FORM 10-K CENTER FINANCIAL CORP - CLFC

Filed: February 22, 2008 (period: December 31, 2007)
Annual report which provides a comprehensive overview of the company for the past year

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10-K - FORM 10-K

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# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington，D．C． 20549 

FORM 10－K
® ANNUAL REPORT PURSUANT TO SECTION 13 OR 15（d）OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31， 2007
OR
$\square \quad$ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15（d）OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$ ．

Commission file number：000－50050

# CENTER FINANCIAL CORPORATION 

（Exact Name of Registrant as Specified in its Charter）
California
（State or Other Jurisdiction of Incorporation or Organization）

3435 Wilshire Boulevard，Suite 700
Los Angeles，California
（Address of Principal Executive Offices）

52－2380548
（IRS Employer Identification No．）

90010
（Zip Code）

Registrant＇s telephone number，including area code－（213）251－2222
Securities registered pursuant to Section 12（b）of the Act：

Title of Each Class
Common Stock，No Par Value
Securities registered pursuant to Section 12（g）of the Act：None

Indicate by check mark if the registrant is a well－known seasoned issuer，as defined in rule 405 of the Securities Act．Yes
区 No
Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15 （d）of the Act．

```Yes
区 No
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Indicate by check mark whether the registrant（1）has filed all reports required to be filed by Section 13 or 15（d）of the Securities Exchange Act of 1934 during the preceding 12 months（or for such shorter period that the registrant was required to file such reports），and（2）has been subject to such filing requirements for the past 90 days．

区 Yes $\square$ No
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S－K（ $\S 229.405$ of this chapter）is not contained herein，and will not be contained，to the best of registrant＇s knowledge，in definitive proxy or information statements incorporated by reference in Part III of this Form 10－K or any amendment to this Form $10-\mathrm{K}$ ．

Indicate by check mark whether the registrant is a＂large accelerated filer＂，an＂accelerated filer＂，a＂non－accelerated filer＂or a＂smaller reporting company＂．See definition of＂accelerated filer and large accelerated filer＂in Rule $12 \mathrm{~b}-2$ of Exchange Act：

Large accelerated filer $\square \quad$ Accelerated Filer $\boxtimes \quad$ Non－accelerated filer $\square \quad$ Smaller reporting company
Indicate by check mark whether the registrant is a shell company（as defined in rule $12 \mathrm{~b}-2$ of the Act）．Yes区 No

As of June 29，2007，the aggregate market value of the voting stock held by nonaffiliates of the Registrant computed by reference to the reported closing sale price of $\$ 16.92$ on such date was $\$ 216.8$ million．Excluded from this computation are $3,908,908$ shares held by all directors and executive officers as a group on that date．

This determination of the affiliate status is not necessarily a conclusive determination for other purposes.
The number of shares of Common Stock of the registrant outstanding as of January 31, 2008 was $16,366,791$.
DOCUMENTS INCORPORATED BY REFERENCE:

Portions of the definitive proxy statement for the 2008 Annual Meeting of Shareholders to be filed with the Securities and Exchange Commission pursuant to SEC Regulation 14A are incorporated by reference in Part III, Items 10-14.

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## Forward-Looking Statements

This Annual Report on Form 10-K contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based on the current beliefs of the Company's Management as well as assumptions made by and information currently available to Management. All statements other than statements of historical fact included in this Annual Report, including without limitation, statements under "Recent Development," "Risk Factors," "Legal Proceedings," "Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Business" regarding the Company's financial position, business strategy and plans and objectives of Management for future operations, are forward-looking statements. Forward-looking statements often use words such as "anticipate," "believe," "estimate," "expect" and "intend" and words or phrases of similar meaning. Although Management believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to have been correct. Important factors that could cause actual results to differ materially from Management's expectations ("cautionary statements") include fluctuations in interest rates, inflation, government regulations, economic conditions, customer disintermediation and competitive product and pricing pressures in the geographic and business areas in which the Company conducts its operations, and are disclosed under "Risk Factors" and elsewhere in this Annual Report. Based upon changing conditions, or if any one or more of these risks or uncertainties materialize, or if any underlying assumptions prove incorrect, actual results may vary materially from those expressed or implied herein. The Company disclaims any obligations or undertaking to publicly release any updates or revisions to any forward-looking statement contained herein (or elsewhere) to reflect any change in the Company's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

## PART I

## ITEM 1. BUSINESS

## GENERAL

## Center Financial Corporation

Center Financial Corporation ("Center Financial") is a California corporation registered as a bank holding company under the Bank Holding Company Act of 1956, as amended (the "BHC Act"), and is headquartered in Los Angeles, California. Center Financial was incorporated in April 2000 and acquired all of the outstanding shares of Center Bank (formerly California Center Bank) in October 2002. Center Financial's principal subsidiary is Center Bank (the "Bank"). Center Financial exists primarily for the purpose of holding the stock of the Bank and of such other subsidiaries as it may acquire or establish. Currently, Center Financial's only other direct subsidiary is Center Capital Trust I, a Delaware statutory business trust that was formed in December 2003 solely to facilitate the issuance of capital trust pass-through securities. (See Note 11 to the Financial Statements in Item 8 herein.) As used herein, the term "Center Financial" is used to designate Center Financial Corporation only, the term the "Bank" is used to designate Center Bank and its subsidiary (CB Capital Trust) and the term the "Company" refers collectively to Center Financial Corporation, the Bank, Center Capital Trust I and the Bank's subsidiary, CB Capital Trust (discussed below), unless the context otherwise requires.

Center Financial's principal source of income is currently dividends from the Bank, but it intends to explore supplemental sources of income in the future. Expenditures, including (but not limited to) the payment of dividends to shareholders, if and when declared by the board of directors, and the cost of servicing debt, will generally be paid from such payments made to Center Financial by the Bank. The Company's liabilities include $\$ 18.6$ million in debt obligations due to Center Capital Trust I, related to capital trust pass-through securities issued by that entity.

At December 31, 2007, the Company had consolidated assets of $\$ 2.1$ billion, deposits of $\$ 1.6$ billion and shareholders' equity of $\$ 157.5$ million.
The Company's and the Bank's headquarters are located at 3435 Wilshire Boulevard, Suite 700, Los Angeles, California 90010 and its telephone number is (213) 251-2222. Our Website address is www.centerbank.com. Information contained on the web site is not part of this report.

## Center Bank and Subsidiary

The Bank is a California state-chartered and Federal Deposit Insurance Corporation ("FDIC") insured financial institution, which was incorporated in 1985 and commenced operations in March 1986. The Bank changed its name from California Center Bank to Center Bank in December 2002. The Bank provides comprehensive financial services for small to medium sized business owners, primarily in Southern California. The Bank specializes in commercial loans, which are mostly secured by real property, to small

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business customers. In addition, the Bank is a Preferred Lender of Small Business Administration ("SBA") loans and provides trade finance loans. The Bank's primary market is the greater Los Angeles metropolitan area, including Los Angeles, Orange, San Bernardino, and San Diego counties, primarily focused in areas with high concentrations of Korean-Americans. The Bank currently has 18 full-service branch offices, 15 of which are located in Los Angeles, Orange, San Bernardino, and San Diego counties. The Bank opened all California branches as de novo branches. On April 26, 2004, the Bank completed its acquisition of the Korea Exchange Bank ("KEB") Chicago branch, the Bank's first out-of-state branch, with a focus on the Korean-American market in Chicago. The Bank assumed $\$ 12.9$ million in FDIC insured deposits and purchased $\$ 8.0$ million in loans from the KEB Chicago branch. The Bank opened two new branches in Irvine, California and Seattle, Washington in 2005. The Bank opened a new branch in Federal Way, Washington in November 2007. The Bank also operates eight Loan Production Offices ("LPOs") in Seattle, Denver, Washington D.C., Las Vegas, Atlanta, Dallas, Houston and Northern California.

CB Capital Trust, a Maryland real estate investment trust ("REIT"), which is a consolidated subsidiary of the Bank, was formed in August 2002 for the primary business purpose of investing in the Bank's real-estate related assets, and enhancing and strengthening the Bank's capital position and earnings primarily through tax advantaged income from such assets. On December 31, 2003, the California Franchise Tax Board issued an opinion listing bank-owned REITs as potentially abusive tax shelters subject to possible penalties, and stating that REIT consent dividends are not deductible for California state income tax purposes. In view of this opinion, it was determined that the REIT will not be able to fulfill its original intended purposes, and it was dissolved in December 2007.

The Bank's primary focus is on small and medium sized Korean-American businesses, professionals and other individuals in its market area, with particular emphasis on the growth of deposits and the origination of commercial and real estate secured loans and consumer banking services. The Bank offers bilingual services to its customers in English and Korean and has a network of ATM's located in sixteen of its branch offices.

The Bank engages in a full complement of lending activities, including the origination of commercial real estate loans, commercial loans, working capital lines, SBA loans, trade financing, automobile loans and other personal loans, and construction loans. The Bank has offered SBA loans since 1989, providing financing for various purposes for small businesses under guarantee of the Small Business Administration, a federal agency created to provide financial assistance for small businesses. The Bank is a Preferred SBA Lender with full loan approval authority on behalf of the SBA.

The Bank also participates in the SBA's Export Working Capital Program. SBA loans are generally secured by deeds of trust on industrial buildings or retail establishments. The Bank regularly sells a portion of the guaranteed and unguaranteed portion of the SBA loans it originates. The Bank retains the obligation to service the loans and receives a servicing fee. As of December 31, 2007, the Bank was servicing $\$ 117.5$ million of sold SBA loans.

As of December 31, 2007, the principal areas of focus related to the Bank's lending activities, and the percentage of total loan portfolio composition for each of these areas, were as follows: commercial loans secured by first deeds of trust on real estate $66.0 \%$; commercial loans $17.2 \%$; SBA loans $3.9 \%$; trade financing $3.7 \%$; and consumer loans $5.5 \%$. The Bank funds its lending activities were funded primarily with demand deposits, savings and time deposits (obtained through its branch network) and Federal Home Loan Bank ("FHLB") borrowings. The Bank's deposit products include demand deposit accounts, money market accounts, and savings accounts, time certificates of deposit and fixed maturity installment savings. The Bank's deposits are insured under the Federal Deposit Insurance Act, up to the maximum applicable limits thereof. Like most state-chartered banks of Center Bank's size in California, it is not currently a member of the Federal Reserve System. As of December 31, 2007, the Bank had approximately 47,000 deposit accounts with balances totaling approximately $\$ 1.6$ billion. As of December 31, 2007, the Bank had $\$ 363.5$ million or $23.0 \%$ in non-interest bearing demand deposits; $\$ 244.2$ million or $15.5 \%$ in money market and NOW accounts; $\$ 54.8$ million or $3.5 \%$ in savings accounts; $\$ 112.6$ million or $7.1 \%$ in time deposits less than $\$ 100,000$; and $\$ 802.5$ million or $50.9 \%$ in time deposits of more than $\$ 100,000$. As of December 31, 2007, the State of California had a time deposit of $\$ 75.0$ million and brokered deposits of $\$ 70.3$ million with the Bank.

The Bank also offers international banking services such as letters of credit, acceptances and wire transfers, as well as merchant deposit services, travelers' checks, debit cards and safe deposit boxes.

The Bank provides Internet banking services to allow its customers to access their loan and deposit accounts through the Internet. Customers can obtain transaction history and account information, transfer funds between the Bank's accounts and process bill payments. The Bank implemented real-time online Internet banking in April 2005.

The Bank does not hold any patents or licenses (other than licenses required to be obtained from appropriate banking regulatory agencies), franchises or concessions. The Bank's business is generally not seasonal. Federal, state and local environmental regulations have not had any material effect upon our capital expenses, earnings or competitive position.

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For 2007, income from commercial loans secured by first deeds of trust on real estate properties, income from commercial loans, interest on investments and service charges on deposit accounts generated approximately $59.7 \%, 21.8 \%, 4.9 \%$ and $7.3 \%$, respectively, of our total revenues. The Bank is not dependent on a single customer or group of related customers for a material portion of its deposits or loans, nor is a material portion of its loans concentrated within a single industry or group of related industries. Most of our customers are concentrated in the greater Los Angeles area but efforts have been made in the last several years to diversify the geographic risk with branches in Chicago and Seattle and LPO's strategically located throughout the country.

The Bank has not engaged in any material research activities relating to the development of new services or the improvement of existing banking services during the last three fiscal years. However, the Bank, with its officers and employees, is engaged continually in marketing activities, including the evaluation and development of new services, which enable it to retain and improve our competitive position in our service area.

## Recent Developments

## Acquisition

On September 18, 2007, Center Financial entered into a definitive agreement to acquire First Intercontinental Bank ("FICB"), a Georgia State chartered commercial bank with assets of approximately $\$ 224.7$ million as of September 30, 2007, for an aggregate purchase price of approximately $\$ 65.2$ million. Under the agreement, Center Financial will acquire all outstanding shares of FICB for consideration consisting of $60 \%$ cash and $40 \%$ in Center Financial's common stock. FICB shareholders may elect to receive cash, stock or a combination of both. As part of the total consideration, Center Financial will pay approximately $\$ 3.6$ million related to the outstanding stock options of FICB.

Under the agreement, FICB will be merged into a newly formed Georgia state-chartered banking subsidiary of Center Financial that will operate under the First Intercontinental Bank name. Center Financial will become a multi-bank holding company with the Bank and FICB as its two wholly-owned banking subsidiaries.

The closing of the transaction is subject to the approvals of the Federal Reserve Board, the FDIC and the Georgia Department of Banking and Finance, as well as the approval of FICB's shareholders. The acquisition is expected to close in the second quarter of 2008.

Organized in 2000, FICB is a Georgia state-chartered commercial bank headquartered in Doraville, Georgia, a commercial business center of Atlanta's Asian community. FICB currently operates four full-service branches, one located in Doraville, two in Duluth and one in Suwannee, all in Georgia, targeting the Korean-American and other ethnic communities in the greater Atlanta metropolitan area.

## Recent Accounting Pronouncements

For information regarding the recently issued accounting standards, see Note 2, entitled "Summary of Significant Accounting Policies," to the Company's consolidated financial statements presented elsewhere herein.

## Competition

The current banking business and intended future strategic market areas are highly competitive with respect to virtually all products and services and have become increasingly so in recent years. While the Bank's primary market area is generally dominated by a relatively small number of major banks with many offices operating over a wide geographic area, the Bank's direct competitors in the niche markets are three Korean American banks of which two are comparable in size and one twice the size in assets, which also focus their business strategy on the Korean-American consumers and businesses.

There is significant competition within this specific market. In the greater Los Angeles, Chicago and Seattle metropolitan areas, the Bank's main competitors are locally owned and operated Korean-American banks and subsidiaries of Korean banks. These competitors have branches located in many of the same neighborhoods as the Bank, provide similar types of products and services, and use the same Korean language publications and media for their marketing purposes.

A less significant source of competition in the Los Angeles metropolitan area is a small number of branches of major banks which maintain a limited bilingual staff for Korean-speaking customers. While such banks have not traditionally focused their

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marketing efforts on the Bank's customer base primarily in Southern California, the competitive influence of these major bank branches could increase in the event they choose to focus on this market. Large commercial bank competitors have, among other advantages, the ability to finance wide-ranging and effective advertising campaigns and to allocate their investment resources to areas of highest yield and demand. Many of the major banks operating in our market area offer certain services, which the Bank does not offer directly (some of which the Bank can offer through the use of correspondent institutions). By virtue of their greater total capitalization, such banks also have substantially higher lending limits than the Bank.

In addition to other banks, competitors include savings institutions, credit unions, and numerous non-banking institutions, such as finance companies, leasing companies, insurance companies, brokerage firms, and investment banking firms. In recent years, increased competition has also developed from specialized finance and non-finance companies that offer money market and mutual funds, wholesale finance, credit card, and other consumer finance services, including on-line banking services and personal finance software. Strong competition for deposit and loan products affects the rates of those products as well as the terms on which they are offered to customers. To the extent that the Bank is affected by more general competitive trends in the industry, those trends are towards increased consolidation and competition. Unregulated competitors have entered banking markets with strategies directly targeted at the Bank's customers. Many largely unregulated competitors are able to compete across geographic boundaries and provide customers increasing access to meaningful alternatives to banking services in nearly all-significant products. Consolidation of the banking industry has placed additional pressure on surviving community banks within the industry to streamline their operations, reduce expenses and increase revenues to remain competitive. Competition has also intensified due to federal and state interstate banking laws, which permit banking organizations to expand geographically, and the California market has been particularly attractive to out-of-state institutions.

Technological innovations have also resulted in increased competition in the financial services industry. Such innovations have, for example, made it possible for non-depository institutions to offer customers automated transfer payment services that previously have been considered traditional banking products. In addition, many customers now expect a choice of several delivery systems and channels, including telephone, mail, home computer, ATM's, self-service branches and/or in-store branches. Other sources of competition for such hi-tech products include savings associations, credit unions, brokerage firms, money market and other mutual funds, asset management groups, finance and insurance companies, and mortgage banking firms.

In order to compete with the other financial services providers, the Bank provides quality, personalized, friendly service and fast decision making to better serve our customers' needs. For customers whose loan demands exceed the Bank's lending limit, the Bank has attempted to establish relationships with correspondent banks for the development of such loans on a participation basis. The Bank also maintains an international trade finance department to meet the growing needs of the business communities within our niche market. In order to compete on the technological front, the Bank offers Internet banking services to allow its customers to access their loan and deposit accounts through the Internet. Customers can obtain transaction history and account information, transfer funds between bank accounts and process bill payments.

The market for the origination of SBA loans is highly competitive. With respect to the origination of SBA loans, the Bank competes with other small, mid-size and major banks in the geographic areas in which our full service branches are located. The Bank also has eight LPOs, all of which emphasize SBA loans. Because these loans are largely broker-driven, the Bank also competes with banks located outside of our immediate geographic area. As the Bank has been designated a Preferred SBA Lender with the full loan approval authority on behalf of the SBA, our LPOs are able to provide a faster response to loan requests than competitors that are not Preferred SBA Lenders. In order to compete in this highly competitive market, the Bank places greater emphasis on making SBA loans to minority-owned businesses.

Unlike the market for the origination of SBA loans, the secondary market for SBA loans is currently a seller's market. To date, the Bank has had no difficulty in the resale of SBA loans within the secondary market. Due to the recent credit crunch, pricing of SBA premiums declined approximately 15 to $20 \%$ compared to the beginning of 2007 but there still exists adequate profits in SBA loan sales. However, there is no assurance that this condition will continue to last or that the secondary market for SBA loans will be available in the future.

## Employees

As of December 31, 2007, the Company had 368 total employees and 361 full-time employees.

## Supervision and Regulation

Both federal and state laws extensively regulate bank holding companies. These regulations are intended primarily for the protection of depositors and the deposit insurance fund and not for the benefit of shareholders. The following is a summary of particular statutes and regulations affecting Center Financial and the Bank. This summary is qualified in its entirety by the statutes and regulations. On December 12, 2006, Interagency Guidance on Concentrations in Real Estate Lending Sound Risk Management Practices was issued. The Bank falls under the provisions of the Interagency Guidance.

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## Regulation of Center Financial Corporation Generally

Center Financial's stock is traded on the NASDAQ Global Select Market under the symbol CLFC, and as such the Company is subject to NASDAQ rules and regulations including those related to corporate governance. Center Financial is also subject to the periodic reporting requirements of Section 13 of the Securities Exchange Act of 1934 (the "Exchange Act"), which requires us to file annual, quarterly, current and other reports with the Securities and Exchange Commission (the "SEC"). The Company is also subject to additional regulations including, but not limited to, the proxy and tender offer rules promulgated by the SEC under Sections 13 and 14 of the Exchange Act; the reporting requirements of directors, executive officers and principal shareholders regarding transactions in Center Financial's common stock and short-swing profits rules promulgated by the SEC under Section 16 of the Exchange Act; and certain additional reporting requirements to Center Financial's principal shareholders promulgated by the SEC under Section 13 of the Exchange Act.

Center Financial is a bank holding company within the meaning of the Bank Holding Company Act of 1956 and is registered as such with the Federal Reserve Board. A bank holding company is required to file with the Federal Reserve Board annual reports and other information regarding its business operations and those of its subsidiaries. It is also subject to examination by the Federal Reserve Board and is required to obtain Federal Reserve Board approval before acquiring, directly or indirectly, ownership or control of any voting shares of any bank if, after such acquisition, it would directly or indirectly own or control more than $5 \%$ of the voting stock of that bank, unless it already owns a majority of the voting stock of that bank.

The Federal Reserve Board has determined by regulation certain activities in which a bank holding company may or may not conduct business. A bank holding company must engage, with certain exceptions, in the business of banking or managing or controlling banks or furnishing services to or performing services for its subsidiary banks. The permissible activities and affiliations of certain bank holding companies have been expanded.

Center Financial and the Bank are deemed to be affiliates of each other within the meaning set forth in the Federal Reserve Act and are subject to Sections 23 A and 23B of the Federal Reserve Act. This means, for example, that there are limitations on loans by the Bank to affiliates, and that all affiliate transactions must satisfy certain limitations and otherwise be on terms and conditions at least as favorable to the Bank as would be available for non-affiliates.

The Federal Reserve Board has a policy that bank holding companies must serve as a source of financial and managerial strength to their subsidiary banks. It is the Federal Reserve Bank's position that bank holding companies should stand ready to use their available resources to provide adequate capital to their subsidiary banks during periods of financial stress or adversity. Bank holding companies should also maintain the financial flexibility and capital-raising capacity to obtain additional resources for assisting their subsidiary banks.

The Federal Reserve Board also has the authority to regulate bank holding companies' debt, including the authority to impose interest rate ceilings and reserve requirements on such debt. Under certain circumstances, the Federal Reserve Board may require a bank holding company to file written notice and obtain its approval prior to purchasing or redeeming our equity securities, unless certain conditions are met.

## Regulation of Center Bank Generally

As a California state-chartered bank whose accounts are insured by the FDIC up to the maximum limits thereof, the Bank is subject to regulation, supervision and regular examination by the California Department of Financial Institutions ("DFI") and the FDIC. In addition, while the Bank is not a member of the Federal Reserve System, the Bank is subject to certain regulations of the Federal Reserve Board. The regulations of these agencies govern most aspects of our business, including the making of periodic reports, and activities relating to dividends, investments, loans, borrowings, capital requirements, certain check-clearing activities, branching, mergers and acquisitions, reserves against deposits and numerous other areas. Supervision, legal action and examination by the FDIC are generally intended to protect depositors and are not intended for the protection of shareholders.

The earnings and growth of the Bank are largely dependent on its ability to maintain a favorable differential or "spread" between the yield on its interest-earning assets and the rate paid on its deposits and other interest-bearing liabilities. As a result, the Bank's performance is influenced by general economic conditions, both domestic and foreign, the monetary and fiscal policies of the federal government and the policies of the regulatory agencies, particularly the Federal Reserve Board. The Federal Reserve Board implements national monetary policies (such as seeking to curb inflation and combat recession) by its open-market operations in United States Government securities, by adjusting the required level of reserves for financial institutions subject to its reserve requirements and by varying the discount rate applicable to borrowings by banks which are members of the Federal Reserve System. The actions of the Federal Reserve Board in these areas influence the growth of bank loans, investments and deposits and also affect interest rates charged on loans and deposits. The nature and impact of any future changes in monetary policies cannot be predicted

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## Capital Adequacy Requirements

Center Financial and the Bank are subject to the regulations of the Federal Reserve Board and the FDIC, respectively, governing capital adequacy. Each of the federal regulators has established risk-based and leverage capital guidelines for the banks or bank holding companies it regulates, which set total capital requirements and define capital in terms of "core capital elements," or Tier 1 capital; and "supplemental capital elements," or Tier 2 capital. Tier 1 capital is generally defined as the sum of the core capital elements less goodwill and certain other deductions, notably the unrealized net gains or losses (after tax adjustments) on available for sale investment securities carried at fair market value. The following items are defined as core capital elements: (i) common shareholders' equity; (ii) qualifying non-cumulative perpetual preferred stock and related surplus; and (iii) minority interests in the equity accounts of consolidated subsidiaries. Supplementary capital elements include: (i) allowance for loan and lease losses (but not more than $1.25 \%$ of an institution's risk-weighted assets); (ii) perpetual preferred stock and related surplus not qualifying as core capital; (iii) hybrid capital instruments, perpetual debt and mandatory convertible debt instruments; and (iv) term subordinated debt and intermediate-term preferred stock and related surplus. The maximum amount of supplemental capital elements, that qualifies as Tier 2 capital is limited to $100 \%$ of Tier 1 capital, net of goodwill.

The minimum required ratio of qualifying total capital to total risk-weighted assets is $8.0 \%$ ("Total Risk-Based Capital Ratio"), at least one-half of which must be in the form of Tier 1 capital, and the minimum required ratio of Tier 1 capital to total risk-weighted assets is $4.0 \%$ ("Tier 1 Risk-Based Capital Ratio"). Risk-based capital ratios are calculated to provide a measure of capital that reflects the degree of risk associated with a banking organization's operations for both transactions reported on the statements of financial condition as assets, and transactions, such as letters of credit and recourse arrangements, which are recorded as off-balance sheet items. Under the risk-based capital guidelines, the nominal dollar amounts of assets and credit-equivalent amounts of off-balance sheet items are multiplied by one of several risk adjustment percentages, which range from $0 \%$ for assets with low credit risk, such as certain U. S. Treasury securities, to $100 \%$ for assets with relatively high credit risk, such as business loans. As of December 31, 2007 and 2006, the Bank's Total Risk-Based Capital Ratios were $10.19 \%$ and $10.42 \%$, respectively, and its Tier 1 Risk-Based Capital Ratios were $9.08 \%$ and $9.33 \%$, respectively. As of December 31, 2007 and 2006 , the Company's consolidated Total Risk-Based Capital Ratios were $10.42 \%$ and $10.54 \%$, respectively, and its Tier 1 Risk-Based Capital Ratios were $9.31 \%$ and $9.45 \%$, respectively.

The risk-based capital requirements also take into account concentrations of credit involving collateral or loan type and the risks of "non-traditional" activities (those that have not customarily been part of the banking business). The regulations require institutions with high or inordinate levels of risk to operate with higher minimum capital standards, and authorize the regulators to review an institution's management of such risks in assessing an institution's capital adequacy.

Additionally, the regulatory Statements of Policy on risk-based capital include exposure to interest rate risk as a factor that the regulators will consider in evaluating an institution's capital adequacy, although interest rate risk does not impact the calculation of risk-based capital ratios. Interest rate risk is the exposure of a bank's current and future earnings and equity capital arising from adverse movements in interest rates. While interest rate risk is inherent in a bank's role as financial intermediary, it introduces volatility to bank earnings and to the economic value of the bank or bank holding company.

The FDIC and the Federal Reserve Board also require the maintenance of a leverage capital ratio designed to supplement the risk-based capital guidelines. Banks and bank holding companies that have received the highest rating of the five categories used by regulators to rate such institutions and are not anticipating or experiencing any significant growth must maintain a ratio of Tier 1 capital (net of all intangibles) to adjusted total assets ("Leverage Capital Ratio") of at least $3 \%$. All other institutions are required to maintain a leverage ratio of at least 100 to 200 basis points above the $3 \%$ minimum, for a minimum of $4 \%$ to $5 \%$. Pursuant to federal regulations, banking institutions must maintain capital levels commensurate with the level of risk to which they are exposed, including the volume and severity of problem loans, and federal regulators may set, however, higher capital requirements when an institution's particular circumstances warrant. Both the Company and the Bank were well capitalized as of December 31, 2007.

On March 1, 2005, the Federal Reserve Board adopted a final rule that allows the continued inclusion of trust-preferred securities in the Tier I capital of bank holding companies. However, under the final rule, after a five-year transition period, the aggregate amount of trust preferred securities and certain other capital elements that could qualify as Tier I capital would be limited to 25 percent of Tier I capital elements, net of goodwill. As of December 31, 2007, trust preferred securities made up 10.4\% of the Company's Tier I capital.

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The following table sets forth Center Financial's and the Bank's capital ratios at December 31, 2007 and 2006:

## Risk Based Ratios

|  | As of December 31, 2007 |  | As of December 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Center Financial Corporation | Center Bank | Center Financial Corporation | Center Bank |
| Total Capital (to Risk-Weighted Assets) | 10.42\% | 10.19\% | 10.54\% | 10.42\% |
| Tier 1 Capital (to Risk-Weighted Assets) | 9.31\% | 9.08\% | 9.45\% | 9.33\% |
| Tier 1 Capital (to Average Assets) | 8.49\% | 8.28\% | 8.62\% | 8.51\% |

## Prompt Corrective Action Provisions

Federal law requires each federal banking agency to take prompt corrective action to resolve the problems of insured financial institutions, including but not limited to those that fall below one or more prescribed minimum capital ratios. The federal banking agencies have defined by regulation the following five capital categories: "Well capitalized" (Total Risk-Based Capital Ratio of 10\%; Tier 1 Risk-Based Capital Ratio of 6\%; and Leverage Ratio of 5\%); "adequately capitalized" (Total Risk-Based Capital Ratio of 8\%; Tier 1 Risk-Based Capital Ratio of 4\%; and Leverage Ratio of 4\%) (or 3\% if the institution receives the highest rating from its primary regulator); "undercapitalized" (Total Risk-Based Capital Ratio of less than 8\%; Tier 1 Risk-Based Capital Ratio of less than 4\%; or Leverage Ratio of less than $4 \%$ ) (or $3 \%$ if the institution receives the highest rating from its primary regulator); "significantly undercapitalized" (Total Risk-Based Capital Ratio of less than 6\%; Tier 1 Risk-Based Capital Ratio of less than 3\%; or Leverage Ratio less than 3\%); and "critically undercapitalized" (tangible equity to total assets less than 2\%). The most recent notification from the FDIC in May 2007 categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. A bank may be treated as though it were in the next lower capital category if after notice and the opportunity for a hearing, the appropriate federal agency finds an unsafe or unsound condition or practice so warrants, but no bank may be treated as "critically undercapitalized" unless its actual capital ratio warrants such treatment.

At each successively lower capital category, an insured bank is subject to increased restrictions on its operations. For example, a bank is generally prohibited from paying management fees to any controlling persons or from making capital distributions if to do so would make the bank "undercapitalized." Asset growth and branching restrictions apply to undercapitalized banks, which are required to submit written capital restoration plans meeting specified requirements (including a guarantee by the parent holding company, if any). "Significantly undercapitalized" banks are subject to broad regulatory authority, including among other things, capital directives, forced mergers, restrictions on the rates of interest they may pay on deposits, restrictions on asset growth and activities and prohibitions on paying bonuses or increasing compensation to senior executive officers without FDIC approval. Even more severe restrictions apply to critically undercapitalized banks. Most importantly, except under limited circumstances, not later than 90 days after an insured bank becomes critically undercapitalized, the appropriate federal banking agency is required to appoint a conservator or receiver for the bank.

In addition to measures taken under the prompt corrective action provisions, insured banks may be subject to potential actions by the federal regulators for unsafe or unsound practices in conducting their businesses or for violations of any law, rule, regulation or any condition imposed in writing by the agency or any written agreement with the agency. Enforcement actions may include the issuance of cease and desist orders, termination of insurance of deposits (in the case of a bank), the imposition of civil money penalties, the issuance of directives to increase capital, formal and informal agreements, or removal and prohibition orders against "institution-affiliated" parties.

## Safety and Soundness Standards

The federal banking agencies have also adopted guidelines establishing safety and soundness standards for all insured depository institutions. Those guidelines relate to internal controls, information systems, internal audit systems, loan underwriting and documentation, compensation and interest rate exposure. In general, the standards are designed to assist the federal banking agencies in identifying and addressing problems at insured depository institutions before capital becomes impaired. If an institution fails to meet these standards, the appropriate federal banking agency may require the institution to submit a compliance plan and institute enforcement proceedings if an acceptable compliance plan is not submitted.

## Premiums for Deposit Insurance

The Bank's deposits are insured under the Federal Deposit Insurance Act, up to the maximum applicable limits by the Deposit Insurance Fund ("DIF") of the FDIC and are subject to deposit insurance assessments to maintain the DIF. The Bank paid no deposit insurance assessments on its deposits under the risk-based assessment system utilized by the FDIC through December 31, 2006.

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In November 2006 the FDIC adopted a new risk-based insurance assessment system effective January 1, 2007 designed to tie what banks pay for deposit insurance more closely to the risks they pose. The FDIC also adopted a new base schedule of rates that the FDIC can adjust up or down, depending on the needs of the DIF, and set initial premiums for 2007 that range from 5 cents per $\$ 100$ of domestic deposits in the lowest risk category to 43 cents per $\$ 100$ of domestic deposits for banks in the highest risk category. The new assessment system resulted in increased annual assessments on the deposits of the Bank of 5 cents per $\$ 100$ of domestic deposits. An FDIC credit available to the Bank for prior contributions offset the assessments for 2007 and was fully utilized in its second quarter assessment.

In addition, banks must pay an amount, which fluctuates but is currently 0.285 cents per $\$ 100$ of insured deposits, on a quarterly basis, towards the retirement of the Financing Corporation bonds issued in the 1980's to assist in the recovery of the savings and loan industry.

## Community Reinvestment Act

The Bank is subject to certain requirements and reporting obligations involving Community Reinvestment Act ("CRA") activities. The CRA generally requires the federal banking agencies to evaluate the record of a financial institution in meeting the credit needs of its local communities, including low and moderate-income neighborhoods. The CRA further requires the agencies to take a financial institution's record of meeting its community credit needs into account when evaluating applications for, among other things, domestic branches, consummating mergers or acquisitions, or holding company formations. In measuring a bank's compliance with its CRA obligations, the regulators utilize a performance-based evaluation system which bases CRA ratings on the bank's actual lending service and investment performance, rather than on the extent to which the institution conducts needs assessments, documents community outreach activities or complies with other procedural requirements. In connection with its assessment of CRA performance, the FDIC assigns a rating of "outstanding," "satisfactory," "needs to improve" or "substantial noncompliance." The Bank was last examined for CRA compliance in 2006 and received a "satisfactory" CRA Assessment Rating.

## Privacy and Data Security

The Gramm-Leach-Bliley Act imposed new requirements on financial institutions with respect to consumer privacy. The statute generally prohibits disclosure of consumer information to non-affiliated third parties unless the consumer has been given the opportunity to object and has not objected to such disclosure. Financial institutions are further required to disclose their privacy policies to consumers annually. Financial institutions, however, will be required to comply with state law if it is more protective of consumer privacy than the Gramm-Leach-Bliley Act. The statute also directed federal regulators, including the Federal Reserve and the FDIC, to prescribe standards for the security of consumer information. The Company and the Bank are subject to such standards, as well as standards for notifying consumers in the event of a security breach.

## Other Consumer Protection Laws and Regulations

Activities of all insured banks are subject to a variety of statutes and regulations designed to protect consumers, such as including the Fair Credit Reporting Act, Equal Credit Opportunity Act, and Truth-in-Lending Act. Interest and other charges collected or contracted for by the Bank are also subject to state usury laws and certain other federal laws concerning interest rates. The Bank's loan operations are also subject to federal laws and regulations applicable to credit transactions. Together, these laws and regulations include provisions that:

- govern disclosures of credit terms to consumer borrowers;
- require financial institutions to provide information to enable the public and public officials to determine whether a financial institution is fulfilling its obligation to help meet the housing needs of the community it serves;
- prohibit discrimination on the basis of race, creed, or other prohibited factors in extending credit;
- govern the use and provision of information to credit reporting agencies; and
- govern the manner in which consumer debts may be collected by collection agencies.

The Bank's deposit operations are also subject to laws and regulations that:

- impose a duty to maintain the confidentiality of consumer financial records and prescribe procedures for complying with administrative subpoenas of financial records; and
- govern automatic deposits to and withdrawals from deposit accounts and customers' rights and liabilities arising from the use of automated teller machines and other electronic banking services


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## Interstate Banking and Branching

The Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994 (the "Interstate Banking Act") regulates the interstate activities of banks and bank holding companies and establishes a framework for nationwide interstate banking and branching. Since June 1, 1997, a bank in one state has generally been permitted to merge with a bank in another state without the need for explicit state law authorization. However, states were given the ability to prohibit interstate mergers with banks in their own state by "opting-out" (enacting state legislation applying equality to all out-of-state banks prohibiting such mergers) prior to June 1, 1997.

Since 1995 , adequately capitalized and managed bank holding companies have been permitted to acquire banks located in any state, subject to two exceptions: first, any state may still prohibit bank holding companies from acquiring a bank which is less than five years old; and second, no interstate acquisition can be consummated by a bank holding company if the acquirer would control more than $10 \%$ of the deposits held by insured depository institutions nationwide or $30 \%$ percent or more of the deposits held by insured depository institutions in any state in which the target bank has branches.

A bank may establish and operate de novo branches in any state in which the bank does not maintain a branch if that state has enacted legislation to expressly permit all out-of-state banks to establish branches in that state.

In 1995, California enacted legislation to implement important provisions of the Interstate Banking Act discussed above and to repeal California's previous interstate banking laws, which were largely preempted by the Interstate Banking Act.

The changes effected by the Interstate Banking Act and California laws have increased competition in the environment in which the Bank operates to the extent that out-of-state financial institutions directly or indirectly enter the Bank's market areas. It appears that the Interstate Banking Act has contributed to the accelerated consolidation of the banking industry. While many large out-of-state banks have already entered the California market as a result of this legislation, it is not possible to predict the precise impact of this legislation on the Bank and Center Financial and the competitive environment in which they operate.

## USA Patriot Act of 2001

On October 26, 2001, President Bush signed the USA Patriot Act of 2001 (the "Patriot Act"). Enacted in response to the terrorist attacks in New York, Pennsylvania and Washington, D.C. on September 11, 2001, the Patriot Act is intended to strengthen U.S. law enforcement's and the intelligence communities' ability to work cohesively to combat terrorism on a variety of fronts. The impact of the Patriot Act on financial institutions of all kinds has been significant and wide ranging. The Patriot Act substantially enhanced existing anti-money laundering and financial transparency laws, and required appropriate regulatory authorities to adopt rules to promote cooperation among financial institutions, regulators, and law enforcement entities in identifying parties that may be involved in terrorism or money laundering. Under the Patriot Act, financial institutions are subject to prohibitions regarding specified financial transactions and account relationships, as well as enhanced due diligence and "know your customer" standards in their dealings with foreign financial institutions and foreign customers. For example, the enhanced due diligence policies, procedures, and controls generally require financial institutions to take reasonable steps:

- to conduct enhanced scrutiny of account relationships to guard against money laundering and report any suspicious transactions;
- to ascertain the identity of the nominal and beneficial owners of, and the source of funds deposited into, each account as needed to guard against money laundering and report any suspicious transactions;
- to ascertain for any foreign bank, the shares of which are not publicly traded, the identity of the owners of the foreign bank, and the nature and extent of the ownership interest of each such owner; and
- to ascertain whether any foreign bank provides correspondent accounts to other foreign banks and, if so, the identity of those foreign banks and related due diligence information.

The Patriot Act also requires all financial institutions to establish anti-money laundering programs, which must include, at minimum:

- the development of internal policies, procedures, and controls;


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- the designation of a compliance officer;
- an ongoing employee training program; and
- an independent audit function to test the programs.

To fulfill the requirements, the Bank expanded its BSA Compliance Department and intensified due diligence procedures concerning the opening of new accounts. The Bank also implemented new systems and procedures to identify suspicious activity reports and report to the Financial Crimes Enforcement Network ("FINCEN"). The substantial cost of additional staff in the BSA Compliance Department and the system enhancement described above was reflected in the statements of operations for the years ended December 31, 2007, 2006 and 2005

## The Sarbanes-Oxley Act of 2002

The Sarbanes-Oxley Act of 2002 ("Sarbanes-Oxley") was enacted to increase corporate responsibility, provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies and protect investors by improving the accuracy and reliability of disclosures pursuant to the securities laws. Sarbanes-Oxley includes important new requirements for public companies in the areas of financial disclosure, corporate governance, and the independence, composition and responsibilities of audit committees. Among other things, Sarbanes-Oxley mandates chief executive and chief financial officer certifications of periodic financial reports, additional financial disclosures concerning off-balance sheet items, and speedier transaction reporting requirements for executive officers, directors and $10 \%$ shareholders. In addition, penalties for non-compliance with the Exchange Act were heightened. SEC rules promulgated pursuant to Sarbanes-Oxley impose obligations and restrictions on auditors and audit committees intended to enhance their independence from management, and include extensive additional disclosure, corporate governance and other related rules. Sarbanes-Oxley represents significant federal involvement in matters traditionally left to state regulatory systems, such as the regulation of the accounting profession, and to state corporate law, such as the relationship between a board of directors and management and between a board of directors and its committees.

