# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

FORM 10-K

## ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended

Commission file number
December 31, 2007
0-13203

## LNB Bancorp, Inc. <br> (Exact name of the registrant as specified in its charter)

## Ohio <br> (State of Incorporation)

457 Broadway, Lorain, Ohio
(Address of principal executive offices)

44052-1769
34-1406303
(I.R.S. Employer Identification No.)
(Zip Code)
(440) 244-6000
(Registrant's telephone number, including area code)
Securities Registered Pursuant to Section 12(b) of the Act:

# of Each Class <br> Name of Each Exchange on Which Registered <br> Common Shares <br> Par Value \$1.00 Per Share <br> The NASDAQ Stock National Market <br> Preferred Share Purchase Rights 

## Securities Registered Pursuant to Section 12(g) of the Act:

Title of Each Class
Name of Each Exchange on Which Registered
None
None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities
Act. Yes o No b

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange
Act. Yes o No b
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule12b-2 of the Exchange Act.
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

The aggregate market value of the common shares held by non-affiliates of the registrant at June 30, 2007 was approximately $\$ 109,872,685$.

The number of common shares of the registrant outstanding on March 7, 2008 was 7,295,663.

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement for the 2008 Annual Meeting of Shareholders are incorporated by reference in Part III of this Form 10-K.

## TABLE OF CONTENTS

|  |  | Page |
| :---: | :---: | :---: |
| PART I |  |  |
| Item 1. | Business | 1 |
| Item 1A. | Risk Factors | 3 |
| Item 1B. | Unresolved Staff Comments | 4 |
| Item 2. | Properties | 5 |
| Item 3. | Legal Proceedings | 5 |
| Item 4. | Submission of Matters to a Vote of Security Holders | 6 |
|  | Supplemental Item: Executive Officers of the Registrant | 7 |
| PART II |  |  |
| Item 5. | Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities | 8 |
| Item 6. | Selected Financial Data | 11 |
| Item 7. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 12 |
| Item 7A. | Quantitative and Qualitative Disclosures About Market Risk | 29 |
| Item 8. | Financial Statements and Supplementary Data | 34 |
| Item 9. | Changes in and Disagreements With Accountants on Accounting and Financial Disclosure | 70 |
| Item 9A. | Controls and Procedures | 70 |
| PART III |  |  |
| Item 10. | Directors, Executive Officers, Promoters and Control Persons of the Registrant | 71 |
| Item 11. | Executive Compensation | 71 |
| Item 12. | Security Ownership of Certain Beneficial Owners and Management | 71 |
| Item 13. | Certain Relationships and Related Transactions | 72 |
| Item 14. | Principal Accounting Fees and Services | 72 |
| PART IV |  |  |
| Item 15. | Exhibits and Financial Statement Schedules | 73 |
| Exhibit Index |  | 74 |
| Signatures |  | 77 |
| Certifications |  |  |

## Item 1. Business

## Overview

General. LNB Bancorp, Inc., (the "Corporation"), is a diversified financial services company headquartered in Lorain, Ohio. It is organized as a financial holding company under the Bank Holding Company Act of 1956, as amended (the "BHC Act"). Its predecessor, the Lorain Banking Company was a state chartered bank founded in 1905. It merged with the National Bank of Lorain in 1961, and in 1984 became a wholly-owned subsidiary of LNB Bancorp, Inc. The Corporation received its financial holding company status on March 13, 2000.

The Corporation engages in banking, mortgage, and brokerage services. These services are generally offered through its wholly-owned subsidiary - The Lorain National Bank (the "Bank"). For brokerage services the Bank operates under an agreement with Investment Centers of America, Inc. Investment Centers of America, Inc. is a member of NASD/SIPC and offers mutual funds, variable annuity investments, variable annuity and life insurance products, along with investments in stocks and bonds.

The primary business of the Bank is providing personal, mortgage and commercial banking products along with investment management and trust services. The Lorain National Bank operates through 21 retail-banking locations and 29 automated teller machines ("ATM’s") in Lorain, eastern Erie, western Cuyahoga and Summit counties in the Ohio communities of Lorain, Elyria, Amherst, Avon, Avon Lake, LaGrange, North Ridgeville, Oberlin, Olmsted Township, Vermilion, Westlake, and Hudson, as well as a business development office in Cuyahoga County.

The Bank's commercial lending activities consist of commercial real estate loans, construction and equipment loans, letters of credit, revolving lines of credit, Small Business Administration loans and government guaranteed loans. The Bank's wholly-owned subsidiary, North Coast Community Development Corporation, offers commercial loans with preferred interest rates on projects that meet the standards for the federal government’s New Markets Tax Credit Program.

The Bank's residential mortgage lending activities consist of loans originated for portfolio, for the purchase of personal residences. The Bank's installment lending activities consist of traditional forms of financing for automobile and personal loans, indirect automobile loans, second mortgages, and home equity lines of credit.

The Bank's deposit services include traditional transaction and time deposit accounts as well as cash management services for corporate and municipal customers. The Bank supplements local deposit generation with time deposits generated through a broker relationship. Deposits of the Bank are insured by the Bank Insurance Fund administered by the Federal Deposit Insurance Corporation (the "FDIC").

Other bank services offered include safe deposit boxes, night depository, U.S. savings bonds, travelers’ checks, money orders, cashiers checks, ATM's, debit cards, wire transfer, electronic funds transfers ("ACH"), foreign drafts, foreign currency, electronic banking by phone or through the internet, lockbox and other services tailored for both individuals and businesses.

Competition. The Corporation competes with sixteen other financial institutions in Lorain County, in Ohio, which range in size from approximately $\$ 100,000$ to over $\$ 970$ million in Lorain County deposits. These competitors, as well as credit unions and financial intermediaries compete for Lorain County deposits of approximately of $\$ 3.5$ billion.

The Bank's market share of total deposits in Lorain County was $19.49 \%$ in 2007 and $18.96 \%$ in 2006, and the Bank ranked number two in market share in Lorain County in 2007 and 2006.

The Bank has a limited presence in Cuyahoga County, competing with twenty-nine other financial institutions. Cuyahoga County deposits as of 2007 totaled $\$ 49.1$ billion. The Bank's market share of deposits in Cuyahoga County was $0.06 \%$ in 2007 and $0.07 \%$ in 2006 based on the FDIC Summary of Deposits for specific market areas dated June 30, 2007.

Business Strategy. The Bank competes with larger financial institutions by providing exceptional local service that emphasizes direct customer access to the Bank's officers. It competes against smaller local banks by providing distribution channels that are more convenient and by providing a wider array of products. The Bank endeavors to provide informed and courteous personal services. The Corporation's management team ("Management") believes that the Bank is well positioned to compete successfully in its market area. Competition among financial institutions is based largely upon interest rates offered on deposit accounts, interest rates charged on loans, the relative level of service charges, the quality and scope of the services rendered, the convenience of the banking centers and, in the case of loans to commercial borrowers, relative lending limits. Management believes that the commitment of the Bank to provide quality personal service and its local community involvement give the Bank a competitive advantage over other financial institutions operating in its markets.

On May 10, 2007, LNB Bancorp, Inc. acquired Morgan Bancorp, Inc. and its wholly-owned subsidiary, Morgan Bank, N.A., in a stock and cash merger transaction valued at approximately $\$ 26.5$ million. The Corporation’s Morgan Bank division operates from one location in Hudson, Ohio, which ranks as the fourth wealthiest city in Ohio as measured by median household income statistics, making it one of the most demographically appealing markets in Ohio for banking institutions and financial services providers. Morgan Bank enjoys the number one deposit market share position in Hudson with approximately $20.74 \%$ of this $\$ 515$ million deposit market. This merger is consistent with The Corporation’s strategy to create shareholder value by expanding into attractive markets in contiguous counties.

Supervision and Regulation. The Corporation is subject to the supervision and examination of the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"). The BHC Act requires prior approval of the Federal Reserve Board before acquiring or holding more than a 5\% voting interest in any bank. It also restricts interstate banking activities.

The Bank is subject to extensive regulation, supervision and examination by applicable federal banking agencies, including the FDIC, the Office of the Comptroller of the Currency (the "OCC") and the Federal Reserve Board. Brokerage and Trust management are subject to supervision by the National Association of Securities Dealers (the "NASD") and the Securities Investor Protection Corporation ("SPIC").

Employees. As of December 31, 2007, the Corporation employed 270 full-time equivalent employees. The Corporation is not a party to any collective bargaining agreement. Management considers its relationship with its employees to be good. Employee benefits programs are considered by the Corporation to be competitive with benefits programs provided by other financial institutions and major employers within the current market area.

## Industry Segments

The Corporation and its subsidiary, The Lorain National Bank, are engaged in one line of business, which is banking services.

## Available Information

LNB Bancorp, Inc.'s internet website is www.4LNB.com. Copies of the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, are made available through this website, or directly through the Securities and Exchange Commission ("SEC") website which is www.sec.gov.

## Forward-Looking Statements

This Form 10-K contains forward-looking statements within the meaning of the "Safe Harbor" provisions of the Private Securities Litigation Reform Act of 1995. Terms such as "will," "should," "plan," "intend," "expect," "continue," "believe," "anticipate" and "seek," as well as similar comments, are forward-looking in nature. Actual results and events may differ materially from those expressed or anticipated as a result of risks and uncertainties which include but are not limited to:

- significant increases in competitive pressure in the banking and financial services industries;
- changes in the interest rate environment which could reduce anticipated or actual margins;
- changes in political conditions or the legislative or regulatory environment;
- general economic conditions, either nationally or regionally (especially in northeastern Ohio), becoming less favorable than expected resulting in, among other things, a deterioration in credit quality of assets;
- changes occurring in business conditions and inflation;
- changes in technology;
- changes in monetary and tax policies;
- changes in the securities markets;
- changes in economic conditions and competition in the geographic and business areas in which the Corporation conducts its operations; as well as the risks and uncertainties described from time to time in the Corporation's reports as filed with the Securities and Exchange Commission;
- customer reaction to and unforeseen complications with respect to the Corporation's integration of acquisitions;


## Item 1A. Risk Factors

As a competitor in the banking and financial services industries, the Corporation and its business, operations and financial condition are subject to various risks and uncertainties. You should carefully consider the risks and uncertainties described below, together with all of the other information in this annual report on Form 10-K and in the Corporation's other filings with the SEC, before making any investment decision with respect to the Corporation's securities. In particular, you should consider the discussion contained in Item 7 of this annual report, which contains Management's Discussion and Analysis of Financial Condition and Results of Operations.

The risks and uncertainties described below may not be the only ones the Corporation faces. Additional risks and uncertainties not presently known by the Corporation or that the Corporation currently deems immaterial may also affect the Corporation's business. If any of these known or unknown risks or uncertainties actually occur or develop, the Corporation's business, financial condition, results of operations and future growth prospects could change. Under those circumstances, the trading prices of the Corporation's securities could decline, and you could lose all or part of your investment.

Competition. Strong competition may reduce our ability to generate loans and deposits in our market. The Corporation competes in a consolidating industry. Increasingly the Corporation's competition are large regional companies which have the capital resources to substantially impact such things as loan and deposit pricing, delivery channels and products. This may allow those companies to offer what may be perceived in the market as better products and better convenience relative to smaller competitors like the Corporation, which could impact the Corporation's ability to grow its assets and earnings.

Interest Rate Risk. Changes in interest rates could adversely affect the Corporation's earnings and financial condition. The Corporation derives the majority of its revenue from net interest income. Net interest income may be reduced if more rate sensitive assets than interest-bearing liabilities reprice or mature during a time when rates are declining, or if more interest-bearing liabilities than rate sensitive assets reprice or mature during a time when rates are rising; however, the Corporation has historically experienced improved net interest income during periods of rising rates, so if rates fall, the Corporation's revenue may be adversely impacted. Interest rate changes also impact customer preferences for products. Changing rates can lead to unpredicted cash flow from assets and liabilities, which can impact net interest income.

Government Policies. The Corporation's business may be adversely affected by changes in government policies. The Corporation competes in a highly regulated environment. Changes in regulation are continually being proposed which can substantially impact the Corporation's products and cost of delivery. Regulatory burdens imposed by legislation such as The Sarbanes-Oxley Act of 2002, The USA Patriot Act of 2001, The International Money Laundering Abatement and Anti-Terrorism Financing Act of 2001, The Equal Credit Opportunity Act, The Fair Housing Act, The Community Reinvestment Act and the Home Mortgage Disclosure

## 3

Act can materially impact the ability of the Corporation to grow should the Corporation fail to develop the systems to adequately comply with these regulations. Failure to comply with these regulations can lead to loss of customer confidence, substantial fines and regulatory constraints on the Corporation's operations. These burdens can also materially impact the earnings of the Corporation as additional resources are expended to comply with these requirements. The government, through the open market activities of the Federal Reserve Board, can also adversely impact our business. The Federal Reserve Board can change the discount rate which impacts the composition of the Corporation's balance sheet by influencing the rates that the Corporation earns on its assets and pays on its liabilities.

General Economic Conditions. The Corporation may be adversely impacted by weakness in the local economies we serve. The Corporation is geographically concentrated in Lorain County, Ohio, where commercial activity is not expanding at a rate that is being experienced in other parts of Ohio or nationally. This is the result of continued reliance on a weak manufacturing sector, especially steel and automobiles. This can lead to unexpected deterioration in loan quality, slower asset and deposit growth and increased operating losses.

Credit Risk. The Corporation's earnings and reputation may be adversely affected if credit risk is not properly managed. Originating and underwriting loans is critical to the success of the Corporation. This activity exposes the Corporation to credit risk, which is the risk of losing principal and interest income because the borrower cannot repay the loan in full. The Corporation depends on collateral in underwriting loans, and the value of this collateral is impacted by interest rates and economic conditions.

Concentration of Credit Risk. The Corporation's earnings may be adversely affected if management does not understand and properly manage loan concentrations. The Corporation's commercial loan portfolio is concentrated in commercial real estate. This includes significant commercial and residential development customers. This means that the Corporation's credit risk profile is dependent upon, not only the general economic conditions in the market, but also the health of the local housing market. These loans involve greater risk because they generally are not fully amortizing over the loan period, but have a balloon payment due at maturity. The borrower's ability to make a balloon payment typically will depend on being able to refinance the loan or to sell the underlying collateral. This factor, combined with others, including our geographic concentration, can lead to unexpected credit deterioration and higher provisions for loan losses.

Dependence on Technology and Systems. If the Corporation's technology and systems are damaged, its ability to service customers, comply with regulation and grow asset and liabilities may be adversely impacted. The Corporation is dependent on the proper functioning of its hardware, software and communications. Security breaches, terrorist events, and natural disasters can all have a material impact on the Corporation's ability to maintain accurate records which is critical to the Corporation's operations.

Shareholder Actions. A special meeting of shareholders has been called at the request of AMG Investments, LLC, a shareholder of the Corporation, for the purpose of voting on, among other things, proposals for the removal of ten incumbent directors of the Corporation and the election of up to three AMG director nominees. The calling of the special meeting for these purposes has disrupted the Corporation's business, primarily due to the significant amount of management time that has been required to be devoted to the meeting (including the preparation of solicitation materials, responding to any comments raised by the SEC, and the time required to be devoted to soliciting proxies from shareholders) and other uncertainties, including litigation with AMG and its principals. This disruption may result in uncertainty and instability that could create greater risks for the Corporation and its shareholders going forward, particularly during a period of significant economic turmoil and tremendous uncertainty, such as the markets are experiencing today. If AMG's efforts to unseat a majority of the Corporation's directors continue, the Corporation will likely be required to devote additional management time and financial resources to responding to those efforts, which could adversely affect the Corporation's financial results and operations.

## Item 1B. Unresolved Staff Comment Letters

Not applicable.

## Item 2. Properties

The Corporate Offices are located at the Corporation’s Main Banking Center, 457 Broadway, Lorain, Ohio, 44052. The Corporation owns the land and buildings occupied by thirteen of its banking centers, and it leases the other eight banking centers from various parties on varying lease terms. There is no outstanding mortgage debt on any of the properties which the Corporation owns. Listed below are the banking centers, loan production offices and service facilities of the Corporation and their addresses, all of which are located in Lorain, eastern Erie, western Cuyahoga and Summit counties of Ohio:

Main Banking Center \& Corporate Offices
Vermilion
Amherst
Lake Avenue
Avon
Avon Lake
Kansas Avenue
Pearl Avenue
Oberlin Office
Ely Square
Cleveland Street
Oberlin Avenue
Olmsted Township
Kendal at Oberlin
The Renaissance
Chestnut Commons
North Ridgeville
Village of LaGrange
Westlake Village
Elyria United Methodist Village
Avon Pointe Loan Center
Morgan Bank
Operations
Maintenance
General Accounting
Training Center

457 Broadway, Lorain
4455 East Liberty Avenue, Vermilion
1175 Cleveland Avenue, Amherst
42935 North Ridge Road, Elyria Township
2100 Center Road, Avon
32960 Walker Road, Avon Lake
1604 Kansas Avenue, Lorain
2850 Pearl Avenue, Lorain
40 East College Street, Oberlin
124 Middle Avenue, Elyria
801 Cleveland Street, Elyria
3660 Oberlin Avenue, Lorain
27095 Bagley Road, Olmsted Township
600 Kendal Drive, Oberlin
26376 John Road, Olmsted Township
105 Chestnut Commons Drive, Elyria
34085 Center Ridge Road, North Ridgeville
546 North Center Street, LaGrange
28550 Westlake Village Drive, Westlake
807 West Avenue, Elyria
36711 American Way, Avon
178 West Streetsboro Street, Hudson
2130 West Park Drive, Lorain
2140 West Park Drive, Lorain
2150 West Park Drive, Lorain
521 Broadway, Lorain

The Corporation also owns and leases equipment for use in its business. The Corporate headquarters at 457 Broadway is currently $75 \%$ occupied. The remaining space is expected to be utilized as the Corporation continues to grow. The Corporation considers all its facilities to be in good condition, well maintained and more than adequate to conduct the business of banking.

On February 26, 2008, plaintiff Richard M. Osborne, a shareholder of the Corporation, filed a complaint against the Corporation for declaratory judgment and preliminary and permanent injunctive relief in the United States District Court for the Northern District of Ohio, Eastern Division, Case No. 1:08 CV 0473. Plaintiff Osborne, in his capacity as a member of AMG Investments, LLC ("AMG") and as a shareholder of the Corporation, is seeking preliminary and permanent injunctive relief to compel the Corporation to (a) modify the agenda of the Corporation's upcoming March 18, 2008 Special Meeting of Shareholders (the "Special Meeting") to include certain proposals brought forth by AMG after AMG delivered its formal request for the Special Meeting to the Corporation, (b) modify the Corporation's proxy statement with regard to the Special Meeting to conform
to AMG's proposals and (c) count all proxies voted in favor of AMG's proposals at the Special Meeting. The Corporation has stated in its proxy materials that the proposals set forth in the Corporation's proxy statement are the only matters to be voted upon at the Special Meeting. AMG has filed its own proxy materials, in which it asks shareholders to vote upon proposals different from those that AMG formally requested the Corporation to address at the Special Meeting, and different from those the Corporation included in its proxy statement. Mr. Osborne also sought an order from the Court temporarily restraining the Corporation from disseminating proxy materials indicating that certain of AMG's proposals will not be voted upon at the Special Meeting. On February 28, 2008, the Court issued an order denying Mr. Osborne's motion for a temporary restraining order. Mr. Osborne subsequently withdrew his motion for a preliminary injunction. The lawsuit remains pending, and the Court has yet to set any dates for discovery or trial. On March 17, 2008, the Corporation filed an answer denying the substantive allegations in Mr. Osborne's complaint and asserting various affirmative defenses. The Corporation is vigorously defending against Plaintiff Osborne's claims.

Other than the foregoing, there are no material legal proceedings pending to which the Corporation or its subsidiaries is a party or to which any of its property is subject. The Corporation is occasionally involved in ordinary routine litigation incidental to its business which it does not consider to be material.

## Item 4. Submission of Matters to a Vote of Security Holders

On November 5, 2007, AMG Investments, LLC, a shareholder of the Corporation, filed a definitive proxy statement with the SEC for the purpose of soliciting authorizations from the Corporation's shareholders to call a special meeting of shareholders, pursuant to Article II, Section 2(a) of the Corporation's code of regulations, for the purpose of amending the Corporation's code of regulations to eliminate provisions establishing a classified Board of Directors and to reduce the size of the Corporation's Board of Directors, removing all but three of the Corporation's incumbent directors, and electing AMG's nominees as directors of the Corporation. On November 21, 2007, the Corporation filed a definitive proxy statement with the SEC for the purpose of soliciting revocations from the Corporation's shareholders for the purpose of revoking any authorization that the shareholders may have provided to AMG with respect to calling a special meeting of shareholders. On December 12, 2007, AMG delivered a request for the Corporation to call a special meeting of shareholders which referenced authorizations from shareholders who purportedly represented the registered owners of more than $25 \%$ of the Corporation's common shares on the record date fixed for such a meeting. On December 27, 2007, the Corporation rejected AMG's request for a meeting. It advised AMG that due to the fact that it had used an incorrect record date for proxies submitted on behalf of the holders of street name accounts, AMG did not submit materials indicating that it had the requisite support necessary to call a special meeting. On January 23, 2008, AMG submitted a new request for a special meeting of shareholders, with corrected record date information for street name accounts, and again requested that the Corporation call a special meeting of shareholders for the purposes referenced in its November 5, 2007 solicitation materials. On February 4, 2008, the Corporation's Board of Directors authorized the calling of a special meeting for the purposes set forth in AMG's January 23, 2008 request, to be held on March 18, 2008. On February 14, 2008, AMG submitted its own notice of the special meeting, in which AMG purported to call the special meeting for the purpose of voting on seven proposals, some of which were different from or inconsistent with the proposals included in the Corporation's notice of special meeting. On February 28, 2008, AMG, together with its managing members, and the Corporation each filed definitive proxy statements with the SEC for the purposes of soliciting proxies from the Corporation's shareholders with respect to the matters to be voted upon at the special meeting. As discussed above in "Item 3. Legal Proceedings," a disagreement exists between the Corporation and AMG concerning the matters to be addressed at this meeting.

## SUPPLEMENTAL ITEM - EXECUTIVE OFFICERS OF THE REGISTRANT

Pursuant to Form 10-K, General Instruction G (3), the following information on Executive Officers is included as an additional item in Part I:

|  |  | Principal Occupation For Past Five | Positions and Offices Held with | Executive <br> Officer |
| :---: | :---: | :---: | :---: | :---: |
| Name | Age | Years | LNB Bancorp, Inc. | Since |
| Daniel E. Klimas | 49 | President and Chief Executive Officer, LNB Bancorp, Inc., February 2005 to present. President, Northern Ohio Region, Huntington Bank from 2001 to February | President and Chief Executive Officer | 2005 |


|  |  | 2005. |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Paul A. Campagna | 47 | Senior Vice President, LNB Bancorp, Inc. April 2002 to present. Vice President, Premier Bank and Trust from 1998 to 2002. | Senior Vice President | 2004 |
| Mary E. Miles | 49 | Senior Vice President, LNB Bancorp, Inc. April 2005 to present. President, Miles Consulting, Inc. from 2001 to 2005. | Senior Vice President | 2005 |
| Frank A. Soltis | 55 | Senior Vice President, LNB Bancorp, Inc. July 2005 to present. Senior Vice President, Lakeland Financial Corporation, 1997 to 2005. | Senior Vice President | 2005 |
| David S. Harnett | 56 | Senior Vice President and Chief Credit Officer, LNB Bancorp, Inc. August 2007 to present. Senior Lender and Chief Credit Officer January 2006 to August 2007 and Senior Vice President and Chief Credit Officer January 2002 to January 2006 of the Cleveland, Ohio affiliate of Fifth Third Bank. | Senior Vice President and Chief Credit Officer | 2007 |
| Sharon L. Churchill | 53 | Chief Financial Officer and Principal Accounting Officer, LNB Bancorp, Inc., March 2007 to present. Principal Accounting Officer and Controller, LNB Bancorp, Inc. April 2006 to March 2007; Controller, LNB Bancorp, Inc. November 2005 to March 2007. Assistant Vice President, Controller and Corporation Secretary, Tele-Communications, Inc., 1988 to 2005. Certified Public Accountant. | Chief Financial Officer and Principal Accounting Officer | 2006 |

## PART II

## Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Market Information; Equity Holders; Dividends. LNB Bancorp, Inc. common shares, par value $\$ 1.00$ per share, are traded on The NASDAQ Stock Market ${ }^{\circledR}$ under the ticker symbol "LNBB". The prices below represent the high and low sales prices reported on The NASDAQ Stock Market ${ }^{\circledR}$ for each specified period. All prices reflect inter-dealer prices without markup, markdown or commission and may not necessarily represent actual transactions. LNB Bancorp, Inc. has paid a cash dividend to shareholders each year since becoming a holding company in 1984. At present, the Corporation expects to pay comparable cash dividends to shareholders in 2008 if approved by the Board of Directors.

The common shares of LNB Bancorp, Inc. are usually listed in publications as "LNB Bancorp". LNB Bancorp Inc.'s common stock CUSIP is 502100100.

As of February 22, 2008, LNB Bancorp, Inc. had 2,032 shareholders of record and a closing price of $\$ 14.00$ on February 22, 2008. Prospective shareholders may contact our Investor Relations Department at (440) 244-7317 for more information.

## Common Stock Trading Ranges and Cash Dividends Declared

|  | 2007 |  |  |
| :---: | :---: | :---: | :---: |
|  | High | Low | Cash Dividends <br> Declared per share |
| First Quarter | \$16.44 | \$14.65 | \$0.18 |
| Second Quarter | 16.02 | 14.17 | 0.18 |


| Third Quarter | 15.48 | 14.50 | 0.18 |
| :--- | :---: | :---: | :---: |
| Fourth Quarter | 14.80 | 13.25 | 0.18 |
|  |  |  | 2006 |

The following graph shows a five－year comparison of cumulative total returns for LNB Bancorp，the Standard \＆Poor’s 500 Stock Index ${ }^{\circledR}$ and the Nasdaq Bank Index．

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN＊
Among LNB Bancorp，Inc．，The S\＆P 500 Index
And The NASDAQ Bank Index


## $\square$－LNB Bancorp，Inc．

－で－S\＆P500
－－－厄－－NASDAQBank
＊\＄100 invested on 12／31／02 in stock or index－including reinvestment of dividends．Fiscal year ending December 31.

