FORM 10-Q
FIFTH THIRD BANCORP - fitb
Filed: August 07, 2008 (period: June 30, 2008)
Quarterly report which provides a continuing view of a company's financial position

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10-Q-QUARTERLY REPORT

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# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2008
Commission File Number 001-33653


| Ohio | 31-0854343 <br> (S.R.S. Employer |
| :---: | :---: |
| (State or other jurisdiction of |  |
| incorporation or organization) |  |$\quad$| Identification Number) |
| :---: |

Fifth Third Center
Cincinnati, Ohio 45263
(Address of principal executive offices)
Registrant's telephone number, including area code: (513) 534-5300

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\mathbb{\text { No }} \square$

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer | $\boxed{ }$ | Accelerated filer |
| :--- | :--- | :--- |
| Non-accelerated filer | $\square$ | Smaller reporting company |

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YesNo 区

There were $577,529,636$ shares of the Registrant's Common Stock, without par value, outstanding as of June 30, 2008.

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Certifications

This report may contain forward-looking statements about Fifth Third Bancorp and/or the company as combined acquired entities within the meaning of Sections 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder, that involve inherent risks and uncertainties. This report may contain certain forward-looking statements with respect to the financial condition, results of operations, plans, objectives, future performance and business of Fifth Third Bancorp and/or the combined company including statements preceded by, followed by or that include the words or phrases such as "believes," "expects," "anticipates," "plans," "trend," "objective," "continue," "remain" or similar expressions or future or conditional verbs such as "will," "would," "should," "could," "might," "can," "may" or similar expressions. There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors that might cause such a difference include, but are not limited to: (1) general economic conditions and weakening in the economy, specifically the real estate market, either national or in the states in which Fifth Third, one or more acquired entities and/or the combined company do business, are less favorable than expected; (2) deteriorating credit quality; (3) political developments, wars or other hostilities may disrupt or increase volatility in securities markets or other economic conditions; (4) changes in the interest rate environment reduce interest margins; (5) prepayment speeds, loan origination and sale volumes, charge-offs and loan loss provisions; (6) Fifth Third's ability to maintain required capital levels and adequate sources of funding and liquidity; (7) changes and trends in capital markets; (8) competitive pressures among depository institutions increase significantly; (9) effects of critical accounting policies and judgments; (10) changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board (FASB) or other regulatory agencies; (11) legislative or regulatory changes or actions, or significant litigation, adversely affect Fifth Third, one or more acquired entities and/or the combined company or the businesses in which Fifth Third, one or more acquired entities and/or the combined company are engaged; (12) ability to maintain favorable ratings from rating agencies; (13) fluctuation of Fifth Third's stock price; (14) ability to attract and retain key personnel; (15) ability to receive dividends from its subsidiaries; (16) potentially dilutive effect of future acquisitions on current shareholders' ownership of Fifth Third; (17) effects of accounting or financial results of one or more acquired entities; (18) difficulties in combining the operations of acquired entities; (19) inability to generate the gains on sale and related increase in shareholders' equity that it anticipates from the sale of certain non-core businesses, (20) loss of income from the sale of certain non-core businesses could have an adverse effect on Fifth Third's earnings and future growth (21) ability to secure confidential information through the use of computer systems and telecommunications networks; and (22) the impact of reputational risk created by these developments on such matters as business generation and retention, funding and liquidity. Additional information concerning factors that could cause actual results to differ materially from those expressed or implied in the forward-looking statements is available in the Bancorp's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the United States Securities and Exchange Commission (SEC). Copies of this filing are available at no cost on the SEC's Web site at www.sec.gov or on Fifth Third's web site at www.53.com. Fifth Third undertakes no obligation to release revisions to these forward-looking statements or reflect events or circumstances after the date of this report.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (Item 2)

The following is management's discussion and analysis of certain significant factors that have affected Fifth Third Bancorp's ("Bancorp" or "Fifth Third") financial condition and results of operations during the periods included in the Condensed Consolidated Financial Statements, which are a part of this filing. Reference to the Bancorp incorporates the parent holding company and all consolidated subsidiaries.

TABLE 1: Selected Financial Data

| (\$ in millions, except per share data) | For the three months ended June 30, |  |  | Percent Change | For the six months ended June 30, |  |  | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 | 2007 |  |  | 2008 | 2007 |  |
| Income Statement Data |  |  |  |  |  |  |  |  |
| Net interest income (a) | \$ | 744 | 745 | - | \$ | 1,570 | 1,487 | 6 |
| Noninterest income |  | 722 | 669 | 8 |  | 1,587 | 1,277 | 24 |
| Total revenue (a) |  | 1,466 | 1,414 | 4 |  | 3,157 | 2,764 | 14 |
| Provision for loan and lease losses |  | 719 | 121 | 492 |  | 1,263 | 205 | 515 |
| Noninterest expense |  | 858 | 765 | 12 |  | 1,576 | 1,517 | 4 |
| Net income (loss) |  | (202) | 376 | NM |  | 84 | 735 | (89) |
| Common Share Data |  |  |  |  |  |  |  |  |
| Earnings (loss) per share, basic | \$ | (.37) | . 69 | NM | \$ | . 16 | 1.35 | (88) |
| Earnings (loss) per share, diluted |  | (.37) | . 69 | NM |  | . 16 | 1.34 | (88) |
| Cash dividends per common share |  | . 15 | . 42 | (64) |  | . 59 | . 84 | (30) |
| Book value per share |  | 16.75 | 17.14 | (2) |  |  |  |  |
| Dividend payout ratio |  | NM | 59.7 | NM |  | 380.0\% | 62.0 | 513 |
| Financial Ratios |  |  |  |  |  |  |  |  |
| Return on average assets |  | (.73)\% | 1.49 | NM |  | .15\% | 1.48 | (90) |
| Return on average equity |  | (8.4) | 15.7 | NM |  | 1.8 | 15.1 | (88) |
| Average equity as a percent of average assets |  | 8.59 | 9.53 | (10) |  | 8.51 | 9.78 | (13) |
| Tangible equity |  | 6.37 | 7.18 | (11) |  |  |  |  |
| Tangible common equity |  | 5.40 | 7.17 | (25) |  |  |  |  |
| Net interest margin (a) |  | 3.04 | 3.37 | (10) |  | 3.22 | 3.40 | (5) |
| Efficiency (a) |  | 58.6 | 54.1 | 8 |  | 49.9 | 54.9 | (9) |
| Credit Quality |  |  |  |  |  |  |  |  |
| Net losses charged off | \$ | 344 | 102 | 237 | \$ | 620 | 173 | 258 |
| Net losses charged off as a percent of average loans and leases |  | 1.66\% | . 55 | 202 |  | 1.52\% | . 47 | 223 |
| Allowance for loan and lease losses as a percent of loans and leases |  | 1.85 | 1.06 | 75 |  |  |  |  |
| Allowance for credit losses as a percent of loans and leases (b) |  | 1.98 | 1.16 | 71 |  |  |  |  |
| Nonperforming assets as a percent of loans, leases and other assets, including other real estate owned |  | 2.56 | . 70 | 266 |  |  |  |  |
| Average Balances |  |  |  |  |  |  |  |  |
| Loans and leases, including held for sale | \$ | 85,212 | 77,048 | 11 | \$ | 85,062 | 76,457 | 11 |
| Total securities and other short-term investments |  | 13,363 | 11,741 | 14 |  | 12,980 | 11,726 | 11 |
| Total assets |  | 112,098 | 100,767 | 11 |  | 111,694 | 99,984 | 12 |
| Transaction deposits (c) |  | 53,763 | 50,932 | 6 |  | 53,610 | 50,520 | 6 |
| Core deposits (d) |  | 63,280 | 61,712 | 3 |  | 63,811 | 61,428 | 4 |
| Wholesale funding (e) |  | 35,160 | 25,393 | 38 |  | 34,189 | 24,796 | 38 |
| Shareholders' equity |  | 9,629 | 9,599 | - |  | 9,504 | 9,783 | (3) |
| Regulatory Capital Ratios |  |  |  |  |  |  |  |  |
| Tier I capital |  | 8.51\% | 8.13 | 5 |  |  |  |  |
| Total risk-based capital |  | 12.15 | 10.54 | 15 |  |  |  |  |
| Tier I leverage |  | 9.08 | 8.76 | 4 |  |  |  |  |

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

## OVERVIEW

This overview of management's discussion and analysis highlights selected information in the financial results of the Bancorp and may not contain all of the information that is important to you. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources and critical accounting policies and estimates, you should carefully read this entire document. Each of these items could have an impact on the Bancorp's financial condition, results of operations and cash flows.

The Bancorp is a diversified financial services company headquartered in Cincinnati, Ohio. At June 30, 2008, the Bancorp had $\$ 115.0$ billion in assets, operated 18 affiliates with 1,308 full-service Banking Centers including 97 Bank Mart ${ }^{\circledR}$ locations open seven days a week inside select grocery stores and 2,329 Jeaniee ${ }^{\circledR}$ ATMs in the Midwestern and Southeastern regions of the United States. The Bancorp reports on five business segments: Commercial Banking, Branch Banking, Consumer Lending, Fifth Third Processing Solutions ("FTPS") and Investment Advisors.

The Bancorp believes that banking is first and foremost a relationship business where the strength of the competition and challenges for growth can vary in every market. Its affiliate operating model provides a competitive advantage by keeping the decisions close to the customer and by emphasizing individual relationships. Through its affiliate operating model, individual managers from the banking center to the executive level are given the opportunity to tailor financial solutions for their customers.

The Bancorp's revenues are fairly evenly dependent on net interest income and noninterest income. For the three months ended June 30 , 2008, net interest income, on a fully taxable equivalent ("FTE") basis, and noninterest income provided $51 \%$ and $49 \%$ of total revenue, respectively. Therefore, changes in interest rates, credit quality, economic trends and the capital markets are primary factors that drive the performance of the Bancorp. As discussed later in the Risk Management section, risk identification, measurement, monitoring, control and reporting are important to the management of risk and to the financial performance and capital strength of the Bancorp.

Net interest income is the difference between interest income earned on assets such as loans, leases and securities, and interest expense incurred on liabilities such as deposits, short-term borrowings and long-term debt. Net interest income is affected by the general level of interest rates, the relative level of short-term and long-term interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest-bearing liabilities. Generally, the rates of interest the Bancorp earns on its assets and pays on its liabilities are established for a period of time. The change in market interest rates over time exposes the Bancorp to interest rate risk through potential adverse changes to net interest income and financial position. The Bancorp manages this risk by continually analyzing and adjusting the composition of its assets and liabilities based on their payment streams and interest rates, the timing of their maturities and their sensitivity to changes in market interest rates. Additionally, in the ordinary course of business, the Bancorp enters into certain derivative transactions as part of its overall strategy to manage its interest rate and prepayment risks. The Bancorp is also exposed to the risk of losses on its loan and lease portfolio as a result of changing expected cash flows caused by loan defaults and inadequate collateral due to a weakening economy within the Bancorp's footprint.

Net interest income, net interest margin, net interest rate spread and the efficiency ratio are presented in Management's Discussion and Analysis of Financial Condition and Results of Operations on an FTE basis. The FTE basis adjusts for the tax-favored status of income from certain loans and securities held by the Bancorp that are not taxable for federal income tax purposes. The Bancorp believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison between taxable and non-taxable amounts.

Noninterest income is derived primarily from electronic funds transfer ("EFT") and merchant transaction processing fees, card interchange, fiduciary and investment management fees, corporate banking revenue, service charges on deposits and mortgage banking revenue. Noninterest expense is primarily driven by personnel costs and occupancy expenses, in addition to expenses incurred in the processing of credit and debit card transactions for its customers and merchant and financial institution clients.

On May 2, 2008, the Bancorp completed its acquisition of nine branches located in Atlanta from First Horizon National Corporation ("First Horizon"). On June 6, 2008, the Bancorp completed its acquisition of First Charter Corporation ("First Charter"), a regional financial services company with assets of $\$ 4.8$ billion and that operates 57 branches in North Carolina and 2 in suburban Atlanta, paying $\$ 31.00$ per First Charter share, or approximately $\$ 1.1$ billion.

## Earnings Summary

The Bancorp's net loss was $\$ 202$ million in the second quarter of 2008, compared to net income of $\$ 376$ million for the same period last year. Second quarter 2008 results reflected the $\$ 229$ million after-tax impact of charges relating to leveraged leases, which consisted of approximately $\$ 130$ million pre-tax, reflected as a reduction in interest income, and an increase of approximately $\$ 140$ million in tax expense required for interest. The leveraged lease charges were deemed necessary due to recent court decisions related to leveraged leases and uncertainty regarding the outcome of outstanding litigation involving certain of the Bancorp's leveraged leases. Current quarter results also reflect an increase in the provision for loan and lease losses due to the continuing deterioration in credit quality and collateral values within the Bancorp's footprint, particularly in Michigan and Florida.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

Net interest income (FTE) was flat compared to the same period last year, at $\$ 744$ million versus $\$ 745$ million. Net interest margin was $3.04 \%$ in the second quarter of 2008, a decrease of 33 basis points ("bp") from the second quarter of 2007. Net interest income was impacted by the previously mentioned $\$ 130$ million charge related to certain leveraged lease transactions, which corresponded to a 53 bp impact on net interest margin. Additionally, net interest income for the current quarter benefited from $\$ 31$ million in accretion due to fair value purchase accounting adjustments related to the First Charter acquisition, which corresponded to a 13 bp impact on net interest margin. Net interest margin was also impacted by lower funding costs and an $11 \%$ increase in average loans and leases.

Noninterest income increased eight percent, from $\$ 669$ million to $\$ 722$ million, over the same quarter last year. The increase from a year ago was due to double-digit growth in electronic payment processing revenue, deposit service charges, corporate banking revenue and mortgage banking revenue. Electronic payment processing revenue increased due to growth in each of its product lines: merchant, financial institutions and card issuer interchange. The increase in deposit service charges can be attributed to a decrease in earnings credits on commercial deposits and an increase in deposit fees from higher customer activity for consumer deposits. Growth in corporate banking revenue was broad-based in comparison to the prior year quarter. Mortgage banking revenue increased compared to the prior year quarter due to growth in originations, higher sale margins and the impact of the adoption of Statement of Financial Accounting Standards ("SFAS") No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115" ("SFAS No. 159") on residential mortgage loans held for sale.

Noninterest expense increased $12 \%$ compared to the second quarter of 2007. Noninterest expense in the second quarter of 2008 included acquisition-related expenses totaling $\$ 13$ million resulting from the First Charter acquisition and First Horizon branch acquisition during the quarter. The increase in noninterest expense can also be attributed to approximately $\$ 17$ million in mortgage origination costs related to the adoption of SFAS No. 159 that were historically recorded in mortgage banking net revenue. Noninterest expense also grew due to increases in volume-related processing expense, incentive compensation, branch expansion related expenses as well as investments in technology.

The Bancorp maintains a conservative approach to both lending and investing activities as it does not originate subprime loans, nor does it hold asset-backed securities backed by subprime loans in its securities portfolio. However, the Bancorp has exposure to the housing markets, which continued to weaken considerably during the second quarter of 2008, particularly in the upper Midwest and Florida. Consequently, the provision for loan and lease losses increased to $\$ 719$ million for the three months ended June 30, 2008 compared to $\$ 121$ million during the second quarter of 2007. In addition, net charge-offs as a percent of average loans and leases were $1.66 \%$ in the second quarter of 2008 compared to $.55 \%$ in the second quarter of 2007 . At June 30,2008 , nonperforming assets as a percent of loans, leases and other assets, including other real estate owned increased to $2.56 \%$ from $.70 \%$ at June 30, 2007. Refer to the Credit Risk Management section in Management's Discussion and Analysis for more information on credit quality.

The Bancorp's capital ratios exceed the "well-capitalized" guidelines as defined by the Board of Governors of the Federal Reserve System ("FRB"). As of June 30, 2008, the Tier I capital ratio was $8.51 \%$, the Tier I leverage ratio was $9.08 \%$ and the total risk-based capital ratio was $12.15 \%$. These capital ratios were strengthened in the second quarter of 2008 as a result of the Bancorp's issuance of capital totaling approximately $\$ 1.1$ billion in the form of convertible preferred stock. The Bancorp had senior debt ratings of "Aa3" from Moody's, "A+" from Standard \& Poor's, "A+" from Fitch Ratings and "AAL" from DBRS Ltd. at June 30,2008 , which indicate the Bancorp's strong capacity to meet financial commitments. The "well-capitalized" capital ratios along with strong credit ratings provide the Bancorp with access to the capital markets.

The Bancorp continues to invest in the geographic areas that offer the best growth prospects through acquisitions and de novo expansion, while at the same time meeting the banking needs of our existing communities through a well-distributed banking center network. During the second quarter of 2008, the Bancorp opened 76 additional banking centers including banking centers from acquisitions. New banking centers in the remainder of 2008 will mostly be in high growth markets such as Florida, Chicago, Tennessee, Georgia and North Carolina.

## RECENT ACCOUNTING STANDARDS

Note 2 of the Notes to Condensed Consolidated Financial Statements provides a discussion of the significant new accounting standards adopted by the Bancorp during 2008 and 2007 and the expected impact of significant accounting standards issued but not yet required to be adopted.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

## CRITICAL ACCOUNTING POLICIES

The Bancorp's Condensed Consolidated Financial Statements are prepared in accordance with accounting principles generally accepted in the United States of America. Certain accounting polices require management to exercise judgment in determining methodologies, economic assumptions and estimates that may materially affect the value of the Bancorp's assets or liabilities and results of operations and cash flows. The Bancorp has five critical accounting policies, which include the accounting for allowance for loan and lease losses, reserve for unfunded commitments, income taxes, valuation of servicing rights and fair value measurements.

## Allowance for Loan and Lease Losses

The Bancorp maintains an allowance to absorb probable loan and lease losses inherent in the portfolio. The allowance is maintained at a level the Bancorp considers to be adequate and is based on ongoing quarterly assessments and evaluations of the collectibility and historical loss experience of loans and leases. Credit losses are charged and recoveries are credited to the allowance. Provisions for loan and lease losses are based on the Bancorp's review of the historical credit loss experience and such factors that, in management's judgment, deserve consideration under existing economic conditions in estimating probable credit losses. In determining the appropriate level of the allowance, the Bancorp estimates losses using a range derived from "base" and "conservative" estimates. The Bancorp's strategy for credit risk management includes a combination of conservative exposure limits significantly below legal lending limits and conservative underwriting, documentation and collections standards. The strategy also emphasizes diversification on a geographic, industry and customer level, regular credit examinations and quarterly management reviews of large credit exposures and loans experiencing deterioration of credit quality.

Larger commercial loans that exhibit probable or observed credit weakness are subject to individual review. When individual loans are impaired, allowances are allocated based on management's estimate of the borrower's ability to repay the loan given the availability of collateral and other sources of cash flow, as well as an evaluation of legal options available to the Bancorp. The review of individual loans includes those loans that are impaired as provided in SFAS No. 114, "Accounting by Creditors for Impairment of a Loan." Any allowances for impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the underlying collateral. The Bancorp evaluates the collectibility of both principal and interest when assessing the need for a loss accrual. Historical loss rates are applied to commercial loans which are not impaired and thus not subject to specific allowance allocations. The loss rates are derived from a migration analysis, which tracks the historical net charge-off experience sustained on loans according to their internal risk grade. The risk grading system currently utilized for allowance analysis purposes encompasses ten categories.

Homogenous loans and leases, such as consumer installment and residential mortgage, are not individually risk graded. Rather, standard credit scoring systems and delinquency monitoring are used to assess credit risks. Allowances are established for each pool of loans based on the expected net charge-offs. Loss rates are based on the average net charge-off history by loan category. Historical loss rates for commercial and consumer loans may be adjusted for significant factors that, in management's judgment, are necessary to reflect losses inherent in the portfolio. Factors that management considers in the analysis include the effects of the national and local economies; trends in the nature and volume of delinquencies, charge-offs and nonaccrual loans; changes in mix; credit score migration comparisons; asset quality trends; risk management and loan administration; changes in the internal lending policies and credit standards; collection practices; and examination results from bank regulatory agencies and the Bancorp's internal credit examiners.

The Bancorp's current methodology for determining the allowance for loan and lease losses is based on historical loss rates, current credit grades, specific allocation on impaired commercial credits and other qualitative adjustments. Allowances on individual loans and historical loss rates are reviewed quarterly and adjusted as necessary based on changing borrower and/or collateral conditions and actual collection and charge-off experience. An unallocated allowance is maintained to recognize the imprecision in estimating and measuring loss when evaluating allowances for individual loans or pools of loans.

Loans acquired by the Bancorp through a purchase business combination are evaluated for credit impairment at acquisition. Reductions to the carrying value of the acquired loans as a result of credit impairment are recorded as an adjustment to goodwill. The Bancorp does not carry over the acquired company's allowance for loan and lease losses, nor does the Bancorp add to its existing allowance for the acquired loans as part of purchase accounting.

The Bancorp's determination of the allowance for commercial loans is sensitive to the risk grade it assigns to these loans. In the event that $10 \%$ of commercial loans in each risk category would experience a downgrade of one risk category, the allowance for commercial loans would increase by approximately $\$ 108$ million at June 30, 2008. The Bancorp's determination of the allowance for residential and retail loans is sensitive to changes in estimated loss rates. In the event that estimated loss rates would increase by $10 \%$, the allowance for residential and consumer loans would increase by approximately $\$ 61$ million at June 30 , 2008. As several quantitative and qualitative factors are considered in determining the allowance for loan and lease losses, these sensitivity analyses do not necessarily reflect the nature and extent of future changes in the allowance for loan and lease losses. They are intended to provide insights into the impact of adverse changes in risk grades and estimated loss rates and do not imply any expectation of future deterioration in the risk ratings or loss rates. Given current processes employed by the Bancorp, management believes the risk grades and estimated loss rates currently assigned are appropriate.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

The Bancorp's primary market areas for lending are the Midwestern and Southeastern regions of the United States. When evaluating the adequacy of allowances, consideration is given to these regional geographic concentrations and the closely associated effect changing economic conditions have on the Bancorp's customers.

In the current year, the Bancorp has not substantively changed any material aspect of its overall approach to determining its allowance for loan and lease losses. There have been no material changes in criteria or estimation techniques as compared to prior periods that impacted the determination of the current period allowance for loan and lease losses.

## Reserve for Unfunded Commitments

The reserve for unfunded commitments is maintained at a level believed by management to be sufficient to absorb estimated probable losses related to unfunded credit facilities. The determination of the adequacy of the reserve is based upon an evaluation of the unfunded credit facilities, including an assessment of historical commitment utilization experience, credit risk grading and credit grade migration. Net adjustments to the reserve for unfunded commitments are included in other noninterest expense in the Condensed Consolidated Statements of Income.

## Income Taxes

The Bancorp estimates income tax expense based on amounts expected to be owed to the various tax jurisdictions in which the Bancorp conducts business. On a quarterly basis, management assesses the reasonableness of its effective tax rate based upon its current estimate of the amount and components of net income, tax credits and the applicable statutory tax rates expected for the full year. The estimated income tax expense is recorded in the Condensed Consolidated Statements of Income.

Deferred income tax assets and liabilities are determined using the balance sheet method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax basis of assets and liabilities and recognizes enacted changes in tax rates and laws. Deferred tax assets are recognized to the extent they exist and are subject to a valuation allowance based on management's judgment that realization is more-likely-than-not. Deferred taxes are reported in accrued taxes, interest and expenses in the Condensed Consolidated Balance Sheets.

Accrued taxes represent the net estimated amount due to taxing jurisdictions and are reported in accrued taxes, interest and expenses in the Condensed Consolidated Balance Sheets. The Bancorp evaluates and assesses the relative risks and appropriate tax treatment of transactions and filing positions after considering statutes, regulations, judicial precedent and other information and maintains tax accruals consistent with its evaluation of these relative risks and merits. Changes to the estimate of accrued taxes occur periodically due to changes in tax rates, interpretations of tax laws, the status of examinations being conducted by taxing authorities and changes to statutory, judicial and regulatory guidance that impact the relative risks of tax positions. These changes, when they occur, can affect deferred taxes and accrued taxes as well as the current period's income tax expense and can be significant to the operating results of the Bancorp. As described in greater detail in Note 9 of the Notes to Condensed Consolidated Financial Statements, the Internal Revenue Service ("IRS") is currently challenging the Bancorp's tax treatment of certain leasing transactions. For additional information on income taxes, see Note 11 of the Notes to Condensed Consolidated Financial Statements.

## Valuation of Servicing Rights

When the Bancorp sells loans through either securitizations or individual loan sales in accordance with its investment policies, it often obtains servicing rights. Servicing rights resulting from loan sales are initially recorded at fair value and subsequently amortized in proportion to, and over the period of, estimated net servicing income. Servicing rights are assessed for impairment monthly, based on fair value, with temporary impairment recognized through a valuation allowance and permanent impairment recognized through a write-off of the servicing asset and related valuation allowance. Key economic assumptions used in measuring any potential impairment of the servicing rights include the prepayment speeds of the underlying loans, the weighted-average life, the discount rate, the weighted-average coupon and the weighted-average default rate, as applicable. The primary risk of material changes to the value of the servicing rights resides in the potential volatility in the economic assumptions used, particularly the prepayment speeds.

The Bancorp monitors risk and adjusts its valuation allowance as necessary to adequately reserve for any probable impairment in the servicing portfolio. For purposes of measuring impairment, the servicing rights are stratified into classes based on the financial asset type and interest rates. Fees received for servicing loans owned by investors are based on a percentage of the outstanding monthly principal balance of such loans and are included in noninterest income as loan payments are received. Costs of servicing loans are charged to expense as incurred.

The change in the fair value of mortgage servicing rights ("MSRs") at June 30, 2008 due to immediate $10 \%$ and $20 \%$ adverse changes in the current prepayment assumption would be approximately $\$ 30$ million and $\$ 57$ million, respectively, and due to immediate $10 \%$ and $20 \%$ favorable changes in the current prepayment assumption would be approximately $\$ 33$ million and $\$ 68$ million, respectively.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

The change in the fair value of the MSR portfolio at June 30, 2008 due to immediate $10 \%$ and $20 \%$ adverse changes in the discount rate assumption would be approximately $\$ 27$ million and $\$ 52$ million, respectively, and due to immediate $10 \%$ and $20 \%$ favorable changes in the discount rate assumption would be approximately $\$ 29$ million and $\$ 61$ million, respectively. The sensitivity analysis related to other consumer and commercial servicing rights is not material to the Bancorp's Condensed Consolidated Financial Statements. These sensitivities are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a $10 \%$ and $20 \%$ variation in assumptions typically cannot be extrapolated because the relationship of the change in assumptions to the change in fair value may not be linear. Also, the effect of variation in a particular assumption on the fair value of the interests that continue to be held by the transferor is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities. Additionally, the effect of the Bancorp's non-qualifying hedging strategy, which is maintained to lessen the impact of changes in value of the MSR portfolio, is excluded from the above analysis.

## Fair Value Measurements

Effective January 1, 2008, the Bancorp adopted SFAS No. 157, "Fair Value Measurements", which provides a framework for measuring fair value under accounting principles generally accepted in the United States of America. SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. SFAS No. 157 addresses the valuation techniques used to measure fair value. These valuation techniques include the market approach, income approach and cost approach. The market approach uses prices or relevant information generated by market transactions involving identical or comparable assets or liabilities. The income approach involves converting future amounts to a single present amount. The measurement is valued based on current market expectations about those future amounts. The cost approach is based on the amount that currently would be required to replace the service capacity of the asset.

SFAS No. 157 establishes a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the instrument's fair value measurement. The three levels within the fair value hierarchy are described as follows:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Bancorp has the ability to access at measurement date.
Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - Unobservable inputs for the asset or liability for which there is little, if any, market activity at the measurement date. Unobservable inputs reflect the Bancorp's own assumptions about what market participants would use to price the asset or liability. The inputs are developed based on the best information available in the circumstances, which might include the Bancorp's own financial data such as internally developed pricing models, discounted cash flow methodologies, as well as instruments for which the fair value determination requires significant management judgment.

The Bancorp measures financial assets and liabilities at fair value in accordance with SFAS No. 157. These measurements involve various valuation techniques and models, which involve inputs that are observable, when available, and include the following significant financial instruments: available-for-sale securities, residential mortgage loans held for sale and certain derivatives. The following is a summary of valuation techniques utilized by the Bancorp for its significant financial assets and liabilities.

## Available-for-sale securities

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows and classified within Level 2 of the fair value hierarchy. In certain cases where there is limited activity or less transparency around inputs to the valuation securities are classified within Level 3 of the valuation hierarchy. A significant portion of the Bancorp's available-for-sale securities are agency mortgage-backed securities that are fair valued using a market approach and the Bancorp has determined them to be Level 2 in the fair value hierarchy.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Residential mortgage loans held for sale

For residential mortgage loans held for sale, fair value is estimated based upon mortgage backed securities prices and spreads to those prices or, for certain assets, discounted cash flow models that may incorporate the anticipated portfolio composition, credit spreads of asset-backed securities with similar collateral, and market conditions. Residential mortgage loans held for sale are fair valued using a market approach and the Bancorp has determined them to be Level 2 in the fair value hierarchy.

## Derivatives

Exchange-traded derivatives valued using quoted prices are classified within Level 1 of the valuation hierarchy. However, few classes of derivative contracts are listed on an exchange. Derivative positions that are valued utilizing models that use as their basis readily observable market parameters are classified within Level 2 of the valuation hierarchy. Derivatives that are valued based upon models with significant unobservable market parameters are classified within Level 3 of the valuation hierarchy. A majority of the derivatives are fair valued using an income approach and the Bancorp has determined them to be Level 2 in the fair value hierarchy.

Other significant areas include purchase price allocations and the analysis of potential impairment of goodwill. No material changes have been made during the three and six months ended June 30, 2008 to the valuation techniques or models described previously.

Valuation techniques and models utilized for measuring financial assets and liabilities are reviewed and validated by the Bancorp on a quarterly basis. Additionally, the Bancorp monitors the fair values of significant assets and liabilities using a variety of methods including the evaluation of pricing runs and exception reports based on certain analytical criteria, comparison to previous trades, and overall review and assessments for reasonableness.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

## STATEMENTS OF INCOME ANALYSIS

## Net Interest Income

Net interest income is the interest earned on debt securities, loans and leases (including yield-related fees) and other interest-earning assets less the interest paid for core deposits (includes transaction deposits and other time deposits) and wholesale funding (includes certificates $\$ 100,000$ and over, other foreign office deposits, federal funds purchased, short-term borrowings and long-term debt). The net interest margin is calculated by dividing net interest income by average interest-earning assets. Net interest spread is the difference between the average rate earned on interest-earning assets and the average rate paid on interest-bearing liabilities. Net interest margin is typically greater than net interest rate spread due to the interest income earned on those assets that are funded by non-interest-bearing liabilities, or free funding, such as demand deposits or shareholders' equity.

Net interest income (FTE) was $\$ 744$ million for the second quarter of 2008, compared to the $\$ 745$ million earned in the second quarter of 2007 and decreased $\$ 82$ million from the first quarter of 2008. Net interest income was affected by the recalculation of cash flows on certain leveraged leases that reduced interest income on commercial leases by approximately $\$ 130$ million. In addition, amortization and accretion of premiums and discounts on acquired loans increased interest income by $\$ 35$ million compared to an increase of $\$ 5$ million in the first quarter of 2008 and a decrease of $\$ 1$ million for the second quarter of 2007. Exclusive of the items above, net interest income increased $\$ 93$ million compared to the second quarter of 2007 and $\$ 18$ million compared to the first quarter of 2008. The increase from the second quarter of 2007 resulted from an $11 \%$ increase in average loan and lease balances combined with a 42 bp increase in net interest spread. The sequential increase in net interest income was related to a 12 bp increase in net interest rate spread primarily caused by increased credit spreads on loans and leases that allowed interest-bearing liabilities to reprice further than interest-bearing assets during the declining rate environment.

Net interest margin decreased to $3.04 \%$ in the second quarter of 2008 , compared to $3.41 \%$ in the first quarter of 2008 and $3.37 \%$ in the second quarter of 2007 , and was affected by the recalculation of cash flows on certain leveraged leases, a 53 bp decrease, and amortization and accretion of premiums and discounts on acquired loans, a 13 bp increase. On a year-over-year basis, the decrease in the Bancorp's net free funding position was more than offset by a 42 bp increase in net interest rate spread. Sequentially, a full quarter effect of the decreases in funding rates during the first quarter of 2008 offset the increased reliance on wholesale funding.

Total average interest-earning assets increased modestly on a sequential basis and $11 \%$ from the second quarter of 2007. On a year-over-year basis, average total commercial loans increased $21 \%$ and the investment portfolio increased $14 \%$ while consumer loans modestly declined. The increase in total commercial loans was concentrated in commercial and industrial loans, which increased $32 \%$, primarily due to strong loan production and the origination for portfolio of investment grade loans that historically were sold to the Bancorp's commercial paper conduit. Sequential increases in commercial and industrial loans were offset by decreases in automobile loans as a result of $\$ 2.7$ billion of securitizations during the first quarter of 2008.

The growth in average loans and leases since the second quarter of 2007 outpaced core deposit growth by $\$ 6.6$ billion. In the second quarter of 2008 , wholesale funding represented $42 \%$ of interest-bearing liabilities, up from $34 \%$ in the second quarter of 2007 . The increase in wholesale funding as a percentage of interest-bearing liabilities was the result of the issuance of $\$ 2.2$ billion of trust preferred securities during 2007, $\$ 750$ million of senior notes in April 2008 and $\$ 400$ million of trust preferred securities in May 2008, partially offset by the repurchase of $\$ 690$ million of mandatorily redeemable securities, which occurred in the fourth quarter of 2007.

Interest income (FTE) from loans and leases decreased $\$ 293$ million, or $22 \%$, compared to the second quarter of 2007 and decreased $\$ 241 \mathrm{million}$, or $19 \%$, compared to the first quarter of 2008. The decrease sequentially and year-over-year is affected by the recalculation of leveraged lease cash flows that reduced interest income from loans and leases by approximately $\$ 130$ million. Other factors reducing interest income from loans and leases include the repricing of loans in a declining rate environment, partially offset by the increase in average loan and lease balances. At the end of the second quarter of 2008 , the Bancorp's prime rate was $5.00 \%$ compared to $8.25 \%$ during the second quarter of 2007 .

Interest income (FTE) from investment securities and short-term investments increased seven percent compared to the second quarter of 2007 and was flat compared to the first quarter of 2008. The increase from the second quarter of 2007 was the result of a $14 \%$, or $\$ 1.6$ billion, increase in the average investment portfolio offset by a decrease in the weighted-average yield of 28 bp .

Core deposits increased $\$ 1.6$ billion, or three percent, compared to the second quarter of last year and decreased $\$ 1.1$ billion, or two percent, compared to the sequential quarter. The cost of interest-bearing core deposits was $1.60 \%$ in the second quarter of 2008 , which was a decrease of 182 bp from $3.42 \%$ in the second quarter of 2007 and 79 bp from $2.39 \%$ in the first quarter of 2008 . The decrease in the cost of interest-bearing core deposits is a result of declining market rates.

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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)
TABLE 2: Consolidated Average Balance Sheets and Analysis of Net Interest Income (FTE)

| For the three months ended | June 30, 2008 |  |  |  |  | June 30, 2007 |  |  |  |  | Attribution of Change in Net Interest Income (a) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | Average <br> Balance |  | Revenue/Cost |  | Average Yield/ Rate | Average <br> Balance |  | Revenue/ Cost |  | Average <br> Yield/ <br> Rate | Volume |  | Yield/Rate |  | Total |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases (b): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial loans | \$ | 28,557 | \$ | 357 | 5.04\% | \$ | 21,587 | \$ | 401 | 7.45\% | \$ | 108 | \$ | (152) | \$ | (44) |
| Commercial mortgage |  | 12,590 |  | 186 | 5.93 |  | 11,030 |  | 201 | 7.30 |  | 26 |  | (41) |  | (15) |
| Commercial construction |  | 5,700 |  | 77 | 5.44 |  | 5,595 |  | 107 | 7.69 |  | 2 |  | (32) |  | (30) |
| Commercial leases |  | 3,747 |  | (91) | (9.77) |  | 3,678 |  | 40 | 4.32 |  | 1 |  | (132) |  | (131) |
| Subtotal - commercial |  | 50,594 |  | 529 | 4.21 |  | 41,890 |  | 749 | 7.17 |  | 137 |  | (357) |  | (220) |
| Residential mortgage loans |  | 11,244 |  | 171 | 6.10 |  | 10,201 |  | 156 | 6.12 |  | 16 |  | (1) |  | 15 |
| Home equity |  | 12,012 |  | 168 | 5.61 |  | 11,886 |  | 227 | 7.66 |  | 2 |  | (61) |  | (59) |
| Automobile loans |  | 8,439 |  | 131 | 6.23 |  | 10,552 |  | 164 | 6.25 |  | (33) |  | - |  | (33) |
| Credit card |  | 1,703 |  | 39 | 9.28 |  | 1,248 |  | 33 | 10.62 |  | 11 |  | (5) |  | 6 |
| Other consumer loans/leases |  | 1,220 |  | 15 | 4.97 |  | 1,271 |  | 17 | 5.48 |  | (1) |  | (1) |  | (2) |
| Subtotal - consumer |  | 34,618 |  | 524 | 6.08 |  | 35,158 |  | 597 | 6.81 |  | (5) |  | (68) |  | (73) |
| Total loans and leases |  | 85,212 |  | 1,053 | 4.97 |  | 77,048 |  | 1,346 | 7.01 |  | 132 |  | (425) |  | (293) |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 12,554 |  | 151 | 4.83 |  | 11,030 |  | 137 | 4.98 |  | 18 |  | (4) |  | 14 |
| Exempt from income taxes (b) |  | 364 |  | 7 | 7.32 |  | 508 |  | 9 | 7.38 |  | (2) |  | - |  | (2) |
| Other short-term investments |  | 445 |  | 2 | 2.12 |  | 203 |  | 3 | 5.18 |  | 1 |  | (2) |  | (1) |
| Total interest-earning assets |  | 98,575 |  | 1,213 | 4.95 |  | 88,789 |  | 1,495 | 6.75 |  | 149 |  | (431) |  | (282) |
| Cash and due from banks |  | 2,357 |  |  |  |  | 2,235 |  |  |  |  |  |  |  |  |  |
| Other assets |  | 12,370 |  |  |  |  | 10,524 |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses |  | $(1,204)$ |  |  |  |  | (781) |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 112,098 |  |  |  | \$ | 100,767 |  |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest checking | \$ | 14,396 | \$ | 28 | 0.78\% | \$ | 15,061 | \$ | 83 | 2.21\% | \$ | (4) | \$ | (51) | \$ | (55) |
| Savings |  | 16,583 |  | 48 | 1.16 |  | 14,620 |  | 118 | 3.23 |  | 14 |  | (84) |  | (70) |
| Money market |  | 6,592 |  | 29 | 1.76 |  | 6,244 |  | 69 | 4.44 |  | 4 |  | (44) |  | (40) |
| Foreign office deposits |  | 2,169 |  | 8 | 1.42 |  | 1,637 |  | 18 | 4.38 |  | 5 |  | (15) |  | (10) |
| Other time deposits |  | 9,517 |  | 83 | 3.52 |  | 10,780 |  | 124 | 4.63 |  | (13) |  | (28) |  | (41) |
| Certificates - \$100,000 and over |  | 8,143 |  | 67 | 3.29 |  | 6,511 |  | 83 | 5.12 |  | 18 |  | (34) |  | (16) |
| Other foreign office deposits |  | 2,948 |  | 15 | 2.10 |  | 732 |  | 10 | 5.31 |  | 14 |  | (9) |  | 5 |
| Federal funds purchased |  | 3,643 |  | 19 | 2.08 |  | 3,540 |  | 47 | 5.31 |  | 1 |  | (29) |  | (28) |
| Other short-term borrowings |  | 5,623 |  | 30 | 2.15 |  | 2,372 |  | 25 | 4.31 |  | 22 |  | (17) |  | 5 |
| Long-term debt |  | 14,803 |  | 142 | 3.85 |  | 12,238 |  | 173 | 5.65 |  | 31 |  | (62) |  | (31) |
| Total interest-bearing liabilities |  | 84,417 |  | 469 | 2.23 |  | 73,735 |  | 750 | 4.08 |  | 92 |  | (373) |  | (281) |
| Demand deposits |  | 14,023 |  |  |  |  | 13,370 |  |  |  |  |  |  |  |  |  |
| Other liabilities |  | 4,029 |  |  |  |  | 4,063 |  |  |  |  |  |  |  |  |  |
| Total liabilities |  | 102,469 |  |  |  |  | 91,168 |  |  |  |  |  |  |  |  |  |
| Shareholders' equity |  | 9,629 |  |  |  |  | 9,599 |  |  |  |  |  |  |  |  |  |
| Total liabilities and shareholders' equity | \$ | 112,098 |  |  |  | \$ | 100,767 |  |  |  |  |  |  |  |  |  |
| Net interest income |  |  | \$ | 744 |  |  |  | \$ | 745 |  | \$ | 57 | \$ | (58) | \$ | (1) |
| Net interest margin |  |  |  |  | 3.04\% |  |  |  |  | 3.37\% |  |  |  |  |  |  |
| Net interest rate spread |  |  |  |  | 2.72 |  |  |  |  | 2.67 |  |  |  |  |  |  |
| Interest-bearing liabilities to interest-earning assets |  |  |  |  | 85.64 |  |  |  |  | 83.05 |  |  |  |  |  |  |

[^1]
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Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)
TABLE 3: Consolidated Average Balance Sheets and Analysis of Net Interest Income (FTE)

| For the six months ended | June 30, 2008 |  |  |  |  | June 30, 2007 |  |  |  |  | Attribution of Change in Net InterestIncome (a) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (S in millions) |  | verage Balance | Revenue/ |  | $\begin{gathered} \hline \text { Average } \\ \text { Yield/ } \\ \text { Rate } \\ \hline \end{gathered}$ |  | verage | $\begin{aligned} & \text { Revenue/ } \\ & \text { Cost } \end{aligned}$ |  | Average Yield/ Rate | Volume |  | Yield/Rate |  | Total |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases (b): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial loans | \$ | 27,587 | \$ | 754 | 5.50\% | S | 21,249 | \$ | 788 | 7.48\% | \$ | 204 | \$ | (238) | \$ | (34) |
| Commercial mortgage |  | 12,321 |  | 374 | 6.10 |  | 10,799 |  | 391 | 7.31 |  | 52 |  | (69) |  | (17) |
| Commercial construction |  | 5,639 |  | 155 | 5.54 |  | 5,803 |  | 222 | 7.72 |  | (6) |  | (61) |  | (67) |
| Commercial leases |  | 3,735 |  | (51) | (2.76) |  | 3,669 |  | 79 | 4.33 |  | 1 |  | (131) |  | (130) |
| Subtotal - commercial |  | 49,282 |  | 1,232 | 5.03 |  | 41,520 |  | 1,480 | 7.19 |  | 251 |  | (499) |  | (248) |
| Residential mortgage loans |  | 11,472 |  | 349 | 6.12 |  | 10,184 |  | 310 | 6.14 |  | 40 |  | (1) |  | 39 |
| Home equity |  | 11,929 |  | 358 | 6.03 |  | 11,979 |  | 456 | 7.67 |  | (1) |  | (97) |  | (98) |
| Automobile loans |  | 9,491 |  | 299 | 6.33 |  | 10,392 |  | 321 | 6.21 |  | (28) |  | 6 |  | (22) |
| Credit card |  | 1,681 |  | 77 | 9.22 |  | 1,135 |  | 64 | 11.31 |  | 27 |  | (14) |  | 13 |
| Other consumer loans/leases |  | 1,207 |  | 31 | 5.24 |  | 1,247 |  | 32 | 5.29 |  | (1) |  | - |  | (1) |
| Subtotal - consumer |  | 35,780 |  | 1,114 | 6.26 |  | 34,937 |  | 1,183 | 6.83 |  | 37 |  | (106) |  | (69) |
| Total loans and leases |  | 85,062 |  | 2,346 | 5.55 |  | 76,457 |  | 2,663 | 7.02 |  | 288 |  | (605) |  | (317) |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 12,057 |  | 298 | 4.97 |  | 10,991 |  | 273 | 5.02 |  | 27 |  | (2) |  | 25 |
| Exempt from income taxes (b) |  | 383 |  | 14 | 7.32 |  | 521 |  | 19 | 7.39 |  | (5) |  | - |  | (5) |
| Other short-term investments |  | 540 |  | 7 | 2.69 |  | 214 |  | 6 | 5.45 |  | 5 |  | (4) |  | 1 |
| Total interest-earning assets |  | 98,042 |  | 2,665 | 5.47 |  | 88,183 |  | 2,961 | 6.77 |  | 315 |  | (611) |  | (296) |
| Cash and due from banks |  | 2,296 |  |  |  |  | 2,243 |  |  |  |  |  |  |  |  |  |
| Other assets |  | 12,424 |  |  |  |  | 10,333 |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses |  | $(1,068)$ |  |  |  |  | (775) |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 111,694 |  |  |  | \$ | 99,984 |  |  |  |  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest checking | \$ | 14,616 | \$ | 81 | 1.11\% | S | 15,284 | \$ | 171 | 2.26\% | \$ | (7) | \$ | (83) | \$ | (90) |
| Savings |  | 16,329 |  | 120 | 1.48 |  | 14,157 |  | 228 | 3.25 |  | 31 |  | (139) |  | (108) |
| Money market |  | 6,744 |  | 76 | 2.26 |  | 6,310 |  | 139 | 4.45 |  | 9 |  | (72) |  | (63) |
| Foreign office deposits |  | 2,306 |  | 23 | 1.98 |  | 1,491 |  | 32 | 4.36 |  | 13 |  | (22) |  | (9) |
| Other time deposits |  | 10,201 |  | 200 | 3.94 |  | 10,908 |  | 250 | 4.61 |  | (15) |  | (35) |  | (50) |
| Certificates - \$100,000 and over |  | 6,989 |  | 131 | 3.77 |  | 6,596 |  | 168 | 5.15 |  | 10 |  | (47) |  | (37) |
| Other foreign office deposits |  | 3,405 |  | 46 | 2.74 |  | 549 |  | 15 | 5.31 |  | 41 |  | (10) |  | 31 |
| Federal funds purchased |  | 4,451 |  | 62 | 2.77 |  | 3,026 |  | 80 | 5.31 |  | 29 |  | (47) |  | (18) |
| Other short-term borrowings |  | 5,280 |  | 67 | 2.56 |  | 2,386 |  | 51 | 4.34 |  | 44 |  | (28) |  | 16 |
| Long-term debt |  | 14,064 |  | 289 | 4.15 |  | 12,239 |  | 340 | 5.60 |  | 46 |  | (97) |  | (51) |
| Total interest-bearing liabilities |  | 84,385 |  | 1,095 | 2.61 |  | 72,946 |  | 1,474 | 4.07 |  | 201 |  | (580) |  | (379) |
| Demand deposits |  | 13,615 |  |  |  |  | 13,278 |  |  |  |  |  |  |  |  |  |
| Other liabilities |  | 4,190 |  |  |  |  | 3,977 |  |  |  |  |  |  |  |  |  |
| Total liabilities |  | 102,190 |  |  |  |  | 90,201 |  |  |  |  |  |  |  |  |  |
| Shareholders' equity |  | 9,504 |  |  |  |  | 9,783 |  |  |  |  |  |  |  |  |  |
| Total liabilities and shareholders' equity | \$ | 111,694 |  |  |  | \$ | 99,984 |  |  |  |  |  |  |  |  |  |
| Net interest income |  |  | \$ | 1,570 |  |  |  | \$ | 1,487 |  | \$ | 114 | \$ | 31 | \$ | 83 |
| Net interest margin |  |  |  |  | 3.22\% |  |  |  |  | 3.40\% |  |  |  |  |  |  |
| Net interest rate spread |  |  |  |  | 2.86 |  |  |  |  | 2.70 |  |  |  |  |  |  |
| Interest-bearing liabilities to interest-earning assets |  |  |  |  | 86.07 |  |  |  |  | 82.72 |  |  |  |  |  |  |

(a) Changes in interest not solely due to volume or yield/rate are allocated in proportion to the absolute dollar amount of change in volume and yield/rate.
(b) The fully taxable-equivalent adjustments included in the above table are $\$ 11$ million and $\$ 12$ million for the six months ended June 30, 2008 and 2007.

