

**Heritage Oaks Bancorp**   
**Expect More**

2007  
Annual Report

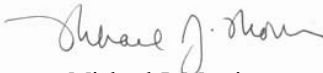
To Our Shareholders:

In many ways, 2007 was a year of transition for Heritage Oaks Bancorp. In May, our founding Chairman, Dr. B.R. Bryant, retired from the Board of Directors after 25 years of tireless and outstanding service to our Bank. Thereafter in October, we completed the merger of Business First National Bank of Santa Barbara into Heritage Oaks Bank. As a part of that transaction we added two additional directors to our Board, Dr. Michael J. Behrman and Michael E. Pfau. The addition of these two talented and experienced directors continues our tradition of having directors from all parts of our market area.

While 2007 was a challenging year for the financial sectors, our Bank has continued to grow and to be a high performing community bank. Our strategic plan calls for continued growth within our market area and expansion of our footprint when appropriate opportunities arise. The merger of Business First Bank into Heritage Oaks Bank was just such an opportunity. Already we are seeing the synergism of the merger and we look forward to long term increased profitability as we grow our bank throughout the Central Coast.

Heritage Oaks Bancorp and Heritage Oaks Bank are built on the foundation of commitment to our shareholders, our employees, our customers and the communities in which we operate. Much of the turmoil in the banking industry today is a direct result of the failure of some financial institutions to act responsibly and to protect the interests of their investors, employees and customers. Our commitment is to build loyal customer relationships, to provide a corporate culture that attracts, develops and retains the best employees in the banking industry and to be a responsible corporate citizen. By staying on this path, we will create long-term shareholder value through quality growth, superior earnings and safety and soundness.

Our goal is to be California's best community bank.



Michael J. Morris  
Chairman of the Board

To Our Shareholders:

I must say that 2007 was perhaps the most challenging and exhilarating of my 30 years in banking. What started out looking like a normal year turned out to be anything but normal by the end of the year. We rolled into 2007 on a high note. Mid State Bank had just announced they were being purchased by a very large multi national bank headquartered out of the Netherlands. These types of mergers usually present great opportunities for community banks like ours and as expected this transaction provided many. We spent a great deal of time in the latter part of 2006 and early into 2007 planning our strategy and I must say, for the most part, we hit every target and are very pleased with the results.

As we moved into 2007 we were also working to pull together a merger agreement between Heritage Oaks Bancorp and Business First National Bank in Santa Barbara. We succeeded in finalizing the merger agreement and announced the transaction the day after our annual shareholder meeting in May. This was without doubt a home run for our company. The merger made it possible for us to move into the City of Santa Barbara, a very affluent market, partnering with a well regarded bank with a very recognizable brand. Our partnership with Business First also brought to our organization a very professional and well established team of bankers. Equally as significant, we strengthened our board of directors with the addition of two very prominent individuals representing the medical and legal professions in the Santa Barbara community

We were only a couple of months into 2007 when reality reared its ugly head. We continued to see the yield curve move to an even more inverted position from what we consider or thought was the worst we would see. Short-term interest rates continued their march higher and by mid-year, we were operating in a steeply inverted yield curve environment where short-term interest rates were as much as 200 basis points higher than long-term interest rates. The result was that on the liability side of the balance sheet our interest expense began to rise, non interest demand deposits began to run off into higher interest bearing products and liquidity became an issue. On the asset side of the balance sheet, our term commercial real estate loan portfolio came under extreme pressure to re-price downward and in many cases, we saw a significant number of loans refinance to lower long-term fixed interest rates, pay down, or move out of the bank altogether. Bottom line, our net interest margin was under attack and throughout the course of 2007 we lost over 50 basis points of margin. The good news was that we went into 2007 with a very strong net interest margin of just under 6%, so overall, our company was not hurt as badly as many in our industry. We continued generating new loans at a more rapid pace and we ended the year with a nice net increase in loans outstanding.

Reflecting back to our marketing strategy and our strategic planning for what we called our “MSB opportunity,” our plan was to promote our money market accounts early in the year with the objective of growing deposit balances, and capturing a larger percentage of the deposit market in our area. This strategy would enable us to pay off our borrowing balances at the Federal Home Loan Bank as we substituted new deposits in place of borrowings. This deposit growth strategy would also make it possible for us to more accurately match our liability re-pricing with our loan re-pricing out into the future as well, bringing us into a more neutral asset/liability position. In addition, it would allow us to reduce our interest costs as money market interest expense was at the time much less than the costs associated with Federal Home Loan Bank borrowings. This strategy proved to be very successful as we increased money market balances throughout the year by over \$100 million. This strategy also provided us with the ability to match interest rate moves during the second half of the year, protecting our margin more so than we have previously been able to do.

In the third quarter, just as we began to see the yield curve move back towards a more normal shape, the mortgage credit crisis struck. This really began towards the beginning of August as the credit markets dried up almost over night. In a matter of three days, long-term funding sources for commercial real estate loans disappeared or their corresponding interest rates rose by over 100 basis points. This was coupled with a severe downturn in the housing market. The housing bubble was in the process of bursting as we saw the volume of existing home sales decrease by as much as half in some markets. Home prices were no longer rising and in most cases actually were decreasing.

I am happy to report that Heritage Oaks Bank was not and currently is not involved in the type of business (sub-prime mortgage lending) that caused many banks to sustain large loan write-offs or large additions to their loan loss reserves. I am also happy to report that we have always maintained conservative loan underwriting standards and as a result maintain a healthy loan portfolio. We will continue to address loan issues head on as they surface and we will protect our capital through regular additions to our provision for loan loss reserves throughout 2008.

Even with all that the economy could throw at us in 2007, Heritage Oaks grew assets in excess of 38%. Much of this was as a result of our acquisition of Business First, but net of that transaction, our company sustained healthy levels of organic growth. Our deposit balances increased over \$200 million in 2007. Half of this was organic growth and half was a result of acquiring Business First Bank.

Earnings remained almost level with 2006, falling by one penny on a fully diluted earnings per share basis. Net income on the other hand actually increased by over \$250,000 to just over \$6.9 million. Non performing and reportable past due loans were both at their lowest levels in years, reflecting a lot of hard work by our lending and credit staff. We actually produced a \$1,000 net recovery to our loan loss reserves for the year, and with the addition to our reserve as a result of the Business First Bank merger, we increased our reserve to just over \$6.1 million or 1% of loans outstanding.

I know that most of you as shareholders are asking why our stock value decreased this year by such a large amount given the performance figures presented in this document. I can only say that, to some extent, our stock price is based on earnings and as you will see, our earnings were flat year-over-year on an earnings per share basis. What I see as the real issue is that our stock decreased from a trading range of over 18 times trailing twelve month earnings at the beginning of 2007 to below 13 times trailing twelve month earnings at year end. This was clearly an industry phenomenon, for there is no other reason for our stock to trade at its current level other than to say this is what our industry's normal trading range is today.

As I discussed earlier in this letter, a highlight for 2007 was that we closed on the Business First merger transaction in October resulting in the addition of a very professional staff of bankers and two great locations in Santa Barbara. Our projections were for this transaction to be dilutive to our earnings per share in the amount of \$0.09 per share during 2007 and for the transaction to be accretive to earnings per share by the end of 2008. As you will see in this annual report, we achieved much better results early on and I would expect this to carry forward into 2008.

We continue to expand our footprint within our existing market as new branch infill opportunities present themselves. Our newest branch in San Miguel opened in January 2008 and as this letter is being drafted we are in mid construction of our permanent location for our Templeton office. We plan to move our staff into this new Templeton office by mid third quarter 2008.

There are still many opportunities and challenges remaining on the Central Coast of California. We believe we have a well thought out strategy, an exceptional board of directors and a team of bankers, second to none, who will work tirelessly towards achieving our goal of becoming the best bank in California.



Lawrence P. Ward  
Chief Executive Officer and President

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

**FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE YEAR ENDED DECEMBER 31, 2007.

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_ TO \_\_\_\_.

COMMISSION FILE NO. 0-25020

**HERITAGE OAKS BANCORP**

(Exact name of registrant as specified in its charter)

**STATE OF CALIFORNIA**

(State or other jurisdiction of incorporation or organization)

**77-0388249**

(I.R.S. Identification No.)

**545 12TH STREET**

**PASO ROBLES, CALIFORNIA 93446**

(Address of Principal Executive Offices) (Zip Code)

**(805) 369-5200**

(Registrant's Telephone Number)

Securities registered pursuant to Section 12(b) of the Act: **None**

Securities registered pursuant to Section 12(g) of the Act:

**COMMON STOCK, (NO PAR VALUE)**

Title of each class

**NASDAQ CAPITAL MARKET**

Name of each exchange on which registered

Indicate by check mark if the registrant is a well-known, seasoned issuer as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one). Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act)

Yes  No

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the Registrant at December 31, 2007 was \$92.2 million. As of February 28, 2008, the Registrant had 7,318,932 shares of Common Stock outstanding.

## **DOCUMENTS INCORPORATED BY REFERENCE**

The information required in Part III, Items 10 through 14 are incorporated by reference to the registrant's definitive proxy statement for the 2007 annual meeting of shareholders.

## **TABLE OF CONTENTS**

### **PART I**

- ITEM 1. BUSINESS.
- ITEM 1A. RISK FACTORS.
- ITEM 1B. UNRESOLVED STAFF COMMENTS.
- ITEM 2. PROPERTIES.
- ITEM 3. LEGAL PROCEEDINGS.
- ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

### **PART II**

- ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.
- ITEM 6. SELECTED FINANCIAL DATA.
- ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.
- ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.
- ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.
- ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.
- ITEM 9A. CONTROLS AND PROCEDURES.
- ITEM 9B. OTHER INFORMATION.

### **PART III**

- ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.
- ITEM 11. EXECUTIVE COMPENSATION.
- ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.
- ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.
- ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES.

### **PART IV**

- ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.

### **SIGNATURES**

### **EXHIBIT INDEX**

### **CERTIFICATIONS**

## PART I

Certain statements contained in this Annual Report on Form 10-K ("Annual Report"), including, without limitation, statements containing the words "believes", "anticipates", "intends", "expects", and words of similar impact, constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, the following: general economic and business conditions in those areas in which the Company operates, demographic changes, competition, fluctuations in interest rates, the recent disruptions of the United States credit markets, changes in business strategy or development plans, changes in governmental regulation, credit quality, the availability of capital to fund the expansion of the Company's business, economic, political and global changes arising from the war on terrorism and other factors referenced in this report, including in "Item 1A. Risk Factors." The Company disclaims any obligation to update any such factors or to publicly announce the results of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

### ITEM 1. DESCRIPTION OF BUSINESS

#### GENERAL

Heritage Oaks Bancorp (the "Company", "we" or "our") is a California corporation organized in 1994 to act as the holding company of Heritage Oaks Bank (the "Bank"). In 1994, the Company acquired all of the outstanding common stock of the Bank in a holding company formation transaction.

In October 2006, the Company formed Heritage Oaks Capital Trust II (the "Trust II"). Trust II is a statutory business trust formed under the laws of the State of Delaware and is a wholly-owned, non-financial, non-consolidated subsidiary of the Company.

On April 23, 2007, the Company redeemed all of the Floating Rate Junior Subordinated Debt Securities it held associated with Heritage Oaks Capital Trust I, a wholly owned subsidiary of Heritage Oaks Bancorp. The redemption price was 100% of the principal amount redeemed plus accrued and unpaid interest as of the redemption date. As a result of the redemption of the securities associated with Heritage Oaks Capital Trust I, the Trust was dissolved on June 1, 2007. See also Note 8 to the Consolidated Financial Statements filed on this Form 10-K for a more detailed discussion related to the redemption of these securities.

In June of 2007, the Company sold four of its properties to First States Group, L.P. ("First States"), an unaffiliated party, in a sale-leaseback transaction for \$12.8 million. In connection with the sale, the Bank entered into four separate lease agreements with First States Investors, LLC to lease back three branches and one administrative facility under which the bank will continue to utilize for the normal course of business. The three branches are located in Paso Robles, Arroyo Grande and Santa Maria, California. The administrative facility is located in Paso Robles, California. See also Item 2 Description of Properties, on this Form 10-K for a more detailed discussion related to this sale-leaseback transaction.

In September 2007, the Company formed Heritage Oaks Capital Trust III (the "Trust III"). Trust III is a statutory business trust formed under the laws of the state of Delaware and is a wholly-owned, non-financial, non-consolidated subsidiary of the Company.

On October 12, 2007 the Company acquired Business First National Bank ("Business First"). Business First was merged into Heritage Oaks Bank, a wholly owned subsidiary of the Company. The acquisition added two branches to the Heritage Oaks Bank network and marked the Company's entry into southern Santa Barbara County. The Company is operating these two branches as Business First, a division of Heritage Oaks Bank. The consideration paid for Business First was \$19.5 million, consisting of approximately 75% common stock and 25% cash. Business First shareholders received 0.5758 shares of Heritage Oaks Bancorp common stock for each share of Business First they owned and \$3.44 per share in cash. Upon the acquisition of Business First, Messrs. Michael J. Behrman and Michael E. Pfau, previous members of Business First's board of directors, were added to the board of directors of the Company. See also Note 22 to the Consolidated Financial Statements filed on this Form 10-K for additional information regarding this acquisition.

Other than holding the shares of the Bank, the Company conducts no significant activities, although it is authorized, with the prior approval of the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"), the Company's principal regulator, to engage in a variety of activities which are deemed closely related to the business of banking. The Company has also incorporated a subsidiary, CCMS Systems, Inc. which is currently inactive and has not been capitalized. The Company has no present plans to activate the proposed subsidiary, nor to engage in such other permitted activities.

## BANKING SERVICES

The Bank was licensed by the California Department of Financial Institutions (“DFI”) and commenced operation in January 1983. As a California state bank, the Bank is subject to primary supervision, examination and regulation by the DFI and the Federal Deposit Insurance Corporation (“FDIC”). The Bank is also subject to certain other federal laws and regulations. The deposits of the Bank are insured by the FDIC up to the applicable limits thereof.

At December 31, 2007, the Company had approximately \$745.6 million in consolidated assets, \$605.3 million in net consolidated loans, \$644.8 million in consolidated deposits, and \$69.5 million in stockholders' equity.

The Bank is headquartered in Paso Robles, California with one branch office in Paso Robles, two branch offices in San Luis Obispo, one branch office in Cambria, one branch office in Arroyo Grande, three branch offices in Santa Maria, one branch office in Atascadero, one branch office in Morro Bay, one branch office in Templeton, one branch office in San Miguel, and two branch offices in Santa Barbara. The Bank conducts a commercial banking business in the counties of San Luis Obispo and Santa Barbara, including accepting demand, savings and time deposits, and making commercial, real estate, SBA, agricultural, credit card, and consumer loans. The Bank also offers installment note collection, issues cashier's checks and money orders, sells travelers checks, and provides bank-by-mail, night depository, safe deposit boxes, and other customary banking services. The Bank does not offer trust services or international banking services and does not plan to do so in the near future.

The Bank's operating policies since inception have emphasized small business, commercial and retail banking. Most of the Bank's customers are retail customers, farmers and small to medium-sized businesses. The Bank takes real estate, listed and unlisted securities, savings and time deposits, automobiles, machinery and equipment as collateral for loans. The areas in which the Bank has directed virtually all of its lending activities are (i) commercial and agricultural loans, (ii) installment loans, (iii) construction loans, and (iv) other real estate loans or commercial loans secured by real estate. As of December 31, 2007, the Bank had approximately \$613.2 million in gross loan balances, of which approximately \$458.6 million or 74.8% consisted of interim construction and other real estate secured loans, primarily for single family residences or for commercial development. A more detailed discussion of the loan portfolio can be found under Item 7 – “Management's Discussion and Analysis of Financial Condition and Results of Operations” and Note 3 of the Consolidated Financial Statements on this form 10-K.

Most of the Bank's deposits are obtained through local promotional activities and advertising in the local media. A material portion of the Bank's deposits have not been obtained from a single person or a few persons, the loss of any one or more of which would have a materially adverse effect on the business of the Bank. Management considers three account relationships with customers engaged in mortgage related businesses to be volatile deposit relationships. These deposit accounts, which are closely monitored by bank management, had combined balances of \$15.7 million at December 31, 2007 compared to \$44.1 million at December 31, 2006. Management and the Board of Directors of the Bank are aware that changes in mortgage market conditions may continue to have an impact on these relationships. In addition to the three accounts mentioned, the bank obtained two additional deposit relationships during the fourth quarter of 2007 that it considers to be volatile, at December 31, 2007, the combined balance of these accounts was approximately \$42.6 million. In total, the bank has deposit relationships totaling approximately \$58.3 million that it considers to be of volatile nature at December 31, 2007. A more detailed discussion of deposits can be found under Item 7 – “Management's Discussion and Analysis of Financial Condition and Results of Operations” of this Form 10-K.

The principal sources of the Company's consolidated revenues are (i) interest and fees on loans, (ii) interest on investments, (iii) service charges on deposit accounts and other charges and fees, (iv) mortgage origination fees and (v) miscellaneous income. For the year ended December 31, 2007, these sources comprised 84.0%, 5.4%, 5.5%, 0.9% and 4.2%, respectively, of the Company's total operating income.

The Company has not engaged in any material research activities relating to the development of new services or the improvement of existing bank services, except as otherwise discussed herein. There has been no significant change in the types of services offered by the Bank since its inception. The Company has no present plans regarding "a new line of business" requiring the investment of a material amount of total assets. Most of the Company's business originates from San Luis Obispo and Santa Barbara Counties and there is no emphasis on foreign sources and application of funds. The Company's business, based upon performance to date, does not appear to be seasonal. Management of the Company is unaware of any material effect upon the Company's capital expenditures, earnings or competitive position as a result of federal, state or local environmental regulations.

The Bank holds service marks issued by the U.S. Patent and Trademark Office for the “Acorn” design, the “Oakley” design and “Deeply Rooted in Your Hometown.”



## *EMPLOYEES*

As of December 31, 2007, The Bank had 242 full-time equivalent employees. The Bank believes that its employee relations are positive.

## *LOCAL ECONOMIC CLIMATE*

The economy in the Company's service area is based primarily on agriculture, tourism, light industry, oil and retail trade. Services supporting these industries have also developed in the areas of medical, financial and educational services. The population of San Luis Obispo County, the City of Santa Maria (in Northern Santa Barbara County), and the City of Santa Barbara totaled approximately 260,000, 92,000, and 90,000 respectively, according to economic data provided by local county and title company sources. The moderate climate allows a year round growing season for numerous vegetable and fruits. Vineyards and cattle ranches also contribute largely to the local economy. The Central Coast's leading agricultural industry is the production of high quality wine grapes and production of premium quality wines. Although on average the climate in our markets is generally very mild, we did experience significantly cooler weather in early 2007. This did not have a significant impact on our business. Vineyards in production have grown significantly over the past several years throughout the Company's service area. Access to numerous recreational activities, including lakes, mountains and beaches, provide a relatively stable tourist industry from many areas including the Los Angeles/Orange County basin, the San Francisco Bay area and the San Joaquin Valley. Principally due to the diversity of the various industries in the Company's service area, the area, while not immune from economic fluctuations, does tend to enjoy a more stable level of economic activity than many other areas of California.

Throughout the primary market area of the Company, the softening housing market of 2007 is expected to continue into 2008, though it is unknown just how long-lasting the slowdown might be. The number of homes sold in 2007 was 25% less than 2006, according to real estate research firm DataQuick. The median price of an existing home in San Luis Obispo County was 1.9% less in December 2007 compared to December 2006. Some economists predict housing prices will moderate in 2008 based on the nontraditional nature of the market that includes buyers bringing in equity earned in other parts of the state. Because of the desirable climate, close proximity to pristine beaches, water sport lakes and the ever popular wine industry, for both San Luis Obispo and Santa Barbara County, the real estate market for single family residences has to a great degree depended on those buyers with greater amounts of discretionary funds who could afford a second home or a more expensive primary residence. According to the chief economist for the California Association of Realtors, the Central Coast should fair better due to a somewhat constant demand for coastal property and the lack of over supply seen in many other parts of the state.

## *COMPETITION*

Banking and the financial services business in California generally, and in the Company's service area specifically, is highly competitive. The increasingly competitive environment is a result primarily of changes in regulation, changes in technology and product delivery systems, and the accelerating pace of consolidation among financial services providers and the appearance of new banking organizations.

In order to compete with other financial institutions in its service area, the Bank relies principally upon local advertising programs; direct personal contact by officers, directors, employees, and shareholders; and specialized services such as courier pick-up and delivery of non-cash banking items. The Bank emphasizes to customers the advantages of dealing with a locally owned and community oriented institution. The Bank also seeks to provide special services and programs for individuals in its primary service area who are employed in the agricultural, professional and business fields, such as loans for equipment, furniture, tools of the trade or expansion of practices or businesses. Larger banks may have a competitive advantage because of higher lending limits and major advertising and marketing campaigns. They also perform services, such as trust services, international banking, discount brokerage and insurance services that the Bank is not authorized or prepared to offer currently. The Bank has made arrangements with correspondent banks and with others to provide such services for its customers. For borrowers requiring loans in excess of the Bank's legal lending limits, the Bank has offered, and intends to offer in the future, such loans on a participating basis with correspondent banks and with other independent banks, retaining the portion of such loans which is within its lending limit.

Commercial banks compete with savings and loan associations, credit unions, other financial institutions, securities brokerage firms, and other entities for funds. For instance, yields on corporate and government debt securities and other commercial paper affect the ability of commercial banks to attract and hold deposits. Commercial banks also compete for loans with savings and loan associations, credit unions, consumer finance companies, mortgage companies and other lending institutions.

The financial services industry is undergoing rapid technological changes involving frequent introductions of new technology-driven products and services that have further increased competition. There can also be no assurance that these technological improvements, if made, will increase the Company's operational efficiency or that the Company will be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to our customers.

#### *EFFECT OF GOVERNMENT POLICIES AND RECENT LEGISLATION*

Banking is a business that depends on rate differentials. In general, the difference between the interest rate paid by the Company on deposits and other borrowings and the interest rate received by the Company on loans extended to its customers and securities held in the portfolio comprise the major portion of the Company's earnings. These rates are highly sensitive to many factors that are beyond the control of the Company. Accordingly, the earnings and growth of the Company are subject to the influence of domestic and foreign economic conditions, including inflation, recession and unemployment.

The commercial banking business is not only affected by general economic conditions but is also influenced by the monetary and fiscal policies of the federal government and the policies of regulatory agencies, particularly the Federal Reserve Board. The Federal Reserve Board implements national monetary policies (with objectives such as curbing inflation and combating recession) by its open-market operations in United States Government securities, by adjusting the required level of reserves for financial institutions subject to its reserve requirements and by varying the discount rates applicable to borrowings by depository institutions. The actions of the Federal Reserve Board in these areas influence the growth of bank loans, investments and deposits and also affect interest rates charged on loans and paid on deposits. The nature and impact on the Company of any future changes in monetary policies cannot be predicted.

From time to time, legislation is enacted which has the effect of increasing the cost of doing business, limiting or expanding permissible activities or affecting the competitive balance between banks and other financial institutions. Proposals to change the laws and regulations governing the operations and taxation of banks, bank holding companies and other financial institutions are frequently made in Congress, in the California legislature and before various bank regulatory and other professional agencies. See "Supervision and Regulation-Financial Services Modernization Legislation and Sarbanes – Oxley Act of 2002".

#### *SUPERVISION AND REGULATION*

- *General*

The Company and the Bank are extensively regulated under both federal and state law. Set forth below is a summary description of certain laws that relate to the regulation of the Company and the Bank. The description does not purport to be complete and is qualified in its entirety by reference to the applicable laws and regulations.

- *The Company*

The Company is a bank holding company within the meaning of the Bank Holding Company Act of 1956, as amended (the "Bank Holding Company Act"), and is registered as such with, and subject to the supervision of, the Federal Reserve Board. The Company is required to file with the Federal Reserve Board quarterly and annual reports and such additional information as the Federal Reserve Board may require pursuant to the Bank Holding Company Act. The Federal Reserve Board may conduct examinations of bank holding companies and their subsidiaries.

The Company is required to obtain the approval of the Federal Reserve Board before it may acquire all or substantially all of the assets of any bank, or ownership or control of the voting shares of any bank if, after giving effect to such acquisition of shares, the Company would own or control more than 5% of the voting shares of such bank. Prior approval of the Federal Reserve Board is also required for the merger or consolidation of the Company and another bank holding company.

The Company is prohibited by the Bank Holding Company Act, except in certain statutorily prescribed instances, from acquiring direct or indirect ownership or control of more than 5% of the outstanding voting shares of any company that is not a bank or bank holding company and from engaging, directly or indirectly, in activities other than those of banking, managing or controlling banks or furnishing services to its subsidiaries. However, the Company may, subject to the prior approval of the Federal Reserve Board, engage in any, or acquire shares of companies engaged in, activities that are deemed by the Federal Reserve Board to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. See discussion under "Financial Modernization Act" below for additional information.

The Federal Reserve Board may require that the Company terminate an activity or terminate control of or liquidate or divest subsidiaries or affiliates when the Federal Reserve Board determines that the activity or the control or the subsidiary or affiliates constitutes a significant risk to the financial safety, soundness or stability of any of its banking subsidiaries. The Federal Reserve Board also has the authority to regulate provisions of certain bank holding company debt, including authority to impose interest ceilings and reserve requirements on such debt. Under certain circumstances, the Company must file written notice and obtain approval from the Federal Reserve Board prior to purchasing or redeeming its equity securities.

Under the Federal Reserve Board's regulations, a bank holding company is required to serve as a source of financial and managerial strength to its subsidiary banks and may not conduct its operations in an unsafe and unsound manner. In addition, it is the Federal Reserve Board's policy that in serving as a source of strength to its subsidiary banks, a bank holding company should stand ready to use available resources to provide adequate capital funds to its subsidiary banks during periods of financial stress or adversity and should maintain the financial flexibility and capital-raising capacity to obtain additional resources for assisting its subsidiary banks. A bank holding company's failure to meet its obligations to serve as a source of strength to its subsidiary banks will generally be considered by the Federal Reserve Board to be an unsafe and unsound banking practice or a violation of the Federal Reserve Board's regulations or both.

The Company and the Bank are prohibited from engaging in certain tie-in arrangements in connection with any extension of credit, sale or lease of property or furnishing of services. For example, with certain exceptions, neither the Company nor the Bank may condition an extension of credit to a customer on either (1) a requirement that the customer obtain additional services provided by us or (2) an agreement by the customer to refrain from obtaining other services from a competitor.

The Company is subject to the periodic reporting requirements of the Securities Exchange Act of 1934, as amended, and files reports and proxy statements pursuant to such Act with the Securities and Exchange Commission (the "SEC").

- *The Bank*

The Bank is chartered under the laws of the State of California and its deposits are insured by the FDIC to the extent provided by law. The Bank is subject to the supervision of, and is regularly examined by, the DFI and the FDIC. For the Bank, such supervision and regulation includes comprehensive reviews of all major aspects of the Bank's business and condition. Various requirements and restrictions under the laws of the United States and the State of California affect the operations of the Bank. Federal and California statutes relate to many aspects of the Bank's operations, including reserves against deposits, interest rates payable on deposits, loans, investments, mergers and acquisitions, borrowings, dividends and locations of branch offices. Further, the Bank is required to maintain certain levels of capital.

If, as a result of an examination of a bank, the FDIC or the DFI should determine that the financial condition, capital resources, asset quality, earnings prospects, management, liquidity, or other aspects of a bank's operations are unsatisfactory or that a bank or its respective management is violating or has violated any law or regulation, various remedies are available to these regulatory agencies. Such remedies include the power to enjoin "unsafe or unsound" practices, to require affirmative action to correct any conditions resulting from any violation or practice, to issue an administrative order that can be judicially enforced, to direct an increase in capital, to restrict growth, to assess civil monetary penalties, to remove officers and directors, and ultimately to terminate deposit insurance, which for a California chartered bank would result in a revocation of the bank's charter.

- *Capital Standards*

The Federal Reserve Board and the FDIC have adopted risk-based minimum capital guidelines intended to provide a measure of capital that reflects the degree of risk associated with a banking organization's operations for both transactions reported on the balance sheet as assets and transactions, such as letters of credit and recourse arrangements, which are recorded as off balance sheet items. Under these guidelines, nominal dollar amounts of assets and credit equivalent amounts of off balance sheet items are multiplied by one of several risk adjustment percentages, which range from 0% for assets with low credit risk, such as certain U.S. Treasury securities, to 100% for assets with relatively high credit risk, such as business loans.

A banking organization's risk-based capital ratios are obtained by dividing its qualifying capital by its total risk adjusted assets. The regulators measure risk-adjusted assets, which includes off balance sheet items, against both total qualifying capital (the sum of Tier I capital and limited amounts of Tier II capital) and Tier I capital. Tier I capital consists primarily of common stock, retained earnings, non-cumulative perpetual preferred stock (cumulative perpetual preferred stock for bank holding companies) and minority interests in certain subsidiaries, less most intangible assets. Tier II capital may consist of a limited amount of the allowance for possible loan and lease losses, cumulative preferred stock, long term preferred stock, eligible term subordinated debt and certain other instruments with some characteristics of equity. The inclusion of elements of Tier II capital is subject to certain other requirements and limitations of the federal banking agencies. The federal banking agencies require a minimum ratio of qualifying total capital to risk-adjusted assets of 8% and a minimum ratio of Tier I capital

to risk-adjusted assets of 4%.

In addition to the risk-based guidelines, federal banking regulators require banking organizations to maintain a minimum amount of Tier I capital to total assets, referred to as the leverage ratio. For a banking organization rated in the highest of the five categories used by regulators to rate banking organizations, the minimum leverage ratio of Tier I capital to total assets is 3%. For all banking organizations not rated in the highest category, the minimum leverage ratio must be at least 4%. In addition to these uniform risk-based capital guidelines and leverage ratios that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios. Future changes in regulations or practices could further reduce the amount of capital recognized for purposes of capital adequacy. Such a change could affect the ability of the Company to grow and could restrict the amount of profits, if any, available for the payment of dividends.

The regulatory capital requirements, as well as the actual capital ratios for Heritage Oaks Bank and the Company as of December 31, 2007, are presented in detail in Note 11, Regulatory Matters of the Consolidated Financial Statements. See also "Capital" within Management's Discussion and Analysis of this Form 10-K. As of December 31, 2007, both the Bank and the Company exceeded the minimum capital requirements to be well capitalized.

Under applicable regulatory guidelines, the Company's trust preferred securities issued by our subsidiary capital trusts qualify as Tier I capital up to a maximum limit of 25% of total Tier I capital. Any additional portion of the trust preferred securities would qualify as Tier II capital. As of December 31, 2007, the subsidiary trusts had \$13.4 million in trust preferred securities outstanding, of which \$13.0 million qualify as Tier I capital.

In addition, the DFI has authority to take possession of the business and properties of a bank in the event that the tangible shareholders' equity of a Bank is less than the greater of (i) 4% of the banks total assets or (ii) \$1,000,000.

- *Prompt Corrective Action and Other Enforcement Mechanisms*

Federal banking agencies possess broad powers to take corrective and other supervisory action to resolve the problems of insured depository institutions, including but not limited to those institutions that fall below one or more prescribed minimum capital ratios described above. An institution that, based upon its capital levels, is classified as well capitalized, adequately capitalized, or undercapitalized may be treated as though it were in the next lower capital category if the appropriate federal banking agency, after notice and opportunity for hearing, determines that an unsafe or unsound condition or an unsafe or unsound practice warrants such treatment. At each successive lower capital category, an insured depository institution is subject to more restrictions. The federal banking agencies, however, may not treat a significantly undercapitalized institution as critically undercapitalized unless its capital ratio actually warrants such treatment.

In addition to measures taken under the prompt corrective action provisions, commercial banking organizations may be subject to potential enforcement actions by the federal regulators for unsafe or unsound practices in conducting their businesses or for violations of any law, rule, regulation, or any condition imposed in writing by the agency or any written agreement with the agency. Enforcement actions may include:

- the imposition of a conservator or receiver or the issuance of a cease-and-desist order that can be judicially enforced;
- the termination of insurance of deposits (in the case of a depository institution);
- the imposition of civil money penalties;
- the issuance of directives to increase capital;
- the issuance of formal and informal agreements;
- the issuance of removal and prohibition orders against institution-affiliated parties; and,
- the enforcement of such actions through injunctions or restraining orders based upon a judicial determination that the agency would be harmed if such equitable relief was not granted.

Additionally, a holding company's inability to serve as a source of strength to its subsidiary banking organizations could serve as an additional basis for a regulatory action against the holding company.

Banks are also subject to certain Federal Reserve Board restrictions on extensions of credit to executive officers, directors, principal shareholders or any related interests of such persons (i.e., insiders). Extensions of credit (1) must be made on

substantially the same terms and pursuant to the same credit underwriting procedures as those for comparable transactions with persons who are neither insiders nor employees, and (2) must not involve more than the normal risk of repayment or present other unfavorable features. Banks are also subject to certain lending limits and restrictions on overdrafts to insiders. A violation of these restrictions may result in regulatory sanctions on the bank or its insiders.

- *Safety and Soundness Standards*

The Federal Deposit Insurance Corporation Improvement Act ("FDICIA") imposes certain specific restrictions on transactions and requires federal banking regulators to adopt overall safety and soundness standards for depository institutions related to internal control, loan underwriting and documentation and asset growth. Among other things, FDICIA limits the interest rates paid on deposits by undercapitalized institutions, restricts the use of brokered deposits, limits the aggregate extensions of credit by a depository institution to an executive officer, director, principal shareholder or related interest, and reduces deposit insurance coverage for deposits offered by undercapitalized institutions for deposits by certain employee benefits accounts. The federal banking agencies may require an institution to submit to an acceptable compliance plan as well as have the flexibility to pursue other more appropriate or effective courses of action given the specific circumstances and severity of an institution's noncompliance with one or more standards.

