# **DECEMBER 31, 2007 AND 2006**

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#### Message to Shareholders:

Recently Federal bank and thrift regulators reported to Congress that most of the nation's financial institutions are in relatively good health but remain challenged by the housing market downturn and a lagging economy. As you will note in the Annual Report which follows, ICB Financial (the Company) and its subsidiary, Inland Community Bank, N.A. (ICB) are in very good financial health and remain well capitalized as defined by the banking regulators. We have little exposure to the housing markets which have been detrimental to other institutions in our market and our loan demand from quality customers continues to be robust.

Banking involves the business of managing risks and 2007 was a challenging year for ICB in managing all aspects of its risk profile, particularly interest rate risk and credit risk. Net interest income continues to decline due to lower yields on the loan portfolio which can be attributed to declining interest rates. As the result of rapidly changing market conditions and increased regulatory scrutiny, some banks, including ICB, have increased their loan loss reserves because of their credit exposures.

ICB has done well in managing its credit risks in the past year. The Company increased its Reserve for Loan Losses substantially with the addition of over \$480,000 for the year; however, ICB's past due and non-accrual loans are less than 1.6% of total loans at December 31, 2007. Additions to the reserves for loan losses will continue to be made as required to bring the reserve to a level that will cover any potential losses in the Company's portfolio.

ICB is facing the challenges of these turbulent economic times and has taken appropriate steps to mitigate many of the risks inherent in today's banking environment. Actions were taken to cut personnel expenses. Bank premise expenses will be reduced significantly by renting excess space in banking office locations. During 2007, ICB also closed its San Francisco Branch Office and its two Loan Production Offices in Walnut Creek and San Bernardino.

Other expense control initiatives have been implemented at the Branch Office and Departmental levels. The Company's Bookkeeping Department has now been consolidated with other operating departments in the Ontario office. The Company will soon be clearing checks with the Federal Reserve on a completely paperless basis and Branch remote capture systems may soon eliminate some of the related costs incurred by the Company. Going forward, these actions will be the foundation for noticeable improvements in operational efficiency and expense savings in 2008 and beyond.

As the Federal Reserve continued to lower its benchmark rates, we also adjusted our deposit rates downward to minimize the effect on our interest margins. Although we will endeavor to remain as competitive as possible, we are also prepared to take whatever steps are necessary to maintain the Company's liquidity and allow us to continue serving our customers in a cost effective manner. Through effective interest rate risk management procedures, the Company has not been required to pay higher rates to obtain and retain deposits.

Financial Performance highlights for the year ended December 31, 2007 include:

- Total assets increased 23.7%; \$250 million as of December 31, 2007, compared to \$202.1 million at December 31, 2006, an increase of \$48 million.
- Net revenue (total revenue less interest expense) of \$12.3 million for the current twelve months compared to \$10.3 million for the twelve months ended December 31, 2006, an increase of 19.4%.
- Total loans at December 31, 2007, were up \$46.8 million over December 31, 2006, an increase of 33%.
- Total deposit growth of 27% or \$45.8 million in December 31, 2007 over December 31, 2006.
- Net income of \$962,992 for the year ended December 31, 2007. This represents an increase of 36.3% when compared to the \$706,342 for 2006.
- Earnings per basic common share for the twelve months ended December 31, 2007, were \$0.18 compared to \$0.15 for 2006, an increase of 20%. Fully diluted earnings per share for the same period were \$0.18 in 2007 compared to \$0.15 in 2006, an increase of 20%.
- Return on average assets for the year ended December 31, 2007, was 0.43% compared to 0.43% in 2006.
- Efficiency ratio was reduced to 84% in 2007 from 89% in 2006, an improvement of 5%.
- Return on average equity was 3.02% in 2007, compared to 3.21% for 2006.
- The Company's Tier 1 Capital Ratio and Total Risk Based Capital Ratio remain well above regulatory minimums for Well Capitalized Institutions at 10.9% and 14.5%, respectively.

The country and the Inland Empire are now experiencing uncertain economic times which will create new risks and rewards to those that can manage these issues. Factors far outside the control of the Company such as energy prices may begin to impact the business environment in which ICB operates. The Management and Directors of ICB Financial will react as necessary to manage these risks and to posture the Company for continued profitability growth in 2008.

We appreciate the support of our loyal customers and shareholders as we navigate through what will most certainly be difficult circumstances in the months ahead. The Management and staff are dedicated to improving the value of our shareholders investment in the coming year.

Glenda M. Bayless
Chairman of the Board

James S. Cooper President and CEO



# Vavrinek, Trine, Day & Co., LLP Certified Public Accountants

VALUE THE DIFFERENCE

#### INDEPENDENT AUDITORS' REPORT

Board of Directors ICB Financial and Subsidiary

We have audited the accompanying consolidated balance sheets of ICB Financial and Subsidiary (the Company) (a California Corporation) as of December 31, 2007 and 2006, and the related consolidated statements of income, changes in stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of ICB Financial and Subsidiary as of December 31, 2007 and 2006, and the results of their operations, changes in their stockholders' equity, and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Vaurinek, Trine, Day & Co., LLP Rancho Cucamonga, California

May 30, 2008

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# CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2007 AND 2006

# **ASSETS**

	2007	2006
Cash and non-interest earning deposits	\$ 9,354,585	\$ 11,262,576
Federal funds sold	7,885,000	10,700,000
CASH AND CASH EQUIVALENTS	17,239,585	21,962,576
Time deposits in other financial institutions	13,103,399	4,052,000
Investment securities - held-to-maturity	8,583,138	13,241,056
Investment securities - available-for-sale	847,894	1,231,232
TOTAL INVESTMENTS	9,431,032	14,472,288
Loans, net of unearned income	188,689,688	141,875,171
Less allowance for possible loan losses	(1,973,625)	(1,622,399)
NET LOANS	186,716,063	140,252,772
Premises and Equipment		
Furniture and equipment	2,335,376	2,768,360
Buildings	9,734,466	7,244,813
Leasehold improvements	197,822	3,060,551
TOTAL PREMISES AND EQUIPMENT	12,267,664	13,073,724
Less: Accumulated depreciation and amortization	(1,985,833)	(2,657,962)
NET PREMISES AND EQUIPMENT	10,281,831	10,415,762
	500.050	
Other real estate owned	599,850	
Accrued interest	897,880	794,741
Federal Reserve Bank Stock, at cost	1,610,950	799,350
SBA servicing asset	207,323	435,679
Income tax receivable	6,832	132,845
Core deposit intangible, net	1,396,212	1,990,526
Goodwill	2,279,691	2,279,691
Other assets	5,784,846	4,509,051
TOTAL ASSETS	\$249,555,494	\$202,097,281

The accompanying notes are an integral part of these financial statements.