The Company has incurred, and expects to continue to incur, significant costs in connection with its compliance with Sarbanes-Oxley, particularly with Section 404 thereof, which requires management to undertake an assessment of the adequacy and effectiveness of the Company's internal controls over financial reporting and requires the Company's auditors to audit the operating effectiveness of these controls.

## Commercial Real Estate Lending and Concentrations

On December 2, 2006, the federal bank regulatory agencies released Guidance on Concentrations in Commercial Real Estate ("CRE") Lending, Sound Risk Management Practices (the Guidance). The Guidance, which was issued in response to the agencies' concern that rising CRE concentrations might expose institutions to unanticipated earnings and capital volatility in the event of adverse changes in the commercial real estate market, reinforces existing regulations and guidelines for real estate lending and loan portfolio management.

Highlights of the Guidance include the following:

- The agencies have observed that CRE concentrations have been rising over the past several years with small to mid-size institutions showing the most significant increase in CRE concentrations over the last decade. However, some institutions' risk management practices are not evolving with their increasing CRE concentrations, and therefore, the Guidance reminds institutions that strong risk management practices and appropriate levels of capital are important elements of a sound CRE lending program.
- The Guidance applies to national banks and state chartered banks and is also broadly applicable to bank holding companies. For purposes of the Guidance, CRE loans include loans for land development and construction, other land loans and loans secured by multifamily and non-farm residential properties. The definition also extends to loans to real estate investment trusts and unsecured loans to developers if their performance is closely linked to the performance of the general CRE market.
- The agencies recognize that banks serve a vital role in their communities by supplying credit for business and real estate development. Therefore, the Guidance is not intended to limit banks' CRE lending. Instead, the Guidance encourages institutions to identify and monitor credit concentrations, establish internal concentration limits, and report all concentrations to management and the board of directors on a periodic basis.
- The agencies recognized that different types of CRE lending present different levels of risk, and therefore, institutions are encouraged to segment their CRE portfolios to acknowledge these distinctions. However, the CRE portfolio should not be divided into multiple sections simply to avoid the appearance of risk concentration.


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- Institutions should address the following key elements in establishing a risk management framework for identifying, monitoring, and controlling CRE risk: (1) board of directors and management oversight; (2) portfolio management; (3) management information systems; (4) market analysis; (5) credit underwriting standards; (6) portfolio stress testing and sensitivity analysis; and (7) credit review function.
- As part of the ongoing supervisory monitoring processes, the agencies will use certain criteria to identify institutions that are potentially exposed to significant CRE concentration risk. An institution that has experienced rapid growth in CRE lending, has notable exposure to a specific type of CRE, or is approaching or exceeds specified supervisory criteria may be identified for further supervisory analysis.

The Bank believes that the Guidance is applicable to it, as it has a concentration in CRE loans. The Bank and its board of directors have discussed the Guidance and believe that that the Bank's underwriting policy, management information systems, independent credit administration process and monthly monitoring of real estate loan concentrations will be sufficient to address the Guidance. With respect to its CRE portfolio as of December 31, 2007, the Bank believes that the risks typically associated with high CRE concentration are mitigated by such factors as low loan-to-value ratios, adequate debt coverage ratios and a well diversified CRE loan portfolio.

## Allowance for Loan and Lease Losses

On December 13, 2006, the federal bank regulatory agencies released Interagency Policy Statement on the Allowance for Loan and Lease Losses ("ALLL"), which revises and replaces the banking agencies' 1993 policy statement on the ALLL. The revised statement was issued to ensure consistency with generally accepted accounting principles (GAAP) and more recent supervisory guidance. The revised statement extends the applicability of the policy to credit unions. Additionally, the agencies issued 16 FAQs to assist institutions in complying with both GAAP and ALLL supervisory guidance.

Highlights of the revised statement include the following:

- The revised statement emphasizes that the ALLL represents one of the most significant estimates in an institution's financial statements and regulatory reports and that an assessment of the appropriateness of the ALLL is critical to an institution's safety and soundness.
- Each institution has a responsibility to develop, maintain, and document a comprehensive, systematic, and consistently applied process for determining the amounts of the ALLL. An institution must maintain an ALLL that is sufficient to cover estimated credit losses on individual impaired loans as well as estimated credit losses inherent in the remainder of the portfolio.
- The revised statement updates the previous guidance on the following issues regarding ALLL: (1) responsibilities of the board of directors, management, and bank examiners; (2) factors to be considered in the estimation of ALLL; and (3) objectives and elements of an effective loan review system.
- The agencies recognize that institutions may not have sufficient time to bring their ALLL processes and documentation into full compliance with the revised guidance for 2006 year end reporting purposes. However, these changes and enhancements should be completed near term.

The Bank and its board of directors have discussed the revised statement and believe that the Bank's ALLL methodology is comprehensive, systematic, and that it is consistently applied across the Bank. The Bank believes its management information systems, independent credit administration process, policies and procedures are sufficient to address the guidance.

## Fiscal and Monetary Policy

Banking is a business that depends on interest rate differentials. In general, the difference between the interest paid by a bank on its deposits and its other borrowings, and the interest received by a bank on its loans and securities holdings, constitutes the major portion of a bank's earnings. Thus, the Company's earnings and growth will be subject to the influence of economic conditions generally, both domestic and foreign, and also to the monetary and fiscal policies of the United States and its agencies, particularly the Federal Reserve. The Federal Reserve regulates the supply of money through various means, including open market dealings in United States government securities, the discount rate at which banks may borrow from the Federal Reserve, and the reserve requirements on deposits.

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These policies have a direct effect on the amount of the Company's loans and deposits and on the interest rates charged on loans and paid on deposits, with the result that federal policies may have a material effect on the Company's earnings. Policies that are directed toward changing the supply of money and credit and raising or lowering interest rates may have an effect on the Company's earnings. It is not possible to predict the conditions in the national and international economies and money markets, the actions and changes in policy by monetary and fiscal authorities, or their effect on the Company's operations.

## Memorandum of Understanding

On May 10, 2005, the Bank entered into a memorandum of understanding (the "MOU") with the FDIC and the DFI, primarily concerning the Bank's compliance with Bank Secrecy Act ("BSA") regulations. In accordance with the MOU, the Bank agreed, among other things, to (i) implement a written action plan, policies and procedures, and comprehensive independent compliance testing to ensure compliance with all BSA-related rules and regulations; (ii) correct any apparent BSA violations previously disclosed by the FDIC; and (iii) develop the expertise to ensure that generally accepted accounting principles and regulatory reporting guidelines are observed in all of the Bank's financial transactions and reporting. Effective May 17 , 2007, the MOU was terminated by the FDIC and the DFI as a result of the Bank's remediation of the above issues.

## Other Pending and Proposed Legislation

Other legislative and regulatory initiatives, which could affect Center Financial, the Bank and the banking industry, in general are pending, and additional initiatives may be proposed or introduced, before the United States Congress, the California legislature and other governmental bodies in the future. Such proposals, if enacted, may further alter the structure, regulation and competitive relationship among financial institutions, and may subject Center Financial and the Bank to increased regulation, disclosure and reporting requirements. In addition, the various banking regulatory agencies often adopt new rules and regulations to implement and enforce existing legislation. It cannot be predicted whether, or in what form, any such legislation or regulations may be enacted or the extent to which the business of Center Financial or the Bank would be affected thereby.

## ITEM 1A. RISK FACTORS

You should carefully consider the following risk factors and all other information contained in this Annual Report before making investment decisions concerning the Company's common stock. The risks and uncertainties described below are not the only ones the Company faces. Additional risks and uncertainties not presently known to the Company or that the Company currently believes are immaterial but may also impair the Company's business. If any of the events described in the following risk factors occur, the Company's business, results of operations and financial condition could be materially adversely affected. In addition, the trading price of the Company's common stock could decline due to any of the events described in these risks.

## Changes in economic conditions in our market areas could hurt our business materially.

A substantial majority of our loans are generated in the greater Los Angeles area of Southern California. The Los Angeles area has, at times, experienced a stagnant economic activity in line with slowdowns in California. The State of California continues to face challenges with the subprime mortgage situation upon which the long-term impact on the State's economy cannot be predicted. A deterioration in economic conditions in Southern California is occurring, whether caused by national concerns or local concerns, and this may result in higher than expected loan delinquencies or problem assets, a decline in the values of the collateral that we take to secure our loan portfolio, a decrease in demand for our products and services, or lack of growth or a decrease in low cost or non-interest bearing deposits; any of which may materially hurt our business. While our market areas have not experienced the same degree of challenges as other parts of the state, no assurance can be given that this will continue to be the case. As of December 31, 2007, the Company had no nonperforming commercial real estate loans and no subprime mortgage loans

## Concentrations of real estate loans could subject us to increased risks in the event of a real estate recession or natural disaster.

Approximately $\$ 1.3$ billion or $69.8 \%$ of the Company's loan portfolio as of December 31, 2007, and $\$ 1.1$ billion or $69.7 \%$ of the Company's loan portfolio as of December 31, 2006, were concentrated in commercial real estate and construction loans. Of this amount, $\$ 322.6$ million represented loans secured by industrial buildings, and $\$ 171.7$ million represented loans secured by retail shopping centers as of December 31, 2007. Although commercial loans generally provide for higher interest rates and shorter terms than single-family residential loans, such loans generally involve a higher degree of risk, as the ability of borrowers to repay these loans is often dependent upon the profitability of the borrowers' businesses. The Southern California real estate market ended 2006 with declining prices and a slower sales pace and has maintained these levels into 2007. If real estate sales and appreciation continue to weaken, the Company might experience an increase in nonperforming assets in its commercial real estate and commercial and industrial loan portfolios. The result of such an increase result could be reduced income, increased expenses, and less cash available for lending and other activities. Such an increase may have a material impact on the Company's financial condition and results

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of operations, by reducing the Company's income, increasing the Company's expenses, and leaving less cash available for lending and other activities. Total nonperforming loans increased to $\$ 6.3$ million as of December 31, 2007 from $\$ 3.3$ million as of December 31, 2006, representing $0.35 \%$ and $0.21 \%$, respectively, of total loans. Total nonperforming loans, net of SBA guarantees, were $\$ 3.9$ million as of December 31,2007 as compared to $\$ 2.3$ million as of December 31, 2006. The increases were the result of additions to non-accrual status in the Company's SBA, trade finance and consumer loan portfolio offset by the reductions in the commercial loan portfolios. As of December 31, 2007 and 2006, the Company had no nonperforming commercial real estate loans and no subprime mortgage loans.

As the primary collateral for many of the Company's loans rests on commercial real estate properties, deterioration in the real estate market in the areas the Company serves could reduce the value of the collateral value for many of the Company's loans and negatively impact the repayment ability of many of its borrowers. Such deterioration would likely also reduce the amount of loans the Company makes to businesses in the construction and real estate industry, which could negatively impact its business. Similarly, the occurrence of a natural disaster like those California has experienced in the past, including earthquakes, brush fires, and flooding, could impair the value of the collateral we hold for real estate secured loans and negatively impact the Company's results of operations.

In addition, the banking regulators have begun to give commercial real estate or "CRE" loans greater scrutiny, due to perceived risks relating to the cyclical nature of the real estate market and the related risks for lenders with high concentrations of such loans. The regulators may require banks with higher levels of CRE loans to implement improved underwriting, internal controls, risk management policies and portfolio stress testing, and may possibly require higher levels of allowances for possible loan losses and capital levels as a result of CRE lending growth and exposures.

## The Company may experience loan losses in excess of its allowance for loan losses.

The Company maintains an allowance for loan losses at a level it believes is adequate to absorb any inherent losses in the loan portfolio. However, changes in economic, operating and other conditions, including changes in interest rates that are beyond the Company's control may cause its actual loan losses to exceed current allowance estimates. If the actual loan losses exceed the allowance for loan losses, it would aversely affect the Company's business. In addition, the FDIC and the DFI, as part of their supervisory functions, periodically review the Company's allowance for loan losses. Such agencies may require the Company to increase its provision for loan losses or to recognize further loan losses, based on their judgments, which may be different from those of the Company's management. Any increase in the allowance required by the FDIC or the DFI could also adversely affect the Company's business.

The Company tries to limit the risk that borrowers will fail to repay loans by carefully underwriting the loans. Losses nevertheless occur. The Company establishes a loan loss allowance for probable losses inherent in the loan portfolio as of the statements of financial condition date. The Company bases allowance on estimates of the following:

- industry standards;
- historical loss experience;
- evaluation of current economic conditions;
- assessment of risk factors for loans with exposure to the economies of southern California and Pacific Rim countries;
- regular reviews of the quality mix and size of the overall loan portfolio;
- regular reviews of delinquencies; and
- the quality of the collateral underlying the Company's loans.


## All of the Company's lending involves underwriting risks, especially in a competitive lending market.

At December 31, 2007, commercial real estate loans represented $66.0 \%$ of the Company's total loan portfolio; commercial lines and term loans to businesses represented $17.2 \%$ of the Company's total loan portfolio; and SBA loans represented $3.9 \%$ of the Company's total loan portfolio.

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Real estate lending involves risks associated with the potential decline in the value of underlying real estate collateral and the cash flow from income producing properties. Declines in real estate values and cash flows can be caused by a number of factors, including adversity in general economic conditions, rising interest rates, changes in tax and other governmental and other policies affecting real estate holdings, environmental conditions, governmental and other use restrictions, development of competitive properties, and increasing vacancy rates. The Company's dependence on commercial real estate loans increases the risk of loss both in the Company's loan portfolio and with respect to any other real estate owned when real estate values decline. The Company seeks to reduce risk of loss through underwriting and monitoring procedures.

Commercial lending, even when secured by the assets of a business, involves considerable risk of loss in the event of failure of the business. To reduce such risk, the Company typically takes additional security interests in other collateral, such as real property, certificates of deposit or life insurance, and/or obtains personal guarantees.

Specific risks associated with SBA lending are discussed in a separate risk factor below.

## The Company has specific risks associated with Small Business Administration loans.

The Company realized $\$ 618,000 \$ 3.3$ million, $\$ 2.5$ million, and $\$ 4.2$ million in the years ended December 31, 2007, 2006, 2005 and 2004 , respectively, in gains recognized on secondary market sales of SBA loans. The Company has regularly sold the guaranteed and unguaranteed portions of these loans in the secondary market in previous years. The Company can provide no assurance that it will be able to continue originating these loans, or that a secondary market will continue to exist for, or that it will continue to realize premiums upon, the sale of the SBA loans. During 2007, management determined that the sale of the guaranteed portions of SBA loans was not in the best interest of the Company. The credit environment recently has negatively impacted the market values of SBA loans by approximately 15 to $20 \%$.

The federal government presently guarantees approximately $75 \%$ of the principal amount of each qualifying SBA loan. The Company can provide no assurance that the federal government will maintain the SBA program, or if it does, that such guaranteed portion will remain at its current funding level. Furthermore, the Company can provide no assurance that it will retain the preferred lender status, which, subject to certain limitations, allows it to approve and fund SBA loans without the necessity of having the loan approved in advance by the SBA, or that if it does, the federal government will not reduce the amount of such loans. The Company believes that the SBA loan portfolio does not involve more than a normal risk of collectibility. However, since the Company has sold some of the guaranteed portions of the SBA loan portfolio, the Company incurs a pro rata credit risk on the non-guaranteed portion of the SBA loans since the Company shares pro rata with the SBA in any recoveries. In the event of default on an SBA loan, pursuit of remedies against a borrower subject to SBA approval, and where the SBA establishes that its loss is attributable to deficiencies in the manner in which the loan application has been prepared and submitted, the SBA may decline to honor its guarantee with respect to the SBA loans or it may seek the recovery of damages from the Company. As of December 31, 2007, SBA loans comprised $64 \%$ of the Company's total nonperforming assets compared to $41 \%$ as of December 31, 2006. These loans typically have approximately $75 \%$ guaranteed by the SBA. For additional discussion see "Management's Discussion and Analysis of Financial Condition and Results of Operations Financial Condition - Loan Portfolio" in Item 2.

## Adverse developments in the Company's litigation could negatively impact the Company's results of operations.

From time to time, the Company or the Bank is involved in litigation. If litigation arises, the Company or the Bank will vigorously enforce and defend its rights. Litigation may result in significant expense to us and divert the efforts of the Company's or the Bank's management personnel from their day-to-day responsibilities. In addition, in the event of an adverse result in litigation, the Company or the Bank could also be required to pay substantial damages. The Bank is currently a party to a lawsuit involving substantial claims entitled Korea Export Insurance Corporation v. Korea Data Systems (USA), Inc., et al. If the outcome of this litigation is adverse and the Bank is required to pay significant monetary damages, the Bank's financial condition and results of operations are likely to be materially and adversely affected. Although the Bank believes that it has meritorious defenses and intends to vigorously defend these lawsuits, management cannot predict the outcome of this litigation. In addition, the Bank's defense of this lawsuit, regardless of its eventual outcome, has been and will likely continue to be costly and time consuming. For a more detailed discussion of this lawsuit, see "Item 3-Legal Proceedings."

## The Company may not be able to continue to attract and retain banking customers at current levels, and its efforts to compete may reduce profitability.

Competition in the banking industry in the markets served and to be served by the Company may limit the Company's ability to continue to attract and retain banking customers. The banking business in the Company's current and intended future market areas is highly competitive with respect to virtually all products and services. While the Company's primary market area is generally dominated by a relatively small number of major banks with many offices operating over a wide geographic area, the Company's

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three main competitors in its niche markets are three Korean-American banks of which two are comparable in size and the third is twice its asset size, which also focus their business strategies on Korean-American consumers and businesses. Primary competitors in the greater Chicago and Seattle metropolitan areas are also locally owned and operated Korean-American banks and subsidiaries of Korean banks. These competitors have branches located in many of the same neighborhoods as the Company, provide similar types of products and services and use the same Korean language publications and media for their marketing purposes. There is a high level of competition within this specific market. While major banks have not historically focused their marketing efforts on the Korean-American customer base in Southern California, their competitive influence could increase in the future. Such banks have substantially greater lending limits than the Company, offer certain services the Company cannot, and often operate with "economies of scale" that result in lower operating costs than the Company on a per loan or per asset basis. In addition to competitive factors impacting the Company's specific market niche, the Company is affected by more general competitive trends in the banking industry, including intra-state and interstate consolidation, competition from non-bank sources and technological innovations. Ultimately, competition can and does increase the Company's cost of funds and drive down its net interest margin, thereby reducing profitability. It can also make it more difficult for the Company to continue to increase the size of its loan portfolio and deposit base, and could cause the Company to need to rely more heavily on borrowings, which are generally more expensive than deposits, as a source of funds in the future. See "Item 1, Business - Competition."

## The Company may have difficulty managing its growth.

The Company's total assets have increased to $\$ 2.1$ billion as of December 31,2007 from $\$ 1.8$ billion and $\$ 1.7$ billion as of December 31 , 2006 and 2005 , respectively. The Company opened on average, two new branch offices from 2002 through 2005, one new branch in 2007, and plans to add four additional banking offices in 2008 as a result of the acquisition of First Intercontinental Bank. The Company intends to investigate other opportunities to open additional branches that would complement the Company's existing business as such opportunities may arise; however, the Company can provide no assurance that it will be able to identify additional locations or open additional branches.

The Company's ability to manage its growth will depend primarily on its ability to:

- monitor operations;
- control costs;
- maintain positive customer relations; and
- attract, assimilate and retain qualified personnel.

If the Company fails to achieve those objectives in an efficient and timely manner, the Company may experience interruptions and dislocations in its business, which could substantially increase the expenses and negatively impact the ability to retain the Company's customers. In addition, such concerns may cause federal and state banking regulators to require us to delay or forgo any proposed growth until such problems have been addressed to the satisfaction of those regulators.

## The acquisition of First Intercontinental Bank may subject us to unknown risks.

On September 18, 2007, the Company entered into a definitive agreement to acquire First Intercontinental Bank ("FICB"), a Georgia state-chartered commercial bank with assets of approximately $\$ 225$ million as of September 30, 2007. The acquisition involves potential risks that may materially affect the Company's business, results of operations and financial condition as a result of our acquisition of FICB. In addition, the trading price of the Company's common stock could decline due to any of the events described in these risks.

Certain events may arise after the date of the acquisition of FICB, or we may learn of certain facts, events or circumstances after the closing of the acquisition, that may affect our financial condition or performance or subject us to risk of loss. These events include, but are not limited to: litigation resulting from circumstances occurring at FICB prior to the date of acquisition, loan downgrades and credit loss provisions resulting from underwriting of certain acquired loans determined not to meet our credit standards, increased risk from fluctuations in interest rates, delays in implementing new policies or procedures or implementing our internal control over financial reporting at FICB, or the failure to apply new policies or procedures and other events relating to the performance of our business. We also make certain estimates and assumptions in order to determine purchase price allocation and estimate the fair value of acquired assets and liabilities. If our estimates or assumptions used to value acquired assets and liabilities are not accurate, we may be exposed to gains or losses that may be material and possible impairment of goodwill.

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## Unanticipated costs relating to the merger could reduce the Company's future earnings per share.

The Company believes it has reasonably estimated the likely costs of integrating the operations of FICB into the Company and the incremental costs of operating as a combined company. However, it is possible that unexpected transaction costs such as taxes, fees or professional expenses or unexpected future operating expenses such as increased personnel costs or increased taxes, as well as other types of unanticipated adverse developments, could have a material adverse effect on the results of operations and financial condition of the Company after the merger. If unexpected costs are incurred, the merger could have a significant dilutive effect on the Company's earnings per share. In other words, if the merger is completed and the Company incurs such unexpected costs and expenses as a result of the merger, the Company believes that the earnings per share of the Company's common stock could be less than they would have been if the merger had not been completed. FICB had total assets of approximately $\$ 225$ million as of September 30, 2007, compared to $\$ 183$ million, $\$ 131.4$ million and $\$ 96.2$ million as of December 31, 2006, 2005 and 2004, respectively.

## The Company may be unable to successfully integrate FICB's operations and retain key FICB's employees.

The merger involves the integration of two companies that have previously operated independently. The difficulties of combining the companies' operations include:

- coordinating geographically separated organizations;
- integrating personnel with diverse business backgrounds;
- combining different corporate cultures; and
- retaining key employees.

The process of integrating operations could cause an interruption of, or loss of momentum in, the activities of one or more of the combined company's businesses and the loss of key personnel. The integration of the two companies will require the experience and expertise of certain key employees of First Intercontinental who are expected to be retained by the Company. There can be no assurances, however, that the Company will be successful in retaining these employees for the time period necessary to successfully integrate FICB's operations with those of the Company. Four of FICB's senior personnel - the Chief Executive Officer, the Chief Financial Officer, the Chief Operating Officer, and the Senior Loan Officer - recently resigned. The Chief Executive Officer and the Senior Loan Officer have been replaced. The Company is working very closely with FICB to appoint additional replacement officers and to assist in overseeing and supporting critical functions in order to maintain the business momentum during the interim period until the closing. The Company plans to replace some, but not all, of the vacant positions effective as of the closing. The diversion of management's attention and any delays or difficulties encountered in connection with the merger and the integration of the two companies' operations could have an adverse effect on the business and results of operations of the combined company. As with any merger of banking institutions, there also may be business disruption that causes the Company and FICB to lose customers or cause customers to take their deposits or move their loans out of our banks and move their business to other financial institutions.

## The Company may face risks with respect to future expansion and acquisitions or mergers.

The Company expects to acquire other financial institutions or parts of those institutions, and to continue to engage in de novo branch expansion in the future. The Company may also consider and enter into new lines of business or offer new products or services. Acquisitions and mergers involve a number of risks, including:

- the risk that the acquired banks will not perform in accordance with management's expectations;
- the risk that difficulties will arise in connection with the integration of the operations of the acquired banks with the operations of the Company's banking businesses;
- the risk that management will divert its attention from other aspects of the Company's business;
- the risk that the Company may lose key employees of the acquired banks;


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- the risks associated with entering into geographic and product markets in which the Company has limited or no direct prior experience; and
- the risks of the acquired banks which the Company may assume as a result of the acquisition.


## The Company depends on its executive officers and key personnel to implement its business strategy and could be harmed by the loss of their services.

The Company believes that its growth and future success will depend in large part upon the skills of its management team. The competition for qualified personnel in the financial services industry is intense, and the loss of the Company's key personnel or an inability to continue to attract, retain or motivate key personnel could adversely affect the Company's business. There can be no assurance that the Company will be able to retain its existing key personnel or to attract additional qualified personnel. The Company's President and Chief Executive Officer joined the Company in January 2007; its Executive Vice President and Chief Financial Officer joined the Company in an acting capacity in February 2007 and as permanent Chief Financial Officer in April 2007; its Executive Vice President and General Counsel joined the Company in February 2007; its Senior Vice President and Chief Credit Officer joined the Company in 1991 as Senior Vice President and Manager of the SBA Department, and was promoted to his current position in April 2007; and its Senior Vice President and Chief Lending Officer joined the Company in April 2006 as Senior Vice President and Chief Marketing Officer, and was promoted to her current position in April 2007. While the President and Chief Executive Officer has a 3-year employment agreement for a term beginning in January 2007, his employment may be terminated by him or by the Company at any time. None of the Company's other officers have employment agreements.

## The Company's earnings are subject to interest rate risk, especially if rates fall.

Banking companies' earnings depend largely on the relationship between the cost of funds, primarily deposits and borrowings, and the yield on earning assets, such as loans and investment securities. This relationship, known as the interest rate spread, is subject to fluctuation and is affected by the monetary policies of the Federal Reserve Board and the international interest rate environment, as well as by economic, regulatory and competitive factors which influence interest rates, the volume and mix of interest-earning assets and interest-bearing liabilities, and the level of nonperforming assets. Many of these factors are beyond the Company's control. Fluctuations in interest rates affect the demand of customers for products and services. The Company is subject to interest rate risk to the degree that interest-bearing liabilities reprice or mature more slowly or more rapidly or on a different basis than interest-earning assets. Given the current volume and mix of interest-bearing liabilities and interest-earning assets, the interest rate spread could be expected to decrease during times of rising interest rates and, conversely, to increase during times of falling interest rates. Therefore, significant fluctuations in interest rates may have an adverse or a positive effect on results of operations. See "Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations-Interest Rate Risk."

## Center Financial might not be able to continue to pay cash dividends in the future.

As a bank holding company which currently has no significant assets other than Center Financial's equity interest in the Bank, Center Financial's ability to pay dividends depends on the dividends it receives from the Bank. The dividend practice of the Bank depends on its earnings, financial position, current and anticipated cash requirements and other factors deemed relevant by its board of directors at that time. In addition, during any period in which Center Financial has deferred payment of interest otherwise due and payable on its subordinated debt securities, it may not make any dividends or distributions with respect to our capital stock. See "Item 7-Management's Discussion and Analysis of Financial Condition and Results of Operations-Capital Resources."

Center Financial paid quarterly cash dividends of 5 cents per share in July and October 2007 and 4 cents per share in January and April of 2007 and in each quarter of 2006 and 2005, Center Financial currently plans to continue to pay cash dividends on a quarterly basis. However, the amount of any such dividend will be determined each quarter by our board of directors in its discretion, based on the factors described in the previous paragraph. No assurance can be given that future performance will justify the payment of dividends in any particular quarter. As a legal entity separate and distinct from its subsidiaries, substantially all of Center Financial's revenue and cash flow, including funds available for the payment of dividends and other operating expenses, is dependent upon the payment of dividends from its subsidiaries. Dividends payable to Center Financial by the Bank are restricted under California and federal laws and regulation. See "Item 5, Market for Common Equity and Related Shareholder Matters-Dividends."

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Center Financial's and the Bank's directors and executive officers control a large amount of the Company's stock and shareholders' interests may not always be the same as those of the board and management.

As of December 31, 2007, the Company's directors and executive officers together with their affiliates beneficially owned approximately $23.8 \%$ of Company's outstanding voting stock (not including vested option shares). As a result, if all of these shareholders were to take a common position, they would be able to significantly affect the election of directors as well as the outcome of most corporate actions requiring shareholder approval, such as the approval of mergers or other business combinations. Such concentration may also have the effect of delaying or preventing a change in control of Center Financial.

In some situations, the interests of Center Financial's directors and executive officers may be different from the shareholders. However, Center Financial's board of directors and executive officers have a fiduciary duty to act in the best interests of the shareholders, rather than in their own best interests, when considering a proposed business combination or any of these types of matters.

## Provisions contained in Center Financial's Articles of Incorporation may delay or prevent a change in control of the Company or its management

These provisions include:

- the elimination of cumulative voting in the election of directors; and
- a requirement that the Company's board of directors consider the potential social and economic effects on the Bank's employees, depositors, customers and the communities served as well as certain other factors, when evaluating a possible tender offer, merger or other acquisition of Center Financial; and
- staggered terms of office for members of the board of directors.

These provisions may make it more difficult for another company to acquire the Company, which could reduce the market price of the company's common stock and the price that the shareholder may ultimately receive when their stock is sold.

The Board of Directors has recently approved an amendment to the Company's Articles of Incorporation which would eliminate the staggered terms of office for directors and re-institute the annual election of directors, subject to approval of the shareholders at the 2008 Annual Meeting of Shareholders.

## The Company is subject to extensive regulation that could limit or restrict its activities.

The Company operates in a highly regulated industry and is subject to examination, supervision, and comprehensive regulation by various federal and state agencies. The Company's compliance with these regulations is costly and restricts certain of its activities, including payment of dividends, mergers and acquisitions, investments, loans and interest rates charged, interest rates paid on deposits and locations of offices. The Company is also subject to capitalization guidelines established by its regulators, which require the Company to maintain adequate capital to support its growth.

The laws and regulations applicable to the banking industry could change at any time, and the Company cannot predict the effects of these changes on its business and profitability. Because government regulation greatly affects the business and financial results of all commercial banks and bank holding companies, the Company's cost of compliance could adversely affect its ability to operate profitably.

The Sarbanes-Oxley Act of 2002, and the related rules and regulations promulgated by the Securities and Exchange Commission and NASDAQ that are now applicable to the Company, have increased the scope, complexity and cost of corporate governance, reporting and disclosure practices.

## The Company may incur additional costs for environmental clean up.

The cost of cleaning up or paying damages or penalties associated with environmental problems could increase the Company's operating expenses. If a borrower defaults on a loan secured by real property, the Company will often purchase the property in foreclosure or accept a deed to the property surrendered by the borrower. The Company also could be compelled to assume the

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management responsibilities of commercial properties whose owners have defaulted on their loans. The Company also leases premises for its branch operations and corporate office in locations where environmental problems may exist. Although the Company has lending and facility leasing guidelines intended to identify properties with an unreasonable risk of contamination, hazardous substances may exist on some of these properties. As a result, environmental laws could force the Company to clean up the hazardous waste located on these properties (at the Company's expense) and cost might exceed their fair market value. Further, even if environmental laws did not hold the Company responsible for the environmental clean up of such properties, it might be difficult or impossible to sell properties until the environmental problems were remediated.

## ITEM 1B. UNRESOLVED STAFF COMMENTS

None

## ITEM 2. PROPERTIES

## Properties

The Company's headquarters are located at 3435 Wilshire Boulevard, Los Angeles, California 90010 . The Company leases approximately 25,000 square feet, which includes a ground floor branch and administrative offices located on the third and seventh floor of the building. The lease term expires in 2011 . The Company has an option to renew the lease for an additional five years after expiration of the current lease.

As of December 31, 2007, the Company operated full-service branches at sixteen leased locations (including the branch described in the previous paragraph). Expiration dates of the Company's leases range from April 2008 to September 2019. The Company owns two facilities, the Olympic and Western branches, with carrying values of $\$ 955,000$ and $\$ 2.4$ million, respectively, at December 31, 2007. Certain properties currently leased have renewal options, which could extend the use of the facility for additional specified terms. In the opinion of Management, all properties are adequately covered by insurance and existing facilities are considered adequate for present and anticipated future use.

## ITEM 3. LEGAL PROCEEDINGS

From time to time, the Company or the Bank is a party to claims and legal proceedings arising in the ordinary course of business. With the exception of the potentially adverse outcome in the litigation herein described, after taking into consideration information furnished by counsel as to the current status of these claims and proceedings, management does not believe that the aggregate potential liability resulting from such proceedings would have a material adverse effect on the Company's or the Bank's financial condition or results of operations.

KEIC Claims - In March 2003, the Bank was served with a complaint filed by Korea Export Insurance Corporation ("KEIC") in Orange County, California Superior Court, entitled Korea Export Insurance Corporation v. Korea Data Systems (USA), Inc., et al. KEIC seeks to recover alleged losses from a number of parties involved in international trade transactions that gave rise to bills of exchange financed by various Korean Banks but not ultimately paid. KEIC is seeking to recover damages of approximately $\$ 56$ million from the Bank based on a claim that, in its capacity as a presenting bank for these bills of exchange, the Bank acted negligently in presenting and otherwise handling trade documents for collection.

Korean Bank Claims - In July 2006 the Bank was served with cross-claims from a number of Korean banks who are also third party defendants in the KEIC action. The Korean banks are Citibank Korea, Inc. (formerly known as KorAm Bank), Industrial Bank of Korea, Kookmin Bank, Korea Exchange Bank and Hana Bank (hereinafter the Korean Banks). The Korean Banks allege, in both suits, various claims for breach of contract, negligence, negligent misrepresentation and breach of fiduciary duty in the handling of similar but a different set of documents against acceptance transactions that occurred in the years 2000 and 2001. The total amount of the Korean Bank claims is approximately $\$ 46.1$ million plus interest and punitive damages. These claims are in addition to KEIC's claims against the Bank in the approximate amount of $\$ 56$ million originally filed in March 2003.

Status of the Consolidated Action - The claims brought by KEIC and the Korean Banks, which total approximately $\$ 100$ million, have been consolidated into a single action. The consolidated action was recently remanded back from the federal to the state court. In November 2005, the Orange County Superior Court had dismissed all claims of KEIC against the Bank in the state court on the grounds that federal courts have exclusive jurisdiction over the claims. In December 2006, the court of appeals reversed the earlier decision by the state court and remanded the case back to the state court. No trial date has been set

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If the outcome of this litigation is adverse and the Bank is required to pay significant monetary damages, the Company's financial condition and results of operations are likely to be materially and adversely affected. Although the Bank believes that it has meritorious defenses and intends to vigorously defend these lawsuits, management cannot predict the outcome of this litigation.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
Not applicable

## ITEM 5. MARKET FOR COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

## Trading History

Center Financial's common stock has been listed on the NASDAQ Global Select Market under the symbol "CLFC" since October 29, 2002 (the day after the completion of the holding company reorganization). The information in the following table indicates the high and low sales prices and approximate volume of trading for the Company's common stock for the periods indicated, based upon information provided by the NASDAQ Stock Market, LLC.

| Calendar Quarter Ended | Market Value |  | Approximate <br> Trading <br> Volume |
| :---: | :---: | :---: | :---: |
|  | High | Low |  |
|  |  |  |  |
| March 31, 2006 | \$24.37 | $\overline{\$ 24.00}$ | 3,606,500 |
| June 30, 2006 | 24.00 | 23.45 | 4,828,800 |
| September 30, 2006 | 24.47 | 23.74 | 3,884,000 |
| December 31, 2006 | 24.25 | 23.88 | 3,032,200 |
| March 31, 2007 | 24.15 | 19.46 | 3,131,000 |
| June 30, 2007 | 20.67 | 15.95 | 4,331,000 |
| September 30, 2007 | 17.63 | 13.90 | 4,467,000 |
| December 31, 2007 | 16.80 | 11.29 | 6,781,000 |

## Holders

As of February 18, 2008, there were approximately 159 shareholders of record of the common stock, and about 1,320 street name holders.

## Dividends

As a bank holding company, which currently has no significant assets other than its equity interest in the Bank, Center Financial's ability to pay dividends primarily depends upon the dividends received from the Bank. The dividend practice of the Bank, like the Company's dividend practice, will depend upon its earnings, financial position, current and anticipated cash requirements and other factors deemed relevant by the Bank's board of directors at that time.

Since October 2003, Center Financial has paid quarterly cash dividends to its shareholders. Center Financial paid cash dividends of 4 cents per share throughout 2006 and in January and April 2007, and 5 cents per share in July 2007, October 2007 and January 2008. Center Financial plans to continue to pay quarterly cash dividends in the future, provided that such dividends allow it to continue to meet regulatory capital requirements and are not overly restrictive to its growth capacity. However, no assurance can be given that future earnings and/or growth expectations in any given year will justify the payment of such a dividend and any such dividend will be at the sole discretion of Center Financial's board of directors.

The Bank's ability to pay cash dividends is also subject to certain legal limitations. Under California law, banks may declare a cash dividend out of their net profits up to the lesser of retained earnings or the net income for the last three fiscal years (less any distributions made to shareholders during such period), or with the prior written approval of the Commissioner of Financial Institutions, in an amount not exceeding the greatest of (i) the retained earnings of the Bank, (ii) the net income of the Bank for its last fiscal year or (iii) the net income of the Bank for its current fiscal year. In addition, under federal law, banks are prohibited from paying any dividends if after making such payment they would fail to meet any of the minimum regulatory capital requirements. The federal regulators also have the authority to prohibit banks from engaging in any business practices which are considered to be unsafe or unsound, and in some circumstances the regulators might prohibit the payment of dividends on that basis even though such payments would otherwise be permissible.

Center Financial's ability to pay dividends is also limited by state corporation law. The California General Corporation Law allows dividends to the company's shareholders if the company's retained earnings equal at least the amount of the proposed dividend. If a California corporation does not have sufficient retained earnings available for the proposed dividend, it may still pay a dividend to its shareholders if it meets two conditions immediately after giving effect to the dividend, but it is extremely unlikely that those conditions would ever be met by the Company. In addition, during any period in which Center Financial has deferred payment of interest otherwise due and payable on its subordinated debt securities, it may not make any dividends or distributions with respect to its capital stock. See "Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations - Capital Resources."

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## Securities Authorized for Issuance under Equity Compensation Plans

The following table provides information as of December 31, 2007 with respect to stock options and restricted stock awards outstanding and available under our 2006 Stock Incentive Plan, which is our only equity compensation plan other than an employee benefit plan meeting the qualification requirements of Section 401(a) of the Internal Revenue Code:

| Plan Category | Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants or Rights | Weighted-Average Exercise Price of Outstanding Options, Warrants or Rights |  | Number of Securities Remaining Available for Future Issuance |
| :---: | :---: | :---: | :---: | :---: |
| Equity compensation plans approved by security holders | 1,176,813 | \$ | 8.48 | 2,068,602 |

## Table of Contents <br> Performance Graph

The graph below compares the yearly percentage change in cumulative total shareholders' return on the Company's stock with the cumulative total return of (i) of the NASDAQ market index; (ii) all banks and bank holding companies listed on NASDAQ; and (iii) an index comprised of banks and bank holding companies located throughout the United States with total assets of between $\$ 1.0$ billion and $\$ 5.0$ billion. The latter two peer group indexes were complied by SNL Financial of Charlottesville, Virginia. The Company reasonably believes that the members of the third group listed above constitute peer issuers for the period from December 31, 2002 through December 31, 2007. The graph assumes an initial investment of $\$ 100$ and reinvestment of dividends. The graph is not necessarily indicative of future price performance.


| Index | Period Ending |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/02 | 12/31/03 | 12/31/04 | 12/31/05 | 12/31/06 | $\underline{12 / 31 / 07}$ |
| Center Financial Corporation | 100.00 | 221.27 | 329.16 | 416.57 | 399.58 | 207.81 |
| NASDAQ Composite | 100.00 | 150.01 | 162.89 | 165.13 | 180.85 | 198.60 |
| SNL Bank \$1B-\$5B Index | 100.00 | 135.99 | 167.83 | 164.97 | 190.90 | 139.06 |
| SNL Bank NASDAQ Index | 100.00 | 129.08 | 147.94 | 143.43 | 161.02 | 126.42 |

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## Issuer Purchase of Equity Securities

On May 24, 2007, the Company announced a stock buyback program, under which up to $\$ 10$ million of the Company's issued and outstanding common shares in the open market can be repurchased for a period of twelve months ending in May 2008. Since its inception, the Company has repurchased a total of 373,820 shares at an average price of $\$ 12.33$ through this program in 2007. At December 31, 2007, approximately $\$ 5.4$ million was available for repurchase. The share repurchase activity during the year ended December 31, 2007 is as follows:

| Period | Total <br> Number of Shares Purchased | Average Price Paid per Share |  | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Approximate Dollar Value of Shares that May Yet be Purchased Under the Plans or Programs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 1, 2007 - June 30, 2007 | 10,054 | \$ | 17.03 | - | \$ | 9,829,000 |
| October 1, 2007 - October 31, 2007 | - |  | - | - |  | 9,829,000 |
| November 1, 2007 - November 30, 2007 | 363,766 |  | 12.20 | - |  | 5,392,000 |
| December 1, 2007 - December 31, 2007 | - |  | - | - |  | 5,392,000 |

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## ITEM 6. SELECTED FINANCIAL DATA

The following table presents selected historical financial information, concerning the Company, which should be read in conjunction with the Company's audited consolidated financial statements, including the related notes and "Management's Discussion and Analysis of Financial Condition and Results of Operations," included elsewhere herein. All per share information has been adjusted for stock splits and dividends declared by the Company from time to time, including the two-for-one stock split paid on March 2, 2004.