- *Premiums for Deposit Insurance*

The Bank's deposits are currently insured to a maximum of \$100,000 per depositor by the FDIC except for certain retirement accounts which are insured up to \$250,000. The Bank is required to pay deposit insurance premiums. The premium amount is based upon a risk classification system established by the FDIC. Banks with higher levels of capital and a low degree of supervisory concern are assessed lower premiums than banks with lower levels of capital or a higher degree of supervisory concern. Effective January 1, 2007 the FDIC adopted a new rule for the insurance assessment on deposits. Under the new rule the charge for annual insurance deposit assessments will range from a minimum of 5 basis points to a maximum of 43 basis points per \$100 of insured deposits depending upon the risk assessment category into which the institution falls. Insured institutions are not all allowed to disclose their risk assessment classification and no assurance can be given as to what the future level of premiums will be.

Under the Federal Deposit Insurance Reform Act of 2005, the Bank received a one-time initial assessment credit to recognize its past contributions to the insurance fund. The Bank's one-time assessment credit was approximately \$126 thousand. This credit can be used to offset assessments until exhausted. During 2007, The Bank used the entire amount of the credit as an offset to its regular quarterly assessment.

In addition to the assessment for deposit insurance, institutions are required to make payments on bonds issued in the late 1980's by the Financing Corporation to recapitalize a predecessor deposit insurance fund. This payment is established quarterly and during the year ending December 31, 2007 averaged 1.14 basis points of assessable deposits.

The FDIC has authority to increase insurance assessments. A significant increase in insurance premiums could have an adverse effect on the operating expenses and results of operations of the Company. Management cannot predict what insurance assessment rates will be in the future.

The FDIC is authorized to terminate a depository institution's deposit insurance upon a finding by the FDIC that the institution's financial condition is unsafe or unsound or that the institution has engaged in unsafe or unsound practices or has violated any applicable rule, regulation, order or condition enacted or imposed by the institution's regulatory agency.

- *Sarbanes-Oxley Act of 2002*

On July 30, 2002, the Sarbanes-Oxley Act of 2002 ("SOX"), was signed into law to address corporate and accounting fraud. SOX establishes a new accounting oversight board that will enforce auditing standards and restricts the scope of services that accounting firms may provide to their public company audit clients. Among other things, SOX also (i) requires chief executive officers and chief financial officers to certify to the accuracy of periodic reports filed with the SEC; (ii) imposes new disclosure requirements regarding internal controls, off-balance-sheet transactions, and pro forma (non-GAAP) disclosures; (iii) accelerates the time frame for reporting of insider transactions and periodic disclosures by public companies; and (iv) requires companies to disclose whether or not they have adopted a code of ethics for senior financial officers and whether the audit committee includes at least one "audit committee financial expert."

Under SOX, the SEC is required to regularly and systematically review corporate filings, based on certain enumerated factors. To deter wrongdoing, SOX: (i) subjects bonuses issued to top executives to disgorgement if a restatement of a company's financial statements was due to corporate misconduct; (ii) prohibits an officer or director from misleading or coercing an auditor; (iii) prohibits insider trades during pension fund "blackout periods"; (iv) imposes new criminal penalties

for fraud and other wrongful acts; and (v) extends the period during which certain securities fraud lawsuits can be brought against a company or its officers.

As a public reporting company, the Company is subject to the requirements of SOX and related rules and regulations issued by the SEC and NASDAQ. It is anticipated that the Company will incur additional expense as a result of the Act, but we do not expect that such compliance will have a material impact on our business.

- *Financial Services Modernization Legislation*

On November 12, 1999, the Gramm- Leach-Bliley Act of 1999 (the "Financial Services Modernization Act") was signed into law. The Financial Services Modernization Act is intended to modernize the banking industry by removing barriers to affiliation among banks, insurance companies, the securities industry and other financial service providers. It provides financial organizations with the flexibility of structuring such affiliations through a holding company structure or through a financial subsidiary of a bank, subject to certain limitations. The Financial Services Modernization Act establishes a new type of bank holding company, known as a financial holding company, which may engage in an expanded list of activities that are "financial in nature," which include securities and insurance brokerage, securities underwriting, insurance underwriting and merchant banking. The Company has not sought "financial holding company" status and has no present plans to do so.

The Financial Services Modernization Act also sets forth a system of functional regulation that makes the Federal Reserve Board the "umbrella supervisor" for holding companies, while providing for the supervision of the holding company's subsidiaries by other federal and state agencies.

In addition, the Bank is subject to other provisions of the Financial Services Modernization Act, including those relating to CRA, privacy and safe-guarding confidential customer information, regardless of whether the Company elects to become a financial holding company or to conduct activities through a financial subsidiary of the Bank. The Company does not, however, currently intend to file notice with the Federal Reserve Board to become a financial holding company or to engage in expanded financial activities through a financial subsidiary of the Bank.

The Company and the Bank do not believe that the Financial Services Modernization Act will have a material adverse effect on their operations in the near-term. However, to the extent that it permits banks, securities firms, and insurance companies to affiliate, the financial services industry may experience further consolidation. The Financial Services Modernization Act is intended to grant to community banks certain powers as a matter of right that larger institutions have accumulated on an ad hoc basis. Nevertheless, this act may have the result of increasing the amount of competition that the Company faces from larger institutions and other types of companies offering financial products, many of which may have substantially more financial resources than the Company.

- *USA Patriot Act of 2001*

On October 26, 2001, President Bush signed the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism, or the Patriot Act, of 2001. Among other things, the Patriot Act (i) prohibits banks from providing correspondent accounts directly to foreign shell banks; (ii) imposes due diligence requirements on banks opening or holding accounts for foreign financial institutions or wealthy foreign individuals (iii) requires financial institutions to establish an anti-money-laundering compliance program, and (iv) eliminates civil liability for persons who file suspicious activity reports. The Patriot Act also increases governmental powers to investigate terrorism, including expanded government access to account records and make rules to implement the Patriot Act. On March 9, 2006, the President signed the USA Patriot Improvement and Reauthorization Act, which extended and modified the original act. While we believe the Patriot Act, as amended and reauthorized, may, to some degree, affect our recordkeeping and reporting expenses, we do not believe that it will have a material adverse effect on our business and operations.

- *Transactions between Affiliates*

Transactions between a bank and its "affiliates" are quantitatively and qualitatively restricted under the Federal Reserve Act. The Federal Reserve Board issued Regulation W on October 31, 2002, which comprehensively implements Sections 23A and 23B of the Federal Reserve Act. Sections 23A and 23B and Regulation W restrict loans by a depository institution to its affiliates, asset purchases by a depository institution from its affiliates, and other transactions between a depository institution and its affiliates. Regulation W unifies in one public document the Federal Reserve Board's interpretations of Section 23A and 23B. Regulation W had an effective date of April 1, 2003.

- *Community Reinvestment Act*

The Bank is subject to certain fair lending requirements and reporting obligations involving home mortgage lending operations and Community Reinvestment Act ("CRA") activities. The CRA generally requires the federal banking agencies to

evaluate the record of a financial institution in meeting the credit needs of their local communities, including low and moderate income neighborhoods. In addition to substantial penalties and corrective measures that may be required for a violation of certain fair lending laws, the federal banking agencies may take compliance with such laws and CRA into account when regulating and supervising other activities. When a bank holding company applies for approval to acquire a bank or other bank holding company, the Federal Reserve Board will review the assessment of each subsidiary bank of the applicant bank holding company, and such records may be the basis for denying the application. A bank's compliance with its CRA obligations is based on a performance-based evaluation system which bases CRA ratings on an institution's lending service and investment performance, resulting in a rating by the appropriate bank regulatory agency of "outstanding", "satisfactory", "needs to improve" or "substantial noncompliance." At its last examination by the FDIC, the Bank received a CRA rating of "Satisfactory."

- *Privacy*

Federal banking rules limit the ability of banks and other financial institutions to disclose non-public information about consumers to nonaffiliated third parties. Pursuant to these rules, financial institutions must provide:

- initial notices to customers about their privacy policies, describing the conditions under which they may disclose non-public information to nonaffiliated third parties and affiliates;
- annual notices of their privacy policies to current customers; and
- a reasonable method for customers to "opt out" of disclosures to nonaffiliated third parties.

These privacy provisions affect how consumer information is transmitted through diversified financial companies and conveyed to outside vendors. We have implemented our privacy policies in accordance with the law. In recent years, a number of states have implemented their own versions of privacy laws. For example, in 2003, California adopted standards that are more restrictive than federal law, allowing bank customers the opportunity to bar financial companies from sharing information with their affiliates.

- *Predatory Lending*

The term "predatory lending," much like the terms "safety and soundness" and "unfair and deceptive practices," is far-reaching and covers a potentially broad range of behavior. As such, it does not lend itself to a concise or a comprehensive definition. But typically predatory lending involves at least one, and perhaps all three, of the following elements:

- making unaffordable loans based on the assets of the borrower rather than on the borrower's ability to repay an obligation, or asset-based lending;
- inducing a borrower to refinance a loan repeatedly in order to charge high points and fees each time the loan is refinanced, or loan flipping; and
- engaging in fraud or deception to conceal the true nature of the loan obligation from an unsuspecting or unsophisticated borrower.

Federal Reserve Board regulations aimed at curbing such lending significantly widened the pool of high-cost home-secured loans covered by the Home Ownership and Equity Protection Act of 1994, a federal law that requires extra disclosures and consumer protections to borrowers. The following triggers coverage under the Home Ownership and Equity Protection Act of 1994:

- interest rates for first lien mortgage loans in excess of 8 percentage points above comparable Treasury securities,
- subordinate-lien loans of 10 percentage points above Treasury securities, and
- fees such as optional insurance and similar debt protection costs paid in connection with the credit transaction, when combined with points and fees if deemed excessive.

In addition, the regulation bars loan flipping by the same lender or loan servicer within a year. Lenders also will be presumed to have violated the law—which says loans shouldn't be made to people unable to repay them—unless they document that the borrower has the ability to repay. Lenders that violate the rules face cancellation of loans and penalties equal to the finance charges paid. The Company does not expect these rules and potential state action in this area to have a material impact on our financial condition or results of operations.

- *Bank Secrecy Act and Money Laundering Control Act*

In 1970, Congress passed the Currency and Foreign Transactions Reporting Act, otherwise known as the Bank Secrecy Act (the "BSA"), which established requirements for recordkeeping and reporting by banks and other financial institutions. The BSA was designed to help identify the source, volume and movement of currency and other monetary instruments into and out of the United States in order to help detect and prevent money laundering connected with drug trafficking, terrorism and other criminal activities. The primary tool used to implement BSA requirements is the filing of Suspicious Activity Reports. Today, the BSA requires that all banking institutions develop and provide for the continued administration of a program reasonably designed to assure and monitor compliance with certain recordkeeping and reporting requirements regarding both domestic and international currency transactions. These programs must, at a minimum, provide for a system of internal controls to assure ongoing compliance, provide for independent testing of such systems and compliance, designate individuals responsible for such compliance and provide appropriate personnel training.

## **WHERE YOU CAN FIND MORE INFORMATION**

Under the Securities Exchange Act of 1934 Sections 13 and 15(d), periodic and current reports must be filed with the SEC. The Company electronically files the following reports with the SEC: Form 10-K (Annual Report), Form 10-Q (Quarterly Report), Form 8-K (Current Report), insider ownership reports and Form DEF 14A (Proxy Statement). The Company may file additional forms. The SEC maintains an Internet site, [www.sec.gov](http://www.sec.gov), in which all forms filed electronically may be accessed. Additionally, all forms filed with the SEC and additional shareholder information is available free of charge on the Company's website: [www.heritageoaksbancorp.com](http://www.heritageoaksbancorp.com). The Company posts these reports to its website as soon as reasonably practicable after filing them with the SEC. None of the information on or hyperlinked from the Company's website is incorporated into this Annual Report on Form 10-K.

The Company also posts its Committee Charters, Code of Ethics, Code of Conduct and Corporate Governance Guidelines on the Company website.

## **ITEM 1A. RISK FACTORS**

**An investment in our common stock is subject to risks inherent to our business. The material risks and uncertainties that management believes may affect our business are described below. Before making an investment decision, you should carefully consider the risks and uncertainties described below together with all of the other information included or incorporated by reference in this Annual Report. The risks and uncertainties described below are not the only ones facing our business. Additional risks and uncertainties that management is not aware of or focused on or that management currently deems immaterial may also impair our business operations. This Annual Report is qualified in its entirety by these risk factors.**

**If any of the following risks actually occur, our financial condition and results of operations could be materially and adversely affected. If this were to happen, the value of our common stock could decline significantly, and you could lose all or part of your investment.**

## **RISKS ASSOCIATED WITH OUR BUSINESS**

*WE ARE HIGHLY DEPENDENT ON REAL ESTATE AND A DOWNTURN IN THE REAL ESTATE MARKET MAY HURT OUR BUSINESS.*

A significant portion of our loan portfolio is dependent on real estate. At December 31, 2007, real estate served as the principal source of collateral with respect to approximately 74.8% of our loan portfolio. A decline in current economic conditions, a decline in the local housing market, such as the one we are experiencing currently, or rising interest rates could have an adverse effect on the demand for new loans, the ability of borrowers to repay outstanding loans, the value of real estate and other collateral securing loans and the value of real estate owned by us, as well as our financial condition and results of operations in general and the market value of our common stock.

Acts of nature, including earthquakes, floods and fires, which may cause uninsured damage and other loss of value to real estate that secures these loans, may also negatively impact our financial condition.



*WE ALSO HAVE A CONCENTRATION IN HIGHER RISK COMMERCIAL REAL ESTATE LOANS.*

We also have a high concentration in commercial real estate or CRE loans. CRE loans as defined by final guidance issued by Bank regulators are defined as construction, land development, other land loans, loans secured by multifamily (5 or more) residential properties, and loans secured by non-farm nonresidential properties. Following this definition, approximately 66.2% of our lending portfolio can be classified as CRE lending. CRE loans generally involve a higher degree of credit risk than residential mortgage lending due, among other things, to the large amounts loaned to individual borrowers. Losses incurred on loans to a small number of borrowers could have a material adverse impact on our income and financial condition. In addition, unlike residential mortgage loans, commercial real estate loans generally depend on the cash flow from the property to service the debt. Cash flow may be significantly affected by general economic conditions.

Additionally, federal banking regulators recently issued final guidance regarding commercial real estate lending. This guidance suggests that institutions that are potentially exposed to significant commercial real estate concentration risk will be subject to increased regulatory scrutiny. Institutions that have experienced rapid growth in commercial real estate lending, have notable exposure to a specific type of commercial real estate lending, or are approaching or exceed certain supervisory criteria that measure an institution's commercial real estate portfolio against its capital levels, may be subject to such increased regulatory scrutiny. Our commercial real estate portfolio may be viewed as falling within one or more of the foregoing categories, and accordingly we may become subject to increased regulatory scrutiny because of our commercial real estate portfolio. If it is determined by our regulator that we have an undue concentration in commercial real estate lending, we may be required to maintain increased levels of capital and/or be required to reduce our concentration in commercial real estate loans.

*THE CURRENT CHANGING ECONOMIC ENVIRONMENT POSES SIGNIFICANT CHALLENGES FOR US.*

We are operating in a challenging and uncertain economic environment, including generally uncertain national and local conditions. Financial institutions continue to be affected by the softening of the real estate market and constrained financial markets. While we have very limited direct exposure to the residential real estate market and while we have no sub-prime residential loans or securities backed by such loans on our books, we are nevertheless affected by these events. Continued declines in real estate values, home sales volumes and financial stress on borrowers as a result of the uncertain economic environment, including job losses, interest rate resets on adjustable rate mortgage loans and other factors could have adverse effects on our borrowers which would adversely affect our financial condition and results of operations. This deterioration in economic conditions coupled with a possible national economic recession could drive losses beyond that which is provided for in our allowance for loan losses and result in the following other consequences:

- Loan delinquencies, problem assets and foreclosures may increase;
- Demand for our products and services may decline;
- Low cost or non-interest bearing deposits may decrease; and
- Collateral for our loans, especially real estate, may decline in value, in turn reducing customers' borrowing power, and reducing the value of assets and collateral associate with our existing loans.

*OUR REAL ESTATE LENDING ALSO EXPOSES US TO THE RISK OF ENVIRONMENTAL LIABILITIES.*

In the course of our business, we may foreclose and take title to real estate, and could be subject to environmental liabilities with respect to these properties. We may be held liable to a governmental entity or to third persons for property damage, personal injury, investigation and clean-up costs incurred by these parties in connection with environmental contamination, or may be required to investigate or clean up hazardous or toxic substances, or chemical releases at a property. The costs associated with investigation or remediation activities could be substantial. In addition, as the owner or former owner of a contaminated site, we may be subject to common law claims by third parties based on damages and costs resulting from environmental contamination emanating from the property. If we ever become subject to significant environmental liabilities, our business, financial condition, liquidity and results of operations could be materially and adversely affected.

*OUR BUSINESS IS SUBJECT TO INTEREST RATE RISK AND CHANGES IN INTEREST RATES MAY ADVERSELY AFFECT OUR PERFORMANCE AND FINANCIAL CONDITION.*

Our earnings are impacted by changing interest rates. Changes in interest rates impact the demand for new loans, the credit profile of our borrowers, the rates received on loans and securities and rates paid on deposits and borrowings. The difference

between the rates received on loans and securities and the rates paid on deposits and borrowings is known as interest rate spread. Given our current volume and mix of interest-bearing liabilities and interest-earning assets, we would expect our interest rate spread to increase if interest rates rise and, conversely, to decline if interest rates fall. Increasing levels of competition in the banking and financial services business may decrease our net interest margin by forcing us to offer lower lending interest rates and pay higher deposit interest rates. Although we believe our current level of interest rate sensitivity is reasonable, significant fluctuations in interest rates and increasing competition may have an adverse effect on our business, financial condition and results of operations.

A sustained decrease in market interest rates could adversely affect our earnings. When interest rates decline, borrowers tend to refinance higher-rate, fixed-rate loans at lower rates, prepaying their existing loans. Under those circumstances, we would not be able to reinvest those prepayments in assets earning interest rates as high as the rates on the prepaid loans. In addition, our commercial real estate and commercial loans, which carry interest rates that, in general, adjust in accordance with changes in the prime rate, will adjust to lower rates. We are also significantly affected by the level of loan demand available in our market. The inability to make sufficient loans directly affects the interest income we earn. Lower loan demand will generally result in lower interest income realized as we place funds in lower yielding investments.

*FAILURE TO SUCCESSFULLY EXECUTE OUR STRATEGY MAY ADVERSELY AFFECT OUR PERFORMANCE.*

Our financial performance and profitability depends on our ability to execute our corporate growth strategy. Continued growth, however, may present operating and other problems that could adversely affect our business, financial condition and results of operations. Accordingly, there can be no assurance that we will be able to execute our growth strategy or maintain the level of profitability that we have recently experienced. Factors that may adversely affect our ability to attain our long-term financial performance goals include those stated elsewhere in this section, as well as:

- Inability to control non-interest expense, including, but not limited to, rising employee, regulatory compliance, and healthcare costs;
- Inability to increase non-interest income; and
- Continuing ability to expand, through de novo branching or finding acquisition targets at valuation levels we find attractive.

*ECONOMIC CONDITIONS IN THE CENTRAL COAST OF CALIFORNIA AREA MAY ADVERSELY AFFECT OUR OPERATIONS AND / OR CAUSE US TO SUSTAIN LOSSES.*

Our retail and commercial banking operations are concentrated primarily in San Luis Obispo and Santa Barbara Counties. As a result of this geographic concentration, our results of operations depend largely upon economic conditions in this area. A significant source of risk arises from the possibility that losses will be sustained if a significant number of our borrowers, guarantors and related parties fail to perform in accordance with the terms of their loans. This risk increases when the economy is weak. We have adopted underwriting and credit monitoring procedures and credit policies, including the establishment and review of the allowance for credit losses, that management believes is appropriate to minimize this risk by assessing the likelihood of nonperformance, tracking loan performance and diversifying our credit portfolio. These policies and procedures, however, may not prevent unexpected losses that could materially adversely affect our results of operations in general and the market value of our stock.

Our primary market area is an increasingly competitive and overcrowded banking market. Our ability to achieve the growth outlined in our corporate strategic goals may be dependent in part on an ability to grow through the successful addition of new branches or the identification and acquisition of potential targets at acceptable pricing levels either inside or outside of our primary market. If we are unable to attract significant new business through strategic branching, or acquire new business through our acquisition of other banks, our growth in loans and deposits and, therefore, our earnings, may be adversely affected.

*WE FACE STRONG COMPETITION FROM FINANCIAL SERVICE COMPANIES AND OTHER COMPANIES THAT OFFER BANKING SERVICES WHICH MAY HURT OUR BUSINESS.*

The financial services business in our market areas is highly competitive. It is becoming increasingly competitive due to changes in regulation, technological advances, and the accelerating pace of consolidation among financial services providers. We face competition both in attracting quality assets and deposits and in making loans. We compete for loans principally through the interest rates and loan fees we charge and the efficiency and quality of services we provide.

Increasing levels of competition in the banking and financial services business may reduce our market share, decrease loan demand, cause the prices we charge for our services to fall, or decrease our net interest margin by forcing us to offer lower lending interest rates and pay higher deposit interest rates. Therefore, our results may differ in future periods depending upon the nature or level of competition.

Technology and other changes are allowing parties to complete financial transactions that historically have involved banks through alternative methods. For example, consumers can now maintain funds that would have historically been held as bank deposits in brokerage accounts or mutual funds. Consumers can also complete transactions such as paying bills and/or transferring funds directly without the assistance of banks. The process of eliminating banks as intermediaries, known as “disintermediation,” could result in the loss of fee income, as well as the loss of customer deposits and the related income generated from those deposits. The loss of these revenue streams and the lower cost deposits as a source of funds could have a material adverse effect on our financial condition and results of operations.

*WE MAY NOT BE ABLE TO ATTRACT AND RETAIN SKILLED PEOPLE.*

Our success depends, in large part, on our ability to attract and retain key people. Competition for the best people in most of our activities can be intense and we may not be able to hire people or to retain them. The unexpected loss of services of one or more of our key personnel could have a material adverse impact on our business because of their skills, knowledge of our market, years of industry experience and the difficulty of promptly finding qualified replacement personnel.

*OUR INTERNAL OPERATIONS ARE SUBJECT TO A NUMBER OF RISKS.*

We are subject to certain operations risks, including, but not limited to, data processing system failures and errors, customer or employee fraud and catastrophic failures resulting from terrorist acts or natural disasters. We maintain a system of internal controls to mitigate against such occurrences and maintain insurance coverage for such risks that are insurable, but should such an event occur that is not prevented or detected by our internal controls, uninsured or in excess of applicable insurance limits, it could have a significant adverse impact on our business, financial condition or results of operations.

- *Information Systems*

We rely heavily on communications and information systems to conduct our business. Any failure, interruption or breach in security of these systems could result in failures or disruptions in our customer relationship management, general ledger, deposit, loan and other systems. While we have policies and procedures designed to prevent or limit the effect of the failure, interruption or security breach of our information systems, there can be no assurance that any such failures, interruptions or security breaches will not occur or, if they do occur, that they will be adequately addressed. The occurrence of any failures, interruptions or security breaches of our information systems could damage our reputation, result in a loss of customer business, subject us to additional regulatory scrutiny, or expose us to civil litigation and possible financial liability, any of which could have a material adverse effect on our financial condition and results of operations.

- *Technological Advances*

The financial services industry is continually undergoing rapid technological change with frequent introductions of new technology-driven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. Our future success depends, in part, upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands, as well as to create additional efficiencies in our operations. Many of our competitors have substantially greater resources to invest in technological improvements. We may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to our customers. Failure to successfully keep pace with technological change affecting the financial services industry could have a material adverse impact on our business and, in turn, our financial condition and results of operations.

- *Severe Weather, Natural Disasters, Acts of War or Terrorism and Other External Events*

Severe weather, natural disasters, acts of war or terrorism and other adverse external events could have a significant impact on our ability to conduct business. Such events could affect the stability of our deposit base, impair the ability of borrowers to repay outstanding loans, impair the value of collateral securing loans, cause significant property damage, result in loss of revenue and/or cause us to incur additional expenses. For example, the Central Coast of California is subject to earthquakes and fires. Operations in our market could be disrupted by both the evacuation of large portions of the population as well as damage and/or lack of access to our banking and operation facilities. While we have not experienced such an occurrence to date, other severe weather or natural disasters, acts of war or terrorism or other adverse external events may occur in the

future. Although management has established disaster recovery policies and procedures, the occurrence of any such event could have a material adverse effect on our business, which, in turn, could have a material adverse effect on our financial condition and results of operations.

- *We Depend On Cash Dividends From Our Subsidiary Bank To Meet Our Cash Obligations*

As a holding company, dividends from our subsidiary bank provide a substantial portion of our cash flow used to service the interest payments on our trust preferred securities and our other obligations, including cash dividends. See “Item 5 – Market for Common Equity and Related Stockholder Matters.” Various statutory provisions restrict the amount of dividends our subsidiary bank can pay to us without regulatory approval.

#### *OUR RECENT ACQUISITION OF BUSINESS FIRST NATIONAL BANK PRESENTS CERTAIN RISKS TO OUR OPERATIONS.*

There are risks commonly encountered with growth through acquisition of banks. These risks include, among other things:

- Difficulty of integrating the operations and personnel of the acquired bank and its branches;
- Potential disruption of our ongoing business;
- Inability of our management to maximize our financial and strategic position by the successful implementation of uniform product offerings and the incorporation of uniform technology into our product offerings and control systems; and
- Inability to maintain uniform standards, controls, procedures and policies and the impairment of relationships with employees and customers as a result of changes in management.

While we believe the integration of Business First National Bank is going well, we cannot assure you that we will be successful in overcoming these risks or any other problems encountered in connection with this acquisition. Our inability to improve the operating performance of Business First National Bank or to integrate its operations successfully could have a material adverse effect on our business, financial condition, results of operations and cash flows. In addition, we have incurred and will continue to incur substantial expenses, including the expenses of integrating the operations of Business First National Bank with our existing business.

## **RISKS ASSOCIATED WITH OUR INDUSTRY**

#### *WE ARE SUBJECT TO GOVERNMENT REGULATION THAT MAY LIMIT OR RESTRICT OUR ACTIVITIES, WHICH IN TURN MAY ADVERSELY IMPACT OUR OPERATIONS.*

The financial services industry is regulated extensively. Federal and State regulation is designed primarily to protect the deposit insurance funds and consumers, and not to benefit our shareholders. These regulations can sometimes impose significant limitations on our operations. New laws and regulations or changes in existing laws and regulations or repeal of existing laws and regulations may adversely impact our business. For example, operating expenses of approximately \$128 thousand were attributable to compliance with the Sarbanes-Oxley Act provisions in the year ended December 31, 2007. We anticipate that continued compliance with, among other regulatory provisions, The Sarbanes-Oxley Act will impact future operating expenses. Further, federal monetary policy, particularly as implemented through the Federal Reserve System, significantly affects economic conditions for us.

#### *NEW LEGISLATIVE AND REGULATORY PROPOSALS MAY AFFECT OUR OPERATIONS AND GROWTH.*

Proposals to change the laws and regulations governing the operations and taxation of, and federal insurance premiums paid by, banks and other financial institutions and companies that control such institutions are frequently raised in the U.S. Congress, state legislatures and before bank regulatory authorities. The likelihood of any major changes in the future and the impact such changes might have on us or our subsidiaries are impossible to determine. Similarly, proposals to change the accounting treatment applicable to banks and other depository institutions are frequently raised by the SEC, the federal banking agencies, the IRS and other appropriate authorities. The likelihood and impact of any additional future changes in law or regulation and the impact such changes might have on us or our subsidiaries are impossible to determine at this time.

## **RISKS ASSOCIATED WITH OUR STOCK**

### *OUR STOCK TRADES LESS FREQUENTLY THAN OTHERS.*

Although our common stock is listed for trading on the NASDAQ Capital Market, the trading volume in our common stock is less than that of other larger financial services companies. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of willing buyers and sellers of our common stock at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control. Given the lower trading volume of our common stock, significant sales of our common stock, or the expectation of these sales, could cause our stock price to fall.

### *OUR STOCK PRICE IS AFFECTED BY A VARIETY OF FACTORS.*

Stock price volatility may make it more difficult for you to resell your common stock when you want and at prices you find attractive. Our stock price can fluctuate significantly in response to a variety of factors discussed in this section, including, among other things:

- Actual or anticipated variations in quarterly results of operations.
- Recommendations by securities analysts.
- Operating and stock price performance of other companies that investors deem comparable to our company.
- News reports relating to trends, concerns and other issues in the financial services industry.
- Perceptions in the marketplace regarding our company and/or its competitors.

### *OUR COMMON STOCK IS NOT AN INSURED DEPOSIT.*

Our common stock is not a bank deposit and, therefore, is not insured against loss by the FDIC, any other deposit insurance fund or by any other public or private entity. Investment in our common stock is inherently risky for the reasons described in this "Risk Factors" section and elsewhere in this report and is subject to the same market forces that affect the price of common stock in any company. As a result, if you acquire our common stock, you may lose some or all of your investment.

### *OUR ARTICLES OF INCORPORATION AND BY-LAWS, AS WELL AS CERTAIN BANKING LAWS, MAY HAVE AN ANTI-TAKEOVER EFFECT.*

Provisions of our articles of incorporation, bylaws and federal banking laws, including regulatory approval requirements, could make it more difficult for a third party to acquire us, even if doing so would be perceived to be beneficial to our shareholders. The combination of these provisions may hinder a non-negotiated merger or other business combination, which, in turn, could adversely affect the market price of our common stock.

## **ITEM 1B. UNRESOLVED STAFF COMMITMENTS**

None.

## **ITEM 2. DESCRIPTION OF PROPERTIES**

The Company's headquarters are located at 545 12<sup>th</sup> Street in Paso Robles, California. It is an office occupied solely by the Bank. Additionally, the Company occupies a three story administrative facility from where all administrative functions are based. This facility is located at 1222 Vine Street in Paso Robles, California. The Company also occupies fourteen branches within the counties of San Luis Obispo and Santa Barbara. The bank currently owns one of the fourteen branches that it occupies and leases the remaining branches from various unaffiliated parties for an approximate aggregate amount of \$189 thousand per month. Additionally, the Company subleases part of five branches to unaffiliated parties. The income associated with these subleases is approximately \$24 thousand per month.

In June of 2007, the Company sold four of its properties to First States Group, L.P. ("First States"), an unaffiliated party, in a sale-leaseback transaction for approximately \$12.8 million. In connection with the sale, the Bank entered four separate lease agreements with First States Investors, LLC to lease back three branches and one administrative facility under which the bank will continue to utilize for the normal course of business. The three branches are located in Paso Robles, Arroyo Grande and Santa Maria, California. The administrative facility is located in Paso Robles, California. The initial annual base rents for the Paso Robles, Arroyo Grande, and Santa Maria branches are \$199 thousand, \$92 thousand, and \$151 thousand, respectively. The initial annual base rent for the administrative facility is \$455 thousand. Each of the four leases contain an annual rent escalation clause equal to the lower of CPI-U (Consumer Price Index for all Urban Consumers) or 2.5 percent, commencing in the second year of the lease term. Each of the four leases provide for an initial term of 15 years with the option to renew for two 10 year terms.

The Company believes its facilities are adequate for its present needs. The Company believes that the insurance coverage on all properties is adequate. Most of the leases contain multiple renewal options and provisions for rental increases, principally for changes in the cost of living index, property taxes and maintenance.

## **ITEM 3. LEGAL PROCEEDINGS**

The Bank is, from time to time, subject to various pending and threatened legal actions which arise out of the normal course of its business. Neither the Company nor the Bank is a party to any pending material legal or administrative proceedings (other than ordinary routine litigation incidental to the Company's or the Bank's business).

## **ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITIES HOLDERS**

There were no matters submitted to a vote of the shareholders in the fourth quarter of 2007.

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES

#### MARKET INFORMATION

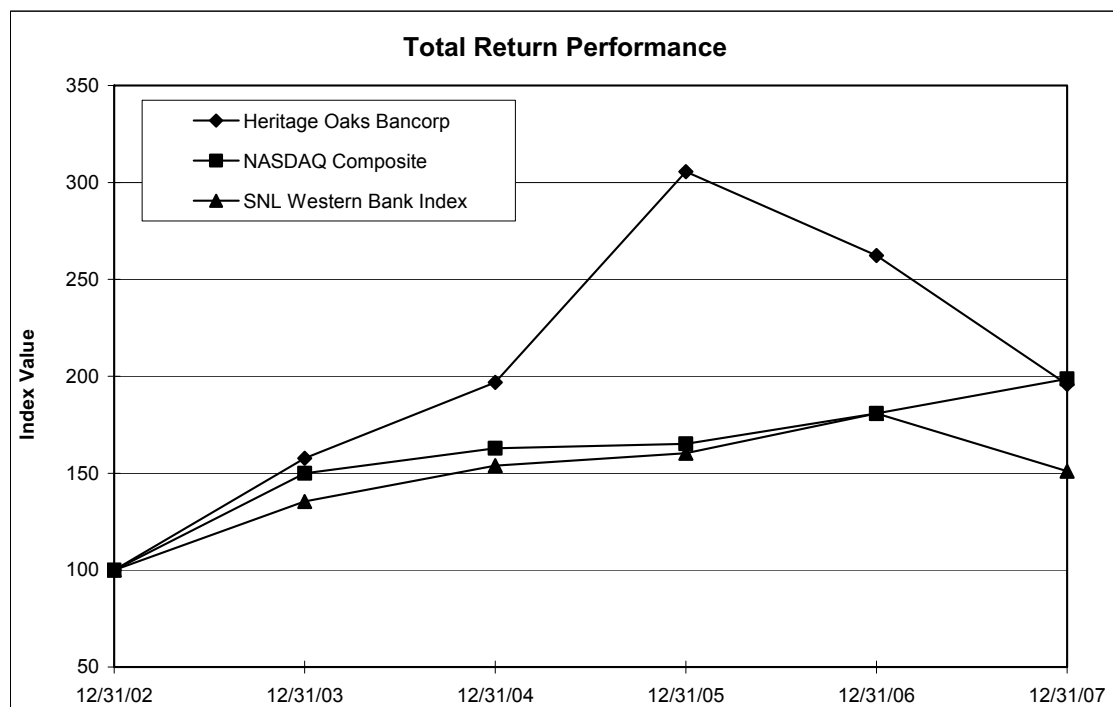
The Company's Common Stock trades on the NASDAQ Capital Market under the symbol "HEOP."