# CONSOLIDATED BALANCE SHEETS, CONTINUED DECEMBER 31, 2007 AND 2006

# LIABILITIES AND STOCKHOLDERS' EQUITY

	2007	2006
Liabilities		
Deposits:		
Demand	\$ 68,176,719	\$ 69,313,504
Money market, NOW and savings	91,430,208	72,197,229
Time deposits greater than \$100,000	47,835,377	16,477,790
Other time deposits	8,049,380	11,714,845
TOTAL DEPOSITS	215,491,684	169,703,368
Accrued interest	621,985	176,023
Deferred tax liability	87,181	367,175
Other liabilities	943,484	541,159
TOTAL LIABILITIES	217,144,334	170,787,725
Commitments and Contingencies - Note 8	. <b>-</b>	-
Stockholders' Equity		
Common Stock - 10,000,000 shares authorized; \$1 par value;		
5,458,796 and 5,416,820 shares issued and outstanding at		
December 31, 2007 and 2006, respectively	5,458,796	5,416,820
Paid in capital	23,246,550	23,149,585
Retained earnings	3,713,961	2,750,969
Accumulated other comprehensive loss	(8,147)	(7,818)
TOTAL STOCKHOLDERS' EQUITY	32,411,160	31,309,556
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$249,555,494	\$202,097,281

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# CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

	2007		2006
Interest Income	 		-
Interest and fees on loans	\$ 14,068,600	\$	9,184,936
Interest on investment securities	548,599		712,418
Federal funds sold	617,434		1,033,213
Time certificates of deposit	 206,904		201,013
Total Interest Income	15,441,537		11,131,580
Interest Expense			
NOW and money market deposits	2,325,215		1,513,868
Savings	48,404		52,831
Time deposits greater than \$100,000	2,286,869		452,372
Other time deposits	-		317,248
Other interest expense	 67		-
Total Interest Expense	4,660,555		2,336,319
Net Interest Income	10,780,982		8,795,261
Provision for Loan Losses	480,000		15,000
Net Interest Income After Provision for Loan Losses	10,300,982		8,780,261
Non-Interest Income			
Service fees	634,940		690,156
Gain on SBA loan sales	476,339		411,753
Other	375,480		354,290
Total Non-Interest Income	1,486,759		1,456,199
Non-Interest Expense			
Salaries and employee benefits	5,851,311		5,084,143
Occupancy	789,462		637,631
Furniture and equipment	395,055		306,335
Other	 3,266,327		3,096,348
Total Non-Interest Expense	 10,302,155		9,124,457
Income Before Income Taxes	1,485,586		1,112,003
Income Taxes	522,594		405,661
Net Income	\$ 962,992	\$	706,342
Earnings Per Share	 		
Net income - Basic	\$ 0.18	\$	0.15
Net income - Diluted	\$ 0.18	\$	0.15
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The accompanying notes are an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

•					Accumulated		
	Number				Other	Total	
	of Shares	Common	Paid In	Retained	Comprehensive	Comprehensive	
	Outstanding	Stock	Capital	Earnings	Loss	Income	Total
Balance, January 1, 2006	2,740,409	\$2,740,409	\$ 7,841,123	\$2,044,627	\$ -	\$ 930,838	\$12,626,159
Net income for the year	_	-	-	706,342	-	706,342	706,342
Stock repurchase Unrealized loss on investment	(1,560)	(1,560)	(12,480)	-	-	-	(14,040)
securities available-for-sale	-	-	-	-	(7,818)	(7,818)	(7,818)
Other equity increases:							
Options exercised	1,385	1,385	3,116	-	-	-	4,501
Warrants exercised	531,834	531,834	2,659,170	-	-	-	3,191,004
Private placement offering	2,144,752	2,144,752	12,658,656	-	-		14,803,408
Total Comprehensive Income						\$ 1,629,362	
Balance, December 31, 2006	5,416,820	5,416,820	23,149,585	2,750,969	(7,818)		31,309,556
Net income for the year	-	-	=	962,992	-	962,992	962,992
Stock repurchase Unrealized loss on investment	(500)	(500)	(4,000)	-	-	-	(4,500)
securities available-for-sale	-	-	-	-	(329)	(329)	(329)
Other equity increases:							
Options exercised	42,476	42,476	97,380	-	-	_	139,856
Share-based compensation	-	-	3,585	-			3,585
Total Comprehensive Income						\$ 962,663	
Balance, December 31, 2007	5,458,796	\$5,458,796	\$23,246,550	\$3,713,961	\$ (8,147)		\$32,411,160

# EICB FINANCIAL

# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

		2007 2006		2006
Cash Flows from Operating Activities				
Net income	\$	962,992	\$	706,342
Adjustments to reconcile net income to net				
cash provided by operating activities:				
Provision for possible loan losses		480,000		15,000
Depreciation and amortization		1,048,781		617,960
Gain on sale of SBA loans		(476,511)		(411,753)
Discount accretion/amortization on investments		(150)		60,573
Loss on sale of fixed assets		43,638		_
Decrease/(increase) in SBA servicing assets		228,356		(2,207)
Decrease in income tax receivable		126,013		84,307
Increase in accrued interest receivable		(103,139)		(321,450)
(Increase)/decrease in other assets		(365,282)		208,518
Change in deferred tax benefit		279,993		(45,360)
Increase in other liabilities		288,300		6,005
Net Cash Flows from Operating Activities		2,512,991		917,935
Cash Flows from Investing Activities				
Purchase of bank owned life insurance		(1,100,000)		(4,026,705)
Decrease/(increase) in time deposits in other institutions		(9,051,399)		196,000
Proceeds from maturing held-to-maturity securities		7,560,000		8,100,000
Proceeds from the sale of SBA loans		8,022,511		7,590,493
Purchases of investment securities		(3,500,000)		(2,815,000)
Paydowns of available-for-sale securities		981,076		517,011
Net increase in loans	(	23,163,996)	(	20,289,813)
Origination of SBA loans	(3	31,925,145)	(	24,552,790)
Recoveries on loans charged-off		_		3,028
Purchases of bank premises and equipment		(370,587)		(5,554,722)
Purchase of Federal reserve bank stock		(615,700)		(166,600)
Net cash received in Western State Bank acquisition		. <b>-</b>		1,755,474
Net Cash Flows from Investing Activities	\$ (:	53,163,240)	\$ (	39,243,624)

# CONSOLIDATED STATEMENTS OF CASH FLOWS, CONTINUED FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

	\$ *	
	2007	2006
Cash Flows from Financing Activities		
Net increase in demand, savings,	•	
money market and NOW accounts	\$ 27,692,122	\$ 20,011,508
Net increase/(decrease) in time deposits	18,096,194	(2,647,125)
Proceeds from warrants exercised	-	3,191,004
Proceeds from private placement offering	· -	14,803,408
Stock option benefit	3,585	-
Stock repurchase	(4,500)	(14,040)
Stock options exercised	139,857	4,501
Net Cash Flows from Financing Activities	45,927,258	35,349,256
Decrease in Cash and Cash Equivalents	(4,722,991)	(2,976,433)
Cash and Cash Equivalents, Beginning of Year	21,962,576	24,939,009
Cash and Cash Equivalents, End of Year	\$ 17,239,585	\$ 21,962,576
Supplemental Disclosures		•
Net change in assets/liabilities due to acquisition of Western State Bank		
Increase in interest-bearing deposits in other financial institutions	\$ -	\$ 495,000
Increase in investments	\$ -	\$ 5,137,772
Increase in net loans	\$	\$ 23,800,351
Increase in FHLB stock	\$ -	\$ 332,900
Increase in premises and equipment	\$	\$ 3,718,524
Increase in goodwill and other intangible assets	\$	\$ 4,578,749
Increase in other assets	\$ -	\$ 1,689,159
Increase in demand, money market and savings deposits	\$ -	\$ 21,600,412
Increase in time certificates of deposit	\$ -	\$ 17,757,483
Increase in other liabilities	\$ -	\$ 2,150,034
Supplemental Disclosures of Cash Flow Information	_	_
Income taxes paid	\$ 551,832	\$ 534,304
Interest paid	\$ 5,208,561	\$ 2,049,593
Supplemental Disclosures of Noncash Activities	e 500.050	đ.
Other real estate acquired in the settlement of loans	\$ 599,850	<u> </u>

The accompanying notes are an integral part of these financial statements.

