

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended March 31, 2009.
- or
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 000-25020

**HERITAGE OAKS BANCORP**

(Exact name of registrant as specified in its charter)

**California**  
(State or other jurisdiction of  
incorporation or organization)

**77-0388249**  
(I.R.S. Employer  
Identification No.)

**545 12th Street,  
Paso Robles, California**  
(Address of principal offices)

**93446**  
(Zip Code)

**(805) 369-5200**  
(Registrant's telephone number, including area code)

**Not Applicable**  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES  NO

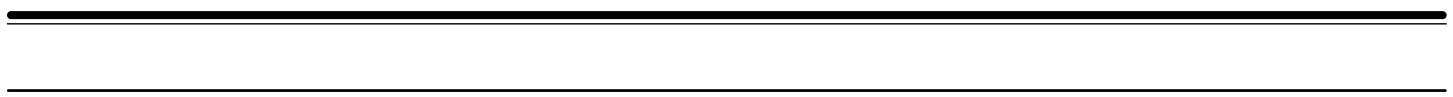
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one.)

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: As of May 1, 2009 there were 7,751,766 shares outstanding of the Registrant's common stock.



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## **Part I. Financial Information**

### **Item 1. Consolidated Financial Statements**

The financial statements and the notes thereto begin on next page.

# Heritage Oaks Bancorp and Subsidiaries

Consolidated Balance Sheets

<i>(dollars in thousands except per share data)</i>	<b>March 31, 2009</b>	<b>(audited) December 31, 2008</b>
<b>Assets</b>		
Cash and due from banks	\$ 16,553	\$ 17,921
Federal funds sold	44,020	6,650
Total cash and cash equivalents	<u>60,573</u>	<u>24,571</u>
Interest bearing deposits with other banks	119	119
Securities available for sale	62,601	50,762
Federal Home Loan Bank stock, at cost	5,828	5,123
Loans held for sale	13,806	7,939
Loans, net of deferred fees of \$1,555 and \$1,701 and allowance for loan loss of \$10,429 and \$10,412 at March 31, 2009 and December 31, 2008, respectively	679,657	668,034
Property, premises and equipment, net	6,838	6,827
Deferred tax assets	8,115	7,708
Bank owned life insurance	10,842	10,737
Goodwill	11,049	11,049
Core deposit intangible	3,428	3,691
Other real estate owned	2,893	1,337
Other assets	<u>6,599</u>	<u>7,691</u>
Total assets	<u>\$ 872,348</u>	<u>\$ 805,588</u>
<b>Liabilities</b>		
Deposits:		
Demand, non-interest bearing	\$ 164,320	\$ 147,044
Savings, NOW, and money market deposits	303,323	296,488
Time deposits of \$100 or more	100,369	75,111
Time deposits under \$100	<u>96,809</u>	<u>84,878</u>
Total deposits	664,821	603,521
Short term FHLB borrowing	85,000	99,000
Long term FHLB borrowing	10,000	10,000
Securities sold under agreement to repurchase	-	2,796
Junior subordinated debentures	13,403	13,403
Other liabilities	<u>7,491</u>	<u>6,836</u>
Total liabilities	<u>780,715</u>	<u>735,556</u>
Commitments and contingencies	-	-
<b>Stockholders' Equity</b>		
Senior preferred stock, no par value; \$1,000 per share stated value 5,000,000 shares authorized, 21,000 and 0 issued and outstanding as of March 31, 2009 and December 31, 2008, respectively.	19,163	-
Common stock, no par value; 20,000,000 shares authorized, issued and outstanding 7,751,766 and 7,753,078 as of March 31, 2009 and December 31, 2008, respectively.	48,649	48,649
Additional paid in capital	2,993	1,055
Retained earnings	22,511	21,420
Accumulated other comprehensive loss, net of tax benefit of \$1,176 and \$763 as of March 31, 2009 and December 31, 2008, respectively.	<u>(1,683)</u>	<u>(1,092)</u>

Total stockholders' equity	<u>91,633</u>	<u>70,032</u>
Total liabilities and stockholders' equity	<u>\$ 872,348</u>	<u>\$ 805,588</u>

See notes to condensed consolidated financial statements.

# Heritage Oaks Bancorp and Subsidiaries

Consolidated Statements of Income

	For the three months ended March 31,	
	2009	2008
<i>(dollars in thousands except per share data)</i>		
<b>Interest Income</b>		
Interest and fees on loans	\$ 11,147	\$ 12,091
Interest on investment securities		
Obligations of U.S. government agencies	548	421
Obligations of state and political subdivisions	186	183
Interest on time deposits with other banks	1	3
Interest on federal funds sold	7	67
Interest on other securities	7	52
Total interest income	<u>11,896</u>	<u>12,817</u>
<b>Interest Expense</b>		
Interest on savings, NOW and money market deposits	817	1,506
Interest on time deposits in denominations of \$100 or more	544	680
Interest on time deposits under \$100	564	900
Other borrowings	404	611
Total interest expense	<u>2,329</u>	<u>3,697</u>
Net interest income before provision for possible loan losses	<u>9,567</u>	<u>9,120</u>
Provision for possible loan losses	<u>2,110</u>	<u>240</u>
Net interest income after provision for possible loan losses	<u>7,457</u>	<u>8,880</u>
<b>Non-Interest Income</b>		
Fees and service charges	712	772
Gain on sale of investment securities	122	-
Loss on sale of OREO	(27)	-
Other	853	667
Total non-interest income	<u>1,660</u>	<u>1,439</u>
<b>Non-Interest Expenses</b>		
Salaries and employee benefits	3,803	4,225
Equipment	325	367
Occupancy	852	772
Other	2,445	2,256
Total non-interest expenses	<u>7,425</u>	<u>7,620</u>
Income before provision for income taxes	<u>1,692</u>	<u>2,699</u>
Provision for income taxes	<u>590</u>	<u>1,024</u>
Net income	<u>1,102</u>	<u>1,675</u>
Dividends and accretion on preferred stock	<u>11</u>	<u>-</u>



Net income available to common shareholders	\$	<u>1,091</u>	\$	<u>1,675</u>
<b>Earnings Per Common Share</b>				
Basic	\$	0.14	\$	0.22
Diluted	\$	0.14	\$	0.21

See notes to condensed consolidated financial statements.

# Heritage Oaks Bancorp and Subsidiaries

## Consolidated Statements of Stockholders' Equity

<i>(dollars in thousands)</i>	Preferred Stock		Common Stock		Additional Paid-In Capital	Comprehensive Income	Retained Earnings	Accumulated Other Comprehensive Income	Total Stockholders' Equity
	Number of Shares	Amount	Number of Shares	Amount					
<b>Balance, December 31, 2008</b>	-	\$ -	7,753,078	\$ 48,649	\$ 1,055		\$ 21,420	\$ (1,092)	\$ 70,032
Issuance of preferred stock and common stock warrant	21,000	19,152			1,848				21,000
Amortization of discount on preferred shares		11					(11)		-
Share-based compensation expense					90				90
Retirement of restricted share awards			(1,312)						
Comprehensive income:									
Net income						\$ 1,102	1,102		1,102
Unrealized security holding gains (net of \$463 tax benefit)						(663)		(663)	(663)
Realized gains on sale of securities (net of \$50 tax)						72		72	72
Total comprehensive income						\$ 511			
<b>Balance, March 31, 2009</b>	<u>21,000</u>	<u>\$ 19,163</u>	<u>7,751,766</u>	<u>\$ 48,649</u>	<u>\$ 2,993</u>		<u>\$ 22,511</u>	<u>\$ (1,683)</u>	<u>\$ 91,633</u>
<b>Balance, December 31, 2007</b>	-	\$ -	7,317,932	\$ 43,996	\$ 672		\$ 24,598	\$ 184	\$ 69,450
Exercise of stock options (including \$58 excess tax benefit from exercise of stock options)			17,287	138					138
5% Stock Dividend distributed May 16, 2008			366,811	4,677			(4,677)		-
Cash dividends - \$0.08 per share							(587)		(587)
Share-based compensation expense					113				113
Issuance of restricted stock awards			1,000						-
Comprehensive income:									
Net income						\$ 1,675	1,675		1,675
Unrealized security holding gains (net of \$125 tax)						179		179	179
Total comprehensive income						\$ 1,854			
<b>Balance, March 31, 2008</b>	<u>-</u>	<u>\$ -</u>	<u>7,703,030</u>	<u>\$ 48,811</u>	<u>\$ 785</u>		<u>\$ 21,009</u>	<u>\$ 363</u>	<u>\$ 70,968</u>

See notes to condensed consolidated financial statements.

# Heritage Oaks Bancorp and Subsidiaries

Consolidated Statements of Comprehensive Income

	For the three months ended March 31,	
	2009	2008
<i>(dollars in thousands)</i>		
<b>Net income</b>	\$ 1,102	\$ 1,675
<b>Other comprehensive (loss) / income before taxes</b>		
Unrealized (losses) / gains on securities available for sale	(1,126)	304
Realized gains on sale of available for sale securities	122	-
Total other comprehensive (loss) / income before taxes	(1,004)	304
Unrealized income tax benefit / (tax) related to items in comprehensive (loss) / income	463	(125)
Income tax related to the sale of available for sale securities	(50)	-
Total other comprehensive (loss) / income, net of taxes	(591)	179
Total comprehensive income	\$ 511	\$ 1,854

See notes to condensed consolidated financial statements.

# Heritage Oaks Bancorp and Subsidiaries

Consolidated Statements of Cash Flows

<i>(dollars in thousands)</i>	<b>For the three month periods ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 1,102	\$ 1,675
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	270	271
Provision for possible loan losses	2,110	240
Amortization of premiums / discounts on investment securities, net	(32)	(25)
Amortization of intangible assets	263	215
Share-based compensation expense	90	113
Federal Home Loan Bank dividends received	-	(41)
Gain on sale of available for sale securities	(122)	-
Increase in loans held for sale	(5,867)	(1,857)
Net increase in bank owned life insurance	(105)	(97)
Decrease in deferred tax asset	6	6
Loss on sale and write-downs on other real estate owned	100	-
Increase in other assets	(651)	(278)
Increase / (decrease) in other liabilities	655	(241)
Excess tax benefit related to share-based compensation expense	-	(58)
<b>NET CASH (USED) IN OPERATING ACTIVITIES</b>	<b>(2,181)</b>	<b>(77)</b>
<b>Cash flows from investing activities:</b>		
Purchase of securities, available for sale	(20,539)	(9,923)
Sale of available for sale securities	4,762	-
Maturities and calls of available for sale securities	610	1,003
Proceeds from principal reductions and maturities of available for sale mortgage backed securities	2,478	1,976
Purchase of Federal Home Loan Bank stock	(705)	(316)
Increase in loans, net	(13,736)	(26,620)
Allowance for loan and lease loss recoveries	3	-
Purchase of property, premises and equipment, net	(282)	(159)
Purchase of bank owned life insurance	-	(400)
Proceeds from disposal of FF&E	1	-
Proceeds from sale of other real estate owned	87	-
<b>NET CASH (USED) IN INVESTING ACTIVITIES</b>	<b>(27,321)</b>	<b>(34,439)</b>
<b>Cash flows from financing activities:</b>		
Increase / (decrease) in deposits, net	61,300	(54,353)
Proceeds from Federal Home Loan Bank borrowing	35,000	155,005
Repayments of Federal Home Loan Bank borrowing	(49,000)	(86,500)
(Decrease) / increase in repurchase agreements	(2,796)	281
Excess tax benefit related to share-based compensation expense	-	58
Proceeds from exercise of stock options	-	80
Cash dividends paid	-	(587)
Proceeds from issuance of preferred stock and common stock warrants, net	21,000	-
<b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>	<b>65,504</b>	<b>13,984</b>
<b>Net increase / (decrease) in cash and cash equivalents</b>	<b>36,002</b>	<b>(20,532)</b>

<b>Cash and cash equivalents, beginning of period</b>	<u>24,571</u>	<u>46,419</u>
<b>Cash and cash equivalents, end of period</b>	<u>\$ 60,573</u>	<u>\$ 25,887</u>
<b>Supplemental Cash Flow Disclosures:</b>		
<b>Cash Flow information</b>		
Interest paid	\$ 2,483	\$ 3,922
<b>Non-Cash Flow Information</b>		
Change in other valuation allowance for investment securities	\$ (1,004)	\$ 304
Loans transferred to OREO or foreclosed collateral	\$ 1,748	\$ -

See notes to condensed consolidated financial statements.

## Notes to Consolidated Financial Statements

**Note 1. Consolidated Financial Statements**

The accompanying un-audited condensed consolidated financial statements of Heritage Oaks Bancorp and subsidiaries (the "Company") have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, certain information and notes required by accounting principles generally accepted in the United States of America for annual financial statements are not included herein. In the opinion of Management, all adjustments (which consist solely of normal recurring accruals) considered necessary for a fair presentation of results for the interim periods presented have been included. These interim condensed consolidated financial statements should be read in conjunction with the financial statements and related notes contained in the Company's 2008 Annual Report filed on Form 10-K.

The condensed consolidated financial statements include the accounts of the Company and its wholly-owned financial subsidiary, Heritage Oaks Bank ("the Bank"). All significant inter-company balances and transactions have been eliminated. Heritage Oaks Capital Trusts II and III are unconsolidated subsidiaries formed solely for the purpose of issuing trust preferred securities. Operating results for the three months ended March 31, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009. Certain amounts in the consolidated financial statements for the year ended December 31, 2008 and for the three months ended March 31, 2008 may have been reclassified to conform to the presentation of the consolidated financial statements in 2009.

The preparation of consolidated financial statements in conformity with the accounting principles generally accepted in the United States of America requires Management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

**Note 2. Investment Securities**

In accordance with Statement of Financial Accounting Standards ("SFAS") No. 115 "Accounting for Certain Investments in Debt and Equity Securities," which addresses the accounting for investments in equity securities that have readily determinable fair values and for investments in all debt securities, securities are classified in three categories and accounted for as follows: debt and mortgage-backed securities that the Company has the positive intent and ability to hold to maturity are classified as held-to-maturity and are measured at amortized cost; debt and equity securities bought and held principally for the purpose of selling in the near term are classified as trading securities and are measured at fair value, with the unrealized gains and losses included in earnings; debt and equity securities not classified as either held-to-maturity or trading securities are deemed as available-for-sale and are measured at fair value, with the unrealized gains and losses, net of applicable taxes, reported in a separate component of stockholders' equity. Any gains and losses on sales of investments are computed on a specific identification basis. Premiums and discounts are amortized or accreted using the interest method over the lives of the related securities.

The following table sets forth the amortized cost and fair values of investment securities available for sale at March 31, 2009 and December 31, 2008:

(dollars in thousands)

	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
<b>As of March 31, 2009</b>				
Obligations of U.S. government agencies and corporations	\$ 147	\$ -	\$ (1)	\$ 146
Mortgage-backed securities	48,125	194	(3,254)	45,065
Obligations of state and political subdivisions	17,079	427	(225)	17,281
Other securities	109	-	-	109
Total	<u>\$ 65,460</u>	<u>\$ 621</u>	<u>\$ (3,480)</u>	<u>\$ 62,601</u>
<b>As of December 31, 2008</b>				
Obligations of U.S. government agencies and corporations	\$ 149	\$ -	\$ (1)	\$ 148
Mortgage-backed securities	35,339	166	(2,102)	33,403
Obligations of state and political subdivisions	17,020	373	(291)	17,102
Other securities	109	-	-	109
Total	<u>\$ 52,617</u>	<u>\$ 539</u>	<u>\$ (2,394)</u>	<u>\$ 50,762</u>



## Notes to Consolidated Financial Statements

During the three months ended March 31, 2009, the Company sold five securities in the aggregate amount of \$4.8 million. In connection with the sale, the Company recognized a pre tax gain of approximately \$122 thousand. No securities were sold during the three months ended March 31, 2008.

Management periodically evaluates investments in the portfolio for other than temporary impairment and more specifically when conditions warrant such an evaluation. When evaluating whether impairment is other than temporary, Management considers, among other things, the following: (1) the length of time the security has been in an unrealized loss position, (2) the extent to which the security's fair value is less than its cost, (3) the financial condition of the issuer, (4) any adverse changes in ratings issued by various rating agencies, (5) the intent and ability of the Bank to hold such securities for a period of time sufficient to allow for any anticipated recovery in fair value and (6) in the case of mortgage related securities, current cash flows, credit enhancements, loan-to-values, credit scores, delinquency and default rates.

As of March 31, 2009, Management does not believe unrealized losses in the investment portfolio are other than temporary.

**Note 3. Loans and the Allowance for Loan Losses**

The following table provides a summary of outstanding loan balances as of March 31, 2009 compared to December 31, 2008:

<i>(dollars in thousands)</i>	<b>March 31 2009</b>	<b>December 31, 2008</b>
<b>Real Estate Secured</b>		
Multi-family residential	\$ 17,569	\$ 16,206
Residential 1 to 4 family	23,063	23,910
Home equity lines of credit	28,929	26,409
Commercial	294,825	285,631
Farmland	9,426	10,723
<b>Commercial</b>		
Commercial and industrial	167,149	157,674
Agriculture	13,989	13,744
Other	575	620
<b>Construction</b>		
Single family residential	16,590	11,414
Single family residential - Spec.	12,850	15,395
Tract	3,190	2,431
Multi-family	5,727	5,808
Hospitality	8,292	18,630
Commercial	21,056	21,484
Land	60,031	61,681
Installment loans to individuals	8,038	7,851
All other loans (including overdrafts)	342	536
	<u>691,641</u>	<u>680,147</u>
Total loans, gross		
	691,641	680,147
Deferred loan fees	1,555	1,701
Reserve for possible loan losses	10,429	10,412
	<u>10,429</u>	<u>10,412</u>
Total loans, net	<u>\$ 679,657</u>	<u>\$ 668,034</u>
Loans held for sale	\$ 13,806	7,939



## Notes to Consolidated Financial Statements

**Concentration of Credit Risk**

At March 31, 2009, approximately \$501.5 million or 72.5% of the Bank's loan portfolio was collateralized by various forms of real estate, this represents an increase of approximately \$1.8 million when compared to the \$499.7 million or 73.5% reported at December 31, 2008. Such loans are generally made to borrowers located in San Luis Obispo and Santa Barbara Counties. The Bank attempts to reduce its concentration of credit risk by making loans which are diversified by industry and project type. While Management believes that the collateral presently securing this portfolio is adequate, there can be no assurances that further significant deterioration in the California real estate market would not expose the Bank to significantly greater credit risk. At March 31, 2009, the Bank was contingently liable for letters of credit accommodations made to its customers totaling approximately \$18.1 million and un-disbursed loan commitments in the approximate amount of \$192.6 million. The Bank makes commitments to extend credit in the normal course of business to meet the financing needs of its customers. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total outstanding commitment amount does not necessarily represent future cash requirements. Standby letters of credit written are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as those involved in extending loan facilities to customers. The Bank anticipates no losses as a result of such transactions. For more detailed information on Concentration of Credit Risk, please refer to "Loans" of "Financial Condition" under "Management's Discussion and Analysis of Results and Operations" contained within this document.

**Allowance for Loan Losses**

An allowance for loan losses has been established by Management to provide for those loans that may not be repaid in their entirety for a variety of reasons. The allowance is maintained at a level considered by Management to be adequate to provide for probable incurred losses. The allowance is increased by provisions charged to earnings and is reduced by charge-offs, net of recoveries. The provision for loan losses is based upon past loan loss experience and Management's evaluation of the loan portfolio under current economic conditions. Loans are charged to the allowance for loan losses when, and to the extent, they are deemed by Management to be un-collectible.

The following table provides a summary for the activity in the allowance for loan losses during the periods indicated:

<i>(dollars in thousands)</i>	<b>For the three months ended</b>		<b>For the year ended</b>
	<b>March 31, 2009</b>	<b>March 31, 2008</b>	<b>December 31, 2008</b>
Balance at beginning of period	\$ 10,412	\$ 6,143	\$ 6,143
Provision expense	2,110	240	12,215
Loans charged-off:			
Commercial and industrial	283	77	3,854
Construction	1,406	-	1,837
Land	310	-	1,434
1-4 family residential	-	-	555
Commercial real estate	-	-	340
Other	97	1	56
Total charge-offs	<u>2,096</u>	<u>78</u>	<u>8,076</u>
Recoveries of loans previously charged off	<u>3</u>	<u>-</u>	<u>130</u>
Balance at end of period	<u>\$ 10,429</u>	<u>\$ 6,305</u>	<u>\$ 10,412</u>

During the three months ended March 31, 2009, the Company made provisions to the allowance for loan losses in the amount of \$2.1 million. This when compared to the \$0.2 million reported for the three months ended March 31, 2008, represents an increase of approximately \$1.9 million. Year over year increases in provision expenses are reflective of, among other things, additional loan balances charged-off during the first quarter of 2009, continued weakness in local, state and national economic conditions and the number and dollar volume of loans placed on non-accruing status when compared to the same period ended in 2008.



