UNITED STATESSECURITIES AND EXCHANGE COMMISSIONWashington, D.C. 20549

FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For the quarterly period ended March 31, 2009
Commission file number 000-24272

## FLUSHING FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation or organization)
11-3209278
(I.R.S. Employer Identification No.)

## 1979 Marcus Avenue, Suite E140, Lake Success, New York 11042

(Address of principal executive offices)
(718) 961-5400
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. X Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.
Large accelerated filer o
Accelerated filer x
Non-accelerated filer o Smaller reporting company o
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).
o Yes x No

The number of shares of the registrant's Common Stock outstanding as of April 30, 2009 was 21,715,809

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

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## Item 1.

PART I - FINANCIAL INFORMATION

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Consolidated Statements of Financial Condition



## LIABILITIES

Due to depositors:

Non-interest bearing
Interest-bearing:
Certificate of deposit accounts
Savings accounts
Money market accounts
NOW accounts
Total interest-bearing deposits
Mortgagors' escrow deposits
Borrowed funds
Other liabilities
Total liabilities
\$ 72,120 \$ 69,624

| $1,452,625$ | $1,436,450$ |  |
| ---: | ---: | ---: |
| 404,802 | 359,595 |  |
| 301,323 | 306,178 |  |
| 350,724 | 265,762 |  |
| $2,509,474$ | $2,367,985$ |  |
| 35,270 | 31,225 |  |
| $1,110,043$ | $1,138,949$ |  |
| 31,658 | 40,196 |  |
| $3,758,565$ | $3,647,979$ |  |
|  |  |  |

Preferred stock (\$0.01 par value; 5,000,000 shares authorized; 70,000 shares issued at March 31, 2009 and December 31, 2008, respectively liquidation preference value of $\$ 70,000$ )
Common stock (\$0.01 par value; 40,000,000 shares authorized; 21,715,809 shares and 21,625,709 shares issued and outstanding at March 31, 2009 and December 31, 2008, respectively)
Additional paid-in capital
Unearned compensation

| 1 | 1 |
| ---: | ---: |
|  |  |
| 217 | 216 |
| 152,757 | 150,662 |
| $(1,116)$ | $(1,300)$ |
| 175,263 | 172,216 |
| $(17,198)$ | $(20,303)$ |
| 309,924 | 301,492 |

Total liabilities and stockholders’ equity
$\underline{\underline{\$ 4,068,489}} \xlongequal{\$ \quad 3,949,471}$
The accompanying notes are an integral part of these consolidated financial statements.

# PART I - FINANCIAL INFORMATION 

FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES
Consolidated Statements of Income and Comprehensive Income
(Unaudited)

|  | For the three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
| Interest and dividend income |  |  |  |  |
| Interest and fees on loans | \$ | 47,376 | \$ | 47,311 |
| Interest and dividends on securities: |  |  |  |  |
| Interest |  | 9,337 |  | 4,955 |
| Dividends |  | 412 |  | 864 |
| Other interest income |  | 43 |  | 297 |
| Total interest and dividend income |  | 57,168 |  | 53,427 |
| Interest expense |  |  |  |  |
| Deposits |  | 18,827 |  | 19,632 |
| Other interest expense |  | 12,285 |  | 13,080 |
| Total interest expense |  | 31,112 |  | 32,712 |
| Net interest income |  | 26,056 |  | 20,715 |
| Provision for loan losses |  | 4,500 |  | 300 |
| Net interest income after provision for loan losses |  | 21,556 |  | 20,415 |
| Non-interest income |  |  |  |  |
| Loan fee income |  | 417 |  | 698 |
| Banking services fee income |  | 446 |  | 442 |
| Net gain on sale of loans held for sale |  | - |  | 31 |
| Net gain on sale of loans |  | - |  | 22 |
| Net gain (loss) from fair value adjustments |  | 2,349 |  | $(1,602)$ |
| Federal Home Loan Bank of New York stock dividends |  | 346 |  | 881 |
| Bank owned life insurance |  | 599 |  | 554 |
| Other income |  | 523 |  | 2,946 |
| Total non-interest income |  | 4,680 |  | 3,972 |
| Non-interest expense |  |  |  |  |
| Salaries and employee benefits |  | 7,471 |  | 6,454 |
| Occupancy and equipment |  | 1,774 |  | 1,636 |
| Professional services |  | 1,655 |  | 1,383 |
| Data processing |  | 1,089 |  | 1,045 |
| Depreciation and amortization |  | 622 |  | 594 |
| FDIC deposit insurance |  | 977 |  | 255 |
| Other operating expenses |  | 2,404 |  | 1,850 |
| Total non-interest expense |  | 15,992 |  | 13,217 |
| Income before income taxes |  | 10,244 |  | 11,170 |
| Provision for income taxes |  |  |  |  |
| Federal |  | 3,095 |  | 3,164 |

State and local

## Net income

## Other comprehensive income (loss), net of tax

Unrealized holding gains (losses) arising during the period
Amortization of net actuarial losses
Amortization of prior service costs
Net other comprehensive income (loss)

|  | 840 |  | 855 |
| :---: | :---: | :---: | :---: |
|  | 3,935 |  | 4,019 |
| \$ | 6,309 | \$ | 7,151 |
| \$ | 3,056 | \$ | $(3,676)$ |
|  | 42 |  | 9 |
|  | 7 |  | 4 |
|  | 3,105 |  | $(3,663)$ |
| \$ | 9,414 | \$ | 3,488 |
| \$ | 0.26 | \$ | 0.36 |
| \$ | 0.26 | \$ | 0.35 |
| \$ | 0.13 | \$ | 0.13 |

The accompanying notes are an integral part of these consolidated financial statements.

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## PART I - FINANCIAL INFORMATION <br> FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES <br> Consolidated Statements of Cash Flows

(Unaudited)

| (Dollars in thousands) | For the three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Net income | \$ 6,309 | \$ 7,151 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Provision for loan losses | 4,500 | 300 |
| Depreciation and amortization of bank premises and equipment | 622 | 594 |
| Origination of loans held for sale | - | (658) |
| Proceeds from sale of loans held for sale | - | 686 |
| Net gain on sale of loans held for sale | - | (31) |
| Net gain on sales of loans | - | (22) |
| Amortization of premium, net of accretion of discount | 756 | 466 |
| Fair value adjustment for financial assets and financial liabilities | $(2,349)$ | 1,602 |
| Income from bank owned life insurance | (599) | (554) |
| Stock-based compensation expense | 588 | 371 |
| Deferred compensation | 8 | (328) |
| Amortization of core deposit intangibles | 117 | 117 |
| Excess tax benefits from stock-based payment arrangements | (45) | (24) |
| Deferred income tax benefit | (743) | (672) |
| Increase in other liabilities | 1,699 | 3,670 |
| Increase in other assets | (736) | (579) |
| Net cash provided by operating activities | 10,127 | 12,089 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Purchases of bank premises and equipment | $(1,175)$ | (284) |
| Net redemption (purchases) of Federal Home Loan Bank of New York shares | 1,262 | $(2,111)$ |
| Purchases of securities available for sale | $(96,913)$ | $(13,285)$ |
| Proceeds from calls of securities available for sale | 8,638 | - |
| Proceeds from maturities and prepayments of securities available for sale | 31,177 | 13,108 |
| Net originations and repayment of loans | $(65,434)$ | $(63,633)$ |
| Purchases of loans | $(8,835)$ | $(52,888)$ |
| Proceeds from sale of delinquent loans | 1,233 | 5,148 |
| Net cash used in investing activities | $(130,047)$ | $(113,945)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |
| Net increase in non-interest bearing deposits | 2,496 | 31,431 |
| Net increase in interest-bearing deposits | 141,278 | 15,079 |
| Net increase in mortgagors’ escrow deposits | 4,045 | 12,769 |
| Net proceeds from short-term borrowings | 9,600 | - |
| Proceeds from long-term borrowings | 67,367 | 101,923 |
| Repayment of long-term borrowings | $(105,009)$ | $(55,010)$ |
| Purchases of treasury stock | - | (88) |
| Excess tax benefits from stock-based payment arrangements | 45 | 24 |
| Proceeds from issuance of common stock upon exercise of stock options | 618 | 150 |
| Cash dividends paid | $(3,186)$ | $(2,571)$ |
| Net cash provided by financing activities | 117,254 | 103,707 |

Net (decrease) increase in cash and cash equivalents

|  | $(2,666)$ |  | 1,851 |
| :--- | :--- | ---: | ---: |
|  | 30,404 |  |  |
|  |  | 36,148 |  |

## SUPPLEMENTAL CASH FLOW DISCLOSURE

Interest paid
\$ 31,796 \$ 31,424
Income taxes paid
828 380
Taxes paid if excess tax benefits were not tax deductible
873
404
Non-cash activities:
Securities purchase, not yet settled

770

The accompanying notes are an integral part of these consolidated financial statements.

## PART I - FINANCIAL INFORMATION

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

Consolidated Statement of Changes in Stockholders' Equity
(Unaudited)

| (Dollars in thousands, except per share data) | For the three months ended March 31, 2009 |  |
| :---: | :---: | :---: |
| Preferred Stock |  |  |
| Balance, beginning of period | \$ | 1 |
| No activity |  | - |
| Balance, end of period | \$ | 1 |
| Common Stock |  |  |
| Balance, beginning of period | \$ | 216 |
| Issuance upon exercise of stock options (90,000 common shares) |  | 1 |
| Shares issued upon vesting of restricted stock unit awards (100 common shares) |  | - |
| Balance, end of period | \$ | 217 |
| Additional Paid-In Capital |  |  |
| Balance, beginning of period | \$ | 150,662 |
| Additional preferred stock issuance costs |  | (144) |
| Amortization of preferred stock issuance costs |  | 76 |
| Award of common shares released from Employee Benefit Trust (156,937 common shares) |  | 802 |
| Shares issued upon vesting of restricted stock unit awards (100 common shares) |  | 2 |
| Issuance upon exercise of stock options (90,000 common shares) |  | 617 |
| Stock-based compensation activity, net |  | 697 |
| Stock-based income tax benefit |  | 45 |
| Balance, end of period | \$ | 152,757 |
| Unearned Compensation |  |  |
| Balance, beginning of period | \$ | $(1,300)$ |
| Release of shares from Employee Benefit Trust (53,347 common shares) |  | 184 |
| Balance, end of period | \$ | $(1,116)$ |
| Retained Earnings |  |  |
| Balance, beginning of period | \$ | 172,216 |
| Net income |  | 6,309 |
| Cash dividends declared and paid on common shares (\$0.13 per common share) |  | $(2,641)$ |
| Cash dividends declared and paid on preferred shares (5.00\% cumulative preferred shares) |  | (545) |
| Amortization of preferred stock issuance costs |  | (76) |
| Balance, end of period | \$ | 175,263 |
| Accumulated Other Comprehensive Loss |  |  |
| Balance, beginning of period | \$ | $(20,303)$ |
| Change in net unrealized loss on securities available for sale, net of taxes of approximately $(\$ 2,546)$ |  | 3,056 |
| Amortization of net actuarial losses, net of taxes of approximately (\$34) |  | 42 |
| Amortization of prior service costs, net of taxes of approximately (\$5) |  | 7 |
| Balance, end of period | \$ | $(17,198)$ |
| Total Stockholders' Equity | \$ | 309,924 |

The accompanying notes are an integral part of these consolidated financial statements.
http://www.sec.gov/Archives/edgar/data/923139/000116923209002484/...

## PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

## Note to Consolidated Financial Statements

## 1. Basis of Presentation

The primary business of Flushing Financial Corporation (the "Holding Company") is the operation of its wholly-owned subsidiary, Flushing Savings Bank, FSB (the "Bank"). The unaudited consolidated financial statements presented in this Form 10-Q include the collective results of the Holding Company and the Bank, but reflect principally the Bank's activities.

