## FCZA 10-K 12/31/2007

## Section 1: 10-K (FIRST CITIZENS BANC CORP 10-K)

# ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For the fiscal year ended December 31, 2007

## OR <br> TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

$\qquad$ to $\qquad$
Commission file number 0-25980

## First Citizens Banc Corp

(Exact name of registrant as specified in its charter)

Ohio

| Ohio |
| :---: |
| State or other jurisdiction of <br> incorporation or organization |
| 100 East Water Street, Sandusky, Ohio |
| (Address of principal executive offices) |

Registrant's telephone number, including area code

34-1558688

| 34-1558688 |
| :---: |
| (IRS Employer |
| Identification No.) |
| 44870 |
| (Zip Code) |

(419) $625-4121$

Securities registered pursuant to Section 12(b) of the Act: None
Securities registered pursuant to Section 12(g) of the Act:
$\xrightarrow{\text { Common Stock, No par value }}$
(Title of Class)
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes $\square$ No $\nabla$ Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes $\square$ No $\nabla$ Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\boxtimes$ No $\square$

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (Section 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. $\square$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer $\square \quad$ Accelerated filer $\square \quad$ Non-accelerated filer $\square \quad$ Smaller Reporting Company (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes $\square$ No $\square$
The aggregate market value of the voting and non voting common equity stock held by non-affiliates of the registrant based upon the closing market price as of June 30, 2007 was $\$ 81,717,144$.

As of February 28, 2008, there were $7,707,917$ shares of no par value common shares issued and outstanding.
DOCUMENTS INCORPORATED BY REFERENCE
Portions of the registrant's Annual Report to Shareholders for fiscal year ended December 31, 2007 are incorporated by reference into Parts I, II and IV of this Form 10-K. Portions of the registrant's Proxy Statement, to be filed pursuant to Regulation 14A of the Securities Exchange Act on

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## PART I

## Item 1. Business

## (a) General Development of Business

FIRST CITIZENS BANC CORP (FCBC) was organized under the laws of the State of Ohio on February 19, 1987 and is a registered financial holding company under the Gramm-Leach-Bliley Act of 1999, as amended. The Corporation's office is located at 100 East Water Street, Sandusky, Ohio. The Corporation had total consolidated assets of $\$ 1,119,257$ at December 31, 2007. FCBC and its subsidiaries are referred to together as the Corporation. In addition to the subsidiaries listed below, the Corporation also has five wholly owned special purpose entities that are accounted for using the equity method based on their nature and purpose.
THE CITIZENS BANKING COMPANY (Citizens), owned by the Corporation since 1987, opened for business in 1884 as The Citizens National Bank. In 1898, Citizens was reorganized under Ohio banking law and was known as The Citizens Bank and Trust Company. In 1908, Citizens surrendered its trust charter and began operation under its current name. Citizens is an insured bank under the Federal Deposit Insurance Act. In the third quarter of 2006, Mr. Money Finance Company (Mr. Money), a wholly-owned subsidiary of Citizens, was merged with and into Citizens. Citizens maintains its main office at 100 East Water Street, Sandusky, Ohio and prior to 2007 operated branch banking offices in the following Ohio communities; Sandusky (2), Norwalk (2), Berlin Heights, Huron, Castalia, New Washington, Shelby (3), Willard, Crestline, Chatfield, Tiro, Greenwich, Plymouth, and Shiloh. The completion of the acquisition of Champaign Bank and the assumption of the deposits of Miami Valley Bank expanded the bank's market area to include branch banking offices in Akron, Dublin, Hilliard, Plain City, Russells Point, Urbana (2), West Liberty and Quincy. Additionally, Citizens operates loan production offices in Marion, Ohio, Port Clinton, Ohio and Marysville, Ohio. Citizens accounts for $99.3 \%$ of the Corporation's consolidated assets at December 31, 2007.
SCC RESOURCES INC. (SCC) was organized under the laws of the State of Ohio. SCC began as a joint venture of three local Sandusky, Ohio banks in 1966, SCC provides item-processing services for financial institutions, including Citizens, and other nonrelated entities. The Corporation acquired total ownership of SCC in February 1993. On June 19, 1999, SCC entered into an agreement with Jack Henry \& Associates, Inc. (JHA), whereby SCC agreed to sell all of its contracts for providing data processing services to community banks to JHA. JHA agreed to pay SCC a fee based upon annual net revenue under a new JHA contract for each bank that signed a five-year contract with JHA by January 31, 2000. This subsidiary accounts for less than one percent of the Corporation's consolidated assets as of December 31, 2007.

FIRST CITIZENS INSURANCE AGENCY INC. (Insurance Agency) was also formed in 2001 to allow the Corporation to participate in commission revenue generated through its third party insurance agreement. Assets of the Insurance Agency are not significant as of December 31, 2007.
WATER STREET PROPERTIES (Water St.) was formed in 2003 to hold properties repossessed by FCBC subsidiaries. Assets of Water St. are not significant as of December 31, 2007.
CHAMPAIGN INVESTMENT COMPANY (CIC) was acquired in 2007 via the Futura acquisition and is licensed as a fully disclosed broker and dealer in securities. The Corporation is in the process of dissolving this entity.
FIRST CITIZENS INVESTMENTS, INC (FCI) was formed in the fourth quarter of 2007 as a wholly-owned subsidiary of Citizens to hold and manage its securities portfolio. The operations of FCI are located in Wilmington, Delaware.

FIRST CITIZENS CAPITAL LLC (FCC) was also formed in the fourth quarter of 2007 as a wholly-owned subsidiary of Citizens to hold intercompany debt that is eliminated in consolidation. The operations of FCC are located in Wilmington, Delaware.
(b) Financial Information About Industry Segments

FCBC is a financial holding company. Through the subsidiary bank, the Corporation is primarily engaged in the business of community banking, which accounts for substantially all of its revenue, operating income and assets. Financial information regarding the Corporation is included herein under Item 8 of this Form 10-K and statistical information regarding the Corporation is located under Item 1 of this Form 10-K, and each is incorporated into this Section by reference.
(c) Narrative Description of Business

## General

The Corporation's primary business is incidental to the subsidiary bank. Citizens, located in Erie, Crawford, Champaign, Franklin, Logan, Union, Summit, Huron, Marion, Ottawa, and Richland Counties, Ohio, conducts a general banking business that involves collecting customer deposits, making loans, purchasing securities, and offering Trust services.

Interest and fees on loans accounted for $77 \%$ of total revenue for $2007,77 \%$ of total revenue for 2006 , and $73 \%$ of total revenue in 2005 . The Corporation's primary focus of lending continues to be real estate loans, both residential and commercial in nature. Residential real estate mortgages comprised $43 \%$ of the total loan portfolio in $2007,42 \%$ of the total loan portfolio in 2006, and $39 \%$ of the total loan portfolio in 2005. Commercial real estate loans comprised $38 \%$ of the total loan portfolio in $2007,39 \%$ in 2006, and $37 \%$ in 2005 . Commercial and agricultural loans comprised $12 \%$ of the total loan portfolio in 2007, $10 \%$ in 2006 and $13 \%$ in 2005. Citizens' loan portfolio does not include any foreign-based loans, loans to lesser-developed countries or loans to FCBC.
On a parent company only basis, FCBC's primary source of funds is the receipt of dividends paid by its subsidiaries, principally Citizens. The ability of the subsidiary bank to pay dividends is subject to limitations under various laws and regulations and to prudent and sound banking principles. Generally, subject to certain minimum capital requirements, the subsidiary bank may declare a dividend without the approval of the State of Ohio Division of Financial Institutions unless the total of the dividends in a calendar year exceeds the total net profits of the bank for the year combined with the retained profits of the bank for the two preceding years. At December 31, 2007, Citizens is unable to pay dividends to the Corporation without obtaining regulatory approval. Earnings have been sufficient to support asset growth at the subsidiary bank and at the same time provide funds to FCBC for shareholder dividends.
The Corporation's business is not seasonal, nor is it dependent on a single or small group of customers.
In the opinion of management, the Corporation does not have exposure to material costs associated with environmental hazardous waste cleanup.

## Competition

The market area for Citizens is Erie, Crawford, Champaign, Franklin, Logan, Union, Summit, Huron, Marion, Ottawa, and Richland counties. Traditional financial service competition for Citizens consists of large regional financial institutions, community banks, thrifts and credit unions operating within the Corporation's market area. A growing nontraditional source of competition for loan and deposit dollars comes from captive auto finance companies, mortgage banking companies, internet banks, brokerage companies, insurance companies and direct mutual funds.

## Employees

FCBC has no employees. The subsidiary companies employ approximately 263 full-time equivalent employees to whom a variety of benefits are provided. FCBC and its subsidiaries are not parties to any collective bargaining agreements. Management considers its relationship with its employees to be good.

## Supervision and Regulation

The Bank Holding Company Act. As a financial holding company, FCBC is subject to regulation under the Bank Holding Company Act of 1956, as amended (the BHCA) and the examination and reporting requirements of the Board of Governors of the Federal Reserve System (Federal Reserve Board). Under the BHCA, FCBC is subject to periodic examination by the Federal Reserve Board and required to file periodic reports regarding its operations and any additional information that the Federal Reserve Board may require.
The BHCA generally limits the activities of a bank holding company to banking, managing or controlling banks, furnishing services to or performing services for its subsidiaries and engaging in any other activities that the Federal Reserve Board has determined to be so closely related to banking or to managing or controlling banks as to be a proper incident to those activities. In addition, the BHCA requires every bank holding company to obtain the approval of the Federal Reserve Board prior to acquiring substantially all the assets of any bank, acquiring direct or indirect ownership or control of more than $5 \%$ of the voting shares of a bank or merging or consolidating with another bank holding company.
Privacy Provisions of Gramm-Leach-Bliley Act. Under the Gramm-Leach-Bliley act, federal banking regulators adopted rules that limit the ability of banks and other financial institutions to disclose non-public information about consumers to non-affiliated third parties. These rules contain extensive provisions on a customer's right to privacy of non-public personal information. Except in certain cases, an institution may not provide personal information to unaffiliated third parties unless the institution discloses that such information may be disclosed and the customer is given the opportunity to opt out of such disclosure. The privacy provisions of the GLB Act affect how consumer information is conveyed to outside vendors. FCBC and its subsidiaries are also subject to certain state laws that deal with the use and distribution of non-public personal information.
Interstate Banking and Branching. Prior to enactment of the Interstate Banking and Branch Efficiency Act of 1994, neither FCBC nor its subsidiaries could acquire banks outside Ohio, unless the laws of the state in which the target bank was located specifically authorized the transaction. The Interstate Banking and Branch Efficiency Act has eased restrictions on interstate expansion and consolidation of banking operations by, among other things: (i) permitting interstate bank acquisitions regardless of host state laws, (ii) permitting interstate merger of banks unless specific states have opted out of this provision and (iii) permitting banks to establish new branches outside the state provided the law of the host state specifically allows interstate bank branching.

Federal Deposit Insurance Corporation (FDIC). The FDIC is an independent federal agency which insures the deposits of federally-insured banks and savings associations up to certain prescribed limits and safeguards the safety and soundness of financial institutions. The deposits of FCBC's bank subsidiary are subject to the deposit insurance assessments of the Bank Insurance Fund of the FDIC. Under the FDIC's deposit insurance assessment system, the assessment rate for any insured institution may vary according to regulatory capital levels of the institution and other factors such as supervisory evaluations.
The FDIC is authorized to prohibit any insured institution from engaging in any activity that poses a serious threat to the insurance fund and may initiate enforcement actions against banks, after first giving
the institution's primary regulatory authority an opportunity to take such action. The FDIC may also terminate the deposit insurance of any institution that has engaged in or is engaging in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, order or condition imposed by the FDIC.

Capital Guidelines. The Federal Reserve Board has adopted risk-based capital guidelines to evaluate the adequacy of capital of bank holding companies and state member banks. The guidelines involve a process of assigning various risk weights to different classes of assets, then evaluating the sum of the risk-weighted balance sheet structure against the holding company's capital base. Failure to meet capital guidelines could subject a banking institution to various penalties, including termination of FDIC deposit insurance. Both FCBC and its subsidiary bank had risk-based capital ratios above "well capitalized" requirements at December 31, 2007.

Community Reinvestment Act. The Community Reinvestment Act requires depository institutions to assist in meeting the credit needs of their market areas, including low and moderate-income areas, consistent with safe and sound banking practice. Under this Act, each institution is required to adopt a statement for each of its marketing areas describing the depositary institution's efforts to assist in its community's credit needs. Depositary institutions are periodically examined for compliance and assigned ratings. Banking regulators consider these ratings when considering approval of a proposed transaction by an institution.

USA Patriot Act of 2001. Further regulations may arise from the events of September 11, 2001, such as the USA Patriot Act of 2001 which grants law enforcement officials greater powers over financial institutions to combat money laundering and terrorist access to the financial system in our country. The USA Patriot Act requires that the Corporation, upon request from the appropriate federal banking agency, provide records related to anti-money laundering, perform due diligence for private banking and correspondent accounts, establish standards for verifying customer identity and perform other related duties.

Sarbanes-Oxley Act of 2002. The Sarbanes-Oxley Act of 2002 contains important new requirements for public companies in the area of financial disclosure and corporate governance. In accordance with section 302(a) of the Sarbanes-Oxley Act, written certifications by FCBC's Chief Executive Officer and Chief Financial Officer are required. These certifications attest that FCBC's quarterly and annual reports filed with the SEC do not contain any untrue statement of a material fact. See Item 9(a) "Controls and Procedures" of this Form 10-K for FCBC's evaluation of its disclosure controls and procedures.

## Regulation of Bank Subsidiary

In addition to regulation of FCBC, the banking subsidiary is subject to federal regulation regarding such matters as reserves, limitations on the nature and amount of loans and investments, issuance or retirement of its own securities, limitations on the payment of dividends and other aspects of banking operations.

As an Ohio chartered bank, FCBC's banking subsidiary, Citizens, is supervised and regulated by the State of Ohio Department of Commerce, Division of Financial Institutions. In addition, Citizens is a member of the Federal Reserve System. Citizens is subject to periodic examinations by the State of Ohio Department of Commerce, Division of Financial Institutions and Citizens is additionally subject to periodic examinations by the Federal Reserve Board. These examinations are designed primarily for the protection of the depositors of the bank and not for their shareholders.

The deposits of Citizens are insured by the Bank Insurance Fund of the FDIC, and Citizens is subject to the Federal Deposit Insurance Act. Pursuant to the Financial Institutions Reform, Recovery and Enforcement Act of 1989, a subsidiary of a financial holding company may be required to reimburse the FDIC for any loss incurred due to the default of another FDIC insured subsidiary of the financial holding company or for FDIC assistance provided to such a subsidiary in danger of default. "Default" means generally the
appointment of a conservator or receiver. "In danger of default" means generally the existence of certain conditions indicating that a default is likely to occur in the absence.

## Effects of Government Monetary Policy

The earnings of the subsidiary bank are affected by general and local economic conditions and by the policies of various governmental regulatory authorities. In particular, the Federal Reserve Board regulates money and credit conditions and interest rates to influence general economic conditions, primarily through open market acquisitions or dispositions of United States Government securities, varying the discount rate on member bank borrowings and setting reserve requirements against member and nonmember bank deposits. Federal Reserve Board monetary policies have had a significant effect on the interest income and interest expense of commercial banks, including Citizens, and are expected to continue to do so in the future.

## Future Regulatory Uncertainty

Federal regulation of financial institutions changes regularly and is the subject of constant legislative debate. As a result, FCBC cannot forecast how federal regulation of financial institutions may change in the future or the impact that any such regulatory changes would have on the financial condition or results of operations of FCBC or any of its subsidiaries.
(d) Financial Information About Foreign and Domestic Operations and Export Sales

The Corporation does not have any offices located in a foreign country, nor do they have any foreign assets, liabilities, or related income and expense for the years presented.
(e) Available Information

FCBC's Internet address is www.fcza.com The Corporation will provide a copy of FCBC's annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act to shareholders upon request. Materials that FCBC files with the SEC may be read and copied at the SEC's Public Reference Room at 100 F. Street, N.E., Washington, D.C. 20459. This information may also be obtained by calling the SEC at 1-800-SEC-0330. The SEC also maintains an Internet website that contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC at www.sec.gov.

## Statistical Information

The following section contains certain financial disclosures related to the Corporation as required under the Securities and Exchange Commission's Industry Guide 3, "Statistical Disclosures by Bank Holding Companies", or a specific reference as to the location of the required disclosures in the Registrant's 2007 Annual Report to Shareholders, portions of which are incorporated in this Form 10-K by reference.

## I. Distribution of Assets, Liabilities and Shareholders' Equity, Interest Rates and Interest Differential

Average balance sheet information and the related analysis of net interest income for the years ended December 31, 2007, 2006 and 2005 is included on pages 14 through 16 - "Distribution of Assets, Liabilities and Shareholders' Equity, Interest Rates and Interest Differential" and "Changes in Interest Income and Interest Expense Resulting from Changes in Volume and Changes in Rates", within Management's Discussion and Analysis of Financial Condition and Results of Operations of the Corporation's 2007 Annual Report to Shareholders and is incorporated into this Item I by reference.

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## II. Investment Portfolio

The following table sets forth the carrying amount of securities at December 31.

|  | 2007 |  |  |  | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |
| Available for sale ${ }^{(1)}$ |  |  |  |  |  |
| U.S. Treasury securities and obligations of U.S. Government corporations and agencies | \$ 95,723 |  | \$ 87,379 |  | 97,815 |
| Corporate bonds | - |  | - |  | - |
| Obligations of states and political subdivisions | 28,441 |  | 16,971 |  | 22,809 |
| Mortgage-backed securities | 19,706 |  | 3,543 |  | 5,021 |
| Total debt securities | 143,870 |  | 107,893 |  | 125,645 |
| Equity securities | 481 |  | 481 |  | 481 |
| Total | \$144,351 |  | \$108,374 |  | 126,126 |
| Held to Maturity ${ }^{(1)}$ |  |  |  |  |  |
| Mortgage-backed securities | \$ |  | \$ 4 | \$ | 8 |

(1) The Corporation has no securitites of an "issuer" where the aggregate carrying value of such securitites exceeded ten percent of shareholders' equity.
The following tables set forth the maturities of securities at December 31, 2007 and the weighted average yields of such debt securities. Maturities are reported based on stated maturities and do not reflect principal prepayment assumptions.

|  | Within one year |  | Maturing after one but within five years |  | After five but within ten years |  |  | After ten years |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Yield | Amount | Yield |  | Amount | Yield |  | mount | Yield |
|  |  |  |  | (Dollars in thousands) |  |  |  |  |  |  |
| Available for Sale (2) |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury securities and obligations of U.S. government corporations and agencies | \$ 37,291 | 4.77\% | \$ 47,483 | 5.20\% | \$ | 10,950 | 5.21\% | \$ | - | -\% |
| Obligations of states and political subdivisions (1) | 5,211 | 5.81 | 11,036 | 4.74 |  | 6,620 | 4.49 |  | 5,573 | 6.03 |
| Corporate bonds | - | - | - | - |  | - | - |  | - | - |
| Mortgage-backed securities | 166 | 4.83 | 5,066 | 4.89 |  | 370 | 3.97 |  | 14,104 | 6.02 |
| Total | \$ 42,668 | 4.89\% | \$63,585 | 5.09\% | \$ | $\underline{ }$ 17,940 | 4.92\% | \$ | 19,677 | 6.02\% |

(1) Weighted average yields on nontaxable obligations have been computed based on actual yields stated on the security.
(2) The weighted average yield has been computed using the historical amortized cost for available-for-sale securities.

## III. Loan Portfolio

## Types of Loans

The amounts of gross loans outstanding at December 31 are shown in the following table according to types of loans.

|  | 2007 | 2006 | 2005 | 2004 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Dollars in thousands) |  |  |
| Commercial and agricultural | \$ 96,385 | \$ 56,789 | \$ 65,903 | \$ 76,469 | \$ 51,146 |
| Commercial real estate | 299,005 | 218,084 | 195,983 | 202,616 | 158,125 |
| Residential real estate | 343,160 | 234,344 | 206,411 | 228,467 | 205,635 |
| Real estate construction | 33,480 | 28,294 | 29,712 | 25,315 | 22,708 |
| Consumer | 20,359 | 19,909 | 25,268 | 32,807 | 24,765 |
| Leases | 185 | 267 | 615 | 1,723 | 2,293 |
| Credit card and other | 2,467 | 341 | 632 | 1,213 | 4,977 |
|  | \$795,041 | \$558,028 | \$524,524 | \$568,610 | $\underline{\text { \$469,649 }}$ |

Commercial loans are those made for commercial, industrial and professional purposes to sole proprietorships, partnerships, corporations and other business enterprises. Agricultural loans are for financing agricultural production, including all costs associated with growing crops or raising livestock. Commercial and Agricultural loans may be secured, other than by real estate, or unsecured, requiring one single repayment or on an installment repayment schedule. The loans involve certain risks relating to changes in local and national economic conditions and the resulting effect on the borrowing entities. Secured loans not collateralized by real estate mortgages maintain a loan-to-value ratio ranging from $50 \%$ as in the case of certain stocks, to $100 \%$ in the case of collateralizing with a savings or time deposit account. Unsecured credits rely on the financial strength and previous credit experience of the borrower and in many cases the financial strength of the principals when such credit is extended to a corporation.

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Commercial real estate mortgage loans are made predicated on having a security interest in real property and are secured wholly or substantially by that lien on real property. Commercial real estate mortgage loans generally maintain a loan-to-value ratio of $75 \%$.

Residential real estate mortgage loans are made predicated on security interest in real property and secured wholly or substantially by that lien on real property. Such real estate mortgage loans are primarily loans secured by one-to-four family real estate. Residential real estate mortgage loans generally pose less risk to the Corporation due to the nature of the collateral being less susceptible to sudden changes in value.
Real estate construction loans are for the construction of new buildings or additions to existing buildings. Generally, these loans are secured by one-to-four family real estate. The Corporation controls disbursements in connection with construction loans.

Consumer loans are made to individuals for household, family and other personal expenditures. These include the purchase of vehicles, furniture, educational expenses, medical expenses, taxes or vacation expenses. Consumer loans may be secured, other than by real estate, or unsecured, generally requiring repayment on an installment repayment schedule. Consumer loans pose a relatively higher credit risk. This higher risk is moderated by the use of certain loan value limits on secured credits and aggressive collection efforts. The collectibility of consumer loans is influenced by local and national economic conditions.
Lease loans are made for commercial, industrial and professional purposes. These loans are made to sole proprietorships, partnerships, corporations, and other business enterprises.

Letters of credit represent extensions of credit granted in the normal course of business, which are not reflected in the Corporation's consolidated financial statements. As of December 31, 2007 and 2006, the Corporation was contingently liable for $\$ 1,582,000$ and $\$ 3,864,000$ of letters of credit. In addition, Citizens had issued lines of credit to customers. Borrowings under such lines of credit are usually for the working capital needs of the borrower. At December 31, 2007 and 2006, Citizens had commitments to extend credit in the aggregate amounts of approximately $\$ 121,652,000$ and $\$ 86,616,000$, respectively. Of these amounts, $\$ 110,259,000$ and $\$ 75,436,000$ represented lines of credit and construction loans, and $\$ 11,393,000$ and $\$ 11,180,000$ represented overdraft protection commitments. Such amounts represent the portion of total commitments that had not been used by customers as of December 31, 2007 and 2006.

## Maturities and Sensitivity of Loans to Changes in Interest Rates

The following table shows the amount of commercial and agricultural, commercial real estate, and real estate construction loans outstanding as of December 31, 2007, which, based on the contract terms for repayments of principal, are due in the periods indicated. In addition, the amounts due after one year are classified according to their sensitivity to changes in interest rates.

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|  | Maturing |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Within one year | After one but within five years (Dolla | $\begin{gathered} \text { After } \\ \text { five years } \\ \hline \text { isands) } \end{gathered}$ | Total |
| Commercial and agricultural | \$ 26,431 | \$ 35,565 | \$ 34,389 | \$ 96,385 |
| Commercial real estate | 24,027 | 27,451 | 247,527 | 299,005 |
| Real estate construction | 8,283 | 7,075 | 18,122 | 33,480 |
|  | \$ 58,741 | \$ 70,091 | \$300,038 | \$428,870 |
|  |  |  | Interest Sensitivity |  |
|  |  |  | Fixed rate | Variable rate |
|  |  |  | (Dollars in thousands) |  |
| Due after one but within five years |  |  | \$ 38,263 | \$ 31,828 |
| Due after five years |  |  | 101,488 | 198,550 |
|  |  |  | \$139,751 | \$ 230,378 |

The preceding maturity information is based on contract terms at December 31, 2007 and does not include any possible "rollover" at maturity date. In the normal course of business, the Citizens considers and acts on the borrowers' requests for renewal of loans at maturity. Evaluation of such requests includes a review of the borrower's credit history, the collateral securing the loan and the purpose for such request.

## Risk Elements

The following table presents information concerning the amount of loans at December 31 that contain certain risk elements.

|  | 2007 |  | 2006 |  | $\frac{2005}{\text { (Dollars in thousands) }}$ |  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans accounted for on a nonaccrual basis (1) | \$ | 9,308 | \$ | 7,576 |  | 14,401 | \$ | 8,273 | \$ | 3,204 |
| Loans contractually past due 90 days or more as to principal or interest payments (2) |  | 2,423 |  | 2,717 |  | 331 |  | 318 |  | 3,206 |
| Loans whose terms have been renegotiated to provide a reduction or deferral of interest or principal because of deterioration in the financial position of the borrower (3) |  | 2,435 |  | 3,291 |  | - |  | - |  | 87 |
| Total |  | 14,166 |  | 13,584 |  | 14,732 | \$ | 8,591 |  | 6,497 |
| Impaired loans included in above totals |  | 3,757 |  | 3,934 |  | 6,597 |  | 4,281 |  | 420 |
| Impaired loans not included in above totals |  | 9,208 |  | 12,812 |  | 7,072 |  | 11,149 |  | 5,945 |
| Total impaired loans |  | 12,965 |  | 16,746 |  | 13,669 | \$ | 15,430 | \$ | 6,365 |

There are no loans as of December 31, 2007, other than those disclosed above, where known information about probable credit problems of borrowers caused management to have serious doubts as to the ability of such

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borrowers to comply with the present loan repayment terms. There are no other interest-bearing assets that would be required to be disclosed in the table above, if such assets were loans as of December 31, 2007.
(1) Loans are placed on nonaccrual status when doubt exists as to the collectibility of the loan, including any accrued interest. With a few immaterial exceptions, commercial and agricultural, commercial real estate, residential real estate and construction loans past due 90 days are placed on nonaccrual unless they are well collateralized and in the process of collection. Generally, consumer loans are charged-off within 30 days after becoming past due 90 days unless they are well collateralized and in the process of collection. Credit card loans are charged-off before reaching 120 days of delinquency. Once a loan is placed on nonaccrual, interest is then recognized on a cash basis where future collections of principal is probable.
(2) Excludes loans accounted for on a nonaccrual basis.
(3) Excludes loans accounted for on a nonaccrual basis and loans contractually past due ninety days or more as to principal or interest payments.