Copyright © 2008，Standard \＆Poor’s ，a division of The McGraw－Hill Companies，Inc．All rights reserved．www．researchdatagroup．com／S\＆P．htm

The graph shown above is based on the following data points：

| Cumulative Total Return |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period End Index | 12／02 | 12／03 | 12／04 | 12／05 | 12／06 | 12／07 |
| LNB Bancorp，Inc． | 100.00 | 115.58 | 118.71 | 110.27 | 102.64 | 98.32 |
| S\＆P 500 | 100.00 | 128.68 | 142.69 | 149.70 | 173.34 | 182.87 |
| NASDAQ Bank | 100.00 | 130.51 | 144.96 | 141.92 | 159.42 | 125.80 |

## Issuer Purchases of Equity Securities

The following table summarizes share repurchase activity for the quarter ended December 31, 2007:

| Period | (a) <br> Total number <br> of shares <br> (or units) <br> Purchased | (b) <br> Average price paid per share (or Unit) | (c) <br> Total number of shares (or units) purchased as Part of Publicly announced Plans or Programs | (d) <br> Maximum number of shares (or units) that may yet be purchased under the plans or programs |
| :---: | :---: | :---: | :---: | :---: |
| October 1, 2007-October 31, 2007 | - | n/a | - | 129,500 |
| November 1, 2007 - November 30, 2007 | - | n/a | - | 129,500 |
| December 1, 2007 - December 31, 2007 | - | n/a | - | 129,500 |
| Total | - | n/a | - | 129,500 |

On July 28, 2005, the Corporation announced a share repurchase program of up to 5 percent, or about 332,000, of its common shares outstanding. Repurchased shares can be used for a number of corporate purposes, including the Corporation's stock option and employee benefit plans. Under the share repurchase program, share repurchases are expected to be made primarily on the open market from time-to-time until the 5 percent maximum is repurchased or the earlier termination of the repurchase program by the Board of Directors. Repurchases under the program will be made at the discretion of management based upon market, business, legal and other factors. As of December 31, 2007, the Corporation had repurchased an aggregate of 202,500 shares under this program.

## Item 6. Selected Financial Data

## Five Year Consolidated Financial Summary

|  | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  |
|  | (Dollars in thousands except share and per share amounts and ratios) |  |  |  |  |  |  |  |  |  |
| Total interest income | \$ | 58,762 | \$ | 49,242 | \$ | 43,432 | \$ | 37,224 |  | 37,860 |
| Total interest expense |  | 29,092 |  | 20,635 |  | 13,402 |  | 9,102 |  | 9,196 |
| Net interest income |  | 29,670 |  | 28,607 |  | 30,030 |  | 28,122 |  | 28,664 |
| Provision for Loan Losses |  | 2,255 |  | 2,280 |  | 1,248 |  | 1,748 |  | 2,695 |
| Other income |  | 10,362 |  | 9,515 |  | 10,092 |  | 10,660 |  | 10,105 |
| Net gain (loss) on sale of assets |  | 1,137 |  | 236 |  | 285 |  | (218) |  | 1,519 |
| Other expenses |  | 31,751 |  | 28,985 |  | 30,267 |  | 26,290 |  | 26,467 |
| Income before income taxes |  | 7,163 |  | 7,093 |  | 8,892 |  | 10,526 |  | 11,126 |
| Income taxes |  | 1,651 |  | 1,669 |  | 2,479 |  | 3,051 |  | 3,411 |
| Net income | \$ | 5,512 | \$ | 5,424 | \$ | 6,413 | \$ | 7,475 | \$ | 7,715 |
| Cash dividend declared | \$ | 5,097 | \$ | 4,641 | \$ | 4,760 | \$ | 4,777 | \$ | 4,626 |
| Per Common Share (1)(2) |  |  |  |  |  |  |  |  |  |  |
| Basic earnings | \$ | 0.79 | \$ | 0.84 | \$ | 0.97 | \$ | 1.13 | \$ | 1.17 |
| Diluted earnings |  | 0.79 |  | 0.84 |  | 0.97 |  | 1.13 |  | 1.17 |
| Cash dividend declared |  | 0.72 |  | 0.72 |  | 0.72 |  | 0.72 |  | 0.70 |
| Book value per share | \$ | 11.33 | \$ | 10.66 | \$ | 10.45 | \$ | 10.64 | \$ | 10.30 |
| Financial Ratios |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.58\% |  | 0.66\% |  | 0.81\% |  | 0.98\% |  | 1.05\% |
| Return on average common equity |  | 7.06 |  | 7.89 |  | 9.11 |  | 10.75 |  | 11.33 |
| Net interest margin (FTE)(3) |  | 3.39 |  | 3.78 |  | 4.09 |  | 4.01 |  | 4.23 |
| Efficiency ratio |  | 76.41 |  | 76.03 |  | 75.44 |  | 67.82 |  | 63.01 |
| Period end loans to period end deposits |  | 88.49 |  | 87.60 |  | 92.31 |  | 94.99 |  | 91.85 |


| Dividend payout | 91.13 | 85.71 | 74.22 | 63.72 | 59.98 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average shareholders' equity to average assets | 8.15 | 8.39 | 8.88 | 9.15 | 9.22 |
| Net charge-offs to average loans | 0.41 | 0.27 | 0.34 | 0.38 | 0.31 |
| Allowance for loan losses to period end total loans | 1.04 | 1.16 | 1.13 | 1.28 | 1.46 |
| Nonperforming loans to period end total loans | 1.44 | 2.04 | 1.10 | 0.86 | 0.96 |
| Allowance for loan losses to nonperforming loans | 72.20 | 56.98 | 101.97 | 150.09 | 149.98 |
| At Year End |  |  |  |  |  |
| Cash and cash equivalents | \$ 23,523 | \$ 29,122 | \$ 23,923 | \$ 26,818 | \$ 27,749 |
| Securities | 217,405 | 159,058 | 155,274 | 149,621 | 152,127 |
| Gross loans | 758,322 | 628,333 | 591,011 | 575,224 | 533,975 |
| Allowance for loan losses | 7,820 | 7,300 | 6,622 | 7,386 | 7,730 |
| Net loans | 750,502 | 621,033 | 584,389 | 567,838 | 526,245 |
| Other assets | 65,215 | 41,885 | 37,535 | 37,372 | 35,100 |
| Total assets | 1,056,645 | 851,098 | 801,121 | 781,649 | 741,221 |
| Total deposits | 856,941 | 717,261 | 640,216 | 605,543 | 581,344 |
| Borrowings | 106,932 | 57,249 | 86,512 | 100,915 | 86,563 |
| Other liabilities | 10,119 | 7,891 | 5,987 | 4,617 | 5,179 |
| Total liabilities | 973,992 | 782,401 | 732,715 | 711,075 | 673,086 |
| Total shareholders' equity | 82,653 | 68,697 | 68,406 | 70,574 | 68,135 |
| Total liabilities and shareholders' equity | \$1,056,645 | \$851,098 | \$801,121 | \$781,649 | \$741,221 |

(1) Basic and diluted earnings per share are computed using the weighted-average number of shares outstanding during each year.
(2) All share and per share data has been adjusted to reflect the three-for-two stock split in 2003.
(3) Tax exempt income was converted to a fully taxable equivalent basis at a $35 \%$ statutory Federal income tax rate in 2003 and 2004 , and a 34\% statutory Federal income tax rate in 2005, 2006 and 2007.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## Introduction

The Corporation competes in the Cleveland, Ohio market as defined by the Federal Reserve Bank. This market includes most of northeast Ohio. Prior to 2006, the Corporation's presence was historically limited to Lorain County. The Corporation's strategy has been to strengthen its commitment for better customer service and visibility by expanding its market presence in northeast Ohio. Over the past two years, the Corporation has been successful in broadening its footprint into Cuyahoga and Summit Counties. During 2007, the Corporation completed the successful acquisition of Hudson-based Morgan Bank, located in one of the most affluent demographic markets in Ohio. Full service offices were opened at Chestnut Commons in Elyria, Ohio in January 2007 as well as North Ridgeville during 2006. In addition, during this period, the Corporation opened a business development office in Independence in Cuyahoga County and a commercial real estate office in Avon Pointe in Avon resulting in strong commercial banking growth. Both the Cuyahoga County and Avon offices are staffed with commercial banking and treasury management professionals.

While making these significant investments for the future, the Corporation continued to address the economic realities in its historical market. 2007 proved to be a challenging competitive environment and a difficult banking environment with a flat yield curve for much of the year, followed by a rapidly changing yield curve in the fourth quarter. While the Corporation does not expect the local and national economic conditions to improve substantially for at least the next several months, the Corporation continues to work on strategies to further increase net interest margin and reduce nonperforming loans. The Corporation experienced solid growth in commercial loans during the year. Due to a strong focus on credit quality, the Corporation has managed to avoid the subprime mortgage issues facing other banks. The Company's progress in improving its credit quality in the commercial real estate development sector is reflected in a lower level of nonperforming loans at December 31, 2007 as compared to December 31, 2006. While the expansion strategy is an important investment in the future, it added to the overall expense structure of the Corporation.

## Key Indicators and Material Trends (Dollars in thousands)

Net interest income growth continues to be a challenge in the banking industry. The Corporation, like many Midwestern banks, continues to deal with a rapidly changing Treasury yield curve, tougher competition and challenging local economic conditions. Since the Corporation is highly
dependent on net interest income for its revenue, minimizing net interest margin compression is a very important factor in the Corporation's financial performance. The net interest margin for 2007 was 3.39 percent versus 3.78 percent for 2006 . During the second quarter of 2007 , the Company completed two private offerings of trust preferred securities which reduced the net interest margin 10 basis points for 2007. The Corporation experienced solid growth in its commercial loan portfolio during 2007, which, in combination with a strong low-cost retail deposit base, has historically strengthened net interest margin. Noninterest-bearing deposits, while weak in 2006, increased just slightly in 2007; however, interestbearing demand deposits grew $35.6 \%$. A major highlight of the second quarter this year was the successful completion of the acquisition of Morgan Bank, N.A. of Hudson, Ohio and its wholly-owned subsidiary, Morgan Bank, N.A. The acquisition expanded the Corporation's market area to include Summit County.

Generation of noninterest income is important to the long-term success of the Corporation. Fee income from deposit service charges and electronic banking continued to increase during 2007 in part due to the Corporation's continued aggressive sales and marketing efforts, which focus on strengthening recurring sources of noninterest income. During 2007, the Corporation established a secondary market mortgage sales program. This, in combination with the sale of high quality indirect loans to the secondary market, produced additional noninterest income in the form of gains and servicing fees.

Asset quality generally is a key indicator of financial strength, and the Corporation continues to manage credit risk aggressively. The Corporation's progress in improving its credit quality is reflected in a lower level of nonperforming loans at December 31, 2007, as compared to December 31, 2006. During 2006, it became evident that the slowing housing market and general local economic weakness was impacting the Corporation's commercial and residential real estate portfolios. While net charge-offs in 2007 were at the lowest level since 2002, they continued to be above the levels experienced by banks of comparable size, and, thus, are an area in
which the Corporation intends to focus on improvement. In 2007, the level of nonperforming loans decreased over the prior year from $\$ 12,812$ at December 31, 2006 to $\$ 10,831$ at December 31, 2007. While the Corporation intends to continue to work on decreasing nonperforming loans, total delinquency has declined from $2.9 \%$ at year-end 2006 to $2.3 \%$ at December 31, 2007. Total nonperforming loans as a percentage of total loans is improving, totaling $1.4 \%$ at December 31, 2007 as compared to $2.0 \%$ at December 31, 2006.

Since the ability to generate deposits is a key indication of the Corporation's ability to meet its liquidity needs and fund profitable asset growth, it is a significant measure of the success of the Corporation's business plan. As measured by the FDIC at June 30, 2007, the Corporation's market share of deposits grew to $19.5 \%$ from $19.0 \%$ in 2006. This compared to $17.8 \%$ five years ago. The Corporation continues to do well in its historically strong city markets of Lorain, Elyria and Amherst, and is pleased with the performance of its newer offices in the eastern parts of Lorain county, as well as Summit and Cuyahoga counties.

## Results of Operations (Dollars in thousands except per share data)

## Summary of Earnings

Net income in 2007 was $\$ 5,512$ or $\$ .79$ per diluted share, up from $\$ 5,424$ or $\$ .84$ per diluted share in 2006, and down from $\$ 6,413$ or $\$ .97$ per diluted share in 2005. Earnings per diluted share in 2007 were affected by the issuance of 851,990 shares in May, 2007 as part of the acquisition of Morgan Bancorp. During the fourth quarter of 2006 and continuing into the first quarter of 2007, asset quality issues negatively impacted the Corporation's overall performance. While credit quality remains a negative factor in earnings on an annual basis, nonperforming loans decreased during the remainder of 2007, which is a reflection of additional controls implemented over the credit administration process. The majority of this improvement was due to loans becoming current or paid-off. Much of the growth in net income came in the second half of the year which increased $54 \%$ over the first half of 2007.

In 2007, net interest income increased $3.7 \%$ to $\$ 29,670$ from $\$ 28,607$ in 2006. While some of this increase was attributable to assets acquired in the acquisition of Morgan Bank, the Company also experienced solid growth in commercial loans and an increase in interest income from securities. The net interest margin at December 31, 2007 was $3.4 \%$ versus $3.8 \%$ for 2006. During the second quarter of 2007, the Company completed two private offerings of trust preferred securities which reduced the net interest margin 10 basis points for 2007. During 2006 and throughout 2007, the flattening of the Treasury yield curve and the impact of competition on loan and deposit pricing, resulted in prolonged compression in the net interest margin.

Noninterest income in 2007 was $\$ 11,499$, an increase of $\$ 1,748$ over 2006. Included in 2007 were gains of $\$ 766$ from the sale of mortgage and installment loans to the secondary market. During the first quarter of 2007, the Corporation established a secondary market mortgage sales program, through which the Corporation sold mortgage loans to Freddie Mac. The sale of high quality indirect loans was a primary activity of Morgan Bank prior to the acquisition, and is being continued by the Corporation. Other types of noninterest income grew as well in 2007 in comparison to 2006, including an increase of $\$ 598$ in service charges on deposit accounts and ATM charges reflecting continued momentum in fee-based services. Investment and trust services increased $\$ 91$, or $4.4 \%$, over 2006.

The Morgan Bank acquisition was a continuation of the Corporation's strategy to strengthen its commitment for better customer service and visibility by expanding its market presence in Lorain County, Cuyahoga County and, with the completion of the acquisition, Summit County. Full service offices were opened at North Ridgeville during 2006 as well as Chestnut Commons in Elyria, Ohio in January 2007. In addition, in June 2006, a Cuyahoga County loan production office was opened. During the first quarter of 2007, the Westlake, Ohio loan production office was
relocated to Avon Pointe plaza in the Avon, Ohio area. Both the Cuyahoga County and Avon offices are staffed with commercial banking and treasury management professionals. While making these significant investments for the future, the Corporation has had success in limiting related increases in overhead expense. The $\$ 2,766$ increase in noninterest expense during 2007 includes operating costs associated with these new service and facility additions, as well as increases in legal and other carrying costs associated with non-performing assets.

As a percent of average assets, net income in 2007 represents a return of $.58 \%$. This compares to $.66 \%$ and $.81 \%$ in 2006 and 2005 , respectively. Return on assets is one measurement of operating efficiency. As a percent of average shareholders' equity this represents a return of $7.1 \%$ as compared to $7.9 \%$ and $9.1 \%$ in 2006 and 2005 , respectively. Return on shareholders' equity is a measure of how well the Corporation employs leverage to maximize the return on the capital it employs.

## 2007 versus 2006 Net Interest Income Comparison

Net interest income is the difference between interest income earned on interest-earning assets and the interest expense incurred on interestbearing liabilities. The Corporation reviews net interest income on a fully taxable equivalent basis, which presents interest income with an adjustment for tax-exempt interest income on an equivalent pre-tax basis assuming a $34 \%$ statutory Federal tax rate. These rates may differ from the Corporation's actual effective tax rate. Net interest income is affected by changes in the volumes, rates and the composition of interest-earning assets and interest-bearing liabilities. The net interest margin is net interest income as a percentage of average earning assets.

Table 1 summarizes net interest income and the net interest margin for the three years ended December 31, 2007.

## Table 1: Net Interest Income

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Net interest income | \$29,670 | \$28,607 | \$30,030 |
| Tax equivalent adjustments | 382 | 269 | 201 |
| Net interest income (FTE) | \$30,052 | \$28,876 | \$30,231 |
| Net interest margin | 3.35\% | 3.74\% | 4.06\% |
| Tax equivalent adjustments | 0.04\% | 0.04\% | 0.03\% |
| Net interest margin (FTE) | 3.39\% | 3.78\% | 4.09\% |

## Yields

Table 2 reflects the detailed components of the Corporation's net interest income for each of the three years ended December 31, 2007. Rates are computed on a tax equivalent basis and nonaccrual loans are included in the average loan balances.

The Corporation's net interest income on a fully tax equivalent basis was $\$ 30,052$ in 2007, which compares to $\$ 28,876$ in 2006. This follows a decrease of $\$ 1,355$, or $4.5 \%$ between 2006 and 2005 . The net interest margin, which is determined by dividing tax equivalent net interest income by average earning assets, was $3.4 \%$ in 2007, or a decrease of 39 basis points from 2006. This follows a decrease of 31 basis points in 2006 as compared to 2005. The decline in net interest income in 2007 was the result of a continued flat Treasury yield curve and competitive pressures.

Table 2: Condensed Consolidated Average Balance Sheets
Interest, Rate, and Rate/ Volume differentials are stated on a Fully-Tax Equivalent (FTE) Basis.


| Federal Reserve Bank stock | \$164,876 | \$ 7,873 | 4.78\% | \$150,444 | \$ 5,901 | 3.92\% | \$140,677 | \$ 4,761 | 3.38\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State and political subdivisions | 14,277 | 875 | 6.13 | 10,599 | 671 | 6.33 | 11,437 | 640 | 5.60 |
| Federal funds sold and short-term |  |  |  |  |  |  |  |  |  |
| investments. | 9,278 | 394 | 4.25 | 1,737 | 77 | 4.43 | 2,644 | 87 | 3.29 |
| Commercial loans | 400,045 | 29,805 | 7.45 | 369,512 | 27,851 | 7.54 | 358,705 | 24,139 | 6.73 |
| Real estate mortgage loans | 100,161 | 6,143 | 6.13 | 83,790 | 5,175 | 6.18 | 87,422 | 5,438 | 6.22 |
| Home equity lines of credit | 75,453 | 5,727 | 7.59 | 66,926 | 5,058 | 7.56 | 64,727 | 3,996 | 6.17 |
| Purchased installment loans | - | - | n/a | 40,658 | 1,901 | 4.68 | 35,786 | 1,706 | 4.77 |
| Installment loans | 122,742 | 8,327 | 6.78 | 40,233 | 2,877 | 7.15 | 38,122 | 2,866 | 7.52 |
| Total Earning Assets | \$886,832 | \$59,144 | 6.67\% | \$763,899 | \$ 49,511 | 6.48\% | \$739,520 | \$43,633 | 5.90\% |
| Allowance for loan loss | $(7,764)$ |  |  | $(6,478)$ |  |  | $(7,760)$ |  |  |
| Cash and due from banks | 20,855 |  |  | 22,266 |  |  | 24,288 |  |  |
| Bank owned life insurance | 15,112 |  |  | 14,316 |  |  | 13,646 |  |  |
| Other assets | 42,748 |  |  | 25,632 |  |  | 23,593 |  |  |
| Total Assets | \$957,783 |  |  | \$819,635 |  |  | \$793,287 |  |  |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |  |  |
| Consumer time deposits | \$289,906 | \$13,633 | 4.70\% | \$212,579 | \$ 8,665 | 4.08\% | \$179,825 | \$ 5,675 | 3.16\% |
| Public time deposits | 69,804 | 3,635 | 5.21 | 54,248 | 2,756 | 5.08 | 47,145 | 1,551 | 3.29 |
| Brokered time deposits | 36,497 | 1,905 | 5.22 | 53,716 | 2,411 | 4.49 | 40,942 | 1,429 | 3.49 |
| Savings deposits | 80,513 | 486 | 0.6 | 86,325 | 294 | 0.34 | 101,808 | 332 | 0.33 |
| Interest-bearing demand | 232,691 | 5,876 | 2.53 | 189,173 | 4,028 | 2.13 | 173,335 | 1,934 | 1.12 |
| Short-term borrowings | 26,334 | 1,088 | 4.13 | 20,759 | 896 | 4.32 | 19,892 | 618 | 3.11 |
| FHLB advances | 37,088 | 1,555 | 4.19 | 43,948 | 1,585 | 3.61 | 61,283 | 1,863 | 3.04 |
| Trust preferred securities | 13,466 | 914 | 6.79 | - | - | n/a | - | - | n/a |
| Total Interest-Bearing Liabilities | \$786,299 | \$29,092 | 3.70\% | \$660,748 | \$ 20,635 | 3.12\% | \$624,230 | \$13,402 | 2.15\% |
| Noninterest-bearing deposits | 84,352 |  |  | 83,777 |  |  | 92,730 |  |  |
| Other liabilities | 9,090 |  |  | 6,375 |  |  | 5,900 |  |  |
| Shareholders' Equity | 78,042 |  |  | 68,735 |  |  | 70,427 |  |  |
| Total Liabilities and |  |  |  |  |  |  |  |  |  |
| Shareholders' Equity | $\underline{\text { \$957,783 }}$ |  |  | $\stackrel{\text { \$819,635 }}{\underline{-}}$ |  |  | $\stackrel{\text { \$793,287 }}{\underline{-}}$ |  |  |
| Net interest Income (FTE) |  | \$30,052 | 3.39\% |  | \$ 28,876 | 3.78\% |  | \$30,231 | 4.09\% |
| Taxable Equivalent Adjustment |  | (382) | (0.04) |  | (269) | (0.04) |  | (201) | (0.03) |
| Net Interest Income Per |  |  |  |  |  |  |  |  |  |
| Financial Statements |  | $\underline{\text { \$29,670 }}$ |  |  | \$ 28,607 |  |  | $\underline{\$ 30,030}$ |  |
| Net Yield on Earning Assets |  |  | 3.35\% |  |  | 3.74\% |  |  | $\underline{\text { 4.06 }} \%$ |

## Average Balances

Average earning assets increased $\$ 122,933$, or $16.1 \%$, to $\$ 886,832$ in 2007 as compared to $\$ 763,899$ for the same period of 2006. Average loans increased $\$ 97,282$, or $16.2 \%$, to $\$ 698,401$ in 2007 as compared to $\$ 601,119$ in 2006. The Morgan Bank acquisition, which was completed on May 10, 2007, contributed approximately $\$ 92,042$ in portfolio loans, primarily indirect auto loans of $\$ 52,305$, and commercial loans of $\$ 26,146$. Loan growth in all areas of the portfolio contributed to the average increase of $\$ 97,282$ with an increase in the commercial loan portfolio of $\$ 30,533$, an increase in installment loans of $\$ 41,851$, an increase in home equity loans of $\$ 8,527$ and an increase of $\$ 16,371$ in mortgage loans. The increase in average loans was primarily funded with $\$ 113,945$ of deposit growth. During 2007, average consumer time deposits increased $\$ 77,327$, and public time deposits
increased $\$ 15,556$ as compared to 2006. Noninterest-bearing deposits, while weak in 2006, increased just slightly in 2007 by $0.69 \%$; however interest-bearing demand deposits grew $\$ 43,518$, or $23.0 \%$. The Bank began to use brokered time deposits in 2004 as an alternative wholesale funding source. Brokered time deposits have become an important and comparably priced substitute for FHLB advances, and they require no collateralization as compared to FHLB advances which require collateral in the form of real estate mortgage loans and securities. The Bank was less reliant on alternative funding which, including brokered time deposits, decreased \$18,504, or $15.6 \%$, from 2006.

Net interest income may also be analyzed by segregating the volume and rate components of interest income and interest expense. Table 3 presents an analysis of increases and decreases in interest income and expense in terms of changes in volume and interest rates during the two years ended December 31, 2007. Changes that are not due solely to either a change in volume or a change in rate have been allocated proportionally to both changes due to volume and rate. The table is presented on a tax-equivalent basis.

Table 3: Rate/Volume Analysis of Net Interest Income (FTE)

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Increase (Decrease) in } \\ \text { Interest Income/Expense } \\ \text { in } 2007 \text { over } 2006 \\ \hline \end{gathered}$ |  |  | $\qquad$ |  |  |
|  | Volume | Rate | Total | Volume | Rate | Total |
|  | (Dollars in thousands) |  |  |  |  |  |
| U.S. Govt agencies and corporations | \$ 649 | \$ 1,322 | \$1,971 | \$ 366 | \$ 774 | \$ 1,140 |
| State and political subdivisions | 234 | (30) | 204 | (66) | 97 | 31 |
| Federal funds sold and short-term investments | 335 | (18) | 317 | (20) | 10 | (10) |
| Commercial loans | 2,306 | (352) | 1,954 | 796 | 2,916 | 3,712 |
| Real estate mortgage loans | 1,011 | (43) | 968 | (226) | (37) | (263) |
| Home equity lines of credit | 645 | 24 | 669 | 162 | 900 | 1,062 |
| Purchased installment loans | - | - | - | 233 | (38) | 195 |
| Installment loans | 2,573 | 976 | 3,549 | 511 | (500) | 11 |
| Total Interest Income | 7,753 | 1,879 | 9,632 | 1,756 | 4,122 | 5,878 |
| Consumer time deposits | 3,315 | 1,665 | 4,980 | 1,213 | 1,777 | 2,990 |
| Public time deposits | 792 | 86 | 878 | 327 | 878 | 1,205 |
| Brokered time deposits | (720) | 214 | (506) | 507 | 475 | 982 |
| Savings deposits | (37) | 230 | 193 | (50) | 12 | (38) |
| Interest-bearing demand | 979 | 869 | 1,848 | 420 | 1,674 | 2,094 |
| Short-term borrowings | 245 | (65) | 180 | 36 | 242 | 278 |
| FHLB advances | (123) | 93 | (30) | (462) | 184 | (278) |
| Trust preferred securities | 914 | - | 914 | na | na | na |
| Total Interest Expense | 5,365 | 3,092 | 8,457 | 1,991 | 5,242 | 7,233 |
| Net Interest Income (FTE) | \$2,388 | $\underline{\text { (1,213) }}$ | \$1,175 | \$ (235) | \$(1,120) | \$(1,355) |

The impact of balance sheet growth and changing rates can be seen in Table 3, which segments the change in net interest income into volume and rate components. Total interest income on a fully tax equivalent basis was $\$ 59,144$ in 2007 as compared to $\$ 49,511$ in 2006. This is an increase of $\$ 9,633$ or $19.5 \%$. Of this increase, $\$ 7,753$ was due to volume and $\$ 1,879$ to rate. When comparing 2007 to 2006, the contribution from balance sheet growth improved, and rates provided a positive contribution as well. Total interest expense was $\$ 29,092$ in 2007 as compared to $\$ 20,635$ in 2006. This is an increase of $\$ 8,457$, or $41.0 \%$. Of this increase, $\$ 5,365$ was due to volume and $\$ 3,092$ to rate.

Although difficult to isolate, changing customer preferences and competition impact the rate and volume factors. Competitive margin pressure and stiff competition in our markets resulted in a $\$ 1,213$ reduction in net interest income due to rising rates. This was offset by an increase in net interest income of $\$ 2,388$ due to increases in the volume of loans and deposits, for a resulting increase in net interest income (FTE) of \$1,175.

