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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 

FORM 10-Q
b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2009

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## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 0-13203

## LNB Bancorp, Inc.

(Exact name of the registrant as specified on its charter)

Ohio
(State of Incorporation)
457 Broadway, Lorain, Ohio
(Address of principal executive offices)

34-1406303
(I.R.S. Employer Identification No.)

44052-1769
(Zip Code)
(440) 244-6000
(Registrant's telephone number, including area code)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Y p No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer b Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)
Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No p
The number of common shares of the registrant outstanding on May 7, 2009 was 7,295,663.

LNB Bancorp, Inc.
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## Part I — FINANCIAL INFORMATION

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Accrued interest payable
Accrued taxes, expenses and other liabilities

## Total Liabilities



## Shareholders' Equity

Preferred stock, Series A Voting, no par value, authorized 750,000 shares, none issued at March 31, 2009 and December 31, 2008.
Preferred stock, Series B, no par value, 25,223 shares authorized and issued at March 31, 2009 and December 31, 2008.
Discount on Series B preferred stock
25,223

25,223
(142)

Warrant to purchase common stock
Common stock, par value $\$ 1$ per share, authorized $15,000,000$ shares, issued 7,623,857 shares at March 31, 2009 and December 31, 2008.

7,624
7,624
Additional paid-in capital
Retained earnings
37,828
37,783

Accumulated other comprehensive income
42,121

Treasury shares at cost, 328,194 shares at March 31, 2009 and at December 31, 2008

|  | $(6,092)$ |  | $(6,092)$ |
| :---: | :---: | :---: | :---: |
|  | 108,108 |  | 107,059 |
| \$ | 1,188,335 | \$ | 1,136,135 |

See accompanying notes to consolidated financial statements.

## Consolidated Statements of Income (unaudited)

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
|  | $\overline{\text { (Dollars in thousands except share and per share amounts) }}$ |  |  |  |
| Interest and Dividend Income |  |  |  |  |
| Loans | \$ | 11,611 | \$ | 12,576 |
| Securities: |  |  |  |  |
| U.S. Government agencies and corporations |  | 2,475 |  | 1,970 |
| State and political subdivisions |  | 233 |  | 162 |
| Trading securities |  | 127 |  | 293 |
| Other debt and equity securities |  | 63 |  | 65 |
| Federal funds sold and short-term investments |  | 14 |  | 48 |
| Total interest and dividend income |  | 14,523 |  | 15,114 |
| Interest Expense |  |  |  |  |
| Deposits |  | 4,902 |  | 6,509 |
| Federal Home Loan Bank advances |  | 432 |  | 570 |
| Short-term borrowings |  | 36 |  | 175 |
| Junior subordinated debentures |  | 255 |  | 340 |
| Total interest expense |  | 5,625 |  | 7,594 |
| Net Interest Income |  | 8,898 |  | 7,520 |
| Provision for Loan Losses (Note 6) |  | 1,809 |  | 474 |
| Net interest income after provision for loan losses |  | 7,089 |  | 7,046 |
| Noninterest Income |  |  |  |  |
| Investment and trust services |  | 350 |  | 532 |
| Deposit service charges |  | 1,026 |  | 1,111 |
| Other service charges and fees |  | 637 |  | 644 |
| Income from bank owned life insurance |  | 162 |  | 183 |
| Other income |  | 83 |  | 599 |
| Total fees and other income |  | 2,258 |  | 3,069 |
| Securities gains, net |  | 337 |  | 214 |
| Gains on sale of loans |  | 254 |  | 187 |
| Gains (losses) on sale of other assets, net |  | 8 |  | (136) |
| Total noninterest income |  | 2,857 |  | 3,334 |
| Noninterest Expense |  |  |  |  |
| Salaries and employee benefits |  | 3,718 |  | 3,778 |
| Furniture and equipment |  | 1,142 |  | 996 |
| Net occupancy |  | 644 |  | 657 |
| Outside services |  | 555 |  | 883 |
| Marketing and public relations |  | 244 |  | 308 |
| Supplies, postage and freight |  | 334 |  | 349 |
| Telecommunications |  | 203 |  | 244 |
| Ohio franchise tax |  | 232 |  | 220 |
| FDIC assessments |  | 313 |  | 24 |
| Other real estate owned |  | 71 |  | 98 |
| Electronic banking expenses |  | 189 |  | 257 |
| Loan and collection expense |  | 210 |  | 228 |
| Other expense |  | 505 |  | 480 |
| Total noninterest expense |  | 8,360 |  | 8,522 |
| Income before income tax expense |  | 1,586 |  | 1,858 |
| Income tax expense |  | 269 |  | 411 |
| Net Income | \$ | 1,317 | \$ | 1,447 |
| Dividends and amortization on preferred stock |  | 299 |  | - |
| Net Income Available to Common Shareholders | \$ | 1,018 | \$ | 1,447 |

Net Income Per Common Share (Note 2)

| Basic | $\mathbf{0 . 1 4}$ | $\$$ |
| :--- | :---: | :---: |
| Diluted | $\mathbf{0 . 1 4}$ | 0.20 |
| Dividends declared | $\mathbf{0 . 0 9}$ | 0.20 |
| Average Common Shares Outstanding |  | 0.18 |
| Basic | $\mathbf{7 , 2 9 5 , 6 6 3}$ | $7,295,663$ |
| Diluted | $\mathbf{7 , 2 9 5 , 6 6 3}$ | $7,295,663$ |

See accompanying notes to consolidated financial statements

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## Consolidated Statements of Shareholders' Equity (unaudited)

|  | $\begin{gathered} \text { Preferred } \\ \text { Stock } \\ \text { (net of discount) } \end{gathered}$ |  | Warrant to Purchase Common Stock |  | Common Stock | Additional <br> Paid-In <br> Capital | Retained <br> Earnings | Accumulated Other <br> Comprehensive Income (Loss) |  | Treasury Stock | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands except share and per share amounts) |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Balance, January 1, } \\ & 2008 \end{aligned}$ | \$ | - | \$ | - | \$ 7,624 | \$ 37,712 | \$42,951 | \$ | 458 |  | \$(6,092) | \$ 82,653 |
| Cumulative affect of adoption of EITF 06-4 |  |  |  |  |  |  | (725) |  |  |  | (725) |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |
| Net Income |  |  |  |  |  |  | 1,447 |  |  |  | 1,447 |
| Other comprehensive income, net of tax: |  |  |  |  |  |  |  |  |  |  |  |
| Change in <br> unrealized gains <br> and losses on <br> securities <br> 1,293 <br> 1,293 |  |  |  |  |  |  |  |  |  |  |  |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  |
| Share-based <br> compensation <br> income - 8 |  |  |  |  |  |  |  |  |  |  |  |
| Issuance of 851,990 shares of common stock |  |  |  |  |  |  |  |  |  |  |  |
| Common dividends <br> declared, \$. 18 per <br> share _ _ _ _ _ $\quad$ (1,313) |  |  |  |  |  |  |  |  |  |  |  |
| Balance, March 31, 2008 | \$ | - | \$ | - | \$ 7,624 | \$37,720 | \$42,360 | \$ | 1,751 | \$(6,092) | \$ 83,363 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |
| Net Income |  |  |  |  |  |  | 1,317 |  |  |  | 1,317 |
| Other comprehensive income, net of tax: |  |  |  |  |  |  |  |  |  |  |  |
| Change in <br> unrealized gains <br> and losses on <br> securities <br> 561 <br> 561 |  |  |  |  |  |  |  |  |  |  |  |
| Total comprehensive <br> income |  |  |  |  |  |  |  |  |  |  |  |
| Share-based compensation |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of discount on |  |  |  |  |  |  |  |  |  |  |  |
| Preferred dividends declared, $\$ 8.75$ per share |  |  |  |  |  |  | (221) |  |  |  | (221) |

Common dividends declared, \$. 09 per share


See accompanying notes to consolidated financial statements

## Consolidated Statements of Cash Flows (unaudited)

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
|  | (Dollars in thousands) |  |  |  |
| Operating Activities |  |  |  |  |
| Net income | \$ | 1,317 | \$ | 1,447 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 1,809 |  | 474 |
| Depreciation and amortization |  | 427 |  | 468 |
| Amortization (accretion) of premiums and discounts |  | 241 |  | (277) |
| Amortization of intangibles |  | 33 |  | 33 |
| Amortization of loan servicing rights |  | 89 |  | 58 |
| Amortization of deferred loan fees |  | 132 |  | (119) |
| Federal deferred income tax expense |  | 120 |  | - |
| Securities gains, net |  | (337) |  | (214) |
| Share-based compensation expense, net of tax |  | 45 |  | 8 |
| Loans originated for sale |  | $(25,330)$ |  | $(24,659)$ |
| Proceeds from sales of loan originations |  | 26,168 |  | 21,635 |
| Net gain from loan sales |  | (254) |  | (188) |
| Net (gain) loss on sale of other assets |  | (8) |  | 138 |
| Net decrease in accrued interest receivable and other assets |  | $(1,792)$ |  | $(1,437)$ |
| Net decrease in accrued interest payable, taxes and other liabilities |  | 1,332 |  | 27 |
| Net cash provided by operating activities |  | 3,992 |  | $(2,606)$ |
| Investing Activities |  |  |  |  |
| Proceeds from sales of available-for-sale securities |  | 17,979 |  | 14,657 |
| Proceeds from maturities of available-for-sale securities |  | 9,744 |  | 22,772 |
| Purchase of available-for-sale securities |  | $(51,514)$ |  | $(36,607)$ |
| Purchase of trading securities |  | - |  | $(36,979)$ |
| Change in interest-bearing deposits in other banks |  | 2 |  | - |
| Proceeds from sale of trading securities |  | - |  | 33,500 |
| Purchase of Federal Home Loan Bank Stock |  | (101) |  | (117) |
| Net (increase) decrease in loans made to customers |  | (940) |  | 437 |
| Proceeds from the sale of other real estate owned |  | 82 |  | 391 |
| Purchase of bank premises and equipment |  | (434) |  | (76) |
| Net cash used in investing activities |  | $(25,182)$ |  | $(2,022)$ |
| Financing Activities |  |  |  |  |
| Net decrease in demand and other noninterest-bearing |  | (163) |  | (388) |
| Net increase (decrease) in savings, money market and interest-bearing demand |  | 13,458 |  | $(5,574)$ |
| Net increase in certificates of deposit |  | 43,650 |  | 14,087 |
| Net increase (decrease) in short-term borrowings |  | 2,874 |  | $(14,229)$ |
| Proceeds from Federal Home Loan Bank advances |  | 15,000 |  | 50,000 |
| Payment of Federal Home Loan Bank advances |  | $(25,000)$ |  | $(35,000)$ |
| Dividends paid |  | (878) |  | $(1,313)$ |
| Net cash provided by financing activities |  | 48,941 |  | 7,583 |
| Net increase in cash and cash equivalents |  | 27,751 |  | 2,955 |
| Cash and cash equivalents, January 1 |  | 36,923 |  | 23,523 |
| Cash and cash equivalents, March 31 | \$ | 64,674 | \$ | 26,478 |
| Supplemental cash flow information |  |  |  |  |
| Interest paid | \$ | 5,871 | \$ | 7,806 |
| Income taxes paid |  | 627 |  | 1,205 |
| Transfer of loans to other real estate owned |  | 460 |  | 731 |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Dollars in thousands except per share amounts) 

## (1) Summary of Significant Accounting Policies

## Basis of Presentation

The consolidated financial statements include the accounts of LNB Bancorp, Inc. (the "Corporation") and its wholly-owned subsidiary, The Lorain National Bank (the "Bank"). The consolidated financial statements also include the accounts of North Coast Community Development Corporation which is a wholly-owned subsidiary of the Bank. All intercompany transactions and balances have been eliminated in consolidation.