#### DECEMBER 31, 2007 AND 2006

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting and reporting policies of ICB Financial and Subsidiary (the Company) are in accordance with accounting principles generally accepted in the United States of America and conform to practices within the banking industry. A summary of the significant accounting policies applied in the preparation of the accompanying consolidated financial statements are as follows:

### Principles of Consolidation

The consolidated financial statements include the Bancorp and its wholly owned subsidiary, Inland Community Bank (the Bank). All significant intercompany balances and transactions have been eliminated.

#### Nature of Operations

ICB Financial, a bank holding company, was incorporated on October 1, 2005, in the State of California for the purpose of acquiring and holding all of the outstanding stock of the Company.

The Bank has been organized as a single operating segment and operates three branch offices in the Inland Empire region of Southern California, and two branches in Los Angeles County, and provides a variety of financial services to individuals and small-to-medium size businesses. The Bank offers a full range of commercial banking services including the acceptance of checking and savings deposits, and the making of various types of installment, commercial and real estate loans.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Estimates that are particularly susceptible to significant change, relate to the determination of the allowance for losses on loans and the valuation of real estate acquired in connection with foreclosures or in satisfaction of loans. In connection with the determination of the allowances for losses on loans and foreclosed real estate, management obtains independent appraisals for significant properties.

While management uses available information to recognize losses on loans and foreclosed real estate, future additions to the allowances may be necessary, based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Company's allowances for losses on loans and foreclosed real estate. Such agencies may require the Company to recognize additions to the allowances based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the allowances for losses on loans and foreclosed real estate may change in the near term.

#### DECEMBER 31, 2007 AND 2006

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

### Cash and Cash Equivalents

For the purpose of the statements of cash flows, cash and cash equivalents have been defined as cash, demand deposits with correspondent banks, cash items in transit, and Federal funds sold.

#### Cash and Due From Banks

Banking regulations require that all banks maintain a percentage of their deposits as reserves in cash or on deposit with the Federal Reserve Bank. The Bank complied with the reserve requirements as of December 31, 2007.

The Bank maintains amounts due from banks which exceed federally insured limits. The Bank has not experienced any losses in such accounts.

#### Investment Securities

Debt securities and equity securities, for which we have the positive intent and ability to hold to maturity, are reported at cost adjusted for premiums and discounts that are recognized in interest income, using the interest method over the period to maturity. Investments not classified as trading securities nor as held-to-maturity securities are classified as available-for-sale securities and recorded at fair value. Unrealized gains or losses on available-for-sale securities are reported as a separate component of other comprehensive income included in shareholders' equity, net of taxes. Available-for-sale and held-to-maturity securities are assessed at each reporting date to determine whether there is an other-than-temporary impairment.

Impairments, if any, are required to be recognized in current earnings rather than as a separate component of shareholders' equity. In estimating other-than-temporary losses, our management considers: the length of time and extent that fair value has been less than cost, the financial condition and near term prospects of the issuer, and our ability and intent to hold the security for a period sufficient to allow for any anticipated recovery in fair value. Realized gains or losses on sales of held-to-maturity or available-for-sale securities are recorded using the specific identification method.

#### Loans, Interest and Fees on Loans

Loans receivable that management has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are reported at their outstanding unpaid principal balances, reduced by any charge-off or specific valuation accounts and net of any deferred fees or costs on originated loans, or unamortized premiums or discounts on purchased loans. Loan origination fees and certain direct origination costs are capitalized and recognized as an adjustment of the yield of the related loan.

The accrual of interest on impaired loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest accruals are resumed when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. All loans are generally charged off at such time the loan is classified as a loss.

# DECEMBER 31, 2007 AND 2006

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

#### Loans, Interest and Fees on Loans, Continued

For impairment recognized in accordance with Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards (SFAS) No. 114, "Accounting by Creditors for Impairment of a Loan", as amended by SFAS No. 118, the entire change in the present value of expected cash flows is reported as either provision for loan losses in the same manner in which impairment initially was recognized, or as a reduction in the amount of provision for loan losses that otherwise would be reported.

# Loan Sales and Servicing

To calculate the gain (loss) on the sale of loans, the Company's investment in the loan is allocated among the retained portion of the loan, the servicing retained the interest-only strip and the sold portion of the loan, based on the relative fair market value of each portion. The gain (loss) on the sold portion of the loan is recognized at the time of sale based on the difference between the sale proceeds and the allocated investment. As a result of the relative fair value allocation, the carrying value of the retained portion is discounted, with the discount accreted to interest income over the life of the loan. That portion of the excess servicing fees that represent contractually specified servicing fees (contractual servicing) are reflected as a servicing asset which is amortized over an estimated life using a method approximating the level yield method; in the event future prepayments exceed Management's estimates and future expected cash flows are inadequate to cover the unamortized servicing asset, additional amortization would be recognized. The portion of servicing fees in excess of the contractual servicing fees is reflected as interest-only (I/O) strips receivable, which are classified as available for sale and are carried at fair value.

#### Allowance for Possible Loan Losses

The Company maintains an allowance for loan losses for the inherent risk in the loan portfolio. The allowance is maintained at an amount that management believes adequate to cover estimable and probable loan losses based on a risk analysis of the current portfolio. Additionally, management performs periodic review of the loan portfolio to identify potential problems and to establish impairment allowances if impairment has incurred. Additions to the allowances are charged to operations. The regulatory agencies periodically review the allowance for loan losses and may require the Company to adjust the allowances based on information available to them at the time of their examination.

The determination of the Company's allowance for loan losses is based on estimates that are affected by changes in the regional or national economy and market conditions. The Company's management believes, based on economic and market conditions, that the allowance for loan losses is adequate as of December 31, 2007 and 2006. Should there be an economic or market downturn or if market interest rates increase significantly, the Company could experience a material increase in the level of loan defaults.

# **DECEMBER 31, 2007 AND 2006**

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

# Premises and Equipment

Bank premises, equipment, and leasehold improvements are carried at cost less accumulated depreciation and amortization. Repairs and maintenance are expensed as incurred. Depreciation is provided using the straight-line method over their estimated service lives. Leasehold improvements are amortized over the life of the lease or the service lives of the improvements, whichever is shorter. Total depreciation and amortization expense for 2007 and 2006 was \$454,467 and \$309,428, respectively.

#### Estimated useful lives are as follows:

Furniture, fixtures and equipment Leasehold improvements Buildings 3 to 10 years 3 to 10 years

39 years

### Goodwill and Intangible Assets

The Company has engaged in the acquisition of financial institutions and the assumption of deposits and purchase of assets from other financial institutions. The Company has paid premiums on these acquisitions, and such premiums are recorded as intangible assets, in the form of goodwill or core deposit intangible assets.

Goodwill represents the excess of the purchase price over the estimated fair value of the net assets acquired. In accordance with the provisions of SFAS No. 142, goodwill is not being amortized whereas identifiable intangible assets with finite lives are amortized over their useful lives. On an annual basis, the Company is required to test goodwill for impairment. Based on the test performed in 2007, goodwill was not impaired.

Core deposit intangibles represent the intangible value of depositor relationships resulting from deposit liabilities assumed in acquisitions. Core deposit intangibles are being amortized over six and ten years. Intangibles are evaluated periodically for other than temporary impairment. Should such an assessment indicate that the undiscounted value of an intangible may be impaired, the net book value of the intangible would be written down to the net estimated recoverable value.

#### Advertising Costs

Advertising costs of \$46,220 and \$64,644 for the years ended December 31, 2007 and 2006, respectively, were expensed as incurred.

