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# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

## FORM 10-Q

## Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 <br> For the quarterly period ended:

September 30, 2008
Commission File Number: 000-11448

## NewBridge Bancorp

(Exact name of Registrant as specified in its Charter)

## North Carolina (State of Incorporation)

1501 Highwoods Boulevard, Suite 400
Greensboro, North Carolina
(Address of principal executive offices)

56-1348147
(I.R.S. Employer Identification No.)

27410
(Zip Code)
(336) 369-0900
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check One)

Large accelerated filer $\quad$ Accelerated filer p $\quad$ Non-accelerated filer o $\quad$ Smaller reporting company o o
(Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes o No p
At November 3, 2008, 15,655,868 shares of the registrant's common stock were outstanding.

## NEWBRIDGE BANCORP

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## PART I

FINANCIAL INFORMATION

## Item 1. Financial Statements.

## NewBridge Bancorp and Subsidiary

## Consolidated Balance Sheets

(Dollars in thousands, except per share data)

|  | September 30 2008 (Unaudited) | $\begin{gathered} \text { December } 31 \\ 2007^{*} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Assets |  |  |
| Cash and due frombanks | \$ 48,146 | \$ 54,011 |
| Interest-bearing bank balances | 18,573 | 4,678 |
| Federal funds sold | 160 | 2,173 |
| Investment securities: |  |  |
| Held to maturity, market value \$27,742 at September 30, 2008 and $\$ 28,033$ at December 31, 2007 | 27,803 | 27,901 |
| Available for sale | 244,495 | 341,522 |
| Loans | 1,626,504 | 1,490,084 |
| Less allowance for credit losses | $(30,984)$ | $(30,370)$ |
| Net loans | 1,595,520 | 1,459,714 |
| Premises and equipment | 45,966 | 43,886 |
| Goodwill | 50,437 | 50,312 |
| Other assets | 77,194 | 73,161 |
| Total assets | \$2,108,294 | \$2,057,358 |

## Liabilities

Deposits:
Non-interest bearing
Savings, NOW and money market accounts
Certificates of deposit
Total deposits
Borrowings from the Federal Home Loan Bank
Other borrowings
Accrued expenses and other liabilities
Total liabilities

| $\$ 174,217$ | $\$ 175,493$ |  |
| ---: | ---: | ---: |
| 612,441 |  | 638,023 |
| 838,634 |  | 814,204 |
| $1,625,292$ |  | $1,627,720$ |
| 170,500 |  | 118,000 |
| 118,324 | 99,524 |  |
| 10,027 | 18,961 |  |
| $1,924,143$ | $1,864,205$ |  |

## Shareholders' Equity

Preferred stock, par value $\$ .01$ per share:
Authorized 10,000,000 shares; none issued
Common stock, par value $\$ 5$ per share:
Authorized 50,000,000 shares; issued 15,655,868 shares at September 30, 2008 and 15,694,068 shares at December 31, 2007
Paid-in capital
Directors' deferred compensation plan
Retained earnings
Accumulated other comprehensive income (loss)

## Total shareholders' equity <br> Total liabilities and shareholders' equity

| 78,279 | 78,470 |
| :---: | :---: |
| 85,335 | 85,412 |
| $(648)$ | $(1,301)$ |
| 24,310 | 28,751 |
| $(3,125)$ | 1,821 |
| 184,151 | $\underline{193,153}$ |
| $\underline{\$ 2,108,294}$ | $\underline{\$ 2,057,358}$ |

[^0]See notes to consolidated financial statements




## Table of Contents

NewBridge Bancorp and Subsidiary

## Consolidated Statements of Income

(Unaudited; dollars in thousands, except per share data)

|  | Three Months Ended September 30 |  |  |  | Nine Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
| Interest Income |  |  |  |  |  |  |  |  |
| Interest and fees on loans | \$ | 25,316 | \$ | 25,065 | \$ | 77,996 | \$ | 56,063 |
| Interest on investment securities: |  |  |  |  |  |  |  |  |
| Taxable |  | 1,860 |  | 2,719 |  | 8,691 |  | 5,207 |
| Tax exempt |  | 1,217 |  | 820 |  | 3,571 |  | 1,435 |
| Interest-bearing bank balances |  | 55 |  | 169 |  | 224 |  | 359 |
| Federal funds sold |  | 20 |  | 190 |  | 52 |  | 410 |
| Total interest income |  | 28,468 |  | 28,963 |  | 90,534 |  | 63,474 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Deposits |  | 10,894 |  | 10,900 |  | 33,916 |  | 23,235 |
| Borrowings from the Federal Home Loan Bank |  | 1,168 |  | 1,376 |  | 4,153 |  | 3,051 |
| Other borrowings |  | 851 |  | 400 |  | 2,769 |  | 404 |
| Total interest expense |  | 12,913 |  | 12,676 |  | 40,838 |  | 26,690 |
| Net interest income |  | 15,555 |  | 16,287 |  | 49,696 |  | 36,784 |
| Provision for credit losses |  | 4,655 |  | 2,393 |  | 10,681 |  | 4,541 |
| Net interest income after provision for credit losses |  | 10,900 |  | 13,894 |  | 39,015 |  | 32,243 |
| Noninterest Income |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 2,424 |  | 2,150 |  | 6,865 |  | 5,308 |
| Gains on sales of mortgage loans |  | 83 |  | 97 |  | 324 |  | 249 |
| Gain (loss) on sales of investment securites |  | (16) |  | - |  | 2,458 |  | - |
| Other operating income |  | 2,136 |  | 1,959 |  | 6,310 |  | 5,457 |
| Total noninterest income |  | 4,627 |  | 4,206 |  | 15,957 |  | 11,014 |
| Noninterest Expense |  |  |  |  |  |  |  |  |
| Personnel expense |  | 8,808 |  | 8,434 |  | 27,387 |  | 19,043 |
| Occupancy expense |  | 1,119 |  | 843 |  | 3,377 |  | 1,842 |
| Furniture and equipment expense |  | 1,313 |  | 1,066 |  | 3,439 |  | 2,258 |
| Other operating expense |  | 6,602 |  | 6,064 |  | 18,314 |  | 13,295 |
| Total noninterest expense |  | 17,842 |  | 16,407 |  | 52,517 |  | 36,438 |
| Income (loss) before income taxes |  | $(2,315)$ |  | 1,693 |  | 2,455 |  | 6,819 |
| Income taxes |  | (726) |  | 268 |  | 774 |  | 1,915 |
| Net Income (Loss) | \$ | $\underline{(1,589)}$ | \$ | 1,425 | \$ | 1,681 | \$ | 4,904 |
| Earnings (Loss) per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | (0.10) | \$ | 0.11 | \$ | 0.11 | \$ | 0.50 |
| Diluted | \$ | (0.10) | \$ | 0.11 | \$ | 0.11 | \$ | 0.49 |
| Weighted average shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 655,868 |  | 373,814 |  | 666,365 |  | 898,392 |
| Diluted |  | 655,868 |  | 417,068 |  | 02,790 |  | ,954,011 |

See notes to consolidated financial statements

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## NewBridge Bancorp and Subsidiary

Consolidated Statements of Changes in Shareholders' Equity and Comprehensive Income
Nine months ended September 30, 2008 and 2007
(Unaudited; dollars in thousands)

|  | Common Stock |  | Paid-in <br> Capital | Directors' <br> Deferred <br> Compensation Plan |  | Retained Earnings | Accumulated Other <br> Comprehensive Income (loss) |  | Total Shareholders' Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  |  |  |  |  |  |  |  |
| Balances at December 31, 2006 | 8,422,610 | \$42,113 | \$ 8,177 | \$ | $(1,390)$ | \$42,669 | \$ | $(2,260)$ | \$ | 89,309 |
| Net Income |  |  |  |  |  | 4,904 |  |  |  | 4,904 |
| Change in unrealized gain on securities available for sale, net of deferred tax effect |  |  |  |  |  |  |  | 1,396 |  | 1,396 |
| Comprehensive income |  |  |  |  |  |  |  |  |  | 6,300 |
| Cash dividends declared on common stock |  |  |  |  |  | $(5,560)$ |  |  |  | $(5,560)$ |
| Stock-based compensation expense |  |  | 113 |  |  | 4 |  |  |  | 117 |
| Common stock issued for merger | 7,554,362 | 37,771 | 79,104 |  |  |  |  |  |  | 116,875 |
| Stock issuance cost |  |  | (10) |  |  |  |  |  |  | (10) |
| Common stock distributed |  |  | (1.019) |  | 103 |  |  |  |  | $\begin{array}{r} 103 \\ (1.647) \end{array}$ |
| Balances at | (125,720) | (628) | (1,019) |  |  |  |  |  |  | (1,647) |
| September 30, 2007 | $\underline{\text { 15,851,252 }}$ | $\underline{\underline{\$ 79,256}}$ | \$86,365 | \$ | $(1,287)$ | $\underline{\text { \$42,017 }}$ | \$ | (864) | \$ | 205,487 |
| Balances at December 31, 2007 | 15,694,068 | \$78,470 | \$85,412 | \$ | $(1,301)$ | \$28,751 | \$ | 1,821 | \$ | 193,153 |
| Net Income |  |  |  |  |  | 1,681 |  |  |  | 1,681 |
| Change in unrealized gain on securities available for sale, net of deferred income taxes |  |  |  |  |  |  |  | $(4,946)$ |  | $(4,946)$ |
| Comprehensive loss |  |  |  |  |  |  |  |  |  | $(3,265)$ |
| Cash dividends declared on common stock |  |  |  |  |  | $(6,122)$ |  |  |  | $(6,122)$ |
| Stock-based compensation expense |  |  | 73 |  |  |  |  |  |  | 73 |
| Common stock distributed Common stock acquired | $(38,200)$ | (191) | (150) |  | 653 |  |  |  |  | $\begin{gathered} 653 \\ (341) \end{gathered}$ |
| Balances at September 30, 2008 | $\underline{\text { 15,655,868 }}$ | \$78,279 | \$85,335 | \$ | (648) | \$24,310 | \$ | $(3,125)$ | \$ | 184,151 |

See notes to consolidated financial statements

## Table of Contents

## NewBridge Bancorp and Subsidiary

## Consolidated Statements of Cash Flows

(Unaudited; dollars in thousands)

|  | Nine Months Ended September 30 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2008 | 2007 |  |
| Cash Flow from operating activities |  |  |  |
| Net Income | \$ 1,681 | \$ | 4.904 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| Depreciation and amortization | 3,480 |  | 878 |
| Securities premium amortization and discount accretion, net | 491 |  | (308) |
| (Increase) decrease in loans held for sale | 11,729 |  | 4,928 |
| Deferred income taxes | $(4,128)$ |  | 66 |
| Increase (decrease) in income taxes payable | (838) |  | 356 |
| (Increase) decrease in interest earned but not received | 2,121 |  | (207) |
| Increase (decrease) in interest accrued but not paid | $(1,137)$ |  | 218 |
| Net (increase) decrease in other assets | 2,054 |  | $(6,186)$ |
| Net increase (decrease) in other liabilities | $(6,305)$ |  | 228 |
| Provision for credit losses | 10,681 |  | 4,541 |
| Loss on sale of premises, equipment and other real estate | 680 |  | 38 |
| Stock based compensation | 73 |  | 117 |
| Net cash provided by operating activities | 20,582 |  | 9,573 |
| Cash Flow from investing activities |  |  |  |
| Proceeds from maturities of securities held to maturity | - |  | 1,964 |
| Purchases of securities available for sale | $(116,489)$ |  | $(55,524)$ |
| Proceeds from sales and maturities of securities available for sale | 207,402 |  | 70,318 |
| Net increase in loans made to customers | $(164,558)$ |  | $(44,794)$ |
| Proceeds from sale of premises, equipment and other real estate | 4,467 |  | , |
| Expenditures for improvements to other real estate | $(2,513)$ |  | - |
| Purchases of premises and equipment | $(5,283)$ |  | $(2,036)$ |
| Cash acquired in merger | - |  | 14,803 |
| Net (increase) decrease in federal funds sold | 2,013 |  | $(6,201)$ |
| Net cash used in investing activities | $(74,961)$ |  | $(21,468)$ |
| Cash Flow from financing activities |  |  |  |
| Net increase (decrease) in demand deposits, NOW, money market and savings accounts | $(26,858)$ |  | 12,009 |
| Net increase in time deposits | 24,430 |  | 4,378 |
| Net decrease in other borrowings | 18,800 |  | 15,247 |
| Proceeds from borrowings from Federal Home Loan Bank | 350,600 |  | 264,135 |
| Payments on borrowings from Federal Home Loan Bank | $(298,100)$ |  | $(267,135)$ |
| Dividends paid | $(6,122)$ |  | $(5,560)$ |
| Stock issuance costs | - |  | (10) |
| Common stock acquired | (341) |  | $(1,647)$ |
| Net cash provided by financing activities | 62,409 |  | 21,417 |
| Increase in cash and cash equivalents | 8,030 |  | 9,522 |
| Cash and cash equivalents at the beginning of the period | 58,689 |  | 46,494 |
| Cash and cash equivalents at the end of the period | \$ 66,719 |  | 56,016 |