## Notes to Consolidated Financial Statements

**Note 4. Earnings Per Share**

Basic earnings per common share are computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding. Diluted earnings per common share is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding adjusted to include the effect of potentially dilutive common shares. Potentially dilutive common shares are calculated using the Treasury Stock Method and include incremental shares issuable upon exercise of outstanding stock options and other share-based compensation awards, exclusive of any award that may have an anti-dilutive effect on earnings per common share. As disclosed in Note 8 of these consolidated financial statements, the Company issued a warrant to the U.S. Treasury to purchase 611,650 shares of our common stock. The warrant was excluded from the calculation of diluted earnings per common share during the three months ended March 31, 2009, since they were anti-dilutive.

The following table sets forth the number of shares used in the calculation of both basic and diluted earnings per share for the three months ended March 31, 2009 and 2008:

	<b>For the three months ending,</b>			
	<b>March 31, 2008</b>		<b>March 31, 2009</b>	
<i>(dollar amounts in thousands except per share data)</i>	<b>Net Income</b>	<b>Shares</b>	<b>Net Income</b>	<b>Shares</b>
Net income	\$ 1,102		\$ 1,675	
Dividends and accretion on preferred stock	(11)		-	
Net income available to common shareholders	<u>\$ 1,091</u>		<u>\$ 1,675</u>	
Weighted average shares outstanding		<u>7,689,317</u>		<u>7,694,546</u>
Basic earnings per common share	<u>\$ 0.14</u>		<u>\$ 0.22</u>	
Dilutive effect of share-based compensation awards		<u>135,060</u>		<u>157,285</u>
Weighted average diluted shares outstanding		<u>7,824,377</u>		<u>7,851,831</u>
Diluted earnings per common share	<u>\$ 0.14</u>		<u>\$ 0.21</u>	

On April 24, 2008, the Company's Board of Directors declared a 5% stock dividend which was paid on May 16, 2008. As a result of this dividend, the Company issued 366,294 shares of its common stock to holders of record on May 2, 2008. The basic and diluted shares presented in the table above as well as shares for all prior periods have been adjusted to fully reflect the May 2008 stock dividend.

**Note 5. Recent Accounting Pronouncements**

In April 2009, the Financial Accounting Standards Board ("FASB") issued the following new accounting standards:

In April 2009, the FASB issued FASB Staff Position ("FSP") FAS 157-4, "Determining Whether a Market Is Not Active and a Transaction Is Not Distressed," FSP FAS 157-4 provides guidelines for making fair value measurements more consistent with the principles presented in SFAS 157. FSP FAS 157-4 provides additional authoritative guidance in determining whether a market is active or inactive, and whether a transaction is distressed, is applicable to all assets and liabilities (i.e. financial and nonfinancial) and will require enhanced disclosures.

In April 2009, the FASB issued FSP FAS 115-2, FAS 124-2, and EITF 99-20-2, "Recognition and Presentation of Other-Than-Temporary Impairments," The FSP amends FASB Statements No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, No. 124, *Accounting for Certain Investments Held by Not-for-Profit Organizations*, and EITF Issue No. 99-20, "Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests That Continue to Be Held by a Transferor in Securitized Financial Assets," to make the other-than-temporary impairment guidance more operational and to improve the presentation of other-than-temporary impairments in the financial statements. This statement applies to other-than-temporary impairments of debt and equity securities and requires a company to assert that (a) it does not have the intent to sell the security in question and (b) it is more likely than not that it will not have to sell the security in question before recovery of its cost basis to avoid an impairment being considered other-than-temporary. This FSP also changes the amount of impairment losses recognized in

earnings. Under this FSP impairments are separated into two components: (i) the amount of impairments related to credit losses and (ii) and the amount related to other factors. The amount of impairment related to credit losses is reflected as a charge to earnings, while the amount deemed to be related to other factors is reflected as an adjustment to shareholders' equity through other comprehensive income.

In April 2009 the FASB issued FSP FAS 107-1 and APB 28-1, "*Interim Disclosures about Fair Value of Financial Instrument.*" FSP FAS 107-1 and APB 28-1, amends FASB Statement No. 107, "*Disclosures about Fair Value of Financial Instruments,*" to require disclosures about fair value of financial instruments in interim as well as in annual financial statements. This FSP also amends APB Opinion No. 28, "*Interim Financial Reporting,*" to require those disclosures in all interim financial statements.

## Notes to Consolidated Financial Statements

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The standards summarized in the preceding paragraphs are effective for periods ending after June 15, 2009. The Company is currently determining the impact these standards will have on our financial statements.

On April 1, 2009, the FASB issued FSP FAS 141(R)-1, "*Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies.*" FSP 141(R)-1 provides additional guidance regarding the recognition, measurement and disclosure of assets and liabilities arising from contingencies in a business combination. FSP 141(R)-1 is effective for assets or liabilities arising from contingencies in business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The impact of adopting FSP 141(R)-1 will depend on the timing of future acquisitions, as well as the nature and existence of contingencies associated with such acquisitions.

In June 2008, the FASB issued Staff Position No. EITF 03-6-1, "*Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities*" ("FSP EITF 03-6-1"). The FSP addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing EPS under the two-class method. The FSP affects entities that accrue cash dividends on share-based payment awards during the awards' service period when the dividends do not need to be returned if the employees forfeit the awards. FSP EITF 03-6-1 is effective for fiscal years beginning after December 15, 2008. The adoption of FSP EITF 03-6-1 did not have material impact on the Company's financial position, results of operations and cash flows.

In September 2006, the FASB issued SFAS No. 158, "*Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans (an amendment of FASB Statements No. 87, 88, 106, and 132R).*" SFAS No. 158, requires an employer to: (1) Recognize in its statement of financial position an asset for a plan's over funded status or a liability for a plan's under funded status; (2) measure a plan's assets and its obligations that determine its funded status as of the end of the employer's fiscal year (with limited exceptions); and (3) recognize changes in the funded status of a defined benefit postretirement plan in the year in which the changes occur. Those changes will be reported in comprehensive income of a business entity and in changes in net assets of a not-for-profit organization. The requirement by SFAS No. 158 to recognize the funded status of a benefit plan and the disclosure requirements of SFAS No. 158 are effective as of the end of the fiscal year ending after December 15, 2006 for entities with publicly traded equity securities. The Company adopted this portion of the pronouncement effective January 1, 2007. The adoption of this portion has not had a material impact on the financial position, results of operation or cash flows of the Company. The requirement to measure plan assets and benefit obligations as of the date of the employer's fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. The adoption of SFAS No. 158 did not have a material affect on the financial position of the company.

In December 2007, the FASB issued SFAS No. 141 (revised), "*Business Combinations.*" SFAS No. 141(R) changes the accounting for business combinations including the measurement of acquirer shares issued in consideration for a business combination, the recognition of contingent consideration, the accounting for pre-acquisition gain and loss contingencies, the recognition of capitalized in-process research and development, the accounting for acquisition-related restructuring cost accruals, the treatment of acquisition related transaction costs and the recognition of changes in the acquirer's income tax valuation allowance. The Company is required to adopt SFAS No. 141(R) no later than January 1, 2009. The adoption of SFAS No. 141(R) did not have a material impact on the Company's financial position, results of operations or cash flows.

In December 2007, the FASB issued SFAS No. 160, "*Non-controlling Interests in Consolidated Financial Statements, an amendment of ARB No. 51.*" SFAS No. 160 changes the accounting for non-controlling (minority) interests in consolidated financial statements including the requirements to classify non-controlling interests as a component of consolidated stockholders' equity, and the elimination of "minority interest" accounting in results of operations with earnings attributable to non-controlling interests reported as part of consolidated earnings. Additionally, SFAS No. 160 revises the accounting for both increases and decreases in a parent's controlling ownership interest. The Company must adopt SFAS No. 160 no later than January 1, 2009. The adoption of SFAS No. 160 did not have a material impact on the Company's financial position, results of operations or cash flows.

In February 2008, the FASB issued FSP FAS 157-1, "*Application of FASB Statement No. 157 and Other Accounting Pronouncements That Address Fair Value Measurements for Purposes of Lease Classification or Measurement Under Statement 13,*" and FSP FAS 157-2, "*Effective Date of FASB Statement No. 157.*" FSP FAS 157-1 removes leasing from the scope of SFAS No. 157, "*Fair Value Measurements.*" FSP FAS 157-2 delays the effective date of SFAS No. 157 from 2008 to 2009 for all non-financial assets and non-financial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The Company was required to adopt FSP FAS 157-1 no later than January 1, 2009. The adoption of this pronouncement did not have a material impact on the Company's financial position, results of operations and cash flows.

## Notes to Consolidated Financial Statements

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In March 2008, the FASB issued SFAS No. 161, *“Disclosures about Derivative Instruments and Hedging Activities – an amendment of FASB Statement No. 133,”* which amends and expands the disclosure requirements of SFAS No. 133 with the intent to provide users of financial statements with an enhanced understanding of: how and why an entity uses derivative instruments; how derivative instruments and related hedged items are accounted for under SFAS No. 133 and its related interpretations; and how derivative instruments and related hedged items affect an entity’s financial position, results of operations, and cash flows. To meet those objectives, this Statement requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative agreements. This Statement is effective for fiscal and interim periods after November 15, 2008 with earlier adoption encouraged. Disclosures will not be required retrospectively to prior reporting periods. The Company has elected to adopt SFAS No. 161 effective January 1, 2009. The Company’s adoption of this standard did not have a material impact on its financial position, results of operations or cash flows.

In May 2008, the FASB issued SFAS No. 162, *“The Hierarchy of Generally Accepted Accounting Principles.”* SFAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of the financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (“GAAP”) in the United States. The FASB issued SFAS No. 162, because the current GAAP hierarchy, as set forth in the American Institute of Certified Public Accountants (“AICPA”) Statement on Auditing Standards No. 69, *“The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles,”* is directed to the auditor and not the entity, it is complex, and it ranks FASB Statements of Financial Accounting Concepts below industry practices that are widely recognized as generally accepted but that are not subject to due process. This statement is effective 60 days following the SEC’s approval of the Public Company Accounting Oversight Board (“PCAOB”) amendments to AU Section 411, *“The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles.”* The adoption of SFAS No. 162 did not have a material impact on the Company’s financial position, results of operations or cash flows.

In May 2008, the FASB issued SFAS No. 163, *“Accounting for Financial Guarantee Insurance Contracts, an interpretation of FASB Statement No. 60.”* SFAS No. 163 seeks to bring consistency in the recognition and measurement of claim liabilities. This statement also clarifies how SFAS No. 60 applies to financial guarantee contracts, including the recognition and measurement to be used to account for premium revenue and claim liabilities, increasing the comparability in financial reporting of financial guarantee contracts by insurance enterprises. The Company must adopt SFAS No. 163 no later than January 1, 2009. The Company’s adoption of SFAS No. 163 did not have a material impact on its financial position, results of operations or cash flows.

On October 10, 2008, the FASB issued FSP FAS 157-3, *“Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active.”* The FSP clarifies the application of SFAS No. 157, *“Fair Value Measurements”*, in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. The FSP is effective immediately, and includes prior periods for which financial statements have not been issued, and therefore the Company is subject to the provisions under the FSP effective September 30, 2008. The implementation of FSP FAS 157-3 did not affect the Company’s fair value measurements as of March 31, 2009.

### **Note 6. Share-Based Compensation**

As of March 31, 2009, the Company had two share-based employee compensation plans, which are more fully described in Note 14 of the Consolidated Financial Statements in the Company’s Annual Report filed on Form 10-K for the year ended December 31, 2008. These plans include the “1997 Stock Option Plan” and the “2005 Equity Based Compensation Plan.”

Effective January 1, 2006, the Company adopted the fair value recognition provisions of SFAS No. 123(R), using the modified prospective transition method and, therefore, have not restated results for prior periods.

Share-based compensation expense for all share-based compensation awards granted after January 1, 2006, is based on the grant-date fair value. For all awards except stock option awards, the grant date fair value is either the fair market value per share or book value per share (corresponding to the type of stock awarded) as of the grant date. For stock option awards, the grant date fair value is estimated using the Black-Scholes option pricing model. For all awards, the Company recognizes these compensation costs only for those shares expected to vest on a straight-line basis over the requisite service period of the award, for which we use the related vesting term. The Company estimates forfeiture rates based on historical employee option exercise and employee termination experience.

## Notes to Consolidated Financial Statements

The share-based compensation expense recognized in the consolidated statements of income for the three month periods ended March 31, 2009 and 2008 is based on awards ultimately expected to vest, and accordingly has been adjusted by the amount of estimated forfeitures. SFAS No. 123(R) requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. Forfeitures were estimated based partially on historical experience.

The following table provides a summary of the expenses the Company has recognized related to share-based compensation as well as the impact those expenses have had on diluted earnings per share for the periods indicated below:

	<b>For the three months ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
<i>(dollars in thousands except share and per share data)</i>		
<b>Share-based compensation expense:</b>		
Stock option expense	\$ 44	\$ 50
Restricted stock expense	46	63
Total share-based compensation expense	<u>90</u>	<u>\$ 113</u>
Total share-based compensation expense, net of tax	<u>\$ 56</u>	<u>\$ 75</u>
Diluted shares outstanding	7,824,377	7,851,831
Impact on diluted earnings per share	<u>\$ 0.007</u>	<u>\$ 0.010</u>
<b>Unrecognized compensation expense:</b>		
Stock option expense	\$ 279	\$ 418
Restricted stock expense	<u>425</u>	<u>736</u>
Total unrecognized share-based compensation expense	<u>\$ 704</u>	<u>\$ 1,154</u>
Total unrecognized share-based compensation expense, net of tax	<u>\$ 420</u>	<u>\$ 712</u>

At March 31, 2009, there was a total of \$279 thousand of unrecognized compensation expense related to non-vested stock option awards. That expense is expected to be recognized over a weighted-average period of 2 years.

The Company grants restricted share awards periodically for the benefit of employees. These restricted shares generally "cliff vest" after five years of issuance. Recipients of restricted shares have the right to vote all shares subject to such grant, and receive all dividends with respect to such shares, whether or not the shares have vested. Recipients do not pay any cash consideration for the shares. The total unrecognized compensation expense related to restricted share awards at March 31, 2009 was \$425 thousand. That expense is expected to be recognized over the next 2 years.

The aggregate intrinsic value in the table below represents the total pretax intrinsic value (the difference between the Company's closing stock price on the last trading day of the first quarter of 2009 and the exercise price, multiplied by the number of in-the-money options that would have been received by the option holders had all option holders exercised their options on March 31, 2009). The aggregate pretax intrinsic value is subject to change based on the fair market value of the Company's stock. The aggregate intrinsic value of options exercised for the three month period ended March 31, 2008 was \$142 thousand. There were no option exercises during the first quarter of 2009.

## Notes to Consolidated Financial Statements

The following table provides a summary of the aggregate intrinsic value of options outstanding and exercisable as well as options granted, exercised, and forfeited during the year-to-date periods ended March 31, 2009 and 2008:

	<u>Number of Shares</u>	<u>Weighted Average Exercise Price</u>	<u>Average Remaining Contractual Term (in years)</u>	<u>Total Intrinsic Value (in 000's)</u>
Options outstanding, January 1, 2009	408,830	\$ 9.34		
Granted	25,000	4.50		
Exercised	-	-		
Forfeited	-	-		
	<u>433,830</u>	<u>\$ 9.06</u>	4.43	\$ 31
Options outstanding, March 31, 2009				
Exercisable at March 31, 2009	<u>354,033</u>	<u>\$ 8.74</u>	3.44	\$ 31
Options outstanding, January 1, 2008	463,149	\$ 8.33		
Granted	26,250	11.45		
Exercised	(18,151)	4.33		
Forfeited	(3,572)	5.66		
	<u>467,675</u>	<u>\$ 8.68</u>	4.56	\$ 1,749
Options outstanding, March 31, 2008				
Exercisable at March 31, 2008	<u>372,882</u>	<u>\$ 7.60</u>	3.50	\$ 1,694

During the first quarter of 2009, the Company granted 25,000 options to various non-management members of the Company's Board of Directors. The following table presents the assumptions used in the calculation of the weighted average fair value of those options on the date of grant using the Black-Scholes options pricing model:

	<u>February 2009</u>	<u>February 2008</u>
Expected volatility	41.61%	35.07%
Expected term (years)	10	10
Dividend yield	0.00%	2.66%
Risk free rate	<u>2.76%</u>	<u>3.62%</u>
Weighted-average grant date fair value	<u>\$ 2.52</u>	<u>\$ 3.93</u>

The Black-Scholes model incorporates a range of assumptions for inputs that are disclosed in the table above. Expected volatilities are based on the daily historical stock price over the expected life of the option. The expected term of options granted is derived from the output of the model and represents the period of time that options granted are expected to be outstanding. Dividend yields are estimated based on the dividend yield on the Company's common stock at the time of grant. The risk-free rate for periods within the contractual life of the stock option is based on the U.S. Treasury yield curve in effect at the time of grant.

Estimates of fair value derived from the Company's use of the Black-Scholes pricing model are theoretical values for stock options and changes in the assumptions used in the models could result in different fair value estimates. The actual value of the stock options granted will depend on the market value of the Company's common stock when the options are exercised.



Notes to Consolidated Financial Statements

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**Note 7. Fair Value of Financial Instruments**

Effective January 1, 2008, the Company determines the fair market values of certain financial instruments based on the fair value hierarchy established in SFAS No. 157, "*Fair Value Measurements*," which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value.

The following provides a summary of the hierarchical levels, as defined by SFAS No. 157, used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 assets and liabilities may include debt and equity securities that are traded in an active exchange market and that are highly liquid and are actively traded in over-the-counter markets.

Level 2 - Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities may include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and other instruments whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes U.S. Government and agency mortgage-backed debt securities, corporate debt securities, derivative contracts, residential mortgage and loans held-for-sale.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category generally includes certain private equity investments, retained residual interests in securitizations, residential MSRs, asset-backed securities (ABS), highly structured or long-term derivative contracts and certain collateralized debt obligations (CDO) where independent pricing information was not able to be obtained for a significant portion of the underlying assets.

**Fair Value Measurements**

The Company used the following methods and significant assumptions to estimate fair value:

***Securities***

The fair value of securities available-for-sale are determined by obtaining quoted prices on nationally recognized exchanges or matrix pricing which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather relying on the security's relationship to other benchmark quoted securities.

***Loans Held For Sale***

The fair value of loans held for sale is determined, when possible, using quoted secondary market prices. If no such quoted price exists, the fair value of the loan is determined using quoted prices for a similar asset or assets, adjusted for the specific attributes of that loan.

***Impaired Loans***

A loan is considered impaired when it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement. Impairment is measured based on the fair value of the underlying collateral or the discounted expected future cash flows. The Company measures impairment on all non-accrual loans for which it has established specific reserves as part of the specific allocated allowance component of the allowance for loan losses. As such, the Company records impaired loans as non-recurring Level 2 when the fair value of the underlying collateral is based on an observable market price or current appraised value. When current market prices are not available or the Company determines that the fair value of the underlying collateral is further impaired below appraised values, the Company records impaired loans as non-recurring Level 3. At March 31, 2009, substantially all of the Company's impaired loans were evaluated based on the fair value of their underlying collateral based upon the most recent appraisal available to Management.



## Notes to Consolidated Financial Statements

**Other Real Estate Owned and Foreclosed Collateral**

Other real estate owned and foreclosed collateral are adjusted to fair value, less any estimated costs to sell, at the time the loans are transferred into this category. The fair value of these assets is based on independent appraisals, observable market prices for similar assets, or Management's estimation of value. When the fair value is based on independent appraisals or observable market prices for similar assets, the Company records other real estate owned or foreclosed collateral as non-recurring Level 2. When appraised values are not available, there is no observable market price for similar assets, or Management determines the fair value of the asset is further impaired below appraised values or observable market prices, the Company records other real estate owned or foreclosed collateral as non-recurring Level 3.

The following table provides a summary of the financial instruments the Company measures at fair value on a recurring basis as of March 31, 2009:

<i>(dollars in thousands)</i>	<b>Fair Value Measurements Using</b>			<b>Assets At Fair Value</b>
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
<b>Assets:</b>				
Available for sale investment securities	\$ -	\$ 61,914	\$ 687	\$ 62,601
Total assets measured on a recurring basis	\$ -	\$ 61,914	\$ 687	\$ 62,601

The following table provides a summary of the changes in balance sheet carrying values associated with Level 3 financial instruments during the three months ended March 31, 2009:

<i>(dollars in thousands)</i>	<b>Available For Sale Investment Securities</b>
Beginning balance	\$ 774
Total gains or losses (realized/unrealized) <sup>(1)</sup> :	
Included in earnings	-
Included in other comprehensive income	(87)
Purchases	-
Transfers in and/or out of Level 3	-
Ending balance	\$ 687

<sup>(1)</sup> Realized or unrealized gains from the changes in values of Level 3 financial instruments represent gains from changes in values of financial instruments only for the period(s) in which the instruments were classified as Level 3.