The following table summarizes those trades of the Company's Common Stock on NASDAQ, setting forth the approximate high and low closing sales prices for each quarterly period ended since January 1, 2006:

Quarters Ended	Closing Prices	
	High	Low
December 31, 2007	\$ 16.99	\$ 12.60
September 30, 2007	18.19	14.60
June 30, 2007	18.73	17.23
March 31, 2007	18.45	17.18
December 31, 2006	\$ 19.06	\$ 16.36
September 30, 2006	17.00	15.87
June 30, 2006	19.53	16.50
March 31, 2006	22.90	18.32

Prices listed above have been adjusted to reflect all stock dividend and split activity.

The following graph provides a five year comparison of cumulative total returns for Heritage Oaks Bancorp Common Stock, the NASDAQ Composite Index, and the SNL Western Bank Index.



#### HOLDERS

As of February 1, 2008, there were approximately 2,014 holders of the Company's Common Stock. There are no other classes of equity securities outstanding.

## DIVIDENDS

The Company is a legal entity separate and distinct from the Bank. The Company's shareholders are entitled to receive dividends when and as declared by its Board of Directors, out of funds legally available therefore, subject to the restrictions set forth in the California General Corporation Law (the "Corporation Law"). The Corporation Law provides that a corporation may make a distribution to its shareholders if the corporation's retained earnings equal at least the amount of the proposed distribution. The Corporation Law also provides that, in the event that sufficient retained earnings are not available for the proposed distribution, a corporation may nevertheless make a distribution to its shareholders if it meets two conditions, which generally stated are as follows: (i) the corporation's assets equal at least 1-1/4 times its liabilities, and (ii) the corporation's current assets equal at least its current liabilities or, if the average of the corporation's earnings before taxes on income and before interest expenses for the two preceding fiscal years was less than the average of the corporation's interest expenses for such fiscal years, then the corporation's current assets must equal at least 1-1/4 times its current liabilities. Refer to "Item 7. Management's Discussion and Analysis of Financial condition and Results of Operations" on junior subordinated debenture limitations on dividends.

The ability of the Company to pay a cash dividend and to service the debt on its junior subordinated debentures depends largely on the Bank's ability to pay a cash dividend to the Company. The payment of cash dividends by the Bank is subject to restrictions set forth in the California Financial Code (the "Financial Code"). The Financial Code provides that a bank may not make a cash distribution to its shareholders in excess of the lesser of (a) bank's retained earnings; or (b) bank's net income for its last three fiscal years, less the amount of any distributions made by the bank or by any majority-owned subsidiary of the bank to the shareholders of the bank during such period. However, a bank may, with the approval of the DFI, make a distribution to its shareholders in an amount not exceeding the greatest of (x) its retained earnings; (y) its net income for its last fiscal year; or (z) its net income for its current fiscal year. In the event that the DFI determines that the shareholders' equity of a bank is inadequate or that the making of a distribution by the bank would be unsafe or unsound, the DFI may order the bank to refrain from making a proposed distribution. The FDIC may also restrict the payment of dividends if such payment would be deemed unsafe or unsound or if after the payment of such dividends, the bank would be included in one of the "undercapitalized" categories for capital adequacy purposes pursuant to federal law. (See, "Item 1 - Description of Business - Prompt Corrective Action and Other Enforcement Mechanisms.") Additionally, while the Federal Reserve Board has no general restriction with respect to the payment of cash dividends by an adequately capitalized bank to its parent holding company, the Federal Reserve Board might, under certain circumstances, place restrictions on the ability of a particular bank to pay dividends based upon peer group averages and the performance and maturity of the particular bank, or object to management fees to be paid by a subsidiary bank to its holding company on the basis that such fees cannot be supported by the value of the services rendered or are not the result of an arm's length transaction. Under these provisions, the amount available for distribution from the Bank to the Company was approximately \$20 million at December 31, 2007.

## CASH DIVIDENDS

The following table provides a summary of cash dividends the Company has declared and paid on its common stock during 2007 and 2006:

<b>Dividend Type</b>	<b>Dividend Amount Per Share</b>	<b>Declaration Date</b>	<b>Record Date</b>	<b>Payable Date</b>
Regular quarterly dividend	\$ 0.08	17-Oct-07	2-Nov-07	16-Nov-07
Regular quarterly dividend	\$ 0.08	18-Jul-07	3-Aug-07	17-Aug-07
Regular quarterly dividend	\$ 0.08	20-Apr-07	4-May-07	18-May-07
Regular quarterly dividend	\$ 0.08	19-Jan-07	2-Feb-07	16-Feb-07
Regular quarterly dividend	\$ 0.08	20-Oct-06	3-Nov-06	17-Nov-06
Regular quarterly dividend	\$ 0.08	21-Jul-06	11-Aug-06	25-Aug-06
Special cash dividend	\$ 0.25	21-Apr-06	8-May-06	19-May-06

Whether or not dividends will be paid in the future will be determined by the Board of Directors after consideration of various factors. The Company's profitability and regulatory capital ratios in addition to other financial conditions will be key factors considered by the Board of Directors in making such determinations regarding the payment of dividends by the Company.



SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLANS

In May 2005, stockholders approved the Company's 2005 Equity Based Compensation Plan (the "2005 Plan"). The principal purpose of the 2005 Plan is to promote the success of the Company by providing an additional means to attract, motivate, retain and reward key employees and directors of the Company and its subsidiaries with stock options and other equity based incentives for high levels of individual performance and improved financial performance of the Company. The 2005 Plan provides no further grants may be made from the 1997 Stock Option Plan.

The 2005 Plan authorizes the granting of: Incentive Stock Options; Non-Qualified Stock Options; Stock Appreciation Rights; Restricted Stock Awards; Restricted Stock Units; and Performance Share Cash Only Awards. Vesting restrictions on awards may be time based and/or performance based; Participation in the 2005 Plan is limited to officers at the level of Vice President or above and other officers who provide substantial services to the Company as well as the Company's directors.

The following table summarizes information as of December 31, 2007 relating to equity compensation plans of the Company pursuant to which grants of options, restricted stock or other rights to acquire shares may be granted from time to time:

Plan Category	Plan Year	Number of Securities To Be Issued Upon Exercise of Outstanding Options, Warrants of Rights	Weighted Average Exercise Price of Outstanding Options, Warrants of Rights	Number of Securities Remaining Available For Future Issuance
Equity compensation plans approved by security holders:	1990	-	\$ -	-
	1997	300,243	\$ 6.47	- (1)
	2005	140,851 (2)	\$ 13.68	-
	2005	66,300 (3)	\$ -	432,830
Equity compensation plans not approved by security holders:	N/A	N/A	N/A	N/A
<b>Totals</b>		<b>507,394</b>	<b>\$ 12.89</b>	<b>432,830</b>

(1) No further grants may be made from the 1997 Stock Option Plan.

(2) During 2007, 100,851 shares were granted in connection with the acquisition of Business First. Additionally, 40,000 shares were granted to various members of the Board of Directors from this plan.

(3) The awards presented here are in the form of restricted share grants. Restrictions lapse completely on the fifth anniversary date from issuance.

PURCHASES OF EQUITY SECURITIES

On July 21, 2006, the Company's Board of Directors adopted a one year stock repurchase program in the initial amount of 40,000 shares and an expiration date of July 21, 2007. The repurchase program seeks to reduce the number of outstanding shares resulting in an improvement to the Company's earnings per share and to its return on equity. In October 2006, the Board approved an increase in the stock repurchase program to a total of 100,000 shares. On July 18, 2007, the Board of Directors authorized an additional one year extension of the stock repurchase program, which will expire in July 2008. Under the one year extension the Company may repurchase up to 100,000 shares of its common stock. As of December 31, 2007, the Company had repurchased 53,500 shares of its common stock under the current plan, of which 13,500 shares were repurchased during 2007 at an average cost of \$15.92 per share. All of these shares were purchased at current market prices on the date of transaction in compliance with SEC rules. As of December 31, 2007, the Company was authorized to repurchase up to an additional 46,500 shares under this program.

The table below summarizes our monthly repurchases and redemptions of our common equity securities during the three months ended December 31, 2007:

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid Per Share</b>	<b>Total Number of Shares Purchased As Part of Publicly Announced Plan</b>	<b>Remaining Number of Shares That May Be Purchased Under The Publicly Announced Plan (1)</b>
October	1,500	\$ 16.15	1,500	52,500
November	6,000	\$ 15.74	6,000	46,500
December	-	\$ -	-	46,500
<b>Total</b>	<b>7,500</b>	<b>\$ 15.82</b>	<b>7,500</b>	<b>46,500</b>

(1) Includes the additional 60,000 shares added to the plan in October 2006

As indicated in the table above, the Company repurchased 7,500 shares of its common stock during the fourth quarter of 2007 at an average cost of \$15.82 per share.

## ITEM 6. SELECTED FINANCIAL DATA

The table below provides selected financial data that highlights the Company's performance results for the five years ended December 31, 2007, 2006, 2005, 2004 and 2003 and for the three months ended December 31, 2007 and 2006:

<i>(dollar amounts in thousands, except share data)</i>	For the three months ended, December 31,		At or for the years ended December 31,					
	2007	2006	2007	2006	2005	2004	2003	
<b>Consolidated Income Data:</b>								
Interest income	\$ 13,155	\$ 9,932	\$ 45,174	\$ 36,372	\$ 30,175	\$ 23,313	\$ 18,174	
Interest expense	4,374	2,981	14,751	9,316	5,016	3,361	3,463	
Net interest income	8,781	6,951	30,423	27,056	25,159	19,952	14,711	
Provision for loan losses	140	120	660	600	710	410	370	
Net interest income after provision for loan losses	8,641	6,831	29,763	26,456	24,449	19,542	14,341	
Non-interest income	1,439	1,301	5,349	4,952	5,009	4,999	3,797	
Non-interest expense	6,874	5,539	23,908	20,955	18,718	17,198	12,425	
Income before income taxes	3,206	2,593	11,204	10,453	10,740	7,343	5,713	
Provision for income taxes	1,228	944	4,287	3,791	4,103	2,759	2,117	
Net income	\$ 1,978	\$ 1,649	\$ 6,917	\$ 6,662	\$ 6,637	\$ 4,584	\$ 3,596	
<b>Share Data:</b>								
Earnings per share - basic	\$ 0.27	\$ 0.26	\$ 1.04	\$ 1.05	\$ 1.08	\$ 0.77	\$ 0.71	
Earnings per share - diluted	\$ 0.26	\$ 0.25	\$ 1.00	\$ 1.01	\$ 1.01	\$ 0.71	\$ 0.66	
Dividend payout ratio (1)	29.58%	30.86%	30.76%	39.05%	0.00%	0.00%	0.00%	
Book value per share	\$ 9.49	\$ 7.80	\$ 9.49	\$ 7.80	\$ 7.20	\$ 6.19	\$ 5.42	
Actual shares outstanding at end of period	7,317,932	6,345,639	7,317,932	6,345,639	6,231,982	3,817,943	3,604,497	
Weighted average shares outstanding - Basic	7,316,886	6,355,466	6,651,594	6,333,924	6,167,937	5,990,498	5,057,687	
Weighted average shares outstanding - Diluted	7,511,625	6,598,355	6,884,575	6,595,793	6,551,389	6,434,768	5,407,251	
<b>Consolidated Balance Sheet Data:</b>								
Total cash and cash equivalents	\$ 46,419	\$ 23,034	\$ 46,419	\$ 23,034	\$ 44,559	\$ 21,867	\$ 77,114	
Total investments and other securities	\$ 47,556	\$ 38,445	\$ 47,556	\$ 38,445	\$ 44,402	\$ 57,394	\$ 54,956	
Total gross loans	\$ 613,217	\$ 444,983	\$ 613,217	\$ 444,983	\$ 368,133	\$ 339,693	\$ 278,135	
Allowance for loan losses	\$ (6,143)	\$ (4,081)	\$ (6,143)	\$ (4,081)	\$ (3,881)	\$ (3,247)	\$ (3,070)	
Total assets	\$ 745,554	\$ 541,774	\$ 745,554	\$ 541,774	\$ 488,501	\$ 448,012	\$ 441,948	
Total deposits	\$ 644,808	\$ 420,521	\$ 644,808	\$ 420,521	\$ 417,797	\$ 370,441	\$ 366,439	
Junior subordinated debt	\$ 13,403	\$ 16,496	\$ 13,403	\$ 16,496	\$ 8,248	\$ 8,248	\$ 8,248	
Total stockholders' equity	\$ 69,450	\$ 49,472	\$ 69,450	\$ 49,472	\$ 44,845	\$ 37,250	\$ 32,288	
<b>Selected Other Balance Sheet Data:</b>								
Average assets	\$ 709,304	\$ 530,829	\$ 605,736	\$ 503,877	\$ 480,204	\$ 447,428	\$ 343,171	
Average earning assets	\$ 654,146	\$ 482,138	\$ 555,871	\$ 455,497	\$ 435,613	\$ 391,532	\$ 305,452	
Average stockholders' equity	\$ 67,343	\$ 48,342	\$ 55,927	\$ 47,236	\$ 41,340	\$ 34,854	\$ 23,169	
<b>Selected Financial Ratios :</b>								
Return on average assets	1.11%	1.23%	1.14%	1.32%	1.38%	1.02%	1.05%	
Return on average stockholders' equity	11.65%	13.53%	12.37%	14.10%	16.06%	13.15%	15.52%	
Net interest margin (2)	5.33%	5.72%	5.47%	5.94%	5.78%	5.10%	4.82%	
Efficiency ratio (3)	67.26%	67.12%	66.83%	65.47%	62.04%	68.93%	67.13%	
<b>Capital Ratios:</b>								
Average stockholders' equity to average assets	9.49%	9.11%	9.23%	9.37%	8.61%	7.79%	6.75%	
Leverage Ratio	9.60%	11.00%	9.60%	11.00%	9.61%	8.34%	8.30%	
Tier 1 Risk-Based Capital ratio	10.08%	11.51%	10.08%	11.51%	10.98%	9.78%	10.15%	
Total Risk-Based Capital ratio	11.04%	12.36%	11.04%	12.36%	11.93%	10.65%	11.14%	
<b>Selected Asset Quality Ratios:</b>								
Non-performing loans to total loans (4)	0.06%	0.01%	0.06%	0.01%	0.01%	0.27%	0.59%	
Non-performing assets to total loans	0.06%	0.01%	0.06%	0.01%	0.01%	0.27%	0.59%	
Non-performing assets to total assets (5)	0.05%	0.01%	0.05%	0.01%	0.01%	0.21%	0.37%	
Allowance for loan losses to total loans	1.00%	0.92%	1.00%	0.92%	1.05%	0.96%	1.10%	
Allowance for loan losses to non-performing loans	1817.46%	7420.00%	1817.46%	7420.00%	7187.00%	348.00%	188.00%	
Allowance for loan losses to non-performing assets	1817.46%	7420.00%	1817.46%	7420.00%	7187.00%	348.00%	188.00%	
Net charge-offs(recoveries) to average loans	0.02%	-0.02%	0.00%	0.10%	0.02%	0.08%	0.10%	

(1) Cash dividends totaling \$0.08 per share were paid in the fourth quarters of 2007 and 2006. For the years 2007 and 2006, cash dividends totaling \$0.32 and \$0.49 per share were paid. In the first quarter of 2006, the Company paid a special cash dividend of \$0.25 per share. No cash dividends were paid in 2005, 2004 and 2003.

(2) Net interest margin represents net interest income as a percentage of average interest-earning assets.

(3) Efficiency ratio represents noninterest expenses, excluding loan loss provision, as a percentage of the aggregate of net interest income and noninterest income.

(4) Non-performing loans are defined as loans that are past due 90 days or more plus loans placed in non-accrual status.

(5) Non-performing assets are defined as assets that are past due 90 days or more plus assets placed in non-accrual status plus other real estate owned.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is an analysis of the financial condition and results of operations of the Company for the three years ended December 31, 2007. The analysis should be read in connection with the consolidated financial statements and notes thereto appearing elsewhere in this report.

### FINANCIAL OVERVIEW

For the years ended December 31, 2007, 2006 and 2005 the Company earned \$6.9 million, \$6.7 million, and \$6.6 million or \$1.00, \$1.01 and \$1.01 per share on a fully diluted basis, respectively. For 2007, net income on a year over year basis grew approximately \$0.3 million or 3.8%. The primary factor behind the year over year increase in net income was an \$8.8 million or 24.2% increase in interest income, resulting from the Company's continued loan growth, rising interest rates during the first half of 2007, and the acquisition of Business First. Since the acquisition, Business First has contributed approximately \$2.3 million in interest income to the Bank. Although the Bank did experience a significant amount of loan pay-downs during the year, the dollar amount of loans funded rose significantly from the prior year end, contributing the overall rise in organic loan growth and ultimately interest income.

During 2007, the Company experienced a significant rise in interest expense, which minimized the rise in net interest income. For the years ended December 31, 2007, 2006 and 2005 interest expense was \$14.8 million, \$9.3 million and \$5.0 million, respectively. For 2007, on a year over year basis, interest expense grew approximately \$5.4 million or 58.3%. This increase can be attributed to the considerable deposit growth the Bank experienced during 2007, specifically related to promotions designed to attract lower cost core deposits as well as rising interest rates during the first half of 2007. The growth in lower cost core deposits has, however, allowed the Bank to pay-down more expensive Federal Home Loan Bank borrowings in an effort to curb the rise in the Bank's overall cost of funds. Additionally, of the rise in interest expense approximately \$0.9 million or 15.8% can be attributed to the acquisition of Business First.

The rise in interest expense during 2007 has placed pressure on the net interest margin. The Company's net interest margin declined approximately 47 basis points in 2007 to 5.47% from 5.94% in 2006 and approximately 31 basis points from the 5.78% reported in 2005. Competition for lower cost core deposits and rising interest rates during the majority of 2007 were primary factors in the year over year decline in the net interest margin.

The Company also experienced a \$3.0 million or 14.0% rise in non-interest expense during 2007. For the years ended December 31, 2007, 2006 and 2005 non-interest expense was \$23.9 million, \$21.0 million and \$18.7 million, respectively. For 2007, the year over year rise in non-interest expenses is mainly attributable to a \$1.9 million or 16.7% rise in salaries and employee benefits. The increase in this category can be attributed in part to a full year impact of the Templeton branch opened in August 2006 as well as the addition of staff for a full-service branch in the town of San Miguel that has since opened in early 2008. Additionally, the acquisition of Business First accounted for approximately \$0.6 million or 29.3% of the rise in salaries and employee benefits on a year over year basis.

For 2007 the Company's efficiency ratio was 66.83%. This is slightly higher than the 65.47% and 62.04% the Company reported for the years ended December 31, 2006 and 2005, respectively. The rise in the efficiency ratio can be attributed to the addition of staff needed to position the Company for future growth, the acquisition of Business First, and the rise in interest expense during 2007, as previously mentioned.

Return on Equity ("ROE") was 12.37%, 14.10% and 16.06% for 2007, 2006 and 2005, respectively. In addition to the rise in interest and non-interest expenses, the acquisition of Business First has placed some pressure on ROE during the later half of 2007 due to the issuance of common stock to the former shareholders of Business First in connection with the acquisition.

At December 31, 2007, the Company had approximately \$745.6 million in total assets. This, when compared to the \$541.8 million reported at December 31, 2006, represents an increase of approximately \$203.8 million or 37.6%. Of this increase, approximately \$152.2 million can be attributed to the acquisition of and growth in Business First assets. During 2007, the increase in net loan balances contributed to the majority of the rise in total assets. Excluding the acquisition of Business First, the Bank's loan portfolio grew approximately \$16.0 million or 3.7%. In October 2007, the Bank acquired approximately \$120.8 million in net loans from Business First and since the date of the acquisition, Business First net loan balances have increased approximately \$29.3 million or 24.2%.

The growth in the Bank's deposit balances have contributed to higher balances in federal funds sold. At December 31, 2007, federal funds sold were approximately \$23.2 million, which represents an approximate \$19.3 million increase over the \$3.9 million reported at December 31, 2006.

At December 31, 2007, total deposits were \$644.8 million. This, when compared to the \$420.5 million reported at December 31, 2006, represents an increase of approximately \$224.3 million. During 2007, the Bank engaged in promotions designed to attract lower cost core deposits in an effort to fund the strong loan growth the Bank saw during the first half of the year, and to pay-down higher cost Federal Home Loan Bank borrowings. These promotions have proven to be successful, as the Bank, excluding the acquisition of Business First experienced an increase in total deposits of approximately \$100.7 million or 23.9% during 2007. The majority of this increase can be attributed to a \$110.2 million increase in Savings, NOW and Money Market deposit balances. Upon the acquisition of Business First, the Bank acquired approximately \$133.4 million in deposits.

As previously mentioned, the strong growth in lower cost core deposit balances during 2007 allowed the Bank to pay-down approximately \$50.0 million in higher cost Federal Home Loan Bank ("FHLB") borrowings. At December 31, 2007, the Bank had \$8.0 million in FHLB advances, which were assumed upon the acquisition of Business First.

In April 2007, the Company redeemed all the Floating Rate Junior Subordinated Debt Securities it held associated with Heritage Oaks Capital Trust I. The redemption price was 100% of the principal amount redeemed, or \$8.2 million, plus \$0.4 million for the standard interest payment due on April 22, 2007. As a result of the redemption of these securities, the trust was dissolved on June 1, 2007. Subsequently, the Company, in September 2007, issued \$5.2 million in Junior Subordinated Debt Securities to Heritage Oaks Capital Trust III. Interest on these securities is payable quarterly at a fixed rate of 6.89%. The Company used the proceeds from the sale of the securities to assist in the acquisition of Business First, for general corporate purposes, and for capital contributions to the Bank for future growth. For a more detailed discussion regarding these securities, see Note 8, Borrowings of the Consolidated Financial Statements filed on this form 10-K.

In June 2007, the Company completed the sale of four of the Bank's properties to First States Group, L.P. ("First States"), an unaffiliated party, for \$12.8 million. In connection with the sale, the Bank entered into four separate lease agreements with First States Investors, LLC to lease back three branches and one administrative facility under which the Bank will continue to utilize for the normal course of business. Each of the four leases provide for an initial term of 15 years with the option to renew for two 10 year terms. In connection with the sale of the properties mentioned, the Bank will recognize a gain of approximately \$3.4 million. This gain will be amortized over a fifteen year period in accordance with SFAS No. 13 "Accounting for Leases." In addition to deferring the gain on sale, the Bank has recorded an income tax liability and a deferred tax asset in the approximate amounts of \$1.4 million, directly related to the deferred gain on sale. For the year ended December 31, 2007, the Company recognized a gain of approximately \$0.1 million related to the sale-leaseback transaction, which was recorded as an offset to rental expense. See also Item 2. Description of Properties of this Form 10-K for additional information related to this transaction.

## RESULTS OF OPERATIONS

The Company reported net income of \$6.9 million for the year ended December 31, 2007 compared to \$6.7 million and \$6.6 million for the years 2006 and 2005 respectively. Basic earnings per share were \$1.04, \$1.05 and \$1.08 at December 31, 2007, 2006 and 2005, respectively. Diluted earnings per share were \$1.00, \$1.01 and \$1.01 at December 31, 2007, 2006 and 2005, respectively. Earnings were mostly unchanged from the prior year primarily due to an increase in interest expense on interest bearing accounts and borrowed funds along with an increase in non-interest expenses. Rising interest rates during the majority of 2007 as well as competition for lower cost core deposits contributed to a 66 basis point rise in the Company's cost of funds, which placed pressure on and resulted in a reduction in the net interest margin from 5.94% in 2006 to 5.47% in 2007.

### NET INTEREST INCOME AND MARGIN

Net interest income, the primary component of the net earnings of a financial institution, refers to the difference between the interest paid on deposits and borrowings, and the interest earned on loans and investments. The net interest margin is the amount of net interest income expressed as a percentage of average earning assets. Factors considered in the analysis of net interest income are the composition and volume of earning assets and interest-bearing liabilities, the amount of non-interest bearing liabilities and non-accrual loans, and changes in market interest rates.

The table below sets forth average balance sheet information, interest income and expense, average yields and rates and net interest income and margin for the years ended December 31, 2007, 2006 and 2005. The average balance of non-accruing loans has been included in loan totals:

	For The Year Ended, December 31, 2007			For The Year Ended, December 31, 2006			For The Year Ended, December 31, 2005		
	Balance	Rate	Income/ Expense	Balance	Rate	Income/ Expense	Balance	Rate	Income/ Expense
<i>(dollar amounts in thousands)</i>									
Interest Earning Assets:									
Investments with other banks	\$ 499	1.60%	\$ 8	\$ 315	2.86%	\$ 9	\$ 1,149	4.44%	\$ 51
Investment securities taxable	25,585	4.87%	1,246	27,455	4.46%	1,225	38,499	3.81%	1,465
Investment securities non-taxable	16,535	4.29%	710	16,319	4.30%	702	13,701	4.33%	593
Federal funds sold	15,878	4.94%	785	11,179	4.82%	539	19,529	3.42%	667
Loans (1) (2)	497,374	8.53%	42,425	400,229	8.47%	33,897	362,735	7.55%	27,399
Total interest earning assets	<u>555,871</u>	<u>8.13%</u>	<u>45,174</u>	<u>455,497</u>	<u>7.99%</u>	<u>36,372</u>	<u>435,613</u>	<u>6.93%</u>	<u>30,175</u>
Allowance for possible loan losses	(4,784)			(3,931)			(3,577)		
Other assets	54,649			52,311			48,168		
Total assets	<u>\$ 605,736</u>			<u>\$ 503,877</u>			<u>\$ 480,204</u>		
Interest Bearing Liabilities:									
Savings/NOW/money market	\$ 207,684	2.36%	\$ 4,911	\$ 160,841	1.55%	\$ 2,497	\$ 167,223	1.01%	\$ 1,695
Time deposits	145,565	4.78%	6,960	106,342	4.21%	4,472	65,128	2.74%	1,784
Other borrowings	34,991	5.42%	1,896	27,854	5.21%	1,452	27,966	3.41%	954
Federal funds purchased	1,138	5.54%	63	1,020	5.49%	56	-	0.00%	-
Long-term debt	12,234	7.53%	921	9,694	8.65%	839	8,248	7.07%	583
Total interest-bearing liabilities	<u>401,612</u>	<u>3.67%</u>	<u>14,751</u>	<u>305,751</u>	<u>3.05%</u>	<u>9,316</u>	<u>268,565</u>	<u>1.87%</u>	<u>5,016</u>
Demand deposits	141,123			146,458			166,780		
Other liabilities	<u>7,074</u>			<u>4,432</u>			<u>3,519</u>		
Stockholders' Equity:									
Common stock	32,909			29,367			28,049		
Additional paid in capital	507			-			-		
Retained earnings	22,463			18,003			13,268		
Valuation allowance investments	48			(134)			23		
Total stockholders' equity	<u>55,927</u>			<u>47,236</u>			<u>41,340</u>		
Total liabilities and stockholders' equity	<u>\$ 605,736</u>			<u>\$ 503,877</u>			<u>\$ 480,204</u>		
Net interest income			\$ 30,423			\$ 27,056			\$ 25,159
Net interest margin (3)		5.47%			5.94%			5.78%	

(1) Nonaccrual loans have been included in total loans.

(2) Loan fees of \$1,227; \$1,275; and \$1,440 for the years ending ending December 31, 2007; 2006; and 2005 respectively have been included in interest income computation.

(3) Net interest margin has been calculated by dividing the net interest income by total average earning assets.

The following table sets forth the dollar difference in interest earned and paid for each major category of interest-earning assets and interest-bearing liabilities and the amount of such change attributable to changes in average balances (volume) or changes in interest rates for the three years ended December 31, 2007, 2006 and 2005:

<i>(dollar amounts in thousands)</i>	For The Year Ended, December 31, 2007			For The Year Ended, December 31, 2006			For The Year Ended, December 31, 2005		
	Volume	Rate	Total	Volume	Rate	Total	Volume	Rate	Total
<b>Interest income:</b>									
Loans (1)	\$ 8,288	\$ 240	\$ 8,528	\$ 2,990	\$ 3,508	\$ 6,498	\$ 4,230	\$ 2,554	\$ 6,784
Investment securities taxable	(86)	107	21	(604)	364	(240)	(406)	22	(384)
Investment securities non-taxable (2):	14	(2)	12	171	(6)	165	145	(12)	133
Taxable equivalent adjustment (2):	(5)	1	(4)	(58)	2	(56)	(49)	4	(45)
Interest-bearing deposits	4	(5)	(1)	(28)	(14)	(42)	(5)	15	10
Federal funds sold	232	14	246	(3,648)	3,520	(128)	(46)	411	365
Net increase (decrease)	8,447	355	8,802	(1,177)	7,374	6,197	3,869	2,994	6,863
<b>Interest expense:</b>									
Savings, NOW, money market	249	2,165	2,414	(62)	864	802	41	955	996
Time deposits	2,009	479	2,488	1,456	1,232	2,688	(66)	779	713
Other borrowings	390	54	444	(4)	502	498	(109)	(92)	(201)
Federal funds purchased	7	-	7	56	-	56	-	-	-
Long term borrowings	201	(119)	82	112	144	256	-	147	147
Net increase (decrease)	2,856	2,579	5,435	1,558	2,742	4,300	(134)	1,789	1,655
Total net increase (decrease)	\$ 5,591	\$ (2,224)	\$ 3,367	\$ (2,735)	\$ 4,632	\$ 1,897	\$ 4,003	\$ 1,205	\$ 5,208

(1) Loan fees of \$1,227, \$1,275 and \$1,440, for 2007, 2006 and 2005, respectively have been included in the interest income computation.

(2) Adjusted to a fully taxable equivalent basis using a tax rate of 34%.

During 2007 there was an \$8.8 million increase in interest income and a \$5.4 million increase in interest expense compared to 2006. The resulting \$3.4 million increase in net interest income was the result of a number of dynamics affecting both average balance and interest rate considerations. For the year, average earning assets increased by \$100.4 million. Although the acquisition of Business First contributed approximately \$30.1 million to the increase in average earning assets, average loans exclusive of the acquisition increased \$67.7 million from the prior year end. This increase in average loan balances, both organic and through the acquisition of Business First in conjunction with a rising rate environment throughout the majority of 2007 contributed to the majority of the rise in interest income.

Average interest bearing liabilities increased by \$95.9 million during 2007, of which approximately \$20.3 million can be attributed to the acquisition of Business First. The Bank, exclusive of the acquisition, experienced a rise in average Savings, NOW, and Money Market account balances of approximately \$33.9 million and a rise in time certificates of deposits of approximately \$32.3 million. The promotional activities the Bank engaged in during 2007 to attract lower cost sources of funding directly contributed to the rise in average interest-bearing deposit balances. During 2007, the cost of interest-bearing liabilities increased by approximately 62 basis points to 3.67% from the 3.05% reported at December 31, 2006. The rise in interest bearing liabilities in conjunction with the rise in interest rates during the majority of 2007, as previously mentioned, contributed to the overall decline in the net interest margin by 47 basis points to 5.47% from the 5.94% reported at December 31, 2006.

During 2006 there was a \$6.2 million increase in interest income and a \$4.3 million increase in interest expense when compared to 2005. The Company experienced an increase in average earning assets of approximately \$19.9 million. This increase was primarily attributable to an increase of \$37.5 million in average loan balances from the end of 2005. The increase in average loan balances was partially offset by decreases in average federal funds sold of \$8.4 million and a decline in taxable investment securities by approximately \$13.0 million, primarily attributable to principal reductions and maturities of mortgage-backed securities. During 2006, the yield on average earning assets increased by approximately 106 basis points, while the cost of interest bearing liabilities increased by approximately 118 basis points when compared to 2005.

The hypothetical impacts of sudden interest rate movements applied to the Company's asset and liability balances are modeled monthly. The results of this movement indicate how much of the Company's net interest income is "at risk" from various rate changes over a one year horizon. This exercise is valuable in identifying risk exposures. The results for the Company's December 31, 2007 balances indicate that the net interest income at risk over a one year time horizon from a 1.0% and 2.0% upward and downward rate movement are within the Company's policy guidelines for such changes. See, ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

The table below sets forth changes from 2006 to 2007 for average interest earning assets and their respective average yields:

<i>(dollar amounts in thousands)</i>	Average Balance For The Year Ended, December 31,				Average Yield For The Year Ended, December 31,		
			Variance				Variance
	2007	2006	dollar	percentage	2007	2006	
Interest Earning Assets:							
Time deposits with other banks	\$ 499	\$ 315	\$ 184	58.41%	1.60%	2.86%	-1.25%
Investment securities taxable	25,585	27,455	(1,870)	-6.81%	4.87%	4.46%	0.41%
Investment securities non-taxable	16,535	16,319	216	1.32%	4.29%	4.30%	-0.01%
Federal funds sold	15,878	11,179	4,699	42.03%	4.94%	4.82%	0.12%
Loans (1) (2)	497,374	\$ 400,229	97,145	24.27%	8.53%	8.47%	0.06%
<b>Total interest earning assets</b>	<b>\$ 555,871</b>	<b>\$ 455,497</b>	<b>\$ 100,374</b>	<b>22.04%</b>	<b>8.13%</b>	<b>7.99%</b>	<b>0.14%</b>

(1) Non-accrual loans have been included in loan totals.

(2) Loan fees of \$1,227 and \$1,275 have been included in the interest income computation for the years ended December 31, 2007 and 2006, respectively.