#### Income Taxes

Deferred income tax assets are computed using the balance sheet method, which recognizes a liability or asset representing the tax effects, based on current tax law, of future deductible or taxable amounts attributable to events that have been recognized in the consolidated financial statements. A valuation allowance is established to reduce the deferred tax asset to the level at which it is "more likely than not" that the tax asset or benefits will be realized. Realization of tax benefits of deductible temporary differences and operating loss carryforwards depends on having sufficient taxable income of an appropriate character within the carryforward periods.

### DECEMBER 31, 2007 AND 2006

# NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

# Comprehensive Income

The Company follows SFAS No. 130, "Reporting Comprehensive Income", which requires the disclosure of comprehensive income and its components. Changes in unrealized gains/(losses) on available-for-sale securities is our only component of accumulated other comprehensive income, which we disclose in our Consolidated Statement of Changes in Stockholders' Equity and Comprehensive Income.

#### Financial Instruments

In the ordinary course of business, the Company has entered into off-balance sheet financial instruments consisting of commitments to extend credit, commercial letters of credit, and standby letters of credit. Such financial instruments are recorded in the financial statements when they are funded or related fees are incurred or received.

# **Share-Based Compensation**

The Company adopted SFAS No. 123(R) on January 1, 2006, using the "modified prospective method". Under this method compensation expense is recognized using the fair-value method for all new stock option awards, as well as any existing awards that are modified, repurchased, or cancelled after January 1, 2006, and prior periods are not restated. The fair value of each grant is estimated using the Black-Scholes option pricing model. During 2006, the Company recognized no stock-based compensation expense as a result of adopting SFAS No. 123(R) as all outstanding stock options were fully vested prior to January 1, 2006.

#### **Earnings Per Share (EPS)**

Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if options or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity, see Note 7.

# Fair Value of Financial Statement Instruments

SFAS No. 107 specifies the disclosure of the estimated fair value of financial instruments. The Company, using available market information and appropriate valuation methodologies, has determined the Company's estimated fair value amounts.

However, considerable judgment is required to develop the estimates of fair value. Accordingly, the estimates are not necessarily indicative of the amounts the Company could have realized in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

### DECEMBER 31, 2007 AND 2006

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

Fair Value of Financial Statement Instruments, Continued

Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since the balance sheet date, and, therefore, current estimates of fair value may differ significantly from the amounts presented in the accompanying notes.

#### **Recent Accounting Pronouncements**

# Statements of Financial Accounting Standards (SFAS)

SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments". SFAS No. 155 amends SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities", and SFAS 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities". SFAS No. 155 (i) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation, (ii) clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS No. 133, (iii) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, (iv) clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives, and (v) amends SFAS No. 140 to eliminate the prohibition on a qualifying special purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. The adoption of SFAS No. 155 on January 1, 2007, did not significantly impact the Company's financial statements.

SFAS No. 156, "Accounting for Servicing of Financial Assets - an amendment of FASB Statement No. 140". SFAS No. 156 amends SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities - a replacement of FASB Statement No. 125", by requiring, in certain situations, an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract. All separately recognized servicing assets and servicing liabilities are required to be initially measured at fair value. Subsequent measurement methods include the amortization method, whereby servicing assets or servicing liabilities are amortized in proportion to and over the period of estimated net servicing income or net servicing loss or the fair value method, whereby servicing assets or servicing liabilities are measured at fair value at each reporting date and changes in fair value are reported in earnings in the period in which they occur. If the amortization method is used, an entity must assess servicing assets or servicing liabilities for impairment or increased obligation based on the fair value at each reporting date. Adoption of SFAS No. 156 on January 1, 2007, did not have a significant impact on the Company's financial statements.

SFAS No. 157, "Fair Value Measurements". SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS No. 157 is effective for the Company on January 1, 2008, and is not expected to have a significant impact on the Company's financial statements.

#### **DECEMBER 31, 2007 AND 2006**

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

# Recent Accounting Pronouncements, Continued

SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115". SFAS 159 permits entities to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings at each subsequent reporting date. The fair value option (i) may be applied instrument by instrument, with certain exceptions, (ii) is irrevocable (unless a new election date occurs) and (iii) is applied only to entire instruments and not to portions of instruments. SFAS No. 159 is effective for the Company on January 1, 2008, and is not expected to have a significant impact on the Company's financial statements.

SFAS No. 160, "Noncontrolling Interest in Consolidated Financial Statements, an amendment of ARB Statement No. 51". SFAS No. 160 amends Accounting Research Bulletin (ARB) No. 51, "Consolidated Financial Statements", to establish accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS No. 160 clarifies that a non-controlling interest in a subsidiary, which is sometimes referred to as minority interest, is an ownership interest in the consolidated entity that should be reported as a component of equity in the consolidated financial statements. Among other requirements, SFAS No. 160 requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the non-controlling interest. It also requires disclosure, on the face of the consolidated income statement, of the amounts of consolidated net income attributable to the parent and to the non-controlling interest. SFAS No. 160 is effective for the Company on January 1, 2009, and is not expected to have a significant impact on the Company's financial statements.

#### Financial Accounting Standards Board Staff Positions and Interpretations

FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109". Interpretation No. 48 prescribes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Benefits from tax positions should be recognized in the financial statements only when it is more likely than not that the tax position will be sustained upon examination by the appropriate taxing authority that would have full knowledge of all relevant information. A tax position that meets the more-likely-than-not recognition threshold is measured at the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. Tax positions that previously failed to meet the more-likely-than-not recognition threshold should be recognized in the first subsequent financial reporting period in which that threshold is met. Previously recognized tax positions that no longer meet the more-likely-than-not recognition threshold should be derecognized in the first subsequent financial reporting period in which that threshold is no longer met. Interpretation No. 48 also provides guidance on the accounting for and disclosure of unrecognized tax benefits, interest, and penalties. The adoption of Interpretation No. 48 on January 1, 2007, did not significantly impact on the Company's financial statements.

#### DECEMBER 31, 2007 AND 2006

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

### Recent Accounting Pronouncements, Continued

FSP No. 48-1 "Definition of Settlement in FASB Interpretation No. 48". FSP No. 48-1 provides guidance on how to determine whether a tax position is effectively settled for the purpose of recognizing previously unrecognized tax benefits. FSP No. 48-1 was effective retroactively to January 1, 2007, and did not significantly impact the Company's financial statements.

### **Emerging Issues Task Force Issues**

Emerging Issues Task Force ("EITF") Issue No. 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split Dollar Life Insurance Arrangements". EITF No. 06-4 requires the recognition of a liability and related compensation expense for endorsement split-dollar life insurance policies that provide a benefit to an employee that extends to post-retirement periods. Under EITF No. 06-4, life insurance policies purchased for the purpose of providing such benefits do not effectively settle an entity's obligation to the employee. Accordingly, the entity must recognize a liability and related compensation expense during the employee's active service period based on the future cost of insurance to be incurred during the employee's retirement. If the entity has agreed to provide the employee with a death benefit, then the liability for the future death benefit should be recognized by following the guidance in SFAS No. 106, "Employer's Accounting for Postretirement Benefits Other Than Pensions". The Company expects to adopt EITF No. 06-4 effective as of January 1, 2008, as a change in accounting principle through a cumulative-effect adjustment to retained earnings. The amount of the adjustment is not expected to be significant.

#### Reclassifications

Certain reclassifications have been made to the 2006 financial statements to conform to the classifications used in 2007. These classifications are of a normal recurring nature.

