## INCB ARS 12/31/2007

Section 1: ARS (INDIANA BANK AND TRUST COMPANY ANNUAL REPORT 2007)

Annual Report 2007

## 100 Years Old. Brand New.

HF Home Federal

Letter to Shareholders Selected Consolidated Financial Data Quarterly Results of Operations Management's Discussion \& Analysis Management's Assessment as to the Effectiveness of Internal Control Over Financial Reporting Reports of Independent Registered Public Accounting Firm

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Be it remembered tat ow this $15^{4}$ day of Seplucich 1908 personally appeand befonmer. a Notary Public suv awl for said abucety, aud slate. The above named ruerporators of the" new Puildefirg Gel Prau Association" of Sufuraur. Irediaca. to wit
 Gats. A.S. Ostenuau. Philip g. Nettig. Ap auk $\hat{\imath}$ Preathaur. Atony Serving. Martin Fodobf. Sumy D. Lohusou. Sum Sauldeour. Wíliaiu

# One hundred years ago in Seymour, Indiana, a small group of investors formed a bank focused solely on the needs of the local community. That bank grew to become what we are today. 

## One of the most rewarding aspects of my job

 comes just once a year - the opportunity to prepare this letter to you. Each year I look forward to detailing our bank's achievements, telling you about new products, programs and technology, and candidly assessing our prospects for the year ahead. This year, for two reasons, the assignment is doubly enjoyable and perhaps doubly challenging.
## A century of service.

First, HomeFederal Bank has now completed a century of service to our customers - a significant milestone for any business, and one of which we are particularly proud. No organization can survive, much less prosper, for 100 years without dedicated leadership and significant employee commitment; we know that HomeFederal's success has come only through the hard work of generations of superior employees. I'm honored to have this opportunity to thank today's talented co-workers, as well as many of those who
came before us, for their professionalism and for their many contributions toward making this anniversary celebration such a proud moment for everyone associated with our bank.

Second, we now begin our second century by building on the record of achievements with a new perspective for the future and a new name for our organization. Reflecting both the traditions and opportunities inherent in our native state, our institution will now be known as Indiana Bank and Trust Company.

2007 ot Glance

NET INTEREST MARGIN


PORTFOLIO LOANS, NET (In Thousands)

dILUTED EARNINGS PER COMMON SHARE


NET INTEREST INCOME (in Thousands)


- Net Interest Margin for 2007 was up 4.9\% over 2006.
- Portfolio Loans, Net as of December 31, 2007 were $\$ 743$ million, with significant growth in commercial and commercial mortgage loans.
- Diluted Earnings per Common Share increased \$.02 per share to \$1.72.
- Net Interest Income increased in 2007 to \$27,540, or 7.1\%.


## The advent of a name.

Changing the name of a long-established enterprise is not something to be taken lightly or executed casually. We fully appreciate the brand value of the HomeFederal name and the reputation it has earned over the years, one satisfied customer and one successful transaction at a time. And yet there are numerous financial organizations with identical names throughout the country. We are, and intend to continue being, an Indiana bank. Our intent is to be a better bank, not a different bank.

We trace our roots to the city of Seymour, in the rolling hills of southern Indiana. To understand the entrepreneurial spirit that created HomeFederal, one need only look at the State Seal of Indiana, which depicts a sturdy pioneer felling a tree in those same
southern Indiana hills. To his right, a bison jumps into the wilderness; to his rear, the sun rises over the forested hills, announcing another day of opportunity to build and succeed in this bountiful region.

After a century of operation, our bank's mission is still well depicted by that hardworking Hoosier on the State Seal - to help our customers build and prosper, supporting their efforts to build in harmony with the local environment and economy, and with an eye to the future.

HomeFederal's recent financial performance and the ongoing economic development of the state of Indiana mutually portray the success of today's Hoosiers in achieving those goals.

## Implementing our long-term strategic plan.

During 2007, we continued the successful implementation of long-range strategic initiatives specifically tailored to the ever-evolving financial needs of our service area. In our traditional area of
expertise, retail banking, we originated over $\$ 100$ million in mortgage loans. As part of our contemporary strategy in this field, we have worked diligently to streamline our mortgage operations and develop
new relationships in the secondary market to ensure competitive pricing to homeowners throughout our market area. Something else I am proud to note is the consistency in our philosophy of promoting responsible home ownership; through the years, we have steadfastly maintained our conservative approach to mortgage lending. HomeFederal has never engaged in subprime lending and has thus avoided the risks and subsequent losses encountered by other institutions that participated in such activities.

Our recent growth in commercial
lending has also been rewarding. In contrast to the experiences of many of our peer institutions, our commercial lending growth has occurred within our market area. During 2007 our commercial loan portfolio grew by $\$ 97$ million, to outstanding balances of $\$ 477$ million. We are particularly proud of the achievements of our commercial team, many of them longstanding Indiana banking professionals who bring years of experience and goodwill to their positions with us.

Of course, we - like our predecessors -
appreciate the many achievements of the highly capable employees in each of our departments and branches. HomeFederal's 2007 results clearly depict our success in matching the right people to the right professional challenges, and we are eager to support them with the tools to do an even better job this year and in the future.

As we apply the talents of our people to developing additional growth in each of our business areas, we are also maintaining a disciplined approach to the fundamentals of our business. We strive continually to develop new products that fit the unique needs of customers throughout our market area and to find new ways to generate fee income through existing products. Last year, for example, we began development of a new, comprehensive array of commercial deposit products which we expect will make significant contributions to our balance sheet in the future. At the same time, we also maintain a steady watch over our expenses and work to increase efficiency in all of our operations.

## The Indiana economy.


#### Abstract

Last year, over 22,000 new jobs were committed to Indiana in such traditional areas of economic strength as manufacturing and in such rapidly-developing fields as life sciences and information technology. Indiana also reported the lowest unemployment rate in the Midwest throughout the second half of the year. And, by posting the lowest business cost index in the Midwest and the fourth its longstanding reputation as a good place for entrepreneurs to create new businesses, expand old ones, and flourish in a stable regional economy. Impressive announcements are also being made in our market area - with two large-cap companies, Honda and Cummins, projecting growth of approximately 3,000 additional jobs. Their commitment to our region underscores the viability of our existing market. lowest in the nation, our state maintains


## Indiana Bank and Trust Company.

Just as our institution has profited through its association with the people of Indiana for the past century, the opposite is also true. And so what better way to begin our next century than by formalizing the success of that longstanding partnership?

Our new names, Indiana Bank and Trust Company, and - pending shareholder approval

- Indiana Community Bancorp, do just that. They confirm our roots as a tenured Indiana enterprise. They underscore our pride in our state and its people. And they affirm our commitment to meeting their future financial needs with the same attention to detail, professionalism and courtesy that have made
this institution a respected part of Indiana's
financial community for 100 years.
We invite you to join us for the next phase of our journey - a journey that promises to generate still greater value and opportunity for our shareholders and customers alike. And we welcome your comments as we strive to make the new Indiana Bank and Trust Company one of our state's benchmark enterprises-and a leader among all American financial institutions.

Sincerely,
OL<K Keach K. Keach, Jr.

FINANCIALSHCTMmit:

## SUMMARY OF SELECTED CONSOLIDATED FINANCIAL DATA

(dollars in thousands except per share data \& offices)

|  | Year | Year | Year | Year | Year |
| ---: | ---: | ---: | ---: | ---: | ---: |
| Ended |  |  |  |  |  |
| Ended | Ended | Ended | Ended | Dec 2003 |  |


| Selected Balance Sheet Data: | $\$$ | 908,806 | $\$$ | 904,467 | $\$$ | 850,786 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total assets | 40,552 |  | 106,063 | 868,207 | $\$$ | 853,328 |  |
| Cash and due from banks | 7,112 | 53,736 | 52,320 | 34,178 |  |  |  |
| Loans held for sale | 62,306 | 5,925 | 4,795 | 6,887 | 123,351 | 124,790 | 123,638 |
| Securities available for sale | 1,557 | 1,635 | 1,806 | 1,779 | 1,828 |  |  |
| Securities held to maturity | 742,874 | 675,662 | 608,688 | 629,490 | 630,672 |  |  |
| Portfolio loans, net | 707,551 | 727,159 | 655,314 | 640,181 | 588,666 |  |  |
| Deposits | 114,833 | 84,131 | 101,041 | 139,899 | 169,162 |  |  |
| Borrowings | 67,454 | 71,281 | 73,038 | 77,364 | 84,022 |  |  |

## Selected Operations Data:

| Total interest income | \$ | 55,201 | \$ | 50,355 | \$ | 44,976 | \$ | 42,746 | \$ | 45,602 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest expense |  | 27,661 |  | 24,644 |  | 19,817 |  | 19,159 |  | 22,264 |
| Net interest income |  | 27,540 |  | 25,711 |  | 25,159 |  | 23,587 |  | 23,338 |
| Provision for loan losses |  | 1,361 |  | 850 |  | 808 |  | 1,770 |  | 1,268 |
| Net interest income after provision for loan losses |  | 26,179 |  | 24,861 |  | 24,351 |  | 21,817 |  | 22,070 |
| Gain on sale of loans |  | 1,497 |  | 1,430 |  | 1,539 |  | 2,651 |  | 7,628 |
| Loss on sale of securities |  | - |  | $(1,956)$ |  | - |  | - |  | (83) |
| Gain on sale of mortgage servicing |  | - |  | 1,957 |  | - |  | - |  | - |
| Other non interest income |  | 11,357 |  | 10,872 |  | 9,684 |  | 7,767 |  | 7,133 |
| Non interest expenses |  | 29,774 |  | 27,906 |  | 26,503 |  | 24,528 |  | 22,085 |
| Income before income taxes |  | 9,259 |  | 9,258 |  | 9,071 |  | 7,707 |  | 14,663 |
| Income tax provision |  | 3,136 |  | 2,817 |  | 2,969 |  | 2,544 |  | 5,020 |
| Net Income | \$ | 6,123 | \$ | 6,441 | \$ | 6,102 | \$ | 5,163 | \$ | 9,643 |


| Basic earnings per common share | $\$$ | 1.75 | $\$$ | 1.74 | $\$$ | 1.57 | $\$$ | 1.25 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted earnings per common share | $\$$ | 1.72 | $\$$ | 1.70 | $\$$ | 1.53 | $\$$ | 1.21 | $\$$ |
| Cash dividends per share | $\$$ | 0.80 | $\$$ | 0.79 | $\$$ | 0.75 | $\$$ | 0.75 | $\$$ |


| Selected Financial and Statistical Data: |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Return on average assets | $0.70 \%$ | $0.75 \%$ | $0.71 \%$ | $0.60 \%$ | $1.10 \%$ |
| Return on average shareholders' equity | $8.88 \%$ | $9.00 \%$ | $8.19 \%$ | $6.50 \%$ | $11.95 \%$ |
| Interest rate spread during the period | $3.38 \%$ | $3.24 \%$ | $3.19 \%$ | $2.97 \%$ | $2.84 \%$ |
| Net interest margin on average earning assets | $3.45 \%$ | $3.29 \%$ | $3.22 \%$ | $3.00 \%$ | $2.91 \%$ |
| Average shareholders' equity to average assets | $7.89 \%$ | $8.31 \%$ | $8.68 \%$ | $9.17 \%$ | $9.20 \%$ |
| Efficiency ratio (1) | $71.26 \%$ | $73.41 \%$ | $72.85 \%$ | $72.13 \%$ | $58.09 \%$ |
| Nonperforming loans to total loans | $1.51 \%$ | $0.54 \%$ | $0.70 \%$ | $2.01 \%$ | $0.60 \%$ |
| Nonperforming assets to total assets | $1.29 \%$ | $0.46 \%$ | $0.54 \%$ | $1.71 \%$ | $0.66 \%$ |
| Loss allowance to nonperforming loans | $60.87 \%$ | $175.90 \%$ | $155.78 \%$ | $61.23 \%$ | $193.11 \%$ |
| Loss allowance to total loans | $0.92 \%$ | $0.95 \%$ | $1.09 \%$ | $1.23 \%$ | $1.16 \%$ |
| Dividend payout ratio |  | $45.30 \%$ | $45.23 \%$ | $47.67 \%$ | $59 \%$ |
| Loan servicing portfolio |  |  | $\$, 283 \%$ | $31.08 \%$ |  |
| Allowance for loan losses | $\$$ | 36,977 | $\$$ | 588,503 | $\$$ |
| Number of full service offices | $\$, 972$ | $\$$ | 6,598 | $\$$ | 6,753 |

(1) Non interest expense as a percentage of the sum of net interest income and non interest income, excluding one time expense items related to a pre-tax charge of $\$ 788,000$ related to a separation agreement with a former executive vice president of the Bank and the Company and a $\$ 200,000$ write-down of the Company's former operations building.

## QUARTERLY RESULTS OF OPERATIONS

(dollars in thousands except share data)
The following table presents certain selected unaudited data relating to results of operations for the three month periods ending on the dates indicated.

|  | Mar 31 |  | Jun 30 |  | Sep 30 |  | Dec 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year Ended December 31, 2007 (Three months ended) |  | 2007 |  | 2007 |  | 2007 |  | 2007 |
| Total interest income | \$ | 13,441 | \$ | 13,653 | \$ | 14,063 | \$ | 14,044 |
| Total interest expense |  | 6,638 |  | 6,797 |  | 7,101 |  | 7,125 |
| Net interest income |  | 6,803 |  | 6,856 |  | 6,962 |  | 6,919 |
| Provision for loan losses |  | 280 |  | 223 |  | 286 |  | 572 |
| Net interest income after provision for loan losses |  | 6,523 |  | 6,633 |  | 6,676 |  | 6,347 |
| Non interest income |  | 2,907 |  | 3,216 |  | 3,344 |  | 3,387 |
| Non interest expenses |  | 7,798 |  | 7,303 |  | 7,357 |  | 7,316 |
| Income before income taxes |  | 1,632 |  | 2,546 |  | 2,663 |  | 2,418 |
| Income tax provision |  | 543 |  | 855 |  | 962 |  | 776 |
| Net Income | \$ | 1,089 | \$ | 1,691 | \$ | 1,701 | \$ | 1,642 |
| Basic earnings per common share | \$ | 0.30 | \$ | 0.48 | \$ | 0.49 | \$ | 0.48 |
| Diluted earnings per common share | \$ | 0.30 | \$ | 0.47 | \$ | 0.48 | \$ | 0.47 |
| Cash dividends per share | \$ | 0.200 | \$ | 0.200 | \$ | 0.200 | \$ | 0.200 |
| Stock sales price range: High (1) | \$ | 29.50 | \$ | 29.64 | \$ | 29.19 | \$ | 27.00 |
| Low | \$ | 27.61 | \$ | 28.30 | \$ | 26.26 | \$ | 22.57 |


| Fiscal Year Ended December 31, 2006 (Three months ended) |  | Mar 31 <br> 2006 |  | $\text { Jun } 30$ |  | Sep 30 <br> 2006 |  | Dec 31 <br> 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest income | \$ | 11,629 | \$ | 12,014 | \$ | 12,997 | \$ | 13,715 |
| Total interest expense |  | 5,302 |  | 5,764 |  | 6,602 |  | 6,976 |
| Net interest income |  | 6,327 |  | 6,250 |  | 6,395 |  | 6,739 |
| Provision for loan losses |  | 117 |  | 220 |  | 196 |  | 317 |
| Net interest income after provision for loan losses |  | 6,210 |  | 6,030 |  | 6,199 |  | 6,422 |
| Loss on sale of securities |  |  |  | - |  | $(1,956)$ |  | - |
| Gain on sale of mortgage servicing |  | - |  | - |  | - |  | 1,957 |
| Other non interest income |  | 2,765 |  | 3,275 |  | 3,128 |  | 3,134 |
| Non interest expenses |  | 6,702 |  | 7,052 |  | 6,888 |  | 7,264 |
| Income before income taxes |  | 2,273 |  | 2,253 |  | 483 |  | 4,249 |
| Income tax provision |  | 749 |  | 713 |  | 142 |  | 1,213 |
| Net Income | \$ | 1,524 | \$ | 1,540 | \$ | 341 | \$ | 3,036 |
| Basic earnings per common share | \$ | 0.40 | \$ | 0.42 | \$ | 0.09 | \$ | 0.83 |
| Diluted earnings per common share | \$ | 0.39 | \$ | 0.40 | \$ | 0.09 | \$ | 0.81 |
| Cash dividends per share | \$ | 0.188 | \$ | 0.200 | \$ | 0.200 | \$ | 0.200 |
| Stock sales price range: High (1) | \$ | 26.98 | \$ | 28.56 | \$ | 28.50 | \$ | 28.55 |
| Low | \$ | 24.92 | \$ | 26.60 | \$ | 26.00 | \$ | 26.90 |

(1)The Company's common stock trades on the NASDAQ Global Market under the symbol "HOMF."

As of December 31, 2007, the Company had 376 holders of record of its shares.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## FORWARD LOOKING STATEMENTS

This Annual Report contains statements, which constitute forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places in this Annual Report and include statements regarding the intent, belief, outlook, estimate or expectations of the Company (as defined below), its directors or its officers primarily with respect to future events and the future financial performance of the Company. Readers of this Annual Report are cautioned that any such forward looking statements are not guarantees of future events or performance and involve risks and uncertainties, and that actual results may differ materially from those in the forward looking statements as a result of various factors. The accompanying information contained in this Annual Report identifies important factors that could cause such differences. These factors include changes in interest rates, loss of deposits and loan demand to other financial institutions, substantial changes in financial markets, changes in real estate values and the real estate market, regulatory changes, changes in the financial condition of issuers of the Company's investments and borrowers, changes in the economic condition of the Company's market area, increases in compensation and employee expenses, or unanticipated results in pending legal or regulatory proceedings.

The following financial information presents an analysis of the asset and liability structure of Home Federal Bancorp and a discussion of the results of operations for each of the periods presented in the Annual Report as well as a discussion of Home Federal Bancorp's sources of liquidity and capital resources.

## HOLDING COMPANY BUSINESS

Home Federal Bancorp (the "Company") is organized as a bank holding company authorized to engage in activities permissible for a financial holding company and owns all of the outstanding capital stock of Indiana Bank and Trust Company (the "Bank"). The business of the Bank and therefore, the Company, is providing consumer and business banking services to certain markets in the south-central portions of the state of Indiana. The Bank does business through 20 full service banking offices.

## GENERAL

The Company's earnings in recent years reflect the fundamental changes that have occurred in the regulatory, economic and competitive environment in which commercial banks operate. The Company's earnings are primarily dependent upon its net interest income. Interest income is a function of the average balances of loans and investments outstanding during a given period and the average yields earned on such loans and investments. Interest expense is a function of the average amount of deposits and borrowings outstanding during the same period and the average rates paid on such deposits and borrowings. Net interest income is the difference between interest income and interest expense.

The Company is subject to interest rate risk to the degree that its interest-bearing liabilities, primarily deposits and borrowings with short- and medium-term maturities, mature or reprice more rapidly, or on a different basis, than its interest-earning assets. While having liabilities that mature or reprice more frequently on average than assets should be beneficial in times of declining interest rates, such an asset/liability structure should result in lower net income or net losses during periods of rising interest rates, unless offset by other factors such as non interest income. The Company's net income is also affected by such factors as fee income and gains or losses on sale of loans.

## OVERVIEW

In reviewing the Company's performance in 2007, several factors contributed to the results for the year. The Company continued to focus on restructuring the balance sheet and increasing fee income. During 2007, the Company focused on generating higher yielding commercial and commercial real estate loans while decreasing balances of residential mortgage loans and indirect auto loans. As a result, commercial and commercial real estate loans increased $\$ 55.8$ million and $\$ 41.6$ million, respectively, while residential mortgage loans and consumer loans decreased $\$ 23.5$ million and $\$ 7.1$ million, respectively. During 2007, the Company also focused on managing the cost of funds through attracting retail deposits at competitive rates and shifting the mix of wholesale funding. Total retail deposits for 2007 decreased $\$ 5.2$ million. The decrease in retail deposits was primarily the result of a decrease in public fund checking account balances of $\$ 25.2$ million. The Company had a few public fund customers with unusually high balances at the end of 2006. The reduction in the balances of these public fund accounts at year end 2007 contributed to the reduction in retail deposit balances. All other retail deposit categories in total increased $\$ 20.0$ million including growth of $\$ 7.2$ million in certificates of deposit and growth of $\$ 20.2$ million in money market accounts. The Company also had shifts in its wholesale funding as brokered deposits decreased $\$ 13.2$ million and FHLB advances increased $\$ 30.7$ million. As a result of the balance sheet restructuring, the rate paid on interest bearing liabilities increased by 32 basis points during 2007 while the yield on interest earning assets increased by 46 basis points. The Company's net interest margin increased 16 basis points to $3.45 \%$ for 2007.

Total non interest income increased $\$ 551,000$ in 2007 due primarily to increases in investment advisory revenue and deposit fees. Investment advisory revenue increased $\$ 511,000$, or $37.5 \%$, for the year due to increased production in established markets and the mid year acquisition of a book of business located on the south side of Indianapolis. Deposit fees increased $\$ 450,000$, or $7.4 \%$, for the year due to the continued growth in fees associated with an overdraft privilege product and interchange fees related to increased debit card usage.

Total non interest expenses increased $\$ 1.9$ million for 2007and included a pre-tax charge of $\$ 788,000$ related to a separation agreement with a former executive vice president of the Bank and the Company and a $\$ 200,000$ write-down of the Company's former operations building, which was classified as held for sale.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The write-down represented the entire remaining book value of the building which was subsequently donated to a local non profit organization. Compensation expense increased $\$ 526,000$ due to additional brokerage commission costs which resulted from increased revenue; normal annual salary increases; and the investment in additional commercial credit staff.

