

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**For the quarterly period ended September 30, 2008**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission file number: 001-15933**

**BLUE VALLEY BAN CORP.**

(Exact name of registrant as specified in its charter)

**Kansas**

(State or other jurisdiction of incorporation or organization)

**48-1070996**

(I.R.S. Employer Identification No.)

**11935 Riley  
Overland Park, Kansas**

(Address of principal executive offices)

**66225-6128**

(Zip Code)

Registrant's telephone number, including area code: **(913) 338-1000**

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Guarantee with respect to the Trust Preferred Securities, \$8.00 par value, of BVBC Capital Trust I (None of which are currently outstanding)

Name of each exchange on which registered

None currently

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check One):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company as defined in Rule 12b-2 of the Securities Act

Yes  No

As of September 30, 2008 the registrant had 2,470,242 shares of Common Stock (\$1.00 par value) outstanding.

**Blue Valley Ban Corp.**  
**FORM 10-Q Index**

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## **Part I. Financial Information**

### **Item 1. Financial Statements**

#### **Report of Independent Registered Public Accounting Firm**

Audit Committee, Board of Directors and Shareholders  
Blue Valley Ban Corp.  
Overland Park, Kansas 66225

We have reviewed the accompanying condensed consolidated balance sheet of Blue Valley Ban Corp. as of September 30, 2008, and the related condensed consolidated statements of income for the three-month and nine-month periods ended September 30, 2008 and 2007 and the condensed consolidated statements of stockholders' equity and cash flows for the nine-month periods ended September 30, 2008 and 2007. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2007 and the related consolidated statements of income, stockholders' equity and cash flows for the year then ended (not presented herein), and in our report dated March 25, 2008 we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2007 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ **BKD, LLP**

Kansas City, Missouri  
October 17, 2008

**Blue Valley Ban Corp.**  
**Condensed Consolidated Balance Sheets**  
**September 30, 2008 and December 31, 2007**  
*(In thousands, except share data)*

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
	<i>(Unaudited)</i>	
<b>ASSETS</b>		
Cash and due from banks	\$ 25,576	\$ 17,827
Interest-bearing deposits in other financial institutions	<u>10,434</u>	<u>312</u>
Cash and cash equivalents	36,010	18,139
Available-for-sale securities	66,060	76,653
Mortgage loans held for sale	6,141	10,978
Loans, net of allowance for loan losses of \$11,756 and \$8,982 in 2008 and 2007, respectively	631,090	587,664
Premises and equipment, net	18,070	18,778
Foreclosed assets held for sale, net	4,387	2,523
Interest receivable	3,481	4,621
Deferred income taxes	3,075	2,083
Income taxes receivable	3,823	-
Prepaid expenses and other assets	2,540	1,571
Federal Home Loan Bank stock, Federal Reserve Bank stock, and other securities	7,863	7,261
Goodwill	4,821	4,821
Core deposit intangible asset, at amortized cost	<u>900</u>	<u>1,121</u>
Total assets	<u>\$ 788,261</u>	<u>\$ 736,213</u>

**Blue Valley Ban Corp.**  
**Condensed Consolidated Balance Sheets**  
**September 30, 2008 and December 31, 2007**  
*(In thousands, except share data)*

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
	<i>(Unaudited)</i>	
<b>LIABILITIES</b>		
Deposits		
Demand	\$ 84,348	\$ 87,927
Savings, NOW and money market	197,337	197,986
Time	<u>279,048</u>	<u>250,457</u>
Total deposits	560,733	536,370
Other interest-bearing liabilities	41,708	29,036
Short-term debt	15,000	25,000
Long-term debt	113,553	80,906
Interest payable and other liabilities	<u>3,566</u>	<u>5,967</u>
Total liabilities	<u>734,560</u>	<u>677,279</u>
<b>STOCKHOLDERS' EQUITY</b>		
Capital stock		
Common stock, par value \$1 per share; authorized 15,000,000 shares; issued and outstanding 2008 – 2,470,242 shares; 2007 – 2,439,655 shares	2,470	2,440
Additional paid-in capital	10,977	10,312
Retained earnings	40,036	45,592
Accumulated other comprehensive income, net of income tax of \$146 in 2008 and \$394 in 2007	<u>218</u>	<u>590</u>
Total stockholders' equity	<u>53,701</u>	<u>58,934</u>
Total liabilities and stockholders' equity	<u>\$ 788,261</u>	<u>\$ 736,213</u>

**Blue Valley Ban Corp.**  
**Condensed Consolidated Statements of Income**  
**Three and Nine Months Ended September 30, 2008 and 2007**  
*(In thousands, except per share data)*

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<i>(Unaudited)</i>	<i>(Unaudited)</i>	<i>(Unaudited)</i>	<i>(Unaudited)</i>
<b>Interest Income</b>				
Interest and fees on loans	\$ 10,139	\$ 11,716	\$ 31,331	\$ 35,715
Federal funds sold and other short-term investments	180	256	301	499
Available-for-sale securities	<u>802</u>	<u>1,171</u>	<u>2,596</u>	<u>3,290</u>
Total interest income	<u>11,121</u>	<u>13,143</u>	<u>34,228</u>	<u>39,504</u>
<b>Interest Expense</b>				
Interest-bearing demand deposits	396	193	933	447
Savings and money market deposit accounts	586	1,758	2,097	4,870
Other time deposits	2,937	3,377	8,965	9,951
Federal funds purchased and other interest-bearing liabilities	110	296	333	923
Short-term debt	202	1	409	72
Long-term debt, net	<u>1,221</u>	<u>1,109</u>	<u>3,652</u>	<u>3,022</u>
Total interest expense	<u>5,452</u>	<u>6,734</u>	<u>16,389</u>	<u>19,285</u>
<b>Net Interest Income</b>	5,669	6,409	17,839	20,219
<b>Provision for Loan Losses</b>	<u>12,090</u>	<u>590</u>	<u>15,400</u>	<u>990</u>
<b>Net Interest Income After Provision for Loan Losses</b>	<u>(6,421)</u>	<u>5,819</u>	<u>2,439</u>	<u>19,229</u>
<b>Noninterest Income</b>				
Loans held for sale fee income	405	701	1,740	2,613
Service fees	921	762	2,452	2,154
Realized gains on available-for-sale securities	-	-	702	-
Gain on settlement of litigation	1,000	-	1,000	-
Other income	<u>250</u>	<u>298</u>	<u>1,006</u>	<u>797</u>
Total noninterest income	<u>2,576</u>	<u>1,761</u>	<u>6,900</u>	<u>5,564</u>
<b>Noninterest Expense</b>				
Salaries and employee benefits	3,158	3,196	9,801	10,661
Net occupancy expense	790	839	2,400	2,373
Other operating expense	<u>2,034</u>	<u>1,813</u>	<u>5,918</u>	<u>5,709</u>
Total noninterest expense	<u>5,982</u>	<u>5,848</u>	<u>18,119</u>	<u>18,743</u>
<b>Income Before Income Taxes</b>	(9,827)	1,732	(8,780)	6,050
<b>Provision for Income Taxes</b>	<u>(3,617)</u>	<u>646</u>	<u>(3,224)</u>	<u>2,240</u>
<b>Net Income</b>	<u>\$(6,210)</u>	<u>\$ 1,086</u>	<u>\$(5,556)</u>	<u>\$ 3,810</u>
<b>Basic Earnings Per Share</b>	<u>(\$2.55)</u>	<u>\$0.45</u>	<u>(\$2.28)</u>	<u>\$1.58</u>
<b>Diluted Earnings Per Share</b>	<u>(\$2.52)</u>	<u>\$0.44</u>	<u>(\$2.26)</u>	<u>\$1.56</u>

See Accompanying Notes to Condensed Consolidated Financial Statements and Report of Independent Registered Public Accounting Firm

**Blue Valley Ban Corp.**  
**Condensed Consolidated Statements of Stockholders' Equity**  
**Nine Months Ended September 30, 2008 and 2007**

*(In thousands, except share data)*

	Comprehensive Income (Loss)	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
<b>BALANCE, DECEMBER 31, 2006</b>		\$ 2,409	\$ 9,561	\$ 41,982	\$ (132)	\$ 53,820
Issuance of 11,575 shares of restricted stock, net of forfeiture		11	238	-	-	249
Issuance of 13,825 shares of common stock through stock options exercised		14	293	-	-	307
Issuance of 4,558 shares common stock for the employee stock purchase plan		5	132	-	-	137
Net income	\$ 3,810	-	-	3,810	-	3,810
Change in derivative financial instrument, net of income taxes (credit) of \$(26)	(38)	-	-	-	(38)	(38)
Change in unrealized depreciation on available-for-sale securities, net of income taxes of \$336	503	-	-	-	503	503
	<u>\$ 4,275</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>503</u>	<u>503</u>
<b>BALANCE, SEPTEMBER 30, 2007</b>		<u>\$ 2,439</u>	<u>\$ 10,224</u>	<u>\$ 45,792</u>	<u>\$ 333</u>	<u>\$ 58,788</u>
<b>BALANCE, DECEMBER 31, 2007</b>		\$ 2,440	\$ 10,312	\$ 45,592	\$ 590	\$ 58,934
Issuance of 13,900 shares of restricted stock, net of forfeiture		14	271	-	-	285
Issuance of 13,100 shares of common stock through stock options exercised		13	282	-	-	295
Issuance of 3,587 shares common stock for the employee stock purchase plan		3	112	-	-	115
Net income	\$ (5,556)	-	-	(5,556)	-	(5,556)
Change in derivative financial instrument, net of income taxes (credit) of \$(7)	(11)	-	-	-	(11)	(11)
Change in unrealized appreciation on available-for-sale securities, net of income taxes (credit) of \$(241)	(361)	-	-	-	(361)	(361)
	<u>\$ (5,928)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(361)</u>	<u>(361)</u>
<b>BALANCE, SEPTEMBER 30, 2008</b>		<u>\$ 2,470</u>	<u>\$ 10,977</u>	<u>\$ 40,036</u>	<u>\$ 218</u>	<u>\$ 53,701</u>