Interest income recognition associated with impaired loans was as follows.

|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  |
| Interest income on impaired loans, including interest income recognized on a cash basis | \$ | 1,008 | \$ | 533 | \$ | 530 | \$ | 471 | \$ | 409 |
| Interest income on impaired loans recognized on a cash basis | \$ | 1,008 | \$ | 533 | \$ | 530 | \$ | 471 | \$ | 409 |

There were no foreign outstandings for any period presented.
No concentrations of loans exceeded $10 \%$ of total loans.

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## IV. Summary of Loan Loss Experience

## Analysis of the Allowance for Loan Losses

The following table shows the daily average loan balances and changes in the allowance for loan losses for the years indicated.


| Recoveries of loans previously Charged-off: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and agricultural and commercial real estate | 552 | 256 | 819 | 187 | 37 |
| Real estate mortgage | 173 | 443 | 671 | 190 | 43 |
| Real estate construction | 7 | - | - | - | - |
| Consumer | 311 | 479 | 584 | 329 | 290 |
| Leases | - | - | - | - | - |
| Credit card and other | 2 | 8 | 15 | 29 | 25 |
|  | 1,045 | 1,186 | 2,089 | 735 | 395 |
| Net charge-offs (1) | $(2,983)$ | $(2,280)$ | $(3,617)$ | $(2,153)$ | $(1,961)$ |
| Balance from acquisition | 1,277 | - | - | 5,746 | - |
| Provision for loan losses (2) | 1,020 | 1,128 | 1,123 | 1,805 | 1,944 |
| Allowance for loan losses at end of year | \$ 7,374 | \$ 8,060 | \$ 9,212 | \$ 11,706 | \$ 6,308 |
| Allowance for loan losses as a percent of loans at yearend | 0.93\% | 1.45\% | 1.76\% | 2.06\% | 1.34\% |
| Ratio of net charge-offs during the year to average loans outstanding | 0.52\% | 0.42\% | 0.66\% | 0.43\% | 0.44\% |

(1) The amount of net charge-offs fluctuates from year to year due to factors relating to the condition of the general economy and specific business.
(2) The determination of the balance of the allowance for loan losses is based on an analysis of the loan portfolio and reflects an amount that, in management's judgment, is adequate to provide for probable incurred loan losses. Such analysis is based on a review of specific loans, the character of the loan portfolio, current economic conditions, and such other factors as management believes require current recognition in estimating probable incurred loan losses.

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## Allocation of Allowance for Loan Losses

The following table allocates the allowance for loan losses at December 31 to each loan category. The allowance has been allocated according to the amount deemed to be reasonably necessary to provide for the probable losses estimated to be incurred within the following categories of loans at the dates indicated.

| (Dollars in thousands) | 2007 |  | 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Allowance | Percentage of loans to total loans | Allowance |  | Percentage of loans to total loans |
| Commercial and agricultural | \$ 1,885 | 12.4\% | \$ | 1,742 | 10.2\% |
| Commercial real estate | 2,630 | 37.7 |  | 3,230 | 39.1 |
| Real estate mortgage | 1,422 | 43.0 |  | 1,458 | 42.0 |
| Real estate construction | 150 | 4.1 |  | 1,037 | 5.1 |
| Consumer | 371 | 2.5 |  | 357 | 3.5 |
| Credit card and other | - | 0.3 |  | - | 0.0 |
| Leases | - | 0.0 |  | - | 0.1 |
| Unallocated | 916 | - |  | 236 | - |
|  | \$ 7,374 | 100.0\% | \$ | 8,060 | 100.0\% |
|  | 2005 |  | 2004 |  |  |
|  | Allowance | Percentage of loans to total loans | Allowance |  | Percentage of loans to total loans |
| Commercial and agricultural | \$ 3,049 | 12.6\% | \$ | 3,227 | 13.5\% |
| Commercial real estate | 3,645 | 37.4 |  | 5,097 | 35.6 |
| Real estate mortgage | 1,395 | 39.3 |  | 2,067 | 40.1 |
| Real estate construction | 279 | 5.7 |  | 67 | 4.5 |
| Consumer | 433 | 4.8 |  | 1,175 | 5.8 |
| Credit card and other | - | 0.1 |  | 15 | 0.2 |
| Leases | - | 0.1 |  | 9 | 0.3 |
| Unallocated | 411 | - |  | 49 | - |
|  | \$ 9,212 | 100.0\% | \$ | 11,706 | 100.0\% |
|  |  |  | 2003 |  |  |
|  |  |  | Allowance |  | Percentage of loans to total loans |
| Commercial and agricultural |  |  | \$ | 1,153 | 10.9\% |
| Commercial real estate |  |  |  | 1,946 | 33.7 |
| Real estate mortgage |  |  |  | 1,173 | 43.8 |
| Real estate construction |  |  |  | 87 | 4.8 |
| Consumer |  |  |  | 314 | 5.3 |
| Credit card and other |  |  |  | - | 1.0 |
| Leases |  |  |  | 7 | 0.5 |
| Unallocated |  |  |  | 1,628 | - |
|  |  |  | \$ | 6,308 | 100.0\% |

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First Citizens Banc Corp's banking subsidiary measures the adequacy of the allowance for loan losses by using both specific and general components. The specific component relates to loans that are individually classified as impaired or loans otherwise classified as substandard or doubtful. The general component consists of a pooling of commercial credits risk graded as special mention and substandard that are not individually examined, and general reserves, which are based on a rolling average of historical net charge-offs. The allowance for loan and lease losses to total loans decreased from $1.45 \%$ in 2006 to $0.93 \%$ in 2007. The unallocated reserve of First Citizens Banc Corp and its affiliates has increased from $\$ 236$ in 2006 to $\$ 916$ in 2007. The acquisition of Futura and its reserves contributed to the increase in the unallocated reserve. Factors in the determination of the unallocated reserve include items such as changes in the economic and business conditions of its market, changes in lending policies and procedures, changes in loan concentrations, as well as a few others. In 2007, compared to 2006, these factors worsened in the aggregate, resulting in an increase of the unallocated reserves.
As the loan portfolio continues to shift towards more real estate loans, the allocation of the reserve to these loans has also grown slightly. Consumer loss allocation increased in 2007. Although the volume of this piece of the loan portfolio decreased, the credit quality of these loans has worsened over the past few years, which is evidenced by increased net charge-offs.

## Deposits

The average daily amount of deposits (all in domestic offices) and average rates paid on such deposits is summarized for the years indicated.

|  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Average rate paid | Average balance (Dolla | Average rate paid sands) | Average balance | Average rate paid |
| Noninterest-bearing demand deposits | \$ 89,171 | N/A | \$ 92,382 | N/A | \$ 98,228 | N/A |
| Interest-bearing demand deposits | 100,471 | 2.46\% | 95,227 | 1.87\% | 98,258 | 1.13\% |
| Savings, including Money Market deposit accounts | 150,467 | 1.03\% | 156,495 | 0.85\% | 181,310 | 0.64\% |
| Certificates of deposit, including IRA's | 234,024 | 4.29\% | 222,480 | 3.58\% | 231,768 | 2.56\% |
|  | \$574,133 |  | \$566,584 |  | \$ 609,564 |  |

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Maturities of certificates of deposits and individual retirement accounts of $\$ 100,000$ or more outstanding at December 31, 2007 are summarized as follows.

|  | Certificates $\underline{\text { of Deposits }}$ |  | Individual <br> Retirement <br> Accounts |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3 months or less | \$ | 20,969 | \$ | 636 | \$ 21,605 |
| Over 3 through 6 months |  | 20,586 |  | 1,199 | 21,785 |
| Over 6 through 12 months |  | 24,582 |  | 1,493 | 26,075 |
| Over 12 months |  | 19,403 |  | 2,680 | 22,083 |
|  | \$ | 85,540 | \$ | $\underline{6,008}$ | \$ 91,548 |

## Return on Equity and Assets

Information required by this section is incorporated by reference to the information appearing under the caption "Five-Year Selected Consolidated Financial Data" located on page 1 and 2 of First Citizens Banc Corp's 2007 Annual Report to Shareholders. The dividend payout ratio was $89.6 \%$ in 2007, $100.0 \%$ in 2006 and $97.4 \%$ in 2005.

## Short-term Borrowings

See Note 11 to the consolidated financial statements (located at page 52 of the Annual Report to Shareholders) and "Distribution of Assets, Liabilities and Shareholders' Equity, Interest Rates and Interest Differential" (located at pages 14 and 16 of the Annual Report to Shareholders) for the statistical disclosures for short-term borrowings for 2007, 2006, and 2005.

## Item 1A. Risk Factors

## CHANGING ECONOMIC CONDITIONS AND THE GEOGRAPHIC CONCENTRATION OF OUR MARKETS MAY UNFAVORABLY IMPACT US.

Our operations are concentrated in eleven counties in North/Central and Central Ohio. As a result of this geographic concentration in contiguous markets, our results depend largely upon economic conditions in these market areas. A deterioration in economic conditions in one or more of these markets could result in one or more of the following:

- an increase in loan delinquencies;
- $\quad$ an increase in problem assets and foreclosures;
- a decrease in the demand for our products and services; and
- a decrease in the value of collateral for loans, especially real estate, in turn reducing customers' borrowing power, the value of assets associated with problem loans and collateral coverage.


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## WE MAY BE UNABLE TO MANAGE INTEREST RATE RISKS, WHICH COULD REDUCE OUR NET INTEREST INCOME.

Our results of operations are affected principally by net interest income, which is the difference between interest earned on loans and investments and interest expense paid on deposits and other borrowings. We cannot predict or control changes in interest rates. Regional and local economic conditions and the policies of regulatory authorities, including monetary policies of the Board of Governors of the Federal Reserve System, affect interest income and interest expense. We have ongoing policies and procedures designed to manage the risks from changes in market interest rates. However, changes in interest rates can still have a material adverse effect on the our profitability.

In addition, certain assets and liabilities may react in different degrees to changes in market interest rates. For example, interest rates on some types of assets and liabilities may fluctuate prior to changes in broader market interest rates, while interest rates on other types may lag behind. Some of our assets, such as adjustable rate mortgages, have features that restrict changes in their interest rates, including rate caps.
Interest rates are highly sensitive to many factors that are beyond our control. Some of these factors include:

- inflation;
- recession;
- unemployment;
- money supply;
- international disorders; and
- instability in domestic and foreign financial markets.

Changes in interest rates may affect the level of voluntary prepayments on the Corporation's loans and may also affect the level of financing or refinancing by customers. Although the Corporation pursues an asset-liability management strategy designed to control its risk from changes in market interest rates, changes in interest rates can still have a material adverse effect on its profitability.

## STRONG COMPETITION WITHIN OUR MARKET AREA MAY REDUCE OUR ABILITY TO ATTRACT AND RETAIN DEPOSITS AND ORIGINATE LOANS.

We face competition both in originating loans and in attracting deposits. We compete for clients by offering excellent service and competitive rates on our loans and deposit products. The type of institutions we compete with include large regional financial institutions, community banks, thrifts and credit unions operating within the Corporation's market area. A growing nontraditional source of competition for loan and deposit dollars comes from captive auto finance companies, mortgage banking companies, internet banks, brokerage companies, insurance companies and direct mutual funds. As a result of their size and ability to achieve economies of scale, certain of our competitors offer a broader range of products and services than we offer. In addition, to stay competitive in our markets we may need to adjust the interest rates on our products to match the rates offered by our competitors, which could adversely affect our net interest margin. As a result, our profitability depends upon our continued ability to successfully compete in our market areas while achieving our investment objectives.

## OUR ABILITY TO SUCCESSFULLY INTEGRATE OPERATIONS OF FUTURA BANC CORP. AND ITS SUBSIDIARIES

The earnings, financial condition and prospects of The Corporation after the merger will depend in part on The Corporation's ability to integrate successfully the operations of Futura and its subsidiaries and to continue to implement its own business plan. The Corporation may not be able to achieve fully the strategic objectives and operating efficiencies in the merger. The costs or difficulties relating to the integration of Futura and its subsidiaries with The Corporation's organization may be greater than expected or the cost savings from any anticipated economies of scale of the combined organization may be lower or take longer to realize than expected. Inherent uncertainties exist in integrating the operations of any acquired entity. In addition, the markets and industries in which The Corporation and Futura and their respective subsidiaries operate are highly competitive. The Corporation may lose its customers or the customers of Futura and its subsidiaries as a result of the merger. The Corporation may also lose key personnel, either from itself or from Futura and its subsidiaries, as a result of the merger. These factors could contribute to The Corporation not fully achieving the expected benefits from the merger.

## Item 1B. Unresolved Staff Comments

The Corporation has received no written comments regarding its periodic or current reports from the staff of the Securities and Exchange Commission that were issued 180 days or more preceding the end of its 2007 fiscal year and that remained unresolved.

## Item 2. Properties

FCBC neither owns nor leases any properties. Citizens maintains its main office at 100 East Water Street, Sandusky, Ohio, which is also the office of FCBC. Citizens also operates branch banking offices in the following Ohio communities; Sandusky (2), Norwalk (2), Berlin Heights, Huron, Castalia, New Washington, Shelby (3), Crestline, Chatfield, Tiro, Greenwich, Plymouth, and Shiloh. The completion of the acquisition of Champaign Bank and the assumption of the deposits of Miami Valley Bank in 2007 added the following Ohio communities, Akron, Dublin, Hilliard, Plain City, Russells Point, Urbana (2), West Liberty and Quincy. Additionally, Citizens operates loan production offices in Port Clinton, Ohio and Marysville, Ohio. Citizens leases branch banking offices in the Ohio communities of Akron, Huron, Norwalk, West Liberty and Willard, and also leases loan production offices in Marion and Marysville, Ohio. SCC maintains its processing center located at 303 Howard Drive, Sandusky, Ohio. SCC leases its office at 303 Howard Drive.

## Item 3. Legal Proceedings

The Corporation's management is aware of no pending or threatened litigation in which the Corporation faces potential loss or exposure that will materially affect the consolidated financial statements.

## Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted during the fourth quarter of the fiscal year covered by this report to a vote of security holders through the solicitation of proxies or otherwise.

## PART II

## Item 5. Market for Registrant's Common Equity and Related Shareholder Matters

Information required by this section is incorporated by reference to the information appearing under the caption "Common Stock and Shareholder Matters" located on page 3 of First Citizens Banc Corp's 2007 Annual Report to Shareholders.

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As of December 31, 2007, there were approximately 1,500 shareholders of record (not including the number of persons or entities holding stock in nominee or street name through various brokerage firms) of the Corporation's Common Stock.

Information regarding the restrictions the Corporation has for dividends is included herein under Item 1 of this Form 10-K and is incorporated into this Section by reference.

## Item 6. Selected Financial Data

Information required by this section is incorporated by reference to the information appearing under the caption "Five-Year Selected Consolidated Financial Data" and "Five-Year Selected Ratios" located on pages 1 and 2 of First Citizens Banc Corp's 2007 Annual Report to Shareholders.

## Item 7. Management's Discussion and Analysis of Financial Condition

and Results of Operation - As of December 31, 2007and December 31, 2006
and for the Years Ending December 31, 2007, 2006 and 2005
Information required by this section is incorporated by reference to the information appearing under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations" located on pages 4 through 19 of First Citizens Banc Corp's 2007 Annual Report to Shareholders.

## Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Quantitative and Qualitative Disclosures About Market Risk is incorporated herein by reference to pages 19 through 21 of First Citizens Banc Corp's 2007 Annual Report to Shareholders.

## Item 8. Financial Statements and Supplementary Financial Data

First Citizens Banc Corp's Report of Independent Auditors and Consolidated Financial Statements and accompanying notes are listed below and are incorporated herein by reference to First Citizens Banc Corp's 2007 Annual Report to Shareholders (Exhibit 13.1, pages 26 through 67). The supplementary financial information specified by Item 302 of Regulation S-K, selected quarterly financial data, is included in Note 23 - "Quarterly Financial Data (Unaudited)" to the consolidated financial statements found on page 67.

Report of Independent Registered Public Accounting Firm on Financial Statements
Consolidated Balance Sheets
December 31, 2007 and 2006
Consolidated Statements of Income
For each of the three years in the period ended December 31, 2007
Consolidated Statements of Changes in Shareholders' Equity
For each of the three years in the period ended December 31, 2007
Consolidated Statements of Cash Flows
For each of the three years in the period ended December 31, 2007
Notes to Consolidated Financial Statements

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

The Corporation has had no disagreements with the independent accountants on matters of accounting principles or financial statement disclosure required to be reported under this item.

## Item 9(A). Controls and Procedures Disclosures

## EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

Under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of December 31, 2007, are effective in timely alerting them to material information required to be included in our periodic SEC filings.

## Management's Report on Internal Control over Financial Reporting

Information required by this section is incorporated by reference to the information appearing under the captions "Management's Report on Internal Control over Financial Reporting" and "Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting" located on pages 23 through 24 of First Citizens Banc Corp's 2007 Annual Report to Shareholders.

## Changes in Internal Control over Financial Reporting

There have not been any changes in the Corporation's internal control over financial reporting that occurred during the Corporation's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

## Item 9(B). Other Information

There was no information the Corporation was required to disclose in a report 8-K during the fourth quarter of 2007 that was not disclosed.

## PART III

Information relating to the Items 10, 11, 12, 13 and 14 are included in First Citizens Banc Corp's Proxy Statement and Notice of Annual Meeting of Shareholders to be held Tuesday, April 15, 2008, ("2007 Proxy Statement") dated March 14, 2008, to be filed with the Commission on Form DEF 14A, pursuant to Section 14(A) of the Securities Exchange Act of 1934 and is incorporated by reference into this Form 10-K Annual Report.

## Item 10. Directors, Executive Officers, and Corporate Governance

The information contained under the captions "Election of Directors," "Executive Officers of the Corporation," "Section 16(a) Beneficial Ownership Reporting Compliance," "Boards and Committees," and "Code of Ethics" of the 2007 Proxy Statement is incorporated herein by reference in response to this item.

## Item 11. Executive Compensation.

The information contained under the captions "Executive Compensation," "First Citizens Banc Corp Stock Option and Stock Appreciation Rights Plan," "Defined Benefit Pension Plan of the Corporation," "Defined

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Contribution Plan," "Potential Payments Upon Termination or Change in Control," "Report of Compensation, Benefits, and Liability Committee," and "Compensation of Directors" of the 2007 Proxy Statement is incorporated by reference in response to this item.

The Corporation's Compensation, Benefits and Liability Committee had no members who were officers or employees of the Corporation during 2007.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

The information contained under the captions "Information Concerning Directors and Nominees", "Principal Shareholders", and "First Citizens Banc Corp Stock Option and Stock Appreciation Rights Plan" of the 2007 Proxy Statement is incorporated by reference in response to this item.

## Item 13. Certain Relationships and Related Transactions, and Director Independence.

The information contained under the caption "Transactions /Proceedings with Directors, Officers and Associates" of the 2007 Proxy Statement is incorporated by reference in response to this item.

## Item 14. Principal Accountant Fees and Services.

The information contained under the caption "Principal Independent Accountants" of the 2007 Proxy Statement filed with the Securities and Exchange Commission is incorporated by reference in response to this item.

## PART IV

## Item 15. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

(a) Documents filed as a Part of the Report

1 Financial Statements. The following financial statements, together with the applicable report of independent auditors, can be located under Item 8 of this Form 10-K:

Report of Independent Registered Public Accounting Firm on Financial Statements
Consolidated Balance Sheets
December 31, 2007 and 2006
Consolidated Statements of Income
For the three years ended December 31, 2007
Consolidated Statements of Changes in Shareholder's Equity
For the three years ended December 31, 2007
Consolidated Statements of Cash Flows
For the three years ended December 31, 2007
Notes to Consolidated Financial Statements
2 Financial Statement Schedules. All schedules are omitted because they are not applicable or the required information is shown in the financial statements or notes thereto.

## 3 Exhibits

2.1 Agreement and Plan of Merger dated as of June 7, 2007, by and between First Citizens Banc Corp and Futura Banc Corp. (filed as Annex A to the Prospectus of First Citizens Banc Corp/Joint Proxy Statement of First Citizens Banc Corp) dated September 27, 2007 and filed on September 28, 2007 pursuant to Rule 424(b)(3) under the Securities Act of 1933 ( Registration No. 333-145931) and incorporated herein by reference.
3.1 Articles of Incorporation, as amended, of First Citizens Banc Corp (filed as Exhibit 3.1 to the First Citizens Banc Corp's Form 10-K for the year ended December 31, 2005, filed on March 16, 2006 and incorporated herein by reference.)
3.2 Amended Code of Regulations of First Citizens Banc Corp (filed as Exhibit 3.2 to the First Citizens Banc Corp's Form 10-K for the year ended December 31, 2005, filed on March 16, 2006 and incorporated herein by reference.)
4.1

Certificate for Registrant's Common Stock (filed as Exhibit 4.1 to the First Citizens Banc Corp's Form 10-K for the year ended December 31, 2005, filed on March 16, 2006 and incorporated herein by reference.)
10.1 First Citizens Banc Corp Stock Option and Stock Appreciation Rights Plan dated April 18, 2000 (filed as Exhibit 10.1 to the First Citizens Banc Corp's Form 8-K filed on November 21, 2005.)
10.2 Employment agreement with James E. McGookey (filed as Exhibit 10.2 to the First Citizens Banc Corp's Form 10-K for the year ended December 31, 2004, filed on March 16, 2005 and incorporated herein by reference.)
10.3 Employment agreement with James L. Nabors II (filed as Exhibit 10.3 to the First Citizens Banc Corp's Form 10-K for the year ended December 31, 2004, filed on March 16, 2005 and incorporated herein by reference.)
10.4 Employment agreement with George E. Steinemann (filed as Exhibit 10.4 to the First Citizens Banc Corp's Form 10-K for the year ended December 31, 2004, filed on March 16, 2005 and incorporated herein by reference.)
10.5 Change in Control Agreement — James O. Miller (filed as Exhibit 10.6 to the First Citizens Banc Corp's Form 10-K for the year ended December 31, 2004, filed on March 16, 2005 and incorporated herein by reference.)
10.7 Change in Control Agreement - Todd A. Michel (filed as Exhibit 10.8 to the First Citizens Banc Corp's Form 10-K for the year ended December 31, 2004, filed on March 16, 2005 and incorporated herein by reference.)
10.8 Change in Control Agreement - Leroy C. Link (filed as Exhibit 10.9 to the First Citizens Banc Corp's Form 10-K for the year ended December 31, 2004, filed on March 16, 2005 and incorporated herein by reference.)
11.1 Statement regarding earnings per share is included in Note 21 to the Consolidated Financial Statements that are included in Exhibit 13.1 of this Form 10-K.
13.1 First Citizens Banc Corp 2007 Annual Report to Shareholders.

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21.1 Subsidiaries of FCBC
23.1 Consent of Independent Registered Public Accounting Firm
31.1 Rule 13a-14(a)/15-d-14(a) Certification of Chief Executive Officer
31.2 Rule 13a-14(a)/15-d-14(a) Certification of Chief Financial Officer
32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.
(Registrant) First Citizens Banc Corp
By /s/ James O. Miller
James O. Miller, President (Principal Executive Officer)

By /s/ Todd A. Michel
Todd A. Michel, Senior Vice President (Principal Financial Officer)
Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed on March 17, 2008 by the following persons (including a majority of the Board of Directors of the Registrant) in the capacities indicated:
/s/ John O. Bacon
John O. Bacon, Director
/s/ Laurence A. Bettcher
Laurence A. Bettcher, Director
/s/ Barry W. Boerger
Barry W. Boerger, Director
/s/ Thomas A. Depler
Thomas A. Depler, Director
/s/ Blythe A. Friedley
Blythe A. Friedley, Director
$\frac{/ \mathrm{s} / \text { James D. Heckelman }}{\text { James D. Heckelman, Director }}$
/s/ Allen R. Maurice
Allen R. Maurice, Director
/s/ James O. Miller
James O. Miller, President \& CEO, Director
/s/ W. Patrick Murray
W. Patrick Murray, Director
/s/ Allen R. Nickles, CPA, CFE
Allen R. Nickles, CPA, CFE, Director
/s/ John P. Pheiffer
John P. Pheiffer, Director
/s/ J. William Springer
J. William Springer, Director
/s/ David A. Voight
David A. Voight, Chairman of the Board
/s/ Richard A Weidrick, CPA, PFS
Richard A Weidrick, CPA, PFS
/s/ Daniel J. White
Daniel J. White, Director
/s/ J. George Williams
J. George Williams, Director
/s/ Gerald B. Wurm
Gerald B. Wurm, Director

## Exhibit

Number
Description
11.1 Statement regarding earnings per share is included in Note 1 to the Consolidated Financial Statements and can be located under Item 8 and filed as Exhibit 13.1 of this Form 10-K.

## Exhibit

Number
13.1 First Citizens Banc Corp 2007 Annual Report to Shareholders.
21.1 Subsidiaries of FCBC
23.1 Consent of Independent Registered Public Accounting Firm
31.1 Rule 13a-14(a)/15-d-14(a) Certification of Chief Executive Officer
31.2 Rule 13a-14(a)/15-d-14(a) Certification of Chief Financial Officer
32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
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## Section 2: EX-13.1 (EX-13.1)


$\qquad$

FIVE YEAR CONSOLIDATED FINANCIAL SUMMARY

|  |  | 2007 | 2006 | 2005 | 2004 | 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EARNINGS |  |  |  |  |  |  |
| Net Income (000) | \$ | 6,885 | \$6,160 | \$6,659 | \$4,813 | \$5,567 |
| Per Common Share ${ }^{(1)}$ |  |  |  |  |  |  |
| Earnings (basic) | \$ | 1.25 | \$ 1.12 | \$ 1.15 | \$ 0.92 | \$ 1.11 |
| Earnings (diluted) | \$ | 1.25 | \$ 1.12 | \$ 1.15 | \$ 0.92 | \$ 1.10 |
| Book Value | \$ | 16.37 | \$14.53 | \$15.02 | \$15.19 | \$13.73 |
| Dividends Paid | \$ | 1.12 | \$ 1.12 | \$ 1.12 | \$ 1.08 | \$ 1.30 |
| BALANCES |  |  |  |  |  |  |
| Assets (millions) |  | 1,119.3 | 749.0 | 750.9 | 817.5 | 636.4 |
| Deposits (millions) |  | 839.8 | 564.6 | 577.1 | 647.0 | 510.2 |
| Net Loans (millions) |  | 787.4 | 549.7 | 514.8 | 556.2 | 462.9 |
| Shareholders Equity (millions) |  | 126.2 | 79.5 | 87.1 | 88.2 | 69.1 |
| PERFORMANCE RATIOS |  |  |  |  |  |  |
| Return on Average Assets |  | 0.88\% | 0.83\% | 0.85\% | 0.71\% | 0.87\% |
| Return on Average Equity |  | 8.78\% | 7.68\% | 7.69\% | 6.74\% | 7.82\% |
| Equity Capital Ratio |  | 11.27\% | 10.61\% | 11.60\% | 10.79\% | 10.86\% |
| Net Loans to Deposit Ratio |  | 93.76\% | 97.36\% | 89.20\% | 85.96\% | 90.73\% |
| Loss Allowance to Total Loans |  | 0.93\% | 1.45\% | 1.76\% | 2.06\% | 1.34\% |

(1) Per share data has been adjusted for the business combination with FNB Financial Corporation in October 2004 and with Futura Banc Corp. in 2007.