|  | As of and For the Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  |
|  | (Dollars in thousands, except share data) |  |  |  |  |  |  |  |  |  |
| STATEMENTS OF OPERATIONS: |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 143,241 | \$ | 124,729 | \$ | 92,825 | \$ | 57,508 | \$ | 41,712 |
| Interest expense |  | 66,986 |  | 53,319 |  | 29,467 |  | 15,381 |  | 11,643 |
| Net interest income before provision for loan losses |  | 76,255 |  | 71,410 |  | 63,358 |  | 42,127 |  | 30,069 |
| Provision for loan losses |  | 6,494 |  | 5,666 |  | 3,370 |  | 3,250 |  | 2,000 |
| Net interest income after provision for loan losses |  | 69,761 |  | 65,744 |  | 59,988 |  | 38,877 |  | 28,069 |
| Noninterest income |  | 14,863 |  | 22,226 |  | 20,531 |  | 20,558 |  | 16,552 |
| Noninterest expense |  | 49,035 |  | 45,327 |  | 40,825 |  | 36,823 |  | 26,031 |
| Income before income tax expense |  | 35,589 |  | 42,643 |  | 39,694 |  | 22,612 |  | 18,590 |
| Income tax expense |  | 13,646 |  | 16,485 |  | 15,091 |  | 8,388 |  | 6,798 |
| Net income | \$ | 21,943 | \$ | 26,158 | \$ | 24,603 | \$ | 14,224 | \$ | 11,792 |
| SHARE DATA: |  |  |  |  |  |  |  |  |  |  |
| Net income per share |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 1.32 | \$ | 1.58 | \$ | 1.50 | \$ | 0.88 | \$ | 0.75 |
| Diluted |  | 1.31 |  | 1.57 |  | 1.48 |  | 0.86 |  | 0.73 |
| Book value per share |  | 9.62 |  | 8.46 |  | 6.86 |  | 5.57 |  | 4.88 |
| Cash dividend per diluted share |  | 0.19 |  | 0.16 |  | 0.16 |  | 0.16 |  | 0.04 |
| Weighted average common shares outstanding: (1) |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 16,649,495 |  | 16,535,189 |  | 16,375,823 |  | 16,157,581 |  | 15,675,650 |
| Diluted |  | 16,731,694 |  | 16,666,768 |  | 16,702,023 |  | 16,525,865 |  | 16,184,253 |
| STATEMENTS OF FINANCIAL CONDITION: |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 2,081,186 | \$ | 1,843,312 | \$ | 1,661,003 | \$ | 1,338,114 | \$ | 1,027,366 |
| Total investment securities |  | 139,710 |  | 159,504 |  | 236,075 |  | 168,423 |  | 125,516 |
| Net loans (2) |  | 1,789,635 |  | 1,537,176 |  | 1,219,149 |  | 1,010,473 |  | 717,008 |
| Total deposits |  | 1,577,674 |  | 1,429,399 |  | 1,480,556 |  | 1,165,536 |  | 867,865 |
| Total shareholders' equity |  | 157,453 |  | 140,734 |  | 112,714 |  | 90,720 |  | 78,261 |

1 As adjusted to give retroactive effect to stock splits and dividends.
2 Net loans represent total gross loans less the allowance for loan losses, deferred fees, and discount on SBA loans.

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|  | As of and For the Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 | 2004 | 2003 |
| PERFORMANCE RATIOS: |  |  |  |  |  |
| Return on average assets (3) | 1.14\% | 1.53\% | 1.69\% | 1.22\% | 1.33\% |
| Return on average equity (4) | 14.33 | 20.66 | 24.04 | 16.89 | 16.47 |
| Net interest spread (5) | 3.06 | 3.36 | 3.90 | 3.39 | 3.11 |
| Net interest margin (6) | 4.23 | 4.53 | 4.77 | 3.98 | 3.72 |
| Efficiency ratio (7) | 53.80 | 48.41 | 48.67 | 58.74 | 55.84 |
| Net loans to total deposits at period end | 113.44 | 107.54 | 82.34 | 86.70 | 82.62 |
| Dividend payout ratio | 14.50 | 10.19 | 10.81 | 18.60 | 21.92 |
| CAPITAL RATIOS |  |  |  |  |  |
| Leverage capital ratio |  |  |  |  |  |
| Consolidated Company | 8.49\% | 8.62\% | 8.21\% | 9.13\% | 10.87\% |
| Center Bank | 8.28 | 8.51 | 8.22 | 9.09 | 10.83 |
| Tier 1 risk-based capital ratio |  |  |  |  |  |
| Consolidated Company | 9.31 | 9.45 | 9.70 | 9.59 | 11.77 |
| Center Bank | 9.08 | 9.33 | 9.72 | 9.52 | 11.72 |
| Total risk-based capital ratio |  |  |  |  |  |
| Consolidated Company | 10.42 | 10.54 | 10.76 | 10.62 | 12.86 |
| Center Bank | 10.19 | 10.42 | 10.78 | 10.54 | 12.81 |
| ASSET QUALITY RATIOS |  |  |  |  |  |
| Non-performing loans to total loans (8) | 0.35\% | 0.21\% | 0.24\% | 0.34\% | 0.46\% |
| Non-performing assets (9) to total loans and other real estate owned | 0.37 | 0.21 | 0.24 | 0.34 | 0.46 |
| Net charge-offs (recoveries) to average total loans | 0.21 | 0.16 | 0.06 | 0.09 | (0.01) |
| Allowance for loan losses to total gross loans | 1.13 | 1.12 | 1.12 | 1.10 | 1.21 |
| Allowance for loan losses to non-performing loans | 327 | 534 | 471 | 327 | 265 |

3 Net income divided by average total assets.

4 Net income divided by average shareholders' equity.

5 Represents the weighted average yield on interest-earning assets less the weighted average cost of interest-bearing liabilities.

6 Represents net interest income as a percentage of average interest-earning assets.

7 Represents the ratio of non-interest expense to the sum of net interest income before provision for loan losses and total non-interest income.

8 Nonperforming loans consist of non-accrual loans, loans past due 90 days or more and restructured loans.

9 Nonperforming assets consist of non-performing loans and other real estate owned.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion presents Management's analysis of the Company's financial condition and results of operations as of, and for each of the years in the three-year period ended December 31, 2007, and include the statistical disclosures required by SEC Guide 3 ("Statistical Disclosure by Bank Holding Companies"). The discussion should be read in conjunction with the financial statements of the Company and the notes related thereto which appear elsewhere in this Form 10-K Annual Report (See Item 8 below). All share and per share information set forth herein has been adjusted to reflect stock splits and stock dividends declared by the Company from time to time.

## Critical Accounting Policies

Accounting estimates and assumptions discussed in this section are those that the Company considers to be the most critical to an understanding of its financial statements because they inherently involve significant judgments and uncertainties. The financial information contained in these statements is, to a significant extent, based on approximate measures of the financial effects of transactions and events that have already occurred. These critical accounting policies are those that involve subjective decisions and assessments and have the greatest potential impact on the Company's results of operations. Management has identified its most critical accounting policies to be those relating to the following: investment securities, loan sales, allowance for loan losses, interest rate swaps and share-based compensation. The following is a summary of these accounting policies. In each area, the Company has identified the variables most important in the estimation process. The Company has used the best information available to make the estimations necessary to value the related assets and liabilities. Actual performance that differs from the Company's estimates and future changes in the key variables could change future valuations and impact net income.

## Table of Contents <br> Investment Securities

Under SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities, investment securities generally must be classified as held-to-maturity, available-for-sale or trading. The appropriate classification is based partially on the Company's ability to hold the securities to maturity and largely on management's intentions with respect to either holding or selling the securities. The classification of investment securities is significant since it directly impacts the accounting for unrealized gains and losses on securities. Unrealized gains and losses on trading securities flow directly through earnings during the periods in which they arise, whereas for available-for-sale securities, they are recorded as a separate component of shareholders' equity (accumulated comprehensive other income or loss) and do not affect earnings until realized (the Company had no securities classified as trading for the periods included in this report). The fair values of the Company's investment securities are generally determined by reference to quoted market prices and reliable independent sources. The Company is obligated to assess, at each reporting date, whether there is an "other-than-temporary" impairment to the Company's investment securities. Such impairment must be recognized in current earnings rather than in other comprehensive income. Aside from the Fannie Mae preferred stocks that were determined to be impaired and written down as of December 31, 2007, the Company did not have any other investment securities deemed to be "other-than-temporarily" impaired as of December 31, 2007. Investment securities are discussed in more detail in Note 3 to the consolidated financial statements presented elsewhere herein.

## Loan Sales

Certain Small Business Administration loans that the Company has the intent to sell prior to maturity are designated as held for sale at origination and recorded at the lower of cost or market value, on an aggregate basis. A valuation allowance is established if the market value of such loans is lower than their cost, and operations are charged or credited for valuation adjustments. A portion of the premium on sale of SBA loans is recognized as other operating income at the time of the sale. The remaining portion of the premium (relating to the portion of the loans retained) is deferred and amortized over the remaining life of the loan as an adjustment to yield. Servicing assets are recognized when loans are sold with servicing retained. Servicing assets are recorded based on the present value of the contractually specified servicing fee, net of servicing costs, over the estimated life of the loan, using a discount rate based on the related note rate plus 1 to $2 \%$. Servicing assets are amortized in proportion to and over the period of estimated future servicing income. Management periodically evaluates the servicing asset for impairment, which is the carrying amount of the servicing asset in excess of the related fair value. Impairment, if it occurs, is recognized in a write-down in the period of impairment.

## Allowance for Loan Losses

The Company's allowance for loan loss methodologies incorporate a variety of risk considerations, both quantitative and qualitative, in establishing an allowance for loan loss that management believes is appropriate at each reporting date. Quantitative factors include the Company's historical loss experience, delinquency and charge-off trends, collateral values, changes in nonperforming loans, and other factors. Quantitative factors also incorporate known information about individual loans, including borrowers' sensitivity to interest rate movements and borrowers' sensitivity to quantifiable external factors including commodity and finished good prices as well as acts of nature (earthquakes, floods, fires, etc.) that occur in a particular period. Qualitative factors include the general economic environment in the Company's markets and, in particular, the state of certain industries. Size and complexity of individual credits, loan structure, extent and nature of waivers of existing loan policies and pace of portfolio growth are other qualitative factors that are considered in its methodologies. As the Company adds new products, increases the complexity of the loan portfolio and expands the geographic coverage, the Company will enhance the methodologies to keep pace with the size and complexity of the loan portfolio. Changes in any of the above factors could have significant impact to the loan loss calculation. The Company believes that its methodologies continue to be appropriate given its size and level of complexity. Detailed information concerning the Company's loan loss methodology is contained in "Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations-Allowance for Loan Losses."

## Interest Rate Swaps

Part of the Company's asset and liability management strategy has included derivative financial instruments, such as interest rate swaps, with the overall goal of minimizing the impact of interest rate fluctuations. In accordance with SFAS No. 133, such interest rate swap agreements are measured at fair value and reported as assets or liabilities on the consolidated statement of financial condition. When such swaps qualify for hedge accounting treatment, the change in the fair value of the swaps is recorded as a component of accumulated other comprehensive income in shareholders' equity. However, if the swaps do not qualify for hedge accounting treatment, then the change in the fair value of the swaps is recorded as a gain or loss directly to the consolidated statements of operations as a part of non-interest expense. The Company did not use hedge accounting treatment in accounting for its

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historical interest rate swaps. Therefore, the difference between the market and book value of these instruments is included in current earnings. During 2006, a loss of $\$ 26,000$ (an increase in market value of $\$ 229,000$ and net interest settlement payments of $\$ 255,000$ ) was recognized, compared to losses of $\$ 586,000$ (a decrease in market value of $\$ 306,000$, loss on termination of swap of $\$ 306,000$ and net interest settlement receipts of $\$ 26,000$ ) for 2005. As of December 31, 2007, the Company had no interest rate swap agreements in place (the Company's only remaining interest rate swap having matured in August 2006).

The Company, in compliance with SFAS No. 133, includes the swap settlement payments in non-interest expense when hedge accounting treatment is not used.

## Share-based Compensation

The Company adopted SFAS No. 123R as of January 1, 2006 as discussed in Note 14 to the consolidated financial statements. SFAS No. 123R requires the Company to recognize compensation expense for all share-based payments made to employees and directors based on the fair value of the share-based payment on the date of grant. The Company elected to use the modified prospective method for adoption, which requires compensation expense to be recorded for all unvested stock options beginning in the first quarter of adoption. For all unvested options outstanding as of January 1, 2006, the previously measured but unrecognized compensation expense, based on the fair value at the original grant date, is recognized on a straight-line basis in the Consolidated Statements of Operations over the remaining vesting period. For share-based payments granted subsequent to January 1, 2006, compensation expense, based on the fair value on the date of grant, is recognized in the Consolidated Statements of Operations on a straight-line basis over the vesting period. In determining the fair value of stock options, the Company uses the Black-Scholes option-pricing model that employs the following assumptions:

- Expected volatility-based on the weekly historical volatility of our stock price, over the expected life of the option.
- Expected term of the option-based on historical employee stock option exercise behavior, the vesting terms of the respective option and a contractual life of ten years.
- Risk-free rate-based upon the rate on a zero coupon U.S. Treasury bill, for periods within the contractual life of the option, in effect at the time of grant.
- Dividend yield - calculated as the ratio of historical dividends paid per share of common stock to the stock price on the date of grant.

The Company's stock price volatility and option lives involve management's best estimates at that time, both of which impact the fair value of the option calculated under the Black-Scholes methodology and, ultimately, the expense that will be recognized over the life of the option.

## Executive Overview

Consolidated net income for the year ended December 31, 2007 was $\$ 21.9$ million, or $\$ 1.31$ per diluted share compared to $\$ 26.2$ million or $\$ 1.57$ per diluted share in 2006. The following were significant factors related to 2007 results as compared to 2006:

- Net interest income before provision for loan losses for 2007 increased by $6.8 \%$ or $\$ 4.8$ million to $\$ 76.3$ million as compared to 2006. The increase was primarily due to growth in earning assets contributing $\$ 10.9$ million to earnings offset by margin compression of $\$ 6.1$ million. Growth in earning assets was mainly driven by loan production and was funded by deposits and other borrowings.
- The net interest margin for 2007 declined to $4.23 \%$ compared to $4.53 \%$ in 2006 . The decrease in the net interest margin was mainly attributable to rate reductions in the Federal Funds rate by the Federal Open Market Committee (FOMC) in the third and fourth quarters of 2007 for a combined 100 basis points which caused an immediate reduction in the variable rate loan portfolio and a delayed reduction of the Bank's costs of its portfolio of time deposits. To a lesser extent, a change in the loan portfolio mix contributed to the margin compression, as a higher portion of the portfolio was fixed rate in 2007 compared to 2006. In addition, the slight decrease in demand deposits and the increases in time deposits and in other borrowed funds contributed to the decrease in the net interest margin.
- The Company's efficiency ratio for 2007 increased to $53.8 \%$ compared to $48.4 \%$ for 2006 due to increased operational costs consisting primarily of salaries and employee benefits of $\$ 2.0$ million, an OTTI impairment of $\$ 1.3$ million for an investment held in its available-for-sale portfolio and increased occupancy and regulatory expenses. Non-interest income declined $\$ 7.4$ million due to a decline in gain on sale of loans of $\$ 2.7$ million, an insurance settlement of $\$ 2.5$ million in 2006, and reduced customer service fees of $\$ 1.2$ million.


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- The return on average assets and return on average equity for 2007 decreased to $1.14 \%$ and $14.33 \%$, respectively, compared to $1.53 \%$ and $20.66 \%$ in 2006. Net loan growth contributed $\$ 24.6$ million in earnings, but was offset by a $\$ 3.5$ million reduction in the average yield of the loan portfolio, a $\$ 9.8$ million increase for growth in deposits and borrowings, and a $\$ 3.9$ million increase in average funding cost during 2007, which resulted in the net interest margin compression of $\$ 6.1$ million. In addition, the loan loss provision increased by $\$ 828,000$, non-interest income declined by $\$ 7.3$ million, and operating expenses increased by $\$ 3.7$ million, offset by a lower income tax provision of $\$ 2.8$ million.
- The 2007 provision for loan losses increased $\$ 828,000$ to $\$ 6.5$ million compared to $\$ 5.7$ million in 2006, due primarily to loan growth and the risk assessment of the loan portfolio. Management's assessment of the credit risk inherent in the portfolio is based on a migration, quantitative and qualitative analyses, other historical factors and trends.
- The decline in non-interest income in 2007 was due primarily to two factors. The first was a decrease in the gain on sale of loans of $\$ 2.7$ million due to management's decision to hold SBA loans rather than sell in the secondary market. The second was the effect of a non-recurring insurance settlement in 2006. On June 21, 2006, the Bank entered into a settlement with one of its insurance carriers, BancInsure, wherein BancInsure agreed to pay $\$ 3.75$ million to settle its past and future obligations for legal fees under its insurance policies concerning the KEIC litigation. Approximately $\$ 1.0$ million of the settlement was deferred to offset future litigation costs. Of the remaining $\$ 2.75$ million, approximately $\$ 230,000$ was utilized to recoup legal expenses incurred in the second quarter. The balance, approximately $\$ 2.5$ million, has been reflected in non-interest income as insurance settlement - legal fees and represents reimbursement of legal fees associated with the KEIC litigation expensed prior to the quarter ended June 30, 2006. The recovery of $\$ 3.3$ million was reflected in the 2006 financial statements and recovery of $\$ 469,000$ was reflected in the 2007 financial statements.

The following are important factors in understanding the Company's financial condition and liquidity:

- Net loans grew $\$ 252.0$ million or $16.4 \%$ to $\$ 1.79$ billion at December 31, 2007 as compared to $\$ 1.54$ billion at December 31, 2006. The growth in net loans was comprised primarily of net increases in commercial construction loans of $\$ 24.6$ million, or $56.7 \%$; real estate commercial loans of $\$ 154.5$ million, or $14.9 \%$; commercial loans of $\$ 33.7$ million, or $12.1 \%$; SBA loans of $\$ 19.9$ million, or $39.3 \%$; and consumer loans of $\$ 21.4$ million, or $27.6 \%$. Trade finance loans remained stable.
- Total deposits increased $\$ 148.3$ million, or $10.4 \%$, to $\$ 1.58$ billion at December 31,2007 as compared to $\$ 1.43$ billion at December 31 , 2006. This was due to an effort to grow retail deposits in 2007 . Money market accounts grew $\$ 53.8$ million or $28.2 \%$. While time deposits grew $\$ 141.2$ million or $18.3 \%$, there was a decline in non interest-bearing demand deposit accounts of $\$ 24.7$ million or $6.4 \%$. The Company borrows funds through the Federal Home Loan Bank, Treasury Tax and Loan Investment Program. Other borrowings increased $\$ 70.1$ million or $30.5 \%$.
- As a result of the aforementioned growth in loans and increase in deposits, the ratio of net loans to total deposits increased to $113.4 \%$ at December 31, 2007 as compared to $107.5 \%$ at December 31, 2006.
- Non-accrual assets increased to $\$ 6.6$ million from $\$ 3.2$ million, an increase of $\$ 3.4$ million or $101 \%$. The largest component that increased was non-performing SBA loans, which accounted for $\$ 2.7$ million of the increase. The SBA guaranteed portion of these loans approximated $\$ 2.7$ million. Even with the increase in non-performing assets, the ratio of non-performing assets as a percent of total loans and other real estate owned of $0.37 \%$ at December 31, 2007 reflects the Company's strong underwriting policies and continued efforts to monitor and address potential credit issues effectively.
- The ratio of non-accrual loans to total loans increased to $0.35 \%$ at December 31, 2007 compared to $0.21 \%$ at December 31, 2006. The ratio of allowance for loan losses to total nonperforming loans decreased to $327 \%$ at December 31, 2007, as compared to $534 \%$ at December 31, 2006, and the allowance for losses to total gross loans increased slightly to $1.13 \%$ at December 31, 2007 compared to $1.12 \%$ at December 31, 2006.
- The most recent notification from the FDIC in May 2007 categorized the Bank as well capitalized under the regulatory framework for prompt corrective action.
- The Company declared its quarterly cash dividend of $\$ 0.04$ per share in March and $\$ 0.05$ per share in June, September and December 2007 or $\$ 0.19$ for the year ended December 31, 2007.
- All liquidity measures at December 31, 2007 met or exceeded the same measures at December 31, 2006.


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## Results of Operations

## Net Interest Income

The Company's earnings depend largely upon its net interest income, which is the difference between the income received from its loan portfolio and other interest-earning assets and the interest paid on its deposits and other funding liabilities. The Company's net interest income is affected by the change in the level and the mix of interest-earning assets and interest-bearing liabilities, referred to as volume changes. The Company's net interest income is also affected by changes in the yields earned on assets and rates paid on liabilities, referred to as rate changes. Interest rates charged on loans are affected principally by the demand for such loans, the supply of money available for lending purposes and competitive factors. Those factors are, in turn, affected by general economic conditions and other factors beyond the Company's control, such as federal economic policies, the general supply of money in the economy, legislative tax policies, governmental budgetary matters and the actions of the Federal Reserve Board. Interest rates on deposits are affected primarily by rates charged by competitors.

The following table sets forth, for the periods indicated, the dollar amount of changes in interest earned and interest paid for interest-earning assets and interest-bearing liabilities and the amount of change attributable to (i) changes in average daily balances (volume) and (ii) changes in interest rates (rate):

|  | Year Ended December 31, 2007 vs. 2006 Increase (Decrease) Due to Change In |  |  |  |  |  | Year Ended December 31, 2006 vs. 2005 Increase (Decrease) Due to Change In |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Rate |  | Total |  | Volume |  | Rate |  | Total |  |
| Earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans (10) | \$ | 24,562 | \$ | $(3,510)$ | \$ | 21,052 | \$ | 18,889 | \$ | 10,247 | \$ | 29,136 |
| Federal funds sold |  | $(1,549)$ |  | 229 |  | $(1,320)$ |  | 146 |  | 455 |  | 601 |
| Investments (11) |  | $(2,332)$ |  | 1,102 |  | $(1,230)$ |  | 561 |  | 1,589 |  | 2,150 |
| Total earning assets |  | 20,681 |  | $(2,179)$ |  | 18,502 |  | 19,596 |  | 12,291 |  | 31,887 |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits and borrowed funds: |  |  |  |  |  |  |  |  |  |  |  |  |
| Money market and super NOW accounts |  | 963 |  | 2,155 |  | 3,117 |  | (4) |  | 2,030 |  | 2,026 |
| Savings deposits |  | (539) |  | (328) |  | (867) |  | 34 |  | 347 |  | 381 |
| Time Certificates of deposits |  | 2,307 |  | 2,239 |  | 4,542 |  | 6,114 |  | 11,506 |  | 17,620 |
| Other borrowings |  | 7,067 |  | (230) |  | 6,837 |  | 2,834 |  | 689 |  | 3,523 |
| Long-term subordinated debentures |  | - |  | 38 |  | 38 |  | - |  | 302 |  | 302 |
| Total interest-bearing liabilities |  | 9,798 |  | 3,874 |  | 13,667 |  | 8,978 |  | 14,874 |  | 23,852 |
| Net interest income | \$ | 10,883 | \$ | $(6,053)$ | \$ | 4,835 | \$ | 10,618 | \$ | $(2,583)$ | \$ | 8,035 |

10 Loans are net of the allowance for loan losses, deferred fees and discount on SBA loans retained. Loan fees included in loan income were approximately $\$ 2.1$ million, $\$ 1.3$ million and $\$ 1.3$ million for the years ended December 31, 2007, 2006 and 2005, respectively. Amortized loan fees have been included in the calculation of net interest income. Non-accrual loans have been included in the table for computation purposes, but the foregone interest of such loans is excluded.

11 Investment yields have been computed on a tax equivalent basis for any tax-advantaged income. Adjustments to interest income were made in the amounts of $\$ 87,000, \$ 97,000$ and $\$ 114,000$ for the years ended December 31, 2007, 2006 and 2005, respectively.

Net interest income was $\$ 76.3$ million, $\$ 71.5$ million and $\$ 63.5$ million for the years ended December 31, 2007, 2006 and 2005, respectively. The 2007 increase in net interest income of $\$ 4.8$ million, or $6.8 \%$ was principally due to increases in the Company's average gross loans which was $\$ 254.1$ million in 2007 and offset by compression of our net interest margin primarily resulting from a 100 basis point decrease by FOMC in its lending rates, which caused an immediate reduction in the variable rate loan portfolio and a delayed reduction of the Company's costs of its portfolio of time deposits.

## Table of Contents <br> Net Interest Margin

The following table shows the Company's average balances of assets, liabilities and shareholders' equity; the amount of interest income and interest expense; the average yield or rate for each category of interest-earning assets and interest-bearing liabilities; and the net interest spread and the net interest margin for the periods indicated:

|  | For the Year Ended December 31, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  |  |  | 2006 |  |  |  |  | 2005 |  |  |  |  |
|  | Average <br> Balance |  | Interest Income/ Expense |  | Annualized Average Rate/Yield | Average Balance |  | Interest Income/ Expense |  | Annualized Average Rate/Yield | Average Balance |  | Interest <br> Income/ <br> Expense |  | Annualized Average Rate/Yield |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans (12) | \$ | 1,640,425 | \$ | 135,290 | 8.25\% | \$ | 1,340,959 | \$ | 114,238 | 8.52\% | \$ | 1,111,087 | , | 85,102 | 7.66\% |
| Federal funds sold |  | 4,609 |  | 255 | 5.53 |  | 33,286 |  | 1,575 | 4.73 |  | 29,316 |  | 974 | 3.32 |
| Investments (13) |  | 159,364 |  | 7,783 | 4.88 |  | 203,453 |  | 9,013 | 4.43 |  | 188,684 |  | 6,863 | 3.64 |
| Total interest-earning asset | ts | 1,804,398 |  | 143,328 | 7.94\% |  | 1,577,698 |  | 124,826 | 7.91\% |  | 1,329,087 |  | 92,939 | 6.99\% |
| Noninterest - earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 67,373 |  |  |  |  | 76,934 |  |  |  |  | 73,735 |  |  |  |
| Bank premises and equipment, net |  | 13,534 |  |  |  |  | 13,714 |  |  |  |  | 12,905 |  |  |  |
| Customers' acceptances outstanding |  | 3,580 |  |  |  |  | 5,017 |  |  |  |  | 5,228 |  |  |  |
| Accrued interest receivables |  | 7,955 |  |  |  |  | 7,011 |  |  |  |  | 5,295 |  |  |  |
| Other assets |  | 33,394 |  |  |  |  | 31,502 |  |  |  |  | 27,232 |  |  |  |
| Total noninterest-earning assets |  | 125,836 |  |  |  |  | 134,178 |  |  |  |  | 124,395 |  |  |  |
| Total assets | \$ | 1,930,234 |  |  |  | \$ | 1,711,876 |  |  |  | \$ | 1,453,482 |  |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Interest-bearing liabilities:

| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market and |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NOW accounts | \$ | 233,984 | \$ | 9,197 | 3.93\% | \$ | 204,535 | \$ | 6,081 | 2.97\% | \$ | 204,727 | \$ | 4,055 | 1.98\% |
| Savings |  | 64,906 |  | 2,177 | 3.35 |  | 80,219 |  | 3,044 | 3.79 |  | 79,210 |  | 2,663 | 3.36 |
| Time certificate of deposits over \$100,000 |  | 731,034 |  | 38,127 | 5.22 |  | 687,181 |  | 34,136 | 4.97 |  | 539,410 |  | 18,262 | 3.39 |
| Other time certificate of deposits |  | 99,624 |  | 4,694 | 4.71 |  | 98,077 |  | 4,142 | 4.22 |  | 86,796 |  | 2,396 | 2.76 |
|  |  | 1,129,548 |  | 54,195 | 4.80 |  | 1,070,012 |  | 47,403 | 4.43 |  | 910,143 |  | 27,376 | 3.01 |
| Other borrowed funds |  | 224,860 |  | 11,298 | 5.02 |  | 83,941 |  | 4,461 | 5.31 |  | 26,799 |  | 938 | 3.50 |
| Long-term subordinated |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total interest-bearing |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits |  | 382,071 |  |  |  |  | 390,675 |  |  |  |  | 381,566 |  |  |  |
| Total funding liabilities |  | 1,755,036 |  |  | 3.82\% |  | 1,563,185 |  |  | 3.41\% |  | 1,337,065 |  |  | 2.20\% |
| Other liabilities |  | 22,080 |  |  |  |  | 22,050 |  |  |  |  | 14,093 |  |  |  |
| Shareholders' equity |  | 153,118 |  |  |  |  | 126,641 |  |  |  |  | 102,324 |  |  |  |
| Total liabilities and shareholders' equity | \$ | 1,930,234 |  |  |  | \$ | 1,711,876 |  |  |  | \$ | 1,453,482 |  |  |  |
| Net interest income |  |  | \$ | 76,342 |  |  |  | \$ | 71,507 |  |  |  | \$ | 63,472 |  |
| Cost of deposits |  |  |  |  | 3.59\% |  |  |  |  | 3.25\% |  |  |  |  | 2.12\% |
| Net interest spread (14) |  |  |  |  | 3.06\% |  |  |  |  | 3.36\% |  |  |  |  | 3.91\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest margin (15) |  |  |  |  | 4.23\% |  |  |  |  | 4.53\% |  |  |  |  | 4.78\% |

12 Loans are net of the allowance for loan losses, deferred fees and discount on SBA loans retained. Loan fees included in loan income were approximately $\$ 2.1$ million, $\$ 1.3$ million and \$1.3 million for the years ended December 31, 2007, 2006 and 2005, respectively. Amortized loan fees have been included in the calculation of net interest income. Non-accrual loans have been included in the table for computation purposes, but the foregone interest of such loans is excluded.

13 Investment yields have been computed on a tax equivalent basis for any tax-advantaged income. Adjustments to interest income were made in the amounts of $\$ 87,000, \$ 97,000$ and $\$ 114,000$ for the years ended December 31, 2007, 2006 and 2005, respectively.

14 Represents the weighted average yield on interest-earning assets less the weighted average cost of interest-bearing liabilities.

15 Represents net interest income before the provision for loan losses measured as a percentage of average interest-earning assets.

The net interest margin for the years ended December 31, 2007, 2006 and 2005 was $4.23 \%, 4.53 \%$, and $4.77 \%$, respectively. The 30 basis point decrease in net interest margin in 2007 was due primarily to a reduction in the Federal Reserve lending rates by the FOMC of 100 basis points since September 18, 2007 through the end of the year and to a lesser extent, a change in the loan portfolio mix resulting in a higher portion of the loan portfolio being fixed rate in 2007 as compared to 2006, creating less sensitivity to interest rate changes and general rate increases in funding liabilities. In addition, the slight decrease in demand deposits and the increases in time deposits and in other borrowed funds contributed to the decrease in the net interest margin.

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The average yield on loans for 2007 decreased to $8.25 \%$, compared to the increase to $8.52 \%$ in 2006 from $7.66 \%$ in 2005 , a decrease of 27 and an increase of 86 basis points, respectively. The increase in 2006 was primarily the result of increased earnings on the Company's prime based loans as interest rates increased throughout 2005 and through the first half of 2006, and stabilized over the remainder of 2006 with the origination of new loans in 2006 and 2005 with effective yields higher than the average for 2007. The lower yields on loans for 2007 was a result of (i) an emphasis on fixed rate lending with lower yields compared to variable rate loans from the second half of 2006, which resulted in lower yields on the loan portfolio in 2007; and (ii) a reduction of 100 basis points in the fed funds rate in the third and fourth quarter of 2007.

The average yield on the investment portfolio was $4.88 \%$ in 2007, as compared to $4.43 \%$ and $3.64 \%$ in 2006 and 2005, respectively, an increase of 45 and 79 basis points, respectively. The increases in the investment portfolio yield for 2007 and 2006 were due mainly to a generally higher yield curve for the first six months of 2007 and management's decision to extend portfolio duration.

The Company's overall cost of interest bearing liabilities increased to $4.88 \%$ in 2007 from $4.55 \%$ and $3.08 \%$ in 2006 and 2005 , respectively. The increase in cost of interest bearing liabilities for 2007 was primarily due to competitive deposit pricing, an increase in FHLB borrowings, impacts on credit markets generally resulting from the issue surrounding the subprime mortgage situation and higher interest rates during the first half of 2007 . The increase from 2005 to 2006 was due to the funding of the Company's loans growth with FHLB borrowings, which are more sensitive to market rate increases set by the Federal Reserve Board and time deposits over $\$ 100,000$ which were secured in the later half of 2005 versus funding such growth with lower cost demand, money market and NOW or savings deposits.

The Company offers a wide variety of retail deposit account products to both consumer and commercial deposit customers. Time deposits, which are the Company's highest cost deposits, consist primarily of retail fixed-rate certificates of deposit, and comprised $58.1 \%$ and $54.1 \%$ of the deposit portfolio at December 31, 2007 and 2006, respectively. The ratio of non-interest-bearing deposits to total deposits was $23.0 \%$ and $27.2 \%$ at December 31,2007 , and 2006, respectively. All other deposits, which include interest-bearing checking accounts called Negotiable Order Withdrawal (NOW), savings and money market accounts, accounted for the remaining $19.0 \%$ and $18.7 \%$ of the deposit portfolio at December 31, 2007 and 2006, respectively.

Deposit growth remains challenging as the Company continues to experience heightened market competition. Deposits increased $10.4 \%$ to $\$ 1.58$ billion at December 31, 2007, from $\$ 1.43$ billion at December 31, 2006, largely due to $\$ 70.3$ million in deposits acquired through broker deposits. Deposit growth was comprised of increases in money market accounts of $\$ 53.8$ million or $28.2 \%$ and time deposits of $\$ 141.2$ million or $18.2 \%$. These increases were partially offset by decreases in savings accounts of $\$ 22.0$ million or $28.6 \%$, and non-interest-bearing demand deposits of $\$ 24.7$ million or $6.4 \%$. Core deposits, or non-time jumbo deposit accounts, amounted to $\$ 775.2$ million at December 31, 2007, representing $49.1 \%$ of total deposits, with jumbo time deposits representing the remaining $51.9 \%$. This is lower than the Company's core deposit ratio of $52.3 \%$ at December 31, 2006.

The Company's ratio of average interest earning assets to interest bearing liabilities has remained relatively stable at $131.4 \%, 134.6 \%$ and $139.1 \%$ for 2007, 2006 and 2005, respectively.

## Provision for Loan Losses

The Company sets aside an allowance for potential loan losses through charges to earnings, which are reflected in the consolidated statements of operations as the provision for loan losses. Specifically, the provision for loan losses represents the amount charged against current period earnings to achieve an allowance for loan losses that in management's judgment is adequate to address inherent risks in the Company's loan portfolio.

Due primarily to loan growth and an increase in net write-offs, the provision for loan losses increased to $\$ 6.5$ million for the year ended December 31 , 2007, compared to $\$ 5.7$ million and $\$ 3.4$ million for 2006 and 2005, respectively. During 2007 net charge-offs were $\$ 3.4$ million as compared to $\$ 2.1$ million and $\$ 726,000$ in 2006 and 2005, respectively. While Management believes that the allowance for loan losses of $1.13 \%$ of total loans was adequate at December 31 , 2007, future additions to the allowance will be subject to continuing evaluation of estimated and known, as well as inherent, risks in the loan portfolio. The procedures for monitoring the adequacy of the allowance, as well as detailed information concerning the allowance itself, are included below under "-Allowance for Loan Losses".

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## Non-interest Income

The following table sets forth the various components of the Company's non-interest income for the periods indicated:

|  | For the Year Ended December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  | 2006 |  |  | 2005 |  |  |
|  | Amount |  | Percent of Total | Amount |  | Percent of Total | Amount |  | $\begin{gathered} \hline \text { Percent } \\ \text { of } \\ \text { Total } \\ \hline \end{gathered}$ |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |
| Customer service fees | \$ | 6,940 | 46.69\% | \$ | 8,181 | 36.81\% | \$ | 9,125 | 44.45\% |
| Fee income from trade finance transactions |  | 2,621 | 17.63 |  | 3,412 | 15.35 |  | 3,491 | 17.00 |
| Wire transfer fees |  | 899 | 6.05 |  | 897 | 4.04 |  | 914 | 4.45 |
| Gain on sale of loans |  | 618 | 4.16 |  | 3,335 | 15.00 |  | 2,487 | 12.11 |
| Net (loss) gain on sale of securities available for sale |  | - | 0.00 |  | (115) | (0.52) |  | 51 | 0.25 |
| Gain on sale of premises and equipment |  | 12 | 0.08 |  | - | 0.00 |  | - | 0.00 |
| Loan service fees |  | 1,720 | 11.57 |  | 1,842 | 8.29 |  | 2,014 | 9.81 |
| Insurance settlement - legal fees |  | - | 0.00 |  | 2,520 | 11.34 |  | - | 0.00 |
| Other income |  | 2,053 | 13.82 |  | 2,154 | 9.69 |  | 2,449 | 11.93 |
| Total noninterest income | \$ | 14,863 | 100.00\% | \$ | 22,226 | 100.00\% | \$ | 20,531 | 100.00\% |
| As a percentage of average earning assets |  |  | 0.82\% |  |  | 1.41\% |  |  | 1.54\% |

Non-interest income decreased $33.1 \%$, or $\$ 7.4$ million, to $\$ 14.9$ million for the year ended December 31,2007 compared to $\$ 22.2$ million for the year ended December 31, 2006. The 2007 decrease in non-interest income was due to a one time insurance settlement in 2006, the decrease in gain on sale of loans and the decreases in customer service fees and other income (see discussion below). For the year ended December 31, 2007 non-interest income as a percentage of average earning assets decreased to $0.82 \%$ compared to $1.41 \%$ and $1.54 \%$ for the years ended December 31,2006 and 2005 , respectively. These decreases in non-interest income as a percentage of average earning assets are the result of decreases in non-interest income amounts over the past three years including by virtue of a reduction of gain on sale of loans in 2007 while average earning assets have increased from $\$ 1.6$ billion at December 31,2006 to $\$ 1.8$ billion at December 31, 2007 and the reduction of gain on sale of loans in 2007. The primary sources of recurring non-interest income continue to be customer service fee charges on deposit accounts, fees from trade finance transactions, loan service fees and gains on the sale of SBA loans.

Customer service fees decreased $\$ 1.2$ million, or $15.2 \%$, from 2006 to 2007 , and decreased $\$ 944,000$, or $10.3 \%$, from 2005 to 2006 . The 2007 decrease of $\$ 1.2$ million and the 2006 decrease of $\$ 944,000$ were due primarily to management's decision to close certain customer operating accounts whose activities, while generating service charges, were inconsistent with the Company's risk management process and requirements. The decision was consistent with the Company's intention of maintaining full compliance with all risk management polices and regulatory requirements. As a result of the aforementioned decreases, combined with the $\$ 7.4$ million decrease in 2007 and the $\$ 1.7$ million increase in 2006 of total non-interest income, customer service fees amounted to $46.7 \%$ of total non-interest income for 2007, compared to $36.8 \%$ and $44.5 \%$ in 2006 and 2005 , respectively.

Fee income from trade finance transactions decreased $\$ 791,000$, or $23.2 \%$, from 2006 to 2007 , and $\$ 79,000$, or $2.3 \%$, from 2005 to 2006 . While Management continues efforts to increase the Company's Asia Pacific trade, the Company has seen significant competition from larger financial institutions and peer banks. As a result of the lower volume and related fees, combined with the $\$ 7.4$ million decrease in 2007 and the $\$ 1.7$ million increase in 2006 of total non-interest income, fee income from trade finance transactions amounted to $17.6 \%$ of total non-interest income for 2007 , as compared to $15.3 \% \%$ and $17.0 \%$ in 2006 and 2005, respectively.

The gain on loan sales decreased $\$ 2.7$ million, or $81.5 \%$, from 2006 to 2007 , and increased $\$ 848,000$, or $34.1 \%$, from 2005 to 2006 . The Company sold $\$ 7.7$ million of its SBA loans comprised of only the unguaranteed portion which accounted for the $\$ 618,000$ gain in 2007 and $\$ 57.9$ million comprised of guaranteed and unguaranteed portions of SBA loans which accounted for the $\$ 3.3$ million gain during 2006. The primary reason for the 2007 decrease was Management's decision to hold SBA loans for the loan yields and variable rate nature of these loans. Management will evaluate on a quarterly basis whether to sell SBA loans or hold them in the loan portfolio. While the decrease in the amount of loans sold factored into the increased gain on sale recognized in 2006, the primary cause for the increase was the larger percentage of unguaranteed portion sold in 2006 which was a substantial portion of the gain generated from the sale of the unguaranteed loans occurs from the recognition of the deferred gain that resulted from the sale of the guaranteed portion. As a result of the changes in volume and loan mix, combined with the $\$ 7.4$ million decrease in 2007 and the $\$ 1.7$ million increase in 2006 of total non-interest income, the gain on sale of loans amounted to $4.2 \%$ of total non-interest income for 2007 , compared to $15.0 \%$ and $12.1 \%$ in 2006 and 2005 , respectively.