# Blue Valley Ban Corp.

## Condensed Consolidated Statements of Cash Flows

**Nine Months Ended September 30, 2008 and 2007**

*(In thousands)*

	<u>September 30, 2008</u>	<u>September 30, 2007</u>
	<i>(Unaudited)</i>	<i>(Unaudited)</i>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	\$ (5,556)	\$ 3,810
Adjustments to reconcile net income to net cash flow		
From operating activities:		
Depreciation and amortization	1,156	1,174
Accretion of discounts on securities	(19)	(30)
Provision for loan losses	15,400	990
Provision for other real estate	-	5
Deferred income taxes	(744)	271
Stock dividends on FHLB securities	(163)	(198)
Gain on sale of available-for-sale securities	(702)	-
Net loss on sale of foreclosed assets	10	97
Restricted stock earned and forfeited	285	249
Compensation expense related to the employee stock purchase plan	11	15
Originations of loans held for sale	(115,665)	(146,073)
Proceeds from the sale of loans held for sale	120,502	163,187
Proceeds from settlement of litigation	200	-
Gain on settlement of litigation	(1,000)	-
Changes in		
Interest receivable	1,140	(1,265)
Prepaid expenses and other assets	(4,020)	(260)
Interest payable and other liabilities	(1,534)	(1,376)
Net cash provided by operating activities	<u>9,301</u>	<u>20,596</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Net originations of loans	(63,715)	(4,739)
Purchase of premises and equipment	(217)	(606)
Proceeds from the sale of foreclosed assets, net of expenses	3,015	1,074
Purchases of available-for-sale securities	(30,000)	(32,971)
Proceeds from maturities of available-for-sale securities	17,010	30,050
Proceeds from sale of available-for-sale securities	23,702	-
Purchases of Federal Home Loan Bank stock, Federal Reserve Bank stock, and other securities	(439)	(314)
Proceeds from the redemption of Federal Home Loan Bank stock, Federal Reserve Bank stock, and other securities	-	686
Sale of Western National Bank charter and other assets	-	392
Purchase of Unison Bancorp, Inc. and subsidiary, net of cash received	-	(6,255)
Proceeds from other investing activities	-	123
Net cash used in investing activities	<u>(50,644)</u>	<u>(12,560)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net increase (decrease) in demand deposits, money market, NOW and savings accounts	(4,228)	15,273
Net increase (decrease) in time deposits	28,591	(33,814)
Net increase in other interest-bearing liabilities	12,672	7,107
Net repayment from short-term debt	(10,000)	-
Repayments of long-term debt	(7,353)	(1,482)
Proceeds from long-term debt	40,000	15,000
Dividends paid on common stock	(878)	(723)
Net proceeds from the sale of additional stock	410	444
Net cash provided by financing activities	<u>59,214</u>	<u>1,805</u>
Increase in cash and cash equivalents	17,871	9,841
Cash and cash equivalents, beginning of period	18,139	27,230
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<u>\$ 36,010</u>	<u>\$ 37,071</u>
<b>SUPPLEMENTAL CASH FLOWS INFORMATION</b>		
Assets acquired and liabilities assumed (see Note 8)	\$ -	\$ 33,668

*See Accompanying Notes to Condensed Consolidated Financial Statements and Report of Independent Registered Public Accounting Firm*



**Blue Valley Ban Corp.**  
**Notes to Condensed Consolidated Financial Statements**  
**Nine Months Ended September 30, 2008 and 2007**  
**(Unaudited)**

**Note 1: Basis of Presentation**

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all adjustments necessary to present fairly the Company's condensed consolidated financial position as of September 30, 2008, and the condensed consolidated results of its operations, changes in stockholders' equity and cash flows for the periods ended September 30, 2008 and 2007, and are of a normal recurring nature. The condensed consolidated balance sheet of the Company, as of December 31, 2007, has been derived from the audited consolidated balance sheet of the Company as of that date.

Certain information and note disclosures normally included in the Company's annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's December 31, 2007 Form 10-K filed with the Securities and Exchange Commission. The results of operations for the period are not necessarily indicative of the results to be expected for the full year.

The report of **BKD, LLP** commenting upon their review accompanies the condensed consolidated financial statements included in Item 1 of Part I.

**Note 2: New Accounting Pronouncements**

In June 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an interpretation of SFAS No. 109* (FIN 48). FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company adopted FIN 48 as of January 1, 2007, and the adoption had no significant impact on the Company's consolidated financial statements. The Company and subsidiaries file income tax returns in the U.S. Federal jurisdiction and the state jurisdictions of Kansas and Missouri. With few exceptions, the Company is no longer subject to U.S. Federal or state income tax examinations by tax authorities for years before 2005.

In September 2006, the FASB issued FASB Statement No. 157, *Fair Value Measurements*, which provides guidance for using fair value to measure assets and liabilities. The statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. FASB Statement No. 157 applies under other accounting pronouncements that require or permit fair value measurements and does not require any new fair value measurements. This statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company adopted FASB Statement No. 157 as of January 1, 2008, and the adoption had no significant impact on the Company's consolidated financial statements.

**Blue Valley Ban Corp.**  
**Notes to Condensed Consolidated Financial Statements**  
**Nine Months Ended September 30, 2008 and 2007**  
**(Unaudited)**

**Note 2: New Accounting Pronouncements (Continued)**

In February 2007, the FASB issued FASB Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities-Including an Amendment to FASB Statement No. 115*. This standard permits an entity to choose to measure many financial instruments and certain other items at fair value. Most of the provisions in Statement 159 are elective; however, the amendment to FASB Statement No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, applies to all entities with available-for-sale and trading securities. Some requirements apply differently to entities that do not report net income. The FASB's stated objective in issuing this standard is as follows: "to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions."

The fair value option established by Statement 159 permits all entities to choose to measure eligible items at fair value at specified election dates. A business entity will report unrealized gains and losses on items for which the fair value option has been elected in earnings (or another performance indicator if the business entity does not report earnings) at each subsequent reporting date. The fair value option: (a) may be applied instrument by instrument, with a few exceptions, such as investments otherwise accounted for by the equity method; (b) is irrevocable (unless a new election date occurs); and (c) is applied only to entire instruments and not to portions of instruments. Statement 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. The Company did not elect to adopt FASB Statement 159 for any financial instruments.

In December 2007, the FASB issued Statement No. 141 (revised 2007), *Business Combinations*, which replaced Statement No. 141. Statement No. 141R retains the fundamental requirements of Statement No. 141, but revises certain principles, including the definition of a business combination, the recognition and measurement of assets acquired and liabilities assumed in a business combination, the accounting for goodwill, and financial statement disclosure. This statement is effective for annual periods beginning after December 15, 2008. The Company is evaluating the impact, if any, the adoption of FASB Statement No. 141R will have on the Company's consolidated financial statements.

**Note 3: Earnings Per Share**

Basic earnings per share is computed based on the weighted average number of shares outstanding during each year. Diluted earnings per share is computed using the weighted average common shares and all potential dilutive common shares outstanding during the period.

The computation of per share earnings for the three-month and nine-months ended September 30, 2008 and 2007 is as follows:

**Blue Valley Ban Corp.**  
**Notes to Condensed Consolidated Financial Statements**  
**Nine Months Ended September 30, 2008 and 2007**  
**(Unaudited)**

**Note 3: Earnings Per Share (Continued)**

	<b>For the Three Months Ended September 30,</b>		<b>For the Nine Months Ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<i>(Unaudited)</i>	<i>(Unaudited)</i>	<i>(Unaudited)</i>	<i>(Unaudited)</i>
	<i>(amounts in thousands, except share and per share data)</i>		<i>(amounts in thousands, except share and per share data)</i>	
Net income	\$ <u>(6,210)</u>	\$ <u>1,086</u>	\$ <u>(5,556)</u>	\$ <u>3,810</u>
Average common shares outstanding	2,439,685	2,412,603	2,434,515	2,408,285
Average common share stock options outstanding	<u>21,897</u>	<u>30,930</u>	<u>23,626</u>	<u>29,976</u>
Average diluted common shares	<u>2,461,582</u>	<u>2,443,533</u>	<u>2,458,141</u>	<u>2,438,261</u>
Basic earnings per share	<u>(\$2.55)</u>	<u>\$0.45</u>	<u>(\$2.28)</u>	<u>\$1.58</u>
Diluted earnings per share	<u>(\$2.52)</u>	<u>\$0.44</u>	<u>(\$2.26)</u>	<u>\$1.56</u>

**Note 4: Short-Term Debt**

Short-term debt at September 30, 2008 and December 31, 2007 consisted of the following components:

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
	<i>(Unaudited)</i>	<i>(In thousands)</i>
Federal Home Loan Bank advance (A)	\$ —	\$ 25,000
Federal Reserve Bank of Kansas City line of credit (B)	—	—
JP Morgan Chase operating line of credit (C)	<u>15,000</u>	<u>—</u>
Total short-term debt	\$ <u>15,000</u>	\$ <u>25,000</u>

- (A) Payable on demand; collateralized by various assets including mortgage-backed loans. The variable interest rate was 4.67% on December 31, 2007 and 2.61% on September 30, 2008.
- (B) Payable on demand; collateralized by various assets, including commercial and commercial real estate loans. The line of credit bears a variable interest rate of the Federal Funds rate plus 25 basis points and at September 30, 2008 approximately \$53.9 million was available.
- (C) The \$15 million line of credit matures May 31, 2009; collateralized by stock in the Company's subsidiary bank. The line of credit bears a variable interest rate of the LIBOR plus a rate between 1.63% and 2.50% depending on the Company's consolidated non-performing asset ratio. As of September 30, 2008, the interest rate was 5.30%. The line of credit is subject to certain covenants. As of September 30, 2008, the Company was out of compliance with one of the covenants; however, the lender has waived compliance for the third quarter based on the Company agreeing to a proposed term sheet and accelerated maturity date of January 31, 2009.

