# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, DC 20549 

FORM 10-K
p Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the fiscal year ended December 31, 2008
o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 000-32955

## LSB CORPORATION

(Exact name of registrant as specified in its charter)

| Massachusetts | 04-3557612 |
| :---: | :---: |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification Number) |
| 30 Massachusetts Avenue, North Andover, MA | 01845 |
| (Address of principal executive offices) | (Zip Code) |
| (978) 725-7500(Registrant's telephone number, including area code) |  |

Securities Registered Pursuant to Section 12(b) of the Act:
Titles of each Class
Common Stock, par value $\$ .10$ per share
(including associated Preferred Stock Purchase Rights)
Securities Registered Pursuant to Section 12(g) of the Act:
None
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. o Yes p No

Indicate by check mark if the registrant is not required to file pursuant to Section 13 or Section 15(d) of the Act.

> o Yes b No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).
Yes o No p
State the aggregate market value of the voting common equity stock held by non-affiliates* of the registrant based on the closing sale price of $\$ 15.24$ per share as of June 30, 2008

Approximately $\$ 64.6$ million
Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

Class
Common Stock, par value $\$ .10$ per share

Outstanding as of March 6, 2009
$4,470,941$ shares

## DOCUMENTS INCORPORATED BY REFERENCE

List hereunder the following documents if incorporated by reference and the Part of the Form 10-K (e.g., Part I, Part II, etc.) into which the document is incorporated:
(1) Certain information required for Part III of this report is incorporated herein by reference to the registrant's definitive Proxy Statement for its 2009 Annual Meeting of Stockholders, which the registrant intends to file with the Commission within 120 days after the end of the registrant's fiscal year ended December 31, 2008.

* For purposes of this calculation only, the common stock of LSB Corporation held by directors and executive officers of LSB Corporation has been treated as owned by affiliates.


## TABLE OF CONTENTS

```
PART I
    ITEM 1. BUSINESS
    ITEM 1A. RISK FACTORS
    ITEM 1B. UNRESOLVED STAFF COMMENTS
    ITEM 2. PROPERTIES
    ITEM 3. LEGAL PROCEEDINGS
    ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
PART II
    ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED
    STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES
    ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA
    ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
    AND RESULTS OF OPERATION
    ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
    ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA
    ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON
    ACCOUNTING AND FINANCIAL DISCLOSURES
    ITEM 9A (T). CONTROLS AND PROCEDURES
    ITEM 9B. OTHER INFORMATION
PART III
    ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE
    ITEM 11. EXECUTIVE COMPENSATION
    ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND
    MANAGEMENT AND RELATED STOCKHOLDER MATTERS
    ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND
    DIRECTOR INDEPENDENCE
    ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES
PART IV
    ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES
SIGNATURES
EX-13 2008 ANNUAL REPORT TO STOCKHOLDERS
EX-21 SUBSIDIARY
EX-23.1 CONSENT OF WOLF & COMPANY
EX-31.1 SECTION 302 CERTIFICATION OF CEO
EX-31.2 SECTION 302 CERTIFICATION OF CFO
EX-32.1 SECTION 906 CERTIFICATION OF CEO
EX-32.2 SECTION 906 CERTIFICATION OF CFO
```


## PART I

## CAUTION REGARDING FORWARD-LOOKING STATEMENTS

This Form 10-K contains forward-looking statements (within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934 as amended) that are subject to risks and uncertainties. Forward-looking statements include information concerning possible or assumed future results of operations of the Company, projected or anticipated benefits, or events related to other future developments involving the Company or the industry in which it operates. Also, when verbs in the present tense such as "believes," "expects," "anticipates," "continues," "attempts" or similar expressions are used, forwardlooking statements are being made. For example, the amounts of and statements regarding the adequacy of the Company's provision and allowance for loan losses, which reflect management's estimates of the likelihood and magnitude of future losses in the loan portfolio of the Company's subsidiary bank, are "forward looking statements." Investors should note that many factors, some of which are discussed elsewhere in this document and in the documents which we incorporate by reference, could affect the future financial results of the Company and could cause results to differ materially from those expressed or implied by these forward-looking statements. Those factors include fluctuations in interest rates, disruptions in credit markets, inflation, changes in the regulatory environment, government regulations and changes in regional and local economic conditions, including changes in real estate conditions in the Company's lending area and changes in loan defaults and charge-off rates, and changes in the competitive environment in the geographic and business areas in which the Company conducts its operations. As a result of such risks and uncertainties, the Company's actual results may differ materially from those expressed or implied by such forward-looking statements. These risks and others are described elsewhere in this report, including particularly in Item 1A, "Risk Factors". The Company does not undertake, and specifically disclaims any obligation to publicly release revisions to any such forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements.

## CAUTION REGARDING NON-GAAP FINANCIAL MEASURES

This Form 10-K also contains certain non-GAAP financial measures in addition to results presented in accordance with Generally Accepted Accounting Principles ("GAAP") in both 2008 and 2007 as indicated. In an effort to provide investors with information regarding the Company's results, the Company has disclosed certain non-GAAP information, which management believes provides useful information to the investor. This information should not be viewed as a substitute for operating results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP information which may be presented by other companies.

## ITEM 1. BUSINESS

## SUMMARY

LSB Corporation (the "Corporation" or the "Company") is a one bank-holding company principally conducting business through its subsidiary, River Bank (the "Bank"). The Corporation became the holding company for the Bank on July 1, 2001 pursuant to a plan of reorganization in which each share of Bank common stock then outstanding (and accompanying preferred stock purchase rights) was converted into and exchanged for one share of the Corporation's common stock (and accompanying preferred stock purchase rights). The Corporation's common stock is currently traded on the Nasdaq Global Market under the symbol "LSBX". Prices of the common stock are reported in The Wall Street Journal as "LSB Corp".

The Bank was established as a Massachusetts savings bank in 1868; the Bank converted from mutual to stock form on May 9, 1986.
The Corporation is subject to regulation, supervision and periodic examination by the Board of Governors of the Federal Reserve System ("FRB") and Massachusetts Division of Banks (the "Division"). The Bank is subject to supervision, regulation, and periodic examination by the Federal Deposit Insurance Corporation ("FDIC") and the Massachusetts Division of Banks.

The Bank has three wholly-owned subsidiaries at December 31, 2008. Shawsheen Security Corporation and Shawsheen Security Corporation II engage exclusively in buying, selling, dealing in and holding securities for their own accounts. Spruce Wood Realty Trust holds real estate used in the ordinary course of the Bank's business.

The Bank offers various financial products to the general public. These products include loans for residential real estate, commercial real estate, construction, consumer and commercial businesses. The Bank offers various deposit accounts including savings, checking, money market, certificates of deposit and individual retirement accounts. The Bank invests a portion of its funds in federal funds and investment securities.

The principal source of funds for the Corporation is dividends from its Bank subsidiary. The principal sources of funds for the Bank's lending and investment activities are deposits, loan payments and prepayments, investment securities payments and maturities, advances from the Federal Home Loan Bank of Boston ("FHLBB"), Federal funds purchased and securities sold under agreements to repurchase.

## Table of Contents

## MARKET AREA

The Bank's primary market area is the Merrimack Valley in northeastern Massachusetts and southern New Hampshire. The Bank has seven banking offices in the communities of Andover, Lawrence, Methuen (2), and North Andover, Massachusetts and Salem and Derry, New Hampshire.

## LENDING ACTIVITIES

The Bank's loan portfolio consists of commercial real estate, commercial business, construction, residential mortgage, home equity and consumer loans. Competition on both pricing and underwriting terms has been strong in the Bank's market area. Gross loans at December 31, 2008 were $\$ 452.6$ million, an increase of $\$ 94.5$ million from $\$ 358.1$ million at December 31, 2007.

## COMMERCIAL REAL ESTATE

The Bank originates loans secured by real estate other than 1-4 family residential properties. These loans are generally secured by various types of commercial real estate including income properties, commercial facilities (including retail, manufacturing, office and office condominiums) and small businesses. The interest rates on these loans are fixed or variable. The interest rates are based on a margin over the rates charged on FHLBB advances or another index (such as the Prime Rate as published in The Wall Street Journal) for a similar term. The margin is determined by the Bank based on the creditworthiness of the borrower, relationship profitability and competitive factors.

## COMMERCIAL BUSINESS

The Bank originates loans secured by business assets which are not real estate. The Bank has "Certified Lender" status from the U.S. Small Business Administration ("SBA"), which means that, subject to various conditions, the SBA guarantees repayment of some portion of the loan amount. The interest rates on these loans may be fixed or variable. The rates are primarily based on a margin over the Prime Rate as published in The Wall Street Journal. The margin is determined based on the creditworthiness of the borrower, security offered and competitive factors.

## CONSTRUCTION

The Bank originates generally short-term loans for land development, construction of residential homes built on speculation, construction of homes for homeowners with permanent financing, and construction of commercial facilities (including retail, manufacturing and office space). These loans have variable interest rates and are generally priced to yield The Wall Street Journal Prime Rate plus a margin. Construction loans may involve additional risk due to uncertainty of estimated cost of completion of a project, or ultimate sale of the property to an end buyer. The Bank attempts to reduce these risks by lending to contractors with pre-arranged buyers or permanent financing commitments upon completion, or to businesses that are expanding and will occupy the completed project.

## RESIDENTIAL MORTGAGES

The Bank originates fixed and adjustable rate residential mortgage loans which are underwritten to be eligible for sale in the secondary market. These loans are secured primarily by owner occupied 1-4 family primary residential properties. Adjustable rate mortgage loans are generally held by the Bank in the loan portfolio as a means to manage interest rate risk. Fixed rate mortgages are generally sold into the secondary market unless management believes they represent a good long-term asset based on various factors such as loan-to-value ratios, interest rates and management's expectations of a loan's duration. During 2008, the Bank retained all of its originated loans.

## SECONDARY MORTGAGE MARKET

The Bank is an approved seller and servicer for the Federal Home Loan Mortgage Corporation ("FHLMC") and the Massachusetts Housing Financing Agency ("MHFA"). Sales of mortgage loans may be made at a premium or discount resulting in gains or losses on the transaction. Based on the structure of the sale, loans sold into the secondary market may provide the Bank with service fee income over the life of the loan.

## HOME EQUITY

The Bank makes second mortgage and home equity loans. Home equity loans can be accessed by the borrower through a deposit account established with the Bank. These loans carry interest rates that are either fixed or variable based on the Prime Rate published in The Wall Street Journal plus or minus a margin above or below this rate depending on the particular product selected by the borrower.

The Bank offers a variety of consumer loan products including overdraft lines of credit, collateral loans, and secured and unsecured personal loans. These loans are generally fixed rate in nature. The Bank adjusts interest rates on these products from time to time based on competitive factors in the marketplace.

## Table of Contents

## DEPOSIT ACTIVITY AND OTHER SOURCES OF FUNDS

Deposits and borrowings are the primary source of funds for funding loans and purchasing investment securities. The mix of deposits and borrowings is dependent on many factors, such as loan demand, competition, the economy, interest rates, and capital resources. Deposits are obtained from the general public through the Bank's branch offices by additions to various deposit accounts, including checking, savings, money market, certificates of deposit and individual retirement accounts. The interest rates on these accounts generally are competitive with other local financial institutions. The Bank's core deposit products (savings, checking and money market accounts) allow customers more flexibility and access and generally earn lower interest rates than other types of accounts due to the Bank's higher operating costs to service these accounts. Certificates of deposit provide customers with higher interest rates, but less flexibility and access to deposits. Increasing and decreasing interest rates offered on certificates of deposit allows the Bank to adjust its sources of funds while providing a competitive interest rate to its customers. Another alternative source of deposits utilized by the Bank is brokered certificates of deposit. In addition to deposit accounts, other sources of funds include advances from the FHLBB, Federal funds purchased and securities sold under agreements to repurchase.

The Bank is a member of the FHLBB. The Bank is required to own stock of the FHLBB which is carried on the Company's balance sheet at cost, which equals par value. On April 19, 2004, the FHLBB implemented a new capital structure and stock investment requirements for members to comply with the Gramm-Leach-Bliley Act of 1999. The minimum stock investment requirements are based in part on the amount of the Bank's outstanding advances with the FHLBB. The Bank receives an amount equal to the par value of the FHLBB stock when excess stock is redeemed. In December 2008, the FHLBB placed a moratorium on repurchases of all excess stock. At December 31, 2008, the Bank held $\$ 11.8$ million of FHLBB stock.

The Company functions only as a holding company for the Bank, engages in no business activities directly and is entirely dependent on the receipt of dividends from the Bank to meet its separate expenses, repay any indebtedness and pay dividends to the Company's stockholders.

## EMPLOYEES

The Company maintains no separate payroll. As of December 31, 2008, the Bank employed 94 employees on a full-time equivalent basis. None of the Bank's employees is subject to a collective bargaining agreement or represented by a labor union. Management considers its relations with employees to be good.

## COMPETITION

The Bank competes with local, regional and national financial service providers in its lending and deposit activities. The Bank competes in the local market against other local and branch offices of regional financial institutions such as banks, thrifts and credit unions. In addition, local and national non-bank businesses such as mortgage companies, securities brokerage firms, insurance companies and mutual funds offer services competitive with those of the Bank. Bank mergers and legislation permitting interstate and cross-industry expansion have increased, and are expected to continue to increase, competition in the Bank's market area. The Bank competes on the basis of interest rates, deposit and loan terms, fees, office location, product and service arrays, customer convenience and technological advantages. Competition on the Bank's deposit taking and lending activities is affected by movements in interest rates, local and national market developments, economic trends and the Bank's ability to adjust to change.

## SUPERVISION AND REGULATION

As a bank holding company, the Corporation is subject to regulation and supervision by the Federal Reserve Board ("FRB") pursuant to the Bank Holding Company Act of 1956, as amended (the "BHC Act"), and files with the FRB an annual report and such additional reports as the FRB may require. The Corporation is also subject to regulations by the Massachusetts Division of Banks. As a bank holding company, the Corporation's activities are limited to the business of banking and activities "closely related" or incidental to banking as determined by the FRB. The Corporation may not directly or indirectly engage in business activities or acquire more than five percent of any class of voting shares of any company without notice to or approval of the FRB. The Bank is an FDIC insured state-chartered savings bank subject to the regulations and supervisory authority of, and periodic examinations by, both the FDIC and the Division. These examinations test the Bank's safety and soundness and compliance with various statutory and regulatory requirements. The Corporation and the Bank are both subject to federal and state taxation authorities. The Bank is subject to certain reserve and reporting requirements as a non-member bank of the Federal Reserve System. The Bank is a member of the Massachusetts Depositors Insurance Fund, an industry-sponsored insurer of deposit balances exceeding FDIC insurance limits.

Federal and state bank regulatory agencies have authority to issue cease and desist orders, assess civil money penalties, remove officers and directors, issue capital directives and impose prompt corrective action restrictions or requirements to address safety and soundness and compliance issues of the Corporation and the Bank. Among other things, the regulatory agencies have authority to restrict or prohibit the payment of dividends on the Bank's or the Corporation's capital stock if such payment would constitute an unsafe or unsound banking practice or reduce the Company's or the Bank's capital levels below regulatory minimums. (See Results of Operations - Capital Adequacy in Management’s Discussion and Analysis of Financial Condition and Results of Operations and Note 9 to the Consolidated Financial Statements). In addition, the Bank must obtain prior regulatory approvals to undertake certain
banking transactions and initiatives, including establishment, relocation or termination of a banking office, and merger or acquisition transactions with other banks or non-banking entities. The supervision and regulation of the Bank are intended primarily for the

## Table of Contents

protection of depositors, the Bank Insurance Fund of the FDIC and non-business borrowers and not for the protection of investors or stockholders of the Company. The results of examinations provide regulators with a means of measuring and assessing each institution and taking prompt corrective actions to address any safety and soundness or compliance issues.

To the extent that information in this report under the heading "Supervision and Regulation" describes statutory or regulatory provisions, it is qualified in its entirety by reference to the particular statutory or regulatory provision described. Any changes in applicable laws or regulations may have a material effect on the business and prospects of the Company.

## FEDERAL DEPOSIT INSURANCE PREMIUMS

The Federal Deposit Insurance Reform Act of 2005 ("FDIRA"), among other things, gave the FDIC greater discretion to identify the relative risks depository institutions present to the Deposit Insurance Fund ("DIF") and set risk-based premiums accordingly. The premiums vary depending on the institution's "risk category," which is based on the institution's capital level and supervisory ratings. FDIC insurance premiums would have been $\$ 230,000$ in 2008, however the Company was able to apply credits of $\$ 175,000$ resulting in a net expense of $\$ 55,000$. In December 2008, the FDIC board approved a 7 basis points ("bps") increase in premiums charged to banks for deposit insurance, boosting the rate to between 12 cents and 50 cents per $\$ 100$ of domestic deposits from a range of five cents to 43 cents due to market developments that have significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits.

On February 27, 2009, the FDIC issued a final rule, effective April 1, 2009, which changes the way the FDIC’s assessment system differentiates for risk, makes corresponding changes to assessment rates beginning with the second quarter of 2009, and makes certain technical and other changes to the assessment rules. The FDIC simultaneously issued an interim rule to impose a 20 bps special assessment (and possible additional special assessments of up to 10 basis points thereafter) to replenish the DIF. The special assessment will be equal to 20 basis points of an institution's assessment base on June 30, 2009. Additionally, beginning April 1, 2009, the FDIC will increase its base fees on insured deposits. The combination of the special assessment plus the base fee increase will increase the Company's 2009 deposit insurance premiums to approximately $\$ 1.2$ million.

The risk-based assessments contained in the final rule may cause the Company's premiums to increase further in the future. The final rule provides for the following adjustments to an institution's assessment rate: (1) a decrease for long-term unsecured debt, including most senior and subordinated debt and, for small institutions, a portion of Tier 1 capital; (2) an increase for secured liabilities, including Federal Home Loan Bank advances, securities sold under repurchase agreements, secured Federal funds purchased and certain other secured borrowings, if the institution's ratio of secured liabilities to domestic deposits is greater than $25 \%$; and (3) for all institutions other than those in Risk Category I (i.e., banks that are "well capitalized" with few weaknesses), an increase of up to 10 bps in the assessment rate if the institution has brokered deposits in excess of $10 \%$ of the institution's domestic deposits. As of December 31, 2008, River Bank's ratio of secured liabilities to domestic deposits was $66 \%$ and its ratio of brokered deposits to domestic deposits was $8 \%$.
The final rule also adds an "adjusted brokered deposit ratio," which measures the extent to which brokered deposits are funding rapid asset growth. The adjusted brokered deposit ratio will affect only those established Risk Category I institutions whose total gross assets are more than 40 percent greater than they were four years previously, after adjusting for mergers and acquisitions. In general, the greater an institution's asset growth and the greater its percentage of brokered deposits, the greater will be the increase in its initial base assessment rate. Specifically, if an institution's ratio of brokered deposits to domestic deposits exceeds 10 percent and its asset growth over the previous four years is more than 70 percent, the adjusted brokered deposit ratio will equal the institution's ratio of brokered deposits to domestic deposits less the 10 percent threshold. If an institution's ratio of brokered deposits to domestic deposits exceeds 10 percent but its asset growth over the previous four years is between 40 percent and 70 percent, the adjusted brokered deposit ratio will equal a gradually increasing fraction of the ratio of brokered deposits to domestic deposits (minus the 10 percent threshold). If an institution's ratio of brokered deposits to domestic deposits is 10 percent or less or if the institution's asset growth over the previous four years is less than 40 percent, the adjusted brokered deposit ratio will be zero and will have no effect on the institution's assessment rate. As of December 31, 2008, River Bank’s ratio of brokered deposits to domestic deposits was $8 \%$, and its asset growth over the previous four years was approximately $48 \%$.

## BANK HOLDING COMPANY ACT, CHANGE IN CONTROL ACT AND REGULATION Y

Under the BHC Act and Regulation Y of the FRB, no company may acquire "control" of the Company or the Bank, and no bank holding company may acquire more than five percent of any class of outstanding voting securities of the Company or the Bank, without prior approval of the FRB. Under the Change in Bank Control Act of 1978 (the "Control Act"), no person or group of persons acting in concert may acquire "control" of the Company if they do not provide at least 60 days prior written notice to the FRB or if the FRB gives written notice of objection to such acquisition. Under Regulation Y, the FRB has established a rebuttable presumption that direct or indirect ownership or control of more than 10 percent of any class of the Company's outstanding voting securities constitutes "control" of the Company and the Bank for purposes of the Control Act.
http://www.sec.gov/Archives/edgar/data/1143848/000095013509002272...

## Table of Contents

## GRAMM-LEACH-BLILEY ACT

The Gramm-Leach-Bliley Act of 1999 (the "GLB Act") enhanced the authority of banks and their holding companies to engage in non-banking activities. By electing to become a "financial holding company," a qualified parent company of a banking institution may engage, directly or through non-bank subsidiaries, in any activity that is determined by the FRB in consultation with the United States Department of Treasury (the "Treasury") to be financial in nature or incidental to such a financial activity or in any other activity that is complimentary to a financial activity and does not pose a substantial risk to the safety and soundness of depository institutions or the financial system generally. Financial activities include all of the activities that have been determined to be "closely related to banking" and permissible for bank holding companies, plus insurance agency, securities underwriting and dealing, and insurance underwriting, among other activities.

A bank holding company may elect to be regulated as a financial holding company if all of its depository institution subsidiaries are well capitalized, well managed and have at least a satisfactory rating under the federal Community Reinvestment Act ("CRA"). A bank holding company that elects financial holding company status remains subject to regulation and oversight by the FRB. While the Company believes that it presently satisfies all requirements to elect to become a financial holding company, the Company has no present plan to elect financial holding company status.

Pursuant to the GLB Act, the Bank may also organize or acquire, subject to approvals of the Division and the FDIC, "financial subsidiaries" to engage in activities that are financial in nature or incidental to a financial activity. To form a financial subsidiary, the Bank would be required to satisfy conditions substantially similar to those that the Company would be required to satisfy in order to elect to become a financial holding company. While the Company believes that the Bank would be able to satisfy the requirements to organize or acquire a financial subsidiary, the Company has no present plan for the Bank to do so.

## FEDERAL RESERVE ACT SECTIONS 23A AND 23B AND REGULATION W

Under Sections 23A and 23B of the Federal Reserve Act and Regulation W of the FRB, the Bank may not enter into any "covered transaction" with the Company or any separate subsidiary of the Company (a "Reg W Affiliate") on terms that are less favorable to the Bank than the Bank would in good faith offer to an unaffiliated party. Any loan from the Bank to a Reg W Affiliate must be fully collateralized by qualifying assets having a fair value equal to or exceeding the amount of the loan, depending on the character of the collateral. Covered transactions between the Bank and its Reg W Affiliates must be consistent with "safe and sound banking practices" and are limited to $10 \%$ and $20 \%$ of the Bank's capital in the case of any one such Affiliate and all such Affiliates, respectively. The Bank is prohibited from accepting any assets or securities of a Reg W Affiliate as collateral for a loan, and may not purchase any "low quality asset" from any such Affiliate.

## FEDERAL RESERVE ACT SECTION 22 AND REGULATION O

Under Section 22 of the Federal Reserve Act and Regulation O of the FRB, the Bank may not make any loan to directors or executive officers of the Company or the Bank or to the "related interests" of any such persons except in conformity with specified restrictions and requirements related to the amounts, terms, purposes, credit quality and pricing of such loans and with the prior approval of the Bank's Board of Directors.

## HOME OWNERSHIP AND EQUITY PROTECTION ACT AND REGULATION Z

Under the Home Ownership and Equity Protection Act (HOEPA), the FRB has created a new category of "higher-priced mortgage loan" that will be subject to heightened consumer protections under recent amendments to Regulation Z of the FRB. Regulation Z defines loans that qualify as "higher-priced mortgage loans" by reference to a new index published by the Federal Reserve called the "average prime offer rate" (offer rates for the lowest-risk prime mortgage to be derived from the Freddie Mac Primary Mortgage Market Survey). A lender making a higher-priced mortgage loan may not extend credit without regard to the borrower's ability to repay from sources other than the collateral and must verify income and assets the lender relies on to determine the borrower's ability to repay. The new rules also significantly restrict prepayment penalties that may be charged on higher priced mortgages and require escrow accounts for property taxes and insurance. The amendments to Regulation Z are generally effective on October 1, 2009.

## USA PATRIOT ACT

The USA Patriot Act is intended to strengthen U.S. law enforcement's and the intelligence communities' abilities to work cohesively to combat terrorism on a variety of fronts. The potential impact of the USA Patriot Act on financial institutions of all kinds is significant and wide ranging. The USA Patriot Act contains sweeping anti-money laundering and financial transparency laws and imposes various regulations including standards for verifying client identification at account opening, and rules to promote cooperation among financial institutions, regulators and law enforcement entities in identifying parties that may be involved in terrorism or illegal money laundering. A bill extending the principal provisions of the USA Patriot Act was signed into law by President George W. Bush on March 9, 2006.

## SARBANES-OXLEY ACT OF 2002

The "Sarbanes-Oxley Act of 2002" (the "Sarbanes-Oxley Act") establishes a comprehensive framework for modernizing and reforming the oversight of public company financial accounting and disclosure practices. Principal components of the Sarbanes-Oxley Act include:

## Table of Contents

- The creation of the Public Company Accounting Oversight Board, with which all accounting firms performing audits for public companies are required to register, and which is empowered to set auditing, quality control and independence standards, to inspect registered firms, and to conduct investigations and to take disciplinary actions, subject to SEC oversight.
- The strengthening of auditor independence from corporate management by limiting the type and scope of services that auditors can offer their public company audit clients, requiring periodic rotation of public company audit partners, requiring direct auditor reports to company audit committees, and prohibiting public companies from exerting improper influence over their outside auditors.
- The imposition of new corporate governance requirements including, among other things, independence and financial expertise requirements for audit committee membership and empowerment of public company audit committees to appoint, compensate and oversee their company's outside auditors.
- Requirements that the Chief Executive Officer and the Chief Financial Officer certify financial statements included in public company filings with the SEC and disclose bonuses and stock-based compensation for periods for which the company is forced to restate its financial results, a prohibition of insider stock trades during periods when a company's employee benefits plans are precluded from trading, and a prohibition of public company loans or extensions of credit to directors and officers except by regulated financial institutions in conformity with applicable banking regulations governing insider lending.
- Requirements that public companies disclose whether they have a code of ethics for their senior financial officers and if not, why not, and that management periodically assess and report on the adequacy of the company's internal controls.
- The imposition of new and accelerated public company disclosure requirements, requirements to report off balance sheet transactions and of accelerated reporting of insider transactions in company stock.

The SEC has extended compliance dates for non-accelerated filers and smaller reporting companies with respect to management reporting and outside auditors' attestation regarding the adequacy of internal controls over financial reporting (Section 404 of the Sarbanes-Oxley Act). The Company is considered a smaller reporting company filer with the SEC and, under current law, began to comply with the management reporting component of Section 404 for its year ended December 31, 2007, while the outside auditors' attestation component of Section 404 is currently scheduled to be required for the year ending December 31, 2009.

