

"We consult with First Northern Bank when it comes to financial services." – Steve Dalrymple & Bruce West, West Yost Associates Consulting Engineers, Davis 2007 Sacramento Workplace, Excellence Leader Award Winner



"The verdict is – First Northern's service is the best!" – Hillman, Lucas & Jones, Attorneys at Law, Suisun City

Success is Built on Healthy Relationships FIRST NORTHERN COMMUNITY BANCORP

2007 Annual Report

Filings Services April 16, 2008 SNL Financial, LC 1-800-969-4121



"First Northern has staying power – that's important to our business." - Ashley & Judy Jeffrey, Western Stabilization, Dixon



company overview

First Northern Community Bancorp is the single bank holding company of First Northern Bank, an independent community bank with 11 branches and \$710 million in assets.

The Company has distinct strengths that provide it with competitive advantages in its three primary business lines – Commercial Banking, Community Banking and Wealth Management.

For more than a decade, the Company has fostered an ownership culture amongst its employees which creates a more 'connected' sense of pride as employees have a vested interest in the financial results produced. Currently over 90% of the Company's fulltime equivalent employees own FNRN stock.

With a presence in the greater Sacramento and the eastern-most Bay Area region for almost 100 years, First Northern Community Bancorp represents a pillar of strength in its communities as a trusted corporate partner, providing a tradition of significant financial and volunteer support throughout its service areas.



policy of independence

The Boards of Directors of First Northern Bank, since inception in 1910, have been committed to providing customers, shareholders and employees an independent banking organization that offers localized financial services. Shareholders have invested their capital to ensure that our service areas have a bank that supports economic growth and stability within their communities. Customers have, over the years, placed their banking relationships with First Northern Bank, providing localized deposits for investing in the community. First Northern Bank is committed to remaining an independent bank that provides quality banking services and has a vested interest in the economic viability and growth of the communities it serves.

- Passed by the Bank's Board of Directors on March 28, 1996

letter to shareholders

Dear Fellow Shareholders,

This past year was a mixed bag for our growing company. The balance sheet at year-end reached a record \$709.9 million in total assets, and we also set new record levels in deposit and loan totals. In spite of our need to provide almost \$5 million in loan loss provisions for deteriorating credits in our commercial loan portfolio, we are proud of the fact that we were still able to report \$7.28 million in net income. This feat was achieved by good old-fashioned hard work on the part of our employees and by staying true to our values.

In what remains a challenging environment for all financial institutions, First Northern Community Bancorp takes very seriously its vision, mission, and values, and incorporates them in virtually everything we do. This helps us prepare and execute clear and comprehensive game plans for continued success, not to mention it keeps everyone focused on moving decisively toward enhancing the value of our respected franchise.

VISION

To be THE most admired financial services provider so more and more people will be saying, *"First Northern, that's my bank!"*

MISSION

To remain an independent financial services provider, we will continuously increase shareholder value by employing the very best people who exceed customer expectations and serve our community.

VALUES

People First • Absolute Integrity • Zest for Excellence

Our need to provide \$4.8 million in loan loss provisions was the result of a number of small business and small homebuilder customers who were hit severely by the country's economic downturn and rapid decline in real estate values. Because these customers were not able to sell their products, their loans became 'workout situations,' requiring the Bank to either charge-off, write-down, and/or set aside reserves for future loan impairments. Unfortunately, even though First Northern Bank has never participated in the subprime lending market, we are not immune from the fallout plaguing the financial services industry as a whole.