**Blue Valley Ban Corp.**  
**Notes to Condensed Consolidated Financial Statements**  
**Nine Months Ended September 30, 2008 and 2007**  
**(Unaudited)**

**Note 5: Long-Term Debt**

Long-term debt at September 30, 2008 and December 31, 2007, consisted of the following components:

	<b>September 30, 2008</b>	<b>December 31, 2007</b>
	<i>(Unaudited)</i>	
	<i>(In thousands)</i>	
Note payable – Blue Valley Ban Corp (A)	\$ 2,331	\$ 2,781
Note payable – Blue Valley Building Corp. (B)	5,634	6,037
Federal Home Loan Bank advances (C)	86,000	52,500
Subordinated Debentures – BVBC Capital Trust II (D)	7,732	7,732
Subordinated Debentures – BVBC Capital Trust III (E)	11,856	11,856
Total long-term debt	\$ 113,553	\$ 80,906

- (A) Due in December 2012, payable in quarterly installments of principal plus interest at the Federal Funds Rate plus 1.63%; collateralized by common stock of the Company's subsidiary bank. The interest rate on this note has been fixed at 5.45% by the use of a swap agreement (see Note 6). The term note is subject to certain covenants. As of September 30, 2008, the Company was out of compliance with one of the covenants; however, however, the lender has waived compliance for the third quarter based on the Company agreeing to a proposed term sheet and accelerated maturity date of January 31, 2009.
- (B) Two notes due in 2017; payable in monthly installments totaling \$70,084 including interest at 5.19%; collateralized by land, buildings, and assignment of future rents. This debt is guaranteed by the Company.
- (C) Due in 2008, 2011, 2012, 2013, 2015, 2016 and 2018; collateralized by various assets including mortgage-backed loans. The interest rates on the advances range from 2.62% to 5.03%. Federal Home Loan Bank advance availability is determined quarterly and at September 30, 2008, approximately \$10.6 million was available.
- (D) Due in 2033; interest only at LIBOR + 3.25% due quarterly; fully and unconditionally guaranteed by the Company on a subordinated basis to the extent that the funds are held by the Trust. The Company may prepay the subordinated debentures beginning in 2008, in whole or in part, at their face value plus accrued interest.
- (E) Due in 2035; interest only at LIBOR + 1.60% due quarterly; fully and unconditionally guaranteed by the Company on a subordinated basis to the extent that the funds are held by the Trust. Subordinated to the trust preferred securities (D) due in 2033. The Company may prepay the subordinated debentures beginning in 2010, in whole or in part, at their face value plus accrued interest.

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**Note 5: Long-Term Debt (Continued)**

Aggregate annual maturities of long-term debt at September 30, 2008 are as follows:

	<i>(In thousands)</i>
October 1 to December 31, 2008	\$ 3,788
2009	1,169
2010	1,199
2011	8,731
2012	16,046
Thereafter	<u>82,620</u>
	<u>\$ 113,553</u>

**Note 6: Derivative Financial Instruments**

As a strategy to reduce the exposure to the risk of changes in future cash flows due to interest rate fluctuations, the Company entered into an interest rate swap agreement for a portion of its floating rate debt (see Note 5(A)). The agreement provides for the Company to receive interest from the counterparty (JPMorgan Chase) at an amount which offsets the note's variable rate and to pay interest to the counterparty at a fixed rate of 5.45% on the notional amount over the term of the note. Under the agreement, the Company pays or receives the net interest amount quarterly, with the quarterly settlements included in interest expense.

Management has designated the interest rate swap agreement as a cash flow hedging instrument. The hedge was fully effective through September 30, 2008. An \$18,000 unrealized loss, net of \$7,000 tax benefit, has been recognized as a component of other comprehensive loss for the nine months ended September 30, 2008.

**Note 7: Disclosures About Fair Value of Assets and Liabilities**

Effective January 1, 2008, the Company adopted Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (FAS 157). FAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. FAS 157 has been applied prospectively as of the beginning of the year.

FAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FAS 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

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**Note 7: Disclosures About Fair Value of Assets and Liabilities (Continued)**

**Level 1** Quoted prices in active markets for identical assets or liabilities

**Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; or other inputs that are observable market data for substantially the full term of the assets or liabilities.

**Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the Company's condensed consolidated balance sheet, as well as the general classification of such instruments pursuant to the valuation hierarchy.

***Available-for-Sale Securities***

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities includes exchange traded equities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. Level 2 securities include U.S. Government sponsored agencies and certain municipal securities. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy and include other less liquid securities.

***Interest Rate Swap Agreement***

The fair value is estimated by a third party using inputs that are observable or that can be corroborated by observable market data, and therefore, are classified within Level 2 of the valuation hierarchy.

The following table presents the fair value measurements of assets and liabilities recognized in the Company's condensed consolidated balance sheet and the level within the FAS 157 fair value hierarchy in which the fair value measurements fall at September 30, 2008:

	Fair Value Measurements Using		
Fair Value	Quoted Prices in Active Markets for Identical Assts (Level 1)	Significant Other Observable Inputs (Level 2)	
	<i>(In thousands)</i>		
Available-for-Sale Securities	\$ 66,060	\$ 483	\$ 65,577
Interest Rate Swap Agreement	(7)	—	(7)
	<u>\$ 66,053</u>	<u>\$ 483</u>	<u>\$ 65,570</u>

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**Note 7: Disclosures About Fair Value of Assets and Liabilities (Continued)**

Following is a description of the valuation methodologies used for instruments measured at fair value on a non-recurring basis and recognized in the accompanying balance sheet, as well as the general classification of such instruments pursuant to the valuation hierarchy.

***Impaired Loans***

Loan impairment is reported when scheduled payments under contractual terms are deemed uncollectible. Impaired loans are carried at the present value of estimated future cash flows using the loan's existing rate, or the fair value of the collateral if the loan is collateral dependent. A portion of the allowance for loan losses is allocated to impaired loans if the value of such loans is deemed to be less than the unpaid balance. If these allocations cause the allowance for loan losses to require increase, such increase is reported as component of the provision for loan losses. Loan losses are charged against the allowance when Management believes the uncollectability of a loan is confirmed. This valuation would be considered Level 3, consisting of appraisals of underlying collateral and discounted cash flow analysis.

The following table summarizes the changes to impaired loans, net of reserves, during 2008 due to certain impaired collateral dependent loans being partially charged off and reevaluated.

	<b>For the Nine Months Ended September 30, 2008</b>
	<i>(Unaudited)</i>
	<i>(In thousands)</i>
Balance as of January 1, 2008	\$ 11,425
Transfers in and/or out due to changes in significant inputs	<u>20,615</u>
Balance as of September 30, 2008	<u>\$ 32,040</u>

***Note Receivable***

Note receivable from an individual included in Prepaid Expenses and Other Assets and discussed further in Note 9 was measured at fair value utilizing the net present value of future cash flows, which would be considered a Level 3 valuation. The estimated fair value at September 30, 2008 was \$800,000.

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**Note 8: Business Acquisition**

On February 16, 2007, the Company acquired 100% of the outstanding common stock of Unison Bancorp, Inc. (“Unison”) and its subsidiary, Western National Bank of Lenexa, Kansas (“Western”) for \$10,180,000 in cash and merged Unison into the Company. On March 29, 2007, the Company sold Western to Northland National Bank, Kansas City, Missouri, and simultaneously the Company’s subsidiary, Bank of Blue Valley, purchased the assets and assumed the liabilities of Western, with the exception of the bank charter and some miscellaneous assets and received \$392,000 cash as a net result. As a result of the acquisition, the Company has had the opportunity to continue its expansion in Johnson County. This acquisition represented the Company’s first presence in Lenexa. The results of Western from February 16, 2007 through March 29, 2007 have been included in the consolidated financial statements.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition.

	<i>(In thousands)</i>
Cash and cash equivalents	\$ 4,134
Available-for-sale securities	1,594
Loans	29,200
Premises and equipment	1,508
Core deposits intangible	1,000
Western National Bank charter – intangible	325
Goodwill	4,531
Other assets	<u>1,660</u>
 Total assets	 <u>43,952</u>
 Deposits	 31,241
Other interest-bearing liabilities	903
Long-term debt	650
Other liabilities	<u>874</u>
 Total liabilities assumed	 <u>33,668</u>
 Net assets acquired	 <u>\$ 10,284</u>

The Company acquired identifiable intangibles which consisted of the core deposit base of \$1,000,000, which has a useful life of approximately seven years and is being amortized using the straight-line method and the bank charter, which was subsequently sold on March 29, 2007. Since the transaction was structured as a stock acquisition the tax bases of the assets and liabilities carried over from the acquiree. As a result, the \$1.0 million core deposit intangible and \$4.5 million of goodwill are not considered deductible for income tax purposes.



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**Note 9:      Gain on Settlement of Litigation**

The Company's subsidiary, Bank of Blue Valley ("Bank"), entered into a settlement agreement with an individual, based on a successful summary judgment obtained in the Circuit Court of Jackson County, Missouri, for fraudulent misrepresentation by the individual. The settlement was for \$1.0 million, of which \$200,000 was received in cash, with the remaining \$800,000 payable by August 30, 2010 with the option to extend the payable date through August 30, 2012. The \$800,000 is considered fair value and was recognized as a gain contingency in accordance with SFAS No. 5, "*Accounting for Contingencies*," as most recently interpreted by EITF 01-10, "*Accounting for the Impact of the Terrorists Attacks of September 11, 2001*." The consensus in EITF 01-10 requires the recognition of a recovery when realization of the recovery is deemed probable. As the contingent portion of the settlement is collateralized by real property legally owned by the individual, management has deemed the ultimate recovery of the settlement as probable. Therefore, an \$800,000 miscellaneous receivable was also recorded. The receivable is interest-bearing, with an interest rate, commensurate with the risk associated. The Company estimates the time frame for receipt of the \$800,000 is between two and four years.