Interest expense on wholesale funding decreased $19 \%$ compared to the prior year quarter as declining interest rates more than offset a $38 \%$ increase in average balances. During the past year, the federal funds target rate decreased 325 bp from a target of $2.00 \%$ at June 30,2008 compared to $5.25 \%$ at June 30,2007 . Interest expense on wholesale funding decreased $\$ 51$ million, or $16 \%$, since the first quarter of 2008 . This decrease was a result of a full quarter effect of the decreases in the federal funds rate totaling 200 bp during the first quarter of 2008, partially offset by a six percent increase in average balances.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

The Bancorp's net free funding position decreased six percent from $\$ 15.1$ billion in the second quarter of 2007 to $\$ 14.2$ billion in the second quarter of 2008 . The decrease in the net free funding position since the second quarter of 2007 was primarily a result of the increase in non-earning assets of $\$ 1.5$ billion.

## Provision for Loan and Lease Losses

The Bancorp provides as an expense an amount for probable loan and lease losses within the loan and lease portfolio that is based on factors previously discussed in the Critical Accounting Policies section. The provision is recorded to bring the allowance for loan and lease losses to a level deemed appropriate by the Bancorp. Actual credit losses on loans and leases are charged against the allowance for loan and lease losses. The amount of loans actually removed from the Condensed Consolidated Balance Sheets is referred to as charge-offs. Net charge-offs include current period charge-offs less recoveries on previously charged-off loans and leases.

The provision for loan and lease losses increased to $\$ 719$ million in the second quarter of 2008 compared to $\$ 121$ million in the same period last year. The primary factors in the increase were the increase in delinquencies, the deterioration in real estate collateral values in certain of the Bancorp's key lending markets and declines in general economic conditions. As of June 30, 2008, the allowance for loan and lease losses as a percent of loans and leases increased to $1.85 \%$ from $1.06 \%$ at June 30, 2007.

Refer to the Credit Risk Management section for more detailed information on the provision for loan and lease losses including an analysis of loan portfolio composition, non-performing assets, net charge-offs, and other factors considered by the Bancorp in assessing the credit quality of the loan portfolio and the allowance for loan and lease losses.

## Noninterest Income

For the three months ended June 30, 2008, noninterest income increased by $\$ 53$ million, or eight percent, on a year-over-year basis. The components of noninterest income for these periods are as follows:

TABLE 4: Noninterest Income

| (\$ in millions) | For the three months ended June 30, |  |  | Percent Change | For the six months ended June 30, |  |  | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | $\underline{2007}$ |  |  | 008 | 2007 |  |
| Electronic payment processing revenue |  | 235 | 205 | 15 | \$ | 447 | 390 | 15 |
| Service charges on deposits |  | 159 | 142 | 12 |  | 307 | 268 | 14 |
| Corporate banking revenue |  | 111 | 88 | 26 |  | 218 | 171 | 28 |
| Investment advisory revenue |  | 92 | 97 | (5) |  | 185 | 193 | (4) |
| Mortgage banking net revenue |  | 86 | 41 | 108 |  | 182 | 81 | 126 |
| Other noninterest income |  | 49 | 96 | (49) |  | 228 | 174 | 31 |
| Securities (losses) gains, net |  | (10) | - | NM |  | 17 | - | NM |
| Securities gains, net - non-qualifying hedges on mortgage servicing rights |  | - | - | - |  | 3 | - | - |
| Total noninterest income |  | 722 | 669 | 8 | \$ | 1,587 | 1,277 | 24 |

## NM Percentage change is not meaningful.

Electronic payment processing revenue increased $\$ 30$ million, or $15 \%$, in the second quarter of 2008 compared to the same period last year as the Bancorp realized growth in each of its three product lines. Merchant processing revenue increased $16 \%$, to $\$ 88$ million, compared to the same period in 2007. Financial institutions revenue increased to $\$ 84$ million, up $\$ 8$ million or $10 \%$, compared to the second quarter of 2007 as a result of continued success in attracting financial institution customers. Card issuer interchange increased $20 \%$, to $\$ 63$ million, compared to the same period in 2007 due to continued growth related to debit and credit card usage and increases in the average dollar amount per debit card transaction. The Bancorp processes over 26.7 billion transactions annually and handles electronic processing for over 158,000 merchant locations worldwide.

Service charges on deposits were up $\$ 17$ million, or $12 \%$, in the second quarter of 2008 compared to the same period last year. Commercial deposits revenue increased $19 \%$, or $\$ 11$ million, compared to the same quarter last year. This increase was primarily impacted by a decrease in earnings credits on compensating balances resulting from the change in short-term interest rates. Commercial customers receive earnings credits to offset the fees charged for banking services on their deposit accounts such as account maintenance, lockbox, ACH transactions, wire transfers and other ancillary corporate treasury management services. Earnings credits are based on the customer's average balance in qualifying deposits multiplied by the crediting rate. Qualifying deposits include demand deposits and interest-bearing checking accounts. The Bancorp has a standard crediting rate that is adjusted as necessary based on competitive market conditions and changes in short-term interest rates. Retail deposit revenue increased seven percent in the second quarter of 2008 compared to the same period last year. The increase in retail service charges was attributable to higher customer activity and growth in the number of customer accounts. Growth in the number of customer deposit account relationships and deposit generation continues to be a primary focus of the Bancorp.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

Corporate banking revenue increased $\$ 23$ million to $\$ 111$ million in the second quarter of 2008 , up $26 \%$ over the comparable period in 2007. The growth in corporate banking revenue was largely attributable to higher foreign exchange derivative income of $\$ 26$ million, an increase of $\$ 12$ million compared to the prior year quarter. Growth also occurred in business lending fees, which grew $\$ 4$ million in the second quarter of 2008 to $\$ 22$ million. The Bancorp is committed to providing a comprehensive range of financial services to large and middle-market businesses and continues to see opportunities to expand its product offering.

Investment advisory revenue decreased $\$ 5$ million, or five percent, from the second quarter of 2007 . The Bancorp experienced broad-based decreases in several categories within investment advisory revenue. Brokerage fee income, which includes Fifth Third Securities income, decreased $\$ 4$ million, or $12 \%$, in the second quarter of 2008 as investors migrated balances from stock and bond funds to money markets funds. Mutual fund revenue decreased $10 \%$, to $\$ 14$ million, in the second quarter of 2008 due to market volatility. As of June 30, 2008, the Bancorp had approximately $\$ 207$ billion in assets under care and managed $\$ 31$ billion in assets for individuals, corporations and not-for-profit organizations.

Mortgage banking net revenue increased to $\$ 86$ million in the second quarter of 2008 from $\$ 41$ million in the same period last year. The components of mortgage banking net revenue for the three and six months ended June 30, 2008 and 2007 are shown in Table 5.

## TABLE 5: Components of Mortgage Banking Net Revenue

| (\$ in millions) | For the three monthsended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 | 2008 |  | 2007 |
| Origination fees and gains on loan sales | \$ | 79 | 25 | \$ | 171 | 51 |
| Servicing revenue: |  |  |  |  |  |  |
| Servicing fees |  | 42 | 36 |  | 83 | 69 |
| Servicing rights amortization |  | (31) | (23) |  | (64) | (43) |
| Net valuation adjustments on servicing rights and free-standing derivatives entered into to economically hedge MSR |  | (4) | 3 |  | (8) | 4 |
| Net servicing revenue |  | 7 | 16 |  | 11 | 30 |
| Mortgage banking net revenue | \$ | 86 | 41 | \$ | 182 | 81 |

Mortgage banking revenue increased significantly compared to the prior year quarter due to growth in originations, higher sales margins and the impact of the adoption of SFAS No. 159 for residential mortgage loans held for sale. Mortgage originations increased $1 \%$ to $\$ 3.3$ billion in comparison to the same quarter last year despite lower commensurate application volumes as interest rates decreased compared to the second quarter of 2007. Additionally, the Bancorp benefited from the exit or scaling back of its competitors within the mortgage business. The increase in loan sales and higher sales margins contributed $\$ 13$ million and $\$ 23$ million, respectively, to the increase in mortgage banking revenue. Loan sales and the related sales margins increased for both held for sale and portfolio mortgage loans. The adoption of SFAS No. 159 on January 1, 2008 for residential mortgage loans held for sale also contributed approximately $\$ 17$ million to the increase in mortgage banking revenue. Prior to adoption, mortgage loan origination costs were capitalized as part of the carrying amount of the loan and recognized as a reduction of mortgage banking net revenue upon the sale of the loans. Subsequent to the adoption, mortgage loan origination costs are recognized as expense when incurred and included in noninterest expense within the Condensed Consolidated Statements of Income.

Mortgage net servicing revenue decreased $\$ 9$ million compared to the second quarter of 2007 . Net servicing revenue is comprised of gross servicing fees and related amortization as well as valuation adjustments on mortgage servicing rights and mark-to-market adjustments on both settled and outstanding free-standing derivative financial instruments. The Bancorp's total residential mortgage loans serviced at June 30, 2008 and 2007 was $\$ 49.4$ billion and $\$ 41.6$ billion, respectively, with $\$ 38.7$ billion and $\$ 31.5$ billion, respectively, of residential mortgage loans serviced for others.

Servicing rights are deemed temporarily impaired when a borrower's loan rate is distinctly higher than prevailing rates. Temporary impairment on servicing rights is reversed when the prevailing rates return to a level commensurate with the borrower's loan rate. Further detail on the valuation of mortgage servicing rights can be found in Note 5 of the Notes to the Condensed Consolidated Financial Statements. The Bancorp maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in impairment on the MSR portfolio. The Bancorp recognized a loss from MSR derivatives of $\$ 84$ million, offset by a reversal of temporary impairment of $\$ 80$ million, resulting in a net loss of $\$ 4$ million for the three months ended June 30 , 2008 related to changes in fair value and settlement of free-standing derivatives purchased to economically hedge the MSR portfolio. See Note 7 of the Notes to the Condensed Consolidated Financial Statements for more information on the free-standing derivatives used to hedge the MSR portfolio.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

The major components of other noninterest income are as follows

## TABLE 6: Components of Other Noninterest Income

| (\$ in millions) | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 | 2008 |  | 2007 |
| Consumer loan and lease fees | \$ | 14 | 11 | \$ | 25 | 21 |
| Cardholder fees |  | 13 | 13 |  | 28 | 26 |
| Bank owned life insurance income (loss) |  | 12 | 21 |  | (123) | 42 |
| Operating lease income |  | 11 | 7 |  | 21 | 14 |
| Insurance income |  | 10 | 9 |  | 21 | 16 |
| Gain (loss) on loan sales |  | 1 | 16 |  | (10) | 17 |
| Gain on redemption of Visa, Inc. ownership interests |  | - | - |  | 273 | - |
| Loss on sale of other real estate owned |  | (19) | (2) |  | (26) | (4) |
| Other |  | 7 | 21 |  | 19 | 42 |
| Total other noninterest income | \$ | 49 | 96 | \$ | 228 | 174 |

Other noninterest income decreased $\$ 47$ million in the second quarter of 2008 compared to the same period last year. The decrease was primarily due to increased losses on the sale of other real estate owned in the second quarter of 2008 compared to the same quarter last year resulting from an increase in the volume of properties and a loss related to three commercial properties in Florida of approximately $\$ 5$ million. Additionally, the Bancorp recognized a $\$ 16$ million gain in the second quarter of 2007 on the sale of non-strategic credit card accounts included within the "Other" caption of Table 6.

## Noninterest Expense

During the second quarter of 2008, the Bancorp continued its investment in the expansion of the retail distribution network and in its information technology infrastructure. The efficiency ratio (noninterest expense divided by the sum of net interest income (FTE) and noninterest income) was $58.6 \%$ and $54.1 \%$ for the second quarter of 2008 and 2007, respectively. The Bancorp continues to focus on efficiency initiatives, as part of its core emphasis on operating leverage, and on expense control, although cost savings initiatives will continue to be somewhat mitigated by investments in new de novo branches. The Bancorp views investments in information technology and banking center expansion as its platform for future growth and increasing expense efficiency.

Total noninterest expense increased $\$ 93$ million, or $12 \%$, in the second quarter of 2008 compared to the same period last year. Noninterest expense increased due to higher personnel costs, increased volume-related processing expenses and an increase in net occupancy expense.

The major components of noninterest expense are as follows:

TABLE 7: Noninterest Expense

| (\$ in millions) | For the three months ended June 30, |  |  | Percent <br> Change | For the six months ended June 30, |  |  | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | $\underline{2007}$ |  |  | 008 | 2007 |  |
| Salaries, wages and incentives | \$ | 331 | 309 | 7 | \$ | 679 | 601 | 13 |
| Employee benefits |  | 60 | 68 | (11) |  | 145 | 155 | (7) |
| Net occupancy expense |  | 73 | 68 | 8 |  | 145 | 133 | 9 |
| Payment processing expense |  | 67 | 59 | 14 |  | 133 | 111 | 20 |
| Technology and communications |  | 49 | 41 | 18 |  | 96 | 81 | 18 |
| Equipment expense |  | 31 | 31 | - |  | 61 | 60 | 2 |
| Other noninterest expense |  | 247 | 189 | 31 |  | 317 | 376 | (16) |
| Total noninterest expense | \$ | 858 | 765 | 12 | \$ | 1,576 | 1,517 | 4 |

Total personnel costs (salaries, wages and incentives plus employee benefits) increased $4 \%$ due primarily to approximately $\$ 17$ million in mortgage origination costs that prior to the adoption of SFAS No. 159 on January 1, 2008, were included as a component of mortgage banking revenue. Full time equivalent employees totaled 21,617 as of June 30, 2008 compared to 21,033 as of June 30, 2007.

Net occupancy expenses increased eight percent in the second quarter of 2008 over the same period last year due to the addition of 141 banking centers since June 30, 2007. Growth includes 96 banking centers resulting from acquisitions by the Bancorp since June 30, 2007. The Bancorp remains focused on expanding its retail franchise through de novo growth. Payment processing expense includes third-party processing expenses, card management fees and other bankcard processing expenses. Payment processing expense increased $14 \%$ compared to the same period last year due to higher network charges of $\$ 8$ million, or $20 \%$, from increased processing volumes of $17 \%$ and $12 \%$ in the merchant and financial institutions businesses, respectively.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

The major components of other noninterest expense are as follows:

## TABLE 8: Components of Other Noninterest Expense

| ( S in millions) | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 | 2008 |  | 2007 |
| Loan processing | \$ | 39 | 32 | \$ | 76 | 55 |
| Marketing |  | 25 | 20 |  | 44 | 38 |
| FDIC insurance and other taxes |  | 18 | 3 |  | 29 | 13 |
| Affordable housing investments |  | 16 | 11 |  | 31 | 24 |
| Professional services fees |  | 16 | 11 |  | 28 | 23 |
| Travel |  | 14 | 13 |  | 27 | 25 |
| Postal and courier |  | 13 | 13 |  | 27 | 26 |
| Intangible asset amortization |  | 12 | 10 |  | 23 | 21 |
| Recruitment and education |  | 8 | 10 |  | 17 | 21 |
| Supplies |  | 8 | 7 |  | 16 | 14 |
| Operating lease |  | 7 | 5 |  | 14 | 10 |
| Visa litigation accrual |  | - | - |  | (152) | - |
| Other |  | 71 | 54 |  | 137 | 106 |
| Total other noninterest expense | \$ | 247 | 189 | \$ | 317 | $\underline{376}$ |

Total other noninterest expense increased by $\$ 58$ million from the same quarter last year. Expense in the second quarter of 2008 included $\$ 13$ million in acquisition-related expenses as a result of the First Charter and First Horizon acquisitions. FDIC insurance and other taxes were higher due to the favorable settlement of certain tax audits, which reduced expense in the second quarter of 2007 in addition to the depletion of the Bancorp's prior FDIC insurance premium credits in the second quarter of 2008. Loan processing expense was higher in comparison to the same quarter last year as a result of increased collection activities. In addition, the provision for unfunded commitments increased $\$ 12$ million compared to the second quarter of 2007.

## Applicable Income Taxes

The Bancorp's income (loss) before income taxes, applicable income tax expense and effective tax rate for each of the periods indicated are as follows:
TABLE 9: Applicable Income Taxes

| (\$ in millions) | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 008 | 2007 |  |  | 2007 |
| Income (loss) before income taxes |  | (117) | 522 | \$ | 307 | 1,030 |
| Applicable income taxes |  | 85 | 146 |  | 223 | 295 |
| Effective tax rate |  | (72.4)\% | 28.1 |  | 72.6 | 28.7 |

Applicable income tax expense for all periods includes the benefit from tax-exempt income, tax-advantaged investments and general business tax credits, partially offset by the effect of nondeductible expenses. The effective tax rates for the three and six months ended June 30, 2008 were primarily impacted by a charge to tax expense of approximately $\$ 140$ million in the second quarter of 2008 required for interest related to the tax treatment of certain of the Bancorp's leveraged leases for previous tax years. See Note 11 of the Notes to Condensed Consolidated Financial Statements for further information.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

## BUSINESS SEGMENT REVIEW

The Bancorp reports on five business segments: Commercial Banking, Branch Banking, Consumer Lending, Processing Solutions and Investment Advisors. Further detailed financial information on each business segment is included in Note 17 of the Notes to Condensed Consolidated Financial Statements.

Results of the Bancorp's business segments are presented based on its management structure and management accounting practices. The structure and accounting practices are specific to the Bancorp; therefore, the financial results of the Bancorp's business segments are not necessarily comparable with similar information for other financial institutions. The Bancorp refines its methodologies from time to time as management accounting practices are improved and businesses change. During the fourth quarter of 2007, the Bancorp changed the reporting of Processing Solutions to include certain revenues and expenses related to credit card processing that were previously listed under the Commercial and Branch Banking segments. Revisions to the Bancorp's methodologies are applied on a retroactive basis.

The Bancorp manages interest rate risk centrally at the corporate level by employing a funds transfer pricing ("FTP") methodology. This methodology insulates the business segments from interest rate volatility, enabling them to focus on serving customers through loan originations and deposit taking. The FTP system assigns charge rates and credit rates to classes of assets and liabilities, respectively, based on expected duration and the LIBOR swap curve. Matching duration allocates interest income and interest expense to each segment so its resulting net interest income is insulated from interest rate risk. In a rising rate environment, the Bancorp benefits from the widening spread between deposit costs and wholesale funding costs. However, the Bancorp's FTP system credits this benefit to deposit-providing businesses, such as Branch Banking and Investment Advisors, on a duration-adjusted basis. The net impact of the FTP methodology is captured in General Corporate and Other.

Management made several changes to the FTP methodology in the fourth quarter of 2007 to more appropriately calculate FTP charges and credits to each of the Bancorp's business segments. Changes to the FTP methodology were applied retroactively and included adding a liquidity premium to loans and deposits to properly reflect the Bancorp's marginal cost of longer term funding. In addition, an FTP charge on fixed assets was added to the new FTP methodology.

The business segments are charged provision expense based on the actual net charge-offs experienced by the loans owned by each segment. Provision expense attributable to loan growth and changes in factors in the allowance for loan and lease losses are captured in General Corporate and Other. The financial results of the business segments include allocations for shared services and headquarters expenses. Even with these allocations, the financial results are not necessarily indicative of the business segments' financial condition and results of operations as if they were to exist as independent entities. Additionally, the business segments form synergies by taking advantage of cross-sell opportunities and when funding operations by accessing the capital markets as a collective unit. Net income (loss) by business segment is summarized as follows:

TABLE 10: Business Segment Results

| (\$ in millions) | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 | 2008 |  | 2007 |
| Commercial Banking | \$ | 114 | 176 | \$ | 249 | 349 |
| Branch Banking |  | 148 | 156 |  | 287 | 304 |
| Consumer Lending |  | (1) | 42 |  | 39 | 83 |
| Processing Solutions |  | 47 | 39 |  | 85 | 74 |
| Investment Advisors |  | 28 | 24 |  | 58 | 47 |
| General Corporate and Other |  | (538) | (61) |  | (634) | (122) |
| Net income (loss) | \$ | (202) | 376 | \$ | 84 | 735 |

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Commercial Banking

Commercial Banking offers banking, cash management and financial services to large and middle-market businesses, government and professional customers. In addition to the traditional lending and depository offerings, Commercial Banking products and services include, among others, foreign exchange and international trade finance, derivatives and capital markets services, asset-based lending, real estate finance, public finance, commercial leasing and syndicated finance. The table below contains selected financial data for the Commercial Banking segment.

## TABLE 11: Commercial Banking

| (\$ in millions) | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 | 2008 |  | 2007 |
| Income Statement Data |  |  |  |  |  |  |
| Net interest income (FTE) (a) | \$ | 350 | 325 | \$ | 708 | 646 |
| Provision for loan and lease losses |  | 156 | 31 |  | 281 | 48 |
| Noninterest income: |  |  |  |  |  |  |
| Corporate banking revenue |  | 101 | 80 |  | 203 | 156 |
| Service charges on deposits |  | 46 | 38 |  | 90 | 75 |
| Other noninterest income |  | 11 | 14 |  | 25 | 31 |
| Noninterest expense: |  |  |  |  |  |  |
| Salaries, incentives and benefits |  | 74 | 62 |  | 152 | 132 |
| Other noninterest expenses |  | 142 | 132 |  | 286 | 258 |
| Income before taxes |  | 136 | 232 |  | 307 | 470 |
| Applicable income taxes (a) |  | 22 | 56 |  | 58 | 121 |
| Net income | \$ | 114 | 176 |  | \$ 249 | 349 |
| Average Balance Sheet Data |  |  |  |  |  |  |
| Commercial loans | \$ | 43,081 | 34,870 |  | 41,836 | 34,449 |
| Demand deposits |  | 6,085 | 5,925 |  | 5,933 | 5,934 |
| Interest checking |  | 4,352 | 3,933 |  | 4,612 | 3,983 |
| Savings and money market |  | 4,492 | 4,426 |  | 4,580 | 4,577 |
| Certificates over \$100,000 and other time |  | 1,810 | 1,994 |  | 1,805 | 1,976 |
| Foreign office deposits |  | 1,878 | 1,378 |  | 1,982 | 1,231 |

## (a) Includes taxable-equivalent adjustments of $\$ 4$ million and $\$ 3$ million for the three months ended June 30, 2008 and 2007, respectively, and $\$ 7$ million for the six months ended June 30, 2008 and 2007.

Net income decreased $\$ 62$ million, or $35 \%$, compared to the second quarter of 2007 as strong growth in net interest income and corporate banking revenue was more than offset by increased provision for loan and lease losses. Average commercial loans and leases increased $24 \%$ to $\$ 43.1$ billion over the same quarter last year due to solid loan production across most of the Bancorp's footprint and the result of acquisitions since the second quarter of 2007. Excluding acquisitions, commercial loans increased approximately $22 \%$ compared to the second quarter of 2007 . Average core deposits increased seven percent due to growth in interest checking and foreign office deposits. The segment is focusing on growing deposits through deeper penetration of its premium customer base. The growth in loans and deposits resulted in increased net interest income of $\$ 25$ million, or eight percent, compared to the same period last year. Net charge-offs as a percent of average loans and leases increased to 146 bp from 37 bp in the second quarter of 2007. Net charge-offs increased in comparison to the prior year quarter due to weakening economies and the continuing deterioration of credit within the Bancorp's footprint, particularly in Michigan and Florida, involving commercial and commercial construction loans. Homebuilder and developer loans accounted for approximately $20 \%$ of net charge-offs during the second quarter of 2008.

Noninterest income increased $\$ 26$ million, or $20 \%$, compared to the same quarter last year due to corporate banking revenue growth of $\$ 21$ million, or $26 \%$, and an increase in service charges on deposits of $\$ 8$ million. Corporate banking revenue increased as a result of growth in foreign exchange derivative income, which was $\$ 23$ million during the second quarter of 2008 , an increase of $\$ 10$ million. Additionally, the segment experienced growth in both asset securitization and lease remarketing fees in the second quarter of 2008 . Service charges on deposits increased $22 \%$, to $\$ 46$ million, compared to the second quarter of 2007 . The increase in service charges was a result of higher business service charges and a reduction in the amount of offsetting earnings credits as short-term rates remain lower than the same quarter last year.

Noninterest expense increased $\$ 22$ million, or $12 \%$, compared to the second quarter of 2007 primarily due to sales incentives of $\$ 28$ million, an increase of $\$ 10$ million compared to the second quarter of 2007. In addition, affordable housing investments expense increased due to higher volume compared to the second quarter of 2007

The previously mentioned $\$ 229$ million after-tax charge related to certain leveraged lease assets included in the average balance sheet data shown above has been excluded from the income statement data and included in the General Corporate \& Other segment.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Branch Banking

Branch Banking provides a full range of deposit and loan and lease products to individuals and small businesses through 1,308 full-service banking centers. Branch Banking offers depository and loan products, such as checking and savings accounts, home equity loans and lines of credit, credit cards and loans for automobile and other personal financing needs, as well as products designed to meet the specific needs of small businesses, including cash management services. The table below contains selected financial data for the Branch Banking segment.

## TABLE 12: Branch Banking

| (\$ in millions) | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2008 | 2007 |
| Income Statement Data |  |  |  |  |  |  |
| Net interest income | \$ | 400 | 362 | \$ | 784 | 707 |
| Provision for loan and lease losses |  | 75 | 38 |  | 139 | 60 |
| Noninterest income: |  |  |  |  |  |  |
| Service charges on deposits |  | 111 | 104 |  | 213 | 191 |
| Electronic payment processing |  | 49 | 45 |  | 92 | 85 |
| Investment advisory income |  | 24 | 25 |  | 46 | 47 |
| Other noninterest income |  | 28 | 21 |  | 52 | 45 |
| Noninterest expense: |  |  |  |  |  |  |
| Salaries, incentives and benefits |  | 126 | 118 |  | 254 | 236 |
| Net occupancy and equipment expenses |  | 49 | 44 |  | 97 | 85 |
| Other noninterest expenses |  | 133 | 116 |  | 253 | 225 |
| Income before taxes |  | 229 | 241 |  | 444 | 469 |
| Applicable income taxes |  | 81 | 85 |  | 157 | 165 |
| Net income | \$ | 148 | 156 |  | - 287 | 304 |
| Average Balance Sheet Data |  |  |  |  |  |  |
| Consumer loans | \$ | 12,557 | 11,619 |  | 12,457 | 11,659 |
| Commercial loans |  | 5,515 | 5,135 |  | 5,412 | 5,157 |
| Demand deposits |  | 6,023 | 5,826 |  | 5,855 | 5,773 |
| Interest checking |  | 8,115 | 9,045 |  | 8,042 | 9,214 |
| Savings and money market |  | 16,535 | 14,392 |  | 16,285 | 13,884 |
| Certificates over \$100,000 and other time |  | 11,837 | 14,014 |  | 12,774 | 14,534 |

Net income decreased $\$ 8$ million, or five percent, compared to the second quarter of 2007 as increases in net interest income and service fees were more than offset by increased expenses related to salaries, de novo expansion and higher provision for loan and lease losses. Net interest income increased $10 \%$ compared to the second quarter of 2007 due to loan growth and the segment focusing on the repricing of both loans and deposits. Average loans and leases increased eight percent compared to the second quarter of 2007 as the segment grew credit card balances by $\$ 417$ million, or $39 \%$, resulting from an increased focus on relationships with its current customers through the cross-selling of credit cards. Average core deposits were down slightly in comparison to the second quarter of 2007 with growth in savings and money market accounts offset by decreases in interest checking deposits and consumer CDs. Consumer CDs were down $15 \%$ from the second quarter of 2007 due to the Bancorp lowering the rates offered on this product as the Bancorp believed competitor pricing was not reflective of the value of these deposits. Excluding acquisitions since the second quarter of 2007, average core deposits decreased four percent. Net charge-offs as a percent of average loan and leases increased to 169 bp from 93 bp in the second quarter of 2007. Net charge-offs increased in comparison to the prior year quarter as the Bancorp experienced higher charge-offs involving home equity lines and loans reflecting borrower stress and a decrease in home prices within the Bancorp's footprint.

Noninterest income increased $\$ 17$ million compared to the second quarter of 2007 primarily due to an increase in service charges on deposits of $\$ 7$ million, or eight percent. The increase in deposit fees, including overdraft fees, can be attributed to higher customer activity in comparison to the second quarter of 2007 . Noninterest expense increased $11 \%$ compared to the second quarter of 2007 as net occupancy and equipment costs increased $14 \%$ as a result of additional banking centers acquired as well as the continued opening of new banking centers related to the Bancorp's de novo growth strategy. Since the second quarter of 2007, the Bancorp's banking centers have increased by 141 to 1,308 as of June 30,2008 . Acquisitions since the second quarter of 2007 contributed 96 banking centers to this growth. Other noninterest expense increased $15 \%$, which can be attributed to higher loan cost associated with collections. The Bancorp continues to position itself for sustained long-term growth through new banking center additions in key markets.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Consumer Lending

Consumer Lending includes the Bancorp's mortgage, home equity, automobile and other indirect lending activities. Mortgage and home equity lending activities include the origination, retention and servicing of mortgage and home equity loans or lines of credit, sales and securitizations of those loans or pools of loans or lines of credit and all associated hedging activities. Other indirect lending activities include loans to consumers through mortgage brokers, automobile dealers and federal and private student education loans. The table below contains selected financial data for the Consumer Lending segment.

## TABLE 13: Consumer Lending

| (\$ in millions) | For the three months ended June 30, |  |  | For the six month ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 | 2008 | 2007 |
| Income Statement Data |  |  |  |  |  |
| Net interest income | \$ | 104 | 99 | \$ 220 | 201 |
| Provision for loan and lease losses |  | 104 | 27 | 180 | 54 |
| Noninterest income: |  |  |  |  |  |
| Mortgage banking net revenue |  | 78 | 39 | 170 | 75 |
| Other noninterest income |  | 7 | 18 | 27 | 34 |
| Noninterest expense: |  |  |  |  |  |
| Salaries, incentives and benefits |  | 34 | 18 | 73 | 39 |
| Other noninterest expenses |  | 53 | 46 | 104 | 89 |
| Income (loss) before taxes |  | (2) | 65 | 60 | 128 |
| Applicable income taxes |  | (1) | 23 | 21 | 45 |
| Net income (loss) | \$ | (1) | 42 | \$ 39 | 83 |
| Average Balance Sheet Data |  |  |  |  |  |
| Residential mortgage loans | \$ | 10,806 | 9,996 | \$ 11,017 | 9,926 |
| Automobile loans |  | 7,486 | 9,583 | 8,523 | 9,422 |
| Home equity |  | 1,159 | 1,364 | 1,188 | 1,362 |
| Consumer leases |  | 791 | 944 | 789 | 992 |

Net income decreased $\$ 43$ million, to a loss of $\$ 1$ million, compared to the second quarter of 2007 as the increase in mortgage banking net revenue, net of related expenses, was more than offset by growth in provision for loan and lease losses. Average residential mortgage loans increased eight percent compared to the prior year quarter primarily related to acquisitions since the second quarter of 2007. Excluding acquisitions, residential mortgage loans decreased approximately five percent from the same quarter last year. Net charge-offs as a percent of average loan and leases increased from 54 bp in the second quarter of 2007 to 217 bp in the second quarter of 2008. Net charge-offs, primarily in residential mortgage loans, increased in comparison to the prior year quarter due to deteriorating real estate values within the Bancorp's footprint, particularly in Florida. The segment continues to focus on managing credit risk through the restructuring of certain residential mortgage and home equity loans and careful consideration of underwriting and collection standards. As of June 30, 2008, the Bancorp had restructured approximately $\$ 201$ million of real estate secured loans to mitigate losses due to declining collateral values.

Consumer Lending had mortgage originations of $\$ 3.3$ billion, an increase of three percent over the same quarter last year. The Bancorp remains committed to being a prime mortgage originator and origination volumes have benefited from the recent downturn in the credit cycle as many competitors have exited or scaled back their mortgage businesses. The increase in originations and increased sale margins were the primary reasons for increased mortgage banking net revenue of $\$ 39$ million compared to the second quarter of 2007 . Also contributing to the increase in mortgage banking net revenue in the second quarter of 2008 was a $\$ 17$ million impact from the adoption of SFAS No. 159, as of January 1,2008 , on residential mortgage loans held for sale. Prior to adoption, mortgage loan origination costs were capitalized as part of the carrying amount of the loan and recognized as a reduction of mortgage banking net revenue upon the sale of the loans. Subsequent to the adoption, mortgage loan origination costs are recognized in earnings when incurred, which primarily drove the increase in salaries and incentives of $\$ 16$ million in comparison to the same quarter last year.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Processing Solutions

Fifth Third Processing Solutions provides electronic funds transfer, debit, credit and merchant transaction processing, operates the Jeanie $\circledR$ ATM network and provides other data processing services to affiliated and unaffiliated customers. The table below contains selected financial data for the Processing Solutions segment.

## TABLE 14: Processing Solutions

| (S in millions) | For the three months ended June 30, |  |  | For the six monthsended June 30 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 | 2008 |  | 2007 |
| Income Statement Data |  |  |  |  |  |  |
| Net interest income | \$ | - | (1) | \$ | 1 | (1) |
| Provision for loan and lease losses |  | 3 | 3 |  | 7 | 5 |
| Noninterest income: |  |  |  |  |  |  |
| Financial institutions processing |  | 96 | 79 |  | 186 | 158 |
| Merchant processing |  | 89 | 77 |  | 166 | 141 |
| Card issuer interchange |  | 21 | 16 |  | 40 | 31 |
| Other noninterest income |  | 10 | 10 |  | 23 | 19 |
| Noninterest expense: |  |  |  |  |  |  |
| Salaries, incentives and benefits |  | 20 | 19 |  | 40 | 37 |
| Payment processing expense |  | 65 | 57 |  | 129 | 108 |
| Other noninterest expenses |  | 56 | 41 |  | 108 | 84 |
| Income before taxes |  | 72 | 61 |  | 132 | 114 |
| Applicable income taxes |  | 25 | 22 |  | 47 | 40 |
| Net income | \$ | 47 | 39 | \$ | 85 | 74 |

Net income increased $\$ 8$ million, or $19 \%$, compared to the second quarter of 2007 as the segment continues to increase its presence in the electronic payment processing business. The segment continues to realize year-over-year double-digit growth in transaction volumes and revenue growth, despite the slowdown in consumer spending, due to the addition and conversion of large national clients over the past year and current initiatives involving merchant pricing and sales. Financial institutions processing revenues increased $\$ 17$ million, or $22 \%$, driven by higher debit card usage volumes. Contributing to the revenue growth is the segment's acceleration of conversion efforts for financial institution customers from the first quarter of 2008. Merchant processing revenue increased $\$ 12$ million, or $14 \%$, over the same quarter last year. Growth in card issuer interchange of $\$ 5$ million, or $36 \%$, can be attributed to organic growth in the Bancorp's credit card portfolio. The Bancorp continues to see significant opportunities to attract new financial institution customers and retailers within this business segment.

Payment processing expense increased $14 \%$ from the second quarter of 2007 due to higher network charges, increasing $19 \%$ to $\$ 47$ million, resulting from increased transaction volumes. Financial institution transactions and merchant transactions processed increased $12 \%$ and $17 \%$, respectively, over the second quarter of 2007. The segment continues to see expenses moderate to be more consistent with revenue growth as the business is able to leverage its size and its large national clients, signed over the past year, are fully converted.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Investment Advisors

Investment Advisors provides a full range of investment alternatives for individuals, companies and not-for-profit organizations. The Bancorp's primary services include investments, trust, asset management, retirement plans and custody. Fifth Third Securities, Inc., an indirect wholly-owned subsidiary of the Bancorp, offers full service retail brokerage services to individual clients and broker dealer services to the institutional marketplace. Fifth Third Asset Management, Inc., an indirect wholly-owned subsidiary of the Bancorp, provides asset management services and also advises the Bancorp's proprietary family of mutual funds. The table below contains selected financial data for the Investment Advisors segment.

## TABLE 15: Investment Advisors

| (S in millions) | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 | 2008 |  | 2007 |
| Income Statement Data |  |  |  |  |  |  |
| Net interest income | \$ | 47 | 38 | \$ | 91 | 74 |
| Provision for loan and lease losses |  | 5 | 2 |  | 10 | 5 |
| Noninterest income: |  |  |  |  |  |  |
| Investment advisory income |  | 93 | 99 |  | 188 | 195 |
| Other noninterest income |  | 8 | 5 |  | 15 | 11 |
| Noninterest expense: |  |  |  |  |  |  |
| Salaries, incentives and benefits |  | 40 | 41 |  | 81 | 84 |
| Other noninterest expenses |  | 59 | 62 |  | 113 | 118 |
| Income before taxes |  | 44 | 37 |  | 90 | 73 |
| Applicable income taxes |  | 16 | 13 |  | 32 | 26 |
| Net income | \$ | 28 | 24 | \$ | 58 | 47 |
| Average Balance Sheet Data |  |  |  |  |  |  |
| Loans |  | 3,604 | 3,162 | \$ | 3,521 | 3,136 |
| Core deposits |  | 4,796 | 5,039 |  | 4,975 | 4,995 |

Net income increased $\$ 4$ million compared to the second quarter of 2007 as the segment grew loans and benefited from an overall decrease in interest rates to increase net interest income $\$ 9$ million, or $24 \%$, as the spread widened due to decreases in funding costs. Investment advisors realized average loan growth of $14 \%$ and a decrease in average core deposits of five percent compared to the same quarter a year ago.

Noninterest income decreased $\$ 3$ million, or three percent, compared to the second quarter of 2007, as investment advisory income decreased six percent, to $\$ 93$ million, with decreases realized across all types of investment advisory revenue. Trust income decreased three percent compared to the second quarter of 2007. Broker income decreased $10 \%$ as the equity markets remained volatile throughout the second quarter of 2008. In addition, the decrease in broker income was driven by clients moving to lower fee, cash based products from equity products and a drop in transaction based revenues. As of June 30 , 2008, the Bancorp had $\$ 207$ billion in assets under care and $\$ 31$ billion in managed assets, modestly lower than the previous year quarter. Noninterest expense decreased $\$ 4$ million compared to the prior year quarter as the segment continues to focus on expense control.

## General Corporate and Other

General Corporate and Other includes the unallocated portion of the investment securities portfolio, securities gains/losses, certain non-core deposit funding, unassigned equity, provision expense in excess of net charge-offs and certain support activities and other items not attributed to the business segments.

The results of General Corporate and Other were primarily impacted by the leveraged lease charge of approximately $\$ 130$ million, both pre-tax and after-tax, reflected as a reduction in interest income and an increase of approximately $\$ 140$ million in tax expense. The leveraged lease charge is due to recent court decisions related to leveraged leases and uncertainty regarding the outcome of outstanding litigation involving the Bancorp's leveraged leases. Additionally, the provision for loan and lease losses increased significantly from $\$ 20$ million in the second quarter of 2007 to $\$ 376$ million in the second quarter of 2008.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

## BALANCE SHEET ANALYSIS

## Loans and Leases

The following tables summarize the end of period and average total loans and leases, including loans held for sale. The Bancorp classifies its loans and leases based upon the primary purpose of the loan.

TABLE 16: Components of Total Loans and Leases (includes held for sale)

| (S in millions) | June 30, 2008 |  |  | December 31, 2007 |  |  | June 30, 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance |  | $\begin{aligned} & \hline \% \text { of } \\ & \text { Total } \end{aligned}$ | Balance |  | $\begin{aligned} & \hline \% \text { of } \\ & \text { Total } \end{aligned}$ | Balance |  | $\begin{aligned} & \% \text { of } \\ & \text { Total } \end{aligned}$ |
| Commercial: |  |  |  |  |  |  |  |  |  |
| Commercial loans | \$ | 28,958 | 33 | \$ | 26,079 | 31 | \$ | 22,162 | 29 |
| Commercial mortgage loans |  | 13,394 | 16 |  | 11,967 | 14 |  | 11,112 | 14 |
| Commercial construction loans |  | 6,007 | 7 |  | 5,561 | 6 |  | 5,469 | 7 |
| Commercial leases |  | 3,647 | 4 |  | 3,737 | 5 |  | 3,698 | 5 |
| Subtotal - commercial |  | 52,006 | 60 |  | 47,344 | 56 |  | 42,441 | 55 |
| Consumer: |  |  |  |  |  |  |  |  |  |
| Residential mortgage loans |  | 10,704 | 13 |  | 11,433 | 14 |  | 10,038 | 13 |
| Home equity |  | 12,421 | 14 |  | 11,874 | 14 |  | 11,780 | 15 |
| Automobile loans |  | 8,362 | 10 |  | 11,183 | 13 |  | 10,714 | 14 |
| Credit card |  | 1,717 | 2 |  | 1,591 |  |  | 1,263 | 2 |
| Other consumer loans and leases |  | 1,203 | 1 |  | 1,157 | 1 |  | 1,181 | 1 |
| Subtotal - consumer |  | 34,407 | 40 |  | 37,238 | 44 |  | 34,976 | 45 |
| Total loans and leases | \$ | 86,413 | 100 | \$ | 84,582 | 100 | \$ | 77,417 | 100 |

Total loans and leases increased $\$ 9.0$ billion, or $12 \%$, over the second quarter of 2007 . The growth in total loans and leases was due to increased loan production across the Bancorp's footprint primarily driven by the growth in commercial loans of $\$ 6.5$ billion. Acquisitions since the second quarter of 2007 drove growth in commercial mortgage and residential mortgage loans by $\$ 1.1$ billion and $\$ 1.7$ billion, respectively, offset by a decrease in automobile loans due to securitization activity in the first quarter of 2008.

Total commercial loans and leases increased $\$ 9.6$ billion, or $23 \%$, compared to June 30,2007 . The increase was primarily due to strong growth in commercial loans of $31 \%$ compared to the second quarter of 2007 resulting from increased loan production. Commercial mortgage loans increased $21 \%$ over the second quarter of 2007 , which included the impact of acquisitions since the second quarter of 2007 of $\$ 1.1$ billion. The overall mix of commercial loans and leases is relatively consistent with prior periods.

Total consumer loans and leases decreased $\$ 569$ million, or two percent, compared to the second quarter of 2007, as a result of the decrease in automobile loans partially offset by residential mortgage and home equity loan growth and increased promotion of credit cards. Residential mortgage loans were $\$ 10.7$ billion at June 30,2008 , an increase of seven percent over the second quarter of 2007, with growth driven by approximately $\$ 1.7$ billion of loans from acquisitions. Home equity loans increased $\$ 641$ million, primarily due to acquisitions since the second quarter of 2007. Credit card loans increased to $\$ 1.7$ billion, an increase of $36 \%$ over the second quarter of 2007, due to the Bancorp's continued success in cross-selling credit cards to its existing retail customer base. Automobile loans decreased by approximately $\$ 2.4$ billion, or $22 \%$, due to $\$ 2.7$ billion in automobile loan securitizations during the first quarter of 2008 .

Average total commercial loans and leases increased $\$ 8.7$ billion, or $21 \%$, compared to the second quarter of 2007. The increase in average total commercial loans and leases was primarily driven by growth in commercial loans and commercial mortgage loans, which increased $32 \%$ and $14 \%$, respectively, over the second quarter of 2007 . The growth in commercial mortgage loans included the impact of acquisitions since the second quarter of 2007 of $\$ 881$ million. Growth in overall average commercial loans and leases was realized in the majority of the Bancorp's markets, including $22 \%$ growth in Florida primarily from commercial and industrial loans, $19 \%$ growth in Nashville and $17 \%$ growth in Chicago.

Average total consumer loans and leases decreased $\$ 540$ million, or two percent, compared to the second quarter of 2007 as a result of the growth in residential mortgage loans of $\$ 1.0$ billion, or $10 \%$, and credit card balances of $\$ 454$ million, or $36 \%$, offset by $\$ 2.1$ billion, or $20 \%$, decrease in automobile loans. Acquisitions since the second quarter of 2007 impacted the change in residential mortgage loans and home equity loans by $\$ 1.6$ billion and $\$ 506$ million, respectively. The Bancorp experienced a decrease in average consumer loans and leases in a majority of its markets, although growth of $13 \%$ occurred in Nashville.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 17: Components of Average Total Loans and Leases (includes held for sale)

| (S in millions) | June 30, 2008 |  |  | December 31, 2007 |  |  | June 30, 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance |  | $\begin{aligned} & \hline \text { \% of } \\ & \text { Total } \\ & \hline \end{aligned}$ | Balance |  | $\begin{aligned} & \hline \% \text { of } \\ & \text { Total } \\ & \hline \end{aligned}$ | Balance |  | $\begin{aligned} & \hline \% \text { of } \\ & \text { Total } \\ & \hline \end{aligned}$ |
| Commercial: |  |  |  |  |  |  |  |  |  |
| Commercial loans |  | 28,557 | 33 | \$ | 24,526 | 30 |  | 21,587 | 28 |
| Commercial mortgage loans |  | 12,590 | 15 |  | 11,588 | 14 |  | 11,030 | 14 |
| Commercial construction loans |  | 5,700 | 7 |  | 5,544 | 7 |  | 5,595 | 7 |
| Commercial leases |  | 3,748 | 4 |  | 3,692 | 4 |  | 3,678 | 5 |
| Subtotal - commercial |  | 50,595 | 59 |  | 45,350 | 55 |  | 41,890 | 54 |
| Consumer: |  |  |  |  |  |  |  |  |  |
| Residential mortgage loans |  | 11,244 | 13 |  | 11,181 | 14 |  | 10,201 | 13 |
| Home equity |  | 12,012 | 14 |  | 11,843 | 15 |  | 11,886 | 15 |
| Automobile loans |  | 8,439 | 10 |  | 11,158 | 13 |  | 10,552 | 14 |
| Credit card |  | 1,703 | 2 |  | 1,461 | 2 |  | 1,248 | 2 |
| Other consumer loans and leases |  | 1,219 | 2 |  | 1,179 | 1 |  | 1,271 | 2 |
| Subtotal - consumer |  | 34,617 | 41 |  | 36,822 | 45 |  | 35,158 | 46 |
| Total average loans and leases |  | 85,212 | 100 | \$ | 82,172 | 100 |  | -77,048 | 100 |
| Total portfolio loans and leases (excludes held for sale) | S | 83,537 |  | \$ | 78,174 |  |  | 75,205 |  |

## Investment Securities

The Bancorp uses investment securities as a means of managing interest rate risk, providing liquidity support and providing collateral for pledging purposes. As of June 30, 2008, total investment securities were $\$ 13.3$ billion compared to $\$ 11.5$ billion at June 30, 2007. Securities are classified as available-for-sale when, in management's judgment, they may be sold in response to, or in anticipation of, changes in market conditions. The Bancorp's management has evaluated the securities in an unrealized loss position in the available-for-sale portfolio on the basis of both the duration of the decline in value of the security and the severity of that decline, and maintains the intent and ability to hold these securities to the earlier of the recovery of the losses or maturity.

The net unrealized loss on the available-for-sale securities portfolio was $\$ 217$ million at June 30,2008 compared to an unrealized loss of $\$ 144$ million at December 31, 2007 and a $\$ 355$ million unrealized loss at June 30, 2007. The change in unrealized loss on available-for-sale securities from December 31, 2007 primarily resulted from the widening in interest rate spread in mortgage products within the Bancorp's portfolio, which impacted the net unrealized loss by approximately $\$ 54$ million. In addition, the overall increase in interest rates since 2007 impacted the growth in the unrealized loss at June 30, 2008 by approximately $\$ 36$ million. The change in unrealized loss on available-for-sale securities from June 30, 2007 primarily resulted from the general decline in interest rates, which was partially offset by the widening in mortgage spreads due to financial market volatility.

At June 30, 2008, the Bancorp's investment portfolio primarily consisted of AAA-rated agency mortgage-backed securities. The investment portfolio includes $\$ 38$ million of Federal Home Loan Mortgage Corporation preferred stock on which the Bancorp realized an other than temporary impairment charge of $\$ 13$ million in the second quarter of 2008. The Bancorp owns Federal National Mortgage Association trust preferred securities totaling $\$ 30$ million with an unrealized loss of $\$ 2$ million at June 30, 2008. The Bancorp did not hold asset-backed securities backed by subprime loans in its securities portfolio at June 30, 2008. There were no material securities below investment grade as of June 30, 2008.