## TROUBLED ASSET RELIEF PROGRAM AND EMERGENCY ECONOMIC STABILIZATION ACT

The Emergency Economic Stabilization Act of 2008 ("EESA"), enacted on October 3, 2008, provides authority to the Treasury to restore liquidity and stability to the United States financial system. The EESA authorizes the Treasury to establish a Troubled Asset Relief Program ("TARP") and, pursuant to TARP, the Treasury established the Capital Purchase Program ("CPP") to purchase senior preferred stock from eligible financial institutions under standardized terms. Eligible institutions could apply to receive an equity investment from the Treasury in an amount equal to between $1 \%$ and $3 \%$ of each institution's risk-weighted assets. The American Recovery and Reinvestment Act of 2009 ("ARRA"), enacted on February 17, 2009, amends certain provisions of EESA, further regulates executive compensation for certain recipients of CPP funds and includes a provision that, subject to consultation with the appropriate Federal banking agency, directs the Treasury to permit financial institutions from whom the Treasury purchased preferred stock to redeem such preferred stock without regard to whether such financial institution has replaced such funds and not subject to any waiting period. The statute also directs the Treasury to enact regulations to implement the directives set forth in ARRA; however, these regulations have not yet been published. As disclosed elsewhere in this Annual Report on Form 10-K, on December 12, 2008, the Company issued and sold (i) 15,000 shares of senior cumulative perpetual preferred stock, Series B, ("Senior Preferred"), with a liquidation preference of $\$ 1,000$ per share and (ii) ten-year warrants to purchase up to 209,497 shares of the Company's common stock at an exercise price of $\$ 10.74$ per share, to the Treasury as part of CPP, for an aggregate purchase price of $\$ 15,000,000$, and is therefore subject to the regulations that have been enacted and will be subject to any further regulations that relate to CPP participants.

## SECURITIES AND EXCHANGE COMMISSION FILINGS ON COMPANY'S WEB SITE

Under Section 13 of the Securities Exchange Act of 1934, the Company files periodic and current reports with the SEC. The Company electronically files the following reports with the SEC: Form 10-K (Annual Report), Form 10-Q (Quarterly Report), Form 8-K (Report of Unscheduled Material Events), Forms 3, 4 \& 5 (Statements of Ownership), Forms S-3, S-8 and 8-A (Registration Statements), and Form DEF 14A (Proxy Statement). The Company may file additional forms. The SEC maintains an Internet site, www.sec.gov, at which all forms filed electronically may be accessed. The Company's website: www.riverbk.com has a section for SEC filings available free of charge and provides a link under www.riverbk.com/stockholder-info.asp. Information contained on our website and the SEC website is not incorporated by reference into this Form $10-\mathrm{K}$. We have included our web address and the SEC website address only as inactive textual references and do not intend them to be active links to our website or the SEC website.

As a Massachusetts-chartered savings bank, the Bank is subject to supervision, regulation and examination by the Massachusetts Division of Banks (the "Division") and to various Massachusetts statutes and regulations which govern, among other things, investment powers, lending and deposit-taking activities, borrowings, maintenance of surplus and reserve accounts, distribution of earnings, and payment of dividends. In addition, the Bank is subject to Massachusetts consumer protection laws and regulations. The

## Table of Contents

Division's approval is required for a Massachusetts bank to establish or close branches, merge with other banks, and undertake certain other activities.

Regulatory Enforcement Authority. Any Massachusetts bank that does not operate in accordance with the regulations, policies and directives of the Commissioner may be subject to sanctions for non-compliance. The Commissioner may under certain circumstances suspend or remove officers or directors who have violated the law, conducted a bank's business in a manner which is unsafe, unsound or contrary to the depositors' interests, or been negligent in the performance of their duties. In addition, upon finding that a bank has engaged in an unfair or deceptive act or practice, the Commissioner may issue an order to cease and desist and impose a fine on the bank. Finally, Massachusetts consumer protection statutes applicable to a bank permit private individual and class action law suits and provide for the rescission of consumer transactions, including loans, and the recovery of statutory and punitive damages and attorneys' fees in the case of certain violations.

Massachusetts law has recently been amended to restrict certain home mortgage lending practices. The law applies to banks that make so-called "high cost mortgage loans" and, among other provisions, requires credit counseling for borrowers, requires that banks have a "reasonable belief" that borrowers are able to make required payments out of current income, and limits the financing of points and fees.

Massachusetts law prohibits all mortgage lenders, including savings banks, from knowingly making a home mortgage loan in Massachusetts for the purpose of re-financing an existing home mortgage loan closed within the preceding five years, or re-financing any other debt of the borrower regardless of when it was incurred, unless the refinancing is "in the borrower's interest." The Commissioner recently issued regulations further clarifying the factors to be considered by a lender in determining whether a refinancing is in the borrower's interest and the procedures a bank must follow to demonstrate its compliance with the law.

Massachusetts enacted legislation effective in March 2005 that revised and recodified a wide range of Massachusetts banking laws. Among other things, the law revised Massachusetts’ branching and lending laws, eliminating rigid restrictions on lending, but requiring Massachusetts banks to enact comprehensive loan policies that carefully describe loan programs and the loan-to-value ratios, amortization requirements, and other elements of those programs.

Parity Regulation. Massachusetts regulations allow Massachusetts banks to exercise additional or more flexible parallel powers granted to national banks, federal savings banks and out of-state state-chartered banks with branches in Massachusetts which are otherwise not permitted under state law. Specifically, these regulations permit a Massachusetts-chartered bank that is either "adequately capitalized" or "well capitalized," is not in "troubled condition," and has received as least a "satisfactory" CRA rating during its most recent regulatory examination to establish temporary branch offices, make certain investments in corporate affiliates and subsidiaries, engage in lease financing transactions, engage in finder and certain electronic banking activities, invest in community development and public welfare projects, and provide tax planning and preparation, payroll and financial planning services, among others. The applicable procedures and requirements vary according to the nature of the activity to be engaged in and the capitalization of the bank. As of the date of this report, the Bank was "well capitalized," had received a CRA rating of "satisfactory" and was not in "troubled condition" and was therefore eligible to engage in certain of the above-referenced activities, subject to the applicable procedures and requirements of Massachusetts regulation.

In January 2005, the U.S. District Court for the District of Massachusetts ruled that the GLB Act preempts four provisions of Massachusetts law regulating the way banks sell insurance as agent or broker. The preempted rules are the so-called "referral prohibition," the "referral fee prohibition," the "waiting period restriction" and the "separation restriction." The "referral prohibition" allows bank employees to refer customers to the bank's insurance agency only if the customer first inquires about insurance, and as a result prohibits a bank teller from initiating a discussion about insurance with a customer. The "referral fee prohibition" forbids banks from paying additional compensation to unlicensed bank employees including tellers who make referrals to the bank's insurance agency. The "waiting period restriction" allows banks to solicit the sale of insurance from loan applicants only after the loan application has been approved and only after the commitment letter has been issued in the case of a mortgage loan. Finally, the "separation restriction" generally requires banks to keep insurance activities physically separated from a bank's loan and deposit activities, although regulations now permit tellers who refer customers to licensed insurance producers to receive a one-time, nominal fee of a fixed dollar amount for each referral.

Depositors Insurance Fund. All Massachusetts-chartered savings banks, including the Bank, are required to be members of the Depositors Insurance Fund ("DIF"), a corporation that insures savings bank deposits that are not otherwise covered by federal deposit insurance. The DIF is authorized to charge savings banks an annual assessment of up to $1 / 16$ th of $1 \%$ of a savings bank's deposits.

## ITEM 1A. RISK FACTORS

Changes in interest rates could adversely impact the Company's financial condition and results of operations. The Company's ability to make a profit, like that of most financial institutions, substantially depends upon its net interest income, which is the difference between the interest income earned on interest earning assets, such as loans and investment securities, and the interest expense paid on interest-bearing liabilities, such as deposits and borrowings. However, certain assets and liabilities may react
http://www.sec.gov/Archives/edgar/data/1143848/000095013509002272...
differently to changes in market interest rates. Further, interest rates on some types of assets and liabilities may fluctuate prior to changes in broader market interest rates, while rates on other types of assets may lag behind. Additionally, some assets such as adjustable-rate mortgages have features and rate caps which restrict changes in their interest rates.

Factors such as inflation, recession, unemployment, fluctuations in the money supply, global disorder such as that experienced as a result of the terrorist activity on September 11, 2001, instability in domestic and foreign financial markets, and other factors beyond the Company's control may affect interest rates. Changes in market interest rates will also affect the level of voluntary prepayments on loans and the receipt of payments on mortgage-backed securities, resulting in the receipt of proceeds that may have to be reinvested at a lower rate than the loan or mortgage-backed security being prepaid. Although the Company pursues an asset-liability management strategy designed to control its risk from changes in market interest rates, changes in interest rates can still have a material adverse effect on the Company's business, financial condition, results of operations and cash flows. For example, if rates paid on deposits and borrowings reprice more quickly than the assets in a rising interest rate environment, the Company would experience a compression of its net interest spread and net interest margin. Alternatively, in a declining interest rate environment, if assets reprice more quickly than its liabilities, net interest margin compression would occur.

If the Company has higher loan losses than it has allowed for, its earnings could materially decrease. The Company's loan customers may not repay loans according to their terms, and the collateral securing the payment of loans may be insufficient to assure repayment. The Company may therefore experience significant credit losses which could have a material adverse effect on its operating results. The Company makes various assumptions and judgments about the collectibility of its loan portfolio, including the creditworthiness of borrowers and the value of the real estate and other assets serving as collateral for the repayment of loans. In determining the size of the allowance for loan losses, the Company relies on its experience and its evaluation of economic conditions. If one or more of the assumptions prove to be incorrect, its current allowance for loan losses may not be sufficient to cover losses inherent in its loan portfolio and adjustment may be necessary to allow for different economic conditions or adverse developments in its loan portfolio. Consequently, a problem with one or more loans could require the Company to significantly increase the level of its provision for loan losses. In addition, federal and state regulators periodically review the Company’s allowance for loan losses and may require it to increase its provision for loan losses or recognize further loan charge-offs. Material additions to the allowance would materially reduce the Company's net income and could adversely affect its financial condition. Moreover, when a loan is placed on non-accrual status, all interest previously accrued but not collected is reversed against current period interest income.
A significant amount of the Company's loans are concentrated in northeastern Massachusetts and southern New Hampshire, and adverse conditions in this area could negatively impact its operations. Substantially all of the loans the Company originates are secured by properties located in or are made to businesses which operate in northeastern Massachusetts or southern New Hampshire. Because of the current concentration of the Company's loan origination activities in northeastern Massachusetts and southern New Hampshire, in the event of adverse economic conditions, downward pressure on housing prices, political or business developments or natural hazards adversely affecting northeastern Massachusetts or southern New Hampshire and the ability of property owners and businesses in that area to make payments of principal and interest on the underlying loans, could cause the Company to experience higher rates of loss and delinquency on its loans than if its loans were more geographically diversified. Additionally, a decline in real estate values generally, or in northeastern Massachusetts and southern New Hampshire specifically, could cause some of our real estate loans to become inadequately collateralized, which would expose the Company to a greater risk of loss. Additionally, a decline in real estate values could result in a decline in the origination of such loans. Such higher rates of loss and delinquency and declines in real estate values could have a material adverse effect on the Company's results of operations or financial condition.

The Company operates in a highly regulated environment and may be adversely impacted by changes in law and regulations. The Company is subject to extensive regulation, supervision and examination. See Supervision and Regulation in Item 1 hereof, Business. Due to the current economic climate, we may face increased regulation of our industry. Compliance with such regulation may increase our costs and limit our ability to pursue business opportunities. Any change in the laws or regulations or failure by the Company to comply with applicable law and regulation, or change in regulators’ supervisory policies or examination procedures, whether by the Division, the FDIC, the FRB, other state or federal regulators, the United States Congress, or the Massachusetts legislature could have a material adverse effect on the Company's business, financial condition, results of operations, and cash flows.

The Company's FDIC premiums have materially increased and could continue to do so, which could materially affect the Company's earnings. FDIC insurance premiums would have been $\$ 230,000$ in 2008, however the Company was able to apply credits of $\$ 175,000$ resulting in a net expense of $\$ 55,000$. In December, 2008, the FDIC board approved a 7 basis points ("bps") increase in premiums charged to banks for deposit insurance, boosting the rate to between 12 cents and 50 cents per $\$ 100$ of domestic deposits from a range of five cents to 43 cents due to market developments that have significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits. On February 27, 2009, the FDIC passed an interim rule that allows it to charge banks a special assessment of 20 bps on insured deposits to replenish the deposit insurance fund. This special assessment will be collected in the third quarter of 2009. Additionally, beginning April 1, 2009, the FDIC will increase its base fees on insured deposits, the combination of which would increase the Company's 2009 deposit insurance premiums to approximately $\$ 1.2$ million. See "Federal Deposit Insurance Premiums" in Supervision and Regulation in Item I hereof, Business, for more information on the FDIC insurance premiums. There can be no assurance that the Company’s FDIC premiums will not increase further and, if so, that its
earnings would not materially decrease as a result.

The impact on the Company of recently enacted legislation, in particular the Emergency Economic Stabilization Act of 2008 and the American Recovery and Reinvestment Act of 2009 and their implementing regulations as well as the President's Financial Stability Plan, and the Company's participation in programs thereunder, cannot be predicted at this time. Beginning in the fourth quarter of 2008, the U.S. government has responded to the ongoing financial crisis and economic slowdown by enacting new legislation and expanding or establishing a number of programs and initiatives. The Treasury, the FDIC and the Federal Reserve Board each have developed programs and facilities, including the CPP and other efforts designed to increase inter-bank lending, improve funding for consumer receivables and restore consumer and counterparty confidence in the banking sector. In addition, the recently enacted ARRA is intended to expand and establish government spending programs and provide tax cuts to stimulate the economy. Congress and the U.S. government continue to evaluate and develop various programs and initiatives designed to stabilize the financial and housing markets and stimulate the economy, including the Treasury's recently announced Financial Stability Plan and the government's recently announced foreclosure prevention program. As discussed elsewhere in this Annual Report on Form 10-K, the Company has participated in the CPP, but has opted not the participate in the FDIC’s Temporary Liquidity Guarantee Program. The effects of participating or not participating in any such programs and the extent of the Company's participation in such programs cannot be determined at this time.

The impact of further contemplated legislative and regulatory changes cannot be predicted at this time. The Obama Administration and Congress are actively considering a broad restructuring of the regulatory landscape for financial institutions. On March 5, 2009, House Financial Services Committee Chairman Barney Frank issued the following statement, "While we will continue to work with the Obama Administration on stabilization, it is now essential that we continue work on our reform agenda and address the need for financial regulatory restructuring to diminish systemic risk and to enhance market integrity." The Company cannot reliably predict at this time whether any of these legislative initiatives will be enacted, and if so, what impact, if any, it would have on the Company's financial condition, operating results or business.

The terms governing the issuance of the Preferred Stock to the Treasury may be changed, the effect of which may have an adverse effect on the Company's operations. The Securities Purchase Agreement that was entered into with the Treasury provides that the Treasury may unilaterally amend any provision of the agreement to the extent required to comply with any change in applicable federal statutes that may occur in the future. The ARRA placed more stringent limits on executive compensation than were applicable at the time the Company entered into the Securities Purchase Agreement, including a prohibition on the payment of bonuses and severance to certain officers and a requirement that compensation paid to our executives be presented annually to shareholders in a "non-binding" vote. There can be no assurance that further changes in the terms of the transaction will not occur in the future. Such changes may place further restrictions on the Company's business or results of operation, which may adversely affect the market price of its common stock.

The Company has strong competition within its market area which may limit the Company's growth and profitability. The Company faces significant competition both in attracting deposits and in the origination of loans. See Competition in Item 1 hereof, Business. Commercial banks, credit unions, savings banks and savings and loan associations operating in our primary market area have historically provided most of our competition for deposits. Mutual funds and internet-only bank providers contribute additional competition in the quest for deposits. Competition for the origination of real estate and other loans comes from other commercial, savings and cooperative banks, thrift institutions, insurance companies, finance companies, other institutional lenders and mortgage companies.

The success of the Company is dependent on retaining certain key personnel or attracting and retaining additional, qualified personnel. The Company's performance is largely dependent on the talents and efforts of highly skilled individuals. The Company relies on key personnel, including executive officers, to manage and operate its business, including major revenue generating functions such as loan and deposit generation. The loss of key staff may adversely affect the Company's ability to maintain and manage these functions effectively, which could negatively affect the Company's revenues. In addition, loss of key personnel could result in increased recruiting and hiring expenses, which could cause a decrease in the Company's net income. The Company's continued ability to compete effectively depends on its ability to attract new employees and to retain and motivate its existing employees.

The limitations on executive compensation imposed through the Company's participation in the Capital Purchase Program may restrict its ability to attract, retain and motivate key employees, which could adversely affect our operations. As part of the CPP transaction, the Company agreed to be bound by certain executive compensation restrictions, including limitations on severance payments and the clawback of any bonus and incentive compensation that were based on materially inaccurate financial statements or any other materially inaccurate performance metric criteria. Subsequent to the issuance of the Senior Preferred, the ARRA imposed more stringent limitations on severance pay and the payment of bonuses. To the extent that these compensation restrictions do not permit the Company to provide a comprehensive compensation package to our key employees that is competitive in its market area, the Company may have difficulty in attracting, retaining and motivating key employees, which could have an adverse effect on the Company's results of operations.

The Company continues to encounter technological change, and may have fewer resources than many of its larger competitors to continue to invest in technological improvements. The financial services industry is undergoing rapid technological changes, with frequent introductions of new technology-driven products and services. The effective use of technology increases efficiency and enables financial institutions to serve their customers better and to reduce costs. The Company's success will depend, in part, upon its ability to address the needs of its customers by using technology to provide products and services that will satisfy customer demands for convenience, as well as to create additional efficiencies in its operations. Many of the Company's larger competitors have substantially greater resources to invest in technological improvements. The Company may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to its customers.

The Company relies on dividends from the Bank for substantially all of its revenue. The Company is a separate and distinct legal entity from the Bank. It receives substantially all of its revenue from dividends paid by the Bank. These dividends are the principal source of funds used to pay dividends on the Company's common stock. Various federal and state laws and regulations limit the amount of dividends that the Bank may pay to the Company. If the Bank is unable to pay dividends to the Company, then the Company will be unable to pay its obligations or pay dividends on the Company's common stock. The inability to receive dividends from the Bank could have a material adverse effect on the Company's business, financial condition and results of operations.

Market fluctuations and changes in interest rates have had, and may continue to have, significant and negative effects on the Company's investment portfolio and stockholders' equity. The Company's results of operations depend in part on the performance of its invested assets. The Company had an investment portfolio with a fair value of $\$ 264.6$ million at December 31, 2008, that is subject to:

- market value risk, which is the risk that invested assets will decrease in value due to a change in the prevailing market yields on our investments, an unfavorable change in the liquidity of an investment or an unfavorable change in the financial prospects or a downgrade in the credit rating of the issuer of an investment or one or more other factors;
- reinvestment risk, which is the risk that interest rates will decline, an investment will be redeemed and the Company will not be able to reinvest the proceeds in a comparable investment that provides a yield equal to or greater than the investment which was redeemed; and
- liquidity risk, which is the risk that the Company may have to sell assets at an undesirable time and/or price to provide funds for its business.

If the Company's investment portfolio were to be impaired by market or issuer-specific conditions to a substantial degree, its liquidity, financial position and operating results could be materially adversely affected.

Management may assess a decline in fair value as being temporary when in fact it is other-than-temporary and, consequently, not charge the impairment to the Company's earnings, which could have a significant impact on its future operating results. The carrying values of investment securities available for sale are derived from market prices supplied by the Company's investment custodian or, when no price is provided by the custodian, from a third party valuation. Fair value is based on quoted market prices. Unrealized investment gains and losses on such securities, to the extent that there is no "other-than-temporary impairment" of value, are credited or charged, net of any tax effect, to a separate component of stockholders' equity, known as "net accumulated other comprehensive income (loss)," until realized.

If a security is deemed other-than-temporarily impaired, management would adjust the security's cost basis to fair value through a realized loss on the income statement. After a security has been written down for an other-than-temporary impairment, the new cost basis is used thereafter to determine the amount of any unrealized holding gains and losses which are credited or charged, net of any tax effect, to net accumulated other comprehensive income (loss), until realized.

Management considers available evidence in evaluating whether unrealized losses on individual securities are other-than-temporary. This evaluation often involves estimating the outcome of future events and judgment is required in determining whether factors exist that indicate that an impairment loss has been incurred at the date of the financial statements. These factors are both subjective and objective and include knowledge and experience about past and current events and assumptions about future events. Management's knowledge about past and current events regarding a security and its issuer may be incomplete, or its assumptions about future events regarding a security and its issue may prove to be incorrect. Accordingly, there is a risk that management may assess a decline in fair value as being temporary when in fact it is other-than-temporary, or subsequent events occur that cause management to conclude that a decline in fair value is other than temporary, resulting in an impairment charge that could have a significant impact on the Company's future operating results and financial condition.

When the Company becomes subject to the full SEC requirements under Section 404 of the Sarbanes-Oxley Act of 2002, it will likely incur significant costs in connection with first providing internal control reports. Under current SEC regulations, as a "smaller reporting company" under the federal securities laws, the Company became subject to the management reporting component for its year ended December 31, 2007 and will become subject to the outside auditors' attestation component of Section 404 of the Sarbanes-Oxley Act of 2002 for its year ending December 31, 2009. Section 404 requires that the Company prepare a management
http://www.sec.gov/Archives/edgar/data/1143848/000095013509002272...

## Table of Contents

report on its internal control over financial reporting and obtain an attestation on that report from its auditors in connection with its most recent consolidated financial statements included with its annual report. During the past several years, many SEC reporting companies have incurred significant costs in connection with first providing internal control reports. The Company will likely incur significant costs in connection with obtaining the outside auditors' attestation report of the Company's internal control reports. If the Company does incur such costs, the costs could have an adverse effect on the Company's results of operations.

When the Company becomes subject to the full SEC requirements under Section 404 of the Sarbanes-Oxley Act of 2002, if its internal control reports disclose significant deficiencies or material weaknesses, its stockholders and lenders could lose confidence in its financial reporting, which would likely harm the trading price of its stock, its access to additional capital, and its liquidity. During the past several years, various SEC reporting companies, when first providing internal control reports, disclosed significant deficiencies or material weaknesses in their internal control over financial reporting. If the Company's internal control reports disclose material weaknesses, the Company's stockholders could lose confidence in its financial reporting, which would likely harm the trading price of its stock, its access to additional capital, and its liquidity.

If the Company's investment in the Federal Home Loan Bank of Boston becomes impaired, its earnings and stockholders' equity could decrease. The Company is required to own common stock of the FHLBB to qualify for membership in the Federal Home Loan Bank System and to be eligible to borrow funds under the FHLBB's advance program. The aggregate cost and fair value of the FHLBB common stock as of December 31, 2008 was $\$ 11.8$ million based on its cost. FHLBB common stock is not a marketable security. The FHLBB has reported a net loss of $\$ 73.2$ million for the year ended December 31, 2008, primarily attributable to a $\$ 339.1$ million charge related to the other-than-temporary impairment of certain private-label mortgage-backed securities as of December 31, 2008. Further, the FHLBB has voted to suspend dividends for the quarter ended December 31, 2008 and has disclosed that, based on current information, dividend payments in 2009 are unlikely. These and other developments could put into question whether the fair value of FHLBB stock owned by the Company was less than its carrying value. Consequently, the Company believes that there is a risk that its investment in FHLBB common stock could be deemed impaired at some time in the future, and if this occurs, it would cause its earnings and stockholders' equity to decrease by the amount of the impairment charge.

The tightening of available liquidity could limit the Company's ability to replace deposits and fund loan demand, which could adversely affect its earnings and capital levels. A tightening of the credit market and the inability to obtain adequate money to replace deposits and fund continued loan growth may negatively affect asset growth and, therefore earnings capability, and capital levels. In addition to any deposit growth, maturity of investment securities and loan payments, we rely on certain wholesale funding sources and uncommitted FHLBB advances to fund loans and replace deposits. In the event of a further downturn in the economy, these additional funding sources could be negatively affected which could limit the funds available to the Company. FHLBB has publicly disclosed that, over time, current market trends may have a negative impact on FHLBB's own liquidity. Further, the twelve Federal Home Loan Banks are jointly and severally liable for each other's debt, which means that the FHLBB’s liquidity could be adversely affected by losses, capital weaknesses or other financial problems at one or more of other regional Federal Home Loan Banks. The Company's liquidity position would be significantly constrained if we were unable to access funds from the FHLBB or other funding sources.

## ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

## Table of Contents

## ITEM 2. PROPERTIES

The Company conducts its business at its corporate offices in North Andover and multiple branch locations listed here. The Company believes that all of its properties are well maintained and are suitable for banking needs and operations.

The following table sets forth certain information about the Bank’s offices as of December 31, 2008 :

|  | Year Acquired Or Leased | Square <br> Feet | Owned/ <br> Leased | Lease |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \hline \text { Current } \\ & \text { Term } \\ & \text { Expires } \end{aligned}$ | Renewal Options |
| CORPORATE OFFICES AND MAIN BANKING OFFICE |  |  |  |  |  |
| 30 Massachusetts Ave. No. Andover, MA 01845 | 1992 | 45,315 | Owned | - | - |

## BRANCH BANKING OFFICES

Massachusetts

| 342 North Main Street <br> Andover, MA 01810 | $1995(1)$ | 2,449 | Leased | 2010 | Two (5 yrs.) |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 300 Essex <br> Lawrence, MA 01840 | $1998(2)$ | 3,432 | Leased | 2009 | Two (1 yr.) |
| 20 Jackson Street <br> Methuen, MA 01844 | 1968 | 2,369 | Leased | 2010 | - |
| 148 Lowell Street <br> Methuen, MA 01844 | 1979 | 5,234 | Owned | - |  |

New Hampshire

| 51 Crystal Ave. | 2007(3) | 2,600 | Leased | 2027 | Four (5 yrs.) |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Derry, NH 03038 |  |  |  |  |  |
| 401-403 Main Street, Ste. 105 | 2004 | 2,500 | Leased | 2014 | Two (5yrs.) |

Salem, NH 03079
(1) The Bank has occupied the branch since 1979 and performed a sale-leaseback transaction in 1995.
(2) Prior to moving to this location, the Bank occupied a branch office at 255 Essex Street.
(3) The Bank opened a full service branch at this location in January 2009.

## ITEM 3. LEGAL PROCEEDINGS

The Bank and the Company are, from time to time, involved as either a plaintiff or defendant in various legal actions which are ordinary routine litigation incident to its business. None of these actions are believed to be material, either individually or collectively, to the results of operations and financial condition of the Company.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not Applicable.

## PART II

## ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's stock trades on the Nasdaq Global Market under the symbol "LSBX". Sales prices of the stock are reported in the Wall Street Journal as "LSBCorp". On February 28, 2009, the closing price of LSB Corporation common stock was $\$ 8.49$.

The following table sets forth for the fiscal periods indicated certain information with respect to the sales prices of the Company's common stock.

|  | Common Stock Prices |  | Cash <br> Fiscal Year |
| :--- | ---: | ---: | ---: |
| Dividends |  |  |  |

The Company anticipates that it will continue to pay dividends during 2009. On March 6, 2009, there were approximately 789 holders of common stock. This number does not reflect the number of persons or entities who hold their stock in nominee or "street" name through various brokerage firms. During the year ended December 31, 2008, there were 64,620 shares of stock repurchased under the Company's previously announced stock buyback program.

Prior to December 12, 2011, unless the Company has redeemed the Senior Preferred or the Treasury has transferred the Senior Preferred to a third party, the consent of the Treasury will be required for the Company to (i) declare or pay any dividend or make any distribution on common stock (other than the regular quarterly cash dividend or not more than $\$ 0.15$ per share) or (ii) redeem, purchase or acquire any shares of the Company's common stock, other than in connection with benefit plans consistent with past practice and certain other circumstances specified in the CPP.

In determining whether to declare or pay any dividends, whether regular or special, the Board of Directors will take into account the Company's financial condition and results of operations, tax considerations, capital requirements, industry standards and economic conditions. The regulatory restrictions that affect the payment of dividends by the Bank to the Company discussed below will also be considered. The Company cannot guarantee that it will not reduce or eliminate dividends in the future.

