# FDEF DEF+14A 4/22/2008

# Section 1: DEF 14A (PROXY STATEMENT)

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549

> SCHEDULE 14A (Rule 14a-101)

INFORMATION REQUIRED IN PROXY STATEMENT SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant ☑ Filed by a Party other than the Registrant Check the appropriate box:

Preliminary Proxy Statement

□ Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

- ☑ Definitive Proxy Statement
- Definitive Additional Materials

□ Soliciting Material Pursuant to Rule 14a-11(c) or Rule 14a-12

FIRST DEFIANCE FINANCIAL CORP.

(Name of Registrant as Specified in its Charter) (Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

☑ No fee required

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(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

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# NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

to be held

April 22, 2008

and

PROXY STATEMENT



601 Clinton Street Defiance, Ohio 43512 (419) 782-5015

#### NOTICE OF ANNUAL MEETING OF SHAREHOLDERS TO BE HELD ON APRIL 22, 2008

NOTICE IS HEREBY GIVEN that the Annual Meeting of Shareholders ("Annual Meeting") of First Defiance Financial Corp., Defiance, Ohio ("First Defiance") will be held at the Operations Center of its subsidiary First Federal Bank of the Midwest, located at 25600 Elliott Road, Defiance, Ohio 43512, Tuesday, April 22, 2008 at 1:00 p.m., Eastern Time, for the following purposes, all of which are more completely set forth in the accompanying Proxy Statement:

- (1) To elect three (3) directors for three-year terms, and until their successors are elected and qualified; and
- (2) To transact such other business as may properly come before the Annual Meeting or any adjournment thereof. Management is not aware of any other business.

The Board of Directors has fixed March 7, 2008 as the voting record date for the determination of shareholders entitled to notice of and to vote at the Annual Meeting or at any adjournment thereof. Only those shareholders of record as of the close of business on that date will be entitled to vote at the Annual Meeting or at any such adjournment.

BY ORDER OF THE BOARD OF DIRECTORS

William J. Small Chairman, President and Chief Executive Officer

Defiance, Ohio March 21, 2008

YOU ARE CORDIALLY INVITED TO ATTEND THE ANNUAL MEETING. IT IS IMPORTANT THAT YOUR SHARES BE REPRESENTED REGARDLESS OF THE NUMBER YOU OWN. EVEN IF YOU PLAN TO BE PRESENT, WE URGE YOU TO COMPLETE, SIGN, DATE AND RETURN THE ENCLOSED PROXY PROMPTLY IN THE ENVELOPE PROVIDED OR FOLLOW THE INSTRUCTIONS ON THE PROXY CARD FOR VOTING BY TELEPHONE OR OVER THE INTERNET. IF YOU ATTEND THE ANNUAL MEETING, YOU MAY VOTE EITHER IN PERSON OR BY PROXY. ANY PROXY GIVEN MAY BE REVOKED BY YOU IN WRITING OR IN PERSON AT ANY TIME BEFORE IT IS EXERCISED.

#### PROXY STATEMENT

First Defiance Financial Corp. 601 Clinton Street Defiance, Ohio 43512

#### 2008 ANNUAL MEETING OF SHAREHOLDERS

#### April 22, 2008

#### GENERAL

This Proxy Statement is being furnished to holders of common stock, \$0.01 par value per share ("Common Stock"), of First Defiance Financial Corp., Defiance, Ohio ("First Defiance" or "the Company"). Proxies are being solicited on behalf of the Board of Directors of First Defiance to be used at the Annual Meeting of Shareholders ("Annual Meeting") to be held at the Operations Center of First Federal Bank of the Midwest ("First Federal") located at 25600 Elliott Road, Defiance, Ohio 43512, on Tuesday April 22, 2008 at 1:00 p.m., Eastern Time, and at any adjournment thereof for the purposes set forth in the Notice of Annual Meeting of Shareholders. This Proxy Statement is first being mailed to shareholders on or about March 21, 2008.

#### PROXIES

The proxy solicited hereby, if properly submitted to First Defiance and not revoked prior to its use, will be voted in accordance with the instructions contained therein. **If no contrary instructions are given, each proxy received will be voted for the nominees for director described herein and, upon the transaction of such other business as may properly come before the meeting, in accordance with the best judgment of the persons appointed as proxies.** Any shareholder giving a proxy has the power to revoke it at any time before it is exercised by (i) filing written notice of revocation with the Secretary of First Defiance (John W. Boesling, Secretary, First Defiance Financial Corp., 601 Clinton Street, Defiance, Ohio 43512); (ii) submitting a valid proxy bearing a later date; or (iii) appearing at the Annual Meeting and giving notice of revocation to the Secretary. Proxies solicited hereby may be exercised only at the Annual Meeting and any adjournment thereof and will not be used for any other meeting.

#### VOTING RIGHTS

Only shareholders of record at the close of business on March 7, 2008 ("Voting Record Date") are entitled to notice of and to vote at the Annual Meeting. On the Voting Record Date, there were 7,070,669 shares of Common Stock issued and outstanding and First Defiance had no other class of equity securities outstanding. Each share of Common Stock is entitled to one vote at the Annual Meeting on all matters properly presented at the meeting.

The presence, either in person or by proxy, of at least a majority of the outstanding shares of Common Stock entitled to vote is necessary to constitute a quorum at the Annual Meeting. Abstentions are considered in determining the presence of a quorum.

Directors are elected by a plurality of the votes cast with a quorum present. Abstentions will not affect the plurality vote required for the election of directors. The proposal for election of directors is considered a "discretionary" item upon which brokerage firms may vote in their discretion on behalf of their clients if such clients have not furnished voting instructions.

## PROPOSAL 1

#### **Election of Directors**

#### Composition of the Board

The full Board consists of 11 directors. The Board has determined that John L. Bookmyer, Stephen L. Boomer, Peter A. Diehl, John U. Fauster III, Thomas A. Voigt, Douglas A. Burgei, Dwain I. Metzger, Gerald W. Monnin, and Samuel S. Strausbaugh are "independent" as set forth in (a) section 10A(m)(3) of the Securities Exchange Act of 1934 (15 U.S.C. 78f(m) (3)), (b) Securities and Exchange Commission (SEC) Rule 10A-3(b) (17CFR 240.10A-3(b)), and (c) Rule 4200(a) of the National Association of Securities Dealers, Inc. The Board is divided into three classes, with two of the classes having four members and the third having three members. The directors in each class serve a three-year term. The terms of each class expire at successive annual meetings so that the stockholders elect one class of directors at each annual meeting.

The current composition of the Board is:

Dr. John U. Fauster III
James L. Rohrs
Thomas A. Voigt
Douglas A. Burgei
Dwain I. Metzger
Gerald W. Monnin
Samuel S. Strausbaugh
John L. Bookmyer
Stephen L. Boomer
Peter A. Diehl
William J. Small

The election of three directors will take place at the Annual Meeting. Mr. Rohrs and Mr. Voigt will be standing for election. Dr. Fauster is unable to stand for election because he has reached the board of directors' mandatory retirement age. Jean A. Hubbard has been nominated to fill that board seat. Ms. Hubbard also is "independent" as set forth in (a) section 10A(m)(3) of the Securities Exchange Act of 1934 (15 U.S.C. 78f(m)(3)), (b) Securities and Exchange Commission (SEC) Rule 10A-3(b) (17CFR 240.10A-3(b)), and (c) Rule 4200(a) of the National Association of Securities Dealers, Inc.

If elected, each of the three Director nominees will serve on the Board until the annual meeting of shareholders in 2011, or until their successors are duly elected and qualified in accordance with the Company's Code of Regulations. If any of the three nominees should become unable to accept election, the persons named on the proxy card as proxies may vote for other person(s) selected by the Board of the named proxies. Management has no reason to believe that any of the three nominees for election named below will be unable to serve.

# Your Board Recommends That Shareholders Vote FOR All Three Nominees Listed Below.

# Nominees For Election as Directors With Terms Expiring at the 2010 Annual Meeting:

Jean A. Hubbard	Age: Director Since: Committees: Principal Occupation:	50 N/A N/A Corporate Treasurer and Business Manager of The Hubbard Company, Defiance, OH since 2003; Senior Vice President and Human Resource Director, Rurban Financial Corp., 1990 to 2003
Town of Delays		
James L. Rohrs	Age: Director Since: Committees: Principal Occupation:	60 2002 Member of Executive Committee Executive Vice President of First Defiance and President and Chief Operating Officer of First Federal since August 1999
Thomas A Maint	4	65
Thomas A. Voigt	Age: Director Since: Committees: Principal Occupation:	<ul> <li><sup>05</sup></li> <li>1995</li> <li>Chairman of Long-Range Planning Committee and Member of Compensation and Corporate Governance Committees.</li> <li>Member of Executive Committee on a rotating basis.</li> <li>Vice President and General Manager of Bryan Publishing Company, Bryan, OH since 1980</li> </ul>

# Continuing Directors With Terms Expiring at the 2009 Annual Meeting:

Douglas A. Burgei	Age: Director Since: Committees: Principal Occupation:	53 1995 Chairman of Corporate Governance Committee and Member of Long-Range Planning Committee. Member of Executive Committee on a rotating basis. Veterinarian at Napoleon Veterinary Clinic, Napoleon OH since 1978; Co-Owner of PetVet / Pampered Pets Bed & Biscuit, Napoleon OH (since 2003) and Ft. Wayne IN (since 2006).
Dwoin I Motagon	4.000	66
Dwain I. Metzger	Age: Director Since: Committees: Principal Occupation:	2005 Member of Long-Range Planning and Corporate Governance Committees. Member of Executive Loan Committee on a rotating basis. Self-Employed Farmer since 1960
	Frincipal Occupation:	
Gerald W. Monnin	Age: Director Since: Committees: Principal Occupation:	69 1997 Member of Compensation, Corporate Governance and Long-Range Planning Committees. Member of Executive Committee on a rotating basis. Retired Chairman of the Board and CEO of Northwest Controls, formerly of Defiance OH since 2004
Samuel S. Strausbaugh	Age:	44
	Director Since: Committees: Principal Occupation:	2006 Member of Audit Committee. Member of Executive Committee on a rotating basis. Co-President and CFO of Defiance Metal Products, Defiance OH since September 2006. CFO of Defiance Metal Products from November 1998 to September 2006.