## To our Shareholders:

In the fall of 2007 we completed the acquisition of Futura Banc Corp and its Champaign Bank affiliate and we completed the acquisition of the deposits of the Miami Valley Bank. With these acquisitions the company has grown from just under $\$ 750,000,000$ to over $\$ 1,100,000,000$. This is definitely a milestone for the company. At the billion-dollar size there are more opportunities for us to improve operating efficiencies by spreading expenses over a larger base. Futura also brings new markets that have positive projections for wage and population growth hence greater opportunities for the company. With our new size and almost 500 new shareholders it is a good time to recap where we are and where we are going.

Looking at First Citizens Banc Corp at the end of 2007, we are a diverse company. We are located in mid-sized communities, rural areas, and in the suburbs of large metropolitan areas. In many of our communities we are "the bank". We have worked to preserve our earlier identities while bringing the expanded products and services of a larger banking organization to the communities we serve. In the rural areas we are at times the only provider of financial services. In areas too small for the large regional banks, we see a source of loyal customers. Being on the edge of the large metropolitan areas provides the opportunity to selectively share in the growth of these normally more vibrant economies.
Our customer base is made up of families, businesses and farms. This can be readily seen in our lending. Residential real estate loans comprise over $\$ 343,000,000$, or more than $40 \%$, of the loan portfolio. Commercial and agricultural loans comprise over $\$ 428,000,000$, or more than $50 \%$, of the loan portfolio with $\$ 70,000,000$ of that being farm loans.

Our employee base of 374 is made up of men and women from communities all through our markets. We have career bankers, people fresh out of school who want to begin a career in banking, retirees who want to continue to be active - all of whom want to take care of their customers. We encourage our employees to be active in their communities and we support their activities. This is positive for both them and the company.

## Banking in Ohio

Changes in our economy have had a significant impact on banking. Manufacturing has always been a strong component of the Ohio employment composition. Even today it represents $15 \%$ of Ohio jobs compared to $11 \%$ of jobs nationally. Since 2001 manufacturing has been the single greatest source of job loss in our markets. From 2000 to 2004 one fourth of all job losses in the country were in Ohio and primarily in the manufacturing sector. This has resulted in Ohio being ranked 47th in the nation on economic momentum. On the positive side, there has been job creation but the jobs created tend to command a lower pay structure than the jobs they replaced. This has resulted in Ohio having lower personal income growth than the rest of the nation. As a company we have been continually evaluating and adjusting our product offerings and services to accommodate our changing socio-economic customer base. People of every economic background need banking services and we must have the correct products and services they want.

## Growth

We expect that growth to the company will come primarily from acquisitions. In the foreseeable future we do not expect the organic growth enjoyed in the 1990's. With the economic shifts noted above there will be limited growth opportunities that would come from increasing population and increasing wages. The organic growth we do expect will come from taking care of existing customers, selectively calling potential customers and providing a better and less bureaucratic response than would come from the large financial organizations.

## Earnings Performance

For 2007 the company earned $\$ 1.25$ per common share. This compares to $\$ 1.12$ per common share for 2006 . There are a number of factors contributing to this. First our interest margin remains strong at $4.23 \%$ - one of the stronger margins of publicly traded financial organizations in Ohio. This is a result of constant monitoring and balancing of loan offerings and deposit costs. While no one can accurately predict future rates, we work to limit the risk of extreme rate moves. When rates bottomed in 2004 we maintained our variable rate commercial products and enjoyed the benefit of increasing rates through 2005 and 2006. Through 2007 we did add more fixed commercial product to our mix. This increase in fixed-rate products has damped a downward impact to our margin of recent Federal Reserve rate decreases.
For 2007 we also enjoyed increases in non-interest income. If we removed what we consider "unusual" items such as sale of branches in 2005 and recent losses on sales of other real estate (repossessed properties) our core ability to generate non-interest income shows increases from $\$ 7,072,000$ in 2005 to $\$ 7,185,000$ in 2006 and increasing to $\$ 7,749,000$ in 2007.
For the third year in a row we have also enjoyed decreases in non-interest expenses. The consolidation of our banking franchises, consolidation of back room operations, and continual expense control efforts have seen a decrease in non-interest expense from $\$ 27,929,000$ in 2005 to $\$ 26,977,000$ in 2006 and $\$ 26,163,000$ in 2007. This includes decreases in personnel expenses from \$14,570,000 in 2005 to $\$ 14,346,000$ in 2006 and $\$ 13,615,000$ in 2007.

## Stock Performance

In the annual report you will see a Stockholder Return Performance graph. This graph provides relative performance for the years 2003 through 2007 that, as a line on a graph, is not positive. Looking at the story behind the line, in 2003 we were included, not by our choice, in the Russell 2000 index. In the months leading up to the inclusion period there was a great deal of speculative activity in the stock with a price reaching $\$ 35.00$ in the first half of 2003. This activity, which continued until we were out of the Russell Index in mid-2004, has a negative statistical impact on the performance chart. This impact will also be reflected in next year's chart. Currently we see in the market the impact of the mortgage and credit crisis. Ohio financial institution stocks and bank indices have all been impacted for 2007. We are no exception. We cannot control the markets, but continued earnings and dividends should put us in a good position when bank stocks come back into favor.

Capital - Dividends - Stock Repurchase
This company has been able to generate consistent earnings. With historically strong capital ratios and limited growth in Ohio we have carved out a niche for the company by paying a strong dividend - one of the highest returns of publicly-traded Ohio banks. From communications and conversations with shareholders, you like the dividend! Moving forward,
earnings beyond dividend needs can be held for potential growth and acquisitions or for the repurchase of our stock. We have, within the guidelines of the Securities and Exchange Commission, been in the market to repurchase stock and have from time to time purchased blocks of stock from estates. Now as a billion dollar bank there should be, theoretically, greater activity and liquidity of our stock. (Of course, this will be after the current market's distaste for bank stock ends.)

2008
As you may recall from the February 1, 2008, dividend letter, asset quality will be a major focus for 2008 . While we have adjusted to economic changes and employment shifts in our markets for the last several years, no one really knows the impact of this coupled with what is now assured to be an economic slowdown. By offering fixed rate residential mortgage products over the last several years we have largely avoided the issues of consumers lured into initial low rates only to be facing huge payment increases they cannot pay. While delinquencies are up, we are working with our customers and, so far, are not experiencing a worrisome number of foreclosures. In the commercial lending portfolio we monitor the performance of the customers and their continuing ability to service their debt. Some of our commercial customers are being impacted by the slowdown while many of our farming customers are seeing their best performance ever. Time and the depth of the economic slowdown will tell the tale.
Finally, I want to again congratulate Dave Voight on his retirement as President and CEO. His leadership, mentoring, and guidance have made us the company we are today.
Hoping to see you at the annual meeting,
Very truly yours,


James O. Miller
President \& CEO

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## ANNUAL REPORT

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## Five-Year Selected Consolidated Financial Data

(Dollars in thousands, except per share data)

|  | Year ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  |
| Statements of income: |  |  |  |  |  |  |  |  |  |  |
| Total interest and dividend income | \$ | 49,947 | \$ | 45,876 | \$ | 42,438 | \$ | 33,836 | \$ | 33,267 |
| Total interest expense |  | 20,371 |  | 15,615 |  | 11,591 |  | 8,163 |  | 8,417 |
| Net interest income |  | 29,576 |  | 30,261 |  | 30,847 |  | 25,673 |  | 24,850 |
| Provision for loan losses |  | 1,020 |  | 1,128 |  | 1,123 |  | 1,805 |  | 1,944 |
| Net interest income after provision for loan losses |  | 28,556 |  | 29,133 |  | 29,724 |  | 23,868 |  | 22,906 |
| Security gains/(losses) |  | (1) |  | - |  | (13) |  | 107 |  | 301 |
| Other noninterest income |  | 7,506 |  | 6,670 |  | 7,851 |  | 6,094 |  | 7,423 |
| Total noninterest income |  | 7,505 |  | 6,670 |  | 7,838 |  | 6,201 |  | 7,724 |
| Total noninterest expense |  | 26,163 |  | 26,977 |  | 27,929 |  | 23,332 |  | 22,925 |
| Income before federal income taxes |  | 9,898 |  | 8,826 |  | 9,633 |  | 6,737 |  | 7,705 |
| Federal income tax expense |  | 3,013 |  | 2,666 |  | 2,974 |  | 1,924 |  | 2,138 |
| Net income | \$ | 6,885 | \$ | 6,160 | \$ | 6,659 |  | 4,813 |  | 5,567 |
| Per share of common stock: |  |  |  |  |  |  |  |  |  |  |
| Basic earnings | \$ | 1.25 | \$ | 1.12 | \$ | 1.15 | \$ | 0.92 | \$ | 1.11 |
| Diluted earnings |  | 1.25 |  | 1.12 |  | 1.15 |  | 0.92 |  | 1.10 |
| Dividends |  | 1.12 |  | 1.12 |  | 1.12 |  | 1.08 |  | 1.30 |
| Book value |  | 16.09 |  | 14.53 |  | 15.02 |  | 15.19 |  | 13.73 |
| Average common shares outstanding: |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 5,505,023 |  | 5,520,692 |  | 5,804,361 |  | 5,211,904 |  | 5,033,203 |
| Diluted |  | 5,505,023 |  | 5,520,692 |  | 5,805,681 |  | 5,216,557 |  | 5,041,877 |
| Year-end balances: |  |  |  |  |  |  |  |  |  |  |
| Loans, net | \$ | 787,386 | \$ | 549,665 |  | 514,770 |  | 556,188 |  | 462,878 |
| Securities |  | 158,920 |  | 119,398 |  | 136,674 |  | 163,451 |  | 116,733 |
| Total assets |  | 1,119,257 |  | 748,986 |  | 750,936 |  | 817,510 |  | 636,423 |
| Deposits |  | 839,820 |  | 564,551 |  | 577,105 |  | 647,045 |  | 510,172 |
| Borrowings |  | 145,051 |  | 96,754 |  | 81,402 |  | 78,322 |  | 53,529 |
| Shareholders' equity |  | 126,156 |  | 79,472 |  | 87,110 |  | 88,213 |  | 69,125 |
| Average balances: |  |  |  |  |  |  |  |  |  |  |
| Loans, net | \$ | 579,025 | \$ | 530,409 |  | 532,620 |  | 499,284 |  | 439,261 |
| Securities |  | 118,542 |  | 126,645 |  | 150,184 |  | 120,088 |  | 140,418 |
| Total assets |  | 780,769 |  | 739,571 |  | 780,321 |  | 681,644 |  | 642,300 |
| Deposits |  | 574,133 |  | 566,584 |  | 609,564 |  | 539,635 |  | 530,801 |
| Borrowings |  | 118,375 |  | 87,825 |  | 80,056 |  | 68,110 |  | 36,766 |
| Shareholders' equity |  | 78,435 |  | 80,182 |  | 86,586 |  | 71,422 |  | 71,192 |

## Five-Year Selected Ratios

(Dollars in thousands, except per share data)

|  | Year ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 | 2004 | 2003 |
| Net yield on average interest-earning assets | 4.23\% | 4.49\% | 4.31\% | 4.07\% | 4.21\% |
| Return on average total assets | 0.89 | 0.83 | 0.85 | 0.71 | 0.87 |
| Return on average shareholders' equity | 8.78 | 7.68 | 7.69 | 6.74 | 7.82 |
| Average shareholders' equity as a percent of average total assets | 10.05 | 10.84 | 11.10 | 10.48 | 11.08 |
| Net loan charge-offs as a percent of average total loans | 0.52 | 0.42 | 0.66 | 0.43 | 0.44 |
| Allowance for loan losses as a percent of loans at yearend | 0.93 | 1.45 | 1.76 | 2.06 | 1.34 |
| Shareholders' equity as a percent of total year-end assets | 11.28 | 10.61 | 11.60 | 10.79 | 10.86 |

## Stockholder Return Performance

Set forth below is a line graph comparing the five-year cumulative return of First Citizens Banc Corp (FCZA) common stock, based on an initial investment of $\$ 100$ on December 31, 2002 and assuming reinvestment of dividends, with Standard \& Poor's 500 Index, the Nasdaq Bank Index and the SNL Bank Index. The comparative indices were obtained from Bloomberg and SNL Securities.


A copy of Form 10-K, as filed with the Securities and Exchange Commission, will be furnished, free of charge, to shareholders, upon written request to the Secretary of First Citizens Banc Corp, 100 East Water Street, Sandusky, Ohio 44870.

## Common Stock and Shareholder Matters

The common shares of First Citizens Banc Corp trade on The NASDAQ Stock Market under the symbol "FCZA". As of December 31, 2007, there were $7,707,917$ shares outstanding held by approximately 1,500 shareholders of record (not including the number of persons or entities holding stock in nominee or street name through various brokerage firms). Information below is the range of sales prices for each quarter for the last two years.

| 2007 |  |  |  |
| :---: | :---: | :---: | :---: |
| First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
| \$19.55 to \$20.20 | \$16.68 to \$19.89 | \$17.27 to \$18.50 | \$13.56 to \$17.77 |
| 2006 |  |  |  |
| First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
| \$19.50 to \$22.64 | \$19.65 to \$21.49 | \$19.14 to \$20.63 | \$19.25 to \$21.00 |

Dividends per share declared by the Corporation on common shares were as follows:

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| First quarter | \$ | . 29 | \$ | . 28 |
| Second quarter |  | . 29 |  | . 28 |
| Third quarter |  | . 27 |  | . 28 |
| Fourth quarter |  | . 27 |  | . 28 |
|  | \$ | 1.12 | \$ | 1.12 |

Information regarding potential restrictions on dividends paid can be found in Note 18 to the Consolidated Financial Statements.

## General Development of Business

(Dollars in thousands, except for per share data)
FIRST CITIZENS BANC CORP (FCBC) was organized under the laws of the State of Ohio on February 19, 1987 and is a registered financial holding company under the Gramm-Leach-Bliley Financial Modernization Act of 1999, as amended. The Corporation's office is located at 100 East Water Street, Sandusky, Ohio. The Corporation had total consolidated assets of $\$ 1,119,257$ at December 31, 2007. FCBC and its subsidiaries are referred to together as the Corporation.
THE CITIZENS BANKING COMPANY (Citizens), owned by the Corporation since 1987, opened for business in 1884 as The Citizens National Bank. In 1898, Citizens was reorganized under Ohio banking law and was known as The Citizens Bank and Trust Company. In 1908, Citizens surrendered its trust charter and began operation under its current name. Citizens maintains its main office at 100 East Water Street, Sandusky, Ohio and prior to 2007 operated branch banking offices in the following Ohio communities; Sandusky (2), Norwalk (2), Berlin Heights, Huron, Castalia, New Washington, Shelby (3), Willard, Crestline, Chatfield, Tiro, Greenwich, Plymouth, and Shiloh. The completion of the acquisition of Champaign Bank and the assumption of the deposits of Miami Valley Bank expanded the bank's market area to include branch banking offices in Akron, Dublin, Hilliard, Plain City, Russells Point, Urbana (2), West Liberty and Quincy. Additionally, Citizens operates loan production offices in Marion, Ohio, Port Clinton, Ohio and Marysville, Ohio. Citizens accounts for $99.3 \%$ of the Corporation's consolidated assets at December 31, 2007.

SCC RESOURCES INC. (SCC) is organized under the laws of the State of Ohio. Begun as a joint venture of three local Sandusky, Ohio banks in 1966, SCC provides item-processing services for financial institutions, including Citizens, and other nonrelated entities. The Corporation acquired total ownership of SCC in February 1993. On June 19, 1999, SCC entered into an agreement with Jack Henry \& Associates, Inc. (JHA), whereby SCC agreed to sell all of its contracts for providing data processing services to community banks to JHA. JHA agreed to pay SCC a fee based upon annual net revenue under a new JHA contract for each bank that signed a five-year contract with JHA by January 31, 2000. This subsidiary accounts for less than one percent of the Corporation's consolidated assets as of December 31, 2007.

FIRST CITIZENS INSURANCE AGENCY INC. (Insurance Agency) was formed to allow the Corporation to participate in commission revenue generated through its third party insurance agreement. Assets of the Insurance Agency are less than one percent of the Corporation's consolidated assets as of December 31, 2007.
WATER STREET PROPERTIES (Water St.) was formed to hold properties repossessed by FCBC subsidiaries. Water St. accounts for less than one percent of the Corporation's consolidated assets as of December 31, 2007.
CHAMPAIGN INVESTMENT COMPANY (CIC) was acquired via the Futura acquisition and is licensed as a fully disclosed broker and dealer in securities. The Corporation is in the process of dissolving this entity.

FIRST CITIZENS INVESTMENTS, INC (FCI) is wholly-owned by Citizens to hold and manage its securities portfolio. The operations of FCI are located in Wilmington, Delaware.
FIRST CITIZENS CAPITAL LLC (FCC) is First Citizens Capital LLC (FCC) is wholly-owned by Citizens to hold inter-company debt that is eliminated in consolidation. The operations of FCC are located in Wilmington, Delaware.

Management's Discussion and Analysis of Financial Condition and Results of Operations - As of December 31, 2007 and December 31, 2006 and for the Years Ending December 31, 2007, 2006 and 2005
(Dollars in thousands, except per share data)
General
The following paragraphs more fully discuss the significant highlights, changes and trends as they relate to the Corporation's financial condition, results of operations, liquidity and capital resources as of December 31, 2007 and 2006, and during the three-year period ended December 31, 2007. This discussion should be read in conjunction with the Consolidated Financial Statements and notes to the Consolidated Financial Statements, which are included elsewhere in this report.

## Forward-Looking Statements

This report includes forward-looking statements by the Corporation relating to such matters as anticipated operating results, business line results, credit quality expectations, prospects for new lines of business, economic trends (including interest rates) and similar matters. Such statements are based upon the current beliefs and expectations of the Corporation's management and are subject to risks and uncertainties. While the Corporation believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could prove to be inaccurate, and accordingly, actual results and experience could differ materially from the anticipated results or other expectations expressed by the Corporation in its forward-looking statements. Factors that could cause actual results or experience to differ from results discussed in the forward-looking statements include, but are not limited to, regional and national economic conditions; volatility and direction of market
interest rates; credit risks of lending activities, governmental legislation and regulation, including changes in accounting regulation or standards; material unforeseen changes in the financial condition or results of operations of the Corporation's clients; and other risks identified from time-totime in the Corporation's other public documents on file with the Securities and Exchange Commission.

The Corporation is not aware of any trends, events or uncertainties that will have or are reasonably likely to have a material effect on its liquidity, capital resources or operations except as discussed herein. The Corporation is not aware of any current recommendations by regulatory authorities that would have such effect if implemented. The Corporation does not undertake, and specifically disclaims, any obligation to publicly release the result of any revisions that may be made to any forward-looking statements to reflect occurrence of anticipated or unanticipated events or circumstances after the date of such statements.

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements, and the purpose of this section is to secure the use of the safe harbor provisions.

## Financial Condition

At December 31, 2007, total assets were $\$ 1,119,257$, compared to $\$ 748,986$ at December 31, 2006. The increase in assets is primarily due to the merger of Futura Banc Corporation ("Futura") with FCBC. Futura had assets totaling $\$ 281,810$ at December 17, 2007, the date the merger was completed. Additionally, on October 4, 2007, Citizens' assumed the insured deposits of Miami Valley Bank, totaling \$56,364. In return for assuming the deposits, Citizens received cash from the FDIC of $\$ 46,228$ and an investment portfolio of $\$ 2,865$, as well as a small number of loans secured by deposits.

Net loans have increased $\$ 237,721$, or $43.2 \%$ since December 31, 2006. This increase is primarily due to net loans totaling $\$ 207,982$ at Futura at the date of the merger. In the first half of 2007, the Corporation continued a modified real estate loan program that was used in 2006 to successfully increase the loan portfolio. The program offered competitive rates as well as the waiver of certain fees on the loans added to the loan portfolio and ended June 30, 2007. Through the remainder of 2007, the Corporation continued to offer a similar program for realtor-referred loans and loans obtained from new residential housing developments, but only closing costs were waived. Similar programs may be utilized in future periods. The growth of the real estate loan portfolio of $\$ 37,146$ offset declines in the commercial, consumer, and other loan portfolios of the Corporation. The decline in the installment loan portfolio is partially due to products such as same as cash loans and other lending alternatives in the market place that are being used by consumers rather than the traditional consumer lending that the Corporation offers.

Year-end deposit balances totaled $\$ 839,820$ in 2007 compared to $\$ 564,551$ in 2006, an increase of $\$ 275,269$, or $48.8 \%$. Year-end deposit balances from Futura and Miami Valley Bank were $\$ 234,252$ and $\$ 49,687$, with non-interest deposits totaling $\$ 39,336$ and $\$ 5,578$ and interest bearing deposits totaling $\$ 194,916$ and $\$ 44,109$. Non-interest bearing demand and savings accounts decreased by $\$ 6,250$ and $\$ 14,874$, from 2006 to 2007, while interest demand and time deposit accounts remained similar to 2006 balances. A primary factor of the decline in deposits, especially savings, can be attributed to the decline in the economy, as customers have been using savings to pay down their debt. Average deposit balances for 2007 were $\$ 574,133$ compared to $\$ 566,584$ for 2006, an increase of $1.3 \%$. Non-interest bearing deposits averaged $\$ 89,171$ for 2007, compared to $\$ 92,382$ for 2006 , decreasing $\$ 3,211$, or $3.5 \%$. Savings, NOW, and MMIA accounts averaged $\$ 250,938$ for 2007 compared to $\$ 251,722$ for 2006 . Average certificates of deposit increased \$11,544 to total an average balance of \$234,024 for 2007.

Borrowings from the Federal Home Loan Bank of Cincinnati were $\$ 64,470$ at December 31, 2007. The detail of these borrowings can be found in Note 10 to the Consolidated Financial Statements. The increase of $\$ 25,554$ from year-end 2006 was the primarily the result of $\$ 14,213$ in advances held by Futura that were assumed as part of the merger and three advances totaling $\$ 50,000$ to reduce the overnight advances used to fund the loan portfolio growth.

FCBC has a secured borrowing agreement with Key Bank, NA for up to $\$ 25,000$. The agreement is split into two pieces; a $\$ 15,000$ secured revolving line of credit which matures November 29, 2012, and a $\$ 10,000$ term loan. The term loan matures November 29, 2012 and will require a $\$ 5,000$ balloon principal payment. At December 31, 2007, $\$ 11,500$ was outstanding on the line of credit balance and the term loan balance was $\$ 10,000$. At December 31, 2006, no amounts were outstanding on the line of credit and the term loan was $\$ 6,000$. The interest rate is three month LIBOR plus $1.15 \%$, or $6.12 \%$ at December 31, 2007 and adjusts quarterly. The borrowings are secured by $100 \%$ of the common stock of Citizens.

Citizens offers repurchase agreements in the form of sweep accounts to commercial checking account customers. Total repurchase agreements in the form of sweep accounts totaled $\$ 27,395$ at December 31, 2007 compared to $\$ 23,403$ at December 31, 2006. Obligations of U.S. government agencies maintained under Citizens' control are pledged as collateral for the repurchase agreements.

Securities available for sale and securities held to maturity, increased a total of $\$ 35,977$, or $33.2 \%$ from $\$ 108,374$ on December 31,2006 to $\$ 144,351$ on December 31, 2007. U.S. Treasury securities and obligations of U.S. government agencies increased $\$ 8,344$, from $\$ 87,379$ at December 31,2006 to $\$ 95,723$ at December 31, 2007. Obligations of states and political subdivisions available for sale increased $\$ 11,470$ from 2006 to 2007. The Corporation continued utilizing letters of credit from the Federal Home Loan Bank (FHLB) to replace maturing securities that were pledged for public entities. The use of the letters of credit has allowed the Corporation to use the proceeds from matured securities to fund the purchase of Bank Owned Life Insurance (BOLI), and to help fund increases in the loan portfolio. As of December 31, 2007, the Corporation was in compliance with all pledging requirements.

Mortgage-backed securities totaled $\$ 19,706$ at December 31, 2007 and none are considered unusual or "high risk" securities as defined by regulating authorities. Of this total, $\$ 16,592$ are pass-through securities issued by the Federal National Mortgage Association (FNMA) and the Federal Home Loan Mortgage Corporation (FHLMC) and \$3,114 are privately issued and are collateralized by mortgage-backed securities issued or guaranteed by FNMA, FHLMC, or Government National Mortgage Association (GNMA). The average interest rate of the mortgage-backed portfolio at December 31, 2007 was $5.19 \%$. The average maturity at December 31, 2007 was approximately 10.08 years. The Corporation has not invested in any derivative securities.

Securities available for sale had an estimated fair value at December 31, 2007 of $\$ 144,351$. This fair value includes unrealized gains of approximately $\$ 1,046$ and unrealized losses of approximately $\$ 102$. Net unrealized gains totaled $\$ 944$ on December 31, 2007 compared to net unrealized losses of $\$ 383$ at December 31, 2006. The change in unrealized losses is primarily due to changes in market interest rates. Note 2 to the Consolidated Financial Statements has more information on unrealized gains and losses.

Premises and equipment, net of accumulated depreciation, increased $\$ 10,693$ from December 31, 2006 to December 31, 2007. The increase in office premises and equipment is attributed to the acquisition of Futura assets of $\$ 11,343$, consisting of several branches and the equipment within those branches. Also, during 2007, SCC began replacing and updating old proof and item capture equipment with new technology. The remaining change of $\$ 69$ was due to new purchases of $\$ 1,137$, depreciation of $\$ 999$ and disposals of $\$ 69$. Premises and equipment, net, held for sale totaling $\$ 719$ at December 31, 2007 consisted of a closed branch in Norwalk, Ohio.