Dividends from the Company will depend, primarily, upon receipt of dividends from the Bank because the Company has no significant source of income other than dividends from the Bank. Massachusetts banking law and FDIC regulations limit distributions from the Bank to the Company. For example, the Bank could not pay dividends if it were not in compliance with applicable regulatory capital requirements. In addition, the Company is subject to the Federal Reserve Board's policy that dividends should be paid only out of current earnings and only if the prospective rate of earnings retention by the Company appears consistent with its capital needs, asset quality and overall financial condition. See "Supervision and Regulation" for further information.

Information on equity compensation plans required by Item 5 is incorporated by reference herein from the section in the Company's Proxy Statement entitled "Equity Compensation Plan Information."

The following information pertains to any purchase made by or on behalf of LSB Corporation or any "affiliated purchaser," as defined in 204.10b-18(a)(3) under the Securities Exchange Act of 1934, of shares of LSB Corporation common stock during the indicated periods. On April 26, 2007, the Company announced a common stock repurchase program to repurchase up to 230,000 shares. The Company has no deadline on the duration of the repurchase program. Under the previously approved common stock repurchase program, the Company repurchased 154,976 shares, or approximately $3 \%$ of the Company's outstanding common stock, at an average cost of $\$ 16.12$ per share, between April 26, 2007 and June 30, 2008. As a result of the other-than temporary impairment charges recorded during 2008, the Company suspended its stock repurchase program and is not permitted to reinstate the repurchase program while the Treasury's $\$ 15$ million preferred stock investment is outstanding. There were no stock repurchases during the fourth quarter of 2008. See Note 9 to the Consolidated Financial Statements for further information.

## ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA

FINANCIAL HIGHLIGHTS

| December 31, | 2008 | 2007 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands, Except Per Share Data) |  |  |  |  |  |
| Balance Sheet Data: |  |  |  |  |  |
| Total assets | \$761,324 | \$621,651 | \$542,965 | \$521,800 | \$518,477 |
| Loans, gross | 452,621 | 358,113 | 288,163 | 234,611 | 232,810 |
| Allowance for loan losses | 5,885 | 4,810 | 4,309 | 4,126 | 4,140 |
| Federal funds sold | 6,469 | 56 | 11,871 | 198 | 209 |
| Investment securities | 264,561 | 230,596 | 218,682 | 260,046 | 263,303 |
| Deposits | 408,663 | 322,083 | 295,662 | 303,087 | 299,106 |
| Borrowed funds | 276,490 | 235,351 | 184,782 | 153,380 | 157,263 |
| Stockholders' equity | 72,142 | 60,298 | 58,531 | 59,922 | 57,838 |
| Year Ended December 31 | 2008 | 2007 | 2006 | 2005 | 2004 |
| Operating Data: |  |  |  |  |  |
| Interest income | \$ 38,755 | \$ 35,008 | \$ 28,956 | \$ 25,558 | \$ 22,331 |
| Interest expense | 21,880 | 19,681 | 15,160 | 11,638 | 8,520 |
| Net interest income | 16,875 | 15,327 | 13,796 | 13,920 | 13,811 |
| Provision (credit) for loan losses | 1,285 | 645 | 160 | - | (300) |
| Impairment write-downs on securities | $(10,105)$ | - | - | - | - |
| Losses on sales of investment securities | - | - | $(2,417)$ | - | - |
| Gains on pension plan termination | - | 762 | 602 | - | - |
| Other non-interest income | 2,116 | 1,922 | 1,410 | 1,555 | 1,553 |
| Lawsuit judgment collected | - | - | - | 2,233 | 2,280 |
| Salaries and employee benefits expense | 6,706 | 6,836 | 7,399 | 6,899 | 6,507 |
| Other non-interest expense | 5,170 | 4,721 | 5,621 | 4,245 | 4,157 |
| Income (loss) before income taxes | $(4,275)$ | 5,809 | 211 | 6,564 | 7,280 |
| Income tax (benefit) expense | $(1,552)$ | 2,091 | 85 | 2,407 | 2,600 |
| Net income (loss) | \$ (2,723) | \$ 3,718 | \$ 126 | \$ 4,157 | \$ 4,680 |
| Basic earnings (loss) per share | \$ (0.61) | \$ 0.81 | \$ 0.03 | \$ 0.94 | \$ 1.09 |
| Diluted earnings (loss) per share | \$ (0.61) | \$ 0.81 | \$ 0.03 | \$ 0.92 | \$ 1.05 |
| At or for the year ended December 31, | 2008 | 2007 | 2006 | 2005 | 2004 |
| OTHER DATA: |  |  |  |  |  |
| Efficiency ratio | 62.54\% | 67.00\% | 85.66\% | 72.19\% | 69.72\% |
| Interest rate spread | 2.14 | 2.19 | 2.22 | 2.34 | 2.64 |
| Net interest margin on average earning assets | 2.50 | 2.72 | 2.68 | 2.66 | 2.91 |
| Return (loss) on average assets (net income loss/ average assets) | (0.39) | 0.64 | 0.02 | 0.77 | 0.96 |
| Return (loss) on average equity (net income loss/ average stockholders’ equity) | (4.63) | 6.35 | 0.22 | 7.14 | 8.33 |
| Dividend payout ratio (dividends declared per share divided by diluted earnings per share) | $\mathrm{n} / \mathrm{m}$ | 69.14 | $\mathrm{n} / \mathrm{m}$ | 60.87 | 49.52 |
| Average stockholders' equity to average assets ratio | 8.41 | 10.10 | 10.80 | 10.81 | 11.53 |
| Cash dividends declared and paid per common share | \$ 0.58 | \$ 0.56 | \$ 0.56 | \$ 0.56 | \$ 0.52 |
| Book value per share at year end with CPP | 16.14 | 13.35 | 12.74 | 13.42 | 13.33 |
| Book value per share at year end excluding CPP | 12.78 | 13.35 | 12.74 | 13.42 | 13.33 |
| Tangible book value per share with CPP at year end (excludes accumulated other comprehensive income/loss) | 15.40 | 13.26 | 13.05 | 13.58 | 13.43 |

Tangible book value per share excluding CPP
Market value per share at year end
12.04
7.31
13.26
16.00
13.05
16.57
13.58
17.35
13.43
18.52
$n / m=$ not meaningful

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

## FORWARD-LOOKING STATEMENTS AND FACTORS WHICH MAY AFFECT FUTURE RESULTS

Certain statements in this Management’s Discussion and Analysis are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 and are made based upon, among other things, the Company's current assumptions, expectations and beliefs concerning future developments and their potential effect on the Company. Additional information regarding the treatment of forward-looking statements is included at the beginning of Part 1 above.

## OVERVIEW

2008 was an unprecedented year for the banking industry. Margin issues, credit issues and liquidity, as well as securities impairment, all consumed significant resources for the industry. In the midst of these challenges, the Company has been successful in growing local deposits and increasing total loans.

The Company's financial results are dependent on the following areas of the income statement: net interest income, provision for loan losses, non-interest income, non-interest expense and provision for income taxes. Net interest income is the primary earnings of the Company and the main focus of management. Net interest income is the difference between interest earned on loans and investment securities and interest paid on deposits and borrowings. Deposits and borrowings have short durations and the cost of these funds do not rise and fall in tandem with earnings on loans and investment securities. There are many risks involved in managing net interest income including but not limited to credit risk, interest rate risk and duration risk. These risks have a direct impact on the level of net interest income. The Company manages these risks through credit review by an outside firm and regular meetings of its Asset and Liability Management Committee ("ALCO"). The credit review process reviews loans for underwriting and grading of loan quality while ALCO reviews liquidity, interest rate risk and capital resources. Loan quality has a direct impact on the amount of provisions for loan losses the Company reports.

Non-interest income includes net gains or losses on investment securities and various fees. Customers’ loan and deposit accounts generate various amounts of fee income depending on the product selected. The Company receives fee income from servicing loans that were sold in previous periods. Non-interest income is primarily impacted by the volume of customers' transactions, which could change in response to changes in interest rates, pricing and competition.

Non-interest expenses include salaries and employee benefits, occupancy and equipment, professional, data processing and other expenses of the Company, which generally are directly related to business volume and are managed by a budget process. FDIC insurance premiums would have been $\$ 230,000$ in 2008, however, the Company was able to apply credits of $\$ 175,000$ for a net expense of $\$ 55,000$. In December, 2008, the FDIC board approved a 7 basis points (bps) increase in premiums charged to banks for deposit insurance, boosting the rate to between 12 cents and 50 cents per $\$ 100$ of domestic deposits from a range of five cents to 43 cents due to market developments that have significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits. On February 27, 2009, the FDIC passed an interim rule that allows it to charge banks a special assessment of 20 bps on insured deposits to replenish the deposit insurance fund. This special assessment will be collected in the third quarter of 2009. Additionally, beginning April 1, 2009, the FDIC will increase its base fees on insured deposits, the combination of which would increase the Company's 2009 deposit premiums approximately $\$ 1.2$ million. See "Federal Deposit Insurance Premiums" in Supervision and Regulation in Item 1 hereof, Business, for more information on the FDIC premiums.

Provisions for income taxes are directly related to earnings of the Company. Changes in the statutory tax rates and the earnings of the Company, the Bank and its subsidiaries, as well as the mix of earnings among the different entities would affect the amount of income tax expense reported and the overall effective income tax rate recorded.

For the past several years, short-term market interest rates (which are used as a general guide in pricing deposits) have decreased while longer-term market interest rates (which are used to benchmark the pricing on loans) have not changed by similar amounts. While the Bank has had success in changing the mix of the asset structure into higher yielding commercial real estate and construction loans and away from lower yielding investments, it is still challenged in generating deposit balances, and in particular, lower costing core deposit accounts. This compression is felt throughout the banking industry, but the Company is particularly vulnerable since a relatively large portion of its earning assets are funded by wholesale borrowings. The Company is committed to maintaining its current strategy of improving the overall yield of the assets while carefully managing its cost of funds to the best of its abilities.

Lastly, there are areas of the Consolidated Financial Statements where significant estimates or assumptions are used, including the provision and allowance for loan losses, the provision for income taxes, and the evaluation of investment securities for other-than-temporary impairment. Management regularly monitors the application of the Company's Critical Accounting Policies in relation to the nature and impact of these estimates and assumptions on earnings. The Critical Accounting Policies are discussed below.

## Table of Contents

## CRITICAL ACCOUNTING POLICIES

Critical accounting policies are defined as those policies that involve significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent assets and liabilities. On an ongoing basis, management evaluates its estimates, including those related to the allowance for loan losses, income taxes and impairment of securities. Actual results could differ from the amount derived from managements' estimates and assumptions using different conditions. The Company's critical accounting policies are as follows:

## ALLOWANCE FOR LOAN LOSSES

The allowance balance reflects management's assessment of losses and is based on a review of the risk characteristics of the loan portfolio. The Company considers many factors in determining the adequacy of the allowance for loan losses. Collateral value on a loan-by-loan basis, trends of loan delinquencies on a portfolio segment level, risk classification identified in the Company's regular review of individual loans, and economic conditions are primary factors in establishing the allowance. The allowance for loan losses reflects all information available at the end of the year. The allowance is increased by provisions for loan losses, which are a charge to the income statement, and by recoveries on loans previously charged-off. The allowance is reduced by loans charged-off and by negative (credit) provisions to the allowance. For a further discussion of the Company's methodology of assessing the adequacy of the allowance for loan losses, see Financial Condition-Allowance For Loan Losses, Results of Operations and Note 1 to the Consolidated Financial Statements for more details on establishing the allowance for loan losses.

## INCOME TAXES

Deferred tax assets and liabilities are recognized for estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Deferred tax valuation allowances are established and based on management's judgment as to whether it is more likely than not that all or some portion of the future tax benefits of prior operating losses will be realized. For example, a deferred tax valuation allowance is required to reduce the potential deferred tax asset when it is more likely than not that all or some portion of the potential deferred tax asset will not be realized due to the lack of sufficient taxable income in the carry-forward period. Factors beyond management's control, such as the general state of the economy and real estate values, can affect future levels of taxable income and no assurance can be given that sufficient taxable income will be generated to fully absorb gross deductible temporary differences. For a further discussion on income taxes, see Results of Operations - Income Taxes, below and Notes $1 \& 8$ to the Consolidated Financial Statements.

## INVESTMENT SECURITIES

The evaluation of the impairment of the securities portfolio requires a process that considers both the historical and current financial performance and environment of the security, credit worthiness of the issuer, and potential recovery measures of each impaired investment. Management periodically reviews all impaired securities to identify those for which impairment may be other-than-temporary. Impaired securities are monitored and evaluated based upon the above considerations and if the decline in fair value is judged to be other-than-temporary, the cost basis is written down to the current fair value and the amount of the write-down is included in the results of operations. For a further discussion on investment securities, see Financial Condition of Investment Securities, below, and Notes $1 \& 2$ to the Consolidated Financial Statements.

## FINANCIAL CONDITION

## OVERVIEW

Total assets increased to $\$ 761.3$ million at December 31, 2008 up from $\$ 621.7$ million at December 31, 2007. The increase in asset size is mainly attributable to strong loan growth since year end 2007 of $\$ 94.5$ million, an increase of $\$ 34.0$ million in investment securities available for sale portfolio and an increase in federal funds sold amounting to $\$ 6.4$ million. The funding of the asset growth was derived from an increase of $\$ 41.1$ million in total borrowed funds coupled with an increase in deposits of $\$ 86.6$ million since 2007.

## INTEREST EARNING ASSETS

The Company manages its earning assets by utilizing available capital resources in a manner consistent with the Company's credit, investment and leverage policies. Loans, the Treasury and government-sponsored enterprise obligations, mortgage-backed securities, other investment securities, and short-term investments comprise the Company's earning assets. Total earning assets averaged $\$ 675.6$ million in 2008, an increase of $\$ 113.0$ million or $20.1 \%$ from 2007.

One of the Company's primary objectives continues to be the origination of loans that are soundly underwritten and collateralized. The Company's average loan portfolios increased $\$ 77.8$ million in 2008 to $\$ 404.0$ million.

## Table of Contents

The Company increases the investment portfolio through funds obtained from depositors, the FHLBB, repurchase agreements and other borrowings when it is profitable to do so. The average balance of investment securities, including the Treasury and governmentsponsored enterprise obligations, mortgage-backed securities, other bonds and equity securities, and short-term investments amounted to $\$ 271.6$ million in 2008 as compared to $\$ 236.4$ million in 2007. These securities represent $38.9 \%$ of the Company's total average assets at December 31, 2008 versus 40.8\% of total average assets at December 31, 2007.

## INVESTMENT SECURITIES

The investment portfolio totaled $\$ 264.6$ million and $\$ 230.6$ million, respectively, at December 31, 2008 and 2007, reflecting an increase of $\$ 34.0$ million or $14.7 \%$ in 2008. The change in 2008 resulted from an increase in mortgage-backed securities totaling $\$ 50.5$ million partially offset by decreases of $\$ 13.1$ million and $\$ 3.7$ million in collateralized mortgage obligations and equity securities, respectively. For more information on investment securities, see Note 2 of the Consolidated Financial Statements.

The fair value and percentage distribution of investment securities available for sale at December 31, follow:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent | Amount | Percent |
| (Dollars in Thousands) |  |  |  |  |
| U. S. Treasury obligations | \$ 6,004 | 2.3\% | \$ 5,541 | 2.4\% |
| Government-sponsored enterprise obligations | 15,722 | 5.9\% | 15,810 | 6.9\% |
| Mortgage-backed securities | 187,206 | 70.8\% | 136,703 | 59.3\% |
| Collateralized mortgage obligations | 47,059 | 17.8\% | 60,147 | 26.1\% |
| Corporate obligations | 5,683 | 2.1\% | 5,820 | 2.5\% |
| Mutual funds | 958 | 0.4\% | 959 | 0.4\% |
| Equity securities | 1,929 | 0.7\% | 5,616 | 2.4\% |
| Total | \$264,561 | 100.0\% | \$230,596 | 100.0\% |

There were no securities held to maturity during 2008 and 2007.
The maturities and weighted average yields of investment securities available for sale at December 31, 2008, follow:

|  | Within One Year | Weighted Average Yield | One to <br> Five <br> Years | Weighted Average Yield | Five to Ten Years | Weighted Average Yield | $\begin{gathered} \text { Over } \\ \text { Ten } \\ \text { Years } \\ \hline \end{gathered}$ | Average Yield | Total | Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) |  |  |  |  |  |  |  |  |  |  |
| U. S. Treasury bonds and governmentsponsored enterprise obligations | \$5,568 | 3.22\% | \$16,158 | 3.76\% | \$ | -\% | \$ | -\% | \$ 21,726 | 3.62\% |
| Mortgage-backed securities | 713 | 3.64\% | 11,853 | 3.74\% | 10,616 | 4.78\% | 164,024 | 5.78\% | 187,206 | 5.59\% |
| Collateralized mortgage obligations | - | - | 88 | 5.88\% | 9,740 | 4.04\% | 37,231 | 4.79\% | 47,059 | 4.64\% |
| Corporate obligations | 1,964 | 5.44\% | 3,719 | 5.48\% | - | -\% | - | -\% | 5,683 | 5.47\% |
| Total | \$8,245 | 3.79\% | \$31,818 | 3.96\% | \$20,356 | 4.43\% | \$201,255 | 5.60\% | \$261,674 | 5.25\% |

## LOANS

Total loans at December 31, 2008 and 2007 amounted to $\$ 452.6$ million and $\$ 358.1$ million, respectively, reflecting an increase of $\$ 94.5$ million or $26.4 \%$ in 2008. Corporate loans increased $\$ 64.2$ million or $25.3 \%$ during 2008. Commercial real estate loans increased $\$ 45.0$ million or $25.3 \%$ and commercial and construction loans increased $\$ 5.3$ million or $18.7 \%$ and $\$ 13.9$ million or $29.0 \%$, respectively. Retail loans increased $\$ 30.3$ million or $29.2 \%$. Residential real estate loans and home equity loans increased $\$ 29.5$ million or $37.0 \%$ and $\$ 926,000$ or $4.0 \%$, respectively, while consumer loans decreased $\$ 176,000$ or $17.5 \%$. The Company believes that the increase in the portfolios was primarily due to customers taking advantage of the low interest rate environment. For more information on loans, see Item 7A Quantitative and Qualitative Disclosures About Market Risk, Interest Rate Sensitivity and Note 4 to the Consolidated Financial Statements.
http://www.sec.gov/Archives/edgar/data/1143848/000095013509002272...

The components of the loan portfolio at December 31, follow:

|  | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | Percent | Balance | Percent | Balance | Percent | Balance | Percent | Balance | Percent |
| (Dollars in Thousands) |  |  |  |  |  |  |  |  |  |  |
| Residential real estate loans: |  |  |  |  |  |  |  |  |  |  |
| Fixed rate | \$ 68,040 | 15.0\% | \$ 49,513 | 13.8\% | \$ 39,076 | 13.5\% | \$ 34,028 | 14.5\% | \$ 33,061 | 14.2\% |
| Adjustable rate | 41,236 | 9.1 | 30,230 | 8.4 | 30,800 | 10.7 | 28,159 | 12.0 | 26,996 | 11.6 |
| Loans held for sale | - | - | - | - | - | - | 472 | 0.2 | - | - |
|  | 109,276 | 24.1 | 79,743 | 22.2 | 69,876 | 24.2 | 62,659 | 26.7 | 60,057 | 25.8 |
| Home equity loans: |  |  |  |  |  |  |  |  |  |  |
| Fixed rate | 12,398 | 2.7 | 13,821 | 3.9 | 11,170 | 3.9 | 3,592 | 1.5 | 3,535 | 1.5 |
| Adjustable rate | 11,574 | 2.6 | 9,225 | 2.6 | 9,169 | 3.2 | 6,820 | 2.9 | 5,334 | 2.3 |
|  | 23,972 | 5.3 | 23,046 | 6.5 | 20,339 | 7.1 | 10,412 | 4.4 | 8,869 | 3.8 |
| Consumer loans <br> Total retail loans | 831 | 0.2 | 1,007 | 0.3 | 975 | 0.3 | 468 | 0.2 | 699 | 0.3 |
|  | 134,079 | 29.6 | 103,796 | 29.0 | 91,190 | 31.6 | 73,539 | 31.3 | 69,625 | 29.9 |
| $\begin{array}{lllllllllll}\begin{array}{c}\text { Construction } \\ \text { loans }\end{array} & 61,769 & 13.6 & 47,885 & 13.4 & 43,283 & 15.0 & 24,137 & 10.3 & 15,211 & 6.5\end{array}$ |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate loans: |  |  |  |  |  |  |  |  |  |  |
| Fixed rate | 57,757 | 12.8 | 33,920 | 9.5 | 17,434 | 6.1 | 14,793 | 6.3 | 18,629 | 8.0 |
| Adjustable rate | 165,220 | 36.5 | 144,048 | 40.2 | 125,386 | 43.5 | 112,824 | 48.1 | 112,976 | 48.5 |
|  | 222,977 | 49.3 | 177,968 | 49.7 | 142,820 | 49.6 | 127,617 | 54.4 | 131,605 | 56.5 |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Total corporate |  |  |  |  |  |  |  |  |  |  |
| loans | 318,542 | 70.4 | 254,317 | 71.0 | 196,973 | 68.4 | 161,072 | 68.7 | 163,185 | 70.1 |
| Total loans | 452,621 | 100.0\% | 358,113 | $\underline{\underline{100.0}}$ | 288,163 | $\underline{\text { 100.0\% }}$ | 234,611 | 100.0\% | 232,810 | 100.0\% |
| Allowance for loan losses | 5,885 |  | 4,810 |  | 4,309 |  | 4,126 |  | 4,140 |  |
| Loans, net | \$446,736 |  | \$353,303 |  | \$283,854 |  | \$230,485 |  | \$228,670 |  |

The maturity distribution for construction and commercial loans at December 31, 2008, follows:

|  | Due Within <br> One Year | Due After <br> One Through <br> Five Years | Due After <br> Five Years | Total |
| :--- | :---: | :---: | :---: | :---: |
| (In Thousands) |  |  |  |  |
| Construction | $\$ 42,821$ | $\$ 12,979$ | $\$ 5,969$ | $\$ 61,769$ |
| Commercial | $\underline{12,265}$ | $\underline{14,676}$ | $\underline{6,855}$ | $\underline{33,796}$ |
| Total | $\$ 55,086$ | $\$ 27,655$ | $\$ 12,824$ | $\$ 95,565$ |

Of construction loans and commercial loans maturing more than one year after December 31, 2008, $\$ 5.9$ million have fixed rates and $\$ 43.8$ million have floating or variable rates.
At December 31, 2008, the Bank had commercial loan balances participated out to various banks amounting to $\$ 11.1$ million, compared to $\$ 8.2$ million at December 31, 2007. These balances participated out to other institutions are not carried as assets on the Company's financial statements. Loans originated by other banks in which the Bank is the participating institution are carried at the Bank's pro rata share of ownership and amounted to $\$ 11.4$ million and $\$ 14.0$ million, respectively, at December 31, 2008 and December 31, 2007. The Bank performs an independent credit analysis of each commitment prior to participation in the loan.

## ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses is maintained through the provision for loan losses which is a charge to operations. The allowance balance reflects management's assessment of estimated credit losses inherent in the Bank's loan portfolio and is based on a review of the risk characteristics of the loan portfolio. The Company considers many factors in determining the adequacy of the allowance for loan losses. Collateral value on a loan-by-loan basis, trends of loan delinquencies on a portfolio segment level, risk classification identified in the Company's regular review of individual loans, and economic conditions are primary factors in establishing the allowance. The Company believes that the allowance for loan losses reflects all information available at the end of each year. The Company considers the current year end 2008 level of the allowance for loan losses to be appropriate and adequate. The allowance as a percentage of total loans was $1.30 \%$ at December 31, 2008 and $1.34 \%$ at December 31, 2007. Notwithstanding the increase in non-performing loans at December 31, 2008 and December 31, 2007, which were primarily due to a single borrower with multiple loans with the Bank, the corporate loan portfolio had moderate delinquencies throughout the year. The low levels of delinquent loans and

## Table of Contents

sustained asset quality of the loan portfolio combined with the minimal levels of loan charge-offs contributed to the reasonableness of the allowance coverage to decline to $1.30 \%$ as of December 31, 2008. See Note 1 to the Consolidated Financial Statements for a discussion of the accounting policy related to the allowance for loan losses.
"Impaired loans" are corporate loans and individually significant residential mortgage loans for which it is probable that the Company will not be able to collect all amounts due according to the contractual terms of the loan agreement. Impaired loans are not the same as "non-accrual loans," although the two categories overlap. Non-accrual loans include impaired loans and are those on which the accrual of interest is discontinued when principal or interest has become contractually past due 90 days. The Company may choose to place a loan on non-accrual status due to payment delinquency or the uncertainty of collectibility, while not classifying the loan as impaired, if (i) it is probable that the Company will collect all amounts due in accordance with the contractual terms of the loan or (ii) the loan is not a commercial or commercial real estate loan. Factors considered by management in determining impairment include payment status and collateral value. The amount of impairment is determined by the difference between the present value of the expected cash flows related to the loan, using the original contractual interest rate, and its recorded value, or, as a practical expedient in the case of collateral dependent loans, the difference between the fair value of the collateral and the recorded amount of the loan. When foreclosure is probable, impairment is based on the fair value of the collateral.

The level of loan growth during 2008 experienced in all corporate loan categories, combined with the increase in the levels of total corporate loans in proportion to total loans as well as an increase in total loan charge-offs resulted in a provision for loan losses of $\$ 1.3$ million in the year 2008 compared to a provision in 2007 in the amount of $\$ 645,000$. The Company had net charge-offs of \$210,000 in 2008 compared to \$144,000 in 2007.
The following table summarizes changes in the allowance for loan losses for the years ended December 31:

|  | 2008 | 2007 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) |  |  |  |  |  |
| Balance at beginning of year | \$4,810 | \$4,309 | \$4,126 | \$4,140 | \$4,220 |
| Charge-offs by loan type: |  |  |  |  |  |
| Residential mortgage | - | - | - | - | (25) |
| Commercial | (80) | - | - | - | - |
| Commercial real estate | (111) | (121) | - | - | - |
| Construction | (20) | - | - | - | - |
| Consumer | (3) | (36) | (30) | (25) | (20) |
| Total charge-offs | (214) | (157) | (30) | (25) | (45) |
| Recoveries by loan type: |  |  |  |  |  |
| Residential mortgage | - | - | - | - | - |
| Commercial | - | - | - | - | - |
| Commercial real estate | 3 | 3 | 32 | 2 | 254 |
| Construction | - | - | - | - | - |
| Consumer | 1 | 10 | 21 | 9 | 11 |
| Total recoveries | 4 | 13 | 53 | 11 | 265 |
| Net (charge-offs) recoveries | (210) | (144) | 23 | (14) | 220 |
| Provision (credit) for loan losses | 1,285 | 645 | 160 | - | (300) |
| Ending balance | \$5,885 | \$4,810 | \$4,309 | \$4,126 | \$4,140 |
| Ratio of net (charge-offs) recoveries to average loans outstanding during the period | (0.05)\% | (0.04)\% | 0.01\% | (0.01)\% | 0.10\% |
| Allowance as a \% of total loans | 1.30\% | 1.34\% | 1.50\% | 1.76\% | 1.78\% |

The following table sets forth the breakdown of the allowance for loan losses by loan category for the years ended December 31. The allocation of the allowance to each category is not necessarily indicative of future losses and does not restrict the use of the allowance to absorb losses in any category.


| Construction, commercial and commercial real estate | \$5,392 | 70.4\% | \$4,338 | 71.0\% | \$3,606 | 68.4\% | \$3,530 | 68.7\% | \$3,408 | 70.1\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage and |  |  |  |  |  |  |  |  |  |  |
| home equity | 444 | 29.4 | 353 | 28.7 | 297 | 31.3 | 290 | 31.1 | 273 | 29.6 |
| Consumer | 43 | 0.2 | 36 | 0.3 | 39 | 0.3 | 21 | 0.2 | 30 | 0.3 |
| Unallocated | 6 | N/A | 83 | N/A | 367 | N/A | 285 | N/A | 429 | N/A |
|  | \$5,885 | 100.0\% | \$4,810 | 100.0\% | \$4,309 | 100.0\% | \$4,126 | 100.0\% | \$4,140 | 100.0\% |

## Table of Contents

In determining the adequacy of the allowance for loan losses, the Company aggregates estimated credit losses on individual loans, pools of loans and other pools of risk having geographic, industry or other common exposures where inherent losses are identified or anticipated. Construction, commercial and commercial real estate loans are reviewed individually for impairment and are evaluated for collectibility and an allocation is made based on an assessment of the net realizable value of any collateral. The Company categorizes non-impaired loans into different pools of risk. Each risk level allocation factor has been determined based upon the Company's estimate of expected loss for loans with similar credit characteristics based upon historical loss experience, together with the Company's assessment of economic conditions and other relevant factors that may have an impact on or may affect repayment of loans in these pools.