## 2006 versus 2005 Net Interest Income Comparison

The Corporation's net interest income on a fully tax equivalent basis was $\$ 28,876$ in 2006 , which compares to $\$ 30,231$ in 2005, and is a decrease of $\$ 1,355$, or $4.5 \%$, from 2005 . The net interest margin, which is determined by dividing tax equivalent net interest income by average earning assets, was $3.78 \%$ in 2006, or a decrease of 31 basis points from 2005. This follows an increase of 8 basis points in 2005 as compared to 2004. The decline in net interest income in 2006 was the result of a flat Treasury yield curve, competitive pressures and a change in deposit mix from low-cost to higher-cost sources.

Average earning assets increased $\$ 24,379$, or $3.3 \%$, to $\$ 763,899$ in 2006 as compared to $\$ 739,520$ for the same period of 2005. Average loans increased $\$ 16,357$, or $2.8 \%$, to $\$ 601,119$ in 2006 as compared to $\$ 584,762$ in 2005 . The average increase of $\$ 16,357$ was due primarily to an increase in the commercial loan portfolio of $\$ 10,807$, an increase in installment loans of $\$ 2,111$, an increase in home equity loans of $\$ 2,199$ and an increase of $\$ 4,872$ in purchased installment loans. Partially offsetting this growth was runoff of real estate mortgages of $\$ 3,632$. Loan growth in all
areas, except installment loans, was slower in 2006 than what had been experienced in 2005 and 2004. The increase in average loans was primarily funded with $\$ 44,033$ of deposit growth. Noninterest-bearing deposits were weak in 2006 declining $\$ 8,953$, or $9.7 \%$, however interest- bearing deposits grew $\$ 52,986$, or $9.8 \%$. The interest-bearing deposit growth experienced in consumer time deposits was $\$ 32,754$, or $18.2 \%$, interestbearing demand growth was $\$ 15,838$, or $9.1 \%$, brokered time deposit growth was $\$ 12,774$, or $31.2 \%$ and public time deposit growth was $\$ 7,103$, or $15.1 \%$. Offsetting a portion of this growth was a $\$ 15,483$ decline in savings deposits. The Bank began to use brokered time deposits in 2004 as an alternative wholesale funding source. Brokered time deposits have become an important and comparably priced substitute for FHLB advances, and they require no collateralization as compared to FHLB advances which require collateral in the form of real estate mortgage loans and securities.

Total interest income was $\$ 49,511$ in 2006 as compared to $\$ 43,633$ in 2005 , an increase of $\$ 5,878$, or $13.5 \%$. Of this increase, $\$ 1,756$ was due to volume and $\$ 4,123$ to rate. When comparing 2006 to 2005, the contribution from balance sheet growth improved, and rates provided a positive contribution as well. Total interest expense was $\$ 20,635$ in 2006 as compared to $\$ 13,402$ in 2005. This is an increase of $\$ 7,233$, or $54.0 \%$. Of this increase, $\$ 1,991$ was due to volume and $\$ 5,242$ to rate.

While rising rates generally benefit the Corporation, competitive margin pressure and stiff competition in our markets in 2006 resulted in a $\$ 1,119$ reduction in net interest income due to rising rates. Also impacting the net interest margin was a continuing shift of savings accounts to higher cost money market accounts and retail time deposits. The deposit mix changes during 2006 resulted in a $\$ 235$ reduction in net interest income due to volume decreases. Additionally, the Corporation continued to increase its use of brokered time deposits during this period, which were more expensive than deposits generated through our retail branch system.

## Noninterest Income

## Table 4: Details of Noninterest Income

|  | Year ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 | $\begin{gathered} 2007 \text { versus } \\ 2006 \end{gathered}$ | $\begin{gathered} 2006 \text { versus } \\ 2005 \end{gathered}$ |
|  | (Dollars in thousands) |  |  |  |  |
| Investment and trust services | \$ 2,170 | \$ 2,079 | \$ 1,940 | 4.38\% | 7.16\% |
| Deposit service charges | 4,725 | 4,533 | 4,219 | 4.24\% | 7.44\% |
| Other service charges and fees | 2,339 | 1,948 | 1,895 | 20.07\% | 2.80\% |
| Mortgage banking revenue | - | - | 959 | n/a | -100.00\% |
| Income from bank owned life insurance | 732 | 739 | 600 | -0.95\% | 23.17\% |
| Other income | 396 | 215 | 479 | 84.19\% | -54.91\% |
| Total fees and other income | 10,362 | 9,514 | 10,092 | 8.91\% | -5.72\% |
| Gain (loss) on sale of securities | 274 | - | 173 | nm | -100.58\% |
| Gain on sale of loans | 766 | - | 132 | nm | -96.21\% |
| Gains (loss) on sale of other assets | 97 | 237 | (20) | 0.00\% | -1260.0\% |
| Total noninterest income | \$11,499 | \$ 9,751 | \$10,377 | 17.93\% | -6.03\% |

## 2007 vs 2006 Noninterest Income Comparison

Total noninterest income was $\$ 11,499$ in 2007 as compared to $\$ 9,751$ in 2006. This was an increase of $\$ 1,748$, or $17.9 \%$. Core noninterest income, which consists of noninterest income before other income and gains and losses, was $\$ 9,966$ in 2007 as compared to $\$ 9,299$ in 2006. This was an increase of $\$ 667$, or $7.2 \%$.

Trust and investment management fees increased $\$ 91$, or $4.4 \%$, during 2007 in comparison to 2006 . Net trust commission decreased $\$ 10$, or $3.0 \%$, in 2007 from the same period in 2006. This was offset by an increase in net brokerage fee income, through Investment Centers of America, Inc., which was $\$ 136$ in 2007, in comparison to $\$ 35$ in 2006, due to increased marketing efforts in this area.

Overall, deposit service charges and electronic banking fees increased $9.0 \%$ to $\$ 7,064$ in 2007, as compared to $\$ 6,481$ in 2006. Deposit service charges consist largely of overdraft, stop payment and return item fees amounting to $\$ 4,052$ during 2007. Electronic banking fees include debit, ATM and merchant services. Management attributes this continued momentum in overall growth to continued aggressive sales and marketing efforts.

Other income was $\$ 396$ in 2007 as compared to $\$ 215$ in 2006. This was an increase of $\$ 181$, or $84.2 \%$. Other income consists of miscellaneous fees such as safe deposit box rentals and fees, gift card income and Other Real Estate Owned rental income. Also included in other income are servicing fees from sold loans. During 2007, the Corporation established a secondary market mortgage sales program, through which the

Corporation sold mortgage loans to Freddie Mac. The Corporation also sold high quality indirect loans, generated primarily through Morgan Bank. The Corporation retains the servicing rights for both sold mortgages and indirect loans. Income produced from servicing fees for 2007 increased $\$ 160$ over 2006. Gains on the sale of mortgage and indirect loans during 2007 were $\$ 362$ and $\$ 404$, respectively.

Gains on the sale of Other Real Estate Owned were $\$ 87$ in 2007; in addition $\$ 10$ was recorded on the sale and/or disposal of miscellaneous assets. During the fourth quarter of 2006, the land and buildings formerly housing the Westlake Loan Production Office, were sold resulting in a gain of $\$ 231$. Gains on the sale and mark-to-market adjustments of trading securities were $\$ 274$ during 2007.

## 2006 vs 2005 Noninterest Income Comparison

Total noninterest income was $\$ 9,751$ in 2006 as compared to $\$ 10,377$ in 2005 . This was a decrease of $\$ 626$, or $6.0 \%$. Core noninterest income, which consists of noninterest income before other income and gains and losses, was $\$ 9,299$ in 2006 as compared to $\$ 9,613$ in 2005. This was a decrease of $\$ 314$, or $3.3 \%$.

Trust and investment management fees increased $\$ 139$, or $7.2 \%$, during 2006 in comparison to 2005 . Net trust commission increased $\$ 112$, or $5.8 \%$, in 2006 over the same period in 2005. Net brokerage fee income, through Investment Centers of America, Inc., was $\$ 35$ in 2006 , in comparison to $\$ 8$ in 2005. Trust and investment management fee revenue was positively impacted by the performance of the $S \& P 500$ index and pricing adjustments, which more than offset competitive pressures.

Deposit service charges were $\$ 4,533$ in 2006 as compared to $\$ 4,219$ in 2005 . This was an increase of $\$ 314$, or $7.4 \%$. Charges and fees, consisting primarily of overdraft fees, increased $\$ 471$, or $14.1 \%$, in 2006 over the same period 2005 . Management attributes this overall growth to aggressive sales and marketing efforts this year. The Corporation, however, experienced weaker business account growth during 2006 compared in 2005.

Electronic banking fees were $\$ 1,948$ in 2006 as compared to $\$ 1,895$ in 2005. This is an increase of $\$ 53$, or $2.8 \%$. Electronic banking fees include debit, ATM and merchant services. Merchant service income, which is outsourced and a fee is received, increased $\$ 58$, or $7.2 \%$, over 2005. ATM fees increased $\$ 13$, or $1.8 \%$, over 2005.

During the fourth quarter 2005, the operations of LNB Mortgage, LLC were closed. This eliminated the mortgage banking revenue as well as the expenses related to its generation.

Income from bank owned life insurance increased $\$ 139$, or $23.2 \%$, in 2006 as compared to 2005 . This increase is attributed to improvement in market performance which is reflected in the credit rates.

Other income was $\$ 215$ in 2006 as compared to $\$ 479$ in 2005. This was a decrease of $\$ 264$, or $55.1 \%$. During 2005 certain loans, which were not appropriate for the Corporation's portfolio, were placed with another financial institution for a fee. This resulted in $\$ 196$ in revenue during 2005. There were no such transactions during 2006. Charleston Title Agency, a $49 \%$ owned subsidiary of the Corporation, was dissolved during the third quarter of 2006. Revenue generated from this Agency was \$23 in 2006 as compared to \$35 in 2005.

During the fourth quarter of 2006, the land and buildings formerly housing the Westlake LPO, were sold resulting in a gain of $\$ 231$. During 2005 several small equity securities and non-rated municipal bonds were sold resulting in a gain of $\$ 173$. Gain on sale of loans was $\$ 132$ in 2005 . During 2006, a gain of $\$ 5$ was recognized on the sale of other real estate owned.

## Noninterest Expense

Table 5: Details on Noninterest Expense

|  | Year ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 | 2007 versus <br> 2006 | 2006 versus <br> 2005 |
|  | (Dollars in thousands) |  |  |  |  |
| Salaries and employee benefits | \$15,708 | \$14,894 | \$15,057 | 5.47\% | -1.08\% |
| Furniture and equipment | 3,515 | 2,984 | 3,001 | 17.79\% | -0.57\% |
| Net occupancy | 2,256 | 1,905 | 1,830 | 18.43\% | 4.10\% |
| Outside services | 1,815 | 1,609 | 1,925 | 12.80\% | -16.42\% |
| Marketing and public relations | 1,116 | 1,279 | 1,249 | -12.74\% | 2.40\% |
| Supplies and postage | 1,357 | 1,236 | 1,245 | 9.79\% | -0.72\% |
| Telecommunications | 849 | 751 | 1,167 | 13.05\% | -35.65\% |


| Ohio Franchise tax | 788 | 817 | 772 | -3.55\% | 5.83\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Electronic banking expense | 210 | 618 | 542 | -66.02\% | 14.02\% |
| Other expense | 4,137 | 2,892 | 3,479 | 43.05\% | -16.87\% |
| Total noninterest expense | \$31,751 | \$28,985 | \$30,267 | 9.54\% | -4.24\% |

## 2007 versus 2006 Noninterest Expense Comparison

Noninterest expense was $\$ 31,751$ in 2007 as compared to $\$ 28,985$ in 2006. This is an increase of $\$ 2,766$, or $9.5 \%$. Increases of approximately $\$ 1,101$ in occupancy, postage, supplies and delivery, telephone and furniture and equipment primarily are associated with the Morgan acquisition as well as other facilities opened over the past two years. The increase of $\$ 54$ in intangible assets includes the amortization of core deposit intangibles also related to the Morgan acquisition. Morgan contributed approximately $\$ 365$ of salaries and employee benefit expense in 2007. While making these significant investments for the future, the Company has had success in limiting related increases in overhead expense, with a less than a $10 \%$ overall increase in noninterest expense over the previous year. The increase in noninterest expense also includes an increase of \$454 in expenses related to Other Real Estate Owned such as real estate taxes and insurance costs, as well as an increased level of other operating charge-offs and losses primarily related to overdrafts as the economy continues to weaken. Operating charge-offs increased $\$ 166$ in 2007 over the same period in 2006.

## 2006 versus 2005 Noninterest Expense Comparison

Noninterest expense was $\$ 28,985$ in 2006 as compared to $\$ 30,267$ in 2005 . This is a decrease of $\$ 1,282$, or $4.2 \%$. During the second quarter of 2005, $\$ 1,218$ of noninterest expense was recorded in salary and benefits and other noninterest expense categories that were specifically attributable to activities related to building a long-term business plan, including several management and personnel changes, and job eliminations. In addition, during the fourth quarter 2005, the Corporation closed the operations of LNB Mortgage, LLC as a separate business entity and absorbed mortgage lending into the operations of the Bank. As a result, $\$ 1,716$ of operating expense which was present during 2005 was no longer a factor with respect to noninterest expense during 2006.

Salaries and employee benefits were $\$ 14,894$ in 2006 as compared to $\$ 15,057$ in 2005. Included in 2005 was $\$ 972$ of this expense from LNB Mortgage, LLC. Eliminating this expense, salary and employee benefit expense in 2006 increased $\$ 809$, or $5.7 \%$, in comparison to 2005 . The increase in salary and benefit expense reflects the addition of sales personnel related to market expansion into Cuyahoga County during 2006, as well as personnel for two new branches.

Furniture and equipment decreased $\$ 17$, or $0.6 \%$, in 2006 as compared to 2005. Leased equipment expense increased $\$ 81$ over 2005 , primarily due to new mainframe computer and telephone equipment leases placed in service in mid 2005. 2006 carried the full expense of these leases. The increase in leased equipment cost was off-set by a decrease in depreciation expense of \$97.

Net occupancy expense was $\$ 1,905$ in 2006 as compared to $\$ 1,830$ in 2005. This was an increase of $\$ 75$, or $4.1 \%$. This was primarily attributable to expansion into Cuyahoga County in June of 2006 and the addition of the North Ridgeville office, and increased real estate taxes and facilities maintenance costs associated with the addition of these facilities. This was somewhat offset by the elimination of expenses related to LNB Mortgage, LLC.

Outside services decreased $\$ 316$, or $16.4 \%$, in 2006 as compared to 2005. Legal expenses in 2005 were approximately $\$ 200$ higher due to corporate governance and executive compensation work, as well as $\$ 150$ for consulting work related to the technology area and commercial portfolio.

Marketing and public relations expense increased \$30, or $2.4 \%$ in 2006 as compared to 2005. This was primarily the result of increased media advertising for deposits and higher productions costs, as well as promotion of new facilities.

Postage and supplies expense approximated that of 2005, with a decrease of \$9, or .7\% in 2006.
Telecommunications expense was $\$ 751$ in 2006 as compared to $\$ 1,167$ in 2005. This was a decrease of $\$ 416$, or $35.6 \%$. During 2005, the Bank upgraded its voice and data telecom systems to provide enhanced service and reliability. All redundant expenses related to this project were eliminated in 2006.

Ohio Franchise tax expense in 2006 increased $\$ 45$, or $5.8 \%$, over 2005 . This is an equity based tax paid by the Corporation and its subsidiaries. In 2006, the Bank and its subsidiary, North Coast Community Development Corporation, were paying higher franchise taxes based on equity accumulation.

Electronic banking expense was $\$ 618$ in 2006 as compared to $\$ 542$ in 2005. This increase is primarily the result of increased fees associated
with bank-issued debit cards as a result of the transaction growth experienced in the number of new checking accounts.

Other expense decreased $\$ 587$, or $16.9 \%$, in 2006 as compared to 2005. Included in this decrease was a single charge-off for an ATM loss of $\$ 82$ during the first quarter 2005. Also included in other noninterest expense for 2005 was a goodwill impairment expense of $\$ 311$ for LNB Mortgage, LLC. Charge-off's associated with overdrafts decreased $\$ 51$ during 2006 as compared to 2005. Loan and collection expense decreased $\$ 71$ in 2006 as compared to 2005.

## 2007 versus 2006 Income taxes

The Corporation recognized tax expense of $\$ 1,651$ during 2007 and $\$ 1,669$ for 2006 . This is a decrease of $\$ 18$, or $1.1 \%$ from 2006 . The Corporation's effective tax rate was $23.1 \%$ for 2007 as compared to $23.5 \%$ for the same period 2006. On December 29, 2003, North Coast Community Development (NCCDC), a wholly owned subsidiary of The Lorain National Bank, received official notification of a new market tax credit award. Over the remaining nine years of the award, it is expected that projects will be financed, which should improve the overall economic conditions in Lorain County, and generate additional interest income through the funding of qualified loans to these projects and tax credits for the Corporation. The Corporation had total qualified investments in NCCDC of $\$ 8,620$ at December 31, 2007, generating a tax credit of $\$ 476$. At December 31, 2006 qualified investments in NCCDC were $\$ 8,020$, generating a tax credit of $\$ 401$. Investment tax credit for the first three years is $5 \%$, and $6 \%$ for the next four for each layer added.

## 2006 versus 2005 Income taxes

The Corporation recognized tax expense of $\$ 1,669$ during 2006 and $\$ 2,479$ for 2005 . This is a decrease of $\$ 810$, or $32.7 \%$ from 2005 . The Corporation's effective tax rate was $23.5 \%$ for 2006 as compared to $27.9 \%$ for the same period 2005 . New market tax credit being generated by North Coast Community Development, a wholly owned subsidiary of The Lorain National Bank, was at a higher level during the 2006 as compared to 2005. On December 29, 2003, NCCDC received official notification of this tax credit award. The Corporation had total qualified investments in NCCDC of $\$ 8,020$ at December 31, 2006, generating a tax credit of $\$ 401$. At December 31, 2005 qualified investments in NCCDC were $\$ 5,500$, generating a tax credit of $\$ 276$.

## Balance Sheet Analysis

## Overview

The Corporation's total assets at December 31, 2007 were $\$ 1,056,645$ as compared to $\$ 851,098$ at December 31, 2006. This is an increase of $\$ 205,547$, or $24.2 \%$. Total securities increased $\$ 58,347$, or $36.7 \%$, over December 31, 2006. Portfolio loans increased $\$ 125,265$, or $19.9 \%$, over December 31, 2006. The acquisition of Morgan Bancorp, Inc. and its wholly owned subsidiary, Morgan Bank, NA during the second quarter of 2007 contributed $\$ 135,640$ in assets. Total deposits at December 31, 2007 were $\$ 856,941$ as compared to $\$ 717,261$ at December 31, 2006. Total interest-bearing liabilities were \$875,061 as compared to \$683,294 at December 31, 2006.

## Securities

The distribution of the Corporation's securities portfolio at December 31, 2007 and December 31, 2006 is presented in Note 5 to the Consolidated Financial Statements contained within this Form 10-K. The Corporation continues to employ the securities portfolio to manage interest rate risk and to manage its liquidity needs. Currently, the portfolio is comprised of $15.4 \%$ trading securities, $82.5 \%$ available for sale securities and 2.1\% Federal Home Loan Bank and Federal Reserve Bank stock. Available for sale securities are comprised of 50.7\% U.S. Government agencies, $40.7 \%$ U. S. agency mortgage backed securities, $8.5 \%$ municipal securities and $0.1 \%$ miscellaneous equity securities. At December 31 , 2007 the available for sale securities portfolio had a temporary unrealized loss of $\$ 220$, representing $0.1 \%$ of the total amortized cost of the Bank's available for sale securities. The unrealized loss at December 31, 2006 was $\$ 2,771$. The change year-over-year reflects the early election of SFAS 159 on January 1, 2007 in which approximately $\$ 51,000$ in securities were permanently marked-to-market and the proceeds from sale or maturity of securities in 2007 that have been reinvested at current market rates. New investments are primarily in three to four year average life agencies and four to five year average life mortgage backed securities and intermediate, high quality municipal bonds. Tables 6 and 7 present the maturity distribution of securities and the weighted average yield for each maturity range for the year ended December 31, 2007.

Table 6: Maturity Distribution of Available for Sale Securities at Amortized Cost

|  | From 1 to 5 Years | From 5 to 10 Years | After 10 Years | At December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |  |  |  |
| Securities available for sale: |  |  |  |  |  |  |
| U.S. Government agencies and corporations | \$ 90,046 | \$ | \$ | \$ 90,046 | \$ 75,193 | \$ 74,294 |
| Mortgage backed securities | 12,977 | 4,888 | 54,669 | 72,534 | 71,439 | 71,716 |


| State and political subdivisions | 2,061 | 6,196 | 6,704 | 14,961 | 11,494 | 9,231 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity Securities | 152 | - | - | 152 | 52 | 52 |
| Total securities available for sale | \$105,236 | \$11,084 | \$61,373 | $\underline{\underline{\$ 177,693}}$ | \$158,178 | \$155,293 |

Table 7: The Weighted Average Yield for Each Range of Maturities of Securities

|  | From 1 to 5 Years | From 5 to 10 Years | After 10 <br> Years | At December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2007 | 2006 | 2005 |
| Securities available for sale: |  |  |  |  |  |  |
| U.S. Government agencies and corporations | 4.62\% | 0.00\% | 0.00\% | 4.62\% | 4.09\% | 3.45\% |
| Mortgage backed securities | 4.84 | 4.60 | 5.45 | 5.28 | 4.25 | 4.04 |
| State and political subdivisions | 6.70 | 4.29 | 3.93 | 4.46 | 6.53 | 5.88 |
| Equity securities | 5.26 | - | - | 5.26 | 5.26 | 6.00 |
| Total securities available for sale | 4.69\% | $\underline{\underline{4.43}} \%$ | 5.28\% | $\underline{\underline{4.88} \%}$ | $\underline{\underline{4.27}} \%$ | 3.78\% |

(1) Yields on tax-exempt obligations are computed on a tax equivalent basis based upon a $34 \%$ statutory Federal income tax rate.

## Loans

The detail of loan balances are presented in Note 7 to the Consolidated Financial Statements contained within this Form 10-K.

Total portfolio loans at December 31, 2007 were $\$ 753,598$. This is an increase of $\$ 125,265$, or $19.9 \%$ over December 31, 2006. At December 31, 2007, commercial loans represented $57.5 \%$, and real estate mortgage loans represented $13.3 \%$ of total portfolio loans. Consumer loans, consisting of installment loans and home equity loans, comprised 29.2\% of total portfolio loans.

Commercial loans were $\$ 433,081$ at December 31, 2007. This was an increase of $\$ 59,026$, or $15.8 \%$, over December 31, 2006. Commercial loans are primarily made to local businesses in the form of lines-of-credit, equipment or plant facilities to local businesses.

Consumer loans are made to borrowers on both secured and unsecured terms dependent on the maturity and nature of the loan. Since the acquisition of Morgan Bank in 2007, consumer loans previously purchased from Morgan Bank, N.A, are included with installment loans. Consumer loans increased \$65,002, or 41.9\%, in comparison to December 31, 2007.

Real estate mortgages are construction and 1-4 family mortgage loans. Construction loans comprised $\$ 3,355$ of the $\$ 100,419$ real estate mortgage loan portfolio at December 31, 2007. At December 31, 2007, mortgage loans had increased $\$ 1,237$, or $1.3 \%$, in comparison to December 31, 2006. The Corporation generally requires a loan-to-value ratio of $80 \%$ or private mortgage insurance for loan-to-value ratios in excess of $80 \%$.

Loans held for sale, and not included in portfolio loans, were $\$ 4,724$ at December 31, 2007. Mortgage loans represented 31.4\%, and installment loans represented $68.6 \%$ of loans held for sale. There were no commercial loans held for sale at December 31, 2007. There were no loans held for sale at December 31, 2006.

Loan balances and loan mix are presented by type for the five years ended December 31, 2007 in Table 8.

Table 8: Loan Portfolio Distribution

|  | At December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 | 2004 | 2003 |
|  | (Dollars in thousands) |  |  |  |  |
| Commercial | \$433,081 | \$374,055 | \$363,144 | \$339,439 | \$303,347 |
| Real estate mortgage | 100,419 | 99,182 | 81,367 | 112,787 | 113,649 |
| Home equity lines of credit | 80,049 | 70,028 | 66,134 | 62,143 | 57,762 |
| Purchased installment | - | 43,019 | 42,023 | 27,833 | 7,218 |
| Installment | 140,049 | 42,049 | 38,343 | 33,022 | 51,999 |


| Credit Cards | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans | 753,598 | 628,333 | 591,011 | 575,224 | 533,975 |
| Allowance for loan losses | $(7,820)$ | $(7,300)$ | $(6,622)$ | $(7,386)$ | $(7,730)$ |
| Net Loans | \$745,778 | \$621,033 | \$584,389 | \$567,838 | \$526,245 |


|  | At December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 | 2004 | 2003 |
| Loan Mix Percent |  |  |  |  |  |
| Commercial | 57.5\% | 59.5\% | 61.4\% | 59.1\% | 56.8\% |
| Real Estate Mortgage | 13.3 | 15.8 | 13.8 | 19.6 | 21.3 |
| Home Equity lines of credit | 10.6 | 11.1 | 11.2 | 10.8 | 10.8 |
| Purchased installment | 0.0 | 6.9 | 7.1 | 4.8 | 1.4 |
| Installment | 18.6 | 6.7 | 6.5 | 5.7 | 9.7 |
| Total Loans | 100.0\% | $\underline{\underline{100.0}}$ | $\underline{\underline{100.0}}$ | 100.0\% | 100.0\% |

Table 9 shows the amount of commercial loans outstanding as of December 31, 2007 based on the remaining scheduled principal payments or principal amounts repricing in the periods indicated. Amounts due after one year which are subject to more frequent repricing are included in the due in one year or less classification.

Table 9: Commercial Loan Maturity and Repricing Analysis

|  | $\frac{\text { At December 31, 2007 }}{(D o l l a r s ~ i n ~ t h o u s a n d s) ~}$ |
| :--- | :---: |
| Maturing and repricing in one year or less | $\mathbf{\$ 2 5 3 , 3 2 5}$ |
| Maturing and repricing after one year but within five years | $\mathbf{1 0 7 , 5 5 9}$ |
| Maturing and repricing beyond five years | $\mathbf{7 2 , 1 9 7}$ |
| Total Commercial Loans | $\mathbf{\$ 4 3 3 , 0 8 1}$ |

## Funding Sources

The following table shows the various sources of funding for the Corporation.

