
IBCP 10-K 12/31/2007

**Section 1: 10-K (ANNUAL REPORT FOR FISCAL YEAR ENDED
DECEMBER 31, 2007)**

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-K

- Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**
for the fiscal year ended December 31, 2007 or
- Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**
for the transition period from _____ to _____

Commission file number 0-7818

INDEPENDENT BANK CORPORATION

(Exact name of Registrant as specified in its charter)

MICHIGAN

(State or other jurisdiction of incorporation)

38-2032782

(I.R.S. employer identification no.)

230 W. Main St., P.O. Box 491, Ionia, Michigan

(Address of principal executive offices)

48846

(Zip Code)

Registrant's telephone number, including area code (616) 527-9450

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, \$1.00 Par Value

(Title of class)

8.25% Cumulative Trust Preferred Securities, \$25.00 Liquidation Amount

(Title of class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting Company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b of the Exchange Act). Act. Yes No

The aggregate market value of common stock held by non-affiliates of the Registrant as of June 30, 2007, was \$379,568,652.

The number of shares outstanding of the Registrant's common stock as of March 7, 2008 was 22,892,415.

Documents incorporated by reference Portions of our definitive proxy statement, and annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders are incorporated by reference into Part I, Part II and Part III of this annual report.

The Exhibit Index appears on Page 28

Any statements in this document that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as “expect,” “believe,” “intend,” “estimate,” “project,” “may” and similar expressions are intended to identify forward-looking statements. These forward-looking statements are predicated on management’s beliefs and assumptions based on information known to Independent Bank Corporation’s management as of the date of this document and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of Independent Bank Corporation’s management for future or past operations, products or services, and forecasts of the Company’s revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries, and estimates of credit quality trends. Such statements reflect the view of Independent Bank Corporation’s management as of this date with respect to future events and are not guarantees of future performance; involve assumptions and are subject to substantial risks and uncertainties, such as the changes in Independent Bank Corporation’s plans, objectives, expectations and intentions. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, the Company’s actual results could differ materially from those discussed. Factors that could cause or contribute to such differences are changes in interest rates, changes in the accounting treatment of any particular item, the results of regulatory examinations, changes in industries where the Company has a concentration of loans, changes in the level of fee income, changes in general economic conditions and related credit and market conditions, and the impact of regulatory responses to any of the foregoing. Forward-looking statements speak only as of the date they are made. Independent Bank Corporation does not undertake to update forward-looking statements to reflect facts; circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this document, Independent Bank Corporation claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

TABLE OF CONTENTS

PART I

ITEM 1. BUSINESS

ITEM 1. BUSINESS — STATISTICAL DISCLOSURE

ITEM 1A. RISK FACTORS

ITEM 1B. UNRESOLVED STAFF COMMENTS

ITEM 2. PROPERTIES

ITEM 3. LEGAL PROCEEDINGS

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

PART II.

ITEM 5. MARKET FOR OUR COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

ITEM 6. SELECTED FINANCIAL DATA

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

ITEM 9A. CONTROLS AND PROCEDURES

ITEM 9B. OTHER INFORMATION

PART III.

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

ITEM 11. EXECUTIVE COMPENSATION

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

PART III.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

PART IV

SIGNATURES

EXHIBIT INDEX

Annual Report

List of Subsidiaries

Consent of Independent Registered Public Accounting Firm (Crowe Chizek and Company LLC)

Certificate of the Chief Executive Officer pursuant to Section 302

Certificate of the Chief Financial Officer pursuant to Section 302

Certificate of the Chief Executive Officer pursuant to Section 906

Certificate of the Chief Financial Officer pursuant to Section 906

PART I

ITEM 1. BUSINESS

Independent Bank Corporation was incorporated under the laws of the State of Michigan on September 17, 1973, for the purpose of becoming a bank holding company. We are registered under the Bank Holding Company Act of 1956, as amended, and own the outstanding stock of Independent Bank (the “Bank”) which is organized under the laws of the State of Michigan. During 2007 we consolidated our existing four bank charters into one.

Aside from the stock of our Bank, we have no other substantial assets. We conduct no business except for the collection of dividends from our Bank and the payment of dividends to our shareholders. Certain employee retirement plans (including employee stock ownership and deferred compensation plans) as well as health and other insurance programs have been established by us. The costs of these plans are borne by our Bank and their respective subsidiaries.

We have no material patents, trademarks, licenses or franchises except the corporate franchise of our Bank which permits it to engage in commercial banking pursuant to Michigan law.

Our Bank’s main office location is Ionia, Michigan and it had total loans and total deposits of \$2.547 billion and \$2.505 billion, respectively, at December 31, 2007.

On January 15, 2007 we sold substantially all of the insurance premium finance assets of Mepco Finance Corporation, formerly known as Mepco Insurance Premium Financing, Inc., (“Mepco”) to Premium Financing Specialists, Inc. (“PFS”). We received \$176.0 million of cash that was utilized to payoff Brokered CD’s and short-term borrowings at Mepco’s parent company, Independent Bank. Under the terms of the sale, PFS also assumed approximately \$11.7 million in liabilities. In the fourth quarter of 2006, we recorded a loss of \$0.2 million and accrued for approximately \$1.1 million of expenses related to the disposal of this business. We also allocated \$4.1 million of goodwill and \$0.3 million of other intangible assets to this business. Revenues and expenses associated with Mepco’s insurance premium finance business have been presented as discontinued operations in the Consolidated Statements of Operations. Likewise, the assets and liabilities associated with this business have been reclassified to discontinued operations in the Consolidated Statements of Financial Condition.

We completed the acquisition of ten branches with total deposits of approximately \$235 million from TCF National Bank in March 2007. These branches are located in or near Battle Creek, Bay City and Saginaw, Michigan. We

Table of Contents

ITEM 1. BUSINESS (Continued)

used the proceeds from these deposits to payoff higher costing short term borrowings and brokered certificates of deposit.

Our Bank transacts business in the single industry of commercial banking. Most of our Bank's offices provide full-service lobby and drive-thru services in the communities which it serves. Automatic teller machines are also provided at most locations.

Our Bank's activities cover all phases of commercial banking, including checking and savings accounts, commercial lending, direct and indirect consumer financing, mortgage lending and safe deposit box services. Our Bank's mortgage lending activities are primarily conducted through a separate mortgage bank subsidiary. We also provide payment plans to consumers to purchase extended automobile warranties through Mepco. In addition, our Bank offers title insurance services through a separate subsidiary and provides investment and insurance services through a third party agreement with PrimeVest Financial Services, Inc. Our Bank does not offer trust services. Our principal markets are the rural and suburban communities across lower Michigan that are served by our Bank's branch network. The local economies of the communities served by our Bank are relatively stable and reasonably diversified. Our Bank serves its markets through its main office and a total of 106 branches, 3 drive-thru facilities and 9 loan production offices.

Our Bank competes with other commercial banks, savings and loan associations, credit unions, mortgage banking companies, securities brokerage companies, insurance companies, and money market mutual funds. Many of these competitors have substantially greater resources than we do and offer certain services that we do not currently provide. Such competitors may also have greater lending limits than our Bank. In addition, non-bank competitors are generally not subject to the extensive regulations applicable to us.

Price (the interest charged on loans and/or paid on deposits) remains a principal means of competition within the financial services industry. Our Bank also competes on the basis of service and convenience in providing financial services.

The principal sources of revenue, on a consolidated basis, are interest and fees on loans, other interest income and non-interest income. The sources of revenue for the three most recent years are as follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Interest and fees on loans	74.8%	74.1%	71.2%
Other interest income	7.7	8.8	10.7
Non-interest income	17.5	17.1	18.1
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>

As of December 31, 2007, we had 1,046 full-time employees and 292 part-time employees.

Supervision and Regulation

The following is a summary of certain statutes and regulations affecting us. This summary is qualified in its entirety by reference to the particular statutes and regulations. A change in applicable laws or regulations may have a material effect on us and our Bank.

General

Financial institutions and their holding companies are extensively regulated under Federal and state law. Consequently, our growth and earnings performance can be affected not only by management decisions and general and local economic conditions, but also by the statutes administered by, and the regulations and policies of, various governmental regulatory authorities. Those authorities include, but are not limited to, the Board of Governors of the Federal Reserve System (the "Federal Reserve"), the Federal Deposit Insurance Corporation (the "FDIC"), the Michigan Office of Financial and Insurance Services, Division of Financial Institutions (the "OFIS"), the Internal Revenue Service, and state taxing authorities. The effect of such statutes, regulations and policies and any changes thereto can be significant and cannot be predicted. As of April 6, 2008, OFIS will be renamed the Office of

Table of Contents

ITEM 1. BUSINESS (Continued)

Financial and Insurance Regulation (the “OFIR”). This is only a change of their name with no changes to the structure or function of the organization.

Federal and state laws and regulations generally applicable to financial institutions and their holding companies regulate, among other things, the scope of business, investments, reserves against deposits, capital levels, lending activities and practices, the nature and amount of collateral for loans, the establishment of branches, mergers, consolidations and dividends. The system of supervision and regulation applicable to us establishes a comprehensive framework for our operations and is intended primarily for the protection of the FDIC’s deposit insurance funds, our depositors, and the public, rather than our shareholders.

Federal law and regulations establish supervisory standards applicable to the lending activities of our Bank, including internal controls, credit underwriting, loan documentation and loan-to-value ratios for loans secured by real property.

Independent Bank Corporation

General. We are a bank holding company and, as such, are registered with, and subject to regulation by, the Federal Reserve under the Bank Holding Company Act, as amended (the “BHCA”). Under the BHCA, we are subject to periodic examination by the Federal Reserve, and are required to file periodic reports of operations and such additional information as the Federal Reserve may require.

In accordance with Federal Reserve policy, a bank holding company is expected to act as a source of financial strength to its subsidiary banks and to commit resources to support the subsidiary banks in circumstances where the bank holding company might not do so absent such policy.

In addition, if the OFIS deems a bank’s capital to be impaired, the OFIS may require a bank to restore its capital by special assessment upon a bank holding company, as the bank’s sole shareholder. If the bank holding company were to fail to pay such assessment, the directors of that bank would be required, under Michigan law, to sell the shares of that bank stock owned by the bank holding company to the highest bidder at either public or private auction and use the proceeds of the sale to restore the bank’s capital.

Any capital loans by a bank holding company to a subsidiary bank are subordinate in right of payment to deposits and to certain other indebtedness of such subsidiary bank. In the event of a bank holding company’s bankruptcy, any commitment by the bank holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank will be assumed by the bankruptcy trustee and entitled to a priority of payment.

Investments and Activities. In general, any direct or indirect acquisition by a bank holding company of any voting shares of any bank which would result in the bank holding company’s direct or indirect ownership or control of more than 5% of any class of voting shares of such bank, and any merger or consolidation of the bank holding company with another bank holding company, will require the prior written approval of the Federal Reserve under the BHCA. In acting on such applications, the Federal Reserve must consider various statutory factors including the effect of the proposed transaction on competition in relevant geographic and product markets, and each party’s financial condition, managerial resources, and record of performance under the Community Reinvestment Act.

In addition and subject to certain exceptions, the Change in the Bank Control Act (“Control Act”) and regulations promulgated thereunder by the Federal Reserve, require any person acting directly or indirectly, or through or in concert with one or more persons, to give the Federal Reserve 60 days’ written notice before acquiring control of a bank holding company. Transactions which are presumed to constitute the acquisition of control include the acquisition of any voting securities of a bank holding company having securities registered under Section 12 of the Securities Exchange Act of 1934, as amended, if, after the transaction, the acquiring person (or persons acting in concert) owns, controls or holds with power to vote 25% or more of any class of voting securities of the institution. The acquisition may not be consummated subsequent to such notice if the Federal Reserve issues a notice within 60 days, or within certain extensions of such period, disapproving the acquisition.

The merger or consolidation of an existing bank subsidiary of a bank holding company with another bank, or the acquisition by such a subsidiary of the assets of another bank, or the assumption of the deposit and other liabilities by

Table of Contents

ITEM 1. BUSINESS (Continued)

such a subsidiary requires the prior written approval of the responsible Federal depository institution regulatory agency under the Bank Merger Act, based upon a consideration of statutory factors similar to those outlined above with respect to the BHCA. In addition, in certain cases an application to, and the prior approval of, the Federal Reserve under the BHCA and/or OFIS under Michigan banking laws, may be required.

With certain limited exceptions, the BHCA prohibits any bank holding company from engaging, either directly or indirectly through a subsidiary, in any activity other than managing or controlling banks unless the proposed non-banking activity is one that the Federal Reserve has determined to be so closely related to banking as to be a proper incident thereto. Under current Federal Reserve regulations, such permissible non-banking activities include such things as mortgage banking, equipment leasing, securities brokerage, and consumer and commercial finance company operations. Well-capitalized and well-managed bank holding companies may, however, engage *de novo* in certain types of non-banking activities without prior notice to, or approval of, the Federal Reserve, provided that written notice of the new activity is given to the Federal Reserve within 10 business days after the activity is commenced. If a bank holding company wishes to engage in a non-banking activity by acquiring a going concern, prior notice and/or prior approval will be required, depending upon the activities in which the company to be acquired is engaged, the size of the company to be acquired and the financial and managerial condition of the acquiring bank company.

Eligible bank holding companies that elect to operate as financial holding companies may engage in, or own shares in companies engaged in, a wider range of nonbanking activities, including securities and insurance activities and any other activity that the Federal Reserve Board, in consultation with the Secretary of the Treasury, determines by regulation or order is financial in nature, incidental to any such financial activity or complementary to any such financial activity and does not pose a substantial risk to the safety or soundness of depository institutions or the financial system generally. The Bank Holding Company Act generally does not place territorial restrictions on the domestic activities of non-bank subsidiaries of bank or financial holding companies. While we believe we are eligible to elect to operate as a financial holding company, as of the date of this filing, we have not applied for approval to operate as a financial holding company.

Capital Requirements. The Federal Reserve uses capital adequacy guidelines in its examination and regulation of bank holding companies. If capital falls below minimum guidelines, a bank holding company may, among other things, be denied approval to acquire or establish additional banks or non-bank businesses.

The Federal Reserve's capital guidelines establish the following minimum regulatory capital requirements for bank holding companies: (i) a leverage capital requirement expressed as a percentage of total assets, and (ii) a risk-based requirement expressed as a percentage of total risk-weighted assets. The leverage capital requirement consists of a minimum ratio of Tier 1 capital (which consists principally of shareholders' equity) to total assets of 3% for the most highly rated companies with minimum requirements of 4% to 5% for all others. The risk-based requirement consists of a minimum ratio of total capital to total risk-weighted assets of 8%, of which at least one-half must be Tier 1 capital.

The risk-based and leverage standards presently used by the Federal Reserve are minimum requirements, and higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual banking organizations. The Federal Reserve has not advised us of any specific minimum Tier 1 Capital leverage ratio applicable to us.

Included in our Tier 1 capital is \$80.3 million of trust preferred securities (classified on our balance sheet as "Subordinated debentures"). In March 2005, the Federal Reserve Board issued a final rule that would retain trust preferred securities in the Tier 1 capital of bank holding companies. After a transition period ending March 31, 2009, the aggregate amount of trust preferred securities and certain other capital elements would be limited to 25 percent of Tier 1 capital elements, net of goodwill (less any associated deferred tax liability). The amount of trust preferred securities and certain other elements in excess of the limit could be included in the Tier 2 capital, subject to restrictions. Based upon our existing levels of Tier 1 capital, trust preferred securities and goodwill, this final Federal Reserve Board rule would have reduced our Tier 1 capital to average assets ratio by approximately 90 basis points at December 31, 2007 (this calculation assumes no transition period).

The Federal bank regulatory agencies are required biennially to review risk-based capital standards to ensure that they adequately address interest rate risk, concentration of credit risk and risks from non-traditional activities.

ITEM 1. BUSINESS (Continued)

Dividends. Most of our revenues are received in the form of dividends paid by our Bank. Thus, our ability to pay dividends to our shareholders is indirectly limited by statutory restrictions on the ability of our Bank to pay dividends, as discussed below. Further, in a policy statement, the Federal Reserve has expressed its view that a bank holding company experiencing earnings weaknesses should not pay cash dividends exceeding its net income or which can only be funded in ways that weaken the bank holding company's financial health, such as by borrowing. Additionally, the Federal Reserve possesses enforcement powers over bank holding companies and their non-bank subsidiaries to prevent or remedy actions that represent unsafe or unsound practices or violations of applicable statutes and regulations. Among these powers is the ability to proscribe the payment of dividends by banks and bank holding companies. The "prompt corrective action" provisions of federal law and regulation authorizes the Federal Reserve to restrict the amount of dividends that an insured bank can pay which fails to meet specified capital levels.

In addition to the restrictions on dividends imposed by the Federal Reserve, the Michigan Business Corporation Act provides that dividends may be legally declared or paid only if after the distribution, a corporation can pay its debts as they come due in the usual course of business and its total assets equal or exceed the sum of its liabilities plus the amount that would be needed to satisfy the preferential rights upon dissolution of any holders of preferred stock whose preferential rights are superior to those receiving the distribution. We do not have any holders of preferred stock.

Federal Securities Regulation. Our common stock is registered with the Securities and Exchange Commission ("SEC") under the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended (the "Exchange Act"). We are therefore subject to the information, proxy solicitation, insider trading and other restrictions and requirements of the SEC under the Exchange Act. The Sarbanes-Oxley Act of 2002 provides for numerous changes to the reporting, accounting, corporate governance and business practices of companies as well as financial and other professionals who have involvement with the U.S. public markets.

Our Bank

General. Our Bank is a Michigan banking corporation, is a member of the Federal Reserve System and its deposit accounts are insured by the Deposit Insurance Fund ("DIF") of the FDIC. As a member of the Federal Reserve System, and a Michigan chartered bank, our Bank is subject to the examination, supervision, reporting and enforcement requirements of the Federal Reserve Board as its primary regulator, and OFIS, as the chartering authority for Michigan banks. These agencies and the federal and state laws applicable to our Bank and its operations, extensively regulate various aspects of the banking business including, among other things, permissible types and amounts of loans, investments and other activities, capital adequacy, branching, interest rates on loans and on deposits, the maintenance of non-interest bearing reserves on deposit accounts, and the safety and soundness of banking practices.

Deposit Insurance. As an FDIC-insured institution, our Bank is required to pay deposit insurance premium assessments to the FDIC. Under the FDIC's risk-based assessment system for deposit insurance premiums, all insured depository institutions are placed into one of four categories and assessed insurance premiums based primarily on their level of capital and supervisory evaluations.

The FDIC is required to establish assessment rates for insured depository institutions at levels that will maintain the DIF at a Designated Reserve Ratio (DRR) selected by the FDIC within a range of 1.15% to 1.50%. The FDIC is allowed to manage the pace at which the reserve ratio varies within this range. The DRR is currently established at 1.25%.

Under the FDIC's rate schedule, most well-capitalized banks will pay 5 to 7 basis points (calculated against the bank's deposit base) annually for deposit insurance premiums. That rate increases to 43 basis points for banks that pose significant supervisory concerns. Premiums are assessed and collected quarterly by the FDIC.

Premiums were initially offset for certain eligible institutions by a one-time assessment credit granted in recognition of historical contributions made by the eligible institutions to the deposit fund. The credit may be applied against the institution's 2007 assessment and, for the three years thereafter, the institution may apply the credit against up to 90% of its assessment. The aggregate credits for which our Bank qualified were used in their entirety during 2007.

Table of Contents

ITEM 1. BUSINESS (Continued)

FICO Assessments. Our Bank, as a member of the DIF, is subject to assessments to cover the payments on outstanding obligations of the Financing Corporation (“FICO”). FICO was created to finance the recapitalization of the Federal Savings and Loan Insurance Corporation, the predecessor to the FDIC’s Savings Association Insurance Fund which was created to insure the deposits of thrift institutions and was merged with the Bank Insurance Fund into the newly formed DIF in 2006. From now until the maturity of the outstanding FICO obligations in 2019, DIF members will share the cost of the interest on the FICO bonds on a pro rata basis. It is estimated that FICO assessments during this period will be approximately 0.011% of deposits.

OFIS Assessments. Michigan banks are required to pay supervisory fees to the OFIS to fund their operations. The amount of supervisory fees paid by a bank is based upon the bank’s total assets.

Capital Requirements. The Federal Reserve has established the following minimum capital standards for state-chartered, FDIC-insured member banks, such as our Bank: a leverage requirement consisting of a minimum ratio of Tier 1 capital to total assets of 3% for the most highly-rated banks with minimum requirements of 4% to 5% for all others, and a risk-based capital requirement consisting of a minimum ratio of total capital to total risk-weighted assets of 8%, at least one-half of which must be Tier 1 capital. Tier 1 capital consists principally of shareholders’ equity. These capital requirements are minimum requirements. Higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual institutions. For example, Federal Reserve regulations provide that higher capital may be required to take adequate account of, among other things, interest rate risk and the risks posed by concentrations of credit, nontraditional activities or securities trading activities.

Federal law provides the federal banking regulators with broad power to take prompt corrective action to resolve the problems of undercapitalized institutions. The extent of the regulators’ powers depends on whether the institution in question is “well capitalized,” “adequately capitalized,” “undercapitalized,” “significantly undercapitalized,” or “critically undercapitalized.” Federal regulations define these capital categories as follows:

	Total Risk-Based Capital Ratio	Tier 1 Risk-Based Capital Ratio	Leverage Ratio
Well capitalized	10% or above	6% or above	5% or above
Adequately capitalized	8% or above	4% or above	4% or above
Undercapitalized	Less than 8%	Less than 4%	Less than 4%
Significantly undercapitalized	Less than 6%	Less than 3%	Less than 3%
Critically undercapitalized	—	—	A ratio of tangible equity to total assets of 2% or less

At December 31, 2007, our Bank’s ratios exceeded minimum requirements for the well-capitalized category.

Depending upon the capital category to which an institution is assigned, the regulators’ corrective powers include: requiring the submission of a capital restoration plan; placing limits on asset growth and restrictions on activities; requiring the institution to issue additional capital stock (including additional voting stock) or to be acquired; restricting transactions with affiliates; restricting the interest rates the institution may pay on deposits; ordering a new election of directors of the institution; requiring that senior executive officers or directors be dismissed; prohibiting the institution from accepting deposits from correspondent banks; requiring the institution to divest certain subsidiaries; prohibiting the payment of principal or interest on subordinated debt; and ultimately, appointing a receiver for the institution.

In general, a depository institution may be reclassified to a lower category than is indicated by its capital levels if the appropriate federal depository institution regulatory agency determines the institution to be otherwise in an unsafe or unsound condition or to be engaged in an unsafe or unsound practice. This could include a failure by the institution, following receipt of a less-than-satisfactory rating on its most recent examination report, to correct the deficiency.

Dividends. Under Michigan law, banks are restricted as to the maximum amount of dividends they may pay on their common stock. Our Bank may not pay dividends except out of its net income after deducting its losses and bad debts. A Michigan state bank may not declare or pay a dividend unless the bank will have a surplus amounting to at least 20% of its capital after the payment of the dividend.

Table of Contents

ITEM 1. BUSINESS (Continued)

As a member of the Federal Reserve System, our Bank is required to obtain the prior approval of the Federal Reserve Board for the declaration or payment of a dividend if the total of all dividends declared in any year will exceed the total of (a) the Bank's retained net income (as defined by federal regulation) for that year, *plus* (b) the Bank's retained net income for the preceding two years. During 2008, our Bank could, without prior approval, declare dividends equal to 2008 net profits retained to the date of the dividend declaration. Federal law generally prohibits a depository institution from making any capital distribution (including payment of a dividend) or paying any management fee to its holding company if the depository institution would thereafter be undercapitalized. In addition, the Federal Reserve may prohibit the payment of dividends by a bank, if such payment is determined, by reason of the financial condition of the bank, to be an unsafe and unsound banking practice or if the bank is in default of payment of any assessment due to the FDIC.

Insider Transactions. Our Bank is subject to certain restrictions imposed by the Federal Reserve Act on "covered transactions" with us or our subsidiaries, which include on investments in our stock or other securities issued by us or our subsidiaries, the acceptance of our stock or other securities issued by us or our subsidiaries as collateral for loans and extensions of credit to us or our subsidiaries. Certain limitations and reporting requirements are also placed on extensions of credit by our Bank to its directors and officers, to our directors and officers and those of our subsidiaries, to our principal shareholders, and to "related interests" of such directors, officers and principal shareholders. In addition, federal law and regulations may affect the terms upon which any person becoming one of our directors or officers or a principal shareholder may obtain credit from banks with which our Bank maintains a correspondent relationship.

Safety and Soundness Standards. Pursuant to FDICIA, the FDIC adopted guidelines to establish operational and managerial standards to promote the safety and soundness of federally insured depository institutions. The guidelines establish standards for internal controls, information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, compensation, fees and benefits, asset quality and earnings.

Investment and Other Activities. Under federal law and regulations, FDIC-insured state banks are prohibited, subject to certain exceptions, from making or retaining equity investments of a type, or in an amount, that are not permissible for a national bank. FDICIA, as implemented by FDIC regulations, also prohibits FDIC-insured state banks and their subsidiaries, subject to certain exceptions, from engaging as a principal in any activity that is not permitted for a national bank or its subsidiary, respectively, unless the bank meets, and continues to meet, its minimum regulatory capital requirements and the bank's primary federal regulator determines the activity would not pose a significant risk to the DIF. Impermissible investments and activities must be otherwise divested or discontinued within certain time frames set by the bank's primary federal regulator in accordance with federal law. These restrictions are not currently expected to have a material impact on the operations of our Bank.

Consumer Banking. Our Bank's business includes making a variety of types of loans to individuals. In making these loans, our Bank is subject to state usury and regulatory laws and to various federal statutes, including the privacy of consumer financial information provisions of the Gramm Leach-Bliley Act, the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Real Estate Settlement Procedures Act, the Home Mortgage Disclosure Act, and the regulations promulgated under these statutes, which (among other things) prohibit discrimination, specify disclosures to be made to borrowers regarding credit and settlement costs, and regulate the mortgage loan servicing activities of our Bank, including the maintenance and operation of escrow accounts and the transfer of mortgage loan servicing. In receiving deposits, our Bank is subject to extensive regulation under state and federal law and regulations, including the Truth in Savings Act, the Expedited Funds Availability Act, the Bank Secrecy Act, the Electronic Funds Transfer Act, and the Federal Deposit Insurance Act. Violation of these laws could result in the imposition of significant damages and fines upon our Bank and its directors and officers.

Branching Authority. Michigan banks, such as our Bank, have the authority under Michigan law to establish branches anywhere in the State of Michigan, subject to receipt of all required regulatory approvals. Banks may establish interstate branch networks through acquisitions of other banks. The establishment of *de novo* interstate branches or the acquisition of individual branches of a bank in another state (rather than the acquisition of an out-of-state bank in its entirety) is allowed only if specifically authorized by state law.

Michigan permits both U.S. and non-U.S. banks to establish branch offices in Michigan. The Michigan Banking Code permits, in appropriate circumstances and with the approval of the OFIS (1) acquisition of Michigan banks by FDIC-insured banks, savings banks or savings and loan associations located in other states, (2) sale by a Michigan

[Table of Contents](#)

ITEM 1. BUSINESS (Continued)

bank of branches to an FDIC-insured bank, savings bank or savings and loan association located in a state in which a Michigan bank could purchase branches of the purchasing entity, (3) consolidation of Michigan banks and FDIC-insured banks, savings banks or savings and loan associations located in other states having laws permitting such consolidation, (4) establishment of branches in Michigan by FDIC-insured banks located in other states, the District of Columbia or U.S. territories or protectorates having laws permitting a Michigan bank to establish a branch in such jurisdiction, and (5) establishment by foreign banks of branches located in Michigan.

Mepco Finance Corporation.

Our subsidiary, Mepco Finance Corporation, is engaged in the business of administering a payment plan program for consumers throughout the United States who have purchased a vehicle service contract and choose to pay the purchase price in installments. In the typical transaction, no interest or other finance charge is charged to these consumers. As a result, Mepco is generally not subject to regulation under consumer lending laws. However, Mepco is subject to various federal and state laws designed to protect consumers, including laws against unfair and deceptive trade practices and laws regulating Mepco's payment processing activities, such as the Electronic Funds Transfer Act.

In addition, although Mepco sold its insurance premium finance business in January of 2007 and no longer originates insurance premium finance loans, it engaged in this business in 2006 and agreed to service the insurance premium finance loans sold in January 2007 until their maturity. In connection with these servicing activities, Mepco is subject to extensive state regulation, including various rules regarding the cancellation of the insurance policy(ies) being financed upon nonpayment by the insured. In December 2007, Mepco completed the servicing of the insurance premium finance loans that it had sold.

Our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to those reports are available free of charge through our website at www.ibcp.com as soon as reasonably practicable after filing with the SEC.

Table of Contents

- ITEM 1. BUSINESS — STATISTICAL DISCLOSURE
- I. (A) DISTRIBUTION OF ASSETS, LIABILITIES AND STOCKHOLDERS' EQUITY;
(B) INTEREST RATES AND INTEREST DIFFERENTIAL
(C) INTEREST RATES AND DIFFERENTIAL

The information set forth in the tables captioned "Average Balances and Tax Equivalent Rates" and "Change in Tax Equivalent Net Interest Income" of our annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (filed as exhibit 13 to this report on Form 10-K) is incorporated herein by reference.

II. INVESTMENT PORTFOLIO

(A) The following table sets forth the book value of securities at December 31:

	<u>2007</u>	<u>2006</u> (in thousands)	<u>2005</u>
<u>Available for sale</u>			
U.S. Treasury		\$ 4,914	\$ 4,873
States and political subdivisions	\$ 208,132	244,284	257,840
Mortgage-backed	109,479	130,195	162,461
Other asset-backed	10,400	12,508	15,339
Trust preferred	9,985	11,259	12,498
Preferred stock	24,198	29,625	28,337
Other	2,000	2,000	2,099
Total	<u>\$ 364,194</u>	<u>\$ 434,785</u>	<u>\$ 483,447</u>

[Table of Contents](#)

ITEM 1. BUSINESS — STATISTICAL DISCLOSURE (Continued)
 II. INVESTMENT PORTFOLIO (Continued)

(B) The following table sets forth contractual maturities of securities at December 31, 2007 and the weighted average yield of such securities:

	Maturing Within One Year		Maturing After One But Within Five Years		Maturing After Five But Within Ten Years		Maturing After Ten Years	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
(dollars in thousands)								
Available for sale								
States and political subdivisions	\$ 15,935	7.60%	\$ 47,713	7.09%	\$ 62,980	6.93%	\$ 81,504	6.29%
Mortgage-backed	3,694	6.41	104,019	5.04	1,175	7.10	591	7.68
Other asset-backed			8,994	6.80	1,406	7.72		
Trust preferred							9,985	8.65
Preferred stock							24,198	8.26
Other securities							2,000	4.28
Total	<u>\$ 19,629</u>	7.38%	<u>\$ 160,726</u>	5.75%	<u>\$ 65,561</u>	6.95%	<u>\$ 118,278</u>	6.87%
Tax equivalent adjustment for calculations of yield	<u>\$ 424</u>		<u>\$ 1,183</u>		<u>\$ 1,530</u>		<u>\$ 2,997</u>	

The rates set forth in the tables above for obligations of state and political subdivisions and preferred stock have been restated on a tax equivalent basis assuming a marginal tax rate of 35%. The amount of the adjustment is as follows:

	Tax-Exempt Rate	Adjustment	Rate on Tax Equivalent Basis
Available for sale			
Under 1 year	4.94%	2.66%	7.60%
1-5 years	4.61	2.48	7.09
5-10 years	4.50	2.43	6.93
After 10 years	4.52	2.22	6.74

[Table of Contents](#)

ITEM 1. BUSINESS — STATISTICAL DISCLOSURE (Continued)
 III. LOAN PORTFOLIO

(A) The following table sets forth total loans outstanding at December 31:

	<u>2007</u>	<u>2006</u>	<u>2005</u> (in thousands)	<u>2004</u>	<u>2003</u>
Loans held for sale	\$ 33,960	\$ 31,846	\$ 28,569	\$ 38,756	\$ 32,642
Real estate mortgage	873,945	865,522	852,742	773,609	681,602
Commercial	1,066,276	1,083,921	1,030,095	931,251	603,558
Installment	368,478	350,273	304,053	266,042	234,562
Finance receivables	238,197	183,679	185,427	115,580	55,333
Total Loans	<u>\$2,580,856</u>	<u>\$2,515,241</u>	<u>\$2,400,886</u>	<u>\$2,125,238</u>	<u>\$1,607,697</u>

The loan portfolio is periodically and systematically reviewed, and the results of these reviews are reported to the Boards of Directors of our Bank. The purpose of these reviews is to assist in assuring proper loan documentation, to facilitate compliance with consumer protection laws and regulations, to provide for the early identification of potential problem loans (which enhances collection prospects) and to evaluate the adequacy of the allowance for loan losses.