See notes to consolidated financial statements

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## NewBridge Bancorp and Subsidiary

Consolidated Statements of Cash Flows (continued)
(Unaudited; dollars in thousands)

|  | Nine Months Ended September 30 |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
| Supplemental disclosures of cash flow information |  |  |
| Cash paid during the periods for: |  |  |
| Interest | \$42,473 | \$ 26,471 |
| Income Taxes | 3,500 | 3,048 |
| Supplemental disclosures of noncash transactions |  |  |
| Transfer of loans to other real estate owned | \$ 5,723 | \$ 6,417 |
| Issuance of common stock as a result of merger | - | 116,875 |
| Unrealized gains/(losses) on securities available for sale: |  |  |
| Change in securities available for sale | $(8,838)$ | $(2,094)$ |
| Change in deferred income taxes | 3,982 | 448 |
| Change in shareholders' equity | 4,946 | 1,646 |

See notes to consolidated financial statements

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## NewBridge Bancorp and Subsidiary

## Notes to Consolidated Financial Statements

(Unaudited)

## Note 1 - Basis of Presentation

The accompanying interim unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States ("GAAP") for interim financial information and in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. They do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month and nine-month periods ended September 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008.

NewBridge Bancorp ("Bancorp" or the "Company") is a bank holding company incorporated under the laws of North Carolina ("NC") and registered under the Bank Holding Company Act of 1956, as amended (the "BHCA"). Bancorp’s principal asset is stock of its banking subsidiary, NewBridge Bank (the "Bank"). Accordingly, throughout this Quarterly Report on Form 10-Q, there are frequent references to the Bank.

Bancorp is the successor entity to LSB Bancshares, Inc., which was incorporated on December 8, 1982 ("LSB"). On July 31, 2007, FNB Financial Services Corporation ("FNB"), a bank holding company, also incorporated in NC and registered under the BHCA, merged with and into LSB in a merger of equals (the "Merger"). LSB's name was then changed to "NewBridge Bancorp".

The Bank, a NC chartered non-member bank, is the successor entity to Lexington State Bank ("LSB Bank"), which was incorporated on July 5, 1949. As a result of the Merger, Bancorp acquired FNB Southeast, a NC chartered member bank, the sole banking subsidiary of FNB. On November 12, 2007, FNB Southeast merged with and into LSB Bank (the "Bank Merger") and the surviving bank changed its name to "NewBridge Bank".

In accordance with purchase accounting rules, financial information presented for any date or period prior to July 31, 2007 does not include any data for FNB.

Through its branch network, the Bank provides a wide range of banking products to individuals, small to medium-sized businesses and other organizations in its market areas, including interest bearing and non-interest bearing checking accounts, certificates of deposit, individual retirement accounts, overdraft protection, personal and corporate trust services, safe deposit boxes, online banking, corporate cash management, brokerage, financial planning and asset management, mortgage loans and secured and unsecured loans.

In addition, as of September 30, 2008, the Bank also operated three active non-bank subsidiaries: Peoples Finance Company of Lexington, Inc. ("Peoples Finance"), LSB Properties, Inc. ("LSB Properties") and Prince George Court Holdings, Inc. ("Prince George"). Peoples Finance is a state licensed finance company. As a finance company, Peoples Finance offers secured and unsecured loans to individuals up to a maximum of $\$ 30,000$ secured, and $\$ 10,000$ unsecured, as well as dealer originated loans. The Company announced during the second quarter of 2008 that Peoples Finance will no longer proactively solicit new loans to the NewBridge Bank loan portfolio. As of September 30, 2008, Peoples Finance had approximately $\$ 9.0$ million of loans outstanding. LSB Properties owns the majority of other real estate of the Bank, while Prince George owns a condominium project in Georgetown, South Carolina, acquired through a deed-in-lieu of foreclosure, as described in greater detail in Item 2.- Management’s Discussion and Analysis of Financial Condition and Results of Operations, under the heading "Asset Quality and Allowance for Credit Losses".

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The organization and business of the Company, accounting policies followed by the Company and other relevant information are contained in the notes to the consolidated financial statements in Bancorp’s Annual Report on Form 10-K for the fiscal year ended December 31, 2007, filed with the Securities and Exchange Commission (the "SEC") on March 17, 2008 (SEC File No. 000-11448) ("Bancorp’s 2007 Form 10-K"). This quarterly report should be read in conjunction with Bancorp’s 2007 Form 10-K.

## Note 2 - Acquisitions

In the Merger, each share of common stock of FNB outstanding at the effective time of the Merger was converted into the right to receive 1.07 shares of the Company's common stock. The Company issued approximately $\$ 117$ million of its common stock to FNB shareholders.

The Merger was accounted for under the purchase method of accounting and was structured to qualify as a tax-free reorganization under Section 368(a) of the Internal Revenue Code. The Merger resulted in $\$ 49.9$ million of goodwill and $\$ 6.6$ million of core deposit intangibles. The goodwill acquired is not tax deductible. The core deposit intangible was determined by an independent valuation and is being amortized over the estimated life of 10 years, based on undiscounted cash flows. In accordance with purchase accounting rules, as of July 31, 2008 the Company, with the assistance of a third party valuation specialist, evaluated the goodwill it recorded in connection with the Merger, and concluded that there was no impairment in the value of the goodwill. As of September 30, 2008, the carrying value of the goodwill associated with the Merger was $\$ 49.9$ million. The table below sets forth a summary of the fair values of assets and liabilities of FNB as of July 31, 2007. The Company acquired the assets and assumed the liabilities as of that same date.
(Dollars in thousands)
Cash and cash equivalents
Loans receivable, net of allowance for credit losses
\$ 14,803
Investment securities 632,576
$\begin{array}{ll}\text { Premises and equipment } & \text { 22,523 }\end{array}$
Core deposit intangible 6,613
Goodwill 49,947
Other assets 50,184
Deposits $\quad(734,131)$
Borrowings
$(161,044)$
Other liabilities
$(13,689)$
Investment in subsidiary, including capitalized acquisition costs
\$ 120,005
The Company's consolidated financial statements include the results of operations of FNB only from the date of acquisition. The following unaudited summary presents the consolidated results of operations of the Company on a pro forma basis for the nine months ended September 30, 2007 as if FNB had been acquired on January 1, 2007. The pro forma summary information does not necessarily reflect the results of operations that would have occurred if the Merger had occurred at the beginning of the period presented, or of results which may occur in the future.

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A summary of pro forma financial statements is as follows (in thousands):

|  | Nine months ended September 30, 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | LSB | FNB | Pro Forma adjustments |  | Total |
| Net Interest Income | \$30,782 | \$23,043 | \$ | 3,093 | \$56,918 |
| Provision for credit losses | 4,096 | 2,436 |  | - | 6,532 |
| Non-interest income | 10,218 | 8,065 |  | - | 18,283 |
| Non-interest expense | 31,645 | 26,840 |  | 154 | 58,639 |
| Income before income taxes | 5,259 | 1,832 |  | 2,939 | 10,030 |
| Income taxes | 1,559 | 755 |  | 1,117 | 3,431 |
| Net Income | \$ 3,700 | \$ 1,077 | \$ | 1,822 | \$ 6,599 |
| Basic earnings per share: |  |  |  |  | \$ 0.42 |

## Note 3 - Net Income Per Share

Basic and diluted net income per share is computed based on the weighted average number of shares outstanding during each period.
Diluted net income per share reflects the potential dilution that could occur if stock options were exercised and restricted stock grants vested, resulting in the issuance of common stock sharing in the net income of the Company. For the three months ended September 30, 2008 and 2007, there were 1,098,958 options and 1,012,427 options, respectively, that were antidilutive since the exercise price exceeded the average market price for the period. For the nine months ended September 30, 2008 and 2007, there were 964,290 options and 965,827 options, respectively, that were antidilutive.
A reconciliation of the basic average common shares outstanding to the diluted average common shares outstanding is as follows:

|  | Three Months Ended September 30 |  | Nine Months Ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 | 2007 |
| Weighted average number of common shares used in computing basic net income per share | 15,655,868 | 13,373,814 | 15,666,365 | 9,898,392 |
| Effect of dilutive stock options and restricted stock grants | - | 43,254 | 36,425 | 55,619 |
| Diluted weighted average common shares outstanding | 15,655,868 | 13,417,068 | 15,702,790 | $\underline{\text { 9,954,011 }}$ |

Note 4 - Investment Securities (in thousands)

|  | September 30, 2008 - Securities Held to Maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized <br> Cost | Unrealized Gains | Unrealized Losses | Market Value |
| State and municipal obligations | \$27,803 | \$ 358 | \$ (419) | \$27,742 |
|  | September 30, 2008 - Securities Available for Sale |  |  |  |
|  | Amortized Cost | Unrealized Gains | Unrealized Losses | Market Value |
| U.S. government agency securities | \$ 51,624 | \$ 53 | \$ (381) | \$ 51,296 |
| Mortgage backed securities | 92,834 | 613 | (142) | 93,305 |
| State and municipal obligations | 88,602 | 406 | $(4,569)$ | 84,439 |
| Federal Home Loan Bank stock | 11,284 | - | - | 11,284 |
| Other equity securities | 3,775 | 623 | (227) | 4,171 |
| Total | $\underline{\underline{\$ 248,119}}$ | \$ 1,695 | \$ $(5,319)$ | \$244,495 |

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|  | December 31, 2007 - Securities Held to Maturity |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Unrealized |  |  |  |  |
| Unrealized |  |  |  |  |
| Losses |  |  |  |  |\(\left.\quad \begin{array}{c}Market <br>

(alue\end{array}\right]\)

|  | December 31, 2007 - Securities Available for Sale |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | $\begin{aligned} & \text { Unrealized } \\ & \text { Gains } \end{aligned}$ |  | Unrealized Losses |  | Market Value |  |
| U.S. government agency securities | \$140,759 | \$ | 1,747 | \$ | (23) | \$ | 142,483 |
| Mortgage backed securities | 106,757 |  | 2,413 |  | - |  | 109,170 |
| State and municipal obligations | 77,788 |  | 588 |  | (416) |  | 77,960 |
| Federal Home Loan Bank stock | 8,906 |  | - |  | - |  | 8,906 |
| Other equity securities | 2,944 |  | 59 |  | - |  | 3,003 |
| Total | \$337,154 | \$ | 4,807 | \$ | (439) |  | \$341,522 |

The following is a schedule of securities in a loss position as of September 30, 2008 (in thousands):

|  | Less than 1 year |  | 1 Year or More |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Market Value | Unrealized Loss | Market Value |  | $\begin{gathered} \hline \text { Unrealized } \\ \text { Loss } \\ \hline \end{gathered}$ |  | Market Value | Unrealized Loss |
| U.S. government agency obligations | \$ 36,729 | \$ (381) | \$ | - | \$ | - | \$ 36,729 | \$ (381) |
| Mortgage backed securities | 12,591 | (142) |  | - |  | - | 12,591 | (142) |
| Equity securities | 612 | (227) |  | - |  | - | 612 | (227) |
| State and municipal obligations | 67,745 | $(4,988)$ |  | - |  | - | 67,745 | $(4,988)$ |
| Total securities | \$117,677 | \$ (5,738) | \$ |  | \$ | - | \$117,677 | \$ $(5,738)$ |

Investment securities with an amortized cost of $\$ 187,122,000$ and $\$ 212,260,000$, as of September 30, 2008, and December 31, 2007, respectively, were pledged to secure public deposits and for other purposes. The Bank has obtained $\$ 50,000,000$ in irrevocable letters of credit, which are used in lieu of securities to pledge against public deposits.
Investment securities with a book value of $\$ 151,438,000$ were sold during the nine months ended September 30, 2008 to reposition the investment portfolio. The Company recognized a gain of $\$ 2,088,000$ on the sale of those securities. In addition, the Company recognized a gain of $\$ 370,000$ from the sale of securities from the mandatory redemption of shares upon VISA Inc.'s initial public offering of stock, as described in Management's Discussion and Analysis of Financial Condition.