"Partnering with First Northern was an award winning decision!" – Ernesto Jimenez, Owner - Zocalo Restaurant & Ernesto's Mexican Food Ron Vrilakas, Vrilakas Architects, Sacramento Winners of the Best Mixed-Use Project, Sacramento Business Journal's 2004 Best Real Estate Deals



"First Northern takes a fresh approach to financial services." - Victor Mendoza and Carmen Ochoa, La Superior SuperMercados, Sacramento



While 2007 does not reflect the stellar financial achievements of years past, we still made good progress in our core business, and delivered solid results particularly in light of the challenging operating environment. Following are some of our 2007 highlights:

product development

We launched several new products and services designed to add convenience, improve efficiencies, enhance security, and bring overall value to our customers. Our **Deposit Capture** service allows our business customers to make deposits anytime day or night, from the comfort of their offices, through an electronic check scanner. The program has been extremely successful; to date, we have over 140 customers utilizing Deposit Capture. Our participation in the CDARS network has provided our business and consumer customers the ability to deposit up to \$50 million in Certificates of Deposit under one roof (instead of the usual \$100,000 per financial institution limitation) while still receiving full FDIC insurance on those deposits. The Bank rolled out Positive Pay, a check fraud protection and security tool for businesses. We also launched a business-focused Electronic Bill Pay system. And, we now have what we are calling our **Country Home Mortgage Loan** program. This program provides customers with favorable home financing options for those tricky rural properties that involve acreage or agricultural production.

technological enhancements

We continued our initiative to seek ways to better utilize technology for improved efficiencies throughout the Company. We began **imaging the Bank's real estate loan and consumer loan files** to allow for the elimination of paper files and enhanced record retention. We initiated the process of converting all of the Bank's operating procedures onto our new **Electronic Policy & Procedure Manual**, called the "Knowledge Vault." Our employee recruitment process was enhanced by developing an **Online Employment Application**. And, we developed and implemented a **Credit Scoring System** for the Bank's smaller commercial loans.

employee-centric initiatives

Our employees are truly the Company's strongest asset. To ensure our company is a great place to work and grow, we continually seek ways to foster employee development and recognition. In 2007, we enhanced our **Commercial Loan Trainee Program** to include mentoring with the Bank's commercial loan officers. We **honored 25 employees as First Northern Bank's first Franklins**, an elite group of community service superstars. And, we conducted an **internal Service Quality Survey** where employees rated the Bank's support departments on friendliness, quality of service, meeting deadlines, knowledge and skills, and problem-solving

capabilities. Scores came in remarkably high, and we'll be using the 2007 survey as a benchmark for the new annual internal Service Quality Survey.

local and industry achievements

We hit some nice milestones in 2007 that are worthy of mentioning: our Asset Management & Trust Department celebrated its 5th anniversary, and our Woodland Branch celebrated its 10th anniversary. We were once again voted the Best Bank by the residents and businesses of Yolo County. Our Davis Branch received the Davis Chamber of Commerce Bill Streng Business of the Year Award. We received the 'Super Premier Performing Bank' status from the Findley Group, a well-regarded financial institutions rating company. And, we doubled the assets of our Investment & Brokerage Services Department.

The Board of Directors and management teams at First Northern are fully engaged to face the challenges that lie ahead in 2008 and beyond. Despite the national projections for continued slowing economic conditions, we are confident that we are well positioned to create significant value for our shareholders. Our employees are passionate about building enduring relationships with our customers. We know our success has been built on continued strong and healthy relationships...with our customers, with each other, with our communities and with our shareholders. Relationships are built on trust. And this trust is what people depend on when they think of First Northern Bank. Because of that trust, our customers refer their friends, neighbors and associates to the Bank. That has always been the hallmark of our success, and it will continue to be as we open new branches, continue to expand into adjacent markets, identify mutually beneficial partnerships, and develop new products to serve our very valued customers.

We close on a note of sincere thanks to our shareholders, for your continued confidence in our abilities, particularly during such a challenging year. Providing you with value on your investment remains our ultimate goal. This will only be achieved through providing our customers with the best that banking has to offer. We have an unwavering commitment to high performance and superior service. We have the experience and the depth to be able to adapt to changing economic environments. We know what it takes to be successful in this business. We look forward to our bright future.

