# CENTERSTATE BANKS OF FLORIDA INC 

## FORM 10-K

(Annual Report)

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SIC Code 6021 - National Commercial Banks
Industry Regional Banks
Sector Technology
Fiscal Year 12/31

# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-K

## CENTERSTATE BANKS OF FLORIDA, INC.

(Name of registrant as specified in its charter)


> Issuer's telephone number, including area code: (863) 293-2600

Securities registered pursuant to Section 12(b) of the Act:
Common Stock, par value $\$ 0.01$ per share
Securities registered pursuant to Section 12(g) of the Act: None

The registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES $\square$ NO $\boxtimes$
The registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES $\square$ NO $\boxtimes$
 reports), and (2) has been subject to such filing requirements for the past 90 days. YES $\mathbb{\text { NO }} \square$
 incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. $\square$
 reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer $\square \quad$ Accelerated filer $\boxtimes$
Non-accelerated filer $\square \quad$ Smaller reporting company $\square$
(Do not check if a smaller reporting company)
The registrant is a shell company, as defined in Rule 12b-2 of the Exchange Act. YES $\square$ NO $\boxtimes$

 issuer at that date.

As of March 5, 2008 there were outstanding 12,444,407 shares of the issuer's Common Stock.
DOCUMENTS INCORPORATED BY REFERENCE
 end are incorporated by reference into Part III, of this Annual Report on Form 10-K.

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## PART I

## Item 1. Business

## General


 and Valrico State Bank ("VSB") (collectively, the "Banks").
 banking locations.

 million. The transaction allowed us to consolidate our two subsidiary banks, and facilitated Atlantic Southern Bank's expansion into Florida.




 through our four wholly owned subsidiary banks, with 37 banking locations located in nine counties in central Florida.




 funds, annuities and other products, through a relationship with Infinex Investment, Inc.

 expenses.

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 funds. We face strong competition in the attraction of deposits (our primary source of lendable funds) and in the origination of loans. See "Competition."
 for our subsidiary banks.

At December 31, 2007, our Company's primary assets were our ownership of stock of each of our four Banks. At December 31, 2007, we had total consolidated assets of $\$ 1,217,430,000$, total consolidated deposits of $\$ 972,620,000$, and total consolidated stockholders' equity of $\$ 148,282,000$

## Note about Forward-Looking Statements




 with the Securities and Exchange Commission under the Federal securities laws. Our actual results may differ materially from our forward-looking statements.

## Lending Activities







 fixed rates of interest. Commercial lines of credit are typically granted on a one-year basis, with loan covenants and monetary thresholds. Other commercial loans with terms or amortization

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 real estate amounted to approximately $9 \%$ of our Company's total loan portfolio as of December 31, 2007, compared to 10\% at December 31, 2006


 interest rates.

 p to a five-year amortization schedule

For additional information regarding the Company's loan portfolio, see "Management's Discussion and Analysis of Financial Condition and Results of Operations."
 eferrals from brokers.

 particular, on larger credits, we generally rely on the cash flow of a debtor as the source of repayment and secondarily on the value of the underlying collateral.

In addition, we attempt to utilize shorter loan terms in order to reduce the risk of a decline in the value of such collateral.

## Deposit Activitie





 of Operations-Deposits,"

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## nvestments

 demand and deposit growth, and are generally used to provide for the investment of excess funds at minimal risks while providing liquidity to fund increases in loan demand or to offset fluctuations in deposits.

 money market accounts represent the excess cash we have available over and above daily cash needs. This money is invested on an overnight basis with approved correspondent banks.


 maturities of our securities so as to produce a steady cash-flow in the event cash is needed, or economic conditions change

## Correspondent Banking




We have established correspondent relationships with Federal Home Loan Bank, Independent Bankers' Bank of Florida, First American Bank and SunTrust Banks. The Company pays for such services

## Data Processing

 processing. The output of each of these comprehensive systems is then consolidated at the holding company level.

 subsidiary bank based on usage

## Effect of Governmental Policies

 supply of credit and deals with general economic conditions within the United States. The instruments of monetary policy employed by the Federal Reserve for these purposes influence in various ways

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he overall level of investments, loans, other extensions of credit and deposits, and the interest rates paid on liabilities and received on assets.

## nterest and Usury

 loans.

## Supervision and Regulation


 the business of our Company and subsidiary Banks. Supervision, regulation, and examination of banks by regulatory agencies are intended primarily for the protection of depositors, rather than shareholders.

 voting shares of any bank, (ii) taking any action that causes a bank to become a subsidiary of the bank holding company, or (iii) merging or consolidating with any other bank holding company



 adequacy and consideration of convenience and needs issues includes the parties' performance under the Community Reinvestment Act of 1977 (the "CRA"), both of which are discussed below.

 bank which has applied to:

- charter a bank,
- obtain deposit insurance coverage for a newly chartered institution,
- establish a new branch office that will accept deposits,
- relocate an office, or
- merge or consolidate with, or acquire the assets or assume the liabilities of, a federally regulated financial institution


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 records may be the basis for denying the application.






 control constitutes a serious risk to the financial safety, soundness, or stability of any bank subsidiary of that bank holding company.



 Secretary of the Treasury regarding the approval of new financial activities for both bank holding companies and national bank financial subsidiaries.





 holding companies and banks that desire to engage in new financial activities are required to have satisfactory or better Community Reinvestment Act ratings when they commence the new activity.

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 desist orders and the removal of directors and officers. The bank regulatory agencies also have the authority to approve or disapprove mergers, consolidations, and similar corporate actions.

 Purchases of Equity Securities."

 property or service.
 provisions. FIRREA also provides that a depository institution insured by the FDIC can be held liable for any loss incurred by, or reasonably expected to be incurred by, the FDIC in connection with:

- the default of a commonly controlled FDIC insured depository institution; or
- any assistance provided by the FDIC to a commonly controlled FDIC insured institution in danger of default.


 relating to insurance and equity investments. The Act also recodified restrictions on extensions of credit to insiders under the Federal Reserve Act.


 qualifying capital base for purposes of its risk-based capital ratio consists of the sum


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 ated institutions are required to maintain ratios 100 to 200 basis points above the minimum. At December 31, 2007, our leverage ratio was $10.8 \%$



The OCC and the FDIC have issued regulations to implement the "prompt corrective action" provisions of FDICIA. In general, the regulations define the five capital categories as follows:
 capital order or directive to meet and maintain a specific capital level for any capital measures;

- an institution is "adequately capitalized" if it has a total risk-based capital ratio of $8 \%$ or greater, has a Tier 1 risk-based capital ratio of $4 \%$ or greater, and has a leverage ratio of $4 \%$ or greater;
- an institution is "undercapitalized" if it has a total risk-based capital ratio of less than $8 \%$, has a Tier 1 risk-based capital ratio that is less than $4 \%$ or has a leverage ratio that is less than $4 \%$;
- an institution is "significantly undercapitalized" if it has a total risk-based capital ratio that is less than $6 \%$, a Tier 1 risk-based capital ratio that is less than $3 \%$ or a leverage ratio that is less than $3 \%$; and
- an institution is "critically undercapitalized" if its "tangible equity" is equal to or less than $2 \%$ of its total assets.
 the supervisory actions applicable to the next lower category, for supervisory concerns.


 this provision of all companies having control of an institution is limited to the lesser of:
- $5 \%$ of the institution's total assets at the time the institution becomes "undercapitalized" or
 pursuant to FDICIA

An "undercapitalized" institution may not acquire an interest in any company or any other insured depository institution, establish or acquire additional branch offices or engage in any new business unless the

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 appropriate Federal banking agency determines the proposed action will further the purpose of the "prompt corrective action" sections of FDICIA
 institution and to prohibit such an institution, without the appropriate Federal banking agency's prior written approval, from

- entering into any material transaction other than in the usual course of business;
- engaging in any covered transaction with affiliates (as defined in Section 23A(b) of the Federal Reserve Act);
- paying excessive compensation or bonuses; and
 institution's normal market areas.
 not stock) dividends, stock purchases, redemptions, and other distributions of capital to the owners of an institution.

Additionally, FDICIA requires, among other things, that:

- only a "well capitalized" depository institution may accept brokered deposits without prior regulatory approval and

FDICIA also contains a number of consumer banking provisions, including disclosure requirements and substantive contractual limitations with respect to deposit accounts
As of December 31, 2007, each of our subsidiary Banks met the capital requirements of a "well capitalized" institution.

 certain violations.

 markets, the costs and availability of funds, and prevailing interest rates.

Branch Banking . Banks in Florida are permitted to branch state wide. Such branch banking, however, is subject to prior approval by the bank regulatory agencies. Any such approval would take into consideration

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 granted to open a branch office.








 years.

 loans, other extensions of credit, and deposits, and the interest rates paid on liabilities and received on assets.
 the public companies in which they invest. All public companies are affected by the Act. Some of the principal provisions of the Act include:

- the creation of an independent accounting oversight board ("PCAOB") to oversee the audit of public companies and auditors who perform such audits;
- auditor independence provisions which restrict non-audit services that independent accountants may provide to their audit clients;
 certain situations, and (b) protect whistleblowers and informants;
- expansion of the authority and responsibilities of the company's audit, nominating and compensation committees;
- mandatory disclosure by analysts of potential conflicts of interest; and
- enhanced penalties for fraud and other violations.


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 comply with the USA Patriot Act and regulations adopted thereunder by the Secretary of the Treasury.

## Competition





 financial institutions of all types has increased significantly
 number and location of branches while smaller, independent financial institutions tend to compete primarily by rate and personal service.

## Employees

As of December 31, 2007, we had a total of approximately 371 full-time equivalent employees. The employees are not represented by a collective bargaining unit. We consider relations with employees to be good.

## Statistical Profile and Other Financial Data

 providing a review of our Company's business activities

## Availability of Reports furnished or filed with the Securities and Exchange Commission (SEC)

 internet website at www.csflbanks.com.

## Item 1A. Risk Factors



 below, could cause actual results to differ materially from those discussed in forward-looking statements.

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## 



 growth occurs more slowly than anticipated or declines, our operating results could be materially adversely affected.

 successfully managed.

## Our business is subject to the success of the local economies where we operate



 give any assurance we will benefit from any market growth or favorable economic conditions in our primary market areas if they do occur.

## We may face risks with respect to future expansion

 services. We also may receive future inquiries and have discussions with potential acquirors of us. Acquisitions and mergers involve a number of risks, including:

- the time and costs associated with identifying and evaluating potential acquisitions and merger partners;
- the estimates and judgments used to evaluate credit, operations, management and market risks with respect to the target institution may not be accurate;
 costs of the expansion;
- our ability to finance an acquisition and possible dilution to our existing shareholders;
- the diversion of our management's attention to the negotiation of a transaction, and the integration of the operations and personnel of the combining businesses;
- entry into new markets where we lack experience;
- the introduction of new products and services into our business;


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- the incurrence and possible impairment of goodwill associated with an acquisition and possible adverse short-term effects on our results of operations; and
- the risk of loss of key employees and customers.


 historical experience


## If the value of real estate in our core Florida market were to decline further, a significant portion of our loan portfolio could become under-collateralized, which could have a material adverse effect on us



 market or economic conditions in Central Florida could adversely affect the value of our assets, our revenues, results of operations and financial condition.
 effect on our earnings and capital than on the earnings and capital of larger financial institutions whose real estate loan portfolios are geographically diverse.

 are required to liquidate the collateral securing a loan to satisfy the debt during a period of reduced real estate values, our earnings and capital could be adversely affected.

## An inadequate allowance for loan losses would reduce our earnings




 regulatory authorities require the Banks to increase the allowance for loan losses as a part of their examination process, our earnings and capital could be significantly and adversely affected.

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## The building of market share through our de novo branching strategy could cause our expenses to increase faster than revenues


 Our expenses could be further increased if we encounter delays in the opening of any of our new branches. Finally, we have no assurance our new branches will be successful even after they have been established.

## Our recent results may not be indicative of our future results



 be adversely affected due to a high percentage of our operating costs being fixed expenses.

## Our continued pace of growth may require us to raise additional capital in the future, but that capital may not be available when it is needed

 foreseeable future. We may at some point, however, need to raise additional capital to support our continued growth.



## Changes in interest rates may negatively affect our earnings and the value of our assets


 interest income.




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## Competition from financial institutions and other financial service providers may adversely affect our profitability


 in our primary market areas and elsewhere.


 flexibility and responsiveness in working with local customers, we can give no assurance this strategy will be successful.

## We are subject to extensive regulation that could limit or restrict our activities


 regulators, which require us to maintain adequate capital to support our growth.
 and financial results of all commercial banks and bank holding companies, our cost of compliance could adversely affect our ability to operate profitably.

## We are dependent upon the services of our management team



 operations.

## Item 1B. Unresolved Staff Comments <br> None

## Item 2. Properties


 room that is set aside for us in the community club house or community center. These offices are opened for abbreviated periods and cater to the residents of the gated community. Of the

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 regarding our premises and equipment

## Item 3. Legal Proceedings

 issues incident to their respective businesses. We do not believe that there is any pending or threatened proceeding against the Banks which would have a material adverse effect on our consolidated financial position.

## Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of our Company security holders during the fourth quarter of the year ended December 31, 2007.

## PART II

## Item 5. Market for Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

 share data has been adjusted to reflect our May 2006 two for one stock split.

|  | High |  |  | ow | High |  | Low |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1st Quarter | \$ | 21.50 | \$ | 17.01 | \$ | 19.57 | \$ | 17.08 |
| 2nd Quarter |  | 19.99 |  | 16.32 |  | 22.74 |  | 17.88 |
| 3rd Quarter |  | 18.52 |  | 15.36 |  | 21.05 |  | 18.16 |
| 4th Quarter |  | 16.10 |  | 11.75 |  | 22.26 |  | 19.10 |

 Company.

## Dividends

 adjusted to reflect our May 2006 two for one stock split.

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter | \$ | 0.035 | \$ | 0.035 |
| 2nd Quarter | \$ | 0.035 | \$ | 0.035 |
| 3rd Quarter | \$ | 0.04 | \$ | 0.035 |
| 4th Quarter | \$ | 0.04 | \$ | 0.035 |








 which would cause the capital accounts of the Bank to fall below the minimum amount required by law, regulation, order or any written agreement with the Florida Department or a Federal regulatory agency.

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## Share Repurchases

We did not repurchase any shares of our common stock during 2007.

## Stock Plans

 Statement for the 2008 Annual Meeting of Shareholders is incorporated herein by reference

## Performance Graph

 cumulative total return of the SNL Southeast Bank Index and the NASDAQ Bank Index, since December 31, 2002 (assuming a $\$ 100$ investment on December 31, 2002 and reinvestment of all dividends).


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## tem 6.

Selected Consolidated Financial Data
 ootnotes thereto, of the Company at December 31, 2007 and 2006, and the three year period ended December 31, 2007, presented elsewhere herein.

Selected Consolidated Financial Data
For the twelve month period ending or as of December 31

| (Dollars in thousands except for share and per share data) | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUMMARY OF OPERATIONS: |  |  |  |  |  |  |  |  |  |  |
| Total interest income | \$ | 75,173 | \$ | 59,113 | \$ | 40,266 | \$ | 29,088 | \$ | 25,802 |
| Total interest expense |  | $(32,825)$ |  | $(22,010)$ |  | $(11,722)$ |  | $(7,874)$ |  | $(7,532)$ |
| Net interest income |  | 42,348 |  | 37,103 |  | 28,544 |  | 21,214 |  | 18,270 |
| Provision for loan losses |  | $(2,792)$ |  | (717) |  | $(1,065)$ |  | $(1,270)$ |  | $(1,243)$ |
| Net interest income after provision for loan losses |  | 39,556 |  | 36,386 |  | 27,479 |  | 19,944 |  | 17,027 |
| Non-interest income |  | 7,332 |  | 6,136 |  | 5,380 |  | 4,932 |  | 4,687 |
| Sale of bank shell |  | 1,000 |  | - |  | - |  | - |  | - |
| Gain on sale of branches |  | - |  | - |  | - |  | 1,844 |  | - |
| Non-interest expense |  | $(36,192)$ |  | $(29,204)$ |  | $(22,805)$ |  | $(19,780)$ |  | $(17,547)$ |
| Income before income taxes |  | 11,696 |  | 13,318 |  | 10,054 |  | 6,940 |  | 4,167 |
| Income taxes |  | $(3,897)$ |  | $(4,859)$ |  | $(3,724)$ |  | $(2,567)$ |  | $(1,541)$ |
| Net income | \$ | 7,799 | \$ | 8,459 | \$ | $\underline{\text { 6,330 }}$ | \$ | 4,373 | \$ | $\underline{\text { 2,626 }}$ |
| PER COMMON SHARE DATA: |  |  |  |  |  |  |  |  |  |  |
| Basic earnings per share | \$ | 0.64 | \$ | 0.77 | \$ | 0.68 | \$ | 0.59 | \$ | 0.39 |
| Diluted earnings per share | \$ | 0.63 | \$ | 0.75 | \$ | 0.66 | \$ | 0.57 | \$ | 0.39 |
| Book value per share | \$ | 11.92 | \$ | 10.54 | \$ | 9.26 | \$ | 7.09 | \$ | 6.23 |
| Tangible book value per share | \$ | 9.28 | \$ | 9.38 | \$ | 8.77 | \$ | 6.45 | \$ | 5.18 |
| Dividends per share | \$ | 0.15 | \$ | 0.14 | \$ | 0.13 | \$ | 0.12 | \$ | 0.11 |
| Actual shares outstanding |  | 12,436,407 |  | 11,129,020 |  | 0,500,772 |  | 8,137,426 |  | 6,738,760 |
| Weighted average shares outstanding |  | 12,108,590 |  | 10,964,890 |  | 9,357,046 |  | 7,500,316 |  | 6,729,648 |
| Diluted weighted average shares outstanding |  | 12,294,537 |  | 11,232,059 |  | 9,629,194 |  | 7,656,308 |  | 6,857,638 |
| BALANCE SHEET DATA: |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 1,217,430 | \$ | 1,077,102 | \$ | 871,521 | \$ | 753,779 | \$ | 608,896 |
| Total loans |  | 841,405 |  | 657,963 |  | 516,658 |  | 441,005 |  | 413,898 |
| Allowance for loan loss |  | 10,828 |  | 7,355 |  | 6,491 |  | 5,685 |  | 4,850 |
| Total deposits |  | 972,620 |  | 892,806 |  | 717,337 |  | 659,630 |  | 538,235 |
| Short-term borrowings |  | 75,646 |  | 52,792 |  | 42,811 |  | 24,627 |  | 17,465 |
| Corporate debenture |  | 12,500 |  | 10,000 |  | 10,000 |  | 10,000 |  | 10,000 |
| Shareholders' equity |  | 148,282 |  | 117,332 |  | 97,241 |  | 57,664 |  | 41,963 |
| Tangible capital |  | 115,439 |  | 104,386 |  | 92,087 |  | 52,438 |  | 36,651 |
| Goodwill |  | 28,118 |  | 9,863 |  | 4,675 |  | 4,675 |  | 4,675 |
| Core deposit intangible (CDI) |  | 4,725 |  | 3,083 |  | 479 |  | 551 |  | 637 |
| Average total assets |  | 1,189,268 |  | 981,640 |  | 808,177 |  | 673,669 |  | 550,866 |
| Average loans |  | 791,886 |  | 605,236 |  | 482,819 |  | 421,229 |  | 374,567 |
| Average interest earning assets |  | 1,068,591 |  | 894,286 |  | 744,298 |  | 618,589 |  | 503,292 |
| Average deposits |  | 963,033 |  | 807,471 |  | 678,149 |  | 584,442 |  | 488,952 |
| Average interest bearing deposits |  | 775,282 |  | 610,732 |  | 496,046 |  | 445,358 |  | 393,528 |
| Average interest bearing liabilities |  | 854,251 |  | 670,562 |  | 544,663 |  | 481,468 |  | 412,457 |
| Average shareholders' equity |  | 138,425 |  | 109,794 |  | 78,037 |  | 51,340 |  | 40,955 |