(B) The following table sets forth scheduled loan repayments (excluding 1-4 family residential mortgages and installment loans) at December 31, 2007:

	<u>Due Within One Year</u>	<u>Due After One But Within Five Years</u>	<u>Due After Five Years</u>	<u>Total</u>
	(in thousands)			
Real estate mortgage	\$ 64,113	\$ 47,066	\$ 10,100	\$ 121,279
Commercial	572,000	418,362	75,914	1,066,276
Finance receivables	100,428	137,769		238,197
Total	<u>\$736,541</u>	<u>\$ 603,197</u>	<u>\$ 86,014</u>	<u>\$1,425,752</u>

The following table sets forth loans due after one year which have predetermined (fixed) interest rates and/or adjustable (variable) interest rates at December 31, 2007:

	<u>Fixed Rate</u>	<u>Variable Rate</u>	<u>Total</u>
	(in thousands)		
Due after one but within five years	\$ 556,822	\$ 46,375	\$ 603,197
Due after five years	80,359	5,655	86,014
Total	<u>\$ 637,181</u>	<u>\$ 52,030</u>	<u>\$ 689,211</u>

Table of Contents

ITEM 1. BUSINESS — STATISTICAL DISCLOSURE (Continued)

III. LOAN PORTFOLIO (Continued)

(C) The following table sets forth non-performing loans at December 31:

	<u>2007</u>	<u>2006</u>	<u>2005</u> (in thousands)	<u>2004</u>	<u>2003</u>
(a) Loans accounted for on a non-accrual basis (1, 2)	\$ 72,682	\$ 35,683	\$ 11,546	\$ 11,119	\$ 8,316
(b) Aggregate amount of loans ninety days or more past due (excludes loans in (a) above)	4,394	3,479	4,862	3,123	3,284
(c) Loans not included above which are “troubled debt restructurings” as defined in Statement of Financial Accounting Standards No. 15 (2)	<u>173</u>	<u>60</u>	<u>84</u>	<u>218</u>	<u>335</u>
Total non-performing loans	<u>\$ 77,249</u>	<u>\$ 39,222</u>	<u>\$ 16,492</u>	<u>\$ 14,460</u>	<u>\$ 11,935</u>

- (1) The accrual of interest income is discontinued when a loan becomes 90 days past due and the borrower’s capacity to repay the loan and collateral values appear insufficient. Non-accrual loans may be restored to accrual status when interest and principal payments are current and the loan appears otherwise collectible.
- (2) Interest in the amount of \$4,735,000 would have been earned in 2007 had loans in categories (a) and (c) remained at their original terms; however, only \$633,000 was included in interest income for the year with respect to these loans.

Other loans of concern identified by the loan review department which are not included as non-performing totaled approximately \$12,500,000 at December 31, 2007. These loans involve circumstances which have caused management to place increased scrutiny on the credits and may, in some instances, represent an increased risk of loss.

At December 31, 2007, there was no concentration of loans exceeding 10% of total loans which is not already disclosed as a category of loans in this section “Loan Portfolio” (Item III(A)).

There were no other interest-bearing assets at December 31, 2007, that would be required to be disclosed above (Item III(C)), if such assets were loans.

There were no foreign loans outstanding at December 31, 2007.

[Table of Contents](#)

ITEM 1. IV. BUSINESS — STATISTICAL DISCLOSURE (Continued)
SUMMARY OF LOAN LOSS EXPERIENCE

(A) The following table sets forth loan balances and summarizes the changes in the allowance for loan losses for each of the years ended December 31:

			<u>2007</u>	(dollars in thousands)		<u>2005</u>
	<u>Loan</u>	<u>Unfunded</u>		<u>2006</u>		<u>2005</u>
	<u>Losses</u>	<u>Commit-</u>	<u>Loan</u>	<u>Commit-</u>	<u>Loan</u>	<u>Unfunded</u>
		<u>ments</u>	<u>Losses</u>	<u>ments</u>	<u>Losses</u>	<u>Commit-</u>
						<u>ments</u>
Total loans outstanding at the end of the year (net of unearned fees)			<u>\$2,580,856</u>		<u>\$2,515,241</u>	<u>\$2,400,886</u>
Average total loans outstanding for the year (net of unearned fees)			<u>\$2,541,305</u>		<u>\$2,472,091</u>	<u>\$2,268,846</u>
Balance at beginning of year	<u>\$ 26,879</u>	<u>\$ 1,881</u>	<u>\$ 22,420</u>	<u>\$ 1,820</u>	<u>\$ 24,162</u>	<u>\$ 1,846</u>
Loans charged-off						
Real estate mortgage	6,644		2,660		1,611	
Commercial	14,236		6,214		5,141	
Installment	5,943		4,913		4,246	
Finance receivables	213		274		94	
Total loans charged-off	<u>27,036</u>		<u>14,061</u>		<u>11,092</u>	
Recoveries of loans previously charged-off						
Real estate mortgage	381		215		97	
Commercial	328		496		226	
Installment	1,629		1,526		1,195	
Finance receivables	8					
Total recoveries	<u>2,346</u>		<u>2,237</u>		<u>1,518</u>	
Net loans charged-off	24,690		11,824		9,574	
Additions to allowance charged to operating expense	43,105	55	16,283	61	7,832	(26)
Allowance on loans from businesses acquired						
Balance at end of year	<u>\$ 45,294</u>	<u>\$ 1,936</u>	<u>\$ 26,879</u>	<u>\$ 1,881</u>	<u>\$ 22,420</u>	<u>\$ 1,820</u>
Net loans charged-off as a percent of average loans outstanding (includes loans held for sale) for the year	.97%		.48%		.42%	
Allowance for loan losses as a percent of loans outstanding (includes loans held for sale) at the end of the year	1.75		1.07		.93	

[Table of Contents](#)

ITEM 1. BUSINESS — STATISTICAL DISCLOSURE (Continued)
 IV. SUMMARY OF LOAN LOSS EXPERIENCE (Continued)

	2004		2003	
	(dollars in thousands)			
Total loans outstanding at the end of the year (net of unearned fees)	\$2,125,238		\$1,607,697	
Average total loans outstanding for the year (net of unearned fees)	\$1,893,007		\$1,569,844	
	Loan Losses	Unfunded Commit- ments	Loan Losses	Unfunded Commit- ments
Balance at beginning of year	\$ 16,455	\$ 892	\$ 15,830	\$ 875
Loans charged-off				
Real estate mortgage	677		413	
Commercial	849		1,628	
Installment	3,194		2,412	
Finance receivables	112		83	
Total loans charged-off	4,832		4,536	
Recoveries of loans previously charged-off				
Real estate mortgage	39		115	
Commercial	190		216	
Installment	1,012		756	
Finance receivables				
Total recoveries	1,241		1,087	
Net loans charged-off	3,591		3,449	
Additions to allowance charged to operating expense	3,062	954	3,826	17
Allowance on loans from business acquired	8,236		248	
Balance at end of year	\$ 24,162	\$ 1,846	\$ 16,455	\$ 892
Net loans charged-off as a percent of average loans outstanding (includes loans held for sale) for the year	.19%		.22%	
Allowance for loan losses as a percent of loans outstanding (includes loans held for sale) at the end of the year	1.14		1.02	

The allowance for loan losses reflected above is a valuation allowance in its entirety and the only allowance available to absorb probable loan losses.

Further discussion of the provision and allowance for loan losses (a critical accounting policy) as well as non-performing loans, is presented in Management's Discussion and Analysis of Financial Condition and Results of Operations in our annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (as filed as exhibit 13 to this report on Form 10-K) is incorporated herein by reference.

[Table of Contents](#)

ITEM 1. BUSINESS — STATISTICAL DISCLOSURE (Continued)

IV. SUMMARY OF LOAN LOSS EXPERIENCE (Continued)

(B) We have allocated the allowance for loan losses to provide for the possibility of losses being incurred within the categories of loans set forth in the table below. The amount of the allowance that is allocated and the ratio of loans within each category to total loans at December 31 follows:

	2007		2006		2005	
	Allowance Amount	Percent of Loans to Total Loans	Allowance Amount	Percent of Loans to Total Loans	Allowance Amount	Percent of Loans to Total Loans
	(dollars in thousands)					
Commercial	\$ 27,829	41.3%	\$ 15,010	43.1%	\$ 11,735	42.9%
Real estate mortgage	4,657	35.2	1,645	35.7	1,156	36.7
Installment	3,224	14.3	2,469	13.9	2,835	12.7
Finance receivables	475	9.2	292	7.3	293	7.7
Unallocated	9,109		7,463		6,401	
Total	<u>\$ 45,294</u>	<u>100.0%</u>	<u>\$ 26,879</u>	<u>100.0%</u>	<u>\$ 22,420</u>	<u>100.0%</u>

	2004		2003	
	Allowance Amount	Percent of Loans to Total Loans	Allowance Amount	Percent of Loans to Total Loans
	(dollars in thousands)			
Commercial	\$ 13,640	43.8%	\$ 8,088	37.6%
Real estate mortgage	988	38.2	442	44.4
Installment	2,769	12.5	1,299	14.6
Finance receivables	394	5.5	349	3.4
Unallocated	6,371		6,277	
Total	<u>\$ 24,162</u>	<u>100.0%</u>	<u>\$ 16,455</u>	<u>100.0%</u>

Table of Contents

ITEM 1. BUSINESS — STATISTICAL DISCLOSURE (Continued)

V. DEPOSITS

The following table sets forth average deposit balances and the weighted-average rates paid thereon for the years ended December 31:

	2007		2006		2005	
	Average Balance	Rate	Average Balance	Rate	Average Balance	Rate
	(dollars in thousands)					
Non-interest bearing demand	\$ 300,886		\$ 279,279		\$ 283,670	
Savings and NOW	971,807	1.93%	864,528	1.57%	871,599	0.96%
Time deposits	1,439,177	4.88	1,405,850	4.32	1,087,830	3.09
Total	<u>\$2,711,870</u>	3.28%	<u>\$2,549,657</u>	2.91%	<u>\$2,243,099</u>	1.87%

The following table summarizes time deposits in amounts of \$100,000 or more by time remaining until maturity at December 31, 2007:

	(in thousands)
Three months or less	\$ 83,657
Over three through six months	86,488
Over six months through one year	33,718
Over one year	14,740
Total	<u>\$ 218,603</u>

VI. RETURN ON EQUITY AND ASSETS

The ratio of net income to average shareholders' equity and to average total assets, and certain other ratios, for the years ended December 31 follow:

	2007	2006	2005	2004	2003
Income from continuing operations as a percent of					
Average common equity	3.96%	13.06%	18.63%	20.30%	24.47%
Average total assets	0.31	0.99	1.42	1.48	1.66
Net income as a percent of					
Average common equity	4.12	12.82	19.12	19.42	24.89
Average total assets	0.32	0.97	1.45	1.42	1.69
Dividends declared per share as a percent of diluted net income per share	186.67	54.55	36.04	35.93	31.18
Average shareholders' equity as a percent of average total assets	7.72	7.60	7.61	7.31	6.80

Additional performance ratios are set forth in Selected Consolidated Financial Data in our annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (as filed as exhibit 13 to this report on Form 10-K) is incorporated herein by reference. Any significant changes in the current trend of the above ratios are reviewed in Management's Discussion and Analysis of Financial Condition and Results of Operations in our annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (as filed as exhibit 13 to this report on Form 10-K) is incorporated herein by reference.

VII. SHORT-TERM BORROWINGS

Short-term borrowings are discussed in note 9 to the consolidated financial statements incorporated herein by reference in Item 8, Part II of this report.

ITEM 1A. RISK FACTORS

We have credit risk inherent in our asset portfolios, and our allowance for loan losses may not be sufficient to cover actual loan losses. Our loan customers may not repay their loans according to their respective terms, and the collateral securing the payment of these loans may be insufficient to assure repayment. We may experience significant credit losses which could have a material adverse effect on our operating results. We make various assumptions and judgments about the collectibility of our loan portfolio, including the creditworthiness of our borrowers and the value of the real estate and other assets serving as collateral for the repayment of many of our loans. In determining the size of the allowance for loan losses, we rely on our experience and our evaluation of current economic conditions. If our assumptions or judgments prove to be incorrect, our current allowance for loan losses may not be sufficient to cover certain loan losses inherent in our loan portfolio, and adjustments may be necessary to account for different economic conditions or adverse developments in our loan portfolio. Material additions to our allowance would materially decrease our net income.

In the near term, our strategy is to continue to expand our commercial lending activities in the markets in which we currently operate. We may also pursue opportunities to expand into new markets outside our traditional markets by establishing offices staffed by commercial loan officers who come to us from other commercial banks in these new markets. We cannot be sure that our loan loss experience with any new borrowers in these newer markets will be consistent with our loan loss experience in our traditional markets. Our actual loan loss experience in these markets may cause us to increase our reserves.

In addition, federal and state regulators periodically review our allowance for loan losses and may require us to increase our provision for loan losses or recognize additional loan charge-offs. Any increase in our allowance for loan losses or loan charge-offs required by these regulatory agencies could have a material adverse effect on our results of operations and financial condition.

In particular during 2007 and 2006 our level of non-performing loans, net loan charge-offs, loan delinquencies and provision for loan losses all increased over the prior years.

We have credit risk inherent in our securities portfolio. We maintain diversified securities portfolios, which include obligations of the U.S. Treasury and government-sponsored agencies as well as securities issued by states and political subdivisions, mortgage-backed securities, and asset-backed securities. We also invest in capital securities, which include preferred stocks and trust preferred securities. We seek to limit credit losses in our securities portfolios by generally purchasing only highly rated securities (rated "AA" or higher by a major debt rating agency) or by conducting significant due diligence on the issuer for unrated securities. However, we may, in the future, experience losses in our securities portfolio which may result in charges that could materially adversely affect our results of operations.

The operation of our warranty payment plan business is relatively new to us, involves unique operational risks, and could expose us to significant losses. One of our subsidiaries, Mepco Finance Corporation, is engaged in the business of providing payment plans to consumers to purchase vehicle warranties on a national basis. The receivables generated in this business involve a different, and generally higher, level of risk of delinquency or collection than generally associated with the loan portfolios of our Bank. Mepco also faces unique operational and internal control challenges due to the relatively rapid turnover of its portfolio and high volume of new payment plans.

We acquired Mepco in April of 2003 and therefore have only limited experience in operating a finance company of this nature. Our future performance may be adversely affected if we fail to successfully manage Mepco. Mepco's business is highly specialized, and its success will depend largely on the continued services of its executives and other key employees familiar with its business.

In addition, because financing in this market is conducted primarily through relationships with unaffiliated automobile warranty administrators and because the customers are located nationwide, risk management and general supervisory oversight is generally more difficult than in our Bank. The risk of third party fraud is also higher as a result of these factors. Acts of fraud are difficult to detect and deter, and we cannot assure investors that the risk management procedures and controls will prevent losses from fraudulent activity. Although we have an internal control system at Mepco, we may be exposed to the risk of significant loss in this business.

ITEM 1A. RISK FACTORS (continued)

Our mortgage-banking revenues are susceptible to substantial variations dependent largely upon factors that we do not control, such as market interest rates. A meaningful portion of our revenues are derived from gains on the sale of real estate mortgage loans. These net gains primarily depend on the volume of loans we sell, which in turn depends on our ability to originate real estate mortgage loans and the demand for fixed-rate obligations and other loans that are outside of our established interest-rate risk parameters. Net gains on real estate mortgage loans are also dependent upon economic and competitive factors as well as our ability to effectively manage exposure to changes in interest rates. Consequently, they can often be a volatile part of our overall revenues. As we have experienced in the last two years, as market interest rates continue to stabilize and/or rise, our level of mortgage loan refinancing activity has declined, resulting in lower levels of real estate mortgage loan originations, sales, and gains on such sales.

Fluctuations in interest rates could reduce our profitability. We realize income primarily from the difference between interest earned on loans and investments and the interest paid on deposits and borrowings. Our interest income and interest expense are affected by general economic conditions and by the policies of regulatory authorities. While we have taken measures intended to manage the risks of operating in a changing interest rate environment, there can be no assurance that these measures will be effective in avoiding undue interest rate risk. We expect that we will periodically experience “gaps” in the interest rate sensitivities of our assets and liabilities, meaning that either our interest-bearing liabilities will be more sensitive to changes in market interest rates than our interest-earning assets, or vice versa. In either event, if market interest rates should move contrary to our position, this “gap” will work against us, and our earnings may be negatively affected.

We are unable to predict fluctuations of market interest rates, which are affected by, among other factors, changes in the following:

- inflation or deflation rates;
- levels of business activity;
- recession;
- unemployment levels;
- money supply;
- domestic or foreign events; and
- instability in domestic and foreign financial markets.

Changes in accounting standards could impact our reported earnings. Financial accounting and reporting standards are periodically changed by the Financial Accounting Standards Board (FASB), the SEC, and other regulatory authorities. Such changes affect how we are required to prepare and report our consolidated financial statements. These changes are often hard to predict and may materially impact our reported financial condition and results of operations. In some cases, we may be required to apply a new or revised standard retroactively, resulting in the restatement of prior period financial statements.

Our operations may be adversely affected if we are unable to secure adequate funding; our use of wholesale funding sources exposes us to liquidity risk and potential earnings volatility. We rely on wholesale funding, including our revolving credit facility, Federal Home Loan Bank borrowings, and brokered deposits, to augment our core deposits to fund our business. Because wholesale funding sources are affected by general market conditions, the availability of funding from wholesale lenders may be dependent on the confidence these investors have in our commercial and consumer finance operations. The continued availability to us of these funding sources is uncertain, and brokered deposits may be difficult for us to retain or replace at attractive rates as they mature. Our liquidity will be constrained if we are unable to renew our wholesale funding sources or if adequate financing is not available in the future at acceptable rates of interest or at all. We may not have sufficient liquidity to continue to fund new loans, and we may need to liquidate loans or other assets unexpectedly, in order to repay obligations as they mature.

We rely heavily on our management team, and the unexpected loss of key managers may adversely affect our operations. Our success to date has been influenced strongly by our ability to attract and to retain senior management experienced in banking and financial services. Our ability to retain executive officers and the current management teams of each of our lines of business will continue to be important to successful implementation of our strategies. We do not have employment or non-compete agreements with any of these key employees. The

Table of Contents

ITEM 1A. RISK FACTORS (continued)

unexpected loss of services of any key management personnel, or the inability to recruit and retain qualified personnel in the future, could have an adverse effect on our business and financial results.

Competition with other financial institutions could adversely affect our profitability. We face vigorous competition from banks and other financial institutions, including savings and loan associations, savings banks, finance companies, and credit unions. A number of these banks and other financial institutions have substantially greater resources and lending limits, larger branch systems, and a wider array of banking services. To a limited extent, we also compete with other providers of financial services, such as money market mutual funds, brokerage firms, consumer finance companies, and insurance companies, which are not subject to the same degree of regulation as that imposed on bank holding companies. As a result, these non-bank competitors may have an advantage over us in providing certain services, and this competition may reduce or limit our margins on banking services, reduce our market share, and adversely affect our results of operations and financial condition.

Changes in economic conditions could adversely affect our loan portfolio. Our success depends to a great extent upon the general economic conditions in Michigan's lower peninsula. We have in general experienced a slowing economy in Michigan since 2001. Unlike larger banks that are more geographically diversified, we provide banking services to customers primarily in Michigan's lower peninsula. Our loan portfolio, the ability of the borrowers to repay these loans and the value of the collateral securing these loans will be impacted by local economic conditions.

An economic slowdown could have many adverse consequences, including the following:

- Loan delinquencies may increase;
- Problem assets and foreclosures may increase;
- Demand for our products and services may decline; and
- Collateral for our loans may decline in value, in turn reducing customers' borrowing power and reducing the value of assets and collateral associated with existing loans.

In particular during 2007 and 2006 our level of non-performing loans, net loan charge-offs, loan delinquencies and provision for loan losses all increased over the prior years.

We may be unable to maintain our historical growth rate, which may adversely impact our results of operation and financial condition. To achieve our growth, we have opened additional branches and acquired other financial institutions and branches. We may be unable to sustain our historical rate of growth or may not even be able to grow at all, and we may encounter difficulties obtaining the funding and capital necessary to support our growth. Various factors, such as economic conditions, competition, and regulatory considerations, may impede or prohibit the opening of new branch offices. In addition, we may have difficulty identifying suitable financial institutions and other non-banking entities that we desire to acquire that are available for sale. Further, our inability to attract and retain experienced bankers may adversely affect our internal growth. A significant decrease in our historical rate of growth may adversely impact our results of operations and financial condition.

We operate in a highly regulated environment and may be adversely affected by changes in federal and local laws and regulations. We are subject to extensive regulation, supervision, and examination by federal and state banking authorities. Any change in applicable regulations or federal or state legislation could have a substantial impact on us and our banks and their operations. Additional legislation and regulations may be enacted or adopted in the future that could significantly affect our powers, authority, and operations, which could increase our costs of doing business and, as a result, give an advantage to our competitors who may not be subject to similar legislative and regulatory requirements. Further, regulators have significant discretion and power to prevent or remedy unsafe or unsound practices or violations of laws by banks and bank holding companies in the performance of their supervisory and enforcement duties. The exercise of regulatory power may have a negative impact on our results of operations and financial condition.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

ITEM 2. PROPERTIES

We and our Bank operate a total of 125 facilities in Michigan and 1 facility in Chicago, Illinois. The individual properties are not materially significant to us or our Bank's business or to the consolidated financial statements.

With the exception of the potential remodeling of certain facilities to provide for the efficient use of work space or to maintain an appropriate appearance, each property is considered reasonably adequate for current and anticipated needs.

ITEM 3. LEGAL PROCEEDINGS

Due to the nature of our business, we are often subject to numerous legal actions. These legal actions, whether pending or threatened, arise through the normal course of business and are not considered unusual or material.

In May 2004, we received an unsolicited anonymous letter regarding certain business practices at Mepco, which was acquired in April 2003 and is now a wholly-owned subsidiary of Independent Bank. We processed this letter in compliance with our Policy Regarding the Resolution of Reports on the Company's Accounting, Internal Controls and Other Business Practices. Under the direction of our Audit Committee, special legal counsel was engaged to investigate the matters raised in the anonymous letter. This investigation was completed during the first quarter of 2005 and we have determined that any amounts or issues relating to the period after our April 2003 acquisition of Mepco were not significant. The terms of the agreement under which we acquired Mepco, obligated the former shareholders of Mepco to indemnify us for existing and resulting damages and liabilities from pre-acquisition activities at Mepco.

The potential amount of liability related to periods prior to our April 2003 acquisition date has been determined to not exceed approximately \$4.0 million. This potential liability primarily encompasses funds that may be due to former customers of Mepco related to loan overpayments or unclaimed funds that may be subject to escheatment. Prior to our acquisition, Mepco had erroneously recorded these amounts as revenue over a period of several years. The final liability may, however, be less, depending on the facts related to each loan account, the application of the law to those facts and the applicable state escheatment requirements for unclaimed funds. In the second quarter of 2004 we recorded a liability of \$2.7 million with a corresponding charge to earnings (included in non-interest expenses) for potential amounts due to third parties (either former loan customers or to states for the escheatment of unclaimed funds). We have been engaged in a process of reviewing individual account records at Mepco to determine the appropriate amount (if any) due to a customer. As of December 31, 2007 we had sent out approximately \$2.6 million as a result of this review process and \$1.4 million remains accrued at that date.

On March 16, 2006, we entered into a settlement agreement with the former shareholders of Mepco, (the "Former Shareholders") and Edward, Paul, and Howard Walder (collectively referred to as the "Walders") for purposes of resolving and dismissing all pending litigation between the parties. Under the terms of the settlement, on April 3, 2006, the Former Shareholders paid us a sum of \$2.8 million, half of which was paid in the form of cash and half of which was paid in shares of our common stock. In return, we released 90,766 shares of Independent Bank Corporation common stock held pursuant to an escrow agreement among the parties that was previously entered into for the purpose of funding certain contingent liabilities that were, in part, the subject of the pending litigation. As a result of settlement of the litigation, we recorded other income of \$2.8 million and an additional claims expense of approximately \$1.7 million (related to the release of the shares held in escrow) in the first quarter of 2006.

The settlement covers both the claim filed by the Walders against Independent Bank Corporation and Mepco in the Circuit Court of Cook County, Illinois, as well as the litigation filed by Independent Bank Corporation and Mepco against the Walders in the Ionia County Circuit Court of Michigan.

As permitted under the terms of the merger agreement under which we acquired Mepco, on April 3, 2006, we paid the accelerated earn-out payments for the last three years of the performance period ending April 30, 2008. Those payments totaled approximately \$8.9 million. Also, under the terms of the merger agreement, the second year of the earn out for the year ended April 30, 2005, in the amount of \$2.7 million was paid on March 21, 2006. As a result of the settlement and these payments, no future payments are due under the terms of the merger agreement under which we acquired Mepco.

[Table of Contents](#)

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not applicable.

Table of Contents

ADDITIONAL ITEM — EXECUTIVE OFFICERS

Our executive officers are appointed annually by our Board of Directors at the meeting of Directors preceding the Annual Meeting of Shareholders. There are no family relationships among these officers and/or our Directors nor any arrangement or understanding between any officer and any other person pursuant to which the officer was elected.

The following sets forth certain information with respect to our executive officers at March 9, 2007.

<u>Name (Age)</u>	<u>Position</u>	<u>First elected as an executive officer</u>
Michael M. Magee, Jr. (52)	President, Chief Executive Officer and Director	1993
Robert N. Shuster (50)	Executive Vice President and Chief Financial Officer	1999
Stefanie M. Kimball (48)	Executive Vice President and Chief Lending Officer	2007
William B. Kessel (43)	Executive Vice President and Chief Operating Officer	2004
David C. Reglin (48)	Executive Vice President, Retail Banking	1998
Peter R. Graves (50)	Senior Vice President, Chief Information Officer	1999
Richard E. Butler (56)	Senior Vice President, Operations	1998
James J. Twarozynski (42)	Senior Vice President, Controller	2002

Prior to being named as President and Chief Executive Officer on January 1, 2005, Mr. Magee was Executive Vice President and COO since 2004 and prior to that was President and Chief Executive Officer of Independent Bank since 1993.

Prior to being named Executive Vice President and Chief Lending Officer in 2007, Ms. Kimball was a Senior Vice President at Comerica Incorporated since 1998.

Prior to being named Executive Vice President and Chief Operations Officer in 2007, Mr. Kessel was President and Chief Executive Officer of Independent Bank since 2004 and was Senior Vice President since 1996.

Table of Contents

PART II.

ITEM 5. MARKET FOR OUR COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The information set forth under the caption “Quarterly Summary” in our annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (as filed as exhibit 13 to this report on Form 10-K) is incorporated herein by reference. Information under the caption “Shareholder Return Performance Graph” in our definitive proxy statement, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders is incorporated by reference. Information under the caption “Shareholder Return Performance Graph” in our definitive proxy statement is not deemed to be filed with the Securities and Exchange Commission.

The following table shows certain information relating to purchases of common stock for the three-months ended December 31, 2007 pursuant to our share repurchase plan:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of a Publicly Announced Plan ⁽²⁾	Remaining Number of Shares Authorized for Purchase Under the Plan
October 2007 ⁽¹⁾	1,314	\$10.56	1,314	
November 2007				
December 2007				
Total	1,314	\$10.56	1,314	0

(1) All of the shares purchased were used to fund our Deferred Compensation and Stock Purchase Plan for Non-employee Directors.

(2) Shares were purchased pursuant to a stock repurchase plan authorizing the purchase up to 750,000 shares of our common stock. The repurchase plan expired on December 31, 2007.

ITEM 6. SELECTED FINANCIAL DATA

The information set forth under the caption “Selected Consolidated Financial Data” in our annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (as filed as exhibit 13 to this report on Form 10-K) is incorporated herein by reference.

ITEM 7. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information set forth under the caption “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (as filed as exhibit 13 to this report on Form 10-K) is incorporated herein by reference.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information set forth in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” under the caption “Asset/liability management” in our annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (as filed as exhibit 13 to this report on Form 10-K) is incorporated herein by reference.

PART II.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The following consolidated financial statements, management’s report on internal controls, and the independent auditor’s report are set forth in our annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (as filed as exhibit 13 to this report on Form 10-K) is incorporated herein by reference.

Management’s Annual Report on Internal Control Over Financial Reporting
Report of Independent Registered Public Accounting Firm

Consolidated Statements of Financial Condition at
December 31, 2007 and 2006

Consolidated Statements of Operations for the years ended
December 31, 2007, 2006 and 2005

Consolidated Statements of Shareholders’ Equity
for the years ended December 31, 2007, 2006 and 2005

Consolidated Statements of Comprehensive Income
for the years ended December 31, 2007, 2006 and 2005

Consolidated Statements of Cash Flows for the years ended
December 31, 2007, 2006 and 2005

Notes to Consolidated Financial Statements

The supplementary data required by this item set forth under the caption “Quarterly Financial Data” in our annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (as filed as exhibit 13 to this report on Form 10-K) is incorporated herein by reference.

The portions of our annual report, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (as filed as exhibit 13 to this report on Form 10-K) which are not specifically incorporated by reference as part of this Form 10-K are not deemed to be a part of this report.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None

ITEM 9A. CONTROLS AND PROCEDURES

1. Evaluation of Disclosure Controls and Procedures. With the participation of management, our chief executive officer and chief financial officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a – 15e and 15d – 15e) as of the year ended December 31, 2007 (the “Evaluation Date”), have concluded that, as of such date, our disclosure controls and procedures were effective.
2. Management’s Annual Report on Internal Control Over Financial Reporting under Item 8 hereof is included in the 2007 Annual Report under the caption “Management’s Annual Report on Internal Control over Financial Reporting” and is incorporated herein by reference. The Company’s independent registered public accounting firm’s attestation report on our internal control over financial reporting is also included in the 2007 Annual Report under the caption “Report of Independent Registered Public Accounting Firm” under item 8 hereof and is incorporated herein by reference.

ITEM 9A. CONTROLS AND PROCEDURES (continued)

3. There were no changes in our internal control over financial reporting during the quarter ended December 31, 2007, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

ITEM 9B. OTHER INFORMATION

None.

PART III.

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

DIRECTORS — The information with respect to our Directors, set forth under the captions “Election of Directors” and “Section 16(a) Beneficial Ownership Reporting Compliance” in our definitive proxy statement, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders is incorporated herein by reference.

EXECUTIVE OFFICERS — Reference is made to additional item under Part I of this report on Form 10-K.

CODE OF ETHICS — We have adopted a Code of Ethics for our Chief Executive Officer and Senior Financial Officers. A copy of our Code of Ethics is posted on our website at www.ibcp.com, under Investor Relations, and a printed copy is available upon request by writing to our Chief Financial Officer, Independent Bank Corporation, P.O. Box 491, Ionia, Michigan 48846.

CORPORATE GOVERNANCE – Information relating to certain functions and the composition of our board committees, set forth under the caption “Board Committees Functions” in our definitive proxy statement, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders is incorporated herein by reference.

ITEM 11. EXECUTIVE COMPENSATION

The information set forth under the captions “Executive Compensation”, “Compensation of Directors” and “Compensation Committee Report” in our definitive proxy statement, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders is incorporated herein by reference. Information under the caption “Compensation Committee Report” in our definitive proxy statement is not deemed to be filed with the Securities and Exchange Commission.

[Table of Contents](#)

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information set forth under the captions “Voting Securities and Record Date”, “Election of Directors” and “Securities Ownership of Management” in our definitive proxy statement, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders is incorporated herein by reference.