The accompanying unaudited consolidated financial statements are prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP"). The information furnished in these interim statements reflects all adjustments which are, in the opinion of management, necessary for a fair statement of the results for such presented periods of Flushing Financial Corporation and Subsidiaries (the "Company"). Such adjustments are of a normal recurring nature, unless otherwise disclosed in this Form 10-Q. All intercompany balances and transactions have been eliminated in consolidation. The results of operations in the interim statements are not necessarily indicative of the results that may be expected for the full year.

The accompanying unaudited consolidated financial statements have been prepared in conformity with the instructions to Quarterly Report on Form 10-Q and Article 10, Rule 10-01 of Regulation S-X for interim financial statements. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). The unaudited consolidated interim financial information should be read in conjunction with the Company’s 2008 Annual Report on Form 10-K.

## 2. Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

## 3. Earnings Per Share

Earnings per share are computed in accordance with Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings Per Share." Effective January 1, 2009, on a retrospective basis, SFAS No. 128 was amended by the Financial Accounting Standards Board ("FASB") with FASB Staff Position ("FSP") EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities." Basic earnings per common share is computed by dividing net income available to common shareholders by the total weighted average number of common shares outstanding, which includes unvested participating securities. Our restricted stock and restricted stock unit awards are considered participating securities. Therefore, weighted average common shares outstanding used for computing basic earnings per common share includes common shares outstanding plus unvested restricted stock and restricted stock unit awards. Earnings per share for the quarter ended March 31, 2008 have been retrospectively adjusted to reflect the effects of FSP EITF 03-6-1. The computation of diluted earnings per share includes the additional dilutive effect of stock options outstanding during the period. Common stock equivalents that are anti-dilutive are not included in the computation of diluted earnings per common share. The numerator for calculating basic and diluted earnings per common share is net income available to common shareholders.

## PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

Note to Consolidated Financial Statements

Earnings per common share have been computed based on the following:

(1) Common stock equivalents that are anti-dilutive are not included in the computation of diluted earnings per share. A Warrant to purchase 751,611 shares at an exercise price of $\$ 13.97$ is not included in the computation of diluted earnings per common share for the three months ended March 31, 2009. For the three months ended March 31, 2009, options to purchase 1,455,053 shares at an average exercise price of $\$ 14.17$ were not included in the computation of diluted earnings per common share. For the three months ended March 31, 2008, options to purchase 544,900 shares at an average exercise price of $\$ 17.34$ were not included in the computation of diluted earnings per common.

## 4. Loans

Loans are reported at their principal outstanding balance net of any unearned income, charge-offs, deferred loan fees and costs on originated loans and unamortized premiums or discounts on purchased loans. Interest on loans is recognized on the accrual basis. The accrual of income on loans is discontinued when certain factors, such as contractual delinquency of ninety days or more, indicate reasonable doubt as to the timely collectability of such income. Uncollected interest previously recognized on non-accrual loans is reversed from interest income at the time the loan is placed on non-accrual status. A non-accrual loan can be returned to accrual status after the loan meets certain criteria. Subsequent cash payments received on non-accrual loans that do not meet the criteria are applied first as a reduction of principal until all principal is recovered and then subsequently to interest. Loan fees and certain loan origination costs are deferred. Net loan origination costs and premiums or discounts on loans purchased are amortized into interest income over the contractual life of the loans using the level-yield method. Prepayment penalties received on loans which pay in full prior to their scheduled maturity are included in interest income.

A loan is considered impaired when, based upon current information, the Company believes it is probable that it will be unable to collect all amounts due, both principal and interest, according to the contractual terms of the loan. Impaired loans are measured based on the present value of the expected future cash flows discounted at the loan's effective interest rate or at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. Interest income on impaired loans is recorded on the cash basis. The Company reviews all non-accrual loans for impairment.

The allowance for loan losses is established through charges to earnings in the form of a provision for loan
losses. Increases and decreases in the allowance other than charge-offs and recoveries are included in the provision for loan losses. When a loan or a portion of a loan is determined to be uncollectible, the portion deemed uncollectible is charged against the allowance, and subsequent recoveries, if any, are credited to the allowance.

The total amount of non-performing loans increased $\$ 19.5$ million during the three months ended March 31, 2009 to $\$ 59.4$ million from $\$ 40.0$ million at December 31, 2008. The Company recorded a provision for loan losses of $\$ 4.5$ million during the three months ended March 31, 2009 which was a $\$ 4.2$ million increase from the $\$ 0.3$ million provision recorded during the three months ended March 31, 2008. The increase in the provision for loan losses during the three months ended March 31, 2009 as compared to the three months ended March 31, 2008 reflected the increase in non-performing loans experienced during the quarter ended March 31, 2009.

## PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

## Note to Consolidated Financial Statements

## 5. Stock-Based Compensation

In accordance with SFAS No. 123R, "Share-based Payments," the Company estimates the fair value of stock options awarded on the date of grant using the Black Scholes valuation model. Under the Black Scholes valuation model, key assumptions are used to estimate the fair value of stock options including the exercise price of the award, the expected option term, the expected volatility of the Company's stock price, the risk-free interest rate over the options' expected term and the annual dividend yield. The Company uses the fair value of the common stock on the date of award to measure compensation cost for restricted stock and restricted stock unit awards. Compensation cost is recognized over the vesting period of the award, using the straight line method. For the three months ended March 31, 2009, there were 118,100 stock options and 124,350 restricted stock units granted, while for the three months ended March 31, 2008, there were 8,000 stock options and 500 restricted stock units granted.

For the three months ended March 31, 2009 and 2008, the Company's net income, as reported, includes $\$ 0.6$ million and $\$ 0.4$ million, respectively, of stock-based compensation costs and $\$ 0.2$ million and $\$ 0.1$ million, respectively, of income tax benefits related to the stock-based compensations plans.

The following are the significant weighted assumptions relating to the valuation of the Company's stock options granted for the periods indicated:

|  | For the three months ended <br> March 31, |  |
| :--- | :---: | :---: |
|  | 2009 | 2008 |
|  |  |  |
| Dividend yield | $6.16 \%$ | $4.23 \%$ |
| Expected volatility | $34.99 \%$ | $28.91 \%$ |
| Risk-free interest rate | $2.27 \%$ | $3.15 \%$ |
| Expected option life (years) | 7 | 7 |

The 2005 Omnibus Incentive Plan ("Omnibus Plan") became effective on May 17, 2005 after adoption by the Board of Directors and approval by the stockholders. The Omnibus Plan authorizes the Compensation Committee to grant a variety of equity compensation awards as well as long-term and annual cash incentive awards, all of which can be structured so as to comply with Section 162(m) of the Internal Revenue Code. On May 20, 2008 stockholders approved an amendment to the Omnibus Plan authorizing an additional 600,000 shares for the Omnibus Plan, of which 350,000 shares are available for use for full value awards and 250,000 shares are available for use for non-full value awards. These additional shares, along with shares remaining that were previously authorized by stockholders under the 1996 Restricted Stock Incentive Plan and the 1996 Stock Option Incentive Plan, are available for use as full value awards and non-full value awards under the Omnibus Plan. All grants and awards under the 1996 Restricted Stock Incentive Plan and the 1996 Stock Option Incentive Plan issued prior to the effective date of the Omnibus Plan remained outstanding after such effective date.

The Omnibus Plan provides for annual grants of 3,600 shares of restricted stock to the Company's non-employee directors. These shares were awarded on June 1 of each year following the date of the director's initial election or appointment as a non-employee director of the Company. Additionally, the Omnibus Plan provides for an initial grant of restricted stock to non-employee directors upon their initial election or appointment. The number of shares awarded under the initial grant are determined by a formula which allocates 300 shares for each full or partial month from the date of such director's initial election or appointment to the following June 1. During January 2009, the Compensation Committee and the Board of Directors approved an amendment to the Omnibus Plan that changed the date annual grants to non-employee directors are awarded to January 30. The Omnibus Plan was also amended at the same time to change the formula for which initial grants to non-employee directors are determined, from allocating 300 shares for each full or partial month from the date of such director's initial election or appointment to the following January 30. The Compensation Committee may substitute shares of restricted stock with restricted stock units prior to grant.

## PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

## Note to Consolidated Financial Statements

The exercise price per share of a stock option grant may not be less than the fair market value of the common stock of the Company on the date of grant, and may not be repriced without the approval of the Company's stockholders. Options, stock appreciation rights, restricted stock, restricted stock units and other stock based awards granted under the Omnibus Plan are generally subject to a minimum vesting period of three years, with stock options having a 10-year contractual term. Other awards do not have a contractual term of expiration. Restricted stock, restricted stock units and stock option awards all include participants who have reached or are close to reaching retirement eligibility, at which time such awards fully vest. These amounts are included in stock-based compensation expense.

Full Value Awards: The first pool is available for full value awards, such as restricted stock unit awards. The pool will be decreased by the number of shares granted as full value awards. The pool will be increased from time to time by the number of shares that are returned to or retained by the Company as a result of the cancellation, expiration, forfeiture or other termination of a full value award (under the Omnibus Plan or the 1996 Restricted Stock Incentive Plan); the settlement of such an award in cash; the delivery to the award holder of fewer shares than the number underlying the award, including shares which are withheld from full value awards; or the surrender of shares by an award holder in payment of the exercise price or taxes with respect to a full value award.

The following table summarizes the Company's full value awards at or for the three months ended March 31, 2009:

| Full Value Awards | Shares | Weighted-Average Grant-Date Fair Value |  |
| :---: | :---: | :---: | :---: |
| Non-vested at December 31, 2008 | 211,158 | \$ | 18.02 |
| Granted | 124,350 |  | 8.44 |
| Vested | $(31,600)$ |  | 8.46 |
| Forfeited | $(1,340)$ |  | 16.44 |
| Non-vested at March 31, 2009 | 302,568 | \$ | 15.09 |
| Vested but unissued at March 31, 2009 | 97,255 | \$ | 12.23 |
| Vested but unissued at December 31, 2008 | 65,755 | \$ | 18.10 |

As of March 31, 2009, there was $\$ 3.5$ million of total unrecognized compensation cost related to non-vested full value awards granted under the Omnibus Plan. That cost is expected to be recognized over a weighed-average period of 3.2 years. The total fair value of awards vested during the three months ended March 31, 2009 and 2008 was $\$ 267$ thousand and $\$ 9$ thousand respectively. The vested but unissued full value awards were made to employees and directors eligible for retirement. According to the terms of the Omnibus Plan, these employees and directors have no risk of forfeiture. These shares will be issued at the original contractual vesting dates.

Non-Full Value Awards: The second pool is available for non-full value awards, such as stock options. The pool will be increased from time to time by the number of shares that are returned to or retained by the Company as a result of the cancellation, expiration, forfeiture or other termination of a non-full value award (under the Omnibus Plan or the 1996 Stock Option Incentive Plan). The second pool will not be replenished by shares withheld or surrendered in payment of the exercise price or taxes, retained by the Company as a result of the delivery to the award hold of fewer shares than the number underlying the award, or the settlement of the award in cash.

## PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

## Note to Consolidated Financial Statements

The following table summarizes certain information regarding the non-full value awards, all of which have been granted as stock options, at or for the three months ended March 31, 2009:

| Non-Full Value Awards | Shares | Weighted- <br> Average <br> Exercise <br> Price | Weighted-Average Remaining Contractual Term | Aggregate <br> Intrinsic Value (\$000) * |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2008 | 1,428,033 | \$ 14.18 |  |  |
| Granted | 118,100 | 8.44 |  |  |
| Exercised | $(90,000)$ | 6.86 |  |  |
| Forfeited | (720) | 16.64 |  |  |
| Outstanding at March 31, 2009 | 1,455,413 | \$ 14.17 | 5.7 years | \$ |
| Exercisable shares at March 31, 2009 | 1,109,808 | \$ 14.06 | 4.8 years | \$ |
| Vested but unexercisable shares at March 31, 2009 | 7,290 | \$ 16.07 | 8.4 years | \$ |

* The intrinsic value of a stock option is the difference between the market value of the underlying stock and the exercise price of the option.