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Loan service fees decreased $\$ 122,000$, or $6.6 \%$, from 2006 to 2007 , and decreased $\$ 172,000$, or $8.5 \%$, from 2005 to 2006 . The decreases were due primarily to lower servicing fees earned as the amortization of the servicing assets increased from rising prepayments. As a result of these factors, combined with the $\$ 7.4$ million decrease in 2007 and the $\$ 1.7$ million increase in 2006 of total non-interest income, other loan related service fees amounted to $11.6 \%$ of total non-interest income for 2007, compared to $8.3 \%$ and $9.8 \%$ in 2006 and 2005 , respectively.

Insurance settlement-legal fees represent a settlement with our insurance carrier regarding coverage of legal fees associated with our ongoing litigation with KEIC. The total settlement amounted to $\$ 3.75$ million of which approximately $\$ 1.0$ million was designated to offset future litigation expenses. Of the $\$ 1.0$ million reserve, approximately $\$ 469,000$ and $\$ 531,000$ were recognized as a reduction of legal expenses in 2007 and 2006, respectively. Of the remaining $\$ 2.75$ million, approximately $\$ 230,000$ was utilized to recoup expenses incurred in the second quarter of 2006 . The balance, approximately $\$ 2.5$ million, was recognized as other income and represents reimbursement of legal fees expensed prior to the quarter ended June 30, 2006. The recovery of $\$ 3.3$ million was reflected in the 2006 financial statements and the recovery of $\$ 469,000$ was reflected in the 2007 financial statements.

Other income decreased $\$ 101,000$, or $4.7 \%$, from 2006 to 2007 , and decreased $\$ 295,000$, or $12.0 \%$, from 2005 to 2006 . The slight decrease in 2007 was attributable to the reduction of miscellaneous transaction fees during the year. The decrease in 2006 was attributable primarily to litigation settlements that approximated $\$ 850,000$ in 2005 offset in part by an increase in fees earned from Travelers Express of approximately $\$ 350,000$. As a result of these factors, combined with the $\$ 7.4$ million decrease in 2007 and the $\$ 1.7$ million increase in 2006 of total non-interest income, other income amounted to $13.8 \%$ of total non-interest for 2007 , compared to $9.7 \%$ and $11.9 \%$ in 2006 and 2005 , respectively.

## Non-interest Expense

The following table sets forth the non-interest expenses for the periods indicated:

|  | For the Year Ended December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  | 2006 |  |  | 2005 |  |  |
|  | Amount |  | Percent of Total | Amount |  | Percent of Total | Amount |  | $\begin{gathered} \hline \text { Percent } \\ \text { of } \\ \text { Total } \\ \hline \end{gathered}$ |
|  |  |  |  | (Dollars in thousands) |  |  |  |  |  |
| Salaries and employee benefits | \$ | 25,650 | 52.31\% | \$ | 23,684 | 49.17\% | \$ | 20,265 | 47.80\% |
| Occupancy |  | 4,176 | 8.52 |  | 3,653 | 8.06 |  | 3,374 | 8.26 |
| Furniture, fixtures, and equipment |  | 2,072 | 4.23 |  | 1,933 | 4.26 |  | 1,809 | 4.43 |
| Data processing |  | 2,062 | 4.21 |  | 2,100 | 4.63 |  | 2,012 | 4.93 |
| Professional service fees |  | 3,222 | 6.57 |  | 4,187 | 9.24 |  | 3,771 | 9.24 |
| Business promotion and advertising |  | 2,390 | 4.87 |  | 2,572 | 8.76 |  | 2,039 | 6.83 |
| Stationery and supplies |  | 553 | 1.13 |  | 647 | 1.43 |  | 839 | 2.06 |
| Telecommunications |  | 636 | 1.30 |  | 650 | 1.43 |  | 600 | 1.47 |
| Postage and courier service |  | 738 | 1.50 |  | 731 | 1.61 |  | 735 | 1.80 |
| Security service |  | 1,030 | 2.10 |  | 991 | 2.19 |  | 817 | 2.00 |
| Impairment loss of securities available for sale |  | 1,328 | 2.71 |  | - | 0.00 |  | - | 0.00 |
| Loss on interest rate swaps |  | - | 0.00 |  | 26 | 0.06 |  | 586 | 1.44 |
| Other operating expenses |  | 5,178 | 10.55 |  | 4,153 | 9.16 |  | 3,978 | 9.74 |
| Total noninterest expense | \$ | 49,035 | 100.00\% | \$ | 45,327 | 100.00\% | \$ | 40,825 | 100.00\% |
| As a percentage of average earning assets |  |  | 2.72\% |  |  | 2.87\% |  |  | 3.07\% |
| Efficiency ratio |  |  | 53.8\% |  |  | 48.4\% |  |  | 48.7\% |

Non-interest expense is comprised primarily of salary and employee benefits; occupancy; furniture, fixture, and equipment; data processing; professional service fees; business promotions and advertising; impairment loss of securities available for sale; and other operating expenses. Non-interest expense increased $\$ 3.7$ million, or $8.2 \%$ from 2006 to 2007 and $\$ 4.5$ million, or $11.0 \%$ from 2005 to 2006 . The 2007 increase in non-interest expense was due to increases in salaries and employee benefits, occupancy and impairment loss on securities available for sale. As a result of significant growth in average earning assets, combined with a lower growth rate in total non-interest expense, non-interest expense as a percentage of average earning assets decreased in 2007 to $2.72 \%$, compared to $2.87 \%$ and $3.07 \%$ for 2006 and 2005 , respectively.

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The efficiency ratio, defined as the ratio of non-interest expense to the sum of net interest income before provision for loan losses and non-interest income, was $53.8 \%$ for the year ended December 31, 2007, compared with $48.4 \%$ and $48.7 \%$ for the years ended December 31, 2006 and 2005, respectively. While the efficiency ratios for 2006 and 2005 were relatively stable, the increase in the efficiency ratio from 2006 to 2007 from $48.4 \%$ to $53.8 \%$ was due primarily to higher increases in operating costs ( $\$ 45.3$ million in 2006 and $\$ 49.0$ million in 2007, or $8.2 \%$ ) as net interest income before provision for loan losses increased by $\$ 4.8$ million, or $6.8 \%$ and the other than temporary impairment of $\$ 1.3$ million in 2007.

Salaries and employee benefits increased $\$ 2.0$ million, or $8.4 \%$, from 2006 to 2007, and $\$ 2.8$ million, or $14.2 \%$, from 2005 to 2006. The increase in 2007 was due in part to (i) expenses associated with compensation of our former CEO including full salary as an officer through March 30, 2007 and lump sum payment of approximately $\$ 240,000$, (ii) continued hiring activity of highly qualified personnel, and (iii) normal salary increases. The number of employees increased from 344 to 363 during 2007. The increase in 2006 was due in part to expenses associated with increased personnel to staff the Irvine, California and Seattle, Washington branches in addition to filling key management positions.

Occupancy expense increased $\$ 523,000$, or $14.3 \%$, from 2006 to 2007, and $\$ 279,000$, or $8.3 \%$, from 2005 to 2006 . The increase in 2007 was due mainly to an increase in rent, property insurance and amortization of tenant improvements and the acquisition of a new Branch in Federal Way in Washington. The increase in 2006 was due mainly to increased operational costs (e.g., rent, property insurance costs and amortization of tenant improvements costs incurred over the past eighteen months) resulting from a full year of operational costs associated with the Irvine, California and Seattle, Washington branches.

Data processing expense decreased $\$ 38,000$, or $1.8 \%$, from 2006 to 2007 , and increased $\$ 88,000$, or $4.4 \%$, from 2005 to 2006 . These relatively minor changes in data processing costs reflect Management's efforts to contain these costs as the Company's branch system expanded and additional processing systems were implemented. As a result of these cost containment efforts, combined with the increase in total non-interest expense, data processing expenses as a percentage of total non-interest expense has declined to $4.2 \%$ in 2007, as compared to $4.6 \%$ and $4.9 \%$ in 2006 and 2005, respectively.

Professional service fees decreased $\$ 965,000$, or $23.0 \%$, from 2006 to 2007, and increased $\$ 416,000$, or $11.0 \%$, from 2005 to 2006. The decrease in 2007 was mainly due to non-recurring professional service fees related to the Company's BSA compliance program in 2006. The increase in 2006 was due mainly to consulting costs attributable to resolving issues identified with the Company's BSA compliance program offset in part by lower legal expenses. Professional service fees as a percentage of total non-interest expense have decreased to $6.6 \%$ for 2007 from $9.2 \%$ for both 2006 and 2005.

Business promotion and advertising expense decreased by $\$ 182,000$, or $7.1 \%$, from 2006 to 2007, and increased by $\$ 1.2$ million, or $42.4 \%$, from 2005 to 2006. The 2007 decrease was the result of the $20^{\text {th }}$ anniversary and related costs incurred in 2006. The increase in 2006 was also due to increased promotional activity for the Company's products and expanding LPO production. As a result of the 2006 increase, combined with the increase in total non-interest expense, business promotion and advertising expense as a percentage of total non-interest expense decreased to $4.9 \%$ in 2007 , as compared to $8.8 \%$ and $6.8 \%$ in 2006 and 2005 , respectively.

The Company recorded a $\$ 1.3$ million impairment loss in 2007 as a result of an "other-than-temporary" decline in market value with respect to Fannie Mae Series F preferred stock due to changes in interest rates. The Company holds these investment grade, high yielding, and floating-rate securities as part of its available-for-sale investment portfolio. The unrealized loss was deemed a permanent impairment and recognized in 2007. During the first quarter of 2008, the Company's investments in these securities were sold in its entirety with no additional loss from the December 31, 2007 adjusted book value.

The Company recorded a loss on interest rate swaps of $\$ 26,000$ in 2006. The Company's only remaining interest rate swap matured in August 2006. During 2005, the Company terminated one of its longer maturity interest rate swaps and recorded a net loss of $\$ 306,000$. There were no swaps in 2007.

Other operating expense increased $\$ 1.0$ million, or $24.7 \%$, from 2006 to 2007 , and $\$ 175,000$, or $4.4 \%$, from 2005 to 2006. The 2007 increase was primarily attributable to the increase in FDIC assessment of $\$ 435,000$ (see the related discussion in Item 1, Business - Premiums for Deposit Insurance) during the year and a penalty of $\$ 126,000$ paid in connection with inaccurate filing for our employee benefit plan in prior years. The 2006 increase was primarily attributable to increased corporate administrative costs (e.g., auto and travel and directors' insurance), increased amortization of the Company's CRA investments and losses incurred on the disposal of fixed assets. As a percentage of total non-interest expense, other operating expense increased to $10.6 \%$ in 2007 from $9.2 \%$ and $9.7 \%$ for 2006 and 2005 , respectively.

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The remaining non-interest expenses include such items as furniture, fixtures and equipment, stationery and supplies, telecommunications, postage, courier service and security service expenses. For the years ended 2007 and 2006, these non-interest expenses remained unchanged at $\$ 5.0$ million.

## Provision for Income Taxes

For the years ended December 31, 2007, 2006 and 2005, the provision for income taxes was $\$ 13.6$ million, $\$ 16.5$ million and $\$ 15.1$ million, representing effective tax rates of approximately $38 \%, 39 \%$ and $38 \%$, respectively. The primary reasons for the difference from the statutory federal tax rate of $35 \%$ and the state statutory tax rate of $11 \%$ are the reductions related to tax advantaged investments in low-income housing, municipal obligations and agency preferred stocks and California Enterprise Zone tax credit. The Company reduced taxes utilizing the tax credits from investments in the low-income housing projects in the amount of $\$ 744,000$ for the year ended December 31, 2007 compared to $\$ 586,000$ and $\$ 582,000$ for the years ended December 31, 2006 and 2005, respectively

Deferred income tax assets or liabilities reflect the estimated future tax effects attributable to differences as to when certain items of income or expense are reported in the financial statements versus when they are reported in the tax returns. The Company's deferred tax assets were $\$ 13.1$ million as of December 31 , 2007 and $\$ 11.7$ million as of December 31, 2006. As of December 31, 2007, the Company's deferred tax assets were primarily due to the allowance for loans losses, deferred loan fees and impairment losses on preferred stocks.

## Financial Condition

## Summary

Total assets increased by $\$ 237.9$ million, or $12.9 \%$, to $\$ 2.1$ billion as of December 31,2007 compared to $\$ 1.8$ billion at December 31 , 2006. The increase in total assets was mainly due to a $\$ 252.4$ million growth in net loans and a $\$ 5.0$ million increase in investments in affordable housing partnerships offset by a $\$ 5.1$ million reduction in cash and cash equivalents, and $\$ 18.9$ million in investments. Net loans (including loans held for sale), investments, and money market and short-term investments as a percentage of total assets were $86.0 \%, 8.6 \%$ and $0.1 \%$, respectively, as of December 31,2007 , as compared to $83.4 \%, 8.7 \%$ and $0.1 \%$, respectively, at December 31, 2006. The growth in total assets was financed primarily by the increase in deposits of $\$ 173.0$ million and FHLB borrowings of $\$ 70.0$ million.

Total assets increased by $\$ 182.3$ million, or $11.0 \%$, to $\$ 1.8$ billion as of December 31,2006 compared to $\$ 1.7$ billion at December 31 , 2005. The increase in total assets was mainly due to a $\$ 318.0$ million growth in net loans offset by a $\$ 70.0$ million reduction in cash and cash equivalents and $\$ 77.6$ million in investments. Net loans (including loans held for sale), investments, and money market and short-term investments as a percentage of total assets were $83.4 \%$, $8.7 \%$ and $0.1 \%$, respectively, as of December 31,2006 , as compared to $73.4 \%, 14.3 \%$ and $3.8 \%$, respectively, at December 31,2005 . The growth in total assets was financed primarily by the increase in FHLB borrowings of $\$ 196.7$ million.

## Loan Portfolio

The Company's loan portfolio represents the largest single portion of earning assets, substantially greater than the investment portfolio or any other asset category. The quality and diversification of the Company's loan portfolio are important considerations when reviewing the Company's results of operations. The Company offers a range of products designed to meet the credit needs of its borrowers. The Company's lending activities consist of commercial real estate lending, construction loans, commercial business and trade finance loans, and consumer loans.

As of December 31, 2007 and 2006, gross loans represented $87.1 \%$ and $84.6 \%$, respectively, of total assets. The largest volume increases among loan categories in 2007 were commercial real estate, commercial business loans, real estate construction, and consumer loans, which increased $\$ 154.5$ million, $\$ 33.7$ million, $\$ 24.6$ million and $\$ 21.4$ million, respectively. The loan portfolio composition table below reflects the gross and net amounts of loans outstanding as of December 31 for each year from 2003 to 2007.

As of December 31, 2007, no single industry or business category represented more than $10 \%$ of the loan portfolio. The Company also monitors the diversification of collateral of the real estate loan portfolio by area, by type of building, and by the type of building usage.

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The following table sets forth the composition of the Company's loan portfolio as of the dates indicated:

|  | As of December 31, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  | 2006 |  |  | 2005 |  |  | 2004 |  |  | 2003 |  |  |
|  | Amount |  | $\begin{array}{c}\text { Percent of } \\ \text { Total }\end{array}$ | Amount |  | Percent of Total | Amount |  | Percent of Total | Amount |  | $\begin{gathered} \text { Percent of } \\ \text { Total } \end{gathered}$ | Amount |  | Percent of Total |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Real Estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction | \$ | 68,143 | 3.76\% | \$ | 43,508 | 2.79\% | \$ | 4,713 | 0.38\% | \$ | 16,919 | 1.65\% | \$ | 18,464 | 2.53\% |
| Commercial (16) |  | 1,197,104 | 66.04 |  | 1,042,562 | 66.91 |  | 776,725 | 62.80 |  | 607,296 | 59.25 |  | 384,824 | 52.81 |
| Commercial |  | 310,962 | 17.16 |  | 277,296 | 17.79 |  | 243,052 | 19.65 |  | 208,995 | 20.39 |  | 147,368 | 20.22 |
| Trade Finance (17) |  | 66,964 | 3.69 |  | 66,925 | 4.29 |  | 90,370 | 7.30 |  | 83,763 | 8.17 |  | 61,886 | 8.50 |
| SBA (18) |  | 70,517 | 3.89 |  | 50,606 | 3.24 |  | 49,070 | 3.97 |  | 49,027 | 4.78 |  | 66,487 | 9.12 |
| Consumer |  | 98,943 | 5.46 |  | 77,567 | 4.97 |  | 71,499 | 5.78 |  | 58,178 | 5.68 |  | 49,530 | 6.80 |
| Other (19) |  | 26 | 0.00 |  | 115 | 0.01 |  | 1,473 | 0.12 |  | 864 | 0.08 |  | 179 | 0.02 |
| Total Gross Loans |  | 1,812,659 | 100.00 \% |  | 1,558,579 | 100.00 \% |  | 1,236,902 | 100.00 \% |  | 1,025,042 | 100.00 \% |  | 728,738 | 100.00 \% |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for Losses |  | 20,477 |  |  | 17,412 |  |  | 13,871 |  |  | 11,227 |  |  | 8,804 |  |
| Deferred Loan Fees |  | 1,847 |  |  | 2,347 |  |  | 1,595 |  |  | 1,356 |  |  | 331 |  |
| Discount on SBA Loans Retained |  | 700 |  |  | 1,644 |  |  | 2,287 |  |  | 1,986 |  |  | 2,595 |  |
| Total Net Loans and Loans Held for Sale | \$ | 1,789,635 |  | \$ | 1,537,176 |  | \$ | 1,219,149 |  | \$ | 1,010,473 |  | \$ | 717,008 |  |

16 Real estate commercial loans are loans secured by first deeds of trust on real estate.

17 Includes advances on trust receipts, clean advances, cash advances, acceptances discounted, and documentary negotiable advances under commitments.

18 Includes SBA loans held for sale of $\$ 41.5$ million, $\$ 18.5$ million, $\$ 12.7$ million, $\$ 14.5$ million and $\$ 24.9$ million, at the lower of cost or market, at December 31, 2007, 2006, 2005, 2004 and 2003, respectively.

19 Consists of transactions in process and overdrafts.

Commercial Real Estate Loans. Real estate lending involves risks associated with the potential decline in the value of the underlying real estate collateral and the cash flow from the income producing properties. Declines in real estate values and cash flows can be caused by a number of factors, including adversity in general economic conditions, rising interest rates, changes in tax and other governmental and other policies affecting real estate holdings, environmental conditions, governmental and other use restrictions, development of competitive properties and increasing vacancy rates. The Company's dependence on real estate values increases the risk of loss both in the Company's loan portfolio and with respect to any other real estate owned when real estate values decline.

The Company offers commercial real estate loans secured by industrial buildings, retail stores or office buildings, where the property's repayment source generally comes from tenants or businesses that fully or partially occupy the building. When real estate collateral is owner-occupied, the value of the real estate collateral must be supported by a formal appraisal in accordance with applicable regulations, subject to certain exceptions. The majority of the properties securing these loans are located in Los Angeles County and Orange County, California.

The Company has established general underwriting guidelines for commercial property real estate loans requiring a maximum loan-to-value (LTV) ratio of $70 \%$. The Company's underwriting policies also generally require that the properties securing commercial real estate loans have debt service coverage ratios of at least 1.20:1 for investor-owned property. Additionally, for owner-occupied properties, the Company expects additional debt service capacity from the business itself. As additional security, the Company generally requires personal guarantees when commercial real estate loans are extended to corporations, limited partnerships and other legal entities.

Commercial real estate loans are, in all cases, secured by first deeds of trust, generally for terms extending no more than seven years, and are amortized over periods of up to 25 years. The majority of the commercial real estate loans currently being originated contain interest rates tied to the Company's prime rate that adjusts with changes in the national prime rate. The Company also extends commercial real estate loans with fixed rates.

Payments on loans secured by such properties are often dependent on the successful operation or management of the properties. Repayment of such loans may therefore be affected by adverse conditions in the real estate market or the economy. The Company seeks to minimize these risks in a variety of ways, including limiting the size of such loans and strictly scrutinizing the properties securing the loans. The Company generally obtains loan guarantees from financially capable parties. The Company's lending personnel inspect substantially all of the properties collateralizing the Company's real estate loans before such loans are made.

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As of December 31, 2007, commercial real estate loans totaled $\$ 1.2$ billion, representing $66.0 \%$ of total loans, compared to $\$ 1.0$ billion or $66.9 \%$ of total loans at December 31, 2006. The slight decrease in the percentage of commercial real estate loans to total loans in 2007 was a result of the increase in real estate construction loans from 2006 to 2007.

Real Estate Construction Loans. The Company finances the construction of various projects within the Company's market area, including motels, industrial buildings, tax-credit low-income apartment complexes and single-family residences. The future condition of the local economy could negatively impact the collateral values of such loans.

The Company's construction loans typically have the following characteristics: (i) maturity of two years or less; (ii) a floating interest rate based on the Company's prime rate; (iii) advance of anticipated interest cost during construction; (iv) advance of fees; (v) first lien position on the underlying real estate; (vi) loan to value ratio of $65 \%$; and (vii) recourse against the borrower or guarantor in the event of default. The Company does not participate in joint ventures or make equity investments in connection with its construction lending.

Construction loans involve additional risks compared to loans secured by existing improved real property. These risks include the following: (i) the uncertain value of the project prior to completion; (ii) the inherent uncertainty in estimating construction costs, which is often beyond the control of the borrower; (iii) construction delays and cost overruns; and (iv) the difficulty in accurately evaluating the market value of the completed project.

As a result of these uncertainties, construction lending often involves the disbursement of substantial funds with repayment dependent, in part, on the success of the ultimate project rather than on the ability of the borrower or guarantor to repay principal and interest. If the Company is forced to foreclose on a project prior to or at completion due to a default, there can be no assurance that the Company will be able to recover all of the unpaid balance of and its accrued interest on the construction loan.

Real estate construction loans totaled $\$ 68.1$ million or $3.8 \%$ of total loans and $\$ 43.5$ million or $2.8 \%$ of total loans at December 31, 2007 and 2006, respectively. The Company's real estate construction portfolio varies from year-to-year as Management is selective in financing construction projects given the unique credit risk associated with these types of loans and the timing of the completion of construction and associated loan payoffs. Of $\$ 68.1$ million, $\$ 30.5$ million was related to the residential real estate market. Based on the current situation related to subprime mortgage, the Company is closely monitoring these projects and deems them to be performing as expected at December 31, 2007.

Commercial Business Loans. The Company offers commercial loans for intermediate and short-term credit. Commercial loans may be unsecured, partially secured or fully secured. The majority of the originations of commercial loans are in Los Angeles County or Orange County, California. The Company originates commercial business loans to facilitate term working capital and to finance business acquisitions, fixed asset purchases, accounts receivable and inventory financing. These term loans to businesses generally have terms of up to five years, have interest rates tied to the Company's prime rate and may be secured in whole or in part by owner-occupied real estate or time deposits at the Company. For a term loan, the Company typically requires monthly payments of both principal and interest. In addition, the Company grants commercial lines of credit to finance accounts receivable and inventory on a short-term basis, usually one year or less. Short-term business loans are generally intended to finance current transactions and typically provide for principal payments with interest payable monthly. The Company requires a complete re-analysis before considering any extension. The Company finances primarily small and middle market businesses in a wide spectrum of industries. In general, it is the Company's intent to take collateral whenever possible regardless of the purpose of the loan. Collateral may include liens on inventory, accounts receivable, fixtures and equipment and in some cases leasehold improvements and real estate. As a matter of policy, the Company generally requires all principals of a business to be co-obligors on all loan instruments, and all significant shareholders of corporations to execute a specific debt guaranty. All borrowers must demonstrate the ability to service and repay not only the debt with the Company but also all outstanding business debt, exclusive of collateral, on the basis of historical earnings or reliable projections.

Commercial loans typically involve relatively large loan balances and are generally dependent on the businesses' cash flows and thus may be subject to adverse conditions in the general economy or in a specific industry.

As of December 31, 2007 and 2006, commercial business loans totaled $\$ 311.0$ million and $\$ 277.3$ million, respectively. Although commercial business loans increased in 2007 by $\$ 33.7$ million, as a percentage of total loans they decreased slightly to $17.2 \%$ at December 31, 2007 from $17.8 \%$ at December 31, 2006.

Trade Finance Loans. For the purpose of financing overseas transactions, the Company provides short term trade financing to local borrowers in connection with the issuance of letters of credit to overseas suppliers/sellers. In accordance with these letters of credit, the Company extends credit to the borrower by providing assurance to the borrower's foreign suppliers that payment will be made upon shipment of goods. Upon shipment of goods, and when the foreign suppliers negotiate the letters of credit, the borrower's inventory is financed by the Company under the approved line of credit facility. The underwriting procedure for this type of credit is the same as for commercial business loans.

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As of December 31, 2007, trade finance loans totaled $\$ 67.0$ million, compared to $\$ 66.9$ million as of December 31, 2006. While management continues efforts to increase the Company's Asia Pacific trade, the Company has seen significant competition from larger financial institutions and peer banks. As a result of the lower trade finance volume, combined with the strong loan growth in the commercial real estate portfolio, these loans as a percentage of total loans declined to $3.7 \%$ in 2007 from $4.3 \%$ in 2006.

Small Business Administration (SBA) Loans. The Company provides financing for various purposes for small businesses under guarantee of the Small Business Administration, a federal agency created to provide financial assistance for small businesses. The Company is a Preferred SBA Lender with full loan approval authority on behalf of the SBA. It also participates in the SBA's Export Working Capital Program. SBA loans consist of both real estate and business loans. The SBA guarantees on such loans currently range from $75 \%$ to $80 \%$ of the principal and accrued interest. Under certain circumstances, the guarantee of principal and interest may be less than $75 \%$. In general, the guaranteed percentage is less than $75 \%$ for loans over $\$ 1.0$ million. The Company typically requires that SBA loans be secured by first or second lien deeds of trust on real property. SBA loans have terms ranging from 7 to 25 years depending on the use of proceeds. To qualify for an SBA loan, a borrower must demonstrate the capacity to service and repay the loan, exclusive of the collateral, on the basis of historical earnings or reliable projections.

During the years 2007 and 2006, the Company originated $\$ 99.9$ million, and $\$ 138.5$ million, respectively, in SBA loans. The Company sold $\$ 7.7$ million of SBA loans in 2007, a decrease of $86.7 \%$ as compared to $\$ 57.9$ million in 2006 . The Company sold both the guaranteed and unguaranteed portion of the SBA loans and retained the loan servicing obligation, for a fee. The primary reason for the 2007 decrease was management's decision to hold SBA loans for the loan yields and variable rate nature of these loans. Management will evaluate on a quarterly basis whether to sell SBA loans or hold them in the loan portfolio. As of December 31, 2007, the Company was servicing $\$ 117.5$ million of sold SBA loans, compared to $\$ 160.7$ million as of December 31, 2006. SBA loans as a percentage of total loans have remained relatively stable, $3.9 \%$ in 2007 as compared to $3.2 \%$ in 2006 , as the growth of the SBA portfolio has mirrored the overall growth of the Company's total loans.

Consumer Loans. Consumer loans, also termed loans to individuals, are extended for a variety of purposes. Most are to finance the purchase of automobiles. Other consumer loans include secured and unsecured personal loans, home equity lines, overdraft protection loans and unsecured lines of credit. The Company grants a small portfolio of credit card loans, mainly to the owners of its corporate customers. Management assesses the borrower's ability to repay the debt through a review of credit history and ratings, verification of employment and other income, review of debt-to-income ratios and other measures of repayment ability. Although creditworthiness of the applicant is of primary importance, the underwriting process also includes a comparison of the value of the security, if any, to the proposed loan amount. The Company generally makes these loans in amounts of $80 \%$ or less of the value of collateral. An appraisal is obtained from a qualified real estate appraisal for substantially all loans secured by real estate. Most of the Company's consumer loans are repayable on an installment basis.

Consumer loans are generally unsecured or secured by rapidly depreciating assets such as automobiles. In such cases, any repossessed collateral for a defaulted consumer loan may not provide an adequate source of repayment of the outstanding loan balance, because the collateral is more likely to suffer damage, loss or depreciation. The remaining deficiency often does not warrant further collection efforts against the borrower beyond obtaining a deficiency judgment. In addition, the collection of loans to individuals is dependent on the borrower's continuing financial stability, and thus is more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy. Furthermore, various federal and state laws, including federal and state bankruptcy and insolvency laws, often limit the amount which a lender can recover on consumer loans. Consumer loans may also give rise to claims and defenses by consumer loan borrowers against the lender on these loans, such as the Company, and a borrower may be able to assert against such assignee claims and defenses that it has against the seller or the underlying collateral.

Consumer loans remained a small percentage at $5.5 \%$ and $5.0 \%$ of total loans as of December 31, 2007 and 2006. Automobile loans are the largest component of consumer loans, representing $63 \%$ and $71 \%$ of total consumer loans as of December 31, 2007 and 2006, respectively.

Off-Balance Sheet Commitments. As part of its service to its small to medium-sized business customers, the Company from time to time issues formal commitments and lines of credit. These commitments can be either secured or unsecured and $90 \%$ are short term, or less than one year. They may be in the form of revolving lines of credit for seasonal working capital needs. However, these commitments may also take the form of standby letters of credit and commercial letters of credit. Commercial letters of credit facilitate import trade. Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party.

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Total unused commitments to extend credit were $\$ 281.8$ million and $\$ 266.0$ million at December 31, 2007 and 2006, respectively. Unused commitments represented $15.5 \%$ and $17.1 \%$ of outstanding gross loans at December 31, 2007 and 2006, respectively. The Company's standby letters of credit and commercial letters of credit at December 31, 2007 were $\$ 8.2$ million and $\$ 19.6$ million, respectively, as compared to $\$ 12.2$ million and $\$ 28.2$ million, respectively at December 31, 2006.

## Loan Maturities and Sensitivity to Changes in Interest Rates

The following table shows the maturity distribution of the Company's outstanding loans as of December 31, 2007. In addition, the table shows the distribution of such loans with floating interest rates and those with fixed interest rates. The table includes nonperforming loans of $\$ 6.3$ million.

|  | As of December 31, 2007 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Within <br> One Year |  | After One But Within Five Years |  | After Five Years |  | Total |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Real Estate |  |  |  |  |  |  |  |  |
| Construction | \$ | 64,482 | \$ | 3,518 | \$ | 143 | \$ | 68,143 |
| Commercial |  | 250,230 |  | 780,341 |  | 166,533 |  | 1,197,104 |
| Commercial |  | 210,560 |  | 91,949 |  | 8,453 |  | 310,962 |
| Trade Finance (20) |  | 58,028 |  | 7,999 |  | 937 |  | 66,964 |
| SBA |  | 27,705 |  | 33,741 |  | 9,071 |  | 70,517 |
| Consumer and other (21) |  | 44,174 |  | 53,238 |  | 1,557 |  | 98,969 |
| Total | \$ | 655,179 | \$ | 970,786 | \$ | 186,694 | \$ | 1,812,659 |
| Loans with predetermined (fixed) interest rates | \$ | 237,742 | \$ | 698,701 | \$ | 148,342 | \$ | 1,084,785 |
| Loans with variable (floating) interest rates | \$ | 417,437 | \$ | 272,085 | \$ | 38,352 | \$ | 727,874 |

20 Includes advances on trust receipts, clean advances, cash advances, acceptances discounted and documentary negotiable advances under commitments.

21 Other consists of transactions in process and overdrafts.

## Nonperforming Assets

Nonperforming assets are defined as loans on non-accrual status, loans 90 days or more past due but not on non-accrual status, Troubled Debt Restructurings, and Other Real Estate Owned ("OREO"). Management generally places loans on non-accrual status when they become 90 days past due, unless they are both fully secured and in process of collection. Loans may be restructured by Management when a borrower has experienced some change in financial status causing an inability to meet the original repayment terms, where the Company believes the borrower will eventually overcome those circumstances and repay the loan in full. OREO consists of real property acquired through foreclosure or similar means that Management intends to offer for sale.

Management's classification of a loan as non-accrual or restructured is an indication that there is reasonable doubt as to the full collectibility of principal or interest on the loan. At this point, the Company stops recognizing income from the interest on the loan and reverses any uncollected interest that had been accrued but unpaid. The remaining balance of the loan will be charged off if the loan deteriorates further due to a borrower's bankruptcy or similar financial problems, unsuccessful collection efforts or a loss classification by regulators and/or auditors. These loans may or may not be collateralized, but collection efforts are continuously pursued.

The Company had one OREO property in the amount of $\$ 380,000$, which is a residential property, at December 31,2007 compared to none at December 31, 2006. The Company records the property at the lower of its carrying value or its fair value less anticipated disposal costs. Any write-down of OREO is charged to earnings. No write-down was necessary for the one OREO property as of December 31, 2007. The Company may make loans to potential buyers of OREO to facilitate the sale of OREO. In those cases, all loans made to such buyers must be reviewed under the same guidelines as those used for making customary loans, and must conform to the terms and conditions consistent with the Company's loan policy. Any deviations from this policy must be specifically noted and reported to the appropriate lending authority. The Company follows Statement of Financial Accounting Standards No. 66 (SFAS No. 66 ), Accounting for Sales of Real Estate, when accounting for loans made to facilitate the sale of OREO. In accordance with paragraph 5 of SFAS No. 66, profit on real estate sales transactions shall not be recognized by the full accrual method until all of the following criteria are met:

- A sale is consummated;


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- The buyer's initial and continuing investments are adequate to demonstrate a commitment to pay for the property;
- The seller's receivable is not subject to future subordination; and
- The seller has transferred to the buyer the usual risks and rewards of ownership in a transaction that is in substance a sale and does not have a substantial continuing involvement with the property.

The following table provides information with respect to the components of the Company's nonperforming assets as of the dates indicated:


Nonperforming loans totaled $\$ 6.3$ million at December 31, 2007, an increase of $\$ 3.0$ million as compared to $\$ 3.3$ million at December 31,2006 .
Nonperforming loans as a percentage of total loans increased to $0.35 \%$ at December 31,2007 as compared to $0.21 \%$ at December 31, 2006. The increase in 2007 resulted from SBA loans that have become nonperforming during the year due to a weakening economy. At December 31, 2007, SBA non-accrual loans represented $64 \%$ of total nonperforming loans. Nonperforming assets as a percentage of total loans and other real estate owned increased to $0.37 \%$ at December 31, 2007 as compared to $0.21 \%$ at December 31, 2006. However, $\$ 2.7$ million of the total $\$ 4.0$ million in nonperforming SBA loans consisted of the guaranteed portion of such loans. At December 31, 2007, total nonperforming assets, net of the SBA guaranteed portion, were $\$ 3.9$ million, representing $0.22 \%$ of both total loans and total loans and other real estate owned. There have been no nonperforming commercial real estate loans over the past five years.

Nonperforming loans increased by $\$ 318,000$ to $\$ 3.3$ million at December 31,2006 , as compared to $\$ 2.9$ million in 2005. The slight increase in 2006 resulted from the sale of a real estate construction non-accrual loan in the amount of $\$ 1.6$ million offset by additional loans placed on non-accrual status in the Company's commercial real estate, commercial loan and SBA portfolios that are sensitive to rising interest rates. The federal government currently guarantees SBA loans at $75 \%$ to $85 \%$ of the principal amount and, accordingly, the amount included in the SBA category includes only the unguaranteed portion of the loan.

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The following table provides information on impaired loans for the periods indicated:

|  | As of December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
|  | (Dollars in thousands) |  |  |  |
| Impaired loans with specific reserves |  | 2,127 | \$ | 329 |
| Impaired loans without specific reserves |  | 1,150 |  | - |
| Total impaired loans |  | 3,277 |  | 329 |
| Allowance on impaired loans |  | (100) |  | (329) |
| Net recorded investment in impaired loans |  | 3,177 | \$ | - |
| Average total recorded investment in impaired loans |  | 8,181 |  | 1,404 |
| Interest income recognized on impaired loans on a cash basis |  | 1,361 | \$ | 3 |

The Company evaluates impairment of loans according to the provisions of SFAS No. 114, Accounting by Creditors for Impairment of a Loan. Under SFAS No. 114, loans are considered impaired when it is probable that the Company will be unable to collect all amounts due as scheduled according to the contractual terms of the loan agreement, including contractual interest payments and contractual principal payments. The amount of impairment is based on the present value of expected future cash flows discounted at the loan's effective interest rate, a loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. Loans are identified for specific allowances from information provided by several sources including asset classification, third party reviews, delinquency reports, periodic updates to financial statements, public records, and industry reports. All loan types are subject to specific allowances once identified as impaired.

During the first quarter of 2007, the impaired loans outstanding were $\$ 21.3$ million. During the second quarter, two loan relationships which were deemed impaired totaling $\$ 20.5$ million at March 31, 2007 were removed from that status as a result of a payoff and a loan sale relating to these two loan relationships. For these reasons, the average total recorded investment in impaired loans was higher than the impaired loan balance at year-end.

## Allowance for Loan Losses

The following table sets forth the composition of the allowance for loan losses as of dates indicated:

|  | As of December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 | 2004 | 2003 |
|  |  | (Dol | rs in thousa |  |  |
| Specific (impaired loans) | \$ 100 | \$ 329 | \$ 41 | \$ 398 | \$ 825 |
| Formula (non-homogeneous) | 19,867 | 16,621 | 13,481 | 10,560 | 7,677 |
| Homogeneous | 510 | 462 | 349 | 269 | 302 |
| Total allowance for loan losses | \$ 20,477 | \$ 17,412 | \$ 13,871 | \$ 11,227 | \$8,804 |

The Company's allowance for loan loss methodologies incorporates a variety of risk considerations, both quantitative and qualitative, in establishing an allowance for loan loss that management believes is appropriate at each reporting date. Quantitative factors include the Company's historical loss experience, delinquency and charge-off trends, collateral values, changes in nonperforming loans, and other factors. Quantitative factors also incorporate known information about individual loans, including borrowers' sensitivity to interest rate movements and to quantifiable external factors including commodity and finished good prices as well as acts of nature (earthquakes, floods, fires, etc.) that occur in a particular period. Qualitative factors include the general economic environment in the Company's markets and, in particular, the state of certain industries. Size and complexity of individual credits, loan structure, extent and nature of waivers of existing loan policies and pace of portfolio growth are other qualitative factors that are considered in its methodologies. As the Company adds new products, increases the complexity of the loan portfolio, and expands the geographic coverage, the Company will enhance the methodologies to keep pace with the size and complexity of the loan portfolio. Changes in any of the above factors could have significant impact to the loan loss calculation. The Company believes that its methodologies continue to be appropriate given its size and level of complexity.

The allowance for loan losses reflects Management's judgment of the level of allowance adequate to provide for probable losses inherent in the loan portfolio as of the date of the consolidated statements of financial condition. On a quarterly basis, the Company assesses the overall adequacy of the allowance for loan losses, utilizing a disciplined and systematic approach which includes the application of a specific allowance for identified problem loans, a formula allowance for identified graded loans and an allocated allowance for large groups of smaller balance homogenous loans.

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Allowance for Specifically Identified Problem Loans. A specific allowance is established for impaired loans in accordance with SFAS 114. A loan is impaired when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. The specific allowance is determined based on the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, the Company may measure impairment based on a loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. The Company measures impairment based on the fair value of the collateral, adjusted for the cost related to liquidation of the collateral.

Formula Allowance for Identified Graded Loans. Non-homogenous loans such as commercial real estate, construction, commercial business, trade finance and SBA loans that are not subject to the allowance for specifically identified loans discussed above are reviewed individually and subject to a formula allowance. The formula allowance is calculated by applying loss factors to outstanding Pass, Special Mention, Substandard and Doubtful loans. The evaluation of inherent loss for these loans involves a high degree of uncertainty, subjectivity and judgment because probable loan losses are not identified with a specific loan. In determining the formula allowance, the Company relies on a mathematical calculation that incorporates a twelve-quarter rolling average of historical losses. In order to reflect the impact of recent events, the twelve-quarter rolling average has been weighted. Loans risk rated Pass, Special Mention and Substandard for the most recent three quarters are adjusted to an annual basis as follows:

- the most recent quarter is Weighted $4 / 1$;
- the second most recent is Weighted $4 / 2$; and
- the third most recent is Weighted $4 / 3$.

The formula allowance may be further adjusted to account for the following qualitative factors:

- changes in lending policies and procedures, including underwriting standards and collection, charge-off, and recovery practices;
- changes in national and local economic and business conditions and developments, including the condition of various market segments;
- changes in the nature and volume of the loan portfolio;
- changes in the experience, ability, and depth of lending management and staff;
- changes in the trend of the volume and severity of past due and classified loans, and trends in the volume of non-accrual loans and troubled debt restructurings, and other loan modifications;
- changes in the quality of the Company's loan review system and the degree of oversight by the directors;
- the existence and effect of any concentrations of credit, and changes in the level of such concentrations; and
- the effect of external factors such as competition and legal and regulatory requirements on the level of estimated losses in the Company's loan portfolio.

