## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-K
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2008
Commission File number 1-11826


MIDSOUTH BANCORP, INC.
(Exact name of registrant as specified in its charter)

## Louisiana

(State of Incorporation)

72-1020809
(I.R.S. EIN Number)

102 Versailles Boulevard, Lafayette, LA 70501
(Address of principal executive offices)
Registrant's telephone number, including area code: (337) 237-8343
Securities registered pursuant to Section 12(b) of the Act:

$$
\begin{array}{cc}
\text { Title of each class } & \text { Name of each exchange on which registered } \\
\text { Common Stock, \$.10 par value } & \text { New York Stock Exchange Alternext }
\end{array}
$$

Securities registered pursuant to Section 12(g) of the Act: none
Indicate by check mark if this registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
Yes " No b
Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act.
Yes * No b
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No *

Indicate by check mark if disclosure of delinquent filers in response to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form 10-K p

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. A large accelerated filer "An accelerated filer bA non-accelerated filer "
A smaller reporting company "
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act.)
Yes " No p

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant at June 30, 2008 was approximately $\$ 68,042,660$ based upon the closing market price on NYSE Alternext as of such date. As of February 27, 2009, there were 6,618,220 outstanding shares of MidSouth Bancorp, Inc. common stock.

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Company's Proxy Statement for its 2009 Annual Meeting of Shareholders are incorporated by reference into Part III, Items 10-14 of this Form 10-K.

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## Part I

## Item 1 - Business

## The Company

MidSouth Bancorp, Inc. (the "Company") is a Louisiana corporation registered as a bank holding company under the Bank Holding Company Act of 1956. Its operations are conducted primarily through a wholly-owned bank subsidiary, MidSouth Bank, N.A. (the "Bank"), chartered in February 1985. The Company merged its two wholly-owned banking subsidiaries, MidSouth Bank, N.A. (Louisiana) and MidSouth Bank Texas, N.A. into MidSouth Bank, N.A., at the end of the first quarter of 2008.

## The Bank

MidSouth Bank, N.A. is a national banking association domiciled in Lafayette, Louisiana. The Bank provides a broad range of commercial and retail community banking services primarily to professional, commercial, and industrial customers in their market areas. These services include, but are not limited to, interest-bearing and noninterest-bearing checking accounts, investment accounts, cash management services, electronic banking services, credit cards, and secured and unsecured loan products. The Bank is a U.S. government depository and a member of the Pulse network, which provides its customers with automatic teller machine services through the Pulse and Cirrus networks. Membership in the Community Cash Network provides the customers of the Bank with access to all ATMs operated by the Bank with no surcharge. The MidSouth franchise operates locations throughout south Louisiana and southeast Texas described below under Item 2 - Properties.

## Employees

As of December 31, 2008, the Bank employed approximately 419 full-time equivalent employees. The Company has no employees who are not also employees of the Bank. Through the Bank, employees receive employee benefits, which include an employee stock ownership plan; a 401(K) plan; and life, health and disability insurance plans. The Company's directors, officers, and employees are important to the success of the Company and play a key role in business development by actively participating in the communities served by the Company. The Company considers the relationship of the Bank with its employees to be excellent.

## Competition

The Bank faces strong competition in its market areas from both traditional and nontraditional financial services providers, such as commercial banks; savings banks; credit unions; finance companies; mortgage, leasing, and insurance companies; money market mutual funds; brokerage houses; and branches that provide credit facilities. Several of the financial services competitors in the Company's market areas are substantially larger and have far greater resources, but the Company has effectively competed by building long-term customer relationships. Customer loyalty has been built through a continued focus on quality customer service enhanced by current technology and effective delivery systems.

Other factors, including economic, legislative, and technological changes, also impact the Company's competitive environment. The Company's management continually evaluates competitive challenges in the financial services industry and develops appropriate responses consistent with its overall market strategy.

The Company opened a third branch in the Baton Rouge market in 2008, following the addition of four new branches and three replacement branches throughout the existing corporate footprint in 2007. In 2009, the Company plans to continue its focus in existing markets, solidifying and expanding its banking presence and commercial lending base throughout Houston and southeast Texas. The Company is continually receptive to new growth opportunities in both our existing markets and locations that are in accordance with our long-term strategic goal of building shareholder wealth.

## Supervision and Regulation

Participants in the financial services industry are subject to varying degrees of regulation and government supervision. The following contains important aspects of the supervision and regulation of bank and bank holding companies. The current system of laws and regulations can change over time and it cannot be predicted whether these changes will be favorable or unfavorable to the Company or the Bank.

Current unfavorable economic conditions prompted government to pass the Emergency Economic Stabilization Act of 2008 (the "EESA"). Under the EESA, the Company issued $\$ 20.0$ million in preferred stock to the United States Department of the Treasury (the "Treasury") under the Capital Purchase Plan ("CPP") in an effort to help stimulate the economy through increased lending efforts. Under the CPP, the Company is required to pay cumulative dividends on the senior preferred shares at an annual rate of $5 \%$ for the first five years and $9 \%$ thereafter, unless the Company redeems the shares earlier. Redemptions will be at $100 \%$ of issue price plus accrued dividends and are subject to prior regulatory approval. The Company may not declare or pay dividends on its common stock or
repurchase common stock without first having paid all accrued cumulative preferred dividends that are due. For three years after Treasury's investment in the senior preferred shares, the Company also may not increase its per share common stock dividend rate or repurchase its common shares without the Treasury's consent, unless the Treasury has transferred all the senior preferred shares to third parties.
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## Bank Holding Companies

## General

As a bank holding company, the Company is subject to the Bank Holding Company Act of 1956 (the "Act") and to supervision by the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"). The Act requires the Company to file periodic reports with the Federal Reserve Board and subjects the Company to regulation and examination by the Federal Reserve Board. The Act also requires the Company to obtain the prior approval of the Federal Reserve Board for acquisitions of substantially all of the assets of any bank or bank holding company or more than $5 \%$ of the voting shares of any bank or bank holding company. The Act prohibits the Company from engaging in any business other than banking or bank-related activities specifically allowed by the Federal Reserve Board, including modifications to the Act brought about by the enactment of the Gramm-Leach-Bliley Act ("GLB") of 1999.

## Gramm-Leach-Bliley Act

This financial services reform legislation (1) permits commercial banks to affiliate with investment banks, (2) permits companies that own commercial banks to engage in any type of financial activity, and (3) allows subsidiaries of banks to engage in a broad range of financial activities beyond those permitted for banks themselves. As a result, banks, securities firms, and insurance companies are able to combine much more readily.

Under provisions of GLB, two types of regulated entities are authorized to engage in a broad range of financial activities much more extensive than those of standard holding companies. A "financial holding company" can engage in all authorized activities and is simply a bank holding company whose depository institutions are well-capitalized, well-managed, and has a Community Reinvestment Act ("CRA") rating of "satisfactory" or better. The Company is not registered as a financial holding company. A "financial subsidiary" is a direct subsidiary of a bank that satisfies the same conditions as a "financial holding company," plus several more. The "financial subsidiary" can engage in most of the authorized activities, which are defined as securities, insurance, merchant banking/equity investment, "financial in nature," and "complementary" activities that do not pose a substantial risk to the safety and soundness of an institution or to the financial system generally.

GLB also defines the concept of "functional supervision" meaning similar activities should be regulated by the same regulator, with the Federal Reserve Board serving as an "umbrella" supervisory authority over bank and financial holding companies.

## Support of Subsidiary Banks by Holding Companies

Under current Federal Reserve Board policy, the Company is expected to act as a source of financial strength for the Bank and to commit resources to support the Bank in circumstances where it might not do so absent such policy. In addition, any loans by a bank holding company to a subsidiary bank are subordinate in right of payment to deposits and certain other indebtedness of the subsidiary bank. In the event of a bank holding company's bankruptcy, any commitment by the bank holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank at a certain level would be assumed by the bankruptcy trustee and entitled to priority of payment.

## Limitations on Acquisitions of Bank Holding Companies

As a general proposition, other companies seeking to acquire control of a bank holding company, such as the Company, would require the approval of the Federal Reserve Board under the Act. In addition, individuals or groups of individuals seeking to acquire control of a bank holding company would need to file a prior notice with the Federal Reserve Board (which the Federal Reserve Board may disapprove under certain circumstances) under the Change in Bank Control Act. Control is conclusively presumed to exist if an individual or company acquires $25 \%$ or more of any class of voting securities of the bank holding company. Control may exist under the Act or the Change in Bank Control Act if the individual or company acquires $10 \%$ or more of any class of voting securities of the bank holding company.

## Sarbanes-Oxley Act of 2002

Signed into law on July 30, 2002, the Sarbanes-Oxley Act of 2002 ("SOX") addresses many aspects of corporate governance and financial accounting and disclosure. Primarily, it provides a framework for the oversight of public company auditing and for insuring the independence of auditors and audit committees. Under SOX, audit committees are responsible for the appointment, compensation, and oversight of the work of external and internal auditors. SOX also provides for enhanced and accelerated financial disclosures, establishes certification requirements for a company's chief executive and chief financial officers, and imposes new restrictions on and accelerated reporting of certain insider trading activities. Significant penalties for fraud and other violations are included in SOX.

Under Section 404 of SOX, the Company is required to include in its annual report a statement of management's responsibility to establish and maintain adequate internal control over financial reporting and management's conclusion on the effectiveness of internal controls at year-end.

## Anti-Money Laundering

Financial institutions must maintain anti-money laundering programs that include established internal policies, procedures, and controls; a designated compliance officer; an ongoing employee training program; and testing of the program by an independent audit function. The Company and the Bank are also prohibited from entering into specified financial transactions and account relationships and must meet enhanced standards for due diligence and "knowing your customer" in their dealings with foreign financial institutions and foreign customers. Financial institutions must take reasonable steps to conduct enhanced scrutiny of account relationships to guard against money laundering and to report any suspicious transactions, and recent laws provide the law enforcement authorities with increased access to financial information maintained by banks. Anti-money laundering regulations have been substantially strengthened as a result of the USA PATRIOT Act, enacted in 2001. Bank regulators routinely examine institutions for compliance with these obligations and are required to consider compliance in connection with the regulatory review of applications. The regulatory authorities have been active in imposing "cease and desist" orders and money penalty sanctions against institutions found in violation of these obligations.

## Capital Adequacy Requirements

The Federal Reserve Board and the Office of the Comptroller of Currency (the "OCC") require that the Company and the Bank meet certain minimum ratios of capital to assets in order to conduct its activities. Two measures of regulatory capital are used in calculating these ratios: Tier 1 Capital and Total Capital. Tier 1 Capital generally includes common equity, retained earnings and a limited amount of qualifying preferred stock, reduced by goodwill and specific intangible assets, such as core deposit intangibles, and certain other assets. Total Capital generally consists of Tier 1 Capital plus the allowance for loan losses, preferred stock that did not qualify as Tier 1 Capital, particular types of subordinated debt, and a limited amount of other items.

The Tier 1 Capital ratio and the Total Capital ratio are calculated against an asset total weighted for risk. Certain assets, such as cash and U.S. Treasury securities, have a zero risk weighting. Others, such as commercial and consumer loans, often have a $100 \%$ risk weighting. Assets also include amounts that represent the potential funding of off-balance sheet obligations such as loan commitments and letters of credit. These potential assets are assigned to risk categories in the same manner as funded assets. The total assets in each category are multiplied by the appropriate risk weighting to determine risk-adjusted assets for the capital calculations.

The leverage ratio also provides a measure of the adequacy of Tier 1 Capital, but assets are not risk-weighted for this calculation. Assets deducted from regulatory capital, such as goodwill and other intangible assets, are excluded from the asset base used to calculate capital ratios. The minimum capital ratios for both the Company and the Bank are generally 8\% for Total Capital, $4 \%$ for Tier 1 Capital and $4 \%$ for leverage.

At December 31, 2008, the Company's ratios of Tier 1 and total capital to risk-weighted assets were $11.04 \%$ and $12.16 \%$, respectively. The Company's leverage ratio (Tier 1 capital to total average adjusted assets) was $8.38 \%$ at December 31, 2008. All three regulatory capital ratios for the Company exceeded regulatory minimums at December 31, 2008.

To be eligible to be classified as "well-capitalized," the Bank must generally maintain a Total Capital ratio of $10 \%$ or greater, a Tier 1 Capital ratio of $6 \%$ or greater, and a leverage ratio of $6 \%$ or greater. If an institution fails to remain well-capitalized, it will be subject to a series of restrictions that increase as the capital condition worsens. For instance, federal law generally prohibits a depository institution from making any capital distributions, including the payment of a dividend, or paying any management fee to its holding company, if the depository institution would be undercapitalized as a result. Undercapitalized depository institutions may not accept brokered deposits absent a waiver from the Federal Deposit Insurance Corporation (the "FDIC"), are subject to growth limitations, and must submit a capital restoration plan that is guaranteed by the institution's parent holding company. Significantly undercapitalized depository institutions may be subject to a number of requirements and restrictions, including orders to sell sufficient voting stock to become adequately capitalized, requirements to reduce total assets, and cessation of receipt of deposits from correspondent banks. Critically undercapitalized institutions are subject to the appointment of a receiver or conservator.

As of December 31, 2008, the most recent notification from the FDIC placed the Bank in the "well capitalized" category under the regulatory framework for prompt corrective action. All three regulatory capital ratios for the Bank exceeded these minimums at December 31, 2008.

## National Banks

## General

As a national banking association, the Bank is supervised and regulated by the OCC (its primary regulatory authority), the Federal Reserve Board, and the FDIC. Under Section 23A of the Federal Reserve Act, the Bank is restricted in its ability to extend credit to or make investments in the Company and other affiliates as that term is defined in that act. National banks are required by the National Bank Act to adhere to branch banking laws applicable to state banks in the states in which they are located and are limited as to powers, locations and other matters of applicable federal law.

Restrictions on loans to directors, executive officers, principal shareholders, and their related interests (collectively referred to herein as "insiders") are contained in the Federal Reserve Act and Regulation O and apply to all insured institutions and its subsidiaries and holding companies. These restrictions include limits on loans to one borrower and conditions that must be met before such a loan can be
made. There is also an aggregate limitation on all loans to insiders and their related interests. These loans cannot exceed the institution's unimpaired capital and surplus, and the OCC may determine that a lesser amount is appropriate. Insiders are subject to enforcement actions for knowingly accepting loans in violation of applicable restrictions.

## Deposit Insurance

The Bank's deposits are insured by the FDIC up to the amount permitted by law. The Bank is thus subject to FDIC deposit insurance premium assessments. The FDIC uses a risk-based assessment system that assigns insured depository institutions to different premium categories based primarily on each institution's capital position and its overall risk rating as determined by its primary regulator. For several years, as a well-capitalized financial institution, the Company had not been required to pay FDIC insurance premiums, but had been required to pay the Financing Corporation ("FICO") assessments that currently total approximately $\$ 21,000$ a quarter, or $\$ 84,000$ annually. FICO has assessment authority to collect funds from FDIC-insured institutions sufficient to pay interest on noncallable thrift bonds issued between 1987 and 1989, which expire with the bonds in 2019. In 2007, the FDIC resumed deposit insurance assessments and issued one-time credits against the assessments to qualifying institutions. The Company qualified for a one-time credit totaling approximately $\$ 240,000$, which partially offset the new FDIC assessment and resulted in $\$ 157,000$ in total assessments in 2007. FDIC assessments totaled $\$ 506,000$ in 2008 and are expected to increase significantly in 2009 due to provisions of the EESA.

## Emergency Economic Stabilization Act of 2008

On October 3, 2008, the EESA was signed into law by the President of the United States in response to a national economic and financial crisis. The EESA included a provision for an increase in the amount of deposits insured by the FDIC from $\$ 100,000$ to $\$ 250,000$ until December 2009. In addition, the FDIC announced a new program called the Temporary Liquidity Guarantee Program ("TLGP") on October 14, 2008. The TLGP provided for a debt guarantee and increased deposit insurance coverage for certain noninterest-bearing accounts. The Bank opted into both programs. Neither the Bank nor the Company has issued debt under the TLGP. Under the new program, unlimited deposit insurance was provided on funds in noninterest-bearing transaction deposit accounts. Coverage under the program is available for a limited period of time without charge and, thereafter, at a cost of 10 basis points per annum for noninterest-bearing transaction accounts with balances above $\$ 250,000$. Annual premium rates on deposit insurance ranges from 8 to 21 basis points per $\$ 100$ of assessable deposits for institutions that are judged to pose the least risk to the insurance fund and up to 78 basis points per $\$ 100$ of assessable deposits for the most risky institutions. The Company's FDIC assessments for 2009, based on premium increases and current deposit growth projections, are expected to total approximately $\$ 306,000$ per quarter, or $\$ 1,224,000$ for the year.

On February 27, 2009, the FDIC approved an interim rule that would raise second quarter 2009 deposit insurance premiums for Risk Category I banks from 10 to 14 basis points to 12 to 16 basis points. Under the interim rule, the FDIC would also impose a 10 to 20 basis point special assessment as of June 30, 2009, payable on September 30, 2009 and provide the authorization to implement an additional 10 basis point premium increase in any quarter.

## Financial Institutions Reform, Recovery and Enforcement Act

The Bank is held liable by the Financial Institutions Reform, Recovery and Enforcement Act of 1989 ("FIRREA") for any losses incurred by, or reasonably expected to be incurred by, the FDIC in connection with (1) the default of a commonly controlled FDIC-insured financial institution or (2) any assistance provided by the FDIC to a commonly controlled financial institution in danger of default.

## Community Reinvestment Act

The Bank is subject to the provisions of the Community Reinvestment Act ("CRA"), as amended, and the related regulations issued by federal banking agencies. The CRA states that all banks have a continuing and affirmative obligation, consistent with safe and sound operation, to help meet the credit needs for its entire communities, including low- and moderate-income neighborhoods. The CRA also charges a bank's primary federal regulator, in connection with the examination of the institution or the evaluation of certain regulatory applications filed by the institution, with the responsibility to assess the institution's record in fulfilling its obligations under the CRA. The regulatory agency's assessment of the institution's record is made available to the public. The Bank received a satisfactory rating following its most recent CRA examination.

## Consumer Regulation

Activities of the Bank are subject to a variety of statutes and regulations designed to protect consumers. These laws and regulations include provisions that:

- govern the Bank's disclosures of credit terms to consumer borrowers;
- limit the interest and other charges collected or contracted for by the Bank;
- require the Bank to provide information to enable the public and public officials to determine whether it is fulfilling its obligation to help meet the housing needs of the community it serves;
- prohibit the Bank from discriminating on the basis of race, creed, or other prohibited factors when it makes decisions to extend credit;
- require that the Bank safeguard the personal nonpublic information of its customers, provide annual notices to consumers regarding the usage and sharing of such information, and limit disclosure of such information to third parties except under specific circumstances; and
govern the manner in which the Bank may collect consumer debts.

The deposit operations of the Bank are also subject to laws and regulations that:

- require the Bank to adequately disclose the interest rates and other terms of consumer deposit accounts;
- impose a duty on the Bank to maintain the confidentiality of consumer financial records and prescribe procedures for complying with administrative subpoenas of financial records; and
- govern automatic deposits to and withdrawals from deposit accounts with the Bank and the rights and liabilities of customers who use automated teller machines and other electronic banking services.


## Governmental Policies

The operations of financial institutions may be affected by the policies of various regulatory authorities. In particular, bank holding companies and its subsidiaries are affected by the credit policies of the Federal Reserve Board. An important function of the Federal Reserve Board is to regulate the national supply of bank credit. Among the instruments of monetary policy used by the Federal Reserve Board to implement its objectives are open market operations in United States Government securities, changes in the discount rate on bank borrowings, and changes in reserve requirements on bank deposits. These policies have significant effects on the overall growth and profitability of the loan, investment, and deposit portfolios. The general effects of such policies upon future operations cannot be accurately predicted.

## Available Information

The Company files annual, quarterly, and current reports with the Securities and Exchange Commission ("SEC"). The public may read and copy any materials the Company files with the SEC at the SEC’s Public Reference Room at 450 Fifth Street, NW, Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC. The SEC's website is www.sec.gov. The Company maintains a corporate website at www.midsouthbank.com. It provides public access free of charge to its annual reports on Form 10-K for the last two years, and its most recent quarterly report on Form 10-Q under the Corporate Relations section of the corporate website.

## Item 1A - Risk Factors

An investment in the Company's stock involves a number of risks. Investors should carefully consider the following risks as well as the other information in this Annual Report on Form 10-K and the documents incorporated by reference before making an investment decision. The realization of any of the risks described below could have a material adverse effect on the Company and the price of its common stock.

## Risks Relating to the Company's Business

The current economic environment poses significant challenges and could adversely affect the Company's financial condition and results of operations.

Although the Company remains well capitalized and liquid, the current economic environment is challenging and uncertain. Recessionary conditions in the broader economy could adversely affect the financial capacity of businesses and individuals in the Company's market area. This could increase the credit risk inherent in the loan portfolio, reduce loan demand from creditworthy borrowers, and prompt tightened underwriting criteria. The impact on the Company's financial results could include continued high levels of nonperforming loans, provisions for loan losses, and expenses associated with loan collection efforts. Additionally, decreased demand for deposit products and services combined with a highly competitive rate environment could adversely affect the Company's liquidity position. Decisions regarding credit risk involve a high degree of judgment. If the allowance for loan losses is not sufficient to cover actual losses, then earnings would decrease.

The loan and investment portfolio subjects the Company to credit risk. In-depth analysis is performed to maintain an appropriate allowance for probable loan losses inherent in the loan portfolio. During 2008, recorded provisions for loan losses totaled $\$ 4.6$ million based on an overall evaluation of this risk. As of December 31, 2008, the allowance was $\$ 7.6$ million, which is approximately $1.25 \%$ of total loans.

There is no precise method of predicting loan losses; therefore, the Company faces the risk that additional increases in the allowance for loan losses will be required. Additions to the allowance will result in a decrease in net earnings and capital and could hinder the Company's ability to grow.

The Company has a concentration of exposure to a number of individual borrowers. Given the size of these loan relationships relative to capital levels and earnings, a significant loss on any one of these loans could materially and adversely affect the Company.

The Company has a concentration of exposure to a number of individual borrowers. The largest exposure to one borrowing relationship as of December 31, 2008, was approximately $\$ 10.6$ million, which is $20.0 \%$ of combined capital and surplus. In addition, as of December 31, 2008, the aggregate exposure to the 10 largest borrowing relationships was approximately $\$ 82.4$ million, which was $156.2 \%$ of capital and surplus.

The Company has a high concentration of loans secured by real estate, and the current downturn in the real estate market could materially and adversely affect earnings.

A significant portion of our loan portfolio is dependent on real estate. At December 31, 2008, approximately $50 \%$ of the Company's loans had real estate as a primary or secondary component of collateral. The collateral in each case provides an alternate source of
repayment if the borrower defaults and may deteriorate in value during the time the credit is extended. An adverse change in the economy affecting values of real estate in the Company's primary markets could significantly impair the value of collateral and the ability to sell the collateral upon foreclosure. Furthermore, it is likely that the Company would be required to increase the provision for loan losses. If the Company were required to liquidate the collateral securing a loan to satisfy the debt during a period of reduced real estate values or to increase the allowance for loan losses, the Company's profitability and financial condition could be adversely impacted.

The Company may face risks with respect to future expansion and acquisition.
The Company has expanded its business in part through acquisitions and cannot assure the continuance of this trend or the profitability of future acquisitions. The Company's ability to implement its strategy for continued growth depends on the ability to continue to identify and integrate profitable acquisition targets, to attract and retain customers in a highly competitive market, to increase the deposit base, and the growth of its customers’ businesses. Many of these growth prerequisites may be affected by circumstances that are beyond the control of the Company's management and could have a material adverse effect on the size and quality of the Company's assets. Current levels of market disruption and volatility have pressured stock prices and limited credit availability for issuers, seemingly without regard to the issuers' financial stability, limiting issuers' access to the capital markets.

## The Company cannot predict the effect of recent legislative and regulatory initiatives.

Congress recently enacted the EESA in an effort to stabilize the financial markets. The initiative provided funding of up to $\$ 700$ billion to purchase troubled assets and loans from financial institutions pursuant to the Troubled Asset Relief Program ("TARP") and created the CPP directed by the Treasury. On January 9, 2009, the Company completed a CPP transaction and received $\$ 20$ million in capital from the Treasury. Pursuant to terms and conditions of the CPP transaction, which is described in the Company's 8-K filing dated January 14, 2009, the Company faces certain restrictions and limitations that could adversely affect its ability to support the value of the common stock.