Goodwill increased from $\$ 26,093$ in 2006 to $\$ 66,235$ in 2007. This increase was due to the goodwill created from the merger with Futura and the acquisition of deposits from Miami Valley Bank of $\$ 39,667$ and $\$ 476$. Other intangible assets increased $\$ 6,397$ from 2006 to 2007. This increase includes $\$ 6,185$ of core deposit and other intangible assets from the merger with Futura and $\$ 945$ of core deposit and other intangible assets from the acquisition of deposits from Miami Valley Bank. The amortization on intangibles was \$732 in 2007.

Total shareholders' equity increased $\$ 46,684$, or $58.7 \%$ during 2007 to $\$ 126,156$. The merger with Futura resulted in the issuance of common shares with a fair value of $\$ 45,935$. The change in shareholders' equity is also made up of earnings of $\$ 6,885$, less dividends paid of $\$ 6,073$, purchases of treasury stock of $\$ 2,021$, and the increase in the market value of securities available for sale, net of tax, of $\$ 876$. The remaining change in shareholders' equity consisted of the change in the Corporation's pension liability, net of tax of $\$ 1,082$. For further explanation of these items, see Note 1 and Note 15 to the Consolidated Financial Statements. The Corporation paid a cash dividend on February 1, 2007 and May 1, 2007 at a rate of $\$ .29$ per share, and on August 1, 2007 and November 1, 2007, at a rate of $\$ .27$ per share. Total outstanding shares at December 31, 2007 were 7,707,917. The ratio of total shareholders' equity to total assets was $11.3 \%$ at December 31, 2007 compared to 10.6\% at December 31, 2006.

In the fourth quarter of 2007, the Corporation reaffirmed the new stock repurchase program that was instituted in 2006. Under the program, the Corporation is authorized to buy up to $5.0 \%$ of the total common shares outstanding. The Corporation expects that repurchases under the plan will be made from time to time in the open market, based on stock availability, price and the Company's financial performance. It is anticipated that the repurchases will be made during the next twelve months, although no assurance can be given as to when they will be made or to the total number of shares that will be repurchased.

## Results of Operations

The operating results of the Corporation are affected by general economic conditions, the monetary and fiscal policies of federal agencies and the regulatory policies of agencies that regulate financial institutions. The Corporation's cost of funds is influenced by interest rates on competing investments and general market rates of interest. Lending activities are influenced by the demand for real estate loans and other types of loans, which in turn is affected by the interest rates at which such loans are made, general economic conditions and the availability of funds for lending activities.

The Corporation's net income primarily depends on its net interest income, which is the difference between the interest income earned on interestearning assets, such as loans and securities, and interest expense incurred on interest-bearing liabilities, such as deposits and borrowings. The level of net interest income is dependent on the interest rate environment and the volume and composition of interest-earning assets and interestbearing liabilities. Net income is also affected by provisions for loan losses, service charges, gains on the sale of assets, other income, noninterest expense and income taxes.
Comparison of Results of Operations for the Year Ended December 31, 2007 and December 31, 2006

## Net Income

The Corporation's net income for the year ended December 31, 2007 was $\$ 6,885$, compared to $\$ 6,160$ for the year ended December 31, 2006, an increase of $\$ 725$ or $11.8 \%$. The increase in net income was the result of the items discussed in the following sections.

## $\underline{\text { Net Interest Income }}$

Net interest income for 2007 was $\$ 29,576$, a decrease of $\$ 685$, or $2.3 \%$ from 2006. The change in net interest income for 2007 was the result of an increase in interest income on earning assets of $\$ 4,071$ from 2006, or 33 basis points. This increase was offset by an increase in rate paid on interest-bearing liabilities of $\$ 4,756$, or 60 basis points. Average balances in time deposits increased $\$ 11,544$ and the yield on these deposits increased 71 basis points from 2006. The Corporation continues to examine its rate structure to ensure that its interest rates are competitive and reflective of the current rate environment in which it competes.

Total interest income increased $\$ 4,071$, or $8.9 \%$ for 2007. The increase in income was a result of the increase in volume on the interest earning assets. Average loans increased $\$ 47,648$ from 2006 to 2007. Interest earned on the Corporation's loan portfolio grew as the increase in average balances offset the decline in yield of 4 basis points. The average balance of the securities portfolio for 2007 compared to 2006 decreased $\$ 8,103$. Interest earned on the security portfolio, including bank stocks, increased due to the decrease in volume offsetting a increase in rate earned on these assets of 93 basis points. Average balances of Federal Funds sold and interest-bearing deposits in other banks decreased \$2,468.
Total interest expense increased $\$ 4,756$, or $30.5 \%$ for 2007 compared to 2006 . The increase in interest expense can be attributed to an increase in the both the rate and volume on average interest-bearing liabilities. Total average balance of interest-bearing liabilities increased $\$ 41,310$ while the average rate increased 60 basis points in 2007. Average interest-bearing deposits increased $\$ 10,760$ from 2006 to 2007. The increase in rate of approximately 56 basis points caused interest expense on deposits to increase $\$ 2,967$. Interest expense on FHLB borrowings increased $\$ 1,767$ due primarily to the increase in rate paid on the borrowings of 92 basis points, along with an increase in balance of $\$ 28,803$. The average balance in subordinated debenture increased $\$ 178$ from 2006 to 2007, but the rate on these securities decreased 17 basis points, resulting in a decrease in expense of $\$ 32$. Other borrowings increased in balance from $\$ 27,533$ in 2006 to $\$ 29,102$ in 2007. The rate on these borrowings also increased, resulting in an increase in expense of $\$ 54$.
Refer to "Distribution of Assets, Liabilities and Shareholders' Equity, Interest Rates and Interest Differential" and "Changes in Interest Income and Interest Expense Resulting from Changes in Volume and Changes in Rate" on pages 14 through 16 for further analysis of the impact of changes in interest-bearing assets and liabilities on the Corporation's net interest income.

## Provision and Allowance for Loan Losses

The following table contains information relating to the provision for loan losses, activity in and analysis of the allowance for loan losses as of and for each of the three years in the period ended December 31, 2007.

|  | As of and for year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
| Net loan charge-offs | \$ 2,983 | \$ 2,280 | \$ 3,617 |
| Provision for loan losses charged to expense | 1,020 | 1,128 | 1,123 |
| Net loan charge-offs as a percent of average outstanding loans | 0.52\% | 0.42\% | 0.66\% |
| Allowance for loan losses | \$ 7,374 | \$ 8,060 | \$ 9,212 |
| Allowance for loan losses as a percent of year-end outstanding loans | 0.93\% | 1.45\% | 1.76\% |
| Allowance for loan losses as a percent of impaired loans | 56.88\% | 48.13\% | 67.39\% |
| Impaired loans | \$12,965 | \$16,746 | \$13,669 |
| Impaired loans as a percent of gross year-end loans (1) | 1.64\% | 3.00\% | 2.61\% |
| Nonaccrual and 90 days or more past due loans as a percent of gross year-end loans ${ }^{(1)}$ | 1.48\% | 1.85\% | 2.81\% |

[^0]The Corporation's policy is to maintain the allowance for loan losses at a level to provide for probable losses. Management's periodic evaluation of the adequacy of the allowance is based on past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrowers' ability to repay, the estimated value of any underlying collateral and current economic conditions.

The Corporation provides for loan losses through regular provisions to the allowance for loan losses. The provision is affected by net charge-offs on loans and changes in specific and general allocations required on the allowance for loan losses. Provisions for loan losses totaled $\$ 1,020$, $\$ 1,128$, and $\$ 1,123$, in 2007, 2006 and 2005, respectively. The Corporation's provision for loan losses declined during 2007 in conjunction with a decline in the Corporation's level of non-performing loans. Impaired loans at December 31, 2007 were $\$ 12,925$ or 1.6 percent of gross year-end loans, compared to $\$ 16,746$ or 3.0 percent of gross loans outstanding at December 31, 2006. In addition, nonaccrual and 90 days or more past due loans as a percent of gross loans were 1.4 percent at December 31, 2007 compared to 1.8 percent at December 31, 2006.
Efforts are continually made to examine both the level and mix of the allowance by loan type as well as the overall level of the allowance. Management specifically evaluates loans that are impaired, or graded as doubtful by the internal grading function for estimates of loss. To evaluate the adequacy of the allowance for loan losses to cover probable losses in the portfolio, management considers specific reserve allocations for identified portfolio loans, reserves for pools of similar loans, historical reserve allocations and economic factors. The composition and overall level of the loan portfolio and charge-off activity are also factors used to determine the amount of the allowance for loan losses.

Management analyzes commercial and commercial real estate loans, with balances of $\$ 350$ or larger, on an individual basis and classifies a loan as impaired when an analysis of the borrower's operating results and financial condition indicates that underlying cash flows are not adequate to meet its debt service requirements. Often this is associated with a delay or shortfall in payments of 90 days or more. In addition, loans held for sale and leases are excluded from consideration as impaired. Loans are generally moved to nonaccrual status when 90 days or more past due. Impaired loans or portions thereof, are charged-off when deemed uncollectible.

## Noninterest Income

Noninterest income totaled $\$ 7,505$ in 2007 compared to $\$ 6,670$ in 2006, an increase of $12.5 \%$. The significant items contributing to this change are as follows.

Service charges paid to Citizens increased $\$ 335$ compared to 2006, primarily due to two reasons. Citizens revamped personal checking account offerings in December 2006, which include value added features. Citizens also provided a re-disclosure of its Check Protect Policy in the third quarter of 2006. Both of these enhancements led to increased product usage and associated fees. Revenue from computer operations decreased in 2007, down $\$ 50$ from 2006 due to a decrease in the number of financial institutions for which processing is provided. Revenue from bank owned life insurance increased $\$ 184$ in 2007 compared to the same period in 2006. The Corporation purchased $\$ 10,000$ of bank owned life insurance late in the second quarter of 2006. Sales of other real estate owned resulted in recognized losses of $\$ 243$ in 2007 compared to losses of $\$ 663$ for 2006. The sale of fixed assets in 2007 resulted in a small loss of $\$ 64$ compared to the sale of a building that had been used as a storage facility for a $\$ 148$ gain in 2006, which led to a decrease of $\$ 212$ from last year.

## Noninterest Expense

Noninterest expense totaled $\$ 26,163$ in 2007, a decrease of $\$ 814$, or $3.0 \%$ over 2006. The following discussion highlights the significant items that resulted in increases or decreases in the components of noninterest expense.

Salaries and wages totaled $\$ 10,908$ in 2007 compared to $\$ 11,246$ in 2006 for a decrease of $\$ 338$. The decrease in salaries was attributable to a decrease in wage expense for deferred loan costs. The Corporation's self-insured health plan costs decreased $\$ 115$ in 2007, as the Corporation continues to monitor and adapt the plan to better manage the continued increases in medical costs. The Corporation's pension plan expenses decreased $\$ 107$ in 2007 compared to 2006. This decrease was due to a plan amendment that prevents new employees from entering the defined benefit plan of the Corporation after January 1, 2007.
Net occupancy expense decreased $\$ 8$ from $\$ 1,440$ in 2006 to $\$ 1,432$. The reduction was a result of reduced building repairs and maintenance.
Equipment expense increased $\$ 14$ as a result of new equipment purchases by SCC to replace and update proof and image capabilities.
Computer processing expense decreased by $\$ 35$ compared to last year primarily due to the Corporation renegotiating its contract with its service provider.
State franchise taxes increased $\$ 139$ in 2007 compared to 2006. In 2006 Citizens paid a special dividend to the holding company for a tender offer, which reduced its state franchise tax liability.
Professional services expenses decreased for 2007 compared to 2006 by $\$ 388$. The primary cause of this decrease is due to legal costs paid to complete the tender offer in the first quarter of 2006. Additional increases in legal costs were also recognized due to the restructuring of one commercial credit in 2006. Also, an increase in legal fees paid to handle an increase in foreclosure work at Citizens was experienced in 2006.

ATM expense and stationery and supplies increased in 2007. ATM expense increased $\$ 69$ compared to 2006. Stationery and supplies increased $\$ 62$ from 2006. In 2007, Citizens began to use "Citizens Bank", along with a brand mark, as part of a branding initiative. As a result of this change, items such as letterhead, envelopes, teller stamps and other items needed to be reordered.

Other expense increased in 2007 compared to 2006 by $\$ 64$. The primary reason for this increase was due to an increase of $\$ 59$ in amortization of intangible assets, which is the result of the merger with Futura and acquisition of deposits from Miami Valley Bank. In addition, courier expense increased $\$ 13$ from 2006. This increase is also the result of the merger with Futura.

## Income Tax Expense

Income before federal income taxes amounted to $\$ 9,898$ in 2007 and 8,826 in 2006. The Corporation's effective income tax rate for 2007 remained relatively unchanged from a year ago. The 2007 effective tax rate was $30.4 \%$, compared to $30.2 \%$ in 2006.

## Comparison of Results of Operations for the Year Ended December 31, 2006 and December 31, 2005

Net Income
The Corporation's net income for the year ended December 31, 2006 was $\$ 6,160$, compared to $\$ 6,659$ for the year ended December 31, 2005, a decrease of $\$ 499$ or $7.5 \%$. The decrease in net income was the result of the items discussed in the following sections.

## $\underline{\text { Net Interest Income }}$

Net interest income for 2006 was $\$ 30,261$, a decrease of $\$ 586$, or $1.9 \%$ from 2005. The change in net interest income for 2006 was the result of two factors. The Corporation's decrease in average balance on
its interest earning assets offset some of the increase in yield on these assets. Second, the Corporation's increase in rate paid on interest-bearing liabilities caused an increase in interest expense even though the average balance on these deposits declined. The Corporation continues to examine its rate structure to ensure that its interest rates are competitive and reflective of the current rate environment in which it competes.

Total interest income increased $\$ 3,438$, or $8.1 \%$ for 2006 . The increase in income was a result of the increase in yield on the interest earning assets. Average loans decreased $\$ 5,550$ from 2005 to 2006 . However, interest earned on the Corporation's loan portfolio grew as the increase of yield of 80 basis points offset the decline in average balance on the loan portfolio. The average balance of the securities portfolio for 2006 compared to 2005 decreased $\$ 23,539$. Interest earned on the security portfolio, including bank stocks, decreased due to the decrease in volume offsetting a slight increase in rate earned on these assets. Average balances of Federal Funds sold and interest-bearing deposits in other banks decreased $\$ 14,727$.
Total interest expense increased $\$ 4,024$, or $34.7 \%$ for 2006 compared to 2005 . The increase in interest expense can be attributed to an increase in the rate on average interest-bearing liabilities. Total average balance of interest-bearing liabilities decreased $\$ 29,365$ while the average rate increased 82 basis points in 2006. Average interest-bearing deposits decreased $\$ 37,134$ from 2005 to 2006 . The increase in rate of approximately 61 basis points caused interest expense on deposits to increase $\$ 2,882$. Interest expense on FHLB borrowings increased $\$ 419$ due primarily to the increase in rate paid on the borrowings of 90 basis points, along with an increase in balance of $\$ 3,333$. The average balance in trust preferred securities remained the same from 2005 to 2006 , but the rate on these securities increased 88 basis points, resulting in an increase in expense of $\$ 229$. Other borrowings increased in balance from $\$ 23,097$ in 2005 to $\$ 27,533$ in 2006. The rate on these borrowings also increased, resulting in an increase in expense of \$494.
Refer to "Distribution of Assets, Liabilities and Shareholders' Equity, Interest Rates and Interest Differential" and "Changes in Interest Income and Interest Expense Resulting from Changes in Volume and Changes in Rate" on pages 15 through 17 for further analysis of the impact of changes in interest-bearing assets and liabilities on the Corporation's net interest income.

## Provision and Allowance for Loan Losses

The Corporation's policy is to maintain the allowance for loan losses at a level to provide for probable losses. Management's periodic evaluation of the adequacy of the allowance is based on past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrowers' ability to repay, the estimated value of any underlying collateral and current economic conditions.

The provision for loan losses increased by $\$ 5$, from $\$ 1,123$ in 2005 to $\$ 1,128$ in 2006. In 2006, the Corporation experienced a large increase in the loan portfolio. However, the Corporation also saw a substantial decline in net charge-offs during the year. In 2005, many problem loans were identified and charged-off. With these loans having been charged-off in 2005, the quality of the loan portfolio improved. Although impaired loans increased at year-end 2006 compared to year-end 2005, the percentage of nonaccrual and 90 day or more past due loans declined. With all of these factors considered, the calculation that management completes to determine the adequacy of the reserve resulted in the provision for loan losses of $\$ 1,128$ in 2006. Efforts are continually made to examine both the level and mix of the allowance by loan type as well as the overall level of the allowance. Management specifically evaluates loans that are impaired, or graded as doubtful by the internal grading function for estimates of loss. To evaluate the adequacy of the allowance for loan losses to cover probable losses in the portfolio, management considers specific reserve allocations for identified portfolio loans, reserves for pooling of loans, historical reserve allocations and economic factors. The composition and overall level of the loan portfolio and charge-off activity are also factors used to determine the amount of the allowance for loan losses.

Management analyzes commercial and commercial real estate loans, with balances of $\$ 350$ or larger, on an individual basis and classifies a loan as impaired when an analysis of the borrower's operating results and financial condition indicates that underlying cash flows are not adequate to meet its debt service requirements. Often this is associated with a delay or shortfall in payments of 90 days or more. In addition, loans held for sale and leases are excluded from consideration as impaired. Loans are generally moved to nonaccrual status when 90 days or more past due. Impaired loans or portions thereof, are charged-off when deemed uncollectible.

## Noninterest Income

Noninterest income totaled $\$ 6,670$ in 2006 compared to $\$ 7,838$ in 2005, a decrease of $14.9 \%$. The significant items contributing to this change are as follows.

In the first quarter of 2005, the Corporation had a $\$ 766$ gain on the sale of two branches, which it did not have in 2006. During 2006, the Corporation sold several other real estate owned properties. These sales resulted in losses in 2006 of $\$ 663$ compared to sales in 2005 resulting in losses of $\$ 60$. The losses in 2006 were primarily caused by two commercial properties sold by Water St. Properties. Service charges paid to Citizens decreased $\$ 340$ compared to 2005 due to two reasons. First, the Corporation had fewer deposit accounts at December 31, 2006 compared to December 31, 2005. Secondly, customers are managing their accounts differently than in the past. Citizens completed updating its fee structure on deposit products in the third quarter of 2006 in efforts to increase its service charge revenue. Also, Citizens has developed new deposit products in an effort to increase the number of deposit accounts. These products were launched late in the fourth quarter. Net gain on sale of loans was $\$ 73$ less than in 2005 due to the number of loans sold to FNMA declining in 2006, as the Corporation has moved to keeping more real estate loans in its portfolio. Trust fees grew $\$ 197$ in 2006 compared to the same period in 2005 as the assets under trust management continued to grow. In 2006, the Corporation had income from BOLI of $\$ 346$, which was purchased during the second quarter of 2006.

## Noninterest Expense

Noninterest expense totaled $\$ 26,977$ in 2006, a decrease of $\$ 952$, or $3.4 \%$ over 2005. The following discussion highlights the significant items that resulted in increases or decreases in the components of noninterest expense.

Salaries and wages totaled $\$ 11,246$ in 2006 compared to $\$ 11,905$ in 2005 for a decrease of $\$ 659$. The decrease in salaries was attributable to the Corporation's reorganization efforts completed in the third quarter of 2005. The Corporation's self-insured health plan costs increased in 2006, as continued increases in medical costs were incurred. The Corporation's pension plan expenses increased $\$ 306$ in 2006 compared to 2005. This increase was primarily due to the increase in employees added to the plan from the merger completed in the fourth quarter of 2004. The continued increase in pension costs was one of the reasons that as of January 1, 2007, no new employees will be entering the defined benefit plan of the Corporation.

Net occupancy expense decreased $\$ 103$ from $\$ 1,543$ in 2005 to $\$ 1,440$. First, Mr. Money had a reduction of rental payments for a branch that was closed. Second, Citizens purchased a branch that had been rented in 2005. Third, the sale of two Plymouth branches and a storage building used by SCC reduced depreciation, maintenance and utility charges.

Equipment expense decreased $\$ 120$ as a result of decreased costs for maintenance and installation of equipment at Citizens. Also, Citizens had reduced depreciation on its equipment as several assets passed their useful lives. Finally, in 2005, a branch in New Washington underwent a remodeling project, causing higher expense in 2005 that was not present in 2006.

Computer processing expense decreased by $\$ 486$ compared to last year primarily due to the cost savings resulting from the reorganization of the two banking subsidiaries of the Corporation into one bank effective as of October 15, 2005.
State franchise taxes decreased $\$ 292$ in 2006 compared to 2005 . The primary reason for the reduction in taxes was due to Citizens paying a $\$ 15,000$ dividend, in December 2005, to the holding company to help fund the tender offer of the Corporation.

Professional services expenses increased for 2006 compared to 2005 by $\$ 366$. The primary cause of this increase is due to legal costs paid to complete the tender offer in the first quarter of 2006. Additional increases in legal costs were also recognized due to the restructuring of one commercial credit. Also, an increase in legal fee paid to handle an increase in foreclosure work at Citizens was experienced in 2006.

ATM expense and stationery and supplies decreased in 2006. Citizens monitors ATM profitability, usage, and other factors to determine the effectiveness of our ATM's. As a result of this analysis, some machines were taken out of service, which led to ATM expense decreasing $\$ 43$ compared to 2005. Stationery and supplies decreased $\$ 148$ from 2005. In 2006, the Corporation did not have to buy items such as letterhead, envelopes, teller stamps and other items as it did in 2005 due to a merger completed at the end of 2004.
Other expense increased in 2006 compared to 2005 by $\$ 140$. The primary reason for this increase was due to an increase of $\$ 110$ in loan promotion expenses. These expenses were in relation to the loan programs Citizens' ran in the first quarter of the year. Citizens waived various loan fees to grow its loan portfolio, which increased these expenses. Also, in 2006, education and training increased by $\$ 40$. In an effort to improve lender and customer service representative's sales skills, intensive training courses were completed by these employees in the first half of 2006.

## Income Tax Expense

Income before federal income taxes amounted to $\$ 8,826$ in 2006 and $\$ 9,633$ in 2005. The Corporation's effective income tax rate for 2006 remained relatively unchanged from a year ago. The 2006 effective tax rate was $30.2 \%$, compared to $30.9 \%$ in 2005 .

## Distribution of Assets, Liabilities and Shareholders' Equity, Interest Rates and Interest Differential

The following table sets forth, for the years ended December 31, 2007, 2006 and 2005, the distribution of assets, including interest amounts and average rates of major categories of interest-earning assets and interest-bearing liabilities (Dollars in thousands):

| Assets | 2007 |  |  | 2006 |  |  | 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | $\begin{gathered} \hline \text { Yield/ } \\ \text { rate } \end{gathered}$ | Average balance | Interest | Yield/ rate | Average balance | Interest | Yield/ rate |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |
| Loans (1)(2)(3) | \$586,889 | \$43,999 | 7.50\% | \$ 539,241 | \$ 40,637 | 7.54\% | \$ 544,791 | \$36,710 | 6.74\% |
| Taxable securities (4) | 101,933 | 5,045 | 4.65\% | 106,942 | 4,113 | 3.56\% | 126,240 | 4,015 | 3.18\% |
| Non-taxable securities $(4)(5)$ | 16,609 | 673 | 4.06\% | 19,703 | 814 | 4.21\% | 23,944 | 979 | 4.14\% |
| Federal funds sold | 3,561 | 151 | 4.24\% | 6,076 | 278 | 4.58\% | 20,685 | 720 | 3.48\% |
| Interest-bearing deposits in other banks | 639 | 79 | 12.36\% | 592 | 34 | 5.74\% | 710 | 14 | 1.97\% |
| Total interestearning assets | 709,631 | 49,947 | 7.15\% | 672,554 | 45,876 | 6.82\% | 716,370 | 42,438 | 5.92\% |

Noninterest-earning
assets:

| Cash and due from financial institutions | 14,821 | 16,956 | 22,239 |
| :---: | :---: | :---: | :---: |
| Premises and equipment, net | 12,003 | 11,841 | 12,189 |
| Accrued interest receivable | 5,190 | 4,703 | 4,448 |
| Intangible assets | 29,213 | 29,744 | 30,461 |
| Other assets | 7,174 | 6,248 | 6,785 |
| Bank owned life insurance | 10,601 | 6,357 | - |
| Less allowance for loan losses | $(7,864)$ | $(8,832)$ | $(12,171)$ |
| Total | \$780,769 | \$739,571 | \$780,321 |

(1) For purposes of these computations, the daily average loan amounts outstanding are net of unearned income and include loans held for sale.
(2) Included in loan interest income are loan fees of $\$ 225$ in 2007, $\$ 1,051$ in 2006 and $\$ 1,376$ in 2005.
(3) Non-accrual loans are included in loan totals and do not have a material impact on the analysis presented.
(4) Average balance is computed using the carrying value of securities. The average yield has been computed using the historical amortized cost average balance for available-for-sale securities.
(5) Interest income is reported on a historical basis without tax-equivalent adjustment.