# Continuing Directors With Terms Expiring at the 2010 Annual Meeting:

John L. BookmyerAge: Director Since: Committees:43 2005 Composition Committee, Member of Compensation Committee President of Blanchard Valley Regional Health Center and Executive Vice President and Chief Operating Officer and Chief Teinancial Officer of Blanchard Valley Health System, Findlay OH since 2001Stephen L. BoomerAge: Director Since: Committees:57 Image: Director Since: Committees:Stephen L. BoomerAge: Director Since: Committees:57 Image: Director Since: Committees:Peter A. DichlAge: Director Since: Director Since:57 Image: Director Since: Director Since: Director Since: Director Since:Peter A. DichlAge: Director Since: Director Since:57 S7 Director Since: Director Since: Director Since: Director Since: Director Since:	
Director Since:       1994         Committees:       Member of Executive, Audit, Compensation and Corporate Governance Committees. Mr. Boomer also serves as Lead Independent Director CEO and President, Arps Dairy, Inc., Defiance, OH since 1997         Peter A. Diehl       Age:       57	
Director Since:       1998         Committees:       Chairman of Compensation Committee         and Member of Audit and Long-Range       Planning Committee. Member of         Executive Committee on a rotating basis       Executive Committee on a rotating basis         Principal Occupation:       Director Since:         Principal Occupation:       Director Since         1998       Director Since:         1998       Director Since:	
William J. Small       Age:       57         Director Since:       1998         Committees:       Chairman of Executive Committee         Principal Occupation:       President, Chairman of the Board and         Chief Executive Officer of First       Defiance and Chairman of the Board         and Chief Executive Officer of First       Federal since January 1, 1999.	

#### **Board Committees**

The Board of Directors has five standing committees: Audit Committee, Corporate Governance Committee, Compensation Committee, Long-Range Planning Committee and Executive Committee. In addition, all directors also serve as directors of First Federal and Messrs Boomer, Rohrs, Small and Strausbaugh serve as directors of First Insurance and Investments, a wholly-owned subsidiary of First Defiance. Also, Dr. Fauster (1), Dr. Burgei and Mr. Strausbaugh serve on the Investment Committee at First Federal and Mr. Small and Mr. Boomer serve as permanent members of First Federal's Trust Committee and Mr. Small, Mr. Rohrs and Mr. Boomer serve as permanent members of First Federal's Executive Loan Committee and all other directors, except for Mr. Rohrs and Mr. Bookmyer, serve on First Federal's Trust Committees on a rotating basis.

Members of the individual standing committees are named below:

	Corporate		Long-Range	
Audit	Governance	Compensation	Planning	Executive
J.L. Bookmyer*	S.L. Boomer	J.L. Bookmyer	D.A. Burgei	S.L. Boomer
S.L. Boomer	D.A. Burgei*	S.L. Boomer	P.A. Diehl	D.A. Burgei**
P.A. Diehl	J.U. Fauster III (1)	P.A. Diehl*	J.U. Fauster III (1)	P.A. Diehl**
S.S. Strausbaugh	D.I. Metzger	G.W. Monnin	D.I. Metzger	J.U. Fauster III (1)**
	G.W. Monnin	T.A. Voigt	G.W. Monnin	D.I. Metzger**
	T.A. Voigt		T.A. Voigt*	G.W. Monnin**
				J.L. Rohrs
				W.J. Small*
				S.S. Strausbaugh**
				T.A. Voigt**

\* -- Chairperson

\*\* -- Denotes Rotating Service

(1) – Dr. Fauster will retire from the board effective with the 2008 annual meeting

The **Audit Committee** is responsible for (i) the appointment of First Defiance's independent registered public accounting firm; (ii) review of the external audit plan and the results of the auditing engagement; (iii) review of the internal audit plan and results of the internal audits; (iv) review of reports issued by First Federal's Compliance Officer and (v) review of the effectiveness of First Defiance's system of internal control, including review of the process used by management to evaluate the effectiveness of the system of internal control, and (vi) oversight of the accounting and financial reporting practices of First Defiance. The Audit Committee has adopted a written charter setting forth these responsibilities. A copy of the Audit Committee Charter is posted under the Corporate Governance tab of the Company's website at <a href="http://www.fdef.com">http://www.fdef.com</a>. The specific link to the charter is: <a href="http://www.fdef.com">http://www.fdef.com</a>. The specific link to the charter is: <a href="http://www.fdef.com">http://www.fdef.com</a>. The specific link to the charter is: <a href="http://www.fdef.com">http://www.fdef.com</a>. The specific link to the charter is: <a href="http://www.fdef.com">http://www.fdef.com</a>. The specific link to the charter is: <a href="http://www.fdef.com">http://www.fdef.com</a>. The specific link to the charter is: <a href="http://www.fdef.com">http://www.fdef.com</a>. The specific link to the charter is: <a href="http://www.fdef.com">http://www.fdef.com</a>. The specific link to the charter is: <a href="http://www.fdef.com">http://www.fdef.com</a>. The specific link to the charter is: <a href="http://www.fdef.com">http://www.fdef.com</a>. The other members of the other Audit Committee, through their past or current employment as chief executive officers, meet the Nasdaq standard for financial sophistication. The Committee met five times in 2007.

The Audit Committee Report is included on page 27 of this proxy statement.

The Corporate Governance Committee was established by the Board of Directors to ensure that the Board is appropriately constituted and conducts its affairs in a manner that will best serve the

interests of First Defiance and its shareholders. Specific duties of the Committee include administering First Defiance's code of ethics/conflict of interest policy, administering the process for evaluation of the Chairman and Chief Executive Officer, monitoring the Board's continuing education and self-assessment process, nominating directors to the Board, and conducting an annual assessment of the Board as a whole including assessment of Board composition and committee assignments. The Corporate Governance Committee has adopted a written charter setting forth the responsibilities of the committee. A copy of the Corporate Governance Committee charter is posted under the Corporate Governance tab of the Company's website at <a href="http://www.fdef.com">http://www.fdef.com</a>. The specific link to the charter is <a href="http://www.snl.com/Cache/1500017104.PDF?FID=1500017104&O=PDF&T=&D=&IID=102284&Y=">http://www.snl.com/Cache/1500017104&O=PDF&T=&D=&IID=102284&Y=</a>. The committee met twice during 2007.

The Board does not have a separate nominating committee as those functions are performed by the Corporate Governance Committee and the Board as a whole. The Corporate Governance committee considers the following criteria in proposing nominations for director to the full Board: independence; high personal and professional ethics and integrity; ability to devote sufficient time to fulfilling duties as a director; impact on diversity of the Board, including skills and other factors relevant to First Defiance's business; overall experience in business, education, and other factors relevant to First Defiance's business. Shareholders of First Defiance may also make nominations to the Board of Directors, provided that notice of such nomination is given in writing to the Secretary of First Defiance not less than 60 days prior to the anniversary date of the immediately preceding annual meeting of shareholders. Such notice with respect to director nominations shall set forth the name, age, business address and residence address (if available) of the nominee and the number of shares of stock of First Defiance which are beneficially owned by such nominee. Also, the shareholder making such nomination shall promptly provide any other information reasonably requested by the Corporate Governance Committee. No such nominations were received from shareholders for the 2008 election of directors.

The **Compensation Committee** is responsible for overseeing First Defiance's compensation programs, including base salaries, long-term incentive compensation, equity-based compensation and perquisites and benefit plans. Further description of the Committee's responsibilities is set forth under the "Compensation Discussion and Analysis" below. The Compensation Committee does not have a charter. The Committee also makes recommendations to the full Board regarding Board of Directors' compensation. The Committee met seven times in 2007.

The Compensation Committee Report is included on page 16 of this proxy statement.

The **Executive Committee** generally has the power and authority to act on behalf of the Board of Directors between scheduled Board meetings unless specific Board action is required or unless otherwise restricted by First Defiance's articles of incorporation or code of regulations or its Board of Directors. As Chairman of the Board, Mr. Small serves as Chairman of the Executive Committee and Mr. Rohrs and Mr. Boomer serve as permanent members. The remaining directors, with the exception of Mr. Bookmyer, serve on the Committee on a rotating basis during the year. The Executive Committee met two times during 2007. The members of the Executive Committee also serve on the Executive Loan Committee of First Federal, which meets each week.

#### **Compensation Committee Interlocks and Insider Participation**

Mr. John L. Bookmyer, Mr. Stephen L. Boomer, Mr. Peter A. Diehl, Mr. Gerald W. Monnin and Mr. Thomas A. Voigt served on the Compensation Committee during 2007. There were no Compensation Committee interlocks or insider (employee) participation during 2007.

#### **Board and Board Committee Meetings**

Regular meetings of the Board of Directors of First Defiance are held quarterly and special meetings of the Board of Directors of First Defiance are held from time to time as needed. Regular meetings of the Board of Directors of First Federal are held from time to time as needed. There were eight meetings of the Board of Directors of First Defiance and 13 meetings of the Board of Directors of First Federal held during 2006. No director attended fewer than 75% of the total number of meetings of the Board of Directors of First Defiance or First Federal, as applicable, and meetings held by all committees of the Board on which the director served during 2007.