Allowance for Large Groups of Smaller Balance Homogenous Loans. The portion of the allowance allocated to large groups of smaller balance homogenous loans is focused on loss experience for the pool rather than on an analysis of individual loans. Large groups of smaller balance homogenous loans consist of consumer loans to individuals. The allowance for groups of performing loans is based on historical losses over a three-year period. In determining the level of allowance for delinquent groups of loans, the Company classifies groups of homogenous loans based on the number of days delinquent and other qualitative factors and trends.

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The table below summarizes the activity in the Company's allowance for loan losses for the periods indicated.

|  | As of and For the Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |  |  | 2004 |  | 2003 |  |
|  |  |  |  |  | (Dollars in thousands) |  |  |  |  |  |
| Balances |  |  |  |  |  |  |  |  |  |  |
| Average total loans outstanding during the period (22) | \$ 1,656,842 |  | \$ 1,356,169 |  | \$ 1,123,880 |  | \$ 878,819 |  | \$ 620,302 |  |
| Total loans outstanding at end of period (22) | \$ 1,810,112 |  | \$ 1,554,588 |  | \$ 1,234,615 |  | \$ 1,021,359 |  | \$ 725,812 |  |
| Allowance for Loan Losses: |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period before reserve for losses on commitments at beginning of period | \$ | 17,412 | \$ | 13,871 | \$ | 11,227 | \$ | 8,804 | \$ | 6,760 |
| Loan: |  |  |  |  |  |  |  |  |  |  |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |
| Real estate |  |  |  |  |  |  |  |  |  |  |
| Construction |  | - |  | - |  | - |  | 435 |  | - |
| Commercial |  | - |  | 258 |  | - |  | - |  | - |
| Commercial |  | 2,725 |  | 1,635 |  | 623 |  | 967 |  | 903 |
| Consumer |  | 218 |  | 333 |  | 227 |  | 165 |  | 225 |
| Trade finance |  | - |  | - |  | - |  | - |  | - |
| SBA |  | 609 |  | 473 |  | 37 |  | 63 |  | 126 |
| Total loan charge-offs |  | 3,552 |  | 2,699 |  | 887 |  | 1,630 |  | 1,254 |
| Recoveries |  |  |  |  |  |  |  |  |  |  |
| Real estate |  |  |  |  |  |  |  |  |  |  |
| Construction |  | - |  | 424 |  | - |  | - |  | - |
| Commercial |  | - |  | - |  | - |  | - |  | - |
| Commercial |  | 34 |  | 43 |  | 102 |  | 696 |  | 569 |
| Consumer |  | 72 |  | 101 |  | 12 |  | 35 |  | 40 |
| Trade finance |  | - |  | - |  | 23 |  | 41 |  | 545 |
| SBA |  | 17 |  | 6 |  | 24 |  | 31 |  | 144 |
| Total recoveries |  | 123 |  | 574 |  | 161 |  | 803 |  | 1,298 |
| Net loan charge-offs |  | 3,429 |  | 2,125 |  | 726 |  | 827 |  | (44) |
| Provision for loan losses |  | 6,494 |  | 5,666 |  | 3,370 |  | 3,250 |  | 2,000 |
| Balance at end of period | \$ | 20,477 | \$ | 17,412 | \$ | 13,871 | \$ | 11,227 | \$ | 8,804 |
| Ratios: |  |  |  |  |  |  |  |  |  |  |
| Net loan charge-offs (recoveries) to average loans |  | 0.21\% |  | 0.16\% |  | 0.06\% |  | 0.09\% |  | (0.01)\% |
| Provision for loan losses to average total loans |  | 0.39 |  | 0.42 |  | 0.30 |  | 0.37 |  | 0.32 |
| Allowance for loan losses to gross loans at end of period |  | 1.13 |  | 1.12 |  | 1.12 |  | 1.10 |  | 1.21 |
| Allowance for loan losses to total nonperforming loans |  | 327 |  | 534 |  | 471 |  | 327 |  | 264 |
| Net loan charge-offs (recoveries) to allowance for loan losses at end of period |  | 16.75 |  | 12.20 |  | 5.23 |  | 7.37 |  | (0.50) |
| Net loan charge-offs (recoveries) to provision for loan losses |  | 52.80 |  | 37.50 |  | 21.54 |  | 25.45 |  | (2.20) |

22 Net of deferred loan fees and discount on SBA loans sold.

The process of assessing the adequacy of the allowance for loan losses involves judgmental discretion, and eventual losses may therefore differ from the most recent estimates. Further, the Company's independent loan review consultants, as well as the Company's external auditors, the FDIC and the California Department of Financial Institutions review the allowance for loan losses as an integral part of their examination process.

The balance of the allowance for loan losses increased to $\$ 20.5$ million as of December 31,2007 compared to $\$ 17.4$ million as of December 31 , 2006. This increase was mainly due to the growth of the portfolio, and Management's assessment of credit risk inherent in the portfolio.

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Total charge-offs of $\$ 3.6$ million for 2007 were primarily comprised of following industries: general merchandise wholesalers for $50.7 \%$, dry cleaning businesses for $17.1 \%$, clothing stores for $7.4 \%$, and garment industry for $6.2 \%$. The Company continued to record loss provisions to compensate for both the continued growth in the Company's loan portfolio, continued change in the composition of the overall loan portfolio (reflecting a steady shift toward commercial real estate and commercial loans) and net write-offs. The Company provides an allowance for the new credits based on the migration analysis and other qualitative factors and trends. The ratio of the allowance for loan losses to nonperforming loans decreased to $327 \%$ at December 31 , 2007 as compared to $534 \%$ and $471 \%$ in 2006 and 2005, respectively.

Management is committed to maintaining the allowance for loan losses at a level that is considered commensurate with estimated and known risks in the portfolio. Although the adequacy of the allowance is reviewed quarterly, Management performs an ongoing assessment of the risks inherent in the portfolio. As of December 31, 2007, Management believes the allowance to be adequate based on its assessment of the estimated and known risks in the portfolio migration analysis of charge-off history and other qualitative factors and trends.

However, no assurance can be given that economic conditions, which adversely affect the Company's service areas or other circumstances, will not be reflected in an increase in the loan loss provision or loan losses. Nonperforming assets were $\$ 6.6$ million as of December 31,2007 compared to $\$ 3.3$ million as of December 31, 2006. The 2007 increase was primarily due to growth in the loan portfolio and the weakening economic trends in our markets.

The provision for loan losses in 2007, 2006, and 2005 was $\$ 6.5$ million, $\$ 5.7$ million, and $\$ 3.4$ million, respectively. The increase in 2006 and 2005 was due to the expansion in the Company's loan portfolio and net charge-offs. Total charge-offs in 2007, 2006 and 2005 were $\$ 3.6$ million, $\$ 2.7$ million and $\$ 887,000$, respectively. The largest single charge-off during 2007 and 2006 was $\$ 328,000$ and $\$ 411,000$, respectively. Net charge-offs were $\$ 3.4$ million, $\$ 2.1$ million and $\$ 726,000$ in 2007, 2006 and 2005, respectively.

## Allocation of Allowance for Loan Losses

The following table provides a breakdown of the allowance for loan losses by category as of the dates indicated:

|  | As of December 31, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  | 2006 |  |  | 2005 |  |  | 2004 |  |  | 2003 |  |  |
|  | Amount |  | \% of Loans in Category to Total Loans | Amount |  | $\%$ of Loans in Category to Total Loans | Amount |  | ousands) \% of Loans in Category to Total Loans | Amount |  | $\%$ of Loans in Category to Total Loans | Amount |  | \% of Loans in Category to Total Loans |
| Real Estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction | \$ | 807 | 3.76\% | \$ | 422 | 2.79\% | \$ | 332 | 0.38\% | \$ | 313 | 1.65\% | \$ | 976 | 2.53\% |
| Commercial |  | 12,781 | 66.04 |  | 10,457 | 66.91 |  | 8,131 | 62.80 |  | 5,954 | 59.25 |  | 3,650 | 52.81 |
| Commercial |  | 4,192 | 17.16 |  | 3,795 | 17.79 |  | 3,199 | 19.65 |  | 2,665 | 20.39 |  | 2,260 | 20.22 |
| Trade Finance |  | 790 | 3.69 |  | 762 | 4.29 |  | 943 | 7.30 |  | 875 | 8.17 |  | 674 | 8.50 |
| Consumer |  | 964 | 3.89 |  | 786 | 3.24 |  | 716 | 3.97 |  | 579 | 5.68 |  | 495 | 6.80 |
| SBA |  | 943 | 5.46 |  | 1,190 | 4.97 |  | 535 | 5.78 |  | 487 | 4.78 |  | 749 | 9.12 |
| Other |  | - | - |  | - | 0.01 |  | 15 | 0.12 |  | 354 | 0.08 |  | - | 0.02 |
|  | \$ | 20,477 | 100.00\% | \$ | 17,412 | 100.00\% | \$ | 13,871 | 100.00\% | \$ | 11,227 | 100.00\% | \$ | 8,804 | 100.00\% |

The allocated allowance for other commercial business loans increased by $\$ 397,000$, or $10.5 \%$, to $\$ 4.2$ million at December 31,2007 , compared to $\$ 3.8$ million as of the December 31, 2006. Commercial business loans represented $17.2 \%$ of the loan portfolio and $20.5 \%$ of the allocated loan loss allowance at December 31, 2007. This disproportional allocation of the allowance for losses is based on historical information and analysis, since these types of loans have typically had the highest charge-off percentage.

The allocated allowance for SBA loans inclusive of SBA 504 loans decreased $\$ 247,000$, or $20.8 \%$, to $\$ 943,000$ at December 31 , 2007, compared to $\$ 1.2$ million as of December 31, 2006. SBA loans represented $3.89 \%$ of the loan portfolio and $4.6 \%$ of allocated loan loss allowance at December $31,2007$.

The allocated allowance for other trade finance loans decreased $\$ 28,000$, or $3.7 \%$, to $\$ 754,000$ at December 31,2007 , compared to $\$ 762,000$ as of December 31, 2006. Trade finance loans represented $3.7 \%$ of the loan portfolio and $3.9 \%$ of allocated loan loss allowance at December 31, 2007.

The Company has not substantively changed any aspect of its overall approach in the determination of its allocation of allowance for loan losses in the periods discussed above. There have been no material changes in assumptions or estimation techniques in the periods discussed above that affected the determination of the current year allowance.

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## Investment Portfolio

The following table summarizes the amortized cost, fair value, and distribution of the Company's investment securities as of the dates indicated:

|  | As of December 31, |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  |  | 2006 |  |  |  | 2005 |  |  |  |
|  | Amortized Cost |  | Fair Value |  | Amortized Cost |  | Fair Value |  | Amortized Cost |  | Fair Value |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 500 | \$ | 504 | \$ | 489 | \$ | 488 | \$ | 498 | \$ | 497 |
| U.S. Governmental agencies securities and U.S. Government sponsored enterprise securities |  | 35,998 |  | 36,315 |  | 65,995 |  | 65,545 |  | 131,719 |  | 130,483 |
| U.S. Governmental agencies and U.S. Government sponsored and enterprise mortgage-backed securities |  | 55,165 |  | 55,272 |  | 58,008 |  | 57,178 |  | 70,959 |  | 69,882 |
| U.S. Government sponsored enterprise preferred stock |  | 3,537 |  | 3,537 |  | 4,865 |  | 5,744 |  | 4,865 |  | 5,173 |
| Corporate trust preferred securities |  | 11,000 |  | 10,230 |  | 11,000 |  | 11,132 |  | 11,000 |  | 11,054 |
| Mutual Funds backed by adjustable rate mortgages |  | 4,500 |  | 4,499 |  | 4,500 |  | 4,444 |  | 3,000 |  | 2,961 |
| Fixed rate collateralized mortgage obligations |  | 17,041 |  | 17,228 |  | 2,230 |  | 2,203 |  | 2,817 |  | 2,800 |
| Corporate debt securities |  | 1,199 |  | 1,193 |  | 2,197 |  | 2,179 |  | 3,194 |  | 3,173 |
| Total available for sale | \$ | 128,940 | \$ | 128,778 | \$ | 149,284 | \$ | 148,913 | \$ | 228,052 | \$ | 226,023 |
| Held to Maturity: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agencies and U.S. Government sponsored enterprise mortgage-backed securities | \$ | 5,327 | \$ | 5,303 | \$ | 4,961 | \$ | 4,909 | \$ | 4,130 | \$ | 4,053 |
| Municipal securities |  | 5,605 |  | 5,658 |  | 5,630 |  | 5,662 |  | 6,922 |  | 6,961 |
| Total held to maturity | \$ | 10,932 | \$ | 10,961 | \$ | 10,591 | \$ | 10,571 | \$ | 11,052 | \$ | 11,014 |
| Total investment securities | \$ | 139,872 | \$ | 139,739 | \$ | 159,875 | \$ | 159,484 | \$ | 239,104 | \$ | 237,037 |

The Company's investment securities portfolio is classified into two categories: Held-to-Maturity or Available-for-Sale. Statement of Financial Accounting Standards No. 115 (SFAS No. 115), Accounting for Certain Investments in Debt and Equity Securities, also provides for a trading portfolio classification, but the Company had no investment securities in this category for any of the reported periods. The Company classifies securities that it has the ability and intent to hold to maturity as held-to-maturity securities, to be sold only in the event of concerns with an issuer's credit worthiness, a change in tax law that eliminates their tax-exempt status or other infrequent situations as permitted by SFAS No. 115. All other securities are classified as available-for-sale. The securities classified as held-to-maturity are presented at net amortized cost and available-for-sale securities are carried at their estimated fair values.

The Company aims to maintain an investment portfolio with an adequate mix of fixed-rate and adjustable-rate securities with relatively short maturities to minimize overall interest rate risk. The company's investment securities portfolio consists of U.S. Treasury securities, U.S. Government agency securities, U.S. Government sponsored enterprise debt securities, mortgage-backed securities, corporate debt, and U.S. Government sponsored enterprise equity securities. The mortgage backed securities and collateralized mortgage obligations (CMO) are all agency-guaranteed residential mortgages. The company regularly models, evaluates and analyses each agency CMO's to capture its unique allocation of principal and interest. The company currently classifies the investment portfolio as available-for-sale or held-to-maturity. Accordingly, available-for-sale securities are carried at their estimated fair values and held-to-maturity securities are carried at their net amortized cost.

The Company performs regular impairment analyses on the investment securities portfolio. If the Company determines that a decline in fair value is other-than-temporary, an impairment write-down is recognized in current earnings. Other-than-temporary declines in fair value are assessed based on the duration the security has been in a continuous unrealized loss position, the severity of the decline in value, the rating of the security and the Company's ability and intent on holding the securities until the fair values recover. The securities that have been in a continuous unrealized loss position for twelve months or longer at December 31, 2007 had investment grade ratings upon purchase. The issuers of these securities have not, to the Company's knowledge, established any cause for default on these securities and the various rating agencies have reaffirmed these securities' long-term investment grade status at December $31,2007$. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated. However, the Company has the ability and the intention to hold these securities until their fair values recover to cost. Because the Company has the ability and the intent to hold these investments until recovery of fair value, which may be at maturity, the Company does not consider these investments to be other-than-temporarily impaired at December $31,2007$.

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As a result of the Company's periodic reviews for impairment, the Company recorded $\$ 1.3$ million in OTTI (Other-Than-Temporary-Impairment) charges on certain investment-grade FNMA agency perpetual preferred stocks held in the available-for-sale investment portfolio where the reduction in fair value was deemed to be other than temporary at December 31, 2007. On January $10^{\text {th }}, 2008$, the agency preferred stocks were sold without incurring additional loss beyond the impairment booked at December 31, 2007.

As of December 31, 2007, investment securities totaled $\$ 139.7$ million or $6.7 \%$ of total assets, compared to $\$ 159.5$ million or $8.7 \%$ of total assets at December 31, 2006. The decrease in the investment portfolio was mainly due to the reinvestment of proceeds from investment maturities and principal pay-downs into new loan originations.

As of December 31, 2007, available-for-sale securities totaled $\$ 128.8$ million, compared to $\$ 148.9$ million as of December 31, 2006. Available-for-sale securities as a percentage of total assets decreased to $6.2 \%$ as of December 31,2007 from $8.1 \%$ as of December 31, 2006, as maturities and principal pay-downs were reinvested into new loans. Held-to-maturity securities increased to $\$ 10.9$ million as of December 31, 2007, from $\$ 10.6$ million as of December 31 , 2006. This increase was due to additional investments in Community Reinvestment Act (CRA) qualified securities. The composition of available-for-sale and held-to-maturity securities was $92.2 \%$ and $7.8 \%$ as of December 31, 2007, compared to $93.4 \%$ and $6.6 \%$ as of December 31, 2006, respectively. For the year ended December 31, 2007, the yield on the average investment portfolio was $4.88 \%$, representing an increase of 45 basis points as compared to $4.43 \%$ for 2006 .

As of December 31, 2007 the Company had total fair value of $\$ 49.2$ million of securities with unrealized losses of $\$ 1.0$ million. Management believes these unrealized losses are due to temporary conditions, namely fluctuations in interest rates, and do not reflect a deterioration of credit quality of the issuer. The market value of securities with unrealized losses (for a period of twelve months or more) totaled $\$ 28.9$ million, with related unrealized losses of these securities totaling \$223 thousand.

The following table summarizes, as of December 31, 2007, the contractual maturity characteristics of the investment portfolio, by investment category. Expected remaining maturities may differ from remaining contractual maturities because obligors may have the right to prepay certain obligations with or without penalties.

|  | Within one Year |  |  | After One But Within Five Years |  |  | After Five But Within Ten Years |  |  | After Ten Years |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Yield | Amount |  | $\underline{\text { Yield }}$ | Amount |  | $\underline{\text { Yield }}$ | Amount |  | $\underline{\text { Yield }}$ | Amount |  | $\underline{\text { Yield }}$ |
|  |  |  |  |  |  |  |  | lars in t | nds) |  |  |  |  |  |  |
| Available for Sale (Fair Value): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Governmental agencies securities and U.S. Government sponsored enterprise securities | \$ | 11,511 | 4.71\% | \$ | 23,308 | 4.94\% | \$ | 2,000 | 5.55\% | \$ | - | - \% | \$ | 36,819 | 4.90\% |
| U.S. Governmental agencies and U.S. Government sponsored and enterprise mortgage-backed securities |  | 281 | 4.58 |  | 822 | 4.44 |  | 6,188 | 4.86 |  | 47,981 | 4.84 |  | 55,272 | 4.83 |
| U.S. Government sponsored enterprise preferred stock |  | - | - |  | - | - |  | - | - |  | 3,537 | 4.56 |  | 3,537 | 4.56 |
| Corporate trust preferred securities |  | - | - |  | - | - |  | - | - |  | 10,230 | 7.00 |  | 10,230 | 7.00 |
| Mutual Funds backed by adjustable rate mortgages |  | 4,499 | 4.25 |  | - | - |  | - | - |  | - | 0.00 |  | 4,499 | 4.25 |
| Fixed rate collateralized mortgage obligations |  | - | - |  | - | - |  | 1,742 | 4.67 |  | 15,486 | 5.71 |  | 17,228 | 5.60 |
| Corporate debt securities |  | 1,193 | 3.84 |  | - | - |  | - | - |  | - | 0.00 |  | 1,193 | 3.84 |
| Total available for sale | \$ | 17,484 | 4.53\% | \$ | 24,130 | 4.92\% | \$ | 9,930 | 4.97\% | \$ | 77,234 | 5.29\% | \$ | 128,778 | 5.09\% |
| Held to Maturity (Amortized Cost): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agencies and U.S. Government sponsored enterprise mortgage-backed securities | \$ | - | - \% | \$ | - | - \% | \$ | - | - \% | \$ | 5,327 | 4.95\% | \$ | 5,327 | 4.95\% |
| Municipal securities |  | 390 | 5.89 |  | 1,649 | 5.74 |  | 2,754 | 5.26 |  | 812 | 5.53 |  | 5,605 | 5.48 |
| Total held to maturity | \$ | 390 | 5.89\% | \$ | 1,649 | 5.74\% | \$ | 2,754 | 5.26\% | \$ | 6,139 | 3.88\% | \$ | 10,932 | 4.58\% |
| Total investment securities | \$ | 17,874 | 4.56\% | \$ | 25,779 | 4.97\% | \$ | 12,684 | 5.03\% | \$ | 83,373 | 5.18\% | \$ | 139,710 | 5.05\% |

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## Interest Earning Short-Term Investments

The Company invests its short-term excess available funds in overnight Fed Funds and money market funds. As of December 31, 2007 and 2006 the Company had $\$ 7.1$ million and none invested in overnight Fed Funds. As of December 31, 2007 and 2006, the amounts invested in money market funds and interest-bearing deposits in other banks were $\$ 2.8$ million and $\$ 1.9$ million, respectively. The investment in Fed Funds averaged $\$ 4.6$ million and $\$ 33.3$ million for the year ended December 31, 2007 and 2006, respectively. Interest earned on these funds was $5.53 \%$ and $4.73 \%$ in 2007 and 2006 , respectively.

## Other Assets

The Company's investment in the FHLB stock totaled $\$ 15.2$ million and $\$ 11.0$ million as of December 31, 2007 and 2006, respectively. FHLB stock is required in order to utilize a borrowing facility when needed. The Company purchased $\$ 9.7$ million of additional shares of FHLB stock during 2007 due to the FHLB's minimum capital stock requirement for its member banks based on the member's December 31 regulatory financial data and on current advances outstanding.

Other investments, totaling $\$ 11.9$ million and $\$ 6.9$ million as of December 31,2007 and 2006, respectively, are comprised of limited partnership interests owned by the Company in affordable housing projects for lower income tenants. Investments in these projects enable the Company to obtain CRA credit and federal and state income tax credits, as previously discussed in "Provision for Income Taxes." In addition, the Company invested $\$ 10.0$ million in bank owned life insurance (BOLI) in December 2003. BOLI is an insurance policy with a single premium paid at policy commencement. Its initial cash surrender value is equivalent to the premium paid, and the value grows through non-taxable increases in its cash surrender value through interest earned on the policy, net of the cost of insurance plus any death benefits ultimately received by the Company. The cash surrender value of BOLI as of December 31,2007 and 2006 was $\$ 11.6$ million and $\$ 11.2$ million, respectively. Even though BOLI and the investment in affordable housing partnerships generally enhance profitability, they are not classified as interest-earning assets.

Cash on hand and balances due from correspondent banks represent the largest component of the Company's non-earning assets. Cash on hand and balances due from correspondent banks represented $2.8 \%$ and $3.9 \%$ of total assets for December 31, 2007 and 2006, respectively. The outstanding balance of cash and due from banks was $\$ 58.3$ million and $\$ 71.5$ million as of December 31,2007 and 2006, respectively. The ratio of average cash and due from banks to average total assets declined to $3.5 \%$ for 2007 as compared to $4.5 \%$ for 2006 . The Company maintained balances at correspondent banks to cover daily in-clearings and other activities. The average reserve balance requirements were approximately $\$ 12.5$ million and $\$ 6.4$ million as of December 31,2007 and 2006, respectively, most of which was covered by cash on hand and vault cash held (no additional balances were maintained with the Federal Reserve Bank for this purpose).

A significant component of non-earning assets is Premises and Equipment, which is stated at cost less accumulated depreciation and amortization. Depreciation is charged to income over the estimated useful lives of the assets and leasehold improvements are amortized over the terms of the related leases, or the estimated useful lives of the improvements, whichever is shorter. Depreciation expense was $\$ 1.9$ million in both 2007 and 2006 . The net book value of the Company's premises and equipment totaled $\$ 13.6$ million at December 31, 2007, an increase of $\$ 300,000$, compared to $\$ 13.3$ million at December 31 , 2006 .

Other assets decreased by $\$ 556,000$ to $\$ 3.5$ million as of December 31,2007 compared to $\$ 4.1$ million at December 31 , 2006. The decrease principally reflects reductions in the Company's servicing assets due to prepayments.

## Deposits

The composition and cost of the Company's deposit base are important components in analyzing its net interest margin and balance sheet liquidity characteristics, both of which are discussed in greater detail in other sections herein. Net interest margin is improved to the extent that growth in deposits can be concentrated in historically lower-cost core deposits, namely non-interest-bearing demand, NOW accounts, savings accounts and money market deposit accounts. Liquidity is impacted by the volatility of deposits or other funding instruments, or in other words their propensity to leave the institution for rate-related or other reasons. Potentially, the most volatile deposits in a financial institution are large certificates of deposit (e.g., generally time deposits with balances exceeding $\$ 100,000$ ). Because these deposits (particularly when considered together with a customer's other specific deposits) may exceed FDIC insurance limits, depositors may select shorter maturities to offset perceived risk elements associated with deposits over $\$ 100,000$.

The Company offers a wide variety of retail deposit account products to both consumer and commercial deposit customers. Time deposits, which are the Company's highest cost deposits, consist primarily of retail fixed-rate certificates of deposit, and comprised $58.1 \%$ and $54.1 \%$ of the deposit portfolio at December 31, 2007 and 2006, respectively. The ratio of non-interest-

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bearing deposits to total deposits was $23.0 \%$ and $27.2 \%$ at December 31, 2007, and 2006, respectively. All other deposits, which include interest-bearing checking accounts (NOW), savings and money market accounts, accounted for the remaining $19.0 \%$ and $18.7 \%$ of the deposit portfolio at December 31,2007 and 2006, respectively.

Deposit growth remains challenging as the Company continues to experience heightened market competition. Deposits increased $10.4 \%$ to $\$ 1.58$ billion at December 31, 2007, from $\$ 1.43$ billion at December 31, 2006, largely due to $\$ 70.3$ million in deposits acquired through broker deposits. Deposit growth was comprised of increases in money market accounts of $\$ 53.8$ million or $28.2 \%$ and time deposits of $\$ 141.2$ million or $18.2 \%$. These increases were partially offset by decreases in savings accounts of $\$ 22.0$ million or $28.6 \%$, and non-interest-bearing demand deposits of $\$ 24.7$ million or $6.4 \%$. Core deposits, or non-time jumbo deposit accounts, amounted to $\$ 775.2$ million at December 31, 2007, representing $49.1 \%$ of total deposits, with jumbo time deposits representing the remaining $51.9 \%$. This is lower than the Company's core deposit ratio of $52.3 \%$ at December 31, 2006.

As of December 31, 2007 and 2006, time deposits of $\$ 100,000$ or more totaled $\$ 802.5$ million and $\$ 682.1$ million, respectively, representing $50.9 \%$ and $47.7 \%$, respectively, of the total deposit portfolio. These accounts, consisting primarily of consumer deposits and deposits from the State of California, had a weighted average interest rate of $4.33 \%$ and $4.97 \%$ at December 31,2007 and 2006, respectively.

The following table provides the remaining maturities of the Company's time deposits in denominations of $\$ 100,000$ or greater as of December 31,2007 and 2006:

|  | As of December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |
|  | (Dollars in thousands) |  |  |
| Three months or less |  | \$ 412,981 | \$ 383,134 |
| Over three months through six months |  | 231,462 | 151,831 |
| Over six months through twelve months |  | 149,097 | 135,071 |
| Over twelve months |  | 8,984 | 12,071 |
| Total |  | \$802,524 | \$ 682,107 |

The Company's average deposit cost increased to $3.59 \%$ during 2007 from $3.25 \%$ in 2006 .
Information concerning the average balance and average rates paid on deposits by deposit type for the past three fiscal years is contained in the Distribution, Rate, and Yield table in the previous section entitled "Results of Operations-Net Interest Margin".

## Other Borrowed Funds

As of December 31, 2007, the Company borrowed $\$ 298.5$ million as compared to $\$ 223.8$ million at December 31, 2006 from the Federal Home Loan Bank of San Francisco with note terms from less than 1 year to 15 years. Notes of 10 -year and 15 -year terms are amortizing at the predetermined schedules over the life of the notes. Of the $\$ 298.5$ million outstanding, $\$ 145.0$ million is composed of six fixed rate term advances, each with an option to be called by the FHLB after the lockout dates varying from 6 months to 2 years. If market interest rates are higher than the advances' stated rates at that time, the advances will be called by the FHLB and the Company will be required to repay the FHLB. If market interest rates are lower after the lockout period, then the advances will not be called by the FHLB. If the advances are not called by the FHLB, then they will mature on the maturity date ranging from 4 years to 10 years. The Company may repay the advances with a prepayment penalty at any time. If the advances are called by the FHLB, there is no prepayment penalty.

Under the FHLB borrowing agreement, the Company has pledged under a blanket lien all qualifying commercial and residential loans as collateral with a total carrying value of $\$ 1.2$ billion at December 31, 2007 as compared to $\$ 1.1$ billion at December 31, 2006

Total interest expense on FHLB borrowings was $\$ 11.2$ million and $\$ 4.4$ million for the years ended December 31, 2007 and 2006, respectively, reflecting average interest rates of $5.01 \%$ and $5.27 \%$, respectively.

The Company also regularly uses short-term borrowing from the U.S. Treasury to manage Treasury Tax and Loan payments. Notes issued to the U.S Treasury amounted to $\$ 1.1$ million as of December 31, 2007 compared to $\$ 675,000$ as of December 31, 2006. Interest expense on these borrowings was $\$ 25,000$ and $\$ 31,000$ in 2007 and 2006, respectively, reflecting average interest rates of $2.23 \%$ and $3.68 \%$, respectively. The details of these borrowings for the years 2007, 2006, and 2005 are presented in Note 9 to the Consolidated Financial Statements in Item 8 herein.

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In addition, the issuance of a long-term subordinated debenture at the end of 2004 in connection with the issuance of $\$ 18.6$ million in "pass-through" trust preferred securities provided an additional source of funding. (See Note 11 to the Financial Statements in Item 8 herein).

Short-term borrowings principally include overnight fed funds purchased and advances from the FHLB. The details of these borrowings for the years 2007, 2006, and 2005 are presented below:


## Contractual Obligations

The following table presents, as of December 31, 2007, the Company's significant fixed and determinable contractual obligations, within the categories described below, by payment date. These contractual obligations, except for the operating lease obligations, are included in the Consolidated Statements of Financial Condition. The payment amounts represent those amounts contractually due to the recipient.


23 Includes principal payments only.

## Off-Balance Sheet Arrangements

The Company may also have liabilities under certain contractual agreements contingent upon the occurrence of certain events.
As part of its service to its small to medium-sized business customers, the Company from time to time issues formal commitments and lines of credit. These commitments can be either secured or unsecured and $90 \%$ are short-term, or less than one year. They may be in the form of revolving lines of credit for seasonal working capital needs. However, these commitments may also take the form of standby letters of credit and commercial letters of credit. Commercial letters of credit facilitate import trade. Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party.

Total unused commitments to extend credit were $\$ 281.8$ million and $\$ 266.0$ million at December 31, 2007 and 2006, respectively. Unused commitments represented $15.5 \%$ and $17.1 \%$ of outstanding gross loans at December 31, 2007 and 2006, respectively. The Company's standby letters of credit and commercial letters of credit at December 31, 2007 were $\$ 8.2$ million and $\$ 19.6$ million, respectively, as compared to $\$ 12.2$ million and $\$ 28.2$ million, respectively at December 31, 2006.

Liabilities for losses on outstanding commitments of $\$ 317,000$ and $\$ 319,000$ were reported separately in other liabilities at December 31,2007 and 2006.
A discussion of significant contractual arrangements under which the Company may be held contingently liable, including guarantee arrangements, is included in Note 13 -"Commitments and Contingencies" and Note 17 -"Financial Instruments with Off-Balance Sheet Risk" to the Consolidated Financial Statements Item 8 herein.

## Impact of Inflation

The primary impact of inflation on the Company is its effect on interest rates. The Company's primary source of income is net interest income, which is affected by changes in interest rates. The Company attempts to mitigate the impact of inflation on its net interest margin through the management of rate-sensitive assets and liabilities and the analysis of interest rate sensitivity. The effect of inflation on premises and equipment as well as non-interest expenses has not been significant for the periods covered in this Annual Report.

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## Market Risk and Asset Liability Management

Market risk is the risk of loss from adverse changes in market prices and rates. The Company's market risk arises primarily from interest rate risk inherent in its lending, investment and deposit taking activities. The Company's profitability is affected by fluctuations in interest rates. A sudden and substantial change in interest rates may adversely impact the Company's earnings to the extent that the interest rates borne by assets and liabilities do not change at the same speed, to the same extent or on the same basis. To that end, Management actively monitors and manages its interest rate risk exposure.

The Company's strategy for asset and liability management is formulated and monitored by the Company's Asset/Liability Board Committee (the "Board Committee"). This Board Committee is composed of four non-employee directors and the President. The Board Committee meets quarterly to review and adopt recommendations of the Asset/Liability Management Committee.

The Asset/Liability Management Committee consists of executive and manager level officers from various areas of the Company including lending, investment, and deposit gathering, in accordance with policies approved by the board of directors. The primary goal of the Company's Asset/Liability Management Committee is to manage the financial components of the Company's balance sheet to optimize the net income under varying interest rate environments. The focus of this process is the development, analysis, implementation, and monitoring of earnings enhancement strategies, which provide stable earnings and capital levels during periods of changing interest rates.

The Asset/Liability Management Committee meets regularly to review, among other matters, the sensitivity of the Company's assets and liabilities to interest rate changes, the book and market values of assets and liabilities, unrealized gains and losses, and maturities of investments and borrowings. The Asset/Liability Management Committee also approves and establishes pricing and funding decisions with respect to overall asset and liability composition, and reports regularly to the Board Committee and the board of directors.

## Interest Rate Risk

Interest rate risk occurs when assets and liabilities reprice at different times as interest rates change. In general, the interest the Company earns on its assets and pays on its liabilities are established contractually for specified periods of time. Market interest rates change over time and if a financial institution cannot quickly adapt to changes in interest rates, it may be exposed to volatility in earnings. For instance, if the Company were to fund long-term fixed rate assets with short-term variable rate deposits, and interest rates were to rise over the term of the assets, the short-term variable deposits would rise in cost, adversely affecting net interest income. Similar risks exist when rate sensitive assets (for example, prime rate based loans) are funded by longer-term fixed rate liabilities in a falling interest rate environment.

The Company's overall strategy is to minimize the adverse impact of immediate incremental changes in market interest rates (rate shock) on net interest income and economic value of equity. Economic value of equity is defined as the present value of assets, minus the present value of liabilities and off-balance sheet instruments. The attainment of this goal requires a balance between profitability, liquidity and interest rate risk exposure. To minimize the adverse impact of changes in market interest rates, the Company simulates the effect of instantaneous interest rate changes on net interest income and economic value of equity on a quarterly basis. The table below shows the estimated impact of changes in interest rates on our net interest income and market value of equity as of December 31, 2007 and 2006, respectively, assuming a parallel shift of 100 to 300 basis points in both directions.

| Change <br> (In Basis Points) | Net Interest Income ${ }^{\text {24) }}$ |  | Economic Value of Equity (EVE) ${ }^{25}$ ) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \begin{array}{c} \text { December 31, } 2007 \\ \text { \% Change } \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \hline \begin{array}{c} \text { December 31, } 2006 \\ \% \text { Change } \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \hline \begin{array}{c} \text { December 31, } 2007 \\ \text { \% Change } \end{array} \\ \hline \end{gathered}$ | $\begin{gathered} \hline \begin{array}{c} \text { December 31, } 2006 \\ \text { \% Change } \end{array} \\ \hline \end{gathered}$ |
| +300 | 5.14\% | 8.04\% | -31.64\% | -28.97\% |
| +200 | 3.59\% | 5.48\% | -20.85\% | -19.20\% |
| +100 | 1.88\% | 2.80\% | -9.46\% | -9.65\% |
| Level |  |  |  |  |
| -100 | -4.06\% | -3.14\% | 6.95\% | 7.30\% |
| -200 | -8.64\% | -6.82\% | 12.12\% | 12.16\% |
| -300 | -13.46\% | -10.73\% | 16.76\% | 16.20\% |

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25 The percentage change represents economic value of equity of the Company in a stable interest rate environment versus economic value of equity in the various rate scenarios

All interest-earning assets and interest-bearing liabilities are included in the interest rate sensitivity analysis at December 31, 2007 and 2006, respectively. At December 31, 2007 and 2006, respectively, our estimated changes in net interest income and economic value of equity were within the ranges established by the Board of Directors, with the exception of up 200 basis points and 300 basis points scenarios in the economic value of equity at December 31 , 2007. The increase in fixed rate loans as a percentage of the total loan portfolio from $48 \%$ at December 31, 2006 to $61 \%$ at December 31, 2007 had the most significant impact on the change in EVE. The Company will continue its efforts to bring the EVE back into compliance by actively managing assets and liabilities. The company can lengthen the duration of its liabilities and/or reposition the balance sheet by changing the interest rate composition of the company's asset portfolio.

The primary analytical tool used by the Company to gauge interest rate sensitivity is a simulation model used by many community banks, which is based upon the actual maturity and repricing characteristics of interest-rate-sensitive assets and liabilities. The model attempts to forecast changes in the yields earned on assets and the rates paid on liabilities in relation to changes in market interest rates. As an enhancement to the primary simulation model, other factors are incorporated into the model, including prepayment assumptions and market rates of interest provided by independent broker/dealer quotations, an independent pricing model, and other available public information. The model also factors in projections of anticipated activity levels of the Company's product lines. Management believes that the assumptions it uses to evaluate the vulnerability of the Company's operations to changes in interest rates approximate actual experience and considers them reasonable; however, the interest rate sensitivity of the Company's assets and liabilities and the estimated effects of changes in interest rates on the Company's net interest income and EVE could vary substantially if different assumptions were used or if actual experience were to differ from the historical experience on which they are based.

## Derivatives

The Company's historical strategies in protecting both net interest income and the economic value of equity from significant movements in interest rates have involved using various methods of assessing existing and future interest rate risk exposure and diversifying and restructuring its investment portfolio accordingly. The Company may use off-balance sheet instruments, such as interest rate swaps, as part of its overall goal of minimizing the impact of interest rate fluctuations on the Company's net income, shareholders' equity and cash flows. As of December 31, 2005 the Company had one outstanding swap contract with a notional value of $\$ 25.0$ million. This swap contract expired in August 2006 and no new swap contracts were entered into during 2006 or 2007.

Net interest settlements of $\$ 255,000$ (payments) and $\$ 26,000$ (receipts) were recorded for the years ended December 31, 2006 and 2005 , respectively, in non-interest expense. Since the Company does not apply hedge accounting treatment for its interest rate swaps, market value adjustments of the swaps are included in other assets and recorded through current earnings. The total market value adjustment was a loss of $\$ 26,000$ for 2006 compared to a loss of $\$ 586,000$ in 2005.

## Liquidity

The objective of liquidity risk management is to ensure that the Company has the continuing ability to maintain cash flows that are adequate to fund operations and meet its other obligations on a timely and cost-effective basis in various market conditions. Changes in each of the composition of its balance sheet, the ongoing diversification of its funding sources, risk tolerance levels and market conditions are among the factors that influence the Company's liquidity profile. The Company establishes liquidity guidelines and maintains contingency liquidity plans that provide for specific actions and timely responses to liquidity stress situations.

As a means of augmenting the liquidity sources, the Company has available a combination of borrowing sources comprised of FHLB advances, federal funds lines with various correspondent banks, and access to the wholesale markets. The Company believes these liquidity sources to be stable and adequate. At December 31, 2007, the Company was not aware of any information that was reasonably likely to have a material adverse effect on our liquidity position.

The liquidity of the Company is primarily dependent on the payment of cash dividends by its subsidiary, Center Bank, subject to limitations imposed by the laws of the State of California.

As part of the Company's liquidity management, the Company utilizes FHLB borrowings to supplement our deposit source of funds. Therefore, there could be fluctuations in these balances depending on the short-term liquidity and longer-term financing need of the Company. The Company's primary sources of liquidity are derived from financing activities, which include customer and broker deposits, federal funds facilities, and advances from the Federal Home Loan Bank of San Francisco.

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Because the Company's primary sources and uses of funds are deposits and loans, respectively, the relationship between net loans and total deposits provides one measure of the Company's liquidity. Typically, if the ratio is over $100 \%$, the Company relies more on borrowings, wholesale deposits and repayments from the loan portfolio to provide liquidity. Alternative sources of funds such as FHLB advances and brokered deposits and other collateralized borrowings provide liquidity as needed from liability sources are an important part of the Company's asset liability management strategy.

