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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-K**

**x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**For the Fiscal Year Ended December 31, 2008**

**OR**

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_.**

**Commission File Number 000-30707**

**First Northern Community Bancorp**

(Exact name of Registrant as specified in its charter)

California  
(State or other jurisdiction of incorporation or organization)

68-0450397  
(I.R.S. Employer Identification Number)

195 N. First St., Dixon, CA  
(Address of principal executive offices)

95620  
(Zip Code)

**707-678-3041**

(Registrant's telephone number including area code)

Securities registered pursuant to Section 12(b) of the Act:  
Securities registered pursuant to Section 12(g) of the Act:

None  
Common Stock, no par value  
(Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

**Yes o                      No x**

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act.

**Yes o                      No x**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

**Yes x                      No o**

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (Section 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. **x**

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

**Large accelerated filer o    Accelerated filer x    Non-accelerated filer o    Smaller reporting company o**

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

**Yes o                      No x**

The aggregate market value of the Common Stock held by non-affiliates of the registrant on June 30, 2008 (based upon the last reported sales price of such stock on the OTC Bulletin Board on June 30, 2008) was \$103,291,164.

The number of shares of Common Stock outstanding as of March 12, 2009 was 8,654,288.

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Items 10, 11, 12 (as to security ownership of certain beneficial owners and management), 13 and 14 of Part III incorporate by reference information from the registrant's proxy statement to be filed with the Securities and Exchange Commission in connection with the solicitation of proxies for the registrant's 2009 Annual Meeting of Shareholders

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*This Annual Report on Form 10-K contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the “safe harbor” created by those sections. Forward-looking statements include the information concerning possible or assumed future results of operations of the Company set forth under the heading “Management’s Discussion and Analysis of Financial Condition and Results of Operations.” Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. Often they include words such as “expect,” “anticipate,” “intend,” “plan,” “believe,” “estimate,” “consider,” or words of similar meaning, or future or conditional verbs such as “will,” “would,” “should,” “could,” “might,” or “may. These forward-looking statements involve certain risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Such risks and uncertainties include, but are not limited to, the risks discussed in Part I, Item 1A under the caption “Risk Factors” and other risk factors discussed elsewhere in this Report. All of these forward-looking statements are based on assumptions about an uncertain future and are based on information available to us at the date of these statements. The Company undertakes no obligation to update any forward-looking statements to reflect events or circumstances arising after the date on which they are made.*

## **PART I**

### **ITEM 1 - BUSINESS**

Unless otherwise indicated, all information herein has been adjusted to give effect to our two-for-one stock split in 2005 and stock dividends.

First Northern Bank of Dixon (“First Northern” or the “Bank”) was established in 1910 under a California state charter as Northern Solano Bank, and opened for business on February 1st of that year. On January 2, 1912, the First National Bank of Dixon was established under a federal charter, and until 1955, the two entities operated side by side under the same roof and with the same management. In an effort to increase efficiency of operation, reduce operating expense, and improve lending capacity, the two banks were consolidated on April 8, 1955, with the First National Bank of Dixon as the surviving entity.

On January 1, 1980, the Bank’s federal charter was relinquished in favor of a California state charter, and the Bank’s name was changed to First Northern Bank of Dixon.

In April of 2000, the shareholders of First Northern approved a corporate reorganization, which provided for the creation of a bank holding company, First Northern Community Bancorp (the “Company”). The objective of this reorganization, which was effected May 19, 2000, was to enable the Bank to better compete and grow in its competitive and rapidly changing marketplace. As a result of the reorganization, the Bank is a wholly owned and principal operating subsidiary of the Company.

First Northern engages in the general commercial banking business throughout the California Counties of Solano, Yolo, Placer and Sacramento.

The Company’s and the Bank’s Administrative Offices are located in Dixon, California. Also located in Dixon are the back office functions of the Information Services/Central Operations Department and the Central Loan Department.

The Bank has eleven full service branches. Four are located in the Solano County cities of Dixon, Fairfield, and Vacaville (2). Four branches are located in the Yolo County cities of Winters, Davis, West Sacramento and Woodland. One branch is located in Downtown Sacramento in Sacramento County, and one branch is located in the city of Roseville in Placer County. The Bank also has two satellite banking offices inside retirement communities in the city of Davis. In addition, the Bank has real estate loan offices in Davis, Folsom and Roseville that originate residential mortgages and construction loans. The Bank also has a Small Business Administration (“SBA”) Loan Department and an Asset Management & Trust Department in Downtown Sacramento that serve the Bank’s entire market area.

First Northern is in the commercial banking business, which includes accepting demand, interest bearing transaction, savings, and time deposits, and making commercial, consumer, and real estate related loans. It also offers installment note collection, issues cashier’s checks, sells travelers’ checks, rents safe deposit boxes, and provides other customary banking services. The Bank is a member of the Federal Deposit Insurance Corporation (“FDIC”) and each depositor’s account is insured up to \$250,000 through December 31, 2009 at which time the insurance coverage is expected to return to \$100,000.

First Northern also offers a broad range of alternative investment products and services. The Bank offers these services through an arrangement with Raymond James Financial Services, Inc., an independent broker/dealer and a member of NASD and SIPC. All investments and/or financial services offered by representatives of Raymond James Financial Services, Inc. are not insured by the FDIC.

The Bank offers equipment leasing and limited international banking services through third parties.

The operating policy of the Bank since its inception has emphasized serving the banking needs of individuals and small- to medium-sized businesses. In Dixon, this has included businesses involved in crop and livestock production. Historically, the economy of the Dixon area has been primarily dependent upon agricultural related sources of income and most employment opportunities have also been related to agriculture. Since 2000, Dixon has been growing and becoming more diverse with noticeable expansion in the areas of industrial, commercial, retail and residential housing projects.

Agriculture continued to be a significant factor in the Bank's business after the opening of the first branch office in Winters in 1970. A significant step was taken in 1976 to reduce the Company's dependence on agriculture with the opening of the Davis Branch.

The Davis economy is supported significantly by the University of California, Davis. In 1981, a branch was opened in South Davis, and was consolidated into the main Davis Branch in 1986.

In 1983, the West Sacramento Branch was opened. The West Sacramento economy is built primarily around transportation and distribution related business. This addition to the Bank's market area further reduced the Company's dependence on agriculture.

In order to accommodate the demand of the Bank's customers for long-term residential real estate loans, a Real Estate Loan Office was opened in 1983. This office is centrally located in Davis, and has enabled the Bank to access the secondary real estate market.

The Vacaville Branch was opened in 1985. Vacaville is a rapidly growing community with a diverse economic base including a California state prison, food processing, distribution, shopping centers (Factory Outlet Stores), medical, biotech and other varied industries.

In 1994, the Fairfield Branch was opened. Fairfield has also been a rapidly growing community bounded by Vacaville to its east. Its diverse economic base includes military (Travis AFB), food processing (an Anheuser-Busch plant), retail (Solano Mall), manufacturing, medical, agriculture, and other varied industries. Fairfield is the county seat of Solano County.

A real estate loan production office was opened in El Dorado Hills, in April 1996, to serve the growing mortgage loan demand in the foothills area east of Sacramento. This office was moved to Folsom in 2006, a more central location for serving Folsom, Rancho Cordova, and the west slope of El Dorado County.

The SBA Loan Department was opened in April 1997 in Sacramento to serve the small business and industrial loan demand throughout the Bank's entire market area.

In June of 1997, the Bank's seventh branch was opened in Woodland, the county seat of Yolo County. Woodland is an expanding and diversified city with an economy dominated by agribusiness, retail services, and a healthy industrial sector.

The Bank's eighth branch, the Downtown Financial Center, opened in July of 2000 in Vacaville to serve the business and individual financial needs on the west side of Interstate-80. Also in July of 2000, in an adjacent office, the Bank opened its third real estate loan production office. The Vacaville real estate loan office was closed in 2007 in response to the current dramatic slowdown in the housing market. ecks es ofe I found. How does it look for including in our 10-K.

Two satellite banking offices of the Bank's Davis Branch were opened in 2001 in the Davis senior living communities of Covell Gardens and the University Retirement Community.

In December of 2001, Roseville became the site of the Bank's fourth real estate loan production office. This office serves the residential mortgage loan needs throughout Placer County.

In March of 2002, the Bank opened its ninth branch in a new class-A commercial building located on the harbor in Suisun City. After five years in operation and slower than anticipated city growth, in 2007 the Bank decided to close its Suisun City Branch and serve the Branch's customers out of its Fairfield Branch. The Fairfield Branch was expanded and remodeled to accommodate the additional customers and to include an investment & brokerage services office.

In October of 2002, the Bank opened its tenth branch on a prominent corner in Downtown Sacramento to serve Sacramento Metro's business center and its employees. The Bank's Asset Management & Trust Department, located on the mezzanine of the Downtown Sacramento Branch, was opened in 2002 to serve the trust and fiduciary needs of the Bank's entire market area. Fiduciary services are offered to individuals, businesses, governments and charitable organizations in the Solano, Yolo, Sacramento, Placer and El Dorado County regions.

In August of 2003, a full service real estate loan production office was opened in Woodland. This loan office is located within the same commercial office complex as the Bank's Woodland Branch. The Bank's history of servicing the Woodland community, coupled with the continued growth of the Woodland housing market, prompted this decision to expand the Bank's real estate loan services for the community. The economic recession of 2008, spurred on by falling real estate values, created the need to close the Woodland Real Estate Loan Office in July 2008. A real estate mortgage loan representative continues to serve the Woodland market.

The Bank expanded its presence in Placer County in January 2005 by opening a full service branch on a prominent corner in the rapidly growing business district of Roseville.

In the fourth quarter of 2006, the Bank opened its Folsom Financial Center which houses a full service branch, a real estate loan production office, and an investment & brokerage services office. Due to a slowdown in the economy and strong local competition for financial services, in June 2008, it was decided that the Bank's Folsom deposit and loan customers could be consolidated into the Bank's Roseville and Downtown Sacramento Branches. In October 2008, the Folsom Investment & Brokerage Services team moved out of the space it occupied within the former Folsom Branch to share a suite with the Folsom Real Estate Loan team just a couple of doors down the hall.

In late 2007, First Northern Bank seized an opportunity in Auburn to acquire several key personnel from a highly respected local bank that had just merged with a large conglomerate bank. While First Northern scouted for a branch site, the 'Auburn team' worked from the Bank's Roseville Branch to develop business in Auburn. In June 2008, the Bank opened its Auburn Financial Center in a temporary location within a busy retail shopping center along Highway 49. The Financial Center houses a full service branch and an Investment & Brokerage Services Office. Auburn is the county seat of Placer County.

Through this period of change and diversification, the Bank's strategic focus, which emphasizes serving the banking needs of individuals and small-to medium-sized businesses, has not changed. The Bank takes real estate, crop proceeds, securities, savings and time deposits, automobiles, and equipment as collateral for loans.

Most of the Bank's deposits are attracted from the market of northern and central Solano County and southern and central Yolo County. The Company believes that the Bank's deposit base does not involve any undue concentration levels from one or a few major depositors.

As of December 31, 2008, the Company and the Bank employed 228 full-time equivalent staff. The Company and the Bank consider their relationship with their employees to be good and have not experienced any interruptions of operations due to labor disagreements.

First Northern has historically experienced seasonal swings in both deposit and loan volumes due primarily to general economic factors and specific economic factors affecting our customers. Deposits have typically hit lows in February or March and have peaked in November or December. Loans typically peak in the late spring and hit lows in the fall as crops are harvested and sold. Since the real estate and agricultural economies generally follow the same seasonal cycle, they experience the same deposit and loan fluctuations.

## Available Information

The Company's internet address is [www.thatmybank.com](http://www.thatmybank.com), and the Company makes available free of charge on this website its Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports, as soon as reasonably practicable after the Company electronically files such material with, or furnishes it to, the SEC. These filings are also accessible on the SEC's website at [www.sec.gov](http://www.sec.gov). The information found on the Company's website shall not be deemed incorporated by reference by any general statement incorporating by reference this report into any filing under the Securities Act of 1933 or under the Securities Exchange Act of 1934 and shall not otherwise be deemed filed under such Acts.

## The Effect of Government Policy on Banking

The earnings and growth of the Bank are affected not only by local market area factors and general economic conditions, but also by government monetary and fiscal policies. For example, the Board of Governors of the Federal Reserve System (the "FRB") influences the supply of money through its open market operations in U.S. Government securities, adjustments to the discount rates applicable to borrowings by depository institutions and others and establishment of reserve requirements against both member and non-member financial institutions' deposits. Such actions significantly affect the overall growth and distribution of loans, investments and deposits and also affect interest rates charged on loans and paid on deposits. The nature and impact of future changes in such policies on the business and earnings of the Company cannot be predicted. Additionally, state and federal tax policies can impact banking organizations.

As a consequence of the extensive regulation of commercial banking activities in the United States, the business of the Company is particularly susceptible to being affected by the enactment of federal and state legislation which may have the effect of increasing or decreasing the cost of doing business, modifying permissible activities or enhancing the competitive position of other financial institutions. Any change in applicable laws, regulations or policies may have a material adverse effect on the business, financial condition or results of operations, or prospects of the Company.

## Regulation and Supervision of Bank Holding Companies

The Company is a bank holding company subject to the Bank Holding Company Act of 1956, as amended (the "BHCA"). The Company reports to, registers with, and may be examined by, the FRB. The FRB also has the authority to examine the Company's subsidiaries. The costs of any examination by the FRB are payable by the Company.

The Company is a bank holding company within the meaning of Section 3700 of the California Financial Code. As such, the Company and the Bank are subject to examination by, and may be required to file reports with, the California Commissioner of Financial Institutions (the "Commissioner").

The FRB has significant supervisory and regulatory authority over the Company and its affiliates. The FRB requires the Company to maintain certain levels of capital. *See* "Capital Standards" below for more information. The FRB also has the authority to take enforcement action against any bank holding company that commits any unsafe or unsound practice, or violates certain laws, regulations or conditions imposed in writing by the FRB. *See* "Prompt Corrective Action and Other Enforcement Mechanisms" below for more information. According to FRB policy, bank holding companies are expected to act as a source of financial and managerial strength to subsidiary banks, and to commit resources to support subsidiary banks. This support may be required at times when a bank holding company may not be able to provide such support.

Under the BHCA, a company generally must obtain the prior approval of the FRB before it exercises a controlling influence over a bank, or acquires, directly or indirectly, more than 5% of the voting shares or substantially all of the assets of any bank or bank holding company. Thus, the Company is required to obtain the prior approval of the FRB before it acquires, merges or consolidates with any bank or bank holding company. Any company seeking to acquire, merge or consolidate with the Company also would be required to obtain the prior approval of the FRB.

The Company is generally prohibited under the BHCA from acquiring ownership or control of more than 5% of the voting shares of any company that is not a bank or bank holding company and from engaging directly or indirectly in activities other than banking, managing banks, or providing services to affiliates of the holding company. However, a bank holding company, with the approval of the FRB, may engage, or acquire the voting shares of companies engaged, in activities that the FRB has determined to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. A bank holding company must demonstrate that the benefits to the public of the proposed activity will outweigh the possible adverse effects associated with such activity.

The Gramm-Leach-Bliley Act of 1999 ("GLBA") eliminated many of the restrictions placed on the activities of bank holding companies that become financial holding companies. Among other things, GLBA repealed certain Glass-Steagall Act restrictions on affiliations between banks and securities firms, and amended the BHCA to permit bank holding companies that are financial holding companies to engage in activities, and acquire companies engaged in activities, that are: financial in nature (including insurance underwriting, insurance company portfolio investment, financial advisor, securities underwriting, dealing and market-making, and merchant banking activities); incidental to financial activities; or complementary to financial activities if the FRB determines that they pose no substantial risk to the safety or soundness of depository institutions or the financial system in general. The Company has not become a financial holding company. GLBA also permits national banks to engage in activities considered financial in nature through a financial subsidiary, subject to certain conditions and limitations and with the approval of the Comptroller of the Currency.

A bank holding company may acquire banks in states other than its home state without regard to the permissibility of such acquisitions under state law, but subject to any state requirement that the bank has been organized and operating for a minimum period of time, not to exceed five years, and the requirement that the bank holding company, prior to or following the proposed acquisition, controls no more than 10% of the total amount of deposits of insured depository institutions in the United States and no more than 30% of such in that state (or such lesser or greater amount set by state law). Banks may also merge across state lines, thereby creating interstate branches. Furthermore, a bank is able to open new branches in a state in which it does not already have banking operations, if the laws of such state permit such de novo branching.

Under California law, (a) out-of-state banks that wish to establish a California branch office to conduct core banking business must first acquire an existing California bank or industrial bank, which has existed for at least five years, by merger or purchase, (b) California state-chartered banks are empowered to conduct various authorized branch-like activities on an agency basis through affiliated and unaffiliated insured depository institutions in California and other states, and (c) the Commissioner is authorized to approve an interstate acquisition or merger which would result in a deposit concentration in California exceeding 30% if the Commissioner finds that the transaction is consistent with public convenience and advantage. However, a state bank chartered in a state other than California may not enter California by purchasing a California branch office of a California bank or industrial bank without purchasing the entire entity or by establishing a de novo California bank.

The FRB generally prohibits a bank holding company from declaring or paying a cash dividend which would impose undue pressure on the capital of subsidiary banks or would be funded only through borrowing or other arrangements that might adversely affect a bank holding company's financial position. The FRB's policy is that a bank holding company should not continue its existing rate of cash dividends on its common stock unless its net income is sufficient to fully fund each dividend and its prospective rate of earnings retention appears consistent with its capital needs, asset quality and overall financial condition. The Company is also subject to restrictions relating to the payment of dividends under California corporate law. See "Restrictions on Dividends and Other Distributions" below for additional restrictions on the ability of the Company and the Bank to pay dividends.

Transactions between the Company and the Bank are subject to a number of other restrictions. FRB policies forbid the payment by bank subsidiaries of management fees, which are unreasonable in amount or exceed the fair market value of the services rendered (or, if no market exists, actual costs plus a reasonable profit). Subject to certain limitations, depository institution subsidiaries of bank holding companies may extend credit to, invest in the securities of, purchase assets from, or issue a guarantee, acceptance, or letter of credit on behalf of, an affiliate, provided that the aggregate of such transactions with affiliates may not exceed 10% of the capital stock and surplus of the institution, and the aggregate of such transactions with all affiliates may not exceed 20% of the capital stock and surplus of such institution. The Company may only borrow from depository institution subsidiaries of the Company if the loan is secured by marketable obligations with a value of a designated amount in excess of the loan. Further, the Company may not sell a low-quality asset to the Bank.



## **Bank Regulation and Supervision**

The Bank is subject to regulation, supervision and regular examination by the California Department of Financial Institutions (“DFI”) and the FDIC and the Company by the FRB. The regulations of these agencies affect most aspects of the Company’s business and prescribe permissible types of loans and investments, the amount of required reserves, requirements for branch offices, the permissible scope of the Company’s activities and various other requirements. While the Bank is not a member of the FRB, it is also directly subject to certain regulations of the FRB dealing primarily with check clearing activities, establishment of banking reserves, Truth-in-Lending (Regulation Z), Truth-in-Savings (Regulation DD), and Equal Credit Opportunity (Regulation B). In addition, the banking industry is subject to significantly increased regulatory controls and processes regarding Bank Secrecy Act and anti-money laundering laws. In recent years, a number of banks and bank holding companies announced the imposition of regulatory sanctions, including regulatory agreements and cease and desist orders and, in some cases, fines and penalties by the bank regulators due to failures to comply with the Bank Secrecy Act and other anti-money laundering legislation. In a number of these cases, the fines and penalties have been significant. Failure to comply with these additional requirements may also adversely affect the ability to obtain regulatory approvals for future initiatives requiring regulatory approval, including acquisitions.

Under California law, the Bank is subject to various restrictions on, and requirements regarding, its operations and administration including the maintenance of branch offices and automated teller machines, capital and reserve requirements, deposits and borrowings, stockholder rights and duties, and investment and lending activities.

California law permits a state chartered bank to invest in the stock and securities of other corporations, subject to a state chartered bank receiving either general authorization or, depending on the amount of the proposed investment, specific authorization from the Commissioner. Federal banking laws, however, impose limitations on the activities and equity investments of state chartered, federally insured banks. The FDIC rules on investments prohibit a state bank from acquiring an equity investment of a type, or in an amount, not permissible for a national bank. Non-permissible investments must have been divested by state banks no later than December 19, 1996. FDIC rules also prohibit a state bank from engaging as a principal in any activity that is not permissible for a national bank, unless the bank is adequately capitalized and the FDIC approves the activity after determining that such activity does not pose a significant risk to the deposit insurance fund. The FDIC rules on activities generally permit subsidiaries of banks, without prior specific FDIC authorization, to engage in those activities that have been approved by the FRB for bank holding companies because such activities are so closely related to banking to be a proper incident thereto. Other activities generally require specific FDIC prior approval and the FDIC may impose additional restrictions on such activities on a case-by-case basis in approving applications to engage in otherwise impermissible activities.

## **The USA Patriot Act**

Title III of the United and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the “USA Patriot Act”) includes numerous provisions for fighting international money laundering and blocking terrorism access to the U.S. financial system. The USA Patriot Act requires certain additional due diligence and record keeping practices, including, but not limited to, new customers, correspondent and private banking accounts. In March 2006, President Bush signed into law a renewal of the USA Patriot Act.

Part of the USA Patriot Act is the International Money Laundering Abatement and Financial Anti-Terrorism Act of 2001 (“IMLAFATA”). Among its provisions, IMLAFATA requires each financial institution to: (i) establish an anti-money laundering program; (ii) establish appropriate anti-money laundering policies, procedures and controls; (iii) appoint a Bank Secrecy Act officer responsible for day-to-day compliance; and (iv) conduct independent audits. In addition, IMLAFATA contains a provision encouraging cooperation among financial institutions, regulatory authorities and law enforcement authorities with respect to individuals, entities and organizations engaged in, or reasonably suspected of engaging in, terrorist acts or money laundering activities. IMLAFATA expands the circumstances under which funds in a bank account may be forfeited and requires covered financial institutions to respond under certain circumstances to requests for information from federal banking agencies within 120 hours. IMLAFATA also amends the BHCA and the Bank Merger Act to require the federal banking agencies to consider the effectiveness of a financial institution’s anti-money laundering activities when reviewing an application under these Acts.

Pursuant to IMLAFATA, the Secretary of the Treasury, in consultation with the heads of other government agencies, has adopted and proposed special measures applicable to banks, bank holding companies, and/or other financial institutions. These measures include enhanced record keeping and reporting requirements for certain financial transactions that are of primary money laundering concern, due diligence requirements concerning the beneficial ownership of certain types of accounts, and restrictions or prohibitions on certain types of accounts with foreign financial institutions.

### **Privacy Restrictions**

GLBA, in addition to the previous described changes in permissible non-banking activities permitted to banks, bank holding companies and financial holding companies, also requires financial institutions in the U.S. to provide certain privacy disclosures to customers and consumers, to comply with certain restrictions on the sharing and usage of personally identifiable information, and to implement and maintain commercially reasonable customer information safeguarding standards.

The Company believes that it complies with all provisions of GLBA and all implementing regulations, and the Bank has developed appropriate policies and procedures to meet its responsibilities in connection with the privacy provisions of GLBA.

In October 2007, the federal bank regulatory agencies adopted final rules implementing the affiliate marketing provisions of the Fair and Accurate Credit Transactions Act of 2003, which amended the Fair Credit Reporting Act (FCRA). The final rules, which became effective on January 1, 2008, impose a prohibition, subject to certain exceptions, on a financial institution using certain information received from an affiliate to make a solicitation to a consumer unless the consumer is given notice and a reasonable opportunity to opt out of such solicitations, and the consumer does not opt out. The final rules apply to information obtained from the consumer's transactions or account relationships with an affiliate, any application the consumer submitted to an affiliate, and third-party sources, such as credit reports, if the information is to be used to send marketing solicitations. The rules do not supersede or affect a consumer's existing right under other provisions of the FCRA to opt out of the sharing between a financial institution and its affiliates of consumer information other than information relating solely to transactions or experiences between the consumer and the financial institution or its affiliates.

California and other state legislatures have adopted privacy laws, including laws prohibiting sharing of customer information without the customer's prior permission. These laws may make it more difficult for the Company to share information with its marketing partners, reduce the effectiveness of marketing programs, and increase the cost of marketing programs.

### **Capital Standards**

The federal banking agencies have risk-based capital adequacy guidelines intended to provide a measure of capital adequacy that reflects the degree of risk associated with a banking organization's operations for both transactions reported on the balance sheet as assets and transactions, such as letters of credit, and recourse arrangements, which are recorded as off-balance-sheet items. Under these guidelines, nominal dollar amounts of assets and credit equivalent amounts of off-balance-sheet items are multiplied by one of several risk adjustment percentages, which range from 0% for assets with low credit risk, such as certain U.S. government securities, to 100% for assets with relatively higher credit risk, such as certain loans.

In determining the capital level the Bank is required to maintain, the federal banking agencies do not, in all respects, follow generally accepted accounting principles ("GAAP") and have special rules which have the effect of reducing the amount of capital that will be recognized for purposes of determining the capital adequacy of the Bank.

A banking organization's risk-based capital ratios are obtained by dividing its qualifying capital by its total risk-adjusted assets and off-balance-sheet items. The regulators measure risk-adjusted assets and off-balance-sheet items against both total qualifying capital (the sum of Tier 1 capital and limited amounts of Tier 2 capital) and Tier 1 capital. Tier 1 capital consists of common stock, retained earnings, non-cumulative perpetual preferred stock, trust preferred securities (for up to 25% of total tier 1 capital), other types of qualifying preferred stock and minority interests in certain subsidiaries, less most other intangible assets and other adjustments. Net unrealized losses on available-for-sale equity securities with readily determinable fair value must be deducted in determining Tier 1 capital. For Tier 1 capital purposes, deferred tax assets that can only be realized if an institution earns sufficient taxable income in the future are limited to the amount that the institution is expected to realize within one year, or 10% of Tier 1 capital, whichever is less. Tier 2 capital may consist of a limited amount of the allowance for possible loan and lease losses, term preferred stock and other types of preferred stock and trust preferred securities not qualifying as Tier 1 capital, term subordinated debt and certain other instruments with some characteristics of equity. The inclusion of elements of Tier 2 capital are subject to certain other requirements and limitations of the federal banking agencies. The federal banking agencies require a minimum ratio of qualifying total capital to risk-adjusted assets and off-balance-sheet items of 8%, and a minimum ratio of Tier 1 capital to adjusted average risk-adjusted assets and off-balance-sheet items of 4%.

Under FDIC regulations, there are also two rules governing minimum capital levels that FDIC-supervised banks must maintain against the risks to which they are exposed. The first rule makes risk-based capital standards consistent for two types of credit enhancements (i.e., recourse arrangements and direct credit substitutes) and requires different amounts of capital for different risk positions in asset securitization transactions. The second rule permits limited amounts of unrealized gains on debt and equity securities to be recognized for risk-based capital purposes as of September 1, 1998. The FDIC rules also provide that a qualifying institution that sells small business loans and leases with recourse must hold capital only against the amount of recourse retained. In general, a qualifying institution is one that is well capitalized under the FDIC's prompt corrective action rules. The amount of recourse that can receive the preferential capital treatment cannot exceed 15% of the institution's total risk-based capital.

Effective January 1, 2002, the federal banking agencies, including the FDIC, adopted new regulations to change their regulatory capital standards to address the treatment of recourse obligations, residual interests and direct credit substitutes in asset securitizations that expose banks primarily to credit risk. Capital requirements for positions in securitization transactions are varied according to their relative risk exposures, while limited use is permitted of credit ratings from rating agencies, a banking organization's qualifying internal risk rating system or qualifying software. The regulation requires a bank to deduct from Tier 1 capital, and from assets, all credit-enhancing interest only-strips, whether retained or purchased that exceed 25% of Tier 1 capital. Additionally, a bank must maintain dollar-for-dollar risk-based capital for any remaining credit-enhancing interest-only strips and any residual interests that do not qualify for a ratings-based approach. The regulation specifically reserves the right to modify any risk-weight, credit conversion factor or credit equivalent amount, on a case-by-case basis, to take into account any novel transactions that do not fit well into the currently defined categories.

In addition to the risk-based guidelines, federal banking regulators require banking organizations to maintain a minimum amount of Tier 1 capital to adjusted average total assets, referred to as the leverage capital ratio. For a banking organization rated in the highest of the five categories used by regulators to rate banking organizations, the minimum leverage ratio of Tier 1 capital to total assets must be 3%. It is improbable; however, that an institution with a 3% leverage ratio would receive the highest rating by the regulators since a strong capital position is a significant part of the regulators' rating. For all banking organizations not rated in the highest category, the minimum leverage ratio must be at least 100 to 200 basis points above the 3% minimum. Thus, the effective minimum leverage ratio, for all practical purposes, must be at least 4% or 5%. In addition to these uniform risk-based capital guidelines and leverage ratios that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.

As of December 31, 2008, the Company's and the Bank's capital ratios exceeded applicable regulatory requirements.

The following tables present the capital ratios for the Company and the Bank, compared to the standards for well-capitalized bank holding companies and depository institutions, as of December 31, 2008 (amounts in thousands except percentage amounts).

	<b>The Company</b>		
	<b>Actual</b>		<b>Adequately Capitalized</b>
	<b>Capital</b>	<b>Ratio</b>	<b>Ratio</b>
Leverage	\$ 58,760	8.8%	4.0%
Tier 1 Risk-Based	58,760	10.1%	4.0%
Total Risk-Based	66,107	11.4%	8.0%

  

	<b>The Bank</b>			
	<b>Actual</b>		<b>Adequately Capitalized</b>	<b>Well Capitalized</b>
	<b>Capital</b>	<b>Ratio</b>	<b>Ratio</b>	<b>Ratio</b>
Leverage	\$ 58,377	8.7%	4.0%	5.0%
Tier 1 Risk-Based	58,377	10.1%	4.0%	6.0%
Total Risk-Based	65,724	11.3%	8.0%	10.0%

The federal banking agencies must take into consideration concentrations of credit risk and risks from non-traditional activities, as well as an institution's ability to manage those risks, when determining the adequacy of an institution's capital. This evaluation will be made as a part of the institution's regular safety and soundness examination. The federal banking agencies must also consider interest rate risk (when the interest rate sensitivity of an institution's assets does not match the sensitivity of its liabilities or its off-balance-sheet position) in evaluating a Bank's capital adequacy.