## A natural disaster, especially one affecting the Company's market areas, could adversely affect the Company.

Since most of the Company's business is conducted in Louisiana and Texas, most of its credit exposure is in those states; thus, the Company is at risk from natural hazards such as hurricanes, floods, and tornadoes that affect Louisiana and Texas. If the economies of Louisiana or Texas experience an overall decline as a result of these natural hazards, the rates of delinquencies, foreclosures, bankruptcies, and losses on loan portfolios would probably increase substantially and the value of real estate or other collateral could be adversely affected.

## Competition from other financial intermediaries may adversely affect the Company's profitability.

The Company faces substantial competition in originating loans and in attracting deposits. The competition in originating loans comes principally from other U.S. banks, mortgage banking companies, consumer finance companies, credit unions, insurance companies, and other institutional lenders and purchasers of loans. Many of the Company's competitors are institutions that have significantly greater assets, capital, and other resources. Increased competition could require the Company to increase the rates paid on deposits or lower the rates offered on loans, which could adversely affect and also limit future growth and earnings prospects.

## The Company's profitability is vulnerable to interest rate fluctuations.

The Company's profitability is dependent to a large extent on net interest income, which is the difference between its interest income on interest-earning assets, such as loans and investment securities, and interest expense on interest-bearing liabilities, such as deposits and borrowings. When interest-bearing liabilities mature or reprice more quickly than interest-earning assets in a given period, a significant increase in market rates of interest could adversely affect net interest income. Conversely, when interest-earning assets mature or reprice more quickly than interest-bearing liabilities, falling interest rates could result in a decrease in net interest income.

In periods of increasing interest rates, loan originations may decline, depending on the performance of the overall economy, which may adversely affect income from these lending activities. Also, increases in interest rates could adversely affect the market value of fixed income assets. In addition, an increase in the general level of interest rates may affect the ability of certain borrowers to pay the interest and principal on their obligations.

The Company relies heavily on its management team and the unexpected loss of key officers may adversely affect operations.
The Company's success has been and will continue to be greatly influenced by the ability to retain existing senior management and, with expansion, to attract and retain qualified additional senior and middle management. C.R. Cloutier, President and Chief Executive Officer, and other executive officers have been instrumental in developing and managing the business. The loss of services of Mr. Cloutier or any other executive could have an adverse effect on the Company. While the Company has employment agreements with some of its executive officers, a formal management succession plan has been established. Accordingly, should the Company lose any member of senior management, there can be no assurance that the Company will be able to locate and hire a qualified replacement on a timely basis.

A favorable assessment of the effectiveness of the Company's internal controls over financial reporting and the independent auditors' unqualified attestation report on that assessment are critical to the value of the Company's common stock.

The Company's management is required to report on, and the independent auditors to attest to, the effectiveness of internal controls over financial reporting as of December 31, 2008. The rules governing the standards that must be met for management to assess internal controls are complex, and require significant documentation, testing, and possible remediation. In connection with this effort, the Company has incurred increased expenses and diversion of management's time and other internal resources. In connection with the attestation process by the Company's independent auditors, management may encounter problems or delays in completing the implementation of any requested improvements and receiving a favorable attestation. If the Company cannot make the required report, or if the Company's external auditors are unable to provide an unqualified attestation, investor confidence and the Company's common stock price could be adversely affected.

Monetary policy and other economic factors could affect profitability adversely.
Many factors affect the demand for loans and the ability to attract deposits, including:
. changes in governmental economic and monetary policies;
. modifications to tax, banking, and credit laws and regulations;
. national, state, and local economic growth rates;
. employment rates; and

- population trends.

The Company's success will depend in significant part upon the ability to maintain a sufficient interest margin between the rates of interest received on loans and other investments and the rates paid out on deposits and other liabilities. The monetary and economic factors listed above and the need to pay rates sufficient to attract deposits may adversely affect the Company's ability to maintain a sufficient interest margin that results in operating profits.

The Company operates within a highly regulated industry and its business and results are significantly affected by the regulations to which it is subject.

The Company operates within a highly regulated environment. The regulations to which the Company is subject will continue to have a significant impact on its operations and the degree to which it can grow and be profitable. Certain regulators, to which the Company is subject, have significant power in reviewing the Company's operations and approving its business practices. In recent years the Company's bank, as well as other financial institutions, has experienced increased regulation and regulatory scrutiny, often requiring additional resources. In addition, investigations or proceedings brought by regulatory agencies may result in judgments, settlements, fines, penalties, or other results adverse to the Company. There is no assurance that any change to the regulatory requirements to which the Company is subject, or the way in which such regulatory requirements are interpreted or enforced, will not have a negative effect on the Company's ability to conduct its business and its results of operations.

The Company relies heavily on technology and computer systems. The negative effects of computer system failures and unethical individuals with the technological ability to cause disruption of service could significantly affect the Company's operations.

The Company's ability to compete depends on the ability to continue to adapt and deliver technology on a timely and cost-effective basis to meet customers’ demands for financial services.

## Risks Relating to an Investment in the Company's Common Stock

Share ownership may be diluted by the issuance of additional shares of common stock in the future.
The Company's stock incentive plan provides for the granting of stock incentives to directors, officers, and employees. As of December 31, 2008, there were 83,996 shares issued under options granted under that plan. Likewise, a number of shares equal to $8 \%$ of outstanding shares, including existing shares issuable under current options, are reserved for future issuance to directors, officers, and employees.

It is probable that options will be exercised during their respective terms if the stock price exceeds the exercise price of the particular option. The incentive plan also provides that all issued options automatically and fully vest upon a change in control. If the options are exercised, share ownership will be diluted.

In addition, the Company's articles of incorporation authorize the issuance of up to $10,000,000$ shares of common stock and $5,000,000$ shares of preferred stock, but do not provide for preemptive rights to the shareholders. Authorized but unissued shares are available for issuance by the Company's Board. Shareholders will not automatically have the right to subscribe for additional shares. As a result, if the Company issues additional shares to raise capital or for other corporate purposes, shareholders may be unable to maintain a pro rata ownership in the Company.

On January 9, 2009, the Company issued $\$ 20.0$ million in preferred stock to the Treasury under the CPP. As part of the CPP transaction, the Company also issued the Treasury a 10-year warrant for the purchase of 208,768 shares of its common stock. The warrant has an aggregate market price equal to $15 \%$ of the amount of Treasury's investment in the senior preferred stock and an initial exercise price of $\$ 14.37$ per share.

The holders of the Company's preferred stock and trust preferred securities have rights that are senior to those of shareholders.
At December 31, 2008, the Company had outstanding $\$ 15.5$ million of trust preferred securities. Payment of these securities is senior to shares of common stock. As a result, the Company must make payments on the trust preferred before any dividends can be paid on common stock; moreover, in the event of bankruptcy, dissolution, or liquidation, the holders of the trust preferred securities must be satisfied before any distributions can be made to shareholders. The Company has the right to defer distributions on the trust preferred for up to five years, and if such an election is made, no dividends may be paid to shareholders during that time.

On January 9, 2009, the Company issued $\$ 20.0$ million in preferred stock to the Treasury under the CPP. Under the CPP, the Company is required to pay cumulative dividends on the senior preferred shares at an annual rate of $5 \%$ for the first five years and $9 \%$ thereafter, unless the Company redeems the shares earlier. Redemptions will be at $100 \%$ of issue price plus accrued dividends and are subject to prior regulatory approval. The Company may not declare or pay dividends on its common stock or repurchase common stock without first having paid all accrued cumulative preferred dividends that are due. For three years after the Treasury's investment in the senior preferred shares, the Company also may not increase its per share common stock dividend rate or repurchase its common shares without the Treasury's consent, unless the Treasury has transferred all the senior preferred shares to third parties.

The directors of the Company and executive management own a significant number of shares of stock, allowing further control over business and corporate affairs.

The Company's directors and executive officers beneficially own approximately $2,519,403$ shares, or $38.1 \%$, of outstanding common stock. As a result, in addition to their day-to-day management roles, they will be able to exercise significant influence on the Company's business as shareholders, including influence over election of the Board and the authorization of other corporate actions requiring shareholder approval.

Provisions of the Company's articles of incorporation and bylaws, Louisiana law, and state and federal banking regulations, could delay or prevent a takeover by a third party.

The Company's articles of incorporation and bylaws could delay, defer, or prevent a third party takeover, despite possible benefit to the shareholders, or otherwise adversely affect the price of the common stock. The Company's governing documents:

- require Board action to be taken by a majority of the entire Board rather than a majority of a quorum;
- permit shareholders to fill vacant Board seats only if the Board has not filled the vacancy within 90 days;
- permit directors to be removed by shareholders only for cause and only upon an $80 \%$ vote;
- require an $80 \%$ shareholder vote to amend the Bylaws ( $85 \%$ in the case of certain provisions), a $75 \%$ vote to approve amendments to the Articles ( $85 \%$ in the case of certain provisions) and a $66-2 / 3 \%$ vote for any other proposal, in each case if the proposed action was not approved by two-thirds of the entire Board;
- require $80 \%$ of the voting power for shareholders to call a special meeting;
. authorize a class of preferred stock that may be issued in series with terms, including voting rights, established by the Board without shareholder approval;
- authorize approximately 10 million shares of common stock that may be issued by the Board without shareholder approval;
- classify its Board with staggered three year terms, preventing a change in a majority of the Board at any annual meeting;
- require advance notice of proposed nominations for election to the Board and business to be conducted at a shareholder meeting; and
- require supermajority shareholder voting to approve business combinations not approved by the Board.

These provisions would preclude a third party from removing incumbent directors and simultaneously gaining control of the board by filling the vacancies thus created with its own nominees. Under the classified Board provisions, it would take at least two elections of directors for any individual or group to gain control of the board. Accordingly, these provisions could discourage a third party from initiating a proxy contest, making a tender offer or otherwise attempting to gain control. These provisions may have the effect of delaying consideration of a shareholder proposal until the next annual meeting unless a special meeting is called by the Board or the chairman of the Board. Moreover, even in the absence of an attempted takeover, the provisions make it difficult for shareholders dissatisfied with the Board to effect a change in the Board's composition, even at annual meetings.

Also, the Company is subject to the provisions of the Louisiana Business Corporation Law ("LBCL"), which provides that the Company may not engage in certain business combinations with an "interested shareholder" (generally defined as the holder of $10.0 \%$ or more of the voting shares) unless (1) the transaction was approved by the Board before the interested shareholder became an interested shareholder or (2) the transaction was approved by at least two-thirds of the outstanding voting shares not beneficially owned by the interested shareholder and $80 \%$ of the total voting power or (3) certain conditions relating to the price to be paid to the shareholders are met.

The LBCL also addresses certain transactions involving "control shares," which are shares that would have voting power with respect to the Company within certain ranges of voting power. Control shares acquired in a control share acquisition have voting rights only to the extent granted by a resolution approved by the Company's shareholders. If control shares are accorded full voting rights and the acquiring person has acquired control shares with a majority or more of all voting power, shareholders of the issuing public corporation have dissenters' rights as provided by the LBCL.

## The Company's future ability to pay dividends and repurchase stock is subject to restrictions.

Since the Company is a holding company with no significant assets other than the Bank, the Company has no material source of income other than dividends received from the Bank. Therefore, the ability to pay dividends to the shareholders will depend on the Bank's ability to pay dividends to the Company. Moreover, banks and bank holding companies are both subject to certain federal and state regulatory restrictions on cash dividends. The Company is also restricted from paying dividends under the terms of its Series A Preferred Stock and if it has deferred payments of the interest on, or an event of default has occurred with respect to, its trust preferred securities. Additionally, terms and conditions of the CPP transaction place certain restrictions and limitations on common stock dividends and common stock repurchases.

A shareholder's investment is not an insured deposit.
An investment in the Company's common stock is not a bank deposit and is not insured or guaranteed by the FDIC or any other
government agency. A shareholder's investment will be subject to investment risk and the shareholder must be capable of affording the loss of the entire investment.

## Item 1B - Unresolved Staff Comments

None.

## Item 2 - Properties

The Company leases its principal executive and administrative offices and principal facility in Lafayette, Louisiana under a lease expiring March 31, 2017. The Company is granted two 5-year renewal options thereafter. Eight other branches are located in Lafayette, Louisiana, three in New Iberia, Louisiana, three in Baton Rouge, Louisiana, two in Lake Charles, Louisiana, and one banking office in each of the following Louisiana cities: Breaux Bridge, Cecilia, Larose, Jeanerette, Opelousas, Morgan City, Jennings, Sulphur, Thibodaux, and Houma. Seventeen of these offices are owned and nine are leased.

In the Company's Texas region, three full service branches are located in Beaumont, Texas, two of which are owned and one leased. Additional full service branches are located in Vidor, College Station, Houston, and Conroe. The Company also operates a loan production office located in Conroe. Of these offices, three are owned and two are leased.

## Item 3-Legal Proceedings

The Bank has been named as a defendant in various legal actions arising from normal business activities in which damages of various amounts are claimed. While the amount, if any, of ultimate liability with respect to such matters cannot be currently determined, management believes, after consulting with legal counsel, that any such liability will not have a material adverse effect on the Company's consolidated financial position, results of operations, or cash flows.

## Item 4 - Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of the Company's security holders in the fourth quarter of 2008.

## Item 4A-Executive Officers of the Registrant

C. R. Cloutier, 61 - President, Chief Executive Officer and Director of the Company and the Bank since 1984.
J. Eustis Corrigan, Jr., 44 -Senior Executive Vice President and Chief Financial Officer for the Company and the Bank since 2006. Mr. Corrigan announced his resignation effective January 15, 2009 in an 8-K filed by the Company on December 4, 2008.

Karen L. Hail, 55 - Senior Executive Vice President and Chief Operations Officer of the Bank since 2002; Secretary and Treasurer of the Company since 1984; and Director of the Bank since 1988.
Donald R. Landry, 52 - Senior Executive Vice President and Chief Lending Officer of the Bank since 1995 and Executive Vice President since 2002.
Dwight Utz, 55 - Executive Vice President and Chief Retail Officer since 2001.
Teri S. Stelly, 49 - Senior Vice President and Controller of the Company since 1998; Interim Chief Financial Officer and Principal Accounting Officer since January 15, 2009.

All executive officers of the Company are appointed for one year terms expiring at the first meeting of the Board of Directors after the annual shareholders meeting next succeeding his or her election and until his or her successor is elected and qualified.

## PART II

## Item 5 - Market for Registrant's Common Equity, Related Shareholder Matters, and Issuer Purchases of Equity Securities

As of February 27, 2009, there were 864 common shareholders of record. The Company's common stock trades on the NYSE Alternext under the symbol "MSL." The high and low sales price for the past eight quarters has been provided in the Selected Quarterly Financial Data tables that are included with this filing under Item 8 and is incorporated herein by reference.

Cash dividends totaling $\$ 2.1$ million were declared to common shareholders during 2008. The regular quarterly dividend of $\$ 0.07$ per share was paid for each quarter of 2008. A special dividend of $\$ 0.04$ per share was declared in addition to the $\$ 0.07$ per share for the fourth quarter of 2008. Cash dividends paid in 2008 totaled $\$ 0.32$ per share. It is the intention of the Board of Directors of the Company to continue paying quarterly dividends on the common stock at a rate of $\$ 0.07$ per share. Cash dividends totaling $\$ 1.9$ million were declared to common shareholders during 2007. A quarterly dividend of $\$ 0.06$ per share was paid for the first two quarters of 2007 and $\$ 0.07$ per share was paid for the last two quarters of 2007. A special dividend of $\$ 0.04$ per share was declared in addition to the $\$ 0.07$ per share for the fourth quarter of 2007. As adjusted for a $5 \%$ stock dividend in 2007, cash dividends paid in 2007 totaled $\$ 0.29$ per share. Restrictions on the Company's ability to pay dividends are described in Item 7 below under the heading "Liquidity - Dividends" and in Note 15 to the Company's consolidated financial statements.

The following table provides information with respect to purchases made by or on behalf of the Company or any "affiliated purchaser," as defined in Securities Exchange Act Rule 10b-8(a)(3), of equity securities during the fourth quarter ended December 31, 2008. The CPP contains limitations on the payment of dividends on the common stock, including cash dividends in excess of $\$ 0.32$ per share and on the Company's ability to repurchase its common stock.
$\left.\begin{array}{lllll} & & \begin{array}{c}\text { Total } \\ \text { Number of } \\ \text { Shares }\end{array} & \begin{array}{c}\text { Maximum } \\ \text { Number of }\end{array} \\ \text { Shares That }\end{array}\right)$
${ }^{1}$ Under a share repurchase program approved by the Company's Board of Directors on November 13, 2002, the Company can repurchase up to $5 \%$ of its common stock outstanding through open market or privately negotiated transactions. The repurchase program does not have an expiration date.

## Securities Authorized for Issuance under Equity Compensation Plans

As of December 31, 2008, the Company had outstanding stock options granted under the 2007 Omnibus Incentive Compensation Plan, which was approved by the Company's shareholders. Provided below is information regarding the Company's equity compensation plans under which the Company's equity securities are authorized for issuance as of December 31, 2008.
$\left.\begin{array}{llll} & \begin{array}{c}\text { Number of } \\ \text { securities to be }\end{array} & \begin{array}{c}\text { Number of } \\ \text { issued upon exercise } \\ \text { of outstanding } \\ \text { securities remaining } \\ \text { available for future } \\ \text { issuance under }\end{array} \\ \text { options, warrants, } \\ \text { and rights } \\ \text { equity compensation } \\ \text { plans (excluding }\end{array}\right\}$


#### Abstract

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The following graph, which was prepared by SNL Securities, LC ("SNL"), compares the cumulative total return on the Company's common stock over a period beginning December 31, 2003 with (1) the cumulative total return on the stocks included in the Russell 3000 and (2) the cumulative total return on the stocks included in the SNL \$250M - \$500M and the SNL \$500M - \$1B Bank Index. All of these cumulative returns are computed assuming the quarterly reinvestment of dividends paid during the applicable period.

## MidSouth Bancorp, inc.



## Index

MidSouth Bancorp, Inc.
Russell 3000
SNL Bank \$250M-\$500M
SNL Bank \$500M-\$1B

| Period Ending |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 12/31/03 | 12/31/04 | 12/31/05 | 12/31/06 | 12/31/07 | 12/31/08 |
| 100.00 | 108.16 | 120.26 | 175.17 | 139.20 | 77.68 |
| 100.00 | 111.95 | 118.80 | 137.47 | 144.54 | 90.61 |
| 100.00 | 113.50 | 120.50 | 125.91 | 102.33 | 58.44 |
| 100.00 | 113.32 | 118.18 | 134.41 | 107.71 | 69.02 |

The stock price information shown above is not necessarily indicative of future price performance. Information used was obtained from SNL from sources believed to be reliable. The Company assumes no responsibility for any errors or omissions in such information.

At and For the Year Ended December 31,

|  | At and For the Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  |
|  | (dollars in thousands, except per share data) |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 55,472 | \$ | 57,139 | \$ | 50,235 | \$ | 38,556 | \$ | 27,745 |
| Interest expense |  | $(16,085)$ |  | $(20,534)$ |  | $(17,692)$ |  | $(10,824)$ |  | $(5,718)$ |
| Net interest income |  | 39,387 |  | 36,605 |  | 32,543 |  | 27,732 |  | 22,027 |
| Provision for loan losses |  | $(4,555)$ |  | $(1,175)$ |  | (850) |  | (980) |  | (991) |
| Noninterest income |  | 15,128 |  | 14,259 |  | 12,379 |  | 12,286 |  | 9,246 |
| Noninterest expenses |  | $(43,974)$ |  | $(38,634)$ |  | $(33,124)$ |  | $(29,326)$ |  | $(20,861)$ |
| Earnings before income taxes |  | 5,986 |  | 11,055 |  | 10,948 |  | 9,712 |  | 9,421 |
| Income tax expense |  | (449) |  | $(2,279)$ |  | $(2,728)$ |  | $(2,438)$ |  | $(2,442)$ |
| Net income | \$ | 5,537 | \$ | 8,776 | \$ | 8,220 | \$ | 7,274 | \$ | 6,979 |
| Basic earnings per share1 | \$ | 0.84 | \$ | 1.34 | \$ | 1.26 | \$ | 1.13 | \$ | 1.18 |
| Diluted earnings per share ${ }^{1}$ | \$ | 0.83 | \$ | 1.32 | \$ | 1.24 | \$ | 1.10 | \$ | 1.12 |
| Dividends per share ${ }^{1}$ | \$ | 0.32 | \$ | 0.29 | \$ | 0.22 | \$ | 0.22 | \$ | 0.18 |
| Total loans | \$ | 608,955 | \$ | 569,505 | \$ | 499,046 | \$ | 442,794 | \$ | 386,471 |
| Total assets |  | 936,815 |  | 854,056 |  | 805,022 |  | 698,814 |  | 610,088 |
| Total deposits |  | 766,704 |  | 733,517 |  | 716,180 |  | 624,938 |  | 530,383 |
| Cash dividends on common stock |  | 2,120 |  | 1,920 |  | 1,463 |  | 1,425 |  | 1,112 |
| Long-term obligations2 |  | 15,465 |  | 15,465 |  | 15,465 |  | 15,465 |  | 15,465 |
| Selected ratios: |  |  |  |  |  |  |  |  |  |  |
| Loans to assets |  | 65.00\% |  | 66.68\% |  | 61.99\% |  | 63.36\% |  | 63.35\% |
| Loans to deposits |  | 79.43\% |  | 77.64\% |  | 69.68\% |  | 70.85\% |  | 72.87\% |
| Deposits to assets |  | 81.84\% |  | 85.89\% |  | 88.96\% |  | 89.43\% |  | 86.94\% |
| Return on average assets |  | 0.60\% |  | 1.06\% |  | 1.08\% |  | 1.13\% |  | 1.39\% |
| Return on average common equity3 |  | 7.79\% |  | 13.83\% |  | 14.68\% |  | 14.24\% |  | 18.73\% |

${ }^{1}$ On October 23, 2007, the Company paid a $5 \%$ stock dividend to shareholders of record on September 21, 2007. On October 23, 2006, the Company paid a $25 \%$ stock dividend on its common stock to holders of record on September 29, 2006. On August 19,2005 , a $10 \%$ stock dividend was paid to holders of record on July 29, 2005. On November 30, 2004, a $25 \%$ stock dividend was paid to holders of record on October 29, 2004. Per common share data has been adjusted accordingly.
${ }^{2}$ On September 20, 2004, the Company issued $\$ 8,248,000$ of junior subordinated debentures to partially fund the acquisition of Lamar Bancshares, Inc. (MidSouth TX) on October 1, 2004. On February 21, 2001, the Company completed the issuance of $\$ 7,217,000$ of junior subordinated debentures. For regulatory purposes, these funds qualify as Tier 1 Capital. For financial reporting purposes, these funds are included as a liability under generally accepted accounting principles.
${ }^{3}$ In 2004, the return on average common equity ratio reflected the impact of approximately $\$ 9$ million in goodwill added as a result of the Lamar Bancshares, Inc. acquisition.

## Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations

MidSouth Bancorp, Inc. (the "Company") is a single-bank holding company that conducts substantially all of its business through its wholly-owned subsidiary bank, MidSouth Bank, N. A. (the "Bank"), headquartered in Lafayette, Louisiana. The Company merged its two wholly-owned banking subsidiaries, MidSouth Bank, N.A. (Louisiana) and MidSouth Bank Texas, N.A. into MidSouth Bank, N.A., at the end of the first quarter of 2008. The purpose of this discussion and analysis is to focus on significant changes in the financial condition of the Company and on its results of operations during 2008, 2007, and 2006. This discussion and analysis is intended to highlight and supplement information presented elsewhere in this annual report on Form 10-K, particularly the consolidated financial statements and related notes appearing in Item 8.

## Forward Looking Statements

The Private Securities Litigation Act of 1995 provides a safe harbor for disclosure of information about a company's anticipated future financial performance. This act protects a company from unwarranted litigation if actual results differ from management expectations. This management's discussion and analysis reflects management's current views and estimates of future economic circumstances, industry conditions, and the Company's performance and financial results based on reasonable assumptions. A number of factors and uncertainties could cause actual results to differ materially from the anticipated results and expectations expressed in the discussion. These factors and uncertainties include, but are not limited to:

- changes in interest rates and market prices that could affect the net interest margin, asset valuation, and expense levels;
- changes in local economic and business conditions that could adversely affect customers and their ability to repay borrowings under agreed upon terms and/or adversely affect the value of the underlying collateral related to the borrowings;
- increased competition for deposits and loans which could affect rates and terms;
- changes in the levels of prepayments received on loans and investment securities that adversely affect the yield and value of the earning assets;
- a deviation in actual experience from the underlying assumptions used to determine and establish the Allowance for Loan Losses ("ALL");
- changes in the availability of funds resulting from reduced liquidity or increased costs;
- the timing and impact of future acquisitions, the success or failure of integrating operations, and the ability to capitalize on growth opportunities upon entering new markets;
- the ability to acquire, operate, and maintain effective and efficient operating systems;
- increased asset levels and changes in the composition of assets which would impact capital levels and regulatory capital ratios;
- loss of critical personnel and the challenge of hiring qualified personnel at reasonable compensation levels;
- changes in government regulations applicable to financial holding companies and banking; and
- acts of terrorism, weather, or other events beyond the Company's control.