|  | As of December 31, 2007 |  | As of December 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net loans | \$ | 1,789,635 | \$ | 1,434,411 |
| Deposits |  | 1,577,674 |  | 1,429,399 |
| Net loan to deposit |  | 113.4\% |  | 107.5\% |

As of December 31, 2007, the Company's liquidity ratio, which is the ratio of available liquid funds to net deposits and short-term liabilities, was $5.6 \%$, compared to $7.9 \%$ at December 31, 2006. The Company's liquidity ratio decreased as a result of a reduction in cash and other marketable assets during 2007 as investments matured and cash and due from banks accounts were more efficiently managed. Total available liquidity as of December 31 , 2007 was $\$ 97.3$ million, consisting of excessive cash holdings or balances in due from banks, overnight Fed funds sold, money market funds and unpledged available-for-sale securities. The Company's net non-core fund dependence ratio was $55.8 \%$ under applicable regulatory guidelines, which assumes all certificates of deposit over $\$ 100,000$ ("Jumbo CD's") as volatile sources of funds. The Company has identified approximately $\$ 265$ million of Jumbo CD's as stable and core sources of funds based on past historical analysis. The net non-core fund dependence ratio was $41.9 \%$ assuming this $\$ 265$ million is stable and core fund sources and certain portions of money market account as volatile. The net non-core fund dependence ratio is the ratio of net short-term investment less non-core liabilities divided by long-term assets. All of the ratios were in compliance with internal guidelines as of and for the year ended December 31, 2007. The Company is looking toward the growth of retail deposits, borrowings and brokered deposits to meet its liquidity needs in the future. At December 31, 2007, the Company had $\$ 95$ million available in federal funds lines, $\$ 120$ million FHLB borrowings and a $\$ 25$ million line of credit held at the holding company totaling $\$ 240$ million of available funding sources. This does not include the Company's ability to purchase wholesale broker deposits. It is anticipated that the Company will utilize a combination of existing liquidity sources and long-term borrowings or subordinated debt of approximately $\$ 40$ million to fund the acquisition of FICB which is expected to close in the second quarter of 2008 .

## Capital Resources

Shareholders' equity as of December 31,2007 was $\$ 157.5$ million, compared to $\$ 140.7$ million as of December 31 , 2006. The primary sources of increases in capital have been retained earnings and proceeds and tax benefits from the exercise of employee and/or director stock options. The Company did, however, issue $\$ 18$ million in trust preferred securities in 2004 through its wholly owned subsidiary, Center Capital Trust I. On March 1, 2005, the Federal Reserve Board adopted a final rule that allows the continued inclusion of trust-preferred securities in the Tier I capital of bank holding companies. However, under the final rule, after a five-year transition period, the aggregate amount of trust preferred securities and certain other capital elements that represent Tier I capital would be limited to 25 percent of Tier I capital elements, net of goodwill. Trust preferred securities currently make up $10.4 \%$ of the Company's Tier I capital. Shareholders' equity is also affected by increases and decreases in unrealized losses on securities classified as available-for-sale and share-based compensation expense under SFAS 123R. The Company is committed to maintaining capital at a level sufficient to assure shareholders, customers and regulators that the Company is financially sound and able to support its growth from its retained earnings. Until October 2003, the Company had been reinvesting all of its earnings into its capital in order to support the Company's continuous growth, and paid only stock rather than cash dividends. Beginning in October 2003 Center Financial commenced a new dividend policy of paying quarterly cash dividends to its shareholders. In accordance with this policy, the Company continued to pay quarterly cash dividends of 4 cents per share in January and April of 2007 and 5 cents per share in July and October 2007, for a total of $\$ 3.2$ million. Center Financial plans to continue to pay quarterly cash dividends in the future, provided that such dividends allow Center Financial to continue to meet regulatory capital requirements and are not overly restrictive to its growth capacity. However, no assurance can be given that the Bank's and Center Financial's future earnings and/or growth expectations in any given year will justify the payment of such a dividends, and any such dividends will be at the sole discretion of the Center Financial board of directors.

The Company is subject to risk-based capital regulations adopted by the federal banking regulators. These guidelines are used to evaluate capital adequacy and are based on an institution's asset risk profile and off-balance sheet exposures. The risk-based capital guidelines assign risk weightings to assets both on and off-balance sheet and place increased emphasis on common equity. According to the regulations, institutions whose Tier I risk based capital ratio, total risk based capital ratio and leverage ratio meet or exceed $6 \%, 10 \%$ and $5 \%$, respectively, are deemed to be "well-capitalized." As of December 31,2007 , all of the Company's capital ratios were above the minimum regulatory requirements for a "well-capitalized" institution.

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The following table compares Center Financial's and the Bank's actual capital ratios at December 31, 2007 and 2006, to those required by regulatory agencies for capital adequacy and well-capitalized classification purposes:

|  | Center Financial Corporation | Center Bank | Minimum Regulatory Requirements | Well <br> Capitalized Requirements |
| :---: | :---: | :---: | :---: | :---: |
| Risk Based Ratios |  |  |  |  |
| 2007 |  |  |  |  |
| Total Capital (to Risk-Weighted Assets) | 10.42\% | 10.19\% | 8.00\% | 10.00\% |
| Tier 1 Capital (to Risk-Weighted Assets) | 9.31\% | 9.08\% | 4.00\% | 6.00\% |
| Tier 1 Capital (to Average Assets) | 8.49\% | 8.28\% | 4.00\% | 5.00\% |
|  | $\begin{gathered} \text { Center } \\ \text { Financial } \\ \text { Corporation } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Center } \\ \text { Bank } \\ \hline \end{gathered}$ | Minimum Regulatory Requirements | Well <br> Capitalized Requirements |
| Risk Based Ratios |  |  |  |  |
| 2006 |  |  |  |  |
| Total Capital (to Risk-Weighted Assets) | 10.54\% | 10.42\% | 8.00\% | 10.00\% |
| Tier 1 Capital (to Risk-Weighted Assets) | 9.45\% | 9.33\% | 4.00\% | 6.00\% |
| Tier 1 Capital (to Average Assets) | 8.62\% | 8.51\% | 4.00\% | 5.00\% |

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information concerning quantitative and qualitative disclosures about market risk called for by Item 305 of Regulation S-K is included as part of Item 7 above. See "Management's Discussion and Analysis of Financial Condition and Results of Operations-Market Risk", "Asset Liability Management", "Interest Rate Risk" and "Interest Rate Sensitivity".

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The following financial statements and independent registered public accounting firm's reports are included herein:
I. Report of Independent Registered Public Accounting Firm F-2
II. Consolidated Statements of Financial Condition F-3
III. Consolidated Statements of Operations F-4
IV. Consolidated Statement of Shareholders' Equity and Comprehensive Income F-5
V. Consolidated Statements of Cash Flows F-7
VI. Notes to Consolidated Financial Statements $\quad$ F-8

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

## Board of Directors and Shareholders

Center Financial Corporation
We have audited the accompanying consolidated statements of financial condition of Center Financial Corporation (a California corporation) as of December 31, 2007 and 2006, and the related consolidated statements of operations, shareholders' equity and comprehensive income, and cash flows for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Center Financial Corporation as of December 31, 2007 and 2006, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2007 in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Center Financial Corporation's internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated February 22, 2008 expressed an unqualified opinion on the effectiveness of Center Financial Corporation's internal control over financial reporting.
/s/ GRANT THORNTON LLP
Los Angeles, California
February 22, 2008

## CENTER FINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
|  | (Dollars in thousands) |  |
| ASSETS |  |  |
| Cash and due from banks | 58,339 | 71,504 |
| Federal funds sold | 7,125 |  |
| Money market funds and interest-bearing deposits in other banks | 2,825 | 1,872 |
| Cash and cash equivalents | 68,289 | 73,376 |
| Securities available for sale, at fair value | 128,778 | 148,913 |
| Securities held to maturity, at amortized cost (fair value of $\$ 10,961$ as of December 31, 2007 and $\$ 10,571$ as of December 31, 2006) | 10,932 | 10,591 |
| Federal Home Loan Bank and Pacific Coast Bankers Bank stock, at cost | 15,219 | 11,065 |
| Loans, net of allowance for loan losses of \$20,477 as of December 31, 2007 and \$17,412 as of December 31, 2006 | 1,748,143 | 1,518,666 |
| Loans held for sale, at the lower of cost or market | 41,492 | 18,510 |
| Premises and equipment, net | 13,585 | 13,322 |
| Customers' liability on acceptances | 3,292 | 4,871 |
| Other real estate owned, net | 380 | - |
| Accrued interest receivable | 8,886 | 8,574 |
| Deferred income taxes, net | 13,142 | 11,723 |
| Investments in affordable housing partnerships | 11,911 | 6,878 |
| Cash surrender value of life insurance | 11,583 | 11,183 |
| Goodwill | 1,253 | 1,253 |
| Intangible assets, net | 267 | 320 |
| Other assets | 3,511 | 4,067 |
| Total | \$ 2,080,663 | \$ 1,843,312 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Liabilities |  |  |
| Deposits: |  |  |
| Noninterest-bearing | \$ 363,465 | \$ 388,163 |
| Interest-bearing | 1,214,209 | 1,041,236 |
| Total deposits | 1,577,674 | 1,429,399 |
| Acceptances outstanding | 3,292 | 4,871 |
| Accrued interest payable | 13,213 | 11,458 |
| Other borrowed funds | 299,606 | 229,490 |
| Long-term subordinated debentures | 18,557 | 18,557 |
| Accrued expenses and other liabilities | 10,868 | 8,803 |
| Total liabilities | 1,923,210 | 1,702,578 |
| Commitments and Contingencies | - | - |
| Shareholders' Equity |  |  |
| Serial preferred stock, no par value; authorized 10,000,000 shares; issued and outstanding, none | - | - |
| Common stock, no par value; authorized $40,000,000$ shares; issued and outstanding, 16,366,791 shares (including 8,850 shares of unvested restricted stock) as of December 31, 2007 and 16,632,601 shares as of December 31, 2006 | 67,006 | 69,172 |
| Retained earnings | 90,541 | 71,777 |
| Accumulated other comprehensive loss, net of tax | (94) | (215) |
| Total shareholders' equity | 157,453 | 140,734 |
| Total liabilities and shareholders' equity | \$ 2,080,663 | \$ 1,843,312 |

See accompanying notes to consolidated financial statements.

CENTER FINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
|  | (Dollars in thousands, except per share data) |  |  |  |  |  |
| Interest and Dividend Income: |  |  |  |  |  |  |
| Interest and fees on loans | \$ | 135,290 | \$ | 114,238 | \$ | 85,102 |
| Interest on federal funds sold |  | 255 |  | 1,575 |  | 974 |
| Interest on taxable investment securities |  | 6,416 |  | 7,547 |  | 6,023 |
| Interest on tax-advantaged investment securities |  | 516 |  | 528 |  | 321 |
| Dividends on equity stock |  | 689 |  | 419 |  | 224 |
| Money market funds and interest-earning deposits |  | 75 |  | 422 |  | 181 |
| Total interest and dividend income |  | 143,241 |  | 124,729 |  | 92,825 |
| Interest Expense: |  |  |  |  |  |  |
| Interest on deposits |  | 54,195 |  | 47,403 |  | 27,376 |
| Interest expense on long-term subordinated debentures |  | 1,493 |  | 1,455 |  | 1,153 |
| Interest on borrowed funds |  | 11,298 |  | 4,461 |  | 938 |
| Total Interest expense |  | 66,986 |  | 53,319 |  | 29,467 |
| Net interest income before provision for loan losses |  | 76,255 |  | 71,410 |  | 63,358 |
| Provision for loan losses |  | 6,494 |  | 5,666 |  | 3,370 |
| Net interest income after provision for loan losses |  | 69,761 |  | 65,744 |  | 59,988 |
| Noninterest Income: |  |  |  |  |  |  |
| Customer service fees |  | 6,940 |  | 8,181 |  | 9,125 |
| Fee income from trade finance transactions |  | 2,621 |  | 3,412 |  | 3,491 |
| Wire transfer fees |  | 899 |  | 897 |  | 914 |
| Gain on sale of loans |  | 618 |  | 3,335 |  | 2,487 |
| Net (loss) gain on sale of securities available for sale |  | - |  | (115) |  | 51 |
| Gain on sale of premises and equipment |  | 12 |  | - |  | - |
| Loan service fees |  | 1,720 |  | 1,842 |  | 2,014 |
| Insurance settlement - legal fees |  | - |  | 2,520 |  | - |
| Other income |  | 2,053 |  | 2,154 |  | 2,449 |
| Total noninterest income |  | 14,863 |  | 22,226 |  | 20,531 |
| Noninterest Expense: |  |  |  |  |  |  |
| Salaries and employee benefits |  | 25,650 |  | 23,684 |  | 20,265 |
| Occupancy |  | 4,176 |  | 3,653 |  | 3,374 |
| Furniture, fixtures, and equipment |  | 2,072 |  | 1,933 |  | 1,809 |
| Data processing |  | 2,062 |  | 2,100 |  | 2,012 |
| Professional service fees |  | 3,222 |  | 4,187 |  | 3,771 |
| Business promotion and advertising |  | 2,390 |  | 2,572 |  | 2,039 |
| Stationery and supplies |  | 553 |  | 647 |  | 839 |
| Telecommunications |  | 636 |  | 650 |  | 600 |
| Postage and courier service |  | 738 |  | 731 |  | 735 |
| Security service |  | 1,030 |  | 991 |  | 817 |
| Impairment loss of securities available for sale |  | 1,328 |  | - |  | - |
| Loss on interest rate swaps |  | - |  | 26 |  | 586 |
| Other operating expenses |  | 5,178 |  | 4,153 |  | 3,978 |
| Total noninterest expense |  | 49,035 |  | 45,327 |  | 40,825 |
| Income before income tax provision |  | 35,589 |  | 42,643 |  | 39,694 |
| Income tax provision |  | 13,646 |  | 16,485 |  | 15,091 |
| Net income | \$ | 21,943 | \$ | 26,158 | \$ | 24,603 |
| EARNINGS PER SHARE: |  |  |  |  |  |  |
| Basic | \$ | 1.32 | \$ | 1.58 | \$ | 1.50 |
| Diluted | \$ | 1.31 | \$ | 1.57 | \$ | 1.48 |

See accompanying notes to consolidated financial statements.

## CENTER FINANCIAL CORPORATION

## CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME

## YEARS ENDED DECEMBER 31, 2007, 2006, AND 2005

|  | Common Stock |  |  | Retained <br> Earnings |  | Accumulated Other Comprehensive Income (Loss) |  | TotalShareholders,Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares |  | Amount |  |  |  |  |  |  |
|  |  | (Dollars and Share Numbers in thousands) |  |  |  |  |  |  |  |
| BALANCE, JANUARY 1, 2005 | 16,283 | \$ | 64,785 | \$ | 26,290 | \$ | (355) | \$ | 90,720 |
| Comprehensive income |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  | 24,603 |  |  |  | 24,603 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |
| Change in unrealized loss, net of tax benefit of \$556 on: |  |  |  |  |  |  |  |  |  |
| Securities available for sale |  |  |  |  |  |  | (821) |  | (821) |
| Comprehensive income |  |  |  |  |  |  |  |  | 23,782 |
| Stock options exercised | 156 |  | 837 |  |  |  |  |  | 837 |
| Cash dividend (\$0.16) per share | - |  | - |  | $(2,625)$ |  | - |  | $(2,625)$ |
| BALANCE, DECEMBER 31, 2005 | 16,439 |  | 65,622 |  | 48,268 |  | $(1,176)$ |  | 112,714 |
| Comprehensive income |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  | 26,158 |  |  |  | 26,158 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |
| Change in unrealized gain, net of tax expense of \$697 on: |  |  |  |  |  |  |  |  |  |
| Securities available for sale |  |  |  |  |  |  | 961 |  | 961 |
| Comprehensive income |  |  |  |  |  |  |  |  | 27,119 |
| Stock options exercised | 194 |  | 2,305 |  |  |  |  |  | 2,305 |
| Tax benefit from stock options exercised |  |  | 523 |  |  |  |  |  | 523 |
| Share-based compensation |  |  | 722 |  |  |  |  |  | 722 |
| Cash dividend (\$0.16) per share | - |  | - |  | $(2,649)$ |  | - |  | $(2,649)$ |
| BALANCE, DECEMBER 31, 2006 | 16,633 |  | 69,172 |  | 71,777 |  | (215) |  | 140,734 |
| Comprehensive income |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  | 21,943 |  |  |  | 21,943 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |
| Change in unrealized loss, net of tax expense of \$89 on: |  |  |  |  |  |  |  |  |  |
| Securities available for sale |  |  |  |  |  |  | 121 |  | 121 |
| Comprehensive income |  |  |  |  |  |  |  |  | 22,064 |
| Stock options exercised | 99 |  | 1,226 |  |  |  |  |  | 1,226 |
| Restricted stock, net of forfeitures | 9 |  | 18 |  |  |  |  |  | 18 |
| Share-based compensation |  |  | 1,198 |  |  |  |  |  | 1,198 |
| Purchases of common stock | (374) |  | $(4,608)$ |  |  |  |  |  | $(4,608)$ |
| Cash dividend (\$0.19) per share | - |  | - |  | $(3,179)$ |  | - |  | $(3,179)$ |
| BALANCE, DECEMBER 31, 2007 | 16,367 | \$ | 67,006 | \$ | 90,541 | \$ | (94) | \$ | 157,453 |

See accompanying notes to consolidated financial statements.

## CENTER FINANCIAL CORPORATION

## CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME-(Continued)

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
| Disclosures of reclassification amounts for the years ended December 31, |  |  |  |
| Unrealized holding gain (loss) arising during period, net of tax expense (benefit) of $\$ 89$ in 2007, $\$ 649$ in 2006 and $\$(606)$ in 2005 | \$ 121 | \$ 895 | \$ (822) |
| Less reclassification adjustment for amounts included in net income, net of tax expense (benefit) of $\$ 0$ in 2007, $\$(48)$ in 2006 and $\$ 10$ in 2005 | - | 66 | 1 |
| Net change in unrealized gain (loss) on securities available for sale, net of tax expense (benefit) of $\$ 89$ in 2007, $\$ 697$ in 2006 and $\$(596)$ in 2005 | \$ 121 | \$ 961 | \$ (821) |

See accompanying notes to consolidated financial statements.

## CENTER FINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net income | \$ | 21,943 | \$ | 26,158 | \$ | 24,603 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Stock option compensation |  | 1,216 |  | 722 |  | - |
| Depreciation and amortization |  | 2,763 |  | 2,429 |  | 1,644 |
| Amortization of deferred fees |  | $(2,101)$ |  | $(1,253)$ |  | $(1,337)$ |
| Mark to market adjustments on interest rate swaps |  | - |  | 229 |  | 306 |
| Amortization of premium, net of accretion of discount, on securities available for sale and held to maturity |  | 66 |  | (196) |  | 21 |
| Provision for loan losses |  | 6,494 |  | 5,666 |  | 3,370 |
| Impairment of securities available for sale |  | 1,328 |  | - |  | - |
| Net (gain) loss on sale of premises and equipment |  | (9) |  | 125 |  | - |
| Net loss (gain) on sale of securities available for sale |  | - |  | 115 |  | (51) |
| Originations of SBA loans held for sale |  | $(30,479)$ |  | $(64,127)$ |  | $(48,959)$ |
| Gain on sale of loans |  | (618) |  | $(3,335)$ |  | $(2,487)$ |
| Proceeds from sale of loans |  | 21,680 |  | 66,330 |  | 53,230 |
| Deferred tax provision |  | $(1,949)$ |  | $(2,216)$ |  | $(2,443)$ |
| Federal Home Loan Bank stock dividend |  | (642) |  | (323) |  | (190) |
| Increase in accrued interest receivable |  | (312) |  | $(2,088)$ |  | $(1,592)$ |
| Net increase in cash surrender value of life insurance policy |  | (400) |  | (378) |  | (376) |
| Increase (decrease) in other assets and servicing assets |  | 2,273 |  | (546) |  | 4,257 |
| Increase in accrued interest payable |  | 1,755 |  | 2,374 |  | 5,402 |
| Increase (decrease) in accrued expenses and other liabilities |  | 752 |  | 2,241 |  | $(3,770)$ |
| Net cash provided by operating activities |  | 23,760 |  | 31,927 |  | 31,628 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Purchase of securities available for sale |  | $(54,448)$ |  | $(9,090)$ |  | $(209,417)$ |
| Proceeds from principal repayment, matured, or called securities available for sale |  | 73,416 |  | 74,038 |  | 131,789 |
| Proceeds from sale of securities available for sale |  | - |  | 13,920 |  | 7,274 |
| Purchase of securities held to maturity |  | $(2,195)$ |  | $(2,467)$ |  | $(1,805)$ |
| Proceeds from matured, called or principal repayment on securities held to maturity |  | 1,837 |  | 2,910 |  | 2,119 |
| Purchase of Federal Home Loan Bank and other equity stock |  | $(3,512)$ |  | $(5,308)$ |  | $(1,338)$ |
| (Payments) proceeds from net swap settlement |  |  |  | (256) |  | 26 |
| Net increase in loans |  | $(248,256)$ |  | $(321,883)$ |  | $(212,652)$ |
| Proceeds from recoveries of loans previously charged-off |  | 123 |  | 574 |  | 161 |
| Purchases of premises and equipment |  | $(2,100)$ |  | $(1,489)$ |  | $(3,949)$ |
| Proceeds from disposal of equipment |  | 12 |  | 252 |  | 1 |
| Net increase in investments in affordable housing partnerships |  | $(5,729)$ |  | $(3,008)$ |  | (624) |
| Net cash used in investing activities |  | $(240,852)$ |  | $(251,807)$ |  | $(288,415)$ |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Net increase (decrease) in deposits |  | 148,275 |  | $(51,156)$ |  | 315,020 |
| Net increase (decrease) in other borrowed funds |  | 70,116 |  | 200,846 |  | $(16,211)$ |
| Proceeds from stock options exercised |  | 1,226 |  | 2,305 |  | 837 |
| Tax benefit in excess of recognized cumulative compensation costs |  | - |  | 523 |  | - |
| Payment of cash dividend |  | $(3,004)$ |  | $(2,638)$ |  | $(2,625)$ |
| Purchases of common stock |  | $(4,608)$ |  | - |  | - |
| Net cash provided by financing activities |  | 212,005 |  | 149,880 |  | 297,021 |
| Net (decrease) increase in cash and cash equivalents |  | $(5,087)$ |  | $(70,000)$ |  | 40,234 |
| Cash and cash equivalents, beginning of the year |  | 73,376 |  | 143,376 |  | 103,142 |
| Cash and cash equivalents, end of the year | \$ | 68,289 |  | \$ 73,376 |  | 143,376 |
| Supplemental disclosure of cash flow information: |  |  |  |  |  |  |
| Interest paid | \$ | 65,232 |  | \$ 50,945 |  | 24,062 |
| Income taxes paid | \$ | 12,612 | \$ | 19,370 |  | 17,842 |
| Supplemental schedule of noncash investing, operating, and financing activities: |  |  |  |  |  |  |
| Cash dividend accrual | \$ | 840 | \$ | 665 | \$ | 657 |
| Transfer of loans to other real estate owned | \$ | 380 | \$ | - | \$ | \$ - |

See accompanying notes to consolidated financial statements.

## CENTER FINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. THE BUSINESS OF CENTER FINANCIAL CORPORATION

Center Financial Corporation ("Center Financial") was incorporated on April 19, 2000 and acquired all of the issued and outstanding shares of Center Bank (the "Bank") in October 2002. Currently, Center Financial's direct subsidiaries include the Bank and Center Capital Trust I. Center Financial exists primarily for the purpose of holding the stock of the Bank and of other subsidiaries. Center Financial and the Bank are collectively referred to herein as the "Company."

The Bank is a California state-chartered and FDIC-insured financial institution, which was incorporated in 1985 and commenced operations in March 1986. The Bank changed its name from California Center Bank to Center Bank in December 2002. The Bank's headquarters are located at 3435 Wilshire Boulevard, Suite 700, Los Angeles, California 90010. The Bank provides comprehensive financial services for small to medium sized business owners, primarily in Southern California. The Bank specializes in commercial loans, which are mostly secured by real property, to multi-ethnic and small business customers. In addition, the Bank is a Preferred Lender of Small Business Administration ("SBA") loans and provides trade finance loans and other international banking products. The Bank's primary market is the greater Los Angeles metropolitan area and Southern California, including Los Angeles, Orange, San Bernardino, and San Diego counties, primarily focused in areas with high concentrations of Korean-Americans. The Bank currently has 18 full-service branch offices, 15 of which are located in Los Angeles, Orange, San Bernardino and San Diego counties. The Bank opened all California branches as de novo branches. On April 26, 2004, the Bank completed its acquisition of the Korea Exchange Bank (KEB) Chicago branch, the Bank's first out-of-state branch, with a focus on the Korean-American market in Chicago. The Bank opened two new branches in Irvine, California and Seattle, Washington in 2005. The Bank opened a new branch in Federal Way, Washington in November 2007. The Bank also operates eight Loan Production Offices ("LPO's") in Seattle, Denver, Washington D.C., Las Vegas, Atlanta, Houston, Dallas, and Northern California.

CB Capital Trust, a Maryland real estate investment trust ("REIT") which was a consolidated subsidiary of the Bank, was formed in August 2002 for the primary business purpose of investing in the Bank's real-estate related assets, and enhancing and strengthening the Bank's capital position and earnings primarily through tax advantaged income from such assets. On December 31, 2003, the California Franchise Tax Board issued an opinion listing bank-owned REIT's as potentially abusive tax shelters subject to possible penalties, and stating that REIT consent dividends are not deductible for California state income tax purposes. In view of this opinion, it was determined that the REIT will not be able to fulfill its original intended purposes, and it was dissolved in December 2007.

In December 2003, Center Financial formed a wholly owned subsidiary, Center Capital Trust I, a Delaware statutory business trust, for the exclusive purpose of issuing and selling trust preferred securities.

Center Financial's principal source of income is currently dividends from the Bank. The expenses of Center Financial, including interest on junior subordinated debenture issued to Center Capital Trust I, legal and accounting professional fees, and NASDAQ listing fees, have been and will generally be paid from dividends paid to Center Financial by the Bank.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Presentation and Consolidation

The consolidated financial statements include the accounts of Center Financial and the Bank. Intercompany transactions and accounts have been eliminated in consolidation. Center Capital Trust I is not consolidated as described in Note 11.

The consolidated financial statements are presented in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") and general practices within the banking industry.

## Significant Group Concentration of Credit Risk

Most of the Company's activities are with customers located within the greater Los Angeles region. Note 3 discusses the Company's investment in securities and Note 4 discusses the Company's lending activities.

## Use of Estimates in the Preparation of Consolidated Financial Statements

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results

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could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to determination of the valuation of investments, the allowance for loan losses, and the valuation of foreclosed real estate and deferred tax assets and the results of litigation.

## Reclassifications

Reclassifications have been made to the prior year financial statements to conform to the current presentation

## Cash and Cash Equivalents

Cash and cash equivalents include cash and due from banks, overnight federal funds sold, money market funds, and interest-bearing deposits in other banks, all of which have original maturities of less than 90 days.

The Company is required to maintain minimum reserve balances in cash with the Federal Reserve Bank. The average reserve balance requirement was approximately $\$ 12.5$ million and $\$ 6.4$ million during 2007 and 2006, respectively. The Company had a restricted balance in its due from banks in the amount of $\$ 2.0$ million at both December 31, 2007 and 2006.

## Investment Securities

Investments are classified into three categories and accounted for as follows:
(i) securities the Company has the positive intent and ability to hold to maturity are classified as "held to maturity" and reported at amortized cost;
(ii) securities that are bought and held principally for the purpose of selling them in the near future are classified as "trading securities" and reported at fair value. Unrealized gains and losses are recognized in earnings; and
(iii) securities not classified as held to maturity or trading securities are classified as "available-for-sale" and reported at fair value. Unrealized gains and losses are reported as a separate component of accumulated other comprehensive income in shareholders' equity, net of tax.

Accreted discounts and amortized premiums on investment securities are included in interest income, using the interest method, and unrealized and realized gains or losses related to holding or selling of securities are calculated using the specific identification method. Any declines in the fair value of held-to-maturity or available-for-sale securities below their cost that are deemed to be other than temporary are reflected in the Consolidated Statements of Operations as realized losses.

## Federal Home Loan Bank and Other Equity Stock

As a member of the Federal Home Loan Bank ("FHLB") of San Francisco, the Company is required to own common stock in the FHLB based upon the Company's balance of residential mortgage loans, mortgage-backed securities, and outstanding advances. The Company's investment in FHLB stock totaled $\$ 15.2$ million and $\$ 11.0$ million as of December 31,2007 and 2006, respectively. In addition, the Company had invested $\$ 60,000$ in Pacific Coast Bankers' Bank stock as of December 31, 2007 and 2006. The instruments are carried at cost in the consolidated Statements of Financial Condition.

## Loans

Interest on loans is credited to income as earned and is accrued only if deemed collectible. Accrual of interest is discontinued when a loan is over 90 days delinquent or if management believes that collection is highly uncertain. Generally, payments received on non-accrual loans are recorded as principal reductions. Interest income is recognized after all principal has been repaid or an improvement in the condition of the loan has occurred that would warrant resumption of interest accruals.

Nonrefundable fees, net of certain direct costs associated with the origination of loans, are deferred and recognized as an adjustment of the loan yield over the life of the loan. Other loan fees and charges, representing service costs for the prepayment of loans, delinquent payments, or miscellaneous loan services, are recorded as income when collected.

Certain Small Business Administration ("SBA") loans that the management has the intent to sell before maturity are designated as held for sale at origination and recorded at the lower of cost or market value, determined on an aggregate basis. A valuation allowance is established if the market value of such loans is lower than their cost, and operations are charged or credited for valuation adjustments. On loans sold, the Company allocates the carrying value of such loans between the portion sold and the portion retained, based upon estimates of their relative fair values at the time of sale. The difference between the adjusted carrying value and the face amount of the portion retained is amortized to interest income over the life of the related loan using the interest method.

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Servicing assets are recognized when loans are sold with servicing retained. The servicing asset is included in other assets in the accompanying consolidated statements of financial condition and is recorded based on the present value of the contractually specified servicing fee, net of servicing cost, over the estimated life of the loan, using a discount rate of the related note rate plus 2 percent. The servicing asset is amortized in proportion to and over the period of estimated servicing income. Management periodically evaluates the servicing asset for impairment, which is the carrying amount of the servicing asset in excess of the related fair value. The fair value of servicing assets was determined using a weighted average discount rate of 10 percent and prepayment speed of 17.1 percent and 16.8 percent at December 31, 2007 and 2006, respectively. Impairment, if it occurs, is recognized in a valuation allowance in the period of the impairment.

## Allowance for Loan Losses

Loan losses are charged, and recoveries are credited to the allowance account. Additions to the allowance account are charged to the provision for loan osses. The allowance for loan losses is maintained at a level considered adequate by management to absorb inherent losses in the loan portfolio. The adequacy of the allowance for loan losses is determined by management based upon an evaluation and review of the loan portfolio, consideration of historical loan loss experience, current economic conditions, and changes in the composition of the loan portfolio, analysis of collateral values, and other pertinent factors. While management uses available information to recognize possible losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additional allowance based on their judgments about information available to them at the time of their examination.

Loans are measured for impairment when it is probable that not all amounts, including principal and interest, will be collected in accordance with the contractual terms of the loan agreement. The amount of impairment and any subsequent changes are recorded through the provision for loan losses as an adjustment to the allowance for loan losses. Impairment is measured either based on the present value of the loan's expected future cash flows or the estimated fair value of the collateral. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The Company evaluates consumer loans for impairment on a pooled basis. These loans are considered to be smaller balance, homogeneous loans, and are evaluated on a portfolio basis accordingly.

## Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization of premises and equipment are computed on the straight-line method over the following estimated useful lives:

Buildings<br>Computer equipment<br>Leasehold improvements

30 years
Furniture, fixture, and equipment 5 to 10 years
3 years
life of lease or improvements, whichever is shorter

## Other Real Estate Owned

Other real estate owned ("OREO"), which represents real estate acquired through foreclosure in satisfaction of commercial and real estate loans, is stated at fair value less estimated selling costs of the real estate. Loan balances in excess of the fair value of the real estate acquired at the date of acquisition are charged to the allowance for loan losses. Any subsequent decline in the fair value of OREO is recognized as a charge to operations and a corresponding increase to the valuation allowance of OREO. Gains and losses from sales and net operating expenses of OREO are included in current operations.

## Investments in Affordable Housing Partnerships

The Company owns limited partnership interests in projects of affordable housing for lower income tenants. The investments in which the Company has significant influence are recorded using the equity method of accounting. For those investments in limited partnerships for which the Company does not have a significant influence, such investments are accounted for using the cost method of accounting and the annual amortization is based on the proportion of tax credits received in the current year to the total estimated tax credits to be allocated to the Company. The tax credits are being recognized in the consolidated financial statements to the extent they are utilized on the Company's tax returns.

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## Long Term Subordinated Debentures

The Company established Center Capital Trust I in December 2003 (the "Trust") as a statutory business trust, which is a wholly owned subsidiary of the Company. In the private placement transaction, the Trust issued $\$ 18.0$ million of floating rate (3-month LIBOR plus $2.85 \%$ ) capital securities representing undivided preferred beneficial interests in the assets of the Trust which consist primarily of a junior subordinated debenture in the approximate principal amount of $\$ 18.6$ million from Center Financial. The Trust also issued common securities to Center Financial for $\$ 557,000$ to purchase additional subordinated debentures. The Company is the owner of all the beneficial interests represented by the common securities of the Trust. The purpose of issuing the capital securities was to provide the Company with a cost-effective means of obtaining Tier I capital for regulatory purposes. Effective December 31, 2003, as a consequence of adopting the provisions of FIN No. 46R, the Trust is no longer being consolidated into the accounts of the Company. Long-term subordinated debt of $\$ 18.6$ million represents liabilities of the Company to the Trust.

## Income Taxes

Deferred income taxes are provided for using an asset and liability approach. Deferred income tax assets and liabilities represent the tax effects, based on current tax law, of future deductible or taxable amounts attributable to events that have been recognized in the consolidated financial statements.

## Financial Instruments Held for Asset and Liability Management Purposes

The Company recognizes all derivatives as either assets or liabilities in the balance sheets and measures those instruments at fair value. If certain conditions are met, a derivative may be specifically designated as a fair value hedge, a cash flow hedge, or a hedge of foreign currency exposure. The accounting for changes in the fair value of a derivative depends on the intended use of the derivative and the resulting designation.

## Stock-Based Compensation

The Company adopted SFAS No. 123R as of January 1, 2006 (see Note 14). SFAS No. 123R requires the Company to recognize compensation expense for all share-based payments made to employees and directors based on the fair value of the share-based payment on the date of grant. The Company elected to use the modified prospective method for adoption, which requires compensation expense to be recorded for all unvested stock options beginning in the first quarter of adoption. For all unvested options outstanding as of January 1, 2006, the previously measured but unrecognized compensation expense, based on the fair value at the original grant date, is recognized on a straight-line basis in the Consolidated Statements of Operations over the remaining vesting period. For share-based payments granted subsequent to January 1, 2006, compensation expense, based on the fair value on the date of grant, is recognized in the Consolidated Statements of Operations on a straight-line basis over the vesting period. In determining the fair value of stock options, the Company uses the Black-Scholes option-pricing model that employs the following assumptions:

- Expected volatility—based on the weekly historical volatility of our stock price, over the expected life of the option.
- Expected term of the option-based on historical employee stock option exercise behavior, the vesting terms of the respective option and a contractual life of ten years.
- Risk-free rate of return-based upon the rate on a zero coupon U.S. Treasury bill, for periods within the contractual life of the option, in effect at the time of grant.
- Dividend yield - calculated as the ratio of historical dividends paid per share of common stock to the stock price on the date of grant.

The Company's stock price volatility and option lives involve management's best estimates at that time, both of which impact the fair value of the option calculated under the Black-Scholes methodology and, ultimately, the expense that will be recognized over the life of the option.

## Earnings per Share

Basic earnings per share ("EPS") exclude dilution and are computed by dividing earnings available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if options or awards were exercised or vested which resulted in the issuance of common stock that then shared in the earnings.

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## Comprehensive income

Accounting principles generally require that recognized revenue, expenses, gains, and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on securities available for sale, are reported as a separate component of the shareholders' equity section of the Consolidated Statements of Financial Condition, such items, along with net income, are components of comprehensive income.

## Recent Accounting Pronouncements

In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments, which amends SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, and SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. This statement also resolves issues addressed in Statement 133 Implementation Issue No. D1, Application of Statement 133 to Beneficial Interests in Securitized Financial Assets. SFAS No. 155 eliminates the exemption from applying SFAS No. 133 to interests in securitized financial assets so that similar instruments are accounted for similarly regardless of the form of the instruments. SFAS No. 155 also allows a preparer to elect fair value measurement at acquisition, at issuance, or when a previously recognized financial instrument is subject to a remeasurement (new basis) event, on an instrument-by-instrument basis, in case in which a derivative would otherwise have to be bifurcated. SFAS No. 155 is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after September 15, 2006. The Company has adopted SFAS No. 155 and the adoption has had no material impact on the consolidated financial statements or results of operations of the Company.

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets - an amendment of FASB Statement No. 140 . SFAS No. 156 requires an entity to recognize a servicing asset or liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract if a) a transfer of the servicer's assets meets the requirements for sale accounting, b) a transfer of the servicer's financial assets to a qualifying special-purpose entity in a guaranteed mortgage securitization in which the transferor retains all of the resulting securities, and c) an acquisition or assumption of an obligation to service a financial asset does not relate to financial assets of the servicer or its consolidated affiliates. Further, SFAS No. 156 requires all separately recognized servicing asset and liability to be initially measured at fair value, if practicable. SFAS No. 156 must be adopted as of the first fiscal year that begins after September 15, 2006. The Company adopted SFAS No. 156 and the adoption has had no material impact on the consolidated financial statements or results of operations of the Company.

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In June 2006, the FASB issued FASB Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, that clarifies the accounting for uncertainties in incomes taxes recognized in accordance with SFAS No. 109. This interpretation prescribes a recognition threshold and measurement of a tax position taken in years subject to Federal income tax audit or expected to be taken in a tax return. This interpretation also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Company adopted FIN 48 in 2007. Adoption of this interpretation did not have a material impact on the Company's consolidated financial statements. Under the Federal law, the Company remains subject to income tax audit for tax years beginning in 2004. For California tax purposes, the Company is subject to income tax audit for years beginning in the tax year 2003. Management has not identified any uncertain tax positions. There are no unrecognized tax benefits that if recognized would affect the effective tax rate. It is the policy of management to include any interest or penalties from income tax liabilities in the provision for income taxes. There are no interest and tax penalties recognized in the consolidated financial statements or results of operations of the Company.

In addition, in May 2007, the FASB issued FASB Staff Position ("FSP") FIN 48-1, Definition of "Settlement" in FASB Interpretation No. 48. This FSP provides guidance on how a company should determine whether a tax position is effectively settled for the purpose of recognizing previously unrecognized tax benefits. The FASB clarifies that a tax position could be effectively settled upon examination by a taxing authority. This guidance should be applied upon the initial adoption of FIN 48. The Company's adoption of FIN 48 effective January 1, 2007 was consistent with this FSP.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, which provides enhanced guidance for using fair value to measure assets and liabilities. The standard applies whenever other standards require or permit assets or liabilities to be measured at fair value. The standard does not expand the use of fair value in any new circumstances. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. Early adoption is permitted. The Company is currently assessing the impact of SFAS No. 157 on the consolidated financial statements or results of operations of the Company.

In September 2006, the FASB issued SFAS No. 158, Employers'Accounting for Defined Benefit Pension and Other Postretirement Plans - an amendment of FASB Statements No. 87, 88, 106, and $132(R)$, which requires an employer to recognize in its statement of financial position the overfunded or underfunded status of a defined benefit postretirement plan, measured as the difference between the fair value of plan assets and the benefit obligation. Employers must also recognize as a component of other comprehensive income, net of tax, the actuarial and experience gains and losses and the prior service costs and credits. The recognition provisions of the SFAS No. 158 are effective for public entities for fiscal years ending after December 15, 2006 and for nonpublic entities for fiscal years ending after June 15, 2007. The measurement date provisions are effective for fiscal years ending after December 15, 2008. The Company does not expect the adoption of SFAS No. 158 to have a material impact on the consolidated financial statements or results of operations of the Company.

In September 2006, EITF Issue No. 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements" was issued. The Task Force reached a consensus that for an endorsement split-dollar life insurance arrangement within the scope of this Issue, an employer should recognize a liability for future benefits under FASB Statement No. 106, Employers'Accounting for Postretirement Benefits Other Than Pensions or APB Opinion No. 12, Omnibus Opinion - 1967 based on the substantive agreement with the employee. The consensus is effective for fiscal years beginning after December 15, 2007. The Company has adopted EITF Issue No. $06-4$ as of January 1, 2008 and the adoption has had no material impact on the consolidated financial statements or results of operations of the Company.