Neither the Board nor the Corporate Governance Committee has implemented a formal policy regarding director attendance at the Annual Meeting. Typically, the Board holds its annual organizational meeting directly following the Annual Meeting, which results in most directors attending the Annual Meeting. In 2007, all 11 directors attended the Annual Meeting.

Non-management directors met in three executive sessions in 2007. Mr. Boomer, who has been designated the lead director, presided over those meetings.

#### **Director Compensation**

The following table provides information concerning the compensation of directors for the fiscal year ended December 31, 2007. Except as noted below, all directors are paid at the same rate. The differences among directors in the table are a function of additional compensation for chairing a committee, varying number of meetings attended and corresponding payment of meeting fees.

Each non-employee director received an annual retainer of \$21,000 in 2007 with the exception of Mr. Boomer, the lead director, who received a retainer of \$24,500. In addition each non-employee director received \$400 for each Board meeting attended for either First Defiance or First Federal Bank. Mr. Boomer and Mr. Strausbaugh are also directors of First Insurance and Investments, and they receive \$400 for each First Insurance Board meeting attended. Non-employee directors also receive compensation for each committee meeting attended as follows: Audit Committee -- \$500 (chairman \$750); Compensation Committee -- \$400 (chairman \$600); Executive or First Federal Bank Executive Loan Committee meetings -- \$200; and other First Defiance and First Federal Board committees -- \$300 (chairman \$400). Effective January 2008, committee chairs will receive annual retainers as follows: Audit Committee -- \$3,000; Corporate Governance Committee and Long Range Planning Committee -- \$1,000. Meeting fees for committee chairs in 2008 are the same as meeting fees for other committee members.

Directors may defer their retainer and/or meeting fees payable to them under the First Defiance Deferred Compensation Plan. The return on the amounts deferred is dependent on the investment elections made by the director. The directors' choices for election include a number of mutual funds and a First Defiance stock account. Returns under the plan are calculated to mirror these elections. Because these earnings are denominated in First Defiance stock or the mutual fund equivalents, such earnings are not considered to be preferential or above market and are not reported in the table below. Also directors do not receive perquisites or personal benefits that have an aggregate value that exceeds \$10,000.

#### 2007 Director Compensation

Director	Fees Earned or Paid in Cash (\$)	Option Awards (\$)(1)	Total (\$)
Bookmyer, John L.	\$ 35,650	\$ 1,498	\$ 37,148
Boomer, Stephen L.	\$ 52,400	_	\$ 52,400
Burgei, Douglas A.	\$ 35,000	-	\$ 35,000
Diehl, Peter A.	\$ 42,000	_	\$ 42,000
Fauster, John U. III	\$ 33,100	-	\$ 33,100
Metzger, Dwain I.	\$ 34,100	\$ 1,498	\$ 35,598
Monnin, Gerald W.	\$ 34,400	-	\$ 34,400
Strausbaugh, Samuel S.	\$ 38,400	\$ 1,498	\$ 39,898
Voigt, Thomas A.	\$ 37,700	_	\$ 37,700

(1) The amounts in the option awards column reflect the dollar amount recognized for financial statement reporting purposes for the fiscal year ended December 31, 2007 in accordance with FAS 123(R). Assumptions used in the calculation of this amount are included in footnote 20 to the Company's audited financial statements for the fiscal year ended December 31, 2007 included in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 14, 2008. These options, which have an exercise price of \$27.41, vest 20% per year over the first five years of their 10-year term.

#### **Communication with Directors**

The Board of Directors has adopted a process by which shareholders may communicate with the directors. Any shareholder wishing to do so may write to the Board of Directors at the Company's principal business address, 601 Clinton St., Defiance, OH 43512. Any shareholder communication so addressed will be delivered unopened to the director to whom it is addressed or to the Lead Director if addressed to the Board of Directors.

#### **Board's Role in Strategic Planning**

The Board of Directors has the legal responsibility for overseeing the affairs of the Company and, thus, an obligation to keep informed about the Company's business and strategies. This involvement enables the Board to provide guidance to management in formulating and developing plans and to exercise independently its decision-making authority on matters of importance to the Company. Acting as a full Board and through the Board's standing committees (Audit Committee, Corporate Governance Committee, Compensation Committee, Long-Range Planning Committee and Executive Committee), the Board is fully involved in the Company's strategic planning process.

Each year, typically in September, senior management and the Board hold an extended meeting to focus on corporate strategy. This session involves presentations from management and input from the Board regarding the assumptions, priorities and strategies that will form the basis for management's operating plan and strategy. At subsequent Board meetings, the Board continues to review the Company's progress against its strategic plan and to exercise oversight and decision-making authority regarding strategic areas of importance. The role the board plays is inextricably linked to the development and review of the Company's strategic plan. Through these procedures, the Board, consistent with good corporate governance practices, encourages the long-term success of the Company by exercising sound and independent business judgment on the strategic issues that are important to the Company's business.



## EXECUTIVE OFFICERS

The Board elects executive officers annually following the Annual Meeting of Shareholders to serve until the meeting of the Board following the next annual meeting. The following table sets forth the name of each executive officer as of December 31, 2007 and the principal position and offices he holds with First Defiance. These officers have served as executive officers of First Defiance or its principal subsidiary, First Federal, for at least five years.

Name	Information about Executive Officers
William J. Small	Chairman, President and Chief Executive Officer of First Defiance and Chairman and Chief Executive Officer of First Federal
James L. Rohrs	Executive Vice President of First Defiance and President and Chief Operating Officer of First Federal
John C. Wahl	Executive Vice President and Chief Financial Officer of First Defiance and First Federal. Mr. Wahl also serves as a director of First Federal and First Insurance & Investments. Mr. Wahl is 47
Gregory R. Allen	President of First Federal's Southern Market Area since January 2006. Prior to his promotion to President of the Southern Market Area, Mr. Allen served as Executive Vice President and Chief Lending Officer of First Federal since 1998. Mr. Allen is 44
Jeffrey D. Vereecke	President of First Federal's Northern Market Area since January 2008. Prior to his promotion to President of the Northern Market Area, Mr. Vereecke served as Executive Vice President, Retail Banking. He has served First Federal in a number of roles since joining the Company in 1984. Mr. Vereecke is 46
Dennis E. Rose, Jr.	Executive Vice President of Operations for First Federal since 2001. Mr. Rose joined First Federal in 1996 and served as Corporate Controller prior to his role in operations. Mr. Rose is 39
Rachel L. Ulrich	Executive Vice President of Human Resources of First Defiance and First Federal since 2005. Ms. Ulrich joined First Federal as Director of Human Resources in 1996. Ms. Ulrich, who is 42, resigned her position effective March 21, 2008.

#### COMPENSATION DISCUSSION AND ANALYSIS

The following Compensation Discussion and Analysis describes the material elements of compensation for the First Defiance executive officers identified in the Summary Compensation Table ("Named Executive Officers"). The Compensation Committee of the Board (the "Committee") has responsibility for establishing, implementing and monitoring adherence to First Defiance's compensation philosophy.

#### **Compensation Philosophy and Objectives**

The Committee believes the most effective executive compensation program is one that rewards the achievement of specific annual, long-term and strategic goals which are established in conjunction with on-going strategic planning initiatives and the long-term objective of maximizing shareholder value. The Committee evaluates compensation provided to key employees to ensure that it remains competitive relative to the compensation paid to similarly situated executives of peer companies to maintain the ability to attract and retain qualified employees in key positions. The Committee believes executive compensation packages provided to the Named Executive Officers should include both cash and stock-based compensation that reward performance as measured against predetermined goals.

#### Roles of the Committee and Chief Executive Officer in Compensation Decisions

The Committee makes all compensation decisions for the Chief Executive Officer and approves all compensation for the other Named Executive Officers utilizing recommendations made by the Chief Executive Officer. The Committee also approves all stock-based awards made to employees. Decisions regarding non-equity compensation of employees who are not Named Executive Officers are made by the Chief Executive Officer.

#### 2007 Executive Compensation Components

For the fiscal year ended December 31, 2007, the principal components of compensation for Named Executive Officers were:

- Base salary;
- · Performance-based incentive compensation;
- Equity compensation;
- · Retirement and other benefits; and
- Perquisites and other personal benefits.

#### Base Salary

First Defiance provides Named Executive Officers and other employees with a base salary to compensate them for services rendered during the fiscal year. The base salary for each of the Named Executive Officers is generally determined at the beginning of the year.

The 2007 base salary for the Chief Executive Officer was set in January 2007. In June 2006, the Committee engaged Mercer Human Resource Consulting ("Mercer"), an independent global human resource consulting firm, to conduct a review of its compensation program for the Chief Executive Officer. Mercer provided the Committee with relevant market data and alternatives to consider when making compensation decisions for the Chief Executive Officer.