## Critical Accounting Policies

Certain critical accounting policies affect the more significant judgments and estimates used in the preparation of the consolidated financial statements. The Company's significant accounting policies are described in the notes to the consolidated financial statements included in this report. The accounting principles followed by the Company and the methods of applying these principles conform with accounting principles generally accepted in the United States of America ("GAAP") and general banking practices. The Company’s most critical accounting policy relates to its allowance for loan losses, which reflects the estimated losses resulting from the inability of its borrowers to make loan payments. If the financial condition of its borrowers were to deteriorate, resulting in an impairment of their ability to make payments, the Company's estimates would be updated and additional provisions for loan losses may be required. See Asset Quality - Allowance for Loan Losses.

Another of the Company's critical accounting policies relates to its goodwill and intangible assets. Goodwill represents the excess of the purchase price over the fair value of net assets acquired. In accordance with SFAS No. 142, Goodwill and Other Intangible Assets, goodwill is not amortized, but is evaluated for impairment annually. If the fair value of an asset exceeds the carrying amount of the asset, no charge to goodwill is made. If the carrying amount exceeds the fair value of the asset, goodwill will be adjusted through a charge to earnings.

Compliance with accounting for stock-based compensation requires that management make assumptions including stock price volatility and employee turnover that are utilized to measure compensation expense. The fair value of stock options granted is estimated at the date of grant using the Black-Scholes option-pricing model. This model requires the input of highly subjective assumptions.

Given the current instability of the economic environment, it is reasonably possible that the methodology of the assessment of potential loan losses, goodwill impairment, and other fair value measurements could change in the near-term or could result in impairment going forward.

## Overview

The Company's growth strategy is focused on three principal components: internal growth through strategic de novo branching,
technological upgrades, and continual staff development. The Company focuses on internal growth and identification of de novo branch opportunities that enhance franchise value. Each retail region operates with a regional president accountable for the Company's performance in their market. The Company will also continue its focus on attracting key new hires and on ongoing development of existing staff.

## Recent Transactions

On January 2, 2009, the Company paid its regular quarterly dividend of $\$ 0.07$ per share and an additional $\$ 0.04$ special dividend to its common shareholders of record as of December 14, 2008.

On January 9, 2009, the Company's participation in the CPP of the Treasury offered under the EESA added $\$ 20.0$ million in liquidity and capital for the purpose of funding loans.

## Results of Operations

The Company's net income for the year ended December 31, 2008 totaled $\$ 5.5$ million compared to $\$ 8.8$ million for the year ended December 31, 2007, a decrease of $\$ 3.3$ million, or $36.9 \%$. Basic earnings per share were $\$ 0.84$ and $\$ 1.34$ for the years ended December 31, 2008 and 2007, respectively. Diluted earnings per share were $\$ 0.83$ for the year ended December 31, 2008 compared to $\$ 1.32$ per share earned for the year ended December 31, 2007. Total provision for loan loss increased $\$ 3.4$ million in year-to-date comparison. The increase in provision expense was primarily driven by an increase of $\$ 1.9$ million in net charge-offs, credit downgrades identified in the loan portfolio during the year, and an increase in average loan volume of $\$ 39.6$ million (see Asset Quality). Net interest income increased $\$ 2.8$ million, or $7.6 \%$, in 2008, primarily attributable to the lower cost of interest-bearing liabilities. Interest expense decreased $\$ 4.4$ million for the year ended December 31, 2008, as compared to the same period ended December 31, 2007, as the Company adjusted deposit rates in response to the 400 basis point drop in interest rates by the Federal Open Market Committee ("FOMC") during 2008. Total interest income decreased $\$ 1.7$ million, despite an $\$ 83.8$ million increase in average earning assets, primarily due to a 104 basis points decrease in the average loan yield.

Other noninterest income increased $\$ 869,000$, or $6.1 \%$, primarily due to increases of $\$ 384,000$ in service charges on deposit accounts, $\$ 635,000$ in debit card and ATM transaction fee income, and a $\$ 131,000$ one-time payment recorded in other noninterest income in the first quarter of 2008 related to VISA's mandatory redemption of a portion of its Class B shares outstanding in connection with an initial public offering. These increases were partially offset by a decrease of $\$ 205,000$ in mortgage processing fee income. Noninterest expense increased $\$ 5,340,000$ due to increases in salaries and benefits costs ( $\$ 1,005,000$ ), occupancy expenses ( $\$ 1,810,000$ ), professional fees ( $\$ 410,000$ ), marketing expenses ( $\$ 414,000$ ), FDIC insurance premiums ( $\$ 349,000$ ), data processing expenses ( $\$ 287,000$ ), ATM and debit card processing fees ( $\$ 268,000$ ), corporate development expenses ( $\$ 283,000$ ), and losses on other assets repossessed $(\$ 299,000)$.

The results for the year ended December 31, 2008 were positively impacted by a lower effective tax rate of $7.50 \%$ for 2008 as compared to $20.62 \%$ in 2007 that reduced income tax expense by $\$ 1.8$ million. The lower effective tax rate resulted from decreased pretax earnings due to the $\$ 3.4$ million increase in the provision for loan losses combined with sustained interest income from tax exempt municipal securities within the investment portfolio. Additionally, the Work Opportunity Tax Credit was applied to the tax expense for the years ended December 31, 2008 and 2007, which reduced the expense by $\$ 149,000$ and $\$ 99,000$, respectively.

The Company's total consolidated assets increased $\$ 82.8$ million, or $9.7 \%$, from $\$ 854.0$ million at December 31, 2007, to $\$ 936.8$ million at December 31, 2008. Total loans grew $\$ 39.5$ million, or $6.9 \%$, from $\$ 569.5$ million at December 31, 2007 to $\$ 609.0$ million at December 31, 2008, primarily in commercial credits and real estate mortgage loans. Total deposits grew $\$ 33.2$ million, or $4.5 \%$, from $\$ 733.5$ million at December 31, 2007, to $\$ 766.7$ million at December 31, 2008. The Company maintained a strong noninterestbearing deposit portfolio of $\$ 199.9$ million, or $26.1 \%$ of total deposits, and grew interest-bearing deposits primarily in consumer Platinum checking and business checking accounts.

Nonperforming assets, including loans 90 days or more past due and still accruing ("loans past due"), totaled $\$ 11.0$ million at December 31, 2008 compared to $\$ 3.0$ million at December 31, 2007. Nonaccrual loans increased $\$ 7.8$ million from 2007 to 2008, primarily attributable to one loan relationship totaling $\$ 7.4$ million in the Baton Rouge market secured by commercial real estate. Loans past due increased $\$ 25,000$ in annual comparison, from $\$ 980,000$ at December 31, 2007 to $\$ 1,005,000$ at December 31, 2008. As a percentage of total assets, nonperforming assets increased from $0.35 \%$ at December of 2007 to $1.17 \%$ at December of 2008 .

Net loan charge-offs for 2008 were $\$ 2.4$ million, or $0.40 \%$ of average loans, compared to $\$ 540,000$, or $0.10 \%$ of average loans, recorded a year earlier. The Company provided $\$ 4.6$ million for loan losses in 2008 compared to $\$ 1.2$ million in 2007 to bring the ALL as a percentage of total loans to $1.25 \%$ at year-end 2008 compared to $0.99 \%$ at year-end 2007. The increase in provision expense was primarily driven by an increase of $\$ 1.9$ million in net charge-offs, credit downgrades identified in the loan portfolio, and an increase in average loan volume of $\$ 39.6$ million during the year ending December 31, 2008.

The Company's leverage ratio was $8.38 \%$ at December 31, 2008, compared to $8.67 \%$ at December 31, 2007. Return on average common equity was $7.79 \%$ for 2008 compared to $13.83 \%$ for 2007. Return on average assets was $0.60 \%$ compared to $1.06 \%$ for the same periods, respectively.

Table 1
Summary of Return on Equity and Assets

|  | 2008 | 2007 | 2006 |
| :---: | :---: | :---: | :---: |
| Return on average assets | 0.60\% | 1.06\% | 1.08\% |
| Return on average common equity | 7.79\% | 13.83\% | 14.68\% |
| Dividend payout ratio on common stock | 38.14\% | 19.97\% | 18.14\% |
| Average equity to average assets | 7.75\% | 7.69\% | 7.35\% |

## Earnings Analysis

Net Interest Income
The primary source of earnings for the Company is net interest income, which is the difference between interest earned on loans and investments and interest paid on deposits and other interest-bearing liabilities. Changes in the volume and mix of earning assets and interest-bearing liabilities combined with changes in market rates of interest greatly affect net interest income. The Company's net interest margin on a taxable equivalent basis, which is net interest income as a percentage of average earning assets, was $4.93 \%, 5.10 \%$, and $4.90 \%$ for the years ended December 31, 2008, 2007, and 2006, respectively. Tables 2 and 3 analyze the changes in net interest income for each of the three year periods ended December 31, 2008, 2007, and 2006.
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Table 2
Consolidated Average Balances, Interest, and Rates
(in thousands)

|  | Year Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  |  | 2007 |  |  |  | 2006 |  |  |
|  | Average Volume | Interest | Average <br> Yield/ <br> Rate | Average Volume |  | Interest | Average <br> Yield/ <br> Rate | Average Volume | Interest | Average <br> Yield/ <br> Rate |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Investment securities ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |
| Taxable | \$ 97,363 | \$ 4,381 | 4.50\% | \$ | 85,999 | \$ 4,089 | 4.75\% | \$ 98,173 | \$ 4,459 | 4.54\% |
| Tax-exempt ${ }^{2}$ | 112,801 | 6,100 | 5.41\% |  | 110,256 | 5,846 | 5.30\% | 93,918 | 4,803 | 5.11\% |
| Other investments | 4,172 | 136 | 3.26\% |  | 3,533 | 156 | 4.42\% | 2,377 | 80 | 3.37\% |
| Total investments | 214,336 | 10,617 | 4.95\% |  | 199,788 | 10,091 | 5.05\% | 194,468 | 9,342 | 4.80\% |
| Federal funds sold | 29,406 | 669 | 2.24\% |  | 15,554 | 788 | 5.00\% | 23,528 | 1,134 | 4.75\% |
| Loans |  |  |  |  |  |  |  |  |  |  |
| Commercial and real estate | 461,382 | 35,404 | 7.67\% |  | 426,038 | 38,314 | 8.99\% | 376,827 | 32,894 | 8.73\% |
| Installment | 113,973 | 10,128 | 8.89\% |  | 109,688 | 9,651 | 8.80\% | 97,693 | 8,251 | 8.45\% |
| Total loans ${ }^{3}$ | 575,355 | 45,532 | 7.91\% |  | 535,726 | 47,965 | 8.95\% | 474,520 | 41,145 | 8.67\% |
| Other earning assets | 15,892 | 447 | 2.81\% |  | 118 | 7 | 5.93\% | 205 | 12 | 5.85\% |
| Total earning assets | 834,989 | 57,265 | 6.86\% |  | 751,186 | 58,851 | 7.83\% | 692,721 | 51,633 | 7.45\% |
| Allowance for loan |  |  |  |  |  |  |  |  |  |  |
| losses | $(5,910)$ |  |  |  | $(5,079)$ |  |  | $(4,686)$ |  |  |
| Nonearning assets | 88,808 |  |  |  | 79,327 |  |  | 73,568 |  |  |
| Total assets | $\underline{\underline{\$ 917,887}}$ |  |  | \$ | 825,434 |  |  | $\underline{\underline{\$ 761,603}}$ |  |  |

## Liabilities and <br> shareholders’ equity

NOW, money market,
and savings
Time deposits
Total interestbearing deposits
Borrowings:
Securities sold under agreements to repurchase and federal funds
purchased

## FHLB advances

 FRB Discount Windo
## Junior subordinated

 debentures Total interestbearing liabilitiesDemand deposits
Other liabilities
Shareholders' equity
Total liabilities and shareholders' equity
\$917,887
$\$ \quad 825,434$

| 3.77\% | 4,014 | 184 | 4.52\% |
| :---: | :---: | :---: | :---: |
| 5.94\% | - | - | - |
| - | - | - | - |
| 4.58\% | 4,014 | 184 | 4.52\% |
| 8.91\% | 15,465 | 1,371 | 8.74\% |
| 3.55\% | 525,508 | 17,692 | 3.37\% |
|  | 176,353 |  |  |
|  | 3,733 |  |  |
|  | 56,009 |  |  |

\$761,603



Net interest income and net interest spread
\$41,180 $4.41 \%$
\$ 38,317
4.28\%
$\$$ 33,941 $4.08 \%$

Net yield on interest earning assets
${ }^{1}$ Securities classified as available-for-sale are included in average balances and interest income figures and reflect interest earned on such securities.
${ }^{2}$ Interest income of $\$ 1,792,000$ for $2008, \$ 1,712,000$ for 2007 , and $\$ 1,398,000$ for 2006 is added to interest earned on tax-exempt obligations to reflect tax equivalent yields using a $34 \%$ tax rate.
${ }^{3}$ Interest income includes loan fees of $\$ 3,801,000$ for 2008, $\$ 3,352,000$ for 2007, and $\$ 3,400,000$ for 2006. Nonaccrual loans are included in average balances and income on such loans is recognized on a cash basis.

Table 3

## Changes in Taxable-Equivalent Net Interest Income

(in thousands)

|  | 2008 Compared to 2007 |  |  |  |  |  | 2007 Compared to 2006 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Increase |  | Change Attributable To |  |  |  | Total Increase |  | Change Attributable To |  |  |  |
|  | (Decrease) |  | Volume |  | Rates |  | (Decrease) |  | Volume |  | Rates |  |
| Taxable-equivalent earned on: Investment securities and interestbearing deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | \$ | 292 | \$ | 519 | \$ | (227) | \$ | (370) | \$ | (571) | \$ | 201 |
| Tax-exempt |  | 254 |  | 137 |  | 117 |  | 1,043 |  | 861 |  | 182 |
| Other investments |  | (20) |  | 25 |  | (45) |  | 76 |  | 46 |  | 30 |
| Federal funds sold |  | (119) |  | 468 |  | (587) |  | (346) |  | (372) |  | 26 |
| Loans, including fees |  | $(2,433)$ |  | 3,387 |  | $(5,820)$ |  | 6,820 |  | 5,445 |  | 1,375 |
| Other earning assets |  | 440 |  | 444 |  | (4) |  | (5) |  | (5) |  | - |
| Total |  | $(1,586)$ |  | 4,980 |  | $(6,566)$ |  | 7,218 |  | 5,404 |  | 1,814 |
| Interest paid on: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits |  | $(4,196)$ |  | 1,804 |  | $(6,000)$ |  | 1,969 |  | 1,155 |  | 814 |
| Securities sold under agreements to repurchase and federal funds purchased |  | 344 |  | 657 |  | (313) |  | 347 |  | 355 |  | (8) |
| FHLB Advances |  | (484) |  | (366) |  | (118) |  | 500 |  | 500 |  | - |
| FRB Discount Window |  | 65 |  | 33 |  | 32 |  | - |  | - |  | - |
| Junior subordinated debentures |  | (178) |  | - |  | (178) |  | 26 |  | - |  | 26 |
| Total |  | $(4,449)$ |  | 2,128 |  | $(6,577)$ |  | 2,842 |  | 2,010 |  | 832 |
| Taxable-equivalent net interest income | \$ | 2,863 | \$ | 2,852 | \$ | 11 | \$ | 4,376 | \$ | 3,394 | \$ | 982 |

NOTE: Changes due to both volume and rate have generally been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts to the changes in each.

Net interest income on a taxable-equivalent basis increased $\$ 2.9$ million for 2008 over 2007 and $\$ 4.4$ million for 2007 over 2006. Average earning assets increased $\$ 83.8$ million, or $11.2 \%$, from $\$ 751.2$ million at December 31, 2007, to $\$ 835.0$ million at December 31, 2008. The yield on average earning assets decreased 97 basis points, from $7.83 \%$ to $6.86 \%$ in annual comparison. Average loan yields decreased 104 basis points, from $8.95 \%$ at December 31, 2007, to $7.91 \%$ at December 31, 2008, primarily due to the Company's variable rate loans that adjusted with Prime. The Prime rate decreased 400 basis points during the course of the year, from $7.25 \%$ to $3.25 \%$ at year end. An increase in loan volume of $\$ 39.6$ million, or $7.4 \%$, partially offset the decrease in rates and resulted in a $\$ 2.4$ million decrease in interest earned on loans for 2008. Rate decreases on earning assets offset volume increases and resulted in a decrease of $\$ 1.6$ million in taxable-equivalent interest income. The $\$ 1.6$ million decrease was offset by a $\$ 4.4$ million decrease in interest paid on interest-bearing liabilities. Interest paid on average interest-bearing deposits decreased \$4.2 million due to a 103 basis point decrease in the average rate from $3.35 \%$ at December 31,2007 to $2.32 \%$ at December 31, 2008. The decrease in average cost of deposits was partially offset by a $\$ 58.6$ million increase in average interest-bearing deposit volume. The cost of total interest-bearing liabilities decreased 110 basis points from $3.55 \%$ at December 31, 2007 to $2.45 \%$ at December 31, 2008.

In 2007, a $12.9 \%$ increase in the average volume of loans combined with 28 basis points of improvement in average loan yields contributed greatly to the $\$ 4.4$ million increase in taxable-equivalent net interest income. The average yield on the loan portfolio increased from $8.67 \%$ in 2006 to $8.95 \%$ in 2007. Loan yields improved as the Company's variable-rate loans remained stable with a flat Prime rate for most of the year. Prime increased 100 basis points to $8.25 \%$ by mid-year 2006 and held steady until mid-September 2007, when it began its descent to $7.25 \%$ at year-end. A $\$ 7.2$ million improvement in taxable-equivalent interest income was partially offset by a $\$ 2.8$ million increase in interest expense resulting primarily from a $7.0 \%$ increase in the average volume of interest-bearing deposits and an increase of 16 basis points in the average rate paid on interest-bearing deposits in 2007.

In the investment portfolio, the Company reinvested cash flows from the portfolio into quality tax-exempt municipal bonds and agencybacked Collateralized Mortgage Obligations ("CMOs") in 2008. The average volume of investment securities increased $\$ 14.5$ million in 2008, from $\$ 199.8$ million in 2007 to $\$ 214.3$ million. Average taxable-equivalent yields on investment securities decreased 10 basis points, from $5.05 \%$ in 2007 to $4.95 \%$ in 2008. Accordingly, the taxable-equivalent interest income on investment securities increased
$\$ 526,000$ in 2008 as compared to 2007. In 2007, the average volume of investment securities increased $\$ 5.3$ million, from $\$ 194.5$ million in 2006 to $\$ 199.8$ million in 2007, while federal funds sold volume decreased $\$ 8.0$ million. Average taxable-equivalent yields on investment securities increased to $5.05 \%$ in 2007, up 25 basis points from $4.80 \%$ in 2006 . Improvement in investment volume and yields increased taxable-equivalent interest income on investment securities \$749,000 for 2007.

From 2007 to 2008, the average volume of federal funds sold and other earning assets increased $\$ 13.9$ million and $\$ 15.8$ million, respectively. In comparing average volume of assets and liabilities, the $\$ 64.8$ million increase in deposits exceeded the $\$ 39.6$ million increase in loans resulting in $\$ 25.2$ million of excess funds. These funds were invested in federal funds overnight and other interestearning assets, the majority of which were time deposits held with other banks. The increase in average volume of federal funds sold was offset by a 276 basis points decrease in the average yield from $5.00 \%$ to $2.24 \%$, which reduced interest earned by $\$ 119,000$ in yearly comparison. Interest earned on other interest-earning assets increased $\$ 440,000$ as the volume increase was partially offset by a 312 basis points reduction in average yield.

The Company maintained its strong core noninterest-bearing deposit base with $23.6 \%$ of average total deposits in 2008 compared to $24.8 \%$ in 2007 and $25.8 \%$ in 2006. The interest-bearing deposit mix consisted of $57.8 \%$ in NOW, money market, and savings deposits, and $18.6 \%$ in time deposits, primarily due to growth in the Company's Platinum checking accounts. The Platinum accounts offer competitive market rates to the Company's depositors. The average rate paid on NOW, money market, and savings dollars decreased 135 basis points to $1.75 \%$ in 2008, down from $3.10 \%$ in 2007. Of total average deposits in 2007, the mix of average total interestbearing deposits was $58.4 \%$ NOW, money market and savings deposits, and $16.8 \%$ certificates of deposit. These two categories of interest-bearing deposits were $57.0 \%$ and $17.2 \%$ of average total deposits, respectively, in 2006 . The Company typically offers certificates of deposit at mid-to-low market rates, but a special promotional rate of $5.13 \%$ on a 13 month certificate of deposit was offered in the fourth quarter of 2006 in all markets. The promotional rate was continued in selected Louisiana markets and the Texas market for part of 2007 and contributed to a 74 basis points increase in the average yield on certificates of deposit in 2007, from $3.46 \%$ in 2006 to $4.20 \%$.

Interest expense on the Company's junior subordinated debentures decreased 116 basis points, from $8.91 \%$ in 2007 to $7.75 \%$ in 2008 due to decreases in the variable rate paid on the $\$ 8.2$ million in debentures. The $\$ 8.2$ million in debentures, issued on September 20 , 2004, carry a floating rate equal to the 3 -month LIBOR plus $2.50 \%$, adjustable and payable quarterly. The rate on these debentures at December 31, 2008 was $4.03 \%$. In 2007, the yield on the junior subordinated debentures increased 17 basis points, from $8.74 \%$ at December 31, 2006 to $8.91 \%$ at December 31, 2007. The $\$ 8.2$ million in debentures mature on September 20, 2034 and, under certain circumstances, are subject to repayment on September 20, 2009 or thereafter. On February 22, 2001, the Company issued the $\$ 7.2$ million of junior subordinated debentures. The $\$ 7.2$ million in debentures carry a fixed interest rate of $10.20 \%$ and mature on February 22, 2031 and, under certain circumstances, are subject to repayment on February 22, 2011, or thereafter.

## NonInterest Income

Service charges and fees on deposit accounts represent the primary source of noninterest income for the Company. Income from service charges and fees on deposit accounts, including insufficient funds fees ("NSF" fees), increased $\$ 384,000$ in 2008 compared to a $\$ 1.1$ million increase in 2007. Income on ATM and debit card transactions increased $\$ 635,000$ in 2008 and $\$ 414,000$ in 2007 as the result of an increase in transactions processed. Other noninterest income decreased $\$ 150,000$ in 2008 and increased $\$ 335,000$ in 2007. The decrease in 2008 was the result of a reduction in mortgage processing fee income of $\$ 205,000$, which was partially offset by a $\$ 131,000$ one-time payment recorded in other noninterest income in the first quarter of 2008 related to VISA's mandatory redemption of a portion of its Class B shares outstanding in connection with an initial public offering.

## Noninterest Expense

Total noninterest expense increased $13.8 \%$, or $\$ 5.3$ million, from 2007 to 2008, and $16.6 \%$, or $\$ 5.5$ million, from 2006 to 2007. The Company's growth and expansion over the past three years resulted in increased salaries and employee benefits costs, occupancy expenses, marketing expenses, and education and travel expenses. These increases reflect the Company's long-term investment in staff development, system upgrades, and market development.

Salaries and employee benefits increased $\$ 1.0$ million, or $5.0 \%$ in 2008 and the Company ended the year with 419 full-time equivalent ("FTE") employees, an increase of 9 employees over 2007. Salary and benefit costs increased in 2008 primarily due to the addition of staff for new branches, annual salary adjustments and higher group health insurance costs. Salaries and employee benefits increased $\$ 3.6$ million, or $22.2 \%$, in 2007 and the Company ended the year with 410 full-time equivalent ("FTE") employees, an increase of 39 employees over 2006. Recruitment of talented leaders to support growth initiatives contributed to the increased salary and benefits costs in 2007.