We maintain certain equity compensation plans under which our common stock is authorized for issuance to employees and directors, including our Non-employee Director Stock Option Plan, Employee Stock Option Plan and Long-Term Incentive Plan.

The following sets forth certain information regarding our equity compensation plans as of December 31, 2007.

Plan Category	(a) Number of securities to be issued upon exercise of outstanding options, warrants and rights	(b) Weighted-average exercise price of outstanding options, warrants and rights	(c) Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by security holders	1,659,000	\$ 19.55	273,000
Equity compensation plan not approved by security holders	None		None

PART III.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information set forth under the captions “Transactions Involving Management” and “Determination of Independence of Board Members” in our definitive proxy statement, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders is incorporated herein by reference.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information set forth under the caption “Disclosure of Fees Paid to our Independent Auditors” in our definitive proxy statement, to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders is incorporated herein by reference.

PART IV.

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) 1. Financial Statements

All of our financial statements are incorporated herein by reference as set forth in the annual report to be delivered to shareholders in connection with the April 29, 2008 Annual Meeting of Shareholders (filed as exhibit 13 to this report on Form 10-K.)

2. Exhibits (Numbered in accordance with Item 601 of Regulation S-K) The Exhibit Index is located on the final page of this report on Form 10-K.

[Table of Contents](#)

SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, we have duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, dated March 5, 2008.

INDEPENDENT BANK CORPORATION

/s/ Michael M. Magee, Jr. Michael M. Magee, Jr., President and Chief Executive Officer
(Principal Executive Officer)

/s/ Robert N. Shuster Robert N. Shuster, Executive Vice President and Chief Financial Officer
(Principal Financial Officer)

/s/ James J. Twarozynski James J. Twarozynski, Senior Vice President and Controller
(Principal Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on our behalf and in the capacities and on the dates indicated. Each director whose signature appears below hereby appoints Michael M. Magee, Jr. and Robert N. Shuster and each of them severally, as his or her attorney-in-fact, to sign in his or her name and on his or her behalf, as a director, and to file with the Commission any and all amendments to this Report on Form 10-K.

Donna J. Banks, Director	<u>/s/ Donna J. Banks</u>	March 8, 2008
Jeffrey A. Bratsburg, Director	<u>/s/ Jeffrey A. Bratsburg</u>	March 9, 2008
Stephen L. Gulis, Jr., Director	<u>/s/ Stephen L. Gulis, Jr.</u>	March 10, 2008
Terry L. Haske, Director	<u>/s/ Terry L. Haske</u>	March 7, 2008
Robert L. Hetzler, Director	<u>/s/ Robert L. Hetzler</u>	March 7, 2008
Michael M. Magee, Jr., Director	<u>/s/ Michael M. Magee, Jr.</u>	March 5, 2008
Clarke B. Maxson, Director	<u>/s/ Clarke B. Maxson</u>	March 8, 2008
James E. McCarty, Director	<u>/s/ James E. McCarty</u>	March 7, 2008
Charles A. Palmer, Director	<u>/s/ Charles A. Palmer</u>	March 11, 2008
Charles C. Van Loan, Director	<u>/s/ Charles C. Van Loan</u>	March 5, 2008

EXHIBIT INDEX

Exhibit number and description

EXHIBITS FILED HEREWITH

- 13 Annual report, relating to the April 29, 2008 Annual Meeting of Shareholders. This annual report will be delivered to our shareholders in compliance with Rule 14(a)-3 of the Securities Exchange Act of 1934, as amended.
- 21 List of Subsidiaries.
- 23 Consent of Independent Registered Public Accounting Firm (Crowe Chizek and Company LLC)
- 24 Power of Attorney (Included on page 27).
- 31.1 Certificate of the Chief Executive Officer of Independent Bank Corporation pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certificate of the Chief Financial Officer of Independent Bank Corporation pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certificate of the Chief Executive Officer of Independent Bank Corporation pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certificate of the Chief Financial Officer of Independent Bank Corporation pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

EXHIBITS INCORPORATED BY REFERENCE

- 3.1 Restated Articles of Incorporation (incorporated herein by reference to Exhibit 3(i) to our report on Form 10-Q for the quarter ended June 30, 1994).
- 3.1(a) Amendments to Article III and Article VI of the Articles of Incorporation (incorporated herein by reference to Exhibit 3.1(a) to our report on Form 10-K for the year ended December 31, 2000).
- 3.2 Amended and Restated Bylaws (incorporated herein by reference to Exhibit 3(ii) to our report on Form 10-Q for the quarter ended June 30, 1994).
- 4.1 Certificate of Trust of IBC Capital Finance II dated February 26, 2003 (incorporated herein by reference to Exhibit 4.1 to our report on Form 10-Q for the quarter ended March 31, 2003).
- 4.2 Amended and Restated Trust Agreement of IBC Capital Finance II dated March 19, 2003 (incorporated herein by reference to Exhibit 4.2 to our report on Form 10-Q for the quarter ended March 31, 2003).
- 4.3 Preferred Securities Certificate of IBC Capital Finance II dated March 19, 2003 (incorporated herein by reference to Exhibit 4.3 to our report on Form 10-Q for the quarter ended March 31, 2003).
- 4.4 Preferred Securities Guarantee Agreement dated March 19, 2003 (incorporated herein by reference to Exhibit 4.4 to our report on Form 10-Q for the quarter ended March 31, 2003).
- 4.5 Agreement as to Expenses and Liabilities dated March 19, 2003 (incorporated herein by reference to Exhibit 4.5 to our report on Form 10-Q for the quarter ended March 31, 2003).
- 4.6 Indenture dated March 19, 2003 (incorporated herein by reference to Exhibit 4.6 to our report on Form 10-Q for the quarter ended March 31, 2003).

[Table of Contents](#)

EXHIBIT INDEX (Continued)

- 4.7 8.25% Junior Subordinated Debenture of Independent Bank Corporation dated March 19, 2003 (incorporated herein by reference to Exhibit 4.6 to our report on Form 10-Q for the quarter ended March 31, 2003).
- 10.1* Deferred Benefit Plan for Directors (incorporated herein by reference to Exhibit 10(C) to our report on Form 10-K for the year ended December 31, 1984).
- 10.2 The form of Indemnity Agreement approved by our shareholders at its April 19, 1988 Annual Meeting, as executed with all of the Directors of the Registrant (incorporated herein by reference to Exhibit 10(F) to our report on Form 10-K for the year ended December 31, 1988).
- 10.3* Non-Employee Director Stock Option Plan, as amended, approved by our shareholders at its April 15, 1997 Annual Meeting (incorporated herein by reference to Exhibit 4 to our Form S-8 Registration Statement dated July 28, 1997, filed under registration No. 333-32269).
- 10.4* Employee Stock Option Plan, as amended, approved by our shareholders at its April 17, 2000 Annual Meeting (incorporated herein by reference to Exhibit 4 to our Form S-8 Registration Statement dated October 8, 2000, filed under registration No. 333-47352).
- 10.5 The form of Management Continuity Agreement as executed with executive officers and certain senior managers (incorporated herein by reference to Exhibit 10 to our report on Form 10-K for the year ended December 31, 1998).
- 10.6* Independent Bank Corporation Long-term Incentive Plan, as amended through April 26, 2005, (incorporated herein by reference to Exhibit 10 to our report on Form 10-K for the year ended December 31, 2005).

* Represents a compensation plan.

[\(Back To Top\)](#)

Section 2: EX-13 (ANNUAL REPORT)

CONTENTS

<u>Selected Consolidated Financial Data</u>	8
<u>Management's Discussion and Analysis</u>	9
<u>Management's Annual Report on Internal Control Over Financial Reporting</u>	32
<u>Report of Independent Registered Public Accounting Firm</u>	33
<u>Consolidated Financial Statements</u>	34
<u>Notes to Consolidated Financial Statements</u>	38
<u>Quarterly Data</u>	76
<u>Senior Officers and Directors</u>	77

SELECTED CONSOLIDATED FINANCIAL DATA

	Year Ended December 31,				
	2007	2006	2005	2004	2003
(Dollars in thousands, except per share amounts)					
SUMMARY OF OPERATIONS					
Interest income	\$ 223,254	\$ 216,895	\$ 193,035	\$ 154,226	\$ 134,361
Interest expense	102,663	93,698	63,099	42,990	43,481
Net interest income	120,591	123,197	129,936	111,236	90,880
Provision for loan losses	43,160	16,344	7,806	4,016	3,843
Net gains on the sale of real estate mortgage loans	4,317	4,593	5,370	5,956	16,269
Other non-interest income	42,828	40,257	37,456	32,304	26,251
Non-interest expenses	115,724	106,216	101,785	90,455	79,281
Income from continuing operations before income tax	8,852	45,487	63,171	55,025	50,276
Income tax expense (benefit)	(1,103)	11,662	17,466	14,713	13,322
Income from continuing operations	9,955	33,825	45,705	40,312	36,954
Discontinued operations, net of tax	402	(622)	1,207	(1,754)	638
Net income	<u>\$ 10,357</u>	<u>\$ 33,203</u>	<u>\$ 46,912</u>	<u>\$ 38,558</u>	<u>\$ 37,592</u>
PER COMMON SHARE DATA (1)					
Income from continuing operations					
Basic	\$ 0.44	\$ 1.48	\$ 1.96	\$ 1.79	\$ 1.71
Diluted	0.44	1.45	1.92	1.75	1.67
Net income					
Basic	\$ 0.46	\$ 1.45	\$ 2.01	\$ 1.71	\$ 1.74
Diluted	0.45	1.43	1.97	1.67	1.70
Cash dividends declared	0.84	0.78	0.71	0.60	0.53
Book value	10.62	11.29	10.75	9.86	7.53
SELECTED BALANCES					
Assets	\$3,276,082	\$3,429,898	\$3,355,848	\$3,094,027	\$2,361,014
Loans	2,546,896	2,483,395	2,372,317	2,086,482	1,575,055
Allowance for loan losses	45,294	26,879	22,420	24,162	16,455
Deposits	2,505,127	2,602,791	2,474,239	2,063,707	1,621,086
Shareholders' equity	240,502	258,167	248,259	230,292	162,216
Long-term debt	1,000	3,000	5,000	7,000	
SELECTED RATIOS					
Tax equivalent net interest income to average interest earning assets	4.26%	4.41%	4.85%	4.89%	4.80%
Income from continuing operations to Average equity	3.96	13.06	18.63	20.30	24.47
Average assets	0.31	0.99	1.42	1.48	1.66
Net income to					
Average equity	4.12	12.82	19.12	19.42	24.89
Average assets	0.32	0.97	1.45	1.42	1.69
Average shareholders' equity to average assets	7.72	7.60	7.61	7.31	6.80
Tier 1 capital to average assets	7.44	7.62	7.40	7.36	7.91
Non-performing loans to Portfolio Loans	3.03	1.58	0.70	0.69	0.76

(1) Per share data has been adjusted for 5% stock dividends in 2006 and 2005.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Any statements in this document that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as "expect," "believe," "intend," "estimate," "project," "may" and similar expressions are intended to identify forward-looking statements. These forward-looking statements are predicated on management's beliefs and assumptions based on information known to Independent Bank Corporation's management as of the date of this document and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of Independent Bank Corporation's management for future or past operations, products or services, and forecasts of the Company's revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries, and estimates of credit quality trends. Such statements reflect the view of Independent Bank Corporation's management as of this date with respect to future events and are not guarantees of future performance; involve assumptions and are subject to substantial risks and uncertainties, such as the changes in Independent Bank Corporation's plans, objectives, expectations and intentions. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, the Company's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences are changes in interest rates, changes in the accounting treatment of any particular item, the results of regulatory examinations, changes in industries where the Company has a concentration of loans, changes in the level of fee income, changes in general economic conditions and related credit and market conditions, and the impact of regulatory responses to any of the foregoing. Forward-looking statements speak only as of the date they are made. Independent Bank Corporation does not undertake to update forward-looking statements to reflect facts; circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this document, Independent Bank Corporation claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

The following section presents additional information to assess the financial condition and results of operations of Independent Bank Corporation and its subsidiaries. This section should be read in conjunction with the consolidated financial statements and the supplemental financial data contained elsewhere in this annual report. We also encourage you to read our Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission. That report includes a list of risk factors that you should consider in connection with any decision to buy or sell our securities.

RESULTS OF OPERATIONS

Summary. Income from continuing operations totaled \$10.0 million in 2007 compared to \$33.8 million in 2006 and \$45.7 million in 2005. Net income totaled \$10.4 million in 2007 compared to \$33.2 million in 2006 and \$46.9 million in 2005. The decline in income from continuing operations and in net income is due primarily to a decline in net interest income and an increase in the provision for loan losses and increases in certain components of non-interest expense.

On January 15, 2007, Mepco Insurance Premium Financing, Inc., now known as Mepco Finance Corporation ("Mepco"), a wholly-owned subsidiary of IBC, sold substantially all of its assets related to the insurance premium finance business to Premium Financing Specialists, Inc. ("PFS"). Mepco continues to own and operate its warranty payment plan business. The assets, liabilities and operations of Mepco's insurance premium finance business have been reclassified as discontinued operations and all periods presented have been restated for this reclassification.

We completed the acquisition of ten branches with total deposits of approximately \$241.4 million from TCF National Bank on March 23, 2007 (the "branch acquisition"). These branches are located in or near Battle Creek, Bay City and Saginaw, Michigan. As a result of this transaction, we received \$210.1 million of cash. We used the proceeds from this transaction primarily to payoff higher costing short term borrowings and brokered certificates of deposit ("Brokered CD's"). The acquisition of these branches resulted in an increase in non-interest income, particularly service charges on deposit accounts and VISA check card interchange income during the last nine months of 2007. However, non-interest expenses also increased due to compensation and benefits for the employees at these branches as well as occupancy, furniture and equipment, data processing, communications, supplies and

advertising expenses. As is customary in branch acquisitions, the purchase price (\$28.1 million) was based on acquired deposit balances. We also reimbursed the seller \$0.2 million for certain transaction related costs. Approximately \$10.8 million of the premium paid was recorded as deposit customer relationship value, including core deposit value and will be amortized over 15 years (the remainder of the premium paid was recorded as goodwill). The branch acquisition has resulted in an increase in the amount of amortization of intangible assets. We also incurred other transaction costs (primarily investment banking fees, legal fees, severance costs and data processing conversion fees) of approximately \$0.8 million, of which \$0.5 million was capitalized as part of the acquisition price and \$0.3 million was expensed. In addition, the transaction included \$3.7 million for the personal property and real estate associated with these branches.

In September 2007 we completed the consolidation of our four bank charters into one. The primary reasons for this bank consolidation were:

- To better streamline our operations and corporate governance structure;
- To enhance our risk management processes, particularly credit risk management through more centralized credit management functions;
- To allow for more rapid development and deployment of new products and services; and
- To improve productivity and resource utilization leading to lower non-interest expenses.

During the last half of 2007 we incurred approximately \$0.8 million of one-time expenses (primarily related to the data processing conversion and severance costs for employee positions that were eliminated) associated with this consolidation. Other than an estimated \$4 million to \$4.5 million (pre-tax) in annual reductions in non-interest expenses, we do not expect the bank consolidation to have a material impact on our financial condition or results of operations. However, to date the benefit of these reductions in non-interest expenses due to the bank consolidation have been largely offset by higher loan and collection costs and increased staffing associated with the management of significantly higher levels of watch credits, non-performing loans and other real estate owned. (See "Portfolio Loans and asset quality.")

KEY PERFORMANCE RATIOS

	Year Ended December 31,		
	2007	2006	2005
Income from continuing operations to			
Average equity	3.96%	13.06%	18.63%
Average assets	0.31	0.99	1.42
Net income to			
Average equity	4.12%	12.82%	19.12%
Average assets	0.32	0.97	1.45
Income per share from continuing operations			
Basic	\$0.44	\$ 1.48	\$ 1.96
Diluted	0.44	1.45	1.92
Net income per share			
Basic	\$0.46	\$ 1.45	\$ 2.01
Diluted	0.45	1.43	1.97

Our focus is on long-term results, taking into consideration certain components of our revenues that are cyclical in nature (such as mortgage banking) which can cause fluctuations in our earnings per share from year to year. Historically, we were successful in growing earnings per share. For example, we achieved an average annual compound growth rate in earnings per share of 18% for the five year period from 2000 through 2005. Our primary strategies for achieving long-term growth in earnings per share include: earning asset growth (both organic and through acquisitions), diversification of revenues (within the financial services industry), effective capital management (efficient use of our shareholders' equity) and sound risk management (credit, interest rate, liquidity and

regulatory risks). Based on these standards, we did not achieve our profitability objectives during 2007 or 2006. Erosion in our net interest margin and a significant increase in our provision for loan losses were the primary factors contributing to reduced profitability. Our discussion and analysis of results of operations and financial condition will focus on these elements.

Net interest income. Net interest income is the most important source of our earnings and thus is critical in evaluating our results of operations. Changes in our tax equivalent net interest income are primarily influenced by our level of interest-earning assets and the income or yield that we earn on those assets and the manner and cost of funding our interest-earning assets. Certain macro-economic factors can also influence our net interest income such as the level and direction of interest rates, the difference between short-term and long-term interest rates (the steepness of the yield curve) and the general strength of the economies in which we are doing business. Finally, risk management plays an important role in our level of net interest income. The ineffective management of credit risk and interest-rate risk in particular can adversely impact our net interest income.

Tax equivalent net interest income totaled \$126.7 million during 2007, compared to \$129.8 million and \$136.3 million during 2006 and 2005, respectively. We review yields on certain asset categories and our net interest margin on a fully taxable equivalent basis. In this presentation, net interest income is adjusted to reflect tax-exempt interest income on an equivalent before tax basis. This measure ensures comparability of net interest income arising from both taxable and tax-exempt sources. The adjustments to determine tax equivalent net interest income were \$6.1 million, \$6.6 million and \$6.4 million in 2007, 2006 and 2005, respectively, and were computed using a 35% tax rate. The decrease in tax equivalent net interest income in 2007 compared to 2006 reflects a 15 basis point decline in our tax equivalent net interest income as a percent of average interest-earning assets ("Net Yield") that was partially offset by a \$28.5 million increase in average interest-earning assets. The decrease in tax equivalent net interest income in 2006 compared to 2005 reflects a 44 basis point decline in our Net Yield that was partially offset by a \$131.1 million increase in average interest-earning assets. The decline in our Net Yield during 2007 and 2006 primarily reflects the adverse impact of higher short term interest rates and the flat yield curve environment. Although our yield on average interest earnings assets rose in both 2007 and 2006 this did not keep pace with the rise in our cost of funds. Generally higher short term interest rates pushed our funding costs up and also caused some migration by our deposit customers out of lower cost core deposits (such as checking and savings accounts) into higher costing short term certificates of deposit. In addition, higher levels of non-performing loans in 2007 and 2006 also adversely impacted our level of tax equivalent net interest income.

From mid-2004 through mid-2006 the Federal Reserve Bank ("FRB") pushed the target federal funds rate up from 1% to 5.25%. The target federal funds rate then remained at 5.25% until September 2007. During this time period the yield curve also flattened and in some cases even inverted. This interest rate environment caused an erosion in the Net Yield of many financial institutions, including us. Since September 2007, the FRB has initiated an easing process primarily in response to weakening economic conditions, particularly in the housing sector. From September 2007 to February 2008 the FRB has reduced the target federal funds rate from 5.25% to 3%. In addition, the yield curve has now recently steepened. We would generally expect these recent changes in the interest rate environment to have a favorable impact on our Net Yield. However, weak economic conditions in Michigan as well as a highly competitive climate that has adversely impacted loan pricing, create a very challenging environment for originating loans that meet our objectives for both credit quality and profit margin. Further, our current high level of non-performing loans also creates a drag on our Net Yield and tax equivalent net interest income.

AVERAGE BALANCES AND TAX EQUIVALENT RATES

	2007			2006			2005		
	Average Balance	Interest	Rate	Average Balance	Interest	Rate	Average Balance	Interest	Rate
(Dollars in thousands)									
ASSETS (1)									
Taxable loans	\$2,531,737	\$201,924	7.98%	\$2,464,798	\$193,606	7.85%	\$2,262,647	\$167,551	7.41%
Tax-exempt loans (2)	9,568	672	7.02	7,293	509	6.98	6,199	454	7.32
Taxable securities	179,878	9,635	5.36	207,456	11,108	5.35	271,770	13,588	5.00
Tax-exempt securities (2)	225,676	15,773	6.99	248,495	17,484	7.04	255,333	17,142	6.71
Other investments	26,017	1,338	5.14	16,366	802	4.90	17,350	713	4.11
Interest earning assets — continuing operations	2,972,876	229,342	7.71	2,944,408	223,509	7.59	2,813,299	199,448	7.09
Cash and due from banks	57,174			53,844			57,912		
Taxable loans — discontinued operations	8,542			198,335			161,111		
Other assets, net	218,553			210,190			192,840		
Total assets	\$3,257,145			\$3,406,777			\$3,225,162		
LIABILITIES									
Savings and NOW	\$ 971,807	18,768	1.93	\$ 864,528	13,604	1.57	\$ 871,599	8,345	0.96
Time deposits	1,439,177	70,292	4.88	1,405,850	60,686	4.32	1,087,830	33,560	3.09
Long-term debt	2,240	104	4.64	4,240	205	4.83	6,240	287	4.60
Other borrowings	205,811	13,499	6.56	329,175	19,203	5.83	501,763	20,907	4.17
Interest bearing liabilities — continuing operations	2,619,035	102,663	3.92	2,603,793	93,698	3.60	2,467,432	63,099	2.56
Demand deposits	300,886			279,279			283,670		
Time deposits — discontinued operations	6,166			172,317			138,897		
Other liabilities	79,750			92,451			89,781		
Shareholders' equity	251,308			258,937			245,382		
Total liabilities and shareholders' equity	\$3,257,145			\$3,406,777			\$3,225,162		
Net interest income		\$126,679			\$129,811			\$136,349	
Net interest income as a percent of average interest earning assets			4.26%			4.41%			4.85%

(1) All domestic.

(2) Interest on tax-exempt loans and securities is presented on a fully tax equivalent basis assuming a marginal tax rate of 35%.

CHANGE IN TAX EQUIVALENT NET INTEREST INCOME

	2007 Compared to 2006			2006 Compared to 2005		
	Volume	Rate	Net	Volume	Rate	Net
	(In thousands)					
Increase (decrease) in interest income (1)						
Taxable loans (2)	\$ 5,310	\$ 3,008	\$ 8,318	\$ 15,511	\$ 10,544	\$26,055
Tax-exempt loans (2,3)	160	3	163	77	(22)	55
Taxable securities (2)	(1,477)	4	(1,473)	(3,391)	911	(2,480)
Tax-exempt securities (2, 3)	(1,596)	(115)	(1,711)	(467)	809	342
Other investments (2)	495	41	536	(42)	131	89
Total interest income	2,892	2,941	5,833	11,688	12,373	24,061
Increase (decrease) in interest expense (1)						
Savings and NOW	1,824	3,340	5,164	(68)	5,327	5,259
Time deposits	1,468	8,138	9,606	11,467	15,659	27,126
Long-term debt	(93)	(8)	(101)	(96)	14	(82)
Other borrowings	(7,868)	2,164	(5,704)	(8,521)	6,817	(1,704)
Total interest expense	(4,669)	13,634	8,965	2,782	27,817	30,599
Net interest income	\$ 7,561	\$ (10,693)	\$ (3,132)	\$ 8,906	\$ (15,444)	\$ (6,538)

- (1) The change in interest due to changes in both balance and rate has been allocated to change due to balance and change due to rate in proportion to the relationship of the absolute dollar amounts of change in each.
- (2) All domestic.
- (3) Interest on tax-exempt loans and securities is presented on a fully tax equivalent basis assuming a marginal tax rate of 35%.

COMPOSITION OF AVERAGE INTEREST EARNING ASSETS AND INTEREST BEARING LIABILITIES

	Year Ended December 31,		
	2007	2006	2005
As a percent of average interest earning assets			
Loans — all domestic	85.5%	84.0%	80.6%
Other interest earning assets	14.5	16.0	19.4
Average interest earning assets	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>
Savings and NOW	32.7%	29.4%	31.0%
Time deposits	21.9	17.3	16.3
Brokered CDs	26.5	30.4	22.4
Other borrowings and long-term debt	7.0	11.3	18.0
Average interest bearing liabilities	<u>88.1%</u>	<u>88.4%</u>	<u>87.7%</u>
Earning asset ratio	91.3%	86.4%	87.2%
Free-funds ratio	11.9	11.6	12.3

Provision for loan losses. The provision for loan losses was \$43.2 million during 2007 compared to \$16.3 million and \$7.8 million during 2006 and 2005, respectively. Changes in the provision for loan losses reflect our assessment of the allowance for loan losses. The significant increases in the provision for loan losses since 2005 principally reflect a rise in the level of net loan charge-offs and non-performing loans. While we use relevant information to recognize losses on loans, additional provisions for related losses may be necessary based on

changes in economic conditions, customer circumstances and other credit risk factors. (See “Portfolio Loans and asset quality.”)

Non-interest income. Non-interest income is a significant element in assessing our results of operations. On a long-term basis we are attempting to grow non-interest income in order to diversify our revenues within the financial services industry. We regard net gains on real estate mortgage loan sales as a core recurring source of revenue but they are quite cyclical and volatile. We regard net gains (losses) on securities as a “non-operating” component of non-interest income. As a result, we believe it is best to evaluate our success in growing non-interest income and diversifying our revenues by also comparing non-interest income when excluding net gains (losses) on assets (real estate mortgage loans and securities). In addition, 2006 included non-recurring income of \$2.8 million related to the settlement of litigation with the former owners of Mepco (See “Litigation Matters.”).

Non-interest income totaled \$47.1 million during 2007 compared to \$44.9 million and \$42.8 million during 2006 and 2005, respectively. Excluding net gains and losses on asset sales and the aforementioned income related to the settlement of litigation, non-interest income grew by 16.8% to \$43.5 million during 2007 and by 3.7% to \$37.3 million during 2006.

NON-INTEREST INCOME

	Year Ended December 31,		
	2007	2006	2005
	(In thousands)		
Service charges on deposit accounts	\$24,251	\$19,936	\$19,342
Net gains on assets			
Real estate mortgage loans	4,317	4,593	5,370
Securities	(705)	171	1,484
VISA check card interchange income	4,905	3,432	2,778
Real estate mortgage loan servicing fees, net	2,236	2,440	2,627
Mutual fund and annuity commissions	2,072	1,291	1,348
Bank owned life insurance	1,830	1,628	1,554
Title insurance fees	1,551	1,724	1,962
Manufactured home loan origination fees and commissions	239	884	1,216
Mepco litigation settlement		2,800	
Other	6,449	5,951	5,145
Total non-interest income	\$47,145	\$44,850	\$42,826

Service charges on deposit accounts totaled \$24.3 million during 2007, compared to \$19.9 million and \$19.3 million during 2006 and 2005, respectively. The significant increase in 2007 primarily reflects the aforementioned branch acquisition. In addition, increases in such service charges also reflect growth in checking accounts as a result of deposit account promotions, including direct mail solicitations. We opened nearly 28,000 new checking accounts in 2007 compared to approximately 25,000 in 2006 and 26,000 in 2005.

Net gains on the sale of real estate mortgage loans are generally a function of the volume of loans sold. We realized net gains of \$4.3 million on the sale of such loans during 2007, compared to \$4.6 million and \$5.4 million during 2006 and 2005, respectively. The volume of loans sold is dependent upon our ability to originate real estate mortgage loans as well as the demand for fixed-rate obligations and other loans that we cannot profitably fund within established interest-rate risk parameters. (See “Portfolio Loans and asset quality.”) Net gains on real estate mortgage loans are also dependent upon economic and competitive factors as well as our ability to effectively manage exposure to changes in interest rates and thus can often be a volatile part of our overall revenues. In 2007, approximately 39% of the \$507.2 million of real estate mortgage loans originated was the result of refinancing activity. We estimate that refinancing activities accounted for approximately 40% and 43% of the real estate mortgage loans originated during 2006 and 2005, respectively.

NET GAINS ON THE SALE OF REAL ESTATE MORTGAGE LOANS

	Year Ended December 31,		
	2007	2006	2005
	(Dollars in thousands)		
Real estate mortgage loans originated	\$507,211	\$525,849	\$678,409
Real estate mortgage loans sold	288,826	281,285	377,265
Real estate mortgage loans sold with servicing rights released	47,783	41,494	44,274
Net gains on the sale of real estate mortgage loans	4,317	4,593	5,370
Net gains as a percent of real estate mortgage loans sold	1.49%	1.63%	1.42%
SFAS #133 adjustments included in the Loan Sale Margin	(0.06)	0.05	0.00

Net gains as a percentage of real estate mortgage loans sold (our “Loan Sales Margin”) are impacted by several factors including competition and the manner in which the loan is sold (with servicing rights retained or released). Our decision to sell or retain real estate mortgage loan servicing rights is primarily influenced by an evaluation of the price being paid for real estate mortgage loan servicing by outside third parties compared to our calculation of the economic value of retaining such servicing. The sale of real estate mortgage loan servicing rights may result in declines in real estate mortgage loan servicing income in future periods. Gains on the sale of real estate mortgage loans can be impacted by recording changes in the fair value of certain derivative instruments pursuant to Statement of Financial Accounting Standards No. 133, “Accounting for Derivative Instruments and Hedging Activities,” (“SFAS #133”). Excluding the aforementioned SFAS #133 adjustments, the Loan Sales Margin would have been 1.55% in 2007, 1.58% in 2006 and 1.42% in 2005.

The purchase or sale of securities is dependent upon our assessment of investment and funding opportunities as well as asset/liability management needs. We sold securities with an aggregate market value of \$61.5 million during 2007 compared to \$1.3 million and \$54.6 million during 2006 and 2005, respectively (See “Securities.”). The \$0.7 million of net securities losses in 2007 include \$1.0 million of other than temporary impairment charges. These charges relate to our Fannie Mae and Freddie Mac preferred stock portfolio. These securities are perpetual (i.e. they have no stated maturity date) and as a result they are treated like equity securities for purposes of impairment analysis. We also recorded net securities gains of approximately \$0.3 million in 2007 primarily related to the sale of municipal securities. The \$0.2 million of net securities gains in 2006 is due to the sale of a preferred stock. We recorded no other than temporary impairment charges in 2006. The \$1.5 million of net securities gains in 2005 is principally comprised of a gain of \$0.3 million on the sale of a trust preferred security and gains of \$1.4 million from the liquidation of our portfolio of four different community bank stocks which we owned at the holding company. We also recorded \$0.4 million in other than temporary impairment charges in 2005.

GAINS AND LOSSES ON SECURITIES

	Year Ended December 31,			
	Proceeds	Gains	Losses(1)	Net
2007	\$ 61,520	\$ 327	\$ 1,032	\$ (705)
2006	1,283	171		171
2005	54,556	2,102	\$ 618	1,484

(1) The losses include impairment charges of \$1.0 million, and \$0.4 million in 2007 and 2005 respectively.

VISA check card interchange income increased to \$4.9 million in 2007 compared to \$3.4 million in 2006 and \$2.8 million in 2005. The significant increase in 2007 is primarily due to the aforementioned branch acquisition. In addition, these results are also due to increases in the size of our card base due to growth in checking accounts as well as increases in the frequency of use of our VISA check card product by our customer base. In 2007 we introduced a rewards program to attempt to further increase the frequency of use of our VISA check card product by our customers.

Real estate mortgage loan servicing generated revenue of \$2.2 million in 2007 compared to revenue of \$2.4 million and \$2.6 million in 2006 and 2005, respectively. These yearly comparative declines are primarily due

to changes in the valuation allowance on capitalized real estate mortgage loan servicing rights and the level of amortization of this asset. The period end valuation allowance is based on the valuation of our real estate mortgage loan servicing portfolio and the amortization is primarily impacted by prepayment activity.