The assets presented under level 3 of the fair value hierarchy described in SFAS No. 157 represent available for sale investment securities in the form of certificates of participation where an active market for such securities is not currently available.

## Notes to Consolidated Financial Statements

The following table provides a summary of the financial instruments the Company measures at fair value on a non-recurring basis as of March 31, 2009:

<i>(dollars in thousands)</i>	<b>Fair Value Measurements Using</b>			<b>Assets At Fair Value</b>
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
<b>Assets:</b>				
Impaired loans	\$ -	\$ 20,046	\$ -	\$ 20,046
Loans held for sale	-	13,806	-	13,806
Other real estate owned	-	2,893	-	2,893
<b>Total assets measured on a non-recurring basis</b>	<b>\$ -</b>	<b>\$ 36,745</b>	<b>\$ -</b>	<b>\$ 36,745</b>

In addition to the assets presented in the table above, the Company uses fair value measurements on a non-recurring basis in its assessment of assets classified as Goodwill. These assets are recorded at fair value initially and assessed for impairment periodically thereafter. During the fiscal year ended December 31, 2008, the carrying amount of goodwill assets were compared to their fair value. No change in carrying amount resulted in accordance with the provisions of SFAS No. 142, "Goodwill and Other Intangible Assets." Additionally, the Company has certain other loans that are measured at fair value on a non-recurring basis such as loans that were acquired in the acquisition of Business First National Bank.

### Note 8. Preferred Stock

On February 27, 2009, the Company received shareholder approval for an amendment of our Articles of Incorporation to add a class of preferred stock, which has ultimately allowed us to participate in the U.S Treasury's Capital Purchase Program ("CPP").

Under its Amended Articles of Incorporation, The Company is authorized to issue up to 5,000,000 shares of preferred stock, in one or more series, having such voting powers, designations, preferences, rights, qualifications, limitations and restrictions as determined by the Board of Directors.

On March 20, 2009, the Company issued 21,000 shares of Senior Preferred stock to the U.S. Treasury under the terms of the CPP for \$21.0 million with a liquidation preference of \$1,000 per share. The preferred stock will carry a coupon of 5% for five years and 9% thereafter. Senior preferred issued to the U.S. Treasury will be non-voting, cumulative, and perpetual and may be redeemed at 100% of their liquidation preference plus accrued and unpaid dividends following three years from the date of issue. In addition, the Company issued a warrant to the U.S. treasury to purchase shares of the Company's common stock in an amount equal to 15% of the preferred equity issuance or approximately \$3.2 million (611,650 shares). The warrant is exercisable immediately at a price of \$5.15 per share. The warrant will expire after a period of 10 years from issuance and is transferable by the U.S. Treasury. The Company expects the warrant to be dilutive to earnings per common share.

The U.S. Treasury may not transfer a portion or portions of the warrant with respect to, and/or exercise the warrant for more than one-half of, the 611,650 common shares issuable upon exercise of the warrant, in the aggregate, until the earlier of (i) the date on which the Company has received aggregate gross proceeds of not less than \$21.0 million from one or more Qualified Equity Offerings and (ii) December 31, 2009. However, if the Company were to redeem all of the Senior Preferred Stock as permitted by and in accordance with the provisions set forth under the CPP, the U.S. Treasury will be permitted, subject to compliance with applicable securities laws, to transfer all or a portion of the warrant with respect to, and/or exercise the warrant for, all or a portion of the number of common shares issuable thereunder, at any time and without limitation. In the event the Company completes one or more Qualified Equity Offerings on or prior to December 31, 2009, that result in the Company receiving aggregate gross proceeds of not less than \$21.0 million, the number of the common shares underlying the portion of the warrant then held by the U.S. Treasury will be reduced by one-half of the common shares originally covered by the warrant. The U.S. Treasury has agreed not to exercise voting power with respect to any common shares issued to it upon exercise of the warrant. At March 31, 2009, there had been no changes to the number of common shares covered by the warrant nor had the U.S. Treasury exercised any portion of the warrant.

The proceeds received from the U.S. Treasury were allocated to the Senior Preferred Stock and the warrant based on relative fair value. The fair value of the Senior Preferred Stock was determined through a discounted future cash flow model at a discount rate of 10%. The fair value of the warrant was calculated using the Black-Scholes option pricing model, which includes assumptions regarding the Company's dividend yield, stock price volatility, and the risk-free interest rate. As a result the Company recorded the Senior Preferred Stock and the warrant at approximately \$19.2 million and \$1.8 million, respectively. The Company will accrete the discount on the Senior Preferred Stock over a period of five years with corresponding charges to retained earnings.



## Notes to Consolidated Financial Statements

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It is also important to note that net income available to common shareholders will be impacted to the extent the Company charges retained earnings for the accretion of the discount on the Senior Preferred Stock and any dividends paid from retained earnings on the Senior Preferred Stock. For the three month period ended March 31, 2009, charges to retained earnings in connection with the accretion of the discount on the Senior Preferred Stock totaled approximately \$11 thousand.

Additionally, the Company is subject to certain limitations during its participation in the CPP including:

- . The requirement to obtain consent from the U.S. Treasury for any proposed increases in common stock dividends prior to the third anniversary date of the preferred equity issuance.
- . The Senior Preferred Stock cannot be redeemed for three years unless the Company obtains proceeds to replace the Senior Preferred Stock through a qualified equity offering.
- . The U.S. Treasury must consent to any buy back of our common stock.
- . The Company must adhere to restrictions placed on the amount of and type of compensation paid to its executives while participating in the CPP, pursuant to section 111 of the Emergency Economic Stabilization Act of 2008, as amended ("EESA").

### **Note 9. Reclassifications**

Certain amounts in the 2008 financial statements have been reclassified to conform to the 2009 presentation.

## Forward Looking Statements

Certain statements contained in this Quarterly Report on Form 10-Q (“Quarterly Report”), including, without limitation, statements containing the words “believes”, “anticipates”, “intends”, “expects”, and words of similar impact, constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, the following: the ongoing financial crisis in the United States, and the response of the federal and state government and our regulators thereto, general economic conditions and California’s energy crisis, the recent fluctuations in U.S. markets resulting, in part, from problems related to sub-prime lending, the recent downturn in the California real-estate market, general economic and business conditions in those areas in which the Company operates, demographic changes, competition, fluctuations in interest rates, changes in business strategy or development plans, changes in governmental regulation, credit quality, the availability of capital to fund the expansion of the Company’s business, as well as economic, political and global changes arising from the war on terrorism (Refer to the Company’s December 31, 2008 10-K, ITEM 1A. Risk Factors). The Company disclaims any obligation to update any such factors or to publicly announce the results of any revisions to any of the forward-looking statements contained herein to reflect future events or developments.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is an analysis of the results of operations and financial condition of the Company as of and for the three month periods ending March 31, 2009 and 2008. The analysis should be read in connection with the consolidated financial statements and notes thereto appearing elsewhere in this report.

### The Company

Heritage Oaks Bancorp (the "Company") is a California corporation organized in 1994 to act as a holding company of Heritage Oaks Bank ("Bank"), a 15 branch bank serving San Luis Obispo and Santa Barbara Counties. In 1994, the Company acquired all of the outstanding common stock of the Bank in a holding company formation transaction.

In October 2006, the Company formed Heritage Oaks Capital Trust II ("Trust II"). Trust II is a statutory business trust formed under the laws of the State of Delaware and is a wholly-owned, non-financial, non-consolidated subsidiary of the Company.

In September 2007, the Company formed Heritage Oaks Capital Trust III ("Trust III"). Trust III is a statutory business trust formed under the laws of the State of Delaware and is a wholly-owned, non-financial, non-consolidated subsidiary of the Company.

On October 12, 2007, the Company acquired Business First National Bank ("Business First"). Business First was merged with and into Heritage Oaks Bank, a wholly owned subsidiary of the Company. In connection with the acquisition, two additional branches were added to the Bank's network. For additional information regarding this acquisition, please see Note 23 to the consolidated financial statements of the Company's 2008 annual report, which was filed on Form 10-K.

Other than holding the shares of the Bank, the Company conducts no significant activities, although it is authorized, with the prior approval of the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"), the Company's principal regulator, to engage in a variety of activities which are deemed closely related to the business of banking. The Company has also caused to be incorporated a subsidiary, CCMS Systems, Inc. which is currently inactive and has not been capitalized. The Company has no present plans to activate the proposed subsidiary.

### Where You Can Find More Information

Under the Securities Exchange Act of 1934 Sections 13 and 15(d), periodic and current reports must be filed with the SEC. The Company electronically files the following reports with the SEC: Form 10-K (Annual Report), Form 10-Q (Quarterly Report), Form 8-K (Current Report), and Form DEF 14A (Proxy Statement). The Company may file additional forms. The SEC maintains an internet site, [www.sec.gov](http://www.sec.gov), in which all forms filed electronically may be accessed. Additionally, all forms filed with the SEC and additional shareholder information is available free of charge on the Company's website: [www.heritageoaksbancorp.com](http://www.heritageoaksbancorp.com).

The Company posts these reports to its website as soon as reasonably practicable after filing them with the SEC. None of the information on or hyperlinked from the Company's website is incorporated into this Quarterly Report on Form 10-Q.



## Management's Discussion and Analysis

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### Executive Summary

For the three month period ended March 31, 2009, the Company earned approximately \$1.1 million or \$0.14 per diluted share. This, when compared to the \$1.7 million or \$0.21 per diluted share the Company earned in the same period ended a year earlier, represents a decline in net income of approximately \$0.6 million. The primary reason behind the year over year decline in net income can be attributed in large part to provisions the Bank made to the allowance for loan losses during the first quarter of 2009. For the three month period ended March 31, 2009, provisions to the allowance for loan losses were \$2.1 million. This represents an increase of approximately \$1.9 million when compared to the same period ended a year earlier. See also "Provision for Loan Losses" under "Results of Operations" of this discussion and analysis for additional information regarding provisions the Bank made to the allowance for loan losses during the first quarter of 2009.

The underlying business performance for the quarter was solid, with significant demand deposit growth and moderate loan growth. Total gross loans grew 8.1% year-over-year and were up 1.7% from that reported at December 31, 2008. Demand deposits were up 5.6% year-over-year, and up 11.7% from that reported at December 31, 2008. Despite the increase in loan loss provision the Company was still profitable in the first quarter and held its net interest margin above 5%.

The Bank continues diligent oversight of the loan portfolio and has been extremely proactive in monitoring credit quality. Management has been and will continue to perform internal credit reviews on a quarterly basis and has concluded that an independent loan review will be conducted semi-annually in an effort to more quickly identify any additional problem assets and mitigate any potential loss to the Bank.

The housing and general economic slowdown has led to an increase in non-performing loans during the first quarter, which makes it prudent to write-down loans to their current fair market value. The Bank is not waiting for regulators to tell us when to write-down or charge off loans. The Bank has been diligent in recognizing deficiencies inherent in impaired loans and proactively bringing the balances in line with current values. The collateral securing the loans charged-off during the first quarter consists of real estate and various forms of business assets. We are currently working with borrowers and collateral is being actively marketed to minimize future charge-offs.

The Company's liquidity has increased substantially as a result of strong deposit growth during the quarter. The Company continues to benefit from new core deposits from the inflow from the larger banks in our market area. The liquidity ratio was 11.50% at March 31, 2009, compared to 6.79% at December 31, 2008. Additional sources of liquidity remain strong, as the Bank has additional borrowing lines with the Federal Home Loan Bank ("FHLB") as well as credit arrangements with correspondent banks to provide liquidity for a variety of reasons, including the day to day demands of depositors. At March 31, 2009, the Bank's remaining capacity to borrow against these lines was approximately \$118.2 million. Additionally, the Bank has established borrowing capacity at the Federal Reserve Bank but has yet to provide collateral for the use of the line. The Bank still has the ability to purchase brokered funds from a variety of sources, providing for yet an additional source of secondary funding.

The following provides a summary of operating results for the periods ended March 31, 2009 and 2008:

- Interest income for the three month period ended March 31, 2009 was approximately \$11.9 million. This, when compared to the \$12.8 million reported for the same period ended a year earlier, represents a decline of approximately \$0.9 million or 7.2%. The year over year decline is primarily attributable to the actions taken by the Federal Reserve to lower the overnight Fed Funds rate from 4.25% to within a range of 0.00% and 0.25%.
- Interest expense for the three month period ended March 31, 2009 was approximately \$2.3 million. This, when compared to the \$3.7 million reported for the same period ended a year earlier, represents a decline of approximately \$1.4 million or 37.0%. The year over year decline is mainly attributable to the dramatic declines in the overnight Fed Funds rate previously referred to above.
- Net interest income for the first quarter of 2009 was approximately \$0.5 million or 4.9% higher than the \$9.1 million reported for the same period ended a year earlier. An \$83.5 million year over year increase in average interest earning assets contributed significantly to the year over year increase in net interest income.
- The net interest margin for the first quarter of 2009 was 5.03% or 30 basis points lower than the 5.33% reported for the same period ended a year earlier. Higher earning assets on a year over year basis in conjunction with a significant drop in interest rates placed pressure on the net interest margin. However, since significant portions of the Bank's interest bearing liabilities possess a floating rate, the Bank was able to mitigate substantial declines in the margin during a time where we saw the overnight Fed Funds rate decline by over 400 basis points.

## Management's Discussion and Analysis

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- Non-interest income for the three months ended March 31, 2009 was approximately \$1.6 million. This, when compared to the \$1.4 million reported for the same period ended a year earlier, represents an increase of approximately \$0.2 million or 15.4%. Increases in mortgage origination income as well as gains recognized on the sale of investment securities contributed to the year over year increase.
- Non-interest expenses for the three months ended March 31, 2009 were approximately \$7.4 million. This, when compared to the \$7.6 million reported for the same period ended a year earlier, represents a decline in the approximate amount of \$0.2 million or 2.6%. Efficiencies gained with respect to staffing as well as the implementation of additional expense controls have proved to be beneficial in reducing non-interest expenses on a year over year basis.

The following provides a summary for significant year to date changes in balances as of March 31, 2009:

- At March 31, 2009, net loan balances were approximately \$679.7 million or \$11.7 million and 1.7% higher than the \$668.0 million reported at December 31, 2008. See also "Loans" under "Financial Condition" of this discussion and analysis for additional information regarding the Bank's loan portfolio.
- At March 31, 2009, total deposits were approximately \$664.8 million or \$61.3 million and 10.2% higher than the \$603.5 million reported at December 31, 2008. Deposits, exclusive of brokered were approximately \$580.3 million or \$25.4 million higher than the \$554.9 million reported at December 31, 2008. See also "Deposits and Borrowed Funds" under "Financial Condition" of this discussion and analysis for information regarding the Bank's deposit liabilities.
- At March 31, 2009, borrowings with the FHLB were \$95.0 million or approximately \$14.0 million lower than the \$109.0 million reported at December 31, 2008. Higher deposit balances and Management's intent to ensure an appropriate mix of secondary funding resulted in fewer borrowings with the FHLB.

The following provides an overview of asset quality as of March 31, 2009:

- At March 31, 2009, the balance of non-accruing loans was approximately \$20.3 million or \$2.0 million higher than the \$18.3 million reported at December 31, 2008.
- As of March 31, 2009, the allowance for loan losses represented 1.51% of total gross loans and 1.53% of total gross loans as of December 31, 2008.
- As previously mentioned, during the three months ended March 31, 2008, the Bank made provisions to the allowance for loan losses in the approximate amount of \$2.1 million and charged-off approximately \$2.1 million in loan balances.
- For the three months ended March 31, 2009, net charge-off's to average gross loans were 0.30%. When compared to the 0.01% reported for the same period ended a year earlier, represents an increase of approximately 29 basis points.
- During the first quarter of 2009, the Bank moved approximately \$1.7 million related to one loan to OREO status. As of March 31, 2009, the balance of OREO was \$2.9 million.

In spite of the year to date increase in non-performing assets, the Bank is encouraged to see sale activity for \$3 million in non-performing assets that is expected to close during the second quarter of 2009. There also appears to be increased bona fide interest in properties as reflected in the commitment to purchase letter the Bank recently received for another \$1 million property.

See also "Non Performing Assets" under "Financial Condition" of this discussion analysis for additional information related asset quality.

## Management's Discussion and Analysis

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### Recent Developments

During the third and fourth quarters of 2008, the credit and equity markets came under significant duress as confidence by many in the U.S. financial system began to wane. During the later part of 2007 and throughout 2008, many U.S. financial institutions were forced to significantly write-down the values of certain classes of assets in response to the weakened real estate market. These losses lead to strained capital levels, impairing the confidence of many depositors and others providing funding to the nation's banks, which in turn lead to a crisis of liquidity. With liquidity levels of many financial institutions significantly weakened, borrowing costs began to rise considerably and the flow of credit to consumers and between banks all but came to a halt. In response to this, the weakened economy and other factors, the U.S. Congress passes the Emergency Economic Stabilization Act of 2008 (the "EESA") in October of 2008. Under the EESA, the Department of the U.S. Treasury formed the Troubled Asset Relief Program (the "TARP"). The TARP gives the U.S. Treasury the power to make purchases of certain troubled assets as well as the direct purchase of equity from U.S. financial institutions under the CPP. Although the Company's liquidity levels remained adequate and the Bank and Company were well capitalized throughout 2008, the Company applied to participate in the CPP to keep all capital raising options available. On February 27, 2009, the Company received shareholder approval to add an authorized class of preferred stock to the Company's Articles of Incorporation that allowed the Company to participate in the CPP and will also allow for more flexibility in capital raising efforts in general. On March 20, 2009, the Company issued 21,000 shares of Senior Preferred Stock to the U.S. Treasury under the terms of the CPP for \$21.0 million. Additionally, the Company issued a warrant to the U.S. Treasury to purchase 611,650 shares of our common stock at a price of \$5.15 per share, representing 15% of the preferred issuance or approximately \$3.2 million. For a more detailed discussion regarding the Company's participation in the CPP, see Note 8. Preferred Stock, to the consolidated financial statements filed on this Form 10-Q.

On February 27, 2009, the Board of Directors of the Federal Deposit Insurance Corporation ("FDIC") voted to amend the restoration plan for the Deposit Insurance Fund ("DIF"). To ensure the continued strength of the DIF, the FDIC will impose a special assessment on all insured institutions of 20 basis points on June 30, 2009 to be collected on September 30, 2009. Under the ruling, the FDIC may impose an additional assessment of 10 basis points after June 30, 2009 if deemed by the FDIC to be necessary. Although the exact dollar amount of this assessment will not be known until the assessment date, the Company anticipates this ruling will have a material impact on its results of operations during the second quarter of 2009.

### Dividends and Stock Repurchases

On April 24, 2008, the Board of Directors declared a 5% stock dividend to be paid on May 16, 2008 to shareholders of record on May 2, 2008. This stock dividend represented a change in the form of dividend payment to the Company's shareholders away from cash dividends in order to retain the Company's capital for future growth.

On January 24, 2008, the Board of Directors declared a quarterly cash dividend of \$0.08 per share to be paid on February 15, 2008 to shareholders of record on February 1, 2008.

The Company made no repurchases of its common stock during the three months ended March 31, 2009 or for all of 2008.

## Management's Discussion and Analysis

### Selected Financial Data

The table below provides selected financial data that highlights the Company's quarterly performance results:

<i>(dollars in thousands except per share data)</i>	For the quarters ended,							
	03/31/09	12/31/08	09/30/08	06/30/08	03/31/08	12/31/07	09/30/07	06/30/07
Return on average assets	0.54%	-0.63%	0.27%	0.35%	0.91%	1.11%	1.12%	1.25%
Return on average equity	6.04%	-6.93%	2.94%	3.84%	9.55%	11.65%	12.09%	13.84%
Return on average common equity	6.19%	-6.93%	2.94%	3.84%	9.55%	11.65%	12.09%	13.84%
Average equity to average assets	8.95%	9.06%	9.16%	9.14%	9.48%	9.49%	9.27%	9.02%
Average common equity to average assets	8.64%	9.06%	9.16%	9.14%	9.48%	9.49%	9.27%	9.02%
Net interest margin	5.03%	5.04%	5.18%	5.28%	5.33%	5.33%	5.44%	5.56%
Efficiency ratio*	66.71%	66.43%	64.40%	66.31%	72.17%	67.26%	66.89%	64.32%
Average loans to average deposits	112.39%	109.95%	111.54%	109.26%	103.64%	96.40%	95.79%	103.52%
Net Income	\$ 1,102	\$ (1,254)	\$ 534	\$ 691	\$ 1,675	\$ 1,978	\$ 1,628	\$ 1,800
Net income available to common shareholders	\$ 1,091	\$ (1,254)	\$ 534	\$ 691	\$ 1,675	\$ 1,978	\$ 1,628	\$ 1,800
Earnings Per Common Share:								
Basic	\$ 0.14	\$ (0.16)	\$ 0.07	\$ 0.09	\$ 0.22	\$ 0.26	\$ 0.24	\$ 0.27
Diluted	\$ 0.14	\$ (0.16)	\$ 0.07	\$ 0.09	\$ 0.21	\$ 0.25	\$ 0.23	\$ 0.26
Outstanding Shares:								
Basic	7,689,317	7,660,342	7,709,600	7,705,174	7,694,546	7,682,730	6,796,286	6,754,321
Diluted	7,824,377	7,721,460	7,798,321	7,830,390	7,851,831	7,887,206	7,013,070	7,027,090

\* The efficiency ratio is defined as total non-interest expense as a percent of the combined net interest income plus non-interest income, exclusive of gains and losses on the sale of investment securities.