## Use of Estimates

The Corporation prepares its financial statements in conformity with U.S. generally accepted accounting principles (GAAP). As such, GAAP requires the Corporation's management ("Management") to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the reporting period. Actual results could differ from those estimates. Areas involving the use of Management’s estimates and assumptions include the allowance for loan losses, the realization of deferred tax assets, fair values of certain securities, net periodic pension expense, and accrued pension costs recognized in the Corporation's consolidated financial statements. Estimates that are more susceptible to change in the near term include the allowance for loan losses and the fair value of certain securities.

## Segment Information

The Corporation's activities are considered to be a single industry segment for financial reporting purposes. The Corporation is a financial holding company engaged in the business of commercial and retail banking, investment management and trust services, and banking centers located throughout Lorain, eastern Erie, western Cuyahoga, and Summit counties of Ohio. This market provides the source for substantially all of the Bank's deposit, loan and trust activities. The majority of the Bank's income is derived from a diverse base of commercial, mortgage and retail lending activities and investments.

## Statement of Cash Flows

For purposes of reporting in the Consolidated Statements of Cash Flows, cash and cash equivalents include currency on hand, amounts due from banks, Federal funds sold, and securities purchased under resale agreements. Generally, Federal funds sold and securities purchased under resale agreements are for one day periods.

## Securities

Securities that are bought and held for the sole purpose of being sold in the near term are deemed trading securities with any related unrealized gains and losses reported in earnings. The Corporation held trading securities as of March 31, 2009 and December 31, 2008. Securities that the Corporation has a positive intent and ability to hold to maturity are classified as held to maturity. As of March 31, 2009 and December 31, 2008, the Corporation did not hold any securities classified as held to maturity. Securities that are not classified as trading or held to maturity are classified as available for sale. Securities classified as available for sale are carried at their fair value with unrealized gains and losses, net of tax, included as a component of accumulated other comprehensive income, net of tax. A decline in the fair value of securities below cost that is deemed other than temporary is charged to earnings, resulting in establishment of a new cost basis for the security. Interest and dividends on securities, including amortization of

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premiums and accretion of discounts using the effective interest method over the period to maturity or call, are included in interest income.

## Restricted Stock

The Bank is a member of the Federal Home Loan Bank (FHLB) system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. The Bank is also a member of and owns stock in the Federal Reserve Bank. The Bank also owns stock in Bankers Bancshares Inc., an institution that provides correspondent banking services to community banks. Stock in these institutions is classified as restricted stock, is recorded at redemption value which approximates fair value, and is periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income.

## Loans Held For Sale

Held for sale loans are carried at the lower of amortized cost or estimated fair value, determined on an aggregate basis for each type of loan. Net unrealized losses are recognized by charges to income. Gains and losses on loan sales (sales proceeds minus carrying value) are recorded in noninterest income.

## Loans

Loans are reported at the principal amount outstanding, net of unearned income, premiums and discounts. Loans acquired through business combinations are valued at fair market value on or near the date of acquisition. The difference between the principal amount outstanding and the fair market valuation is amortized over the aggregate average life of each class of loan. Unearned income includes deferred fees, net of deferred direct incremental loan origination costs. Unearned income is amortized to interest income, over the contractual life of the loan, using the interest method. Deferred direct loan origination fees and costs are amortized to interest income, over the contractual life of the loan, using the interest method.

Loans are generally placed on nonaccrual status when they are 90 days past due for interest or principal or when the full and timely collection of interest or principal becomes uncertain. When a loan has been placed on nonaccrual status, the accrued and unpaid interest receivable is reversed against interest income. Generally, a loan is returned to accrual status when all delinquent interest and principal becomes current under the terms of the loan agreement and when the collectibility is no longer doubtful.
A loan is impaired when full payment under the original loan terms is not expected. Impairment is evaluated in total for smallerbalance loans of similar nature such as real estate mortgages and installment loans, and on an individual loan basis for commercial loans that are graded substandard or below. Factors considered by Management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis. If a loan is impaired, a portion of the allowance may be allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral.

## Allowance for Loan Losses

The allowance for loan losses is Management's estimate of credit losses inherent in the loan portfolio at the balance sheet date. Management's determination of the allowance, and the resulting provision, is based on judgments and assumptions, including general economic conditions, loan portfolio composition, loan loss experience, Management's evaluation of credit risk relating to pools of loan and individual borrowers, sensitivity analysis and

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expected loss models, value of underlying collateral, and observations of internal loan review staff or banking regulators.
The provision for loan losses is determined based on Management's evaluation of the loan portfolio and the adequacy of the allowance for loan losses under current economic conditions and such other factors which, in Management's judgment, deserve current recognition.

## Servicing

Servicing assets are recognized as separate assets when rights are acquired through sale of financial assets. Capitalized servicing rights are reported in other assets and are amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to amortized cost. Impairment is determined by stratifying rights by predominant characteristics, such as interest rates and terms. Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flows using market-based assumptions. Impairment is recognized through a valuation allowance for an individual stratum, to the extent that fair value is less than the capitalized amount for the stratum.

## Bank Premises and Equipment

Bank premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed generally on the straight-line method over the estimated useful lives of the assets. Upon the sale or other disposition of assets, the cost and related accumulated depreciation are retired and the resulting gain or loss is recognized. Maintenance and repairs are charged to expense as incurred, while renewals and improvements are capitalized. Software costs related to externally developed systems are capitalized at cost less accumulated amortization. Amortization is computed on the straight-line method over the estimated useful life.

## Goodwill and Core Deposit Intangibles

Intangible assets arise from acquisitions and include goodwill and core deposit intangibles. Goodwill is the excess of purchase price over the fair value of identified net assets in acquisitions. Core deposit intangibles represent the value of depositor relationships purchased. The Corporation follows Statement of Financial Accounting Standards (SFAS) No. 142, "Goodwill and Other Intangible Assets" and SFAS No. 147 "Acquisitions of Certain Financial Institutions". Goodwill is tested at least annually for impairment.
Core deposit intangible assets are amortized using the straight-line method over ten years and are subject to annual impairment testing.

## Other Real Estate Owned

Other real estate owned (OREO) represent properties acquired through customer loan default. Real estate and other tangible assets acquired through foreclosure are carried as OREO on the Consolidated Balance Sheet at fair value, net of estimated costs to sell, not to exceed the cost of property acquired through foreclosure.

Split-Dollar Life Insurance
The Corporation recognizes a liability and related compensation costs for endorsement split-dollar life insurance policies that provide a benefit to certain employees extending to postretirement periods. The liability is recognized based on the substantive agreement with the employee. In September 2006, the Financial Accounting Standards Board ("FASB") ratified the Emerging Issues Task Force’s ("EITF") Issue 06-4, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements, which requires companies to recognize a liability and related compensation costs for endorsement split-dollar life insurance

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policies that provide a benefit to an employee extending to postretirement periods. The liability should be recognized based on the substantive agreement with the employee. This Issue became effective January 1, 2008. The Issue can be applied as either a change in accounting principle through a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption, or a change in accounting principle through retrospective application to all periods. The adoption of Issue $06-4$ reduced retained earnings by $\$ 725$ effective January 1, 2008.

## Investment and Trust Services Assets and Income

Property held by the Corporation in fiduciary or agency capacity for its customers is not included in the Corporation's financial statements as such items are not assets of the Corporation. Income from the Investment and Trust Services Division is reported on an accrual basis.

## Income Taxes

The Corporation and its wholly-owned subsidiary file a consolidated Federal income tax return. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be removed or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is recorded when necessary to reduce deferred tax assets to amounts which are deemed more likely than not to be realized.

## Comprehensive Income

Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale and changes in the unfunded status of the pension plan, which are also recognized as separate components of shareholders' equity.

## Preferred Stock

The Corporation is authorized to issue up to $1,000,000$ shares of Voting Preferred Stock, no par value. As of March 31, 2009, 25,223 shares of the Corporation's Series B preferred stock has been issued. No such stock had been issued as of March 31, 2008. The Board of Directors of the Corporation is authorized to provide for the issuance of one or more series of Voting Preferred Stock and establish the dividend rate, dividend dates, whether dividends are cumulative, liquidation prices, redemption rights and prices, sinking fund requirements, conversion rights, and restrictions on the issuance of any series of Voting Preferred Stock. The Voting Preferred Stock may be issued with conversion rights to common stock and may rank prior to the common stock in dividends, liquidation preferences, or both. The Corporation has authorized 750,000 Series A Voting Preferred Shares none of which have been issued.

## New Accounting Pronouncements

Management is not aware of any proposed or recent regulations or current recommendations by the Financial Accounting Standards Board or by regulatory authorities, which, if they were implemented, would have a material effect on the liquidity, capital resources, or operations of the Corporation.

## (2) Earnings Per Share

Basic earnings per share are computed by dividing income available to common shareholders by the weighted average number of shares outstanding during the year. Diluted earnings per share is computed based on the weighted

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average number of shares outstanding plus the effects of dilutive stock options outstanding during the year. Basic and diluted earnings per share are calculated as follows:

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
|  | $\overline{\text { (Dollars in thousands except per share amounts) }}$ |  |  |  |
| Weighted average shares outstanding used in Basic Earnings per Common Share |  | 5,663 |  | 5,663 |
| Dilutive effect of incentive stock options |  | - |  | - |
| Weighted average shares outstanding used in Diluted Earnings Per Common Share |  | 95,663 |  | 5,663 |
| Net Income | \$ | 1,317 | \$ | 1,447 |
| Preferred stock dividend and amortization |  | 299 |  | - |
| Income Available to Common Shareholders | \$ | 1,018 | \$ | 1,447 |
| Basic Earnings Per Common Share | \$ | 0.14 | \$ | 0.20 |
| Diluted Earnings Per Common Share | \$ | 0.14 | \$ | 0.20 |

All outstanding options were anti-dilutive for the three months ended March 31, 2009 and March 31, 2008, respectively.

## (3) Cash and Due from Banks

Federal Reserve Board regulations require the Bank to maintain reserve balances on deposits with the Federal Reserve Bank of Cleveland. The required ending reserve balance was \$1,341 on March 31, 2009 and \$1,309 on December 31, 2008.