TABLE 18: Components of Investment Securities (amortized cost basis)

| (\$ in millions) | $\begin{gathered} \text { June 30, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Available-for-sale and other: |  |  |  |  |
| U.S. Treasury and Government agencies | \$ | 226 | 3 | 103 |
| U.S. Government sponsored agencies |  | 244 | 160 | 260 |
| Obligations of states and political subdivisions |  | 383 | 490 | 552 |
| Agency mortgage-backed securities |  | 9,831 | 8,738 | 9,232 |
| Other bonds, notes and debentures |  | 1,181 | 385 | 150 |
| Other securities |  | 1,070 | 1,045 | 1,073 |
| Total available-for-sale and other securities | \$ | 12,935 | 10,821 | 11,370 |
| Held-to-maturity: |  |  |  |  |
| Obligations of states and political subdivisions | \$ | 356 | 351 | 344 |
| Other bonds, notes and debentures |  | 5 | 4 | 2 |
| Total held-to-maturity | \$ | 361 | 355 | 346 |

On an amortized cost basis, at the end of the second quarter of 2008, available-for-sale securities increased $\$ 1.6$ billion since June 30, 2007. At June 30 , 2008 and 2007, available-for-sale securities were $13 \%$ of interest-earning assets. Although the securities portfolio has grown in comparison to prior periods, the Bancorp has no specific plans to increase the portfolio beyond current levels.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

The estimated weighted-average life of the debt securities in the available-for-sale portfolio was 6.6 years at June 30,2008 compared to 5.5 years at June 30, 2007. At June 30, 2008, the fixed-rate securities within the available-for-sale securities portfolio had a weighted-average yield of $5.03 \%$ compared to $5.33 \%$ at June 30, 2007.

Information presented in Table 19 is on a weighted-average life basis, anticipating future prepayments. Yield information is presented on an FTE basis and is computed using historical cost balances. Maturity and yield calculations for the total available-for-sale portfolio exclude equity securities that have no stated yield or maturity.

TABLE 19: Characteristics of Available-for-Sale and Other Securities

| As of June 30, 2008 (\$ in millions) | Amortized Cost |  | Fair Value |  | WeightedAverage Life (in years) | $\begin{gathered} \text { Weighted- } \\ \text { Average Yield } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury and Government agencies: |  |  |  |  |  |  |
| Average life of one year or less | \$ | - | \$ | - | - | - \% |
| Average life 1-5 years |  | 223 |  | 221 | 2.0 | 3.49 |
| Average life 5-10 years |  | 1 |  | 1 | 9.7 | 3.42 |
| Average life greater than 10 years |  | 2 |  | 2 | 11.7 | 3.29 |
| Total |  | 226 |  | 224 | 2.1 | 3.49 |
| U.S. Government sponsored agencies: |  |  |  |  |  |  |
| Average life of one year or less |  | 60 |  | 61 | 0.7 | 4.84 |
| Average life 1-5 years |  | 184 |  | 183 | 2.3 | 3.59 |
| Average life 5-10 years |  | - |  | - | - | - |
| Average life greater than 10 years |  | - |  | - | - | - |
| Total |  | 244 |  | 244 | 1.9 | 3.89 |
| Obligations of states and political subdivisions (a): |  |  |  |  |  |  |
| Average life of one year or less |  | 190 |  | 191 | 0.3 | 7.40 |
| Average life 1-5 years |  | 131 |  | 134 | 2.3 | 7.11(b) |
| Average life 5-10 years |  | 61 |  | 61 | 7.5 | 7.76(b) |
| Average life greater than 10 years |  | 1 |  | 1 | 12.6 | 3.68 |
| Total |  | 383 |  | 387 | 2.1 | 7.29 |
| Agency mortgage-backed securities: |  |  |  |  |  |  |
| Average life of one year or less |  | 1 |  | 1 | 0.5 | 7.35 |
| Average life 1-5 years |  | 1,649 |  | 1,645 | 3.6 | 4.83 |
| Average life 5-10 years |  | 7,990 |  | 7,812 | 8.0 | 5.03 |
| Average life greater than 10 years |  | 191 |  | 192 | 10.3 | 5.60 |
| Total |  | 9,831 |  | 9,650 | 7.3 | 5.01 |
| Other bonds, notes and debentures (c): |  |  |  |  |  |  |
| Average life of one year or less |  | 617 |  | 616 | 0.1 | 3.12 |
| Average life 1-5 years |  | 295 |  | 294 | 3.6 | 6.92 |
| Average life 5-10 years |  | 72 |  | 69 | 6.1 | 7.04 |
| Average life greater than 10 years |  | 197 |  | 182 | 16.7 | 7.46 |
| Total |  | 1,181 |  | 1,161 | 4.1 | 5.03 |
| Other securities (d) |  | 1,070 |  | 1,052 |  |  |
| Total available-for-sale and other securities | \$ | 12,935 | \$ | 12,718 | 6.6 | 5.03\% |

(a) Taxable-equivalent yield adjustments included in the above table are $2.48 \%, 2.38 \%, 2.61 \%, 1.24 \%$ and $2.44 \%$ for securities with an average life of one year or less, 1-5 years, 5-10 years, greater than 10 years and in total, respectively.
(b) Weighted-average yield excludes $\$ 1$ million and $\$ 52$ million of securities with an average life of 1-5 years and 5-10 years, respectively, related to qualified zone academy bonds whose yields are realized through income tax credits. The weighted-average effective yield of these instruments is $6.77 \%$.
(c) Other bonds, notes, and debentures consist of commercial paper, non-agency mortgage backed securities, certain other asset backed securities (primarily automobile and commercial loan backed securities) and corporate bond securities.
(d) Other securities consist of Federal Home Loan Bank ("FHLB") and Federal Reserve Bank restricted stock holdings that are carried at par, Federal Home Loan Mortgage Corporation ("FHLMC") preferred stock holdings, certain mutual fund holdings and equity security holdings.

## Deposits

Deposit balances represent an important source of funding and revenue growth opportunity. The Bancorp is continuing to focus on core deposit growth in its retail and commercial franchises by expanding its retail franchise through acquisitions and its de novo strategy and enhancing its product offerings. At June 30, 2008, core deposits represented $57 \%$ of the Bancorp's asset funding base, compared to $61 \%$ at June 30, 2007.

Included in core deposits are foreign office deposits, which are Eurodollar sweep accounts for the Bancorp's commercial customers. These accounts bear interest at rates slightly higher than money market accounts, but the Bancorp does not have to pay FDIC insurance nor hold collateral. The remaining foreign office balances are brokered deposits and the Bancorp uses these, as well as certificates of deposit $\$ 100,000$ and over, as a method to fund earning asset growth.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 20: Deposits

| (\$ in millions) | June 30, 2008 |  |  | December 31, 2007 |  |  | June 30, 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance |  | $\% \text { of }$ Total | Balance |  | $\begin{aligned} & \% \text { of } \\ & \text { Total } \\ & \hline \end{aligned}$ | Balance |  | $\begin{gathered} \% \text { of } \\ \text { Total } \\ \hline \end{gathered}$ |
| Demand | \$ | 16,259 | 21 | \$ | 14,404 | 19 | S | 13,524 | 20 |
| Interest checking |  | 14,002 | 18 |  | 15,254 | 20 |  | 14,672 | 21 |
| Savings |  | 16,602 | 21 |  | 15,635 | 21 |  | 15,036 | 22 |
| Money market |  | 6,806 | 9 |  | 6,521 | 9 |  | 6,334 | 9 |
| Foreign office |  | 2,174 | 3 |  | 2,572 | 4 |  | 1,744 | 2 |
| Transaction deposits |  | 55,843 | 72 |  | 54,386 | 73 |  | 51,310 | 74 |
| Other time |  | 9,839 | 13 |  | 11,440 | 15 |  | 10,428 | 15 |
| Core deposits |  | 65,682 | 85 |  | 65,826 | 88 |  | 61,738 | 89 |
| Certificates - \$100,000 and over |  | 10,870 | 14 |  | 6,738 | 9 |  | 6,204 | 9 |
| Other foreign office |  | 864 | 1 |  | 2,881 | 3 |  | 1,251 | 2 |
| Total deposits | \$ | 77,416 | 100 | \$ | 75,445 | 100 | \$ | 69,193 | 100 |

Transaction deposits grew nine percent compared to June 30, 2007, primarily attributable to organic growth and acquisitions since the second quarter of 2007, which increased transaction deposits by $\$ 2.5$ billion and $\$ 2.0$ billion, respectively. Additionally, the Bancorp continued to realize a mix shift as customers migrated from lower yielding interest checking into higher yielding savings and money market accounts. Demand deposits grew $20 \%$ from the second quarter of 2007 , driven by a $26 \%$ year-over-year increase in commercial demand deposits. Overall, core deposits grew six percent compared to the second quarter of 2007 as other time deposits decreased six percent from the second quarter of 2007 due to unusually high competitor pricing in many of the Bancorp's markets during the second quarter of 2008. Excluding deposits added from acquisitions since June 30, 2007, core deposits grew two percent from the second quarter 2007 due to 45 additional banking centers compared to the second quarter of 2007.

Certificates $\$ 100,000$ and over increased compared to the same quarter last year due to actions taken by the Bancorp as a liquidity management strategy, which involved extending the average duration of wholesale borrowings to reduce exposure to high levels of market volatility.

## TABLE 21: Average Deposits

|  | June 30, 2008 |  | December 31, 2007 |  |  | June 30, 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | Balance | $\begin{gathered} \% \text { of } \\ \text { Total } \\ \hline \end{gathered}$ |  | alance | $\begin{gathered} \% \text { of } \\ \text { Total } \\ \hline \end{gathered}$ |  | alance | $\begin{gathered} \% \text { of } \\ \text { Total } \\ \hline \end{gathered}$ |
| Demand | \$ 14,023 | 19 | \$ | 13,345 | 19 | \$ | 13,370 | 19 |
| Interest checking | 14,396 | 19 |  | 14,394 | 20 |  | 15,061 | 22 |
| Savings | 16,583 | 22 |  | 15,616 | 22 |  | 14,620 | 21 |
| Money market | 6,592 | 9 |  | 6,363 | 9 |  | 6,244 | 9 |
| Foreign office | 2,169 | 3 |  | 2,249 | 3 |  | 1,637 | 2 |
| Transaction deposits | 53,763 | 72 |  | 51,967 | 73 |  | 50,932 | 73 |
| Other time | 9,517 | 13 |  | 11,011 | 15 |  | 10,780 | 16 |
| Core deposits | 63,280 | 85 |  | 62,978 | 88 |  | 61,712 | 89 |
| Certificates - \$100,000 and over | 8,143 | 11 |  | 6,613 | 9 |  | 6,511 | 10 |
| Other foreign office | 2,948 | 4 |  | 2,464 | 3 |  | 732 | 1 |
| Total deposits | \$ 74,371 | 100 | \$ | 72,055 | 100 | \$ | 68,955 | 100 |

On an average basis, core deposits increased three percent primarily due to acquisition activity and de novo growth. The Bancorp continues to realize a mix shift as customers continued to migrate from checking to higher yielding accounts compared to the second quarter of 2007. Excluding acquisitions, average core deposits decreased two percent. The Bancorp realized double-digit growth, compared to the same quarter last year, in savings, foreign deposit and certificates $\$ 100,000$ and over offset by a decrease in interest checking deposits and other time deposits. The Bancorp experienced average core deposit growth of $17 \%$ in the Nashville market.

## Borrowings

Total short-term borrowings were $\$ 8.1$ billion at June 30, 2008 compared to $\$ 7.2$ billion at June 30, 2007. As of June 30, 2008 and June 30, 2007 , total borrowings as a percentage of interest-bearing liabilities were $27 \%$ and $26 \%$, respectively, as the Bancorp continues to explore additional alternatives regarding the level and cost of various other sources of funding.

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## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 22: Borrowings

| (\$ in millions) | $\begin{gathered} \text { June 30, } \\ \hline 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2007 \\ \hline \end{gathered}$ | June 30, 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds purchased | \$ | 2,447 | 4,427 | \$ | 3,824 |
| Other short-term borrowings |  | 5,628 | 4,747 |  | 3,331 |
| Long-term debt |  | 15,046 | 12,857 |  | 11,957 |
| Total borrowings | \$ | 23,121 | 22,031 | \$ | 19,112 |

Federal funds purchased decreased compared to December 31, 2007 and June 30, 2007 due to the Bancorp's decreased usage of these types of borrowings to fund loan growth primarily due to an increased usage of long-term debt and the issuance of convertible preferred stock during the second quarter of 2008. Long-term debt increased since December 31, 2007 due to debt issuances during the first and second quarters of 2008. In April 2008, the Bancorp issued $\$ 750$ million of $6.25 \%$ senior notes with a maturity date of May 1,2013 . The notes are not subject to redemption at the Bancorp's option at any time prior to maturity. Additionally, in May 2008, a deconsolidated trust issued $\$ 400$ million of Tier 1-qualifying trust preferred securities and invested these proceeds in junior subordinated notes issued by the Bancorp. The notes mature on May 15, 2068 and bear a fixed rate of $8.875 \%$ until May 15, 2058. After May 15, 2058, the notes bear interest at a variable rate of three-month LIBOR plus $5.00 \%$. The Bancorp has subsequently entered into hedges related to these notes.

Information on the average rates paid on borrowings is located in the Statements of Income Analysis. In addition, refer to the Liquidity Risk Management section for a discussion on the role of borrowings in the Bancorp's liquidity management.

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## Quantitative and Qualitative Disclosures About Market Risk (Item 3)

## RISK MANAGEMENT - OVERVIEW

Managing risk is an essential component of successfully operating a financial services company. The Bancorp's risk management function is responsible for the identification, measurement, monitoring, control and reporting of risk and mitigation of those risks that are inconsistent with the Bancorp's risk profile. The Enterprise Risk Management division ("ERM"), led by the Bancorp's Chief Risk Officer, ensures consistency in the Bancorp's approach to managing and monitoring risk within the structure of the Bancorp's affiliate operating model. In addition, the Internal Audit division provides an independent assessment of the Bancorp's internal control structure and related systems and processes. The risks faced by the Bancorp include, but are not limited to, credit, market, liquidity, operational and regulatory compliance. ERM includes the following key functions:

- Risk Policy - ensures consistency in the approach to risk management as the Bancorp's clearinghouse for credit, market and operational risk policies, procedures and guidelines;
- Credit Risk Review - responsible for evaluating the sufficiency of underwriting, documentation and approval processes for consumer and commercial credits, counter-party credit risk, the accuracy of risk grades assigned to commercial credit exposure, and appropriate accounting for charge-offs, non-accrual status and specific reserves and reports directly to the Risk and Compliance Committee of the Board of Directors;
- Consumer Credit Risk Management - responsible for credit risk management in consumer lending, including oversight of underwriting and credit administration processes as well as analytics and reporting functions;
- Capital Markets Risk Management - responsible for establishing and monitoring proprietary trading limits, monitoring liquidity and interest rate risk and utilizing value at risk and earnings at risk models;
- Compliance Risk Management - responsible for oversight of compliance with all banking regulations;
- Operational Risk Management - responsible for enterprise operational risk programs such as risk self-assessments, new products review, the key risk indicator program, and root cause analysis and corrective action plans relating to identified operational losses;
- Bank Protection - responsible for fraud prevention and detection, and investigations and recovery;
- Insurance Risk Management - responsible for all property, casualty and liability insurance policies including the claims administration process for the Bancorp;
- Investment Advisors Risk Management - responsible for trust compliance, fiduciary risk, trading risk and credit risk in the Investment Advisors line of business; and
- Risk Strategies and Reporting - responsible for quantitative analytics and Board of Directors and senior management reporting on credit, market and operational risk metrics.

Designated risk managers have been assigned to all business lines. Affiliate risk management is handled by regional risk managers who are responsible for multiple affiliates and who report to ERM.

Risk management oversight and governance is provided by the Risk and Compliance Committee of the Board of Directors and through multiple management committees whose membership includes a broad cross-section of line of business, affiliate and support representatives. The Risk and Compliance Committee of the Board of Directors consists of five outside directors and has the responsibility for the oversight of credit, market, operational, regulatory compliance and strategic risk management activities for the Bancorp, as well as for the Bancorp's overall aggregate risk profile. The Risk and Compliance Committee of the Board of Directors has approved the formation of key management governance committees that are responsible for evaluating risks and controls. These committees include the Market Risk Committee, the Corporate Credit Committee, the Credit Policy Committee, the Operational Risk Committee and the Executive Asset Liability Committee. There are also new products and initiatives processes applicable to every line of business to ensure an appropriate standard readiness assessment is performed before launching a new product or initiative. Significant risk policies approved by the management governance committees are also reviewed and approved by the Risk and Compliance Committee of the Board of Directors.

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## Quantitative and Qualitative Disclosures About Market Risk (continued)

## CREDIT RISK MANAGEMENT

The objective of the Bancorp's credit risk management strategy is to quantify and manage credit risk on an aggregate portfolio basis, as well as to limit the risk of loss resulting from an individual customer default. The Bancorp's credit risk management strategy is based on three core principles: conservatism, diversification and monitoring. The Bancorp believes that effective credit risk management begins with conservative lending practices. These practices include conservative exposure and counterparty limits and conservative underwriting, documentation and collection standards. The Bancorp's credit risk management strategy also emphasizes diversification on a geographic, industry and customer level as well as regular credit examinations and monthly management reviews of large credit exposures and credits experiencing deterioration of credit quality. Lending officers with the authority to extend credit are delegated specific authority amounts, the utilization of which is closely monitored. Lending activities are largely centralized, while ERM manages the policy and the authority delegation process directly. The Credit Risk Review function, within ERM, provides objective assessments of the quality of underwriting and documentation, the accuracy of risk grades and the charge-off and reserve analysis process. The Bancorp's credit review process and overall assessment of required allowances is based on quarterly assessments of the probable estimated losses inherent in the loan and lease portfolio. The Bancorp uses these assessments to promptly identify potential problem loans or leases within the portfolio, maintain an adequate reserve and take any necessary charge-offs. In addition to the individual review of larger commercial loans that exhibit probable or observed credit weaknesses, the commercial credit review process includes the use of two risk grading systems. The risk grading system currently utilized for reserve analysis purposes encompasses ten categories. The Bancorp also maintains a dual risk rating system that provides for thirteen probabilities of default grade categories and an additional six grade categories for estimating actual losses given an event of default. The probability of default and loss given default evaluations are not separated in the ten-grade risk rating system. The Bancorp is in the process of completing significant validation and testing of the dual risk rating system prior to its implementation for reserve analysis purposes. The dual risk rating system is expected to be consistent with Basel II expectations and allows for more precision in the analysis of commercial credit risk. Scoring systems, various analytical tools and delinquency monitoring are used to assess the credit risk in the Bancorp's homogenous consumer loan portfolios.

## Commercial Portfolio

The Bancorp's credit risk management strategy includes minimizing concentrations of risk through diversification. Table 24 provides breakouts of the total commercial loan and lease portfolio, including held for sale, by major industry classification (as defined by the North American Industry Classification System), by loan size and by state, illustrating the diversity and granularity of the Bancorp's portfolio. Table 23 provides further information on the location of commercial real estate and construction industry loans and leases.

TABLE 23: Outstanding Commercial Real Estate and Construction Loans by State

| As of June 30 (\$ in millio | 2008 | 2007 |
| :---: | :---: | :---: |
| Michigan | \$ 4,725 | 4,544 |
| Ohio | 4,385 | 4,068 |
| Florida | 2,816 | 2,675 |
| Illinois | 1,414 | 1,345 |
| Indiana | 1,284 | 1,294 |
| Kentucky | 869 | 804 |
| Tennessee | 517 | 430 |
| North Carolina | 456 | 12 |
| All other states | 1,590 | 992 |
| Total | \$ 18,056 | 16,164 |

At June 30, 2008, homebuilder exposure represents the most significant weakness in the commercial portfolio. As of June 30, 2008, the Bancorp had homebuilder exposure of $\$ 4.9$ billion and outstanding loans of $\$ 3.3$ billion with $\$ 547$ million in nonaccrual loans. As of June 30, 2008, approximately $50 \%$ of the outstanding loans to homebuilders are located in the states of Michigan and Florida and represent approximately $75 \%$ of the nonaccrual loans. As of December 31, 2007, the Bancorp had homebuilder exposure of $\$ 4.4$ billion, outstanding loans of $\$ 2.9$ billion with $\$ 176$ million in nonaccrual loans. The increase in homebuilder balances during 2008 is primarily attributable to the acquisition of First Charter.

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Quantitative and Qualitative Disclosures About Market Risk (continued)
TABLE 24: Commercial Loan and Lease Portfolio (a)

| As of June 30 (\$ in millions) | 2008 |  |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | Exposure | Nonaccrual | Outstanding | Exposure | Nonaccrual |
| By industry: |  |  |  |  |  |  |  |
| Real estate | \$ | 12,796 | 15,733 | 458 | 10,811 | 13,519 | 68 |
| Manufacturing |  | 7,507 | 14,485 | 72 | 5,653 | 12,357 | 25 |
| Construction |  | 5,260 | 8,089 | 486 | 5,353 | 8,720 | 98 |
| Retail trade |  | 4,194 | 7,417 | 74 | 3,834 | 6,785 | 20 |
| Wholesale trade |  | 3,200 | 5,537 | 26 | 1,972 | 3,741 | 18 |
| Financial services and insurance |  | 2,917 | 7,371 | 28 | 1,565 | 5,201 | 7 |
| Healthcare |  | 2,916 | 4,713 | 18 | 1,940 | 3,505 | 10 |
| Transportation and warehousing |  | 2,876 | 3,300 | 27 | 2,297 | 2,660 | 3 |
| Business services |  | 2,865 | 5,111 | 52 | 1,941 | 3,804 | 19 |
| Accommodation and food |  | 1,186 | 1,628 | 63 | 849 | 1,249 | 11 |
| Other services |  | 1,174 | 1,662 | 17 | 1,002 | 1,487 | 11 |
| Individuals |  | 1,149 | 1,493 | 33 | 1,205 | 1,574 | 12 |
| Other |  | 934 | 1,590 | 82 | 793 | 1,358 | 5 |
| Communication and information |  | 928 | 1,583 | 21 | 622 | 1,189 | 1 |
| Public administration |  | 859 | 1,069 | 1 | 723 | 941 | - |
| Mining |  | 741 | 1,292 | 3 | 396 | 753 | 5 |
| Entertainment and recreation |  | 680 | 941 | 18 | 604 | 856 | 5 |
| Agribusiness |  | 656 | 829 | 7 | 575 | 759 | 1 |
| Utilities |  | 473 | 1,297 | - | 306 | 1,114 | - |
| Total | \$ | 53,311 | 85,140 | 1,486 | 42,441 | 71,572 | 319 |
| By loan size: |  |  |  |  |  |  |  |
| Less than \$200,000 |  | 3\% | 2 | 5 | 4 | 3 | 12 |
| \$200,000 to \$1 million |  | 13 | 10 | 16 | 16 | 11 | 28 |
| \$1 million to \$5 million |  | 27 | 23 | 40 | 30 | 25 | 43 |
| \$5 million to \$10 million |  | 24 | 22 | 18 | 17 | 15 | 17 |
| \$10 million to \$25 million |  | 13 | 14 | 18 | 22 | 25 | - |
| Greater than \$25 million |  | 20 | 29 | 3 | 11 | 21 | - |
| Total |  | 100\% | 100 | 100 | 100 | 100 | 100 |
| By state: |  |  |  |  |  |  |  |
| Ohio |  | 25\% | 29 | 13 | 25 | 28 | 27 |
| Michigan |  | 19 | 17 | 30 | 21 | 19 | 28 |
| Florida |  | 10 | 8 | 29 | 10 | 9 | 11 |
| Illinois |  | 8 | 9 | 6 | 10 | 10 | 8 |
| Indiana |  | 7 | 7 | 7 | 9 | 9 | 15 |
| Kentucky |  | 5 | 5 | 5 | 6 | 6 | 5 |
| North Carolina |  | 4 | 3 | 1 | - | - | - |
| Tennessee |  | 3 | 2 | 1 | 3 | 3 | 3 |
| All other states |  | 19 | 20 | 8 | 16 | 16 | 3 |
| Total |  | 100\% | 100 | 100 | 100 | 100 | 100 |

(a) Outstanding reflects total commercial customer loan and lease balances, including held for sale and net of unearned income, and exposure reflects total commercial customer lending commitments.

## Residential Mortgage Portfolio

The Bancorp manages credit risk in the mortgage portfolio through conservative underwriting and documentation standards and geographic and product diversification. The Bancorp may also package and sell loans in the portfolio without recourse or may purchase mortgage insurance for the loans sold in order to mitigate credit risk.

Certain mortgage products have contractual features that may increase the risk of loss to the Bancorp in the event of a decline in housing prices. These types of mortgage products offered by the Bancorp include loans with high loan-to-value ("LTV") ratios, multiple loans on the same collateral that when combined result in a high LTV (" $80 / 20 "$ ") and interest-only loans. Table 25 shows the Bancorp's originations of these products for the three and six months ended June 30 , 2008 and 2007. The Bancorp does not originate mortgage loans that permit customers to defer principal payments or make payments that are less than the accruing interest.

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Quantitative and Qualitative Disclosures About Market Risk (continued)
TABLE 25: Residential Mortgage Originations

| (\$ in millions) | 2008 |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent of total | Amount |  | Percent of total |
| For the three months ended June 30: |  |  |  |  |  |
| Greater than $80 \%$ LTV with no mortgage insurance | \$ 4 | - \% | \$ | 90 | 3\% |
| Interest-only | 189 | 6 |  | 563 | 18 |
| Greater than 80\% LTV and interest-only | 2 | - |  | 4 | - |
| 80/20 loans | 4 | - |  | 64 | 2 |
| 80/20 loans and interest-only | - | - |  | 6 | - |
| For the six months ended June 30: |  |  |  |  |  |
| Greater than $80 \%$ LTV with no mortgage insurance | 11 | - |  | 198 | 3 |
| Interest-only | 622 | 9 |  | 1,058 | 18 |
| Greater than 80\% LTV and interest-only | 2 | - |  | 19 | - |
| 80/20 loans | 35 | 1 |  | 111 | 2 |
| 80/20 loans and interest-only | - | - |  | 44 | 1 |

Table 26 provides the amount of these loans as a percent of the residential mortgage loans in the Bancorp's portfolio and the delinquency rates of these loan products as of June 30, 2008 and 2007. The balance of the mortgage portfolio not included in Table 26 is characterized by mortgage loans with less than $80 \%$ LTV, with approximately two-thirds representing fixed rate mortgages. Reset of rates on adjustable rate mortgages are not expected to have a material impact on credit cost as two-thirds of adjustable rate mortgages have an LTV less than $80 \%$. Geographically, the Bancorp's residential mortgage portfolio is dominated by three states with Florida, Ohio and Michigan representing $31 \%, 23 \%$ and $15 \%$ of the portfolio, respectively.

TABLE 26: Residential Mortgage Outstandings

| As of June 30 (\$ in millions) | 2008 |  |  |  | 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Percent of total | Delinquency Ratio |  | mount | Percent of total | Delinquency $\qquad$ |
| Greater than $80 \%$ LTV with no mortgage insurance | \$ | 2,196 | 22\% | 9.25\% | \$ | 1,903 | 23\% | 5.57\% |
| Interest-only |  | 1,724 | 17 | 2.02 |  | 1,257 | 15 | . 65 |
| Greater than 80\% LTV and interest-only |  | 444 | 4 | 7.25 |  | 525 | 6 | 1.95 |
| 80/20 loans |  | - | - | - |  | - | - | - |

The Bancorp previously originated certain non-conforming residential mortgage loans known as "Alt-A" loans. Borrower qualifications were comparable to other conforming residential mortgage products. As of June 30, 2008, the Bancorp held $\$ 123$ million of Alt-A mortgage loans in its portfolio with approximately $\$ 10$ million in nonaccrual.

The Bancorp previously sold certain mortgage products in the secondary market with recourse. The outstanding balances and delinquency rates for those loans sold with recourse as of June 30,2008 and 2007 were $\$ 1.4$ billion and $4.81 \%$, and $\$ 1.6$ billion and $1.78 \%$, respectively. Charge-offs on recourse loans were not material for the three and six months ended June 30, 2008 and 2007.

## Home Equity Portfolio

The home equity portfolio is characterized by $82 \%$ of outstanding balances within the Bancorp's Midwest footprint of Ohio, Michigan, Kentucky, Indiana and Illinois. The portfolio has an average FICO score of 733 as of June 30, 2008, comparable with 734 at June 30, 2007 and 736 at June 30, 2006 . Further detail on location and origination LTV ratios is included in Table 27.

TABLE 27: Home Equity Outstandings

| As of June 30 (\$ in millions) | 2008 |  |  |  | 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { LTV less } \\ & \text { than 80\% } \\ & \hline \end{aligned}$ |  | LTV greater than $80 \%$ | Delinquency Ratio |  | $\begin{aligned} & \text { V less } \\ & \text { n 80\% } \\ & \hline \end{aligned}$ | LTV greater than $\mathbf{8 0 \%}$ | Delinquency Ratio |
| Ohio | \$ | 1,874 | 2,016 | 1.40\% | \$ | 1,889 | 2,071 | 1.31\% |
| Michigan |  | 1,387 | 1,289 | 1.95 |  | 1,416 | 1,311 | 1.70 |
| Indiana |  | 608 | 614 | 1.80 |  | 645 | 658 | 1.55 |
| Illinois |  | 710 | 557 | 1.67 |  | 606 | 555 | 1.42 |
| Kentucky |  | 503 | 573 | 1.49 |  | 503 | 607 | 1.23 |
| Florida |  | 619 | 291 | 2.92 |  | 427 | 240 | 1.83 |
| All other states |  | 470 | 910 | 2.56 |  | 162 | 690 | 1.96 |
| Total | \$ | 6,171 | 6,250 | 1.84\% | \$ | 5,648 | 6,132 | 1.51\% |

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## Quantitative and Qualitative Disclosures About Market Risk (continued)

## Analysis of Nonperforming Assets

A summary of nonperforming assets is included in Table 28 . Nonperforming assets include: (i) nonaccrual loans and leases for which ultimate collectibility of the full amount of the principal and/or interest is uncertain; (ii) restructured consumer loans which have not yet met the requirements to be classified as a performing asset; and (iii) other assets, including other real estate owned and repossessed equipment. Loans are placed on nonaccrual status when the principal or interest is past due 90 days or more (unless the loan is both well secured and in process of collection) and payment of the full principal and/or interest under the contractual terms of the loan is not expected. Additionally, loans are placed on nonaccrual status upon deterioration of the financial condition of the borrower or upon the restructuring of the loan. When a loan is placed on nonaccrual status, the accrual of interest, amortization of loan premium, accretion of loan discount and amortization or accretion of deferred net loan fees or costs are discontinued and previously accrued but unpaid interest is reversed. Commercial loans on nonaccrual status are reviewed for impairment at least quarterly. If the principal or a portion of principal is deemed a loss, the loss amount is charged off to the allowance for loan and lease losses.

TABLE 28: Summary of Nonperforming Assets and Delinquent Loans

| (\$ in millions) | $\begin{gathered} \text { June 30, } \\ 2008 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2007 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ \hline 2007 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans and leases: |  |  |  |  |  |
| Commercial loans | \$ | 407 |  | 175 | 137 |
| Commercial mortgage loans |  | 524 |  | 243 | 113 |
| Commercial construction loans |  | 537 |  | 249 | 65 |
| Commercial leases |  | 18 |  | 5 | 4 |
| Residential mortgage loans |  | 142 |  | 92 | 38 |
| Home equity |  | 35 |  | 45 | 44 |
| Automobile loans |  | 7 |  | 3 | 3 |
| Credit card |  | - |  | - | - |
| Other consumer loans and leases |  | - |  | 1 | - |
| Restructured loans and leases: |  |  |  |  |  |
| Residential mortgage loans |  | 187 |  | 29 | 2 |
| Home equity |  | 116 |  | 46 | - |
| Credit card |  | 15 |  | 5 | - |
| Total nonaccrual loans and leases |  | 1,988 |  | 893 | 406 |
| Repossessed personal property |  | 22 |  | 21 | 17 |
| Other real estate owned |  | 188 |  | 150 | 105 |
| Total nonperforming assets | \$ | 2,198 | \$ | 1,064 | 528 |
| Commercial loans | \$ | 52 |  | 44 | 44 |
| Commercial mortgage loans |  | 149 |  | 73 | 37 |
| Commercial construction loans |  | 53 |  | 67 | 33 |
| Commercial leases |  | 1 |  | 4 | 1 |
| Residential mortgage loans (a) |  | 228 |  | 186 | 98 |
| Home equity |  | 76 |  | 72 | 61 |
| Automobile loans |  | 12 |  | 13 | 10 |
| Credit card |  | 33 |  | 31 | 18 |
| Other consumer loans and leases |  | 1 |  | 1 | - |
| Total 90 days past due loans and leases | \$ | 605 |  | 491 | 302 |
| Nonperforming assets as a percent of total loans, leases and other assets, including other real estate owned |  | 2.56\% |  | 1.32 | . 70 |
| Allowance for loan and lease losses as a percent of total nonperforming assets |  | 72 |  | 88 | 152 |

(a) Information for all periods presented excludes advances made pursuant to servicing agreements to Government National Mortgage Association ("GNMA") mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. As of June 30, 2008, December 31, 2007 and June 30, 2007, these advances were $\$ 27$ million, $\$ 25$ million and $\$ 16$ million, respectively.

Total nonperforming assets were $\$ 2.2$ billion at June 30, 2008, compared to $\$ 1.1$ billion at December 31, 2007 and $\$ 528$ million at June $30,2007$.
Nonperforming assets as a percentage of total loans, leases and other assets, including other real estate owned, as of June 30,2008 was $2.56 \%$ compared to $1.32 \%$ as of December 31, 2007 and $.70 \%$ as of June 30,2007 . The composition of nonaccrual credits continues to shift as more than $82 \%$ of nonaccrual credits were secured by real estate as of June 30, 2008 compared to approximately $70 \%$ as of June 30, 2007.

Commercial nonaccrual credits increased from $\$ 319$ million as of June 30, 2007 and $\$ 1.1$ billion at March 31, 2008 to $\$ 1.5$ billion as of June 30 , 2008 . The majority of the increase was driven by the real estate and construction industries in the states of Florida and Michigan. These states combined to account for $63 \%$ of the sequential growth in commercial nonaccrual credits and represent $59 \%$ of total commercial nonaccrual credits as of June 30 , 2008. As shown in Table 24 , the real estate and construction industries

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## Quantitative and Qualitative Disclosures About Market Risk (continued)

contributed to approximately two-thirds of the increase in nonaccrual credits. Of the $\$ 944$ million of real estate and construction nonaccrual credits, $\$ 547$ million is related to homebuilders or developers. Due to the deterioration in real estate prices in Michigan and Florida, the Bancorp has charged-off $\$ 91$ million against the loans that make up homebuilder and developer nonaccrual credits and has provided an additional $\$ 44$ million in reserves held against these loans. For additional information on credit reserves, see the discussion on allowance for credit losses later in this section.

Consumer nonaccrual credits increased from $\$ 87$ million as of June 30 , 2007 and $\$ 221$ million as of December 31, 2007 to $\$ 502$ million as of June 30, 2008. The increase in consumer nonaccrual credits is primarily attributable to declines in the housing markets in the Michigan and Florida affiliates and the restructuring of certain high risk loans. Michigan and Florida accounted for $64 \%$ of the increase in nonaccrual credits in the residential real estate portfolio and, as of June 30 , 2008 , represented $59 \%$ of total residential real estate nonaccrual credits. The Bancorp has devoted significant attention to loss mitigation activities and has proactively restructured certain real estate loans. Consumer restructured loans are recorded as nonaccrual credits until there is a sustained period of payment by the borrower, generally a minimum of six months of payments in accordance with the loans' modified terms. Consumer restructured loans contributed approximately $\$ 318$ million to nonaccrual loans as of June 30,2008 compared to $\$ 2$ million in restructured loans as of June 30, 2007 .

## Analysis of Net Charge-offs

Net charge-offs as a percent of average loans and leases were 166 bp for the second quarter of 2008 , compared to 89 bp for the fourth quarter of 2007 and 55 bp for the second quarter of 2007. Table 29 provides a summary of credit loss experience and net charge-offs as a percentage of average loans and leases outstanding by loan category.

The ratio of commercial loan net charge-offs to average commercial loans outstanding increased to 141 bp in the second quarter of 2008 compared to 66 bp in the fourth quarter of 2007 and 44 bp in the second quarter of 2007, as homebuilders, developers and related suppliers were affected by the downturn in the real estate markets. Charge-offs for the second quarter of 2008 included $\$ 34$ million, or $19 \%$, related to homebuilders and developers. Excluding a $\$ 23$ million customer fraud-related charge-off, approximately $58 \%$ of charge-offs greater than $\$ 500,000$ involved loans in the construction or real estate industries.

The ratio of consumer loan net charge-offs to average consumer loans outstanding increased to 204 bp in the second quarter of 2008 compared to 118 bp in the fourth quarter of 2007 and 68 bp in the second quarter of 2007. Residential mortgage charge-offs increased to $\$ 63$ million in the second quarter of 2008 compared to $\$ 18$ million in the fourth quarter of 2007 and $\$ 9$ million in the second quarter of 2007, reflecting increased foreclosure rates in the Bancorp's key lending markets coupled with an increase in severity of loss on mortgage loans. Florida, Michigan and Ohio continue to rank among the top states in total mortgage foreclosures. These foreclosures not only added to the volume of charge-offs, but also hampered the Bancorp's ability to recover the value of the homes collateralizing the mortgages as they contributed to declining home prices. Florida affiliates continue to experience the most stress and accounted for over half of the residential mortgage charge-offs in the second quarter. While Michigan residential mortgage charge-offs remain elevated, there was no increase in charge-offs in the second quarter of 2008 compared to the first quarter of 2008. Home equity charge-offs increased to $\$ 54$ million and 183 bp of average loans, primarily due to increases in the Michigan and Florida affiliates and among those products originated through a broker channel. Brokered home equity loans represented $50 \%$ of home equity charge-offs during 2007 despite representing only $20 \%$ of home equity lines and loans as of June 30, 2008. Management responded to the performance of the brokered home equity portfolio by reducing originations in 2007 of this product by $64 \%$ compared to 2006 and, at the end of 2007, eliminating this channel of origination. Management is also limiting further withdrawals against lines of credits for those products and geographies displaying the most stress. The ratio of automobile loan net charge-offs to average automobile loans was 121 bp for the second quarter of 2008, an increase of 63 bp compared to the second quarter 2007 displaying an expected increase due to a shift in the portfolio to a higher percentage of used automobiles and an increase in loss severity due to increased market depreciation of used automobiles. The net charge-off ratio on credit card balances increased compared to the same quarter last year as the Bancorp increased originations of card balances throughout the past year. Although the credit characteristics of the credit card portfolio have been maintained during the origination of new cards, including the weighted average FICO and average line outstanding, the Bancorp does expect the charge-off ratio to increase as the portfolio matures. The Bancorp employs a risk-adjusted pricing methodology to help ensure adequate compensation is received for those products that have higher credit costs.

During the second quarter of 2008, the Bancorp changed its charge-off policy for the credit card portfolio to conform with regulatory guidelines and industry standards and to increase the likelihood of recoveries and customer affirmation of the Bancorp's bankruptcy proceedings. This policy reduced credit card charge offs by $\$ 4$ million as the Bancorp converted from charging off a credit card balance at receipt of bankruptcy notice or 180 days past due, whichever comes first, to 60 days after bankruptcy notice or 180 days past due, whichever comes first. This change did not affect the amount or timing of a charge on the Bancorp's provision for loan and lease expense as the Bancorp provides for probable credit card losses upon receipt of a bankruptcy notice.

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## Quantitative and Qualitative Disclosures About Market Risk (continued)

TABLE 29: Summary of Credit Loss Experience

|  | For the three months ended June 30, |  | For the six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | 2008 | $\underline{2007}$ | 2008 | 2007 |
| Losses charged off: |  |  |  |  |
| Commercial loans | \$ (109) | (29) | \$ (148) | (48) |
| Commercial mortgage loans | (22) | (16) | (55) | (23) |
| Commercial construction loans | (49) | (7) | (121) | (13) |
| Commercial leases | - | - | - | (1) |
| Residential mortgage loans | (63) | (9) | (98) | (16) |
| Home equity | (57) | (22) | (99) | (41) |
| Automobile loans | (35) | (24) | (79) | (49) |
| Credit card | (23) | (12) | (44) | (23) |
| Other consumer loans and leases | (7) | (5) | (14) | (9) |
| Total losses | (365) | (124) | (658) | (223) |
| Recoveries of losses previously charged off: |  |  |  |  |
| Commercial loans | 2 | 5 | 5 | 9 |
| Commercial mortgage loans | 1 | - | 2 | 1 |
| Commercial construction loans | - | - | - | - |
| Commercial leases | - | - | - | 1 |
| Residential mortgage loans | - | - | - | - |
| Home equity | 3 | 2 | 4 | 5 |
| Automobile loans | 9 | 9 | 18 | 18 |
| Credit card | 2 | 2 | 4 | 5 |
| Other consumer loans and leases | 4 | 4 | 5 | 11 |
| Total recoveries | 21 | 22 | 38 | 50 |
| Net losses charged off: |  |  |  |  |
| Commercial loans | (107) | (24) | (143) | (39) |
| Commercial mortgage loans | (21) | (16) | (53) | (22) |
| Commercial construction loans | (49) | (7) | (121) | (13) |
| Commercial leases | - | - | - | - |
| Residential mortgage loans | (63) | (9) | (98) | (16) |
| Home equity | (54) | (20) | (95) | (36) |
| Automobile loans | (26) | (15) | (61) | (31) |
| Credit card | (21) | (10) | (40) | (18) |
| Other consumer loans and leases | (3) | (1) | (9) | 2 |
| Total net losses charged off | \$ (344) | (102) | (620) | (173) |
| Net charge-offs as a percent of average loans and leases (excluding held for sale): |  |  |  |  |
| Commercial loans | 1.52\% | . 44 | 1.07\% | . 37 |
| Commercial mortgage loans | . 66 | . 56 | . 87 | . 41 |
| Commercial construction loans | 3.46 | . 48 | 4.32 | . 42 |
| Commercial leases | (.01) | . 02 | (.01) | . 02 |
| Total commercial loans | 1.41 | . 44 | 1.32 | . 36 |
| Residential mortgage loans | 2.57 | . 43 | 1.93 | . 38 |
| Home equity | 1.83 | . 66 | 1.61 | . 61 |
| Automobile loans | 1.21 | . 58 | 1.37 | . 59 |
| Credit card | 4.93 | 3.28 | 4.86 | 3.28 |
| Other consumer loans and leases | 1.31 | . 78 | 1.54 | (.26) |
| Total consumer loans | 2.04 | . 68 | 1.80 | . 61 |
| Total net losses charged off | 1.66\% | . 55 | 1.52\% | . 47 |

## Allowance for Credit Losses

The allowance for credit losses is comprised of the allowance for loan and lease losses and the reserve for unfunded commitments. The allowance for loan and lease losses provides coverage for probable and estimable losses in the loan and lease portfolio. The Bancorp evaluates the allowance each quarter to determine its adequacy to cover inherent losses. Several factors are taken into consideration in the determination of the overall allowance for loan and lease losses, including an unallocated component. These factors include, but are not limited to, the overall risk profile of the loan and lease portfolios, net charge-off experience, the extent of impaired loans and leases, the level of nonaccrual loans and leases, the level of 90 days past due loans and leases and the overall percentage level of the allowance for loan and lease losses. The Bancorp also considers overall asset quality trends, credit administration and portfolio management practices, risk identification practices, credit policy and underwriting practices, overall portfolio growth, portfolio concentrations and current national and local economic conditions that might impact the portfolio. The Bancorp continues to monitor recent developments in the credit markets.

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## Quantitative and Qualitative Disclosures About Market Risk (continued)

In the current year, the Bancorp has not substantively changed any material aspect of its overall approach in the determination of the allowance for loan and lease losses and there have been no material changes in assumptions or estimation techniques as compared to prior periods that impacted the determination of the current period allowance. In addition to the allowance for loan and lease losses, the Bancorp maintains a reserve for unfunded commitments recorded in other liabilities in the Condensed Consolidated Balance Sheets. The methodology used to determine the adequacy of this reserve is similar to the Bancorp's methodology for determining the allowance for loan and lease losses. The provision for unfunded commitments is included in other noninterest expense in the Condensed Consolidated Statements of Income.

TABLE 30: Changes in Allowance for Credit Losses

| (\$ in millions) | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 | $\underline{2007}$ |  | 2008 | $\underline{2007}$ |
| Allowance for loan and lease losses: |  |  |  |  |  |  |
| Beginning balance | \$ | 1,205 | 784 | \$ | 937 | 771 |
| Net losses charged off |  | (344) | (102) |  | (620) | (173) |
| Provision for loan and lease losses |  | 719 | 121 |  | 1,263 | 205 |
| Ending balance | \$ | 1,580 | 803 | \$ | 1,580 | 803 |
| Reserve for unfunded commitments: |  |  |  |  |  |  |
| Beginning balance | \$ | 103 | 79 | \$ | 95 | 76 |
| Provision for unfunded commitments |  | 10 | (2) |  | 18 | 1 |
| Acquisitions |  | 2 | - |  | 2 | - |
| Ending balance | \$ | 115 | 77 | \$ | 115 | 77 |

The allowance for loan and lease losses as a percent of the total loan and lease portfolio increased to $1.85 \%$ at June 30,2008 , compared to $1.17 \%$ at December 31, 2007 and $1.06 \%$ at June 30, 2007. This increase is reflective of a number of factors including: the increase in delinquencies, increased loss estimates due to the real estate price deterioration in some of the Bancorp's key lending markets and declines in general economic conditions. These factors were the primary drivers of the increased reserve amounts for most of the Bancorp's loan categories.

As discussed previously, nonperforming assets increased to $\$ 2.2$ billion as of June 30, 2008. Impaired commercial loans increased $\$ 650$ million from the fourth quarter of 2007; impaired commercial loans require individual review to determine loan and lease reserves. Delinquency trends also increased across most product lines and credit grades from the prior year leading to increases in loss factors for those products.

Real estate price deterioration, as measured by the Home Price Index, was most prevalent in Michigan, due in part to cutbacks by automobile manufacturers, and in Florida, due to past real estate price appreciation and related over-development. The year-over-year deterioration in home prices has been as high as $20 \%$ in some of the Bancorp's hardest hit geographies. The deterioration in real estate values increased the expected loss once a loan becomes delinquent, particularly for residential mortgage and home equity loans with high loan-to-value ratios.

Compared to the prior year, negative trends in general economic conditions, as measured by items such as unemployment rate, home sales and inventory, consumer price index and bankruptcy filings in the national and local economies, also caused increases in reserve factors used to determine the losses inherent within the loan and lease portfolio.

The Bancorp continually reviews its credit administration and loan and lease portfolio and makes changes based on the performance of its products. Over the past year, the Bancorp has reduced its lending to homebuilder and developers and non-owner occupied real estate, eliminated brokered home equity production and engaged in significant loss mitigation strategies.

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## Quantitative and Qualitative Disclosures About Market Risk (continued)

## MARKET RISK MANAGEMENT

Market risk arises from the potential for market fluctuations in interest rates, foreign exchange rates and equity prices that may result in potential reductions in net income. Interest rate risk, a component of market risk, is the exposure to adverse changes in net interest income or financial position due to changes in interest rates. Management considers interest rate risk a prominent market risk in terms of its potential impact on earnings. Interest rate risk can occur for any one or more of the following reasons:

- Assets and liabilities may mature or reprice at different times;
- Short-term and long-term market interest rates may change by different amounts; or
- The expected maturity of various assets or liabilities may shorten or lengthen as interest rates change.