## Table 10: Funding Sources

|  | Average Balances Outstanding |  |  | Average Rates Paid |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |  |  |  |
| Demand deposits | \$ 84,352 | \$ 83,777 | \$ 92,730 | 0.00\% | 0.00\% | 0.00\% |
| Interest checking | 232,691 | 189,173 | 173,335 | 2.53\% | 2.13\% | 1.12\% |
| Savings deposits | 80,513 | 86,325 | 101,808 | 0.60\% | 0.34\% | 0.33\% |
| Consumer time deposits | 289,906 | 212,579 | 179,825 | 4.70\% | 4.08\% | 3.16\% |
| Public time deposits | 69,804 | 54,248 | 47,145 | 5.21\% | 5.08\% | 3.29\% |
| Brokered time deposits | 36,497 | 53,716 | 40,942 | 5.22\% | 4.49\% | 3.49\% |
| Total Deposits | 793,763 | 679,818 | 635,785 | 3.22\% | 2.67\% | 1.72\% |
| Short-term borrowings | 26,334 | 20,759 | 19,892 | 4.13\% | 4.32\% | 3.11\% |
| FHLB borrowings | 37,088 | 43,948 | 61,283 | 4.19\% | 3.61\% | 3.04\% |
| Junior subordinated debentures | 13,465 | - | - | 6.79\% | n/a | n/a |
| Total borrowings | 76,887 | 64,707 | 81,175 | 4.63\% | 3.83\% | 3.06\% |
| Total funding | $\underline{\underline{\text { 8870,650 }}}$ | $\underline{\text { \$744,525 }}$ | $\underline{\underline{\$ 716,960}}$ | 3.34\% | $\underline{\underline{2.77 \%}}$ | $\underline{\underline{1.87 \%}}$ |

The Corporation obtains funding through many sources. The primary source of funds continues to be the generation of deposit accounts within
our primary market. In order to achieve deposit account growth, the Corporation offers retail and business customers a full line of deposit products that includes checking accounts, interest checking, savings accounts, and time deposits. The Corporation also generates funds through wholesale sources that include local borrowings generated by a business sweep product. The Corporation utilizes brokered time deposits to provide term funding at rates comparable to other wholesale funding sources. Wholesale funding sources include lines of credit with correspondent banks, advances through the Federal Home Loan Bank of Cincinnati, and a secured line of credit with the Federal Reserve Bank of Cleveland. Table 10 highlights the average balances and the average rates paid on these sources of funds for the three years ended December 31, 2007.

Average deposit balances grew $16.8 \%$ in 2007 compared to increases of $6.9 \%$ in 2006 and $7.9 \%$ in 2005 . The Corporation benefits from a large concentration of low-cost local deposit funding. These funding sources include demand deposits, interest checking accounts and savings deposits. These sources, which experienced a decline of $2.4 \%$ between 2006 and 2005, increased $10.7 \%$ during 2007 in comparison to 2006. The mix of low-cost funding to time deposits has decreased over the last three years with the concentration of these accounts to total average deposits at $50.0 \%$ in $2007,52.8 \%$ in 2006 and $57.9 \%$ in 2005. Low-cost funds had an average yield of $1.6 \%$ in 2007 as compared to $1.2 \%$ in 2006 and $.62 \%$ in 2005 . Included in these funds are money market accounts which carried an average yield of $3.6 \%$ in 2007 as compared to $3.2 \%$ in 2006. Average time deposits were $\$ 396,207$ in 2007 as compared to $\$ 320,543$ in 2006. This was an increase of $\$ 75,664$, or $23.6 \%$. Brokered time deposits and public fund time deposits represented $26.8 \%$ and $33.7 \%$ of total average time deposits during 2007 and 2006 , respectively. Of the $\$ 101,870$ in deposits contributed by Morgan Bank at fair market value on the acquisition date of May 10, 2007, time deposits represented $36.58 \%$, while money market and interest-bearing checking accounts were $25.93 \%$ and $21.19 \%$, respectively.

The Corporation offers various deposit products to both retail and business customers. The Corporation also utilizes its business sweep accounts to generate funds as well as the brokered CD market to provide funding comparable to other national market borrowings, which include the Federal Home loan Bank of Cincinnati and the Federal Reserve Bank of Cleveland.

## Borrowings

The Corporation utilizes both short-term and long-term borrowings to assist in the growth of earning assets. For the Corporation, short-term borrowings include federal funds purchased and repurchase agreements. As of December 31, 2007, the Corporation had $\$ 42,105$ of short-term borrowings which consisted of $\$ 20,000$ of Federal Funds borrowed and $\$ 22,105$ in repurchase agreements Long-term borrowings for the Corporation consist of Federal Home Loan Bank advances of $\$ 44,207$ and junior subordinated debentures of $\$ 20,620$. Federal Home Loan Bank advances were $\$ 35,086$ at December 31, 2006. Maturities of long-term Federal Home Loan Bank advances are presented in Note 11 to the Consolidated Financial Statements contained within this Form 10-K. During the second quarter of 2007, the Corporation completed a private offering of trust preferred securities, as described in Note 12 to the Consolidated Financial Statements contained within this Form 10-K. The securities were issued in two $\$ 10$ million tranches, one of which pays dividends at a fixed rate of $6.64 \%$ per annum and the other of which pays dividends at LIBOR plus $1.48 \%$ per annum.

## Liquidity

Management of liquidity is a continual process in the banking industry. The liquidity of the Bank reflects its ability to meet loan demand, the possible outflow of deposits and its ability to take advantage of market opportunities made possible by potential rate environments. Assuring adequate liquidity is achieved by managing the cashflow characteristics of the assets the Bank originates and the availability of alternative funding sources. The Bank monitors liquidity according to limits established in its liquidity policy. The policy establishes minimums for the ratio of cash and cash equivalents to total assets and the loan to deposit ratio. At December 31, 2007 the Bank was in compliance with these policy limits.

In addition to maintaining a stable source of core deposits, the Bank manages adequate liquidity by assuring continual cash flow in the securities portfolio. At December 31, 2007, the Corporation expects the securities portfolio to generate cash flow in the next 12 months of $\$ 95,298$ and \$173,549 in the next 36 months.

The Bank maintains borrowing capacity at the Federal Home Loan Bank of Cincinnati, the Federal Reserve Bank of Cleveland and Federal Fund lines with correspondent banks. Table 11 highlights the liquidity position of the Bank including total borrowing capacity and current unused capacity for each borrowing arrangement at December 31, 2007.

## Table 11: Liquidity

|  | Borrowing <br> Capacity | Unused <br> Capacity |
| :---: | :---: | :---: |
|  | (Dollars in thousands) |  |
| FHLB Cincinnati | \$ 82,675 | \$38,400 |
| FRB Cleveland | 4,785 | 4,785 |
| Federal Funds Lines | 52,750 | 32,750 |
| Total | $\underline{\underline{\$ 140,210}}$ | $\underline{\underline{\$ 75,935}}$ |

LNB Bancorp, Inc. is the financial holding company of The Lorain National Bank and conducts no operations. Its only ongoing need for liquidity is the payment of the quarterly shareholder dividend if declared and miscellaneous expenses related to the regulatory and reporting requirements of a publicly traded corporation. The holding company's main source of operating liquidity is the dividend that it receives from The Lorain National Bank. Dividends from The Lorain National Bank are restricted by regulation. At December 31, 2007, the Corporation also had certain short-term investments in the amount of $\$ 414$ which may be used for dividends and other corporate purposes. The holding company from time-to-time, has access to additional sources of liquidity through correspondent lines of credit, but no such agreements were in place and there was no amount outstanding as of December 31, 2007.

## Capital Resources

The Corporation continues to maintain a capital position that it believes is appropriate. Total shareholders' equity was $\$ 82,653$ at December 31, 2007. This is an increase of $20.3 \%$ over December 31, 2006. Shareholders equity was increased by the issuance of 851,990 of the Corporation's common shares in connection with the Morgan Bank acquisition on May 10, 2007 at the closing market price on that date of $\$ 14.23$ per share. Net income also increased total shareholders’ equity by $\$ 5,512$. Other factors increasing shareholders' equity were a $\$ 1,359$ increase in accumulated other comprehensive gain resulting from an increase in the fair value of available for sale securities, and a $\$ 58$ increase for share-based payment arrangements, net of tax. The factors decreasing total shareholders' equity during 2007 were cash dividends payable to shareholders of $\$ 5,097$. The Corporation held 328,194 shares of common stock as treasury stock at December 31, 2007, at a cost of \$6,092.

Total cash dividends declared in 2007 by the Board of Directors was $\$ 5,097$ as compared to $\$ 4,641$ in 2006. In each of the last 21 years, the Board of Directors has approved a regular cash dividend. Any future dividend is subject to Board approval. The dividend payout ratio, representing dividends per share divided by earnings per share, was $91.1 \%$ and $85.7 \%$ for the years 2007 and 2006, respectively. The increase in the dividend payout ratio is above the long-term target ratio established by the Board of Directors, but represents the Corporation's expectation for the near-term recovery of both revenue and earnings growth.

At December 31, 2007, the Corporation's market capitalization was $\$ 106,881$ compared to $\$ 103,421$ at December 31, 2006. There were 2,043 shareholders of record at December 31, 2007. LNB Bancorp, Inc.'s common shares are traded on the NASDAQ Stock Market under the ticker symbol "LNBB."

On July 28, 2005, the Corporation announced a share repurchase program of up to 5 percent, or about 332,000, of its common shares outstanding. Repurchased shares can be used for a number of corporate purposes, including the Corporation's stock option and employee benefit plans. Under the share repurchase program, share repurchases are expected to be made primarily on the open market from time-to-time until the 5 percent maximum is repurchased or the earlier termination of the repurchase program by the Board of Directors. Repurchases under the program will be made at the discretion of management based upon market, business, legal and other factors. As of December 31, 2007, the Corporation had repurchased an aggregate of 202,500 shares under this program.

The Federal Reserve Board has established risk-based capital guidelines that must be observed by financial holding companies and banks. The Corporation has consistently maintained the regulatory capital ratios of the Corporation and its bank subsidiary, The Lorain National Bank, above "well capitalized" levels. For further information on capital ratios see Notes 1 and 14 of the Consolidated Financial Statements.

## Contractual Obligations and Commitments

Contractual obligations and commitments of the Corporation at December 31, 2007 are as follows:

## Table 12: Contractual Obligations

|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | One Year or Less | Two and <br> Three <br> Years | and <br> Five <br> Years | Over <br> Five <br> Years | Total |
|  | (Dollars in thousands) |  |  |  |  |
| Short-term borrowings | \$42,105 | \$ | \$ | \$ | \$42,105 |
| FHLB advances | 30,803 | 10,833 | - | 2,571 | 44,207 |
| Operating Leases | 1,066 | 1,220 | 728 | 1,143 | 4,157 |
| Benefit payments | 329 | 684 | 1,127 | 2,640 | 4,780 |
| Severance Payments | 138 | 255 | 198 | - | 591 |
| Total | \$74,441 | \$12,992 | \$2,053 | \$6,354 | \$95,840 |

## Critical Accounting Policies and Estimates

The Corporation's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. The Corporation follows general practices within the banking industry and application of these principles requires the Corporation's management ("Management") to make assumptions, estimates and judgments that affect the financial statements and accompanying notes. These assumptions, estimates and judgments are based on information available as of the date of the financial statements.

The most significant accounting policies followed by the Corporation are presented in Note 1 to the Consolidated Financial Statements. These policies are fundamental to the understanding of results of operation and financial conditions.

The accounting policies considered to be critical by Management are as follows:

## - Allowance for loan losses

The allowance for loan losses is an amount that Management believes will be adequate to absorb probable credit losses inherent in the loan portfolio taking into consideration such factors as past loss experience, changes in the nature and volume of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that affect the borrower's ability to pay. Determination of the allowance is subjective in nature. Loan losses are charged off against the allowance when Management believes that the full collectibility of the loan is unlikely. Recoveries of amounts previously charged-off are credited to the allowance.

A loan is considered impaired when it is probable that not all principal and interest amounts will be collected according to the loan contract. Residential mortgage, installment and other consumer loans are evaluated collectively for impairment. Individual commercial loans exceeding size thresholds established by Management are evaluated for impairment. Impaired loans are written down by the establishment of a specific allowance where necessary. The fair value of all loans currently evaluated for impairment is collateral-dependent and therefore the fair value is determined by the fair value of the underlying collateral.

The Corporation maintains the allowance for loan losses at a level adequate to absorb Management's estimate of probable credit losses inherent in the loan portfolio. The allowance is comprised of a general allowance, a specific allowance for identified problem loans and an unallocated allowance representing estimations pursuant to either Statement of Financial Accounting Standards (SFAS) No. 5 "Accounting for Contingencies," or SFAS No. 114, "Accounting by Creditors for Impairment of a Loan."

The general allowance is determined by applying estimated loss factors to the credit exposures from outstanding loans. For commercial and commercial real estate loans, loss factors are applied based on internal risk grades of these loans. Many factors are considered when these grades are assigned to individual loans such as current and past delinquency, financial statements of the borrower, current net realizable value of collateral and the general economic environment and specific economic trends affecting the portfolio. For residential real estate, installment and other loans, loss factors are applied on a portfolio basis. Loss factors are based on the Corporation's historical loss experience and are reviewed for appropriateness on a quarterly basis, along with other factors affecting the collectibility of the loan portfolio.

Specific allowances are established for all classified loans when Management has determined that, due to identified significant conditions, it is probable that a loss has been incurred that exceeds the general allowance loss factor from these loans. The unallocated allowance recognizes the estimation risk associated with the allocated general and specific allowances and incorporates Management's evaluation of existing conditions that are not included in the allocated allowance determinations. These conditions are reviewed quarterly by Management and include general economic conditions, credit quality trends and internal loan review and regulatory examination findings

Management believes that it uses the best information available to determine the adequacy of the allowance for loan losses. However, future adjustments to the allowance may be necessary and the results of operations could be significantly and adversely affected if circumstances differ substantially from the assumptions used in making the determinations.

## - Income Taxes

The Corporation's income tax expense and related current and deferred tax assets and liabilities are presented as prescribed in SFAS No. 109 "Accounting for Income Taxes". SFAS No. 109 requires the periodic review and adjustment of tax assets and liabilities based on many assumptions. These assumptions include predictions as to the Corporation's future profitability, as well as potential changes in tax laws that could impact the deductibility of certain income and expense items. Since financial results could be significantly different than these estimates, future adjustments may be necessary to tax expense and related balance sheet accounts.

## New Accounting Pronouncements

Management is not aware of any proposed regulations or current recommendations by the Financial Accounting Standards Board or by regulatory authorities, which, if they were implemented, would have a material effect on the liquidity, capital resources, or operations of the

## FASB Statement No. 159 "The Fair Value Option for Financial Assets and Financial Liabilities"

In February 2007, the Financial Accounting Standards Board ("FASB") issued SFAS No. 159 "The Fair Value Option for Financial Assets and Financial Liabilities", which generally permits the measurement of selected eligible financial instruments at fair value at specified election dates ("SFAS 159"). The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. The provisions of this statement are effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. Early adoption was permitted as of the beginning of a fiscal year that begins on or before November 15, 2007, provided the entity also elects to apply the provisions of FASB Statement No. 157, Fair Value Measurements. The Corporation elected early adoption of SFAS 159 as of January 1, 2007 and has included disclosures in accordance with the requirements.

## FASB Statement No. 158, Employer's Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132R

In September 2006, the FASB issued Statement No. 158, "Employer’s Accounting for Defined Benefit Pension and Other Postretirement Plans", an amendment of FASB Statements No. 87, 88, 106, and 132R ("SFAS 158"). SFAS 158 requires an entity to recognize in its balance sheet the funded status of its defined benefit postretirement plans, measured as the difference between the fair value of the plan assets and the benefit obligation. SFAS 158 also requires an entity to recognize changes in the funded status of a defined benefit postretirement plan within accumulated other comprehensive income, net of tax, to the extent such changes are not recognized in earnings as components of periodic net benefit cost. SFAS 158 is effective as of the end of the fiscal year ending after December 15, 2006. The adoption of SFAS 158 did not have a material effect on our consolidated balance sheet, results of operations or cash flows.

## FASB Statement No. 156, Accounting for Servicing of Financial Assets, an Amendment of FAS 140.

In March 2006, the FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets, an amendment of FAS 140 "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities" ("SFAS 156"). SFAS 156 clarifies when to separately account for servicing rights, requires separately recognized servicing rights to be initially measured at fair value, and provides the option to subsequently account for those servicing rights either under the amortization method previously required under FAS 140 or at fair value. The provision of SFAS 156 is effective January 1, 2007. The Corporation has elected the amortization method. The adoption of SFAS 156 did not have a material effect on our consolidated balance sheet, results of operations or cash flows.

## FASB Statement No. 157, Fair Value Measurements

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS 157"), which addresses how companies should measure fair value when they are required to use a fair value measure for recognition or disclosure purposes under generally accepted accounting principles. The provisions of SFAS 157 are effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. Adoption of SFAS 157 was required effective January 1, 2007 as the Corporation elected early adoption of SFAS 159. Upon adoption of SFAS 159, the Corporation has developed a framework to measure the fair value of financial assets and financial liabilities and expanded disclosures in accordance with the requirements.

## ITEM 7A. Quantitative and Qualitative Disclosures About Market Risk.

## Risk Elements

Risk management is an essential aspect in operating a financial services company successfully and effectively. The most prominent risk exposures, for a financial services company, are credit, operational, interest rate, market, and liquidity risk. Credit risk involves the risk of uncollectible interest and principal balance on a loan when it is due. Fraud, legal and compliance issues, processing errors, technology and the related disaster recovery, and breaches in business continuation and internal controls are types of operational risks. Changes in interest rates affecting net interest income are considered interest rate risks. Market risk is the risk that a financial institution's earnings and capital or its ability to meet its business objectives are adversely affected by movements in market rates or prices. Such movements include fluctuations in interest rates, foreign exchange rates, equity prices that affect the changes in value of available-for-sale securities, credit spreads, and commodity prices. The inability to fund obligations due to investors, borrowers, or depositors is liquidity risk. For the Corporation, the dominant risks are market risk and credit risk.

## Credit Risk Management

Uniform underwriting criteria, ongoing risk monitoring and review processes, and well-defined, centralized credit policies dictate the management of credit risk for the Corporation. As such, credit risk is managed through the Bank’s allowance for loan loss policy which requires the loan officer, lending officers, and the loan review committee to manage loan quality. The Corporation's credit policies are reviewed and modified on an ongoing basis in order to remain suitable for the management of credit risks within the loan portfolio as conditions change. The Corporation
uses a loan rating system to properly classify and assess the credit quality of individual commercial loan transactions. The loan rating system is used to determine the adequacy of the allowance for loan losses for regulatory reporting purposes and to assist in the determination of the frequency of review for credit exposures.

The Corporation's progress in improving its credit quality in the commercial real estate development sector is reflected in a lower level of nonperforming loans at December 31, 2007 as compared to December 31, 2006. During 2006, weaker general economic conditions, especially in residential and commercial development lending, combined with the need to further strengthen underwriting and portfolio management controls resulted in higher levels of nonperforming loans and potential problem loans.

## Nonperforming Assets

Total nonperforming assets consist of nonperforming loans, loans which have been restructured, and other foreclosed assets. As such, a loan is considered nonperforming if it is 90 days past due and/or in Management's estimation the collection of interest on the loan is doubtful. Nonperforming loans no longer accrue interest and are accounted for on a cash basis. The classification of restructured loans involves the deterioration of a borrower's financial ability leading to original terms being favorably modified or either principal or interest being forgiven.

Nonperforming loans at December 31, 2007 were $\$ 10,831$ as compared to $\$ 12,812$ at December 31, 2006, a decrease of $\$ 1,981$. Of this total, commercial loans were $\$ 7,927$ as compared to $\$ 10,322$ at December 31, 2006. These are commercial loans that are primarily secured by real estate and, in some cases, by SBA guarantees, and have either been charged-down to their realizable value or a specific reserve has been established for any collateral short-fall. At December 31, 2007, construction and land development represented $\$ 2.8$ million of the total commercial loan nonperforming, with non-farm, non-residential representing about $\$ 4.1$ million, and the remaining being commercial and industrial. All nonperforming loans are being actively managed.

Management also monitors delinquency and potential commercial problem loans. Bank-wide delinquency at December 31, 2007 was $2.3 \%$ of total loans as compared to $2.9 \%$ at December 31, 2006. Total 30-90 day delinquency was unchanged at $0.9 \%$ of total loans between year-end 2006 and December 31, 2007. 30-90 day delinquency as a percent of loan type is under $1 \%$ for all loan types except loans to individuals which is $1.0 \%$ and non-farm, non-residential commercial real estate which was $1.4 \%$. The non-farm, non-residential ratio represents $\$ 3.9$ million of balances and is up about $\$ 2.6$ million since year-end 2006.

Other foreclosed assets were $\$ 2,478$ as of December 31, 2007, an increase of $\$ 1,189$ from December 31, 2006. The $\$ 2,478$ is comprised of nine commercial properties totaling $\$ 1,641$ and four 1-4 family residential properties totaling $\$ 837$. This compares to $\$ 344$ in 1-4 family residential properties with the remainder in commercial properties as of December 31, 2006.

Table 13 sets forth nonperforming assets for the period ended December 31, 2007.

## Table 13: Nonperforming Assets

|  | At December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 | 2004 | 2003 |
|  | (Dollars in thousands) |  |  |  |  |
| Commercial loans | \$ 7,927 | \$10,322 | \$5,129 | \$3,255 | \$4,104 |
| Real estate mortgage | 2,097 | 2,165 | 1,182 | 1,116 | 821 |
| Home equity lines of credit | 429 | 168 | 25 | 400 | 89 |
| Purchased installment | - | - | - | - | - |
| Installment loans | 378 | 157 | 158 | 150 | 140 |
| Total nonperforming loans | 10,831 | 12,812 | 6,494 | 4,921 | 5,154 |
| Other foreclosed assets | 2,478 | 1,289 | 432 | 420 | 589 |
| Total nonperforming assets | \$13,309 | \$14,101 | \$6,926 | \$5,341 | \$5,743 |
| Loans 90 days past due accruing interest | \$ - | \$ - | \$ - | \$ - | \$ 46 |
| Allowance for loan losses to nonperforming loans | 72.2\% | 57.0\% | 102.0\% | 150.1\% | 150.0\% |

## Provision and Allowance for Loan Losses

The allowance for loan losses is maintained by the Corporation at a level considered by Management to be adequate to cover probable credit losses inherent in the loan portfolio. The amount of the provision for loan losses charged to operating expenses is the amount necessary, in the estimation of Management, to maintain the allowance for loan losses at an adequate level. Management determines the adequacy of the allowance based upon past experience, changes in portfolio size and mix, relative quality of the loan portfolio and the rate of loan growth, assessments of
current and future economic conditions, and information about specific borrower situations, including their financial position and collateral values, and other factors, which are subject to change over time. While Management's periodic analysis of the allowance for loan losses may dictate portions of the allowance be allocated to specific problem loans, the entire amount is available for any loan charge-offs that may occur. Table 14 presents the detailed activity in the allowance for loan losses and related charge-off activity for the five years ended 2007.

Table14: Analysis of Allowance for Loan Losses

|  | Year Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 | 2004 | 2003 |
|  | (Dollars in thousands) |  |  |  |  |
| Balance at beginning of year | \$ 7,300 | \$ 6,622 | \$ 7,386 | \$ 7,730 | \$ 6,653 |
| Charge-offs: |  |  |  |  |  |
| Commercial | $(2,179)$ | $(1,120)$ | $(1,582)$ | $(1,619)$ | $(1,207)$ |
| Real estate mortgage | (304) | (171) | (28) | (21) | (1) |
| Home equity lines of credit | (61) | (81) | (146) | (109) | (22) |
| Purchased installment | (37) | (69) | (65) | - | - |
| Installment | (495) | (347) | (435) | (591) | (728) |
| DDA Overdrafts | (256) | (240) | - | - | - |
| Total charge-offs | $(3,332)$ | $(2,028)$ | $(2,256)$ | $(2,340)$ | (1,958) |
| Recoveries: |  |  |  |  |  |
| Commercial | 150 | 153 | 75 | 71 | 87 |
| Real estate mortgage | 21 | 9 | - | - | - |
| Home equity lines of credit | 25 | - | 1 | 1 | - |
| Purchased installment | - | - | 3 | - | - |
| Installment | 249 | 150 | 165 | 176 | 253 |
| DDA Overdrafts | 54 | 114 | - | - | - |
| Total Recoveries | 499 | 426 | 244 | 248 | 340 |
| Net Charge-offs | $(2,833)$ | (1,602) | $(2,012)$ | $(2,092)$ | $(1,618)$ |
| Provision for loan losses | 2,255 | 2,280 | 1,248 | 1,748 | 2,695 |
| Allowance from merger | 1,098 | - | - | - | - |
| Balance at end of year | $\underline{\text { \$7,820 }}$ | $\underline{\underline{\text { 7 7,300 }}}$ | $\underline{\underline{\$ 6,622}}$ | $\underline{\underline{\text { 7,386 }}}$ | \$7,730 |

The allowance for loan losses at December 31, 2007 was $\$ 7,820$ or $1.0 \%$ of outstanding loans, compared to $\$ 7,300$ or $1.2 \%$ of outstanding loans at December 31, 2006. The allowance for loan losses was $72.2 \%$ and $57.0 \%$ of nonperforming loans at December 31, 2007 and 2006, respectively.

Net charge-offs for the year ended December 31, 2007 were $\$ 2,833$, as compared to $\$ 1,602$ for the year ended December 31, 2006. Net charge-offs as a percent of average loans in 2007 was $0.4 \%$, as compared to $0.3 \%$ in 2006.

Direct deposit account overdrafts were charged to the allowance for loan losses for the first time in 2006 and accounted for $\$ 202$ and $\$ 126$, respectively, of the net charge-offs in 2007 and 2006. These charges were previously expensed directly to noninterest expense. For comparison purposes the net overdraft charge-offs expensed to noninterest expense in 2005 was \$31.

The provision charged to expense was $\$ 2,255$ for the year ended December 31, 2007 as compared to $\$ 2,280$ for the same period 2006 . The Company has experienced a decline in nonperforming loans and in substandard loans. The charge-offs have increased in 2007 as the level of problem loans is resolved and asset quality is stable at December 31, 2007. The resulting allowance for loan losses is, in the opinion of management, sufficient given its analysis of the information available about the portfolio at December 31, 2007. Management continues to work toward prompt resolution of nonperforming loan situations and to adjust underwriting standards as conditions warrant.

## Market Risk Management

The Corporation manages market risk through its Asset/Liability Management Committee ("ALCO") at the Bank level governed by policies set
forth and established by the Board of Directors. This committee assesses interest rate risk exposure through two primary measures: rate sensitive assets divided by rate sensitive liabilities and earnings-at-risk simulation of net interest income over the one year planning cycle and the longer term strategic horizon in order to provide a stable and steadily increasing flow of net interest income.