## (4) Goodwill and Intangible Assets

On May 10, 2007, LNB Bancorp, Inc. completed the acquisition of Morgan Bancorp, Inc., of Hudson, Ohio and its wholly-owned subsidiary, Morgan Bank, NA. Under the terms of the transaction, the Corporation acquired all of the outstanding stock of Morgan Bancorp, Inc. in a stock and cash merger transaction valued at $\$ 27,864$. The acquisition was accounted for using the purchase method of accounting, and accordingly, the purchase price was allocated to the assets purchased and the liabilities assumed based upon the estimated fair values at the date of acquisition. The purchase accounting fair values are being amortized under various methods and over the lives of the corresponding assets and liabilities. Goodwill recorded for the acquisition amounted to $\$ 18,755$. The Corporation recorded $\$ 1,367$ in core deposit intangibles related to the acquisition of Morgan Bank, NA. These core deposit intangibles were amortized \$33 for the quarters ended March 31, 2009 and March 31, 2008.

The consolidated statements of income reflect the operating results of the Morgan Bank division of the Corporation since the effective date of the acquisition.
Core deposit intangibles are amortized over their estimated useful life of 10 years. A summary of core deposit intangible assets, including those from the Morgan Bancorp, Inc. acquisition, follows:

Core deposit intangibles
Less: accumulated amortization
Carrying value of core deposit intangibles

| March 31, 2009 |  |  | December 31, 2008 |  |  |
| :--- | :---: | :---: | ---: | :---: | :---: |
|  | (Dollars in |  | thousands) |  |  |
| $\mathbf{\$}$ | $\mathbf{2 , 6 4 3}$ | $\$$ | 2,643 |  |  |
|  | $\mathbf{1 , 5 3 4}$ |  | 1,501 |  |  |
| $\$$ | $\mathbf{1 , 1 0 9}$ | $\$$ | 1,142 |  |  |

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The Corporation assesses goodwill for impairment annually and more frequently in certain circumstances. Goodwill was assessed at a reporting unit level by applying a fair-value based test using discounted estimated future net cash flows.

## (5) Securities

The amortized cost, gross unrealized gains and losses and fair values of securities available for sale at March 31, 2009 and December 31, 2008 follows:

|  |  |  | At March 31, 2009 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The cost, gross unrealized gains and losses and fair values of trading securities at March 31, 2009 and December 31, 2008 follows:

|  | Trading Securities held at March 31, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost | Aggregate Unrealized Gains recorded to income |  | Aggregate Unrealized Losses recorded to income |  | Fair Value |
|  | (Dollars in thousands) |  |  |  |  |  |
| Trading Securities | \$10,898 | \$ | \$ 106 | \$ | - | \$11,004 |
|  | Trading Securities held at December 31, 2008 |  |  |  |  |  |
|  | Cost | Aggregate Unrealized Gains recorded to income |  | Aggregate Unrealized Losses recorded to income |  | Fair Value |
|  |  |  | (Dollars in thous |  |  |  |
| Trading Securities | \$11,245 | \$ | $\underline{\text { \$ } 16}$ | \$ | - | $\underline{\text { \$11,261 }}$ |

## (6) Loans and Allowance for Loan Losses

Loan balances at March 31, 2009 and December 31, 2008 are summarized as follows:

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|  | March 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Commercial | \$ | 444,581 | \$ | 450,081 |
| Real estate mortgage |  | 91,690 |  | 96,241 |
| Home equity lines of credit |  | 104,110 |  | 100,873 |
| Installment |  | 161,886 |  | 156,356 |
| Total Loans |  | 802,267 |  | 803,551 |
| Allowance for loan losses |  | $(11,575)$ |  | $(11,652)$ |
| Net Loans | \$ | 790,692 | \$ | 791,899 |

Activity in the allowance for loan losses for the three-month periods ended March 31, 2009 and March 31, 2008 is summarized as follows:

Balance at the beginning of period
Provision for loan losses
Loans charged-off
Recoveries on loans previously charged-off
Balance at the end of the year

| March 31, 2009 | March 31, 2008 |
| :---: | :---: |
| (Dollars in thousands) |  |
| \$ 11,652 | \$ 7,820 |
| 1,809 | 474 |
| $(1,972)$ | (372) |
| 86 | 78 |
| \$ 11,575 | \$ 8,000 |

Nonaccrual loans at March 31, 2009 were \$21,301, as compared to \$19,592 at December 31, 2008, and \$15,044 at March 31, 2008.

## (7) Stock Options and Stock Appreciation Rights

A broad-based stock option incentive plan, the 2006 Stock Incentive Plan, was adopted by the Corporation's shareholders on April 18, 2006. The only options granted under this Plan were granted in 2007 and 2008. The Corporation also has nonqualified stock option agreements outside of the 2006 Stock Incentive Plan. Grants under the nonqualified stock option agreements have been made from 2005 to 2007. On January 20, 2006, the Corporation issued an aggregate of 30,000 stock appreciation rights ("SARs") to eight employees, 15,500 of which have expired due to employee terminations. The Corporation adopted SFAS No. 123R for the accounting and disclosure of the stock option agreements and the SARs.

The expense recorded as of March 31, 2009 was $\$ 0$ for SAR’s and $\$ 24$ for stock options. Expense recorded during the first quarter of 2008 was $\$ 0$ for SAR's and $\$ 12$ for stock options. The number of options or SAR’s and the exercise prices for these nonqualified incentive options or SAR's outstanding as of March 31, 2009 follows:

|  | Year Issued |  |  |  |  |  | 2008 | 2006 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2005 | 2006 | 2007 | 2007 | 2008 |  |  |
|  | Option | Option | Option | Option | Option | Option | Option | SAR's |
| Type |  |  |  |  |  |  |  |  |
| Number of Options | 2,500 | 30,000 | 30,000 | 30,000 | 20,000 | 50,000 | 38,500 | 14,500 |
| Strike Price | \$16.50 | \$ 19.17 | \$ 19.10 | \$ 16.00 | \$ 15.35 | \$ 14.47 | \$ 14.47 | \$ 19.00 |
| Number of Options Vested | 2,500 | 30,000 | 30,000 | 20,000 | 6,667 | 16,666 | 12,998 | 14,500 |
| Assumptions: |  |  |  |  |  |  |  |  |
| Risk free interest rate | 4.50\% | 3.92\% | 3.66\% | 4.73\% | 4.72\% | 2.94\% | 2.94\% | 1.42\% |
| Dividend yield | 4.36\% | 3.76\% | 3.77\% | 4.50\% | 4.69\% | 4.98\% | 4.98\% | 6.86\% |
| Volatility | 18.48\% | 17.30\% | 17.66\% | 16.52\% | 15.33\% | 15.68\% | 15.68\% | 25.19\% |
| Expected Life years | 5 | 6 | 6 | 7 | 6 | 6 | 6 | 5 |

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A summary of the status of stock options at March 31, 2009, and changes during the three months then ended, is presented in the table below:

Options outstanding, December 31, 2008

|  | 2009 |  |
| :--- | :--- | ---: |
|  | Weighted <br> Overage Exercise |  |
| Options |  | Price per Share |
| 203,500 | $\$$ | 16.18 |
| $(2,500)$ |  | - |
| - |  | 14.47 |
| 201,000 |  |  |
| 118,831 | $\$$ | 16.20 |

## (8) Deposits

Deposit balances at March 31, 2009 and December 31, 2008 are summarized as follows:

|  | March 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Demand and other noninterest-bearing | \$ | 93,831 | \$ | 93,994 |
| Interest checking |  | 122,748 |  | 115,102 |
| Savings |  | 80,189 |  | 78,526 |
| Money market accounts |  | 101,598 |  | 99,051 |
| Consumer time deposits |  | 473,481 |  | 449,772 |
| Public time deposits |  | 93,782 |  | 72,247 |
| Brokered time deposits |  | 12,491 |  | 12,483 |
| Total deposits | \$ | 978,120 | \$ | 921,175 |

The aggregate amount of certificates of deposit in denominations of $\$ 100,000$ or more amounted to $\$ 192,128$ and $\$ 153,677$ at March 31, 2009 and December 31, 2008, respectively. Brokered time deposits totaling \$12,491 and \$12,483 at March 31, 2009 and December 31, 2008, respectively, are included in these totals.

The maturity distribution of certificates of deposit as of March 31, 2009 follows:


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## (9) Short-Term Borrowings

The Corporation has a line of credit for advances and discounts with the Federal Reserve Bank of Cleveland. The amount of this line of credit varies on a monthly basis. The line is equal to $85 \%$ of the balances of qualified home equity lines of credit that are pledged as collateral. At March 31, 2009, the Bank had pledged approximately $\$ 4,349$ in qualifying home equity lines of credit, resulting in an available line of credit of approximately \$3,696. No amounts were outstanding at March 31, 2009 or December 31, 2008.

Short-term borrowings include securities sold under repurchase agreements and Federal funds purchased from correspondent banks. The table below presents information for short-term borrowings for the periods ended March 31, 2009 and December 31, 2008.

|  | March 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Securities sold under repurchase agreements |  |  |  |  |
| Period End: |  |  |  |  |
| Outstanding | \$ | 25,802 | \$ | 22,928 |
| Interest rate |  | 0.50\% |  | 0.50\% |
| Average: |  |  |  |  |
| Outstanding | \$ | 28,096 | \$ | 25,875 |
| Interest rate |  | 0.52\% |  | 1.19\% |
| Maximum month-end balance | \$ | 32,351 | \$ | 30,781 |
| Federal funds purchased |  |  |  |  |
| Period End: |  |  |  |  |
| Outstanding | \$ | - | \$ | - |
| Interest rate |  | n/a |  | n/a |
| Average: |  |  |  |  |
| Outstanding | \$ | - | \$ | 1,989 |
| Interest rate |  | n/a |  | 3.87\% |
| Maximum month-end balance | \$ | - | \$ | 12,900 |

## (10) Federal Home Loan Bank Advances

Federal Home Loan Bank advances amounted to \$43,357 and \$53,357 at March 31, 2009 and December 31, 2008 respectively. All advances are bullet maturities with no call features. At March 31, 2009, collateral pledged for FHLB advances consisted of qualified real estate mortgage loans and home equity lines of credit of $\$ 79,544$, and $\$ 93,655$, respectively. The maximum borrowing capacity of the Bank at March 31, 2009 was $\$ 66,479$ with unused collateral borrowing capacity of $\$ 23,069$. The Bank maintains a $\$ 40,000$ cash management line of credit (CMA) with the FHLB. The following table presents the activity on this line of credit for the periods ended March 31, 2009 and December 31, 2008.

Maturities January 2009 through December 2009, with fixed rates ranging from 3.36\% to 5.00\%, averaging 4.86\% in 2009 and 3.60\% in 2008.