### Local Economy

The economy in the Company's service area is based primarily on agriculture, tourism, light industry, oil and retail trade. Services supporting these industries have also developed in the areas of medical, financial and educational services. The population of San Luis Obispo County, the City of Santa Maria (in Northern Santa Barbara County), and the City of Santa Barbara totaled approximately 262,000, 86,000, and 86,000 respectively, according to the most recent economic data provided by the U.S. Census Bureau. The moderate climate allows a year round growing season for numerous vegetables and fruits. Vineyards and cattle ranches also contribute largely to the local economy. The Central Coast's leading agricultural industry is the production of wine grapes and production of premium quality wines. Vineyards in production have grown significantly over the past several years throughout the Company's service area. Access to numerous recreational activities including lakes, mountains and beaches, provide a relatively stable tourist industry from many areas including the Los Angeles/Orange County basin, the San Francisco Bay area and the San Joaquin Valley. While the economy in our primary markets of San Luis Obispo and Santa Barbara counties have not been immune to the negative impacts of both the national and state economies, the abundant tourism that has developed over the past decade in our market area, especially in the wine industry and coastal communities, has helped sustain our local economy in previous economic downturns.

2008 proved to be a challenging year not only on the national level, but within the state of California and more specifically our primary market area. As the U.S. housing market continued to wane throughout 2008 and economic growth began to significantly slow, the ability of borrowers to satisfy their obligations to the financial sector began to languish. These among other factors placed severe stress on the U.S. financial system, leading to a crisis of confidence, further downturn in economic growth and unprecedented volatility in the U.S. equity and credit markets. As mentioned, our primary market area has historically enjoyed a more stable level of economic activity; however we believe these more macro level concerns have started to become more evident within our market area. Recent indications show the unemployment rate within California to be approximately 11.2%. Within our primary market area, recent indications show the unemployment rate within San Luis Obispo and Santa Barbara major metropolitan areas to be approximately 8.1% and 8.3%, respectively. Additionally, housing prices have fallen significantly year over year within California, showing an approximate 42% year over year decline as of December 2008. Within the Company's primary market, we have seen housing prices fall in San Luis Obispo and Santa Barbara counties from year ago levels by approximately 29% and 34%, respectively. However, sales have been relatively strong within the Company's primary market area, climbing approximately 32% during 2008, the majority of which can be attributed to sales of foreclosed properties. That said, the lack of oversupply in our market, desirable climate, close proximity to beaches, lakes and the wine

industry, for both San Luis Obispo and Santa Barbara Counties have to some degree provided support for the real-estate market in our area.

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## Management's Discussion and Analysis

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### **Critical Accounting Policies**

The Company's significant accounting policies are set forth in the 2008 Annual Report, Note 1 of the consolidated financial statements, which was filed on Form 10-K.

The following is a brief description of the Company's current accounting policies involving significant Management valuation judgments.

#### ***Loans and Interest on Loans***

Loans receivable that Management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding unpaid principal balances reduced by any charge-offs of specific valuation accounts and net of any deferred fees or costs on originated loans, or unamortized premiums or discounts on purchased loans.

Loan origination fees and certain direct origination costs are capitalized and recognized as an adjustment in yield of the related loan.

Loans on which the accrual of interest has been discontinued are designated as non-accrual loans. The accrual of interest on loans is discontinued when principal or interest is past due 90 days based on contractual terms of the loan or when, in the opinion of Management, there is reasonable doubt as to collectibility. When loans are placed on non-accrual status, all interest previously accrued but not collected is reversed against current period interest income. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction to the loan principal balance. Interest accruals are resumed on such loans only when they are brought current with respect to interest and principal and when, in the judgment of Management, the loans are estimated to be fully collectible as to all principal and interest.

The Company considers a loan to be impaired when it is probable that the Company will be unable to collect all amounts due (principal and interest) according to the contractual terms of the loan agreement. Measurement of impairment is based on the expected future cash flows of an impaired loan which are to be discounted at the loan's effective interest rate, or measured by reference to an observable market value, if one exists, or the fair value of the collateral for a collateral-dependent loan. The Company selects the measurement method on a loan-by-loan basis except that collateral-dependent loans for which foreclosure is probable are measured at the fair value of the collateral. The Bank recognizes interest income on impaired loans based on its existing methods of recognizing interest income on non-accrual loans. All loans are generally charged off at such time the loan is classified as a loss.

#### ***Allowance for Loan Losses***

The allowance for loan losses is maintained at a level which, in Management's judgment, is adequate to absorb credit losses inherent in the loan portfolio. The amount of the allowance is based on Management's evaluation of the collectibility of the loan portfolio, including the nature and volume of the portfolio, credit concentrations, trends in historical loss experience, the level of certain classified balances and specific impaired loans, and economic conditions and the related impact on specific borrowers and industry groups. The allowance is increased by a provision for loan losses, which is charged to earnings and reduced by charge-offs, net of recoveries. Changes in the allowance relating to impaired loans are charged or credited to the provision for loan losses. Because of uncertainties inherent in the estimation process, Management's estimate of credit losses inherent in the loan portfolio and the related allowance may change.

Loans are considered impaired if, based on current information and events, it is probable that we will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The measurement of impaired loans is generally based on the present value of expected future cash flows discounted at the historical effective interest rate stipulated in the loan agreement, except that all collateral-dependent loans are measured for impairment based on the fair value of the collateral. In measuring the fair value of the collateral, Management uses assumptions and methodologies consistent with those that would be utilized by unrelated third parties. Allowances for impaired loans are generally determined based on collateral values or the present value of estimated cash flows.

## Management's Discussion and Analysis

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As mentioned, changes in the financial condition of individual borrowers, economic conditions, historical loss experience and the condition of the various markets in which collateral may be sold may all affect the required level of the allowance for loan losses and the associated provision for loan losses.

### ***Other Real Estate Owned***

Real estate and other property acquired in full or partial settlement of loan obligations is referred to as other real estate owned ("OREO"). OREO is originally recorded in the Company's financial statements at fair value less any estimated costs to sell. When property is acquired through foreclosure or surrendered in lieu of foreclosure, the Company measures the fair value of the property acquired against its recorded investment in the loan. If the fair value of the property at the time of acquisition is less than the recorded investment in the loan, the difference is charged to the allowance for loan losses. Any subsequent fluctuations in the fair value of OREO are recorded against a valuation allowance for foreclosed assets, established through a charge to non-interest expense. All related operating or maintenance costs are charged to non-interest expense as incurred. Any subsequent gains or losses on the sale of OREO are recorded in other income or expense as incurred.

### ***Securities Available for Sale***

In accordance with SFAS No. 115, "*Accounting for Certain Investments in Debt and Equity Securities*," which addresses the accounting for investments in equity securities that have readily determinable fair values and for investments in all debt securities, securities are classified in three categories and accounted for as follows: debt and mortgage-backed securities that the Company has the positive intent and ability to hold to maturity are classified as held-to-maturity and are measured at amortized cost; debt and equity securities bought and held principally for the purpose of selling in the near term are classified as trading securities and are measured at fair value, with unrealized gains and losses included in earnings; debt and equity securities not classified as either held-to-maturity or trading securities are deemed as available-for-sale and are measured at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of stockholders' equity. The fair values of most securities that are designated available for sale are based on quoted market prices. If quoted market prices are not available, fair values are extrapolated from the quoted prices of similar instruments or through the use of other observable data supporting a valuation model. Gains or losses on sales of investment securities are determined on the specific identification method. Premiums and discounts are amortized or accreted using the interest method over the expected lives of the related securities.

Declines in the fair values of individual held-to-maturity and available-for-sale securities below their cost that are other than temporary result in write-downs of individual securities to their fair value. The related write-downs are included in earnings as realized losses. In estimating other-than-temporary impairment losses, Management considers: (1) the length of time the security has been in an unrealized loss position, (2) the extent to which the security's fair value is less than its cost, (3) the financial condition of the issuer, (4) any adverse changes in ratings issued by various rating agencies, (5) the intent and ability of the Bank to hold such securities for a period of time sufficient to allow for any anticipated recovery in fair value and (6) in the case of mortgage related securities, current cash flows, credit enhancements, loan-to-values, credit scores, delinquency and default rates.

### ***Goodwill and Other Intangible Assets***

As discussed in the 2008 Annual Report, Note 1 of the consolidated financial statements, which was filed on Form 10-K, we assess goodwill and other intangible assets each year for impairment. The Company's assessment at December 31, 2008, pursuant to its Goodwill Impairment Testing Policy, was performed with the assistance of an independent third party and resulted in no impairment.

## Management's Discussion and Analysis

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### Results of Operations

The Company's earnings are highly influenced by changes in short term interest rates. The nature of the Company's balance sheet can be summarily described as of short duration and asset sensitive. The balance sheet is of short duration because a large percentage of its interest sensitive assets and liabilities re-price immediately with changes in Federal Funds and Prime interest rates. This was evidenced during 2008, as the Federal Open Market Committee ("FOMC") cut the overnight Fed Funds rate by over 400 basis points, placing pressure on the level of and growth in net interest income.

Contributing significantly to an asset sensitive balance sheet is a relatively large volume of non-interest bearing demand deposit accounts which effectively never re-price. Therefore, an upward movement in short term interest rates will generally result in higher net interest margin and conversely, a reduction in short term interest rates will result in reduced net interest margin. However, as a result of promotions in the last two years designed to attract lower cost core deposits, the Bank was able to significantly increase the level of floating rate liabilities in the form of money market and short term certificate accounts, bringing the balance sheet to a more neutral position regarding interest rate sensitivity. This was instrumental in mitigating substantial year over year declines in the net interest margin as a result of dramatic declines in the overnight Fed Funds rate during 2008.

For the three months ended March 31, 2009 and 2008, the net interest margin was 5.03% and 5.33%, respectively.

Historically, the largest and most variable source of income for the Company is net interest income. The results of operations for the three months ended March 31, 2009 and 2008 reflect the impact of dramatically lower interest rates throughout the majority of 2008 as the result of a significantly weakened economy.

### Net Interest Income and Margin

Net interest income, the primary component of the net earnings of a financial institution, refers to the difference between the interest paid on deposits and borrowings, and the interest earned on loans and investments. The net interest margin is the amount of net interest income expressed as a percentage of average earning assets. Factors considered in the analysis of net interest income are the composition and volume of earning assets and interest-bearing liabilities, the amount of non-interest bearing liabilities and non-accrual loans, and changes in market interest rates.

The Company was able to keep the net interest margin in the 5% range during the first quarter of 2009, down only 1bp compared to the previous quarter and 30bps from the year ago quarter. The strong net interest margin is driven by floors that have been placed on loans throughout the past several years and the ability to re-price on the liability side of the balance sheet, specifically money market Accounts and alternative sources of funding such as FHLB borrowing and brokered deposits. The net interest margin was 5.03% for the first quarter of 2009, compared to 5.04% during the preceding quarter and 5.33% for the first quarter a year ago. This compares to a ratio of 4.02% for all California Public Banks at December 31, 2008 (the most current data published).



## Management's Discussion and Analysis

The table below sets forth average balance sheet information, interest income and expense, average yields and rates and net interest income and margin for the three month periods ended March 31, 2009 and 2008. The average balance of non-accruing loans has been included in loan totals:

(dollars in thousands)	For the three months ending March 31, 2009			For the three months ending March 31, 2008		
	Balance	Rate (4)	Income/ Expense	Balance	Rate (4)	Income/ Expense
<b>Interest Earning Assets:</b>						
Investments with other banks	\$ 119	3.41%	\$ 1	\$ 330	3.66%	\$ 3
Investment securities taxable	45,201	4.98%	555	38,144	4.99%	473
Investment securities non-taxable	17,163	4.40%	186	17,122	4.30%	183
Federal funds sold	12,844	0.22%	7	8,013	3.36%	67
Loans (1) (2)	695,774	6.50%	11,147	623,981	7.79%	12,091
Total interest earning assets	771,101	6.26%	11,896	687,590	7.50%	12,817
Allowance for possible loan losses	(10,623)			(6,204)		
Other assets	66,896			62,769		
Total assets	\$ 827,374			\$ 744,155		
<b>Interest Bearing Liabilities:</b>						
Interest bearing demand	\$ 64,627	0.53%	84	\$ 66,873	0.56%	93
Savings	22,069	0.17%	9	32,926	1.60%	131
Money market	173,145	1.55%	660	204,104	2.53%	1,282
Time deposits	143,145	2.71%	955	147,541	4.07%	1,493
Brokered money market funds	40,860	0.64%	64	-	0.00%	-
Brokered time deposits	29,390	2.11%	153	6,499	5.38%	87
Total interest bearing deposits	473,236	1.65%	1,925	457,943	2.71%	3,086
Federal funds purchased	650	1.25%	2	4,209	3.44%	36
Securities sold under agreement to repurchase	2,638	0.15%	1	2,065	3.12%	16
Federal Home Loan Bank borrowing	109,478	0.91%	246	43,610	3.10%	336
Junior subordinated debentures	13,403	4.69%	155	13,403	6.69%	223
Total borrowed funds	126,169	1.30%	404	63,287	3.88%	611
Total interest-bearing liabilities	599,405	1.58%	2,329	521,230	2.85%	3,697
Non-interest bearing demand	145,849			144,108		
Total funding	745,254	1.27%	2,329	665,338	2.23%	3,697
Other liabilities	8,086			8,247		
Total liabilities	\$ 753,340			\$ 673,585		
<b>Stockholders' Equity:</b>						
Preferred stock	\$ 2,554			\$ -		
Common stock	48,649			44,036		
Additional paid in capital	1,338			711		
Retained earnings	22,777			25,703		
Valuation allowance investments	(1,284)			120		
Total stockholders' equity	\$ 74,034			\$ 70,570		
Total liabilities and stockholders' equity	\$ 827,374			\$ 744,155		
Net interest income			\$ 9,567			\$ 9,120
Net interest margin (3)		5.03%			5.33%	

(1) Nonaccrual loans have been included in total loans.

(2) Loan fees of \$258 and \$355 for the three months ending March 31, 2009 and 2008, respectively have been included in interest income computation.

(3) Net interest margin has been calculated by dividing the net interest income by total average earning assets.

(4) Rate is annualized using actual number of days in period.

## Management's Discussion and Analysis

The table below sets forth changes in average interest earning assets and their respective yields for the three month period ending March 31, 2009 compared to the same period ended in 2008:

<i>(dollars in thousands)</i>	Average Balance for the three months ending March 31,				Average Yield for the three months ending March 31,		
	2009	2008	Variance		2009	2008	Variance
			dollar	percentage			
Time deposits with other banks	\$ 119	\$ 330	\$ (211)	-63.94%	3.41%	3.66%	-0.25%
Investment securities taxable	45,201	38,144	7,057	18.50%	4.98%	4.99%	-0.01%
Investment securities non-taxable	17,163	17,122	41	0.24%	4.40%	4.30%	0.10%
Federal funds sold	12,844	8,013	4,831	60.29%	0.22%	3.36%	-3.14%
Loans (1) (2)	695,774	623,981	71,793	11.51%	6.50%	7.79%	-1.29%
Total interest earning assets	<u>\$ 771,101</u>	<u>\$ 687,590</u>	<u>\$ 83,511</u>	<u>12.15%</u>	<u>6.26%</u>	<u>7.50%</u>	<u>-1.24%</u>

(1) Nonaccrual loans have been included in total loans.

(2) Loan fees of \$258 and \$355 for the three months ending March 31, 2009 and 2008, respectively have been included in the interest income computation.

At March 31, 2009, average interest earning assets were approximately \$83.5 million higher than that reported a year earlier. Organic growth in the loan portfolio is the primary factor behind the increase.

For the three month period ended March 31, 2009, the average yield on loans was 6.50%. This represents a decline of 129 basis points from the 7.79% reported for the same period ended a year earlier. As economic conditions worsened throughout 2008, the FOMC moved to cut the overnight Fed Funds rate by over 400 basis points, which had a direct impact on yields in the loan portfolio. The decline in the yield of the loan portfolio is the primary factor contributing to the year over year decline in the yield on earning assets. For the three month period ended March 31, 2009, the yield on earning assets declined approximately 124 basis points when compared to the same period ended a year ago.

Year over year increases in the average balance of taxable investment securities can be attributable to purchases the Bank made in a mix of collateralized mortgage obligations from government sponsored agencies and private issuers.

The table below sets forth changes in average interest bearing liabilities and their respective rates for the three month period ending March 31, 2009 compared to the same period ended in 2008:

<i>(dollars in thousands)</i>	Average Balance for the three months ending March 31,				Average Rate for the three months ending March 31,		
	2009	2008	Variance		2009	2008	Variance
			dollar	percentage			
Interest bearing demand	\$ 64,627	\$ 66,873	\$ (2,246)	-3.36%	0.53%	0.56%	-0.03%
Savings	22,069	32,926	(10,857)	-32.97%	0.17%	1.60%	-1.43%
Money market	173,145	204,104	(30,959)	-15.17%	1.55%	2.53%	-0.98%
Time deposits	143,145	147,541	(4,396)	-2.98%	2.71%	4.07%	-1.36%
Brokered money market funds	40,860	-	40,860	100.00%	0.64%	0.00%	0.64%
Brokered time deposits	29,390	6,499	22,891	352.22%	2.11%	5.38%	-3.27%
Federal funds purchased	650	4,209	(3,559)	-84.56%	1.25%	3.44%	-2.19%
Securities sold under agreement to repurchase	2,638	2,065	573	27.75%	0.15%	3.12%	-2.97%
Federal Home Loan Bank borrowing	109,478	43,610	65,868	151.04%	0.91%	3.10%	-2.19%
Long term debt	13,403	13,403	-	0.00%	4.69%	6.69%	-2.00%
Total interest-bearing liabilities	<u>\$ 599,405</u>	<u>\$ 521,230</u>	<u>\$ 78,175</u>	<u>15.00%</u>	<u>1.58%</u>	<u>2.85%</u>	<u>-1.27%</u>

At March 31, 2009, the balance of interest bearing liabilities was approximately \$78.2 million higher than that reported a year earlier. During the majority of 2008 and into the first quarter of 2009, the Bank experienced continued strong loan demand. Meeting this demand with appropriately priced funding proved to be challenging during 2008, resulting in higher year over year average balances from

alternative funding sources. This is evidenced in the table above, with increases in Federal Home Loan Bank borrowings, brokered time deposits and additional money market deposits obtained from the Reserve. As conditions in the financial services industry worsened dramatically throughout 2008, many financial institutions in severe need of liquidity engaged in irrational deposit pricing, making it difficult for the Bank to attract and retain core deposits. Management chose not to engage in this type of pricing and instead pursued other inexpensive sources of funding to meet the demands of borrowers and mitigate any substantial year over year decline in the net interest margin.

Additionally, the Bank stayed relatively short with respect to its interest bearing liabilities during 2008 and into the first quarter of 2009. This proved to be beneficial with respect to the cost of our interest bearing liabilities as the Federal Reserve moved aggressively to lower the overnight Fed Funds rate by over 400 basis during 2008.

## Management's Discussion and Analysis

The volume and rate variances table below sets forth the dollar difference in interest earned and paid for each major category of interest-earning assets and interest-bearing liabilities for the three month period ended March 31, 2009 over the same period ended in 2008, and the amount of such change attributable to changes in average balances (volume) or changes in average yields and rates:

<i>(dollars in thousands)</i>	<b>For the three months ended March 31, 2009 over 2008</b>		
	<b>Volume</b>	<b>Rate</b>	<b>Total</b>
<b>Interest Income:</b>			
Loans (1)	\$ 2,122	\$ (3,066)	\$ (944)
Investment securities taxable	83	(1)	82
Investment securities non-taxable (2)	-	5	5
Taxable equivalent adjustment (2)	-	(2)	(2)
Investments with other banks	(2)	-	(2)
Federal funds sold	109	(169)	(60)
Net increase (decrease)	<u>2,312</u>	<u>(3,233)</u>	<u>(921)</u>
<b>Interest Expense:</b>			
Savings, now, money market	(211)	(542)	(753)
Time deposits	(44)	(494)	(538)
Brokered funds	80	50	130
Other borrowings	(183)	44	(139)
Long term borrowings	-	(68)	(68)
Net increase (decrease)	<u>(358)</u>	<u>(1,010)</u>	<u>(1,368)</u>
Total net increase (decrease)	<u>\$ 2,670</u>	<u>\$ (2,223)</u>	<u>\$ 447</u>

(1) Loan fees of \$258 and \$355 for the three months ending March 31, 2009 and 2008 respectively.

(2) Adjusted to a fully taxable equivalent basis using a tax rate of 34%.