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# **DECEMBER 31, 2007 AND 2006**

# **NOTE 2 - INVESTMENT SECURITIES**

Securities available-for-sale are carried at fair value adjusted for amortization of premiums accretions of discounts and consist of the following:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2007 Mortgage and asset-backed securities	\$ 856,125	\$ -	\$ 8,231	\$ 847,894
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2006  Mortgage and asset-backed securities	\$ 1,239,050	\$ -	\$ 7,818	\$ 1,231,232

Securities held-to-maturity are carried at cost adjusted for amortization of premiums and accretions of discounts and consists of the following:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2007				
U. S. Government Obligations	\$ 6,668,186	\$ 36,658	\$ 7,015	\$ 6,697,829
Municipal securities	1,914,952	9,626	-	1,924,578
Total	\$ 8,583,138	\$ 46,284	\$ 7,015	\$ 8,622,407
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2006				
U. S. Government Obligations	\$ 11,198,280	\$ -	\$ 28,730	\$ 11,169,550
Municipal securities	2,042,776	-	16,148	2,026,628
Total	\$ 13,241,056	\$ -	\$ 44,878	\$ 13,196,178

#### **DECEMBER 31, 2007 AND 2006**

#### NOTE 2 - INVESTMENT SECURITIES, Continued

Investment securities with gross realized losses at December 31, 2007, aggregated by investment category and length of time that individual investment securities have been in a continuous loss position is as follows:

	Less than	12 N	<b>l</b> onths	More than	12	Months	To	tal	
•		(	Gross		-	Gross		(	Gross
		Unr	ealized		Un	realized		Un	realized
	Fair Value	L	osses	Fair Value	I	Losses	Fair Value	Ι	Losses
Securities available-for-sale 2007 Mortgage and asset-backed							•		
securities	\$132,515		1,607	\$466,193	\$	8,271	\$598,708	\$	9,878
Securities held-to-maturity 2007 U. S. Government Obligations	\$520,533	\$	5,208	\$147,922	\$	1,807	\$668,455	\$	7,015

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis and more frequently when economic or market concerns warrant such evaluation. Consideration is given to: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for an anticipated recovery in fair value.

There are four securities that have been in a loss position for less than twelve months, and there are six securities that have been in a loss position for more than twelve months. These securities are guaranteed by either the U.S. Government or other governments. These unrealized losses relate principally to current interest rates for similar types of securities. In analyzing an issuer's financial condition, the Company considers whether the securities are issued by the Federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition. As the Company has the ability to hold these securities until maturity, or for the foreseeable future, no declines are deemed to be other-than-temporary.

The amortized cost and fair values of investment securities available-for-sale at December 31, 2007, are shown below by expected maturity. Expected maturities may differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or replacement penalties.

Due from one year to five years
Due from five years to ten years

Securities Available-for-Sale							
nortized							
Cost	F	air Value					
825,711	\$	817,195					
30,414		30,699					
856,125	\$	847,894					
	nortized Cost 825,711 30,414	Cost F: 825,711 \$ 30,414					

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#### DECEMBER 31, 2007 AND 2006

#### NOTE 2 - INVESTMENT SECURITIES, Continued

The amortized cost and fair values of investment securities held-to-maturity at December 31, 2007, are shown below by expected maturity. Expected maturities may differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or repayment penalties.

		Securities Held-to-Maturity Amortized				
	Cost			Fair Value		
Due from one year to five years	\$	8,442,953	\$	8,479,143		
Due from five years to ten years		18,134		18,294		
Due over ten years	s 122,051			124,969		
	\$	8,583,138	\$	8,622,406		

Proceeds from maturities of held-to-maturity investment securities were \$7,560,000 during 2007 and \$8,100,000 during 2006. There were no gains or losses on sales of investment securities in 2007 or 2006.

At December 31, 2007 and 2006, investment securities with a total carrying value and fair value of approximately \$7,484,575 and \$1,596,731 and \$7,408,350 and \$5,500,000, respectively, were pledged to secure public deposits and for other purposes as required by law.

#### NOTE 3 - LOANS AND ALLOWANCE FOR POSSIBLE LOAN LOSSES

The Company's loan portfolio consists primarily of loans to borrowers within San Bernardino, Los Angeles, and Riverside counties of Southern California. Although the Company seeks to avoid concentrations of loans to a single industry or based upon a single type of collateral, the majority of the Company's loans are to a diverse group of companies or individuals seeking to purchase or carry commercial real estate in which to operate their businesses or for investment income. As a result, the Company's loan and collateral portfolios are concentrated in diversity of commercial real estate types, and to a lesser extent, in real estate investors.

At December 31, 2007 and 2006, the Company was servicing \$27,623,308 and \$31,948,572, respectively, in SBA loans previously sold.

#### DECEMBER 31, 2007 AND 2006

# NOTE 3 - LOANS AND ALLOWANCE FOR POSSIBLE LOAN LOSSES, Continued

The composition and approximate amounts of the Company's loan portfolio at December 31, is as follows:

	2007	2006
Real Estate		· · · · · · · · · · · · · · · · · · ·
Commercial and industrial	\$ 135,489,395	\$ 96,519,065
Multi-family and other residential	10,073,572	15,707,845
Construction	20,726,325	15,147,940
Total Real Estate	166,289,292	127,374,850
Commercial and industrial	23,072,025	15,082,192
Loans to individuals for household, family		
and other consumer expenditures	331,280	270,204
Overdrafts	47,470	357,279
Gross Loans	189,740,067	143,084,525
Less: Allowance for possible loan losses	(1,973,625)	(1,622,399)
Less: Deferred loan origination fees and costs	(1,050,379)	(1,209,354)
Net Loans	\$ 186,716,063	\$ 140,252,772

Transactions in the reserve for loan losses are summarized as follows:

	 2007	2006		
Balance, beginning of year	\$ 1,622,399	\$	647,372	
Provision charged to operating expense	480,000		15,000	
Loans charged off	(128,774)		(14,062)	
Recoveries on loans previously charged off	-		3,028	
Additions due to Western State Bank acquisition	 <u>-</u>		971,061	
Balance, end of year	\$ 1,973,625	\$	1,622,399	

At December 31, 2007 and 2006, the Company had loans specifically classified as impaired amounting to approximately \$1,581,319 and \$1,912,904, respectively, all of which are on a non-accrual basis. The average balance of impaired loans amounted to approximately \$2,480,000 and \$620,116 for the years ended December 31, 2007 and 2006, respectively. There was no valuation allowance related to impaired loans at December 31, 2007 and 2006.

Interest income that would have been recognized on non-accrual loans if they had performed in accordance with the terms of the loans were \$180,057 and \$88,373 for the years ended December 31, 2007 and 2006, respectively. At December 31, 2007, the Company had not received any principal or interest payments on non-accrual loans.

### **DECEMBER 31, 2007 AND 2006**

### NOTE 3 - LOANS AND ALLOWANCE FOR POSSIBLE LOAN LOSSES, Continued

At December 31, 2007 and 2006, the Company had \$207,323 and \$435,679, in servicing assets, respectively. The carrying value at December 31, 2007 and 2006 approximates fair value. The cash collected from servicing is used to cover the operating expenses of servicing the portfolio, as well as covering the amortization of the servicing asset. Adequate servicing compensation, in accordance with industry standards, is 25 basis points of the principal balance sold. A summary of the changes in the related servicing assets for the years ending December 31, 2007 and 2006 are as follows:

		Servicing Asset				
·	· <u> </u>	2007			2006	
Balance, beginning of year		\$	435,679	\$	433,472	
Increase from loan sales	- 54 - 1		94,457		239,978	
Amortization charged to income	·		(322,813)		(237,771)	
Balance, end of year	· <u>4</u>	\$	207,323	\$	435,679	

The interest-only strips held at December 31, 2007, had an amortized value of \$7,399, which approximates fair value.