At the time of the Merger in 2007, securities owned by FNB with a par value of $\$ 31,881,000$ were sold, and new securities with a par value of $\$ 24,485,000$ were purchased to replace those securities that were sold. The securities sold were sold for an amount equal to their fair market value, so the Company did not record a gain or loss on those sales. All securities sold and purchased are classified as available for sale. These transactions were executed to remove low coupon agency securities from the portfolio and to replace mortgage backed securities of smaller dollar amounts with larger dollar securities which are more readily used for collateral pledging. No other investment securities were sold during 2007.

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## Note 5 - Loans and Allowance for Credit Loss

A summary of consolidated loans follows (in thousands):

|  | September 30 <br> 2008 | December 31 |
| :--- | ---: | ---: | ---: |
| 2007 |  |  |
| Commercial | $\$ 626,071$ | $\$ 571,575$ |
| Real estate — construction | 252,867 | 248,222 |
| Real estate — mortgage | 627,392 | 575,139 |
| Installment loans to individuals | 107,414 | 91,826 |
| Other | $\underline{12,760}$ | 3,322 |
| $\quad$ Total loans, net of unearned income | $\underline{\underline{\$ 1,626.504}}$ | $\underline{\$ 1,490,084}$ |

At September 30, 2008, loans totaling $\$ 622,000$ were held for sale, and stated at the lower of cost or market on an individual basis.
Nonperforming assets are summarized as follows (in thousands):

|  | $\begin{gathered} \text { September } 30 \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$ | 33,865 | \$ | 12,236 |
| Restructured loans |  | 260 |  | 651 |
| Accruing loans which are contractually past due 90 days or more |  | 413 |  | 72 |
| Total nonperforming loans |  | 34,538 |  | 12,959 |
| Other real estate |  | 7,587 |  | 4,280 |
| Total nonperforming assets | \$ | 42,125 | \$ | 17,239 |
| Nonperforming loans to loans outstanding at end of period |  | 2.12\% |  | 0.87\% |
| Nonperforming assets to total assets at end of period |  | 2.00\% |  | 0.84\% |

Impaired loans and related information are summarized in the following tables (in thousands):

|  | September 302008 |  | $\begin{gathered} \text { December } 31 \\ 2007 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans specifically identified as impaired |  |  |  |  |
| Commercial and real estate | \$ | 65,670 | \$ | 47,133 |
| Consumer |  | 7,140 |  | 1,857 |
| Total | \$ | 72,810 | \$ | 48,990 |
| Allowance for credit losses associated with impaired loans | \$ | 11,600 | \$ | 11,128 |


|  | Three Months Ended September 30 |  | Nine Months Ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 | 2007 |
| Average balances of impaired loans | \$68,128 | \$26,304 | \$50,732 | \$16,089 |
| Interest income recorded for impaired loans | \$ 447 | \$ 258 | \$ 1,770 | \$ 519 |

The Bank's policy for impaired loan accounting subjects all loans or loan relationships exceeding \$500,000 to impairment review. The Bank generally considers loans 90 days or more past due and all nonaccrual loans to be impaired.

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An analysis of the changes in the allowance for credit losses follows (in thousands):

|  | Nine Months Ended <br> September 30 |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| Balance, beginning of period | $\$ 30,370$ | $\$ 9,564$ |
| Provision for credit losses | 10,682 | 4,541 |
| Allowance acquired via merger | - | 10,310 |
| Net charge-offs | $\underline{(10,068)}$ | $\underline{(4,154)}$ |
| Balance, end of period | $\underline{\$ 30,984}$ | $\underline{\$ 20,261}$ |

## Note 6 - Recent Accounting Pronouncements

The Company has adopted Statement of Financial Accounting Standards ("SFAS") No. 157 "Fair Value Measurements" ("SFAS 157"), as of January 1, 2008. SFAS 157 defines fair value, establishes a framework for measuring fair value of assets and liabilities for financial statement purposes and expands disclosures about fair value measurements. SFAS 157 establishes a fair value hierarchy with the highest level priority given to quoted prices in active markets for identical assets or liabilities. The next level of priority is given to other than quoted prices that are observable for the asset or liability while the least priority is given to unobservable inputs. The fair value measurement requirements in SFAS 157 supersedes the requirements of various other statements of the Financial Accounting Standards Board ("FASB") that required fair value valuation and establishes a more consistent basis for determining the fair value. SFAS 157 does not establish any new fair value measurements. The adoption of SFAS 157 did not result in any material effect on the Company's financial position or operating results.
In February 2008, the FASB issued FASB Staff Position ("FSP") No. 157-2, which delayed until the first quarter of 2009 the effective date of SFAS 157 for nonfinancial assets and liabilities that are not recognized or disclosed at fair value in the financial statements on a recurring basis. As a result, the Company does not report fair value for such assets at this time. The Company reports fair value on a limited basis, most notably for available for sale investment securities and mortgage loans held for sale. However, impairment, which could result in reporting at fair value, is considered for other purposes, including impaired loans and other than temporary impairment on held to maturity investment securities. The fair value for such impaired assets is measured on a non-recurring basis.
The Company’s nonfinancial assets and liabilities that meet the deferral criteria set forth in FSP No. 157-2 include goodwill, core deposit intangibles, net property and equipment and other real estate, which primarily represents collateral that is received in satisfaction of troubled loans. The Company has not yet determined what impact the adoption of SFAS 157 for these nonfinancial assets and liabilities will have on its financial position or results of operations.

In October 2008, the FASB issued FSP No. 157-3, which clarifies the application of SFAS 157 in a market that is not active. The Company adopted FSP 157-3 upon issuance. The adoption of this Staff Position did not have a material impact on the Company's financial position or operating results.

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The table below presents the assets measured at fair value on a recurring basis categorized by the level of inputs used in the valuation of each asset (in thousands):

September 30, 2008 - Assets measured at fair value, recurring

|  | Quoted prices in active markets for identical assets (Level 1) |  | Significant other observable inputs (Level 2) |  | Significant unobservable inputs (Level 3) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Available for sale securities | \$ | 160,656 | \$ | 84,439 | - |
| Mortgage loans held for sale |  | - |  | 622 | - |
| Total | \$ | 160,656 | \$ | 85,061 | - |

The table below presents the assets measured at fair value on a non-recurring basis categorized by the level of inputs used in the valuation of each asset (in thousands):

## September 30, 2008 - Assets measured at fair value, non-recurring

|  | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |  |
| :---: | :---: | :---: | :---: | :---: |
| Impaired loans, net of allowance | - | - | \$ | 61,210 |
| Total | - | - | \$ | 61,210 |

The Company has also adopted SFAS No. 159 "The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB 115" ("SFAS 159"). SFAS 159 permits entities to elect to report eligible financial instruments at fair value subject to conditions stated in the pronouncement including adoption of SFAS 157 discussed above. The purpose of SFAS 159 is to improve financial reporting by mitigating volatility in earnings related to current reporting requirements. The Company adopted SFAS 159 effective January 1, 2008 and did not elect the fair value option for any asset or liability.

## Note 7 - Stock Compensation Plans

Effective January 1, 2006, the Company adopted the fair value method of accounting for stock-based compensation arrangements in accordance with SFAS No. 123 (revised 2004), "Share-Based Payment", ("SFAS No. 123(R)") using the modified prospective method of transition. Under the provisions of SFAS 123(R), the estimated fair value of stock-based awards granted under the LSB Comprehensive Equity Compensation Plan for Directors and Employees and the FNB Omnibus Equity Compensation Plan, discussed in Bancorp’s 2007 Form 10-K, is recognized as compensation expense over the vesting period. Using the modified prospective method, compensation expense is recognized beginning with the effective date of adoption of SFAS 123(R) for all share based payments (i) granted after the effective date of adoption and (ii) granted prior to the effective date of adoption and that remain unvested on the date of adoption.
Prior to January 1, 2006, the Company accounted for stock-based employee compensation plans using the intrinsic value method of accounting in accordance with APB 25 "Accounting for Stock Issued to Employees" ("APB 25"), and its related interpretations. Under the provisions of APB 25, no compensation expense was recognized when stock options were granted with exercise prices equal to or greater than market value on the date of grant.

The Company recorded $\$ 20,000$ and $\$ 37,000$ of total stock-based compensation expense for the three-month periods ended September 30, 2008 and September 30, 2007, respectively and $\$ 73,000$ and $\$ 117,000$ of total stock-based compensation expense for the nine-month periods ended September 30, 2008 and September 30, 2007, respectively, pursuant to the provisions of SFAS 123(R). The stock-

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based compensation expense is calculated on a ratable basis over the vesting periods of the related options and restricted stock grants and is reported under personnel expense. This expense had no impact on the Company's reported cash flows. As of September 30, 2008, there was $\$ 331,000$ of total unrecognized stock-based compensation expense. This expense will be fully recognized by March of 2013.

For purposes of determining estimated fair value under SFAS 123(R), the Company has computed the estimated fair values of all share-based compensation using the Black-Scholes option pricing model and, for options granted prior to December 31, 2007, has applied the assumptions set forth in Bancorp's 2007 Form 10-K. During the first nine months of 2008, 21,000 incentive stock options, with an average exercise price of $\$ 9.66$, were granted to employees. The fair value of these grants is based on the following assumptions:

| Dividend yield | $7.40 \%$ |
| :--- | ---: |
| Risk-free interest rate | $2.50 \%$ |
| Expected stock volatility | $36.32 \%$ |
| Expected years until exercise | 6.25 |

As of September 30, 2008, 24,000 restricted stock units that were granted to certain executive officers were outstanding. The fair value of these restricted stock units is $\$ 8.67$, which was the closing price of the Company's common stock on the date they were granted. The restricted stock units vest over a period of five years, and are subject to the Company achieving certain performance targets during the years 2008 to 2010. The stock-based compensation expense for these awards was immaterial for the period ended September 30, 2008.