#### **Prompt Corrective Action and Other Enforcement Mechanisms**

The Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA") requires each federal banking agency to take prompt corrective action to resolve the problems of insured depository institutions, including but not limited to those that fall below one or more prescribed minimum capital ratios. The law required each federal banking agency to promulgate regulations defining the following five categories in which an insured depository institution will be placed, based on the level of its capital ratios: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized.

Under the prompt corrective action provisions of FDICIA, an insured depository institution generally will be classified in the following categories based on the capital measures indicated below:

##### "Well capitalized"

Total risk-based capital of 10%;  
Tier 1 risk-based capital of 6%; and  
Leverage ratio of 5%.

##### "Adequately capitalized"

Total risk-based capital of 8%;  
Tier 1 risk-based capital of 4%; and  
Leverage ratio of 4%.

##### "Undercapitalized"

Total risk-based capital less than 8%;  
Tier 1 risk-based capital less than 4%; or  
Leverage ratio less than 4%.

##### "Significantly undercapitalized"

Total risk-based capital less than 6%;  
Tier 1 risk-based capital less than 3%; or  
Leverage ratio less than 3%.

##### "Critically undercapitalized"

Tangible equity to total assets less than 2%.



An institution that, based upon its capital levels, is classified as “well capitalized,” “adequately capitalized” or “undercapitalized” may be treated as though it were in the next lower capital category if the appropriate federal banking agency, after notice and opportunity for hearing, determines that an unsafe or unsound condition or an unsafe or unsound practice warrants such treatment. At each successive lower capital category, an insured depository institution is subject to more restrictions. Management believes that at December 31, 2008, the Company and the Bank met the requirements for “well capitalized” institutions.

In addition to measures taken under the prompt corrective action provisions, commercial banking organizations may be subject to potential enforcement actions by the federal regulators for unsafe or unsound practices in conducting their businesses or for violations of any law, rule, regulation or any condition imposed in writing by the agency or any written agreement with the agency. Enforcement actions may include the imposition of a conservator or receiver, the issuance of a cease-and-desist order that can be judicially enforced, the termination of insurance of deposits (in the case of a depository institution), the imposition of civil money penalties, the issuance of directives to increase capital, the issuance of formal and informal agreements, the issuance of removal and prohibition orders against institution-affiliated parties and the enforcement of such actions through injunctions or restraining orders based upon a judicial determination that the agency would be harmed if such equitable relief was not granted. Additionally, a holding company’s inability to serve as a source of strength to its subsidiary banking organizations could serve as an additional basis for a regulatory action against the holding company.

### **Safety and Soundness Standards**

FDICIA also implemented certain specific restrictions on transactions and required federal banking regulators to adopt overall safety and soundness standards for depository institutions related to internal control, loan underwriting and documentation and asset growth. Among other things, FDICIA limits the interest rates paid on deposits by undercapitalized institutions, restricts the use of brokered deposits, limits the aggregate extensions of credit by a depository institution to an executive officer, director, principal shareholder or related interest, and reduces deposit insurance coverage for deposits offered by undercapitalized institutions for deposits by certain employee benefits accounts.

The federal banking agencies may require an institution to submit to an acceptable compliance plan as well as have the flexibility to pursue other more appropriate or effective courses of action given the specific circumstances and severity of an institution’s non-compliance with one or more standards.

### **Restrictions on Dividends and Other Distributions**

The power of the board of directors of an insured depository institution to declare a cash dividend or other distribution with respect to capital is subject to statutory and regulatory restrictions which limit the amount available for such distribution depending upon the earnings, financial condition and cash needs of the institution, as well as general business conditions. FDICIA prohibits insured depository institutions from paying management fees to any controlling persons or, with certain limited exceptions, making capital distributions, including dividends, if, after such transaction, the institution would be undercapitalized.

The federal banking agencies also have authority to prohibit a depository institution from engaging in business practices, which are considered to be unsafe or unsound, possibly including payment of dividends or other payments under certain circumstances even if such payments are not expressly prohibited by statute.

In addition to the restrictions imposed under federal law, banks chartered under California law generally may only pay cash dividends to the extent such payments do not exceed the lesser of retained earnings of the bank’s net income for its last three fiscal years (less any distributions to shareholders during such period). In the event a bank desires to pay cash dividends in excess of such amount, the bank may pay a cash dividend with the prior approval of the Commissioner in an amount not exceeding the greatest of the bank’s retained earnings, the bank’s net income for its last fiscal year, or the bank’s net income for its current fiscal year.

### **Premiums for Deposit Insurance**

The Bank is a member of the Deposit Insurance Fund (DIF) maintained by the FDIC. Through the DIF, the FDIC insures the deposits of the Bank up to prescribed limits for each depositor. The DIF was formed March 31, 2006, upon the merger of the Bank Insurance Fund ("BIF") and the Savings Association Insurance Fund ("SAIF") in accordance with the Federal Deposit Insurance Reform Act of 2005. To maintain the DIF, member institutions are assessed an insurance premium based on their deposits and their institutional risk category. The FDIC determines an institution's risk category by combining its supervisory ratings with its financial ratios and other risk measures.

The Federal Deposit Insurance Reform Act of 2005, as implemented by the FDIC, adopted a new schedule of rates that the FDIC can adjust up or down, depending on the revenue needs of the insurance fund. To offset assessments, a member institution may apply certain one time credits, based on the institution's (or its successor's) assessment base as of the end of 1996. An institution may apply available credits up to 100% of assessments in 2007, and up to 90% of assessments in each of 2008, 2009 and 2010. Although an FDIC credit for prior contributions offset most of the assessment for 2007, the insurance assessments the Bank will pay has increased our costs starting in 2008. This new assessment system has resulted in annual assessments on deposits of the Bank of approximately \$456,000. Any further increases in the deposit insurance assessments the Bank pays would further increase our costs.

The FDIC may terminate a depository institution's deposit insurance upon a finding that the institution's financial condition is unsafe or unsound or that the institution has engaged in unsafe or unsound practices or has violated any applicable rule, regulation, order or condition enacted or imposed by the institution's regulatory agency. The termination of deposit insurance for the Bank would have a material adverse effect on our business and prospects.

The Deposit Insurance Funds Act of 1996 (the "Deposit Funds Act") separated the Financing Corporation ("FICO") assessment to service the interest on FICO bond obligations from the BIF and SAIF assessments. The FICO annual assessment on individual depository institutions is in addition to the amount, if any, paid for deposit insurance according to the FDIC's risk-based assessment rate schedules. FICO assessment rates may be adjusted quarterly by the FDIC. The current FICO assessment rate is 1.14 cents per \$100 of deposits. In addition, the FDIC has authority to impose special assessments from time to time, subject to certain limitations specified in the Deposit Funds Act.

The FDIC has recently determined that the reserve ratio for the DIF was 0.76 percent as of September 30, 2008 and 0.40 percent as of December 31, 2008 (preliminary), the lowest reserve ratio for the combined bank and thrift insurance fund since 1993. The FDIC is required to establish and implement a plan within 90 days to restore the reserve ratio to 1.15 percent within five years (subject to extension due to extraordinary circumstances). For the quarter beginning January 1, 2009, the FDIC has raised the base annual assessment rate for institutions in Risk Category I to between 12 and 14 basis points and in Risk Categories II, III and IV to 17, 35 and 50 basis points, respectively. An institution's assessment rate could be lowered by as much as two basis points based on the ratio of its long-term unsecured debt to deposits or, for smaller institutions, by the ratio of its Tier 1 capital in excess of 15 percent to deposits. The assessment rate would be adjusted towards the maximum rate for Risk Category I institutions that have a high level of brokered deposits or have experienced higher levels of asset growth (other than through acquisitions) and could be increased by as much as 10 basis points for institutions in Risk Categories II, III and IV whose ratio of brokered deposits to deposits exceeds 10 percent. An institution's base assessment rate would also be increased if an institution's ratio of secured liabilities (including Federal Home Loan Bank advances) to deposits exceeds 15 percent. The maximum adjustment for secured liabilities for institutions in Risk Categories I, II, III and IV would be 7, 10, 15 and 22.5 basis points, respectively. On February 27, 2009, the Board of Directors of the FDIC voted to amend the restoration plan for the Deposit Insurance Fund, adopt an interim rule (subject to comment) imposing an emergency special assessment on insured institutions of 20 basis points on June 30, 2009 (to be collected on September 30, 2009), implement changes to the risk-based assessment system, and set rates beginning the second quarter of 2009. The FDIC extended the restoration plan period to seven years, concluding that the problems facing the financial services sector and the economy at large constitute extraordinary circumstances permitting such extension. The interim rule would also permit the FDIC to impose an emergency special assessment after June 30, 2009, of up to 10 basis points if necessary to maintain public confidence in federal deposit insurance or if the reserve ratio of the Deposit Insurance Fund falls to a level which shall be zero or close to negative at the end of a calendar quarter.

The amended restoration plan was accompanied by a final rule that sets assessment rates and makes adjustments designed to improve how the assessment system differentiates for risk. Under the final rule, banks in Risk Category I will pay initial base assessment rates ranging from 12 to 16 basis points on an annual basis, beginning on April 1, 2009, while the base annual assessment rates for institutions in Risk Categories II, III and IV will be adjusted to 22, 32 and 45 basis points, respectively. The final rule provides incentives in the form of a reduction in assessment rates for institutions that hold long-term unsecured debt and provides for increases in the base assessment rates for institutions that rely significantly on brokered deposits or secured liabilities. In addition, to the extent that assessments of participants in the Temporary Liquidity Guarantee Program (described in “Government Responses to Recent Economic Crisis” below) are insufficient to cover the expenses or losses arising from the Temporary Liquidity Guarantee Program, the FDIC may impose one or more emergency special assessments on all FDIC-insured depository institutions. Each such special assessment will be computed with reference to the amount by which an insured depository institution’s average total assets exceed the sum of the institution’s average total tangible equity and average total subordinated debt.

### **Community Reinvestment Act and Fair Lending**

The Bank is subject to certain fair lending requirements and reporting obligations involving home mortgage lending operations and Community Reinvestment Act (“CRA”) activities. The CRA generally requires the federal banking agencies to evaluate the record of a financial institution in meeting the credit needs of the Bank’s local communities, including low- and moderate-income neighborhoods. In addition to substantive penalties and corrective measures that may be required for a violation of certain fair lending laws, the federal banking agencies may take compliance with such laws and CRA into account when regulating and supervising other activities, particularly applications involving business expansion such as acquisitions or de novo branching.

### **Sarbanes – Oxley Act**

On July 30, 2002, President Bush signed into law The Sarbanes-Oxley Act of 2002. This legislation addressed accounting oversight and corporate governance matters among public companies, including:

- the creation of a five-member oversight board that sets standards for accountants and has investigative and disciplinary powers;
- the prohibition of accounting firms from providing various types of consulting services to public clients and requires accounting firms to rotate partners among public client assignments every five years;
- increased penalties for financial crimes;
- expanded disclosure of corporate operations and internal controls and certification of financial statements;
- enhanced controls on, and reporting of, insider trading; and
- prohibition on lending to officers and directors of public companies, although the Bank may continue to make these loans within the constraints of existing banking regulations.

Among other provisions, Section 302(a) of the Sarbanes-Oxley Act requires that our Chief Executive Officer and Chief Financial Officer certify that our quarterly and annual reports do not contain any untrue statement or omission of a material fact. Specific requirements of the certifications include having these officers confirm that they are responsible for establishing, maintaining and regularly evaluating the effectiveness of our disclosure controls and procedures; they have made certain disclosures to our auditors and Audit Committee about our internal controls; and they have included information in our quarterly and annual reports about their evaluation and whether there have been significant changes in our internal controls or in other factors that could significantly affect internal controls subsequent to their evaluation.

In addition, Section 404 of the Sarbanes-Oxley Act and the SEC’s rules and regulations thereunder require our management to evaluate, with the participation of our principal executive and principal financial officers, the effectiveness, as of the end of each fiscal year, of our internal control over financial reporting. Our management must then provide a report of management on our internal control over financial reporting that contains, among other things, a statement of their responsibility for establishing and maintaining adequate internal control over financial reporting, and a statement identifying the framework they used to evaluate the effectiveness of our internal control over financial reporting.



## Government Responses to Recent Economic Crisis

The current economic crisis has negatively affected the U.S. and international financial markets. The magnitude of this financial crisis has prompted a variety of actions by the U.S. Government to respond to the challenges presented by these economic and financial developments.

The Emergency Economic Stabilization Act of 2008 (the EESA) which was enacted on October 3, 2008, is a response to the recent financial crises affecting the banking system and financial markets and going concern threats to investment banks and other financial institutions. Pursuant to the EESA, the maximum deposit insurance amount was temporarily increased from \$100,000 to \$250,000 per depositor through December 31, 2009. On October 14, 2008, the FDIC announced the establishment of a Temporary Liquidity Guarantee Program under which the FDIC will fully guarantee until December 31, 2009, all non-interest-bearing transaction accounts of insured depository institutions that do not opt out of the program by December 5, 2008. Pursuant to the Temporary Liquidity Guarantee Program, the FDIC will also guarantee newly issued senior unsecured debt of participating financial institutions and their qualifying holding companies. Institutions which participate in the Temporary Liquidity Guarantee Program are assessed at the rate of ten basis points for transaction account balances in excess of \$250,000 and at the rate, on an annualized basis, of 50 to 100 basis points of the amount of debt issued (on a sliding scale, depending on length of maturity of the debt).

As a part of EESA, the U.S. Treasury has enacted a voluntary Capital Purchase Program under its Troubled Asset Relief Program (TARP) pursuant to which the Treasury will purchase up to \$250 billion in senior preferred stock of qualifying U.S. financial institutions. The nine largest banks in the U.S. initially agreed to participate in this program, with the U.S. Treasury purchasing an aggregate of \$125 billion in senior preferred stock in such banks and allocating an additional \$125 billion in senior preferred stock in other banking institutions. The purpose of the program is to provide substantial new capital to the U.S. banking industry. Many banks and bank holding companies have participated in such program. On January 15, 2009, the Senate voted to approve the release of an additional \$350 billion in TARP funds. On March 13, 2009, pursuant to TARP, we sold approximately \$17.4 million in preferred shares to the Treasury. See "Recent Events" below for additional information.

In February 2009, the Treasury outlined the "Financial Stability Plan: Deploying our Full Arsenal to Attack the Credit Crisis on All Fronts." The Financial Stability Plan includes a wide variety of measures intended to address the domestic and global financial crisis and deterioration of credit markets. Many aspects of the Financial Stability Plan are conceptual in nature and contemplate future specific regulations and further regulatory and legislative enactment. Some of the key aspects of the Financial Stability Plan include:

- . requiring banking institutions with assets in excess of \$100 billion to undergo a forward-looking comprehensive "stress test" and providing such institutions with access to a U.S. Treasury-provided "capital buffer" to help absorb losses if the results of the test indicate that additional capital is needed and it cannot be obtained in the private sector;
- . instituting a public-private investment fund which will be designed to involve both public and private capital and public financing for the acquisition of troubled and illiquid assets in the banking sector;
- . substantial expenditures to support government-sponsored enterprises in the housing sector and a commitment of funds to help prevent avoidable foreclosures of owner-occupied residential real estate;
- . a consumer and business lending initiative intended to support the purchase of loans by providing financing to private investors to help unfreeze and lower interest rates for auto, small business, credit card and other consumer and business credit;
- . increased transparency and disclosure of exposure on bank balance sheets;
- . various corporate governance and executive compensation regulations, including requiring "say on pay" proposals for institutions receiving funds.

As we have less than \$100 billion in assets we do not believe that the stress test and U.S. Treasury-provided capital program will be applicable to the Bank.

On February 17, 2009 President Obama signed into law the American Recovery and Reinvestment Act of 2009 (ARRA) in an attempt to reverse the recent U.S. economic downturn. A large portion of the ARRA is devoted to new federal spending programs designed to increase economic output, decrease unemployment and invest in national infrastructure. Of the \$787 billion in federal spending appropriated by the ARRA, \$286 billion will be devoted to tax cuts, \$120 billion will be used to fund infrastructure projects and \$381 billion will be allocated for social programs and other spending. While ARRA is not directly aimed at regulating the financial services industry, it is possible that this level of federal spending could indirectly impact the financial services industry.

### **Pending Legislation and Regulations**

In addition to the recent legislation discussed above, proposals to change the laws, regulations and policies impacting the banking and financial services industry are frequently introduced in Congress, in the state legislatures and before the various bank regulatory agencies. If enacted, such legislation could significantly change the competitive environment in which the Company operates. The likelihood and timing of any such changes and the impact such changes might have on the competitive situation, financial condition or results of operations of the Company cannot be predicted.

### **Competition**

In the past, an independent bank's principal competitors for deposits and loans have been other banks (particularly major banks), savings and loan associations and credit unions. For agricultural loans, the Bank also competes with constituent entities with the Federal Farm Credit System. To a lesser extent, competition was also provided by thrift and loans, mortgage brokerage companies and insurance companies. Other institutions, such as brokerage houses, mutual fund companies, credit card companies, and even retail establishments have offered new investment vehicles, which also compete with banks for deposit business. The direction of federal legislation in recent years seems to favor competition among different types of financial institutions and to foster new entrants into the financial services market.

The enactment of GLBA is the latest evidence of this trend, and it is anticipated that this trend will continue as financial services institutions combine to take advantage of the elimination of the barriers against such affiliations. The enactment of the federal Interstate Banking and Branching Act in 1994 and the California Interstate Banking and Branching Act of 1995 have increased competition within California. Recent legislation has also made it easier for out-of-state credit unions to conduct business in California and allows industrial banks to offer consumers more lending products. Moreover, regulatory reform, as well as other changes in federal and California law will also affect competition. The availability of banking services over the Internet or "e-banking" has continued to expand. While the impact of these changes, and of other proposed changes, cannot be predicted with certainty, it is clear that the business of banking in California will remain highly competitive.

We also compete for deposits and loans with much larger financial institutions. Competition in our industry is likely to further intensify as a result of recent adverse economic and financial market conditions which has led to increased consolidation of financial services companies, including large consolidations of significance in our market area (such as JPMorgan Chase's acquisition of Washington Mutual and Wells Fargo Bank's acquisition of Wachovia Bank). In order to compete with major financial institutions and other competitors in its primary service areas, the Bank relies upon the experience of its executive and senior officers in serving business clients, and upon its specialized services, local promotional activities and the personal contacts made by its officers, directors and employees.

For customers whose loan demand exceeds the Bank's legal lending limit, the Bank may arrange for such loans on a participation basis with correspondent banks. The seasonal swings discussed earlier have, in the past, had some impact on the Bank's liquidity. The management of investment maturities, sale of loan participations, federal fund borrowings, qualification for funds under the Federal Reserve Bank's seasonal credit program, and the ability to sell mortgages in the secondary market is intended to allow the Bank to satisfactorily manage its liquidity.

## Recent Events

On February 26, 2009, at a Special Meeting of Shareholders, our shareholders approved amendments to our Articles of Incorporation necessary to allow us to participate in the Treasury's TARP Capital Purchase Program. Specifically, these amendments authorized our Board of Directors to issue shares of preferred stock to the Treasury and created an exemption to the preemptive rights provision of our Articles of Incorporation with respect to the TARP financing.

On March 13, 2009 (the "Closing Date"), we issued and sold, and the Treasury purchased, (1) 17,390 shares (the "Preferred Shares") of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, liquidation preference of \$1,000 per share, and (2) a ten-year warrant (the "Warrant") to purchase up to 352,977 shares of the Company's common stock, without par value ("Common Stock"), at an exercise price of \$7.39 per share, for an aggregate purchase price of \$17.39 million in cash.

The securities were sold in a private placement exempt from registration pursuant to Section 4(2) of the Securities Act of 1933.

Cumulative dividends on the Preferred Shares will accrue on the liquidation preference at a rate of 5% per annum for the first five years, and at a rate of 9% per annum thereafter, if, as and when declared by the Company's Board of Directors out of funds legally available therefore. The Preferred Shares have no maturity date and rank senior to the Common Stock with respect to the payment of dividends and distributions and amounts payable upon liquidation, dissolution and winding up of the Company. Subject to the approval of the Board of Governors of the Federal Reserve System, the Preferred Shares are redeemable at the option of the Company at any time at 100% of their liquidation preference.

The Treasury may not transfer a portion or portions of the Warrant with respect to, and/or exercise the Warrant for more than one-half of, the 352,977 shares of Common Stock issuable upon exercise of the Warrant, in the aggregate, until the earlier of (i) the date on which the Company has redeemed the Preferred Shares and (ii) December 31, 2009. In the event the Company redeems the Preferred Shares pursuant to the terms of the TARP Capital Purchase Program prior to December 31, 2009, the number of the shares of Common Stock underlying the portion of the Warrant then held by the Treasury will be reduced by one-half of the shares of Common Stock originally covered by the Warrant.

The Purchase Agreement pursuant to which the Preferred Shares and the Warrant were sold contains limitations on the payment of dividends on the Common Stock, including with respect to the payment of cash dividends (but does not affect our ability to declare and pay stock dividends) and on the Company's ability to repurchase its Common Stock, and subjects the Company to certain of the executive compensation limitations included in EESA. As a condition to the closing of the transaction, each of Owen J. Onsum, Louise A. Walker, Patrick S. Day and Robert M. Walker, the Company's Senior Executive Officers (as defined in the Purchase Agreement) (the "Senior Executive Officers"), executed a waiver (the "Waiver") voluntarily waiving any claim against the Treasury or the Company for any changes to such Senior Executive Officer's compensation or benefits that are required to comply with the regulation issued by the Treasury under the TARP Capital Purchase Program as published in the Federal Register on October 20, 2008 and acknowledging that the regulation may require modification of the compensation, bonus, incentive and other benefit plans, arrangements and policies and agreements (including so-called "golden parachute" agreements) (collectively, "Benefit Plans") as they relate to the period the Treasury holds any equity or debt securities of the Company acquired through the TARP Capital Purchase Program.

## ITEM 1A – RISK FACTORS

In addition to factors mentioned elsewhere in this Report, the factors contained below, among others, could cause our financial condition and results of operations to be materially and adversely affected. If this were to happen, the value of our common stock could decline, perhaps significantly, and you could lose all or part of your investment.

### **The U.S Economy Has Experienced a Slowing of Economic Growth, Volatility in the Financial Markets, and Significant Deterioration in Sectors of the U.S. Residential Real Estate Markets, All of Which Present Challenges for the Banking and Financial Services Industry and for the Bank**

Commencing in 2007 and continuing through 2009, certain adverse financial developments have impacted the U.S. economy and financial markets and present challenges for the banking and financial services industry and for the Bank. These developments include a general slowing of economic growth in the U.S. which has prompted the Congress to adopt an economic stimulus bill which President Bush signed into law on February 13, 2008, and which prompted the Federal Reserve Board to decrease its discount rate and the federal funds rate several times in the first quarter of 2008. These developments have contributed to substantial volatility in the equity securities markets, as well as volatility and a tightening of liquidity in the credit markets. In addition, financial and credit conditions in the domestic residential real estate markets have deteriorated significantly, particularly in the subprime sector. These conditions in turn have led to significant deterioration in certain financial markets, particularly the markets for subprime residential mortgage-backed securities and for collateralized debt obligations backed by residential mortgage-backed securities. The magnitude of this financial crisis has prompted a variety of actions by the U.S. Government to respond to the challenges presented by these economic and financial developments. These recent actions are discussed in Part I under the caption “Business—Government Responses to Recent Economic Crisis.” This financial crisis presents significant challenges for the U.S. banking and financial services industry and for the Bank. While it is difficult to predict how long these conditions will exist and how and the extent to which the Bank may be affected, these factors will continue to present risks for some time for the industry and the Bank’s financial condition, results of operations, cash flows and business prospects.

### **The Bank is Subject to Lending Risks of Loss and Repayment Associated with Commercial Banking Activities**

The Bank’s business strategy is to focus on commercial business loans (which includes agricultural loans), construction loans and commercial and multi-family real estate loans. The principal factors affecting the Bank’s risk of loss in connection with commercial business loans include the borrower’s ability to manage its business affairs and cash flows, general economic conditions and, with respect to agricultural loans, weather and climate conditions. Loans secured by commercial real estate are generally larger and involve a greater degree of credit and transaction risk than residential mortgage (one to four family) loans. Because payments on loans secured by commercial and multi-family real estate properties are often dependent on successful operation or management of the underlying properties, repayment of such loans may be dependent on factors other than the prevailing conditions in the real estate market or the economy. Real estate construction financing is generally considered to involve a higher degree of credit risk than long-term financing on improved, owner-occupied real estate. Risk of loss on a construction loan is dependent largely upon the accuracy of the initial estimate of the property’s value at completion of construction or development compared to the estimated cost (including interest) of construction. If the estimate of value proves to be inaccurate, the Bank may be confronted with a project which, when completed, has a value which is insufficient to assure full repayment of the construction loan.

Although the Bank manages lending risks through its underwriting and credit administration policies, no assurance can be given that such risks will not materialize, in which event, the Company’s financial condition, results of operations, cash flows and business prospects could be materially adversely affected.

### **The Bank's Dependence on Real Estate Lending Increases Our Risk of Losses**

At December 31, 2008, approximately 70% of the Bank's loans (excluding loans held-for-sale) were secured by real estate. The value of the Bank's real estate collateral has been, and could in the future continue to be, adversely affected by the economic recession and resulting adverse impact on the real estate market in Northern California. See "The U.S. Economy Has Experienced a Slowing of Economic Growth, Volatility in the Financial Markets and Significant Deterioration in Sectors of the U.S. Residential Real Estate Markets, All of Which Present Challenges for the Banking and Financial Services Industry and for the Bank" above, and "Adverse California Economic Conditions Could Adversely Affect the Bank's Business" below.

The Bank's primary lending focus has historically been commercial (including agricultural), construction and real estate mortgage. At December 31, 2008, real estate mortgage (excluding loans held-for-sale) and construction loans comprised approximately 57% and 13%, respectively, of the total loans in the Bank's portfolio. At December 31, 2008, all of the Bank's real estate mortgage and construction loans and approximately 9% of its commercial loans were secured fully or in part by deeds of trust on underlying real estate. The Company's dependence on real estate increases the risk of loss in both the Bank's loan portfolio and its holdings of other real estate owned if economic conditions in Northern California further deteriorate in the future. Further deterioration of the real estate market in Northern California would have a material adverse effect on the Company's business, financial condition and results of operations. See "Adverse California Economic Conditions Could Adversely Affect the Bank's Business" below.

### **Adverse California Economic Conditions Could Adversely Affect the Bank's Business**

The Bank's operations and a substantial majority of the Bank's assets and deposits are generated and concentrated primarily in Northern California, particularly the counties of Placer, Sacramento, Solano and Yolo, and are likely to remain so for the foreseeable future. At December 31, 2008, approximately 70% of the Bank's loan portfolio (excluding loans held-for-sale) consisted of real estate-related loans, all of which were secured by collateral located in Northern California. As a result, a further downturn in the economic conditions in Northern California may cause the Bank to incur losses associated with high default rates and decreased collateral values in its loan portfolio. Economic conditions in California are subject to various uncertainties at this time, including the significant deterioration in the California real estate market and housing industry. Under the budget plan approved by the California Legislature and signed by Governor Arnold Schwarzenegger on February 20, 2009, the State of California will reduce services, increase sales and income taxes and other fees and take other expense reduction measures. In addition, California will fund a portion of the deficit through additional borrowings, which may include Revenue Anticipation Warrants, a relatively high-cost form of financing. Further, the budget requires California voter approval of ballot measures during a special election to be held on May 19, 2009. The measures would set a cap on state spending and institute a "rainy day" fund for periods of fiscal difficulty for the State's budget, authorize the State to sell bonds based on future lottery revenue, shift money from certain social programs, guarantee additional funds for schools and freeze lawmakers' pay when the State runs a deficit. Rejection of any of the revenue-related ballot measures would likely result in budget deficits which would need to be addressed later in 2009. The financial and economic consequences of this situation cannot be predicted with any certainty at this time. If economic conditions in California decline further it is expected that the Bank's level of problem assets would increase. California real estate is also subject to certain natural disasters, such as earthquakes, floods and mudslides, which are typically not covered by the standard hazard insurance policies maintained by borrowers. Uninsured disasters may make it difficult or impossible for borrowers to repay loans made by the Bank. The occurrence of natural disasters in California could have a material adverse effect on the Company's financial condition, results of operations, cash flows and business prospects.

### **The Bank is Subject to Interest Rate Risk**

The income of the Bank depends to a great extent on “interest rate differentials” and the resulting net interest margins (i.e., the difference between the interest rates earned on the Bank’s interest-earning assets such as loans and investment securities, and the interest rates paid on the Bank’s interest-bearing liabilities such as deposits and borrowings). These rates are highly sensitive to many factors, which are beyond the Bank’s control, including, but not limited to, general economic conditions and the policies of various governmental and regulatory agencies, in particular, the FRB. The Bank is generally adversely affected by declining interest rates. Changes in the relationship between short-term and long-term market interest rates or between different interest rate indices can also impact our interest rate differential, possibly resulting in a decrease in our interest income relative to interest expense. In addition, changes in monetary policy, including changes in interest rates, influence the origination of loans, the purchase of investments and the generation of deposits and affect the rates received on loans and investment securities and paid on deposits, which could have a material adverse effect on the Company’s business, financial condition and results of operations. See “Quantitative and Qualitative Disclosures About Market Risk” below.

### **Potential Volatility of Deposits May Increase Our Cost of Funds**

At December 31, 2008, 10% of the dollar value of the Company’s total deposits was represented by time certificates of deposit in excess of \$100,000. These deposits are considered volatile and could be subject to withdrawal. Withdrawal of a material amount of such deposits would adversely impact the Company’s liquidity, profitability, business prospects, results of operations and cash flows.