Occupancy expenses increased $\$ 1,810,000$ in 2008 and $\$ 889,000$ in 2007 and included the cost of a new facility and renovations of the Company's headquarters in 2008. Four new facilities and three replacement facilities were completed during the year in 2007, which resulted in an increase over 2006. Occupancy expense in 2008 captured a full year of depreciation on those seven facilities. Premises and equipment additions and leasehold improvements totaled approximately $\$ 4.8$ million, $\$ 11.3$ million, and $\$ 9.7$ million for the years 2008, 2007, and 2006, respectively.

Total other noninterest expense increased $\$ 2.5$ million in 2008 and $\$ 1.0$ million in 2007. Data processing expenses increased $\$ 287,000$, primarily due to the merger of the two banks in the first quarter of 2008. ATM and debit card processing fees experienced a higher volume of electronic transactions processed, which increased fees by $\$ 268,000$. Professional fees increased $\$ 410,000$ and resulted primarily from consulting fees related to external assistance with the formulation and execution of corporate strategic initiatives and
certain finance and operations related projects. Additionally, marketing and corporate development expenses increased \$697,000 in 2008 to promote franchise growth.

FDIC insurance premiums increased $\$ 349,000$ in 2008 and $\$ 77,000$ in 2007. In 2007, the Company qualified for a one-time credit totaling approximately $\$ 240,000$, which offset the new FDIC assessment through the third quarter of 2007. On October 3, 2008, the President of the United States signed the EESA into law. The EESA included a provision for an increase in the amount of deposits insured by the FDIC from $\$ 100,000$ to $\$ 250,000$ until December 2009. In addition, the FDIC announced the TLGP on October 14, 2008. Unlimited deposit insurance was provided on funds in noninterest-bearing transaction deposit accounts. Coverage under the program is available for a limited period of time without charge and, thereafter, at a cost of 10 basis points per annum for noninterestbearing transaction accounts with balances above $\$ 250,000$. FDIC assessments for 2009, based on increased premiums and current deposit growth projections, will total approximately $\$ 306,000$ per quarter, or $\$ 1,224,000$ for the year. On February 27, 2009, the FDIC approved an interim rule that would raise second quarter 2009 deposit insurance premiums for Risk Category I and impose a 10 to 20 basis points special assessment as of June 30, 2009, payable on September 30, 2009. If the interim rule is adopted as final, the Company's FDIC premiums would increase significantly in 2009.

The increase in noninterest expenses for 2007 resulted primarily from increases in professional fees of $\$ 339,000$, education and training expenses of $\$ 235,000$, ATM and debit card processing fees of $\$ 186,000$, and data processing expenses of $\$ 160,000$, primarily related to data communication lines. The increase in education and training expenses in 2007 reflected the Company's commitment to employee development.

## Income Taxes

The Company's tax expense decreased by $\$ 1,830,000$ in 2008 and $\$ 449,000$ in 2007 and approximated $8 \%$ and $21 \%$ of income before taxes in 2008 and 2007, respectively. For 2008, the lower effective tax rate was due to the lower pretax income which resulted in a larger impact by the nontaxable municipal interest on the statutory tax rate than in 2007. Additionally, the lower tax rates for 2008 and 2007 resulted from the Company's recognition of the Work Opportunity Tax Credit under the Katrina Emergency Tax Relief Act of 2005, which reduced income tax expense by $\$ 149,000$ in 2008 and $\$ 99,000$ in 2007. Interest income on nontaxable municipal securities also lowered the effective tax rate for 2006 to approximately $25 \%$. The notes to the consolidated financial statements provide additional information regarding the Company's income tax considerations.

## Balance Sheet Analysis

## Investment Securities

Total investment securities increased $\$ 40.2$ million in 2008, from $\$ 192.2$ million in 2007 to $\$ 232.4$ million at December 31, 2008. The increase resulted primarily from deposit growth outpacing loan growth during 2008. Average duration of the portfolio was 3.92 years as of December 31, 2008 and the average taxable-equivalent yield was $4.95 \%$. For the year ended December 31, 2007, average duration of the portfolio was 3.57 years and the average taxable-equivalent yield was $5.05 \%$. Unrealized net gains before tax effect in the securities available-for-sale portfolio were $\$ 2.6$ million at December 31, 2008, compared to unrealized net gain before tax effect of $\$ 1.2$ million at December 31, 2007. These amounts result from interest rate fluctuations.

At December 31, 2008, approximately $\$ 67.5$ million, or $29.9 \%$, of the Company's securities available-for-sale portfolio represented mortgage-backed securities and CMOs. All of the mortgage-backed securities and CMOs are government agency sponsored with the exception of two privately issued CMOs with a current market value of $\$ 262,000$. The Company monitors the risks due to changes in interest rates on mortgage-backed pools by monthly reviews of prepayment speeds, duration, and purchase yields as compared to current market yields on each security. CMOs totaled $\$ 47.8$ million and represented pools that each had a book value of less than $10 \%$ of shareholders' equity at December 31, 2008. All CMOs held in the portfolio are bank-qualified and not considered "high-risk" securities under the Federal Financial Institutions Examination Council ("FFIEC") tests. The Company does not own any "high-risk" securities as defined by the FFIEC. An additional $17.6 \%$ of the available-for-sale portfolio consisted of U. S. Agency securities, while municipal and other securities represented $52.4 \%$ and $0.1 \%$ of the portfolio, respectively. A detailed credit analysis on each municipal offering is reviewed prior to purchase by an investment advisory firm. In addition, the Company limits the amount of securities of any one municipality purchased and the amount purchased within specific geographic regions to reduce the risk of loss within the nontaxable municipal securities portfolio. The held-to-maturity portfolio consisted of $\$ 6.0$ million in nontaxable and $\$ 0.5$ million in taxable municipal securities. The Company utilizes a qualified investment advisory firm that manages the securities portfolio and monitors the assigned ratings and credit quality of bonds.

Table 4
Composition of Investment Securities
December 31
(in thousands)

|  | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |  |  |
| U. S. Treasuries | \$ | - | \$ | - | \$ | 1,986 | \$ | 1,966 | \$ | 2,000 |
| U. S. Agencies |  | 39,747 |  | 45,229 |  | 51,280 |  | 38,499 |  | 35,804 |
| Obligations of state and political subdivisions |  | 118,613 |  | 100,966 |  | 95,676 |  | 61,534 |  | 56,468 |
| Mortgage-backed securities |  | 19,661 |  | 24,250 |  | 29,888 |  | 33,715 |  | 30,962 |
| Collateralized mortgage obligations |  | 47,829 |  | 10,797 |  | 854 |  | 1,086 |  | 1,861 |
| Corporate securities |  | - |  | - |  | 990 |  | 2,629 |  | 7,089 |
| Equity securities with readily determinable fair values |  | 94 |  | 210 |  | - |  | - |  |  |
| Mutual funds |  | - |  | - |  | - |  | - |  | 9,077 |
| Total available-for-sale securities | \$ | 225,944 | \$ | 181,452 | \$ | 180,674 | \$ | 139,429 | \$ | 143,261 |
| Held-to-maturity securities: |  |  |  |  |  |  |  |  |  |  |
| Obligations of state and political subdivisions | \$ | 6,490 | \$ | 10,746 | \$ | 15,901 | \$ | 19,611 | \$ | 22,852 |
| Total held-to-maturity securities | \$ | 6,490 | \$ | 10,746 | \$ | 15,901 | \$ | 19,611 | \$ | 22,852 |
| Total investment securities | \$ | 232,434 | \$ | 192,198 | \$ | 196,575 | \$ | 159,040 | \$ | 166,113 |

Table 5
Investment Securities Portfolio
Maturities and Average Taxable-Equivalent Yields
For the Year Ended December 31, 2008
(dollars in thousands)

|  | Within 1 Year |  | After 1 but Within 5 Years |  | After 5 but Within 10 Year |  | After 10 Years |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Yield | Amount | Yield | Amount | Yield | Amount | Yield |  |
| Securities available-for-sale: U.S. Treasury and U.S. Agency securities | \$18,145 | 2.72\% | \$21,602 | 4.20\% | \$ | - | \$ | - | \$ 39,747 |
| Obligations of state and political subdivisions | 11,541 | 4.95\% | 32,278 | 5.57\% | 53,330 | 5.53\% | 21,464 | 5.69\% | 118,613 |
| Mortgage-backs and CMOs | 19,433 | 5.27\% | 34,818 | 4.67\% | 12,670 | 5.72\% | 569 | 4.70\% | 67,490 |
| Equity securities with readily determinable fair values | - | - | - | - | - | - | 94 | - | 94 |
| Total fair value | \$49,119 |  | \$88,698 |  | \$66,000 |  | \$22,127 |  | \$225,944 |
|  | Within | Year | After Within | but Years | After Within | but Year | After 10 | Years |  |
| Held-to-Maturity: | Amount | Yield | Amount | Yield | Amount | Yield | Amount | Yield | Total |
| Obligations of state and political subdivisions | \$ 2,204 | 7.37\% | \$ 3,938 | 7.07\% | \$ 348 | 7.64\% | \$ |  | \$ 6,490 |

## Loan Portfolio

The Company's loan portfolio totaled $\$ 609.0$ million at December 31, 2008, up $6.9 \%$, or $\$ 39.5$ million, from $\$ 569.5$ million at December 31, 2007. In 2007, loans grew $14.1 \%$, or $\$ 70.5$ million. Of the $\$ 39.5$ million growth in 2008, $\$ 18.3$ million was in real estate loans secured by mortgages. The real estate loan growth consisted primarily of commercial credits that have ten to fifteen year amortization terms with rates fixed primarily for three and up to five years. The short-term structure of the real estate mortgage credits allows management greater flexibility in controlling interest rate risk. The commercial portfolio, including agricultural, financial, and lease loans, increased $\$ 19.1$ million. The Company's installment loan portfolio increased $\$ 2.1$ million, or $8.6 \%$, in 2008, primarily in the indirect auto financing and credit card portfolios.

The Company's combined loan portfolio at December 31, 2008 consisted of approximately 52\% in fixed rate loans, with the majority maturing within five years. Approximately $48 \%$ of the portfolio earns a variable rate of interest, the greater majority of which adjusts to changes in the Prime rate and a smaller portion that adjusts on a scheduled repricing date. The mix of variable and fixed rate loans provides some protection from changes in market rates of interest.

|  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Table 6 <br> Composition of Loans <br> December 31 <br> (in thousands) | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  |
| Commercial, financial, and agricultural | \$ | 210,058 | \$ | 190,946 | \$ | 155,098 | \$ | 153,737 | \$ | 123,835 |
| Lease financing receivable |  | 8,058 |  | 8,089 |  | 7,902 |  | 6,108 |  | 4,048 |
| Real estate - mortgage |  | 234,588 |  | 216,305 |  | 192,583 |  | 170,895 |  | 150,898 |
| Real estate - construction |  | 65,327 |  | 65,448 |  | 64,126 |  | 39,202 |  | 41,464 |
| Installment loans to individuals |  | 89,901 |  | 87,775 |  | 78,613 |  | 72,230 |  | 65,493 |
| Other |  | 1,023 |  | 942 |  | 724 |  | 622 |  | 733 |
| Total loans | \$ | 608,955 | \$ | 569,505 | \$ | 499,046 | \$ | 442,794 | \$ | 386,471 |

NOTE: The December 31, 2007 loan composition reflects a reclassification in real estate - construction, real estate - mortgage, and commercial, financial, and agricultural loans.

Table 7
Loan Maturities and Sensitivity to Interest Rates
For the Year Ended December 31, 2008
(in thousands)

|  | Fixed and Variable Rate Loans at Stated Maturities |  |  |  | Amounts Over One Year With |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Year or Less | 1 Year5 Years | Over 5 years | Total |  | ermined ates | Floating Rates | Total |
| Commercial, financial, and agricultural | \$ 96,789 | \$ 92,012 | \$ 21,257 | \$210,058 | \$ | 74,234 | \$ 39,035 | \$113,269 |
| Lease financing receivables | 242 | 7,493 | 323 | 8,058 |  | 7,816 | - | 7,816 |
| Real estate - mortgage | 27,741 | 68,265 | 138,582 | 234,588 |  | 87,448 | 119,399 | 206,847 |
| Real estate - construction | 47,166 | 11,336 | 6,825 | 65,327 |  | 6,074 | 12,087 | 18,161 |
| Installment loans to individuals | 17,869 | 70,239 | 1,793 | 89,901 |  | 68,755 | 3,277 | 72,032 |
| Other | 1,023 | - | - | 1,023 |  | - | - | - |
| Total | \$190,830 | \$249,345 | \$168,780 | \$608,955 | \$ | 244,327 | \$173,798 | \$418,125 |

The Bank has maintained its credit policy and underwriting procedures and has not relaxed these procedures to stimulate loan growth. Completed loan applications, credit bureau reports, financial statements, and a committee approval process remain a part of credit decisions. Documentation of the loan decision process is required on each credit application, whether approved or denied, to insure thorough and consistent procedures.

## Asset Quality

Credit Risk Management
The Company manages its credit risk by observing written, board approved policies that govern all underwriting activities. The risk management program requires that each individual loan officer review his or her portfolio on a quarterly basis and assign recommended credit ratings on each loan. These efforts are supplemented by independent reviews performed by the loan review officer and other
validations performed by the internal audit department. The results of the reviews are reported directly to the Audit Committee of the Board of Directors. Additionally, bank concentrations are monitored and reported quarterly whereby individual customer and aggregate industry leverage, profitability, risk rating distributions, and liquidity are evaluated for each major standard industry classification segment. At December 31, 2008, the Company identified one industry segment concentration that aggregates more than $10 \%$ of its consolidated loan portfolio. The commercial real estate segment of the loan portfolio, the majority of which is owner-occupied real estate, represented approximately $\$ 85.4$ million, or $14.0 \%$, of the total loan portfolio.

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## Nonperforming Assets

Table 8 contains information about the Company's nonperforming assets, including loans past due.

## Table 8 <br> Asset Quality Information <br> December 31 (in thousands)

|  | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans on nonaccrual | \$ | 9,355 | \$ | 1,602 | \$ | 1,793 | \$ | 660 | \$ | 472 |
| Loans past due |  | 1,005 |  | 980 |  | 98 |  | 2,510 |  | 488 |
| Total nonperforming loans |  | 10,360 |  | 2,582 |  | 1,891 |  | 3,170 |  | 960 |
| Other real estate owned, net |  | 329 |  | 143 |  | 368 |  | 98 |  | 445 |
| Other assets repossessed |  | 306 |  | 280 |  | 55 |  | 176 |  | 283 |
| Total nonperforming assets | \$ | 10,995 | \$ | 3,005 | \$ | 2,314 | \$ | 3,444 | \$ | 1,688 |
| Nonperforming loans to total loans |  | 1.70\% |  | 0.45\% |  | 0.38\% |  | 0.72\% |  | 0.25\% |
| Nonperforming assets to total assets |  | 1.17\% |  | 0.35\% |  | 0.29\% |  | 0.49\% |  | 0.28\% |
| Allowance as a percentage of nonperforming loans |  | 73\% |  | 217\% |  | 263\% |  | 137\% |  | 401\% |

Nonperforming assets, including loans past due, totaled $\$ 11.0$ million at December 31, 2008, $\$ 3.0$ million at December 31, 2007 , $\$ 2.3$ million at December 31, 2006. The increase in nonperforming assets in 2008 compared to 2007 resulted primarily from an increase of $\$ 7.8$ million in nonaccrual loans. The majority of the increase in nonaccrual loans represents one large credit in the Baton Rouge market secured by real estate. Net charge-offs were $0.40 \%$ of total loans at December 31, 2008, compared to 0.10 \% at December 31, 2007. The increase resulted from charge-offs totaling approximately $\$ 550,000$ in indirect auto loans due to fraudulent activity; $\$ 707,000$ in consumer loans; $\$ 775,000$ in commercial, industrial and agricultural loans; and \$592,000 in real estate and construction loans. The increased charge-off activity in the loan portfolio is reflective of the current economic environment.

Consumer and commercial loans are placed on nonaccrual when principal or interest is 90 days past due, sooner if the full collectibility of principal or interest is doubtful, except if the underlying collateral fully supports both the principal and accrued interest and the loan is in the process of collection. Policies provide that retail (consumer) loans that become 120 days delinquent be routinely charged off. Loans classified for regulatory purposes but not included in Table 8 do not represent material amounts that management has serious doubts as to the ability of the borrower to comply with loan repayment terms.

## Allowance for Loan Losses

Provisions totaling $\$ 4,555,000, \$ 1,175,000$, and $\$ 850,000$, for the years 2008,2007 , and 2006 , respectively, were considered necessary by management to bring the allowance to a level sufficient to cover probable losses in the loan portfolio. Table 9 analyzes activity in the allowance for 2008, 2007, 2006, 2005, and 2004.

Table 9

## Summary of Loan Loss Experience

(in thousands)

| Balance at beginning of year | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 5,612 | \$ | 4,977 | \$ | 4,355 | \$ | 3,851 | \$ | 2,790 |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |
| Commercial, financial, and agricultural |  | 775 |  | 150 |  | 148 |  | 108 |  | 508 |
| Real estate - construction |  | 428 |  | - |  | - |  | - |  | - |
| Real estate - mortgage |  | 164 |  | 1 |  | - |  | 22 |  | 59 |
| Installment loans to individuals |  | 1,257 |  | 474 |  | 393 |  | 491 |  | 435 |
| Lease financing receivables |  | - |  | 1 |  | - |  | - |  | - |
| Other |  | - |  | - |  | 1 |  | 81 |  | 65 |
| Total charge-offs |  | 2,624 |  | 626 |  | 542 |  | 702 |  | 1,067 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| Commercial, financial, and agricultural |  | 35 |  | 18 |  | 85 |  | 102 |  | 87 |
| Real-estate - mortgage |  | - |  | 6 |  | 63 |  | 11 |  | 4 |
| Installment loans to individuals |  | 157 |  | 55 |  | 162 |  | 97 |  | 87 |
| Lease financing receivables |  | - |  | 6 |  | - |  | - |  | - |
| Other |  | - |  | 1 |  | 4 |  | 16 |  | 4 |
| Total recoveries |  | 192 |  | 86 |  | 314 |  | 226 |  | 182 |
| Net charge-offs |  | 2,432 |  | 540 |  | 228 |  | 476 |  | 885 |
| Additions to allowance charged to operating expenses |  | 4,555 |  | 1,175 |  | 850 |  | 980 |  | 991 |
| Reclassification ${ }^{1}$ |  | (149) |  | - |  | - |  | - |  | - |
| Acquisition |  | - |  | - |  | - |  | - |  | 955 |
| Balance at end of year | \$ | 7,586 | \$ | 5,612 | \$ | 4,977 | \$ | 4,355 | \$ | 3,851 |

Net charge-offs to average loans
Year-end allowance to year-end loans

| 0.40\% | 0.10\% | 0.05\% | 0.12\% | 0.30\% |
| :---: | :---: | :---: | :---: | :---: |
| 1.25\% | 0.99\% | 1.00\% | 0.98\% | 1.00\% |

${ }^{1}$ In the second quarter of 2008, approximately $\$ 149,000$ of the allowance for loan loss was identified as a reserve for unfunded loan commitments. The reserve was classified as a liability in accordance with SFAS No. 5, Accounting for Contingencies, in the same period.

Table 10
Allocation of Loan Loss by Category
(dollars in thousands)

|  | 20 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% of loans to total loans | Amount | \% of loans to total loans | Amount | $\%$ of loans to total loans | Amount | \% of loans to total loans | Amount | $\%$ of loans to total loans |
| Commercial, financial, and real estate | \$ 1,586 | 34.5 | \$ 2,111 | 34.0 | \$ 1,543 | 31.0 | \$ 1,545 | 35.0 | \$ 1,996 | 32.0 |
| Real estate - construction | 2,911 | 10.7 | 659 | 11.0 | 647 | 13.0 | 367 | 9.0 | 382 | 11.0 |
| Real estate - mortgage | 1,999 | 38.5 | 1,893 | 39.0 | 1,891 | 38.0 | 1,698 | 39.0 | 613 | 39.0 |
| Installment loans to individuals | 1,058 | 14.8 | 805 | 15.0 | 796 | 16.0 | 645 | 16.0 | 789 | 17.0 |
| Lease financing receivables | 32 | 1.3 | 80 | 1.0 | 50 | 0.2 | 63 | 1.0 | 31 | 1.0 |
| Other | - | - | 64 | - | 50 | - | 37 |  | 40 | - |
|  | \$ 7,586 | 100.0 | \$ 5,612 | 100.0 | \$ 4,977 | 100.0 | \$ 4,355 | 100.0 | \$ 3,851 | 100.0 |

 of specific reserves assigned to each impaired loan for which probable loss has been identified as well as general reserves to maintain the allowance at an acceptable level for other loans in the portfolio where historical loss experience is available that indicates certain probable losses may exist. Factors considered in determining provisions include estimated losses in significant credits; known deterioration in concentrations of credit; historical loss experience; trends in nonperforming assets; volume, maturity and composition of the loan portfolio; off-balance sheet credit risk; lending policies and control systems; national and local economic conditions; the experience, ability and depth of lending management; and the results of examinations of the loan portfolio by regulatory agencies and others. The processes by which management determines the appropriate level of the allowance, and the corresponding provision for probable credit losses, involves considerable judgment; therefore, no assurance can be given that future losses will not vary from current estimates.

## Funding Sources

Deposits
As of December 31, 2008, total deposits increased $\$ 33.2$ million, up $4.5 \%$, to $\$ 766.7$ million following an increase of $\$ 17.3$ million in 2007 to $\$ 733.5$ million. Deposit growth in 2008 was impacted by fluctuations in large commercial deposit balances and tough competition for deposit dollars within the Company's markets. Noninterest-bearing deposits increased $\$ 17.3$ million to $\$ 199.9$ million and represented $26.1 \%$ of total deposits at December 31, 2008, compared to $24.9 \%$ at December 31, 2007 and 25.8\% at December 31, 2006. Interest-bearing deposits in money market and savings accounts decreased $\$ 24.0$ million, primarily in the Company's commercial Platinum money market deposits. NOW account deposits increased $\$ 20.3$ million, primarily in consumer Platinum checking accounts. Time deposits, which are comprised mostly of certificates of deposits, increased $\$ 19.7$ million in 2008. The increase was primarily driven by a short-term promotional offering in the fourth quarter of 2008. Core deposits, defined as all deposits other than time deposits of $\$ 100,000$ or more, remained strong at $89.1 \%$ of total deposits in 2008 compared to $90.1 \%$ at year-end 2007, and $92 \%$ at year-end 2006. Strategically, to manage the margin and core deposit balances, the Company typically offers low- to mid-market rates on CDs and has no brokered deposits. Additional information on the Company's deposits appears in the notes to the Company's consolidated financial statements.

Table 11
Summary of Average Deposits
(in thousands)

|  | 2008 |  |  | 2007 |  |  | 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Amount |  | Average Yield | Average Amount |  | Average Yield | Average Amount |  | Average Yield |
| Noninterest-bearing demand deposits | \$ | 185,113 | - | \$ | 178,933 | - | \$ | 176,353 |  |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |
| Savings, NOW, and money market |  | 453,531 | 1.75\% |  | 419,983 | 3.10\% |  | 388,880 | 3.11\% |
| Time deposits |  | 146,272 | 4.07\% |  | 121,238 | 4.20\% |  | 117,149 | 3.46\% |
| Total | \$ | 784,916 | 1.77\% | \$ | 720,154 | 2.51\% | \$ | 682,382 | 2.37\% |

Table 12
Maturity Schedule Time Deposits of $\mathbf{\$ 1 0 0 , 0 0 0}$ or More
(in thousands)
3 months or less
3 months through 6 months
7 months through 12 months
Over 12 months
Total

| 2008 |  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 33,941 | \$ | 25,026 | \$ | 16,836 |
|  | 24,988 |  | 10,162 |  | 8,330 |
|  | 15,775 |  | 19,881 |  | 18,388 |
|  | 7,818 |  | 16,486 |  | 14,215 |
| \$ | 82,522 | \$ | 71,555 | \$ | 57,769 |

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## Borrowed Funds

As of December 31, 2008, the Company had securities sold under repurchase agreements totaling $\$ 25.0$ million, $\$ 36.0$ million in short-term Federal Reserve Discount Window borrowings, and $\$ 14.9$ million in federal funds purchased. At December 31, 2007, the Company had $\$ 26.3$ million in securities sold under repurchase agreements and $\$ 4.4$ million in short-term advances with the Federal Home Loan Bank. The increase in borrowings resulted from the need to fund loan growth, which accelerated in the fourth quarter of 2008.