#### **NOTE 4 - RELATED PARTY LOANS**

In the ordinary course of business, the Company has granted loans to certain directors and the companies with which they are associated. All such loans and commitments to lend were made under terms which are consistent with the Company's normal lending policies. The following is an analysis of the activity with respect to the approximate aggregate amount of loans to directors:

		2007	2006
Balance, beginning of year	•	\$ 1,580,455	\$ 265,826
Loans granted	• *	1,886,000	1,346,875
Payments		(1,250,157)	 (32,246)
Balance, end of year		\$ 2,216,298	\$ 1,580,455
Undisbursed commitment to lend, end of year	·	\$ 1,201,218	\$ 100,435

# **DECEMBER 31, 2007 AND 2006**

#### **NOTE 5 - DEPOSITS**

The following is the scheduled maturities of time deposits:

Year Ending	
December 31,	Amount
2008	\$ 25,417,843
2009	2,464,221
2010	10,121,938
2011	10,871,737
2012	7,009,018
Total '	\$ 55,884,757

Deposits from related parties were \$1,321,317 and \$1,424,576 at December 31, 2007 and 2006, respectively.

#### **NOTE 6 - STOCK OPTION PLANS**

The Company's 1990 Stock Option Plan provides for the issuance of both "non-qualified" and "incentive" stock options to certain officers and key employees of the Company, and of "non-qualified" stock options to the Directors and Advisory Directors of the Company. Ninety thousand shares are authorized for granting under the 1990 Plan. The 1990 Plan Options were canceled in 1995, and regranted in 1995; 200,900 additional stock options are authorized for granting under the 1995 Plan. On May 25, 1999, the 1995 Stock Option Plan was amended to increase the total authorized stock options by 83,100 to 374,000. All options are granted at an exercise price of not less than 100 percent of the fair value of the stock on the date of the grant. Each option expires not later than ten years from the date the option was granted and vest over a period as determined by the Board of Directors at the time of grant. Compensation expenses recorded in 2007 totaled \$3,585.

# **DECEMBER 31, 2007 AND 2006**

# NOTE 6 - STOCK OPTION PLANS, Continued

A summary of the status of the Company's stock option plans as of December 31, 2007 and 2006, and changes during the years ending on those dates, are presented below:

	2007				
	Shares	Ay Ex	eighted verage vercise Price	Weighted- Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at Beginning of Year	213,455	\$	6.08		
Exercised	(42,476)		3.29		
Forfeited	÷		-		
Granted	10,500		5.04		
Outstanding at End of Year	181,479	\$	6.76	7.85 Years	\$ 167,979
Options Exercisable at Year-End	167,979	\$	6.77	6.78 Years	\$ 99,377
	20	06			
	•			Weighted-	
	4		eighted	Average	
			verage	Remaining	Aggregate
	* •		ercise	Contractual	Intrinsic
	Shares		Price	Term	Value
Outstanding at Beginning of Year	226,040	\$	6.13		
Exercised	(1,385)		3.25		
Forfeited	(11,200)		7.75		
Granted					
Outstanding at End of Year	213,455	_\$	6.08	8.53 Years	\$ 410,011
Options Exercisable at Year-End	213,455	\$	6.08	8.53 Years	\$ 410,011

The total intrinsic value of options exercised during the years ended December 31, 2007 and 2006, were \$152,392 and \$5,610, respectively.

#### **DECEMBER 31, 2007 AND 2006**

#### **NOTE 7 - EARNINGS PER SHARE**

The following is a reconciliation of net income and shares outstanding to the number of shares used to compute EPS.

	2007			-	200	16
•		Income	Shares		Income	Shares
Net income	\$	962,992	~	\$	706,342	••
Shares outstanding at year-end		-	5,458,796	••	-	5,416,820
Impact of shares issued and options						
exercised during the year		-	(30,479)		-	(815,427)
Used in Basic EPS		962,992	5,428,317		706,342	4,601,393
Dilutive effect of outstanding				٠.		
stock options		-	47,528			57,127
Used in Dilutive EPS	\$	962,992	5,475,845	\$	706,342	4,658,520

#### **NOTE 8 - COMMITMENTS AND CONTINGENCIES**

In the normal course of business, the Company enters into financial commitments to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby and commercial letters of credit. To varying degrees, these instruments involve elements of credit and interest rate risk in excess of the amount recognized in the statement of financial position. The Company's exposure to credit loss in the event of non-performance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments as it does for loans reflected in the financial statements. At December 31, 2007 and 2006, the Company had commitments to extend credit of \$30,384,421 and \$21,940,332 and obligations under standby letters of credit of \$15,000 and \$25,000, respectively.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Since many of the commitments and standby letters of credit are expected to expire without being drawn upon, the total amounts do not necessarily represent future cash requirements. The Company evaluated each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company, is based on management's credit evaluation of the customer. The majority of the Company's commitments to extend credit and standby letters of credit are secured by real estate and cash, respectively.

The Company has three unsecured lines of credit with its correspondent banks for a total of \$16 million.

# **DECEMBER 31, 2007 AND 2006**

#### NOTE 8 - COMMITMENTS AND CONTINGENCIES, Continued

The Company is leasing two of its present operating premises from non-affiliates. The minimum future rental payments for all leases, excluding property taxes and insurance, are as follows:

Year Ending	
December 31,	Amount
2008	\$ 154,198
2009	117,168
2010	117,168
2011	117,168
2012	117,168
Thereafter	238,336
Total	\$ 861,206

The leases contain options to extend for five-year periods. The cost of such rentals is not included above. The above information is given for the existing lease commitments and is not a forecast of future rental expense. The total rental expense for the years ending 2007 and 2006 was \$250,234 and \$167,094, respectively.

#### NOTE 9 - EMPLOYEE BENEFITS

In 2006, the Company adopted a 401(k) plan (the Plan) to allow employees to defer up to \$15,500 for 2007 of their current compensation until retirement. The Plan allows for discretionary matching contributions by the Company. These contributions totaled \$136,107 and \$109,955 for the years ended December 31, 2007 and 2006, respectively.

# DECEMBER 31, 2007 AND 2006

#### **NOTE 10 - OTHER EXPENSES**

The following is a breakdown of other expenses for the years ended December 31, 2007 and 2006:

	2007		 2006
Legal and professional	\$	237,775	\$ 293,581
Data processing		532,407	462,318
Stationary and supplies		184,607	235,623
Outside services		362,382	456,446
Telephone		168,594	147,806
Commissions		-	8,946
SBA broker fees		26,851	32,540
Directors fees		134,516	110,979
Amortization core deposit intangible		594,317	308,532
Regulatory expenses		109,323	148,683
Advertising and promotion		46,220	65,688
Insurance		39,682	55,041
Auto and travel		90,170	80,973
Operating losses		7,545	15,674
Other		731,938	 673,518
Total	\$	3,266,327	\$ 3,096,348

#### **NOTE 11 - INCOME TAXES**

As explained in Note 1, SFAS No. 109, "Accounting for Income Taxes", adopts balance sheet methods that require the recognition of deferred tax assets and liabilities for the expected future consequences of events that have been recognized in the Company's financial statements or tax returns. In estimating future tax consequences, SFAS No. 109 generally considers all expected future events, other than enactments of changes in tax laws or rates.