## Selected Consolidated Financial Data-continued

 For the twelve month period ending or as of December 31| (Dollars in thousands except for share and per share data) | 2007 | 2006 | 2005 | 2004 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED FINANCIAL RATIOS: |  |  |  |  |  |
| Return on average assets | 0.66\% | 0.86\% | 0.78\% | 0.65\% | 0.48\% |
| Return on average equity | 5.63\% | 7.70\% | 8.11\% | 8.52\% | 6.41\% |
| Dividend payout | 23\% | 18\% | 19\% | 21\% | 28\% |
| Efficiency (1) | 73\% | 68\% | 67\% | 76\% | 76\% |
| Net interest margin, tax equivalent basis (2).. | 4.01\% | 4.17\% | 3.84\% | 3.43\% | 3.63\% |
| Net interest spread, tax equivalent basis (3)... | 3.25\% | 3.35\% | 3.27\% | 3.06\% | 3.30\% |
| CAPITAL RATIOS: |  |  |  |  |  |
| Tier 1 leverage ratio | 10.78\% | 11.23\% | 12.35\% | 8.60\% | 7.84\% |
| Risk-based capital |  |  |  |  |  |
| Tier 1 | 13.80\% | 15.60\% | 18.10\% | 13.40\% | 11.30\% |
| Total | 14.97\% | 16.60\% | 19.23\% | 14.61\% | 12.48\% |
| Average equity to average assets | 11.64\% | 11.18\% | 9.66\% | 7.62\% | 7.43\% |
| ASSET QUALITY RATIOS: |  |  |  |  |  |
| Net charge-offs to average loans | 0.12\% | 0.08\% | 0.05\% | 0.07\% | 0.12\% |
| Allowance to period end loans | 1.29\% | 1.12\% | 1.26\% | 1.29\% | 1.17\% |
| Allowance for loan losses to non-performing loans | 266\% | 1,206\% | 430\% | 634\% | 366\% |
| Non-performing assets to total assets | 0.40\% | 0.06\% | 0.18\% | 0.17\% | 0.27\% |
| OTHER DATA: |  |  |  |  |  |
| Banking locations | 37 | 30 | 26 | 25 | 25 |
| Full-time equivalent employees | 371 | 320 | 275 | 257 | 254 |

(1) Efficiency ratio is non-interest expense divided by the sum of net interest income before the provision for loan losses plus non-interest income, exclusive of non-recurring items.
2) Net interest margin is net interest income divided by total average earning assets.
3) Net interest spread is the difference between the average yield on earning assets and the average yield on average interest bearing liabilities.

## Quarterly Financial Information



 periods. Historical earnings per share data have been adjusted to reflect our May 2006 two for one stock split.

## Selected Quarterly Data <br> (Dollars are in thousands)

| (Dollars in thousands except for per share data) | 2007 |  |  |  |  |  |  |  | 2006 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4 Q |  | 3 Q |  | 2Q |  | 1 Q |  | 4 Q |  | 3 Q |  | 2 Q |  | 10 |  |
| Interest income | \$ | 19,191 | \$ | 19,839 | \$ | 19,623 | \$ | 16,520 | \$ | 16,264 | \$ | 15,934 | \$ | 14,724 | S | 12,191 |
| Interest expense |  | $(8,586)$ |  | $(8,938)$ |  | $(8,379)$ |  | $(6,922)$ |  | $(6,642)$ |  | $(6,298)$ |  | $(5,143)$ |  | $(3,927)$ |
| Net interest income |  | 10,605 |  | 10,901 |  | 11,244 |  | 9,598 |  | 9,622 |  | 9,636 |  | 9,581 |  | 8,264 |
| Provision for loan losses |  | $(1,605)$ |  | (529) |  | (376) |  | (282) |  | (142) |  | (129) |  | (206) |  | (240) |
| Net interest income after |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for loan losses |  | 9,000 |  | 10,372 |  | 10,868 |  | 9,316 |  | 9,480 |  | 9,507 |  | 9,375 |  | 8,024 |
| Non-interest income |  | 1,923 |  | 1,959 |  | 1,903 |  | 1,540 |  | 1,584 |  | 1,550 |  | 1,490 |  | 1,495 |
| Sale of bank shell |  | 1,000 |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Securities gain (loss) |  | 5 |  | 2 |  | - |  | - |  | - |  | - |  | 17 |  | - |
| Non-interest expenses |  | $(9,315)$ |  | $(9,442)$ |  | $(9,362)$ |  | $(8,073)$ |  | $(7,854)$ |  | $(7,463)$ |  | $(7,297)$ |  | $(6,590)$ |
| Income before income tax expense |  | 2,613 |  | 2,891 |  | 3,409 |  | 2,783 |  | 3,210 |  | 3,594 |  | 3,585 |  | 2,929 |
| Income tax expense |  | (854) |  | (939) |  | $(1,129)$ |  | (975) |  | $(1,019)$ |  | $(1,343)$ |  | $(1,378)$ |  | $(1,119)$ |
| Net income | \$ | 1,759 | \$ | 1,952 | \$ | 2,280 | \$ | 1,808 | \$ | 2,191 | \$ | 2,251 | \$ | 2,207 | \$ | 1,810 |
| Basic earnings per common share | \$ | 0.14 | \$ | 0.16 | \$ | 0.18 | \$ | 0.16 | \$ | 0.20 | \$ | 0.20 | \$ | 0.20 | \$ | 0.17 |
| Diluted earnings per common share | \$ | 0.14 | \$ | 0.15 | \$ | 0.18 | \$ | 0.16 | \$ | 0.19 | \$ | 0.20 | \$ | 0.19 | \$ | 0.17 |

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations





 otherwise. There is no assurance that future results, levels of activity, performance or goals will be achieved.

Our discussion and analysis of earnings and related financial data are presented herein to assist
 the consolidated financial statements and related footnotes of our Company presented elsewhere herein. Historical per share data has been adjusted to reflect our May 2006 two for one stock split.

## Executive Summary

 owned subsidiary, C.S. Processing, Inc

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 owned subsidiary of our subsidiary Banks, which provides item processing services and certain information technology services for these subsidiary Banks.



 tatements for additional information.

 branch offices are very near completion, the other one has barely begun construction.

 an out of state bank for $\$ 1,000,000$. The expenses related to this transaction were approximately $\$ 100,000$.
 aggregate of 37 banking locations in nine Counties in central Florida as summarized in the table below:

## Subsidiary Banks <br> enterState Bank Central Florida, N.A. ("Central")

enterState Bank, N.A. ("CSB/West")
enterState Bank of Florida ("CSB/Polk")
Valrico State Bank ("VSB")


## Countie

Pasco, Hernando, Citrus, Sumter, Lake Polk
Hillsborough




 interest-bearing liabilities, any positive interest rate spread will generate net interest income. The interest rate spread is impacted by interest

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 non traditional and non insured investments. Non-interest expense consists of compensation, employee benefits, occupancy and equipment expenses, and other operating expenses.

## Critical Accounting Policies



 policies involving significant management valuation judgments.

## llowance for Loan Losses


 conomic conditions and the related impact on specific borrowers and industry concentrations, historical loan loss experiences and the level of classified and nonperforming loans.
 allowance for loan losses and the associated provision for loan losses.



 particular Bank's grade on a particular loan and subsequently downgrade or upgrade such loan(s) based on his risk analysis. As such, our lending process is decentralized, but our credit review process is centralized.


 sufficiently collateralized such that we expect to recover all principle and interest eventually, and therefore no specific reserve is warranted.

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 well as for certain loan grading factors. The aggregate of these two components results in our total allowance for loan losses

## Goodwill and Intangible Assets







 assets are described further in Note 5 of the notes to the consolidated financial statements.

COMPARISON OF RESULTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2007 AND DECEMBER 31, 2006

## Net Income

 December 31, 2006.

Our return on average assets ("ROA") and return on average equity ("ROE") for the year ended December 31, 2007 were $0.66 \%$ and $5.63 \%$, as compared to the ROA and ROE of $0.86 \%$ and $7.70 \%$, for the year ended December 31, 2006.

The significant items contributing to our 2007 net income compared to 2006 are discussed below.

## Net Interest Income/Margin

Net interest income consists of interest income generated by earning assets, less interest expense
 income less a $\$ 10,815,000$ increase in interest expense.
 assets increased 42 basis points ("bps") to $7.03 \%$ ( 46 bps to $7.09 \%$ tax equivalent basis) during the year

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 increase in yield on average interest earning assets resulted in the $\$ 16,060,000(\$ 16,392,000$ tax equivalent basis) increase in interest income between the two years

 increase in cost of average interest bearing liabilities resulted in the $\$ 10,815,000$ increase in interest expense between the two years.

See the tables "Average Balances-Yields \& Rates," and "Analysis Of Changes In Interest Income And Expenses" below.

|  | Average Balances-Yields \& Rates (Dollars are in thousands) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Years Ended December 31, |  |  |  |  |  |  |  |  |  |  |
|  | 2007 |  |  |  |  |  | 2006 |  |  |  |  |
|  | Average Balance |  |  | $\begin{aligned} & \text { Interest } \\ & \text { Inc / Exp } \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { Average } \\ \text { Rate } \\ \hline \end{gathered}$ | Average Balance |  | Interest <br> Inc/Exp |  | $\begin{gathered} \text { Average } \\ \text { Rate } \\ \hline \end{gathered}$ |
| ASSETS: |  |  |  |  |  |  |  |  |  |  |  |
| Loans (1) (2) (7) | \$ |  | 791,886 | \$ | 61,971 | 7.83\% | \$ | 605,236 | \$ | 46,549 | 7.69\% |
| Securities available for sale-taxable |  |  | 191,674 |  | 9,388 | 4.90\% |  | 217,709 |  | 9,169 | 4.21\% |
| Securities available for sale-tax exempt (7) |  |  | 35,933 |  | 1,824 | 5.08\% |  | 8,542 |  | 468 | 5.48\% |
| Federal funds sold and other |  |  | 49,098 |  | 2,531 | 5.15\% |  | 62,799 |  | 3,136 | 4.99\% |
| TOTAL INTEREST EARNING ASSETS | \$ |  | 1,068,591 | \$ | 75,714 | 7.09\% | \$ | 894,286 | \$ | 59,322 | 6.63\% |
| Allowance for loan losses |  |  | $(9,114)$ |  |  |  |  | $(7,130)$ |  |  |  |
| All other assets |  |  | 129,791 |  |  |  |  | 94,484 |  |  |  |
| TOTAL ASSETS | \$ |  | 1,189,268 |  |  |  | \$ | $\underline{\text { 981,640 }}$ |  |  |  |
| LIABILITIES \& SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |
| Now | \$ |  | 125,468 | \$ | 1,375 | 1.10\% | \$ | 100,268 | \$ | 659 | 0.66\% |
| Money market |  |  | 114,457 |  | 3,314 | 2.90\% |  | 106,707 |  | 2,651 | 2.48\% |
| Savings |  |  | 53,195 |  | 431 | 0.81\% |  | 48,053 |  | 343 | 0.71\% |
| Time deposits |  |  | 482,162 |  | 23,570 | 4.89\% |  | 355,704 |  | 15,337 | 4.31\% |
| Repurchase agreements |  |  | 58,329 |  | 2,582 | 4.43\% |  | 49,830 |  | 2,156 | 4.33\% |
| Other borrowed funds (3) |  |  | 8,765 |  | 532 | 6.07\% |  | 0 |  | 0 | 0.00\% |
| Corporate debenture (4) |  |  | 11,875 |  | 1,021 | 8.60\% |  | 10,000 |  | 864 | 8.64\% |
| TOTAL INTEREST BEARING LIABILITIES | \$ |  | 854,251 | \$ | 32,825 | 3.84\% | \$ | 670,562 | \$ | 22,010 | 3.28\% |
| Demand deposits |  |  | 187,751 |  |  |  |  | 196,739 |  |  |  |
| Other liabilities |  |  | 8,841 |  |  |  |  | 4,545 |  |  |  |
| Shareholders' equity |  |  | 138,425 |  |  |  |  | 109,794 |  |  |  |
| TOTAL LIABILITIES AND |  |  |  |  |  |  |  |  |  |  |  |
| STOCKHOLDERS' EQUITY | \$ |  | $\underline{1,189,268}$ |  |  |  | \$ | $\underline{\text { 981,640 }}$ |  |  |  |
| NET INTEREST SPREAD (tax equivalent basis) (5) |  |  |  |  |  | 3.25\% |  |  |  |  | 3.35\% |
| NET INTEREST INCOME (tax equivalent basis) |  |  |  | \$ | 42,889 |  |  |  | \$ | 37,312 |  |
| NET INTEREST MARGIN (tax equivalent basis) (6) |  |  |  |  |  | 4.01\% |  |  |  |  | 4.17\% |

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| (1) | Loan balances are net of deferred origination fees and costs. |
| :---: | :---: |
| (2) | Interest income on average loans includes loan fee recognition of \$523 and \$521 for the years ended December 31, 2007 and 2006, respectively. |
| (3) | Includes short-term (usually overnight) Federal Home Loan Bank advances and Federal Funds Purchased. |
| (4) | Includes net amortization of origination costs and amortization of purchase accounting adjustment of \$16 and \$38 during year ended December 31, 2007 and 2006, respectively. |
| (5) | Represents the average rate earned on interest earning assets minus the average rate paid on interest bearing liabilities. |
| (6) | Represents net interest income divided by total earning assets. |
| (7) | Interest income and rates include the effects of a tax equivalent adjustment using applicable statutory tax rates to adjust tax exempt investment income on tax exempt investm |

Analysis of Changes in Interest Income and Expenses
(Dollars are in thousands)

 due to average volume and changes due to rates, with the changes in both volumes and rates allocated to these two categories based on the proportionate absolute changes in each category.

## Provision for Loan Losses


 recoveries on prior loan charge-offs. Therefore, the provision for loan losses

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 and allowance for loan losses" regarding the allowance for loan losses for additional information

## Non-Interest Income

 isted are in thousands of dollars)

| (in thousands of dollars) | 2007 | 2006 | \$ increase <br> (decrease) | \% Increase <br> (decrease) |
| :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts | $\overline{\$ 4,436}$ | \$3,401 | \$ 1,035 | 30.4\% |
| Commissions from mortgage broker activities | 187 | 341 | (154) | (45.2)\% |
| Commissions from sale of mutual funds and annuities | 586 | 695 | (109) | (15.7)\% |
| Debit card and ATM fees | 905 | 592 | 313 | 52.9\% |
| Loan related fees | 381 | 315 | 66 | 21.0\% |
| BOLI income | 353 | 277 | 76 | 27.4\% |
| Other service charges and fees | 497 | 451 | 46 | 10.2\% |
| (Loss) gain on sale or disposition of fixed assets | (20) | 47 | (67) | (142.6)\% |
| Gain on sale of securities | 7 | 17 | (10) | (58.8)\% |
| Subtotal | \$7,332 | \$6,136 | \$ 1,196 | 19.5\% |
| Sale of bank charter | 1,000 | - | 1,000 | 100.0\% |
| Total non-interest income | \$8,332 | \$6,136 | \$ 2,196 | 35.8\% |






 ocations under one charter instead of two. All customer loan and deposit accounts/relationships have been retained by the Company. Following the Transaction, CSWFL changed its name to CenterState Bank, N.A


 remaining increase is primarily due to our general business growth.

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 refinancing activity. As the residential real estate market in Florida deteriorated, activity decreased, resulting in decreased commissions earned in 2007 compared to 2006

Sales of mutual funds and annuities are somewhat dependent on market place forces, but primarily dependent on the successful efforts of our investment sales representatives.