Distribution of Assets, Liabilities and Shareholders' Equity, Interest Rates and Interest Differential (Continued)

The following table sets forth, for the years ended December 31, 2007, 2006 and 2005, the distribution of liabilities and shareholders' equity, including interest amounts and average rates of major categories of interest-earning assets and interest-bearing liabilities (Dollars in thousands):

| Liabilities and Shareholders' Equity | 2007 |  |  | 2006 |  |  | 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance | Interest | Yield/ rate | Average balance | Interest | Yield/ rate | Average | Interest | Yield/ rate |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Savings and interestbearing demand accounts | \$250,938 | \$ 4,021 | 1.60\% | \$251,722 | \$ 3,119 | 1.24\% | \$ 279,568 | \$ 2,272 | 0.81\% |
| Certificates of deposit | 234,024 | 10,037 | 4.29\% | 222,480 | 7,973 | 3.58\% | 231,768 | 5,937 | 2.56\% |
| Federal Home Loan Bank advances | 63,321 | 3,188 | 5.03\% | 34,518 | 1,420 | 4.11\% | 31,185 | 1,002 | 3.21\% |
| Securities sold under repurchase agreements | 23,133 | 941 | 4.07\% | 19,000 | 769 | 4.05\% | 14,085 | 371 | 2.64\% |
| Notes payable | 4,624 | 318 | 6.88\% | 7,367 | 455 | 6.18\% | 8,109 | 385 | 4.76\% |
| Subordinated debentures | 25,952 | 1,791 | 6.90\% | 25,774 | 1,823 | 7.07\% | 25,774 | 1,594 | 6.19\% |
| U.S. Treasury demand notes payable | 1,345 | 75 | 5.58\% | 1,166 | 56 | 4.80\% | 903 | 30 | 3.43\% |
| Total interestbearing liabilities | 603,337 | 20,371 | 3.38\% | 562,027 | 15,615 | 2.78\% | 591,392 | 11,591 | 1.96\% |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Demand deposits | 89,171 |  |  | 92,382 |  |  | 98,228 |  |  |
| Other liabilities | 9,826 |  |  | 4,980 |  |  | 4,115 |  |  |
|  | 98,997 |  |  | 97,362 |  |  | 102,343 |  |  |
| Shareholders' equity | 78,435 |  |  | 80,182 |  |  | 86,586 |  |  |
| Total | $\underline{\underline{\$ 780,769}}$ |  |  | $\underline{\underline{\$ 739,571}}$ |  |  | \$780,321 |  |  |
| Net interest income and interest rate spread |  | \$29,576 | 3.77\% |  | \$30,261 | 4.04\% |  | \$30,847 | 3.96\% |
| Net yield on interestearning assets |  |  | 4.23\% |  |  | 4.49\% |  |  | 4.31\% |

Changes in Interest Income and Interest Expense

## Resulting from Changes in Volume and Changes in Rate

The following table sets forth, for the periods indicated, a summary of the changes in interest income and interest expense resulting from changes in volume and changes in rate.

|  | 2007 compared to 2006 Increase (decrease) due to: |  |  |  |  |  | 2006 compared to 2005 Increase (decrease) due to: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{(1)}$ |  | Rate ${ }^{(1)}$ |  | Net |  | Volume ${ }^{(1)}$ |  | Rate ${ }^{(1)}$ |  | Net |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Interest income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 3,573 | \$ | (211) | \$ | 3,362 | \$ | (377) | \$ | 4,304 | \$ | 3,927 |
| Taxable securities |  | (238) |  | 1,170 |  | 932 |  | (650) |  | 748 |  | 98 |
| Nontaxable securities |  | (113) |  | (28) |  | (141) |  | (183) |  | 18 |  | (165) |
| Federal funds sold |  | (108) |  | (19) |  | (127) |  | (619) |  | 177 |  | (442) |
| Interest-bearing deposits in other banks |  | 3 |  | 42 |  | 45 |  | (3) |  | 23 |  | 20 |
| Total interest- earning assets | \$ | 3,117 | \$ | 954 | S | 4,071 | \$ | $(1,832)$ | \$ | 5,270 | S | 3,438 |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings and interest- bearing demand accounts | \$ | (10) | \$ | 913 | \$ | 903 | \$ | (245) | \$ | 1,091 | \$ | 846 |
| Certificates of deposit |  | 431 |  | 1,633 |  | 2,064 |  | (247) |  | 2,283 |  | 2,036 |
| Federal Home Loan Bank advances |  | 1,394 |  | 373 |  | 1,767 |  | 115 |  | 304 |  | 419 |
| Securities sold under repurchase agreements |  | 168 |  | 4 |  | 172 |  | 157 |  | 241 |  | 398 |
| Note payable |  | (184) |  | 47 |  | (137) |  | (38) |  | 108 |  | 70 |
| Subordinated debentures |  | 13 |  | (45) |  | (32) |  | - |  | 229 |  | 229 |
| U.S. Treasury demand notes payable |  | 9 |  | 10 |  | 19 |  | 10 |  | 16 |  | 20 |
| Total interest- bearing liabilities | \$ | 1,821 | \$ | 2,935 | \$ | 4,756 | \$ | (248) | \$ | 4,272 | \$ | 4,024 |
| Net interest income | \$ | $\underline{1,296}$ | \$ | $(1,981)$ | \$ | $\stackrel{\text { (685) }}{ }$ | \$ | $(1,584)$ | \$ | 998 | \$ | (586) |

(1) The change in interest income and interest expense due to changes in both volume and rate, which cannot be segregated, has been allocated proportionately to the change due to volume and the change due to rate.

## Liquidity and Capital Resources

Citizens maintains a conservative liquidity position. All securities are classified as available for sale. At December 31, 2007, securities with maturities of one year or less, totaled $\$ 42,502$, or $29.5 \%$, of the total security portfolio. The available for sale portfolio helps to provide the Corporation with the ability to meet its funding needs. The Consolidated Statements of Cash Flows contained in the Consolidated Financial Statements detail the Corporation's cash flows from operating activities resulting from net earnings.
Cash from operations for 2007 was $\$ 3,600$. This includes net income of $\$ 6,885$ plus net adjustments of cash from operating activities of $\$(3,285)$ to reconcile net earnings to net cash provided by operations. The primary use of cash in operations is from changes in other assets. The primary additions to cash from operating activities are from changes in deferred income taxes, the provision for loan losses and depreciation. Cash from investing activities was $\$(42,568)$ in 2007. Security purchases, cash and cash equivalents received in bank acquisitions and increases in loans were offset by security maturities, proceeds from sale of OREO properties and a decrease in fed funds sold. Cash from financing activities in 2007 totaled $\$ 48,453$. The primary uses of cash in financing activities include the run-off of deposits, the payment of dividends, the purchase of treasury stock and the payment of short-term FHLB advances. The cash from financing activities included long-term FHLB borrowings, changes in securities sold under repurchase agreements, cash received in deposit acquisition and changes in notes payable. Cash from operating and investing activities was more than cash used by financing activities by $\$ 9,485$, which resulted in an increase in cash and cash equivalents to \$27,345.
Future loan demand of Citizens can be funded by increases in deposit accounts, proceeds from payments on existing loans, the maturity of securities, the issuances of trust preferred obligations, and the sale of securities classified as available for sale. Additional sources of funds may also come from borrowing in the Federal Funds market and/or borrowing from the Federal Home Loan Bank (FHLB). As of December 31, 2007, Citizens had total credit availability with the FHLB of $\$ 243,522$ of which $\$ 64,470$ was outstanding.
On a separate entity basis, the Corporation's primary source of funds is dividends paid primarily by Citizens. Generally, subject to applicable minimum capital requirements, Citizens may declare a dividend without the approval of the Federal Reserve Bank of Cleveland and the State of Ohio Department of Commerce, Division of Financial Institutions, provided the total dividends in a calendar year do not exceed the total of its profits for that year combined with its retained profits for the two preceding years. In 2007, Citizens paid $\$ 16,285$ in dividends to the Corporation, which accumulated cash at the Corporation to be used for general corporate purposes including the repurchase of its common shares. Dividends from the affiliates can also be used to fund the payment on the line of credit at Key Bank, NA. At December 31, 2007, Citizens is unable to pay dividends to the Corporation without obtaining regulatory approval. Management believes the future earnings of Citizens will be sufficient to support anticipated asset growth at Citizens and provide funds to the Corporation to continue paying dividends at their current level.
The Corporation manages its liquidity and capital through quarterly Asset/Liability Committee (ALCO) meetings. The ALCO discusses issues like those in the above paragraphs as well as others that will affect future liquidity and capital position of the Corporation. The ALCO also examines interest rate risk and the effect that changes in rates will have on the Corporation. For more information about interest rate risk, please refer to the "Quantitative and Qualitative Disclosures about Market Risk" section.

## Capital Adequacy

The Corporation's policy is, and always has been, to maintain its capital levels above the well capitalized regulatory standards. Under the regulatory capital standards, total capital has been defined as Tier I (core) capital and Tier II (supplementary) capital. The Corporation's Tier I capital includes shareholders'
equity (net of unrealized security gains and losses) and subordinated debentures (subject to certain limits) while Tier II capital also includes the allowance for loan losses. The definition of risk-adjusted assets has also been modified to include items both on and off the balance sheet. Each item is then assigned a risk weight or risk adjustment factor to determine ratios of capital to risk adjusted assets. The standards require that total capital (Tier I plus Tier II) be a minimum of $8.0 \%$ of risk-adjusted assets, with at least $4.0 \%$ being in Tier I capital. To be well capitalized, a company must have a minimum of $10.0 \%$ of risk adjusted assets, with at least $6.0 \%$ being Tier I capital. The Corporation's ratios as of December 31, 2007 and 2006 were $10.3 \%$ and $13.9 \%$ respectively for total risk-based capital, and $7.3 \%$ and $10.4 \%$ respectively for Tier I risk-based capital.

Additionally, the Federal Reserve Board has adopted minimum leverage-capital ratios. These standards were established to supplement the previously issued risk based capital standards. The leverage ratio standards use the existing Tier I capital definition, but the ratio is applied to average total assets instead of risk-adjusted assets. The standards require that Tier I capital be a minimum of $4.0 \%$ of total average assets for high rated entities such as the Corporation and a minimum of $5.0 \%$ of total average assets to be well capitalized. The Corporation's leverage ratio was $7.7 \%$ and $8.1 \%$ at December 31, 2007 and 2006.

## Effects of Inflation

The Corporation's balance sheet is typical of financial institutions and reflects a net positive monetary position whereby monetary assets exceed monetary liabilities. Monetary assets and liabilities are those which can be converted to a fixed number of dollars and include cash assets, securities, loans, money market instruments, deposits and borrowed funds.

During periods of inflation, a net positive monetary position may result in an overall decline in purchasing power of an entity. No clear evidence exists of a relationship between the purchasing power of an entity's net positive monetary position and its future earnings. Moreover, the Corporation's ability to preserve the purchasing power of its net positive monetary position will be partly influenced by the effectiveness of its asset/liability management program. Management does not believe that the effect of inflation on its nonmonetary assets (primarily bank premises and equipment) is material as such assets are not held for resale and significant disposals are not anticipated.

## Fair Value of Financial Instruments

The Corporation has disclosed the estimated fair value of its financial instruments at December 31, 2007 and 2006 in Note 20 to the Consolidated Financial Statements. The fair value of loans at December 31, 2007 was $100.7 \%$ of the carrying value compared to $98.3 \%$ at December 31, 2006. The fair value of deposits at December 31, 2006 was $99.8 \%$ of the carrying value compared to $99.8 \%$ at December 31, 2006.

## Contractual Obligations

The following table represents significant fixed and determinable contractual obligations of the Corporation as of December 31, 2007.

| Contractual Obligations | One year or less | One to three years | Three to five years | Over five years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits without a stated maturity | \$505,416 | \$ - | \$ - | \$ | \$505,416 |
| Certificates of deposit | 275,060 | 51,225 | 5,296 | 2,823 | 334,404 |
| FHLB advances, securities sold under agreements to repurchase and U.S. Treasury interest- bearing demand note | 35,933 | 32,656 | 22,566 | 2,758 | 93,913 |
| Subordinated debentures ${ }^{(1)}$ | - | - | - | 29,427 | 29,427 |
| Long-term debt | - | - | 21,500 | - | 21,500 |
| Operating leases | 219 | 351 | 234 | 205 | 1,009 |

(1) The subordinated debentures consist of $\$ 2,000, \$ 2,500, \$ 5,000, \$ 7,500$, and $\$ 12,500$ debentures. See Note 13 for additional information.

The Corporation has retail repurchase agreements with clients within its local market areas. These borrowings are collateralized with securities owned by the Corporation. See Note 11 to the Consolidated Financial Statements for further detail. The Corporation also has a cash management advance line of credit and outstanding letters of credit with the FHLB. For further discussion, refer to Note 10 to the Consolidated Financial Statements. The long-term debt consists of borrowing from a secured borrowing agreement with Key Bank, N.A. See Note 12 to the Consolidated Financial Statements for the terms of this borrowing.

## Quantitative and Qualitative Disclosures About Market Risk

The Corporation's primary market risk exposure is interest-rate risk and, to a lesser extent, liquidity risk. All of the Corporation's transactions are denominated in U.S. dollars with no specific foreign exchange exposure.

Interest-rate risk is the exposure of a banking organization's financial condition to adverse movements in interest rates. Accepting this risk can be an important source of profitability and shareholder value. However, excessive levels of interest-rate risk can pose a significant threat to the Corporation's earnings and capital base. Accordingly, effective risk management that maintains interest-rate risk at prudent levels is essential to the Corporation's safety and soundness.

Evaluating a financial institution's exposure to changes in interest rates includes assessing both the adequacy of the management process used to control interest-rate risk and the organization's quantitative level of exposure. When assessing the interest-rate risk management process, the Corporation seeks to ensure that appropriate policies, procedures, management information systems and internal controls are in place to maintain interest-rate risk at prudent levels with consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires the Corporation to assess the existing and potential future effects of changes in interest rates on its consolidated financial condition, including capital adequacy, earnings, liquidity and, where appropriate, asset quality.

The Federal Reserve Board, together with the Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation, adopted a Joint Agency Policy Statement on interest-rate risk, effective June 26, 1996. The policy statement provides guidance to examiners and bankers on sound practices for managing interest-rate risk, which will form the basis for ongoing evaluation of the adequacy of
interest-rate risk management at supervised institutions. The policy statement also outlines fundamental elements of sound management that have been identified in prior Federal Reserve guidance and discusses the importance of these elements in the context of managing interest-rate risk. Specifically, the guidance emphasizes the need for active board of director and senior management oversight and a comprehensive riskmanagement process that effectively identifies, measures, and controls interest-rate risk. Financial institutions derive their income primarily from the excess of interest collected over interest paid. The rates of interest an institution earns on its assets and owes on its liabilities generally are established contractually for a period of time. Since market interest rates change over time, an institution is exposed to lower profit margins (or losses) if it cannot adapt to interest-rate changes. For example, assume that an institution's assets carry intermediate- or long-term fixed rates and that those assets were funded with short-term liabilities. If market interest rates rise by the time the short-term liabilities must be refinanced, the increase in the institution's interest expense on its liabilities may not be sufficiently offset if assets continue to earn at the long-term fixed rates. Accordingly, an institution's profits could decrease on existing assets because the institution will have either lower net interest income or, possibly, net interest expense. Similar risks exist when assets are subject to contractual interest-rate ceilings, or rate sensitive assets are funded by longer-term, fixed-rate liabilities in a decreasing-rate environment.

Several techniques may be used by an institution to minimize interest-rate risk. One approach used by the Corporation is to periodically analyze its assets and liabilities and make future financing and investment decisions based on payment streams, interest rates, contractual maturities, and estimated sensitivity to actual or potential changes in market interest rates. Such activities fall under the broad definition of asset/liability management. The Corporation's primary asset/liability management technique is the measurement of the Corporation's asset/liability gap, that is, the difference between the cash flow amounts of interest sensitive assets and liabilities that will be refinanced (or repriced) during a given period. For example, if the asset amount to be repriced exceeds the corresponding liability amount for a certain day, month, year, or longer period, the institution is in an asset sensitive gap position. In this situation, net interest income would increase if market interest rates rose or decrease if market interest rates fell. If, alternatively, more liabilities than assets will reprice, the institution is in a liability sensitive position. Accordingly, net interest income would decline when rates rose and increase when rates fell. Also, these examples assume that interest rate changes for assets and liabilities are of the same magnitude, whereas actual interest rate changes generally differ in magnitude for assets and liabilities.

Several ways an institution can manage interest-rate risk include selling existing assets or repaying certain liabilities; matching repricing periods for new assets and liabilities, for example, by shortening terms of new loans or securities. Financial institutions are also subject to prepayment risk in falling rate environments. For example, mortgage loans and other financial assets may be prepaid by a debtor so that the debtor may refund its obligations at new, lower rates. The Corporation has not purchased derivative financial instruments in the past and does not intend to purchase such instruments in the near future. Prepayments of assets carrying higher rates reduce the Corporation's interest income and overall asset yields. A large portion of an institution's liabilities may be short term or due on demand, while most of its assets may be invested in long term loans or securities. Accordingly, the Corporation seeks to have in place sources of cash to meet short-term demands. These funds can be obtained by increasing deposits, borrowing, or selling assets. Also, FHLB advances and wholesale borrowings may also be used as important sources of liquidity for the Corporation.
The following table provides information about the Corporation's financial instruments that are sensitive to changes in interest rates as of December 31, 2007 and 2006, based on certain prepayment and account decay assumptions that management believes are reasonable. The Corporation had no derivative financial instruments or trading portfolio as of December 31, 2007 or 2006. Expected maturity date values for interestbearing core deposits were calculated based on estimates of the period over which the deposits would be outstanding. The Corporation's borrowings were tabulated by contractual maturity dates and without regard to any conversion or repricing dates.

## Net Portfolio Value

|  |  | ber 31, 200 |  |  | nber 31, 200 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in Rates | Dollar Amount | $\begin{gathered} \text { Dollar } \\ \text { Change } \end{gathered}$ | Percent Change | Dollar Amount | $\begin{gathered} \text { Dollar } \\ \text { Change } \end{gathered}$ | $\begin{aligned} & \text { Percent } \\ & \text { Change } \end{aligned}$ |
| +200bp | \$118,940 | \$(26,162) | -18\% | \$ 86,438 | \$(15,369) | -15\% |
| +100bp | 133,346 | $(11,756)$ | -8\% | 95,100 | $(6,707)$ | -7\% |
| Base | 145,102 | - | - | 101,807 | - | - |
| -100bp | 152,879 | 7,777 | 5\% | 106,590 | 4,783 | 5\% |
| -200bp | 155,417 | 10,315 | 7\% | 108,015 | 6,208 | 6\% |

The change in net portfolio value from December 31, 2006 to December 31, 2007, is primarily a result of three factors. The first, and most obvious, is related to the Futura acquisition. The increase in size of the balance sheet moved the base level and all rate change levels up. Secondly, while the entire yield curve has moved down, the largest decreases were on the short end of the curve. Therefore, the overall slope of the yield curve has changed from inverted to a more normal slope. Lastly, the Corporation's balance sheet mix has shifted due to increases in the loan portfolio funded by increased usage of borrowed funds. As a result, the Corporation has seen a decrease in the base level of net portfolio value, due to an increase in the fair value of its liabilities, particularly borrowed funds. This decrease partially offset the overall increase related to the merger. An upward movement in rates would lead to a faster decrease in the fair value of assets, compared to liabilities, and would lead to a decrease in the net portfolio value. Inversely, a downward change would lead to an increase in the net portfolio value as the fair value of assets would increase faster than the fair value of the liabilities.

## Critical Accounting Policies

Allowance for Loan Losses
The allowance for loan losses is regularly reviewed by management to determine whether or not the amount is considered adequate to absorb probable losses in the loan portfolio. If not, an additional provision is made to increase the allowance. This evaluation includes specific loss estimates on certain individually reviewed loans, the pooling of commercial credits risk graded as special mention and substandard that are not individually examined, and general loss estimates that are based upon the size, quality, and concentration characteristics of the various loan portfolios, adverse situations that may affect a borrower's ability to repay, and current economic and industry conditions, among other items.

Those judgments and assumptions that are most critical to the application of this accounting policy are the initial and on-going credit-worthiness of the borrower, the amount and timing of future cash flows of the borrower that are available for repayment of the loan, the sufficiency of underlying collateral, the enforceability of third-party guarantees, the frequency and subjectivity of loan reviews and risk gradings, emerging or changing trends that might not be fully captured in the historical loss experience, and charges against the allowance for actual losses that are greater than previously estimated. These judgments and assumptions are dependent upon or can be influenced by a variety of factors including the breadth and depth of experience of lending officers, credit administration and the corporate loan review staff that periodically review the status of the loan, changing economic and industry conditions, changes in the financial condition of the borrower and changes in the value and availability of the underlying collateral and guarantees.

Management completes a similar process as above when the Corporation is in its due diligence phase of a pending merger. The allowance for loan losses at the target bank is evaluated for adequacy based on the
same factors as used in the Corporations' own allowance calculation. Upon completion of the merger, this process is repeated and any excess or deficiency in the allowance is recognized.
Note 1 and Note 5 in the Notes to Consolidated Financial Statements provide additional information regarding Allowance for Loan Losses.
Goodwill
Goodwill is assessed annually for impairment and any such impairment is recognized in the period identified by a charge to earnings. In assessing goodwill for impairment, management estimates the fair value of the Corporation's banking subsidiary to which the goodwill relates. To arrive at fair value estimates management considers prices received upon sale of other banking institutions of similar size and with similar operating results. Purchase prices as a multiple of earnings, book value, tangible book value and deposits are considered and applied to the Corporation's banking subsidiary. The process of evaluating goodwill for impairment requires management to make significant estimates and judgments. The use of different estimates, judgments or approaches to estimate fair value could result in a different conclusion regarding impairment of goodwill.

## Management's Report on Internal Control over Financial Reporting

We, as management of First Citizens Banc Corp, are responsible for establishing and maintaining effective internal control over financial reporting that is designed to produce reliable financial statements in conformity with United States generally accepted accounting principles. The system of internal control over financial reporting as it relates to the financial statements is evaluated for effectiveness by management and tested for reliability through a program of internal audits. Actions are taken to correct potential deficiencies as they are identified. Any system of internal control, no matter how well designed, has inherent limitations, including the possibility that a control can be circumvented or overridden and misstatements due to error or fraud may occur and not be detected. Also, because of changes in conditions, internal control effectiveness may vary over time. Accordingly, even an effective system of internal control will provide only reasonable assurance with respect to financial statement preparation.

Management assessed the Corporation's system of internal control over financial reporting as of December 31, 2007, in relation to criteria for effective internal control over financial reporting as described in "Internal Control - Integrated Framework," issued by the Committee of Sponsoring Organizations of the Treadway Commission. This assessment excluded internal controls over financial reporting for Miami Valley Bank and Futura Banc Corporation, as allowed by the SEC for current year acquisitions. The Miami Valley Bank and Futura Banc Corporation were acquired on October 5, 2007 and December 17, 2007 and represented $4.4 \%$ and $24.7 \%$ of assets at December 31, 2007 and $-1.1 \%$ and $2.2 \%$ of net income for the year ending December 31, 2007. Based on this assessment, management concludes that, as of December 31, 2007, its system of internal control over financial reporting is effective and meets the criteria of the "Internal Control - Integrated Framework". Crowe Chizek and Company LLC, independent registered public accounting firm, has issued an audit report on the effectiveness of the Corporation's internal control over financial reporting as of December 31, 2007.


James O. Miller
President, Chief Executive Officer

Sandusky, Ohio
March 4, 2008


Todd A. Michel
Senior Vice President, Controller

## Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting

We have audited First Citizens Banc Corp.'s internal control over financial reporting as of December 31, 2007, based on Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). First Citizens Banc Corp.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As permitted, the Company excluded the entities acquired in October and December 2007, Miami Valley Bank and Futura Banc Corporation, from the scope of Management's Report on Internal Control Over Financial Reporting. As such, these entities have also been excluded from the scope of our audit of internal control over financial reporting.

In our opinion, First Citizens Banc Corp. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of First Citizens Banc Corp. as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in shareholders' equity and cash flows for each of the three years in the period ended December 31, 2007 and our report dated March 4, 2008 expressed an unqualified opinion on those Consolidated Financial Statements.


## Crow Chizek and Company LLC

Cleveland, Ohio
March 4, 2008

Board of Directors and Shareholders
First Citizens Banc Corp
Sandusky, Ohio
We have audited the accompanying consolidated balance sheets of First Citizens Banc Corp. as of December 31, 2007 and 2006, and the related statements of income, changes in shareholders' equity and cash flows for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the Consolidated Financial Statements referred to above present fairly, in all material respects, the financial position of First Citizens Banc Corp. as of December 31, 2007 and 2006, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2007, in conformity with U.S. generally accepted accounting principles.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the First Citizen Banc Corp.'s internal control over financial reporting as of December 31, 2007, based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 4, 2008 expressed an unqualified opinion thereon.


Crowe Chizek and Company LLC
Cleveland, Ohio
March 4, 2008

## FIRST CITIZENS BANC CORP

## CONSOLIDATED BALANCE SHEETS

December 31, 2007 and 2006
(In thousands, except share data)

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and due from financial institutions | \$ 27,345 | \$ 17,860 |
| Federal funds sold | 18,408 | - |
| Securities available for sale | 144,351 | 108,374 |
| Securities held to maturity (Fair value of \$4 in 2006) | - | 4 |
| Loans, net of allowance of \$7,374 and \$8,060 | 787,386 | 549,665 |
| Other securities | 14,569 | 11,020 |
| Premises and equipment, net | 21,593 | 10,779 |
| Premises and equipment, held for sale | 719 | 840 |
| Accrued interest receivable | 7,142 | 5,145 |
| Goodwill | 66,235 | 26,093 |
| Other intangible assets | 9,689 | 3,292 |
| Bank owned life insurance | 10,876 | 10,346 |
| Other assets | 10,944 | 5,568 |
| Total assets | $\underline{\text { \$1,119,257 }}$ | $\underline{\text { \$748,986 }}$ |

LIABILITIES

| Deposits |  |  |
| :---: | :---: | :---: |
| Noninterest-bearing | \$ 137,924 | \$ 92,163 |
| Interest-bearing | 701,896 | 472,388 |
| Total deposits | 839,820 | 564,551 |
| Federal Home Loan Bank advances | 64,470 | 38,916 |
| Securities sold under agreements to repurchase | 27,395 | 23,403 |
| U. S. Treasury interest-bearing demand note payable | 2,259 | 3,435 |
| Notes payable | 21,500 | 6,000 |
| Subordinated debentures | 29,427 | 25,000 |
| Accrued expenses and other liabilities | 8,230 | 8,209 |
| Total liabilities | 993,101 | 669,514 |

## SHAREHOLDERS' EQUITY

| Common stock, no par value, $10,000,000$ shares aut 2006 | 114,365 | 68,430 |
| :---: | :---: | :---: |
| Retained earnings | 29,446 | 28,634 |
| Treasury stock, 747,964 and 640,964 shares at cost | $(17,235)$ | $(15,214)$ |
| Accumulated other comprehensive loss | (420) | $(2,378)$ |
| Total shareholders' equity | 126,156 | 79,472 |
| Total liabilities and shareholders' equity | $\xlongequal{\text { 1,119,257 }}$ | \$748,986 |

See accompanying notes to consolidated financial statements.