As of March 31, 2009, there was $\$ 1.0$ million of total unrecognized compensation cost related to unvested non-full value awards granted under the Omnibus Plan. That cost is expected to be recognized over a weightedaverage period of 3.3 years. The vested but unexercisable non-full value awards were made to employees and directors eligible for retirement. According to the terms of the Omnibus Plan, these employees and directors have no risk of forfeiture. These shares will be exercisable at the original contractual vesting dates.

Cash proceeds, fair value received, tax benefits and intrinsic value related to total stock options exercised and the weighted average grant date fair value for options granted during the three months ended March 31, 2009 and 2008 are provided in the following table:

|  | For the three months ended <br> March 31, |  |  |
| :--- | ---: | ---: | ---: |
| (In thousands, except grant date fair value) | 2009 | 2008 |  |
| Proceeds from stock options exercised | $\$$ | 618 | $\$$ |
| Tax benefit related to stock options exercised | 45 | 150 |  |
| Intrinsic value of stock options exercised | 102 | 29 |  |
| Grant date fair value at weighted average | 1.26 | 69 |  |

Phantom Stock Plan: In addition, the Company maintains a non-qualified phantom stock plan as a supplement to its profit sharing plan for officers who have achieved the level of Senior Vice President and above and completed one year of service. However, officers who have achieved at least the level of Vice President and completed one year of service prior to January 1, 2009 remain eligible to participate in the phantom stock plan. Awards are made under this plan on certain compensation not eligible for awards made under the profit sharing plan, due to the terms of the profit sharing plan and the Internal Revenue Code. Employees receive awards under this plan proportionate to the amount they would have received under the profit sharing plan, but for limits imposed by the profit sharing plan and the Internal Revenue Code. The awards are made as cash awards, and then converted to common stock equivalents (phantom shares) at the then current market value of the Company's common stock. Dividends are credited to each employee's account in the form of additional phantom shares each time the Company pays a dividend on its common stock. In the event of a change of control (as defined in this plan), an employee's interest is converted to a fixed dollar amount and deemed to be invested in the same manner as his interest in the Bank's non-qualified deferred compensation plan. Employees vest under this plan 20\% per year for 5 years. Employees also become $100 \%$ vested upon a change of control. Employees receive their vested interest
in this plan in the form of a cash lump sum payment or installments, as elected by the employee, after termination of employment. The Company adjusts its liability under this plan to the fair value of the shares at the end of each period.
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## PART I - FINANCIAL INFORMATION <br> FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

Note to Consolidated Financial Statements
The following table summarizes the Company's Phantom Stock Plan at or for the three months ended March 31, 2009:

| Phantom Stock Plan | Shares | Fair Value |  |
| :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2008 | 15,760 | \$ | 11.96 |
| Granted | 9,007 |  | 8.41 |
| Forfeited | - |  | - |
| Distributions | (137) |  | 11.63 |
| Outstanding at March 31, 2009 | 24,630 | \$ | 6.02 |
| Vested at March 31, 2009 | 23,149 | \$ | 6.02 |

The Company recorded a stock-based compensation benefit for the phantom stock plan of $\$ 111,000$ for the three months ended March 31, 2009, and stock-based compensation expense for the phantom stock plan of $\$ 31,000$ for the three months ended March 31, 2008. The total fair value of the distributions from the phantom stock plan during the three months ended March 31, 2009 and 2008 were $\$ 2,000$ and $\$ 11,000$, respectively.

## 6. Pension and Other Postretirement Benefit Plans

The following table sets forth information regarding the components of net expense for the pension and other postretirement benefit plans.

| (In thousands) | For the three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
| Employee Pension Plan: |  |  |  |  |
| Interest cost | \$ | 228 | \$ | 228 |
| Amortization of unrecognized loss |  | 80 |  | 24 |
| Expected return on plan assets |  | (321) |  | (337) |
| Net employee pension benefit | \$ | (13) | \$ | (85) |
| Outside Director Pension Plan: |  |  |  |  |
| Service cost | \$ | 20 | \$ | 14 |
| Interest cost |  | 34 |  | 35 |
| Amortization of unrecognized gain |  | (4) |  | (8) |
| Amortization of past service liability |  | 10 |  | 10 |
| Net outside director pension expense | \$ | 60 | \$ | 51 |
| Other Postretirement Benefit Plans: |  |  |  |  |
| Service cost | \$ | 55 | \$ | 39 |
| Interest cost |  | 57 |  | 53 |
| Amortization of past service liability |  | 2 |  | (3) |
| Net other postretirement benefit expense | \$ | 114 | \$ | 89 |

The Company previously disclosed in its consolidated financial statements for the year ended December 31, 2008 that it expects to contribute $\$ 0.2$ million to each of the Outside Director Pension Plan and Other Post Retirement Benefit Plans during the year ending December 31, 2009. The Company does not expect to make a contribution to the Employee Pension Plan during the year ending December 31, 2009. As of March 31, 2009, the Company has
contributed $\$ 22,000$ to the Outside Director Pension Plan and $\$ 8,000$ to the Other Postretirement Benefit Plans. As of March 31, 2009, the Company has not made any contribution to the Employee Pension Plan for the year ending December 31, 2009. As of March 31, 2009, the Company has not revised its expected contributions for the year ending December 31, 2009.

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# PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES 

## Note to Consolidated Financial Statements

## 7. Fair Value Measurements

The Company carries certain financial assets and financial liabilities at fair value in accordance with SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-Including an amendment of FASB No. 115," and value those financial assets and financial liabilities in accordance with SFAS No. 157, "Fair Value Measurements." SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS No. 159 permits entities to choose to measure many financial instruments and certain other items at fair value. At March 31, 2009, the Company carried financial assets and financial liabilities under the fair value option with fair values of $\$ 135.1$ million and $\$ 132.6$ million, respectively. At December 31, 2008, the Company carried financial assets and financial liabilities under the fair value option with fair values of $\$ 139.5$ million and $\$ 133.4$ million, respectively. During the three months ended March 31, 2009, the Company did not elect to carry any additional financial assets or financial liabilities under the fair value option.

The following table presents the financial assets and financial liabilities reported at fair value, and the changes in fair value included in the Consolidated Statements of Income - Net gain (loss) from fair value adjustments, at or for the three ended March 31, 2009 and 2008:


A description of the methods and significant assumptions utilized in estimating the fair value of the Company's assets and liabilities that are carried at fair value on a recurring basis are as follows:

Level 1 - where quoted market prices are available in an active market. At March 31, 2009 and December 31, 2008, Level 1 includes preferred stock issued by Fannie Mae and Freddie Mac.

Level 2 - when quoted market prices are not available, fair value is estimated using quoted market prices for similar financial instruments and adjusted for differences between the quoted instrument and the instrument being valued. Fair value can also be estimated by using pricing models, or discounted cash flows. Pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices, and credit spreads. In addition to observable market information, models also incorporate maturity and cash flow assumptions. At March 31, 2009 and December 31, 2008, Level 2 includes mortgage related securities, corporate debt, securities sold under agreements to repurchase and FHLB-NY advances.

Level 3 - when there is limited activity or less transparency around inputs to the valuation, financial instruments are classified as Level 3. During 2008, certain financial instruments previously classified as Level 2 were reclassified to Level 3. At March 31, 2009 and December 31, 2008, Level 3 includes trust preferred securities
owned by and junior subordinated debentures issued by the Company.
The methods described above may produce fair values that may not be indicative of net realizable value or reflective of future fair values. While the Company believes its valuation methods are appropriate and consistent with those of other market participants, the use of different methodologies, assumptions, and models to determine fair value of certain financial instruments could produce different estimates of fair value at the reporting date.

## PART I - FINANCIAL INFORMATION

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

Note to Consolidated Financial Statements
The following table sets forth the financial assets and financial liabilities carried at fair value on a recurring basis that are classified within Level 3 of the valuation hierarchy for the three months ended March 31, 2009:

| Trust preferred securities |  | Junior subordinated debentures |  |
| :---: | :---: | :---: | :---: |
| (In thousands) |  |  |  |
| \$ | 10,699 | \$ | 33,052 |
|  | (295) |  | - |
|  | - |  | 95 |
|  | (968) |  | - |
| \$ | 9,436 | \$ | 33,147 |

The financial assets and financial liabilities that were transferred to Level 3 during 2008 were transferred due to an inactive market for these financial instruments. In valuing these financial instruments, which included trust preferred securities owned by us and our junior subordinated debentures, the determination of fair value required models which take into consideration market spread data for similar instruments and other contractual features. We used an independent third party to model these assumptions.

Included in the fair value of the financial assets and financial liabilities selected for the fair value option is the accrued interest receivable or payable for the related instrument. The Company continues to accrue, and report as interest income or interest expense in the Consolidated Statement of Income, the interest receivable or payable on the financial instruments selected for the fair value option at their respective contractual rates.

The net gains recorded on borrowed funds for the three months ended March 31, 2009 were primarily the result of widening credit spreads in credit markets on trust preferred securities and the related junior subordinated debentures. Recent issuances of these types of financial instruments had a significantly higher interest cost due to widening spreads against the indexes for which the interest rate is referenced. The $\$ 61.9$ million of debentures issued by the Company have a spread to their index of approximately 142 basis points, which is significantly less than credit spreads in the current market.

The borrowed funds and securities sold under agreements to repurchase are reported at fair value and have contractual principal amounts, as of March 31, 2009, of $\$ 131.9$ million and $\$ 25.0$ million, respectively. The fair value of borrowed funds and securities sold under agreements to repurchase includes accrued interest payable, as of March 31, 2009, of $\$ 0.8$ million and. $\$ 0.3$ million, respectively.

## PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Note to Consolidated Financial Statements

The following table sets forth the Company's assets and liabilities that are carried at fair value on a recurring basis, and the method that was used to determine their fair value, at March 31, 2009 and December 31, 2008:

| Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) |  | Significant Other Unobservable Inputs (Level 3) |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{cc} \hline \text { March 31, } & \text { December 31, } \\ 2009 & 2008 \end{array}$ | $\begin{gathered} \hline \text { March 31, } \\ 2009 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2009 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2008 \end{gathered}$ |

Assets:

| Securities available for sale |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities | \$ | - | \$ | - | \$ | 737,507 | \$ | 674,764 | \$ | - | \$ | - |
| Other securities |  | 637 |  | 607 |  | 54,348 |  | 61,191 |  | 9,436 |  | 10,699 |
| Total assets | \$ | 637 | \$ | 607 | \$ | 791,855 | \$ | 735,955 | \$ | 9,436 | \$ | 10,699 |


| Liabilities: <br> Borrowed funds <br> Securities sold <br> under agreements <br> n <br> to repurchase |  | - | $\$$ | - | $\$$ | 73,896 | $\$$ | 74,637 | $\$$ | 33,147 | $\$$ | 33,052 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total liabilities | $\$$ | - | - | $\$$ | - | - |  |  |  |  |  |  |

Total carried at fair value on a recurring basis
March 31, December 31, 20092008

| Assets: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Securities available <br> for sale |  |  |  |  |
| Mortgage-backed |  |  |  |  |
| securities | $\$$ | 737,507 | $\$$ | 674,764 |
| Other securities |  | 64,421 |  | 72,497 |
|  |  |  |  |  |
| Total assets | $\$ 801,928$ | $\$$ | 747,261 |  |
|  |  |  |  |  |

Liabilities:

| Borrowed funds | $\$$ | 107,043 | $\$$ | 107,689 |
| :--- | :--- | :--- | :--- | :--- |
| Securities sold <br> under agreements <br> to repurchase | 25,539 |  | 25,757 |  |
|  |  |  |  |  |
| Total liabilities | $\$ 132,582$ | $\$$ | 133,446 |  |

The above table includes $\$ 21.8$ million in net unrealized losses on the Company's available for sale securities. These losses primarily relate to twelve securities, of which ten are private issue mortgage-backed securities and two are trust preferred securities. These securities have a combined amortized cost of $\$ 98.6$ million, with a combined unrealized loss of $\$ 37.3$ million at March 31, 2009. The Company has reviewed these specific
securities along with the rest of the investment portfolio at March 31, 2009, and has determined that unrealized losses are temporary based on an evaluation of the creditworthiness of the issuers/guarantors as well as the underlying collateral, if applicable, as well as the continuing performance of the securities. Management also evaluates other facts and circumstances that may be indicative of an other-than-temporary impairment condition. This includes, but is not limited to, an evaluation of the type of security and length of time and extent to which the fair value has been less than cost as well as certain collateral related characteristics. In addition the Company has the ability and the intent to hold such securities through to recovery of the unrealized losses.

# PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES 

Note to Consolidated Financial Statements

## 8. Income Taxes

The Company has recorded a net deferred tax asset of $\$ 22.8$ million at March 31, 2009, which is included in Other Assets in the Consolidated Statements of Financial Condition. This represents the anticipated net federal, state and local tax benefits expected to be realized in future years upon the utilization of the underlying tax attributes comprising this balance. The Company has reported taxable income for federal, state, and local tax purposes in each of the past three years. In management's opinion, in view of the Company's previous, current and projected future earnings trend, as well as certain tax planning strategies, it is more likely than not that the net deferred tax asset will be fully realized. Accordingly, no valuation allowance was deemed necessary for the net deferred tax asset at March 31, 2009.

## 9. Regulatory Capital

Under Office of Thrift Supervision ("OTS") capital regulations, the Bank is required to comply with each of three separate capital adequacy standards. At March 31, 2009, the Bank exceeded each of the three OTS capital requirements and is categorized as "well-capitalized" by the OTS under the prompt corrective action regulations. Set forth below is a summary of the Bank's compliance with OTS capital standards as of March 31, 2009.
(Dollars in thousands) $\quad$ Amount $\quad$ Percent of Assets

## Tangible Capital:

Capital level
Requirement
Excess

## Leverage and Core Capital:

| Capital level | $\$ 320,079$ | $7.87 \%$ |
| :--- | :---: | :---: |
| Requirement | 122,087 | 3.00 |
| Excess | 197,992 | 4.87 |
|  |  |  |
| Risk-Based Capital: | $\$ 335,359$ | $13.08 \%$ |
| Capital level | 205,187 | 8.00 |
| Requirement | 130,172 | 5.08 |

## 10. Recent Accounting Pronouncements

In December 2007, the FASB issued SFAS No. 141R (revised 2007), "Business Combinations." This statement replaces SFAS No. 141, "Business Combinations", but retains the fundamental requirements in SFAS No. 141 that the acquisition method of accounting be used for all business combinations and for an acquirer to be identified for each business combination. This statement defines the acquirer as the entity that obtains control of one or more businesses in the business combination and establishes the acquisition date as the date that the acquirer achieves control. This statement requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values as of that date, with limited exceptions. This statement also requires that costs incurred to complete the acquisition, including restructuring costs, are to be recognized separately from the acquisition. This statement also requires an acquirer to recognize assets or liabilities arising from all other contingencies as of the acquisition date, measured at their acquisition-date fair values, only if they meet the definition of as asset or liability in FASB Concepts Statement No. 6, "Elements of Financial Statements." This statement also provides specific guidance on the subsequent accounting for assets and liabilities arising from contingencies acquired or assumed in a business combination. SFAS No. 141R is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Early adoption was not permitted. The adoption of SFAS No. 141R did not have a material effect on the Company's results of
operations or financial condition.

## PART I - FINANCIAL INFORMATION

 FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Note to Consolidated Financial StatementsIn December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51." This statement requires that ownership interests in subsidiaries held by parties other than the parent company be clearly identified, labeled, and presented in the consolidated statement of financial position within equity, but separate from the parent's equity. This statement also requires the amount of consolidated net income attributable to the parent company and to the noncontrolling interest be clearly identified and presented on the face of the consolidated statement of income. SFAS No. 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Early adoption was not permitted. The adoption of SFAS No. 160 did not have a material effect on the Company's results of operations or financial condition.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" - an amendment of FASB Statement No. 133". The statement requires enhanced disclosures about an entity's derivative and hedging activities, including information about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under SFAS No. 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. The Statement is effective for all financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with earlier adoption permitted. Adoption of SFAS No. 161 did not have a material impact on the Company's results of operations or financial condition.

In June 2008, the FASB issued FSP EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities." This FSP addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share ("EPS") under the two-class method described in SFAS No. 128, "Earnings per Share." The FSP concluded that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are participating securities and shall be included in the computations of EPS pursuant to the two-class method. Our restricted stock awards are considered participating securities under this FSP. This FSP is effective for fiscal years beginning after December 15, 2008, and interim periods within those years. All prior-period EPS data presented shall be adjusted retrospectively to conform with the provisions of this FSP. Early application is not permitted. Adoption of this FSP did not have a material impact on our computation of EPS.

In October 2008, the FASB issued FSP FAS 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active". This FSP applies to financial assets within the scope of accounting pronouncements that require or permit fair value measurements in accordance with SFAS No. 157. The FSP clarifies the application of SFAS No. 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. The FSP permits, in determining fair value for a financial asset in a dislocated market, the use of a reporting entity's own assumptions about future cash flows and appropriately risk-adjusted discount rates is acceptable when relevant observable inputs are not available. This FSP was effective upon issuance. Adoption of this FSP did not have a material impact on the Company's results of operations or financial condition.

In December 2008, the FASB issued FSP FAS 132(R)-1, "Employers’ Disclosures about Postretirement Benefit Plan Assets," This FSP amends SFAS No. 132 (revised 2003), "Employers’ Disclosures about Pensions and Other Postretirement Benefits." The FSP provides guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan. The FSP clarifies that the objectives of the disclosures about plan assets in an employer's defined benefit pension or other postretirement plan are to provide users of financial statements with an understanding of: (1) how investment allocation decisions are made, including the factors that are pertinent to an understanding of investment policies and strategies; (2) the categories of plan assets; (3) the inputs and valuation techniques used to measure the fair value of plan assets; (4) the effect of fair value measurements using significant unobservable inputs (Level 3) on changes in plan assets for the period; and (5) significant concentrations of risk within plan assets. The FSP also expands the disclosures related to these objectives. The disclosures about plan assets required by this FSP are effective for fiscal years ending after December 15, 2009. Upon initial application, the provisions of this FSP are not required for earlier periods that are presented for comparative purposes, although application of the provisions of the FSP to prior periods is permitted. Early adoption is not permitted.

In January 2009, the FASB issued FSP EITF 99-20-1, "Amendments to the Impairment Guidance of EITF Issue No. 99-20." This FSP amended EITF Issue No. 99-20 to align the impairment guidance in Issue 99-20 with that in paragraph 16 of SFAS No. 115 and related implementation guidance. The FSP was effective for reporting periods

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## PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Note to Consolidated Financial Statements

ending after December 15, 2008, and is applied prospectively. Adoption of FSP EITF 99-20-1 did not have a material impact on the Company's results of operations or financial condition.

In April 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments." The FSP amends the other-than-temporary impairment guidance in GAAP for debt securities to make the guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments on debt and equity securities in financial statements. The FSP replaces the existing requirement that an entity's management assert it has both the intent and ability to hold an impaired security until recovery with a requirement that management assert that it does not have the intent to sell the security and it is more likely than not it will not have to sell the security before recovery of its cost basis. The FSP requires an entity to recognize impairment losses on a debt security attributed to credit in income, and to recognize noncredit impairment losses in accumulated other comprehensive income. This requirement applies to debt securities held to maturity as well as debt securities held as available for sale. Upon adoption of this FSP, an entity will be required to record a cumulative-effect adjustment as of the beginning of the period of adoption to reclassify the noncredit component of a previously recognized other-than-temporary impairment from retained earnings to accumulated other comprehensive income if the entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery. The FSP is effective for interim and annual reporting periods ending after June 15, 2009, and shall be applied prospectively. Early adoption is permitted for periods ending after March 15, 2009. We are in the process of completing our evaluation of the impact of this FSP on our results of operations and financial condition, and are therefore, at this time, unable to determine its effect.

In April 2009, the FASB issued FSP FAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly." The FSP provides additional guidance for estimating fair value in accordance with SFAS No. 157, "Fair Value Measurements," when the volume and level of activity for the asset or liability have significantly decreased when compared with normal market activity for the asset or liability (or similar assets and liabilities). The FSP also includes guidance on identifying circumstances that indicate a transaction is not orderly. The FSP also requires disclosure in interim and annual periods of the inputs and valuation technique(s) used to measure fair value and a discussion of changes in valuation techniques and related inputs, if any, during the period. The FSP is effective for interim and annual reporting periods ending after June 15, 2009, and shall be applied prospectively. Early adoption is permitted for periods ending after March 15, 2009. We are in the process of completing our evaluation of the impact of this FSP on our results of operations and financial condition, and are therefore, at this time, unable to determine its effect.

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Financial Instruments." The FSP amends SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," to require disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. The FSP is effective for interim and annual reporting periods ending after June 15, 2009, and shall be applied prospectively. Early adoption is permitted for periods ending after March 15, 2009. An entity may early adopt this FSP only if it also elects to early adopt FSP FAS 115-2 and FAS 124-2, and FSP FAS 157-4.

## PART I - FINANCIAL INFORMATION

 FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations
## ITEM 2.

This Quarterly Report on Form 10-Q ("Quarterly Report") should be read in conjunction with the more detailed and comprehensive disclosures included in our Annual Report on Form 10-K for the year ended December 31, 2008. In addition, please read this section in conjunction with our Consolidated Financial Statements and Notes to Consolidated Financial Statements contained herein.

As used in this discussion and analysis, the words "we," "us," "our" and the "Company" are used to refer to Flushing Financial Corporation and our consolidated subsidiaries, including Flushing Savings Bank, FSB (the "Savings Bank") and Flushing Commercial Bank (the "Commercial Bank"), collectively, the "Banks."

Statements contained in this Quarterly Report relating to plans, strategies, objectives, economic performance and trends, projections of results of specific activities or investments and other statements that are not descriptions of historical facts may be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking information is inherently subject to risks and uncertainties, and actual results could differ materially from those currently anticipated due to a number of factors, which include, but are not limited to, the factors set forth in the preceding paragraph and elsewhere in this Quarterly Report, and in other documents filed by us with the Securities and Exchange Commission from time to time, including, without limitation, our Annual Report on Form 10-K for the year ended December 31, 2008. Forward-looking statements may be identified by terms such as "may," "will," "should," "could,"" "expects," "plans," "intends," "anticipates,""believes," "estimates," "predicts," "forecasts," "potential" or "continue" or similar terms or the negative of these terms. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We have no obligation to update these forward-looking statements.

## Executive Summary

We are a Delaware corporation organized in May 1994 to serve as the holding company for the Savings Bank, a federally chartered, Federal Deposit Insurance Corporation ("FDIC") insured savings institution, originally organized in 1929. Our common stock is publicly traded on the NASDAQ Global Select Market under the symbol "FFIC". The Savings Bank is a community oriented savings institution offering a wide variety of financial services to meet the needs of the businesses and consumers in the communities it serves. The Savings Bank conducts its business through fifteen banking offices located in Queens, Brooklyn, Manhattan and Nassau County, and its Internet banking division, "iGObanking.com $®$ ". During 2007, the Savings Bank formed a wholly-owned subsidiary, Flushing Commercial Bank, for the limited purpose of accepting municipal deposits and state funds in the State of New York.