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*This report contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and is including this statement for purposes of those safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, can generally be identified by use of the words "believe," "expect," "could," "potential," "intend," "plans," "anticipate," "estimate," "project," or similar expressions. The Company is unable to predict the actual results of its future plans or strategies with certainty. Factors which could have a material adverse effect on the operations and future prospects of the Company include, but are not limited to, fluctuations in market rates of interest and loan and deposit pricing; a deterioration of general economic conditions or the demand for housing in the Company's market areas; a deterioration in the demand for mortgage financing; legislative or regulatory changes; adverse developments in the Company's loan or investment portfolio; any inability to obtain funding on favorable terms; the loss of key personnel; significant increases in competition; potential unfavorable results of litigation to which the Company may become a party; and the possible dilutive effect of potential acquisitions or expansions. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.*

### **General**

#### ***Critical Accounting Policies***

Our critical accounting policies are largely proscribed by accounting principles generally accepted in the United States of America. After a review of our policies, we determined that accounting for the allowance for loan losses is deemed a critical accounting policy because of the valuation techniques used, and the sensitivity of these financial statement amounts to the methods, as well as the assumptions and estimates, underlying that policy. Accounting for this critical area requires the most subjective and complex judgments that could be subject to revision as new information becomes available. There have not been any material changes in our critical accounting policy since December 31, 2007. Further description of our critical accounting policy can be found in our Annual Report on Form 10-K for the year ended December 31, 2007.

#### ***Results of Operations***

*Three months ended September 30, 2008 and 2007.* Net loss for the quarter ended September 30, 2008, was \$6.2 million, compared to net income of \$1.1 million for the quarter ended September 30, 2007, representing a decrease of \$7.3 million, or 671.82%. The loss per share on a diluted basis was \$2.52 for the three-months ended September 30, 2008, which represented a decrease of 672.73% from diluted earnings per share of \$0.44 in the same period of 2007. The Company's annualized returns on average assets and average stockholders' equity for the three-month period ended September 30, 2008 were negative 3.09% and negative 41.12%, compared to 0.60% and 7.46%, respectively, for the same period in 2007, decreases of 615.00% and 651.21%, respectively.

The primary factor contributing to our net loss in the current year third quarter from the prior year was a \$12.1 million provision for loan losses. The increase in the provision was a result of management's decision to charge down approximately \$9.7 million in non performing loans due to one deteriorating commercial credit and a decline in the credit quality of the Bank's real estate and

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results Of Operations**

construction loan portfolio. Management also recognized the impact of the continued industry wide decline in the real estate market and the general economy. Included in the provision for loan loss was a \$1.1 million reserve for potential uncollected deposit overdrafts with one commercial relationship. Net interest income decreased \$740,000, or 11.55%, due to the decrease in market interest rates during 2008 and an increase in non performing loans. The increase in non performing loans resulted in a reversal of \$266,000 in interest income on loans placed on nonaccrual during the third quarter. A decrease in loans held for sale fee income from our mortgage operation of \$296,000, or 42.23%, has also contributed to lower net income. The net loss for the third quarter was partially offset by \$1.0 million in noninterest income realized as a result of a legal settlement. See Note 9 of the condensed consolidated financial statements.

*Nine months ended September 30, 2008 and 2007.* Net loss for the nine months ended September 30, 2008, was \$5.6 million, compared to net income of \$3.8 million for the nine months ended September 30, 2007, representing a decrease of \$9.4 million, or 245.83%. The loss per share on a diluted basis was \$2.26 during the nine-months ended September 30, 2008, a decrease of 244.87% compared to diluted earnings per share of \$1.56 in the same period of 2007. The Company's annualized return on average assets and average stockholders' equity for the nine-month period ended September 30, 2008 were negative 0.96% and negative 12.40%, compared to 0.70% and 9.09%, respectively, for the same period in 2007, decreases of 237.14% and 236.41%, respectively.

The principal contributing factor to our decrease in net income from the nine months ended September 30, 2007 to the current year was the increase in the provision for loan losses by \$14.4 million. The increase in the provision was a result of management's decision to charge down approximately \$12.7 million in non performing loans in 2008 due to one deteriorating commercial credit and a decline in the credit quality of the Bank's real estate and construction loan portfolio. Management also recognized the impact of the continued industry wide decline in the real estate market and the general economy. Included in the provision for loan loss was a \$1.1 million reserve for potential uncollected deposit overdrafts with one commercial relationship. Net interest income decreased \$2.4 million, or 11.77%, due to the decrease in market interest rates and an increase in non performing loans during 2008. The increase in non performing loans resulted in a reversal of \$883,000 in interest income on loans placed on nonaccrual during 2008.

The decrease in net income was partially offset by an increase in noninterest income of \$1.3 million, or 24.01%, due to gains realized from the sale of available-for-sale securities of \$702,000 during 2008 to provide funding for loan growth and to restructure the investment portfolio to provide additional protection in the rate sensitive environment. In addition, the increase in noninterest income was a result of \$1.0 million realized as a result of a legal judgment. See Note 9 of the condensed consolidated financial statements. The increase in noninterest income was partially offset by a decrease in loans held for sale fee income from our mortgage operation of \$873,000, or 33.41%, as a result of a decline in mortgage originations and financing resulting from the industry wide decline in the real estate market. Noninterest expense decreased \$624,000, or 3.33%, due to a decrease in salaries and employee benefits expense related to the 2007 reduction of our mortgage division staffing. In addition, the decrease in salaries and employee benefits was a result of the Company not accruing for potential annual officer bonuses as of September 30, 2008. At this time, the Company has not met the requirements of the bonus plan to require a payment at the end of the year; thus there has been no expense recorded in 2008 compared with \$403,000 that had been recorded for the nine months ended September 30, 2007.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results Of Operations**

### ***Net Interest Income***

*Three months ended September 30, 2008 and 2007.* Fully tax equivalent (FTE) net interest income for the three-month period ended September 30, 2008 was \$5.7 million, a decrease of \$742,000, or 11.57%, from \$6.4 million for the three-month period ended September 30, 2007.

FTE interest income for the current year third quarter was \$11.1 million, a decrease of \$2.0 million, or 15.39%, from \$13.1 million in the prior year third quarter. This decrease was primarily a result of an overall decrease in rates earned on average earning assets. The overall yield on average earning assets decreased by 175 basis points to 5.94% during the three-month period ending September 30, 2008 compared to 7.69% during the same period in 2007. This basis point decrease in yield resulted from the decreases in market interest rates as the Federal Reserve has lowered the Federal Fund Rate 325 basis points since September 2007. The decrease was also a result of the reversal of \$266,000 in interest on loans placed on nonaccrual during the third quarter of 2008. The decline in the yield had the Company not reversed the interest on these non accrual loans would have been 161 basis points. The lower yield was offset by an increase in the average loan balance, which increased \$79.4 million, or 14.19%. This increase was attributed to internal loan growth.

Interest expense for the current year third quarter was \$5.5 million, a decrease of \$1.2 million, or 19.03%, from \$6.7 million in the prior year third quarter. This decrease was primarily a result of a decrease in the rate paid on our savings and money market deposits, and time deposits resulting from the impact of decreases in market interest rates. The rate paid on total average interest-bearing liabilities decreased 126 basis points to 3.35% during the three month period ending September 30, 2008 compared to 4.61% during the same period in 2007. In addition, average interest-bearing liabilities increased \$68.5 million, or 11.83%, to \$647.6 million during the third quarter of 2008 compared to \$579.1 million during the prior year period. The increase in average interest-bearing liabilities was primarily the result of higher short- and long-term borrowing of \$54.8 million, or 49.40%. The Company increased its advances with the Federal Home Loan Bank in order to provide additional funding source for our loan growth and advanced funds on its operating line of credit to provide additional capital for the Bank.

*Nine months ended September 30, 2008 and 2007.* FTE net interest income for the nine-month period ended September 30, 2008 was \$17.8 million, a decrease of \$2.4 million, or 11.78%, from \$20.2 million for the nine-month period ended September 30, 2007.

FTE interest income for the nine months ended September 30, 2008 was \$34.2 million, a decrease of \$5.3 million, or 13.36%, from \$39.5 million for the nine months ended September 30, 2007. This decrease was primarily a result of an overall decrease in yields on average earning assets. The overall yield on average earning assets decreased by 150 basis points to 6.35% for the period ending September 30, 2008 compared to 7.85% for the prior year period. This basis point decrease in yield resulted from the decrease in market interest rates as the Federal Reserve has lowered the Federal Fund Rate 325 basis points since September 2007. The decrease was also a result of the reversal of \$883,000 in interest on loans placed on nonaccrual during 2008. The decline in the yield had the Company not reversed the interest on these non accrual loans would have been 133 basis points. The decrease was partly offset by an increase in average earning assets. The average balance of loans increased approximately \$66.3 million, or 11.86%, from prior year attributed to internal loan growth.

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Interest expense for the nine-month period ended September 30, 2008 was \$16.4 million, a decrease of \$2.9 million, or 15.02%, from \$19.3 million in the same period of the prior year. This decrease was primarily a result of a decrease in the rate paid on average interest-bearing liabilities resulting from the impact of lower market interest rates on savings and money market deposits, time deposits, and short-term borrowings. The rate paid on total average interest-bearing liabilities decreased 99 basis points to 3.52% during the nine-month period ending September 30, 2008 compared to 4.51% during the same period in 2007. Average interest-bearing liabilities increased \$50.3 million, or 8.79%, to \$622.5 million during the nine-month period ending September 30, 2008 compared to \$572.2 million during the prior year period. The Company increased its advances with Federal Home Loan Bank to provide additional funding source for our loan growth and advanced funds on its operating line of credit to provide additional capital for the Bank.