Residential mortgages, home equity loans, equity lines of credit, second mortgages and all other small consumer loans are considered in the aggregate and an allocation factor is assessed based upon the Company's historical loss experience together with an assessment of future economic trends, conditions and other relevant factors that may have an impact on repayment of the loans in these pools.

On a quarterly basis, the Company evaluates all allocation factors for appropriateness, considering (i) significant changes in the nature and volume of the loan portfolio, (ii) the Company's assessment of local and national economic business conditions, and (iii) any other relevant factor that it considers may have an impact on loan portfolio risk.

Based upon these evaluations, changes to the reserve provision may be made to maintain the overall level of the reserve at a level that the Company deems appropriate and adequate to cover the estimated credit losses inherent in the Company's loan portfolio.

## POTENTIAL PROBLEM LOANS

The Company has a loan review and grading system. During the loan review process, deteriorating conditions of certain loans are identified in which erosion of the borrower's ability to comply with the original terms of the loan agreement could potentially result in the future classification of the loan as a risk asset. This may result from deteriorating conditions such as cash flows, collateral values or creditworthiness of the borrower. There were no potential problem loans identified at December 31, 2008 or December 31, 2007 other than those already classified as non-performing or impaired for the respective periods.

## RISK ASSETS

Risk assets consist of non-performing loans and OREO. The components of risk assets at December 31, follow:

|  | 2008 | 2007 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) |  |  |  |  |  |
| Risk assets: |  |  |  |  |  |
| Non-performing loans: |  |  |  |  |  |
| Residential real estate | \$ 276 | \$ 281 | \$ 37 | \$ 32 | \$ - |
| Consumer | 29 | - | - | - | - |
| Construction | 350 | - | - | - | - |
| Commercial real estate | 1,951 | 1,242 | 1,020 | - | - |
| Total non-performing loans | 2,606 | 1,523 | 1,057 | 32 | - |
| Other real estate owned: |  |  |  |  |  |
| Land | 120 | - | - | - | 34 |
| OREO valuation allowance | - | - | - | - | (34) |
| Total other real estate owned | 120 | - | - | - | - |
| Total risk assets | \$2,726 | \$1,523 | \$1,057 | \$ 32 | \$ - |
| Risk assets as a percent of total loans and |  |  |  |  |  |
| $\underline{\text { Risk assets as a percent of total assets }}$ | 0.4\% | 0.2\% | 0.2\% | 0.0\% | 0.0\% |

Non-performing loans consist of both (i) loans 90 days or more past due, and (ii) loans placed on a non-accrual status because full collection of the principal balance is in doubt. All loans 90 days or more past due are on non-accrual for the periods presented. Non-performing loans at December 31, 2008 and 2007 were $\$ 2.6$ million and $\$ 1.5$ million, respectively. Impaired loans at December 31, 2008 and 2007 were $\$ 3.1$ million and $\$ 1.5$ million, respectively.

The Company actively monitors risk assets. The Company attempts to work with delinquent borrowers in order to bring loans current. If the borrower is not able to bring the loan current, the Company commences collection efforts. Valuation of property at foreclosure, and periodically thereafter, is based upon appraisals and management's best estimates of fair value less selling costs. The Company's policy is to sell such property as quickly as possible at fair value.
http://www.sec.gov/Archives/edgar/data/1143848/000095013509002272...

## Table of Contents

## INTEREST BEARING LIABILITIES

The Company's earning assets are primarily funded with deposits, securities sold under agreements to repurchase, FHLBB advances and stockholders' equity. The Company manages its interest bearing liabilities to maintain a stable source of funds while providing competitively priced deposit accounts. Interest bearing deposits include regular savings accounts, NOW and Super NOW accounts, money market accounts, and certificates of deposit. Another source of funds is brokered certificates of deposit.
In 2008 total average interest bearing liabilities increased $\$ 119.0$ million or $24.4 \%$ from $\$ 488.1$ million in 2007. Average total interest bearing deposits of $\$ 335.7$ million comprised $55.3 \%$ of interest bearing liabilities in 2008 while in 2007 such deposits totaling \$283.7 million comprised 58.1\% of interest bearing liabilities.

Changing interest rates can affect the mix and level of various deposit categories. The lower average interest rate paid on certificates of deposit and money market accounts had an impact on the overall interest rate paid on deposits and caused a decrease of 48 basis points in 2008 from the prior year as the average rates paid on these accounts declined from 2007. The average balance of money market accounts increased by $\$ 6.6$ million to $\$ 81.1$ million in 2008 from the prior year. The average balance of NOW and Super NOW accounts decreased by $\$ 146,000$ to $\$ 17.9$ million in 2008 from the prior year. Savings accounts increased by $\$ 11.1$ million to $\$ 42.0$ million in 2008 from 2007. The average balance of certificates of deposit increased by $\$ 34.5$ million to $\$ 194.8$ million in 2008 from 2007.

Average borrowed funds in 2008 and 2007 were $\$ 271.4$ million and $\$ 204.4$ million, respectively, including advances from the FHLBB and other borrowed funds. The increase of $\$ 66.9$ million in 2008 resulted from an increase in borrowings to fund the continued strong loan growth during 2008.

## DEPOSITS

Total deposits increased $\$ 86.6$ million or $26.9 \%$ during 2008 to $\$ 408.7$ million at December 31, 2008 from $\$ 322.1$ million at December 31, 2007. Certificates of deposit had the largest increase of $\$ 58.7$ million or $34.1 \%$ from the prior year. Also increasing were money market accounts by $\$ 2.0$ million in 2008 and savings accounts by $\$ 27.8$ million. These increases were partially offset by decreases in NOW accounts of $\$ 638,000$ and demand deposits of $\$ 1.3$ million. For more information, see Note 6 to the Consolidated Financial Statements.

## BORROWED FUNDS

Total borrowed funds increased $\$ 41.1$ million or $17.5 \%$ during 2008 to $\$ 276.5$ million at December 31, 2008, from $\$ 235.4$ million at December 31, 2007. Long-term FHLBB advances totaled $\$ 219.2$ million in 2008 versus $\$ 202.4$ million in 2007, an increase of $\$ 16.9$ million due to utilization of available credit in a low interest rate environment. Long-term wholesale repurchase agreements totaled $\$ 40.0$ million in 2008 and $\$ 25.0$ million in 2007.

Short-term borrowed funds are comprised of FHLBB Ideal Way advances totaling zero in 2008 and \$800,000 in 2007, FHLBB short-term advances which totaled $\$ 11.0$ million at December 31, 2008, and customer repurchase agreements which totaled $\$ 6.3$ million and $\$ 7.2$ million, respectively, in 2008 and 2007. See Note 7 to the Consolidated Financial Statements for further information on the long-term and short-term borrowings.

## RESULTS OF OPERATIONS

## OVERVIEW

The Company's net loss totaled $\$ 2.7$ million or $\$ 0.61$ diluted loss per share for the year ended December 31, 2008, compared to net earnings of $\$ 3.7$ million or $\$ 0.81$ diluted earnings per share for the year ended December 31, 2007. During 2008, the largest factor in the annual results was the other-than-temporary impairment write-downs of investments in Fannie Mae and Freddie Mac preferred stock, the value of which was adversely affected by events surrounding the September 7, 2008 appointment of a conservator for Fannie Mae and Freddie Mac. An impairment loss of $\$ 9.4$ million was taken in the third quarter of 2008 with a further impairment charge of $\$ 722,000$ taken in the fourth quarter of 2008. This fourth quarter impairment charge leaves the Fannie Mae and Freddie Mac investments at minimal values, reducing the likelihood of further write-downs of these investments into 2010. In total, these non-cash impairment charges reduced earnings by $\$ 10.1$ million on a pre-tax basis, or $\$(2.25)$ per diluted share, for the year ended December 31, 2008. On October 3, 2008, the Emergency Economic Stabilization Act ("EESA") was enacted with a provision permitting banks to recognize losses related to Fannie Mae and Freddie Mac preferred stock as ordinary losses. Accordingly, the Company recognized tax benefits in the fourth quarter of 2008 of $\$ 3.5$ million, or $\$ 0.79$ per diluted share, related to the Company's other-than-temporary non-cash impairment charges that were recognized on the Fannie Mae and Freddie Mac preferred stock during the quarters ended September 30, 2008 and December 31, 2008. On an after-tax basis, these non-cash impairment charges reduced 2008 earnings by a total of $\$ 6.6$ million, or $\$(1.46)$ per diluted share.
Excluding the non-cash impairment charges and the related tax benefits on the Fannie Mae and Freddie Mac preferred stock reflected in the GAAP results above, the Company would have recorded net income of $\$ 3.8$ million, or $\$ 0.86$ per diluted share, for the twelve
months ended December 31, 2008. This compares favorably to the earnings in the twelve months ended December 31, 2007 of $\$ 3.3$

## Table of Contents

million, or $\$ 0.71$ per diluted share, respectively, excluding the settlement gains on the pension plan recognized in that period. The non-GAAP annual net income for 2008 reflects a $17.9 \%$ improvement over the comparable non-GAAP 2007 results.

The largest factors responsible for the increased normalized non-GAAP results for the year ended December 31, 2008 were attributable to an increase in net interest income of $\$ 1.5$ million, an increase in other non-interest income of $\$ 194,000$ and a decrease in salaries and benefits expense of $\$ 130,000$. These factors more than offset the effects of the decline in the Company's net interest margin, the increase in the provision for loan losses and an increase in other non-interest expenses.

## Reconciliation Table - Non-GAAP Financial Information

| For the twelve months ended December 31, | 2008 | 2007 |
| :---: | :---: | :---: |
| (Dollars in thousands, except share data) |  |  |
| Net income (loss) per GAAP | \$(2,723) | \$3,718 |
| Add: Impairment of investments, net of tax | 6,567 | - |
| Less: Settlement gains on pension, net of tax | - | (457) |
| Normalized net income (non-GAAP) | \$ 3,844 | \$3,261 |
| Diluted normalized earnings per share | \$ 0.86 | \$ 0.71 |
| Return on average assets, normalized | 0.55\% | 0.56\% |
| Return on average equity, normalized | 6.54\% | 5.57\% |

In 2007, the Company recorded the final settlement gain of $\$ 762,000$ in connection with the pension plan termination, recorded a provision for loan losses of $\$ 645,000$ due to continued corporate loan growth and also recorded $\$ 200,000$ in increases to cash surrender value of the BOLI purchased during 2007. Non-interest expenses declined by $\$ 1.5$ million in 2007.
The Company's net interest income, which is the difference between interest earned on assets and interest paid on liabilities, totaled $\$ 16.9$ million in 2008 and $\$ 15.3$ million in 2007. The increase in 2008 versus 2007 was attributed to higher average volumes of loans and investment securities. These increases to net interest income were negatively impacted by higher average deposit and borrowed funds volumes.

The Company chose to provide investors with the preceding non-GAAP information regarding the Company's results because the losses on Fannie Mae and Freddie Mac stock in 2008 and the termination of the Company’s pension plan in 2007 result from events that the Company believes are either unique or extremely unlikely to recur. Management believes this information is useful to the investor in evaluating the Company's results because of the circumstances relating to these one-time events and the magnitude of the events. This information should not be viewed as a substitute for operating results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP information which may be presented by other companies.

The Bank recorded a provision for loan losses of $\$ 1.3$ million and $\$ 645,000$ in 2008 and 2007, respectively. The increases in the provision were made due to the continued and sustained corporate and retail loan growth during these years accompanied by a $\$ 1.1$ million increase in non-performing loans over 2007 levels. Annual net loan charge-offs as a percentage of average loans totaled 5 basis points for 2008 as compared to 4 basis points for 2007.

Non-interest loss amounted to $\$ 8.0$ million in 2008 versus non-interest income of $\$ 2.7$ million in 2007. Excluding the impairment of investments and settlement gains noted above, non-interest income increased by $\$ 194,000$ in 2008 to $\$ 2.1$ million from $\$ 1.9$ million, respectively, in 2008 from 2007.

Non-interest expense totaled $\$ 11.9$ million in 2008 and $\$ 11.6$ million in 2007. The increase in 2008 was the result of expenses relating to other real estate owned, increased professional fees and increases to occupancy and equipment expenses.
The Company recognized income tax benefit of $\$ 1.6$ million in 2008 while incurring income tax expense of $\$ 2.1$ million in 2007. The effective tax rate was $36.3 \%$ in 2008 and $36.0 \%$ in 2007.

## Table of Contents

## AVERAGE BALANCES, NET INTEREST INCOME AND AVERAGE INTEREST RATES

The table below presents the Company's average balance sheet, net interest income and average interest rates for the years ended December 31. Average loans include non-performing loans.

|  | 2008 |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Average Interest Rate | Average Balance | Interest | Average Interest Rate |
| (Dollars in Thousands) |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |
| Loans: |  |  |  |  |  |  |
| Residential real estate | \$ 96,228 | \$ 5,403 | 5.61\% | \$ 73,122 | \$ 4,132 | 5.65\% |
| Home equity | 22,987 | 1,198 | 5.21 | 20,946 | 1,332 | 6.36 |
| Consumer | 976 | 65 | 6.66 | 874 | 59 | 6.75 |
| Total retail loans | 120,191 | 6,666 | 5.55 | 94,942 | 5,523 | 5.82 |
| Construction | 53,720 | 3,380 | 6.29 | 51,940 | 4,720 | 9.09 |
| Commercial real estate | 202,144 | 13,654 | 6.75 | 157,769 | 11,554 | 7.32 |
| Commercial | 27,895 | 1,705 | 6.11 | 21,454 | 1,697 | 7.91 |
| Total corporate loans | 283,759 | 18,739 | 6.60 | 231,163 | 17,971 | 7.77 |
| Total loans | 403,950 | 25,405 | 6.29 | 326,105 | 23,494 | 7.20 |
| Investment securities: |  |  |  |  |  |  |
| U.S. Treasury and governmentsponsored enterprise obligations | 23,448 | 915 | 3.90 | 33,777 | 1,349 | 3.99 |
| Other bonds and equity securities | 25,901 | 1,383 | 5.34 | 18,626 | 1,108 | 5.95 |
| CMO's and mortgage-backed |  |  |  |  |  |  |
| Short-term investments | 11,696 | 195 | 1.67 | 13,489 | 671 | 4.97 |
| Total investment securities | 271,610 | 13,350 | 4.92 | 236,418 | 11,514 | 4.87 |
| Total interest earning assets | 675,560 | 38,755 | 5.74\% | 562,523 | 35,008 | 6.22\% |
| Allowance for loan losses | $(5,172)$ |  |  | $(4,505)$ |  |  |
| Other assets | 28,115 |  |  | 21,223 |  |  |
| Total assets | \$698,503 |  |  | \$579,241 |  |  |
| LIABILITIES AND Stockholders' EQUITY |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Regular savings accounts | \$ 41,994 | \$ 575 | 1.37\% | \$ 30,917 | \$ 154 | 0.50\% |
| NOW and super NOW accounts | 17,867 | 35 | 0.20 | 18,013 | 33 | 0.18 |
| Money market accounts | 81,085 | 1,908 | 2.35 | 74,484 | 2,256 | 3.03 |
| Certificates of deposit | 194,800 | 7,780 | 3.99 | 160,289 | 7,639 | 4.77 |
| Total interest bearing deposits | 335,746 | 10,298 | 3.07 | 283,703 | 10,082 | 3.55 |
| Borrowed funds | 271,357 | 11,582 | 4.27 | 204,431 | 9,599 | 4.70 |
| Total interest bearing liabilities | 607,103 | 21,880 | 3.60\% | 488,134 | 19,681 | 4.03\% |
| Non-interest bearing deposits | 29,071 |  |  | 29,444 |  |  |
| Other liabilities | 3,579 |  |  | 3,147 |  |  |
| Total liabilities | 639,753 |  |  | 520,725 |  |  |
| Stockholders' equity | 58,750 |  |  | 58,516 |  |  |
| Total liabilities and stockholders' equity | \$698,503 |  |  | \$579,241 |  |  |
| Net interest rate spread |  |  | 2.14\% |  |  | 2.19\% |
| Net interest income |  | \$16,875 |  |  | \$15,327 |  |
| Net interest margin on average earning assets |  |  | 2.50\% |  |  | 2.72\% |

## Table of Contents

## RATE-VOLUME ANALYSIS

The effect on net interest income of changes in interest rates and in the amounts of interest earning assets and interest bearing liabilities is shown in the following table. Information is provided on changes for the years indicated attributable to (i) changes in volume (change in average balance multiplied by prior year rate) and (ii) changes in interest rate (change in rate multiplied by prior year average balance).

|  | 2008 vs. 2007 |  |  |
| :---: | :---: | :---: | :---: |
|  | Change due to |  | Total Change |
|  | Volume | Rate |  |
| (In Thousands) |  |  |  |
| Interest income: |  |  |  |
| Loans: |  |  |  |
| Residential real estate | \$1,298 | \$ (27) | \$ 1,271 |
| Equity | 122 | (256) | (134) |
| Consumer | 7 | (1) | 6 |
| Total retail loans | 1,427 | (284) | 1,143 |
| Construction | 157 | $(1,497)$ | $(1,340)$ |
| Commercial real estate | 3,052 | (952) | 2,100 |
| Commercial | 444 | (436) | 8 |
| Total corporate loans | 3,653 | $(2,885)$ | 768 |
| Total interest on loans | 5,080 | $(3,169)$ | 1,911 |
| Investment securities: |  |  |  |
| U.S. Treasury and government-sponsored enterprise obligations | (404) | (30) | (434) |
| Other bonds and equity securities | 398 | (123) | 275 |
| Mortgage-backed securities | 2,048 | 423 | 2,471 |
| Short-term investments | (79) | (397) | (476) |
| Total investments | 1,963 | (127) | 1,836 |
| Total interest income | 7,043 | $(3,296)$ | 3,747 |
| Interest Expense: |  |  |  |
| Deposits: |  |  |  |
| Regular savings accounts | 72 | 349 | 421 |
| NOW and Super NOW accounts | - | 2 | 2 |
| Money market accounts | 187 | (535) | (348) |
| Certificates of deposit | 1,493 | $(1,352)$ | 141 |
| Total interest bearing deposits | 1,752 | $(1,536)$ | 216 |
| Borrowed funds | 2,991 | $(1,008)$ | 1,983 |
| Total interest expense | 4,743 | $(2,544)$ | 2,199 |
| Net interest income | \$2,300 | \$ (752) | \$ 1,548 |

## NET INTEREST INCOME

Net interest income is the difference between the interest income earned on earning assets and the interest expense paid on interest bearing liabilities. Interest income and interest expense are affected by changes in earning assets and interest bearing liability balances in addition to changes in interest rates. The Company's net interest income increased from $\$ 15.3$ million in 2007 to \$16.9 million in 2008.

During most of 2008, the Company operated in a falling rate environment which resulted in lower yields on assets and a declining cost of funds. The average yield on earning assets in 2008 decreased 48 basis points from $6.22 \%$ in 2007 to $5.74 \%$ in 2008. The average rate paid on interest bearing liabilities decreased 43 basis points during 2008 from $4.03 \%$ in 2007, compared to $3.60 \%$ in 2008. As a result of the foregoing, the net interest rate spread in 2008 was $2.14 \%$, a 5 basis point decrease from $2.19 \%$ in 2007 . The Company's net-interest margin decreased to $2.50 \%$ in 2008 compared to $2.72 \%$ in 2007.

Interest income rose $\$ 3.7$ million or 10.7\% during 2008 from $\$ 35.0$ million to $\$ 38.8$ million in 2007 and 2008, respectively, primarily due to an increase in average loan volumes partially offset by a decrease in loan rates.
Average loan interest rates decreased 91 basis points or $12.6 \%$ from $7.20 \%$ in 2007 to $6.29 \%$ in 2008 reducing interest income by $\$ 3.2$ million mainly a result of corporate loan rates decreasing income by $\$ 2.9$ million. Average loan balances rose $\$ 77.8$ million or $23.9 \%$ from $\$ 326.1$ million to $\$ 404.0$ million in 2007 and 2008, respectively, increasing interest income by $\$ 5.1$ million mainly a result of corporate loan volume increasing interest income $\$ 3.7$ million.
http://www.sec.gov/Archives/edgar/data/1143848/000095013509002272...

Average investment securities interest rates increased 5 basis points from $4.87 \%$ in 2007 to $4.92 \%$ in 2008 . Due to a change in the mix of investment securities, this modest basis point increase resulted in a decrease to interest income of $\$ 127,000$, primarily due to short-term investments and other bonds and equities decreasing interest income by $\$ 397,000$ and $\$ 123,000$, respectively, partially offset by mortgage-backed securities increasing interest income by $\$ 423,000$. Average investment securities balances increased $\$ 35.2$ million or $14.9 \%$ from $\$ 236.4$ in 2007 to $\$ 271.6$ in 2008, which contributed $\$ 2.0$ million to interest income, and was primarily the result of mortgage-backed securities which increased interest income by $\$ 2.0$ million.

Interest expense rose $\$ 2.2$ million or $11.2 \%$ during 2008 from $\$ 19.7$ million to $\$ 21.9$ million in 2007 and 2008, respectively, primarily due to an increase in the average volumes of borrowed funds and certificates of deposit, offset by declines in average rates paid on deposits and borrowed funds.

Average deposit interest rates decreased 48 basis points, or $13.5 \%$, from $3.55 \%$ to $3.07 \%$ in 2007 and 2008, respectively, reducing interest expense by $\$ 1.5$ million. The decrease was mainly attributable to declines in certificates of deposit of $\$ 1.4$ million and money market or $\$ 535,000$. Average interest-bearing deposit balances increased by $\$ 52.0$ million, or $18.3 \%$ from $\$ 283.7$ million to $\$ 335.7$ million in 2007 and 2008, respectively, contributing $\$ 1.8$ million to interest expense. The increase was mainly attributable to certificates of deposit of $\$ 1.5$ million.

Average borrowed funds interest rates declined 43 basis points, or $9.1 \%$ from $4.70 \%$ to $4.27 \%$ in 2007 and 2008, respectively, reducing interest expense by $\$ 1.0$ million. Average borrowed funds balances rose $32.7 \%$ from $\$ 204.4$ million to $\$ 271.4$ million in 2007 and 2008, respectively, contributing $\$ 3.0$ million to interest expense.

## PROVISION FOR LOAN LOSSES

The Company made a provision for loan losses in 2008 and 2007 in the amount of $\$ 1.3$ million and $\$ 645,000$, respectively. The level of loan growth experienced, primarily in the corporate loan categories, during 2008 and 2007, resulted in the increase to the provisions for loan losses in 2008 and 2007. Other considerations, which did not have a significant impact in either year, included the level of delinquent loans and risk assets as well as the level of loan charge-offs.

## NON-INTEREST INCOME (LOSS)

The Company's non-interest loss totaled $\$ 8.0$ million for 2008 as compared to a non-interest income of $\$ 2.7$ million for 2007. The decrease in 2008 was primarily the result of $\$ 10.1$ million in other-than-temporary impairment write-downs incurred in 2008.

Deposit account fees remained stable at $\$ 1.0$ million in 2008 and 2007. There was a slight increase in 2008 that was due mainly to an increase in overdraft fees of $\$ 56,000$ and was partially offset by decreases in NOW and savings account fees of $\$ 25,000$. Loan servicing fees decreased to $\$ 153,000$ for the year ended 2008, from $\$ 189,000$ in 2007 . The decrease in 2008 was due primarily to a reduction in corporate loan prepayment fees of $\$ 68,000$ partially offset by a reduction in amortization of loans previously sold of \$33,000.
Impairment of investments totaled $\$ 10.1$ million in 2008 and zero in 2007. The other-than temporary impairment write-downs of investments in Fannie Mae and Freddie Mac preferred stock occurred due to the decrease in value which was adversely affected by events surrounding the September 2008 appointment of a conservator of Fannie Mae and Freddie Mac.

Gains on the pension plan termination totaled zero in 2008 and $\$ 762,000$ in 2007, due to the plan being terminated in 2007.
Income on bank owned life insurance increased to $\$ 442,000$ during 2008 compared to $\$ 200,000$ in 2007 due to the purchase of the insurance in mid-2007 and the increase in cash surrender value of 12 months in 2008 versus 7 months in 2007.

Other income decreased to $\$ 479,000$ from $\$ 524,000$ for the years ended 2008 and 2007, respectively. The decrease in 2008 resulted from a reduction in income from a change in the third party official check vendor of $\$ 76,000$ and a reduction in income from the Depositors Insurance Fund of \$26,000 partially offset by an increase in ATM and debit card fees of \$49,000.

## NON-INTEREST EXPENSE

Non-interest expense increased to $\$ 11.9$ million in 2008, from $\$ 11.6$ million in 2007. The increase in 2008 was mainly the result of an increase in OREO expense accompanied by a related increase in professional expense.

Salaries and employee benefits expense totaled $\$ 6.7$ million in 2008 and $\$ 6.8$ million in 2007. There were 93.5 full-time equivalent employees at December 31, 2008, while there were 91 at December 31, 2007. The decrease in 2008 was mainly attributable to a reduction in bonuses of $\$ 99,000$ coupled with an increase of $\$ 282,000$ in salary deferrals due to the growth in the loan portfolios, partially offset by an increase in salaries of \$129,000 and insurance and retirement of \$84,000.

## Table of Contents

Occupancy and equipment expenses increased to $\$ 1.3$ million in 2008, compared to $\$ 1.2$ million in 2007 due to renovations on the West Methuen branch as well as rent expenses on a new branch location in Derry, New Hampshire. Data processing expenses declined to $\$ 938,000$ compared to $\$ 1.0$ million in 2007. Data processing expenses include the Company's service contract for on-line deposit accounting, loan accounting and item processing services and the installation of new communication lines for its Wide Area Network ("WAN") in 2007. Professional expenses totaled \$580,000 and \$463,000, in 2008 and 2007, respectively. Insurance expenses totaled $\$ 164,000$ and $\$ 137,000$ in 2008 and 2007, respectively, and other expenses remained relatively consistent at $\$ 1.5$ million in 2008 and 2007. Based on changes on FDIC deposit insurance premiums, the Company anticipates a significant increase in its deposit insurance expense of $\$ 1.1$ million in 2009.