In 2008 and subsequent years, the Company faces several challenges. The major challenges for 2008 are expected to be related to net interest margin, deposit growth and asset quality. With 2008 beginning with substantial decreases in interest rates, the Company will be challenged to maintain current levels of net interest margin. As mentioned earlier, declining interest rates generally have a positive short term impact on the Company's net interest margin. However, the sharp decline in interest rates early in 2008 along with the inverted yield curve are likely to result in unusually sharp declines in yields on interest earning assets due to the refinancing of fixed rate loans. As loan yields decline and competitive pressures on deposit rates remain strong, the Company's net interest margin is expected to experience a decline in 2008. As mentioned, competitive pressures on deposit rates along with the significant reduction in rates being paid to deposit customers are expected to make deposit growth a challenge. The Company implemented enhanced commercial cash management products and services during the second half of 2007 in an effort to promote commercial deposit balance and fee income growth during 2008. Asset quality should be an area of focus and is likely to be a challenge for all banks during the year due, in part, to the national economy. During 2006 and 2007, the Company's commercial and commercial real estate portfolio grew $\$ 163.6$ million. Commercial and commercial real estate loans are generally more risky than consumer loans. In an effort to manage the higher risk profile of the current loan portfolio, the Company has added a new Chief Credit Officer, experienced commercial credit analysts and in-house commercial loan review personnel to monitor the growth in commercial lending.

## ASSET/LIABILITY MANAGEMENT

The Company follows a program designed to decrease its vulnerability to material and prolonged increases in interest rates. This strategy includes 1) selling certain longer term, fixed rate loans from its portfolio; 2) increasing the origination of adjustable rate loans; 3 ) improving its interest rate gap by increasing the interest rate sensitivity by shortening the maturities of its interest-earning assets and extending the maturities of its interestbearing liabilities; and 4) increasing its non interest income.

A significant part of the Company's program of asset and liability management has been the increased emphasis on the origination of adjustable rate and/or short-term loans, which include adjustable rate residential construction loans, commercial loans, and consumer-related loans. The Company continues to originate fixed rate residential mortgage loans. However, management's strategy is to sell substantially all residential mortgage loans that the Company originates. The Company sells the servicing on mortgage loans sold, thereby increasing non interest income. The proceeds of these loan sales are used to reinvest in other interest-earning assets or to repay wholesale borrowings.

The Company continues to assess methods to stabilize interest costs and match the maturities of liabilities to assets. Customer preference for short term certificates of deposit and promotional rate transaction accounts has resulted in shorter maturities for retail deposits. Retail deposit specials are competitively priced to attract deposits in the Company's market area. However, when retail deposit funds become unavailable due to competition, the Company employs FHLB advances and brokered deposits to maintain the necessary liquidity to fund lending operations.

The Company applies early withdrawal penalties to protect the maturity and cost structure of its deposits and utilizes longer term, fixed rate borrowings when the cost and availability permit the proceeds of such borrowings to be invested profitably.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## INTEREST RATE SPREAD

The following table sets forth information concerning the Company's interest-earning assets, interest-bearing liabilities, net interest income, interest rate spreads and net yield on average interest-earning assets during the periods indicated (including amortization of net deferred fees which are considered adjustments of yields). Average balance calculations were based on daily balances. (dollars in thousands)

| Year Ended <br> Dec 2007 |  |  | Year Ended <br> Dec 2006 |  |  | Year Ended <br> Dec 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balance | Interest | Average Yield/Rate | Average Balance | Interest | Average Yield/Rate | Average Balance | Interest | Average Yield/Rate |

Assets:
Interestearning assets:

| Residential mortgage loans | \$ | 162,641 | \$ | 10,471 | 6.44\% | \$ | 177,687 | \$ | 10,939 | 6.16\% | \$ | 185,815 | \$ | 10,828 | 5.83\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial mortgage loans |  | 240,682 |  | 16,766 | 6.97\% |  | 215,633 |  | 14,312 | 6.64\% |  | 217,251 |  | 13,697 | 6.30\% |
| Second and home equity loans |  | 101,787 |  | 7,342 | 7.21\% |  | 96,104 |  | 7,021 | 7.31\% |  | 82,416 |  | 5,656 | 6.86\% |
| Commercial loans |  | 180,187 |  | 14,538 | 8.07\% |  | 126,282 |  | 10,015 | 7.93\% |  | 105,550 |  | 6,939 | 6.57\% |
| Other consumer loans |  | 30,502 |  | 2,280 | 7.47\% |  | 36,297 |  | 2,659 | 7.33\% |  | 34,846 |  | 2,490 | 7.15\% |
| Securities |  | 60,991 |  | 2,688 | 4.41\% |  | 105,604 |  | 4,246 | 4.02\% |  | 131,046 |  | 4,652 | 3.55\% |
| Short-term investments |  | 22,417 |  | 1,116 | 4.98\% |  | 23,459 |  | 1,163 | 4.96\% |  | 23,299 |  | 714 | 3.06\% |
| $\begin{aligned} & \text { Total interest- } \\ & \text { earning } \\ & \text { assets (1) } \end{aligned}$ |  | 799,207 | \$ | 55,201 | 6.92\% |  | 781,066 | \$ | 50,355 | 6.46\% |  | 780,223 | \$ | 44,976 | 5.76\% |
| Allowance for loan losses |  | $(6,720)$ |  |  |  |  | $(6,696)$ |  |  |  |  | $(7,408)$ |  |  |  |
| Cash and due from banks |  | 19,511 |  |  |  |  | 22,996 |  |  |  |  | 25,343 |  |  |  |
| Bank premises and equipment |  | 16,765 |  |  |  |  | 17,568 |  |  |  |  | 16,632 |  |  |  |
| Other assets |  | 45,474 |  |  |  |  | 47,853 |  |  |  |  | 42,957 |  |  |  |
| Total assets | \$ | 874,237 |  |  |  | \$ | 862,787 |  |  |  | \$ | 857,747 |  |  |  |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: <br> Transaction accounts | \$ | 371,145 | \$ | 7,630 | 2.06\% | \$ | 360,133 | \$ | 6,574 | 1.83\% | \$ | 340,964 | \$ | 2,981 | 0.87\% |
| Certificate accounts |  | 318,541 |  | 15,029 | 4.72\% |  | 307,608 |  | 12,805 | 4.16\% |  | 306,789 |  | 10,284 | 3.35\% |
| FHLB <br> advances |  | 77,028 |  | 3,884 | 5.04\% |  | 83,157 |  | 4,284 | 5.15\% |  | 108,525 |  | 5,743 | 5.29\% |
| Other borrowings |  | 15,588 |  | 1,118 | 7.17\% |  | 15,100 |  | 981 | 6.50\% |  | 14,346 |  | 809 | 5.64\% |
| $\begin{aligned} & \text { Total interest- } \\ & \text { bearing } \\ & \text { liabilities } \end{aligned}$ |  | 782,302 | \$ | 27,661 | 3.54\% |  | 765,998 | \$ | 24,644 | 3.22\% |  | 770,624 | \$ | 19,817 | 2.57\% |
| Other liabilities |  | 22,976 |  |  |  |  | 24,101 |  |  |  |  | 11,020 |  |  |  |
| Total liabilities |  | 805,278 |  |  |  |  | 790,099 |  |  |  |  | 781,644 |  |  |  |
| Total shareholders' equity |  | 68,959 |  |  |  |  | 72,688 |  |  |  |  | 76,103 |  |  |  |
| Total Liabilities and Shareholders' Equity |  | 874,237 |  |  |  | \$ | 862,787 |  |  |  | \$ | 857,747 |  |  |  |
| Net Interest Income |  |  | \$ | 27,540 |  |  |  | \$ | 25,711 |  |  |  | \$ | 25,159 |  |
| Net Interest Rate Spread |  |  |  |  | 3.38\% |  |  |  |  | 3.24\% |  |  |  |  | 3.19\% |
| Net Earning Assets | \$ | 16,905 |  |  |  | \$ | 15,068 |  |  |  | \$ | 9,599 |  |  |  |
| Net Interest Margin (2) |  |  |  |  | 3.45\% |  |  |  |  | 3.29\% |  |  |  |  | 3.22\% |

```
Average
    Interest-
    earning
Assets to
    Average
Interest-
bearing
    Liabilities
102.16% 101.97%
101.25%
```

(1) Average balances are net of non-performing loans.
(2) Net interest income divided by the average balance of interest-earning assets.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RATE/VOLUME ANALYSIS

The following table sets forth the changes in the Company's interest income and interest expense resulting from changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities. Changes not solely attributable to volume or rate changes have been allocated in proportion to the changes due to volume or rate. (dollars in thousands)


# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

## RESULTS OF OPERATIONS

Comparison of Year Ended December 31, 2007 and Year Ended December 31, 2006:

## General

The Company reported net income of $\$ 6.1$ million for the year ended December 31, 2007. This compared to net income of $\$ 6.4$ million for the year ended December 31, 2006, representing a decrease of $\$ 318,000$, or $4.9 \%$.

## Net Interest Income

Net interest income increased $\$ 1.8$ million, or $7.1 \%$, for the year ended December 31, 2007, compared to the year ended December 31, 2006. The increase in net interest income was primarily due to the changing mix of the Company's interest-earning assets and interest-bearing liabilities. Total interest income for the year ended December 31, 2007, increased $\$ 4.8$ million, or $9.6 \%$, as compared to the year ended December 31, 2006. The increase in interest income was a result of two factors: 1) the $\$ 18.2$ million increase in average earning assets for 2007 compared to 2006 and 2) the 46 basis point increase in yield on interest-earning assets for the same period. The yield on interest-earning assets increased during 2007 primarily due to a shift away from lower yielding residential mortgages into higher yielding commercial and commercial real estate loans. Total interest expense for the year ended December 31, 2007 increased $\$ 3.0$ million, or $12.2 \%$, as compared to the year ended December 31, 2006. The increase was due primarily to the changing mix of interest bearing liabilities as certificates of deposit and money market accounts increased $\$ 7.2$ million and $\$ 20.2$ million, respectively, while lower rate interest bearing checking accounts decreased $\$ 25.4$ million for the year. As a result of the mix shift noted above, the rate paid on interest-bearing liabilities increased 32 basis points. The Company was able to increase its net interest margin 16 basis points to $3.45 \%$ for 2007.

## Provision for Loan Losses

Provision for loan losses was $\$ 1.4$ million for the year ended December 31, 2007, an increase of $\$ 511,000$ from $\$ 850,000$ in 2006. The provision for loan losses increased during 2007 due to increases in the loan portfolio and an increase in the Company's non performing assets. In addition, the Company considered negative national economic conditions and the impact on the Company's local markets and its customers. Commercial and commercial real estate growth has occurred primarily in the Indianapolis market over the past two years. This in-market commercial loan growth has been generated by commercial lending officers with significant experience in the Indianapolis market. Much of the loan growth has come from customer relationships that have been maintained by the commercial officers for a number of years. Based on the Company's knowledge of the Indianapolis market and the commercial lending officers' knowledge of the customers, management has assessed the risk related to the commercial loan growth to be consistent with historical risks for similar loans in the Company's commercial loan portfolio. Loss trends within the loan portfolio for 2007 were consistent with historical loss trends. Net charge offs for 2007 were $\$ 987,000$ compared to $\$ 1.0$ million for 2006. Based on the composition of the loan portfolio, management believes that historical loss trends continue to be an indication of probable loss exposure. Non-performing assets to total assets increased to $1.29 \%$ at December 31, 2007 from $.46 \%$ at December 31, 2006, and non-performing loans to gross loans increased to $1.51 \%$ at December 31, 2007 from $.54 \%$ at December 31, 2006. The increase in these two ratios is primarily the result of two commercial relationships totaling $\$ 6.1$ million being added to non-performing loans in 2007. Management generally classifies problem assets and allocates a portion of the allowance for loan losses prior to loans becoming non-performing assets. During 2007, assets classified by management as special mention or substandard that were not included in non-performing assets decreased $\$ 8.3$ million. Therefore, the shift from internally classified problem assets to non-performing assets during 2007 did not result in a significant change in the provision for loan losses as similar loss allocations were required for non-performing assets as compared to internally classified problem assets. During 2007, the banking industry experienced increasing trends in problem assets and credit losses which resulted from weakening national economic trends and a decline in housing values. As a result, local markets were impacted in varying degrees by the national trends. The Company's local market footprint was impacted by the slow down in the housing sector and the decline in housing values. However, the local markets in the Company's footprint were aided by diversified industry as well as the positive impact of new jobs created from existing employers or new projects. As a result, management determined that a slight increase in the provision for loan losses related to national and local economic factors was appropriate.

## Non Interest Income

Non interest income increased $\$ 551,000$, or $4.5 \%$, for the year. The net increase in non interest income for 2007 was due primarily to increases in investment advisory fees and deposit fees partially offset by a decrease in loan servicing income, net of impairments. Investment advisory revenue increased $\$ 511,000$, or $37.5 \%$, for the year due to increased production in established markets and the mid year acquisition of a book of business located on the south side of Indianapolis. Deposit fees increased $\$ 450,000$, or $7.4 \%$, for the year due to the continued growth in fees associated with an overdraft privilege product and interchange fees related to increased debit card usage. The increases listed above were partially offset by a decrease in loan servicing income, net of impairments. Loan servicing income, net of impairments decreased $\$ 662,000$ for the year due to the sale of the Company's mortgage servicing portfolio and the corresponding mortgage servicing rights in the fourth quarter of 2006. As a result of the sale of the mortgage servicing portfolio, the Company had decreases in fee income associated with the mortgage servicing portfolio including reductions in servicing fees and complementary fees such as insurance revenue and late charge fee income.

## Non Interest Expenses

Non interest expenses totaled $\$ 29.8$ million for the year ended December 31, 2007, an increase of $\$ 1.9$ million, or $6.7 \%$, compared to the year ended December 31, 2006. The expense increases were primarily related to increases in miscellaneous expenses and compensation and employee benefits expenses. Miscellaneous expense increased $\$ 1.2$ million due to a first quarter charge associated with a separation agreement with a former executive vice president of

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

the Bank and the Company of $\$ 788,000$, as well as the $\$ 200,000$ write-down of the Company's former operations building, which was subsequently donated to a local non profit organization. Other non interest expense increases included $\$ 100,000$ in professional fees primarily due to additional legal and accounting expenses incurred to address new proxy disclosure requirements and new accounting pronouncements.

The $\$ 526,000$ increase in compensation and employee benefits was a result of additional salary and incentive compensation expense for the new commercial lending and commercial credit staff in Indianapolis, additional commission costs associated with increased investment advisory service fees and normal annual salary increases. Additionally, in 2006, the Company reduced its vacation accrual $\$ 260,000$ pursuant to a change in vacation policy.

## Income Taxes

Income tax expense totaled $\$ 3.1$ million for the year ended December 31, 2007, an increase of $\$ 319,000$, or $11.3 \%$, compared to the year ended December 31, 2006. During 2006, the Company's effective tax rate was reduced due to the sale of available for sale securities which reduced the state apportionment factor for Indiana during the year. As a result, the Company's effective tax rate increased to $33.9 \%$ in 2007 compared to $30.4 \%$ in 2006.

## RESULTS OF OPERATIONS

Comparison of Year Ended December 31, 2006 and Year Ended December 31, 2005:

## General

The Company reported net income of $\$ 6.4$ million for the year ended December 31, 2006. This compared to net income of $\$ 6.1$ million for the year ended December 31, 2005, representing an increase of $\$ 339,000$, or $5.6 \%$.

## Net Interest Income

Net interest income increased $\$ 552,000$, or $2.2 \%$, for the year ended December 31, 2006, compared to the year ended December 31, 2005. The increase in net interest income was primarily due to the changing mix of the Company's interest-earning assets and interest-bearing liabilities. Total interest income for the year ended December 31, 2006, increased $\$ 5.4$ million, or $12.0 \%$, as compared to the year ended December 31, 2005. The average balance of total interest-earning assets increased $\$ 843,000$ for the year, and the yield on interest-earning assets increased 70 basis points for the year. The majority of the increase in interest income was a result of the increased yield on interest-earning assets. The yield on interest-earning assets increased during 2006 due to the impact of rising interest rates during the year along with a shift away from lower yielding investment securities into higher yielding commercial and commercial real estate loans. Total interest expense for the year ended December 31, 2006 increased $\$ 4.8$ million, or $24.4 \%$, as compared to the year ended December 31, 2005. The increase was due primarily to the impact of rising interest rates during the year. During periods of rising interest rates, banks generally see rates on interest-bearing liabilities increase more rapidly than rates on interest-earning assets. However, during 2006, growth in generally lower cost retail deposits provided funding for loan growth and funds to repay generally higher cost wholesale funding sources. The continued growth in checking and money market accounts increased the balance of interest-bearing transaction accounts $\$ 45.0$ million while retail certificates of deposit increased $\$ 31.0$ million for the year. The increase in retail deposits was used to pay down higher costing FHLB borrowings, which decreased $\$ 18.0$ million during the year ended December 31, 2006. As a result of the mix shift noted above along with rising interest rates during the year, the yield on interest-earning assets increased 70 basis points for the year while the rate paid on interest-bearing liabilities increased 65 basis points. The Company was able to increase its net interest margin 7 basis points to $3.29 \%$ for 2006.

## Provision for Loan Losses

Provision for loan losses was $\$ 850,000$ for the year ended December 31, 2006, an increase of $\$ 42,000$ from $\$ 808,000$ in 2005. In spite of the growth during 2006 in normally higher risk commercial loans, the Company was able to retain the provision for loan losses at a level comparable to the prior year due to improved credit quality ratios. Non-performing assets to total assets decreased to $.46 \%$ at December 31, 2006 from $.54 \%$ at December 31, 2005, and nonperforming loans to gross loans decreased to $.54 \%$ at December 31, 2006 from $.70 \%$ at December 31, 2005. Net charge offs for 2006 were $\$ 1.0$ million compared to $\$ 1.9$ million for 2005 . The increase in charge offs during 2005 was primarily due to charge offs associated with two large problem commercial loans.

## Non Interest Income

Non interest income increased $\$ 1.1$ million, or $9.6 \%$, for the year. The net increase in non interest income for 2006 was due primarily to increases in deposit fees partially offset by a decrease in miscellaneous income. Total deposit fees increased $\$ 1.8$ million, or $40.4 \%$, for the year due to the enhanced overdraft privilege product as well as an increase in deposit accounts. Investment advisory fees increased $\$ 238,000$, or $21.2 \%$, for the year due to increased production in established markets along with brokerage production from a business acquired in the Indianapolis market during November 2005. The increases listed above were partially offset by a decrease in miscellaneous income. Miscellaneous income decreased $\$ 689,000$ for the year primarily due to a decrease of $\$ 473,000$ in joint venture partnership income. The Company has historically been involved in a limited number of real estate joint venture partnerships and the revenue has decreased as the Company wound down the remaining partnerships. The Company divested of the three remaining real estate joint venture partnerships during the fourth quarter of 2006.

During 2006, gain on sale of loans totaled $\$ 1.4$ million representing a decrease of $\$ 110,000$, or $7.1 \%$, compared to the prior year. During the fourth quarter of 2006, the Company recognized a gain of $\$ 2.0$ million associated with the sale of the Company's mortgage servicing portfolio and the corresponding mortgage servicing rights. In conjunction with the decision to sell the mortgage servicing portfolio, management began to sell residential mortgage originations on a servicing released basis.

During the third quarter of 2006, the Company recognized a loss of $\$ 2.0$ million associated with the sale of investment securities. The Company chose to sell the securities and recognize the loss to provide funding for anticipated future loan growth. At December 31, 2006, management has the intent and ability to hold the remaining securities in an unrealized loss position to recovery, which may be maturity.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Non Interest Expenses

Non interest expenses totaled $\$ 27.9$ million for the year ended December 31, 2006, an increase of $\$ 1.4$ million, or $5.3 \%$, compared to the year ended December 31, 2005. The expense increases were primarily related to an increase in compensation and employee benefits expense which increased $\$ 1.4$ million for the year. The increase in compensation and employee benefits was a result of additional salary and incentive compensation expense for the new commercial lending and commercial credit staff in Indianapolis, additional commission costs associated with increased investment advisory service fees and normal annual salary increases. This increase was partially offset by an adjustment in the third quarter due to a change in the Company's vacation policy resulting in a $\$ 260,000$ decrease in the vacation accrual. Occupancy and equipment expenses increased $\$ 229,000$ due to the addition of the new commercial loan office in .downtown Indianapolis and costs associated with the Company's new operations center. Service bureau expense decreased $\$ 511,000$ due to renegotiated contracts with the current service provider. Marketing expense increased $\$ 158,000$ due primarily to additional amounts spent to more aggressively advertise and promote retail deposit products during 2006. Miscellaneous expenses increased $\$ 129,000$ due primarily to additional expenses of approximately $\$ 160,000$ ancillary to the sale of the mortgage servicing portfolio.

## Income Taxes

Income tax expense totaled $\$ 2.8$ million for the year ended December 31, 2006, a decrease of $\$ 152,000$, or $5.1 \%$, compared to the year ended December 31, 2005. The expense decrease was primarily related to the reduction to the Company's effective tax rate due to the impact of the sale of available for sale securities resulting in a decrease to the state apportionment factor for Indiana during the year. The state tax impact of the securities sale resulted in a reduction in the Company's effective tax rate to $30.4 \%$ in 2006 compared to $32.7 \%$ in 2005 .