In making compensation decisions for the Chief Executive Officer, the Committee compared each element of compensation against a peer group of publicly-traded banks located primarily in the Midwest or adjacent states with assets ranging between \$750 million to \$2.7 billion (collectively, the "Compensation Peer Group"). The Compensation Peer Group utilized in 2006 consists of the following companies, which the Committee believes engage in similar lines of business:

- First Place Financial Corp, Warren, OH
- · Firstbank Corp., Alma, MI
- German American Bancorp, Inc. Jasper, IN
- Horizon Bancorp, Inc., Michigan City, IN
- Integra Bank Corp., Evansville, IN
- Lakeland Financial Corp., Warsaw, IN
- LNB Bancorp Inc., Lorain, OH
- Macatawa Bank Corp., Holland, MI
- MBT Financial Corp., Monroe, MI

- · Mercantile Bank Corp., Grand Rapids, MI
- · Oak Hill Financial, Inc., Jackson, OH
- Ohio Valley Banc Corp., Gallipolis, OH
- · Old Second Bancorp, Inc., Aurora, IL
- · Peoples Bancorp Inc., Marietta, OH
- Pinnacle Financial Partners, Inc., Nashville, TN
- · Princeton National Bancorp, Inc., Princeton, IL
- · QCR Holdings, Inc., Moline, IL
- S Y Bancorp, Inc., Louisville, KY

For comparison purposes, First Defiance's asset size was comparable to the median asset size of the Compensation Peer Group and its net income for 2005, excluding one-time acquisition related charges, is also comparable to the median net income level of the Compensation Peer Group. First Defiance's market value as of March 2006 of \$187 million was less than the median market value of the Compensation Peer Group of \$275 million, but more than the 25th percentile of market value of the Compensation Peer Group of \$128 million.

In September 2006, as a result of the compensation review completed by Mercer which stated that the Chief Executive Officer's base salary lagged the median base salary of the Compensation Peer Group by what was deemed an unacceptable amount, the Committee raised the base salary of the Chief Executive Officer from \$253,050 to \$265,650. When the committee adjusted the base salary of the Chief Executive Officer in 2006, it was with the understanding that increases to reach the median base salary of the Compensation Peer Group would be made over a period of several years. Effective January 1, 2007, the Compensation Committee increased the base salary of the Chief Executive Officer by 5% to \$278,930.

Base salaries for Named Executive Officers other than the Chief Executive Officer are determined based upon recommendations made by the Chief Executive Officer. While First Defiance has no defined guidelines, the Chief Executive Officer generally compares the base salary levels of the Named Executive Officers with the median levels of public companies of similar asset size and geographic location to First Defiance. Salary information provided in the America's Community Bankers Compensation and Benefits Survey, the Ohio Bankers' League Compensation and Benefits Survey and the SNL Bank and Thrift Director Compensation Review were utilized for setting 2007 salaries. General market conditions in the First Defiance market area, experience and performance levels of the Named Executive Officer and the guidelines for percentage increases that the Board establishes overall for all employees of First Defiance were also considered.

In 2007, the Compensation Committee engaged Findley Davies, Inc., an independent regional human resources firm, to perform an analysis of Executive and Director Compensation. Following the completion of their study, base salaries for the Chief Executive Officer and the other named executive officers were established for 2008. The Compensation Committee has reviewed Findlay Davies' recommendations for changes to the incentive compensation structure but has not yet finalized the incentive compensation plans for the named executive officers for 2008.

#### Performance-Based Incentive Compensation

The Board believes that a significant amount of Named Executive Officer compensation should be performance based. Named Executive Officers have an opportunity to earn cash bonuses based on the achievement of performance targets that are established at the beginning of each year by the Committee. The 2007 target bonus component for each of the Named Executive Officers was as follows:

Named Executive Officer	Bonus Potential at Target (% of Base Salary)	Bonus Potential at Target (\$)
William J. Small	45%	\$125,519
John C. Wahl	35%	\$56,490
James L. Rohrs	35%	\$64,610
Gregory R. Allen	35%	\$52,535
Jeffrey D. Vereecke	30%	\$34,530

The 2007 First Defiance performance targets and related payout percentages of the bonus potential are described below. Each of the four established targets is weighted as a percent of the total payout:

Bonus Formula Component	Threshold (50% Payout)	Target (100% Payout)	Maximum (150% Payout)
Earnings Per Share (50% weighting)	\$2.07	\$2.18	\$2.44
Revenue Growth <sup>1</sup> (20% weighting)	3.5%	6.0%	11.0%
Return on Average Equity (20% weighting)	9.0%	10.0%	12.0%
Return on Average Assets (10% weighting)	0.88%	1.00%	1.25%

1 – Revenue growth is determined based on net interest income after provision for loan losses plus non-interest income.

When the Threshold performance level is not achieved, the payout percentage for that component of the bonus calculation is zero. If the performance level for a component is between the Threshold and Target or between the Target and the Maximum amount, the payout percentage is prorated. For 2007, the overall total bonus payout percentage was determined as follows:

		Payout Percentage		
Bonus Component	Actual Result	Achieved	Weighting %	<b>Computed Factor</b>
Earnings Per Share	\$1.94	-0-	x 50%	= -0-
Revenue Growth	2.39%	-0-	x 20%	= -0-
Return on Average Equity	8.48%	-0-	x 20%	= -0-
Return on Average Assets	0.90%	60.0%	x 10%	= 6.0%
	6.0%			

The resulting total bonus payout percentage is then multiplied by the respective bonus potential for each Named Executive Officer to determine his bonus. The Committee retains the discretion to adjust the bonus for the Named Executive Officers based on a number of factors, including achievement of individual objectives and other factors as determined by the Committee. For 2007, the Committee recognized that incentive targets were not met in part, because of a number of factors outside of management's control including both the national and local economy. In response, the committee approved the allocation of a total of \$100,000 of discretionary bonuses to be allocated among Senior and Executive Vice Presidents of First Federal. Mr. Small, Mr. Wahl and Mr. Rohrs were not included in that allocation. The discretionary pool was allocated based on the officer's base compensation relative to the base compensation of all senior officers eligible for the payout.



Named Executive Officer	Target Bonus Potential (\$)	Computed Bonus Payout (%)		Bonus	nputed Amount (\$)		etionary vment	Total Bonus Payout
William J. Small	\$125,519	Х	6.0%	=	\$7,531	\$	-0-	\$ 7,531
John C. Wahl	\$ 56,490	Х	6.0%	=	\$3,389	\$	-0-	\$ 3,389
James L. Rohrs	\$ 64,610	Х	6.0%	=	\$3,877	\$	-0-	\$ 3,877
Gregory R. Allen	\$ 52,535	Х	6.0%	=	\$3,152	\$1:	5,932	\$19,084
Jeffrey D. Vereecke	\$ 34,530	Х	6.0%	=	\$2,072	\$10	0,472	\$12,544

#### Equity Based Compensation

First Defiance utilizes stock options to link shareholder value and long-term executive incentive compensation and to provide an opportunity for increased equity ownership by executives. Significant levels of stock options were granted to the Named Executive Officers at the time they were named to their current positions. Since then, the Committee has not granted Named Executive Officers a substantially higher level of stock option awards than are awarded to other officers of First Defiance. Generally, all of the Named Executive Officers are awarded option grants of 1,000 options on an annual basis.

Stock option awards are typically granted annually at the April board meeting. Options are awarded at the Nasdaq Global Market closing price of First Defiance's common stock on the date of the grant. Stock options granted to First Defiance employees have never been dated on any date other than the grant date.

Options granted under First Defiance's stock option plans vest at a rate of 20% per year over the first five years of the ten-year option term. Vesting and exercise rights cease upon termination of employment except in the case of death, disability or retirement. Prior to the exercise of the option, the holder has no rights as a shareholder with respect to the shares subject to such option, including voting rights and the right to receive dividends.

#### Retirement and Other Benefits

All employees of First Defiance, including the Named Executive Officers, are eligible to participate in the First Defiance Financial Corp. 401(k) Employee Savings Plan (the "Savings Plan") and the First Defiance Employee Stock Ownership Plan (the "ESOP").

The Savings Plan is a tax-qualified retirement savings plan pursuant to which all employees are able to contribute up to the limit prescribed by the Internal Revenue Service to the Savings Plan on a before-tax basis. First Defiance matches 50% of the first 6% of pay that is contributed to the Savings Plan. All employee contributions to the Savings Plan are fully vested upon contribution and First Defiance's matching contribution is vested upon completion of a minimum service requirement.

The ESOP is a tax qualified plan under which shares of First Defiance common stock are allocated annually to participant accounts based on the participant's compensation relative to compensation of all active participants in the Plan. The compensation of participants, including the Named Executive Officers, is limited to the Internal Revenue Service mandated maximum of \$225,000 in 2007 for purposes of calculating the annual allocation of shares. Shares allocated to participant accounts are fully vested when the participant has completed three years of service. Participants in the ESOP hold full voting privileges for shares allocated to their account. Additional shares are allocated to participant accounts in lieu of dividends earned on allocated shares.

The Named Executive Officers are entitled to participate in the First Defiance Deferred Compensation Plan. Pursuant to this plan, Named Executive Officers can defer up to 80% of their base salary and up to 100% of bonus payments. The First Defiance Deferred Compensation Plan is discussed in further detail under the heading "Nonqualified Deferred Compensation" on page 20.

#### Perquisites and Other Personal Benefits

First Defiance provides Named Executive Officers with perquisites and other personal benefits that the Company and the Committee believe are reasonable and consistent with its overall compensation program to better enable the Company to attract and retain employees for key positions. The Committee periodically reviews the levels of perquisites and other personal benefits provided to Named Executive Officers.

In 2007, each of the Named Executive Officers was provided with either the use of company automobile or a \$600 monthly automobile allowance. The Committee determined that the practice of providing company automobiles would be discontinued for all employees, including the Named Executive Officers, and replaced with a monthly automobile allowance unless the employee drives more than 15,000 business miles in a year. The automobiles were phased out as existing leases expired in 2007. Employees who drive more than 15,000 business miles in a year will retain a company owned automobile in lieu of an automobile allowance. Each Named Executive Officer also is entitled to receive a country club membership. Mr. Vereecke opted not to receive a country club membership in 2007. Named Executive officers are also entitled, upon relocation, to receive reimbursement for certain reasonable expenses associated with the costs of such relocation. There were no relocations of executive officers in 2007.