Our principal business is attracting retail deposits from the general public and investing those deposits together with funds generated from ongoing operations and borrowings, primarily in (1) originations and purchases of one-to-four family (focusing on mixed-use properties - properties that contain both residential dwelling units and commercial units), multi-family residential and commercial real estate mortgage loans; (2) construction loans, primarily for residential properties; (3) Small Business Administration ("SBA") loans and other small business loans; (4) mortgage loan surrogates such as mortgage-backed securities; and (5) U.S. government securities, corporate fixed-income securities and other marketable securities. We also originate certain other consumer loans. Our revenues are derived principally from interest on our mortgage and other loans and mortgage-backed securities portfolio, and interest and dividends on other investments in our securities portfolio. Our primary sources of funds are deposits, Federal Home Loan Bank of New York ("FHLB-NY") borrowings, repurchase agreements, principal and interest payments on loans, mortgage-backed and other securities, proceeds from sales of securities and, to a lesser extent, proceeds from sales of loans. As a federal savings bank, the Savings Bank's primary regulator is the Office of Thrift Supervision ("OTS"). Deposits are insured to the maximum allowable amount by the FDIC.

Our strategy is to continue our focus as an institution serving consumers, businesses, and governmental units in our local markets. In furtherance of this objective, we intend to: (1) continue our emphasis on the origination of multifamily residential, commercial real estate and one-to-four family mixed-use property mortgage loans, (2)
transition from a traditional thrift to a more 'commercial-like' banking institution, (3) increase our commitment to the multi-cultural marketplace, with a particular focus on the Asian community in Queens, (4) maintain asset quality, (5) manage deposit growth and maintain a low cost of funds, utilizing the Internet banking division to grow deposits, (6) cross sell to lending and deposit customers, (7) actively pursue deposits from local area government units, (8) manage interest rate risk, (9) explore new business opportunities, and (10) manage capital. There can be no

## PART I - FINANCIAL INFORMATION

 FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operationsassurance that we will be able to effectively implement this strategy. Our strategy is subject to change by the Board of Directors.

Our results of operations depend primarily on net interest income, which is the difference between the income earned on our interest-earning assets and the cost of our interest-bearing liabilities. Net interest income is the result of our interest rate margin, which is the difference between the average yield earned on interest-earning assets and the average cost of interest-bearing liabilities, adjusted for the difference in the average balance of interest-earning assets as compared to the average balance of interest-bearing liabilities. We also generate non-interest income from loan fees, service charges on deposit accounts, mortgage servicing fees, and other fees, income earned on Bank Owned Life Insurance ("BOLI"), dividends on FHLB-NY stock and net gains and losses on sales of securities and loans. Our operating expenses consist principally of employee compensation and benefits, occupancy and equipment costs, other general and administrative expenses and income tax expense. Our results of operations also can be significantly affected by our periodic provision for loan losses and specific provision for losses on real estate owned. Such results also are significantly affected by general economic and competitive conditions, including changes in market interest rates, the strength of the local economy, government policies and actions of regulatory authorities.

Our investment policy, which is approved by the Board of Directors, is designed primarily to manage the interest rate sensitivity of our overall assets and liabilities, to generate a favorable return without incurring undue interest rate and credit risk, to complement our lending activities and to provide and maintain liquidity. In establishing our investment strategies, we consider our business and growth strategies, the economic environment, out interest rate risk exposure, our interest rate sensitivity "gap" position, the types of securities to be held, and other factors. We classify our investment securities as available for sale.

We carry a portion of our financial assets and financial liabilities at fair value under Statement of Financial Accounting Standards ("SFAS") No.159. We believe that by electing the fair value option on certain financial assets and financial liabilities it will allow us to better react to changes in interest rates. However, valuing financial assets and financial liabilities at fair value can at times have a significant impact on our financial statements, as changes in fair value of financial assets and financial liabilities are reflected in non-interest income on our Consolidated Statements of Income and Comprehensive Income.

We recorded a provision for loan losses of $\$ 4.5$ million during the three months ended March 31, 2009, which reduced diluted earnings per common share, on an after-tax basis, by $\$ 0.12$. Non-performing loans increased $\$ 19.5$ million to $\$ 59.4$ million at March 31, 2009 from $\$ 40.0$ million at December 31, 2008.The increase in non-performing loans primarily consists of mortgage loans that are located in the New York City metropolitan market. Historically, we have not incurred losses on mortgage loans, primarily due to conservative underwriting standards that include, among other things, a loan to value ratio of $75 \%$ or less and debt coverage ratio of at least $125 \%$. However, given the increase in non-performing loans and current economic uncertainties, management, as a result of the regular analysis of the adequacy of the allowance for loan losses deemed it necessary to record this additional provision for possible loan losses. See "-ALLOWANCE FOR LOAN LOSSES".

We also recorded a net after-tax gain of $\$ 1.3$ million, or $\$ 0.06$ per diluted common share, for the three months ended March 31, 2009 to recognize the change in value of financial assets and financial liabilities carried at fair value under SFAS No. 159. The three months ended March 31, 2008 included a net after-tax loss of $\$ 0.9$ million, or $\$ 0.04$ per diluted share to recognize the change in value of financial assets and financial liabilities carried at fair value under SFAS No. 159. Additionally, the three months ended March 31, 2008 included receipt of a $\$ 2.4$ million settlement of the WorldCom Fraud case, which increased diluted earnings per common share, on an after-tax basis, by \$0.06.

Net income for the three months ended March 31, 2009 was $\$ 6.3$ million, a decrease of $\$ 0.8$ million, or $11.8 \%$, from the $\$ 7.2$ million earned during the period ended March 31, 2008. Diluted earnings per common share for the first quarter of 2009 was $\$ 0.26$, a decrease of $\$ 0.09$, or $25.7 \%$, from the $\$ 0.35$ earned in the comparable quarter a year ago.

This has been an extremely difficult time for the banking industry and the economy as a whole. We have been
facing difficult challenges, and expect to continue to do so in the future. Despite the turmoil in the markets, the net interest margin for the three months ended March 31, 2009 improved over the prior year comparable period by 14 basis points to $2.72 \%$. This resulted in a $\$ 5.3$ million increase in net interest income for the three months ended March 31, 2009 to $\$ 26.1$ million from $\$ 20.7$ million for the comparable prior year period.

At March 31, 2009, total assets were $\$ 4,068.5$ million, an increase of $\$ 119.0$ million, or $3.0 \%$, from $\$ 3,949.5$ million at December 31, 2008. Total loans, net increased $\$ 68.1$ million, or $2.3 \%$, during the three months ended March 31, 2009 to $\$ 3,028.7$ million from $\$ 2,960.7$ million at December 31, 2008. Loan originations were $\$ 123.5$ million for

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 FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operationsthe three months ended March 31, 2009, a decrease of $\$ 98.6$ million from $\$ 222.1$ million for the three months ended March 31, 2008 as loan demand has declined due to the current economic environment. At March 31, 2009, loan applications in process totaled $\$ 180.3$ million, compared to $\$ 268.8$ million at March 31, 2008 and $\$ 185.4$ million at December 31, 2008. During the quarter ended March 31, 2009, mortgage-backed securities increased $\$ 62.7$ million, or $9.3 \%$, to $\$ 737.5$ million, while other securities decreased $\$ 8.1$ million, or $11.1 \%$, to $\$ 64.4$ million. During the quarter ended March 31, 2009, there were purchases of $\$ 85.6$ million of mortgage-backed securities, some of which were made to support the activities of the Commercial Bank. Other securities primarily consist of securities issued by government agencies and mutual or bond funds that invest in government and government agency securities.

Total liabilities were $\$ 3,758.6$ million at March 31, 2009, an increase of $\$ 110.6$ million, or $3.0 \%$, from December 31, 2008. During the three months ended March 31, 2009, due to depositors increased $\$ 144.0$ million to $\$ 2,581.6$ million, as a result of increases of $\$ 85.0$ million in NOW accounts, $\$ 45.2$ million in savings accounts and $\$ 16.2$ million in certificate of deposit accounts. Borrowed funds decreased $\$ 28.9$ million to $\$ 1,110.0$ million at March 31, 2009 from $\$ 1,138.9$ million at December 31, 2008. In addition, mortgagors' escrow deposits increased \$4.0 million during the quarter ended March 31, 2009.

## COMPARISON OF OPERATING RESULTS FOR THE THREE MONTHS ENDED MARCH 31, 2009 AND 2008

General. Net income for the three months ended March 31, 2009 was $\$ 6.3$ million, a decrease of $\$ 0.8$ million, or $11.8 \%$, from $\$ 7.2$ million for the three months ended March 31, 2008. Diluted earnings per common share were $\$ 0.26$ for the three months ended March 31, 2009, a decrease of $\$ 0.09$, or $25.7 \%$, from $\$ 0.35$ for the three months ended March 31, 2008. The return on average assets was $0.63 \%$ for the three months ended March 31, 2009, as compared to $0.84 \%$ for the three months ended March 31, 2008, while the return on average equity was $8.42 \%$ for the three months ended March 31, 2009 as compared to $12.27 \%$ for the three months ended March 31, 2008.

Interest Income. Total interest and dividend income increased $\$ 3.7$ million, or $7.0 \%$, to $\$ 57.2$ million for the three months ended March 31, 2009 from $\$ 53.4$ million for the three months ended March 31, 2008. The increase in interest income is attributed to the growth in the average balance of interest-earning assets, which increased $\$ 628.0$ million to $\$ 3,837.3$ million, partially offset by a 70 basis point reduction in the yield of interest-earning assets to $5.96 \%$ for the three months ended March 31, 2009 from $6.66 \%$ for the quarter ended March 31, 2008. The decline in the yield of interest-earning assets was primarily due to a 57 basis point reduction in the yield of the loan portfolio combined with a $\$ 374.9$ million increase in the combined average balances of the securities portfolio and interest earning deposits, which have a lower yield than total interest-earning assets. The 57 basis point decline in the yield of the loan portfolio to 6.35\% for the three months ended March 31, 2009 from 6.92\% for the three months ended March 31, 2008, was primarily due to a decline in prepayment penalty income, adjustable rate loans adjusting down as rates have continued to decline, and an increase in non-accrual loans for which we do not accrue interest income. The yield was positively impacted by the average rate on mortgage loans originated during the past twelve months being higher than the average rate of both the existing loan portfolio and mortgage loans which were paid-in-full during the period. The yield on the mortgage loan portfolio declined 50 basis points to $6.41 \%$ for the quarter ended March 31, 2009 from $6.91 \%$ for the quarter ended March 31, 2008. The yield on the mortgage loan portfolio, excluding prepayment penalty income, declined 38 basis points to $6.35 \%$ for the three months ended March 31, 2009 from $6.73 \%$ for the three months ended March 31, 2008. The decline in the yield of interest-earning assets was partially offset by an increase of $\$ 253.2$ million in the average balance of the loan portfolio to \$2,986.0 million for the three months ended March 31, 2009.

Interest Expense. Interest expense decreased $\$ 1.6$ million, or $4.9 \%$, to $\$ 31.1$ million for the three months ended March 31, 2009 from $\$ 32.7$ million for the three months ended March 31, 2008. The decrease in interest expense is due to the reduction in the cost of interest-bearing liabilities, which decreased 82 basis points to $3.43 \%$ for the three months ended March 31, 2009 from $4.25 \%$ for the comparable prior year period. This decrease was partially offset with a $\$ 551.8$ million increase in the average balance of interest-bearing liabilities to $\$ 3,628.7$ million. The decrease in cost of interest-bearing liabilities is attributed to the Federal Open Market Committee lowering the overnight interest rate throughout 2008, and maintaining the targeted Fed Funds rate in a range of $0.00 \%$ to $0.25 \%$ during the first quarter of 2009. This has allowed us to reduce the rates we pay on our deposit
products. Certificates of deposit, money market accounts, saving accounts and NOW accounts decreased 98 basis points, 176 basis points, 80 basis points and 33 basis points respectively, for the three months ended March 31, 2009 compared to the three months ended March 31, 2008. This resulted in a decrease in the cost of due to depositors of 107 basis points to $2.97 \%$ for the three months ended March 31, 2009 compared to the three months ended March 31, 2008. The cost of borrowed

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 FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operationsfunds also declined 12 basis points to $4.62 \%$ for the three months ended March 31, 2009 compared to the three months ended March 31, 2008. The average balance of the higher-costing certificates of deposit increased $\$ 327.1$ million, for the quarter ended March 31, 2009 compared to the prior year period. In addition, the combined average balances of lower-costing savings, money market and NOW accounts increased a total of $\$ 262.8$ million for the quarter ended March 31, 2009 compared to the prior year period.