## INCOME TAXES

The Company incurred an income tax benefit of $\$ 1.6$ million in 2008 while incurred income tax expense of $\$ 2.1$ million in 2007 due primarily to the loss before income taxes in 2008 versus income in 2007. The effective income tax rates for the years ended December 31, 2008 and 2007 amounted to $36.3 \%$, and $36.0 \%$, respectively.
Permanent differences such as officers' life insurance, tax exempt income, and the dividends received deduction can have an impact on the effective income tax rate as it relates to pre-tax income. See Note 8 to the Consolidated Financial Statements for further information regarding income taxes.

On July 3, 2008, the state of Massachusetts enacted a law that reduced the tax rate on net income applicable to financial institutions. The rate drops from the current rate of $10.5 \%$ to $10 \%$ for tax years beginning on January 1, 2010, $9.5 \%$ for tax years beginning on or after January 1, 2011, and $9 \%$ for tax years beginning on or after January 1, 2012 and thereafter. Based on these changes in the third quarter of 2008, the Company incurred an $\$ 177,000$ charge to adjust deferred income expense and the net value of the Company's deferred tax asset.

## LIQUIDITY

Managing liquidity involves planning to meet anticipated funding needs at a reasonable cost, as well as contingency plans to meet unanticipated funding needs or a loss of funding sources. The following factors are considered in managing liquidity: marketability of assets, the sources and stability of funding and the level of unfunded commitments. The Company's only source of funds to meet its expenses, repay indebtedness, and pay dividends to stockholders is the receipt of dividends from the Bank. The Bank's loans and investments are primarily funded by deposits, Federal Home Loan Bank advances, securities sold under agreements to repurchase and stockholders' equity.

The investment portfolio is one of the primary sources of liquidity for the Bank. Maturities of securities provide a flow of funds which are available for cash needs such as loan originations and net deposit outflows. In addition, the investment portfolio consists of high quality, and, therefore, readily marketable, Treasury and government-sponsored enterprise obligations. At December 31, 2008, the Bank's investment securities and mortgage-backed securities available for sale totaled \$264.6 million which are available to meet the Bank's liquidity needs.

Loan maturities and amortization as well as deposit growth provide for a constant flow of funds. In addition, the Bank has one overnight line of credit totaling $\$ 3.0$ million to meet short-term liquidity needs. The Bank had $\$ 69.1$ million available for borrowing purposes at December 31, 2008.
At December 31, 2008, the Bank had $\$ 219.2$ million of outstanding borrowings from FHLBB, and the ability to borrow an additional $\$ 69.1$ million. FHLBB has publicly disclosed that, over time, current market trends may have a negative impact on FHLBB's own liquidity.

The liquidity position of the Company is managed by the Asset/Liability Management Committee ("ALCO"). The duties of ALCO include periodically reviewing the Company's level of liquidity under prescribed policies and procedures. It is the responsibility of ALCO to report to the Board of Directors on a regular basis the Company's liquidity position as it relates to these policies and procedures. At December 31, 2008, management believes that the Bank has adequate liquidity to meet current and future liquidity demands.

## CONTRACTUAL OBLIGATIONS AND COMMITMENTS

The Company enters into off-balance sheet contractual obligations and commitments in the normal course of business. The Company has contractual obligations such as payments on FHLBB advances, operating lease obligations and customer repurchase agreements. The Company has commitments in the form of financial instruments that are for loan originations, lines of credit, letters of credit and to sell mortgage loans. These commitments have various expiration dates.

The following tables summarize the expiration dates of the Bank's off balance sheet contractual obligations and funding commitments, respectively, at December 31, 2008.

|  |  | Payments Due - By Period |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Contractual obligations | Total | Less than <br> One Year | One to <br> Three Years | Tree to <br> Five Years | After <br> Five Years |
| (In Thousands) | $\$ 219,228$ | $\$ 10,000$ | $\$ 77,000$ | $\$ 23,000$ | $\$ 109,228$ |
| FHLBB long- term advances | 40,000 | - | - | 40,000 | - |
| Wholesale repurchase agreements | 17,262 | 17,262 | - | - | - |
| Short-term borrowings | 1,526 | 245 | 226 | 206 | 849 |
| Lease obligations | 1,195 | 686 | 509 | - | - |
| Data processing vendor | 1,528 | 118 | 235 | 235 | 940 |
| Employee benefit payments (1) | $\$ 280,739$ | $\$ 28,311$ | $\$ 77,970$ | $\$ 63,441$ | $\$ 111,017$ |
| Total contractual cash obligations |  |  |  |  |  |

(1) The amounts shown reflect expected employee benefits paid by the Company under its supplemental executive retirement plans through December 31, 2016.


## OFF-BALANCE SHEET ARRANGEMENTS

The Company is a party to financial instruments with off-balance sheet risk. These instruments, in the form of commitments to extend credit and financial and standby letters of credit, are offered in the normal course of business to meet the financing needs of customers. The Company's off-balance sheet arrangements are discussed in Note 13 to the Consolidated Financial Statements, which is incorporated herein by reference.

## CAPITAL ADEQUACY

The Company and the Bank are required to maintain a leverage capital ratio of $5 \%$ and risk-based capital ratios of at least $10 \%$ in order to be categorized as "well capitalized" in accordance with definitions in regulatory guidelines promulgated by the FDIC and FRB. At December 31, 2008 and 2007, the Company's and the Bank’s leverage and risk-based capital ratios exceeded the required levels for the category of "well-capitalized" institutions as defined by their respective regulatory agencies.

The Company and the Bank may not declare or pay cash dividends on their outstanding common stock if the effect thereof would reduce their respective stockholders’ equity below applicable capital requirements or otherwise violate regulatory requirements. See Note 9 to the Consolidated Financial Statements for further information regarding capital adequacy.
The Company repurchased 64,620 and 90,356 shares of its common stock during 2008 and 2007, respectively. The Company's book value per share was $\$ 16.14$ at December 31, 2008. The book value per share increased from $\$ 13.35$ at December 31, 2007 due to the issuance of $\$ 15.0$ million in cumulative perpetual preferred stock, Series B, to the Treasury, an increase in market value of investment securities available for sale (net of taxes) in the amount of $\$ 2.9$ million, the exercise of stock options of $\$ 117,000$, stock awards of $\$ 156,000$ and a tax benefit of $\$ 4,000$ associated with stock transactions, partially offset by the payment of dividends of $\$ 2.6$ million, the net loss of $\$ 2.7$ million and the reduction in shares outstanding of $\$ 1.0$ million.

## RECENT ACCOUNTING DEVELOPMENTS

In September 2006, the Financial Accounting Standards Board ("FASB") issued SFAS Statement No. 157, "Fair Value Measurements" ("SFAS 157") to provide consistency and comparability in determining fair value measurements and to provide for expanded disclosures about fair value measurements. The definition of fair value maintains the exchange price notion in earlier definitions of fair value but focuses on the exit price of the asset or liability. The exit price is the price that would be received to sell the asset or paid to transfer the liability adjusted for certain inherent risks and restrictions. Expanded disclosures are also required about the use of fair value to measure assets and liabilities. In February 2008, the FASB issued a Staff Position which delays the effective date of SFAS 157 for non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis, to fiscal years beginning after November 15, 2008. The Company adopted this Statement, except for items covered by the Staff Position, as of January 1, 2008 and the adoption of SFAS 157 did not have a material impact on the Company's Consolidated Financial Statements.
See Note 14.
In October 2008, the FASB issued FASB Staff Position No. FAS 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active ("FSP 157-3"). FSP 157-3 clarifies the application of SFAS 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP 157-3 was effective immediately upon issuance, and includes prior periods for which financial statements have not been issued. The Company applied the guidance contained in FSP 157-3 in determining fair values at December 31, 2008, and it did not have a material impact on the Company’s Consolidated Financial Statements.
Effective January 1, 2008, the Company adopted FASB Statement No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" ("SFAS 159"). SFAS 159 permits entities to measure certain financial assets and financial liabilities at fair value with unrealized gains and losses on items for which the fair value option is elected to be reported in earnings. The Company's adoption of SFAS 159 did not have a material impact on the Company's Consolidated Financial Statements.

In June 2007, the FASB ratified EITF Issue No. 06-11, "Accounting for Income Tax Benefits of Dividends on Share-based Payment Awards," which requires an entity to recognize, as an increase to additional paid-in capital, the income tax benefits related to dividends that are charged to retained earnings for nonvested equity shares or options. This EITF was adopted on January 1, 2008 and did not have a material impact on the Company's Consolidated Financial Statements.

In December 2007, the FASB issued Statement No. 160, "Noncontrolling Interests in Consolidated Financial Statements - An Amendment of ARB No. 51" ("SFAS 160") and Statement No. 141R "Business Combinations" ("SFAS 141R"). The two standards were issued to improve, simplify and converge international and United States accounting standards for business combinations and the reporting of noncontrolling interests in consolidated financial statements. SFAS 160 and SFAS 141R are effective for fiscal years beginning after December 15, 2008. The adoption of SFAS 160 and SFAS 141R is not expected to have a material impact on the Company's Consolidated Financial Statements.

In March 2008, the FASB issued Statement No. 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133" ("SFAS 161"). SFAS 161 changes the disclosure requirements for derivative instruments and hedging activities and is intended to enhance the current disclosure framework in SFAS 133. The Statement requires that objectives for using derivative instruments be disclosed in terms of the underlying risk and accounting designation and to improve disclosures about credit derivatives by requiring more information about the potential adverse effects of changes in credit risk on the financial position, financial performance and cash flows of the sellers of credit derivatives. This Statement is effective for fiscal years and interim periods beginning after November 15, 2008 and is not expected to have a material impact on the Company's Consolidated Financial Statements.

In May 2008, the FASB issued Statement No. 162, "The Hierarchy of Generally Accepted Accounting Principles" ("SFAS 162"). SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (GAAP) in the United States and become effective 60 days after the SEC’s approval. SFAS 162 is not expected to have a material impact on the Company's Consolidated Financial Statements.

In May 2008, the FASB issued Statement No. 163, "Accounting for Financial Guarantee Insurance Contracts-an Interpretation of FASB Statement No. 60" ("SFAS 163"). SFAS 163 is limited to financial guarantee insurance (and reinsurance) contracts, as described in this Statement, issued by enterprises included within the scope of Statement 60. Accordingly, this Statement does not apply to financial guarantee contracts issued by enterprises excluded from the scope of Statement 60 or to some insurance contracts that seem similar to financial guarantee insurance contracts issued by insurance enterprises (such as mortgage guaranty insurance or credit insurance on trade receivables). This Statement is effective for fiscal years beginning after December 15, 2008 and is not expected to have a material impact on the Company's Financial Statements.

## Table of Contents

In January 2009, the FASB issued Staff Position FSP EITF 99-20-1, "Amendment to the Impairment Guidance of Issue No. 99-20". This guidance clarifies and aligns the impairment guidance previously issued under Issue No. 99-20, Statement No. 115 "Accounting for Certain Investments in Debt and Equity Securities" and Statement No. 157 "Fair Value Measurements". The Staff Position is effective for reporting periods ending after December 15, 2008 and did not impact the Company’s Consolidated Financial Statements.

## IMPACT OF INFLATION AND CHANGING PRICES

The Company's asset and liability structure is substantially different from that of an industrial company in that virtually all assets and liabilities of the Company are monetary in nature. Management believes the impact of inflation on financial results depends upon the Company's ability to react to changes in interest rates and by such reaction reduce the impact of inflation on asset quality and performance. Interest rates do not necessarily move in the same direction, or at the same magnitude, as the prices of other goods and services. As discussed previously, management seeks to manage the relationship between interest-sensitive assets and liabilities in order to protect against wide net interest income fluctuations, including those resulting from inflation.

Various information shown elsewhere in this Annual Report will assist in the understanding of how well the Company is positioned to react to changing interest rates and inflationary trends. In particular, refer to the information provided under the headings "Investment Securities", "Loans", and "Interest Rate Sensitivity" respectively for an understanding of the Company's approach to changing prices and inflation trends, the summary of net interest income, the maturity distributions, the compositions of the loan and security portfolios and the data on the interest rate sensitivity of loans and deposits.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## ASSET/LIABILITY MANAGEMENT

Managing interest rate risk is fundamental to banking. The Company has continued to manage its liquidity, capital, and GAP position so as to control its exposure to interest rate risk. As of December 31, 2008, the Company had interest rate sensitive assets which repriced or matured within one year of $\$ 404.1$ million and interest rate sensitive liabilities which repriced or matured within one year of $\$ 247.1$ million. As of December 31, 2007, the Company had interest rate sensitive assets which matured or repriced within one year of $\$ 258.1$ million and interest rate sensitive liabilities which repriced or matured within one year of \$262.4 million.

## INTEREST RATE SENSITIVITY

The Company actively manages its interest rate sensitivity position. The objectives of interest rate risk management are to control exposure of net interest income to risks associated with interest rate movements and to achieve a stable and rising flow of net interest income. The ALCO, using policies approved by the Board of Directors, is responsible for managing the Bank's rate sensitivity position.

The asset/liability management policy establishes guidelines for acceptable exposure to interest rate risk, liquidity, and capital. The objective of ALCO is to manage earning assets and liabilities to produce results which are consistent with the Company's policy for net interest income, liquidity and capital and identify acceptable levels of growth, risk and profitability. ALCO establishes and monitors origination and pricing strategies consistent with ALCO policy. ALCO meets regularly to review the current economic environment, income simulation model and GAP analysis and implements appropriate changes in strategy that will manage the Company's exposure to interest rate risk, liquidity and capital.

ALCO manages the Company's interest rate risk, using both income simulation and GAP analysis. Income simulation is used to quantify interest rate risk inherent in the Company's consolidated balance sheet by showing the effect of a change in net interest income over a 24 -month period. The income simulation model uses parallel interest rate shocks of up 200 basis points (bp) or down 200 bp for earning assets and liabilities in the first year of the model. Interest rates are not shocked in the second year of the model. The simulation takes into account the dates for repricing, maturing, prepaying and call options assumptions of various financial categories which may vary under different interest rate scenarios. Prepayment speeds are estimates for the loans and are adjusted according to the degree of rate changes. Call options and prepayment speeds for investment securities are estimates using industry standards for pricing and prepayment assumptions. The assumptions of financial instrument categories are reviewed before each simulation by ALCO in light of current economic trends. 2008 net interest income simulation model applies a 100 bp decline due to the extremely low interest environment. As of December 31, 2008, the income simulation model reflects negative exposure to net interest income in a declining interest rate environment from flat rates to down 100 bp , which would result from assets repaying faster than the long-term borrowings from the FHLBB. Margins would narrow as deposits and borrowings are typically slower to reprice downward in response to lower interest rates than interest earning assets which can reprice immediately. The interest rate scenario used does not necessarily reflect ALCO's view of the "most likely" change in interest rates over the model's period. Furthermore, the model assumes a static consolidated balance sheet. These results do not reflect the anticipated future net interest income of the Company for the same periods.
http://www.sec.gov/Archives/edgar/data/1143848/000095013509002272...

## Table of Contents

The following table summarizes the net interest income for the 24-month period of the Company's consolidated balance sheet for earning assets and liabilities for the years ended December 31:

Net Interest Income Simulation Model Results:

|  | Flat Rates | Interest Rate Shock |  |
| :---: | :---: | :---: | :---: |
|  |  | Down 100 bp | $\begin{gathered} \mathrm{Up} \\ 200 \mathrm{bp} \end{gathered}$ |
| (In Thousands) |  |  |  |
| Year One | \$16,861 | \$16,480 | \$17,866 |
| Year Two | 17,861 | 16,769 | 20,038 |
| Total net interest income for 2 year period | \$34,722 | \$33,249 | \$37,904 |


|  | Flat Rates | Interest Rate Shock |  |
| :---: | :---: | :---: | :---: |
|  |  | Down | Up |
| 2007 |  | 200 bp | 200 bp |
| (In Thousands) |  |  |  |
| Year One | \$15,317 | \$14,174 | \$15,570 |
| Year Two | 14,899 | 9,962 | 15,985 |
| Total net interest income for 2 year period | \$30,216 | \$24,136 | \$31,555 |

Another measure of interest rate risk is GAP analysis. GAP measurement attempts to analyze any mismatches in the timing of interest rate repricing between assets and liabilities. It identifies those balance sheet sensitivity areas which are vulnerable to unfavorable interest rate movements. As a tool of asset/liability management, the GAP position is compared with potential changes in interest rate levels in an attempt to measure the favorable and unfavorable effect such changes would have on net interest income. For example, when the GAP is positive, (i.e., assets reprice faster than liabilities) a rise in interest rates will increase net interest income; and, conversely, if the GAP is negative, a rise in interest rates will decrease net interest income. The accuracy of this measure is limited by unpredictable loan prepayments and the lags in the interest rate indices used for repricing variable rate loans or investment securities. The Company's one-year cumulative GAP to total assets changed from negative $0.01 \%$ at December 31, 2007, to $0.21 \%$ at December 31, 2008.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM
Page

CONSOLIDATED BALANCE SHEETS 33

CONSOLIDATED STATEMENTS OF OPERATIONS
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS’ EQUITY35

CONSOLIDATED STATEMENTS OF CASH FLOWS 36
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Table of Contents

## Report of Independent Registered Public Accounting Firm

## The Board of Directors and Stockholders

LSB Corporation:
We have audited the accompanying consolidated balance sheets of LSB Corporation and subsidiary (the "Company") as of December 31, 2008 and 2007, and the related consolidated statements of operations, changes in stockholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.
We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.
In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of LSB Corporation and subsidiary as of December 31, 2008 and 2007, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.
/s/ Wolf \& Company, P.C.
Boston, Massachusetts
March 17, 2009

Table of Contents

## Consolidated Balance Sheets

December 31,
2008
2007
(In Thousands, Except Share Data)
Assets:
Cash and due from banks
Federal funds sold
Total cash and cash equivalents
Investment securities available for sale, at fair value, amortized cost of \$259,057 in 2008 and \$229,885 in 2007 (notes 2 and 7)

| $\$ 6,859$ |  |  |
| ---: | ---: | ---: |
| 6,469 |  | $\$, 494$ |
|  | 5,328 |  |
|  | 7,550 |  |
| 264,561 |  | 230,596 |
| 11,825 | 10,185 |  |
| 446,736 | 353,303 |  |
| 5,528 | 3,590 |  |
| 2,720 | 2,453 |  |
| 4,447 | 2,485 |  |
| 10,641 | 10,200 |  |
| 120 | - |  |
| 1,418 | 1,289 |  |
| $\$ 761,324$ | $\$ 621,651$ |  |

LiAbilities and Stockholders’ Equity:
Liabilities:
Interest bearing deposits (note 6)
Non-interest bearing deposits (note 6)
Total deposits

| $\$ 381,117$ |  |  |
| ---: | ---: | ---: |
| 27,546 |  | $\$ 293,232$ |
|  | 28,851 |  |
| 259,663 |  | 322,083 |
| 17,262 |  | 227,378 |
| 4,029 | 7,973 |  |
| 689,182 |  | 561,919 |

Commitments and contingencies (notes 5, 12 and 13)
Stockholders' equity (notes 9 and 11):
Preferred stock, Series A, \$. 10 par value; 5,000,000 shares authorized, none issued
Cumulative perpetual preferred stock, Series B, (liquidation preference $\$ 1,000$ per share), 15,000 shares authorized and issued
Common stock, $\$ .10$ par value; 20,000,000 shares authorized; 4,470,941 and 4,516,561 shares issued and outstanding in 2008 and 2007, respectively
Additional paid-in capital

| 447 | 452 |
| :---: | ---: |
| 60,179 | 60,382 |
| $(6,250)$ | $(934)$ |
| 3,311 | 398 |
| $\frac{72,142}{\$ 761,324}$ | $\$ 621,651$ |

Accumulated deficit
Accumulated other comprehensive income
Total stockholders' equity
\$761,324
\$621,651
The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF OPERATIONS

| Year Ended December 31, | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| (In Thousands, Except Share Data) |  |  |  |  |
| Interest and dividend income: |  |  |  |  |
| Loans | \$ | 25,405 | \$ | 23,494 |
| Investment securities available for sale (note 2) |  | 12,727 |  | 10,181 |
| Federal Home Loan Bank stock (note 3) |  | 428 |  | 662 |
| Other interest income |  | 195 |  | 671 |
| Total interest and dividend income |  | 38,755 |  | 35,008 |
| Interest expense: |  |  |  |  |
| Deposits (note 6) |  | 10,298 |  | 10,082 |
| Long-term borrowed funds |  | 11,396 |  | 8,885 |
| Short-term borrowed funds |  | 186 |  | 714 |
| Total interest expense |  | 21,880 |  | 19,681 |
| Net interest income |  | 16,875 |  | 15,327 |
| Provision for loan losses (note 4) |  | 1,285 |  | 645 |
| Net interest income after provision for loan losses |  | 15,590 |  | 14,682 |
| Non-interest income (loss): |  |  |  |  |
| Deposit account fees |  | 1,043 |  | 1,009 |
| Loan servicing fees, net |  | 153 |  | 189 |
| Impairment write-downs on securities |  | $(10,105)$ |  | - |
| Gain on pension plan termination (note 10) |  | - |  | 762 |
| Income on bank-owned life insurance |  | 441 |  | 200 |
| Other income |  | 479 |  | 524 |
| Total non-interest income (loss) |  | $(7,989)$ |  | 2,684 |
| Non-interest expense: |  |  |  |  |
| Salaries and employee benefits (notes 10 and 11) |  | 6,706 |  | 6,836 |
| Occupancy and equipment (note 5) |  | 1,330 |  | 1,221 |
| Data processing |  | 938 |  | 1,019 |
| Professional |  | 580 |  | 463 |
| Marketing |  | 472 |  | 397 |
| Insurance |  | 164 |  | 137 |
| Other real estate owned |  | 139 |  | - |
| Other |  | 1,547 |  | 1,484 |
| Total non-interest expense |  | 11,876 |  | 11,557 |
| Income (loss) before income taxes |  | $(4,275)$ |  | 5,809 |
| Income tax expense (benefit) (note 8) |  | $(1,552)$ |  | 2,091 |
| Net income (loss) | \$ | $(2,723)$ | \$ | 3,718 |
| Average basic shares outstanding |  | 468,484 |  | 75,197 |
| Common stock equivalents |  | 16,066 |  | 27,509 |
| Average diluted shares outstanding |  | 484,550 |  | 02,706 |
| Basic earnings (loss) per share | \$ | (0.61) | \$ | 0.81 |
| Diluted earnings (loss) per share | \$ | (0.61) | \$ | 0.81 |

The accompanying notes are an integral part of these consolidated financial statements.

## Consolidated Statements of Changes in

## StOckHOLDERS' EQUITY

Years Ended December 31, 2008 and 2007

|  | Preferred Stock | $\begin{gathered} \text { Common } \\ \text { Stock } \end{gathered}$ |  | Additional <br> Paid-in Capital | $\begin{aligned} & \text { Accumulated } \\ & \text { Deficit } \end{aligned}$ |  | Accumulated <br> Other <br> Comprehensive $\qquad$ |  | Total Stockholders' Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands, Except Share Data) |  |  |  |  |  |  |  |  |  |
| Balance at December 31, 2006 | \$ | \$ | 459 | \$61,578 | \$ | $(2,090)$ | \$ | $(1,416)$ | \$58,531 |
| Net income | - |  | - | - |  | 3,718 |  | - | 3,718 |
| Other comprehensive income - Unrealized gain on securities available for sale (tax effect $\$ 1,416$ ) | - |  | - | - |  | - |  | 2,264 | 2,264 |
| Pension plan settlement gain (tax effect \$312) | - |  | - | - |  | - |  | (450) | (450) |
| Total comprehensive income |  |  |  |  |  |  |  |  | 5,532 |
| Stock-based compensation | - |  | - | 121 |  | - |  | - | 121 |
| Exercise of stock options and tax benefits (13,300 shares) | - |  | 2 | 137 |  | - |  | - | 139 |
| Common stock repurchased (90,356 shares) | - |  | (9) | $(1,454)$ |  |  |  |  | $(1,463)$ |
| Dividends declared and paid (\$0.56 per share) | - |  | - | - |  | $(2,562)$ |  | - | $(2,562)$ |
| Balance at December 31, 2007 | - |  | 452 | 60,382 |  | (934) |  | 398 | 60,298 |
| Net loss | - |  | - | - |  | $(2,723)$ |  | - | $(2,723)$ |
| Other comprehensive income - Unrealized gain on securities available for sale (tax effect $\$ 1,935$ ) | - |  | - | - |  | - |  | 2,913 | 2,913 |
| Total comprehensive income |  |  |  |  |  |  |  |  | 190 |
| Stock-based compensation | - |  | - | 156 |  | - |  | - | 156 |
| Issuance of preferred stock, net of discount of \$549 | 14,451 |  | - | - |  | - |  | - | 14,451 |
| Accretion of discount on preferred stock | 4 |  | - | - |  | (4) |  | - | - |
| Fair value of warrants issued with preferred stock | - |  | - | 549 |  | - |  | - | 549 |
| Exercise of stock options and tax benefits (9,500 shares) | - |  | 1 | 120 |  | - |  | - | 121 |
| Common stock repurchased (64,620 shares) | - |  | (6) | $(1,028)$ |  | - |  | - | $(1,034)$ |
| Dividends declared and paid (\$0.58 per share) | - |  | - | - |  | $(2,589)$ |  | - | $(2,589)$ |
| $\underline{\text { Balance at December 31, } 2008}$ | \$14,455 | \$ | 447 | \$60,179 | \$ | $(6,250)$ | \$ | 3,311 | \$72,142 |


| Disclosure of reclassification amount for securities available for sale: |  |  |
| :---: | :---: | :---: |
| Years Ended December 31, | 2008 | 2007 |
| (In Thousands) |  |  |
| Gross unrealized (losses) gains arising during the period | \$ $(5,312)$ | \$ 3,680 |
| Tax effect | 1,656 | $(1,416)$ |
| Unrealized holding (losses) gains, net of tax | $(3,656)$ | 2,264 |
| Reclassification adjustment for losses included in income | 10,105 | - |
| Tax effect | $(3,536)$ | - |
| Unrealized gains on securities, net of reclassification amount | \$ 2,913 | \$ 2,264 |

The accompanying notes are an integral part of these consolidated financial statements.