In addition to the direct impact of interest rate changes on net interest income, interest rates can indirectly impact earnings through their effect on loan demand, credit losses, mortgage originations, the value of servicing rights and other sources of the Bancorp's earnings. Stability of the Bancorp's net income is largely dependent upon the effective management of interest rate risk. Management continually reviews the Bancorp's balance sheet composition and earnings flows and models the interest rate risk, and possible actions to reduce this risk, given numerous possible future interest rate scenarios.

## Earnings Simulation Model

The Bancorp employs a variety of measurement techniques to identify and manage its interest rate risk, including the use of an earnings simulation model to analyze the sensitivity of net interest income and certain noninterest items to changing interest rates. The model is based on contractual and assumed cash flows and repricing characteristics for all of the Bancorp's financial instruments, and incorporates market-based assumptions regarding the effect of changing interest rates on the prepayment rates of certain assets and liabilities. The model also includes senior management projections of the future volume and pricing of each of the product lines offered by the Bancorp as well as other pertinent assumptions. Actual results will differ from these simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and management strategies.

The Bancorp's Executive Asset Liability Committee ("ALCO"), which includes senior management representatives and is accountable to the Risk and Compliance Committee of the Board of Directors, monitors and manages interest rate risk within Board approved policy limits. In addition to the risk management activities of ALCO, the Bancorp has a Market Risk Management function as part of ERM that provides independent oversight of market risk activities. The Bancorp's current interest rate risk exposure is evaluated by measuring the anticipated change in net interest income and mortgage banking net revenue over 12 -month and 24 -month horizons assuming a 200 bp parallel ramped increase or decrease in market interest rates. In accordance with the current policy, the rate movements are assumed to occur over one year and are sustained thereafter.

The following table shows the Bancorp's estimated earnings sensitivity profile and ALCO policy limits as of June 30, 2008:

TABLE 31: Estimated Earnings Sensitivity Profile

| Change in Interest Rates (bp) | Change in Earnings (FTE) |  | ALCO Policy Limits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12 Months | 13 to 24 Months | 12 Months | 13 to 24 Months |
| +200 | (1.11)\% | (.46) | (5.00) | (7.00) |
| +100 | (.51) | (.54) | - | - |
| -100 | (.01) | (.45) | - | - |
| -200 | (.01) | (2.29) | (5.00) | (7.00) |

## Economic Value of Equity

The Bancorp also employs economic value of equity ("EVE") as a measurement tool in managing interest rate risk. Whereas the earnings simulation highlights exposures over a relatively short time horizon, the EVE analysis incorporates all cash flows over the estimated remaining life of all balance sheet and derivative positions. The EVE of the balance sheet, at a point in time, is defined as the discounted present value of asset and derivative cash flows less the discounted value of liability cash flows. The sensitivity of EVE to changes in the level of interest rates is a measure of longer-term interest rate risk. In contrast to the earnings simulation, which assumes interest rates will change over a period of time, EVE uses instantaneous changes in rates. EVE values only the current balance sheet and does not incorporate the growth assumptions used in the earnings simulation model. As with the earnings simulation model, assumptions about the timing and variability of balance sheet cash flows are critical in the EVE analysis. Particularly important are the assumptions driving prepayments and the expected changes in balances and pricing of the transaction deposit portfolios.

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## Quantitative and Qualitative Disclosures About Market Risk (continued)

The following table shows the Bancorp's EVE sensitivity profile and the ALCO policy limits as of June 30, 2008:

TABLE 32: Estimated EVE Sensitivity Profile

| Change in Interest Rates (bp) | Change in EVE | $(5.8) \%$ |
| :---: | :---: | :---: |
| +200 | $\frac{\text { ALCO Policy Limits }}{(200}$ | $(20.0)$ |
| -20.3 |  |  |

While an instantaneous shift in interest rates is used in this analysis to provide an estimate of exposure, the Bancorp believes that a gradual shift in interest rates would have a much more modest impact. Since EVE measures the discounted present value of cash flows over the estimated lives of instruments, the change in EVE does not directly correlate to the degree that earnings would be impacted over a shorter time horizon (i.e., the current fiscal year). Further, EVE does not take into account factors such as future balance sheet growth, changes in product mix, changes in yield curve relationships and changing product spreads that could mitigate the adverse impact of changes in interest rates. The earnings simulation and EVE analyses do not necessarily include certain actions that management may undertake to manage this risk in response to anticipated changes in interest rates.

## Use of Derivatives to Manage Interest Rate Risk

An integral component of the Bancorp's interest rate risk management strategy is its use of derivative instruments to minimize significant fluctuations in earnings and cash flows caused by changes in market interest rates. Examples of derivative instruments that the Bancorp may use as part of its interest rate risk management strategy include interest rate swaps, interest rate floors, interest rate caps, forward contracts, principal only swaps, options and swaptions.

As part of its overall risk management strategy relative to its mortgage banking activity, the Bancorp enters into forward contracts accounted for as free-standing derivatives to economically hedge interest rate lock commitments that are also considered free-standing derivatives. In addition, the Bancorp also economically hedges its exposure to mortgage loans held for sale.

The Bancorp also establishes derivative contracts with major financial institutions to economically hedge significant exposures assumed in commercial customer accommodation derivative contracts. Generally, these contracts have similar terms in order to protect the Bancorp from market volatility. Credit risks arise from the possible inability of counterparties to meet the terms of their contracts, which the Bancorp minimizes through approvals, limits and monitoring procedures. The notional amount and fair values of these derivatives as of June 30, 2008 are included in Note 7 of the Notes to Condensed Consolidated Financial Statements.

## Portfolio Loans and Leases and Interest Rate Risk

Although the Bancorp's portfolio loans and leases contain both fixed and floating/adjustable rate products, the rates of interest earned by the Bancorp on the outstanding balances are generally established for a period of time. The interest rate sensitivity of loans and leases is directly related to the length of time the rate earned is established. Table 33 summarizes the expected principal cash flows of the Bancorp's portfolio loans and leases as of June 30, 2008:

TABLE 33: Portfolio Loan and Lease Principal Cash Flows

| (\$ in millions) | Less than 1 year |  | 1-5 years | Greater than 5 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial loans | \$ | 15,055 | 11,993 | 1,910 | \$ 28,958 |
| Commercial mortgage loans |  | 5,422 | 5,884 | 2,088 | 13,394 |
| Commercial construction loans |  | 4,114 | 1,221 | 672 | 6,007 |
| Commercial leases |  | 597 | 1,529 | 1,521 | 3,647 |
| Subtotal - commercial loans |  | 25,188 | 20,627 | 6,191 | 52,006 |
| Residential mortgage loans |  | 2,522 | 3,646 | 3,698 | 9,866 |
| Home equity |  | 1,877 | 5,028 | 5,516 | 12,421 |
| Automobile loans |  | 3,078 | 4,748 | 536 | 8,362 |
| Credit card |  | 147 | 1,570 | - | 1,717 |
| Other consumer loans and leases |  | 501 | 605 | 46 | 1,152 |
| Subtotal - consumer loans |  | 8,125 | 15,597 | 9,796 | 33,518 |
| Total | \$ | 33,313 | 36,224 | 15,987 | \$ 85,524 |

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## Quantitative and Qualitative Disclosures About Market Risk (continued)

Segregated by interest rate type, the following is a summary of expected principal cash flows occurring after one year as of June 30 , 2008:

TABLE 34: Portfolio Loan and Lease Principal Cash Flows Occurring After One Year

| (\$ in millions) | Interest Rate |  |
| :---: | :---: | :---: |
|  | Fixed | Floating or Adjustable |
| Commercial loans | \$ 3,052 | 10,851 |
| Commercial mortgage loans | 2,912 | 5,060 |
| Commercial construction loans | 658 | 1,235 |
| Commercial leases | 3,050 | - |
| Subtotal - commercial loans | 9,672 | 17,146 |
| Residential mortgage loans | 3,991 | 3,353 |
| Home equity | 1,728 | 8,816 |
| Automobile loans | 5,240 | 44 |
| Credit card | 854 | 716 |
| Other consumer loans and leases | 639 | 12 |
| Subtotal - consumer loans | 12,452 | 12,941 |
| Total | \$ 22,124 | 30,087 |

## Mortgage Servicing Rights and Interest Rate Risk

The net carrying amount of the MSR portfolio was $\$ 697$ million and $\$ 602$ million as of June 30, 2008 and June 30, 2007, respectively. The value of servicing rights can fluctuate sharply depending on changes in interest rates and other factors. Generally, as interest rates decline and loans are prepaid to take advantage of refinancing, the total value of existing servicing rights declines because no further servicing fees are collected on repaid loans. The Bancorp maintains a non-qualifying hedging strategy relative to its mortgage banking activity in order to manage a portion of the risk associated with changes in the value of its MSR portfolio as a result of changing interest rates.

Mortgage rates increased throughout the second quarter of 2008. This increase in rates caused prepayment assumptions to decrease and led to a recovery of $\$ 80$ million in temporary impairment during the three months ended June 30, 2008 compared to the recovery of $\$ 12$ million in temporary impairment in the second quarter of 2007. Servicing rights are deemed temporarily impaired when a borrower's loan rate is distinctly higher than prevailing rates. Temporary impairment on servicing rights is reversed when the prevailing rates return to a level commensurate with the borrower's loan rate. Offsetting the mortgage servicing rights valuation, the Bancorp recognized net losses of $\$ 84$ million and $\$ 9$ million on its non-qualifying hedging strategy for the three months ended June 30 , 2008 and 2007, respectively. See Note 5 of the Notes to Condensed Consolidated Financial Statements for further discussion on servicing rights.

## Foreign Currency Risk

The Bancorp enters into foreign exchange derivative contracts to economically hedge certain foreign denominated loans. The derivatives are classified as free-standing instruments with the revaluation gain or loss being recorded in other noninterest income in the Condensed Consolidated Statements of Income. The balance of the Bancorp's foreign denominated loans at June 30, 2008 and June 30, 2007 was approximately $\$ 342$ million and $\$ 202$ million, respectively. The Bancorp also enters into foreign exchange contracts for the benefit of commercial customers involved in international trade to hedge their exposure to foreign currency fluctuations. The Bancorp has internal controls in place to help ensure excessive risk is not being taken in providing this service to customers. These controls include an independent determination of currency volatility and credit equivalent exposure on these contracts, counterparty credit approvals and country limits.

## LIQUIDITY RISK MANAGEMENT

The goal of liquidity management is to provide adequate funds to meet changes in loan and lease demand, unexpected deposit withdrawals and other contractual obligations. Mitigating liquidity risk is accomplished by maintaining liquid assets in the form of investment securities, maintaining sufficient unused borrowing capacity in the national money markets and delivering consistent growth in core deposits. The estimated weighted-average life of the available-for-sale portfolio was 6.6 years at June 30, 2008, based on current prepayment expectations. Of the $\$ 13.3$ billion of securities in the portfolio at June 30 , 2008, $\$ 2.5$ billion in principal and interest is expected to be received in the next 12 months, and an additional $\$ 1.6$ billion is expected to be received in the next 13 to 24 months. In addition to the securities portfolio, asset-driven liquidity is provided by the Bancorp's ability to sell or securitize loan and lease assets. In order to reduce the exposure to interest rate fluctuations and to manage liquidity, the Bancorp has developed securitization and sale procedures for several types of interest-sensitive assets. A majority of the long-term, fixed-rate single-family residential mortgage loans underwritten according to FHLMC or FNMA guidelines are sold for cash upon origination. Additional assets such as jumbo fixed-rate residential mortgages, certain floating rate short-term commercial loans, certain floating-rate home equity loans, certain automobile loans and other consumer loans are also capable of being securitized, sold or transferred off-balance sheet. For the three months ended June 30, 2008 and 2007, loans totaling $\$ 4.0$ billion and $\$ 3.4$ billion, respectively, were sold, securitized or transferred off-balance sheet.

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## Quantitative and Qualitative Disclosures About Market Risk (continued)

Additionally, the Bancorp has a shelf registration in place with the SEC permitting ready access to the public debt markets and qualifies as a "well-known seasoned issuer" under SEC rules. As of June 30, 2008, $\$ 7.6$ billion of debt or other securities were available for issuance from this shelf registration under the current Bancorp's Board of Directors' authorizations. The Bancorp also has $\$ 16.2$ billion of funding available for issuance through private offerings of debt securities pursuant to its bank note program. These sources, in addition to a $6.37 \%$ tangible equity base, provide the Bancorp with a stable funding base.

Core deposits have historically provided the Bancorp with a sizeable source of relatively stable and low cost funds. The Bancorp's average core deposits and shareholders' equity funded $71 \%$ of its average total assets during the second quarter of 2008 . In addition to core deposit funding, the Bancorp also accesses a variety of other short-term and long-term funding sources, which include the use of various regional Federal Home Loan Banks as a funding source. Certificates carrying a balance of $\$ 100,000$ or more and deposits in the Bancorp's foreign branch located in the Cayman Islands are wholesale funding tools utilized to fund asset growth. Management does not rely on any one source of liquidity and manages availability in response to changing balance sheet needs.

## CAPITAL MANAGEMENT

Management and the Bancorp's Board of Directors regularly reviews its capital position to help ensure that the Bancorp is appropriately positioned under various operating environments. Due to the deterioration in credit trends over the past year and the uncertainty involving future economic trends, on June 18 , 2008, the Bancorp's Board of Directors approved the following actions to strengthen its capital position;

- The issuance of approximately $\$ 1$ billion in Tier 1 capital in the form of convertible preferred shares;
- A reduction in the quarterly dividend level. The Bancorp declared its second quarter cash dividend on its common stock and set the level at $\$ 0.15$ per share, a reduction from the first quarter of 2008 dividend of $\$ 0.44$ per share; and
- The anticipated sale of certain non-strategic businesses that, if successfully completed, would supplement common equity capital by an estimated additional $\$ 1$ billion or more.

In conjunction with these actions, the Bancorp revised its capital target and is now targeting an eight to nine percent range for its Tier I capital ratio. As of June 30, 2008, due to the completion of its preferred stock issuance and the reduced dividend, regulatory capital ratios were higher compared to December 31, 2007 and June 30, 2007 and the Bancorp met its revised Tier I capital ratio targets. Regulatory capital information is presented in Table 35.

The Federal Reserve Board established quantitative measures that assign risk weightings to assets and off-balance sheet items and also define and set minimum regulatory capital requirements (risk-based capital ratios). Additionally, the guidelines define "well-capitalized" ratios for Tier I and total risk-based capital as $6 \%$ and $10 \%$, respectively. The Bancorp exceeded these "well-capitalized" ratios for all periods presented.

TABLE 35: Regulatory Capital

| (\$ in millions) | June 30, 2008 |  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2007 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Tier I capital | \$ | 9,829 | 8,924 | 8,616 |
| Total risk-based capital |  | 14,031 | 11,733 | 11,163 |
| Risk-weighted assets |  | 115,481 | 115,529 | 105,950 |
| Regulatory capital ratios: |  |  |  |  |
| Tier I capital |  | 8.51\% | 7.72 | 8.13 |
| Total risked-based capital |  | 12.15 | 10.16 | 10.54 |
| Tier I leverage |  | 9.08 | 8.50 | 8.76 |

At June 30, 2008, shareholders' equity was $\$ 10.8$ billion, compared to $\$ 9.2$ billion at December 31, 2007 and June 30, 2007. Tangible equity as a percent of tangible assets was $6.37 \%$ at June $30,2008,6.14 \%$ at December 31, 2007 and $7.18 \%$ at June 30,2007 . The increase in shareholders' equity from the second quarter of 2007 is primarily a result of the approximately $\$ 1.1$ billion issuance of convertible preferred stock in June 2008.

## Dividend Policy and Stock Repurchase Program

The Bancorp's common stock dividend policy reflects its earnings outlook, desired payout ratios, the need to maintain adequate capital levels and alternative investment opportunities. The Bancorp's quarterly dividend for the second quarter 2008 was $\$ .15$ per share, a decrease compared to the $\$ .44$ per share declared in first quarter 2008 and $\$ .42$ per share declared in the second quarter of 2007. The decrease in the dividend provides the Bancorp with an estimated $\$ 170$ million per quarter in additional capital that may be needed during a difficult operating environment.

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## Quantitative and Qualitative Disclosures About Market Risk (continued)

The Bancorp's stock repurchase program is an important element of its capital planning activities. The Bancorp's repurchase of equity securities is shown in Table 36. On May 21, 2007, the Bancorp announced that its Board of Directors had authorized management to purchase 30 million shares of the Bancorp's common stock through the open market or in any private transaction. The timing of the purchases and the exact number of shares to be purchased depends upon market conditions. The authorization does not include specific price targets or an expiration date. At June 30, 2008, the Bancorp had approximately 19 million shares remaining under the current Board of Directors' authorization.

## TABLE 36: Share Repurchases

| Period | Total Number of Shares Purchased (a) | Average <br> Price Paid Per Share |  | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
| :---: | :---: | :---: | :---: | :---: | :---: |
| April 1, 2008 - April 30, 2008 | - | \$ | - | - | 19,201,518 |
| May 1, 2008 - May 31, 2008 | - |  | - | - | 19,201,518 |
| June 1, 2008 - June 30, 2008 | - |  | - | - | 19,201,518 |
| Total | - | \$ | - | - | 19,201,518 |

(a) The Bancorp repurchased 19,061 shares during the second quarter of 2008 in connection with various employee compensation plans. These purchases are not included in the calculation for average price paid per share and do not count against the maximum number of shares that may yet be purchased under the Board of Directors'authorization.

## OFF-BALANCE SHEET ARRANGEMENTS

The Bancorp consolidates all of its majority-owned subsidiaries and variable interest entities for which the Bancorp is the primary beneficiary. Other entities, including certain joint ventures in which there is greater than $20 \%$ ownership, but upon which the Bancorp does not possess and cannot exert significant influence or control, are accounted for by the equity method of accounting and not consolidated. Those entities in which there is less than $20 \%$ ownership are generally carried at the lower of cost or fair value.

In the ordinary course of business, the Bancorp enters into financial transactions to extend credit, and various forms of commitments and guarantees that may be considered off-balance sheet arrangements. These transactions involve varying elements of market, credit and liquidity risk. The nature and extent of these transactions are provided in Note 8 of the Notes to Condensed Consolidated Financial Statements. In addition, the Bancorp uses conduits, asset securitizations and certain defined guarantees to provide a source of funding. The use of these investment vehicles involves differing degrees of risk. A summary of these transactions is provided below.

Through June 30, 2008 and 2007, the Bancorp had transferred, subject to credit recourse, certain primarily floating-rate, short-term, investment grade commercial loans to an unconsolidated qualified special purpose entity ("QSPE") that is wholly owned by an independent third-party. Generally, the loans transferred provide a lower yield due to their investment grade nature, and therefore transferring theses loans to the QSPE allows the Bancorp to reduce its exposure to these lower yielding loan assets while maintaining the customer relationships. Under current accounting provisions, QSPEs are exempt from consolidation and, therefore, not included in the Bancorp's Condensed Consolidated Financial Statements. The outstanding balance of these loans at June 30 , 2008 and 2007 was $\$ 2.9$ billion and $\$ 3.3$ billion, respectively. As of June 30, 2008, the loans transferred had a weighted average life of 2.0 years. These loans may be transferred back to the Bancorp upon the occurrence of certain specified events. These events include borrower default on the loans transferred, bankruptcy preferences initiated against underlying borrowers and ineligible loans transferred by the Bancorp to the QSPE. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is approximately equivalent to the total outstanding balance. During the six months ended June 30, 2008 and 2007, the QSPE did not transfer any loans back to the Bancorp as a result of a credit event. In addition, there have been no material changes in the overall ratings of the loans transferred to the QSPE. For the six months ended June 30, 2008, the Bancorp collected $\$ 567$ million in cash proceeds from loan transfers and $\$ 7$ million in fees from the QSPE. For the six months ended June 30, 2007, the Bancorp collected $\$ 911$ million in cash proceeds from loan transfers and $\$ 14$ million in fees from the QSPE.

The QSPE issues commercial paper and uses the proceeds to fund the acquisition of commercial loans transferred to it by the Bancorp. The Bancorp also agrees to provide liquidity support to the QSPE. As of June 30, 2008 and 2007, the liquidity agreement was $\$ 3.5$ billion and $\$ 4.0$ billion, respectively. The Bancorp purchased asset-backed commercial paper from the QSPE and, as of June 30, 2008, held $\$ 614$ million of the QSPE's asset-backed commercial paper. The Bancorp purchased the commercial paper at market rates to help fund the QSPE in a market characterized by widening credit spreads and tight liquidity conditions. At June 30, 2008 and 2007, the Bancorp's loss reserve related to the liquidity support and credit enhancement provided to the QSPE was \$20 million and $\$ 13$ million, respectively, and was recorded in other liabilities in the Condensed Consolidated Balance Sheets.

The Bancorp utilizes securitization trusts and conduits, formed as QSPEs, to facilitate the securitization process of certain floating-rate home equity lines of credit and certain automobile loans. In each of the securitization trusts and conduits, the Bancorp sold the loans without recourse and does not maintain control over the assets. The Bancorp's securitization policy permits the retention of

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## Quantitative and Qualitative Disclosures About Market Risk (continued)

subordinated tranches, servicing rights, interest-only strips and residual interests. The cash flows to and from the securitization trusts and QSPEs are principally limited to the initial proceeds from the securitization trust at the time of sale, with subsequent cash flows relating to interests that continue to be held by the Bancorp. At June 30, 2008, the Bancorp had retained servicing assets totaling $\$ 1$ million, subordinated tranche security interests totaling $\$ 67$ million and residual interests totaling $\$ 173$ million. At June 30, 2007, the Bancorp had retained servicing assets totaling $\$ 2$ million, subordinated tranche security interests totaling $\$ 8$ million and residual interests totaling $\$ 14$ million. For the six months ended June 30, 2008 and 2007, cash proceeds from transfers reinvested in revolving-period securities totaled $\$ 39$ million and $\$ 38$ million, respectively. Additionally, for the six months ended June 30, 2008 and 2007, the Bancorp received fees of $\$ 4$ million and $\$ 1$ million, respectively, from securitization trusts and conduits. See Note 5 for more information on securitizations and the interests that continue to be held by the Bancorp.

At June 30, 2008 and 2007, the Bancorp had provided credit recourse on approximately $\$ 1.4$ billion and $\$ 1.6$ billion, respectively, of residential mortgage loans previously sold to unrelated third parties. In the event of any customer default, pursuant to the credit recourse provided, the Bancorp is required to reimburse the third party. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is equivalent to the total outstanding balance. In the event of nonperformance, the Bancorp has rights to the underlying collateral value attached to the loan. The Bancorp maintained an estimated credit loss reserve of approximately $\$ 14$ million and $\$ 19$ million relating to these residential mortgage loans sold at June 30, 2008 and 2007, respectively. To determine the credit loss reserve, the Bancorp used an approach that is consistent with its overall approach in estimating credit losses for various categories of residential mortgage loans held in its loan portfolio.

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## Controls and Procedures (Item 4)

The Bancorp conducted an evaluation, under the supervision and with the participation of the Bancorp's management, including the Bancorp's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Bancorp's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act). Based on the foregoing, as of the end of the period covered by this report, the Bancorp's Chief Executive Officer and Chief Financial Officer concluded that the Bancorp's disclosure controls and procedures were effective, at the reasonable assurance level, to ensure that information required to be disclosed in the reports the Bancorp files and submits under the Exchange Act is recorded, processed, summarized and reported as and when required and to provide reasonable assurance that information required to be disclosed by the Bancorp in such reports is accumulated and communicated to the Bancorp's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

The Bancorp's management also conducted an evaluation of internal control over financial reporting to determine whether any changes occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Bancorp's internal control over financial reporting. Based on this evaluation, there has been no such change during the period covered by this report.

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Fifth Third Bancorp and Subsidiaries
Condensed Consolidated Financial Statements and Notes (Item 1)
CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

| (\$ in millions, except share data) | As of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2008 |  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2007 \end{gathered}$ |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 2,853 | 2,660 | 2,294 |
| Available-for-sale and other securities (a) |  | 12,718 | 10,677 | 11,015 |
| Held-to-maturity securities (b) |  | 361 | 355 | 346 |
| Trading securities |  | 241 | 171 | 148 |
| Other short-term investments |  | 286 | 620 | 437 |
| Loans held for sale (c) |  | 889 | 4,329 | 1,708 |
| Portfolio loans and leases: |  |  |  |  |
| Commercial loans |  | 28,958 | 24,813 | 22,152 |
| Commercial mortgage loans |  | 13,394 | 11,862 | 11,044 |
| Commercial construction loans |  | 6,007 | 5,561 | 5,469 |
| Commercial leases |  | 3,647 | 3,737 | 3,697 |
| Residential mortgage loans |  | 9,866 | 10,540 | 8,477 |
| Home equity |  | 12,421 | 11,874 | 11,780 |
| Automobile loans |  | 8,362 | 9,201 | 10,714 |
| Credit card |  | 1,717 | 1,591 | 1,263 |
| Other consumer loans and leases |  | 1,152 | 1,074 | 1,113 |
| Portfolio loans and leases |  | 85,524 | 80,253 | 75,709 |
| Allowance for loan and lease losses |  | $(1,580)$ | (937) | (803) |
| Portfolio loans and leases, net |  | 83,944 | 79,316 | 74,906 |
| Bank premises and equipment |  | 2,444 | 2,223 | 2,063 |
| Operating lease equipment |  | 364 | 353 | 209 |
| Goodwill |  | 3,603 | 2,470 | 2,192 |
| Intangible assets |  | 203 | 147 | 147 |
| Servicing rights |  | 701 | 618 | 607 |
| Other assets |  | 6,368 | 7,023 | 5,318 |
| Total Assets | \$ | 114,975 | 110,962 | 101,390 |
| Liabilities |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand | \$ | 16,259 | 14,404 | 13,524 |
| Interest checking |  | 14,002 | 15,254 | 14,672 |
| Savings |  | 16,602 | 15,635 | 15,036 |
| Money market |  | 6,806 | 6,521 | 6,334 |
| Other time |  | 9,839 | 11,440 | 10,428 |
| Certificates - \$100,000 and over |  | 10,870 | 6,738 | 6,204 |
| Foreign office |  | 3,038 | 5,453 | 2,995 |
| Total deposits |  | 77,416 | 75,445 | 69,193 |
| Federal funds purchased |  | 2,447 | 4,427 | 3,824 |
| Other short-term borrowings |  | 5,628 | 4,747 | 3,331 |
| Accrued taxes, interest and expenses |  | 1,864 | 2,427 | 2,114 |
| Other liabilities |  | 1,820 | 1,898 | 1,780 |
| Long-term debt |  | 15,046 | 12,857 | 11,957 |
| Total Liabilities |  | 104,221 | 101,801 | 92,199 |
| Shareholders' Equity |  |  |  |  |
| Common stock (d) |  | 1,295 | 1,295 | 1,295 |
| Preferred stock (e) |  | 1,082 | 9 | 9 |
| Capital surplus |  | 583 | 1,779 | 1,749 |
| Retained earnings |  | 8,178 | 8,413 | 8,489 |
| Accumulated other comprehensive income |  | (152) | (126) | (293) |
| Treasury stock |  | (232) | $(2,209)$ | $(2,058)$ |
| Total Shareholders' Equity |  | 10,754 | 9,161 | 9,191 |
| Total Liabilities and Shareholders' Equity | \$ | 114,975 | 110,962 | 101,390 |

(a) Amortized cost: June 30, 2008-\$12,935, December 31, 2007-\$10,821 and June 30, 2007-\$11,370.
(b) Market values: June 30, 2008-\$361, December 31, 2007 - $\$ 355$ and June 30, 2007-\$346.
(c) Includes $\$ 761$ of residential mortgage loans held for sale measured at fair value at June 30, 2008.
(d) Common shares: Stated value $\$ 2.22$ per share; authorized 2,000,000,000; outstanding at June 30, 2008-577,529,636 (excludes 5,897,468 treasury shares), December 31, 2007-532,671,925 (excludes 51,516,339 treasury shares) and June 30, 2007-535,696,910 (excludes 47,730,194 treasury shares).
(e) 444,750 shares of undesignated no par value preferred stock are authorized of which none had been issued; 7,250 shares of $8.0 \%$ cumulative Series $D$ convertible (at $\$ 23.5399$ per share) perpetual preferred stock with a stated value of \$1,000 per share were authorized, issued and outstanding; 2,000 shares of $8.0 \%$ cumulative Series E perpetual preferred stock with a stated value of $\$ 1,000$ per share were authorized, issued and outstanding; $8.5 \%$

See Notes to Condensed Consolidated Financial Statements.

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## Fifth Third Bancorp and Subsidiaries

## Condensed Consolidated Financial Statements and Notes (continued)

CONDENSED CONSOLIDATED STATEMENTS OF INCOME (unaudited)

| (\$ in millions, except per share data) | For the three months endedJune 30, |  |  | $\begin{array}{c}\text { For the six months ended } \\ \text { June 30, }\end{array}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 | 2008 |  | 2007 |
| Interest Income |  |  |  |  |  |  |
| Interest and fees on loans and leases | \$ | 1,050 | 1,343 | \$ | 2,340 | 2,657 |
| Interest on securities |  | 155 | 143 |  | 307 | 286 |
| Interest on other short-term investments |  | 2 | 3 |  | 7 | 6 |
| Total interest income |  | 1,207 | 1,489 |  | 2,654 | 2,949 |
| Interest Expense |  |  |  |  |  |  |
| Interest on deposits |  | 278 | 505 |  | 677 | 1,003 |
| Interest on short-term borrowings |  | 49 | 72 |  | 129 | 131 |
| Interest on long-term debt |  | 142 | 173 |  | 289 | 340 |
| Total interest expense |  | 469 | 750 |  | 1,095 | 1,474 |
| Net Interest Income |  | 738 | 739 |  | 1,559 | 1,475 |
| Provision for loan and lease losses |  | 719 | 121 |  | 1,263 | 205 |
| Net Interest Income After Provision for Loan and Lease Losses |  | 19 | 618 |  | 296 | 1,270 |
| Noninterest Income |  |  |  |  |  |  |
| Electronic payment processing revenue |  | 235 | 205 |  | 447 | 390 |
| Service charges on deposits |  | 159 | 142 |  | 307 | 268 |
| Corporate banking revenue |  | 111 | 88 |  | 218 | 171 |
| Investment advisory revenue |  | 92 | 97 |  | 185 | 193 |
| Mortgage banking net revenue |  | 86 | 41 |  | 182 | 81 |
| Other noninterest income |  | 49 | 96 |  | 228 | 174 |
| Securities (losses) gains, net |  | (10) | - |  | 17 | - |
| Securities gains, net - non-qualifying hedges on mortgage servicing rights |  | - | - |  | 3 | - |
| Total noninterest income |  | 722 | 669 |  | 1,587 | 1,277 |
| Noninterest Expense |  |  |  |  |  |  |
| Salaries, wages and incentives |  | 331 | 309 |  | 679 | 601 |
| Employee benefits |  | 60 | 68 |  | 145 | 155 |
| Net occupancy expense |  | 73 | 68 |  | 145 | 133 |
| Payment processing expense |  | 67 | 59 |  | 133 | 111 |
| Technology and communications |  | 49 | 41 |  | 96 | 81 |
| Equipment expense |  | 31 | 31 |  | 61 | 60 |
| Other noninterest expense |  | 247 | 189 |  | 317 | 376 |
| Total noninterest expense |  | 858 | 765 |  | 1,576 | 1,517 |
| Income (Loss) Before Income Taxes |  | (117) | 522 |  | 307 | 1,030 |
| Applicable income taxes |  | 85 | 146 |  | 223 | 295 |
| Net Income (Loss) | \$ | (202) | 376 | \$ | 84 | 735 |
| Net Income (Loss) Available to Common Shareholders (a) | \$ | (202) | 375 | \$ | 84 | 734 |
| Earnings Per Share | \$ | (0.37) | 0.69 | \$ | 0.16 | 1.35 |
| Earnings Per Diluted Share | \$ | (0.37) | 0.69 | \$ | 0.16 | 1.34 |

(a) Dividends on preferred stock are $\$ .185$ and $\$ .370$ for the three and six months ended June 30, 2008 and 2007, respectively.

See Notes to Condensed Consolidated Financial Statements.

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## Fifth Third Bancorp and Subsidiaries

## Condensed Consolidated Financial Statements and Notes (continued)

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

| ( \$ in millions, except per share data) | For the six months endedJune 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |
| Total Shareholders' Equity, beginning | \$ | 9,161 | 10,022 |
| Net income |  | 84 | 735 |
| Other comprehensive income, net of tax: |  |  |  |
| Change in unrealized gains and (losses): |  |  |  |
| Available-for-sale securities |  | (38) | (111) |
| Qualifying cash flow hedges |  | 9 | (6) |
| Change in accumulated other comprehensive income related to employee benefit plans |  | 3 | 3 |
| Comprehensive income |  | 58 | 621 |
| Cash dividends declared: |  |  |  |
| Common stock ( $\mathbf{2 0 0 8} \mathbf{-} \mathbf{\$ . 5 9}$ per share and 2007 - \$ .84 per share) |  | (321) | (456) |
| Preferred stock (a) |  | - | - |
| Issuance of preferred stock |  | 1,072 | - |
| Stock-based awards exercised, including treasury shares issued |  | - | 45 |
| Stock-based compensation expense |  | 28 | 35 |
| Loans repaid related to the exercise of stock-based awards, net |  | 2 | 2 |
| Change in corporate tax benefit related to stock-based compensation |  | (15) | 3 |
| Shares issued in an acquisition |  | 770 | - |
| Shares acquired for treasury |  | - | (973) |
| Impact of diversification of nonqualified deferred compensation plan |  | - | (18) |
| Impact of cumulative effect of change in accounting principle (b) |  | - | (98) |
| Other |  | (1) | 8 |
| Total Shareholders' Equity, ending | \$ | 10,754 | 9,191 |

(a) Dividends on preferred stock are $\$ .370$ million for the six months ended June 30, 2008 and 2007.
(b) 2007 includes $\$ 96$ million impact due to the adoption of FSP FAS 13-2, "Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction" on January 1, 2007 and $\$ 2$ million impact due to the adoption of FIN 48, "Accounting for Uncertainty in Income Taxes-An Interpretation of FASB Statement No. 109" on January 1, 2007.

See Notes to Condensed Consolidated Financial Statements.

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Fifth Third Bancorp and Subsidiaries
Condensed Consolidated Financial Statements and Notes (continued)
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

| (S in millions) | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 2008 | 2007 |
| Operating Activities |  |  |  |
| Net income | \$ | 84 | 735 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |  |
| Provision for loan and lease losses |  | 1,263 | 205 |
| Depreciation, amortization and accretion |  | 172 | 185 |
| Stock-based compensation expense |  | 28 | 35 |
| Provision for deferred income taxes |  | 167 | 10 |
| Realized securities gains |  | (32) | (2) |
| Realized securities gains - non-qualifying hedges on mortgage servicing rights |  | (3) | - |
| Realized securities losses |  | 15 | 1 |
| Loss on recalculation of the timing of tax benefits on leveraged leases |  | 130 |  |
| Loans originated for sale, net of repayments |  | $(7,651)$ | $(6,289)$ |
| Proceeds from sales of loans held for sale |  | 7,813 | 5,672 |
| Net (gains) losses on sales of loans |  | (57) | 7 |
| Capitalized mortgage servicing rights |  | (123) | (108) |
| Decrease in trading securities |  | 717 | 39 |
| Decrease in other assets |  | 1,329 | 469 |
| Decrease in accrued taxes, interest and expenses |  | (486) | (207) |
| Excess tax benefit related to stock-based compensation |  | ( | (4) |
| Decrease in other liabilities |  | (4) | (559) |
| Net Cash Provided by Operating Activities |  | 3,362 | 189 |
| Investing Activities |  |  |  |
| Proceeds from sales of available-for-sale securities |  | 2,678 | 385 |
| Proceeds from calls, paydowns and maturities of available-for-sale securities |  | 32,850 | 3,671 |
| Purchases of available-for-sale securities |  | $(37,137)$ | $(4,165)$ |
| Proceeds from calls, paydowns and maturities of held-to-maturity securities |  | 2 | 10 |
| Purchases of held-to-maturity securities |  | (10) | - |
| Decrease in other short-term investments |  | 336 | 404 |
| Net increase in loans and leases |  | $(3,822)$ | $(2,001)$ |
| Proceeds from sale of loans |  | 3,511 | 515 |
| Increase in operating lease equipment |  | (25) | (16) |
| Purchases of bank premises and equipment |  | (241) | (232) |
| Proceeds from disposal of bank premises and equipment |  | 28 | 24 |
| Net cash paid in acquisitions |  | (154) | - |
| Net Cash Used In Investing Activities |  | $(1,984)$ | (1,405) |
| Financing Activities |  |  |  |
| Decrease in core deposits |  | $(3,327)$ | (690) |
| Increase in certificates - \$100,000 and over, including foreign office |  | 1,456 | 503 |
| (Decrease) increase in federal funds purchased |  | $(2,192)$ | 2,403 |
| Increase in other short-term borrowings |  | 148 | 535 |
| Proceeds from issuance of long-term debt |  | 2,651 | 1,748 |
| Repayment of long-term debt |  | (530) | $(2,324)$ |
| Payment of cash dividends |  | (466) | (452) |
| Exercise of stock-based awards, net |  | 2 | 47 |
| Purchases of treasury stock |  | - | (973) |
| Issuance of preferred stock |  | 1,072 | - |
| Excess tax benefit related to stock-based compensation |  | - | 4 |
| Other |  | 1 | 4 |
| Net Cash (Used In) Provided by Financing Activities |  | $(1,185)$ | 805 |
| Increase (Decrease) in Cash and Due from Banks |  | 193 | (411) |
| Cash and Due from Banks at Beginning of Period |  | 2,660 | 2,705 |
| Cash and Due from Banks at End of Period |  | 2,853 | 2,294 |
| Cash Payments |  |  |  |
| Interest | \$ | 1,099 | 1,472 |
| Income taxes |  | 298 | 289 |
| Supplemental Cash Flow Information |  |  |  |
| Acquisitions: |  |  |  |
| Fair value of tangible assets acquired (noncash) |  | 4,318 | - |
| Goodwill and identifiable intangible assets acquired |  | 1,215 | - |
| Liabilities assumed |  | $(4,609)$ | - |
| Common stock issued |  | (770) | - |

See Notes to Condensed Consolidated Financial Statements.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

## 1. Basis of Presentation

The Condensed Consolidated Financial Statements include the accounts of the Bancorp and its majority-owned subsidiaries and variable interest entities in which the Bancorp has been determined to be the primary beneficiary. Other entities, including certain joint ventures, in which there is greater than $20 \%$ ownership, but upon which the Bancorp does not possess and cannot exert significant influence or control, are accounted for by the equity method and not consolidated; those in which there is less than $20 \%$ ownership are generally carried at the lower of cost or fair value. Intercompany transactions and balances have been eliminated.

In the opinion of management, the unaudited Condensed Consolidated Financial Statements include all adjustments, which consist of normal recurring accruals, necessary to present fairly the financial position as of June 30,2008 and 2007, the results of operations for the three and six months ended June 30 , 2008 and 2007 , the cash flows for the six months ended June 30, 2008 and 2007 and the changes in shareholders' equity for the six months ended June 30 , 2008 and 2007. In accordance with accounting principles generally accepted in the United States of America and the rules and regulations of the United States Securities and Exchange Commission for interim financial information, these statements do not include certain information and footnote disclosures required for complete annual financial statements and it is suggested that these condensed financial statements be read in conjunction with the latest annual financial statements. The results of operations for the three and six months ended June 30, 2008 and 2007 and the cash flows for the six months ended June 30 , 2008 and 2007 are not necessarily indicative of the results to be expected for the full year. Financial information as of December 31, 2007 has been derived from the annual Consolidated Financial Statements of the Bancorp.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Certain reclassifications have been made to prior periods' Condensed Consolidated Financial Statements and related notes to conform to the current period presentation.

## 2. New Accounting Pronouncements

In July 2006, the FASB issued FASB Staff Position ("FSP") No. FAS 13-2, "Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction." This FSP addresses the accounting for a change or projected change in the timing of lessor cash flows, but not the total net income, relating to income taxes generated by a leveraged lease transaction. This FSP amends SFAS No. 13, "Accounting for Leases," and applies to all transactions classified as leveraged leases. The timing of cash flows relating to income taxes generated by a leveraged lease is an important assumption that affects the periodic income recognized by the lessor. Under this FSP, the projected timing of income tax cash flows generated by a leveraged lease transaction are required to be reviewed annually or more frequently if events or circumstances indicate that a change in timing has occurred or is projected to occur. The expected timing of the income tax cash flows generated by a leveraged lease is revised if during the lease term the rate of return and the allocation of income would be recalculated from the inception of the lease. In the year of adoption, the cumulative effect of the change in the net investment balance resulting from the recalculation will be recognized as an adjustment to the beginning balance of retained earnings. On an ongoing basis following the adoption, a change in the net investment balance resulting from a recalculation will be recognized as a gain or a loss in the period in which the assumption changed and included in income from continuing operations in the same line item where leveraged lease income is recognized. These amounts would then be recognized back into income over the remaining terms of the affected leases. Additionally, upon adoption, only tax positions that meet the more-likely-than-not recognition threshold should be reflected in the financial statements and all recognized tax positions in a leveraged lease must be measured in accordance with FIN 48, "Accounting for Uncertainty in Income Taxes-An Interpretation of FASB Statement No. 109," issued in July 2006. Upon adoption of this FSP on January 1, 2007, the Bancorp recognized an after-tax adjustment to beginning retained earnings of $\$ 96$ million representing the cumulative effect of applying the provisions of this FSP. Due to recent court decisions related to leveraged leases and uncertainty regarding the outcome of outstanding litigation involving certain of the Bancorp's leveraged leases, the Bancorp recognized after-tax charges in the second quarter of 2008 of $\$ 229$ million relating to leveraged leases. This charge consisted of approximately $\$ 130$ million, pre-tax, or $\$ 89$ million after-tax, reflected as a reduction in interest income due to a projected change in the timing of tax benefits and an increase of approximately $\$ 140$ million, pre-tax and after tax, in tax expense required for interest.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement emphasizes that fair value is a market-based measurement and should be determined based on assumptions that a market participant would use when pricing an asset or liability. This Statement clarifies that market participant assumptions should include assumptions about risk as well as the effect of a restriction on the sale or use of an asset. Additionally, this Statement establishes a fair value hierarchy that provides the highest priority to quoted prices in active markets and the lowest priority to unobservable data. This Statement was effective for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. In February 2008, the FASB issued FSP No. FAS 157-2, "Effective Date of FASB Statement No. 157", which delayed the effective date of SFAS No. 157 for non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually), to fiscal years beginning after November 15 2008. The adoption of SFAS No. 157 on January 1, 2008 did not have a material effect on the Bancorp's Condensed Consolidated Financial Statements.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115." This Statement permits an entity to choose to measure certain financial instruments and certain other items at fair value, on an instrument-by-instrument basis. Once an entity has elected to record eligible items at fair value, the decision is irrevocable and the entity should report unrealized gains and losses on items for which the fair value option has been elected in earnings. On January 1, 2008, upon adoption of this Statement, the Bancorp elected to prospectively measure at fair value, residential mortgage loans originated on or after January 1, 2008 that have a designation as held for sale. Based on this prospective election, the adoption of the fair value option did not have a material effect on the Bancorp's Condensed Consolidated Financial Statements.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations" which replaces SFAS No. 141, "Business Combinations." This Statement retains the fundamental requirements in SFAS No. 141 that the acquisition method of accounting (formerly referred to as purchase method) be used for all business combinations and that an acquirer be identified for each business combination. This Statement defines the acquirer as the entity that obtains control of one or more businesses in the business combination and establishes the acquisition date as of the date that the acquirer achieves control. This Statement requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values. This Statement requires the acquirer to generally recognize acquisition-related costs and restructuring costs separately from the business combination as period expenses. This Statement is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements-an Amendment to ARB No. 51." This Statement establishes new accounting and reporting standards that require the ownership interests in subsidiaries held by parties other than the parent be clearly identified, labeled, and presented in the consolidated statement of financial position within equity, but separate from the parent's equity. The Statement also requires the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the consolidated statement of income. In addition, when a subsidiary is deconsolidated, any retained noncontrolling equity investment in the former subsidiary shall be initially measured at fair value, with the gain or loss on the deconsolidation of the subsidiary measured using the fair value of any noncontrolling equity investment rather than the carrying amount of that retained investment. SFAS No. 160 also clarifies that changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. The Statement also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interest. This Statement is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15,2008 with early adoption prohibited. The Bancorp is currently in the process of evaluating the impact of adopting this Statement on the Bancorp's Condensed Consolidated Financial Statements.

In June 2008, the FASB issued FSP No. EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities." This FSP provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method described in paragraphs 60 and 61 of FASB Statement No. 128, "Earnings per Share". This FSP is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those years. All prior-period earnings per share data presented shall be adjusted retrospectively (including interim financial statements, summaries of earnings, and selected financial data) to conform with the provisions of this FSP. Early application is not permitted. The Bancorp's adoption of this Staff Position on January 1, 2009 is not expected to have a material impact on Bancorp's Condensed Consolidated Financial Statements.

In June 2008, the Emerging Issues Task Force issued EITF Issue No. 07-5, "Determining Whether an Instrument (or Embedded Feature) Is Indexed to an Entity's Own Stock." This Issue provides guidance an entity should use to evaluate whether an equity-linked financial instrument (or embedded feature) is indexed to its own stock. This Issue is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within that period. Early adoption is not permitted. The Bancorp is currently in the process of evaluating the impact of adopting this Issue on the Bancorp's Condensed Consolidated Financial Statements.

In November 2007, the SEC issued Staff Accounting Bulletin ("SAB") No. 109, "Written Loan Commitments Recorded at Fair Value through Earnings." This SAB supersedes SAB No. 105, "Application of Accounting Principles to Loan Commitments", and expresses the current view of the staff that, consistent with guidance in SFAS No. 156 and No. 159, the expected net future cash flows related to the associated servicing of a loan should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. Additionally, this SAB expands the SAB No. 105 view that internally-developed intangible assets should not be recorded as part of the fair value for any written loan commitments that are accounted for at fair value through earnings. This SAB was effective for fiscal quarters beginning after December 15, 2007. The adoption of SAB 109 on January 1,2008 did not have a material impact on the Bancorp's Condensed Consolidated Financial Statements.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

## 3. Business Combinations

On June 6, 2008, the Bancorp acquired $100 \%$ of the outstanding stock of First Charter, a full service financial institution headquartered in Charlotte, North Carolina. First Charter operated 57 branches in North Carolina and two in suburban Atlanta, Georgia. The acquisition of First Charter expanded the Bancorp's footprint into the Charlotte, North Carolina market and strengthened the Bancorp's presence in Georgia.

Under the terms of the transaction, the Bancorp paid $\$ 31.00$ per First Charter share, or approximately $\$ 1.1$ billion. Consideration was paid in the form of approximately $70 \%$ Fifth Third common stock and $30 \%$ cash. First Charter common stock shareholders who received shares of Fifth Third common stock in the merger received 1.7412 shares of Fifth Third common stock for each share of First Charter common stock, resulting in the issuance of 42.9 million shares of Fifth Third common stock. The common stock issued to effect the transaction was valued at $\$ 17.80$ per share, the average closing price of the Bancorp's common stock on the five previous trading days prior to closing.

The assets and liabilities of First Charter were recorded on the Condensed Consolidated Balance Sheet at their respective fair values as of the closing date. The fair values are preliminary and are subject to refinement as information becomes available. The results of First Charter's operations were included in the Bancorp's Condensed Consolidated Statements of Income from the date of acquisition. In addition, the Bancorp realized charges against its earnings for acquisition-related expenses of approximately $\$ 13$ million and $\$ 16$ million, respectively, during the three and six months ended June 30, 2008. The acquisition related expenses consisted primarily of consulting, marketing, travel and relocation costs associated with the conversion.

The transaction resulted in total intangible assets of $\$ 1.2$ billion based upon the purchase price, the fair values of the acquired assets and assumed liabilities and applicable purchase accounting adjustments. Of this total intangibles amount, $\$ 56$ million was allocated to core deposit intangibles, $\$ 9$ million was allocated to customer lists and $\$ 2$ million was allocated to lease intangibles. The remaining $\$ 1.1$ billion of intangible assets was recorded as goodwill.