CAPITALIZED REAL ESTATE MORTGAGE LOAN SERVICING RIGHTS

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(In thousands)		
Balance at January 1,	\$14,782	\$13,439	\$11,360
Originated servicing rights capitalized	2,873	2,862	3,247
Amortization	(1,624)	(1,462)	(1,923)
(Increase)/decrease in valuation allowance	(251)	(57)	755
Balance at December 31,	<u>\$15,780</u>	<u>\$14,782</u>	<u>\$13,439</u>
Valuation allowance at December 31,	<u>\$ 319</u>	<u>\$ 68</u>	<u>\$ 11</u>

At December 31, 2007 we were servicing approximately \$1.62 billion in real estate mortgage loans for others on which servicing rights have been capitalized. This servicing portfolio had a weighted average coupon rate of 6.08% and a weighted average service fee of approximately 26 basis points. Remaining capitalized real estate mortgage loan servicing rights at December 31, 2007 totaled \$15.8 million, representing approximately 97 basis points on the related amount of real estate mortgage loans serviced for others. The capitalized real estate mortgage loan servicing had an estimated fair market value of \$19.2 million at December 31, 2007.

Title insurance fees totaled \$1.6 million in 2007, \$1.7 million in 2006 and \$2.0 in 2005. The fluctuation in title insurance fees is primarily a function of the level of real estate mortgage loans that we originated.

In August 2002 we acquired \$35.0 million in separate account bank owned life insurance on which we earned \$1.8 million in 2007 and \$1.6 million in both 2006 and 2005, as a result of increases in cash surrender value.

Mutual fund and annuity commissions increased sharply in 2007 from the 2006 and 2005 levels. This increase is due to higher sales of these products as a result of growth in the number of our licensed sales representatives. In addition, in prior years we were moving to more fee based programs and away from traditional retail investment products that generate higher initial one-time commissions. This transition to fee based programs had somewhat of an adverse impact on prior years' revenues. However, we believe this transition will produce a more sustainable long-term revenue stream over time and we will therefore be somewhat less reliant on new transaction volume.

Manufactured home loan origination fees and commissions have been declining sharply over the past few years. This industry has faced a challenging environment for several years as many buyers of this type of loan have exited the market or materially altered the guidelines under which they will purchase such loans. Further, regulatory changes have reduced the opportunity to generate revenues on the sale of insurance related to this type of lending. Primarily as a result of the continuing adverse environment for mobile home lending, operations at First Home Financial (our former mobile home lending subsidiary) ceased on June 15, 2007 and this entity was dissolved on June 30, 2007. As a result, manufactured home loan origination fees and commissions ended in the second half of 2007. (Also see the discussion below under "Non-interest expense" about goodwill impairment charges associated with First Home Financial).

Other non-interest income rose to \$6.4 million in 2007 from \$6.0 million in 2006 and \$5.1 million in 2005. The increase in 2007 over 2006 is due primarily to \$0.3 million in interest rate swap or interest rate cap termination fees. The increase in 2006 over 2005 is due primarily to an increase in other deposit related fees.

Non-interest expense. Non-interest expense is an important component of our results of operations. However, we primarily focus on revenue growth, and while we strive to efficiently manage our cost structure, our non-interest expenses will generally increase from year to year because we have historically expanded our operations through acquisitions and by opening new branches and loan production offices.

Non-interest expense totaled \$115.7 million during 2007, compared to \$106.2 million and \$101.8 million during 2006 and 2005, respectively. 2007 non-interest expense includes \$1.7 million of severance and other

(primarily data processing and legal and professional fees) expenses associated with the aforementioned bank consolidation and staff reductions and \$0.3 million of goodwill impairment charges. In addition, the aforementioned branch acquisition resulted in increases in several categories of non-interest expenses in 2007. 2006 non-interest expense includes \$3.6 million of goodwill impairment charges and a \$2.4 million loss on the write-off of a receivable from a counter party in Mepeco's warranty payment plan business.

NON-INTEREST EXPENSE

	Year Ended December 31,		
	2007	2006	2005
	(In thousands)		
Compensation	\$ 40,373	\$ 37,597	\$ 35,229
Performance-based compensation and benefits	4,979	3,200	6,844
Other benefits	10,459	10,004	10,074
Compensation and benefits	55,811	50,801	52,147
Occupancy, net	10,624	9,626	8,590
Furniture, fixtures and equipment	7,633	7,057	6,812
Data processing	6,957	5,619	4,905
Advertising	5,514	3,997	4,311
Loan and collection	4,949	3,610	4,102
Credit card and bank service fees	3,913	3,839	2,952
Communications	3,809	3,556	3,724
Amortization of intangible assets	3,373	2,423	2,529
Supplies	2,411	2,113	2,247
Legal and professional	1,978	1,853	2,509
Goodwill impairment	343	3,575	
Branch acquisition and conversion costs	330		
Loss on receivable from warranty payment plan seller		2,400	
Other	8,079	5,747	6,957
Total non-interest expense	\$115,724	\$106,216	\$101,785

The increase in compensation and benefits in 2007 compared to 2006 is primarily attributable to an increased number of employees resulting from the branch acquisition and from managing a much higher level of watch credit and non-performing loans. Further, merit pay increases and higher costs for health care insurance contributed to this rise. Salaries in 2007 also include \$1.1 million of severance costs from staff reductions associated with the bank consolidation as well as downsizing initiatives. In addition, performance based compensation increased in 2007 compared to 2006 due primarily to a higher funding level for our employee stock ownership plan and a rise in incentive compensation. The decrease in compensation and employee benefits in 2006 compared to 2005 is due primarily to a \$3.6 million decline in performance based compensation. This decline is due to a decrease in incentive (bonus) payments and a reduced employee stock ownership plan contribution.

We maintain performance-based compensation plans. In addition to commissions and cash incentive awards, such plans include an employee stock ownership plan and a long-term equity based incentive plan. Stock options granted during 2005 and in prior years did not require the recognition of any expense in our Consolidated Statements of Operations. In December 2004 the Financial Accounting Standards Board ("FASB") issued FASB Statement No. 123 (revised 2004), "Share-Based Payment" ("SFAS #123R"). In general this accounting pronouncement requires that all share-based payments to employees, including grants of employee stock options, be recognized in the financial statements based on their fair values. This requirement applied to us beginning on January 1, 2006. The amount of expense recognized in 2007 for share-based awards was \$0.3 million. Since we did not issue any share based awards in 2006, SFAS #123R did not have any material impact on our results of operations in that year.

Occupancy, furniture, fixtures and equipment, data processing, communications and supplies expenses all generally increased over the periods presented as a result of the growth of the organization from the branch acquisition and the opening of some new branch offices.

Advertising expense increased significantly in 2007 due primarily to a rebranding initiative we began in late 2006, additional marketing and promotion we did in the communities that included our newly acquired branches and a rewards program for our VISA check cards that we began in early 2007.

Credit card and bank service fee expenses increased in each year presented primarily due to growth in the number of warranty payment plans being administered by Mepco.

Loan and collection expenses reflect costs associated with the holding or disposal of other real estate and collection costs related to non-performing or delinquent loans. The sharp rise in these expenses in 2007 reflects the significant increases in non-performing loans and other real estate owned.

During 2007 we recorded a \$0.3 million goodwill impairment charge. This charge related to writing off the remaining goodwill associated with our mobile home lending subsidiary, First Home Financial ("FHF"), that was dissolved in June 2007. During 2006 we recorded \$3.6 million of goodwill impairment charges. A \$2.4 million goodwill impairment charge was recorded at Mepco as a result of a valuation performed to allocate intangibles between the business Mepco retained (administering payment plans for consumers to pay for the purchase of vehicle service contracts or extended warranties over time) and the business that was sold in January 2007 (insurance premium finance business). Approximately \$4.4 million of intangibles was allocated to the insurance premium finance business and was included in assets of discontinued operations at December 31, 2006. After this allocation, \$19.5 million of intangibles remained at Mepco that were valued at \$17.1 million which resulted in the goodwill impairment charge of \$2.4 million. In addition, we also recorded a goodwill impairment charge of \$1.2 million related to FHF which was acquired in 1998. FHF was a loan origination company based in Grand Rapids, Michigan that specialized in the financing of manufactured homes located in mobile home parks or communities. Revenues and profits had declined at FHF over the last few years (See "Non-interest income."). Based on the fair value of FHF the goodwill associated with this entity was reduced from \$1.5 million to \$0.3 million during 2006. The aforementioned goodwill impairment charges are not tax deductible, so no income tax benefit is associated with these charges.

In 2006 we recorded a \$2.4 million loss which was comprised of a \$1.6 million write-off of a portion of a receivable due from one of Mepco's counterparties and \$0.8 million in discount for imputed future interest. At that time, the loss reflected our evaluation of the portion of the receivable that would not be collected and the likelihood that the portion of the receivable that would be collected would not include any interest. Since the end of 2006, this counterparty has been and continues to make periodic payments on the balance owed to Mepco. Further, a long-term agreement for the repayment of all sums due, that is satisfactory to Mepco, was reached in March 2007, however the repayment does not include any interest on the sums due.

The decline in legal and professional expenses in 2006 compared to 2005 is primarily due to 2005 including \$0.4 million of legal fees related to litigation involving certain of the former owners of Mepco. (See "Litigation Matters.")

Other non-interest expense increased to \$8.1 million in 2007 compared to \$5.7 million in 2006 and was \$7.0 million in 2005. The increase in 2007 compared to 2006 was primarily due to branch and deposit account fraud and criminal related losses, costs related to our charter consolidation, and increases in FDIC insurance premiums and director fees. The decline in 2006 compared to 2005 was primarily due to a decrease in Michigan Single Business tax.

Our income tax expense (benefit) has changed generally commensurate with the changes in pre-tax income from continuing operations. Our actual federal income tax expense (benefit) is different than the amount computed by applying our statutory federal income tax rate to our pre-tax income from continuing operations primarily due to tax-exempt interest income and tax-exempt income from the increase in the cash surrender value on life insurance. Our overall effective income tax rate was (12.5)% (benefit), 25.6% and 27.6% in 2007, 2006 and 2005, respectively. The changes in the overall effective income tax rates are principally attributed to tax exempt income representing a much higher percentage of pre-tax income from continuing operations in 2007 and 2006.

Discontinued operations, net of tax. On January 15, 2007 we sold substantially all of the assets of Mepco’s insurance premium finance business to PFS. We received \$176.0 million of cash that was utilized to payoff Brokered CD’s and short-term borrowings at Mepco’s parent company, Independent Bank. Under the terms of the sale, PFS also assumed approximately \$11.7 million in liabilities. In the fourth quarter of 2006, we recorded a loss of \$0.2 million and accrued for approximately \$1.1 million of expenses related to the disposal of this business which resulted in a total loss from discontinued operations of \$0.6 million in 2006. We also allocated \$4.1 million of goodwill and \$0.3 million of other intangible assets to this business. Revenues and expenses associated with Mepco’s insurance premium finance business have been presented as discontinued operations in the Consolidated Statements of Operations. Likewise, the assets and liabilities associated with this business have been reclassified to discontinued operations in the Consolidated Statements of Financial Condition. In 2007 the \$0.4 million of income from discontinued operations relates primarily to operations during the first 15 days of January 2007 and the recovery of certain previously charged-off insurance premium finance receivables in 2007.

We have elected to not make any reclassifications in the Consolidated Statements of Cash Flows for discontinued operations. Prior to the December 2006 announced sale, our insurance premium finance business was included in the Mepco segment.

FINANCIAL CONDITION

Summary. Our total assets declined to \$3.28 billion at December 31, 2007, from \$3.43 billion at December 31, 2006. The decline in total assets primarily reflects the aforementioned sale of our insurance premium finance business in January 2007. Loans, excluding loans held for sale (“Portfolio Loans”) increased \$63.5 million in 2007 due to growth in real estate mortgage and installment loans as well as finance receivables, partially offset by a decline in commercial loans. Total deposits decreased by \$97.7 million in 2007 as a result of a decrease in Brokered CD’s partially offset by deposits from the aforementioned branch acquisition.

Securities. We maintain diversified securities portfolios, which include obligations of the U.S. Treasury and government-sponsored agencies as well as securities issued by states and political subdivisions, corporate securities, mortgage-backed securities and asset-backed securities. We also invest in capital securities, which include preferred stocks and trust preferred securities. We regularly evaluate asset/liability management needs and attempt to maintain a portfolio structure that provides sufficient liquidity and cash flow. We believe that the unrealized losses on securities available for sale are temporary in nature and due primarily to changes in interest rates. In addition, pricing in the preferred stock market had suffered from credit spread widening and a significant amount of new issuances during the fourth quarter of 2007. The spread widening was a function of general risk aversion in the marketplace, a lack of liquidity and poor operating results of many of these issuers (which can be attributed to significant sub-prime loan related write downs). We believe that we have the ability to hold securities with unrealized losses to maturity or until such time as the unrealized losses reverse.

During 2007 we recorded \$1.0 million of impairment charges on Fannie Mae and Freddie Mac preferred securities. During 2006 we did not record any impairment charges on securities. During 2005 we recorded a \$0.2 million impairment charge on Fannie Mae and Freddie Mac preferred securities and a \$0.2 million impairment charge on a mobile home asset-backed security. In these instances we believe that the decline in value is directly due to matters other than changes in interest rates (such as underlying collateral deficiencies or financial difficulties or other challenges encountered by the issuer), are not expected to be recovered within a reasonable timeframe based upon available information and are therefore other than temporary in nature. (See “Non-interest income” and “Asset/liability management.”)

SECURITIES

	Amortized Cost	Unrealized		Fair Value
		Gains	Losses	
(In thousands)				
Securities available for sale				
December 31, 2007	\$363,237	\$6,013	\$5,056	\$364,194
December 31, 2006	430,262	7,367	2,844	434,785

Securities available for sale declined in 2007 because the flat yield curve during most of the year created a difficult environment for constructing investment security transactions that meet our profitability objectives. Generally we cannot earn the same interest-rate spread on securities as we can on Portfolio Loans. As a result, purchases of securities will tend to erode some of our profitability measures such as our Net Yield and our return on assets.

Portfolio Loans and asset quality. In addition to the communities served by our bank branch network, our principal lending markets also include nearby communities and metropolitan areas. Subject to established underwriting criteria, we also participate in commercial lending transactions with certain non-affiliated banks and may also purchase real estate mortgage loans from third-party originators.

The senior management and board of directors of our bank retain authority and responsibility for credit decisions and we have adopted uniform underwriting standards. Our loan committee structure and the loan review process, attempt to provide requisite controls and promote compliance with such established underwriting standards. There can be no assurance that the aforementioned lending procedures and the use of uniform underwriting standards will prevent us from the possibility of incurring significant credit losses in our lending activities and in fact the provision for loan losses increased significantly in 2007 and 2006 from prior years' levels.

One of the purposes of the aforementioned bank consolidation is to promote even stronger risk management practices, particularly in the area of credit risk management. We hired a new Chief Lending Officer (CLO) in April 2007. The CLO has implemented several changes in our credit processes, including:

- Functional alignment of lending and credit across all of our markets;
- The strategic direction of commercial lending has been focused on the need for more diversification in the commercial loan portfolio to reduce the weighting of commercial real estate in the portfolio; and
- Expansion of certain functions including implementation of a special assets group to provide stronger management of our most troubled loans.

LOAN PORTFOLIO COMPOSITION

	December 31,	
	2007	2006
(In thousands)		
Real estate(1)		
Residential first mortgages	\$ 758,500	\$ 722,495
Residential home equity and other junior mortgages	239,965	239,609
Construction and land development	229,638	254,570
Other(2)	691,505	699,812
Finance receivables	238,197	183,679
Commercial	199,659	196,541
Consumer	178,622	178,826
Agricultural	10,810	7,863
Total loans	<u>\$ 2,546,896</u>	<u>\$ 2,483,395</u>

(1) Includes both residential and non-residential commercial loans secured by real estate.

(2) Includes loans secured by multi-family residential and non-farm, non-residential property.

Our 2003 acquisition of Mepco added financing of insurance premiums for businesses and the administration of payment plans to purchase vehicle service contracts for consumers (warranty finance) to our business activities. In January 2007 we sold Mepco's insurance premium finance business. Mepco conducts its warranty finance activities across the United States. Mepco generally does not evaluate the creditworthiness of the individual customer but instead primarily relies on the payment plan collateral (the unearned vehicle service contract and unearned sales commission) in the event of default. As a result, we have established and monitor counterparty concentration limits in order to manage our collateral exposure. The counterparty concentration limits are primarily based on the AM Best rating and statutory surplus level for an insurance company and on other factors, including

financial evaluation and distribution of concentrations, for warranty administrators and warranty sellers/dealers. The sudden failure of one of Mepco's major counterparties (an insurance company, warranty administrator, or seller/dealer) could expose us to significant losses.

Mepco also has established procedures for payment plan servicing/administration and collections, including the timely cancellation of the vehicle service contract, in order to protect our collateral position in the event of default. Mepco also has established procedures to attempt to prevent and detect fraud since the payment plan origination activities and initial customer contact is entirely done through unrelated third parties (automobile warranty administrators and sellers or automobile dealerships). There can be no assurance that the aforementioned risk management policies and procedures will prevent us from the possibility of incurring significant credit or fraud related losses in this business segment.

We generally retain loans that may be profitably funded within established risk parameters. (See "Asset/liability management.") As a result, we may hold adjustable-rate and balloon real estate mortgage loans as Portfolio Loans, while 15- and 30-year, fixed-rate obligations are generally sold to mitigate exposure to changes in interest rates. (See "Non-interest income.")

Future growth of overall Portfolio Loans is dependent upon a number of competitive and economic factors. Overall loan growth has slowed during 2007 and 2006 reflecting both weak economic conditions in Michigan as well as a very competitive pricing climate. Finance receivables (warranty payment plans) did grow by nearly 30% in 2007. This growth reflects both increased sales efforts as well as our ability to focus solely on this line of business at Mepco because of the sale of our insurance premium finance business in January 2007. Construction and land development loans declined by nearly 10% in 2007 because we are seeking to shrink this portion of our Portfolio Loans due to a very poor economic climate for real estate development, particularly residential real estate. Declines in Portfolio Loans or continuing competition that leads to lower relative pricing on new Portfolio Loans could adversely impact our future operating results. We continue to view loan growth consistent with established quality and profitability standards as a major short and long-term challenge.

NON-PERFORMING ASSETS

	December 31,		
	2007	2006	2005
	(Dollars in thousands)		
Non-accrual loans	\$72,682	\$35,683	\$11,546
Loans 90 days or more past due and still accruing interest	4,394	3,479	4,862
Restructured loans	173	60	84
Total non-performing loans	<u>77,249</u>	<u>39,222</u>	<u>16,492</u>
Other real estate	9,723	3,153	2,147
Total non-performing assets	<u>\$86,972</u>	<u>\$42,375</u>	<u>\$18,639</u>
As a percent of Portfolio Loans			
Non-performing loans	3.03%	1.58%	0.70%
Allowance for loan losses	1.78	1.08	0.95
Non-performing assets to total assets	2.65	1.24	0.56
Allowance for loan losses as a percent of non-performing loans	59	69	136

Non-performing loans totaled \$77.2 million at December 31, 2007, a \$38.0 million increase from December 31, 2006. The rise in non-performing loans in 2007 was primarily concentrated in the commercial loan and real estate mortgage loan portfolios. Non-performing commercial loans rose by \$27.4 million in 2007. The increase in non-performing commercial loans is primarily attributable to the addition of several large credits with real estate developers becoming past due in 2007. These delinquencies largely reflect cash flow difficulties encountered by many real estate developers in Michigan confronting a significant decline in sales of real estate. The six largest non-performing commercial loans at December 31, 2007 have balances of \$7.6 million, \$3.4 million, \$2.8 million, \$2.8 million, \$2.5 million and \$2.3 million, respectively, and collectively represent 44% of our total non-performing

commercial loans. Charge-offs or specific allowances have been recorded on these loans based on a current assessment of collateral values, taking into account disposal costs.

Non-performing real estate mortgage loans rose by \$10.1 million in 2007. This increase primarily reflects weak economic conditions in Michigan which have resulted in increased delinquencies, bankruptcies and foreclosures.

Other real estate and repossessed assets totaled \$9.7 million at December 31, 2007 compared to \$3.2 million at December 31, 2006. This increase reflects significant growth in foreclosures of primarily residential real estate (both held for development and single-family properties). Higher foreclosure rates are evident nationwide, but Michigan has consistently had one of the highest foreclosure rates in the U.S. during 2007. We believe that this higher foreclosure rate is due to both weak economic conditions (Michigan has the highest unemployment rate in the U.S.) and declining residential real estate values (which has eroded or eliminated the equity that many mortgagors had in their home). Because the redemption period on foreclosures is relatively long in Michigan (six months to one year) and we have many non-performing loans that were in the process of foreclosure at December 31, 2007, we anticipate that our level of other real estate and repossessed assets will rise significantly in 2008 and will likely remain at elevated levels for some period of time. A high level of non-performing assets would be expected to adversely impact our tax equivalent net interest income.

Non-performing loans do not include \$2.5 million (net of charge-off and discount) that is due from a counterparty in Mepco's warranty payment plan business (See "Non-interest expense." regarding the charge off recorded on this receivable during 2006). This counterparty has complied with the repayment terms of a promissory note agreement that was executed in March 2007.

We will place a loan that is 90 days or more past due on non-accrual, unless we believe the loan is both well secured and in the process of collection. Accordingly, we have determined that the collection of the accrued and unpaid interest on any loans that are 90 days or more past due and still accruing interest is probable.

ALLOCATION OF THE ALLOWANCE FOR LOAN LOSSES

	December 31,		
	2007	2006	2005
	(In thousands)		
Specific allocations	\$10,713	\$ 2,631	\$ 1,418
Other adversely rated loans	10,804	5,144	4,338
Historical loss allocations	14,668	11,641	10,263
Additional allocations based on subjective factors	9,109	7,463	6,401
Total	<u>\$45,294</u>	<u>\$26,879</u>	<u>\$22,420</u>

In determining the allowance and the related provision for credit losses, we consider four principal elements: (i) specific allocations based upon probable losses identified during the review of the loan portfolio, (ii) allocations established for other adversely rated loans, (iii) allocations based principally on historical loan loss experience, and (iv) additional allowances based on subjective factors, including local and general economic business factors and trends, portfolio concentrations and changes in the size, mix and/or the general terms of the loan portfolios.

The first element reflects our estimate of probable losses based upon our systematic review of specific loans. These estimates are based upon a number of objective factors, such as payment history, financial condition of the borrower, and discounted collateral exposure.

The second element reflects the application of our loan rating system. This rating system is similar to those employed by state and federal banking regulators. Loans that are rated below a certain predetermined classification are assigned a loss allocation factor for each loan classification category that is based upon a historical analysis of both the probability of default and the expected loss rate ("loss given default"). The lower the rating assigned to a loan or category, the greater the allocation percentage that is applied. For higher rated loans ("non-watch credit") we again determine a probability of default and loss given default in order to apply an allocation percentage.

The third element is determined by assigning allocations to homogeneous loan groups based principally upon the five-year average of loss experience for each type of loan. Recent years are weighted more heavily in this average. Average losses may be further adjusted based on an analysis of delinquent loans. Loss analyses are conducted at least annually.

The fourth element is based on factors that cannot be associated with a specific credit or loan category and reflects our attempt to ensure that the overall allowance for loan losses appropriately reflects a margin for the imprecision necessarily inherent in the estimates of expected credit losses. We consider a number of subjective factors when determining the unallocated portion, including local and general economic business factors and trends, portfolio concentrations and changes in the size, mix and the general terms of the loan portfolios. (See “Provision for credit losses.”)

Mepco’s allowance for loan losses is determined in a similar manner as discussed above and primarily takes into account historical loss experience, unsecured exposure, and other subjective factors deemed relevant to their lending activities.

The allowance for loan losses increased to 1.78% of total Portfolio Loans at December 31, 2007 from 1.08% at December 31, 2006. This increase is primarily due to increases in each of the four components of the allowance for loan losses outlined above. The allowance for loan losses related to specific loans increased due to the rise in non-performing loans described earlier. The allowance for loan losses related to other adversely rated loans increased primarily due to a rise in the balance of these loans. The allowance for loan losses related to historical losses increased due to a rise in net loan charge-offs particularly in the past two years. The allowance for loan losses related to subjective factors increased primarily due to weaker economic conditions in Michigan that have contributed to higher levels of non-performing loans and net loan charge-offs.

ALLOWANCE FOR LOSSES ON LOANS AND UNFUNDED COMMITMENTS

	2007		2006		2005	
	Loan Losses	Unfunded Commitments	Loan Losses	Unfunded Commitments	Loan Losses	Unfunded Commitments
	(In thousands)					
Balance at beginning of year	\$ 26,879	\$ 1,881	\$ 22,420	\$ 1,820	\$ 24,162	\$ 1,846
Provision charged to operating expense	43,105	55	16,283	61	7,832	(26)
Recoveries credited to allowance	2,346		2,237		1,518	
Loans charged against the allowance	(27,036)		(14,061)		(11,092)	
Balance at end of year	<u>\$ 45,294</u>	<u>\$ 1,936</u>	<u>\$ 26,879</u>	<u>\$ 1,881</u>	<u>\$ 22,420</u>	<u>\$ 1,820</u>
Net loans charged against the allowance to average Portfolio Loans	0.98%		0.48%		0.43%	

Net loan charge-offs increased to \$24.7 million (0.98% of average Portfolio Loans) in 2007 from \$11.8 million (0.48% of average Portfolio Loans) in 2006. This increase is primarily due to a \$8.2 million rise in commercial loan and \$3.8 million rise in real estate mortgage loan net charge-offs in 2007 compared to 2006. The majority of these loans were secured by real estate and the increased levels of net loan charge-offs primarily reflect much weaker real estate values in Michigan in 2007.

We have taken a variety of steps during 2007 to address the credit issues identified above (higher levels of watch credits, non-performing loans and other real estate and repossessed assets), including the following:

- An enhanced quarterly watch credit review process to proactively manage higher risk loans.
- Loan risk ratings are independently assigned and structure recommendations made upfront by our credit officers.

- A Special Assets Group has been established to provide more effective management of our most troubled loans. A select group of law firms supports this team, providing professional advice and systemic feedback.
- An independent loan review function provides portfolio/individual loan feedback to evaluate the effectiveness of processes by market.
- Management (incentive) objectives for each commercial lender and senior commercial lender emphasize credit quality in addition to growth and profitability.
- Portfolio concentrations are monitored with select loan types encouraged and other loan types (such as residential real estate development) requiring significantly higher approval authorities.

Deposits and borrowings. Our competitive position within many of the markets served by our branch networks limits our ability to materially increase deposits without adversely impacting the weighted-average cost of core deposits. Accordingly, we principally compete on the basis of convenience and personal service, while employing pricing tactics that are intended to enhance the value of core deposits.

To attract new core deposits, we have implemented a high-performance checking program that utilizes a combination of direct mail solicitations, in-branch merchandising, gifts for customers opening new checking accounts or referring business to our bank and branch staff sales training. This program has generated increases in customer relationships as well as deposit service charges. Over the past two to three years we have also expanded our treasury management products and services for commercial businesses and municipalities or other governmental units and have also increased our sales calling efforts in order to attract additional deposit relationships from these sectors. Despite these efforts our core deposit growth has not kept pace with the growth of our Portfolio Loans. We view long-term core deposit growth as a significant challenge. Core deposits generally provide a more stable and lower cost source of funds than alternative sources such as short-term borrowings. As a result, the continued funding of Portfolio Loan growth with alternative sources of funds (as opposed to core deposits) may erode certain of our profitability measures, such as return on assets, and may also adversely impact our liquidity. (See “Liquidity and capital resources.”) In March 2007 we completed the aforementioned branch acquisition, principally to increase our core deposits and market share in certain Michigan markets where we already had a presence.

ALTERNATE SOURCES OF FUNDS

	December 31,					
	2007			2006		
	Amount	Average Maturity	Rate	Amount	Average Maturity	Rate
	(Dollars in thousands)					
Brokered CDs(1, 2)	\$516,077	1.9 years	4.72%	\$1,055,010	1.9 years	4.72%
Fixed-rate FHLB advances(1,3)	240,509	1.3 years	4.81	58,272	4.6 years	5.66
Variable-rate FHLB advances(1)	20,000	0.3 years	4.35	2,000	0.5 years	5.31
Securities sold under agreements to repurchase(1)	35,000	2.9 years	4.42	83,431	0.1 years	5.34
Federal funds purchased	54,452	1 day	4.00	84,081	1 day	5.40
Total	<u>\$866,038</u>	<u>1.6 years</u>	<u>4.68%</u>	<u>\$1,282,794</u>	<u>1.8 years</u>	<u>4.85%</u>

- (1) Certain of these items have had their average maturity and rate altered through the use of derivative instruments, including pay-fixed and pay-variable interest-rate swaps.
- (2) Includes Brokered CD’s related to discontinued operations of \$165,496 at December 31, 2006.
- (3) Advances totaling \$10 million at both December 31, 2007 and 2006, respectively, have provisions that allow the FHLB to convert fixed-rate advances to adjustable rates prior to stated maturity.

We have implemented strategies that incorporate federal funds purchased, other borrowings and Brokered CDs to fund a portion of our increases in interest earning assets. The use of such alternate sources of funds supplements

our core deposits and is also an integral part of our asset/liability management efforts. Changes between the various categories of our alternative sources of funds will generally reflect pricing conditions. For example, beginning in the third quarter of 2007 fixed rate FHLB advances have been less expensive than comparable term Brokered CD's. As a result, this category (fixed rate FHLB advances) of alternative funds has increased during 2007 while Broker CD's have declined. The decline in Brokered CD's also reflects our deployment of funds from the branch acquisition.

Other borrowings, principally advances from the Federal Home Loan Bank (the "FHLB") and securities sold under agreements to repurchase ("Repurchase Agreements"), totaled \$302.5 million at December 31, 2007, compared to \$163.7 million a year earlier. This increase reflects significant growth in FHLB advances, which as mentioned earlier, had more favorable pricing characteristics during the latter half of 2007 when compared to other funding sources. The decline in Repurchase Agreements is principally associated with the decline in certain categories of securities available for sale which serve as collateral on these borrowing arrangements. In determining our borrowing sources, we primarily evaluate the interest cost, payment terms, facility structure and collateral requirements (also see "Liquidity and capital resources.").

At December 31, 2007, we were out of compliance with one of the financial covenants relating to our \$10.0 million unsecured revolving credit agreement. This covenant related to return on assets and our failure to meet it is due to our earnings performance in 2007. On February 29, 2008 we obtained a waiver of our non compliance with this covenant. At of December 31, 2007 we were in compliance with all of the other covenants related to this revolving credit agreement.

We employ derivative financial instruments to manage our exposure to changes in interest rates. At December 31, 2007, we employed interest-rate swaps with an aggregate notional amount of \$393.2 million and interest rate caps with an aggregate notional amount of \$300.5 million.

Liquidity and capital resources. Liquidity risk is the risk of being unable to timely meet obligations as they come due at a reasonable funding cost or without incurring unacceptable losses. Our liquidity management involves the measurement and monitoring of a variety of sources and uses of funds. Our Consolidated Statements of Cash Flows categorize these sources and uses into operating, investing and financing activities. We primarily focus our liquidity management on developing access to a variety of borrowing sources to supplement our deposit gathering activities and provide funds for growing our investment and loan portfolios as well as to be able to respond to unforeseen liquidity needs.

Our sources of funds include a stable deposit base, secured advances from the Federal Home Loan Bank of Indianapolis, federal funds purchased borrowing facilities with other commercial banks, an unsecured holding company credit facility and access to the capital markets (for trust preferred securities and Brokered CD's).

At December 31, 2007, we had \$796.0 million of time deposits that mature in 2008. Historically, a majority of these maturing time deposits are renewed by our customers or are Brokered CD's that we expect to replace. Additionally \$1.282 billion of our deposits at December 31, 2007, were in account types from which the customer could withdraw the funds on demand. Changes in the balances of deposits that can be withdrawn upon demand are usually predictable, and the total balances of these accounts have generally grown over time as a result of our marketing and promotional activities and adding new bank branch locations. There can be no assurance that historical patterns of renewing time deposits or overall growth in deposits will continue in the future.

We have developed contingency funding plans that stress tests our liquidity needs that may arise from certain events such as an adverse credit event, rapid loan growth or a disaster recovery situation. Our liquidity management also includes periodic monitoring that segregates assets between liquid and illiquid and classifies liabilities as core and non-core. This analysis compares our total level of illiquid assets to our core funding. It is our goal to have core funding sufficient to finance illiquid assets.