Each Named Executive Officer is entitled to receive life insurance proceeds equal to two times the executive's base salary, provided that the executive is employed by the Company at the time of his death. Approximately one half of such coverage (i.e., one times base salary) is provided as part of the Company's group life insurance program that is offered to all full-time employees, and the balance is provided as an inducement for employees to consent to allowing the Company to insure them under their Bank Owned Life Insurance program.

The value of these perquisites is included in column (i) of the "Summary Compensation Table" on page 17.

The Company has entered into Employment Agreements with certain key employees, including the Named Executive Officers. The employment agreements include provisions for severance payments upon a change of control and are designed to promote stability and continuity of senior management. Information regarding applicable payments under such agreements for the named executive officers is provided under the heading "Potential Payments Upon Termination or Change in Control" beginning on page 21.

#### **Tax and Accounting Implications**

#### Nonqualified Deferred Compensation

On October 22, 2004, The American Jobs Creation Act of 2004 was signed into law, changing the tax rules applicable to nonqualified deferred compensation arrangements. While the final regulations have not become effective yet, the Company believes it is operating in good faith compliance with the statutory provisions which were effective January 1, 2005. A more detailed discussion of the Company's

nonqualified deferred compensation arrangements is provided on page 20 under the heading "Nonqualified Deferred Compensation."

#### Accounting for Stock-Based Compensation

Beginning on January 1, 2006, the Company began accounting for its stock option plans in accordance with the requirements of FASB Statement No. 123(R) Share-Based Payment.

#### COMPENSATION COMMITTEE REPORT

The First Defiance Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K with management and, based on such review and discussions, the Compensation Committee recommended to the Board that the Compensation Discussion and Analysis be included in this Proxy Statement.

THE COMPENSATION COMMITTEE Peter Diehl, Chairman John Bookmyer Stephen Boomer Gerald W. Monnin Thomas A. Voigt

#### EXECUTIVE COMPENSATION

# Summary Compensation Table

The table below summarizes the total compensation paid or earned by each of the Named Executive Officers for the fiscal years ended December 31, 2007 and 2006. The Named Executive Officers are the Company's Chief Executive Officer, Chief Financial Officer, and three other most highly compensated executive officers.

(a)	(b)	(c)	( <b>d</b> )	(e)	( <b>f</b> )	(g)	(i)	(j)
Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards (\$)(1)	Option Awards (\$)(2)	Non-Equity Incentive Plan Compen- sation (\$)(3)	All Other Compen- sation (\$)(4)	Total (\$)
William J. Small Chairman of the Board & Chief Executive Officer	2007 2006	\$ 278,932 257,250	-	-	\$ 5,377 4,160	\$7,531 113,818	\$ 25,858 31,257	\$ 317,698 406,485
John C. Wahl Executive Vice President & Chief Financial Officer	2007 2006	\$ 161,400 155,900	-	-	\$ 10,193 8,976	\$ 3,389 53,648	\$ 28,467 28,144	\$ 203,449 246,668
James L. Rohrs Executive Vice President & President of First Federal Bank	2007 2006	\$ 184,600 178,350	-	\$17,427	\$ 10,193 26,281	\$ 3,877 61,374	\$ 25,565 35,378	\$ 224,235 318,810
Gregory R. Allen First Federal Bank President of Southern Market Area	2007 2006	\$ 150,100 145,000	\$ 15,932 _	-	\$ 21,647 32,942	\$ 3,152 49,897	\$ 23,286 44,020	\$ 214,117 271,859
<b>Jeffrey D. Vereecke</b> First Federal Bank Executive Vice President Retail	2007	\$ 115,100	\$ 10,472	-	\$ 6,505	\$ 2,072	\$ 14,403	\$ 148,552

(1) The amount in column (e) reflects amounts for grants made in 2001 to the extent the vesting period for such grant fell in 2006.

(2) The amounts in column (f) reflect the dollar amount recognized for financial statement reporting purposes for the fiscal year ended December 31, 2007 and 2006, in accordance with FAS 123(R) of awards pursuant to the Stock Option Plans and thus include amounts from awards granted in and prior to 2007 and 2006. Assumptions used in the calculation of this amount are included in footnote 20 to the Company's audited financial statements for the fiscal year ended December 31, 2007 included in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 14, 2008.

(3) The amounts in column (g) reflect the cash awards to the named individuals under the Company's Performance Based Incentive Compensation Plan which is discussed in further detail on page 13 under the heading "Performance Based Incentive Compensation".

(4) The amount shown as "All Other Compensation" includes the following perquisites and personal benefits:

Name	Club Membership	Automobile Allowance or Personal Use of Company Automobile	401(k) Match	ESOP Allocation	Value of Life Insurance	Employee Stock Purchase Plan Match (a)
William J. Small	\$ 4,963	\$ 2,129	\$ 6,750	\$ 9,112	\$ 1,104	\$ 1,800
John C. Wahl	\$ 4,963	\$ 5,845	\$ 6,750	\$ 8,782	\$ 326	\$ 1,800
James L. Rohrs	\$ 4,963	\$ 1,640	\$ 6,750	\$ 9,112	\$ 1,300	\$ 1,800
Gregory R. Allen	\$ 4,702	\$ 2,348	\$ 6,048	\$ 8,164	\$ 224	\$ 1,800
Jeffrey D. Vereecke	\$ -0-	\$ 4,663	\$ 3,453	\$ 5,977	\$ 310	\$ -0-

# 2007 Grants of Plan-Based Awards

The following table provides information on stock options granted in 2007 to each of the Named Executive Officers. There is no assurance that the grant date fair value of option awards will ever be realized. The amount included in the column labeled "Grant Date Fair Value of Stock and Option Awards" is the aggregate FAS 123(R) value of all awards made in 2007. In contrast, the Summary Compensation Table includes only the portion of that value that was expensed in 2007.

		Estimated Future Payouts Under Non-Equity Incentive Plan Awards			All Other Option			
Name	Grant Date	Threshold (\$)	Target (\$)	Maximum (\$)	Awards: Number of Securities Underlying Options (#)	Exercise or Base Price of Option Awards (\$ / sh)	Grant Date Fair Value of Stock and Option Awards (\$)	
William J. Small	4/16/07	\$62,759	\$125,519	\$188,279	1,000	\$27.41	\$ 5,330	
John C. Wahl	4/16/07	\$28,245	\$ 56,490	\$ 84,735	1,000	\$27.41	\$ 5,330	
James L. Rohrs	4/16/07	\$32,305	\$ 64,610	\$ 96,915	1,000	\$27.41	\$ 5,330	
Gregory R. Allen	4/16/07	\$26,267	\$ 52,535	\$ 78,803	1,000	\$27.41	\$ 5,330	
Jeffrey D. Vereecke	4/16/07	\$17,265	\$ 34,530	\$ 51,795	1,000	\$27.41	\$ 5,330	

#### Outstanding Equity Awards at Fiscal Year-End 2007

The following table provides information concerning unexercised options for each Named Executive Officer outstanding as of the end of the most recently completed fiscal year. Each outstanding award is represented by a separate row which indicates the number of securities underlying the award. The table also discloses the exercise price and the expiration date. Option Awards

	<b>Option Awards</b>						
Name	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options <sup>(1)</sup> (#) Unexercisable	Option Exercise Price	Option Expiration Date			
William J. Small	800	200	\$ 19.53	04/20/2013			
	600	400	\$ 27.13	04/18/2014			
	400	600	\$ 25.89	04/18/2015			
	200	800	\$ 26.47	05/21/2016			
	-	1,000	\$ 27.41	04/16/2017			
John C. Wahl	4,000	1,000	\$ 19.53	04/20/2013			
	600	400	\$ 27.13	04/18/2014			
	800	1,200	\$ 25.89	04/18/2015			
	200	800	\$ 26.47	05/21/2016			
	-	1,000	\$ 27.41	04/16/2017			
James L. Rohrs	25,000		\$ 11.56	08/29/2009			
James L. Roms	600		\$ 10.52	12/17/2010			
	40,000	_	\$ 10.52	09/16/2011			
	40,000	1,000	\$ 19.53	04/20/2013			
	600	400	\$ 19.55	04/20/2013			
	800	1,200	\$ 27.13	04/18/2014 04/18/2015			
	200	800	\$ 25.89	05/21/2016			
	200			05/21/2010			
	_	1,000	\$ 27.41	04/10/2017			
Gregory R. Allen	11,700	-	\$ 14.00	09/16/2011			
0.1	4,000	1,000	\$ 19.56	01/19/2013			
	4,000	1,000	\$ 19.53	04/20/2013			
	3,000	2,000	\$ 27.13	04/18/2014			
	800	1,200	\$ 25.89	04/18/2015			
	400	1,600	\$ 26.47	05/21/2016			
	-	1,000	\$ 27.41	04/16/2017			
Jeffrey D. Vereecke	25,000	_	\$ 15.50	04/18/2008			
	800	200	\$ 19.53	04/20/2013			
	600	400	\$ 27.13	04/20/2013			
	800	1,200	\$ 25.89	04/18/2015			
	200	800	\$ 25.67	05/21/2016			
		1.000	\$ 20.47	04/16/2017			
		1,000	φ 27.41	04/10/2017			

(1) All options listed above vest at a rate of 20% per year over the first five years of the ten-year option term.