The difference between a financial institution's interest rate sensitive assets and interest rate sensitive liabilities is referred to as the interest rate gap. An institution that has more interest rate sensitive assets than interest rate sensitive liabilities in a given period is said to be asset sensitive or has a positive gap. This means that if interest rates rise a corporation's net interest income may rise and if interest rates fall its net interest income may decline. If interest sensitive liabilities exceed interest sensitive assets then the opposite impact on net interest income may occur. The usefulness of the gap measure is limited. It is important to know the gross dollars of assets and liabilities that may re-price in various time horizons, but without knowing the frequency and basis of the potential rate changes the predictive power of the gap measure is limited.

Two more useful tools in managing market risk are earnings-at-risk simulation and economic value of equity simulation. An earnings-at-risk analysis is a modeling approach that combines the repricing information from gap analysis, with forecasts of balance sheet growth and changes in future interest rates. The result of this simulation provides management with a range of possible net interest margin outcomes. Trends that are identified in earnings-at-risk simulation can help identify product and pricing decisions that can be made currently to assure stable net interest income performance in the future. At December 31, 2007, a "shock" treatment of the balance sheet, in which a parallel shift in the yield curve occurs and all rates increase immediately, indicates that in a +200 basis point shock, net interest income would increase $\$ 567$, or $1.9 \%$, and in a -200 basis point shock, net interest income would decrease $\$ 807$, or $2.7 \%$. The reason for the lack of symmetry in these results is the implied floors in many of the Corporation's core funding which limits their downward adjustment from current offering rates. This analysis is done to describe a best or worst case scenario. Factors such as non-parallel yield curve shifts, management pricing changes, customer preferences and other factors are likely to produce different results.

The economic value of equity approach measures the change in the value of the Corporation's equity as the value of assets and liabilities on the balance sheet change with interest rates. At December 31, 2007, this analysis indicated that a +200 basis point change in rates would reduce the value of the Corporation's equity by $16.7 \%$ while a - 200 basis point change in rates would increase the value of the Corporation's equity by $17.4 \%$.

## 32

## Table 15: GAP Analysis:

|  | Under 3 <br> Months | At December 31, 2007 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $3 \text { to } 12$ <br> Months | 1 to 3 Years | 3-5 Years | 5-15 Years | After 15 <br> Years | Total |
|  | (Dollars in thousands) |  |  |  |  |  |  |
| Earning Assets: |  |  |  |  |  |  |  |
| Securities and short-term investments | \$ 20,131 | \$ 31,190 | \$ 35,612 | \$ 47,593 | \$ 48,082 | \$ - | \$182,608 |
| Trading securities | 33,402 | - | - | - | - |  | 33,402 |
| Loans | 364,051 | 52,028 | 100,539 | 129,804 | 111,242 | 658 | 758,322 |
| Total earning assets | \$417,584 | \$ 83,218 | \$ 136,151 | \$177,397 | \$159,324 | \$ 658 | \$974,332 |
|  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |
| Consumer time deposits | \$146,731 | \$247,198 | \$ 39,028 | \$ 3,866 | \$ | \$ | \$436,823 |
| Money Market deposits | 129,961 | - | - | - | - | - | 129,961 |
| Savings deposits | - | - | 81,293 | - | - | - | 81,293 |
| Interest-bearing demand deposits | - | - | 120,052 | - | - | - | 120,052 |
| Short-term borrowings | 7,701 | 23,102 | - | - | - | - | 30,803 |
| Long-term debt | - | - | 10,830 | - | 2,574 | 20,600 | 34,004 |
| Fed Funds, Repos, Other | 42,105 | - | - | - | - | - | 42,105 |
| Total interest-bearing liabilities | \$326,498 | \$270,300 | \$ 251,203 | \$ 3,866 | \$ 2,574 | \$20,600 | \$875,041 |
|  |  |  |  |  |  |  |  |
| Cumulative interest rate gap | \$ 91,086 | \$ $(95,996)$ | \$(211,048) | \$ $(37,518)$ | \$119,233 | \$99,291 |  |
| RSA/RSL | 128\% | 84.0\% | 75.0\% | 96.0\% | 114.0\% | 111.0\% | - |

At December 31, 2006

| Under 3 | 3 to 12 |  |  |  | After 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Months | Months | 1 to 3 Years | 3-5 Years | 5-15 Years | Years | Total |

(Dollars in thousands)

## Earning Assets:

Securities and short-term

| investments | $\$ 17,660$ | $\$ 21,560$ | $\$ 62,367$ | $\$ 34,578$ | $\$ 25,529$ | $\$$ | - | $\$ 161,694$ |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Loans | $\underline{381,679}$ | $\underline{32,051}$ | $\underline{53,691}$ | $\underline{84,230}$ | $\underline{76,131}$ |  | 551 | $\underline{628,333}$ |
| Total earning assets | $\underline{\$ 399,339}$ | $\underline{\$ 53,611}$ | $\underline{\$ 116,058}$ | $\underline{\$ 118,808}$ | $\underline{\$ 101,660}$ | $\underline{\$}$ | 551 | $\underline{\$ 790,027}$ |


| Consumer time deposits | \$102,938 | \$190,743 | \$ 48,654 | \$ | 5,309 | \$ | - | \$ | - | \$347,644 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money Market deposits | 109,774 | - | - |  | - |  | - |  | - | 109,774 |
| Savings deposits | - | - | 80,086 |  | - |  | - |  | - | 80,086 |
| Interest-bearing demand deposits | - | - | 88,540 |  | - |  | - |  | - | 88,540 |
| Short-term borrowings | 3,750 | 11,250 | - |  | - |  | - |  | - | 15,000 |
| Long-term debt | - | - | 18,006 |  | 2,000 |  | 80 |  | - | 20,086 |
| Fed Funds, Repos, Other | 22,163 | - | - |  | - |  | - |  | - | 22,163 |
| Total interest-bearing liabilities | \$238,625 | \$201,993 | \$ 235,286 | \$ | 7,309 | \$ | 80 | \$ | - | \$683,293 |
|  |  |  |  |  |  |  |  |  |  |  |
| Cumulative interest rate gap | \$160,715 | \$ 12,332 | \$(110,895) | \$ | 604 |  |  |  |  |  |
| RSA/RSL | 167\% | 103.0\% | 84.0\% |  | 100.0\% |  | 5.0\% |  | 5.0\% |  |

## Item 8. Financial Statements and Supplementary Data.

## Table of Contents

Report of Independent Registered Public Accounting Firm ..... 35
Consolidated Balance Sheets as of December 31, 2007 and 2006 ..... 37
Consolidated Statements of Income for the Years Ended December 31, 2007, 2006 and 2005 ..... 38
Consolidated Statements of Shareholders' Equity for the Years Ended December 31, 2007, 2006 and 2005 ..... 39
Consolidated Statements of Cash Flows for the Years Ended December 31, 2007, 2006 and 2005 ..... 40
Notes to Consolidated Financial Statements December 31, 2007, 2006 and 2005 ..... 41

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders
LNB Bancorp, Inc.

We have audited the accompanying consolidated balance sheet of LNB Bancorp, Inc. as of December 31, 2007 and 2006, and the related consolidated statements of income, shareholders’ equity, and cash flows for each of the years then ended. We also have audited the Company's internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying financial statements. Our responsibility is to express an opinion on these financial statements and an opinion on the company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of LNB Bancorp, Inc. as of December 31, 2007 and 2006, and the consolidated results of its operations and its cash flows for each of the years then ended in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, LNB Bancorp, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

## Anent in new, Bose

March 11, 2008
Auburn Hills, Michigan

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders
LNB Bancorp, Inc.:

We have audited the accompanying consolidated statements of income, shareholders’ equity and cash flows of LNB Bancorp, Inc. and subsidiaries (Company) for the year ended December 31, 2005. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated results of operations and cash flows of LNB Bancorp, Inc. and subsidiaries for the year ended December 31, 2005 in conformity with U.S. generally accepted accounting principles.


Cleveland, Ohio
March 13, 2006

## CONSOLIDATED BALANCE SHEETS

$\frac{\text { At December 31, }}{2007} \frac{2006}{\text { (Dollars in thousands }}$
except share amounts)

| ASSETS |  |  |
| :---: | :---: | :---: |
| Cash and due from Banks (Note 3) | \$ 23,523 | \$ 29,122 |
| Securities: (Note 5) |  |  |
| Trading securities, at fair value | 33,402 | - |
| Available for sale, at fair value | 179,424 | 155,810 |
| Federal Home Loan Bank and Federal Reserve Bank Stock | 4,579 | 3,248 |
| Total securities | 217,405 | 159,058 |
| Loans held for sale | 4,724 | - |
| Loans: |  |  |
| Portfolio loans | 753,598 | 628,333 |
| Allowance for loan losses (Note 7) | $(7,820)$ | $(7,300)$ |
| Net loans | 745,778 | 621,033 |
| Bank premises and equipment, net (Note 8) | 13,328 | 12,599 |
| Other real estate owned | 2,478 | 1,289 |
| Bank owned life insurance | 15,487 | 14,755 |
| Goodwill, net (Note 4) | 21,570 | 2,827 |
| Intangible assets, net (Note 4) | 1,280 | 79 |
| Accrued interest receivable | 4,074 | 3,939 |
| Other assets (Note 13) | 6,998 | 6,397 |
| Total Assets | $\underline{\text { \$1,056,645 }}$ | $\underline{\underline{\$ 851,098}}$ |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Deposits (Note 9) |  |  |
| Demand and other noninterest-bearing | \$ 88,812 | \$ 91,216 |
| Savings, money market and interest-bearing demand | 331,306 | 278,401 |
| Certificates of deposit | 436,823 | 347,644 |
| Total deposits | 856,941 | 717,261 |
| Short-term borrowings (Note 10) | 42,105 | 22,163 |
| Federal Home Loan Bank advances (Note 11) | 44,207 | 35,086 |
| Junior subordinated debentures (Note 12) | 20,620 | - |
| Accrued interest payable | 4,620 | 3,698 |
| Accrued taxes, expenses and other liabilities (Note 13) | 5,499 | 4,193 |
| Total Liabilities | 973,992 | 782,401 |
| Shareholders' Equity (Notes 14 and 15) |  |  |
| Common stock, par value $\$ 1$ per share, authorized $15,000,000$ shares, issued 7,623,857 shares at December 31, 2007 and 6,771,867 at December 31,2006 | 7,624 | 6,772 |
| Preferred Shares, Series A Voting, no par value, authorized 750,000 shares, none issued at December 31, 2007 and 2006 | - | - |
| Additional paid-in capital | 37,712 | 26,382 |
| Retained earnings | 42,951 | 43,728 |
| Accumulated other comprehensive income (loss) | 458 | $(2,093)$ |
| Treasury shares at cost, 328,194 shares at December 31, 2007 and at December 31, 2006 | $(6,092)$ | $(6,092)$ |
| Total Shareholders' Equity | 82,653 | 68,697 |
| Total Liabilities and Shareholders' Equity | $\underline{\underline{\text { 1,056,645 }}}$ | $\underline{\$ 851,098}$ |

See accompanying notes to consolidated financial statements.
(Dollars in thousands except share

| Interest Income |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans | \$ | 49,889 | \$ | 42,800 | \$ | 38,145 |
| Securities: |  |  |  |  |  |  |
| U.S. Government agencies and corporations |  | 7,588 |  | 5,699 |  | 4,487 |
| State and political subdivisions |  | 606 |  | 464 |  | 439 |
| Other debt and equity securities |  | 285 |  | 202 |  | 224 |
| Federal funds sold and short-term investments |  | 394 |  | 77 |  | 137 |
| Total interest income |  | 58,762 |  | 49,242 |  | 43,432 |
| Interest Expense |  |  |  |  |  |  |
| Deposits |  | 25,535 |  | 18,145 |  | 10,913 |
| Federal Home Loan Bank advances |  | 1,555 |  | 1,585 |  | 1,862 |
| Short-term borrowings |  | 1,088 |  | 905 |  | 627 |
| Junior subordinated debenture |  | 914 |  | - |  | - |
| Total interest expense |  | 29,092 |  | 20,635 |  | 13,402 |
| Net Interest Income |  | 29,670 |  | 28,607 |  | 30,030 |
| Provision for Loan Losses (Note 7) |  | 2,255 |  | 2,280 |  | 1,248 |
| Net interest income after provision for loan losses |  | 27,415 |  | 26,327 |  | 28,782 |
| Noninterest Income |  |  |  |  |  |  |
| Investment and trust services |  | 2,170 |  | 2,079 |  | 1,940 |
| Deposit service charges |  | 4,725 |  | 4,533 |  | 4,219 |
| Other service charges and fees |  | 2,339 |  | 1,948 |  | 1,895 |
| Mortgage banking revenue |  | - |  | - |  | 959 |
| Income from bank owned life insurance |  | 732 |  | 739 |  | 600 |
| Other income |  | 396 |  | 215 |  | 479 |
| Total fees and other income |  | 10,362 |  | 9,514 |  | 10,092 |
| Securities gains (losses), net |  | 274 |  | - |  | 173 |
| Gains on sale of loans |  | 766 |  | - |  | 132 |
| Gains (loss) on sale of other assets, net |  | 97 |  | 237 |  | (20) |
| Total noninterest income |  | 11,499 |  | 9,751 |  | 10,377 |
| Noninterest Expense |  |  |  |  |  |  |
| Salaries and employee benefits (Notes 18 \& 19) |  | 15,708 |  | 14,894 |  | 15,057 |
| Furniture and equipment |  | 3,515 |  | 2,984 |  | 3,001 |
| Net occupancy (Note 8) |  | 2,256 |  | 1,905 |  | 1,830 |
| Outside services |  | 1,815 |  | 1,609 |  | 1,925 |
| Marketing and public relations |  | 1,116 |  | 1,279 |  | 1,249 |
| Supplies, postage and freight |  | 1,357 |  | 1,236 |  | 1,245 |
| Telecommunications |  | 849 |  | 751 |  | 1,167 |
| Ohio Franchise tax |  | 788 |  | 817 |  | 772 |
| Intangible asset amortization |  | 167 |  | 113 |  | 113 |
| Electronic banking expenses |  | 210 |  | 618 |  | 542 |
| Loan and Collection Expense |  | 758 |  | 768 |  | 836 |
| Other expense |  | 3,212 |  | 2,011 |  | 2,530 |
| Total noninterest expense |  | 31,751 |  | 28,985 |  | 30,267 |
| Income before income tax expense |  | 7,163 |  | 7,093 |  | 8,892 |
| Income tax expense (Note 13) |  | 1,651 |  | 1,669 |  | 2,479 |
| Net Income | \$ | 5,512 | \$ | 5,424 | \$ | 6,413 |
| Net Income Per Common Share |  |  |  |  |  |  |
| Basic | \$ | 0.79 | \$ | 0.84 | \$ | 0.97 |
| Diluted |  | 0.79 |  | 0.84 |  | 0.97 |
| Dividends declared |  | 0.72 |  | 0.72 |  | 0.72 |

## Average Common Shares Outstanding

| Basic | $\mathbf{6 , 9 9 2 , 2 1 5}$ | $6,461,892$ |
| :--- | :--- | :--- |
| Diluted | $\mathbf{6 , 9 9 2 , 2 1 5}$ | $6,462,094$ |
| $6,612,803$ |  |  |

## See accompanying notes to consolidated financial statements

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS’ EQUITY

|  |  |  |
| :--- | :---: | :---: | :---: | :---: |

## CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Operating Activities |  |  |  |
| Net income | \$ 5,512 | \$ 5,424 | \$ 6,413 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |  |
| Provision for loan losses | 2,255 | 2,280 | 1,248 |
| Depreciation and amortization | 1,730 | 1,631 | 1,776 |
| Amortization of premiums and discounts | (16) | 305 | 999 |
| Amortization of intangibles | 167 | 113 | 113 |
| Amortization of mortgage servicing rights | 153 | 51 | 56 |
| Impairment of goodwill | - | - | 311 |
| Amortization of deferred loan fees | 264 | 73 | 297 |
| Federal deferred income tax expense (benefit) | 182 | (558) | 291 |
| Issuance of stock under employment agreement | - | - | 97 |
| Securities gains, net | (274) | - | (173) |
| Share-based compensation expense, net of tax | 58 | 48 | - |
| Net gain from loan sales | (766) | - | (132) |
| Net (gain) loss on sale of other assets | (97) | (237) | 20 |
| Net increase in accrued interest receivable and other assets | $(4,257)$ | $(2,881)$ | $(1,582)$ |
| Net decrease in accrued interest payable, taxes and other liabilities | 2,152 | 1,846 | 1,370 |
| Net cash provided by operating activities | 7,063 | 8,095 | 11,104 |
| Investing Activities |  |  |  |
| Purchase of available-for-sale securities | $(109,044)$ | $(36,963)$ | $(39,198)$ |
| Proceeds from sales of available-for-sale securities | - | - | 26,343 |
| Proceeds from maturities of available-for-sale securities | 40,042 | 33,753 | 4,576 |
| Purchase of trading securities | $(65,082)$ | - | - |
| Proceeds from sale of trading securities | 79,632 | - | - |
| Purchase of Federal Reserve Bank Stock | (836) | - | - |
| Purchase of Federal Home Loan Bank Stock | (495) | (173) | (210) |
| Redemption of Federal Home Loan Bank Stock | - | 570 | 598 |
| Acquisition, net of cash and cash equivalents acquired | 7,212 | - | - |
| Net increase in loans made to customers | $(38,909)$ | $(41,519)$ | $(23,529)$ |
| Proceeds from the sale of other real estate owned | 1,139 | 1,487 | 692 |
| Purchase of bank premises and equipment | $(2,889)$ | $(2,417)$ | $(1,191)$ |
| Proceeds from sale of bank premises and equipment | 15 | 668 | 55 |
| Net cash used in investing activities | $(89,215)$ | $(44,594)$ | $(31,864)$ |
| Financing Activities |  |  |  |
| Net increase (decrease) in demand and other noninterest-bearing | $(11,751)$ | 3,619 | $(8,683)$ |
| Net increase (decrease) in savings, money market and interestbearing demand | $(2,358)$ | 12,570 | $(14,338)$ |
| Net increase in certificates of deposit | 51,920 | 60,856 | 57,694 |
| Net increase (decrease) in short-term borrowings | 18,222 | $(10,453)$ | 997 |
| Proceeds from loan sales | - | - | 4,574 |
| Proceeds from Federal Home Loan Bank advances | 233,450 | 287,000 | 148,000 |
| Prepayment of Federal Home Loan Bank advances | $(228,453)$ | $(305,810)$ | $(163,400)$ |
| Purchase of treasury stock | - | $(1,443)$ | $(2,219)$ |
| Proceeds from issuance of junior subordinated debentures | 20,620 | - | - |
| Dividends paid | $(5,097)$ | $(4,641)$ | $(4,760)$ |
| Net cash provided by financing activities | 76,553 | 41,698 | 17,865 |
| Net increase (decrease) in cash and cash equivalents | $(5,599)$ | 5,199 | $(2,895)$ |


| Cash and cash equivalents, January 1 | 29,122 |  | 23,923 |  | 26,818 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents, December 31 | \$ | 23,523 | \$ | 29,122 | \$ | 23,923 |
| Supplemental cash flow information |  |  |  |  |  |  |
| Interest paid | \$ | 28,170 | \$ | 19,335 | \$ | 12,448 |
| Income taxes paid |  | 1,968 |  | 2,768 |  | 2,355 |
| Transfer of loans to other real estate owned |  | 2,667 |  | 2,548 |  | 704 |

See accompanying notes to consolidated financial statements

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands except per share amounts)

## (1) Summary of Significant Accounting Policies

## Basis of Presentation

The consolidated financial statements include the accounts of LNB Bancorp, Inc. (the "Corporation") and its wholly-owned subsidiary, The Lorain National Bank (the "Bank"). The consolidated financial statements also include the accounts of North Coast Community Development Corporation which is a wholly-owned subsidiary of the Bank. All intercompany transactions and balances have been eliminated in consolidation.

## Use of Estimates

LNB Bancorp Inc. prepares its financial statements in conformity with U.S. generally accepted accounting principles (GAAP). As such, GAAP requires the Corporation's management ("Management") to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the reporting period. Actual results could differ from those estimates. Areas involving the use of Management's estimates and assumptions include the allowance for loan losses, the realization of deferred tax assets, fair values of certain securities, net periodic pension expense, and accrued pension costs recognized in the Corporation's consolidated financial statements. Estimates that are more susceptible to change in the near term include the allowance for loan losses and the fair value of certain securities.

## Segment Information

The Corporation’s activities are considered to be a single industry segment for financial reporting purposes. LNB Bancorp, Inc. is a financial holding company engaged in the business of commercial and retail banking, investment management and trust services, title insurance, and insurance with operations conducted through its main office and banking centers located throughout Lorain, eastern Erie, western Cuyahoga, and Summit counties of Ohio. This market provides the source for substantially all of the Bank's deposit, loan and trust activities and title insurance and insurance activities. The majority of the Bank's income is derived from a diverse base of commercial, mortgage and retail lending activities and investments.

## Statement of Cash Flows

For purposes of reporting in the Consolidated Statements of Cash Flows, cash and cash equivalents include currency on hand, amounts due from banks, Federal funds sold, and securities purchased under resale agreements. Generally, Federal funds sold and securities purchased under resale agreements are for one day periods.

## Securities

Securities that are bought and held for the sole purpose of being sold in the near term are deemed trading securities with any related unrealized gains and losses reported in earnings. LNB Bancorp, Inc. held trading securities as of December 31, 2007 and did not hold any trading securities as of December 31, 2006. Securities that the Corporation has a positive intent and ability to hold to maturity are classified as held to maturity. As of December 31, 2007 and December 31, 2006, LNB Bancorp, Inc. did not hold any securities classified as held to maturity. Securities that are not classified as trading or held to maturity are classified as available for sale. Securities classified as available for sale are carried at their fair value with unrealized gains and losses, net of tax, included as a component of accumulated other comprehensive income, net of tax. A decline in the fair value of securities below cost that is deemed other than temporary is charged to earnings, resulting in establishment of a new cost basis for the security. Interest and dividends on securities, including amortization of premiums and accretion of discounts using the effective interest method over the period to maturity or call, are included in interest income.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

Federal Reserve Bank (FRB) and Federal Home Loan Bank (FHLB) Stock

These stocks are required investments for institutions that are members of the Federal Reserve and Federal Home Loan Bank systems. The required investment in the common stock is based on a predetermined formula. These stocks are recorded at redemption value which approximates fair value.

## Loans held for sale

Held for sale loans are carried at the lower of amortized cost or estimated fair value, determined on an aggregate basis for each type of loan. Net unrealized losses are recognized by charges to income. Gains and losses on loan sales (sales proceeds minus carrying value) are recorded in noninterest income.

## Loans

Loans are reported at the principal amount outstanding, net of unearned income and premiums and discounts. Loans acquired through business combinations are valued at fair market value on or near the date of acquisition. The difference between the principal amount outstanding and the fair market valuation is amortized over the aggregate average life of each class of loan. Unearned income includes deferred fees, net of deferred direct incremental loan origination costs. Unearned income is amortized to interest income, over the contractual life of the loan, using the interest method. Deferred direct loan origination fees and costs are amortized to interest income, over the contractual life of the loan, using the interest method.

Loans are generally placed on nonaccrual status when they are 90 days past due for interest or principal or when the full and timely collection of interest or principal becomes uncertain. When a loan has been placed on nonaccrual status, the accrued and unpaid interest receivable is reversed against interest income. Generally, a loan is returned to accrual status when all delinquent interest and principal becomes current under the terms of the loan agreement and when the collectibility is no longer doubtful.

A loan is impaired when full payment under the original loan terms is not expected. Impairment is evaluated in total for smaller-balance loans of similar nature such as real estate mortgages and installment loans, and on an individual loan basis for commercial loans that are graded substandard. Factors considered by Management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis. If a loan is impaired, a portion of the allowance may be allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral.

## Allowance for Loan Losses

The allowance for loan losses is Management's estimate of credit losses inherent in the loan portfolio at the balance sheet date. Management's determination of the allowance, and the resulting provision, is based on judgments and assumptions, including general economic conditions, loan portfolio composition, loan loss experience, Management's evaluation of credit risk relating to pools of loan and individual borrowers, sensitivity analysis and expected loss models, value of underlying collateral, and observations of internal loan review staff or banking regulators.

The provision for loan losses is determined based on Management's evaluation of the loan portfolio and the adequacy of the allowance for loan losses under current economic conditions and such other factors which, in Management's judgment, deserve current recognition. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Corporation's allowance for loan losses. Such agencies may require the Corporation to recognize additions to the allowance for loan losses based on their judgments about information available to them at the time of their examinations.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

## (Dollars in thousands except per share amounts)

## Servicing

Servicing assets are recognized as separate assets when rights are acquired through sale of financial assets. Capitalized servicing rights are reported in other assets and are amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to amortized cost. Impairment is determined by stratifying rights by predominant characteristics, such as interest rates and terms. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. Impairment is recognized through a valuation allowance for an individual stratum, to the extent that fair value is less than the capitalized amount for the stratum.

Bank premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed generally on the straight-line method over the estimated useful lives of the assets. Upon the sale or other disposition of assets, the cost and related accumulated depreciation are retired and the resulting gain or loss is recognized. Maintenance and repairs are charged to expense as incurred, while renewals and improvements are capitalized. Software costs related to externally developed systems are capitalized at cost less accumulated amortization. Amortization is computed on the straight-line method over the estimated useful life.

## Goodwill and Core Deposit Intangibles

Intangible assets arise from acquisitions and include goodwill and core deposit intangibles. Goodwill is the excess of purchase price over the fair value of identified net assets in acquisitions. Core deposit intangibles represent the value of depositor relationships purchased. The Corporation follows Statement of Financial Accounting Standards (SFAS) No. 142, "Goodwill and Other Intangible Assets" and SFAS No. 147 "Acquisitions of Certain Financial Institutions". Goodwill is tested at least annually for impairment.

Core deposit intangible assets are amortized using the straight-line method over ten years and are subject to annual impairment testing.

## Other Real Estate Owned

Other real estate owned (OREO) represent properties acquired through customer loan default. Real estate and other tangible assets acquired through foreclosure are carried as OREO on the Consolidated Balance Sheet at fair value, net of estimated costs to sell, not to exceed the cost of property acquired through foreclosure.

## Investment and Trust Services Assets and Income

Property held by the Corporation in fiduciary or agency capacity for its customers is not included in the Corporation's financial statements as such items are not assets of the Corporation. Income from the Investment and Trust Services Division is reported on an accrual basis.

## Income Taxes

The Corporation and its wholly-owned subsidiary file a consolidated Federal income tax return. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be removed or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is recorded when necessary to reduce deferred tax assets to amounts which are deemed more likely than not to be realized.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

## Comprehensive Income

The Corporation displays the accumulated balance of other comprehensive income as a separate component of shareholders' equity.