Over the past several years our Portfolio Loans have generally grown more rapidly than our core deposits. In addition, much of this growth has been in loan categories that cannot generally be used as collateral for FHLB advances (such as commercial loans and finance receivables). As a result, we had become more dependent on wholesale funding sources (such as brokered CD's, FHLB advances, and Repurchase Agreements). The proceeds from the sale of our insurance premium finance business in January 2007 and from our branch acquisition in March

[Table of Contents](#)

2007 were utilized to pay off maturing Brokered CD's or short-term borrowings. These two transactions enabled us to reduce our wholesale funding by 32.5% during 2007.

In the normal course of business, we enter into certain contractual obligations. Such obligations include requirements to make future payments on debt and lease arrangements, contractual commitments for capital expenditures, and service contracts. The table below summarizes our significant contractual obligations at December 31, 2007.

CONTRACTUAL COMMITMENTS(1)

	<u>1 Year or Less</u>	<u>1-3 Years</u>	<u>3-5 Years</u>	<u>After 5 Years</u>	<u>Total</u>
	<u>(Dollars in thousands)</u>				
Time deposit maturities	\$ 796,024	\$ 313,648	\$ 107,446	\$ 6,378	\$ 1,223,496
Federal funds purchased and other borrowings	266,479	68,491	2,642	19,379	356,991
Subordinated debentures				92,888	92,888
Operating lease obligations	1,209	1,960	1,773	6,324	11,266
Purchase obligations(2)	1,179	2,358	1,572		5,109
Total	<u>\$ 1,064,891</u>	<u>\$ 386,457</u>	<u>\$ 113,433</u>	<u>\$124,969</u>	<u>\$ 1,689,750</u>

(1) Excludes approximately \$2.4 million of accrued tax and interest relative to uncertain tax benefits due to the high degree of uncertainty as to when, or if, those amounts would be paid.

(2) Includes contracts with a minimum annual payment of \$1.0 million and are not cancellable within one year.

Effective management of capital resources is critical to our mission to create value for our shareholders. The cost of capital is an important factor in creating shareholder value and, accordingly, our capital structure includes unsecured debt and cumulative trust preferred securities.

We believe that a diversified portfolio of quality loans will generally provide superior risk-adjusted returns. Accordingly, we have implemented balance sheet management strategies that combine efforts to originate Portfolio Loans with disciplined funding strategies. Acquisitions have also historically been an integral component of our capital management strategies.

CAPITALIZATION

	<u>December 31,</u>	
	<u>2007</u>	<u>2006</u>
	<u>(In thousands)</u>	
Unsecured debt	\$ 3,000	\$ 5,000
Subordinated debentures	92,888	64,197
Amount not qualifying as regulatory capital	(2,788)	(1,847)
Amount qualifying as regulatory capital	90,100	62,350
Shareholders' equity		
Common stock	22,601	22,865
Capital surplus	195,302	200,241
Retained earnings	22,770	31,420
Accumulated other comprehensive income (loss)	(171)	3,641
Total shareholders' equity	<u>240,502</u>	<u>258,167</u>
Total capitalization	<u>\$333,602</u>	<u>\$325,517</u>

We have four special purpose entities that have issued \$90.1 million of cumulative trust preferred securities outside of Independent Bank Corporation. Currently \$80.3 million of these securities qualify as Tier 1 capital and the balance qualify as Tier 2 capital. These entities have also issued common securities and capital to Independent Bank Corporation. Independent Bank Corporation, in turn, issued subordinated debentures to these special purpose entities equal to the trust preferred securities, common securities and capital issued. The subordinated debentures represent the sole asset of the special purpose entities. The common securities, capital and subordinated debentures are included in our Consolidated Statements of Financial Condition at December 31, 2007 and 2006.

We redeemed (at par) \$5.0 million of existing trust preferred securities (including \$0.75 million owned by our bank) on May 31, 2007. On May 31, 2007 we issued \$12.0 million in new trust preferred securities in a pooled offering through a newly formed entity — IBC Capital Finance III. The interest rate on these trust preferred securities is equal to 3-month LIBOR plus 160 basis points (adjusted quarterly).

On September 6, 2007 we issued an additional \$20.0 million in new trust preferred securities in a pooled offering through another newly formed entity — IBC Capital Finance IV. The interest rate on these trust preferred securities is equal to 3-month LIBOR plus 285 basis points (adjusted quarterly). However, we also executed a five-year \$20 million interest rate swap (on which we receive 3-month LIBOR and pay an effective, taking into account the 285 basis point spread, fixed interest rate of 7.555%) to hedge the variability of the future cash flows on these trust preferred securities.

Both of these above described trust preferred securities are redeemable (at par) in whole or in part at our option beginning approximately five years from the date of issuance.

We have \$7.5 million of trust preferred securities (that were issued in a pooled offering) that are redeemable (at par) in whole or in part at our option on any February 7, May 7, August 7 or November 7, beginning on November 7, 2007. We elected not to redeem these securities on November 7, 2007 but will continue to evaluate a potential redemption in the future. We also have \$50.6 million of trust preferred securities that were issued to the public in March 2003 and that are redeemable in whole or in part, from time to time, at our option beginning March 31, 2008. Given the existing annual rate on these trust preferred securities (8.25%) compared to current market rates that we would likely incur in a refinancing, it is unlikely that we will redeem these securities under current market conditions.

In March 2006, the Federal Reserve Board issued a final rule that retains trust preferred securities in the Tier 1 capital of bank holding companies. After a transition period ending March 31, 2009, the aggregate amount of trust preferred securities and certain other capital elements will be limited to 25 percent of Tier 1 capital elements, net of goodwill (net of any associated deferred tax liability). The amount of trust preferred securities and certain other elements in excess of the limit could be included in Tier 2 capital, subject to restrictions. Based upon our existing levels of Tier 1 capital, trust preferred securities and goodwill, this final Federal Reserve Board rule would have reduced our Tier 1 capital to average assets ratio by approximately 90 basis points at December 31, 2007, (this calculation assumes no transition period).

To supplement our balance sheet and capital management activities, we periodically repurchase our common stock. The level of share repurchases in a given year generally reflects changes in our need for capital associated with our balance sheet growth and level of earnings. We previously disclosed that our board of directors had authorized the repurchase of up to 750,000 shares. This authorization expired on December 31, 2007. We did not repurchase any shares on the open market during the last nine months of 2007, however, during the first quarter of 2007 we repurchased 295,000 shares on the open market at a weighted average price of \$20.30 per share. As a result of an increase in intangible assets associated with the above described branch acquisition and our cash dividends exceeding our net income during 2007, our tangible capital ratio (excluding our accumulated other comprehensive loss) declined to 4.97% at December 31, 2007. Our internal Capital Policy generally requires a minimum tangible capital ratio of at least 5% and a targeted tangible capital ratio range of 5.50% to 6.50%. Since we are currently outside of this range, it is unlikely that we will be repurchasing any shares of our common stock over the next several quarters (or until such time as our tangible capital ratio returns to the targeted range). Further, we have not earned our dividend for five consecutive quarters. Although there are no specific regulations restricting dividend payments by bank holding companies (other than State corporate laws) the Federal Reserve Bank (our primary federal regulator) has issued a policy statement on cash dividend payments. The Federal Reserve's view is that: "an

organization experiencing earnings weaknesses or other financial pressures should not maintain a level of cash dividends that exceeds its net income, that is inconsistent with the organization's capital position, or that can only be funded in ways that may weaken the organization's financial health." Although the Federal Reserve has not sought to restrict or limit the cash dividends that we have been paying, we do believe that by no later than the second quarter of 2008, our net income must exceed our current cash dividend level, or the cash dividend will have to be reduced.

Our bank holding company did generate positive cash flow from operating activities (\$16.8 million in 2007) but this did not cover the total of cash dividends paid (\$18.9 million in 2007). The cash flow from operating activities also included \$5.4 million of dividends (in excess of net income) from our bank holding company's subsidiaries. Our bank remains "well capitalized" (as defined by banking regulations) at December 31, 2007.

CAPITAL RATIOS

	December 31,	
	2007	2006
Equity capital	7.34%	7.53%
Average shareholders' equity to average assets	7.72	7.60
Tier 1 capital to average assets	7.44	7.62
Tier 1 risk-based capital	9.35	9.62
Total risk-based capital	10.99	10.75

Shareholders' equity totaled \$240.5 million at December 31, 2007. The decrease from \$258.2 million at December 31, 2006 primarily reflects cash dividends exceeding net income during 2007, the aforementioned share repurchases in the first quarter of 2007 and a decrease in accumulated other comprehensive income (loss). Shareholders' equity was equal to 7.34% of total assets at December 31, 2007, compared to 7.53% a year earlier.

Asset/liability management. Interest-rate risk is created by differences in the cash flow characteristics of our assets and liabilities. Options embedded in certain financial instruments, including caps on adjustable-rate loans as well as borrowers' rights to prepay fixed-rate loans also create interest-rate risk.

Our asset/liability management efforts identify and evaluate opportunities to structure the balance sheet in a manner that is consistent with our mission to maintain profitable financial leverage within established risk parameters. We evaluate various opportunities and alternative balance-sheet strategies carefully and consider the likely impact on our risk profile as well as the anticipated contribution to earnings. The marginal cost of funds is a principal consideration in the implementation of our balance-sheet management strategies, but such evaluations further consider interest-rate and liquidity risk as well as other pertinent factors. We have established parameters for interest-rate risk. We regularly monitor our interest-rate risk and report quarterly to our board of directors.

We employ simulation analyses to monitor our interest-rate risk profile and evaluate potential changes in our net interest income and market value of portfolio equity that result from changes in interest rates. The purpose of these simulations is to identify sources of interest-rate risk inherent in our balance sheet. The simulations do not anticipate any actions that we might initiate in response to changes in interest rates and, accordingly, the simulations do not provide a reliable forecast of anticipated results. The simulations are predicated on immediate, permanent and parallel shifts in interest rates and generally assume that current loan and deposit pricing relationships remain constant. The simulations further incorporate assumptions relating to changes in customer behavior, including changes in prepayment rates on certain assets and liabilities.

CHANGES IN MARKET VALUE OF PORTFOLIO EQUITY AND TAX EQUIVALENT NET INTEREST INCOME

<u>Change in Interest Rates</u>	<u>Market Value of Portfolio Equity(1)</u>	<u>Percent Change</u>	<u>Tax Equivalent Net Interest Income(2)</u>	<u>Percent Change</u>
	(Dollars in thousands)			
December 31, 2007				
200 basis point rise	\$ 229,000	(6.87)%	\$ 121,600	(4.25)%
100 basis point rise	241,100	(1.95)	124,100	(2.28)
Base-rate scenario	245,900		127,000	
100 basis point decline	234,100	(4.80)	128,900	1.50
200 basis point decline	222,200	(9.64)	130,200	2.52
December 31, 2006				
200 basis point rise	\$ 233,400	(13.68)%	\$ 123,100	(2.92)%
100 basis point rise	250,700	(7.29)	125,300	(1.18)
Base-rate scenario	270,400		126,800	
100 basis point decline	275,700	1.96	128,800	1.58
200 basis point decline	271,000	0.22	130,000	2.52

- (1) Simulation analyses calculate the change in the net present value of our assets and liabilities, including debt and related financial derivative instruments, under parallel shifts in interest rates by discounting the estimated future cash flows using a market-based discount rate. Cash flow estimates incorporate anticipated changes in prepayment speeds and other embedded options.
- (2) Simulation analyses calculate the change in net interest income under immediate parallel shifts in interest rates over the next twelve months, based upon a static balance sheet, which includes debt and related financial derivative instruments, and do not consider loan fees.

LITIGATION MATTERS

On March 16, 2006, we entered into a settlement agreement with the former shareholders of Mepco, (the “Former Shareholders”) and Edward, Paul, and Howard Walder (collectively referred to as the “Walders”) for purposes of resolving and dismissing all pending litigation between the parties. Under the terms of the settlement, on April 3, 2006, the Former Shareholders paid us a sum of \$2.8 million, half of which was paid in the form of cash and half of which was paid in shares of our common stock. In return, we released 90,766 shares of Independent Bank Corporation common stock held pursuant to an escrow agreement among the parties that was previously entered into for the purpose of funding certain contingent liabilities that were, in part, the subject of the pending litigation. As a result of settlement of the litigation, we recorded other income of \$2.8 million and an additional claims expense of approximately \$1.7 million (related to the release of the shares held in escrow) in the first quarter of 2006.

The settlement covers both the claim filed by the Walders against Independent Bank Corporation and Mepco in the Circuit Court of Cook County, Illinois, as well as the litigation filed by Independent Bank Corporation and Mepco against the Walders in the Ionia County Circuit Court of Michigan.

As permitted under the terms of the merger agreement under which we acquired Mepco, on April 3, 2006, we paid the accelerated earn-out payments for the last three years of the performance period ending April 30, 2008. Those payments totaled approximately \$8.9 million. Also, under the terms of the merger agreement, the second year of the earn out for the year ended April 30, 2005, in the amount of \$2.7 million was paid on March 21, 2006. As a result of the settlement and these payments, no future payments are due under the terms of the merger agreement under which we acquired Mepco.

We are also involved in various other litigation matters in the ordinary course of business and at the present time, we do not believe that any of these matters will have a significant impact on our financial condition or results of operation.

CRITICAL ACCOUNTING POLICIES

Our accounting and reporting policies are in accordance with accounting principles generally accepted in the United States of America and conform to general practices within the banking industry. Accounting and reporting policies for other than temporary impairment of investment securities, the allowance for loan losses, originated real estate mortgage loan servicing rights, derivative financial instruments, income taxes and goodwill are deemed critical since they involve the use of estimates and require significant management judgments. Application of assumptions different than those that we have used could result in material changes in our financial position or results of operations.

We are required to assess our investment securities for “other than temporary impairment” on a periodic basis. The determination of other than temporary impairment for an investment security requires judgment as to the cause of the impairment, the likelihood of recovery and the projected timing of the recovery. Our assessment process during 2007 resulted in recording \$1.0 million of charges for other than temporary impairment on various investment securities within our portfolio (compared to none in 2006 and \$0.4 million in 2005). We believe that our assumptions and judgments in assessing other than temporary impairment for our investment securities are reasonable and conform to general industry practices.

Our methodology for determining the allowance and related provision for loan losses is described above in “Portfolio Loans and asset quality.” In particular, this area of accounting requires a significant amount of judgment because a multitude of factors can influence the ultimate collection of a loan or other type of credit. It is extremely difficult to precisely measure the amount of losses that are probable in our loan portfolio. We use a rigorous process to attempt to accurately quantify the necessary allowance and related provision for loan losses, but there can be no assurance that our modeling process will successfully identify all of the losses that are probable in our loan portfolio. As a result, we could record future provisions for loan losses that may be significantly different than the levels that we have recorded in the past three-year period.

At December 31, 2007 we had approximately \$15.8 million of real estate mortgage loan servicing rights capitalized on our balance sheet. There are several critical assumptions involved in establishing the value of this asset including estimated future prepayment speeds on the underlying real estate mortgage loans, the interest rate used to discount the net cash flows from the real estate mortgage loan servicing, the estimated amount of ancillary income that will be received in the future (such as late fees) and the estimated cost to service the real estate mortgage loans. We believe the assumptions that we utilize in our valuation are reasonable based upon accepted industry practices for valuing mortgage loan servicing rights and represent neither the most conservative or aggressive assumptions.

We use a variety of derivative instruments to manage our interest rate risk. These derivative instruments may include interest rate swaps, collars, floors and caps and mandatory forward commitments to sell real estate mortgage loans. Under SFAS #133 the accounting for increases or decreases in the value of derivatives depends upon the use of the derivatives and whether the derivatives qualify for hedge accounting. At December 31, 2007 we had approximately \$561.7 million in notional amount of derivative financial instruments that qualified for hedge accounting under SFAS #133. As a result, generally, changes in the fair market value of those derivative financial instruments qualifying as cash flow hedges are recorded in other comprehensive income. The changes in the fair value of those derivative financial instruments qualifying as fair value hedges are recorded in earnings and, generally, are offset by the change in the fair value of the hedged item which is also recorded in earnings. The fair value of derivative financial instruments qualifying for hedge accounting was a negative \$0.3 million at December 31, 2007.

Our accounting for income taxes involves the valuation of deferred tax assets and liabilities primarily associated with differences in the timing of the recognition of revenues and expenses for financial reporting and tax purposes. At December 31, 2007 we had recorded a net deferred tax asset of \$18.6 million, which included a net

operating loss carryforward of \$3.4 million. We have recorded no valuation allowance on our net deferred tax asset because we believe that the tax benefits associated with this asset will more likely than not, be realized. However, changes in tax laws, changes in tax rates and our future level of earnings can adversely impact the ultimate realization of our net deferred tax asset.

At December 31, 2007 we had recorded \$66.8 million of goodwill. Under SFAS #142, amortization of goodwill ceased, and instead this asset must be periodically tested for impairment. Our goodwill primarily arose from our 2007 branch acquisition, the 2004 acquisitions of two banks, the 2003 acquisition of Mepco and the past acquisitions of other banks. We test our goodwill for impairment utilizing the methodology and guidelines established in SFAS #142. This methodology involves assumptions regarding the valuation of the business segments that contain the acquired entities. We believe that the assumptions we utilize are reasonable. We recorded goodwill impairment charges of \$0.3 million and \$3.6 million in 2007 and 2006, respectively, as described above under "Non-interest expense." (no such charge was recorded in 2005). We also allocated \$4.1 million of goodwill to discontinued operations in 2006 related to Mepco's insurance premium finance business that was sold in January 2007. We may incur additional impairment charges related to our goodwill in the future due to changes in business prospects or other matters that could affect our valuation assumptions.

**MANAGEMENT'S ANNUAL REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING**

The management of Independent Bank Corporation is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control system was designed to provide reasonable assurance to us and the board of directors regarding the preparation and fair presentation of published financial statements.

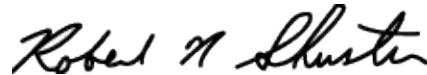
All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

We assessed the effectiveness of our internal control over financial reporting as of December 31, 2007. In making this assessment, we used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control — Integrated Framework*. Based on our assessment, management has concluded that as of December 31, 2007, the Company's internal control over financial reporting was effective to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Our independent auditors have issued an audit report on the Company's internal control over financial reporting. Their report immediately follows our report.



Michael M. Magee, Jr.
President and Chief
Executive Officer



Robert N. Shuster
Executive Vice President
and Chief Financial Officer

Independent Bank Corporation
March 5, 2008

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders
Independent Bank Corporation
Ionia, Michigan

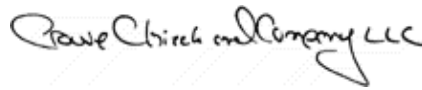
We have audited the accompanying consolidated statements of financial condition of Independent Bank Corporation as of December 31, 2007 and 2006, and the related consolidated statements of operations, shareholders' equity, comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2007. We also have audited Independent Bank Corporation's internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Independent Bank Corporation's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on these financial statements and an opinion on the company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Independent Bank Corporation as of December 31, 2007 and 2006, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2007 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, Independent Bank Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).



Grand Rapids,
Michigan

March 5, 2008

CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

	December 31,	
	2007	2006
(In thousands, except share amounts)		
ASSETS		
Cash and due from banks	\$ 79,289	\$ 73,142
Securities available for sale	364,194	434,785
Federal Home Loan Bank and Federal Reserve Bank stock, at cost	21,839	14,325
Loans held for sale	33,960	31,846
Loans		
Commercial	1,066,276	1,083,921
Real estate mortgage	873,945	865,522
Installment	368,478	350,273
Finance receivables	238,197	183,679
Total loans	2,546,896	2,483,395
Allowance for loan losses	(45,294)	(26,879)
Net Loans	2,501,602	2,456,516
Property and equipment, net	73,558	67,992
Bank owned life insurance	42,934	41,109
Goodwill	66,754	48,709
Other intangibles	15,262	7,854
Assets of discontinued operations		189,432
Accrued income and other assets	76,690	64,188
Total Assets	<u>\$3,276,082</u>	<u>\$3,429,898</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Deposits		
Non-interest bearing	\$ 294,332	\$ 282,632
Savings and NOW	987,299	875,541
Time	1,223,496	1,444,618
Total Deposits	2,505,127	2,602,791
Federal funds purchased	54,452	84,081
Other borrowings	302,539	163,681
Subordinated debentures	92,888	64,197
Financed premiums payable	44,911	32,767
Liabilities of discontinued operations	34	183,676
Accrued expenses and other liabilities	35,629	40,538
Total Liabilities	<u>3,035,580</u>	<u>3,171,731</u>
Commitments and contingent liabilities		
Shareholders' Equity		
Preferred stock, no par value — 200,000 shares authorized; none issued or outstanding		
Common stock, \$1.00 par value — 40,000,000 shares authorized; issued and outstanding; 22,647,511 shares at December 31, 2007 and 22,864,587 shares at December 31, 2006	22,601	22,865
Capital surplus	195,302	200,241
Retained earnings	22,770	31,420
Accumulated other comprehensive income (loss)	(171)	3,641
Total Shareholders' Equity	<u>240,502</u>	<u>258,167</u>
Total Liabilities and Shareholders' Equity	<u>\$3,276,082</u>	<u>\$3,429,898</u>

See accompanying notes to consolidated financial statements

CONSOLIDATED STATEMENTS OF OPERATIONS

	Year Ended December 31,		
	2007	2006	2005
	(In thousands, except per share amounts)		
INTEREST INCOME			
Interest and fees on loans	\$202,361	\$193,937	\$167,846
Securities available for sale			
Taxable	9,635	11,108	13,588
Tax-exempt	9,920	11,048	10,888
Other investments	1,338	802	713
Total Interest Income	<u>223,254</u>	<u>216,895</u>	<u>193,035</u>
INTEREST EXPENSE			
Deposits	89,060	74,290	41,905
Other borrowings	13,603	19,408	21,194
Total Interest Expense	<u>102,663</u>	<u>93,698</u>	<u>63,099</u>
Net Interest Income	120,591	123,197	129,936
Provision for loan losses	43,160	16,344	7,806
Net Interest Income After Provision for Loan Losses	<u>77,431</u>	<u>106,853</u>	<u>122,130</u>
NON-INTEREST INCOME			
Service charges on deposit accounts	24,251	19,936	19,342
Net gains (losses) on assets			
Real estate mortgage loans	4,317	4,593	5,370
Securities	(705)	171	1,484
VISA check card interchange income	4,905	3,432	2,778
Real estate mortgage loan servicing	2,236	2,440	2,627
Title insurance fees	1,551	1,724	1,962
Mepco litigation settlement		2,800	
Other income	10,590	9,754	9,263
Total Non-interest Income	<u>47,145</u>	<u>44,850</u>	<u>42,826</u>
NON-INTEREST EXPENSE			
Compensation and employee benefits	55,811	50,801	52,147
Occupancy, net	10,624	9,626	8,590
Furniture, fixtures and equipment	7,633	7,057	6,812
Data processing	6,957	5,619	4,905
Advertising	5,514	3,997	4,311
Goodwill impairment	343	3,575	
Other expenses	28,842	25,541	25,020
Total Non-interest Expense	<u>115,724</u>	<u>106,216</u>	<u>101,785</u>
Income From Continuing Operations Before Income Tax	8,852	45,487	63,171
Income tax expense (benefit)	(1,103)	11,662	17,466
Income From Continuing Operations	9,955	33,825	45,705
Discontinued operations, net of tax	402	(622)	1,207
Net Income	<u>\$ 10,357</u>	<u>\$ 33,203</u>	<u>\$ 46,912</u>
Income per share from continuing operations			
Basic	<u>\$ 0.44</u>	<u>\$ 1.48</u>	<u>\$ 1.96</u>
Diluted	<u>\$ 0.44</u>	<u>\$ 1.45</u>	<u>\$ 1.92</u>
Net income per share			
Basic	<u>\$ 0.46</u>	<u>\$ 1.45</u>	<u>\$ 2.01</u>
Diluted	<u>\$ 0.45</u>	<u>\$ 1.43</u>	<u>\$ 1.97</u>
Cash dividends declared per common share	<u>\$ 0.84</u>	<u>\$ 0.78</u>	<u>\$ 0.71</u>

See accompanying notes to consolidated financial statements

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

	Common Stock	Capital Surplus	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
	(In thousands)				
Balances at January 1, 2005	\$ 21,195	\$158,797	\$ 41,795	\$ 8,505	\$ 230,292
Net income for 2005			46,912		46,912
Cash dividends declared, \$.71 per share			(16,468)		(16,468)
5% stock dividend (1,057,706 shares)	1,058	29,671	(30,753)		(24)
Issuance of 214,327 shares of common stock	214	4,034			4,248
Repurchase and retirement of 475,683 shares of common stock	(476)	(12,589)			(13,065)
Net change in accumulated other comprehensive income, net of \$2.0 million of related tax effect				(3,636)	(3,636)
Balances at December 31, 2005	21,991	179,913	41,486	4,869	248,259
Adjustment to beginning retained earnings pursuant to SAB 108			2,071		2,071
Adjusted balances, January 1, 2006	21,991	179,913	43,557	4,869	250,330
Net income for 2006			33,203		33,203
Cash dividends declared, \$.78 per share			(17,884)		(17,884)
5% stock dividend (1,087,048 shares)	1,087	26,351	(27,456)		(18)
Issuance of 245,627 shares of common stock	246	5,507			5,753
Repurchase and retirement of 459,089 shares of common stock	(459)	(11,530)			(11,989)
Net change in accumulated other comprehensive income, net of \$.7 million of related tax effect				(1,228)	(1,228)
Balances at December 31, 2006	22,865	200,241	31,420	3,641	258,167
Net income for 2007			10,357		10,357
Cash dividends declared, \$.84 per share			(19,007)		(19,007)
Issuance of 46,056 shares of common stock	46	433			479
Share based compensation	4	303			307
Repurchase and retirement of 313,728 shares of common stock	(314)	(5,675)			(5,989)
Net change in accumulated other comprehensive income, net of \$2.1 million related tax effect				(3,812)	(3,812)
Balances at December 31, 2007	<u>\$ 22,601</u>	<u>\$195,302</u>	<u>\$ 22,770</u>	<u>\$ (171)</u>	<u>\$ 240,502</u>

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	2007	2006	2005
	(In thousands)		
Net income	\$10,357	\$33,203	\$46,912
Other comprehensive income			
Net change in unrealized gain (loss) on securities available for sale, including reclassification adjustments	(2,318)	513	(5,208)
Net change in unrealized gain (loss) on derivative instruments	(1,332)	(1,409)	1,572
Reclassification adjustment for accretion on settled derivative instruments	(162)	(332)	
Comprehensive Income	<u>\$ 6,545</u>	<u>\$31,975</u>	<u>\$43,276</u>

See accompanying notes to consolidated financial statements

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended December 31,		
	2007	2006	2005
	(In thousands)		
Net Income	\$ 10,357	\$ 33,203	\$ 46,912
ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH FROM OPERATING ACTIVITIES			
Proceeds from sales of loans held for sale	293,143	285,815	382,635
Disbursements for loans held for sale	(290,940)	(284,499)	(367,078)
Provision for loan losses	43,168	17,412	8,071
Deferred federal income tax expense (benefit)	(6,347)	(2,328)	3,019
Deferred loan fees	(1,068)	309	(383)
Depreciation, amortization of intangible assets and premiums and accretion of discounts on securities and loans	(12,555)	(9,839)	(12,498)
Net gains on sales of real estate mortgage loans	(4,317)	(4,593)	(5,370)
Net (gains) losses on securities	705	(171)	(1,484)
Goodwill impairment	343	3,575	
Share based compensation	307		
Increase in accrued income and other assets	(7,859)	(9,125)	(5,463)
Decrease in accrued expenses and other liabilities	(7,290)	(2,982)	(14)
Total Adjustments	7,290	(6,426)	1,435
Net Cash From Operating Activities	17,647	26,777	48,347
CASH FLOW USED IN INVESTING ACTIVITIES			
Proceeds from the sale of securities available for sale	61,520	1,283	54,556
Proceeds from the maturity of securities available for sale	38,509	20,007	20,575
Principal payments received on securities available for sale	30,752	35,813	56,000
Purchases of securities available for sale	(65,366)	(5,267)	(70,632)
Purchase of Federal Reserve Bank Stock	(7,514)		
Proceeds from sale of non-performing and other loans of concern	4,315		7,794
Portfolio loans originated, net of principal payments	(62,107)	(104,454)	(324,656)
Acquisition of business offices, less cash paid	210,053		
Proceeds from sale of insurance premium finance business	175,901		
Settlement on business acquisition		(4,442)	
Capital expenditures	(10,342)	(13,316)	(13,899)
Net Cash From (Used in) Investing Activities	375,721	(70,376)	(270,262)
CASH FLOW FROM FINANCING ACTIVITIES			
Net increase (decrease) in total deposits	(508,797)	124,352	471,394
Net decrease in other borrowings and federal funds purchased	(89,008)	(41,331)	(66,215)
Proceeds from Federal Home Loan Bank advances	331,500	223,200	659,750
Payments of Federal Home Loan Bank advances	(131,263)	(239,453)	(807,127)
Repayment of long-term debt	(2,000)	(2,000)	(2,000)
Net increase (decrease) in financed premiums payable	8,196	13,044	(12,782)
Dividends paid	(18,874)	(17,547)	(15,320)
Repurchase of common stock	(5,989)	(11,989)	(13,065)
Proceeds from issuance of subordinated debt	32,991		
Redemption of subordinated debt	(4,300)		
Proceeds from issuance of common stock	156	1,046	2,051
Net Cash From (Used in) Financing Activities	(387,388)	49,322	216,686
Net Increase (Decrease) in Cash and Cash Equivalents	5,980	5,723	(5,229)
Change in cash and cash equivalents of discontinued operations	167	(103)	(64)
Cash and Cash Equivalents at Beginning of Year	73,142	67,522	72,815
Cash and Cash Equivalents at End of Year	\$ 79,289	\$ 73,142	\$ 67,522
Cash paid during the year for			
Interest	\$ 107,797	\$ 98,177	\$ 63,749
Income taxes	7,409	13,415	17,752
Transfer of loans to other real estate	11,244	4,381	4,360
Common stock issued for acquisition of business		4,442	

See accompanying notes to consolidated financial statements

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 — ACCOUNTING POLICIES

The accounting and reporting policies and practices of Independent Bank Corporation and subsidiaries conform with accounting principles generally accepted in the United States of America and prevailing practices within the banking industry. Our critical accounting policies include the assessment for other than temporary impairment on investment securities, the determination of the allowance for loan losses, the valuation of derivative financial instruments, the valuation of originated mortgage servicing rights, the valuation of deferred tax assets and the valuation of goodwill. We are required to make material estimates and assumptions that are particularly susceptible to changes in the near term as we prepare the consolidated financial statements and report amounts for each of these items. Actual results may vary from these estimates.

Our bank subsidiary transacts business in the single industry of commercial banking. Our bank's activities cover traditional phases of commercial banking, including checking and savings accounts, commercial lending, direct and indirect consumer financing and mortgage lending. Our principal markets are the rural and suburban communities across lower Michigan that are served by our bank's branches and loan production offices. The economies of these communities are relatively stable and reasonably diversified. We also provide payment plans to consumers to purchase extended automobile warranties through our wholly owned subsidiary, Mepco Finance Corporation ("Mepco"). Subject to established underwriting criteria, our bank subsidiary also participates in commercial lending transactions with certain non-affiliated banks and purchases real estate mortgage loans from third-party originators. At December 31, 2007, 75% of our bank's loan portfolio was secured by real estate.

On January 15, 2007 we sold substantially all of the assets of Mepco's insurance premium finance business to Premium Financing Specialists, Inc. See note #25.

PRINCIPLES OF CONSOLIDATION — The consolidated financial statements include the accounts of Independent Bank Corporation and its subsidiaries. The income, expenses, assets and liabilities of the subsidiaries are included in the respective accounts of the consolidated financial statements, after elimination of all material intercompany accounts and transactions.

STATEMENTS OF CASH FLOWS — For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks, and federal funds sold. Generally, federal funds are sold for one-day periods. We report net cash flows for customer loan and deposit transactions, for short-term borrowings and for financed premiums payable.