### **Our Ability to Pay Dividends is Subject to Legal Restrictions**

As a bank holding company, our cash flow typically comes from dividends of the Bank. Various statutory and regulatory provisions restrict the amount of dividends the Bank can pay to the Company without regulatory approval. The ability of the Company to pay cash dividends in the future also depends on the Company’s profitability, growth and capital needs. In addition, California law restricts the ability of the Company to pay dividends. No assurance can be given that the Company will pay any dividends in the future or, if paid, such dividends will not be discontinued. See “Business - Restrictions on Dividends and Other Distributions” above.

### **Competition Adversely Affects our Profitability**

In California generally, and in the Bank’s primary market area specifically, major banks dominate the commercial banking industry. By virtue of their larger capital bases, such institutions have substantially greater lending limits than those of the Bank. Competition is likely to further intensify as a result of recent adverse economic and financial market conditions which has led to increased consolidation of financial services companies, including large consolidations of significance in our market area (such as JPMorgan Chase’s acquisition of Washington Mutual and Wells Fargo Bank’s acquisition of Wachovia Bank). In obtaining deposits and making loans, the Bank competes with these larger commercial banks and other financial institutions, such as savings and loan associations, credit unions and member institutions of the Farm Credit System, which offer many services that traditionally were offered only by banks. Using the financial holding company structure, insurance companies and securities firms may compete more directly with banks and bank holding companies. In addition, the Bank competes with other institutions such as mutual fund companies, brokerage firms, and even retail stores seeking to penetrate the financial services market. Also, technology and other changes increasingly allow parties to complete financial transactions electronically, and in many cases, without banks. For example, consumers can pay bills and transfer funds over the internet and by telephone without banks. Non-bank financial service providers may have lower overhead costs and are subject to fewer regulatory constraints. If consumers do not use banks to complete their financial transactions, we could potentially lose fee income, deposits and income generated from those deposits. During periods of declining interest rates, competitors with lower costs of capital may solicit the Bank’s customers to refinance their loans. Furthermore, during periods of economic slowdown or recession, the Bank’s borrowers may face financial difficulties and be more receptive to offers from the Bank’s competitors to refinance their loans. No assurance can be given that the Bank will be able to compete with these lenders. See “Business - Competition” above.

### **Government Regulation and Legislation Could Adversely Affect Us**

The Company and the Bank are subject to extensive state and federal regulation, supervision and legislation, which govern almost all aspects of the operations of the Company and the Bank. The business of the Bank is particularly susceptible to being affected by the enactment of federal and state legislation, which may have the effect of increasing the cost of doing business, modifying permissible activities or enhancing the competitive position of other financial institutions. Such laws are subject to change from time to time and are primarily intended for the protection of consumers, depositors and the deposit insurance fund and not for the benefit of shareholders of the Company. Regulatory authorities may also change their interpretation of these laws and regulations. The Company cannot predict what effect any presently contemplated or future changes in the laws or regulations or their interpretations would have on the business and prospects of the Company, but it could be material and adverse. See “Bank Regulation and Supervision” above.

We maintain systems and procedures designed to comply with applicable laws and regulations. However, some legal/regulatory frameworks provide for the imposition of criminal or civil penalties (which can be substantial) for noncompliance. In some cases, liability may attach even if the noncompliance was inadvertent or unintentional and even if compliance systems and procedures were in place at the time. There may be other negative consequences from a finding of noncompliance, including restrictions on certain activities and damage to the Company’s reputation.

### **Our Controls and Procedures May Fail or be Circumvented**

The Company maintains controls and procedures to mitigate against risks such as processing system failures and errors, and customer or employee fraud, and maintains insurance coverage for certain of these risks. Any system of controls and procedures, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Events could occur which are not prevented or detected by the Company’s internal controls or are not insured against or are in excess of the Company’s insurance limits. Any failure or circumvention of the Company’s controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on the Company’s business, results of operations and financial condition.

### **Recent Changes in Deposit Insurance Premiums Could Adversely Affect Our Business**

In 2006, the FDIC created a new assessment system designed to more closely tie what banks pay for deposit insurance to the risks they pose and adopted a new base schedule of rates that the FDIC can adjust up or down depending on the revenue needs of the insurance fund. Although an FDIC credit for prior contributions offset most of the assessment for 2007, the insurance assessments the Bank will pay has increased our costs starting in 2008. This new assessment system has resulted in annual assessments on deposits of the Bank of approximately \$456,000. In addition, as discussed above in Part I under the caption “Business—Premiums for Deposit Insurance,” the FDIC has taken recent steps which could further increase deposit premiums and is contemplating further increases and a special assessment. Any further increases in the deposit insurance assessments the Bank pays would further increase our costs.

### **Negative Public Opinion Could Damage Our Reputation and Adversely Affect Our Earnings**

Reputational risk, or the risk to our earnings and capital from negative public opinion, is inherent in our business. Negative public opinion can result from the actual or perceived manner in which we conduct our business activities, management of actual or potential conflicts of interest and ethical issues and our protection of confidential client information. Negative public opinion can adversely affect our ability to keep and attract customers and employees and can expose us to litigation and regulatory action. We take steps to minimize reputation risk in the way we conduct our business activities and deal with our clients and communities.

### **Our Business Could Suffer if We Fail to Attract and Retain Skilled Personnel**

The Company’s future success depends to a significant extent on the efforts and abilities of our executive officers. The loss of the services of certain of these individuals, or the failure of the Company to attract and retain other qualified personnel, could have a material adverse effect on the Company’s business, financial condition and results of operations.

### **The Continuing War on Terrorism Could Adversely Affect U.S. and Global Economic Conditions**

Acts or threats of terrorism and actions taken by the U.S. or other governments as a result of such acts or threats and other international hostilities may result in a disruption of U.S. economic and financial conditions and could adversely affect business, economic and financial conditions in the U.S. generally and in our principal markets. The war in Iraq has also generated various political and economic uncertainties affecting the global and U.S. economies.

### **Changes in Accounting Standards Could Materially Impact Our Financial Statements**

The Company's financial statements are presented in accordance with accounting principles generally accepted in the United States of America ("US GAAP"). The financial information contained within our financial statements is, to a significant extent, financial information that is based on approximate measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained either when earning income, recognizing an expense, recovering an asset or relieving a liability. Along with other factors, we use historical loss factors to determine the inherent loss that may be present in our loan portfolio. Actual losses could differ significantly from the historical loss factors that we use. Other estimates that we use are fair value of our securities and expected useful lives of our depreciable assets. We have not entered into derivative contracts for our customers or for ourselves, which relate to interest rate, credit, equity, commodity, energy, or weather-related indices. US GAAP itself may change from one previously acceptable method to another method. Although the economics of our transactions would be the same, the timing of events that would impact our transactions could change. Accounting standards and interpretations currently affecting the Company and its subsidiaries may change at any time, and the Company's financial condition and results of operations may be adversely affected. In some cases, we could be required to apply a new or revised standard retroactively, resulting in our restating prior period financial statements.

### **Increases in the Allowance for Loan Losses Would Adversely Affect the Bank's Financial Condition and Results of Operations**

The Bank's allowance for estimated losses on loans was approximately \$14.4 million, or 2.71% of total loans, at December 31, 2008, compared to \$10.9 million, or 2.13% of total loans, at December 31, 2007, and 101% of total non-performing loans at December 31, 2008, compared to 70% of total non-performing loans at December 31, 2007. Material future additions to the allowance for estimated losses on loans may be necessary if material adverse changes in economic conditions occur and the performance of the Bank's loan portfolio deteriorates. In addition, an allowance for losses on other real estate owned may also be required in order to reflect changes in the markets for real estate in which the Bank's other real estate owned is located and other factors which may result in adjustments which are necessary to ensure that the Bank's foreclosed assets are carried at the lower of cost or fair value, less estimated costs to dispose of the properties. Moreover, the FDIC and the DFI, as an integral part of their examination process, periodically review the Bank's allowance for estimated losses on loans and the carrying value of its assets. Increases in the provisions for estimated losses on loans and foreclosed assets would adversely affect the Bank's financial condition and results of operations. See "Management's Discussion and Analysis of Financial Condition and Results of Operations - Summary of Loan Loss Experience" below.

### **Future Sales of Shares of the Company's Common Stock Could Have a Material Adverse Effect on the Market Price of the Common Stock**

As of December 31, 2008, the Company had 8,608,802 shares of Common Stock outstanding, all of which are eligible for sale in the public market without restriction. Future sales of substantial amounts of the Company's Common Stock, or the perception that such sales could occur, could have a material adverse effect on the market price of the Common Stock. In addition, options to acquire up to 7.6% of the unissued authorized shares of Common Stock at exercise prices ranging from \$3.80 to \$24.70 have been issued to directors and employees of the Company, over the past nine (9) years, under the Company's 2000 and 2006 Stock Option Plans and Outside Directors 2000 and 2006 Non-statutory Stock Option Plans, and options to acquire up to an additional 10.5% of the unissued authorized shares of Common Stock are reserved for issuance under such plans. In addition, on March 13, 2009, as part of our TARP financing, we issued a ten-year warrant to the Treasury to purchase up to 352,977 shares of the Company's common stock, without par value, at an exercise price of \$7.39 per share. No prediction can be made as to the effect, if any, that future sales of shares, or the availability of shares for future sale, will have on the market price of the Company's Common Stock. See "Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities" below.



**There is a Limited Public Market for the Company's Common Stock which May Make it Difficult for Shareholders to Dispose of Their Shares**

The Company's common stock is not listed on any exchange. However, trades may be reported on the OTC Bulletin Board under the symbol "FNRN". The Company is aware that Howe Barnes Hoefer & Arnett, Stone & Youngberg, Wedbush Morgan Securities and Monroe Securities, Inc., all currently make a market in the Company's common stock. Management is aware that there are also private transactions in the Company's common stock. However, the limited trading market for the Company's common stock may make it difficult for shareholders to dispose of their shares. Also, the price of the Company's common stock may be affected by general market price movements as well as developments specifically related to the financial services sector, including interest rate movements, quarterly variations, or changes in financial estimates by securities analysts and a significant reduction in the price of the stock of another participant in the financial services industry, as well as the level of repurchases of Company stock by the Company pursuant to its stock repurchase program.

**Advances and Changes in Technology, and the Company's Ability to Adapt Its Technology, could Impact Its Ability to Compete and Its Business and Operations**

Advances and changes in technology can significantly impact the business and operations of the Company. The Company faces many challenges including the increased demand for providing computer access to Company accounts and the systems to perform banking transactions electronically. The Company's merchant processing services require the use of advanced computer hardware and software technology and rapidly changing customer and regulatory requirements. The Company's ability to compete depends on its ability to continue to adapt its technology on a timely and cost-effective basis to meet these requirements. In addition, the Company's business and operations are susceptible to negative impacts from computer system failures, communication and energy disruption and unethical individuals with the technological ability to cause disruptions or failures of the Company's data processing systems.

**Environmental Hazards Could Have a Material Adverse Effect on the Company's Business, Financial Condition and Results of Operations**

The Company, in its ordinary course of business, acquires real property securing loans that are in default, and there is a risk that hazardous substances or waste, contaminants or pollutants could exist on such properties. The Company may be required to remove or remediate such substances from the affected properties at its expense, and the cost of such removal or remediation may substantially exceed the value of the affected properties or the loans secured by such properties. Furthermore, the Company may not have adequate remedies against the prior owners or other responsible parties to recover its costs. Finally, the Company may find it difficult or impossible to sell the affected properties either prior to or following any such removal. In addition, the Company may be considered liable for environmental liabilities in connection with its borrowers' properties, if, among other things, it participates in the management of its borrowers' operations. The occurrence of such an event could have a material adverse effect on the Company's business, financial condition, results of operations and cash flows.

**Shareholders of the Company Will Experience Dilution if Outstanding Options and Warrants are Exercised**

As of December 31, 2008, the Company had outstanding options to purchase an aggregate of 564,145 shares of Common Stock at exercise prices ranging from \$3.80 to \$24.70 per share, or a weighted average exercise price per share of \$10.55. In addition, on March 13, 2009, as part of our TARP financing, we issued a ten-year warrant to the Treasury to purchase up to 352,977 shares of the Company's common stock, without par value, at an exercise price of \$7.39 per share. It has been Treasury's past practice to exercise TARP warrants shortly after closing the TARP financing. To the extent such options and warrants are exercised, shareholders of the Company will experience dilution. See "Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities" below.

**ITEM 1B – UNRESOLVED STAFF COMMENTS**

None.

**ITEM 2 – PROPERTIES**

The Company and the Bank are engaged in the banking business through 16 offices in five counties in Northern California operating out of four offices in Solano County, eight in Yolo County, two in Sacramento County and two in Placer County. In addition, the Company owns four vacant lots, three in northern Solano County and one in eastern Sacramento County, for possible future bank sites. The Company and the Bank believe all of their offices are constructed and equipped to meet prescribed security requirements.

The Bank owns three branch office locations and two administrative facilities and leases 13 facilities. Most of the leases contain multiple renewal options and provisions for rental increases, principally for changes in the cost of living index, property taxes and maintenance.

**ITEM 3 - LEGAL PROCEEDINGS**

Neither the Company nor the Bank is a party to any material pending legal proceeding, nor is any of their property the subject of any material pending legal proceeding, except ordinary routine litigation arising in the ordinary course of the Bank's business and incidental to its business, none of which is expected to have a material adverse impact upon the Company's or the Bank's business, financial position or results of operations.

**PART II****ITEM 5 - MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

The Company's common stock is not listed on any exchange, nor is it included on NASDAQ. However, trades may be reported on the OTC Bulletin Board under the symbol "FNRN". The Company is aware that Howe Barnes Hoefer & Arnett, Stone & Youngberg, Wedbush Morgan Securities and Monroe Securities, Inc., all currently make a market in the Company's common stock. Management is aware that there are also private transactions in the Company's common stock, and the data set forth below may not reflect all such transactions.

The following table summarizes the range of reported high and low bid quotations of the Company's Common Stock for each quarter during the last two fiscal years and is based on information provided by Stone & Youngberg. The quotations reflect the price that would be received by the seller without retail mark-up, mark-down or commissions and may not have represented actual transactions:

QUARTER/YEAR	HIGH*	LOW*
4th Quarter 2008	\$ 9.62	\$ 5.77
3rd Quarter 2008	\$10.00	\$ 8.65
2nd Quarter 2008	\$13.70	\$ 9.86
1st Quarter 2008	\$16.06	\$13.22
4th Quarter 2007	\$17.14	\$14.29
3rd Quarter 2007	\$17.23	\$14.29
2nd Quarter 2007	\$17.46	\$15.73
1st Quarter 2007	\$20.11	\$16.78

\* Price adjusted for dividends.

As of December 31, 2008, there were approximately 1,294 holders of record of the Company's common stock, no par value, which is the only class of equity securities authorized or issued.

In the last two fiscal years the Company has declared the following stock dividends:

<b><u>Shareholder Record Date</u></b>	<b><u>Dividend Percentage</u></b>	<b><u>Date Payable</u></b>
February 27, 2009	4%	March 31, 2009
February 29, 2008	6%	March 31, 2008
February 28, 2007	6%	March 30, 2007

The Company does not expect to pay a cash dividend in the foreseeable future. Our ability to declare and pay dividends is affected by certain regulatory restrictions. See “Business – Restrictions on Dividends and Other Distributions” and “– Recent Events” above.

#### **Purchases of Equity Securities by the Issuer or Affiliated Purchasers**

On September 22, 2007, the Company approved a new stock repurchase program effective September 22, 2007 to replace the Company’s previous stock repurchase plan that commenced May 1, 2006. The new stock repurchase program, which will remain in effect until September 21, 2009, allows repurchases by the Company in an aggregate of up to 4% of the Company’s outstanding shares of common stock over each rolling twelve-month period. The Company repurchased no shares of the Company’s outstanding common stock during the fourth quarter ended December 31, 2008. Our Tarp financing restricts our ability to repurchase our common stock, see “Business – Recent Events” above.

The Company made no purchases of its common stock during the quarter ended December 31, 2008:

<b><u>Period</u></b>	<b><u>Total number of shares purchased</u></b>	<b><u>Average price paid per share</u></b>	<b><u>Total Number of shares purchased as part of publicly announced plan or program</u></b>	<b><u>Maximum number of shares that may yet be purchased under the plans or programs</u></b>
October 1 – October 31, 2008	—	—	—	128,885
November 1 – November 30, 2008	—	—	—	231,806
December 1 – December 31, 2008	—	—	—	258,239
Total	<u>—</u>	<u>—</u>	<u>—</u>	<u>258,239</u>

**ITEM 6 - SELECTED FINANCIAL DATA**

The selected consolidated financial data below have been derived from the Company's audited consolidated financial statements. The selected consolidated financial data set forth below as of December 31, 2005, and 2004 have been derived from the Company's historical financial statements not included in this Report. The financial information for 2008, 2007 and 2006 should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is in Part II (Item 7) of this Report and with the Company's audited consolidated financial statements and the notes thereto, which are included in Part II (Item 8) of this Report.

**Consolidated Financial Data as of and for the years ended December 31,**

(in thousands, except share and per share amounts)

	<b><u>2008</u></b>	<b><u>2007</u></b>	<b><u>2006</u></b>	<b><u>2005</u></b>	<b><u>2004</u></b>
Interest Income and Loan Fees	\$ 38,871	\$ 48,594	\$ 48,070	\$ 40,902	\$ 31,619
Interest Expense	(6,375)	(11,738)	(9,426)	(5,729)	(3,426)
Net Interest Income	<u>32,496</u>	<u>36,856</u>	<u>38,644</u>	<u>35,173</u>	<u>28,193</u>
Provision for Loan Losses	<u>(16,164)</u>	<u>(4,795)</u>	<u>(735)</u>	<u>(600)</u>	<u>(207)</u>
Net Interest Income after Provision for Loan Losses	16,332	32,061	37,909	34,573	27,986
Other Operating Income	6,313	7,160	5,289	5,720	5,214
Other Operating Expense	<u>(27,654)</u>	<u>(28,803)</u>	<u>(29,219)</u>	<u>(26,813)</u>	<u>(22,943)</u>
(Loss) Income before Taxes	<u>(5,009)</u>	<u>10,418</u>	<u>13,979</u>	<u>13,480</u>	<u>10,257</u>
Benefit / (Provision) for Taxes	3,635	(3,137)	(5,169)	(4,792)	(3,550)
Net (Loss) / Income	<u><u>\$ (1,374)</u></u>	<u><u>\$ 7,281</u></u>	<u><u>\$ 8,810</u></u>	<u><u>\$ 8,688</u></u>	<u><u>\$ 6,707</u></u>
Basic (Loss) / Income Per Share	<u><u>\$ (0.15)</u></u>	<u><u>\$ 0.79</u></u>	<u><u>\$ 0.95</u></u>	<u><u>\$ 0.93</u></u>	<u><u>\$ 0.71</u></u>
Diluted (Loss) / Income Per Share	<u><u>\$ (0.15)</u></u>	<u><u>\$ 0.77</u></u>	<u><u>\$ 0.90</u></u>	<u><u>\$ 0.89</u></u>	<u><u>\$ 0.70</u></u>
Total Assets	<u><u>\$ 670,802</u></u>	<u><u>\$ 709,895</u></u>	<u><u>\$ 685,225</u></u>	<u><u>\$ 660,647</u></u>	<u><u>\$ 629,503</u></u>
Total Investments	<u><u>\$ 42,106</u></u>	<u><u>\$ 74,849</u></u>	<u><u>\$ 76,273</u></u>	<u><u>\$ 48,788</u></u>	<u><u>\$ 55,154</u></u>
Total Loans, including Loans Held-for-Sale, net	<u><u>\$ 519,160</u></u>	<u><u>\$ 499,314</u></u>	<u><u>\$ 480,009</u></u>	<u><u>\$ 460,501</u></u>	<u><u>\$ 433,421</u></u>
Total Deposits	<u><u>\$ 584,718</u></u>	<u><u>\$ 622,671</u></u>	<u><u>\$ 603,682</u></u>	<u><u>\$ 581,781</u></u>	<u><u>\$ 557,186</u></u>
Total Equity	<u><u>\$ 62,029</u></u>	<u><u>\$ 63,975</u></u>	<u><u>\$ 61,990</u></u>	<u><u>\$ 56,802</u></u>	<u><u>\$ 51,901</u></u>
Weighted Average Shares of Common Stock outstanding used for Basic (Loss) Income Per Share Computation <sup>1</sup>	<u><u>8,931,906</u></u>	<u><u>9,165,198</u></u>	<u><u>9,300,785</u></u>	<u><u>9,362,585</u></u>	<u><u>9,416,114</u></u>
Weighted Average Shares of Common Stock outstanding used for Diluted (Loss) Income Per Share Computation <sup>1</sup>	8,931,906	9,438,217	9,757,490	9,748,112	9,649,601
(Loss) Return on Average Total Assets	(0.20%)	1.05%	1.32%	1.35%	1.14%
Net (Loss) Income/Average Equity	(2.17%)	11.59%	14.90%	16.17%	13.73%
Net (Loss) Income/Average Deposits	(0.23%)	1.19%	1.49%	1.52%	1.28%
Average Loans/Average Deposits	87.21%	79.75%	81.20%	79.44%	75.81%

Average Equity to Average Total Assets	9.39%	9.06%	8.87%	8.37%	8.32%
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1. All years have been restated to give retroactive effect for stock dividends issued and stock splits.

## ITEM 7 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

*This report includes forward-looking statements, which include forecasts of our financial results and condition, expectations for our operations and business, and our assumptions for those forecasts and expectations. Do not rely unduly on forward-looking statements. Actual results might differ significantly from our forecasts and expectations. Please refer to Part I, Item 1A "Risk Factors" for a discussion of some factors that may cause results to differ.*

### Introduction

This overview of Management's Discussion and Analysis highlights selected information in this annual report and may not contain all the information that is important to you. For a more complete understanding of trends, events, commitments, uncertainties, liquidity capital resources and critical accounting estimates, you should carefully read this entire annual report.

Our subsidiary, First Northern Bank of Dixon, is a California state-chartered bank that derives most of its revenues from lending and deposit taking in the Sacramento Valley region of Northern California. Interest rates, business conditions and customer confidence all affect our ability to generate revenues. In addition, the regulatory environment and competition can challenge our ability to generate those revenues.

Financial highlights for 2008 include:

The Company reported a net loss of \$1.37 million, a 118.9% decrease compared to net income of \$7.28 million for 2007. Net loss per common share for 2008 of \$0.15 resulted in a decrease of 119.0% compared to net income per common share of \$0.79 for 2007, and net loss per common share on a fully diluted basis was \$0.15 for 2008, a decrease of 119.5% compared to net income per common share on a fully diluted basis of \$0.77 for 2007.

Loans (including loans held-for-sale) increased to \$519.2 million at December 31, 2008, a 4.0% increase from \$499.3 million at December 31, 2007. Commercial loans totaled \$111.5 million at December 31, 2008, down 0.7% from \$112.3 million a year earlier; agriculture loans were \$38.3 million, up 4.2% from \$36.8 million at December 31, 2007; real estate construction loans were \$67.1 million, down 26.9% from \$91.9 million at December 31, 2007; and real estate mortgage loans were \$297.2 million, up 17.5% from \$253.0 million a year earlier.

Average deposits decreased to \$588.2 million during 2008, a \$24.5 million or 4.0% decrease from 2007.

The Company reported average total assets of \$674.8 million at December 31, 2008, down 2.7% from \$693.4 million a year earlier.

The provision for loan losses in 2008 totaled \$16,164,000, an increase of 237.1% from \$4,795,000 in 2007. Net charge-offs were \$12,605,000 in 2008 compared to \$2,280,000 in 2007. The increase in the provision for loan losses and increase in net charge-offs can be primarily attributed to increased charge-offs combined with increased loan volume.

Net interest income totaled \$32.5 million for 2008, a decrease of 11.8% from \$36.9 million in 2007, primarily due to decreased loan rates and decreased Federal Funds volume and rates, which was partially offset by decreased deposit rates and increased loan volume.

Other operating income totaled \$6.3 million for the year ended December 31, 2008, a decrease of 11.8% from \$7.2 million for the year ended December 31, 2007. The decrease was due primarily to increases in write-downs of other real estate owned properties, which was partially offset by increased service charges on deposit accounts and investment and brokerage income.

Other operating expenses totaled \$27.7 million for 2008, down 4.0% from \$28.8 million in 2007. Contributing to the decrease were decreased salaries and employee benefits and advertising costs, which was partially offset by increased data processing expenses.

In 2009, the Company intends to continue its long-term strategy of maintaining deposit growth to fund growth in loans and other earning assets and intends to identify opportunities for growing other operating income in areas such as Asset Management and Trust and Investment and Brokerage Services, and deposit fee income, while remaining conscious of the need to maintain appropriate expense levels.

On March 13, 2009, the Company raised \$17.39 million from the Treasury in a TARP financing. See Part I “Business—Recent Events,” above for additional information.

### **Critical Accounting Policies and Estimates**

The Company’s discussion and analysis of its financial condition and results of operations are based upon the Company’s consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, income and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those related to the allowance for loan losses, other real estate owned, investments and income taxes. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

The Company’s most significant estimates are approved by its senior management team. At the end of each financial reporting period, review of these estimates is presented to the Company’s Board of Directors.

The Company believes the following critical accounting policy affects its more significant judgments and estimates used in the preparation of its consolidated financial statements. The Company believes the allowance for loan losses accounting policy is critical because the loan portfolio represents the largest asset type on the consolidated balance sheet. The Company maintains an allowance for loan losses resulting from the inability of borrowers to make required loan payments. Loan losses are charged off against the allowance while recoveries of amounts previously charged off are credited to the allowance. A provision for loan losses is charged to operations based on the Company’s periodic evaluation of the factors mentioned below, as well as other pertinent factors. The allowance for loan losses consists of an allocated component and a general component. The components of the allowance for loan losses represent an estimation done pursuant to either Statement of Financial Accounting Standards No. (“SFAS”) 5, Accounting for Contingencies, or SFAS 114, Accounting by Creditors for Impairment of a Loan. The allocated component of the allowance for loan losses reflects expected losses resulting from analyses developed through specific credit allocations for individual loans and historical loss experience for each loan category. The specific credit allocations are based on regular analyses of all loans where the internal credit rating is at or below predetermined classification. These analyses involve a high degree of judgment in estimating the amount of loss associated with specific loans, including estimating the amount and timing of future cash flows and collateral values. The historical loan loss element is determined using analysis that examines loss experience.

The allocated component of the allowance for loan losses also includes consideration of concentrations and changes in portfolio mix and volume. The general portion of the allowance reflects the Company’s estimate of probable inherent but undetected losses within the portfolio due to uncertainties in economic conditions, delays in obtaining information, including unfavorable information about borrower’s financial condition, the difficulty in identifying triggering events that correlate perfectly to subsequent loss rates, and risk factors that have not yet manifested themselves in loss allocation factors. Uncertainty surrounding the strength and timing of economic cycles also affects estimates of loss. There are many factors affecting the allowance for loan losses; some are quantitative while others require qualitative judgment. Although the Company believes its process for determining the allowance adequately considers all of the potential factors that could potentially result in credit losses, the process includes subjective elements and may be susceptible to significant change. To the extent actual outcomes differ from Company estimates, additional provision for credit losses could be required that could adversely affect earnings or financial position in future periods.

### **Other-than-temporary Impairment in Investment Securities**

At each financial statement date, we assess whether declines in the fair value of held-to-maturity and available-for-sale securities below their costs are deemed to be other than temporary. We consider, among other things, (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, and (iii) our intent and ability to retain the investment for a period of time sufficient to allow for any anticipated recovery in fair value.

Evidence evaluated includes, but is not limited to, the remaining payment terms of the instrument and economic factors that are relevant to the collectability of the instrument, such as current prepayment speeds, the current financial condition of the issuer(s), industry analyst reports, credit ratings, credit default rates, interest rate trends and the value of any underlying collateral. Other than-temporary-impairment results in a charge to earnings and the corresponding establishment of a new cost basis for the security.

### **Share-Based Payment**

On January 1, 2006, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 123R, "Share-Based Payments," which requires that all share-based payments, including stock options and non-vested restricted common shares, be recognized as an expense in the income statement based on the grant-date fair value of the award with a corresponding increase to common stock.

We determine the fair value of stock options at grant date using the Black-Scholes pricing model that takes into account the stock price at the grant date, the exercise price, the expected dividend yield, stock price volatility and the risk-free interest rate over the expected life of the option. The Black-Scholes model requires the input of highly subjective assumptions including the expected life of the stock-based award and stock price volatility. The estimates used in the model involve inherent uncertainties and the application of Management's judgment. As a result, if other assumptions had been used, our recorded stock-based compensation expense could have been materially different from that reflected in these financial statements. The fair value of non-vested restricted common shares generally equals the stock price at grant date. In addition, we are required to estimate the expected forfeiture rate and only recognize expense for those share-based awards expected to vest. If our actual forfeiture rate is materially different from the estimate, the share-based compensation expense could be materially different. For additional discussion of SFAS No.123R, see Note 13 to the Consolidated Financial Statements in this Form 10-K.

### **Accounting for Income Taxes**

Income taxes reported in the financial statements are computed based on an asset and liability approach in accordance with FASB Statement No. 109, Accounting for Income Taxes CSFAS No. 109J. We recognize the amount of taxes payable or refundable for the current year, and deferred tax assets and liabilities for the expected future tax consequences that have been recognized in the financial statements. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. We record net deferred tax assets to the extent it is more likely than not that they will be realized. In evaluating our ability to recover the deferred tax assets, Management considers all available positive and negative evidence, including scheduled reversals of deferred tax liabilities, projected future taxable income, tax planning strategies and recent financial operations. In projecting future taxable income, Management develops assumptions including the amount of future state and federal pretax operating income, the reversal of temporary differences, and the implementation of feasible and prudent tax planning strategies. These assumptions require significant judgment about the forecasts of future taxable income and are consistent with the plans and estimates being used to manage the underlying business. The Company files consolidated federal and combined state income tax returns.