In September 2006, EITF Issue No. 06-5, Accounting for Purchases of Life Insurance - Determining the Amount That Could Be Realized in Accordance with FASB Technical Bulletin No. 85-4, Accounting for Purchases of Life Insurance was issued. The Task Force reached a consensus that a policyholder should consider any additional amounts included in the contractual terms of the policy in determining the amount that could be realized under the insurance contract. The Task Force also reached a consensus that a policyholder should determine the amount that could be realized under the life insurance contract assuming the surrender of an individual-life by individual-life policy (or certificate by certificate in a group policy). Furthermore, the Task Force reached a consensus that the cash surrender value should not be discounted when contractual limitations on the ability to surrender a policy exist if the policy continues to operate under its normal terms (continues to earn interest) during the restriction period. The consensus is effective for fiscal years beginning after December 15, 2006. The Company has adopted EITF Issue No. 06-5 as of January 1, 2007 and the adoption has had no material impact on the consolidated financial statements or results of operations of the Company.

In November 2006, EITF Issue No. 06-10, "Collateral- Assignment Split-Dollar Life Insurance" was issued. The Task Force reached a consensus that requires an employer to measure the asset associated with collateral-assignment split-dollar life insurance based on the arrangement's terms. Under the consensus, an employer would record a liability for a postretirement benefit only if the

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employer has agreed to maintain the life insurance policy during the employee's retirement or provide the employee with a death benefit. The consensus is effective for fiscal years beginning after December 15, 2007. The Company has adopted EITF Issue No. 06-10 as of January 1, 2008 and the adoption has had no material impact on the consolidated financial statements or results of operations of the Company.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115, which permits entities to choose to measure many financial instruments and certain warranty and insurance contracts at fair value. The SFAS No. 159 applies to all reporting entities, including not-for-profit organizations, and contains financial statement presentation and disclosure requirements for assets and liabilities reported at fair value. SFAS No. 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption is permitted subject to certain conditions including the adoption of SFAS No. 157 at the same time. The Company will adopt SFAS No. 159 on January 1, 2008. The Company does not expect the adoption of SFAS No. 159 to have any impact on the consolidated financial statements or results of operations of the Company since the Company did not elect fair value treatment for any class of assets.

At the June 14, 2007 EITF meeting, the SEC staff announced revisions to EITF D-98 related to the release of SFAS No. 159. The SEC staff announced that it will no longer accept liability classification for financial instruments that meet the conditions for temporary equity classification under ASR 268, Presentation in Financial Statements of "Redeemable Preferred Stocks" and EITF D-98. As a consequence, the fair value option under Statement 159 may not be applied to any financial instrument (or host contract) that qualifies as temporary equity. Registrants that do not choose retrospective application should apply the announcement prospectively to all affected instruments that are entered into, modified, or otherwise subject to a remeasurement event in the registrant's first fiscal quarter beginning after September 15, 2007. This does not have any impact on the consolidated financial statements or results of operations of the Company.

In November 2007, EITF Issue No. 07-6, Accounting for the Sale of Real Estate Subject to the Requirements of FASB Statement No. 66, Accounting for Sales of Real Estate, When the Agreement Includes a Buy-Sell Clause, was issued. The Task Force reached a consensus that a buy-sell clause in a sale of real estate that otherwise qualifies for partial sale accounting does not by itself constitute a form of continuing involvement that would preclude partial sale accounting under SFAS No. 66, Accounting for Sales of Real Estate. However, continuing involvement could be present if the buy-sell clause in conjunction with other implicit and explicit terms of the arrangement indicate that the seller has an obligation to repurchase the property, the terms of the transaction allow the buyer to compel the seller to repurchase the property, or the seller can compel the buyer to sell its interest in the property back to the seller. The consensus is effective for fiscal years beginning after December 15, 2007. The consensus applies to new assessments made under Statement 66 after the consensus's effective date. The Company does not expect the adoption of EITF No. 07-6 to have any material impact on the consolidated financial statements or results of operations of the Company.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, which will require noncontrolling interests (previously referred to as minority interests) to be treated as a separate component of equity, not as a liability or other item outside of permanent equity. The SFAS No. 160 applies to the accounting for noncontrolling interests and transactions with noncontrolling interest holders in consolidated financial statements. SFAS No. 160 is effective for periods beginning on or after December 15, 2008. Earlier application is prohibited. The SFAS No. 160 will be applied prospectively to all noncontrolling interests, including any that arose before the effective date except that comparative period information must be recast to classify noncontrolling interests in equity, attribute net income and other comprehensive income to noncontrolling interests, and provide other disclosures required by SFAS No. 160. The Company does not expect the adoption of SFAS No. 160 to have any impact on the consolidated financial statements or results of operations of the Company.

In December 2007, the FASB issued SFAS No. 141R, Business Combinations, which requires most identifiable assets, liabilities, noncontrolling interests, and goodwill acquired in a business combination to be recorded at "full fair value." The SFAS No. 141R applies to all business combinations, including combinations among mutual entities and combinations by contract alone. Under Statement SFAS No. 141R, all business combinations will be accounted for by applying the acquisition method. The SFAS No. 141R is effective for periods beginning on or after December 15, 2008. Earlier application is prohibited. The SFAS No. 141R will be applied to business combinations occurring after the effective date. The Company currently does not have any business combination contemplated that are expected to be closed after the effective date, therefore, the adoption of SFAS No. 141R will not have an impact, if any, on the consolidated financial statements or results of operations of the Company.

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In December 2007, the SEC issued Staff Accounting Bulletin No. 110 ("SAB No. 110"), Certain Assumptions Used in Valuation Methods, which extends the use of the "simplified" method, under certain circumstances, in developing an estimate of expected term of "plain vanilla" share options in accordance with SFAS No. 123R. Prior to SAB No. 110, SAB No. 107 stated that the simplified method was only available for grants made up to December 31, 2007. The Company currently plans to continue to use the simplified method in developing an estimate of expected term of stock options.

## 3. INVESTMENT SECURITIES

The following is a summary of the investment securities at December 31, 2007 and 2006:

|  | $\begin{gathered} \text { Amortized } \\ \text { Cost } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Gain } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Loss } \\ \hline \end{gathered}$ |  | Estimated <br> Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Dollars in thousands) |  |  |  |  |  |
| 2007 |  |  |  |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 500 | \$ | 4 | \$ | - | \$ | 504 |
| U.S. Governmental agencies securities and U.S. Government sponsored enterprise securities |  | 35,998 |  | 317 |  | - |  | 36,315 |
| U.S. Governmental agencies and U.S. Government sponsored and enterprise mortgage-backed securities |  | 55,165 |  | 107 |  | - |  | 55,272 |
| U.S. Government sponsored enterprise preferred stock |  | 3,537 |  | - |  | - |  | 3,537 |
| Corporate trust preferred securities |  | 11,000 |  | - |  | (770) |  | 10,230 |
| Mutual Funds backed by adjustable rate mortgages |  | 4,500 |  | - |  | (1) |  | 4,499 |
| Fixed rate collateralized mortgage obligations |  | 17,041 |  | 187 |  | - |  | 17,228 |
| Corporate debt securities |  | 1,199 |  | - |  | (6) |  | 1,193 |
| Total available for sale | \$ | 128,940 | \$ | 615 | \$ | (777) | \$ | 128,778 |
| Held to Maturity: |  |  |  |  |  |  |  |  |
| U.S. Government agencies and U.S. Government sponsored enterprise mortgage-backed securities | \$ | 5,327 | \$ | - | \$ | (24) | \$ | 5,303 |
| Municipal securities |  | 5,605 |  | 53 |  | - |  | 5,658 |
| Total held to maturity | \$ | 10,932 | \$ | 53 | \$ | (24) | \$ | 10,961 |
| 2006 |  |  |  |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 489 | \$ | - | \$ | (1) | \$ | 488 |
| U.S. Governmental agencies securities and U.S. Government sponsored enterprise securities |  | 65,995 |  | 1 |  | (451) |  | 65,545 |
| U.S. Governmental agencies and U.S. Government sponsored and enterprise mortgage-backed securities |  | 58,008 |  | 2 |  | (832) |  | 57,178 |
| U.S. Government sponsored enterprise preferred stock |  | 4,865 |  | 879 |  | - |  | 5,744 |
| Corporate trust preferred securities |  | 11,000 |  | 132 |  | - |  | 11,132 |
| Mutual Funds backed by adjustable rate mortgages |  | 4,500 |  | - |  | (56) |  | 4,444 |
| Fixed rate collateralized mortgage obligations |  | 2,230 |  | - |  | (27) |  | 2,203 |
| Corporate debt securities |  | 2,197 |  | 1 |  | (19) |  | 2,179 |
| Total available for sale | \$ | 149,284 | \$ | 1,015 | \$ | $(1,386)$ | \$ | 148,913 |
| Held to Maturity: |  |  |  |  |  |  |  |  |
| U.S. Government agencies and U.S. Government sponsored enterprise mortgage-backed securities | \$ | 4,961 | \$ | - | \$ | (52) | \$ | 4,909 |
| Municipal securities |  | 5,630 |  | 39 |  | (7) |  | 5,662 |
| Total held to maturity | \$ | 10,591 | \$ | 39 | \$ | (59) | \$ | 10,571 |

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Accrued interest and dividends receivable on investment securities totaled $\$ 1.2$ million and $\$ 1.3$ million at December 31, 2007 and 2006, respectively. For the years ended December 31, 2007, 2006, and 2005, proceeds from sales of securities available for sale amounted to $\$ 0, \$ 13.9$ million, and $\$ 7.3$ million, respectively, with gross realized (loss) gain of $\$ 0, \$(115,000)$ and $\$ 51,000$, respectively.

The amortized cost and estimated fair value of investment securities at December 31, 2007, by contractual maturity, are shown below. Although mortgage-backed securities and collateralized mortgage obligations have contractual maturities through 2037, expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Additionally, the U.S. government sponsored enterprises, which issued preferred stock with no maturity, have the right to call these obligations at par.

|  | Available for Sale |  |  |  | Held to Maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Fair Value |  | $\begin{aligned} & \hline \text { Amortized Cost } \\ & \text { ousands) } \end{aligned}$ |  | Fair Value |  |
|  |  |  | (Dollars in thousands) |  |  |  |  |  |
| Within 1 year | \$ | 12,699 | \$ | 12,704 | \$ | 390 | \$ | 390 |
| Over 1 year through 5 years |  | 22,998 |  | 23,308 |  | 1,649 |  | 1,677 |
| Over 5 years through 10 years |  | 2,000 |  | 2,000 |  | 2,754 |  | 2,777 |
| Over 10 years |  | 11,000 |  | 10,230 |  | 812 |  | 814 |
|  |  | 48,697 |  | 48,242 |  | 5,605 |  | 5,658 |
| Mortgage-backed securities |  | 55,165 |  | 55,272 |  | 5,327 |  | 5,303 |
| Mutual Funds backed by adjustable rate mortgages |  | 4,500 |  | 4,499 |  | - |  | - |
| Collateralized Mortgage Obligations |  | 17,041 |  | 17,228 |  | - |  | - |
| U.S. Government sponsored enterprise preferred stocks |  | 3,537 |  | 3,537 |  | - |  | - |
|  | \$ | 128,940 | \$ | 128,778 | \$ | 10,932 | \$ | 10,961 |

U.S. government agencies, U.S. Government sponsored enterprise securities, U.S. Treasury, and mortgage-backed securities with a total carrying value of $\$ 114.3$ million (available-for-sale at fair market value of $\$ 109.0$ million and held-to-maturity at amortized cost of $\$ 5.3$ million) and $\$ 101.5$ million (available-for-sale at fair market value of $\$ 98.5$ million and held to maturity at amortized cost of $\$ 3.0$ million), respectively, were pledged to secure deposits from the State of California, borrowing lines, and interest rate swap agreements, or were pledged for other purposes as required and permitted by law as of December 31, 2007 and 2006, respectively.

The following tables show the Company's investments with gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2007 and 2006.

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|  | As of December 31, 2007 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  |  |  | 12 months or more |  |  |  | Total |  |  |  |
|  | Fair Value |  | Unrealized Loss |  |  | (Dalue | U | d Loss | Fair Value |  | Unrealized Loss |  |
| U.S. Governmental and U.S. Government sponsored enterprise agencies securities | \$ | - | \$ | - | \$ | 4,992 | \$ | (8) | \$ | 4,992 | \$ | (8) |
| U.S. Governmental agencies and U.S. Government sponsored enterprise mortgage-backed securities |  | 8,898 |  | (35) |  | 22,481 |  | (210) |  | 31,379 |  | (245) |
| Municipal securities and corporate debt securities |  | 10,463 |  | (772) |  | 1,420 |  | (6) |  | 11,883 |  | (778) |
| Total | \$ | 19,361 | \$ | (807) | \$ | 28,893 | \$ | (224) | \$ | 48,254 | \$ | $(1,031)$ |


|  | As of December 31, 2006 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  |  |  | 12 months or more |  |  |  | Total |  |  |  |
|  | Fair Value |  | Unrealized Loss |  |  | $\frac{\text { ir Value }}{\text { (Dollars }}$ | U | $\frac{\text { ed Loss }}{\text { s) }}$ |  | ir Value | Unrealized Loss |  |
| U.S. Governmental and U.S. Government sponsored enterprise agencies securities | \$ | 6,483 | \$ | (5) | \$ | 43,544 | \$ | (446) | \$ | 50,027 | \$ | (451) |
| U.S. Governmental agencies and U.S. Government sponsored enterprise mortgage-backed securities |  | 12,391 |  | (33) |  | 49,865 |  | (935) |  | 62,256 |  | (968) |
| Municipal securities and corporate debt securities |  | 824 |  | (4) |  | 1,777 |  | (22) |  | 2,601 |  | (26) |
| Total | \$ | 19,698 | \$ | (42) | \$ | 95,186 | \$ | $(1,403)$ | \$ | 114,884 | \$ | $(1,445)$ |

As of December 31, 2007, the Company had total fair value of $\$ 48.3$ million of securities with unrealized losses of $\$ 1.0$ million as compared to total fair value of $\$ 114.9$ million and unrealized losses of $\$ 1.4$ million at December 31, 2006. At December 31, 2007, the market value of securities which have been in a continuous loss position for 12 months or more totaled $\$ 28.9$ million, with an unrealized loss of $\$ 224,000$ compared to $\$ 95.2$ million and $\$ 1.4$ million, respectively at December 31, 2007 and 2006, respectively.

For investments in an unrealized loss position at December 31, 2007, the Company has the intent and ability to hold these investments until the full recovery of their carrying value.

All individual securities that have been in a continuous unrealized loss position for twelve months or longer at December 31, 2007 had investment grade ratings upon purchase. The issuers of these securities have not, to the Company's knowledge, established any cause for default on these securities and the various rating agencies have reaffirmed these securities' long-term investment grade status at December 31, 2007.

As a result of the Company's periodic reviews for impairment, the Company recorded $\$ 1.3$ million in OTTI (Other-Than-Temporary-Impairment) charges on certain investment-grade FNMA agency perpetual preferred stocks held in the available-for-sale investment portfolio where the reduction in fair value was deemed to be other than temporary at December 31, 2007. On January $10^{\text {th }}, 2008$, the agency preferred stocks were sold without incurring additional loss beyond the impairment booked at December 31, 2007.

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## 4. LOANS AND ALLOWANCE FOR LOAN LOSSES

Loans consist of the following at December 31, 2007 and 2006:

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Real Estate: |  |  |  |  |
| Construction |  | \$ 68,143 |  | 43,508 |
| Commercial |  | 1,197,104 |  | 1,042,562 |
| Commercial |  | 310,962 |  | 277,296 |
| Trade Finance |  | 66,964 |  | 66,925 |
| SBA (1) |  | 70,517 |  | 50,606 |
| Other |  | 26 |  | 115 |
| Consumer |  | 98,943 |  | 77,567 |
| Total Gross Loans |  | 1,812,659 |  | 1,558,579 |
| Less: |  |  |  |  |
| Allowance for Losses |  | 20,477 |  | 17,412 |
| Deferred Loan Fees |  | 1,847 |  | 2,347 |
| Discount on SBA Loans Retained |  | 700 |  | 1,644 |
| Total Net Loans and Loans Held for Sale |  | 1,789,635 |  | 1,537,176 |

1 This balance includes SBA loans held for sale of $\$ 41.5$ million and $\$ 18.5$ million at the lower of cost or market at December 31, 2007 and 2006, respectively.

As of December 31, 2007, the Company has pledged, under a blanket lien, all qualifying commercial and residential loans as collateral under the borrowing agreement with Federal Home Loan Bank with a total carrying value of $\$ 1.3$ billion.

At December 31, 2007 and 2006, the Company serviced loans sold to unaffiliated parties in the amounts of $\$ 117.5$ million and $\$ 160.7$ million, respectively. The Company has capitalized $\$ 91,000$, and $\$ 545,000$ of servicing assets and amortized $\$ 608,000$ and $\$ 781,000$ during the years ended December 31, 2007, and 2006, respectively. There was no valuation allowance for the servicing assets at December 31, 2007 and 2006. The servicing assets are included in other assets in the accompanying consolidated statements of financial condition. The servicing asset balance as of December 31,2007 and 2006 was $\$ 0.9$ million and $\$ 1.6$ million, respectively.

The following is a summary of activity in the allowance for loan losses for the years ended December 31, 2007, 2006 and 2005:

|  | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
|  |  | ars in thous |  |
| Balance at beginning of period | \$ 17,412 | \$ 13,871 | \$ 11,227 |
| Provision for loan losses | 6,494 | 5,666 | 3,370 |
| Charge-offs | $(3,552)$ | $(2,699)$ | (887) |
| Recoveries of charge-offs | 123 | 574 | 161 |
| Balance at end of period | \$ 20,477 | \$ 17,412 | \$ 13,871 |

Although the Company has a diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent upon the real estate market in California. Should the real estate market experience an overall decline in property values, the ability of borrowers to make timely scheduled principal and interest payments on the Company's loans may be adversely affected and, in turn, may result in increased delinquencies and foreclosures. In the event of foreclosures under such conditions, the value of the property acquired may be less than the appraised value when the loan was originated and may, in some instances, result in insufficient proceeds upon disposition to recover the Company's investment in the foreclosed property. Furthermore, although most of the Company's trade finance activities are related to trade with Asia, these loans are generally made to companies domiciled or with collateral in the United States of America.

At December 31, 2007 the Company had $\$ 2.1$ million of impaired loans with specific allowances of $\$ 100,000$. At December 31 , 2006 the Company had impaired loans of $\$ 329,000$ with specific allowances of $\$ 329,000$. At December 31, 2007 and 2006 loans classified as impaired without specific allowances amounted to $\$ 1.2$ million and $\$ 0$, respectively. The average recorded investment in impaired loans during the years ended December 31,2007 and 2006 was $\$ 8.2$ million and $\$ 1.4$ million, respectively. Interest income of $\$ 1.4$ million, $\$ 3,000$ and $\$ 322,000$ was recognized on impaired loans, on a cash basis, for the years ended December 31, 2007, 2006 and 2005, respectively.

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The following is an analysis of all loans to officers and directors of the Company and its affiliates as of December 31, 2007 and 2006. All such loans were made under terms that are consistent with the Company's normal lending policies.

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Balance at beginning of period | \$ | 5,376 | \$ | 1,564 |
| New loans or disbursements |  | 5,015 |  | 3,852 |
|  |  | 10,391 |  | 5,416 |
| Less: repayments |  | (67) |  | (40) |
| Balance at end of period | \$ | 10,324 | \$ | 5,376 |
| Available lines of credit at end of year | \$ | 1,427 | \$ | 6,285 |

Directors of the Company guaranteed loan balances of $\$ 8.8$ million and $\$ 3.8$ million at December 31, 2007 and 2006, respectively.

## 5. PREMISES AND EQUIPMENT

The following is a summary of the major components of premises and equipment as of December 31, 2007 and 2006:

|  | $\frac{2007}{\text { (Dollars in thousands) }}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Land | \$ | 3,333 | \$ | 3,333 |
| Building |  | 4,992 |  | 4,966 |
| Furniture, fixture, and equipment (FF\&E) |  | 9,705 |  | 8,833 |
| Leasehold improvements |  | 6,892 |  | 5,681 |
| Construction in progress |  | 205 |  | 320 |
|  |  | 25,127 |  | 23,133 |
| Accumulated depreciation |  | $(11,542)$ |  | (9,811) |
| Premises and equipment, net |  | 13,585 |  | 13,322 |

Depreciation and amortization expense for the years ended December 31, 2007, 2006, and 2005 amounted to $\$ 1.9$ million, $\$ 1.9$ million, and $\$ 1.6$ million, respectively.

## 6. OTHER REAL ESTATE OWNED

As of December 31, 2007, other real estate owned ("OREO") consisted of one property in the amount of $\$ 380,000$ compared to none as of December 31, 2006. For the years ended December 31, 2007, 2006, and 2005 there was no income or expense related to OREO.

## 7. INVESTMENTS IN AFFORDABLE HOUSING PARTNERSHIPS

The Company has invested in certain limited partnerships that were formed to develop and operate several apartment complexes designed as high-quality affordable housing for lower income tenants throughout the State of California and other states. The Company's ownership in each limited partnership varies from under $2 \%$ to $22 \%$. At December 31, 2007 and 2006, the investments in these limited partnerships amounted to $\$ 11.9$ million and $\$ 6.9$ million, respectively. Two of the eight limited partnerships invested in by the Company are accounted for using the equity method of accounting, since the Company has significant influence over the partnership. For those investments in limited partnerships for which the Company does not have a significant influence, such investments are accounted for using the cost method of accounting and the annual amortization is based on the proportion of tax credits received in the current year to total estimated tax credits to be allocated to the Company.

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Each of the partnerships must meet the regulatory minimum requirements for affordable housing for a minimum 15-year compliance period to fully utilize the tax credits. If the partnerships cease to qualify during the compliance period, the credit may be denied for any period in which the project is not in compliance and a portion of the credit previously taken is subject to recapture with interest.

The approximate remaining federal and state tax credits to be utilized over a multiple-year period are $\$ 10.4$ million and $\$ 5.9$ million at December 31, 2007 and 2006, respectively. The Company's usage of federal tax credits was $\$ 628,000, \$ 586,000$, and $\$ 582,000$ for the years ended December 31, 2007, 2006 and 2005 , respectively. Investment amortization amounted to $\$ 696,000, \$ 612,000$, and $\$ 284,000$ for the years ended December 31, 2007, 2006 and 2005, respectively.

## 8. DEPOSITS

Deposits consist of the following at December 31, 2007 and 2006:

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Demand deposits (noninterest-bearing) |  | \$ 363,465 | \$ | 388,163 |
| Money market accounts and NOW |  | 244,233 |  | 190,453 |
| Savings |  | 54,838 |  | 76,846 |
|  |  | 662,536 |  | 655,462 |
| Time deposits |  |  |  |  |
| Less than \$100,000 |  | 112,614 |  | 91,830 |
| \$100,000 or more |  | 802,524 |  | 682,107 |
| Total |  | \$ 1,577,674 |  | 1,429,399 |

Time deposits by maturity dates are as follows at December 31, 2007:

|  | $\begin{gathered} \$ 100,000 \text { or } \\ \text { greater } \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { Less than } \\ & \$ 100,000 \\ & \hline \end{aligned}$ |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |
| 2008 | \$ | 793,540 | \$ | 111,308 | \$ 904,848 |
| 2009 |  | 5,389 |  | 1,092 | 6,481 |
| 2010 |  | 1,403 |  | 176 | 1,579 |
| 2011 |  | 100 |  | 9 | 109 |
| 2012 and thereafter |  | 2,092 |  | 29 | 2,121 |
| Total | \$ | 802,524 | \$ | 112,614 | \$ 915,138 |

A summary of interest expense on deposits is as follows for the years ended December 31:


The Company accepts deposits from the State of California. These deposits totaled $\$ 75.0$ million at both December 31, 2007 and 2006. The Company has pledged U.S. government agencies and U.S. government sponsored enterprise securities and mortgage-backed securities with a total carrying value of $\$ 101.0$ million (available-for-sale at fair market value of $\$ 98.6$ million and held to maturity at amortized cost of $\$ 2.4$ million) and $\$ 83.1$ million (available-for-sale at fair market value of $\$ 81.7$ million and held-to-maturity at amortized cost of $\$ 1.4$ million) as of December 31, 2007 and 2006, respectively, to secure such public deposits. Interest expense for the years ended December 31, 2007, 2006 and 2005 was $\$ 3.7$ million, $\$ 2.2$ million, $\$ 2.2$ million, respectively.

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In the ordinary course of business, the Company has received deposits from certain directors, executive officers and businesses with which they are associated. At December 31, 2007 and 2006, the total of these deposits amounted to $\$ 964,000$ and $\$ 4.9$ million, respectively.

## 9. OTHER BORROWED FUNDS

The Company borrows funds from the Federal Home Loan Bank and the Treasury, Tax, and Loan Investment Program. Other borrowed funds totaled $\$ 299.6$ million and $\$ 229.5$ million at December 31, 2007 and 2006, respectively. Interest expense on total borrowed funds was $\$ 11.3$ million in 2007 , $\$ 4.5$ million in 2006, and $\$ 938,000$ in 2005, reflecting average interest rates of $5.01 \%, 5.31 \%$ and $3.50 \%$, respectively.

As of December 31, 2007, the Company borrowed $\$ 298.5$ million as compared to $\$ 223.8$ million at December 31, 2006 from the Federal Home Loan Bank of San Francisco ("FHLB") with note terms from less than 1 year to 15 years. Notes of 10 -year and 15 -year terms are amortizing at the predetermined schedules over the life of the notes. Of the $\$ 298.5$ million outstanding, $\$ 145.0$ million is composed of six fixed rate term advances, each with an option to be called by the FHLB after the lockout dates varying from 6 months to 2 years. If market interest rates are higher than the advances' stated rates at that time, the advances will be called by the FHLB and the Company will be required to repay the FHLB. If market interest rates are lower after the lockout period, then the advances will not be called by the FHLB. If the advances are not called by the FHLB, then they will mature on the maturity dates ranging from 4 years to 10 years. The Company may repay the advances with a prepayment penalty at any time. If the advances are called by the FHLB, there is no prepayment penalty.

The Company has pledged, under a blanket lien (all qualifying commercial and residential loans) as collateral under the borrowing agreement with Federal Home Loan Bank, with a total carrying value of $\$ 1.3$ billion and $\$ 1.1$ billion at December 31, 2007 and 2006, respectively. Total interest expense on the notes was $\$ 11.2$ million, $\$ 4.4$ million and $\$ 895,000$ for the years ended December $31,2007,2006$ and 2005, respectively, reflecting average interest rates of $5.01 \%$, $5.27 \%$ and $3.47 \%$, respectively.

Federal Home Loan Bank advances outstanding as of December 31, 2007, with an average interest rate of $3.99 \%$, mature as follows:

## (Dollars in thousands)

| 2008 | $\$ 151,325$ |
| :--- | ---: |
| 2009 | 343 |
| 2010 | 361 |
| 2011 | 25,381 |
| 2012 | 100,295 |
| Thereafter | $\mathbf{2 0 , 8 0 1}$ |
|  | $\mathbf{\$ 2 9 8 , 5 0 6}$ |

Borrowings obtained from the Treasury Tax and Loan Investment Program mature within a month from the transaction date. Under the program, the Company receives funds from the U.S. Treasury Department in the form of open-ended notes, up to a total of $\$ 2.2$ million. The Company has pledged U.S. government agencies and/or mortgage-backed securities with a total carrying value of $\$ 2.3$ million at December 31, 2007, as collateral to participate in the program. The total borrowed amount under the program, outstanding at December 31, 2007 and 2006, was $\$ 1.1$ million and $\$ 675,000$, respectively. Interest expense on notes was $\$ 24,500, \$ 31,300$, and $\$ 21,900$ for the years ended December 31, 2007, 2006 and 2005, respectively, reflecting average interest rates of $3.25 \%, 3.81 \%$ and $4.30 \%$, respectively.

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## 10. INCOME TAXES

The following is a summary of income tax expense (benefit) for the years ended December 31, 2007, 2006 and 2005:

|  | ${ }_{\text {2007 }}$ (D | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
|  |  | ars in thousa |  |
| Current |  |  |  |
| Federal | \$ 12,266 | \$ 14,544 | \$ 13,456 |
| State | 3,329 | 4,157 | 4,078 |
|  |  |  |  |
| Total | \$15,595 | \$18,701 | \$ 17,534 |
| Deferred |  |  |  |
| Federal | \$ $(1,326)$ | \$ $(1,673)$ | \$ $(1,966)$ |
| State | (623) | (543) | (477) |
| Total | \$ (1,949) | \$ (2,216) | \$ $(2,443)$ |
|  |  |  |  |
| Total |  |  |  |
| Federal | \$ 10,940 | \$ 12,871 | \$ 11,490 |
| State | 2,706 | 3,614 | 3,601 |
| Total | \$ 13,646 | \$16,485 | \$ 15,091 |

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As of December 31, 2007 and 2006, the cumulative temporary differences, as tax affected, are as follows:

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Deferred tax assets: |  |  |  |  |
| Statutory bad debt deduction less than financial statement provision | \$ | 9,387 | \$ | 7,981 |
| Deferred loan fees |  | 860 |  | 1,076 |
| Depreciation |  | 333 |  | 64 |
| Organization cost |  | - |  | 14 |
| State taxes |  | 67 |  | 714 |
| Impairment of available for sale securities |  | 1,473 |  | 874 |
| CRA partnership income |  | 36 |  | 36 |
| Net unrealized loss on available- for- sale securities |  | 67 |  | 139 |
| Capital loss carryover |  | 172 |  | 613 |
| Mark to market adjustment on loans held for sale |  | 951 |  | 594 |
| Reserve for losses |  | 160 |  | - |
| Accrued non qualified option expense |  | 279 |  | - |
| Other |  | 164 |  | 265 |
| Total deferred tax assets |  | 13,949 |  | 12,370 |
| Deferred tax liabilities: |  |  |  |  |
| Basis differences - 1031 like-kind exchange |  | (239) |  | (239) |
| Federal Home Loan Bank stock |  | (568) |  | (331) |
| Other |  | - |  | (77) |
| Total deferred tax liabilities |  | (807) |  | (647) |
| Deferred income taxes, net | \$ | 13,142 | \$ | 11,723 |

In assessing the future realization of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, the projected future taxable income, and tax-planning strategies in making this assessment. During 2007 and 2006, based on the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, the Company believes the net deferred tax assets are more likely than not to be realized. Additionally, for tax purposes the Company was unable to deduct approximately $\$ 115,000$ and $\$ 1.3$ million of capital losses generated in 2006 and 2005 , respectively, which must be utilized for tax purposes by 2011 and 2010, respectively.

Applicable income taxes, in 2007, 2006, and 2005 resulted in effective tax rates of $38.3 \%, 38.7 \%$, and $38.0 \%$, respectively. The primary reasons for the differences from the federal statutory tax rate of $35 \%$ are as follows for the years ended December 31, 2007, 2006 and 2005 :

|  | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
|  |  | ars in thous |  |
| Income tax expense at federal statutory rate | \$ 12,456 | \$ 14,925 | \$ 13,893 |
| State franchise taxes, net of federal income tax expense | 2,507 | 3,004 | 2,796 |
| Low income housing tax credit, federal | (626) | (586) | (582) |
| Tax-advantaged interest income | (59) | (86) | (72) |
| Bank-owned life insurance cash surrender value | (168) | (159) | (158) |
| Dividend received deduction for stock investments | (270) | (250) | (192) |
| Other | (194) | (363) | (594) |
|  | \$ 13,646 | \$ 16,485 | \$ 15,091 |

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As of December 31, 2007, the Company has assessed the affects of FIN 48 and determined that there is no material impact and no reserve was necessary.

## 11. LONG-TERM SUBORDINATED DEBENTURES

Center Capital Trust I is a Delaware business trust formed by the Company for the sole purpose of issuing trust preferred securities fully and unconditionally guaranteed by the Company. During the fourth quarter of 2004, Center Capital Trust I issued 18,000 Capital Trust Preferred Securities ("TP Securities"), with liquidation value of $\$ 1,000$ per security, for gross proceeds of $\$ 18,000,000$. The entire proceeds of the issuance were invested by Center Capital Trust I in $\$ 18,000,000$ of Junior Long-term Subordinated Debentures (the "Subordinated Debentures") issued by the Company, with identical maturity, repricing and payment terms as the TP Securities. The Subordinated Debentures represent the sole assets of Center Capital Trust I. The Subordinated Debentures mature on January 7, 2034 and bear a current interest rate of $8.09 \%$ (based on 3-month LIBOR plus $2.85 \%$ ), with repricing and payments due quarterly in arrears on January 7, April 7, July 7, and October 7 of each year commencing April 7, 2004. The Subordinated Debentures are redeemable by the Company, subject to receipt by the Company of prior approval from the Federal Reserve Bank to the extent then required, on any January 7th, April 7th, July 7th, and October 7th on or after April 7, 2009 at the Redemption Price. Redemption Price means $100 \%$ of the principal amount of Subordinated Debentures being redeemed plus accrued and unpaid interest on such Subordinated Debentures to the Redemption Date, or in case of redemption due to the occurrence of a Special Event, to the Special Redemption Date if such Redemption Date is on or after April 7, 2009. The TP Securities are subject to mandatory redemption to the extent of any early redemption of the Subordinated Debentures and upon maturity of the Subordinated Debentures on January 7, 2034.

Holders of the TP Securities are entitled to a cumulative cash distribution on the liquidation amount of $\$ 1,000$ per security at a current rate per annum of $8.09 \%$. The distribution rate is a per annum rate which resets quarterly, equal to LIBOR (as in effect) immediately preceding each interest payment date (January 7, April 7, July 7, and October 7 of each year) plus $2.85 \%$. The distributions on the TP Securities are treated as interest expense in the consolidated statements of operations. The Company has the option to defer payment of the distributions for a period of up to five years, as long as the Company is not in default on the payment of interest on the Subordinated Debentures. The TP Securities issued in the offering were sold in private transactions pursuant to an exemption from registration under the Securities Act of 1933, as amended. The Company has guaranteed, on a subordinated basis, distributions and other payments due on the TP Securities.

On March 1, 2005, the Federal Reserve Board adopted a final rule that allows the continued inclusion of trust-preferred securities in the Tier I capital of bank holding companies. However, under the final rule, after a five-year transition period, the aggregate amount of trust preferred securities and certain other capital elements that could be included in Tier I capital would be limited to 25 percent of Tier I capital elements, net of goodwill. Trust preferred securities currently make up $10.4 \%$ of the Company's Tier I capital.

As of December 31, 2007 and 2006, in accordance with FIN 46R, as revised in December 2004, Center Capital Trust I is not reported on a consolidated basis. Therefore, the capital securities of $\$ 18,000,000$ do not appear on the balance sheet. Instead, the long-term subordinated debentures of $\$ 18,557,000$ issued by Center Financial to Center Capital Trust I and the investment in Center Capital Trust I's common stock of $\$ 557,000$ (included in other assets) are separately reported.

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## 12. GOODWILL AND INTANGIBLES

In April 2004, the Company purchased the Chicago branch of Korea Exchange Bank and recorded goodwill of $\$ 1.3$ million and a core deposit intangible of $\$ 462,000$. The Company amortizes premiums on acquired deposits using the straight-line method over 5 to 9 years. Amortization expense for core deposit intangible was $\$ 53,000$ for years ended December 31, 2007, 2006 and 2005, respectively. Core deposit intangible net of amortization was $\$ 267,000$ and $\$ 320,000$ at December 31, 2007 and 2006, respectively. Estimated amortization expense for core deposit intangible for five succeeding fiscal years and thereafter is as follows:

| Year | Amount |  |
| :---: | :---: | :---: |
|  |  | ands) |
| 2008 | \$ | 53 |
| 2009 |  | 53 |
| 2010 |  | 53 |
| 2011 |  | 53 |
| 2012 |  | 53 |
| Thereafter |  | 2 |
|  | \$ | 267 |

## 13. COMMITMENTS AND CONTINGENCIES

The Company leases its premises under noncancelable operating leases. At December 31, 2007, future minimum rental commitments under these leases are as follows:

| Year | Amount |
| :--- | ---: |
| 2008 | (Dollars in thousands) <br> 200176 <br> 2009 |
| 2010 | 2,114 |
| 2011 | 1,878 |
| 2012 | 1,125 |
| Thereafter | 1,000 |
|  |  |

Rental expense recorded under such leases amounted to approximately $\$ 2.5$ million in 2007, $\$ 2.0$ million in 2006, and $\$ 2.3$ million in 2005.

## Litigation

From time to time, the Company or the Bank is a party to claims and legal proceedings arising in the ordinary course of business. With the exception of the potentially adverse outcome in the litigation herein described, after taking into consideration information furnished by counsel as to the current status of these claims and proceedings, management does not believe that the aggregate potential liability resulting from such proceedings would have a material adverse effect on the Company's or the Bank's financial condition or results of operations.

KEIC Claims - In March 2003, the Bank was served with a complaint filed by Korea Export Insurance Corporation ("KEIC") in Orange County, California Superior Court, entitled Korea Export Insurance Corporation v. Korea Data Systems (USA), Inc., et al. KEIC seeks to recover alleged losses from a number of parties involved in international trade transactions that gave rise to bills of exchange financed by various Korean Banks but not ultimately paid. KEIC is seeking to recover damages of approximately $\$ 56$ million from the Bank based on a claim that, in its capacity as a presenting bank for these bills of exchange, the Bank acted negligently in presenting and otherwise handling trade documents for collection.

Korean Bank Claims - In July 2006, the Bank was served with cross-claims from a number of Korean banks who are also third party defendants in the KEIC action. The Korean banks are Citibank Korea, Inc. (formerly known as KorAm Bank), Industrial Bank of Korea, Kookmin Bank, Korea Exchange Bank and Hana Bank (hereinafter the Korean Banks). The Korean Banks allege, in both suits, various claims for breach of contract, negligence, negligent misrepresentation and breach of fiduciary duty in the handling of similar but a different set of documents against acceptance transactions that occurred in the years 2000 and 2001. The total amount of the Korean Bank claims is approximately $\$ 46.1$ million plus interest and punitive damages. These claims are in addition to KEIC's claims against the Bank in the approximate amount of $\$ 56$ million originally filed in March 2003.

Status of the Consolidated Action - The claims brought by KEIC and the Korean Banks, which total approximately $\$ 100$ million, have been consolidated into a single action. In November 2005, the Orange County Superior Court had dismissed all claims of KEIC against the Bank in state court on the grounds that federal courts have exclusive jurisdiction over the claims. In December 2006, the court of appeals reversed the earlier decision by the state court and remanded the case back to state court. No trial date has been scheduled.

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If the outcome of this litigation is adverse and the Company is required to pay significant monetary damages, the Company's financial condition and results of operations are likely to be materially and adversely affected. Although the Company believes that it has meritorious defenses and intends to vigorously defend these lawsuits, management cannot predict the outcome of this litigation.

## Employment Agreement

On January 10, 2007, the board of directors of the Company named Mr. Jae Whan Yoo to the positions of President and Chief Executive Officer. Effective January 16, 2007, the Company and Center Bank entered into an employment agreement with Mr. Yoo (the "Agreement") for a term of three years, at an annual base salary of $\$ 250,000$ for the first year of the term, with annual increases thereafter based on increases in the applicable Consumer Price Index, not to exceed $7 \%$ per year. Mr. Yoo is also entitled to an incentive bonus equal to $4 \%$ of the amount by which the Company's pre-tax earnings for any given year exceeded the Company's pre-tax earnings for the previous year; provided, however, that in no event shall such bonus be less than $\$ 40,000$ nor more than $75 \%$ of the amount of Mr. Yoo's annual base salary. Mr. Yoo will also receive stock options to purchase 100,000 shares of the Company's authorized but unissued common stock, at the fair market value on the date of grant, February 14, 2007. The options will be for a term of 10 years and will vest in installments of one-third per year commencing on the first anniversary of the date of grant. In the event of termination without cause (as defined in the Agreement) or if a "change in control" of Center Bank or the Company (as those terms are defined in the Agreement) occurs and the Company terminates Yoo without cause, or Mr. Yoo voluntarily terminates his employment within one year after the change in control, Mr. Yoo will be entitled to receive: (1) his salary for the balance of the term remaining under the Agreement or 12 months, whichever is less, and (2) the pro rata portion of any bonus earned for the partial year served until the date of termination; provided, however, that the amount of any benefits to be paid under the Agreement in the event of a change in control would be limited to the amounts allowed as deductible payments pursuant to Section 280G of the Internal Revenue Code.

## 14. SHAREHOLDERS' EQUITY

On December 19, 2007 the board of directors declared a quarterly cash dividend of 5 cents per share. This cash dividend was paid in January 2008 to shareholders of record as of December 26, 2007 (see "Quarterly Dividends" below).

As a bank holding company which currently has no significant assets other than the Company's equity interest in the Bank, the Company's ability to pay dividends primarily depends upon the dividends received from the Bank. The dividend practice of the Bank, like the Company's dividend practice, will depend upon its earnings, financial position, current and anticipated cash requirements and other factors deemed relevant by Center Bank's board of directors at that time. The dividend practices of both the Bank and Center Financial are restricted by state and federal law as well as by regulatory requirements and potentially by contractual requirements, in each case as more fully described below.