## FINANCIAL CONDITION

The Company's total assets increased $\$ 4.3$ million to $\$ 908.8$ million at December 31, 2007, from $\$ 904.5$ million at December 31, 2006. Cash and due from banks balances decreased $\$ 65.5$ million during 2007. The cash was used to fund loan growth as total loans increased $\$ 67.6$ million, or $9.9 \%$, for the year. Commercial and commercial mortgage loans increased $\$ 97.4$ million, or $25.7 \%$, for the year. The growth in commercial and commercial mortgage loans was driven by growth from the Indianapolis market - commercial and commercial mortgage loans in Indianapolis increased $\$ 84.7$ million during 2007. Of the commercial real estate loans, $\$ 19.6$ million and $\$ 18.6$ million were collateralized by multi-family residential property at December 31, 2007 and 2006, respectively, $\$ 75.6$ million and $\$ 43.7$ million were collateralized by property under construction at December 31, 2007 and 2006, respectively, and $\$ 1.3$ million and $\$ 403,000$ were collateralized by unimproved land at December 31, 2007 and 2006, respectively. In May of 2006, in the Indianapolis market, the Company staffed a commercial lending operation with two senior lenders; the Company hired two additional commercial lenders, one in the third quarter of 2006 and one in the first quarter of 2007. This new commercial lending operation led to the growth in this market. Residential mortgage balances decreased $\$ 23.5$ million for the year as the Company sells substantially all residential mortgage originations. The Company's primary lending area is south-central Indiana. Virtually all of the Company's loans originated and purchased are to borrowers located within the state of Indiana. Of the residential mortgages, $\$ 1.0$ million and $\$ 1.1$ million were collateralized by unimproved land at December 31, 2007 and 2006, respectively. The consumer loan balances decreased $\$ 7.1$ million for the year because the Company no longer originates indirect auto loans.

Premises and equipment decreased $\$ 1.6$ million during 2007 as the Company completed a sale leaseback transaction involving four branch offices in the third quarter of 2007. This transaction provided $\$ 3.6$ million in cash to fund loan growth. The gain on sale of $\$ 1.9$ million was deferred and will be amortized into non interest income over the 15 year term of the leases.

Total retail deposits decreased $\$ 5.2$ million, or $.8 \%$, for the year. This decrease is the result of a $\$ 25.2$ million decrease in public funds checking accounts as these balances were unusually high with a December 31, 2006 balance of $\$ 77.8$ million - compared to average yearly balances of $\$ 36.2$ million and $\$ 39.4$ million for 2006 and 2007, respectively. Other retail deposit categories showed growth of $\$ 20.0$ million for the year ended 2007. This included growth of $\$ 20.2$ million and $\$ 7.2$ million in money market and certificate of deposit accounts, respectively. The Company focused its advertising dollars related to deposits on money market and certificate of deposit accounts in 2007.

Brokered deposits decreased $\$ 13.2$ million for the year due to maturities, while Federal Home Loan Bank (FHLB) advances increased $\$ 30.7$ million. The increase in advances was used to replace matured brokered deposit funds, and in the fourth quarter of 2007, additional funds were acquired due to attractive advance rates at the Indianapolis FHLB to fund anticipated loan growth in 2008.

As of December 31, 2007, shareholders' equity was $\$ 67.5$ million, a decrease of $\$ 3.8$ million compared to the prior year. During 2007, the Company repurchased 388,263 shares representing approximately $10.8 \%$ of shares outstanding at the beginning of 2007 at a total cost of $\$ 11.0$ million.

## Fourth Quarter 2007 Results

The Company had fourth quarter 2007 earnings of $\$ 1.6$ million or $\$ 0.47$ diluted earnings per common share compared to earnings of $\$ 3.0$ million or $\$ 0.81$ diluted earnings per common share for the fourth quarter of 2006. The Company's net income for the fourth quarter of 2006 included a pretax gain of $\$ 2.0$ million resulting from the sale of its mortgage servicing portfolio and the related mortgage servicing rights. Net interest income increased $\$ 180,000$, or $2.7 \%$, to $\$ 6.9$ million for the fourth quarter of 2007. Net interest margin increased 4 basis points to $3.38 \%$ for the quarter compared to the same quarter of the prior year. Non interest income, excluding the one time 2006 fourth quarter gain on sale of the mortgage servicing portfolio, increased $\$ 253,000$, or $8.1 \%$, for the fourth quarter. The increase in non interest income for the fourth quarter was due primarily to increases in investment advisory service fees related to the Company's purchase of a brokerage book of business in the second quarter of 2007. Non interest expenses remained relatively stable increasing $\$ 52,000$, or $0.7 \%$, for the

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

fourth quarter. Miscellaneous expenses were $\$ 1.4$ million for the quarter ended December 31, 2007 compared to $\$ 1.5$ million for the same quarter of 2006. The decrease of $\$ 105,000$ related to expenses incurred ancillary to the sale of the mortgage servicing portfolio in December of 2006. Marketing expenses increased $\$ 90,000$ due to the end of year timing of various marketing initiatives.

## INTEREST RATE SENSITIVITY

Interest rate risk is the exposure to adverse changes in net interest income due to changes in interest rates. Interest rate sensitivity for the Company is a result of repricing, option, and basis risks. Repricing risk represents timing mismatches in the Company's ability to alter contractual rates earned on financial assets or paid on liabilities in response to changes in market interest rates. For example, if interest-bearing liabilities reprice or mature more quickly than interest-earning assets, an increase in market rates could adversely affect net interest income. Conversely, if interest-bearing liabilities reprice or mature more quickly than interest-earning assets, a decrease in market rates could positively affect net interest income. Option risk arises from embedded options present in many financial instruments such as loan prepayment options and deposit early withdrawal options. These provide customers opportunities to take advantage of directional changes in rates, which could have an adverse impact on the Company's net interest income. Basis risk refers to the potential for changes in the underlying relationship between market rates or indices, which subsequently result in a narrowing of the spread earned on a loan or investment relative to its cost of funds.

Net interest income represents the Company's principal component of income. Consistency of the Company's net interest income is largely dependent upon the effective management of interest rate risk. The Company has established risk measures, limits and policy guidelines in its Interest Rate Risk Management Policy. The responsibility for management of interest rate risk resides with the Company's Asset/Liability Committee ("ALCO"), with oversight by the Board of Directors. The Company uses an earnings simulation analysis that measures the sensitivity of net interest income to various interest rate movements. The base-case scenario is established using current interest rates. The comparative scenarios assume an immediate parallel shock in increments of 100 basis point rate movements. The interest rate scenarios are used for analytical purposes and do not necessarily represent management's view of future market movements. Rather, these are intended to provide a measure of the degree of volatility interest rate movements may introduce into the earnings of the Company. Modeling the sensitivity of earnings to interest rate risk is highly dependent on numerous assumptions embedded in the model. These assumptions include, but are not limited to, management's best estimates of the effect of changing interest rates on the prepayment speeds of certain assets and liabilities, projections for activity levels in each of the product lines offered by the Company and historical behavior of deposit rates and balances in relation to changes in interest rates. These assumptions are inherently uncertain, and as a result, the model cannot precisely measure net interest income or precisely predict the impact of fluctuations in interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude, and frequency of interest rate changes as well as changes in market conditions. The Company's 12 -month net interest income sensitivity profile as of fiscal year-end December 31, 2007 and December 31, 2006 is as follows:

| As Of | Dec 2007 Dec 2006 |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  | Interest Rate |
|  |  |  | Risk |
|  | Net Interest | Net Interest | Management |
|  | Income \% | Income \% | Policy |
| Changes in Rates | Change | Change | Guidelines |
| + 300 basis points | (10.84) | 1.75 | (20.00) |
| + 200 basis points | (6.91) | 1.94 | (15.00) |
| + 100 basis points | (3.58) | 1.36 | (7.50) |
| - 100 basis points | 3.47 | (1.77) | (7.50) |
| - 200 basis points | 4.37 | (4.60) | (15.00) |
| - 300 basis points | 2.40 | (8.15) | (20.00) |

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## ASSET QUALITY

In accordance with the Company's classification of assets policy, management evaluates the loan and investment portfolio each month to identify assets that may contain probable losses. In addition, management evaluates the adequacy of its allowance for loan losses.

## NON-PERFORMING ASSETS

The following table sets forth information concerning non-performing assets of the Company. Real estate owned includes property acquired in settlement of foreclosed loans that is carried at net realizable value. (dollars in thousands)

| As Of | Dec 2007 |  | Dec 2006 |  | Dec 2005 |  | Dec 2004 |  | Dec 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-accruing loans: |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage loans | \$ | 2,284 | \$ | 1,637 | \$ | 1,656 | \$ | 1,249 | \$ | 832 |
| Commercial mortgage loans |  | 2,009 |  | 413 |  | 212 |  | 5,633 |  | 247 |
| Second and home equity loans |  | 466 |  | 200 |  | 308 |  | 410 |  | 591 |
| Commercial loans |  | 5,613 |  | 490 |  | 754 |  | 2,094 |  | 647 |
| Other consumer loans |  | 144 |  | 112 |  | 140 |  | 149 |  | 182 |
| Total |  | 10,516 |  | 2,852 |  | 3,070 |  | 9,535 |  | 2,499 |
| 90 days past due and still accruing loans: |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage loans |  | 64 |  | 459 |  | 456 |  | 168 |  | 1,125 |
| Commercial loans |  | - |  | - |  | - |  | - |  | 5 |
| Total |  | 64 |  | 459 |  | 456 |  | 168 |  | 1,130 |
| Troubled debt restructured |  | 874 |  | 440 |  | 809 |  | 3,141 |  | 258 |
| Total non-performing loans |  | 11,454 |  | 3,751 |  | 4,335 |  | 12,844 |  | 3,887 |
| Real estate owned |  | 311 |  | 436 |  | 271 |  | 2,019 |  | 1,739 |
| Total Non-Performing Assets | \$ | 11,765 | \$ | 4,187 | \$ | 4,606 | \$ | 14,863 | \$ | 5,626 |
| Non-performing assets to total assets |  | 1.29\% |  | 0.46\% |  | 0.54\% |  | 1.71\% |  | 0.66\% |
| Non-performing loans to total loans |  | 1.51\% |  | 0.54\% |  | 0.70\% |  | 2.01\% |  | 0.60\% |
| Allowance for loan losses to non-performing loans |  | 60.87\% |  | 175.90\% |  | 155.78\% |  | 61.23\% |  | 193.11\% |

Total non-performing assets increased $\$ 7.6$ million to $\$ 11.8$ million at December 31, 2007. The increase was primarily the result of two commercial loan relationships totaling $\$ 6.1$ million which were transferred to non-accrual status during 2007. One commercial relationship is a manufacturing company in southern Indiana totaling approximately $\$ 3.1$ million which is secured by real estate, inventory and equipment. The other commercial relationship is a residential land development loan on the south side of Indianapolis totaling $\$ 3.0$ million which is secured by partially developed land. In addition, non-accrual residential mortgage and second and home equity loans increased $\$ 647,000$ and $\$ 266,000$, respectively. In addition, at December 31, 2007 and 2006, there were $\$ 12.2$ million and $\$ 20.5$ million, respectively, in current performing loans that were classified as special mention or substandard for which potential weaknesses exist, which may result in the future inclusion of such items in the non-performing category.

## ALLOWANCE FOR LOAN LOSSES

The provision for loan losses for the fiscal year ended December 31, 2007 was $\$ 1.4$ million, which resulted in an allowance for loan losses balance of $\$ 7.0$ million as of December 31, 2007 as compared to $\$ 6.6$ million as of December 31, 2006. The allowance for loan losses as a percentage of total loans decreased to $0.92 \%$ at December 31, 2007 from $0.95 \%$ at December 31, 2006. During 2007, the loan portfolio increased $\$ 67.6$ million with the growth occurring in generally higher risk commercial loans. The increase in the allowance for loan losses reflects the growth in the loan portfolio.

In determining the appropriate balance in the allowance for loan losses, management considered such factors as trends in the loan portfolio, historical loss trends, levels of non-performing assets and the impact of the local and national economy. Commercial and commercial real estate growth has occurred primarily in the Indianapolis market over the past two years. This in-market commercial loan growth has been generated by commercial lending officers with significant experience in the Indianapolis market. Much of the loan growth has come from customer relationships that have been maintained by the commercial officers for a number of years. Based on the Company's knowledge of the Indianapolis market and the commercial lending officers' knowledge of the customers, management has assessed the risk related to the commercial loan growth to be consistent with historical risks for similar loans in the Company's commercial loan portfolio. Loss trends within the loan portfolio for 2007 were consistent with historical loss trends. Based on the composition of the loan portfolio, management believes that historical loss trends continue to be an indication of probable loss exposure. As explained under non-performing assets, levels of non-performing assets have increased $\$ 7.6$ million to $\$ 11.8$ million at December 31, 2007. Management generally classifies problem assets and allocates a portion of the allowance for loan losses prior to loans becoming non-performing assets. During 2007, assets classified by management as special mention or substandard that were not included in non-performing assets decreased $\$ 8.3$ million. Therefore, the shift from internally classified problem assets to non-performing assets during 2007 did not result in a significant change in the allowance for loan losses as similar loss allocations were required for non-performing assets as compared to internally classified problem assets. Management considered the potential impact on loan losses related to national and local economic factors. During 2007, the banking industry experienced increasing trends in problem assets and credit losses which resulted from weakening national economic trends and a decline in housing values. As a result, local markets were impacted in varying degrees by the national trends. The Company's local market footprint was impacted by the slow down in the housing sector and the decline in housing values. However, the local markets in the Company's footprint were aided by diversified industry as well as the positive impact of new jobs created from existing

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

new projects. Many of the Company's commercial real estate loans are related to residential and commercial land development in the Indianapolis market. The commercial development has experienced only slight declines as a result of the current economic trends due to the diversity of the local market. The residential land development in Indianapolis has slowed as evidenced by decreasing new housing permits and values have declined due to excess residential inventory. The Company reviewed residential land development projects in light of the current market conditions and noted some deterioration as projects are not being completed as quickly as originally anticipated and prices have declined slightly. The Company has limited exposure within the consumer and residential mortgage portfolio in Indianapolis. As a result, management determined that a slight increase in the allowance for loan losses related to national and local economic factors was appropriate.

The following table sets forth an analysis of the allowance for loan losses. (dollars in thousands)

| As Of | Dec 2007 | Dec 2006 | Dec 2005 | Dec 2004 | Dec 2003 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Balance at beginning of period | $\$$ | 6,598 | $\$$ | 6,753 | $\$$ | 7,864 |

## ALLOCATION OF THE ALLOWANCE FOR LOAN LOSSES

The following table indicates the portion of the allowance for loan loss management has allocated to each loan type: (dollars in thousands)

| As Of | Dec 2007 |  | Dec 2006 |  | Dec 2005 |  | Dec 2004 |  | Dec 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage loans | \$ | 1,153 | \$ | 1,355 | \$ | 1,858 | \$ | 1,243 | \$ | 1,535 |
| Commercial mortgage loans |  | 1,541 |  | 1,233 |  | 1,718 |  | 2,919 |  | 1,839 |
| Second and home equity loans |  | 762 |  | 640 |  | 567 |  | 633 |  | 712 |
| Commercial loans |  | 2,833 |  | 2,623 |  | 1,813 |  | 2,216 |  | 2,491 |
| Other consumer loans |  | 683 |  | 747 |  | 797 |  | 853 |  | 929 |
| Total Allowance for Loan Losses | \$ | 6,972 | \$ | 6,598 | \$ | 6,753 | \$ | 7,864 | \$ | 7,506 |

The unallocated allowance is assigned to the various loan categories as follows. First a portion of the unallocated allowance is based on management's perception of probable risk in the different loan categories. At December 31, 2007, this included $\$ 400,000, \$ 200,000$ and $\$ 900,000$ assigned to second mortgages and home equity loans, consumer loans and commercial loans, respectively. The $\$ 600,000$ remainder of the unallocated allowance is assigned to the various loan categories based on principal balance of the loan categories.

## LIQUIDITY AND CAPITAL RESOURCES

The Company maintains its liquid assets at a level believed adequate to meet requirements of normal daily activities, repayment of maturing debt and potential deposit outflows. Cash flow projections are regularly reviewed and updated to assure that adequate liquidity is maintained. Cash for these purposes is generated through the sale or maturity of securities and loan prepayments and repayments, and may be generated through increases in deposits or borrowings. Loan payments are a relatively stable source of funds, while deposit flows are influenced significantly by the level of interest rates and general money market conditions.

Borrowings may be used to compensate for reductions in other sources of funds such as deposits. As a member of the FHLB System, the Company may borrow from the FHLB of Indianapolis. At December 31, 2007, the Company had $\$ 99.3$ million in borrowings from the FHLB of Indianapolis. As of that date, the Company had commitments of approximately $\$ 180.4$ million to fund lines of credit and undisbursed portions of loans in process, loan originations of approximately $\$ 43.8$ million, letters of credit of $\$ 6.5$ million, and commitments to sell loans of $\$ 29.9$ million. In the opinion of management, the Company has sufficient cash flow and borrowing capacity to meet current and anticipated funding commitments.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## SIGNIFICANT COMMITMENTS

## Financial Instruments with Off-Balance Sheet Risk

In the normal course of business, the Company is a party to various activities that contain credit and market risk that are not reflected in the financial statements. Such activities include commitments to extend credit, selling loans, borrowing funds, and standby letters of credit. Commitments to borrow or extend credit, including loan commitments and standby letters of credit, do not necessarily represent future cash requirements in that these commitments often expire without being drawn upon. Management believes that none of these arrangements exposes the Company to any greater risk of loss than already reflected on our balance sheet so accordingly no reserves have been established for these commitments. Commitments are summarized as follows: (dollars in thousands)

|  | Less Than 1 year |  | 1-3 years |  | 4-5 years |  | Greater Than 5 years |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contractually obligated payments due by period: |  |  |  |  |  |  |  |  |  |  |
| Certificates of deposits | \$ | 262,841 | \$ | 34,926 | \$ | 11,842 | \$ | 1,274 | \$ | 310,883 |
| Long term debt |  | 31,850 |  | 23,250 |  | 42,000 |  | 17,713 |  | 114,813 |
| Long term compensation obligations |  | 226 |  | 470 |  | 525 |  | 1,792 |  | 3,013 |
| Commitments to extend credit: |  |  |  |  |  |  |  |  |  |  |
| Commercial mortgage loans and commercial loans |  | 141,490 |  | - |  | - |  | - |  | 141,490 |
| Residential mortgage loans |  | 18,451 |  | - |  | - |  | - |  | 18,451 |
| Revolving home equity lines of credit |  | 44,499 |  | - |  | - |  | - |  | 44,499 |
| Other |  | 19,806 |  | - |  | - |  | - |  | 19,806 |
| Standby letters of credit |  | 6,501 |  | - |  | - |  | - |  | 6,501 |
| Commitments to sell loans: |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage loans |  | 8,572 |  | - |  | - |  | - |  | 8,572 |
| Commercial mortgage loans and commercial loans |  | 21,285 |  | - |  | - |  | - |  | 21,285 |
| Total | \$ | 555,521 | \$ | 58,646 | \$ | 54,367 | \$ | 20,779 | \$ | 689,313 |

## Lease Obligations

The Company leases banking facilities and other office space under operating leases that expire at various dates through 2022 and that contain certain renewal options. Rent expense charges to operations were $\$ 242,000, \$ 113,000$, and $\$ 76,000$ for the years ended December 31, 2007, 2006, and 2005, respectively. As of December 31, 2007, future minimum annual rental payments under these leases are as follows: (dollars in thousands)

| Year Ended December | Amount |  |
| :--- | ---: | ---: |
| 2008 | $\$$ | 420 |
| 2009 | 424 |  |
| 2010 | 435 |  |
| 2011 | 444 |  |
| 2012 | 314 |  |
| Thereafter | 3,443 |  |
| Total Minimum Operating Lease Payments | $\mathbf{\$}$ | $\mathbf{5 , 4 8 0}$ |

## Employment Agreements

The Company has entered into change in control agreements with certain executive officers. Under certain circumstances provided in the agreements, the Company may be obligated to pay three times such officers' base salary and to continue their health insurance coverage for twelve months.

## OFF-BALANCE SHEET ARRANGEMENTS

The term "off-balance sheet arrangement" generally means any transaction, agreement, or other contractual arrangement to which an entity unconsolidated with the Company is a party under which the Company has (i) any obligation arising under a guarantee contract, derivative instrument or variable interest; or (ii) a retained or contingent interest in assets transferred to such entity or similar arrangement that serves as credit, liquidity or market risk support for such assets. The Company does not have any off-balance sheet arrangements with unconsolidated entities that have or are reasonably likely to have a current or future effect on the Company's financial condition, change in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to investors, except as related to the guarantee of Capital Securities issued by the Company's unconsolidated Delaware Trust subsidiary, Home Federal Statutory Trust I, as disclosed in note 9 to the consolidated financial statements.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## JOINT VENTURES

The Company has invested in joint ventures through its subsidiaries, Home Savings Corporation ("HSC") and HomeFed Financial Corp. On December 31, 2001, the Bank changed its charter from a Federal savings bank charter to an Indiana commercial bank charter. Commercial banks are not permitted to participate in real estate development joint ventures. The Company divested itself of these investments during the fourth quarter of 2006. The Company is not required to divest itself of its investment in Family Financial Holdings, Inc. or Heritage Woods.