#### **Option Exercises and Stock Vested In 2007**

The following table provides information concerning exercises of stock options and vesting of stock awards during the most recently completed fiscal year for each of the Named Executive Officers on an aggregated basis. The table reports the number of securities for which the options were exercised; the aggregate dollar value realized upon exercise of options. The value realized upon vesting of stock awards does not include accrued dividends and interest, which is included in "All Other Compensation" in the Summary Compensation Table.

	Option	Awards
Name	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)
William J. Small	-	\$ -
John C. Wahl	10,000	\$ 144,100
James L. Rohrs	-	\$ -
Gregory R. Allen	-	\$ -
Jeffrey D. Vereecke	-	\$ -

#### Nonqualified Deferred Compensation

Pursuant to the First Defiance Deferred Compensation Plan, certain executives, including Named Executive Officers, as well as the directors of First Defiance Financial Corp. may defer receipt of up to 80% of their base compensation and up to 100% of non-equity incentive plan compensation and, in the case of directors up to 100% of directors fees. Deferral elections are made by eligible executives or directors in December of each year for amounts to be earned in the following year.

Amounts deferred in the First Defiance Deferred Compensation Plan may be invested in any funds available under the Plan. The table below shows the funds available under the Plan and their annual rate of return for the calendar year ended December 31, 2007, as reported by the administrator of the Plan.

Name of Fund	Rate of Return	Name of Fund	Rate of Return
MainStay VP Cash Management	4.84%	MainStay VP Midcap Core	5.03%
T. Rowe Limited Term Bond	5.49%	Royce Small Cap	(2.14%)
Fidelity VIP Investment Grade Bond: IC	4.35%	Royce Micro Cap	3.98%
PIMCO VIT Total Return: AC	8.76%	MainStay VP International Equity	4.93%
American Century VP Value: CI 2	(5.29%)	UIF U.S. Real Estate	(17.07%)
Fidelity VIP Contrafund: IC	17.59%	Fidelity VIP Freedom Lifestyle Fund 2020	10.23%
Janus AS Forty: IS	36.99%	Fidelity VIP Freedom Lifestyle Fund 2030	11.37%

Benefits under the First Defiance Deferred Compensation Plan are generally paid beginning the year following the executive's retirement or termination. However, the Plan does have provisions for scheduled "in-service" distributions from the plan and it also allows for hardship withdrawals upon the approval of the Compensation Committee. Retirement benefits are paid either in a lump sum or in scheduled installment payments when the executive's termination is considered a retirement. All other distributions are made in lump sum payments.

The following table provides information with respect to the Named Executive Officers participation in the First Defiance Deferred Compensation Plan. All contributions to the First Defiance Deferred Compensation plan are made by the executives participating in the Plan. There are no contributions by First Defiance and none of the Named Executive Officers received a withdrawal or distribution under the Plan.

Name	Executive Contributions in Last Fiscal Year (\$)	Aggregate Earnings in Last Fiscal Year (\$)	Aggregate Balance at Last Fiscal Year End (\$)
William J. Small	\$ 15,000	\$ 16,737	\$ 215,371
John C. Wahl	\$ 21,544	\$ 11,932	\$ 127,782
James L. Rohrs	\$ -0-	\$ 14,604	\$ 118,473
Gregory R. Allen	\$ 13,000	\$ 17,178	\$ 122,967
Jeffrey D. Vereecke	\$ -0-	\$ -0-	\$ -0-

#### Potential Payments Upon Termination or Change in Control

The table below summarizes the estimated payments to be made under each contract, agreement, plan or arrangement which provides for payments to a Named Executive Officer at, following, or in connection with any termination or employment including by resignation, severance, retirement, disability or a constructive termination; by a change of control of the Company, or by a change in the Named Executive Officer's responsibilities (that may not result in a termination of employment).

The amounts shown assume that such termination was effective as of December 31, 2007, and thus include amounts earned through such time and are estimates of the amounts which would be paid out to the executives upon their termination. The actual amounts to be paid out can only be determined at the time of such executive's separation from the Company.

#### **Payments Made Upon Termination**

Regardless of the manner in which a Named Executive Officer's employment terminates, the executive is entitled to receive amounts earned during the term of employment. Such amounts include:

- non-equity incentive compensation earned during the fiscal year;
- · amounts contributed under the First Defiance Deferred Compensation Plan;
- unused vacation pay; and
- amounts accrued and vested through the Company's 401(k) Plan

#### **Payments Made Upon Retirement**

In the event of retirement of a Named Executive Officer, in addition to the items identified above, the executive will be entitled to the following:

- · vesting of all outstanding unvested stock options;
- a prorated share of the annual allocation of benefits under the First Defiance Employee Stock Ownership Plan; and
- executives who meet minimum age and years of service requirements are entitled to continue to participate in the Company's health and welfare benefits. These benefits are the same as retiree medical benefits offered to all employees of First Defiance and are more fully described in Note 16 to the Financial Statements

#### Payments Made Upon Death or Disability

In the event of the death or disability of a Named Executive Officer, in addition to the benefits listed under the headings "Payments Made upon Termination" and "Payments Made Upon Retirement" above, the Named Executive Officer will receive benefits under the Company's disability plan or payments under the Company's life insurance plans, as appropriate.

#### Payments Made Upon Change of Control

Each Named Executive Officer has entered into an employment agreement with First Defiance and First Federal, the terms of which are similar for Messrs Small, Wahl, Rohrs and Allen. Pursuant to their agreements, if the executive's employment is terminated following a change of control (other than termination by the Company for cause or by reason of death or disability) or if the executive terminates his employment in certain circumstances defined in the employment agreements which constitute "good reason", in addition to the benefits listed under the heading "Payments Made Upon Termination" the Named Executive Officer will receive a lump sum severance payment of 2.99 times the employee's average annual compensation for the five most recent taxable years ending during the calendar year in which the Notice of Termination occurs. Under the agreements, compensation is defined as base salary plus non-equity incentive bonus.

Further, all unvested stock options held by Messrs Small, Wahl, Rohrs and Allen will automatically vest and become exercisable in the event of a change in control. Such unvested options do not vest in the event of termination for reasons other than retirement, death or disability, even if such termination is for "good reason."

Mr. Vereecke has entered into a Change of Control and Non-Compute Agreement. Under the terms of his agreement, in the event his employment is terminated within six months prior to a change of control or within one year after a change of control, Mr. Vereecke is entitled to receive an amount equal to his annual salary most recently set prior to the occurrence of the change in control.

The employment agreements entered into with Mr. Small, Mr. Rohrs, Mr. Wahl, and Mr. Allen were filed as exhibits 10.1, 10.2, 10.3, and 10.4 respectively to Form 8-K filed with the Securities and Exchange Commission on October 1, 2007.

Generally, pursuant to the agreements, a change of control has the meaning set forth in Section 409(A)(a)(2)(A)(v) of the Internal Revenue Code of 1986, as amended.

Executive Benefits and Payments upon Termination	Voluntary Termination	For Cause Termination	Involuntary Not for Cause Or Voluntary Good Reason Termination	Involuntary Change of Control Termination (CIC)	Death	Disability
William J. Small						
Severance	\$ -	\$ -	\$1,008,101	\$1,008,101	\$ -	\$ -
Accelerated Vesting of stock options	\$ -	\$ -	\$ -	\$ 498	\$ 498	\$ 498
John C. Wahl						
Severance	\$ -	\$ -	\$ 576,692	\$ 576,692	\$ -	\$ -
Accelerated Vesting of stock options	\$ -	\$ -	\$ -	\$ 2,490	\$2,490	\$ 2,490
James L. Rohrs						
Severance	\$ -	\$ -	\$ 661,379	\$ 661,379	\$ -	\$ -
Accelerated Vesting of stock options	\$ -	\$ -	\$ -	\$ 2,490	\$2,490	\$ 2,490
Gregory R. Allen						
Severance	\$ -	\$ -	\$ 521,674	\$ 521,674	\$ -	\$ -
Accelerated Vesting of stock options	\$ -	\$ -	\$ -	\$ 4,950	\$4,950	\$ 4,950
Jeffrey D. Vereecke						
Severance	\$ -	\$ -	\$ -	\$ 115,100	\$ -	\$ -
Accelerated Vesting of stock options	\$ -	\$ -	\$ -	\$ 498	\$ 498	\$ 498

#### BENEFICIAL OWNERSHIP

The following table includes, as of the Voting Record Date, certain information as to the Common Stock beneficially owned by (i) the only persons or entities, including any "group" as that term is used in Section 13(d)(3) of the Securities Exchange Act of 1934, as amended ("1934 Act"), known to First Defiance to be the beneficial owner of more than 5% of the issued and outstanding Common Stock, (ii) each director and each person nominated to become a director of First Defiance, (iii) the executive officers of First Defiance named in the Summary Compensation Table set forth under "Executive Compensation," and (iv) all directors and executive officers of First Defiance as a group.