## Consolidated Statements of CASH Flows

| Year Ended December 31, | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| (In Thousands) |  |  |  |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income (loss) | \$ | $(2,723)$ | \$ | 3,718 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 1,285 |  | 645 |
| Impairment write-downs on securities |  | 10,105 |  | - |
| Net losses on sales of other real estate owned |  | 72 |  | - |
| Gains on pension plan termination |  | - |  | (762) |
| Net accretion of investment securities |  | (496) |  | (203) |
| Depreciation and amortization of premises and equipment |  | 605 |  | 606 |
| Increase in accrued interest receivable |  | (267) |  | (194) |
| Deferred income tax expense (benefit) |  | $(3,842)$ |  | 16 |
| Stock-based compensation |  | 156 |  | 121 |
| Increase in cash surrender value of bank-owned life insurance |  | (441) |  | (200) |
| Decrease (increase) in other assets |  | (129) |  | 655 |
| (Decrease) increase in other liabilities |  | 138 |  | (132) |
| Net cash provided by operating activities |  | 4,463 |  | 4,270 |
| Cash flows from investing activities: |  |  |  |  |
| Proceeds from maturities of investment securities available for sale |  | 15,741 |  | 23,545 |
| Purchases of investment securities available for sale |  | $(97,235)$ |  | $(60,074)$ |
| Purchases of bank-owned life insurance |  | - |  | $(10,000)$ |
| Purchases of FHLBB stock |  | $(1,640)$ |  | (204) |
| Redemption of FHLBB stock |  | - |  | 65 |
| Principal payments on investment securities available for sale |  | 42,713 |  | 28,499 |
| Increase in loans, net |  | $(96,668)$ |  | $(70,094)$ |
| Proceeds from sales of other real estate owned |  | 1,758 |  | - |
| Purchases of premises and equipment |  | $(2,543)$ |  | (389) |
| Net cash used in investing activities |  | 137,874) |  | $(88,652)$ |
| Cash flows from financing activities: |  |  |  |  |
| Net increase in deposits |  | 86,580 |  | 26,421 |
| Additions to long-term borrowed funds |  | 63,000 |  | 173,000 |
| Payments on long-term borrowed funds |  | $(31,150)$ |  | $(89,141)$ |
| Net (decrease) increase in short-term borrowed funds |  | 9,289 |  | $(33,290)$ |
| Net increase (decrease) in mortgagors’ escrow accounts |  | (28) |  | 61 |
| Proceeds from issuance of preferred stock and warrants |  | 15,000 |  | - |
| Dividends paid |  | $(2,589)$ |  | $(2,562)$ |
| Proceeds from exercise of stock options |  | 117 |  | 117 |
| Tax benefits from exercise of stock options |  | 4 |  | 22 |
| Repurchases of common stock |  | $(1,034)$ |  | $(1,463)$ |
| Net cash provided by financing activities |  | 139,189 |  | 73,165 |
| Net increase (decrease) in cash and cash equivalents |  | 5,778 |  | $(11,217)$ |
| Cash and cash equivalents, beginning of year |  | 7,550 |  | 18,767 |
| Cash and cash equivalents, end of year | \$ | 13,328 | \$ | 7,550 |
| Cash paid during the year for: |  |  |  |  |
| Interest on deposits | \$ | 10,276 |  | 10,067 |
| Interest on borrowed funds |  | 11,511 |  | 9,357 |
| Income taxes |  | 2,405 |  | 2,101 |
| Supplemental non-cash investing activities: |  |  |  |  |
| Transfers to other real estate owned |  | 1,950 |  | - |

The accompanying notes are an integral part of these consolidated financial statements.

## NOTES TO CONSOLIDATED

## Financial Statements

## Years Ended December 31, 2008 and 2007

## (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION. LSB Corporation (the "Corporation" or the "Company") is a Massachusetts corporation and the holding company of its wholly-owned subsidiary River Bank (the "Bank"), a state-chartered Massachusetts savings bank. The Corporation was organized by the Bank on July 1, 2001 to be a bank holding company and to acquire all of the capital stock of the Bank. The Corporation is supervised by the Board of Governors of the Federal Reserve System ("FRB"), and the Massachusetts Division of Banks (the "Division"), while the Bank is subject to the regulations of, and periodic examination by, the Federal Deposit Insurance Corporation ("FDIC") and the Division. The Bank's deposits are insured by the Bank Insurance Fund of the FDIC up to $\$ 250,000$ per account for non-retirement accounts with maturities through December 31, 2009 and up to $\$ 100,000$ thereafter, and up to $\$ 250,000$ for certain retirement accounts, as defined by the FDIC. For balances in excess of the FDIC deposit insurance limits, coverage is provided by the Depositors Insurance Fund, Inc. ("DIF").
The Consolidated Financial Statements include the accounts of LSB Corporation, River Bank, and its wholly-owned subsidiaries, Shawsheen Security Corporation, Shawsheen Security Corporation II and Spruce Wood Realty Trust. All inter-company balances and transactions have been eliminated in consolidation. The Company has one reportable operating segment. Certain amounts in prior periods have been reclassified to conform to the current presentation.

LSB Corporation’s Consolidated Financial Statements have been prepared in conformity with U.S. generally accepted accounting principles. Accordingly, management is required to make estimates and assumptions that affect amounts reported in the balance sheets and statements of operations. Actual results could differ significantly from those estimates and judgments. Material estimates that are particularly susceptible to change relate to the allowance for loan losses, income taxes and impairment of investment securities.
CASH AND CASH EQUIVALENTS. For the purpose of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks and federal funds sold. Generally, federal funds are sold with overnight maturities.

INVESTMENT SECURITIES. Debt securities that the Company has the intent and ability to hold to maturity are classified as "held to maturity" and reported at amortized cost; debt and equity securities that are bought and held principally for the purpose of selling in the near term are classified as "trading" and reported at fair value, with unrealized gains and losses included in earnings; and debt and equity securities not classified as either held to maturity or trading are classified as "available for sale" and reported at fair value, with unrealized gains and losses excluded from earnings and reported as other comprehensive income, net of estimated income taxes. Dividend income on equity securities is recorded when dividends are declared.

Premiums and discounts on debt securities are amortized or accreted into income by use of the interest method over the terms of the securities. For declines in the fair value of held to maturity and available for sale securities below their amortized cost basis that are deemed to be other than temporary, the cost basis of the investment is written down to fair value and the amount of the write-down is included as a charge to earnings. Gains and losses on the sale of securities are recognized on the trade date using the specific identification basis.

In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

FEDERAL HOME LOAN BANK STOCK. Federal Home Loan Bank of Boston ("FHLBB") stock has no quoted market value and is carried at cost, based on the redemption provisions of the FHLBB. Management reviews for impairment based on the ultimate recoverability of the cost basis in the FHLBB stock. As of December 31, 2008, no impairment has been recognized.
INTEREST ON LOANS . Interest on loans is accrued as earned. Loans on which the accrual of interest has been discontinued are designated as non-accrual loans. It is management's policy to discontinue the accrual of interest on a loan when there is a reasonable doubt as to its collectibility. Interest on loans 90 days or more contractually delinquent is generally excluded from interest income. When a loan is placed on non-accrual status, all interest previously accrued but not collected is reversed against current period interest income. Interest accruals are resumed on loans that have been 90 days or more past due only when they are brought fully current with respect to interest and principal and when, in the judgment of management, the loans are expected to be fully collectible as to both principal and interest.

LOAN FEES. Loan origination fees, net of direct loan acquisition costs, are deferred and recognized over the contractual life of the loan as an adjustment of the loan's yield using the interest method. Amortization of loan fees is discontinued once a loan is placed on non-accrual status. When loans are sold or paid-off, the unamortized portion of net fees and costs is credited to income.

## Table of Contents

TRANSFER AND SERVICING OF ASSETS AND EXTINGUISHMENTS OF LIABILITIES. The Company accounts and reports for transfers and servicing of financial assets and extinguishments of liabilities based on consistent application of a financial components approach that focuses on control. This approach distinguishes transfers of financial assets that are sales from transfers that are secured borrowings. After a transfer of financial assets, the Company recognizes all financial and servicing assets it controls and liabilities it has incurred and derecognizes financial assets it no longer controls and liabilities that have been extinguished. This financial components approach focuses on the assets and liabilities that exist after the transfer. Many of these assets and liabilities are components of financial assets that existed prior to the transfer. If a transfer does not meet the criteria for recognition as a sale, the Company accounts for the transfer as a secured borrowing with a pledge of collateral.

ALLOWANCE FOR LOAN LOSSES. Losses on loans are provided for under the allowance method of accounting. The allowance is increased by provisions charged to operations on the basis of many factors including the risk characteristics of the portfolio, current economic conditions and trends in loan delinquencies and charge-offs. When management believes that the collection of a loan's principal balance is unlikely, the principal amount is charged against the allowance. Recoveries on loans which have been previously charged off are credited to the allowance as received.

Management's methodology for assessing the appropriateness of the allowance consists of several key elements, which include a general allowance, specific allowances for impaired loans and an unallocated allowance.

The general allowance is calculated by applying loss factors to pools of outstanding non-impaired loans. In the case of commercial loans, changes in risk grades affect the amount of the general allowance. Loss factors are based on the Bank's historical loss experience, as well as other qualitative factors and consider regulatory guidance.

Specific allowances are established in cases where management has identified significant conditions related to a credit such that management believes it probable that a loss has been incurred in excess of the amount determined by the general allowance.

The unallocated allowance recognizes the model and estimation risk associated with the general and specific allowances as well as management's evaluation of various conditions, the effects of which are not directly measured in the determination of the general and specific allowances. The evaluation of the inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with specific problem credits.

In addition, various regulatory agencies, including the FDIC and the Massachusetts Division of Banks, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to recognize additions to the allowance for loan losses based on judgments different from those of management.

Impaired loans are corporate loans and individually significant residential mortgage loans for which it is probable that the Company will not be able to collect all amounts due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status and collateral value. The amount of impairment is determined by the difference between the present value of the expected cash flows related to the loan, using the original contractual interest rate, and its recorded value, or, as a practical expedient in the case of collateral dependent loans, the difference between the fair value of the collateral and the recorded amount of the loan. When foreclosure is probable, impairment is based on the fair value of the collateral. Larger groups of smaller balance homogenous loans are collectively evaluated for impairment.

PREMISES AND EQUIPMENT. Premises and equipment are stated at cost less allowances for depreciation and amortization. Depreciation and amortization are computed principally on the straight-line method over the estimated useful lives of the assets or the expected terms of the leases, if shorter.

BANK-OWNED LIFE INSURANCE. Bank-owned life insurance policies are reflected on the consolidated balance sheet at cash surrender value. Changes in cash surrender value are reflected in other non-interest income and are not subject to income taxes.

OTHER REAL ESTATE OWNED. Other real estate owned (OREO) is comprised of foreclosed properties where the Bank has formally received title or has possession of the collateral. Properties are carried at the lower of the investment in the related loan or the estimated fair value of the property or collateral less selling costs. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in net expenses from foreclosed assets.

SHARE-BASED COMPENSATION PLANS. The Company measures and recognizes compensation expense for its awards on a straight-line basis over the requisite service period for the entire award (straight-line attribution method), ensuring that the amount of compensation cost recognized at any date at least equals the portion of the grant-date fair value of the award that is vested at that time. The Company uses the Black-Scholes option-pricing model to determine the fair value of stock options granted.

## Table of Contents

INCOME TAXES. Deferred tax assets and liabilities are recognized for estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Deferred tax valuation allowances are established and based on management's judgment as to whether it is more likely than not that all or some portion of the future tax benefits of prior operating losses will be realized.

EARNINGS PER SHARE. Basic EPS is calculated based on the weighted average number of common shares outstanding during each period. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Company relate to outstanding stock options and restricted stock awards and are determined using the treasury stock method. Stock options and restricted stock that would have an anti-dilutive effect on earnings per share are excluded from this calculation. For the years ended December 31, 2008 and 2007, 248,100 and 136,100 shares, respectively, were anti-dilutive.

RECENT ACCOUNTING DEVELOPMENTS. In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement No. 157, "Fair Value Measurements" ("SFAS 157") to provide consistency and comparability in determining fair value measurements and to provide for expanded disclosures about fair value measurements. The definition of fair value maintains the exchange price notion in earlier definitions of fair value but focuses on the exit price of the asset or liability. The exit price is the price that would be received to sell the asset or paid to transfer the liability adjusted for certain inherent risks and restrictions. Expanded disclosures are also required about the use of fair value to measure assets and liabilities. In February 2008, the FASB issued a Staff Position which delays the effective date of SFAS No. 157 for non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis, to fiscal years beginning after November 15, 2008. The Company adopted this Statement, except for items covered by the Staff Position, as of January 1, 2008 and the adoption of SFAS 157 did not have a material impact on the Company's Consolidated Financial Statements. See Note 14 for further information.

In October 2008, the FASB issued FASB Staff Position No. FAS 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active" ("FSP 157-3"). FSP 157-3 clarifies the application of SFAS 157 in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP 157-3 was effective immediately upon issuance, and includes prior periods for which financial statements have not been issued. The Company applied the guidance contained in FSP 157-3 in determining fair values at December 31, 2008, and it did not have a material impact on the Company's Consolidated Financial Statements.
Effective January 1, 2008, the Company adopted FASB Statement No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" ("SFAS 159"). SFAS 159 permits entities to measure certain financial assets and financial liabilities at fair value with unrealized gains and losses on items for which the fair value option is elected to be reported in earnings. The Company's adoption of SFAS 159 did not have a material impact on the Company's Consolidated Financial Statements.

In June 2007, the FASB ratified EITF Issue No. 06-11, "Accounting for Income Tax Benefits of Dividends on Share-based Payment Awards," which requires an entity to recognize, as an increase to additional paid-in capital, the income tax benefits related to dividends that are charged to retained earnings for nonvested equity shares or options. This EITF was adopted on January 1, 2008 and did not have a material impact on the Company's Consolidated Financial Statements.
In December 2007, the FASB issued Statement No. 160, "Noncontrolling Interests in Consolidated Financial Statements - An Amendment of ARB No. 51" ("SFAS 160") and Statement No. 141R, "Business Combinations" ("SFAS 141R"). The two standards were issued to improve, simplify and converge international and United States accounting standards for business combinations and the reporting of noncontrolling interests in consolidated financial statements. SFAS 160 and SFAS 141R are effective for fiscal years beginning after December 15, 2008. The adoption of SFAS 160 and SFAS 141R is not expected to have a material impact on the Company's Consolidated Financial Statements.
In March 2008, the FASB issued Statement No. 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133" ("SFAS 161"). SFAS 161 changes the disclosure requirements for derivative instruments and hedging activities and is intended to enhance the current disclosure framework in SFAS 133. The Statement requires that objectives for using derivative instruments be disclosed in terms of the underlying risk and accounting designation and to improve disclosures about credit derivatives by requiring more information about the potential adverse effects of changes in credit risk on the financial position, financial performance and cash flows of the sellers of credit derivatives. This Statement is effective for fiscal years and interim periods beginning after November 15, 2008 and is not expected to have a material impact on the Company's Consolidated Financial Statements.

## Table of Contents

In May 2008, the FASB issued Statement No. 162, "The Hierarchy of Generally Accepted Accounting Principles" ("SFAS 162"). SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (GAAP) in the United States and becomes effective 60 days after the SEC’s approval. SFAS 162 is not expected to have a material impact on the Company's Consolidated Financial Statements.

In May 2008, the FASB issued Statement No. 163, "Accounting for Financial Guarantee Insurance Contracts-an Interpretation of FASB Statement No. 60" ("SFAS 163"). SFAS 163 is limited to financial guarantee insurance (and reinsurance) contracts, as described in this Statement, issued by enterprises included within the scope of Statement 60. Accordingly, this Statement does not apply to financial guarantee contracts issued by enterprises excluded from the scope of Statement 60 or to some insurance contracts that seem similar to financial guarantee insurance contracts issued by insurance enterprises (such as mortgage guaranty insurance or credit insurance on trade receivables). This Statement is effective for fiscal years beginning after December 15, 2008 and is not expected to have a material impact on the Company's Consolidated Financial Statements.
In January 2009, the FASB issued Staff Position FSP EITF 99-20-1, "Amendment to the Impairment Guidance of Issue No. 99-20". This guidance clarifies and aligns the impairment guidance previously issued under Issue No. 99-20 with Statement No. 115
"Accounting for Certain Investments in Debt and Equity Securities" and Statement No. 157, "Fair Value Measurements". The Staff Position is effective for reporting periods ending after December 15, 2008 and did not impact the Company’s Consolidated Financial Statements.

## (2) INVESTMENT SECURITIES

The amortized cost and fair value of investment securities available for sale at December 31, follows:

|  | 2008 |  |  |  | 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized | Unrealized |  | Fair <br> Value | Amortized Cost | Unrealized |  | Fair <br> Value |
|  | Cost | Gains | Losses |  |  | Gains | Losses |  |
| (In Thousands) |  |  |  |  |  |  |  |  |
| U.S. Treasury obligations | \$ 5,578 | \$ 426 | \$ | \$ 6,004 | \$ 5,589 | \$ 4 | \$ (52) | \$ 5,541 |
| Government-sponsored enterprise obligations (1) | 15,485 | 240 | (3) | 15,722 | 15,748 | 95 | (33) | 15,810 |
| Mortgage-backed securities | 181,367 | 5,919 | (80) | 187,206 | 134,969 | 2,208 | (474) | 136,703 |
| Collateralized mortgage obligations | 46,725 | 379 | (45) | 47,059 | 60,660 | 169 | (682) | 60,147 |
| Corporate obligations | 6,433 | - | (750) | 5,683 | 6,373 | 30 | (583) | 5,820 |
| Mutual funds | 1,000 | - | (42) | 958 | 1,000 | - | (41) | 959 |
| Equity securities | 2,469 | - | (540) | 1,929 | 5,546 | 70 | - | 5,616 |
|  | \$259,057 | \$ 6,964 | \$(1,460) | \$264,561 | \$229,885 | \$ 2,576 | \$(1,865) | \$230,596 |

(1) Government-sponsored enterprise obligations include investment securities issued by government sponsored enterprises ("GSEs") such as Federal National Mortgage Association ("FNMA"), Federal Home Loan Mortgage Corporation ("FHLMC") and the Federal Home Loan Bank ("FHLB"). These investment securities do not represent obligations of the U.S. Government and are not backed by the full faith and credit of the Treasury.
Interest and dividend income on investment securities available for sale for the years ended 2008 and 2007 totaled $\$ 12.7$ million and $\$ 10.2$ million, respectively, including dividend income on equity securities available for sale of \$605,000 in 2008 and $\$ 56,000$ in 2007.

There were no sales of investment securities for the year ended December 31, 2008 or 2007.

## Table of Contents

Securities pledged at December 31, follow:

|  | Wholesale <br> Repurchase Agreements |  | Customer <br> Repurchase Agreements |  | FHLBB Advances |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Fair Value | Amortized Cost | Fair Value | Amortized Cost | Fair Value |
| (In Thousands) |  |  |  |  |  |  |
| 2008: |  |  |  |  |  |  |
| U.S. Treasury obligations | \$ | \$ | \$ | \$ | \$ 5,074 | \$ 5,494 |
| Government-sponsored enterprise obligations | - | - | 5,986 | 6,136 | 9,499 | 9,586 |
| Mortgage-backed securities | 47,219 | 48,835 | - | - | 119,589 | 123,544 |
| Collateralized mortgage obligations | - | - | - | - | 46,707 | 47,040 |
| 2007: |  |  |  |  |  |  |
| U.S. Treasury obligations | \$ | \$ | \$ | \$ | \$ 5,589 | \$ 5,541 |
| Government-sponsored enterprise obligations | - | - | 7,945 | 7,991 | 7,803 | 7,819 |
| Mortgage-backed securities | 27,144 | 27,887 | - | - | 107,825 | 108,816 |
| Collateralized mortgage obligations | - | - | - | - | 60,660 | 60,147 |

## Other-than-temporarily impaired securities.

The following table shows the gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2008 and 2007.

| 2008 | Less Than 12 Months |  | 12 Months or Longer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| (In Thousands) |  |  |  |  |  |  |
| Government-sponsored enterprise obligations | \$ 2,500 | \$ (3) | \$ | \$ | \$ 2,500 | \$ (3) |
| Mortgage-backed securities | 303 | (1) | 6,864 | (79) | 7,167 | (80) |
| Collateralized mortgage Obligations | 2,006 | (1) | 7,085 | (44) | 9,091 | (45) |
| Corporate obligations | 1,800 | (677) | 3,883 | (73) | 5,683 | (750) |
| Mutual funds | - | - | 958 | (42) | 958 | (42) |
| Equity securities | 1,500 | (540) | - | - | 1,500 | (540) |
| Total temporarily impaired securities | \$ 8,109 | \$ $(1,222)$ | \$18,790 | \$ (238) | \$26,899 | \$(1,460) |
|  | Less Than 12 Months |  | 12 Months or Longer |  | Total |  |
| 2007 | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| (In Thousands) |  |  |  |  |  |  |
| U.S. Treasury obligations | \$ | \$ | \$ 5,036 | \$ (52) | \$ 5,036 | \$ (52) |
| Government-sponsored enterprise obligations | - | - | 4,958 | (33) | 4,958 | (33) |
| Mortgage-backed securities | 37 | (1) | 25,559 | (473) | 25,596 | (474) |
| Collateralized mortgage obligations | - | - | 47,536 | (682) | 47,536 | (682) |
| Corporate obligations | 1,451 | (508) | 1,874 | (75) | 3,325 | (583) |
| Mutual funds | - | - | 959 | (41) | 959 | (41) |
| Total temporarily impaired securities | \$ 1,488 | \$ (509) | \$85,922 | \$ $(1,356)$ | \$87,410 | \$ $(1,865)$ |

U. S. Treasury and government-sponsored enterprise obligations. The unrealized losses on the Company's investment in U.S.

## Table of Contents

Government and Government-sponsored enterprise obligations were caused by interest rate increases. These investments are guaranteed by the U.S. Government or an enterprise thereof. Accordingly, it is expected that the securities would not be settled at a price less than the par value of the investment. Because the decline in market value is attributable to changes in interest rates and not to credit quality, and because the Company has the ability and intent to hold these investments until a recovery of fair value, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at December 31, 2008.

Mortgage-backed securities and collateralized mortgage obligations. The unrealized losses on the Company's investment in these securities were caused by interest rate increases. The contractual cash flows of these investments are guaranteed by U.S. government agencies and government-sponsored enterprises. Accordingly, it is expected that the securities would not be settled at a price less than the amortized cost of the Company's investment. Because the decline in market value is attributable to changes in interest rates and not credit quality and because the Company has the ability and intent to hold these investments until a recovery of fair value, which may be at maturity, the Company does not consider these investments to be other-than-temporarily impaired at December 31, 2008.

Corporate obligations. The Company's unrealized losses on investments in corporate bonds relate to investments in companies within the financial services sector. The unrealized losses are primarily caused by (a) recent decreases in profitability and near-term profit forecasts by industry analysts resulting from the sub-prime mortgage market and (b) recent downgrades by several industry analysts. The contractual maturities of these investments range from September 15, 2009 to November 1, 2010. Although the companies’ credit ratings have decreased from A to BBB (S\&P), the Company currently does not believe it is probable that it will be unable to collect all amounts due according to the contractual terms of the investments. Therefore, it is expected that the bonds would not be settled at a price less than the par value of the investment. Because the Company has the ability and intent to hold these investments until a recovery of fair value, which may be maturity, it does not consider these investments to be other-than-temporarily impaired at December 31, 2008.
Equity securities and mutual funds. The unrealized losses on equity securities and mutual funds are a result of specific conditions and circumstances that are unique to each company represented in the portfolio. When needed, management monitors its holdings for impairment by reviewing the financial condition of the issuer, company specific events, industry developments, and general economic conditions. In evaluating the severity and duration of impairment, management also reviews corporate financial reports, press releases and other publicly available information. Based upon this evaluation and the Company's ability and intent to hold its remaining equity securities and mutual fund investments for a reasonable period of time sufficient for a forecasted recovery of fair value, the Company does not consider these investments to be other-than-temporarily impaired at December 31, 2008.

The impairment write-downs on securities in 2008 related to its preferred stock holdings issued by FNMA and FHLMC.
The following table is a summary of the contractual maturities of investment securities available for sale at December 31, 2008. These amounts exclude mutual funds and equity securities, which have no contractual maturities. Mortgage-backed securities consist of FHLMC, FNMA, and GNMA certificates. Mortgage-backed securities and collateralized mortgage obligations are shown at their final contractual maturity date but are expected to have shorter average lives.

|  | Amortized | Fair |
| :--- | :---: | :---: |
| December 31, 2008 | Cost | Value |

(In Thousands)
U.S. Treasury and government-sponsored enterprise obligations:

Within 1 year

| $\$ 5,501$ |  | 5,568 |
| ---: | ---: | ---: |
| 4,999 |  | 5,129 |
| 10,563 |  |  |
|  |  | 11,029 |
|  |  | 21,063 |

Mortgage-backed securities:
$\begin{array}{lr}\text { Within } 1 \text { year } & 716 \\ 1 \text { to } 2 \text { years } & 2,084 \\ 2 \text { to } 3 \text { years } & 120 \\ 3 \text { to } 5 \text { years } & 9,658 \\ 5 \text { to } 10 \text { years } & 10,388 \\ \text { After } 10 \text { years } & \underline{158,401} \\ & \underline{181,367}\end{array}$
2 to 3 years
3 to 5 years

Collateralized mortgage obligations:
3 to 5 years
83
9,749
36,893

5 to 10 years
After 10 years

|  | 46,725 | 47,059 |
| :---: | :---: | :---: |
| Corporate obligations: |  |  |
| Within 1 year | 1,982 | 1,964 |
| 1 to 2 years | 4,451 | 3,719 |
|  | 6,433 | 5,683 |
|  | \$255,588 | \$261,674 |

## Table of Contents

## (3) FEDERAL HOME LOAN BANK STOCK

The Bank is a member of the Federal Home Loan Bank of Boston ("FHLBB"). As part of the Bank's borrowing arrangement with the FHLBB, the Bank is required to invest in FHLBB stock in an amount determined on the basis of the amount of the Bank's residential mortgage loans and its borrowings from the FHLBB. At December 31, 2008 and 2007, the Bank held $\$ 11.8$ million and $\$ 10.2$ million, respectively, of FHLBB stock. This stock, which is restricted, is redeemable at par and earns dividends declared at the discretion of the FHLBB which announced in February 2009, the suspension of dividends for the first quarter of 2009 and beyond. Such dividends amounted to $\$ 428,000$ and $\$ 662,000$ for the years ended December 31, 2008 and 2007, respectively. In December 2008, the FHLBB announced its moratorium on the repurchase of all excess stock.

## (4) LOANS

The components of the loan portfolio at December 31, follow:

|  | 2008 | 2007 |
| :---: | :---: | :---: |
| (In Thousands) |  |  |
| Residential real estate | \$109,276 | \$ 79,743 |
| Home equity | 23,972 | 23,046 |
| Consumer | 831 | 1,007 |
| Retail loans | 134,079 | 103,796 |
| Construction | 61,769 | 47,885 |
| Commercial real estate | 222,977 | 177,968 |
| Commercial business | 33,796 | 28,464 |
| Corporate loans | 318,542 | 254,317 |
| Total loans | 452,621 | 358,113 |
| Allowance for loan losses | $(5,885)$ | $(4,810)$ |
| Net loans | \$446,736 | \$353,303 |

The amounts above include net deferred loan origination fees and costs totaling \$204,000 and \$52,000 at December 31, 2008 and 2007, respectively.
Mortgage loans serviced by the Company for others amounted to $\$ 23.4$ million and $\$ 27.5$ million at December 31, 2008 and 2007, respectively.
In the ordinary course of business, the Bank makes loans to its Directors and Officers and their associates and affiliated companies ("related parties") at substantially the same terms and conditions as those prevailing at the time of origination for comparable transactions with other borrowers.

An analysis of total related party loans for the years ended December 31, follows:

|  | 2008 | 2007 |
| :--- | ---: | ---: |
| (In Thousands) | $\$ 2,112$ | $\$ 2,168$ |
| Balance at beginning of year | 1,145 | 638 |
| New loans granted | $(249)$ | - |
| Retirement/reduction of directors and officers | $\frac{(186)}{(694)}$ |  |
| Repayment of principal | $\$ 2,822$ | $\$ 2,112$ |
| Balance at end of year |  |  |

The activity in the allowance for loan losses for the years ended December 31, follows:

|  | 2008 | 2007 |
| :--- | :---: | :---: |
| (In Thousands) | $\$ 4,810$ | $\$ 4,309$ |
| Balance at beginning of year | $(214)$ | $(157)$ |
| Total charge-offs | $(210)$ | -13 |
| Total recoveries | $(144)$ |  |
| Net charge-offs | 1,285 | 645 |
| Provision for loan losses | $\$ 5,885$ | $\$ 4,810$ |
| Balance at end of year |  |  |

Non-accrual loans totaled \$2.6 million and \$1.5 million at December 31, 2008 and 2007, respectively.
http://www.sec.gov/Archives/edgar/data/1143848/000095013509002272...