## Non-Interest Expense

 of dollars.

| (in thousands of dollars) | 2007 | 2006 | \$ increase <br> (decrease) | $\begin{aligned} & \% \text { Increase } \\ & \underline{(\text { decrease })} \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Employee salaries and wages | $\overline{\$ 14,825}$ | \$12,063 | \$2,762 | 22.9\% |
| Employee incentive/bonus compensation | 1,501 | 2,061 | (560) | (27.2)\% |
| Employee stock option expense | 509 | 594 | (85) | (14.3)\% |
| Health insurance and other employee benefits | 2,266 | 1,760 | 506 | 28.8\% |
| Payroll taxes | 1,120 | 932 | 188 | 20.2\% |
| Other employee related expenses | 840 | 647 | 193 | 29.8\% |
| Incremental direct cost of loan origination | $(1,034)$ | $(1,096)$ | 62 | 5.7\% |
| Total salaries, wages and employee benefits | \$20,027 | \$16,961 | \$ 3,066 | 18.1\% |
| Occupancy expense | 4,201 | 3,443 | 758 | 22.0\% |
| Depreciation of premises and equipment | 2,305 | 1,935 | 370 | 19.1\% |
| Supplies, stationary and printing | 690 | 607 | 83 | 13.7\% |
| Marketing expenses | 1,096 | 585 | 511 | 87.4\% |
| Data processing expense | 1,452 | 1,105 | 347 | 31.4\% |
| Legal, auditing and other professional fees | 1,101 | 673 | 428 | 63.6\% |
| Bank regulatory related expenses | 468 | 326 | 142 | 43.6\% |
| Postage and delivery | 308 | 276 | 32 | 11.6\% |
| ATM related expenses | 495 | 434 | 61 | 14.1\% |
| CDI amortization | 842 | 514 | 328 | 63.8\% |
| Other expenses | 3,207 | 2,345 | 862 | 36.8\% |
| Total non-interest expense | $\underline{\underline{\$ 36,192}}$ | \$29,204 | \$ 6,988 | 23.9\% |



 $\$ 1,793,000$, or $6.7 \%$. This remaining increase is primarily due to our general business growth. The narrative below discusses changes in selected line items year to year.

 VSB component ( $\$ 1,641,000$ in 2007 and nothing in 2006), reduces the net

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 Mid FL and VSB) and salary increases commensurate with our market environment


 philosophy of our incentive/bonus guidelines.




 expenses. Below is a list of our branching activity during 2006 and 2007

| Subsidiary Bank | $\begin{gathered} \begin{array}{c} \text { date } \\ \text { opened } \end{array} \end{gathered}$ | branch identification and comments | $\begin{gathered} \text { Average } \\ \text { Deposits Dec } \\ 2007 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| CSB/West (formerly Mid FL) | Sep-06 | Eustis office-Lake County-operating out of a temporary location, construction on new permanent facility expected to start in first quarter 2008 | \$ | 6,532,000 |
| CSB/Polk | Oct-06 | South Lakeland office-Polk County-operating out of a permanent facility, new construction | \$ | 11,619,000 |
| CSB/Polk | Oct-06 | Deer Creek office-Polk County-operating out of a temporary facility, construction on new permanent office completed in January 2008 | \$ | 1,128,000 |
| Central | Feb-07 | Ashton office-Osceola County-operating out of a permanent facility, new construction | \$ | 5,933,000 |
| VSB | May-07 | Fishhawk office-Hillsborough County-operating out of a permanent facility, new construction | \$ | 2,380,000 |
| CSB/West | Aug-07 | Brooksville office-Hernando County—operating out of a permanent facility—leased property | \$ | 519,000 |
|  |  |  |  |  |

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 relates to the checking account marketing campaign currently in place at one of our banks. This campaign started during the fourth quarter of 2006.
 continuing increase in bank regulation and requirements

The CDI amortization increase between the two years is due to the April 2, 2007 acquisition of VSB and a full year of amortization versus nine months in 2006 for the March 31 , 2006 acquisition of Mid FL.

## ncome Tax Provision



 effective tax rate. Income taxes are described and discussed further in Note 10 of our notes to our consolidated financial statements.

COMPARISON OF RESULTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2006 AND DECEMBER 31, 2005.
Net Income
 December 31, 2005.

Our return on average assets ("ROA") and return on average equity ("ROE") for the year ended December 31, 2006 were $0.86 \%$ and $7.70 \%$, as compared to the ROA and ROE of $0.78 \%$ and $8.11 \%$, for the year ended December 31, 2005.



 $(4.15 \%$ versus $3.84 \%)$. The significant line items contributing to our 2006 net income compared to 2005 are discussed below.

## Net Interest Income/Margin

Net interest income consists of interest income generated by earning assets, less interest expense
 $\$ 18,847,000$ increase in interest income offset by a $\$ 10,288,000$ increase in interest expense.

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 the two years

 increase in cost of average interest bearing liabilities resulted in the $\$ 10,288,000$ increase in interest expense between the two years.

See the tables "Average Balances-Yields \& Rates," and "Analysis Of Changes In Interest Income And Expenses" below.

Average Balances-Yields \& Rates
(Dollars are in thousands)

|  | Years Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  |  |  | 2005 |  |  |  |  |
|  | Average Balance |  | Interest Inc / Exp |  | $\begin{gathered} \hline \text { Average } \\ \text { Rate } \\ \hline \end{gathered}$ | Average Balance |  | Interest Inc/Exp |  | $\begin{gathered} \hline \text { Average } \\ \text { Rate } \\ \hline \end{gathered}$ |
| ASSETS: |  |  |  |  |  |  |  |  |  |  |
| Loans (1) (2) (7) | \$ | 605,236 | \$ | 46,549 | 7.69\% | \$ | 482,819 | \$ | 32,590 | 6.75\% |
| Securities-taxable |  | 217,709 |  | 9,169 | 4.21\% |  | 206,110 |  | 6,015 | 2.92\% |
| Securities-tax exempt (7) |  | 8,542 |  | 468 | 5.48\% |  | 244 |  | 13 | 5.33\% |
| Federal funds sold and other |  | 62,799 |  | 3,136 | 4.99\% |  | 55,125 |  | 1,718 | 3.12\% |
| TOTAL INTEREST EARNING ASSETS | \$ | 894,286 | \$ | 59,322 | 6.63\% | \$ | 744,298 | \$ | 40,336 | 5.42\% |
| Allowance for loan losses |  | $(7,130)$ |  |  |  |  | $(6,143)$ |  |  |  |
| All other assets |  | 94,484 |  |  |  |  | 70,022 |  |  |  |
| TOTAL ASSETS | \$ | $\underline{981,640}$ |  |  |  | \$ | 808,177 |  |  |  |
| LIABILITIES \& SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |
| Now | \$ | 100,268 | \$ | 659 | 0.66\% | \$ | 99,909 | \$ | 317 | 0.32\% |
| Money market |  | 106,707 |  | 2,651 | 2.48\% |  | 105,625 |  | 1,505 | 1.42\% |
| Savings |  | 48,053 |  | 343 | 0.71\% |  | 48,739 |  | 201 | 0.41\% |
| Time deposits |  | 355,704 |  | 15,337 | 4.31\% |  | 241,773 |  | 7,988 | 3.30\% |
| Repurchase agreements |  | 49,830 |  | 2,156 | 4.33\% |  | 38,210 |  | 1,013 | 2.65\% |
| Other borrowed funds (3) |  | 0 |  | 0 | 0.00\% |  | 407 |  | 16 | 3.93\% |
| Corporate debenture (4) |  | 10,000 |  | 864 | 8.64\% |  | 10,000 |  | 682 | 6.82\% |
| TOTAL INTEREST BEARING LIABILITIES | \$ | 670,562 | \$ | 22,010 | 3.28\% | \$ | 544,663 | \$ | 11,722 | 2.15\% |
| Demand deposits |  | 196,739 |  |  |  |  | 182,103 |  |  |  |
| Other liabilities |  | 4,545 |  |  |  |  | 3,374 |  |  |  |
| Shareholders' equity |  | 109,794 |  |  |  |  | 78,037 |  |  |  |
| TOTAL LIABILITIES AND |  |  |  |  |  |  |  |  |  |  |
| STOCKHOLDERS' EQUITY | \$ | 981,640 |  |  |  | \$ | 808,177 |  |  |  |
| NET INTEREST SPREAD (tax equivalent basis) (5) |  |  |  |  | 3.35\% |  |  |  |  | 3.27\% |
| NET INTEREST INCOME (tax equivalent basis) |  |  | \$ | 37,312 |  |  |  | \$ | 28,614 |  |
| NET INTEREST MARGIN (tax equivalent basis) (6).. |  |  |  |  | 4.17\% |  |  |  |  | 3.84\% |

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Analysis of Changes in Interest Income and Expenses
(Dollars are in thousands)

|  | Net Change Dec 31, 2006 versus 2005 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume |  | Rate |  | $\begin{gathered} \text { Net } \\ \text { Change } \end{gathered}$ |  |
| INTEREST INCOME |  |  |  |  |  |  |
| Loans (tax equivalent basis) | \$ | 9,006 |  | \$ 4,953 |  | 13,959 |
| Securities available for sale-taxable |  | 355 |  | 2,799 |  | 3,154 |
| Securities available for sale-tax exempt |  | 455 |  | - |  | 455 |
| Federal funds sold and other |  | 266 |  | 1,152 |  | 1,418 |
| TOTAL INTEREST INCOME | \$ | 10,082 |  | \$ 8,904 | \$ | 18,986 |
| INTEREST EXPENSE |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| NOW accounts | \$ | 1 |  | \$ 341 | \$ | 342 |
| Money market accounts |  | 16 |  | 1,130 |  | 1,146 |
| Savings |  | (3) |  | 145 |  | 142 |
| Time deposits |  | 4,461 |  | 2,888 |  | 7,349 |
| Repurchase agreements |  | 371 |  | 772 |  | 1,143 |
| Other borrowed funds |  | (16) |  | - |  | (16) |
| Corporate debenture |  | - |  | 182 |  | 182 |
| TOTAL INTEREST EXPENSE | \$ | 4,830 |  | \$ 5,458 |  | 10,288 |
| NET INTEREST INCOME | \$ | 5,252 |  | \$ 3,446 | \$ | 8,698 |

 due to average volume and changes due to rates, with the changes in both volumes and rates allocated to these two categories based on the proportionate absolute changes in each category.

## Provision for Loan Losses


 allowance changes. As such, the provision for loan loss (income statement) is the difference

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 December 31, 2005.

## Non-Interest Income

 isted are in thousands of dollars)

| (in thousands of dollars) | 2006 | 2005 | $\begin{gathered} \$ \\ \begin{array}{c} \text { increase } \\ \text { (decrease) } \end{array} \\ \hline \end{gathered}$ |  | $\begin{gathered} \% \\ \begin{array}{c} \text { increase } \\ \text { (decrease) } \end{array} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts | \$3,401 | \$3,222 | \$ | 179 | 5.6\% |
| Commissions from mortgage broker activities | 341 | 499 |  | (158) | (31.7)\% |
| Loan related fees | 315 | 283 |  | 32 | 11.3\% |
| Commissions from sale of mutual funds and annuities | 695 | 321 |  | 374 | 116.5\% |
| Rental income | 203 | 203 |  | - | - \% |
| Debit card and ATM fees | 592 | 508 |  | 84 | 16.5\% |
| BOLI income | 277 | 43 |  | 234 | 544.2\% |
| Other service charges and fees | 248 | 298 |  | (50) | (16.8)\% |
| Gain (loss) on sale of fixed assets | 47 | (2) |  | 49 | n/a |
| Gain (loss) on sale of securities | 17 | (3) |  | 20 | n/a |
| Gain on sale of other real estate owned | - | 8 |  | (8) | n/a |
| Total non-interest income | \$6,136 | \$5,380 |  | 756 | 14.1\% |





 other banks and to better align ourselves to the local competition.
 officers. BOLI income is recognized as the cash surrender value of the insurance policies grow. BOLI income is generally tax deferred indefinitely.
 refinancing activity.

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Sales of mutual funds and annuities are also dependent on market place forces including the successful efforts of our investment sales representatives.

## Non-Interest Expense

 of dollars.

| (in thousands of dollars) | 2006 | 2005 |  | increase decrease) | $\begin{aligned} & \text { \% increase } \\ & \text { (decrease) } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Employee salaries and wages | \$12,063 | \$ 10,006 |  | 2,057 | 20.6\% |
| Employee incentive/bonus compensation | 2,061 | 1,233 |  | 828 | 67.2\% |
| Employee stock option expense | 594 | - |  | 594 | n/a |
| Health insurance and other employee benefits | 1,760 | 1,180 |  | 580 | 49.2\% |
| Payroll taxes | 932 | 753 |  | 179 | 23.8\% |
| Other employee related expenses | 647 | 448 |  | 199 | 44.4\% |
| Incremental direct cost of loan origination | $(1,096)$ | (997) |  | (99) | 9.9\% |
| Total salaries, wages and employee benefits | \$ 16,961 | \$ 12,623 |  | 4,338 | 34.4\% |
| Occupancy expense | 3,443 | 2,780 |  | 663 | 23.8\% |
| Depreciation of premises and equipment | 1,935 | 1,642 |  | 293 | 17.8\% |
| Supplies, stationary and printing | 607 | 522 |  | 85 | 16.3\% |
| Marketing expenses | 585 | 447 |  | 138 | 30.9\% |
| Data processing expense | 1,105 | 961 |  | 144 | 15.0\% |
| Legal, auditing and other professional fees | 673 | 577 |  | 96 | 16.6\% |
| Bank regulatory related expenses | 326 | 316 |  | 10 | 3.2\% |
| Postage and delivery | 276 | 270 |  | 6 | 2.2\% |
| ATM related expenses | 434 | 399 |  | 35 | 8.8\% |
| CDI amortization | 514 | 72 |  | 442 | 613.9\% |
| Other expenses | 2,345 | 2,196 |  | 149 | 6.8\% |
| Total non-interest expense | \$ 29,204 | \$22,805 |  | 6,399 | 28.1\% |

 total 2006 non interest expense was approximately $\$ 2,292,000$. Excluding Mid FL, our net increase would adjust from $\$ 6,399,000$, or $28.1 \%$, to $\$ 4,107,000$, or $18.0 \%$ ( $\$ 6,399,000$ minus $\$ 2,292,000$ ).

 expense for stock options in our financial statements. We recorded an expense of $\$ 594,000$ in 2006, which was approximately $2 \%$ of our total non interest expense.

 commensurate with our market environment.

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 compensation also increases.

 in the health insurance industry
 oan pursuant to Statement of Financial Accounting Standard No. 91. The amount that we capitalize is dependent on not just the cost, but the volume of loans successfully originated.


 the continual growth of our business. The increase in the remainder of our non-interest expense was primarily due to the continual growth of our business.

## ncome Tax Provision






COMPARISON OF BALANCE SHEETS AT DECEMBER 31, 2007 AND DECEMBER 31, 2006

## Overview

 the time of the transaction, VSB's total assets at acquisition were approximately $\$ 184,090,000$. Excluding the VSB acquisition, total assets decreased by approximately $\$ 43,762,000$, or $4 \%$.

## Securities



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 subsequent to year end, and forecasted performance of the security.
 rading activities as defined in Statement of Financial Accounting Standard Number 115
 verage yield distributions



 ompared to a net unrealized loss of approximately $\$ 1,052,000$ at December 31, 2006

 States. In addition, we enter into federal funds transactions with our principal cont
maintained by us, which are shown separately in our consolidated balance sheet.

The tables below summarize the maturity distribution of securities, weighted average yield by range of maturities, and distribution of securities for the periods provided (dollars are in thousands)

|  | One year or less |  |  | Over one throughfive years |  |  | Over five through ten years |  |  | Over ten years |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$ | \% |  | \$ | \% |  | \$ | \% |  | \$ | \% |  | \$ | \% |
| AVAILABLE-FOR-SALE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| US treasury securities | \$ | 2,011 | 4.92\% | \$ | 1,027 | 4.81\% |  | - | -\% |  | - | - \% | \$ | \$ 3,038 | 4.88\% |
| US government agencies |  | 3,002 | 4.48\% |  | 27,347 | 5.21\% |  | 6,092 | 5.64\% |  | 4,057 | 5.78\% |  | 40,498 | 5.28\% |
| State, county, \& municipal |  | - | - \% |  | 6,217 | 4.41\% |  | 8,240 | 5.35\% |  | 23,725 | 5.56\% |  | 38,182 | 5.33\% |
| Mortgage-backed securities |  | 14,096 | 3.72\% |  | 93,397 | 4.99\% |  | 6,187 | 4.66\% |  | 4,036 | 5.11\% |  | 117,716 | 4.83\% |
| Total | \$ | 19,109 | 3.97\% | \$ | 127,988 | 5.01\% | \$ | 20,519 | 5.22\% | \$ | 31,818 | 5.53\% |  | \$ 199,434 | 5.01\% |

## Distribution of Investment Securities

(Dollars are in thousands)


Loans




 growth.

 $\$ 60,687,000$, or $7 \%$ of the loan portfolio.
 such amounts would exceed $25 \%$ of total capital. Due to the lack of diversified industry and the relative proximity of markets served, the Company has concentrations in geographic as well as in types of loans funded.

## Table of Contents

The tables below provide a summary of the loan portfolio composition and maturities for the periods provided below.