The table below sets forth changes from 2006 to 2007 for average interest bearing liabilities and the respective average rates paid:

<i>(dollar amounts in thousands)</i>	For The Year Ended, December 31,				For The Year Ended, December 31,		
			Variance				Variance
	2007	2006	dollar	percentage	2007	2006	
Interest Bearing Liabilities:							
Savings/NOW/money market	\$ 207,684	\$ 160,841	\$ 46,843	29.12%	2.36%	1.55%	0.81%
Time deposits	145,565	106,342	39,223	36.88%	4.78%	4.21%	0.57%
Other borrowings (1) (2)	34,991	27,854	7,137	25.62%	5.42%	5.21%	0.21%
Federal funds purchased	1,138	1,020	118	11.57%	5.54%	5.49%	0.05%
Long term debt	12,234	9,694	2,540	26.20%	7.53%	8.65%	-1.12%
<b>Total interest-bearing liabilities</b>	<b>\$ 401,612</b>	<b>\$ 305,751</b>	<b>\$ 95,861</b>	<b>31.35%</b>	<b>3.67%</b>	<b>3.05%</b>	<b>0.62%</b>

(1) Consists of Federal Home Loan Bank borrowings of \$33,136 and \$25,973 and repurchase agreements of \$1,855 and \$1,881 for the years ended December 31, 2007 and 2006, respectively.

(2) Average rate paid on Federal Home Loan Bank borrowings and repurchase agreements of 5.44% and 5.25% and 4.91% and 4.63% for the years ended December 31, 2007 and 2006, respectively.

#### NON-INTEREST INCOME

The table below sets forth changes from 2006 to 2007 and 2005 to 2006 for non-interest income exclusive of gains on sale of securities, SBA loans and premises:

<i>(dollar amounts in thousands)</i>	For The Years Ended December 31,			Variances			
			2005	2007		2006	
	2007	2006		dollar	percentage	dollar	percentage
Service charges on deposit accounts	\$ 2,774	\$ 2,427	\$ 2,430	\$ 347	14.3%	\$ (3)	-0.1%
ATM/Debit Card transaction/interchange fees	765	711	629	54	7.6%	82	13.0%
Bancard	224	122	160	102	83.6%	(38)	-23.8%
Mortgage origination fees	461	552	897	(91)	-16.5%	(345)	-38.5%
Earnings on cash surrender value life insurance	433	393	323	40	10.2%	70	21.7%
Other	650	737	482	(87)	-11.8%	255	52.9%
<b>Total</b>	<b>\$ 5,307</b>	<b>\$ 4,942</b>	<b>\$ 4,921</b>	<b>\$ 365</b>	<b>7.4%</b>	<b>\$ 21</b>	<b>0.4%</b>

For the year ended December 31, 2007, non-interest income rose approximately \$365 thousand or 7.4% from the prior year. Of the increase in non-interest income, approximately \$140 thousand or 38.4% can be attributed to the acquisition of Business First. Service charges on deposit accounts contributed to the majority of the increase in non-interest income, with an increase of approximately \$347 thousand over the prior year. Excluding the acquisition, income in this category increased approximately \$225 thousand. Additionally, Bancard revenues also contributed significantly to the rise in non-interest income, increasing approximately \$102 thousand over the prior year. The increase in this category can be attributed to a newly negotiated contract the Bank entered into during 2007, allowing the Bank to obtain a greater portion of the total dollar volume of merchant credit card transactions. Additionally, the increase in these categories of non-interest income can be



attributed in part to the additional deposit relationships the Bank obtained during 2007.

During 2007, mortgage origination fees fell approximately \$91 thousand or 16.5% from the prior year end. The decline in this category of non-interest income is attributable to declines in the number of mortgage originations during the year. Rising interest rates during the majority of 2007, the leveling of and decline in property values in the region, as well as increasingly negative sentiment surrounding the single family residential mortgage market have contributed to the decline in the number of and total dollar amount of mortgages originated during the year.

Management is very aware that the revenue generated by this line of business is impacted by rate volatility as well as property values and that if the availability of credit is diminished, then mortgage volumes at the Company could decline and impact the level of mortgage origination fee income. To mitigate material decreases in net revenue from this line of business, Management has taken steps to ensure that fixed costs are minimal due to commission based remuneration.

The following table provides a summary of the total dollar volume and number of mortgage loans funded during the years ended December 31, 2007, 2006 and 2005:

<i>(dollar amounts in thousands)</i>	For the years ended December 31,			Variance	
	2007	2006	2005	2007 vs. 2006	2006 vs. 2005
Dollar volume	\$ 50,623	\$ 65,895	\$ 75,538	-23.2%	-12.8%
Number of loans	147	202	224	-27.2%	-9.8%

In November 2007, the Bank hired Fred Bond as the Senior Vice President/Division Manager of the Mortgage Department. Management believes that with the slowdown in activity and reduction in competitive mortgage lending operations, there is an opportunity for the Bank to expand and capture a greater share of the market and become the preferred mortgage solution on the Central Coast. Officer Bond has built an enviable reputation in lending markets in the Bank's primary market area, both as a highly productive lending manager and as an innovator in the business lending field. He also brings his successful track record in cross-selling, which will be a strong compliment to our branching network.

#### NON-INTEREST EXPENSES

The table below sets forth changes in non-interest expense for 2007, 2006, and 2005:

<i>(dollar amounts in thousands)</i>	For The Years Ended			Variances			
	December 31,			2007		2006	
	2007	2006	2005	dollar	percentage	dollar	percentage
Salaries and employee benefits	\$ 13,501	\$ 11,573	\$ 9,746	\$ 1,928	16.7%	\$ 1,827	18.7%
Occupancy and equipment	3,381	2,607	2,491	774	29.7%	116	4.7%
Data processing	2,267	2,138	2,200	129	6.0%	(62)	-2.8%
Advertising and promotional	718	851	582	(133)	-15.6%	269	46.2%
Regulatory fees	146	112	106	34	30.4%	6	5.7%
Other professional fees and outside services	1,247	1,207	802	40	3.3%	405	50.5%
Legal fees and other litigation expense	100	154	122	(54)	-35.1%	32	26.2%
Loan department costs	129	147	182	(18)	-12.2%	(35)	-19.2%
Stationery and supplies	350	327	311	23	7.0%	16	5.1%
Director fees	289	290	247	(1)	-0.3%	43	17.4%
Core deposit intangible amortization	393	300	574	93	31.0%	(274)	-47.7%
Other	1,387	1,249	1,355	138	11.0%	(106)	-7.8%
Total	\$ 23,908	\$ 20,955	\$ 18,718	\$ 2,953	14.1%	\$ 2,237	12.0%

- *Salaries and Employee Benefits*

Expenses within this category incurred the greatest dollar increase of any non-interest expense category during both 2007 and 2006. Of the increase in this category, approximately \$565 thousand can be attributed to the acquisition of Business First. Excluding the acquisition of Business First the primary factors behind the rise in salaries and employee benefits can be attributed to the addition of two full services branches as well as a higher bonus accrual for the year related to the growth of the Bank. For the years ended December 31, 2007, 2006 and 2005 the number of Full time equivalent (FTE) employees stood at 242, 212, and 186, respectively.

As mentioned above, the bonus accrual for 2007 was approximately \$492 thousand higher than in 2006. Bonus and commissions expense increases during the year were influenced by the Company's commitment to incentive based pay. Management believes that incentive based pay is a significant part of the Company's corporate culture and has served to help provide above average returns to shareholders. All employees participate either on a monthly, quarterly or annual basis.

The increase in this category from 2005 to 2006 can be attributed to the expansion of the executive management team, contributing to higher officer salaries. The executive management team was expanded in 2006 in order to position the Company for future growth.

- *Occupancy and Equipment*

Expenses in this category increased \$774 thousand or 29.7% over the prior year. The primary factors contributing to the increase in this category are the sale lease-back transaction the Bank completed during the second quarter, the opening of two new branches in the towns of Templeton and San Miguel as well as the acquisition of Business First. Additionally, during 2007, the Bank incurred approximately \$60 thousand in additional property tax expense related to the 2006 - 2007 assessment of its administrative facility of which construction was completed during 2006.

As mentioned, during the second quarter the Bank sold four of its buildings in a sale lease-back transaction. In connection with the sale, the Bank recorded a deferred gain in the approximate amount of \$3.4 million, which will be amortized over a period of fifteen years as a credit to rental expense. For the year ended December 31, 2007, the Bank recognized approximately \$114 thousand of the deferred gain on sale related to the sale lease-back transaction. For the year ended December 31, 2006, occupancy and equipment expenses increased approximately \$116 thousand from 2005.

- *Data Processing Expense*

For the year ended December 31, 2007, data processing expenses remained relatively unchanged from 2006, showing only a slight increase of approximately \$129 thousand or 6.0%. The year over year increase can be attributed in part to the acquisition of Business First. Expenses in this category declined modestly from 2005 to 2006, showing a decline of approximately \$62 thousand or 2.8%.

- *Other Professional Fees and Outside Services*

The Company incurred approximately \$1,247 thousand in other professional fees and outside services during 2007. While the majority of expenses in this category declined from the prior year, the Company incurred higher audit and tax accounting fees, which contributed to the overall increase from 2006. These expenses increased by \$178 thousand in 2007 and \$85 thousand in 2006, respectively. Increases in audit and tax accounting fees are mainly attributable to the Company's compliance with Section 404 of the Sarbanes-Oxley Act of 2002. For the year ended December 31, 2006, other professional fees and outside services increased by \$405 thousand. The increase from 2005 to 2006 can be attributed to higher audit and tax accounting fees, as previously mentioned, as well as higher consulting fees related to branch expansion, compensation compliance, and compliance with Section 404 of the Sarbanes-Oxley Act of 2002.

- *Core Deposit Intangible (CDI) Amortization*

Amortizations for the Hacienda acquisition in October 2003 and the Business First acquisition in October 2007 are scheduled pursuant to analysis prepared by a third party to determine the fair value of deposits acquired in accordance with SFAS No. 141 and SFAS No. 142. Accordingly, expense incurred for CDI amortization for the year ended December 31, 2007 and 2006 was \$393 and \$300, respectively.

#### *PROVISION FOR INCOME TAXES*

The provision for income tax was approximately 200 basis points higher at 38.26 % in 2007 compared to 36.27 % in 2006. The amount of the tax provision is determined by applying the Company's statutory income tax rates to pre-tax book income, adjusted for permanent differences between pre-tax book income and actual taxable income. Such permanent differences include but are not limited to tax-exempt interest income, and increases in the cash surrender value of bank-owned life insurance. The provision for income taxes for the year ended December 31, 2005 was approximately 38.2%.

#### *PROVISION AND ALLOWANCE FOR LOAN LOSSES*

An allowance for loan losses has been established by management to provide for those loans that may not be repaid in their entirety for a variety of reasons. The allowance is maintained at a level considered by management to be adequate to provide

for probable incurred losses. The allowance is increased by provisions charged to earnings and is reduced by charge-offs, net of recoveries. The provision for loan losses is based upon past loan loss experience and management's evaluation of the loan portfolio under current economic conditions. Loans are charged to the allowance for loan losses when, and to the extent, they are deemed by management to be un-collectible. The allowance for loan losses is composed of allocations for specific loans and a historical portion for all other loans.

The Bank recognizes that credit losses will be experienced and the risk of loss will vary with, among other things, general economic conditions; the type of loan being made; the creditworthiness of the borrower over the term of the loan and in the case of a collateralized loan, the quality of the collateral for such loan. The allowance for loan losses represents the Bank's estimate of the allowance necessary to provide for probable incurred losses in the portfolio. In making this determination, the Bank analyzes the ultimate collectibility of the loans in the portfolios by incorporating feedback provided by internal loan staff, an independent loan review function, and information provided by examinations performed by regulatory agencies. The Bank makes monthly evaluations as to the adequacy of the allowance for loan losses.

The analysis of the allowance for loan losses is comprised of three components; specific credit allocation; general portfolio allocation; and subjectively by determined allocation. The Bank accounts for problem loans in accordance with Statement of Financial Accounting Standards ("SFAS") No.114, "Accounting by Creditors for Impairment of a Loan," as amended by SFAS No. 118, "Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures." These pronouncements provide that when it is probable that a creditor will be unable to collect all amounts due in accordance with the terms of the loan that such loan is deemed impaired. Impaired loans are accounted for differently in that the amount of the impairment is measured and reflected in the records of the creditor. The allowance for credit losses related to loans that are identified for evaluation in accordance with SFAS No. 114 is based on discounted cash flows using the loan's initial effective interest rate or the fair value of the collateral for certain collateral dependent loans. The general portfolio allocation consists of an assigned reserve percentage based on the credit rating of the loan. The subjective portion is determined based on loan history and the Banks' evaluation of various factors including current economic conditions and trends in the portfolio including delinquencies and impairment, as well as changes in the composition of the portfolio.

The allowance for loan losses is based on estimates, and ultimate losses will vary from current estimates. These estimates are reviewed monthly by the Bank's Director's, Loan Committee and full Board of Directors, and as adjustments, either positive or negative, become necessary, a corresponding increase or decrease is made in the provision for loan losses. The methodology used to determine the adequacy of the allowance for possible loan losses for the year 2007 is consistent with prior periods.

The Bank's provision for loan losses was \$660 thousand, \$600 thousand and \$710 thousand for 2007, 2006 and 2005, respectively. The loan loss provision represents coverage for general loan portfolio growth and real estate concentrations. Net loan charge-offs (loans charged-off, net of loans recovered) were \$400 thousand and \$76 thousand for 2006 and 2005, respectively. For the year ended December 31, 2007, the Bank had a net recovery of \$21 thousand. Net charge-offs for 2006 were primarily the result of a single loan charge-off. The allowance for loan losses as a percent of total gross loans at December 31, 2007, 2006 and 2005 was 1.00%, 0.92% and 1.05%, respectively.

For additional information related to non-performing assets see "Non Performing Assets" under Management's Discussion and Analysis of Financial Condition and Results of Operations on page 36 of this report filed on Form 10-K.

The following table provides an analysis of the allowance for loan losses for the years ended December 31, 2007, 2006, 2005, 2004, and 2003:

<i>(dollars amounts in thousands)</i>	2007	2006	2005	2004	2003
Balance, beginning of period	\$ 4,081	\$ 3,881	\$ 3,247	\$ 3,070	\$ 2,336
Balance of Hacienda Bank, beginning of period	-	-	-	-	597
Balance of Business First National Bank, beginning of period	1,381	-	-	-	-
Charge-offs:					
Commercial, financial and agricultural	233	508	86	202	463
Real estate - construction	16	-	-	-	-
Real estate - commercial	-	-	-	-	-
Installment loans to individuals:		44	12	29	-
Money plus	-	9	2	5	3
Credit cards	-	-	-	-	-
Other installment	-	-	-	-	-
<b>Total charge-offs</b>	<b>249</b>	<b>561</b>	<b>100</b>	<b>236</b>	<b>466</b>
Recoveries:					
Commercial, financial and agricultural	191	101	-	1	232
Real estate - construction	70	-	-	-	-
Real estate - commercial	-	-	-	-	-
Installment loans to individuals:	3	56	24	2	1
Money plus	6	4	-	-	-
Credit cards	-	-	-	-	-
Other installment	-	-	-	-	-
<b>Total recoveries</b>	<b>270</b>	<b>161</b>	<b>24</b>	<b>3</b>	<b>233</b>
Net charge-offs / (recoveries)	(21)	400	76	233	233
Additions to allowance charged to operations	660	600	710	410	370
Balance, end of period	\$ 6,143	\$ 4,081	\$ 3,881	\$ 3,247	\$ 3,070
Gross loans, end of period	\$ 613,217	\$ 444,983	\$ 368,133	\$ 339,693	\$ 278,135
Net charge-offs to average loans	0.00%	0.10%	0.02%	0.08%	0.10%
Allowance for loan losses to total gross loans	1.00%	0.92%	1.05%	0.96%	1.10%
Non-performing loans to allowance for loan losses	5.50%	1.35%	1.39%	28.77%	50.20%

The following table provides a summary of the allowance for loan losses and its allocation to each major loan category as of December 31, 2007, 2006, 2005, 2004, and 2003:

<i>(dollars amounts in thousands)</i>	2007		2006		2005		2004		2003	
	Amount Allocated	Percent of Total Loans	Amount Allocated	Percent of Total Loans	Amount Allocated	Percent of Total Loans	Amount Allocated	Percent of Total Loans	Amount Allocated	Percent of Total Loans
Commercial, financial and agricultural	\$ 1,463	24%	\$ 779	19%	\$ 633	16%	\$ 475	15%	\$ 541	18%
Real estate - construction	1,184	19%	969	24%	812	21%	641	20%	527	17%
Real estate - commercial	3,235	53%	2,177	54%	2,221	57%	1,934	59%	1,793	58%
Home equity lines of credit	175	3%	99	2%	152	4%	141	4%	148	5%
Installment loans to individuals	80	1%	51	1%	59	2%	53	2%	57	2%
All other loans (including overdrafts)	6	0%	6	0%	4	0%	3	0%	4	0%
<b>Total balance, allowance for loan losses</b>	<b>\$ 6,143</b>	<b>100%</b>	<b>\$ 4,081</b>	<b>100%</b>	<b>\$ 3,881</b>	<b>100%</b>	<b>\$ 3,247</b>	<b>100%</b>	<b>\$ 3,070</b>	<b>100%</b>

## FINANCIAL CONDITION

At December 31, 2007 total assets were \$745.6 million. When compared to the \$541.8 million reported at December 31, 2006, total assets increased by \$203.8 million. Of the increase in total assets, approximately \$152.2 million can be attributed to the acquisition of and growth in Business First assets.

Although the Bank experienced a significant amount of loan pay-downs during the year, the number of and dollar volume of loans funded remained strong. At December 31, 2007, net loan balances were \$605.3 million. This, when compared to the \$439.3 million the Company reported at the end of 2006, represents an increase of approximately \$166.1 million. Of this increase, approximately \$150.0 million can be attributed to the acquisition of and growth in Business First net loans balances.

At December 31, 2007 total deposits were \$644.8 million or \$224.3 million more than the \$420.5 million reported at the end of 2006. Of the increase in deposit balances, approximately \$123.6 million can be attributed to the acquisition Business First. Promotions designed to attract lower cost core deposits proved to be effective for the Bank during 2007, as approximately \$100.7 million in new deposits were added exclusive of the acquisition of Business First.

As a result of the strong deposit growth the Bank saw during 2007, approximately \$50.0 million in higher cost Federal Home Loan Bank ("FHLB") borrowings were paid down from the end of 2006. At December 31, 2007, FHLB borrowings were \$8.0 million. These borrowings were acquired upon the acquisition of Business First. For additional information regarding the Bank's FHLB borrowings, see Note 8, Borrowings of the Consolidated Financial Statements filed on this Form 10-K.

As of December 31, 2007 earning assets to total assets were 92.3% compared to 90.8% at December 31, 2006. During the second quarter, the Bank sold four of its properties in a sale lease-back transaction. The Bank pursued this transaction in an effort to convert non-earning assets to earning assets. Additionally, upon the acquisition of Business First, approximately \$9.8 million of goodwill and core deposit intangible assets were added to the balance sheet.

## LOANS

At December 31, 2007, total gross loans were \$613.2 million, or \$168.2 million higher than the \$445.0 million reported at the end of 2006. Of the year over year increase in gross loan balances, approximately \$151.3 million can be attributed to the acquisition of and growth in Business First gross loans from the date of the acquisition.

The table below sets forth the composition of the loan portfolio as of December 31, 2007, 2006, 2005, 2004 and 2003:

*(dollar amounts in thousands)*

	2007		2006		2005		2004		2003	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Commercial, financial and agricultural	\$ 146,080	24%	\$ 84,976	19%	\$ 60,050	16%	\$ 49,584	14%	\$ 49,024	18%
Real estate - construction	118,200	19%	105,712	24%	76,981	21%	66,833	20%	47,720	17%
Real estate - commercial	322,928	53%	237,401	54%	210,690	57%	202,765	60%	162,463	58%
Home equity lines of credit	17,470	3%	10,792	2%	14,398	4%	14,708	4%	13,417	5%
Installment loans to individuals	7,977	1%	5,598	1%	5,620	2%	5,538	2%	5,173	2%
All other loans (including overdrafts)	562	0%	504	0%	394	0%	265	0%	338	0%
<b>Total loans, gross</b>	<b>613,217</b>	<b>100%</b>	<b>444,983</b>	<b>100%</b>	<b>368,133</b>	<b>100%</b>	<b>339,693</b>	<b>100%</b>	<b>278,135</b>	<b>100%</b>
Deferred loan fees	(1,732)		(1,625)		(1,617)		(1,482)		(1,014)	
Reserve for possible loan losses	(6,143)		(4,081)		(3,881)		(3,247)		(3,070)	
<b>Total loans, net</b>	<b>\$ 605,342</b>		<b>\$ 439,277</b>		<b>\$ 362,635</b>		<b>\$ 334,964</b>		<b>\$ 274,051</b>	
Loans held for sale	\$ 902		\$ 1,764		\$ 3,392		\$ 2,253		\$ 4,402	

The following table provides a summary of the approximate maturities and sensitivity to change in interest rates for the loan portfolio at December 31, 2007:

<i>(dollar amounts in thousands)</i>	Due Less Than 3 Months	Due 3 To 12 Months	Due Over 12 Months Through 3 Years	Due Over 3 Years Through 5 Years	Due Over 5 Years Through 15 Years	Due Over 15 Years	Total
Commercial, financial and agricultural	\$ 93,677	\$ 10,974	\$ 14,409	\$ 16,097	\$ 10,821	\$ 102	\$ 146,080
Real estate - construction	93,584	15,933	4,308	137	4,238	-	118,200
Real estate - commercial	46,513	43,400	109,948	40,818	78,095	4,154	322,928
Home equity lines of credit	17,316	-	-	154	-	-	17,470
Installment loans to individuals	1,885	97	1,339	1,879	2,525	252	7,977
All other loans (including overdrafts)	562	-	-	-	-	-	562
<b>Total gross loans</b>	<b>\$ 253,537</b>	<b>\$ 70,404</b>	<b>\$ 130,004</b>	<b>\$ 59,085</b>	<b>\$ 95,679</b>	<b>\$ 4,508</b>	<b>\$ 613,217</b>
Variable rate loans	\$ 238,347	\$ 41,497	\$ 98,188	\$ 33,290	\$ 4,311	\$ -	\$ 415,633
Fixed rate loans	15,190	28,907	31,816	25,795	91,368	4,508	197,584
<b>Total gross loans</b>	<b>\$ 253,537</b>	<b>\$ 70,404</b>	<b>\$ 130,004</b>	<b>\$ 59,085</b>	<b>\$ 95,679</b>	<b>\$ 4,508</b>	<b>\$ 613,217</b>

The Company has an Asset/Liability Management system that models various interest rate environments for all rate sensitive assets and liabilities. At December 31, 2007, the simulation indicated that a -100 basis point move made by the Federal Open Market Committee ("FOMC") would reduce interest income on loans by approximately \$2.1 million, while a +100 basis point move would increase interest income on loans by approximately \$2.2 million.

The following table sets forth the year over year changes in loan balances for each major category of the loan portfolio as of December 31, 2007:

<i>(dollar amounts in thousands)</i>	2007	2006	Variance	
			Dollar	Percentage
Commercial, financial and agricultural	\$ 146,080	\$ 84,976	\$ 61,104	71.91%
Real estate - construction	118,200	105,712	12,488	11.81%
Real estate - commercial	322,928	237,401	85,527	36.03%
Home equity lines of credit	17,470	10,792	6,678	61.88%
Installment loans to individuals	7,977	5,598	2,379	42.50%
All other loans (including overdrafts)	562	504	58	11.55%
<b>Total loans, gross</b>	<b>613,217</b>	<b>444,983</b>	<b>168,234</b>	<b>37.81%</b>
Deferred loan fees	(1,732)	(1,625)	(107)	6.59%
Reserve for possible loan losses	(6,143)	(4,081)	(2,062)	50.53%
<b>Total loans, net</b>	<b>\$ 605,342</b>	<b>\$ 439,277</b>	<b>\$ 166,065</b>	<b>37.80%</b>
Loans held for sale	\$ 902	\$ 1,764	\$ (862)	-48.85%

- *Commercial, Financial and Agricultural*

Commercial, financial and agricultural loans increased \$61.1 million or 71.9% over the prior year end. Of this increase approximately \$51.1 million can be attributed to the acquisition of Business First. During 2007, new loans within this category include: a loan made for the acquisition of a chain of hair salons, loans to an oil service company to acquire equipment, an agricultural property acquisition loan, a loan to purchase a restaurant, and other commercial purpose loans all totaling approximately \$17.6 million. Additionally, numerous other new \$0.5 to \$1.5 million business lines of credit to medical groups, contractors, and other businesses were made throughout the year.

- *Real-Estate Construction*

Loans within this category increased \$12.5 million over the prior year end. Of this increase, approximately \$8.1 million can be attributed to the acquisition of Business First. New loans made within this category include: a loan for a residential tract development, a condo development, three separate hotel projects, two separate loans for the construction of warehouses

and commercial office space, a mixed use project, an addition to a small shopping center, a participation in a casino loan and other real-estate construction loans all totaling \$64.3 million in new funding, as well as numerous other smaller projects. Additionally, during the third and fourth quarters of 2007, several large construction loans were made and these have only been partially funded. Construction loans are typically granted for a one year period and then, with income properties, are amortized over a period not more than 30 years with 10 to 15 year maturities.

The Bank presently has a concentration of loans in the category of construction / land in the amount of \$118.2 million, which represents 190.0% of the Bank's Tier I capital. Of this, approximately 12.4% are owner occupied, thus the concentration is 166.5% net of owner occupied. Un-disbursed commitments within this category total approximately \$55.3 million and when combined with disbursed represent 278.9% of the Bank's Tier I Capital, with 10.2% owner occupied. At December 31, 2007 there were 84 construction loans with balances and remaining commitments of approximately \$87.1 million and \$50.6 million, respectively. The single largest construction loan has an original commitment of amount of \$10.9 million with a balance of approximately \$10.8 million at December 31, 2007. At December 31, 2007 there were 50 land loans with an aggregate balance of approximately \$31.1 million. The single largest loan is for a real-estate tract development with a commitment of \$7.8 million and balance of \$7.5 million. While these loans may be considered riskier than certain other real-estate loans, they are spread throughout our market area and have consistently performed in a satisfactory manner.

- *Real-Estate Commercial*

As of December 31, 2007 loans in this category represented approximately \$322.9 million of the Bank's loan portfolio. This, when compared to the \$237.4 million reported at the end of 2006, represents an increase of approximately \$85.5 million. Of the increase, approximately \$80.7 million can be attributed to the acquisition of Business First. Additionally, during the year several construction / land loans moved into amortizing loans and new commercial property loans were made. New loans funded within this category include: a loan to an airport fuel / service facility, a loan for a mixed use property, loans to two separate medical offices, an auto dealership loan, a loan for a metal fabrication building, and two separate hotel loans, all totaling \$19.5 million as well as several other real-estate loans. During 2007, numerous loans were also refinanced and paid off through out of the area lenders and mortgage brokers. As a result, loan balances within this category increased by a modest \$4.8 million, exclusive of the acquisition of Business First.

Hotel loans disbursed are not considered a concentration with balances of approximately \$54.9 million, representing 88.3% of the Bank's Tier I capital. There are several hotel construction loans that increase total commitments to \$69.6 million, which represents a concentration at 111.9% of the Bank's Tier I capital. At December 31, 2007, there were 45 hotel loans of which the single largest is a loan for \$6.0 million with \$5.4 million disbursed. These loans are made to clients throughout our market area and have historically performed in a satisfactory manner.

In September 2004, the Bank issued an \$11.7 million irrevocable standby letter of credit to guarantee the payment of taxable variable rate demand bonds that has since been reduced to \$11.4 million. The primary purpose of the bond issue was to refinance existing debt and provide funds for capital improvement and expansion of an assisted living facility. The project is 100% complete and fully leased. The letter of credit will expire in September 2008.

- *Loans Held For Sale*

Loans held for sale consist of mortgage originations that have already been sold pursuant to correspondent mortgage loan agreements. There is no interest rate risk associated with these loans as the commitments are in place at the time the Bank funds them. Settlement from the correspondents is typically within 30 to 45 days. At December 31, 2007 and 2006 mortgage correspondent loans (loans held for sale) totaled approximately \$0.9 million and \$1.8 million, respectively.

- *Foreign Loans*

At December 31, 2007, the Bank had no foreign loans outstanding. The Bank did not have any concentrations of loans except as disclosed above.

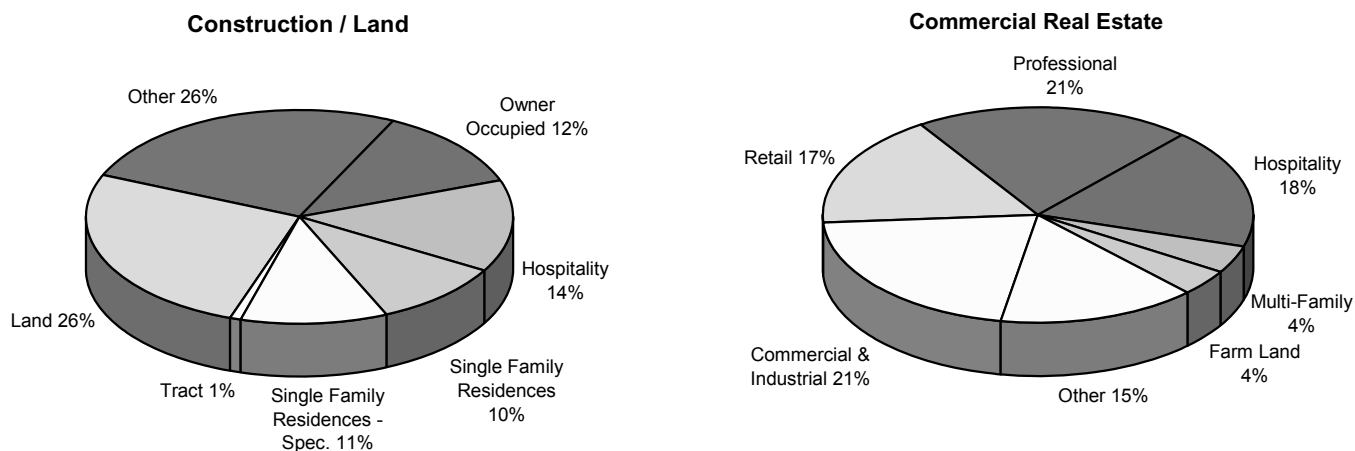
- *Summary of Market Condition*

The local residential real-estate market came under significant pressure during 2007 and was negatively impacted by rising interest rates during the majority of the year as well as negative sentiment surrounding market values of real-estate. Additionally, as more and more home owners began to see interest rate resets on adjustable rate mortgages, the number of non-performing loans and defaults began to rise in the industry as a whole. These effects were primarily felt by residential mortgage lenders, which is not the focus of the Bank. These factors eventually led to the tightening of credit and a downturn in real-estate markets. Although sales of single family homes have significantly fallen year over year in the Company's market area, prices have only experienced a modest decline. Additionally, the Bank saw construction loan demand for both single family and commercial real-estate moderate during 2007. Although the lending environment has become more

challenging, commercial real-estate prices in the Company's market area remained relatively unchanged from the prior year even with slowing sales. The demand for business and professional properties in the Company's market area remained strong during 2007, with relatively low vacancies, competitive loan rates, and many investors seeking exchange properties. Capitalization rates, the rate at which a stream of cash flows are discounted to find their present value, for the last three years were: 5.5% to 6.5% in 2005, 5.0% to 6.5% in 2006, and 6.0% to 7.0% in 2007.

The Company continues to believe that the desirability of the area as well as the diversity of the loan portfolio will provide some insulation against a slowdown in growth. Additionally, the Company has and will continue to monitor lending trends in order to take the appropriate steps if necessary to mitigate any material adverse impact the slowing of the single family residential and commercial real-estate markets may have on the loan portfolio overall.

The following charts provide a break-down of the Construction/Land and Commercial Real Estate portions of the loan portfolio as of December 31, 2007:



#### NON-PERFORMING ASSETS

The Bank's management is responsible for monitoring loan performance, which is done through various methods, including a review of loan delinquencies and personal knowledge of customers. Additionally, the Bank maintains both a "watch" list of loans that, for a variety of reasons, management believes requires regular review as well as an internal loan classification process. Annually, the loan portfolio is also reviewed by an experienced, outside loan reviewer not affiliated with the Bank. A list of delinquencies, the watch list, loan grades and the outside loan review are reviewed regularly by the Bank's Board of Directors.

The Bank has a non-accrual policy that requires a loan greater than 90 days past due and or is specifically determined to be impaired to be placed on non-accrual status unless such loan is well-collateralized and in the process of collection. When loans are placed on non-accrual status, all uncollected interest accrued is reversed from earnings. Once on non-accrual status, interest on a loan is only recognized on a cash basis and is generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction of the loan principal balance. Loans may be returned to accrual status if management believes that all remaining principal and interest is fully collectible and there has been at least six months of sustained repayment performance since the loan was placed on non-accrual.

Loans on non-accrual status totaled \$338 thousand and \$55 thousand at December 31, 2007 and 2006, respectively. At December 31, 2007, non-performing loans consisted of four loans, of which, one for approximately \$260 thousand that is real estate secured has a Loan To Value (LTV) of approximately <65% and is current, two loans that are less than \$20 thousand each and are paying as agreed, and one less than \$50 thousand that is in the process of collection. Interest income that would have been recognized on non-accruing loans if they had performed in accordance with the terms of the loans was approximately \$65 thousand and \$87 thousand at December 31, 2007 and 2006, respectively.



The following table provides a summary of the Bank's past due and non-accrual loans as of December 31, 2007 and 2006:

<i>(dollar amounts in thousands)</i>	December 31,	
	2007	2006
Loans delinquent 90 days or more and still accruing	\$ -	\$ -
Non-accruing loans	338	55
<b>Total non-performing loans</b>	<b>\$ 338</b>	<b>\$ 55</b>
Foreclosed collateral	-	-
<b>Total non-performing assets</b>	<b>\$ 338</b>	<b>\$ 55</b>
Ratio of allowance for credit losses to total non-performing loans	1817%	7420%
Ratio of non-performing loans to total gross loans	0.06%	0.01%
Ratio of non-performing loans to total assets	0.05%	0.01%

Non-performing loans include non-accrual loans, restructured loans and accruing loans that are 90 days or more delinquent. The Bank had no loans that were 90 days or more delinquent and still accruing interest at December 31, 2007. Total non-performing loans were \$338 thousand and \$55 thousand at December 31, 2007 and December 31, 2006 respectively.