## FIRST CITIZENS BANC CORP

## CONSOLIDATED STATEMENTS OF INCOME

Years ended December 31, 2007, 2006 and 2005

(In thousands, except per share data)

|  |  | 2007 |  | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest and dividend income |  |  |  |  |  |  |
| Loans, including fees | \$ | 43,999 | \$ | 40,637 | \$ | 36,710 |
| Taxable securities |  | 5,045 |  | 4,113 |  | 4,015 |
| Tax-exempt securities |  | 673 |  | 814 |  | 979 |
| Federal funds sold and other |  | 230 |  | 312 |  | 734 |
| Total interest income |  | 49,947 |  | 45,876 |  | 42,438 |
| Interest expense |  |  |  |  |  |  |
| Deposits |  | 14,058 |  | 11,091 |  | 8,209 |
| Federal Home Loan Bank advances |  | 3,188 |  | 1,421 |  | 1,002 |
| Subordinated debentures |  | 1,791 |  | 1,823 |  | 1,594 |
| Other |  | 1,334 |  | 1,280 |  | 786 |
| Total interest expense |  | 20,371 |  | 15,615 |  | 11,591 |
| Net interest income |  | 29,576 |  | 30,261 |  | 30,847 |
| Provision for loan losses |  | 1,020 |  | 1,128 |  | 1,123 |
| Net interest income after provision for loan losses |  | 28,556 |  | 29,133 |  | 29,724 |
| Noninterest income |  |  |  |  |  |  |
| Computer center item processing fees |  | 845 |  | 896 |  | 877 |
| Service charges |  | 3,558 |  | 3,223 |  | 3,563 |
| Net gains (loss) on sale of securities |  | (1) |  | - |  | (13) |
| Net gain on sale of loans |  | 11 |  | 20 |  | 93 |
| ATM fees |  | 851 |  | 724 |  | 682 |
| Trust fees |  | 1,185 |  | 1,280 |  | 1,083 |
| Gain/Loss on sale of Fixed Assets |  | (64) |  | 148 |  | - |
| Gain on Branch Sale |  | - |  | - |  | 766 |
| Bank owned life insurance |  | 530 |  | 346 |  | - |
| Loss on sale of other real estate owned |  | (243) |  | (663) |  | (60) |
| Other |  | 833 |  | 696 |  | 847 |
| Total noninterest income |  | 7,505 |  | 6,670 |  | 7,838 |
| Noninterest expense |  |  |  |  |  |  |
| Salaries and wages |  | 10,908 |  | 11,246 |  | 11,905 |
| Benefits |  | 2,707 |  | 3,100 |  | 2,665 |
| Net occupancy expense |  | 1,432 |  | 1,440 |  | 1,543 |
| Equipment expense |  | 1,228 |  | 1,214 |  | 1,334 |
| Contracted data processing |  | 862 |  | 897 |  | 1,383 |
| State franchise tax |  | 873 |  | 734 |  | 1,026 |
| Professional services |  | 1,144 |  | 1,532 |  | 1,166 |
| Amortization of intangible assets |  | 732 |  | 673 |  | 733 |
| ATM expense |  | 530 |  | 461 |  | 504 |
| Stationery \& supplies |  | 416 |  | 354 |  | 502 |
| Courier |  | 667 |  | 654 |  | 636 |
| Other operating expenses |  | 4,664 |  | 4,672 |  | 4,532 |
| Total noninterest expense |  | 26,163 |  | 26,977 |  | 27,929 |
| Income before income taxes |  | 9,898 |  | 8,826 |  | 9,633 |
| Income tax expense |  | 3,013 |  | 2,666 |  | 2,974 |
| Net income | \$ | 6,885 | \$ | 6,160 | \$ | 6,659 |
| Earnings per common share, basic and diluted | \$ | 1.25 | \$ | 1.12 | \$ | 1.15 |
| Weighted average basic common shares |  | 5,505,023 |  | 520,692 |  | 804,361 |
| Weighted average diluted common shares |  | 5,505,023 |  | 520,692 |  | 805,681 |

See accompanying notes to consolidated financial statements.

## FIRST CITIZENS BANC CORP

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Years ended December 31, 2007, 2006 and 2005
(In thousands, except per share data)

|  | Common Stock |  | Retained Earnings | Treasury Stock | Accumulated Other Comprehensive Income (Loss) |  | Total Shareholders' Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  |  |  |  |  |  |
| Balance, January 1, 2005 | 5,807,402 | $\overline{\$ 68,430}$ | \$27,781 | $\overline{\text { ( } 7,494)}$ | \$ | (504) | \$ | 88,213 |
| Comprehensive Income: |  |  |  |  |  |  |  |  |
| Net Income |  |  | 6,659 |  |  |  |  | 6,659 |
| Change in minimum additional pension liability, net of tax |  |  |  |  |  | (14) |  | (14) |
| Change in unrealized gain/(loss) on securities available for sale, net of reclassification and tax effects |  |  |  |  |  | $(1,118)$ |  | $(1,118)$ |
| Total comprehensive income |  |  |  |  |  |  |  | 5,527 |
| Cash dividends (\$1.12 per share) |  |  | $(6,501)$ |  |  |  |  | $(6,501)$ |
| Purchase of treasury stock, at cost | $(6,000)$ |  |  | (129) |  |  |  | (129) |
| Balance, December 31, 2005 | 5,801,402 | 68,430 | 27,939 | $(7,623)$ |  | $(1,636)$ |  | 87,110 |

See accompanying notes to consolidated financial statements.

## FIRST CITIZENS BANC CORP

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

## Years ended December 31, 2007, 2006 and 2005

(In thousands, except per share data)

|  | Common Stock |  | Retained Earnings |  Accumulated <br> Other  <br> Treasury Comprehensive <br> Stock Income (Loss) <br> (1,623)  |  | Total Shareholders' Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  |  |  |  |
| Balance, December 31, 2005 | 5,801,402 | 68,430 | 27,939 | $(7,623)$ | $(1,636)$ | 87,110 |
| SAB 108 adjustments, net of tax |  |  | 755 |  |  | 755 |
| Comprehensive Income: |  |  |  |  |  |  |
| Net Income |  |  | 6,160 |  |  | 6,160 |
| Change in minimum additional pension liability, net of tax |  |  |  |  | 263 | 263 |
| Change in unrealized gain/(loss) on securities available for sale, net of reclassification and tax effects |  |  |  |  | 724 | 724 |
| Total comprehensive income |  |  |  |  |  | 7,147 |
| Cumulative effect of change in accounting for pension obligations |  |  |  |  | $(1,729)$ | $(1,729)$ |
| Cash dividends (\$1.12 per share) |  |  | $(6,220)$ |  |  | $(6,220)$ |
| Purchase of treasury stock, at cost | $(330,102)$ |  |  | $(7,591)$ |  | $(7,591)$ |
| Balance, December 31, 2006 | 5,471,300 | 68,430 | 28,634 | $(15,214)$ | $(2,378)$ | 79,472 |

See accompanying notes to consolidated financial statements.

## FIRST CITIZENS BANC CORP

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Years ended December 31, 2007, 2006 and 2005
(In thousands, except per share data)

|  | Common Stock |  | Retained Earnings | Treasury Stock | Accumulated <br> Other <br> Comprehensive <br> Income (Loss) |  | Total <br> Shareholders' <br> Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | $\underline{\text { Amount }}$ |  |  |  |  |  |  |
| Balance, December 31, 2006 | 5,471,300 | 68,430 | 28,634 | $(15,214)$ |  | $(2,378)$ |  | 79,472 |
| Comprehensive Income: |  |  |  |  |  |  |  |  |
| Net Income |  |  | 6,885 |  |  |  |  | 6,885 |
| Change in unrealized loss on pension benefits, net of tax |  |  |  |  |  | 1,082 |  | 1,082 |
| Change in unrealized gain/(loss) on securities available for sale, net of reclassification and tax effects |  |  |  |  |  | 876 |  | 876 |
| Total comprehensive income |  |  |  |  |  |  |  | 8,843 |
| Cash dividends (\$1.12 per share) |  |  | $(6,073)$ |  |  |  |  | $(6,073)$ |
| Issuance of 2,343,617 shares for acquisition | 2,343,617 | 45,935 |  |  |  |  |  | 45,935 |
| Purchase of treasury stock, at cost | $(107,000)$ |  |  | $(2,021)$ |  |  |  | $(2,021)$ |
| Balance, December 31, 2007 | $\underline{\underline{7,707,917}}$ | \$114,365 | \$29,446 | \$(17,235) | \$ | (420) | \$ | $\underline{126,156}$ |

See accompanying notes to consolidated financial statements.

## FIRST CITIZENS BANC CORP

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## Years ended December 31, 2007, 2006 and 2005

(In thousands, except per share data)

|  | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |
| Net income | \$ 6,885 | \$ 6,160 | \$ 6,659 |
| Adjustments to reconcile net income to net cash from operating activities |  |  |  |
| Security amortization, net of accretion | (416) | (10) | 888 |
| Depreciation | 999 | 930 | 1,022 |
| Amortization of intangible assets | 732 | 673 | 733 |
| Amortization of and valuation allowance on servicing rights | (55) | (53) | (14) |
| Net realized (gain) loss on sale of securities | - | - | 13 |
| FHLB stock dividends | (127) | (464) | (355) |
| Provision for loan losses | 1,020 | 1,128 | 1,123 |
| Loans originated for sale | - | (188) | $(2,516)$ |
| Proceeds from sale of loans | - | 208 | 1,990 |
| Gain on sale of loans | - | (20) | (93) |
| Loss on sale of OREO properties | 243 | 663 | 60 |
| Bank owned life insurance | (530) | (346) | - |
| Deferred income taxes | 1,753 | 276 | 581 |
| Change in |  |  |  |
| Net deferred loan fees | (694) | (489) | (205) |
| Accrued interest receivable | (96) | (750) | 131 |
| Other assets | $(6,086)$ | 624 | $(3,371)$ |
| Accrued interest, taxes and other expenses | (28) | 920 | 1,951 |
| Net cash from operating activities | 3,600 | 9,262 | 8,597 |
| Cash flows from investing activities |  |  |  |
| Cash paid in bank acquisition, net of cash received | $(6,347)$ | - | - |
| Cash paid in branch sale | - | - | $(11,303)$ |
| Securities available for sale |  |  |  |
| Maturities, prepayments and calls | 55,872 | 62,487 | 37,233 |
| Purchases | $(55,621)$ | $(43,629)$ | $(11,486)$ |
| Securities held for maturity |  |  |  |
| Maturities, prepayments and calls | 4 | 4 | 3 |
| Purchases of FRB stock | (10) | (16) | $(1,213)$ |
| Purchases of Bank owned life insurance | - | $(10,000)$ | - |
| Loan originations, net of loan payments | $(39,164)$ | $(35,212)$ | 34,042 |
| Loans sold from HFS portfolio | - | - | 9,505 |
| Proceeds from sale of OREO properties | 1,632 | 604 | 797 |
| Property and equipment expenditures | $(1,068)$ | (398) | $(1,349)$ |
| Change in federal funds sold | 2,134 | 25,510 | $(15,563)$ |
| Net cash from investing activities | $(42,568)$ | (650) | 40,666 |

See accompanying notes to consolidated financial statements.

## FIRST CITIZENS BANC CORP

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## Years ended December 31, 2007, 2006 and 2005

(In thousands, except per share data)


See accompanying notes to consolidated financial statements.

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the accounting policies adopted by First Citizens Banc Corp, which have a significant effect on the financial statements.

Nature of Operations and Principles of Consolidation: The Consolidated Financial Statements include the accounts of First Citizens Banc Corp (FCBC) and its wholly-owned subsidiaries: The Citizens Banking Company (Citizens), SCC Resources, Inc. (SCC), First Citizens Insurance Agency, Inc., Champaign Investment Company (CIC) and Water Street Properties, Inc. (Water St.). First Citizens Capital LLC (FCC) is wholly-owned by Citizens to hold inter-company debt that is eliminated in consolidation. The operations of FCC are located in Wilmington, Delaware. The above companies together are referred to as the Corporation. Intercompany balances and transactions are eliminated in consolidation.

The Corporation provides financial services through its offices in the Ohio counties of Erie, Crawford, Champaign, Franklin, Logan, Union, Summit, Huron, Marion, Ottawa, and Richland. Its primary deposit products are checking, savings, and term certificate accounts, and its primary lending products are residential mortgage, commercial, and installment loans. Substantially all loans are secured by specific items of collateral including business assets, consumer assets and commercial and residential real estate. Commercial loans are expected to be repaid from cash flow from operations of businesses. There are no significant concentrations of loans to any one industry or customer. However, the customer's ability to repay their loans is dependent on the real estate and general economic conditions in the area. Other financial instruments that potentially represent concentrations of credit risk include deposit accounts in other financial institutions and Federal Funds sold. In 2007, SCC provided item processing for four financial institutions in addition to Citizens. SCC accounted for $1.5 \%$ of the Corporation's total revenues. First Citizens Insurance Agency Inc. was formed to allow the Corporation to participate in commission revenue generated through its third party insurance agreement. Insurance commission revenue is less than $1.0 \%$ of total revenue for the year ended December 31, 2007. Water Street Properties, Inc. was formed to hold repossessed assets of FCBC's subsidiaries. Water St. revenue was than $1 \%$ of total revenue for the year ended December 31, 2007. CIC provided financial planning and investment advisory services to the former Futura Banc Corporation's customers. Citizens is in the process of assuming most of these activities and intends to dissolve CIC during the first quarter of 2008.
Use of Estimates: To prepare financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ. The allowance for loan losses, impairment of goodwill, fair values of financial instruments and pension obligations are particularly subject to change.
Cash Flows: Cash and cash equivalents include cash on hand and demand deposits with financial institutions with maturities fewer than 90 days. Net cash flows are reported for customer loan and deposit transactions, interest bearing deposits in other financial institutions, and federal funds purchased or sold and repurchase agreements.
Interest-Bearing Deposits in Other Financial Institutions: Interest-bearing deposits in other financial institutions mature within one year and are carried at cost.

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Securities: Debt securities are classified as held to maturity and carried at amortized cost when management has the positive intent and ability to hold them to maturity. Debt securities are classified as available for sale when they might be sold before maturity. Equity securities with readily determinable fair values are also classified as available for sale. Securities available for sale are carried at fair value, with unrealized holding gains and losses reported in other comprehensive income, net of tax.

Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage backed securities where prepayments are anticipated. Gains and losses on sales are based on the amortized cost of the security sold using the specific identification method.

Declines in the fair value of securities below their cost that are other than temporary are reflected as realized losses. In estimating other-thantemporary losses, management considers: (1) the length of time and extent that fair value has been less than cost, (2) the financial condition and near term prospects of the issuer, and (3) the Corporation's ability and intent to hold the security for a period sufficient to allow for any anticipated recovery in fair value.
Other securities which include Federal Home Loan Bank (FHLB) stock, Federal Reserve Bank (FRB) stock, Farmer Mac stock (FMS), Bankers' Bancshares Inc. (BB) stock, and Norwalk Community Development Corp (NCDC) stock are carried at cost.

Loans Held for Sale: Mortgage loans originated and intended for sale in the secondary market and loans that management no longer intends to hold for the foreseeable future, are carried at the lower of aggregate cost or market, as determined by outstanding commitments from investors. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings.

Loans: Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, net of deferred loan fees and costs, and an allowance for loan losses. Interest income is accrued on the unpaid principle balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income using the level-yield method without anticipating prepayments.
Interest income on mortgage and commercial loans is discontinued at the time the loan is 90 days delinquent unless the credit is well-secured and in process of collection. Interest income on consumer loans is discontinued when management determines future collection is unlikely. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.
All interest accrued, but not received, for loans placed on nonaccrual, is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.
Purchased Loans: The Corporation purchases individual loans and groups of loans. Purchased loans that show evidence of credit deterioration since origination are recorded at the amount paid (or allocated fair value in a purchase business combination), such that there is no carryover of the seller's allowance for
(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

loan losses. After acquisition, incurred losses are recognized by an increase in the allowance for loan losses.
Purchased loans are accounted for individually or aggregated into pools of loans based on common risk characteristics (e.g., credit score, loan type, and date of origination). The Corporation estimates the amount and timing of expected cash flows for each purchased loan or pool, and the expected cash flows in excess of amount paid is recorded as interest income over the remaining life of the loan or pool (accretable yield). The excess of the loan's or pool's contractual principal and interest over expected cash flows is not recorded (nonaccretable difference).
Over the life of the loan or pool, expected cash flows continue to be estimated. If the present value of expected cash flows is less than the carrying amount, a loss is recorded. If the present value of expected future cash flows is greater than the carrying amount, it is recognized as part of future interest income.
Allowance for Loan Losses: The allowance for loan losses is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, risk, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be chargedoff.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired or loans otherwise classified as substandard or doubtful. The general component covers non-classified loans and is based on historical loss experience adjusted for current factors.

A loan is impaired when full payment under the loan terms is not expected. Commercial and commercial real estate loans over $\$ 350,000$ are individually evaluated for impairment. If a loan is impaired, a portion of the allowance is allocated so the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the estimated fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans of such as consumer and residential real estate loans, are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures.
Other Real Estate: Other real estate acquired through or instead of loan foreclosure is initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed. Other real estate owned included in other assets totaled approximately \$557 at December 31, 2007 and $\$ 565$ at December 31, 2006.
Premises and Equipment: Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed using both accelerated and straight-line methods over the estimated useful life of the asset, ranging from three to seven years for furniture and equipment and seven to fifty years for buildings and improvements.
(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Federal Home Loan Bank (FHLB) stock: The Bank is a member of the FHLB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as a restricted security, and evaluated periodically for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income.

Federal Reserve Bank (FRB) stock: The Bank is a member of the Federal Reserve System. Members are required to own $6 \%$ of stock based on the capital stock and surplus totals of the Bank. FRB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on ultimate recovery of par value.

Bank Owned Life Insurance (BOLI): Citizens has purchased life insurance policies on certain key executives. Upon adoption of EITF 06-5, which is discussed further below, BOLI is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement. Prior to the adoption of EITF 06-5, the Corporation recorded BOLI at its cash surrender value.

In September 2006, the FASB Emerging Issues Task Force finalized Issue No. 06-5, Accounting for Purchases of Life Insurance-Determining the Amount That Could Be Realized in Accordance with FASB Technical Bulletin No. 85-4 (Accounting for Purchases of Life Insurance). This Issue requires that a policyholder consider contractual terms of a life insurance policy in determining the amount that could be realized under the insurance contract. It also requires that if the contract provides for a greater surrender value if all individual policies in a group are surrendered at the same time, that the surrender value be determined based on the assumption that policies will be surrendered on an individual basis. Lastly, the Issue requires disclosure when there are contractual restrictions on the Company's ability to surrender a policy. The adoption of EITF 06-5 on January 1, 2007 had no impact on the Corporation's financial condition or results of operations.

Goodwill and Other Intangible Assets: Goodwill results from prior business acquisitions and represents the excess of the purchase price over the fair value of acquired tangible assets and liabilities and identifiable intangible assets. Goodwill is assessed at least annually for impairment and any such impairment will be recognized in the period identified.

Other intangible assets consist of core deposit and other intangible assets arising from whole bank and branch acquisitions. These intangible assets are measured at fair value and then amortized on an accelerated method over their estimated useful lives, which range from five to twelve years.
Servicing Rights: Servicing rights are recognized as assets for the allocated value of retained servicing rights on loans sold. Servicing rights are expensed in proportion to, and over the period of, estimated net servicing revenues. Impairment is evaluated based on the fair value of the rights, using groupings of the underlying loans as to interest rates and then, secondarily, prepayment characteristics. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. Any impairment of a grouping is reported as a valuation allowance to the extent that fair value is less than the capitalized asset for the grouping.
(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Long-term Assets: Premises and equipment, core deposit and other intangible assets, and other long-term assets are reviewed for impairment when events indicate their carrying amount may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value.

Repurchase Agreements: Substantially all repurchase agreement liabilities represent amounts advanced by various customers. Securities are pledged to cover these liabilities, which are not covered by federal deposit insurance.
Loan Commitments and Related Financial Instruments: Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay.
Stock-Based Compensation: Effective January 1, 2006, the Corporation adopted SFAS No. 123(R), Share-based Payment, using the modified prospective transition method. The adoption of this standard had no effect on net income in 2006, as all options outstanding at December 31, 2005 were fully vested and no additional options have been granted.

Prior to January 1, 2006, employee compensation expense under stock options was reported using the intrinsic value method; therefore, no stockbased compensation cost is reflected in net income for the year ended December 31, 2005, as all options granted had an exercise price equal to or greater than the market price of the underlying common stock at date of grant.

The following table illustrates the effect on net income and earnings per share if expense was measured using the fair value recognition provisions of SFAS Statement No. 123, Accounting for Stock-Based Compensation, for the years ending December 31, 2005:

|  | 2005 |
| :--- | :---: |
| Net income as reported | $\$ 6,659$ |
| Deduct: Stock-based compensation expense determined under fair value based method | 62 |
|  |  |
| Pro forma net income | $\$$ |
|  | 6,597 |
| Basic earnings per share as reported | $\$$ |
| Pro forma basic earnings per share | 1.15 |
| Diluted earnings per share as reported | 1.14 |
| Pro forma diluted earnings per share | $\$$ |

[^1]
## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The pro forma effects are computed using option pricing models, utilizing the following weighted-average assumptions as of grant date.

|  | 2003 |  |
| :--- | :---: | :---: |
| -free interest rate | $3.98 \%$ | 2002 |
|  | $4.77 \%$ |  |
| Expected option life | 10 years | 10 years |
| Expected stock price volatility | $22.62 \%$ | $19.37 \%$ |
| Dividend yield | $2.97 \%$ | $4.44 \%$ |
| Calculated fair value | $\$ 8.23$ | $\$ 3.33$ |

Income Taxes: Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax basis of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

The Corporation adopted FASB Interpretation 48, Accounting for Uncertainty in Income Taxes ("FIN 48"), as of January 1, 2007. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. The adoption had no effect on the Corporation's financial statements.

The Corporation recognizes interest and/or penalties related to income tax matters in income tax expense.
Retirement Plans: Pension expense is the net of service and interest cost, return on plan assets and amortization of gains and losses not immediately recognized. Employee 401(k) and profit sharing plan expense is the amount of matching contributions. Deferred compensation allocates the benefits over the years of service.

Earnings per Common Share: Basic earnings per share is net income divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share include the dilutive effect of additional potential common shares issuable under stock options.

Comprehensive Income: Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale and changes in the funded status of the pension plan, which are also recognized as separate components of shareholders' equity.

Loss Contingencies: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

## (Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Restrictions on Cash: Cash on hand or on deposit with the Federal Reserve Bank was required to meet regulatory reserve and clearing requirements. These balances do not earn interest.

Dividend Restriction: Banking regulations require maintaining certain capital levels and may limit the dividends paid by Citizens to FCBC or by FCBC to shareholders.

Fair Value of Financial Instruments: Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect these estimates.
Operating Segments: While the Corporation's chief decision makers monitor the revenue streams of the various products and services, operations are managed and financial performance is evaluated on a Corporation-wide basis. Operating segments are aggregated into one as operating results for all segments are similar. Accordingly, all of the Corporation's financial service operations are considered by management to be aggregated in one reportable operating segment.
Reclassifications: Some items in the prior year financial statements were reclassified to conform to the current presentation.

## Adoption of New Accounting Standards:

In February 2006, the FASB issued Statement No. 155, Accounting for Certain Hybrid Financial Instruments (SFAS No. 155), which permits fair value re-measurement for hybrid financial instruments, clarifies which instruments are subject to the requirements of Statement No. 133, and establishes a requirement to evaluate interests in securitized financial assets and other items. The new standard is effective for financial assets acquired or issued after the beginning of the entity's first fiscal year that begins after September 15, 2006. The adoption of this statement did not have a material impact on the Corporation's consolidated financial position or results of operations.

Effect of Newly Issued But Not Yet Effective Accounting Standards: In September 2006, the FASB issued Statement No. 157, Fair Value Measurements. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. The standard is effective for fiscal years beginning after November 15, 2007. The Corporation has not completed its evaluation of the impact of the adoption of this standard.

In February 2007, the FASB issued Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. The standard provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. The new standard is effective for the Corporation on January 1, 2008. The impact of the adoption of this standard will be immaterial.
(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

In September 2006, the FASB Emerging Issues Task Force finalized Issue No. 06-4, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. This issue requires that a liability be recorded during the service period when a split-dollar life insurance agreement continues after participants' employment or retirement. The required accrued liability will be based on either the post-employment benefit cost for the continuing life insurance or based on the future death benefit depending on the contractual terms of the underlying agreement. This issue is effective for fiscal years beginning after December 15, 2007. The impact of adoption of EITF 06-4 will be immaterial.

On November 5, 2007, the SEC issued Staff Accounting Bulletin No. 109, Written Loan Commitments Recorded at Fair Value through Earnings ("SAB"). Previously, SAB 105, Application of Accounting Principles to loan Commitments, stated that in measuring the fair value of a derivative loan commitment, a company should not incorporate the expected net future cash flows related to the associated servicing of the loan. SAB 109 supersedes SAB 105 and indicates that the expected net future cash flows related to the associated servicing of the loan should be included in measuring fair value for all written loan commitments that are accounted for at fair value through earnings. SAB 105 also indicated that internallydeveloped intangible assets should not be recorded as part of the fair value of a derivative loans commitment, and SAB 109 retains that view. SAB 109 is effective for derivative loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. The Corporation does not expect the impact of this standard to be material.

## NOTE 2 - MERGER

On December 17, 2007, the Corporation completed the merger of Futura Banc Corporation ("Futura") which was announced June 7, 2007. Immediately following the merger, Futura's banking subsidiary, Champaign National Bank, was merged into FCBC's banking affiliate, Citizens Banking Company.

The Corporation issued $2,343,617$ shares of common stock valued at approximately $\$ 45,935$ and paid cash of $\$ 16,823$ resulting in an aggregate purchase price of $\$ 62,758$, before considering direct expenses related to the acquisition. Total assets of Futura prior to the merger were $\$ 281,810$, including $\$ 207,982$ in loans and $\$ 237,681$ in deposits. The transaction was recorded as a purchase and, accordingly, the operating results of Futura have been included in the Corporation's Consolidated Financial Statements since the date of the merger. The aggregate of the purchase price over the fair value of the net assets acquired of approximately $\$ 39,667$ will be evaluated for impairment on an annual basis.