Loan Portfolio Composition
(Dollars are in thousands)

## Types of Loans

| at December 31: | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| Residential | \$ | 209,186 | \$ | 180,869 | \$ | 148,090 | \$ | 129,796 | \$ | 140,826 |
| Commercial |  | 385,669 |  | 291,536 |  | 219,094 |  | 179,846 |  | 157,586 |
| Construction, development, land |  | 108,615 |  | 60,950 |  | 36,352 |  | 20,032 |  | 16,930 |
| Total real estate loans |  | 703,470 |  | 533,355 |  | 403,536 |  | 329,674 |  | 315,342 |
| Commercial |  | 78,231 |  | 68,948 |  | 63,475 |  | 64,984 |  | 59,175 |
| Consumer and other loans |  | 60,687 |  | 56,684 |  | 50,413 |  | 46,883 |  | 39,908 |
| Total loans-gross |  | 842,388 |  | 658,987 |  | 517,424 |  | 441,541 |  | 414,425 |
| Less: unearned fees/costs |  | (983) |  | $(1,024)$ |  | (766) |  | (536) |  | (527) |
| Total loans |  | 841,405 |  | 657,963 |  | 516,658 |  | 441,005 |  | 413,898 |
| Less: allowance for loan losses |  | $(10,828)$ |  | $(7,355)$ |  | $(6,491)$ |  | $(5,685)$ |  | $(4,850)$ |
| Total loans, net | \$ | $\underline{\text { 830,577 }}$ | \$ | $\underline{\text { 650,608 }}$ | \$ | 510,167 | \$ | $\underline{ }$ | \$ | $\underline{409,048}$ |

The repayment of loans is a source of additional liquidity for the Company. The following table sets forth the loans maturing within specific intervals at December 31,2007 .

|  | Loan Maturity Schedule <br> (Dollars are in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | December 31, 2007 |  |  |  |  |  |  |  |  |  |  |
|  |  | $\begin{aligned} & \begin{array}{c} 0-12 \\ \text { Months } \end{array} \end{aligned}$ |  | $\begin{aligned} & 1-5 \\ & \text { Years } \end{aligned}$ |  |  | $\begin{aligned} & \begin{array}{l} \text { Over } 5 \\ \text { Years } \end{array} \\ & \hline \end{aligned}$ |  |  |  | Total |  |
| All loans other than construction |  | \$ | 182,636 | \$ | \$ | 338,827 | \$ | \$ | 212,310 |  | \$ | 733,773 |
| Real estate-construction |  |  | 59,742 |  |  | 38,807 |  |  | 10,066 |  |  | 108,615 |
| Total |  | \$ | 242,378 | \$ | \$ | 377,634 |  | \$ | 222,376 |  | \$ | 842,388 |
| Fixed interest rate |  | \$ | 96,065 | \$ | \$ | 299,691 | \$ | \$ | 97,491 |  | \$ | 493,247 |
| Variable interest rate |  |  | 146,313 |  |  | 77,943 |  |  | 124,885 |  |  | 349,141 |
| Total |  | \$ | 242,378 | \$ | \$ | 377,634 |  | \$ | 222,376 |  | \$ | 842,388 |


 for a discussion regarding the repricing structure of the loan portfolio.

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## Credit Quality and Allowance for Loan Losse

 and decreased by loan charge-offs net of recoveries of prior period loan charge-offs. Loans are charged against the allowance when management believes collection of the principal is unlikely.

The allowance consists of two components. The first component consists of amounts reserved for impaired loans, as defined by Statement of Financial Accounting Standard No. 114. Impaired loans are those loans that
 not expected to repay as agreed), but may be sufficiently collateralized such that we expect to recover all principle and interest eventually, and therefore no specific reserve is warranted

The second component is a general reserve on all of the Company's loans other than those identified as impaired. We group these loans into five general categories with similar characteristics as listed below:
Residential real estate loans
Commercial real estate loans
Construction, development, land loans
Commercial loans (not collateralized by real estate)
Consumer and all other loans (not collateralized by real estate)
 factor for that category, adjusted for current internal and external environmental factors, as well as for certain loan grading factors. The environmental factors that we consider are listed below.
 collateral for collateral-dependent loans.
We consider levels of and trends in charge-offs and recoveries.
We consider changes in the nature and volume of the portfolio and in the terms of loans.
 consider changes in the quality of our loan review system.
We consider changes in the experience, ability, and depth of our lending management and other relevant staff
 local economic trends and conditions).
We consider the effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in our existing portfolio (industry conditions).
We consider the existence and effect of any concentrations of credit, and changes in the level of such concentrations.

## Table of Contents

In the table below we have shown the two components, as discussed above, of our allowance for loan losses at December 31, 2007 and 2006.

| (amounts are in thousands of dollars) | December 31, |  | increase (decrease) |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 |  |
| Impaired loans | \$ 11,803 | \$ 4,986 | \$ 6,817 |
| Component 1 (specific allowance) | 812 | 372 | 440 |
| Specific allowance as percentage of impaired loans | 6.88\% | 7.46\% | (58bps) |
| Total loans other than impaired loans | 829,602 | 652,977 | 176,625 |
| Component 2 (general allowance) | 10,016 | 6,983 | 3,033 |
| General allowance as percentage of non impaired loans | 1.21\% | 1.07\% | 14bps |
| Total loans | 841,405 | 657,963 | 183,442 |
| Total allowance for loan losses | 10,828 | 7,355 | 3,473 |
| Allowance for loan losses as percentage of total loans | 1.29\% | 1.12\% | 17bps |

 hese trends differ significantly enough from historical trends such that we have added additional risk factors to specific loan categories

 discussed above, and the growth in the loan portfolio.

The remaining $\$ 440,000$ increase is due to an increase in our Component 1 , or specific allowance. This Component is the result of specific allowance analyses prepared for each of our impaired loans
 allowance for loan losses for the periods presented.

|  | Activity in Allowance for Loan Losses (Dollars are in thousands) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  |
| Balance, beginning of year |  | \$ | 7,355 | \$ | \$ 6,491 |  | \$ 5,685 |  | \$ 4,850 |  | \$ 4,055 |
| Loans charged-off: |  |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  | (206) |  | (368) |  | (225) |  | (133) |  | (298) |
| Real estate mortgage |  |  | (386) |  | (131) |  | - |  | (112) |  | (85) |
| Consumer |  |  | (405) |  | (99) |  | (134) |  | (105) |  | (151) |
| Total loans charged-off |  |  | (997) |  | (598) |  | (359) |  | (350) |  | (534) |
| Recoveries on loans previously charged-off: |  |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  | 1 |  | 53 |  | 52 |  | 7 |  | 29 |
| Real estate mortgage |  |  | 16 |  | 9 |  | 31 |  | 3 |  | 24 |
| Consumer |  |  | 44 |  | 36 |  | 17 |  | 35 |  | 33 |
| Total loan recoveries |  |  | 61 |  | 98 |  | 100 |  | 45 |  | 86 |
| Net loans charged-off |  |  | (936) |  | (500) |  | (259) |  | (305) |  | (448) |
| Provision for loan losses charged to expense |  |  | 2,792 |  | 717 |  | 1,065 |  | 1,270 |  | 1,243 |
| Adjustment relating to sale of branches |  |  | - |  | - |  | - |  | (130) |  | - |
| Acquisition of Mid FL |  |  | - |  | 647 |  | - |  | - |  | - |
| Acquisition of VSB |  |  | 1,617 |  | - |  | - |  | - |  | - |
| Balance, end of year |  |  | 10,828 |  | \$ 7,355 |  | \$ 6,491 |  | \$ 5,685 |  | \$ 4,850 |
| Total loans at year end |  |  | 841,405 |  | \$ 657,963 |  | \$ 516,658 |  | \$441,005 |  | \$ 413,898 |
| Average loans outstanding |  |  | 791,886 |  | \$605,236 |  | \$482,819 |  | \$ 421,229 |  | \$ 374,567 |
| Allowance for loan losses to total loans at year end |  |  | 1.29\% |  | 1.12\% |  | 1.26\% |  | 1.29\% |  | 1.17\% |
| Net charge-offs to average loans outstanding |  |  | 0.12\% |  | 0.08\% |  | 0.05\% |  | 0.07\% |  | 0.12\% |



 loan until the loan is returned to accrual status.

 remaining $10 \%$ are consumer and other loans. Only one loan with a balance of less than $\$ 10,000$ is unsecured. At December 31, 2007, loans past due 90 or more days and still accruing interest totaled $\$ 277,000$.
 single family homes ( $\$ 304,000$ combined), one mobile home with land ( $\$ 46,000$ ) and one commercial real estate property with building $(\$ 233,000)$.

At December 31, 2007 repossessed assets other than real estate consisted of three mobile homes with an aggregate balance of $\$ 170,000$.

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 and December 31, 2006, were $0.40 \%$ and $0.06 \%$, respectively
 December 31,2006 , were $0.48 \%$ and $0.09 \%$, respectively

 $\$ 987,000$, respectively. The table below summarizes non-performing assets for the periods provided.

|  | Non-Performing Assets (Dollars are in thousands) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | December 31, |  |  |  |  |
|  |  | 2007 | 2006 | 2005 | 2004 | 2003 |
| Non-accrual loans |  | \$ 3,797 | \$ 448 | \$ 852 | \$ 890 | \$1,078 |
| Past due loans 90 days or more and still accruing interest |  | 277 | 162 | 658 | 7 | 246 |
| Total non-performing loans |  | 4,074 | 610 | 1,510 | 897 | 1,324 |
| Other real estate owned ("OREO") |  | 583 | - | - | 384 | 282 |
| Repossessed assets other than real estate |  | 170 | 35 | 39 | 24 | 35 |
| Total non-performing assets |  | \$4,827 | \$ 645 | \$1,549 | \$1,305 | \$1,641 |
| Total non-performing loans as a percentage of total loans |  | 0.48\% | 0.09\% | 0.29\% | 0.20\% | $0.32 \%$ |
| Total non-performing assets as a percentage of total assets |  | 0.40\% | 0.06\% | 0.18\% | 0.17\% | 0.27\% |
| Allowance for loan losses as a percentage of non-performing loans |  | 266\% | 1,206\% | 430\% | 634\% | 366\% |
| Restructured loans |  | \$ - | \$ - | \$ - | \$ - | \$ - |
| Recorded investment in impaired loans |  | \$14,885 | \$4,986 | \$6,346 | \$1,053 | \$ 368 |
| Allowance for loan losses related to impaired loans |  | \$ 1,182 | \$ 372 | $\underline{\underline{\text { \$1,017 }}}$ | \$ 406 | \$ 132 |





 loan losses.

## Table of Contents

 allowance for loan losses by loan category and loans in each category as a percentage of total loans, for the periods presented. Dollar amounts are in thousands

|  | December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  | 2006 |  |  | 2005 |  |  |
| Real estate loans: |  |  |  |  |  |  |  |  |  |
| Residential | \$ | 1,441 | 25\% |  | \$ 998 | 28\% | \$ | 992 | 29\% |
| Commercial |  | 5,202 | 46\% |  | 2,969 | 44\% |  | 2,888 | 42\% |
| Construction, development, land |  | 1,636 | 13\% |  | 1,213 | 9\% |  | 435 | 7\% |
| Total real estate loans |  | 8,279 | 84\% |  | 5,180 | $81 \%$ |  | 4,315 | 78\% |
| Commercial loans |  | 1,413 | 9\% |  | 1,271 | 10\% |  | 1,303 | 12\% |
| Consumer and other loans |  | 929 | 7\% |  | 904 | 9\% |  | 841 | 10\% |
| Unallocated |  | 207 |  |  | - |  |  | 32 |  |
|  |  |  |  |  |  | 100\% |  | 6,491 |  |
|  |  |  |  |  | December |  |  |  |  |
|  |  |  | 2004 |  |  |  | 03 |  |  |
| Real estate loans: |  |  |  |  |  |  |  |  |  |
| Residential |  | \$ 876 |  |  | 29\% | \$ 815 |  | 34\% |  |
| Commercial |  | 2,562 |  |  | 41\% | 1,927 |  | 38\% |  |
| Construction, development, land |  | 324 |  |  | 4\% | 237 |  | 4\% |  |
| Total real estate loans |  | 3,762 |  |  | 74\% | 2,979 |  | 76\% |  |
| Commercial loans |  | 1,184 |  |  | 15\% | 1,301 |  | 14\% |  |
| Consumer and other loans |  | 665 |  |  | 11\% | 570 |  | 10\% |  |
| Unallocated |  | 74 |  |  |  | - |  |  |  |
| Total |  | $\underline{\underline{\text { 5,685 }}}$ |  |  | 100\% | $\underline{\underline{\$ 4,850}}$ |  | $\underline{\underline{100} \%}$ |  |

## Bank Premises and Equipment



 (Deer Creek in Polk County and Crystal River in Citrus County).

 information.

## Deposits

 (approximately $\$ 130,614,000$ ). Excluding the deposits acquired pursuant to the VSB

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 ther real estate related accounts.

The generation of deposits within our market area serves as our primary source of funds for investment principally in loans. The tables below summarize selected deposit information for the periods indicated

|  |  | verage in ds) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  |  | verage alance | Average Rate |  | verage | $\begin{gathered} \text { Average } \\ \text { Rate } \\ \hline \end{gathered}$ |  | Mverage Balance | Average Rate |
| Non interest bearing demand deposits | \$ | 187,751 | 0.00\% | \$ | 196,739 | 0.00\% | \$ | 182,103 | 0.00\% |
| NOW accounts |  | 125,468 | 1.10\% |  | 100,268 | 0.66\% |  | 99,909 | 0.32\% |
| Money market accounts |  | 114,457 | 2.90\% |  | 106,707 | 2.48\% |  | 105,625 | 1.42\% |
| Savings accounts |  | 53,195 | 0.81\% |  | 48,053 | 0.71\% |  | 48,739 | 0.41\% |
| Time deposits |  | 482,162 | 4.89\% |  | 355,704 | 4.31\% |  | 241,773 | 3.30\% |
| Total | \$ | 963,033 | 2.98\% | \$ | 807,471 | 2.35\% | \$ | $\underline{678,149}$ | 1.48\% |

Maturity of time deposits of $\$ \mathbf{1 0 0 , 0 0 0}$ or more
(Dollars are in thousands)

|  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
| Three months or less | \$ | 98,752 | \$ | 60,495 | \$ | 28,106 |
| Three through six months |  | 88,224 |  | 68,047 |  | 24,057 |
| Six through twelve months |  | 76,652 |  | 60,311 |  | 31,364 |
| Over twelve months |  | 33,673 |  | 38,780 |  | 46,672 |
| Total | \$ | 297,301 | \$ | 227,633 | \$ | 130,199 |

## Repurchase Agreements



 from their checking account into a repurchase agreement arrangement which we will pay a daily adjustable interest rate of the federal fund rate minus an amount that generally ranges between $0.35 \%$ and $0.75 \%$.

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 summarizes our repurchase agreements for the periods presented.

(1) Consist of securities sold under agreements to repurchase

## Other borrowed fund

 presented.

|  | Schedule of short-term borrowing (1) (Dollars are in thousands) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Maximum outstanding <br> at any month end | Average <br> balance | Average <br> interest rate during the year | Ending Balance | Weighted <br> Average interest rate at year end |
| Year ended December 31, |  |  |  |  |  |  |
| 2007 |  | \$ 42,518 | \$8,765 | 6.07\% | \$42,518 | 4.44\% |
| 2006 |  | - | - | - \% | - | - \% |
| 2005 |  | 4,500 | 407 | 3.93\% | 1,000 | 4.50\% |

(1) Consist of Federal Home Loan Bank advances and Federal Funds Purchased

## Corporate debenture




 subject to prior approval by the Federal Reserve Board, if then required. Related debt issuance costs of $\$ 188,000$ were capitalized and are being amortized to

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interest expense over a five year period. The Company has treated the trust preferred security as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes





 purposes.

## Liquidity and Market Risk Management

 sound asset quality and appropriate levels of capital reserves.
 consideration to both on- and off-balance sheet sources of and demands for funds on a daily and weekly basis.

 and liabilities and on the manner in which they combine to provide adequate liquidity to meet our needs



 variables: yield, credit quality, and appropriate funding sources and liquidity. Management of the liability mix of the balance sheet focuses on expanding the various funding sources.

 amortizing instruments that generate cash flows each month. The duration (average life of expected cash flows) of our securities at December 31, 2007 was approximately 3.4 years. Deposit

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 demand accounts.


 subsequent dates.


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 to the new rate shock level. The interest is recalculated for each level along with the new average
looking four quarters into the future, for our combined Banks, are summarized in the table below.

| change in interest rates | -400 bps | -300 bps | -200 bps | -100 bps | 0 bps | +100 bps | +200 bps | +300 bps | +400 bps |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| resulting effect on net interest income (a) | -1.18\% | -0.53\% | -0.05\% | 0.16\% | current | -0.38\% | -0.90\% | -1.45\% | -1.96\% |




 minus 400 bps changes in interest rates, the result is not catastrophic to our future earnings. We believe that our interest rate risk is manageable and under control as of December 31,2007 .




 line graph and its scale is on the right hand side of the graph. The line graph is connecting a series of dots, which represents our NIM for a given quarter.

Net Interest Margin vs. Prime








 December 31, 2007 time deposits represented approximately $55 \%$ of our total deposits.
 asset/liability portfolio with the goal of optimizing our yield without taking on excessive interest rate risk.

## Contractual Obligations

 deposits with indeterminate maturities, such as demand deposits, checking accounts, savings accounts and money market accounts, are presented as having a maturity of one year or less.

| (in thousands of dollars) | Total |  |  December 31, 2007 <br> Due over <br> one year <br> and less <br> than <br> Due in one  <br> year or  <br> less $\quad$three <br> years |  |  |  | Due over three years and less than five years |  | $\begin{gathered} \text { Due over } \\ \text { five } \\ \text { Years } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contractual commitments: |  |  |  |  |  |  |  |  |  |  |
| Deposit maturities | \$ | 972,620 | \$ | 904,093 | \$ | 54,145 | \$ | 14,382 | \$ | - |
| Securities sold under agreements to repurchase |  | 33,128 |  | 33,128 |  | - |  | - |  | - |
| Corporate debenture |  | 12,500 |  | - |  | - |  | - |  | 12,500 |
| Other borrowed funds |  | 42,518 |  | 42,518 |  | - |  | - |  | - |
| Deferred compensation |  | 1,858 |  | 1,556 |  | 302 |  | - |  | - |
| Operating lease obligations |  | 1,975 |  | 566 |  | 589 |  | 496 |  | 324 |
| Total | \$ | 1,064,599 | \$ | 981,861 | \$ | 55,036 | \$ | 14,878 | \$ | 12,824 |

## Primary Sources and Uses of Funds


 sold and other cash items.
 $\$ 1,820,000$ in dividends paid to our shareholders.