Maturity January 2010, fixed rate 3.58\%
Maturities January 2011 through February 2011, with fixed rates ranging from 3.17\% to $3.67 \%$, averaging $3.50 \%$ for 2009 and 2008.

| March 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |
|  | 796 |  | 25,794 |
|  | 10,000 |  | 10,000 |
|  | 15,000 |  | 15,000 |
|  | 15,000 |  |  |
|  | 61 |  | 63 |
|  | 2,500 |  | 2,500 |
| \$ | 43,357 | \$ | 53,357 |

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## (11) Trust Preferred Securities

On May 9, 2007, the Corporation completed two private offerings of trust preferred securities through two separate Delaware statutory trusts sponsored by the Corporation. LNB Trust I ("Trust I") sold $\$ 10.0$ million of preferred securities and LNB Trust II ("Trust II") sold $\$ 10.0$ million of preferred securities (Trust I and Trust II are hereafter collectively referred to as the "Trusts"). The proceeds from the offering were used to fund the cash portion of the Morgan Bancorp, Inc. acquisition. The Corporation owns all of the common securities of each of the Trusts.

The subordinated notes mature in 2037. Trust I bears a floating interest rate (current three-month LIBOR plus 148 basis points). Trust II bears a fixed rate of $6.64 \%$ through June 15, 2017, and then becomes a floating interest rate (current three-month LIBOR plus 148 basis points). Interest on the notes is payable quarterly.

The subordinated notes are redeemable in whole or in part, without penalty, at the Corporation's option on or after June 15, 2012 and mature on June 15, 2037. The notes are junior in right of payment to the prior payment in full of all senior indebtedness of the Corporation, whether outstanding at May 9, 2007, the date of the Indenture for the trusts, or thereafter incurred. At March 31, 2009, the balance of the subordinated notes payable to Trust I and Trust II was $\$ 10,310$ each. The interest rates in effect as of the last determination date in 2009 were $2.80 \%$ and $6.64 \%$ for Trust I and Trust II, respectively.

## (12) Commitments, Credit Risk, and Contingencies

In the normal course of business, the Bank enters into commitments that involve off-balance sheet risk to meet the financing needs of its customers. These instruments are currently limited to commitments to extend credit and standby letters of credit. Commitments to extend credit involve elements of credit risk and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The Bank's exposure to credit loss in the event of nonperformance by the other party to the commitment is represented by the contractual amount of the commitment. The Bank uses the same credit policies in making commitments as it does for on-balance sheet instruments. Interest rate risk on commitments to extend credit results from the possibility that interest rates may have moved unfavorably from the position of the Bank since the time the commitment was made.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates of 30 to 120 days or other termination clauses and may require payment of a fee. Since some of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

The Bank evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained by the Bank upon extension of credit is based on Management's credit evaluation of the applicant. Collateral held is generally single-family residential real estate and commercial real estate. Substantially all of the obligations to extend credit are variable rate. Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. Standby letters of credit generally are contingent upon the failure of the customer to perform according to the terms of the underlying contract with the third party.

A summary of the contractual amount of commitments at March 31, 2009 follows:

|  | Amount |
| :--- | ---: |
|  | (Dollars in thousands) |
| Commitments to extend credit | $\mathbf{8 7 , 5 9 1}$ |
| Home equity lines of credit | $\mathbf{7 9 , 6 1 7}$ |
| Standby letters of credit | $\mathbf{9 , 0 2 7}$ |
| Total | $\underline{\mathbf{1 7 6 , 2 3 5}}$ |

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## (13) Estimated Fair Value of Financial Instruments

The Corporation discloses estimated fair values for its financial instruments. Fair value estimates, methods and assumptions are set forth below for the Corporation's financial instruments.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

- The carrying value of Cash and due from banks, Federal funds sold, short-term investments, interest-bearing deposits in other banks and accrued interest receivable and other financial assets is a reasonable estimate of fair value due to the short-term nature of the asset.
- The fair value of investment securities is based on quoted market prices, where available. If quoted market prices are not available, fair value is estimated using the quoted market prices of comparable instruments.
- For variable rate loans with interest rates that may be adjusted on a quarterly, or more frequent basis, the carrying amount is a reasonable estimate of fair value. The fair value of other types of loans is estimated by discounting future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.
- The carrying value approximates the fair value for bank owned life insurance.
- The fair value of deposits with no stated maturity, such as noninterest-bearing demand deposits, savings, money market, checking and interest-bearing checking, is equal to the amount payable on demand as of the balance sheet date, for each year presented. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. For variable rate certificates of deposit, the carrying amount is a reasonable estimate of fair value.
- Securities sold under repurchase agreements, other short-term borrowings, accrued interest payable and other financial liabilities approximate fair value due to the short-term nature of the liability.
- The fair value of Federal Home Loan Bank advances is estimated by discounting future cash flows using current FHLB rates for the remaining term to maturity.
- The fair value of junior subordinated debentures is based on the discounted value of contractual cash flows using rates currently offered for similar maturities.
- The fair value of commitments to extend credit approximates the fees charged to make these commitments; since rates and fees of the commitment contracts approximates those currently charged to originate similar commitments. The carrying amount and fair value of off-balance sheet instruments is not significant as of March 31, 2009 and December 31, 2008.


## Limitations

Estimates of fair value are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.
Estimates of fair value are based on existing on-and-off balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. For example, the Bank has a substantial Investment and Trust Services Division that contributes net fee income annually. The Investment and Trust Services Division is not considered a financial

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instrument and its value has not been incorporated into the fair value estimates. Other significant assets and liabilities that are not considered financial instruments include property, plant and equipment, and deferred tax liabilities. In addition, it is not practicable for the Corporation to estimate the tax ramifications related to the realization of the unrealized gains and losses and they have not been reflected in any of the estimates of fair value. The impact of these tax ramifications can have a significant effect on estimates of fair value. The estimated fair values of the Corporation's financial instruments at March 31, 2009 and December 31, 2008 are summarized as follows:

|  | March 31, 2009 |  |  | December 31, 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value | Estimated FairValue |  | Carrying Value | Estimated Fair$\qquad$ |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| Financial assets |  |  |  |  |  |  |
| Cash and due from banks, Federal funds sold, short-term investments and interest-bearing deposits in other banks | \$ 65,028 | \$ | 65,028 | \$ 37,275 | \$ | 37,275 |
| Securities | 259,051 |  | 259,051 | 234,313 |  | 234,313 |
| Restricted stock | 4,985 |  | 4,985 | 4,884 |  | 4,884 |
| Portfolio loans, net | 790,692 |  | 823,938 | 791,899 |  | 836,432 |
| Loans held for sale | 2,742 |  | 2,742 | 3,580 |  | 3,580 |
| Accrued interest receivable | 4,319 |  | 4,319 | 4,290 |  | 4,290 |
| Financial liabilities |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand, savings and money market | 398,366 |  | 423,871 | 422,855 |  | 422,855 |
| Certificates of deposit | 579,754 |  | 590,300 | 498,320 |  | 546,497 |
| Total deposits | 978,120 |  | 1,014,171 | 921,175 |  | 969,352 |
| Short-term borrowings | 25,802 |  | 25,802 | 22,928 |  | 22,928 |
| Federal Home Loan Bank advances | 43,357 |  | 44,347 | 53,357 |  | 54,647 |
| Junior subordinated debentures | 20,620 |  | 22,256 | 20,620 |  | 21,492 |
| Accrued interest payable | 3,559 |  | 3,559 | 3,813 |  | 3,813 |

## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## Introduction

The Corporation is a financial holding company headquartered in Lorain, Ohio, deriving substantially all of its revenue from the Bank. The Corporation provides a range of products and services to commercial customers and the community, and currently operates 20 banking centers throughout Lorain, eastern Erie, western Cuyahoga and Summit counties in Ohio.

This Management's Discussion and Analysis ("MD\&A") section discusses the financial condition and results of operations of the Corporation for the three months ended March 31, 2009. This MD\&A should be read in conjunction with the financial information contained in the Corporation's Form 10-K for the fiscal year ended December 31, 2008 and in the accompanying consolidated financial statements and notes contained in this Form 10-Q.

## Forward-Looking Statements

This Form 10-Q contains forward-looking statements within the meaning of the "Safe Harbor" provisions of the Private Securities Litigation Reform Act of 1995. Terms such as "will," "should," "plan," "intend," "expect," "continue," "believe," "anticipate" and "seek," as well as similar comments, are forward-looking in nature. Actual results and events may differ materially from those expressed or anticipated as a result of risks and uncertainties which include but are not limited to:

- significant increases in competitive pressure in the banking and financial services industries;
- changes in the interest rate environment which could reduce anticipated or actual margins;


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- changes in political conditions or the legislative or regulatory environment, including new or heightened legal standards and regulatory requirements, practices or expectations, which may impede profitability or affect the Corporation's financial condition;
- persisting volatility and limited credit availability in the financial markets, particularly if The Emergency Economic Stabilization Act of 2008 ("EESA"), the American Recovery and Reinvestment Act of 2009, the Financial Stability Plan announced on February 10, 2009, by the Secretary of the U.S. Treasury, in coordination with other financial institution regulators, and other initiatives undertaken by the U.S. government do not have the intended effect on the financial markets;
- limitations on the Corporation's ability to return capital to shareholders and dilution of the Corporation's common shares that may result from the terms of the Capital Purchase Program ("CPP"), pursuant to which the Corporation issued securities to the United States Department of the Treasury (the "U.S. Treasury");
- increases in interest rates or further weakening economic conditions that could constrain borrowers’ ability to repay outstanding loans or diminish the value of the collateral securing those loans;
- adverse effects on the Corporation's ability to engage in routine funding transactions as a result of the actions and commercial soundness of other financial institutions;
- general economic conditions, either nationally or regionally (especially in northeastern Ohio), becoming less favorable than expected resulting in, among other things, a deterioration in credit quality of assets;
- increases in deposit insurance premiums or assessments imposed on the Corporation by the FDIC;
- difficulty attracting and/or retaining key executives and/or relationship managers at compensation levels necessary to maintain a competitive market position;
- changes occurring in business conditions and inflation;
- changes in technology;
- changes in trade, monetary, fiscal and tax policies;
- changes in the securities markets, in particular, continued disruption in the fixed income markets and adverse capital market conditions;
- continued disruption in the housing markets and related conditions in the financial markets; and
- changes in general economic conditions and competition in the geographic and business areas in which the Corporation conducts its operations, particularly in light of the recent consolidation of competing financial institutions; as well as the risks and uncertainties described from time to time in the Corporation's reports as filed with the Securities and Exchange Commission.


## Critical Accounting Policies and Estimates

The Corporation's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. The Corporation follows general practices within the banking industry and application of these principles requires Management to make assumptions, estimates and judgments that affect the financial statements and accompanying notes. These assumptions, estimates and judgments are based on information available as of the date of the financial statements.

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The most significant accounting policies followed by the Corporation are presented in Note 1 to the Consolidated Financial Statements contained within this Form 10-Q. These policies are fundamental to the understanding of results of operation and financial conditions.