On September 20, 2004, the Company completed a second issuance of unsecured junior subordinated debentures in the amount of $\$ 8,248,000$. The $\$ 8.2$ million in debentures carry a floating rate equal to the 3 -month LIBOR plus $2.50 \%$, adjustable and payable quarterly. The rate at December 31, 2008 was $4.03 \%$. The debentures mature on September 20, 2034 and, under certain circumstances, are subject to repayment on September 20, 2009 or thereafter.

On February 22, 2001, the Company issued $\$ 7,217,000$ of unsecured junior subordinated debentures. The $\$ 7.2$ million in debentures carry a fixed interest rate of $10.20 \%$ and mature on February 22, 2031 and, under certain circumstances, are subject to repayment on February 22, 2011 or thereafter. These debentures qualify as Tier 1 capital and are presented in the Consolidated Statements of Condition as Junior subordinated debentures. Additional information regarding long-term debt is provided in the notes to the Company's consolidated financial statements.

In July of 2007, the Company entered into a $\$ 12.5$ million reverse repurchase agreement with Citigroup Markets, Inc. ("CGMI"). The reverse repurchase agreement provided low cost funding to meet liquidity demands. Under the terms of the agreement, interest is payable quarterly based on a floating rate equal to the 3-month LIBOR for the first 12 months of the agreement and a fixed rate of $4.57 \%$ for the remainder of the term. The rate at December 31, 2008 was $4.57 \%$. The repurchase date is scheduled for August 9, 2017; however, the agreement is subject to call by CGMI quarterly effective August 9, 2008.

The ESOP note held by the Bank totaled $\$ 18,000$ at December 31, 2008. The ESOP obligation constitutes a reduction of the Company's shareholders' equity because the primary source of loan repayment is contributions by the Bank to the ESOP; however, the loan is not guaranteed by the Company. ESOP borrowings are eliminated from total loans and long-term debt as an intercompany balance in the Company's December 31, 2008 and 2007 consolidated financial statements.

## Capital

The Company and the Bank are required to maintain certain minimum capital levels. Risk-based capital requirements are intended to make regulatory capital more sensitive to the risk profile of an institution's assets. At December 31, 2008, the Company and the Bank were in compliance with statutory minimum capital requirements. Minimum capital requirements include a total risk-based capital ratio of $8.0 \%$, with Tier 1 capital not less than $4.0 \%$, and a leverage ratio (Tier 1 to total average adjusted assets) of $4.0 \%$ based upon the regulators latest composite rating of the institution. As of December 31, 2008, the Company’s Tier 1 capital to average adjusted assets (the "leverage ratio") was $8.38 \%$ as compared to $8.67 \%$ at December 31, 2007. Tier 1 capital to risk weighted assets was $11.04 \%$ and $11.21 \%$ for 2008 and 2007, respectively. Total capital to risk weighted assets was $12.16 \%$ and $12.08 \%$, respectively, for the same periods. For regulatory purposes, Tier 1 Capital includes $\$ 15,500,000$ of junior subordinated debentures issued by the Company. For financial reporting purposes, these funds are included as a liability under GAAP. The Bank's leverage ratio was $8.27 \%$ at December 31, 2008. At December 31, 2007, leverage ratios for MidSouth Bank, N.A. and MidSouth Bank Texas, N.A. were $8.59 \%$ and $8.65 \%$, respectively. The two banks were merged under MidSouth Bank, N.A. in the first quarter of 2008.

On January 9, 2009, the Company's participation in the CPP of the Treasury offered under the EESA added $\$ 20.0$ million in liquidity and capital for the purpose of funding loans. Projected leverage capital ratios reflecting the impact of the additional capital were $10.34 \%$ and $9.86 \%$ for the Company and the Bank, respectively, at December 31, 2008.

The FDIC Improvement Act of 1991 established a capital-based supervisory system for all insured depository institutions that imposes increasing restrictions on the institution as its capital deteriorates. The Bank was classified as "well capitalized" as of December 31, 2008. No significant restrictions are placed on the Bank as a result of this classification.

As discussed under the heading Balance Sheet Analysis - Securities, $\$ 2,571,000$ in unrealized gains on securities available-for-sale, less a deferred tax liability of $\$ 874,000$, was recorded as an addition to shareholders’ equity as of December 31, 2008. As of December 31, 2007, $\$ 1,232,000$ in unrealized gains on securities available-for-sale, less a deferred tax liability of $\$ 419,000$, was recorded as an addition to shareholders' equity. While the net unrealized loss or gain on securities available-for-sale is required to be reported as a separate component of shareholders' equity, it does not affect operating results or regulatory capital ratios. The net unrealized gains and losses reported for December 31, 2008 and 2007, however, did affect the Company's equity-to-assets ratio for financial reporting purposes. The ratio of equity-to-assets was $7.80 \%$ at December 31, 2008 and $8.02 \%$ at December 31, 2007.

## Interest Rate Sensitivity

Interest rate sensitivity is the sensitivity of net interest income and economic value of equity to changes in market rates of interest. During 2008, the Company utilized a qualified third party's model of asset and liability management. The third party utilizes its own proprietary software to model the Company's assets and liabilities, combined with another qualified third party's system to analyze
the investment portfolio. The model captures data from the Company's internal operating systems and additional information regarding rates and prepayment characteristics to construct an analysis that presents differences in the repricing and maturity characteristics of earning assets and interest-bearing liabilities for selected time periods. The analysis also factors in repricing characteristics and cash flows from payments received on loans and investments. A consolidated gap analysis is presented in Table 13. The cumulative one year gap position was approximately, $\$ 35.2$ million or $3.76 \%$ of total assets, at December 31, 2008.
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Table 13
Interest Rate Sensitivity and Gap Analysis Table
December 31, 2008
(in thousands at book value)

|  | 0-3 MOS |  | 4-12 MO |  | 1-5 YRS |  | >5YRS |  | NoninterestBearing |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest -bearing deposits | \$ | 33 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 33 |
| Federal funds sold |  | - |  | 8,000 |  | 1,023 |  | - |  | - |  | 9,023 |
| Investments: |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment securities |  | 31,109 |  | 28,417 |  | 51,886 |  | 58,187 |  | - |  | 169,599 |
| Mortgage-backed securities |  | 17,944 |  | 27,282 |  | 18,844 |  | 3,074 |  | - |  | 67,144 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed rate |  | 45,043 |  | 99,002 |  | 156,856 |  | 6,239 |  | - |  | 307,140 |
| Variable/adjustable rate |  | 180,770 |  | 19,910 |  | 89,101 |  | 12,034 |  | - |  | 301,815 |
| Other Assets |  | - |  | - |  | - |  | - |  | 89,647 |  | 89,647 |
| Allowance for loan losses |  | - |  | - |  | - |  | - |  | $(7,586)$ |  | $(7,586)$ |
| Total assets | \$ | 274,899 | \$ | 182,611 | \$ | 317,710 | \$ | 79,534 | \$ | 82,061 | \$ | 936,815 |

## Liabilities and Shareholders'

## Equity

Liabilities:
NOW
Savings and money market
Time deposits
Demand deposits
Other liabilities
Shareholders' equity
Total liabilities and shareholders
$\quad$ equity

| \$ | - | \$ | - | \$ | - | \$ | 164,589 | \$ | - | \$ | 164,589 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 219,772 |  | - |  | - |  | 30,025 |  | - |  | 249,797 |
|  | 52,572 |  | 78,326 |  | 21,361 |  | 160 |  | - |  | 152,419 |
|  | - |  | - |  | - |  | - |  | 199,899 |  | 199,899 |
|  | 71,624 |  | - |  | - |  | 19,717 |  | 5,726 |  | 97,067 |
|  | - |  | - |  | - |  | - |  | 73,044 |  | 73,044 |
| \$ | 343,968 | \$ | 78,326 | \$ | 21,361 | \$ | 214,491 | \$ | 278,669 | \$ | 936,815 |

## Repricing/maturity gap <br> Period <br> Cumulative

\$ $(69,069)$
\$ $(69,069)$
$\begin{array}{lr}\$ & 104,285 \\ \$ & 35,216\end{array}$
\$ 296,349
$\begin{array}{lc}\$ & (134,957) \\ \$ & 196,608\end{array}$

| $\$$ | $(196,608)$ |
| :--- | ---: |
| $\$$ | - |

Net Interest Income at Risk

| Changes in Interest Rates | Estimated Increase /Decrease <br> in NII at December 31, 2008 |
| :---: | :---: |
| Up 200 basis points | $(.75) \%$ |
| Down 100 basis points | $1.56 \%$ |

The model also uses the gap analysis data in Table 5 and additional information regarding rates and payment characteristics to perform simulation tests. The tests use market data to perform simulations that measure the impact of changes in interest rates, the yield curve, and interest rate forecasts on net interest income and economic value of equity. Results of the simulations at December 31, 2008 were within policy guidelines. Table 13 includes a schedule of the estimated percentage changes in net interest income due to changes in interest rates of -100 and +200 basis points as determined through the rate shock analysis. The results of the simulations are reviewed quarterly and discussed at Funds Management committee meetings of the Company's Board of Directors.

The Company does not invest in derivatives and has none in its securities portfolio.
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## Liquidity

Bank Liquidity
Liquidity is the availability of funds to meet maturing contractual obligations and to fund operations. The Bank's primary liquidity needs involve its ability to accommodate customers' demands for deposit withdrawals as well as customers' requests for credit. Liquidity is deemed adequate when sufficient cash to meet these needs can be promptly raised at a reasonable cost to the Bank.

Liquidity is provided primarily by three sources: a stable base of funding sources, an adequate level of assets that can be readily converted into cash, and borrowing lines with correspondent banks. The Company's core deposits are its most stable and important source of funding. Cash deposits at other banks, federal funds sold, and principal payments received on loans and mortgage-backed securities provide additional primary sources of liquidity for the Bank. A minimum of $\$ 48.3$ million in projected cash flows from securities repayments during 2009 provides an additional source of liquidity.

The Bank also has significant borrowing capacity through secured borrowing lines with the Federal Reserve Bank of Atlanta ("FRB") and with the FHLB of Dallas, Texas ("FHLB-Dallas"). As of December 31, 2008, the Company had approximately $\$ 36.0$ million borrowed against securities pledged to the Discount Window at the FRB. The Company has the ability to post additional collateral for the Discount Window of approximately $\$ 87.0$ million if necessary to meet liquidity needs. Under existing agreements with the FHLB-Dallas, the Company's borrowing capacity totaled $\$ 130.9$ million at December 31, 2008. With concerns about the stability of the FHLB system in the current economic environment, the Company has begun the process of transferring loan collateral from the FHLB-Dallas for pledging under a Borrower-in-Custody ("BIC") line with the FRB. Additional unsecured borrowing lines totaling $\$ 31.0$ million are available to the Company through other correspondent banks. These unsecured lines have been tested recently to ensure availability and the Company monitors the stability of its correspondent banks. The Company utilizes these contingency funding alternatives to meet deposit volatility, which is more likely in the current environment, given unusual competitive offerings within the Company's markets.

## Company Liquidity

On January 9, 2009, the Company's participation in the CPP of the Treasury offered under the EESA of 2008 added $\$ 20.0$ million in liquidity and capital. The Company distributed the majority of the proceeds to the Bank for the purpose of funding loans. Some of the proceeds were retained at the Company to meet the $5 \%$ dividend requirement on the Series A Preferred Stock issued to the Treasury under the СРР.

At the company level, cash is needed primarily to meet interest payments on the junior subordinated debentures, dividend payments on the Series A Preferred Stock, and dividends on the common stock. The Company issued $\$ 8,248,000$ in unsecured junior subordinated debentures in September 2004 and $\$ 7,217,000$ in February 2001, the terms of which are described in the notes to the Company's consolidated financial statements. Dividends from the Bank totaling \$4,000,000 and \$3,500,000 provided additional liquidity for the Company in 2008 and 2007, respectively. As of January 1, 2009, the Bank had the ability to pay dividends to the Company of approximately $\$ 16.1$ million without prior approval from its primary regulator. As a publicly traded company, the Company also has the ability to issue additional trust preferred and other securities instruments to provide funds as needed for operations and future growth of the Company.

## Dividends

The primary source of cash dividends on the Company's common stock is dividends from the Bank. The Bank has the ability to declare dividends to the Company without prior approval of primary regulators. However, the Bank's ability to pay dividends would be prohibited if the result would cause the Bank's regulatory capital to fall below minimum requirements. The CPP contains limitations on the payment of dividends on the common stock, including cash dividends in excess of $\$ 0.32$ per share and on the Company's ability to repurchase its common stock.

Cash dividends totaling \$2,120,000 and \$1,920,000 were declared to common shareholders during 2008 and 2007, respectively. It is the intention of the Board of Directors of the Company to continue to pay quarterly dividends on the common stock at the rate of $\$ 0.07$ per share. A special dividend of $\$ 0.04$ per share was paid in addition to the regular $\$ 0.07$ per share dividend for the fourth quarter of 2008 to shareholders of record on December 14, 2008.

## Contractual Obligations

In the normal course of business the Company uses various financial instruments with off-balance sheet risk to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the financial statements. Additional information regarding contractual obligations appears in the notes to the Company's consolidated financial statements. The following table presents the Company's significant contractual obligations as of December 31, 2008.

## Table 14

Contractual Obligations
(in thousands)

|  | Payment due by period |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Less than 1 year |  | $\begin{gathered} 1-3 \\ \text { years } \end{gathered}$ |  | $\begin{array}{r} 3-5 \\ \text { years } \end{array}$ |  | More than 5 years |  |
| Time deposits | \$ | 152,419 | \$ | 130,842 | \$ | 19,390 | \$ | 2,124 | \$ | 63 |
| Federal funds purchased |  | 14,900 |  | 14,900 |  | - |  | - |  | - |
| FRB Discount Window |  | 36,000 |  | 36,000 |  | - |  | - |  | - |
| Long-term debt obligations |  | 15,465 |  | - |  | - |  | - |  | 15,465 |
| Repurchase investment |  | 24,976 |  | 12,476 |  | - |  | - |  | 12,500 |
| Operating lease obligations |  | 19,453 |  | 1,637 |  | 2,915 |  | 2,526 |  | 12,375 |
| Total | \$ | 263,213 | \$ | 195,855 | \$ | 22,305 | \$ | 4,650 | \$ | 40,403 |

## Impact of Inflation and Changing Prices

The consolidated financial statements of the Company and notes thereto, presented herein, have been prepared in accordance with GAAP, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of the Company's operations. Unlike most industrial companies, nearly all the assets and liabilities of the Company are financial. As a result, interest rates have a greater impact on the Company's performance than do the effects of general levels of inflation.

## Item 7A - Quantitative and Qualitative Disclosures about Market Risk

Information regarding market risk appears under the heading Interest Rate Sensitivity under Item 7 - Management’s Discussion and Analysis of Financial Position and Results of Operations included in this filing.

## Consolidated Balance Sheets

December 31, 2008 and 2007
(dollars in thousands)

## Assets

Cash and due from banks, including required reserves of \$2,749 and \$4,186, respectively
Interest-bearing deposits in banks
Federal funds sold
Time deposits held in banks
Securities available-for-sale, at fair value (cost of \$223,372 at December 31, 2008 and \$180,220 at December 31, 2007)
Securities held-to-maturity (estimated fair value of \$6,648 at December 31, 2008 and \$10,974 at December 31, 2007)
Other investments
Loans
Allowance for loan losses
Loans, net
Bank premises and equipment, net
Accrued interest receivable
Goodwill and intangibles
Cash surrender value of life insurance
Other assets
Total assets

Liabilities and Shareholders' Equity
Liabilities:
Deposits:
Noninterest-bearing
Interest-bearing
Total deposits
Borrowings
Accrued interest payable
Junior subordinated debentures
Other liabilities
Total liabilities

Shareholders' equity:
Preferred stock, no par value; 5,000,000 shares authorized, none issued or outstanding
Common stock, $\$ 0.10$ par value; 10,000,000 shares authorized, $6,788,885$ and $6,722,993$ issued and 6,618,220 and 6,576,165 outstanding at December 31, 2008 and December 31, 2007, respectively
Additional paid-in capital
Unearned ESOP shares
Accumulated other comprehensive income
Treasury stock- 170,665 shares at December 31, 2008 and 146,828 shares at December 31, 2007, at cost
Retained earnings
Total shareholders’ equity Total liabilities and shareholders' equity

| 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: |
| \$ | 24,753 | \$ | 25,419 |
|  | 33 |  | 54 |
|  | - |  | 5,400 |
|  | 9,023 |  | - |
|  | 225,944 |  | 181,452 |
|  | 6,490 |  | 10,746 |
|  | 4,309 |  | 4,021 |
|  | 608,955 |  | 569,505 |
|  | $(7,586)$ |  | $(5,612)$ |
|  | 601,369 |  | 563,893 |
|  | 40,580 |  | 39,229 |
|  | 5,356 |  | 5,749 |
|  | 9,605 |  | 9,759 |
|  | 4,378 |  | 4,219 |
|  | 4,975 |  | 4,115 |
| \$ | 936,815 | \$ | 854,056 |


| $\$$ | 199,899 |  | $\$$ |
| ---: | ---: | ---: | ---: |
|  | 182,588 |  |  |
| 566,805 |  | 550,929 |  |
|  | 766,704 |  | 733,517 |
| 75,876 |  | 30,717 |  |
| 1,227 |  | 1,314 |  |
| 15,465 |  | 15,465 |  |
| 4,499 |  | 4,574 |  |
|  |  | 785,587 |  |


| 679 | 672 |  |
| ---: | ---: | ---: |
| 52,097 | 51,327 |  |
| $(18)$ | $(133)$ |  |
| 1,697 | 813 |  |
|  | $(3,544)$ | $(3,040)$ |
|  | 22,133 |  |
|  | 18,830 |  |
|  | 73,044 | 68,469 |
| $\$$ | 936,815 | $\$$ |

See notes to consolidated financial statements.

## Consolidated Statements of Earnings <br> December 31, 2008, 2007 and 2006 <br> (in thousands, except per share data)

|  | Twelve Months Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
| Interest income: |  |  |  |  |  |  |
| Loans, including fees | \$ | 45,532 | \$ | 47,966 | \$ | 41,144 |
| Investment securities: |  |  |  |  |  |  |
| Taxable |  | 4,827 |  | 4,251 |  | 4,552 |
| Nontaxable |  | 4,308 |  | 4,134 |  | 3,405 |
| Other interest income |  | 805 |  | 788 |  | 1,134 |
| Total interest income |  | 55,472 |  | 57,139 |  | 50,235 |
| Interest expense: |  |  |  |  |  |  |
| Deposits |  | 13,910 |  | 18,106 |  | 16,137 |
| Borrowings |  | 956 |  | 1,031 |  | 184 |
| Junior subordinated debentures |  | 1,219 |  | 1,397 |  | 1,371 |
| Total interest expense |  | 16,085 |  | 20,534 |  | 17,692 |
| Net interest income |  | 39,387 |  | 36,605 |  | 32,543 |
| Provision for loan losses |  | 4,555 |  | 1,175 |  | 850 |
| Net interest income after provision for loan losses |  | 34,832 |  | 35,430 |  | 31,693 |
| Non-interest income: |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 10,265 |  | 9,881 |  | 8,758 |
| Losses on sale of investment securities, net |  | - |  | - |  | (8) |
| ATM and debit card income |  | 2,739 |  | 2,104 |  | 1,690 |
| Other charges and fees |  | 2,124 |  | 2,274 |  | 1,939 |
| Total noninterest income |  | 15,128 |  | 14,259 |  | 12,379 |
| Noninterest expenses: |  |  |  |  |  |  |
| Salaries and employee benefits |  | 20,951 |  | 19,946 |  | 16,329 |
| Occupancy expense |  | 8,687 |  | 6,877 |  | 5,988 |
| ATM and debit card expense |  | 1,351 |  | 1,083 |  | 897 |
| Other |  | 12,985 |  | 10,728 |  | 9,910 |
| Total noninterest expense |  | 43,974 |  | 38,634 |  | 33,124 |
| Earnings before income taxes |  | 5,986 |  | 11,055 |  | 10,948 |
| Income tax expense |  | 449 |  | 2,279 |  | 2,728 |
| Net earnings | \$ | 5,537 | \$ | 8,776 | \$ | 8,220 |
| Earnings per common share: |  |  |  |  |  |  |
| Basic | \$ | 0.84 | \$ | 1.34 | \$ | 1.26 |
| Diluted | \$ | 0.83 | \$ | 1.32 | \$ | 1.24 |

See notes to consolidated financial statements.

## Consolidated Statements of Comprehensive Income

December 31, 2008, 2007 and 2006
(in thousands)

Net earnings

| 2008 |  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 5,537 | \$ | 8,776 | \$ | 8,220 |

Other comprehensive income, net of tax:
Unrealized gains on securities available-for-sale:
Unrealized holding gains arising during the year net of income tax expense of \$456, \$861 and \$87, respectively
Reclassification adjustment for losses included in net earnings, net of income tax benefit of $\$ 3$ for the year ended December 31, 2006
Total other comprehensive income
Total comprehensive income


See notes to consolidated financial statements.

## Consolidated Statements of Stockholders' Equity <br> December 31, 2008, 2007 and 2006 <br> (in thousands, except share and per share data)

Balance December 31, 2005
Dividends on common stock $\$ 0.22$ per share
Stock dividend of 25\% per common share, including cash paid for fractional shares
Exercise of stock options
Tax benefit resulting from exercise of stock options
Purchase of treasury stock, 50,517 shares
Net earnings
ESOP compensation expense
Stock option expense
Change in accumulated other comprehensive income
Balance December 31, 2006
Dividends on common stock \$0.29 per share
Stock dividend of 5\% per common share, including, cash paid for fractional shares
Exercise of stock options
Tax benefit resulting from exercise of stock options
Purchase of treasury stock, 27,871 shares
Net earnings
ESOP compensation expense
Stock option expense
Change in accumulated other comprehensive income
Balance December 31, 2007
Cumulative effect adjustment for the adoption of EITF 06-4
Dividends on common stock \$0.32 per share
Exercise of stock options
Tax benefit resulting from exercise of stock options - - 205
Purchase of treasury stock, 23,837 shares
Net earnings
ESOP compensation expense
Stock option expense

| Common Stock |  |  | Additional <br> Paid-in <br> Capital |  | ESOP <br> Obligation |  | Accumulated <br> Other <br> Comprehensive <br> (Loss) Income |  | Treasury Stock |  | Retained Earnings |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shares |  | unt |  |  |  |  |  |  |  |  |  |  |  |
| 6,257,621 | \$ | 626 | \$ | 41,785 | \$ | (47) | \$ | $(1,033)$ | \$ | $(1,229)$ | \$ | 13,084 | \$ 53,186 |
| - |  | - |  | - |  | - |  | - |  | - |  | $(1,463)$ | $(1,463)$ |
| - |  | - |  | - |  | - |  | - |  | - |  | (13) | (13) |
| 98,325 |  | 10 |  | 341 |  | - |  | - |  | - |  | - | 351 |
| - |  | - |  | 615 |  | - |  | - |  | - |  | - | 615 |
| - |  | - |  | - |  | - |  | - |  | $(1,289)$ |  | - | $(1,289)$ |
| - |  | - |  | - |  | - |  | - |  | - |  | 8,220 | 8,220 |
| - |  | - |  | 89 |  | (205) |  | - |  | - |  | - | (116) |
| - |  | - |  | 77 |  | - |  | - |  | - |  | - | 77 |
| - |  | - |  | - |  | - |  | 175 |  | - |  | - | 175 |
| 6,355,946 |  | 636 |  | 42,907 |  | (252) |  | (858) |  | $(2,518)$ |  | 19,828 | 59,743 |
| - |  | - |  | - |  | - |  | - |  | - |  | $(1,920)$ | $(1,920)$ |
| 317,266 |  | 32 |  | 7,810 |  | - |  | - |  | - |  | $(7,854)$ | (12) |
| 49,781 |  | 4 |  | 266 |  | - |  | - |  | - |  | - | 270 |
| - |  | - |  | 138 |  | - |  | - |  | - |  | - | 138 |
| - |  | - |  | - |  | - |  | - |  | (522) |  | - | (522) |
| - |  | - |  | - |  | - |  | - |  | - |  | 8,776 | 8,776 |
| - |  | - |  | 110 |  | 119 |  | - |  | - |  | - | 229 |
| - |  | - |  | 96 |  | - |  | - |  | - |  | - | 96 |
| - |  | - |  | - |  | - |  | 1,671 |  | - |  | - | 1,671 |
| 6,722,993 |  | 672 |  | 51,327 |  | (133) |  | 813 |  | $(3,040)$ |  | 18,830 | 68,469 |

Change in accumulated other comprehensive income

| - |  | - |  | - |  | - |  | 884 |  | - |  | - | 884 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6,788,885 | \$ | 679 | \$ | 52,097 | \$ | (18) | \$ | 1,697 | \$ | $(3,544)$ | \$ | 22,133 | \$ 73,044 |

See notes to consolidated financial statements.