The following summarizes pro forma financial information for the year ended December 31, 2007, and 2006, assuming the Futura merger occurred at the start of each period stated.

|  | 2007 | 2006 |
| :--- | ---: | ---: |
| Net interest income after provision for loan losses | $\$ 37,555$ | $\$ 39,894$ |
| Net income | 6,848 | 8,151 |
| Basic and diluted earnings per share | 0.87 |  |

(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 2 - MERGER (Continued)

The pro forma information includes adjustments for interest income on loans and securities acquired, amortization of identifiable intangibles arising from the transaction, depreciation expense on property acquired, interest expense on deposits acquired and related tax effects. The pro forma results do not necessarily represent results which would have occurred if the merger had taken place on the basis assumed above, nor are they indicative of the results of future combined operations.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition for Futura. Core deposit intangibles and other intangibles will be amortized over periods of between five and ten years using an accelerated method. Goodwill will not be amortized, but instead will be evaluated for impairment. The Corporation is currently in the process of obtaining information related to the fair value of certain acquired assets, thus the purchase price allocation is subject to refinement.

| Cash and short-term investments | $\$ 26,517$ |
| :--- | ---: |
| Securities | 35,032 |
| Loans, net | 201,669 |
| Goodwill | 39,667 |
| Core deposit intangible | 5,321 |
| Customer relationship intangible | 864 |
| Other assets | 13,435 |
| Total assets acquired | 322,505 |
| Deposits | 238,562 |
| Other borrowed funds | 18,904 |
| Other liabilities | 2,281 |
| Total liabilities assumed | 259,747 |
|  |  |
| Net assets acquired | $\$ 62,758$ |

This acquisition provided the Corporation with the strategic opportunity to expand into new markets that while similar to existing markets are projected to be more vibrant in population growth and wage growth. Additionally, the acquisition will provide exposure to suburbs of larger urban areas without the commitment of operating inside large metropolitan areas dominated by regional and national financial organizations. The acquisition also creates synergies on the operational side of the Corporation by allowing non-interest expenses to be spread over a larger operating base.
On October 5, 2007, the Company acquired a branch office facility and assumed related deposits from Miami Valley Bank. Approximately $\$ 56,448$ of deposits was assumed, along with $\$ 9,092$ in liquid assets, were received. Additionally, the Corporation has an option to buy the premises and equipment, at fair market value. The transaction resulted in both amortizable intangibles of $\$ 945$ and non-amortizable goodwill of $\$ 476$. The core deposit intangible will be amortized to expense over 10 years using an accelerated method. The Company acquired the branch at a premium to further solidify its market share in its southern market, expand its customer base to enhance deposit fee income, provide an opportunity to market additional products and services to new customers, and improve customer convenience by adding a new location.
(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 3 - SECURITIES

The fair value of available for sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows.

|  | Fair <br> Value | Gross Unrealized Gains |  | Gross <br> Unrealized <br> Losses |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2007 |  |  |  |  |  |
| U.S. Treasury securities and obligations of U.S. government agencies | \$ 95,723 | \$ | 834 | \$ | (13) |
| Obligations of states and political subdivisions | 28,441 |  | 139 |  | (30) |
| Mortgage-back securities | 19,706 |  | 73 |  | (59) |
| Total debt securities | 143,870 |  | 1,046 |  | (102) |
| Equity securities | 481 |  | - |  | - |
| Total | \$144,351 | \$ | 1,046 | \$ | (102) |
|  | Fair <br> Value |  | ross <br> ealized ains |  | oss <br> alized <br> ses |
| 2006 |  |  |  |  |  |
| U.S. Treasury securities and obligations of U.S. government agencies | \$ 87,379 | \$ | 54 | \$ | (469) |
| Obligations of states and political subdivisions | 16,971 |  | 159 |  | (59) |
| Mortgage-back securities | 3,543 |  | 2 |  | (70) |
| Total debt securities | 107,893 |  | 215 |  | (598) |
| Equity securities | 481 |  | - |  | - |
| Total | \$108,374 | \$ | 215 | \$ | (598) |

(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 3 - SECURITIES (Continued)

The carrying amount, unrecognized gains and losses, and fair value of securities held to maturity were as follows.

|  | Carrying <br> Amount |  | Gross Unrecognized Gains |  | Gross |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Unrecognized Losses |  |  |
| 2006 |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities | \$ | 4 | \$ | - | \$ | - | \$ |  |

The fair value of securities and carrying amount, if different, at year end 2007 by contractual maturity were as follows. Securities not due at a single maturity date, primarily mortgage-backed securities, are shown separately.

|  | Available for sale Fair Value |  |
| :---: | :---: | :---: |
| Due in one year or less | \$ | 42,502 |
| Due from one to five years |  | 58,519 |
| Due from five to ten years |  | 17,570 |
| Due after ten years |  | 5,573 |
| Mortgage-backed |  | 19,706 |
| Equity securities |  | 481 |
| Total | \$ | 144,351 |

Securities with a carrying value of $\$ 121,198$ and $\$ 97,327$ were pledged as of December 31, 2007 and 2006, to secure public deposits and other deposits and liabilities as required or permitted by law.

Proceeds from sales of securities, gross realized gains and gross realized losses were as follows.

|  | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| Sale proceeds | \$- | \$- | \$- |
| Gross realized gains | - | - | - |
| Gross realized losses | - | - | (10) |
| Gains (losses) from securities called or settled by the issuer | (1) | - | (3) |

(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2007, 2006 and 2005 <br> (Amounts in thousands, except share data)

## NOTE 3 - SECURITIES (Continued)

Debt securities with unrealized losses at year end 2007 and 2006 not recognized in income are as follows.


The Corporation evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, and the intent and ability of the Corporation to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. In analyzing an issuer's financial condition, the Corporation may consider whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition.
Unrealized losses on securities have not been recognized into income because the issuers' bonds are of high credit quality, management has the intent and ability to hold these securities for the foreseeable future, and the decline in fair value is largely due to increase in market interest rates. The fair value is expected to recover as the securities approach their maturity date or reset date.
(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 4 - LOANS

Loans at year-end were as follows.

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| Commercial and agricultural | \$ 96,385 | \$ 56,789 |
| Commercial real estate | 299,005 | 218,084 |
| Residential real estate | 343,160 | 234,344 |
| Real estate construction | 33,480 | 28,294 |
| Consumer | 20,359 | 19,909 |
| Credit card and other | 2,467 | 267 |
| Leases | 185 | 341 |
| Total Loans | 795,041 | 558,028 |
| Allowance for loan losses | $(7,374)$ | $(8,060)$ |
| Net deferred loan fees | (281) | (303) |
| Net loans | \$787,386 | \$ 549,665 |

Loans to directors and executive officers, including their immediate families and companies in which they are principal owners during 2007 were as follows.

| Balance — January 1, 2007 | $\$ 4,095$ |
| :--- | :---: | :---: |
| New loans and advances | 403 |
| Repayments | $(687)$ |
| Effect of changes in related parties | 704 |

Balance — December 31, $2007 \quad \underline{\underline{~ 4,515 ~}}$

Deposits from principal officers, directors, and their affiliates at year-end 2007 and 2006 were $\$ 6,490$ and $\$ 5,805$.

## NOTE 5 - ALLOWANCE FOR LOAN LOSSES

A summary of the activity in the allowance for loan losses was as follows.

|  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance - January 1 | \$ | 8,060 | \$ | 9,212 | \$ | 11,706 |
| Provision for loan losses |  | 1,020 |  | 1,128 |  | 1,123 |
| Balance from acquisition |  | 1,277 |  | - |  | - |
| Loans charged-off |  | $(4,028)$ |  | $(3,466)$ |  | $(5,706)$ |
| Recoveries |  | 1,045 |  | 1,186 |  | 2,089 |
| Balance - December 31 | \$ | 7,374 | \$ | $\xrightarrow{8,060}$ | \$ | 9,212 |

(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
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## NOTE 5 - ALLOWANCE FOR LOAN LOSSES (Continued)

Impaired loans were as follows.

|  | 2007 | 2006 |  |
| :---: | :---: | :---: | :---: |
| Year-end loans with no allocated allowance for loan losses | \$ 6,193 | \$ 9,667 |  |
| Year-end loans with allocated allowance for loan losses | 6,772 | 7,079 |  |
| Amount of allowance for loan losses allocated | 2,057 | 3,856 |  |
|  | 2007 | 2006 | 2005 |
| Average balance of impaired loans during year | \$15,807 | \$12,404 | \$16,593 |
| Interest income recognized during impairment | 1,008 | 533 | 530 |
| Interest income recognized on a cash basis | 1,008 | 533 | 530 |
| Nonperforming loans were as follows: |  |  |  |
|  | 2007 | 2006 |  |
| Loans past due over 90 days still on accrual | \$ 2,423 | \$ 2,717 |  |
| Nonaccrual loans | 9,308 | 7,576 |  |

Nonperforming loans and impaired loans are defined differently. Some loans may be included in both categories, whereas other loans may only be included in one category.

Purchased Loans subject to SOP 03-3:
In conjunction with the Futura merger (see Note 2), Citizens acquired certain loans, for which there was, at acquisition, evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected. The carrying amount of those loans is as follows:

|  | 2007 |  |
| :---: | :---: | :---: |
| Commercial | \$ | 4,275 |
| Outstanding balance |  | 4,275 |

These loans were recorded at their net realizable value on December 17, 2007. There are no specific allowances recorded for these loans at December 31, 2007.

Any accretable yield, or income expected to be collected subsequent to the acquisition date, is not material.
For those purchased loans disclosed above, the Corporation did not increase the allowance for loan losses during 2007. No allowances for loan losses were reversed during 2007.
(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 5 - ALLOWANCE FOR LOAN LOSSES (Continued)

Purchased loans for which it was probable at acquisition that all contractually required payments would not be collected are as follows:

| Contractually required payments recievable of loans purchased during the year: | 2007 |
| :--- | :---: |
| $\quad$ Commercial | $\$ 12,937$ |
|  | -2007 |
| Cash flows expected to be collected at acquisition | 4,396 |
| Basis in acquired loans at acquisition | 4,275 |

## NOTE 6 - SERVICING RIGHTS

Activity for capitalized mortgage servicing rights and the related valuation allowance follows.

|  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Servicing rights: |  |  |  |  |  |  |
| Beginning of year | \$ | 151 | \$ | 218 | \$ | 285 |
| Additions |  | - |  | 2 |  | 14 |
| Amortized to expense |  | (55) |  | (69) |  | (81) |
| Direct write-downs |  | - |  | - |  | - |
| End of year | \$ | 96 | \$ | 151 | \$ | 218 |
| Valuation allowance: |  |  |  |  |  |  |
| Beginning of year | \$ | - | \$ | (16) | \$ | (84) |
| Additions expensed |  | - |  | - |  | - |
| Reductions credited to expense |  | - |  | 16 |  | 68 |
| End of year | \$ | - | \$ | - | \$ | (16) |

The fair value of servicing rights at year-end 2007 and 2006 were $\$ 133$ and $\$ 166$. The fair value of MSR's was estimated by calculating the present value of estimated future net servicing cash flows, taking into consideration actual and expected mortgage loan prepayment rates, discount rates, servicing costs, and other economic factors. Currently, a third party consultant for the Corporation completes this calculation on a quarterly basis. The total balance of serviced loans at year-end 2007 was $\$ 21,351$ compared to $\$ 25,192$ year-end 2006.

## (Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
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## NOTE 6 - SERVICING RIGHTS (Continued)

Estimated amortization expense for each of the next five years is:

| 2008 | $\$ 41$ |
| :--- | ---: |
| 2009 | 33 |
| 2010 | 15 |
| 2011 | 4 |
| 2012 | 3 |

## NOTE 7 - PREMISES AND EQUIPMENT

Year-end premises and equipment were as follows.

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| Land and improvements | \$ 3,965 | \$ 2,045 |
| Buildings and improvements | 18,877 | 11,852 |
| Furniture and equipment | 16,440 | 12,473 |
| Total | 39,282 | 26,370 |
| Accumulated depreciation | $(17,689)$ | $(15,591)$ |
| Premises and equipment, net | \$ 21,593 | \$ 10,779 |

Year-end premises and equipment, held for sale, representing fixed assets related to a closed branch of Citizens in Norwalk, Ohio, were as follows.

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Buildings and improvements | \$ | 848 | \$ | 908 |
| Furniture and equipment |  | 248 |  | 386 |
| Total |  | 1,096 |  | 1,294 |
| Accumulated depreciation |  | (377) |  | (454) |
| Premises and equipment, net | \$ | 719 | \$ | 840 |

Depreciation expense was \$999, \$930 and \$1,022 for 2007, 2006, and 2005.

## (Continued)

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
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## NOTE 7 - PREMISES AND EQUIPMENT (Continued)

Rent expense was $\$ 201, \$ 191$ and $\$ 229$ for 2007, 2006, and 2005. Rent commitments under non-cancelable operating leases were as follows, before considering renewal options that generally are present.

| 2008 | $\$ 19$ |
| :--- | ---: |
| 2009 | 219 |
| 2010 | 195 |
| 2011 | 156 |
| 2012 | 117 |
| 2013 | 117 |
| 2014 | 117 |
| Total | $\boxed{8}$ |

The rent commitments listed above are primarily for the leasing of eight financial services branches.

## NOTE 8 - GOODWILL AND INTANGIBLE ASSETS

The change in the carrying amount of goodwill for the years ended December 31, 2007 and December 31, 2006 is as follows.

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning of year |  | 26,093 |  | 26,093 |
| Acquired goodwill |  | 40,142 |  | - |
| Impairment |  | - |  | - |
| End of year |  | 66,235 |  | 26,093 |

(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 8 - GOODWILL AND INTANGIBLE ASSETS (Continued)

## Acquired Intangible Assets

Acquired intangible assets were as follows as of year end.

|  | 2007 |  |  | 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross |  |  | Gross |  |  |
|  | Carrying |  | ulated | Carrying |  | ulated |
|  | Amount |  | zation | Amount |  | zation |
| Core deposit and other intangibles | \$13,554 | \$ | 3,865 | \$ 6,425 | \$ | 3,133 |

Aggregate amortization expense was \$732, \$673 and \$733 for 2007, 2006, and 2005.
Estimated amortization expense for each of the next five years and thereafter is as follows.

| 2008 | 1,568 |
| :--- | :--- | :--- |
| 2009 | 1,374 |
| 2010 | 1,291 |
| 2011 | 1,223 |
| 2012 | 1,022 |
| Thereafter | $\mathbf{3 , 2 1 1}$ |
|  | $\mathbf{9} 9,689$ |

Interest-bearing deposits as of December 31, 2007 and 2006 were as follows.

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| Demand | \$221,015 | \$123,778 |
| Statement and Passbook Savings | 146,478 | 122,599 |
| Certificates of Deposit In excess of \$100 | 85,540 | 39,925 |
| Other | 204,883 | 154,969 |
| Individual Retirement Accounts | 43,980 | 31,117 |
| Total | \$701,896 | \$472,388 |

## (Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 9 - INTEREST-BEARING DEPOSITS (Continued)

Scheduled maturities of certificates of deposit at December 31, 2007 were as follows.

| 2008 | $\$ 242,214$ |
| :--- | ---: |
| 2009 | 33,121 |
| 2010 | 7,733 |
| 2011 | 1,676 |
| 2012 | 2,889 |
| Thereafter | $\mathbf{2 , 7 9 0}$ |
| Total | $\underline{\$ 290,423}$ |

## NOTE 10 - FEDERAL HOME LOAN BANK ADVANCES

The Corporation has a $\$ 40$ million cash management advance line of credit with the Federal Home Loan Bank. The Corporation had no advances outstanding on this line as of December 31, 2007 and December 31, 2006. The Corporation also has an $\$ 80$ million repo advance line with the Federal Home Loan Bank. The Corporation had \$0 in advances outstanding on this line as of December 31, 2007 and $\$ 38,510$ at December 31, 2006.

The Corporation has fixed-rate mortgage-matched advances from the Federal Home Loan Bank. Mortgage-matched advances are utilized to fund specific fixed-rate loans with certain prepayment of principal permitted without penalty.
At year-end 2007 and 2006, advances from the Federal Home Loan Bank were as follows.

| Maturities June 2006 through June 2010, with fixed-rates ranging from $3.03 \%$ to $7.8 \%$, averaging $5.03 \%$ in 2007 |
| :--- |
| and $4.11 \%$ in 2006 |

Scheduled principal reduction of FHLB loans at December 31, 2007 were as follows.

| 2008 | 6,503 |
| :--- | ---: |
| 2009 | 2,606 |
| 2010 | 30,036 |
| 2011 | 32 |
| 2012 | 22,534 |
| Thereafter | 2,759 |
|  |  |
| Total | $\$ 64,470$ |

(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 10 - FEDERAL HOME LOAN BANK ADVANCES (Continued)

In addition to the borrowings, the Corporation has outstanding letters of credit with the Federal Home Loan Bank totaling \$27,750 at year-end 2007 and $\$ 19,600$ at year-end 2006 used for pledging against public funds. Federal Home Loan Bank borrowings and the letters of credit are collateralized by Federal Home Loan Bank stock and by $\$ 124,496$ and $\$ 78,997$ of residential mortgage loans under a blanket lien arrangement at year-end 2007 and 2006.

## NOTE 11 - OTHER BORROWINGS

Information concerning securities sold under agreements to repurchase and treasury tax and loan deposits were as follows.

|  | 2007 | 2006 |
| :--- | :---: | :---: |
| Average balance during the year | $\$ 24,478$ | $\$ 20,166$ |
| Average interest rate during the year | $4.10 \%$ |  |
| Maximum month-end balance during the year | $\$ 32,057$ | $\$ 27,09 \%$ |
| Weighted average interest rate at year end | $3.70 \%$ | $4.28 \%$ |

Securities underlying repurchase agreements had a fair value of $\$ 30,878$ at December 31, 2007 and $\$ 27,104$ at December 31, 2006.

## NOTE 12 - NOTE PAYABLE

FCBC has a secured borrowing agreement with Key Bank, NA for up to $\$ 25,000$. The agreement is split into two pieces; a $\$ 15,000$ secured revolving line of credit which matures November 29, 2012, and a $\$ 10,000$ term loan. The term loan matures November 29, 2012 and will require a $\$ 5,000$ balloon principal payment. The borrowing agreement also contains covenants related to capital ratios, nonperforming assets and return on average assets. Compliance with covenants is monitored and reported to Key Bank, NA quarterly. At December 31, 2007, $\$ 11,500$ was outstanding on the line of credit balance and the term loan balance was $\$ 10,000$. At December 31, 2006, no amounts were outstanding on the line of credit and the term loan was $\$ 6,000$. The interest rate is three month LIBOR plus $1.15 \%$, or $6.12 \%$ at December 31, 2007 and adjusts quarterly. The borrowings are secured by $100 \%$ of the common stock of Citizens.

## NOTE 13 - SUBORDINATED DEBENTURES

Trusts formed by the Corporation, in March 2003 and March 2002, issued $\$ 7,500$ of floating rate and $\$ 5,000$ of floating rate trust preferred securities through special purpose entities as part of pooled offerings of such securities. The Corporation issued subordinated debentures to the trusts in exchange for the proceeds of the offerings, which debentures represent the sole assets of the trusts. The Corporation may redeem the subordinated debentures, in whole but not in part, any time prior to March 26, 2008 and March 26, 2007, respectively at a price of $107.50 \%$ of face value. After March 26, 2008 and March 26, 2007, respectively, subordinated debentures may be redeemed at face value. The Corporation elected to redeem and refinance the $\$ 5,000$ floating rate subordinated debenture that was issued in March

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 13 - SUBORDINATED DEBENTURES (Continued)

of 2002. The refinancing was done at face value and resulted in a $2.00 \%$ reduction in the rate. The new subordinated debenture has a 30 year maturity and has a "No Call Period" of five years. The new subordinated debenture is redeemable, in whole or in part, anytime without penalty after the expiration of the "No Call Period". At the time of the refinancing, the corporation amortized the remaining $\$ 126$ of deferred issuance costs associated with the original subordinated debenture. The replacement subordinated debenture does not have any deferred issuance cost associated with it. The interest rate at December 31, 2007 on the $\$ 7,500$ debenture is $8.01 \%$ and the $\$ 5,000$ debenture is $6.59 \%$.
Additionally, a trust formed in September 2004 by the Corporation issued $\$ 12,500$ of $6.05 \%$ fixed rate trust preferred securities for five years, then becoming floating rate trust preferred securities, through a special purpose entity as part of a pooled offering of such securities. The Corporation issued subordinated debentures to the trusts in exchange for the proceeds of the offerings, which debentures represent the sole assets of the trusts. The Corporation may redeem the subordinated debentures, in whole but not in part, any time prior to September 20, 2009 at a price of $107.50 \%$ of face value. After September 20, 2009 subordinated debentures may be redeemed at face value. The current rate on the $\$ 12,500$ subordinated debenture is $6.05 \%$.

Finally, the Corporation acquired two additional trust preferred securities as part of the Futura acquisition. Futura TPF Trust I and Futura TPF Trust II were formed in June of 2005 in the amounts of $\$ 2,500$ and $\$ 2,000$, respectively. The Corporation issued subordinated debentures to the trusts in exchange for ownership of all of the common security of the trusts and the proceeds of the preferred securities sold by the trusts. The Corporation may redeem the subordinated debentures, in whole or in part, in a principal amount with integral multiples of $\$ 1,000$, on or after June 15, 2010 at $100 \%$ of the principal amount, plus accrued and unpaid interest. The subordinated debentures mature on June 15, 2035. The subordinated debentures are also redeemable in whole or in part from time to time, upon the occurrence of specific events defined within the trust indenture. The current rate on the $\$ 2,500$ subordinated debenture is $6.65 \%$ and the current rate on the $\$ 2,000$ subordinated debenture is $5.71 \%$.

## NOTE 14 - INCOME TAXES

Income tax expense was as follows.

|  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current | \$ | 1,260 | \$ | 2,390 | \$ | 2,393 |
| Deferred |  | 1,753 |  | 276 |  | 581 |
| Income tax expense | \$ | 3,013 | \$ | 2,666 | \$ | 2,974 |

(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 14 - INCOME TAXES (continued)

Effective tax rates differ from the statutory federal income tax rate of $34 \%$ due to the following.

|  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income taxes computed at the statutory federal tax rate | \$ | 3,365 | \$ | 3,001 | \$ | 3,275 |
| Add (subtract) tax effect of |  |  |  |  |  |  |
| Nontaxable interest income, net of nondeductible interest expense |  | (195) |  | (253) |  | (321) |
| Dividends received deduction |  | (22) |  | (1) |  | (1) |
| Cash surrender value of BOLI |  | (180) |  | (118) |  | - |
| Other |  | 45 |  | 37 |  | 21 |
| Income tax expense | \$ | 3,013 | \$ | 2,666 | \$ | 2,974 |

Tax expense attributable to security gains totaled \$0, \$0 and \$(4) in 2007, 2006 and 2005.
Year-end deferred tax assets and liabilities were due to the following.

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets |  |  |  |  |
| Allowance for loan losses | \$ | 2,097 | \$ | 2,551 |
| Deferred compensation |  | 673 |  | 620 |
| Intangible assets |  | 1,416 |  | 1,265 |
| SOP 03-3 bad debts |  | 2,401 |  | - |
| Pension costs |  | - |  | 1,213 |
| Unrealized loss on securities available for sale |  | - |  | 130 |
| Other |  | 64 |  | 67 |
| Deferred tax asset |  | 6,651 |  | 5,846 |
| Deferred tax liabilities |  |  |  |  |
| Tax depreciation in excess of book depreciation |  | (825) |  | (735) |
| Pension Costs |  | (523) |  | - |
| Discount accretion on securities |  | (41) |  | (42) |
| Purchase accounting adjustments |  | $(3,774)$ |  | $(1,404)$ |
| FHLB stock dividends |  | $(2,090)$ |  | $(1,530)$ |
| Leases |  | (57) |  | (48) |
| Deferred loan fees |  | (429) |  | (264) |
| Unrealized gain on securities available for sale |  | (321) |  | - |
| Other |  | (35) |  | (51) |
| Deferred tax liability |  | $(8,095)$ |  | $(4,074)$ |
| Net deferred tax asset (liability) | \$ | $(1,444)$ | \$ | 1,772 |

## (Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 14 - INCOME TAXES (continued)

## Unrecognized Tax Benefits

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

| Balance at January 1, 2007 | $\$ 40$ |
| :--- | :---: |
| Additions based on tax positions related to the current year | - |
| Additions for tax positions of prior years | - |
| Reductions for tax positions of prior years | - |
| Reductions due to the statute of limitations | - |
| Settlements | - |
| Balance at December 31, 2007 | $\$ 40$ |

Of this total, none of the unrecognized tax benefits would favorably affect the effective income tax rate in future periods. The Corporation expects the full amount of unrecognized tax benefits to decrease within the next twelve months due to the expiration of the statute of limitations.

The total amount of interest and penalties, net of the related tax benefit, recorded in the income statement for the year ended December 31, 2007 was $\$ 2$, and the amount accrued for interest and penalties at December 31, 2007 was $\$ 6$.
The Corporation and its subsidiaries are subject to U.S. federal income tax as well as income tax of the state of Ohio for all affiliates other than the Bank. The Bank is subject to tax in Ohio based upon its net worth. The Corporation is no longer subject to examination by taxing authorities for years before 2004.

## NOTE 15 - RETIREMENT PLANS

The Corporation sponsors a savings and retirement $401(\mathrm{k})$ plan, which covers all employees who meet certain eligibility requirements and who choose to participate in the plan. The matching contribution to the $401(\mathrm{k})$ plan was $\$ 108, \$ 138$ and $\$ 124$ in 2007, 2006 and 2005.
The Corporation and its subsidiaries also sponsor a pension plan which is a noncontributory defined benefit retirement plan for all employees who have attained the age of $20^{1} / 2$, completed six months of service and work 1,000 or more hours per year. Annual payments, subject to the maximum amount deductible for federal income tax purposes, are made to a pension trust fund. Also, effective January 1, 2007, no new employees will be added to the retirement plan.
The Corporation changed measurement dates for its plan from September 30 to December 31, effective for 2007.

## (Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 15 - RETIREMENT PLANS (Continued)

Information about the pension plan is as follows.

|  | 2007 | 2006 |
| :---: | :---: | :---: |
| Change in benefit obligation: |  |  |
| Beginning benefit obligation | \$ 11,003 | \$ 10,066 |
| Service cost | 539 | 923 |
| Interest cost | 543 | 590 |
| Actuarial (gain)/loss | 101 | (225) |
| Benefits paid | $(1,879)$ | (351) |
| Plan Amendments | $(1,990)$ | - |
| Settlement (gain)/loss | 405 | - |
| Measurement Date Change | 244 | - |
| Ending benefit obligation | 8,966 | 11,003 |
| Change in plan assets, at fair value: |  |  |
| Beginning plan assets | 7,435 | 6,565 |
| Measurement Date Change | 192 | - |
| Actual return | 272 | 596 |
| Employer contribution | 4,511 | 655 |
| Benefits paid | $(1,879)$ | (351) |
| Administrative expenses | (26) | (30) |
| Ending plan assets | 10,505 | 7,435 |
| Funded status at end of year | \$ 1,539 | \$ (3,568) |

Amounts recognized in accumulated other comprehensive income at December 31, consist of:

Unrecognized actuarial loss (net of tax, of \$537 in 2007 and $\$ 1,095$ in 2006)

| 2007 |  |
| :--- | :--- |
| $\$ \quad \$ \quad 1,043$ | $\underline{\$ 2,125}$ |

The accumulated benefit obligation for the defined benefit pension plan was $\$ 8,317$ in 2007 and $\$ 8,384$ in 2006.
(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
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## NOTE 15 - RETIREMENT PLANS (Continued)

The components of net periodic pension expense were as follows.

|  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service cost | \$ | 539 | \$ | 923 | \$ | 712 |
| Interest cost |  | 543 |  | 590 |  | 489 |
| Expected return on plan assets |  | (540) |  | (471) |  | (569) |
| Net amortization and deferral |  | 28 |  | 127 |  | 231 |
| Measurement date change |  | 222 |  | - |  | - |
| Settlement |  | 270 |  | - |  | - |
| Net periodic benefit cost |  | 1,062 |  | 1,169 |  | 863 |
| Net loss (gain) recognized in other comprehensive income |  | $(1,639)$ |  | - |  | - |
| Prior service cost (credit) |  | - |  | - |  | - |
| Amortization of prior service cost |  | - |  | - |  | - |
| Total recognized in other comprehensive income |  | $(1,639)$ |  | - |  | - |
| Total recognized in net periodic benefit cost and other tax) | \$ | (577) | \$ | 1,169 | \$ | 863 |

The estimated net loss and prior service costs for the defined benefit pension plan that will be amortized form accumulated other comprehensive income into net periodic benefit cost over the next fiscal year is $\$ 105$
The weighted average assumptions used to determine benefit obligations at year-end were as follows.

|  | 2007 |  | 2006 |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $5.51 \%$ |  | $5.51 \%$ | $5.09 \%$ |
| Discount rate on benefit obligation | $7.00 \%$ |  | $7.00 \%$ | $7.00 \%$ |
| Long-term rate of return on plan assets | $3.00 \%$ | $3.00 \%$ | $3.00 \%$ |  |

The weighted average assumptions used to determine net periodic pension cost were as follows.

|  | 2007 |  | 2006 |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  | $5.51 \%$ |  | $5.51 \%$ |

The expectation for long-term rate of return on the pension assets and the expected rate of compensation increases are reviewed periodically by management in consultation with outside actuaries and primary investment consultants. Factors considered in setting and adjusting these rates are historic and projected rates of return on the portfolio and historic and estimated rates of increases of compensation.