**Non-Interest Income**

The table below sets forth changes in non-interest income for the three month period ended March 31, 2009 compared to the same period ended in 2008:

<i>(dollars in thousands)</i>	<b>For the three months ended March 31,</b>		<b>Variance</b>	
	<b>2009</b>	<b>2008</b>	<b>dollar</b>	<b>percentage</b>
Service charges on deposit accounts	\$ 712	\$ 772	\$ (60)	-7.77%
ATM/Debit Card transaction/interchange fees	215	209	6	2.87%
Bancard	37	43	(6)	-13.95%
Mortgage origination fees	330	166	164	98.80%
Earnings on bank owned life insurance	122	112	10	8.93%
Other commissions and fees	148	137	11	8.03%
Gain on sale of investment securities	122	-	122	100.00%
Loss on sale of OREO	(27)	-	(27)	100.00%
Gain on sale of FF&E	1	-	1	100.00%
Total non-interest income	<u>\$ 1,660</u>	<u>\$ 1,439</u>	<u>\$ 221</u>	<u>15.36%</u>

Non-interest income for the three months ended March 31, 2009 increased approximately \$221 thousand or 15.4% when compared to the same period ended in 2008. Contributing substantially to the year over year increase was an increase in mortgage origination fee income. Income within this category increased approximately \$164 thousand or 98.8% when compared to the same period ended a year earlier. The Bank witnessed a significant increase in the number of home loan re-financings during the first quarter of 2009 when compared to the same period ended a year earlier as a result of a significantly lower rate environment.

As the result of mass exits by competitors from mortgage origination, approximately 18 months ago the Bank recognized the opportunity to expand the mortgage origination department. The Bank hired a well seasoned mortgage manager who has been able to expand the Bank's penetration into the origination market both in San Luis Obispo and Santa Barbara counties. This strategy has full traction at this point as is exhibited by the revenue generation of the department.

## Management's Discussion and Analysis

The table below illustrates the change in the number and total dollar volume of mortgage loans originated during the three months ended March 31, 2009 when compared to the same period ended in 2008.

<i>(dollars in thousands)</i>	<b>For the three months ended March 31,</b>		
	<b>2009</b>	<b>2008</b>	<b>Variance</b>
Dollar volume	\$ 42,065	\$ 16,404	156.4%
Number of loans	129	45	186.7%

Service charges on deposit accounts declined approximately \$60 thousand during the first quarter of 2009 when compared to the same period ended a year earlier which can be attributed to an approximate \$42 thousand decline in fees charged to customers for insufficient funds.

All other non-interest income during the first quarter of 2009 was approximately \$117 thousand higher than that reported for the same period ended a year earlier. The year over year increase within this category can be attributed in large part to gains recognized from the sale of five investment securities and equipment in the approximate amounts of \$122 thousand and \$1 thousand, respectively. These gains were slightly offset by losses the Bank recognized in connection with the sale of an OREO property in the approximate amounts of \$27 thousand.

### Non-Interest Expenses

The table below sets forth changes in non-interest expenses for the three month period ended March 31, 2009 compared to the same period ended in 2008:

<i>(dollars in thousands)</i>	<b>For the three months ended</b>		<b>Variance</b>	
	<b>2009</b>	<b>2008</b>	<b>dollar</b>	<b>percentage</b>
Salaries and employee benefits	\$ 3,803	\$ 4,225	\$ (422)	-9.99%
Occupancy	852	772	80	10.36%
Equipment	325	367	(42)	-11.44%
Promotional	101	247	(146)	-59.11%
Data processing	670	654	16	2.45%
Stationery and supplies	105	119	(14)	-11.76%
Regulatory fees	143	108	35	32.41%
Audit and tax costs	148	114	34	29.82%
Amortization of core deposit intangible	263	215	48	22.33%
Director fees	83	78	5	6.41%
Communications	62	73	(11)	-15.07%
Other	870	648	222	34.26%
Total non-interest expense	<u>\$ 7,425</u>	<u>\$ 7,620</u>	<u>\$ (195)</u>	<u>-2.56%</u>

#### *Salary and Employee Benefits*

Salaries and employee related expenses declined approximately \$422 thousand for the three month period ended March 31, 2009 when compared to the same period ended a year earlier. Efficiencies the Bank gained with respect to staffing during the later part of 2008 and into the first quarter of 2009 contributed to the majority of the year over year decline within this category.

#### *Occupancy Expenses*

Year over year increases within this category are primarily attributable to annual increases in rental expense.

## Management's Discussion and Analysis

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### ***Promotion Expenses***

Year over year declines within this category are primarily attributable to cost cutting measures Management implemented during the first quarter of 2009.

### ***Regulatory Fees***

For the three months ended March 31, 2009, regulatory fees were approximately \$35 thousand higher than that reported for the same period ended a year earlier. Quarterly assessment fees imposed by the FDIC have increased from year ago levels and are expected to increase substantially further throughout 2009. Increased assessment fees are the result of the FDIC's efforts to strengthen the Deposit Insurance Fund.

### ***Core Deposit Intangible ("CDI") Amortization***

Upon the acquisition of Business First the Company booked CDI in the approximate amount of \$3.8 million. The balance of this intangible will be amortized over a six year period pursuant to a schedule provided in the initial valuation process. For the three months ended March 31, 2009 CDI amortization was approximately \$48 thousand higher than that reported for the same period ended in 2008 of which substantially all can be attributed to the Business First acquisition.

### ***Other Expenses***

Expenses within this category increased approximately \$222 thousand during the three months ended March 31, 2009 when compared to the same period ended a year ago. The majority of the increase within this category can be attributed to expenses incurred related to the acquisition of and maintenance of foreclosed collateral in the approximate amount of \$67 thousand as well as the write down of two OREO properties. Expenses related to OREO write downs during the first quarter of 2009 totaled approximately \$73 thousand and are based upon updated appraisal information.

Year over year increases within this category can also be attributed to increased loan department costs related to strong mortgage origination volume. Loan department costs increased approximately \$46 thousand from year ago levels.

## **Provision for Income Taxes**

For the three month periods ended March 31, 2009 and 2008 the provision for income taxes was 34.9% and 37.9% of pre tax income. The primary reason behind the year over year decline in the Company's effective tax rate when compared to the same period ended a year earlier is attributable to substantial increases in the provision for loan losses and the permanent difference associated with interest income the Company earned on municipal securities as well as income from holdings of bank owned life insurance becoming a larger percentage of overall taxable income.

## **Provision for Loan Losses**

An allowance for loan losses has been established by Management to provide for those loans that may not be repaid in their entirety for a variety of reasons. The allowance is maintained at a level considered by Management to be adequate to provide for probable incurred losses. The allowance for loan losses is comprised of three components: specific credit allocation, general portfolio allocation, and subjectively determined allocation. The allowance is increased by provisions charged to earnings and is reduced by charge-offs, net of recoveries. The provision for loan losses is based upon past loan loss experience and Management's evaluation of the loan portfolio under current economic conditions. Loans are charged to the allowance for loan losses when, and to the extent, they are deemed by Management to be un-collectible.

The Bank recognizes that credit losses will be experienced and the risk of loss will vary with, among other things, general economic conditions; the type of loan being made; the creditworthiness of the borrower over the term of the loan and in the case of a collateralized loan, the quality of the collateral for such loan. The allowance for loan losses represents the Bank's estimate of the allowance necessary to provide for probable incurred losses in the portfolio. In making this determination, the Bank analyzes the ultimate collectibility of the loans in the portfolio by incorporating feedback provided by internal loan staff, an independent loan review function, and information provided by examinations performed by regulatory agencies. The Bank makes monthly evaluations as to the adequacy of the allowance for loan losses.





## Management's Discussion and Analysis

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The Bank accounts for problem loans in accordance with SFAS No.114, "Accounting by Creditors for Impairment of a Loan," as amended by SFAS No. 118, "Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures." These pronouncements provide that when it is probable that a creditor will be unable to collect all amounts due in accordance with the terms of the loan that such loan is deemed impaired. Impaired loans are accounted for differently in that the amount of the impairment is measured and reflected in the records of the creditor. The allowance for credit losses related to loans that are identified for evaluation in accordance with SFAS No. 114 is based on discounted cash flows using the loan's initial effective interest rate or the fair value of the collateral for certain collateral dependent loans. The general portfolio allocation of the allowance consists of an assigned reserve percentage based on the credit rating of the loan. The subjective portion is determined based on loan history and the Bank's evaluation of various factors including current economic conditions and trends in the portfolio including delinquencies and impairment, as well as changes in the composition of the portfolio.

The allowance for loan losses is based on estimates, and ultimate losses will vary from current estimates. These estimates are reviewed monthly by the Bank's Directors, Loan Committee and full Board of Directors, and as adjustments, either positive or negative, become necessary, a corresponding increase or decrease is made in the provision for loan losses. The methodology used to determine the adequacy of the allowance for loan losses for the three months ended March 31, 2009 is consistent with prior periods.

The Bank's provision for loan losses was \$2.1 million and \$0.2 million for the three month period ended March 31, 2009 and 2008, respectively.

Provisions made to the allowance for loan losses during the first quarter of 2009, were approximately \$1.9 million higher than that reported for the same period a year earlier. As economic conditions throughout 2008 worsened on national, state and local levels, the Bank moved to increase the allowance as required by monthly analyses the Bank conducts in determining its adequacy to cover potential losses in the loan portfolio. The Bank employs the use of a "watch list" and loan grading system to assist in monitoring the quality of certain credits in the loan portfolio. As loans on the watch list and any other loan within the portfolio experience deterioration, the Bank typically moves to downgrade such loans, resulting in an increase in the required allowance to cover any potential losses. Management believes the significant economic downturn witnessed during 2008 and that has continued into 2009 has had a considerable impact on the ability of certain borrowers to satisfy their obligations to the Bank, resulting in watch list expansion, loan downgrades and corresponding increases in loan loss provisions. Additionally, the Bank makes estimates as to the impact that certain economic factors will have on various credits within the portfolio. Negative economic trends witnessed during 2008 have continued thus far into 2009 and contributed substantially to increases in the required allowance to cover potential losses in the loan portfolio, resulting in significant year over year increases in loan loss provisions.

Year over year increases in the balance of non-performing loans as well as charge-offs also contributed to the additional provisions the Bank made to the allowance for loan losses during the first quarter of 2009. Losses in the commercial and industrial and construction and land segments of the loan portfolio during the first quarter of 2009 when compared to the same period a year earlier, increased significantly. Although the majority of losses within these segments of the portfolio were the result of several large write-downs, the Bank has witnessed an increase in the number and total dollar volume of past due and non-accruing balances within the commercial and industrial, construction and land segments. Continued increases in the number and dollar volume of non-performing loans may result in further provisions to the allowance for loan losses.

Looking forward into 2009, Management anticipates there to be further weakness in economic conditions on national, state and local levels. Many economic forecasts suggest further increases in the national unemployment rate, which will undoubtedly place continued pressure on conditions within the Bank's primary market area. Continued economic pressures may negatively impact the financial condition of borrowers to whom the Bank has extended credit and as a result the Bank may be required to make further significant provisions to the allowance for loan losses during 2009. That said, Management has been and will continue to be proactive in looking for signs of deterioration within the loan portfolio in an effort to manage credit quality and work with borrowers where possible to mitigate any further losses.

As of March 31, 2009, Management believes, based on all current and available information, the allowance for loan losses is adequate to absorb current estimable losses within the loan portfolio.

## Management's Discussion and Analysis

**Financial Condition**

At March 31, 2009, total assets were \$872.3 million. This when compared to the \$805.6 million reported at December 31, 2008, represents an increase of approximately \$66.7 million. An approximate \$37.4 million increase in the balance of federal funds sold is the primary reason behind the year to date increase in total assets. During March 2009, the Company obtained \$21.0 million under the U.S. Treasury's CPP, which is reflected in the balance of federal funds sold as of March 31, 2009. The Company is currently in the process of determining the most appropriate way to deploy these funds.

Contributing to the year to date increase in total assets was an \$11.8 million increase in the balance of investments held for sale, resulting from purchases the Bank made during the first quarter of 2009. Also contributing to the year to date increase in total assets was an \$11.6 million increase in net loan balances.

At March 31, 2009, total deposits were approximately \$664.8 million or approximately \$61.3 million higher than the \$603.5 million reported at December 31, 2008. Increases in non-interest bearing demand, savings and retail time deposits contributed to the year to date increase in deposits. Increases in brokered deposits also contributed to the year to date increase in total deposit balances, as the Bank chose to use a mix of alternative sources to help fund balance sheet growth and rely less on Federal Home Loan Bank borrowing.

**Loans**

At March 31, 2009 total gross loan balances were \$691.6 million. This represents an increase of approximately \$11.5 million or 1.7% from the \$680.1 million reported at December 31, 2008. Higher real estate secured and commercial loan balances contributed to the majority of the year to date increase in the portfolio.

The following table provides a summary of year to date variances in the loan portfolio as of March 31, 2009:

<i>(dollars in thousands)</i>	March 31,	December 31,	Variance	
	2009	2008	dollar	percentage
<b>Real Estate Secured</b>				
Multi-family residential	\$ 17,569	\$ 16,206	\$ 1,363	8.41%
Residential 1 to 4 family	23,063	23,910	(847)	-3.54%
Home equity line of credit	28,929	26,409	2,520	9.54%
Commercial	294,825	285,631	9,194	3.22%
Farmland	9,426	10,723	(1,297)	-12.10%
<b>Commercial</b>				
Commercial and industrial	167,149	157,674	9,475	6.01%
Agriculture	13,989	13,744	245	1.78%
Other	575	620	(45)	-7.26%
<b>Construction</b>				
Single family residential	16,590	11,414	5,176	45.35%
Single family residential - Spec.	12,850	15,395	(2,545)	-16.53%
Tract	3,190	2,431	759	31.22%
Multi-family	5,727	5,808	(81)	-1.39%
Hospitality	8,292	18,630	(10,338)	-55.49%
Commercial	21,056	21,484	(428)	-1.99%
Land	60,031	61,681	(1,650)	-2.68%
Installment loans to individuals	8,038	7,851	187	2.38%
All other loans (including overdrafts)	342	536	(194)	-36.19%
<b>Total loans, gross</b>	<b>691,641</b>	<b>680,147</b>	<b>11,494</b>	<b>1.69%</b>
Deferred loan fees	1,555	1,701	(146)	-8.58%
Reserve for possible loan losses	10,429	10,412	17	0.16%
<b>Total loans, net</b>	<b>\$ 679,657</b>	<b>\$ 668,034</b>	<b>\$ 11,623</b>	<b>1.74%</b>
Loans held for sale	\$ 13,806	\$ 7,939	\$ 5,867	73.90%



## Management's Discussion and Analysis

**Real Estate Secured**

The following table provides a break-down of the real estate secured segment of the Bank's loan portfolio as of March 31, 2009:

<i>(dollars in thousands)</i>	March 31, 2009			Percent Composition	Percent of Bank's Risk Based Capital	Number of Loans	Single Largest Loan
	Balance	Undisbursed Commitment	Total Bank Exposure				
Retail	\$ 37,122	\$ 677	\$ 37,799	9.4%	42.6%	61	\$ 3,320
Professional	71,490	910	72,400	18.1%	81.5%	103	8,875
Hospitality	65,957	20	65,977	16.5%	74.3%	39	10,891
Multi-family	17,569	165	17,734	4.4%	20.0%	18	5,837
Home equity lines of credit	28,929	20,839	49,768	12.4%	56.0%	297	1,250
Residential 1 to 4 family	23,063	946	24,009	6.0%	27.0%	65	3,000
Farmland	9,426	1,673	11,099	2.8%	12.5%	23	1,937
Healthcare / medical	16,923	-	16,923	4.2%	19.1%	30	2,202
Restaurants / food establishments	7,248	-	7,248	1.8%	8.2%	14	2,541
Commercial	78,873	1,412	80,285	20.0%	90.4%	116	4,714
Other	17,212	351	17,563	4.4%	19.8%	33	2,865
<b>Total real estate secured</b>	<b>\$ 373,812</b>	<b>\$ 26,993</b>	<b>\$ 400,805</b>	<b>100.0%</b>	<b>451.4%</b>	<b>799</b>	<b>\$ 47,432</b>

As of March 31, 2009, real estate secured balances represented approximately \$373.8 million of total gross loan balances. This when compared to the \$362.9 million reported at December 31, 2008, represents an increase of approximately \$10.9 million or 3.0%. The primary factor behind the year to date increase within this category can be attributed to the completion of two large construction projects and their subsequent reclassification from construction to commercial real estate. The aggregate balance of these two loans totaled approximately \$8.9 million as of March 31, 2009. Also contributing to the increase in the commercial real estate category was the funding of six new loans in amounts in excess of \$100 thousand, totaling approximately \$4.1 million. These loans were made to sectors classified as hospitality, professional, healthcare / medical, and commercial. The Bank also had several pay downs in excess of \$100 thousand in the aggregate amount of \$3.1 million within this category.

Loans classified as multi-family residential also contributed to the year to date increase within the real estate secured portfolio. Contributing substantially to the year to date increase was the funding of one loan in the aggregate amount of \$2.3 million. This loan was made to a non profit organization within the Bank's primary market. Notable pay downs within this category include the pay down of one loan in the aggregate amount of \$1.3 million.

HELOC disbursements also contributed to the year to date increase within the real estate secured portfolio, rising approximately \$2.5 million from the \$26.4 million reported at December 31, 2008.

At March 31, 2009, real estate secured balances represented approximately 451.4% of the Bank's total risk based capital. This when compared to the 510.7% reported at December 31, 2008, represents a decline of 59.3 percentage points. The additional capital obtained under the U.S. Treasury's CPP is the primary factor behind the year to date decline. Additionally, while the real estate secured portfolio in aggregate represents a concentration, no single category within this segment of the portfolio is considered a concentration as of March 31, 2009.

In September 2004, the Bank issued an \$11.7 million irrevocable standby letter of credit to guarantee the payment of taxable variable rate demand bonds that has since been reduced to \$11.4 million. The primary purpose of the bond issue was to refinance existing debt and provide funds for capital improvement and expansion of an assisted living facility. The project is 100% complete and fully leased. The letter of credit will expire in September 2009.

At March 31, 2009, approximately \$161.1 million or 43.1% of the real estate secured segment of the loan portfolio was considered owner occupied.

## Management's Discussion and Analysis

**Commercial**

The following table provides a break-down of the commercial and industrial segment of the Bank's commercial loan portfolio as of March 31, 2009:

<i>(dollars in thousands)</i>	March 31, 2009			Percent Composition	Percent of Bank's Risk Based Capital	Number of Loans	Single Largest Loan
	Balance	Undisbursed Commitment	Total Bank Exposure				
Agriculture	\$ 3,304	\$ 1,798	\$ 5,102	2.0%	5.7%	26	\$ 2,000
Oil / Gas and Utilities	2,038	916	2,954	1.2%	3.3%	12	1,200
Construction	20,160	15,745	35,905	14.1%	40.4%	174	2,750
Manufacturing	12,311	9,726	22,037	8.7%	24.8%	112	2,100
Wholesale and Retail	14,197	7,483	21,680	8.5%	24.4%	127	1,250
Transportation and Warehousing	2,753	598	3,351	1.3%	3.8%	35	596
Media & Information							
Services	11,133	2,507	13,640	5.4%	15.4%	26	8,000
Financial Services	19,508	7,151	26,659	10.5%	30.0%	51	6,000
Real-Estate / Rental and Leasing	16,110	8,805	24,915	9.8%	28.1%	95	3,500
Professional Services	19,449	9,962	29,411	11.6%	33.1%	150	2,000
Healthcare / Medical & Social Services	15,010	18,387	33,397	13.1%	37.6%	118	11,355
Restaurants and Hospitality	23,637	3,302	26,939	10.6%	30.3%	109	6,000
All Other	7,539	890	8,429	3.2%	9.5%	66	2,062
Commercial and industrial	<u>\$ 167,149</u>	<u>\$ 87,270</u>	<u>\$ 254,419</u>	<u>100.0%</u>	<u>286.4%</u>	<u>1,101</u>	<u>\$ 48,813</u>

At March 31, 2009, commercial loans represented approximately \$181.7 million of total gross loan balances. This when compared to the \$172.0 million reported at December 31, 2008, represents an increase of approximately \$9.7 million. Increases in the commercial and industrial category were the primary factor behind the year to date increase.

During the first quarter of 2009, the Bank made notable disbursements on new and existing loans in amounts of \$250 thousand or more totaling approximately \$11.3 million. With the majority of these fundings attributable to new loans within sectors classified as restaurants and hospitality, financial services, oil / gas and utilities, manufacturing, construction, media and information services, and professional. Notable pay downs within the commercial and industrial category in amounts of \$250 thousand or more occurred on ten such loans totaling approximately \$6.7 million for the first quarter of 2009.

Although the commercial and industrial category as a whole does represent a concentration at 286.4% of the Bank's total risk based capital, there was no one particular industry to which the Bank has extended credit within the commercial and industrial category that represented a concentration as of March 31, 2009.