The accounting policies considered to be critical by Management are as follows:

## Allowance for Loan Losses

The allowance for loan losses is an amount that Management believes will be adequate to absorb probable credit losses inherent in the loan portfolio taking into consideration such factors as past loss experience, changes in the nature and volume of the portfolio, overall portfolio quality, loan concentrations, specific problem loans, and current economic conditions that affect the borrower's ability to pay. Determination of the allowance is subjective in nature. Loan losses are charged off against the allowance when Management believes that the full collectibility of the loan is unlikely. Recoveries of amounts previously charged-off are credited to the allowance.

A loan is considered impaired when it is probable that not all principal and interest amounts will be collected according to the loan contract. Residential mortgage, installment and other consumer loans are evaluated collectively for impairment. Individual commercial loans exceeding size thresholds established by Management are evaluated for impairment. Impaired loans are written down by the establishment of a specific allowance where necessary. The fair value of all loans currently evaluated for impairment is collateral-dependent and therefore the fair value is determined by the fair value of the underlying collateral.

The Corporation maintains the allowance for loan losses at a level adequate to absorb Management’s estimate of probable credit losses inherent in the loan portfolio. The allowance is comprised of a general allowance, a specific allowance for identified problem loans and an unallocated allowance representing estimations pursuant to either SFAS No. 5 "Accounting for Contingencies", or SFAS No. 114, "Accounting by Creditors for Impairment of a Loan."

The general allowance is determined by applying estimated loss factors to the credit exposures from outstanding loans. For commercial and commercial real estate loans, loss factors are applied based on internal risk grades of these loans. Many factors are considered when these grades are assigned to individual loans such as current and past delinquency, financial statements of the borrower, current net realizable value of collateral and the general economic environment and specific economic trends affecting the portfolio. For residential real estate, installment and other loans, loss factors are applied on a portfolio basis. Loss factors are based on the Corporation's historical loss experience and are reviewed for appropriateness on a quarterly basis, along with other factors affecting the collectability of the loan portfolio.

Specific allowances are established for all classified loans when Management has determined that, due to identified significant conditions, it is probable that a loss has been incurred that exceeds the general allowance loss factor from these loans. The unallocated allowance recognizes the estimation risk associated with the allocated general and specific allowances and incorporates Management's evaluation of existing conditions that are not included in the allocated allowance determinations. These conditions are reviewed quarterly by Management and include general economic conditions, credit quality trends and internal loan review and regulatory examination findings.

Management believes that it uses the best information available to determine the adequacy of the allowance for loan losses. However, future adjustments to the allowance may be necessary and the results of operations could be significantly and adversely affected if circumstances differ substantially from the assumptions used in making the determinations.

## Income Taxes

The Corporation's income tax expense and related current and deferred tax assets and liabilities are presented as prescribed in SFAS No. 109 "Accounting for Income Taxes". SFAS No. 109 requires the periodic review and adjustment of tax assets and liabilities based on many assumptions. These assumptions include predictions as to the

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Corporation's future profitability, as well as potential changes in tax laws that could impact the deductibility of certain income and expense items. Since financial results could be significantly different than these estimates, future adjustments may be necessary to tax expense and related balance sheet accounts.

## New Accounting Pronouncements

Management is not aware of any proposed regulations or current recommendations by the Financial Accounting Standards Board or by regulatory authorities, which, if they were implemented, would have a material effect on the liquidity, capital resources, or operations of the Corporation. Recent accounting pronouncements are discussed in Note 1 to the Consolidated Financial Statements contained within this Form 10-Q.

## Summary of Earnings (Dollars in thousands except per share data)

Net income was $\$ 1,317$ for the first quarter of 2009. Net income available to common shareholders was $\$ 1,018$ and earnings per diluted common share for the first quarter of 2009 were $\$ 0.14$. This compares to net income of $\$ 1,447$ or $\$ .20$ per diluted common share for the first quarter of 2008. First quarter 2009 net interest income totaled $\$ 8,898$, compared to $\$ 7,520$ for the first quarter of 2008.

The first quarter of 2009 continued the momentum in increased net interest income and net interest margin on a linked quarter basis and over the same period last year amid continued extreme economic challenges. First quarter 2009 net interest margin (FTE) increased 14 basis points on a linked quarter basis and 24 basis points over the first quarter of 2008. While commercial loans experienced some slowing during the first quarter of 2009, consumer loans remained solid, particularly in indirect loans and home equity lines of credit. The origination of mortgage loans reached historic levels for the Corporation during the first quarter of 2009 with a record number of refinances. The majority of mortgage loans are being sold to Freddie Mac rather than being added to the Corporation's loan portfolio. The Corporation experienced a significant increase in deposits during the first quarter of 2009, particularly in consumer and public time deposits, while continuing to be less dependent on other non-core funding alternatives.
With the ongoing economic decline, the Corporation continued to be negatively impacted by credit quality issues. The Corporation remains aggressive in managing these issues. While net charge offs were double the amount charged off for the fourth quarter of 2008, a large amount of this had been anticipated and provisioned for during last year. It is not yet clear whether the levels of net charge-offs experienced in the first quarter are indicative of what can be expected for the full year 2009.
Noninterest income was both negatively and positively impacted by the current economic conditions during the first quarter of 2009. Trust and brokerage fees, which are dependent on the performance of the stock market, declined during the first quarter of 2009. While the first quarter of the year is historically a low service fee quarter, service charge and fee income for the first quarter of 2009 was lower than usual. Management feels this is likely due to consumer reaction to the economy, reluctance to spend and emphasis on savings. Gains on the sale of mortgage loans, which averaged $\$ 25$ per month during 2008, averaged over double that amount on a monthly basis during the first quarter of 2009 as a result of the record number of refinances.
The Corporation remains extremely diligent in its efforts to reduce noninterest expense. The efficiency ratio, which measures the relationship of noninterest expense to total revenue, decreased from $77.83 \%$ for the first quarter of 2008 to $70.39 \%$ for the first quarter of 2009.

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## Results of Operations

## Net Interest Income

Net interest income is the difference between interest income earned on interest-earning assets and the interest expense paid on interest-bearing liabilities. Net interest income is the Corporation's principal source of revenue, accounting for $75.70 \%$ of the Corporation's revenues for the three months ended March 31, 2009. The amount of net interest income is affected by changes in the volume and mix of earning assets and interest-bearing liabilities, the level of rates earned or paid on those assets and liabilities and the amount of loan fees earned. The Corporation reviews net interest income on a fully taxable equivalent basis, which presents interest income with an adjustment for tax-exempt interest income on an equivalent pre-tax basis assuming a $34 \%$ statutory Federal tax rate. These rates may differ from the Corporation's actual effective tax rate. The net interest margin is net interest income as a percentage of average earning assets.

## Three Months Ended March 31, 2009 versus Three Months Ended March 31, 2008

Net interest income, before provision for loan losses, was $\$ 8,898$ for the first quarter 2009 as compared to $\$ 7,520$ during the same quarter 2008. Adjusting for tax-exempt income, consolidated net interest income, before provision for loan losses, for the first quarter 2009 and 2008 was $\$ 9,019$ and $\$ 7,615$, respectively. The net interest margin, determined by dividing tax equivalent net interest income by average earning assets, was $3.33 \%$ for the three months ended March 31, 2009 compared to $3.09 \%$ for the three months ended March 31, 2008.

Average earning assets for the first quarter of 2009 were $\$ 1,099,310$. This was an increase of $\$ 110,934$ or $11.22 \%$ over the same quarter last year. The yield on average earning assets was $5.40 \%$ in the first quarter of 2009 as compared to $6.17 \%$ for the same period last year. The yield on average portfolio loans during the first quarter of 2009 was $5.84 \%$. This was 81 basis points lower than that of the first quarter of 2008 at $6.65 \%$. Interest income from securities was $\$ 3,002$ (FTE) for the three months ended March 31, 2009, as compared to $\$ 2,561$ during the first quarter of 2008. The yield on average securities was $4.75 \%$ and $4.59 \%$ for these periods, respectively. The cost of interest-bearing liabilities was $2.37 \%$ during the first quarter of 2009 as compared to $3.44 \%$ during the same period in 2008. The average cost of trust preferred securities was $4.99 \%$ for the first quarter of 2009, compared to $6.56 \%$ for the first quarter of 2008. One half of the securities were issued at a fixed rate of $6.64 \%$ and the other at LIBOR plus $1.48 \%$.
Table 1 displays the components of net interest income for the three months ended March 31, 2009 and 2008. Rates are computed on a tax equivalent basis and nonaccrual loans are included in the average loan balances.

## Table 1: Condensed Consolidated Average Balance Sheets

Interest, Rate, and Rate/ Volume differentials are stated on a Fully-Tax Equivalent (FTE) Basis.

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|  | Three Months Ended March 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  |  |  |  | 2008 |  |  |  |  |
|  |  | Average Balance |  | Interest | Rate |  | Average Balance |  | nterest | Rate |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| U.S. Govt agencies and corporations and restricted stock | \$ | 228,377 |  | \$ 2,665 | 4.73\% | \$ | 203,393 |  | 2,327 | 4.60\% |
| State and political subdivisions Federal funds sold and short-term |  | 22,595 |  | 337 | 6.04 |  | 15,435 |  | 234 | 6.08 |
| Federal funds sold and short-term investments |  | 40,649 |  | 14 | 0.14 |  | 7,212 |  | 48 | 2.51 |
| Commercial loans |  | 447,048 |  | 6,425 | 5.83 |  | 436,421 |  | 7,319 | 6.73 |
| Real estate mortgage loans |  | 95,044 |  | 1,437 | 6.13 |  | 100,564 |  | 1,485 | 5.92 |
| Home equity lines of credit |  | 102,128 |  | 1,010 | 4.01 |  | 81,567 |  | 1,178 | 5.79 |
| Installment loans |  | 163,469 |  | 2,757 | 6.84 |  | 143,784 |  | 2,617 | 7.30 |
| Total Earning Assets |  | \$1,099,310 |  | \$14,645 | 5.40\% | \$ | 988,376 |  | 15,208 | 6.17\% |
| Allowance for loan loss |  | $(11,565)$ |  |  |  |  | $(7,913)$ |  |  |  |
| Cash and due from banks |  | 19,052 |  |  |  |  | 24,473 |  |  |  |
| Bank owned life insurance |  | 15,801 |  |  |  |  | 15,564 |  |  |  |
| Other assets |  | 47,297 |  |  |  |  | 42,704 |  |  |  |
| Total Assets |  | \$1,169,895 |  |  |  |  | ,063,204 |  |  |  |
| Liabilities and Shareholders' Equity |  |  |  |  |  |  |  |  |  |  |
| Consumer time deposits | \$ | \$ 470,027 |  | \$ 3,840 | 3.13\% | \$ | 364,150 | \$ | 4,157 | 4.58\% |
| Public time deposits |  | 83,911 |  | 613 | 2.96 |  | 65,429 |  | 738 | 4.52 |
| Brokered time deposits |  | 12,485 |  | 132 | 4.28 |  | 23,637 |  | 317 | 5.38 |
| Money market accounts |  | 94,854 |  | 157 | 3.31 |  | 123,593 |  | 827 | 2.68 |
| Savings deposits |  | 78,325 |  | 52 | 0.27 |  | 82,032 |  | 144 | 0.70 |
| Interest-bearing demand |  | 119,768 |  | 108 | 0.37 |  | 118,100 |  | 326 | 1.11 |
| Short-term borrowings |  | 28,096 |  | 36 | 0.52 |  | 26,080 |  | 174 | 2.65 |
| FHLB advances |  | 52,800 |  | 432 | 3.32 |  | 60,250 |  | 570 | 3.79 |
| Trust preferred securities |  | 20,752 |  | 256 | 4.99 |  | 20,798 |  | 340 | 6.56 |
| Total Interest-Bearing Liabilities |  | \$ 961,018 |  | \$ 5,626 | 2.37\% | \$ | 884,069 |  | 7,593 | 3.44\% |
| Noninterest-bearing deposits |  | 90,454 |  |  |  |  | 84,914 |  |  |  |
| Other liabilities |  | 10,718 |  |  |  |  | 10,296 |  |  |  |
| Shareholders’ Equity |  | 107,705 |  |  |  |  | 83,925 |  |  |  |
| Total Liabilities and Shareholders' Equity |  | $\underline{\underline{\$ 1,169,895}}$ |  |  |  |  | ,063,204 |  |  |  |
| Net interest Income (FTE) |  |  |  | \$ 9,019 | 3.33\% |  |  |  | 7,615 | 3.09\% |
| Taxable Equivalent Adjustment |  |  |  | (121) | (0.05) |  |  |  | (95) | (0.04) |
| Net Interest Income Per Financial Statements |  |  |  | \$ 8,898 |  |  |  |  | 7,520 |  |
| Net Yield on Earning Assets |  |  |  |  | 3.28\% |  |  |  |  | 3.05\% |