COMPREHENSIVE INCOME — Statement of Financial Accounting Standards, No. 130, "Reporting Comprehensive Income," established standards for reporting comprehensive income, which consists of unrealized gains and losses on securities available for sale and derivative instruments classified as cash flow hedges. The net change in unrealized gain on securities available for sale reflects net losses reclassified into earnings of \$0.7 million in 2007 and reflects net gains reclassified into earnings of \$0.2 million and \$1.5 million in 2006 and 2005, respectively. The reclassification of these amounts from comprehensive income resulted in an income tax benefit of \$0.2 million in 2007 and income tax expense of \$0.1 million and \$0.5 million in 2006 and 2005, respectively.

LOANS HELD FOR SALE — Loans held for sale are carried at the lower of aggregate amortized cost or market value. Lower of cost or market value adjustments, as well as realized gains and losses, are recorded in current earnings. We recognize as separate assets the rights to service mortgage loans for others. The fair value of originated mortgage servicing rights has been determined based upon market value indications for similar servicing. These mortgage servicing rights are amortized in proportion to and over the period of estimated net loan servicing income. We assess mortgage servicing rights for impairment based on the fair value of those rights. For purposes of measuring impairment, the primary characteristics used include interest rate, term and type. Amortization of and changes in the impairment reserve on servicing rights are included in real estate mortgage loan servicing in the consolidated statements of operations.

TRANSFERS OF FINANCIAL ASSETS — Transfers of financial assets are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from us, the transferee obtains the right (free of conditions that constrain it from taking

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

advantage of that right) to pledge or exchange the transferred assets, and we do not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

SECURITIES — We classify our securities as trading, held to maturity or available for sale. Trading securities are bought and held principally for the purpose of selling them in the near term and are reported at fair value with realized and unrealized gains and losses included in earnings. We do not have any trading securities. Securities held to maturity represent those securities for which we have the positive intent and ability to hold until maturity and are reported at cost, adjusted for amortization of premiums and accretion of discounts computed on the level-yield method. We did not have any securities held to maturity at December 31, 2007 and 2006. Securities available for sale represent those securities not classified as trading or held to maturity and are reported at fair value with unrealized gains and losses, net of applicable income taxes reported in comprehensive income. We determine whether a decline in fair value below the amortized cost basis is other than temporary. If the decline in value is judged to be other than temporary, the cost basis of the security is written down to fair value as a new cost basis and the amount of the write-down is recognized as a charge to non-interest income. Gains and losses realized on the sale of securities available for sale are determined using the specific identification method and are recognized on a trade-date basis. Premiums and discounts are recognized in interest income computed on the level-yield method.

LOAN REVENUE RECOGNITION — Interest on loans is accrued based on the principal amounts outstanding. The accrual of interest income is discontinued when a loan becomes 90 days past due and the borrower's capacity to repay the loan and collateral values appear insufficient. All interest accrued but not received for loans placed on non-accrual is reversed from interest income. Payments on such loans are generally applied to the principal balance until qualifying to be returned to accrual status. A non-accrual loan may be restored to accrual status when interest and principal payments are current and the loan appears otherwise collectible. Delinquency status is based on contractual terms of the loan agreement.

Certain loan fees and direct loan origination costs are deferred and recognized as an adjustment of yield generally over the contractual life of the related loan. Fees received in connection with loan commitments are deferred until the loan is advanced and are then recognized generally over the contractual life of the loan as an adjustment of yield. Fees on commitments that expire unused are recognized at expiration. Fees received for letters of credit are recognized as revenue over the life of the commitment.

ALLOWANCE FOR LOAN LOSSES — Some loans will not be repaid in full. Therefore, an allowance for loan losses is maintained at a level which represents our best estimate of losses incurred. In determining the allowance and the related provision for loan losses, we consider four principal elements: (i) specific allocations based upon probable losses identified during the review of the loan portfolio, (ii) allocations established for other adversely rated loans, (iii) allocations based principally on historical loan loss experience, and (iv) additional allowances based on subjective factors, including local and general economic business factors and trends, portfolio concentrations and changes in the size and/or the general terms of the loan portfolios. Increases in the allowance are recorded by a provision for loan losses charged to expense. Although we periodically allocate portions of the allowance to specific loans and loan portfolios, the entire allowance is available for incurred losses. We generally charge-off homogenous residential mortgage, installment and finance receivable loans when they are deemed uncollectible or reach a predetermined number of days past due based on loan product, industry practice and other factors. Collection efforts may continue and recoveries may occur after a loan is charged against the allowance.

While we use relevant information to recognize losses on loans, additional provisions for related losses may be necessary based on changes in economic conditions, customer circumstances and other credit risk factors.

A loan is impaired when full payment under the loan terms is not expected. Generally, those commercial loans that are rated substandard, classified as non-performing or were classified as non-performing in the preceding quarter are evaluated for impairment. We measure our investment in an impaired loan based on one of three methods: the loan's observable market price, the fair value of the collateral or the present value of expected future cash flows discounted at the loan's effective interest rate. We do not measure impairment on homogenous residential mortgage, installment and finance receivable loans.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The allowance for loan losses on unfunded commitments is determined in a similar manner to the allowance for loan losses and is recorded in accrued expenses and other liabilities.

PROPERTY AND EQUIPMENT — Property and equipment is stated at cost less accumulated depreciation and amortization. Depreciation and amortization is computed using both straight-line and accelerated methods over the estimated useful lives of the related assets. Buildings are generally depreciated over a period not exceeding 39 years and equipment is generally depreciated over periods not exceeding 7 years. Leasehold improvements are depreciated over the shorter of their estimated useful life or lease period.

BANK OWNED LIFE INSURANCE — We have purchased a group flexible premium non-participating variable life insurance contract on approximately 270 salaried employees in order to recover the cost of providing certain employee benefits. Bank owned life insurance is recorded at its cash surrender value or the amount that can be currently realized.

OTHER REAL ESTATE — Other real estate at the time of acquisition is recorded at the lower of cost of acquisition or fair value, less estimated costs to sell, which becomes the property's new basis. Fair value is typically determined by a third party appraisal of the property. Any write-downs at date of acquisition are charged to the allowance for loan losses. Expense incurred in maintaining assets and subsequent write-downs to reflect declines in value are recorded as other expense.

During 2007 and 2006 we foreclosed on certain loans secured by real estate and transferred approximately \$11.2 million and \$4.4 million to other real estate in each of those years, respectively. At the time of acquisition amounts were charged-off against the allowance for loan losses to bring the carrying amount of these properties to their estimated fair values, less estimated costs to sell. During 2007 and 2006 we sold other real estate with book balances of approximately \$4.7 million and \$3.4 million, respectively. Gains or losses on the sale of other real estate are recorded in other expense on the income statement.

Other real estate and repossessed assets totaling \$9.7 million and \$3.2 million at December 31, 2007 and 2006, respectively are included in accrued income and other assets.

GOODWILL AND OTHER INTANGIBLE ASSETS — Goodwill results from business acquisitions and represents the excess of the purchase price over the fair value of acquired tangible assets and liabilities and identifiable intangible assets. Goodwill is assessed at least annually for impairment and any such impairment will be recognized in the period identified.

Other intangible assets consist of core deposit, customer relationship intangible assets and covenants not to compete. They are initially measured at fair value and then are amortized on both straight-line and accelerated methods over their estimated useful lives, which range from 5 to 15 years.

INCOME TAXES — We employ the asset and liability method of accounting for income taxes. This method establishes deferred tax assets and liabilities for the temporary differences between the financial reporting basis and the tax basis of our assets and liabilities at tax rates expected to be in effect when such amounts are realized or settled. Under this method, the effect of a change in tax rates is recognized in the period that includes the enactment date. The deferred tax asset is subject to a valuation allowance for that portion of the asset for which it is more likely than not that it will not be realized.

Effective January 1, 2007 we adopted Interpretation No. 48, "Accounting for Uncertainty in Income Taxes — an Interpretation of FASB Statement No. 109," ("FIN #48"), which clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements in accordance with SFAS #109, "Accounting for Income Taxes". FIN #48 prescribes a recognition and measurement threshold for a tax position taken or expected to be taken in a tax return. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. The adoption of FIN #48 at January 1, 2007 did not have an impact on our financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

We recognize interest and/or penalties related to income tax matters in income tax expense.

We file a consolidated federal income tax return. Intercompany tax liabilities are settled as if each subsidiary filed a separate return.

SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE — Securities sold under agreements to repurchase are treated as debt and are reflected as a liability in the consolidated statements of financial condition. The book value of securities pledged to secure the repurchase agreements remains in the securities portfolio.

FINANCED PREMIUMS PAYABLE — Financed premiums payable represent amounts owed to insurance companies or other counterparties for warranty payment plans provided by us for our customers.

DERIVATIVE FINANCIAL INSTRUMENTS — Statement of Financial Accounting Standards No. 133, “Accounting for Derivative Instruments and Hedging Activities,” (“SFAS #133”) which was subsequently amended by SFAS #138, requires companies to record derivatives on the balance sheet as assets and liabilities measured at their fair value. The accounting for increases and decreases in the value of derivatives depends upon the use of derivatives and whether the derivatives qualify for hedge accounting.

We record the fair value of cash-flow hedging instruments (“Cash Flow Hedges”) in accrued income and other assets and accrued expenses and other liabilities. On an ongoing basis, we adjust the balance sheet to reflect the then current fair value of the Cash Flow Hedges. The related gains or losses are reported in other comprehensive income and are subsequently reclassified into earnings, as a yield adjustment in the same period in which the related interest on the hedged items (primarily variable-rate debt obligations) affect earnings. To the extent that the Cash Flow Hedges are not effective, the ineffective portion of the Cash Flow Hedges are immediately recognized as interest expense.

We also record fair-value hedging instruments (“Fair Value Hedges”) at fair value in accrued income and other assets and accrued expenses and other liabilities. The hedged items (primarily fixed-rate debt obligations) are also recorded at fair value through the statement of operations, which offsets the adjustment to the Fair Value Hedges. On an ongoing basis, we adjust the balance sheet to reflect the then current fair value of both the Fair Value Hedges and the respective hedged items. To the extent that the change in value of the Fair Value Hedges do not offset the change in the value of the hedged items, the ineffective portion is immediately recognized as interest expense.

Certain derivative financial instruments are not designated as hedges. The fair value of these derivative financial instruments have been recorded on our balance sheet and are adjusted on an ongoing basis to reflect their then current fair value. The changes in the fair value of derivative financial instruments not designated as hedges, are recognized currently in earnings.

When hedge accounting is discontinued because it is determined that a derivative financial instrument no longer qualifies as a fair-value hedge, we continue to carry the derivative financial instrument on the balance sheet at its fair value, and no longer adjust the hedged item for changes in fair value. The adjustment of the carrying amount of the previously hedged item is accounted for in the same manner as other components of similar instruments. When hedge accounting is discontinued because it is probable that a forecasted transaction will not occur, we continue to carry the derivative financial instrument on the balance sheet at its fair value, and gains and losses that were included in accumulated other comprehensive income are recognized immediately in earnings. In all other situations in which hedge accounting is discontinued, we continue to carry the derivative financial instrument at its fair value on the balance sheet and recognize any changes in its fair value in earnings.

When a derivative financial instrument that qualified for hedge accounting is settled and the hedged item remains, the gain or loss on the derivative financial instrument is accreted or amortized over the life that remained on the settled derivative financial instrument.

STOCK BASED COMPENSATION — Effective January 1, 2006, we adopted Statement of Financial Accounting Standards No. 123(R), “Share-based Payment,” (“SFAS #123R”) using the modified prospective transition method. For 2006, adopting this standard had no impact on net income and earnings per share as no share based

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

payments were made during 2006 and share based payments in prior years were fully vested at December 31, 2005. Our stock based compensation plans are described more fully in Note #14.

Prior to January 1, 2006, employee compensation expense under stock options was reported using the intrinsic value method; therefore, no stock-based compensation cost is reflected in net income for the year ending December 31, 2005 as all options granted had an exercise price equal to or greater than the market price of the underlying common stock at date of grant.

Pro forma disclosures for our net income and earnings per share as if we had adopted the fair value accounting method for stock-based compensation in 2005 follows. For purposes of these pro forma disclosures, we recognized compensation cost on stock options with pro rata vesting on a straight-line basis. The per share weighted-average fair value of stock options was obtained using the Black Scholes options pricing model.

The following table summarizes the impact on our net income had compensation cost included the fair value of options at the grant date:

	<u>2005</u>
Net income — as reported	\$46,912
Stock based compensation expense determined under fair value based method, net of related tax effect	(3,113)
Pro-forma net income	<u>\$43,799</u>
Net income per share	
Basic	
As reported	\$ 2.01
Pro-forma	1.88
Diluted	
As reported	\$ 1.97
Pro-forma	1.84

COMMON STOCK — At December 31, 2007, 0.5 million shares of common stock were reserved for issuance under the dividend reinvestment plan and 1.9 million shares of common stock were reserved for issuance under our long-term incentive plans.

RECLASSIFICATION — Certain amounts in the 2006 and 2005 consolidated financial statements have been reclassified to conform with the 2007 presentation.

ADOPTION OF NEW ACCOUNTING STANDARDS — In September 2006, the Financial Accounting Standards Board (“FASB”) issued of Statement of Financial Accounting Standards No. 157, “Fair Value Measurements”. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. The standard is effective for fiscal years beginning after November 15, 2007. The adoption of this statement on January 1, 2008 did not have a material impact on our consolidated financial statements.

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, “The Fair Value Option for Financial Assets and Financial Liabilities”. The statement provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. On January 1, 2008 we elected the fair value option for certain securities available for sale. The adoption of this statement has the potential to add additional volatility to our earnings.

In November, the Securities and Exchange Commission (“SEC”) released Staff Accounting Bulletin No. 109, “Written Loan Commitments Recorded at Fair Value through Earnings” (“SAB 109”). Previously, Staff Accounting

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Bulletin No. 105, “Application of Accounting Principles to Loan Commitments” (“SAB 105”) stated that in measuring the fair value of a derivative loan commitment, a company should not incorporate the expected net future cash flows related to the associated servicing of the loan. SAB 109 supersedes SAB 105 and indicates that the expected net future cash flows related to the associated servicing of the loan should be included in measuring fair value for all written loan commitments that are accounted for at fair value through earnings. SAB 105 also indicated that internally-developed intangible assets should not be recorded as part of the fair value of a derivative loan commitment, and SAB 109 retains that view. SAB 109 is effective for derivative loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. The adoption of this statement on January 1, 2008 did not have a material impact on our consolidated financial statements.

Effective January 1, 2007 we adopted Statement of Financial Accounting Standards No. 156, “Accounting for Servicing of Financial Assets, an amendment of FASB Statement No. 140,” (“SFAS #156”). This statement amended SFAS #140, “Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities”, to permit entities to choose to either subsequently measure servicing rights at fair value and report changes in fair value in earnings, or amortize servicing rights in proportion to and over the estimated net servicing income or loss and assess the rights for impairment or the need for an increased obligation. In addition, this statement (1) clarified when a servicer should separately recognize servicing assets and liabilities, (2) required all separately recognized servicing assets and liabilities to be initially measured at fair value, (3) permitted at the date of adoption, a one-time reclassification of available for sale (“AFS”) securities to trading securities without calling into question the treatment of other AFS securities under SFAS #115, “Accounting for Certain Investments in Debt and Equity Securities” and (4) required additional disclosures for all separately recognized servicing assets and liabilities. This statement did not have a material impact on our consolidated financial statements. We chose to amortize servicing rights in proportion to and over the estimated net servicing income or loss and assess the rights for impairment or the need for an increased obligation.

Effective January 1, 2007 we adopted FIN #48. See “Income Taxes” above for further discussion of the effect of adopting this standard. Interpretation No. 48, “Accounting for Uncertainty in Income Taxes — an Interpretation of FASB Statement No. 109,” (“FIN #48”), which clarifies the accounting for uncertainty in income taxes recognized in a company’s financial statements in accordance with SFAS #109, “Accounting for Income Taxes”. FIN #48 prescribes a recognition and measurement threshold for a tax position taken or expected to be taken in a tax return. FIN #48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. The adoption of FIN #48 at January 1, 2007 did not have an impact on our financial statements.

In September 2006, the SEC released Staff Accounting Bulletin No. 108, “Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements” (“SAB 108”), which is effective for fiscal years ending on or after November 15, 2006. SAB 108 provides guidance on how the effects of prior-year uncorrected financial statement misstatements should be considered in quantifying a current year misstatement. SAB 108 requires public companies to quantify misstatements using both an income statement (rollover) and balance sheet (iron curtain) approach and evaluate whether either approach results in a misstatement that, when all relevant quantitative and qualitative factors are considered, is material. If prior year errors that had been previously considered immaterial now are considered material based on either approach, no restatement is required so long as management properly applied its previous approach and all relevant facts and circumstances were considered. Adjustments considered immaterial in prior years under the method previously used, but now considered material under the dual approach required by SAB 108, are to be recorded upon initial adoption of SAB 108. The amount so recorded is shown as a cumulative effect adjustment and is recorded in opening retained earnings as of January 1, 2006.

The cumulative effect adjustment primarily reflects an over accrual of non-interest expense relating to years prior to 1999. Over the course of many years, accrual differences that were considered immaterial to any particular year’s statement of operations accumulated to a total of a net credit of \$2.1 million. This over accrual has been unchanged since December 31, 1999 and has remained in accrued expenses and other liabilities since that time.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Since December 31, 1999, we had continued to evaluate this cumulative accrual difference using the roll over method of quantifying misstatements.

The impact of the over accrual noted above on the 2006 opening consolidated shareholders' equity and retained earnings was \$2.1 million. The impact on selected balance sheet accounts as of January 1, 2006 is as follows:

	January 1, 2006		
	Previously Reported	Adjustment (In thousands)	Opening Balance
Accrued income and other assets — deferred taxes	\$ 56,361	\$ (188)	\$ 56,173
Accrued expenses and other liabilities	\$ 58,367	\$ (2,259)	\$ 56,108
Total shareholders' equity	\$ 248,259	\$ 2,071	\$250,330

NOTE 2 — ACQUISITIONS

On March 23, 2007, we completed the acquisition of ten branches with total deposits of \$241.4 million from TCF National Bank. In accordance with Statement of Financial Accounting Standards No. 141 "Business Combinations" and related interpretations, this acquisition was considered a business acquisition, as the acquired assets and assumed liabilities enable us to sustain a revenue stream and provide products and services to these customers without significant disruption or difficulty. We paid a premium of approximately \$29.2 million, including capitalizable costs of acquisition, for this business. Approximately \$10.8 million of this premium is attributable to the value of deposit customer relationships acquired, including core deposit value. This will be amortized over its expected life of 15 years. The remaining \$18.4 million will be recorded as goodwill and represents the intangible value of the work force in place and other attributes. This acquisition provides us with funds to payoff higher cost short term borrowings and brokered certificates of deposit and provides additional branch facilities from which to serve our customers and expand our services. Proforma information with respect to the estimated impact of this acquisition on our results of operations is not presented as it is not material.

NOTE 3 — RESTRICTIONS ON CASH AND DUE FROM BANKS

Our bank is required to maintain reserve balances in the form of vault cash and non-interest earning balances with the Federal Reserve Bank. The average reserve balances to be maintained during 2007 and 2006 were \$10.1 million and \$7.6 million, respectively. We do not maintain compensating balances with correspondent banks.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Note 4 — SECURITIES

Securities available for sale consist of the following at December 31:

	Amortized Cost	Unrealized		Fair Value
		Gains	Losses	
(In thousands)				
2007				
Mortgage-backed	\$ 109,967	\$ 818	\$ 1,306	\$ 109,479
Other asset-backed	10,136	264		10,400
Obligations of states and political subdivisions	204,093	4,591	552	208,132
Trust preferred	9,687	340	42	9,985
Preferred stock	27,354		3,156	24,198
Other	2,000			2,000
Total	<u>\$ 363,237</u>	<u>\$6,013</u>	<u>\$5,056</u>	<u>\$ 364,194</u>
2006				
U.S. Treasury	\$ 4,997		\$ 83	\$ 4,914
Mortgage-backed	131,584	\$ 974	2,363	130,195
Other asset-backed	12,465	294	251	12,508
Obligations of states and political subdivisions	239,945	4,486	147	244,284
Trust preferred	10,283	976		11,259
Preferred stock	28,988	637		29,625
Other	2,000			2,000
Total	<u>\$ 430,262</u>	<u>\$7,367</u>	<u>\$2,844</u>	<u>\$ 434,785</u>

Our investments' gross unrealized losses and fair values aggregated by investment type and length of time that individual securities have been at a continuous unrealized loss position, at December 31 follows:

	Less Than Twelve Months		Twelve Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
(In thousands)						
2007						
Mortgage-backed	\$ 11,067	\$ 340	\$ 64,838	\$ 966	\$ 75,905	\$ 1,306
Obligations of states and political subdivisions	3,153	410	7,638	142	10,791	552
Trust preferred	1,820	42			1,820	42
Preferred stock	14,198	3,156			14,198	3,156
Total	<u>\$ 30,238</u>	<u>\$ 3,948</u>	<u>\$ 72,476</u>	<u>\$ 1,108</u>	<u>\$ 102,714</u>	<u>\$ 5,056</u>
2006						
U.S. Treasury			\$ 4,914	\$ 83	\$ 4,914	\$ 83
Mortgage-backed	\$ 4,337	\$ 25	93,406	2,338	97,743	2,363
Other asset-backed			1,845	251	1,845	251
Obligations of states and political subdivisions	14,634	54	15,012	93	29,646	147
Total	<u>\$ 18,971</u>	<u>\$ 79</u>	<u>\$ 115,177</u>	<u>\$ 2,765</u>	<u>\$ 134,148</u>	<u>\$ 2,844</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

We evaluate securities for other-than-temporary impairment at least quarterly and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition of the issuer, including review of recent credit ratings, and our ability and intent to retain the investment for a period of time sufficient to allow for any anticipated recovery of fair value.

Mortgage-backed and other asset backed securities — at December 31, 2007 and 2006 we had 40 and 54 securities, respectively, whose fair market value is less than amortized cost. These securities include both agency and private label mortgage-backed securities. The unrealized losses are largely attributed to a rise in interest rates. All of the issues are rated by a major rating agency as AAA or AA. As management has the ability and intent to hold these securities until their forecasted recovery, no declines are deemed to be other than temporary.

Obligations of states and political subdivisions — at December 31, 2007 we had approximately 64 municipal securities whose fair market value is less than amortized cost. The unrealized losses are largely attributed to a rise in interest rates. The majority of the securities are rated by a major rating agency as AAA or AA. As management has the ability and intent to hold these securities for the foreseeable future, no declines are deemed to be other than temporary. At December 31, 2006 we had approximately 119 municipal securities whose fair market value is less than amortized cost. The unrealized losses were largely attributed to a rise in interest rates. The majority of the securities were rated by a major rating agency as AAA or AA. As management has the ability and intent to hold these securities until their forecasted recovery, no declines were deemed to be other than temporary.

Trust preferred securities — at December 31, 2007 we had 2 securities whose fair market value is less than amortized cost. There were no credit issues relating to these securities. The securities are either rated by major rating agency as AA or A. Management has the ability and intent to hold these securities until their forecasted recovery and has concluded that unrealized losses at year-end are temporary.

Preferred stock — at December 31, 2007 we had 3 securities whose fair market value is less than amortized cost. These 3 securities were issued by 2 separate companies. Pricing in the preferred stock market has suffered from credit spread widening and a significant amount of new issuances during the fourth quarter of 2007. The spread widening is a function of general risk aversion in the marketplace, a lack of liquidity and poor operating results of many of these issuers (which can be attributed to significant sub-prime loan related write downs). The issuer of one of these securities reported solid earnings and capital position during 2007. This security is rated by major rating agencies as A2 and A. The issuer of the other two securities has had recent declines in earnings due primarily to previously mentioned sub prime loan related write downs but has a financial condition that is considered satisfactory and has near term prospects for significant improvement in earnings. Management has the ability and intent to hold these securities until their forecasted recovery and has concluded that unrealized losses at year-end are temporary.

During 2007 and 2005, we recorded other than temporary impairment charges on certain Fannie Mae and Freddie Mac preferred stocks. These preferred stocks are perpetual (i.e. they have no stated maturity date) and as a result are treated like equity securities for purposes of impairment analysis. In these instances we believed that the decline in value is directly due to matters other than changes in interest rates (such as underlying collateral deficiencies or financial difficulties or other challenges encountered by the issuer), are not expected to be recovered within a reasonable timeframe based upon available information and were therefore other than temporary in nature.

U.S. Treasury securities — at December 31, 2006 this amount represented one security with an unrealized loss attributed to a rise in interest rates. This security matured at par during 2007.

The amortized cost and fair value of securities available for sale at December 31, 2007, by contractual maturity, follow. The actual maturity will differ from the contractual maturity because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	<u>Amortized Cost</u>	<u>Fair Value</u>
	(In thousands)	
Maturing within one year	\$ 15,824	\$ 15,935
Maturing after one year but within five years	46,105	47,713
Maturing after five years but within ten years	61,396	62,980
Maturing after ten years	90,455	91,489
	<u>213,780</u>	<u>218,117</u>
Mortgage-backed	109,967	109,479
Other asset-backed	10,136	10,400
Preferred stock	27,354	24,198
Other	2,000	2,000
Total	<u>\$ 363,237</u>	<u>\$364,194</u>

A summary of proceeds from the sale of securities and gains and losses follows:

	<u>Realized</u>		
	<u>Proceeds</u>	<u>Gains</u>	<u>Losses(1)</u>
	(In thousands)		
2007	\$ 61,520	\$ 327	\$ 32
2006	1,283	171	
2005	54,556	2,102	189

(1) Losses in 2007 exclude \$1.0 million of other than temporary impairment charges on preferred stock and losses in 2005 exclude \$0.4 million of other than temporary impairment charges on preferred stock and other asset-backed securities.

Securities with a book value of \$46.2 million and \$177.1 million at December 31, 2007 and 2006, respectively, were pledged to secure borrowings, public deposits and for other purposes as required by law. There were no investment obligations of state and political subdivisions that were payable from or secured by the same source of revenue or taxing authority that exceeded 10% of consolidated shareholders' equity at December 31, 2007 or 2006.

NOTE 5 — LOANS

Our loan portfolios at December 31 follow:

	<u>2007</u>	<u>2006</u>
	(In thousands)	
Real estate (1)		
Residential first mortgages	\$ 758,500	\$ 722,495
Residential home equity and other junior mortgages	239,965	239,609
Construction and land development	229,638	254,570
Other (2)	691,505	699,812
Finance receivables	238,197	183,679
Commercial	199,659	196,541
Consumer	178,622	178,826
Agricultural	10,810	7,863
Total loans	<u>\$ 2,546,896</u>	<u>\$ 2,483,395</u>

(1) Includes both residential and non-residential commercial loans secured by real estate.

(2) Includes loans secured by multi-family residential and non-farm, non-residential property.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Loans are presented net of deferred loan fees of \$1.3 million at December 31, 2007, and \$2.3 million at December 31, 2006. Finance receivables totaling \$254.6 million and \$194.8 million at December 31, 2007 and 2006, respectively, are presented net of unamortized discount of \$17.2 million and \$11.7 million, at December 31, 2007 and 2006, respectively. These finance receivables had effective interest rates at December 31, 2007 and 2006 of 12.6% and 10.6%, respectively. These receivables have various due dates through 2009.

An analysis of the allowance for loan losses for the years ended December 31 follows:

	2007		2006		2005	
	Loan Losses	Unfunded Commitments	Loan Losses	Unfunded Commitments	Loan Losses	Unfunded Commitments
	(In thousands)					
Balance at beginning of year	\$ 26,879	\$ 1,881	\$ 22,420	\$ 1,820	\$ 24,162	\$ 1,846
Provision charged to operating expense	43,105	55	16,283	61	7,832	(26)
Recoveries credited to allowance	2,346		2,237		1,518	
Loans charged against the allowance	(27,036)		(14,061)		(11,092)	
Balance at end of year	<u>\$ 45,294</u>	<u>\$ 1,936</u>	<u>\$ 26,879</u>	<u>\$ 1,881</u>	<u>\$ 22,420</u>	<u>\$ 1,820</u>

Non-performing loans at December 31 follows:

	2007	2006	2005
	(Dollars in thousands)		
Non-accrual loans	\$72,682	\$35,683	\$11,546
Loans 90 days or more past due and still accruing interest	4,394	3,479	4,862
Restructured loans	173	60	84
Total non-performing loans	<u>\$77,249</u>	<u>\$39,222</u>	<u>\$16,492</u>

Non performing loans includes both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. If these loans had continued to accrue interest in accordance with their original terms, approximately \$4.7 million, \$1.9 million, and \$1.5 million of interest income would have been recognized in 2007, 2006 and 2005, respectively. Interest income recorded on these loans was approximately \$0.6 million, \$0.4 million and \$0.4 million in 2007, 2006 and 2005, respectively.

Impaired loans totaled approximately \$61.3 million, \$23.2 million and \$6.7 million at December 31, 2007, 2006 and 2005, respectively. Our average investment in impaired loans was approximately \$40.3 million, \$13.1 million and \$15.0 million in 2007, 2006 and 2005, respectively. Cash receipts on impaired loans on non-accrual status are generally applied to the principal balance. Interest income recognized on impaired loans was approximately \$0.5 million, \$0.2 million and \$0.4 million in 2007, 2006 and 2005, respectively of which the majority of these amounts were received in cash. Certain impaired loans with a balance of approximately \$53.4 million, \$14.0 million and \$3.9 million had specific allocations of the allowance for loan losses totaling approximately \$10.7 million, \$2.6 million and \$1.3 million at December 31, 2007, 2006 and 2005, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Residential mortgage loans serviced for others are not reported as assets. The principal balances of these loans at year end are as follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(In thousands)		
Real estate mortgage loans serviced for :			
Fannie Mae	\$ 933,353	\$ 919,373	\$ 903,962
Freddie Mac	699,297	651,809	603,866
Other	598	620	835
Total	<u>\$ 1,633,248</u>	<u>\$ 1,571,802</u>	<u>\$ 1,508,663</u>

An analysis of capitalized mortgage loan servicing rights for the years ended December 31 follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(In thousands)		
Balance at beginning of year	\$ 14,782	\$ 13,439	\$ 11,360
Originated servicing rights capitalized	2,873	2,862	3,247
Amortization	(1,624)	(1,462)	(1,923)
Change in valuation allowance	(251)	(57)	755
Balance at end of year	<u>\$ 15,780</u>	<u>\$ 14,782</u>	<u>\$ 13,439</u>
Valuation allowance	<u>\$ 319</u>	<u>\$ 68</u>	<u>\$ 11</u>
Loans sold and serviced that have had servicing rights capitalized	<u>\$ 1,623,797</u>	<u>\$ 1,562,107</u>	<u>\$ 1,492,100</u>

The fair value of capitalized mortgage servicing rights was \$19.2 million and \$19.5 million at December 31, 2007 and 2006, respectively. Fair value was determined using an average coupon rate of 6.08%, average servicing fee of 0.257%, average discount rate of 9.54% and an average PSA rate of 225 for December 31, 2007; and an average coupon rate of 5.99%, average servicing fee of 0.259%, average discount rate of 9.53% and an average PSA rate of 218 for December 31, 2006. Capitalized mortgage servicing rights are included on the consolidated statement of financial position in accrued income and other assets.

NOTE 6 — PROPERTY AND EQUIPMENT

A summary of property and equipment at December 31 follows:

	<u>2007</u>	<u>2006</u>
	(In thousands)	
Land	\$ 18,473	\$ 16,646
Buildings	64,250	60,085
Equipment	63,336	55,488
	146,059	132,219
Accumulated depreciation and amortization	(72,501)	(64,227)
Property and equipment, net	<u>\$ 73,558</u>	<u>\$ 67,992</u>

Depreciation expense was \$8.5 million, \$8.1 million and \$7.1 million in 2007, 2006 and 2005, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

NOTE 7 — INTANGIBLE ASSETS

Intangible assets, net of amortization, at December 31 follows:

	2007		2006	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
	(In thousands)			
Amortized intangible assets				
Core deposit	\$ 31,326	\$ 16,648	\$ 20,545	\$ 13,679
Customer relationship	1,302	1,099	1,302	999
Covenants not to compete	1,520	1,139	1,520	835
Total	\$ 34,148	\$ 18,886	\$ 23,367	\$ 15,513
Unamortized intangible assets — Goodwill	\$ 66,754		\$ 48,709	

Intangible amortization expense was \$3.4 million, \$2.4 million and \$2.5 million in 2007, 2006 and 2005, respectively.