**Construction**

The following table provides a break-down of the construction segment of the Bank's loan portfolio as of March 31, 2009:

<i>(dollars in thousands)</i>	March 31, 2009			Percent Composition	Percent of Bank's Risk Based Capital	Number of Loans	Single Largest Loan
	Balance	Undisbursed Commitment	Total Bank Exposure				
Single family residential	\$ 16,590	\$ 7,784	\$ 24,374	27.0%	27.5%	30	\$ 4,600
Single family residential - Spec.	12,850	908	13,758	15.3%	15.5%	14	3,480
Tract	3,190	883	4,073	4.5%	4.6%	16	649
Multi-family	5,727	2,256	7,983	8.9%	9.0%	5	3,584
Commercial	21,056	4,562	25,618	28.4%	28.9%	23	4,000
Hospitality	8,292	6,029	14,321	15.9%	16.1%	3	7,359
Total construction	<u>\$ 67,705</u>	<u>\$ 22,422</u>	<u>\$ 90,127</u>	<u>100.0%</u>	<u>101.6%</u>	<u>91</u>	<u>\$ 23,672</u>

At March 31, 2009, construction balances represented approximately \$67.7 million or 9.8% of total gross loan balances. This when compared to the \$75.2 million reported at December 31, 2008, represents a decline of approximately \$7.5 million. As previously alluded

to the primary factor behind the year to date decline can be attributed to construction loans moving into amortizing loans under the commercial real estate category.

## Management's Discussion and Analysis

Increases in the single family residential category can be attributed in large part to disbursements on existing projects. During the first quarter of 2009, the Bank made two new loans within this category in the aggregate amount of \$0.4 million.

Year to date declines in the category of single family residential – spec can be attributed in large part to the charge off of three loans to two borrowers in the aggregate amount of \$1.3 million as well as the movement of one loan in the amount of \$1.7 million to OREO status during the first quarter.

At March 31, 2009, hospitality construction loans were approximately \$10.3 million lower than the \$18.6 million reported at December 31, 2008. The year to date decline can be attributed to one large loan in the approximate amount of \$7.9 million converting to an amortizing loan and moving to the commercial real estate category. Construction loans are typically granted for a one year period and then, with income properties, are amortized over a period not more than 30 years with 10 to 15 year maturities.

At March 31, 2009 approximately \$5.3 million in construction loan balances were on non accrual status. See also “Non Performing Assets” of this Discussion and Analysis filed for a more detailed discussion concerning the loans the Bank has placed on non-accrual.

At March 31, 2009 total construction commitments represented approximately 101.6% of the Bank's total risk based capital. This when compared to the 135.9% reported at December 31, 2008, represents a decline of approximately 34.3 percentage points. The additional capital obtained under the Company's participation in the U.S. Treasury's CPP contributed substantially to the year to date decline.

Approximately \$26.4 million or 39.0% of the Bank's construction portfolio was considered owner occupied as of March 31, 2009.

### Land

The following table provides a break-down of the land segment of the Bank's loan portfolio as of March 31, 2009:

<i>(dollars in thousands)</i>	March 31, 2009			Percent Composition	Percent of Bank's Risk Based Capital	Number of Loans	Single Largest Loan
	Balance	Undisbursed Commitment	Total Bank Exposure				
Single family residential	\$ 7,078	\$ -	\$ 7,078	11.2%	8.0%	24	\$ 1,000
Single family residential - Spec.	2,102	-	2,102	3.3%	2.4%	8	618
Tract	31,815	2,206	34,021	53.6%	38.3%	12	12,208
Multi-family	2,755	27	2,782	4.4%	3.1%	4	2,604
Commercial	12,200	1,195	13,395	21.1%	15.1%	24	1,500
Hospitality	4,081	-	4,081	6.4%	4.6%	4	2,340
<b>Total land</b>	<b>\$ 60,031</b>	<b>\$ 3,428</b>	<b>\$ 63,459</b>	<b>100.0%</b>	<b>71.5%</b>	<b>76</b>	<b>\$ 20,270</b>

At March 31, 2009, land balances represented approximately \$60.0 million or 8.7% of total gross loan balances. When compared to the \$61.7 million reported at December 31, 2008, land balances declined approximately \$1.7 million. The year to date decline can be attributed in part to two large loans in the aggregate amount of \$1.6 million moving to the construction category from land. Significant pay downs and payoffs totaling approximately \$1.7 million also contributed to the year to date decline and can be attributed to proceeds received from two borrowers. During the first quarter the Bank charged off approximately \$0.3 million related to one loan in the land segment, contributing further to the year to date decline within this segment of the loan portfolio.

New loans within this category include five loans to five borrowers in the aggregate amount of \$1.2 million. These loans were classified as land – commercial as of March 31, 2009 and were made to borrowers within the Bank's primary market area.

Two of the largest loans within this category consist of loans for residential tract developments in the aggregate amount of \$12.5 million. These projects are located in Kern County of the California Central Valley. One project is approved for 314 single family lots. This project has also been approved for approximately 8.6 acres of commercial development and 13.5 acres for recreational purposes. The project was funded in the first quarter of 2008 and has an approximate loan to value of 50.0%, based on an appraisal conducted at the time. At March 31, 2009 the balance of this loan was approximately \$11.1 million, with approximately \$1.1 million un-disbursed. However, given the current economic environment, the borrower intends to delay commercial and residential development of the property and instead has begun to develop the project site into a rock quarry operation, with limited competition for this business in the borrower's market. The borrower has begun to receive cash flows from these operations and it is anticipated that it will provide significant cash flows in future periods to help pay down the loan. To that end, the Bank intends to order a new appraisal of the property, including the quarry, and require the borrower to maintain a maximum LTV of 50.0% based on new appraisals. Additionally, the Bank anticipates this loan to be re-classified from Land Tract Development to Commercial and Industrial.





## Management's Discussion and Analysis

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The purpose of the second project is to provide affordable housing to a market that generally consists of renters and is the only new housing development in its area. This loan funded in March 2008 at approximately \$4.1 million and has subsequently been paid down by approximately \$2.8 million from proceeds of sold homes, with approximately \$0.8 million in pay downs occurring in the first quarter of 2009. The borrower is actively marketing the remaining finished homes and sales continue to occur at a rate of one to two homes per month. Additionally, the housing in this project qualifies for the USDA Direct Loan program whereby individuals or families receive financial assistance directly from the Housing and Community Facilities Programs ("HCFP") in the form of a home loan at an affordable interest rate. As of March 31, 2009, these loans were performing under the contractual terms of their respective loan agreements.

Kern County, somewhat outside of the Company's market footprint, has a population of approximately 817,000 and depends on agriculture, oil, light industry, warehousing and distribution, and educational services to support its economy. This region of California's Central Valley has experienced significant population growth in recent years relative to other areas of the state, with annual percentage increases of 2.5% or more per year over the last five years. Affordable housing, relative to other metropolitan areas within California, has been a significant factor behind the growth in Kern County's population. However, like many other areas within California, real estate prices within the California Central Valley have fallen significantly, with recent indications showing year over year declines in excess of 30% and an approximate six month supply of unsold homes within Kern County, specifically. Management acknowledges that as economic conditions worsen across the state, the level of growth previously experienced within the California Central Valley as well as the purchasing power of consumers within that market will no doubt be negatively impacted. As such, Management continues to carefully monitor loans made to borrowers in the Central Valley for any sign of deterioration.

The Bank does not typically make loans outside of its market footprint unless the potential for a long term relationship, including the acquisition of additional core deposits, exists. As mentioned, the Bank continues to closely monitor both relationships it has established with borrowers in the Central Valley for any signs of deterioration, given that they are out of our market area.

At March 31, 2009 total land commitments represented 71.5% of the Bank's total risk based capital. When compared to the 85.2% reported at December 31, 2008, this represents a decline of approximately 13.7 percentage points. The additional capital obtained under the Company's participation in the U.S. Treasury's CPP contributed substantially to the year to date decline.

At March 31, 2009 approximately \$8.9 million or 14.9% of total land balances were considered owner occupied.

### ***Installment***

At March 31, 2009, the installment loan balances were approximately \$8.0 million. This, when compared to the \$7.9 million reported at December 31, 2008, represents an increase of approximately \$0.1 million. Installment loans include revolving credit plans, consumer loans, as well as credit card balances obtained in the acquisition of Business First.

### ***Loans Held for Sale***

Loans held for sale consist of mortgage originations that have already been sold pursuant to correspondent mortgage loan agreements. There is no interest rate risk associated with these loans as the commitments are in place at the time the Bank funds them. Settlement from the correspondents is typically within 30 to 45 days. At March 31, 2009 mortgage correspondent loans (loans held for sale) totaled approximately \$13.8 million. This when compared to the \$7.9 million reported at December 31, 2008, represents an increase of approximately \$5.9 million. The dramatic year over year decline in interest rates has led to significantly higher mortgage re-financing volumes, contributing substantially to the year to date increase within this category.

## Management's Discussion and Analysis

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### *Foreign Loans*

At March 31, 2009 the Bank had no foreign loans outstanding.

### *Summary of Market Condition*

The residential real estate market came under significant pressure during 2008 and has shown no significant signs of improvement thus far in 2009. The market was negatively impacted by rising interest rates during the majority of 2007, negative sentiment surrounding market values of real estate, an over supply of newly constructed homes and inflationary pressures. Additionally, as conditions in the credit markets worsened during 2008, financial institutions became more reluctant to extend new credit to borrowers, pushing the cost of certain types of credit higher in a rates down environment and contributing further to the decline in real estate prices. As more and more home owners began to see interest rates reset on adjustable rate mortgages late in 2007 and into 2008, the number of delinquent and non-performing loans rose significantly in the industry as a whole and have remained at elevated levels thus far in 2009. During the later part of 2008, the credit markets came under increasingly intense pressure, specifically during the third and fourth quarters. This was fueled in part by a widespread lack of confidence in the U.S. financial system, which led many financial institutions to further tighten the extension of new credit given concerns over the lack of liquidity, asset quality, and the conservation of capital. Also contributing significantly to the troubles seen in the housing market and U.S. financial system have been a weakened economy and consequently higher levels of unemployment, placing considerable pressure on the U.S. consumer's ability to satisfy their outstanding obligations to the financial sector. The Company believes these factors have contributed greatly to the increased level of non-performing assets the Bank experienced during 2008 and thus far into 2009.

Sales of single family homes have fallen significantly year over year in the Company's market area and California as a whole, with recent indications showing price declines of approximately 42% statewide and 29% to 34% within the Company's market area. Along with other segments in the real estate sector, commercial real estate prices in the Company's market area experienced some pressure during 2008 and the Company has begun to see a slight increase in vacancy rates in certain retail and office segments, though not to any considerable extent. However, the Company realizes that any prolonged and significant downturn in the national and local economies will have an impact on the values of commercial real estate within its market footprint as well as the borrowers to whom the Bank has extended such credit and thus continues to closely monitor the credits within this segment of the loan portfolio for potential signs of deterioration. Additionally, the Bank is aware that as economic conditions worsen and levels of unemployment continue to rise, borrowers to whom the Bank has extended commercial lines of credit may come under additional pressure to satisfy their outstanding obligations. That said, the Bank continues to employ stringent lending standards and remains very selective with regard to any additional commercial real estate, real estate construction, land and commercial loans it chooses to originate in an effort to effectively manage risk in this difficult credit environment.

Although, the Company's market footprint has historically enjoyed a more stable level of economic growth, we are not completely immune to the effects of a slowdown on a state or national level. As previously mentioned, with the effects of a weakened economy placing more pressure on borrowers, the ability of consumers to satisfy outstanding obligations to the financial sector, as a whole, has begun to languish. We believe that within certain areas of our local economy these more macro level concerns have started to become more evident. This has no doubt had an impact on the level of and type of loans the Bank has placed on non-accrual and charged-off during 2008 and into 2009. Additionally, the Company has devoted considerable resources to the monitoring of credits within the loan portfolio in order to take any appropriate steps when and if necessary to mitigate any material adverse impact the effects of weakened economic conditions may have on the Bank overall.

Capitalization rates, the rate at which a stream of cash flows are discounted to find their present value, on commercial properties in our primary market area for the last three years were as follows: 5.0% to 6.5% in 2006, 6.0% to 7.0% in 2007, and 4.5% to 8.0% in 2008.

As of March 31, 2009, substantially all loans the Bank originated within the major categories of commercial real estate, construction, land, and commercial and industrial were made to borrowers within our current market footprint.

## Management's Discussion and Analysis

**Non-Performing Assets**

The Bank's Management is responsible for monitoring loan performance, which is done through various methods, including a review of loan delinquencies and personal knowledge of customers. Additionally, the Bank maintains both a "watch" list of loans that, for a variety of reasons, Management believes require regular review as well as an internal loan classification process. Semi-annually, the loan portfolio is also reviewed by an experienced, outside loan reviewer not affiliated with the Bank. A list of delinquencies, the watch list, internal loan classifications and the outside loan review are reviewed regularly by the Bank's Board of Directors.

The Bank has a non-accrual policy that requires a loan greater than 90 days past due and/or is specifically determined to be impaired to be placed on non-accrual status unless such loan is well-collateralized and in the process of collection. When loans are placed on non-accrual status, all accrued but uncollected interest income is reversed from earnings. Once on non-accrual status payments received on such loans are applied as a reduction of the loan principal balance. Interest on a loan is only recognized on a cash basis and is generally not recognized on specific impaired loans unless the likelihood of further loss is remote. Loans may be returned to accrual status if Management believes that all remaining principal and interest is fully collectible and there has been at least six months of sustained repayment performance since the loan was placed on non-accrual.

If a loan's credit quality deteriorates to the point that collection of principal is believed by Management to be doubtful and the value of collateral securing the obligation is sufficient the Bank generally takes steps to protect and liquidate the collateral. Any loss resulting from the difference between the loan balance and the fair market value of the collateral is recognized by a charge to the allowance for loan losses. When collateral is held for sale after foreclosure, it is subject to a periodic appraisal. If the appraisal indicates that the collateral will sell for less than its recorded value, the Bank recognizes the loss by a charge to non-interest expense.

Management acknowledges that due to negative undertones associated with the economy and real estate markets, the internal watch list has expanded. While credit quality is consistently monitored, Management has implemented additional precautionary actions that include but are not limited to pro-actively identifying credit weaknesses earlier in the collection cycle, increasing the oversight frequency of watch list credits and devoting additional internal resources to monitor those credits. Although the Bank believes these actions will serve to potentially minimize any future losses the Bank may incur related to problem loans, we cannot guarantee that the Bank will not experience an increase in non-performing loans, given continued uncertainties surrounding the state and national economies as well the U.S. financial system.

The following table provides a summary of non-accruing loans as of March 31, 2009 and December 31, 2008:

<i>(dollars in thousands)</i>	<b>March 31, 2009</b>	<b>December 31, 2008</b>
Loans delinquent 90 days or more and still accruing	\$ -	\$ 348
Non-Accruing Loans:		
Commercial real estate	\$ 3,076	\$ 1,961
Residential 1-4 family	392	265
Home equity lines of credit	320	320
Commercial	7,309	7,060
Construction	5,282	5,990
Land	3,825	2,720
Installment loans	87	11
Total non-accruing loans	<u>\$ 20,291</u>	<u>\$ 18,327</u>
Other real estate owned	<u>\$ 2,893</u>	<u>\$ 1,337</u>
Total non-performing assets	<u>\$ 23,184</u>	<u>\$ 20,012</u>
Ratio of allowance for credit losses to total gross loans	1.51%	1.53%
Ratio of allowance for credit losses to total non-performing loans	51.40%	55.75%
Ratio of non-performing loans to total gross loans	2.93%	2.75%
Ratio of non-performing assets to total assets	2.66%	2.48%



## Management's Discussion and Analysis

At March 31, 2009 the balance of non-accruing loans was approximately \$20.3 million or \$2.0 million higher than the \$18.3 million reported at December 31, 2008. Notable changes in the balance of non-accruing loans occurred within the categories of construction, land and commercial real estate.

The following table reconciles the change in non accruing balances for the three months ended March 31, 2009:

<i>(dollars in thousands)</i>	<b>Balance December 31, 2008</b>	<b>Additions to Non-Accruing Balances</b>	<b>Net Paydowns</b>	<b>Charge-offs</b>	<b>Transfers to OREO or Foreclosed Collateral</b>	<b>Balance March 31, 2009</b>
<b>Real Estate Secured</b>						
Multi-family residential	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Residential 1 to 4 family	265	146	(19)	-	-	392
Home equity line of credit	320	-	-	-	-	320
Commercial	1,961	1,138	(23)	-	-	3,076
Farmland	-	-	-	-	-	-
<b>Commercial</b>						
Commercial and industrial	7,060	589	(57)	(283)	-	7,309
Agriculture	-	-	-	-	-	-
Other	-	-	-	-	-	-
<b>Construction</b>						
Single family residential	-	823	-	(145)	-	678
Single family residential - Spec.	5,990	1,589	-	(1,261)	(1,714)	4,604
Tract	-	-	-	-	-	-
Multi-family	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-
Commercial	-	-	-	-	-	-
Land	2,720	1,421	(6)	(310)	-	3,825
Installment loans to individuals	11	77	(1)	-	-	87
All other loans	-	97	-	(97)	-	-
Totals	<u>\$ 18,327</u>	<u>\$ 5,880</u>	<u>\$ (106)</u>	<u>\$ (2,096)</u>	<u>\$ (1,714)</u>	<u>\$ 20,291</u>

The following table reconciles the change in balances classified as 90 days past due and still accruing for the three months ended March 31, 2009:

<i>(dollars in thousands)</i>	<b>Balance December 31, 2008</b>	<b>Additions to 90 Day Plus Balances</b>	<b>Transfers to Non-Accruing Status</b>	<b>Charge-offs</b>	<b>Transfers to OREO or Foreclosed Collateral</b>	<b>Balance March 31, 2009</b>
Loans 90 days delinquent or more and still accruing	\$ 348	\$ 442	\$ (790)	\$ -	\$ -	\$ -

The following provides additional information regarding non-accruing balances as of March 31, 2009:

**Real Estate Secured Commercial**

The \$1.1 million addition consists of two loans, the larger of which, for approximately \$929 thousand is currently in the final stages of sale and is anticipated to close before the end of the second quarter of 2009. This loan carries an approximate LTV of 71%. The smaller loan is well secured with a LTV of approximately 17% and also has interest from a buyer. There was no write-down associated with either credit.

Two existing loans to one borrower with a combined balance of \$911 thousand are in process of foreclosure and have been generating third party buyer interest. In regard to another existing loan for \$483 thousand, the Bank is in process of foreclosure and there is considerable interest in the property because of the low LTV of approximately 60%.

**Commercial and Industrial**

The most notable addition to this category is a loan for \$300 thousand whereby the borrower has considerable assets and the Bank is in the process of working with the borrower. One loan in the amount of \$224 thousand was added and subsequently charged off during the quarter.

## Management's Discussion and Analysis

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### ***Construction Single Family Residential***

The new items consist of two loans to separate borrowers. One loan in the amount of \$380 thousand is currently in escrow and is expected to close the first of May. It currently has a LTV, based on the pending sale price, of 88%. The second loan has a current carrying value of \$298 thousand after the \$145 thousand write-down. The Bank is working with the borrower who has indicated a desire to resolve the issues surrounding this credit.

### ***Single Family Residential- Spec***

The addition of \$1.6 million is one loan with a current LTV based on the current listing price of 90%. The listing price has been recently reduced to a level that Management believes is more realistic. Two loans to one borrower were written down by \$703 thousand and \$204 thousand, respectively. As these projects have been completed, these aggressive charge-off amounts are reflective of current values and listing prices. The remaining charge-off amount of \$354 thousand is associated with a loan that has migrated to OREO. This property is currently in escrow with a 30 day, no contingency closing. The Bank expects this OREO to be off the books in the second quarter of 2009 with no further write-down. This escrow was also a factor in the valuation of the other two loans noted in this paragraph. Additionally, more recent indications obtained from prospective buyers of these distressed assets have given Management a more refined picture of how the market expects to price certain types of properties in the current environment. This has provided more evidence to extrapolate fair values for similar types of collateral.

### ***Land***

The new items consist of two properties to two borrowers. One property in the carrying amount of \$123 thousand is well secured with a LTV of 17% and is located on the coast within the Bank's primary market area. The other property had an original loan amount of \$1.3 million that was written down to a value for which the Bank currently has a commitment letter for purchase.

Since March 31, 2009, the Bank was able to take possession of a property that had a carrying value of \$1.3 million and in the process of placing the property on the market. There has been significant interest in this property that is located in a prime coastal community.

At quarter-end, non-accruing loan balances totaled \$20.3 million, compared to \$18.3 million at December 31, 2008. As previously mentioned, in spite of the year to date increase in non-performing assets, the Bank is encouraged to see sale activity for \$3 million in non-performing assets that is expected to close in early May. There is also increased bona fide interest in properties as reflective of the commitment to purchase letter that we have in hand for another \$1.0 million property.