The components of the provision for income taxes are as follows:

		2007		2006		
Current Tax Expense:	<del></del>					
Federal	\$	661,141	\$	362,522		
State		141,445		80,779		
•		802,586		443,301		
Deferred Tax Expense (Benefit):		****		<del></del>		
Federal		(206,242)		(27,726)		
State		(73,750)		(9,914)		
		(279,992)		(37,640)		
	\$	522,594	\$	405,661		

# **DECEMBER 31, 2007 AND 2006**

# NOTE 11 - INCOME TAXES, Continued

Net deferred tax assets consist of the following components as of December 31:

		2007		2006
Deferred Tax Assets				
Allowance for loan losses	\$	470,427	\$	295,110
Benefit of loss carryforwards		889,010		969,485
Purchase accounting adjustments		94,611		138,293
Nonaccrual loans	,	111,764		41,689
Other		120,446		93,516
Total Deferred Tax Assets		1,686,258		1,538,093
Deferred Tax Liabilities				
Depreciation		(979,653)		(1,017,602)
Cash to accrual		(34,238)		(68,477)
Loan origination costs		(184,947)		
Core deposit intangibles		(574,601)		(819,189)
Total Deferred Tax Liabilities		(1,773,439)		(1,905,268)
Net Deferred Taxes		(87,181)	\$	(367,175)

The income tax provision differs from the amount computed by applying the Federal statutory rate of 34 percent as follows:

	2007	Percent	2006	Percent
Expected Tax Expense:			 	
Federal tax at stationary tax rate	\$ 505,099	34.0%	\$ 378,081	34.0%
California franchise tax, net of Federal benefit	48,578	3.3%	48,164	4.3%
Municipal interest	(19,269)	(1.3)%	(19,070)	(1.7)%
CSV life insurance	(60,090)	(4.0)%	(4,871)	(0.4)%
Other	48,276	3.2%	3,357	0.3%
	\$ 522,594	35.2%	\$ 405,661	36.5%

#### DECEMBER 31, 2007 AND 2006

#### **NOTE 12 - REGULATORY MATTERS**

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by its primary Federal regulator, the Office of the Comptroller of the Currency (OCC). Failure to meet the minimum regulatory capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material affect on the Company's and the Bank's financial statements. Under the regulatory capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines involving quantitative measures of the Company's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification under the prompt corrective action guidelines are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios of total risk-based capital and Tier 1 capital to risk-weighted assets, and Tier 1 capital to adjusted total assets. Management believes, as of December 31, 2007, that the Bank meets all the capital adequacy requirements to which it is subject.

As of December 31, 2007, the most recent notification from the OCC categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table below. There are no conditions or events since the notification that management believes have changed the Bank's category.

# **DECEMBER 31, 2007 AND 2006**

# NOTE 12 - REGULATORY MATTERS, Continued

The following table compares the total capital and Tier 1 capital of the Company (on a consolidated basis), as of December 31, 2007, and the total capital and Tier 1 capital as of December 31, 2007 and December 31, 2006 of the Bank, to the capital requirements imposed by government regulations (with amounts stated in thousands):

	Acti	ıal	For Capital Adequacy Purposes		To Be Well Capitaliz under Prompt Corrective Action Provisions	
ICB Financial	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2007	-	****				
Total capital						
(to Risk-Weighted Assets)	\$ 30,812	14.5%	\$ 16,968	8.0%	N/A	N/A
Tier 1 Capital						
(to Risk-Weighted Assets)	28,743	13.6%	8,484	4.0%	N/A	N/A
Tier 1 Capital						
(to Average Assets)	28,743	10.9%	9,884	4.0%	N/A	N/A
As of December 31, 2006						
Total capital						
(to Risk-Weighted Assets)	\$ 28,669	17.6%	\$ 13,033	8.0%	N/A	N/A
Tier 1 Capital						
(to Risk-Weighted Assets)	27,047	16.6%	6,516	4.0%	N/A	N/A
Tier 1 Capital						
(to Average Assets)	27,047	13.0%	8,311	4.0%	N/A	N/A

#### DECEMBER 31, 2007 AND 2006

NOTE 12 - REGULATORY MATTERS, Continued

	For Capital Actual Adequacy Purposes		To Be Well Capitalize under Prompt Corrective Action Provisions			
<b>Inland Community Bank</b>	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2007						
Total Capital						
(to Risk-Weighted Assets)	\$ 28,821	13.6%	\$ 16,928	8.0%	\$ 21,159	10.0%
Tier 1 Capital						
(to Risk-Weighted Assets)	26,831	12.7%	8,464	4.0%	12,696	6.0%
Tier 1 Capital						
(to Average Assets)	26,831	10.9%	9,865	4.0%	12,332	5.0%
As of December 31, 2006						
Total Capital						
(to Risk-Weighted Assets)	\$ 26,785	16.5%	\$ 13,009	8.0%	\$ 16,262	10.0%
Tier 1 Capital						
(to Risk-Weighted Assets)	25,163	15.5%	6,505	4.0%	9,757	6.0%
Tier 1 Capital						
(to Average Assets)	25,163	12.2%	8,252	4.0%	10,315	5.0%

#### NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented herein are not necessarily indicative of the amounts the Company could have realized in a sale transaction at December 31, 2007. The estimated fair value amounts for 2007 and 2006 have been measured as of year-end, and have not been reevaluated or updated for purposes of these financial statements subsequent to that date. As such, the estimated fair values of these financial instruments subsequent to the reporting date may be different than the amounts reported at year-end.

The information in this note should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only required for a limited portion of the Company's assets.

Due to the wide range of valuation techniques and the degree of subjectivity used in making the estimate, comparisons between the Company's disclosures and those of other banks may not be meaningful.

# **DECEMBER 31, 2007 AND 2006**

### NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS, Continued

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

#### Cash and Federal Funds Sold

The carrying amounts reported in the balance sheets for cash and due from banks and Federal funds sold approximate their fair value.

#### **Investment Securities**

The fair value of investment securities are based upon quoted market prices.

#### Federal Reserve Bank (FRB) Stock

The book value for FRB Stock approximates fair value based upon the redemption provisions of the stock.

### Loans

For variable rate loans that reprice frequently and that have experienced no significant change in credit risk, fair value is based on carrying value. At December 31, 2007, variable rate loans comprised approximately 70 percent of the loan portfolio. Fair value for all other loans is estimated based on discounted cash flows, using interest rates currently being offered for loans with similar terms to borrowers with similar credit quality. Prepayments prior to the repricing date are not expected to be significant. Loans are expected to be held to maturity and any unrealized gains or losses are not expected to be realized.

#### Off-Balance-Sheet Instruments

Fair value for off-balance-sheet instruments (guarantees, letters of credit, and lending commitments) is based on quoted fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

#### Deposit Liabilities

Fair value disclosed for demand deposits equals their carrying amounts, which represent the amount payable on demand. The carrying amounts for variable rate money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair value for fixed rate certificates of deposit is estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregate expected monthly maturities on time deposits. Early withdrawals of fixed rate certificates of deposit are not expected to be significant.

#### Accrued Interest Receivable and Payable

The fair value of both accrued interest receivable and payable approximates their carrying amounts.