Frank J. Andrews Chairman of the Board

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Owen J. Onsum President and Chief Executive Officer





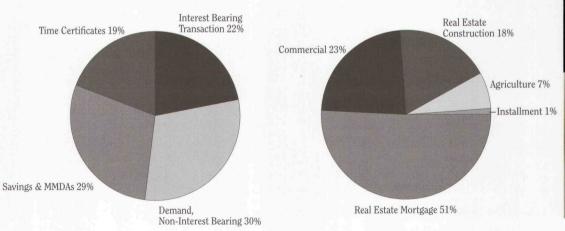
"First Northern helps keep my business financially fit." – Galen Miler, Millennium Sports Club, Vacaville

summary of operations

Dollars in thousands	2007	2006	2005	2004	2003
Interest Income					
and Loan Fees	\$ 48,594	\$48,070	\$40,902	\$31,619	\$30,326
Interest Expense	(11,738)	(9,426)	(5,729)	(3,426)	(3,109)
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Net Interest Income	36,856	38,644	35,173	28,193	27,217
Provision for Loan Losses	(4,795)	(735)	(600)	(207)	(2,153)
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Net Interest Income after					
Provision for Loan Losses	32,061	37,909	34,573	27,986	25,064
Other Operating Income	7,160	5,289	5,720	5,214	7,160
Other Operating Expense	(28,803)	(29,219)	(26,813)	(22,943)	(22,868)
Income before Taxes	10,418	13,979	13,480	10,257	9,356
Provisions for Taxes	(3, 137)	(5,169)	(4,792)	(3,550)	(3,245)
Net Income	\$ 7,281	\$ 8,810	\$ 8,688	\$ 6,707	\$ 6,111
Basic Income Per Share	\$ 0.83	\$ 0.98	\$ 0.96	\$ 0.74	\$ 0.67
Diluted Income Per Share	\$ 0.80	\$ 0.94	\$ 0.92	\$ 0.72	\$ 0.66
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deposit portfolio composition

loan portfolio composition





"First Northern's menu of products and successful traditions are great ingredients for our business." – Shar & Kevin Katz, Caffé Italia, Davis



"We expect the best, so we bank with First Northern." - Cathy McPhillips, EarthSavers, Erosion Control Products, Woodland



stock information

As of December 31, 2007, there were 1,231 holders of record of the Company's common shares, which is the only class of equity securities authorized or issued.

The Company's common stock is not listed on any exchange nor is it listed on the NASDAQ, however, it can be found on the OTC Bulletin Board under the symbol FNRN. First Northern Community Bancorp is aware that Howe Barnes Hoefer & Arnett, Inc., Wedbush Morgan Securities, Stone & Youngberg, Inc. and Monroe Securities, Inc. all make a market in the Company's stock (see page 16 for contact information). Management is aware that there are also private transactions in the Company's common stock and the data set forth may not reflect all such transactions. The range of high and low bid quotations for each quarterly period during 2007 and 2006, as provided by Stone & Youngberg, is set forth herein to the extent available:

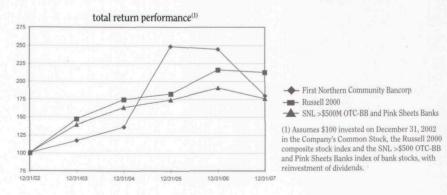
2007			2006			
High*	Low*		High*	Low*		
\$17.83	\$14.86	4th Quarter	\$23.14	\$20.25	4th Quarter	
\$17.92	\$14.86	3rd Quarter	\$24.02	\$22.25	3rd Quarter	
\$18.16	\$16.36	2nd Quarter	\$25.81	\$23.23	2nd Quarter	
\$20.92	\$17.45	1st Quarter	\$25.58	\$21.20	1st Quarter	

* Price adjusted for dividends and splits.