Net Interest Income. For the three months ended March 31, 2009, net interest income was $\$ 26.1$ million, an increase of $\$ 5.3$ million, or $25.8 \%$, from $\$ 20.7$ million for the three months ended March 31, 2008. The increase in net interest income is attributed to an increase in the average balance of interest-earning assets of $\$ 628.0$ million to $\$ 3,837.3$ million, combined with an increase in the net interest spread of 12 basis points to $2.53 \%$ for the quarter ended March 31, 2009 from $2.41 \%$ for the comparable period in 2008. The yield on interest-earning assets decreased 70 basis points to $5.96 \%$ for the three months ended March 31, 2009 from $6.66 \%$ in the three months ended March 31, 2008. The cost of interest-bearing liabilities decreased 82 basis points to $3.43 \%$ for the three months ended March 31, 2009 from $4.25 \%$ for the comparable prior year period. The net interest margin increased 14 basis points to $2.72 \%$ for the three months ended March 31, 2009 from $2.58 \%$ for the three months ended March 31, 2008. Excluding prepayment penalty income, the net interest margin would have been $2.67 \%$ and $2.44 \%$ for the three month periods ended March 31, 2009 and 2008, respectively.

Provision for Loan Losses. The provision for loan losses for the three months ended March 31, 2009 was $\$ 4.5$ compared to $\$ 0.3$ million recorded in the quarter ended March 31, 2008. The provision for loan losses recorded in 2009 was primarily due to an increase in non-performing loans. This increase in non-performing loans primarily consists of mortgage loans that are located in the New York City metropolitan market. Historically, we have not incurred losses on mortgage loans, primarily due to conservative underwriting standards that include, among other things, a loan to value ratio of $75 \%$ or less and a debt coverage ratio of at least $125 \%$. However, given the increase in non-performing loans and current economic uncertainties, management, as a result of the regular quarterly analysis of the allowance for loans losses, deemed it necessary to record an additional provision for possible loan losses in the first quarter of 2009. We have not been directly affected by the recent increase in defaults on sub-prime mortgages as we do not originate, or hold in portfolio, sub-prime mortgages. However, we saw a $\$ 19.5$ million increase in non-performing loans to $\$ 59.4$ million at March 31, 2009 from December 31, 2008. We had net charge-offs of $\$ 248,000$ for the three months ended March 31, 2009, compared to $\$ 86,000$ for the comparable period in 2008. See "-ALLOWANCE FOR LOAN LOSSES".

Non-Interest Income. Non-interest income for the three months ended March 31, 2009 increased by $\$ 0.7$ million, or $17.8 \%$, for the three months ended March 31, 2009 to $\$ 4.7$ million, as compared to $\$ 4.0$ million for the quarter ended March 31, 2008. There was a $\$ 2.3$ million gain in the fair value of financial instruments accounted for under SFAS No. 159 in three months ended March 31, 2009 compared to a $\$ 1.6$ million loss recorded in the comparable prior year period. The increased income recorded from financial instruments accounted for under SFAS No. 159 was partially offset by decreases in loan fee income of $\$ 0.3$ million due to a decrease in fees received when loans satisfy, and $\$ 0.5$ million in dividend income on FHLB-NY stock. In addition the three months ended March 31, 2008 included receipt of a $\$ 2.4$ million settlement on the WorldCom Fraud case. This amount was received as a result of a class action litigation settlement, and was included in Other Income.

Non-Interest Expense. Non-interest expense was $\$ 16.0$ million for the three months ended March 31, 2009, an increase of $\$ 2.8$ million, or $21.0 \%$, from $\$ 13.2$ million for the three months ended March 31, 2008. Employee salary and benefits increased $\$ 1.0$ million, which is primarily attributed to the growth of the Bank, including one new branch, increased costs for postretirement benefits, and grants of restricted stock awards in the first quarter of 2009. FDIC insurance increased $\$ 0.7$ million compared to the comparable prior period as the credits we received to offset FDIC insurance charges were fully utilized in the first quarter of 2008, and the FDIC raised the deposit insurance premiums during 2009. Other operating expense increased $\$ 0.6$ million primarily due to the accelerated vesting of RSU awards granted to directors during January of 2009 and not granted in the comparable prior year period. The 2005 Omnibus Plan was amended in January 2009 to change the annual grant date of awards to directors from June to January of each year. The efficiency ratio was $67.0 \%$ and $56.1 \%$ for the three months ended, March 31, 2009 and 2008, respectively.

Income before Income Taxes. Income before the provision for income taxes decreased $\$ 0.9$ million, or $8.3 \%$, to
$\$ 10.2$ million for the three months ended March 31, 2009 from $\$ 11.2$ million for the three months ended March 31, 2008 for the reasons discussed above.

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Provision for Income Taxes. Income tax expense decreased $\$ 0.1$ million, to $\$ 3.9$ million, for the three months ended March 31, 2009 as compared to $\$ 4.0$ million for the three months ended March 31, 2008. This decrease was due to reduced pre-tax income partially offset by an increase in the effective tax rate for the three months ended March 31, 2009 as compared to the three months ended March 31, 2008. The effective tax rate was $38.4 \%$ and $36.0 \%$ for the three-month periods ended March 31, 2009 and 2008, respectively. The increase in the effective tax rate for the three months ended March 31, 2009 from the three months ended March 31, 2008 is primarily attributed to the loss of dividend income on the preferred shares of Fannie Mae and Freddie Mac, a significant portion of which is tax exempt, and non-deductible compensation of certain executives due to our participation in the U.S. Treasury’s Capital Purchase Program ("CPP").

## FINANCIAL CONDITION

Assets. At March 31, 2009, total assets were $\$ 4,068.5$ million, an increase of $\$ 119.0$ million, or $3.0 \%$, from $\$ 3,949.5$ million at December 31, 2008. Total loans, net increased $\$ 68.1$ million, or $2.3 \%$, during the three months ended March 31, 2009 to $\$ 3,028.7$ million from $\$ 2,960.7$ million at December 31, 2008. Loan originations were $\$ 123.5$ million for the three months ended March 31, 2009, a decrease of $\$ 98.6$ million from $\$ 222.1$ million from the three months ended March 31, 2008, as loan demand has declined due to the current economic environment. At March 31, 2009, loan applications in process totaled $\$ 180.3$ million, compared to \$268.8 million at March 31, 2008 and \$185.4 million at December 31, 2008.

The following table shows loan originations and purchases for the periods indicated.

| (In thousands) | For the three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |
| Multi-family residential | \$ 36,947 | \$ | 47,482 |
| Commercial real estate ${ }^{(1)}$ | 36,662 |  | 42,933 |
| One-to-four family - mixed-use property | 6,108 |  | 34,618 |
| One-to-four family - residential ${ }^{(2)}$ | 7,014 |  | 68,021 |
| Construction | 5,281 |  | 9,502 |
| Small business administration ${ }^{(3)}$ | 1,112 |  | 3,195 |
| Taxi medallion ${ }^{(4)}$ | 22,906 |  | 3,156 |
| Commercial business and other | 7,468 |  | 13,193 |
| Total | \$ 123,498 |  | 222,100 |

(1) Includes purchases of $\$ 2.9$ million and $\$ 2.5$ million in the three months ended March 31, 2009 and 2008, respectively.
(2) Includes purchases of $\$ 50.0$ million in the three months ended March 31, 2008.
(3) Includes purchases of $\$ 0.4$ million in the three months ended March 31, 2008.
(4) Includes purchases of $\$ 5.9$ million in the three months ended March 31, 2009.

As we continue to increase our loan portfolio, management continues to adhere to our conservative underwriting standards. Although non-accrual loans have increased, primarily due to the current economic environment, we have been able to minimize charge-offs of losses from impaired loans and maintain asset quality as we take a proactive approach to managing delinquent loans, including conducting site examinations and encouraging borrowers to meet with one of our representatives. We have been developing short-term payment plans that enable certain borrowers to bring their loans current. We review our delinquencies on a loan by loan basis, diligently exploring ways to help borrowers meet their obligations and return them back to current status as soon as possible. We have increased staffing that handles the delinquent loans by hiring people experienced in loan
workouts. Our non-performing assets were $\$ 60.2$ million at March 31, 2009 an increase of $\$ 19.5$ million from $\$ 40.7$ million at December 31, 2008, and an increase of $\$ 52.3$ million from $\$ 7.9$ million at March 31, 2008. Total non-performing assets as a percentage of total assets were $1.48 \%$ at March 31, 2009 compared to $1.03 \%$ at December 31, 2008 and $0.23 \%$ as of March 31, 2008. The ratio of allowance for loan losses to total non-performing loans was $26 \%$ at March 31, 2009, compared to $28 \%$ at December 31, 2008 and $87 \%$ at March 31, 2008.

## PART I - FINANCIAL INFORMATION

 FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of OperationsDuring the three months ended March 31, 2009, mortgage-backed securities increased $\$ 62.7$ million, or $9.3 \%$ to $\$ 737.5$ million, while other securities decreased $\$ 8.1$ million, or $11.1 \%$ to $\$ 64.4$ million. During the quarter ended March 31, 2009, there were purchases of $\$ 85.6$ million of mortgage-backed securities, some of which were made to support the activities of the Commercial Bank. Other securities primarily consist of securities issued by government agencies and mutual or bond funds that invest in government and government agency securities.

Liabilities. Total liabilities were $\$ 3,758.6$ million at March 31, 2009, an increase of $\$ 110.6$ million, or $3.0 \%$, from December 31, 2008. During the quarter ended March 31, 2009, due to depositors increased $\$ 144.0$ million to $\$ 2,581.6$ million, primarily as a result of increases of $\$ 85.0$ million in NOW accounts, $\$ 45.2$ million in savings accounts, and $\$ 16.2$ million in certificate of deposit accounts. Borrowed funds decreased $\$ 28.9$ million to $\$ 1,110.0$ million at March 31, 2009 from $\$ 1,138.9$ million at December 31, 2008. In addition, mortgagors' escrow deposits increased \$4.0 million during the quarter ended March 31, 2009.

Equity. Total stockholders’ equity increased $\$ 8.4$ million, or $2.8 \%$, to $\$ 309.9$ million at March 31, 2009 from $\$ 301.5$ million at December 31, 2008. The increase is primarily due to net income of $\$ 6.3$ million and a decrease in other comprehensive loss of $\$ 3.1$ million for the three months ended March 31, 2009. This was partially offset by the declaration and payment of dividends on our common and preferred stock totaling $\$ 3.2$ million during the three months ended March 31, 2009. The exercise of stock options increased stockholders’ equity by $\$ 0.7$ million, including the income tax benefit realized by us upon the exercise of the options. Book value per common share was $\$ 11.05$ at March 31, 2009, compared to $\$ 10.70$ per common share at December 31, 2008 and $\$ 11.03$ per common share at March 31, 2008.

We did not repurchase any shares during the quarter ended March 31, 2009 under our current stock repurchase program. At March 31, 2009, 362,050 shares remain to be repurchased under the current stock repurchase program. As a condition of our participation in the CPP, shares may not be purchased for the next three years without approval of the U.S. Treasury unless the preferred shares are redeemed or transferred to a third party. We have not requested approval from the U.S. Treasury to repurchase shares.