The Company adopted the provisions of FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes," on January 1, 2007, which clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB No. 109.

FIN 48 establishes a "more-likely-than-not" recognition threshold that must be met before a tax benefit can be recognized in the financial statements. For tax positions that meet the more-likely-than-not threshold, an enterprise may recognize only the largest amount of tax benefit that is greater than fifty percent likely of being realized upon ultimate settlement with the taxing authority. As a result of the implementation of FIN 48, the Company recognized an increase for unrecognized tax benefits. To the extent tax authorities disagree with these tax positions, our effective tax rates could be materially affected in the period of settlement with the taxing authorities. For additional discussion of FIN 48, see Note 9 to the Consolidated Financial Statements in this Form 10-K.



## Prospective Accounting Pronouncements

In December 2007, the FASB issued SFAS No. 141R, *Business Combinations*, which requires most identifiable assets, liabilities, non-controlling interests, and goodwill acquired in a business combination to be recorded at “full fair value” at the acquisition date. SFAS No. 141R applies to all business combinations, including combinations among mutual entities and combinations by contract alone. Under SFAS No. 141R, all business combinations will be accounted for by applying the acquisition method. SFAS No. 141R is effective for periods beginning on or after December 15, 2008. Earlier application is prohibited. SFAS No. 141R will be applied to business combinations occurring after the effective date. The Company currently does not have any business combination contemplated that are expected to be closed after the effective date; therefore, the adoption of SFAS No. 141R will not have an impact, if any, on the consolidated financial statements or results of operations of the Company.

In December 2007, the SEC issued Staff Accounting Bulletin No. 110 (“SAB No. 110”), *Certain Assumptions Used in Valuation Methods*, which extends the use of the “simplified” method, under certain circumstances, in developing an estimate of expected term of “plain vanilla” share options in accordance with SFAS No. 123R. Prior to SAB No. 110, SAB No. 107 stated that the simplified method was only available for grants made up to December 31, 2007. The Company currently plans to continue to use the simplified method in developing an estimate of expected term of stock options.

In June, 2008, the FASB issued FASB Staff Position No. EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities*, (“FSP EITF 03-6-1”). The Staff Position provides that unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents are participating securities and must be included in the earnings per share computation. FSP EITF 03-6-1 is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those years. All prior-period earnings per share data presented must be adjusted retrospectively. Early application is not permitted. The adoption of the Staff Position will have no material effect on the Company’s financial position, results of operations or cash flows.

The FASB has issued FASB Statement No. 162, *The Hierarchy of Generally Accepted Accounting Principles* (SFAS 162). SFAS 162 is intended to improve financial statements that are presented in conformity with U.S. generally accepted accounting principals for nongovernmental entities. SFAS 162 is effective 60 days following the SEC’s approval of the PCAOB amendments to AU Section 411, *The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles*. Management does not believe the adoption of SFAS 162 will have a material impact on the Company’s financial statements.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* (“SFAS 161”). SFAS 161 requires enhanced disclosures about an entity’s derivative and hedging activities and thereby improving the transparency of financial reporting. It is intended to enhance the current disclosure framework in SFAS 133 by requiring that objectives for using derivative instruments be disclosed in terms of underlying risk and accounting designation. This disclosure better conveys the purpose of derivative use in terms of the risks that the entity is intending to manage. SFAS 161 was effective for the Company on January 1, 2009 and will result in additional disclosures if the Company enters into any material derivative or hedging activities.

## STATISTICAL INFORMATION AND DISCUSSION

The following statistical information and discussion should be read in conjunction with the Selected Financial Data included in Part II (Item 6) and the audited consolidated financial statements and accompanying notes included in Part II (Item 8) of this Annual Report on Form 10-K.

The following tables present information regarding the consolidated average assets, liabilities and stockholders' equity, the amounts of interest income from average earning assets and the resulting yields, and the amount of interest expense paid on interest-bearing liabilities. Average loan balances include non-performing loans. Interest income includes proceeds from loans on non-accrual status only to the extent cash payments have been received and applied as interest income. Tax-exempt income is not shown on a tax equivalent basis.

### Distribution of Assets, Liabilities and Stockholders' Equity; Interest Rates and Interest Differential (Dollars in thousands)

	2008		2007		2006	
	Average Balance	Percent	Average Balance	Percent	Average Balance	Percent
<b>ASSETS</b>						
Cash and Due From Banks	\$ 37,971	5.63%	\$ 32,518	4.69%	\$ 29,934	4.49%
Federal Funds Sold	26,808	3.97%	52,359	7.55%	61,904	9.29%
Investment Securities	57,123	8.46%	86,046	12.41%	64,770	9.72%
Loans <sup>1</sup>	512,987	76.02%	488,704	70.48%	478,908	71.88%
Stock in Federal Home Loan Bank and						
other equity securities, at cost	2,253	0.33%	2,146	0.31%	2,087	0.31%
Other Real Estate Owned	3,691	0.55%	784	0.11%	78	0.01%
Other Assets	33,993	5.04%	30,882	4.45%	28,672	4.30%
Total Assets	<u>\$ 674,826</u>	<u>100.00%</u>	<u>\$ 693,439</u>	<u>100.00%</u>	<u>\$ 666,353</u>	<u>100.00%</u>
<b>LIABILITIES &amp; STOCKHOLDERS' EQUITY</b>						
Deposits:						
Demand	\$ 173,332	25.69%	\$ 185,563	26.77%	\$ 187,766	28.18%
Interest-Bearing Transaction Deposits	128,690	19.07%	130,608	18.83%	95,180	14.28%
Savings & MMDAs	171,465	25.41%	179,425	25.87%	190,036	28.52%
Time Certificates	114,742	17.00%	117,178	16.90%	116,787	17.53%
Borrowed Funds	17,095	2.53%	10,504	1.51%	11,350	1.70%
Other Liabilities	6,147	0.91%	7,347	1.06%	6,113	0.92%
Stockholders' Equity	63,355	9.39%	62,814	9.06%	59,121	8.87%
Total Liabilities & Stockholders' Equity	<u>\$ 674,826</u>	<u>100.00%</u>	<u>\$ 693,439</u>	<u>100.00%</u>	<u>\$ 666,353</u>	<u>100.00%</u>

1. Average balances for loans include loans held-for-sale and non-accrual loans and are net of the allowance for loan losses.

**Net Interest Earnings**  
**Average Balances, Yields and Rates**  
(Dollars in thousands)

	<b>2008</b>			<b>2007</b>			<b>2006</b>		
Assets	Average Balance	Interest Income/Expense	Yields Earned/Rates Paid	Average Balance	Interest Income/Expense	Yields Earned/Rates Paid	Average Balance	Interest Income/Expense	Yields Earned/Rates Paid
Loans <sup>1</sup>	\$ 512,987	\$ 33,282	6.49%	\$ 488,704	\$ 39,220	8.03%	\$ 478,908	\$ 39,082	8.16%
Loan Fees	—	1,795	0.35%	—	2,268	0.46%	—	2,812	0.59%
Total Loans, Including Loan Fees	512,987	35,077	6.84%	488,704	41,488	8.49%	478,908	41,894	8.75%
Federal Funds Sold	26,808	519	1.94%	52,359	2,660	5.08%	61,904	2,986	4.82%
Due From Banks	13,428	557	4.15%	5,922	273	4.61%	—	—	—
Investment Securities:									
Taxable	27,578	1,344	4.87%	56,350	2,789	4.95%	50,958	2,448	4.80%
Non-taxable	29,545	1,254	4.24%	29,696	1,271	4.28%	13,812	636	4.60%
Total Investment Securities	57,123	2,598	4.55%	86,046	4,060	4.72%	64,770	3,084	4.76%
Other Earning Assets	2,253	120	5.33%	2,146	113	5.27%	2,087	106	5.08%
Total Earning Assets	612,599	<u>\$ 38,871</u>	<u>6.35%</u>	635,177	<u>\$ 48,594</u>	<u>7.65%</u>	607,669	<u>\$ 48,070</u>	<u>7.91%</u>
Cash and Due from Banks	24,543			26,596			29,934		
Premises and Equipment	8,355			8,123			8,188		
Other Real Estate Owned	3,691			784			78		
Interest Receivable									

and Other Assets	<u>25,638</u>	<u>22,759</u>	<u>20,484</u>
Total Assets	<u>\$ 674,826</u>	<u>\$ 693,439</u>	<u>\$ 666,353</u>

1. Average balances for loans include loans held-for-sale and non-accrual loans and are net of the allowance for loan losses, but non-accrued interest thereon is excluded.
2. Interest income and yields on tax-exempt securities are not presented on a tax equivalent basis.

**Continuation of**  
**Net Interest Earnings**  
**Average Balances, Yields and Rates**  
(Dollars in thousands)

	2008			2007			2006			
		Interest	Yields Earned/		Interest	Yields Earned/		Interest	Yields Earned/	
Liabilities and Stockholders' Equity	Average	Income/	Rates	Average	Income/	Rates	Average	Income/	Rates	
	Balance	Expense	Paid	Balance	Expense	Paid	Balance	Expense	Paid	
Interest-Bearing Deposits:										
	Interest-Bearing Transaction Deposits	\$ 28,690	\$ 930	0.72%	\$ 130,608	\$ 2,840	2.17%	\$ 95,180	\$ 1,568	1.65%
	Savings & MMDAs	71,465	1,726	1.01%	179,425	4,034	2.25%	190,036	3,813	2.01%
	Time Certificates	145,742	3,147	2.74%	117,178	4,551	3.88%	116,787	3,682	3.15%
Total Interest-Bearing Deposits	414,897	5,803	1.40%	427,211	11,425	2.67%	402,003	9,063	2.25%	
Borrowed Funds	17,095	572	3.35%	10,504	313	2.98%	11,350	363	3.20%	
Total Interest-Bearing Deposits and Funds	431,992	6,375	1.48%	437,715	11,738	2.68%	413,353	9,426	2.28%	
	Demand Deposits	173,332	—	—	185,563	—	—	187,766	—	—
Total Deposits and Borrowed Funds	605,324	\$ 6,375	1.05%	623,278	\$ 11,738	1.88%	601,119	\$ 9,426	1.57%	
Accrued Interest and Other Liabilities	6,147			7,347			6,113			
Stockholders' Equity	63,355			62,814			59,121			

Total  
Liabilities  
and

Stockholders'  
Equity \$ 674,826

\$ 693,439

\$ 666,353

Net Interest  
Income and

Net  
Interest  
Margin  
1

\$ 32,496

5.30%

\$ 36,856

5.80%

\$ 38,644

6.36%

Net Interest  
Spread <sup>2</sup>

4.87%

4.97%

5.63%

1. Net interest margin is computed by dividing net interest income by total average interest-earning assets.

2. Net interest spread represents the average yield earned on interest-earning assets less the average rate paid on interest-bearing liabilities.

**Analysis of Changes**  
**in Interest Income and Interest Expense**

(Dollars in thousands)

Following is an analysis of changes in interest income and expense (dollars in thousands) for 2008 over 2007 and 2007 over 2006. Changes not solely due to interest rate or volume have been allocated proportionately to interest rate and volume.

	<b>2008 Over 2007</b>			<b>2007 Over 2006</b>		
	Volume	Interest Rate	Change	Volume	Interest Rate	Change
(Decrease) Increase in Interest Income:						
Loans	\$ 2,077	\$ (8,015)	\$ (5,938)	\$ 626	\$ (488)	\$ 138
Loan Fees	(473)	—	(473)	(544)	—	(544)
Federal Funds Sold	(945)	(1,196)	(2,141)	(502)	176	(326)
Due From Banks	308	(24)	284	273	—	273
Investment Securities	(1,321)	(141)	(4,162)	1,002	(26)	976
Other Assets	6	1	7	3	4	7
	<u>\$ (348)</u>	<u>\$ (9,375)</u>	<u>\$ (9,723)</u>	<u>\$ 858</u>	<u>\$ (334)</u>	<u>\$ 524</u>
(Decrease) Increase in Interest Expense:						
Deposits:						
Interest-Bearing						
Transaction Deposits	\$ (41)	\$ (1,869)	\$ (1,910)	\$ 689	\$ 583	\$ 1,272
Savings & MMDAs	(172)	(2,136)	(2,308)	(194)	415	221
Time Certificates	(93)	(1,311)	(1,404)	12	857	869
Borrowed Funds	216	43	259	(26)	(24)	(50)
	<u>\$ (90)</u>	<u>\$ (5,273)</u>	<u>\$ (5,363)</u>	<u>\$ 481</u>	<u>\$ 1,831</u>	<u>\$ 2,312</u>
(Decrease) Increase in Net Interest Income	<u>\$ (258)</u>	<u>\$ (4,102)</u>	<u>\$ (4,360)</u>	<u>\$ 377</u>	<u>\$ (2,165)</u>	<u>\$ (1,788)</u>

## INVESTMENT PORTFOLIO

### Composition of Investment Securities

The mix of investment securities held by the Company at December 31, for the previous three fiscal years is as follows (dollars in thousands):

	<u>2008</u>	<u>2007</u>	<u>2006</u>
<b>Investment securities available for sale:</b>			
U.S. Treasury Securities	\$ 274	\$ 263	\$ 253
Securities of U.S. Government			
Agencies and Corporations	2,039	20,139	31,703
Obligations of State &			
Political Subdivisions	26,231	37,057	30,193
Mortgage Backed Securities	13,562	17,390	12,031
 Total Investments	 <u>\$ 42,106</u>	 <u>\$ 74,849</u>	 <u>\$ 74,180</u>

### Maturities of Investment Securities

The following table is a summary of the relative maturities (dollars in thousands) and yields of the Company's investment securities as of December 31, 2008. The yields on tax-exempt securities are shown on a tax equivalent basis.

#### Period to Maturity

<u>Security</u>	<u>Within One Year</u>		<u>After One But Within Five Years</u>		<u>After Five But Within Ten Years</u>	
	<u>Amount</u>	<u>Yield</u>	<u>Amount</u>	<u>Yield</u>	<u>Amount</u>	<u>Yield</u>
U.S. Treasury Securities	\$ —	—	\$ 274	5.00%	\$ —	—
Securities of U.S. Government						
Agencies and Corporations	1,001	3.82%	1,038	3.75%	—	—
Obligations of State &						
Political Subdivisions	2,190	7.59%	4,349	7.35%	6,525	6.71%
Mortgage Backed Securities	6	6.63%	13,556	4.62%	—	—
 TOTAL	 <u>\$ 3,197</u>	 <u>6.41%</u>	 <u>\$ 19,217</u>	 <u>5.20%</u>	 <u>\$ 6,525</u>	 <u>6.71%</u>

<u>Security</u>	<u>After Ten Years</u>		<u>Total</u>	
	<u>Amount</u>	<u>Yield</u>	<u>Amount</u>	<u>Yield</u>
U.S. Treasury Securities	\$ —	—	\$ 274	5.00%
Securities of U.S. Government				
Agencies and Corporations	—	—	2,039	3.78%
Obligations of State &				
Political Subdivisions	13,167	6.49%	26,231	6.78%
Mortgage Backed Securities	—	—	13,562	4.62%
 TOTAL	 <u>\$ 13,167</u>	 <u>6.49%</u>	 <u>\$ 42,106</u>	 <u>5.93%</u>



**LOAN PORTFOLIO****Composition of Loans**

The mix of loans, net of deferred origination fees and costs and allowance for loan losses and excluding loans held-for-sale, at December 31, for the previous five fiscal years is as follows (dollars in thousands):

	<b>December 31,</b>					
	<b>2008</b>		<b>2007</b>		<b>2006</b>	
	<u>Balance</u>	<u>Percent</u>	<u>Balance</u>	<u>Percent</u>	<u>Balance</u>	<u>Percent</u>
Commercial	\$ 111,485	21.6%	\$ 112,295	22.6%	\$ 97,268	20.5%
Agriculture	38,314	7.4%	36,772	7.4%	38,607	8.1%
Real Estate Mortgage	294,980	57.0%	251,672	50.5%	227,552	47.9%
Real Estate Construction	67,225	13.0%	91,901	18.4%	106,752	22.4%
Installment	4,964	1.0%	5,331	1.1%	5,370	1.1%
<b>TOTAL</b>	<b><u>\$ 516,968</u></b>	<b><u>100.0%</u></b>	<b><u>\$ 497,971</u></b>	<b><u>100.0%</u></b>	<b><u>\$ 475,549</u></b>	<b><u>100.0%</u></b>
	<b>2005</b>		<b>2004</b>			
	<u>Balance</u>	<u>Percent</u>	<u>Balance</u>	<u>Percent</u>		
Commercial	\$ 87,091	19.1%	\$ 89,721	20.9%		
Agriculture	32,808	7.2%	32,910	7.7%		
Real Estate Mortgage	228,524	50.1%	216,846	50.4%		
Real Estate Construction	103,422	22.7%	85,584	19.9%		
Installment	4,216	0.9%	4,641	1.1%		
<b>TOTAL</b>	<b><u>\$ 456,061</u></b>	<b><u>100.0%</u></b>	<b><u>\$ 429,702</u></b>	<b><u>100.0%</u></b>		

Commercial loans are primarily for financing the needs of a diverse group of businesses located in the Bank's market area. The Bank also makes loans to individuals for investment purposes. Most of these loans are relatively short-term (an overall average life of approximately two years) and secured by various types of collateral. Real estate construction loans are generally for financing the construction of single-family residential homes for well-qualified individuals and builders. These loans are secured by real estate and have short maturities.

As shown in the comparative figures for loan mix during 2008 and 2007, total loans increased as a result of increases in agriculture loan and real estate mortgage loans, which were partially offset by decreases in commercial loans, real estate construction loans and installment loans.

### Maturities and Sensitivities of Loans to Changes in Interest Rates

Loan maturities of the loan portfolio at December 31, 2008 are as follows (dollars in thousands) (excludes loans held-for-sale):

<u>Maturing</u>	<u>Fixed Rate</u>	<u>Variable Rate</u>	<u>Total</u>
Within one year	\$ 41,960	\$ 144,002	\$ 185,962
After one year through five years	60,205	115,996	176,201
After five years	30,263	124,542	154,805
Total	<u>\$ 132,428</u>	<u>\$ 384,540</u>	<u>\$ 516,968</u>

### Non-accrual, Past Due, OREO and Restructured Loans

It is the Bank's policy to recognize interest income on an accrual basis. Accrual of interest is suspended when a loan has been in default as to principal or interest for 90 days, unless well secured by collateral believed by management to have a fair market value that at least equals the book value of the loan plus accrued interest receivable and in the process of collection. Real estate acquired through foreclosure is written down to its estimated fair market value at the time of acquisition and is carried as a non-earning asset until sold. Any write-down at the time of acquisition is charged against the allowance for loan losses; subsequent write-downs or gains or losses upon disposition are credited or charged to non-interest income/expense. The Bank has made no foreign loans.

The following table shows the aggregate amounts of assets (dollars in thousands) in each category at December 31, for the years indicated:

	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
Non-accrual Loans	\$ 13,545	\$ 15,173	\$ 3,399	\$ 2,073	\$ 4,907
90 Days Past Due But Still Accruing	713	263	37	178	55
Total Non-performing Loans	<u>14,258</u>	<u>15,436</u>	<u>3,436</u>	<u>2,251</u>	<u>4,962</u>
Other Real Estate Owned	4,368	879	375	268	—
Total Non-performing Assets	<u>\$ 18,626</u>	<u>\$ 16,315</u>	<u>\$ 3,811</u>	<u>\$ 2,519</u>	<u>\$ 4,962</u>
Performing Restructured Loans	<u>\$ 2,682</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>

If interest on non-accrual loans had been accrued, such interest income would have approximated \$1,501,000, \$814,000, and \$280,000 during the years ended December 31, 2008, 2007 and 2006, respectively. Income actually recognized for these loans approximated \$181,000, \$73,000 and \$113,000 for the years ended December 31, 2008, 2007 and 2006, respectively.

There was a \$2,311,000 increase in non-performing assets for 2008 over 2007. At December 31, 2008, non-performing assets included six non-accrual commercial loans totaling \$2,619,000, six non-accrual commercial real estate loans totaling \$4,184,000 and eleven non-accrual residential construction loans totaling \$6,309,000, one residential mortgage loan totaling \$334,000 and one non-accrual installment loan totaling \$99,000. Additional non-performing assets included loans past due more than 90 days totaling \$713,000. Other Real Estate Owned ("OREO") properties totaled \$4,368,000 at December 31, 2008. The Bank's management believes that the \$13,545,000 in non-accrual loans are adequately collateralized or guaranteed by a governmental entity. No assurance can be given that the existing or any additional collateral will be sufficient to secure full recovery of the obligations owed under these loans.

The Company had loans 90 days past due and still accruing totaling \$713,000, \$263,000 and \$37,000 at December 31, 2008, 2007 and 2006, respectively.

The Company had loans restructured and in compliance with modified terms totaling \$2,682,000 at December 31, 2008. The Company had no restructured loans at December 31, 2007 and 2006, respectively.



OREO is made up of property that the Company has acquired by deed in lieu of foreclosure or through foreclosure proceedings, and property that the Company does not hold title to but is in actual control of, known as in-substance foreclosure. The estimated fair value of the property is determined prior to transferring the balance to OREO. The balance transferred to OREO is the lesser of the estimated fair market value of the property, or the book value of the loan, less estimated cost to sell. A write-down may be deemed necessary to bring the book value of the loan equal to the appraised value. Appraisals or loan officer evaluations are then done periodically thereafter charging any additional write-downs to the appropriate expense account.

OREO amounted to \$4,368,000, \$879,000 and \$375,000 for the periods ended December 31, 2008, 2007 and 2006, respectively. The increase in OREO loans at December 31, 2008 from the balance at December 31, 2007 was due to the transfer of twelve real estate construction loans, two real estate development loans and one commercial loan to OREO, which was partially offset by the sales of six real estate construction properties and one commercial real estate property.

#### **Potential Problem Loans**

In addition to the non-performing assets described above, the Bank's Branch Managers each month submit to the Loan Committee of the Board of Directors a report detailing the status of those loans that are past due over sixty days and each quarter a report detailing the status of those loans that are classified as such. Also included in the report are those loans that are not necessarily past due, but the branch manager is aware of problems with these loans which may result in a loss.

The monthly Allowance for Loan Loss Analysis Report is prepared based upon the Problem Loan Report, internal loan rating, regulatory classifications and loan review classification and is reviewed by the Management Loan Committee of the Bank. The Directors Loan Committee reviewed the Allowance for Loan Loss Analysis Report, dated December 31, 2008, on January 22, 2009. This report included all non-performing loans reported in the table on the previous page and other potential problem loans. Excluding the non-performing loans cited previously, loans totaling \$39,067,000 were classified as potential problem loans. Of these loans, loans totaling \$33,720,000 are adequately collateralized or guaranteed, and the remaining loans totaling \$5,347,000 may have some loss potential which management believes is sufficiently covered by the Bank's existing loan loss reserve (Allowance for Loan Losses). The ratio of the Allowance for Loan Losses to total loans at December 31, 2008 was 2.71%.

### **SUMMARY OF LOAN LOSS EXPERIENCE**

The Company's allowance for credit losses is maintained at a level considered adequate to provide for losses that can be estimated based upon specific and general conditions. These include conditions unique to individual borrowers, as well as overall credit loss experience, the amount of past due, nonperforming loans and classified loans, recommendations of regulatory authorities, prevailing economic conditions and other factors. A portion of the allowance is specifically allocated to classified loans whose full collectability is uncertain. Such allocations are determined by Management based on loan-by-loan analyses. In addition, loans with similar characteristics not usually criticized using regulatory guidelines are analyzed based on the historical loss rates and delinquency trends, grouped by the number of days the payments on these loans are delinquent. Last, allocations are made to non-criticized and classified commercial loans and residential real estate loans based on historical loss rates, and other statistical data. The remainder of the allowance is considered to be unallocated. The unallocated allowance is established to provide for probable losses that have been incurred as of the reporting date but not reflected in the allocated allowance. It addresses additional qualitative factors consistent with Management's analysis of the level of risks inherent in the loan portfolio, which are related to the risks of the Company's general lending activity. Included in the unallocated allowance is the risk of losses that are attributable to national or local economic or industry trends which have occurred but have yet been recognized in past loan charge-off history (external factors). The external factors evaluated by the Company include: economic and business conditions, external competitive issues, and other factors. Also included in the unallocated allowance is the risk of losses attributable to general attributes of the Company's loan portfolio and credit administration (internal factors). The internal factors evaluated by the Company include: loan review system, adequacy of lending Management and staff, loan policies and procedures, problem loan trends, concentrations of credit, and other factors. By their nature, these risks are not readily allocable to any specific loan category in a statistically meaningful manner and are difficult to quantify with a specific number. Management assigns a range of estimated risk to the qualitative risk factors described above based on Management's judgment as to the level of risk, and assigns a quantitative risk factor from the range of loss estimates to determine the appropriate level of the unallocated portion of the allowance. Management considers the \$14,435,000 allowance for credit losses to be adequate as a reserve against losses as of December 31, 2008.

**Analysis of the Allowance for Loan Losses**

(Dollars in thousands)

	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
Balance at Beginning of Year	\$ 10,876	\$ 8,361	\$ 7,917	\$ 7,445	\$ 7,006
Provision for Loan Losses	16,164	4,795	735	600	207
Loans Charged-Off:					
Commercial	(2,224)	(1,428)	(572)	(670)	(122)
Agriculture	(88)	(82)	(57)	—	(214)
Real Estate Mortgage	(299)	(249)	—	—	—
Real Estate Construction	(10,265)	(537)	—	—	—
Installment Loans to Individuals	<u>(448)</u>	<u>(764)</u>	<u>(431)</u>	<u>(185)</u>	<u>(46)</u>
Total Charged-Off	<u>(13,324)</u>	<u>(3,060)</u>	<u>(1,060)</u>	<u>(855)</u>	<u>(382)</u>
Recoveries:					
Commercial	153	256	561	64	199
Agriculture	56	200	—	663	399
Real Estate Mortgage	32	—	—	—	—
Real Estate Construction	159	—	—	—	—
Installment Loans to Individuals	<u>319</u>	<u>324</u>	<u>208</u>	<u>—</u>	<u>16</u>
Total Recoveries	719	780	769	727	614
Net (Charge-Offs) Recoveries	(12,605)	(2,280)	(291)	(128)	232
Balance at End of Year	<u>\$ 14,435</u>	<u>\$ 10,876</u>	<u>\$ 8,361</u>	<u>\$ 7,917</u>	<u>\$ 7,445</u>
Ratio of Net (Charge-Offs) Recoveries					
During the Year to Average Loans					
Outstanding During the Year	<u>(2.46%)</u>	<u>(0.47%)</u>	<u>(0.06%)</u>	<u>(0.03%)</u>	<u>0.06%</u>

**Allocation of the Allowance for Loan Losses**

The Allowance for Loan Losses has been established as a general component available to absorb probable inherent losses throughout the Loan Portfolio. The following table is an allocation of the Allowance for Loan Losses balance on the dates indicated (dollars in thousands):

	<b><u>December 31, 2008</u></b>		<b><u>December 31, 2007</u></b>		<b><u>December 31, 2006</u></b>	
	Allocation of Allowance for Loan Losses Balance	Loans as a % of Total Loans	Allocation of Allowance for Loan Losses Balance	Loans as a % of Total Loans	Allocation of Allowance for Loan Losses Balance	Loans as a % of Total Loans
Loan Type:						
Commercial	\$ 4,909	21.6%	\$ 2,884	22.5%	\$ 2,037	20.5%
Agriculture	643	7.4%	865	7.4%	1,133	8.1%
Real Estate Mortgage	4,491	57.0%	3,470	50.5%	3,016	47.9%
Real Estate Construction	3,113	13.0%	2,947	18.5%	1,535	22.4%
Installment	1,279	1.0%	710	1.1%	640	1.1%
Total	<u>\$ 14,435</u>	<u>100.0%</u>	<u>\$ 10,876</u>	<u>100.0%</u>	<u>\$ 8,361</u>	<u>100.0%</u>

	<b><u>December 31, 2005</u></b>		<b><u>December 31, 2004</u></b>	
	Allocation of Allowance for Loan Losses Balance	Loans as a % of Total Loans	Allocation of Allowance for Loan Losses Balance	Loans as a % of Total Loans
Loan Type:				
Commercial	\$ 1,779	19.1%	\$ 1,726	20.9%
Agriculture	1,518	7.2%	1,484	7.7%
Real Estate Mortgage	3,003	50.1%	2,766	50.4%
Real Estate Construction	1,001	22.7%	668	19.9%
Installment	616	0.9%	801	1.1%
Total	<u>\$ 7,917</u>	<u>100.0%</u>	<u>\$ 7,445</u>	<u>100.0%</u>

The Bank believes that any breakdown or allocation of the allowance into loan categories lends an appearance of exactness, which does not exist, because the allowance is available for all loans. The allowance breakdown shown above is computed taking actual experience into consideration but should not be interpreted as an indication of the specific amount and allocation of actual charge-offs that may ultimately occur.





### Deposits

The following table sets forth the average amount and the average rate paid on each of the listed deposit categories (dollars in thousands) during the periods specified:

	2008		2007		2006	
	Average Amount	Average Rate	Average Amount	Average Rate	Average Amount	Average Rate
Deposit Type:						
Non-interest-Bearing Demand	\$ 173,332	—	\$ 185,563	—	\$ 187,766	—
Interest-Bearing Demand (NOW)	\$ 128,690	.72%	\$ 130,608	2.17%	\$ 95,180	1.65%
Savings and MMDAs	\$ 171,465	1.01%	\$ 179,425	2.25%	\$ 190,036	2.01%
Time	\$ 114,742	2.74%	\$ 117,178	3.88%	\$ 116,787	3.15%

The following table sets forth by time remaining to maturity the Bank's time deposits in the amount of \$100,000 or more (dollars in thousands) as of December 31, 2008:

Three months or less	\$ 27,753
Over three months through twelve months	26,595
Over twelve months	<u>5,248</u>
Total	<u>\$ 59,596</u>

### Short-Term Borrowings

Short-term borrowings at December 31, 2008 and 2007 consisted of secured borrowings from the U.S. Treasury in the amounts of \$584,000 and \$878,000, respectively. The funds are placed at the discretion of the U.S. Treasury and are callable on demand by the U.S. Treasury. At December 31, 2008, the Bank had no Federal Funds purchased.