## DERIVATIVE FINANCIAL INSTRUMENTS

Statement of Financial Accounting Standards No. 133, ("SFAS 133"), "Accounting for Derivative Instruments and Hedging Activities" as amended, which establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts requires all derivatives, whether designated as a hedge, or not, to be recorded on the balance sheet at fair value. The Company designates its fixed rate and variable rate interest rate swaps as fair value and cash flow hedge instruments, respectively. If the derivative is designated as a fair value hedge, the changes in fair value of the derivative are recognized in earnings. If the derivative is designated as a cash flow hedge, the changes in fair value of the derivative are recorded in Accumulated Other Comprehensive Income ("AOCl"), net of income taxes. The Company has only limited involvement with derivative financial instruments and does not use them for trading purposes. The Company has interest rate lock commitments for the origination of loans held for sale which are not material to the Company's consolidated financial statements. See Note 1 for further discussion of derivative financial instruments.

## IMPACT OF INFLATION

The consolidated financial statements and related data presented herein have been prepared in accordance with accounting principles generally accepted in the United States of America. These principles require the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation. The primary assets and liabilities of commercial banks such as the Company are monetary in nature. As a result, interest rates have a more significant impact on the Company's performance than the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or with the same magnitude as the price of goods and services. In the current interest rate environment, liquidity, maturity structure and quality of the Company's assets and liabilities are critical to the maintenance of acceptable performance levels.

## NEW ACCOUNTING PRONOUNCEMENTS

In February 2006, the Financial Accountings Standards Board ("FASB") issued SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments, an amendment of FASB Statement No. 133 and 140." This Statement amends FASB Statements No. 133, "Accounting for Derivative Instruments and Hedging Activities," and No. 140 as well as resolves issues addressed in Statement No. 133 Implementation Issue No. D1, "Application of Statement No. 133 to Beneficial Interests in Securitized Financial Assets." Specifically, this Statement: i) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation; ii) clarifies which interest-only strips and principal-only strips are not subject to the requirements of Statement No. 133; iii) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation; iv) clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives; and v) amends Statement No. 140 to eliminate the prohibition on a qualifying special purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. This Statement is effective for all financial instruments acquired or issued after the beginning of the first fiscal year that begins after September 15, 2006. Management has determined the adoption of this Statement as of January 1, 2007 did not have a material effect on the Company's consolidated financial statements.

In March 2006, the FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets, an amendment of FASB Statement No. 140." This Statement amends FASB Statement No. 140 and requires that all separately recognized servicing rights be initially measured at fair value, if practicable. For each class of separately recognized servicing assets and liabilities, this Statement permits the Company to choose either to report servicing assets and liabilities at fair value or at amortized cost. Under the fair value approach, servicing assets and liabilities will be recorded at fair value at each reporting date with changes in fair value recorded in earnings in the period in which the changes occur. Under the amortized cost method, servicing assets and liabilities are amortized in proportion to and over the period of estimated net servicing income or net servicing loss and are assessed for impairment based on fair value at each reporting date. This Statement is effective as of the beginning of the first fiscal year that begins after September 15, 2006. Management has determined the adoption of this Statement as of January 1, 2007 did not have a material effect on the Company's consolidated financial statements.

FASB staff position FAS 123(R)-4, "Classification of Options and Similar Instruments Issued as Employee Compensation That Allow for Cash Settlement upon the Occurrence of a Contingent Event", was posted February 3, 2006. This FASB Staff Position ("FSP") addresses the classification of options and similar instruments issued as employee compensation that allow for cash settlement upon the occurrence of a contingent event that is not controlled by the employee. The guidance in this FSP amends paragraphs 32 and A229 of FASB Statement No. 123 (revised 2004), "Share-Based Payment". The guidance in this FSP shall be applied upon initial adoption of Statement 123(R). The guidance in this FSP is applicable only for options issued as part of employee compensation arrangements. Paragraphs 32 and A229 of Statement 123(R) require options or similar instruments to be classified as liabilities if "the entity can be required under any circumstances to settle the option or similar instrument by transferring cash or other assets". Since an entity may be required in at least one circumstance (that is, a change in control) to settle its options or similar instruments issued as employee compensation in cash, the option or similar instrument would be classified as a liability when the change in control occurs pursuant to paragraphs 32 and A229 of Statement 123(R). Management has determined the adoption of FSP FAS 123 (R)-4 did not have a material effect on the Company's consolidated financial statements.

In June 2006, the FASB issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109." The interpretation prescribes a recognition threshold and measurement attribute for the financial

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The interpretation was effective for fiscal years beginning after December 15, 2006. At January 1, 2007 management determined based on review of various tax positions that these positions would be sustained based on the technical merits of the related tax positions. Upon adoption of FIN 48, there was no effect on the Company's financial condition or results of operations.

The Company files income tax returns in the United States ("U.S."), federal and state of Indiana jurisdictions. The Company is no longer subject to U. S. federal and the state of Indiana tax examinations for years prior to 2004. Management does not believe there will be any material changes in our recognized tax positions over the next 12 months.

The Company's policy is to recognize interest and penalties accrued on any unrecognized tax benefits as a component of income tax expense. As of the date of adoption of FIN 48, the Company did not have any accrued interest or penalties associated with any unrecognized tax benefits, or interest expense recognized during the quarter. The Company's effective tax rate differs from the federal statutory rate primarily due to tax exempt income and the state tax expense benefit.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." This Statement is effective for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement emphasizes that fair value is a market-based measurement and should be determined based on assumptions that a market participant would use when pricing an asset or liability. This Statement clarifies that market participant assumptions should include assumptions about risk as well as the effect of a restriction on the sale or use of an asset. Additionally, this Statement establishes a fair value hierarchy that provides the highest priority to quoted prices in active markets and the lowest priority to unobservable data. Management has determined the adoption of this Statement as of January 1, 2008 will not have a material effect on the Company's financial position or results of operations.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans-an amendment of FASB Statements No. 87, 88, 106, and 132(R)." This Statement requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan (other than a multiemployer plan) as an asset or liability in its balance sheet and to recognize changes in that funded status in the year in which the changes occur through accumulated other comprehensive income. This Statement also requires an employer to measure the funded status of a plan as of the date of its year-end statement of financial position, with limited exceptions. Additional disclosures about certain effects on net periodic benefit cost for the next fiscal year that arise from delayed recognition of the gains or losses, prior service costs or credits, and transition asset or obligation is also required. This Statement is effective as of the end of the first fiscal year ending after December 15, 2006. The adoption of this Statement as of December 31, 2006 did not have a material impact on the Company's consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-including an amendment of FASB Statement No. 115," which is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. The fair value option established by this Statement permits all entities to choose to measure eligible items at fair value at specified election dates. A business entity shall report unrealized gains and losses on items for which the fair value option has been elected in earnings (or another performance indicator if the business entity does not report earnings) at each subsequent reporting date. The fair value option a) may be applied instrument by instrument, with a few exceptions, such as investments otherwise accounted for by the equity method; b) is irrevocable (unless a new election date occurs); and c) is applied only to entire instruments and not to portions of instruments management did not elect the fair value option for any financial assets or liabilities. Management has determined the adoption of this Statement as of January 1, 2008 will not have a material effect on the Company's financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations" which replaces SFAS No. 141, "Business
Combinations". This Statement retains the fundamental requirements in SFAS No. 141 that the acquisition method of accounting (formerly referred to as purchase method) is used for all business combinations and that an acquirer is identified for each business combination. This Statement defines the acquirer as the entity that obtains control of one or more businesses in the business combination and establishes the acquisition date as of the date that the acquirer achieves control. This Statement requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values. This Statement requires the acquirer to recognize acquisition-related costs and restructuring costs separately from the business combination as period expense. This statement requires that loans acquired in a purchase business combination be the present value of amounts to be received. Valuation allowances should reflect only those losses incurred by the investor after acquisition. This Statement is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Management is currently in the process of determining what effect the provisions of this statement will have on the Company's financial position or results of operations.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements - an Amendment to ARB No. 51." This Statement establishes new accounting and reporting standards that require the ownership interests in subsidiaries held by parties other than the parent be clearly identified, labeled, and presented in the consolidated statement of financial position within equity, but separate from the parent's equity. The Statement also requires the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the consolidated statement of income. This Statement is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Management is currently in the process of determining what effect the provisions of this statement will have on the Company's financial position or results of operations.

## CRITICAL ACCOUNTING POLICIES

The notes to the consolidated financial statements contain a summary of the Company's significant accounting policies. Certain of these policies are critical to the portrayal of the Company's financial condition, since they require management to make difficult, complex or subjective judgments, some of which may relate to matters that are inherently uncertain. Management believes that its critical accounting policies include a determination of the allowance for loan losses and the valuation of securities.

## Allowance for Loan Losses

A loan is considered impaired when it is probable the Company will be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement. Impaired

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

loans are measured based on the loan's discounted cash flow or the estimated fair value of the collateral if the loan is collateral dependent. The amount of impairment, if any, and any subsequent changes are included in the allowance for loan losses.

The allowance for loan losses is established through a provision for loan losses. Loan losses are charged against the allowance when management believes the loans are uncollectible. Subsequent recoveries, if any, are credited to the allowance. The allowance for loan losses is maintained at a level management considers to be adequate to absorb probable loan losses inherent in the portfolio, based on evaluations of the collectibility and historical loss experience of loans. The allowance is based on ongoing assessments of the probable estimated losses inherent in the loan portfolio. The Company's methodology for assessing the appropriate allowance level consists of several key elements, as described below.

All delinquent loans that are 90 days past due are included on the Asset Watch List. The Asset Watch List is reviewed quarterly by the Asset Watch Committee for any classification beyond the regulatory rating based on a loan's delinquency.

Commercial and commercial real estate loans are individually risk rated pursuant to the loan policy. Homogeneous loans such as consumer and residential mortgage loans are not individually risk rated by management. They are pooled based on historical portfolio data that management believes will provide a good basis for the loans' quality. For all loans not listed individually on the Asset Watch List, historical loss rates based on the last four years are the basis for developing expected charge-offs for each pool of loans.

Historical loss rates for commercial and consumer loans may be adjusted for significant factors that, in management's judgment, reflect the impact of any current conditions on loss recognition. Factors which management considers in the analysis include the effects of the local economy, trends in the nature and volume of loans (delinquencies, charge-offs, nonaccrual and problem loans), changes in the internal lending policies and credit standards, collection practices, and examination results from bank regulatory agencies and the Company's credit review function.

Finally, a portion of the allowance is maintained to recognize the imprecision in estimating and measuring loss when evaluating allowances for individual loans or pools of loans. This unallocated allowance is based on factors such as current economic conditions, trends in the Company's loan portfolio delinquency, losses and recoveries, level of under performing and non-performing loans, and concentrations of loans in any one industry. The unallocated allowance is assigned to the various loan categories based on management's perception of probable risk in the different loan categories and the principal balance of the loan categories.

## Valuation of Securities

Securities are classified as held-to-maturity or available-for-sale on the date of purchase. Only those securities classified as held-to-maturity are reported at amortized cost. Available-for-sale securities are reported at fair value with unrealized gains and losses included in accumulated other comprehensive income, net of related deferred income taxes, on the consolidated balance sheets. The fair value of a security is determined based on quoted market prices. If quoted market prices are not available, fair value is determined based on quoted prices of similar instruments. Realized securities gains or losses are reported within non interest income in the consolidated statements of income. The cost of securities sold is based on the specific identification method. Available-for-sale and held-to-maturity securities are reviewed quarterly for possible other-than-temporary impairment. The review includes an analysis of the facts and circumstances of each individual investment such as the severity of loss, the length of time the fair value has been below cost, the expectation for that security's performance, the creditworthiness of the issuer and the Company's intent and ability to hold the security to recovery, which may be maturity. A decline in value that is considered to be other-than-temporary is recorded as a loss within non interest income in the consolidated statements of income. Management believes the price movements in these securities are dependent upon the movement in market interest rates. As of December 31, 2007 the unrealized losses in the available for sale securities portfolio amounted to $.9 \%$ of the fair value of these securities. Management also maintains the intent and ability to hold securities in an unrealized loss position to the earlier of the recovery of losses or maturity.

## Management's Assessment as to the Effectiveness of Internal Control over Financial Reporting

The management of Home Federal Bancorp (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined in Rule 13A-15(f) or 15d-15(f) promulgated under the Securities Exchange Act of 1934 as a process designed by, or under the supervision of, a company's principal executive and principal financial officers and effected by a company's board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America ("Generally Accepted Accounting Principles") and includes those policies and procedures that:

Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the company;

Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and

Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's
assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

The Company's management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2007. In making this assessment, the Company's management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework.

Based on our assessment, management believes that, as of December 31, 2007, the Company's internal control over financial reporting is effective based on those criteria.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Home Federal Bancorp<br>Columbus, Indiana

We have audited the internal control over financial reporting of Home Federal Bancorp and subsidiaries (the "Company") as of December 31, 2007, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management Assessments as to the Effectiveness of Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing, and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2007 of the Company and our report dated March 14, 2008 expressed an unqualified opinion on those financial statements.
/s/ Deloitte \& Touche llp
Deloitte \& Touche llp
Cincinnati, Ohio
March 14, 2008

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Home Federal Bancorp
Columbus, Indiana

We have audited the accompanying consolidated balance sheets of Home Federal Bancorp and its subsidiaries (the "Company") as of December 31, 2007 and 2006, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2007. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Home Federal Bancorp and subsidiaries at December 31, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2007, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Company's internal control over financial reporting as of December 31, 2007, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 14, 2008 expressed an unqualified opinion on of the Company's internal control over financial reporting.
/s/ Deloitte \& Touche LLP
Deloitte \& Touche LLP
Cincinnati, Ohio
March 14, 2008

## CONSOLIDATED BALANCE SHEETS

## (dollars in thousands except share data)

|  | $\begin{array}{r} \text { December } \\ 31,2007 \end{array}$ |  | $\begin{array}{r} \text { December } \\ 31,2006 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |
| Cash and due from banks | \$ | 40,552 | \$ | 106,063 |
| Securities available for sale at fair value (amortized cost \$62,551 and \$57,421) |  | 62,306 |  | 56,887 |
| Securities held to maturity at amortized cost (fair value \$1,558 and \$1,628) |  | 1,557 |  | 1,635 |
| Loans held for sale (fair value \$7,250 and \$7,055) |  | 7,112 |  | 6,925 |
| Portfolio loans: |  |  |  |  |
| Commercial loans |  | 207,590 |  | 151,781 |
| Commercial mortgage loans |  | 269,035 |  | 227,433 |
| Residential mortgage loans |  | 142,481 |  | 166,003 |
| Second \& home equity loans |  | 103,560 |  | 102,713 |
| Other consumer loans |  | 27,345 |  | 34,483 |
| Unearned income |  | (165) |  | (153) |
| Total portfolio loans |  | 749,846 |  | 682,260 |
| Allowance for loan losses |  | $(6,972)$ |  | $(6,598)$ |
| Portfolio loans, net |  | 742,874 |  | 675,662 |
| Premises and equipment |  | 15,599 |  | 17,232 |
| Accrued interest receivable |  | 4,670 |  | 4,679 |
| Goodwill |  | 1,875 |  | 1,695 |
| Other assets |  | 32,261 |  | 33,689 |
| Total Assets | \$ | 908,806 | \$ | 904,467 |

## Liabilities and Shareholders' Equity:

| Liabilities: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Deposits: |  |  |  |  |
| Demand | \$ | 69,728 | \$ | 72,804 |
| Interest checking |  | 103,624 |  | 129,025 |
| Savings |  | 37,513 |  | 41,710 |
| Money market |  | 185,803 |  | 165,605 |
| Certificates of deposit |  | 301,146 |  | 293,914 |
| Retail deposits |  | 697,814 |  | 703,058 |
| Brokered deposits |  | 9,174 |  | 22,357 |
| Public fund certificates |  | 563 |  | 1,744 |
| Wholesale deposits |  | 9,737 |  | 24,101 |
| Total deposits |  | 707,551 |  | 727,159 |
|  |  |  |  |  |
| FHLB borrowings |  | 99,349 |  | 68,667 |
| Short term borrowings |  | 20 |  | - |
| Junior subordinated debt |  | 15,464 |  | 15,464 |
| Accrued taxes, interest and expenses |  | 2,981 |  | 4,462 |
| Other liabilities |  | 15,987 |  | 17,434 |
| Total liabilities |  | 841,352 |  | 833,186 |
|  |  |  |  |  |
| Commitments and Contingencies |  |  |  |  |
| Shareholders' equity: |  |  |  |  |
| No par preferred stock; Authorized: $2,000,000$ shares |  |  |  |  |
| Issued and outstanding: None |  |  |  |  |
| No par common stock; Authorized: 15,000,000 shares |  |  |  |  |
| Issued and outstanding: 3,369,965 and 3,610,218 shares |  | 20,305 |  | 17,081 |
| Retained earnings, restricted |  | 48,089 |  | 55,137 |
| Accumulated other comprehensive loss, net |  | (940) |  | (937) |
| Total shareholders' equity |  | 7,454 |  | 71,281 |
| Total Liabilities and Shareholders' Equity | \$ | 908,806 | \$ | 904,467 |

See notes to consolidated financial statements

## CONSOLIDATED STATEMENTS OF INCOME

(dollars in thousands except per share data)

|  | Year Ended Dec 2007 |  | Year Ended Dec 2006 |  | $\begin{array}{r} \text { Year Ended } \\ \text { Dec } 2005 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income: |  |  |  |  |  |  |
| Short term investments | \$ | 1,116 | \$ | 1,163 | \$ | 714 |
| Securities |  | 2,688 |  | 4,246 |  | 4,652 |
| Commercial loans |  | 14,538 |  | 10,015 |  | 6,939 |
| Commercial mortgage loans |  | 16,766 |  | 14,312 |  | 13,697 |
| Residential mortgage loans |  | 10,471 |  | 10,939 |  | 10,828 |
| Second and home equity loans |  | 7,342 |  | 7,021 |  | 5,656 |
| Other consumer loans |  | 2,280 |  | 2,659 |  | 2,490 |
| Total interest income |  | 55,201 |  | 50,355 |  | 44,976 |
| Interest Expense: |  |  |  |  |  |  |
| Checking and savings accounts |  | 1,761 |  | 1,592 |  | 543 |
| Money market accounts |  | 5,869 |  | 4,982 |  | 2,438 |
| Certificates of deposit |  | 14,317 |  | 11,343 |  | 8,080 |
| Total interest on retail deposits |  | 21,947 |  | 17,917 |  | 11,061 |
| Brokered deposits |  | 665 |  | 1,118 |  | 1,326 |
| Public funds |  | 47 |  | 344 |  | 878 |
| Total interest on wholesale deposits |  | 712 |  | 1,462 |  | 2,204 |
| Total interest on deposits |  | 22,659 |  | 19,379 |  | 13,265 |
| FHLB borrowings |  | 3,884 |  | 4,284 |  | 5,743 |
| Other borrowings |  | 8 |  | 5 |  | 1 |
| Long term debt |  | - |  | 650 |  | 808 |
| Junior subordinated debt |  | 1,110 |  | 326 |  |  |
| Total interest expense |  | 27,661 |  | 24,644 |  | 19,817 |
| Net interest income |  | 27,540 |  | 25,711 |  | 25,159 |
| Provision for loan losses |  | 1,361 |  | 850 |  | 808 |
| Net interest income after provision for loan losses |  | 26,179 |  | 24,861 |  | 24,351 |
| Non Interest Income: |  |  |  |  |  |  |
| Gain on sale of loans |  | 1,497 |  | 1,430 |  | 1,539 |
| Loss on sale of securities |  | - |  | $(1,956)$ |  | - |
| Gain on sale of mortgage servicing |  | - |  | 1,957 |  | - |
| Investment advisory services |  | 1,874 |  | 1,363 |  | 1,125 |
| Service fees on deposit accounts |  | 6,574 |  | 6,124 |  | 4,363 |
| Loan servicing income, net of impairment |  | 571 |  | 1,233 |  | 1,354 |
| Miscellaneous |  | 2,338 |  | 2,152 |  | 2,842 |
| Total non interest income |  | 12,854 |  | 12,303 |  | 11,223 |
| Non Interest Expenses: |  |  |  |  |  |  |
| Compensation and employee benefits |  | 16,426 |  | 15,900 |  | 14,502 |
| Occupancy and equipment |  | 4,086 |  | 3,908 |  | 3,679 |
| Service bureau expense |  | 1,637 |  | 1,506 |  | 2,017 |
| Marketing |  | 1,141 |  | 1,268 |  | 1,110 |
| Miscellaneous |  | 6,484 |  | 5,324 |  | 5,195 |
| Total non interest expenses |  | 29,774 |  | 27,906 |  | 26,503 |
| Income before income taxes |  | 9,259 |  | 9,258 |  | 9,071 |
| Income tax provision |  | 3,136 |  | 2,817 |  | 2,969 |
| Net Income | \$ | 6,123 | \$ | 6,441 | \$ | 6,102 |
| Basic Earnings per Common Share | \$ | 1.75 | \$ | 1.74 | \$ | 1.57 |
| Diluted Earnings per Common Share | \$ | 1.72 | \$ | 1.70 | \$ | 1.53 |
| Basic weighted average number of shares |  | 2,615 |  | 7,325 |  | 97,501 |
| Dilutive weighted average number of shares |  | 60,603 |  | 8,556 |  | 3,055 |
| Dividends per share | \$ | 0.80 | \$ | 0.79 | \$ | 0.75 |