## Capital Resources


 Accounting Standard No. 123(R) ( $\$ 509,000$ ), plus net change of unrealized gain in securities available for sale ( $\$ 1,343,000$ ), less dividends paid ( $\$ 1,820,000$ ).


 subsidiary Banks' objective is to maintain its current status as a "well-capitalized institution" as that term is defined by its regulators.
 and a minimum ratio of Tier 1 capital to risk-weighted assets of $4 \%$. Adherence to these guidelines has not had an adverse impact on our Company.

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Selected consolidated capital ratios at December 31, 2007, and 2006 were as follows:

| Capital Ratios <br> (Dollars are in thousands) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Actual |  |  | Well Capitalized |  |  | Excess |
|  |  |  | Amount | Ratio |  | Amount | Ratio |  |
| As of December 31, 2007 : |  |  |  |  |  |  |  |  |
| Total capital: (to risk weighted assets): |  | \$ | 138,070 | 15.0\% |  | 92,231 | 10.0\% | \$ 45,839 |
| Tier 1 capital: (to risk weighted assets): |  | \$ | 127,242 | 13.8\% |  | 55,339 | 6.0\% | \$ 71,903 |
| Tier 1 capital: (to average assets): |  | \$ | 127,242 | 10.8\% | \$ | 58,995 | 5.0\% | \$ 68,247 |
| As of December 31, 2006: |  |  |  |  |  |  |  |  |
| Total capital: (to risk weighted assets): |  | \$ | 122,387 | 16.6\% |  | 73,716 | 10.0\% | \$ 48,671 |
| Tier 1 capital: (to risk weighted assets): |  | \$ | 115,032 | 15.6\% |  | 44,230 | 6.0\% | \$ 70,802 |
| Tier 1 capital: (to average assets): |  | \$ | 115,032 | 11.2\% |  | 51,236 | 5.0\% | \$ 63,796 |

## Effects of Inflation and Changing Prices





 Commercial and other loan originations and refinancings tend to slow as interest rates increase, and can reduce our earnings from such activities.

## Off-Balance Sheet Arrangements

We do not currently have any off-balance sheet arrangements, other than approved and unfunded loans and letters and lines of credit to our customers in the ordinary course of business.

## Accounting Pronouncements

Refer to Note 1(x) in our Notes to Consolidated Financial Statements for a discussion on the effects of new accounting pronouncements

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## tem 7A. Quantitative and qualitative disclosures about market risk.



 Banks. As such, the board of directors of each subsidiary Bank is responsible to review and approve the policies and guidelines established by their Bank's ALCO.

 quantitative disclosures in tabular format, as well as additional qualitative disclosures

## Item 8. Financial Statements and Supplementary Data

The financial statements of our Company as of December 31, 2007 and 2006 and for the years ended December 31, 2007, 2006 and 2005 are set forth in this Form 10-K at page 67
Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.
None.

## Item 9A. Controls and Procedures

 Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. Based upon their evaluation of
 were adequate.
 the Chief Executive and Chief Financial officers.


 of the effectiveness of our internal control over financial reporting based on the framework in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations, also referred to as the Treadway Commission. Based upon our evaluation under the framework in Internal Control - Integrated Framework, management concluded that our internal control over financial reporting was effective as of December 31, 2007

## tem 9B. Other Information.

Not applicable.

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## PART III

## Item 10. Directors, Executive Officers and Corporate Governance

Our Company has a Code of Ethics that applies to its principal executive officer and principal
financial officer (who is also its principal accounting officer), a copy of which is included with this
Form $10-\mathrm{K}$ as Exhibit 14.1. The information contained under the sections captioned "Directors" and



Item 11. Executive Compensation
 Benefits," and "Compensation Committee Report," in the Proxy Statement, is incorporated herein by reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information contained in the section captioned "Directors" and "Management and Principal
Stock Ownership" under "Election of Directors," and under the table captioned "Equity Compensation Plan Information," in the Proxy Statement, is incorporated herein by reference.

## Item 13. Certain Relationships and Related Transactions, and Director Independence

The information contained in the section entitled "Certain Transactions" under "Executive
Compensation and Benefits" and the section entitled "Director Independence" in the Proxy Statement is incorporated herein by reference.

## Item 14. Principal Accountant Fees and Services

The information contained in the section captioned "Independent Auditors" in the Proxy
Statement is incorporated herein by reference.

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## Exhibits and Financial Statement Schedules

(a) The following documents are filed as part of this report

## 1. Financial Statements

Reports of Independent Registered Public Accounting Firm Consolidated Balance Sheets as of December 31, 2007 and 2006
Consolidated Statements of Operations for the years ended December 31, 2007, 2006 and 2005
Consolidated Statements of Cash Flows for the years ended December 31, 2007, 2006 and 2005
Consolidated Statement of changes in stockholders' Equity and Comprehensive Income for the years ended December 31, 2007, 2006 and 2005
Notes to Consolidated Financial Statements

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2. Financial Statement Schedules

All schedules have been omitted as the required information is either inapplicable or included in the Notes to Consolidated Financial Statements

## 3. Exhibits

3.1 - Articles of Incorporation of CenterState Banks of Florida, Inc. (Incorporated by reference to Exhibit 3.1 to the Company's Registration Statement No. 333-95087 (the "Registration Statement"))
3.2 - Bylaws of CenterState Banks of Florida, Inc. (Incorporated by reference to Exhibit 3.2 to the Registration Statement)
3.3 - Amendments to Articles of Incorporation of CenterState Banks of Florida, Inc. (Incorporated by reference to the Company's Form 8-K dated April 25, 2006)
3.4 - Amendment to bylaws of CenterState Banks of Florida, Inc.
4.1 - Specimen Stock Certificate of CenterState Banks of Florida, Inc. (Incorporated by reference to Exhibit 4.2 to the Registration Statement)
0.1 - CenterState Banks of Florida, Inc. Stock Option Plan (Incorporated by reference to Exhibit 10.1 to the Registration Statement)*
10.2 - CenterState Banks of Florida, Inc. Employee Stock Purchase Plan (Incorporated by reference to Appendix A to the Company's Proxy Statement dated March 25,2004 )*
0.3 - Form of CenterState Banks of Florida, Inc. Split Dollar Agreement (Incorporated by reference to Exhibit 10.1 to the Company's Form 8-K dated January 11, 2006)*


10.6 - CenterState Banks of Florida, Inc. 2007 Equity Incentive Plan (Incorporated by reference to Appendix D to the Company's Proxy Statement dated March 30, 2007)*
10.7 - Noncompete and Nonsolicitation Agreement between CenterState Banks of Florida, Inc. and subsidiary bank president Timothy A. Pierson.
14.1 - Code of Ethics (Incorporated by reference to Exhibit 14.1 to the Company's December 31, 2003 Form 10-K dated March 26, 2004)
21.1 - List of Subsidiaries of CenterState Banks of Florida, Inc.
23.1 - Consent of Crowe Chizek and Company LLC
3.2 - Consent of KPMG LLP
31.1 - Certification of President and Chief Executive Officer under Section

302 of the Sarbanes-Oxley Act of 2002
31.2 - Certification of Chief Financial Officer under Section 302 of the

Sarbanes-Oxley Act of 2002
32.1 - Certification of President and Chief Executive Officer under Section

906 of the Sarbanes-Oxley Act of 2002
32.2 - Certification of Chief Financial Officer under Section 906 of the

Sarbanes-Oxley Act of 2002
Represents a management contract or compensatory plan or arrangement required to be filed as an exhibit.

## CENTERSTATE BANKS OF FLORIDA, INC. and SUBSIDIARIES

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholder
CenterState Banks of Florida, Inc
Winter Haven, Florida



 express an opinion on these financial statements and an opinion on the Company's internal control over financial reporting based on our audits








 timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements
 become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.


 (COSO)

Crowe Chizek and Company LLC
Fort Lauderdale, Florid
March 6, 2008

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## Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders
CenterState Banks of Florida, Inc.
005. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

 used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.
 December 31, 2005, in conformity with U.S. generally accepted accounting principles.

## KPMG LLP

March 10, 2006
Certified Public Accountants

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

## Consolidated Balance Sheets

(in thousands of dollars, except per share data)

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 30,293 | \$ | 40,385 |
| Federal funds sold and money market account |  | 42,155 |  | 79,636 |
| Cash and cash equivalents |  | 72,448 |  | 120,021 |
| Investment securities available for sale, at fair value |  | 199,434 |  | 235,350 |
| Loans |  | 841,405 |  | 657,963 |
| Less allowance for loan losses |  | $(10,828)$ |  | $(7,355)$ |
| Net loans |  | 830,577 |  | 650,608 |
| Accrued interest receivable |  | 5,843 |  | 5,035 |
| Federal Home Loan Bank and Federal Reserve Bank stock |  | 5,408 |  | 2,665 |
| Bank premises and equipment, net |  | 55,458 |  | 39,879 |
| Deferred income taxes, net |  | 1,120 |  | 1,898 |
| Goodwill |  | 28,118 |  | 9,863 |
| Core deposit intangible |  | 4,725 |  | 3,083 |
| Bank owned life insurance |  | 9,728 |  | 7,320 |
| Other real estate owned |  | 583 |  | - |
| Prepaid expenses and other assets |  | 3,988 |  | 1,380 |
| Total assets | \$ | $\xrightarrow{1,217,430}$ | \$ | $\underline{\text { 1,077,102 }}$ |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Deposits: |  |  |  |  |
| Interest bearing | \$ | 813,531 | \$ | 669,204 |
| Noninterest bearing |  | 159,089 |  | 223,602 |
| Total deposits |  | 972,620 |  | 892,806 |
| Securities sold under agreement to repurchase |  | 33,128 |  | 52,792 |
| Corporate debentures |  | 12,500 |  | 10,000 |
| Other borrowed funds |  | 42,518 |  | - |
| Accrued interest payable |  | 1,940 |  | 993 |
| Accounts payable and accrued expenses |  | 6,442 |  | 3,179 |
| Total liabilities |  | 1,069,148 |  | 959,770 |
| Stockholders' equity: |  |  |  |  |
| Preferred stock, \$. 01 par value; 5,000,000 shares authorized, no shares issued or outstanding |  | - |  | - |
| Common stock, \$. 01 par value: $40,000,000$ shares authorized; 12,436,407 and 11,129,020 shares issued and outstanding at December 31, 2007 and 2006, respectively |  | 124 |  | 111 |
| Additional paid-in capital |  | 110,604 |  | 86,989 |
| Retained earnings |  | 36,857 |  | 30,878 |
| Accumulated other comprehensive income (loss) |  | 697 |  | (646) |
| Total stockholders' equity |  | 148,282 |  | 117,332 |
| Total liabilities and stockholders' equity | \$ | 1,217,430 | \$ | 1,077,102 |

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Consolidated Statements of Operations
Years ended December 31, 2007, 2006 and 2005
(in thousands of dollars, except per share data)

|  | 2007 |  |  | 2006 | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |  |  |
| Loans | \$ | 61,873 | \$ | 46,469 | \$ | 32,524 |
| Investment securities available for sale: |  |  |  |  |  |  |
| Taxable |  | 9,388 |  | 9,169 |  | 6,015 |
| Tax-exempt |  | 1,381 |  | 339 |  |  |
| Federal funds sold and other |  | 2.531 |  | 3,136 |  | 1,718 |
|  |  | 75,173 |  | 59,113 |  | 40,266 |
| Interest expense: |  |  |  |  |  |  |
| Deposits |  | 28,690 |  | 18,990 |  | 10,011 |
| Securities sold under agreement to repurchase |  | 2,582 |  | 2,156 |  | 1,013 |
| Corporate debentures |  | 1,021 |  | 864 |  | 682 |
| Other borrowing |  | 532 |  | - |  | 16 |
|  |  | 32,825 |  | 22,010 |  | 11,722 |
| Net interest income |  | 42,348 |  | 37,103 |  | 28,544 |
| Provision for loan losses |  | 2,792 |  | 717 |  | 1,065 |
| Net interest income after provision for loan losses |  | 39,556 |  | 36,386 |  | 27,479 |
| Other income: |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 4,436 |  | 3,401 |  | 3,222 |
| Commissions from mortgage broker activities |  | 187 |  | 341 |  | 499 |
| Commissions from sale of mutual funds and annuities |  | 586 |  | 695 |  | 321 |
| Debit card and ATM fees |  | 905 |  | 592 |  | 508 |
| Loan related fees |  | 381 |  | 315 |  | 283 |
| Sale of bank shell |  | ,000 |  | - |  | - |
| BOLI income |  | 353 |  | 277 |  | 43 |
| Gain (loss) on sale of securities |  | 7 |  | 17 |  | (3) |
| (Loss) gain on sale of other real estate owned |  | (5) |  |  |  |  |
| Other service charges and fees |  | 482 |  | 498 |  | 499 |
|  |  | 8,332 |  | 6,136 |  | 5,380 |
| Other expenses: |  |  |  |  |  |  |
| Salaries, wages and employee benefits |  | 20,027 |  | 16,961 |  | 12,623 |
| Occupancy expense |  | 4,201 |  | 3,443 |  | 2,780 |
| Depreciation of premises and equipment |  | 2,305 |  | 1,935 |  | 1,642 |
| Supplies, stationary and printing |  | 690 |  | 607 |  | 52 |
| Marketing expenses |  | 1,096 |  | 585 |  | 447 |
| Data processing expense |  | 1,452 |  | 1,105 |  | 961 |
| Legal, audit and other professional fees |  | 1,101 |  | 673 |  | 577 |
| Core deposit intangible (CDI) amortization |  | 842 |  | 514 |  | 72 |
| Bank regulatory expenses |  | 468 |  | 326 |  | 316 |
| ATM related expenses |  | 495 |  | 434 |  | 399 |
| Postage and delivery |  | 308 |  | 276 |  | 270 |
| Other expenses |  | 3,207 |  | 2,345 |  | 2,196 |
| Total other expenses |  | 36,192 |  | 29,204 |  | 22,805 |
| Income before provision for income taxes |  | 11,696 |  | 13,318 |  | 10,054 |
| Provision for income taxes |  | 3,897 |  | 4,859 |  | 3,724 |
| Net income | \$ | 7,799 | \$ | 8.459 | \$ | 6,330 |
| Earnings per share: |  |  |  |  |  |  |
| Basic | s | 0.64 | \$ | 0.77 | \$ | 0.68 |
| Diluted | S | 0.63 | \$ | 0.75 | \$ | 0.66 |
| Common shares used in the calculation of earnings per share: |  |  |  |  |  |  |
| Basic |  | 12,108,590 |  | 10,964,890 |  | 9,357,046 |
| Diluted |  | 12,294,537 |  | 11,232,059 |  | 9,629,194 |

See accompanying notes to the consolidated financial statements.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Consolidated Statements of Changes in Stockholders' Equity
Years ended December 31, 2007, 2006, and 2005
(in thousands of dollars)


See accompanying notes to the consolidated financial statements.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows
Years ended December 31, 2007, 2006 and 2005
(in thousands of dollars)

| Cash flows from operating activities: | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Net income | \$ | 7,799 | \$ | 8,459 | \$ | 6,330 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Provision for loan losses |  | 2,792 |  | 717 |  | 1,065 |
| Depreciation of premises and equipment |  | 2,305 |  | 1,935 |  | 1,642 |
| Amortization of purchase accounting adjustments |  | 513 |  | 444 |  |  |
| Net amortization/accretion of investment securities |  | 119 |  | 162 |  | 378 |
| Net deferred loan origination fees |  | (250) |  | 78 |  | 231 |
| Loss (gain) on sale of other real estate owned |  | 5 |  | - |  | (8) |
| Loss (gain) on sale or disposal of fixed assets |  | 20 |  | (10) |  |  |
| Deferred income taxes |  | $(1,366)$ |  | 155 |  | (228) |
| Realized (gain) loss on sale or call of available for sale securities |  | (7) |  | (17) |  |  |
| Stock based compensation expense |  | 509 |  | 594 |  |  |
| Bank owned life insurance income |  | (353) |  | (277) |  | (43) |
| Gain on sale of bank shell |  | $(1,000)$ |  | - |  |  |
| Cash provided by (used in) changes in: |  |  |  |  |  |  |
| Net change in accrued interest receivable, prepaid expenses, and other assets |  | $(2,335)$ |  | (1,517) |  | (988) |
| Net change in interest payable, accounts payable and accrued expenses |  | $(1,087)$ |  | (98) |  | 2,274 |
| Net cash provided by operating activities |  | 7,664 |  | 10,625 |  | 10,662 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Purchases of investment securities available for sale |  | (16,612) |  | $(56,233)$ |  | $(61,843)$ |
| Purchases of mortgage backed securities available for sale |  | (16,819) |  | (56,583) |  | (78,570) |
| Purchases of FHLB and FRB stock |  | $(1,981)$ |  | (385) |  | $(1,056)$ |
| Proceeds from callable investment securities available for sale |  | 1,250 |  | 7- |  |  |
| Proceeds from maturities of investment securities available for sale |  | 38,000 |  | 78,250 |  | 81,500 |
| Proceeds from pay-downs of mortgage backed securities available for sale |  | 32,486 |  | 28,385 |  | 27,559 |
| Proceeds from sales of investment securities available for sale |  | 10,966 |  | 117 |  | 2,993 |
| Proceeds from sales of FHLB and FRB stock |  | 135 |  | - |  |  |
| Purchase of bank owned life insurance |  |  |  | $(1,000)$ |  | $(6,000)$ |
| Increase in loans, net of repayments |  | $(62,840)$ |  | $(88,548)$ |  | (76,143) |
| Purchases of premises and equipment, net |  | $(8,615)$ |  | $(9,550)$ |  | $(4,884)$ |
| Proceeds from sale of bank shell |  | 1,000 |  | - |  |  |
| Proceeds from sale of other real estate owned |  | 210 |  | - |  | 392 |
| Net cash from acquisition of Valrico State bank |  | 7,650 |  | - |  | - |
| Net cash from acquisition of Mid FL bank |  | - |  | 13,646 |  | - |
| Net cash used in investing activities |  | (15,170) |  | (91,901) |  | (116,052) |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Net (decrease) increase in deposits |  | $(50,777)$ |  | 97,437 |  | 57,775 |
| Net (decrease) increase in securities sold under agreement to repurchase |  | $(19,664)$ |  | 10,981 |  | 17,184 |
| Net increase (decrease) in other borrowed funds |  | 31,518 |  | $(1,000)$ |  | 1,000 |
| Net proceeds from common stock issuance |  | - |  | - |  | 34,854 |
| Stock options exercised, including tax benefit in 2007 and 2006 |  | 676 |  | 488 |  | 613 |
| Dividends paid |  | $(1,820)$ |  | (1,535) |  | $(1,225)$ |
| Net cash (used in ) provided by financing activities |  | $(40,067)$ |  | 106,371 |  | 110,201 |
| Net increase (decrease) in cash and cash equivalents |  | $(47,573)$ |  | 25,095 |  | 4,811 |
| Cash and cash equivalents, at beginning of year |  | 120,021 |  | 94,926 |  | 90,115 |
| Cash and cash equivalents, at end of year | s | 72,448 | \$ | $\underline{120,021}$ | \$ | $\xrightarrow{94,926}$ |
| Transfer of loans to other real estate owned | S | 798 | \$ | - | \$ | - |
| Shares issued pursuant to acquisitions | s | 22,443 | \$ | 10,965 | \$ | - |
| Cash paid during the year for: |  |  |  |  |  |  |
| Interest | s | 32,568 | \$ | 21,561 | \$ | 11,476 |
| Income taxes | s | 4,292 | \$ | 6,483 | \$ | 2,560 |