Additional short-term borrowings available to the Company consist of a line of credit and advances from the Federal Home Loan Bank ("FHLB") secured under terms of a blanket collateral agreement by a pledge of FHLB stock and certain other qualifying collateral such as commercial and mortgage loans. At December 31, 2008, the Company had a current collateral borrowing capacity from the FHLB of \$77,846,000. The Company also has unsecured formal lines of credit totaling \$15,500,000 with correspondent banks.

### Long-Term Borrowings

Long-term borrowings consisted of Federal Home Loan Bank advances, totaling \$17,675,000 and \$9,885,000, respectively, at December 31, 2008 and 2007. Such advances ranged in maturity from 0.2 years to 3.4 years at a weighted average interest rate of 3.61% at December 31, 2008. Maturity ranged from 0.4 years to 1.3 years at a weighted average interest rate of 2.90% at December 31, 2007. Average outstanding balances were \$16,519,000 and \$10,008,000, respectively, during 2008 and 2007. The weighted average interest rate paid was 3.42% in 2008 and 2.91% in 2007.

## **Overview**

### **Year Ended December 31, 2008 Compared to Year Ended December 31, 2007**

Net loss for the year ended December 31, 2008, was \$1,374,000, representing a decrease of \$8,655,000, or 118.9%, compared to net income of \$7,281,000 for the year ended December 31, 2007. The decrease in net income is principally attributable to an increase of \$11,369,000 in the provision for loan losses, a \$4,360,000 decrease in net interest income and a \$1,734,000 decrease in gains / write-downs on other real estate owned, which was partially offset by an increase of \$658,000 in other income, a \$284,000 increase in service charges on deposit accounts, a \$771,000 decrease in salaries and employee benefits, a \$168,000 decrease in advertising, a \$227,000 decrease in other expense and a \$6,772,000 decrease in the provision for income taxes.

Total assets decreased by \$39.1 million, or 5.5%, to \$670.8 million as of December 31, 2008 compared to \$709.9 million at December 31, 2007. The decrease in total assets was mainly due to a \$32.7 million decrease in investment securities, a \$26.9 million decrease in cash and due from banks and a \$6.1 million decrease in federal funds sold, which was partially offset by a \$19.8 million increase in net loans (including loans held-for-sale) and a \$3.5 million increase in other real estate owned. Total deposits decreased \$38.0 million, or 6.1%, to \$584.7 million as of December 31, 2008 compared to \$622.7 million at December 31, 2007. Other borrowings increased by \$2.4 million, or 15.3%, to \$18.3 million as of December 31, 2008 compared to \$15.8 million at December 31, 2007.

### **Year Ended December 31, 2007 Compared to Year Ended December 31, 2006**

Net income for the year ended December 31, 2007, was \$7,281,000, representing a decrease of \$1,529,000, or 17.4%, over net income of \$8,810,000 for the year ended December 31, 2006. The decrease in net income is principally attributable to an increase of \$4,060,000 in the provision for loan losses, a \$1,788,000 decrease in net interest income, an increase of \$244,000 in data processing expense and a \$489,000 increase in other operating expense, which was partially offset by an increase of \$1,871,000 in other operating income, a \$1,215,000 decrease in salaries and employee benefits, and a \$2,032,000 decrease in the provision for income taxes.

Total assets increased by \$24.7 million, or 3.6%, to \$709.9 million as of December 31, 2007 compared to \$685.2 million at December 31, 2006. The increase in total assets was mainly due to a \$19.3 million growth in net loans (including loans held-for-sale) and a \$16.6 million increase in cash and due from banks offset by a 15.5 million reduction in federal funds sold. The growth in total assets was financed primarily by the increase in deposits of \$19.0 million and other borrowings of \$4.9 million.

## **Results of Operations**

### **Net Interest Income**

Net interest income is the excess of interest and fees earned on the Bank's loans, investment securities, federal funds sold and banker's acceptances over the interest expense paid on deposits, mortgage notes and other borrowed funds. It is primarily affected by the yields on the Bank's interest-earning assets and loan fees and interest-bearing liabilities outstanding during the period. The \$4,360,000 decrease in the Bank's net interest income in 2008 from 2007 was due to the effects lower loan rates and lower loan fees, which were partially offset by real estate loan volumes combined with lower levels of investment securities and lower Federal Funds rates and volumes, which was partially offset by lower core deposit funding costs. The \$1,788,000 decrease in the Bank's net interest income in 2007 from 2006 was due to the effects of a higher level of core deposits and higher funding costs, lower loan rates and lower loan fees, which were partially offset by strong commercial and real estate loan volumes combined with higher levels of investment securities. The "Analysis of Changes in Interest Income and Interest Expense" set forth on page 34 of this Annual Report on Form 10-K identifies the effects of interest rates and loan/deposit volume. Another factor that affected the net interest income was the average earning asset to average total asset ratio. This ratio was 90.8% in 2008, 91.6% in 2007 and 91.2% in 2006.

Interest income on loans (including loan fees) was \$35,077,000 for 2008, representing a decrease of \$6,411,000, or 15.5%, from \$41,488,000 for 2007. This compared to a decrease in 2007 of \$406,000, or 1.0%, from \$41,894,000 for 2006. The decreased interest income on loans in 2008 over 2007 was the result of a 154 basis point decrease in loan interest rates, combined with a decrease of approximately \$473,000 in loan fees, which was partially offset by a 5.0% increase in loan volume. Loan fee comparisons were impacted by a net decrease in deferred loan fees and costs of \$473,000 in 2008, and a net decrease of \$196,000 in 2007.

Average outstanding federal funds sold fluctuated during this period, ranging from \$26,808,000 in 2008 to \$52,359,000 in 2007 and \$61,904,000, in 2006. At December 31, 2008, federal funds sold were \$40,860,000. Federal funds are used primarily as a short-term investment to provide liquidity for funding of loan commitments or to accommodate seasonal deposit fluctuations. Federal funds sold yields were 1.94%, 5.08% and 4.82% for 2008, 2007 and 2006, respectively.

The average total level of investment securities decreased \$28,923,000 in 2008 to \$57,123,000 from \$86,046,000 in 2007 and increased \$21,276,000 in 2007 to \$86,046,000 from \$64,770,000 in 2006. The level of interest income attributable to investment securities decreased to \$2,598,000 in 2008 from \$4,060,000 in 2007 and \$4,060,000 in 2007 from \$3,084,000 in 2006, due to the effects of interest rates and volume. The Bank's strategy for this period emphasized the use of the investment portfolio to maintain the Bank's increased loan demand. The Bank intends to continue to reinvest maturing securities to provide future liquidity while attempting to reinvest the cash flows in short duration securities that provide higher cash flow for reinvestment in a higher interest rate instrument. Investment securities yields were 4.55%, 4.72% and 4.76% for 2008, 2007 and 2006, respectively.

Total interest expense decreased to \$6,375,000 in 2008 from \$11,738,000 in 2007, and increased to \$11,738,000 in 2007 from \$9,426,000 in 2006, representing a 45.7% decrease in 2008 over 2007 and a 24.5% increase in 2007 over 2006. The decrease in total interest expense from 2008 to 2007 was due to decreases in interest rates paid on deposits. The increase in total interest expense from 2007 to 2006 was due to increases in volume combined with increases in interest rates paid on deposits.

The mix of deposits for the previous three years is as follows (dollars in thousands):

	<u>2008</u>		<u>2007</u>		<u>2007</u>	
	Average Balance	Percent	Average Balance	Percent	Average Balance	Percent
Non-interest-Bearing Demand	\$ 173,332	29.5%	\$ 185,563	30.3%	\$ 187,766	31.9%
Interest-Bearing Demand (NOW)	128,690	21.9%	130,608	21.3%	95,180	16.1%
Savings and MMDAs	171,465	29.1%	179,425	29.3%	190,036	32.2%
Time	<u>114,742</u>	<u>19.5%</u>	<u>117,178</u>	<u>19.1%</u>	<u>116,787</u>	<u>19.8%</u>
Total	<u>\$ 588,229</u>	<u>100.0%</u>	<u>\$ 612,774</u>	<u>100.0%</u>	<u>\$ 589,769</u>	<u>100.0%</u>

The three years ended December 31, 2008 have been characterized by fluctuating interest rates. Loan rates and deposit rates decreased in 2008 and loan rates decreased and deposit rates increased in 2007. The net spread between the rate for total earning assets and the rate for total deposits and borrowed funds decreased 10 basis points in the period from 2008 to 2007 and decreased 66 basis points in the period from 2007 to 2006.

The Bank's net interest margin (net interest income divided by average earning assets) was 5.30% in 2008, 5.80% in 2007, and 6.36% in 2006. The decrease in net interest margin was due to lowering loan rates which was only partially offset by lower deposit rates. Going forward into the first half of 2009, it is Bank management's belief that net interest income and net interest margin will continue to fluctuate due to the unstable rate environment.

#### **Provision for Loan Losses**

The provision for loan losses is established by charges to earnings based on management's overall evaluation of the collectability of the loan portfolio. Based on this evaluation, the provision for loan losses increased to \$16,164,000 in 2008 from \$4,795,000 in 2007, primarily as a result of loan quality and loan growth in the Bank's loan portfolio. The amount of loans charged-off increased in 2008 to \$13,324,000 from \$3,060,000 in 2007, and recoveries decreased to \$719,000 in 2008 from \$780,000 in 2007. The increase in charge-offs was due, for the most part, to an increase in charge-offs of commercial loans and real estate construction loans. The ratio of the Allowance for Loan Losses to total loans at December 31, 2008 was 2.71% compared to 2.13% at December 31, 2007. The ratio of the Allowance for Loan Losses to total non-accrual loans and loans past due 90 days or more at December 31, 2008 was 101% compared to 70% at December 31, 2007.

The provision for loan losses increased to \$4,795,000 in 2007 from \$735,000 in 2006, primarily as a result of loan growth and loan quality in the Bank's loan portfolio. The amount of loans charged-off increased in 2007 to \$3,060,000 from \$1,060,000 in 2006, and recoveries increased to \$780,000 in 2007 from \$769,000 in 2006. The increase in charge-offs was due, for the most part, to an increase in charge-offs of commercial loans, real estate mortgage loans, real estate construction loans and installment loans to individuals. The ratio of the Allowance for Loan Losses to total loans at December 31, 2007 was 2.13% compared to 1.73% at December 31, 2006. The ratio of the Allowance for Loan Losses to total non-accrual loans and loans past due 90 days or more at December 31, 2007 was 70% compared to 243% at December 31, 2006.

### Other Operating Income and Expenses

Other operating income consisted primarily of service charges on deposit accounts, net gains on sales of investment securities, net realized gains on loans held for sale, gains and/or write-downs on other real estate owned, and other income. Service charges on deposit accounts increased \$284,000 in 2008 over 2007 and \$630,000 in 2007 over 2006. The increase in 2008 was due, for the most part, to increased service charges on regular and business checking accounts. Realized gains on sale of investment securities decreased \$69,000 in 2008 over 2007 and increased \$638,000 in 2007 over 2006. The decrease in 2008 was due to fewer sales of securities. Net realized gains on loans held-for-sale increased \$14,000 in 2008 over 2007 and increased \$196,000 in 2007 over 2006. The increase in 2008 was due, for the most part, to an increase in sold loans. Gains on other real estate owned decreased \$251,000 in 2008 over 2007 and increased \$347,000 in 2007 over 2006. The decrease in 2008 was due to lower gains on sales of foreclosed residential properties in 2008 compared to 2007. Other income increased \$658,000 in 2008 over 2007 and increased \$60,000 in 2007 over 2006. The increase in 2008 was due, for the most part, to an increase in investment brokerage services income.

Other operating expenses consisted primarily of salaries and employee benefits, occupancy and equipment expense, data processing expense, stationery and supplies expense, advertising, OREO expenses and write-downs and other expenses. Other operating expenses increased to \$29,137,000 in 2008 from \$28,803,000 in 2007, and decreased to \$28,803,000 in 2007 from \$29,219,000 in 2006, representing an increase of \$334,000, or 1.2% in 2008 over 2007, and decrease of \$416,000, or 1.4% in 2007 over 2006.

Following is an analysis of the increase or decrease in the components of other operating expenses (dollars in thousands) during the periods specified:

	<u>2008 over 2007</u>		<u>2007 over 2006</u>	
	<u>Amount</u>	<u>Percent</u>	<u>Amount</u>	<u>Percent</u>
Salaries and Employee Benefits	\$ (771)	(4.7%)	\$ (1,215)	(7.0%)
Occupancy and Equipment	28	0.8%	(19)	(0.5%)
Data Processing	87	5.3%	244	17.6%
Stationery and Supplies	(89)	(15.9%)	36	6.9%
Advertising	(168)	(19.0%)	(9)	(1.0%)
Directors Fees	(9)	(4.1%)	58	35.8%
OREO Expense and Write-downs	1,549	3,520.5%	44	100.0%
Other Expense	<u>(293)</u>	<u>(5.3%)</u>	<u>445</u>	<u>8.7%</u>
Total	<u>\$ 334</u>	<u>1.2%</u>	<u>\$ (416)</u>	<u>(1.4%)</u>

In 2008, salaries and employee benefits decreased \$771,000 to \$15,469,000 from \$16,240,000 for 2007. This decrease was due, for the most part, to decreased incentive compensation and profit sharing payments, which was partially offset by increases in regular salaries. Increases in the data processing area were attributed to continued emphasis on Internet-related products and security services and network improvements. Decreases in stationary and supplies were attributed to a decrease in the usage of office supplies. Decreases in advertising costs were due to a decrease in printed materials and related costs. Increases in OREO expense and write-downs were due to expenses and write-downs related to foreclosed real estate properties.

In 2007, salaries and employee benefits decreased \$1,215,000 to \$16,240,000 from \$17,455,000 for 2006. This decrease was due, for the most part, to decreased incentive compensation and profit sharing payments, which was partially offset by increases in regular salaries, stock compensation expense, retirement compensation expense and group insurance. Increases in the data processing area were attributed to continued emphasis on Internet-related products and security services and network improvements. Increases in stationary and supplies were attributed to an increase in the usage of office supplies. Increases in director fees were due to increased directors' meetings. Increases in OREO expense and write-downs were due to expenses related to foreclosed real estate properties.



## **Income Taxes**

The provision for income taxes is primarily affected by the tax rate, the level of earnings before taxes and the amount of lower taxes provided by non-taxable earnings. In 2008, taxes decreased \$6,772,000 to a benefit of \$3,635,000 from an expense of \$3,137,000 for 2007. In 2007, taxes decreased \$2,032,000 to \$3,137,000 from \$5,169,000 for 2006. Non-taxable municipal bond income was \$1,254,000, \$1,271,000, and \$636,000 for the years ended December 31, 2008, 2007, and 2006, respectively.

## **Liquidity, Contractual Obligations, Commitments, Off-Balance Sheet Arrangements and Capital Resources**

Liquidity is defined as the ability to generate cash at a reasonable cost to fulfill lending commitments and support asset growth, while satisfying the withdrawal demands of customers and any borrowing requirements. The Bank's principal sources of liquidity are core deposits and loan and investment payments and prepayments. Providing a secondary source of liquidity is the available-for-sale investment portfolio. As a final source of liquidity, the Bank can exercise existing credit arrangements.

The Company's primary source of liquidity on a stand-alone basis is dividends from the Bank. As discussed in Part I (Item 1) of this Annual Report on Form 10-K, dividends from the Bank are subject to regulatory restrictions.

As discussed in Part I (Item 1) of this Annual Report on Form 10-K, the Bank experiences seasonal swings in deposits, which impact liquidity. Management has adjusted to these seasonal swings by scheduling investment maturities and developing seasonal credit arrangements with the Federal Reserve Bank and Federal Funds lines of credit with correspondent banks. In addition, the ability of the Bank's real estate department to originate and sell loans into the secondary market has provided another tool for the management of liquidity. As of December 31, 2008, the Company has not created any special purpose entities to securitize assets or to obtain off-balance sheet funding.

The liquidity position of the Bank is managed daily, thus enabling the Bank to adapt its position according to market fluctuations. Liquidity is measured by various ratios, the most common of which is the ratio of net loans (including loans held-for-sale) to deposits. This ratio was 88.8% on December 31, 2008, 80.2% on December 31, 2007, and 79.6% on December 31, 2006. At December 31, 2008 and 2007, the Bank's ratio of core deposits to total assets was 78.3% and 77.9%, respectively. Core deposits are important in maintaining a strong liquidity position as they represent a stable and relatively low cost source of funds. The Bank's liquidity position decreased slightly in 2008; management believes that it remains adequate. This is best illustrated by the change in the Bank's net non-core and net short-term non-core funding dependence ratio, which explain the degree of reliance on non-core liabilities to fund long-term assets. At December 31, 2008, the Bank's net core funding dependence ratio, the difference between non-core funds, time deposits \$100,000 or more and brokered time deposits under \$100,000, and short-term investments to long-term assets, was 8.95%, compared to 0.09% in 2007. The Bank's net short-term non-core funding dependence ratio, non-core funds maturing within one year, including borrowed funds, less short-term investments to long-term assets equaled 6.01% at the end of 2008, compared to -1.78% at year-end 2007. These ratios indicated at December 31, 2008, the Bank had minimal reliance on non-core deposits and borrowings to fund the Bank's long-term assets, namely loans and investments. The Bank believes that by maintaining adequate volumes of short-term investments and implementing competitive pricing strategies on deposits, it can ensure adequate liquidity to support future growth. The Bank also believes that its liquidity position remains strong to meet both present and future financial obligations and commitments, events or uncertainties that have resulted or are reasonably likely to result in material changes with respect to the Bank's liquidity.

The Company has various financial obligations, including contractual obligations and commitments that may require future cash payments. The following table presents, as of December 31, 2008, the Company's significant fixed and determinable contractual obligations to third parties by payment date (amounts in thousands):

Contractual Obligations	Payments due by period				
	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Deposits without a stated maturity (a)	\$ 460,881	460,881	—	—	—
Certificates of Deposit (a)	123,848	114,406	7,646	1,796	—
Short-Term Borrowings (a)	584	584	—	—	—
Long-Term Borrowings (b)	19,092	7,197	2,427	9,468	—
Operating Leases	6,159	1,216	2,009	1,602	1,332
Purchase Obligations	1,564	1,564	—	—	—
Total	<u>\$ 612,128</u>	<u>585,848</u>	<u>12,082</u>	<u>12,866</u>	<u>1,332</u>

(a)Excludes interest

(b)Includes interest on fixed rate obligations.

The Company's operating lease obligations represent short-term and long-term lease and rental payments for facilities, certain software and data processing and other equipment. Purchase obligations represent obligations under agreements to purchase goods or services that are enforceable and legally binding on the Company and that specify all significant terms, including: fixed or minimum quantities to be purchased; fixed, minimum or variable price provisions; and the approximate timing of the transaction. The purchase obligation amounts presented above primarily relate to certain contractual payments for services provided for information technology, capital expenditures, and the outsourcing of certain operational activities.

The Company's long-term borrowing consists of FHLB fixed-rate obligations. FHLB advances are collateralized by qualifying residential real estate loans and commercial loans.

The Company's borrowed funds consist of secured borrowings from the U.S. Treasury. These borrowings are collateralized by qualifying securities. The funds are placed at the discretion of the U.S. Treasury and are callable on demand by the U.S. Treasury.

The following table details the amounts and expected maturities of commitments as of December 31, 2008 (amounts in thousands):

Commitments	Maturities by period				
	Total	Less than 1 year	1-3 years	3-5 years	More than 5 years
Commitments to extend credit					
Commercial	\$ 78,449	68,932	6,498	1,220	1,799
Agriculture	38,456	29,398	6,658	384	2,016
Real Estate Mortgage	65,904	3,406	12,867	13,237	36,394
Real Estate Construction	13,573	10,182	269	53	3,069
Installment	2,233	1,503	730	—	—
Commitments to sell loans	9,764	9,764	—	—	—
Standby Letters of Credit	5,715	5,675	—	40	—
Total	<u>\$ 214,094</u>	<u>128,860</u>	<u>27,022</u>	<u>14,934</u>	<u>43,278</u>

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.



The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit in the form of loans or through standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the balance sheet. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments. These loans have been sold to third parties without recourse, subject to customary default, representations and warranties, recourse for breaches of the terms of the sales contracts and payment default recourse.

Financial instruments, whose contract amounts represent credit risk at December 31 of the indicated years, are as follows (amounts in thousands):

	<u>2008</u>	<u>2007</u>
Undisbursed loan commitments	\$ 198,615	\$ 214,274
Standby letters of credit	5,715	15,188
Commitments to sell loans	9,764	250
	<u>\$ 214,094</u>	<u>\$ 229,712</u>

The Bank expects its liquidity position to remain strong in 2009 as the Bank expects to continue to grow into existing markets. The stock market has weakened considerably this past year and, while the Bank did not experience a dramatic outflow of deposits, the potential of additional outflows still exists if the stock market improves. Regardless of the outcome, the Bank believes that it has the means to provide adequate liquidity for funding normal operations in 2009.

The Bank believes a strong capital position is essential to the Bank's continued growth and profitability. A solid capital base provides depositors and shareholders with a margin of safety, while allowing the Bank to take advantage of profitable opportunities, support future growth and provide protection against any unforeseen losses.

At December 31, 2008, stockholders' equity totaled \$62.0 million, an decrease of \$2.0 million from \$64.0 million at December 31, 2007. A net loss of \$1.4 million in 2008 and stock repurchases of \$1.4 million, were the primary factors contributing to the decrease. Also affecting capital in 2008 was paid in capital in the amount of \$0.7 million resulting from stock options exercised, employee stock purchases, stock plan accruals and related tax benefits, and an increase in other comprehensive income of \$0.2 million, consisting of retirement plan equity adjustments, which were partially offset by unrealized losses on investment securities available-for-sale. The Bank's Tier 1 Leverage Capital ratio at year-end 2008 was 8.7% and was 9.0% for 2007.

On June 22, 2007, the Company approved a stock repurchase program effective June 22, 2007 to replace the Company's previous stock purchase plan that commenced May 1, 2006. The stock repurchase program, which will remain in effect until June 21, 2009, allows repurchases by the Company in an aggregate of up to 4.0% of the Company's outstanding shares of common stock over each rolling twelve-month period. The Company's previous stock purchase plan had allowed repurchases by the Company in an aggregate of up to 2.5% of the Company's outstanding shares of common stock over each rolling twelve-month period. During 2008, the Bank paid \$0.1 million in dividends to the Company to help fund the repurchase of 85,415 shares of the Company's outstanding common stock. During 2007, the Bank paid \$6.0 million in dividends to the Company to fund the repurchase of 370,716 shares of the Company's outstanding common stock. The purpose of the stock repurchase program is to give management the ability to more effectively manage capital and create liquidity for shareholders who want to sell their stock. Management believes that the stock repurchase program has been a prudent use of excess capital.

The capital of the Bank historically has been maintained at a level that is in excess of regulatory guidelines. The policy of annual stock dividends has, over time, allowed the Bank to match capital and asset growth through retained earnings and a managed program of geographic growth.

## ITEM 7A – QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the risk to a bank's financial position resulting from adverse changes in market rates or prices, such as interest rates, foreign exchange rates or equity prices. The Bank has no exposure to foreign currency exchange risk or any specific exposure to commodity price risk. The Bank's major area of market risk exposure is interest rate risk ("IRR"). The Bank's exposure to IRR can be explained as the potential for change in the Bank's reported earnings and/or the market value of its net worth. Variations in interest rates affect earnings by changing net interest income and the level of other interest-sensitive income and operating expenses. Interest rate changes also affect the underlying economic value of the Bank's assets, liabilities and off-balance sheet items. These changes arise because the present value of future cash flows, and often the cash flows themselves, changes with the interest rates. The effects of the changes in these present values reflect the change in the Bank's underlying economic value and provide a basis for the expected change in future earnings related to the interest rate. IRR is inherent in the role of banks as financial intermediaries; however, a bank with a high IRR level may experience lower earnings, impaired liquidity and capital positions, and most likely, a greater risk of insolvency. Therefore, banks must carefully evaluate IRR to promote safety and soundness in their activities.

The responsibility for the Bank's market risk sensitivity management has been delegated to the Asset/Liability Committee ("ALCO"). Specifically, ALCO utilizes computerized modeling techniques to monitor and attempt to control the influence that market changes have on rate sensitive assets and rate sensitive liabilities.

Market risk continues to be a major focal point of regulatory emphasis. In accordance with regulation, each bank is required to develop an IRR management program depending on its structure, including certain fundamental components, which are mandatory to ensure IRR management. These elements include appropriate board and management oversight, as well a comprehensive risk management process that effectively identifies, measures, monitors and controls risk. Should a bank have material weaknesses in its risk management process or high exposure relative to its capital, the bank regulatory agencies will take action to remedy these shortcomings. Moreover, the level of a bank's IRR exposure and the quality of its risk management process is a determining factor when evaluating a bank's capital adequacy.

The Bank utilizes the tabular presentation alternative in complying with quantitative and qualitative disclosure rules.

The following tables summarize the expected maturity, principal repricing, principal repayment and fair value of the financial instruments that are sensitive to changes in interest rates.

### Interest Rate Sensitivity Analysis at December 31, 2008

(Dollars in thousands)

In Thousands	Expected Maturity/Repricing/Principal Payment				Total Balance	Fair Value
	Within 1 Year	1 Year to 3 Years	3 Years to 5 Years	After 5 Years		
<b>Interest-Sensitive Assets:</b>						
Federal funds sold	\$	40,860	—	—	40,860	40,860
Average interest rate		0.13%	—	—	0.13%	—
Due from interest bearing	\$	1,750	750	—	2,500	2,535
Average interest rate		4.94%	4.85%	—	4.91%	—
Fixed rate securities	\$	3,197	11,530	7,687	19,692	42,106
Average interest rate		6.41%	5.20%	5.20%	6.56%	5.94%
Other equity securities		—	—	—	2,311	2,311
Average interest rate		—	—	—	3.81%	3.81%
Fixed rate loans <sup>(1)</sup>	\$	41,960	31,375	28,830	30,263	132,428
Average interest rate		5.08%	7.24%	6.66%	6.00%	6.15%
Variable rate loans <sup>(1)</sup>	\$	144,002	70,519	45,477	124,542	384,540
Average interest rate		5.63%	6.11%	6.27%	5.96%	5.90%
Loans held-for-sale	\$	2,192	—	—	—	2,192
Average interest rate		5.67%	—	—	—	5.67%
<b>Interest-Sensitive Liabilities:</b>						
NOW account deposits <sup>(2)</sup>	\$	7,335	11,318	7,609	97,352	123,614
Average interest rate		0.10%	0.10%	0.10%	0.10%	0.10%
Money market deposits <sup>(2)</sup>	\$	11,620	17,430	12,588	55,195	96,833
Average interest rate		0.10%	0.10%	0.10%	0.10%	0.10%
Savings deposits <sup>(2)</sup>	\$	5,879	8,824	5,883	38,237	58,823
Average interest rate		0.15%	0.15%	0.15%	0.15%	0.15%
Certificates of deposit	\$	113,886	7,808	1,912	242	123,848
Average interest rate		1.96%	2.97%	3.72%	2.12%	2.05%
Borrowed funds	\$	7,259	4,000	7,000	—	18,259
Average interest rate		2.85%	3.61%	4.13%	—	3.51%
<b>Interest-Sensitive Off-Balance Sheet Items:</b>						
Commitments to lend		—	—	—	\$	198,615
Standby letters of credit		—	—	—	\$	5,715

(1)Based upon contractual maturity dates and interest rate repricing.

(2)NOW, money market and savings deposits do not carry contractual maturity dates. The actual maturities of NOW, money market and savings deposits could vary substantially if future withdrawals differ from the Company's historical experience.

At December 31, 2008, federal funds sold of \$40.9 million with a yield of 0.13%, due from interest bearing banks of \$1.8 million with a weighted-average yield of 4.94% and investments of \$3.2 million with a weighted-average, tax equivalent yield of 6.41% were scheduled to mature within one year. In addition, net loans (including loans held-for-sale) of \$188.2 million with a weighted-average yield of 5.50% were scheduled to mature or reprice within the same time-frame. Overall, interest-earning assets scheduled to mature within one year totaled \$234.0 million with a weighted-average, tax-equivalent yield of 4.70%. With respect to interest-bearing liabilities, based on historical withdrawal patterns, NOW accounts, money market and savings deposits of \$24.8 million with a weighted-average cost of 0.11% were scheduled to mature within one year. Certificates of deposit totaling \$113.9 million with a weighted-average cost of 1.96% were scheduled to mature in the same time-frame. In addition, borrowed funds totaling \$7.3 million with a weighted-average cost of 2.85% were scheduled to mature within one year. Total interest-bearing liabilities scheduled to mature within one year equaled \$146.0 million with a weighted-average cost of 1.69%.

Historical withdrawal patterns with respect to interest-bearing and non-interest-bearing transaction accounts are not necessarily indicative of future performance as the volume of cash flows may increase or decrease. Loan information is presented based on payment due dates and repricing dates, which may differ materially from actual results due to prepayments.

The Bank seeks to control IRR by matching assets and liabilities. One tool used to ensure market rate return is variable rate loans. Loans totaling \$188.2 million or 36.2% of the total loan portfolio (including loans held-for-sale) at December 31, 2008 are subject to repricing within one year. Loan maturities in the after five year category increased to \$154.8 million at December 31, 2008 from \$110.7 million at December 31, 2007.