# **DECEMBER 31, 2007 AND 2006**

# NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS, Continued

The estimated fair value of the Company's financial instruments is as follows at December 31, 2007:

	20	07	2006		
	Carrying	Fair	Carrying	Fair	
	Amount	Value	Amount	Value	
Financial Assets:					
Cash and Federal funds sold	\$ 17,239,585	\$ 17,239,585	\$ 21,962,576	\$ 21,962,576	
Investment securities	9,431,032	9,470,301	14,472,288	14,427,410	
Loans, net of fees, and reserve	186,716,063	187,138,426	140,252,772	140,484,086	
FRB stock	1,610,950	1,610,950	799,350	799,350	
Accrued interest receivable	897,880	897,880	794,741	794,741	
Financial Liabilities:					
Deposits	215,491,684	215,595,843	169,703,368	171,270,685	
Interest payable	621,985	621,985	176,023	176,023	
Fair Value of Commitments					
	20	007	20	006	
		···			
	Notional	Cost to Cede	Notional	Cost to Cede	
	Amount	or Assume	Amount	or Assume	
Off-Balance Sheet Instruments					
Commitments to extend credit and					
standby letters of credit	\$ 30,399,421	\$ 303,994	\$ 21,965,332	\$ 219,653	

# **DECEMBER 31, 2007 AND 2006**

# NOTE 14 - CONDENSED FINANCIAL INFORMATION OF ICB FINANCIAL (Parent Company)

# **BALANCE SHEETS**

ASSETS	2007	2006
Cash and non-interest earning deposits	\$ 1,481,613	\$ 1,464,987
Income tax receivable	509,915	425,054
Investment in banking subsidiary	30,430,503	29,426,045
Other assets	4,129	11,570
TOTAL ASSETS	\$ 32,426,160	\$ 31,327,656
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities		
Other liabilities	\$ 15,000	\$ 18,100
TOTAL LIABILITIES	15,000	18,100
Stockholders' Equity		
Common stock	5,458,796	5,416,820
Retained earnings	26,960,511	25,900,554
Other comprehensive loss	(8,147)	(7,818)
TOTAL STOCKHOLDERS' EQUITY	32,411,160	31,309,556
TOTAL LIABILITIES AND STOCKHOLDERS'		
EQUITY	\$ 32,426,160	\$ 31,327,656

# STATEMENTS OF INCOME AND EXPENSES

For the period January 1, 2007 through December 31, 2007, are as follows:

		2007		2006	
Non-Interest Income	<del></del>			•	
Income from banking subsidiary	\$	1,001,272	\$	802,749	
Other		60,903		76,837	
Total Non-Interest Income	*	1,062,175		879,586	
Other		121,683		260,117	
Total Non-Interest Expense		121,683		260,117	
Income Before Income Taxes		940,492		619,469	
Income Tax (Benefit)/Expense		(22,500)		86,873	
Net Income	\$	962,992	\$	706,342	

# DECEMBER 31, 2007 AND 2006

# NOTE 15 - CONDENSED FINANCIAL INFORMATION OF ICB FINANCIAL (Parent Company), Continued

# STATEMENTS OF CASH FLOW

For the period January 1, 2007 through December 31, 2007, respectively, are as follows:

	2007		2006	
Cash Flows from Operating Activities			•	
Net income	\$	962,992	\$	706,342
Adjustments to reconcile net income to net				
cash provided by operating activities:				
Increase in income tax receivable		(77,420)		(86,870)
Undistributed earnings in subsidiary		(1,001,272)		(802,749)
Decrease in other assets		(4,430)		(5,770)
Decrease in other liabilities		(3,100)		(12,981)
Net Cash Flows Used by Operating Activities		(123,230)		(202,028)
Cash Flows from Investing Activities				
Increase in investment of subsidiary		-		(2,950,001)
Western State Bank purchase		-		(13,375,000)
Net Cash Flows Used by Investing Activities		-		(16,325,001)
Cash Flows from Financing Activities				
Proceeds from private placement offering		-		14,803,408
Proceeds from the exercise of warrants		-		3,191,004
Proceeds from exercise of stock options		139,856		4,501
Repurchase of stock		_		(14,040)
Net Cash Flows Provided by Financing Activities		139,856		17,984,873
Increase in Cash and Cash Equivalents		16,626		1,457,844
Cash and Cash Equivalents, Beginning of Period		1,464,987		7,143
Cash and Cash Equivalents, End of Year	\$	1,481,613	.\$	1,464,987

# **WOFFICERS AND BOARD OF DIRECTORS OF INLAND COMMUNITY BANK, N. A.**

	<b>»</b> BOARD OF DIRECTORS	·
Glenda M. Bayless	James S. Cooper	Dr. Anthony Theodorou
Chairman	President	Vice Chairman
	Chief Executive Officer	
Leonard E. Kordys	Byron Matteson	Ronald Mayer
Robert Ziprick	Laurence C. Fentriss	Kenneth R. Lehman
	»ADMINISTRATION OFFICERS	
	James S. Cooper	
	President	
	Chief Executive Officer	
Robert C. Littlejohn	Richard J. Balogh	Cynthia Filbin
Executive Vice President	Executive Vice President	Senior Vice President
Chief Administrative Officer	Senior Credit Officer	Director of Operations
Chief Credit Officer		
Thomas O. Griel	Teresa Romero	Howard Meacham
Senior Vice President	First Vice President	Senior Vice President
Chief Financial Officer	Credit Administration	Asset/Liability Manager
Bob McCullough		Barbara Oliver
First Vice President		Vice President
Credit Administration		Corporate Secretary
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Vice President and Manager	Senior Vice President and Manager	Vice President and Manager
(Loma Linda)	(Ontario)	(Los Angeles)
Steve Templar		Larry McCurley
Vice President and Manager		Senior Vice President and Manage
(Rialto)		(Duarte)
	INLAND COMMUNITY BANK LOCATION	NS
Rialto	Loma Linda	Ontario
255 South Riverside Avenue	11175 Mountain View, Suite A	3999 Inland Empire Blvd.
Rialto, California 92376	Loma Linda, California 92354	Ontario, California 91764
9) 874-4444; FAX (909) 874-6999 Mon-Thurs 9-5; Fri 9-6	(909) 796-7100; FAX (909) 796-0818	(909) 481-8706; FAX (909) 481-87
MON- 1 MARS 2-2; PM 2-0	Mon-Thurs 9-5; Fri 9-6 or dusk	Mon-Thurs 9-5; Fri 9-6

Los Angeles

306 North La Brea Avenue Los Angeles, California 90036 (323) 935-6132; FAX (323) 935-7695 Mon-Thurs 9-5; Fri 9-6 or dusk

# Duarte

1801 Huntington Drive Duarte, California 91010 (626) 357-9611; FAX (626) 358-9613 Mon-Thurs 9-5; Fri 9-6

»ICB FIN	IANCIAL OFFICERS AND BOARD OF I	DIRECTORS
	>>BOARD OF DIRECTORS	
	Glenda M. Bayless Chairman	
<b>James S. Cooper</b> President  Chief Executive Officer		Dr. Anthony Theodorou  Vice Chairman
Laurence Fentriss	Leonard E. Kordys	Kenneth R. Lehman
Byron Matteson	Ronald Mayer	Robert Ziprick
	»OFFICERS	
<b>James S. Cooper</b> President  Chief Executive Officer	Robert C. Littlejohn Executive Vice President Chief Administrative Officer Chief Credit Officer	Barbara Oliver Vice President Corporate Secretary
	**CORPORATE LOCATION	
	3999 Inland Empire Blvd. Ontario, California 91764 (909) 481-8706	
<b>»</b> AUDITORS	<b>»</b> COUNSEL	»MARKETMAKERS
Vavrinek, Trine, Day & Co., LLP 8270 Aspen Street Rancho Cucamonga, California 91730	Horgan, Rosen, Beckham & Coren Attorneys at Law 23975 Park Sorrento, Suite 200 Calabasas, California 91302	Capital Securities William Ridgway (888) 612-1484  McAdams, Wright & Regen Joey Warmenhoven (866) 662-0351
		Stone & Youngberg Troy Norlander (800) 288-2811

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