See notes to consolidated financial statements

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY <br> (dollars in thousands except share data)

|  | Shares <br> Outstanding |  | $\begin{array}{r} \text { Common } \\ \text { Stock } \\ \hline \end{array}$ |  | Retained <br> Earnings | AccumulatedOtherComprehensiveIncome (Loss) |  | Total Shareholders' Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 2004 | 4,027,991 | \$ | 13,514 | \$ | 64,138 | \$ | (288) | \$ | 77,364 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  | 6,102 |  |  |  | 6,102 |
| Change in unrealized loss on securities available for sale, net of reclassification adjustment and tax effect of \$864 |  |  |  |  |  |  | $(1,637)$ |  | $(1,637)$ |
| Change in fair value of cash flow hedge, net of tax of \$58 |  |  |  |  |  |  | 88 |  | 88 |
| Total comprehensive income |  |  |  |  |  |  |  |  | 4,553 |
| Stock options exercised | 109,066 |  | 1,846 |  |  |  |  |  | 1,846 |
| Stock repurchased | $(321,400)$ |  | (478) |  | $(7,608)$ |  |  |  | $(8,086)$ |
| Tax benefit related to exercise of non-qualified stock options |  |  | 270 |  |  |  |  |  | 270 |
| Cash dividends (\$.750 per share) |  |  |  |  | $(2,909)$ |  |  |  | $(2,909)$ |
| Balance at December 2005 | 3,815,65 |  | 15,152 |  | 59,723 |  | $(1,837)$ |  | 73,038 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  | 6,441 |  |  |  | 6,441 |
| Change in unrealized loss on securities available for sale, net of reclassification adjustment and tax effect of $\$ 781$ |  |  |  |  |  |  | 1,481 |  | 1,481 |
| Change in fair value of cash flow hedge, net of tax of \$7 |  |  |  |  |  |  | 11 |  | 11 |
| Total comprehensive income |  |  |  |  |  |  |  |  | 7,933 |
| Cumulative effect in change in accounting for SRP obligations, net of tax of $\$ 388$ |  |  |  |  |  |  | (592) |  | (592) |
| Stock options exercised | 104,724 |  | 1,962 |  |  |  |  |  | 1,962 |
| Stock repurchased | $(310,163)$ |  | (462) |  | $(8,114)$ |  |  |  | $(8,576)$ |
| Stock compensation expense |  |  | 296 |  |  |  |  |  | 296 |
| Tax benefit related to exercise of non-qualified stock options |  |  | 133 |  |  |  |  |  | 133 |
| Cash dividends (\$.788 per share) |  |  |  |  | $(2,913)$ |  |  |  | $(2,913)$ |
| Balance at December 2006 | 3,610,218 |  | 17,081 |  | 55,137 |  | (937) |  | 71,281 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  | 6,123 |  |  |  | 6,123 |
| Change in unrealized loss on securities available for sale, net of reclassification adjustment and tax effect of (\$100) |  |  |  |  |  |  | 189 |  | 189 |
| Change in supplemental retirement plan obligations, net of tax of \$126 |  |  |  |  |  |  | (192) |  | (192) |
| Total comprehensive income |  |  |  |  |  |  |  |  | 6,120 |
| Stock options exercised | 148,010 |  | 3,327 |  |  |  |  |  | 3,327 |
| Stock repurchased | $(388,263)$ |  | (579) |  | $(10,397)$ |  |  |  | $(10,976)$ |
| Stock compensation expense |  |  | 137 |  |  |  |  |  | 137 |
| Tax benefit related to exercise of non-qualified stock options |  |  | 339 |  |  |  |  |  | 339 |
| Cash dividends (\$.800 per share) |  |  |  |  | $(2,774)$ |  |  |  | $(2,774)$ |
| Balance at December 2007 | 3,369,965 | \$ | 20,305 | \$ | 48,089 | \$ | (940) | \$ | 67,454 |

See notes to consolidated financial statements

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (dollars in thousands)

|  | Year Ended Dec 2007 |  | Year Ended Dec 2006 |  | Year Ended Dec 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash Flows From Operating Activities: |  |  |  |  |  |  |
| Net income | \$ | 6,123 | \$ | 6,441 | \$ | 6,102 |
| Adjustments to reconcile net income to net cash from operating activities: |  |  |  |  |  |  |
| Accretion of discounts, amortization and depreciation |  | 1,589 |  | 1,816 |  | 1,808 |
| Provision for loan losses |  | 1,361 |  | 850 |  | 808 |
| Stock based compensation expense |  | 137 |  | 296 |  | - |
| (Benefit)/provision for deferred income taxes |  | (196) |  | $(2,041)$ |  | 174 |
| Net gain from sale of loans |  | $(1,497)$ |  | $(1,430)$ |  | $(1,539)$ |
| Loss from sale of securities |  | - |  | 1,956 |  | - |
| (Income)/loss from joint ventures and net (gain)/loss from real estate owned |  | (191) |  | 114 |  | (566) |
| Loan fees deferred/(recognized), net |  | 25 |  | (418) |  | (216) |
| Proceeds from sale of loans held for sale |  | 111,948 |  | 96,389 |  | 97,079 |
| Origination of loans held for sale |  | $(110,755)$ |  | $(97,089)$ |  | $(97,717)$ |
| (Increase)/decrease in accrued interest and other assets |  | 960 |  | $(2,346)$ |  | $(1,351)$ |
| Increase/(decrease) in other liabilities |  | $(3,373)$ |  | (86) |  | 7,443 |
| Net Cash From Operating Activities |  | 6,131 |  | 4,452 |  | 12,025 |
|  |  |  |  |  |  |  |
| Cash Flows From / (Used In) Investing Activities: |  |  |  |  |  |  |
| Net principal received/(disbursed) on loans |  | $(50,083)$ |  | $(55,080)$ |  | 22,062 |
| Proceeds from: |  |  |  |  |  |  |
| Maturities/Repayments of: |  |  |  |  |  |  |
| Securities held to maturity |  | 176 |  | 268 |  | 461 |
| Securities available for sale |  | 6,517 |  | 25,086 |  | 25,895 |
| Sales of: |  |  |  |  |  |  |
| Securities available for sale |  | 4,464 |  | 105,649 |  | 10,048 |
| Real estate owned and other asset sales |  | 870 |  | 778 |  | 1,706 |
| Federal Home Loan Bank stock |  | - |  | 1,636 |  | - |
| Purchases of: |  |  |  |  |  |  |
| Loans |  | $(18,515)$ |  | $(11,268)$ |  | $(1,720)$ |
| Securities held to maturity |  | (100) |  | (100) |  | (490) |
| Securities available for sale |  | $(16,166)$ |  | $(64,151)$ |  | $(37,208)$ |
| Return of/(investment in) joint ventures |  | 29 |  | 586 |  | 1,507 |
| Investment in brokerage business |  | 100 |  | - |  | - |
| Investment in cash surrender value of life insurance |  | - |  | - |  | (655) |
| (Acquisition/disposal of property and equipment |  | 102 |  | $(1,078)$ |  | $(2,353)$ |
| Net Cash From / (Used In) Investing Activities |  | (72,606) |  | 2,326 |  | 19,253 |
|  |  |  |  |  |  |  |
| Cash Flows From / (Used In) Financing Activities: |  |  |  |  |  |  |
| Net increase/(decrease) in deposits |  | $(19,608)$ |  | 71,845 |  | 17,158 |
| Proceeds from advances from FHLB |  | 45,000 |  | 65,000 |  | 14,000 |
| Repayment of advances from FHLB |  | $(14,318)$ |  | $(82,966)$ |  | $(52,813)$ |
| Repayment of senior debt |  | - |  | $(14,242)$ |  | - |
| Proceeds from issuance of junior subordinated debt |  | - |  | 15,464 |  | - |
| Net proceeds from/(net repayment of) overnight borrowings |  | 20 |  | (166) |  | (45) |
| Common stock options exercised |  | 3,327 |  | 1,962 |  | 1,846 |
| Repurchase of common stock |  | $(10,976)$ |  | $(8,576)$ |  | $(8,086)$ |
| Excess tax benefit related to stock based compensation |  | 339 |  | 133 |  | 270 |
| Payment of dividends on common stock |  | $(2,820)$ |  | $(2,905)$ |  | $(2,192)$ |
| Net Cash From/(Used In) Financing Activities |  | 964 |  | 45,549 |  | $(29,862)$ |
|  |  |  |  |  |  |  |
| NET INCREAS/(DECREASE) IN CASH AND CASH EQUIVALENTS |  | $(65,511)$ |  | 52,327 |  | 1,416 |
| Cash and cash equivalents, beginning of period |  | 106,063 |  | 53,736 |  | 52,320 |
| Cash and Cash Equivalents, End of Period | \$ | 40,552 | \$ | 106,063 | \$ | 53,736 |
|  |  |  |  |  |  |  |
| Supplemental Information: |  |  |  |  |  |  |
| Cash paid for interest | \$ | 27,835 | \$ | 24,692 | \$ | 19,955 |
| Cash paid for income taxes | \$ | 5,280 | \$ | 2,380 | \$ | 2,236 |
| Non Cash Items: |  |  |  |  |  |  |
| Assets acquired through foreclosure | \$ | 944 | \$ | 1,114 | \$ | 1,262 |
| Acquisition of broker dealer within accounts payable | \$ | 200 | \$ | - | \$ | 400 |
| Sale of joint venture, financed by the Company | \$ | - | \$ | 1,058 | \$ | - |


| Real estate owned transferred to property and equipment, net | $\$$ | - | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- |
| Dividends payable | $\$$ | 678 | $\$$ | 725 |

See notes to consolidated financial statements

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For The Years Ended December 31, 2007, 2006 and 2005

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of Home Federal Bancorp and subsidiaries (the "Company") conform to accounting principles generally accepted in the United States of America and prevailing practices within the banking industry. A summary of the more significant accounting policies follows:

## Basis of Presentation

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, HomeFed Financial Corp. and Indiana Bank and Trust Company (the "Bank") and its wholly-owned subsidiaries. As of March 1, 2008, the Bank changed its name to Indiana Bank and Trust Company, which has been reflected throughout this document. All significant intercompany balances and transactions have been eliminated.

## Description of Business

The Company is a bank holding company. The Bank provides financial services to south-central Indiana through its main office in Columbus and 19 other full service banking offices and a commercial loan office in Indianapolis. The Company also has Home Investments, Inc., a Nevada corporation, that holds, services, manages, and invests a portion of the Bank's investment portfolio.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Estimates most susceptible to change in the near term include the allowance for loan losses and the valuation of securities.

## Cash and Cash Equivalents

All highly liquid investments with an original maturity of three months or less are considered to be cash equivalents.

## Securities

Securities are required to be classified as held to maturity, available for sale or trading. Debt securities that the Company has the positive intent and ability to hold to maturity are classified as held to maturity. Debt and equity securities not classified as either held to maturity or trading securities are classified as available for sale. Only those securities classified as held to maturity are reported at amortized cost, with those available for sale and trading reported at fair value with unrealized gains and losses included in shareholders' equity or income, respectively. Premiums and discounts are amortized over the contractual lives of the related securities using the effective yield method. Gain or loss on sale of securities is based on the specific identification method.

## Loans Held for Sale

Loans held for sale consist of mortgage loans conforming to established guidelines and held for sale to the secondary market. Mortgage loans held for sale are carried at the lower of cost or fair value determined on an aggregate basis. Gains and losses on the sale of these mortgage loans are included in non interest income.

## Valuation of Mortgage Servicing Rights

The Company recognizes the rights to service mortgage loans as separate assets, which are included in other assets in the consolidated balance sheet. The total cost of loans when sold is allocated between loans and MSR's, based on the relative fair values of each. MSR's are subsequently carried at the lower of the initial carrying value, adjusted for amortization, or fair value. MSR's are evaluated for impairment based on the fair value of those rights. The Company uses a present value cash flow valuation model to establish the fair value of the MSR's. Factors included in the calculation of fair value of the MSR's include estimating the present value of future net cash flows, market loan prepayment speeds for similar loans, discount rates, servicing costs, and other economic factors. Servicing rights are amortized over the estimated period of net servicing revenue. It is likely that these economic factors will change over the life of the MSR's, resulting in different valuations of the MSR's. The differing valuations will affect the carrying value of the MSR's on the balance sheet as well as the income recorded from loan servicing in the consolidated statements of income. During 2006, the Company sold its mortgage servicing portfolio and related nonrecourse mortgage servicing rights for a gain on sale of $\$ 2.0$ million.

## Loans

Interest on real estate, commercial and installment loans is accrued over the term of the loans on a level yield basis. The recognition of interest income is discontinued when, in management's judgment, the interest will not be collectible in the normal course of business.

## Loan Origination Fees

Nonrefundable origination fees, net of certain direct origination costs, are deferred and recognized as a yield adjustment over the contractual life of the underlying loan. Any unamortized fees on loans sold are credited to gain on sale of loans at the time of sale.

## Uncollected Interest

A reversal of uncollected interest is generally provided on loans which are more than 90 days past due. The only loans which are 90 days past due and are still accruing interest are loans where the Company is guaranteed reimbursement of interest by either a mortgage insurance contract or by a government agency. If neither of these criteria is met, a charge to interest income equal to all interest previously accrued and unpaid is made, and
income is subsequently recognized only to the extent that cash payments are received until, in management's judgment, the borrower's ability to make periodic interest and principal payments returns to normal, in which case the loan is returned to accrual status.

## Allowance for Loan Losses

A loan is considered impaired when it is probable the Company will be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement. Impaired loans are measured based on the loan's discounted cash flow or the estimated fair value of the collateral if the loan is collateral dependent. The amount of impairment, if any, and any subsequent changes are included in the allowance for loan losses. The allowance for loan losses is established through a provision for loan losses. Loan losses are charged against the allowance when management believes the loans are uncollectible. Subsequent recoveries, if any, are credited to the allowance. The allowance for loan losses is maintained at a level management considers to be adequate to absorb probable loan losses inherent in the portfolio, based on evaluations of the collectibility and historical loss experience of loans. The allowance is based on ongoing assessments of

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For The Years Ended December 31, 2007, 2006 and 2005
the probable estimated losses inherent in the loan portfolio. The Company's methodology for assessing the appropriate allowance level consists of several key elements, as described below.

All delinquent loans that are 90 days past due are included on the Asset Watch List. The Asset Watch List is reviewed quarterly by the Asset Watch Committee for any classification beyond the regulatory rating based on the loans' delinquency.

Commercial and commercial real estate loans are individually risk rated pursuant to the loan policy. Homogeneous loans such as consumer and residential mortgage loans are not individually risk rated by management. They are pooled based on historical portfolio data that management believes will provide a reasonable basis for the loans' quality. For all loans not listed individually on the Asset Watch List, historical loss rates based on the last four years are the basis for developing expected charge-offs for each pool of loans.

Historical loss rates for commercial and homogeneous loans may be adjusted for significant factors that, in management's judgment, reflect the impact of any current conditions on loss recognition. Factors which management considers in the analysis include the effects of the local economy, trends in the nature and volume of loans (delinquencies, charge-offs, nonaccrual and problem loans), changes in the internal lending policies and credit standards, collection practices, and examination results from bank regulatory agencies and the Company's credit review function.

Finally, a portion of the allowance is maintained to recognize the imprecision in estimating and measuring loss when evaluating allowances for individual loans or pools of loans. This unallocated allowance is based on factors such as current economic conditions, trends in the Company's loan portfolio delinquency, losses and recoveries, level of under performing and non-performing loans, and concentrations of loans in any one industry. The unallocated allowance is assigned to the various loan categories based on management's perception of probable risk in the different loan categories and the principal balance of the loan categories.

## Valuation of Securities

Securities are classified as held-to-maturity or available-for-sale on the date of purchase. Only those securities classified as held-to-maturity are reported at amortized cost. Available-for-sale securities are reported at fair value with unrealized gains and losses included in accumulated other comprehensive income, net of related deferred income taxes, on the consolidated balance sheets. The fair value of a security is determined based on quoted market prices. If quoted market prices are not available, fair value is determined based on quoted prices of similar instruments. Realized securities gains or losses are reported within non interest income in the consolidated statements of income. The cost of securities sold is based on the specific identification method. Available-for-sale and held-to-maturity securities are reviewed quarterly for possible other-than-temporary impairment. The review includes an analysis of the facts and circumstances of each individual investment such as the severity of loss, the length of time the fair value has been below cost, the expectation for that security's performance, the creditworthiness of the issuer and the Company's intent and ability to hold the security to recovery, which may be maturity. A decline in value that is considered to be other-than-temporary is recorded as a loss within non interest income in the consolidated statements of income. Management believes the price movements in these securities are dependent upon the movement in market interest rates.

As of December 31, 2007 the unrealized losses in the available for sale securities portfolio amounted to $.9 \%$ of the fair value of these securities. Management also maintains the intent and ability to hold securities in an unrealized loss position to the earlier of the recovery of losses or maturity.

## Real Estate Owned

Real estate owned represents real estate acquired through foreclosure or deed in lieu of foreclosure and is recorded at the lower of fair value less cost to sell or carrying amount. When property is acquired, it is recorded at net realizable value at the date of acquisition, with any resulting writedown charged against the allowance for loan losses. Any subsequent deterioration of the property is charged directly to real estate owned expense, which is included in miscellaneous non interest expenses on the consolidated statements of income. Costs relating to the development and improvement of real estate owned are capitalized, whereas costs relating to holding and maintaining the properties are charged to expense.

## Premises and Equipment

Premises and equipment are carried at cost less accumulated depreciation. Depreciation is computed on the straight-line method over estimated useful lives that range from three to thirty-nine years. Leasehold improvements are amortized over the shorter of the life of the lease or the life of the asset. In accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," the Company tests its long-lived assets for impairment through both a probability-weighted and primary-asset approach whenever events or changes in circumstances dictate. Maintenance, repairs and minor improvements are charged to non interest expenses as incurred.

## Derivative Financial Instruments

Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts. The Company records all derivatives, whether designated as a hedge, or not, on the consolidated balance sheets at fair value. The Company designates its fixed rate and variable rate interest rate swaps as fair value and cash flow hedge instruments, respectively. If the derivative is designated as a fair value hedge, the changes in fair value of the derivative and of the hedged item attributable to the hedged risk are recognized in earnings. If the derivative is designated as a cash flow hedge, the changes in fair value of the derivative and of the hedged item attributable to the hedged risk are recorded in Accumulated Other Comprehensive Income ("AOCI"), net of income taxes.

The Company evaluates interest rate lock commitments issued on residential mortgage loan commitments that will be held for resale as freestanding derivative instruments. As of December 31, 2007 the total of these commitments was immaterial to the financial statements and therefore no liability was recorded.

The Company has only limited involvement with derivative financial instruments and does not use them for trading purposes. The Company has entered into interest rate swap agreements as a means of managing its interest rate exposure on certain fixed rate commercial loans and variable rate debt obligations. As of December 31, 2007, the notional amount of the Company's two outstanding fair value interest rate swaps on commercial loans was $\$ 4.6$ million with maturities in 2008 and 2009, as discussed in Note 3. The Company's cash flow interest rate swap matured in 2006.

As of December 31, 2007, the fair value of the derivatives designated in the fair value hedges were a liability of $\$ 70,000$. The

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## For The Years Ended December 31, 2007, 2006 and 2005

total income statement impact resulting from the ineffectiveness from the fair value hedges was zero. The Company has adopted the short cut method of hedge accounting, which allows management to assume there is no ineffectiveness resulting from the fair value hedges in accordance with SFAS No. 133.

## Goodwill and Other Intangible Assets

In accordance with SFAS No. 142, "Goodwill and Other Intangible Assets," the Company annually, as of September $30^{\text {th }}$, evaluates goodwill for impairment. Management determined that there was no impairment charge resulting from its annual impairment test.

In the fourth quarter of 2005, the Company purchased a retail brokerage business on the south side of Indianapolis. This purchase increased goodwill $\$ 300,000$. This purchase also included an intangible asset, customer list, valued at $\$ 200,000$ which is being amortized over four years using the straight line method. The impairment analysis for the brokerage business goodwill is performed annually as of December 31 .

In the second quarter of 2007, the Company purchased another retail brokerage business on the south side of Indianapolis. This purchase increased goodwill $\$ 180,000$. This purchase also included an intangible asset, customer list, valued at $\$ 120,000$ which is being amortized over four years using the straight line method. The impairment analysis for the brokerage business goodwill will be performed annually as of June 30 .

## Income Taxes

The Company and its wholly-owned subsidiaries file consolidated income tax returns. Deferred income tax assets and liabilities are determined using the balance sheet method and are reported in other assets in the Consolidated Balance Sheets. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax basis of assets and liabilities and recognizes enacted changes in tax rates and laws. Deferred tax assets are recognized to the extent they exist and are subject to a valuation allowance based on management's judgment that realization is more-likely-than-not.

## Earnings per Common Share

Earnings per share of common stock are based on the weighted average number of basic shares and dilutive shares outstanding during the year.