A summary of estimated intangible amortization, primarily amortization of core deposit, customer relationship and covenant not to compete intangibles, at December 31, 2007, follows:

	(In thousands)
2008	\$ 3,072
2009	1,838
2010	1,310
2011	1,398
2012	1,115
2013 and thereafter	6,529
Total	\$ 15,262

Changes in the carrying amount of goodwill by reporting segment for the years ended December 31, 2007 and 2006, follows:

	IB	Mepco(1)	Other(2)	Total
	(In thousands)			
Goodwill				
Balance at January 1, 2006	\$32,797	\$ 18,673	\$ 343	\$51,813
Acquired during the year		471(3)		471
Impairment	(1,166)	(2,409)		(3,575)
Balance at December 31, 2006	31,631	16,735	343	48,709
Acquired during the year	18,388(4)			18,388
Impairment	(343)			(343)
Balance at December 31, 2007	<u>\$49,676</u>	<u>\$ 16,735</u>	<u>\$ 343</u>	<u>\$66,754</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Changes in the carrying amount of core deposit intangible by reporting segment for the year ended December 31, 2007 follows:

	<u>IB</u>	<u>Mepco(1)</u>	<u>Other(2)</u>	<u>Total</u>
	(In thousands)			
Core deposit				
Balance at January 1, 2007	\$ 6,841		\$ 25	\$ 6,866
Acquired during the year	10,781(4)			10,781
Amortization	(2,953)		(16)	(2,969)
Balance at December 31, 2007	<u>\$14,669</u>	<u>\$ —</u>	<u>\$ 9</u>	<u>\$14,678</u>

- (1) Approximately \$4.1 million of goodwill was allocated to discontinued operations and excluded from this table. See note #25.
- (2) Includes items relating to our parent company.
- (3) Goodwill associated with contingent consideration paid or accrued pursuant to an earn-out.
- (4) Goodwill and deposit customer relationship value, including core deposit value associated with acquisition of 10 branches from TCF Bank (see note #2). The weighted average amortization period of the deposit customer relationship value, including core deposit value is 6.8 years.

During 2007 and 2006 we recorded goodwill impairment charges of \$0.3 million and \$1.2 million at First Home Financial (FHF) which was acquired in 1998. We test goodwill for impairment and based on the fair value of FHF the goodwill associated with FHF was reduced from \$1.5 million to \$0.3 million at December 31, 2006. Due to a continued decline in business in 2007, goodwill was written down to zero. These amounts are included in Goodwill Impairment in the Consolidated Statements of Operations. FHF was a loan origination company based in Grand Rapids, Michigan that specialized in the financing of manufactured homes located in mobile home parks or communities and was a subsidiary of our IB segment above. Revenues and profits had declined at FHF over the last few years and had continued to decline through the second quarter of 2007. As a result of these declines, the operations of FHF ceased effective June 15, 2007 and this entity was dissolved on June 30, 2007.

Also during 2006 we recorded a goodwill impairment charge of \$2.4 million at Mepco which was acquired during 2003. Mepco provides payment plans to consumers to finance the purchase of vehicle service contracts (warranty business). During 2006 we executed a definitive agreement to sell the insurance premium financing line of business at Mepco (see note #25). Goodwill was then allocated between the warranty business and the insurance premium finance business based on the respective fair values of each line of business. The fair value of the insurance premium finance business was based on the price at which this business was sold on January 15, 2007. As a result of this analysis, it was determined that the goodwill allocated to the warranty business at Mepco was impaired. This amount is included in Goodwill Impairment in the Consolidated Statements of Operations.

NOTE 8 — DEPOSITS

A summary of interest expense on deposits for the years ended December 31 follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(In thousands)		
Savings and NOW	\$18,768	\$13,604	\$ 8,345
Time deposits under \$100,000	61,664	54,241	29,630
Time deposits of \$100,000 or more	8,628	6,445	3,930
Total	<u>\$89,060</u>	<u>\$74,290</u>	<u>\$41,905</u>

Aggregate time deposits in denominations of \$100,000 or more amounted to \$218.6 million and \$163.8 million at December 31, 2007 and 2006, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

A summary of the maturity of time deposits at December 31, 2007, follows:

	(In thousands)
2008	\$ 796,024
2009	160,895
2010	152,753
2011	48,294
2012	59,152
2013 and thereafter	6,378
Total	<u>\$ 1,223,496</u>

Time deposits acquired through broker relationships totaled \$516.1 million and \$889.5 million at December 31, 2007 and 2006, respectively.

NOTE 9 — OTHER BORROWINGS

A summary of other borrowings at December 31 follows:

	2007	2006
	(In thousands)	
Advances from Federal Home Loan Bank	\$260,509	\$ 60,272
Repurchase agreements	35,000	83,431
Notes payable	3,000	12,500
U.S. Treasury demand notes	4,025	7,475
Other	5	3
Total	<u>\$302,539</u>	<u>\$163,681</u>

Advances from the Federal Home Loan Bank (“FHLB”) are secured by unencumbered qualifying mortgage and home equity loans equal to at least 150% and 200%, respectively of outstanding advances. Advances are also secured by FHLB stock that we own. As of December 31, 2007, we had unused borrowing capacity with the FHLB (subject to the FHLB’s credit requirements and policies) of \$69.5 million. Interest expense on advances amounted to \$4.6 million, \$4.2 million and \$6.2 million for the years ended December 31, 2007, 2006 and 2005, respectively. During 2005 we prepaid \$1.4 million of FHLB advances. There was no gain or loss incurred during 2005 on this prepayment. No FHLB advances were prepaid during 2007 or 2006.

As a member of the FHLB, we must own FHLB stock equal to the greater of 1.0% of the unpaid principal balance of residential mortgage loans or 5.0% of its outstanding advances. At December 31, 2007, we were in compliance with the FHLB stock ownership requirements.

Certain fixed-rate advances have provisions that allow the FHLB to convert the advance to an adjustable rate prior to stated maturity. If the FHLB exercises its conversion option, we may pay off that advance without penalty.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The maturity and weighted average interest rates of FHLB advances at December 31 follow:

	2007		2006	
	Amount	Rate	Amount	Rate
(Dollars in thousands)				
Fixed-rate advances				
2007			\$ 16,997	4.39%
2008	\$185,997	4.66%	11,485	5.22
2009	26,491	4.03	1,484	5.91
2010	6,000	7.46	6,000	7.46
2011	2,250	5.89	2,250	5.89
2012	392	6.90	400	6.90
2013 and thereafter	19,379	6.40	19,656	6.40
Total fixed-rate advances	<u>240,509</u>	<u>4.81</u>	<u>58,272</u>	<u>5.66</u>
Variable-rate advances				
2007			2,000	5.31
2008	20,000	4.35		
Total variable-rate advances	<u>20,000</u>	<u>4.35</u>	<u>2,000</u>	<u>5.31</u>
Total advances	<u>\$260,509</u>	<u>4.77%</u>	<u>\$ 60,272</u>	<u>5.65%</u>

Repurchase agreements are secured by mortgage-backed securities with a carrying value of approximately \$38.1 million at December 31, 2007 and by U.S. Treasury and mortgage-backed securities with a carrying value of approximately \$87.4 million at December 31, 2006. These securities are being held by the counterparty to the repurchase agreement. The yield on repurchase agreements at December 31, 2007 and 2006 approximated 4.42% and 5.34%, respectively.

Repurchase agreements averaged \$11.5 million, \$91.9 million and \$171.2 million during 2007, 2006 and 2005, respectively. The maximum amounts outstanding at any month end during 2007, 2006 and 2005 were \$35.0 million, \$122.7 million and \$204.4 million, respectively. Interest expense on repurchase agreements totaled \$0.6 million, \$4.6 million and \$5.6 million, for the years ended 2007, 2006 and 2005, respectively. The \$35.0 million of repurchase agreements at December 31, 2007 all mature in 2010. During 2006 we prepaid \$26.8 million of repurchase agreements and incurred a loss of \$0.03 million. These losses were recorded in other expenses. No repurchase agreements were prepaid during 2007 or 2005.

Interest expense on Federal funds purchased totaled \$1.4 million, \$4.5 million and \$3.9 million for the years ended December 31, 2007, 2006 and 2005, respectively.

We have established an unsecured credit facility at the parent company (see note #24) comprised of a \$3.0 million term loan and a \$10.0 million revolving credit agreement. At December 31, 2007, there was no balance outstanding on the revolving credit facility. The term loan accrues interest at three month LIBOR plus 115 basis points, which was 5.98% at December 31, 2007. We are charged 28 basis points on the unused balance of the revolving credit facility. Under the credit facility, we are subject to certain restrictive covenants. As of December 31, 2007, we were in compliance with all covenants except for a requirement to maintain our return on average assets ratio at 0.40%. We have obtained a waiver of our non compliance with this covenant. Under the term loan we are required to make quarterly installments of \$0.5 million through June 30, 2009. Interest expense on the term loan totaled \$0.3 million, \$0.4 million and \$0.3 million during 2007, 2006 and 2005 respectively. Interest expense on the revolving credit agreement totaled \$0.3 million, \$0.5 million and \$0.01 million during 2007, 2006 and 2005, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

At December 31, 2007 we had unused borrowing capacity with the Federal Reserve (subject to the Federal Reserve’s credit requirements and policies) of \$633.1 million. There were no amounts outstanding to the Federal Reserve at December 31, 2007 and 2006.

Assets, including securities available for sale and loans, pledged to secure other borrowings totaled \$1.531 billion at December 31, 2007.

NOTE 10 — SUBORDINATED DEBENTURES

We have formed various special purpose entities (the “trusts”) for the purpose of issuing trust preferred securities in either public or pooled offerings or in private placements. Independent Bank Corporation owns all of the common stock of each trust and has issued subordinated debentures to each trust in exchange for all of the proceeds from the issuance of the common stock and the trust preferred securities. Trust preferred securities totaling \$80.3 million and \$62.4 million at December 31, 2007 and 2006, respectively, qualified as Tier 1 regulatory capital and the remaining amount qualified as Tier 2 regulatory capital.

In accordance with FASB Interpretation No. 46, as revised in December 2003 (“FIN 46R”), these trusts are not consolidated with Independent Bank Corporation. Accordingly, we report the common securities of the trusts held by us in other assets and the subordinated debentures that we have issued to the trusts in the liability section of our Consolidated Statements of Financial Condition.

Summary information regarding subordinated debentures as of December 31 follows:

<u>Entity Name</u>	<u>Issue Date</u>	<u>2007</u>		
		<u>Subordinated Debentures</u>	<u>Trust Preferred Securities Issued</u>	<u>Common Stock Issued</u>
IBC Capital Finance II	March 2003	\$ 52,165	\$ 50,600	\$ 1,565
IBC Capital Finance III	May 2007	12,372	12,000	372
IBC Capital Finance IV	September 2007	20,619	20,000	619
Midwest Guaranty Trust I	November 2002	7,732	7,500	232
		<u>\$ 92,888</u>	<u>\$ 90,100</u>	<u>\$ 2,788</u>

<u>Entity Name</u>	<u>Issue Date</u>	<u>2006</u>		
		<u>Subordinated Debentures</u>	<u>Trust Preferred Securities Issued</u>	<u>Common Stock Issued</u>
IBC Capital Finance II	March 2003	\$ 52,165	\$ 50,600	\$ 1,565
Midwest Guaranty Trust I	November 2002	7,732	7,500	232
Gaylord Partners Limited Partnership(1)	May 2002	5,050	5,000	50
Elimination(2)		(750)	(750)	
		<u>\$ 64,197</u>	<u>\$ 62,350</u>	<u>\$ 1,847</u>

(1) The Gaylord Partners Limited Partnership trust preferred securities and the associated subordinated debentures were redeemed at par in May 2007.

(2) Trust preferred securities issued by Gaylord Partners Limited Partnership that were owned by Independent Bank.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Other key terms for the subordinated debentures and trust preferred securities that were outstanding at December 31, 2007 follow:

<u>Entity Name</u>	<u>Maturity Date</u>	<u>Interest Rate</u>	<u>First Permitted Redemption Date</u>
IBC Capital Finance II	March 31, 2033	8.25% fixed	March 31, 2008
IBC Capital Finance III	July 30, 2037	3 month LIBOR plus 1.60%	July 30, 2012
IBC Capital Finance IV	September 15, 2037	3 month LIBOR plus 2.85%	September 15, 2012
Midwest Guaranty Trust I	November 7, 2032	3 month LIBOR plus 3.45%	November 7, 2007

Each of the subordinated debentures and trust preferred securities are cumulative but have a feature that permits us to defer distributions (payment of interest) from time to time for a period not to exceed 20 consecutive quarters. Interest is payable quarterly on each of the subordinated debentures and trust preferred securities. We have the right to redeem the subordinated debentures and trust preferred securities (at par) in whole or in part from time to time on or after the first permitted redemption date specified above or upon the occurrence of specific events defined within the trust indenture agreements. Issuance costs have been capitalized and are being amortized on a straight-line basis over a period not exceeding 30 years and are included in interest expense in the Consolidated Statements of Operations. Distributions (payment of interest) on the trust preferred securities are also included in interest expense in the Consolidated Statements of Operations.

NOTE 11 — COMMITMENTS AND CONTINGENT LIABILITIES

In the normal course of business, we enter into financial instruments with off-balance sheet risk to meet the financing needs of customers or to reduce exposure to fluctuations in interest rates. These financial instruments may include commitments to extend credit and standby letters of credit. Financial instruments involve varying degrees of credit and interest-rate risk in excess of amounts reflected in the Consolidated Statements of Financial Condition. Exposure to credit risk in the event of non-performance by the counterparties to the financial instruments for loan commitments to extend credit and letters of credit is represented by the contractual amounts of those instruments. We do not, however, anticipate material losses as a result of these financial instruments.

A summary of financial instruments with off-balance sheet risk at December 31 follows:

	<u>2007</u>	<u>2006</u>
	<u>(In thousands)</u>	
Financial instruments whose risk is represented by contract amounts		
Commitments to extend credit	\$200,226	\$250,704
Standby letters of credit	28,195	19,244

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and generally require payment of a fee. Since commitments may expire without being drawn upon, the commitment amounts do not represent future cash requirements. Commitments are issued subject to similar underwriting standards, including collateral requirements, as are generally involved in the extension of credit facilities.

Standby letters of credit are written conditional commitments issued to guarantee the performance of a customer to a third party. The credit risk involved in such transactions is essentially the same as that involved in extending loan facilities and, accordingly, standby letters of credit are issued subject to similar underwriting standards, including collateral requirements, as are generally involved in the extension of credit facilities. The majority of the letters of credit are to corporations and mature during 2008.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

In May 2004, we received an unsolicited anonymous letter regarding certain business practices at Mepco, which was acquired in April 2003 and is now a wholly-owned subsidiary of Independent Bank. We processed this letter in compliance with our Policy Regarding the Resolution of Reports on the Company's Accounting, Internal Controls and Other Business Practices. Under the direction of our Audit Committee, special legal counsel was engaged to investigate the matters raised in the anonymous letter. This investigation was completed during the first quarter of 2005 and we determined that any amounts or issues relating to the period after our April 2003 acquisition of Mepco were not significant. The terms of the agreement under which we acquired Mepco, obligated the former shareholders of Mepco to indemnify us for existing and resulting damages and liabilities from pre-acquisition activities at Mepco.

The potential amount of liability related to periods prior to our April 2003 acquisition date was determined to not exceed approximately \$4.0 million. This potential liability primarily encompasses funds that may be due to former customers of Mepco related to loan overpayments or unclaimed funds that may be subject to escheatment. Prior to our acquisition, Mepco had erroneously recorded these amounts as revenue over a period of several years. The final liability may, however, be less, depending on the facts related to each loan account, the application of the law to those facts and the applicable state escheatment requirements for unclaimed funds. In the second quarter of 2004 we recorded a liability of \$2.7 million with a corresponding charge to earnings (included in non-interest expenses) for potential amounts due to third parties (either former loan customers or to states for the escheatment of unclaimed funds). We have been engaged in a process of reviewing individual account records at Mepco to determine the appropriate amount (if any) due to a customer. As of December 31, 2007 we had sent out approximately \$2.6 million as a result of this review process and \$1.4 million remains accrued at that date.

On March 16, 2006, we entered into a settlement agreement with the former shareholders of Mepco, (the "Former Shareholders") and Edward, Paul, and Howard Walder (collectively referred to as the "Walders") for purposes of resolving and dismissing all pending litigation between the parties. Under the terms of the settlement, on April 3, 2006, the Former Shareholders paid us a sum of \$2.8 million, half of which was paid in the form of cash and half of which was paid in shares of our common stock. In return, we released 90,766 shares of Independent Bank Corporation common stock held pursuant to an escrow agreement. As a result of settlement of the litigation, we recorded other income of \$2.8 million and an additional claims expense of approximately \$1.7 million (related to the release of the shares held in escrow) in the first quarter of 2006.

The settlement covers both the claim filed by the Walders against Independent Bank Corporation and Mepco in the Circuit Court of Cook County, Illinois, as well as the litigation filed by Independent Bank Corporation and Mepco against the Walders in the Ionia County Circuit Court of Michigan.

As permitted under the terms of the merger agreement under which we acquired Mepco, on April 3, 2006, we paid the accelerated earn-out payments for the last three years of the performance period ending April 30, 2008. Those payments totaled approximately \$8.9 million. Also, under the terms of the merger agreement, the second year of the earn out for the year ended April 30, 2005, in the amount of \$2.7 million was paid on March 21, 2006. As a result of the settlement and these payments, no future payments are due under the terms of the merger agreement under which we acquired Mepco.

We are also involved in various other litigation matters in the ordinary course of business and at the present time, we do not believe that any of these matters will have a significant impact on our financial condition or results of operation.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

NOTE 12 — EARNINGS PER SHARE

A reconciliation of basic and diluted earnings per share for the years ended December 31 follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(In thousands, except per share amounts)		
Income from continuing operations	\$ 9,955	\$33,825	\$45,705
Net income	<u>\$10,357</u>	<u>\$33,203</u>	<u>\$46,912</u>
Shares outstanding(1)	22,649	22,906	23,339
Effect of stock options	118	313	407
Stock units for deferred compensation plan for non-employee directors	62	53	51
Share awards	1		
Shares outstanding for calculation of diluted earnings per share(1)	<u>22,830</u>	<u>23,272</u>	<u>23,797</u>
Income per share from continuing operations			
Basic	<u>\$ 0.44</u>	<u>\$ 1.48</u>	<u>\$ 1.96</u>
Diluted	<u>\$ 0.44</u>	<u>\$ 1.45</u>	<u>\$ 1.92</u>
Net income per share			
Basic	<u>\$ 0.46</u>	<u>\$ 1.45</u>	<u>\$ 2.01</u>
Diluted	<u>\$ 0.45</u>	<u>\$ 1.43</u>	<u>\$ 1.97</u>

(1) Shares outstanding have been adjusted for a 5% stock dividend in 2006.

Diluted income/loss per share attributed to discontinued operations was income of \$0.02 and \$0.05 in 2007 and 2005, respectively and a loss of \$0.03 in 2006.

Weighted average stock options outstanding that were not considered in computing diluted earnings per share because they were anti-dilutive totaled 1.1 million, 0.6 million and 0.1 million for 2007, 2006 and 2005, respectively.

NOTE 13 — INCOME TAX

The composition of income tax expense from continuing operations for the years ended December 31 follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(In thousands)		
Current	\$ 5,160	\$13,736	\$14,436
Deferred	(6,263)	(2,074)	3,030
Income tax expense	<u>\$(1,103)</u>	<u>\$11,662</u>	<u>\$17,466</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

A reconciliation of income tax expense to the amount computed by applying the statutory federal income tax rate of 35% in each year presented to income from continuing operations before income tax for the years ended December 31 follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(In thousands)		
Statutory rate applied to income from continuing operations before income tax	\$ 3,098	\$15,920	\$22,110
Tax-exempt income	(4,031)	(4,028)	(4,243)
Bank owned life insurance	(674)	(598)	(544)
Dividends paid to Employee Stock Ownership Plan	(366)	(336)	(293)
Non-deductible meals, entertainment and memberships	157	202	147
Goodwill impairment	120	1,251	
Mepco lawsuit settlement		(980)	
Other, net	593	231	289
Income tax expense	<u>\$ (1,103)</u>	<u>\$11,662</u>	<u>\$17,466</u>

The deferred income tax benefit of \$6.3 million and \$2.1 million in 2007 and 2006, respectively and the deferred income tax expense of \$3.0 million in 2005 can be attributed to tax effects of temporary differences. The tax benefit related to the exercise of stock options recorded in shareholders' equity was \$0.03 million, \$0.3 million and \$0.7 million during 2007, 2006 and 2005, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31 follow:

	<u>2007</u>	<u>2006</u>
	(In thousands)	
Deferred tax assets		
Allowance for loan losses	\$16,569	\$ 9,891
Net operating loss carryforward	3,355	4,508
Deferred compensation	1,022	1,057
Loss on receivable from warranty payment plan seller	1,015	1,015
Fixed assets	956	541
Other than temporary impairment charge on securities available for sale	932	582
Mepco claims expense	608	608
Unrealized loss on derivative financial instruments	554	
Non accrual loan interest income	505	334
Loans held for sale	149	102
Share based payments	99	
Severance payable	68	321
Deferred insurance premiums	65	111
Other	61	18
Gross deferred tax assets	<u>25,958</u>	<u>19,088</u>
Deferred tax liabilities		
Mortgage servicing rights	5,523	5,183
Purchase premiums, net	729	1,277
Federal Home Loan Bank stock	480	63
Unrealized gain on securities available for sale	339	1,585
Deferred loan fees	315	25
Unrealized gain on derivative financial instruments		358
Gross deferred tax liabilities	<u>7,386</u>	<u>8,491</u>
Net deferred tax assets	<u>\$18,572</u>	<u>\$10,597</u>

At December 31, 2007, we had a net operating loss (“NOL”) carryforward of approximately \$9.6 million which, if not used against taxable income, will expire as follows:

	(In thousands)
2009	4,068
2010	929
2011	411
2012	3,437
2013	189
2019	194
2020	359
Total	<u>\$ 9,587</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The use of the \$9.6 million NOL carryforward, which was acquired through the acquisitions of two financial institutions is limited to \$3.3 million per year as the result of a change in control as defined in the Internal Revenue Code.

We believe that a valuation reserve is not necessary for any of the deferred tax assets since it is more likely than not that these assets will be realized principally through carry back to taxable income in prior years, future reversals of existing taxable temporary differences and to reduce future taxable income.

Changes in unrecognized tax benefits for the year ended December 31, 2007 follows:

	(In thousands)
Balance at January 1, 2007	\$ 2,303
Additions based on tax positions related to the current year	633
Reductions due to the statute of limitations	(39)
Settlements	(76)
Balance at December 31, 2007	<u>\$ 2,821</u>

Approximately \$2.6 million of our gross unrecognized tax benefits, if recognized, would affect our effective tax rate. We do not expect the total amount of unrecognized tax benefits to significantly increase or decrease in the next twelve months. The total amount of interest and penalties recorded in the income statement for the year ended December 31, 2007 was \$0.03 million, and the amount accrued for interest and penalties at January 1, 2007 and December 31, 2007 was \$0.1 million and \$0.2 million, respectively. At December 31, 2007, U.S. Federal tax years 2004 through the present date remain open.

NOTE 14 — SHARE BASED COMPENSATION

We maintain performance-based compensation plans that includes a long-term incentive plan that permits the issuance of share based compensation, including stock options and non-vested share awards. This plan, which is shareholder-approved, permits the grant of share based awards for up to 0.3 million shares of common stock. We believe that such awards better align the interests of our officers and directors with those of our shareholders. Share based compensation awards are measured at fair value at the date of grant and are expensed over the requisite service period. No share based payments were made during 2006. Prior to January 1, 2006 we granted stock options under the plan which were generally granted with vesting periods of up to one year, at a price equal to the fair market value of the common stock on the date of grant, and expire not more than ten years after the date of grant. Common shares issued upon exercise of stock options come from currently authorized but unissued shares.

Pursuant to our performance-based compensation plans we granted 0.2 million stock options and 0.1 million shares of non-vested common stock to our officers on April, 24, 2007. The stock options have an exercise price equal to the market value of the common stock on the date of grant, vest ratably over a three year period and expire 10 years from date of grant. The non-vested common stock cliff vests in five years. We use the Black-Scholes option pricing model to measure compensation cost for stock options and use the market value of the common stock on date of grant to measure compensation cost for non-vested share awards. We also estimate expected forfeitures over the vesting period.

Also during 2007 we modified 0.1 million stock options originally issued in prior years for one former officer. These modified options vested immediately and the expense associated with this modification of \$0.1 million was included in compensation and benefits expense. The modification consisted of extending the date of exercise subsequent to resignation of the officer from 3 months to 18 months.

Total compensation expense recognized during 2007 for stock option and non-vested common stock grants was \$0.3 million and the corresponding tax benefit relating to this expense was \$0.1 million. There was no compensation expense in 2006 and 2005 relating to share based compensation awards.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

A summary of outstanding stock option grants and transactions follows:

	Number of Shares	Average Exercise Price	Weighted- Average Remaining Contractual Term (Years)	Aggregated Intrinsic Value (In thousands)
Outstanding at January 1, 2007	1,481,276	\$ 19.82		
Granted	227,268	16.69		
Exercised	(22,876)	8.17		
Forfeited	(26,807)	20.19		
Outstanding at December 31, 2007	<u>1,658,861</u>	<u>\$ 19.55</u>	<u>5.65</u>	<u>\$ 338</u>
Vested and expected to vest at December 31, 2007	<u>1,620,502</u>	<u>\$ 19.62</u>	<u>5.56</u>	<u>\$ 338</u>
Exercisable at December 31, 2007	<u>1,431,593</u>	<u>\$ 20.00</u>	<u>5.07</u>	<u>\$ 338</u>

A summary of non-vested common stock and transactions follows:

	Number of Shares	Weighted- Average Grant Date Fair Value
Outstanding at January 1, 2007	0	
Granted	50,596	\$ 16.69
Vested		
Forfeited		
Outstanding at December 31, 2007	<u>50,596</u>	<u>\$ 16.69</u>

As summary of the weighted-average assumptions used in the Black-Scholes option pricing model for grants of stock options during 2007 follows:

Expected dividend yield	3.76%
Risk-free interest rate	4.55
Expected life (in years)	5.99
Expected volatility	27.64%
Per share weighted-average fair value	\$ 3.74

The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of the grant. The expected life was obtained using a simplified method that, in general, averaged the vesting term and original contractual term of the stock option. This method was used as relevant historical data of actual exercise activity was not available. The expected volatility was based on historical volatility of our common stock.

At December 31, 2007, the total expected compensation cost related to non vested stock option and restricted stock awards not yet recognized was \$1.1 million. The weighted-average period over which this amount will be recognized is 2.6 years.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Certain information regarding options exercised during the periods ending December 31 follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(In thousands)		
Intrinsic value	\$144	\$972	\$2,610
Cash proceeds received	\$156	\$738	\$1,962
Tax benefit realized	\$ 33	\$308	\$ 698

NOTE 15 — BENEFIT PLANS

We maintain 401(k) and employee stock ownership plans covering substantially all of our full-time employees. We match employee contributions to the 401(k) plan up to a maximum of 3% of participating employees' eligible wages. Contributions to the employee stock ownership plan are determined annually and require approval of our Board of Directors. The maximum contribution is 6% of employees' eligible wages. During 2007, 2006 and 2005, \$2.1 million, \$2.1 million and \$3.3 million respectively, was expensed for these retirement plans.

Our officers participate in various performance-based compensation plans. Amounts expensed for all incentive plans totaled \$2.4 million, \$0.3 million, and \$3.0 million, in 2007, 2006 and 2005, respectively.

We also provide certain health care and life insurance programs to substantially all full-time employees. Amounts expensed for these programs totaled \$4.6 million, \$4.4 million and \$4.0 million, in 2007, 2006 and 2005, respectively. These insurance programs are also available to retired employees at their expense.

NOTE 16 — DERIVATIVE FINANCIAL INSTRUMENTS

Our derivative financial instruments according to the type of hedge in which they are designated at December 31 follow:

	<u>2007</u>		
	<u>Notional Amount</u>	<u>Average Maturity (Years)</u>	<u>Fair Value</u>
	(Dollars in thousands)		
Fair Value Hedge — pay variable interest-rate swap agreements	\$318,159	2.3	\$ (184)
Cash Flow Hedge			
Pay-fixed interest-rate swap agreements	\$ 65,000	2.5	\$ (245)
Interest-rate cap agreements	178,500	1.5	173
	<u>\$243,500</u>	<u>1.8</u>	<u>\$ (72)</u>
No hedge designation			
Pay-fixed interest-rate swap agreements	\$ 5,000	0.3	\$ 13
Pay-variable interest-rate swap agreements	5,000	0.3	(13)
Interest-rate cap agreements	122,000	1.6	116
Rate-lock real estate mortgage loan commitments	48,313	0.1	(48)
Mandatory commitments to sell real estate mortgage loans	47,451	0.1	(63)
Total	<u>\$227,764</u>	<u>0.9</u>	<u>\$ 5</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	2006		
	Notional Amount	Average Maturity (Years)	Fair Value
(Dollars in thousands)			
Fair Value Hedge — pay variable interest-rate swap agreements	\$489,409	3.1	\$(4,457)
Cash Flow Hedge			
Pay-fixed interest-rate swap agreements	\$ 95,000	1.6	\$ 1,318
Interest-rate cap agreements	250,500	2.2	1,714
	<u>\$345,500</u>	<u>2.0</u>	<u>\$ 3,032</u>
No hedge designation			
Pay-variable interest-rate swap agreements	\$ 29,000	0.5	\$ (34)
Interest-rate cap agreements	40,000	1.8	115
Rate-lock real estate mortgage loan commitments	45,104	0.1	(31)
Mandatory commitments to sell real estate mortgage loans	43,163	0.1	99
Total	<u>\$157,267</u>	<u>0.6</u>	<u>\$ 149</u>

We have established management objectives and strategies that include interest-rate risk parameters for maximum fluctuations in net interest income and market value of portfolio equity. We monitor our interest rate risk position via simulation modeling reports. The goal of our asset/liability management efforts is to maintain profitable financial leverage within established risk parameters.

We use variable-rate and short-term fixed-rate (less than 12 months) debt obligations to fund a portion of our balance sheet, which exposes us to variability in interest rates. To meet our objectives, we may periodically enter into derivative financial instruments to mitigate exposure to fluctuations in cash flows resulting from changes in interest rates. Cash Flow Hedges currently include certain pay-fixed interest-rate swaps and interest-rate cap agreements.

Through certain special purposes entities (see note #10) we issue trust preferred securities as part of our capital management strategy. Certain of these trust preferred securities are variable rate which exposes us to variability in cash flows. To mitigate our exposure to fluctuations in cash flows resulting from changes in interest rates, on approximately \$20.0 million of variable rate trust preferred securities, we entered into a pay-fixed interest-rate swap agreement in September, 2007.

Pay-fixed interest-rate swaps convert the variable-rate cash flows on debt obligations to fixed-rates. Under interest-rate cap agreements, we will receive cash if interest rates rise above a predetermined level. As a result, we effectively have variable-rate debt with an established maximum rate. We pay an upfront premium on interest rate caps which is recognized in earnings in the same period in which the hedged item affects earnings. Unrecognized premiums from interest rate caps aggregated to \$1.2 million and \$2.2 million at December 31, 2007 and 2006, respectively.

It is anticipated that \$0.04 million, net of tax, of unrealized losses on Cash Flow Hedges at December 31, 2007, will be reclassified into earnings over the next twelve months. The maximum term of any Cash Flow Hedge at December 31, 2007 is 4.7 years.

We also use long-term, fixed-rate brokered CDs to fund a portion of our balance sheet. These instruments expose us to variability in fair value due to changes in interest rates. To meet our objectives, we may enter into derivative financial instruments to mitigate exposure to fluctuations in fair values of such fixed-rate debt instruments. Fair Value Hedges currently include pay-variable interest-rate swaps.

Certain financial derivative instruments have not been designated as hedges. The fair value of these derivative financial instruments have been recorded on our balance sheet and are adjusted on an ongoing basis to reflect their

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

then current fair value. The changes in fair value of derivative financial instruments not designated as hedges, are recognized in earnings.