## Consolidated Statements of Cash Flows

December 31, 2008, 2007, and 2006
(in thousands)

|  | 2008 |  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net earnings | \$ | 5,537 | \$ | 8,776 | \$ | 8,220 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |  |  |  |  |  |  |
| Depreciation and amortization |  | 3,381 |  | 2,808 |  | 2,713 |
| Provision for loan losses |  | 4,555 |  | 1,175 |  | 850 |
| Deferred income taxes |  | 30 |  | 1,232 |  | (152) |
| Amortization of premiums on securities, net |  | 380 |  | 555 |  | 711 |
| Loss on sales of investment securities |  | - |  | - |  | 8 |
| Net loss on sale of other real estate owned |  | - |  | 28 |  | 14 |
| Impairment on premises and equipment |  | - |  | - |  | 248 |
| Loss on sale of equipment |  | 188 |  | 26 |  | - |
| Stock option compensation expense |  | 69 |  | 96 |  | 77 |
| Change in accrued interest receivable |  | 393 |  | (257) |  | (572) |
| Change in accrued interest payable |  | (87) |  | 117 |  | 260 |
| Change in other assets and liabilities, net |  | $(1,442)$ |  | (32) |  | (105) |
| Net cash provided by operating activities |  | 13,004 |  | 14,524 |  | 12,272 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Net increase in interest earning time deposits |  | $(9,023)$ |  | - |  | - |
| Proceeds from sales of investment securities available-for-sale |  | - |  | - |  | 2,989 |
| Proceeds from maturities and calls of investment securities available-for-sale |  | 52,593 |  | 28,978 |  | 46,082 |
| Proceeds from maturities of investment securities held-to-maturity |  | 4,269 |  | 5,166 |  | 3,720 |
| Purchases of investment securities available-for-sale |  | $(96,134)$ |  | $(27,793)$ |  | $(90,779)$ |
| Proceeds from redemption of other investments |  | 1,468 |  | 1,169 |  | 598 |
| Purchases of other investments |  | $(1,762)$ |  | $(2,685)$ |  | $(1,088)$ |
| Net change in loans |  | $(42,430)$ |  | $(71,134)$ |  | $(57,128)$ |
| Purchases of premises and equipment |  | $(4,777)$ |  | $(11,325)$ |  | $(9,665)$ |
| Proceeds from sale of premises and equipment |  | 12 |  | 69 |  | - |
| Proceeds from sales of other real estate owned |  | 282 |  | 449 |  | 159 |
| Net cash used in investing activities |  | $(95,502)$ |  | $(77,106)$ |  | $(105,112)$ |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Change in deposits |  | 33,187 |  | 17,337 |  | 91,241 |
| Change in repurchase agreements |  | $(1,341)$ |  | 21,842 |  | 2,743 |
| Change in federal funds purchased |  | 14,900 |  | - |  | - |
| Proceeds from FHLB advances |  | 19,100 |  | 412,869 |  | 31,450 |
| Repayments of FHLB advances |  | $(23,500)$ |  | $(414,119)$ |  | $(25,800)$ |
| Federal Reserve Discount Window borrowing |  | 36,000 |  | - |  | - |
| Purchase of treasury stock |  | (504) |  | (522) |  | $(1,289)$ |
| Proceeds from exercise of stock options |  | 476 |  | 271 |  | 615 |
| Tax benefit due to exercise of stock options |  | 205 |  | 138 |  | 351 |
| Payment of dividends on common stock |  | $(2,112)$ |  | $(1,753)$ |  | $(1,491)$ |
| Cash paid for fractional shares |  | - |  | (12) |  | (13) |
| Net cash provided by financing activities |  | 76,411 |  | 36,051 |  | 97,807 |
| Net (decrease) increase in cash and cash equivalents |  | $(6,087)$ |  | $(26,531)$ |  | 4,967 |
| Cash and cash equivalents, beginning of year |  | 30,873 |  | 57,404 |  | 52,437 |
| Cash and cash equivalents, end of year | \$ | 24,786 | \$ | 30,873 | \$ | 57,404 |

Supplemental cash flow information:
Interest paid
Income taxes paid
Noncash investing and financing activities:
Change in unrealized gains/losses on securities available-for-sale, net of tax
Transfer of loans to other real estate


## Notes to Consolidated Financial Statements

## December 31, 2008, 2007 and 2006

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation-The consolidated financial statements include the accounts of MidSouth Bancorp, Inc. (the "Company") and its wholly-owned subsidiaries MidSouth Bank, N.A. (the "Bank") and Financial Services of the South, Inc. (the "Finance Company"), which has liquidated its loan portfolio. The Company merged its two wholly-owned banking subsidiaries, MidSouth Bank, N.A. (Louisiana) and MidSouth Bank Texas, N.A. into MidSouth Bank, N.A., at the end of the first quarter of 2008. All significant intercompany accounts and transactions have been eliminated in consolidation. The Company is subject to regulation under the Bank Holding Company Act of 1956. The Bank is primarily regulated by the Office of the Comptroller of the Currency ("OCC") and the Federal Deposit Insurance Corporation ("FDIC").

The Company is a bank holding company headquartered in Lafayette, Louisiana operating principally in the community banking business by providing banking services to commercial and retail customers through the Bank. The Bank is community oriented and focuses primarily on offering competitive commercial and consumer loan and deposit services to individuals and small to middle market businesses in south Louisiana and southeast Texas.

The accounting principles followed by the Company and its subsidiaries, and the methods of applying these principles, conform with accounting principles generally accepted in the United States of America ("GAAP") and with general practices within the banking industry. In preparing the financial statements in conformity with GAAP, management is required to make estimates and assumptions that affect the reported amounts in the financial statements. Actual results could differ significantly from those estimates. Material estimates common to the banking industry that are particularly susceptible to significant change in the near term include, but are not limited to, the determination of the allowance for loan losses, the valuation of real estate acquired in connection with or in lieu of foreclosure on loans, the assessment of goodwill for impairment, and valuation allowances associated with the realization of deferred tax assets related to goodwill and other intangibles which are based on future and taxable income. Given the current instability of the economic environment, it is reasonably possible that the methodology of the assessment of potential loan losses, losses on other real estate owned, goodwill impairment, and other fair value measurements could change in the near term or could result in impairment going forward.

A summary of significant accounting policies follows:
Cash and cash equivalents-- Cash and cash equivalents include cash on hand, amounts due from banks, federal funds sold, and interest bearing deposits in other banks with original maturities of less than 90 days.

Investment Securities--Management determines the appropriate classification of debt securities at the time of purchase and reassesses this classification periodically. Trading account securities are held for resale in anticipation of short-term market movements. Debt securities are classified as held-to-maturity when the Company has the positive intent and ability to hold the securities to maturity. Securities not classified as held-to-maturity or trading are classified as available-for-sale. The Company had no trading account securities during the three years ended December 31, 2008. Held-to-maturity securities are stated at amortized cost. Available-for-sale securities are stated at fair value, with unrealized gains and losses, net of deferred taxes, reported as a separate component of shareholders' equity.

The amortized cost of debt securities classified as held-to-maturity or available-for-sale is adjusted for amortization of premiums and accretion of discounts to maturity or, in the case of mortgage-backed securities, over the estimated life of the security. Amortization, accretion, and accrued interest are included in interest income on securities. Realized gains and losses, and declines in value judged to be other than temporary, are included in earnings. Gains and losses on the sale of securities available-for-sale are determined using the specific-identification method.

Other Investments-Other investments include Federal Reserve Bank and Federal Home Loan Bank stock, as well as other correspondent bank stocks which have no readily determined market value and are carried at cost. Due to the redemption provisions of the investments, the fair value equals cost and no impairment exists.

Loans-Loans that management has the intent and ability to hold for the foreseeable future or until maturity are reported at the principal amount outstanding, net of the allowance for loan losses and any deferred fees or costs on originated loans. Interest income on commercial and real estate mortgage loans is calculated by using the simple interest method on the daily balance of the principal amount outstanding. Unearned income on installment loans is credited to operations based on a method which approximates the interest method. Where doubt exists as to the collectibility of a loan, the accrual of interest is discontinued and subsequent payments received are applied first to principal. Upon such discontinuances, all unpaid accrued interest is reversed. Interest income is recorded after principal has been satisfied and as payments are received.

The Company considers a loan to be impaired when, based upon current information and events, it believes it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. The Company's impaired
loans include troubled debt restructurings and performing and nonperforming major loans in which full payment of principal or interest is not expected. Non-major homogenous loans, which are evaluated on an overall basis, generally include all loans under $\$ 250,000$. The Company calculates the allowance required for impaired loans based on the present value of expected future cash flows discounted at the loan's effective interest rate, or at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent.

Generally, loans of all types which become 90 days delinquent are either in the process of collection through repossession or foreclosure or, alternatively, are deemed currently uncollectible. Loans deemed currently uncollectible are charged-off against the allowance account. As a matter of policy, loans are placed on non-accrual status where doubt exists as to collectibility. Some loans may continue accruing after 90 days if the loan is in the process of renewing or being paid off.

Allowance for Loan Losses-The allowance for loan losses is a valuation account available to absorb probable losses on loans. All losses are charged to the allowance for loan losses when the loss actually occurs or when a determination is made that a loss is likely to occur. Recoveries are credited to the allowance for loan losses at the time of recovery. Periodically during the year, management estimates the probable level of losses in the existing portfolio through consideration of such factors including, but not limited to, past loan loss experience, known inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral and current economic conditions. Based on these estimates, the allowance for loan losses is increased by charges to earnings and decreased by charge-offs (net of recoveries).

The allowance is composed of general reserves and specific reserves. General reserves, established under the provisions of SFAS No. 5, Accounting for Contingencies ("SFAS No. 5") are determined by applying loss percentages to segments of the portfolio. The loss percentages are based on each segment's historical loss experience and adjustment factors derived from conditions in the Bank's internal and external environment. All loans considered to be impaired are evaluated on an individual basis to determine specific reserve allocations in accordance with SFAS No. 114, Accounting by Creditors for Impairment of a Loan. Loans for which specific reserves are provided are excluded from the calculation of general reserves.

Premises and Equipment-Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets. The estimated useful lives used to compute depreciation are:

> Buildings and improvements $10-40$ years Furniture, fixtures, and equipment $3-10$ years Automobiles 5 years

Leasehold improvements are amortized over the estimated useful lives of the improvements or the term of the lease, whichever is shorter.

Other Real Estate Owned-Real estate properties acquired through, or in lieu of, loan foreclosures are initially recorded at the lower of carrying value or fair value less estimated costs to sell. After foreclosure, valuations are periodically performed by management and the real estate is carried at the lower of carrying amount or fair value less cost to sell. Revenues and expenses from operations and changes in the valuation allowance are charged to earnings.

Goodwill and Other Intangible Assets-Goodwill represents the excess of the purchase price over the fair value of the net identifiable assets acquired in a business combination. Goodwill and other intangible assets deemed to have an indefinite useful life are not amortized but instead are subject to annual review for impairment. Also, in connection with business combinations involving banks and branch locations, the Company generally records core deposit intangibles representing the value of the acquired core deposit base. Core deposit intangibles are amortized over the estimated useful life of the deposit base, generally on either a straight-line basis not exceeding 15 years or an accelerated basis over 10 years. The remaining useful lives of core deposit intangibles are evaluated periodically to determine whether events and circumstances warrant revision of the remaining period of amortization.

Cash Surrender Value of Life Insurance—Life insurance contracts represent single premium life insurance contracts on the lives of certain officers of the Company. The Company is the beneficiary of these policies. These contracts are reported at their cash surrender value and changes in the cash surrender value are included in other non-interest income.

Repurchase Agreements-Securities sold under agreements to repurchase are secured borrowings treated as financing activities and are carried at the amounts at which the securities will be subsequently reacquired as specified in the respective agreements.

Deferred Compensation-The Company records the expense of deferred compensation agreements over the service periods of the persons covered under these agreements.

Income Taxes-Deferred tax assets and liabilities are recorded for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Future tax benefits, such as net operating loss carry forwards, are recognized to the extent that realization of such benefits is more likely than not. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which the assets and liabilities are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income tax expense in the period that includes the enactment date.

In the event the future tax consequences of differences between the financial reporting bases and the tax bases of the Company's assets and liabilities results in deferred tax assets, an evaluation of the probability of being able to realize the future benefits indicated by such assets is required. A valuation allowance is provided when it is more likely than not that a portion or the full amount of the deferred tax asset will not be realized. In assessing the ability to realize the deferred tax assets, management considers the scheduled reversals of deferred tax liabilities, projected future taxable income, and tax planning strategies. A deferred tax liability is not recognized for portions of the allowance for loan losses for income tax purposes in excess of the financial statement balance. Such a deferred tax liability will only be recognized when it becomes apparent that those temporary differences will reverse in the foreseeable future.

In June 2006, the FASB issued FASB Interpretation ("FIN") No. 48, Accounting for Uncertainty in Income Taxes ("FIN 48 "). FIN 48 clarifies when tax benefits should be recorded in financial statements, requires certain disclosures of uncertain tax matters and indicates how any tax reserves should be classified in the balance sheet. On January 1, 2007, the Company adopted FIN 48. The Company has determined that the adoption of FIN 48 did not have any impact on its financial condition or results of operations. It is the Company's policy to recognize interest and penalties related to unrecognized tax liabilities within income tax expense in the consolidated statements of earnings

Stock-Based Compensation-The Company accounts for stock-based compensation in accordance with SFAS No. 123R, Share-based Payment (Revised December 2004). SFAS No. 123R requires that such transactions be recognized as compensation cost in the income statement based on their fair values on the date of the grant.

Basic and Diluted Earnings Per Common Share-Basic earnings per common share (EPS) excludes dilution and is computed by dividing net earnings by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the Company. Diluted EPS is computed by dividing net earnings by the total of the weighted-average number of shares outstanding plus the effect of outstanding options. The Company declared a $5 \%$ stock dividend in 2007 and a $25 \%$ stock dividend in 2006. All share and per share information has been adjusted to give retroactive effect to the stock dividends. The amounts of common stock and additional paid-in capital have been adjusted to give retroactive effect to the large stock dividends. Small stock dividends, or dividends less than $25 \%$ of issued shares at the declaration date, are reflected as an increase in common stock and additional paid-in capital and a decrease in retained earnings for the market value of the shares on the date the dividend is declared.

Comprehensive Income-GAAP generally requires that recognized revenues, expenses, gains and losses be included in net earnings. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the consolidated balance sheets, such items, along with net earnings, are components of comprehensive income. The Company presents comprehensive income in a separate consolidated statement of comprehensive income.

Statements of Cash Flows-For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks, federal funds sold, and interest-bearing deposits in other banks with original maturities of less than 90 days. Generally, federal funds are sold for one-day periods.

Recent Accounting Pronouncements- In February 2008, the FASB issued FSP FAS No. 157-1 Application of FASB Statement No. 157 to FASB Statement No. 13 and Other Accounting Pronouncements That Address Fair Value Measurements for Purposes of Lease Classification or Measurement under Statement 13. This FSP amends SFAS No. 157, Fair Value Measurements, to exclude SFAS No. 13, Accounting for Leases and other accounting pronouncements that address fair value measurements for purposes of lease classification or measurement under SFAS No. 13. This FSP is not expected to have any effect on the Company's financial position, results of operations, or cash flows.

In February 2008, the FASB issued FSP FAS No. 157-2, Effective Date of FASB Statement No. 157. This FSP delays the effective date of SFAS No. 157, Fair Value Measurements, for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). This FSP is not expected to have any effect on the Company's financial position, results of operations, or cash flows.

In October 2008, the FASB issued FSP FAS No. 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active. This FSP clarifies the application of SFAS No. 157, Fair Value Measurements, in a market that is not active. This FSP is not expected to have any effect on the Company's financial position, results of operations, or cash flows.

In December 2007, FASB issued Statement No. 141R, Business Combinations ("SFAS No. 141R"). Under SFAS No. 141, organizations utilized the announcement date as the measurement date for the purchase price of the acquired entity. SFAS No. 141R requires measurement at the date the acquirer obtains control of the acquiree, generally referred to as the acquisition date. SFAS No. 141 R will have a significant impact on the accounting for transaction and restructuring costs, as well as the initial recognition of contingent assets and
liabilities assumed during a business combination. Under SFAS No. 141R, adjustments to the acquired entity's deferred tax assets and uncertain tax position balances occurring outside the measurement period are recorded as a component of the income tax expense, rather than goodwill. SFAS No. 141R is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. As the provisions of SFAS No. 141R are applied prospectively, the impact to the Company cannot be determined until a transaction occurs.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements ("SFAS No. 160 "), which will require noncontrolling interests (previously referred to as minority interests) to be treated as a separate component of equity, not as a liability or other item outside of permanent equity. SFAS No. 160 applies to the accounting for noncontrolling interests and transactions with noncontrolling interest holders in consolidated financial statements. SFAS No. 160 is effective for periods beginning on or after December 15, 2008. Earlier application is prohibited. SFAS No. 160 will be applied prospectively to all noncontrolling interests, including any that arose before the effective date except that comparative period information must be recast to classify noncontrolling interests in equity, attribute net income and other comprehensive income to noncontrolling interests, and provide other disclosures required by SFAS No. 160. The Company does not expect the adoption of SFAS No. 160 to have any impact on its financial position, results of operations, and cash flows.

Reclassifications-Certain reclassifications have been made to the prior years' financial statements in order to conform to the classifications adopted for reporting in 2008. The reclassifications had no impact on net income or shareholders equity.

## 2. INVESTMENT SECURITIES

The portfolio of securities consisted of the following (in thousands):

|  | December 31, 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Unrealized Gains |  | Gross <br> Unrealized <br> Losses |  | Fair Value |  |
| Available-for-sale: |  |  |  |  |  |  |  |  |
| U.S. Government Agencies and SBA loans | \$ | 39,163 | \$ | 584 | \$ | - | \$ | 39,747 |
| Obligations of state and political subdivisions |  | 116,811 |  | 2,350 |  | 548 |  | 118,613 |
| Mortgage-backed securities |  | 19,433 |  | 234 |  | 6 |  | 19,661 |
| Collateralized mortgage obligations |  | 47,715 |  | 258 |  | 144 |  | 47,829 |
| Equity securities with readily determinable fair values |  | 250 |  | - |  | 156 |  | 94 |
|  | \$ | 223,372 | \$ | 3,426 | \$ | 854 | \$ | 225,944 |
|  | December 31, 2007 |  |  |  |  |  |  |  |
|  |  | ortized <br> Cost |  | SS <br> lized <br> ns |  | zed <br> S |  | Value |
| Available-for-sale: |  |  |  |  |  |  |  |  |
| U.S. Government Agencies and SBA loans | \$ | 44,915 | \$ | 339 | \$ | 25 | \$ | 45,229 |
| Obligations of state and political subdivisions |  | 99,842 |  | 1,219 |  | 95 |  | 100,966 |
| Mortgage-backed securities |  | 24,375 |  | 73 |  | 198 |  | 24,250 |
| Collateralized mortgage obligations |  | 10,838 |  | 25 |  | 66 |  | 10,797 |
| Equitable securities with readily determinable fair values |  | 250 |  | - |  | 40 |  | 210 |
|  | \$ | 180,220 | \$ | 1,656 | \$ | 424 | \$ | 181,452 |
|  | December 31, 2008 |  |  |  |  |  |  |  |
|  | Amortized Cost |  | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Fair Value |  |
| Held-to-maturity: |  |  |  |  |  |  |  |  |
| Obligations of state and political subdivisions | \$ | 6,490 | \$ | 158 | \$ | - | \$ | 6,648 |

Held-to-maturity:
Obligations of state and political subdivisions

| December 31, 2007 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amortized Cost | Gross Unrealized Gains |  | Gross <br> Unrealized <br> Losses |  | Fair Value |  |
| \$ 10,746 | \$ | 228 | \$ | - | \$ | $\underline{10,974}$ |

The amortized cost and fair value of debt securities at December 31, 2008 by contractual maturity are shown below (in thousands). Except for mortgage-backed securities, expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Amortized Cost |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Available-for-sale: |  |  |  |  |
| Due in one year or less | \$ | 29,455 | \$ | 29,686 |
| Due after one year through five years |  | 52,452 |  | 53,880 |
| Due after five years through ten years |  | 52,153 |  | 53,330 |
| Due after ten years |  | 21,914 |  | 21,464 |
| Mortgage-backed securities and collateralized mortgage obligations |  | 67,148 |  | 67,490 |
|  | \$ | 223,122 | \$ | 225,850 |
|  | Amortized Cost |  |  | alue |
| Held-to-maturity: |  |  |  |  |
| Due in one year or less | \$ | 2,204 | \$ | 2,227 |
| Due after one year through five years |  | 3,938 |  | 4,045 |
| Due after five years through ten years |  | 348 |  | 376 |
|  | \$ | 6,490 | \$ | 6,648 |

Details concerning investment securities with unrealized losses as of December 31, 2008 are as follows (in thousands):

| Available-for-sale: | Securities with losses under 12 months |  |  |  | Securities with losses over 12 months |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value |  | Gross <br> Unrealized <br> Loss |  | Fair Value |  | Gross <br> Unrealized <br> Loss |  | Fair Value |  | Gross <br> Unrealized <br> Loss |  |
| Obligations of state and political subdivisions | \$ | 19,769 | \$ | 452 | \$ | 609 | \$ | 96 | \$ | 20,378 | \$ | 548 |
| Mortgage-backed securities |  | 1,231 |  | 4 |  | 131 |  | 2 |  | 1,362 |  | 6 |
| Collateralized mortgage obligations |  | 18,050 |  | 91 |  | 508 |  | 53 |  | 18,558 |  | 144 |
| Equity securities with readily determinable fair values |  | - |  | - |  | 94 |  | 156 |  | 94 |  | 156 |
|  | \$ | 39,050 | \$ | 547 | \$ | 1,342 | \$ | 307 | \$ | 40,392 | \$ | 854 |

Details concerning investment securities with unrealized losses as of December 31, 2007 are as follows (in thousands):

|  | Securities with losses under 12 months |  |  |  | Securities with losses over 12 months |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value |  | Gross <br> Unrealized <br> Loss |  | Fair Value |  | Gross <br> Unrealized <br> Loss |  | Fair Value |  | Gross <br> Unrealized <br> Loss |  |
| Available-for-sale: <br> U.S. Government Agencies and $\begin{array}{llllllllllll}\text { SBA loans } & \$ & - & \$ & - & \$ & 16,974 & \$ & 26 & \$ & 16,974 & \$\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Obligations of state and political subdivisions |  | 1,599 |  | 12 |  | 11,417 |  | 82 |  | 13,016 |  | 94 |
| Mortgage-backed securities |  | 6,698 |  | 17 |  | 10,910 |  | 181 |  | 17,608 |  | 198 |
| Collateralized mortgage obligations |  | 5,732 |  | 34 |  | 351 |  | 32 |  | 6,083 |  | 66 |
| Equity securities with readily determinable fair values |  | 210 |  | 40 |  | - |  | - |  | 210 |  | 40 |
|  | \$ | 14,239 | \$ | 103 | \$ | 39,652 | \$ | 321 | \$ | 53,891 | \$ | 424 |

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Management evaluates whether unrealized losses on securities represent impairment that is other than temporary. If such impairment is identified, the carrying amount of the security is reduced with a charge to operations. In making this evaluation, management considers changes in market rates relative to those available when the security was acquired, changes in market expectations about the timing of cash flows from securities that can be prepaid, and changes in the market's perception of the issuer's financial health and the security's credit quality. Management then assesses the likelihood of a recovery in fair value and the length of time over which a recovery would occur, which could extend the holding period. Finally, management determines whether there is both the ability and intent to hold the impaired security until an anticipated recovery, in which case the impairment would be considered temporary.

The unrealized losses at December 31, 2008 and 2007 resulted from changing market interest rates over the yields available at the time the underlying securities were purchased. Management identified no impairment related to credit quality. At December 31, 2008 and 2007, management had both the intent and ability to hold impaired securities and no impairment was evaluated as other than temporary. No impairment losses were recognized during the years ended December 31, 2008, 2007, or 2006.