## 4. Intangible Assets and Goodwill

Intangible assets consist of servicing rights, core deposit intangibles, customer lists, non-compete agreements and cardholder relationships. Intangible assets, excluding servicing rights, are amortized on either a straight-line or an accelerated basis over their estimated useful lives and have an estimated weighted-average life at June 30, 2008 of 3.4 years. The Bancorp reviews intangible assets for possible impairment whenever events or changes in circumstances indicate that carrying amounts may not be recoverable. The details of the Bancorp's intangible assets are shown in the following table. For further information on servicing rights, see Note 5.

| (\$ in millions) |  | Gross Carrying <br> Amount |
| :--- | :--- | ---: | :--- | ---: | :--- | ---: | :--- |
| As of June 30, 2008: |  |  |
| $\quad$ Mortgage servicing rights |  |  |

As of June 30, 2008, all of the Bancorp's intangible assets were being amortized. Amortization expense recognized on intangible assets, including servicing rights, for the three months ended June 30, 2008 and 2007 was $\$ 44$ million and $\$ 34$ million, respectively. For the six months ended June 30, 2008 and 2007, amortization expense was $\$ 88$ million and $\$ 66$ million, respectively.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

Estimated amortization expense, including servicing rights, for the years ending December 31, 2008 through 2012 is as follows:

| $2008(a)$ | $\$ 147$ |
| :--- | ---: |
| 2009 | 132 |
| 2010 | 113 |
| 2011 | 86 |
| 2012 | 72 |

(a) Includes six months actual and six months estimated.

Changes in the net carrying amount of goodwill by reporting segment for the six months ended June 30, 2008 and 2007 were as follows:

| (\$ in millions) | CommercialBanking |  | Branch Banking | Consumer Lending | Processing Solutions | Investment Advisors | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as of December 31, 2007 | \$ | 995 | 950 | 182 | 205 | 138 | 2,470 |
| Acquisition activity |  | 386 | 704 | 33 | - | 10 | 1,133 |
| Balance as of June 30, 2008 | \$ | 1,381 | 1,654 | 215 | 205 | 148 | 3,603 |
| Balance as of December 31, 2006 | \$ | 871 | 797 | 182 | 205 | 138 | 2,193 |
| Acquisition activity |  | - | (1) | - | - | - | (1) |
| Balance as of June 30, 2007 | \$ | 871 | 796 | 182 | 205 | 138 | 2,192 |

The Bancorp completed its annual goodwill impairment test as of September 30, 2007 and determined that no impairment existed. Additionally, as a result of declines in the Bancorp's stock price and market capitalization, the Bancorp completed an interim goodwill impairment test as of June 30 , 2008 and determined that no impairment exists. Acquisition activity includes acquisitions in the respective period in addition to purchase accounting adjustments related to previous acquisitions. During 2008, purchase accounting adjustments were made relating to the initial goodwill recorded from prior acquisitions. During the second quarter of 2008, the Bancorp acquired First Charter which resulted in the recognition of $\$ 1.1$ billion of goodwill and $\$ 56$ million of core deposit intangibles.

## 5. Sales of Receivables and Servicing Rights

The Bancorp sold fixed and adjustable rate residential mortgage loans during the first and second quarters of 2008 and 2007. In those sales, the Bancorp obtained servicing responsibilities. The Bancorp receives annual servicing fees based on a percentage of the outstanding balance. The investors have no recourse to the Bancorp's other assets for failure of debtors to pay when due. The Bancorp identifies classes of servicing assets based on financial asset type and interest rates. For the three months ended June 30, 2008 and 2007, the Bancorp recognized pre-tax gains of $\$ 79$ million and $\$ 25$ million, respectively, on origination fees and the sales of residential mortgage loans. Additionally, the Bancorp recognized $\$ 42$ million and $\$ 36$ million, respectively, in servicing fees on residential mortgages for the three months ended June 30, 2008 and 2007. For the six months ended June 30, 2008 and 2007, the Bancorp recognized pre-tax gains of $\$ 171$ million and $\$ 51$ million, respectively, on the sales of residential mortgage loans. Additionally, the Bancorp recognized $\$ 83$ million and $\$ 69$ million in servicing fees on residential mortgages for the six months ended June 30, 2008 and 2007. The gains on sales of residential mortgages and servicing fees related to residential mortgages are included in mortgage banking net revenue in the Condensed Consolidated Statements of Income. Initial carrying values of servicing rights recognized during the six months ended June 30, 2008 and 2007 were $\$ 124$ million and $\$ 111$ million, respectively.

During the first quarter of 2008 , the Bancorp securitized and sold $\$ 2.7$ billion of automobile loans in three separate transactions. Each transaction isolated the related loans through the use of a securitization trust or a conduit, formed as QSPEs, to facilitate the securitization process in accordance with SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." The Bancorp recognized pre-tax gains of \$15 million on the sale of automobile loans offset by $\$ 26$ million in losses on related hedges. In each of those sales, the Bancorp obtained servicing responsibility, but no servicing asset or liability was recorded as the market based servicing fee was considered adequate compensation. The initial carrying amounts of the interests that continue to be held by the Bancorp were estimated at the date of the sales using discounted projected cash flows. As of June 30, 2008, the Bancorp held subordinated tranche security interests totaling $\$ 65$ million and residual interests totaling $\$ 173$ million.

During the first and second quarters of 2008 and 2007, the Bancorp sold student loans and certain commercial loans and obtained servicing responsibilities. In addition, the Bancorp transferred certain commercial loans to an unconsolidated QSPE that is wholly owned by an independent third party. See Note 8 for further information. At June 30, 2008 and 2007, the value of the servicing asset and subordinated interests related to these sales were immaterial to the Bancorp's Condensed Consolidated Financial Statements.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

As of June 30, 2008 and 2007, the key economic assumptions used in measuring the initial carrying values of the interests that continue to be held by the Bancorp were as follows:

|  |  | June 30, 2008 |  |  |  | June 30, 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rate | Weighted- <br> Average <br> Life <br> (in years) | Prepayment Speed (annual) | $\begin{gathered} \text { Discount } \\ \text { Rate } \\ \text { (annual) } \\ \hline \end{gathered}$ | Weighted- <br> Average <br> Default <br> Rate | Weighted- <br> Average <br> Life <br> (in years) | Prepayment Speed (annual) | $\begin{gathered} \text { Discount } \\ \text { Rate } \\ \text { (annual) } \\ \hline \end{gathered}$ | Weighted- <br> Average <br> Default <br> Rate |
| Residential mortgage loans: |  |  |  |  |  |  |  |  |  |
| Servicing assets | Fixed | 7.0 | 10.6\% | 9.1\% | N/A | 6.9 | 9.5\% | 9.4\% | N/A |
| Servicing assets | Adjustable | 4.2 | 21.9 | 11.5 | N/A | 3.2 | 28.0 | 12.6 | N/A |
| Automobile loans: |  |  |  |  |  |  |  |  |  |
| Residual interest | Fixed | 2.2 | 24.1\% | 8.1\% | 1.5\% | N/A | N/A | N/A | N/A |

Based on historical credit experience, expected credit losses for residential mortgage loan servicing assets have been deemed immaterial. At June 30 , 2008 and 2007, the Bancorp serviced $\$ 38.7$ billion and $\$ 31.5$ billion, respectively, of residential mortgage loans for other investors.

The value of interests that continue to be held by the Bancorp is subject to credit, prepayment and interest rate risks on the sold financial assets. At June 30 , 2008, the sensitivity of a decline in the current fair value of residual cash flows to immediate $10 \%$ and $20 \%$ adverse changes in those assumptions are as follows:

| (\$ in millions) | Rate | Fair Value | Weighted <br> Average <br> Life <br> (in years) | Prepayment Speed Assumption |  |  |  | Residual Servicing Cash Flows |  |  |  | Weighted-Average Default |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Rate | Impact of Adverse <br> Change on Fair Value |  |  | Discount Rate | Impact of Adverse Change on Fair Value |  |  | Rate | Impact of Adverse <br> Change on Fair Value |  |  |
|  |  |  |  |  |  |  | 20\% |  |  |  | 20\% |  |  |  | 20\% |
| Residential mortgage loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Servicing assets | Fixed | \$ 678 | 6.7 | 10.2\% | \$ | 27 | 52 | 9.6\% | \$ | 26 | 50 | - \% | \$ |  | - |
| Servicing assets | Adjustable | 43 | 2.9 | 29.0 |  | 3 | 5 | 12.4 |  | 1 | 2 | - |  |  | - |
| Automobile loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residual interest | Fixed | \$ 166 | 2.2 | 24.1\% | \$ | 4 | 8 | 8.1\% | \$ | 3 | 5 | 1.5\% | \$ | 3 | 6 |

These sensitivities are hypothetical and should be used with caution as changes in fair value based on a $10 \%$ variation in assumptions typically cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in the previous table, the effect of a variation in a particular assumption on the fair value of the interests that continue to be held by the transferor is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another. For example, increases in market interest rates may result in lower prepayments and increased credit losses, which might magnify or counteract the sensitivities.

Changes in the servicing asset related to residential mortgage loans for the six months ended June 30 were:

| (\$ in millions) | 2008 | 2007 |
| :---: | :---: | :---: |
| Carrying amount as of the beginning of period | \$ 662 | 546 |
| Servicing obligations that result from transfer of residential mortgage loans | 124 | 111 |
| Amortization | (64) | (43) |
| Carrying amount before valuation allowance | \$ 722 | 614 |
| Valuation allowance for servicing assets: |  |  |
| Beginning balance | \$ (49) | (27) |
| Servicing valuation recovery | 24 | 15 |
| Ending balance | (25) | (12) |
| Carrying amount as of the end of the period | \$ 697 | 602 |

Temporary impairment or impairment recovery, effected through a change in the MSR valuation allowance, is captured as a component of mortgage banking net revenue in the Condensed Consolidated Statements of Income.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

The fair value of the servicing asset is based on the present value of expected future cash flows. The following table displays the beginning and ending fair value for the six months ended June 30 :

| (\$ in millions) | 2008 | 2007 |
| :---: | :---: | :---: |
| Fixed rate residential mortgage loans: |  |  |
| Fair value at beginning of period (December 31, 2007 and 2006) | \$ 565 | 483 |
| Fair value at end of period | 678 | 584 |
| Adjustable rate residential mortgage loans: |  |  |
| Fair value at beginning of period (December 31, 2007 and 2006) | 50 | 45 |
| Fair value at end of period | 43 | 48 |

The Bancorp maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in value of the MSR portfolio. This strategy includes the purchase of free-standing derivatives (principal-only swaps, swaptions and interest rate swaps) and various available-for-sale securities (primarily principal-only strips). The interest income, mark-to-market adjustments and gain or loss from sale activities associated with these portfolios are expected to economically hedge a portion of the change in value of the MSR portfolio caused by fluctuating discount rates, earnings rates and prepayment speeds. The Bancorp recognized a net loss of $\$ 31$ million and $\$ 11$ million for the six months ended June 30, 2008 and 2007, respectively, related to changes in fair value and settlement of free-standing derivatives purchased to economically hedge the MSR portfolio. See Note 7 for information on the types and amount of free-standing derivatives used to economically hedge the MSR portfolio. As of June 30, 2008 and 2007, the available-for-sale securities portfolio included $\$ 840$ million and $\$ 315$ million, respectively, of securities related to the non-qualifying hedging strategy.

## 6. Loans Acquired in a Transfer

In 2008 and 2007, the Bancorp acquired certain loans, primarily related to the Crown and First Charter acquisitions, for which there was evidence of deterioration of credit quality since origination and for which it was probable, at acquisition, that all contractually required payments would not be collected. These loans were evaluated either individually or segregated into pools based on common risk characteristics and accounted for under Statement of Position 03-3, "Accounting for Certain Loans or Debt Securities Acquired in a Transfer" ("SOP 03-3"). SOP 03-3 requires acquired loans within its scope to be recorded at fair value and prohibits carrying over valuation allowances when applying purchase accounting. Loans carried at fair value, mortgage loans held for sale and loans under revolving credit agreements are excluded from the scope of SOP 03-3. Prepayment assumptions were applied to contractually required payments at acquisition of each loan. During the second quarter of 2008, the Bancorp recorded $\$ 5$ million in the allowance for loan and lease losses on loans accounted for under SOP 03-3.

As of June 30, 2008 and 2007, the outstanding balance of all contractually required payments and carrying amount of those loans accounted for under SOP 03-3 were as follows:

| (\$ in millions) | 2008 | 2007 |
| :---: | :---: | :---: |
| Commercial | \$ 151 | - |
| Consumer | 119 | - |
| Outstanding balance | \$ 270 | - |
| Carrying amount | \$ 123 | - |

At the acquisition date, the Bancorp determines the excess of the loan's contractually required payments over all cash flows expected to be collected as an amount that should not be accreted into interest income (nonaccretable difference). The remaining amount representing the difference in the expected cash flows of acquired loans and the basis in acquired loans is accreted into interest income over the remaining life of the loan or pool of loans. A summary of activity is provided below.

| (\$ in millions) |  |  |
| :--- | :---: | :---: |
| Balance as of December 31, 2007 | $\mathbf{A c c r e t a b l e ~ Y i e l d ~}$ |  |
| Additions | 6 |  |
| Accretion | 5 |  |
| Reclassifications from (to) nonaccretable yield | $(5)$ |  |
| Balance as of June 30,2008 | 6 |  |

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

Loans acquired during 2008 and 2007, for which it was probable at acquisition that all contractually required payments would not be collected, are summarized as follows:

| (\$ in millions) | 2008 | 2007 |
| :---: | :---: | :---: |
| Contractually required payments receivable at acquisition: |  |  |
| Commercial | \$ 63 | 99 |
| Consumer | 34 | 136 |
| Total | \$ 97 | $\underline{235}$ |
| Cash flows expected to be collected at acquisition | \$ 44 | 113 |
| Fair value of acquired loans at acquisition | 39 | 105 |

## 7. Derivative Financial Instruments

The Bancorp maintains an overall risk management strategy that incorporates the use of derivative instruments to reduce certain risks related to interest rate, prepayment and foreign currency volatility. Additionally, the Bancorp holds derivative instruments for the benefit of its commercial customers. The Bancorp does not enter into derivative instruments for speculative purposes.

The Bancorp's interest rate risk management strategy involves modifying the repricing characteristics of certain financial instruments so that changes in interest rates do not adversely affect the net interest margin and cash flows. Derivative instruments that the Bancorp may use as part of its interest rate risk management strategy include interest rate swaps, interest rate floors, interest rate caps, forward contracts, options and swaptions. Interest rate swap contracts are exchanges of interest payments, such as fixed-rate payments for floating-rate payments, based on a common notional amount and maturity date. Interest rate floors protect against declining rates, while interest rate caps protect against rising interest rates. Forward contracts are contracts in which the buyer agrees to purchase, and the seller agrees to make delivery of, a specific financial instrument at a predetermined price or yield. Options provide the purchaser with the right, but not the obligation, to purchase or sell a contracted item during a specified period at an agreed upon price. Swaptions are financial instruments granting the owner the right, but not the obligation, to enter into or cancel a swap.

Prepayment volatility arises mostly from changes in fair value of the largely fixed-rate MSR portfolio, mortgage loans and mortgage-backed securities. The Bancorp may enter into various free-standing derivatives (principal-only swaps, swaptions, floors, options and interest rate swaps) to economically hedge prepayment volatility. Principal-only swaps are total return swaps based on changes in the value of the underlying mortgage principal-only trust.

Foreign currency volatility occurs as the Bancorp enters into certain foreign denominated loans. Derivative instruments that the Bancorp may use to economically hedge these foreign denominated loans include foreign exchange swaps and forward contracts.

The Bancorp also enters into derivative contracts (including foreign exchange contracts, commodity contracts and interest rate swaps, floors and caps) for the benefit of commercial customers. The Bancorp may economically hedge significant exposures related to these free-standing derivatives by entering into offsetting third-party contracts with approved, reputable counterparties with substantially matching terms and currencies. Credit risk arises from the possible inability of counterparties to meet the terms of their contracts. The Bancorp's exposure is limited to the replacement value of the contracts rather than the notional, principal or contract amounts. The Bancorp minimizes the credit risk through credit approvals, limits, counterparty collateral and monitoring procedures.

The Bancorp holds certain derivative instruments that qualify for hedge accounting treatment under SFAS No. 133 and are designated as fair value hedges or cash flow hedges. Derivative instruments that do not qualify for hedge accounting treatment under SFAS No. 133, or for which hedge accounting is not established, are held as free-standing derivatives and provide the Bancorp an economic hedge. All customer accommodation derivatives are held as free-standing derivatives.

## Fair Value Hedges

The Bancorp may enter into interest rate swaps to convert its fixed-rate, long-term debt to floating-rate debt. Decisions to convert fixed-rate debt to floating are made primarily through consideration of the asset/liability mix of the Bancorp, the desired asset/liability sensitivity and interest rate levels. For the three and six months ended June 30, 2008 and 2007, certain interest rate swaps met the criteria required to qualify for the shortcut method of accounting. Based on this shortcut method of accounting treatment, no ineffectiveness is assumed. For interest rate swaps that do not meet the shortcut requirements, an assessment of hedge effectiveness was performed and such swaps were accounted for using the "long-haul" method. The long-haul method requires a quarterly assessment of hedge effectiveness and measurement of ineffectiveness. For interest rate swaps accounted for as a fair value hedge using the long-haul method, ineffectiveness is the difference between the changes in the fair value of the interest rate swap and changes in fair value of the long-term debt attributable to the risk being hedged. The ineffectiveness on interest rate swaps

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

hedging long-term debt is reported within interest expense in the Condensed Consolidated Statements of Income. For the three and six months ended June 30, 2008 and 2007, the difference in the gain or loss on interest rate swaps and the offsetting gain or loss on long-term debt was insignificant to the Bancorp's Condensed Consolidated Statements of Income.

The following table reflects the change in fair value for interest rate contracts and the related hedged items included in the Condensed Consolidated Statements of Income:

| (\$ in millions) | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 | $\underline{2007}$ |  |  | $\underline{2007}$ |
| Interest rate contracts: |  |  |  |  |  |  |
| Change in fair value on interest rate swaps |  | (214) | (65) | \$ | (8) | (55) |
| Change in fair value on long-term debt |  | 216 | 64 |  | 10 | 53 |

The Bancorp previously entered into forward contracts that met the criteria for fair value hedge accounting to hedge its residential mortgage loans held for sale. Upon adoption of SFAS No. 159 on January 1, 2008 and the Bancorp's election to carry residential mortgage loans held for sale at fair value, all new forward contracts held to hedge its residential mortgage loans held for sale were held as free-standing derivative instruments. For the three and six months ended June 30 , 2007, the ineffectiveness of the hedging relationships related to residential mortgage loans held for sale was insignificant to the Bancorp's Condensed Consolidated Statements of Income.

The following table reflects the market value of all fair value hedges included in the Condensed Consolidated Balance Sheets:

|  |  | June 30, 2008 |  |  | December 31, 2007 |  | June 30, 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | Notional Amount |  | $\begin{gathered} \text { Fair } \\ \text { Value } \\ \hline \end{gathered}$ |  | Notional Amount | Fair Value | Notional Amount | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |
| Interest rate contracts included in other assets: |  |  |  |  |  |  |  |  |
| Interest rate swaps related to debt | \$ | 3,705 | \$ |  | 3,000 | 67 | - | - |
| Forward contracts related to mortgage loans held for sale |  | - |  | - | 183 | 1 | 989 | 13 |
| Total included in other assets |  |  | \$ |  |  | 68 |  | 13 |
| Interest rate contracts included in other liabilities: |  |  |  |  |  |  |  |  |
| Interest rate swaps related to debt | \$ | 1,725 | \$ | 39 | 775 | 21 | 2,575 | 151 |
| Forward contracts related to mortgage loans held for sale |  | - |  | - | 511 | 4 | 807 | 2 |
| Total included in other liabilities |  |  | \$ |  |  | 25 |  | 153 |

During 2006, the Bancorp terminated interest rate swaps designated as fair value hedges and, in accordance with SFAS No. 133, an amount equal to the cumulative fair value adjustment to the hedged items at the date of termination will be amortized as an adjustment to interest expense over the remaining term of the long-term debt. For the three months ended June 30, 2008 and 2007, $\$ 2$ million and $\$ 3$ million in net deferred losses, net of tax, on the terminated fair value hedges were amortized into interest expense, respectively. For the six months ended June 30, 2008 and 2007, $\$ 5$ million and $\$ 6$ million, respectively, in net deferred losses, net of tax, on the terminated fair value hedges were amortized into interest expense.

## Cash Flow Hedges

The Bancorp may enter into interest rate swaps to convert floating-rate assets and liabilities to fixed rates or to hedge certain forecasted transactions. The assets or liabilities are typically grouped and share the same risk exposure for which they are being hedged. The Bancorp may also enter into interest rate caps and floors to limit cash flow variability of floating rate assets and liabilities. As of June 30, 2008, all hedges designated as cash flow hedges are assessed for effectiveness using regression analysis. Ineffectiveness is generally measured as the amount by which the cumulative change in the fair value of the hedging instrument exceeds the present value of the cumulative change in the hedged item's expected cash flows. Ineffectiveness is reported within other noninterest income in the Condensed Consolidated Statements of Income.

The effective portion of the gains or losses on derivative contracts are reported within accumulated other comprehensive income and are reclassified from accumulated other comprehensive income to current period earnings when the forecasted transaction affects earnings. During the first quarter of 2008 , the Bancorp completed the sale of automobile loans and recognized $\$ 26$ million in cash flow hedge losses in other noninterest income, which were partially offset by gains of $\$ 15$ million on the sale of automobile loans. Reclassified gains and losses on interest rate floors related to commercial loans and interest rate caps related to debt are recorded within interest income and interest expense, respectively. As of June 30, 2008, $\$ 34$ million of deferred gains on cash flow hedges are recorded in accumulated other comprehensive income.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

The following table presents the net gains (losses) recorded in the Condensed Consolidated Statements of Income and Accumulated Other Comprehensive Income relating to cash flow derivative instruments;

|  | Amount of <br> ineffectiveness <br> recognized in other |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (\$ in millions) |  |

As of June 30, 2008, $\$ 5$ million in net deferred gains, net of tax, recorded in accumulated other comprehensive income are expected to be reclassified into earnings during the next twelve months.

The following table reflects the notional amount and market value of all cash flow hedges included in the Condensed Consolidated Balance Sheets:

| (\$ in millions) | June 30, 2008 |  |  |  | December 31, 2007 |  | June 30, 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | tional ount |  | Fair Value | Notional Amount | Fair Value | Notional Amount | Fair Value |
| Interest rate contracts included in other assets: |  |  |  |  |  |  |  |  |
| Interest rate floors related to commercial loans | \$ | 1,500 |  | 104 | 1,500 | 107 | 1,500 | 32 |
| Interest rate caps related to debt |  | 1,750 |  | 14 | 1,750 | 11 | 1,750 | 26 |
| Total included in other assets |  |  |  | 118 |  | 118 |  | 58 |
| Interest rate contracts included in other liabilities: |  |  |  |  |  |  |  |  |
| Interest rate swaps related to consumer loans | \$ | - | \$ | - | 1,000 | 11 | - | - |
| Total included in other liabilities |  |  | \$ | - |  | 11 |  | - |

## Free-Standing Derivative Instruments - Risk Management

The Bancorp enters into foreign exchange derivative contracts to economically hedge certain foreign denominated loans. Derivative instruments that the Bancorp may use to economically hedge these foreign denominated loans include foreign exchange swaps and forward contracts. The Bancorp does not designate these instruments against the foreign denominated loans, and therefore, does not obtain hedge accounting treatment. Revaluation gains and losses on such foreign currency derivative contracts are recorded within other noninterest income in the Condensed Consolidated Statements of Income, as are revaluation gains and losses on foreign denominated loans.

As part of its overall risk management strategy relative to its mortgage banking activity, the Bancorp may enter into various free-standing derivatives (principal-only swaps, swaptions, floors, options and interest rate swaps) to economically hedge changes in fair value of its largely fixed-rate MSR portfolio. Principal-only swaps hedge the mortgage-LIBOR spread because these swaps appreciate in value as a result of tightening spreads. Principal-only swaps also provide prepayment protection by increasing in value when prepayment speeds increase, as opposed to MSRs that lose value in a faster prepayment environment. Receive fixed/pay floating interest rate swaps and swaptions increase in value when interest rates do not increase as quickly as expected. The Bancorp enters into forward contracts to economically hedge the change in fair value of certain residential mortgage loans held for sale due to changes in interest rates. The Bancorp may also enter into forward swaps to economically hedge the change in fair value of certain commercial mortgage loans held for sale due to changes in interest rates. Interest rate lock commitments issued on residential mortgage loan commitments that will be held for resale are also considered free-standing derivative instruments and the interest rate exposure on these commitments is economically hedged primarily with forward contracts. Revaluation gains and losses from free-standing derivatives related to mortgage banking activity are recorded as a component of mortgage banking net revenue in the Condensed Consolidated Statements of Income.

Additionally, the Bancorp occasionally may enter into free-standing derivative instruments (options, swaptions and interest rate swaps) in order to minimize significant fluctuations in earnings and cash flows caused by interest rate volatility. The gains and losses on these derivative contracts are recorded within other noninterest income in the Condensed Consolidated Statements of Income.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

The net gains (losses) recorded in the Condensed Consolidated Statements of Income relating to free-standing derivative instruments used for risk management are summarized below:

| (\$ in millions) | Income Statement Caption | For the three months ended June 30, |  | For the six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 | $\underline{2007}$ | 2008 | $\underline{2007}$ |
| Interest rate contracts: |  |  |  |  |  |
| Forward contracts related to commercial mortgage loans held for sale | Corporate banking revenue | \$ - | - | \$ (8) | - |
| Forward contracts related residential mortgage loans held for sale | Mortgage banking net revenue | 7 | 12 | 11 | 9 |
| Derivative instruments related to MSR portfolio | Mortgage banking net revenue | (84) | (9) | (31) | (11) |
| Derivative instruments related to interest rate risk | Other noninterest income | (1) | - | (1) | (1) |
| Foreign exchange contracts: |  |  |  |  |  |
| Foreign exchange contracts | Other noninterest income | (1) | (9) | 3 | (10) |

The following table reflects the notional amount and market value of free-standing derivatives used for risk management included in the Condensed Consolidated Balance Sheets:

| (\$ in millions) | June 30, 2008 |  |  | December 31, 2007 |  |  | June 30, 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notional Amount |  | $\begin{gathered} \hline \text { Fair } \\ \text { Value } \end{gathered}$ | Notional Amount |  | $\begin{gathered} \text { Fair } \\ \text { Value } \\ \hline \end{gathered}$ | Notional Amount |  | Fair <br> Value |
| Interest rate contracts included in other assets: |  |  |  |  |  |  |  |  |  |
| Derivative instruments related to MSR portfolio | \$ | 4,947 | 76 | \$ | 3,062 | 70 | \$ | 3,325 | 20 |
| Derivative instruments related to held for sale mortgages |  | 638 | 6 |  | 229 | 1 |  | 151 | 2 |
| Derivative instruments related to interest rate risk |  | 528 | 6 |  | 1 | - |  | 6 | - |
| Foreign exchange contracts included in other assets: |  |  |  |  |  |  |  |  |  |
| Foreign exchange contracts |  | 179 | 4 |  | - | - |  | - | - |
| Total included in other assets |  |  | 92 |  |  | 71 |  |  | 22 |
| Interest rate contracts included in other liabilities: |  |  |  |  |  |  |  |  |  |
| Derivative instruments related to MSR portfolio | \$ | 1,038 | 10 | \$ | 1,280 | 16 | \$ | 1,972 | 14 |
| Derivative instruments related to held for sale mortgages |  | 335 | 2 |  | 588 | 9 |  | 204 | 1 |
| Derivative instruments related to interest rate risk |  | 549 | 8 |  | - | - |  | 19 | - |
| Foreign exchange contracts included in other liabilities: |  |  |  |  |  |  |  |  |  |
| Foreign exchange contracts |  | 10 | - |  | 153 | 1 |  | - | - |
| Total included in other liabilities |  |  | 20 |  |  | 26 |  |  | 15 |

## Free-Standing Derivative Instruments - Customer Accommodation

The majority of the free-standing derivative instruments the Bancorp enters into are for the benefit of commercial customers. These derivative contracts are not designated against specific assets or liabilities on the Condensed Consolidated Balance Sheets or to forecasted transactions and, therefore, do not qualify for hedge accounting. These instruments include foreign exchange derivative contracts entered into for the benefit of commercial customers involved in international trade to hedge their exposure to foreign currency fluctuations, commodity contracts to hedge such items as natural gas and various other derivative contracts. The Bancorp may economically hedge significant exposures related to these derivative contracts entered into for the benefit of customers by entering into offsetting contracts with approved, reputable, independent counterparties with substantially matching terms. The Bancorp hedges its interest rate exposure on commercial customer transactions by executing offsetting swap agreements with primary dealers. Revaluation gains and losses on foreign exchange, commodity and other commercial customer derivative contracts are recorded as a component of corporate banking revenue in the Condensed Consolidated Statements of Income.

The Bancorp primarily offered its customers an equity-linked certificate of deposit that has a return linked to equity indices. Under SFAS No. 133, a certificate of deposit that pays interest based on changes on an equity index is a hybrid instrument that requires separation into a host contract (the certificate of deposit) and an embedded derivative contract (written equity call option). The Bancorp entered into an offsetting derivative contract to economically hedge the exposure taken through the issuance of equity-linked certificates of deposit. Both the embedded derivative and derivative contract entered into by the Bancorp were recorded as free-standing derivatives and recorded at fair value with offsetting gains and losses recognized within noninterest income in the Condensed Consolidated Statements of Income.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

The net gains (losses) recorded in the Condensed Consolidated Statements of Income relating to free-standing derivative instruments used for customer accommodation are summarized below:

|  | Income Statement Caption | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) |  |  |  | $\underline{2007}$ |  |  | $\underline{2007}$ |
| Interest rate contracts: |  |  |  |  |  |  |  |
| Interest rate lock commitments | Mortgage banking net revenue | \$ | (4) | (4) | \$ | 2 | - |
| Commodity contracts: |  |  |  |  |  |  |  |
| Commodity contracts for customers | Corporate banking revenue |  | 1 | - |  | 1 | 1 |
| Foreign exchange contracts: |  |  |  |  |  |  |  |
| Foreign exchange contracts for customers | Corporate banking revenue |  | 26 | 14 |  | 50 | 27 |

The following table reflects the notional amount and market value of free-standing derivatives used for customer accommodation included in the Condensed Consolidated Balance Sheets:

| (\$ in millions) | June 30, 2008 |  |  | December 31, 2007 |  | June 30, 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notional Amount |  | $\begin{gathered} \hline \begin{array}{c} \text { Fair } \\ \text { Value } \end{array} \end{gathered}$ | Notional Amount | $\begin{gathered} \text { Fair } \\ \text { Value } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Notional } \\ & \text { Amount } \end{aligned}$ | $\begin{gathered} \text { Fair } \\ \text { Value } \\ \hline \end{gathered}$ |
| Interest rate contracts included in other assets: |  |  |  |  |  |  |  |
| Interest rate contracts for customers | \$ | 14,477 | \$ 422 | 12,265 | 391 | 9,902 | 110 |
| Interest rate lock commitments |  | 582 | 5 | 656 | 3 | 537 | 2 |
| Commodity contracts included in other assets: |  |  |  |  |  |  |  |
| Commodity contracts for customers |  | 222 | 39 | 167 | 28 | 101 | 8 |
| Foreign exchange contracts included in other assets: |  |  |  |  |  |  |  |
| Foreign exchange contracts for customers |  | 7,913 | 233 | 7,132 | 255 | 5,214 | 200 |
| Equity contracts included in other assets: |  |  |  |  |  |  |  |
| Derivative instruments related to equity-linked CD |  | 57 | 3 | 50 | 5 | 27 | 3 |
| Total included in other assets |  |  | \$ 702 |  | 682 |  | 323 |
| Interest rate contracts included in other liabilities: |  |  |  |  |  |  |  |
| Interest rate contracts for customers | \$ | 15,255 | \$ 423 | 12,430 | 391 | 9,971 | 110 |
| Interest rate lock commitments |  | 217 | 2 | 253 | 1 | 578 | 3 |
| Commodity contracts included in other liabilities: |  |  |  |  |  |  |  |
| Commodity contracts for customers |  | 222 | 39 | 163 | 22 | 78 | 8 |
| Foreign exchange contracts included in other liabilities: |  |  |  |  |  |  |  |
| Foreign exchange contracts for customers |  | 6,504 | 202 | 6,642 | 234 | 4,838 | 181 |
| Equity contracts included in other liabilities: |  |  |  |  |  |  |  |
| Derivative instruments related to equity-linked CD |  | 57 | 3 | 50 | 5 | 26 | 3 |
| Total included in other liabilities |  |  | \$ 669 |  | 653 |  | 305 |

## 8. Commitments, Contingent Liabilities and Guarantees

The Bancorp, in the normal course of business, enters into financial instruments and various agreements to meet the financing needs of its customers. The Bancorp also enters in certain transactions and agreements to manage its interest rate and prepayment risks, provide funding, equipment and locations for its operations and invest in its communities. These instruments and agreements involve, to varying degrees, elements of credit risk, counterparty risk and market risk in excess of the amounts recognized in the Bancorp's Condensed Consolidated Balance Sheets. Creditworthiness for all instruments and agreements is evaluated on a case-by-case basis in accordance with the Bancorp's credit policies. The Bancorp's significant commitments, contingent liabilities and guarantees in excess of the amounts recognized in the Condensed Consolidated Balance Sheets are summarized as follows:

## Commitments

The Bancorp has certain commitments to make future payments under contracts. A summary of significant commitments at June 30:

| $\mathbf{( \$ ~ i n ~ m i l l i o n s )}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| :--- | ---: | ---: |
| Commitments to extend credit | $\mathbf{\$ 1 , 3 9 6}$ | $\mathbf{4 5 , 6 2 4}$ |
| Letters of credit (including standby letters of credit) | $\mathbf{9 , 0 4 2}$ | 8,158 |
| Forward contracts to sell mortgage loans | $\mathbf{9 7 3}$ | 2,085 |
| Noncancelable lease obligations | $\mathbf{8 4 5}$ | $\mathbf{7 8 4}$ |
| Purchase obligations | $\mathbf{9 1}$ | $\mathbf{4 8}$ |
| Capital expenditures | $\mathbf{8 5}$ | $\mathbf{9 2}$ |

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

Commitments to extend credit are agreements to lend, typically having fixed expiration dates or other termination clauses that may require payment of a fee. Since many of the commitments to extend credit may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash flow requirements. The Bancorp is exposed to credit risk in the event of nonperformance for the amount of the contract. Fixed-rate commitments are also subject to market risk resulting from fluctuations in interest rates and the Bancorp's exposure is limited to the replacement value of those commitments. As of June 30, 2008 and 2007, the Bancorp had a reserve for probable credit losses on unfunded commitments totaling $\$ 115$ million and $\$ 77$ million, respectively, included in other liabilities in the Condensed Consolidated Balance Sheets.

Standby and commercial letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. At June 30, 2008, approximately $\$ 3.0$ billion of standby letters of credit expire within one year, $\$ 5.7$ billion expire between one to five years and $\$ 0.5$ billion expire thereafter. At June 30, 2008, letters of credit of approximately $\$ 86$ million were issued to commercial customers for a duration of one year or less to facilitate trade payments in domestic and foreign currency transactions. At June 30, 2008, the reserve related to these standby letters of credit was $\$ 1$ million. Approximately $70 \%$ and $69 \%$ of the total standby letters of credit were secured as of June 30, 2008 and 2007, respectively. In the event of nonperformance by the customers, the Bancorp has rights to the underlying collateral, which can include commercial real estate, physical plant and property, inventory, receivables, cash and marketable securities.

The Bancorp's subsidiaries have entered into a number of noncancelable lease agreements. The minimum rental commitments under noncancelable lease agreements are shown in the previous table. The Bancorp or its subsidiaries have also entered into a limited number of agreements for work related to banking center construction and to purchase goods or services.

## Contingent Liabilities

The Bancorp, through its electronic payment processing division, processes Visa and MasterCard merchant card transactions. Pursuant to Visa and MasterCard rules, the Bancorp assumes certain contingent liabilities relating to these transactions which typically arise from billing disputes between the merchant and cardholder that are ultimately resolved in the cardholder's favor. In such cases, these transactions are "charged back" to the merchant and disputed amounts are refunded to the cardholder. If the Bancorp is unable to collect these amounts from the merchant, it will bear the loss for refunded amounts. The likelihood of incurring a contingent liability arising from chargebacks is relatively low, as most products or services are delivered when purchased and credits are issued on returned items. For the six months ended June 30, 2008 and 2007, the Bancorp processed approximately $\$ 71$ million and $\$ 67$ million, respectively, of chargebacks presented by issuing banks, resulting in no material losses to the Bancorp. The Bancorp accrues for probable losses based on historical experience and did not carry a credit loss reserve related to such chargebacks at June 30, 2008 and 2007.

There are legal claims pending against the Bancorp and its subsidiaries that have arisen in the normal course of business. See Note 9 for additional information regarding these proceedings.

## Guarantees

The Bancorp has performance obligations upon the occurrence of certain events under financial guarantees provided in certain contractual arrangements.
Through June 30, 2008 and 2007, the Bancorp had transferred, subject to credit recourse, certain primarily floating-rate, short-term investment grade commercial loans to an unconsolidated QSPE that is wholly owned by an independent third-party. The outstanding balance of such loans at June 30, 2008 and 2007 was approximately $\$ 2.9$ billion and $\$ 3.3$ billion, respectively. These loans may be transferred back to the Bancorp upon the occurrence of certain specified events. These events include borrower default on the loans transferred, bankruptcy preferences initiated against underlying borrowers and ineligible loans transferred by the Bancorp to the QSPE. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is approximately equivalent to the total outstanding balance. In addition, the Bancorp's agreement to provide liquidity support to the QSPE was $\$ 3.5$ billion and $\$ 4.0$ billion as of June 30, 2008 and June 30, 2007, respectively. At June 30, 2008 and 2007, the Bancorp's loss reserve related to the liquidity support and credit enhancement provided to the QSPE was $\$ 20$ million and $\$ 13$ million, respectively, recorded in other liabilities on the Condensed Consolidated Balance Sheets.

During the third quarter of 2007, the Bancorp began purchasing asset-backed commercial paper from the QSPE due to widening credit spreads in the commercial paper market. As of June 30, 2008, the amount of commercial paper held by the Bancorp was $\$ 614$ million, representing $20 \%$ of the total commercial paper issued by the QSPE.

At June 30, 2008 and 2007, the Bancorp had provided credit recourse on residential mortgage loans sold to unrelated third parties of approximately $\$ 1.4$ billion and $\$ 1.6$ billion, respectively. In the event of any customer default, pursuant to the credit recourse provided, the Bancorp is required to reimburse the third party. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is equivalent to the total outstanding balance. In the event of nonperformance, the Bancorp has rights to the underlying collateral value securing the loan. The Bancorp maintained an estimated credit loss reserve of approximately $\$ 14$ million and $\$ 19$ million relating to these residential mortgage loans sold at June 30, 2008 and 2007, respectively, recorded in other

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

liabilities on the Condensed Consolidated Balance Sheets. To determine the credit loss reserve, the Bancorp used an approach that is consistent with its overall approach in estimating credit losses for various categories of residential mortgage loans held in its loan portfolio.

Fifth Third Securities, Inc ("FTS"), a subsidiary of the Bancorp, guarantees the collection of all margin account balances held by its brokerage clearing agent for the benefit of FTS customers. FTS is responsible for payment to its brokerage clearing agent for any loss, liability, damage, cost or expense incurred as a result of customers failing to comply with margin or margin maintenance calls on all margin accounts. The margin account balance held by the brokerage clearing agent as of June 30, 2008 was $\$ 24$ million compared to $\$ 51$ million as of June 30, 2007. In the event of any customer default, FTS has rights to the underlying collateral provided. Given the existence of the underlying collateral provided and negligible historical credit losses, the Bancorp does not maintain a loss reserve related to the margin accounts.

As of June 30, 2008 and 2007, the Bancorp had fully and unconditionally guaranteed certain long-term borrowing obligations issued by wholly-owned issuing trust entities of $\$ 2.8$ billion and $\$ 817$ million, respectively. Refer to Note 10 for more information regarding long-term debt issued by the Bancorp.

The Bancorp, as a member bank of Visa, Inc. ("Visa") prior to Visa's completion of their initial public offering ("IPO") on March 19, 2008, had certain indemnification obligations pursuant to Visa's certificate of incorporation and bylaws and in accordance with their membership agreements. In accordance with Visa's by-laws prior to the IPO, the Bancorp could have been required to indemnify Visa for the Bancorp's proportional share of losses based on the pre-IPO membership interests. In contemplation of the IPO, Visa announced that it had completed restructuring transactions during the fourth quarter of 2007. As part of this restructuring, the Bancorp's indemnification obligation was modified to include only certain known litigation as of the date of the restructuring. This modification triggered a requirement to recognize the fair value of the indemnification obligation in accordance with FIN 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." Accordingly, the Bancorp recorded an indemnification liability under FIN 45 of $\$ 3$ million. Additionally, during 2007, the Bancorp recorded $\$ 169$ million for its share of litigation formally settled by Visa and for probable future litigation settlements. These amounts were accrued under SFAS No. 5, "Accounting for Contingencies." In connection with the IPO, Visa retained a portion of the proceeds to fund an escrow account in order to resolve existing litigation settlements as well as fund potential future litigation settlements. As of June 30, 2008, the Bancorp has recorded its proportional share of $\$ 124$ million of the Visa escrow account net against the current Visa litigation reserve of $\$ 144$ million.

## 9. Legal and Regulatory Proceedings

As previously disclosed, during May 2005, the Bancorp filed suit in the United States District Court for the Southern District of Ohio against the IRS seeking a refund of taxes paid as a result of the audit of the 1997 tax year. This suit involves a determination of the correct tax treatment of certain leveraged leases entered into by the Bancorp. The outcome of this litigation will likely impact a number of leveraged leases entered into during 1997 through 2004 . After a jury trial, the jury rendered a verdict in the form of answers to interrogatories, some of which favored Fifth Third and some of which favored the IRS. No judgment has been entered by the court in the case and the parties dispute the judgment that should be entered in light of the jury's responses to the interrogatories. Both the IRS and the Bancorp will be filing briefs, after which the court will enter a judgment. The nature and timing of the court's decision is uncertain. During the second quarter of 2008 , decisions in two other cases involving the tax treatment of leveraged leases were issued where the courts ruled in favor of the IRS. To date, the decisions issued have been dependent on the specific facts in each case. The Bancorp continues to believe that the facts and circumstances related to its leveraged leases are different from these other cases, that its tax treatment was proper under the tax law as it existed at the time the tax benefits were reported, and that the facts in its case support its position. The Bancorp is required under applicable accounting standards to assess the likeliness of a favorable outcome of this litigation. In light of recent decisions and uncertainty related to its own case, the Bancorp has concluded that previously recognized benefits from the transactions at issue in the litigation and certain other leveraged leases described above must be remeasured as required by FIN 48 and has recorded an increase to tax expense of approximately $\$ 140$ million, or $\$ 0.26$ per share, both pre-tax and after-tax, required for interest related to previous tax years pursuant to FIN 48 and a charge of approximately $\$ 130$ million pre-tax, or $\$ 0.16$ per share after-tax, to reflect a projected change in the timing of tax benefits pursuant to FSP No. FAS 13-2. The Bancorp believes these charges address the downside risk it has related to leveraged leases should there be a negative outcome in its case. The Bancorp intends to continue pursuing a favorable disposition of this matter.

During April 2006, the Bancorp was added as a defendant in a consolidated antitrust class action lawsuit originally filed against Visa ${ }^{\circledR}$, MasterCard ${ }^{\circledR}$ and several other major financial institutions in the United States District Court for the Eastern District of New York. The plaintiffs, merchants operating commercial businesses throughout the U.S. and trade associations, claim that the interchange fees charged by card-issuing banks are unreasonable and seek injunctive relief and unspecified damages. In addition to being a named defendant, the Bancorp is also subject to an indemnification obligation of Visa as discussed in Note 8. Accordingly, in the third and fourth quarters of 2007, the Bancorp recorded a contingent liability included in the $\$ 172$ million litigation reserve. In connection with Visa's IPO, the Bancorp reversed $\$ 152$ million of these reserves in the first quarter of 2008.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

Several putative class action complaints have been filed against the Bancorp in various federal and state courts. The federal cases were consolidated by the Judicial Panel on Multidistrict Litigation and are now known as "In Re TJX Security Breach Litigation." The state court actions have been removed to federal court and have been consolidated into that same case. The complaints relate to the alleged intrusion of The TJX Companies, Inc.'s ("TJX") computer system and the potential theft of their customers' non-public information and alleged violations of the Gramm-Leach-Bliley Act. Some of the complaints were filed by consumers and seek unquantified damages on behalf of putative classes of persons who transacted business at any one of TJX's stores during the period of the alleged intrusion. Another was filed by financial institutions and seeks unquantified damages on behalf of other similarly situated entities that suffered losses in relation to the alleged intrusion. The U.S. District Court ("Court") has granted the Bancorp's motion to dismiss certain of the claims, but additional claims remain pending. On November 29, 2007, the U.S. District Court, District of Massachusetts ("District Court") issued an order denying Plaintiffs' Motion for Class Certification in the consolidated cases brought by financial institutions (the "Financial Institution Track"). On December 18, 2007, the District Court entered its final order in the Financial Institution Track litigation that i) denied Plaintiffs' Motion for Leave to Amend their Complaint, without prejudice; ii) dismissed the case for lack of subject matter jurisdiction; and iii) transferred the case from the United States District Court to the Massachusetts Superior Court in and for the County of Middlesex ("Massachusetts State Court"). On December 18, 2007, TJX Companies, Inc. filed a Notice of Appeal to the United States Court of Appeals for the First Circuit ("First Circuit") as to that portion of the Court's December 18 order transferring the case to Massachusetts State Court and an emergency motion to stay the Massachusetts State Court proceedings pending the appeal. On December 19, 2007, the First Circuit granted the request for stay until further order of the Court. On December 20, 2007, the Bancorp likewise filed a Notice of Appeal to the First Circuit solely as to that portion of the District Court's December 18 Order transferring the case to the Massachusetts State Court. On December 21, 2007, Plaintiffs also filed a Notice of Appeal in the First Circuit as to the entirety of the District Court's December 18 Order and also as to all other prior "adverse rulings" including, without limitation, the District Court's denial of class certification and dismissal of various claims. Both TJX and the Bancorp amended their Notices of Appeal to likewise appeal all adverse rulings by the District Court. Separately, on January 16, 2008, the two remaining financial institution plaintiff banks who had not reached a settlement with TJX filed a new lawsuit against the Bancorp and TJX in Massachusetts State Court asserting similar allegations to those set forth in the Financial Institution Track litigation. After TJX and the Bancorp removed the case to the District Court, it was remanded to Massachusetts State Court and a motion to stay those proceedings is now pending. In regards to the consumer track litigation, on January 9, 2008, the District Court issued an Order of Preliminary Approval of a proposed class action settlement funded solely by TJX. A Final Fairness Hearing was held July 15, 2008, at which time the Court approved the proposed settlement with certain changes that are subject to objection by the parties.

In June 2007, Ronald A. Katz Technology Licensing, L.P. ("Katz") filed a suit in the United States District Court for the Southern District of Ohio against the Bancorp and its Ohio banking subsidiary. In the suit, Katz alleges that the Bancorp and its Ohio bank are infringing on Katz's patents for interactive call processing technology by offering certain automated telephone banking and other services. This lawsuit is one of many related patent infringement suits brought by Katz in various courts against numerous other defendants. Katz is seeking unspecified monetary damages and penalties as well as injunctive relief in the suit. Management believes there are substantial defenses to these claims and intends to defend them vigorously. The impact of the final disposition of this lawsuit cannot be assessed at this time.