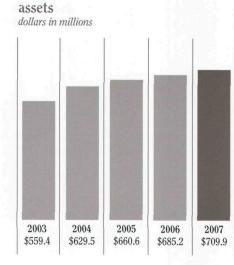
stock performance graph

The graph below compares the cumulative total shareholder return on First Northern Community Bancorp (the "Company") common stock to the cumulative total return of the Russell 2000, and SNL >\$500M OTC-BB and Pink Sheets Banks as prepared by SNL Financial LC, which uses the cumulative total or the OTC Bulletin Board, an electronic, screen-based market maintained by the NASD, Inc.'s subsidiary, or the Pink Sheets. The following comparison covers the period December 31, 2002 to December 31, 2007. The graph assumes that \$100 was invested on December 31, 2002 and that all dividends were reinvested.

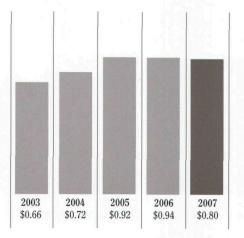
The Company is not among the approximately 2,000 companies included in the Russell 2000. The Company is among the commercial banks and bank holding companies included in the SNL >\$500M OTC-BB and Pink Sheets Banks whose stocks trade on either the OTC Bulletin Board or Pink Sheets.



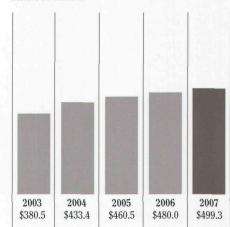
financial results



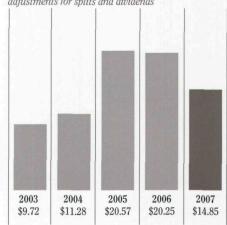
diluted earnings per share

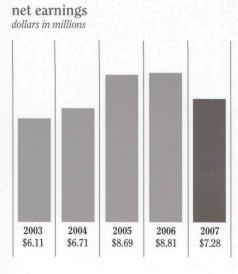


loans dollars in millions

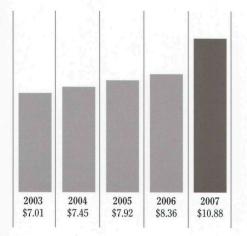


stock price prices are as of year-end and reflect adjustments for splits and dividends

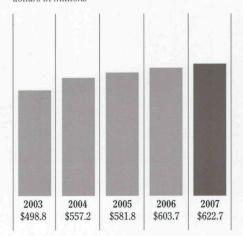




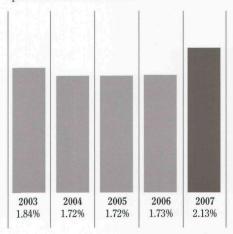
allowance for loan losses *dollars in millions*



deposits dollars in millions



allowance for loan losses as a percent of total loans





senior management team Larry Miller, Sr. Vice President/Human Resources Director; Bruce A. Orris, Sr. Vice President/Chief Information Officer; Louise A. Walker, Sr. Executive Vice President/Chief Financial Officer; Kimberly A. DeBra, Sr. Vice President/Corporate Communications & Marketing; Robert M. Walker, Executive Vice President/Commercial, Retail & Trust Divisions; Patrick S. Day, Executive Vice President/Chief Credit Officer; Owen J. Onsum, President/Chief Executive Officer & Director First Northern Community Bancorp & First Northern Bank

senior vice presidents

Jeffrey A. Adamski Stanley R. Bean Curt Houston Steve Oren

vice presidents

Patricia Armlin Steven Avery Chris Ann Bachtel Christopher Barto Cindy Beck Denise Burris Josh Corell Dave Davis John Davis Ann Diamondstone Keith Evans Sally Galindo Nancy Garton Scott Griffith Juanita Holmes **Kim Judkins** Jessica Kilkenny Paul Kolarik Carol Landry Bill Lobotzke Gavle Matsuoka Steve McCurley Ann Marie Meloy-Lavallee **Geoffrey Miller** Jane Millett Janice Myers Michael W. Nease Mary Nootenboom Marc Pearl Celso Pena **Craig Perkins Yvonne** Pigeon