Of the securities issued by U.S. Government agencies and SBA held by the Company at December 31, 2008, none of the 11 securities contained unrealized losses, while 33 out of 241 securities issued by state and political subdivisions contained unrealized losses. Of the mortgage-backed securities, 7 out of 52 contained unrealized losses. Of the collateralized mortgage obligations, 7 out of 19 contained unrealized losses. The only equity security held by the Company at December 31, 2008 and with a readily determinable market value contained an unrealized loss.

Of the securities issued by U.S. Government agencies and SBA held by the Company at December 31, 2007, 7 out of 20 securities contained unrealized losses, while 30 out of 242 securities issued by state and political subdivisions contained unrealized losses. Of the mortgage-backed securities, 24 out of 56 contained unrealized losses. Of the collateralized mortgage obligations, 4 out of 7 contained unrealized losses. The only equity security held by the Company at December 31, 2007 and with a readily determinable market value contained an unrealized loss.

During the years ended December 31, 2008 and 2007, the Company did not sell any securities. Proceeds from sales of securities available-for-sale during 2006 was \$2,989,000. Gross losses of \$8,000 were recognized on sales in 2006.

Securities with an aggregate carrying value of approximately $\$ 111,781,000$ and $\$ 63,286,000$ at December 31, 2008 and 2007, respectively, were pledged to secure public funds on deposit and for other purposes required or permitted by law.

## 3. LOANS

The loan portfolio consisted of the following (in thousands):

Commercial, financial and agricultural
Lease financing receivable
Real estate - mortgage
Real estate - construction
Installment loans to individuals
Other

Less allowance for loan losses

| December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2008 |  | 2007 |  |
| \$ | 210,058 | \$ | 190,946 |
|  | 8,058 |  | 8,089 |
|  | 234,588 |  | 216,305 |
|  | 65,327 |  | 65,448 |
|  | 89,901 |  | 87,775 |
|  | 1,023 |  | 942 |
|  | 608,955 |  | 569,505 |
|  | $(7,586)$ |  | $(5,612)$ |
| \$ | 601,369 | \$ | 563,893 |

The amounts reported in other loans at December 31, 2008 and 2007 represented the total DDA overdraft deposits reported for each period. The December 31, 2007 loan composition reflects a reclassification in real estate - construction, real estate - mortgage, and commercial, financial, and agricultural loans.

An analysis of the activity in the allowance for loan losses is as follows (in thousands):

Balance, beginning of year
Provision for loan losses
Recoveries
Loans charged-off
Reclassifications
Balance, end of year

December 31,

| December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2008 |  | 2007 |  | 2006 |  |
| \$ | 5,612 | \$ | 4,977 | \$ | 4,355 |
|  | 4,555 |  | 1,175 |  | 850 |
|  | 192 |  | 86 |  | 314 |
|  | $(2,624)$ |  | (626) |  | (542) |
|  | (149) |  | - |  | - |
| \$ | 7,586 | \$ | 5,612 | \$ | 4,977 |

In the second quarter of 2008, approximately $\$ 149,000$ of the allowance for loan loss was identified as a reserve for unfunded loan commitments. The reserve was classified as a liability in accordance with SFAS No. 5 in the same period.
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Charge-offs for the year ended December 31, 2008 were comprised of $\$ 550,000$ in indirect auto loans due to fraudulent activity, $\$ 707,000$ in consumer loans, $\$ 776,000$ in commercial, industrial and agricultural loans, and $\$ 591,000$ in real estate and construction loans. The increased charge-off activity in the loan portfolio is reflective of the current economic environment.

During the years ended December 31, 2008, 2007, and 2006, there were approximately $\$ 514,000$, $\$ 251,000$, and $\$ 444,000$, respectively, of net transfers from loans to other real estate owned.

As of December 31, 2008 and 2007, loans outstanding to directors, executive officers, and their affiliates were $\$ 2,640,000$ and $\$ 4,359,000$, respectively. In the opinion of management, all transactions entered into between the Company and such related parties have been and are made in the ordinary course of business, on substantially the same terms and conditions, including interest rates and collateral, as similar transactions with unaffiliated persons and do not involve more than the normal risk of collection.

An analysis of the 2008 activity with respect to these related party loans is as follows (in thousands):

| Balance, beginning of year | $\$$ | 4,359 <br> 730 <br> New loans <br> Repayments |
| :--- | ---: | ---: |
| $(2,449)$ |  |  |
| Balance, end of year | $\$$2,640 |  |

Nonaccrual loans amounted to approximately $\$ 9,355,000$ and $\$ 1,602,000$ at December 31, 2008 and 2007, respectively. Loans past due ninety days or more and still accruing interest totaled $\$ 1,005,000$ and $\$ 980,000$ at December 31, 2008 and 2007, respectively. The Company's other individually evaluated impaired loans were approximately $\$ 19,522,000$ at December 31, 2008 and $\$ 460,000$ at December 31, 2007. Specific reserves established for impaired loans totaled $\$ 2,272,000$ at December 31, 2008 and $\$ 236,000$ at December 31, 2007. The average investment in impaired loans was $\$ 5,417,000$ and $\$ 408,000$ for the years ended 2008 and 2007 , respectively. The amount of interest that would have been recorded on nonaccrual loans had the loans not been classified as nonaccrual was not significant to the financial statements for the years ended December 31, 2008, 2007, and 2006.

## 4. PREMISES AND EQUIPMENT

Premises and equipment consisted of the following (in thousands):

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
| Land | \$ | 7,958 | \$ | 7,893 |
| Buildings and improvements |  | 22,473 |  | 18,849 |
| Furniture, fixtures, and equipment |  | 16,797 |  | 16,121 |
| Automobiles |  | 461 |  | 436 |
| Leasehold improvements |  | 9,264 |  | 3,623 |
| Construction-in-process |  | 580 |  | 7,805 |
| Reserve for impairment |  | - |  | (222) |
|  |  | 57,533 |  | 54,505 |
| Less accumulated depreciation and amortization |  | $(16,953)$ |  | $(15,276)$ |
|  | \$ | 40,580 | \$ | 39,229 |

Depreciation expense totaled approximately $\$ 3,233,000$, $\$ 2,610,000$, and $\$ 2,417,000$ for the years ended December 31, 2008, 2007, and 2006, respectively.

## 5. GOODWILL AND OTHER INTANGIBLE ASSETS

The carrying amount of goodwill for the years ended December 31, 2008 and 2007 was approximately $\$ 9,271,000$. Goodwill is recorded on the acquisition date of each entity. The Company may record subsequent adjustments to goodwill for amounts undeterminable at acquisition date. No adjustments were made to the carrying value during the years 2008 or 2007.

A summary of core deposit intangible assets as of December 31, 2008 and 2007 are as follows (in thousands):


Amortization expense on the core deposit intangible assets totaled approximately $\$ 154,000$ in 2008, $\$ 198,000$ in 2007, and $\$ 299,000$ in
2006. Amortization of the core deposit intangible assets is estimated to be approximately $\$ 122,000$ in $2009, \$ 97,000$ in $2010, \$ 78,000$ in 2011, and the remainder of \$37,000 in 2012.
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## 6. DEPOSITS

Deposits consisted of the following (in thousands):

|  | December 31, |  |
| :--- | ---: | ---: |
|  | 2008 | 2007 |
| Noninterest-bearing | $\$ 199,899$ | $\$ 182,588$ |
| Savings and money market | 249,797 | 273,887 |
| NOW accounts | 164,589 | 144,335 |
| Time deposits $\$ 100$ and under | 69,897 | 61,151 |
| Time deposits over \$100 | $\frac{82,522}{\$ 766,704}$ | $\underline{\$ 733,556}$ |
|  |  |  |

Time deposits held by the Company consist primarily of certificates of deposits. The maturities for these deposits at December 31, 2008 are as follows (in thousands):

| 2009 | \$ 130,841 |
| :--- | ---: |
| 2010 | 14,145 |
| 2011 | 1,939 |
| 2012 | 3,306 |
| 2013 and thereafter | 2,188 |
| ${\underline{\$ 152,419}} \\ {\hline}$ |  |

Deposits from related parties totaled approximately $\$ 16,985,000$ and $\$ 17,304,000$ at December 31, 2008 and 2007, respectively.

## 7. BORROWINGS

Short term borrowings consisted of the following (in thousands):
Securities sold under agreements to repurchase Federal funds purchased Federal Reserve Bank Discount Window
Federal Home Loan Bank Advances

| December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2008 |  | 2007 |  |
| \$ | 24,976 | \$ | 26,317 |
|  | 14,900 |  |  |
|  | 36,000 |  | - |
|  | - |  | 4,400 |
| \$ | 75,876 | \$ | 30,717 |

At December 31, 2008, securities sold under agreements to repurchase totaled $\$ 12,476,000$. These agreements to repurchase are secured short-term borrowings from customers, which may be drawn on demand. The agreements bear interest at a rate determined by the Company. The average rate of the outstanding agreements at December 31, 2008 was $1.19 \%$. The Company has pledged securities with an approximate market value of $\$ 30,373,000$ as collateral.

The Company entered into a $\$ 12,500,000$ repurchase agreement with CitiGroup Global Markets, Inc. ("CGMI") effective August 9, 2007. Under the terms of the repurchase agreement, interest is payable quarterly based on a floating rate equal to the 3-month LIBOR for the first 12 months of the agreement and a fixed rate of $4.57 \%$ for the remainder of the term. The rate at December 31, 2008 was $4.57 \%$. The repurchase date is scheduled for August 9, 2017; however, the agreement may be called by CGMI quarterly after August 9 , 2008. The Company has pledged securities with a market value $\$ 13,410,000$ as collateral.

The Company had short term borrowings through federal funds purchased and the Federal Reserve Discount Window at December 31, 2008. Federal funds purchased overnight totaled $\$ 14,900,000$ at December 31, 2008 bearing interest at $0.88 \%$. The Federal Reserve Discount Window totaled $\$ 36,000,000$ at December 31, 2008 and matures on January 14, 2009. These borrowings bear interest at a rate equal to the Federal Open Market Committee's target federal funds rate plus 25 basis points. The rate of interest on this borrowing was $0.50 \%$ at December 31, 2008. The Company has pledged securities with an approximate market value of $\$ 39,293,000$ as collateral on the Federal Reserve Discount Window.

## 8. JUNIOR SUBORDINATED DEBENTURES

On September 20, 2004, the Company issued, through a wholly-owned statutory business trust, $\$ 8,248,000$ of unsecured junior subordinated debentures bearing interest at a floating rate equal to the 3-month LIBOR plus $2.50 \%$, adjustable and payable quarterly. The rate at December 31, 2008 was $4.03 \%$. The debentures mature on September 20, 2034 and, under certain circumstances, are subject to repayment on September 20, 2009 or thereafter.

On February 22, 2001, the Company issued, through a wholly-owned statutory business trust, $\$ 7,217,000$ of unsecured junior subordinated debentures. These junior subordinated debentures bear interest at a fixed rate of $10.20 \%$ with interest paid semi-annually in arrears and mature on February 22, 2031. Under certain circumstances, these debentures are subject to repayment on February 22, 2011 or thereafter.
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In accordance with FASB Interpretation No. 46R, the Trusts are not consolidated with the Company. Accordingly, the Company does not report the securities issued by the Trusts as liabilities, and instead reports as liabilities the junior subordinated debentures issued by the Company and held by the Trusts, as these are not eliminated in the consolidation. The Trust Preferred Securities are recorded as junior subordinated debentures on the balance sheets, but subject to certain limitations qualify for Tier 1 capital for regulatory capital purposes.

## 9. COMMITMENTS AND CONTINGENCIES

At December 31, 2008, future annual minimum rental payments due under noncancellable operating leases are as follows (in thousands):

| 2009 | $\$$ | 1,637 |
| :--- | ---: | ---: |
| 2010 |  | 1,561 |
| 2011 | 1,354 |  |
| 2012 |  | 1,273 |
| 2013 | 1,253 |  |
| Thereafter | 12,375 |  |
|  | $\boxed{\$ 19,453}$ |  |
|  |  |  |

Rental expense under operating leases for 2008, 2007, and 2006 was approximately $\$ 1,692,000, \$ 1,322,000$, and $\$ 996,000$, respectively.

The Company and its subsidiaries are parties to various legal proceedings arising in the ordinary course of business. In the opinion of management, the ultimate resolution of these legal proceedings will not have a material adverse effect on the Company's financial position, results of operations, or cash flows.

At December 31, 2008, the Company had borrowing lines available through the Bank with the FHLB of Dallas and other correspondent banks. The Bank had approximately $\$ 130.9$ million available, subject to available collateral, under a secured line of credit with the FHLB of Dallas. Additional federal funds lines of credit were available through a primary correspondent bank with approximately $\$ 21.0$ million available for overnight borrowing and through another correspondent bank with approximately $\$ 10.0$ million available at December 31, 2008. There were purchases against these lines in the amount of $\$ 14.9$ million at December 31, 2008. The Bank also had a credit line available through the Federal Reserve Discount Window of $\$ 37.3$ million. Borrowings against this line were $\$ 36.0$ million at December 31, 2008.

## 10. FAIR VALUE MEASUREMENT

Effective January 1, 2008, the Company adopted Statements of Financial Accounting Standards ("SFAS") No. 157, Fair Value Measurements ("SFAS No. 157") and SFAS No. 159 The Fair Value Option for Financial Assets and Liabilities ("SFAS No. 159"). SFAS No. 157, which was issued in September 2006, establishes a framework for using fair value. It defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. SFAS No. 159, which was issued in February 2007, generally permits the measurement of selected eligible financial instruments at fair value at specified election dates. Upon adoption of SFAS No. 159, the Company did not elect to apply the fair value measurement option for any of its financial instruments.

In accordance with SFAS No. 157, we group our financial assets and financial liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 - Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes securities that are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 - Valuations for assets and liabilities traded in less active dealer or broker markets. For example, municipal securities valuations are based on markets that are currently offering similar financial products. Valuations are obtained from third party pricing services for comparable assets or liabilities.

Level 3 - Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

Below is a table that presents information about certain assets and liabilities measured at fair value on a recurring basis (in thousands):

| Description | Total Carrying Amount in Statement of Condition at <br> December 31, 2008 |  | abilities at Fair cember 08 | Fair Value Measurements at December 31, 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | el 2 |  | Level 3 |
| Available-for-sale securities | \$ 225,944 | \$ | 225,944 | \$ | 94 | \$ | 225,850 | \$ |  |

Certain assets and liabilities are measured at fair value on a nonrecurring basis and therefore are not included in the table above. Impaired loans are level 2 assets measured using appraisals from external parties of the collateral less any prior liens. As of December 31, 2008, the fair value of impaired loans was $\$ 19.5$ million. Other real estate owned are also level 2 assets measured using appraisals from external parties, which had a fair value of approximately $\$ 329,000$ as of December 31, 2008.

## 11. INCOME TAXES

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company’s deferred tax assets and liabilities as of December 31, 2008 and 2007 are as follows (in thousands):

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets: |  |  |  |  |
| Allowance for loan losses | \$ | 2,579 | \$ | 1,778 |
| Tax credits |  | 575 |  |  |
| Other |  | 368 |  | 314 |
| Total deferred tax assets |  | 3,522 |  | 2,092 |
| Deferred tax liabilities: |  |  |  |  |
| Premises and equipment |  | 4,430 |  | 3,041 |
| FHLB stock |  | 20 |  | 42 |
| Unrealized gains on securities |  | 874 |  | 419 |
| Other |  | 309 |  | 216 |
| Total deferred tax liabilities |  | 5,633 |  | 3,718 |
| Net deferred tax liability | \$ | 2,111 | \$ | 1,626 |

Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes that it is more likely than not that the Company will realize the benefits of these deductible differences existing at December 31, 2008. Therefore, no valuation allowance is necessary at this time.

Components of income tax expense are as follows (in thousands):

|  | 2008 |  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current | \$ | 419 | \$ | 1,047 | \$ | 2,879 |
| Deferred expense (benefit) |  | 30 |  | 1,232 |  | (152) |
| Total income tax expense | \$ | 449 | \$ | 2,279 | \$ | 2,727 |

The provision for federal income taxes differs from the amount computed by applying the U.S. Federal income tax statutory rate of $34 \%$ on income as follows (in thousands):

|  | December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
| Taxes calculated at statutory rate | \$ | 2,036 | \$ | 3,758 | \$ | 3,722 |
| Increase (decrease) resulting from: |  |  |  |  |  |  |
| Tax-exempt interest, net |  | $(1,342)$ |  | $(1,237)$ |  | $(1,020)$ |
| Tax credits |  | (225) |  | (315) |  | - |
| Other |  | (20) |  | 72 |  | 25 |

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[^0][^1]The deferred income tax expense relating to unrealized holding gains on securities available-for-sale included in other comprehensive income amounted to approximately $\$ 456,000$ in 2008 , $\$ 861,000$ in 2007 , and $\$ 87,000$ in 2006 . There was no income tax expense or benefit relating to sales of securities in 2008 or 2007 since no securities were sold during those years. Income tax benefit relating to gains or losses on sales of securities amounted to \$3,000 in 2006.

On January 1, 2007, the Company adopted the provisions of FIN 48. FIN 48 clarifies the accounting for uncertainty in income taxes by establishing minimum standards for the recognition and measurement of tax positions taken or expected to be taken in a tax return. Under the requirements of FIN 48, the Company must review all of its tax positions and make a determination as to whether its position is more-likely-than-not to be sustained upon examination by regulatory authorities. If a tax position meets the more-likely-than-not standard, then the related tax benefit is measured based on a cumulative probability analysis of the amount that is more-likely-than-not to be realized upon ultimate settlement or disposition of the underlying issue. The initial adoption of this Interpretation had no impact on the Company's financial statements.

The total amount of unrecognized tax benefits that, if recognized, would affect the tax provision and the effective income tax rate is negligible.

The Company's policy is to report interest and penalties, if any, related to tax liabilities in income tax expense in the Consolidated Statements of Earnings.

The Company's federal income tax returns are open and subject to examination from the 2005 tax return year and forward. The Company's various state income and franchise tax returns are generally open from the 2005 and later tax return years based on individual state statutes of limitation. The Company is not currently under examination by federal or state tax authorities.

## 12. EMPLOYEE BENEFITS

The Company sponsors a leveraged employee stock ownership plan (ESOP) that covers all employees who meet minimum age and service requirements. The Company makes annual contributions to the ESOP in amounts as determined by the Board of Directors. These contributions are used to pay debt service and purchase additional shares. Certain ESOP shares are pledged as collateral for this debt. As the debt is repaid, shares are released from collateral and allocated to active employees, based on the proportion of debt service paid in the year. On February 3, 2006, the ESOP borrowed $\$ 300,000$ under a second note payable to MidSouth Bank, N.A. for the purpose of purchasing additional shares of MidSouth Bancorp, Inc.'s common stock. The note payable matures February 15, 2009 and has an interest rate of $6.50 \%$. A total of 13,710 shares at $\$ 21.88$ per share were purchased with loan proceeds on February 3, 2006. The balances of the notes receivable from the ESOP were $\$ 18,000$ and $\$ 133,000$ at December 31, 2008 and 2007, respectively. Because the source of the loan payments are contributions received by the ESOP from the Company, the related notes receivable is shown as a reduction of shareholders' equity. In accordance with the American Institute of Certified Public Accountants' Statement of Position 93-6, compensation costs relating to shares purchased are based on the fair value of shares committed to be released. The unreleased shares are not considered outstanding in the computation of earnings per common share. Dividends received on ESOP shares are allocated based on shares held for the benefit of each participant and used to purchase additional shares of stock for each participant. ESOP compensation expense for 2008, 2007, and 2006 was approximately $\$ 490,000$, $\$ 527,000$, and $\$ 480,000$, respectively. The cost basis of the shares released was $\$ 16.12$ per share for $2008, \$ 12.77$ per share for 2007 , and $\$ 11.95$ per share for 2006. ESOP shares as of December 31, 2008 and 2007 were as follows:

|  |  | 2008 |  | 2007 |
| :---: | :---: | :---: | :---: | :---: |
| Allocated shares |  | 505,108 |  | 507,090 |
| Shares released for allocation |  | 7,062 |  | 9,250 |
| Unreleased shares |  | 879 |  | 7,941 |
| Total ESOP shares |  | 513,049 |  | 524,281 |
| Fair value of unreleased shares at December |  |  |  |  |
| 31 | \$ | 11,000 | \$ | 185,000 |

The Company has deferred compensation arrangements with certain officers, which will provide them with a fixed benefit after retirement. The Company recorded a liability of approximately \$532,000 at December 31, 2008 and \$519,000 at December 31, 2007 in connection with these agreements. Deferred compensation expense recognized in 2008, 2007, and 2006 was approximately $\$ 68,000$, $\$ 67,000$, and $\$ 80,000$, respectively.

The Company has a 401(k) retirement plan covering substantially all employees who have been employed with the Company for 90 days and meet certain other requirements. Under this plan, employees can contribute a portion of their salary within the limits provided by the Internal Revenue Code into the plan. The Company's contributions to this plan were \$50,000 in 2008 and 2007, and \$40,000 in 2006.

## 13. EMPLOYEE STOCK PLANS

In May of 2007, the shareholders of the Company approved the 2007 Omnibus Incentive Compensation Plan to provide incentives and awards for directors, officers, and employees of the Company and its subsidiaries. "Awards" as defined in the Plan includes, with limitations, stock options (including restricted stock options), stock appreciation rights, performance shares, stock awards and cash awards, all on a stand-alone, combination, or tandem basis. Options constitute both incentive stock options and non-qualified stock options. A total of $8 \%$ of the Company's common shares outstanding can be granted under the Plan. All of the options granted under the plan have a term of ten years and vest $20 \%$ each year on the anniversary date of the grant. The 2007 Omnibus Incentive Compensation Plan replaces the 1997 Stock Incentive Plan, which expired February of 2007.

The following tables summarize activity relating to the Plan:

|  | Options | Weighted <br> Average <br> Exercise <br> Price |  | Weighted Average Remaining Contractual Term | Aggregate <br> Intrinsic <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2007 | 150,433 | \$ | 11.57 |  |  |
| Exercised | $(65,892)$ |  | 7.22 |  |  |
| Forfeited | (545) |  | 19.68 |  |  |
| Outstanding at December 31, 2008 | 83,996 | \$ | 14.93 | 5.28 | \$ |
| Exercisable at December 31, 2008 | 64,436 | \$ | 12.89 | 4.75 | \$ |

A summary of changes in unvested options for the period ended December 31, 2008 is as follows:

|  | 2008 |  |  |
| :---: | :---: | :---: | :---: |
|  | Number <br> of Options |  | $\begin{aligned} & \text { led } \\ & \text { ige } \\ & \text { Date } \\ & \text { alue } \\ & \hline \end{aligned}$ |
| Unvested options outstanding, beginning of year | 34,676 | \$ | 5.42 |
| Granted | - |  | - |
| Vested | $(14,901)$ |  | 4.62 |
| Forfeited | (216) |  | 5.48 |
| Unvested options outstanding, end of year | 19,559 | \$ | 6.03 |

As of December 31, 2008 there was a total of $\$ 118,000$ in unrecognized compensation cost related to non-vested share-based compensation arrangements. The total value of shares vested during the years ended December 31, 2008 and 2007 was $\$ 69,000$ and $\$ 96,000$, respectively.

The fair value of each option granted is estimated on the grant date using the Black-Scholes Option Pricing Model. This model requires management to make certain assumptions, including the expected life of the option, the risk free rate of interest, the expected volatility, and the expected dividend yield. The risk free rate of interest is based on the yield of a U.S. Treasury security with a similar term. The expected volatility is based on the Company's historic volatility over a term similar to the expected life of the options. The dividend yield is base on the current yield at the date of grant. The following assumptions were made in estimating 2006 fair values:

| Dividend Yield | $1.5 \%$ |
| :--- | :---: |
| Expected Volatility | $21.0 \%$ |
| Risk Free Interest Rates | $4.0 \%$ |
| Expected Life in Years | 8 |

The total intrinsic value of the options exercised for the years ended December 31, 2008, 2007, and 2006 were approximately $\$ 370,000$, $\$ 889,000$, and $\$ 1,947,000$, respectively.

## 14. DEFERRED COMPENSATION AND POSTRETIREMENT BENEFITS

In September 2006, the FASB’s Emerging Issues Task Force ("EITF") reached a consensus on the issue No. 06-4 Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements ("EITF $06-4$ "). The issue was ratified by FASB on March 28, 2007. Entities affected by this issue purchase life insurance on "key" employees, which extend into the individual's retirement period. The issue requires affected entities to recognize a liability for future benefits based on the substantive agreement with the employee. EITF 06-4 is effective for all financial statements issued for fiscal years beginning after

December 15, 2007. This issue was applied through a cumulative-effect adjustment to retained earnings as of January 1, 2008 in the amount of $\$ 115,000$.