	Common Stock						
Name of Beneficial Owner	Shares Ow	ned	Right to Acquire Beneficial Ownership Under Options Exercisable Within 60 Days	Percent of Class (a)	Phantom Stock Units (b)		
First Defiance Financial Corp.							
Employee Stock Ownership Plan	550.027	(c)		7.78%			
Private Capital Management	674,144	(d)		9.53%			
Dimensional Fund Advisors, Inc.	552,786	(e)		7.82%			
John L. Bookmyer	1,061		400	-	3,065		
Stephen L. Boomer	13,514	(f)		-			
Dr. Douglas A. Burgei	18,993	(f)		-			
Peter A. Diehl	12,202			-			
Dr. John U. Fauster III	23,450	(f)		-			
Jean A. Hubbard	4,500	(f)		-			
Dwain I. Metzger	1,945		400	_			
Gerald W. Monnin	40,778	(f)		-			
James L. Rohrs	32,084		72,400	1.47%			
William J. Small	113,236	(f)	2,800	1.64%	50.6		
Samuel S. Strausbaugh	1457	(0)	400	-	596		
Thomas A. Voigt	14,273	(f)	27,500	-			
Gregory R. Allen	17,464		27,500	-			
Jeffrey D. Vereecke John C. Wahl	44,207 82,360	(f) (f)	3,600 7,400	1.27%			
All current directors and executive	82,300	(1)	/,400	1.2/70			
officers as a group (16 persons)	100.007		150.050	0.05%			
officers as a group (10 persons)	438,395		159,952	8.25%	3,661		

(a) If no percent is provided, the number of shares is less than 1% of the total outstanding shares of Common Stock

(b) Represents phantom shares denominated in First Defiance Financial Corp. Common Stock under the First Defiance Deferred Compensation Plan. Phantom shares are investment units allocated to participants' accounts. The value per unit tracks the total return of First Defiance Financial Corp. stock. The First Defiance Deferred Compensation Plan does not own any shares of First Defiance Financial Corp. stock.

(footnotes continued on next page)



- (c) Shares owned by First Defiance Financial Corp. Employee Stock Ownership Plan, 601 Clinton St., Defiance, OH ("ESOP") which have been allocated to persons listed in this table are also included in those persons' holdings: Mr. Rohrs 4,654 shares, Mr. Small 17,889 shares, Mr. Allen 5,156 shares, Mr. Vereecke 16,712 shares, Mr. Wahl 21,702 shares, and all directors and executive officers as a group 75,514 shares.
- (d) Based on Schedule 13G filed with the Securities and Exchange Commission (the "SEC") on February 14, 2008, Private Capital Management, 8889 Pelican Bay Blvd. Suite 500, Naples, FL 34108 ("PCM") is an investment advisor registered under Section 203 of the Investment Advisors Act of 1940. PCM reported shared voting and investment power over 674,144 shares of Common Stock.
- (e) Based on Schedule 13G filed with the SEC on February 6, 2008, Dimensional Fund Advisors LP., 1299 Ocean Avenue, Santa Monica, CA 90401 ("Dimensional"), an investment advisor registered under Section 203 of the Investment Advisors Act of 1940, possesses sole voting and investment power over 552,786 shares of Common Stock. All 552,786 shares reported are owned by the entities for which Dimensional serves as investment advisor, and Dimensional disclaims beneficial ownership of such securities.
- (f) Includes shares of Common Stock in which beneficial owners share voting and/or investment power as follows: 10,125 held jointly by Mr. Boomer and his spouse; 5,312 shares held jointly by Dr. Burgei and his spouse; 1,000 shares held by Dr. Fauster's spouse; 3,500 shares held in the Hubbard Company Retirement Plan 401(k) for which Ms. Hubbard is a trustee; 40,778 held in Mr. Monnin's trusts for which he is a trustee; 280 shares and 53,240 shares which Mr. Small owns jointly with his children and spouse respectively; 1,744 shares held by Mr. Voigt's spouse; 464 shares owned jointly by Mr. Vereecke and his son and 1,844 shares held in custodial account for minor children for which either Mr. Vereecke or his spouse is custodian; and 20,000 shares, 2,000 shares, 443 shares and 155 shares held by Mr. Wahl's spouse, jointly by Mr. Wahl and his spouse, held in custodial accounts for minor children for which Mr. Wahl's is custodian, and held in a trust for which Mr. Wahl is trustee.

#### RELATED PERSON TRANSACTIONS

All directors and executive officers have commercial, consumer or mortgage banking relationships with First Federal and a number have insurance relationships through First Insurance & Investments. All loans or deposits made to directors and executive officers (i) were made in the ordinary course of business; (ii) were made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable loans or deposits with persons not related to First Federal; and (iii) did not involve more than the normal risk of collectibility or present other unfavorable features.

First Federal has a policy which covers all loans to directors and executive officers. In accordance with that policy, any loan request for directors or executive officers, which when aggregated with other extensions of credit from First Federal exceeds \$500,000 requires prior Board of Directors approval. Loans to executive officers, which when aggregated with existing extensions of credit are less than \$500,000, do not require prior Board of Directors approval but must be reported at the next Board meeting. Loans to directors, which when aggregated with existing extensions of credit are less than \$500,000, do not require Board of Directors approval and are not required to be reported to the Board at the next Board meeting. However, all loan transactions with related persons are reported to and ratified by the audit committee quarterly. First Defiance's policy is that it will not enter into related person transactions that are outside of normal banking relationships.

#### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 requires First Defiance's executive officers and directors, and persons who own more than ten percent of Common Stock, to file reports of ownership and changes in ownership on Forms 3, 4 and 5 with the Securities and Exchange Commission and to provide First Defiance with a copy of such form. Based on First Defiance's review of the copies of such forms it has received, First Defiance believes that its executive officers and directors complied with all filing requirements applicable to them with respect to transactions during the fiscal year ended December 31, 2007.

## INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The independent auditors for the fiscal year ended December 31, 2007 were the independent registered public accounting firm Crowe Chizek and Company LLC. The Audit Committee has reappointed Crowe Chizek and Company LLC to continue as independent aucitors for First Defiance for the year ended December 31, 2008. Crowe Chizek also served as the Company's independent registered public accounting firm for the fiscal year ended December 31, 2006 and has reported on the Company's consolidated financial statements.

The following table sets forth the aggregate fees that were incurred for audit and non-audit services provided by Crowe Chizek in 2007 and 2006. The table lists audit fees, audit related fees, tax fees and all other fees.

Services Rendered	2007 2006		2006	
Audit Fees	\$	264,000	\$	252,000
Audit Related Fees		22,075		20,500
Tax Fees		44,050		48,025
Other		-		-
Total fees paid	\$	330,125	\$	320,525

Audit related fees relate to services for employee benefit plan audits, compliance services and services related to accounting consultations relating to the Company's mergers and acquisitions activity. Tax fees include the following amounts paid to Crowe Chizek in 2007 and 2006:

Tax Services Rendered	2007	2006
Tax return preparation	\$ 24,045	\$ 20,000
Other tax compliance	20,005	28,025
Total Tax Fees	\$ 44,040	\$ 48,025

Representatives of Crowe Chizek will be present at the Annual Meeting, will have the opportunity to make a statement if they desire to do so and will be available to respond to appropriate questions from shareholders.

#### REPORT OF THE AUDIT COMMITTEE

The Audit Committee is comprised of four directors, all of whom are considered "independent" under rule 4200(a)(15) of the National Association of Securities Dealers' listing standards.

The Audit Committee oversees First Defiance's financial reporting process on behalf of the Board of Directors. Management has the primary responsibility for the financial statements and the reporting process including the systems of internal control. In fulfilling its oversight responsibilities, the Committee reviewed with management the audited financial statements in the Annual Report on Form 10-K, including a discussion of the quality, not just the acceptability, of the accounting principles, the reasonableness of significant judgments, and the clarity of disclosures in the financial statements. The Committee also reviews the effectiveness of First Defiance's system of internal controls, including a review of the process used by management to evaluate the effectiveness of the system of internal control.

The Committee reviewed with the independent registered public accounting firm which is responsible for expressing an opinion on the conformity of those audited financial statements with generally accepted accounting principles, its judgment as to the quality, not just the acceptability, of the Company's accounting principles and such other matters as are required to be discussed under their professional standards. In addition, the Committee has discussed with the independent registered public accounting firm the auditor's independence from management and the Company, including the matters in the written disclosures required by the Independence Standards Board, and considered the compatibility of non-audit services with the auditors' independence. The committee also pre-approved all professional services provided to the Company by the independent registered public accounting firm.

The Committee discussed with the Company's internal auditor and independent registered public accounting firm the overall scope and plans for their respective audits. The Committee meets with the internal auditor and independent registered public accounting firm, with and without management present, to discuss the results of their examinations, their evaluations of the Company's internal controls, and the overall quality of the Company's financial reporting. The Committee held five meetings during 2007.

In reliance on the reviews and discussions referred to above, the Committee recommended to the Board of Directors (and the Board has approved) that the audited financial statements be included in the Annual Report on Form 10-K for the year ended December 31, 2007 for filing with the SEC. The Committee and the Board have also approved the selection of Crowe Chizek and Company LLC as the Company's independent registered public accounting firm for the year ending December 31, 2008.

John Bookmyer, Audit Committee Chair Stephen L. Boomer, Audit Committee Member Peter A. Diehl, Audit Committee Member Samuel S. Strausbaugh, Audit Committee Member

March 13, 2008

#### OTHER MATTERS

Each proxy confers discretionary authority on the Board of Directors of First Defiance to vote the proxy for the election of any person as a director if the nominee is unable to serve or for good cause will not serve, matters incident to the conduct of the meeting, and upon such other matters as may properly come before the Annual Meeting. Management is not aware of any business to come before the Annual Meeting other than those matters described in this Proxy Statement. However, if any other matters should properly come before the Annual Meeting, it is intended that the proxies solicited hereby will be voted with respect to those other matters in accordance with the judgment of the persons voting the proxies.

The cost of solicitation of proxies will be borne by First Defiance. First Defiance will reimburse brokerage firms and other custodians, nominees and fiduciaries for reasonable expenses incurred by them in sending proxy materials to the beneficial owners of the Common Stock. In addition to solicitations by mail, directors, officers and employees of First Defiance may solicit proxies personally or by telephone without additional compensation. First Defiance will also pay the standard charges and expenses of brokerage houses, voting trustees, banks, associations and other custodians, nominees and fiduciaries who are record holders of Common Stock not beneficially owned by them, for forwarding the proxy materials to, and obtaining proxies from, the beneficial owners of First Defiance Common Stock entitled to vote at the Annual Meeting.