In the ordinary course of business, we enter into rate-lock real estate mortgage loan commitments with customers (“Rate Lock Commitments”). These commitments expose us to interest rate risk. We also enter into mandatory commitments to sell real estate mortgage loans (“Mandatory Commitments”) to reduce the impact of price fluctuations of mortgage loans held for sale and Rate Lock Commitments. Mandatory Commitments help protect our loan sale profit margin from fluctuations in interest rates. The changes in the fair value of Rate Lock Commitments and Mandatory Commitments are recognized currently as part of gains on the sale of real estate mortgage loans. We obtain market prices on Mandatory Commitments and Rate Lock Commitments. Net gains on the sale of real estate mortgage loans, as well as net income may be more volatile as a result of these derivative instruments, which are not designated as hedges.

The impact of SFAS #133 on net income and other comprehensive income is as follows:

	<u>Net Income</u>	<u>Other Comprehensive Income</u>	<u>Total</u>
		(In thousands)	
Change in fair value during the year ended December 31, 2007			
Interest rate swap agreements not designated as hedges	\$ 34		\$ 34
Interest rate cap agreements not designated as hedges	223		223
Rate-lock real estate mortgage loan commitments	(17)		(17)
Mandatory commitments to sell real estate mortgage loans	(162)		(162)
Ineffectiveness of fair value hedges	45		45
Cash flow hedges		\$ (3,272)	(3,272)
Reclassification adjustment		974	974
Total	<u>123</u>	<u>(2,298)</u>	<u>(2,175)</u>
Federal income tax	43	(804)	(761)
Total, net of federal income tax	<u>\$ 80</u>	<u>\$ (1,494)</u>	<u>\$(1,414)</u>
Change in fair value during the year ended December 31, 2006			
Interest rate swap agreements not designated as hedges	\$ 2		\$ 2
Interest rate cap agreements not designated as hedges	34		34
Rate-lock real estate mortgage loan commitments	(64)		(64)
Mandatory commitments to sell real estate mortgage loans	197		197
Ineffectiveness of fair value hedges	4		4
Ineffectiveness of cash flow hedges	2		2
Cash flow hedges		\$ (5,955)	(5,955)
Reclassification adjustment		3,276	3,276
Total	<u>175</u>	<u>(2,679)</u>	<u>(2,504)</u>
Federal income tax	61	(938)	(877)
Total, net of federal income tax	<u>\$ 114</u>	<u>\$ (1,741)</u>	<u>\$(1,627)</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	<u>Net Income</u>	<u>Other Comprehensive Income</u> (In thousands)	<u>Total</u>
Change in fair value during the year ended December 31, 2005			
Interest rate swap agreements not designated as hedges	\$ (54)		\$ (54)
Interest rate cap agreements not designated as hedges	19		19
Rate-lock real estate mortgage loan commitments	(59)		(59)
Mandatory commitments to sell real estate mortgage loans	(38)		(38)
Ineffectiveness of fair value hedges	(57)		(57)
Cash flow hedges		\$ 1,721	1,721
Reclassification adjustment		697	697
Total	(189)	2,418	2,229
Federal income tax	(66)	846	780
Total, net of federal income tax	<u>\$ (123)</u>	<u>\$ 1,572</u>	<u>\$ 1,449</u>

Accumulated other comprehensive income included derivative losses, net of tax, of \$0.8 million at December 31, 2007 and derivative gains, net of tax, of \$0.5 million and \$2.4 million at December 31, 2006 and 2005, respectively.

NOTE 17 — RELATED PARTY TRANSACTIONS

Certain of our directors and executive officers, including companies in which they are officers or have significant ownership, were loan and deposit customers during 2007 and 2006.

A summary of loans to directors and executive officers whose borrowing relationship exceeds \$60,000, and to entities in which they own a 10% or more voting interest for the years ended December 31 follows:

	<u>2007</u>	<u>2006</u>
	(In thousands)	
Balance at beginning of year	\$ 13,883	\$ 19,127
New loans and advances	98	5,381
Repayments	(662)	(10,625)
Reduction due to change in related parties	(12,417)	
Balance at end of year	<u>\$ 902</u>	<u>\$ 13,883</u>

Deposits held by us for directors and executive officers totaled \$0.4 million and \$4.0 million at December 31, 2007 and 2006, respectively.

Loan and deposit balances of directors and executive officers declined during 2007 primarily as a result of our bank charter consolidation completed in 2007 (see note #23). This consolidation resulted in a decline in the number of directors and executive officers as compared to the prior year.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

NOTE 18 — OTHER NON-INTEREST EXPENSES

Other non-interest expenses for the years ended December 31 follow:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
	(In thousands)		
Loan and collection	\$ 4,949	\$ 3,610	\$ 4,102
Credit card and bank service fees	3,913	3,839	2,952
Communications	3,809	3,556	3,724
Amortization of intangible assets	3,373	2,423	2,529
Supplies	2,411	2,113	2,247
Legal and professional	1,978	1,853	2,509
Loss on receivable from warranty payment plan seller		2,400	
Other	8,409	5,747	6,957
Total other non-interest expense	<u>\$28,842</u>	<u>\$25,541</u>	<u>\$25,020</u>

NOTE 19 — LEASES

We have non-cancelable operating leases for certain office facilities, some of which include renewal options and escalation clauses.

A summary of future minimum lease payments under non-cancelable operating leases at December 31, 2007, follows:

	(In thousands)
2008	\$ 1,209
2009	986
2010	974
2011	897
2012	876
2013 and thereafter	6,324
Total	<u>\$ 11,266</u>

Rental expense on operating leases totaled \$1.4 million, \$1.2 million and \$1.2 million in 2007, 2006 and 2005, respectively.

NOTE 20 — CONCENTRATIONS OF CREDIT RISK

Credit risk is the risk to earnings and capital arising from an obligor's failure to meet the terms of any contract with our organization, or otherwise fail to perform as agreed. Credit risk can occur outside of our traditional lending activities and can exist in any activity where success depends on counterparty, issuer or borrower performance. Concentrations of credit risk (whether on- or off-balance sheet) arising from financial instruments can exist in relation to individual borrowers or groups of borrowers, certain types of collateral, certain types of industries or certain geographic regions. Credit risk associated with these concentrations could arise when a significant amount of loans or other financial instruments, related by similar characteristics, are simultaneously impacted by changes in economic or other conditions that cause their probability of repayment or other type of settlement to be adversely affected. Our major concentrations of credit risk arise by collateral type in relation to loans and commitments. The significant concentrations by collateral type at December 31, 2007 include loans secured by residential real estate which totaled \$998.5 million, construction and development loans which totaled \$229.6 million and finance receivables secured by vehicle service contracts which totaled \$238.2 million.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Additionally, within our commercial real estate and commercial loan portfolio we had significant standard industry classification concentrations in the following categories as of December 31, 2007: Lessors of Nonresidential Real Estate (\$233.0 million); Construction and General Contractors (\$119.0 million); Land Developers (\$105.1 million) and Lessors of Residential Real Estate (\$103.5 million). A geographic concentration arises because we primarily conduct our lending activities in the State of Michigan.

Mepco has established and monitors counterparty concentration limits in order to manage our collateral exposure on finance receivables. The counterparty concentration limits are primarily based on the AM Best rating and statutory surplus level for an insurance company and on other factors including financial evaluation, collateral or escrow holdbacks and distribution of concentrations for warranty administrators and warranty sellers/dealers. The sudden failure of one of Mepco's major counterparties (an insurance company, risk retention group or warranty administrator) could expose us to significant losses.

The following represents Mepco's largest concentrations for its warranty payment plan administration business as of December 31, 2007:

<u>Company Name</u>	<u>Net Counterparty Exposure(1)</u> <u>(In thousands)</u>
Warrantech Corporation(2)	\$ 74,976
Lyndon Property Insurance Company(3)	54,337
Warranty America, LLC	24,422
Interstate National Dealer Services, Inc.(4)	14,185
Consumer Direct Warranty Services	8,351

(1) Receivables are net of unfunded payment plans (financed premiums payable).

(2) Warrantech Corporation is a subsidiary of H.I.G. Capital LLC

(3) Lyndon Property Insurance Company (that has an AM Best rating of A-) is a subsidiary of Protective Life Corporation

(4) Interstate National Dealer Services, Inc. is an affiliate of Golden Gate Private Equity, Inc.

NOTE 21 — REGULATORY MATTERS

Capital guidelines adopted by Federal and State regulatory agencies and restrictions imposed by law limit the amount of cash dividends our bank can pay to us. Under these guidelines, the amount of dividends that may be paid in any calendar year is limited to the bank's current year's net profits, combined with the retained net profits of the preceding two years. During 2008, our bank could, without prior approval, declare dividends equal to 2008 net profits retained to the date of the dividend declaration. It is not our intent to have dividends paid in amounts which would reduce the capital of our bank to levels below those which we consider prudent and in accordance with guidelines of regulatory authorities.

We are also subject to various regulatory capital requirements. The prompt corrective action regulations establish quantitative measures to ensure capital adequacy require minimum amounts and ratios of total and Tier 1 capital to risk-weighted assets and Tier 1 capital to average assets. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly discretionary, actions by regulators that could have a material effect on our consolidated financial statements. Under capital adequacy guidelines, we must meet specific capital requirements that involve quantitative measures as well as qualitative judgments by the regulators. The most recent notifications from the FDIC as of December 31, 2007 and 2006, categorized our bank as well capitalized. Management is not aware of any conditions or events that would have changed the most recent FDIC categorization.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Our actual capital amounts and ratios at December 31, follow:

	Actual		Minimum Ratio for Adequately Capitalized Institutions (Dollars in thousands)	Minimum Ratio for Well-Capitalized Institutions
	Amount	Ratio		
2007				
Total capital to risk-weighted assets				
Consolidated	\$277,619	10.99%	8.00%	NA
Independent Bank	264,305	10.50	8.00	10.00%
Tier 1 capital to risk-weighted assets				
Consolidated	\$236,065	9.35%	4.00%	NA
Independent Bank	232,656	9.25	4.00	6.00%
Tier 1 capital to average assets				
Consolidated	\$236,065	7.44%	4.00%	NA
Independent Bank	232,656	7.35	4.00	5.00%
2006				
Total capital to risk-weighted assets				
Consolidated	\$286,599	10.75%	8.00%	NA
Independent Bank	282,992	10.69	8.00	10.00%
Tier 1 capital to risk-weighted assets				
Consolidated	\$256,287	9.62%	4.00%	NA
Independent Bank	254,632	9.62	4.00	6.00%
Tier 1 capital to average assets				
Consolidated	\$256,287	7.62%	4.00%	NA
Independent Bank	254,632	7.62	4.00	5.00%

NA — Not applicable

Independent Bank's 2006 capital amounts and ratios have been adjusted to reflect the 2007 consolidation of our four former bank charters into one (see note #23).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

NOTE 22 — FAIR VALUES OF FINANCIAL INSTRUMENTS

Most of our assets and liabilities are considered financial instruments. Many of these financial instruments lack an available trading market and it is our general practice and intent to hold the majority of our financial instruments to maturity. Significant estimates and assumptions were used to determine the fair value of financial instruments. These estimates are subjective in nature, involving uncertainties and matters of judgment, and therefore, fair values cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Estimated fair values have been determined using available data and methodologies that are considered suitable for each category of financial instrument. For instruments with adjustable-interest rates which reprice frequently and without significant credit risk, it is presumed that estimated fair values approximate the recorded book balances.

Financial instrument assets actively traded in a secondary market, such as securities, have been valued using quoted market prices while recorded book balances have been used for cash and due from banks and accrued interest.

The fair value of loans is calculated by discounting estimated future cash flows using estimated market discount rates that reflect credit and interest-rate risk inherent in the loans.

We have purchased a “stable value wrap” for our bank owned life insurance that permits a surrender of this investment at the greater of its fair market or book value.

Financial instrument liabilities with a stated maturity, such as certificates of deposit, have been valued based on the discounted value of contractual cash flows using a discount rate approximating current market rates for liabilities with a similar maturity.

Derivative financial instruments have principally been valued based on discounted value of contractual cash flows using a discount rate approximating current market rates.

Financial instrument liabilities without a stated maturity, such as demand deposits, savings, NOW and money market accounts, have a fair value equal to the amount payable on demand.

The estimated fair values and recorded book balances at December 31 follow:

	2007		2006	
	Estimated Fair Value	Recorded Book Balance	Estimated Fair Value	Recorded Book Balance
	(In thousands)			
Assets				
Cash and due from banks	\$ 79,300	\$ 79,300	\$ 73,100	\$ 73,100
Securities available for sale	364,200	364,200	434,800	434,800
Net loans and loans held for sale	2,544,400	2,535,600	2,462,100	2,488,400
Bank owned life insurance	42,900	42,900	41,100	41,100
Accrued interest receivable	15,400	15,400	16,700	16,700
Liabilities				
Deposits with no stated maturity	\$1,281,600	\$1,281,600	\$1,158,200	\$1,158,200
Deposits with stated maturity	1,225,000	1,223,500	1,442,400	1,444,600
Other borrowings	446,300	449,900	315,200	312,000
Accrued interest payable	10,400	10,400	15,400	15,400
Derivative financial instruments	300	300	1,300	1,300

The fair values for commitments to extend credit and standby letters of credit are estimated to approximate their aggregate book balance, which is nominal.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale the entire holdings of a particular financial instrument.

Fair value estimates are based on existing on- and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business, the value of future earnings attributable to off-balance sheet activities and the value of assets and liabilities that are not considered financial instruments.

Fair value estimates for deposit accounts do not include the value of the substantial core deposit intangible asset resulting from the low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the market.

NOTE 23 — OPERATING SEGMENTS

Our reportable segments are based upon legal entities. We have two reportable segments: Independent Bank (“IB”) and Mepco Finance Corporation (“Mepco”). The accounting policies of the segments are the same as those described in Note 1 to the Consolidated Financial Statements. We evaluate performance based principally on net income of the respective reportable segments. During 2007, we consolidated our four former bank charters into one. Prior to this consolidation we reported each of the four banks as separate segments. Prior year information for the four banks has been consolidated under our current IB segment.

A summary of selected financial information for our reportable segments follows:

	<u>IB</u>	<u>Mepco</u>	<u>Other(1)</u>	<u>Elimination</u>	<u>Total</u>
	(In thousands)				
2007					
Total assets	\$3,002,899	\$264,379	\$ 342,664	\$ (333,860)	\$3,276,082
Interest income	199,386	23,868			223,254
Net interest income	111,884	15,603	(6,896)		120,591
Provision for loan losses	42,765	395			43,160
Income (loss) from continuing operations before income tax	8,469	8,118	(8,650)	915	8,852
Discontinued operations, net of tax		402			402
Net income (loss)	9,729	5,472	(5,439)	595	10,357
2006					
Total assets	\$3,018,883	\$401,267	\$ 344,533	\$ (334,785)	\$3,429,898
Interest income	197,419	20,115	20	(659)	216,895
Net interest income	118,642	11,023	(6,301)	(167)	123,197
Provision for loan losses	16,070	274			16,344
Income (loss) from continuing operations before income tax	50,476	(361)	(5,362)	734	45,487
Discontinued operations, net of tax		(622)			(622)
Net income (loss)	37,712	(1,972)	(2,883)	346	33,203
2005					
Total assets	\$2,955,478	\$398,891	\$ 344,110	\$ (342,631)	\$3,355,848
Interest income	171,082	22,163	22	(232)	193,035
Net interest income	119,244	16,465	(5,710)	(63)	129,936
Provision for loan losses	7,784	22			7,806
Income (loss) from continuing operations before income tax	63,852	11,054	(7,487)	(4,248)	63,171
Discontinued operations, net of tax		1,207			1,207
Net income (loss)	46,856	8,056	(5,010)	(2,990)	46,912

(1) Includes amounts relating to our parent company and certain insignificant operations.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

NOTE 24 — INDEPENDENT BANK CORPORATION (PARENT COMPANY ONLY) FINANCIAL INFORMATION

Presented below are condensed financial statements for our parent company.

CONDENSED STATEMENTS OF FINANCIAL CONDITION

	December 31,	
	2007	2006
	(In thousands)	
ASSETS		
Cash and due from banks	\$ 18,615	\$ 14,131
Investment in subsidiaries	319,300	318,113
Other assets	4,749	12,289
Total Assets	<u>\$342,664</u>	<u>\$344,533</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Notes payable	\$ 3,000	\$ 12,500
Subordinated debentures	92,888	64,947
Other liabilities	6,869	8,919
Shareholders' equity	239,907	258,167
Total Liabilities and Shareholders' Equity	<u>\$342,664</u>	<u>\$344,533</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

CONDENSED STATEMENTS OF OPERATIONS

	Year Ended December 31,		
	2007	2006	2005
	(In thousands)		
OPERATING INCOME			
Dividends from subsidiaries	\$20,750	\$42,650	\$42,500
Management fees from subsidiaries and other income	17,730	23,570	23,166
Total Operating Income	<u>38,480</u>	<u>66,220</u>	<u>65,666</u>
OPERATING EXPENSES			
Interest expense	6,896	6,321	5,732
Administrative and other expenses	19,484	22,611	24,921
Total Operating Expenses	<u>26,380</u>	<u>28,932</u>	<u>30,653</u>
Income Before Income Tax and (Excess dividends from) Undistributed			
Net Income of Subsidiaries	12,100	37,288	35,013
Income tax benefit	3,211	2,479	2,477
Income Before (Excess dividends from) Equity in Undistributed Net Income of Subsidiaries Continuing Operations	15,311	39,767	37,490
(Excess dividends from) equity in undistributed net income of subsidiaries continuing operations	(5,356)	(5,942)	8,215
Income from Continuing Operations	9,955	33,825	45,705
Discontinued operations	402	(622)	1,207
Net Income	<u>\$10,357</u>	<u>\$33,203</u>	<u>\$46,912</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

CONDENSED STATEMENTS OF CASH FLOWS

	Year Ended December 31,		
	2007	2006	2005
	(In thousands)		
Net Income	\$ 10,357	\$ 33,203	\$ 46,912
ADJUSTMENTS TO RECONCILE NET INCOME TO NET			
CASH FROM OPERATING ACTIVITIES			
Depreciation, amortization of intangible assets and premiums, and accretion of discounts on securities and loans	1,347	1,897	1,575
Loss on sale of property and equipment	947		
Gain on sale of securities			(1,425)
(Increase) decrease in other assets	883	(1,059)	(521)
Increase (decrease) in other liabilities	(1,691)	(9,094)	4,848
Excess dividends (Equity in undistributed net income) of subsidiaries continuing operations	5,356	5,942	(8,215)
Excess dividends (Equity in undistributed net income) of subsidiaries discontinued operations	(402)	622	(1,207)
Total Adjustments	6,440	(1,692)	(4,945)
Net Cash from Operating Activities	16,797	31,511	41,967
CASH FLOW USED IN INVESTING ACTIVITIES			
Proceeds from the sale of securities available for sale			1,963
Investment in subsidiaries	(9,500)	(1,500)	(17,750)
Proceeds from the sale of property and equipment	5,276		
Capital expenditures	(1,823)	(1,772)	(1,652)
Net Cash Used in Investing Activities	(6,047)	(3,272)	(17,439)
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds from short-term borrowings	4,000	13,500	2,000
Repayment of long-term debt	(2,000)	(2,000)	(2,000)
Repayment of other borrowings	(11,500)	(8,000)	
Dividends paid	(18,874)	(17,547)	(15,320)
Repurchase of common stock	(5,989)	(11,989)	(13,065)
Proceeds from issuance of subordinated debt	32,991		
Redemption of subordinated debt	(5,050)		
Proceeds from issuance of common stock	156	1,046	2,051
Net Cash Used in Financing Activities	(6,266)	(24,990)	(26,334)
Net Increase (Decrease) in Cash and Cash Equivalents	4,484	3,249	(1,806)
Cash and Cash Equivalents at Beginning of Year	14,131	10,882	12,688
Cash and Cash Equivalents at End of Year	\$ 18,615	\$ 14,131	\$ 10,882

NOTE 25 — DISCONTINUED OPERATIONS

On January 15, 2007 we sold substantially all of the assets of Mepco's insurance premium finance business to Premium Financing Specialists, Inc. ("PFS"). We received \$176.0 million of cash that was utilized to payoff

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Brokered CD's and short-term borrowings at Mepeco's parent company, Independent Bank. Under the terms of the sale, PFS also assumed approximately \$11.7 million in liabilities. In the fourth quarter of 2006, we recorded a loss of \$0.2 million and accrued for approximately \$1.1 million of expenses related to the disposal of this business. We also allocated \$4.1 million of goodwill and \$0.3 million of other intangible assets to this business. Revenues and expenses associated with Mepeco's insurance premium finance business have been presented as discontinued operations in the Consolidated Statements of Operations. Likewise, in accordance with Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," the assets and liabilities associated with this business have been reclassified to discontinued operations in the Consolidated Statements of Financial Condition. We have elected to not make any reclassifications in the Consolidated Statements of Cash Flows. Prior to the December 2006 announced sale, our insurance premium finance business was included in the Mepeco segment.

Funding for Mepeco's insurance premium and warranty businesses is accomplished by loans from its parent company, Independent Bank. Those loans are primarily funded with brokered certificates of deposit. Liabilities of discontinued operations include amounts allocable to Mepeco's insurance premium financing business that will not be assumed by the purchaser. Mepeco is charged interest by its parent company based upon the amount borrowed at an interest rate that approximates the parent company's borrowing rate. Interest expense recorded by Mepeco was allocated to discontinued operations based primarily upon the ratio of insurance premium finance receivables to Mepeco's total finance receivables.

The major classes of assets and liabilities of discontinued operations were as follows:

	December 31,	
	2007	2006
	(In thousands)	
ASSETS OF DISCONTINUED OPERATIONS		
Cash and due from banks		\$ 167
Loans:		
Gross insurance premium finance receivables	\$ 12	189,392
Deferred finance income		(4,715)
Deferred loan origination costs		1,161
Total loans	12	185,838
Allowance for Loan Losses	(12)	(1,265)
Net loans	—	184,573
Property and equipment, net		68
Goodwill		4,133
Other intangibles		303
Accrued income and other assets		188
Total Assets of Discontinued Operations	<u>\$ —</u>	<u>\$189,432</u>
LIABILITIES OF DISCONTINUED OPERATIONS		
Deposits — Time		\$165,496
Financed premiums payable		15,655
Accrued expenses and other liabilities	\$ 34	2,525
Total Liabilities of Discontinued Operations	<u>\$ 34</u>	<u>\$183,676</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The results of discontinued operations are as follows:

	Year Ended December 31,		
	2007	2006	2005
	(In thousands)		
Interest income — interest and fees on loans	\$ 976	\$16,317	\$11,889
Interest expense	328	9,231	5,456
Net Interest Income	648	7,086	6,433
Provision for loan losses	8	1,068	265
Net Interest Income After Provision for Loan Losses	640	6,018	6,168
NON-INTEREST EXPENSE			
Compensation and employee benefits	229	1,459	1,548
Occupancy, net		356	273
Furniture, fixtures and equipment		188	173
Other expenses	(124)	5,127	2,226
Total Non-interest Expense	105	7,130	4,220
Income (Loss) Before Income Taxes	535	(1,112)	1,948
Income tax expense (benefit)	133	(490)	741
Income (loss) from discontinued operations	\$ 402	\$ (622)	\$ 1,207

QUARTERLY FINANCIAL DATA (UNAUDITED)

A summary of selected quarterly results of operations for the years ended December 31 follows:

	Three Months Ended			
	March 31,	June 30,	September 30,	December 31,
	(In thousands, except per share amounts)			
2007				
Interest income	\$ 55,344	\$ 56,167	\$ 55,969	\$ 55,774
Net interest income	29,632	30,476	30,415	30,068
Provision for loan losses	8,139	14,893	10,735	9,393
Income from continuing operations before income tax expense	4,197	(1,445)	3,837	2,263
Discontinued operations	351	(151)	48	154
Net income	4,243	(43)	3,725	2,432
Income per share from continuing operations				
Basic	\$ 0.17	\$ 0.00	\$ 0.16	\$ 0.10
Diluted	0.17	0.00	0.16	0.10
Income per share				
Basic	\$ 0.19	\$ 0.00	\$ 0.16	\$ 0.11
Diluted	0.18	0.00	0.16	0.11
2006				
Interest income	\$ 51,986	\$ 54,284	\$ 54,838	\$ 55,787
Net interest income	31,735	31,606	30,004	29,852
Provision for loan losses	1,386	2,511	4,484	7,963
Income from continuing operations before income tax expense	16,649	14,400	12,891	1,547
Discontinued operations	(713)	180	567	(656)
Net income	12,343	10,602	9,951	307
Income per share from continuing operations				
Basic	\$ 0.57	\$ 0.45	\$ 0.41	\$ 0.04
Diluted	0.56	0.45	0.40	0.04
Income per share				
Basic	\$ 0.54	\$ 0.46	\$ 0.43	\$ 0.01
Diluted	0.53	0.45	0.43	0.01

During the fourth quarter of 2007 we recognized \$1.0 million of other than temporary impairment on certain preferred stocks (see note #4) . This impairment is included in net gains (losses) on securities on the consolidated statements of operations.

QUARTERLY SUMMARY

	Reported Sale Prices of Common Shares						Cash Dividends Declared	
	2007			2006			2007	2006
	High	Low	Close	High	Low	Close		
First quarter	\$25.43	\$19.94	\$20.37	\$27.14	\$24.68	\$27.10	\$0.21	\$0.19
Second quarter	20.40	16.12	17.21	27.62	24.38	25.05	0.21	0.19
Third quarter	17.19	10.00	11.05	25.59	23.85	24.28	0.21	0.20
Fourth quarter	11.96	8.41	9.50	25.76	23.00	25.29	0.21	0.20

We have approximately 2,400 holders of record of our common stock. Our common stock trades on the Nasdaq National Market System under the symbol "IBCP." The prices shown above are supplied by Nasdaq and reflect the inter-dealer prices and may not include retail markups, markdowns or commissions. There may have been transactions or quotations at higher or lower prices of which the Company is not aware.

In addition to the provisions of the Michigan Business Corporation Act, our ability to pay dividends is limited by our ability to obtain funds from our bank and by regulatory capital guidelines applicable to us.

**SENIOR OFFICERS AND DIRECTORS
INDEPENDENT BANK CORPORATION**

SENIOR OFFICERS

Michael M. Magee, Jr. • Robert N. Shuster • James J. Twarozynski

BOARD OF DIRECTORS

Charles C. Van Loan, Chairman • Donna J. Banks • Jeffrey A. Bratsburg • Stephen L. Gulis, Jr. • Terry L. Haske • Robert L. Hetzler • Michael M. Magee, Jr. • Clarke B. Maxson • James E. McCarty • Charles A. Palmer

INDEPENDENT BANK

SENIOR OFFICERS

Michael M. Magee, Jr. • Robert N. Shuster • William B. Kessel • Stefanie M. Kimball • David C. Reglin • Cheryl A. Bartholic • Richard E. Butler • Larry R. Daniel, Jr. • Gary C. Dawley • Michael J. Furst • Peter R. Graves • Jose A. Infante • Beth J. Jungel • Ann M. Lingle • Dean M. Morse • Laurinda M. Neve • Shelby L. Reno • R. Darren Rhoads • Henry B. Risley • Charles F. Schadler • Raymond P. Stecko • Michael J. Stodolak • Brian R. Talbot • James J. Twarozynski • Denise E. Wheaton

BOARD OF DIRECTORS

Charles C. Van Loan, Chairman • Donna J. Banks • Jeffrey A. Bratsburg • Stephen L. Gulis, Jr. • Terry L. Haske • Robert L. Hetzler • Michael M. Magee, Jr. • Clarke B. Maxson • James E. McCarty • Charles A. Palmer

MEPCO FINANCE CORPORATION

SENIOR OFFICERS

Robert N. Shuster • Theresa F. Kendziorski • Scott A. McMillan

Section 3: EX-21 (LIST OF SUBSIDIARIES)

INDEPENDENT BANK CORPORATION
Subsidiaries of the Registrant

	<u>State of Incorporation</u>
IBC Capital Finance II Ionia, Michigan	Delaware
IBC Capital Finance III Ionia, Michigan	Delaware
IBC Capital Finance IV Ionia, Michigan	Delaware
Midwest Guarantee Trust I Ionia, Michigan	Delaware
Independent Bank Ionia, Michigan	Michigan
Independent Mortgage Company, Grand Rapids, Michigan (a subsidiary of Independent Bank)	Michigan
IBC Financial Services, Inc., Grand Rapids, Michigan (a subsidiary of Independent Bank)	Michigan
Independent Title Services, Inc., Grand Rapids, Michigan (a subsidiary of Independent Bank)	Michigan
Mepco Finance Corporation ("Mepco"), Chicago, Illinois (a subsidiary of Independent Bank)	Michigan
Mepco Acceptance Corporation, Chicago, Illinois (a subsidiary of Mepco)	California

[\(Back To Top\)](#)

Section 4: EX-23 (CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM (CROWE CHIZEK AND COMPANY LLC))

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in the Registration Statements (Nos. 333-47352, 333-32269, 333-89072 and 333-125484) on Forms S-8 of Independent Bank Corporation of our report dated March 5, 2008 with respect to the consolidated financial statements of Independent Bank Corporation, and the effectiveness of internal control over financial reporting, which report appears in this Annual Report on Form 10-K of Independent Bank Corporation for the year ended December 31, 2007.

/s/ Crowe Chizek and Company LLC

Grand Rapids, Michigan
March 11, 2008

[\(Back To Top\)](#)

Section 5: EX-31.1 (CERTIFICATE OF THE CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 302)

CERTIFICATION

I, Michael M. Magee, Jr., certify that:

1. I have reviewed this annual report on Form 10-K of Independent Bank Corporation;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15.15(f)) for the registrant and we have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this annual report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

INDEPENDENT BANK CORPORATION

Date: March 7, 2008

/s/ Michael M. Magee, Jr.

Michael M. Magee, Jr.
Chief Executive Officer

[\(Back To Top\)](#)

Section 6: EX-31.2 (CERTIFICATE OF THE CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 302)

CERTIFICATION

I, Robert N. Shuster, certify that:

1. I have reviewed this annual report on Form 10-K of Independent Bank Corporation;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15.15(f)) for the registrant and we have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this annual report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls over financial reporting.

INDEPENDENT BANK CORPORATION

Date: March 7, 2008

/s/ Robert N. Shuster
Robert N. Shuster
Chief Financial Officer

[\(Back To Top\)](#)

Section 7: EX-32.1 (CERTIFICATE OF THE CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 906)

CERTIFICATE OF THE
CHIEF EXECUTIVE OFFICER OF
INDEPENDENT BANK CORPORATION

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002:

I, Michael M. Magee, Jr., Chief Executive Officer of Independent Bank Corporation, certify, to the best of my knowledge and belief, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

- (1) The annual report on Form 10-K for the annual period ended December 31, 2007, which this statement accompanies, fully complies with requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and;
- (2) The information contained in this annual report on Form 10-K for the annual period ended December 31, 2007, fairly presents, in all material respects, the financial condition and results of operations of Independent Bank Corporation.

INDEPENDENT BANK CORPORATION

Date: March 7, 2008

/s/ Michael M. Magee, Jr.

Michael M. Magee, Jr.
Chief Executive Officer

The signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Independent Bank Corporation and will be retained by Independent Bank Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

[\(Back To Top\)](#)

Section 8: EX-32.2 (CERTIFICATE OF THE CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 906)

CERTIFICATE OF THE
CHIEF FINANCIAL OFFICER OF
INDEPENDENT BANK CORPORATION

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002:

I, Robert N. Shuster, Chief Financial Officer of Independent Bank Corporation, certify, to the best of my knowledge and belief, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

- (1) The annual report on Form 10-K for the annual period ended December 31, 2007, which this statement accompanies, fully complies with requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and;
- (2) The information contained in this annual report on Form 10-K for the annual period ended December 31, 2007, fairly presents, in all material respects, the financial condition and results of operations of Independent Bank Corporation.

INDEPENDENT BANK CORPORATION

Date: March 7, 2008

/s/ Robert N. Shuster

Robert N. Shuster
Chief Financial Officer

The signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Independent Bank Corporation and will be retained by Independent Bank Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

[\(Back To Top\)](#)