## (Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 15 - RETIREMENT PLANS (Continued)

The Corporation's pension plan asset allocation at year-end 2007, and 2006, target allocation for 2008, and expected long-term rate of return by asset category are as follows.

| Asset Category | Target <br> Allocation | Percentage of Plan Assets at Year-end |  | Weighted- <br> Average Expected <br> Long-Term Rate of Return |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2006 |  |
| Equity securities | 20-50\% | 55.9\% | 53.0\% | 9.2\% |
| Debt securities | 30-60 | 19.9 | 17.7 | 4.9 |
| Money market funds | 20-30 | 24.2 | 29.3 | 3.4 |
| Total |  | $\underline{\underline{100.0}} \%$ | $\underline{\underline{100.0}} \%$ | $\underline{\underline{7.0}}$ \% |

The Corporation developed the pension plan investment policies and strategies for plan assets with its pension management firm. The assets are currently invested in six diversified investment funds, which include four equity funds, one money market fund and one bond fund. The long-term guidelines from above were created to maximize the return on portfolio assets while reducing the risk of the portfolio. The management firm may allocate assets among the separate accounts within the established long-term guidelines. Transfers among these accounts will be at the management firms discretion based on their investment outlook and the investment strategies that are outlined at periodic meetings with the Corporation.

The Corporation expects to contribute $\$ 0$ to its pension plan in 2008. Employer contributions totaled $\$ 4,511$ in 2007, which led to a change in funded status from $\$(3,568)$ to $\$ 1,539$.
Expected benefit payments, which reflect expected future service, are as follows.

| 2008 | $\$ 79$ |
| :--- | ---: |
| 2009 | 303 |
| 2010 | 321 |
| 2011 | 390 |
| 2012 through 2016 | $\mathbf{3 , 4 1 4}$ |
| Total | $\boxed{4,707}$ |

(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
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## NOTE 16 - STOCK OPTIONS

Options to buy stock may be granted to directors, officers and employees under the stock option plan, which provides for issue of up to 225,000 options. Exercise price is the market price at date of grant. The maximum option term is ten years, and options vest after three years.
A summary of the activity in the plan is as follows.

|  | 2007 |  |
| :---: | :---: | :---: |
|  | Shares | Weighted Average Exercise Price |
| Outstanding at beginning of year | 39,000 | \$ 25.44 |
| Granted | - | - |
| Exercised | - | - |
| Forfeited | - | - |
| Outstanding at end of year | 39,000 | \$ 25.44 |
| Options exercisable at year-end | 39,000 | \$ 25.44 |

Options outstanding at year-end 2007 were as follows.

|  | Outstanding Weighted |  |  |
| :---: | :---: | :---: | :---: |
|  | Number | Average | Weighted Average Exercise Price |
|  |  | Remaining |  |
|  |  | Contractual |  |
| Exercise price |  | Life |  |
| \$20.50 | 25,700 | 4 yrs. 6 mos . | \$ 20.50 |
| \$35.00 | 13,300 | 5 yrs . 3.5 mos . | 35.00 |
| Outstanding at year-end | 39,000 | 4 yrs. 9 mos. | \$ 25.44 |

The intrinsic value for stock options is calculated based on the exercise price of the underlying awards and the market price of our common stock as of the reporting date. As of December 31, 2007 and December 31, 2006, the aggregate intrinsic value of the stock options was $\$ 0$.
(Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2007, 2006 and 2005 <br> (Amounts in thousands, except share data)

## NOTE 17 - COMMITMENTS, CONTINGENCIES AND OFF-BALANCE-SHEET RISK

Some financial instruments, such as loan commitments, credit lines, letters of credit, and overdraft protection are issued to meet customer financing needs. These are agreements to provide credit or to support the credit of others, as long as conditions established in the contract are met, and usually have expiration dates. Commitments may expire without being used. Off-balance-sheet risk to credit loss exists up to the face amount of these instruments, although material losses are not anticipated. The same credit policies are used to make such commitments as are used for loans, including obtaining collateral at exercise of the commitment. The contractual amount of financial instruments with off-balance-sheet risk was as follows at year-end.

|  | 2007 |  |  |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fixed <br> Rate | Variable <br> Rate |  | Fixed <br> Rate | Variable <br> Rate |
| Commitments to extend credit: |  |  |  |  |  |  |
| Lines of credit and construction loans | \$ | 9,154 | \$ 101,105 |  | 11,065 | \$ 64,371 |
| Overdraft protection |  | - | 11,393 |  | - | 11,180 |
| Letters of credit |  | 97 | 1,485 |  | 20 | 3,844 |
|  |  | 9,251 | \$113,983 |  | 11,085 | \$ 79,395 |

Commitments to make loans are generally made for a period of one year or less. Fixed-rate loan commitments included above had interest rates ranging from $5.00 \%$ to $9.5 \%$ at December 31, 2007 and $4.00 \%$ to $10.25 \%$ at December 31, 2006. Maturities extend up to 30 years.

## NOTE 18 - CAPITAL REQUIREMENTS AND RESTRICTION ON RETAINED EARNINGS

The Corporation and Citizens are subject to regulatory capital requirements administered by the federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations involve quantitative measures of assets, liabilities and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classification are also subject to qualitative judgments by the regulators. Failure to meet capital requirements can initiate regulatory action.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. At year-end 2007 and 2006, the most recent regulatory notifications categorized Citizens as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the institution's category.
(Continued)

## FIRST CITIZENS BANC CORP

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## NOTE 18 - CAPITAL REQUIREMENTS AND RESTRICTION ON RETAINED EARNINGS (Continued)

At December 31, 2007 and 2006, the Corporation's and Citizens' actual capital levels and minimum required levels were as follows.

|  | Actual |  | For Capital Adequacy Purposes |  | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
|  |  |  | (Dollars in Millions) |  |  |  |
|  |  |  |  |  |  |  |
| Total capital to risk- weighted assets |  |  |  |  |  |  |
| Consolidated | \$85.1 | 10.3\% | \$66.1 | 8.0\% | n/a | n/a |
| Citizens | 94.3 | 12.5 | 60.5 | 8.0 | 75.6 | 10.0 |
| Tier I (Core) capital to risk- weighted assets |  |  |  |  |  |  |
| Consolidated | 60.0 | 7.3 | 33.0 | 4.0 | n/a | n/a |
| Citizens | 75.4 | 10.0 | 30.2 | 4.0 | 45.4 | 6.0 |
| Tier I (Core) capital to average assets |  |  |  |  |  |  |
| Consolidated | 60.0 | 7.7 | 31.0 | 4.0 | n/a | n/a |
| Citizens | 75.4 | 9.9 | 30.4 | 4.0 | 38.0 | 5.0 |
| 2006 |  |  |  |  |  |  |
| Total capital to risk- weighted assets |  |  |  |  |  |  |
| Consolidated | \$77.6 | 13.9\% | \$44.6 | 8.0\% | n/a | n/a |
| Citizens | 69.6 | 12.8 | 43.5 | 8.0 | 54.4 | 10.0 |
| Tier I (Core) capital to risk- weighted assets |  |  |  |  |  |  |
| Consolidated | 57.8 | 10.4 | 22.3 | 4.0 | n/a | n/a |
| Citizens | 62.8 | 11.5 | 21.8 | 4.0 | 32.6 | 6.0 |
| Tier I (Core) capital to average assets |  |  |  |  |  |  |
| Consolidated | 57.8 | 8.1 | 28.4 | 4.0 | n/a | n/a |
| Citizens | 62.8 | 8.9 | 28.2 | 4.0 | 35.2 | 5.0 |

The Corporation's primary source of funds for paying dividends to its shareholders and for operating expenses is dividends received from Citizens. Payment of dividends by Citizens to the Corporation is subject to restrictions by Citizens regulatory agencies. These restrictions generally limit dividends to the current and prior two years retained earnings as defined by the regulations. In addition, dividends may not reduce capital levels below minimum regulatory requirements. At December 31, 2007, Citizens cannot pay any dividends to FCBC without being granted regulatory approval for a dividend.
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## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 19 - PARENT COMPANY ONLY CONDENSED FINANCIAL INFORMATION

Condensed financial information of FCBC follows.

| Condensed Balance Sheets | 2007 | 2006 |
| :---: | :---: | :---: |
| Assets: |  |  |
| Cash | \$ 8,588 | \$ 15,735 |
| Securities available for sale | 481 | 481 |
| Loans, net of allowance of \$0 in 2007 and 2006 | 1,053 | 1,169 |
| Investment in bank subsidiary | 153,558 | 93,151 |
| Investment in nonbank subsidiaries | 13,530 | 1,653 |
| Note receivable from nonbank subsidiaries | - | 587 |
| Other assets | 5,218 | 1,249 |
| Total assets | $\underline{\text { \$182,428 }}$ | \$114,025 |


| Liabilities and Shareholders' Equity: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deferred income taxes and other liabilities | \$ 5,345 |  | 3,553 |  |  |
| Subordinated debentures | 29,427 |  | 25,000 |  |  |
| Note payable | 21,500 |  | 6,000 |  |  |
| Common stock | 114,365 |  | 68,430 |  |  |
| Retained earnings | 29,446 |  | 28,634 |  |  |
| Treasury Stock | $(17,235)$ |  | $(15,214)$ |  |  |
| Accumulated other comprehensive loss | (420) |  | $(2,378)$ |  |  |
| Total liabilities and shareholders' equity | $\underline{\underline{\$ 182,428}}$ |  | $\underline{\text { 114,025 }}$ |  |  |
| Condensed Statements of Income | 2007 |  | 2006 |  | 2005 |
| Dividends from bank subsidiaries | \$ 16,285 |  | 8,310 | \$ | 20,269 |
| Interest income | 16 |  | 291 |  | 467 |
| Other income | 2 |  | 684 |  | 176 |
| Provision for loan losses | - |  | (18) |  | (28) |
| Interest expense | $(2,109)$ |  | $(2,279)$ |  | $(1,981)$ |
| Other expense, net | $(2,133)$ |  | $(2,367)$ |  | $(1,807)$ |
| Earnings before equity in undistributed net earnings of subsidiaries | 12,061 |  | 4,621 |  | 17,096 |
| Income tax benefit | 1,425 |  | 1,424 |  | 1,077 |
| (Distributions in excess of earnings of subsidiaries) / equity in undistributed net earnings of subsidiaries | $(6,601)$ |  | 115 |  | $(11,514)$ |
| Net income | \$ 6,885 |  | $\underline{6,160}$ |  | $\underline{6,659}$ |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 19 - PARENT COMPANY ONLY CONDENSED FINANCIAL INFORMATION (Continued)

| Condensed Statements of Cash Flows |
| :--- |
| Operating activities: |
| Net income |
| Adjustment to reconcile net income to net cash provided by operating activities: |
| $\quad$ Provision for loan losses |
| Change in other assets and other liabilities |
| Distributions in excess of/(equity in undistributed) net earnings of subsidiaries |
| $\quad$ Net cash from operating activities |
| Investing activities: |
| Loan originations, net of loan payments |
| Change in loan to nonbank subsidiaries |
| Capital investment in nonbank subsidiary |
| Cash paid for acquisition, net of cash received |
| $\quad$ Net cash from investing activities |
| Financing activities: |
| Net change in note payable |
| Repayment of long-term note payable |
| Proceeds from subordinated debentures payable to First Citizens Statutory Trust I, II, and |
| III |

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## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 20 - FAIR VALUES OF FINANCIAL INSTRUMENTS

The carrying amount and estimated fair values of financial instruments were as follows.

|  | December 31, 2007 |  | December 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount | Estimated Fair Value | Carrying <br> Amount | Estimated Fair Value |
| Financial assets: |  |  |  |  |
| Cash and due from financial institutions | \$ 27,345 | \$ 27,345 | \$ 17,860 | \$ 17,860 |
| Federal funds sold | 18,408 | 18,408 | - - | - |
| Securities available for sale | 144,351 | 144,351 | 108,374 | 108,374 |
| Securities held to maturity | - | - | 4 | 4 |
| Loans, net of allowance for loan losses | 787,386 | 792,672 | 549,665 | 540,145 |
| Other securities | 14,569 | 14,569 | 11,020 | 11,020 |
| Accrued interest receivable | 7,142 | 7,142 | 5,145 | 5,145 |
| Financial liabilities: |  |  |  |  |
| Deposits | $(839,820)$ | $(838,537)$ | $(564,551)$ | $(563,537)$ |
| Federal Home Loan Bank advances | $(64,470)$ | $(69,236)$ | $(38,916)$ | $(38,918)$ |
| U.S. Treasury interest-bearing demand note payable | $(2,259)$ | $(2,259)$ | $(3,435)$ | $(3,435)$ |
| Securities sold under agreements to repurchase | $(27,395)$ | $(27,395)$ | $(23,403)$ | $(23,403)$ |
| Notes payable | $(21,500)$ | $(21,500)$ | $(6,000)$ | $(6,000)$ |
| Subordinated debentures | $(29,427)$ | $(29,427)$ | $(25,000)$ | $(25,000)$ |
| Accrued interest payable | $(1,175)$ | $(1,175)$ | (614) | (614) |

The estimated fair value approximates carrying amount for all items except those described below. Estimated fair value for securities is based on quoted market values for the individual securities or for equivalent securities. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the cash flow analysis or underlying collateral values. Fair value of loans held for sale is based on market quotes. Fair value of debt is based on current rates for similar financing. The fair value of off-balance-sheet items is based on the current fees or cost that would be charged to enter into or terminate such arrangements and are considered nominal.

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## NOTE 21 - OTHER COMPREHENSIVE INCOME (LOSS)

Other comprehensive income (loss) components and related taxes were as follows.

|  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrealized holding gain (loss) on available for sale securities | \$ | 1,327 | \$ | 1,097 | \$ | $(1,707)$ |
| Reclassification adjustments for gain (loss) later recognized in income |  | - |  | - |  | 13 |
| Net unrealized gain (loss) |  | 1,327 |  | 1,097 |  | $(1,694)$ |
| Minimum pension liability adjustment |  | 1,639 |  | 398 |  | (21) |
| Tax effect |  | $(1,008)$ |  | (508) |  | 583 |
| Other comprehensive income (loss) | \$ | $\underline{\text { 1,958 }}$ | \$ | 987 | \$ | $\stackrel{(1,132)}{ }$ |

The following table is a summary of the accumulated other comprehensive income balances, net of tax:

|  | Balance at $12 / 31 / 06$ | Current <br> Period <br> Change | Balance at $12 / 31 / 07$ |
| :---: | :---: | :---: | :---: |
| Unrealized gains (losses) on securities available for sale | \$ (253) | \$ 876 | \$ 623 |
| Unrealized loss on pension benefits | $(2,125)$ | $(1,082)$ | $(1,043)$ |
| Total | \$ (2,378) | \$ 1,958 | \$ (420) |

(Continued)

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 22 - EARNINGS PER SHARE

The factors used in the earnings per share computation follow.

|  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic |  |  |  |  |  |  |
| Net Income | \$ | 6,885 | \$ | 6,160 | \$ | 6,659 |
| Weighted Average common shares outstanding | 5,505,023 |  | 5,520,692 |  | 5,804,361 |  |
| Basic earnings per share | \$ | 1.25 | \$ | 1.12 | \$ | 1.15 |
| Diluted |  |  |  |  |  |  |
| Net Income | \$ | 6,885 | \$ | 6,160 | \$ | 6,659 |
| Weighted average common shares outstanding for basic earnings per common share |  | 5,023 |  | 20,692 |  | 4,361 |
| Add: dilutive effects of assumed exercise of options |  | - |  | - |  | 1,320 |
| Average shares and dilutive potential common shares outstanding | 5,505,023 |  | 5,520,692 |  | 5,805,681 |  |
| Diluted earnings per share | \$ | 1.25 | \$ | 1.12 | \$ | 1.15 |

Stock options for 39,000 shares in 2007 and 2006 and 13,300 shares in 2005 were not considered in computing diluted earnings per common share because they were antidilutive.
Basic earnings per common share are calculated by dividing net income by the weighted-average number of common shares outstanding for the period.

Diluted earnings per common share takes into consideration the pro forma dilution of unexercised stock option awards, computed using the treasury stock method.

## (Continued)

## FIRST CITIZENS BANC CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2007, 2006 and 2005
(Amounts in thousands, except share data)

## NOTE 23 - QUARTERLY FINANCIAL DATA (UNAUDITED)

|  | Interest <br> Income | Net Interest Income | Net Income | Basic <br> Earnings per Common Share | Diluted Earnings per Common Share |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2007 |  |  |  |  |  |
| First quarter | \$11,763 | \$7,032 | \$1,259 | \$0.23 | \$0.23 |
| Second quarter ${ }^{(1)(2)}$ | 12,338 | 7,482 | 1,970 | 0.36 | 0.36 |
| Third quarter ${ }^{(3)}$ | 12,556 | 7,225 | 1,467 | 0.27 | 0.27 |
| Fourth quarter ${ }^{(4)(5)}$ | 13,289 | 7,836 | 2,189 | 0.38 | 0.38 |
| 2006 |  |  |  |  |  |
| First quarter | \$10,909 | \$7,538 | \$1,525 | \$0.27 | \$0.27 |
| Second quarter (6) | 11,575 | 7,878 | 1,738 | 0.32 | 0.32 |
| Third quarter ${ }^{(7)}$ | 11,613 | 7,448 | 1,286 | 0.24 | 0.24 |
| Fourth quarter | 11,779 | 7,397 | 1,611 | 0.29 | 0.29 |

${ }^{(1)}$ Net income rose in the second quarter primarily due to the growth of the loan portfolio, and the related interest income related to the loan growth. The increase in net interest income was due to the same.
(2) Salaries and benefits decreased, primarily due to a reduction in pension expense.
(3) Net interest income dropped in the third quarter due to increases in funding costs, primarily FHLB advances, but also deposits.
(4) Both interest income and net interest income rose in the fourth quarter as loan interest increased. Interest on the investment portfolio and federal funds sold increased as well.
(5) Net income also rose in the fourth quarter due to a decrease in provision for loan loss and an increase in data processing fees.
${ }^{(6)}$ Net income rose in the second quarter primarily due to the growth of the loan portfolio, and the related interest income related to the loan growth.
(7) Net income included $\$(555)$ in losses, before tax, on other real estate owned properties.

## FIRST CITIZENS BANC CORP

Directors

David A. Voight, Chairman of the Board
John O. Bacon
President \& CEO, Mack Iron Works Company
Laurence A. Bettcher
President, Bettcher Industries, Inc.

Barry W. Boerger Self-Employed Farmer

Thomas A. Depler
Attorney, Poland, Depler \& Shepherd Co., LPA
Blythe A. Friedley
Owner/President, Friedley \& Co. Insurance Agency
James D. Heckelman
President, Dan-Mar Co., Inc.

Allen R. Maurice
Attorney, Wagner, Maurice, Davidson \& Gilbert Co., LPA

James O. Miller
Chairman, President \& CEO,
The Citizens Banking Company
W. Patrick Murray

Attorney, Murray \& Murray Company, LPA
Allen R. Nickles, CPA, CFE
Partner, Payne, Nickles \& Co.
John P. Pheiffer
President, Sandusky Bay Development Company
Secretary/Treasurer, Dorr Chevrolet Oldsmobile, Inc.
J. William Springer

President \& CEO, Industrial Nut Corporation
Richard A. Weidrick, CPA, PFS
Owner, Weidrick, Livesay, Mitchell \& Burge LLC

Daniel J. White
International Business Consultant
J. George Williams

Owner \& Secretary/Treasurer, W \& W Farms, Inc. and K \& W Farms, Inc.

Gerald B. Wurm
President, Wurms Woodworking Co.

Director Emeritus:
George L. Mylander
Retired Educator and City Official
Chair Emeritus, Firelands Regional Medical Center

Officers
James O. Miller, President, Chief Executive Officer
Richard J. Dutton, Senior Vice President
James E. McGookey, Senior Vice President, General Counsel, Corporate Secretary

Todd A. Michel, Senior Vice President, Controller Charles C. Riesterer, Senior Vice President, Lending
Kevin J. Jones, Auditor

## SHAREHOLDER INFORMATION

The Annual Meeting of the Shareholders of First Citizens Banc Corp will be held at Bowling Green State University, Firelands College, Huron, Ohio, on April 15, 2008, at 10:00 a.m. Notice of the meeting and a proxy statement will be sent to shareholders in a separate mailing.

## Transfer Agent

Illinois Stock Transfer Company
209 West Jackson Boulevard, Suite 903
Chicago, Illinois 60606-6905
Tel: (312) 427-2953
or 1-800-757-5755 (Toll Free)
Fax: (312) 427-2879
www.illinoisstocktransfer.com
First Citizens Banc Corp
100 East Water Street
Sandusky, Ohio 44870
Tel: (419) 625-4121
or 1-888-645-4121 (Toll Free)
Fax: (419) 627-3359
www.fcza.com

## OFFICE LOCATIONS

## Citizens Bank

100 East Water Street
Sandusky, Ohio 44870 • 419-625-4121
1907 East Perkins Avenue
Sandusky, Ohio 44870 • 419-625-4123
702 West Perkins Avenue
Sandusky, Ohio 44870 • 419-625-4122
24 East Main Street
Berlin Heights, Ohio 44814 • 419-588-2095

185 South East Catawba Road
Port Clinton, Ohio 43452 • 419-732-0565

208 South Washington Street
Castalia, Ohio 44824 • 419-684-5333
410 Cleveland Road East
Huron, Ohio 44839 • 419-433-0328
207 Milan Avenue
Norwalk, Ohio 44857 • 419-744-3162
36 East Seminary Street
Norwalk, Ohio 44857 • 419-744-3100
102 South Kibler Street
New Washington, Ohio 44854 • 419-492-2177

## 60 West Main Street

Shelby, Ohio 44875 • 419-342-4010

## 200 North Gamble Street

Shelby, Ohio 44875 • 419-347-5770
156 Mansfield Avenue
Shelby, Ohio 44875 • 419-347-5141
23 West Main Street
Shiloh, Ohio 44878 • 419-896-2101

101 South Main Street
Tiro, Ohio 44887 • 419-342-4536

## 900 East Main Street

Crestline, Ohio 44827•419-683-4222
13 Main Street
Greenwich, Ohio 44837•419-752-4411

## 6862 Sandusky Avenue

Chatfield, Ohio 44825 • 419-988-2671

## 49 Sandusky Street

Plymouth, Ohio 44865 • 419-687-4081

Section 3: EX-21.1 (EX-21.1)

## SUBSIDIARIES OF REGISTRANT

Subsidiary
Jurisdiction of Organization

| The Citizens Banking Company | Ohio |
| :--- | :---: |
| SCC Resources, Inc. | Ohio |
| First Citizens Insurance Agency | Ohio |
| Water Street Properties, Inc. | Ohio |

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## Section 4: EX-23.1 (EX-23.1)

## CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Registration Statement Number 333-99089 on Form S-8 of First Citizens Banc Corp of our reports dated March 4, 2008 with respect to the consolidated financial statements of First Citizens Banc Corp, and the effectiveness of internal control over financial reporting, which reports appear in this Annual Report on Form 10-K of First Citizens Banc Corp for the year ended December 31, 2007.

Cleveland, Ohio
March 14, 2008
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## Section 5: EX-31.1 (EX-31.1)

## Certification of Principal Executive Officer

## CERTIFICATIONS FOR ANNUAL REPORT ON FORM 10-K

I, James O. Miller, certify that:

1. I have reviewed this annual report on Form 10-K of First Citizens Banc Corp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over reporting (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provided reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
Signature and Title: /s/James O. Miller, President, Chief Executive Officer
Date: March 17, 2008

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## Section 6: EX-31.2 (EX-31.2)

## Certification of Principal Financial Officer

## CERTIFICATIONS FOR ANNUAL REPORT ON FORM 10-K

I, Todd A. Michel, certify that:

1. I have reviewed this annual report on Form 10-K of First Citizens Banc Corp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over reporting (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provided reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
Signature and Title: /s/ Todd A. Michel, Senior Vice President, Controller
Date: March 17, 2008

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## Section 7: EX-32.1 (EX-32.1)

## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO

## SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of First Citizens Banc Corp (the "Corporation") on Form 10-K for the period ending December 31, 2007, as filed with the Securities and Exchange Commission on the date of this certification (the "Report"), I, James O. Miller, Chief Executive Officer of the Corporation, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.
/s/ James O. Miller
James O. Miller
Chief Executive Officer
March 17, 2008
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## Section 8: EX-32.2 (EX-32.2)

## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of First Citizens Banc Corp (the "Corporation") on Form 10-K for the period ending December 31, 2007, as filed with the Securities and Exchange Commission on the date of this certification (the "Report"), I, Todd A. Michel, Chief Financial Officer of the Corporation, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:
(3) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(4) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.
/s/ Todd A. Michel
Todd A. Michel
Senior Vice President, Controller
March 17, 2008
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[^0]:    ${ }^{(1)}$ Nonperforming loans and impaired loans are defined differently. Some loans may be included in both categories, whereas other loans may only be included in one category.

[^1]:    (Continued)