The following is a reconciliation of the weighted average common shares for the basic and diluted earnings per share computations:

|  | Year Ended <br> Dec 2007 | Year Ended <br> Dec 2006 | Year Ended <br> Dec 2005 |
| :--- | ---: | ---: | ---: |
| Basic Earnings per Share: | $3,492,615$ | $3,707,325$ | $3,897,501$ |
| Weighted average common shares |  |  |  |
|  | $3,492,615$ | $3,707,325$ | $3,897,501$ |
| Diluted Earnings per Share: | 67,988 | 81,231 | 95,554 |
| Weighted average common shares | $3,560,603$ | $3,788,556$ | $3,993,055$ |
| Dilutive effect of stock options |  |  |  |
| Weighted average common and incremental shares |  |  |  |

Anti-dilutive options are summarized as follows:

| As Of | Dec 2007 | Dec 2006 | Dec 2005 |
| :--- | ---: | ---: | ---: |
| Anti-dilutive options | 123,224 | 10,000 | 128,974 |

## Comprehensive Income

The following is a summary of the Company's accumulated other comprehensive income: (dollars in thousands)

|  | Accumulated Balance |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Unrealized holding losses from securities available for sale | Year Ended | Year Ended | Year Ended |  |
| Cumulative effect in change in accounting for SRP obligations | Dec 2007 | Dec 2006 | Dec 2005 |  |
| SRP obligation | $(245)$ | $\$$ | $(534)$ | $(2,796)$ |
| Unrealized losses from cash flow hedge | - | $(980)$ | - |  |
| Net unrealized losses | $(1,298)$ | - | - |  |
| Tax effect | - | - | $(18)$ |  |
| Accumulated Other Comprehensive Loss, Net of Tax | $(1,543)$ | $(1,514)$ | $(2,814)$ |  |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For The Years Ended December 31, 2007, 2006 and 2005

## Segments

In accordance with SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," management has concluded that the Company is comprised of a single operating segment, community banking activities, and has disclosed all required information relating to its one operating segment. Management considers parent company activity to represent an overhead function rather than an operating segment. The Company operates in one geographical area and does not have a single external customer from which it derives 10 percent or more of its revenue.

## Stock Based Compensation

The Company has stock-based employee compensation plans, which are described more fully in Note 13. Prior to January 1, 2006, the Company accounted for the plans under the recognition and measurement provisions of APB Opinion No. 25, "Accounting for Stock Issued to Employees", and related Interpretations ("APB 25 "). Accordingly, because all stock options granted had an exercise price equal to the market value of the underlying common stock on the date of the grant, no expense related to employee stock options was recognized. Effective January 1, 2006, the Company adopted the fair value recognition provisions of Statement of Financial Accounting Standards No. 123(R) "Share-Based
Payment" ("SFAS 123(R)"). Under the modified prospective method of adoption selected by the Company, compensation expense related to stock options is recognized beginning January 1, 2006 for any new awards issued after this date, as well as for any previously-issued awards vesting on or after January 1, 2006. Compensation cost in previous periods related to stock options continues to be disclosed on a pro forma basis only. As required by SFAS $123(\mathrm{R})$, the Company also estimates forfeitures over the vesting period of awards.

The following table illustrates the effect on net income and earnings per share for 2005 if the Company had applied the fair value recognition provisions of SFAS Statement No. 123, "Accounting for Stock-Based Compensation," to stock-based employee compensation. (dollars in thousands, except share data)

|  | Year Ended Dec 2005 |  |
| :---: | :---: | :---: |
| Net income, as reported | \$ | 6,102 |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects |  | (226) |
| Pro Forma Net Income | \$ | 5,876 |
| Earnings per share: |  |  |
| Basic---as reported | \$ | 1.57 |
| Basic---pro forma | \$ | 1.51 |
| Diluted---as reported | \$ | 1.53 |
| Diluted---pro forma | \$ | 1.47 |

The pro forma amounts are not representative of the effects on reported net income for current or future years.

## New Accounting Pronouncements

In February 2006, the Financial Accounting Standards Board ("FASB") issued SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments, an amendment of FASB Statement No. 133 and 140." This Statement amends FASB Statements No. 133, "Accounting for Derivative Instruments and Hedging Activities," and No. 140 as well as resolves issues addressed in Statement No. 133 Implementation Issue No. D1, "Application of Statement No. 133 to Beneficial Interests in Securitized Financial Assets." Specifically, this Statement: i) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation; ii) clarifies which interest-only strips and principal-only strips are not subject to the requirements of Statement No. 133; iii) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation; iv) clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives; and v) amends Statement No. 140 to eliminate the prohibition on a qualifying special purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. This Statement is effective for all financial instruments acquired or issued after the beginning of the first fiscal year that begins after September 15, 2006. Management has determined the adoption of this Statement as of January 1, 2007 did not have a material effect on the Company's consolidated financial statements.

In March 2006, the FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets, an amendment of FASB Statement No. 140." This Statement amends FASB Statement No. 140 and requires that all separately recognized servicing rights be initially measured at fair value, if practicable. For each class of separately recognized servicing assets and liabilities, this Statement permits the Company to choose either to report servicing assets and liabilities at fair value or at amortized cost. Under the fair value approach, servicing assets and liabilities will be recorded at fair value at each reporting date with changes in fair value recorded in earnings in the period in which the changes occur. Under the amortized cost method, servicing assets and liabilities are amortized in proportion to and over the period of estimated net servicing income or net servicing loss and are assessed for impairment based on fair value at each reporting date. This Statement is effective as of the beginning of the first fiscal year that begins after September 15, 2006. Management has determined the adoption of this Statement

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as of January 1, 2007 did not have a material effect on the Company's consolidated financial statements.

FASB staff position FAS 123(R)-4, "Classification of Options and Similar Instruments Issued as Employee Compensation That Allow for Cash Settlement upon the Occurrence of a Contingent Event," was posted February 3, 2006. This FASB Staff Position ("FSP") addresses the classification of options and similar instruments issued as employee compensation that allow for cash settlement upon the occurrence of a contingent event that is not controlled by the employee. The guidance in this FSP amends paragraphs 32 and A229 of FASB Statement No. 123 (revised 2004), "Share-Based Payment". The guidance in this FSP shall be applied upon initial adoption of Statement 123(R). The guidance in this FSP is applicable only for options issued as part of employee compensation arrangements. Paragraphs 32 and A229 of Statement 123(R) require options or similar instruments to be classified as liabilities if "the entity can be required under any circumstances to settle the option or similar instrument by transferring cash or other assets". Since an entity may be required in at least one circumstance (that is, a change in control) to settle its options or similar instruments issued as employee compensation in cash, the option or similar instrument would be classified as a liability when the change in control occurs pursuant to paragraphs 32 and A229 of Statement 123(R). Management has determined the adoption of FSP FAS 123 (R)-4 did not have a material effect on the Company's consolidated financial statements.

In June 2006, the FASB issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109." The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The new interpretation is effective for fiscal years beginning after December 15, 2006. At January 1, 2007 management determined based on review of various tax positions that these positions would be sustained based on the technical merits of the related tax positions. Upon adoption of FIN 48, there was no effect on the Company's financial condition or results of operations.

The Company files income tax returns in the United States ("U.S."), federal and state of Indiana jurisdictions. The Company is no longer subject to U. S. federal and the state of Indiana tax examinations for years prior to 2004. Management does not believe there will be any material changes in our recognized tax positions over the next 12 months.

The Company's policy is to recognize interest and penalties accrued on any unrecognized tax benefits as a component of income tax expense. As of the date of adoption of FIN 48, the Company did not have any accrued interest or penalties associated with any unrecognized tax benefits, or interest expense recognized during the year ended December 31, 2007. The Company's effective tax rate differs from the federal statutory rate primarily due to tax exempt income and the state tax expense benefit.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." This Statement is effective for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement emphasizes that fair value is a market-based measurement and should be determined based on assumptions that a market participant would use when pricing an asset or liability. This Statement clarifies that market participant assumptions should include assumptions about risk as well as the effect of a restriction on the sale or use of an asset. Additionally, this Statement establishes a fair value hierarchy that provides the highest priority to quoted prices in active markets and the lowest priority to unobservable data. Management has determined the adoption of this Statement as of January 1, 2008 will not have a material effect on the Company's financial position or results of operations.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans-an amendment of FASB Statements No. 87, 88, 106, and 132(R)." This Statement requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan (other than a multiemployer plan) as an asset or liability in its balance sheet and to recognize changes in that funded status in the year in which the changes occur through accumulated other comprehensive income. This Statement also requires an employer to measure the funded status of a plan as of the date of its year-end balance sheet, with limited exceptions. Additional disclosures about certain effects on net periodic benefit cost for the next fiscal year that arise from delayed recognition of the gains or losses, prior service costs or credits, and transition asset or obligation is also required. This Statement is effective as of the end of the first fiscal year ending after December 15, 2006. Management has determined the adoption of this Statement as of December 31, 2006 did not have a material effect on the Company's consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities-including an amendment of FASB Statement No. 115," which is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. The fair value option established by this Statement permits all entities to choose to measure eligible items at fair value at specified election dates. A business entity shall report unrealized gains and losses on items for which the fair value option has been elected in earnings (or another performance indicator if the business entity does not report earnings) at each subsequent reporting date. The fair value option a) may be applied instrument by instrument, with a few exceptions, such as investments otherwise accounted for by the equity method; b) is irrevocable (unless a new election date occurs); and c) is applied only to entire instruments and not to portions of instruments. Management did not elect the fair value option for any financial assets or liabilities. Management has determined the adoption of this Statement as of January 1, 2008 will not have a material effect on the Company's financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations" which replaces SFAS No. 141, "Business Combinations". This Statement retains the fundamental requirements in SFAS No. 141 that the acquisition method of accounting (formerly referred to as purchase method) is used for all business combinations and that an acquirer is identified for each business combination. This Statement defines the acquirer as the entity that obtains control of one or more businesses in the business combination and establishes the acquisition date
as of the date that the acquirer achieves control. This Statement requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values. This Statement requires the acquirer to recognize acquisition-related costs and restructuring costs separately from the business combination as period expense. This statement requires that loans acquired in a purchase business combination be the present value of amounts to be received. Valuation allowances should reflect only those losses incurred by the investor after acquisition. This Statement is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. Management is currently in the process of determining what

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effect the provisions of this statement will have on the Company's financial position or results of operations.
In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements - an Amendment to ARB No. 51." This Statement establishes new accounting and reporting standards that require the ownership interests in subsidiaries held by parties other than the parent be clearly identified, labeled, and presented in the consolidated statement of financial position within equity, but separate from the parent's equity. The Statement also requires the amount of consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the consolidated statement of income. This Statement is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Management is currently in the process of determining what effect the provisions of this statement will have on the Company's financial position or results of operations.

## 2. SECURITIES

Securities are summarized as follows: (dollars in thousands)

|  | Dec 2007 |  |  |  |  |  |  |  | Dec 2006 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Unrealized |  |  |  | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |  | Amortized Cost |  | Gross Unrealized |  |  |  | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |  |
|  |  |  |  | Gains |  | (Losses) |  |  |  | Gains |  | (Losses) |  |  |
| Held to Maturity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal bonds | \$ | 775 | \$ | 1 | \$ | - | \$ | 776 |  |  | \$ | 775 | \$ | - | \$ | - | \$ | 775 |
| Certificate of deposit |  | 100 |  | - |  | - |  | 100 |  | 100 |  | - |  | - |  | 100 |
| Mortgage backed securities |  | 682 |  | 9 |  | (9) |  | 682 |  | 760 |  | 7 |  | (14) |  | 753 |
| Total Held to Maturity | \$ | 1,557 | \$ | 10 | \$ | (9) | \$ | 1,558 | \$ | 1,635 | \$ | 7 | \$ | (14) | \$ | 1,628 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agency bonds | \$ | 10,608 | \$ | 71 | \$ | (1) | \$ | 10,678 | \$ | 6,063 | \$ | 4 | \$ | (31) | \$ | 6,036 |
| Municipal bonds |  | 23,571 |  | 148 |  | (16) |  | 23,703 |  | 23,110 |  | 51 |  | (160) |  | 23,001 |
| Collateralized mortgage obligations |  | 9,396 |  | 7 |  | (56) |  | 9,347 |  | 7,012 |  | - |  | (135) |  | 6,877 |
| Mortgage backed securities |  | 11,741 |  | 72 |  | (74) |  | 11,739 |  | 14,073 |  | 36 |  | (181) |  | 13,928 |
| Corporate debt |  | 1,961 |  | - |  | (286) |  | 1,675 |  | 1,959 |  | 6 |  | (30) |  | 1,935 |
| Bond mutual funds |  | 5,198 |  | - |  | (110) |  | 5,088 |  | 5,129 |  | - |  | (94) |  | 5,035 |
| Equity securities |  | 76 |  | - |  | - |  | 76 |  | 75 |  | - |  | - |  | 75 |
| Total Available for Sale | \$ | 62,551 | \$ | 298 | \$ | (543) | \$ | 62,306 | \$ | 57,421 | \$ | 97 | \$ | (631) | \$ | 56,887 |

Certain securities, with amortized cost of $\$ 2.1$ million and fair value of $\$ 2.1$ million at December 31, 2007, and amortized cost of $\$ 2.2$ million and fair value of $\$ 2.1$ million at December 31, 2006 were pledged as collateral for the Bank's treasury, tax and loan account at the Federal Reserve and for certain trust, IRA and KEOGH accounts.

The amortized cost and fair value of securities at December 31, 2007 by contractual maturity are summarized as follows: (dollars in thousands)

|  | Held to Maturity |  |  |  |  | Available for Sale |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |  | Yield | Amortized Cost |  | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |  | Yield |
| Agency bonds: |  |  |  |  |  |  |  |  |  |  |
| Due in one year or less | \$ | - | \$ | - | - | \$ | 5,248 | \$ | 5,260 | 4.94\% |
| Due after 1 year through 5 years |  | - |  | - | - |  | 5,360 |  | 5,418 | 4.78\% |
| Municipal bonds: |  |  |  |  |  |  |  |  |  |  |
| Due in one year or less |  | - |  | - | - |  | 302 |  | 302 | 3.79\% |
| Due after 1 year through 5 years |  | 535 |  | 536 | 7.36\% |  | 9,650 |  | 9,675 | 4.90\% |
| Due after 5 years through 10 years |  | 240 |  | 240 | 7.70\% |  | 13,619 |  | 13,726 | 5.54\% |
| Certificate of deposit: |  |  |  |  |  |  |  |  |  |  |
| Due in one year or less |  | 100 |  | 100 | 4.35\% |  | - |  | - | - |
| Collateralized mortgage obligations |  | - |  | - | - |  | 9,396 |  | 9,347 | 4.30\% |
| Mortgage backed securities |  | 682 |  | 682 | 5.68\% |  | 11,741 |  | 11,739 | 5.04\% |
| Corporate debt: |  |  |  |  |  |  |  |  |  |  |
| Due after 10 years |  | - |  | - | - |  | 1,961 |  | 1,675 | 5.98\% |
| Bond mutual funds |  | - |  | - | - |  | 5,198 |  | 5,088 | 4.87\% |
| Equity securities |  | - |  | - | - |  | 76 |  | 76 | - |
| Total | \$ | 1,557 | \$ | 1,558 | 6.48\% | \$ | 62,551 | \$ | 62,306 | 4.99\% |

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Activities related to the sales of securities available for sale are summarized as follows: (dollars in thousands)

|  | Year Ended <br> Dec 2007 | Year Ended <br> Dec 2006 | Year Ended <br> Dec 2005 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Proceeds from sales | $\$$ | 4,464 | $\$$ | 105,649 | $\$$ |
| Gross losses on sales |  | - | 10,048 |  |  |

Taxable interest income and non-taxable interest income earned on the investment portfolio is summarized as follows: (in thousands)

|  | Year Ended <br> Dec 2007 | Year Ended <br> Dec 2006 | Year Ended <br> Dec 2005 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Taxable interest income | $\$$ | 1,830 | $\$$ | 3,389 | $\$$ |
| Non-taxable interest income | 858 | 857 | 541 |  |  |
| Total Interest Income | $\$$ | $\mathbf{2 , 6 8 8}$ | $\$$ | $\mathbf{4 , 2 4 6}$ | $\mathbf{\$}$ |

Unrealized losses in the portfolio resulted from increases in market interest rates and not from deterioration in the creditworthiness of the issuer. The securities in a loss position at December 31, 2007 had ratings ranging from A - to AAA as rated by Moody's Investor Service. The total number of security positions in the investment portfolio that were in an unrealized loss position at December 31, 2007 is 35 . Unrealized losses will decline as interest rates fall to the purchased yield and as the securities approach maturity. At December 31, 2007, Management has the intent and ability to hold securities in an unrealized loss position to recovery, which may be maturity. Investments that have been in a continuous unrealized loss position for longer than one month as of December 31, 2007 are summarized as follows: (dollars in thousands)

|  |  | Less than Twelve Months |  |  |  | Twelve Months Or Longer |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair |  | Unrealized |  | Fair |  | Unrealized |  | Fair |  | Unrealized |
| Description of Securities |  | Value |  | Losses |  | Value |  | Losses |  | Value |  | Losses |
| Collateralized mortgage obligations | \$ | - | \$ | - | \$ | 4,919 | \$ | (55) | \$ | 4,919 | \$ | (55) |
| Mortgage backed securities |  | - |  | - |  | 5,234 |  | (83) |  | 5,234 |  | (83) |
| Corporate debt |  | 810 |  | (151) |  | 865 |  | (135) |  | 1,675 |  | (286) |
| Municipal bonds |  | - |  | - |  | 5,920 |  | (16) |  | 5,920 |  | (16) |
| Bond mutual funds |  | - |  | - |  | 4,069 |  | (110) |  | 4,069 |  | (110) |
| Total Temporarily Impaired Securities | \$ | 810 | \$ | (151) |  | 21,007 | \$ | (399) | \$ | 21,817 | \$ | (550) |

## 3. PORTFOLIO LOANS

The Company originates both adjustable and fixed rate loans. The adjustable rate loans have interest rate adjustment limitations and are indexed to various indices. Adjustable residential mortgages are generally indexed to the one year Treasury constant maturity rate; adjustable consumer loans are generally indexed to the prime rate; adjustable commercial loans are generally indexed to either the prime rate or the one, three or five year Treasury constant maturity rate. Future market factors may affect the correlation of the interest rates the Company pays on the short-term deposits that have been primarily utilized to fund these loans.

The principal balance of loans on nonaccrual status totaled approximately $\$ 10.5$ million at December 31, 2007, $\$ 2.9$ million at December 31, 2006, and $\$ 3.1$ at December 31, 2005. The Company would have recorded interest income of $\$ 958,000, \$ 372,000$, and $\$ 465,000$ for the years ended December 31, 2007, 2006 and 2005 if loans on non-accrual status had been current in accordance with their original terms. Actual interest recognized was $\$ 252,000, \$ 133,000$, and $\$ 160,000$ for the years ended December $31,2007,2006$, and 2005 , respectively. The Bank agreed to modify the terms of certain loans to customers who were experiencing financial difficulties. Modifications included forgiveness of interest, reduced interest rates and/or extensions of the loan term. The principal balance at December 31, 2007, December 31, 2006, and December 31, 2005 on these restructured loans was $\$ 874,000, \$ 440,000$, and $\$ 809,000$, respectively. The Company originates and purchases commercial mortgage loans, which totaled $\$ 269.0$ million and $\$ 227.4$ million at December 31,2007 and 2006, respectively. These loans are considered by management to be of somewhat greater risk of collectibility due to the dependency on income production or future development of the real estate. The Company also purchases and originates commercial loans. Collateral for commercial loans includes manufacturing equipment, real estate, inventory, accounts receivable, and securities. Terms of these loans are normally for up to ten years and

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For The Years Ended December 31, 2007, 2006 and 2005

have adjustable rates tied to the reported prime rate and Treasury indices. Generally, commercial loans are considered to involve a higher degree of risk than residential real estate loans. However, commercial loans generally carry a higher yield and are made for a shorter term than real estate loans. As of December 31, 2007, impaired loans under SFAS No. 114, which did not include homogeneous loans such as residential real estate mortgages and consumer loans, with a valuation allowance totaled $\$ 7.1$ million and impaired loans without a valuation allowance totaled $\$ 841,000$. The total valuation allowance on impaired loans at December 31, 2007 was $\$ 559,000$. As of December 31, 2006, impaired loans with a valuation allowance totaled $\$ 678,000$ and impaired loans without a valuation allowance totaled $\$ 204,000$. The total valuation allowance on the impaired loans at December 31, 2006 was $\$ 97,000$.

Certain residential mortgage products have contractual features that may increase credit exposure to the Company in the event of a decline in housing prices. These type of mortgage products offered by the Company include high loan-to-value ("LTV") ratios and multiple loans on the same collateral that when combined result in a high LTV. Typically a residential mortgage loan is combined with a home equity loan for a LTV at origination of over $90 \%$ and less than or equal to $100 \%$. The balance including unused lines of these loans over $90 \%$ LTV at December 31, 2007 was $\$ 10.9$ million.

The Company has entered into two fair value interest rate swap agreements with a counterparty hedging two fixed rate commercial loans. In the first agreement the Company will receive variable rate payments at the thirty-day London inter bank offering rate ("LIBOR") index and make fixed rate payments at $6.28 \%$. The notional amount on the swap was $\$ 2.9$ million as of December 31, 2007. The thirty-day LIBOR was $4.60 \%$ at December 31, 2007. The termination date of the first swap agreement is July 1, 2008. In the second agreement the Company will receive variable rate payments at thirty day LIBOR and make fixed rate payments at $6.24 \%$. The notional amount of the swap was $\$ 1.7$ million as of December 31, 2007. The termination date of the second swap agreement is January 2, 2009. The two interest rate swaps are settled on a net basis. The Company is exposed to losses, in the event of nonperformance by the counterparty, for the net interest rate differential when floating rates exceed the fixed maximum rate. However, the Company does not anticipate nonperformance by the counterparty.

Under the capital standards provisions of FIRREA, the loans-to-one-borrower limitation is generally $15 \%$ of unimpaired capital and surplus, which, for the Bank, was approximately $\$ 12.9$ million and $\$ 13.5$ million at December 31, 2007 and 2006, respectively. As of December 31, 2007 and 2006, the Bank was in compliance with this limitation.