Management acknowledges that due to negative undertones associated with the economy and real estate market, the internal "watch" list has expanded. While credit quality is consistently monitored, Management has implemented additional precautionary actions that include but are not limited to pro-actively identifying credit weaknesses earlier in the collection cycle, increasing the oversight frequency of watch list credits and devoting additional internal resources to monitoring watch list credits. While there is no guarantee that the Bank will not experience an increase in non-performing loans, historically the Bank has been able to work through impaired credits with minimal net charge off history.

If a loan's credit quality deteriorates to the point that collection of principal is believed by management to be doubtful and the value of collateral securing the obligation is sufficient the Bank generally takes steps to protect and liquidate the collateral. Any loss resulting from the difference between the loan balance and the fair market value of the property is recognized by a charge to the reserve for loan losses. When the property is held for sale after foreclosure, it is subject to a periodic appraisal. If the appraisal indicates that the property will sell for less than its recorded value, the Bank recognizes the loss by a charge to non-interest expense.

In mid 2006, a line of credit to a contractor went into default with the business liquidated and a resultant \$500,000 charge-off was incurred. Recovery of any significant portion of the charged-off amount is not expected.

#### *TOTAL CASH AND DUE FROM BANKS*

Total cash and due from banks were \$23.3 million and \$19.2 million at December 31, 2007 and 2006, respectively. This line item will vary depending on cash letters from the previous night and actual cash on hand in the branches. In December 2004, the Bank implemented a deposit re-classification program that enabled the Bank to reduce reserve requirements with the Federal Reserve and provide additional funds for investment.

#### *OTHER EARNING ASSETS*

Other earning assets are comprised of Federal Home Loan Bank stock, Federal Funds sold (funds lent on a short-term basis to other banks), investments in securities and short-term interest bearing deposits at other financial institutions. These assets are maintained for liquidity needs of the Bank, collateralization of public deposits, and diversification of the earning asset mix.

The following table summarizes the balances of the Company's other earning assets as of December 31, 2007, 2006 and 2005:

*(dollar amounts in thousands)*

	2007		2006		2005	
	Amount	Percent	Amount	Percent	Amount	Percent
Federal Home Loan Bank and Federal Reserve Bank stock	\$ 3,045	4.1%	\$ 2,350	5.2%	\$ 1,885	2.6%
Available-for-sale investments	47,556	64.2%	38,445	85.5%	44,402	60.9%
Federal funds sold	23,165	31.3%	3,870	8.6%	26,280	36.1%
Interest bearing deposits other financial institutions	330	0.4%	318	0.7%	298	0.4%
<b>Total other earning assets</b>	<b>\$ 74,096</b>	<b>100.0%</b>	<b>\$ 44,983</b>	<b>100.0%</b>	<b>\$ 72,865</b>	<b>100.0%</b>

The Company manages its securities portfolio to provide a source of both liquidity and earnings. The Bank has an asset/liability committee that develops current investment policies based upon its operating needs and market circumstance. The Bank's investment policy is formally reviewed and approved annually by the board of directors. The asset/liability committee of the Bank is responsible for reporting and monitoring compliance with the investment policy. Reports are provided to Bank's board of directors on a regular basis.

Securities available-for-sale are carried at fair value, with related unrealized net gains or losses, net of deferred income taxes, recorded as an adjustment to equity capital. At December 31, 2007 and 2006 the securities portfolio had net unrealized gains, net of taxes of approximately \$184 thousand and \$80 thousand, respectively. The increase in the fair value of the securities portfolio during 2007 can mainly be attributed to the decline in rates associated with certain fixed income markets during the later half of the year. At December 31, 2007, the portfolio had a fair value of approximately \$47.6 million. This, when compared to the \$38.5 million reported at December 31, 2006, represents an increase of approximately \$9.1 million. In October of 2007, the Company acquired approximately \$13.9 million in available for sale securities as a result of the acquisition of Business First. Exclusive of the acquisition, the securities portfolio declined by approximately \$4.8 million, primarily due to principal pay-downs and prepayments of mortgage-backed securities.

During the third and fourth quarters of 2007, fixed income markets saw a significant re-pricing of credit risk, which caused the values of certain classes of fixed income instruments to fall, specifically those related to Collateralized Debt Obligations ("CDO") and Mortgage-Backed Securities ("MBS"). However the Bank's securities portfolio has continued to perform in a satisfactory manner, as the fair value of the securities portfolio in the third quarter increased approximately \$395 thousand over the second quarter and declined approximately \$82 thousand in the fourth quarter of 2007.

As part of the acquisition of Business First, the Bank acquired five whole loan CMO securities with a remaining principle balance of approximately \$4.4 million. The Bank has performed an extensive review of the underlying collateral for these securities, including but not limited to updates on: credit enhancements, loan-to-values, credit scores, delinquency rates and default rates. At December 31, 2007, the market value of these securities has a net unrealized gain of \$19 thousand and has remained relatively unchanged since the date of acquisition in October 2007.

At December 31, 2007, other than the five whole loan CMOs discussed in the paragraph above, the remaining MBS and CMO's in the Bank's investment portfolio were issued by: The Government National Mortgage Association ("Ginnie Mae"), The Federal National Mortgage Association ("Fannie Mae"), and The Federal Home Loan Mortgage Corporation ("Freddie Mac"). These securities carry the guarantee of the issuing agencies.

All fixed and adjustable rate mortgage pools contain a certain amount of risk related to the uncertainty of prepayments of the underlying mortgages. Interest rate changes have a direct impact upon prepayment rates. The Bank uses computer simulation models to test the average life, duration, market volatility and yield volatility of adjustable rate mortgage pools under various interest rate assumptions to monitor volatility. Stress tests are performed quarterly.

The following tables provide a summary of the Company securities portfolio, including amortized cost and fair value as of December 31, 2007 and 2006:

*(dollar amounts in thousands)*

<b>December 31, 2007</b>	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
Obligations of U.S. government agencies and corporations	\$ 3,674	\$ 12	\$ (6)	\$ 3,680
Mortgage-backed securities	26,793	71	(206)	26,658
Obligations of state and political subdivisions	16,667	478	(36)	17,109
Other securities	109	-	-	109
<b>Total</b>	<b>\$ 47,243</b>	<b>\$ 561</b>	<b>\$ (248)</b>	<b>\$ 47,556</b>

*(dollar amounts in thousands)*

<b>December 31, 2006</b>	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
Obligations of U.S. government agencies and corporations	\$ 205	\$ -	\$ (4)	\$ 201
Mortgage-backed securities	21,969	16	(381)	21,604
Obligations of state and political subdivisions	16,139	540	(38)	16,641
Other securities	9	-	-	9
<b>Total</b>	<b>\$ 38,322</b>	<b>\$ 556</b>	<b>\$ (423)</b>	<b>\$ 38,455</b>

The following table sets forth the maturity distribution of available for sale securities in the investments portfolio and the weighted average yield for each category at December 31, 2007:

<i>(dollar amounts in thousands)</i>	<b>Amortized Cost</b>	<b>Fair Value</b>	<b>Weighted Average Yield</b>
Due in one year or less	\$ 2,167	\$ 2,166	3.77%
Due after one year through five years	6,076	6,189	4.25%
Due after five years through ten years	5,229	5,391	4.63%
Due after ten years	6,978	7,153	4.56%
Mortgage-backed securities	26,793	26,657	4.61%
<b>Total available-for-sale securities</b>	<b>\$ 47,243</b>	<b>\$ 47,556</b>	<b>4.52%</b>

## DEPOSITS AND BORROWED FUNDS

The following table sets forth information for the last three fiscal years regarding the composition of deposits at December 31, the average rates paid on each of these categories, and the year over year variance from 2006 to 2007:

(dollar amounts in thousands)

	2007		2006		Variance		2005	
	Balance	Average Rate Paid	Balance	Average Rate Paid	Dollar	Percent	Balance	Average Rate Paid
Non-interest bearing demand	\$ 153,684	0.00%	\$ 153,005	0.00%	\$ 679	0.44%	\$ 164,014	0.00%
Interest-bearing demand	69,558	0.45%	45,164	0.17%	24,394	54.01%	50,598	0.16%
Savings	41,599	0.90%	23,406	0.40%	18,193	77.73%	29,386	0.30%
Money market	206,754	3.57%	77,540	2.70%	129,214	166.64%	90,122	0.91%
Time deposits	173,213	4.78%	121,406	4.21%	51,807	42.67%	83,677	2.74%
<b>Total deposits</b>	<b>\$ 644,808</b>	<b>2.40%</b>	<b>\$ 420,521</b>	<b>1.68%</b>	<b>\$ 224,287</b>	<b>53.34%</b>	<b>\$ 417,797</b>	<b>0.87%</b>

The following table provides a maturity distribution of domestic time certificates of deposits of \$100,000 and over as of December 31, 2007 and 2006:

(dollar amounts in thousands)

	2007	2006
Less than 3 months	\$ 48,053	\$ 22,913
3 to 12 months	17,909	6,818
Over 1 year	10,004	899
<b>Total</b>	<b>\$ 75,966</b>	<b>\$ 30,630</b>

At December 31, 2007 the Bank had approximately 28,659 deposit accounts consisting of non-interest bearing ("demand"), interest-bearing demand and money market accounts with balances totaling \$430.0 million for an average balance per account of approximately \$15.0 thousand; 11,310 savings accounts with balances totaling \$41.6 million for an average balance per account of approximately \$3.7 thousand; and 3,964 time certificate of deposit accounts with balances totaling \$173.2 million, for an average balance per account of approximately \$43.7 thousand.

As indicated in the tables above, total deposit balances at December 31, 2007 were approximately \$644.8 million. This represents an increase of approximately \$224.3 million over the \$420.5 million reported at the end of 2006. Approximately \$123.6 million of the increase was the result of deposit balances at Business First at December 31, 2007.

During 2007, the Bank engaged in promotions designed to attract lower cost core deposits in order to fund the strong loan growth the Bank saw during the first half of the year, as well as to pay down higher cost Federal Home Loan Bank ("FHLB") borrowings. During 2007, money market account balances increased approximately \$129.2 million. Exclusive of the acquisition of Business First, money market accounts increased approximately \$102.5 million, directly related to the Bank's promotional activities.

Non-interest bearing demand deposits accounted for 23.8% of total deposits at December 31, 2007 and increased approximately \$0.7 million or 0.4% during 2007. At December 31, 2007, non-interest bearing demand deposits attributable to the acquisition of Business First were approximately \$30.3 million. At December 31, 2006 the Bank had three large demand deposit relationships that it considered to be volatile. These deposits are held by long time customers of the Bank that engage in mortgage related activities. During 2007, the balances carried by these relationships decreased by approximately \$28.4 million from the end of 2006. The decrease in mortgage related activity during 2007 had a direct impact on the deposit balances held by these entities. These volatile account relationships are included in the volatile liability dependency report that the Bank produces on a monthly basis. Management and the Board of Directors of the Bank are aware that as conditions in the mortgage market change, these relationships may continue to be impacted.

In addition to the accounts mentioned above, the Bank obtained two additional money market account deposit relationships during the fourth quarter of 2007 that it considers to be volatile. At December 31, 2007, the balance of these accounts totaled approximately \$42.6 million. At December 31, 2007, total deposit balances of accounts that the Bank considers to be volatile were \$58.3 million or 9.0% of total deposits.

At December 31, 2007, savings, NOW, and money market account balances were approximately \$317.9 million or \$171.8 million higher than the \$146.1 million reported at the end of 2006. The 117.6% rise in this category of deposits can be attributed to the promotional activities the Bank engaged in during 2007 to attract lower cost core deposits, as well as the acquisition of Business First. At December 31, 2007, deposit balances in this category attributable to the acquisition accounted for approximately \$61.6 million.

At December 31, 2007, time deposit balances were \$173.2 million of which approximately \$31.7 million can be attributed to Business First. This, when compared to the \$121.4 million reported at the end of 2006, represents an increase of approximately \$51.8 million. Exclusive of the acquisition, time deposit balances increased by approximately \$20.1 million, which can be attributed to the promotional activities the Bank engaged in during the year. Management has been diligent in keeping maturities of time deposits relatively short in order to take advantage of any re-pricing opportunities in a rates-down scenario. At December 31, 2007, approximately \$119.9 million or 69.2% of total time deposits will mature within 90 days or less.

Core deposits (time deposits less than \$100,000, demand, and savings) gathered in the local communities served by the Company continue to be the primary source of funds for loans and investments. Core deposits of \$568.8 million represented 88.2% of total deposits at December 31, 2007 as compared to \$389.9 million or 92.7% of total deposits at December 31, 2006. While the Bank has a policy in place that permits the acquisition of brokered funds, the Bank, exclusive of Business First, has taken no action to do so as of December 31, 2007. However, upon the acquisition of Business First, the Bank acquired brokered funds that represent approximately \$12.6 million of total deposits at December 31, 2007.

In October 2007 the Company renewed a promissory note with Pacific Coast Bankers Bank ("PCBB") for a revolving line of credit in the amount of \$3.5 million. The note is revolving in nature for the first two years and the terms of the note call for quarterly interest only payments for the first two years with subsequent principal and interest payments for eight years on a fully amortized basis. At December 31, 2007, the Company had a zero balance outstanding on this loan. The Company pledged 646,598 shares (51%) of the Bank's stock as collateral for the loan. At December 31, 2007, the interest rate on the note was 7.25% and is variable and moves with prime. Under the terms of the agreement, the Company will not incur any additional debt over \$2.0 million exclusive of inter-company debt and existing debt without the prior written consent of PCBB. In addition, the Bank must be "well" capitalized on an on-going basis as defined by bank Regulators. The note was renewed as an additional financing option for the Company. The original 2 year note was executed In October 2003 and was originally obtained to assist with the cash and capital needs for the acquisition of Hacienda Bank.

The Bank has established borrowing lines with the Federal Home Loan Bank ("FHLB"). At December 31, 2007, the Bank had borrowings with the FHLB of approximately \$8.0 million that are collateralized by loans. The average rate paid on FHLB borrowings for 2007 was 5.44%. Additionally, the Bank has an \$11.7 million letter of credit secured by loans. At December 31, 2007, the Bank, under the FHLB programs, has a remaining borrowing capacity with existing collateral of approximately \$106.3 million secured by loans and securities. See also Note 8 of the Consolidated Financial Statements filed on this form 10-K for additional information related to the Bank's borrowings from the FHLB. The Bank utilizes securities sold under repurchase agreements as a source of funds. The Bank had \$1.9 million in securities sold under repurchase agreements at December 31, 2007 compared to \$1.4 million at December 31, 2006.

#### CAPITAL

At December 31, 2007, stockholders' equity was \$69.5 million. When compared to the \$49.5 million the Company reported at December 31, 2006, this represents an increase of approximately \$20.0 million. Of this increase approximately \$14.1 million can be attributed to the issuance of 850,213 shares of the Company's common stock to shareholders of Business First in connection with the acquisition. Additionally, the change in equity is attributable to 2007 net income of approximately \$6.9 million, the payment of cash dividends in the amount of \$2.1 million, \$862 thousand in proceeds from the exercise of stock options, \$361 thousand related to the expensing of share-based compensation, \$215 thousand used in repurchases of the Company's common stock, and an increase of \$104 thousand in accumulated other comprehensive income during the year.

At December 31, 2007, the Company had \$13.4 million in Junior Subordinated Deferrable Interest Debentures (the "debt securities") issued and outstanding. These securities have been issued to Heritage Oaks Capital Trusts II and III. At December 31, 2007, the Company has included \$13.0 million of the net Junior Subordinated Debt in its Tier I Capital for regulatory reporting purposes. For a more detailed discussion regarding these debt securities, see Note 8, Borrowings of the Consolidated Financial Statements filed on this Form 10-K.

Capital ratios for commercial banks in the United States are generally calculated using three different formulas. These calculations are referred to as the "Leverage Ratio" and two "risk based" calculations known as: "Tier One Risk Based Capital Ratio" and the "Total Risk Based Capital Ratio." These standards were developed through joint efforts of banking

authorities from different countries around the world. The standards essentially take into account the fact that different types of assets have different levels of risk associated with them. Furthermore, they take into account the off-balance sheet exposures of banks when assessing capital adequacy.

The Leverage Ratio calculation simply divides common stockholders' equity (reduced by any goodwill a bank may have) by the total assets of the Bank. In the Tier One Risk Based Capital Ratio, the numerator is the same as the leverage ratio, but the denominator is the total "risk-weighted assets" of the Bank. Risk weighted assets are determined by segregating all the assets and off balance sheet exposures into different risk categories and weighting them by a percentage ranging from 0% (lowest risk) to 100% (highest risk). The Total Risk Based Capital Ratio, again, uses "risk-weighted assets" in the denominator, but expands the numerator to include other capital items besides equity such as a limited amount of the loan loss reserve, long-term capital debt, preferred stock and other instruments.

Summarized below are the Company's and the Bank's capital ratios at December 31, 2007.

	<b>Minimum Regulatory Capital Requirements</b>	<b>Heritage Oaks Bancorp</b>	<b>Heritage Oaks Bank</b>
Leverage ratio	4.00%	9.60%	9.02%
Tier I risk weighted	4.00%	10.08%	9.43%
Total risk based	8.00%	11.04%	10.40%

#### *LIQUIDITY*

The objective of liquidity management is to ensure the continuous availability of funds to meet the demands of depositors, investors and borrowers. Asset liquidity is primarily derived from loan payments and the maturity of other earning assets. Liquidity from liabilities is obtained primarily from the receipt of new deposits. The Bank's Asset Liability Committee ("ALCO") is responsible for managing the on-and off-balance sheet commitments to meet the needs of customers while achieving the Bank's financial objectives. ALCO meets regularly to assess the projected funding requirements by reviewing historical funding patterns, current and forecasted economic conditions and individual customer funding needs. Deposits generated from the Bank's customers serve as the primary source of liquidity. The Bank has credit arrangements with correspondent banks that serve as a secondary liquidity source. At December 31, 2007, these credit lines totaled \$40.0 million and the Bank had no borrowings against those lines. The Bank is a member of the FHLB and has collateralized borrowing capacities remaining of \$106.3 million at December 31, 2007.

The Bank manages liquidity by maintaining a majority of the investment portfolio in federal funds sold and other liquid investments. At December 31, 2007, the ratio of liquid assets not pledged for collateral and other purposes to deposits and other liabilities was 9.59% compared to 9.31% in 2006. The ratio of net loans to deposits ("LTD"), another key liquidity ratio, was 93.9% at December 31, 2007 compared to 104.5% at December 31, 2006 both of which are and were within the Bank's policy guidelines. While the Bank still provides the majority of loan funding with core deposits, due to the highly competitive nature of deposit gathering the Bank has found it necessary to rely on borrowed funds from time to time. With the banking industry's common use of alternative funding sources, i.e. FHLB borrowing, in 2006 the Bank implemented a tracking ratio of Loan-to-Funding ("LTF"). This ratio is calculated by dividing gross loans by the sum of total deposits and alternative funding sources both available and used. At December 31, 2007 and 2006, the LTF ratio was 80.6% and 84.0%. The Bank's key focus has been and remains to increase core deposits and minimize alternative funding sources.

#### *CRITICAL ACCOUNTING POLICIES AND ESTIMATES*

Our accounting policies are integral to understanding the results reported. Accounting policies are described in detail in Note 1 of the Consolidated Financial Statements filed on this Form 10-K. Our most complex accounting policies require management's judgment to ascertain the valuation of assets, liabilities, commitments and contingencies. We have established detailed policies and control procedures that are intended to ensure valuation methods are well controlled and applied consistently from period to period. In addition, the policies and procedures are intended to ensure that the process for changing methodologies occurs in an appropriate manner. The following is a brief description of our current accounting policies involving significant management valuation judgments.

- *Allowance for Loan and Lease Losses*

The allowance for loan and lease losses represents management's best estimate of losses inherent in the existing loan portfolio. The allowance for loan and lease losses is increased by the provision for loan and lease losses charged to expense and reduced by loans charged-off, net of recoveries. The allowance for loan and lease losses is determined based on

management's assessment of several factors: reviews and evaluation of individual loans, changes in the nature and volume of the loan portfolio, current economic conditions and the related impact on specific borrowers and industry groups, historical loan loss experiences and the level of classified and nonperforming loans.

Loans are considered impaired if, based on current information and events, it is probable that we will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The measurement of impaired loans is generally based on the present value of expected future cash flows discounted at the historical effective interest rate stipulated in the loan agreement, except that all collateral-dependent loans are measured for impairment based on the fair value of the collateral. In measuring the fair value of the collateral, management uses assumptions and methodologies consistent with those that would be utilized by unrelated third parties.

Changes in the financial condition of individual borrowers, economic conditions, historical loss experience and the condition of the various markets in which collateral may be sold may all affect the required level of the allowance for loan and lease losses and the associated provision for loan and lease losses.

- *Securities Available for Sale*

The fair value of most securities that are designated available for sale are based on quoted market prices. If quoted market prices are not available, fair values are extrapolated from the quoted prices of similar instruments.

- *Goodwill and Other Intangible Assets*

As discussed in Note 6 of the Consolidated Financial Statements, we assess goodwill and other intangible assets each year for impairment. This assessment involves estimating cash flows for future periods. If the future cash flows were materially less than the recorded goodwill and other intangible assets balances, we would be required to take a charge against earnings to write down the assets to the lower value. The Company's assessment at December 31, 2007 pursuant to its Goodwill Impairment Testing Policy resulted in no impairment.

- *Deferred Tax Assets*

We use an estimate of future earnings to support our position that the benefit of our deferred tax assets will be realized. If future income should prove nonexistent or less than the amount of the deferred tax assets within the tax years to which they may be applied, the asset may not be realized and our net income will be reduced. Our deferred tax assets are described further in Note 9 of the Consolidated Financial Statements.

- *Supplemental Employee Compensation Benefits Agreements*

As described in Note 12 of the Consolidated Financial Statements, we have entered into supplemental employee compensation benefits agreements with certain executive and senior officers. The measurement of the liability under these agreements includes estimates involving life expectancy, length of time before retirement, and expected benefit levels. Should these estimates prove materially wrong, we could incur additional or reduced expense to provide the benefits.

See also Note 1 to the Consolidated Financial Statements for a listing of recently issued accounting pronouncements.

This discussion should be read in conjunction with the consolidated financial statements of the Company, including the notes thereto, appearing elsewhere in this report.

#### *OFF-BALANCE SHEET ARRANGEMENTS, CONTRACTUAL OBLIGATIONS AND CONTINGENT LIABILITIES*

In the ordinary course of business, the Company may enter into off-balance sheet financial instruments consisting of commitments to extend credit, commercial letters of credit, and standby letters of credit. Such financial instruments are recorded in the financial statement when they are funded or related fees are incurred or received:

<i>(dollar amounts in thousands)</i>	<b>Less Than One Year</b>	<b>One To Three Years</b>	<b>Three To Five Years</b>	<b>More Than Five Years</b>	<b>Total</b>	<b>December 31, 2006</b>
Long-term debt obligations	\$ -	\$ -	\$ -	\$ 13,403	\$ 13,403	\$ 16,496
Operating lease obligations	2,053	3,644	2,580	8,596	16,873	3,788
<b>Totals</b>	<b>\$ 2,053</b>	<b>\$ 3,644</b>	<b>\$ 2,580</b>	<b>\$ 21,999</b>	<b>\$ 30,276</b>	<b>\$ 20,284</b>

As noted in Note 10 to the Consolidated Financial Statements, the Company is contingently liable for letters of credit made to its customers in the ordinary course of business totaling \$16.6 million at December 31, 2007, slightly lower from the \$17.7 million reported at the end of 2006. Additionally, at December 31, 2007 the Company had un-disbursed loan commitments, also made in the ordinary course of business, totaling approximately \$245.9 million. When compared to the \$166.5 million reported at the end of 2006, this represents an increase of approximately \$79.4 million, the majority of which can be attributed to the acquisition of Business First. The Company has an allowance for losses-unfunded commitments totaling \$221 thousand at December 31, 2007, to cover losses inherent in its letter of credit accommodations and un-disbursed loan commitments.

There are no Special Purpose Entity (“SPE”) trusts, corporations, or other legal entities established by the Company which reside off-balance sheet. There are no other off-balance sheet items other than the aforementioned items related to letter of credit accommodations and un-disbursed loan commitments.

As noted in Note 15 to the Consolidated Financial Statements, the Company does make loans to related parties (directors and officers) in the ordinary course of business at prevailing rates and terms. These loans totaled \$18.9 million and \$15.5 million at the end of 2007 and 2006, respectively.

## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

As a financial institution, the Company’s primary component of market risk is interest rate volatility. Fluctuations in interest rates will ultimately impact both the level of interest income and interest expense recorded on a large portion of the Company’s assets and liabilities, and the market value of all interest earning assets and interest bearing liabilities, other than those which possess a short term to maturity. Virtually all of the Company’s interest earning assets and interest bearing liabilities are located at the banking subsidiary level. Thus, virtually all of the Company’s interest rate risk exposure lies at the banking subsidiary level other than \$13.4 million in subordinated debentures issued by the Company’s subsidiary grantor trusts. As a result, all significant interest rate risk procedures are performed at the banking subsidiary level. The subsidiary bank’s real estate loan portfolio, concentrated primarily within Santa Barbara and San Luis Obispo Counties, of California, are subject to risks associated with the local economy.

The fundamental objective of the Company’s management of its assets and liabilities is to maximize the Company’s economic value while maintaining adequate liquidity and an exposure to interest rate risk deemed by Management to be acceptable. Management believes an acceptable degree of exposure to interest rate risk results from the management of assets and liabilities through maturities, pricing and mix to attempt to neutralize the potential impact of changes in market interest rates. The Company’s profitability is dependent to a large extent upon its net interest income, which is the difference between its interest income on interest-earning assets, such as loans and investments, and its interest expense on interest-bearing liabilities, such as deposits and borrowings. The Company is subject to interest rate risk to the degree that its interest-earning assets re-price differently than its interest-bearing liabilities. The Company manages its mix of assets and liabilities with the goals of limiting its exposure to interest rate risk, ensuring adequate liquidity, and coordinating its sources and uses of funds.

The Company seeks to control interest rate risk exposure in a manner that will allow for adequate levels of earnings and capital over a range of possible interest rate environments. The Company has adopted formal policies and practices to monitor and manage interest rate risk exposure. Management believes historically it has effectively managed the effect of changes in interest rates on its operating results. Management believes that it can continue to manage the short-term effect of interest rate changes under various interest rate scenarios.

Management employs the use of an Asset and Liability Management software that is used to measure the Bank’s exposure to future changes in interest rates. This model measures the expected cash flows and re-pricing of each financial asset/liability separately in measuring the Bank’s interest sensitivity. Based on the results of this model, management believes the Bank’s balance sheet is “asset sensitive”. The Company generally expects expansion in its net interest income if rates rise and expects, conversely, contraction if rates fall. The level of potential or expected contraction indicated by the tables below is considered acceptable by management and is compliant with the Bank’s ALCO policies. Management will continue to perform this analysis each quarter to further validate the expected results against actual data.

The hypothetical impacts of sudden interest rate movements applied to the Company’s asset and liability balances are modeled monthly. The results of this movement indicate how much of the Company’s net interest income is “at risk” from various rate changes over a one year horizon. This exercise is valuable in identifying risk exposures. The results for the Company’s December 31, 2007 balances indicate that the net interest income at risk over a one year time horizon for a 1% and 2% rate increase and decrease are within the Company’s policy guidelines for such changes.



**Rate Shock Scenarios**

<i>(dollar amounts in thousands)</i>	<b>-200bp</b>		<b>-100bp</b>		<b>Base</b>		<b>+100bp</b>		<b>+200bp</b>	
Net interest income (NII)	\$	31,987	\$	33,545	\$	35,199	\$	36,927	\$	38,669
Dollar change from base	\$	(3,212)	\$	(1,654)	\$	-	\$	1,728	\$	3,470
Percent change from base		-9.12%		-4.70%		0.00%		4.91%		9.86%

It is important to note that the above table is a summary of several forecasts and actual results may vary. The forecasts are based on estimates and assumptions of management that may turn out to be different and may change over time. Factors affecting these estimates and assumptions include, but are not limited to 1) competitor behavior, 2) economic conditions both locally and nationally, 3) actions taken by the Federal Reserve Board, 4) customer behavior and 5) management's responses. Changes that vary significantly from the assumptions and estimates may have significant effects on the Company's net interest income; therefore, the results of this analysis should not be relied upon as indicative of actual future results.

The Company also attempts to quantify the impact of interest rate changes on borrowers' ability to pay on loans and the impact of similar rate changes on the value of collateral held against loans. To this end, the Company, from time to time, will sample loans and analyze them under a rate shock scenario to specifically assess the impact of the rate shock on financial ratios such as interest rate coverage and loan-to-value. The results of the analysis have generally revealed that in the case of such a rate shock, a high percentage of loans tested would continue to express ratios within current underwriting guidelines. The results of these analyses are considered acceptable by management.

---

## HERITAGE OAKS BANCORP AND SUBSIDIARIES

---

Management's Assessment of Internal Control Over Financial Reporting.....	47
Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting.....	48
Report of Independent Registered Public Accounting Firm.....	49
Consolidated Financial Statements:	
<b>CONSOLIDATED BALANCE SHEETS</b>	
As of December 31, 2007 and 2006.....	50
<b>CONSOLIDATED STATEMENTS OF INCOME</b>	
For the Years Ended December 31, 2007, 2006 and 2005.....	51
<b>CONSOLIDATED STATEMENTS OF STOCKHOLDER'S EQUITY</b>	
As of December 31, 2007, 2006 and 2005.....	52
<b>CONSOLIDATED STATEMENTS OF CASH FLOWS</b>	
For the Years Ended December 31, 2007, 2006 and 2005.....	53
Notes to Consolidated Financial Statements.....	55
The following un-audited supplementary financial data is included in this Annual Report on Form 10-K: Quarterly Financial Information.....	87

## MANAGEMENT'S ASSESSMENT OF INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process designed under the supervision of the Company's Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external purposes in accordance with U.S. generally accepted accounting principles.

As of December 31, 2007, management assessed the effectiveness of the Company's internal control over financial reporting based on the criteria for effective internal control over financial reporting established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and guidance issued by the Securities and Exchange Commission. Based on the assessment, management determined that the Company maintained effective internal control over financial reporting as of December 31, 2007, based on those criteria.

Vavrinek, Trine, Day & Co., LLP, the independent registered public accounting firm that audited the consolidated financial statements of the Company included in this Annual Report on Form 10-K, has issued an attestation report on management's assessment of the Company's internal control over financial reporting as of December 31, 2007. The report, which expresses unqualified opinions on management's assessment and on the effectiveness of the Company's internal control over financial reporting as of December 31, 2007, is included below under the heading "Report of Independent Registered Public Accounting Firm."

The Company's management, including its Chief Executive Officer and Chief Financial Officer, does not expect that its disclosure controls and procedures, or its internal controls will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefit of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected.

/s/ Lawrence P. Ward

---

Lawrence P. Ward  
Chief Executive Officer

/s/ Margaret A. Torres

---

Margaret A. Torres  
Executive Vice President,  
Chief Financial Officer

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders  
Heritage Oaks Bancorp and Subsidiary  
Paso Robles, California

We have audited Heritage Oaks Bancorp and Subsidiary (the "Company") internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in conformity with U.S. generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and the receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets as of December 31, 2007 and 2006, and the related consolidated statements of income, stockholders equity and cash flows for each of the three years in the period ended December 31, 2007 and our report dated February 29, 2008 expressed an unqualified opinion.

/s/ Vavrinek, Trine, Day & Co., LLP  
RANCHO CUCAMONGA, CALIFORNIA  
FEBRUARY 29, 2008

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors  
Heritage Oaks Bancorp  
Paso Robles, California

We have audited the accompanying consolidated balance sheets of Heritage Oaks Bancorp and Subsidiaries (the "Company") as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2006. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Heritage Oaks Bancorp and Subsidiaries as of December 31, 2007 and 2006, and the results of its operations, changes in its stockholders' equity, and its cash flows for each of the three years in the period ended December 31, 2007, in conformity with U.S. generally accepted accounting principles.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 29, 2008 expressed an unqualified opinion thereon.