*Average Balance Sheets.* The following table sets forth, for the periods and as of the dates indicated, information regarding our average balances of assets and liabilities as well as the dollar amounts of FTE interest income from interest-earning assets and interest expense on interest-bearing liabilities and the resultant yields or costs. Ratio, yield and rate information are based on average daily balances where available; otherwise, average monthly balances have been used. Nonaccrual loans are included in the calculation of average balances for loans for the periods indicated. For explanation of changes between periods reported within the table see Net Interest Income and the Financial Condition sections under Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

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**Average Balances, Yields and Rates**

	Nine Months Ended September 30,					
	2008			2007		
	<u>Average Balance</u>	<u>Interest</u>	<u>Average Yield/Rate</u>	<u>Average Balance</u>	<u>Interest</u>	<u>Average Yield/Rate</u>
	<i>(In thousands)</i>					
<b>Assets</b>						
Federal funds sold.....	\$ 18,321	\$ 301	2.19 %	\$ 12,888	\$ 499	5.17 %
Investment securities – taxable .....	70,006	2,590	4.94	90,045	3,279	4.87
Investment securities – non-taxable (1) .....	189	9	6.36	346	17	6.71
Mortgage loans held for sale.....	6,293	252	5.35	10,457	498	6.37
Loans, net of unearned discount and fees .....	<u>625,091</u>	<u>31,079</u>	6.64	<u>558,793</u>	<u>35,217</u>	8.43
Total earning assets.....	<u>719,900</u>	<u>34,231</u>	6.35	<u>672,529</u>	<u>39,510</u>	7.85
Cash and due from banks – non-interest bearing	20,243			17,658		
Allowance for possible loan losses .....	(9,454)			(6,693)		
Premises and equipment, net.....	18,462			19,103		
Other assets.....	<u>24,430</u>			<u>20,822</u>		
Total assets.....	<u>\$ 773,581</u>			<u>\$ 723,419</u>		
<b>Liabilities and Stockholders' Equity</b>						
Deposits-interest bearing:						
Interest-bearing demand accounts.....	\$ 48,717	\$ 933	2.56 %	\$ 29,794	\$ 447	2.01 %
Savings and money market deposits .....	146,900	2,097	1.91	161,711	4,870	4.03
Time deposits.....	<u>269,253</u>	<u>8,965</u>	4.45	<u>276,004</u>	<u>9,951</u>	4.82
Total interest-bearing deposits.....	<u>464,870</u>	<u>11,995</u>	3.45	<u>467,509</u>	<u>15,268</u>	4.37
Short-term borrowings.....	45,185	742	2.19	31,382	995	4.24
Long-term debt .....	<u>112,399</u>	<u>3,652</u>	4.34	<u>73,259</u>	<u>3,022</u>	5.51
Total interest-bearing liabilities .....	<u>622,454</u>	<u>16,389</u>	3.52	<u>572,150</u>	<u>19,285</u>	4.51
Non-interest bearing deposits.....	87,401			90,474		
Other liabilities .....	3,878			4,770		
Stockholders' equity .....	<u>59,848</u>			<u>56,025</u>		
Total liabilities and stockholders' equity	<u>\$ 773,581</u>			<u>\$ 723,419</u>		
Net interest income/spread .....		<u>\$ 17,842</u>	<u>2.83 %</u>		<u>\$ 20,225</u>	<u>3.35 %</u>
Net interest margin.....			<u>3.31 %</u>			<u>4.02 %</u>

(1) Presented on a fully tax-equivalent basis assuming a tax rate of 34%. For the quarters ending September 30, 2008 and 2007, the tax equivalency adjustment amounted to \$3,000 and \$6,000 respectively.

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*Analysis of Changes in Net Interest Income Due to Changes in Interest Rates and Volumes.* The following table presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. It distinguishes between the increase or decrease related to changes in balances and changes in interest rates. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to:

- changes in rate, reflecting changes in rate multiplied by the prior period volume; and
- changes in volume, reflecting changes in volume multiplied by the current period rate.

For explanation of changes see Net Interest Income section under Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

### Changes in Interest Income and Expense Volume and Rate Variances

	Nine Months Ended September 30, 2008 Compared to 2007		
	Change Due to Rate	Change Due to Volume	Total Change
	<i>(In thousands)</i>		
Federal funds sold and other short-term investments .....	\$ (287)	\$ 89	\$ (198)
Investment securities – taxable .....	49	(738)	(689)
Investment securities – non-taxable (1).....	(1)	(7)	(8)
Mortgage loans held for sale .....	(80)	(166)	(246)
Loans, net of unearned discount .....	(7,445)	3,307	(4,138)
Total interest income.....	<u>(7,764)</u>	<u>2,485</u>	<u>(5,279)</u>
Interest-bearing demand accounts.....	123	363	486
Savings and money market deposits .....	(2,561)	(212)	(2,773)
Time deposits.....	(762)	(224)	(986)
Short-term borrowings .....	(480)	227	(253)
Long-term debt .....	(643)	1,273	630
Total interest expense.....	<u>(4,323)</u>	<u>1,427</u>	<u>(2,896)</u>
Net interest income .....	<u>\$ (3,441)</u>	<u>\$ 1,058</u>	<u>\$ (2,383)</u>

(1) Presented on a fully tax-equivalent basis assuming a tax rate of 34%.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### *Provision for Loan Losses*

The provision for loan losses for the third quarter of 2008 was \$12.1 million, compared to \$590,000 for the same period of 2007. For the nine-months ended September 30, 2008 and 2007, the provision was \$15.4 million and \$990,000, respectively. The increase in provision for loan losses recorded during the three-month and nine-month periods ended September 30, 2008 compared to the same period in the prior year was a result of one deteriorating commercial credit and a continued decline in the Bank's credit quality of the real estate and construction loan portfolio. Management also recognized the impact of the industry wide decline in the real estate market and the general economy. Management assessed the loan portfolio, specifically the non performing loans, on a credit by credit basis and reached the judgment that it would be appropriate to charge down \$9.7 million in non performing loans to account for these impaired loans. Based on this analysis, management made a provision for loan losses of \$12.1 million in the third quarter of 2008. Of the \$9.7 million in loans written down, 48% related to the real estate and construction market and the remaining amount was a result of one deteriorating commercial credit. Management believes they have identified the significant non performing loans and will continue to aggressively pursue collection of these loans. Management believes they have aggressively addressed the decline in its credit quality with this provision. Included in the provision for loan losses was a \$1.1 million reserve for potential uncollected deposit overdrafts with one commercial relationship. The Company's credit administration function performs monthly analyses on the loan portfolio to assess and report on risk levels, delinquencies, internal ranking system and overall credit exposure. Management and the Bank's Board of Directors review the allowance for loan losses monthly, considering such factors as current and projected economic conditions, loan growth, the composition of the loan portfolio, loan trends and classifications, and other factors. The Company makes provisions for loan losses in amounts that management deems necessary to maintain the allowance for loan losses at an appropriate level.

### *Non-interest Income*

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<i>(In thousands)</i>			
Loans held for sale fee income .....	\$ 405	\$ 701	\$ 1,740	\$ 2,613
NSF charges and service fees .....	482	364	1,221	1,073
Other service charges.....	439	398	1,231	1,081
Realized gains on available-for-sale securities .....	-	-	702	-
Contingency gain.....	1,000	-	1,000	-
Other income .....	250	298	1,006	797
Total non-interest income .....	<u>\$ 2,576</u>	<u>\$ 1,761</u>	<u>\$ 6,900</u>	<u>\$ 5,564</u>

Non-interest income increased \$815,000, or 46.28%, to \$2.6 million during the three-month period ended September 30, 2008, from \$1.8 million during the three-month period ended September 30, 2007. Non-interest income for the nine-months period ended September 30, 2008 was \$6.9 million, an increase of \$1.3 million, or 24.01%, from \$5.6 million for the nine-months ended September 30, 2007. The increase was primarily attributable to the \$1.0 million realized as a result of a legal settlement. See Note 9 of the condensed consolidated financial statements. In addition, the increase was a result of gains realized on the sale of available-for-sale securities of \$702,000 during the first and second quarter of 2008. The securities were sold to provide additional funding



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for our loan growth and to restructure the investment portfolio to provide additional protection in the rate sensitive environment. NSF charges and service fees increased \$118,000, or 32.42%, and \$148,000, or 13.79% for the three- and nine-month periods ended September 30, 2008. The increase was primarily attributed to the increase in the number of transaction accounts and an increase in account service charges on commercial accounts due to a decrease in the earnings credit rate they receive on their accounts. The earnings credit rate has decreased along with the drop in market rates. Other service charges increased \$41,000, or 10.30%, and \$150,000, or 13.88%, for the three- and nine-month periods ended September 30, 2008. The increase was primarily attributed to income generated from signature based debit card transactions associated with our performance checking product and partly due to the increased activity within our investment brokerage department. Other income decreased \$48,000, or 16.11%, for the three-month period ended September 30, 2008 and increased \$209,000, or 26.22%, for the nine-month period ended September 30, 2008. This increase in noninterest income for the nine month period was a result of proceeds received on previously leased assets and gains realized on the sale of other real estate owned during 2008. The increase in non-interest income was partially offset by a decrease in loans held for sale fee income of \$296,000, or 42.23%, and \$873,000, or 33.41%, for the three- and nine-month periods ended September 30, 2008. We experienced a decline in our mortgage loans held for sale fee income due to a decline in residential mortgage origination and refinancing resulting from an industry wide decline in the housing market. Future growth of other non-interest income categories is dependent on new product development and growth in our customer base and stabilization of the real estate housing market.