Non-performing assets increased to \$23.2 million, or 2.66% of total assets at quarter end, compared to \$20.0 million, or 2.48% of total assets, at the end of the previous quarter. At March 31, 2009, the allowance for loan losses was \$10.4 million, or 1.51% of total gross loans, compared to \$10.4 million, or 1.53% of total gross loans as of December 31, 2008. Net charge-offs during the quarter were \$2.1 million.

The Company recorded a \$2.1 million provision for loan losses in the first quarter of 2009, compared to a \$6.0 million provision for loan losses in the previous quarter and a \$240 thousand provision for loan losses in the first quarter a year ago.

At March 31, 2009, all non accruing balances were carried at their current fair values.

### **Total Cash and Cash Equivalents**

Total cash and due from banks was \$60.6 million and \$24.6 million at March 31, 2009 and December 31, 2008, respectively. This line item will vary depending on cash letters from the previous night and actual cash on hand in the branches. Additionally, higher deposit balances in conjunction with funds the Company received from the U.S. Treasury under the CPP are reflected in higher balances of federal funds sold. As previously mentioned, the Company is currently in the process of determining the most appropriate way to deploy these funds.

## Management's Discussion and Analysis

**Investment Securities and Other Earning Assets**

Other earning assets are comprised of Federal Home Loan Bank stock, Federal Funds sold (funds the bank lends on a short-term basis to other banks), investments in securities and short-term interest bearing deposits at other financial institutions. These assets are maintained for liquidity needs of the Bank, collateralization of public deposits, and diversification of the earning asset mix.

The table below summarizes the year to date change in the balances of other earning assets as of March 31, 2009:

<i>(dollars in thousands)</i>	March 31,	December 31,	Variance	
	2009	2008	dollar	percentage
Federal Home Loan Bank stock	\$ 5,828	\$ 5,123	\$ 705	13.76%
Available-for-sale securities	62,601	50,762	11,839	23.32%
Federal funds sold	44,020	6,650	37,370	561.95%
Interest bearing deposits other financial institutions	119	119	-	0.00%
Total other earning assets	<u>\$ 112,568</u>	<u>\$ 62,654</u>	<u>\$ 49,914</u>	<u>79.67%</u>

***Federal Home Loan Bank ("FHLB") Stock***

As a member of the Federal Home Loan Bank of San Francisco, the Bank is required to hold a specified amount of FHLB capital stock based on the level of borrowings the Bank has obtained from the FHLB. As such, the amount of FHLB stock the Bank carries can vary from one period to another based on among other things the current liquidity needs of the Bank. At March 31, 2009, the Bank held approximately \$5.9 million in FHLB stock, an increase of approximately \$0.7 million from that reported at December 31, 2008.

***Available for Sale Investment Securities***

At March 31, 2009 the balance of available for sale investment securities was approximately \$62.6 million or \$11.8 million higher than that reported at December 31, 2008. The change in the balance of the portfolio can be attributed in large part to purchases the Bank made in the aggregate amount \$20.5 million, sales and calls of securities in the aggregate amount of \$5.4 million and principal pay downs totaling approximately \$2.5 million.

The Company manages its securities portfolio to provide a source of both liquidity and earnings. The Bank has an Asset/Liability Committee that develops current investment policies based upon its operating needs and market circumstance. The Bank's investment policy is formally reviewed and approved annually by the board of directors. The Asset/Liability Committee of the Bank is responsible for reporting and monitoring compliance with the investment policy. Reports are provided to the Bank's Board of Directors on a regular basis.

Securities available-for-sale are carried at fair value, with related unrealized net gains or losses, net of deferred income taxes, recorded as an adjustment to equity capital. At March 31, 2009 the securities portfolio had a net unrealized loss, net of income taxes of approximately \$1.7 million. This represents an increase in the net unrealized loss position of approximately \$0.6 million when compared to that reported at December 31, 2008. The year to date decline in the fair value of the securities portfolio can be attributed in large part to the decline in the value of one particular CMO security subsequent to a downgrade. The year to date decline in value associated with this particular investment was approximately \$1.1 million as of March 31, 2009. Management has performed extensive reviews of this security, specifically with respect to the Bank's position and has determined that impairment was not other than temporary as of March 31, 2009.

The Bank had a total of nine whole loan CMO's in the investment portfolio as of March 31, 2009 with a remaining principal balance of approximately \$18.2 million. This when compared to the \$18.9 million in remaining principal reported at December 31, 2008, represents a decline of approximately \$0.7 million. These securities had a net unrealized loss of approximately \$3.1 million at March 31, 2009. This represents an increase in the net unrealized loss of approximately \$1.0 million from that reported at December 31, 2008. The year to date increase in the net unrealized loss position in these securities can be attributed a decline in the value of one particular security mentioned in the preceding paragraph.

The Bank continues to perform extensive analyses on the underlying tranches associated with all CMOs in the portfolio, including the particular investment mentioned in the preceding paragraphs. By analyzing the tranche separate from the "mother" security, the Bank has determined that there is no impairment and as such, is not taking any action to write-down these securities. These investment securities continue to demonstrate cash flows as expected and the credit support component of these tranches has actually increased from the



origination date. As of March 31, 2009, Management does not believe the decline in market value of these securities is other than temporary.

## Management's Discussion and Analysis

During the third and fourth quarters of 2008, the credit markets came under significant duress as investor and consumer confidence in the U.S. financial system became significantly destabilized. As a result, many financial institutions in severe need of liquidity were forced to de-leverage for a variety of reasons, selling significant portions of their investment holdings which in turn placed considerable pressure on the values of many classes of investment securities. In particular, mortgage related securities came under substantial pressure and the Bank's portfolio was not completely immune to this. Although substantially all of the Bank's mortgage related securities are considered "investment grade," overall lack of confidence in the housing market, the inability of many consumers to meet their mortgage related obligations, and the strong need for liquidity have, among other things, been influential in placing pressure on the prices of these types of securities.

The majority of the Bank's mortgage securities were issued by: The Government National Mortgage Association ("Ginnie Mae"), The Federal National Mortgage Association ("Fannie Mae"), and The Federal Home Loan Mortgage Corporation ("Freddie Mac"). These securities carry the guarantee of the issuing agencies.

All fixed and adjustable rate mortgage pools contain a certain amount of risk related to the uncertainty of prepayments of the underlying mortgages. Interest rate changes have a direct impact upon prepayment rates. The Bank uses computer simulation models to test the average life, duration, market volatility and yield volatility of adjustable rate mortgage pools under various interest rate assumptions to monitor volatility. Stress tests are performed quarterly.

### Federal Funds Sold

The year to date increase in the balance of federal funds sold can be attributed in part to higher deposit balances as well as \$21.0 million in proceeds received from the sale of preferred stock to the U.S. Treasury in connection with the Company's participation in the CPP. As previously mentioned, Management is currently in the process of determining the most appropriate way to deploy these funds. Additionally, the amount of Federal Funds sold can vary widely on a daily basis depending on the cash position of the Bank which is affected by numerous variables such as cash letters, incoming and outgoing wire activity and loan funding needs.

## Deposits and Borrowed Funds

The following table provides a summary for the year to date change in various categories of deposit balances as of March 31, 2009:

<i>(dollars in thousands)</i>	March 31, 2009	December 31, 2008	Variance		Variance Exclusive of Volatile Balances	
			dollar	percentage	dollar	percentage
Non-interest bearing demand	\$ 164,320	\$ 147,044	\$ 17,276	11.75%	\$ 6,072	4.13%
Interest bearing demand	64,289	72,952	(8,663)	-11.87%	1,158	1.59%
Savings	23,056	21,835	1,221	5.59%	1,220	5.59%
Money market	169,976	173,199	(3,223)	-1.86%	6,414	3.70%
Time deposits	158,678	139,872	18,806	13.45%	18,806	13.45%
Total retail deposits	580,319	554,902	25,417	4.58%	33,670	6.07%
Brokered time deposits	38,500	20,117	18,383	91.38%	18,383	91.38%
Brokered money market funds	46,002	28,502	17,500	61.40%	17,500	61.40%
Total brokered deposits	84,502	48,619	35,883	73.80%	35,883	73.80%
Total deposits	\$ 664,821	\$ 603,521	\$ 61,300	10.16%	\$ 69,553	11.52%

### Deposits

The current economic environment has presented many challenges to the Bank with respect to the gathering of core deposits. As conditions in the credit markets and economic environment worsened throughout 2008 and into 2009, many financial institutions in severe need of liquidity began to engage in somewhat irrational deposited pricing, contributing to some run-off in core as well as non-core promotional deposit balances. Management chose not to engage in this type of pricing and instead chose to seek funding from other sources such as the FHLB and brokered deposits in an effort to not only maintain our net interest margin, but to maintain a deposit base based on customer relationship.



## Management's Discussion and Analysis

During the first quarter of 2009, the Bank placed considerable emphasis on the acquisition of additional core deposits. The focus on this initiative proved to be successful as the Bank saw core deposit balances (non-interest and interest bearing demand, savings, money market and certificate accounts with balances less than \$100 thousand) increase approximately \$18.5 million during the first quarter of 2009 from that reported at December 31, 2008, with significant increases in non-interest bearing demand and time certificate of deposit accounts.

In an effort to rely less on FHLB borrowings and maintain an appropriate mix of secondary funding, the Bank purchased brokered deposits to assist in the funding of balance sheet growth and to provide an additional source of liquidity. At March 31, 2009, brokered deposit balances totaled approximately \$84.5 million, an increase of approximately \$35.9 million from that reported at December 31, 2008. Year to date increases in brokered funds can be attributed in large part to the funding of securities the Bank purchased during the first quarter.

### *Volatile Deposits*

The Bank monitors the balance of various accounts that it considers to be volatile for a variety of reasons and provides this data to the Board of Directors on a regular basis. Accounts may be added to or removed from the volatile liability dependency report when, based on Management's judgment, it is determined that these funds are not suitable for any form of long term investment or that the risk associated with these funds leaving the Bank has become minimal. Typically a material change in the balances of these accounts is reflected the balance in federal funds sold. At March 31, 2009, the aggregate balance of deposits the Bank considers to be volatile was approximately \$53.3 million or \$8.3 million lower than that reported at December 31, 2008.

The following table provides a summary of the deposit balances the Bank considers to be volatile as of March 31, 2009 and December 31, 2008:

<i>(dollars in thousands)</i>	<b>March 31, 2009</b>	<b>Percent of Total Deposits</b>	<b>December 31, 2008</b>	<b>Percent of Total Deposits</b>	<b>Dollar Variance</b>
Non-interest bearing demand	\$ 22,397	3.4%	\$ 11,193	1.9%	\$ 11,204
Interest bearing demand	11,874	1.8%	21,695	3.6%	(9,821)
Savings deposits	197	0.0%	196	0.0%	1
Money market deposits	18,845	2.8%	28,482	4.7%	(9,637)
<b>Total volatile deposits</b>	<b>\$ 53,313</b>	<b>8.0%</b>	<b>\$ 61,566</b>	<b>10.2%</b>	<b>\$ (8,253)</b>

The following provides a summary of the notable relationships that comprise the majority of the volatile balance represented in the table above as of March 31, 2009:

- Non-Interest Bearing Demand

The customers that hold these deposits engage in mortgage related activities. As more and more home owners have moved to re-finance existing mortgages, given the current rate environment, deposit balances related to these customers have begun to increase. Management and the Board of Directors are aware that as conditions in the market change these relationships will be impacted.

- Interest Bearing Demand

The majority of balances within this category are representative of one relationship which is considered public funds. The year to date decline within this category can be attributed to one relationship.

- Money Market

At March 31, 2009, the majority of volatile balances within this category were held by four depositors with aggregate balances of approximately \$12.1 million. Balances within this category declined approximately \$9.6 million from that reported at December 31, 2008. Management has been aware that balances associated with one particular relationship would experience ongoing declines due to the customer's intention to place funds in other investment vehicles and to make tax payments.



## Management's Discussion and Analysis

### ***Borrowed Funds***

The Bank has a variety of sources from which it may obtain secondary funding. These sources include, among others, the FHLB, credit lines established with correspondent banks and various sources that provide brokered funds. Borrowings are obtained for a variety of reasons which include, but are not limited to, funding loan growth and the purchase of investments in the absence of core deposits and to provide additional liquidity to meet the demands of depositors.

At March 31, 2009, borrowings obtained from the FHLB comprised the majority of borrowed funds. The following table provides a summary of FHLB borrowings the Bank had as of March 31, 2009:

*(dollars in thousands)*

	<b>Amount Borrowed</b>	<b>Interest</b>		<b>Maturity Date</b>
		<b>Rate</b>	<b>Variable/Fixed</b>	
\$	60,000	0.32%	Variable	Open
	25,000	0.82%	Fixed	6/22/09
	10,000	2.89%	Fixed	9/16/10
	<u>95,000</u>	<u>0.72%</u>		

As evidenced in the table above, the balance of FHLB borrowing as of March 31, 2009 was \$95.0 million. This represents a decline of approximately \$14.0 million from the balance reported at December 31, 2008. The year to date decline can be attributed to higher deposit balances during the first quarter of 2009.

In the fourth quarter of 2007, the Company renewed a promissory note with Pacific Coast Bankers Bank ("PCBB") for a revolving line of credit in the amount of \$3.5 million. At March 31, 2009, the Company had no balance outstanding on this note. The Company pledged 646,598 shares (51%) of the Bank's stock as collateral for the loan. The note is revolving in nature for the first two years. The terms of the note call for quarterly interest only payments for the first two years with subsequent principal and interest payments for eight years on a fully amortized basis. At March 31, 2009 the interest rate on the note was 3.25% and is variable, moving with prime. Under the terms of the agreement, the Company will not incur any additional debt over \$2.0 million exclusive of inter-company debt and existing debt without the prior written consent of PCBB. In addition, the Bank must be "well" capitalized on an on-going basis as defined by bank regulators.

On September 17, 2004, the Bank issued a Letter of Credit in the amount of approximately \$11.7 million, which has since been reduced to \$11.4 million, to a customer in regard to a senior care facility. The Letter of Credit was issued pursuant to a Letter of Credit Reimbursement Agreement between the Bank and the FHLB. It is collateralized by a blanket lien with the FHLB that includes all qualifying loans on the Bank's balance sheet. The letter of credit will expire in September 2009.

### **Capital**

At March 31, 2009, the balance of stockholders' equity was approximately \$91.6 million. This, when compared to the \$70.0 million at December 31, 2008, represents an increase of approximately \$21.6 million. The year to date change in capital is due in large part to \$21.0 million in senior preferred stock the Company issued to the U.S. Treasury as part of its participation in the CPP. Additionally, the year to date change is also attributed to net income of \$1.1 million, the impact of year-to-date share-based compensation expense in the amount of \$90 thousand and a decline in the balance of accumulated other comprehensive income in the amount of \$0.6 million.

#### ***Senior Preferred Stock***

On March 20, 2009, the Company issued \$21.0 million in Senior Preferred Stock to the U.S. Treasury as part of its participation in the CPP. Pursuant to the terms under the CPP, the Company is required to pay dividends on the Senior Preferred Stock in an amount equal to 5% per annum for five years and 9% per annum thereafter. Dividends are cumulative and payable quarterly. Pursuant to an interim rule issued by the Federal Reserve Board, effective October 17, 2008, all \$21.0 million of preferred stock the Company issued under the CPP qualifies as Tier I Capital.

Pursuant to the terms outlined under the CPP, the Company issued a warrant to the U.S. Treasury in an amount equal to 15% of the preferred issuance or approximately \$3.2 million (611,650 shares). The warrant is exercisable immediately for a period of ten years at a price equal to the average closing price of the Company's common stock over the twenty day period ending the day prior to the

Company's preliminary approval to participate in the CPP (\$5.15 per share).

## Management's Discussion and Analysis

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For additional information regarding the Company's Senior Preferred Stock and its participation in the CPP, see Note 8 of the consolidated financial statements filed on this Form 10-Q.

### *Dividends*

The following table provides a summary of dividends the Company has paid over the last two years:

<b>Dividend Type</b>	<b>Dividend Amount Per Share</b>	<b>Declaration Date</b>	<b>Record Date</b>	<b>Payable Date</b>
Stock dividend	5%	04/24/08	05/02/08	05/16/08
Cash dividend	\$ 0.08	01/24/08	02/01/08	02/15/08
Cash dividend	\$ 0.08	10/17/07	11/02/07	11/16/07
Cash dividend	\$ 0.08	07/18/07	08/03/07	08/17/07
Cash dividend	\$ 0.08	04/20/07	05/04/07	05/18/07
Cash dividend	\$ 0.08	01/19/07	02/02/07	02/16/07

As evidenced in the table above, on April 24, 2008, the Board of Directors declared a stock dividend in the amount of 5% which was paid on May 16, 2008 to shareholders of record on May 2, 2008. Shares and earnings per share for all prior periods have been adjusted to fully reflect the impact of the May 2008 stock dividend. The Company paid no dividends on its common stock during the first quarter of 2009 and as part of its participation in the U.S. Treasury's CPP, must seek the approval of the Treasury before doing so.

### *Trust Preferred Securities*

On October 27, 2006 the Company issued \$8.2 million of Floating Rate Junior Subordinated Debt Securities to Heritage Oaks Capital Trust II ("Trust II"), a statutory trust created under the laws of the State of Delaware. The debt securities issued to Trust II are subordinated to effectively all borrowings of the Company. The Company used the proceeds from the issuance for general corporate purposes, which included, but not limited: capital contributions to the Bank, investments, payment of dividends, and repurchases of our common stock.

On April 23, 2007, the Company redeemed all of the Floating Rate Junior Subordinated Debt Securities it held associated with Heritage Oaks Capital Trust I, a wholly owned subsidiary of Heritage Oaks Bancorp. The redemption price was 100% of the principal amount redeemed plus accrued and unpaid interest as of the redemption date. The Company paid \$0.4 million for the standard interest payment due April 22, 2007, plus a payment of \$8.2 million for the principal amount to be redeemed on that date. These amounts were funded from the Company's general corporate reserves. As a result of the redemption of the securities associated with Heritage Oaks Capital Trust I, the Trust was dissolved on June 1, 2007.

On September 20, 2007, the Company issued \$5.2 million of Junior Subordinated Deferrable Interest Debentures to Heritage Oaks Capital Trust III ("Trust III"), a statutory trust created under the laws of the State of Delaware. The debt securities issued to Trust III are subordinated to effectively all borrowings of the Company. The Company used the proceeds from the issuance to assist in the acquisition of Business First, for general corporate purposes, and for capital contributions to the Bank for future growth.

At March 31, 2009, the Company had at total of \$13.4 million in Junior Subordinated Deferrable Interest Debentures issued and outstanding. As mentioned in the preceding paragraphs, these securities have been issued to Trusts II and III. The debt securities are subordinated to effectively all borrowings of the Company and can be redeemed at par if certain events occur that impact the tax treatment, regulatory treatment or the capital treatment of the issuance. Upon the issuance of the debt securities, the Company purchased a 3.1% minority interest in both Trusts II and III, totaling \$248 thousand and \$155 thousand, respectively. The balance of the equity of Trusts II and III is comprised of mandatory redeemable preferred securities and is included in other assets. Interest associated with the securities issued to both Trusts II and III is payable quarterly at 3-month LIBOR plus 1.71% variable rate and 6.888% fixed, respectively.



## Management's Discussion and Analysis

The following table provides a summary of the securities the Company has issued to Trusts II and III as of March 31, 2009:

<i>(dollars in thousands)</i>	<b>Amount Issued</b>	<b>Current Rate</b>	<b>Issue Date</b>	<b>Scheduled Maturity</b>	<b>Call Date</b>	<b>Rate Type</b>
Heritage Oaks Capital Trust II	\$ 8,248	3.155%	27-Oct-06	Aug-37	Nov-11	Variable 3-month LIBOR + 1.71%
Heritage Oaks Capital Trust III	5,155	6.888%	20-Sep-07	Sep-37	Dec-12	5-year Fixed SWAP + 2.00%
Total Issued	<u>\$ 13,403</u>	<u>4.59%</u>				

The Company has the right under the indentures to defer interest payments for a period not to exceed twenty consecutive quarterly periods (each an "Extension Period") provided that no extension period may extend beyond the maturity of the debt securities. If the Company elects to defer interest payments pursuant to terms of the agreements, then the Company may not (i) declare or pay any dividends or distributions on, or redeem, purchase, acquire or make a liquidation payment with respect to any of the Company's capital stock, or (ii) make any payment of principal of or premium, if any, or interest on or repay, repurchase or redeem any debt securities of the Company that rank pari passu with or junior in interest to the Debt Securities, other than, among other items, a dividend in the form of stock, warrants, options or other rights in the same stock as that on which the dividend is being paid or ranks pari passu with or junior to such stock. The prohibition on payment of dividends and payments on pari passu or junior debt also applies in the case of an event of default under the agreements.