Terry Ramm Stephen Romeo Gwyn Runnels Phyllis Seelye Doug Shepard Jeremiah Smith Norman Todd Ute Turner Karen Walker William Woehler Roy Yarbrough

assistant vice presidents

Pam Aguilera William Arnott Linda K. Barbosa Ramona Baumeister Lynn Campbell Janet Carrere Susan Clark



board of directors Owen J. Onsum, *President/Chief Executive Officer & Director First Northern Community Bancorp & First Northern Bank;* Frank J. Andrews, Jr., CHAIRMAN OF THE BOARD, *President/Andrews, Lando & Associates;* David W. Schulze, *Retired Farmer/Manager Family Farming Operation;* Foy S. McNaughton, *President & Chief Executive Officer, McNaughton Newspapers;* Diane P. Hamlyn, *Founder, Davisville Travel;* John F. Hamel, *Retired Banker;* John M. Carbahal, *CPA, Principal & Shareholder Carbahal & Company, Inc., an Accountancy Corporation;* Gregory DuPratt, VICE CHAIRMAN OF THE BOARD, *Vice President Ron DuPratt Ford;* Lori J. Aldrete, *Principal, ACS Quantum Strategies, LLC;* Andrew Wallace, *Chief Financial Officer & Chief Operating Officer Wallace-Kuhl & Associates, Inc.*

Alvsia Corell Irma Del Nero Arda Eckels Marcia Faulkner Elaine Green Laura Guerrero Jackie Hernandez Lvnette Hierpe **Richard Jordana** Kathy Kolb Gayna Lamb-Bang Lynne Lincoln Sheri Mosher Stacie Pinkston **Catherine Ross-Price** Karen Seymour Dianna Schmid Cary Schroeder Susan Spann Angela Wheeler

officers

Jinny Adams Jennie Baumeister Kim Bonnington **Kimberly Bowman** Joanne Bryant Kerry Clearwater Jane Christophersen Shirley d'Alguen **BriAnne** Dewberry Stephanie Douglass Kathy Dozier Anne Galindo Lawrence Gapinski Jeanette A. Garcia Michael Girvin Steve Goldstein Elizabeth Hernandez Dyann Houston

Alison Jewett Kristen Lenz Michaela Long Alison Maha Katie Mertz Marnie Nessen Aarti Pendse **Ashley Phillips** Kathy Redman Rosina Sandoval Stephen Schmidt Donna Schneider Laura Sires Julie Solorio Paul Stockman Charles Thiot Lisa Tubbs

shareholder information

form 10-K

The Company makes available free of charge on <u>www.thatsmybank.com</u> its Annual Reports on SEC Form 10-K, as filed with the SEC pursuant to the Securities Exchange Act of 1934, or by writing to Lynn Campbell, Assistant Vice President/Corporate Secretary, First Northern Community Bancorp, 195 N. First Street, Dixon, California, 95620. These filings are also accessible on the SEC's website at <u>www.sec.gov</u>. Shareholders may also obtain without charge a copy of the Bank's Annual Disclosure Statement prepared pursuant to Part 350 of the FDIC's rules and regulations by writing to the address above or by calling Administration, (707) 678-3041.

annual meeting of shareholders

The 2008 Annual Meeting of Shareholders will be held at 5:30 p.m., Tuesday, May 13, 2008 at the First Northern Bank Operations Center, 210 Stratford Avenue, Dixon, California 95620.

Cautionary Note Regarding Forward-Looking Information

This publication includes forward-looking statements, which include statements regarding forecasts of our financial results and condition, credit quality, the company's focus, vision and strategies, and the expected benefits of its strategies, the company's growth prospects and competitive position, ability to return capital to investors and enhance shareholder value, expectations for the company's operations and business, and assumptions for those forecasts and expectations. Do not rely unduly on forward-looking statements. Actual results might differ significantly from the company's forecasts and expectations. Please refer to Item 1A "Risk Factors" in the Form 10-K for a discussion of some factors that may cause results to differ. All forward-looking information is based on information available as of the date of this report. We assume no obligation to update any forward-looking information.