## Note 8 - Subsequent Events

On October 31, 2008, the Company announced that it has applied for $\$ 52.0$ million under the United States Department of the Treasury's ("Treasury") Troubled Assets Relief Program ("TARP") Capital Purchase Program. Under this program, Treasury will purchase up to $\$ 250$ billion of senior preferred shares on standardized terms from qualifying U.S. controlled banks and savings associations, and certain bank and savings and loan holding companies. The deadline for applying for funds is November 14, 2008, and Treasury will make determinations as to amounts, if any, to be invested in qualifying institutions after consultation with the appropriate regulatory authorities. Accordingly, there is no assurance as to the availability or amount of funding that will be received from the TARP Capital Purchase Program. It is anticipated that any funding under the TARP Capital Purchase Program will be disbursed before December 31, 2008.

Additionally, the Company announced that based on the highly uncertain economic conditions and in the interest of preserving capital, it is suspending the payment of its cash dividend effective immediately. While no assurance can be given that the payment of cash dividends will be resumed, the Board will continue to monitor business conditions, the Company's capitalization and profitability levels, asset quality and other factors in considering whether to resume cash dividend payments in the future. Participation in the TARP Capital Purchase Program will require regulatory approval for the resumption of dividend payments.

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## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The discussion presented herein is intended to provide an overview of the changes in financial condition and results of operations during the time periods required by Item 303 of Regulation S-K for NewBridge Bancorp ("Bancorp" or the "Company") and its wholly-owned subsidiary NewBridge Bank (the "Bank").

The consolidated financial statements also include the accounts and results of operations of the Bank's wholly-owned subsidiaries. This discussion and analysis is intended to complement the unaudited financial statements, notes and supplemental financial data in this Quarterly Report on Form 10-Q, and should be read in conjunction therewith.

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements represent expectations and beliefs of Bancorp including but not limited to Bancorp’s operations, performance, financial condition, growth or strategies. These forward-looking statements are identified by words such as "expects", "anticipates", "should", "estimates", "believes" and variations of these words and other similar statements. For this purpose, any statements contained in this Quarterly Report on Form 10-Q that are not statements of historical fact may be deemed to be forward-looking statements. Readers should not place undue reliance on forward-looking statements as a number of important factors could cause actual results to differ materially from those in the forward-looking statements. These forward-looking statements involve estimates, assumptions, risks and uncertainties that could cause actual results to differ materially from current projections depending on a variety of important factors, including without limitation: (1) the strength of the United States economy generally, and the strength of the local economies in which Bancorp conducts operations, may be different than expected, resulting in, among other things, a deterioration in credit quality or a reduced demand for credit, including the resultant effect on Bancorp’s loan portfolio and allowance for credit losses; (2) the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System (the "Federal Reserve"); (3) inflation, deflation, interest rate, market and monetary fluctuations; (4) adverse conditions in the stock market, the public debt market and other capital markets (including changes in interest rate and market liquidity conditions) and the impact of such conditions on Bancorp's capital markets and capital management activities; (5) the timely development of competitive new products and services by Bancorp and the acceptance of these products and services by new and existing customers; (6) the willingness of customers to accept third party products marketed by Bancorp; (7) the willingness of customers to substitute competitors' products and services for Bancorp's products and services and vice versa; (8) the impact of changes in financial services' laws and regulations (including laws concerning taxes, banking and securities); (9) technological changes; (10) changes in consumer spending and saving habits; (11) the effect of corporate restructurings, acquisitions and/or dispositions, and the failure to achieve the expected revenue growth and/or expense savings from such corporate restructurings, acquisitions and/or dispositions; (12) the growth and profitability of Bancorp’s noninterest income being less than expected; (13) unanticipated regulatory or judicial proceedings; (14) the impact of changes in accounting policies by the Financial Accounting Standards Board (the "FASB"); (15) adverse changes in financial performance and/or condition of Bancorp's borrowers which could impact repayment of such borrowers' outstanding loans; and (16) Bancorp’s success at managing the risks involved in the foregoing. Bancorp cautions that the foregoing list of important factors is not all inclusive. See also those risk factors identified in the section headed "Risk Factors", beginning on page 15 of Bancorp's Annual Report on Form 10-K for the fiscal year ended December 31, 2007, filed with the Securities and Exchange Commission (the "SEC") on March 17, 2008 ("Bancorp’s 2007 Form 10-K"). Bancorp undertakes no obligation to update any forward-looking statement, whether written or oral, which may be made from time to time by or on behalf of Bancorp.

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## Introduction

Bancorp is a bank holding company incorporated under the laws of North Carolina ("NC") and registered under the Bank Holding Company Act of 1956, as amended (the "BHCA"). Bancorp's principal asset is stock of its banking subsidiary, the Bank.

Bancorp is the successor entity to LSB Bancshares, Inc., which was incorporated on December 8, 1982 ("LSB"). On July 31, 2007, FNB Financial Services Corporation ("FNB"), a bank holding company, also incorporated in NC and registered under the BHCA, merged with and into LSB in a merger of equals (the "Merger"). LSB's name was then changed to "NewBridge Bancorp".
The Bank, a NC chartered non-member bank, is the successor entity to Lexington State Bank ("LSB Bank"), which was incorporated on July 5, 1949. As a result of the Merger, Bancorp acquired FNB Southeast, a NC chartered member bank, the sole banking subsidiary of FNB. On November 12, 2007, FNB Southeast merged with and into LSB Bank (the "Bank Merger") and the surviving bank changed its name to "NewBridge Bank".

In accordance with purchase accounting rules, financial information presented for any date or period prior to July 31, 2007 does not include any data for FNB.
The Company's results of operations are dependent primarily on the results of operations of the Bank and thus are dependent to a significant extent on net interest income, which is the difference between the income earned on the Bank's loan and investment portfolios and cost of funds, consisting of interest paid on deposits and borrowings. Results of operations are also affected by the Company's provision for credit losses, mortgage loan sales activities, service charges and other fee income, and noninterest expense. The Company's noninterest expense principally consists of compensation and employee benefits, office occupancy and equipment expense, data processing, professional fees, and advertising and business promotion expenses. The Company's results of operations are also significantly affected by general economic and competitive conditions, particularly changes in interest rates, government policies and actions of regulatory authorities.

The Bank faces competition in both the attraction of deposit accounts and in the origination of mortgage, commercial, and consumer loans. The most direct competition for deposits has historically derived from other commercial banks located in and around the counties in which the Bank maintains banking offices. The Bank also competes for deposits with both regional and super-regional banks, and money market instruments and mutual funds. The Bank competes for loans principally through the interest rates and loan fees it charges and the efficiency and quality of services it provides borrowers. Competition for loans also comes principally from other commercial banks, including offices of regional and super-regional banks, located in and around the areas in which the Bank maintains banking offices. Competition for deposits and loans is likely to continue to increase as a result of legislative, regulatory and technological changes and the continuing trend of consolidation in the financial services industry. Technological advances, for example, have lowered barriers to market entry, allowed banks to expand their geographic reach by providing services over the internet and made it possible for non-depository institutions to offer products and services that traditionally have been provided by banks. Legislation permits affiliation among banks, securities firms and insurance companies, and further legislation will likely continue to change the competitive environment in which the Bank does business.

The following discussion and analysis is presented on a consolidated basis and focuses on the major components of the Company's operations and significant changes in its results of operations for the periods presented. For further information, refer to the Consolidated Financial Statements and notes thereto included in Bancorp’s 2007 Form 10-K.

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## Application of Critical Accounting Policies

The accounting and reporting policies of the Company and its subsidiary comply with accounting principles generally accepted in the United States and conform to standards within the banking industry. The preparation of the financial information contained in this Quarterly Report on Form 10-Q requires the Company's management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. The Company's management evaluates these estimates on an ongoing basis. The following is a summary of the evaluation process for the allowance for credit losses, one of the most complex and judgmental accounting policies of the Company.

The allowance for credit losses, which is utilized to absorb actual losses in the loan portfolio, is maintained at a level consistent with management's best estimate of probable credit losses incurred as of the balance sheet date. The Company's allowance for credit losses is also analyzed quarterly by management. This analysis includes a methodology that separates the total loan portfolio into homogeneous loan classifications for purposes of evaluating risk, as well as analysis of certain individually identified loans. The required allowance is calculated by applying a risk adjusted reserve requirement to the dollar volume of loans within a homogenous group. Major loan portfolio subgroups include: risk graded commercial loans, mortgage loans, home equity loans, retail loans and retail credit lines. Management also analyzes the loan portfolio on an ongoing basis to evaluate current risk levels, and risk grades are adjusted accordingly. While management uses the best information to make evaluations, future adjustments may be needed if economic or other conditions differ substantially from the assumptions used.

## Three Months Ended September 30, 2008 Compared to Three Months Ended September 30, 2007

## Net Interest Income

The primary source of earnings for the Bank is net interest income, which represents the dollar amount by which interest generated from earning assets exceeds the cost of funds. Earning assets consist primarily of loans and investment securities and cost of funds is the interest paid on interest-bearing deposits and borrowed funds.

Net interest income for the third quarter of 2008, on a taxable equivalent basis, was $\$ 16.3$ million, a decrease of $\$ 0.3$ million or $2.0 \%$, from $\$ 16.6$ million for the third quarter of 2007. This was primarily due to lower average loan yields and deposit interest rates as a result of substantial reductions in the Federal funds rate, partially offset by increases in both average earning assets and average interest-bearing liabilities as a result of the Merger. Average earning assets in the third quarter of 2008 increased $\$ 336.4$ million, or $21.8 \%$, to $\$ 1.88$ billion, compared to $\$ 1.55$ billion in the third quarter of 2007. Average interest-bearing liabilities for the third quarter of 2008 increased $\$ 339.9$ million, or $25.1 \%$, to $\$ 1.69$ billion, compared to $\$ 1.35$ billion for the third quarter of 2007.

The taxable-equivalent net interest margin for the third quarter of 2008 decreased to $3.39 \%$, compared to $4.27 \%$ for third quarter of 2007, a decline of 88 basis points. The market for deposits continued to be very competitive, requiring the Bank to offer high-yield deposit products in order to attract deposits. During the third quarter of 2008, the average yield on earning assets was 140 basis points lower than the average yield on earning assets during the third quarter of 2007, while the average rate on interest-bearing liabilities decreased by 69 basis points during the same time period, which resulted in a net reduction in the interest rate spread in the third quarter of 2008 of 71 basis points compared to the same period in 2007.