/s/ Vavrinek, Trine, Day & Co., LLP  
RANCHO CUCAMONGA, CALIFORNIA  
FEBRUARY 29, 2008

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**DECEMBER 31, 2007 AND 2006**

*(dollar amounts in thousands except shares outstanding)*

	2007	2006
<b>Assets</b>		
Cash and due from banks	\$ 23,254	\$ 19,164
Federal funds sold	23,165	3,870
Total cash and cash equivalents	46,419	23,034
Interest-bearing deposits with other financial institutions	330	318
Investment securities, available-for-sale	47,556	38,445
Federal Home Loan Bank stock, at cost	3,045	2,350
Loans held for sale	902	1,764
Loans, net of deferred fees of \$1,732 and \$1,625 and allowance for loan loss of \$6,143 and \$4,081 at December 31, 2007 and 2006, respectively	605,342	439,277
Property premises and equipment, net	6,390	14,581
Net deferred tax asset	5,290	2,414
Bank owned life insurance	9,923	9,435
Goodwill	10,911	4,865
Core deposit intangible	4,551	1,148
Other assets	4,895	4,143
<b>Total assets</b>	<b>\$ 745,554</b>	<b>\$ 541,774</b>
<b>Liabilities</b>		
Deposits:		
Demand, non-interest bearing	\$ 153,684	\$ 153,005
Savings, NOW and money market deposits	317,911	146,110
Time deposits of \$100 or more	75,966	30,630
Time deposits under \$100	97,247	90,776
Total deposits	644,808	420,521
FHLB advances and other borrowings	8,000	50,000
Securities sold under agreement to repurchase	1,936	1,364
Junior subordinated debentures	13,403	16,496
Other liabilities	7,957	3,921
<b>Total liabilities</b>	<b>676,104</b>	<b>492,302</b>
Commitments and contingencies (Notes 5 and 10)	-	-
<b>Stockholders' Equity</b>		
Common stock, no par value; 20,000,000 shares authorized; 7,317,932 and 6,345,639 shares issued and outstanding for 2007 and 2006, respectively	43,996	29,247
Additional paid in capital	672	336
Retained earnings	24,598	19,809
Accumulated other comprehensive income, net of tax of \$129 and \$53 in 2007 and 2006, respectively	184	80
<b>Total stockholders' equity</b>	<b>69,450</b>	<b>49,472</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 745,554</b>	<b>\$ 541,774</b>

The accompanying notes are an integral part of these consolidated financial statements.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**FOR THE YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005**  
*(dollar amounts in thousands except per share data)*

	2007	2006	2005
<b>Interest Income</b>			
Interest and fees on loans	\$ 42,425	\$ 33,897	\$ 27,399
Interest on investment securities:			
Obligations of U.S. Government agencies	1,042	1,083	1,389
Obligations of state and political subdivisions	710	702	593
Interest on time deposits with other banks	8	9	9
Interest on federal funds sold	785	539	667
Interest on other securities	204	142	118
<b>Total interest income</b>	<b>45,174</b>	<b>36,372</b>	<b>30,175</b>
<b>Interest Expense</b>			
Interest on savings, NOW and money market deposits	4,911	2,497	1,695
Interest on time deposits in denominations of \$100 or more	2,046	626	413
Interest on time deposits under \$100	4,914	3,845	1,371
Other borrowings	2,880	2,348	1,537
<b>Total interest expense</b>	<b>14,751</b>	<b>9,316</b>	<b>5,016</b>
<b>Net interest income before provision for possible loan losses</b>	<b>30,423</b>	<b>27,056</b>	<b>25,159</b>
Provision for possible loan losses	660	600	710
<b>Net interest income after provision for possible loan losses</b>	<b>29,763</b>	<b>26,456</b>	<b>24,449</b>
<b>Non-Interest Income</b>			
Fees and service charges	2,774	2,427	2,430
Investment securities gain/(loss), net	6	9	-
Gain on sale of SBA loans, net	36	19	84
Gain/(loss) on sale of premises, net	-	(38)	4
Other	2,533	2,535	2,491
<b>Total non-interest income</b>	<b>5,349</b>	<b>4,952</b>	<b>5,009</b>
<b>Non-Interest Expenses</b>			
Salaries and employee benefits	13,501	11,573	9,746
Equipment expenses	1,089	868	824
Occupancy expenses	2,292	1,739	1,667
Other expenses	7,026	6,775	6,481
<b>Total non-interest expenses</b>	<b>23,908</b>	<b>20,955</b>	<b>18,718</b>
<b>Income before provision for income taxes</b>	<b>11,204</b>	<b>10,453</b>	<b>10,740</b>
Provision for income taxes	4,287	3,791	4,103
<b>Net income</b>	<b>\$ 6,917</b>	<b>\$ 6,662</b>	<b>\$ 6,637</b>
<b>Earnings Per Share</b>			
Basic	\$ 1.04	\$ 1.05	\$ 1.08
Diluted	\$ 1.00	\$ 1.01	\$ 1.01

The accompanying notes are an integral part of these consolidated financial statements.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
**December 31, 2007, 2006 and 2005**

*(dollar amounts in thousands except shares outstanding)*

	Common Stock		Additional Paid-In Capital	Comprehensive Income	Retained Earnings	Accumulated Other Comprehensive Income/(loss)	Total Stockholders' Equity
	Number of Shares	Amount					
<b>Balance, December 31, 2004</b>	3,817,943	\$ 24,050	\$ -		\$ 13,053	\$ 147	\$ 37,250
Exercise of stock options							
(including \$588 tax benefit from exercise of stock options)	144,674	1,275					1,275
5% stock dividend	195,013	3,930			(3,930)		-
Cash paid to stockholders in lieu of fractional shares on 5% stock dividend					(7)		(7)
3-for-2 stock split	2,074,352						
Cash paid to stockholders in lieu of fractional shares on 3-for-2 stock split					(5)		(5)
Comprehensive income:							
Net income				\$ 6,637	6,637		6,637
Unrealized security holding losses (net of \$204 tax)				(305)		(305)	(305)
<b>Total comprehensive income</b>				<u>\$ 6,332</u>			
<b>Balance, December 31, 2005</b>	<u>6,231,982</u>	<u>\$ 29,255</u>	<u>\$ -</u>		<u>\$ 15,748</u>	<u>\$ (158)</u>	<u>\$ 44,845</u>
Exercise of stock options							
(including \$365 tax benefit from exercise of stock options)	87,607	712					712
Cash dividends paid during 2006					(2,601)		(2,601)
Share-based compensation expense		-	336				336
Issuance of restricted share awards	66,050						
Stock repurchases	(40,000)	(720)					(720)
Comprehensive income:							
Net income				\$ 6,662	6,662		6,662
Unrealized security holding gains (net of \$155 tax)				233		233	233
Less reclassification adjustments for gains (net of \$4 tax)				5		5	5
<b>Total comprehensive income</b>				<u>\$ 6,900</u>			
<b>Balance, December 31, 2006</b>	<u>6,345,639</u>	<u>\$ 29,247</u>	<u>\$ 336</u>		<u>\$ 19,809</u>	<u>\$ 80</u>	<u>\$ 49,472</u>
Exercise of stock options							
(including \$446 tax benefit from exercise of stock options)	135,330	887	(25)				862
Cash dividends paid during 2007					(2,128)		(2,128)
Share-based compensation expense			361				361
Issuance of restricted share awards	1,500						
Retirement of restricted share awards	(1,250)						
Stock repurchases	(13,500)	(215)					(215)
Common stock issued in connection with acquisition of Business First National Bank	850,213	14,077					14,077
Comprehensive income:							
Net income				\$ 6,917	6,917		6,917
Unrealized security holding gains (net of \$76 tax)				104		104	104
<b>Total comprehensive income</b>				<u>\$ 7,021</u>			
<b>Balance, December 31, 2007</b>	<u>7,317,932</u>	<u>\$ 43,996</u>	<u>\$ 672</u>		<u>\$ 24,598</u>	<u>\$ 184</u>	<u>\$ 69,450</u>

The accompanying notes are an integral part of these consolidated financial statements.



**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005**

*(dollar amounts in thousands)*

	2007	2006	2005
<b>Cash flows from operating activities:</b>			
Net income	\$ 6,917	\$ 6,662	\$ 6,637
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	984	958	897
Provision for possible loan losses	660	600	710
Provision for possible losses on unfunded loan commitments	-	-	10
Realized gain on sales of available-for-sale securities, net	(6)	(9)	-
Amortization of premiums/discounts on investment securities, net	(78)	(17)	184
Amortization of core deposit intangibles	393	300	573
Share-based compensation expense	361	336	-
(Gain)/loss on sale of property, premises and equipment, net	-	38	(4)
Net decrease/(increase) in loans held for sale	862	1,628	(1,139)
Net (increase) in bank owned life insurance	(378)	(343)	(276)
Federal Home Loan Bank dividends received	(145)	(97)	(76)
(Increase) in deferred tax asset	(2,746)	(220)	(236)
(Increase) in other assets	(183)	(727)	(119)
Increase in other liabilities	697	158	672
Excess tax benefit from share-based payment arrangements	(446)	(365)	-
<b>Net Cash Provided By Operating Activities</b>	<b>6,892</b>	<b>8,902</b>	<b>7,833</b>
<b>Cash flows from investing activities:</b>			
Purchase of securities, available-for-sale	(1,103)	(1,190)	(2,588)
Proceeds from principal reductions and maturities of securities, available-for-sale	738	500	1,350
Proceeds from principal reductions and maturities of mortgage-backed securities	5,450	7,071	13,537
Net change in interest-bearing deposits in other financial institutions	-	(20)	200
Redemption of Federal Reserve Bank stock	361	-	-
Redemption/(purchase) of Federal Home Loan Bank stock	282	(368)	-
Purchase of bank owned life insurance	(110)	(1,386)	(300)
Recoveries from loans previously charged off	270	161	25
Increase in loans, net	(46,217)	(77,403)	(28,406)
Proceeds from sale of property, premises and equipment	12,810	-	900
Increase in cash from acquisition of Business First National Bank	12,467	-	-
Purchase of property, premises and equipment, net	(723)	(3,672)	(3,059)
<b>Net Cash Used In Investing Activities</b>	<b>(15,775)</b>	<b>(76,307)</b>	<b>(18,341)</b>
<b>Cash flows from financing activities:</b>			
Increase in deposits, net	90,868	2,724	47,356
Net (decrease)/increase in Federal Home Loan Bank borrowings	(54,598)	40,000	(18,500)
Net (decrease)/increase in junior subordinated debentures	(3,093)	8,248	-
Net increase/(decrease) in securities sold under agreement to repurchase	572	(2,483)	3,081
Proceeds from exercise of stock options	416	347	1,275
Excess tax benefit from share-based payment arrangements	446	365	-
Cash used in repurchases of common stock	(215)	(720)	-
Cash dividends paid	(2,128)	(2,601)	-
Cash paid in lieu of fractional shares	-	-	(12)
<b>Net Cash Provided By Financing Activities</b>	<b>32,268</b>	<b>45,880</b>	<b>33,200</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>23,385</b>	<b>(21,525)</b>	<b>22,692</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>23,034</b>	<b>44,559</b>	<b>21,867</b>
<b>Cash and Cash Equivalents, End of Year</b>	<b>\$ 46,419</b>	<b>\$ 23,034</b>	<b>\$ 44,559</b>

**Supplemental Cash Flow Disclosures:****Cash Flow Information**

Interest paid	\$	14,848	\$	8,976	\$	4,912
Income taxes paid	\$	6,856	\$	3,670	\$	3,825

**Non-Cash Flow Information**

Change in other valuation allowance for investment securities	\$	180	\$	397	\$	(509)
Tax benefit of stock options exercised					\$	588

**Net change in assets and liabilities due to acquisition of Business First**

Increase in interest-bearing deposits with other financial institutions	\$	12	\$	-	\$	-
Increase in investments	\$	13,872	\$	-	\$	-
Increase in Federal Home Loan Bank stock	\$	1,193	\$	-	\$	-
Increase in property, premises, and equipment	\$	1,467	\$	-	\$	-
Increase in goodwill and other intangible assets	\$	9,844	\$	-	\$	-
Increase in net loans	\$	120,778	\$	-	\$	-
Increase in other assets	\$	837	\$	-	\$	-
Increase in demand, money market, and savings accounts	\$	99,074	\$	-	\$	-
Increase in time certificates of deposit	\$	34,345	\$	-	\$	-
Increase in other borrowings	\$	12,598	\$	-	\$	-
Increase in other liabilities	\$	376	\$	-	\$	-

The accompanying notes are an integral part of these consolidated financial statements.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting and reporting policies of Heritage Oaks Bancorp (the Company) and subsidiaries conform to accounting principles generally accepted in the United States of America and to general practices within the banking industry. A summary of the Company's significant accounting and reporting policies consistently applied in the preparation of the accompanying financial statements follows:

*PRINCIPLES OF CONSOLIDATION*

The Consolidated Financial Statements include the Company and its wholly owned subsidiaries, Heritage Oaks Bank, (the "Bank") and CCMS Systems, Inc. Inter-company balances and transactions have been eliminated.

*NATURE OF OPERATIONS*

The Company has been organized as a single operating segment. The Bank operates fifteen branches within San Luis Obispo and Santa Barbara counties. The Bank offers traditional banking products such as checking, savings and certificates of deposit, as well as mortgage loans and commercial and consumer loans to customers who are predominately small to medium-sized businesses and individuals.

*INVESTMENT IN NON-CONSOLIDATED SUBSIDIARY*

The Company accounts for its investments in its wholly owned special purpose entities, Heritage Oaks Capital Trust II (the "Trust II") and Heritage Oaks Capital Trust III (the "Trust III"), using the equity method under which the subsidiary's net earnings are recognized in the Company's statements of income.

*USE OF ESTIMATES IN THE PREPARATION OF FINANCIAL STATEMENTS*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Estimates that are particularly susceptible to significant change relate to the determination of the allowance for losses on loans and the valuation of real estate acquired in connection with foreclosures or in satisfaction of loans. In connection with the determination of the allowances for losses on loans and foreclosed real estate, management obtains independent appraisals for significant properties.

While management uses available information to recognize losses on loans and foreclosed real estate, future additions to the allowance may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for losses on loans and foreclosed real-estate. Such agencies may require the Company to recognize additions to the allowance based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the allowance for losses on loans and foreclosed real-estate may change.

*CASH AND DUE FROM BANKS*

Banking regulations require that all banks maintain a percentage of their deposits as reserves in cash or on deposit with the Federal Reserve Bank. The Bank is in compliance with the reserve requirements as of December 31, 2007.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

The Company maintains amounts due from banks that exceed federally insured limits. The Company has not experienced any losses in such accounts.

*CASH AND CASH EQUIVALENTS*

For purposes of reporting cash flows, cash and cash equivalents include cash, due from banks, federal funds sold and money market funds. Generally, federal funds are sold for one-day periods.

*INVESTMENT SECURITIES*

In accordance with Statement of Financial Accounting Standards ("SFAS") No. 115, "Accounting for Certain Investments in Debt and Equity Securities," which addresses the accounting for investments in equity securities that have readily determinable fair values and for investments in all debt securities, securities are classified in three categories and accounted for as follows: debt and mortgage-backed securities that the Company has the positive intent and ability to hold to maturity are classified as held-to-maturity and are measured at amortized cost; debt and equity securities bought and held principally for the purpose of selling in the near term are classified as trading securities and are measured at fair value, with unrealized gains and losses included in earnings; debt and equity securities not classified as either held-to-maturity or trading securities are deemed as available-for-sale and are measured at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of stockholders' equity. Gains or losses on sales of investment securities are determined on the specific identification method. Premiums and discounts are amortized or accreted using the interest method over the expected lives of the related securities.

Declines in the fair values of individual held-to-maturity and available-for-sale securities below their cost that are other than temporary result in write-downs of individual securities to their fair value. The related write-downs are included in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recover in fair value.

*LOANS AND INTEREST ON LOANS*

Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding unpaid principal balances reduced by any charge-offs of specific valuation accounts and net of any deferred fees or costs on originated loans, or unamortized premiums or discounts on purchased loans.

Loan origination fees and certain direct origination costs are capitalized and recognized as an adjustment of the yield of the related loan.

Loans on which the accrual of interest has been discontinued are designated as non-accrual loans. The accrual of interest on loans is discontinued when principal or interest is past due 90 days based on contractual terms of the loan or when, in the opinion of management, there is reasonable doubt as to collectibility. When loans are placed on non-accrual status, all interest previously accrued but not collected is reversed against current period interest income. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction to the loan principal balance. Interest accruals are resumed on such loans only when they are brought current with respect to interest and principal and when, in the judgment of management, the loans are estimated to be fully collectible as to all principal and interest.

The Company considers a loan to be impaired when it is probable that the Company will be unable to collect all amounts due (principal and interest) according to the contractual terms of the loan agreement. Measurement of impairment is based on the expected future cash flows of an impaired loan which are to be discounted at the loan's effective interest rate, or measured by reference to an observable market value, if one exists, or the fair value of the collateral for a collateral-

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

dependent loan. The Company selects the measurement method on a loan-by-loan basis except that collateral-dependent loans for which foreclosure is probable are measured at the fair value of the collateral. The Bank recognizes interest income on impaired loans based on its existing methods of recognizing interest income on non-accrual loans. All loans are generally charged off at such time the loan is classified as a loss.

*LOANS HELD FOR SALE*

Loans held for sale are carried at the lower of aggregate cost or market value, which is determined by the specified value in the commitments. Net unrealized losses, if any, are recognized through a valuation allowance by charges to expense.

*ALLOWANCE FOR LOAN LOSSES*

The allowance for loan losses is maintained at a level which, in management's judgment, is adequate to absorb credit losses inherent in the loan portfolio. The amount of the allowance is based on management's evaluation of the collectibility of the loan portfolio, including the nature of the portfolio, credit concentrations, trends in historical loss experience, specific impaired loans, and economic conditions. Allowances for impaired loans are generally determined based on collateral values or the present value of estimated cash flows. The allowance is increased by a provision for loan losses, which is charged to expense and reduced by charge-offs, net of recoveries. Changes in the allowance relating to impaired loans are charged or credited to the provision for loan losses. Because of uncertainties inherent in the estimation process, management's estimate of credit losses inherent in the loan portfolio and the related allowance may change.

*PROPERTY, PREMISES AND EQUIPMENT*

Land is carried at cost. Premises and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is computed using the straight-line method over the estimated useful lives, which ranges from three to ten years for furniture and fixtures and forty years for buildings. Leasehold improvements are amortized using the straight-line method over the estimated useful lives of the improvements or the remaining lease term, whichever is shorter. Expenditures for betterments or major repairs are capitalized and those for ordinary repairs and maintenance are charged to operations as incurred. Total depreciation expenses for the reporting periods ending December 31, 2007, 2006, and 2005 were approximately \$984, \$958, and \$897, respectively.

*GOODWILL AND INTANGIBLE ASSETS*

The Company has engaged in the acquisition of financial institutions and the assumption of deposits and purchase of assets from other financial institutions. The Company has paid premiums on these acquisitions, and such premiums are recorded as intangible assets, in the form of goodwill or core deposit intangible assets.

Goodwill represents the excess of the purchase price over the estimated fair value of the net assets acquired. In accordance with the provisions of Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets," goodwill is not amortized whereas identifiable intangible assets with finite lives are amortized over their useful lives. On an annual basis, the Company is required to test goodwill for impairment. The Company's assessment at December 31, 2007 pursuant to its Goodwill Impairment Testing Policy resulted in no impairment.

Core deposit intangibles represent the intangible value of depositor relationships resulting from deposit liabilities assumed in acquisitions. Core deposit intangibles are being amortized over six and ten years. Intangibles are evaluated periodically for impairment. Should such an assessment indicate that the undiscounted value of an intangible may be impaired, the net book value of the intangible would be written down to the net estimated recoverable value.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

*INCOME TAXES*

Provisions for income taxes are based on amounts reported in the statements of income (after exclusion of non-taxable income such as interest on state and municipal securities) and include deferred taxes on temporary differences in the recognition of income and expense for tax and financial statement purposes. Deferred taxes are computed on the liability method as prescribed in Statement of Financial Accounting Standards ("SFAS") No. 109, "Accounting for Income Taxes."

*ADVERTISING COSTS*

The Company expenses the costs of advertising in the period incurred.

*DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS*

Statement of Financial Accounting Standards ("SFAS") No. 107, "Fair Value Measurements," specifies the disclosure of the estimated fair value of financial instruments. The Company's estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to develop the estimates of fair value. Accordingly, the estimates are not necessarily indicative of the amounts the Company could have realized in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since the balance sheet date and, therefore, current estimates of fair value may differ significantly from the amounts presented in the accompanying notes.

*FINANCIAL INSTRUMENTS*

In the ordinary course of business, the Company has entered into off-balance sheet financial instruments consisting of commitments to extend credit, commercial letters of credit, and standby letters of credit as more fully described in Note 10 of these Consolidated Financial Statements. Such financial instruments are recorded in the financial statements when they are funded or related fees are incurred or received.

*COMPREHENSIVE INCOME*

In accordance with Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income," the Company classifies items of other comprehensive income by their nature in the financial statements and displays the accumulated other comprehensive income separately from retained earnings in the equity section of the Balance Sheet. Changes in unrealized gain (loss) on available-for-sale securities net of income taxes is the only component of accumulated other comprehensive income for the Company.

*RECLASSIFICATIONS*

Certain amounts in the 2005 and 2006 financial statements have been reclassified to conform to the 2007 presentation.

*EARNINGS PER SHARE ("EPS")*

Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity.

*SHARE-BASED COMPENSATION*

Effective January 1, 2006, the Company adopted the provisions of Statement of Financial Accounting Standards (“SFAS”) No. 123(R), “*Share-Based Payments*,” a revision to the previously issued guidance on accounting for stock options and other forms of equity-based compensation. SFAS No. 123(R) requires companies to recognize in the income statement the grant-date fair value of stock options and other equity-based forms of compensation issued to employees over the employees’ requisite service period (generally the vesting period). Prior to January 1, 2006, we accounted for share-based compensation to employees under the intrinsic value method prescribed in Accounting Principles Board (“APB”) Opinion No. 25, “*Accounting for Stock Issued to Employees*.” Under the intrinsic value method, compensation expense is recognized only to the extent an option’s exercise price is less than the market value of the underlying stock on the date of grant. No share-based compensation expense was reflected in net income as all options are required by the plan to be granted with an exercise price equal to the estimated fair value of the underlying common stock on the date of grant. We also followed the disclosure requirements of SFAS No. 123, “*Accounting for Stock-Based Compensation*,” as amended by SFAS No. 148, “*Accounting for Stock-Based Compensation – Transition and Disclosure – An Amendment of FASB Statement 123*.” We adopted SFAS No. 123(R) under the *modified prospective* method which means that the unvested portion of previously granted awards and any awards that are granted or modified after the date of adoption will be measured and accounted for under the provisions of SFAS No. 123(R). Accordingly, financial statement amounts for prior periods presented have not been restated to reflect the fair value method of recognizing compensation cost relating to stock options. The Company will continue to use straight-line recognition of expenses for awards with graded vesting.

In March 2005, the Securities and Exchange Commission (“the SEC”) issued Staff Accounting Bulletin No. 107 (“SAB No. 107”) regarding the SEC’s interpretation of SFAS No.123(R) and the valuation of share-based payments for public companies. The Company has applied the provisions of SAB No. 107 in its adoption of SFAS No. 123(R).

The following table provides a summary of the expense the Company has recognized related to share-based compensation awards as a result of the Company’s January 1, 2006 adoption of SFAS No. 123(R). The table below also shows the impact those expenses have had on diluted earnings per share and the remaining expense associated with those awards as of and for the years ended December 31, 2007 and 2006:

	<b>For The Years Ended,</b>	
	<b>2007</b>	<b>2006</b>
Share-based compensation expense:		
Stock option expense	\$ 114	\$ 113
Restricted stock expense	247	223
<b>Total share-based compensation expense</b>	<b>\$ 361</b>	<b>\$ 336</b>
<b>Total share-based compensation expense, net of tax</b>	<b>\$ 246</b>	<b>\$ 198</b>
Diluted shares outstanding	6,884,575	6,595,793
Impact on diluted earnings per share	\$ 0.036	\$ 0.030
Unrecognized compensation expense:		
Stock option expense	\$ 364	\$ 227
Restricted stock expense	787	1,038
<b>Total unrecognized share-based compensation expense</b>	<b>\$ 1,151</b>	<b>\$ 1,265</b>
<b>Total unrecognized share-based compensation expense, net of tax</b>	<b>\$ 719</b>	<b>\$ 819</b>

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

Prior to January 1, 2006, had compensation cost for the Company's stock option plans been determined based on the fair value at the grant dates for awards under those plans consistent with the method of SFAS No. 123, the Company's net income and earnings per share would have been reduced to the pro forma amount indicated below:

	<b>2005</b>
Net income as reported	\$ 6,637
Stock-based compensation using the intrinsic value method	-
Stock-based compensation that would have been reported using the fair value method of SFAS 123	(89)
Pro forma net income	\$ 6,548
Basic earnings per share:	
As reported	\$ 1.08
Pro forma	\$ 1.06
Diluted earnings per share:	
As reported	\$ 1.01
Pro forma	\$ 1.00

Prior to the adoption of SFAS No. 123(R), the Company presented the tax benefit of stock option exercises as operating cash flows, upon the adoption of SFAS No. 123(R), tax benefits resulting from tax deductions in excess of the compensation cost recognized for those options are classified as financing cash flows.

*RECENT ACCOUNTING PRONOUNCEMENTS*

In September 2006, the Financial Accounting Standards Board ("FASB") ratified the consensus the Emerging Issues Task Force ("EITF") reached regarding EITF No. 06-5, "Accounting for Purchases of Life Insurance – Determining the Amount That Could Be Realized in Accordance with FASB Technical Bulletin No. 85-4 ("EITF 06-5")." The EITF concluded that a policy holder should consider any additional amounts included in the contractual terms of the life insurance policy in determining the amount that could be realized under the issuance contract. For group policies with multiple certificates or multiple policies with a group rider, the EITF also tentatively concluded that the amount that could be realized should be determined at the individual policy or certificate level, i.e, amounts that would be realized only upon surrendering all of the policies or certificates would not be included in measuring the assets. This interpretation is effective for fiscal years beginning after December 15, 2006. The adoption of EITF 06-5 has not had a material impact on the Company's financial position, results of operations, or cash flows.

In February 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 155, "Accounting for Certain Hybrid Financial Instruments - an amendment of FASB Statements No. 133 and 140." SFAS No. 155 simplifies accounting for certain hybrid instruments currently governed by SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," by allowing fair value re-measurement of hybrid instruments that contain an embedded derivative that otherwise would require bifurcation. SFAS No. 155 also eliminates the guidance in SFAS No.133 Implementation Issue No. D1, "Application of Statement 133 to Beneficial Interests in Securitized Financial Assets," which provides such beneficial interests are not subject to SFAS No.133. SFAS No. 155 amends SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities - a Replacement of FASB Statement No. 125," by eliminating the restriction on passive derivative instruments that a qualifying special-purpose entity may hold. This statement is effective for financial instruments acquired or issued after the beginning of the Company's fiscal year 2007. The Company adopted SFAS No. 155 effective January 1, 2007. The adoption of this statement did not have a material impact on the Company's financial position, results of operations or cash flows.

In March 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 156, "Accounting for Servicing of Financial Assets- an amendment of FASB Statement No. 140." SFAS No.156 requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a



**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

financial asset by entering into a servicing contract in specific situations. Additionally, the servicing asset or servicing liability shall be initially measured at fair value; however, an entity may elect the "amortization method" or "fair value method" for subsequent balance sheet reporting periods. SFAS No.156 is effective as of an entity's first fiscal year beginning after September 15, 2006. The Company adopted SFAS No. 156 effective January 1, 2007. The adoption of this statement did not have a material impact on the Company's financial position, results of operations or cash flows.

In July 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109* ("FIN 48") which clarifies the accounting and disclosure for uncertainty in tax positions, as defined. FIN 48 seeks to reduce the diversity in practice associated with certain aspects of the recognition and measurement related to accounting for income taxes and provides that the tax effects from an uncertain tax position be recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained in audit by the taxing authorities. This interpretation is effective for fiscal years beginning after December 15, 2006. Effective January 1, 2007, the Company adopted FIN 48. Management believes that all tax positions taken as of December 31, 2007 are highly certain and, accordingly, no accounting adjustments have been made to the financial statements. However, as part of the analysis of the impact of FIN 48 the Company's CFO and tax accounting firm engaged in discussions surrounding a potential disclosure issue related to FIN 48. It was concluded that a previous position taken on the Company's 2004 and 2005 tax returns in regard to deferred loan fees can not be supported and that amended returns will be filed for those periods. For income tax purposes, both Federal and Franchise, this is a "timing" issue and does not flow through the Income Statement. The Balance Sheet is impacted to the extent that current taxes payable is increased and offset by a deferred tax asset in the same amount. The 2004 and 2005 amended tax returns were filed in June 2007. Interest and penalties related to uncertain tax positions are recorded as part of other operating expense.

In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 157, *Fair Value Measurements.* SFAS No. 157 enhances existing guidance for measuring assets and liabilities using fair value. Prior to the issuance of SFAS No. 157, guidance for applying fair value was incorporated in several accounting pronouncements. SFAS No. 157 provides a single definition of fair value, together with a framework for measuring it, and requires additional disclosure about the use of fair value to measure assets and liabilities. SFAS No. 157 also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and sets out a fair value hierarchy with the highest priority being quoted prices in active markets. Under SFAS No. 157, fair value measurements are disclosed by level within that hierarchy. While SFAS No. 157 does not add any new fair value measurements, it does change current practice. Changes to practice include: (1) a requirement for an entity to include its own credit standing in the measurement of its liabilities; (2) a modification of the transaction price presumption; (3) a prohibition on the use of block discounts when valuing large blocks of securities for broker-dealers and investment companies; and (4) a requirement to adjust the value of restricted stock for the effect of the restriction even if the restriction lapses within one year. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company has not determined the impact of adopting SFAS No. 157 will have on its financial position, results of operations or cash flows.

In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans (an amendment of FASB Statements No. 87, 88, 106, and 132R).* SFAS No. 158, requires an employer to: (1) Recognize in its statement of financial position an asset for a plan's over funded status or a liability for a plan's under funded status; (2) measure a plan's assets and its obligations that determine its funded status as of the end of the employer's fiscal year (with limited exceptions); and (3) recognize changes in the funded status of a defined benefit postretirement plan in the year in which the changes occur. Those changes will be reported in comprehensive income of a business entity and in changes in net assets of a not-for-profit organization. The requirement by SFAS No. 158 to recognize the funded status of a benefit plan and the disclosure requirements of SFAS No. 158 are effective as of the end of the fiscal year ending after December 15, 2006 for entities with publicly traded equity securities. The requirement to measure plan assets and benefit obligations as of the date of the employer's fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. The adoption of SFAS No. 158 did not have a material effect on the financial position of the company.

In February 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 159, *Establishing the Fair Value Option for Financial Assets and Liabilities.* The FASB has issued SFAS No. 159 to permit all entities to choose to elect, at specified election dates, to measure eligible financial instruments at fair value.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

An entity shall report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date, and recognize upfront costs and fees related to those items in earnings as incurred and not deferred. SFAS No. 159 applies to fiscal years beginning after November 15, 2007, with early adoption permitted for an entity that has also elected to apply the provisions of SFAS No. 157, Fair Value Measurements. An entity is prohibited from retrospectively applying SFAS No. 159, unless it chooses early adoption. SFAS No. 159 also applies to eligible items existing at November 15, 2007 (or early adoption date). The Company does not expect the adoption of SFAS No. 159 to have a material impact on its financial position, results of operations or cash flows.

In December 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 141 (revised), "*Business Combinations*." SFAS No. 141(R) changes the accounting for business combinations including the measurement of acquirer shares issued in consideration for a business combination, the recognition of contingent consideration, the accounting for pre-acquisition gain and loss contingencies, the recognition of capitalized in-process research and development, the accounting for acquisition-related restructuring cost accruals, the treatment of acquisition related transaction costs and the recognition of changes in the acquirer's income tax valuation allowance. The Company is required to adopt SFAS No. 141(R) no later than January 1, 2009. The Company has not yet determined the impact SFAS No. 141(R) may have on its financial position, results of operations or cash flows.

In December 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Accounting Standards ("SFAS") No. 160, "*Non-controlling Interests in Consolidated Financial Statements, an amendment of ARB No. 51*." SFAS No. 160 changes the accounting for non-controlling (minority) interests in consolidated financial statements including the requirements to classify non-controlling interests as a component of consolidated stockholders' equity, and the elimination of "minority interest" accounting in results of operations with earnings attributable to non-controlling interests reported as part of consolidated earnings. Additionally, SFAS No. 160 revises the accounting for both increases and decreases in a parent's controlling ownership interest. The Company must adopt SFAS No. 160 no later than January 1, 2009. The Company has not yet determined the impact SFAS No. 160 may have on its financial position, results of operations or cash flows.

**NOTE 2. INVESTMENT SECURITIES**

At December 31, 2007 and 2006, the investment securities portfolio was comprised of securities classified as available-for-sale, in accordance with SFAS No. 115, resulting in investment securities available-for-sale being carried at fair value adjusted for amortization of premiums and accretions of discounts, and fair market value adjustments for securities transferred from available-for-sale.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

The tables below set forth the fair values of investment securities available-for-sale at December 31, 2007 and 2006:

<b>As of December 31, 2007</b>	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
Obligations of U.S. Government agencies and corporations	\$ 3,674	\$ 12	\$ (6)	\$ 3,680
Mortgage-backed securities	26,793	71	(206)	26,658
Obligations of state and political subdivisions	16,667	478	(36)	17,109
Other securities	109	-	-	109
<b>Total</b>	<b>\$ 47,243</b>	<b>\$ 561</b>	<b>\$ (248)</b>	<b>\$ 47,556</b>

<b>As of December 31, 2006</b>	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
Obligations of U.S. Government agencies and corporations	\$ 205	\$ -	\$ (4)	\$ 201
Mortgage-backed securities	21,959	16	(381)	21,594
Obligations of state and political subdivisions	16,139	540	(38)	16,641
Other securities	9	-	-	9
<b>Total</b>	<b>\$ 38,312</b>	<b>\$ 556</b>	<b>\$ (423)</b>	<b>\$ 38,445</b>

There were no investment securities held-to-maturity at December 31, 2007 and December 31, 2006.

The amortized cost and fair values of investment securities available-for-sale at December 31, 2007 and 2006, by contractual maturity are shown below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	<b>2007</b>		<b>2006</b>	
	<b>Amortized Cost</b>	<b>Fair Value</b>	<b>Amortized Cost</b>	<b>Fair Value</b>
Due one year or less	\$ 7,737	\$ 7,704	\$ 583	\$ 581
Due after one year through five years	21,993	22,005	20,445	20,145
Due after five years through ten years	8,689	8,856	7,775	7,942
Due after ten years	8,824	8,991	9,509	9,777
<b>Total securities</b>	<b>\$ 47,243</b>	<b>\$ 47,556</b>	<b>\$ 38,312</b>	<b>\$ 38,445</b>

Proceeds from sales, maturities and principal reductions of investment securities available-for-sale during 2007, 2006, and 2005, were \$738, \$500, and \$1,350, respectively. For the years ended December 31, 2007 and 2006, the Company realized gross gains of approximately \$6 and \$9 related to the calls of certain available for sale securities. There were no gains or losses reported during 2005.