## (2) Earnings Per Share

Basic earnings per share are computed by dividing income available to common shareholders by the weighted average number of shares outstanding during the year. Diluted earnings per share is computed based on the weighted average number of shares outstanding plus the effects of dilutive stock options outstanding during the year. Basic and diluted earnings per share are calculated as follows:

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands except per share amounts) |  |  |
| Weighted average shares outstanding used in Basic Earnings per Share | 6,992,215 | 6,461,892 | 6,612,803 |
| Dilutive effect of incentive stock options | - | 202 | 49 |
| Weighted average shares outstanding used in |  |  |  |
| Diluted Earnings Per Share | 6,992,215 | 6,462,094 | 6,612,852 |
| Net Income | \$ 5,512 | \$ 5,424 | \$ 6,413 |


| Basic Earnings Per Share | \$ | 0.79 | \$ | 0.84 | \$ | 0.97 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted Earnings Per Share | \$ | 0.79 | \$ | 0.84 | \$ | 0.97 |

The dilutive effect of incentive stock options for the year ended December 31, 2006 was 202. All outstanding options were anti-dilutive for the year ended December 31, 2007.

## (3) Cash and Due from Banks

Federal Reserve Board regulations require the Bank to maintain reserve balances on deposits with the Federal Reserve Bank of Cleveland. The average required reserve balance was $\$ 5,840$ and $\$ 12,834$ during 2007 and 2006. The required ending reserve balance was $\$ 500$ on December 31, 2007 and $\$ 12,692$ on December 31, 2006.

## (4) Goodwill and Intangible Assets

On May 10, 2007, LNB Bancorp, Inc. completed the acquisition of Morgan Bancorp, Inc., of Hudson, Ohio and its wholly-owned subsidiary, Morgan Bank, NA. Under the terms of the transaction, the Corporation acquired all of the outstanding stock of Morgan Bancorp, Inc. in a stock and cash merger transaction valued at $\$ 27,864$. The acquisition was accounted for using the purchase method of accounting, and accordingly, the purchase price was allocated to the assets purchased and the liabilities assumed based upon the estimated fair values at the date of acquisition. The purchase accounting fair values are being amortized under various methods and over the lives of the corresponding assets and liabilities. Goodwill recorded for the acquisition amounted to $\$ 18,743$. Goodwill is not deductible for tax purposes. The Corporation recorded $\$ 1,367$ in core deposit intangibles related to the acquisition of Morgan Bank, NA. These core deposit intangibles were amortized $\$ 88$ in the period since acquisition to December 31, 2007.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) (Dollars in thousands except per share amounts)

The estimated fair values of significant assets purchased and liabilities assumed related to the acquisition of Morgan Bank, NA were as follows:

|  | (Dollars in Thousands) |
| :--- | ---: |
| Cash | $\mathbf{2 0 , 6 5 2}$ |
| Loans, net of reserve for loan losses | $\mathbf{9 2 , 0 1 9}$ |
| Bank premises and equipment, net | $\mathbf{7 3 1}$ |
| Acquisition intangibles | $\mathbf{2 0 , 1 1 0}$ |
| Deposits | $\mathbf{1 0 1 , 8 7 0}$ |
| Short term borrowings | $\mathbf{1 , 7 2 0}$ |
| FHLB borrowings | $\mathbf{4 , 1 2 4}$ |

The consolidated statements of income reflect the operating results of the Morgan Bank division since the effective date of the acquisition. The following table presents pro forma information for the years ended December 31, 2007 and 2006 as if the acquisition of Morgan Bancorp, Inc. had occurred at the beginning of the years presented. The pro forma information includes adjustments for the amortization of core deposit intangibles arising from the transaction, the elimination of acquisition related expenses and the related income tax effects. The pro forma financial information is not necessarily indicative of the results of operations as they would have been, had the transaction been effected on the assumed dates.

## Consolidated Pro forma Statement of Income

|  | Year ended December 31, |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
|  | (Dollars in thousands excep per share amounts) |  |
| Total interest income | \$ 61,335 | \$ 56,081 |
| Noninterest income | 11,639 | 11,437 |
| Net Income | \$ 3,852 | \$ 6,006 |
| Net income per common share |  |  |
| Basic | \$ 0.54 | \$ . 82 |
| Diluted | \$ 0.54 | \$ . 82 |

The loss recorded on the Morgan Bancorp, Inc. statement of income for the period ended May 10, 2007 included loss on sale of securities of $\$ 739$, and other employee expenses not previously accrued.

The Corporation recorded core deposit intangibles in 1997, related to the acquisition of three branch offices from another bank. These core deposit intangibles were fully amortized during the third quarter of 2007. Core deposit intangibles are amortized over their estimated useful life of 10 years. A summary of core deposit intangible assets, including those from the Morgan acquisition, follows:

|  | At December 31, |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
|  | (Dollars in thousands) |  |
| Core deposit intangibles | \$2,655 | \$1,287 |
| Less: accumulated amortization | 1,375 | 1,208 |
| Carrying value of core deposit intangibles | $\underline{\underline{\text { 1,280 }}}$ | \$ 79 |

The Corporation assesses goodwill for impairment annually and more frequently in certain circumstances. Goodwill was assessed at a reporting unit level by applying a fair-value based test using discounted estimated future net cash flows.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

Amortization expense for intangible assets was $\$ 167, \$ 113$ and $\$ 113$ for the years ended December 31, 2007, 2006 and 2005, respectively. The following table shows the estimated future amortization expense for amortizable intangible assets based on existing asset balances and the interest rate environment as of December 31, 2007. The Company's actual amortization expense in any given period may be significantly different from the estimated amounts depending upon the addition of new intangible assets, changes in mortgage interest rates, prepayment rates and market conditions.

| Core Deposits Intangibles |  |  |
| :--- | ---: | ---: |
| 2008 | (Dollars in thousands) |  |
| 2009 | $\$ 137$ |  |
| 2010 | 137 |  |
| 2011 | 137 |  |
| 2012 | 137 |  |
| 2013 and beyond | 137 |  |
|  |  | 595 |

## (5) Securities

The amortized cost, gross unrealized gains and losses and fair values of securities at December 31, 2007 and 2006 follows:

|  | At December 31, 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized <br> Cost | Unrealized Gains | Unrealized <br> Losses | Fair <br> Value |
|  | (Dollars in thousands) |  |  |  |
| Securities available for sale: |  |  |  |  |
| U.S. Government agencies and corporations | \$ 90,046 | \$ 992 | \$ (87) | \$ 90,951 |
| Mortgage backed securities | 72,534 | 585 | (100) | 73,019 |
| State and political subdivisions | 14,961 | 294 | (33) | 15,222 |
| Equity securities | 152 | 80 | - | 232 |
| Total Securities | $\underline{\underline{\text { 177,693 }}}$ | $\underline{\text { \$1,951 }}$ | \$(220) | $\underline{\underline{\text { 179,424 }}}$ |
|  |  | At December 31, 2006 |  |  |
|  | $\begin{gathered} \text { Amortized } \\ \text { Cost } \\ \hline \end{gathered}$ | Unrealized <br> Gains | $\begin{gathered} \text { Unrealized } \\ \text { Losses } \\ \hline \end{gathered}$ | Fair <br> Value |


| U.S. Government agencies and corporations |  | \$ 75,193 | \$ 4 | \$ (969) | \$ 74,228 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage backed securities |  | 71,439 | 21 | $(1,767)$ | 69,693 |
| State and political subdivisions |  | 11,494 | 308 | (35) | 11,767 |
| Equity securities |  | 52 | 70 | - | 122 |
| Total Securities |  | $\underline{\underline{\$ 158,178}}$ | \$403 | \$(2,771) | \$155,810 |
|  | Trading Securities held at December 31, 2007 |  |  |  |  |
|  | Cost | Aggregate Unrealized <br> Gains recorded to income | Aggrega <br> Losses rec | Unrealized <br> rded to income | Fair <br> Value |
|  | (Dollars in thousands) |  |  |  |  |
| Trading Securities | \$33,388 | \$14 |  | \$- | \$33,402 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

The amortized cost, fair value and weighted average yield of available for sale debt securities by contractual maturity date at December 31, 2007 follows:

|  | At December 31, 2007 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Within } \\ & 1 \text { Year } \\ & \hline \end{aligned}$ | $\begin{gathered} 1 \text { to } \\ 5 \text { Years } \\ \hline \end{gathered}$ | $\begin{gathered} 5 \text { to } \\ 10 \text { Years } \\ \hline \end{gathered}$ | $\begin{gathered} \text { After } \\ 10 \text { Years } \\ \hline \end{gathered}$ | Total | Weighted <br> Average <br> Yield |
|  | (Dollars in thousands) |  |  |  |  |  |
| U.S. Government agencies and corporations | \$34,002 | \$56,044 | \$ - | \$ - | \$ 90,046 | 4.91\% |
| Mortgage backed securities | - | 12,977 | 4,888 | 54,669 | 72,534 | 5.28 |
| State and political subdivisions | 187 | 1,874 | 6,196 | 6,704 | 14,961 | 6.34 |
| Equity securities | 152 | - | - | - | 152 | 5.26 |
| Amortized cost | \$34,341 | \$70,895 | \$11,084 | $\underline{\underline{\$ 61,373}}$ | \$177,693 | 5.03\% |
| Fair Value | \$34,343 | $\underline{\underline{\$ 71,864}}$ | $\underline{\underline{\$ 11,180}}$ | \$62,037 | $\underline{\text { \$179,424 }}$ | 4.80\% |

Trading securities carried a weighted average yield of 4.6\% at December 31, 2007.

Realized gains and losses related to securities available-for-sale for each of the three years ended December 31 follows:

|  | 2007 | 2006 |  | 2005 |
| :---: | :---: | :---: | :---: | :---: |
|  |  | rs in th |  |  |
| Gross realized gains | \$- | \$- | \$ | 202 |
| Gross realized losses | - | - |  | (29) |
| Net Securities Gains (Losses) | \$- | \$- | \$ | 173 |
| Proceeds from the sale of available for sale securities | \$- | \$- |  | 6,343 |

Net gains of $\$ 274$ were recorded on the sale of trading securities during 2007. This included unrealized gains of $\$ 14$ recorded to income on currently held trading securities. There were no trading securities held during 2006 or 2005.
U.S. Government agencies and corporations include callable and bullet agency issues and agency-backed mortgage backed securities. The maturity of mortgage backed securities is shown based on contractual maturity of the security although repayments occur each year.

The carrying value of securities pledged to secure trust deposits, public deposits, line of credit, and for other purposes required by law amounted to $\$ 154,430$ and $\$ 125,947$ at December 31, 2007 and 2006, respectively.

The securities portfolio contained $\$ 403$ and $\$ 448$ in non-rated securities of state and political subdivisions at December 31, 2007 and 2006 , respectively. Based upon yield, term to maturity and market risk, the fair value of these securities was estimated to be $\$ 401$ and $\$ 444$ at December

31, 2007 and 2006, respectively. This portfolio of non-rated securities are short-term debt issues of two (2) local political subdivisions. Management reviewed these non-rated securities and has determined that there was no other than temporary impairment to their value at December 31, 2007 and 2006.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) (Dollars in thousands except per share amounts)

The following is a summary of securities that had unrealized losses at December 31, 2007 and 2006. The information is presented for securities that have been in an unrealized loss position for less than 12 months and for more than 12 months. There are temporary reasons why securities may be valued at less than amortized cost. Temporary reasons are that the current levels of interest rates as compared to the coupons on the securities held by the Corporation are higher and impairment is not due to credit deterioration. The Corporation has the ability to hold these securities until their value recovers. At December 31, 2007, the total unrealized losses of $\$ 220$ were temporary in nature and due to the current level of interest rates.

|  | At December 31, 2007 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  | 12 months or longer |  | Total |  |
|  | Fair <br> Value | Unrealized <br> Losses | Fair Value | Unrealized <br> Losses | Fair Value | Unrealized <br> Losses |
|  | (Dollars in thousands) |  |  |  |  |  |
| U.S. Government agencies and |  |  |  |  |  |  |
| Mortgage backed securities | 11,890 | (9) | 5,534 | (91) | 17,424 | (100) |
| State and political subdivisions | 1,356 | (13) | 1,324 | (20) | 2,680 | (33) |
| Total | $\underline{\underline{\$ 18,244}}$ | \$(24) | $\underline{\underline{\$ 33,866}}$ | $\underline{\underline{\text { (196) }}}$ | $\underline{\underline{\$ 52,110}}$ | \$(220) |


|  | At December 31, 2006 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 months |  | 12 months or longer |  | Total |  |
|  | Fair Value | Unrealized <br> Losses | Fair Value | Unrealized <br> Losses | Fair Value | Unrealized <br> Losses |
|  | (Dollars in thousands) |  |  |  |  |  |
| U.S. Government agencies and corporations | \$15,969 | \$(27) | \$ 53,259 | \$ (942) | \$ 69,228 | \$ (969) |
| Mortgage backed securities | 6,526 | (48) | 56,828 | $(1,719)$ | 63,354 | $(1,767)$ |
| State and political subdivisions | 960 | (10) | 817 | (25) | 1,777 | (35) |
| Total | \$23,455 | \$(85) | \$110,904 | \$(2,686) | $\underline{\text { \$134,359 }}$ | $\underline{\underline{\$(2,771)}}$ |

## (6) Transactions with Related Parties

The Corporation, through its subsidiary Bank, makes loans to its officers, directors and their affiliates. These loans are made on substantially the same terms and conditions as transactions with non-related parties. A comparison of loans outstanding to related parties follows:

|  | At December 31, |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
|  | (Dollars in thousands) |  |
| Amount at beginning of year | \$24,825 | \$24,801 |
| Additions (deductions) |  |  |
| New Loans | 6,107 | 6,201 |
| Repayments | $(7,465)$ | $(6,177)$ |
| Changes in directors and officers and /or affiliations, net | (634) | - |
| Amount at end of year | $\underline{\underline{\text { \$22,833 }}}$ | $\underline{\underline{\$ 24,825}}$ |

The Corporation, through its subsidiary Bank, maintains deposits accounts for officers, directors and their affiliates. These deposits are made on substantially the same terms and conditions as transactions with non-related parties. The balances of deposit accounts for related parties were

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) (Dollars in thousands except per share amounts)

## (7) Loans and Allowance for Loan Losses

Loan balances at December 31, 2007 and December 31, 2006 are summarized by purpose as follows:

|  | At December 31, |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
|  | (Dollars in thousands) |  |
| Real estate loans (includes loans secured primarily by real estate only): |  |  |
| Construction and land development | \$ 74,379 | \$105,633 |
| One to four family residential | 213,238 | 190,884 |
| Multi-family residential | 24,473 | 21,754 |
| Non-farm non-residential properties | 275,552 | 195,547 |
| Commercial and industrial loans | 56,688 | 40,820 |
| Personal loans to individuals | 104,360 | 65,780 |
| All other loans | 4,908 | 7,915 |
| Total loans | 753,598 | 628,333 |
| Allowance for loan losses | $(7,820)$ | $(7,300)$ |
| Net loans | \$745,778 | $\underline{\underline{\$ 621,033}}$ |

Activity in the allowance for loan losses for 2007, 2006 and 2005 is summarized as follows:

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Balance at the beginning of year | \$ 7,300 | \$ 6,622 | \$ 7,386 |
| Provision for loan losses | 2,255 | 2,280 | 1,248 |
| Allowance from merger | 1,098 | - | - |
| Loans charged-off | $(3,332)$ | $(2,028)$ | $(2,256)$ |
| Recoveries on loans previously charged-off | 499 | 426 | 244 |
| Balance at the end of the year | $\underline{\text { \$ 7,820 }}$ | \$ 7,300 | \$ 6,622 |

In 2005, substandard loans totaling $\$ 5.7$ million were sold. As a result, loans charged-off in 2005 include $\$ 1,173$ from the sale of these loans.

Information regarding impaired loans is as follows:

|  | At December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Year-end impaired loans | \$ 7,927 | \$14,777 | \$6,494 |
| Amount of allowance specifically allocated to impaired loans | 1,549 | 1,115 | 356 |
| Average of impaired loans during the year | 10,929 | 14,355 | 9,961 |
| Interest income recognized during impairment | - | 134 | 174 |
| Nonaccrual loans at year end | 10,831 | 12,812 | 6,494 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

## (8) Bank Premises, Equipment and Leases

Bank premises and equipment are summarized as follows:

|  | At December 31 |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
|  | (Dollars in thousands) |  |
| Land | \$ 2,662 | \$ 2,662 |
| Buildings | 11,933 | 11,672 |
| Equipment | 14,305 | 12,785 |
| Purchased software | 4,045 | 3,548 |
| Leasehold improvements | 1,044 | 948 |
| Total cost | \$33,989 | \$31,615 |
| Less: accumulated depreciation and amortization | 20,661 | 19,016 |
| Net bank premises and equipment | $\underline{\underline{\$ 13,328}}$ | $\underline{\underline{\$ 12,599}}$ |

Depreciation of Bank premises and equipment charged to noninterest expense amounted to $\$ 1,466$ in 2007, $\$ 1,389$ in 2006 and $\$ 1,503$ in 2005. Amortization of purchased software charged to noninterest expense amounted to \$264 in 2007, \$242 in 2006 and \$273 in 2005.

At December 31, 2007, the Bank was obligated to pay rental commitments under noncancelable operating leases on certain Bank premises and equipment as follows:

|  | Amount <br> $($ Dollars in <br> thousands) |
| :--- | :---: |
| 2008 | $\$ 1,066$ |
| 2009 | 659 |
| 2010 | 561 |
| 2011 | 429 |
| 2012 | 299 |
| 2013 and thereafter | 1,143 |
| Total | $\underline{\$ 4,157}$ |

Rentals paid under leases on Corporation premises and equipment amounted to \$1,106 in 2007, \$879 in 2006 and \$663 in 2005.

## (9) Deposits

Deposit balances at December 31, 2007 and December 31, 2006 are summarized as follows:

|  | At December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |
|  | (Dollars in thousands) |  |  |
| Demand and other noninterest-bearing |  | 88,812 | \$ 91,216 |
| Interest checking |  | 120,052 | 88,541 |
| Savings |  | 81,293 | 80,086 |
| Money market accounts |  | 129,961 | 109,774 |
| Consumer time deposits |  | 344,279 | 225,947 |
| Public time deposits |  | 64,913 | 56,604 |
| Brokered time deposits |  | 27,631 | 65,093 |
| Total deposits |  | 856,941 | \$717,261 |

The aggregate amount of certificates of deposit in denominations of $\$ 100,000$ or more amounted to $\$ 159,350$ and $\$ 161,655$ at December 31 , 2007 and 2006, respectively. Brokered time deposits totaling \$27,631 and \$65,093 at December 31, 2007 and 2006, respectively, are included in these totals.

The maturity distribution of certificates of deposit as of December 31, 2007 follows:


## (10) Short-Term Borrowings

The Corporation has a line of credit for advances and discounts with the Federal Reserve Bank of Cleveland. The amount of this line of credit varies on a monthly basis. The line is equal to $85 \%$ of the balances of qualified home equity lines of credit that are pledged as collateral. At December 31, 2007, the Bank had pledged approximately \$5,629 in qualifying home equity lines of credit, resulting in an available line of credit of approximately $\$ 4,785$. No amounts were outstanding at December 31, 2007 or December 31, 2006.

Short-term borrowings include securities sold under repurchase agreements and Federal funds purchased from correspondent banks. The table below presents information for short-term borrowings for the three years ended December 31, 2007.

|  | Year ended December 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Securities sold under repurchase agreements |  |  |  |
| Period End: |  |  |  |
| Outstanding | \$22,105 | \$20,663 | \$16,116 |
| Interest rate | 3.21\% | 4.17\% | 3.90\% |
| Average: |  |  |  |
| Outstanding | \$23,533 | \$16,889 | \$13,960 |
| Interest rate | 3.63\% | 4.03\% | 2.81\% |
| Maximum month-end balance | $\underline{\underline{\$ 28,039}}$ | $\underline{\text { \$21,959 }}$ | $\underline{\underline{\$ 19,198}}$ |
| Federal funds purchased |  |  |  |
| Period End: |  |  |  |
| Outstanding | \$20,000 | \$ 1,500 | \$16,500 |
| Interest rate | 4.25\% | 5.50\% | 4.45\% |
| Average: |  |  |  |
| Outstanding | \$ 7,947 | \$ 3,870 | \$ 5,921 |
| Interest rate | 5.30\% | 5.53\% | 3.81\% |
| Maximum month-end balance | $\underline{\underline{\$ 20,000}}$ | $\underline{\underline{\$ 10,800}}$ | $\underline{\underline{\$ 30,000}}$ |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

## (11) Federal Home Loan Bank Advances

Federal Home Loan Bank advances amounted to $\$ 44,207$ and $\$ 35,086$ at December 31, 2007 and December 31, 2006 respectively. All advances are bullet maturities with no call features. At December 31, 2007, collateral pledged for FHLB advances consisted of qualified real estate mortgage loans and home equity lines of credit of $\$ 105,892$ and $\$ 39,754$ respectively. The maximum borrowing capacity of the Bank at December 31, 2007 was $\$ 82,675$ with unused collateral borrowing capacity of $\$ 38,400$. The Bank maintains a $\$ 40,000$ cash management line of credit (CMA)
with the FHLB. The following table presents the activity on this line of credit for the three years ended December 31, 2007.

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Cash management advances (CMA) from the Federal |  |  |  |
| Home Loan Bank (FHLB) |  |  |  |
| Period End: |  |  |  |
| Outstanding | \$ - | \$ - | \$ |
| Interest rate | \$ 0.00\% | 0.00\% | 0.00\% |
| Average: |  |  |  |
| Outstanding | \$13,167 | \$14,645 | \$12,125 |
| Interest rate | 5.18\% | 5.39\% | 2.93\% |

Maturities of FHLB advances outstanding at December 31, 2007 and 2006 are as follows:

|  | 2007 | 2006 |
| :---: | :---: | :---: |
|  | (Dollars in thousands) |  |
| FHLB advance - 2.95\%, due January 30, 2007 | \$ | \$10,000 |
| FHLB advance - 3.55\%, due November 21, 2007 | - | 5,000 |
| FHLB advance - 3.33\%, due February 8, 2008 | 5,000 | 5,000 |
| FHLB advance - 4.47\%, due April 11, 2008 | 281 | - |
| FHLB advance - 4.99\% due November 28, 2008 | 5,000 | 5,000 |
| FHLB advance - 5.07\%, due December 12, 2008 | 500 | - |
| FHLB advance - 3.36\%, due March 27, 2009 | 10,000 | 10,000 |
| FHLB advance - 4.67\%, due April 10, 2009 | 350 |  |
| FHLB advance - 5.00\%, due December 14, 2009 | 500 |  |
| FHLB advance - 3.58\%, due January 8, 2010 | 10,000 | - |
| FHLB advance - 3.67\%, due January 8, 2011 | 10,000 |  |
| FHLB advance - 3.55\%, due January 1, 2014 | 76 | 86 |
| FHLB advance - 4.76\%, due July 6, 2015 | 2,500 | - |
| Total FHLB advances | $\underline{\underline{\text { 444,207 }}}$ | $\underline{\underline{\$ 35,086}}$ |

## (12) Trust Preferred Securities

On May 9, 2007, the Corporation completed two private offerings of trust preferred securities through two separate Delaware statutory trusts sponsored by the Corporation. LNB Trust I ("Trust I") sold $\$ 10.0$ million of preferred securities and LNB Trust II ("Trust II") sold $\$ 10.0$ million of preferred securities (Trust I and Trust II are hereafter collectively referred to as the "Trusts"). The proceeds from the offering were used to fund the cash portion of the Morgan Bancorp, Inc. acquisition. The Corporation owns all of the common securities of each of the Trusts.

The subordinated notes mature in 2037. Trust I bears a floating interest rate (current three-month LIBOR plus 148 basis points). Trust II bears a fixed rate of $6.6 \%$ through June 15, 2017, and then becomes a floating interest rate (current three-month LIBOR plus 148 basis points). Interest on the notes is payable quarterly.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

The subordinated notes are redeemable in whole or in part, without penalty, at the Corporation's option on or after June 15, 2012 and mature on June 15, 2037. The notes are junior in right of payment to the prior payment in full of all Senior Indebtedness of the Corporation, whether outstanding at the date of this Indenture or thereafter incurred. At December 31, 2007, the balance of the subordinated notes payable to Trust I and Trust II was \$10,310 each. The interest rates in effect as of the last determination date in 2007 were $7.1743 \%$ and $6.64 \%$ for Trust I and Trust II, respectively.

A broad based stock option incentive plan, the 2006 Stock Incentive Plan, was adopted by the Corporation’s shareholders on April 18, 2006.

One award was outstanding under the plan at December 31, 2007; however, the Corporation did have stock option agreements outside of the 2006 Stock Incentive Plan at December 31, 2007 and December 31, 2006 with two individuals. The Corporation also issued Stock Appreciation Rights (SAR’s) on January 20, 2006 to eight employees. SFAS No. 123R has been adopted for the accounting and disclosure of the stock option agreements and the SAR's.

## (13) Income Taxes

The provision for income taxes consists of the following:

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Income Taxes: |  |  |  |
| Federal current expense | \$1,469 | \$2,233 | \$2,188 |
| Federal deferred expense (benefit) | 182 | (564) | 291 |
| Total Income Taxes | $\underline{\text { \$1,651 }}$ | \$1,669 | \$2,479 |

The following presents a reconciliation of income taxes as shown on the Consolidated Statements of Income with that which would be computed by applying the statutory Federal tax rate of 34\% to income before taxes in 2007, 2006 and 2005.

|  | Year Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Computed "expected" tax expense | \$2,435 | \$2,412 | \$3,023 |
| Increase (reduction) in income taxes resulting from: |  |  |  |
| Tax exempt interest on obligations of state and political |  |  |  |
| subdivisions | (277) | (181) | (136) |
| Tax exempt interest on bank owned life insurance | (243) | (251) | (204) |
| New markets tax credit | (476) | (401) | (276) |
| Other, net | 212 | 90 | 72 |
| Total Income Taxes | \$1,651 | \$1,669 | \$2,479 |

Net deferred Federal tax assets are included in other assets on the consolidated Balance Sheets. Management believes that it is more likely than not that the deferred Federal tax assets will be realized. At December 31, 2007 and 2006 there was no valuation allowance required. The tax effects of temporary differences that give rise to significant portions of the deferred Federal tax assets and deferred Federal tax liabilities are presented below.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) (Dollars in thousands except per share amounts)

As of December 31, 2007, the Corporation had a net operating loss (NOL) carry forward for tax purposes of approximately $\$ 1.7$ million. The NOL will expire in 2027.

|  | At December 31 |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
|  | (Dollars in thousands) |  |
| Deferred Federal tax assets: |  |  |
| Allowance for loan losses | \$ 2,608 | \$2,482 |
| Deferred compensation | 405 | 470 |
| Minimum pension liability | 352 | 273 |
| Equity based compensation | 60 | 32 |
| Unrealized loss on securities available for sale | - | 805 |
| NOL Carryforward | 574 | - |


| Mark-to-market adjustments | 326 | - |
| :---: | :---: | :---: |
| Other, net | 73 | 50 |
| Total deferred Federal tax assets | \$ 4,398 | \$4,112 |
| Deferred Federal tax liabilities: |  |  |
| Bank premises and equipment depreciation | \$ (140) | \$ (175) |
| Unrealized gain on securities available for sale | (588) | - |
| FHLB stock dividends | (205) | (177) |
| Intangible asset amortization | (310) | (215) |
| Accrued loan fees and costs | (42) | (166) |
| Deferred charges | (202) | (94) |
| Prepaid pension | (417) | (133) |
| Total deferred Federal tax liabilities | $(1,904)$ | (960) |
| Net deferred Federal tax assets | \$ 2,494 | \$3,152 |

## (14) Shareholders' Equity

## Preferred Stock

The Corporation is authorized to issue up to 1,000,000 shares of Voting Preferred Stock, no par value. As of December 31, 2007 and 2006, no such stock had been issued. The Board of Directors of the Corporation is authorized to provide for the issuance of one or more series of Voting Preferred Stock and establish the dividend rate, dividend dates, whether dividends are cumulative, liquidation prices, redemption rights and prices, sinking fund requirements, conversion rights, and restrictions on the issuance of any series of Voting Preferred Stock. The Voting Preferred Stock may be issued with conversion rights to common stock and may rank prior to the common stock in dividends, liquidation preferences, or both. The Corporation has authorized 750,000 Series A Voting Preferred Shares none of which have been issued.