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The following table provides an analysis of average volumes, yields and rates and net interest income on a tax-equivalent basis for the three months ended September 30, 2008 and 2007.
(Fully taxable equivalent basis1, dollars in thousands)

|  | Three Months Ended September 30, 2008 |  |  | Three Months Ended September 30, 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest Income/ Expense | Annualized <br> Average <br> Yield/Rate | Average Balance | Interest Income/ Expense | Annualized Average Yield/Rate |
| Earning assets: |  |  |  |  |  |  |
| Loans receivable2 | \$1,601,183 | \$25,316 | 6.29\% | \$1,222,625 | \$25,065 | 8.13\% |
| Taxable securities | 142,782 | 1,797 | 5.01 | 217,552 | 2,755 | 5.02 |
| Tax exempt securities | 115,089 | 1,672 | 5.78 | 75,899 | 1,119 | 5.85 |
| Equity securities | 8,721 | 63 | 2.87 | 8,865 | 103 | 4.60 |
| Interest-bearing bank balances | 9,494 | 55 | 2.30 | 8,492 | 110 | 5.14 |
| Federal funds sold | 4,167 | 20 | 1.91 | 11,634 | 146 | 4.98 |
| Total earning assets | 1,881,436 | 28,923 | 6.12 | 1,545,067 | 29,300 | 7.52 |
| Non-earning assets: |  |  |  |  |  |  |
| Cash and due from banks | 37,075 |  |  | 42,355 |  |  |
| Premises and equipment | 45,760 |  |  | 35,112 |  |  |
| Other assets | 122,466 |  |  | 59,229 |  |  |
| Allowance for credit losses | $(31,942)$ |  |  | $(17,297)$ |  |  |
| Total assets | \$2,054,795 | \$28,923 |  | \$1,664,466 | \$29,300 |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Savings deposits | \$ 40,998 | \$ 16 | 0.16\% | \$ 38,902 | \$ 33 | 0.34\% |
| NOW deposits | 176,264 | 204 | 0.46 | 162,135 | 311 | 0.76 |
| Money market deposits | 425,669 | 2,419 | 2.26 | 388,9875 | 3,845 | 3.92 |
| Time deposits | 849,750 | 8,257 | 3.87 | 601,528 | 6,369 | 4.20 |
| Other borrowings | 86,843 | 849 | 3.89 | 55,672 | 752 | 5.40 |
| Borrowings from Federal |  |  |  |  |  |  |
| Home Loan Bank | 113,543 | 1,168 | 4.09 | 105,945 | 1,376 | 5.15 |
| Total interest-bearing liabilities | 1,693,067 | 12,913 | 3.03 | 1,353,169 | 12,686 | 3.72 |
| Other liabilities and shareholders' equity: |  |  |  |  |  |  |
| Demand deposits | 161,367 |  |  | 150,1005 |  |  |
| Other liabilities | 12,739 |  |  | 18,397 |  |  |
| Shareholders' equity | 187,622 |  |  | 142,800 |  |  |
| Total liabilities and shareholders' equity | \$2,054,795 | 12,913 |  | \$1,664,466 | 12,686 |  |
| Net interest income and net |  |  |  |  |  |  |
| Interest rate spread4 |  |  | 3.09\% |  |  | 3.80\% |

1 Income related to securities exempt from federal income taxes is stated on a fully taxable-equivalent basis, assuming a federal income tax rate of $35 \%$, and is then reduced by the non-deductible portion of interest expense. The adjustments made to convert to a fully taxable equivalent basis were $\$ 455$ for 2008 and $\$ 337$ for 2007.

2 The average loans receivable balances include non-accruing loans. Amortization of loan fees, net of deferred costs, of $\$ 743$ and $\$ 377$ for the three months ended September 30, 2008 and 2007, respectively, are included in interest income.
3 Net interest margin is computed by dividing net interest income by average earning assets.
4 Earning assets yield minus interest-bearing liability rate.
5 For 2007, an average of \$41,203 of certain deposits previously reported as demand deposits have been reclassified to money market deposits.

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## Noninterest Income and Expense

In the third quarter of 2008, noninterest income increased to $\$ 4.6$ million, from $\$ 4.2$ million during the same period in 2007. The increase was primarily due to higher service charges and other fees as a result of the additional transaction accounts acquired in the Merger. Service charge income increased to $\$ 2.4$ million in the third quarter of 2008 from $\$ 2.2$ million in the third quarter of 2007.

In the third quarter of 2008, noninterest expense increased to $\$ 17.8$ million from $\$ 16.4$ million in the third quarter of 2007. Personnel, occupancy and furniture and equipment expenses increased as a result of the increase in the number of personnel employed by the Company and the number of offices owned or leased as a result of the Merger. Personnel expense increased from $\$ 8.4$ million in the third quarter of 2007 to $\$ 8.8$ million in the third quarter of 2008, while occupancy expense increased from $\$ 0.8$ million to $\$ 1.1$ million and furniture and equipment expense rose from $\$ 1.1$ million to $\$ 1.3$ million. In addition, automated services expense rose from $\$ 1.1$ million in the third quarter of 2007 to $\$ 1.6$ million in the third quarter of 2008, as a result of the increased number of customer accounts being serviced.
The following table presents the details of Other Operating Income and Expenses.
Other Operating Income and Expenses (dollars in thousands)

|  | Three Months Ended September 30, |  | Percentage Variance |
| :---: | :---: | :---: | :---: |
|  | 2008 | 2007 |  |
| Other operating income: |  |  |  |
| Bankcard income | \$ 653 | \$ 680 | (4.0)\% |
| Fee income | 707 | 581 | 21.7 |
| Investment services commissions | 221 | 198 | 11.6 |
| Insurance commissions | 21 | 42 | (50.0) |
| Trust income | 151 | 163 | (7.4) |
| Gain (loss) on sale of real estate | (37) | (15) | NM |
| Income on bank-owned life insurance | 290 | 184 | 57.6 |
| Other income | 130 | 126 | 3.2 |
|  | \$ 2,136 | \$ 1,959 | 9.0 |
| Other operating expenses: |  |  |  |
| Advertising | \$ 479 | \$ 215 | 122.8\% |
| Automated services | 1,595 | 1,060 | 50.5 |
| Bankcard expense | 661 | 560 | 18.0 |
| Legal and professional fees | 965 | 1,077 | (10.4) |
| Postage and delivery | 234 | 228 | 2.6 |
| Stationery, printing and supplies | 175 | 181 | (3.3) |
| OREO expense | 101 | 157 | (35.7) |
| OREO write-down | 348 | 962 | (63.8) |
| Other expense | 2,044 | 1,624 | 25.9 |
|  | \$ 6,602 | \$ 6,064 | 8.9 |

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## Nine Months Ended September 30, 2008 Compared to Nine Months Ended September 30, 2007

## Net Interest Income

Net interest income for the first nine months of 2008, on a taxable equivalent basis, was $\$ 52.0$ million, an increase of $\$ 14.7$ million or $39.3 \%$, from $\$ 37.3$ million for the first nine months of 2007. This was primarily due to substantial increases in both earning assets and interest-bearing liabilities as a result of the Merger, partially offset by lower average loan yields and deposit interest rates as a result of substantial reductions in the Federal funds rate. Average earning assets in the first nine months of 2008 increased $\$ 758.5$ million, or $66.5 \%$, to $\$ 1.90$ billion, compared to $\$ 1.14$ billion in the first nine months of 2007. Average interest-bearing liabilities for the first nine months of 2008 increased $\$ 722.0$ million, or $73.6 \%$, to $\$ 1.70$ billion, compared to $\$ 933.9$ million for the first nine months of 2007. The increases were primarily due to increases in both earning assets and interest-bearing liabilities as a result of the Merger.
The taxable-equivalent net interest margin for the first nine months of 2008 decreased to $3.60 \%$, compared to $4.37 \%$ for 2007, a decline of 77 basis points. The market for deposits continued to be very competitive, requiring the Bank to offer high-yield deposit products in order to attract deposits. During the first nine months of 2008, the average yield on earning assets was 102 basis points lower than the yield on average earning assets during the first nine months of 2007, while the average rate on interest-bearing liabilities decreased by 44 basis points during the same time period, which resulted in a net reduction in the interest rate spread in the first nine months of 2008 of 58 basis points compared to the same period in 2007.

The following table provides an analysis of average volumes, yields and rates and net interest income on a tax-equivalent basis for the nine months ended September 30, 2008 and 2007.

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(Fully taxable equivalent basis1, dollars in thousands)

|  | Nine Months Ended September 30, 2008 |  |  | Nine Months Ended September 30, 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance | Interest Income/ Expense | Annualized <br> Average <br> Yield/Rate | Average <br> Balance | Interest Income/ Expense | Annualized <br> Average <br> Yield/Rate |
| Earning assets: |  |  |  |  |  |  |
| Loans receivable2 | \$1,560,476 | \$77,996 | 6.68\% | \$ 927,597 | \$56,064 | 8.08\% |
| Taxable securities | 204,819 | 8,323 | 5.45 | 146,770 | 5,244 | 4.78 |
| Tax exempt securities | 114,130 | 4,906 | 5.70 | 46,490 | 1,922 | 5.53 |
| Equity securities | 9,883 | 368 | 4.97 | 6,062 | 239 | 5.27 |
| Interest-bearing bank balances | 7,011 | 224 | 4.27 | 4,167 | 164 | 5.26 |
| Federal funds sold | 2,878 | 52 | 2.41 | 9,579 | 366 | 5.11 |
| Total earning assets | 1,899,197 | 91,869 | 6.48 | 1,140,664 | 63,999 | 7.50 |
| Non-earning assets: |  |  |  |  |  |  |
| Cash and due from banks | 42,403 |  |  | 33,685 |  |  |
| Premises and equipment | 45,310 |  |  | 25,098 |  |  |
| Other assets | 122,305 |  |  | 44,678 |  |  |
| Allowance for credit losses | $(30,954)$ |  |  | $(12,273)$ |  |  |
| Total assets | \$2,078,261 | $\underline{\text { \$91,869 }}$ |  | \$1,231,853 | \$63,999 |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Savings deposits | \$ 41,691 | \$ 51 | 0.16\% | \$ 33,438 | \$ 86 | 0.34\% |
| NOW deposits | 171,964 | 626 | 0.49 | 141,189 | 747 | 0.71 |
| Money market deposits | 434,278 | 7,942 | 2.44 | 312,1325 | 8,580 | 3.68 |
| Time deposits | 825,159 | 25,297 | 4.10 | 398,691 | 13,480 | 4.85 |
| Other borrowings | 90,812 | 2,769 | 4.07 | 19,233 | 756 | 4.52 |
| Borrowings from Federal |  |  |  |  |  |  |
| Home Loan Bank | 139,366 | 4,153 | 3.98 | 76,597 | 3,051 | 5.33 |
| Total interest-bearing liabilities | 1,703,270 | 40,838 | 3.20 | 981,280 | 26,700 | 3.64 |
| Other liabilities and shareholders' equity: |  |  |  |  |  |  |
| Demand deposits | 166,940 |  |  | 118,6155 |  |  |
| Other liabilities | 15,489 |  |  | 12,322 |  |  |
| Shareholders' equity | 192,562 |  |  | 119,636 |  |  |
| Total liabilities and shareholders’ equity | $\underline{\underline{\$ 2,078,261}}$ | $\underline{40,838}$ |  | $\underline{\underline{\$ 1,231,853}}$ | 26,700 |  |
| Net interest income and net |  |  |  |  |  |  |
| Interest rate spread4 |  |  | 3.28\% |  |  | 3.86\% |

[^1]For 2007, an average of $\$ 47,354$ of certain deposits previously reported as demand deposits have been reclassified to money market deposits.

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## Noninterest Income and Expense

In the first nine months of 2008, noninterest income increased to $\$ 16.0$ million, from $\$ 11.0$ million during the same period in 2007. The increase in noninterest income was primarily due to gains from the sales of investment securities of \$2.1 million during 2008, as well as $\$ 370,000$ of gain on the sales of securities from the mandatory redemption of shares upon VISA Inc.'s initial public offering of stock. There were no such sales in 2007. The increase was also partially due to higher service charges and other fees as a result of the additional transaction accounts acquired in the Merger. Service charge income increased to $\$ 6.9$ million in the first nine months of 2008 from $\$ 5.3$ million in the first nine months of 2007 , an increase of $\$ 1.6$ million. In addition, noninterest income in the first nine months of 2008 includes \$819,000 of income on bank-owned life insurance, compared to \$184,000 during the same period of 2007.

In the first nine months of 2008, noninterest expense increased to $\$ 52.5$ million from $\$ 36.4$ million in the first nine months of 2007. Personnel, occupancy and furniture and equipment expenses increased as a result of the increase in the number of personnel employed by the Company and the number of offices owned or leased as a result of the Merger. Personnel expense increased from $\$ 19.0$ million in the first nine months of 2007 to $\$ 27.4$ million in the first nine months of 2008, while occupancy expense increased from $\$ 1.8$ million to $\$ 3.4$ million and furniture and equipment expense rose from $\$ 2.3$ million to $\$ 3.4$ million. In addition, automated services expense rose from $\$ 3.2$ million in the first nine months of 2007 to $\$ 4.5$ million in the first nine months of 2008, as a result of the increased number of customer accounts being serviced, while advertising expense increased from $\$ 0.4$ million to $\$ 1.4$ million during the same period, primarily due to the Company's introduction into new markets and efforts to publicize the Company's new brand/identity following the Merger.