### Non-interest Expense

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
	<i>(In thousands)</i>			
Salaries and employee benefits.....	\$ 3,158	\$ 3,196	\$ 9,801	\$ 10,661
Occupancy.....	790	839	2,400	2,373
General and administrative .....	2,034	1,813	5,918	5,709
Total non-interest expense.....	<u>\$ 5,982</u>	<u>\$ 5,848</u>	<u>\$ 18,119</u>	<u>\$ 18,743</u>

Non-interest expense increased \$134,000, or 2.29%, to \$6.0 million during the three-month period ended September 30, 2008, compared to \$5.9 million during the prior year period. For the nine-month period ended September 30, 2008, non-interest expense decreased \$624,000, or 3.33% to \$18.1 million compared to \$18.7 million in the prior year period. The change was attributed primarily to a decrease in salaries and employee benefits expenses by \$38,000, or 1.19%, during the three-month period ended September 30, 2008 and \$860,000, or 8.07%, during the nine-month period ended September 30, 2008. The decrease in salaries and employee benefits was a result of the 2007 reduction of our mortgage division staffing. The decrease was also a result of the Company not accruing for potential annual officer bonuses as of September 30, 2008. At this time, the Company has not met the requirements of the bonus plan to require a payment at the end of the year; thus there has been no expense recorded in 2008 compared with \$403,000 that had been recorded for the nine months ended September 30, 2007. The Company expects salaries and employee benefits to decrease going forward due to a reduction in force that occurred in October 2008 which resulted in a reduction of salaries expense on an annual basis of approximately \$1.1 million. The decrease in noninterest expense was partially offset by an increase in general and administrative expenses by \$221,000, or 12.19%, during the three-month period ended September

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30, 2008 and \$209,000, or 3.66%, during the nine-month period ended September 30, 2008. This increase was attributed to the increase in expenses incurred on foreclosed assets held for sale, such expenses included insurance, appraisals, and repairs and maintenance.

### Financial Condition

Total assets for the Company at September 30, 2008, were \$788.3 million, an increase of \$52.0 million, or 7.07%, compared to \$736.2 million at December 31, 2007. Deposits were \$560.7 million compared with \$536.4 million at December 31, 2007, increase of \$24.3 million, or 4.54%. Stockholders' equity was \$53.7 million at September 30, 2008 compared with \$58.9 million at December 31, 2007, decrease of \$5.2 million

*Investments.* Available-for-sale securities at September 30, 2008 totaled \$66.1 million, reflecting a 13.82% decrease from \$76.7 million at December 31, 2007. The decrease was a result of the sale of \$23.0 million in available-for-sale securities during 2008 to provide funding for additional loan growth and to restructure the investment portfolio to provide additional protection in the rate sensitive environment.

The following table presents the composition of our available-for-sale investment portfolio by major category as of September 30, 2008 and December 31, 2007.

	September 30, 2008	December 31, 2007
	<i>(In Thousands)</i>	
U.S. government sponsored agency securities...	\$ 65,577	\$ 75,953
State and municipal obligations.....	-	210
Equity and other .....	483	490
Total.....	<u>\$ 66,060</u>	<u>\$ 76,653</u>

The following table sets forth the maturities, carrying value, and average yields for securities in our investment portfolio as of September 30, 2008. Yields are presented on a tax equivalent basis. Expected maturities will differ from contractual maturities due to unscheduled repayments.

	One Year or Less		One to Five Years		Five to Ten Years		More Than Ten Years		Total Investment Securities	
	Carrying Value	Average Yield	Carrying Value	Average Yield	Carrying Value	Average Yield	Carrying Value	Average Yield	Carrying Value	Average Yield
	<i>(In thousands)</i>									
<b>Available-For-Sale</b>										
U.S. government sponsored agency ....	\$ 9,040	4.91 %	\$ 51,485	4.57 %	\$ 5,052	5.72 %	\$ -	- %	\$ 65,577	4.71 %
Equity and other securities with no defined maturity .....	-	-	-	-	-	-	-	-	483	4.16
Total available-for-sale .....	<u>\$ 9,040</u>	4.91 %	<u>\$ 51,485</u>	4.57 %	<u>\$ 5,052</u>	5.72 %	<u>\$ -</u>	- %	<u>\$ 66,060</u>	4.70 %

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*Loans Held for Sale.* Mortgage loans held for sale at September 30, 2008 totaled \$6.1 million, a decrease of \$4.8 million, or 44.06%, compared to \$11.0 million at December 31, 2007. The decline was primarily a result of lower origination volume as a result of the industry wide decline in the real estate market. The Company's principal funding source for mortgage loans held for sale is short-term and long-term advances from the Federal Home Loan Bank. Advance availability with the Federal Home Loan Bank is determined quarterly and at September 30, 2008, approximately \$10.6 million was available. Short-term advance availability with the Federal Home Loan Bank fluctuates daily depending on levels of available collateral, which includes mortgage loans held for sale.

*Loans.* Loans at September 30, 2008 totaled \$642.8 million, reflecting an increase of \$46.2 million, or 7.74%, compared to \$596.6 million at December 31, 2007. The increase in the loan portfolio was primarily the result of new opportunities with some larger credits, the efforts and experience of our lending staff, and a focus on relationship business. The loan to deposit ratio at September 30, 2008 was 114.64% compared to 111.24% at December 31, 2007.

The following table sets forth the composition of our loan portfolio by loan type as of the dates indicated. The amounts in the following table are shown net of discounts and other deductions.

	<u>As of September 30, 2008</u>		<u>As of December 31, 2007</u>	
	<u>Amount</u>	<u>Percent</u>	<u>Amount</u>	<u>Percent</u>
	<i>(In Thousands)</i>			
Commercial .....	\$ 160,576	24.98 %	\$ 139,120	23.32 %
Commercial real estate.....	163,095	25.37	150,655	25.25
Construction .....	186,731	29.05	188,229	31.55
Lease financing.....	19,595	3.05	19,724	3.30
Residential real estate .....	43,236	6.72	37,511	6.29
Consumer.....	15,684	2.44	22,934	3.84
Home equity .....	53,929	8.39	38,473	6.45
Total loans and leases .....	642,846	<u>100.00 %</u>	596,646	<u>100.00 %</u>
Less allowance for loan losses.....	11,756		8,982	
Loans receivable, net .....	<u>\$ 631,090</u>		<u>\$ 587,664</u>	

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Management monitors concentrations of loans to individuals or businesses involved in a single industry. At September 30, 2008 and December 31, 2007, substantially all of our loans were collateralized with real estate, inventory, accounts receivable and/or other assets or were guaranteed by the Small Business Administration. Loans to individuals and businesses in the construction industry totaled \$186.7 million, or 29.05%, of total loans, as of September 30, 2008. Of the \$186.7 million, approximately \$77.2 million were for new single family housing construction which represents a concentration exceeding 10% of total loans. The builder and developer loan portfolio has been a consistent component of our loan portfolio over our history.

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Non-performing assets consist primarily of loans past due 90 days or more and nonaccrual loans and foreclosed real estate. The following table sets forth our non-performing assets as of the dates indicated:

	As of		
	September 30, 2008	September 30, 2007	December 31, 2007
	<i>(In thousands)</i>		
<b>Commercial and all other loans:</b>			
Past due 90 days or more	\$ —	\$ —	\$ 680
Nonaccrual	110	295	60
<b>Commercial real estate loans:</b>			
Past due 90 days or more	—	1,296	—
Nonaccrual	705	3,506	512
<b>Construction loans:</b>			
Past due 90 days or more	—	814	10,699
Nonaccrual	28,018	8,497	10,115
<b>Lease financing:</b>			
Past due 90 days or more	—	—	11
Nonaccrual	41	1,251	1,084
<b>Residential real estate loans:</b>			
Past due 90 days or more	—	—	1,194
Nonaccrual	1,982	144	189
<b>Consumer loans:</b>			
Past due 90 days or more	—	483	13
Nonaccrual	1	—	—
<b>Home equity loans:</b>			
Past due 90 days or more	—	—	637
Nonaccrual	—	—	—
<b>Debt securities and other assets (exclude other real estate owned and other repossessed assets):</b>			
Past due 90 days or more	—	—	—
Nonaccrual	—	—	—
Total non-performing loans	<u>30,857</u>	<u>16,286</u>	<u>25,194</u>
<b>Foreclosed assets held for sale</b>	<u>4,387</u>	<u>756</u>	<u>2,523</u>
Total non-performing assets	<u>\$ 35,244</u>	<u>\$ 17,042</u>	<u>\$ 27,717</u>
Total nonperforming loans to total loans	4.80%	2.90%	4.22%
Total nonperforming loans to total assets	3.91%	2.23%	3.42%
Allowance for loan losses to nonperforming loans	38.10%	45.20%	35.65%
Nonperforming assets to loans and foreclosed assets held for sale	5.45%	3.03%	4.63%

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As of September 30, 2008, non-performing loans equaled 4.80% of total loans, representing an increase in non-performing loans from December 31, 2007. However, this represents a decrease in non performing loans from the second quarter of 2008 by 5.5%. The decrease in non performing loans since June 30, 2008 was a result of management’s decision to charge down approximately \$9.7 in non performing loans during the third quarter. The overall credit exposure in the Company’s portfolio increased since year end as several large real estate construction loan relationships and one deteriorating commercial credit were placed on nonaccrual status. At September 30, 2008, 10 borrowing relationships make up approximately 98.04% of the \$28.0 million of non-performing construction loans. The increase was a result of the continued industry wide decline in the real estate and construction market and the general economy. If this trend continues, it could result in an increase in non-performing assets and foreclosed assets held for sale. We closely monitor non-performing credit relationships and our philosophy has been to value non-performing loans at their estimated collectible value and to aggressively manage these situations.