independent auditors

Moss Adams LLP, 3121 West March Lane, Suite 100 Stockton, California 95219-2303

For stock information, please call one of the Bancorp's market makers:

John Cavender Howe Barnes Hoefer & Arnett, Inc. (800) 346-5544

Lisa Ann Gallo Wedbush Morgan Securities (800) 357-3680

Troy Norlander Stone & Youngberg (800) 288-2811

Steven Schroeder Monroe Securities, Inc. (800) 766-5560

corporate headquarters

195 N. First Street Dixon, California 95620 (707) 678-3041

First Northern Community Bancorp administrative management

Owen J. Onsum President and Chief Executive Officer

Louise A. Walker Sr. Executive Vice President/ Chief Financial Officer

Patrick S. Day Executive Vice President

Robert M. Walker Executive Vice President

Lynn Campbell Assistant Vice President/ Corporate Secretary

office locations

Administration 195 N. First Street Dixon, California 95620 (707) 678-3041

Asset Management & Trust Department 1007 7th Street, Ste. M100 Sacramento, California 95814 (916) 325-0050

Central Operations 210 Stratford Avenue Dixon, California 95620 (707) 678-1904

Covell Gardens Satellite Office 1111 Alvarado Street Davis, California 95616

Davis Branch 434 Second Street Davis, California 95616 (530) 758-7500

Davis Real Estate Loan Office 624 Second Street Davis, California 95616 (530) 753-1585

Dixon Branch 195 N. First Street Dixon, California 95620 (707) 678-4422

Downtown Financial Center 555 Mason Street, Suite 100 Vacaville, California 95688 (707) 447-8600 Downtown Sacramento Branch 700 J Street Sacramento, California 95814 (916) 447-9000

Fairfield Branch 1455 Oliver Drive Fairfield, California 94534 (707) 425-2900

Folsom Branch 2360 E. Bidwell Street, Suite 105 Folsom, California 95630 (916) 817-3900

Folsom Real Estate Loan Office 2360 E. Bidwell Street, Suite 100 Folsom, California 95630 (916) 817-3910

Investment & Brokerage Services 2360 E. Bidwell Street, Suite 105 Folsom, California 95630 (916) 817-3909

Regency Park Branch 661 Elmira Road Vacaville, California 95687 (707) 447-1400

Roseville Branch 2150 Douglas Boulevard, Suite 100 Roseville, California 95661 (916) 787-8510

Roseville Real Estate Loan Office 1133 Coloma Way, Suite A Roseville, California 95661 (916) 787-8500 SBA Loan Department 1007 7th Street, M102 Sacramento, California 95814 (916) 567-6270

University Retirement Community Satellite Office 1515 Shasta Drive Davis, California 95616

Vacaville Real Estate Loan Office 555 Mason Street Vacaville, California 95688 (707) 469-2130

West Sacramento Branch 1300 Harbor Boulevard W. Sacramento, California 95691 (916) 372-1023

Winters Branch 48 Main Street Winters, California 95694 (530) 795-4501

Woodland Branch 11 W. Court Street, Suite A Woodland, California 95695 (530) 661-6000

Woodland Real Estate Loan Office 30 W. Main Street Woodland, California 95695 (530) 662-8694

Caption for photo on front cover:

"A well-established partner like First Northern is an asset to our business."

- Kelly & Max Fregoso, Fregoso Builders, Inc., Sacramento Effie Yeaw Nature Center, built By Fregoso Builders, Inc.

COMMUNITY BANCORP



Expertise in Community Banking

We bring a wealth of financial solutions to our clients:

Cash Management Services Deposit Capture Asset Management & Trust Administration, *non-FDIC insured* Investment & Brokerage Services, *non-FDIC insured* Small Business Administration Lending Residential Mortgage Lending Lease Financing Construction Financing Business Banking Internet Banking Personal Banking Non-Profit/Association Banking Private Client Services Payroll Services

195 N. First Street Dixon, California 95620



Member FDIC