The following table presents the details of Other Operating Income and Expenses.
Other Operating Income and Expenses (dollars in thousands)

|  | Nine Months Ended September 30, |  | Percentage Variance |
| :---: | :---: | :---: | :---: |
|  | 2008 | 2007 |  |
| Other operating income: |  |  |  |
| Bankcard income | \$ 1,955 | \$ 1,950 | 0.3\% |
| Fee income | 2,295 | 1,656 | 38.6 |
| Investment services commissions | 621 | 694 | (10.5) |
| Insurance commissions | 141 | 123 | 14.6 |
| Trust income | 433 | 491 | (11.8) |
| Gain (loss) on sale of real estate | (339) | (109) | NM |
| Income on bank-owned life insurance | 819 | 184 | 345.1 |
| Other income | 385 | 468 | (17.7) |
|  | \$ 6,310 | \$ 5,457 | 15.6 |
| Other operating expenses: |  |  |  |
| Advertising | \$ 1,388 | \$ 430 | 222.8\% |
| Automated services | 4,503 | 3,245 | 38.8 |
| Bankcard expense | 1,841 | 1,639 | 12.3 |
| Legal and professional fees | 2,390 | 2,153 | 11.0 |
| Postage and delivery | 743 | 590 | 25.9 |
| Stationery, printing and supplies | 703 | 510 | 37.8 |
| OREO expense | 572 | 377 | 51.7 |
| OREO write-down | 348 | 1,007 | (65.4) |
| Other expense | 5,827 | 3,344 | 74.3 |
|  | \$18,315 | \$13,295 | 37.8 |

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## Asset Quality and Allowance for Credit Losses

The Company's allowance for credit losses is analyzed quarterly by management. This analysis includes a methodology that segments the loan portfolio into homogeneous loan classifications and considers the current status of the portfolio, historical charge-off experience, current levels of delinquent, impaired and non-performing loans and their underlying collateral values, as well as economic and other risk factors. It is also subject to regulatory examinations and determinations as to adequacy, which may take into account such factors as the methodology employed and other analytical measures in comparison to a group of peer banks. Management believes the allowance for credit losses is sufficient to absorb known risk in the portfolio. The Company, like many financial institutions, will likely face a challenging credit environment in the coming months, as a result of the overall economic slowdown in the region and the nation. The majority of the Bank's loan portfolio is comprised of loans secured by real estate, and is therefore subject to risk as a result of the weakening real estate market. No assurances can be given that future economic conditions will not adversely affect borrowers and result in increases in credit losses and non-performing asset levels.
Since July 2008, the banking industry has seen unprecedented measures taken to address the significant challenges facing the US economy. The Emergency Economic Stabilization Act of 2008, enacted in October, is designed to help stabilize an anemic housing industry and the credit markets such that credit begins to flow more freely. No assessment can yet be made about the effectiveness of this legislation. In the interim, the commercial banking industry will likely continue to struggle.

The Bank's loan portfolio, like the loan portfolios of many of its peer banks, is reflective of the current state of the US housing industry and the general economy. Non-performing assets and net charge-offs are increasing and may continue to do so in the short-term. Management continues to dedicate time and resources to the management of problem assets and is maintaining reserves, reflective of the current risk embedded in the loan portfolio.
At September 30, 2008, the allowance for credit losses was $\$ 31.0$ million or $1.90 \%$ of loans outstanding compared to $\$ 30.4$ million, or $2.04 \%$ of loans outstanding at December 31, 2007, and $\$ 20.3$ million or $1.41 \%$ of loans outstanding at September 30, 2007. At September 30, 2008, the allowance for credit losses was 0.90 times nonperforming loans compared to 2.34 times at December 31, 2007 and 1.82 times at September 30, 2007. Based on analysis of the current loan portfolio and levels of current problem assets and potential problem loans, management believes the allowance for credit losses to be adequate. Additional information regarding the allowance for credit losses is presented in the table titled Asset Quality Analysis, on the following page.
The provision for credit losses charged to operations for the nine months ended September 30, 2008 totaled $\$ 10.7$ million, compared to $\$ 4.5$ million for the nine months ended September 30, 2007. Net charge-offs for the nine months ended September 30, 2008 were $\$ 10.1$ million, or $0.86 \%$ of average loans outstanding on an annualized basis, compared to net charge-offs of $\$ 4.2$ million, or $0.60 \%$ of average loans outstanding on an annualized basis, for the nine months ended September 30, 2007. The increases from 2007 are primarily driven by deterioration in credit quality due principally to the current economic environment, as well as the increased size of the loan portfolio as a result of the Merger and increased loan production.
Nonaccrual loans totaled $\$ 33.9$ million at September 30, 2008, compared to $\$ 12.2$ million at year end 2007 and $\$ 9.8$ million at September 30, 2007. The increases from the 2007 year end and third quarter 2007 were primarily driven by the weakening real estate market and economy in general. Foreclosed real estate was $\$ 7.6$ million at September 30, 2008, $\$ 4.3$ million at December 31, 2007, and $\$ 10.3$ million at September 30, 2007. Restructured loans totaled $\$ 260,000$ at September 30, 2008, $\$ 651,000$ at December 31, 2007, and $\$ 467,000$ at September 30, 2007. Approximately $\$ 5.7$ million was transferred from loans into other real estate owned ("OREO") and approximately $\$ 4.8$ million of such assets were disposed of during the first nine months of 2008. A net loss of $\$ 339,000$ has been recorded

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on disposition of OREO in the first nine months of the current year, compared to a net loss of \$109,000 in the first nine months of 2007. The Company took writedowns of OREO totaling $\$ 348,000$ during the first nine months of 2008, compared to net writedowns of $\$ 1.0$ million in the first nine months of 2007. Total non-performing assets (comprised of nonaccrual loans, restructured loans and OREO) increased to $\$ 42.1$ million, or $2.00 \%$ of total assets, at September 30, 2008, from $\$ 17.2$ million, or $0.84 \%$ of total assets, at December 31, 2007 and $\$ 21.5$ million, or $1.05 \%$ of total assets, a year ago.

During the second quarter of 2005, Prince George Court Holdings, Inc, a subsidiary of the Bank, acquired a partially completed residential condominium development project in Georgetown, South Carolina by means of a deed in lieu of foreclosure in satisfaction of a $\$ 3.4$ million loan previously made to develop the project. Writedowns were taken for $\$ 400,000$ in 2005 and $\$ 1.0$ million in 2006. In the first quarter of 2007, the Bank began to build out the project in preparation for future sale. It is estimated that the build out will be completed during the fourth quarter of 2008. In the fourth quarter of 2007, management decided to immediately make the property available for sale, and made an additional $\$ 2.0$ million writedown. The Bank continues to pursue opportunities to sell the partially completed property, if such a sale could be executed under terms favorable to the Bank. At September 30, 2008, the property is carried on the books at approximately $\$ 3.4$ million.

## Asset Quality Analysis

| (Dollars in thousands) | Nine Months Ended September 30 2008 |  | $\begin{gathered} \text { Year Ended } \\ \text { December } 31 \\ 2007 \\ \hline \end{gathered}$ |  | Nine Months Ended September 30 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |
| Beginning balance | \$ | 30,370 | \$ | 9,564 | \$ | 9,564 |
| Provision for credit losses |  | 10,682 |  | 18,952 |  | 4,541 |
| Net charge-offs |  | $(10,068)$ |  | $(8,456)$ |  | $(4,154)$ |
| Allowance acquired via Merger |  | - |  | 10,310 |  | 10,310 |
| Ending balance | \$ | 30,984 | \$ | 30,370 | \$ | 20,261 |
| Non performing Assets: |  |  |  |  |  |  |
| Non-performing loans: |  |  |  |  |  |  |
| Nonaccrual loans | \$ | 33,865 | \$ | 12,236 | \$ | 9,773 |
| Restructured loans |  | 260 |  | 651 |  | 467 |
| Loans 90 days or more past due and still accruing |  | 413 |  | 72 |  | 899 |
| Total non-performing loans |  | 34,538 |  | 12,959 |  | 11,139 |
| Other real estate |  | 7,587 |  | 4,280 |  | 10,335 |
| Total non-performing assets | \$ | 42,125 | \$ | 17,239 | \$ | 21,474 |
| Asset Quality Ratios: |  |  |  |  |  |  |
| Nonperforming loans to loans outstanding at end of period |  | 2.12\% |  | 0.87\% |  | 0.77\% |
| Nonperforming assets to total assets at end of period |  | 2.00 |  | 0.84 |  | 1.05 |
| Net charge-offs as a percentage of average loans outstanding during the period |  | 0.86* |  | 0.79 |  | 0.60* |
| Allowance for credit losses as a percentage of loans outstanding at end of period |  | 1.90 |  | 2.04 |  | 1.41 |
| Ratio of allowance for credit losses to nonperforming loans |  | 0.90X |  | 2.34X |  | 1.82X |

* Denotes annualized


## Income Taxes

The Company's provision for income taxes totaled $\$ 774,000$ for the first nine months of 2008 and $\$ 1.9$ million for the same period in 2007. The decrease in the provision for 2008, compared to the prior year, results primarily from the decrease in taxable income. The Company's effective tax rate was $31.5 \%$ for the nine-month period ended September 30, 2008, compared to $28.1 \%$ for the first nine months of 2007.

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During 2003, the Bank purchased an investment tax credit partnership interest for $\$ 540,000$. The partnership was expected to yield $\$ 1.0$ million in tax credits over the years 2003 to 2009. Actual credits applied to the nine months ended September 30, 2008 and 2007, were $\$ 150,000$ and $\$ 152,000$, respectively. The Company accounts for tax credits using the flow-through method, thereby reducing income tax expense in the year in which the credits were received.

## Risk Management

It is the design of risk management to ensure long-range profitability performance, minimize risk, adhere to proper liquidity parameters and maintain sound capital levels. Reports regarding Credit, Asset/Liability, Market, and Operational Risks are regularly provided to the Bank's Board of Directors.

Risk management practices include key elements such as independent checks and balances, formal authority limits, policies and procedures and portfolio management performed by experienced personnel.

## Interest Rate Risk Management

Interest rate risk management is a part of the Bank's overall asset/liability management process. The primary oversight of asset/liability management rests with the Bank's Asset and Liability Committee, which is comprised of various members of senior management. The Committee meets on a regular basis to review the asset/liability management activities of the Bank and monitor compliance with established policies. Activities of the Asset and Liability Committee are reported to the Risk Management Committee of the Bank's Board of Directors.

A primary objective of interest rate sensitivity management is to ensure the stability and quality of the Bank's primary earnings component, net interest income. This process involves monitoring the Bank's balance sheet in order to determine the potential impact that changes in the interest rate environment may have on net interest income. Rate sensitive assets and liabilities have interest rates that are subject to change within a specific time period, due to either maturity or to contractual agreements which allow the instruments to reprice prior to maturity. Interest rate sensitivity management seeks to ensure that both assets and liabilities react to changes in interest rates within a similar time period, thereby minimizing the risk to net interest income.
The Bank utilizes a computer based interest rate risk simulation model. This comprehensive model includes rate sensitivity gap analysis, rate shock net interest income analysis, and present value of equity analysis, under various rate shock scenarios. The Bank uses this model to monitor interest rate risk on a quarterly basis and to detect trends that may affect the overall net interest income for the Bank. This simulation incorporates the dynamics of balance sheet and interest rate changes and calculates the related effect on net interest income. As a result, this analysis more accurately projects the risk to net interest income over the upcoming twelve-month period, compared to the traditional gap analysis. The Bank’s asset/liability policy provides guidance for levels of interest rate risk and potential remediations, if necessary, to mitigate excessive levels of risk. The modeling results indicate the Bank is subject to an acceptable level of interest rate risk. The Bank is asset sensitive based on recent experience, which means that falling interest rates could result in a reduced amount of net interest income. The Bank is not subject to other types of market risk, such as foreign currency exchange rate risk, commodity or equity price risk.