In February 2008, a shareholder of the Bancorp filed a derivative suit in the Court of Common Pleas for Hamilton County, Ohio, against the members of the Bancorp's Board of Directors and, nominally, the Bancorp, alleging breach of fiduciary duty and waste of corporate assets, among other charges, in relation to the approval of the Bancorp's acquisition of First Charter. The suit sought an injunction to halt proceeding with the acquisition of First Charter, an independent valuation of First Charter as to its worth, unspecified compensatory damages in favor of the Bancorp from the Directors as well as costs and attorneys fees to the plaintiff. In July 2008, this lawsuit was dismissed with prejudice by the court pursuant to a joint motion to dismiss by the Bancorp and the Board of Directors.

In June and July of 2008, two putative class action complaints were filed in the United States District Court for the Southern District of Ohio against the Bancorp and its Chief Executive Officer, among other parties, alleging violations of federal securities laws related to disclosures made by the Bancorp in press releases and filings with the Securities and Exchange Commission regarding its quality and sufficiency of capital, credit losses and related matters, and seeking unquantified damages on behalf of putative classes of persons who purchased the Bancorp's securities, interest, attorney and expert fees and other costs and litigation expenses. Also, in July 2008, a shareholder of the Bancorp filed a putative derivative suit in the Court of Common Pleas for Hamilton County, Ohio, against the members of the Bancorp's Board of Directors and, nominally, the Bancorp, alleging breach of fiduciary duty in connection with the Bancorp's alleged violations of federal and state securities laws, among other charges, in relation to its previous statements regarding its quality and sufficiency of capital, credit losses and related matters. The suit seeks unspecified compensatory damages in favor of the Bancorp from the Board of Directors, punitive damages, and interest, as well as costs, disbursements and attorney and other expert fees to the plaintiff. The impact of the final disposition of these lawsuits cannot be assessed at this time.

The Bancorp and its subsidiaries are not parties to any other material litigation. However, there are other litigation matters that arise in the normal course of business. While it is impossible to ascertain the ultimate resolution or range of financial liability with respect to these contingent matters, management believes any resulting liability from these other actions would not have a material effect upon the Bancorp's consolidated financial position or results of operations or cash flows.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

## 10. Long-term Debt

In March 2008, the Bancorp issued $\$ 1.0$ billion of subordinated notes to third party investors. The subordinated notes bear a fixed rate of interest of $8.25 \%$ per annum. The notes are unsecured, subordinated obligations of the Bancorp. Payment of the full principal amount of the notes will be due upon maturity on March 1, 2038. The notes will not be subject to redemption at the Bancorp's option at any time prior to maturity.

In April 2008, the Bancorp issued $\$ 750$ million of senior notes to third party investors. The senior notes bear a fixed rate of interest of $6.25 \%$ per annum. The notes are unsecured, senior obligations of the Bancorp. Payment of the full principal amount of the notes will be due upon maturity on May 1, 2013. The notes will not be subject to redemption at the Bancorp's option at any time prior to maturity.

In May 2008, Fifth Third Capital Trust VII ("Trust VII"), a wholly-owned non-consolidated subsidiary of the Bancorp, issued $\$ 400$ million of Tier 1-qualifying trust preferred securities to third party investors and invested these proceeds in junior subordinated notes ("JSN VII") issued by the Bancorp. The Bancorp's obligations under the transaction documents, taken together, have the effect of providing a full and unconditional guarantee by the Bancorp, on a subordinated basis, of the payment obligations of the Trust VII. No other subsidiaries of the Bancorp are guarantors of the JSN VII. The JSN VII will mature on May 15, 2068. The JSN VII held by the Trust VII bear a fixed rate of interest of $8.875 \%$ until May 15, 2058. After May 15, 2058, the JSN VII bear interest at a variable rate of three-month LIBOR plus $5.00 \%$. The Bancorp has subsequently entered into hedges related to these notes. The JSN VII may be redeemed at the option of the Bancorp on or after May 15, 2013, or in certain other limited circumstances, at a redemption price of $100 \%$ of the principal amount plus accrued but unpaid interest. All redemptions are subject to certain conditions and generally require approval by the Federal Reserve Board.

## 11. Income Taxes

The Bancorp accounts for its uncertain tax positions in accordance with FIN 48. At June 30, 2008 and December 31, 2007, the Bancorp had unrecognized tax benefits of $\$ 961$ million and $\$ 469$ million, respectively. Those balances included $\$ 83$ million and $\$ 100$ million of tax positions that, if recognized, would impact the effective tax rate and $\$ 1$ million and $\$ 6$ million in tax positions that would impact goodwill. The remaining $\$ 877$ million and $\$ 363$ million is related to tax positions for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of the deductions. A significant portion of these tax positions relate to the leveraged lease litigation discussed in Note 9.

It is reasonably possible that the amount of the unrecognized benefit with respect to certain of the Bancorp's uncertain tax positions could significantly increase or decrease during the next 12 months. An estimate of the range of the reasonably possible changes to the unrecognized tax benefits cannot be made at this time.

Any interest and penalties incurred in connection with income taxes are accrued as a component of tax expense. At June 30, 2008 and December 31, 2007, the Bancorp had accrued interest liabilities of $\$ 210$ million and $\$ 67$ million, net of the related tax benefits. A significant portion of the interest accrued as well as the increase during the year relates to the leveraged lease charge discussed in Note 9 . No liabilities were recorded for penalties. In July 2008, the Bancorp made an additional deposit of $\$ 600$ million with the IRS bringing the total deposit with the IRS to approximately $\$ 1$ billion to mitigate the risk associated with the disputed leases. These deposits enable the Bancorp to stop the accrual of interest, to the extent of the deposits, if the Bancorp is not ultimately successful.

The Bancorp has filed suit in the United States District Court for the Southern District of Ohio in a dispute with the IRS concerning the timing of deductions associated with certain leveraged lease transactions in its 1997 tax return. The IRS has also proposed adjustments for subsequent tax years. The proposed adjustments relate to the Bancorp's portfolio of leveraged leases, with both domestic and foreign municipalities. The status of the current litigation is further described in Note 9.

The statute of limitations for Federal income tax returns remains open for tax years 2004 through 2007. In addition, limited statute extensions have been agreed to for tax years 1997 through 2003 primarily for leasing uncertainties. With the exception of the state impact of the Federal items discussed above as well as a few states with insignificant uncertain liabilities, the statutes of limitations for state income tax returns remain open for tax years in accordance with the various states' statutes.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

## 12. Retirement and Benefit Plans

Net periodic pension cost is recorded as a component of employee benefits expense in the Condensed Consolidated Statements of Income. The plan assumptions are evaluated annually and are updated as necessary. The discount rate assumption reflects the yield on a portfolio of high quality fixed-income instruments that have a similar duration to the plan's liabilities. The expected long-term rate of return assumption reflects the average return expected on the assets invested to provide for the plan's liabilities. In determining the expected long-term rate of return, the Bancorp evaluated actuarial and economic inputs, including long-term inflation rate assumptions and broad equity and bond indices long-term return projections, as well as actual long-term historical plan performance. Based on the current year actuarial assumptions, the Bancorp did not make any cash contributions to its pension plans during the six months ended June 30, 2008, and does not expect to contribute to the plans during the remainder of 2008.

The following table summarizes the components of net periodic pension cost:

| (\$ in millions) | For the three months ended June 30, |  |  | For the six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 | 2007 |  | 08 | 2007 |
| Service cost |  | - | - | \$ | - | - |
| Interest cost |  | 3 | 3 |  | 7 | 7 |
| Expected return on assets |  | (5) | (5) |  | (10) | (10) |
| Amortization of actuarial loss |  | 2 | 2 |  | 4 | 4 |
| Amortization of net prior service cost |  | - | - |  | - | - |
| Settlement |  | - | - |  | - | - |
| Net periodic pension cost | \$ | - | - | \$ | 1 | 1 |

## 13. Stock-Based Compensation

Stock-based compensation awards are eligible for issuance under the 2008 Incentive Compensation Plan to key employees and directors of the Bancorp and its subsidiaries. The Incentive Compensation Plan provides for incentive and non-qualified stock options, stock appreciation rights ("SARs"), restricted stock and restricted stock units, and performance share and restricted stock awards. All of the Bancorp's stock-based awards are to be settled with stock with the exception of a portion of the performance shares that are to be settled in cash. The Bancorp has historically used treasury stock to settle stock-based awards, when available. Stock options, issued at fair market value based on the closing price of the Bancorp's common stock on the date of grant, have up to ten-year terms and vest and become fully exercisable ratably over a three or four year period of continued employment. SARs, issued at fair market value based on the closing price of the Bancorp's common stock on the date of grant, have up to ten-year terms and vest and become exercisable either ratably or fully over a four year period of continued employment. The Bancorp does not grant discounted stock options or SARs, re-price previously granted stock options or SARs, or grant reload stock options. Restricted stock grants vest either fully after four years or ratably after three, four and five years of continued employment and include dividend and voting rights. Performance share and performance restricted stock awards have three-year cliff vesting terms with performance or market conditions as defined by the plan.

For stock options, approximately 1.1 million options were issued in conjunction with acquisitions, 1,000 were granted, 156,000 were exercised, and 2.7 million were forfeited or expired during the six months ended June 30, 2008. Approximately 5,000 options were granted, 2.7 million were exercised, and 209,000 were forfeited or expired during the six months ended June 30, 2007. For SARs, approximately 6.8 million were granted and 1.5 million were forfeited or expired during the six months ended June 30, 2008. No SARs were exercised during the six months ended June 30, 2008. Approximately 6.6 million SARs were granted, 41,000 were exercised, and 550,000 were forfeited or expired during the six months ended June 30, 2007. For restricted stock awards, approximately 3.1 million awards were granted, 396,000 awards vested and were released, and 350,000 awards were forfeited during the six months ended June 30 , 2008. Approximately 1.5 million awards were granted, 33,000 awards vested and were released, and 145,000 awards were forfeited during the six months ended June 30, 2007.

The Bancorp uses assumptions, which are evaluated and revised as necessary, in estimating the grant-date fair value of each option grant. For the six months ended June 30, 2008 and 2007, the weighted-average assumptions were as follows:

| Expected option life (in years) | $\frac{\mathbf{2 0 0 8}}{\mathbf{6}}$ | $\frac{\mathbf{2 0 0 7}}{\mathbf{6}}$ |
| :--- | :---: | :---: |
| Expected volatility | $\mathbf{6 0 \%}$ | $22 \%$ |
| Expected dividend yield | $\mathbf{8 . 6 9 \%}$ | $4.44 \%$ |
| Risk-free interest rate | $\mathbf{3 . 2 5 \%}$ | $4.56 \%$ |

The expected option life is derived from historical exercise patterns and represents the amount of time that options granted are expected to be outstanding. The expected volatility is based on a combination of historical and implied volatilities of the Bancorp's common stock. The expected dividend yield is based on annual dividends divided by the Bancorp's stock price at the date of the

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

grant. The risk-free interest rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.
Stock-based compensation expense was $\$ 14$ million and $\$ 19$ million for the three months ended June 30, 2008 and 2007, respectively, and $\$ 27$ million and $\$ 36$ million for the six months ended June 30, 2008 and 2007, respectively, and is included in salaries, wages and incentives expense in the Condensed Consolidated Statements of Income.

## 14. Accumulated Other Comprehensive Income

The Bancorp has elected to present the disclosures required by SFAS No. 130, "Reporting Comprehensive Income," in the Condensed Consolidated Statements of Changes in Shareholders' Equity and in the table below. Disclosure of the reclassification adjustments, related tax effects allocated to other comprehensive income and accumulated other comprehensive income for the six months ended June 30 were as follows:

| (S in millions) | $\begin{aligned} & \text { Pre-Tax } \\ & \text { Activity } \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { Tax } \\ \text { Effect } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Net } \\ \text { Activity } \end{gathered}$ |  | inning | $\begin{gathered} \text { Net } \\ \text { Activity } \end{gathered}$ | Ending <br> Balance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2008 |  |  |  |  |  |  |  |  |
| Losses on available-for-sale securities | \$ | (42) | 10 | (32) |  |  |  |  |
| Reclassification adjustment for net gains recognized in net income |  | (17) | 11 | (6) |  |  |  |  |
| Unrealized losses on available-for-sale securities |  | (59) | 21 | (38) | \$ | (94) | (38) | (132) |
| Gains on cash flow hedge derivatives |  | 8 | (3) | 5 |  |  |  |  |
| Reclassification adjustment for net losses on cash flow hedge derivatives recognized in net income |  | 6 | (2) | 4 |  |  |  |  |
| Unrealized gains on cash flow hedge derivatives |  | 14 | (5) | 9 |  | 25 | 9 | 34 |
| Defined benefit plans: |  |  |  |  |  |  |  |  |
| Net prior service cost |  | - | - | - |  |  |  |  |
| Net loss |  | 4 | (1) | 3 |  |  |  |  |
| Total pension and other postretirement obligations |  | 4 | (1) | 3 |  | (57) | 3 | (54) |
| Total other comprehensive income | \$ | (41) | 15 | (26) |  |  |  |  |
| Total accumulated other comprehensive income |  |  |  |  | \$ | (126) | (26) | (152) |
| 2007 |  |  |  |  |  |  |  |  |
| Losses on available-for-sale securities | \$ | (171) | 60 | (111) |  |  |  |  |
| Unrealized losses on available-for-sale securities |  |  |  |  | \$ | (119) | (111) | (230) |
| Losses on cash flow hedge derivatives |  | (11) | 4 | (7) |  |  |  |  |
| Reclassification adjustment for net losses on cash flow hedge derivatives recognized in net income |  | 1 | - | 1 |  |  |  |  |
| Unrealized losses on cash flow hedge derivatives |  | (10) | 4 | (6) |  | (1) | (6) | (7) |
| Defined benefit plans: |  |  |  |  |  |  |  |  |
| Net prior service cost |  | - | - | - |  |  |  |  |
| Net loss |  | 4 | (1) | 3 |  |  |  |  |
| Total pension and other postretirement obligations |  | 4 | (1) | 3 |  | (59) | 3 | (56) |
| Total other comprehensive income | \$ | (177) | 63 | (114) |  |  |  |  |
| Total accumulated other comprehensive income |  |  |  |  | \$ | (179) | (114) | (293) |

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

## 15. Earnings Per Share

The calculation of earnings per share and the reconciliation of earnings per share and earnings per diluted share were as follows:

| For the three months ended June 30: (in millions, except per share data) | 2008 |  |  |  | 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Income | Average $\underline{\text { Shares }}$ | $\begin{gathered} \text { Pher } \\ \text { Share } \\ \text { Amount } \end{gathered}$ |  | Income |  | Average Shares | $\begin{gathered} \text { Per } \\ \text { Share } \\ \text { Amount } \end{gathered}$ |  |
| Earnings per share: |  |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ (202) |  |  |  |  |  |  |  |  |
| Net income (loss) available to common shareholders (a) | \$ (202) | 540 | \$ | (0.37) | \$ | 375 | 540 | \$ | 0.69 |
| Earnings per diluted share: |  |  |  |  |  |  |  |  |  |
| Net income (loss) available to common shareholders | \$ (202) | 540 | \$ | (0.37) | \$ | 375 | 540 | \$ | 0.69 |
| Effect of dilutive securities: |  |  |  |  |  |  |  |  |  |
| Stock based awards |  | - |  | - |  |  | 3 |  | - |
| Convertible preferred stock (b) | - | - |  | - |  | - | - |  | - |
| Net income (loss) available to common shareholders plus assumed conversions | \$ (202) | 540 |  | (0.37) |  |  | 543 | \$ | 0.69 |

(a) Dividends on preferred stock are $\$ .185$ million for the three months ended June 30, 2008 and 2007.
(b) The additive effect to income from dividends on convertible preferred stock is $\$ .145$ million for the three months ended June 30, 2008 and 2007, and the average share dilutive effect from convertible preferred stock is . 308 million shares for the three months ended June 30, 2007.

|  |  |  | $\mathbf{2 0 0 8}$ |  |  |  | 2007 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(a) Dividends on preferred stock are $\$ .370$ million for the six months ended June 30, 2008 and 2007.
(b) The additive effect to income from dividends on convertible preferred stock is $\$ .290$ million for the six months ended June 30, 2008 and 2007, and the average share dilutive effect from convertible preferred stock is 7 million shares and 308 million shares for the six months ended June 30, 2008 and 2007, respectively.

Due to the net loss for the three months ended June 30, 2008, the diluted earnings per share calculation excludes all common stock equivalents, including 44.7 million options and stock appreciation rights and 5.8 million shares of unvested restricted stock, as their inclusion would have been anti-dilutive to earnings per share. Options to purchase 33.4 million shares outstanding during the three months ended June 30, 2007 were not included in the computation of net income per diluted share as the effect would have been anti-dilutive. The outstanding shares consist of options and stock appreciation rights that have not yet been exercised, and unvested restricted stock. Options and stock appreciation rights are excluded from the computation of net income per diluted shares because the exercise price of the shares is greater than the average market price of the common shares and, therefore, the effect would be antidilutive. Restricted shares are excluded from the calculation until vested.

Options to purchase 43.8 million and 32.7 million shares outstanding during the six months ended June 30, 2008 and June 30, 2007, respectively, were not included in the computation of net income per diluted share as the effect would have been anti-dilutive.

## 16. Fair Value Measurements

Effective January 1, 2008, the Bancorp adopted SFAS No. 157, "Fair Value Measurements", which provides a framework for measuring fair value under accounting principles generally accepted in the United States of America. SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. SFAS No. 157 also establishes a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the instrument's fair value measurement. The three levels within the fair value hierarchy are described as follows:

Level 1-Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Bancorp has the ability to access at the measurement date.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

Level 2-Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3-Unobservable inputs for the asset or liability for which there is little, if any, market activity at the measurement date. Unobservable inputs reflect the Bancorp's own assumptions about what market participants would use to price the asset or liability. The inputs are developed based on the best information available in the circumstances, which might include the Bancorp's own financial data such as internally developed pricing models, discounted cash flow methodologies, as well as instruments for which the fair value determination requires significant management judgment.

Effective January 1, 2008, the Bancorp adopted SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-Including an Amendment of FASB Statement No. 115", which allows an entity the irrevocable option to elect fair value for the initial and subsequent measurement for certain financial assets and liabilities on an instrument-by-instrument basis. Upon election of the fair value option in accordance with SFAS No. 159, subsequent changes in fair value are recorded as an adjustment to earnings.

The following table summarizes assets and liabilities measured at fair value on a recurring basis, including financial instruments in which the Bancorp has elected the fair value option in accordance with SFAS No. 159.

| As of June 30, 2008 (\$ in millions) | Fair Value Measurements Using |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total Fair |  |
| Assets: |  |  |  |  |  |  |
| Available-for-sale securities (a) | \$ | 507 | 11,297 | 173(e) | \$ | 11,977 |
| Trading securities |  | 1 | 240 | - |  | 241 |
| Loans held for sale (b) |  | - | 761 | - |  | 761 |
| Other assets (c) |  | 6 | 976 | 8 |  | 990 |
| Total assets | \$ | 514 | 13,274 | 181 | \$ | 13,969 |
| Liabilities: |  |  |  |  |  |  |
| Other liabilities (d) | \$ | 32 | 712 | 15 | \$ | 759 |
| Total liabilities | \$ | 32 | 712 | 15 | \$ | 759 |

(a) Excludes FHLB and FRB stock totaling $\$ 533$ million and $\$ 208$ million, respectively, which are carried at par.
(b) Includes residential mortgage loans held for sale.
(c) Includes derivatives with a positive fair value.
(d) Includes derivatives with a negative fair value, short positions and certain deferred compensation liabilities.
(e) See Note 5 for a sensitivity analysis on significant Level 3 assets.

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

## Available-for-sale and Trading securities

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include government bonds and exchange traded equities. If quoted market prices are not available, then fair values are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. Examples of such instruments, which would generally be classified within Level 2 of the valuation hierarchy, include corporate and municipal bonds, mortgage-backed securities, and asset-backed securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. Securities classified within Level 3 include residual interests in securitizations of automobile and home equity loans.

## Residential mortgage loans held for sale

For loans held for sale, fair value is estimated based upon mortgage backed securities prices and spreads to those prices or, for certain assets, discounted cash flow models that may incorporate the anticipated portfolio composition, credit spreads of asset-backed securities with similar collateral, and market conditions. Residential mortgage loans held for sale are classified within Level 2 of the valuation hierarchy.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

## Derivatives

Exchange-traded derivatives valued using quoted prices are classified within Level 1 of the valuation hierarchy. However, few classes of derivative contracts are listed on an exchange. The majority of the Bancorp's derivative positions are valued utilizing models that use as their basis readily observable market parameters and are classified within Level 2 of the valuation hierarchy. Such derivatives include basic and structured interest rate swaps and options. Derivatives that are valued based upon models with significant unobservable market parameters are classified within Level 3 of the valuation hierarchy. Interest rate lock commitments on residential mortgage loans are an example of derivatives designated as Level 3.

The following table is a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3).

## Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

| Three months ended June 30, 2008 (\$ in millions) | Available-forSale Securities |  | $\begin{aligned} & \text { Derivatives, } \\ & \quad \text { Net }(a) \end{aligned}$ | Total Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, March 31, 2008 | \$ | 176 | 4 | \$ | 180 |
| Total gains or losses (realized/unrealized): |  |  |  |  |  |
| Included in earnings |  | 2 | (11) |  | (9) |
| Included in other comprehensive income |  | 3 | - |  | 3 |
| Purchases, sales, issuances and settlements, net |  | (8) | - |  | (8) |
| Transfers in and/or out of Level 3 |  | - | - |  | - |
| Balance, June 30, 2008 | \$ | 173 | (7) | \$ | 166 |
| The amount of total gains or losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets still held at June 30, 2008 (b) | \$ | 2 | (5) | \$ | (3) |

(a) Net derivatives include derivative assets of $\$ 8$ million and derivative liabilities of $\$ 15$ million at June 30, 2008.
(b) Includes interest income and expense.

The total gains and losses included in earnings for the three months ended June 30,2008 for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) included $\$ 6$ million of losses recorded in other noninterest income, $\$ 4$ million of losses recorded in mortgage banking net revenue, $\$ 1$ million of losses recorded in securities gains/losses, and $\$ 2$ million of gains recorded in interest income in the Condensed Consolidated Statements of Income.

The total gains and losses included in earnings for the three months ended June 30, 2008 attributable to changes in unrealized gains and losses related to assets still held at June 30, 2008 included $\$ 7$ million of losses recorded in other noninterest income, $\$ 1$ million of losses recorded in securities gains/losses, $\$ 3$ million of gains recorded in mortgage banking net revenue, and $\$ 2$ million of gains recorded in interest income in the Condensed Consolidated Statements of Income.

## Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

| Six months ended June 30, 2008 (\$ in millions) | Available-forSale Securities |  | $\begin{aligned} & \text { Derivatives, } \\ & \text { Net (a) } \\ & \hline \end{aligned}$ | Total Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, January 1, 2008 | \$ | 10 | (4) | \$ | 6 |
| Total gains or losses (realized/unrealized): |  |  |  |  |  |
| Included in earnings |  | 2 | (11) |  | (9) |
| Included in other comprehensive income |  | 2 | - |  | 2 |
| Purchases, sales, issuances and settlements, net |  | 159 | 8 |  | 167 |
| Transfers in and/or out of Level 3 |  | - | - |  | - |
| Balance, June 30, 2008 | \$ | 173 | (7) | \$ | 166 |
| The amount of total gains or losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets still held at June 30, 2008 (b) | \$ | 2 | - | \$ | 2 |

[^2]The total gains and losses included in earnings for the six months ended June 30, 2008 for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) included $\$ 7$ million of losses recorded in other noninterest income, $\$ 5$ million of losses recorded in corporate banking revenue, $\$ 2$ million of losses recorded in securities gains/losses, $\$ 3$ million of gains recorded in interest income, and $\$ 2$ million of gains recorded in mortgage banking net revenue in the Condensed Consolidated Statements of Income.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

The total gains and losses included in earnings for the six months ended June 30, 2008 attributable to changes in unrealized gains and losses related to assets still held at June 30, 2008 included $\$ 8$ million of gains recorded in mortgage banking net revenue, $\$ 3$ million of gains recorded in interest income, $\$ 7$ million of losses recorded in other noninterest income, and $\$ 2$ million of losses recorded in securities gains/losses in the Condensed Consolidated Statements of Income.

## Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis. These assets and liabilities are not measured at fair value on an ongoing basis; however, they are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment.

| (\$ in millions) | Carrying Value at June 30, 2008 |  |  |  |  | Total Gains (Losses) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Quoted Prices in } \\ \text { Active Markets } \\ \text { for Identical } \\ \text { Assets } \\ \text { (Level 1) } \\ \hline \end{gathered}$ |  | Significant Other Observable Inputs (Level 2) | Significant Unobservable <br> Inputs (Level 3) | Total | Three Months <br> Ended June 30, 2008 |  | $\begin{gathered} \text { Six Months } \\ \text { Ended June 30, } \\ 2008 \\ \hline \end{gathered}$ |  |
| Commercial loans | \$ | - | - | 213 | $\overline{\$ 213}$ | \$ | (86) | \$ | (137) |
| Commercial mortgage loans |  | - | - | 133 | 133 |  | (36) |  | (67) |
| Commercial construction loans |  | - | - | 256 | 256 |  | (60) |  | (121) |
| Total | \$ | - | - | 602 | \$ 602 | \$ | (182) | \$ | (325) |

During the second quarter of 2008, certain loans included in the Bancorp's loan portfolio were deemed impaired in accordance with SFAS No. 114. The fair value of the impaired portfolio loans was calculated based on the fair value of the underlying collateral. Therefore, these loans are classified within Level 3 of the valuation hierarchy.

During the first quarter of 2008, the Bancorp recognized temporary impairment in certain classes of the MSR portfolio in which the carrying value of the MSRs was written down to the fair value as of March 31, 2008. In the second quarter of 2008, the Bancorp recognized a recovery of the impairment, and the fair value of the MSRs exceeded the carrying value as of June 30, 2008.

## Fair Value Option

The Bancorp elected on January 1, 2008 to measure residential mortgage loans held for sale at fair value in accordance with SFAS No. 159. The election was prospective, at the instrument level, for residential mortgage loans that have a designation as held for sale on the day the specific loan closes. Existing loans held for sale as of December 31, 2007 were not included in the fair value option election and were valued at the lower of cost or market. Electing to measure residential mortgage loans held for sale at fair value reduces certain timing differences, better matches changes in the value of these assets with changes in the value of derivatives used as economic hedges for these assets and eliminates the complex hedge accounting requirements that were followed prior to the adoption of SFAS No. 159.

Management's intent to sell residential mortgage loans classified as held for sale may change over time due to such factors as changes in the overall liquidity markets or changes in characteristics specific to certain loans held for sale. Consequently, these loans may be reclassified to loans held for investment and maintained in the Bancorp's loan portfolio. In such cases, the loans will continue to be measured at fair value in accordance with SFAS No. 159.

Fair value changes included in earnings for instruments for which the fair value option was elected included a loss of $\$ 13$ million and a gain of $\$ 9$ million, respectively, for the three and six months ended June 30, 2008 and are reported as mortgage banking net revenue in the Condensed Consolidated Statements of Income.

Interest on residential mortgage loans measured at fair value is accrued as it is earned using the effective interest method and is reported as interest income in the Condensed Consolidated Statements of Income. Gains and losses included in earnings attributable to changes in instrument-specific credit risk for residential mortgage loans measured at fair value are immaterial to the Bancorp's Condensed Consolidated Financial Statements due to the short time period between the origination and sale of the loans, and the lack of delinquent loans at June 30, 2008. The following table summarizes the difference between the aggregate fair value and the aggregate unpaid principal balance for residential mortgage loans measured at fair value as of June 30, 2008.

| (\$ in millions) | Aggregate Fair Value |  | Aggregate Unpaid Principal Balance | Difference |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage loans measured at fair value | \$ | 761 | 751 | \$ | 10 |
| Past due loans of 90 days or more |  | - | - |  | - |
| Nonaccrual loans |  | - | - |  | - |

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

## 17. Business Segments

Results of operations and selected financial information by business segment are as follows:

| (S in millions) | CommercialBanking |  | Branch Banking Banking | Consumer Lending | Processing | Investment Advisors | General Corporate and Other | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended June 30, 2008: |  |  |  |  |  |  |  |  |  |
| Net interest income (a) | \$ | 350 | 400 | 104 | - | 47 | (157) | - | 744 |
| Provision for loan and lease losses |  | 156 | 75 | 104 | 3 | 5 | 376 | - | 719 |
| Net interest income after provision for loan and lease losses (a) |  | 194 | 325 | - | (3) | 42 | (533) | - | 25 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Electronic payment processing revenue |  | (1) | 49 | - | 206 | - | - | (19) (b) | 235 |
| Service charges on deposits |  | 46 | 111 | - | - | 2 | - | - | 159 |
| Corporate banking revenue |  | 101 | 3 | - | - | 4 | 3 | - | 111 |
| Investment advisory revenue |  | 1 | 24 | - | - | 93 | (2) | (24) (c) | 92 |
| Mortgage banking net revenue |  | - | 7 | 78 | - | - | 1 | - | 86 |
| Other noninterest income |  | 11 | 18 | 7 | 10 | 2 | 1 | - | 49 |
| Securities losses, net |  | - | - | - | - | - | (10) | - | (10) |
| Total noninterest income |  | 158 | 212 | 85 | 216 | 101 | (7) | (43) | 722 |
| Noninterest expense: |  |  |  |  |  |  |  |  |  |
| Salaries, wages and incentives |  | 63 | 99 | 27 | 17 | 33 | 92 | - | 331 |
| Employee benefits |  | 11 | 27 | 7 | 3 | 7 | 5 | - | 60 |
| Net occupancy expense |  | 4 | 39 | 2 | 1 | 2 | 25 | - | 73 |
| Payment processing expense |  | - | 2 | - | 65 | - | - | - | 67 |
| Technology and communications |  | (1) | 3 | - | 10 | 1 | 36 | - | 49 |
| Equipment expense |  | 1 | 10 | - | - | - | 20 | - | 31 |
| Other noninterest expense |  | 138 | 128 | 51 | 45 | 56 | (128) | (43) | 247 |
| Total noninterest expense |  | 216 | 308 | 87 | 141 | 99 | 50 | (43) | 858 |
| Income (loss) before income taxes (a) |  | 136 | 229 | (2) | 72 | 44 | (590) | - | (111) |
| Applicable income taxes (a) |  | 22 | 81 | (1) | 25 | 16 | (52) | - | 91 |
| Net income (loss) | \$ | 114 | 148 | (1) | 47 | 28 | (538) | - | (202) |
| Average assets | \$ | 47,352 | 44,890 | 22,172 | 1,007 | 5,623 | $(8,946)$ | - | 112,098 |
| Three months ended June 30, 2007: |  |  |  |  |  |  |  |  |  |
| Net interest income (a) | \$ | 325 | 362 | 99 | (1) | 38 | (78) | - | 745 |
| Provision for loan and lease losses |  | 31 | 38 | 27 | 3 | 2 | 20 | - | 121 |
| Net interest income after provision for loan and lease losses (a) |  | 294 | 324 | 72 | (4) | 36 | (98) | - | 624 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Electronic payment processing revenue |  | (2) | 45 | - | 172 | - | 1 | (11) (b) | 205 |
| Service charges on deposits |  | 38 | 104 | - | - | 2 | (2) | - | 142 |
| Corporate banking revenue |  | 80 | 3 | - | 1 | 2 | , | - | 88 |
| Investment advisory revenue |  | 1 | 25 | - | - | 99 | (3) | (25) (c) | 97 |
| Mortgage banking net revenue |  | - | 1 | 39 | - | - | 1 | - | 41 |
| Other noninterest income |  | 15 | 17 | 18 | 9 | 1 | 36 | - | 96 |
| Total noninterest income |  | 132 | 195 | 57 | 182 | 104 | 35 | (36) | 669 |
| Noninterest expense: |  |  |  |  |  |  |  |  |  |
| Salaries, wages and incentives |  | 52 | 93 | 12 | 16 | 35 | 101 | - | 309 |
| Employee benefits |  | 10 | 25 | 6 | 3 | 6 | 18 | - | 68 |
| Net occupancy expense |  | 4 | 34 | 2 | 1 | 2 | 25 | - | 68 |
| Payment processing expense |  | - | 2 | - | 57 | - | - | - | 59 |
| Technology and communications |  | 1 | 4 | 1 | 8 | 1 | 26 | - | 41 |
| Equipment expense |  | 1 | 10 | - | 1 | - | 19 | - | 31 |
| Other noninterest expense |  | 126 | 110 | 43 | 31 | 59 | (144) | (36) | 189 |
| Total noninterest expense |  | 194 | 278 | 64 | 117 | 103 | 45 | (36) | 765 |
| Income (loss) before income taxes (a) |  | 232 | 241 | 65 | 61 | 37 | (108) | - | 528 |
| Applicable income taxes (a) |  | 56 | 85 | 23 | 22 | 13 | (47) | - | 152 |
| Net income (loss) | \$ | 176 | 156 | 42 | 39 | 24 | (61) | - | 376 |
| Average assets | \$ | 37,836 | 45,042 | 23,437 | 1,388 | 5,945 | $(12,881)$ | - | 100,767 |

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (continued)

| (S in millions) | Commercial |  | Branch Banking | Consumer Lending | Processing Solutions | Investment Advisors | General Corporate and Other | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six months ended June 30, 2008: |  |  |  |  |  |  |  |  |  |
| Net interest income (a) | \$ | 708 | 784 | 220 | 1 | 91 | (234) | - | 1,570 |
| Provision for loan and lease losses |  | 281 | 139 | 180 | 7 | 10 | 646 | - | 1,263 |
| Net interest income after provision for loan and lease losses (a) |  | 427 | 645 | 40 | (6) | 81 | (880) | - | 307 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Electronic payment processing revenue |  | (2) | 92 | - | 392 | 1 | (2) | (34) (b) | 447 |
| Service charges on deposits |  | 90 | 213 | - | - | 4 | - | - | 307 |
| Corporate banking revenue |  | 203 | 7 | - | - | 9 | (1) | - | 218 |
| Investment advisory revenue |  | 3 | 46 | - | - | 188 | (6) | (46) (c) | 185 |
| Mortgage banking net revenue |  | - | 11 | 170 | - | 1 |  | - | 182 |
| Other noninterest income |  | 24 | 34 | 24 | 23 | - | 123 | - | 228 |
| Securities gains, net |  | - | - | 3 | - | - | 17 | - | 20 |
| Total noninterest income |  | 318 | 403 | 197 | 415 | 203 | 131 | (80) | 1,587 |
| Noninterest expense: |  |  |  |  |  |  |  |  |  |
| Salaries, wages and incentives |  | 126 | 198 | 58 | 33 | 66 | 198 | - | 679 |
| Employee benefits |  | 26 | 56 | 15 | 7 | 15 | 26 | - | 145 |
| Net occupancy expense |  | 9 | 77 | 4 | 2 | 5 | 48 | - | 145 |
| Payment processing expense |  | - | 3 | - | 129 | - | 1 | - | 133 |
| Technology and communications |  | (1) | 7 | 1 | 19 | 1 | 69 | - | 96 |
| Equipment expense |  | 1 | 20 | - | 1 | - | 39 | - | 61 |
| Other noninterest expense |  | 277 | 243 | 99 | 86 | 107 | (415) | (80) | 317 |
| Total noninterest expense |  | 438 | 604 | 177 | 277 | 194 | (34) | (80) | 1,576 |
| Income (loss) before income taxes (a) |  | 307 | 444 | 60 | 132 | 90 | (715) | - | 318 |
| Applicable income taxes (a) |  | 58 | 157 | 21 | 47 | 32 | (81) | - | 234 |
| Net income (loss) | \$ | 249 | 287 | 39 | 85 | 58 | (634) | - | 84 |
| Average assets | \$ | 45,977 | 45,297 | 23,453 | 998 | 5,862 | $(9,893)$ | - | 111,694 |
| Six months ended June 30, 2007: |  |  |  |  |  |  |  |  |  |
| Net interest income (a) | \$ | 646 | 707 | 201 | (1) | 74 | (140) | - | 1,487 |
| Provision for loan and lease losses |  | 48 | 60 | 54 | 5 | 5 | 33 | - | 205 |
| Net interest income after provision for loan and lease losses (a) |  | 598 | 647 | 147 | (6) | 69 | (173) | - | 1,282 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Electronic payment processing revenue |  | (4) | 85 | - | 330 | - | - | (21) (b) | 390 |
| Service charges on deposits |  | 75 | 191 | - | (1) | 3 | - | - | 268 |
| Corporate banking revenue |  | 156 | 6 | - | 1 | 5 | 3 | (47) | 171 |
| Investment advisory revenue |  | 1 | 47 | 7 | - | 195 | (3) | (47) (c) | 193 |
| Mortgage banking net revenue |  | - | 3 | 75 | - | 1 | 2 | - | 81 |
| Other noninterest income |  | 34 | 36 | 34 | 19 | 2 | 49 | - | 174 |
| Total noninterest income |  | 262 | 368 | 109 | 349 | 206 | 51 | (68) | 1,277 |
| Noninterest expense: |  |  |  |  |  |  |  |  |  |
| Salaries, wages and incentives |  | 107 | 184 | 25 | 30 | 69 | 186 | - | 601 |
| Employee benefits |  | 25 | 52 | 14 | 7 | 15 | 42 | - | 155 |
| Net occupancy expense |  | 7 | 67 | 4 | 2 | 5 | 48 | - | 133 |
| Payment processing expense |  | - | 3 | - | 108 | - | - | - | 111 |
| Technology and communications |  | 2 | 7 | 1 | 15 | 1 | 55 | - | 81 |
| Equipment expense |  | 1 | 18 | - | 2 | 1 | 38 | - | 60 |
| Other noninterest expense |  | 248 | 215 | 84 | 65 | 111 | (279) | (68) | 376 |
| Total noninterest expense |  | 390 | 546 | 128 | 229 | 202 | 90 | (68) | 1,517 |
| Income (loss) before income taxes (a) |  | 470 | 469 | 128 | 114 | 73 | (212) | - | 1,042 |
| Applicable income taxes (a) |  | 121 | 165 | 45 | 40 | 26 | (90) | - | 307 |
| Net income (loss) | S | 349 | 304 | 83 | 74 | 47 | (122) | - | 735 |
| Average assets | \$ | 37,342 | 44,859 | 23,217 | 1,188 | 5,914 | $(12,536)$ | - | 99,984 |

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## PART II. OTHER INFORMATION

## Legal Proceedings (Item 1)

Refer to Note 9 in the Notes to Condensed Consolidated Financial Statements in Part I, Item 1 for information regarding legal proceedings.

## Risk Factors (Item 1A)

The following has been added to the Registrant's list of risk factors affecting its business since the filing of its Form 10-K for the year ended December 31, 2007:
If Fifth Third's plan to sell certain non-core businesses is not successful, or not as successful as it expects, it may not be able to generate the gains on sale and related increase in shareholders' equity that it anticipates from the sale of those certain businesses. Moreover, if Fifth Third sells certain non-core businesses, the loss of income from these businesses that are sold could have an adverse effect on its earnings and future growth.

Fifth Third owns several non-strategic businesses that are not significantly synergistic with its core financial services businesses. Fifth Third has announced plans to supplement its common equity capital by an estimated additional $\$ 1$ billion or more through the sale of certain of these businesses. Although it expects these transactions to be completed over the course of the next several quarters, there can be no assurance that it will be able to do so within that time frame. Moreover, there can be no assurance that Fifth Third will be successful in selling these businesses at all. If it cannot complete these contemplated transactions at all, or cannot do so within the expected time frame, it will have an adverse impact on Fifth Third's ability to generate the common equity capital it anticipates. If Fifth Third is successful in completing the sale of certain non-core businesses, it will suffer the loss of income from the sold businesses, and such loss of income could have an adverse effect on its future earnings and growth.

There have been no material changes made during the second quarter of 2008 to any of the other risk factors as previously disclosed in the Registrant's 2007 Form 10-K.

## Unregistered Sales of Equity Securities and Use of Proceeds (Item 2)

Refer to the "Capital Management" section within Management's Discussion and Analysis in Part I, Item 3 for information regarding purchases of equity securities by the Bancorp during the second of 2008.

Defaults Upon Senior Securities (Item 3)
None.

## Submission of Matters to a Vote of Security Holders (Item 4)

None.

## Other Information (Item 5)

None.

## Table of Contents <br> Exhibits (Item 6)

1.1 Underwriting Agreement dated June 18, 2008 between Fifth Third Bancorp and Goldman, Sachs \& Co., as Representative of the several Underwriters named in the Underwriting Agreement. Incorporated by reference to Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on June 24, 2008.
3.1 Second Amended Articles of Incorporation, as amended.
3.2 Code of Regulations, as amended. Incorporated by reference to Registrant's Registration Statement on Form S-3 (No. 333-141560), as amended by Post-Effective Amendment No. 1 filed with the Securities and Exchange Commission on April 28, 2008
4.1 Deposit Agreement dated June 25, 2008, between Fifth Third Bancorp, Wilmington Trust Company, as depositary and conversion agent and American Stock Transfer and Trust Company, as transfer agent, and the holders from time to time of the Receipts described therein. Incorporated by reference to Exhibit 4.3 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on June 25, 2008.
4.2 Form of Certificate Representing the 8.50 \% Non-Cumulative Perpetual Convertible Preferred Stock, Series G, of Fifth Third Bancorp. Incorporated by reference to Exhibit 4.2 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on June 25 , 2008.
4.3 Form of Depositary Receipt for the 8.50 \% Non-Cumulative Perpetual Convertible Preferred Stock, Series G, of Fifth Third Bancorp. Incorporated by reference to Exhibit 4.4 of the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on June $25,2008$.
12.1 Computations of Consolidated Ratios of Earnings to Fixed Charges.
12.2 Computations of Consolidated Ratios of Earnings to Combined Fixed Charges and Preferred Stock Dividend Requirements.

31(i) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer.
31(ii) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer.
32(i) Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer.
32(ii) Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Fifth Third Bancorp
Registrant

Date: August 7, 2008
/s/ Daniel T. Poston
Daniel T. Poston
Executive Vice President and Chief Financial Officer

## SECOND AMENDED ARTICLES OF INCORPORATION OF <br> FIFTH THIRD BANCORP, AS AMENDED

FIRST: The name of the corporation shall be FIFTH THIRD BANCORP.
SECOND: The place in the State of Ohio where the principal office of the corporation is to be located is the City of Cincinnati, County of Hamilton.
THIRD: The purpose for which the corporation is formed is to engage in any and/or all lawful acts or activities for which corporations may be formed under Section 1701.01 to 1701.98 , inclusive, of the Ohio Revised Code, as amended.

FOURTH:(A) The total authorized number of shares of the corporation is Two Billion Five Hundred Thousand $(2,000,500,00)$ shares, which shall be classified as follows:

1) Two Billion $(2,000,000,000)$ shares of common stock, without par value. Each share of common stock shall entitle the holder thereof to one (1) vote on each matter properly submitted to the stockholders for their vote, consent, waiver, release or other action, subject to the provisions of the law with respect to cumulative voting.
2) Five Hundred Thousand $(500,000)$ shares of preferred stock, without par value.
(a) Series D Perpetual Preferred Stock. Seven-Thousand Two-Hundred Fifty $(7,250)$ shares of the preferred stock of the corporation shall be designated "Series D Perpetual Preferred Stock" and shall have the rights, preferences and entitlements that follow:
1.Designation and Amount. The shares of such series shall be designated as Series D Perpetual Preferred Stock (the "Series D Preferred Stock"), which shall be a closed series consisting of 7,250 shares of cumulative perpetual convertible preferred stock. The number of authorized shares of the Series $D$ Preferred Stock may not be increased or decreased. Each share of the Series D Preferred Stock shall have a stated value of $\$ 1,000$ per share (the "Series D Stated Value").
2.Dividends.
(i) Entitlement. The holders of the Series D Preferred Stock shall be entitled to receive, as and when declared payable by the Board of Directors from funds of the corporation legally available for the payment thereof, cumulative preferred dividends in lawful money of the United States of America at the applicable rate fixed and determined as herein authorized, and no more, payable quarterly on the last day of each March, June, September, and December (the "Series D Dividend Payment Dates") in each year with respect to the quarterly period beginning on the first day of each calendar quarter and ending on each such respective payment date (the "Series D Dividend Period") to shareholders of record on a date, to be fixed by the Board of Directors, not exceeding forty (40) days preceding each Series D Dividend Payment Date. Accumulations of dividends shall not bear interest. The
initial dividend payment for Series D Preferred Stock will accrue from the date such series is issued and will be payable on the First Series D Dividend Payment Date following such date. The annual rate of preferred dividends on each share of Series D Preferred Stock shall be the product of the applicable Series D Dividend Rate (as hereinafter described) and the Series D Stated Value, payable in quarterly installments, provided, however, that if any change in the Series D Dividend Rate shall occur, the dividends payable for that part of the Series D Dividend Period occurring prior to such change shall be payable on the basis of the Series D Dividend Rate in effect prior to such change and the dividends payable for that part of the Series D Dividend Period from and after such change shall be payable on the basis of the Series D Dividend Rate then becoming effective and such determination shall be made on the basis of a thirty (30) day month and a three hundred and sixty (360) day year.
(ii) Series D Dividend Rate. The rate of preferred dividends per share of the Series D Preferred Stock per annum based on the Series D Stated Value (the "Series D Dividend Rate") shall be eight percent (8\%).
(iii) Cumulative and Perpetual. All dividends payable on account of the Series D Preferred Stock shall be cumulative and shall be paid, from funds of the corporation legally available for the payment thereof, so long as any shares of the Series D Preferred Stock are outstanding.
(iv) Restrictions on Dividend Payments. All shares of Common Stock and each series of Preferred Stock shall rank junior to the Series D Preferred Stock as to dividends. So long as any shares of the Series D Preferred Stock remain outstanding, no dividend shall be paid or declared, or declared and set apart for payment, or other distribution made, on the shares of any class of stock ranking, as to dividend rights, junior to the Series D Preferred Stock, nor shall any shares of any class of stock (or series thereof) of the corporation ranking, as to dividend rights, junior to, or on a parity with, the Series D Preferred Stock, be purchased, redeemed or otherwise acquired for value by the corporation, unless all dividends, at the applicable rate, on the Series D Preferred Stock shall have been declared and paid, or declared and set apart for payment, for all past Series D Dividend Periods ending immediately prior to the date on which such dividend, distribution, purchase, redemption or acquisition is to occur and the then current Series D Dividend Period; provided, however, that the foregoing restrictions shall not apply (a) to the declaration and payment, on shares ranking junior to the Series D Preferred Stock as to dividend rights, of dividends payable solely in shares of stock of any class of shares ranking junior to the Series D Preferred Stock as to dividend rights, or (b) to the acquisition of any shares ranking junior to, or on a parity with, the Series D Preferred Stock as to dividend rights through application of the proceeds of the issue and sale of any class of any shares ranking junior to, or on a parity with, the Series D Preferred Stock as to dividend rights sold at or about the time of such acquisition. No dividends shall be paid or declared, or declared and set apart for payment, or other distribution made on any shares of any class of stock (or series thereof) of the corporation ranking, as to dividend rights, on a parity with the Series D Preferred Stock for any dividend period unless, at the same time, a like proportion of dividends for the same or similar dividend period, ratably in proportion to the respective annual dividend rate fixed therefor, shall be paid or declared, or declared and set apart for payment, on all shares of Series D Preferred Stock.
3.Status of Reacquired Shares. The corporation shall retire any of the shares of the Series D Preferred Stock that are converted into shares of Common Stock pursuant to Paragraph (2)(a)5., or that it repurchases or otherwise acquires, and such shares shall not be reissued as shares of Series D Preferred Stock but shall revert to authorized but unissued shares of Preferred Stock and may be reissued as shares of a different series of Preferred Stock in any future designation by the Board of Directors.
4.Restriction on Issuance of Additional Preferred Stock. So long as any shares of the Series D Preferred Stock are outstanding, the corporation shall not issue any securities ranking senior to, or on a parity with, the Series D Preferred Stock as to dividend rights or rights upon the liquidation, dissolution or winding up of the corporation, without the prior approval of the holders of a majority of the Series D Preferred Stock.
5.Conversion.
(i) Right of Conversion. Subject to the provisions for adjustment set forth herein, each share of Series D Preferred Stock shall be convertible, at the option of the holder thereof, in the manner hereinafter provided, into fully paid and nonassessable shares of Common Stock at the conversion price, determined as herein provided, in effect on the date of conversion, each share of Series D Preferred Stock being credited at its Series D Stated Value. The price at which shares of Common Stock shall be delivered upon conversion of shares of Series D Preferred Stock (the "Series D Conversion Price") shall be initially $\$ 23.5399$ per share of Common Stock. The Series D Conversion Price shall be adjusted in certain instances as provided in Paragraph (2)(a)5.(iii) below.
(ii) Procedure for Conversion. Any holder of shares of Series D Preferred Stock desiring to convert such shares into shares of Common Stock shall surrender the certificate or certificates for the shares of Series D Preferred Stock being converted, duly endorsed in blank or duly endorsed or assigned to the corporation, at the principal office of the corporation or at a bank or trust company appointed by the corporation for that purpose, accompanied by a written notice of conversion specifying the number of shares of Series D Preferred Stock to be converted and the name or names in which such holder wishes the certificate or certificates for shares of Common Stock to be issued. If such notice shall specify a name or names other than that of such holder, such notice shall be accompanied by payment of all transfer taxes payable upon the issue of shares of Common Stock in such name or names. If less than all of the shares of Series D Preferred Stock represented by a certificate are to be converted by a holder, the corporation, upon such conversion, shall issue and deliver, or cause to be issued and delivered, to such holder a certificate or certificates for the shares of Series D Preferred Stock not so converted. The holders of shares of Series D Preferred Stock at the close of business on the record date fixed for a Series D Dividend Payment Date shall be entitled to receive the dividend payable on such shares of Series D Preferred Stock on the corresponding Series D Dividend Payment Date notwithstanding the subsequent conversion thereof or the corporation's default in payment of the dividend due on such Series D Dividend Payment Date. However, shares of Series D Preferred Stock surrendered for conversion during the period from the close of business on any record date fixed for a Series D Dividend Payment Date for the Series D Preferred Stock to the opening of business on the corresponding Series D Dividend Payment Date must be accompanied by payment of an amount equal to the dividend payable on such shares of Series D Preferred Stock on such Series D Dividend Payment Date. A holder of shares of Series D Preferred Stock on a record date fixed for a Series D Dividend Payment Date who (or whose transferee) converts shares of Series D Preferred Stock on a Series D Dividend Payment Date will
receive the dividend payable on such shares of Series D Preferred Stock by the corporation on such date, and the converting holder need not include payment in the amount of such dividend upon surrender of shares of Series D Preferred Stock for conversion. Except as provided above, no payment or adjustment will be made on account of unpaid dividends upon the conversion of Series D Preferred Stock.