The Bank is required by FASB 115 to mark to market the Available-for-Sale investments at the end of each quarter. Mark to market adjustments resulted in a reduction of \$249,000 in other comprehensive income as reflected in the December 31, 2008 consolidated balance sheet. Mark to market adjustments during the year ended December 31, 2007 resulted in an increase of \$338,000 in other comprehensive income. These adjustments were the result of fluctuating interest rates.

**ITEM 8 – FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

In response to this Item, the information set forth on pages 56 through 95 in this Annual Report is incorporated herein by reference.

**Financial Statements Filed:**

Management's Report	Page 54
Report of Independent Registered Public Accounting Firm	Page 55
Consolidated Balance Sheets as of December 31, 2008 and 2007	Page 56
Consolidated Statements of Operations for Years ended December 31, 2008, 2007, and 2006	Page 57
Consolidated Statements of Stockholders' Equity and Comprehensive Income for Years ended December 31, 2008, 2007, and 2006	Page 58
Consolidated Statements of Cash Flows for Years ended December 31, 2008, 2007, and 2006	Page 59
Notes to Consolidated Financial Statements	Page 60

## Management's Report

### FIRST NORTHERN COMMUNITY BANCORP AND SUBSIDIARY MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management of First Northern Community Bancorp and subsidiary (the "Company") is responsible for establishing and maintaining effective internal control over financial reporting. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

Under the supervision and with the participation of management, including the principal executive officer and principal financial officer, the Company conducted an evaluation of the effectiveness of internal control over financial reporting based on the framework in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation under the framework in Internal Control – Integrated Framework, management of the Company has concluded the Company maintained effective internal control over financial reporting, as such term is defined in Securities Exchange Act of 1934 Rules 13a-15(f), as of December 31, 2008.

Internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives because of its inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting can also be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk.

Management is also responsible for the preparation and fair presentation of the consolidated financial statements and other financial information contained in this report. The accompanying consolidated financial statements were prepared in conformity with accounting principles generally accepted in the United States of America and include, as necessary, best estimates and judgments by management. MOSS ADAMS LLP, an independent registered public accounting firm, has audited the Company's consolidated financial statements as of and for the year ended December 31, 2008, and the effectiveness of the Company's internal control over financial reporting as of December 31, 2008, as stated in their report, which is included herein.

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/s/ Owen J. Onsum

Owen J. Onsum  
President/Chief Executive Officer/Director  
(Principal Executive Officer)

/s/ Louise A. Walker

Louise A. Walker  
Senior Executive Vice President/Chief Financial Officer  
(Principal Financial Officer)

March 13, 2009

## Report of Independent Registered Public Accounting Firm

To The Board of Directors and Stockholders  
First Northern Community Bancorp:

We have audited the accompanying consolidated balance sheets of First Northern Community Bancorp and subsidiary (the Company) as of December 31, 2008 and 2007 and the related consolidated statements of operations, stockholders' equity and comprehensive income (loss) and cash flows for each of the years in the three-year period ended December 31, 2008. We have also audited First Northern Community Bancorp's internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). First Northern Community Bancorp's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on these financial statements and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. An audit of internal control over financial reporting includes obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of the effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of First Northern Community Bancorp and subsidiary as of December 31, 2008 and 2007 and the results of their operations and cash flows for each of the years in the three-year period ended December 31, 2008 in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion First Northern Community Bancorp maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control – Integrated Framework issued by the COSO.

As discussed in Notes 1 and 7 to the consolidated financial statements, effective January 1, 2008, the Company adopted Statement of Financial Accounting Standard (SFAS) no. 157, "Fair Value Measurements" and Emerging Issues Task Force (EITF) 06-04, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements".

/s/ **MOSS ADAMS LLP**

Stockton, California  
March 13, 2009

**FIRST NORTHERN COMMUNITY BANCORP  
AND SUBSIDIARY**

Consolidated Balance Sheets  
December 31, 2008 and 2007  
(in thousands, except share amounts)

	<u>2008</u>	<u>2007</u>
<b>Assets</b>		
Cash and due from banks	\$ 25,150	\$ 52,090
Federal funds sold	40,860	46,940
Investment securities – available-for-sale, at fair value (includes securities pledged to creditors with the right to sell or repledge of \$21,071 and \$2,016, respectively)	42,106	74,849
Loans (net of allowance for loan losses of \$14,435 at December 31, 2008 and \$10,876 at December 31, 2007)	516,968	497,971
Loans held-for-sale	2,192	1,343
Stock in Federal Home Loan Bank and other equity securities, at cost	2,311	2,199
Premises and equipment, net	7,620	7,872
Other real estate owned	4,368	879
Other assets	29,227	25,752
Total assets	<u>\$ 670,802</u>	<u>\$ 709,895</u>
<b>Liabilities and Stockholders' Equity</b>		
Deposits:		
Demand	\$ 181,600	\$ 193,258
Interest-bearing transaction deposits	123,614	135,381
Savings and MMDAs	155,656	178,137
Time, under \$100,000	64,252	46,411
Time, \$100,000 and over	59,596	69,484
Total Deposits	<u>584,718</u>	<u>622,671</u>
FHLB advances and other borrowings	18,259	15,832
Accrued interest payable and other liabilities	5,796	7,417
Total Liabilities	<u>608,773</u>	<u>645,920</u>
Stockholders' Equity:		
Common stock, no par value; 16,000,000 shares authorized; 8,608,802 and 8,169,772 shares issued and outstanding in 2008 and 2007, respectively;	58,983	50,956
Additional paid-in capital	977	977
Retained earnings	2,026	12,209
Accumulated other comprehensive income (loss), net	43	(167)
Total stockholders' equity	<u>62,029</u>	<u>63,975</u>
Commitments and contingencies		
Total liabilities and stockholders' equity	<u>\$ 670,802</u>	<u>\$ 709,895</u>

See accompanying notes to consolidated financial statements.



**FIRST NORTHERN COMMUNITY BANCORP  
AND SUBSIDIARY**  
Consolidated Statements of Operations  
Years Ended December 31, 2008, 2007 and 2006  
(in thousands, except share amounts)

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Interest income:			
Interest and fees on loans	\$ 35,077	\$ 41,488	\$ 41,894
Federal funds sold	519	2,660	2,986
Due from interest bearing	557	273	—
Investment securities:			
Taxable	1,344	2,789	2,448
Non-taxable	1,254	1,271	636
Other earning assets	<u>120</u>	<u>113</u>	<u>106</u>
Total interest income	38,871	48,594	48,070
Interest expense:			
Time deposits \$100,000 and over	2,056	3,019	2,315
Other deposits	3,747	8,406	6,748
Other borrowings	<u>572</u>	<u>313</u>	<u>363</u>
Total interest expense	<u>6,375</u>	<u>11,738</u>	<u>9,426</u>
Net interest income	32,496	36,856	38,644
Provision for loan losses	<u>16,164</u>	<u>4,795</u>	<u>735</u>
Net interest income after provision for loan losses	16,332	32,061	37,909
Other operating income:			
Service charges on deposit accounts	3,734	3,450	2,820
Net realized gains on available-for-sale securities	569	638	—
Net realized gains on loans held-for-sale	255	241	45
Net realized gains on other real estate owned	102	353	6
Other income	<u>3,136</u>	<u>2,478</u>	<u>2,418</u>
Total other operating income	<u>7,796</u>	<u>7,160</u>	<u>5,289</u>
Other operating expenses:			
Salaries and employee benefits	15,469	16,240	17,455
Occupancy and equipment	3,682	3,654	3,673
Data processing	1,715	1,628	1,384
Stationery and supplies	471	560	524
Advertising	717	885	894
Directors fees	211	220	162
OREO expense and write-downs	1,593	44	—
Other	<u>5,279</u>	<u>5,572</u>	<u>5,127</u>
Total other operating expenses	<u>29,137</u>	<u>28,803</u>	<u>29,219</u>
(Loss) income before income tax (benefit) expense	(5,009)	10,418	13,979
(Benefit) provision for income tax	<u>(3,635)</u>	<u>3,137</u>	<u>5,169</u>
Net (loss) income	<u>\$ (1,374)</u>	<u>\$ 7,281</u>	<u>\$ 8,810</u>

Basic (loss) income per share	\$ <u>(0.15)</u>	\$ <u>0.79</u>	\$ <u>0.95</u>
Diluted (loss) income per share	\$ <u>(0.15)</u>	\$ <u>0.77</u>	\$ <u>0.90</u>

See accompanying notes to consolidated financial statements.

**FIRST NORTHERN COMMUNITY BANCORP  
AND SUBSIDIARY**

Consolidated Statements of Stockholders' Equity and Comprehensive Income  
Years Ended December 31, 2008, 2007 and 2006  
(in thousands, except share amounts)

Description	Common Stock		Comprehensive Income (Loss)	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
	Shares	Amounts					
Balance at December 31, 2005	7,558,759	\$ 36,100		\$ 977	\$ 19,606	\$ 119	\$ 56,802
Comprehensive income:							
Net income			\$ 8,810		8,810		8,810
Other comprehensive loss:							
Unrealized holding losses arising during the current period, net of tax effect of \$75			(112)				
Total other comprehensive loss, net of tax effect of \$75			(112)			(112)	(112)
Comprehensive income			\$ 8,698				
Directors' and officers' retirement plan equity adjustments, net of tax effect of \$341						(512)	(512)
6% stock dividend	455,472	12,525			(12,525)		—
Cash in lieu of fractional shares					(15)		(15)
Accrued compensation					(84)		(84)
Stock-based compensation and related tax benefits		817					817
Common shares issued, including tax benefits	122,399	472					472
Stock repurchase and retirement	(155,678)	(4,188)					(4,188)
Balance at December 31, 2006	<u>7,980,952</u>	<u>\$ 45,726</u>		<u>\$ 977</u>	<u>\$ 15,592</u>	<u>\$ (505)</u>	<u>\$ 61,990</u>
Comprehensive income:							
Net income			\$ 7,281		7,281		7,281
Other comprehensive (loss) income:							
Unrealized holding losses arising during the current period, net of tax effect of \$30			(45)				
Reclassification adjustment due to gains realized, net of tax effect of \$255			383				
Total other comprehensive income, net of tax effect of \$225			338			338	338
Comprehensive income			\$ 7,619				
6% stock dividend	476,976	10,851			(10,851)		—
Cash in lieu of fractional shares					(13)		(13)

Stock-based compensation and related tax benefits		705				705
Common shares issued, including tax benefits	82,560	525				525
Stock repurchase and retirement	(370,716)	(6,851)				(6,851)
Balance at December 31, 2007	<u>8,169,772</u>	<u>\$ 50,956</u>	<u>\$ 977</u>	<u>\$ 12,209</u>	<u>\$ (167)</u>	<u>\$ 63,975</u>
Cumulative effect of adoption of EITF 06-04				(158)		(158)
Comprehensive loss:						
Net loss		\$ (1,374)		(1,374)		(1,374)
Other comprehensive income (loss):						
Unrealized holding gains arising during the current period, net of tax effect of \$62			92			
Reclassification adjustment due to gains realized, net of tax effect of \$228			(341)			
Directors' and officers' retirement plan equity adjustments, net of tax effect of \$306			459			
Total other comprehensive income, net of tax effect of \$140			210		210	210
Comprehensive loss		\$ (1,164)				
6% stock dividend	488,234	8,642		(8,642)		—
Cash in lieu of fractional shares				(9)		(9)
Stock-based compensation and related tax benefits		519				519
Common shares issued, including tax benefits	36,211	225				225
Stock repurchase and retirement	(85,415)	(1,359)				(1,359)
Balance at December 31, 2008	<u>8,608,802</u>	<u>\$ 58,983</u>	<u>\$ 977</u>	<u>\$ 2,026</u>	<u>\$ 43</u>	<u>\$ 62,029</u>

See accompanying notes to consolidated financial statements.

**FIRST NORTHERN COMMUNITY BANCORP  
AND SUBSIDIARY**

Consolidated Statements of Cash Flows  
Years Ended December 31, 2008, 2007 and 2006  
(in thousands, except share amounts)

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Cash flows from operating activities:			
Net (loss) income	\$ (1,374)	\$ 7,281	\$ 8,810
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for loan losses	16,164	4,795	735
Stock plan accruals	497	523	395
Tax benefit for stock options	22	182	422
Depreciation and amortization	1,045	1,112	1,041
Accretion and amortization, net	(47)	(149)	(96)
Net realized gains on available-for-sale securities	(569)	(638)	—
Net realized gains on loans held-for-sale	(255)	(241)	(45)
Gain on sale of OREO properties	(102)	(353)	(6)
Write-downs of OREO properties	1,484	—	—
Net loss (gain) on sale of bank premises and equipment	19	(2)	—
Benefit from deferred income taxes	(2,162)	(2,085)	(503)
Proceeds from sales of loans held-for-sale	35,816	36,776	38,386
Originations of loans held-for-sale	(36,410)	(36,310)	(38,361)
Decrease in deferred loan origination fees and costs, net	(539)	(196)	(355)
Increase in accrued interest receivable and other assets	(824)	(1,203)	(2,016)
(Decrease) increase in accrued interest payable and other liabilities	(1,621)	(1,155)	1,477
Net cash provided by operating activities	11,144	8,337	9,884
Cash flows from investing activities:			
Proceeds from maturities of available-for-sale securities	9,992	14,205	12,900
Proceeds from sales of available-for-sale securities	32,764	20,140	—
Principal repayments on available-for-sale securities	4,010	3,461	1,989
Purchase of available-for-sale securities	(13,822)	(37,125)	(42,503)
Net (increase) decrease in other interest earnings assets	(112)	(106)	38
Net increase in loans	(41,417)	(24,633)	(19,975)
Purchases of bank premises and equipment	(812)	(924)	(790)
Proceeds from sale of bank premises and equipment	—	2	—
Proceeds from sale of OREO	1,924	353	6
Net cash used in investing activities	(7,473)	(24,627)	(48,335)
Cash flows from financing activities:			
Net (decrease) increase in deposits	(37,953)	18,989	21,901
Net increase (decrease) in FHLB advances and other borrowings	2,427	4,851	(3,988)
Cash dividends paid in lieu of fractional shares	(9)	(13)	(15)
Common stock issued	225	525	472
Tax benefit for stock options	(22)	(182)	(422)
Repurchase of common stock	(1,359)	(6,851)	(4,188)
Net cash (used in) provided by financing activities	(36,691)	17,319	13,760
Net change in cash and cash equivalents	(33,020)	1,029	(24,691)
Cash and cash equivalents at beginning of year	99,030	98,001	122,692

Cash and cash equivalents at end of year	<u>\$ 66,010</u>	<u>\$ 99,030</u>	<u>\$ 98,001</u>
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See accompanying notes to consolidated financial statements.

**FIRST NORTHERN COMMUNITY BANCORP  
AND SUBSIDIARY**

Notes to Consolidated Financial Statements  
Years Ended December 31, 2008, 2007 and 2006  
(in thousands, except share amounts)

**(1) Summary of Significant Accounting Policies**

First Northern Community Bancorp (the “Company”) is a bank holding company whose only subsidiary, First Northern Bank of Dixon (the “Bank”), a California state chartered bank, conducts general banking activities, including collecting deposits and originating loans, and serves Solano, Yolo, Sacramento, Placer and El Dorado Counties. All intercompany transactions between the Company and the Bank have been eliminated in consolidation.

The accounting and reporting policies of the Company conform with accounting principles generally accepted in the United States of America. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates applied in the preparation of the accompanying consolidated financial statements. For the Company the most significant accounting estimate is the allowance for loan losses. *See* footnote (1) (e). A summary of the significant accounting policies applied in the preparation of the accompanying consolidated financial statements follows.

**(a) Cash Equivalents**

For purposes of the consolidated statements of cash flows, the Company considers due from banks, federal funds sold for one-day periods and short-term bankers acceptances to be cash equivalents.

**(b) Investment Securities**

Investment securities consist of U.S. Treasury securities, U.S. Agency securities, obligations of states and political subdivisions, obligations of U.S. Corporations, mortgage backed securities and other securities. At the time of purchase of a security the Company designates the security as held-to-maturity or available-for-sale, based on its investment objectives, operational needs and intent to hold. The Company does not purchase securities with the intent to engage in trading activity.

Held-to-maturity securities are recorded at amortized cost, adjusted for amortization or accretion of premiums or discounts. Available-for-sale securities are recorded at fair value with unrealized holding gains and losses, net of the related tax effect, reported as a separate component of stockholders’ equity until realized.

A decline in the market value of any available-for-sale or held-to-maturity security below cost that is deemed other than temporary results in a charge to earnings and the corresponding establishment of a new cost basis for the security. Premiums and discounts are amortized or accreted over the life of the related held-to-maturity or available-for-sale security as an adjustment to yield using the effective interest method. Dividend and interest income are recognized when earned. Realized gains and losses for securities classified as available-for-sale and held-to-maturity are included in earnings and are derived using the specific identification method for determining the cost of securities sold.

Derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives) and hedging activities are recognized as either assets or liabilities in the balance sheet and measured at fair value. The Company did not hold any derivatives at December 31, 2008 and 2007.

(c) ***Loans***

Loans are reported at the principal amount outstanding, net of deferred loan fees and the allowance for loan losses. A loan is considered impaired when, based on current information and events; it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement, including scheduled interest payments. For a loan that has been restructured, the contractual terms of the loan agreement refer to the contractual terms specified by the original loan agreement, not the contractual terms specified by the restructuring agreement. An impaired loan is measured based upon the present value of future cash flows discounted at the loan's effective rate, the loan's observable market price, or the fair value of collateral if the loan is collateral dependent. Interest on impaired loans is recognized on a cash basis. If the measurement of the impaired loan is less than the recorded investment in the loan, an impairment is recognized by a charge to the allowance for loan losses.

Unearned discount on installment loans is recognized as income over the terms of the loans by the interest method. Interest on other loans is calculated by using the simple interest method on the daily balance of the principal amount outstanding.

Loan fees net of certain direct costs of origination, which represent an adjustment to interest yield are deferred and amortized over the contractual term of the loan using the interest method.

Loans on which the accrual of interest has been discontinued are designated as non-accrual loans. Accrual of interest on loans is discontinued either when reasonable doubt exists as to the full and timely collection of interest or principal or when a loan becomes contractually past due by ninety days or more with respect to interest or principal. When a loan is placed on non-accrual status, all interest previously accrued but not collected is reversed against current period interest income. Interest accruals are resumed on such loans only when they are brought fully current with respect to interest and principal and when, in the judgment of management, the loans are estimated to be fully collectible as to both principal and interest. Restructured loans are loans on which concessions in terms have been granted because of the borrowers' financial difficulties. Interest is generally accrued on such loans in accordance with the new terms.

(d) ***Loans Held-for-Sale***

Loans originated and held-for-sale are carried at the lower of cost or estimated market value in the aggregate. Net unrealized losses are recognized through a valuation allowance by charges to income.

(e) ***Allowance for Loan Losses***

The allowance for loan losses is established through a provision charged to expense. Loan losses are charged off against the allowance for loan losses when management believes that the collectability of the principal is unlikely. The allowance is an amount that management believes will be adequate to absorb losses inherent in existing loans and overdrafts on evaluations of collectability and prior loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, commitments, and current and anticipated economic conditions that may affect the borrowers' ability to pay. While management uses these evaluations to determine the allowance for loan losses, additional provisions may be necessary based on changes in the factors used in the evaluations.

Material estimates relating to the determination of the allowance for loan losses are particularly susceptible to significant change in the near term. Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions and other factors. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to recognize additional allowance based on their judgment about information available to them at the time of their examination.



**(f) Premises and Equipment**

Premises and equipment are stated at cost, less accumulated depreciation. Depreciation is computed substantially by the straight-line method over the estimated useful lives of the related assets. Leasehold improvements are depreciated over the estimated useful lives of the improvements or the terms of the related leases, whichever is shorter. The useful lives used in computing depreciation are as follows:

Buildings and improvements	15 to 50 years
Furniture and equipment	3 to 10 years

**(g) Other Real Estate Owned**

Other real estate acquired by foreclosure is carried at the lower of the recorded investment in the property or its fair value less estimated selling costs. Prior to foreclosure, the value of the underlying loan is written down to the fair value of the real estate to be acquired by a charge to the allowance for loan losses, if necessary. Fair value of other real estate owned is generally determined based on an appraisal of the property. Any subsequent operating expenses or income, reduction in estimated values and gains or losses on disposition of such properties are included in other operating expenses.

Revenue recognition on the disposition of real estate is dependent upon the transaction meeting certain criteria relating to the nature of the property sold and the terms of the sale. Under certain circumstances, revenue recognition may be deferred until these criteria are met.

The Bank held other real estate owned (OREO) in the amount of \$4,368 and \$879 as of December 31, 2008 and 2007, respectively. The Bank had no allowance for losses on OREO recorded for these years.

**(h) Impairment of Long-Lived Assets and Long-Lived Assets to Be Disposed Of**

Long-lived assets and certain identifiable intangibles are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

**(i) Gain or Loss on Sale of Loans and Servicing Rights**

Retained interests in loans sold are measured by allocating the previous carrying amount of the transferred assets between the loans sold and retained interests, if any, based on their relative fair value at the date of transfer. Fair values are estimated using discounted cash flows based on a current market interest rate.

A sale is recognized when the transaction closes and the proceeds are other than beneficial interests in the assets sold. A gain or loss is recognized to the extent that the sales proceeds and the fair value of the servicing asset exceed or are less than the book value of the loan. Additionally, a normal cost for servicing the loan is considered in the determination of the gain or loss.

When servicing rights are sold, a gain or loss is recognized at the closing date to the extent that the sales proceeds, less costs to complete the sale, exceed or are less than the carrying value of the servicing rights held.

Transfers and servicing of financial assets and extinguishments of liabilities are accounted for and reported based on consistent application of a financial-components approach that focuses on control. Transfers of financial assets that are sales are distinguished from transfers that are secured borrowings. Retained interests (mortgage servicing rights) in loans sold are measured by allocating the previous carrying amount of the transferred assets between the loans sold and retained interest, if any, based on their relative fair value at the date of transfer. Fair values are estimated using discounted cash flows based on a current market interest rate.

The Company recognizes a gain and a related asset for the fair value of the rights to service loans for others when loans are sold. The Company sold substantially all of its conforming long-term residential mortgage loans originated during the years ended December 31, 2008, 2007 and 2006 for cash proceeds equal to the fair value of the loans.

The recorded value of mortgage servicing rights is included in other assets, and is amortized in proportion to, and over the period of, estimated net servicing revenues. The Company assesses capitalized mortgage servicing rights for impairment based upon the fair value of those rights at each reporting date. For purposes of measuring impairment, the rights are stratified based upon the product type, term and interest rates. Fair value is determined by discounting estimated net future cash flows from mortgage servicing activities using discount rates that approximate current market rates and estimated prepayment rates, among other assumptions. The amount of impairment recognized, if any, is the amount by which the capitalized mortgage servicing rights for a stratum exceeds their fair value. Impairment, if any, is recognized through a valuation allowance for each individual stratum.

The Company had mortgage loans held-for-sale of \$2,192 and \$1,343 at December 31, 2008 and 2007, respectively. At December 31, 2008 and 2007, the Company serviced real estate mortgage loans for others of \$122,734 and \$116,310, respectively.

Mortgage servicing rights as of December 31, 2008 were \$893. The balance as of December 31, 2007 was \$956.

**(j) *Income Taxes***

The Company accounts for income taxes under the asset and liability method. Under the asset and liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

On July 15, 2002, the Bank made a \$2,355 equity investment in a partnership, which owns low-income affordable housing projects that generate tax benefits in the form of federal and state housing tax credits. On December 31, 2004, the Bank transferred the amortized cost of the equity investment to a similar equity investment partnership which owns low income affordable housing projects that generate tax benefits in the form of federal and state tax credits. As a limited partner investor in this partnership, the Company receives tax benefits in the form of tax deductions from partnership operating losses and federal and state income tax credits. The federal and state income tax credits are earned over a 10-year period as a result of the investment property meeting certain criteria and are subject to recapture for non-compliance with such criteria over a 15-year period. The expected benefit resulting from the low-income housing tax credits is recognized in the period for which the tax benefit is recognized in the Company's consolidated tax returns. This investment is accounted for using the effective yield method and is recorded in other assets on the balance sheet. Under the effective yield method, the Company recognizes tax credits as they are allocated and amortizes the initial cost of the investment to provide a constant effective yield over the period that tax credits are allocated to the Company. The effective yield is the internal rate of return on the investment, based on the cost of the investment and the guaranteed tax credits allocated to the Company. Any expected residual value of the investment was excluded from the effective yield calculation. Cash received from operations of the limited partnership or sale of the property, if any, will be included in earnings when realized or realizable.

**(k) Stock Option Plan**

On January 1, 2006, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 123R, "Share-Based Payments," which addresses the accounting for stock-based payment transactions whereby an entity receives employee services in exchange for equity instruments, including stock options. The Company has elected the modified prospective transition method as permitted under SFAS No. 123R, and accordingly prior periods have not been restated to reflect the impact of SFAS No. 123R. The modified prospective transition method requires that stock-based compensation expense be recorded for all new and unvested stock options that are ultimately expected to vest as the requisite service is rendered beginning on January 1, 2006. The Company issues new shares of common stock upon the exercise of stock options. See Note 13 of Notes to Consolidated Financial Statements (page 81).

**(l) Earnings Per Share (EPS)**

Basic EPS includes no dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution of securities that could share in the earnings of an entity. See Note 10 of Notes to Consolidated Financial Statements (page 80).

**(m) Comprehensive Income**

Accounting principles generally accepted in the United States require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gain and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

**(n) Fiduciary Powers**

On July 1, 2002, the Bank received trust powers from applicable regulatory agencies and on that date began to offer fiduciary services for individuals, businesses, governments and charitable organizations in the Solano, Yolo, Sacramento, Placer and El Dorado County areas. The Bank's full-service asset management and trust department, which offers and manages such fiduciary services, is located in downtown Sacramento.

**(o) Impact of Recently Issued Accounting Standards**

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS No. 157 establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. The standard was effective for the Company in the fiscal year beginning January 1, 2008. The adoption of SFAS No. 157 did not have a material impact on the Company's financial position and results of operations. See footnote 7 "Fair Value Measurement" for further information.

In February 2008, the FASB issued Staff Position (FSP) 157-2, Effective Date of FASB Statement No. 157. This FSP delays the effective date of FAS 157 for all non-financial assets and non-financial liabilities, except those that are recognized or disclosed at fair value on a recurring basis (at least annually) to fiscal years beginning after November 15, 2008, and interim periods with those fiscal years. The expected impact of adoption will not be material.

On October 10, 2008, the FASB issued FSP FAS 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active. The FSP clarifies the application of FASB Statement No. 157, Fair Value Measurements, in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. The FSP is effective immediately, and includes prior period financial statements that have not yet been issued, and therefore the Company is subject to the provision of the FSP effective September 30, 2008. The implementation of FSP FAS 157-3 did not affect the Company's fair value measurement as of September 30, 2008.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities." Under this Standard, the Company may elect to report many financial instruments and certain other assets and liabilities at fair value on an instrument-by-instrument basis with changes in value reported in earnings each reporting period. This election is irrevocable. SFAS No. 159 provides an opportunity to mitigate volatility in reported earnings that is caused by measuring hedged assets and liabilities that were previously required to use a different accounting method than the related hedging contracts when the complex provisions of SFAS No. 133 hedge accounting are not met. SFAS No. 159 was effective for the Company in the fiscal year beginning January 1, 2008. The Company did not choose to report additional assets and liabilities at fair value other than those required to be accounted at fair value prior to the adoption of SFAS No. 159. The adoption of SFAS No. 159 did not have a material impact on the Company's financial position and results of operations.

In September 2006, the Emerging Issues Task Force issued EITF Issue No. 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements." This consensus concludes that for a split-dollar life insurance arrangement within the scope of this Issue, an employer should recognize a liability for future benefits in accordance with SFAS No. 106 (if, in substance, a postretirement benefit plan exists) or APB Opinion No. 12 (if the arrangement is, in substance, an individual deferred compensation contract) based on the substantive agreement with the employee. The consensus was effective for the Company in the fiscal year beginning January 1, 2008. The adoption of EITF 06-4 did not have a material impact on the Company's financial position and results of operations.

In November 2007, EITF Issue No. 07-6, Accounting for the Sale of Real Estate Subject to the Requirements of FASB Statement No. 66, Accounting for Sales of Real Estate, When the Agreement Includes a Buy-Sell Clause, was issued. The Task Force reached a consensus that a buy-sell clause in a sale of real estate that otherwise qualifies for partial sale accounting does not by itself constitute a form of continuing involvement that would preclude partial sale accounting under SFAS No. 66, Accounting for Sales of Real Estate. However, continuing involvement could be present if the buy-sell clause in conjunction with other implicit and explicit terms of the arrangement indicate that the seller has an obligation to repurchase the property, the terms of the transaction allow the buyer to compel the seller to repurchase the property, or the seller can compel the buyer to sell its interest in the property back to the seller. The consensus is effective for fiscal years beginning after December 15, 2007. The consensus applies to new assessments made under SFAS No. 66 after January 1, 2008. The adoption of EITF Issue No. 07-6 did not have a material impact on the Company's financial position and results of operations.

In December 2007, the FASB issued SFAS No. 160, Non-controlling Interests in Consolidated Financial Statements, which will require non-controlling interests (previously referred to as minority interests) to be treated as a separate component of equity, not as a liability or other item outside of permanent equity. SFAS No. 160 applies to the accounting for non-controlling interests and transactions with non-controlling interest holders in consolidated financial statements. SFAS No. 160 is effective for periods beginning on or after December 15, 2008. Earlier application is prohibited. SFAS No. 160 will be applied prospectively to all non-controlling interests, including any that arose before the effective date except that comparative period information must be recast to classify non-controlling interests in equity, attribute net income and other comprehensive income to non-controlling interests, and provide other disclosures required by SFAS No. 160. The Company does not expect the adoption of SFAS No. 160 to have any material impact on the consolidated financial statements or results of operations of the Company.

***(p) Reclassifications***

Certain reclassifications have been made to the prior years' financial statements to conform to the current year's presentation.