Securities having a carrying value and a fair value of approximately \$33,503 and \$21,645 at December 31, 2007 and 2006, respectively, were pledged to secure public deposits and for other purposes as required by law.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

Those investment securities available for sale which have an unrealized loss position at December 31, 2007 and 2006 are detailed below:

	Securities In A Loss Position For Less Than Twelve Months		Securities In A Loss Position For Twelve Months or More		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
<b>As of December 31, 2007</b>						
Obligations of U.S. Government agencies and corporations	\$ 1,497	\$ (3)	\$ 171	\$ (3)	\$ 1,668	\$ (6)
Mortgage-backed securities	6,160	(44)	12,463	(162)	18,623	(206)
Obligations of state and political subdivisions	2,104	(30)	527	(6)	2,631	(36)
Other securities	-	-	-	-	-	-
<b>Total</b>	<b>\$ 9,761</b>	<b>\$ (77)</b>	<b>\$ 13,161</b>	<b>\$ (171)</b>	<b>\$ 22,922</b>	<b>\$ (248)</b>
<b>As of December 31, 2006</b>						
Obligations of U.S. Government agencies and corporations	\$ -	\$ -	\$ 201	\$ (4)	\$ 201	\$ (4)
Mortgage-backed securities	379	(4)	19,603	(377)	19,982	(381)
Obligations of state and political subdivisions	1,311	(12)	872	(26)	2,183	(38)
Other securities	-	-	-	-	-	-
<b>Total</b>	<b>\$ 1,690</b>	<b>\$ (16)</b>	<b>\$ 20,676</b>	<b>\$ (407)</b>	<b>\$ 22,366</b>	<b>\$ (423)</b>

There are sixteen securities that have been in a loss position for twelve months or longer as of December 31, 2007, compared to twenty two as of December 31, 2006. These securities are guaranteed by either the U.S. Government or other governmental agencies. These unrealized losses relate principally to current interest rates for similar types of securities. In analyzing an issuer's financial condition, the Company considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition. As the Company has the ability to hold these securities until maturity, or for the foreseeable future, no declines are deemed to be other-than-temporary.

**NOTE 3. LOANS**

The following table sets forth the balance for each major loan category as of December 31, 2007 and 2006:

	2007	2006
Commercial, financial and agricultural	\$ 146,080	\$ 84,976
Real estate - construction	118,200	105,712
Real estate - commercial	322,928	237,401
Home equity lines of credit	17,470	10,792
Installment loans to individuals	7,977	5,598
All other loans (including overdrafts)	562	504
<b>Total loans, gross</b>	<b>613,217</b>	<b>444,983</b>
Less: Deferred loan fees	1,732	1,625
Less: Allowance for loan losses	6,143	4,081
<b>Total loans, net</b>	<b>\$ 605,342</b>	<b>\$ 439,277</b>
Loans held for sale	\$ 902	\$ 1,764

*CONCENTRATION OF CREDIT RISK*

At December 31, 2007 and 2006, approximately \$458.6 million and \$353.9 million of the Bank's loan portfolio was collateralized by various forms of real estate. Such loans are generally made to borrowers located in the counties San Luis Obispo and Santa Barbara. The Bank attempts to reduce their concentration of credit risk by making loans which are

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

diversified by project type. While management believes that the collateral presently securing this portfolio is adequate, there can be no assurances that significant deterioration in the California real-estate market would not expose the Bank to significantly greater credit risk.

Loans serviced for others are not included in the accompanying balance sheets. The unpaid principal balance of loans serviced for others was \$18.2 million, \$7.5 million and \$3.6 million at December 31, 2007, 2006 and 2005, respectively.

The following provides a summary of the investment in impaired loans, the related allowance for loan losses, and income recognized thereon as of December 31, 2007, 2006 and 2005:

	<b>2007</b>		<b>2006</b>		<b>2005</b>
Impaired loans with a valuation allowance	\$ 62	\$	-	\$	54
Impaired loans without a valuation allowance	276		55		-
<b>Total impaired loans</b>	<b>\$ 338</b>	<b>\$</b>	<b>55</b>	<b>\$</b>	<b>54</b>
Valuation allowance related to impaired loans	\$ 31	\$	-	\$	16
Average recorded investment in impaired loans	\$ 419	\$	131	\$	374
Cash receipts applied to reduce principal balance	\$ 151	\$	273	\$	8
Interest income recognized for cash payments	\$ -	\$	-	\$	-

The provisions of SFAS No. 114 and SFAS No. 118 permit the valuation allowance reported above to be determined on a loan-by-loan basis or by aggregating loans with similar risk characteristics. Because the loans currently identified as impaired have unique risk characteristics, the valuation allowance was determined on a loan-by-loan basis.

Non-accruing loans totaled approximately \$338 and \$55 at December 31, 2007 and 2006, respectively. As of December 31, 2007 and 2006, all loans on non-accrual were classified as impaired. If interest on non-accruing loans had been recognized at the original interest rates, interest income would have increased \$65, \$63, and \$87, in 2007, 2006, and 2005, respectively. No additional funds are committed to be advanced in connection with impaired loans.

At December 31, 2007 and 2006, the Bank had no loans past due 90 days or more and still accruing interest and there no loans classified as troubled debt restructurings.

The Bank also originates Small Business Administration ("SBA") loans for sale to governmental agencies and institutional investors. At December 31, 2007 and 2006, the unpaid principal balance of SBA loans serviced for others totaled \$1,965 and \$1,355, respectively. The Company recognized a gain on the sale of SBA loans in the approximate amounts of \$36, \$19, and \$84 for the years ended December 31, 2007, 2006, and 2005, respectively.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

**NOTE 4. ALLOWANCE FOR LOAN LOSSES**

The following table provides a summary of the transactions within the allowance for loan losses for the years ended December 31, 2007, 2006 and 2005:

	<b>2007</b>	<b>2006</b>	<b>2005</b>
Balance, beginning of year	\$ 4,081	\$ 3,881	\$ 3,247
Additions charged to operating expense	660	600	710
Loans charged off	(249)	(561)	(100)
Recoveries of loans previously charged off	270	161	24
Credit from purchase of Business First National Bank	1,381	-	-
<b>Balance, end of year</b>	<b>\$ 6,143</b>	<b>\$ 4,081</b>	<b>\$ 3,881</b>

**NOTE 5. PROPERTY, PREMISES AND EQUIPMENT**

At December 31, 2007 and 2006, property, premises and equipment consisted of the following:

	<b>2007</b>	<b>2006</b>
Land	\$ 1,245	\$ 3,784
Furniture and equipment	7,684	5,759
Building and improvements	5,179	12,578
Construction in progress	176	-
<b>Total cost</b>	<b>14,284</b>	<b>22,121</b>
Less: accumulated depreciation and amortization	7,894	7,540
<b>Total property, premises and equipment</b>	<b>\$ 6,390</b>	<b>\$ 14,581</b>

During 2003, the Bank purchased land for future development of a Paso Robles, California administrative facility for approximately \$1,100. Construction was completed and the Bank moved into the facility in June 2006. In the second quarter of 2007, the Bank sold this facility and three other branches to First States Group, L.P. in a sale lease-back transaction for approximately \$12.8 million. The Bank subsequently entered into four separate lease agreements with First States Investors, LLC to lease back the three branches and administrative facility for a period of 15 years with the option to renew for two 10 year terms. Each of the four leases are subject to an annual rent escalation clause equal to the lower of CPI-U (Consumer Price Index for all Urban Consumers) or 2.5 percent, commencing in the second year of the lease term. The sale of these properties resulted in a gain of approximately \$3.4 million that the Bank will recognize over a period of 15 years in accordance with SFAS No. 13 "Accounting for Leases." Additionally, as of December 31, 2007, the Bank makes monthly payments in the aggregate amount of \$75 to lease these facilities.

The Company leases land, buildings, and equipment under non-cancelable operating leases expiring at various dates through 2022. See Note 10, Commitments and Contingencies of these Consolidated Financial Statements for a more detailed discussion regarding the Company's operating lease obligations.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

**NOTE 6. INTANGIBLE ASSETS**

Intangible assets consisted of core deposit intangibles subject to amortization. Amortizations for 2007, 2006 and 2005 were \$393, \$300 and \$574, respectively.

The following table summarizes the gross carrying amount, accumulated amortization and net carrying amount of core deposit intangibles as of December 31, 2007:

	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Net Carrying Amount</b>
Core deposit intangible asset	\$ 6,320	\$ (1,769)	\$ 4,551

The following table summarizes the estimated future amortizations of core deposit intangibles as of December 31, 2007:

<b>Period</b>	<b>Estimated Amortization</b>
2008	\$ 861
2009	1,049
2010	514
2011	653
2012	757
2013	717
<b>Total estimated future amortization</b>	<b>\$ 4,551</b>

**NOTE 7. TIME DEPOSIT LIABILITIES**

At December 31, 2007, the Bank had time certificates of deposit with maturity distributions as follows:

<b>Due Year Ending December 31,</b>	<b>Balance</b>
2008	\$ 156,975
2009	14,171
2010	1,430
2011	242
2012	395
<b>Total time deposits</b>	<b>\$ 173,213</b>

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

**NOTE 8. BORROWINGS**

The Bank has borrowing lines with correspondent banks totaling \$40.0 million. At December 31, 2007 there were no balances outstanding on these borrowing lines.

*FEDERAL HOME LOAN BANK (FHLB) ADVANCES*

The Bank has established borrowing lines with the Federal Home Loan Bank ("FHLB"). At December 31, 2007, the Bank had the following borrowings, all of which are collateralized by loans, with the FHLB:

	Amount Borrowed	Interest		Maturity Date
		Rate	Variable/Fixed	
\$	4,000	5.10%	Fixed	2/28/08
	4,000	4.93%	Fixed	2/27/09
<b>\$</b>	<b>8,000</b>	<b>5.02%</b>		

At December 31, 2007, the Bank had a remaining borrowing capacity with existing collateral of approximately \$106.3 million secured by loans and securities. The Bank has pledged approximately \$321.8 million in loans to the FHLB as of December 31, 2007.

Additionally, the Bank has an \$11.7 million letter of credit secured by loans.

*SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE*

Securities sold under agreements to repurchase, which are classified as secured borrowings, generally mature within one to four days from the transaction date. Securities sold under agreements to repurchase are reflected at the amount of cash received in connection with the transaction. At December 31, 2007 and 2006, the Bank had \$1,936 and \$1,364 in securities sold under agreements to repurchase. Interest expense recorded was \$91, \$88, and \$44 for the years ended December 31, 2007, 2006, and 2005, respectively. The carrying value of underlying securities provided as collateral for these transactions was \$4,350 and \$4,330 at December 31, 2007 and 2006, respectively.

*NOTES PAYABLE*

On October 10, 2007, the Company renewed a revolving line of credit in the amount of \$3,500 through Pacific Coast Bankers Bank (PCBB). The line is secured by 51% of the outstanding shares of the Bank's stock. The line bears interest at the Wall Street Journal prime rate. Interest payments are due quarterly. The line is scheduled to mature on October 10, 2009 at which time the line converts to an eight-year term loan maturing on October 10, 2017 with principal and interest payments are due quarterly. Under the terms of the agreement, the Company will not incur any additional debt over \$2,000 exclusive of the inter-company debt and existing debt without prior written consent of PCBB. In addition, the Bank must be "well" capitalized on an on-going basis as defined by the Regulators. At December 31, 2007, the outstanding balance owed was \$0.

*JUNIOR SUBORDINATED DEBENTURES*

On October 27, 2006 the Company issued \$8,248 of Floating Rate Junior Subordinated Debt Securities ("the debt securities") to Heritage Oaks Capital Trust II, a statutory trust created under the laws of the State of Delaware. These debt securities are subordinated to effectively all borrowings of the Company. The Company intends to use the proceeds from the issuance of these securities for general corporate purposes, which may include capital contributions to the Bank, investments, payment of dividends, and repurchases of our common stock.



**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

On April 23, 2007, the Company redeemed all of the Floating Rate Junior Subordinated Debt Securities it held associated with Heritage Oaks Capital Trust I, a wholly owned subsidiary of Heritage Oaks Bancorp. The redemption price was 100% of the principal amount redeemed plus accrued and unpaid interest as of the redemption date. The Company paid \$379 for the standard interest payment due April 22, 2007, plus a payment of \$8,248 for the principal amount to be redeemed on that date. These amounts were funded from the Company's general corporate reserves. As a result of the redemption of the securities associated with Heritage Oaks Capital Trust I, the Trust was dissolved on June 1, 2007.

On September 20, 2007, the Company issued \$5,155 of Junior Subordinated Deferrable Interest Debentures (the "debt securities") to Heritage Oaks Capital Trust III, a statutory trust created under the laws of the State of Delaware. These debt securities are subordinated to effectively all borrowings of the Company. The Company used the proceeds from the sale of the securities to assist in the acquisition of Business First, for general corporate purposes, and for capital contributions to the Bank for future growth.

At December 31, 2007, the Company had \$13.4 million in Junior Subordinated Deferrable Interest Debentures (the "debt securities") issued and outstanding. These securities have been issued to Heritage Oaks Capital Trusts II and III. The debt securities are subordinated to effectively all borrowings of the Company and can be redeemed at par if certain events occur that impact the tax treatment, regulatory treatment or the capital treatment of the issuance. Upon the issuance of the debt securities, the Company purchased a 3.1% minority interest in both Heritage Oaks Capital Trusts II and III, totaling \$248 thousand and \$155 thousand, respectively. The balance of the equity of Heritage Oaks Capital Trusts II and III is comprised of mandatory redeemable preferred securities and is included in other assets. Interest associated with the securities issued to Heritage Oaks Capital Trusts II and III is payable quarterly at 3-month LIBOR plus 1.71% variable rate and 6.888% fixed, respectively.

The following table provides a summary of the securities the Company has issued to Heritage Oaks Capital Trusts II and III:

<i>(dollar amounts in thousands)</i>	<b>Amount Borrowed</b>	<b>Current Rate</b>	<b>Issue Date</b>	<b>Scheduled Maturity</b>	<b>Call Date</b>	<b>Rate Type</b>
Heritage Oaks Capital Trust II	8,248	6.95%	27-Oct-06	Aug-37	Nov-11	Varibale 3-month LIBOR + 1.71%
Heritage Oaks Capital Trust III	5,155	6.89%	20-Sep-07	Sep-37	Dec-12	5-year Fixed SWAP + 2.00%
<b>Total Borrowings</b>	<b>13,403</b>	<b>6.93%</b>				

The Company has the right under the indentures to defer interest payments for a period not to exceed twenty consecutive quarterly periods (each an "Extension Period") provided that no extension period may extend beyond the maturity of the debt securities. If the Company elects to defer interest payments pursuant to terms of the agreements, then the Company may not (i) declare or pay any dividends or distributions on, or redeem, purchase, acquire or make a liquidation payment with respect to any of the Company's capital stock, or (ii) make any payment of principal of or premium, if any, or interest on or repay, repurchase or redeem any debt securities of the Company that rank pari passu with or junior in interest to the Debt Securities, other than, among other items, a dividend in the form of stock, warrants, options or other rights in the same stock as that on which the dividend is being paid or ranks pari passu with or junior to such stock. The prohibition on payment of dividends and payments on pari passu or junior debt also applies in the case of an event of default under the agreements.

The Company has and or plans to use the proceeds from the issuance of these securities for general corporate purposes including, capital contributions to the Bank for future growth, acquisitions, payment of dividends and repurchases of common stock.

Under FASB Interpretation ("FIN") No. 46, "Consolidation of Variable Interest Entities, an interpretation of ARB No. 51," the Company is not allowed to consolidate Heritage Oaks Capital Trusts II and III into the Company's financial statements. Prior to the issuance of FIN No. 46, Bank holding companies typically consolidated these entities. On February 28, 2005, the Federal Reserve Board issued a rule which provides that, notwithstanding the deconsolidation of such trusts, junior subordinated debentures, such as those issued by the Company, may continue to constitute up to 25% of a bank holding company's Tier I capital, subject to certain new limitations which will not become effective until March 31, 2009 and which, in any event, are not expected to affect the treatment of the Company's Junior Subordinated Debentures as Tier I capital for regulatory purposes. As of December 31, 2007, the Company has included \$13.0 million of the net junior subordinated debt

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

in its Tier I Capital for regulatory capital purposes.

At December 31, 2007, the Company had sufficient cash to service the \$13.4 million in junior subordinated debenture interest payments for approximately four years without dividends from subsidiaries. The Bank's capacity to provide cash to the Company, while remaining "well-capitalized", was approximately \$2.5 million at December 31, 2007.

**NOTE 9. INCOME TAXES**

The Company is subject to federal income taxation and income tax by the State of California. Our federal income tax returns for the years ended December 31, 2006, 2005 and 2004 are open to audit by the federal authorities and our California state tax returns for the years ended December 31, 2006, 2005, 2004 and 2003 are open to audit by state authorities.

The following table provides a summary of the current and deferred amounts for the Company's income tax provision (benefit) for the years ended December 31, 2007, 2006, and 2005:

	For the Years Ended December 31,		
	2007	2006	2005
Federal income tax			
Current	\$ 5,617	\$ 2,924	\$ 3,045
Deferred	(2,507)	(191)	(134)
<b>Total federal taxes</b>	<b>3,110</b>	<b>2,733</b>	<b>2,911</b>
State franchise tax			
Current	1,708	1,087	1,291
Deferred	(531)	(29)	(99)
<b>Total state franchise tax</b>	<b>1,177</b>	<b>1,058</b>	<b>1,192</b>
<b>Total income taxes</b>	<b>\$ 4,287</b>	<b>\$ 3,791</b>	<b>\$ 4,103</b>

The provision for taxes on income differed from the amounts computed using the federal statutory tax rate of 34 percent is as follows:

	2007		2006		2005	
	Amount	Percent	Amount	Percent	Amount	Percent
Tax provision at federal statutory tax rate	\$ 3,809	34.0	\$ 3,554	34.0	\$ 3,652	34.0
State income taxes, net of federal income tax benefit	777	6.9	698	7.2	768	7.2
Tax exempt income and other, Net	(299)	(2.6)	(461)	(4.9)	(317)	(3.0)
<b>Total tax provision</b>	<b>\$ 4,287</b>	<b>38.3</b>	<b>\$ 3,791</b>	<b>36.3</b>	<b>\$ 4,103</b>	<b>38.2</b>

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

The net deferred tax asset is determined as follows:

	<u>2007</u>		<u>2006</u>
Deferred tax assets:			
Reserves for loan losses	\$ 2,470	\$	1,605
Fixed assets	35		233
Accruals	1,717		1,233
Alternative Minimum Tax Credit	21		-
Deferred income	2,501		84
Net operating loss carryforward	743		345
Contribution carryforward	49		-
<b>Total deferred tax assets</b>	<b>7,536</b>		<b>3,500</b>
Deferred tax liabilities:			
Fair value adjustment for purchased assets	1,242		363
Investment securities valuation	130		55
Deferred costs, prepaids and FHLB advances	874		668
<b>Total deferred tax liabilities</b>	<b>2,246</b>		<b>1,086</b>
<b>Net deferred tax assets</b>	<b>\$ 5,290</b>	<b>\$</b>	<b>2,414</b>

As part of the bank acquisitions in 2003 and 2007, the Company has approximately \$1.9 million and \$1.3 million of net operating losses (NOL) available for carry forward for federal and state tax purposes, respectively, at December 31, 2007. The realization of the NOL is limited for federal tax purposes and for state tax purposes under current tax law. Any amount not utilized for federal tax purposes and state tax purposes will expire on various years through 2025 and 2015, respectively.

The Company records interest and penalties related to uncertain tax positions as part of other operating expense. As previously mentioned in Note 1 of these Consolidated Financial Statements, during 2007, the Company filed amended tax returns for the years 2004 and 2005. Although no penalties were paid during 2007, the Company did pay approximately \$96 in interest directly related to the amended returns for 2004 and 2005. As of December 31, 2007, we do not expect the total amount of unrecognized tax benefits to increase or decrease significantly within the next twelve months.

**NOTE 10. COMMITMENTS AND CONTINGENCIES**

The Company is involved in various litigation. In the opinion of management and the Company's legal counsel, the disposition of all such litigation pending will not have a material effect on the Company's financial statements.

In the normal course of business, the Bank enters into financial commitments to meet the financing needs of their customers. These financial commitments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk not recognized in the statement of financial position.

The Bank's exposure to loan loss in the event of nonperformance on commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments as they do for loans reflected in the consolidated financial statements.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

As of December 31, 2007 and 2006, the Bank had the following outstanding financial commitments whose contractual amount represents credit risk:

	<u>2007</u>	<u>2006</u>
Commitments to extend credit	\$ 245,894	\$ 166,540
Standby letters of credit	16,629	17,691
<b>Total commitments and standby letters of credit</b>	<b>\$ 262,523</b>	<b>\$ 184,231</b>

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Standby letters of credit are conditional commitments to guarantee the performance of a Bank customer to a third party. Since many of the commitments and standby letters of credit are expected to expire without being drawn upon, the total amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by the Bank is based on management's credit evaluation of the customer.

The following table provides a summary of the future minimum lease payments the Bank is expected to make based upon obligations at December 31, 2007:

	Due 2008	Due 2009	Due 2010	Due 2011	Due 2012	Due More Than 5 Years	Total
Non-cancelable operating leases	\$ 2,053	\$ 1,874	\$ 1,770	\$ 1,449	\$ 1,131	\$ 8,596	\$ 16,873

The leases contain options to extend for periods from five to twenty years. Options to extend which have been exercised and the related lease costs are included above. Total expenditures charged for leases for the reporting periods ended December 31, 2007, 2006, and 2005, were approximately \$1,373, \$628, and \$663, respectively. The year over year increase in expense related to the Company's leases can be attributed to the sale lease-back transaction the Bank entered into during the second quarter of 2007, as more fully discussed in Note 5 of the Consolidated Financial Statements, as well as the acquisition of Business First National Bank.

The Company has six subleases in place, five of which are for additional space within existing branch offices and one is for an entire facility that was vacated as the result of consolidation from the 2003 Hacienda Bank acquisition. The subleases are for various terms and accounted for an approximate \$212 credit to rental expense in 2007. The Company expects to receive sublease revenue for 2008 and 2009 of approximately \$215 and \$93, respectively.

**NOTE 11. REGULATORY MATTERS**

The Company (on a consolidated basis) and the Bank is subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's and the Bank's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2007, that the Company and the Bank meet all capital adequacy requirements to which it is subject.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

As of the most recent notification, the Federal Deposit Insurance Corporation ("FDIC") categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's category. To be categorized as well-capitalized, the Bank must maintain minimum capital ratios as set forth in the table below.

The following table also sets forth the Company's and the Bank's actual regulatory capital amounts and ratios as of December 31, 2007 and 2006:

	Actual		Capital Needed For Adequacy Purposes		Capital Needed To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Capital Amount	Ratio	Capital Amount	Ratio	Capital Amount	Ratio
<b>As of December 31, 2007</b>						
Total capital to risk-weighted assets:						
Company	\$ 72,963	11.04%	\$ 52,868	8.0%	N/A	N/A
Heritage Oaks Bank	\$ 68,563	10.40%	\$ 52,765	8.0%	\$ 65,956	10.0%
Tier 1 capital to risk-weighted assets:						
Company	\$ 66,599	10.08%	\$ 26,434	4.0%	N/A	N/A
Heritage Oaks Bank	\$ 62,199	9.43%	\$ 26,382	4.0%	\$ 39,573	6.0%
Tier 1 capital to average assets:						
Company	\$ 66,599	9.60%	\$ 27,761	4.0%	N/A	N/A
Heritage Oaks Bank	\$ 62,199	9.02%	\$ 27,595	4.0%	\$ 34,494	5.0%
<b>As of December 31, 2006</b>						
Total capital to risk-weighted assets:						
Company	\$ 61,973	12.36%	\$ 40,112	8.0%	N/A	N/A
Heritage Oaks Bank	\$ 56,179	11.21%	\$ 40,092	8.0%	\$ 50,115	10.0%
Tier 1 capital to risk-weighted assets:						
Company	\$ 57,729	11.51%	\$ 20,062	4.0%	N/A	N/A
Heritage Oaks Bank	\$ 51,935	10.37%	\$ 20,033	4.0%	\$ 30,049	6.0%
Tier 1 capital to average assets:						
Company	\$ 57,729	11.00%	\$ 20,993	4.0%	N/A	N/A
Heritage Oaks Bank	\$ 51,935	9.89%	\$ 21,005	4.0%	\$ 26,256	5.0%

As disclosed in Note 8, Borrowings, the proceeds from the issuance of Junior Subordinated Debentures, subject to percentage limitations, are considered Tier I capital by the Company for regulatory reporting purposes. At December 31, 2007, the Company has included \$13.0 million of proceeds from the issuance of Junior Subordinated Debentures in its Tier I capital.

**NOTE 12. SALARY CONTINUATION PLAN**

The Company established salary continuation agreements with the President and Chief Executive Officer, Chief Financial Officer, Chief Lending Officer, Chief Administrative Officer and certain Executive and Senior Vice Presidents, as authorized by the Board of Directors. These agreements provide for annual cash payments for a period not to exceed 15 years, payable at age 60-65, depending on the agreement. In the event of death prior to retirement age, annual cash payments would be made to the beneficiaries for a determined number of years. The present values of the Company's liability under these Agreements were approximately \$1,978 and \$1,617 at December 31, 2007 and 2006, respectively, and are included in other liabilities in the Company's Consolidated Financial Statements. The Company maintains life insurance policies, which are intended to fund all costs of the agreements. The cash surrender values of these life insurance policies totaled approximately \$9,923 and \$9,435, at December 31, 2007 and 2006, respectively.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

**NOTE 13. EMPLOYEE BENEFIT PLANS**

*401(k) PENSION PLAN*

During 1994, the Company established a savings plan for employees that allow participants to make contributions by salary deduction equal to 15 percent or less of their salary pursuant to section 401(k) of the Internal Revenue Code. Employee contributions are matched up to 25 percent of the employee's contribution. Employees vest immediately in their own contributions and they vest in the Company's contribution based on years of service. Expenses of the savings plan were approximately \$168, \$148, and \$109, for the years ended December 31, 2007, 2006, and 2005, respectively.

*EMPLOYEE STOCK OWNERSHIP PLAN*

The Company sponsors an employee stock ownership plan ("ESOP") that covers all employees who have completed 12 consecutive months of service, are over 21 years of age and work a minimum of 1,000 hours per year. The amount of the annual contribution to the ESOP is at the discretion of the Board of Directors. The contributions made to this plan for the years ended December 31, 2007, 2006, and 2005 were approximately \$200, \$364, and \$216, respectively.

**NOTE 14. SHARE-BASED COMPENSATION PLANS**

At December 31, 2007, the Company had two stock option plans, which are described below.

*THE "1990 STOCK OPTION PLAN"*

The Company adopted the 1990 Stock Option Plan, which is a tandem stock option plan permitting options to be granted either as "Incentive Stock Options" or as "Non-Qualified Stock Options" under the Internal Revenue Code. All outstanding options were granted at prices which equal the fair market value on the day of grant. Options granted vest at a rate of 25 percent per year for four years and expire no later than ten years from the date of grant. The plan provided for issuance of up to 350,075 shares of the Company's un-issued common stock and is subject to the specific approval of the Board of Directors. The Company's 1990 Stock Option Plan expired in July 2000.

The following table summarizes information about the 1990 Stock Option Plan for the years ended December 31, 2007, 2006, and 2005:

	2007		2006		2005	
	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
Outstanding at beginning of year	3,136	\$ 2.55	3,136	\$ 2.55	3,136	\$ 2.55
Granted	-		-		-	
Cancelled	(1)	\$ -	-	\$ -	-	\$ -
Exercised	(3,135)	\$ -	-	\$ -	-	\$ -
Outstanding at end of year	-	\$ -	3,136	\$ 2.55	3,136	\$ 2.55
Options available for grant at year-end	-		-		-	
Options exercisable at year-end	-	\$ -	3,136	\$ 2.55	3,136	\$ 2.55
Weighted-average fair value of options granted during year	\$ -		\$ -		\$ -	

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

*THE "1997 STOCK OPTION PLAN"*

The Company adopted the 1997 Stock Option Plan, which is a tandem stock option plan permitting options to be granted either as "Incentive Stock Options" or as "Non-Qualified Stock Options" under the Internal Revenue Code. All outstanding options were granted at prices which equal the fair market value on the day of the grant. Options granted vest at a rate of 20 percent per year for five years, and expire no later than ten years from the date of grant. The plan provides for issuance of up to 427,531 shares of the Company's un-issued common stock and is subject to the specific approval of the Board of Directors.

During 1999, the Board of Directors approved an amendment to the 1997 Stock Option Plan. Under this amendment, the plan provides for issuance of up to 241,288 additional shares of the Company's common stock.

On May 26, 2005, the stockholders of the Company approved the 2005 Equity Based Compensation Plan (the "2005 Plan"). Pursuant to stockholder approval, no further grants will be made from the 1997 Stock Option Plan.

No Options were granted from the 1997 Stock Option Plan during 2007 or 2006.

The following summarizes information about the 1997 stock option plan for the years ended December 31, 2007, 2006, and 2005:

	2007		2006		2005	
	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
Outstanding at beginning of year	433,434	\$ 5.44	522,780	\$ 5.20	738,180	\$ 4.51
Granted	-	\$ -	-	\$ -	11,250	\$ 13.84
Cancelled	(996)	\$ 3.78	(1,739)	\$ 6.48	(7,079)	\$ 10.81
Exercised	(132,195)	\$ 3.09	(87,607)	\$ 3.95	(219,571)	\$ 3.13
<b>Outstanding at end of year</b>	<b>300,243</b>	<b>\$ 6.47</b>	<b>433,434</b>	<b>\$ 5.45</b>	<b>522,780</b>	<b>\$ 5.20</b>
Options available for grant end of year	-		-		-	
Options exercisable at year-end	260,906	\$ 5.75	368,525	\$ 4.51	429,023	\$ 4.07
Weighted-average fair value of options granted during year	\$ -		\$ -		\$ 5.24	

*THE "2005 EQUITY BASED COMPENSATION PLAN"*

On May 26, 2005, the stockholders of the Company approved the 2005 Equity Based Compensation Plan (the "2005 Plan"). Upon approval by stockholders, no further grants can be made from the 1997 Stock Option Plan. The 2005 Plan authorizes the granting of Incentive Stock Options, Non-Qualified Stock Options, Stock Appreciation Rights ("SARs"), Restricted Stock Awards, Restricted Stock Units and Performance Share Cash Only Awards. The 2005 Plan provides for a maximum of ten percent (10%) of the Company's issued and outstanding shares of common stock as of March 25, 2005 and adjusted on each anniversary thereafter to be ten percent (10%) of the then issued and outstanding number of shares. As of December 31, 2007, the maximum number of shares that were available for issuance from the 2005 Plan was 432,830.

The Company grants restricted stock periodically as a part of the 2005 Plan for the benefit of employees. Restricted shares issued are typically new shares and currently vest in five years with a "cliff" vesting.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

The following tables summarize activity with respect to restricted share-based compensation for the years ended December 31, 2007 and 2006:

<b>For the Year Ended December 31, 2007</b>		
	<b>Restricted Shares</b>	<b>Average Grant</b>
	<b>Outstanding</b>	<b>Date Fair Value</b>
Balance, beginning of period	66,050	\$ 19.00
Granted	1,500	\$ 17.18
Vested	-	-
Forfeited/expired	(1,250)	\$ 19.20
<b>Balance, end of period</b>	<b>66,300</b>	<b>\$ 18.95</b>

<b>For the Year Ended December 31, 2006</b>		
	<b>Restricted Shares</b>	<b>Average Grant</b>
	<b>Outstanding</b>	<b>Date Fair Value</b>
Balance, beginning of period	3,750	\$ 16.57
Granted	67,050	\$ 19.00
Vested	-	-
Forfeited/expired	(4,750)	\$ 17.11
<b>Balance, end of period</b>	<b>66,050</b>	<b>\$ 19.00</b>

The compensation cost related to restricted stock that has been charged against income (included in salaries and employee benefits) was \$247 and \$223 for the years ended December 31, 2007 and 2006, respectively. The total income tax benefit recognized in the income statement related to restricted stock was \$101 and \$91 for the years ended December 31, 2007 and 2006. During 2007, 1,500 restricted shares were granted to employees of the Bank. No restricted shares vested during 2007 and 2006. At December 31, 2007, there was \$787 of total unrecognized compensation cost related to non-vested restricted stock which is expected to be recognized over a weighted-average period of 3.38 years.

The following summarizes information about the 2005 equity based compensation plan for the years ended December 31, 2007, 2006 and 2005:

	<b>2007</b>		<b>2006</b>		<b>2005</b>	
	<b>Shares</b>	<b>Weighted Average Exercise Price</b>	<b>Shares</b>	<b>Weighted Average Exercise Price</b>	<b>Shares</b>	<b>Weighted Average Exercise Price</b>
Outstanding at beginning of year	-	\$ -	-	\$ -	-	\$ -
Granted	140,851	\$ 13.68	-	\$ -	-	\$ -
Cancelled	-	\$ -	-	\$ -	-	\$ -
Exercised	-	\$ -	-	\$ -	-	\$ -
<b>Outstanding at end of year</b>	<b>140,851</b>	<b>\$ 13.68</b>	<b>-</b>	<b>\$ -</b>	<b>-</b>	<b>\$ -</b>
Options available for grant end of year	432,830		568,513		611,697	
Options exercisable at year-end	100,851	\$ 12.76	-	\$ -	-	\$ -
Weighted-average fair value of options granted during year	\$ 6.05		\$ -		\$ -	

The total intrinsic value (the amount by which the stock price exceeded the exercise price on the date of exercise) of options exercised in all plans during the three years ended 2007, 2006 and 2005 was \$1,083, \$887 and \$2,043, respectively. The intrinsic value of options outstanding in all plans at December 31, 2007 and 2006 was approximately \$1,840 and \$5,444. Additionally, the total intrinsic value of options exercisable in all plans at December 31, 2007 and 2006 was approximately \$1,792 and \$4,983, respectively. The Company received income tax benefits of \$446, \$365 and \$588 for the years ended December 31, 2007, 2006 and 2005, respectively, related to the exercise of non-qualified employee stock options, and disqualifying dispositions in the exercise of incentive stock options. Prior to the adoption of SFAS No. 123(R), the Company



**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

presented all tax benefits of deductions resulting from the exercise of stock options as operating cash flows in the Statement of Cash Flows. SFAS No. 123(R) requires the cash flows from the tax benefits resulting from tax deductions in excess of the compensation cost recognized for those options (excess tax benefits) to be classified as financing cash flows. The amount of excess tax benefit classified as a financing cash flow at December 31, 2007 was \$446. As of December 31, 2007, there was approximately \$364 of total unrecognized compensation cost related to non-vested stock options. Of this total, approximately \$126 and \$238 is remaining under the 1997 and 2005 plans, respectively and is expected to be recognized over periods of 0.81 years and 1.84 years respectively.