Aggregate loans to officers and directors included above were $\$ 4.0$ million and $\$ 5.3$ million as of December 31, 2007 and 2006, respectively. Such loans are made in the ordinary course of business and are made on substantially the same terms as those prevailing at the time for comparable transactions with other borrowers. For the year ended December 31, 2007, loans of $\$ 1.9$ million were disbursed to officers and directors and repayments of $\$ 3.2$ million were received from officers and directors.

At December 31, 2007 and 2006, deposit overdrafts of $\$ 217,000$ and $\$ 208,000$, respectively, were included in portfolio loans.

An analysis of the allowance for loan losses is as follows: (dollars in thousands)

|  | Year Ended <br> Dec 2007 | Year Ended <br> Dec 2006 | Year Ended <br> Dec 2005 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Beginning balance | $\$$ | 6,598 | $\$$ | 6,753 | $\$$ |
| Provision for loan losses |  | 1,361 | 850 | 804 |  |
| Charge-offs |  | $(1,466)$ | $(1,327)$ | $(2,048)$ |  |
| Recoveries | 479 | 322 | 129 |  |  |
| Ending Balance | $\$$ | $\mathbf{6 , 9 7 2}$ | $\$$ | $\mathbf{6 , 5 9 8}$ | $\$$ |

The following is a summary of information pertaining to impaired loans: (dollars in thousands)

| As Of |  | Dec 2007 | Dec 2006 | Dec 2005 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Impaired loans with a valuation reserve | $\$$ | 10,549 | $\$$ | 3,088 | $\$$ | 3,523 |
| Impaired loans with no valuation reserve |  | 841 |  | 204 | 356 |  |
| Total Impaired Loans | $\$$ | $\mathbf{1 1 , 3 9 0}$ | $\$$ | $\mathbf{3 , 2 9 2}$ | $\$$ | $\mathbf{3 , 8 7 9}$ |
|  | $\$$ | 956 | $\$$ | 381 | $\$$ | 570 |
| Valuation reserve on impaired loans | $\$$ | 7,513 | $\$$ | 3,508 | $\$$ | 6,905 |

All loans were analyzed based on collateral analysis.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## For The Years Ended December 31, 2007, 2006 and 2005

## 4. MORTGAGE BANKING ACTIVITIES

At December 31, 2007 and 2006, the Bank was servicing loans for others amounting to $\$ 54.3$ million and $\$ 37.0$ million, respectively consisting of commercial and commercial real estate participations. Management believes the Company receives adequate compensation for the servicing of the participation loans and therefore no servicing rights are generated by this activity. Servicing loans for others generally consists of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors and foreclosure processing. Loan servicing income includes servicing fees from investors and certain charges collected from borrowers, such as late payment fees. During 2006, the Company sold its mortgage servicing portfolio and related nonrecourse mortgage servicing rights for a gain on sale of $\$ 2.0$ million.

Net gain on sale of loans was $\$ 1,497,000$ for the year ended December 31, 2007 and $\$ 1,430,000$ for the year ended December 31, 2006. The Bank is obligated to repurchase certain loans sold to others that become delinquent as defined by the various agreements. At December 31, 2007 and 2006, these obligations were approximately $\$ 7.5$ million and $\$ 9.3$ million, respectively. Management believes it is remote that, as of December 31, 2007, the Company would have to repurchase these obligations and therefore no reserve has been established for this purpose.

## 5. ACCRUED INTEREST RECEIVABLE

Accrued interest receivable consists of the following: (dollars in thousands)

| As Of | Dec 2007 | Dec 2006 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Loans | $\$$ | 4,060 | $\$$ | 3,959 |
| Securities | 507 | 434 |  |  |
| Interest-bearing deposits | $\$$ | 103 | 286 |  |
| Total Accrued Interest Receivable | $\mathbf{4 , 6 7 0}$ | $\$$ | $\mathbf{4 , 6 7 9}$ |  |

## 6. PREMISES AND EQUIPMENT

Premises and equipment consists of the following: (dollars in thousands)

| As Of | Dec 2007 | Dec 2006 |  |
| :--- | ---: | ---: | ---: |
| Land | $\$$ | 2,427 | $\$$ |
| Buildings and improvements |  | 15,404 | 19,503 |
| Furniture and equipment | 10,261 | 9,975 |  |
| Total |  | 28,092 | 32,472 |
| Accumulated depreciation | $\$$ | $\mathbf{1 5 , 5 9 3}$ | $\mathbf{1 2 , 5 9}$ |
| Total Premises and Equipment |  | $\mathbf{1 7 , 2 3 2}$ |  |

Depreciation expense included in operations for the years ended December 31, 2007, 2006 and 2005 totaled $\$ 1.5$ million, $\$ 1.6$ million, and $\$ 1.6$ million, respectively. Premises and equipment decreased $\$ 1.6$ million during 2007 as the Company completed a sale leaseback transaction involving four branch offices in the third quarter of 2007. This transaction provided $\$ 3.6$ million in cash to fund loan growth. The gain on sale of $\$ 1.9$ million was deferred and will be amortized into non interest income over the 15 year term of the leases.

## 7. DEPOSITS

Deposits are summarized as follows: (dollars in thousands)

|  | Dec 2007 |  |  | Dec 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Weighted Average Rate |  | Amount | Weighted Average Rate |
| Non-interest bearing | \$ | 69,728 | 0.63 | \$ | 72,804 | 0.63 |
| Checking |  | 103,624 | 1.98\% |  | 129,025 | 2.69\% |
| Savings |  | 37,513 | 0.15\% |  | 41,710 | 0.15\% |
| Money market |  | 185,803 | 3.38\% |  | 165,605 | 3.52\% |
| Total transaction accounts |  | 396,668 | 2.11\% |  | 409,144 | 2.29\% |
| Certificates accounts: |  |  |  |  |  |  |
| Less than one year |  | 199,324 | 4.83\% |  | 127,888 | 4.92\% |
| 12-23 months |  | 15,016 | 4.27\% |  | 34,709 | 4.64\% |
| $24-35$ months |  | 46,934 | 4.56\% |  | 72,849 | 4.15\% |
| 36-59 months |  | 7,510 | 3.95\% |  | 10,084 | 3.51\% |
| 60-120 months |  | 42,099 | 4.44\% |  | 72,485 | 4.70\% |
| Total certificate accounts |  | 310,883 | 4.69\% |  | 318,015 | 4.62\% |
| Total Deposits | \$ | 707,551 | 3.25\% | \$ | 727,159 | 3.31\% |

Certificate accounts include certificates of deposit and wholesale deposits. At December 31, 2007 and 2006, certificates accounts in amounts of

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For The Years Ended December 31, 2007, 2006 and 2005

A summary of certificate accounts by scheduled maturities at December 31, 2007 is as follows: (dollars in thousands)

|  | 2008 |  |  | 2009 | 2010 |  | 2011 |  |  | 2012 | Thereafter |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.99\% or less | \$ | 186 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 186 |
| 2.00\%-2.99\% |  | 1,249 |  | - |  | 72 |  | - |  | - |  | - |  | 1,321 |
| 3.00\% - 3.99\% |  | 43,381 |  | 5,185 |  | 2,884 |  | 389 |  | 303 |  | 153 |  | 52,295 |
| 4.00\% - 4.99\% |  | 83,612 |  | 19,068 |  | 3,391 |  | 4,322 |  | 4,704 |  | 1,121 |  | 116,218 |
| 5.00\% - 5.99\% |  | 134,002 |  | 3,745 |  | 446 |  | 1,458 |  | 666 |  | - |  | 140,317 |
| Over 6.00\% |  | 411 |  | 135 |  | - |  | - |  | - |  | - |  | 546 |
| Total Certificate Accounts | \$ | 262,841 | \$ | 28,133 | \$ | 6,793 | \$ | 6,169 | \$ | 5,673 | \$ | 1,274 | \$ | 310,883 |

A summary of interest expense on deposits is as follows: (dollars in thousands)

|  | Year Ended <br> Dec 2007 | Year Ended <br> Dec 2006 | Year Ended <br> Dec 2005 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Checking | $\$$ | 1,698 | $\$$ | 1,522 | $\$$ |
| Savings | 63 | 70 | 467 |  |  |
| Money market | 5,869 | 4,982 | 76 |  |  |
| Certificates accounts |  | 15,029 | 12,805 | 10,438 |  |
| Total Interest Expense | $\$$ | $\mathbf{2 2 , 6 5 9}$ | $\$$ | $\mathbf{1 9 , 3 7 9}$ | $\$$ |

## 8. FEDERAL HOME LOAN BANK ADVANCES

The Company was eligible to borrow from the FHLB additional amounts up to $\$ 28.5$ million and $\$ 34.3$ million at December 31, 2007 and 2006, respectively. The following FHLB borrowings were secured by assets totaling $\$ 329.9$ million. The assets include securities and qualifying loans on residential properties, multifamily properties and commercial real estate. (dollars in thousands)

| Maturing During <br> Year Ended <br> December 31 | $\$$ | Weighted <br> Average <br> Rate |  |
| :--- | ---: | ---: | ---: |
|  | 31,850 | $4.89 \%$ |  |
| 2008 |  | 12,000 | $4.85 \%$ |
| 2009 | 11,250 | $5.08 \%$ |  |
| 2010 | 12,000 | $5.10 \%$ |  |
| 2011 | 30,000 | $3.95 \%$ |  |
| 2012 | 2,249 | $6.51 \%$ |  |
| Thereafter | $\mathbf{\$ m o u n t}$ | $\mathbf{9 9 , 3 4 9}$ | $\mathbf{4 . 6 8 \%}$ |
| Total FHLB Borrowings |  |  |  |

## 9. OTHER BORROWINGS

## Junior Subordinated Debt

On September 15, 2006, the Company entered into several agreements providing for the private placement of $\$ 15,000,000$ of Capital Securities due September 15, 2036 (the "Capital Securities"). The Capital Securities were issued by the Company's Delaware trust subsidiary, Home Federal Statutory Trust I (the "Trust"), to Bear, Stearns \& Co., Inc. (the "Purchaser"). The Company bought $\$ 464,000$ in Common Securities (the "Common Securities") from the Trust. The proceeds of the sale of Capital Securities and Common Securities were used by the Trust to purchase $\$ 15,464,000$ in principal amount of Junior Subordinated Debt Securities (the "Debentures") from the Company pursuant to an Indenture (the "Indenture") between the Company and LaSalle Bank National Association, as trustee (the "Trustee").

The Common Securities and Capital Securities will mature in 30 years, will require quarterly distributions of interest and will bear a floating variable rate equal to the prevailing three-month LIBOR rate plus $1.65 \%$ per annum. Interest on the Capital Securities and Common Securities is payable quarterly in arrears each December 15, March 15, June 15 and September 15. The Company may redeem the Capital Securities and the Common Securities, in whole or in part, without penalty, on or after September 15, 2011, or earlier upon the occurrence of certain events described below with the payment of a premium upon redemption.

The Company, as Guarantor, entered into a Guarantee Agreement with LaSalle Bank National Association, as Guarantee

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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Trustee, for the benefit of the holders of the Capital Securities. Pursuant to the Guarantee Agreement, the Company unconditionally agreed to pay to the holders of the Capital Securities all amounts becoming due and payable with respect to the Capital Securities, to the extent that the Trust has funds available for such payment at the time. The Company's guarantee obligation under the Guarantee Agreement is a general unsecured obligation of the Company and is subordinate and junior in right of payment to all of the Company's long term debt.

The Debentures bear interest at the same rate and on the same dates as interest is payable on the Capital Securities and the Common Securities. The Company has the option, as long as it is not in default under the Indenture, at any time and from time to time, to defer the payment of interest on the Debentures for up to twenty consecutive quarterly interest payment periods. During any such deferral period, or while an event of default exists under the Indenture, the Company may not declare or pay dividends or distributions on, redeem, purchase, or make a liquidation payment with respect to, any of its capital stock, or make payments of principal, interest or premium on, or repay or repurchase, any other debt securities that rank equal or junior to the Debentures, subject to certain limited exceptions.

The Debentures mature 30 years after their date of issuance, and can be redeemed in whole or in part by the Company, without penalty, at any time after September 15, 2011. The Company may also redeem the Debentures upon the occurrence of a "capital treatment event," an "investment company event" or a "tax event" as defined in the Indenture, but if such redemption occurs prior to September 15, 2011, a premium will be payable to Debenture holders upon the redemption. The payment of principal and interest on the Debentures is subordinate and subject to the right of payment of all "Senior Indebtedness" of the Company as described in the Indenture.

## Long Term Debt

The Company has a revolving note with LaSalle Bank N.A with an available balance of $\$ 17.5$ million which matures February 15 , 2009. The outstanding balance was zero at December 31, 2007 and 2006. The note accrues interest at a variable rate based on the ninety-day LIBOR index, on the date of the draw, plus 140 basis points $(6.0 \%$ on December 31, 2007). Interest payments are due ninety days after the date of any principal draws made on the loan and every ninety days thereafter. The assets of the Company collateralized the borrowings under the note. Under terms of the agreement, the Company is bound by certain restrictive debt covenants relating to earnings, net worth and various financial ratios.

## Other Borrowings

The Company has a $\$ 5.0$ million overdraft line of credit with the Federal Home Loan Bank, none of which was used as of December 31, 2007 or 2006. The line of credit accrues interest at a variable rate ( $3.75 \%$ on December 31, 2007). The Company also has letters of credit for $\$ 1.4$ million and $\$ 278,000$, as of December 31, 2007 and 2006, respectively, none of which was used as of either year end. The Company has a contract with an official check overnight remittance service. The balance with the remittance service was $\$ 20,000$ as of December 31, 2007 and zero as of December 31, 2006.

## 10. INCOME TAXES

An analysis of the income tax provision is as follows: (dollars in thousands)

|  | Year Ended <br> Dec 2007 | Year Ended <br> Dec 2006 | Year Ended <br> Dec 2005 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Current: | $\$$ | 2,610 | $\$$ | 4,202 | $\$$ |
| $\quad$ Federal |  | 722 | 656 | 2,514 |  |
| $\quad$ State |  | $(164)$ | $(1,552)$ | 281 |  |
| Deferred | $(32)$ | $(489)$ | 65 |  |  |
| $\quad$ Federal |  | $\mathbf{3 , 1 3 6}$ | $\$$ | $\mathbf{2 , 8 1 7}$ | $\$$ |
| $\quad$ State | $\$$ |  |  | $\mathbf{2 , 9 6 9}$ |  |
| Income Tax Provision |  |  |  |  |  |

The difference between the financial statement provision and amounts computed by using the statutory rate of $34 \%$ is reconciled as follows: (dollars in thousands)

| Period Ended | Dec 2007 | Dec 2006 | Dec 2005 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Income tax provision at federal statutory rate | $\$$ | 3,148 | $\$$ | 3,148 | $\$$ |
| State tax, net of federal tax benefit |  | 456 | 110 | 3,084 |  |
| Tax exempt interest | $(300)$ | $(315)$ | $(256$ |  |  |
| Increase in cash surrender value of life insurance | $(171)$ | $(157)$ | $(152)$ |  |  |
| Other, net | 3 | 31 | $(13)$ |  |  |
| Income Tax Provision | $\$$ | $\mathbf{3 , 1 3 6}$ | $\$$ | $\mathbf{2 , 8 1 7}$ | $\$$ |

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The Company is allowed to deduct an addition to a reserve for bad debts in determining taxable income. This addition differs from the provision for loan losses for financial reporting purposes. No deferred taxes have been provided on the income tax bad debt reserves which total $\$ 6.0$ million, for years prior to 1988. This tax reserve for bad debts is included in taxable income of later years only if the bad debt reserves are subsequently used for purposes other than to absorb bad debt losses. Because the Company does not intend to use the reserves for purposes other than to absorb losses, no deferred income taxes were provided at December 31, 2007 and 2006 respectively. Pursuant to Statement of Financial Accounting Standards No. 109 ("SFAS 109"), "Accounting for Income Taxes," the Company has recognized the deferred tax consequences of differences between the financial statement and income tax treatment of allowances for loan losses arising after June 30, 1987.

The Company's deferred income tax assets and liabilities, included in prepaid expenses and other assets, are as follows: (dollars in thousands)

| As Of | Dec. 2007 | Dec. 2006 |  |
| :--- | ---: | ---: | ---: |
| Deferred tax assets: |  |  |  |
| Bad debt reserves, net | 2,750 | $\$$ | 2,602 |
| Unrealized loss on securities available for sale | 89 | 189 |  |
| Capital loss on securities available for sale | - | 771 |  |
| Sale leaseback gain | 751 | - |  |
| Other | 170 | 229 |  |
| Deferred compensation | 2,356 | 2,170 |  |
| Total deferred tax assets | 6,116 | 5,961 |  |
|  |  |  |  |
| Deferred tax liabilities: |  |  |  |
| Difference in basis of fixed assets | 304 | 387 |  |
| FHLB dividend | 204 | 204 |  |
| Deferred fees | 610 | 595 |  |
| Total deferred tax liabilities |  | 1,118 | 1,186 |
| Net Deferred Tax Asset | $\mathbf{4 , 9 9 8}$ | $\$$ | $\mathbf{4 , 7 7 5}$ |

## 11. REGULATORY MATTERS

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory - and possible additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Company's and Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance sheet items as calculated under regulatory guidance. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures that have been established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table), of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). As of December 31, 2007, the Company and the Bank met all capital adequacy requirements to which they were subject.

As of December 31, 2007, the most recent notifications from the Federal Reserve categorized the Company and the Bank as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well capitalized" the Company and the Bank must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed either entity's category.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For The Years Ended December 31, 2007, 2006 and 2005

A summary of capital amounts and ratios as of December 31, 2007 and 2006:
(dollars in thousands)

|  | Actual |  |  | For Capital Adequacy Purposes |  |  | To Be Categorized As "Well Capitalized" Under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio |  | Amount | Ratio |  | Amount | Ratio |
| As of December 31, 2007 |  |  |  |  |  |  |  |  |  |
| Total risk-based capital (to risk-weighted assets) |  |  |  |  |  |  |  |  |  |
| Indiana Bank and Trust Company | \$ | 86,130 | 10.65\% | \$ | 64,673 | 8.0\% | \$ | 80,842 | 10.0\% |
| Home Federal Bancorp Consolidated | \$ | 88,289 | 10.91\% | \$ | 64,759 | 8.0\% | \$ | 80,949 | 10.0\% |
| Tier 1 risk-based capital |  |  |  |  |  |  |  |  |  |
| (to risk-weighted assets) |  |  |  |  |  |  |  |  |  |
| Indiana Bank and Trust Company | \$ | 79,158 | 9.79\% | \$ | 32,337 | 4.0\% | \$ | 48,505 | 6.0\% |
| Home Federal Bancorp Consolidated | \$ | 81,317 | 10.05\% | \$ | 32,380 | 4.0\% | \$ | 48,569 | 6.0\% |
| Tier 1 leverage capital |  |  |  |  |  |  |  |  |  |
| (to average assets) |  |  |  |  |  |  |  |  |  |
| Indiana Bank and Trust Company | \$ | 79,158 | 8.95\% | \$ | 35,375 | 4.0\% | \$ | 44,219 | 5.0\% |
| Home Federal Bancorp Consolidated | \$ | 81,317 | 9.18\% | \$ | 35,423 | 4.0\% | \$ | 44,279 | 5.0\% |

To Be Categorized As
"Well Capitalized" Under Prompt
Corrective Action Provisions

|  | Actual |  |  | Adequacy Purposes |  | Provisions |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| As of December 31, 2006 <br> Total risk-based capital <br> (to risk-weighted assets) | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Indiana Bank and Trust Company <br> Home Federal Bancorp <br> Consolidated | $\$$ | 89,811 | $11.83 \%$ |  |  |  |

## Dividend Restrictions

The principal source of income and funds for the Company is dividends from the Bank. The Bank is subject to certain restrictions on the amount of dividends that it may declare without prior regulatory approval. The Bank requested and received regulatory approval to pay $\$ 11.2$ million and $\$ 7.5$ million in dividends to its sole shareholder Home Federal Bancorp for the years ended December 2007 and 2006, respectively. In 2008, the Bank anticipates requesting regulatory approval to pay dividends to the Company.

Additionally eligible deposit account holders at the time of conversion, January 14, 1988, were granted priority in the event of a future liquidation of the Bank. Consequently, a special reserve account was established equal to the Bank's $\$ 9,435,000$ equity at December 31, 1986. No dividends may be paid to shareholders or outstanding shares repurchased if such payments reduce the equity of the Bank below the amount required for the liquidation account.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## For The Years Ended December 31, 2007, 2006 and 2005

## 12. EMPLOYEE BENEFIT PLANS

## Multi-employer Pension Plan

The Company participates in a noncontributory multi-employer pension plan covering all qualified employees. The trustees of the Financial Institutions Retirement Fund administer the plan. There is no separate valuation of the plan benefits or segregation of plan assets specifically for the Company, because the plan is a multi-employer plan and separate actuarial valuations are not made with respect to each employer. However, as of June 30, 2007, the latest actuarial valuation, the total plan assets exceeded the actuarially determined value of accrued benefits. The Company had expenses of $\$ 1.2$ million, $\$ 1.3$ million and $\$ 1.3$ million for the years ended December 2007, 2006 and 2005, respectively. Cash contributions to the multi-employer pension plan for these same periods were $\$ 1.2$ million, $\$ 1.1$ million and $\$ 1.4$ million, respectively.