See accompanying notes to the consolidated financial statements.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005
(1) Nature of Operations and Summary of Significant Accounting Policies
 Bank of Florida, CenterState Bank, CenterState Bank Central Florida and Valrico State Bank) and their wholly owned subsidiary, C. S. Processing.
 Company acquired Valrico State Bank as described in note 21 of these financial statements.
 Processing is a $100 \%$ owned subsidiary at December 31, 2007, which provides information technology and item processing services for the Company's four subsidiary banks.
The following is a description of the basis of presentation and the significant accounting and reporting policies, which the Company follows in preparing and presenting its consolidated financial statements.
(a) Principles of consolidation

The accompanying consolidated financial statements include the accounts of the Parent Company, its four wholly owned banking subsidiaries (the "Banks") and their wholly owned subsidiary, C.S. Processing. The operations of the Company currently consist primarily of the operations of each of the four banks. All significant intercompany accounts and transactions have been eliminated in consolidation.
(b) Use of estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Significant items subject to estimates and assumptions include allowance for loan losses, fair values of financial instruments, useful life of intangibles and valuation of goodwill, and fair value estimates of stock-based compensation. Actual results could differ from these estimates.
(c) Cash flow reporting
 or less to be cash equivalents. Net cash flows are reported for customer loan and deposit transactions, interest bearing deposits in other financial institutions, and federal funds purchased and repurchase agreements.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued) <br> (amounts are in thousands of dollars, except per share data)

December 31, 2007, 2006 and 2005
Investment securities available for sale
The Company accounts for its investments at fair value and classifies them as available for sale. Unrealized holding gains and losses are included as a separate component of stockholders' equity, net of the effect of deferred income taxes.
Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage backed securities where prepayments are anticipated. Gains and losses on sales are recorded on the trade date and determined using the specific identification method

 considers whether evidence indicating the cost of the investment is recoverable outweighs evidence to the contrary. Evidence considered in this assessment includes the reasons for the impairment, the severity and duration of the impairment, changes in value subsequent to year-end, and forecasted performance of the security.
(e) Loans

Loans receivable that management has the intent and the Company has the ability to hold for the foreseeable future or payoff are reported at their outstanding unpaid principal balance, less the allowance for loan losses and deferred fees on originated loans.
 charged or credited to interest income. Amortization ceases for non-accrual loans.

 on the cash or cost recovery method thereafter until qualifying for return to accrual status.
The Company, considering current information and events regarding the borrower's ability to repay their obligations, considers a loan to be impaired when it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is considered to be impaired, the amount of the impairment is measured based on the present value of expected future cash flows


 are written down to the lower of cost or collateral value. Impairment losses are included in the allowance for loan losses. Large
loans, are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued) <br> (amounts are in thousands of dollars, except per share data)

December 31, 2007, 2006 and 2005

## Allowance for loan losses

The allowance for loan losses is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off.
 impaired and is based on historical loss experience adjusted for current factors.

Premises and equipment
Company premises and equipment are stated at cost less accumulated depreciation. Depreciation is provided on a straight-line basis over the estimated useful lives of the related assets ( 3 to 40 years). Leasehold improvements are depreciated over the shorter of their useful lives or the term of the lease. Major renewals and betterments of property are capitalized; maintenance, repairs, and minor renewals and betterments are expensed in the period incurred. Upon retirement or other disposition of the asset, the asset cost and related accumulated depreciation are removed from the accounts, and gains or losses are included in income.
(h) Federal Home Loan Bank (FHLB) and Federal Reserve Bank (FRB) stock

Several of the Company's banks are members of the FHLB and FRB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB and FRB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on ultimate recovery of par value. Dividends are reported as income.
(i) Bank owned life insurance (BOLI)

The Company, through its subsidiary banks, has purchased life insurance policies on certain key executives. Upon adoption of EITF 06-5, which is discussed further below, bank owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement. Prior to adoption of EITF 06-5, the Company recorded bank owned life insurance at its cash surrender value.
In September 2006, the FASB Emerging Issues Task Force finalized Issue No. 06-5, Accounting for Purchases of Life Insurance-Determining the Amount That Could Be Realized in Accordance with FASB Technical
 the insurance contract. It also requires that if the contract provides for a greater surrender value if all individual policies in a group are surrendered at the same time, that

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements-(Continued) <br> (amounts are in thousands of dollars, except per share data)

 December 31, 2007, 2006 and 2005 surrender a policy. The adoption of EITF 06-5 on January 1, 2007 had no impact on the Company's financial condition or results of operation.

Impairment of long-lived assets

 asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and are no longer depreciated. The assets and liabilities of a disposed group classified as held for sale would be presented separately in the appropriate asset and liability sections of the balance sheet.
(k) Goodwill and intangible assets
 amortized, but instead tested for impairment at least annually. Intangible assets with estimable useful lives are amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with SFAS No. 144, Accounting for Impairment or Disposal of Long-Lived Assets.
The core deposit intangible is amortized over a ten-year period on an accelerated basis using the projected decay rates of the underlying core deposits.
Other real estate owned
Real estate acquired in the settlement of loans is recorded at the lower of cost (principal balance of the former loan plus costs of obtaining title and possession) or estimated fair value, less estimated selling costs. Costs relating to development and improvement of the property are capitalized, whereas those relating to holding the property are charged to operations.
(m) Loan commitments and related financial instruments

Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
(amounts are in thousands of dollars, except per
December 31, 2007, 2006 and 2005

## Stock based compensation

 has recorded stock-based employee compensation cost using the fair value method starting in 2006.
Prior to January 1, 2006, employee compensation expense under stock options was reported using the intrinsic value method; therefore, no stock-based compensation cost is reflected in net income for the year ending December 31, 2005, as all options granted had an exercise price equal to or greater than the market price of the underlying common stock at date of grant.
The following table illustrates the effect on net income and earnings per share if expense was measured using the fair value recognition provision of SFAS No. 123, Accounting for Stock-Based Compensation , for the year ending December 31, 2005:

(o) Marketing and advertising costs

Marketing and advertising costs are expensed as incurred.
(p) Income taxes
 differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized
The Company adopted FASB Interpretation 48, Accounting for Uncertainty in Income Taxes ("FIN 48"), as of January 1, 2007. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. The adoption had no affect on the Company's financial statements

The Company recognizes interest and/or penalties related to income tax matters in income tax expense

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
(amounts are in thousands of dollars, except per
December 31, 2007, 2006 and 2005
(q) Earnings per common share

Basic earnings per common share is net income divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options. Historical earnings and dividends per share have been adjusted to reflect the two for one stock split which occurred in May 2006.
(r) Comprehensive income

Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale, which are also recognized as separate components of shareholders' equity.
(s) Loss contingencies

Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.
(t) Restrictions on cash

Cash on hand or on deposit with the Federal Reserve Bank was required to meet regulatory reserve and clearing requirements. These balances do not earn interest.
(u) Dividend restriction

Banking regulations require maintaining certain capital levels and may limit the dividends paid by the banks to the holding company or by the holding company to stockholders.
(v) Fair value of financial instruments

 estimates.
(w) Segment reporting

The Company follows SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information. SFAS No. 131 establishes standards for reporting information about segments in financial statements. Operating segments are defined as components of an enterprise about which separate financial information is available and that is evaluated regularly by the chief operating decision maker in deciding how to allocate
 channels and processes. Operating segments consist of the

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

> Notes to Consolidated Financial Statements-(Continued)
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Company's banking subsidiaries. Management believes that the Company meets the aggregation criteria, as defined by SFAS No. 131, for aggregating its operating segments into the bank segment.
(x) Reclassifications

Some items in the prior year financial statements were reclassified to conform to the current presentation.
(y) Effect of new pronouncements

In February 2006, the FASB issued Statement of Financial Accounting Standards No. 155, Accounting for Certain Hybrid Financial Instruments (SFAS No. 155), which permits fair value remeasurement for hybrid financial instruments that contain an embedded derivative that otherwise would require bifurcation. Additionally, SFAS No. 155 clarifies the accounting guidance for beneficial interests in securitizations. Under SFAS No. 155, all beneficial interests in a securitization will require an assessment in accordance with SFAS No. 133 to determine if an embedded derivative exists within the instrument. In January 2007, the FASB issued Derivatives Implementation Group Issue B40, Application of Paragraph 13(b) to Securitized Interests in Prepayable Financial Assets (DIG Issue B40). DIG Issue B40 provides an exemption from the embedded
 is not controlled by the security holder. SFAS No. 155 and DIG Issue B40 are effective for fiscal years beginning after September 15, 2006. The adoption of SFAS No. 155 and DIG Issue B40 did not have a material impact on the Company's consolidated financial position or results of operations.

Effect of newly issued but not yet effective accounting standards:
In September 2006, the FASB issued Statement No. 157, Fair Value Measurements. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. The measurements. This Statement establishes a fair value hierarchy about the assumptions used to measure fair value and
standard is effective for fiscal years beginning after November 15, 2007. The impact of adoption was not material.
In February 2007, the FASB issued Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. The standard provides companies with an option to report selected financial assets and
 The new standard is effective for the Company on January 1, 2008. The Company did not elect the fair value option for any financial assets or financial liabilities as of January $1,2008$.

 either the post-employment benefit cost for the continuing life insurance or based on the future death benefit depending on the contractual terms of the underlying agreement. This issue is effective for fiscal years beginning after December 15, 2007. The impact of adoption was not material.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
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 effective for derivative loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. The Company does not expect the impact of this standard to be material.
(2) Investment Securities Available for Sale

The amortized cost and estimated fair values of investment securities available for sale at December 31, 2007 and 2006, are as follows:

|  | December 31, 2007 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Amortized } \\ \text { Cost } \end{gathered}$ |  | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Gains } \end{gathered}$ |  | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \\ \hline \end{gathered}$ |  | Estimated Fair Value |  |
| U.S. treasury securities |  | \$ 3,001 | \$ | 37 | \$ | 0 | \$ | \$ 3,038 |
| Obligations of U.S. government agencies |  | 39,771 |  | 728 |  | (1) |  | 40,498 |
| Mortgage backed securities |  | 117,202 |  | 832 |  | (318) |  | 117,716 |
| Municipal securities |  | 38,325 |  | 131 |  | (274) |  | 38,182 |
|  |  | \$ 198,299 | \$ | 1,728 | \$ | (593) |  | \$ 199,434 |
|  | December 31, 2006 |  |  |  |  |  |  |  |
|  | $\begin{gathered} \text { Amortized } \\ \text { Cost } \\ \hline \end{gathered}$ |  | Gross <br> Unrealized <br> Gains |  | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \\ \hline \end{gathered}$ |  | Estimated Fair Value |  |
| U.S. treasury securities |  | \$ 40,425 | \$ | 6 | \$ | (166) |  | \$ 40,265 |
| Obligations of U.S. government agencies |  | 38,783 |  | 133 |  | (184) |  | 38,732 |
| Mortgage backed securities |  | 129,357 |  | 274 |  | $(1,259)$ |  | 128,372 |
| Municipal securities |  | 27,837 |  | 217 |  | (73) |  | 27,981 |
|  |  | \$ 236,402 | \$ | 630 | \$ | $(1,682)$ |  | \$ 235,350 |

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005
 call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date, primarily mortgage backed securities, are shown separately:


 available for sale during 2007, 2006 and 2005 were $\$ 7, \$ 17$ and ( $\$ 3$ ), respectively.
 December 31, 2007 and 2006

|  | December 31, 2007 |  |  |  |  |  |  |  | Total |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  |  |  | 12 months or more |  |  |  |  |  |  |  |  |
|  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |  | Unrealized Losses |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |  | $\begin{gathered} \hline \text { Unrealized } \\ \text { Losses } \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Fair } \\ \text { Value } \\ \hline \end{gathered}$ |  | Unrealized Losses |  |  |
| U.S. Treasury securities | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |  | \$ | - |
| Obligations of U.S. government agencies |  | - |  | - |  | 999 |  | 1 |  | 999 |  |  | 1 |
| Mortgage backed securities |  | 3,892 |  | 49 |  | 35,029 |  | 269 |  | 38,921 |  |  | 318 |
| Municipal securities |  | 17,148 |  | 157 |  | 5,800 |  | 117 |  | 22,948 |  |  | 274 |
| Total temporarily impaired securities | \$ | $\underline{21,040}$ | \$ | 206 | \$ | 41,828 | \$ | 387 | \$ | 62,868 |  | \$ | 593 |

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005

|  | December 31, 2006 |  |  |  |  |  |  |  |  | Total |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | less than 12 months |  |  |  | 12 months or more |  |  |  |  |  |  |  |  |  |
|  | $\begin{aligned} & \text { F} \\ & \text { valur } \end{aligned}$ |  | Unrealized Losses |  | $\begin{aligned} & \text { F} \\ & \text { valur } \end{aligned}$ |  | Unrealized |  |  | Fair |  |  | Unrealized |  |
| U.S. Treasury securities | § | 16,872 | \$ | 70 | \$ | 20,391 | \$ |  | 96 | \$ | 37,263 |  | 5 | 166 |
| Obligations of U.S. government agencies |  | 3,985 |  | 12 |  | 12,816 |  |  | 172 |  | 16,801 |  |  | 184 |
| Mortgage backed securities |  | 39,256 |  | 338 |  | 54,218 |  |  | 921 |  | 93,474 |  |  | 1,259 |
| Municipal securities |  | 5,370 |  | 70 |  | 497 |  |  | 3 |  | 5,867 |  |  | 73 |
| Total temporarily impaired securities | s | 65,483 | \$ | 490 | \$ | 87,922 |  |  | 1,192 | \$ | 153,405 |  | S | 1,682 |


 recovery or maturity, these investments are not considered other-than-temporarily impaired.

 intent to hold these investments until a market price recovery or maturity, these investments are not considered other-than-temporarily impaired
 decline in fair value is largely due to changes in interest rates. The fair value is expected to recover as the securities approach maturity.
(3) Loans

Major categories of loans included in the loan portfolio as of December 31, 2007 and 2006 are:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Real estate: |  |  |  |  |
| Residential | \$ | 209,186 | \$ | 180,869 |
| Commercial |  | 385,669 |  | 291,536 |
| Construction, development, land |  | 108,615 |  | 60,950 |
| Total real estate |  | 703,470 |  | 533,355 |
| Commercial |  | 78,231 |  | 68,948 |
| Consumer and other loans |  | 60,687 |  | 56,684 |
|  |  | 842,388 |  | 658,987 |
| Less: Deferred loan origination fees, net |  | 983 |  | 1,024 |
| Total loans |  | 841,405 |  | 657,963 |
| Less: Allowance for loan losses |  | 10,828 |  | 7,355 |
| Total net loans | \$ | 830,577 | \$ | 650,608 |

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data) December 31, 2007, 2006 and 2005
The following is a summary of information regarding impaired loans at December 31, 2007 and 2006:

| Individually impaired loans were as follows: |  |  | December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2007 |  |  | 2006 |  |
| Impaired loans with no allocated allowance for loan losses |  |  | \$ |  | 9,688 | \$ | 2,522 |
| Impaired loans with allocated allowance for loan losses |  |  |  |  | 2,115 |  | 2,464 |
| Total |  |  | \$ |  | 11,803 | \$ | 4,986 |
| Amount of the allowance for loan losses allocated to impaired loans |  |  | \$ |  | 812 | \$ | 372 |
|  | 2007 |  |  | 2006 |  | 2005 |  |
| Average of impaired loans during the year |  | 6,094 |  |  | \$ 5,243 |  | \$ 987 |