Cash flow. During the three months ended March 31, 2009, funds provided by our operating activities amounted to $\$ 10.1$ million. These funds, together with $\$ 117.4$ million provided by financing activities and $\$ 30.4$ million of cash and cash equivalents available at the beginning of the year, were utilized to fund net investing activities of $\$ 130.2$ million. Our primary business objective is the origination and purchase of one-to-four family (including mixed-use properties), multi-family residential and commercial real estate mortgage loans, and commercial, business and SBA loans. During the three months ended March 31, 2009, the net total of loan originations and purchases less loan repayments and sales was $\$ 73.1$ million. During the three months ended March 31, 2009, we also funded $\$ 96.9$ million in purchases of securities available for sale. Funds were primarily provided by increases of $\$ 144.0$ million in due to depositors and $\$ 4.0$ million in escrow deposits, combined with $\$ 8.6$ million in calls of securities and $\$ 31.1$ million in proceeds from maturities and prepayments of securities available for sale. Additional funds of $\$ 0.6$ million were provided through the exercise of stock options. We also used funds of $\$ 3.2$ million for dividend payments, and $\$ 28.0$ million to repay borrowed funds, during the three months ended March 31, 2009.

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 FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations
## INTEREST RATE RISK

Our consolidated statements of financial position have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP"), which require the measurement of financial position and operating results in terms of historical dollars without considering the changes in fair value of certain investments due to changes in interest rates. Generally, the fair value of financial investments such as loans and securities fluctuates inversely with changes in interest rates. As a result, increases in interest rates could result in decreases in the fair value of our interest-earning assets which could adversely affect our results of operation if such assets were sold, or, in the case of securities classified as available-for-sale, decreases in our stockholders' equity, if such securities were retained.

We manage the mix of interest-earning assets and interest-bearing liabilities on a continuous basis to maximize return and adjust our exposure to interest rate risk. On a quarterly basis, management prepares the "Earnings and Economic Exposure to Changes in Interest Rate" report for review by the Board of Directors, as summarized below. This report quantifies the potential changes in net interest income and net portfolio value should interest rates go up or down (shocked) 200 basis points, assuming the yield curves of the rate shocks will be parallel to each other. The OTS currently places its focus on the net portfolio value, focusing on a rate shock up or down of 200 basis points. The OTS uses the change in Net Portfolio Value Ratio to measure the interest rate sensitivity of the Company. Net portfolio value is defined as the market value of assets net of the market value of liabilities. The market value of assets and liabilities is determined using a discounted cash flow calculation. The net portfolio value ratio is the ratio of the net portfolio value to the market value of assets. All changes in income and value are measured as percentage changes from the projected net interest income and net portfolio value at the base interest rate scenario. The base interest rate scenario assumes interest rates at March 31, 2009. Various estimates regarding prepayment assumptions are made at each level of rate shock. However, prepayment penalty income is excluded from this analysis. Actual results could differ significantly from these estimates. At March 31, 2009, we were within the guidelines set forth by the Board of Directors for each interest rate level.

The following table presents our interest rate shock as of March 31, 2009.

|  | Projected Percentage Change In |  |  |
| :--- | :---: | :---: | :---: |
| Change in Interest Rate | Net Interest <br> Income | Net Portfolio <br> Value | Net Portfolio <br> Value Ratio |
| -200 Basis points | $1.59 \%$ | $15.33 \%$ | $10.85 \%$ |
| -100 Basis points | 0.51 | 9.31 | 10.43 |
| Base interest rate | 0.00 | 0.00 | 9.71 |
| +100 Basis points | -2.33 | -15.18 | 8.42 |
| +200 Basis points | -8.21 | -31.06 | 7.03 |
|  | $-23-$ |  |  |

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## AVERAGE BALANCES

Net interest income represents the difference between income on interest-earning assets and expense on interestbearing liabilities. Net interest income depends upon the relative amount of interest-earning assets and interestbearing liabilities and the interest rate earned or paid on them. The following table sets forth certain information relating to our consolidated statements of financial condition and consolidated statements of operations for the three-month periods ended March 31, 2009 and 2008, and reflects the average yield on assets and average cost of liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown. Average balances are derived from average daily balances. The yields include amortization of fees which are considered adjustments to yields.

## Assets

Interest-earning assets:
Mortgage loans, net (1)
Other loans, net (1)
Total loans, net
Mortgage-backed securities
Other securities
Total securities
Interest-earning deposits and federal funds sold

Total interest-earning assets
Other assets Total assets

## Liabilities and Equity

Interest-bearing liabilities:
Deposits:

| Savings accounts | \$ 392,995 | 1,578 | 1.61 | \$ | 360,555 | 2,174 | 2.41 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW accounts | 315,775 | 1,507 | 1.91 |  | 75,145 | 420 | 2.24 |
| Money market accounts | 306,708 | 1,524 | 1.99 |  | 317,000 | 2,968 | 3.75 |
| Certificate of deposit accounts | 1,516,617 | 14,200 | 3.75 |  | 1,189,497 | 14,054 | 4.73 |
| Total due to depositors | 2,532,095 | 18,809 | 2.97 |  | 1,942,197 | 19,616 | 4.04 |
| Mortgagors' escrow accounts | 33,748 | 18 | 0.21 |  | 30,254 | 16 | 0.21 |
| Total deposits | 2,565,843 | 18,827 | 2.94 |  | 1,972,451 | 19,632 | 3.98 |
| Borrowed funds | 1,062,813 | 12,285 | 4.62 |  | 1,104,412 | 13,080 | 4.74 |
| Total interest-bearing liabilities | 3,628,656 | 31,112 | 3.43 |  | 3,076,863 | 32,712 | 4.25 |
| Non interest-bearing deposits | 67,059 |  |  |  | 68,730 |  |  |
| Other liabilities | 26,685 |  |  |  | 19,405 |  |  |
| Total liabilities | 3,722,400 |  |  |  | 3,164,998 |  |  |
| Equity | 299,544 |  |  |  | 233,081 |  |  |
| Total liabilities and equity | \$ 4,021,944 |  |  |  | 3,398,079 |  |  |

Net interest income /net interest rate spread

| \$ 208,633 | \$26,056 | 2.53\% |  |  | \$ 20,715 | 2.41\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2.72\% | \$ | 132,389 |  | 2.58\% |
|  |  | 1.06X |  |  |  | 1.04X |

(1) Loan interest income includes loan fee income (which includes net amortization of deferred fees and costs, late charges, and prepayment penalties) of approximately $\$ 0.3$ million and $\$ 1.2$ million for the three-month periods ended March 31, 2009 and 2008, respectively.

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## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

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## LOANS

The following table sets forth our loan originations (including the net effect of refinancing) and the changes in our portfolio of loans, including purchases, sales and principal reductions for the periods indicated.

| (In thousands) | For the three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
| Mortgage Loans |  |  |  |  |
| At beginning of period | \$ | 2,852,160 | \$ | 2,565,700 |
| Mortgage loans originated: |  |  |  |  |
| Multi-family residential |  | 36,947 |  | 47,482 |
| Commercial real estate |  | 33,745 |  | 40,433 |
| One-to-four family - mixed-use property |  | 6,108 |  | 34,618 |
| One-to-four family - residential |  | 7,014 |  | 18,056 |
| Construction |  | 5,281 |  | 9,502 |
| Co-operative apartments |  | - |  | - |
| Total mortgage loans originated |  | 89,095 |  | 150,091 |
| Mortgage loans purchased: |  |  |  |  |
| Commercial real estate |  | 2,917 |  | 2,500 |
| One-to-four family - residential |  | - |  | 49,965 |
| Total acquired loans |  | 2,917 |  | 52,465 |
| Less: |  |  |  |  |
| Principal and other reductions |  | 43,668 |  | 91,785 |
| Sales |  | 1,233 |  | 5,148 |
| At end of period | \$ | 2,899,271 | \$ | 2,671,323 |

## Commercial Business and Other Loans

At beginning of period

Other loans originated:
Small business administration
Taxi Medallion
Commercial business
Other
Total other loans originated

Other loans purchased:
Small business administration
Taxi Medallion
Total other loans purchased

Less:
Principal and other reductions
6,259
14,400
http://www.sec.gov/Archives/edgar/data/923139/000116923209002484/...

| Sales | - |  | 658 |  |
| :---: | :---: | :---: | :---: | :---: |
| At end of period | \$ | 127,636 | \$ | 133,454 |

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## PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations

## NON-PERFORMING ASSETS

As we continue to increase our loan portfolio, management continues to adhere to our conservative underwriting standards. Although non-accrual loans have increased, primarily due to the current economic environment, we have been able to minimize charge-offs of losses from impaired loans and maintain asset quality as we take a proactive approach to managing delinquent loans, including conducting site examinations and encouraging borrowers to meet with one of our representatives. We have been developing short-term payment plans that enable certain borrowers to bring their loans current. We review our delinquencies on a loan by loan basis, diligently exploring ways to help borrowers meet their obligations and return them back to current status as soon as possible. We have increased staffing that handles the delinquent loans by hiring people experienced in loan workouts. Our non-performing assets were $\$ 60.2$ million at March 31, 2009 an increase of $\$ 19.5$ million from $\$ 40.7$ million at December 31, 2008, and an increase of $\$ 52.3$ million from $\$ 7.9$ million at March 31, 2008. Total non-performing assets as a percentage of total assets were $1.48 \%$ at March 31, 2009 compared to $1.03 \%$ at December 31, 2008 and $0.23 \%$ as of March 31, 2008. The ratio of allowance for loan losses to total non-performing loans was $26 \%$ at March 31, 2009, compared to $28 \%$ at December 31, 2008 and $87 \%$ at March 31, 2008. The following table shows our non-performing assets at the periods indicated:

| (In thousands) | $\begin{gathered} \text { March 31, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans 90 days or more past due and still accruing: |  |  |  |  |
| Commercial real estate | \$ | - | \$ | 425 |
| One-to-four family - residential |  | 1,518 |  | 889 |
| Total |  | 1,518 |  | 1,314 |
| Non-accrual loans: |  |  |  |  |
| Multi-family residential |  | 19,113 |  | 12,010 |
| Commercial real estate |  | 11,533 |  | 7,409 |
| One-to-four family - mixed-use property |  | 16,738 |  | 10,639 |
| One-to-four family - residential |  | 1,354 |  | 1,122 |
| Construction loans |  | 3,757 |  | 4,457 |
| Small business administration |  | 246 |  | 354 |
| Commercial business and other |  | 5,173 |  | 2,667 |
| Total |  | 57,914 |  | 38,658 |
| Total non-performing loans |  | 59,432 |  | 39,972 |
| Other non-performing assets: |  |  |  |  |
| Real estate acquired through foreclosure |  | 125 |  | 125 |
| Investment securities |  | 607 |  | 607 |
| Total |  | 732 |  | 732 |
| Total non-performing assets | \$ | 60,164 | \$ | 40,704 |

## PART I - FINANCIAL INFORMATION

 FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations
## ALLOWANCE FOR LOAN LOSSES

We have established and maintain on our books an allowance for loan losses that is designed to provide a reserve against estimated losses inherent in our overall loan portfolio. The allowance is established through a provision for loan losses based on management's evaluation of the risk inherent in the various components of the loan portfolio and other factors, including historical loan loss experience (which is updated at least annually), changes in the composition and volume of the portfolio, collection policies and experience, trends in the volume of non-accrual loans and regional and national economic conditions. The determination of the amount of the allowance for loan losses includes estimates that are susceptible to significant changes due to changes in appraisal values of collateral, national and regional economic conditions and other factors. We review our loan portfolio by separate categories with similar risk and collateral characteristics. Impaired loans are segregated and reviewed separately. All non-accrual loans are classified impaired. Impaired loans secured by collateral are reviewed based on their collateral and the estimated time to recover our investment in the loan, and the estimate of the recovery anticipated. Specific reserves allocated to impaired loans were $\$ 8.9$ million and $\$ 5.6$ million at March 31, 2009 and December 31, 2008, respectively. For non-collateralized impaired loans, management estimates any recoveries that are anticipated for each loan. Specific reserves are allocated to impaired loans based on this review. In connection with the determination of the allowance, the market value of collateral ordinarily is evaluated by our staff appraiser; however, we may from time to time obtain independent appraisals for significant properties. Current year charge-offs, charge-off trends, new loan production and current balance by particular loan categories are also taken into account in determining the appropriate amount of allowance. The Board of Directors reviews and approves the adequacy of the allowance for loan losses on a quarterly basis.