As promptly as practicable after the surrender of certificates for shares of Series D Preferred Stock as aforesaid, the corporation shall issue and shall deliver at such office to such holder, or on his or her written order, a certificate or certificates for the number of full shares of Common Stock issuable upon the conversion of such shares in accordance with the provisions of this Paragraph (2)(a)5., and any fractional interest in respect of a share of Common Stock arising upon such conversion shall be promptly settled as provided in Paragraph (2)(a)5.(vi).

Each conversion shall be deemed to have been effected immediately prior to the close of business on the date on which the certificates for shares of Series D Preferred Stock shall have been surrendered and such notice received by the corporation as aforesaid; the shares of Series D Preferred Stock so surrendered for conversion shall no longer be deemed to be outstanding and all rights with respect to such shares of Series D Preferred Stock shall cease, except the right of the holders thereof to receive full shares of Common Stock in exchange therefor, payment of dividends as provided in the first paragraph of this Paragraph (2)(a)5.(ii) and payment for any fractional shares; and the person or persons in whose name or names any certificate or certificates for shares of Common Stock shall be issuable upon such conversion shall be deemed to have become the holder or holders of record of the shares represented thereby at such time on such date. All shares of Common Stock delivered upon conversions of the Series D Preferred Stock will upon delivery be duly and validly issued and fully paid and nonassessable.
(iii) Adjustments of the Series D Conversion Price.
(A) The Series D Conversion Price shall be adjusted from time to time as follows:
(1) In case the corporation shall pay or make a dividend or other distribution on any class of capital stock of the corporation in shares of Common Stock, the Series D Conversion Price in effect at the opening of business on the day following the date fixed for the determination of shareholders entitled to receive such dividend or other distribution shall be reduced by multiplying such Series D Conversion Price by a fraction of which the numerator shall be the number of shares of Common Stock outstanding at the close of business on the date fixed for such determination and the denominator shall be the sum of such number of shares and the total number of shares constituting such dividend or other distribution, such reduction to become effective immediately after the opening of business on the day following the date fixed for such determination.
(2) In case the corporation shall issue rights or warrants entitling any person to subscribe for or purchase Common Stock at a price per share less than the current market price per share (determined as provided in Paragraph (2)(a)5.(iii)(B) herein) of the Common Stock on the date fixed for the determination of the persons entitled to receive such rights or warrants, the Series D Conversion Price in effect at the opening of business on the day following the date fixed for such determination shall be reduced by multiplying such Series D Conversion Price by a fraction of which the numerator shall be the number of shares of

Common Stock outstanding at the close of business on the date fixed for such determination plus the number of shares of Common Stock which the aggregate offering price of the total number of shares of Common Stock so offered for subscription or purchase would purchase at such current market price and the denominator shall be the number of shares of Common Stock outstanding at the close of business on the date fixed for such determination plus the number of shares of Common Stock so offered for subscription or purchase, such reduction to become effective immediately after the opening of business on the day following the date fixed for such determination. Notwithstanding the foregoing, in the event that the corporation shall distribute or shall have distributed any rights or warrants to acquire capital stock ("Rights") pursuant to this Paragraph (2)(a)5.(iii)(A)(2), the distribution of separate certificates representing the Rights subsequent to their initial distribution (whether or not the initial distribution of the Rights shall have occurred prior to the date of the issuance of the Series D Preferred Stock) shall be deemed to be the distribution of the Rights for purposes of this Paragraph (2)(a)5.(iii)(A)(2); provided that the corporation may, in lieu of making any adjustment pursuant to this Paragraph (2)(a)5.(iii)(A)(2) upon a distribution of separate certificates representing the Rights, make proper provision so that each holder of Series D Preferred Stock who converts such Series D Preferred Stock (or any portion thereof) (A) before the record date for such distribution of separate certificates shall be entitled to receive upon conversion shares of Common Stock issued with Rights and (B) after such record date and prior to the expiration, redemption or termination of the Rights shall be entitled to receive upon conversion, in addition to the shares of Common Stock issuable upon conversion, the same number of Rights as would a holder of the number of shares of Common Stock that such Series D Preferred Stock so converted would have entitled the holder thereof to purchase in accordance with the terms and provisions applicable to the Rights if such Series D Preferred Stock were converted immediately prior to the record date for such distribution. Common Stock owned by or held for the account of the Corporation or any majority owned subsidiary shall not be deemed outstanding for the purpose of any adjustment required under this Paragraph (2)(a)5.(iii)(A)(2).
(3) In case the corporation shall, by dividend or otherwise, distribute to any holder of the corporation's securities evidences of indebtedness or assets (including securities, but excluding any rights or warrants referred to in Paragraph (2)(a)5.(iii)(A)(2), any dividend or distribution paid in cash out of the surplus of the corporation and any dividend or distribution referred to in Paragraph (2)(a)5.(iii)(A)(1) herein), the Series D Conversion Price shall be adjusted so that the same shall equal the price determined by multiplying the Series D Conversion Price in effect immediately prior to the close of business on the date fixed for the determination of shareholders entitled to receive such distribution by a fraction of which the numerator shall be the current market price per share (determined as provided in Paragraph (2)(a)5.(iii)(B) herein) of the Common Stock on the date fixed for such determination, less the then fair market value (as determined by the Board of Directors, whose determination shall be conclusive) of the portion of the assets or evidences of indebtedness so distributed allocable to one share of Common Stock, and the denominator shall be such current market price per share of Common Stock, such adjustment to become effective immediately prior to the opening of business on the day following the date fixed for the determination of shareholders entitled to receive such distribution.
(4) In case the outstanding shares of Common Stock shall be subdivided into a greater number of shares, the Series D Conversion Price in effect at the opening of business on the day following the day upon which such subdivision becomes effective shall be proportionately reduced, and, conversely, in case the outstanding shares of Common Stock shall each be combined
into a smaller number of shares, the Series D Conversion Price in effect at the opening of business on the day following the day upon which such combination becomes effective shall be proportionately increased, such reduction or increase, as the case may be, to become effective immediately after the opening of business on the day following the day upon which such subdivision or combination becomes effective.
(5) The reclassification of Common Stock into securities other than Common Stock (other than any reclassification upon a consolidation or merger to which Paragraph (2)(a)5.(iii)(E) applies) shall be deemed to involve (a) a distribution of such securities other than Common Stock to all holders of Common Stock (and the effective date of such reclassification shall be deemed to be "the date fixed for the determination of shareholders entitled to receive such distribution" and the "date fixed for such determination" within the meaning of Paragraph (2)(a)5.(iii)(A)(3), and (b) a subdivision or combination, as the case may be, of the number of shares of Common Stock outstanding immediately prior to such reclassification into the number of shares of Common Stock outstanding immediately thereafter (and the effective date of such reclassification shall be deemed to be "the day upon which such subdivision becomes effective," or "the day upon which such combination becomes effective," as the case may be, and "the day upon which such subdivision or combination becomes effective," within the meaning of Paragraph (2)(a)5.(iii)(A)(4).
(B) For the purpose of any computation under Paragraph (2)(a)5.(iii)(A)(2) and Paragraph (2)(a)5.(iii)(A)(3), the current market price per share of Common Stock on any day shall be deemed to be the average of the average high and low sales price per share for the Common Stock, as reported on the Nasdaq National Market or such national securities exchange on which the Common Stock is primarily traded at the time of such computation, for thirty (30) consecutive trading days immediately preceding the day in question.
(C) Notwithstanding the provisions of Paragraph (2)(a)5.(iii)(A) above, no adjustment in the Series D Conversion Price shall be required unless such adjustment (plus any adjustments not previously made by reason of this Paragraph (2)(a)5.(iii)(C)) would require an increase or decrease of at least $1 \%$ in such price; provided, however, that any adjustments which by reason of this Paragraph (2)(a)5.(iii)(C) are not required to be made shall be carried forward and taken into account in any subsequent adjustment. All calculations under this Paragraph (2)(a)5.(iii) shall be made to the nearest cent.
(D) The corporation may make such reductions in the Series D Conversion Price, in addition to those required by this Paragraph (2)(a)5.(iii), as it considers to be advisable in order to avoid or diminish any income tax to any holder of shares of Common Stock resulting from any dividend or distribution of stock or issuance of rights or warrants to purchase or subscribe for stock or from any event treated as such for income tax purposes or for any other reasons.
(E) In case the Corporation shall effect any capital reorganization of the Common Stock (other than a subdivision, combination, capital reorganization or reclassification provided for in Paragraph (2)(a)5.(iii)(A)) or shall consolidate, merge or engage in a statutory share exchange with or into any other corporation (other than a consolidation, merger or share exchange in which the corporation is the surviving corporation and each share of Common Stock outstanding immediately prior to such consolidation or merger is to remain outstanding immediately after such consolidation or merger) or shall sell or transfer all or
substantially all its assets to any other corporation, lawful provision shall be made as a part of the terms of such transaction whereby the holders of Series D Preferred Stock shall receive upon conversion thereof, in lieu of each share of Common Stock which would have been issuable upon conversion of such stock if converted immediately prior to the consummation of such transaction, the same kind and amount of stock (or other securities, cash or property, if any) as may be issuable or distributable in connection with such transaction with respect to each share of Common Stock outstanding at the effective time of such transaction, subject to subsequent adjustments for subsequent stock dividends and distributions, subdivisions or combination of shares, capital reorganization, reclassifications, consolidations, mergers or share exchanges, as nearly equivalent as possible to the adjustments provided for in this Paragraph (2)(a)5.(iii).
(F) Whenever the Series D Conversion Price is adjusted as herein provided, a notice stating that the Series D Conversion Price has been adjusted and setting forth the adjusted Series D Conversion Price shall, as soon as practicable, be mailed to the holders of record of outstanding shares of Series D Preferred Stock.
(G) In case:
(1) the corporation shall declare a dividend or other distribution on the Common Stock otherwise than in cash out of its surplus;
(2) the corporation shall authorize the granting to the holders of the Common Stock of rights or warrants entitling them to subscribe for or purchase any shares of capital stock of any class or of any other rights;
(3) of any reclassification of the Common Stock (other than a subdivision or combination of outstanding shares of Common Stock), or of any consolidation, merger or share exchange to which the corporation is a party and for which approval of any shareholders of the corporation is required, or of the sale or transfer of all or substantially all the assets of the corporation; or
(4) of the voluntary or involuntary liquidation, dissolution or winding up of the Corporation;
then the corporation shall cause to be mailed to the holders of record of the outstanding shares of Series D Preferred Stock, at least twenty (20) days (or ten (10) days in any case specified in Paragraph (2)(a)5.(iii)(G)(1) or Paragraph (2)(a)5.(iii)(G)(2) above) prior to the applicable record or effective date hereinafter specified, a notice stating (a) the date as of which the holders of record of shares of Common Stock to be entitled to such dividend, distribution, rights or warrants is to be determined, or (b) the date on which such reclassification, consolidation, merger, share exchange, sale, transfer, liquidation, dissolution or winding up is expected to become effective and the date as of which it is expected that holders of record of Common Stock shall be entitled to exchange their shares for securities or other property, if any, deliverable upon such reclassification, consolidation, merger, share exchange, sale, transfer, liquidation, dissolution or winding up. Such notice shall also state whether such transaction will result in any adjustment in the Series D Conversion Price applicable to the Series D Preferred Stock and, if so, shall state what the adjusted Series D Conversion Price will be and when it will become effective. Neither the failure to give the notice required by this Paragraph (2)(a)5.(iii)(G), nor any defect therein, to any particular holder shall affect the sufficiency of the notice or the legality or validity of the proceedings described in Paragraph (2)(a)5.(iii)(G)(1) through Paragraph (2)(a)5.(iii)(G)(4).
(iv) Reservation of Shares Issuable Upon Conversion. The corporation shall at all times reserve and keep available out of its authorized but unissued shares of Common Stock, for the purpose of issuance upon conversion of Series D Preferred Stock, the full number of shares of Common Stock then issuable upon the conversion of all shares of Series D Preferred Stock then outstanding and shall take all action necessary so that shares of Common Stock so issued will be validly issued, fully paid and nonassessable.
(v) Allocation of Costs. The corporation will pay any and all stamp or similar taxes that may be payable in respect of the issuance or delivery of shares of Common Stock on conversion of Series D Preferred Stock. The corporation shall not, however, be required to pay any tax which may be payable in respect of any transfer involved in the issuance and delivery of shares of Common Stock in a name other than that in which the shares of Series D Preferred Stock so converted were registered, and no such issuance or delivery shall be made unless and until the person requesting such issuance has paid to the corporation the amount of any such tax or has established to the satisfaction of the corporation that such tax has been paid.
(vi) Payment in Lieu of Fractional Shares. No fractional shares or scrip representing fractional shares of Common Stock shall be issued upon the conversion of Series D Preferred Stock. If any such conversion would otherwise require the issuance of such a fractional share, an amount equal to such fraction multiplied by the average of the average high and low sales price per share for the Common Stock, as reported on the Nasdaq National Market or such national securities exchange on which the Common Stock is primarily traded at the time of such computation, for thirty (30) consecutive trading days immediately preceding the date of conversion, shall be paid to the holder in cash by the corporation.
(vii) Approval of Conversion. Conversion of shares of the Series D Preferred Stock held of record by Thomas D. Flanagan may be converted into shares of Common Stock pursuant to this Paragraph (2)(a)5 only if the conversion has received the prior approval of the Board of Governors of the Federal Reserve System or, where permitted to be approved by a Federal Reserve Bank, the prior approval of the appropriate Federal Reserve Bank, unless at the time of such redemption, such prior approval shall not be required under applicable laws, rules or regulations, or order of said Board of Governors.
6.Liquidation Preference. In the event of a voluntary or involuntary liquidation, dissolution or winding up of the corporation, each holder of the Series D Preferred Stock shall be entitled to receive out of the assets of the corporation available for distribution to shareholders, after payment in full of all amounts owing to the holders of all shares of all classes or series of stock having rights senior to the Series D Preferred Stock upon the liquidation, dissolution or winding up of the corporation, an amount per share equal to, but no more than, the Series D Stated Value per share of each share of Series D Preferred Stock held by such holder, including all accrued and unpaid dividends, whether or not declared, to and including the date of the voluntary or involuntary liquidation, dissolution or winding up of the corporation. Until payment to the holders of the Series D Preferred Stock of all amounts owing as aforesaid, or until money or other assets sufficient for such payment shall have been set apart from its other funds and assets for payment by the corporation, for the account of such holders, so as to be and continue to be available for payment to such holders, no payment or distribution upon such liquidation, dissolution or winding up shall be made to holders of shares ranking junior to, or
on a parity with, the Series D Preferred Stock as to rights upon the liquidation, dissolution or winding up of the corporation. The Common Stock and each series of Preferred Stock shall be junior to the Series D Preferred Stock as to rights upon the liquidation, dissolution or liquidation or winding up of the corporation, except that the Series E Preferred Stock shall be on a parity with the Series D Preferred Stock with respect to the right to receive payment or distribution upon the liquidation, dissolution or liquidation or winding up of the corporation. If upon any such liquidation, dissolution or winding up, the assets of the corporation available for payment and distribution to shareholders are insufficient to make payment in full, as hereinabove provided, to the holders of the Series D Preferred Stock and the holders of all other shares of Preferred Stock which rank on a parity with the Series D Preferred Stock as to rights upon the liquidation, dissolution or winding up of the corporation, payment shall be made to such holders ratably in accordance with the liquidation value of shares held by them, respectively.

Neither a consolidation nor merger of the corporation with or into any other corporation, nor a merger of any other corporation into the corporation, nor the purchase or redemption of all or any part of the outstanding shares of any class or classes of stock of the corporation, nor the sale or transfer of properties of the corporation substantially as an entirety, shall be construed to be a liquidation, dissolution or winding up of the corporation within the meaning of the foregoing provisions.
7.Business Combinations and Other Transactions. The Corporation shall not effect a merger, consolidation, reorganization, recapitalization or similar transaction or an exchange of securities with another party unless, following such merger, consolidation, reorganization, recapitalization, similar transaction or exchange of securities, (i) the Series D Preferred Stock will remain issued and outstanding, or (ii) provision shall have been made for the issuance to the holders of the Series D Preferred Stock of another series of preferred stock with powers, preferences and special rights substantially identical to those of the Series D Preferred Stock.
8. Voting of Series D Preferred Stock. The holders of the Series D Preferred Stock shall have no right to vote upon any matter except as shall be affirmatively provided in the Ohio General Corporation Law.
(b) Series E Perpetual Preferred Stock. Two-Thousand shares of preferred stock of the corporation shall be designated "Series E Perpetual Preferred Stock" and shall have the rights, preferences and entitlements that follow:
1.Designation and Amount. The shares of such series shall be designated as Series E Perpetual Preferred Stock (the "Series E Preferred Stock"), which shall be a closed series consisting of 2,000 shares of cumulative perpetual preferred stock. The number of authorized shares of Series E Preferred Stock may not be increased or decreased. Each share of the Series E Preferred Stock shall have a stated value of $\$ 1,000$ per share (the "Series E Stated Value").

## 2.Dividends.

(i) Entitlement. The holders of Series E Preferred Stock shall be entitled to receive, as and when declared payable by the Board of Directors from funds of the corporation legally available for the payment thereof, cumulative preferred dividends in lawful money of the United States of America at the applicable rate fixed and determined as herein authorized, and no more, payable quarterly on the last day of each March, June, September, and December (the "Series E Dividend Payment Dates") in each year with respect to the quarterly period beginning on the first day of each calendar quarter and ending on each such respective payment date (the "Series E Dividend Period") to shareholders of record on a date, to be fixed by the Board of Directors, not exceeding forty (40) days preceding each Series E Dividend Payment Date. Accumulations of dividends shall not bear interest. The initial dividend payment for Series E Preferred Stock will accrue from the date such series is issued and will be payable on the first Series E Dividend Payment Date following such date. The annual rate of preferred dividends on each share of Series E Preferred Stock shall be the product of the applicable Series E Dividend Rate (as hereinafter described) and the Series E Stated Value, payable in quarterly installments, provided, however, that if any change in the Series E Dividend Rate shall occur the dividends payable for that part of the Series E Dividend Period occurring prior to such change shall be payable on the basis of the Series E Dividend Rate in effect prior to such change and the dividends payable for that part of the Series E Dividend Period from and after such change shall be payable on the basis of the Series E Dividend Rate then becoming effective and such determination shall be made on the basis of a thirty (30) day month and a three hundred and sixty (360) day year.
(ii) Series E Dividend Rate. The rate of preferred dividends per share of the Series E Preferred Stock per annum based on the Series E Stated Value (the "Series E Dividend Rate") shall be eight percent (8\%).
(iii) Cumulative and Perpetual. Dividends payable on account of the Series E Preferred Stock shall be cumulative and shall be paid, from funds of the corporation legally available for the payment thereof, so long as any shares of the Series E Preferred Stock are outstanding.
(iv) Restrictions on Dividend Payments. All shares of the Common Stock and each series of Preferred Stock shall rank junior to the Series E Preferred Stock as to dividends, except that the Series D Preferred Stock shall rank senior to the Series E Preferred Stock as to dividends.

So long as any shares of the Series E Preferred Stock remain outstanding, no dividend shall be paid or declared, or declared and set apart for payment, or other distribution made, on the shares of any class of stock ranking, as to dividend rights, junior to the Series E Preferred Stock, nor shall any shares of any class of stock (or series thereof) of the corporation ranking, as to dividend rights, junior to, or on a parity with, the Series E Preferred Stock, be purchased, redeemed or otherwise acquired for value by the corporation, unless dividends on the Series E Preferred Stock shall have been declared and paid, or declared and set apart for payment, for all past Series E Dividend Periods ending immediately prior to the date on which such dividend, distribution, purchase, redemption or acquisition is to occur and the then current Series E Dividend Period; provided, however, that the foregoing restrictions shall not apply (a) to the declaration and payment, on shares ranking junior to the Series E Preferred Stock as to dividend rights, of dividends payable solely in shares of stock of any class of shares ranking junior to the Series E Preferred Stock as to dividend rights or, (b) to the acquisition of any shares ranking junior to, or on a parity with, the Series E Preferred Stock as to dividend rights through
application of the proceeds of the issue and sale of any class of any shares ranking junior to, or on a parity, with the Series E Preferred Stock as to dividend rights sold at or about the time of such acquisition. No dividends shall be paid or declared, or declared and set apart for payment, or other distribution made on any shares of any class of stock (or series thereof) of the corporation ranking, as to dividend rights, on a parity with the Series E Preferred Stock for any dividend period unless, at the same time, a like proportion of dividends for the same or similar dividend period, ratably in proportion to the respective annual dividend rate fixed therefor, shall be paid or declared, or declared and set apart for payment, on all shares of Series E Preferred Stock.
3. Status of Reacquired Shares. The corporation shall retire any of the shares of the Series E Preferred Stock that are converted into cash pursuant to Paragraph (2)(b)5., or that it repurchases or otherwise acquires, and such shares shall not be reissued as shares of Series E Preferred Stock but shall revert to authorized but unissued shares of Preferred Stock and may be reissued as shares of a different series of Preferred Stock in any future designation by the Board of Directors.
4.Restriction on Issuance of Additional Preferred Stock. So long as any shares of the Series E Preferred Stock are outstanding, the corporation shall not issue any securities ranking senior to, or on a parity with, the Series E Preferred Stock as to dividend rights or rights upon the liquidation, dissolution or winding up of the corporation without the prior approval of the holders of a majority of the Series E Preferred Stock.
5.Change of Control. In the event of a Change of Control (as defined below) of the corporation that is not approved by the holders of a majority of the outstanding shares of the Series E Preferred Stock and upon the approval of the holders of a majority of the outstanding shares of Series E Preferred Stock, the shares of Series E Preferred Stock then outstanding shall convert into the right to receive a cash payment, effective as of the effective date of such Change of Control, (the "Change of Control Effective Date"), equal to the sum of (1) the value of the consideration exchanged or paid in connection with the Change of Control for such whole number of shares of Common Stock into which the shares of Series E Preferred Stock outstanding on the Change of Control Effective Date would be convertible if such shares were at the time shares of Series D Preferred Stock, and (2) the amount that would have been payable in lieu of fractional shares to a holder of such number of shares of Series D Preferred Stock upon conversion into Common Stock. For purposes of this Paragraph (2)(b)5. a "Change of Control" shall mean any merger, consolidation, reorganization, recapitalization or similar transaction, a tender offer by or exchange of securities with another party, or a combination of the foregoing, wherein another party or its affiliates shall acquire voting securities of the corporation which, together with voting securities already owned by such party or affiliates, exceeds $50 \%$ of the voting power of the corporation entitled to vote in the election of directors of the corporation. Any consideration paid in a Change of Control other than cash shall be valued for purposes of this Paragraph (2)(b)5. on the same basis that it was valued in good faith by the Board of Directors of the corporation in taking any action on or with respect to the Change of Control.
6. Liquidation Preference. In the event of a voluntary or involuntary liquidation, dissolution or winding up of the corporation, each holder of the Series E Preferred Stock shall be entitled to receive out of the assets of the corporation available for distribution to shareholders, after payment in full of all amounts owing to the holders of all shares of all classes or series of stock
having rights senior to the Series E Preferred Stock upon the liquidation, dissolution or winding up of the corporation, an amount per share equal to, but no more than, the Series E Stated Value per share of each share of Series E Preferred Stock, including all accrued and unpaid dividends whether or not declared, to and including the date of the voluntary or involuntary liquidation, dissolution or winding up of the corporation. Until payment to the holders of the Series E Preferred Stock of all amounts owing as aforesaid, or until money or other assets sufficient for such payment shall have been set apart from its other funds and assets for payment by the corporation, for the account of such holders, so as to be and continue to be available for payment to such holders, no payment or distribution upon such liquidation, dissolution or winding up shall be made to holders of shares ranking junior to, or on a parity with, the Series E Preferred Stock as to rights upon the liquidation, dissolution or winding up. The Common Stock and each series of Preferred Stock shall be junior to the Series E Preferred Stock as to rights upon the liquidation, dissolution or liquidation or winding up of the corporation, except that the Series D Preferred Stock shall be on a parity with the Series E Preferred Stock with respect to the right to receive payment or distribution upon the liquidation, dissolution or liquidation or winding up of the corporation. If upon any such liquidation, dissolution or winding up, the assets of the corporation available for payment and distribution to shareholders are insufficient to make payment in full, as hereinabove provided, to the holders of the Series E Preferred Stock and the holders of all other shares of Preferred Stock which rank on a parity with the Series E Preferred Stock as to rights upon the liquidation, dissolution or winding up of the corporation, payment shall be made to such holders ratably in accordance with the liquidation value of shares held by them, respectively.

Neither a consolidation nor merger of the corporation with or into any other corporation, nor a merger of any other corporation into the corporation, nor the purchase or redemption of all or any part of the outstanding shares of any class or classes of stock of the corporation, nor the sale or transfer of properties of the corporation substantially as an entirety, shall be construed to be a liquidation, dissolution or winding up of the corporation within the meaning of the foregoing provisions.
7.Business Combinations and Other Transactions. The Corporation shall not effect a merger, consolidation, reorganization, recapitalization or similar transaction or an exchange of securities with another party unless, following such merger, consolidation, reorganization, recapitalization, similar transaction or exchange of securities, (i) the Series E Preferred Stock will remain issued and outstanding, (ii) provision shall have been made for the issuance to the holders of the Series E Preferred Stock of another series of preferred stock with powers, preferences and special rights substantially identical to those of the Series E Preferred Stock, or (iii) the holders of a majority of the outstanding shares of the Series E Preferred Stock shall have approved the conversion of the outstanding shares of Series E Preferred Stock into the right to receive a cash payment in accordance with Paragraph (2)(b)5.
8. Voting of Series E Preferred Stock. The holders of the Series E Preferred Stock shall have no right to vote upon any matter except as shall be affirmatively provided in the Ohio General Corporation Law.
(c) $8.50 \%$ Non-Cumulative Perpetual Convertible Preferred Stock, Series G. Forty-Six Thousand $(46,000)$ shares of the preferred stock of the Corporation shall be designated " $8.50 \%$ Non-Cumulative Perpetual Convertible Preferred Stock, Series G." Each of the Forty-Six Thousand ( 46,000 ) shares of the Series G Preferred Stock, no par value, shall have a liquidation preference of $\$ 25,000$ per share, and $\$ 1,150,000,000$ in the aggregate, and shall have the rights, preferences and entitlements that follow:
1.Designation. The shares of such series shall be designated as " $8.50 \%$ Non-Cumulative Perpetual Convertible Preferred Stock, Series G" (the "Series G Preferred Stock").

## 2.Dividends.

(i) Dividends on shares of Series G Preferred Stock will not be mandatory. Holders of the Series G Preferred Stock, in preference to the holders of the corporation's common stock and of any other shares of the corporation's stock ranking junior to the Series G Preferred Stock as to payment of dividends, will be entitled to receive, only when, as and if declared by the Board of Directors, out of funds legally available for payment, cash dividends. These dividends will be payable at a rate per annum equal to $8.50 \%$ (the "Dividend Rate"), applied to the $\$ 25,000$ liquidation preference per share, and will be paid on March 31, June 30, September 30 and December 31 of each year (each, a "Dividend Payment Date"), with respect to the Dividend Period, or portion thereof, ending on the day preceding the respective Dividend Payment Date. A "Dividend Period" means each period commencing on (and including) a Dividend Payment Date and continuing to (but not including) the next succeeding Dividend Payment Date, except that the first Dividend Period for the initial issuance of the Series G Preferred Stock will commence upon the original issue date of the Series G Preferred Stock and be paid on September 30, 2008. Dividends will be paid to holders of record on the respective date fixed for that purpose by the Board of Directors in advance of payment of each particular dividend. If a Dividend Payment Date is not a business day, the applicable dividend shall be paid on the first business day following that day without adjustment. A "business day" means any day other than a Saturday, Sunday or any other day on which banking institutions and trust companies in New York, New York and Cincinnati, Ohio are permitted or required by any applicable law to close. The amount of dividends payable per share of Series G Preferred Stock on each Dividend Payment Date will be calculated on the basis of a 360-day year consisting of twelve 30-day months.
(ii) Dividends on shares of Series G Preferred Stock will not be cumulative. Accordingly, if the Board of Directors does not declare a dividend on the Series G Preferred Stock payable in respect of any dividend period before the related Dividend Payment Date, such dividend will not accrue and the corporation will have no obligation to pay a dividend for that dividend period on the Dividend Payment Date or at any future time, whether or not dividends on the Series G Preferred Stock are declared for any future dividend period.

## 3.Ranking.

(i) With respect to the payment of dividends and the amounts to be paid upon liquidation, the Series G Preferred Stock will rank (a) senior to the corporation's common stock and all other equity securities designated as ranking junior to the Series G Preferred Stock, which will include all future issuances of preferred stock, other than those series designated as ranking on parity with it; (b) at least equally with all other equity securities designated as ranking on a parity with the Series G Preferred Stock with respect to the payment of dividends and distribution of assets upon any liquidation, dissolution or winding-up of the corporation; and (c) junior to the Series D Preferred Stock (as defined in Paragraph A(2)(a) of this Article Fourth) and Series E Preferred Stock (as defined in Paragraph A(2)(b) of this Article Fourth).
(ii) The corporation will not issue any series of preferred stock in the future that ranks senior to the Series G Preferred Stock, but the corporation may issue additional series ranking junior to or on a parity with the Series G Preferred Stock with respect to the payment of dividends and distribution of assets upon any liquidation, dissolution or winding up of the corporation. The corporation's common stock and any other equity securities designated as ranking junior to the Series G Preferred Stock are referred to herein as "junior stock."
(iii) So long as any shares of Series G Preferred Stock remain outstanding, unless the full dividends for the then-current Dividend Period on all outstanding shares of Series G Preferred Stock have been paid, or declared and funds set aside therefor, on any day in the immediately succeeding Dividend Period: (a) no dividend whatsoever shall be declared on any junior stock, other than a dividend payable solely in junior stock; and (b) the corporation and its subsidiaries may not purchase, redeem or otherwise acquire for consideration (other than as a result of reclassification of junior stock for or into junior stock, or the exchange or conversion of one share of junior stock for or into another share of junior stock, and other than through the use of the proceeds of a substantially contemporaneous sale of other shares of junior stock), nor will the corporation pay to or make available any monies for a sinking fund for the redemption of any junior stock.
(iv) On any Dividend Payment Date for which full dividends are not paid, or declared and funds set aside therefor, upon the Series G Preferred Stock and any shares of any class or series or any securities convertible into shares of any class or series of other equity securities designated as ranking on a parity with the Series G Preferred Stock as to payment of dividends ("Dividend Parity Stock"), all dividends paid or declared for payment on that Dividend Payment Date with respect to the Series G Preferred Stock and the Dividend Parity Stock shall be shared: (a) first ratably by the holders of any shares of such other series of Dividend Parity Stock who have the right to receive dividends with respect to Dividend Periods prior to the then-current Dividend Period, in proportion to their respective amounts of the undeclared and unpaid dividends relating to prior Dividend Periods; and (b) thereafter by the holders of the shares of Series G Preferred Stock and the Dividend Parity Stock on a pro rata basis.
(v) The corporation will not issue any new series of preferred stock having dividend payment dates that are not a March 31, June 30, September 30 and December 31 (or the next business day, if applicable).

## 4. Conversion.

(i)Optional Conversion Right. Each share of the Series G Preferred Stock may be converted at any time, at the option of the holder, into $2,159.8272$ shares of the corporation's common stock plus cash in lieu of fractional shares, subject to anti-dilution adjustments (such rate or adjusted rate, the "conversion rate").

The conversion rate and the corresponding conversion price in effect at any given time are referred to as the "applicable conversion rate" and the "applicable conversion price," respectively, and will be subject to adjustment as described below. The applicable conversion price at any given time will be computed by dividing $\$ 25,000$ by the applicable conversion rate at such time.

If the conversion date is prior to the record date for any declared dividend on Series G Preferred Stock for the dividend period in which the holder elects to convert, the holder will not receive any declared dividends for that dividend period. If the conversion date is after the record date for any declared dividend and prior to the dividend payment date, the holder will receive that dividend on the relevant dividend payment date if the holder was the holder of record on the record date for that dividend; however, whether or not the holder was the holder of record on the record date, if the holder converts after a record date and prior to the related dividend payment date, the holder must pay to the conversion agent (as defined in Paragraph 4(xiii)) when the holder converts the holder's shares of Series G Preferred Stock an amount in cash equal to the full dividend actually paid on the dividend payment date for the then-current dividend period on the shares being converted, unless the holder's shares of Series G Preferred Stock are being converted as a consequence of a mandatory conversion at the option of the corporation, a make-whole acquisition or a fundamental change as described below in Paragraph 4(ii), Paragraph 4(v) and Paragraph 4(vi).

The corporation will pay any and all stock transfer, documentary, stamp and similar taxes that may be payable in respect of any issuance or delivery of shares of Series G Preferred Stock or shares of the corporation's common stock or other securities issued on account of Series G Preferred Stock or certificates representing such shares or securities. The corporation will not, however, be required to pay any such tax that may be payable in respect of any transfer involved in the issuance or delivery of shares of Series G Preferred Stock, shares of the corporation's common stock or other securities in a name other than that in which the shares of Series G Preferred Stock with respect to which such shares or other securities are issued or delivered were registered, or in respect of any payment to any person other than a payment to the registered holder thereof, and will not be required to make any such issuance, delivery or payment unless and until the person otherwise entitled to such issuance, delivery or payment has paid to the corporation the amount of any such tax or has established, to the satisfaction of the corporation, that such tax has been paid or is not payable.
(ii)Mandatory Conversion at the Option of the corporation. On or after June 30, 2013, the corporation may, at its option, at any time or from time to time cause some or all of the Series G Preferred Stock to be converted into shares of the corporation's common stock at the then applicable conversion rate. The corporation may exercise its conversion right if, for twenty (20) trading days within any period of thirty (30) consecutive trading days, including the last trading day of such period, ending on the trading day preceding the date the corporation gives notice of mandatory conversion, the closing price of the corporation's common stock exceeds $130 \%$ of the then applicable conversion price of the Series G Preferred Stock. If less than all of the Series G Preferred Stock are converted, the conversion agent will select the Series G Preferred Stock to be converted by lot, or on a pro rata basis or by another method the conversion agent considers fair and appropriate, including any method required by The Depository Trust Company ("DTC") or any successor depositary (so long as such method is not prohibited by the rules of any stock exchange or quotation association on which the Series G Preferred Stock is then traded or quoted). If the conversion agent selects a portion of a holder's shares of Series G Preferred Stock for partial mandatory conversion and the holder converts a portion of the holder's shares of Series G Preferred Stock at the same time, the portion converted at the holder's option will reduce the portion of the holder's Series G Preferred Stock selected for mandatory conversion. The "closing price" of the corporation's common stock on any date of determination means the closing sale price or, if no closing sale price is reported, the last reported sale price per share of the
corporation's common stock on the NASDAQ Global Select Market on that date. If the shares of the corporation's common stock are not traded on the NASDAQ Global Select Market on any date of determination, the closing price of the corporation's common stock on any date of determination means the closing sale price as reported in the composite transactions for the principal U.S. national or regional securities exchange on which the corporation's common stock is so listed or quoted, or, if no closing price is reported, the last reported sale price on the principal U.S. national or regional securities exchange on which the corporation's common stock is so listed or quoted, or if the corporation's common stock is not so listed or quoted on a U.S. national or regional securities exchange, the last quoted bid price for the corporation's common stock in the over-the-counter market as reported by Pink Sheets LLC or a similar organization, or, if that bid price is not available, the market price of the corporation's common stock on that date as determined by a nationally recognized independent investment banking firm (unaffiliated with the corporation) retained by the corporation for this purpose. The "closing price" for any other share of capital stock shall be determined on a comparable basis. A "trading day" is a day on which the corporation's common stock: (a) are not suspended from trading on any national or regional securities exchange or association or over-the-counter market at the close of business; and (b) have traded at least once on the national or regional securities exchange or association or over-the-counter market that is the primary market for the trading of the corporation's common stock.

For purposes of calculating the "closing price" of the corporation's common stock, if a reorganization event (as defined in Paragraph 4(vii) below) has occurred and (1) the exchange property (as defined in Section 4(vii)) consists only of shares of the corporation's common stock, the "closing price" shall be based on the closing price of such shares of the corporation's common stock; (2) the exchange property consists only of cash, the "closing price" shall be the cash amount paid per share; and (3) the exchange property consists of securities, cash and/or other property, the "closing price" shall be based on the sum, as applicable, of (x) the closing price of the corporation's common stock, ( y ) the cash amount paid per share and (z) the value (as determined by the Board of Directors from time-to-time) of any other securities or property paid to the corporation's shareholders in connection with the reorganization event.

All references to the closing price and last reported sale price of one of the shares of the corporation's common stock on the NASDAQ Global Select Market shall be such closing price and last reported sale price as reflected on the website of the NASDAQ Global Select Market (http://www.nasdaq.com) and as reported by Bloomberg Professional Service; provided that in the event that there is a discrepancy between the closing sale price as reflected on the website of the NASDAQ Global Select Market and as reported by Bloomberg Professional Service, the closing sale price and last reported sale price on the website of the NASDAQ Global Select Market shall govern.

To exercise the mandatory conversion right described above, the corporation must give notice (i) by providing a notice of such conversion to each holder of the corporation's Series G Preferred Stock or (ii) issuing a press release and making this information available on the corporation's website. The conversion date will be a date selected by the corporation (the "mandatory conversion date") and will be no less than ten days, and no more than twenty (20) days, after the date on which the corporation provides such notice of mandatory conversion or issues such press release. In addition to any information required by applicable law or regulation, the notice of mandatory conversion and press release shall state, as appropriate: (a) the mandatory conversion date; (b) the number shares of the corporation's common stock to be issued upon conversion of each share of Series G Preferred Stock; and (c) the number of shares of Series G Preferred Stock to be converted.
(iii)Limitation on Beneficial Ownership. Notwithstanding the foregoing, no holder of Series G Preferred Stock will be entitled to receive shares of the corporation's common stock upon conversion to the extent (but only to the extent) that such receipt would cause such converting holder to become, directly or indirectly, a "beneficial owner" (within the meaning of Section 13(d) of the Exchange Act and the rules and regulations promulgated thereunder) of more than $9.9 \%$ of the shares of the corporation's common stock outstanding at such time. Any purported delivery of the corporation's common stock upon conversion of Series G Preferred Stock shall be void and have no effect to the extent, but only to the extent, that such delivery would result in the converting holder becoming the beneficial owner of more than $9.9 \%$ of the shares of the corporation's common stock outstanding at such time. If any delivery of the corporation's common stock owed to a holder upon conversion of Series G Preferred Stock is not made, in whole or in part, as a result of this limitation, the corporation's obligation to make such delivery shall not be extinguished and the corporation shall deliver such shares as promptly as practicable after any such converting holder gives notice to the corporation that such delivery would not result in it being the beneficial owner of more than $9.9 \%$ of the corporation's common stock outstanding at such time. This limitation on beneficial ownership shall not constrain in any event the corporation's ability to exercise its right to cause the Series G Preferred Stock to convert mandatorily.
(iv)Conversion Procedures. Conversion into the shares of the corporation's common stock will occur on the mandatory conversion date or any applicable conversion date (as defined below). On the mandatory conversion date, certificates representing shares of the corporation's common stock will be issued and delivered to the holder or the holder's designee upon presentation and surrender of the certificate evidencing the Series G Preferred Stock to the conversion agent if shares of the Series G Preferred Stock are held in certificated form, and upon compliance with some additional procedures described below. If a holder's interest is a beneficial interest in a global certificate representing Series G Preferred Stock, a book-entry transfer through DTC will be made by the conversion agent upon compliance with the depositary's procedures for converting a beneficial interest in a global security. On the date of any conversion at the option of the holders, if a holder's interest is in certificated form, a holder must do each of the following in order to convert: (a) complete and manually sign the conversion notice provided by the conversion agent, or a facsimile of the conversion notice, and deliver this irrevocable notice to the conversion agent; (b) surrender the shares of Series G Preferred Stock to the conversion agent; (c) if required, furnish appropriate endorsements and transfer documents; (d) if required, pay all transfer or similar taxes; and (e) if required, pay funds equal to any declared and unpaid dividend payable on the next dividend payment date.

If a holder's interest is a beneficial interest in a global certificate representing Series G Preferred Stock, in order to convert, a holder must comply with the last three requirements listed above and comply with the depositary's procedures for converting a beneficial interest in a global security. The date on which a holder complies with the foregoing procedures is the "conversion date."

A holder may obtain copies of the required form of the conversion notice from the conversion agent. The conversion agent will, on a holder's behalf, convert the Series G Preferred Stock into the corporation's common stock, in accordance with the terms of the notice delivered by the corporation described below. Payments of cash for dividends and in lieu of fractional shares and, if the corporation's common stock is to be delivered, a book-entry transfer through DTC will be made by the conversion agent.

The person or persons entitled to receive shares of the corporation's common stock and/or securities issuable upon conversion of the Series G Preferred Stock will be treated as the record holder(s) of such shares as of the close of business on the applicable conversion date. Prior to the close of business on the applicable conversion date, the shares of the corporation's common stock and/or securities issuable upon conversion of the Series G Preferred Stock will not be deemed to be outstanding for any purpose and the holder will have no rights with respect to the corporation's common stock, including voting rights, rights to respond to tender offers and rights to receive any dividends or other distributions on the corporation's common stock or other securities issuable upon conversion, by virtue of holding the Series G Preferred Stock.

## (v)Conversion Upon Certain Acquisitions.

(a) General. The following provisions will apply if, prior to the conversion date, one of the following events occur prior to the conversion date for shares of Series G Preferred Stock: (i) a "person" or "group" within the meaning of Section 13(d) of the Exchange Act files a Schedule TO or any schedule, form or report under the Exchange Act disclosing that such person or group has become the direct or indirect ultimate "beneficial owner," as defined in Rule 13d-3 under the Exchange Act, of shares of the corporation's capital stock entitling such person or group to exercise $50 \%$ or more of the total voting power of all shares of the corporation's capital stock; or (ii) consummation of any consolidation or merger of the corporation or similar transaction or any sale, lease or other transfer in one transaction or a series of transactions of all or substantially all of the consolidated assets of the corporation and its subsidiaries, taken as a whole, to any person other than one of the corporation's subsidiaries, in each case pursuant to which the corporation's common stock will be converted into cash, securities or other property, other than pursuant to a transaction in which the persons that "beneficially owned" (as defined in Rule 13d-3 under the Exchange Act), directly or indirectly, voting shares immediately prior to such transaction beneficially own, directly or indirectly, voting shares representing a majority of the total voting power of all outstanding classes of voting shares of the continuing or surviving person immediately after the transaction. These transactions are referred to as "make-whole acquisitions;" provided, however, that a make-whole acquisition will not be deemed to have occurred if (x) at least $90 \%$ of the consideration (as determined by the Board of Directors) received by holders of the corporation's common stock in the transaction or transactions consists of shares of the corporation's common stock or American Depositary Receipts in respect of shares of the corporation's common stock that are traded on a U.S. national securities exchange or that will be traded on a U.S. national securities exchange when issued or exchanged in connection with a make-whole acquisition and (y) such transaction or transactions are a reorganization event (as described below in Paragraph 4(vii) with the consequence that each share of Series G Preferred Stock outstanding immediately prior to such transaction or transactions will become convertible into such shares of the corporation's common stock or American Depositary Receipts in respect of shares of the corporation's common stock in such transaction or transactions. Upon a make-whole acquisition, the corporation will, under the circumstances provided below in this Section 4(v), increase the conversion rate in respect of any conversions of the Series G Preferred Stock that occur during the period (the "make-whole acquisition conversion period") beginning on the effective date of the make-whole acquisition (the "make-whole acquisition effective date") and ending on the date that is thirty (30) days after the make-whole acquisition effective date, by a number of additional shares of the corporation's common stock (the "make-whole shares") as described below.