## Rate/Volume

Net interest income may also be analyzed by comparing the volume and rate components of interest income and interest expense.
Table 2 is an analysis of the changes in interest income and expense between the quarters ended March 31, 2009 and March 31, 2008. Changes that are not due solely to either a change in volume or a change in

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rate have been allocated proportionally to both changes due to volume and rate. The table is presented on a fully tax-equivalent basis.
Table 2: Rate/Volume Analysis of Net Interest Income (FTE)

|  | Three Months Ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Increase (Decrease) in Interest Income/Expense in 2009 over 2008 |  |  |  |  |  |
|  | Volume |  | $\frac{\text { Rate }}{\text { (Dollars in thousands) }}$ |  | Total |  |
|  |  |  |  |  |  |  |
| U.S. Govt agencies and corporations and restricted stock | \$ | 270 | \$ | 68 | \$ | 338 |
| State and political subdivisions |  | 106 |  | (3) |  | 103 |
| Federal funds sold and short-term investments |  | 2 |  | (36) |  | (34) |
| Commercial loans |  | 159 |  | $(1,053)$ |  | (894) |
| Real estate mortgage loans |  | (105) |  | 57 |  | (48) |
| Home equity lines of credit |  | 137 |  | (305) |  | (168) |
| Installment loans |  | 336 |  | (196) |  | 140 |
| Total Interest Income |  | 905 |  | $(1,468)$ |  | (563) |
| Consumer time deposits |  | 445 |  | (762) |  | (317) |
| Public time deposits |  | 89 |  | (214) |  | (125) |
| Brokered time deposits |  | (146) |  | (39) |  | (185) |
| Money market accounts |  | (61) |  | (609) |  | (670) |
| Savings deposits |  | (3) |  | (89) |  | (92) |
| Interest bearing demand |  | 2 |  | (220) |  | (218) |
| Short-term borrowings |  | 2 |  | (140) |  | (138) |
| FHLB advances |  | (68) |  | (70) |  | (138) |
| Trust preferred securities |  | - |  | (84) |  | (84) |
| Total Interest Expense |  | 260 |  | $(2,227)$ |  | $(1,967)$ |
| Net Interest Income (FTE) | \$ | 645 | \$ | 759 | \$ | 1,404 |

Consolidated net interest income (FTE) for the first quarter 2009 and 2008 was \$9,019 and \$7,615, respectively. Interest income for the first quarter of 2009 decreased $\$ 563$ in comparison to the same period in 2008. This decrease is attributable to $\$ 1,468$ decrease attributed to rate, offset by an increase of $\$ 905$ attributed to volume. For the same period, interest expense decreased $\$ 1,967$, with the decrease being attributable to a $\$ 2,227$ decrease attributed to rate, offset by an increase attributed to volume of $\$ 260$. Overall, while balance sheet growth contributed $\$ 645$ to net interest income (FTE), the spread between interest income and interest expense rate of $\$ 759$ had a more significant contribution to the overall net interest income (FTE) increase of \$1,404.

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## Noninterest Income

Table 3: Details on Noninterest Income

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
|  | (Dollars in thousands) |  |  |  |
| Investment and trust services | \$ | 350 | \$ | 532 |
| Deposit service charges |  | 1,026 |  | 1,111 |
| Electronic banking fees |  | 637 |  | 644 |
| Income from bank owned life insurance |  | 162 |  | 183 |
| Other income |  | 83 |  | 599 |
| Total fees and other income |  | 2,258 |  | 3,069 |
| Gain on sale of securities |  | 337 |  | 214 |
| Gain on sale of loans |  | 254 |  | 187 |
| Gains (losses) on sale of other assets |  | 8 |  | (136) |
| Total noninterest income | \$ | 2,857 | \$ | 3,334 |

Three Months Ended March 31, 2009 as compared to the Three Months Ended March 31, 2008
Noninterest income for the three months ended March 31, 2009 was $\$ 2,857$, a decrease of $\$ 477$, or $14.31 \%$, over the same period 2008. Deposit service charges and fees from electronic banking decreased $\$ 92$, or $5.24 \%$, as compared to the same period last year. This decrease was primarily the result of a decline in overdrafts experienced by the Corporation during the first quarter of 2009. Total gains recorded during the first quarter of 2009 increased $\$ 334$ over the first quarter of 2008 . Of this increase, $\$ 67$ of the increase was from the sale of loans, and $\$ 123$ was attributable to securities. Bank owned property sale and valuation adjustments, as properties were reappraised, resulted in a loss of $\$ 136$ during the first quarter of 2008 . Other income for the first quarter of 2008 also included $\$ 460$ received in a partial redemption of stock issued to membership institutions by VISA as a result of its initial public offering of shares.

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## Noninterest Expense

Table 4: Details on Noninterest Expense

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
|  | (Dollars in thousands) |  |
| Salaries and employee benefits | 3,718 | 3,778 |
| Furniture and equipment | 1,142 | 996 |
| Net occupancy | 644 | 657 |
| Outside services | 555 | 883 |
| Marketing and public relations | 244 | 308 |
| Supplies, postage and freight | 334 | 349 |
| Telecommunications | 203 | 244 |
| Ohio Franchise tax | 232 | 220 |
| FDIC Assessments | 313 | 24 |
| Other real estate owned | 71 | 98 |
| Electronic banking expenses | 189 | 257 |
| Loan and Collection Expense | 210 | 228 |
| Other expense | 505 | 480 |
| Total noninterest expense | 8,360 | 8,522 |

Three Months Ended March 31, 2009 as compared to the Three Months Ended March 31, 2008
Noninterest expense decreased $\$ 162$, or $1.90 \%$, for the first quarter of 2009 over the same period 2008. Included in noninterest expense was $\$ 491$ related to the special shareholders meeting requested by a shareholder of the Corporation during the first quarter of 2008. This affected third party services, marketing and public relations, and postage expenses. The first quarter of 2009 included $\$ 22$ of additional expense related to litigation involving the same shareholder. During 2008, the Corporation made significant investments for the future in upgrading software processes and equipment including upgrades to electronic banking. As a result, furniture and equipment expense increased $\$ 146$, or $14.66 \%$, for the first quarter of 2009 , in comparison to the same period in 2008. FDIC assessments for the first quarter of 2009 were $\$ 313$, compared to $\$ 24$ for the first quarter of 2008.

## Income taxes

The Corporation recognized tax expense of $\$ 269$ during the first quarter 2009 and $\$ 411$ for the same period 2008. The Corporation’s effective tax rate was $16.96 \%$ for the first quarter 2009 as compared to $22.12 \%$ for the same period 2008. Included in net income for the three months ended March 31, 2009 was $\$ 396$ of nontaxable income, including $\$ 134$ related to life insurance policies and $\$ 262$ of tax-exempt investment and loan interest income. After considering the tax-exempt income and relatively small nondeductible expenses, income subject to tax is significantly less than income before income tax expense. The new market tax credit generated by North Coast Community Development Corporation, a wholly-owned subsidiary of the Corporation, also had a significant impact on income tax expense and contributed to the lower effective tax rate.

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## Balance Sheet Analysis

## Overview

The Corporation's assets at March 31, 2009 were $\$ 1,188,335$ as compared to $\$ 1,136,135$ at December 31, 2008. This is an increase of $\$ 52,200$, or $4.59 \%$.

## Securities

The composition of the Corporation's securities portfolio at March 31, 2009 and December 31, 2008 is presented in Note 5 to the Consolidated Financial Statements contained within this Form 10-Q. The Corporation continues to employ the securities portfolio to manage interest rate risk and to manage its liquidity needs. Currently, the portfolio is comprised of $4.17 \%$ trading securities, $93.94 \%$ available for sale securities and $1.89 \%$ restricted stock. Available for sale securities are comprised of $19.70 \%$ U.S. Government agencies, $71.00 \%$ U.S. agency mortgage backed securities, and $9.30 \%$ municipal securities. At March 31, 2009 the available for sale securities had a net temporary unrealized loss of $\$ 470$, representing $0.19 \%$ of the total amortized cost of the Bank's available for sale securities. Trading securities held at fair value on March 31, 2009 were $\$ 11,004$, and did not have any unrealized losses recorded against income.

## Loans

The detail of loan balances are presented in Note 6 to the Consolidated Financial Statements contained within this Form 10-Q. Table 5 provides further detail by loan purpose.