In assessing the adequacy of the allowance, we review our loan portfolio by separate categories which have similar risk and collateral characteristics; e.g. multi-family residential, commercial real estate, one-to-four family mixed-use property, one-to-four family residential, co-operative apartment, construction, SBA, commercial business, taxi medallion and consumer loans. General provisions are established against performing loans in our portfolio in amounts deemed prudent based on our qualitative analysis of the factors, including the historical loss experience and regional economic conditions. Since January 1, 2004, we incurred total net charge-offs of $\$ 2.1$ million. The national and regional economy has generally been considered to be in a recession since December 2007, with the national and regional economy deteriorating further throughout 2008 and the first quarter of 2009. This has resulted in increased unemployment and declining property values, although the property value declines in the New York metropolitan area have not been as great as many other areas of the country. This deterioration in the economy resulted in an increase in our non-performing loans which totaled $\$ 59.4$ million and $\$ 40.0$ million at March 31, 2009 and December 31, 2008, respectively. Our underwriting standards generally require a loan-to-value ratio of $75 \%$ or less, and when applicable, debt a coverage ratio of at least $125 \%$, at the time a loan is originated. We have not been affected by the recent increase in defaults of sub-prime mortgages as we do not originate, or hold in portfolio, sub-prime mortgages. While we have not incurred significant losses on mortgage loans in recent years, we recorded a provision of $\$ 4.5$ million during the three months ended March 31, 2009 for possible loan losses primarily due to the increase in non-performing loans. Management has concluded, and the Board of Directors has concurred, that at March 31, 2009, the allowance was sufficient to absorb losses inherent in our loan portfolio.

## PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations

The following table sets forth the activity in our allowance for loan losses for the periods indicated.

| (Dollars in thousands) | For the three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
| Balance at beginning of period | \$ | 11,028 | \$ | 6,633 |
| Provision for loan losses |  | 4,500 |  | 300 |
| Loans charged-off: |  |  |  |  |
| Multi-family residential |  | (8) |  | - |
| Commercial real estate |  | - |  | - |
| One-to-four family - mixed-use property |  | - |  | - |
| One-to-four family - residential |  | - |  | - |
| Co-operative apartments |  | - |  | - |
| Construction |  | - |  | - |
| SBA |  | (250) |  | (150) |
| Commercial business and other loans |  | (8) |  | - |
| Total loans charged-off |  | (266) |  | (150) |
| Recoveries: |  |  |  |  |
| Mortgage loans |  | - |  | - |
| SBA, commercial business and other loans |  | 18 |  | 64 |
| Total recoveries |  | 18 |  | 64 |
| Net charge-offs |  | (248) |  | (86) |
| Balance at end of period | \$ | 15,280 | \$ | 6,847 |
| Ratio of net charge-offs during the period to average loans outstanding during the period$0.01 \% \quad-\%$ |  |  |  |  |
| Ratio of allowance for loan losses to gross loans at end of period |  | 0.50\% |  | 0.24\% |
| Ratio of allowance for loan losses to non-performing assets at end of period |  | 25.40\% |  | 86.68\% |
| Ratio of allowance for loan losses to non-performing loans at end of period |  | 25.71\% |  | 86.68\% |
| - 28 - |  |  |  |  |

## PART I - FINANCIAL INFORMATION

 FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations
## Recent Legislation

On February 17, 2009, the American Recovery and Reinvestment Act of 2009 (the "Stimulus Act") was signed into law. The purpose of the Stimulus Act is to provide stimulus for the U.S. economy. The Stimulus Act provides additional restrictions and standards throughout the period during which our obligations under the CPP Purchase Agreement remain outstanding, including:

- Limits on compensation incentives for risk taking by senior executive officers;
- Recovery of any compensation paid based on inaccurate financial information;
- Prohibition on "Golden Parachute Payments";
- Prohibition on compensation plans that would encourage manipulation of reported earnings to enhance the compensation of employees;
- Publicly registered Troubled Asset Relief Program ("TARP") recipients must establish a board compensation committee comprised entirely of independent directors, for the purpose of reviewing employee compensation plans;
- Prohibition on bonuses, retention awards, or incentive compensation, except for payments of long term restricted stock;
- Limitation on luxury expenditures;
- TARP recipients may be required to permit a separate shareholder vote to approve the compensation of executives, as disclosed pursuant to the Securities and Exchange Commission's ("SEC") compensation disclosure rules; and
- The chief executive officer and chief financial officer of each TARP recipient will be required to provide a written certification of compliance with these standards to the SEC.

The Stimulus Act requires the Secretary of the U.S. Treasury (the "Secretary") to issue additional regulations governing executive compensation at institutions participating in the CPP, such as us. At this time, since the Secretary has not issued the new regulations, we are unable to determine the impact of these regulations, if any, on our operations.

## FDIC Recapitalization Plan and Its Impact on the Bank's Future Deposit Insurance Costs

In October 2008, the FDIC released a five-year recapitalization plan that included a proposal to raise deposit insurance premiums that are charged to financial institutions. In addition the FDIC proposed a separate quarterly assessment premium for financial institutions whose ratio of secured borrowings exceeds $15 \%$ of their deposits starting in the second quarter of 2009. The FDIC has finalized this proposal. Due to the insurance fund falling below its required reserve ratio of $1.15 \%$ during 2008, effective January 1, 2009, the FDIC increased rates uniformly by seven basis points for the first quarter of 2009 to replenish the insurance fund within five years. The FDIC subsequently adopted additional changes to its risk categories effective April 1, 2009, and extended the period to replenish the insurance fund to seven years. Effective April 1, 2009, the FDIC continues to utilize four risk categories, but to determine the initial base assessment rates, the FDIC has: (1) introduced a new financial ratio into the financial ratios method applicable to most Risk Category I institutions to include brokered deposits above a threshold that are used to fund rapid asset growth; (2) for a large Risk Category I institution with long-term debt issuer ratings, combined weighted average CAMELS component ratings, the debt issuer ratings, and the financial ratios method assessment rate; and (3) uses a new uniform amount and pricing multipliers for each method. The FDIC has also introduced three adjustments that could be made to an institution's initial base
assessment rate: (1) a decrease for long-term unsecured debt, and, for small institutions, a portion of Tier 1 capital; (2) an increase for secured liabilities above a threshold amount; and (3) for non-Risk Category I institutions, an increase for brokered deposits above a threshold amount. At December 31, 2008, the Banks’ annual assessment rate was $0.05 \%$. This assessment rate for the first quarter of 2009 was increased to a range of $0.12 \%$ to $0.14 \%$. This base assessment beginning in the second quarter of 2009 will be in a range of $0.12 \%$ to $0.16 \%$. We will also see a further increase in our deposit insurance premium beginning in the second quarter of 2009 since we have seen an increase in our secured liabilities above the threshold level defined by the FDIC. The FDIC has also proposed an interim rule to impose a 20 basis point emergency special assessment to be collected on September 30, 2009 based on deposit balances as of June 30, 2009. The interim rule also provides that, after June 30, 2009, if the reserve ratio of the DIF is estimated to fall to a level that the Board of the FDIC believes would adversely affect public confidence or to a level which shall be close to zero or negative at the end of a calendar quarter, an emergency special assessment of up to 10 basis points may be imposed by a vote of the Board of the FDIC on all insured depository institutions for the

## PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations

corresponding assessment period. The Savings Bank was provided a one-time assessment credit of $\$ 1.1$ million, which was used to offset the FDIC assessment. During 2007, the Savings Bank utilized $\$ 1.0$ million of this credit to offset the FDIC assessment, and utilized the remaining credit in 2008 to offset its FDIC assessment. The Savings Bank's assessment rate in effect from time to time will depend upon the risk category to which it is assigned. In addition, the FDIC is authorized to increase federal deposit insurance assessment rates to the extent necessary to protect the fund under current law. Any increase in deposit insurance assessment rates, as a result of a change in the category or subcategory to which the Banks are assigned or the exercise of the FDIC's authority to increase assessment rates generally, could have an adverse effect on the earnings of the Banks.

## PART I - FINANCIAL INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For a discussion of the qualitative and quantitative disclosures about market risk, see the information under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations - Interest Rate Risk."

## ITEM 4. CONTROLS AND PROCEDURES

The Company carried out, under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this Quarterly Report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of March 31, 2009, the design and operation of these disclosure controls and procedures were effective. During the period covered by this Quarterly Report, there have been no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS.

The Company is a defendant in various lawsuits. Management of the Company, after consultation with outside legal counsel, believes that the resolution of these various matters will not result in any material adverse effect on the Company's consolidated financial condition, results of operations and cash flows.

## ITEM 1A. RISK FACTORS

There have been no material changes from the risk factors disclosed in the Company's Form 10-K for the year ended December 31, 2008.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

The following table sets forth information regarding the shares of common stock repurchased by the Company during the quarter ended March 31, 2009.

| Period | Total <br> Number of Shares Purchased | Average Price Paid per Share |  | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum <br> Number of Shares That May Yet Be Purchased Under the Plans or Programs |
| :---: | :---: | :---: | :---: | :---: | :---: |
| January 1 to January 31, 2009 | - | \$ | - | - | 362,050 |
| February 1 to February 28, 2009 | - |  | - | - | 362,050 |
| March 1 to March 31, 2009 | - |  | - | - | 362,050 |
| Total | - | \$ | - | - |  |

Our current common stock repurchase program was approved by the Company’s Board of Directors on August 17, 2004. This repurchase program authorized the repurchase of $1,000,000$ common shares. The repurchase program does not have an expiration date or a maximum dollar amount that may be paid to repurchase the common shares. Stock repurchases under this program will be made from time to time, on the open market or in privately negotiated transactions, at the discretion of the management of the Company. As a condition of the Company's participation in the U.S. Treasury's Capital Purchase Program, shares may not be repurchased for the next three years without approval of the U.S. Treasury unless the preferred shares are redeemed or transferred to a third
party. The Company has not requested approval from the U.S. Treasury to repurchase shares.

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## PART II - OTHER INFORMATION FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES

## ITEM 6. EXHIBITS.

Exhibit No. Description
3.1 Certificate of Incorporation of Flushing Financial Corporation (1)
3.2 Certificate of Amendment of Certificate of Incorporation of Flushing Financial Corporation (3)
3.3 Certificate of Designations of Series A Junior Participating Preferred Stock of Flushing Financial Corporation (4)
3.4 Certificate of Increase of Shares Designated as Series A Junior Participating Preferred Stock of Flushing Financial Corporation (2)
3.5 By-Laws of Flushing Financial Corporation (1)
4.1 Rights Agreement, dated as of September 8, 2006, between Flushing Financial Corporation, and Computershare Trust Company N.A., as Rights Agent (6)
10.2 Flushing Financial Corporation Annual Incentive Plan for Executives and Senior Officers. (5)
31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Executive Officer
31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Chief Financial Officer
32.1 Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Executive Officer
32.2 Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002 by the Chief Financial Officer
(1) Incorporated by reference to Exhibits filed with the Registration Statement on Form S-1, Registration No. 33-96488.
(2) Incorporated by reference to Exhibits filed with Form 8-K filed September 26, 2006.
(3) Incorporated by reference to Exhibits filed with Form S-8 filed May 31, 2002.
(4) Incorporated by reference to Exhibits filed with Form 10-Q for the quarter ended September 30, 2002.
(5) Incorporated by reference to Exhibit 10.1 filed with Form 8-K filed March 1, 2007.
(6) Incorporated by reference to Exhibit filed with Form 8-K filed September 1, 2006

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Flushing Financial Corporation,

Dated: May 8, 2009

Dated: May 8, 2009

By: /s/John R. Buran
John R. Buran
President and Chief Executive Officer

By: /s/David W. Fry
David W. Fry
Executive Vice President, Treasurer and
Chief Financial Officer

## FLUSHING FINANCIAL CORPORATION and SUBSIDIARIES EXHIBIT INDEX

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