The corporation will notify holders, at least twenty (20) days prior to the anticipated make-whole acquisition effective date of such make-whole acquisition, or within two business days of becoming aware of a make-whole acquisition described in Paragraph 4(v)(a)(i) of the anticipated make-whole acquisition effective date of such transaction. The notice will specify the anticipated make-whole acquisition effective date of the make-whole acquisition and the date by which each holder's make-whole acquisition conversion right must be exercised, which shall be thirty (30) days after the make-whole acquisition effective date. The corporation will also notify holders on the make-whole acquisition effective date of such make-whole acquisition, or as soon as practicable thereafter, specifying, among other things, the date that is thirty (30) days after the make-whole acquisition effective date, the number of make-whole shares and the amount of the cash, securities and other consideration receivable by the holder upon conversion. To exercise the make-whole acquisition conversion right, a holder must deliver to the conversion agent, on or before the close of business on the date specified in the notice, the certificate evidencing such holder's shares of the Series G Preferred Stock, if the shares of the Series G Preferred Stock are held in certificated form. If a holder's interest is a beneficial interest in a global certificate representing Series G Preferred Stock, in order to convert a holder must comply with the requirements listed above in Paragraph 4(iv) and comply with the depositary's procedures for converting a beneficial interest in a global security. The date that the holder complies with these requirements is referred to as the "make-whole conversion date." If a holder does not elect to exercise the make-whole acquisition conversion right within the specified period, such holder's shares of the Series G Preferred Stock will remain outstanding until otherwise converted but will not be eligible to receive make-whole shares.
(b) Make-Whole Shares. The following table sets forth the number of make-whole shares per share of Series G Preferred Stock for each share price and effective date set forth below:

## Common Stock Price

|  |  | $\begin{gathered} \text { June } 25, \\ 2008 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2009 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2012 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2013 \\ \hline \end{gathered}$ | Thereafter |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 9.26 | 539.9568 | 539.9568 | 539.9568 | 539.9568 | 535.4657 | 539.9568 | 539.9568 |
| \$ | 10.00 | 507.7434 | 479.3367 | 458.2452 | 442.3782 | 421.6382 | 439.6154 | 435.4400 |
| \$ | 11.50 | 373.3951 | 345.2667 | 322.2862 | 298.7240 | 267.3819 | 266.8385 | 261.2518 |
| \$ | 13.00 | 283.2983 | 258.3703 | 233.8376 | 204.7061 | 164.5931 | 130.8016 | 134.0156 |
| \$ | 15.05 | 209.7587 | 186.8266 | 165.4783 | 134.2429 | 90.7086 | 0.7189 | 0.9596 |
| \$ | 17.50 | 152.3791 | 133.5064 | 114.7792 | 86.6998 | 46.6655 | - | - |
| \$ | 20.00 | 118.6715 | 103.5533 | 88.6562 | 64.3948 | 32.6515 | - | - |
| \$ | 22.50 | 96.7425 | 84.4161 | 72.7387 | 52.2759 | 26.5248 | - | - |
| \$ | 25.00 | 81.2203 | 71.2120 | 62.0169 | 44.6319 | 22.8395 | - | - |
| \$ | 30.00 | 60.5934 | 53.8142 | 48.0275 | 34.8204 | 17.8425 | - | - |
| \$ | 40.00 | 37.9361 | 34.2680 | 31.8490 | 23.3217 | 11.7063 | - | - |
| \$ | 50.00 | 25.8236 | 23.4291 | 22.4928 | 16.5102 | 8.0380 | - | - |
| \$ | 60.00 | 18.4131 | 16.6115 | 16.4176 | 12.0103 | 5.6052 | - | - |
| \$ | 80.00 | 10.0753 | 8.7237 | 9.1358 | 6.4894 | 2.6035 | - | - |
| \$ | 100.00 | 5.6902 | 4.4637 | 5.0780 | 3.3018 | 0.8643 | - | - |
| \$ | 125.00 | 2.6300 | 1.4728 | 2.1313 | 0.9092 | - | - | - |

The exact common stock price and effective dates may not be set forth on the table, in which case:

- if the common stock price is between two common stock price amounts on the table or the effective date is between two dates on the table, the number of make-whole shares will be determined by straight-line interpolation between the number of make-whole shares set forth for the higher and lower common stock price amounts and the two dates, as applicable, based on a 365-day year;
- if the common stock price is in excess of $\$ 125.00$ per share (subject to adjustment as described below ), no make-whole shares will be issued upon conversion of the Series G Preferred Stock; and
- if the common stock price is less than $\$ 9.26$ per share (subject to adjustment as described below), no make-whole shares will be issued upon conversion of the Series G Preferred Stock.

The number of make-whole shares will be determined by reference to the table above and is based on the make-whole acquisition effective date and the price (the "share price") paid per share of the corporation's common stock in such transaction. If the holders of the corporation's common stock receive only cash (in a single per-share amount, other than with respect to appraisal and similar rights) in the make-whole acquisition, the share price shall be the cash amount paid per share. For purposes of the preceding sentence as applied to a make-whole acquisition described in Paragraph $4(\mathrm{v})(\mathrm{a})(\mathrm{x})$ above, a single price per share shall be deemed to have been paid only if the transaction or transactions that caused the person or group to become direct or indirect ultimate beneficial owners of the corporation's common stock representing more than $50 \%$ of the voting power of the corporation's common stock was a tender offer for more than $50 \%$ of the corporation's outstanding common stock. Otherwise, the share price shall be the average of the closing price per share of the corporation's common stock on the ten (10) trading days up to but not including the make-whole acquisition effective date.

The share prices set forth in the second column of the table will be adjusted as of any date on which the conversion rate of the Series G Preferred Stock is adjusted. The adjusted share prices will equal the share prices applicable immediately prior to such adjustment multiplied by a fraction, the numerator of which is the conversion rate immediately prior to the adjustment giving rise to the share price adjustment and the denominator of which is the conversion rate as so adjusted. Each of the number of make-whole shares in the table will be subject to adjustment in the same manner as the conversion rate as set forth under Paragraph 4(viii).
(vi)Conversion Upon Fundamental Change. In lieu of receiving the make-whole shares, if the reference price (as defined below) in connection with a make-whole acquisition is less than $\$ 9.26$, subject to adjustment (a "fundamental change"), a holder may elect to convert each share of Series G Preferred Stock during the period beginning on the effective date of the fundamental change and ending on the date that is thirty (30) days after the effective date of the fundamental change at an adjusted conversion price equal to the greater of (1) the reference price and (2) $\$ 4.63$, subject to adjustment (the "base price"). The base price will be adjusted as of any date that the conversion rate of the Series G Preferred Stock is adjusted. The adjusted base price will equal the base price applicable immediately prior to such adjustment multiplied by a fraction, the numerator of which is the conversion rate immediately prior to the adjustment giving rise to the conversion rate adjustment and the denominator of which is the conversion
rate as so adjusted. If the reference price is less than the base price, holders will receive a maximum of $5,399.5680$ shares of the corporation's common stock per share of Series G Preferred Stock, subject to adjustment, which may result in a holder receiving value that is less than the liquidation preference of the Series G Preferred Stock. In lieu of issuing shares of the corporation's common stock upon conversion in the event of a fundamental change, the corporation may at its option, and the corporation obtains any necessary regulatory approval, make a cash payment equal to the reference price for each share of the corporation's common stock otherwise issuable upon conversion.

The "reference price" shall be the "share price" as defined above in the paragraph immediately succeeding the table under Paragraph 4(v).
To exercise the fundamental change conversion right, a holder must comply with the requirements listed above under Paragraph 4(iv) on or before the date that is thirty (30) days following the effectiveness of the fundamental change and indicate that it is exercising the fundamental change conversion right. If a holder does not elect to exercise the fundamental change conversion right, such holder will not be eligible to convert such holder's shares at the base price and such holder's shares of the Series G Preferred Stock will remain outstanding until otherwise converted.

The corporation will notify holders, at least twenty (20) days prior to the anticipated effective date of a fundamental change, or within two business days of becoming aware of a make-whole acquisition described in the Paragraph $4(\mathrm{v})(\mathrm{a})(\mathrm{i})$ of the anticipated effective date of such transaction. The notice will specify the anticipated effective date of the fundamental change and the date by which each holder's fundamental change conversion right must be exercised. The corporation also will provide notice to holders on the effective date of a fundamental change, or as soon as practicable thereafter, specifying, among other things, the date that is thirty (30) days after the effective date, the adjusted conversion price following the fundamental change and the amount of the cash, securities and other consideration receivable by the holder upon conversion. To exercise the fundamental change conversion right, a holder must comply with the requirements listed above in Paragraph 4(iv) on or before the date that is thirty (30) days following the effectiveness of the fundamental change and indicate that it is exercising the fundamental change conversion right. If a holder does not elect to exercise the fundamental change conversion right within such period, such holder will not be eligible to convert such holder's shares at the base price and such holder's shares of Series G Preferred Stock will remain outstanding (subject to the holder electing to convert such holder's shares as described above in Paragraph 4(v).
(vii)Reorganization Events. In the event of: (a) any consolidation or merger of the corporation with or into another person in each case pursuant to which the corporation's common stock will be converted into cash, securities or other property of the corporation or another person; (b) any sale, transfer, lease or conveyance to another person of all or substantially all of the consolidated assets of the corporation and its subsidiaries, taken as a whole, in each case pursuant to which the corporation's common stock will be converted into cash, securities or other property; (c) any reclassification of the corporation's common stock into securities, including securities other than the corporation's common stock; or (d) any statutory exchange of the corporation's securities with another person (other than in connection with a merger or acquisition, each of which is referred to as a "reorganization event," each share of the Series G Preferred Stock outstanding immediately prior to such reorganization event will, without the
consent of the holders of the Series G Preferred Stock, become convertible into the types and amounts of securities, cash and other property receivable in such reorganization event by a holder of the corporation's common stock that was not the counterparty to the reorganization event or an affiliate of such other party (such securities, cash and other property, the "exchange property"). In the event that holders of the corporation's common stock have the opportunity to elect the form of consideration to be received in such transaction, the consideration that the holders of the Series G Preferred Stock are entitled to receive will be deemed to be the types and amounts of consideration received by the majority of the holders of the corporation's common stock that affirmatively make an election. In the event that holders of the corporation's common stock either (i) do not have the opportunity to elect the form of consideration to be received in the transaction or (ii) do not make any such election, the consideration that the holders of the Series G Preferred Stock are entitled to receive will be deemed to be the type and amount of consideration received by the holders of the corporation's common stock (and in the same proportions). Holders have the right to convert their shares of Series G Preferred Stock in the event of certain acquisitions as described in Paragraph 4(v) and Paragraph 4(vi).
(viii)Anti-Dilution Rate Adjustments. The conversion rate will be adjusted, without duplication, if certain events occur:
(a) the issuance of the corporation's common stock as a dividend or distribution to all holders of the corporation's common stock, or a subdivision or combination of the corporation's common stock (other than in connection with a transaction constituting a reorganization event), in which event the conversion rate will be adjusted based on the following formula:

$$
C R^{l}=C R 0 \times\left(O S^{l} \div O S_{0}\right)
$$

where,
$\mathrm{CR}_{0}=$ the conversion rate in effect at the close of business on the record date
$\mathrm{CR}^{1}=$ the conversion rate in effect immediately after the record date
$\mathrm{OS}_{0} \quad=$ the number of shares of the corporation's common stock outstanding at the close of business on the record date prior to giving effect to such event
$\mathrm{OS}^{1}=$ the number of shares of the corporation's common stock that would be outstanding immediately after, and solely as a result of, such event

Notwithstanding the foregoing, (1) no adjustment will be made for the issuance of the corporation's common stock as a dividend or distribution to all holders of the corporation's common stock that is made in lieu of a quarterly or annual cash dividend or distribution to such holders, to the extent such dividend or distribution does not exceed the applicable "dividend threshold amount" (as defined below) (with the amount of any such dividend or distribution equaling the number of such shares being issued multiplied by the average of the VWAP of the corporation's common stock over each of the five consecutive VWAP trading days prior to the ex-date for such dividend or distribution) and (2) in the event any dividend, distribution, subdivision or combination that is the subject of this Paragraph 4(viii)(a) is declared but not so paid or made, the conversion rate shall be immediately readjusted, effective as of the date the Board of Directors publicly announces its decision not to pay or make such dividend or distribution or effect such subdivision or combination, to the conversion rate that would then be in effect if such dividend or distribution had not been declared or such subdivision or combination had not been announced.
(b) the issuance to all holders of the corporation's common stock of certain rights or warrants (other than rights issued pursuant to a shareholder rights plan or rights or warrants issued in connection with a transaction constituting a reorganization event) entitling them for a period expiring sixty (60) days or less from the date of issuance of such rights or warrants to purchase shares of the corporation's common stock (or securities convertible into the corporation's common stock) at less than (or having a conversion price per share less than) the current market price of the shares of the corporation's common stock as of the record date, in which event the conversion rate will be adjusted based on the following formula:
$C R^{l}=C R 0 x\left[\left(O S_{0}+X\right) \div\left(O S_{0}+Y\right)\right]$
where,
$\mathrm{CR}_{0}=$ the conversion rate in effect at the close of business on the record date
$\mathrm{CR}^{1}=$ the conversion rate in effect immediately after the record date
$\mathrm{OS}_{0} \quad=$ the number of shares of the corporation's common stock outstanding at the close of business on the record date
$\mathrm{X} \quad=$ the total number of shares of the corporation's common stock issuable pursuant to such rights or warrants (or upon conversion of such securities)
Y $\quad=$ the number of shares equal to quotient of the aggregate price payable to exercise such rights or warrants (or the conversion price for such securities paid upon conversion) divided by the average of the VWAP of shares of the corporation's common stock over each of the ten consecutive VWAP trading days prior to the Business Day immediately preceding the announcement of the issuance of such rights or warrants

Notwithstanding the foregoing, (1) in the event that such rights or warrants described in this Section 4(viii)(b) are not so issued, the conversion rate shall be immediately readjusted, effective as of the date the Board of Directors publicly announces its decision not to issue such rights or warrants, to the conversion rate that would then be in effect if such issuance had not been declared and (2) to the extent that such rights or warrants are not exercised prior to their expiration or shares of the corporation's common stock are otherwise not delivered pursuant to such rights or warrants upon the exercise of such rights or warrants, the conversion rate shall be readjusted to the conversion rate that would then be in effect had the adjustments made upon the issuance of such rights or warrants been made on the basis of delivery of only the number of shares of the corporation's common stock actually delivered.

In determining the aggregate price payable for such shares of the corporation's common stock, there shall be taken into account any consideration received by the corporation for such rights or warrants and the value of such consideration (if other than cash, to be determined by the Board of Directors). If an adjustment to the conversion rate may be required pursuant to this Paragraph 4(viii)(b) delivery of any additional shares of the corporation's common stock that may be deliverable upon conversion as a result of an adjustment required pursuant to this Paragraph 4(viii)(b) shall be delayed to the extent necessary in order to complete the calculations provided for in this Paragraph 4(viii)(b).
(c) the dividend or other distribution to all holders of shares of the corporation's capital stock (other than shares of the corporation's common stock) or evidences of the corporation's indebtedness or the corporation's assets (excluding any dividend, distribution or issuance covered by clauses (a) or (b) above or (d) below, any dividend or distribution in connection with a transaction constituting a reorganization event or any spin-off to which the provisions set forth below in this clause (c) apply) in which event the conversion rate will be adjusted based on the following formula:
$C R^{1}=C R 0 x\left[S P_{0} \div\left(S P_{0}-F M V\right)\right]$
where,

| $\mathrm{CR}_{0}$ | $=$ the conversion rate in effect at the close of business on the record date |
| :--- | :--- |
| $\mathrm{CR}^{1}$ | $=$ the conversion rate in effect immediately after the record date |
| $\mathrm{SP}_{0}$ | $=\quad$ the current market price as of the record date |$\quad$| FMV $\quad=\quad$the fair market value (as determined by the Board of Directors) on the record date of the shares of capital stock, evidences of <br>  <br> indebtedness or assets so distributed, applicable to one of the shares of the corporation's common stock |
| :--- |

However, if the transaction that gives rise to an adjustment pursuant to this clause (c) is one pursuant to which the payment of a dividend or other distribution on the shares of the corporation's common stock consists of shares of capital stock of, or similar equity interests in, a subsidiary or other business unit of the corporation (i.e., a spin-off) that are, or, when issued, will be, traded or quoted on the NYSE, the NASDAQ Stock Market or any other national or regional securities exchange or market, then the conversion rate will instead be adjusted based on the following formula:
$C R^{l} \quad=\quad C R 0 x\left[\left(F M V_{0}+M P_{0}\right) \div M P_{0}\right]$
where,

| CR0 | $=$ | the conversion rate in effect at the close of business on the record date |
| :---: | :---: | :---: |
| CR ${ }^{1}$ | $=$ | the conversion rate in effect immediately after the record date |
| FMV0 | $=$ | the average of the VWAP of the capital stock or similar equity interests distributed to holders of the corporation's common stock applicable to one of the shares of the corporation's common stock over each of the ten consecutive VWAP trading days commencing on and including the third VWAP trading day after the date on which "ex-distribution trading" commences for such dividend or distribution on the NYSE or such other national or regional exchange or association or over-the-counter market or if not so traded or quoted, the fair market value of the capital stock or similar equity interests distributed to holders of the corporation's common stock applicable to one of shares of the corporation's common stock as determined by the Board of Directors |
| MP0 | $=$ | the average of the VWAP of the corporation's common stock over each of the ten consecutive VWAP trading days commencing on and including the third VWAP trading day after the date on which "ex-distribution trading" commences for such dividend or distribution on the NYSE, the NASDAQ Global Select Market or such other national or regional exchange or association or over-the-counter market on which the corporation's common stock is then traded or quoted |

Notwithstanding the foregoing, (1) if any dividend or distribution of the type described in this Paragraph 4(viii)(c) is declared but not so paid or made, the conversion rate shall be immediately readjusted, effective as of the date the Board of Directors publicly announces its decision not to pay such dividend or distribution, to the conversion rate that would then be in effect if such dividend or distribution had not been declared. If an adjustment to the Conversion Rate may be required under this Paragraph 4(viii)(c), delivery of any additional shares of the corporation's common stock that may be deliverable upon conversion as a result of an adjustment required under this Paragraph 4(viii)(c) shall be delayed to the extent necessary in order to complete the calculations provided for in this Paragraph 4(viii)(c).
(d) The corporation makes a distribution consisting exclusively of cash to all holders of shares of the corporation's common stock, excluding (a) any regular cash dividend on the shares of the corporation's common stock to the extent that the aggregate regular cash dividend per share of the corporation's common stock does not exceed $\$ 0.15$ in any fiscal quarter (the "dividend threshold amount") and (b) any consideration payable in connection with a tender or exchange offer made by the corporation or any of its subsidiaries referred to in clause (e) below, in which event, the conversion rate will be adjusted based on the following formula:

$$
C R^{l} \quad=\quad C R o x\left[\left(S P_{0}-T\right) \div\left(S P_{0}-C\right)\right]
$$

Where,
$\mathrm{CR} 0 \quad=\quad$ the conversion rate in effect at the close of business on the record date
$\mathrm{CR}^{1}=$ the conversion rate in effect immediately after the record date
SP0 $\quad=\quad$ the current market price as of the record date
$\mathrm{T}=$ the dividend threshold amount; provided that in the case of any dividend in a quarter other than the regular quarterly dividend or distribution, the dividend threshold amount shall be deemed to be zero

C $\quad=\quad$ the amount in cash per share the corporation distributes to holders or pay in such dividend or distribution
The dividend threshold amount is subject to adjustment on an inversely proportional basis whenever the conversion rate is adjusted, provided that no adjustment will be made to the dividend threshold amount for any adjustment made to the conversion rate pursuant to this clause (d).

Notwithstanding the foregoing, if any dividend or distribution of the type described in this Paragraph 4(viii)(d) is declared but not so paid or made, the conversion rate shall be immediately readjusted, effective as of the date the Board of Directors publicly announces its decision not to pay such dividend or distribution, to the conversion rate that would then be in effect if such dividend or distribution had not been declared.
(e) The corporation or one or more of its subsidiaries make purchases of the corporation's common stock pursuant to a tender offer or exchange offer by corporation or one of its subsidiaries for the corporation's common stock to the extent that the cash and value (as determined by the Board of Directors) of any other consideration included in the payment per share of the corporation's common stock validly tendered or exchanged exceeds the VWAP per share of the corporation's common stock on the VWAP trading day next succeeding the last date on which tenders or exchanges may be made pursuant to such tender or exchange offer (the "expiration date"), in which event the conversion rate will be adjusted based on the following formula:
$C R^{l} \quad=\quad C R 0 x\left[\left(F M V+\left(S P^{l} x O S^{l}\right)\right) \div\left(S P^{l} x O S_{0}\right)\right]$
where,
$\mathrm{CR}_{0} \quad=\quad$ the conversion rate in effect at the close of business on the expiration date
$\mathrm{CR}^{1}=$ the conversion rate in effect immediately after the expiration date
FMV $\quad=\quad$ the fair market value (as determined by the Board of Directors), on the expiration date, of the aggregate value of all cash and any other consideration paid or payable for shares validly tendered or exchanged and not withdrawn as of the expiration date (the "purchased shares")

| $\mathrm{OS}^{1}$ | $=$the number of shares of the corporation's common stock outstanding as of the last time tenders or exchanges may be made <br> pursuant to such tender or exchange offer (the "expiration time") less any purchased shares |
| :--- | :--- |
| $\mathrm{OS}_{0}=$ | the number of shares of the corporation's common stock outstanding at the expiration time, including any purchased shares |
| $\mathrm{SP}^{1}=$the average of the VWAP of shares of the corporation's common stock over each of the five consecutive VWAP trading days$\quad$commencing with the VWAP trading day immediately after the expiration date |  |

Notwithstanding the foregoing, if the corporation, or one of its subsidiaries, is obligated to purchase shares of the corporation's common stock pursuant to any such tender or exchange offer, but the corporation or such subsidiary is permanently prevented by applicable law from effecting any such purchases, or all such purchases are rescinded, then the conversion rate shall be readjusted to be the conversion rate that would then be in effect if such tender or exchange offer had not been made. If an adjustment to the conversion rate may be required under this Paragraph 4(viii)(e), deliver of any additional shares of the corporation's common stock that may be deliverable upon conversion as a result of an adjustment required under this Paragraph 4(viii)(e) shall be delayed to the extent necessary in order to complete the calculations provided for in this Paragraph 4(viii)(e).
"Record date" means, for purpose of a conversion rate adjustment, with respect to any dividend, distribution or other transaction or event in which the holders of the shares of the corporation's common stock have the right to receive any cash, securities or other property or in which the shares of the corporation's common stock (or other applicable security) are exchanged for or converted
into any combination of cash, securities or other property, the date fixed for determination of holders of the shares of the corporation's common stock entitled to receive such cash, securities or other property (whether such date is fixed by the Board of Directors or by statute, contract or otherwise).
"Current market price" of the shares of the corporation's common stock on any day, means the average of the VWAP of the shares of the corporation's common stock over each of the ten consecutive VWAP trading days ending on the earlier of the day in question and the day before the ex-date or other specified date with respect to the issuance or distribution requiring such computation, appropriately adjusted to take into account the occurrence during such period of any event described in clauses (a) through (e) above. For purposes of the foregoing, "ex-date" means the first date on which the shares of the corporation's common stock trade on the applicable exchange or in the applicable market, regular way, without the right to receive an issuance or distribution.
"VWAP" per share of the corporation's common stock on any VWAP trading day means the per share volume-weighted average price as displayed under the heading "Bloomberg VWAP" on Bloomberg page "FITB <equity> AQR" (or its equivalent successor if such page is not available) in respect of the period from the open of trading on the relevant VWAP trading day until the close of trading on the relevant VWAP trading day (or if such volume-weighted average price is unavailable, the market price of one of the shares of the corporation's common stock on such VWAP trading days determined, using a volume-weighted average method, by a nationally recognized investment banking firm (unaffiliated with the corporation) retained for this purpose by the corporation, which investment banking firm may be an underwriter of the Series G Preferred Stock offered hereby).

A " $V$ WAP trading day" means, for purposes of determining a VWAP, a business day on which the relevant exchange or quotation system is scheduled to be open for business and a day on which there has not occurred or does not exist a market disruption event. A "market disruption event" means any of the following events that has occurred: ( x ) any suspension of, or limitation imposed on, trading by the relevant exchange or quotation system during the one-hour period prior to the close of trading for the regular trading session on the relevant exchange or quotation system (or for purposes of determining VWAP any period or periods aggregating one half-hour or longer) and whether by reason of movements in price exceeding limits permitted by the relevant exchange or quotation system or otherwise relating to the shares of the corporation's common stock or in futures or option contracts relating to the shares of the corporation's common stock on the relevant exchange or quotation system; (y) any event (other than a failure to open or a closure as described below) that disrupts or impairs the ability of market participants during the one-hour period prior to the close of trading for the regular trading session on the relevant exchange or quotation system (or for purposes of determining VWAP any period or periods aggregating one half-hour or longer) in general to effect transactions in, or obtain market values for, the shares of the corporation's common stock on the relevant exchange or quotation system or futures or options contracts relating to the shares of the corporation's common stock on any relevant exchange or quotation system; or (z) the failure to open of the exchange or quotation system on which futures or options contracts relating to the shares of the corporation's common stock are traded or the closure of such exchange or quotation system prior to its respective scheduled closing time for the regular trading session on such day (without regard to after hours or other trading outside the regular trading session hours) unless such earlier closing time is announced by such exchange or quotation system at least one hour prior to the earlier of the actual closing time for the regular trading session on such day and the submission deadline for orders to be entered into such exchange or quotation system for execution at the actual closing time on such day.

Except as stated above, the conversion rate will not be adjusted for the issuance of the corporation's common stock or any securities convertible into or exchangeable for shares of the corporation's common stock or carrying the right to purchase any of the foregoing or for the repurchase of shares of the corporation's common stock. An adjustment to the conversion rate also need not be made for a transaction referred to in clauses (a) through (e) above if holders of the Series G Preferred Stock may participate in the transaction on a basis and with notice that the Board of Directors determines to be fair and appropriate in light of the basis and notice on which holders of the corporation's common stock participate in the transaction. In addition, no adjustment to the conversion rate need be made for a change in the par value or no par value of the corporation's common stock.

The corporation may from time to time, to the extent permitted by law and subject to the applicable rules of the NASDAQ, increase the conversion rate of the Series G Preferred Stock by a specified amount for a period of at least twenty (20) business days. In that case, the corporation will give at least fifteen (15) calendar days' prior notice of such increase. The corporation may also make such increases in the conversion rate, in addition to those set forth above, as the Board of Directors deems advisable to avoid or diminish any income tax to holders of the corporation's common stock resulting from any dividend or distribution of shares (or rights to acquire stock) or from any event treated as such for income tax purposes.

No adjustment in the conversion rate will be required unless such adjustment would require an increase or decrease of at least one percent; provided, however, that any such minor adjustments that are not required to be made will be carried forward and taken into account in any subsequent adjustment, and provided further that any such adjustment of less than one percent that has not been made will be made upon the date of any mandatory conversion at the corporation's option, a make-whole acquisition or a fundamental change.

Adjustments to the conversion rate will be calculated to the nearest $1 / 10,000$ th of a share.
(ix)Fractional Shares. No fractional shares of the corporation's common stock will be issued to holders of the Series G Preferred Stock upon conversion. In lieu of any fractional shares of the corporation's common stock otherwise issuable in respect of the aggregate number of shares of the Series G Preferred Stock of any holder that are converted, that holder will be entitled to receive an amount in cash (computed to the nearest cent) equal to the same fraction of the closing price per share of the corporation's common stock determined as of the second trading day immediately preceding the effective date of conversion.

If more than one share of the Series G Preferred Stock is surrendered for conversion at one time by or for the same holder, the number of full shares of the corporation's common stock issuable upon conversion thereof shall be computed on the basis of the aggregate number of shares of Series G Preferred Stock so surrendered.
(x)Successive Adjustments. After an adjustment to the conversion rate under this Paragraph 4(viii), any subsequent event requiring an adjustment under this Paragraph 4(viii) shall cause an adjustment to such conversion rate as so adjusted.
(xi)Multiple Adjustments. For the avoidance of doubt, if an event occurs that would trigger an adjustment to the conversion rate pursuant to this Paragraph 4(viii) under more than one subsection hereof, such event, to the extent fully taken into account in a single adjustment, shall not result in multiple adjustments hereunder.
(xii)Notice of Adjustment. Whenever a conversion rate is adjusted as provided under Paragraph 4(viii), the corporation shall within ten (10) business days following the occurrence of an event that requires such adjustment (or if the corporation is not aware of such occurrence, as soon as reasonably practicable after becoming so aware) or within fifteen (15) calendar days of the date the corporation makes an adjustment pursuant to Section 4(viii):
(a) compute the adjusted applicable conversion rate in accordance with Section 4(viii) and prepare and transmit to the conversion agent an officers' certificate setting forth the applicable conversion rate, as the case may be, the method of calculation thereof in reasonable detail, and the facts requiring such adjustment and upon which such adjustment is based; and
(b) provide a written notice to the holders of the Series G Preferred Stock of the occurrence of such and a statement in reasonable detail setting forth the method by which the adjustment to the applicable conversion rate was determined and setting forth the adjusted applicable conversion rate.
(xiii)Conversion Agent. "Conversion Agent" means the transfer agent of the corporation, acting in its capacity as conversion agent for the Series G Preferred Stock, and its successor, and assigns or any other conversion agent appointed by the corporation. The conversion agent shall not at any time be under any duty or responsibility to any holder to determine whether any facts exist that may require any adjustment of the applicable conversion rate or with respect to the nature or extent or calculation of any such adjustment when made, or with respect to the method employed in making the same. The conversion agent shall be fully authorized and protected in relying on any Officers' Certificate delivered pursuant to Paragraph 4(xii) and any adjustment contained therein and the conversion agent shall not be deemed to have knowledge of any adjustment unless and until it has received such certificate. The conversion agent shall not be accountable with respect to the validity or value (or the kind or amount) of any shares of the corporation's common stock, or of any securities or property, that may at the time be issued or delivered with respect to any of the Series G Preferred Stock; and the conversion agent makes no representation with respect thereto. The Conversion Agent shall not be responsible for any failure of the corporation to issue, transfer or deliver any shares of the corporation's common stock pursuant to a the conversion of the Series G Preferred Stock or to comply with any of the duties, responsibilities or covenants of the corporation contained in this Section 4.
(xiv)Withholding. All payments and distributions (or deemed distributions) on the Series G Preferred Stock (and on the shares of the corporation's common stock received upon their conversion) shall be subject to withholding and backup withholding of tax to the extent required by law, subject to applicable exemptions, and amounts withheld, if any, shall be treated as received by the holders.

## 5.Liquidation Rights.

(i) In the event that the corporation voluntarily or involuntarily liquidates, dissolves or winds up its affairs, holders of Series G Preferred Stock will be entitled to receive an amount per share referred to as the "Total Liquidation Amount," equal to the fixed liquidation preference of $\$ 25,000$ per share, plus any declared and unpaid dividends including, if applicable, a pro rata portion of any declared and unpaid dividends for the then-current Dividend Period to the date of liquidation, without regard to any undeclared dividends. Holders of the Series G Preferred Stock will be entitled to receive the Total Liquidation Amount out of the corporation's assets that are available for distribution to shareholders of the corporation's capital stock ranking on a parity on liquidation to the Series G Preferred Stock, after payment or provision for payment of the corporation's debts and other liabilities, and distributions on the Series D Preferred Stock and Series E Preferred Stock, but before any distribution of assets is made to holders of the corporation's common stock or any other shares ranking, as to that distribution, junior to the Series G Preferred Stock.
(ii) If the corporation's assets are not sufficient to pay the Total Liquidation Amount in full to all holders of Series G Preferred Stock and all holders of any shares of the corporation's stock ranking as to any such distribution on a parity with the Series G Preferred Stock, the amounts paid to the holders of Series G Preferred Stock and to such other shares will be paid pro rata in accordance with the respective Total Liquidation Amount and the aggregate liquidation amount of any such outstanding shares of parity stock.
(iii) If the Total Liquidation Amount per share of Series G Preferred Stock has been paid in full to all holders of Series G Preferred Stock and the liquidation preference of any other shares ranking on a parity with the Series G Preferred Stock has been paid in full, the holders of the corporation's common stock or any other shares ranking, as to such distribution, junior to the Series G Preferred Stock will be entitled to receive all of the corporation's remaining assets according to their respective rights and preferences.
(iv) For purposes of the liquidation rights, neither the sale, conveyance, exchange or transfer of all or substantially all of the corporation's property and assets, nor the consolidation or merger by the corporation with or into any other corporation or by another corporation with or into the corporation, will constitute a liquidation, dissolution or winding-up of the corporation's affairs.

## 6. Voting Rights.

Except as required by Ohio law, and except for the circumstances provided for in Section 8(ii), holders of the Series G Preferred Stock will not have any voting rights and will not be entitled to elect any directors. In situations in which Ohio law requires mandatory voting rights for a class of shares, the corporation will treat each series of the corporation's preferred stock, including the Series G Preferred Stock, as a separate class for voting purposes.

## 7.Mergers and Consolidations.

(i) The corporation will not effect any merger or consolidation of the corporation with or into any entity other than a corporation, or any merger or consolidation of the corporation with or into any other corporation unless (a) Series G Preferred Stock remains issued and outstanding following the transaction, (b) holders of Series G Preferred Stock are issued a class or series of preferred stock of the surviving or resulting corporation, or a corporation controlling such corporation, having substantially identical voting powers, preferences and special rights, or (c) such merger is approved by a class vote of the holders of Series G Preferred Stock pursuant to the mandatory voting rights provided by Ohio law and as set forth in Section 6 above.
(ii) In addition, if the surviving corporation in any such merger or consolidation or its parent company, as applicable, has outstanding immediately after the consummation of such merger or consolidation one or more series of preferred stock having rights similar to those described below in Section 8, except that the persons nominated upon the occurrence of a Triggering Event are actual directors with the right to vote with members of the surviving corporation's board of directors on matters considered by the board (as opposed to being merely Advisory Directors as described in Section 8 ), then the corporation's participation in such merger or consolidation will be conditioned upon the Articles of Incorporation or other charter document for the surviving corporation being amended to permit equivalent rights for holders of the Series G Preferred Stock.

## 8. Right to Nominate Advisory Directors.

(i) If and when dividends payable on the Series G Preferred Stock or on any other class or series ranking on a parity with the Series G Preferred Stock as to payment of dividends and that have a comparable right to nominate Advisory Directors, referred to herein as "Covered Parity Stock," shall have not been declared and paid (i) in the case of the Series G Preferred Stock and Covered Parity Stock bearing non-cumulative dividends, in full for at least six quarterly dividend periods or their equivalent (whether or not consecutive), or (ii) in the case of Covered Parity Stock bearing cumulative dividends, in an aggregate amount equal to full dividends for at least six quarterly dividend periods or their equivalent (whether or not consecutive) (each, a "Triggering Event"), the holders of the Covered Parity Stock, acting as a single class, will be entitled to nominate two persons for appointment by the corporation as "Advisory Directors" to attend meetings of the Board of Directors.
(ii) Promptly after any Dividend Payment Date on which a Triggering Event occurs, the corporation will call a meeting of the holders of Covered Parity Stock for the purpose of nominating Advisory Directors. Under the terms of the Series G Preferred Stock, if a Triggering Event has occurred, the corporation will promptly appoint each such person as an Advisory Director following his or her execution of an agreement with the corporation governing such Advisory Director's standard of conduct. The holders of shares of Series G Preferred Stock and other Covered Parity Stock, will be entitled to act together as a single class, to seek removal of any Advisory Director then in office by the adoption of a resolution to that effect. Upon the approval of any such resolution seeking removal of any Advisory Director, the corporation will terminate the appointment of such Advisory Director effective as of the date of such resolution. Upon the resignation, death or removal of any Advisory Director, the holders of Covered Parity Stock will be entitled to nominate a replacement Advisory Director to be appointed by the corporation as described above.

The Advisory Directors will have the right to attend all meetings of the Board of Directors, to address the board at such meetings and to receive notices of all meetings of the Board of Directors and copies of all information distributed to members of the Board of Directors in advance of or during such meetings. The Advisory Directors will not be members of the Board of Directors and will not have the right to vote with members of the Board on matters considered. The term of each Advisory Director, once appointed, will continue until the earliest of (i) the first date as of which full dividends on the Series G Preferred Stock and such other classes or series of Covered Parity Stock, have been paid for at least one year, in the case of non-cumulative Covered Parity Stock, and all dividends have been fully paid, in the case of cumulative Covered Parity Stock or (ii) the date on which such Advisory Director resigns, dies or is removed either by the holders of the Covered Parity Stock, or by the Board of Directors if such Advisory Director fails to comply with his or her obligations under the agreement with the corporation.

The right of each person appointed as Advisory Director to attend meetings of the Board of Directors is subject to such person entering into an agreement (an "Advisory Director Agreement") in the form agreed with the corporation. Under the Advisory Director Agreement: (i) the corporation and such person shall agree that, as an Advisory Director of the corporation, such person will be subject to the provisions of Sections 1701.59 and 1701.60 of the Ohio General Corporation Law applicable to directors and to the corporation's Code of Regulations, Articles of Incorporation, Corporate Governance Guidelines and policies applicable to directors
of the corporation, and accordingly, such person will be subject to the same duty to treat confidentially information such person receives concerning the corporation and its affiliates in such person's capacity as an Advisory Director that such person would be subject to if such person were a director of the corporation; and (ii) the parties shall acknowledge that, as an Advisory Director, (a) such person is not a Director of the corporation and such person does not share with the members of the Board the power, authority and responsibility to direct the operations of the corporation, and (b) Sections 1701.59 and 1701.60 of the Ohio General Corporation Law as applied to such person will be construed to reflect such person's special status as an Advisory Director appointed by the corporation, as opposed to a Director elected in accordance with the corporation's Code of Regulations. In particular, the corporation will acknowledge and agree that: (x) Section 1701.61 of the Ohio General Corporation Law will not preclude such person from attending meetings of the Board, addressing the Board and receiving related materials where the subject of the Board's deliberations include the corporation's compliance with the terms of its outstanding securities, including without limitation the Series G Preferred Stock; and (y) such person will not receive the compensation paid to directors of the corporation, although such person's expenses of attending meetings of the Board will be reimbursed to such person by the corporation in the same manner and amount as the directors of the corporation. Provided, however, Directors appointed by holders of Series G Preferred Stock or other shares of the corporation's (or a successor's) preferred stock under the circumstances described in Paragraph 7(ii) will not be required to enter into an Advisory Director Agreement. The requirement for such an Advisory Director Agreement only applies to Advisory Directors.

## 9.Reservation of Common Shares.

(i) The corporation shall at all times reserve and keep available out of its authorized and unissued shares of common stock, solely for issuance upon the conversion of shares of Series G Preferred Stock as provided in these Articles of Amendment, free from any preemptive rights or other similar rights, such number of shares of common stock as shall from time to time be issuable upon the conversion of all the shares of Series G Preferred Stock then outstanding, calculated assuming the applicable conversion price equals the base price, subject to adjustment described under Paragraph 4(viii). For purposes of this Section 9, the number of shares of common stock that shall be deliverable upon the conversion of all outstanding shares of Series G Preferred Stock shall be computed as if at the time of computation all such outstanding shares were held by a single holder.
(ii) All shares of common stock delivered upon conversion of the Series G Preferred Stock shall be duly authorized, validly issued, fully paid and non-assessable, free and clear of all liens, claims, security interests and other encumbrances (other than liens, charges, interests and other encumbrances created by the holders).
10.Preemptive or Subscription Rights. The holders of the Series G Preferred Stock shall not have any preemptive or subscription rights.
11. Form. The Series G Preferred Stock will be issued only in fully registered form.
(d) With respect to all other shares of preferred stock of the corporation:

1. Each share of the preferred stock shall entitle the holder thereof to no voting rights, except as otherwise required by law.
2. The dividend rights of the preferred stock shall be non-cumulative, except as otherwise provided by the Board of Directors.
3. The Board of Directors shall have the right to adopt amendments to these Articles of Incorporation in respect of any unissued or treasury shares of the preferred stock and thereby fix or change: the division of such shares into series and the designation and authorized number of shares of each series; the dividend rate; whether dividend rights shall be cumulative or non-cumulative; the dates of payment of dividends and the dates from which they are cumulative; liquidation price; redemption rights and price; sinking fund requirements, conversion rights and restrictions on the issuance of such shares or any series thereof; provided however, except for the foregoing variations which the Board of Directors are authorized to fix or change, all of the express terms of different series of such shares be identical.

Upon the adoption of any amendment pursuant to the foregoing authority, a certificate signed by the president or a vice president and by a secretary or an assistant secretary, containing a copy of the resolution adopting the amendment and a statement of the manner and basis or its adoption, shall be accompanied by the fees then required by law, before the corporation shall have the rights to issue any of such shares.
(B) The Board of Directors may, from time to time, determine the time when, the terms under which, and the considerations for which the corporation issues, disposes of, or receives subscriptions for its shares of any class or series thereof, including treasury shares. Payment for shares shall be made with money or other property of any description, or any interest therein, actually transferred to the corporation, or labor or services actually rendered to the corporation.

FIFTH: The corporation, by its Board of Directors, may, subject to these Articles of Incorporation, purchase, repurchase, redeem or otherwise acquire the shares of any class issued by it, at such times and on such terms as they shall determine to be in the best interests of the corporation. All shares of the corporation purchased, redeemed or otherwise acquired, unless the Board of Directors or the laws of the State of Ohio specifically provide otherwise, shall be held as treasury shares. Provided, however, that this Article Fifth shall not create authority in the Board of Directors to cause an involuntary redemption of the shares of the common stock.

SIXTH: The Board of Directors shall have the right, to the extent permitted by law: (i) to fix, determine and vary the amount of stated capital of the corporation; (ii) to determine whether any, and if any, what part of the surplus of the corporation, however created or arising, shall be used, disposed of or declared in dividends or paid to the stockholders; and (iii) without action by the stockholder, to use and apply the surplus of the corporation, or any part thereof, at any time or from time to time, in the purchase or acquisition of shares of any class, voting trust certificates for shares, bonds, debentures, notes, script, warrants, obligations, evidences of indebtedness, or other securities of the corporation, to such extent of in such amount, in such manner and upon such terms as the Board of Directors shall determine expedient.

SEVENTH: No holder of any share or shares of any class issued by the corporation shall be entitled as such, as a matter of right, at any time, to subscribe for or purchase (i) shares of any class issued by the corporation, now or hereafter authorized, (ii) securities of
the corporation convertible into or exchangeable for shares of any class issued by the corporation, now or hereafter authorized, or (iii) securities of the corporation to which shall be attached or appertain any rights or options, whether by the terms of such securities or in the contracts, warrants or other instruments (whether transferable or non-transferable or separable or inseparable from such securities) evidencing such rights or options, entitling the holders thereof to subscribe for or purchase shares of any class issued by the corporation, now or hereafter authorized; it being the intent and is the effect of this Article Seventh to fully eliminate any and all pre-emptive rights with respect to the shares of any class issued by the corporation, now or hereafter authorized.

EIGHTH: These Amended Articles of Incorporation supersede and take the place of the existing Amended Articles of Incorporation.

Computations of Consolidated Ratios Of Earnings To Fixed Charges (\$ In Millions)

|  | Three Months Ended <br> June 30, 2008 |  | Six Months Ended June 30, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Excluding Interest on Deposits: |  |  |  |  |
| Fixed Charges: |  |  |  |  |
| Interest Expense (excluding interest on deposits) | \$ | 190 | \$ | 418 |
| One-Third of Rents, Net of Income from Subleases |  | 7 |  | 14 |
| Total Fixed Charges | \$ | 197 | \$ | 432 |
| Earnings: |  |  |  |  |
| Income (Loss) Before Income Taxes | \$ | (117) | \$ | 307 |
| Fixed Charges |  | 197 |  | 432 |
| Total Earnings | \$ | 80 | \$ | 739 |
| Ratio of Earnings to Fixed Charges, Excluding |  |  |  |  |
| Interest On Deposits |  | 0.41 x |  | 1.71 x |
| Including Interest on Deposits: |  |  |  |  |
| Fixed Charges: |  |  |  |  |
| Interest Expense | \$ | 468 | \$ | 1,095 |
| One-Third of Rents, Net of Income from Subleases |  | 7 |  | 14 |
| Total Fixed Charges | \$ | 475 | \$ | 1,109 |
| Earnings: |  |  |  |  |
| Income (Loss) Before Income Taxes | \$ | (117) | \$ | 307 |
| Fixed Charges |  | 475 |  | 1,109 |
| Total Earnings | \$ | 358 | \$ | 1,416 |
| Ratio of Earnings to Fixed Charges, Including |  |  |  |  |
| Interest On Deposits |  | 0.75 x |  | 1.28 x |

Fifth Third Bancorp
Computations of Consolidated Ratios Of Earnings To Combined Fixed Charges and Preferred Stock Dividend Requirements (\$ In Millions)

|  | Three Months Ended June 30, 2008 |  | Six Months Ended <br> June 30, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Excluding Interest on Deposits: |  |  |  |  |
| Fixed Charges: |  |  |  |  |
| Interest Expense (excluding interest on deposits) | \$ | 190 | \$ | 418 |
| One-Third of Rents, Net of Income from Subleases |  | 7 |  | 14 |
| Preferred Stock Dividends |  | - |  | - |
| Total Fixed Charges | \$ | 197 | \$ | 432 |
| Earnings: |  |  |  |  |
| Income (Loss) Before Income Taxes | \$ | (117) | \$ | 307 |
| Fixed Charges - Excluding Preferred Stock Dividends |  | 197 |  | 432 |
| Total Earnings | \$ | 80 | \$ | 739 |
| Ratio of Earnings to Fixed Charges, Excluding |  |  |  |  |
| Interest On Deposits |  | 0.41 x |  | 1.71 x |
| Including Interest on Deposits: |  |  |  |  |
| Fixed Charges: |  |  |  |  |
| Interest Expense | \$ | 468 | \$ | 1,095 |
| One-Third of Rents, Net of Income from Subleases |  | 7 |  | 14 |
| Preferred Stock Dividends |  | - |  | - |
| Total Fixed Charges | \$ | 475 | \$ | 1,109 |
| Earnings: |  |  |  |  |
| Income (Loss) Before Income Taxes | \$ | (117) | \$ | 307 |
| Fixed Charges - Excluding Preferred Stock Dividends |  | 475 |  | 1,109 |
| Total Earnings | \$ | 358 | \$ | 1,416 |
| Ratio of Earnings to Fixed Charges, Including |  |  |  |  |
| Interest On Deposits |  | 0.75x |  | 1.28x |

## CERTIFICATION PURSUANT

TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Kevin T. Kabat, certify that:

1. I have reviewed this report on Form 10-Q of Fifth Third Bancorp (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

## /s/ Kevin T. Kabat

## Kevin T. Kabat

President and Chief Executive Officer
August 7, 2008

## CERTIFICATION PURSUANT

TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Daniel T. Poston, certify that:

1. I have reviewed this report on Form 10-Q of Fifth Third Bancorp (the "Registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

## /s/ Daniel T. Poston

Daniel T. Poston
Executive Vice President and
Chief Financial Officer
August 7, 2008

## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Fifth Third Bancorp (the "Registrant") on Form 10-Q for the period ended June 30, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Kevin T. Kabat, President and Chief Executive Officer of the Registrant, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to $\S 906$ of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.
/s/ Kevin T. Kabat
Kevin T. Kabat
President and Chief Executive Officer
August 7, 2008

## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Fifth Third Bancorp (the "Registrant") on Form 10-Q for the period ended June 30, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Daniel T. Poston, Executive Vice President and Chief Financial Officer of the Registrant, certify, pursuant to 18 U.S.C. $\S 1350$, as adopted pursuant to $\S 906$ of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

## /s/ Daniel T. Poston

Daniel T. Poston
Executive Vice President and
Chief Financial Officer
August 7, 2008

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[^0]:    (a) Amounts presented on a fully taxable equivalent basis. The taxable equivalent adjustments for the three months ended June 30, 2008 and 2007 are $\$ 6$ million and for the six months ended June 30, 2008 and 2007 are $\$ 11$ million and $\$ 12$ million, respectively.
    (b) The allowance for credit losses is the sum of the allowance for loan and lease losses and the reserve for unfunded commitments.
    (c) Includes demand, interest checking, savings, money market and foreign office deposits.
    (d) Includes transaction deposits plus other time deposits.
    (e) Includes certificates \$100,000 and over, other foreign office deposits, federal funds purchased, short-term borrowings and long-term debt.

    NM Not meaningful

[^1]:    (a) Changes in interest not solely due to volume or yield/rate are allocated in proportion to the absolute dollar amount of change in volume and yield/rate.
    (b) The fully taxable-equivalent adjustments included in the above table are $\$ 6$ million for the three months ended June 30, 2008 and 2007.

[^2]:    (a) Net derivatives include derivative assets of $\$ 8$ million and derivative liabilities of $\$ 15$ million at June 30, 2008.
    (b) Includes interest income and expense.

[^3]:    (a) Includes fully taxable-equivalent adjustments of $\$ 6$ million for the three months ended June 30, 2008 and 2007.
    (b) Electronic payment processing service revenues provided to the banking segments are eliminated in the Condensed Consolidated Statements of Income.
    (c) Revenue sharing agreements between Investment Advisors and Branch Banking are eliminated in the Condensed Consolidated Statements of Income.

[^4]:    (a) Includes fully taxable-equivalent adjustments of $\$ 11$ million and $\$ 12$ million for the six months ended June 30, 2008 and 2007, respectively.
    (b) Electronic payment processing service revenues provided to the banking segments are eliminated in the Condensed Consolidated Statements of Income.
    (c) Revenue sharing agreements between Investment Advisors and Branch Banking are eliminated in the Condensed Consolidated Statements of Income.