Under FIN No. 46, "Consolidation of Variable Interest Entities, an interpretation of ARB No. 51," the Company is not allowed to consolidate Trusts II and III into the Company's financial statements. Prior to the issuance of FIN No. 46, Bank holding companies typically consolidated these entities. On February 28, 2005, the Federal Reserve Board issued a rule which provides that, notwithstanding the deconsolidation of such trusts, junior subordinated debentures, such as those issued by the Company, may continue to constitute up to 25% of a bank holding company's Tier I capital, subject to certain new limitations which will not become effective until March 31, 2009. However, on March 17, 2009, the Federal Reserve Board issued a ruling to delay the effective date of limitations on trust preferred securities until March 31, 2011. At March 31, 2009, the Company included \$13.0 million of the net junior subordinated debt in its Tier I Capital for regulatory capital purposes.

At March 31, 2009, the Company had sufficient cash to service the \$13.4 million in junior subordinated debenture interest payments for approximately 20 years without dividends from subsidiaries. The Bank's capacity to provide cash to the Company, while remaining "well-capitalized", was approximately \$11.7 million at March 31, 2009.

### Regulatory Capital Requirements

Capital ratios for commercial banks in the United States are generally calculated using three different formulas. These calculations are referred to as the "Leverage Ratio" and two "risk-based" calculations known as: "Tier One Risk Based Capital Ratio" and the "Total Risk Based Capital Ratio." These standards were developed through joint efforts of banking authorities from different countries around the world. The standards essentially take into account that different types of assets have different levels of risk associated with them. Furthermore, they take into account the off-balance sheet exposures of banks when assessing capital adequacy.

The Leverage Ratio calculation simply divides common stockholders' equity (reduced by any goodwill a bank may have) by the total assets. In the Tier One Risk Based Capital Ratio, the numerator is the same as the leverage ratio, but the denominator is the total "risk-weighted assets." Risk weighted assets are determined by segregating all the assets and off balance sheet exposures into different risk categories and weighting them by a percentage ranging from 0% (lowest risk) to 100% (highest risk). The Total Risk Based Capital Ratio again uses "risk-weighted assets" in the denominator, but expands the numerator to include other capital items besides equity such as a limited amount of the loan loss reserve, long-term capital debt, preferred stock and other instruments.

The following table provides a Summary of Company and Bank regulatory capital ratios at March 31, 2009 and 2008:

Ratio	Regulatory Standard		March 31, 2009		March 31, 2008	
	Adequately Capitalized	Well Capitalized	Heritage Oaks		Heritage Oaks	
			Bancorp	Bank	Bancorp	Bank
Leverage ratio	4.00%	5.00%	11.35%	9.75%	9.30%	8.82%
Tier I capital to risk weighted assets	4.00%	6.00%	11.92%	10.24%	9.82%	9.28%
Total risk based capital to risk weighted assets	8.00%	10.00%	13.17%	11.49%	10.76%	10.22%



## Management's Discussion and Analysis

Regulatory capital ratios as of March 31, 2009 fully reflect the issuance of \$21.0 million in Senior Preferred Stock issued to the U.S. Treasury under the terms of the CPP. Following the issuance, the holding company down-streamed \$10.0 million in capital to the Bank. As previously mentioned, pursuant to an interim rule issued by the Federal Reserve Board, effective October 17, 2008, all \$21.0 million of preferred stock the Company issued qualifies as Tier I Capital, thus the Company's and Bank's capital ratios as of March 31, 2009 increased significantly from that reported a year earlier.

### Liquidity

The objective of liquidity management is to ensure the continuous availability of funds to meet the demands of depositors, investors and borrowers. Asset liquidity is primarily derived from loan payments and the maturity of other earning assets. Liquidity from liabilities is obtained primarily from the receipt of new deposits. The Bank's Asset Liability Committee ("ALCO") is responsible for managing the on and off-balance sheet commitments to meet the needs of customers while achieving the Bank's financial objectives. ALCO meets regularly to assess the projected funding requirements by reviewing historical funding patterns, current and forecasted economic conditions and individual customer funding needs. Deposits generated from the Bank's customers serve as the primary source of liquidity. The Bank has credit arrangements with correspondent banks that serve as a secondary liquidity source. At March 31, 2009, these credit lines totaled \$20.0 million and the Bank had no borrowings against those lines. As previously mentioned the Bank is a member of the FHLB and has collateralized borrowing capacities remaining of \$98.2 million at March 31, 2009.

The Bank manages liquidity by maintaining a majority of the investment portfolio in federal funds sold and other liquid investments. The majority of these investments include obligations of state and political subdivisions (municipal bonds) and mortgage related securities that provide a relatively steady stream of cash flows. As of March 31, 2009, the Company believes investments in the portfolio can be liquidated at their current fair values in the event they are needed to provide liquidity. The ratio of liquid assets not pledged for collateral and other purposes to deposits and other liabilities was 11.50% at March 31, 2009 compared to 6.79% at December 31, 2008. At March 31, 2009, the Bank was within its internal guideline for liquidity. The ratio of net loans to deposits ("LTD"), another key liquidity ratio, was 102.2% at March 31, 2009 compared to 110.7% at December 31, 2008 both of which are and were within the Bank's policy guidelines. While the Bank still provides the majority of loan funding with core deposits, due to the highly competitive nature of deposit gathering and given the current economic environment, the Bank has found it necessary to rely on borrowed funds from time to time. With the banking industry's common use of alternative funding sources, i.e. FHLB borrowing, the Bank implemented a tracking ratio of Loan-to-Funding ("LTF") in 2006. This ratio is calculated by dividing gross loans by the sum of total deposits and alternative funding sources both available and used. At March 31, 2009, the LTF ratio was 80.6%, compared to 87.2% at December 31, 2008. The Bank's key focus has been and remains to increase core deposits and minimize alternative funding sources.

The following table provides a summary of the remaining borrowing capacity the Company has with various secondary liquidity sources as of March 31, 2009:

<i>(dollars in thousands)</i>	<b>March 31, 2009</b>
Federal Home Loan Bank remaining borrowing capacity	\$ 98,200
Correspondent bank credit arrangements	20,000
Brokered funds availability	60,578
Revolving line of credit - Holding Company	<u>3,500</u>
Total available secondary liquidity source	<u>\$ 182,278</u>

The following table provides additional information regarding the Company's liquidity as of March 31, 2009:

<i>(dollars in thousands)</i>	<b>March 31, 2009</b>
Total cash and due from	\$ 16,553
Federal funds sold	44,020
Unencumbered available for sale investments	11,868
Loans held for sale	13,806
Total available secondary funding	<u>182,278</u>
Total liquid assets and available funding	<u>\$ 268,525</u>
Total deposits and other borrowing	<u>\$ 759,821</u>

Ratio of liquid assets and available funding to total deposits and other borrowings

35.3%

## Management's Discussion and Analysis

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During the fourth quarter of 2008, a credit line previously established with a correspondent bank in the amount of \$20.0 million was temporarily suspended. Due to overall instability in the financial markets this particular correspondent bank determined it necessary to re-assess all lines of credit. Management is currently in the process of working with this correspondent bank in an effort to re-establish the line. However if the line cannot be re-established, the Bank has recently been solicited by other correspondent banks to provide a similar credit arrangement.

The Bank has a policy that permits the purchase of brokered funds in an amount not to exceed 20% of total deposits. As previously mentioned, Management has purchased brokered funds in an effort to rely less on FHLB borrowings and maintain an appropriate mix of secondary funding. At March 31, 2009, the balance of brokered funds was approximately \$84.5 million or \$35.9 million higher than that reported at December 31, 2008. The majority of the year to date increase in brokered funds can be attributed in part to securities the Bank purchased in the first quarter of 2009.

### **Inflation**

The assets and liabilities of a financial institution are primarily monetary in nature. As such they represent obligations to pay or receive fixed and determinable amounts of money that are not affected by future changes in prices. Generally, the impact of inflation on a financial institution is reflected by fluctuations in interest rates, the ability of customers to repay their obligations and upward pressure on operating expenses. Although inflationary pressures are not considered to be of any particular hindrance in the current economic environment, they may however have an impact on the Company's future earnings in the event those pressures do become more prevalent.

### **Off-Balance Sheet Arrangements**

Off-balance sheet arrangements are any contractual arrangement to which an unconsolidated entity is a party, under which the Company has: (1) any obligation under a guarantee contract; (2) a retained or contingent interest in assets transferred to an unconsolidated entity or similar arrangement that serves as credit, liquidity or market risk support to that entity for such assets; (3) any obligation under certain derivative instruments; or (4) any obligation under a material variable interest held by the Company in an unconsolidated entity that provides financing, liquidity, market risk or credit risk support to the Company, or engages in leasing, hedging or research and development services with the Company.

In the ordinary course of business, the Company has entered into off-balance sheet arrangements consisting of commitments to extend credit, commercial letters of credit, and standby letters of credit. Such financial instruments are recorded in the financial statements when they are funded or related fees are incurred or received. For a more detailed discussion of these financial instruments, refer to Note 10 of the Company's Consolidated Financial Statements under Item 8 of Part II of the Company's December 31, 2008 Annual Report filed on Form 10-K.

In the ordinary course of business, the Bank is a party to various operating leases. For a more detailed discussion of these financial instruments, refer to Note 10 of the Company's Consolidated Financial Statements under Item 8 of Part II of the Company's December 31, 2008 Annual Report filed on Form 10-K.

In connection with the \$13.4 million in debt securities discussed in "*Capital*," the Company issued the full and unconditional payment guarantee of certain accrued distributions.

### Item 3. Quantitative and Qualitative Disclosure about Market Risk

As a financial institution, the Company's primary component of market risk is interest rate volatility. Fluctuations in interest rates will ultimately impact both the level of interest income and interest expense recorded on a large portion of the Company's assets and liabilities, and the market value of all interest earning assets and interest bearing liabilities, other than those which possess a short term to maturity. Virtually all of the Company's interest earning assets and interest bearing liabilities are located at the banking subsidiary level. Thus, virtually all of the Company's interest rate risk exposure lies at the banking subsidiary level other than \$13.4 million in subordinated debentures issued by the Company's subsidiary grantor trusts. As a result, all significant interest rate risk procedures are performed at the banking subsidiary level. The subsidiary Bank's real estate loan portfolio, concentrated primarily within Santa Barbara and San Luis Obispo Counties, California, are subject to risks associated with the local economy.

The fundamental objective of the Company's management of its assets and liabilities is to maximize the Company's economic value while maintaining adequate liquidity and an exposure to interest rate risk deemed by Management to be acceptable. Management believes an acceptable degree of exposure to interest rate risk results from the management of assets and liabilities through maturities, pricing and mix to attempt to neutralize the potential impact of changes in market interest rates. The Company's profitability is dependent to a large extent upon its net interest income, which is the difference between its interest income on interest-earning assets, such as loans and investments, and its interest expense on interest-bearing liabilities, such as deposits and borrowings. The Company is subject to interest rate risk to the degree that its interest-earning assets re-price differently than its interest-bearing liabilities. The Company manages its mix of assets and liabilities with the goals of limiting its exposure to interest rate risk, ensuring adequate liquidity, and coordinating its sources and uses of funds.

The Company seeks to control interest rate risk exposure in a manner that will allow for adequate levels of earnings and capital over a range of possible interest rate environments. The Company has adopted formal policies and practices to monitor and manage interest rate risk exposure. Management believes historically it has effectively managed the effect of changes in interest rates on its operating results. Management believes that it can continue to manage the short-term effect of interest rate changes under various interest rate scenarios.

Management employs the use of an Asset and Liability Management software that is used to measure the Bank's exposure to future changes in interest rates. This model measures the expected cash flows and re-pricing of each financial asset/liability separately in measuring the Bank's interest rate sensitivity. Based on the results of this model, Management believes the Bank's balance sheet is to a large extent "asset sensitive." This means the Company expects (all other things being equal) to expand its net interest income if rates rise and expects it conversely to contract if rates fall. The level of potential or expected contraction indicated by the tables below is considered acceptable by Management and is compliant with the Bank's ALCO policies. Management will continue to perform this analysis each quarter to further validate the expected results against actual data.

The hypothetical impacts of sudden interest rate movements applied to the Company's asset and liability balances are modeled monthly. The results of these models indicate how much of the Company's net interest income is "at risk" from various rate changes over a one year horizon. This exercise is valuable in identifying risk exposures. Management believes the results for the Company's March 31, 2009 balances indicate that the net interest income at risk over a one year time horizon for a 1% and 2% rate increase and decrease is acceptable and within policy guidelines at this time.

The results in the table below indicate the change in net interest income the Company would expect to see as of March 31, 2009, if interest rates were to change in the amounts set forth:

<i>(dollars in thousands)</i>	<b>Rate Shock Scenarios</b>				
	<b>-200bp</b>	<b>-100bp</b>	<b>Base</b>	<b>+100bp</b>	<b>+200bp</b>
Net interest income (NII)	\$ 39,900	\$ 41,136	\$ 42,130	\$ 43,107	\$ 44,246
\$ Change from base	\$ (2,230)	\$ (994)	\$ -	\$ 977	\$ 2,116
% Change from base	-5.29%	-2.36%	0.00%	2.32%	5.02%

It is important to note that the above table is a summary of several forecasts and actual results may vary. The forecasts are based on estimates and assumptions of Management that may turn out to be different and may change over time. Factors affecting these estimates and assumptions include, but are not limited to 1) competitor behavior, 2) economic conditions both locally and nationally, 3) actions taken by the Federal Reserve Board, 4) customer behavior and 5) Management's responses. Changes that vary significantly from the assumptions and estimates may have significant effects on the Company's net interest income; therefore, the results of this analysis should not be relied upon as indicative of actual future results.



The following tables show Management's estimates of how the loan portfolio is broken out between variable-daily, variable at various time lines, fixed rate loans and estimates of re-pricing opportunities for the entire loan portfolio at March 31, 2009:

(dollars in thousands)

<b>Rate Type</b>	<b>Balance</b>	<b>Percent of Total</b>
Variable - daily	299,333	43.3%
Variable other than daily	241,116	34.9%
Fixed rate	151,192	21.8%
Total gross loans	<u>\$ 691,641</u>	<u>100.0%</u>

The table above identifies approximately 43.3% of the loan portfolio that will re-price immediately in a changing rate environment. At March 31, 2009, approximately \$540.4 million or 78.2% of the Bank's loan portfolio is considered variable.

(dollars in thousands)

<b>Re-Pricing</b>	<b>Balance</b>	<b>Percent of Total</b>
< 1 Year	\$ 402,829	58.2%
1-3 Years	169,406	24.5%
3-5 Years	70,249	10.2%
> 5 Years	49,157	7.1%
Total gross loans	<u>\$ 691,641</u>	<u>100.0%</u>

The following table provides a summary of the loans the Bank can expect to see come off their floors if the prime rate were to increase by the amounts identified below as of March 31, 2009:

<i>(dollars in thousands)</i>	<b>Move in Prime Rate (bps)</b>			
	<b>+200</b>	<b>+250</b>	<b>+300</b>	<b>+350</b>
Variable daily	\$ 4,342	\$ 18,856	\$ 46,923	\$ 103,693
Variable other than daily	2,365	3,036	39,556	93,752
Cumulative total variable at floor	<u>\$ 6,707</u>	<u>\$ 21,892</u>	<u>\$ 86,479</u>	<u>\$ 197,445</u>

Given the significant year over year decline in the over night Fed Funds rate, many loans in the portfolio possess floors significantly higher than the current prime rate. Therefore, the Bank will need to see rates increase significantly before the majority of loans in the portfolio start to come off their floors.

#### **Item 4. Controls and Procedures**

##### *Evaluation of Disclosure Controls and Procedures*

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of its management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rules 13a-15 and 15d-15. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurances that information required to be disclosed in the reports the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

##### *Changes in Internal Control Over Financial Reporting*

There was no change in the Company's internal controls over financial reporting during the quarter ended March 31, 2009 that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting.



In designing and evaluating disclosure controls and procedures, the Company's Management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurances of achieving the desired control objectives and Management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

## **Part II. Other Information**

### **Item 1. Legal Proceedings**

The Company is not a party to any material legal proceeding.

### **Item 1A. Risk Factors**

During the period covered by this report there were no material changes from risk factors as previously disclosed in the Company's December 31, 2008 Annual Report filed on Form 10-K in response to Item A to Part I of Form 10-K.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

#### *Unregistered Sale of Equity Securities*

On March 20, 2009, The Company issued and sold 21,000 shares of its Senior Preferred Stock with a stated value of \$1,000 per share and a warrant to purchase 611,650 shares of the Company's common stock at an exercise price of \$5.15 per share to the U.S. Treasury as part of its participation in the TARP Capital Purchase Program for an aggregate purchase price of \$21.0 million in cash. The issuance and sale of these securities was a private placement exempt from registration pursuant to Section 4(2) of the Securities Act of 1933.

The preferred stock will carry a coupon of 5% per annum for the first five years and 9% per annum thereafter. The preferred stock issued to the U.S. Treasury will be non-voting, cumulative, perpetual and may be redeemed at 100% of their stated value three years following the date of issue only if (i) the Company has raised aggregate gross proceeds in one or more Qualified Equity Offerings. In the event the Company completes one or more Qualified Equity offerings on or prior to December 31, 2009 that result in the Company receiving aggregate gross proceeds of not less than \$21.0 million, the number of the shares of Common Stock underlying the warrants held by the U.S. Treasury will be reduced by one-half of the shares of Common Stock originally covered by the warrant. For the purposes of the foregoing, "Qualified Equity Offering" is defined as the sale and issuance for cash by the Company to persons other than the Company or any Company subsidiary after the closing date of shares of Preferred Stock, Common Stock or any combination of such stock, that, in each case, qualify as and may be included in Tier I capital of the Company at the time of issuance under the applicable risk-based capital guidelines of the Company's federal banking agency.

The Purchase Agreement pursuant to which the Preferred Shares and the warrant were sold, contains limitations on the payment of dividends on the Common Stock and on the Company's ability to repurchase its Common Stock, and subjects the Company to certain of the executive compensation limitations included in the EESA. As a condition to the closing of the transaction, each of the Company's Senior Executive Officers (as defined in the Purchase Agreement) (the "Senior Executive Officers"), (i) executed a waiver (the "Waiver") voluntarily waiving any claim against the Treasury or the Company for any changes to such Senior Executive Officer's compensation or benefits that are required to comply with the regulation issued by the Treasury under the TARP CPP as published in the Federal Register on October 20, 2008 and acknowledging that the regulation may require modification of the compensation, bonus, incentive and other benefit plans, arrangements and policies and agreements (including so-called "golden parachute" agreements) (collectively, "Benefit Plans") as they relate to the period the Treasury holds any equity or debt securities of the Company acquired through the TARP CPP; and (ii) entered into a letter agreement (the "Letter Agreement") with the Company amending the Benefit Plans with respect to such Senior Executive Officer as may be necessary, during the period that the Treasury owns any debt or equity securities of the Company acquired pursuant to the Purchase Agreement or the Warrant, as necessary to comply with Section 111(b) of the EESA.

Copies of the Purchase Agreement, the warrant, the form of Waiver executed by the Senior Executive Officers and the form of Letter Agreement executed by the Senior Executive Officers were included as exhibits to a Form 8-K filed by the Company on March 23, 2009. The foregoing summary of certain provisions of these documents is brief and readers are urged to read the 8-K previously filed and the exhibits to that 8-K for complete terms of the transaction.

### ***Purchases of Equity Securities***

None.

### **Item 3. Defaults upon Senior Securities**

None.

### **Item 4. Submission of Matters to a Vote of Security Holders**

During the first quarter of 2009, the Company received shareholder approval to amend its articles of incorporation to authorize a class of 5,000,000 shares of preferred stock, no par value. Prior to shareholder approval, the Articles of Incorporation only included the authorization to issue 20,000,000 shares of common stock. The amendment gives the Company's Board of Directors the authority to determine the terms of one or more series of preferred stock, including the preferences, rights, and limitations of each series. This amendment allowed the Company to issue \$21.0 million Senior Preferred Stock to the U.S. Treasury as part of its participation in the CPP.

The following proposals were adopted by the margins indicated in the tables below:

#### **1. Approval to amend the Company's Articles of Incorporation to add a class of 5,000,000 shares of authorized preferred stock.**

<b><u>Voter Type</u></b>	<b><u>Shares Voted</u></b>	<b><u>Percentage of Proxy Shares</u></b>
Individuals	2,606,384	33.62%
Brokers	2,385,971	30.77%
Special	1,867	0.03%
Total shares voted	<u>4,994,222</u>	<u>64.42%</u>

Reference is also made to the Company's Definitive Proxy Statement filed with the Commission on February 5, 2009 on Form 14A for additional information regarding the matter disclosed above.

### **Item 5. Other Information**

Not applicable.

**Item 6. Exhibits***(a) Exhibits:*

Exhibit (31.1) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit (31.2) Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit (32.1) Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit (32.2) Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Heritage Oaks Bancorp

Date: May 8, 2009

/s/ Lawrence P. Ward

Lawrence P. Ward

President

Chief Executive Officer

/s/ Margaret A. Torres

Margaret A. Torres

Executive Vice President

Chief Financial Officer

(Principal Financial and Accounting Officer)