Table 5: Details on Loan Balances

|  | March 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Real estate loans (includes loans secured primarily by real estate only): |  |  |  |  |
| Construction and land development | \$ | 62,648 | \$ | 60,725 |
| One to four family residential |  | 228,969 |  | 231,757 |
| Multi-family residential |  | 27,222 |  | 26,284 |
| Non-farm non-residential properties |  | 292,094 |  | 296,393 |
| Commercial and industrial loans |  | 55,967 |  | 60,846 |
| Personal loans to individuals: |  |  |  |  |
| Auto, single payment and installment |  | 131,152 |  | 123,807 |
| All other loans |  | 4,215 |  | 3,739 |
| Total loans |  | 802,267 |  | 803,551 |
| Allowance for loan losses |  | $(11,575)$ |  | $(11,652)$ |
| Net loans | \$ | 790,692 | \$ | 791,899 |

Total loans at March 31, 2009 were $\$ 802,267$. This is a decrease of $\$ 1,284$, or $0.16 \%$, from December 31, 2008. At March 31, 2009, commercial loans represented $55.42 \%$ of total portfolio loans. Consumer loans, consisting of installment loans and home equity loans, comprised $33.16 \%$ of total portfolio loans. Consumer loans are made to borrowers on both secured and unsecured terms dependent on the maturity and nature of the loan. Real estate mortgages comprise $11.42 \%$ of total portfolio loans.

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Loans held for sale, and not included in portfolio loans, were $\$ 2,742$ at March 31, 2009. Mortgage loans held for sale at fair market value represented $6.66 \%$ and installment loans represented $93.34 \%$ of loans held for sale. There were no commercial loans held for sale at March 31, 2009. Loans held for sale at December 31, 2008 were $\$ 3,580$ and consisted of $1.59 \%$ mortgage loans and $98.39 \%$ installment loans. The Corporation retains the servicing rights on these loans.

## Deposits

Table 6: Deposits and Borrowings

|  | Average Balances Outstanding |  | Average Rates Paid |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For the three months ended |  |  |  |
|  | March 31, 2009 | December 31, 2008 | March 31, 2009 | December 31, 2008 |
|  | (Dollars in thousands) |  |  |  |
| Demand deposits | \$ 90,454 | \$ 90,002 | 0.00\% | 0.00\% |
| Interest checking | 119,768 | 121,596 | 0.37 | 0.70 |
| Savings deposits | 78,325 | 79,686 | 0.27 | 0.49 |
| Money market accounts | 94,854 | 106,059 | 0.67 | 1.24 |
| Consumer time deposits | 470,027 | 435,846 | 3.31 | 3.46 |
| Public time deposits | 83,911 | 74,386 | 2.96 | 4.27 |
| Brokered time deposits | 12,485 | 12,479 | 4.28 | 3.72 |
| Total Deposits | 949,824 | 920,054 | 2.31 | 2.28 |
| Short-term borrowings | 28,096 | 22,974 | 0.52 | 0.52 |
| FHLB borrowings | 52,800 | 59,345 | 3.32 | 3.71 |
| Junior subordinated debentures | 20,752 | 20,759 | 4.99 | 5.43 |
| Total borrowings | 101,648 | 103,078 | 2.89 | 3.34 |
| Total funding | \$1,051,472 | \$ 1,023,132 | 2.37\% | 2.61\% |

Total deposits at March 31, 2009 were $\$ 978,120$, an increase of $\$ 56,945$, or $6.18 \%$ over December 31, 2008. Average deposits for the three months ended March 31, 2009 were $\$ 949,824$ compared to average deposits of $\$ 920,054$ for the three months ended December 31, 2008. Average consumer time deposits increased $\$ 34,181$ over the three month period between December 31, 2008 and March 31, 2009 despite aggressive reaction to rate cuts during the first quarter of 2009. Average brokered time deposits remained relatively constant during this same period as the Corporation has been less reliant on brokered time deposits over the last several months. The Corporation has experienced a migration of customers from low-cost interest-bearing checking, savings and money market accounts to time deposits during the first three months of 2009. Deposit accounts and the generation of deposit accounts continue to be the primary source of funds within our market area. The Corporation offers various deposit products to both retail and business customers. The Corporation also utilizes its business sweep accounts to generate funds as well as the brokered CD market to provide funding comparable to other national market borrowings, which include the Federal Home Loan Bank of Cincinnati and the Federal Reserve Bank of Cleveland.

## Borrowings

The Corporation utilizes both short-term and long-term borrowings to assist in the growth of earning assets. For the Corporation, short-term borrowings include federal funds purchased and repurchase agreements. As of March 31, 2009, the Corporation had $\$ 25,802$ of short-term borrowings. There were no federal funds purchased at March 31, 2009, and repurchase agreements increased $\$ 2,874$ over December 31, 2008. Long-term borrowings for the Corporation consist of Federal Home Loan Bank advances of $\$ 43,357$ and junior subordinated debentures of $\$ 20,620$. Federal Home Loan Bank advances were $\$ 53,357$ at December 31, 2008. Maturities of long-term Federal Home Loan Bank advances are presented in Note 9 to the Consolidated Financial Statements contained within this Form 10-Q. During the second quarter of 2007, the Corporation completed a private offering of trust preferred securities, as described in Note 10 to the Consolidated Financial Statements contained within this Form 10-Q. The

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securities were issued in two $\$ 10$ million tranches, one of which pays dividends at a fixed rate of $6.64 \%$ per annum and the other of which pays dividends at LIBOR plus $1.48 \%$ per annum.

## Regulatory Capital

The Corporation continues to maintain an appropriate capital position. Total shareholders’ equity was \$108,108 at March 31, 2009. This is an increase of $0.98 \%$ over December 31, 2008. Net income increased total shareholders’ equity by $\$ 1,317$ for the three months ended March 31, 2009. Other factors increasing shareholders' equity were a $\$ 561$ increase in accumulated other comprehensive loss resulting from an increase in the fair value of available for sale securities, a $\$ 4$ increase in preferred stock for the amortization of discount on preferred stock, and a $\$ 45$ increase for share-based payment arrangements, net of tax. Cash dividends payable to common shareholders in the amount of $\$ 657$ and preferred shareholders in the amount of $\$ 221$ decreased total shareholders' equity in the first three months of 2009.

The Corporation held 328,194 shares of common stock as treasury stock at March 31, 2009, at a cost of $\$ 6,092$. The Corporation and the Bank continue to monitor growth to stay within the guidelines established by applicable regulatory authorities. At March 31, 2009 and December 31, 2008, the Corporation and Bank maintained capital ratios consistent with guidelines to be deemed well-capitalized under Federal banking regulations.

On July 28, 2005, the Corporation announced a share repurchase program of up to 5 percent, or about 332,000, of its common shares outstanding. Repurchased shares can be used for a number of corporate purposes, including the Corporation's stock option and employee benefit plans. The share repurchase program provides that share repurchases are to be made primarily on the open market from time-to-time until the 5 percent maximum is repurchased or the earlier termination of the repurchase program by the Board of Directors, at the discretion of management based upon market, business, legal and other factors. However, the terms of the Corporation's sale of $\$ 25.2$ million of its series B preferred stock to the U.S. Treasury in December 2008 in conjunction with the TARP Capital Purchase Program include limitations on the Corporation's ability to repurchase its common shares. For three years after the issuance or until the U.S. Treasury no longer holds any series B preferred stock, the Corporation will not be able to repurchase any of its common shares or preferred stock without, among other things, U.S. Treasury approval or the availability of certain limited exceptions, e.g., purchases in connection with the Corporation's benefit plans. Furthermore, as long as the series B preferred stock issued to the U.S. Treasury is outstanding, repurchases or redemptions relating to certain equity securities, including the Corporation's common shares, are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions. As of March 31, 2009, the Corporation had repurchased an aggregate of 202,500 shares under this program.

## ITEM 3. Quantitative and Qualitative Disclosures About Market Risk.

## RISK ELEMENTS

Risk management is an essential aspect in operating a financial services company successfully and effectively. The most prominent risk exposures, for a financial services company, are credit, operational, interest rate, market, and liquidity risk. Credit risk involves the risk of uncollectible interest and principal balance on a loan when it is due. Fraud, legal and compliance issues, processing errors, technology and the related disaster recovery, and breaches in business continuation and internal controls are types of operational risks. Changes in interest rates affecting net interest income are considered interest rate risks. Market risk is the risk that a financial institution's earnings and capital or its ability to meet its business objectives are adversely affected by movements in market rates or prices. Such movements include fluctuations in interest rates, foreign exchange rates, equity prices that affect the changes in value of available-for-sale securities, credit spreads, and commodity prices. The inability to fund obligations due

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to investors, borrowers, or depositors is liquidity risk. For the Corporation, the dominant risks are market risk and credit risk.

## Credit Risk Management

Uniform underwriting criteria, ongoing risk monitoring and review processes, and well-defined, centralized credit policies dictate the management of credit risk for the Corporation. As such, credit risk is managed through the Bank's allowance for loan loss policy which requires the loan officer, lending officers, and the loan review committee to manage loan quality. The Corporation's credit policies are reviewed and modified on an ongoing basis in order to remain suitable for the management of credit risks within the loan portfolio as conditions change. The Corporation uses a loan rating system to properly classify and assess the credit quality of individual commercial loan transactions. The loan rating system is used to determine the adequacy of the allowance for loan losses for regulatory reporting purposes and to assist in the determination of the frequency of review for credit exposures.

## Nonperforming Assets, Delinquency and Potential Problem Loans

Total nonperforming assets consist of nonperforming loans, loans which have been restructured, and other foreclosed assets. As such, a loan is considered nonperforming if it is 90 days past due and/or in Management's estimation the collection of interest on the loan is doubtful. Nonperforming loans no longer accrue interest and are accounted for on a cash basis. The classification of restructured loans involves the deterioration of a borrower's financial ability leading to original terms being favorably modified or either principal or interest being forgiven.

Nonperforming loans at March 31, 2009 were $\$ 21,301$ as compared to $\$ 19,592$ at December 31, 2008, an increase of $\$ 1,709$. Of this total, commercial loans were $\$ 15,450$ as compared to $\$ 14,209$ at December 31, 2008. These commercial loans are primarily secured by real estate and, in some cases, by SBA guarantees, and have either been charged-down to their realizable value or a specific reserve has been established for any collateral short-fall. At March 31, 2009, construction and land development represented \$7,467 of the total commercial loan nonperforming, with the remaining being commercial and industrial. All nonperforming loans are being actively managed.

Management also monitors delinquency and potential commercial problem loans. Bank-wide delinquency at March 31, 2009 was $4.12 \%$ of total loans as compared to $3.76 \%$ at December 31, 2008. Total 30-90 day delinquency was $1.46 \%$ of total loans at March 31, 2009 and 1.34\% at December 31, 2008.

Other foreclosed assets were $\$ 1,468$ as of March 31, 2009 compared to $\$ 1,108$ at December 31, 2008. The $\$ 1,468$ is comprised of $\$ 556$ in 1-4 family residential properties and $\$ 912$ in non-farm non-residential properties. This compares to $\$ 522$ in 1-4 family residential properties with the remainder in non-farm non-residential properties as of December 31, 2008.