## Table of Contents

Information related to impaired loans at or for the years ended December 31, follows:

|  | 2008 |  |
| :--- | ---: | ---: |
| (In Thousands) | 2007 |  |
| Total impaired loans | 3,121 | $\$ 1,523$ |
| Impaired loans with reserve | - | - |
| Impaired loan reserve | -121 | 1,523 |
| Impaired loans without reserve | 611 | 399 |
| Impaired loans average balance | 38 | 37 |
| Interest income in accordance with original loan terms | - | - |
| Interest income recognized |  |  |

## (5) PREMISES AND EQUIPMENT

The components of premises and equipment at December 31, follow:

|  | Estimated | 2008 | 2007 |
| :---: | :---: | :---: | :---: |
| (In Thousands) |  |  |  |
| Premises | 10-39 years | \$ 5,143 | \$ 4,164 |
| Equipment | $3-5$ years | 5,642 | 4,078 |
| Leasehold improvements | $3-10$ years | 1,047 | 1,047 |
| Less accumulated depreciation and amortization |  | $\begin{aligned} & 11,832 \\ & (6,304) \end{aligned}$ | $\begin{gathered} 9,289 \\ (5,699) \end{gathered}$ |
|  |  | \$ 5,528 | \$ 3,590 |

Depreciation and amortization of premises and equipment totaled $\$ 605,000$ and $\$ 606,000$, respectively, for the years ended December 31, 2008 and 2007.

In December 2008, the Company entered into a purchase and sales agreement for the purchase of land to relocate an existing branch which is subject to various state, local and regulatory approvals.
Rent expense for leased premises for the years ended December 31, 2008 and 2007 amounted to \$263,000 and \$213,000, respectively. The increase in rent expense in 2008 was due to the new branch that opened in January 2009 in Derry, New Hampshire. The Company enters into operating leases in which office space is rented to other businesses at the corporate headquarters. Rental income for the years ended December 31, 2008 and 2007 amounted to $\$ 231,000$ and $\$ 235,000$, respectively.

A summary of future minimum rental expense and income under non-cancelable operating leases at December 31, 2008 follows:

|  | Minimum <br> Rental <br> Expense | Minimum <br> Rental <br> Income |
| :---: | :---: | :---: |
| (In Thousands) |  |  |
| 2009 | \$ 245 | \$ 224 |
| 2010 | 123 | 149 |
| 2011 | 103 | 127 |
| 2012 | 103 | 19 |
| 2013 | 103 | - |
| Thereafter | 849 | - |
|  | \$ 1,526 | \$ 519 |

The leases contain options to extend for periods of one to twenty years. The cost of such rentals is not included above.

## Table of Contents

## (6) DEPOSITS

The following table shows the components of deposits at December 31, 2008 and 2007 and the range of interest rates paid as of December 31, 2008.
$\left.\begin{array}{lrrr} & \begin{array}{c}\text { Rates as of } \\ \text { December 31, } \\ 2008\end{array} & 2008\end{array}\right]$

Interest forfeitures resulting from early withdrawals from certificates of deposits are credited to interest expense and amounted to \$36,000 and \$42,000 for the years ended December 31, 2008 and 2007, respectively.

The amount and weighted average interest rate on certificates of deposit, including retirement accounts, by periods to maturity at December 31, 2008 are summarized as follows:

|  | $\begin{gathered} \text { Less } \\ \text { than } \\ \$ 100,000 \end{gathered}$ | Equal to and greater than $\$ 100,000$ | Total | Weighted <br> Average <br> Interest <br> Rate |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) |  |  |  |  |
| Three months or less | \$ 18,356 | \$ 19,916 | \$ 38,272 | 2.97\% |
| From three to six months | 25,158 | 13,402 | 38,560 | 3.17 |
| From six to twelve months | 23,475 | 13,732 | 37,207 | 3.35 |
| From one to two years | 32,768 | 46,592 | 79,360 | 4.05 |
| From two to three years | 6,307 | 24,008 | 30,315 | 3.64 |
| Three years and thereafter | 4,088 | 3,222 | 7,310 | 4.35 |
|  | \$110,152 | \$120,872 | \$231,024 | 3.57\% |

Brokered deposits totaled \$32.8 million and \$5.5 million at December 31, 2008 and 2007, respectively, at a rate of $4.43 \%$ and $5.23 \%$, respectively, and are included in certificates of deposit.

## (7) BORROWED FUNDS

The FHLBB permits member institutions to borrow funds for various purposes. The FHLBB requires member banks to maintain qualified collateral for its advances. Collateral is comprised of the Bank’s residential mortgage portfolio, certain commercial real estate loans, home equity lines and loans and the portion of the investment portfolio that meets FHLBB qualifying collateral requirements and has been designated as such (see note 2).

The components of long-term borrowed funds at December 31, follow:

|  |  |  |  | 2008 |
| :--- | :---: | ---: | ---: | ---: |

## Table of Contents

Long-term FHLBB advances outstanding at December 31, follow:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Maturity | Amount | Weighted Average Interest Rate | Amount | Weighted Average Interest Rate |
| (Dollars in Thousands) |  |  |  |  |
| 2008 | \$ - | -\% | \$ 25,000 | 4.77\% |
| 2009 | 10,000 | 5.14 | 10,000 | 5.14 |
| 2010 | 44,000 | 5.04 | 38,000 | 5.36 |
| 2011 | 33,000 | 3.27 | 10,000 | 4.93 |
| 2012 | 15,000 | 5.18 | 15,000 | 4.72 |
| 2013 | 8,000 | 3.28 | - | - |
| Thereafter | 109,228 | 4.12 | 104,378 | 4.17 |
|  | \$219,228 | 4.27\% | \$202,378 | 4.59\% |

The FHLBB has the right to call or prepay certain obligations with or without call or prepayment penalties. This right may cause actual maturities to differ from the contractual maturities summarized above. As of December 31, 2008, the Company had callable advances totaling $\$ 165.0$ million and amortizing advances totaling $\$ 3.2$ million. There were no adjustable rate advances in 2008, while in 2007 adjustable rate advances totaled $\$ 12.0$ million.

At December 31, 2008, the Company had wholesale repurchase agreements totaling $\$ 25.0$ million at $4.83 \%$ and $\$ 15.0$ million at $3.58 \%$ which mature in 2012 and 2013, respectively, and which have a weighted average rate of $4.36 \%$. In December 31, 2007, the Company had wholesale repurchase agreements of $\$ 25$ million at $4.83 \%$ which mature in 2012. These agreements are treated as secured, long-term borrowings while the obligations to repurchase securities sold are reflected as liabilities and the securities collateralized by the agreements remain as assets. Generally, the outstanding collateral consists of obligations of the Treasury and government-sponsored enterprise obligations and is held by third-party custodians (see note 2 ).
The components of short-term borrowed funds at December 31, follow:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Weighted Average Interest Rate | Amount | Weighted Average Interest Rate |
| (Dollars in Thousands) |  |  |  |  |
| FHLBB Ideal Way advances | \$ - | -\% | \$ 800 | 4.20\% |
| FHLBB short-term borrowings | 11,000 | 2.08 | - | - |
| Customer repurchase agreements | 6,262 | 0.50 | 7,173 | 2.75 |
|  | \$17,262 | 1.51\% | \$ 7,973 | 4.36\% |

Information relating to short-term borrowed funds for the years ended December 31, follows:

|  | 2008 |  |  | 2007 |
| :--- | :---: | :---: | :---: | :---: | :---: |

At December 31, 2008 and 2007, the Bank had certain investment securities with a fair value of $\$ 240.6$ million and $\$ 218.2$ million, respectively, pledged as collateral against total borrowings (see note 2 ).

## Table of Contents

In addition, Federal Home Loan Bank advances are also collateralized by a blanket lien on the Bank’s 1-4 family residential loans, equity loans and lines and certain significant commercial real estate loans. The Bank's total borrowing capacity at FHLBB at December 31, 2008 and 2007 was $\$ 299.3$ million and $\$ 247.6$ million based on the total available collateral, respectively, of which $\$ 230.2$ million and $\$ 203.2$ million was outstanding at December 31, 2008 and 2007, respectively, leaving additional capacity of $\$ 69.1$ million and $\$ 44.4$ million at December 31, 2008 and 2007, respectively.

## (8) INCOME TAXES

An analysis of income tax expense for the years ended December 31, follows:

|  | 2008 | 2007 |
| :---: | :---: | :---: |
| (In Thousands) |  |  |
| Current expense: |  |  |
| Federal | \$ 1,798 | \$ 1,658 |
| State | 492 | 417 |
| Total current expense | 2,290 | 2,075 |
| Deferred expense (benefit): |  |  |
| Federal | $(3,358)$ | 17 |
| State | $(1,159)$ | 4 |
| Change in state rates | 177 | - |
| Change in valuation reserve | 498 | (5) |
| Total deferred expense (benefit) | $(3,842)$ | 16 |
| Total income tax expense (benefit) | \$ 1,552 ) | \$ 2,091 |

A reconciliation of the difference between the expected federal income tax expense (benefit) computed by applying the federal statutory rate of $34 \%$ to the amount of actual income tax expense for the years ended December 31, follows:

|  | 2008 | 2007 |
| :---: | :---: | :---: |
| (In Thousands) |  |  |
| Expected federal income tax expense (benefit) | \$ 1,454 ) | \$ 1,975 |
| Items affecting expected tax: |  |  |
| State income tax, net of federal benefit | (440) | 278 |
| Dividends received deduction | (134) | - |
| Tax exempt income | (49) | (44) |
| Officer's life insurance | (150) | (68) |
| Change in state rates | 177 | - |
| Change in valuation reserve | 498 | (5) |
| Other | - | (45) |
| Total income tax expense (benefit) | \$ $(1,552)$ | \$ 2,091 |

The tax effects of temporary differences (the difference between financial statement carrying amounts of existing assets and liabilities and their respective tax basis that give rise to deferred tax assets and liabilities) for the years ended December 31, follow:

|  | 2008 | 2007 |
| :---: | :---: | :---: |
| (In Thousands) |  |  |
| Deferred tax assets: |  |  |
| Allowance for loan losses | \$ 2,370 | \$ 1,969 |
| Impairment write-downs on securities | 4,036 | - |
| Pension costs and other post-retirement benefits | 103 | 106 |
| Deferred compensation | 502 | 533 |
| Depreciation | 396 | 406 |
| Other | 19 | 12 |
| Gross deferred tax asset | 7,426 | 3,026 |
| Valuation reserve | (498) | - |
| Deferred tax asset | 6,928 | 3,026 |
| Deferred tax liabilities: |  |  |
| Unrealized gain on investment securities available for sale | $(2,193)$ | (313) |
| Other | (288) | (228) |
| Gross deferred tax liability | $(2,481)$ | (541) |

At December 31, 2008, the Bank would need to generate approximately $\$ 12.4$ million of future net taxable income to realize the net deferred income tax asset. Management believes that it is more likely than not that the net deferred income tax asset at December 31,

## Table of Contents

2008 will be realized based upon recent operating results. It should be noted, however, that factors beyond management's control, such as the general state of the economy and changes in interest rates, can affect future levels of taxable income and that no assurance can be given that sufficient taxable income will be generated to fully absorb gross deductible temporary differences. The increase in the valuation reserve for the year ended December 31, 2008, is due to management's assessment of the realizability of state tax benefits relating to the impairment write-downs on securities. Management believes that it is more likely than not that a portion of the state tax benefit will not be realized. The change in the valuation reserve for the year ended December 31, 2007 relates to the expiration of the capital loss carryover.

Tax periods ended October 31, 2005 and December 31, 2005, 2006, 2007 and 2008 remain subject to examination by federal and state taxing authorities.

The unrecaptured base year tax reserves as of October 31, 1998 will not be subject to recapture as long as the institution continues to carry on the business of banking. In addition, the balance of the pre-1988 bad debt tax reserves continue to be subject to a provision of the current law that requires recapture in the case of certain excess distributions to stockholders. The tax effect of pre-1988 bad debt tax reserves subject to recapture in the case of certain excess distributions is approximately $\$ 1.0$ million.

## (9) STOCKHOLDERS' EQUITY

The Company and the Bank are regulated by federal and state regulatory agencies. Failure by the Company or the Bank to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by federal or state regulators that, if undertaken, could have a direct material effect on the Company’s Consolidated Financial Statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios of Total and Tier 1 capital to risk-weighted assets and of Tier 1 capital to average assets (Leverage ratio). There are two categories of capital under the guidelines. Tier 1 capital as it applies to the Company and the Bank, includes stockholders' equity exclusive of the net unrealized gains/losses on investment securities available for sale. Tier 2 capital includes the allowance for loan losses, subject to guideline limitations.

At December 31, 2008 and 2007, the Company and the Bank exceeded each of the minimum capital requirements and the Bank also met the definition of "well capitalized" as defined by the FRB and the FDIC under the regulatory framework for prompt corrective action. To be categorized as "well capitalized" the Company or the Bank must maintain Tier 1, Total, and Leverage ratios as set forth in the table below. There are no conditions or events that management believes have changed the Company's or the Bank's classification as "well capitalized."

The Company's and the Bank's minimum required and actual capital ratios at December 31, 2008 and 2007, follow:

| (Dollars in thousands) | Actual |  | Adequately Capitalized |  | Well Capitalized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| At December 31, 2008 |  |  |  |  |  |  |
| LSB Corporation |  |  |  |  |  |  |
| Total risk-based capital | \$74,372 | 14.45\% | \$ 41,183 | 8.0\% | \$51,479 | 10.0\% |
| Tier 1 risk-based capital | 68,487 | 13.30 | 20,592 | 4.0 | 30,887 | 6.0 |
| Tier 1 leverage capital | 68,487 | 9.22 | 29,721 | 4.0 | 37,152 | 5.0 |
| River Bank |  |  |  |  |  |  |
| Total risk-based capital | \$66,774 | 12.97\% | \$ 41,183 | 8.0\% | \$51,479 | 10.0\% |
| Tier 1 risk-based capital | 60,889 | 11.83 | 20,592 | 4.0 | 30,887 | 6.0 |
| Tier 1 leverage capital | 60,889 | 8.18 | 29,777 | 4.0 | 37,222 | 5.0 |
| At December 31, 2007 |  |  |  |  |  |  |
| LSB Corporation |  |  |  |  |  |  |
| Total risk-based capital | \$64,686 | 14.53\% | \$ 35,623 | 8.0\% | \$44,529 | 10.0\% |
| Tier 1 risk-based capital | 59,876 | 13.45 | 17,812 | 4.0 | 26,717 | 6.0 |
| Tier 1 leverage capital | 59,876 | 9.72 | 24,635 | 4.0 | 30,794 | 5.0 |
| River Bank |  |  |  |  |  |  |
| Total risk-based capital | \$63,321 | 14.22\% | \$ 35,623 | 8.0\% | \$44,529 | 10.0\% |
| Tier 1 risk-based capital | 58,511 | 13.14 | 17,812 | 4.0 | 26,717 | 6.0 |
| Tier 1 leverage capital | 58,511 | 9.49 | 24,654 | 4.0 | 30,817 | 5.0 |

## Senior Cumulative Perpetual Preferred Stock, Series B

On December 12, 2008, the Company issued and sold (i) 15,000 shares of Senior Cumulative Perpetual Preferred Stock, Series B, ("Senior Preferred"), with a liquidation preference of $\$ 1,000$ per share and (ii) ten-year warrants to purchase up to 209,497 shares of

## Table of Contents

the Company's common stock at an exercise price of $\$ 10.74$ per share, to the Treasury as part of the CPP, for an aggregate purchase price of $\$ 15,000,000$.

The Company accounted for this transaction in accordance with Accounting Principles Board Opinion No. 14, "Accounting for Convertible Debt and Debt Issued with Stock Purchase Warrants" ("APB 14"). APB 14 requires the proceeds from the issuance to be allocated between the Senior Preferred and the warrants based on relative fair value. Accordingly, the fair value of the warrants, in the amount of $\$ 549,000$, was recorded as an increase to Additional Paid-In Capital. A discount in the amount of $\$ 549,000$ was recorded on the Senior Preferred and is being accreted over an estimated period of five years using the effective interest method. The accretion of the discount on the Senior Preferred is treated as a deemed dividend and is a reduction to net income available to common shareholders for purposes of calculating earnings per common share. The accretion of the discount in 2008 had no impact on earnings per share.

The fair value of the warrants was calculated based on the Black Scholes valuation model. Significant inputs to the model are as follows:

| Expected dividends | $5.6 \%$ |
| :--- | ---: |
| Expected term | 10 years |
| Expected volatility | $53.0 \%$ |
| Risk-free interest rate | $2.6 \%$ |

## Senior Preferred Terms

The Senior Preferred has no maturity date and is ranked senior to the common stock with respect to the payment of dividends, distributions and amounts payable upon liquidation, dissolution and winding up of the Company. Cumulative dividends on the Senior Preferred accrue at an annual rate of $5 \%$ per year for the first five years and at an annual rate of $9 \%$ thereafter. Dividends are payable quarterly in arrears on February 15, May 15, August 15 and November 15 of each year. Under the terms of the Company's agreement with the Treasury, after December 12, 2011, the Company may redeem the Senior Preferred in whole or in part at any time at $100 \%$ of its issue price, or $\$ 1,000$ per share. Prior to this date, the Company may redeem the Senior Preferred only if (i) the Company has raised aggregate proceeds in one or more Qualified Equity Offerings in excess of $\$ 15,000,000$ and (ii) the aggregate redemption price does not exceed the aggregate net proceeds from such Qualified Equity Offerings. Any redemption is subject to the approval of the Federal Reserve. A "Qualified Equity Offering" is defined as a sale and issuance for cash by the Company, to persons other than the Company or any Company subsidiary after the closing, of shares of perpetual Preferred Stock, Common Stock or any combination of such stock, that, in each case, qualify as and may be included in Tier 1 capital of the Company under the risk-based capital guidelines of the Federal Reserve.

The ARRA provides, however, that, subject to consultation with the Federal Reserve, the Treasury must permit the Company to redeem the Senior Preferred without regard to any waiting period or to whether the Company has replaced such funds from any other source. According to regulations published by the Treasury, if the Company wishes to redeem any part of its CPP funding, the Company must redeem a minimum of $25 \%$ of the issue price of the Senior Preferred.
The Senior Preferred is non-voting. However, if dividends on the Senior Preferred are not paid in full for six dividend periods, whether or not consecutive, the Senior Preferred holders will have the right to elect two directors. The right to elect directors will end when full dividends have been paid for four consecutive periods.

## Warrant Terms

The warrants are exercisable immediately. The Treasury may only transfer or exercise an aggregate of one-half of the shares under the warrants prior to the earlier of (i) December 12, 2009 or (ii) the date on which the Senior Preferred has been redeemed in whole or the Treasury has transferred all of its Senior Preferred to third parties. In the event the Company completes one or more Qualified Equity Offerings on or prior to December 31, 2009, that result in the Company receiving aggregate proceeds of not less than $\$ 15,000,000$, the number of shares of common stock underlying the portion of the warrants then held by the Treasury will be reduced by one-half of the shares of common stock originally covered by the warrants.

## Dividend and Repurchase Restrictions

Prior to December 12, 2011, unless the Company has redeemed the Senior Preferred or the Treasury has transferred the Senior Preferred to a third party, the consent of the Treasury will be required for the Company to (i) declare or pay any dividend or make any distribution on common stock (other than the regular quarterly cash dividend or not more than $\$ 0.15$ per share) or (ii) redeem, purchase or acquire any shares of the Company's common stock, other than in connection with benefit plans consistent with past practice and certain other circumstances specified in the CPP.

## Stock Repurchase Plan

In 2007, the Company announced a common stock repurchase program to repurchase up to 230,000 shares. During 2008 and 2007, 64,620 and 90,356 shares were repurchased under this program, respectively. As a result of the other-than-temporary impairment charges recorded during 2008, the Company suspended its stock repurchase program and is not permitted to reinstate the repurchase program without the Treasury's consent prior to December 12, 2011, unless the Company has redeemed the Senior Preferred or the Treasury has transferred the Senior Preferred to a third party.

## Table of Contents

## Restrictions on Dividends, Loans and Advances

The Company functions only as a holding company for River Bank, a wholly-owned subsidiary of the Company. The Company engages in no business activities directly and is entirely dependent on the receipt of dividends from the Bank to meet the Company's separate expenses, repay any indebtedness and pay dividends. Federal and state banking regulations place certain restrictions on dividends paid and loans or advances made by the Bank to the Company. Without regulatory approval, the total amount of dividends declared in any calendar year cannot exceed the Bank's net income for the current year, plus the Bank's net income retained for the two previous years. As such, the Bank is required to seek regulatory approval for the payment of dividends to the Company as of December 31, 2008. In addition, loans or advances by the Bank to the Company are limited to 10 percent of the Bank's capital stock and surplus on a secured basis. At December 31, 2008, funds available for loans or advances by the Bank to the Company amounted to $\$ 6.4$ million.

The Company and the Bank may not declare or pay dividends if the effect thereof would cause stockholders’ equity to be reduced below applicable minimum regulatory capital requirements.

## Stockholders' Rights Plan

In 1996, the Board of Directors adopted a stockholder rights plan declaring a dividend of one preferred stock purchase right for each share of outstanding common stock. The rights will remain attached to the common stock and are not exercisable except under limited circumstances relating to (i) acquisition of beneficial ownership of more than $10 \%$ of the outstanding shares of common stock, or (ii) a tender offer or exchange offer that would result in a person or group beneficially owning more than $10 \%$ of the outstanding shares of common stock. The rights are not exercisable until those aforementioned circumstances occur. The rights under the plan as adopted in 1996 would have expired in 2006. In November 2005, however, the Board of Directors approved a renewed rights plan to become effective upon the expiration of the plan in 2006. The terms of the renewed rights plan are substantially similar to those of the previous plan. The renewed rights plan expires in 2016. Until a right is exercised, the holder has no rights to vote or to receive dividends. The rights are not taxable to stockholders until exercisable.

## (10) EMPLOYEE BENEFITS

## Pension Plan

Effective December 31, 2006, the Company terminated the Savings Bank Employees’ Retirement Association Pension Plan (the "Plan"). The Plan was a multiple-employer, non-contributory, defined benefit plan. In connection with the termination of the Plan, the Company froze future pension benefits effective December 31, 2006. As a result of that cessation of future pension benefits, the Company recognized a pre-tax curtailment gain of $\$ 602,000$ due to the reversal of the accrued pension liability recorded on the financial statements in the fourth quarter of 2006.

During the year ended December 31, 2007, the Company distributed the Plan assets and recorded settlement gains in proportion to the distributions and recorded pre-tax settlement gains of $\$ 762,000$ in conjunction with the distribution of $\$ 6.4$ million in Plan assets.

## 401(k) Savings Plan

The Company provides an employee savings plan (the "Savings Plan") through the Savings Banks Employees' Retirement Association. The Savings Plan qualifies as a deferred salary arrangement under Section 401(k) of the Internal Revenue Code. Under the Savings Plan, employees may defer a portion of their pretax earnings, up to the Internal Revenue Service annual contribution limit. Employees are eligible to participate in the Savings Plan immediately upon employment with the Company provided they have attained 21 years of age. Company employees become eligible for matching contributions after completing one year of service with 1,000 hours or more. On an annual basis, the Company determines whether or not to contribute to the Savings Plan. Effective January 1,2007 , the Company adopted safe harbor contributions of $3 \%$ of total compensation on all employees, regardless of their participation in the voluntary savings plan. The Company recognized expenses of $\$ 186,000$ and $\$ 182,000$ on behalf of the employees who were in the Savings Plan for the years ended December 31, 2008 and 2007, respectively.

## Post-Retirement Plan Other Than Pensions

Prior to curtailing the pension plan in 2006, the Company sponsored a defined benefit post-retirement plan that offered limited post-retirement medical benefits to certain full-time employees who retired before age 65 and life insurance benefits to full-time employees who retired after age 62 and after completing 10 years of service. The plan is non-contributory and unfunded.

The amounts of accrued post-retirement benefit cost reported on the Company's consolidated balance sheets were $\$ 258,000$ as of December 31, 2008 and 2007, respectively. There were no post-retirement expenses for the year ended December 31, 2008 and totaled $\$ 16,000$ for the year ended December 31, 2007.

## Employee Stock Ownership Plan

Effective January 1, 2007, the Company established an Employee Stock Ownership Plan (the "ESOP") that covers all employees who meet specified age and length of service requirements. The Company makes voluntary contributions to the ESOP which will in turn, use the cash contributions to purchase Company stock on the open market. The Company's contributions are discretionary and are
included in the salary and employee benefits expense and totaled $\$ 162,000$ and $\$ 150,000$ for the years ended December 31, 2008 and 2007, respectively. The ESOP purchased 9,000 shares of Company stock at an average cost of $\$ 13.69$ per share in 2008 and 8,600 shares at an average cost of $\$ 16.35$ per share in 2007.

## Incentive Compensation Plan

The Incentive Compensation Plan provides for the payment of bonuses to officers under certain circumstances based upon the Company's pre-tax earnings adjusted for gains or losses from sales of assets, targeted returns on assets and the individual's achievement of established goals and objectives as well as increases in total loans and core deposits. Amounts are allocated to participants as determined by the Company's Compensation Committee taking into account the recommendation of the President and subject to approval by its Board of Directors. During the years ended December 31, 2008 and 2007, respectively, payments of $\$ 234,000$ and $\$ 333,000$, respectively, were made to all employees under this Plan.

Section 111(b) of EESA, as amended by the ARRA, will require the Treasury to adopt compensation and governance standards that, among other things, would prohibit the Company from "paying or accruing any bonus, retention award, or incentive compensation" to the Company's most highly-compensated employee (currently Gerald T. Mulligan). The ARRA amendments to Section 111(b) expressly except from the bonus limitation, however, a "long-term" restricted stock award, provided that such restricted stock does not fully vest while the Treasury holds any of the Senior Preferred, has a value not greater than one-third of the total amount of annual compensation of the Company's "most highly-compensated employee," and is subject to such other terms and conditions as the Treasury may determine is in the public interest.

## Employment Termination or Change-in-Control Agreements

The Company has entered into special termination agreements with its President and Chief Executive Officer and certain other executives. The agreements provide generally that if there is a change-in-control of the Company and if, within two years after such event, the officer's employment is terminated for any reason (other than death, disability or cause, as defined in the agreements), then the officer would be entitled to receive a lump-sum severance payment in an amount equal to approximately three times his or her average annual compensation over the five previous years of his or her employment with the Company (or such shorter period in which the officer was employed) and the continuation of his of her life, medical and disability benefits at the same level of coverage and at the same out-of-pocket cost to the officer, immediately prior to the change-in-control, or at the officer's election, the earlier commencement of the proposed business combination (as defined in the agreement) that results in such change-in-control.

As a result of the Company's participation in the CPP of the Treasury, when combined with the ARRA of 2009, enacted on February 17, 2009, prohibits the Company from making any severance payment to the Named Executive Officers, any other senior executive officer and certain other officers of the Company, including severance payments made under existing change-in-control agreements so long as the Senior Preferred Stock is outstanding.

## Supplemental Executive Retirement Plan

The Company has two supplemental executive retirement plans with a former president and chief executive officer. These plans require that the Company begin payments to the former president commencing January 1, 2007 and was derived from the three years of gross compensation prior to his retirement. These plans are unfunded. As of December 31, 2008 and 2007, the accrued liability recorded on the consolidated balance sheet was $\$ 1.2$ million and $\$ 1.3$ million, respectively. Expenses associated with the plans totaled $\$ 76,000$ for both of the years ended December 31, 2008 and 2007, respectively.

## Limitation on Compensation Deduction for Senior Executive Officers

Section 111(b) of EESA, as amended by ARRA, provides that, so long as the Senior Preferred remains outstanding, the Company may not deduct any compensation to a "senior executive officer" that exceeds $\$ 500,000$, regardless of whether it qualifies as performance-based compensation.