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## Liquidity Management

Liquidity management refers to the policies and practices that ensure the Bank has the ability to meet day-to-day cash flow requirements based primarily on activity in loan and deposit accounts of the Bank's customers. Deposit withdrawals, loan funding and general corporate activity create the primary needs for liquidity for the Bank. Liquidity is derived from sources such as deposit growth; maturity, calls, or sales of investment securities; principal and interest payments on loans; access to borrowed funds or lines of credit; and profits.
During the first nine months of 2008, the Company had net cash provided by operating activities of $\$ 20.6$ million, compared to $\$ 9.6$ million of net cash provided by operating activities in the first nine months of 2007. This change is primarily attributable to an increase in the provision for credit losses and a decrease in loans held for sale.

Net cash used in investing activities for the first nine months of 2008 was $\$ 75.0$ million, compared to net cash used in investing activities in the first nine months of 2007 of $\$ 21.5$ million. This change is primarily attributable to a large increase in cash used to make loans to customers. The Company recorded an increase in loans made to customers of $\$ 164.6$ million dollars during the first nine months of 2008, compared to an increase of $\$ 44.8$ million during the first nine months of 2007. This was partially offset by an increase in cash received as a result of net sales of investment securities available for sale.

During the nine months ended September 30, 2008, financing activities provided $\$ 62.4$ million, compared to net cash provided by financing activities of $\$ 21.4$ million during the same period in 2007. The change was primarily the result of borrowings from and payments to the Federal Home Loan Bank ("FHLB"). In the first nine months of 2008, the Company had net proceeds on borrowings from the FHLB of $\$ 52.5$ million, compared to net payments to the FHLB of $\$ 3.0$ million during the first nine months of 2007. In addition, the Company had an increase in other borrowings of $\$ 18.8$ million during the first nine months of 2008, compared to an increase on other borrowings of $\$ 15.2$ million during the first nine months of 2007. Finally, in the first nine months of 2007, the Company had an increase in deposits of $\$ 16.4$ million.

Cash and cash equivalents totaled $\$ 66.7$ million at September 30, 2008, compared to $\$ 58.7$ million at December 31, 2007 and $\$ 56.0$ million at September 30, 2007.
As of September 30, 2008, the Bank has unsecured overnight borrowing lines totaling $\$ 62$ million available through five financial institutions. These lines are used to manage the day-to-day, short-term liquidity needs of the Bank. Each overnight line has a requirement to repay the line in full on a frequent basis, typically within five to 15 business days.

Liquidity is further enhanced by a line of credit with the FHLB, amounting to approximately $\$ 281$ million, collateralized by FHLB stock, investment securities, qualifying 1 to 4 family residential mortgage loans, and qualifying commercial real estate loans. FHLB advances outstanding at September 30, 2008 totaled $\$ 170.5$ million. The Bank also has an unused $\$ 50$ million letter of credit issued by the FHLB under the line of credit. The Bank has approximately $\$ 181.9$ million in additional credit available at the FHLB provided additional assets are placed with the FHLB as collateral.
The Bank also has established wholesale repurchase agreements with regional brokerage firms. The Bank can access this additional source of liquidity by pledging investment securities from its investment portfolio with these counter parties as collateral for loans to the bank. The Bank also uses, as a secondary source of funds, brokered deposits, as well as deposits through the CDARS-Promontory Interfinancial Network.

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## Capital Resources and Shareholders' Equity

Bancorp’s stock repurchase program was originally announced in November 1998. It was subsequently amended and extended in August 1999, May 2004 and May 2006. On October 17, 2007, the Board of Directors of Bancorp approved a further extension through May 31, 2009, and authorized Bancorp to repurchase up to 650,000 additional shares of Bancorp's common stock under the extended program. Immediately prior to the most recent extension 135,187 shares remained available under the program for repurchase by Bancorp. Under the stock repurchase program, Bancorp may repurchase its common stock in the open market or privately negotiated transactions, depending upon market conditions and subject to compliance with all applicable securities laws and regulations. Management believes that the stock repurchase program assists in the goal of building shareholder value and maintaining appropriate capital levels.

The Company did not repurchase any shares during the third quarter of 2008. During the first nine months of 2008, the Company repurchased 38,200 shares at an average price of $\$ 8.91$.
Banks and bank holding companies, as regulated institutions, must meet required levels of capital. The Commissioner of Banks of North Carolina, the Board of Governors of the Federal Reserve and the Federal Deposit Insurance Corporation, which are the primary regulatory agencies for the Bank and the Company, have adopted minimum capital regulations or guidelines that categorize components and the level of risk associated with various types of assets. Financial institutions are required to maintain a level of capital commensurate with the risk profile assigned to their assets in accordance with the guidelines.

As shown in the accompanying table, the Company and the Bank have capital levels that meet or exceed the minimum levels for "well capitalized" bank holding companies and banks as of September 30, 2008.

Total Capital
Tier 1 Capital

| Regulatory Capital |  |  |  |
| :---: | :---: | :---: | :---: |
| Well <br> Capitalized | Adequately <br> Capitalized | Company | Bank |
| $10.0 \%$ | $8.0 \%$ | $10.18 \%$ | $10.00 \%$ |
| 6.0 | 4.0 | 8.91 | 8.74 |
| 5.0 | 4.0 | 7.78 | 7.63 |

In accordance with purchase accounting rules, as of July 31, 2008 the Company evaluated the goodwill it recorded in connection with the Merger, and concluded that there was no impairment in the value of the goodwill. The Company will continue to evaluate goodwill on an annual basis in future years. As of September 30, 2008, the Company had approximately $\$ 50.4$ million in goodwill.

On October 31, 2008, the Company announced that it has applied for $\$ 52.0$ million under the United States Department of the Treasury’s ("Treasury") Troubled Assets Relief Program ("TARP") Capital Purchase Program. Under this program, Treasury will purchase up to $\$ 250$ billion of senior preferred shares on standardized terms from qualifying U.S. controlled banks and savings associations, and certain bank and savings and loan holding companies. The deadline for applying for funds is November 14, 2008, and Treasury will make determinations as to amounts, if any, to be invested in qualifying institutions after consultation with the appropriate regulatory authorities. Accordingly, there is no assurance as to the availability or amount of funding that will be received from the TARP Capital Purchase Program. It is anticipated that any funding under the TARP Capital Purchase Program will be disbursed before December 31, 2008.

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Additionally, the Company announced that based on the highly uncertain economic conditions and in the interest of preserving capital, it is suspending the payment of its cash dividend effective immediately. While no assurance can be given that the payment of cash dividends will be resumed, the Board will continue to monitor business conditions, the Company's capitalization and profitability levels, asset quality and other factors in considering whether to resume cash dividend payments in the future. Participation in the TARP Capital Purchase Program will require regulatory approval for the resumption of dividend payments.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk is the possible chance of loss from unfavorable changes in market prices and rates. These changes may result in a reduction of current and future period net interest income, which is the favorable spread earned from the excess of interest income on interest-earning assets, over interest expense on interest-bearing liabilities.

The Company considers interest rate risk to be its most significant market risk, which could potentially have the greatest impact on operating earnings. The Company is asset sensitive over the near term, which means that falling interest rates could result in a reduced amount of net interest income. The monitoring of interest rate risk is part of the Company's overall asset/liability management process. The primary oversight of asset/liability management rests with the Bank's Asset and Liability Committee. The Committee meets on a regular basis to review asset/liability activities and to monitor compliance with established policies. Activities of the Asset and Liability Committee are reported to the Risk Management Committee of the Bank's Board of Directors.

The Company has not experienced any material changes in portfolio risk since the end of the fiscal year ended December 31, 2007.

## Item 4. Controls and Procedures

## Evaluation of disclosure controls and procedures

The Company's management, including its Chief Executive Officer ("CEO"), Chief Financial Officer ("CFO") and Chief Accounting Officer ("CAO"), evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of September 30, 2008. Based upon that evaluation, the Company's CEO, CFO and CAO each concluded that as of September 30, 2008, the end of the period covered by this Quarterly Report on Form 10-Q, the Company maintained effective disclosure controls and procedures.

## Changes in internal control over financial reporting

There have been no changes to the Company's internal controls over financial reporting that occurred during the fiscal quarter ended September 30, 2008 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

Not applicable.

## Item 1A. Risk Factors

There have been no material changes to the Company's Risk Factors as previously disclosed in Bancorp’s 2007 Form 10-K.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

There were no sales of unregistered equity securities during the third quarter of 2008. The Company did not repurchase any shares during the third quarter of 2008.

## Item 3. Defaults Upon Senior Securities

Not applicable.

## Item 4. Submission of Matters to a Vote of Security Holders

Not applicable

## Item 5. Other Information

Not applicable.

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## Item 6. Exhibits

## Exhibit

No. Description
3.1
3.2 Amended and Restated Bylaws, incorporated by reference to Exhibit 3.2 of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2004, filed with the SEC on November 4, 2004 (SEC File No. 000-11448).
3.3 Amendments to Amended and Restated Bylaws, incorporated by reference to Item 5.03 of the Current Report on Form 8-K, filed with the SEC on August 3, 2007 (SEC File No. 000-11448).
3.4 Articles of Merger of FNB with and into LSB, including amendments to the Articles of Incorporation, as amended, incorporated by reference to Exhibit 3.4 of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2007, filed with the SEC on November 9, 2007 (SEC File No. 000-11448).
4.1 Specimen certificate of common stock, $\$ 5.00$ par value, incorporated by reference to Exhibit 4.1 of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2007, filed with the SEC on November 9, 2007 (SEC File No. 000-11448).
4.2 Rights Agreement dated as of February 10, 1998 by and between LSB and Wachovia Bank, N.A., as Rights Agent, which is incorporated by reference to Exhibit 1 of the Registration Statement on Form 8-A filed with the SEC on March 6, 1998 (SEC File No. 000-11448).
4.3 Amended and Restated Trust Agreement, regarding Trust Preferred Securities, dated August 23, 2005, incorporated herein by reference to Exhibit 4.02 of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2005, filed with the SEC (SEC File No. 000-13086).
4.4 Guarantee Agreement, regarding Trust Preferred Securities, dated August 23, 2005, incorporated herein by reference to Exhibit 4.03 of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2005, filed with the SEC (SEC File No. 000-13086).
4.5 Indenture, regarding Trust Preferred Securities, dated August 23, 2005, incorporated herein by reference to Exhibit 4.04 of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2005, filed with the SEC (SEC File No. 000-13086).

Benefit Equivalency Plan of FNB Southeast, effective January 1, 1994 which is incorporated by reference to Exhibit 10 of the Quarterly Report on Form 10-QSB for the fiscal quarter ended June 30, 1995, filed with the SEC (SEC File No. 000-13086).

1994 Director Stock Option Plan, which is incorporated by reference to Exhibit 4 of the Registration Statement on Form S-8 filed with the SEC on July 15, 1994 (SEC File No. 33-81664).

1996 Omnibus Stock Incentive Plan, which is incorporated by reference to Exhibit 10.2 of the Annual Report on Form 10-K for the year ended December 31, 1995 filed with the SEC on March 28, 1996 (SEC File No. 000-11448).