**(2) Cash and Due from Banks**

The Bank is required to maintain reserves with the Federal Reserve Bank based on a percentage of deposit liabilities. No aggregate reserves were required at December 31, 2008 and 2007. The Bank has met its average reserve requirements during 2008 and 2007 and the minimum required balance at December 31, 2008 and 2007.

**(3) Investment Securities**

The amortized cost, unrealized gains and losses and estimated market values of investments in debt and other securities at December 31, 2008 are summarized as follows:

	<u>Amortized cost</u>	<u>Unrealized gains</u>	<u>Unrealized losses</u>	<u>Estimated market value</u>
<b>Investment securities available for sale:</b>				
U.S. Treasury securities	\$ 249	\$ 25	\$ —	\$ 274
Securities of U.S. government agencies and corporations	2,018	21	—	2,039
Obligations of states and political subdivisions	26,345	244	(358)	26,231
Mortgage backed securities	<u>13,223</u>	<u>369</u>	<u>(30)</u>	<u>13,562</u>
Total debt securities	<u>\$ 41,835</u>	<u>\$ 659</u>	<u>\$ (388)</u>	<u>\$ 42,106</u>

The amortized cost, unrealized gains and losses and estimated market values of investments in debt and other securities at December 31, 2007 are summarized as follows:

	<u>Amortized cost</u>	<u>Unrealized gains</u>	<u>Unrealized losses</u>	<u>Estimated market value</u>
<b>Investment securities available for sale:</b>				
U.S. Treasury securities	\$ 249	\$ 14	\$ —	\$ 263
Securities of U.S. government agencies and corporations	19,960	189	(10)	20,139
Obligations of states and political subdivisions	36,675	446	(64)	37,057
Mortgage backed securities	<u>17,278</u>	<u>116</u>	<u>(4)</u>	<u>17,390</u>
Total debt securities	<u>\$ 74,162</u>	<u>\$ 765</u>	<u>\$ (78)</u>	<u>\$ 74,849</u>

Gross realized gains from sales of available-for-sale securities were \$666, \$638 and \$0 for the years ended December 31, 2008, 2007 and 2006, respectively. Gross realized losses from sales of available-for-sale securities were \$97, \$-0- and \$-0- for the years ended December 31, 2008, 2007 and 2006, respectively.

The amortized cost and estimated market value of debt and other securities at December 31, 2008, by contractual maturity, are shown in the following table:

	<u>Amortized cost</u>	<u>Estimated market value</u>
Due in one year or less	\$ 3,191	\$ 3,197
Due after one year through five years	18,756	19,217
Due after five years through ten years	6,545	6,525
Due after ten years	13,343	13,167
	<u>\$ 41,835</u>	<u>\$ 42,106</u>

Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities due after one year through five years included mortgage-backed securities totaling \$13,556. The maturities on these securities were based on the average lives of the securities.



An analysis of gross unrealized losses of the available-for-sale investment securities portfolio as of December 31, 2008, follows:

	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized losses	Fair Value	Unrealized losses	Fair Value	Unrealized losses
Obligations of states and political subdivisions	4,888	(197)	5,454	(161)	10,342	(358)
Mortgage backed securities	1,638	(30)	30	—	1,668	(30)
Total	<u>\$ 6,526</u>	<u>\$ (227)</u>	<u>\$ 5,484</u>	<u>\$ (161)</u>	<u>\$ 12,010</u>	<u>\$ (388)</u>

No decline in value was considered “other than temporary” during 2008. Twenty securities that had a fair market value of \$6,526 and a total unrealized loss of \$227 have been in an unrealized loss position for less than twelve months as of December 31, 2008. In addition, fifteen securities with a fair market value of \$5,484 and a total unrealized loss of \$161 that have been in an unrealized loss position for more than twelve months as of December 31, 2008. Due to the fact the Company has the ability and intent to hold these investments until a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

An analysis of gross unrealized losses of the available-for-sale investment securities portfolio as of December 31, 2007, follows:

	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized losses	Fair Value	Unrealized losses	Fair Value	Unrealized losses
Securities of U.S. government agencies and corporations	\$ —	\$ —	\$ 5,981	(10)	5,981	(10)
Obligations of states and political subdivisions	8,341	(56)	979	(8)	9,320	(64)
Mortgage backed securities	1,759	(4)	79	—	1,838	(4)
Total	<u>\$ 10,100</u>	<u>\$ (60)</u>	<u>\$ 7,039</u>	<u>\$ (18)</u>	<u>\$ 17,139</u>	<u>\$ (78)</u>

No decline in value was considered “other than temporary” during 2007. Twenty-one securities that had a fair market value of \$10,100 and a total unrealized loss of \$60 have been in an unrealized loss position for less than twelve months as of December 31, 2007. In addition, ten securities with a fair market value of \$7,039 and a total unrealized loss of \$18 that have been in an unrealized loss position for more than twelve months as of December 31, 2007. Due to the fact the Company has the ability and intent to hold these investments until a market price recovery or maturity, these investments were not considered other-than-temporarily impaired.

Investment securities carried at \$21,071 and \$23,360 at December 31, 2008 and 2007, respectively, were pledged to secure public deposits or for other purposes as required or permitted by law.

**(4) Loans**

The composition of the Company's loan portfolio, at December 31, is as follows:

	<u>2008</u>	<u>2007</u>
Commercial	\$ 114,693	\$ 114,957
Agriculture	39,413	37,647
Real estate:		
Mortgage	303,444	257,647
Construction	69,156	94,090
Installment and other loans	5,113	\$ 5,461
	\$ 531,819	509,802
Allowance for loan losses	(14,435)	(10,876)
Net deferred origination fees and costs	<u>(416)</u>	<u>(955)</u>
Loans, net	<u>\$ 516,968</u>	<u>\$ 497,971</u>

As of December 31, 2008, approximately 13% of the Company's loans are for real estate construction. Additional approximately 57% of the Company's loans are mortgage type loans which are secured by residential real estate. Approximately 29% of the Company's loans are for general commercial uses including professional, retail, agricultural and small businesses. Generally, real estate loans are secured by real property and other loans are secured by funds on deposit, business personal assets. Repayment is generally expected from the proceeds of the sales of property for real estate construction loans and from cash flows of the borrower for other loans. The Company's access to this collateral is through foreclosure and/or judicial procedures. The Company's exposure to credit loss if the real estate or other security proved to be of no value is the outstanding loan balance.

Loans that were sold and were being serviced by the Company totaled approximately \$122,734 and \$116,310 at December 31, 2008 and 2007, respectively.

In September 2007, the Company transferred approximately \$2,892 from its loans held-for-sale portfolio to its loans held-for-investment portfolio.

Non-accrual loans totaled approximately \$13,545, \$15,173 and \$3,399 at December 31, 2008, 2007 and 2006, respectively. If interest on these non-accrual loans had been accrued, such income would have approximated \$1,501, \$814 and \$280 during the years ended December 31, 2008, 2007 and 2006, respectively. The average outstanding balance of non-accrual loans was approximately \$14,351, \$7,822 and \$2,710, on which \$181, \$73, and \$113 of interest income was recognized for the years ended December 31, 2008, 2007 and 2006, respectively.

Loans 90 days past due and still accruing totaled approximately \$713 and \$263 at December 31, 2008 and 2007, respectively.

The Company had loans restructured and in compliance with modified terms totaling \$2,682, at December 31, 2008. The Company did not restructure any loans in 2007.

Impaired loans are loans for which it is probable that the Company will not be able to collect all amounts due. Impaired loans totaled approximately \$13,545 and \$15,173 at December 31, 2008 and 2007, respectively, and had related valuation allowances of approximately \$0 and \$272 at December 31, 2008 and 2007, respectively. The average outstanding balance of impaired loans was approximately \$14,351 and \$7,822 for the years ended December 31, 2008 and 2007, respectively.

Loans in the amount of \$187,736 and \$169,648 at December 31, 2008 and 2007, respectively, were pledged under a blanket collateral lien to secure actual and potential borrowings from the Federal Home Loan Bank.



Changes in the allowance for loan losses for the following years ended December 31, are summarized as follows:

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Balance, beginning of year	\$ 10,876	\$ 8,361	\$ 7,917
Provision for loan losses	16,164	4,795	735
Loans charged-off	(13,324)	(3,060)	(1,060)
Recoveries of loans previously charged-off	719	780	769
Balance, end of year	<u>\$ 14,435</u>	<u>\$ 10,876</u>	<u>\$ 8,361</u>

#### (5) Premises and Equipment

Premises and equipment consist of the following at December 31 of the indicated years:

	<u>2008</u>	<u>2007</u>
Land	\$ 2,718	\$ 2,718
Buildings	4,720	4,477
Furniture and equipment	11,068	10,634
Leasehold improvements	1,787	1,755
	<u>20,293</u>	<u>19,584</u>
Less accumulated depreciation and amortization	<u>12,673</u>	<u>11,712</u>
	<u>\$ 7,620</u>	<u>\$ 7,872</u>

Depreciation and amortization expense, included in occupancy and equipment expense, was \$1,045, \$1,112 and \$1,041 for the years ended December 31, 2008, 2007 and 2006, respectively.

#### (6) Other Assets

Other assets consisted of the following at December 31 of the indicated years:

	<u>2008</u>	<u>2007</u>
Accrued interest	\$ 2,524	\$ 3,636
Software, net of amortization	340	387
Officer's Life Insurance	11,059	10,408
Prepaid and other	5,906	3,842
Investment in Limited Partnerships	1,573	1,604
Deferred tax assets, net (see Note 9)	7,825	5,875
	<u>\$ 29,227</u>	<u>\$ 25,752</u>

The Company amortizes capitalized software costs on a straight-line basis using a useful life from three to five years.

Software amortization expense, included in other operating expense, was \$241, \$235 and \$243 for the years ended December 31, 2008, 2007 and 2006, respectively.

## (7) Fair Value Measurement

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Securities available-for-sale, trading securities and derivatives are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a non-recurring basis, such as loans held-for-sale, loans held-for-investment and certain other assets. These non-recurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets.

### Fair Value Hierarchy

Under SFAS No. 157, the Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1	Valuation is based upon quoted prices for identical instruments traded in active markets.
Level 2	Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable or can be corroborated by observable market data.
Level 3	Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques and include management judgment and estimation which may be significant.

Following is a description of valuation methodologies used for assets and liabilities recorded at fair value.

### Investment Securities Available-for-Sale

Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, if available. If quoted market prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

### Loans Held-for-Sale

Loans held-for-sale are carried at the lower of cost or market value. The fair value of loans held-for-sale is based on what secondary markets are currently offering for portfolios with similar characteristics. As such, the Company classifies loans subjected to non-recurring fair value adjustments as Level 2. At 12-31-08 there were no loans held-for-sale that required a write-down.

Loans

The Company does not record loans at fair value on a recurring basis. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, the Company measures impairment in accordance with SFAS No. 114, "Accounting by Creditors for Impairment of a Loan" (SFAS No. 114). The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. At December 31, 2008, substantially all of the total impaired loans were evaluated based on the fair value of the underlying collateral securing the loan. In accordance with SFAS No. 157, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the impaired loan as non-recurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the impaired loan as non-recurring Level 3.

Loan Servicing Rights

Loan servicing rights are subject to impairment testing. A valuation model, which utilizes a discounted cash flow analysis using interest rates and prepayment speed assumptions currently quoted for comparable instruments and a discount rate determined by management, is used in the completion of impairment testing. If the valuation model reflects a value less than the carrying value, loan servicing rights are adjusted to fair value through a valuation allowance as determined by the model. As such, the Company classifies loan servicing rights subjected to non-recurring fair value adjustments as Level 3.

Assets Recorded at Fair Value on a Recurring Basis

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis as of December 31, 2008 by SFAS No. 157 valuation hierarchy.

(in thousands)				
December 31, 2008	Total	Level 1	Level 2	Level 3
Investment securities available-for-sale	\$ 42,106	\$ —	\$ 42,106	\$ —
Total investments at fair value	\$ 42,106	\$ —	\$ 42,106	\$ —

Assets Recorded at Fair Value on a Non-recurring Basis

The Company may be required, from time to time, to measure certain assets at fair value on a non-recurring basis in accordance with U.S. GAAP. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period.

Assets measured at fair value on a non-recurring basis are included in the table below by level within the fair value hierarchy as of December 31, 2008.

(in thousands)				
December 31, 2008	Total	Level 1	Level 2	Level 3
Impaired loans	\$ 13,545	\$ —	\$ —	\$ 13,545
Loan servicing rights	893	—	—	893
Total impaired loans and loan servicing rights at fair value	\$ 14,438	\$ —	\$ —	\$ 14,438

## **(8) Supplemental Compensation Plans**

### **EXECUTIVE SALARY CONTINUATION PLAN**

#### **Pension Benefit Plans**

On July 19, 2001, the Company and the Bank approved an unfunded non-contributory defined benefit pension plan ("Salary Continuation Plan") and related split dollar plan for a select group of highly compensated employees. The plan provides defined benefit levels between \$50 and \$125 depending on responsibilities at the Bank. The retirement benefits are paid for 10 years following retirement at age 65. Reduced retirement benefits are available after age 55 and 10 years of service.

Additionally, the Company and the Bank adopted a new supplemental executive retirement plan ("SERP") in 2006. The new plan is intended to integrate the various forms of retirement payments offered to executives. There are currently three participants in the plan.

The plan benefit is calculated using 3-year average salary plus 7-year average bonus (average compensation). For each year of service the benefit formula credits 2% of average compensation (2.5% for the CEO) up to a maximum of 50%. Therefore, for an executive serving 25 years (20 for the CEO), the target benefit is 50% of average compensation.

The target benefit is reduced for other forms of retirement income provided by the Bank. Reductions are made for 50% of the social security benefit expected at age 65 and for the accumulated value of contributions the Bank makes to the executive's profit sharing plan. For purposes of this reduction, contributions to the profit sharing plan are accumulated each year at a 3-year average of the yields on 10-year treasury securities. Retirement benefits are paid monthly for 120 months, plus 6 months for each full year of service over 10 years, up to a maximum of 180 months.

Reduced benefits are payable for retirement prior to age 65. Should retirement occur prior to age 65, the benefit determined by the formula described above is reduced 5% for each year payments commence prior to age 65. Therefore, the new SERP benefit is reduced 50% for retirement at age 55. No benefit is payable for voluntary terminations prior to age 55.

Eligibility to participate in the Salary Continuation Plan is limited to a select group of management or highly compensated employees of the Bank that are designated by the Board.

The Bank uses a December 31 measurement date for these plans.

	<b>For the Year Ended December 31,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Change in benefit obligation</b>			
Benefit obligation at beginning of year	\$ 2,310	\$ 2,040	\$ 1,079
Service cost	133	121	183
Interest cost	119	115	65
Amendments	—	—	798
Plan loss (gain)	(608)	88	(40)
Benefits Paid	(54)	(54)	(45)
Benefit obligation at end of year	<u>1,900</u>	<u>2,310</u>	<u>2,040</u>
<b>Change in plan assets</b>			
Employer Contribution	54	54	45
Benefits Paid	(54)	(54)	(45)
Fair value of plan assets at end of year	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>
<b>Reconciliation of funded status</b>			
Funded status	\$ (1,900)	\$ (2,310)	\$ (2,040)
Unrecognized net plan loss (gain)	(537)	68	(19)
Unrecognized prior service cost	759	846	933
Net amount recognized	<u>\$ (1,678)</u>	<u>\$ (1,396)</u>	<u>\$ (1,126)</u>
<b>Amounts recognized in the consolidated balance sheets consist of:</b>			
Accrued benefit liability	\$ (1,900)	\$ (2,310)	\$ (2,040)
Intangible asset	—	—	—
Accumulated other comprehensive income	222	914	914
Net amount recognized	<u>\$ (1,678)</u>	<u>\$ (1,396)</u>	<u>\$ (1,126)</u>

	<b>For the Year Ended December 31,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Components of net periodic benefit cost</b>			
Service cost	\$ 133	\$ 121	\$ 183
Interest cost	119	115	65
Amortization of prior service cost	87	88	13
Net periodic benefit cost	339	324	261
Additional amounts recognized	(2)	—	—
Total benefit cost	<u>\$ 337</u>	<u>\$ 324</u>	<u>\$ 261</u>

**Additional Information**

Minimum benefit obligation at year end	\$ 1,900	\$ 2,310	\$ 2,040
Increase (decrease) in minimum liability included in other comprehensive income	\$ (693)	\$ 539	\$ 893

**Assumptions used to determine benefit obligations at December 31**

	<b>2008</b>	<b>2007</b>	<b>2006</b>
Discount rate used to determine net periodic benefit cost for years ended December 31	5.60%	5.40%	5.30%
Discount rate used to determine benefit obligations at December 31	5.60%	5.40%	5.40%
Future salary increases	4.00%	6.00%	6.00%

**Plan Assets**

The Bank informally funds the liabilities of the Salary Continuation Plan through life insurance purchased on the lives of plan participants. This informal funding does not meet the definition of plan assets within the meaning of pension accounting standards. Therefore, assets held for this purpose are not disclosed as part of the Salary Continuation Plan.

**Cash Flows****Contributions and Estimated Benefit Payments**

For unfunded plans, contributions to the Salary Continuation Plan are the benefit payments made to participants. The Bank paid \$54 in benefit payments during fiscal 2008. The following benefit payments, which reflect expected future service, are expected to be paid in future fiscal years:

<u>Year ending December 31,</u>	<u>Pension Benefits</u>
2009	\$ 54
2010	54
2011	54
2012	82
2013	166
2014-2018	1,191

**Disclosure of settlements and curtailments:**

There were no events during fiscal 2008 that would constitute a curtailment or settlement within the meaning of SFAS No. 88.

**DIRECTORS' RETIREMENT PLAN****Pension Benefit Plans**

On July 19, 2001, the Company and the Bank approved an unfunded non-contributory defined benefit pension plan ("Directors' Retirement Plan") and related split dollar plan for the directors of the Bank. The plan provides a retirement benefit equal to \$1 per year of service as a director, up to a maximum benefit amount of \$15. The retirement benefit is payable for 10 years following retirement at age 65. Reduced retirement benefits are available after age 55 and 10 years of service.

The Bank uses a December 31 measurement date for the Directors' Retirement Plan.

	<b>For the Year Ended December 31,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
<b>Change in benefit obligation</b>			
Benefit obligation at beginning of year	\$ 539	\$ 469	\$ 402
Service cost	58	58	54
Interest cost	31	27	24
Plan loss (gain)	(73)	—	4
Benefits paid	(15)	(15)	(15)
Benefit obligation at end of year	<u>\$ 540</u>	<u>\$ 539</u>	<u>\$ 469</u>
<b>Change in plan assets</b>			
Employer contribution	\$ 15	\$ 15	\$ 15
Benefits paid	(15)	(15)	(15)
Fair value of plan assets at end of year	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>
<b>Reconciliation of funded status</b>			
Funded status	\$ (540)	\$ (539)	\$ (469)
Unrecognized net plan loss	(22)	50	50
Net amount recognized	<u>\$ (562)</u>	<u>\$ (489)</u>	<u>\$ (419)</u>
<b>Amounts recognized in the statement of financial position consist of:</b>			
Accrued benefit liability	\$ (540)	\$ (539)	\$ (469)
Accumulated other comprehensive income	(22)	50	50
Net amount recognized	<u>\$ (562)</u>	<u>\$ (489)</u>	<u>\$ (419)</u>

	For the Year Ended December 31,		
	2008	2007	2006
<b>Components of net periodic benefit cost</b>			
Service cost	\$ 58	\$ 58	\$ 54
Interest cost	31	27	24
Recognized actuarial (gain)/loss	—	—	1
Net periodic benefit cost	89	85	79
Additional amounts recognized	—	—	—
Total benefit cost	<u>\$ 89</u>	<u>\$ 85</u>	<u>\$ 79</u>

**Additional Information**

Minimum benefit obligation at year end	\$ 540	\$ 539	\$ 469
(Decrease) increase in minimum liability included in other comprehensive loss	\$ (73)	\$ —	\$ 3

**Assumptions used to determine benefit obligations at December 31**

	2008	2007	2006
Discount rate used to determine net periodic benefit cost for years ended December 31	5.40%	5.20%	5.30%
Discount rate used to determine benefit obligations at December 31	5.50%	5.20%	5.20%

**Plan Assets**

The Bank informally funds the liabilities of the Directors' Retirement Plan through life insurance purchased on the lives of plan participants. This informal funding does not meet the definition of plan assets within the meaning of pension accounting standards. Therefore, assets held for this purpose are not disclosed as part of the Directors' Retirement Plan.

**Cash Flows****Contributions and Estimated Benefit Payments**

For unfunded plans, contributions to the Directors' Retirement Plan are the benefit payments made to participants. The Bank paid \$15 in benefit payments during fiscal 2008. The following benefit payments, which reflect expected future service, are expected to be paid in future fiscal years:

<u>Year ending December 31,</u>	<u>Pension Benefits</u>
2009	\$ 15
2010	20
2011	40
2012	33
2013	31
2014-2018	410

**Disclosure of settlements and curtailments:**

There were no events during fiscal 2008 that would constitute a curtailment or settlement within the meaning of SFAS No. 88.



**EXECUTIVE ELECTIVE DEFERRED COMPENSATION PLAN — 2001 EXECUTIVE DEFERRAL PLAN.**

On July 19, 2001, the Bank approved a revised Executive Elective Deferred Compensation Plan, (the “2001 Executive Deferral Plan”) for certain officers to provide them the ability to make elective deferrals of compensation due to tax law limitations on benefit levels under qualified plans. Deferred amounts earn interest at an annual rate determined by the Bank’s Board. The plan is a non-qualified plan funded with Bank owned life insurance policies taken on the life of the officer. During the year ended December 31, 2001, the Bank purchased insurance making a single-premium payment aggregating \$1,125, which is reported in other assets. The Bank is the beneficiary and owner of the policies. The cash surrender value of the related insurance policies as of December 31, 2008 and 2007 totaled \$1,889 and \$1,821, respectively. The accrued liability for the 2001 Executive Deferral Plan as of December 31, 2008 and 2007 totaled \$59 and \$233, respectively. The expenses for the 2001 Executive Deferral Plan for the years ended December 31, 2008, 2007 and 2006 totaled \$54, \$54 and \$43, respectively.

**DIRECTOR ELECTIVE DEFERRED FEE PLAN — 2001 DIRECTOR DEFERRAL PLAN.**

On July 19, 2001, the Bank approved a Director Elective Deferred Fee Plan (the “2001 Director Deferral Plan”) for directors to provide them the ability to make elective deferrals of fees. Deferred amounts earn interest at an annual rate determined by the Bank’s Board. The plan is a non-qualified plan funded with Bank owned life insurance policies taken on the life of the director. The Bank is the beneficiary and owner of the policies. The cash surrender value of the related insurance policies as of December 31, 2008 and 2007 totaled \$100 and \$96, respectively. The accrued liability for the 2001 Director Deferral Plan as of December 31, 2008 and 2007 totaled \$3 and \$5, respectively. The expenses for the 2001 Director Deferral Plan for the years ended December 31, 2008, 2007 and 2006 totaled \$1, \$1 and \$1, respectively.

**(9) Income Taxes**

The (benefit) provision for income tax expense consists of the following for the years ended December 31:

	<b>2008</b>	<b>2007</b>	<b>2006</b>
Current:			
Federal	\$ (1,464)	\$ 3,939	\$ 4,461
State	(9)	1,283	1,211
	<u>(1,473)</u>	<u>5,222</u>	<u>5,672</u>
Deferred:			
Federal	(1,365)	(1,769)	(112)
State	(797)	(316)	(391)
	<u>(2,162)</u>	<u>(2,085)</u>	<u>(503)</u>
	<u>\$ (3,635)</u>	<u>\$ 3,137</u>	<u>\$ 5,169</u>

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2008 and 2007 consist of:

	<b>2008</b>	<b>2007</b>
Deferred tax assets:		
Allowance for loan losses	\$ 6,361	\$ 4,931
Deferred compensation	459	434
Retirement compensation	922	775
Stock option compensation	719	629
Post retirement benefits	—	197
Current state franchise taxes	1	404
Non-accrual interest	22	44
Investment securities unrealized gains	55	140
Net operating loss	197	—
Tax credit carryovers	1,162	—
Other	<u>524</u>	<u>28</u>
	10,422	7,582
Deferred tax assets		
Less valuation allowance	<u>—</u>	<u>—</u>
	<u>10,422</u>	<u>7,582</u>
Deferred tax liabilities:		
Fixed assets	1,572	828
FHLB dividends	260	214
Tax credit – loss on passthrough	235	250
Deferred loan costs	457	304
Post retirement benefits	41	—
Other	32	111
	<u>2,597</u>	<u>1,707</u>
Total deferred tax liabilities		
	<u>2,597</u>	<u>1,707</u>
Net deferred tax assets (see Note 6)	<u>\$ 7,825</u>	<u>\$ 5,875</u>

Based upon the level of historical taxable income and projections for future taxable income over the periods during which the deferred tax assets are deductible, management believes it is more likely than not the Company will realize the benefits of these deductible differences.



A reconciliation of income taxes computed at the federal statutory rate of 34% and the provision for income taxes is as follows:

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Income tax expense at statutory rates	\$ (1,703)	\$ 3,542	\$ 4,753
Reduction for tax exempt interest	(495)	(523)	(213)
State franchise tax, net of federal income tax benefit	(532)	638	541
Cash surrender value of life insurance	(141)	(140)	(114)
Solar credit amortization	(578)	(65)	—
Other	(186)	(315)	202
	<u>(3,635)</u>	<u>\$ 3,137</u>	<u>\$ 5,169</u>

### Accounting for Uncertainty in Income Taxes

The Company adopted the provisions of FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes," on January 1, 2007. As a result of the implementation of FIN 48, the Company recognized an increase for unrecognized tax benefits. A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

Balance at January 1, 2008	\$ 122
Additions for tax positions taken in the current period	—
Reductions for tax positions taken in the current period	—
Additions for tax positions taken in prior years	—
Reductions for tax positions taken in prior years	—
Decreases related to settlements with taxing authorities	—
Decreases as a result of a lapse in statute of limitations	—
Balance at December 31, 2008	<u>\$ 122</u>

The Company does not anticipate any significant increase or decrease in unrecognized tax benefits during 2009. If recognized, the entire amount of the unrecognized tax benefits would affect the effective tax rate.

The Company classifies interest and penalties as a component of the provision for income taxes. At December 31, 2008, unrecognized interest and penalties were \$27 thousand. The tax years ended December 31, 2007, 2006 and 2005 remain subject to examination by the Internal Revenue Service. The tax years ended December 31, 2007, 2006, 2005, and 2004 remain subject to examination by the California Franchise Tax Board. The deductibility of these tax positions will be determined through examination by the appropriate tax jurisdictions or the expiration of the tax statute of limitations.

**(10) Outstanding Shares and Earnings Per Share**

On January 22, 2009, the Board of Directors of the Company declared a 4% stock dividend payable as of March 31, 2009 to shareholders of record as of February 27, 2009. All income per share amounts have been adjusted to give retroactive effect to stock dividends and stock splits.

**Earnings Per Share ("EPS")**

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Basic earnings per share:			
Net income	\$ (1,374)	\$ 7,281	\$ 8,810
Weighted average common shares outstanding	<u>8,931,906</u>	<u>9,165,198</u>	<u>9,300,985</u>
Basic EPS	<u>\$ (0.15)</u>	<u>\$ 0.79</u>	<u>\$ 0.95</u>
Diluted earnings per share:			
Net income	\$ (1,374)	\$ 7,281	\$ 8,810
Weighted average common shares outstanding	<u>8,931,906</u>	<u>9,165,198</u>	<u>9,300,785</u>
Effect of dilutive options	<u>—</u>	<u>273,019</u>	<u>456,705</u>
	<u>8,931,906</u>	<u>9,438,217</u>	<u>9,757,490</u>
Diluted EPS	<u>\$ (0.15)</u>	<u>\$ 0.77</u>	<u>\$ 0.90</u>

Basic and diluted earnings per share for the years ended December 31, were computed as follows:

Options not included in the computation of diluted earnings per share because they would have had an anti-dilutive effect amounted to 218,619 shares, 115,377 shares and 67,530 shares for the year ended December 31, 2008, 2007 and 2006, respectively.

**Related Party Transactions**

The Bank, in the ordinary course of business, has loan and deposit transactions with directors and executive officers. In management's opinion, these transactions were on substantially the same terms as comparable transactions with other customers of the Bank. The amount of such deposits totaled approximately \$3,263, \$2,884 and 2,338 at December 31, 2008, 2007 and 2006, respectively.

The following is an analysis of the activity of loans to executive officers and directors for the years ended December 31:

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Outstanding balance, beginning of year	\$ 2,699	\$ 273	\$ 304
Credit granted	506	3,005	58
Repayments	<u>(382)</u>	<u>(579)</u>	<u>(89)</u>
Outstanding balance, end of year	<u>\$ 2,823</u>	<u>\$ 2,699</u>	<u>\$ 273</u>

**(12) Profit Sharing Plan**

The Bank maintains a profit sharing plan for the benefit of its employees. Employees who have completed 12 months and 1,000 hours of service are eligible. Under the terms of this plan, a portion of the Bank's profits, as determined by the Board of Directors, will be set aside and maintained in a trust fund for the benefit of qualified employees. Contributions to the plan, included in salaries and employee benefits in the consolidated statements of operations, were \$-0-, \$1,454 and \$1,607 in 2008, 2007 and 2006, respectively.

**(13) Stock Compensation Plans**

As of December 31, 2008, the Company has the following share-based compensation plans:

The Company has one fixed stock option plan. Under the 2006 Stock Incentive Plan, the Company may grant option grants, stock appreciation rights, restricted stock or stock units to an employee for an amount up to 25,000 total shares in any calendar year. With respect to awards granted to non-employee directors under the Plan, no outside director can receive option grants, stock appreciation rights, restricted stock or stock units in excess of 3,000 total shares in any calendar year. There are 856,441 shares authorized under the plan. The plan will terminate March 15, 2016. The Compensation Committee of the Board of Directors is authorized to prescribe the terms and conditions of each option, including exercise price, vestings or duration of the option. Generally, option grants vest at a rate of 25% per year after the first anniversary of the date of grant and restricted stock awards vest at a rate of 100% after four years. Options are granted with an exercise price of the fair value of the related common stock on the date of grant.