In November 2007, 40,000 options were granted to various members of the Company's board of directors from the 2005 Plan. The following table presents the assumptions used in the calculation of the weighted average fair value of those options on the date of grant using the Black-Scholes option pricing model:

	<b>November 2007</b>
Expected volatility	34.32%
Expected term (years)	10
Dividend yield	2.00%
Risk free rate	4.36%
Weighted-average grant date fair value	\$ 6.30

**NOTE 15. RELATED PARTY TRANSACTIONS**

The Bank has entered into loan and deposit transactions with certain directors and executive officers of the Bank and the Company. These loans were made and deposits were taken in the ordinary course of the Bank's business and, in management's opinion, were made at prevailing rates and terms.

The following table sets forth loans made to directors and executive officers of the Company as of December 31, 2007 and 2006:

	<b>2007</b>	<b>2006</b>
Outstanding balance, beginning of year	\$ 15,478	\$ 14,603
Business First, at date of acquisition	2,307	-
Additional loans made	4,568	3,715
Repayments	(3,470)	(2,840)
Outstanding balance, end of year	\$ 18,883	\$ 15,478

Deposits from related parties held by the Bank at December 31, 2007 and 2006 amounted to approximately \$8,655 and \$3,513, respectively.

**NOTE 16. RESTRICTION ON TRANSFERS OF FUNDS TO PARENT**

There are legal limitations on the ability of the Bank to provide funds to the Company. Dividends declared by the Bank may not exceed, in any calendar year, without approval of the California Department of Financial Institutions ("DFI"), its respective net income for the year and the retained net income for the preceding two years. Section 23A of the Federal Reserve Act restricts the Bank from extending credit to the Company and other affiliates amounting to more than 20 percent of its contributed capital and retained earnings.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

**NOTE 17. FAIR VALUE OF FINANCIAL INSTRUMENTS**

The fair value of a financial instrument is the amount at which the asset or obligation could be exchanged in a current transaction between willing parties, other than a forced or liquidation sale. Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings or a particular financial instrument. Because no market value exists for a significant portion of the financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature, involve uncertainties and matters of judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on financial instruments both on and off the balance sheet without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Additionally, tax consequences related to the realization of the unrealized gains and losses can have a potential effect on fair value estimates and have not been considered in many of the estimates.

The estimated fair value of financial instruments at December 31, 2007 and 2006 is summarized as follows:

	2007		2006	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Assets</b>				
Cash and cash equivalents	\$ 46,419	\$ 46,419	\$ 23,034	\$ 23,034
Interest-bearing deposits	330	330	318	318
Investments and mortgage-backed securities	47,556	47,556	38,445	38,445
Federal Home Loan Bank and Federal Reserve Bank stock	3,045	3,045	2,350	2,350
Loans receivable, net of deferred fees and costs	611,485	615,533	443,358	444,396
Loans held for sale	902	902	1,764	1,764
Bank owned life insurance	9,923	9,923	9,435	9,435
Accrued interest receivable	2,671	2,671	2,627	2,627
<b>Liabilities</b>				
Noninterest-bearing deposits	153,684	153,684	153,005	153,005
Interest-bearing deposits	491,124	495,511	267,516	268,991
Federal Home Loan Bank advances	8,000	8,159	50,000	50,163
Securities sold under repurchase agreements	1,936	1,936	1,364	1,364
Junior subordinated debentures	13,403	13,328	16,496	16,352
Accrued interest payable	667	667	851	851
	<b>Notional</b>	<b>Cost to Cede</b>	<b>Notional</b>	<b>Cost to Cede</b>
	<b>Amount</b>	<b>or Assume</b>	<b>Amount</b>	<b>or Assume</b>
Off-balance sheet instruments, commitments to extend credit and standby letters of credit	\$ 262,523	\$ 2,625	\$ 184,231	\$ 1,842

The following methods and assumptions were used by the Company in estimating fair value disclosures:

- *Cash and Cash Equivalents*

The carrying amounts reported in the balance sheet for cash and cash equivalents approximate those assets' fair values due to the short-term nature of the assets.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

- *Interest Bearing Deposits*

Fair values for time deposits are estimated using a discounted cash flow analysis that applies interest rates currently being offered on certificates to a schedule of aggregated contractual maturities on such time deposits.

- *Investments including FHLB stock, FRB stock and Mortgage-Backed Securities*

Fair values are based upon quoted market prices, where available.

- *Loans and Loans Held for Sale*

For variable-rate loans that re-price frequently and with no significant change in credit risk, fair values are based on carrying amounts. The fair values for other loans (for example, fixed rate commercial real estate and rental property mortgage loans and commercial and industrial loans) are estimated using discounted cash flow analysis, based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Loan fair value estimates include judgments regarding future expected loss experience and risk characteristics. The carrying amount of accrued interest receivable approximates its fair value.

- *Deposits*

The fair values disclosed for demand deposits (for example, interest-bearing checking accounts and passbook accounts) are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated contractual maturities on such time deposits. The carrying amount of accrued interest payable approximates fair value.

- *FHLB Advances*

The fair value disclosed for FHLB advances is determined by discounting contractual cash flows at current market interest rates for similar instruments.

- *Securities Sold Under Agreement to Repurchase*

The carrying amounts reported in the balance sheets for securities sold under agreement to repurchase approximate those liabilities' fair values due to the short-term nature of the liabilities.

- *Junior Subordinated Debentures*

The fair value disclosed for junior subordinated debentures is based on carrying amounts. The debentures are variable-rate notes that re-price frequently.

- *Off-Balance Sheet Instruments*

Fair values of commitments to extend credit and standby letters of credit are based upon fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreement and the counterparties' credit standing.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

**NOTE 18. EARNINGS PER SHARE (EPS)**

The following is a reconciliation of net income and shares outstanding to the income and number of shares used to compute EPS. Share information has been retroactively adjusted for stock dividends as discussed in Note 20 of the Consolidated Financial Statements:

	2007		2006		2005	
	Net Income	Shares	Net Income	Shares	Net Income	Shares
Net income as reported	\$ 6,917		\$ 6,662		\$ 6,637	
Shares outstanding at year-end		7,317,932		6,345,639		6,231,982
Impact of weighting shares purchased during the year		(666,338)		(11,715)		(64,045)
Used in Basic EPS	6,917	6,651,594	6,662	6,333,924	6,637	6,167,937
Dilutive effect of outstanding stock options		232,981		261,869		383,452
Used in Dilutive EPS	\$ 6,917	6,884,575	\$ 6,662	6,595,793	\$ 6,637	6,551,389

**NOTE 19. OTHER INCOME AND EXPENSE**

The following is a breakdown of fees and other income and expenses for the years ended December 31, 2007, 2006, and 2005:

	2007	2006	2005
Fees and Other Income:			
ATM/Debit card transaction/interchange fees	\$ 765	\$ 711	\$ 629
Bankcard merchant fees	224	122	160
Mortgage origination fees	461	552	897
Earnings on cash surrender value of life insurance	433	393	323
Other	650	757	482
Total other income	\$ 2,533	\$ 2,535	\$ 2,491
Other Expenses:			
Data processing	\$ 2,267	\$ 2,138	\$ 2,200
Advertising and promotional	718	851	582
Regulatory fees	146	112	106
Other professional fees and outside services	1,247	1,207	802
Legal fees and other litigation expenses	100	154	122
Loan department costs	129	147	182
Stationery and supplies	350	327	311
Director fees	289	290	247
Core deposit amortization	393	300	574
Other	1,387	1,249	1,355
Total other expenses	\$ 7,026	\$ 6,775	\$ 6,481

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

**NOTE 20. CASH DIVIDENDS, STOCK DIVIDENDS AND STOCK SPLITS**

*STOCK DIVIDENDS AND STOCK SPLITS*

On March 25, 2005, the Board of Directors declared a five percent stock dividend payable on April 22, 2005 to stockholders of record on April 8, 2005. Cash was paid in lieu of fractional shares at the rate of \$20.15 per share and amounted to \$8.

On October 21, 2005, the Board of Directors declared a 3-for-2 stock split payable on December 2, 2005 to stockholders of record on November 10, 2005. Cash was paid in lieu of fractional shares at the rate of \$18.86 per share and amounted to \$5.

All references in financial statements and notes to financial statements to number of shares, per share amounts, and market prices of the Company's common stock have been restated to reflect the increased number of shares outstanding.

*CASH DIVIDENDS*

The following table provides a summary of dividends the Company has declared and paid on its common stock during 2007 and 2006:

<b>Dividend Type</b>	<b>Dividend Amount Per Share</b>	<b>Declaration Date</b>	<b>Record Date</b>	<b>Payable Date</b>
Regular quarterly dividend	\$ 0.08	17-Oct-07	2-Nov-07	16-Nov-07
Regular quarterly dividend	\$ 0.08	18-Jul-07	3-Aug-07	17-Aug-07
Regular quarterly dividend	\$ 0.08	20-Apr-07	4-May-07	18-May-07
Regular quarterly dividend	\$ 0.08	19-Jan-07	2-Feb-07	16-Feb-07
Regular quarterly dividend	\$ 0.08	20-Oct-06	3-Nov-06	17-Nov-06
Regular quarterly dividend	\$ 0.08	21-Jul-06	11-Aug-06	25-Aug-06
Special cash dividend	\$ 0.25	21-Apr-06	8-May-06	19-May-06

No cash dividends were paid in 2005.

**NOTE 21. STOCK REPURCHASE PROGRAM**

In July 2006, the Company adopted a stock repurchase program authorizing the repurchase of up to 40,000 shares of Company stock. In October 2006, the Board of Directors approved the authorization to repurchase an additional 60,000 shares of Company stock to its current stock repurchase program, which now provides for a total of up to 100,000 shares. Purchases are to be made, as conditions warrant, from time to time in the open market. The duration of the program is one year and the timing of purchases will depend on market conditions. In July of 2007, Board of Directors authorized an extension of the current stock repurchase program.

For the years ended December 31, 2007 and 2006, the Company repurchased and retired 13,500 and 40,000 shares of its common stock under the current stock repurchase program. At December 31, 2007, under the current plan, the Company had the authority to repurchase up to 46,500 shares of its common stock through July 2008.

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

**NOTE 22. BUSINESS COMBINATIONS**

On October 12, 2007 the Company acquired Business First National Bank ("Business First"). Business First was merged with and into Heritage Oaks Bank, a wholly owned subsidiary of the Company. The consideration paid for Business First was approximately \$19,500, consisting of approximately 75% common stock and 25% cash. Business First shareholders received 0.5758 shares of Heritage Oaks Bancorp common stock for each share of Business First they owned and \$3.44 per share in cash. Upon the acquisition of Business First, the Company issued 850,213 shares of Heritage Oaks Bancorp common stock and approximately \$5,100 in cash to the former shareholders of Business First. The value of the shares issued in connection with this acquisition was approximately \$13,800 and was determined by multiplying the number of new shares issued times the closing market price of the Company's common stock on the closing date of October 12, 2007. The remaining component of the consideration related to the value of stock options previously issued by Business First that were rolled into substitute stock option agreements granted by the Company.

The following table presents the assumptions used in the calculation of the weighted average fair value of the substitute stock options agreements granted by the Company on the date of grant using the Black-Scholes option pricing model:

	<b>October 2007</b>
Expected volatility	33.48%
Expected term (years)	3.2
Dividend yield	1.97%
Risk free rate	4.35%
Weighted-average grant date fair value	
	\$ 5.62

The following table provides a summary of the assets acquired and liabilities assumed as of the date of the acquisition:

	<b>October 12, 2007</b>
Cash and cash equivalents	\$ 12,467
Interest-bearing deposits with other financial institutions	12
Investments and Federal Home Loan Bank stock	15,065
Loans	120,778
Property, premises and equipment, net	1,467
Core deposit intangible	3,797
Goodwill	6,047
Other assets	837
Total assets acquired	
	\$ 160,470
Noninterest-bearing deposits	\$ 42,145
Interest-bearing deposits	91,274
Federal Home Loan Bank borrowings	12,598
Other liabilities	376
Total liabilities assumed	
	\$ 146,393
Net assets acquired	
	\$ 14,077

**HERITAGE OAKS BANCORP AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**DECEMBER 31, 2007, 2006, AND 2005**

*(Dollars in thousands, except share and per share amounts)*

The following un-audited pro-forma financial information assumes the acquisition of Business First occurred on January 1, 2006.

	For The Years Ended December 31,	
	2007	2006
Revenues	\$ 39,820	\$ 37,534
Net income	\$ 7,440	\$ 7,527
Earnings per common share:		
Basic	\$ 1.02	\$ 1.05
Diluted	\$ 0.98	\$ 1.01

The pro-forma financial information presented in the table above is based on certain assumptions and estimates which the Company believes are reasonable. The pro-forma consolidated results of operations do not purport to be indicative of the results which would actually have been obtained had the acquisition occurred on the dates indicated or which may be obtained in the future.

As a result of the acquisition, the combined organization is not only expected to be able to compete more effectively and take advantage of banking opportunities in Santa Barbara and San Luis Obispo counties, but generate certain efficiencies and long-term cost savings as a result of economies of scale.

The Company's Consolidated Statements of Income include the results of operations of Business First from October 12, 2007 through December 31, 2007.

**NOTE 23. CONDENSED FINANCIAL INFORMATION OF HERITAGE OAKS BANCORP (PARENT COMPANY)**

**HERITAGE OAKS BANCORP**  
**CONDENSED BALANCE SHEETS (PARENT COMPANY)**  
**DECEMBER 31, 2007 AND 2006**  
*(dollars amounts in thousands)*

	<b>2007</b>	<b>2006</b>
<b>Assets</b>		
Cash	\$ 215	\$ 7,276
Federal funds sold	4,000	-
Total cash and cash equivalents	4,215	7,276
Prepaid and other assets	493	627
Investment in subsidiaries	78,453	58,523
<b>Total assets</b>	<b>\$ 83,161</b>	<b>\$ 66,426</b>
<b>Liabilities</b>		
Junior subordinated debentures	\$ 13,403	\$ 16,496
Other liabilities	308	458
<b>Total liabilities</b>	<b>13,711</b>	<b>16,954</b>
<b>Stockholders' Equity</b>		
Common stock	43,996	29,247
Additional paid in capital	672	336
Retained earnings	24,598	19,809
Accumulated other comprehensive income	184	80
<b>Total stockholders' equity</b>	<b>69,450</b>	<b>49,472</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 83,161</b>	<b>\$ 66,426</b>



**HERITAGE OAKS BANCORP**  
**CONDENSED STATEMENTS OF INCOME (PARENT COMPANY)**  
**FOR THE YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005**  
*(dollar amounts in thousands)*

	<b>2007</b>	<b>2006</b>	<b>2005</b>
<b>Income</b>			
Equity in undisbursed income of subsidiaries	\$ 7,512	\$ 7,297	\$ 7,201
Interest income	77	73	65
Other	-	-	31
<b>Total income</b>	<b>7,589</b>	<b>7,370</b>	<b>7,297</b>
<b>Expense</b>			
Salary expense	31	114	85
Equipment expense	(57)	(57)	(10)
Other professional fees and outside services	199	254	268
Interest expense	921	839	583
Other	-	-	126
<b>Total expense</b>	<b>1,094</b>	<b>1,150</b>	<b>1,052</b>
<b>Total operating income</b>	<b>6,495</b>	<b>6,220</b>	<b>6,245</b>
Income tax benefit	(422)	(442)	(392)
<b>Net income</b>	<b>\$ 6,917</b>	<b>\$ 6,662</b>	<b>\$ 6,637</b>

**HERITAGE OAKS BANCORP**  
**CONDENSED STATEMENTS OF CASH FLOWS (PARENT COMPANY)**  
**FOR THE YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005**  
*(dollar amounts in thousands)*

	2007	2006	2005
<b>Cash flows from operating activities:</b>			
Net income	\$ 6,917	\$ 6,662	\$ 6,637
Adjustments to reconcile net income to net cash provided by/(used in) operating activities:			
Depreciation	-	-	8
Decrease/(increase) in other assets	226	(981)	(56)
(Decrease)/increase in other liabilities	(150)	281	18
Share-based compensation expense	32	25	-
Undistributed income of subsidiaries	(7,512)	(7,297)	(7,201)
<b>Net Cash Used In Operating Activities</b>	<b>(487)</b>	<b>(1,310)</b>	<b>(594)</b>
<b>Cash flows from investing activities:</b>			
Net proceeds from sale of fixed assets	-	-	900
Contribution to subsidiary	-	311	-
<b>Net Cash Provided By Investing Activities</b>	<b>-</b>	<b>311</b>	<b>900</b>
<b>Cash flows from financing activities:</b>			
Cash dividends received	2,000	-	-
Cash paid in lieu of fractional shares	-	-	(12)
Cash dividends paid	(2,128)	(2,602)	-
(Decrease)/increase in junior subordinated debentures	(3,093)	8,248	-
Stock repurchased	(215)	(720)	-
Proceeds from the exercise of options	862	712	1,275
<b>Net Cash (Used In)/Provided by Financing Activities</b>	<b>(2,574)</b>	<b>5,638</b>	<b>1,263</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>	<b>(3,061)</b>	<b>4,639</b>	<b>1,569</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>7,276</b>	<b>2,637</b>	<b>1,068</b>
<b>Cash and Cash Equivalents, End of Year</b>	<b>\$ 4,215</b>	<b>\$ 7,276</b>	<b>\$ 2,637</b>

## QUARTERLY FINANCIAL INFORMATION (UN-AUDITED)

The following table provides a summary of results for the periods indicated:

<i>(dollars in thousands, except per share data)</i>	For The Quarters Ended,							
	Q4 2007	Q3 2007	Q2 2007	Q1 2007	Q4 2006	Q3 2006	Q2 2006	Q1 2006
Interest income	\$ 13,155	\$ 10,870	\$ 10,823	\$ 10,303	\$ 9,932	\$ 9,568	\$ 8,666	\$ 8,206
Net interest income	8,781	7,328	7,258	7,034	6,951	7,022	6,635	6,447
Provision for credit losses	140	210	170	140	120	180	180	120
Non-interest income	1,439	1,309	1,391	1,231	1,301	1,222	1,211	1,218
Other expenses	6,874	5,777	5,563	5,694	5,539	5,384	5,048	4,984
Income before provision for income taxes	3,206	2,650	2,916	2,431	2,593	2,680	2,618	2,561
<b>Net income</b>	<b>\$ 1,978</b>	<b>\$ 1,628</b>	<b>\$ 1,800</b>	<b>\$ 1,510</b>	<b>\$ 1,649</b>	<b>\$ 1,733</b>	<b>\$ 1,673</b>	<b>\$ 1,606</b>
Earnings per common share:								
Basic	\$ 0.27	\$ 0.25	\$ 0.28	\$ 0.24	\$ 0.26	\$ 0.27	\$ 0.26	\$ 0.26
Diluted	\$ 0.26	\$ 0.24	\$ 0.27	\$ 0.23	\$ 0.25	\$ 0.26	\$ 0.25	\$ 0.24

### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

### ITEM 9A. CONTROLS AND PROCEDURES

As required by SEC Rule 13a-15(b), the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer along with the Company's Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the period covered by this report. The evaluation of disclosure controls and procedures includes an evaluation of some components of the Company's internal control over financial reporting, and internal control over financial reporting is also separately evaluated on an annual basis for purposes of providing the management report which can be found under Item 8, Financial Statements and Supplementary Data, beginning on page 45 of this report. Based upon that evaluation, the Company's Chief Executive Officer along with the Company's Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiary) required to be included in the Company's periodic SEC filings. There have been no significant changes in the Company's internal control over financial reporting during the Company's most recent fiscal quarter that have materially affected, or are likely to materially affect, the Company's internal control over financial reporting.

Disclosure controls and procedures are the Company's controls and other procedures that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. These controls and subsequent results are communicated to executive management providing the ability to make timely decisions regarding required disclosure.

### ITEM 9B. OTHER INFORMATION

None.

## **PART III**

### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

#### *CODE OF ETHICS*

We have adopted a Code of Conduct, which applies to all employees, officers and directors of the Company and Bank. Our Code of Conduct meets the requirements of a “code of ethics” as defined by Item 406 of Regulation S-K and applies to our Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer, as well as all other employees, as indicated above. Our Code of Conduct is posted on our website at [www.heritageoaksbankcorp.com](http://www.heritageoaksbankcorp.com) under the heading “Investor Relations – Governance Documents.” Any change to or waiver of the code of conduct (other than technical, administrative and other non-substantive changes) will be posted on the Company’s website or reported on a Form 8-K filed with the Securities and Exchange Commission. While the Board may consider a waiver for an executive officer or director, the Board does not expect to grant such waivers.

There have been no material changes to the procedures by which security holders may recommend nominees to the Company’s Board during 2007.

The balance of the information required by Item 10 of Form 10-K is incorporated by reference from the information contained in the Company’s Proxy Statement for the 2008 Annual Meeting of Shareholders which will be filed pursuant to Regulation 14-A.

### **ITEM 11. EXECUTIVE COMPENSATION**

The information required by Item 11 of Form 10-K is incorporated by reference from the information contained in the Company’s Proxy Statement for the 2008 Annual Meeting of Shareholders which will be filed pursuant to Regulation 14-A.

### **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The information required by Item 12 of Form 10-K is incorporated by reference from the information contained in the Company’s Proxy Statement for the 2008 Annual Meeting of Shareholders which will be filed pursuant to Regulation 14-A. See (Item 5. Market For Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities).

### **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

The information required by Item 13 of Form 10-K is incorporated by reference from the information contained in the Company’s Proxy Statement for the 2008 Annual Meeting of Shareholders which will be filed pursuant to Regulation 14-A.

### **ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

The information required by Item 14 of Form 10-K is incorporated by reference from the information contained in the Company’s Proxy Statement for the 2008 Annual Meeting of Shareholders which will be filed pursuant to Regulation 14-A.

## **PART IV**

### **ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**

(a) 1. *FINANCIAL STATEMENTS*

The Company's Consolidated Financial Statements, include the notes thereto, and the report of the independent registered public accounting firm thereon, are set forth in the index for Item 8 of this form.

(a) 2. *FINANCIAL STATEMENT SCHEDULES*

All financial statement schedules for the Company have been included in the Consolidated Financial Statements or the related footnotes. Additionally, a listing of the supplementary financial information required by this item is set forth in the index for Item 8 of this Form 10-K.

(a) 3. *EXHIBITS*

A list of exhibits to this Form 10-K is set forth in the "Exhibit Index" immediately preceding such exhibits and is incorporated herein by reference.

(b) *EXHIBITS REQUIRED BY ITEM 601 OF REGULATION S-K*

Reference is made to the Exhibit Index on page 91 for exhibits filed as part of this report.

(c) *ADDITIONAL FINANCIAL STATEMENTS*

Not Applicable.

## SIGNATURES

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## THE COMPANY

/s/ Lawrence P. Ward

LAWRENCE P. WARD

PRESIDENT AND CHIEF EXECUTIVE OFFICER

DATED: FEBRUARY 29, 2008

/s/ Margaret A. Torres

MARGARET A. TORRES

EXECUTIVE VICE PRESIDENT, CHIEF FINANCIAL OFFICER  
AND PRINCIPAL ACCOUNTING OFFICER

DATED: FEBRUARY 29, 2008

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

/s/ Michael Morris

MICHAEL MORRIS

CHAIRMAN OF THE BOARD OF DIRECTORS

FEBRUARY 29, 2008

/s/ Donald H. Campbell

DONALD H. CAMPBELL

VICE CHAIRMAN OF THE BOARD OF DIRECTORS

FEBRUARY 29, 2008

/s/ Michael Behrman

MICHAEL BEHRMAN

DIRECTOR

FEBRUARY 29, 2008

/s/ Kenneth Dewar

KENNETH DEWAR

DIRECTOR

FEBRUARY 29, 2008

/s/ Mark C. Fugate

MARK C. FUGATE

DIRECTOR

FEBRUARY 29, 2008

/s/ Dolores T. Lacey

DOLORES T. LACEY

DIRECTOR

FEBRUARY 29, 2008

/s/ Merle F. Miller

MERLE F. MILLER

DIRECTOR

FEBRUARY 29, 2008

/s/ Daniel J. O'Hare

DANIEL J. O'HARE

DIRECTOR

FEBRUARY 29, 2008

/s/ Michael E. Pfau

MICHAEL E. PFAU

DIRECTOR

FEBRUARY 29, 2008

/s/ Alex Simas

ALEX SIMAS

DIRECTOR

FEBRUARY 29, 2008

/s/ Lawrence P. Ward

LAWRENCE P. WARD

DIRECTOR

FEBRUARY 29, 2008

## EXHIBIT INDEX

- (3.1a) Articles of Incorporation incorporated by reference from Exhibit 3.1a to Registration Statement on Form S-4 No. 33-77504 filed with the SEC on April, 1994.
- (3.1b) Amendment to the Articles of Incorporation filed with the Secretary of State on October 16, 1997 filed with the SEC in the Company's 10-KSB for the year ending December 31, 1997.
- (3.2) The Company Bylaws as amended November 16, 2000 filed with the SEC in the Company's 10-KSB for the year ended December 31, 2000.
- (4.1) Specimen form of The Company stock certificate incorporated by reference from Exhibit 4.1 to Registration Statement on Form S-4 No. 33-77504 filed with the SEC on April 8, 1994.
- (10.1) 1990 Stock Option Plan incorporated by reference from Exhibit 10.2 to Registration Statement on Form S-4 No. 33-77504, filed with the SEC on April 8, 1994.
- (10.2) Form of Stock Option Agreement incorporated by reference from Exhibit 4.2 to Registration Statement on Form S-4 No. 33-77504, filed with the SEC on April 8, 1994.
- (10.5) The Company 1995 Bonus Plan, filed with the SEC in the Company's 10K Report for the year ended December 31, 1994.
- (10.6) Salary Continuation Agreement with Lawrence P. Ward, filed with the SEC in the Company's 10-QSB Report for the quarter ended March 31, 2001.
- (10.7) Salary Continuation Agreement with Gwen R. Pelfrey, filed with the SEC in the Company's 10K Report for the year ended December 31, 1994.
- (10.11) 1997 Stock Option Plan incorporated by reference from Exhibit 4a to Registration Statement on Form S-8 No.333-31105 filed with the SEC on July 11, 1997 as amended, incorporated by reference, from Registration Statement on Form S-8, File No. 333-83235 filed with the SEC on July 20, 1999.
- (10.12) Form of Stock Option Agreement incorporated by reference from Exhibit 4b to Registration Statement on Form S-8 No. 333-31105 filed with the SEC on July 11, 1997.
- (10.15) Master data processing agreement with Mid West payment Systems, Inc. commencing October 1, 1998 filed with the SEC in the Company's 10-KSB for the year ended December 31, 1998.
- (10.16) Salary Continuation Agreement with Margaret A. Torres, filed with the SEC in the Company's 10KSB Report for the year ended December 31, 1999.
- (10.17) Salary Continuation Agreement with Paul Tognazzini, filed with the SEC in the Company's 10-KSB Report for the year ended December 31, 2001.
- (10.19) Service Bureau Processing Agreement entered into between Alltel Information Services, Inc. and Heritage Oaks Bank, dated August 1, 1999. Filed with the SEC in the Company's 10-KSB reported for the year ended December 31, 1999.

- (10.22) Executive Salary Continuation Agreement dated February 1, 2002 between Heritage Oaks Bank and Margaret A. Torres, filed with the SEC in the Company's 10-QSB reported for March 31, 2002.
- (10.23) Executive Salary Continuation Agreement dated February 1, 2002 between Heritage Oaks Bank and Paul Tognazzini, filed with the SEC in the Company's 10-QSB reported for March 31, 2002.
- (10.24) Executive Salary Continuation Agreement dated February 1, 2002 between Heritage Oaks Bank and Gwen R. Pelfrey, filed with the SEC in the Company's 10-QSB reported for March 31, 2002.
- (10.25) Executive Salary Continuation Agreement dated February 1, 2002 between Heritage Oaks Bank and Gloria Brady, filed with the SEC in the Company's 10-QSB reported for March 31, 2002.
- (10.26) Executive Salary Continuation Agreement dated February 1, 2002 between Heritage Oaks Bank and Joe Carnevali, filed with the SEC in the Company's 10-QSB reported for March 31, 2002.
- (10.27) Executive Salary Continuation Agreement dated February 1, 2002 between Heritage Oaks Bank and Donna Breuer, filed with the SEC in the Company's 10-QSB reported for March 31, 2002.
- (10.28) Executive Salary Continuation Agreement dated February 1, 2002 between Heritage Oaks Bank and Chris Sands, filed with the SEC in the Company's 10-QSB reported for March 31, 2002.
- (10.29) Money Access Services Processing Agreement for ATM processing, signed on October 3, 2002, filed with the SEC in the Company's 10-QSB reported for September 30, 2002.
- (10.30) The Company Employee Stock Ownership Plan, Summary Plan Description, filed with the SEC in the Company's 10-KSB reported for December 31, 2002.
- (10.31) The Company Employee Stock Ownership Plan, Summary of Material Modifications to the Summary Plan Description dated July 2002, filed with the SEC in the Company's 10-KSB reported for December 31, 2002.
- (10.32) A Construction Agreement dated February 12, 2003 between Heritage Oaks Bank and HBE financial Facilities, a Division of HBE Corporation, filed with the SEC in the Company's 10-QSB for March 31, 2003.
- (10.33) Executive Salary Continuation Agreement dated July 1, 2003 between Heritage Oaks Bank and Mark Stasinis, filed with the SEC in the Company's 10-QSB reported for June 30, 2003.
- (10.34) Executive Salary Continuation Agreement dated July 1, 2003 between Heritage Oaks Bank and Kelley Stolz, filed with the SEC in the Company's 10-QSB reported for June 30, 2003.
- (10.35) Executive Salary Continuation Agreement dated July 1, 2003 between Heritage Oaks Bank and Paul Deline, filed with the SEC in the Company's 10-QSB reported for June 30, 2003.
- (10.36) Executive Salary Continuation Agreement dated July 1, 2003 between Heritage Oaks Bank and Mitch Massey, filed with the SEC in the Company's 10-QSB reported for June 30, 2003.
- (10.38) Promissory Note executed on October 3, 2003 for \$3.5 million with Pacific Coast Bankers Bank, filed with the SEC in the Company's 10-QSB reported for September 30, 2003.
- (10.39) Employment Agreement with Lawrence P. Ward, President and Chief Executive Officer of Heritage Oaks Bank, dated February 1, 2004 and filed with the SEC in the Company's 10-KSB reported for December 31, 2003.
- (10.41) Fifth Amendment to Service Bureau Processing Agreement dated June 19, 2004 between Fidelity Information Services, Inc. and Heritage Oaks Bank, filed with the SEC in the Company's 10QSB for June 30, 2004.



- (10.43) Form of Change in Control Agreements.
  - (14) Code of Ethics, filed with the SEC in the Company's 10-KSB for the year ended December 31, 2003.
  - (21) Subsidiaries of the Company. Heritage Oaks Bank is the only financial subsidiaries of the Company.
  - (23) Consent of Independent Registered Accounting Firm\*\*
  - (31.1) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002\*\*
  - (31.2) Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002\*\*
  - (32.1) Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002\*\*
  - (32.2) Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002\*\*
- 

\*\*Filed herewith.

## EXHIBIT 23

### CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Registration Statements No. 333-07589, No. 333-31105, No. 333-83235, and No. 333-126876 each on Form S-8, of our report dated February 29, 2008 on our audits of the consolidated financial statements of Heritage Oaks Bancorp and Subsidiaries and management's assessment of the effectiveness of internal control over financial reporting and the effectiveness of internal control over financial reporting appearing in this Annual Report on Form 10-K.

/s/ Vavrinek, Trine, Day & Co., LLP

Rancho Cucamonga, California  
February 29, 2008

**EXHIBIT 31.1**  
**CERTIFICATIONS**

I, Lawrence P. Ward, certify that:

1. I have reviewed this annual report on Form 10-K of Heritage Oaks Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal controls over financial reporting, to the registrant's auditors and audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 29, 2008

/s/ Lawrence P. Ward  
Lawrence P. Ward  
Chief Executive Officer

**EXHIBIT 31.2  
CERTIFICATIONS**

I, Margaret A. Torres, certify that:

1. I have reviewed this annual report on Form 10-K of Heritage Oaks Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal controls over financial reporting, to the registrant's auditors and audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 29, 2008

/s/ Margaret A. Torres  
Margaret A. Torres  
Chief Financial and Principal Accounting Officer

## EXHIBIT 32.1

HERITAGE OAKS BANCORP

Annual Report on Form 10-K  
For the Year Ended December 31, 2007

### CERTIFICATION

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

The undersigned, who is the Chief Executive Officer of Heritage Oaks Bancorp (the "Company"), hereby certifies, pursuant to 18 USC Section 1350, that (i) the Annual Report on Form 10K for the year ended December 31, 2007, as filed by the Company with the Securities and Exchange Commission (the "Annual Report"), to which this Certification is an Exhibit, fully complies with the applicable requirements of Section 13(a) or 15(d) of the Exchange Act; and (ii) the information contained in this Annual Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: February 29, 2008

/s/ Lawrence P. Ward  
Lawrence P. Ward,  
President and Chief Executive Officer

## EXHIBIT 32.2

HERITAGE OAKS BANCORP

Annual Report on Form 10-K  
For the Year Ended December 31, 2007

### CERTIFICATION

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

The undersigned, who is the Chief Financial Officer of Heritage Oaks Bancorp (the "Company"), hereby certifies, pursuant to 18 USC Section 1350, that (i) the Annual Report on Form 10K for the year ended December 31, 2007, as filed by the Company with the Securities and Exchange Commission (the "Annual Report"), to which this Certification is an Exhibit, fully complies with the applicable requirements of Section 13(a) or 15(d) of the Exchange Act; and (ii) the information contained in this Annual Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: February 29, 2008

/s/ Margaret A. Torres  
Margaret A. Torres  
Executive Vice President and  
Chief Financial and Principal Accounting Officer