Table 8 sets forth nonperforming assets at March 31, 2009 and December 31, 2008.
Table 8: Nonperforming Assets

Commercial loans
Real estate mortgage
Home equity lines of credit
Installment loans
Total nonperforming loans
Other foreclosed assets
Total nonperforming assets
Loans 90 days past due accruing interest
Allowance for loan losses to nonperforming assets

| March 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |
| \$ | 15,450 | \$ | 14,209 |
|  | 3,858 |  | 3,465 |
|  | 886 |  | 989 |
|  | 1,107 |  | 929 |
|  | 21,301 |  | 19,592 |
|  | 1,468 |  | 1,108 |
| \$ | 22,769 | \$ | 20,700 |
| \$ | - | \$ | - |
|  | 50.84\% |  | 56.29\% |

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## Provision and Allowance for Loan Losses

The allowance for loan losses is maintained by the Corporation at a level considered by Management to be adequate and appropriate to cover probable credit losses inherent in the Corporation's loan portfolio. The amount of the provision for loan losses charged to operating expenses is the amount necessary, in the estimation of Management, to maintain the allowance for loan losses at an adequate level. Management determines the adequacy of the allowance based upon past experience, changes in portfolio size and mix, trends in delinquency, relative quality of the loan portfolio and the rate of loan growth, assessments of current and future economic conditions, and information about specific borrower situations, including their financial position and collateral values, and other factors, which are subject to change over time. While Management's periodic analysis of the allowance for loan losses may dictate portions of the allowance be allocated to specific problem loans, the entire amount is available for any loan charge-offs that may occur. Table 9 presents the detailed activity in the allowance for loan losses and related charge-off activity for the three month periods ended March 31, 2009 and 2008.

Table 9: Analysis of Allowance for Loan Losses

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
|  | (Dollars in thousands) |  |  |  |
| Balance at beginning of year | \$ | 11,652 | \$ | 7,820 |
| Charge-offs: |  |  |  |  |
| Commercial |  | (974) |  | (18) |
| Real estate mortgage |  | (57) |  | (106) |
| Home equity lines of credit |  | (371) |  | (10) |
| Installment |  | (521) |  | (186) |
| DDA Overdrafts |  | (49) |  | (52) |
| Total charge-offs |  | $(1,972)$ |  | (372) |
| Recoveries: |  |  |  |  |
| Commercial |  | 33 |  | 27 |
| Real estate mortgage |  | - |  | - |
| Home equity lines of credit |  | 1 |  | - |
| Installment |  | 34 |  | 33 |
| DDA Overdrafts |  | 18 |  | 18 |
| Total Recoveries |  | 86 |  | 78 |
| Net Charge-offs |  | $(1,886)$ |  | (294) |
| Provision for loan losses |  | 1,809 |  | 474 |
| Balance at end of year | \$ | 11,575 | \$ | 8,000 |

The allowance for loan losses at March 31, 2009 was $\$ 11,575$, or $1.44 \%$ of outstanding loans, compared to $\$ 8,000$, or $1.06 \%$, of outstanding loans at March 31, 2008. The allowance for loan losses was $54.34 \%$ and $53.18 \%$ of nonperforming loans at March 31, 2009 and March 31, 2008, respectively.

Net charge-offs for the three months ended March 31, 2009 were $\$ 1,886$, as compared to $\$ 294$ for the three months ended March 31, 2008. Annualized net charge-offs as a percent of average loans for the first quarter of 2009 were $0.94 \%$, as compared to $0.16 \%$ for the same periods in 2008.
The provision charged to expense was $\$ 1,809$ for the three months ended March 31, 2009 and $\$ 474$ for the same period 2008. The provision for loan losses for the three month period ended March 31, 2009 was, in the opinion of Management, adequate when balancing the charge-off levels with the level of nonperforming loans, the level of potential problem loans and delinquency. The resulting allowance for loan losses is, in the opinion of Management, sufficient given its analysis of the information available about the portfolio at March 31, 2009. The Corporation

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continues to aggressively address potential problem loans, and underwriting standards continue to be adjusted in response to trends and asset review findings.

## Market Risk Management

The Corporation manages market risk through its Asset/Liability Management Committee ("ALCO") at the Bank level governed by policies set forth and established by the Board of Directors. This committee assesses interest rate risk exposure through two primary measures: rate sensitive assets divided by rate sensitive liabilities and earnings-at-risk simulation of net interest income over the one year planning cycle and the longer term strategic horizon in order to provide a stable and steadily increasing flow of net interest income.

The difference between a financial institution's interest rate sensitive assets and interest rate sensitive liabilities is referred to as the interest rate gap. An institution that has more interest rate sensitive assets than interest rate sensitive liabilities in a given period is said to be asset sensitive or has a positive gap. This means that if interest rates rise, a corporation's net interest income may rise and if interest rates fall, its net interest income may decline. If interest sensitive liabilities exceed interest sensitive assets then the opposite impact on net interest income may occur. The usefulness of the gap measure is limited. It is important to know the gross dollars of assets and liabilities that may re-price in various time horizons, but without knowing the frequency and basis of the potential rate changes the predictive power of the gap measure is limited.

Two more useful tools in managing market risk are earnings-at-risk simulation and economic value of equity simulation. An earnings-at-risk analysis is a modeling approach that combines the repricing information from gap analysis, with forecasts of balance sheet growth and changes in future interest rates. The result of this simulation provides Management with a range of possible net interest margin outcomes. Trends that are identified in earnings-at-risk simulation can help identify product and pricing decisions that can be made currently to assure stable net interest income performance in the future. At March 31, 2009, a "shock" treatment of the balance sheet, in which a parallel shift in the yield curve occurs and all rates increase immediately, indicates that in a +200 basis point shock, net interest income would decrease $\$ 268$, or $3.01 \%$, and in a -200 basis point shock, net interest income would decrease $\$ 289$, or $3.25 \%$. The reason for the lack of symmetry in these results is the implied floors in many of the Corporation's core funding which limits their downward adjustment from current offering rates. This analysis is done to describe a best or worst case scenario. Factors such as non-parallel yield curve shifts, Management pricing changes, customer preferences and other factors are likely to produce different results.

The economic value of equity approach measures the change in the value of the Corporation's equity as the value of assets and liabilities on the balance sheet change with interest rates. March 31, 2009, this analysis indicated that a +200 basis point change in rates would reduce the value of the Corporation's equity by $8.54 \%$ while a -200 basis point change in rates would increase the value of the Corporation's equity by $12.49 \%$.

## ITEM 4. Controls and Procedures

The Corporation's Management carried out an evaluation, under the supervision and with the participation of the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934) as of March 31, 2009, pursuant to the evaluation of these controls and procedures required by Rule 13a-15 of the Securities Exchange Act of 1934.

Based upon that evaluation, the Chief Executive Officer along with the Chief Financial Officer concluded that the Corporation's disclosure controls and procedures as of March 31, 2009 were: (1) designed to ensure that material information relating to the Corporation and its subsidiaries is made known to the Chief Executive Officer and Chief Financial Officer by others within the entities, and (2) effective, in that they provide reasonable assurance that information required to be disclosed by the Corporation in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. No change in the Corporation's internal control over financial reporting (as defined by 13a-15(f) and 15(d)-15(f) under the Exchange Act) occurred during the fiscal quarter ended March 31, 2009 that has materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting.

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## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings

On April 18, 2008, the Corporation and Richard M. Osborne and certain other parties entered into a settlement agreement (the "Settlement Agreement") to settle certain contested matters relating to the Corporation’s 2008 annual meeting of shareholders. Under the Settlement Agreement, among other things, Mr. Osborne agreed not to seek representation on the Corporation’s Board of Directors or to solicit proxies with respect to the voting of the Corporation's common shares for a period of at least 18 months after April 18, 2008. In proxy materials filed with the Securities and Exchange Commission on March 20, 2009, Mr. Osborne indicated his intent to solicit proxies in favor of the election of two nominees for election as directors at the Annual Meeting. On March 24, 2009, the Corporation filed a complaint against Mr. Osborne for declaratory judgment and preliminary and permanent injunctive relief in the United States District Court for the Northern District of Ohio, Eastern Division, to restrain Mr. Osborne from (a) engaging in any solicitation of proxies or consents, (b) seeking to advise, encourage or influence any person or entity with respect to the voting of any voting securities of the Corporation, (c) initiating, proposing or otherwise soliciting shareholders of the Corporation for the approval of shareholder proposals, (d) entering into any discussions, negotiations, agreements, arrangements or understanding with any third party with respect to any of the foregoing and (e) disseminating his proposed proxy materials to shareholders of the Corporation. The Corporation also sought an order from the Court temporarily restraining Mr. Osborne from engaging in any of the foregoing activities. On March 28, 2009, the Court issued an order granting the Corporation's motion for a temporary restraining order. On April 3, 2009, the Court issued an order granting the Corporation's motion for a preliminary injunction restraining Mr. Osborne from engaging in any of the foregoing activities. With respect to the Corporation's motion for permanent injunctive relief, the Court has scheduled a case management conference for June 11, 2009.

## Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the risk factors disclosed in Item 1 A of the Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

## Issuer Purchases of Equity Securities

On July 28, 2005, the Corporation announced a share repurchase program of up to 5 percent, or about 332,000, of its common shares outstanding. Repurchased shares can be used for a number of corporate purposes, including the Corporation's stock option and employee benefit plans. The share repurchase program provides that share repurchases are to be made primarily on the open market from time-to-time until the 5 percent maximum is repurchased or the earlier termination of the repurchase program by the Board of Directors, at the discretion of management based upon market, business, legal and other factors. However, the terms of the Corporation's sale of $\$ 25.2$ million of its series B preferred stock to the U.S. Treasury in December 2008 in conjunction with the TARP Capital Purchase Program include limitations on the Corporation's ability to repurchase its common shares. For three years after the issuance or until the U.S. Treasury no longer holds any series B preferred stock, the Corporation will not be able to repurchase any of its common shares or preferred stock without, among other things, U.S. Treasury approval or the availability of certain limited exceptions, e.g., purchases in connection with the Corporation's benefit plans. Furthermore, as long as the series B preferred stock issued to the U.S. Treasury is outstanding, repurchases or redemptions relating to certain equity securities, including the Corporation's common shares, are prohibited until all accrued and unpaid dividends are paid on such preferred stock, subject to certain limited exceptions. As of March 31, 2009, the Corporation had repurchased an aggregate of 202,500 shares under this program.

## Item 6. Exhibits.

(a) The exhibits to this Form 10-Q are referenced in the Exhibit Index attached hereto.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LNB BANCORP, INC.
(Registrant)
Date: May 8, 2009
/s/ Gary J. Elek
Gary J. Elek
Chief Financial Officer
(Duly Authorized Officer, and Principal Financial Officer)

LNB Bancorp, Inc.
Exhibit Index
Pursuant to Item 601 of Regulation S-K
Exhibit
31.1 Chief Executive Officer Rule 13a -14(a)/15d -14(a) Certification.
31.2 Chief Financial Officer Rule 13a -14(a)/15d -14(a) Certification.
32.1 Certification pursuant to 18 U.S.C. section 1350, as enacted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification pursuant to 18 U.S.C. section 1350, as enacted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.