## Supplemental Retirement Plan

The Company has entered into supplemental retirement agreements for certain officers (the "Plan"). These agreements are unfunded. However, the Company has entered into life insurance contracts to offset the expense of these agreements. Benefits under these arrangements are generally paid over a 15 year period. The following table sets forth the Plan's funded status and amount recognized in the Company's consolidated statements of income for the years ended December 31, 2007, 2006 and 2005, as well as the projected benefit cost for 2008: (dollars in thousands)


A reconciliation of the prior and ending balances of the Projected Benefit Obligation ("PBO") for 2007 and 2006 is as follows: (dollars in thousands)

|  | Dec 2007 | Dec 2006 |  |
| :--- | ---: | ---: | ---: |
| Projected benefit obligation at beginning of year | $\$$ | 3,647 | $\$$ |
| Interest cost |  | 222 | 197 |
| Service cost |  | 101 | 100 |
| Actuarial loss | 411 | 47 |  |
| Benefits paid during year |  | $(219)$ | $(219)$ |
| Projected Benefit Obligation at End of Year (unfunded status) | $\$$ | $\mathbf{4 , 1 6 2}$ | $\$$ |

In September 2006, the FASB issued SFAS No. 158. This Statement requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan (other than a multiemployer plan) as an asset or liability in its consolidated financial statements and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. A summary of the Plan's funded status at December 31, 2007 and 2006 is as follows: (dollars in thousands)

|  | Dec 2007 | Dec 2006 |  |
| :--- | ---: | ---: | ---: |
| Accrued benefit cost at beginning of year | $\$$ | 2,667 | $\$$ |
| Benefit cost | 416 | 2,528 |  |
| Benefits paid | $\$$ | $\mathbf{2 , 8 6 4}$ | $\$$ |
| Accrued Benefit Cost at End of Year |  | $\mathbf{2 , 6 6 7}$ |  |
|  | $\$$ | 4,162 | $\$$ |
| Unfunded status at End of Year | 1,298 | 3,647 |  |
| Balance sheet adjustment at End of Year | 784 | 980 |  |
| Accumulated other comprehensive income End of Year |  | 592 |  |

Other changes in plan assets and benefit obligations recognized in other comprehensive income are as follows for the years ended December 31, 2007 and 2006: (dollars in thousands)

|  |  | Dec 2007 | Dec 2006 |  |
| :--- | ---: | ---: | ---: | ---: |
| Net loss | $\$$ | 372 | $\$$ | 472 |
| Amortization of prior service cost | $\$$ | 354 | 508 |  |
| Total recognized in other comprehensive income | 318 | $\$$ | 980 |  |
| Total recognized in net periodic benefit cost and other <br> comprehensive income | $\$$ | 734 | $\$$ | 1,337 |

The estimated net loss and prior service cost for the Plan that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year are $\$ 45,000$ and $\$ 54,000$, respectively. As of December 31, 2007, the projected benefit obligation and the accumulated benefit obligation are $\$ 4.2$ million and $\$ 4.0$ million, respectively.

Prior service cost is amortized over the estimated remaining employee service lives of approximately eight years. The Company expects to make contributions of $\$ 445,000$ to the plan in 2008. The Bank anticipates paying benefits over the next five years and in the aggregate for the five years thereafter as follows: $2008-\$ 226,000,2009-\$ 212,000,2010-\$ 258,000,2011-\$ 262,000,2012-\$ 263,000$ and 2013 through 2017-\$1,792,000.

## 401(k) Plan

The Company has an employee thrift plan established for substantially all full-time employees. The Company has elected to make matching contributions equal to $50 \%$ of the employee contributions up to a maximum of $1.5 \%$ of an individual's total eligible salary. The Company contributed $\$ 136,000, \$ 126,000$ and $\$ 121,000$, during the years ended December 31, 2007, 2006 and 2005, respectively, to this plan.

## 13. STOCK OPTIONS

The Company has stock option plans for the benefit of officers, other key employees and directors. As of December 31, 2007, the plans were authorized to grant additional options to purchase 230,662 shares of the Company's common stock. The option price is not to be less than the fair market value of the common stock on the date the option is granted, and the stock options are exercisable at any time within the maximum term of 10 years and one day from the grant date, limited by general vesting terms up to a maximum amount of $\$ 100,000$ per year on incentive stock options. The options are nontransferable and are forfeited upon termination of employment, except in case of retirement, in which case the options are exercisable for three years after date of retirement. The Company issues new common shares to satisfy exercises of stock options.

Effective January 1, 2006, the Company adopted the fair value recognition provisions of Statement of Financial Accounting Standards No. 123 $(\mathrm{R})$ "Share-Based Payment" ("SFAS 123(R)"). Under the modified prospective method of adoption selected by the Company, compensation expense related to stock options is recognized beginning January 1, 2006 for any new awards issued after this date, as well as for any previouslyissued awards vesting on or after January 1, 2006. The pre-tax compensation cost charged against income and the related income tax benefit recognized in the December 31, 2007 income statement was $\$ 137,000$ and $\$ 46,000$, respectively.

No options were granted during the year ended December 31, 2007. The weighted average grant date fair value of options granted December 31,2006 and 2005 was $\$ 5.58$ and $\$ 5.00$, respectively. The Company estimates the fair value of each option on the date of grant using the Black Scholes model. The Black Scholes model uses the following assumptions: 1.) expected life in years which is based on historical employee behavior; 2.) annualized volatility which is based on the price volatility of the Company's stock over the expected life of the option; 3.) annual rate of quarterly dividends based on most recent historical rate; 4.) the discount rate based on the zero coupon bond with a term equal to the expected life of the option; and 5.) assuming no forfeitures of options. The fair value of options granted in 2006 was calculated using the following assumptions: dividend yield of $2.81 \%$ to $3.08 \%$; risk-free interest rates of $4.53 \%$ to $4.90 \%$; expected volatility of $18.75 \%$ to $21.07 \%$; and expected life of 5.91 to 6.03 years. The fair value of options granted in 2005 was calculated using the following assumptions: dividend yield of $2.97 \%$ to $3.07 \%$; risk-free interest rates of $3.68 \%$ to $4.11 \%$; expected volatility of $22.13 \%$ to $22.38 \%$; and expected life of 5.91 .

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## For The Years Ended December 31, 2007, 2006 and 2005

|  |  | Weighted <br> Average <br> Exercise Price | Weighted <br> Average Life <br> (in years) | Aggregate <br> Intrinsic <br> Value |
| :--- | ---: | ---: | ---: | ---: |
| Options | 686,658 |  |  |  |
| Outstanding December 31, 2004 | 50,000 |  |  |  |
| Granted | $(9,875)$ |  |  |  |
| Forfeited | $(109,066)$ |  |  |  |
| Exercised | 617,717 | $\$$ | 21.86 |  |
| Outstanding December 31, 2005 | 97,500 | 26.87 |  |  |
| Granted | $(3,000)$ | 26.90 |  |  |
| Forfeited | $(104,724)$ | 18.74 |  |  |
| Exercised | 607,493 | $\$$ | 23.17 |  |
| Outstanding December 31, 2006 | $(53,531)$ | 25.58 |  |  |
| Forfeited | $(148,010)$ | 22.48 |  |  |
| Exercised | $\mathbf{4 0 5 , 9 5 2}$ | $\$$ | 23.11 | 4.3 |
| Outstanding December 31, 2007 | $\mathbf{3 5 9 , 1 9 3}$ | $\$$ | 22.62 | $\$ 989,000$ |
| Exercisable at December 31, 2007 |  | 3.8 | $\$ 1,051,000$ |  |

Options outstanding at December 31, 2007 include vested options and options expected to vest, assuming no forfeitures. As of December 31, 2007, there was approximately $\$ 89,000$ of unrecognized compensation cost related to the unvested shares; that cost is expected to be recognized over the remaining vesting period, which approximates 3 years. The total intrinsic value of options exercised for the year ended December 31, 2007 was $\$ 763,000$. During 2007, 2006 and 2005, the Company received $\$ 3,300,000, \$ 1,962,000$ and $\$ 1,846,000$, respectively, from stock options exercised. Additionally, the Company received a tax benefit from options which had been exercised of $\$ 339,000, \$ 133,000$ and $\$ 270,000$ in 2007, 2006, and 2005, respectively.

## 14. COMMITMENTS

## Financial Instruments with Off-Balance Sheet Risk

In the normal course of business, the Company makes various commitments to extend credit that are not reflected in the accompanying consolidated balance sheets. Commitments, which are disbursed subject to certain limitations, extend over various periods of time. Generally, unused commitments are cancelled upon expiration of the commitment term as outlined in each individual contract. The following table summarizes the Company's significant commitments: (dollars in thousands)

| Commitments to extend credit: | Dec 2007 | Dec 2006 |
| :--- | ---: | ---: |
| Commercial mortgage loans and commercial loans | 141,490 | $\$$ |
| Residential mortgage loans | 18,451 | 123,734 |
| Revolving home equity lines of credit | 44,499 | 23,184 |
| Other | 19,806 | 20,616 |
| Standby letters of credit | 6,501 | 20,812 |
| Commitments to sell loans: | 8,457 |  |
| Residential mortgage loans | 21,572 | 8,976 |
| Commercial mortgage loans and commercial loans | $\mathbf{2 1 , 2 8 5}$ | 6,262 |

Management believes that none of these arrangements exposes the Company to any greater risk of loss than already reflected on our balance sheet so accordingly no reserves have been established for these commitments.

The Company's exposure to credit loss in the event of nonperformance by the other parties to the financial instruments for commitments to extend credit is represented by the contract amount of those instruments. The Company uses the same credit policies and collateral requirements in making commitments as it does for on-balance sheet instruments.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For The Years Ended December 31, 2007, 2006 and 2005

## Lease Obligations

The Company leases banking facilities and other office space under operating leases that expire at various dates through 2022 and that contain certain renewal options. Rent expenses charged to operations were $\$ 242,000, \$ 113,000$, and $\$ 76,000$ for the years ended December 31, 2007, 2006, and 2005, respectively. As of December 31, 2007, future minimum annual rental payments under these leases are as follow: (dollars in thousands)

| Year Ended December | Amount |  |
| :--- | ---: | ---: |
| 2008 | $\$$ | 420 |
| 2009 |  | 424 |
| 2010 | 435 |  |
| 2011 | 444 |  |
| 2012 | 314 |  |
| Thereafter | 3,443 |  |
| Total Minimum Operating Lease Payments | $\mathbf{\$}$ | $\mathbf{5 , 4 8 0}$ |

## Employment Agreements

The Company has entered into change in control agreements with certain executive officers. Under certain circumstances provided in the agreements, the Company may be obligated to pay three times such officer's base salary and to continue their health insurance coverage for twelve months.

## 15. FAIR VALUE OF FINANCIAL INSTRUMENTS

The disclosure of the estimated fair value of financial instruments is as follows: (dollars in thousands)

|  | Dec 2007 |  |  |  | Dec 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value |  |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ | Carrying Value |  |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |
| Assets: |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 40,552 | \$ | 40,552 | \$ | 106,063 | \$ | 106,063 |
| Securities available for sale |  | 62,306 |  | 62,306 |  | 56,887 |  | 56,887 |
| Securities held to maturity |  | 1,557 |  | 1,558 |  | 1,635 |  | 1,628 |
| Loans held for sale |  | 7,112 |  | 7,250 |  | 6,925 |  | 7,055 |
| Loans, net |  | 742,874 |  | 748,545 |  | 675,662 |  | 667,573 |
| Accrued interest receivable |  | 4,670 |  | 4,670 |  | 4,679 |  | 4,679 |
| Federal Home Loan Bank stock |  | 8,329 |  | 8,329 |  | 8,329 |  | 8,329 |
| Liabilities: |  |  |  |  |  |  |  |  |
| Deposits |  | 707,551 |  | 711,344 |  | 727,159 |  | 726,300 |
| FHLB borrowings |  | 99,349 |  | 101,409 |  | 68,667 |  | 68,723 |
| Junior subordinated debt |  | 15,464 |  | 15,520 |  | 15,464 |  | 14,999 |
| Short-term borrowings |  | 20 |  | 20 |  | - |  | - |
| Advance payments by borrowers for taxes and insurance |  | 233 |  | 233 |  | 354 |  | 354 |
| Accrued interest payable |  | 541 |  | 541 |  | 715 |  | 715 |
| Financial Instruments: |  |  |  |  |  |  |  |  |
| Commitments to extend credit |  | 129 |  | 129 |  | 25 |  | 25 |
| Interest rate swaps |  | (70) |  | (70) |  | (86) |  | (86) |

The Company, using available market information and appropriate valuation methodologies, has determined the estimated fair values of financial instruments. Considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For The Years Ended December 31, 2007, 2006 and 2005

## Cash, Interest-bearing Deposits, Accrued Interest Receivable, Advance Payments by Borrowers for Taxes and Insurance, Accrued Interest Payable and Short-term Borrowings

The carrying amount as reported in the Consolidated Balance Sheets is a reasonable estimate of fair value.

## Securities Held to Maturity and Available for Sale

Fair values are based on quoted market prices and dealer quotes. If quoted market prices or dealer quotes are not available, fair value is determined based on quoted prices of similar instruments.

Loans Held for Sale and Loans, net
The fair value is estimated by discounting the future cash flows using the current rates for loans of similar credit risk and maturities. The estimate of credit losses is equal to the allowance for loan losses.

## Federal Home Loan Bank Stock

The fair value is estimated to be the carrying value, which is par.

## Deposits

The fair value of demand deposits, savings accounts and money market deposit accounts is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated, by discounting future cash flows, using rates currently offered for deposits of similar remaining maturities.

## FHLB Borrowings

The fair value is estimated by discounting future cash flows using rates currently available to the Company for advances of similar maturities.

## Junior Subordinated Debt and Long Term Debt

Rates currently available to the Company for debt with similar terms and remaining maturities are used to estimate fair value of existing debt.

## Interest Rate Swaps

The fair value is derived from models based upon well-recognized financial principles which management believes provide a reasonable approximation of the fair value of the interest rate swap transactions.

## Commitments

The commitments to originate and purchase loans have terms that are consistent with current market conditions. The carrying value of the commitments to extend credit represent the unamortized fee income assessed based on the credit quality of the borrower. Since the amount assessed represents the market rate that would be charged for similar agreements, management believes that the fair value approximates the carrying value of these instruments.

The fair value estimates presented herein are based on information available to management at December 31, 2007 and 2006. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date, and, therefore, current estimates of fair value may differ significantly from the amounts presented herein.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For The Years Ended December 31, 2007, 2006 and 2005

## 16. PARENT COMPANY FINANCIAL STATEMENTS

The condensed financial statements of Home Federal Bancorp are as follows: (dollars in thousands)

| As of | Dec 2007 | Dec 2006 |  |
| :--- | ---: | ---: | ---: |
| Condensed Balance Sheets (Parent Company only) |  |  |  |
| Assets: | $\$$ | 2,203 | $\$$ |
| Cash | 81,184 | 1,406 |  |
| Investment in subsidiary | 709 | 84,958 |  |
| Other | $\$$ | $\mathbf{8 4 , 0 9 6}$ | $\$$ |
| Total Assets |  |  | $\mathbf{8 6 , 9 4 2}$ |
|  | $\$$ | 15,464 | $\$$ |
| Liabilities: | 1,178 | 15,464 |  |
| Junior subordinated debt |  | 16,642 | 197 |
| Other | 67,454 | 15,661 |  |
| Total liabilities | $\mathbf{8 4 , 0 9 6}$ | $\$$ | $\mathbf{8 6 , 9 4 2}$ |
| Shareholders' equity |  |  |  |
| Total Liabilities and Shareholders' Equity |  |  |  |


| Period Ended | Dec 2007 |  | Dec 2006 |  | Dec 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Condensed Statements of Income (Parent Company only) |  |  |  |  |  |  |
| Dividends from subsidiary | \$ | 11,246 | \$ | 7,548 | \$ | 8,172 |
| Interest on securities |  | 33 |  | 10 |  | - |
| Other |  | - |  | 39 |  | 176 |
| Total income |  | 11,279 |  | 7,597 |  | 8,348 |
| Interest on junior subordinated debt |  | 1,110 |  | 326 |  | - |
| Interest on long term debt |  | 6 |  | 650 |  | 808 |
| Non interest expenses |  | 820 |  | 902 |  | 971 |
| Total expenses |  | 1,936 |  | 1,878 |  | 1,779 |
| Income before taxes and change in undistributed earnings of subsidiary |  | 9,343 |  | 5,719 |  | 6,569 |
| Applicable income tax benefit |  | (689) |  | (637) |  | (507) |
| Income before change in undistributed earnings of subsidiary |  | 10,032 |  | 6,356 |  | 7,076 |
| Increase/(decrease) in undistributed earnings of subsidiary |  | $(3,909)$ |  | 85 |  | (974) |
| Net Income | \$ | 6,123 | \$ | 6,441 | \$ | 6,102 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For The Years Ended December 31, 2007, 2006 and 2005

| Period Ended | Dec 2007 |  | Dec 2006 |  | Dec 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Condensed Statements of Cash Flows (Parent Company only) |  |  |  |  |  |  |
| Operating Activities: |  |  |  |  |  |  |
| Net income | \$ | 6,123 | \$ | 6,441 | \$ | 6,102 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Benefit for deferred income taxes |  | - |  | (7) |  | - |
| (Increase)/decrease in other assets |  | (131) |  | (500) |  | 49 |
| Increase in other liabilities |  | 1,026 |  | 585 |  | 480 |
| (Increase)/decrease in undistributed earnings of subsidiary |  | 3,909 |  | (85) |  | 974 |
| Net cash provided by operating activities |  | 10,927 |  | 6,434 |  | 7,605 |
| Financing Activities: |  |  |  |  |  |  |
| Payment of dividends on common stock |  | $(2,820)$ |  | $(2,913)$ |  | $(2,909)$ |
| Repurchase shares of common stock |  | $(10,976)$ |  | $(8,576)$ |  | $(8,086)$ |
| Excess tax benefit related to stock based compensation |  | 339 |  | 133 |  | 270 |
| Exercise of stock options |  | 3,327 |  | 1,962 |  | 1,846 |
| Net cash used in financing activities |  | $(10,130)$ |  | $(9,394)$ |  | $(8,879)$ |
| Net increase/(decrease) in cash |  | 797 |  | $(2,960)$ |  | $(1,274)$ |
| Cash at beginning of period |  | 1,406 |  | 4,366 |  | 5,640 |
| Cash at End of Period | \$ | 2,203 | \$ | 1,406 | \$ | 4,366 |

## Board of Directors \& Officers <br> Of Home Federal Bancorp

Board of Directors
John K. Keach, Jr.
Chairman of the Board, President and Chief Executive Officer,
Home Federal Bancorp
John T. Beatty
President,
Beatty Insurance, Inc.
William Blaser, CPA
Managing Principal,
L M Henderson \& Co.

## Harold Force

President,
Force Construction Company, Inc.
David W. Laitinen, MD
Orthopedic Surgeon
John M. Miller
President,
Best Beers, Inc.
Harvard W. Nolting, Jr.
Retired from Nolting Foods, Inc.
John K. Keach, Sr.
Chairman Emeritus
Retired
The Directors of Home Federal Bancorp also serve as Directors of Indiana Bank and Trust Company.

## Officers

John K. Keach, Jr.
Chairman of the Board,
President and
Chief Executive Officer
Mark T. Gorski
Executive Vice President, Chief Financial Officer, Treasurer and Secretary

Charles R. Farber<br>Executive Vice President, Indianapolis Market President

Officers of Indiana Bank and Trust Company

Executive Officers
John K. Keach, Jr.
Chairman of the Board, President and Chief Executive Officer

Mark T. Gorski
Executive Vice President, Chief Financial Officer, Treasurer and Secretary

## Charles R. Faber

Executive Vice President, Indianapolis Market President

Senior Vice Presidents<br>J. Andrew Applewhite<br>Lending Operations<br>William Denton<br>Commercial Officer<br>Barry Kehl<br>Chief Credit Officer<br>Keith Luken<br>Mortgage Lending<br>Melissa McGill<br>Controller<br>Jennifer Manns<br>Operations<br>Pennie Stancombe<br>Human Resources<br>John Schilling<br>Commercial Real Estate Lending<br>John Travis<br>Commercial Officer<br>LuAnne Whewell<br>Marketing/Branch Administration

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For An Online Annual Report or
Shareholder Inquires On The
Web, Visit Us At:

## Shareholder \& General Inquiries

Home Federal Bancorp is required to file an Annual Report on Form 10-K for its fiscal year ended December 31, 2007, with the Securities and Exchange Commission.

## Office Locations

Seymour
222 West Second Street
1117 East Tipton Street
Columbus
501 Washington Street
1020 Washington Street
3805 25th Street
2751 Brentwood Drive
4330 West Jonathan Moore Pike
1901 Taylor Road (Four Seasons)
Hope
8475 North State Roas 9
Austin
67 West Main Street
North Vernon
111 North State Street
1540 North State Street

Osgood
820 South Buckeye Street
Batesville
114 State Road 46 East

Madison
201 Clifty Drive
Brownstown
101 North Main Street

Salem
1208 South Jackson Street

Greensburg
1801 Greensburg Crossing

Indianapolis/Greenwood 8740 South Emerson Avenue
1510 West Southport Road
10 West Market Street
(Commercial Loan Office)


Performance Graph

The graph below shows the performance of HomeFederal Bancorp's common stock for the period beginning December 31, 2002 and ending December 31, 2007, in comparison to the NASDAQ Composite index and the NASDAQ Bank index. The graph assumes that the value
of the investment in our common stock and in each of the inderes (including reirvestment of dividends) was $\$ 100$ on 12/31/2002 and tracks it through 12/31/2007.
Graph provided by SNL Financial LC.