Omnibus Equity Compensation Plan, which is incorporated by reference to Exhibit 10(B) of the Annual Report on Form 10-KSB40 for the fiscal year ended December 31, 1996, filed with the SEC on March 31, 1997 (SEC File No. 000-13086).

Amendment to Benefit Equivalency Plan of FNB Southeast, effective January 1, 1998., which is incorporated by reference to Exhibit 10.16 of the Annual Report on Form 10-K for the fiscal year ended December 31, 1998, filed with the SEC on March 25, 1999 (SEC File No. 000-13086)

Amendment Number 1 to 1996 Omnibus Stock Incentive Plan, which is incorporated by reference to Exhibit 4.5 of the Registration Statement on Form S-8, filed with the SEC on May 16, 2001 (SEC File No. 333-61046).

Long Term Stock Incentive Plan for certain senior management employees of FNB Southeast which is incorporated by reference to Exhibit 10.10 of the Annual Report on Form 10-K for the fiscal year ended December 31, 2002, filed with the SEC on March 27, 2003 (SEC File No. 000-13086).

LSB Comprehensive Equity Compensation Plan for Directors and Employees, which is incorporated by reference to Appendix VI of the 2003 Proxy Statement filed with the SEC on March 16, 2004 (SEC File No. 000-11448).

Form of Stock Option Award Agreement for a Director adopted under LSB Comprehensive Equity Compensation Plan for Directors and Employees, which is incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the SEC on December 23, 2004 (SEC File No. 000-11448).

Form of Incentive Stock Option Award Agreement for an Employee adopted under LSB Comprehensive Equity Compensation Plan for Directors and Employees, which is incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the SEC on December 23, 2004 (SEC File No. 000-11448).

Exhibit
No.
10.11

Description
Employment Continuity Agreement effective as of January 1, 2004 between LSB and Robert F. Lowe, which is incorporated by reference to Exhibit 10.7 of the Annual Report on Form 10-K for the year ended December 31, 2003 filed with the SEC on March 15, 2004 (SEC File No. 000-11448).

Form of Director Fee Deferral Agreement adopted under LSB Comprehensive Equity Compensation Plan for Directors and Employees, which is incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the SEC on December 29, 2004 (SEC File No. 000-11448).

Form of Employment Continuity Agreement effective as of January 1, 2004 between LSB and Robert E. Lineback, Jr. and Philip G. Gibson with a Schedule setting forth the material details in which such documents differ from the document a copy of which is filed, which is incorporated by reference to Exhibit 10.10 of the Annual Report on Form 10-K for the year ended December 31, 2003 filed with the SEC on March 15, 2004 (SEC File No. 000-11448).

Form of Employment Continuity Agreement effective as of January 1, 2004 between LSB and Ronald E. Coleman, D. Gerald Sink, Robin A. Huneycutt and Ronald W. Sink with a Schedule setting forth the material details in which such documents differ from the document a copy of which is filed, which is incorporated by reference to Exhibit 10.11 of the Annual Report on Form 10-K for the year ended December 31, 2003 filed with the SEC on March 15, 2004 (SEC File No. 000-11448).

Employment and Change of Control Agreement with David P. Barksdale, which is incorporated by reference to Exhibit 99.1 of the Current Report on Form 8-K, filed with the SEC on October 17, 2008 (SEC File No. 000-11448).

April 11, 2005 Amendment to LSB Comprehensive Equity Compensation Plan for Directors and Employees, which is incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed with the SEC on April 15, 2005 (SEC File No. 000-11448).

Form of Amendment to the applicable Grant Agreements under the 1996 Omnibus Stock Incentive Plan, which is incorporated by reference to Exhibit 10.2 of the Current Report on Form 8-K filed with the SEC on April 15, 2005 (SEC File No. 000-11448).

Form of Amendment to the Incentive Stock Option Award Agreement for an Employee adopted under LSB Comprehensive Equity Compensation Plan for Directors and Employees, which is incorporated by reference to Exhibit 10.3 of the Current Report on Form 8-K filed with the SEC on April 15, 2005 (SEC File No. 000-11448).

Restated Form of Director Fee Deferral Agreement adopted under LSB Comprehensive Equity Compensation Plan for Directors and Employees, which is incorporated by reference to Exhibit 99.1 of the Current Report on Form 8-K filed with the SEC on December 23, 2005 (SEC File No. 000-11448).

Form of Stock Appreciation Rights Award Agreement adopted under LSB Comprehensive Equity Compensation Plan for Directors and Employees, which is incorporated by reference to Exhibit 99.2 of the Current Report on Form 8-K filed with the SEC on December 23, 2005 (SEC File No. 000-11448).

LSB Management Incentive Plan, which is incorporated by reference to Exhibit 99.3 of the Current Report on Form 8-K filed with the SEC on December 23, 2005 (SEC File No. 000-11448).

2006 LSB Bank Director Compensation Schedule, which is incorporated by reference to Exhibit 99.4 of the Current Report on Form 8-K filed with the SEC on December 23, 2005 (SEC File No. 000-11448).

Employment Agreement dated January 25, 2007, between FNB and FNB Southeast, as employer, and Pressley A. Ridgill, President and Chief Executive Officer of the Bank and President of Bancorp, which is incorporated by reference to Exhibit 99.1 of the Current Report on Form 8-K filed with the SEC on January 30, 2007 (SEC File No. 000-13086).

Agreement and Plan of Merger by and between LSB and FNB, which is incorporated by reference as Exhibit 2.1 of the Current Report on Form 8-K filed with the SEC on February 27, 2007 (SEC File No. 000-11448).
10.25 Agreement and Plan of Bank Merger by and between FNB Southeast, LSB Bank, LSB and FNB, which is incorporated by reference as Exhibit 2.2 of the Current Report on Form 8-K filed with the SEC on February 27, 2007 (SEC File No. 000-11448).

Change of Control Severance Plan of FNB Southeast which is incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K, filed with the SEC on May 25, 2005 (SEC File No. 000-13086).
10.27 NewBridge Bancorp Amended and Restated Long Term Stock Incentive Plan, formerly the "FNB Long Term Stock Incentive Plan" (the "2006 Omnibus Plan"), which is incorporated by reference to Exhibit 10.27 of the Quarterly Report on Form 10-Q filed with the SEC on May 9, 2008 (SEC File No. 000-11448).
10.28 Amendment and Waiver to Employment and Change of Control Agreement, among FNB, FNB Southeast and Pressley A. Ridgill which is incorporated by reference to Exhibit 10.27 of the Registration Statement on Form S-4 POS filed with the SEC on June 18, 2007 (SEC File No. 000-11448).
10.29 Employment and Change of Control Agreement among Bancorp, LSB Bank and Michael Shelton, dated September 27, 2007 which is incorporated by reference to Exhibit 99.1 of the Current Report on Form 8-K filed with the SEC on October 1, 2007 (SEC File No. 000-11448).

No.

Description
Long Term Management Incentive Plan of FNB Southeast which is incorporated by reference to Exhibit 10.23 of the Annual Report on Form 10-K for the fiscal year ended December 31, 2005, filed with the SEC on March 23, 2006 (SEC File No. 000-13086).

FNB Amended and Restated Directors Retirement Policy, which is incorporated by reference to Exhibit 99.1 of the Current Report on Form 8-K, filed with the SEC on August 3, 2007 (SEC File No. 000-11448).

Amendment to the FNB Directors and Senior Management Deferred Compensation Plan Trust Agreement among Regions Bank d/b/a/ Regions Morgan Keegan Trust, FNB Southeast and FNB, dated July 31, 2007, which is incorporated by reference to Exhibit 99.2 of the Current Report on Form 8-K, filed with the SEC on August 3, 2007 (SEC File No. 000-11448).

Employment and Change of Control Agreement with William W. Budd, Jr. which is incorporated by reference to Exhibit 99.1 of the Current Report on Form 8-K, filed with the SEC on March 14, 2008 (SEC File No. 000-11448).

Employment and Change of Control Agreement with Richard Balentine, which is incorporated by reference to Exhibit 99.2 of the Current Report on Form 8-K, filed with the SEC on March 14, 2008 (SEC File No. 000-11448).

Employment and Change of Control Agreement with Jerry W. Beasley, which is incorporated by reference to Exhibit 99.3 of the Current Report on Form 8-K, filed with the SEC on March 14, 2008 (SEC File No. 000-11448).

Employment and Change of Control Agreement with Robin S. Hager, which is incorporated by reference to Exhibit 99.4 of the Current Report on Form 8-K, filed with the SEC on March 14, 2008 (SEC File No. 000-11448).

Employment and Change of Control Agreement with Paul McCombie, which is incorporated by reference to Exhibit 99.5 of the Current Report on Form 8-K, filed with the SEC on March 14, 2008 (SEC File No. 000-11448).

Employment and Change of Control Agreement with George Richard Webster, which is incorporated by reference to Exhibit 99.6 of the Current Report on Form 8-K, filed with the SEC on March 14, 2008 (SEC File No. 000-11448).

Directors and Senior Management Deferred Compensation Plan Trust Agreement between FNB Southeast and Morgan Trust Company, which is incorporated by reference to Exhibit 99.7 of the Current Report on Form 8-K, filed with the SEC on March 14, 2008 (SEC File No. 000-11448).

Second Amendment to the Directors and Senior Management Deferred Compensation Plan and Directors Retirement Policy Trust Agreement among Regions bank d/b/a/ Regions Morgan Keegan Trust, Bancorp and the Bank, which is incorporated by reference to Exhibit 99.8 of the Current Report on Form 8-K, filed with the SEC on March 14, 2008 (SEC File No. 000-11448).

Bancorp Non-Qualified Deferred Compensation Plan for Directors and Senior Management, which is incorporated by reference to Exhibit 99.9 of the Current Report on Form 8-K, filed with the SEC on March 14, 2008 (SEC File No. 000-11448).

First Amendment to the Bancorp Non-Qualified Deferred Compensation Plan for Directors and Senior Management, which is incorporated by reference to Exhibit 99.10 of the Current Report on Form 8-K, filed with the SEC on March 14, 2008 (SEC File No. 000-11448).

Amended and Restated Comprehensive Equity Compensation Plan for Directors and Employees, which is incorporated by reference to Exhibit 10.44 of the Quarterly Report on Form 10-Q, filed with the SEC on August 11, 2008 (SEC File No. 000-11448).

Form of Restricted Stock Award Agreement adopted under the Amended and Restated Comprehensive Equity Compensation Plan for Directors and Employees, which is incorporated by reference to Exhibit 10.45 of the Quarterly Report on Form 10-Q, filed with the SEC on August 11, 2008 (SEC File No. 000-11448).

Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 10, 2008
NEWBRIDGE BANCORP
(Registrant)
By: /s/ Michael W. Shelton
Name: Michael W. Shelton
Title: Executive Vice President and Chief Financial
Officer
(Authorized Officer and Principal Financial Officer)
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## EXHIBIT INDEX

Exhibit
No. Description
31.01 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 ("SOX").
31.02 Certification Pursuant to Section 302 of SOX.
32.01

Certification Pursuant to Section 906 of SOX.


[^0]:    * Derived from audited consolidated financial statements

[^1]:    1 Income related to securities exempt from federal income taxes is stated on a fully taxable-equivalent basis, assuming a federal income tax rate of $35 \%$, and is then reduced by the non-deductible portion of interest expense. The adjustments made to convert to a fully taxable equivalent basis were $\$ 1,306$ for 2008 and $\$ 525$ for 2007.
    2 The average loans receivable balances include non-accruing loans. Amortization of loan fees, net of deferred costs, of $\$ 2,337$ and $\$ 1,161$ for the nine months ended September 30, 2008 and 2007, respectively, are included in interest income.
    3 Net interest margin is computed by dividing net interest income by average earning assets.
    4 Earning assets yield minus interest-bearing liability rate.