There are approximately \$670,000 in loans that are not identified in the non performing table above which have either become 90 days past due and placed on non accrual since September 30, 2008 or the Company has received additional information which indicates the Company may not receive the contractual principal and interest on the loan and thus the loan has been placed on non accrual status.

The following table sets forth the amount of gross interest income that would have been recorded had the above loans been current and accruing during the period and the amount of interest income on the non performing loans included in net income for the period ended September 30, 2008.

	<u>Three Months Ended September 30, 2008</u>	<u>Nine Months Ended September 30, 2008</u>
	<i>(In thousands)</i>	
Gross Interest Income if the loans had been current and accruing interest	\$ 555	\$ 1,243
Cash Interest received during the period	152	700

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following table sets forth information regarding changes in our allowance for loan and valuation losses for the periods indicated.

### Summary of Loan Loss Experience and Related Information

	As of and for the		
	Nine months ended September 30, 2008	Nine months ended September 30, 2007	Year ended December 31, 2007
	<i>(In thousands)</i>		
<b>Balance at Beginning of Period</b>	\$ 8,982	\$ 6,106	\$ 6,106
<b>Loans Charged Off</b>			
Commercial loans	5,606	82	215
Commercial real estate loans	262	—	—
Construction loans	5,933	25	244
Lease financing	372	16	139
Residential real estate loans	308	49	49
Consumer loans	71	16	16
Home equity loans	127	—	—
Total loans charged-off	<u>12,679</u>	<u>188</u>	<u>663</u>
<b>Recoveries</b>			
Commercial loans	41	64	294
Commercial real estate loans	—	1	1
Construction loans	—	—	—
Lease financing	9	9	9
Residential real estate loans	1	6	6
Consumer loans	2	13	14
Home equity loans	—	—	—
Total recoveries	<u>53</u>	<u>93</u>	<u>324</u>
<b>Net Loans Charged Off</b>	12,626	95	339
<b>Allowance for Loan Loss attributed to acquisition</b>	—	360	360
<b>Provision for Loan Losses</b>	<u>15,400</u>	<u>990</u>	<u>2,855</u>
<b>Balance at End of Period</b>	<u>\$ 11,756</u>	<u>\$ 7,361</u>	<u>\$ 8,982</u>
<b>Loans Outstanding</b>			
Average	\$ 625,091	\$ 558,793	\$ 563,224
End of period	642,846	561,522	596,646
<b>Ratio of Allowance for Loan Losses to Loans Outstanding</b>			
Average	1.88%	1.32%	1.59%
End of period	1.83%	1.31%	1.51%
<b>Ratio of Net Charge-Offs to</b>			
Average loans	2.02%	0.02%	0.06%
End of period loans	1.96%	0.02%	0.06%

The allowance for loan losses as a percent of total loans increased to 1.83% as of September 30, 2008, compared to 1.51% as of December 31, 2007.

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The following table shows our allocation of the allowance for loans losses by specific category at the end of each of the periods shown. Management attempts to allocate specific portions of the allowance for loan losses based on specifically identifiable loans. However, the allocation of the allowance to each category is not necessarily indicative of future losses and does not restrict the use of the allowance to absorb losses in any category.

	As of September 30			As of December 31,		
	2008			2007		
	<i>(In Thousands)</i>					
	Amount	% of Total Allowance	%	Amount	% of Total Allowance	%
Commercial.....	\$ 3,412	29.03	%	\$ 1,790	19.93	%
Commercial real estate.....	2,154	18.32		1,597	17.78	
Construction.....	4,424	37.63		4,188	46.63	
Lease financing.....	399	3.39		664	7.39	
Residential real estate.....	891	7.58		377	4.20	
Consumer.....	87	0.74		119	1.32	
Home equity.....	389	3.31		247	2.75	
Total	\$ 11,756	100.00	%	\$ 8,982	100.00	%

*Deposits.* Deposits grew by \$24.3 million, or 4.54%, to \$560.7 million as of September 30, 2008 compared with \$536.4 million at December 31, 2007.

The following table sets forth the balances for each major category of our deposit accounts and the weighted average interest rate paid for interest-bearing deposits for the period indicated.

	As of September 30, 2008			As of December 31, 2007		
	Balance	Percent of Deposits	Weighted Average Rate	Balance	Percent of Deposits	Weighted Average Rate
	<i>(In Thousands)</i>					
Demand .....	\$ 84,348	15.04 %	— %	\$ 87,927	16.39 %	— %
Savings .....	8,608	1.54	0.49	8,384	1.57	0.49
Interest-bearing demand .....	63,167	11.27	2.56	35,983	6.71	2.14
Money Market .....	125,562	22.39	1.99	153,619	28.64	4.09
Time Deposits.....	<u>279,048</u>	<u>49.76</u>	4.45	<u>250,457</u>	<u>46.69</u>	4.87
Total deposits.....	\$ <u>560,733</u>	<u>100.00</u> %		\$ <u>536,370</u>	<u>100.00</u> %	



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following table sets forth the amount of our time deposits that are \$100,000 and greater by time remaining until maturity as of September 30, 2008.

	As of September 30, 2008	
	Amount	Weighted Average Rate Paid
	<i>(In thousands)</i>	
Three months or less .....	\$ 36,789	3.61 %
Over three months through six months .....	45,638	4.47
Over six months through twelve months.....	28,551	3.80
Over twelve months .....	46,883	4.15
Total .....	\$ 157,861	4.05 %

*Liquidity.* Liquidity is measured by a financial institution's ability to raise funds through deposits, borrowed funds, capital, or the sale of marketable assets, such as residential mortgage loans or a portfolio of SBA loans. Other sources of liquidity, including cash flow from the repayment of loans, are also considered in determining whether liquidity is satisfactory. Liquidity is also achieved through growth of core deposits and liquid assets, and accessibility to the money and capital markets. The funds are used to meet deposit withdrawals, maintain reserve requirements, fund loans and operate the organization. Core deposits, defined as demand deposits, interest-bearing transaction accounts, savings deposits and time deposits less than \$100,000 (excluding brokered deposits), were 67.36% and 72.36% of our total deposits at September 30, 2008, and December 31, 2007, respectively. Generally, the Company's funding strategy is to fund loan growth with core deposits and utilize alternative sources of funds such as advances/borrowings from the Federal Home Loan Bank of Topeka ("FHLBank"), as well as the brokered CD market to provide for additional liquidity needs and take advantage of opportunities for lower costs. FHLBank borrowings are also used to fund originations of mortgage loans held for sale. Advance availability with the FHLBank is determined daily with regards to mortgage loans held for sale and quarterly with regards to overall availability and at September 30, 2008 approximately \$10.6 million was available. The Company's FHLBank advance availability fluctuates depending on levels of available collateral, which includes mortgage loans held for sale. In addition, the Company uses other forms of short-term borrowings for cash management and liquidity management purposes on a limited basis. These forms of borrowings include federal funds purchased and revolving lines of credit. As of September 30, 2008, the Company's subsidiary, Bank of Blue Valley ("Bank") established a line of credit with the Federal Reserve Bank of Kansas City. The availability on the line of credit fluctuates depending on the level of available collateral, which includes commercial and commercial real estate loans. Availability at September 30, 2008 was approximately \$53.9 million. Subsequent to September 30, 2008, the Company raised approximately \$37.9 million in brokered deposits to better position the Company in a volatile market. The brokered funds received were short-term and are not intended to be used to fund growth but rather to allow the Company to maintain a higher than normal level of liquidity during a volatile depositor market. In addition, The Bank is a member of the Certificate of Deposit Account Registry Service ("CDARS") which effectively allows depositors to receive FDIC insurance on amounts larger than \$100,000. CDARS allows the Bank to break large deposits into smaller amounts and place them in a network of other CDARS banks to ensure that full FDIC insurance coverage is gained on the entire deposit. CDARS has enabled us to maintain our customer relationships as well as provide funding for the Company to maintain its liquidity position.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The Company's Asset-Liability Management Committee utilizes a variety of liquidity monitoring tools, including an asset/liability modeling software, to analyze and manage the Company's liquidity. Management has established internal guidelines and analytical tools to measure liquid assets, alternative sources of liquidity, as well as relevant ratios concerning asset levels and purchased funds.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following table sets forth a summary of our short-term borrowings during and as of the end of each period indicated.

	<u>Amount outstanding at period end</u>	<u>Average amount outstanding during the period (1)</u>	<u>Maximum Outstanding At any Month end</u>	<u>Weighted average interest rate during the period</u>	<u>Weighted Average interest rate at period end</u>
<i>(In thousands)</i>					
At or for the nine months ended September 30, 2008:					
Federal Home Loan Bank borrowings .....	\$ —	\$ 2,304	\$ 4,000	3.16 %	2.61 %
JP Morgan Chase operating line of credit...	15,000	10,500	15,000	4.71	5.30
Federal Funds purchased .....	—	—	—	—	—
Repurchase agreements and other interest bearing liabilities .....	41,708	32,381	41,708	1.37	1.10
Total .....	<u>\$ 56,708</u>	<u>\$ 45,185</u>		2.19	2.21
At or for the year ended December 31, 2007:					
Federal Home Loan Bank borrowings .....	\$ 25,000	\$ 2,701	\$ 25,000	5.10 %	4.67 %
JP Morgan Chase operating line of credit	—	—	—	—	—
Federal Funds purchased .....	—	—	—	—	—
Repurchase agreements and other interest bearing liabilities .....	29,036	30,909	37,569	3.83	2.89
Total .....	<u>\$ 54,036</u>	<u>\$ 33,610</u>		3.93	3.71

(1) Calculations are based on daily averages where available and monthly averages otherwise.