Interest income recognized on impaired loans during the impairment period during 2007 was $\$ 492$. Cash basis interest income recognized during this same period was $\$ 432$.
Non performing loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

| Non performing loans were as follows: | December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 2007 | 2006 |
| Non accrual loans |  | 3,797 | \$ 448 |
| Loans past due over 90 days and still accruing interest |  | 277 | \$ 162 |

Certain principal stockholders, directors and officers and their related interests were indebted to the Company as summarized below, for the periods ending December 31, 2007, 2006 and 2005:

|  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
| Balance, beginning of year | \$ | 14,477 | \$ | 13,538 | \$ | 11,037 |
| Additional new loans |  | 15,452 |  | 11,491 |  | 9,914 |
| Repayments on outstanding loans |  | $(7,985)$ |  | $(10,552)$ |  | $(7,413)$ |
| Balance, end of year | \$ | 21,944 | \$ | 14,477 | \$ | 13,538 |

At December 31, 2007, 2006 and 2005, certain principal stockholders, directors and officers of the Company and their related interests had $\$ 11,702$, $\$ 14,157$ and $\$ 5,541$, respectively, available in lines of credit.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data) December 31, 2007, 2006 and 2005
Changes in the allowance for loan losses for the years ended December 31, 2007, 2006 and 2005, are as follows:

|  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
| Balance, beginning of year |  | 7,355 |  | \$ 6,491 |  | \$ 5,685 |
| Provision charged to operations |  | 2,792 |  | 717 |  | 1,065 |
| Loans charged-off |  | (997) |  | (598) |  | (359) |
| Recoveries of previous charge-offs |  | 61 |  | 98 |  | 100 |
| Acquisition of Mid FL Bank |  | - |  | 647 |  | - |
| Acquisition of Valrico State Bank |  | 1,617 |  | - |  | - |
| Balance, end of year |  | +10,828 |  | \$ 7,355 |  | \$ 6,491 |

(4) Bank Premises and Equipment

A summary of bank premises and equipment as of December 31, 2007 and 2006, is as follows:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Land | \$ | 22,516 | \$ | 16,611 |
| Land improvements |  | 606 |  | 591 |
| Buildings |  | 26,087 |  | 20,080 |
| Leasehold improvements |  | 1,291 |  | 1,164 |
| Furniture, fixtures and equipment |  | 11,973 |  | 10,760 |
| Construction in progress |  | 6,158 |  | 2,064 |
|  |  | 68,631 |  | 51,270 |
| Less: Accumulated depreciation |  | 13,173 |  | 11,391 |
|  | \$ | 55,458 | \$ | $\underline{39,879}$ |

(5) Goodwill and Intangible Assets

The change in balance for goodwill during the years 2007 and 2006 is as follows

Acquired goodwill
Impairment

| $\mathbf{2 0 0 7}$ |  |  | $\mathbf{2 0 0 6}$ |
| :---: | ---: | ---: | ---: |
|  | 9,863 |  | 4,675 |
|  | 18,255 |  | 5,188 |
|  | - |  | - |
|  | 28,118 |  |  |
|  |  | $\$$ | 9,863 |

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data) December 31, 2007, 2006 and 2005

Acquired intangible assets were as followed for years ended December 31, 2007 and 2006:

|  | December 31, 2007 |  |  | December 31, 2006 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross <br> Carrying <br> Amount | Accumulated |  | Gross Carrying Amount |  | $\begin{array}{r} \text { Accumulated } \\ \text { Amortization } \\ \hline \end{array}$ |  |  |
| Amortized intangible assets: |  |  |  |  |  |  |  |  |
| Core deposit intangibles | \$ 6,341 | \$ | 1,616 | \$ | 3,857 | \$ |  | 774 |
| Estimated amortization expense for each of the next five years: |  |  |  |  |  |  |  |  |
| 2008 |  |  |  |  |  |  | \$ | 777 |
| 2009 |  |  |  |  |  |  |  | 645 |
| 2010 |  |  |  |  |  |  |  | 548 |
| 2011 |  |  |  |  |  |  |  | 526 |
| 2012 |  |  |  |  |  |  |  | 526 |

(6) Deposits

A detail of deposits at December 31, 2007 and 2006 is as follows:

|  | December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Weighted |  | 2006 | Weighted <br> Average <br> Interest <br> Rate |  |
|  | 2007 | $\begin{gathered} \text { Average } \\ \text { Interest } \\ \text { Rate } \\ \hline \end{gathered}$ |  |  |  |
| Non-interest bearing deposits | $\overline{\$ 159,089}$ | -\% | $\overline{\$ 223,602}$ |  | -\% |
| Interest bearing deposits: |  |  |  |  |  |
| Interest bearing demand deposits | 135,442 | 0.9\% | 110,627 |  | 0.9\% |
| Savings deposits | 49,127 | 0.7\% | 46,806 |  | 0.9\% |
| Money market accounts | 93,076 | 2.6\% | 100,528 |  | 2.8\% |
| Time deposits less than \$100,000 | 238,585 | 4.8\% | 183,610 |  | 4.6\% |
| Time deposits of \$100,000 or greater | 297,301 | 5.0\% | 227,633 |  | 4.9\% |
|  | \$972,620 | 3.1\% | \$892,806 |  | 2.7\% |
| The following table presents the amount of certificate accounts at December 31, 2007, maturing during the periods reflected below: |  |  |  |  |  |
| Year |  |  |  |  | Amount |
| 2008 |  |  |  | \$ | 467,359 |
| 2009 |  |  |  |  | 38,833 |
| 2010 |  |  |  |  | 15,312 |
| 2011 |  |  |  |  | 6,441 |
| 2012 |  |  |  |  | 7,941 |
| Total |  |  |  | \$ | 535,886 |

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

> Notes to Consolidated Financial Statements-(Continued)
> (amounts are in thousands of dollars, except per share data) December 31, 2007, 2006 and 2005

A summary of interest expense on deposits for the years ended December 31, 2007, 2006 and 2005, is as follows

|  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
| Interest-bearing demand deposits | \$ | 1,375 | \$ | 659 | \$ | 317 |
| Savings deposits |  | 431 |  | 343 |  | 201 |
| Money market accounts |  | 3,314 |  | 2,651 |  | 1,505 |
| Time deposits less than \$100,000 |  | 10,244 |  | 6,993 |  | 4,392 |
| Time deposits of \$100,000 or greater |  | 13,326 |  | 8,344 |  | 3,596 |
|  | \$ | 28,690 | \$ | 18,990 | \$ | $\underline{\text { 10,011 }}$ |

The Company had deposits from certain principal stockholders, directors and officers and their related interests of approximately $\$ 35,180$, and $\$ 64,313$ at December 31 , 2007 and 2006, respectively.
(7) Securities Sold Under Agreements to Repurchase
 under its control as collateral against the one-day borrowing arrangement.
 securities and government agency securities with fair values of $\$ 99,888$ and $\$ 116,857$ at December 31, 2007 and 2006, respectively.

 average interest rates of $4.43 \%, 4.33 \%$ and $2.65 \%$, respectively.

## (8) Other Borrowed Fund

From time to time the Company will borrow short-term either through Federal Home Loan Bank advances or Federal Funds Purchased. At year end, advances from the Federal Home Loan Bank were as follows:

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Daily overnight advances, at December 31, 2007 the interest rate was 4.4\% | \$ | 36,000 | \$ | - |
| Matures January 2, 2008, interest rate is fixed at 4.6\% |  | 1,518 |  | - |
| Matures March 28, 2008, interest rate is fixed at 5.51\% |  | 2,000 |  | - |
| Matures December 31, 2008, interest rate is fixed at 4.11\% |  | 3,000 |  | - |
| Total | \$ | 42,518 | \$ | - |

 collateral and the Company's holdings of FHLB stock, the Company is eligible to borrow up to $\$ 141,720$ at year end 2007

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
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December 31, 2007, 2006 and 2005
(9) Corporate Debenture



 required. The Company has treated the trust preferred security as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.




 Company has treated the trust preferred security as Tier 1 capital up to the maximum amount allowed under the Federal Reserve guidelines for federal regulatory purposes.

## (10) Income Taxes

Allocation of federal and state income taxes between current and deferred portions for the years ended December 31, 2007, 2006 and 2005, is as follows:


## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
(amounts are in thousands of dollars, except per share data) December 31, 2007, 2006 and 2005
The tax effect of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2007 and 2006, are presented below:

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
| Deferred tax assets: |  |  |
| Allowance for loan losses | \$ 4,110 | \$ 2,760 |
| Deferred loan fees | 320 | 395 |
| Stock based compensation | 225 | 118 |
| Deferred compensation | 725 | - |
| Intangible assets | 49 | 98 |
| Unrealized loss on investment securities available for sale | - | 406 |
| Net operating loss carryforward | 26 | 180 |
| Other | 77 | - |
| Total deferred tax asset | 5,532 | 3,957 |
| Deferred tax liabilities: |  |  |
| Premises and equipment, due to differences in depreciation methods and useful lives | $(2,232)$ | (595) |
| Fair value adjustments | $(1,376)$ | $(1,076)$ |
| Like kind exchange | (300) | (300) |
| Unrealized gain on investment securities available for sale | (438) | - |
| Accretion of discounts on investments | (66) | (83) |
| Other | - | (5) |
| Total deferred tax liability | $(4,412)$ | $(2,059)$ |
| Net deferred tax asset | \$ 1,120 | \$ 1,898 |

At December 31, 2007 the Company had approximately $\$ 68$ of net operating loss carryforwards, federal and state, available to offset future taxable income. These carryforwards will begin to expire in 2024.


 management believes it is more likely than not that the Company will realize the benefits of these deductible differences.
The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of the state of Florida. The Company is no longer subject to examination by taxing authorities for the years before 2004 .

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

> Notes to Consolidated Financial Statements-(Continued)
> (amounts are in thousands of dollars, except per share data)
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A reconciliation between the actual tax expense and the "expected" tax expense, computed by applying the U.S. federal corporate rate of 35 percent ( 34 percent for 2005 ) is as follows

|  | December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
| "Expected" tax expense | \$4,094 | \$4,661 | \$3,418 |
| Tax exempt interest, net | (515) | (174) | (79) |
| Bank owned life insurance | (127) | (97) | (15) |
| State income taxes, net of federal income tax benefits | 418 | 480 | 366 |
| Other, net | 27 | (11) | 34 |
|  | \$3,897 | $\underline{\underline{\$ 4,859}}$ | \$3,724 |

(11) Rent

The Company leases land and certain facilities under noncancellable operating leases. The following is a schedule of future minimum annual rentals under the noncancellable operating leases


Rent expense for the years ended December 31, 2007, 2006 and 2005, was $\$ 626, \$ 555$ and $\$ 403$, respectively, and is included in occupancy expense in the accompanying Consolidated Statements of Operations.
(12) Fair Value of Financial Instruments

The methods and assumptions used to estimate fair value are described as follows:



 determine the fair value of Federal Home Loan Bank stock or Federal Reserve Bank stock due to restrictions placed on its transferability. The fair value of off-balance-sheet items is not considered material.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
(amounts are in thousands of dollars, except per share data)
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The following tables present the carrying amounts and estimated fair values of the Company's financial instruments:

|  | December 31, 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  | Fair Value |  |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 72,448 | \$ | 72,448 |
| Investment securities available for sale |  | 199,434 |  | 199,434 |
| FHLB and FRB stock |  | 5,408 |  | n/a |
| Loans, less allowance for loan losses of \$10,828 |  | 830,577 |  | 833,213 |
| Accrued interest receivable |  | 5,843 |  | 5,843 |
| Financial liabilities: |  |  |  |  |
| Deposits: |  |  |  |  |
| Without stated maturities | \$ | 436,734 | \$ | 436,734 |
| With stated maturities |  | 535,886 |  | 536,600 |
| Securities sold under agreement to repurchase |  | 33,128 |  | 33,128 |
| Corporate debenture |  | 12,500 |  | 12,500 |
| Other borrowed funds |  | 42,518 |  | 42,518 |
| Accrued interest payable |  | 1,940 |  | 1,940 |
|  | December 31, 2006 |  |  |  |
|  |  | $\begin{aligned} & \text { rrying } \\ & \text { nount } \end{aligned}$ |  | Value |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 120,021 | \$ | 120,021 |
| Investment securities available for sale |  | 235,350 |  | 235,350 |
| FHLB and FRB stock |  | 2,665 |  | n/a |
| Loans, less allowance for loan losses of \$7,355 |  | 650,608 |  | 648,510 |
| Accrued interest receivable |  | 5,035 |  | 5,035 |
| Financial liabilities: |  |  |  |  |
| Deposits: |  |  |  |  |
| Without stated maturities | \$ | 481,563 | \$ | 481,563 |
| With stated maturities |  | 411,243 |  | 411,930 |
| Securities sold under agreement to repurchase |  | 52,792 |  | 52,792 |
| Corporate debenture |  | 10,000 |  | 10,238 |
| Accrued interest payable |  | 993 |  | 993 |

(13) Regulatory Capital


 The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005
 risk-weighted assets. Management believes, as of December 31, 2007, that the Company meets all capital adequacy requirements to which it is subject.

 changed the institution's category.
A summary of actual, required, and capital levels necessary to be considered well-capitalized for the Company as of December 31, 2007 and 2006, are presented in the table below.

|  | Actual |  |  | For capital adequacy purposes |  |  |  | capitalized under Prompt corrective action provision |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | $\underline{\text { Ratio }}$ | Amount |  | Ratio |  | Amount |  | Ratio |  |
| December 31, 2007: |  |  |  |  |  |  |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$ | 138,070 | 15.0\% | \$ | 73,785 | $\geq$ | 8\% | \$ | 92,231 | $\geq$ | 10\% |
| Tier 1 capital (to risk weighted assets) |  | 127,242 | 13.8\% |  | 36,893 | $\geq$ | 4\% |  | 55,339 |  | 6\% |
| Tier 1 capital (to average assets) |  | 127,242 | 10.8\% |  | 47,196 | $\geq$ | 4\% |  | 58,995 | $\geq$ | 5\% |
| December 31, 2006: |  |  |  |  |  |  |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$ | 122,387 | 16.6\% | \$ | 58,986 | $\geq$ | 8\% | \$ | 73,716 |  | 10\% |
| Tier 1 capital (to risk weighted assets) |  | 115,032 | 15.6\% |  | 29,493 | $\geq$ | 4\% |  | 44,230 |  | 6\% |
| Tier 1 capital (to average assets) |  | 115,032 | 11.2\% |  | 40,989 | $\geq$ | 4\% |  | 51,236 |  | 5\% |



Florida was combined with CenterState Bank West Florida, N.A., after which the combined bank name was changed to CenterState Bank, N.A.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005

|  | Actual |  |  | For capital adequacy purposes |  |  |  | To be well capitalized under prompt corrective action provision |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | $\xrightarrow{\text { Ratio }}$ | Amount |  | Ratio |  | Amount |  | Ratio |  |
| December 31, 2007: |  |  |  |  |  |  |  |  |  |  |  |
| CenterState Bank Central Florida, N.A. |  |  |  |  |  |  |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$ | 25,464 | 12.9\% | \$ | 15,829 | $\geq$ | 8\% | \$ | 19,786 |  | $\geq 10 \%$ |
| Tier 1 capital (to risk weighted assets) |  | 23,149 | 11.7\% |  | 7,914 | $\geq$ | 4\% |  | 11,872 |  | $\geq 6 \%$ |
| Tier 1 capital (to average assets) |  | 23,149 | 9.2\% |  | 10,052 | $\geq$ | 4\% |  | 12,564 |  | $\geq 5 \%$ |
| CenterState Bank, N.A. |  |  |  |  |  |  |  |  |  |  |  |
| Total capital (to risk weighted assets) |  | 39,622 | 12.5\% |  | 25,433 | $\geq$ | 8\% |  | 31,792 |  | $\geq 10 \%$ |
| Tier 1 capital (to risk weighted assets) |  | 35,734 | 11.2\% |  | 12,717 | $\geq$ | 4\% |  | 19,075 |  | $\geq 6 \%$ |
| Tier 1 capital (to average assets) |  | 35,734 | 12.2\% |  | 11,733 | $\geq$ | 4\% |  | 14,667 |  | $\geq 5 \%$ |
| CenterState Bank of Florida, N.A. |  |  |  |  |  |  |  |  |  |  |  |
| Total capital (to risk weighted assets) |  | 35,833 | 12.9\% |  | 22,190 | $\geq$ | 8\% |  | 27,737 |  | $\geq 10 \%$ |
| Tier 1 capital (to risk weighted assets) |  | 33,046 | 11.9\% |  | 11,095 | $\geq$ | 4\% |  | 16,642 |  | $\geq 6 \%$ |
| Tier 1 capital (to average assets) |  | 33,046 | 8.1\% |  | 16,412 | $\geq$ | 4\% |  | 20,515 |  | $\geq 5 \%$ |
| Valrico State Bank |  |  |  |  |  |  |  |  |  |  |  |
| Total capital (to risk weighted assets) |  | 19,838 | 14.5\% |  | 10,934 | $\geq$ | 8\% |  | 13,667 |  | $\geq 10 \%$ |
| Tier 1 capital (to risk weighted assets) |  | 18,119 | 13.3\% |  | 5,467 |  | 4\% |  | 8,200 |  | $\geq 6 \%$ |
| Tier 1 capital (to average assets) |  | 18,119 | 11.3\% |  | 6,394 | $\geq$ | 4\% |  | 7,992 |  | $\geq 5 \%$ |
| December 31, 2006: |  |  |  |  |  |  |  |  |  |  |  |
| CenterState Bank Central Florida, N.A. |  |  |  |  |  |  |  |  |  |  |  |
| Total capital (to risk weighted assets) | \$ | 22,635 | 13.0\% | \$ | 13,983 | $\geq$ | 8\% | \$ | 17,479 |  | $\geq 10 \%$ |
| Tier 1 capital (to risk weighted assets) |  | 20,877 | 11.9\% |  | 6,992 | $\geq$ | 4\% |  | 10,487 |  | $\geq 6 \%$ |
| Tier 1 capital (to average assets) |  | 20,877 | 8.3\% |  | 10,070 | $\geq$ | 4\% |  | 12,588 |  | $\geq 5 \%$ |
| CenterState Bank West Florida, N.A. |  |  |  |  |  |  |  |  |  |  |  |
| Total capital (to risk weighted assets) |  | 25,695 | 11.1\% |  | 18,487 | $\geq$ | 8\% |  | 23,108 |  | $\geq 10 \%$ |
| Tier 1 capital (to risk weighted assets) |  | 23,250 | 10.1\% |  | 9,243 | $\geq$ | 4\% |  | 13,865 |  | $\geq 6 \%$ |
| Tier 1 capital (to average assets) |  | 23,250 | 8.5\% |  | 10,949 | $\geq$ | 4\% |  | 13,686 |  | $\geq 5 \%$ |
| CenterState Bank of Florida, N.A. |  |  |  |  |  |  |  |  |  |  |  |
| Total capital (to risk weighted assets) |  | 32,276 | 12.3\% |  | 21,005 | $\geq$ | 8\% |  | 26,256 |  | $\geq 10 \%$ |
| Tier 1 capital (to risk weighted assets) |  | 29,767 | 11.3\% |  | 10,503 | $\geq$ | 4\% |  | 15,754 |  | $\geq 6 \%$ |
| Tier 1 capital (to average assets) |  | 29,797 | 7.4\% |  | 16,006 | $\geq$ | 4\% |  | 20,007 |  | $\geq 5 \%$ |
| CenterState Bank Mid Florida |  |  |  |  |  |  |  |  |  |  |  |
| Total capital (to risk weighted assets) |  | 8,757 | 12.7\% |  | 5,512 | $\geq$ | 8\% |  | 6,889 |  | $\geq 10 \%$ |
| Tier 1 capital (to risk weighted assets) |  | 8,234 | 12.0\% |  | 2,756 | $\geq$ | 4\% |  | 4,134 |  | $\geq 6 \%$ |
| Tier 1 capital (to average assets) |  | 8,234 | 9.5\% |  | 3,451 | $\geq$ | 4\% |  | 4,314 |  | $\geq 5 \%$ |

## (14) Dividends


 regulatory agency, was $\$ 28,480$, subject to the Banks meeting or exceeding regulatory capital requirements.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005

## (15) Stock Option Plans



 option expires ten years from the date of grant. These options vest at a rate of $10 \%$ per year for the first eight years and $20 \%$ during the ninth year.