## Common Stock

The Corporation is authorized to issue up to $15,000,000$ shares of common stock. Common shares outstanding were $7,295,663$ and $6,443,673$ at December 31, 2007 and December 31, 2006, respectively.

## Common Stock Repurchase Plan and Treasury Stock

On July 28, 2005, the Board of Directors authorized the repurchase of up to $5 \%$ of the outstanding shares of the common stock of the Corporation, or approximately 332,000 shares. The repurchased shares will be used primarily for qualified employee benefit plans, incentive stock option plans, stock dividends and other corporate purposes. At December 31, 2007 and December 31, 2006, LNB Bancorp, Inc. held 328,194 shares of common stock as Treasury Stock under this plan at a total cost of $\$ 6,092$.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) (Dollars in thousands except per share amounts)

## Shareholder Rights Plan

On October 24, 2000, the Board of Directors of LNB Bancorp, Inc. adopted a Shareholder Rights Plan which was amended as of May 17, 2006. The rights plan is designed to prevent a potential acquirer from exceeding a prescribed ownership level in LNB Bancorp, Inc., other than in the context of a negotiated acquisition involving the Board of Directors. If the prescribed level is exceeded, the rights become exercisable and, following a limited period for the Board of Directors to redeem the rights, allow shareholders, other than the potential acquirer that triggered the exercise of the rights, to purchase Preferred Share Units of the Corporation having characteristics comparable to the Corporation's Common Shares, at $50 \%$ of market value. This would dilute the potential acquirer's ownership level and voting power, making an acquisition of the Corporation without prior Board approval prohibitively expensive.

The Shareholder Rights Plan provided for the distribution of one Preferred Share Purchase Right as a dividend on each outstanding LNB Bancorp, Inc. Common Share held as of the close of business on November 6, 2000. One Preferred Share Purchase Right will also be distributed for each Common Share issued after November 6, 2000. Each right entitles the registered holder to purchase from LNB Bancorp, Inc. Units of a new series of Voting Preferred Shares, no par value, at $50 \%$ of market value, if a person or group acquires $15 \%$ or more of LNB Bancorp, Inc.'s Common Shares. Each Unit of the new Preferred Shares has terms designed to make it the economic equivalent of one Common share.

The Board of Directors adopted the LNBB Direct Stock Purchase and Dividend Reinvestment Plan (the Plan) effective June 2001, replacing the former LNB Bancorp, Inc. Dividend Reinvestment Plan. The Plan authorized the sale of 500,000 shares of the Corporation's common shares to shareholders who choose to invest all or a portion of their cash dividends plus additional cash payments for LNB Bancorp, Inc. common stock. The Corporation did not issue shares pursuant to the Plan in 2007 and 43,518 shares were purchased in the open market at the current market price. Similarly, the Corporation did not issue shares pursuant to the Plan in 2006 while 38,498 shares were purchased in the open market at the current market price.

## Dividend Restrictions

Dividends paid by the Bank are the primary source of funds available to the Corporation for payment of dividends to shareholders and for other working capital needs. The payment of dividends by the Bank to the Corporation is subject to restrictions by the Office of the Comptroller of Currency. These restrictions generally limit dividends to the current and prior two years' retained earnings. At December 31, 2007, approximately $\$ 3,937$ of the Bank's retained earnings was available for dividends to the Corporation. In addition to these restrictions, as a practical matter, dividend payments cannot reduce regulatory capital levels below the Corporation's regulatory capital requirements and minimum regulatory guidelines. These restrictions do not presently limit the Corporation from paying normal dividends.

## (15) Regulatory Capital

The Corporation and the Bank are subject to risk-based capital guidelines issued by the Board of Governors of the Federal Reserve Board and the Office of Comptroller of Currency. These guidelines are used to evaluate capital adequacy and include required minimums as discussed below. The Corporation and the Bank are subject to an array of banking, Federal Deposit Insurance Corporation, U.S. Federal, including the FDIC Improvement Act. The FDIC Improvement Act established five capital categories ranging from "well capitalized" to "critically undercapitalized."These five capital categories are used by the Federal Deposit Insurance Corporation to determine prompt corrective action and an institution's semi-annual FDIC deposit insurance premium assessments.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) (Dollars in thousands except per share amounts)

Capital adequacy guidelines and prompt corrective action regulations involve quantitative measures of assets, liabilities, and certain off-balance sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings, and other factors and the regulators can lower classifications in certain cases. Failure to meet various capital requirements can initiate regulatory action that could have a direct material effect on the consolidated financial statements.

The prompt corrective action regulations provide for five categories which in declining order are: "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," and "critically under-capitalized." To be considered "well capitalized", an institution must generally have a leverage capital ratio of at least five percent, a Tier I risk-based capital ratio of at least six percent, and a total risk-based capital ratio of at least ten percent.

At December 31, 2007 and 2006, the capital ratios for the Corporation and its wholly-owned subsidiary, The Lorain National Bank, exceeded the ratios required to be "well capitalized." The "well capitalized" status affords the Bank the ability to operate with the greatest flexibility under current laws and regulations. The Comptroller of the Currency's most recent notification categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that Management believes have changed the Bank’s category. Analysis of The Lorain National Bank and LNB Bancorp, Inc.'s Regulatory Capital and Regulatory Capital Requirements follows:

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)

## (Dollars in thousands except per share amounts)

|  | December 312007 |  | December 312006 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio |
|  | (Dollars in thousands) |  |  |  |
| Total capital (risk weighted) |  |  |  |  |
| Consolidated | \$87,765 | 10.53\% | \$74,629 | 10.56\% |
| Bank | 87,443 | 10.49 | 74,568 | 10.55 |
| Tier 1 capital (risk weighted) |  |  |  |  |
| Consolidated | 79,945 | 9.59 | 67,329 | 9.53 |
| Bank | 71,623 | 8.60 | 63,293 | 8.95 |


| Tier 1 capital (average assets) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Consolidated | 79,945 | 7.92 | 67,329 | 8.07 |
| Bank | 71,623 | 7.10 | 63,293 | 7.73 |
| Well Capitalized: |  |  |  |  |
| Total capital (risk weighted) |  |  |  |  |
| Consolidated | \$83,343 | 10.00\% | \$70,685 | 10.00\% |
| Bank | 83,322 | 10.00 | 70,682 | 10.00 |
| Tier 1 capital (risk weighted) |  |  |  |  |
| Consolidated | 50,006 | 6.00 | 42,411 | 6.00 |
| Bank | 49,993 | 6.00 | 42,409 | 6.00 |
| Tier 1 capital (average assets) |  |  |  |  |
| Consolidated | 50,459 | 5.00 | 41,694 | 5.00 |
| Bank | 50,409 | 5.00 | 40,914 | 5.00 |
| Minimum Required: |  |  |  |  |
| Total capital (risk weighted) |  |  |  |  |
| Consolidated | \$66,675 | 8.00\% | \$56,548 | 8.00\% |
| Bank | 66,657 | 8.00 | 56,786 | 8.00 |
| Tier 1 capital (risk weighted) |  |  |  |  |
| Consolidated | 33,337 | 4.00 | 28,274 | 4.00 |
| Bank | 33,329 | 4.00 | 28,273 | 4.00 |
| Tier 1 capital (average assets) |  |  |  |  |
| Consolidated | 40,368 | 4.00 | 33,355 | 4.00 |
| Bank | 40,327 | 4.00 | 32,731 | 4.00 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

## (16) Parent Company Financial Information

LNB Bancorp, Inc.'s (parent company only) condensed balance sheets as of December 31, 2007 and 2006, and the condensed statements of income and cash flows for the years ended December 31, 2007, 2006 and 2005 are as follows:

| Condensed Balance Sheets | Year ended December 31, |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
|  | (Dollars in thousands) |  |
| Assets: |  |  |
| Cash | \$ 414 | \$ 28 |
| Investment in The Lorain National Bank | 95,007 | 64,637 |
| Other investments | 7 | 7 |
| Note receivable - The Lorain National Bank | 8,000 | 4,000 |
| Other assets | 247 | 45 |
| Total Assets | \$ 103,675 | $\underline{\underline{\$ 68,717}}$ |
| Liabilities and Shareholders' Equity |  |  |
| Junior subordinated debenture | \$ 20,620 | \$ |
| Other liabilities | 402 | 20 |
| Shareholders' equity | 82,653 | 68,697 |
| Total Liabilities and Shareholders' Equity | \$ 103,675 | $\underline{\underline{\$ 68,717}}$ |

## Condensed Statements of Income



## Income

| Cash dividend from The Lorain National Bank | 5,160 | 5,300 | 3,575 |
| :---: | :---: | :---: | :---: |
| Other income | 2 | 23 | 72 |
| Gain on sale of available for sale securities | - | - | 73 |
| Total Income | \$5,530 | \$5,595 | \$4,041 |
| Expenses |  |  |  |
| Interest expense | 914 | - | - |
| Other expenses | 245 | 178 | 341 |
| Income before income taxes and equity in undistributed net income of subsidiaries | 4,371 | 5,417 | 3,700 |
| Income tax expense | 6 | 36 | 35 |
| Equity in undistributed net income of subsidiaries | 1,147 | 43 | 2,748 |
| Net Income | \$5,512 | \$5,424 | \$6,413 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

| Condensed Statements of Cash Flows | Year ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Net Income | \$ | 5,512 |  | 5,424 | \$ | 6,413 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |  |  |  |  |
| Equity in undistributed net income of The Lorain National |  |  |  |  |  |  |
| Gain on sale of available for sale securities |  | - |  | - |  | (73) |
| Issuance of common stock under employment agreements |  | - |  | - |  | 97 |
| Equity in undistributed net income of non-bank subsidiaries |  | - |  | - |  | 36 |
| Net change in other assets and liabilities |  | 238 |  | 163 |  | (132) |
| Net cash provided by operating activities |  | 4,603 |  | 5,544 |  | 3,593 |
| Cash Flows from Investing Activities: |  |  |  |  |  |  |
| Payments for investments in subsidiaries |  | $(15,740)$ |  | - |  | - |
| Payments to The Lorain National Bank for subordinated debt instrument |  | $(4,000)$ |  | - |  | - |
| Proceeds from sales of available for sale securities |  | - |  | - |  | 73 |
| Net cash provided by/(used in) investing activities |  | $(19,740)$ |  | - |  | 73 |
| Cash Flows from Financing Activities: |  |  |  |  |  |  |
| Purchase of treasury stock |  | - |  | $(1,443)$ |  | $(2,219)$ |
| Proceeds from issuance of junior subordinated debentures |  | 20,620 |  | - |  | - |
| Dividends paid |  | $(5,097)$ |  | $(4,641)$ |  | $(4,760)$ |
| Net cash provided by/(used in) financing activities |  | 15,523 |  | $(6,084)$ |  | $(6,979)$ |
| Net increase (decrease) in cash equivalents |  | 386 |  | (540) |  | $(3,313)$ |
| Cash and cash equivalents at beginning of year |  | 28 |  | 568 |  | 3,881 |
| Cash and cash equivalents at end of year | \$ | 414 | \$ | 28 | \$ | 568 |

## (17) Retirement Pension Plan

The Bank's non-contributory defined benefit pension plan (the Plan) covers substantially all of its employees. In general, benefits are based on years of service and the employee's level of compensation. The Bank's funding policy is to contribute annually an actuarially determined amount to cover current service cost plus amortization of prior service costs.

The Company adopted the provisions of SFAS No. 158 as of December 31, 2006, which require that the funded status of the defined benefit
pension retirement plan be fully recognized in the balance sheet. Effective December 31, 2002, the benefits under this plan have been frozen and the Accumulated Benefit Obligation (ABO) is equal to the Projected Benefit Obligation (PBO). As a result, the funded status of the plan has been fully recognized in the balance sheet and the implementation of SFAS 158 did not require an additional liability accrual.

The net periodic pension costs charged to expense amounted to $\$(15)$ in 2007, $\$ 9$ in 2006 and $\$ 32$ in 2005. The following table sets forth the defined benefit pension plan’s Change in Projected Benefit Obligation, Change in Plan Assets and Funded Status, including the Prepaid Asset or Accrued Liability for the years ended December 31, 2007, 2006, and 2005. Effective December 31, 2002, the benefits under the Plan were frozen

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) (Dollars in thousands except per share amounts)

and no additional benefits are accrued under the Plan after December 31, 2002. The losses recognized due to settlement in the amount of $\$ 48$, $\$ 85$ and $\$ 135$ results from significant lump sum distributions paid in 2007, 2006 and 2005, but not actuarially projected.

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Change in projected benefit obligation |  |  |  |
| Projected benefit obligation at the beginning of the year | \$ $(5,534)$ | \$(6,341) | \$(7,390) |
| Interest Cost | (308) | (329) | (398) |
| Actuarial gain (loss) | (284) | 263 | 111 |
| Settlement loss | (92) | (185) | (210) |
| Benefits paid | 659 | 1,058 | 1,546 |
| Projected benefit obligation at the end of the year | $\underline{\text { \$ (5,559) }}$ | $\underline{\underline{\$(5,534)}}$ | $\underline{\underline{\$(6,341)}}$ |
| Change in plan assets |  |  |  |
| Fair value of plan assets at beginning of year | \$ 5,374 | \$ 5,868 | \$ 6,895 |
| Actual gain on plan assets | 465 | 314 | 269 |
| Employer contributions | 250 | 250 | 250 |
| Benefits paid | (659) | $(1,058)$ | $(1,546)$ |
| Fair value of plan assets at end of year | \$ 5,430 | \$ 5,374 | $\underline{\text { \$ 5,868 }}$ |
| Funded Status |  |  |  |
| Funded status | \$ (129) | \$ (160) | \$ (473) |
| Unrecognized actuarial loss | 1,037 | 802 | 874 |
| Unrecognized prior service cost | - | - | - |
| Prepaid Asset (Accrued Liability) | \$ 908 | \$ 642 | \$ 401 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

Amounts recognized in the consolidated statements of income consist of:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Net Periodic Pension Cost (Benefit) |  |  |  |
| Interest cost on projected benefit obligation | \$ 307 | \$ 329 | \$ 398 |
| Expected return on plan benefits | (389) | (423) | (501) |
| Net periodic pension cost (benefit) | (82) | (94) | (103) |
| Amortization of Loss | 19 | 18 | - |
| Loss recognized due to settlement | 48 | 85 | 135 |
| Total pension costs | \$ (15) | \$ 9 | \$ 32 |

The following items included in accumulated other comprehensive income have not yet been recognized as components of periodic benefit cost:

|  | Year ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
|  | (Dollars in thousands) |  |  |
| Actuarial Loss | \$1,037 | \$ 802 | \$ 874 |
| Tax Benefit | (353) | (273) | (297) |
| Net amount not recognized | \$ 684 | \$ 529 | \$ 577 |

Weighted-average assumptions used to determine net periodic benefit cost for years ended December 31, 2007, 2006 and 2005:

|  | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: |
| Weighted average discount rate | 5.75\% | 5.50\% | 5.75\% |
| Expected long-term rate of return on plan assets | $\underline{\underline{7.50}} \%$ | 7.50\% | $\underline{\underline{7.50}} \%$ |
| Assumed rate of future compensation increases | 0.00\% | 0.00\% | 0.00\% |

Amounts recognized in the consolidated balance sheets consist of:


The actuarial assumptions used in the pension plan valuation are reviewed annually. The plan reviews Moody's Aaa and Aa corporate bond yields as of each plan year-end to determine the appropriate discount rate to calculate the year-end benefit plan obligation and the following year's net periodic pension cost.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) (Dollars in thousands except per share amounts)

## Plan Assets

The Lorain National Bank’s Retirement Pension Plan's weighted-average assets allocations at December 31, 2007, 2006 and 2005 by asset category are as follows:

|  | Plan Assets at December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2007 | 2006 | 2005 |
| Asset Category: |  |  |  |
| Equity securities | 59.9\% | 61.3\% | 61.0\% |
| Debt securities | 35.3 | 38.6 | 38.8 |
| Cash and cash equivalents | 4.8 | 0.1 | 0.2 |


| $\underline{\mathbf{1 0 0 . 0}} \%$ | $\underline{100.0} \%$ | $\underline{100.0} \%$ |
| ---: | ---: | ---: |
| $\underline{\underline{\mathbf{8 . 5}} \%} \%$ | $\underline{\underline{9.7}} \%$ |  |

The investment strategy for 2007 will continue to be an equity security allocation percent of $60 \%$ and a debt security position of $40 \%$. This strategy will be employed in order to position more assets to benefit from the anticipated increase in the equities market in 2008.

The Lorain National Bank has not yet decided the contribution to The Lorain National Bank Retirement Pension Plan in 2008.

The following estimated future benefit payments, which reflect no expected future service as the plan is frozen, are expected to be paid as follows:

|  | Amount |  |
| :---: | :---: | :---: |
|  | (Dollars in thousands) |  |
| 2008 | \$ | \$ 329 |
| 2009 |  | 319 |
| 2010 |  | 365 |
| 2011 |  | 540 |
| 2012-2017 |  | 2,640 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

## (18) Stock Options and Stock Appreciation Rights

A broad based stock option incentive plan, the 2006 Stock Incentive Plan, was adopted by the Corporation’s shareholders on April 18, 2006. One award was outstanding under the plan at December 31, 2007. At December 31, 2007 and December 31, 2006, the Corporation had nonqualified stock option agreements outside of the 2006 Stock Incentive Plan with two executives granted in 2005, 2006 and 2007. On January 20, 2006, the Corporation issued an aggregate of 30,000 Stock Appreciation Rights (SAR's) to 8 employees, 8,500 of which expired during 2007 due to employee terminations. SFAS No. 123R has been adopted for the accounting and disclosure of the stock option agreements and the SAR's. The expense recorded as of December 31, 2007 was $\$ 0$ for SAR's and $\$ 79$ for stock options. Expense recorded during 2006 was $\$ 21$ for SAR's and $\$ 73$ for stock options. The number of options or SAR's and the exercise prices for these nonqualified incentive options or SAR's outstanding as of December 31, 2007 follows:

|  | Year Issued |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2005 | 2006 | 2007 | 2007 | 2006 |
| Type | Option | Option | Option | Option | Option | SAR's |
| Number of Options | 2,500 | 30,000 | 30,000 | 30,000 | 20,000 | 30,000 |
| Strike Price | \$16.50 | \$ 19.17 | \$ 19.10 | \$ 16.00 | \$ 15.35 | \$ 19.00 |
| Number of Options Vested | 2,500 | 20,000 | 10,000 | - | - | - |
| Assumptions: |  |  |  |  |  |  |
| Risk free interest rate | 4.50\% | 3.92\% | 3.66\% | 4.73\% | 4.72\% | 3.35\% |
| Dividend yield | 4.36\% | 3.76\% | 3.77\% | 4.50\% | 4.69\% | 4.91\% |
| Volatility | 18.48\% | 17.30\% | 17.66\% | 16.52\% | 15.33\% | 13.95\% |
| Expected Life - years | 5 | 6 | 6 | 7 | 6 | 5.21 |

The activity in stock options outstanding for the three years ended December 31, 2007 follows:

| 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Weighted |  | Weighted |  | Weighted |
|  | Average |  | Average |  | Average |
|  | Exercise |  | Exercise |  | Exercise |
|  | Price per |  | Price per |  | Price per |
| Options | Share | Options | Share | Options | Share |


| Outstanding at beginning of year | 62,500 | $\$ 19.03$ | 32,500 | $\$ 18.96$ | 21,939 | $\$ 19.39$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Granted | 50,000 | 15.74 | 30,000 | 19.10 | 32,500 | 18.96 |
| Forfeited | - | - | - | - | $(21,939)$ | 19.39 |
| Exercised | - | - | - | - | - | - |
| Stock dividend or split | $\underline{-}$ | - | - | - | - | - |
| Outstanding at end of year | $\underline{112,500}$ | $\overline{\$ 17.57}$ | $\overline{62,500}$ | $\overline{\$ 19.03}$ | $\overline{32,500}$ | $\overline{\$ 18.96}$ |
| Exerciseable at end of year | $\underline{32,500}$ | $\underline{\$ 18.94}$ | $\underline{12,500}$ | $\underline{\$ 18.64}$ | $\underline{-}$ | $\underline{\$}$ |

The weighted average remaining contractual life of options exercisable at December 31, 2007 was 8.66 years with an aggregate intrinsic value of $\$ 0$.

A summary of the status of the Corporation's nonvested shares as of December 31, 2007, and changes during the year ended December 31, 2007, is presented below:

|  | Nonvested <br> Shares | Weighted <br> Average Grant Date <br> Fair Value per share |
| :---: | :---: | :---: |
| Nonvested at January 1, 2007 | 50,000 | \$ 19.13 |
| Granted | 50,000 | 15.74 |
| Vested | 20,000 | 19.14 |
| Forfeited | - | - |
| Nonvested at December 31, 2007 | 80,000 | 17.01 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

As of December 31, 2007, there was $\$ 65$ of total unrecognized compensation cost related to nonvested stock options. The unrecognized compensation is expected to be recognized over a period of 2.25 years.

In accordance with the disclosure requirements of Statement of Financial Accounting Standard, or SFAS, No. 123, "Accounting for Stock-Based Compensation", as amended by SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure - An amendment of FASB Statement No. 123," the following table provides the pro forma effect on net income and earnings per share if the fair value method of accounting for stock-based compensation had been used for all awards for the year ended December 31, 2005.
$\left.\begin{array}{l|c} & \begin{array}{c}\text { December 31, 2005 } \\ \text { (Dollars in }\end{array} \\ \text { thousands, except } \\ \text { per share amounts) }\end{array}\right)$

The Lorain National Bank Employee Stock Ownership Plan (ESOP) is a non-contributory plan that covers substantially all employees. Contributions by the Bank to the ESOP are discretionary and subject to approval by the Board of Directors. Contributions are expensed in the year in which they are approved. No contributions were made to this plan in 2007, 2006 and 2005. Under the terms of the ESOP agreement, the Corporation's common stock is to be the Plan's primary investment.

## (20) 401(k) Plan

The Bank adopted the The Lorain National Bank 401(k) Plan (the Plan) effective January 1, 2001. This Plan amended and restated the previous plan - The Lorain National Bank Stock Purchase Plan. The Plan allows for the purchase of up to 80,000 shares of LNB Bancorp, Inc. treasury shares. No shares were purchased out of Treasury during 2007, 2006 or 2005.

Under provisions of the Plan, a participant can contribute a percentage of their compensation to the Plan. The Bank makes a non-discretionary $50 \%$ contribution to match each employee's contribution. The Bank's match is limited to the first six percent of an employee's wage. The Plan uses the contributions of the Corporation to purchase LNB Bancorp, Inc. common stock. Effective January 1, 2001, the Plan permits the investment of plan assets, contributed by employees, among different funds.

The Bank's matching contributions are expensed in the year in which the associated participant contributions are made and totaled $\$ 296$, $\$ 271$, and \$252, in 2007, 2006 and 2005, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) (Dollars in thousands except per share amounts)

## (21) Commitments, Credit Risk, and Contingencies

In the normal course of business, the Bank enters into commitments with off-balance sheet risk to meet the financing needs of its customers. These instruments are currently limited to commitments to extend credit and standby letters of credit. Commitments to extend credit involve elements of credit risk and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The Bank’s exposure to credit loss in the event of nonperformance by the other party to the commitment is represented by the contractual amount of the commitment. The Bank uses the same credit policies in making commitments as it does for on-balance sheet instruments. Interest rate risk on commitments to extend credit results from the possibility that interest rates may have moved unfavorably from the position of the Bank since the time the commitment was made.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates of 30 to 120 days or other termination clauses and may require payment of a fee. Since some of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

The Bank evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained by the Bank upon extension of credit is based on Management's credit evaluation of the applicant. Collateral held is generally single-family residential real estate and commercial real estate. Substantially all of the obligations to extend credit are variable rate. Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. Standby letters of credit generally are contingent upon the failure of the customer to perform according to the terms of the underlying contract with the third party.

A summary of the contractual amount of commitments at December 31, 2007 and 2006 follows:

|  | 2007 | 2006 |
| :---: | :---: | :---: |
|  | (Dollars in thousands) |  |
| Commitments to extend credit | \$112,445 | \$ 87,366 |
| Home equity lines of credit | 77,942 | 64,365 |
| Standby letters of credit | 3,759 | 4,347 |
| Total | \$194,146 | \$156,078 |

Most of the Bank's business activity is with customers located within the Bank’s defined market area. As of December 31, 2007 and 2006 , the Bank had no significant concentrations of credit risk in its loan portfolio. The Bank also has no exposure to highly leveraged transactions and no foreign credits in its loan portfolio.

The nature of the Corporation's business may result in litigation. Management, after reviewing with counsel all actions and proceedings pending against or involving LNB Bancorp, Inc. and subsidiaries, considers that the aggregate liability or loss, if any, resulting from them will not be material to the Corporation's financial position, results of operation or liquidity.

## (22) Estimated Fair Value of Financial Instruments

The Corporation discloses estimated fair values for its financial instruments. Fair value estimates, methods and assumptions are set forth below for the Corporation's financial instruments.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

- The carrying value of Cash and due from banks, Federal funds sold, short-term investments and accrued interest receivable and other financial assets is a reasonable estimate of fair value due to the short-term nature of the asset.


## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) <br> (Dollars in thousands except per share amounts)

- The fair value of investment securities is based on quoted market prices, where available. If quoted market prices are not available, fair value is estimated using the quoted market prices of comparable instruments.
- For variable rate loans with interest rates that may be adjusted on a quarterly, or more frequent basis, the carrying amount is a reasonable estimate of fair value. The fair value of other types of loans is estimated by discounting future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.
- The fair value of deposits with no stated maturity, such as noninterest-bearing demand deposits, savings, money market, checking and interest-bearing checking, is equal to the amount payable on demand as of December 31, for each year presented. The fair value of fixedmaturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. For variable rate certificates of deposit, the carrying amount is a reasonable estimate of fair value.
- Securities sold under repurchase agreements, other short-term borrowings, accrued interest payable and other financial liabilities approximate fair value due to the short-term nature of the liability.
- The fair value of Federal Home Loan Bank advances is estimated by discounting future cash flows using current FHLB rates for the remaining term to maturity.
- The fair value of junior subordinated debentures is based on the discounted value of contractual cash flows using rates currently offered for similar maturities.
- The fair value of commitments to extend credit approximates the fees charged to make these commitments; since rates and fees of the commitment contracts approximates those currently charged to originate similar commitments. The carrying amount and fair value of off-balance sheet instruments is not significant as of December 31, 2007 and 2006.

The following information pertains to assets measured by fair value on a recurring basis (in thousands):

| Description | Fair Value as of December 31, 2007 | Quoted Prices in Active Markets for Identical Assets$\qquad$ |  | Significant Other Observable Inputs (Level 2) |  | Significant <br> Unobservable <br> Inputs <br> (Level 3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trading Securities | \$ 33,402 | \$ | 33,402 | \$ | - | \$ | - |
| Available for Sale Securities | 179,424 |  | 163,970 |  | 15,454 |  | - |
| Total | $\underline{\$ 212,826}$ | \$ | 197,372 |  | 15,454 | \$ | - |

Gains of $\$ 247$ were included under security gains in earnings for the year ended December 31, 2007 for assets held and measured at fair value as of December 31, 2007.

The Corporation elected early adoption of SFAS 159 effective January 1, 2007. As a result of its analysis and evaluation of the benefits of
accounting for investment securities under SFAS 159, the Corporation's management, its Audit and Finance Committee and its Asset/Liability Committee determined that early adoption of SFAS 159 would benefit the Corporation by allowing it to address both the immediate and the longer-term liquidity and interest rate risks it would face as a result of the Corporation's acquisition of Morgan Bancorp, Inc. and its wholly-owned bank subsidiary Morgan Bank N.A. (collectively, "Morgan") in May 2007. In addition, the Corporation believed that adoption of SFAS 159 would potentially provide it with a simpler and, thus, more effective long-term approach to managing its liquidity and simplify its accounting for any hedging activity that might be required to manage the Corporation's assets in future years. The securities that were chosen for the fair value measurement option and classified as trading securities by the Corporation were substantially all of the Corporation's well-seasoned seven-year balloon and 15-year mortgage-backed securities having an average

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) (Dollars in thousands except per share amounts)

duration of 2.4 years. These securities were selected based on the anticipated impact that a falling interest rate environment would have on the value of the securities in Morgan's consumer loan portfolio. At the time of the Corporation's early adoption of SFAS 159, economic forecast predicted further decreases in interest rates. The Corporation anticipated that, if overall interest rates decreased, the fair value of the selected securities would increase and the related income would help offset the interest margin compression that the Corporation would experience as a result of falling rates.

## Limitations

Estimates of fair value are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Estimates of fair value are based on existing on-and-off balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. For example, the Bank has a substantial Investment and Trust Services Division that contributes net fee income annually. The Investment and Trust Services Division is not considered a financial instrument and its value has not been incorporated into the fair value estimates. Other significant assets and liabilities that are not considered financial instruments include property, plant, and equipment and deferred tax liabilities. In addition, it is not practicable for the Corporation to estimate the tax ramifications related to the realization of the unrealized gains and losses and they have not been reflected in any of the estimates of fair value. The impact of these tax ramifications can have a significant effect on estimates of fair value. The estimated fair values of the Corporation's financial instruments at December 31, 2007 and 2006 are summarized as follows:

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued) (Dollars in thousands except per share amounts)

|  | At December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
|  | Carrying <br> Value | Estimated <br> Fair Value | Carrying <br> Value | Estimated <br> Fair Value |
|  | (Dollars in thousands) |  |  |  |
| Financial assets |  |  |  |  |
| Cash and due from banks, Federal funds sold and shortterm investments | \$ 23,523 | \$ 23,523 | \$ 29,122 | \$ 29,122 |
| Securities | 179,424 | 179,424 | 159,058 | 159,058 |
| Trading securities, at fair value | 33,402 | 33,402 | - | - |
| Portfolio loans, net | 745,778 | 751,578 | 621,033 | 617,440 |
| Loans held for sale | 4,724 | 4,724 | - | - |
| Accrued interest receivable | 4,074 | 4,074 | 3,939 | 3,939 |
| Financial liabilities |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand, savings and money market | 420,118 | 420,118 | 369,616 | 369,616 |
| Certificates of deposit | 436,823 | 441,400 | 347,644 | 346,616 |
| Total deposits | 856,941 | 861,518 | 717,260 | 716,232 |
| Short-term borrowings | 42,105 | 42,105 | 22,163 | 22,163 |
| Federal Home Loan Bank advances | 44,207 | 43,500 | 35,086 | 34,443 |



## (23) Quarterly Financial Data (Unaudited)

|  | First | Second | Third | Fourth | Full Year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands, except per share amount) |  |  |  |  |
| 2007 |  |  |  |  |  |
| Total interest income | \$12,872 | \$14,162 | \$15,871 | \$15,857 | \$58,762 |
| Total interest expense | 6,043 | 6,964 | 8,043 | 8,042 | 29,092 |
| Net Interest income | 6,829 | 7,198 | 7,828 | 7,815 | 29,670 |
| Provision for loan losses | 383 | 853 | 441 | 578 | 2,255 |
| Net interest income after provision for loan losses | 6,446 | 6,345 | 7,387 | 7,237 | 27,415 |
| Noninterest income | 2,989 | 2,433 | 3,004 | 3,073 | 11,499 |
| Noninterest expense | 7,358 | 8,009 | 8,334 | 8,050 | 31,751 |
| Income tax | 542 | 133 | 384 | 592 | 1,651 |
| Net Income | 1,535 | 636 | 1,673 | 1,668 | 5,512 |
| Basic earnings per share | 0.24 | 0.09 | 0.23 | 0.23 | 0.79 |
| Diluted earnings per share | 0.24 | 0.09 | 0.23 | 0.23 | 0.79 |
| Dividends declared per share | 0.18 | 0.18 | 0.18 | 0.18 | 0.72 |



Item 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosures

None.

## Item 9A. Controls and Procedures

## 1. Disclosure Controls and Procedures

The Corporation maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

The Corporation's Management carried out an evaluation, under the supervision and with the participation of the Chief Executive Officer and the

Chief Financial Officer, of the effectiveness of the design and operation of LNB Bancorp, Inc.'s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934) as of December 31, 2007, pursuant to the evaluation of these controls and procedures required by Rule 13a-15 of the Securities Exchange Act of 1934.

Based upon that evaluation, Management concluded as of the end of the period covered by this Annual Report on Form 10-K that The Corporation's disclosure controls and procedures were effective over financial reporting.

## 2. Internal Control over Financial Reporting

The Management of LNB Bancorp, Inc. is responsible for establishing and maintaining adequate internal control over its financial reporting. LNB Bancorp, Inc.'s internal control over financial reporting is a process designed under the supervision of the Corporation’s Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Corporation's financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

LNB Bancorp, Inc.'s Management assessed the effectiveness of the Corporation’s internal control over financial reporting as of December 31, 2007 based on the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in "Internal Control Integrated Framework." Based on this assessment, Management determined that at December 31, 2007, the Corporation’s internal control over financial reporting was effective.

## 3. Changes in Internal Control over Financial Reporting

No change in the Corporation's internal control over financial reporting occurred during the fiscal quarter ended December 31, 2007 that has materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting.

## PART III

## Item 10. Directors, Executive Officers, Promoters and Control Persons of the Registrant

Information regarding the executive officers of the Corporation is set forth in Part I, Item 4 of this Form 10-K. Other information required to be included under this item is incorporated by reference herein from the information about our directors provided in the section captioned "Election of Directors," the information provided in the section captioned "Section 16(a) Beneficial Ownership Reporting Compliance," and the information about the Corporation's Audit and Finance Committee, audit committee financial expert and procedures for recommending nominees to the Board of Directors and Corporate Governance provided in the sections captioned "Committees of the Board" and "Corporate Governance" in the Corporation’s Proxy Statement for the 2008 Annual Meeting of Shareholders filed with the SEC.

## Item 11. Executive Compensation

The information required by this item is incorporated by reference herein from the information provided in the sections captioned "Executive Compensation and Other Information," in the Corporation's Proxy Statement for the 2008 Annual Meeting of Shareholders filed with the SEC.

## Item 12. Security Ownership of Certain Beneficial Owners and Management

The information about security ownership of certain beneficial owners and management required by this item is incorporated by reference herein from the information provided in the section captioned "Ownership of Voting Shares" in the Corporation's Proxy Statement for the 2008 Annual Meeting of Shareholders filed with the SEC. The following table shows information about the Corporation's common shares that may be issued upon the exercise of options, warrants and rights under all of the Corporation's equity compensation plans as of December 31, 2007:

## Equity Compensation Plan Table

| Number of | Weighted- | Number of securities |
| :---: | :---: | :---: |
| securities to be | Average | remaining available for |
| issued upon exercise | exercise price | future issuance under |
| of outstanding | of outstanding | equity compensation |
| options, warrants | options, warrants | plans exluding securities <br> and rights (1) <br> (a) |
| and rights <br> (b) | reflected in column (a) <br> (c) |  |

Equity compensation plans approved by
security holders
Equity compensation plans not approved by
security holders (3)
Total
(1) Consists of common shares of the Corporation covered by outstanding options.
(2) Represents shares available for grant under the LNB Bancorp, Inc. 2006 Stock Incentive Plan. The LNB Bancorp, Inc. 2006 Stock Incentive Plan allows for the granting of an aggregate of 600,000 common shares, no more than 400,000 of which may be granted in the form of stock options and no more than 200,000 of which may be granted in the form of restricted shares.
(3) All common shares included in equity compensation plans not approved by shareholders are covered by outstanding options awarded to two current officers under agreements having the same material terms. Each of these options is a nonqualified option, meaning a stock option that does not qualify under Section 422 of the Internal Revenue Code for the special tax treatment available for qualified, or "incentive," stock options. Mr. Klimas was granted a stock options on February 1, 2005, February 1, 2006, and February 1, 2007 each to purchase 30,000 shares which vest in 10,000 share increments on the first, second and third anniversaries of the date of grant. Mr. Soltis has an option to purchase 2,500 shares which vested on the first year anniversary of the date of grant. Each option may be exercised for a term of 10 years from the date the option vests, subject to earlier termination in the event of death, disability or other termination of the employment of the option holder. The option holder has up to 12 months following termination of employment due to death or disability to exercise the options. The options terminate three months after termination of employment for reasons other than death, disability or termination for cause, and immediately upon termination of employment if for cause. The exercise price and number of shares covered by the option are to be adjusted to reflect any share dividend, share split, merger or other recapitalization of the common shares of the Corporation. The options are not transferable other than by will or state inheritance laws. Exercise prices for these options are at fair market value at the date of grant. The stock option for 30,000 shares awarded to Mr. Klimas on February 1, 2005 has an exercise price of $\$ 19.17$ per share, the stock option for 30,000 shares awarded to Mr. Klimas on February 1, 2006 has an exercise price of $\$ 19.10$ per share, the stock option for 30,000 shares awarded to Mr. Klimas on February 1, 2007 has an exercise price of $\$ 16.00$ per share and the 2,500 shares awarded Mr. Soltis have an exercise price of $\$ 16.50$ per share. The remaining contractual terms of the options are 10 years from the date of vesting.

## Item 13. Certain Relationships and Related Transactions

The information required by this item is incorporated by reference from the information provided in section captioned "Certain Transactions" in the Corporation's Proxy Statement for the 2008 Annual Meeting of Shareholders filed with the SEC.

## Item 14. Principal Accounting Fees and Services

The information required by this item is incorporated by reference herein from the information provided in section captioned "Principal Accounting Firm Fees" in the Corporation's Proxy Statement for the 2008 Annual Meeting of Shareholders filed with the SEC.

## PART IV

## Item 15. Exhibits, Financial Statement Schedules

(a) The following Consolidated Financial Statements and related Notes to Consolidated Financial Statements, together with the report of Independent Registered Public Accounting Firm dated March 11, 2008, appear on pages 37 through 68 of this annual report on Form 10-K:
(1) Financial Statements

Consolidated Balance Sheets

December 31, 2007 and 2006

Consolidated Statements of Income for the Years Ended

December 31, 2007, 2006 and 2005

Consolidated Statements of Shareholders’ Equity for the Years

Ended December 31, 2007, 2006 and 2005

Consolidated Statements of Cash Flows for the Years Ended

December 31, 2007, 2006 and 2005

Notes to Consolidated Financial Statements for the Years

Ended December 31, 2007, 2006 and 2005

Report of Independent Registered Public Accounting Firm
(2) Financial Statement Schedules

Financial statement schedules are omitted as they are not required or are not applicable or because the required information is included in the consolidated financial statements or notes thereto.
(3) Exhibits required by Item 601 Regulation S-K

Reference is made to the Exhibit Index which is found on page 74 of this Form 10-K.
(b) the following exhibits required by Item 601 of Regulation S-K are filed as part of this report:

Form 10-K Exhibit Index

## Exhibit Index

## S-K

Reference
2(a) Agreement and Plan of Merger, dated January 15, 2007, by and between LNB Bancorp, Inc. and Morgan Bancorp, Inc., including the attached Form of Voting Agreement and Form of Morgan Affiliate Agreement. Incorporated by reference herein from Exhibit 2.1 of the Corporation’s Form 8-K filed January 17, 2007.

3(a) LNB Bancorp, Inc. Second Amended Articles of Incorporation. Incorporated by reference herein from Exhibit 3(a) of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.

3(b) LNB Bancorp, Inc. Amended Code of Regulations. Incorporated by reference herein from Appendix A to the Corporation’s Definitive Proxy Statement on Schedule 14A filed March 16, 2007.

4(a) Rights Agreement between LNB Bancorp, Inc. and Registrar and Transfer Corporation dated October 24, 2000. Incorporated by reference to Exhibit 10(r) to the Corporation's Form 10-K for the fiscal year ended December 31, 2005.

4(c) Indenture, dated as of May 9, 2007, by and between LNB Bancorp, Inc. and Wells Fargo Bank, National Association, as Trustee, relating to floating rate Junior Subordinated Debt Securities Due June 15, 2037. Incorporated by reference herein from Exhibit 4.1 of the Corporation’s Form 10-Q for the fiscal quarter ended June 30, 2007.

4(d) Indenture, dated as of May 9, 2007, by and between LNB Bancorp, Inc. and Wells Fargo Bank, National Association, as Trustee, relating to fixed rate Junior Subordinated Debt Securities Due June 15, 2037. Incorporated by reference herein from Exhibit 4.2 of the Corporation's Form 10-Q for the fiscal quarter ended June 30, 2007.

Amended and Restated Declaration of Trust of LNB Trust I, dated as of May 9, 2007. Incorporated by reference herein from Exhibit 4.3 of the Corporation's Form 10-Q for the fiscal quarter ended June 30, 2007.

4(f) Amended and Restated Declaration of Trust of LNB Trust II, dated as of May 9, 2007. Incorporated by reference herein from Exhibit 4.4 of the Corporation's Form 10-Q for the fiscal quarter ended June 30, 2007.

10(a)* Form of Stock Appreciation Right Agreement. Incorporated by reference herein from Exhibit 10.1 to the Corporation's Form 8-K filed January 25, 2006.

10(b)* LNB Bancorp, Inc. Stock Appreciation Rights Plan. Incorporated by reference from Exhibit 10.3 of the Corporation's Form 8-K filed December 22, 2005.

10(c)* Stock Option Agreement, effective as of June 27, 2005, between the Corporation and Frank A.Soltis. Incorporated by reference herein from Exhibit 10.2 to the Corporation's quarterly report on Form 10-Q for the quarter ended September 30, 2005.

10(d)* Employment Agreement by and between Daniel E. Klimas and LNB Bancorp, Inc. dated January 28, 2005. Incorporated by reference herein from Exhibit 10(a) to the Corporation's annual report Form 10-K for the fiscal year ended December 31, 2004.

10(e) Asset Purchase Agreement by and between LNB Mortgage, LLC., The Lorain National Bank and Mortgage One Services, Inc. dated July 1, 2004. Incorporated by reference herein from Exhibit 2 to the Corporation's quarterly report on Form 10-Q for the quarter ended June 30, 2004.

## S-K

Reference

## Exhibit

$\overline{10(\mathrm{f})}$ Amendment to Supplemental Retirement Benefits Agreement by and between Gary C. Smith and LNB Bancorp, Inc., and The Lorain National Bank dated October 6, 2003. Incorporated by reference herein from Exhibit (10a) to the Corporation's annual report on Form $10-\mathrm{K}$ for the year ended December 31, 2003.

10(g)* The Lorain National Bank Retirement Pension Plan amended and restated effective December 31, 2002, dated November 19, 2002. Incorporated by reference herein from Exhibit 10 to the Corporation's annual report on Form 10-K for the year ended December 31, 2002.

10(h) Lorain National Bank Group Term Carve Out Plan dated August 7, 2002. Incorporated by reference herein from Exhibit (10a) to the Corporation's quarterly report on Form 10-Q for the quarter ended September 30, 2002.

10(i) Restated and Amended Employment Agreement by and between Gary C. Smith and LNB Bancorp, Inc, and The Lorain National Bank dated December 22, 2000. Incorporated by reference herein from Exhibit (10a) to the Corporation's annual report on Form 10-K for the year ended December 31, 2001.

10(j) Supplemental Retirement Benefits Agreement by and between Gary C. Smith and LNB Bancorp, Inc, and The Lorain National Bank dated December 22, 2000. Incorporated by reference herein from Exhibit 10(n) of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.

10(k) Amended Supplemental Retirement Agreement by and between Thomas P. Ryan and LNB Bancorp, Inc. and The Lorain National Bank dated December 23, 2000. Incorporated by reference herein from Exhibit 10(o) of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.

10(1) Amended Supplemental Retirement Agreement by and between Gregory D. Friedman and LNB Bancorp, Inc. and The Lorain National Bank dated December 23, 2000. Incorporated by reference herein from Exhibit 10(p) of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.

10(m)* Amended Supplemental Retirement Agreement by and between James F. Kidd and The Lorain National Bank dated June 15, 1999. Incorporated by reference herein from Exhibit 10(q) of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.

10(n) Branch Purchase and Assumption Agreement by and between KeyBank National Association and the Lorain National Bank dated April 10, 1997. Incorporated by reference herein from Exhibit 10(s) of the Corporation's Form 10-K for the fiscal year ended December 31, 2005. by reference herein from Exhibit 10(u) of the Corporation's Form 10-K for the fiscal year ended December 31, 2005.

10(s)* LNB Bancorp, Inc. 2006 Stock Incentive Plan. Incorporated by reference herein from Appendix A of the Corporation's Definitive Proxy Statement on Schedule 14A filed March 17, 2006.

10(x) Guarantee Agreement, dated as of May 9, 2007, by and between LNB Bancorp, Inc. and Wells Fargo Bank, National Association, as Trustee, relating to securities of LNB Trust I. Incorporated by reference herein from Exhibit 10.1 of the Corporation's Form 10-Q for the fiscal quarter ended June 30, 2007.

10(y) Guarantee Agreement, dated as of May 9, 2007, by and between LNB Bancorp, Inc. and Wells Fargo Bank, National Association, as Trustee, relating to securities of LNB Trust II. Incorporated by reference herein from Exhibit 10.2 of the Corporation's Form 10-Q for the fiscal quarter ended June 30, 2007.

10(z)* Change in Control Supplemental Executive Compensation Agreement between LNB Bancorp, Inc. and David S. Harnett, dated August 8, 2007. Incorporated by reference herein from Exhibit 10.1 of the Corporation's Form 10-Q for the fiscal quarter ended September 30, 2007.

10(aa)* LNB Bancorp, Inc. 2007 Chief Executive Officer Long Term Incentive Plan. Incorporated by reference herein from Exhibit 10.1 of the Corporation’s Form 8-K filed January 15, 2008.

10(bb)* Form of Nonqualified Stock Option Agreement under the LNB Bancorp, Inc. 2006 Stock Incentive Plan. Incorporated by reference herein from Exhibit 10.1 of the Corporation’s Form 8-K filed February 6, 2008.
21.1 Subsidiaries of LNB Bancorp, Inc.
23.1 Consent of Plante \& Moran, PLLC.

### 23.2 Consent of KPMG LLP

31.1 Rule 13a-14(a)/15-d-14(a) Certification of Chief Executive Officer, dated March 17, 2008 for LNB Bancorp, Inc.'s annual report on Form 10-K for the year ended December 31, 2007.
31.2 Rule 13a-14(a)/15-d-14(a) Certification of Chief Financial Officer, dated March 17, 2008 for LNB Bancorp, Inc.'s annual report on Form 10-K for the year ended December 31, 2007.
32.1 Section 1350 Certification of Chief Executive Officer, dated March 17, 2008 for LNB Bancorp, Inc.'s annual report on Form 10-K for the year ended December 31, 2007.
32.2 Section 1350 Certification of Chief Financial Officer, dated March 17, 2008 for LNB Bancorp, Inc.'s annual report on Form 10-K for the year ended December 31, 2007.

* Management contract, compensatory plan or arrangement


## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LNB Bancorp, Inc.
(Registrant)

By:
/s/ Sharon L. Churchill
Sharon L. Churchill
Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons in the capacities and on the dates indicated:

| /s/ Daniel P. Batista | Director |
| :---: | :---: |
| Daniel P. Batista |  |
| /s/ Robert M. Campana | Director |
| Robert M. Campana |  |
| /s/ Terry D. Goode | Director |
| Terry D. Goode |  |
| /s/ James R. Herrick | Chairman and Director |
| James R. Herrick |  |
| /s/ James F. Kidd | Vice Chairman and Director |
| James F. Kidd |  |
| /s/ J. Martin Erbaugh | Director |
| J. Martin Erbaugh |  |
| /s/ Kevin C. Martin | Director |
| Kevin C. Martin |  |
| /s/ Benjamin G. Norton | Director |
| Benjamin G. Norton |  |
| /s/ Jeffrey F. Riddell | Director |
| Jeffrey F. Riddell |  |
| /s/ John W. Schaeffer, MD | Director |
| John W. Schaeffer, M.D. |  |
| /s/ Lee C. Howley | Director |

Lee C. Howley
/s/ Donald F. Zwilling
Donald F. Zwilling
/s/ Daniel E. Klimas
Daniel E. Klimas
/s/ Sharon L. Churchill
Sharon L. Churchill

Director

Director and Chief Executive Officer (Principal Executive Officer)

Chief Financial Officer
(Principal Financial and Accounting Officer)


## EX-21.1 5 exhibit21-1.htm SUBSIDIARIES OF LNB BANCORP, INC.

## Exhibit 21.1

Subsidiaries of LNB Bancorp, Inc. December 31, 2007

| Entity Name and Location | Jurisdiction of <br> Incorporation |
| :--- | :--- |
| A.Bank and Bank-owned Subsidiaries of the Issuer  <br> The Lorain National Bank  <br> 457 Broadway  <br> Lorain, Ohio 44052  <br> North Coast Community Development Corporation  <br>  457 Broadway <br> Lorain. Ohio 44052  | Ohio |
| B. | Financial Services Subsidiaries of the Issuer |
| None | Ohio |

## CONSENT OF PLANTE \& MORAN, PLLC INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors LNB Bancorp, Inc.

We consent to the incorporation by reference in the registration statements No. 33-65034, No. 333-125288, No. 333-115385, No. 333-133621, and No. 333-53210 on Form S-8 and No. 333-43441 and No. 333-58414 on Form S-3 and 333-141580 on Form S-4 of LNB Bancorp, Inc. of our report dated March 11, 2008, with respect to the consolidated balance sheet of LNB Bancorp, Inc. as of December 31, 2007, and the related consolidated statements of income, shareholders’ equity and cash flows for the year then ended and the effectiveness of internal control over financial reporting as of December 31, 2007, which reports appear in the December 31, 2007 annual report on Form 10-K of LNB Bancorp, Inc.

Plate i Brew, PLLC
Auburn Hills, Michigan
March 11, 2008

## CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors
LNB Bancorp, Inc.:
We consent to the incorporation by reference in the registration statement No. 33-65034, No. 333-125288, No. 333-115385, No. 333-133621 and No. 333-53210 on Form S-8 and No. 333-43441 and No. 333-58414 on Form S-3 and 333-141580 on Form S-4 of LNB Bancorp, Inc. of our report dated March 13, 2006, with respect to the consolidated statements of income, shareholders' equity and cash flows of LNB Bancorp, Inc. for the year ended December 31, 2005, which report appears in the December 31, 2007 annual report on Form 10-K of LNB Bancorp, Inc.


Cleveland, Ohio
March 17, 2008

# EX-31.1 10 exhibit31-1.htm RULE 13A-14(A)/15-D-14(A) CERTIFICATION OF CHIEF EXECUTIVE OFFICER 

Exhibit 31.1

## Chief Executive Officer Rule 13a-14(a)/15d-14(a) Certification

I, Daniel E. Klimas, President and Chief Executive Officer of LNB Bancorp, Inc. (the "registrant") certify that:

1. I have reviewed this Annual Report on Form 10-K of LNB Bancorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 17, 2008
/s/ Daniel E. Klimas
Daniel E. Klimas
President and Chief Executive Officer

## Chief Financial Officer Rule 13a-14(a)/15d-14(a) Certification

I, Sharon L. Churchill, Chief Financial Officer of LNB Bancorp, Inc. (the "registrant") certify that:

1. I have reviewed this Annual Report on Form 10-K of LNB Bancorp, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 17, 2008
/s/ Sharon L. Churchill
Sharon L. Churchill
Chief Financial Officer

## EX-32.1 12 exhibit32-1.htm SECTION 1350 CERTIFICATION OF CHIEF EXECUTIVE OFFICER

## Exhibit 32.1

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ENACTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K of LNB Bancorp, Inc. (the "Corporation") for the period ending December 31, 2007 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Daniel E. Klimas, President and Chief Executive Officer of the Corporation, certify, pursuant to 18 U.S.C. Section 1350, as enacted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation
/s/ Daniel E. Klimas
Daniel E. Klimas
President and Chief Executive Officer
Date: March 17, 2008

In connection with the Annual Report on Form 10-K of LNB Bancorp, Inc. (the "Corporation") for the period ending December 31, 2007 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Sharon L. Churchill, Chief Financial Officer of the Corporation, certify, pursuant to 18 U.S.C. Section 1350, as enacted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.
/s/ Sharon L. Churchill
Sharon L. Churchill
Chief Financial Officer
Date: March 17, 2008