## 15. SHAREHOLDERS' EQUITY

The payment of dividends by the Bank to the Company is restricted by various regulatory and statutory limitations. At December 31, 2008, the Bank has approximately $\$ 16.1$ million available to pay dividends to the Parent Company without regulatory approval.

On January 9, 2009 the Company issued 20,000 shares of Series A preferred stock associated with the Company's participation in the Treasury's CPP under the Troubled Asset Relief Program. The proceeds from this sale of $\$ 20,000,000$ were allocated to preferred stock. The CPP, created by the Treasury, is a voluntary program in which selected, healthy financial institutions are encouraged to participate. Approved use of the funds includes providing credit to qualified borrowers, either as companies or individuals, among other things. Such participation is intended to support the economic development of the community and thereby restore the health of the local and national economy.

The Series A preferred stock qualifies as Tier I capital and will pay cumulative dividends at a rate of $5 \%$ per annum for the first five years and $9 \%$ per annum thereafter. The Series A preferred stock may be redeemed after February 15, 2012 at the stated amount of $\$ 1,000$ per share plus any accrued and unpaid dividends. Prior to February 15, 2012, the Series A preferred stock may be redeemed only with prior regulatory approval. The Series A preferred stock is non-voting except for class voting rights on matters that would adversely affect the rights of the holders of the Series A preferred stock.

The Company also issued the Treasury a 10-year warrant for the purchase of 208,768 shares of its common stock, par value $\$ .10$ per share. The warrant is exercisable as of February 20, 2009 at a price of $\$ 14.37$ per share.

## 16. NET INCOME PER COMMON SHARE

Following is a summary of the information used in the computation of earnings per common share (in thousands):

## Net Earnings

Weighted average number of common shares outstanding used in computation of basic earnings per common share
Effect of dilutive securities:
Stock options
Weighted average number of common shares outstanding plus effect of dilutive securities - used in computation of diluted earnings per common share

| December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2008 |  | 2007 |  | 2006 |  |
| \$ | 5,537 | \$ | 8,776 | \$ | 8,220 |
|  | 6,607 |  | 6,570 |  | 6,521 |
|  | 23 |  | 71 |  | 115 |
|  | 6,630 |  | 6,641 |  | 6,636 |

Options on 46,365 shares of common stock were not included in computing diluted earnings per share for the year ended December 31, 2008 because the effect of these shares was anti-dilutive. The options did not have an anti-dilutive effect on diluted earnings per share for the years ended December 31, 2007 and 2006.

## 17. FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Bank is party to various financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of their customers and to reduce their own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the statements of financial condition. The contract or notional amounts of those instruments reflect the extent of the involvement the Bank has in particular classes of financial instruments.

The Bank's exposure to loan loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, standby letters of credit, and financial guarantees is represented by the contractual amount of those instruments. The Bank uses the same credit policies, including considerations of collateral requirements, in making these commitments and conditional obligations as it does for on-balance sheet instruments.

|  | Contract or Notional Amount |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
| Financial instruments whose contract amounts represent credit risk (in thousands): |  |  |  |  |
| Commitments to extend credit | \$ | 140,602 | \$ | 163,392 |
| Commercial letters of credit |  | 11,945 |  | 17,470 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being fully drawn upon, the total commitment amounts disclosed above do not necessarily represent future cash requirements. Substantially all of these commitments are at variable rates.

Commercial letters of credit and financial guarantees are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to its customers. Approximately $20 \%$ of these letters of credit were secured by marketable securities, cash on deposit, or other assets at December 31, 2008 and 2007.

## 18. REGULATORY MATTERS

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the financial statements. Under capital adequacy guidelines, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and to average assets (as defined).

As of December 31, 2008, the most recent notifications from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage capital ratios as set forth in the table (in thousands). There are no conditions or events since those notifications that management believes have changed the Bank’s category.

The Company's and the Banks' actual capital amounts and ratios are presented in the table below (in thousands):
$\left.\begin{array}{llllllllll} & & & & & & \begin{array}{c}\text { To be Well } \\ \text { Capitalized Under }\end{array} \\ \text { Required for }\end{array}\right)$

## 19. DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS

SFAS No. 107, Disclosure about Fair Value of Financial Instruments, requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and Cash Equivalents-For cash on hand, amounts due from banks, federal funds sold, and interest bearing deposits with original maturities less than 90 days the carrying amount is a reasonable estimate of fair value.

Time Deposits Held in Banks - For certificates of deposit maturing within eighteen months, the carrying amount is a reasonable estimate of fair value.

Investment Securities-For securities, fair value equals quoted market price, if available. If a quoted market price is not available, fair value is estimated using one of three pricing levels in accordance with SFAS No. 157. Refer to Note 10 Fair Value Measurements for more detail on these fair value measurements.

Other Investments- Other investments include Federal Reserve Bank and Federal Home Loan Bank stock and other correspondent bank stocks which have no readily determined market value and are carried at cost.

Loans, net-For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. The fair values for all other loans and leases are estimated based upon a discounted cash flow analysis, using interest rates currently being offered for loans and leases with similar terms to borrowers of similar credit quality.

Cash Surrender Value of Life Insurance Policies-Fair value for life insurance cash surrender value is based on cash surrender values indicated by the insurance companies.

Deposits—The fair value of demand deposits, savings accounts, and certain money market deposits is the amount payable on demand at the reporting date. Fair values for fixed-rate time deposits are estimated using a discounted cash flow analysis that applies interest rates currently being offered on deposits of similar terms of maturity.

Borrowings-The fair value approximates the carrying value of repurchase agreements, federal funds purchased, Federal Home Loan Bank advances, and Federal Reserve Discount Window borrowings due to their short-term nature.

Junior Subordinated Debentures-For junior subordinated debentures that bear interest on a floating basis, the carrying amount approximates fair value. For junior subordinated debentures that bear interest on a fixed rate basis, the fair value is estimated using a discounted cash flow analysis that applies interest rates currently being offered on similar types of borrowings.

Commitments to Extend Credit, Commercial Letters of Credit-Off-balance sheet instruments (commitments to extend credit and commercial letters of credit) are generally short-term and at variable interest rates. Therefore, both the carrying value and estimated fair value associated with these instruments are immaterial.

Limitations-Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company’s financial instruments, fair value estimates are based on many judgments. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include deferred income taxes and premises and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

The estimated fair values of the Company's financial instruments are as follows at December 31, 2008 and 2007 (in thousands):

|  | 2008 |  |  |  | 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  | Fair <br> Value |  | Carrying Amount |  | Fair Value |  |
| Financial assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 24,786 | \$ | 24,786 | \$ | 30,873 | \$ | 30,873 |
| Time deposits held in banks |  | 9,023 |  | 9,023 |  | - |  | - |
| Securities available-for-sale |  | 225,944 |  | 225,944 |  | 181,452 |  | 181,452 |
| Securities held-to-maturity |  | 6,490 |  | 6,648 |  | 10,746 |  | 10,974 |
| Loans, net |  | 601,369 |  | 604,829 |  | 563,893 |  | 566,013 |
| Other investments |  | 4,309 |  | 4,309 |  | 4,021 |  | 4,021 |
| Cash surrender value of life insurance policies |  | 4,378 |  | 4,378 |  | 4,219 |  | 4,219 |
| Financial liabilities: |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 199,899 |  | 199,899 |  | 182,588 |  | 182,588 |
| Interest-bearing deposits |  | 566,805 |  | 568,306 |  | 550,929 |  | 551,405 |
| Repurchase agreements |  | 24,976 |  | 24,976 |  | 26,317 |  | 26,317 |
| Federal funds purchased |  | 14,900 |  | 14,900 |  | - |  | - |
| Federal Reserve Bank Discount Window |  | 36,000 |  | 36,000 |  | - |  | - |
| Federal Home Loan Bank Advances |  | - |  | - |  | 4,400 |  | 4,400 |
| Junior subordinated debentures |  | 15,465 |  | 15,395 |  | 15,465 |  | 15,868 |

## 20. OTHER NONINTEREST INCOME AND EXPENSE

For the years ended December 31, 2008, 2007, and 2006, none of the components of non-interest income were greater than $1 \%$ of interest income and noninterest income.

Components of other non-interest expense greater than $1 \%$ of interest income and non-interest income consisted of the following for the years ended December 31, 2008, 2007, and 2006, (in thousands):

|  | 2008 |  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Professional fees | \$ | 1,838 | \$ | 1,428 | \$ | 1,088 |
| Marketing expenses |  | 2,173 |  | 1,759 |  | 1,924 |
| Corporate development expense |  | 772 |  | 489 |  | 505 |
| Data processing |  | 884 |  | 597 |  | 436 |
| Printing and supplies |  | 703 |  | 766 |  | 697 |

## 21. CONDENSED FINANCIAL INFORMATION OF PARENT COMPANY

Summarized financial information for MidSouth Bancorp, Inc. (parent company only) follows:

## Balance Sheets

December 31, 2008 and 2007
(in thousands)

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and interest-bearing deposits in banks | \$ | 1,368 | \$ | 854 |
| Equity securities with readily determinable fair value (cost of \$250,000 at December 31, 2008 and 2007) |  | 94 |  | 210 |
| Other assets |  | 498 |  | 297 |
| Investment in and advances to subsidiaries |  | 87,593 |  | 83,734 |
| Total assets | \$ | 89,553 | \$ | 85,095 |

## Liabilities and Shareholders' Equity

## Liabilities:

Dividends payable
Junior subordinated debentures

| $\$$ | 747 | $\$$ | 739 |
| :--- | ---: | :--- | ---: |
|  | 15,465 |  | 15,465 |
|  | 18 |  | 133 |
|  | 279 |  | 289 |
|  | 16,509 | 16,626 |  |
|  | 73,044 | 68,469 |  |
|  | 89,553 | $\$$ | 85,095 |


| Statements of Earnings <br> For the Years Ended December 31, 2008, 2007, and 2006 <br> (in thousands) |  |  |  |
| :--- | :--- | ---: | :--- |

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| Statements of Cash Flows <br> For the Years Ended December 31, 2008, 2007, and 2006 (in thousands) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2006 |  |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net earnings | \$ | 5,537 | \$ | 8,776 | \$ | 8,220 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |  |  |  |  |  |  |
| Undistributed earnings of subsidiaries |  | $(2,772)$ |  | $(6,443)$ |  | $(6,912)$ |
| Other, net |  | (111) |  | (93) |  | (565) |
| Net cash provided by operating activities |  | 2,654 |  | 2,240 |  | 743 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Purchase of equity securities |  | - |  | (250) |  | - |
| Net cash used in investing activities |  | - |  | (250) |  | - |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Proceeds from exercise of stock options |  | 476 |  | 408 |  | 965 |
| Purchase of treasury stock |  | (504) |  | (522) |  | $(1,289)$ |
| Payment of dividends |  | $(2,112)$ |  | $(1,753)$ |  | $(1,491)$ |
| Cash for fractional shares |  | - |  | (12) |  | (12) |
| Net cash used in financing activities |  | (2,140) |  | $(1,879)$ |  | $(1,827)$ |
| Net change in cash and cash equivalents |  | 514 |  | 111 |  | $(1,084)$ |
| Cash and cash equivalents at beginning of year |  | 854 |  | 743 |  | 1,827 |
| Cash and cash equivalents at end of year | \$ | 1,368 | \$ | 854 | \$ | 743 |

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders and Board of Directors
MidSouth Bancorp, Inc. and Subsidiaries
Lafayette, Louisiana

We have audited the accompanying consolidated balance sheets of MidSouth Bancorp, Inc. (the "Company") and subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of earnings, comprehensive income, shareholders’ equity, and cash flows for each of the three years in the period ended December 31, 2008. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of MidSouth Bancorp, Inc. and subsidiaries as of December 31, 2008 and 2007 and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2008, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of MidSouth Bancorp, Inc. and subsidiaries internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 11, 2009 expressed an unqualified opinion on the effectiveness of MidSouth Bancorp, Inc.'s internal control over financial reporting.

Atlanta, Georgia
March 11, 2009

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Shareholders and Board of Directors
MidSouth Bancorp, Inc. and Subsidiaries
Lafayette, Louisiana

We have audited MidSouth Bancorp, Inc. and subsidiaries’ internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). MidSouth Bancorp, Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, MidSouth Bancorp, Inc. and subsidiaries maintained effective internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control-Integrated Framework issued by COSO.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of MidSouth Bancorp, Inc. and subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of earnings, comprehensive income, shareholders’ equity and cash flows for each of the three years in the period ended December 31, 2008, and our report dated March 11, 2009 expressed an unqualified opinion.

March 11, 2009

## Selected Quarterly Financial Data (unaudited) <br> (Dollars in thousands, except per share data)

Interest income
Interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Noninterest income, excluding securities gains
Net securities gains
Noninterest expense
Income before income tax expense
Income tax expense
Net income

Earnings per common share
Basic
Diluted
Market price of common stock
High
Low
Close
Average shares outstanding
Basic
Diluted

Interest income
Interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Noninterest income, excluding securities gains
Net securities gains
Noninterest expense
Income before income tax expense
Income tax expense
Net income

Earnings per common share
Basic
Diluted
Market price of common stock
High
Low
Close
Average shares outstanding
Basic
Diluted

| 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| IV |  | III |  | II |  | I |  |
| \$ | 13,699 | \$ | 13,635 | \$ | 13,827 | \$ | 14,312 |
|  | 3,480 |  | 3,579 |  | 3,988 |  | 5,038 |
|  | 10,219 |  | 10,056 |  | 9,839 |  | 9,274 |
|  | 2,000 |  | 500 |  | 855 |  | 1,200 |
|  | 8,219 |  | 9,556 |  | 8,984 |  | 8,074 |
|  | 3,755 |  | 3,981 |  | 3,804 |  | 3,587 |
|  | - |  | - |  | - |  | - |
|  | 11,352 |  | 11,235 |  | 11,093 |  | 10,293 |
|  | 662 |  | 2,302 |  | 1,695 |  | 1,368 |
|  | (442) |  | 445 |  | 277 |  | 169 |
| \$ | 1,064 | \$ | 1,857 | \$ | 1,418 | \$ | 1,199 |
| \$ | 0.16 | \$ | 0.28 | \$ | 0.22 | \$ | 0.18 |
|  | 0.16 | \$ | 0.28 | \$ | 0.21 | \$ | 0.18 |
| \$ | 19.12 | \$ | 19.82 | \$ | 22.01 | \$ | 23.28 |
| \$ | 12.01 | \$ | 15.11 | \$ | 16.35 | \$ | 16.73 |
|  | 12.75 | \$ | 16.26 | \$ | 16.35 | \$ | 18.40 |
| $\begin{aligned} & 6,614,263 \\ & 6,633,143 \end{aligned}$ |  |  | 6,614,054 |  | 6,606,882 |  | 6,585,747 |
|  |  |  | 6,635,969 |  | 6,660,123 |  | 6,621,917 |

2007

| IV |  | III |  | II |  | I |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 14,744 | \$ | 14,651 | \$ | 14,302 | \$ | 13,442 |
|  | 5,131 |  | 5,234 |  | 5,065 |  | 5,104 |
|  | 9,613 |  | 9,417 |  | 9,237 |  | 8,338 |
|  | 525 |  | 300 |  | 350 |  | - |
|  | 9,088 |  | 9,117 |  | 8,887 |  | 8,338 |
|  | 3,732 |  | 3,574 |  | 3,690 |  | 3,263 |
|  | - |  | - |  | - |  | - |
|  | 10,569 |  | 9,742 |  | 9,245 |  | 9,079 |
|  | 2,251 |  | 2,949 |  | 3,332 |  | 2,522 |
|  | 357 |  | 508 |  | 837 |  | 576 |
| \$ | 1,894 | \$ | 2,441 | \$ | 2,495 | \$ | 1,946 |


| $\$$ | 0.29 | $\$$ | 0.37 | $\$$ | 0.38 | $\$$ | 0.30 |
| :--- | ---: | :--- | ---: | :--- | ---: | :--- | ---: |
| $\$$ | 0.28 | $\$$ | 0.37 | $\$$ | 0.38 | $\$$ | 0.29 |
|  |  |  |  |  |  |  |  |
| $\$$ | 25.53 | $\$$ | 24.77 | $\$$ | 25.70 | $\$$ | 28.23 |
| $\$$ | 21.06 | $\$$ | 20.04 | $\$$ | 22.25 | $\$$ | 25.38 |
| $\$$ | 23.30 | $\$$ | 22.80 | $\$$ | 22.54 | $\$$ | 25.48 |
|  |  |  |  |  |  |  |  |
|  | $6,570,644$ |  | $6,572,740$ |  | $6,570,975$ |  | $6,552,272$ |
|  | $6,638,199$ |  | $6,637,362$ |  | $6,647,155$ |  | $6,646,304$ |

## Item 9 - Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

## Item 9A - Controls and Procedures

The Company's Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of the disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). As of the end of the period covered by this Annual Report on Form 10-K, the chief executive officer and chief financial officer have concluded that such disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in reports that it submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms.

During the fourth quarter of 2008, there were no significant changes in the Company's internal controls over financial reporting that has materially affected, or is reasonably likely to affect, the Company's internal control over financial reporting

## Management's Report on Internal Control Over Financial Reporting

The management of MidSouth Bancorp, Inc. is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process designed under the supervision of the Company's Chief Executive Officer and the Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external purposes in accordance with the accounting principles generally accepted in the United States of America. Internal control over financial reporting is defined in Rules 13a-15(f) and 15d-15(f) promulgated under the Securities Exchange Act of 1934, as amended.

The Company's internal control systems are designed to ensure that transactions are properly authorized and recorded in the financial records and to safeguard assets from material loss or misuse. Such assurance cannot be absolute because of inherent limitations in any internal control system.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2008 based on the criteria for effective internal control established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on the assessment, management determined that the Company maintained effective internal control over financial reporting as of December 31, 2008.

/s/ C. R. Cloutier<br>C.R. Cloutier<br>President and Principal Executive Officer

/s/ Teri S. Stelly<br>Teri S. Stelly<br>Controller and Interim Principal Financial and Accounting Officer

## Item 9B - Other Information

Not applicable.

## PART III

## Item 10 - Directors, Executive Officers, and Corporate Governance

The information contained in registrant's definitive proxy statement for its 2009 annual meeting of shareholders, is incorporated herein by reference in response to this Item. Information concerning executive officers is under Item 4A of this filing.

## Item 11 - Executive Compensation

The information contained in registrant's definitive proxy statement for its 2009 annual meeting of shareholders is incorporated herein by reference in response to this Item.
Item 12 - Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters

The information contained in registrant's definitive proxy statement for its 2009 annual meeting of shareholders is incorporated herein by reference in response to this Item.

## Item 13 - Certain Relationships and Related Transactions and Director Independence

The information contained in registrant's definitive proxy statement for its 2009 annual meeting of shareholders is incorporated herein by reference in response to this Item.

## Item 14 - Principal Accounting Fees and Services

The information contained in registrant's definitive proxy statement for its 2009 annual meeting of shareholders is incorporated herein by reference in response to this Item.
Item 15 - Exhibits and Financial Statement Schedules
The following documents are filed as a part of this report:
(a)(1) The following consolidated financial statements and supplementary data of the Company are included in Part II of this Form 10-K: Selected Quarterly Financial Data
Report of Independent Registered Public Accounting Firm
Consolidated Balance Sheets - December 31, 2008 and 2007
Consolidated Statements of Earnings - Years ended December 31, 2008, 2007, and 2006
Consolidated Statements of Changes in Shareholders' Equity - Years ended December 31, 2008, 2007, and 2006
Consolidated Statements of Cash Flows - Years ended December 31, 2008, 2007, and 2006
Notes to Consolidated Financial Statements
(a)(2) All schedules have been outlined because the information required is included in the financial statements or notes or have been omitted because they are not applicable or not required.

Exhibits
Exhibit
No. Description
3.1 Amended and Restated Articles of Incorporation of MidSouth Bancorp, Inc. (filed as Exhibit 3.1 to MidSouth's Annual Report on Form 10-K for the Year Ended December 31, 1993, and incorporated herein by reference).
3.2 Articles of Amendment to Amended and Restated Articles of Incorporation dated January 2, 2009 (filed as Exhibit 3.1 to Form 8-K filed January 14, 2009 and incorporated herein by reference).
3.3 Amended and Restated By-laws of MidSouth Bancorp, Inc. dated December 19, 2007*
3.4 Warrant to Purchase Shares of Common Stock of MidSouth Bancorp, Inc. (filed as Exhibit 3.2 to Form 8-K filed January 14, 2009 and incorporated herein by reference).
3.5 Letter Agreement, dated January 9, 2009, including the Securities Purchase Agreement - Standard Terms incorporated by reference therein, between the Company and the United States Department of the Treasury (filed as Exhibit 10.1 to Form 8-K filed January 14, 2009 and incorporated herein by reference).
3.6 Form of Letter Agreement, executed by each of Messrs. C.R. Cloutier, J. Eustis Corrigan, Jr., Donald R. Landry and A. Dwight Utz, and Ms. Karen L. Hail with the Company (filed as Exhibit 10.3 to Form 8-K filed January 14, 2009 and incorporated herein by reference).
10.1 MidSouth National Bank Lease Agreement with Southwest Bank Building Limited Partnership (filed as Exhibit 10.7 to the Company's annual report on Form 10-K for the Year Ended December 31, 1992, and incorporated herein by reference).
10.2 First Amendment to Lease between MBL Life Assurance Corporation, successor in interest to Southwest Bank Building Limited Partnership in Commendam, and MidSouth National Bank (filed as Exhibit 10.1 to the Company's annual report on Form 10-KSB for the year ended December 31, 1994, and incorporated herein by reference).
10.3 +Amended and Restated Deferred Compensation Plan and Trust effective dated December 17, 2008*
10.5 +Employment Agreements with C. R. Cloutier and Karen L. Hail (filed as Exhibit 5 to MidSouth’s Form 1-A and incorporated herein by reference).
10.7 +The MidSouth Bancorp, Inc. Dividend Reinvestment and Stock Purchase Plan (filed as Exhibit 4.6 to MidSouth Bancorp, Inc.'s Form S-3D filed on July 25, 1997 and incorporated herein by reference).
10.9 +The MidSouth Bancorp, Inc. 2007 Omnibus Incentive Plan (filed as an appendix to MidSouth’s definitive proxy statement filed April 23, 2007 and incorporated herein by reference).

21 Subsidiaries of the Registrant*
23.1 Consent of Porter, Keadle, Moore LLP*
31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act, as amended *
31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act, as amended *
32.1 Certification by the Company’s Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*
32.2 Certification by the Company's Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*
$+\quad$ Management contract or compensatory plan or arrangement

* Included herewith

Agreements with respect to certain of the Company's long-term debt are not filed as Exhibits hereto inasmuch as the debt authorized under any such agreement does not exceed $10 \%$ of the Company's total assets. The Company agrees to furnish a copy of each such agreement to the Securities \& Exchange Commission upon request.

SIGNATURES
Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

By: /s/ C. R. Cloutier
C. R. Cloutier

President and CEO

Date: March 16, 2009

## Signatures

/s/ C.R. Cloutier
C.R. Cloutier
/s/ Karen L. Hail
Karen L. Hail
/s/ Teri S. Stelly
Teri S. Stelly
/s/ J.B. Hargroder, M.D. J.B. Hargroder, M.D.
/s/ William M. Simmons
William M. Simmons
/s/ Will G. Charbonnet, Sr.
Title
President, Principal Executive Officer, and Director

Chief Operations Officer, Senior Executive
Vice President, Secretary/Treasurer, and Director

Controller and Interim Principal Financial and Accounting Officer

Director

Director

Director

## Date

March 16, 2009

March 16, 2009

March 16, 2009

March 16, 2009

March 16, 2009

March 16, 2009

Director
March 16, 2009
Clayton Paul Hillard
/s/ James R. Davis, Jr.
Director
March 16, 2009
James R. Davis, Jr.
/s/ Timothy J. Lemoine
Director
March 16, 2009
Timothy J. Lemoine
/s/ Joseph V. Tortorice, Jr.
Director
March 16, 2009
Joseph V. Tortorice, Jr.
/s/ Milton B. Kidd, III
Director
March 16, 2009
Milton B. Kidd, III
/s/ Glenn Pumpelly
Glenn Pumpelly
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