 December 31, 2007 there were 478,074 stock options outstanding which were granted pursuant to the 1999 Plan, of which 456,074 were currently exercisable. No future stock options will be granted from this Plan.
 exercisable. At December 31, 2007, they represented exercisable options on 182,100 shares of the Company's common stock.

 ESPP.

 expense is expected to be recognized is 4.6 years.

 included as a portion of the purchase price paid for Mid FL.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005
 model. The weighted-average assumptions as of the grant date, and as of the merger date in the case of the Mid FL transaction, are as follows:


 dates. The risk-free interest rate is based on the U.S. Treasury yield curve in effect as of the grant date. Expected volatility was determined using historical volatility.

 circumstances. Prior to January 1, 2006, actual forfeitures were accounted for as they occurred for purposes of required pro forma stock compensation disclosures
The weighted-average estimated fair value of stock options granted during the twelve month periods ended December 31, 2007, 2006 and 2005 were $\$ 6.33$ per share, $\$ 8.35$ per share and $\$ 8.07$ per share respectively The table below present's information related to stock option activity for the years ended December 31, 2007, 2006 and 2005 (in thousands of dollars):

| 2007 | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
| 689 | \$ | 910 |  |  |
| 550 |  | 467 |  | 156 |

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005
A summary of stock option activity for the years ended December 31, 2007, 2006 and 2005 is as follows (dollars are in thousands, except for per share data):


## 16) Employee Benefit Plan



 $\$ 668, \$ 842$ and $\$ 650$, respectively, which are included in salary and benefits on the Consolidated Statements of Operations.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005
(17) Parent Company Only Financial Statements

Condensed financial statements of CenterState Banks of Florida, Inc. (parent company only) follow:


Condensed Statements of Operations
Years ended December 31, 2007, 2006 and 2005

|  |  | 2007 |  | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Other income |  | \$ 4 |  | \$ 22 | \$ 21 |
| Interest expense |  | 1,021 |  | 864 | 682 |
| Operating expenses |  | 2,721 |  | 2,587 | 1,303 |
| Loss before equity in net earnings of subsidiaries |  | $(3,738)$ |  | $(3,429)$ | $(1,964)$ |
| Equity in net earnings of subsidiaries (net of income tax expense of \$5,213, \$6,010 and \$4,457 at December 31, 2007, 2006 and 2005, respectively) |  | 10,223 |  | 10,737 | 7,561 |
| Net income before income tax benefit |  | 6,485 |  | 7,308 | 5,597 |
| Income tax benefit |  | $(1,314)$ |  | $(1,151)$ | (733) |
| Net income |  | \$ 7,799 |  | \$8,459 | \$6,330 |

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005
Condensed Statements of Cash Flows
Years ended December 31, 2007, 2006 and 2005

|  |  | 2007 |  | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net income |  | \$ 7,799 |  | \$ 8,459 |  | 6,330 |
| Adjustments to reconcile net income to net cash used in operating activities: |  |  |  |  |  |  |
| Equity in net earnings of subsidiaries |  | $(10,223)$ |  | $(10,737)$ |  | $(7,561)$ |
| Increase (decrease) in payables and accrued expenses |  | 307 |  | 434 |  | 120 |
| (Increase) decrease in other assets |  | (278) |  | (189) |  | 117 |
| Stock based compensation expense |  | 509 |  | 594 |  | - |
| Realized gain on sale of available for sale securities |  | - |  | (17) |  | - |
| Net cash flows used in operating activities |  | $(1,886)$ |  | $(1,456)$ |  | (994) |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Inter-company receivables from subsidiary banks |  | 15,000 |  | 5,000 |  | $(37,000)$ |
| Cash payments for merger transaction costs |  | (454) |  | (279) |  | - |
| Cash payments to VSB shareholders |  | $(12,223)$ |  | - |  | - |
| Cash payments to Mid FL shareholders |  | (47) |  | $(4,207)$ |  | - |
| Proceeds from maturities of investment securities AFS |  | - |  | 300 |  | - |
| Proceeds from sales of investment securities available for sale |  | - |  | 117 |  | - |
| Investment in subsidiaries |  | - |  | $(1,000)$ |  | $(3,000)$ |
| Net cash flows used in investing activities |  | 2,276 |  | (69) |  | $(40,000)$ |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Stock options exercised, net of tax benefit in 2007 and 2006 |  | 676 |  | 488 |  | 613 |
| Dividends paid to shareholders |  | $(1,820)$ |  | $(1,535)$ |  | $(1,225)$ |
| Net proceeds from common stock issuance |  | - |  | - |  | 34,854 |
| Net cash flows provided by financing activities |  | $(1,144)$ |  | $(1,047)$ |  | 34,242 |
| Net (decrease)increase in cash and cash equivalents |  | (754) |  | $(2,572)$ |  | $(6,752)$ |
| Cash and cash equivalents at beginning of year |  | 1,278 |  | 3,850 |  | 10,602 |
| Cash and cash equivalents at end of year |  | \$ 524 |  | 1,278 |  | $\underline{ }$ 3,850 |

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
(amounts are in thousands of dollars, except per
December 31, 2007, 2006 and 2005

## (18) Credit Commitments

 case basis. A summary of commitments to extend credit and standby letters of credit written at December 31, 2007 and 2006, are as follows:


Unfunded loan commitments-variable
9,124
10,495
Because many commitments expire without being funded in whole or part, the contract amounts are not estimates of future cash flows.
 amounts are fully advanced and that the collateral or other security is of no value.
 management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, real estate and income providing commercial properties.
 extending loan facilities to customers.
Outstanding commitments are deemed to approximate fair value due to the variable nature of the interest rates involved and the short-term nature of the commitments.
(19) Concentrations of Credit Risk



 significant exposure to any individual customer or counterparty.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005
(20) Basic and Diluted Earnings Per Share

 of the basic and diluted earnings per share computations for the periods presented. All per share data has been adjusted to reflect the Company's May 2006 two for one stock split.

|  |  | 2007 |  | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Numerator for basic and diluted earnings per share: |  |  |  |  |  |  |
| Net income | \$ | 7,799 | \$ | \$ 8,459 |  | \$ 6,330 |
| Denominator: |  |  |  |  |  |  |
| Denominator for basic earnings per share |  |  |  |  |  |  |
| -weighted-average shares |  | 12,108,590 |  | 10,964,890 |  | 9,357,046 |
| Effect of dilutive securities: |  |  |  |  |  |  |
| Employee stock options |  | 185,947 |  | 267,169 |  | 272,148 |
| Denominator for diluted earnings per share |  |  |  |  |  |  |
| -adjusted weighted-average shares |  | 12,294,537 |  | 11,232,059 |  | 9,629,194 |
| Basic earnings per share | \$ | 0.64 |  | \$ 0.77 |  | \$ 0.68 |
| Diluted earnings per share | \$ | 0.63 | \$ | \$ 0.75 |  | \$ 0.66 |

## (21) Business combinations




 income, and reduce operating costs through economies of scale

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data)
December 31, 2007, 2006 and 2005
The following table summarizes the fair values of the assets acquired and liabilities assumed at the date of acquisition



 County, Florida market, expand its customer base to enhance deposit fee income, and reduce operating costs through economies of scale.

## CENTERSTATE BANKS OF FLORIDA, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements-(Continued)
(amounts are in thousands of dollars, except per share data) December 31, 2007, 2006 and 2005
The following table summarizes the fair values of the assets acquired and liabilities assumed at the date of acquisition

(22) Sale of bank shell

 sold the shell of the Mid FL subsidiary Bank to an out of state bank for $\$ 1,000,000$.

## SIGNATURES

 Haven, State of Florida, on the 7th day of March, 2008

## CenterState BANKS OF FLORIDA, INC.



Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on March 7, 2008.

| Signature | Title |
| :---: | :---: |
| /s/ E. S "E rNIE" P inner | Chairman of the Board |
| E. S. "Ernie" Pinner | President and Chief Executive Officer |
| /s/ J ames H. B ingham | Director |
| James H. Bingham |  |
| /s/ G. R obert B lanchard , J r . | Director |
| G. Robert Blanchard, Jr. |  |
| /s / T ERRY W. D onley | Director |
| Terry W. Donley |  |
| / S / Frank M. F oster, Jr. | Director |
| Frank M. Foster, Jr. |  |
| /s/ G ail E. G regg -S trimenos | Director |
| Gail E. Gregg-Strimenos |  |
| /s/ B RYan W. J udge | Director |
| Bryan W. Judge |  |
| /s/ S amuel L. L upfer, IV | Director |
| Samuel L. Lupfer, IV |  |
| /s/ L awrence W. M axwell | Director |
| Lawrence W. Maxwell |  |
| / $\mathrm{s} / \mathrm{R}$ ulon D. M unns | Director | Rulon D. Munns

Director

## Table of Contents

$$
\begin{array}{lc}
\frac{\text { Signature }}{} & \frac{\text { Title }}{} \\
\hline \text { G. T IERSO N UNEZ II } & \text { Director }
\end{array}
$$

/ s / T homas E. O akley Thomas E. Oakley

Director
/ / / J. T homas R ocker
Director J. Thomas Rocke

CenterState Banks of Florida, Inc. Form 10-K
For Fiscal Year Ending December 31, 2007 EXHIBIT INDEX

| $\frac{\text { Exhibit No. }}{3.4}$ | $\frac{\text { Exhibit }}{\text { Amendment to bylaws of CenterState Banks of Florida, Inc. }}$ |
| :--- | :--- |
| 10.7 | Noncompete and Nonsolicitation Agreement between CenterState Banks of Florida, Inc. and subsidiary bank president Timothy A. Pierson. |
| 21.1 | Subsidiaries of the Registrant |
| 23.1 | Consent of Crowe Chizek and Company LLC |
| 23.2 | Consent of KPMG LLP |
| 31.1 | Certification of President and Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification of President and Chief Executive Officer under Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2 | Certification of Chief Financial Officer under Section 906 of the Sarbanes-Oxley Act of 2002 |

 Directors at a meeting held on November 6, 2007:

## AMENDMENT TO BYLAWS

BE IT RESOLVED, that Article V is hereby amended by deleting such text in its entirety and inserting the following in lieu thereof:

## ARTICLE V

## Stock Certificates




 signed a share certificate, either manually or by facsimile, no longer holds office when the certificate is issued, the certificate is nevertheless valid.

 shareholders or any agreement between shareholders and the Corporation.

 uncertificated shares, in each case with such proof of the authenticity of signature as the Corporation or its transfer agent may reasonably require.
 concerning the issue, transfer and registration of the shares of stock.


 previously issued by the Corporation alleged to have been lost, stolen or destroyed.

I further certify that the foregoing resolution is in full force and effect and has not been amended or rescinded as of the date hereof.
In Witness Whereof, I have signed this Certificate for and on behalf of the Corporation this 6th day of November, 2007.
/s/ E rnest S. P inner
Chairman, President and Chief Executive Officer

## AGREEMENT

THIS AGREEMENT (the "Agreement") is made as of this 15th day of June, 2007, by and between CenterState Banks of Florida, Inc., a Florida corporation ("CenterState") and Timothy A. Pierson (the "Executive").

## BACKGROUND





Accordingly, CenterState and the Executive, intending to be legally bound, hereby agree as follows:






 Executive, to do any of the foregoing.

The Executive's employment shall be deemed to have been terminated for cause if as a result of the Executive's (i) failure to comply with the policies of any CenterState Company established from time to time;

 involving moral turpitude; (v) intentional failure to perform stated duties; or (vi) filing, or having filed against the Executive, any petition under the Federal bankruptcy laws of any state insolvency laws.

The Executive's employment shall be deemed to have been terminated for good reason if (a) without the express written consent of the Executive, there is any reduction of the Executive's base salary with execution of this Agreement), or (c) without the express written consent of the Executive, any CenterState Company significantly reduces the duties, responsibilities, authority or title of the Executive.

Any termination by a CenterState Company for cause or by the Executive for good reason shall be communicated by a notice of termination to the other party. The notice of termination shall (a) set forth in reasonable detail the facts and circumstances providing a basis for termination of the Executive's employment under the provisions so indicated, and (b) specifies the termination date of the Executive's employment

Miscellaneous
 entitled to recover from the other party its or his costs and expenses incurred (including reasonable attorneys' fees)
(b) This Agreement may be modified only by an agreement in writing executed by both of the parties hereto
(c) All notices and other communications hereunder shall be in writing hereunder and shall be given by hand delivery to the other party or by registered or certified mail, return receipt requested, postage prepaid,
addressed as follows

| If to Company: | CenterState Banks of Florida, Inc. |
| :--- | :--- |
|  | 1101 First Street South, Suite 202 |
|  | Winter Haven, Florida 33880 |
|  | Attention: Ernest S. Pinner |
| Chairman, President and Chief Executive Officer |  |
| If to the Executive: | At the address set forth at the end of this Agreement |

or to such other address as either party shall have furnished to the other in writing in accordance herewith. Notices and other communications shall be effective when actually received by the addressee.
(d) Governing Law. This Agreement shall be governed by and construed in accordance with the laws of the State of Florida. Sole and exclusive venue for any action arising out of this Agreement shall be a state or federal court situated in Polk County, Florida, and by the execution of this Agreement the parties hereby agree to the personal jurisdiction of such court
(e) Counterparts. This Agreement may be executed in several counterparts each of which shall be deemed an original, but all of which shall constitute one instrument

# CENTERSTATE BANKS OF FLORIDA, INC. 

By: $\quad$ /s/Ernest S. Pinner

Ernest S. Pinner
Chairman, President and Chief Executive Officer
EXECUTIVE
/s/ Timothy A. Pierson
Timothy A. Pierson

CenterState Bank Central Florida National Association,
organized under the laws of the United States
CenterState Bank National Association, organized under the laws of the United States
CenterState Bank of Florida National Association,
organized under the laws of the United States
Valrico State Bank, organized under the laws of the State of Florida

 CenterState Banks of Florida, Inc. for the year ended December 31, 2007.

Crowe Chizek and Company LLC
Fort Lauderdale, Florida
March 6, 2008

The Board of Directors
CenterState Banks of Florida, Inc.:

 eport is included herein.
/s/ KPMG LLP
Tampa, Florida
March 6, 2008
Certified Public Accountants

## CERTIFICATIONS

## I, Ernest S. Pinner, certify, that

1. I have reviewed this report on Form 10-K of CenterState Banks of Florida, Inc.
 made, not misleading with respect to the period covered by this report;
 for, the periods presented in this report;
 reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 covered by this report based on such evaluation; and
 report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
 (or persons performing the equivalent functions):
 summarize and report financial information; and
b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

I have reviewed this report on Form 10-K of CenterState Banks of Florida, Inc.
 made, not misleading with respect to the period covered by this report;
 for, the periods presented in this report;
 reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles,
 covered by this report based on such evaluation; and
 report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
 (or persons performing the equivalent functions):
 summarize and report financial information; and
b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
 Securities Exchange Act of 1934 and that the information contained in this report fairly presents, in all material respects, the financial condition and results of operation of CenterState Banks of Florida, Inc.
/s/ E rnest S. P inner
Ernest S. Pinner
President and Chief Executive Officer
 (d) of the Securities Exchange Act of 1934 and that the information contained in this report fairly presents, in all material respects, the financial condition and results of operation of CenterState Banks of Florida, Inc.
/s/ J ames J. A ntal Senior Vice President and