## Quarterly Dividends

Since October 2003, Center Financial has declared a cash dividend of 4 cents (adjusted for two-for-one stock split paid in March 2004) per share through the first quarter of 2007 and 5 cents per share from the second quarter of 2007. Center Financial currently plans to continue to pay cash dividends on a quarterly basis. However, the amount of any such dividend will be determined each quarter by the Company's board of directors in its discretion, based on the factors described in the previous paragraph. No assurance can be given that the Bank's and the Company's future performance will justify the payment of dividends in any particular quarter and any such dividend will be at the sole discretion of Center Financial's board of directors.

The Bank's ability to pay cash dividends to Center Financial is also subject to certain legal limitations. Under California law, banks may declare a cash dividend out of their net profits up to the lesser of retained earnings or the net income for the last three fiscal years (less any distributions made to shareholders during such period), or with the prior written approval of the Commissioner of Financial Institutions, in an amount not exceeding the greatest of (i) the retained earnings of the bank, (ii) the net income of the bank for its last fiscal year, or (iii) the net income of the bank for its current fiscal year. In addition, under federal law, banks are prohibited from paying any dividends if after making such payment they would fail to meet any of the minimum regulatory capital requirements. The federal regulators also have the authority to prohibit banks from engaging in any business practices which are considered to be unsafe or unsound, and in some circumstances the regulators might prohibit the payment of dividends on that basis even though such payments would otherwise be permissible.

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The Company's ability to pay dividends is also limited by state corporation law. The California General Corporation Law allows the Company to pay dividends to its shareholders if retained earnings equal at least the amount of the proposed dividend. If a California corporation does not have sufficient retained earnings available for the proposed dividend, it may still pay a dividend to its shareholders if it meets two conditions immediately after giving effect to the dividend, but it is extremely unlikely that those conditions would ever be met by the Company. In addition, during any period in which Center Financial has deferred payment of interest otherwise due and payable on its subordinated debt securities, Center Financial may not make any dividends or distributions with respect to the Company's capital stock.

## Stock-Based Compensation

The Company has a Stock Incentive Plan which was adopted by the Board of Directors in April 2006, approved by the shareholders in May 2006, and amended by the Board in June 2007 (the "2006 Plan"). The 2006 Plan provides for the granting of incentive stock options to officers and employees, and non-qualified stock options and restricted stock awards to employees (including officers) and non-employee directors. The 2006 Plan replaced the Company's former stock option plan (the "1996 Plan") which expired in February 2006, and all options under the 1996 Plan which were outstanding on April 12, 2006 were transferred to and made part of the 2006 Plan. The option prices of all options granted under the 2006 Plan (including options transferred from the 1996 Plan) must be not less than $100 \%$ of the fair market value at the date of grant. All options granted generally vest at the rate of $20 \%$ per year except that the options granted to the CEO and to the non-employee directors vest at the rate of $331 / 3 \%$ per year. All options not exercised generally expire ten years after the date of grant.

Effective January 1, 2006 the Company adopted SFAS No. 123R. Prior to the adoption of SFAS No. 123R, the Company accounted for stock-based compensation using the intrinsic value method of APB 25. As a result, prior to January 1, 2006 the Company did not recognize compensation expense in the consolidated statements of operations for options granted. As required by SFAS No. 123, the Company provided certain pro forma disclosures for stock-based compensation as if the fair-value-based approach of SFAS No. 123 had been applied.

The Company elected to use the modified prospective transition method as permitted by SFAS No. 123R and therefore has not restated the financial results for prior periods. Under this transition method, the Company will apply the provisions of SFAS No. 123R to new options granted or cancelled after December 31, 2005. Additionally, the Company will recognize compensation cost for the portion of options for which the requisite service has not been rendered (unvested) that are outstanding as of December 31, 2005, as the remaining service is rendered. The compensation cost the Company records for these options will be based on their grant-date fair value as calculated for the pro forma disclosures required by SFAS No. 123.

The Company's pre-tax compensation expense for stock-based employees and directors' compensation was $\$ 1.2$ million and $\$ 722,000$ ( $\$ 959,000$ and $\$ 660,000$ after tax effect of non-qualified stock options) for the years ended December 31, 2007 and 2006, respectively.

Prior to the adoption of SFAS No. 123R, the Company presented all tax benefits resulting from the exercise of stock options as operating cash flows in the consolidated statement of cash flows. SFAS No. 123R requires that cash flows from the exercise of stock options resulting from tax benefits in excess of recognized cumulative compensation cost (excess tax benefits) be classified as financing cash flows. For the year ended December 31, 2006, such tax benefits amounted to approximately $\$ 523,000$.

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The following table details the effect on net income had stock-based compensation expense been recorded for the year ended December 31, 2005 based on the fair-value method under SFAS No. 123.

|  | Year Ended <br> December 31, 2005(Dollars in thousands, <br> except per share data) |  |
| :---: | :---: | :---: |
|  |  |  |
| Reported net income | \$ | 24,603 |
| Add: Total stock based compensation expense included in reported net income, net of related tax effects |  | - |
| Deduct: Total stock based compensation expense determined under fair-value method for all awards, net of related tax expense |  | (568) |
| Pro forma net income | \$ | 24,035 |
| Earnings per share |  |  |
| Basic - reported | \$ | 1.50 |
| Basic - pro forma | \$ | 1.47 |
| Diluted - reported | S | 1.48 |
| Diluted - pro forma | \$ | 1.44 |

The fair value of the stock options granted was estimated on the date of grant using the Black-Scholes option valuation model that uses the assumptions noted in the following table. The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant. Beginning in 2006, with the adoption of SFAS No. 123R the expected life (estimated period of time outstanding) of options granted with a 10 -year term was determined using the average of the vesting period and term, an accepted method under SEC's Staff Accounting Bulletin No. 107, Share-Based Payment. Expected volatility was based on historical volatility for a period equal to the stock option's expected life, ending on the day of grant, and calculated on a weekly basis.

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
| Risk-free interest rate | 2.05\%-5.07\% | 2.05\%-6.21\% | 2.05\%-6.21\% |
| Expected life | 3-6.5 years | 3-6.5 years | 3-6.5 years |
| Expected volatility | 28\%-36\% | 32\% - 35\% | 30\% - 35\% |
| Expected dividend yield | 0.00\% - 1.29\% | 0.00\% -1.05\% | 0.00\% -1.05\% |

A summary of the Company's stock option activity and related information for the years ended December 31, 2007, 2006 and 2005 is set forth in the following table:


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Information pertaining to stock options outstanding at December 31, 2007 is as follows:

|  | Options Outstanding |  |  |  | Options Exercisable |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Options } \\ \text { Outstanding } \end{gathered}$ | Weighted- <br> Average <br> Remaining <br> Contractual <br> Life in <br> Years | Weighted-AverageExercisePrice Price |  | Options Exercisable <br> Exercisable | Weighted- <br> Average <br> Remaining <br> Contractual <br> Life in <br> Years | WeightedExercise Price |  |
| Range of Exercise Prices |  |  |  |  |  |  |  |  |
| \$ 2.23 - \$ 7.99 | 69,771 | 3.89 | \$ | 4.99 | 67,611 | 3.86 | \$ | 4.96 |
| \$ 8.00 \$ 20.00 | 643,500 | 8.88 | \$ | 16.07 | 63,700 | 6.07 | \$ | 12.94 |
| \$ 20.01 \$ 25.10 | 254,000 | 8.72 | \$ | 22.86 | 29,400 | 8.01 | \$ | 23.90 |
|  | 967,271 | 8.48 | \$ | 17.05 | 160,711 | 5.50 | \$ | 11.59 |

Aggregate intrinsic value of options outstanding and options exercisable at December 31, 2007 was $\$ 549,000$ and $\$ 527,000$, respectively. Aggregate intrinsic value represents the difference between the Company's closing stock price on the last trading day of the period, which was $\$ 12.32$ as of December 31, 2007 , and the exercise price multiplied by the number of options outstanding. Total intrinsic value of options exercised was $\$ 557,000$ and $\$ 2.4$ million for the years ended December 31, 2007 and 2006, respectively.

As of December 31, 2007, the Company had approximately $\$ 4.4$ million of unrecognized compensation costs related to unvested options. The Company expects to recognize these costs over a weighted average period of 3.60 years.

Restricted stock activity under the 2006 Plan as of December 31, 2007, and changes during the year ended December 31, 2007 are as follows:
$\begin{array}{lll} & \begin{array}{c}\text { Year Ended } \\ \text { December 31, 2007 }\end{array} \\$\cline { 3 - 4 } \& $\left.\begin{array}{c}\text { Weighted-Average } \\ \text { Grant-Date }\end{array} \\ \text { Fair Value } \\ \text { per Share }\end{array}\right]$

The Company recorded compensation cost of $\$ 18,000$ related to the restricted stock granted under the 2006 Plan for the year ended December 31, 2007.

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## 15. EARNINGS PER SHARE

The following is a reconciliation of the numerators and denominators of the basic and diluted per share computations for the years ended December 31, 2007, 2006, and 2005.
$\left.\begin{array}{lccc} & \begin{array}{c}\text { Weighted } \\ \text { Average } \\ \text { Number } \\ \text { of Shares }\end{array} & \begin{array}{c}\text { Per } \\ \text { Share } \\ \text { Amount }\end{array} \\ \text { Net } \\ \text { Income } \\ \text { (Dollars in thousands, except } \\ \text { earnings per share) }\end{array}\right]$

Options not included in the computation of diluted earnings per share because they would have had an antidilutive effect amounted to 766,000 shares, 81,500 shares and 54,500 shares for the years ended December 31, 2007, 2006 and 2005, respectively.

## 16. EMPLOYEE BENEFIT PLAN

The Company has an Employees' Profit Sharing and Savings Plan (the "Plan"), for the benefit of substantially all of its employees who have reached a minimum age of 21 years. Each employee is allowed to contribute to the Plan up to the maximum percentage allowable, not to exceed the limits of IRS Code Sections $401(\mathrm{k}), 404$ and 415 . The Company's matching contribution equals the sum of 75 percent of the employee's contribution up to 4 percent of his/her compensation plus 25 percent of the employee's contribution that exceeds 4 percent but less than 8 percent of his/her compensation. The Company may also make a discretionary contribution, which is not limited to the current or accumulated net profit, as well as a qualified nonelective contribution, with both amounts determined by the Company. For the years ended December 31, 2007, 2006, and 2005, the Company made matching contributions of $\$ 275,000, \$ 252,000$, and $\$ 256,000$, respectively, and no discretionary contributions.

Additionally, in November 2006, the Company made a qualified nonelective contribution to the $401(\mathrm{k})$ plan in the amount of $\$ 429,000$ as part of concluding its negotiations with the Internal Revenue Service regarding contributions to the $401(\mathrm{k})$ plan. The amount is included in salaries and employee benefits for the year ended December 31, 2006.

## 17. FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, commercial letters of credit, standby letters of credit and performance bonds. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheets.

The Company's exposure to credit loss is represented by the contractual notional amount of these instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

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Commitments to extend credit are agreements to lend to a customer provided there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since certain of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of the collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the borrower.

Commercial letters of credit, standby letters of credit, and performance bonds are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in making loans to customers. The Company generally holds collateral supporting those commitments if deemed necessary.

The following is a summary of the notional amounts of the Company's financial instruments relating to extension of credit with off-balance-sheet risk at December 31, 2007 and 2006:


Liabilities for losses on outstanding commitments of $\$ 317,000$ and $\$ 319,000$ were reported separately in other liabilities at December 31,2007 and 2006 .
The Company's exposure to credit loss in the event of non-performance by the customer is represented by the contractual amount of those instruments. Consistent credit policies are used by the Company for both on- and off- balance sheet items. The Company evaluates credit risk associated with the loan portfolio at the same time as it evaluates credit risk associated with commitments to extend credit and letters of credits.

## 18. DERIVATIVE FINANCIAL INSTRUMENTS

There were no outstanding derivatives as of December 31, 2007 and 2006.
As of December 31, 2007 and 2006, the Company had no interest rate swap agreements as the Company's only remaining interest rate swap matured in August 2006. Under the swap agreement, the Company received a fixed rate and paid a variable rate based on the Wall Street Journal's published Prime Rate.

The credit risk associated with the interest rate swap agreement represents the accounting loss that would be recognized at the reporting date if the counterparty failed completely to perform as contracted and any collateral or security proved to be of no value. To reduce such credit risk, when interest rate swap agreements are in place, the Company regularly evaluates the counterparty's credit rating and financial position.
(Gains) or losses on interest rate swaps, recorded in non-interest expense, consist of the following:

|  | Year EndedDecember 31,(Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 | 2005 |
| Net swap settlement payments (receipts) | \$- |  | \$ 255 | \$ (26) |
| (Increase) decrease in market value* | - |  | (229) | 612 |
| Net change in market value | \$- |  | \$ 26 | \$ 586 |

[^1]
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## 19. FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company using available market information and appropriate valuation methodologies available to management at December 31, 2007 and 2006 has determined the estimated fair value of financial instruments. However, considerable judgment is required to interpret market data in order to develop estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts. Furthermore, fair values disclosed hereinafter do not reflect any premium or discount that could result from offering the instruments for sale. Potential taxes and other expenses that would be incurred in an actual sale or settlement are not reflected in the disclosed amounts.

The estimated fair values and related carrying amounts of the Company's financial instruments are as follows:

|  | As of December 31, 2007 |  |  |  | As of December 31, 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying or Contract Amount |  | Estimated <br> Fair Value |  | Carrying or Contract Amount |  | Estimated <br> Fair Value |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 68,289 | \$ | 68,289 | \$ | 73,376 | \$ | 73,376 |
| Investment securities available for sale |  | 128,778 |  | 128,778 |  | 148,913 |  | 148,913 |
| Investment securities held to maturity |  | 10,932 |  | 10,960 |  | 10,591 |  | 10,571 |
| Loans receivable, net |  | 1,789,635 |  | 1,796,887 |  | 1,537,176 |  | 1,544,289 |
| Federal Home Loan Bank and other equity stock |  | 15,219 |  | 15,219 |  | 11,065 |  | 11,065 |
| Customers' liability on acceptances |  | 3,292 |  | 3,292 |  | 4,871 |  | 4,871 |
| Accrued interest receivable |  | 8,886 |  | 8,886 |  | 8,574 |  | 8,574 |
| Liabilities |  |  |  |  |  |  |  |  |
| Deposits |  | 1,577,674 |  | 1,532,988 |  | 1,429,399 |  | 1,355,070 |
| Other borrowed funds |  | 299,606 |  | 301,939 |  | 229,490 |  | 229,490 |
| Acceptances outstanding |  | 3,292 |  | 3,292 |  | 4,871 |  | 4,871 |
| Accrued interest payable |  | 13,213 |  | 13,213 |  | 11,458 |  | 11,458 |
| Long-term subordinated debentures |  | 18,557 |  | 19,459 |  | 18,557 |  | 19,410 |
| Off-balance sheet items |  |  |  |  |  |  |  |  |
| Commitments to extend credit | \$ | 281,766 | \$ | 2,113 | \$ | 265,989 | \$ | 1,995 |
| Standby letter of credit |  | 8,200 |  | 123 |  | 12,222 |  | 214 |
| Commercial letters of credit |  | 19,563 |  | 73 |  | 28,181 |  | 106 |
| Performance bonds |  | 161 |  | 2 |  | 217 |  | 4 |

The methods and assumptions used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value are explained below:

Cash and Cash Equivalents-The carrying amounts approximate fair value due to the short-term nature of these instruments.
Securities-The fair value of securities is generally obtained from market bids from similar or identical securities, or obtained from independent securities brokers or dealers.

Loans-Fair values are estimated for portfolios of loans with similar financial characteristics, primarily fixed and adjustable rate interest terms. The fair values of fixed rate loans are based on discounted cash flows utilizing applicable risk-adjusted spreads relative to the current pricing of similar fixed rate loans, as well as anticipated repayment schedules. The fair value of adjustable rate loans is based on the estimated discounted cash flows utilizing the discount rates that approximate the pricing of loans collateralized by similar properties or assets. The fair value of nonperforming loans at December 31, 2007 and 2006 was not estimated because it is not practicable to reasonably assess the credit adjustment that would be applied in the marketplace for such loans. The estimated fair value is net of allowance for loan losses, deferred loan fees, and deferred gain on SBA loans.

Federal Home Loan Bank and Other Equity Stock-The carrying amounts approximate fair value, as the stocks may be sold back to the Federal Home Loan Bank and other bank at carrying value.

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Accrued Interest Receivable and Accrued Interest Payable-The carrying amounts approximate fair value due to the short-term nature of these assets and liabilities.

Customer's Liability on Acceptances and Acceptances Outstanding-The carrying amounts approximate fair value due to the short-term nature of these assets.

Deposits-The fair value of nonmaturity deposits is the amount payable on demand at the reporting date. Nonmaturity deposits include non-interest-bearing demand deposits, savings accounts, NOW accounts, and money market accounts. Discounted cash flows have been used to value term deposits such as certificates of deposit. The discount rate used is based on interest rates currently being offered by the Company on comparable deposits as to amount and term.

Other Borrowed Funds-These funds mostly consist of FHLB advances. The fair values of FHLB advances are estimated based on the discounted value of contractual cash flows, using rates currently offered by the Federal Home Loan Bank of San Francisco for fixed-rate credit advances with similar remaining maturities at each reporting date.

Long-term Subordinated Debentures-The fair value of long-term subordinated debentures are estimated by discounting the cash flows through maturity based on prevailing rates offered on the 30 -year Treasury bond at each reporting date.

Loan Commitments, Letters of Credit, and Performance Bond-The fair value of loan commitments, standby letters of credit, commercial letters of credit and performance bonds is estimated using the fees currently charged to enter into similar agreements.

## 20. REGULATORY MATTERS

Risk-Based Capital-The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies, including the Federal Deposit Insurance Corporation ("FDIC"). Failure to meet minimum capital requirements can initiate certain mandatory actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

The most recent notification from the FDIC in May 2007 categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as "well capitalized", the Bank must maintain specific total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table below. There are no conditions or events since that notification which management believes may have changed the category of the Bank.

On March 1, 2005, the FRB adopted a final rule that allows the continued inclusion of trust-preferred securities in the Tier I capital of bank holding companies. However, under the final rule, after a five-year transition period, the aggregate amount of trust preferred securities and certain other capital elements would be limited to $25 \%$ of Tier I capital elements, net of goodwill. Trust preferred securities currently make up $10.4 \%$ of the Company's Tier I capital.

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The actual and required capital amounts and ratios at December 31, 2007 and 2006 are as follows:

|  | Actual |  |  | For Capital Adequacy Purposes |  |  | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio |  | Amount | $\frac{\text { Ratio }}{\text { usands) }}$ |  | Amount | $\underline{\text { Ratio }}$ |
| As of December 31, 2007 |  |  |  |  |  |  |  |  |  |
| Total Capital (to Risk-Weighted Assets) |  |  |  |  |  |  |  |  |  |
| Center Financial Corporation | \$ | 194,528 | 10.42\% | \$ | 149,296 | 8.00\% | \$ | 186,620 | 10.00\% |
| Center Bank | \$ | 190,223 | 10.19\% | \$ | 149,280 | 8.00\% | \$ | 186,600 | 10.00\% |
| Tier 1 capital (to Risk-Weighted Assets) |  |  |  |  |  |  |  |  |  |
| Center Financial Corporation | \$ | 173,734 | 9.31\% | \$ | 74,648 | 4.00\% | \$ | 111,972 | 6.00\% |
| Center Bank | \$ | 169,429 | 9.08\% | \$ | 74,640 | 4.00\% | \$ | 111,960 | 6.00\% |
| Tier 1 capital (to Average Assets) |  |  |  |  |  |  |  |  |  |
| Center Financial Corporation | \$ | 173,734 | 8.49\% | \$ | 81,848 | 4.00\% | \$ | 102,310 | 5.00\% |
| Center Bank | \$ | 169,429 | 8.28\% | \$ | 81,819 | 4.00\% | \$ | 102,274 | 5.00\% |
| As of December 31, 2006 |  |  |  |  |  |  |  |  |  |
| Total Capital (to Risk-Weighted Assets) |  |  |  |  |  |  |  |  |  |
| Center Financial Corporation | \$ | 175,179 | 10.54\% | \$ | 132,979 | 8.00\% | \$ | 166,223 | 10.00\% |
| Center Bank | \$ | 173,159 | 10.42\% | \$ | 132,971 | 8.00\% | \$ | 166,214 | 10.00\% |
| Tier 1 capital (to Risk-Weighted Assets) |  |  |  |  |  |  |  |  |  |
| Center Financial Corporation | \$ | 157,053 | 9.45\% | \$ | 66,489 | 4.00\% | \$ | 99,734 | 6.00\% |
| Center Bank | \$ | 155,033 | 9.33\% | \$ | 66,486 | 4.00\% | \$ | 99,728 | 6.00\% |
| Tier 1 capital (to Average Assets) |  |  |  |  |  |  |  |  |  |
| Center Financial Corporation | \$ | 157,053 | 8.62\% | \$ | 72,872 | 4.00\% | \$ | 91,089 | 5.00\% |
| Center Bank | \$ | 155,033 | 8.51\% | \$ | 72,868 | 4.00\% | \$ | 91,086 | 5.00\% |

## 21. BUSINESS SEGMENT INFORMATION

The Company manages its activities as a single operating segment, and accordingly, the Company's operations consist of a single reportable business segment. In accordance with SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information" all prior period segment information has been reclassified to report only one operating segment. The following information is presents for historical purposes only.

|  | Year Ended December 31, 2005 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking Operations |  | Trade Finance Services |  | SBA |  | Total |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Interest income | \$ | 78,107 | \$ | 6,706 | \$ | 8,012 | \$ | 92,825 |
| Interest expense |  | 25,223 |  | 1,721 |  | 2,523 |  | 29,467 |
| Net interest income |  | 52,884 |  | 4,985 |  | 5,489 |  | 63,358 |
| Provision for loan losses |  | 3,014 |  | 119 |  | 237 |  | 3,370 |
| Net interest income after provision for loan losses |  | 49,870 |  | 4,866 |  | 5,252 |  | 59,988 |
| Other operating income |  | 13,615 |  | 3,726 |  | 3,190 |  | 20,531 |
| Other operating expenses |  | 36,113 |  | 3,193 |  | 1,519 |  | 40,825 |
| Segment pretax profit | \$ | 27,372 | \$ | 5,399 | \$ | 6,923 | \$ | 39,694 |
| Segment assets | \$ | 1,426,553 | \$ | 121,362 |  | 13,088 |  | 661,003 |

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## 22. QUARTERLY FINANCIAL DATA (UNAUDITED)

Summarized quarterly financial data follows:

|  | Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31 |  | June 30 |  | September 30 |  | December 31 |  |
|  | (Dollars in thousands, except per share data) |  |  |  |  |  |  |  |
| 2007 |  |  |  |  |  |  |  |  |
| Interest Income | \$ | 33,981 | \$ | 35,429 | \$ | 36,735 | \$ | 37,096 |
| Interest Expense |  | 15,383 |  | 16,230 |  | 17,403 |  | 17,970 |
| Net interest income before provision for loan losses |  | 18,598 |  | 19,199 |  | 19,332 |  | 19,127 |
| Provision for loan losses |  | 1,270 |  | 1,100 |  | 2,000 |  | 2,125 |
| Net income |  | 5,857 |  | 6,482 |  | 5,698 |  | 3,906 |
| Earnings per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.35 | \$ | 0.39 | \$ | 0.34 | \$ | 0.23 |
| Diluted |  | 0.35 |  | 0.39 |  | 0.34 |  | 0.23 |
| 2006 |  |  |  |  |  |  |  |  |
| Interest Income | \$ | 28,520 | \$ | 29,717 | \$ | 32,121 | \$ | 34,371 |
| Interest Expense |  | 11,862 |  | 12,456 |  | 13,725 |  | 15,276 |
| Net interest income before provision for loan losses |  | 16,658 |  | 17,261 |  | 18,396 |  | 19,095 |
| Provision for loan losses |  | 257 |  | 1,518 |  | 2,494 |  | 1,397 |
| Net income |  | 5,769 |  | 7,679 |  | 6,360 |  | 6,350 |
| Earnings per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.35 | \$ | 0.47 | \$ | 0.38 | \$ | 0.38 |
| Diluted |  | 0.35 |  | 0.46 |  | 0.38 |  | 0.38 |
| 2005 |  |  |  |  |  |  |  |  |
| Interest Income | \$ | 19,173 | \$ | 21,810 | \$ | 24,337 | \$ | 27,505 |
| Interest Expense |  | 5,341 |  | 6,216 |  | 7,876 |  | 10,034 |
| Net interest income before provision for loan losses |  | 13,832 |  | 15,594 |  | 16,461 |  | 17,471 |
| Provision for loan losses |  | 650 |  | 1,050 |  | 930 |  | 740 |
| Net income |  | 5,413 |  | 6,010 |  | 6,531 |  | 6,649 |
| Earnings per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.33 | \$ | 0.37 | \$ | 0.40 | \$ | 0.40 |
| Diluted |  | 0.32 |  | 0.36 |  | 0.40 |  | 0.40 |

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## 23. PARENT ONLY CONDENSED FINANCIAL STATEMENTS

The information below is presented as of December 31, 2007 and 2006 and for the years ended December 31, 2007, 2006 and 2005.

## CONDENSED STATEMENTS OF FINANCIAL CONDITION

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
|  | (Dollars in thousands) |  |
| Assets: |  |  |
| Cash | \$ 4,786 | \$ 2,461 |
| Investment in subsidiaries | 171,675 | 157,216 |
| Other assets | 287 | 666 |
| Total assets | \$ 176,748 | \$ 160,343 |
| Liabilities: |  |  |
| Long-term subordinated debentures | \$ 18,557 | \$ 18,557 |
| Other liabilities | 738 | 1,052 |
| Total liabilities | 19,295 | 19,609 |
| Shareholders' equity: |  |  |
| Common stock, no par value; authorized $40,000,000$ shares; issued and outstanding, 16,366,791 as of December 31, 2007 and $16,632,601$ as of |  |  |
| December 31, 2006 | 67,006 | 69,172 |
| Retained earnings | 90,541 | 71,777 |
| Accumulated other comprehensive loss, net of tax | (94) | (215) |
| Total shareholders' equity | 157,453 | 140,734 |
| Total liabilities and shareholders' equity | \$ 176,748 | \$ 160,343 |

## CONDENSED STATEMENTS OF OPERATIONS

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Cash dividend from Center Bank | \$ 11,171 | \$ 4,435 | \$ 3,760 |
| Equity in undistributed earnings of Center Bank | 14,337 | 24,816 | 22,793 |
| Other operating expenses, net | $(3,565)$ | $(3,093)$ | (1,950) |
| Net income | \$ 21,943 | \$ 26,158 | \$24,603 |

## CONDENSED STATEMENTS OF CASH FLOWS

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net income |  | 21,943 |  | \$ 26,158 | \$ | 24,603 |
| Adjustment to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Equity in undistributed income of the Bank |  | $(14,337)$ |  | $(24,816)$ |  | $(22,793)$ |
| Stock option compensation |  | 1,216 |  | 722 |  | - |
| Increase in other assets |  | (143) |  | 82 |  | (638) |
| Increase in liabilities |  | 32 |  | 56 |  | 791 |
| Net dividends received from the Bank |  | - |  | - |  | (835) |
| Net cash provided by operating activities |  | 8,711 |  | 2,202 |  | 1,128 |
| Cash flows (used in) provided by financing activities: |  |  |  |  |  |  |
| Proceeds from stock options exercised |  | 1,226 |  | 2,305 |  | 837 |
| Payment to repurchase common stock |  | $(4,608)$ |  | - |  | - |
| Tax benefit in excess of recognized cumulative compensation costs |  | - |  | 523 |  | - |
| Payment of cash dividend |  | $(3,004)$ |  | $(2,638)$ |  | $(2,625)$ |
| Net cash (used in) provided by financing activities |  | $(6,386)$ |  | 190 |  | $(1,788)$ |
| Net increase (decrease) in cash |  | 2,325 |  | 2,392 |  | (660) |
| Cash, beginning of year |  | 2,461 |  | 69 |  | 729 |
| Cash, end of the year | \$ | 4,786 | \$ | \$ 2,461 | \$ | 69 |

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

## ITEM 9A. CONTROLS AND PROCEDURES

## (a) Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files under the Exchange Act is accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

As required by Rule 13a-15(b) of the Securities Exchange Act, our management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation as of December 31, 2007, of the effectiveness of our "disclosure controls and procedures" as defined in Exchange Act Rule 13a-15(e). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer, concluded that, as of December 31, 2007, our controls and procedures were effective to ensure that information required to be disclosed in reports that we file or submit under the Exchange Act are recorded, processed, summarized and reported in accordance with the rules and forms of the SEC and that such information is accumulated and communicated to management as appropriate to allow timely decisions regarding required disclosure.

## (b) Management's Annual Report on Internal Control over Financial Reporting

Management is responsible for the preparation, integrity and reliability of the consolidated financial statements and related financial information contained in this annual report. The financial statements were prepared in accordance with generally accepted accounting principles and prevailing practices of the banking industry. Where amounts must be based on estimates and judgments, they represent the best estimates and judgments of management.

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Management has established and is responsible for maintaining an adequate internal control structure designed to provide reasonable, but not absolute, assurance as to the integrity and reliability of the financial statements, safeguarding of assets against loss from unauthorized use or disposition and the prevention and detection of fraudulent financial reporting. The internal control structure includes: a financial accounting environment; a comprehensive internal audit function; an independent audit committee of the board of directors; and extensive financial and operating policies and procedures. Management also recognizes its responsibility for fostering a strong ethical climate which is supported by a code of conduct, appropriate levels of management authority and responsibility, an effective corporate organizational structure and appropriate selection and training of personnel.

The board of directors, primarily through its audit committee, oversees the adequacy of the Company's internal control structure. The audit committee, whose members are neither officers nor employees of the Company, meets periodically with management, internal auditors and internal credit examiners to review the functioning of each and to ensure that each is properly discharging its responsibilities. In addition, Grant Thornton LLP, an independent registered public accounting firm, was engaged to audit the Company's consolidated financial statements and express an opinion as to the fairness of presentation of such financial statements. Grant Thornton LLP has issued an audit report on the effectiveness of management's internal control over financial reporting based on criteria established in "Internal Control-Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO").

Management recognizes that there are inherent limitations in the effectiveness of any internal control structure. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2007 based upon the criteria for effective internal control over financial reporting described in "Internal Control-Integrated Framework" issued by COSO. Based upon this assessment, management believes that, as of December 31, 2007, the Company maintained effective internal control over financial reporting.

## (c) Remediation of Material Weaknesses in Internal Control

Management previously disclosed a material weakness in internal control over financial reporting in its quarterly report on Form 10-Q, filed on April 27, 2007 for the quarter ended March 31, 2007, relating to our internal controls over the accuracy of certain general ledger balances and subsidiary ledgers being certified by each department and reviewed by the accounting department.

To remediate this material weakness, management implemented an additional review process by having independent departments review the certifications for branches and departments prior to the review by the accounting department. In addition, the Company's internal audit department audits the certification process on a quarterly basis. As a result of these actions, management of the Company believes this material weakness was satisfactorily remediated as of September 30, 2007.

## (d) Changes in Internal Controls

There were no significant changes in the Company's internal controls or in other factors that could significantly affect the Company's internal controls over financial reporting in the fourth quarter of 2007.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

## Board of Directors and Shareholders

Center Financial Corporation
We have audited Center Financial Corporation's (a California Corporation) internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Center Financial Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on Center Financial Corporation's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Center Financial Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control-Integrated Framework issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of financial condition of Center Financial Corporation as of December 31, 2007 and 2006 and the related consolidated statements of operations, shareholders' equity and comprehensive income, and cash flows for each of the three years in the period ended December 31, 2007 and our report dated February 22,2008 expressed an unqualified opinion.

## /s/ GRANT THORNTON LLP

Los Angeles, California
February 22, 2008

## ITEM 9B. OTHER INFORMATION

None

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE

The information required to be furnished pursuant to this item with respect to Directors and Executive Officers of the Company will be set forth under the caption "Election of Directors" in the Company's proxy statement for the 2008 Annual Meeting of Shareholders (the "Proxy Statement"), which the Company will file with the SEC within 120 days after the close of the Company's 2007 fiscal year in accordance with SEC Regulation 14A under the Securities Exchange Act of 1934. Such information is hereby incorporated by reference.

The information required to be furnished pursuant to this item with respect to compliance with Section 16(a) of the Exchange Act will be set forth under the caption "Section 16(a) Beneficial Ownership Reporting Compliance" in the Proxy Statement, and is incorporated herein by reference.

The information required to be furnished pursuant to this item with respect to the Company's Code of Ethics and corporate governance matters will be set forth under the caption "Corporate Governance" in the Proxy Statement, and is incorporated herein by reference.

## ITEM 11. EXECUTIVE COMPENSATION

The information required to be furnished pursuant to this item will be set forth under the caption "Executive Officer and Director Compensation" and "Compensation Discussion and Analysis" in the Proxy Statement, and is incorporated herein by reference.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

## Securities Authorized for Issuance Under Equity Compensation Plans

The information required by Item 12 with respect to securities authorized for issuance under equity compensation plans is set forth under "Item 5 - Market for Registrant's Common Equity and Issuer Repurchases of Equity Securities" above.

## Other Information Concerning Security Ownership of Certain Beneficial Owners and Management

The remainder of the information required by Item 12 will be set forth under the captions "Security Ownership of Certain Beneficial Owners and management" and "Election of Directors" in the Proxy Statement, and is incorporated herein by reference.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENENCE

The information required to be furnished pursuant to this item will be set forth under the caption "Related Party Transactions" and "Corporate Governance-Director Independence" in the Proxy Statement, and is incorporated herein by reference.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.

The information required to be furnished pursuant to this item will be set forth under the caption "Ratification of Appointment of Independent Registered Public Accounting Firm-Fees" in the Proxy Statement, and is incorporated herein by reference

## PART IV

## ITEM 15. EXHIBITS, FINANCIAL STATEMENTS SCHEDULES

## (a) Exhibits

| Exhibit No. | Description |
| :---: | :---: |
| 2.1 | Agreement and Plan of Reorganization dated September 18, 2007 by and between Center Financial Corporation and First Intercontinental Bank ${ }^{1}$ |
| 3.1 | Restated Articles of Incorporation of Center Financial Corporation ${ }^{2}$ |
| 3.2 | Amendment to the Articles of Incorporation of Center Financial Corporation ${ }^{3}$ |
| 3.3 | Amended and Restated Bylaws of Center Financial Corporation ${ }^{4}$ |
| 10.1 | Employment Agreement between Center Financial Corporation and Jae Whan Yoo effective January 16, $2007{ }^{5}$ |
| 10.2 | 2006 Stock Incentive Plan, as Amended and Restated June 13, $2007{ }^{6}$ |
| 10.3 | Lease for Corporate Headquarters Office ${ }^{2}$ |
| 10.4 | Indenture dated as of December 30, 2003 between Wells Fargo Bank, National Association, as Trustee, and Center Financial Corporation, as Issuer |
| 10.5 | Amended and Restated Declaration of Trust of Center Capital Trust I, dated as of December 30, $2003{ }^{7}$ |
| 10.6 | Guarantee Agreement between Center Financial and Wells Fargo Bank, National Association dated as of December 30, $2003{ }^{7}$ |
| 10.7 | Deferred compensation plan and list of participants ${ }^{8}$ |
| 10.8 | Split dollar plan and list of participants ${ }^{8}$ |
| 10.9 | Survivor income plan and list of participants ${ }^{8}$ |
| 10.10 | Resignation Agreement for Seon Hong Kim ${ }^{9}$ |
| 10.11 | Waiver and Release Agreement for James Hong ${ }^{6}$ |
| 11 | Statement of Computation of Per Share Earnings (included in Note 15 to Consolidated Financial Statements included herein.) |
| 21 | Subsidiaries of Registrant |
| 23.1 | Consent of Grant Thornton LLP |
| 31.1 | Certification of Chief Executive Officer (Section 302 Certification) |
| 31.2 | Certification of Chief Financial Officer (Section 302 Certification) |
| 32 | Certification of Periodic Financial Report (Section 906 Certification) |

1 Filed as an Exhibit of the same number to the Form 10-Q for the quarterly period ended September 30, 2007 and incorporated herein by reference

2 Filed as an Exhibit of the same number to the Company's Registration Statement on Form S-4 filed with the Securities and Exchange Commission (the "Commission") on June 14, 2002 and incorporated herein by reference

3 Filed as an Exhibit of the same number to the Form 10-K for the fiscal year ended December 31, 2005 and incorporated herein by reference

4 Filed as an Exhibit 3.2 to the Form 8-K filed with the Commission on May 12, 2006 and incorporated herein by reference

5 Filed as an Exhibit 10.1 to the Form 8-K filed with the Commission on February 1, 2007 and incorporated herein by reference

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$6 \quad$ Filed as an Exhibit of the same number to the Form 10-Q for the quarterly period ended June 30, 2007 and incorporated herein by reference
$7 \quad$ Filed as an Exhibit of the same number to the Form 10-K for the fiscal year ended December 31, 2003 and incorporated herein by reference

8 Filed as an Exhibit of the same number to the Form 10-Q for the quarterly period ended March 31, 2006 and incorporated herein by reference
$9 \quad$ Filed as an Exhibit of the same number to the Form 10-Q for the quarterly period ended March 31, 2007 and incorporated herein by reference

## (b) Financial Statement Schedules

Schedules to the financial statements are omitted because the required information is not applicable or because the required information is presented in the Company's Consolidated Financial Statements or related notes.
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## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized:

Date: February 22, 2008
/s/ Jae Whan Yoo Jae Whan Yoo
President \& Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacity and the dates indicated.

| Signature | Title | Date |
| :---: | :---: | :---: |
| /s/ Jae Whan Yoo | Director, Chief Executive Officer \& President (Principal Executive Officer) | February 22, 2008 |
| Jae Whan Yoo |  |  |
| /s/ Peter Y. S. Kim | Chairman of the Board | February 22, 2008 |
| Peter Y. S. Kim |  |  |
| /s/ David Z. Hong | Director | February 22, 2008 |
| David Z. Hong |  |  |
| /s/ Chang Hwi Kim | Director | February 22, 2008 |
| Chang Hwi Kim |  |  |
| /s/ Sang Hoon Kim | Director | February 22, 2008 |
| Sang Hoon Kim |  |  |
| /s/ Chung Hyun Lee | Director | February 22, 2008 |
| Chung Hyun Lee |  |  |
| /s/ Jin Chul Jhung | Director | February 22, 2008 |
| Jin Chul Jhung |  |  |
| /s/ Lonny D. Robinson | Executive Vice President \& Chief Financial Officer (Principal Financial Officer) | February 22, 2008 |
| Lonny D. Robinson |  |  |

## Subsidiaries of Registrant

| Name | Jurisdiction of Incorporation |
| :--- | :--- |
| Center Bank | California |
| Center Capital Trust I | Delaware |

## CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We have issued our reports dated February 22, 2008, accompanying the consolidated financial statements included in the Annual Report of Center Financial Corporation on Form 10-K for the year ended December 31, 2007. We hereby consent to the incorporation by reference of said reports in the Registration Statement of Center Financial Corporation on Form S-8 (File No. 333-135594).
/s/ GRANT THORNTON LLP
Los Angeles, California
February 22, 2008

## CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER

I, Jae Whan Yoo, certify that:

1. I have reviewed this annual report on Form $10-\mathrm{K}$ of Center Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
$\qquad$

## CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER

I, Lonny D. Robinson, certify that:

1. I have reviewed this annual report on Form 10-K of Center Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## Certification of Chief Executive Officer and Principal Financial Officer

## Certification of Periodic Financial Report

Jae Whan Yoo and Lonny D. Robinson hereby certify as follows:

1. They are the Chief Executive Officer and Chief Financial Officer, respectively, of Center Financial Corporation.
2. The Form 10-K of Center Financial Corporation for the Year Ended December 31, 2007 (the "Report") fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 ( 15 U.S.C. 78 m or 780 (d)) and the information contained in the report on Form 10-K fairly presents, in all material respects, the financial condition and results of operations of Center Financial Corporation.

Dated: February 22, 2008

Dated: February 22, 2008

| $1 / /$ Jae Whan Yoo |
| :---: |
| Jae Whan Yoo <br> President \& Chief Executive Officer <br> (Principal Executive Officer) |
|  |
| /s/Lonny D. Robinson |


[^0]:    24 The percentage change represents net interest income for twelve months in a stable interest rate environment versus net interest income in the various rate scenarios

[^1]:    * Including (gain) loss on sale of swaps.