Stock option and restricted stock activity for the Company's Stock Incentive Plan during the years indicated is as follows:

	<b>Stock incentive plan</b>	
	<b>Number of shares</b>	<b>Weighted average exercise price</b>
Balance at December 31, 2007	542,221	\$ 10.78
Granted	31,464	4.66
Exercised	(9,243)	3.76
Cancelled	(297)	21.83
Balance at December 31, 2008	<u>564,145</u>	<u>\$ 10.55</u>

The 2006 Stock Incentive Plan permits stock-for-stock exercises of shares. During 2008, employees tendered 2,432 (adjusted for stock options exercised before stock dividend) mature shares in stock-for-stock exercises. Matured shares are those held by employees longer than six months.

The following table presents information on stock options and restricted stock for the year ended December 31, 2008:

	<b>Number of Shares</b>	<b>Weighted Average Exercise Price</b>	<b>Aggregate Intrinsic Value</b>	<b>Weighted Average Remaining Contractual Term</b>
Options exercised	9,243	\$ 3.76	\$ 97	
Stock options fully vested and expected to vest:	564,145	\$ 10.55	\$ 337	4.85
Stock options vested and currently exercisable:	437,669	\$ 9.55	\$ 157	4.03

The aggregate intrinsic value of options exercised in calendar year 2008, 2007 and 2006 was \$97, \$944 and \$2,427, respectively.

The weighted average fair value per share of options granted during the years ended December 31 was \$12.11 in 2008, \$10.15 in 2007 and \$7.75 in 2006.

At December 31, 2008, the range of exercise prices for all outstanding options ranged from \$0.00 to \$3.96.



As of December 31, 2008, there was \$563 of total unrecognized compensation related to non-vested stock options and restricted stock. This cost is expected to be recognized over a weighted average period of approximately 1.4 years.

As of December 31, 2008, there was \$411 of recognized compensation related to non-vested option grants and restricted stock awards.

The Company determines fair value at grant date using the Black-Scholes-Merton pricing model that takes into account the stock price at the grant date, the exercise price, the risk free interest rate, the volatility of the underlying stock and the expected life of the option.

The weighted average assumptions used in the pricing model are noted in the following table. The expected term of options and restricted stock granted is derived from historical data on employee exercise and post-vesting employment termination behavior. The risk free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of the grant. Expected volatility is based on both the implied volatilities from the traded option on the Company's stock and historical volatility on the Company's stock.

For options granted prior to January 1, 2006, and valued in accordance with FAS 123, the expected volatility used to estimate the fair value of the options was based solely on the historical volatility of the Company's stock. The Company recognized option forfeitures as they occurred.

The Company expenses the fair value of the option and restricted stock on a straight line basis over the vesting period. The Company estimates forfeitures and only recognizes expense for those shares expected to vest. The Company's estimated forfeiture rate for 2008, based on historical forfeiture experience, is approximately 0.0%.

The following table shows our weighted average assumptions used in valuing stock options granted for the years ended December 31:

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Risk Free Interest Rate	2.76%	4.67%	4.57%
Expected Dividend Yield	0.00%	0.00%	0.00%
Expected Life in Years	5.00	4.18	4.67
Expected Price Volatility	27.92%	26.03%	26.39%

### ***Employee Stock Purchase Plan***

Under the First Northern Community Bancorp 2006 Amended Employee Stock Purchase Plan (the "Plan"), the Company is authorized to issue to an eligible employee shares of common stock. There are 280,900 shares authorized under the Plan. The Plan will terminate March 15, 2016. The Plan is implemented by participation periods of not more than twenty-seven months each. The Board of Directors determines the commencement date and duration of each participation period. An eligible employee is one who has been continually employed for at least ninety (90) days prior to commencement of a participation period. Under the terms of the Plan, employees can choose to have up to 10 percent of their compensation withheld to purchase the Company's common stock each participation period. The purchase price of the stock is 85 percent of the lower of the fair market value on the last trading day before the Date of Participation or the fair market value on the last trading day during the participation period. Approximately 63 percent of eligible employees are participating in the Plan in the current participation period, which began November 24, 2008 and will end November 23, 2009.

Under the Plan, at the annual stock purchase date of November 23, 2008, there were \$225 in contributions, and 31,113 shares were purchased at an average price of \$7.23, totaling \$225.

**(14) Short-Term and Long-Term Borrowings**

Short-term borrowings at December 31, 2008 and 2007 consisted of secured borrowings from the U.S. Treasury in the amounts of \$584 and \$878, respectively. The funds are placed at the discretion of the U.S. Treasury and are callable on demand by the U.S. Treasury. At December 31, 2008, the Bank had Federal Funds purchased in the amount of \$0.

Additional short-term borrowings available to the Company consist of a line of credit and advances with the Federal Home Loan Bank ("FHLB") secured under terms of a blanket collateral agreement by a pledge of FHLB stock and certain other qualifying collateral such as commercial and mortgage loans. At December 31, 2008, the Company had a current collateral borrowing capacity with the FHLB of \$77,846. The Company also has unsecured formal lines of credit totaling \$15,500 with correspondent banks.

Long-term borrowings consisted of FHLB advances, totaling \$17,675 and \$9,885, respectively, at December 31, 2008 and 2007. Such advances ranged in maturity from 0.2 years to 3.4 years at a weighted average interest rate of 3.61% at December 31, 2008. Maturity ranged from 0.4 years to 1.3 years at a weighted average interest rate of 2.90% at December 31, 2007. Average outstanding balances were \$16,519 and \$10,008, respectively, during 2008 and 2007. The weighted average interest rate paid was 3.42% in 2008 and 2.91% in 2007.

**(15) Commitments and Contingencies**

The Company is obligated for rental payments under certain operating lease agreements, some of which contain renewal options. Total rental expense for all leases included in net occupancy and equipment expense amounted to approximately \$1,327, \$1,227, and \$1,294 for the years ended December 31, 2008, 2007 and 2006, respectively. At December 31, 2008, the future minimum payments under non-cancelable operating leases with initial or remaining terms in excess of one year were as follows:

**Year ending December 31:**

2009	\$ 1,216
2010	1,109
2011	900
2012	833
2013	769
Thereafter	<u>1,332</u>
	<u>\$ 6,159</u>

At December 31, 2008, the aggregate maturities for time deposits were as follows:

**Year ending December 31:**

2009	\$ 113,886
2010	6,242
2011	1,566
2012	1,777
2013	135
Thereafter	242
	<u>\$ 123,848</u>

The Company is subject to various legal proceedings in the normal course of its business. In the opinion of management, after having consulted with legal counsel, the outcome of the legal proceedings should not have a material effect on the consolidated financial condition or results of operations of the Company.

**(16) Financial Instruments with Off-Balance Sheet Risk**

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit in the form of loans or through standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the balance sheet. The contract amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

The Bank's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Financial instruments, whose contract amounts represent credit risk at December 31 of the indicated periods, were as follows:

	<u>2008</u>	<u>2007</u>
Undisbursed loan commitments	\$ 198,615	214,274
Standby letters of credit	5,715	15,188
Commitments to sell loans	9,764	250
	<u>\$ 214,094</u>	<u>229,712</u>

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank issues both financial and performance standby letters of credit. The financial standby letters of credit are primarily to guarantee payment to third parties. At December 31, 2008, there were no financial standby letters of credit outstanding. The performance standby letters of credit are typically issued to municipalities as specific performance bonds. At December 31, 2008, there was \$5,715 issued in performance standby letters of credit and the Bank carried no liability. The terms of the guarantees will expire primarily in 2009. The Bank has experienced no draws on these letters of credit, and does not expect to in the future; however, should a triggering event occur, the Bank either has collateral in excess of the letter of credit or imbedded agreements of recourse from the customer. The Bank has set aside a reserve for unfunded commitments in the amount of \$1,021, which is recorded in "accrued interest payable and other liabilities."

Commitments to extend credit and standby letters of credit bear similar credit risk characteristics as outstanding loans. As of December 31, 2008, the Company has no off-balance sheet derivatives requiring additional disclosure.

**(17) Capital Adequacy and Restriction on Dividends**

The Company is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below).

First, a bank must meet a minimum Tier I Capital ratio (as defined in the regulations) ranging from 3% to 5% based upon the bank's CAMELS (capital adequacy, asset quality, management, earnings, liquidity and sensitivity to market risk) rating.

Second, a bank must meet minimum Total Risk-Based Capital to risk-weighted assets ratio of 8%. Risk-based capital and asset guidelines vary from Tier I capital guidelines by redefining the components of capital, categorizing assets into different risk classes, and including certain off-balance sheet items in the calculation of the capital ratio. The effect of the risk-based capital guidelines is that banks with high risk exposure will be required to raise additional capital while institutions with low risk exposure could, with the concurrence of regulatory authorities, be permitted to operate with lower capital ratios. In addition, a bank must meet minimum Tier I Leverage Capital to average assets ratio.

Management believes, as of December 31, 2008, that the Bank meets all capital adequacy requirements to which it is subject. As of December 31, 2008, the most recent notification from the Federal Deposit Insurance Corporation ("FDIC") categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must meet the minimum ratios as set forth above. As of the date hereof, there have been no conditions or events since that notification that management believes have changed the institution's category.

The Company and the Bank had Tier I Leverage, Tier I risk-based and Total Risk-Based capital above the "well capitalized" levels at December 31, 2008 and 2007, respectively, as set forth in the following tables:

	The Company					
	2008		2007		Adequately Capitalized	
	Capital	Ratio	Capital	Ratio	Ratio	
Tier 1 Leverage Capital (to Average Assets)	\$ 58,760	8.8%	\$ 64,046	9.1%	4.0%	
Tier 1 Capital (to Risk Weighted Assets)	58,760	10.1%	64,046	10.7%	4.0%	
Total Risk-Based Capital (to Risk Weighted Assets)	66,107	11.4%	71,336	11.9%	8.0%	

	The Bank					
	2008		2007		Adequately Capitalized	Well Capitalized
	Capital	Ratio	Capital	Ratio	Ratio	Ratio
Tier 1 Leverage Capital (to Average Assets)	\$ 58,377	8.7%	\$ 63,065	9.0%	4.0%	5.0%
Tier 1 Capital (to Risk Weighted Assets)	58,377	10.1%	63,065	10.6%	4.0%	6.0%
Total Risk-Based Capital (to Risk Weighted Assets)	65,724	11.3%	70,335	11.8%	8.0%	10.0%

Cash dividends declared by the Bank are restricted under California State banking laws to the lesser of the Bank's retained earnings or the Bank's net income for the latest three fiscal years, less dividends previously declared during that period.



## **(18) Fair Values of Financial Instruments**

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

### ***Cash and Cash Equivalents***

The carrying amounts reported in the balance sheet for cash and short-term instruments are a reasonable estimate of fair value.

### ***Investment Securities***

Fair values for investment securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

### ***Federal Home Loan Bank and Other Equity Securities***

The carrying amounts reported in the balance sheet approximate fair value.

### ***Loans Receivable***

For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. The fair values for other loans (e.g., commercial real estate and rental property mortgage loans, commercial and industrial loans, and agricultural loans) are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The carrying amount of accrued interest receivable approximates its fair value.

### ***Commitments to Extend Credit and Standby Letters of Credit***

The fair value of commitments is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligation with the counterparties at the reporting date.

### ***Deposit Liabilities***

The fair values disclosed for demand deposits (e.g., interest and non-interest checking, passbook savings, and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). The fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits. The carrying amount of accrued interest payable approximates its fair value.

### ***FHLB Advances and Other Borrowings***

The fair values of borrowed funds were estimated by discounting future cash flows related to these financial instruments using current market rates for financial instruments with similar characteristics.

### ***Limitations***

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.



Fair value estimates are based on existing on-and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Other significant assets and liabilities that are not considered financial assets or liabilities include deferred tax liabilities and premises and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in many of the estimates.

The estimated fair values of the Company's financial instruments for the years ended December 31 are approximately as follows:

	2008		2007	
	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets:				
Cash and federal funds sold	\$ 66,010	\$ 66,010	\$ 99,030	\$ 99,030
Investment securities	42,106	42,106	74,849	74,849
Other equity securities	2,311	2,311	2,199	2,199
Loans:				
Net loans	516,968	516,949	497,971	497,405
Loans held-for-sale	2,192	2,192	1,343	1,343
Financial liabilities:				
Deposits	584,718	547,419	622,671	534,565
FHLB advances and other borrowings	18,259	19,025	15,832	15,849

	2008	
	Contract amount	Fair value
Unrecognized financial instruments:		
Commitments to extend credit	\$ 198,615	\$ 1,490
Standby letters of credit	\$ 5,715	\$ 57
	2007	
	Contract amount	Fair value
Unrecognized financial instruments:		
Commitments to extend credit	\$ 214,274	\$ 1,607
Standby letters of credit	\$ 15,188	\$ 152



**(19) Supplemental Consolidated Statements of Cash Flows Information**

Supplemental disclosures to the Consolidated Statements of Cash Flows for the years ended December 31, are as follows:

	<u>2008</u>	<u>2007</u>	<u>2006</u>
Supplemental disclosure of cash flow information:			
Cash paid during the year for:			
Interest	\$ <u>6,581</u>	\$ <u>11,728</u>	\$ <u>9,243</u>
Income taxes	\$ <u>344</u>	\$ <u>4,363</u>	\$ <u>6,165</u>
Supplemental disclosure of non-cash investing and financing activities:			
Accrued compensation	\$ <u>—</u>	\$ <u>—</u>	\$ <u>(84)</u>
Stock dividend distributed	\$ <u>8,642</u>	\$ <u>10,851</u>	\$ <u>12,525</u>
Loans held-for-sale transferred to loans held-for-investment	\$ <u>—</u>	\$ <u>2,892</u>	\$ <u>—</u>
Loans held-for-investment transferred to other real estate owned	\$ <u>6,897</u>	\$ <u>879</u>	\$ <u>375</u>

**(20) Quarterly Financial Information (Unaudited)**

	<u>March 31,</u>	<u>June 30,</u>	<u>September 30,</u>	<u>December 31,</u>
2008:				
Interest income	\$ 10,683	\$ 9,518	\$ 9,856	\$ 8,814
Net interest income	8,685	8,016	8,327	7,468
Provision for loan losses	3,659	2,763	3,638	6,104
Other operating income	2,203	1,220	1,044	1,846
Other operating expense	7,172	7,327	6,334	6,821
Income before taxes	57	(854)	(601)	(3,611)
Net income	60	(864)	972	(1,542)
Basic earnings per share	0.01	(0.10)	0.11	(0.17)
Diluted earnings per share	0.01	(0.10)	0.11	(0.17)
2007:				
Interest income	\$ 12,192	\$ 12,388	\$ 12,321	\$ 11,693
Net interest income	9,223	9,201	9,310	9,122
Provision for loan losses	(170)	430	990	3,545
Other operating income	1,498	1,708	1,800	2,154
Other operating expense	7,646	7,427	7,190	6,540
Income before taxes	3,245	3,052	2,930	1,191
Net income	2,090	1,985	2,019	1,187
Basic earnings per share	.23	.21	.22	.13
Diluted earnings per share	.22	.21	.21	.13

**(21) Parent Company Financial Information**

This information should be read in conjunction with the other notes to the consolidated financial statements. The following presents summary balance sheets and summary statements of operations and cash flows information for the years ended December 31:

	<b>Balance Sheets</b>		<b>2008</b>	<b>2007</b>
Assets				
Cash			\$ 377	\$ 981
Investment in wholly owned subsidiary			61,646	62,994
Other assets			6	—
Total assets			<u>\$ 62,029</u>	<u>\$ 63,975</u>
Liabilities and stockholders' equity				
Stockholders' equity			<u>62,029</u>	<u>63,975</u>
Total liabilities and stockholders' equity			<u>\$ 62,029</u>	<u>\$ 63,975</u>

	<b>Statements of Operations</b>			<b>2008</b>	<b>2007</b>	<b>2006</b>
Dividends from subsidiary				\$ 100	\$ 6,000	\$ 2,500
Other operating expenses				(127)	(114)	(94)
Income tax benefit				53	48	39
Income before undistributed earnings of subsidiary				<u>26</u>	<u>5,934</u>	<u>2,445</u>
Equity in undistributed earnings of subsidiary				<u>(1,400)</u>	<u>1,347</u>	<u>6,365</u>
Net income				<u>\$ (1,374)</u>	<u>\$ 7,281</u>	<u>\$ 8,810</u>

	<b>Statements of Cash Flows</b>			<b>2008</b>	<b>2007</b>	<b>2006</b>
Net income				\$ (1,374)	\$ 7,281	\$ 8,810
Adjustments to reconcile net income to net cash provided by operating activities						
Decrease in other assets				(6)	—	—
Equity in undistributed earnings of subsidiary				<u>1,400</u>	<u>(1,347)</u>	<u>(6,365)</u>
Net cash provided by operating activities				20	5,934	2,445
Cash flows from financing activities:						
Common stock issued and stock based compensation				744	1,230	1,288
Stock repurchases				(1,359)	(6,851)	(4,188)
Cash in lieu of fractional shares				<u>(9)</u>	<u>(13)</u>	<u>(15)</u>
Net cash used in financing activities				(624)	(5,634)	(2,915)
Net change in cash				(604)	300	(470)
Cash at beginning of year				<u>981</u>	<u>681</u>	<u>1,151</u>
Cash at end of year				<u>\$ 377</u>	<u>\$ 981</u>	<u>\$ 681</u>

**ITEM 9 - CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**ITEM 9A – CONTROLS AND PROCEDURES****(a) Disclosure controls and procedures**

The Company maintains “disclosure controls and procedures,” as such term is defined in Rule 13a-15(e) and Rule 15d-15(e) under the Securities Exchange Act of 1934 (the “Exchange Act”), that are designed to ensure that information required to be disclosed in reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to management, including the Company’s chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure. The Company’s disclosure controls and procedures have been designed to meet and management believes that they meet reasonable assurance standards. Based on their evaluation as of the end of the period covered by this Annual Report on Form 10-K, the chief executive officer and chief financial officer have concluded that the Company’s disclosure controls and procedures were effective to ensure that material information relating to the Company, including its consolidated subsidiary, is made known to them by others within those entities.

**(b) Internal controls over financial reporting**

As required by Rule 13a-15(d), management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of our internal control over financial reporting to determine whether any changes occurred during the period covered by this Annual Report on Form 10-K that have materially affected, or are reasonably likely to materially affect, the Company’s internal control over financial reporting. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that there has been no such change during the last quarter of the fiscal year covered by this Annual Report on Form 10-K that has materially affected, or is reasonably likely to materially affect, the Company’s internal control over financial reporting. See “Management’s Report” included in Item 8 for management’s report on the adequacy of internal control over financial reporting. Also see “Report of Independent Registered Public Accounting Firm” issued by MOSS ADAMS LLP included in Item 8.

**ITEM 9B – OTHER INFORMATION**

None.

**PART III****ITEM 10 – DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The information called for by this item with respect to director and executive officer information is incorporated by reference herein from the sections of the Company's proxy statement for the 2009 Annual Meeting of Shareholders entitled "Executive Officers," "Security Ownership of Certain Beneficial Owners and Management," "Executive Compensation" "Report of Audit Committee," "Section 16(a) Beneficial Ownership Compliance" and "Nomination and Election of Directors."

The Company has adopted a Code of Conduct, which complies with the Code of Ethics requirements of the Securities and Exchange Commission. A copy of the Code of Conduct is posted on the "Investor Relations" page of the Company's website, or is available, without charge, upon the written request of any shareholder directed to Lynn Campbell, Corporate Secretary, First Northern Community Bancorp, 195 North First Street, Dixon, California 95620. The Company intends to disclose promptly any amendment to, or waiver from any provision of, the Code of Conduct applicable to senior financial officers, and any waiver from any provision of the Code of Conduct applicable to directors, on the "Investor Relations" page of its website.

The Company's website address is [www.thatsmybank.com](http://www.thatsmybank.com).

**ITEM 11 - EXECUTIVE COMPENSATION**

The information called for by this item is incorporated by reference herein from the sections of the Company's proxy statement for the 2009 Annual Meeting of Shareholders entitled "Compensation Committee Interlocks and Insider Participation," "Nomination and Election of Directors," "Compensation Discussion and Analysis," "Compensation Committee Report," "Transactions with Related Persons," "Director Compensation," and "Executive Compensation."

## ITEM 12 - SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information concerning ownership of the equity stock of the Company by certain beneficial owners and management is incorporated herein by reference from the sections of the Company's proxy statement for the 2009 Annual Meeting of Shareholders entitled "Security Ownership of Management" and "Nomination and Election of Directors."

### Stock Purchase Equity Compensation Plan Information

The following table shows the Company's equity compensation plans approved by security holders. The table also indicates the number of securities to be issued upon exercise of outstanding options, weighted-average exercise price of outstanding options and the number of securities remaining available for future issuance under the Company's equity compensation plans as of December 31, 2008. The plans included in this table are the Company's 2000 Stock Option Plan and the Company's 2006 Amended Employee Stock Purchase Plan. See "Stock Compensation Plans" Note 13 of Notes to Consolidated Financial Statements (page 79) included in this report.

<b>Plan category</b>	<b>Number of securities to be issued upon exercise of outstanding options, warrants and rights</b>	<b>Weighted-average exercise price of outstanding options, warrants and rights</b>	<b>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in the first column)</b>
Equity compensation plans approved by security holders	564,145	\$ 10.55	772,410
Equity compensation plans not approved by security holders	—	—	—
Total	<u>564,145</u>	<u>\$ 10.55</u>	<u>772,410</u>

## ITEM 13 - CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

The information called for by this item is incorporated herein by reference from the sections of the Company's proxy statement for the 2009 Annual Meeting of Shareholders entitled "Director Independence" and "Transactions with Related Persons."

## ITEM 14 – PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information called for by this item is incorporated herein by reference from the section of the Company's proxy statement for the 2009 Annual Meeting of Shareholders entitled "Audit and Non-Audit Fees."

**PART IV****ITEM 15 – EXHIBITS AND FINANCIAL STATEMENT SCHEDULES****(a)(1) Financial Statements:**

Reference is made to the Index to Financial Statements under Item 8 in Part II of this Form 10-K.

**(a)(2) Financial Statement Schedules:**

All schedules to the Company's Consolidated Financial Statements are omitted because of the absence of the conditions under which they are required or because the required information is included in the Consolidated Financial Statements or accompanying notes.

**(a)(3) Exhibits:**

The following is a list of all exhibits filed as part of this Annual Report on Form 10-K:

<b><u>Exhibit Number</u></b>	<b><u>Exhibit</u></b>
3.1	Amended Articles of Incorporation of the Company – incorporated by reference to Exhibit 3.1 of the Registrant's Annual Report on Form 10-K on December 31, 2006 and Exhibit 3.1 to the Company's Current Report on Form 8-K dated March 9, 2009
3.2	Certificate of Determination – incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 10-K on December 31, 2006 and Exhibit 3.1 to the Company's Current Report on Form 8-K dated March 9, 2009
3.3	Amended and Restated Bylaws of the Company – incorporated by reference to Exhibit 3.1 of the Registrant's Current Report on Form 8-K on September 15, 2005
10.1	First Northern Community Bancorp 2000 Stock Option Plan – incorporated herein by reference to Exhibit 4.1 of Registrant's Registration Statement on Form S-8 on May 25, 2000 *
10.2	First Northern Community Bancorp Outside Directors 2000 Non-statutory Stock Option Plan – incorporated herein by reference to Exhibit 4.3 of Registrant's Registration Statement on Form S-8 on May 25, 2000 *
10.3	Amended First Northern Community Bancorp Employee Stock Purchase Plan - incorporated by reference to Appendix B of the Company's Definitive Proxy Statement on Schedule 14A for its 2006 Annual Meeting of Shareholders
10.4	First Northern Community Bancorp 2000 Stock Option Plan Forms "Incentive Stock Option Agreement" and "Notice of Exercise of Stock Option" – incorporated herein by reference to Exhibit 4.2 of Registration Statement on Form S-8 on May 25, 2000 *
10.5	First Northern Community Bancorp 2000 Outside Directors 2000 Non-statutory Stock Option Plan Forms "Non-statutory Stock Option Agreement" and "Notice of Exercise of Stock Option" – incorporated herein by reference to Exhibit 4.4 of Registrant's Registration Statement on Form S-8 May 25, 2000 *
10.6	First Northern Community Bancorp 2000 Employee Stock Purchase Plan Forms "Participation Agreement" and "Notice of Withdrawal" – incorporated herein by reference to Exhibit 4.6 of Registration Statement on Form S-8 on May 25, 2000 *
10.7	Amended and Restated Employment Agreement entered into as of July 23, 2001 by and between First Northern Bank of Dixon and Don Fish – incorporated herein by reference to Exhibit 10.1 to Quarterly Report on Form 10-Q for the quarter ended September 30, 2001 *



- 10.8      Employment Agreement entered into as of July 23, 2001 by and between First Northern Bank of Dixon and Owen J. Onsum – incorporated herein by reference to Exhibit 10.2 of Registrant’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2001 \*
- 10.9      Employment Agreement entered into as of July 23, 2001 by and between First Northern Bank of Dixon and Louise Walker – incorporated herein by reference to Exhibit 10.3 of Registrant’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2001 \*
- 10.10     Employment Agreement entered into as of July 23, 2001 by and between First Northern Bank of Dixon and Robert Walker – incorporated herein by reference to Exhibit 10.4 of Registrant’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2001 \*
- 10.11     Form of Director Retirement and Split Dollar Agreements between First Northern Bank of Dixon and Lori J. Aldrete, Frank J. Andrews Jr., John M. Carbahal, Gregory DuPratt, John F. Hamel, Diane P. Hamlyn, Foy S. McNaughton, William Jones, Jr. and David Schulze – incorporated herein by reference to Exhibit 10.11 to Company’s Annual Report on Form 10-K for the year ended December 31, 2001 \*
- 10.12     Form of Salary Continuation and Split Dollar Agreement between First Northern Bank of Dixon and Owen J. Onsum, Louise A. Walker, Don Fish, and Robert Walker – incorporated herein by reference to Exhibit 10.12 to Company’s Annual Report on Form 10-K for the year ended December 31, 2001 \*
- 10.13     Amended Form of Director Retirement and Split Dollar Agreements between First Northern Bank of Dixon and Lori J. Aldrete, Frank J. Andrews Jr., John M. Carbahal, Gregory DuPratt, John F. Hamel, Diane P. Hamlyn, Foy S. McNaughton, William Jones, Jr. and David Schulze – by reference to Exhibit 10.13 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 2004 \*
- 10.14     Amended Form of Salary Continuation and Split Dollar Agreement between First Northern Bank of Dixon and Owen J. Onsum, Louise A. Walker, Don Fish, and Robert Walker – by reference to Exhibit 10.14 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 2004 \*
- 10.15     Form of Salary Continuation Agreement between Pat Day and First Northern Bank of Dixon – incorporated herein by reference to Exhibit 10.15 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 2006 \*
- 10.16     Form of Supplemental Executive Retirement Plan Agreement between First Northern Bank of Dixon and Owen J. Onsum and Louise A. Walker – provided herewith\*
- 10.17     First Northern Bancorp 2006 Stock Incentive Plan – incorporated by reference to Appendix A of the Company’s Definitive Proxy Statement on Schedule 14A for its 2006 Annual Meeting of Shareholders \*
- 10.18     First Northern Bank Annual Incentive Compensation Plan – incorporated herein by reference to Exhibit 10.18 to Registrant’s Annual Report on Form 10-K for the year ended December 31, 2006 \*
- 11        Statement of Computation of Per Share Earnings (*See* Page 64 of this Form 10-K)
- 21        Subsidiaries of the Company – provided herewith
- 23.1      Consent of independent registered public accounting firm – provided herewith
- 31.1      Rule 13(a) – 14(a) / 15(d) – 14(a) Certification of the Company’s Chief Executive Officer – provided herewith
- 31.2      Rule 13(a) – 14(a) / 15(d) – 14(a) Certification of the Company’s Chief Financial Officer – provided herewith
- 32.1      Section 1350 Certification of the Chief Executive Officer – provided herewith
- 32.2      Section 1350 Certification of the Chief Financial Officer – provided herewith

\* Management contract or compensatory plan, contract or arrangement.





**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on March 13, 2009.

**FIRST NORTHERN COMMUNITY BANCORP**

By: /s/ Owen J. Onsum

Owen J. Onsum  
President/Chief Executive Officer/Director  
(Principal Executive Officer)

By: /s/ Louise A. Walker

Louise A. Walker  
Senior Executive Vice President/Chief Financial Officer  
(Principal Financial Officer)

By: /s/ Stanley R. Bean

Stanley R. Bean  
Senior Vice President/Controller  
(Principal Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Name	Title	Date
<u>/s/ LORI J. ALDRETE</u> Lori J. Aldrete	Director	<u>March 13, 2009</u>
<u>/s/ FRANK J. ANDREWS, JR.</u> Frank J. Andrews, Jr.	Director	<u>March 13, 2009</u>
<u>/s/ JOHN M. CARBAHAL</u> John M. Carbahal	Director and Vice Chairman of the Board	<u>March 13, 2009</u>
<u>/s/ GREGORY DUPRATT</u> Gregory DuPratt	Director and Chairman of the Board	<u>March 13, 2009</u>
<u>/s/ JOHN F. HAMEL</u> John F. Hamel	Director	<u>March 13, 2009</u>
<u>/s/ DIANE P. HAMLYN</u> Diane P. Hamlyn	Director	<u>March 13, 2009</u>
<u>/s/ FOY S. MCNAUGHTON</u> Foy S. McNaughton	Director	<u>March 13, 2009</u>

/s/ DAVID W. SCHULZE

David W. Schulze

Director

March 13, 2009

/s/ ANDREW S. WALLACE

Director

March 13, 2009