## (11) STOCK COMPENSATION AWARDS

The Board grants options on its common stock to Directors and Officers to purchase unissued common stock of the Company at a price equal to the fair market value of the Company's common stock on the date of grant. The Company issues shares for option exercises and restricted stock issuances from its pool of authorized but unissued shares. The following table presents the amount of cumulatively granted options and restricted stock awards, net of cancellations, through December 31, 2008 :

|  | Authorized | Cumulative <br> Awards | Cumulative Option <br> Awards, Net of <br> Stock Awards |
| :--- | :---: | :---: | :---: |
| Expiration |  |  |  |

400,000 $\quad$| 23,500 | 68,575 |
| ---: | :--- |
| $1,570,000$ | 23,500 |
| 926,675 |  |

At December 31, 2008, there were 307,925 shares available for issuance under the Company's 2006 Stock Option and Incentive Plan and none remaining for issuance under any other Plan.

## Table of Contents

All options granted prior to December 31, 2005 vested over three years from the date of grant and have ten-year contractual terms and expire between 2009 and 2015. The vesting schedule for all options granted provides for $50 \%$ of options granted to vest after the first year and an additional $25 \%$ to vest each year thereafter.

All incentive stock options granted after January 1, 2006 vest over two years from the date of grant, have seven-year contractual terms and expire between 2013 and 2014. The vesting schedule for these grants typically provides for $50 \%$ of the options granted to vest immediately and an additional $25 \%$ to vest each year thereafter. Options are fully vested two years after the grant date with the exception of the non-qualifying stock option grants made to the Directors during 2007 and 2008, which vested immediately at the time of the grant.

The 9,500 stock awards granted during 2008 represent shares of stock granted with a transfer restriction of one year. These stock awards were fully vested upon grant. There were no stock awards granted in 2007.

The total compensation expense related to all equity awards recognized in earnings by the Company in the years ended December 31, 2008 and 2007 was $\$ 156,000$ and $\$ 121,000$ and the related tax benefit was $\$ 4,000$ and $\$ 22,000$, respectively. The expense for the year ended December 31, 2008, represented expense related to stock options of $\$ 80,000$ and expense related to restricted stock of $\$ 76,000$. The expense for the year ended December 31, 2007, represented expense related to stock options of $\$ 121,000$. There was no expense for the year ended December 31, 2007 related to restricted stock awards.

A summary of option activity as of December 31, 2008 and 2007 and changes during the years then ended follow:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Options | Weighted <br> Average <br> Exercise <br> Price | Number of Options | Weighted <br> Average <br> Exercise <br> Price |
| Outstanding at beginning of year | 251,600 | \$ 14.51 | 244,900 | \$ 14.07 |
| Granted | 9,000 | 8.00 | 38,500 | 16.39 |
| Exercised | $(9,500)$ | 12.39 | $(13,300)$ | 8.76 |
| Forfeited | $(3,000)$ | 16.77 | $(8,500)$ | 16.69 |
| Expired | - | - | $(10,000)$ | 16.77 |
| Outstanding at end of year | 248,100 | 14.33 | 251,600 | 14.51 |
| Options exercisable end of year | 240,725 | 14.27 | 225,850 | 14.29 |
| Weighted average fair value of options granted during the year |  | \$ 2.01 |  | \$ 3.50 |

The intrinsic value is based on the average of the high price and low price at which the Company's common stock traded on December 31, 2008 of $\$ 7.38$ as compared to the weighted average exercise price for all outstanding stock options, as well as all exercisable stock options on that date. At December 31, 2008, the aggregate intrinsic value for both outstanding options and exercisable options was zero.

For the years ended December 31, 2008 and 2007, the total intrinsic value of options exercised was $\$ 46,000$ and $\$ 112,000$, respectively. At December 31, 2008, the total compensation cost not yet recognized related to non-vested options was $\$ 26,000$ and the weighted average period over which it is expected to be recognized was one year. The weighted average remaining life of outstanding options and exercisable options at December 31, 2008 was 3.8 years and 3.7 years, respectively.
The fair value of each option grant is estimated on the grant date using the Black-Scholes option-pricing model with the following weighted average assumptions:

|  | 2008 | 2007 |
| :--- | :---: | :---: |
| Expected volatility | $53.00 \%$ | $25.00 \%$ |
| Risk-free interest rate | $2.03 \%$ | $3.88 \%$ |
| Expected dividend yield | $7.50 \%$ | $3.42 \%$ |
| Expected life in years | 7 years | 7 years |

The expected volatility is based on historical volatility. The risk-free interest rates for periods within the contractual life of the awards are based on the U.S. Treasury yield curve in effect at the time of the grant. The expected life is based on historical exercise experience. The dividend yield assumption is based on the Company's history and expectation of dividend payouts.

## Table of Contents

## (12) CONTINGENCIES

The Bank and the Company are, from time to time, involved as either a plaintiff or defendant in various legal actions incident to its business. Other than discussed above, none of these actions are believed to be material, either individually or collectively, to the results of operations and financial condition of the Company.

## (13) FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Company is a party to financial instruments with off-balance sheet risk. These instruments, in the form of commitments to extend credit and financial and standby letters of credit, are offered in the normal course of business to meet the financing needs of customers. The Company is exposed to varying degrees of credit and interest rate risk in excess of amounts recognized in the consolidated financial statements as a result of such transactions. Commitments to extend credit are agreements to lend to a customer as long as there is compliance with conditions established in the agreement. These extensions of credit are based upon traditional underwriting standards and generally have a fixed expiration date of less than five years. Included in the unused commitments are commitments to purchase residential, fixed rate loans subject to the same underwriting standards as any other residential origination.

Letters of credit are documents issued by the Company on behalf of its customers in favor of third parties, who can present requests for drafts from the Company within specified terms and conditions. Letters of credit are secured by cash deposits. Standby letters of credit are conditional commitments issued by the Company to guarantee payment to a third party. Outstanding letters of credit generally expire within one year. The credit risk involved with these instruments is similar to the risk of extending loans and, accordingly, the underwriting standards are also similar. It is expected that most letters of credit will not require cash disbursements.

The components of financial instruments with off-balance sheet risk at December 31, follow:

| 2008 | Fixed <br> Rate | Variable <br> Rate | Total |
| :---: | :---: | :---: | :---: |
| (In Thousands) |  |  |  |
| Financial instruments with contract amounts represent credit risk: |  |  |  |
| Unused commitments to extend credit: |  |  |  |
| Residential mortgages | \$ 8,324 | \$ 160 | \$ 8,484 |
| Home equity lines of credit | 1,034 | 11,905 | 12,939 |
| Personal lines of credit | 295 | - | 295 |
| Commercial real estate mortgage | 13 | 22,364 | 22,377 |
| Construction | - | 28,497 | 28,497 |
| Commercial loans | 103 | 28,817 | 28,920 |
| Total unused commitments | \$ 9,769 | \$91,743 | \$101,512 |
| $\underline{\text { Letters of credit and standby letters of credit }}$ | \$ - | \$ 1,610 | \$ 1,610 |
|  | Fixed | Variable |  |
| 2007 | Rate | Rate | Total |

(In Thousands)
Financial instruments with contract amounts represent credit risk:
Unused commitments to extend credit:
Residential mortgages
Home equity lines of credit

| \$ 1,540 | \$ 1,620 | \$ 3,160 |
| :---: | :---: | :---: |
| 1,372 | 12,855 | 14,227 |
| 142 | - | 142 |
| 283 | 29,846 | 30,129 |
| - | 36,128 | 36,128 |
| 156 | 26,460 | 26,616 |
| \$ 3,493 | \$106,909 | \$110,402 |
| \$ - | \$ 1,770 | \$ 1,770 |

## (14) FAIR VALUE OF ASSETS AND LIABILITIES

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with FASB Statement No. 157, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement
of the instrument.
In accordance with SFAS 157, the Company groups its financial assets and financial liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

Level 1 - Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities that are traded in an active exchange market. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

## Table of Contents

Level 2 - Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category generally includes certain private equity investments, certain impaired loans, and other real estate owned.

Assets measured at fair value on a recurring and non-recurring basis at December 31, 2008 are summarized below. There are no liabilities measured at fair value. There are no assets measured at fair value on a non-recurring basis.

|  |  |  | Level 1 | Level 2 |
| :--- | :--- | :--- | :--- | :--- |

The table below presents the changes in Level 3 assets measured at fair value on a recurring basis:

|  | Year ended December 31, 2008 <br> Investments |
| :--- | :---: |
| (In thousands) | $\$$ |
| Balance as of January 1, 2008 <br> $\quad$ Total realized/unrealized gains (losses) included in net income <br> Balance as of December 31, 2008 <br> $\quad$ Change in unrealized gains/(losses) relating to instruments still held at the reporting date | $\$$ |
|  |  |

The investments carried under Level 3 assumptions are carried at par value since all redemptions have been made at par value and represent non-marketable securities.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value.
The fair values for cash and short-term investments approximate their carrying amounts because of the short maturity of these instruments. The fair values for investment securities available for sale are based on quoted bid prices received from securities dealers or third-party pricing services. The fair value of stock in the Federal Home Loan Bank of Boston equals its carrying amount as reported in the balance sheet because this stock is redeemable only at par by the FHLBB. The securities measured at fair value in Level 1 are based on quoted market prices in an active exchange market. These securities include marketable equity securities and U.S. Treasury obligations. Securities measured at fair value in Level 2 are based on pricing models that consider standard input factors such as observable market data, benchmark yields, interest rate volatilities, broker/dealer quotes, credit spreads and net issue data. These securities include government-sponsored enterprise obligations, mortgage-backed securities, collateralized mortgage obligations and corporate obligations. Securities measured at fair value in Level 3 include non-marketable equity securities that are carried at par value based on the redemptive provisions of the issuers. Loans are estimated by discounting contractual cash flows adjusted for prepayment estimates and using discount rates approximately equal to current market rates on loans with similar characteristics and maturities. The incremental credit risk for non-performing loans has been considered in the determination of the fair value of the loans. The fair values of demand deposit accounts, NOW accounts, savings accounts and money market accounts are equal to their respective carrying amounts since they are equal to the amounts payable on demand at the reporting date. Certificates of deposit, Federal Home Loan Bank advances, and wholesale repurchase agreements are based on the discounted value of contractual cash flows. The discount rates used are representative of approximate market rates currently offered on instruments with similar remaining maturities. The fair values of short-term borrowed funds, accrued interest receivable, mortgagors’ escrow accounts and accrued interest payable approximate their carrying amounts because of the short-term nature of these financial instruments. The majority of the Company's commitments for unused lines and outstanding standby letters of credit and unadvanced portions of loans are at floating rates and, therefore, there is no fair value adjustment.

## Table of Contents

The estimated fair values of the Bank's financial instruments at December 31, follow:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value | Fair Value | Carrying Value | Fair Value |
| (In Thousands) |  |  |  |  |
| Financial assets: |  |  |  |  |
| Cash and due from banks | \$ 6,859 | \$ 6,859 | \$ 7,494 | \$ 7,494 |
| Short-term investments | 6,469 | 6,469 | 56 | 56 |
| Investment securities available for sale | 264,561 | 264,561 | 230,596 | 230,596 |
| Federal Home Loan Bank stock | 11,825 | 11,825 | 10,185 | 10,185 |
| Accrued interest receivable | 2,720 | 2,720 | 2,453 | 2,453 |
| Loans, net | 446,736 | 446,609 | 353,303 | 352,493 |
| Financial liabilities: |  |  |  |  |
| Deposits | 408,663 | 414,082 | 322,083 | 322,920 |
| Borrowed funds | 276,490 | 297,385 | 235,351 | 243,141 |
| Mortgagors' escrow accounts | 619 | 619 | 647 | 647 |
| Accrued interest payable | 1,106 | 1,106 | 1,013 | 1,013 |

## (16) CONDENSED PARENT COMPANY FINANCIAL STATEMENTS.

The condensed financial statements for LSB Corporation, referred to as the "Parent Company" for purposes of this Note only at and for the year ended December 31, follow:

| Balance Sheets | 2008 | 2007 |
| :---: | :---: | :---: |
| (In Thousands) |  |  |
| Assets: |  |  |
| Cash deposits in subsidiaries | \$ 7,749 | \$ 1,320 |
| Investment in subsidiary, at equity | 64,172 | 58,642 |
| Other assets | 423 | 458 |
| Total assets | $\underline{\underline{\$ 72,344}}$ | $\underline{\underline{\$ 60,420}}$ |
| Liabilities and Stockholders' Equity: |  |  |
| Liabilities: |  |  |
| Accrued income taxes | \$ 24 | \$ 24 |
| Accrued expenses | 178 | 98 |
| Total liabilities | 202 | 122 |
| Total stockholders' equity | 72,142 | 60,298 |
| Total liabilities and stockholders' equity | \$72,344 | \$60,420 |
| Statements of Operations | 2008 | 2007 |
| (In Thousands) |  |  |
| Dividends from bank subsidiary | \$ 2,800 | \$ 3,200 |
| Interest income | 31 | 64 |
| Total operating income | 2,831 | 3,264 |
| Non-interest expenses | 228 | 241 |
| Income before income taxes and undistributed earnings | 2,603 | 3,023 |
| Income tax benefit | (56) | (61) |
| Income before undistributed earnings of subsidiary | 2,659 | 3,084 |
| Equity in undistributed earnings (loss) of subsidiary | $(5,382)$ | 634 |
| Net income (loss) | \$(2,723) | \$ 3,718 |

## Table of Contents

The Parent Company's statements of changes in stockholders' equity are identical to the consolidated statements of changes in stockholders' equity and therefore are not presented here.

| Statements of Cash Flows | 2008 | 2007 |
| :---: | :---: | :---: |
| (In Thousands) |  |  |
| Cash flows from operating activities: |  |  |
| Net income (loss) | \$ $(2,723)$ | \$ 3,718 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Net distributed (earnings) loss of subsidiaries | 5,382 | (634) |
| Decrease in other assets | 36 | 55 |
| Increase in liabilities | 80 | 49 |
| Stock-based compensation | 156 | 121 |
| Net cash provided by operating activities | 2,931 | 3,309 |
| Cash flows from investing activities: |  |  |
| Investment in subsidiary | $(8,000)$ | - |
| Net cash used in investing activities | $(8,000)$ |  |
| Cash flows from financing activities: |  |  |
| Proceeds from exercise of stock options and tax benefits | 121 | 139 |
| Repurchases of common stock | $(1,034)$ | $(1,463)$ |
| Proceeds from issuance of preferred stock and warrants | 15,000 | - |
| Dividends paid to common stockholders | $(2,589)$ | $(2,562)$ |
| Net cash provided (used) by financing activities | 11,498 | $(3,886)$ |
| Net increase (decrease) in cash and cash equivalents | 6,429 | (577) |
| Cash and cash equivalents, beginning of year | 1,320 | 1,897 |
| Cash and cash equivalents, end of year | \$ 7,749 | \$ 1,320 |

## (17) QUARTERLY Results of Operations (Unaudited)

The sum of the four rounded quarters might not necessarily equal the rounded year-to-date figures.


|  | Quarter Ended 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } \\ 31 \end{gathered}$ | $\begin{gathered} \text { June } \\ 30 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30 \end{gathered}$ | December 31 |
| (In Thousands, Except Per Share Data) |  |  |  |  |
| Interest and dividend income | \$ 8,093 | \$ 8,511 | \$ 9,100 | \$ 9,304 |
| Interest expense | 4,319 | 4,667 | 5,262 | 5,432 |
| Net interest income | 3,774 | 3,844 | 3,838 | 3,872 |
| Provision for loan losses | 60 | 155 | 250 | 180 |
| Net interest income after provision for loan losses | 3,714 | 3,689 | 3,588 | 3,692 |
| Settlement gains on pension plan termination | - | - | 357 | 405 |
| Non-interest income | 354 | 434 | 568 | 566 |
| Non-interest expense | 2,858 | 2,874 | 2,904 | 2,922 |
| Income before income taxes expense | 1,210 | 1,249 | 1,609 | 1,741 |
| Income tax expense | 446 | 417 | 577 | 651 |
| Net income | \$ 764 | \$ 832 | \$ 1,032 | \$ 1,090 |
| Basic earnings per share | \$ 0.17 | \$ 0.18 | \$ 0.22 | \$ 0.24 |
| Diluted earnings per share | \$ 0.17 | \$ 0.18 | \$ 0.22 | \$ 0.24 |

1 The tax benefit relating to the impairment write-down of FNMA and FHLMC preferred stock was recognized in the fourth quarter of 2008 when a change in tax law re-characterized these losses from capital losses to ordinary losses.

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURES

There were no disagreements or other reportable events of the type for which disclosure would be required under Item 304(b) of Regulation S-K.

## ITEM 9A (T). CONTROLS AND PROCEDURES

(a) Disclosure of Controls and Procedures

The Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of the Company's disclosure controls and procedures," as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the "SEC") (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.
(b) Internal Controls Over Financial Reporting

## Management's Report on Internal Control Over Financial Reporting

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control system was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements in accordance with accounting principles generally accepted in the United States of America to the Company's management and Board of Directors regarding the preparation of published financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Management assessed the effectiveness of the Company’s internal control over financial reporting as of December 31, 2008, using the framework set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal ControlIntegrated Framework. Based on our assessment, we believe that, as of December 31, 2008, the Company's internal control over financial reporting is effective.

This report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.
(c) Changes to Internal Control Over Financial Reporting

There were no changes in the Company's internal control over financial reporting during the three months ended December 31, 2008, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## ITEM 9B. OTHER INFORMATION

None.

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Information required by Item 10 of this Form is incorporated by reference herein from those sections in the Company's definitive Proxy Statement relating to the 2009 Annual Meeting of Stockholders of the Company to be held May 5, 2009 (the "Proxy Statement") entitled "Information Regarding Directors," "Executive Officers," "Section 16(a) Beneficial Ownership Reporting Compliance" and "Code of Professional Conduct."

## ITEM 11. EXECUTIVE COMPENSATION

Information required by Item 11 of this Form is incorporated by reference herein from the section in the Company's Proxy Statement entitled "Executive Compensation."
http://www.sec.gov/Archives/edgar/data/1143848/000095013509002272...

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information required by Item 12 of this Form is incorporated by reference herein from the sections in the Company's Proxy Statement entitled "Equity Compensation Plan Information" and "Security Ownership of Certain Beneficial Owners and Management."

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

Information required by Item 13 of this Form is incorporated by reference herein from the section in the Company's Proxy Statement entitled "Indebtedness of Directors and Management and Certain Transactions with Management and Others."

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Information required by Item 14 of this Form is incorporated by reference herein from the sections in the Company's Proxy Statement entitled "Ratification of Independent Registered Public Accounting Firm" and "The Board of Directors and its Committees - Audit Committee.".

## PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) The following documents are filed as part of this report:
(1) Financial Statements: The following Consolidated Financial Statements of LSB Corporation and Subsidiary for the year ended December 31, 2008 are included in Item 8 of Part II to this report:

Report of Independent Registered Public Accounting Firm
Consolidated Balance Sheets at December 31, 2008 and 2007
Consolidated Statements of Operations for the years ended December 31, 2008 and 2007
Consolidated Statements of Changes in Stockholders’ Equity for the years ended December 31, 2008 and 2007
Consolidated Statements of Cash Flows for the years ended December 31, 2008 and 2007
Notes to Consolidated Financial Statements
(2) Financial Statement Schedules: None.
(3) List of Exhibits: The following is a list of exhibits which are either filed or incorporated by reference as part of this Annual Report on Form 10-K. Upon request to Investors Relations, LSB Corporation, 30 Massachusetts Avenue, North Andover, MA 01845, copies of the individual exhibits will be furnished upon payment of a reasonable reproduction fee.

Exhibits:
Number Description of Exhibit
(2) Plan of Reorganization and Acquisition, dated as of March 12, 2001 between LSB Corporation and Lawrence Savings Bank (Filed as Exhibit 2.1 to the Company’s Current Report on Form 8-K filed July 2, 2001, (File Number 000-32955) and incorporated herein by reference)
(3)(i). 1 Articles of Organization of LSB Corporation (Filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed July 2, 2001, (File Number 000-32955) and incorporated herein by reference)
(3)(i). 2 Articles of Amendment of the Articles of Organization of LSB Corporation, as submitted for filing in the Office of the Secretary of the Commonwealth of Massachusetts on December 30, 2005, (Filed as Exhibit 3(i). 1 to the Company's Current Report on Form 8-K filed January 6, 2006, and incorporated herein by reference)
(3)(i). 3 Articles of Amendment to the Articles of Organization of LSB Corporation, establishing the fixed rate cumulative perpetual preferred stock, Series B (Filed as Exhibit 3.1 to the Company’s Current Report of Form 8-K filed December 17, 2008, and incorporated herein by reference)
http://www.sec.gov/Archives/edgar/data/1143848/000095013509002272...

Number Description of Exhibit
(3)(ii) Amended and Restated By-Laws of LSB Corporation (Filed as Exhibit 3.1 to the Company’s Current Report on Form 8-K filed October 31, 2007, and incorporated herein by reference)
(3)(iii) Lawrence Savings Bank Certificate of Vote of Directors Establishing a Series of a Class of Stock (Filed as Exhibit 3(iii) to the Company’s 2005 Annual Report on Form 10-K and incorporated herein by reference)
(4.1) Specimen certificate of shares of common stock of the Company (Filed as Exhibit 4.1 to the Company’s Current Report on Form 8-K filed July 2, 2001, (File Number 000-32955) and incorporated herein by reference)
(4.2) Renewed Rights Agreement dated as of November 17, 2005, between LSB Corporation and Computershare Trust Company, N.A., as Rights Agent (Filed as Exhibit 4.1 to the Company’s Current Report on Form 8-K filed January 31, 2006, and incorporated herein by reference)
(4.3) Warrant to purchase 209,497 shares of common stock of LSB Corporation dated December 12, 2008, (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed December 17, 2008, and incorporated herein by reference)
(10.1) Supplemental Retirement Agreement by and between the Bank and Paul A. Miller dated April 21, 1989, (Filed as Exhibit 10.8 to the Company's Current Report on Form 8-K filed July 2, 2001, (File Number 000-32955) and incorporated herein by reference)*
(10.2) Supplemental Retirement Agreement by and between the Bank and Paul A. Miller dated April 21, 1996, (Filed as Exhibit 10.9 to the Company's Current Report on Form 8-K filed July 2, 2001, (File Number 000-32955) and incorporated herein by reference)*
(10.3) Lawrence Savings Bank 1986 Stock Option Plan (Filed as Exhibit 10.14 to the Company’s Current Report on Form 8-K filed July 2, 2001, (File Number 000-32955) and incorporated herein by reference)*
(10.4) Lawrence Savings Bank 1997 Stock Option Plan (Filed as Exhibit 10.15 to the Company’s Current Report on Form 8-K filed July 2, 2001, (File Number 000-32955) and incorporated herein by reference)*
(10.5) LSB Corporation 2006 Stock Option and Incentive Plan (Filed as Exhibit 10.1 to the Company’s Form S-8 filed June 5, 2006)*
(10.6) LSB Corporation's Form of Restricted Stock Agreement (Filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed December 26, 2006, and incorporated herein by reference)*
(10.7) LSB Corporation’s Form of Incentive Stock Option Agreement (Filed as Exhibit 10.2 to the Company’s Current Report on Form 8-K filed December 26, 2006, and incorporated herein by reference)*
(10.8) LSB Corporation's Form of Non-Qualified Stock Option Agreement (Filed as Exhibit 10.3 to the Company's Current Report on Form 8-K filed December 26, 2006, and incorporated herein by reference)*
(10.9) LSB Corporation and River Bank Employee Stock Ownership Plan (Filed as Exhibit 10.1 to the Company’s Current Report on Form 8-K filed March 19, 2007, and incorporated herein by reference)*
(10.10) LSB Corporation and River Bank Special Separation Plan (Filed as Exhibit 99.1 to the Company’s Current Report on Form 8-K filed December 14, 2007, and incorporated herein by reference)*
(10.11) LSB Corporation and River Bank Special Termination Agreement with Gerald T. Mulligan (Filed as Exhibit 10.2 to the Company’s Current Form 10-Q filed August 14, 2006, and incorporated herein by reference)*
(10.12) LSB Corporation and River Bank Special Termination Agreement with Michael J. Ecker (Filed as Exhibit 10.3 to the Company's Current Form 10-Q filed August 14, 2006, and incorporated herein by reference)*
(10.13) LSB Corporation and River Bank Special Termination Agreement with Stephen B. Jones (Filed as Exhibit 10.4 to the Company's Current Form 10-Q filed August 14, 2006, and incorporated herein by reference)*
(10.14) LSB Corporation and River Bank Special Termination Agreement with Diane L. Walker (Filed as Exhibit 10.5 to the Company's Current Form 10-Q filed August 14, 2006, and incorporated herein by reference)*
(10.15) LSB Corporation and River Bank Special Termination Agreement with Teresa K. Flynn (Filed as Exhibit 10.1 to the Company’s Current Form 10-Q filed May 11, 2007, and incorporated herein by reference)*

## Number Description of Exhibit

(10.16) Letter Agreement which incorporates the Securities Purchase Agreement - Standard terms, dated December 12, 2008, between LSB Corporation and the United States Department of the Treasury (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed December 17, 2008, and incorporated herein by reference)
(13) 2008 Annual Report to Stockholders of LSB Corporation enclosed herein (furnished solely for the Commission's information)
(14) LSB Corporation and River Bank Code of Professional Conduct (Filed as Exhibit 99.1 to the Company’s Current Report on Form 8-K filed November 20, 2006, and incorporated herein by reference)
(21) Subsidiary of LSB Corporation and subsidiaries of River Bank
(23.1) Consent of Wolf \& Company, P.C.
(24) Power of Attorney (contained in signature page)
(31.1) Certification of Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002
(31.2) Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002
(32.1) Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 as added by Section 906 of the Sarbanes-Oxley Act of 2002
(32.2) Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 as added by Section 906 of the Sarbanes-Oxley Act of 2002

Financial Statement excluded from Annual Report to Stockholders: None

[^0]
## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## LSB Corporation

By: /s/ Gerald T. Mulligan
President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated. Each person whose signature appears below hereby makes, constitutes and appoints Gerald T. Mulligan acting individually, his true and lawful attorney, with full power to sign for such person and in such person's name and capacity indicated below any and all amendments to this Form 10-K, hereby ratifying and confirming such person's signature as it may be signed by said attorney to any and all amendments.

| Signature | Title | Date |
| :---: | :---: | :---: |
| /s/ Gerald T. Mulligan | President, Chief Executive Officer and Director (Principal Executive Officer) | March 26, 2009 |
| Gerald T. Mulligan |  |  |
| /s/ Diane L. Walker | Executive Vice President, Treasurer and Chief Financial Officer (Principal Financial and Principal Accounting Officer) | March 26, 2009 |
| Diane L. Walker |  |  |
| /s/ Thomas J. Burke | Chairman of the Board Director | March 26, 2009 |
| Thomas J. Burke |  |  |
| /s/ John P. Bachini, Jr. | Director | March 26, 2009 |
| John P. Bachini, Jr. |  |  |
| /s/ Kathleen Boshar Reynolds | Director | March 26, 2009 |
| Kathleen Boshar Reynolds |  |  |
| /s/ Malcolm W. Brawn | Director | March 26, 2009 |
| Malcolm W. Brawn |  |  |
| /s/ Richard Hart Harrington | Director | March 26, 2009 |
| Richard Hart Harrington |  |  |
| /s/ Robert F. Hatem | Director | March 26, 2009 |
| Robert F. Hatem |  |  |
| /s/ Marsha A. McDonough | Director | March 26, 2009 |
| Marsha A. McDonough |  |  |
| /s/ Fred P. Shaheen | Director | March 26, 2009 |
| Fred P. Shaheen |  |  |


[^0]:    * Management contract or compensatory plan or arrangement