*Capital.* At September 30, 2008, our total stockholders' equity was \$53.7 million and our equity to asset ratio was 6.81%. At September 30, 2008, our Tier 1 capital ratio was 8.92% compared to 10.28% at December 31, 2007, while our total risk-based capital ratio was 10.33% compared to 11.53% at December 31, 2007. As of September 30, 2008, we had capital in excess of the requirements for a “adequately-capitalized” institution. At September 30, 2008, the Bank’s Tier 1 capital ratio was 10.39% compared to 9.64% at December 31, 2007, while our total risk-based capital ratio was 11.64% compared to 10.89% at December 31, 2007. As of September 30, 2008, the Bank had capital in excess of the requirements for a “well-capitalized” institution.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

As a continuing part of our financial strategy, we attempt to manage the impact of fluctuations in market interest rates on our net interest income. This effort entails providing a reasonable balance between interest rate risk, credit risk, liquidity risk and maintenance of yield. Our funds management policy is established by our Bank Board of Directors and monitored by our Asset/Liability Management Committee. Our funds management policy sets standards within which we are expected to operate. These standards include guidelines for exposure to interest rate fluctuations, liquidity, loan limits as a percentage of funding sources, exposure to correspondent banks and brokers, and reliance on non-core deposits. Our funds management policy also establishes the reporting requirements to our Bank Board of Directors. Our investment policy complements our funds management policy by establishing criteria by which we may purchase securities. These criteria include approved types of securities, brokerage sources, terms of investment, quality standards, and diversification.

We use asset/liability modeling software to analyze the Company's current sensitivity to instantaneous and permanent changes in interest rates. The system simulates the Company's asset and liability base and projects future net interest income results under several interest rate assumptions. This allows management to view how changes in interest rates will affect the spread between the yield received on assets and the cost of deposits and borrowed funds.

The asset/liability modeling software is also used to analyze the net economic value of equity at risk under instantaneous shifts in interest rates. The "net economic value of equity at risk" is defined as the market value of assets less the market value of liabilities plus/minus the market value of any off-balance sheet positions. By effectively looking at the present value of all future cash flows on or off the balance sheet, the net economic value of equity modeling takes a longer-term view of interest rate risk.

We strive to maintain a position such that current changes in interest rates will not affect net interest income or the economic value of equity by more than 5%, per 50 basis points. The following table sets forth the estimated percentage change in the Bank of Blue Valley's net interest income over the next twelve month period and net economic value of equity at risk at September 30, 2008 based on the indicated instantaneous and permanent changes in interest rates.

<u>Changes in Interest Rates</u>	<u>Net Interest Income (next 12 months)</u>	<u>Net Economic Value of Equity at Risk</u>
200 basis point rise	7.78 %	(2.74)%
Base Rate Scenario	-	-
200 basis point decline	(2.60) %	(.10)%

The above table indicates that, at September 30, 2008, in the event of a sudden and sustained increase in prevailing market rates, our net interest income would be expected to increase as our assets would be expected to reprice quicker than our liabilities, while a decrease in rates would indicate just the opposite. Generally, in the increasing rate scenarios, not only would adjustable rate assets (loans) reprice to higher rates faster than our liabilities, but our liabilities – long-term Federal Home Loan Bank of Topeka (“FHLBank”) advances and existing time deposits – would not increase in rate as much as the market rates. Another consideration with a rising interest rate scenario is the impact on mortgage loan refinancing, which would likely decline, leading to lower loans held for sale fee income, though the impact is difficult to quantify or project. In the

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

decreasing rate scenarios, the adjustable rate assets (loans) reprice to lower rates faster than our liabilities, but our liabilities – long-term FHLB advances and existing time deposits – would not decrease in rate as much as market rates. In addition, fixed rate loans might experience an increase in prepayments, further decreasing yields on earning assets and causing net income to decrease.

The above table also indicates that, at September 30, 2008, in the event of a sudden increase or decrease in prevailing market rates, the economic value of our equity would decrease. Given our current asset/liability position, a 200 basis point decline in interest rates will result in a lower economic value of our equity as the change in estimated loss on liabilities exceeds the change in estimated gain on assets in these interest rate scenarios. Currently, under a falling rate environment, the Company's estimated market value of loans could increase as a result of fixed rate loans, net of possible prepayments. The estimated market value of investment securities could also rise as our portfolio contains higher yielding securities. However, the estimated market value increase in fixed rate loans and investment securities is offset by time deposits unable to reprice to lower rates immediately and fixed-rate callable advances from FHLBank. The likelihood of advances being called in a decreasing rate environment is diminished resulting in the advances existing until final maturity, which has the effect of lowering the economic value of equity. Given our current asset/liability position, a 200 basis point increase in interest rates will result in a lower economic value of our equity due to the estimated loss of liabilities and assets in this interest rate scenario. Currently, under an increasing rate environment, the Company's estimated market value of loans could decrease due to fixed rate loans and investments with rates lower than market rates. These assets have a likelihood to remain until maturity in this rate environment. However, the estimated market value decrease in fixed rate loans and investment securities is offset by time deposits unable to reprice to higher rates immediately and fixed-rate callable advances from FHLBank. The likelihood of advances being called in a rising rate environment increases resulting in advances being repriced prior to maturity.

#### **Item 4. Controls and Procedures**

In accordance with Item 307 of Regulation S-K promulgated under the Securities Act of 1933, as amended, the Chief Executive Officer and Chief Financial Officer of the Company (the “Certifying Officers”) have conducted evaluations of the Company’s disclosure controls and procedures. As defined under Sections 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), the term “disclosure controls and procedures” means controls and other procedures of an issuer that are designed to ensure that information required to be disclosed by the issuer in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Commission’s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer’s management, including its principal executive officer or officers and principal financial officer or officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. The Certifying Officers have reviewed the Company’s disclosure controls and procedures and have concluded that those disclosure controls and procedures are effective as of the date of this Quarterly Report on Form 10-Q. In compliance with Section 302 of the Sarbanes-Oxley Act of 2002, (18 U.S.C. 1350), each of the Certifying Officers executed an Officer’s Certification included in this Quarterly Report on 10-Q.

As of the date of this Quarterly Report on Form 10-Q, there have not been any significant changes in the Company’s internal controls over financial reporting or in other factors that could significantly affect these controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

## **Part II: Other Information**

### **Item 1. Legal Proceedings**

Not applicable

### **Item 1A. Risk Factors**

In addition to the Risk Factors identified and described in the Form 10K for fiscal year ended December 31, 2008:

***We are in default on a covenant to a secured lender and our future inability to obtain a waiver or renew our financing arrangements could have a material adverse impact on our business.***

For the past twelve months we have been in default on a covenant owed to our secured lender on a \$2.3 million term note and a \$15.0 million line of credit. Since the default first occurred, we have routinely obtained waivers of non-compliance with the terms of the underlying agreements. On October 15, 2008 we executed another waiver for the customary three-month period. As part of the waiver, the maturity date for the term note and line of credit has been set at January 31, 2009. Our inability to obtain a waiver in the future, our failure to renew the line of credit, or our inability to obtain alternative financing could have a material adverse impact on our business.

***The goodwill noted on our balance sheet may become impaired.***

As required by accounting standards, the goodwill reflected on our balance sheet is tested annually for impairment or more frequently if events or changes in circumstances indicated that the asset might be impaired. Goodwill could be subject to impairment upon the occurrence of certain triggering events such as current period losses combined with a history of losses or significant impairment of earning assets. In the event of a significant downturn in our business, it is possible that we may need to recognize a partial or complete impairment of our goodwill.

***Blue Valley and the Bank are subject to extensive governmental regulation.***

Blue Valley and the Bank are subject to extensive governmental regulation. Blue Valley, as a bank holding company, is regulated primarily by the Federal Reserve Bank. The Bank is a commercial bank chartered by the State of Kansas and regulated by the Federal Reserve, the Federal Deposit Insurance Corporation, and the Office of the State Banking Commissioner of Kansas (OSBC). These federal and state bank regulators have the ability, should the situation require, to place significant regulatory and operational restrictions upon us and the Bank. Any such restrictions imposed by federal and state bank regulators could affect the profitability of Blue Valley and the Bank. Blue Valley and the Bank recently entered into an agreement with the Federal Reserve and the OSBC imposing certain limitations and requirements on the Bank and Blue Valley.

**Item 1A. Risk Factors (Continued)**

*Confidential customer information transmitted through the Bank's online banking service is vulnerable to security breaches and computer viruses, which could expose the Bank to litigation and adversely affect its reputation and ability to generate deposits.*

The Bank provides its clients with the ability to bank online. The secure transmission of confidential information over the Internet is a critical element of online banking. The Bank's network could be vulnerable to unauthorized access, computer viruses, phishing schemes and other security problems. The Bank may be required to spend significant capital and other resources to protect against the threat of security breaches and computer viruses, or to alleviate problems caused by security breaches or viruses. To the extent that the Bank's activities or the activities of its clients involve the storage and transmission of confidential information, security breaches and viruses could expose the Bank to claims, litigation and other possible liabilities. Any inability to prevent security breaches or computer viruses could also cause existing clients to lose confidence in the Bank's systems and could adversely affect its reputation and its ability to generate deposits.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Not applicable

**Item 3. Defaults Upon Senior Securities**

Not applicable

**Item 4. Submission of Matters to a Vote of Security Holders**

Not applicable

**Item 5. Other Information**

None

**Item 6. Exhibits**

EXHIBITS

- 10.9 Waiver letter and proposed term sheet from JP Morgan Chase dated October 15, 2008.
- 11. Computation of Earnings Per Share. Please see p. 11.
- 15. Letter regarding Unaudited Interim Financial Information
- 31.1 Certification of the Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a)
- 31.2 Certification of the Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a)
- 32.1 Certification of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002



## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### **Blue Valley Ban Corp.**

Date: October 17, 2008

By: /s/ Robert D. Regnier  
Robert D. Regnier, President and  
Chief Executive Officer and Director  
(Principal Executive Officer)

Date: October 17, 2008

By: /s/ Mark A. Fortino  
Mark A. Fortino, Chief Financial Officer  
(Principal Financial [and Accounting] Officer)