#### SHAREHOLDER PROPOSALS

Any proposal which a shareholder wishes to have included in the proxy solicitation materials to be used in connection with the next annual meeting of shareholders of First Defiance must be received at the main office of First Defiance no later than November 16, 2008. If such proposal is in compliance with all of the requirements of Rule 14a-8 under the 1934 Act, it will be included in the Proxy Statement and set forth on the form of proxy issued for the next annual meeting of shareholders. It is urged that any such proposals be sent by certified mail, return receipt requested. In addition, if a shareholder intends to present a proposal at the 2008 annual meeting of shareholders of First Defiance without including the proposal in the proxy solicitation materials relating to that meeting, and if the proposal is not received by January 30, 2009, then the proxies designated by the Board of Directors of First Defiance for the 2009 annual meeting may vote proxies in their discretion on any such proposal without mention of such matter in the proxy solicitation materials or on the proxy card for such meeting.

#### ANNUAL REPORTS AND FINANCIAL STATEMENTS

Shareholders of First Defiance as of the Voting Record Date for the Annual Meeting are being provided with a copy of First Defiance's Annual Report to Shareholders and Form 10-K for the year ended December 31, 2007 ("Annual Report"). Included in the Annual Report are the consolidated financial statements of First Defiance as of December 31, 2007 and 2006 and for each of the years in the three-year period ended December 31, 2007, prepared in accordance with generally accepted accounting principles, and the related reports of First Defiance's independent registered public accounting firm. The Annual Report is not a part of this Proxy Statement.

BY ORDER OF THE BOARD OF DIRECTORS

Ng Bref Will

William J. Small, Chairman, President and Chief Executive Officer

March 21, 2008 Defiance, Ohio



#### REVOCABLE PROXY FIRST DEFIANCE FINANCIAL CORP.

THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS OF FIRST
DEFIANCE FINANCIAL CORP.
ANNUAL MEETING OF SHAREHOLDERS
April 22, 2008

#### 1:00 p.m. local time

The undersigned hereby appoints the Board of Directors of First Defiance Financial Corp. (the "Company") as proxies, each with power to appoint his substitute, and hereby authorizes them to represent and vote, as designated below, all the shares of Common Stock of the Company held of record by the undersigned on March 7, 2008 at the Annual Meeting of Shareholders to be held at the Operations Center of its subsidiary, First Federal Bank, located at 25600 Elliott Road, Defiance, Ohio 43512, on Tuesday, April 22, 2008, at 1:00 p.m., Eastern Time, and any adjournment thereof.

1. ELECTION OF DIRECTORS FOR THREE-YEAR TERM EXPIRING IN 2011.

r	With- hold	For All Except
1		П

Nominees for a three-year term expiring in 2011:

Jean A. Hubbard, James L. Rohrs and Thomas A. Voigt

INSTRUCTION: To withhold authority to vote for any nominee(s), mark "For All Except" and write that nominee(s') name in the space provided below.

2. In their discretion, the proxies are authorized to vote upon such other business as may properly come before the meeting.

The Board of Directors recommends a vote "FOR" Proposal 1.

THIS PROXY IS SOLICITED BY THE BOARD OF DIRECTORS. THE SHARES OF THE COMPANY'S COMMON STOCK WILL BE VOTED AS SPECIFIED. IF NOT OTHERWISE SPECIFIED, THIS PROXY WILL BE VOTED ÒFORÓ THE ELECTION OF THE BOARD OF DIRECTORS' NOMINEES TO THE BOARD OF DIRECTORS SPECIFIED IN PROPOSAL 1 AND OTHERWISE AT THE DISCRETION OF THE PROXIES. YOU MAY REVOKE THIS PROXY AT ANY TIME PRIOR TO THE TIME IT IS VOTED AT THE ANNUAL MEETING.

PLEASE SIGN EXACTLY AS YOUR NAME(S) APPEAR(S) ON THIS CARD. When signing as an attorney, executor, administrator, trustee or guardian, please give full title. If a corporation or partnership, write in the full corporate or partnership name and have the President or other authorized officer sign. If shares are held jointly, each holder should sign, but only one signature is required.

Please be sure to sign and date this Proxy in the box below	Date
Shareholder sign above	Co-holder (if any) sign above)

Ç Detach above card, sign, date and mail in postage paid envelope provided. C
 FIRST DEFIANCE FINANCIAL CORP.
 PLEASE ACT PROMPTLY
 SIGN, DATE & MAIL YOUR PROXY CARD TODAY

IF YOUR ADDRESS HAS CHANGED, PLEASE CORRECT THE ADDRESS IN THE SPACE PROVIDED BELOW AND RETURN THIS PORTION WITH THE PROXY IN THE ENVELOPE PROVIDED.

## **INSTRUCTION CARD**

#### THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS OF FIRST DEFIANCE FINANCIAL CORP.

#### ANNUAL MEETING OF SHAREHOLDERS April 22, 2008 1:00 p.m. local time

The undersigned hereby appoints the Board of Directors of First Defiance Financial Corp. (the "Company") as proxies, each with power to appoint his substitute, and hereby authorizes them to represent and vote, as designated below, all the shares of Common Stock of the Company held of record by the undersigned on March 7, 2008 at the Annual Meeting of Shareholders to be held at the Operations Center of its subsidiary, First Federal Bank, located at 25600 Elliott Road, Defiance, Ohio 43512, on Tuesday, April 22, 2008, at 1:00 p.m., Eastern Time, and any adjournment thereof.

# PLEASE COMPLETE, DATE, SIGN, AND MAIL THIS INSTRUCTION CARD PROMPTLY IN THE ENCLOSED POSTAGE-PAID ENVELOPE OR PROVIDE YOUR INSTRUCTIONS TO VOTE VIA THE INTERNET OR BY TELEPHONE.

(Continued, and to be marked, dated and signed, on the other side)

#### FOLD AND DETACH HERE

FIRST DEFIANCE FINANCIAL CORP. — ANNUAL MEETING, April 22, 2008

# YOUR INSTRUCTIONS TO VOTE ARE IMPORTANT!

You can provide your instructions to vote in one of three ways:

1. Call toll free 1-888-216-1302 on a Touch-Tone Phone and follow the instructions on the reverse side. There is NO CHARGE to you for this call.

<u>or</u>

2. Via the Internet at https://www.proxyvotenow.com/def and follow the instructions.

<u>or</u>

3. Mark, sign and date your proxy card and return it promptly in the enclosed envelope.

# PLEASE SEE REVERSE SIDE FOR VOTING INSTRUCTIONS

The Board of Directors recommends a vote "	Please mark as indicated in this example	
1. ELECTION OF DIRECTORS FOR THREE-YEAR TERM       For       Withhold For All Except         Service of the ser	<ol> <li>In their discretion, the proxies are authorized to vote up properly come before the Special Meeting or any adjourn THIS PROXY IS SOLICITED BY THE BOARD OF D</li> </ol>	ments thereof IRECTORS. THE SHARES OF
(01) Jean A. Hubbard (03) Thomas A. Voigt INSTRUCTION: To withhold authority to vote for any nominee(s), mark "For All Except" and write that nominee(s') name(s) or number(s) in the space provided below.	THE COMPANY'S COMMON STOCK WILL BE VOTED AS SPECIFIED. IF NOT OTHERWISE SPECIFIED, THIS PROXY WILL BE VOTED "FOR" THE ELECTION O THE BOARD OF DIRECTORS' NOMINEES TO THE BOARD OF DIRECTOR SPECIFIED IN PROPOSAL 1, AND OTHERWISE AT THE DISCRETION OF THI PROXIES. YOU MAY REVOKE THIS PROXY AT ANY TIME PRIOR TO THE TIME IT I VOTED AT THE ANNUAL MEETING.	
	Mark here if you plan to attend the meeting	
	Mark here for address change and note change	
Please be sure to date and sign Date this instruction card in the box below.	PLEASE SIGN EXACTLY AS YOUR NAME(S) APPEAD	
Sign above	signing as an attorney, executor, administrator, trustee or gua corporation or partnership, write in the full corporate or p President or other authorized officer sign. If shares are held j but only one signature is required.	partnership name and have the
*** IF YOU WISH TO PROVIDE YOUR INSTRUCTIONS TO VOTE BY TE	LEPHONE OR INTERNET, PLEASE READ THE INSTRUCTI	ONS BELOW ***
FOLD AND DETACH HERE	IF YOU ARE VOTING BY MAIL	
PROXY VOTING Stockholders of record have three ways to vote:	G INSTRUCTIONS	

- By Mail; or
   By Telephone (using a Touch-Tone Phone); or

3. By Internet.

A telephone or Internet vote authorizes the named proxies to vote your shares in the same manner as if you marked, signed, dated and returned this proxy. Please note telephone and Internet votes must be cast prior to 3 a.m., April 22, 2008. It is not necessary to return this proxy if you vote by telephone or Internet.

# Vote by Telephone

Call Toll-Free on a Touch-Tone Phone anytime prior to 3 a.m., April 22, 2008.

1-888-216-1302

# Vote by Internet

anytime prior to 3 a.m., April 22, 2008 go to

https://www.proxyvotenow.com/def

Please note that the last vote received, whether by telephone, Internet or by mail, will be the vote counted.

ON-LINE PROXY MATERIALS :

Access at https://www.proxyvotenow.com/def

Your vote is important!