

# TNCC 10-Q 9/30/2008

## Section 1: 10-Q (10-Q)

[Table of Contents](#)

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

**FORM 10-Q**

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2008

OR

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission File Number 000-51281

**TENNESSEE COMMERCE BANCORP, INC.**

(Exact name of registrant as specified in its charter)

**Tennessee**  
(State or other jurisdiction  
of incorporation or organization)

**62-1815881**  
(I.R.S. Employer  
Identification No.)

**381 Mallory Station Road, Suite 207**  
**Franklin, Tennessee**  
(Address of principal executive offices)

**37067**  
(Zip Code)

**(615) 599-2274**  
(Registrant's telephone number, including area code)

**Not Applicable**

(Former name, former address and former fiscal year if changed since last report)

Indicate by check mark whether registrant (1) has filed reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of November 06, 2008 there were 4,731,696 shares of common stock, \$0.50 par value per share, issued and outstanding.

[Table of Contents](#)

**Tennessee Commerce Bancorp, Inc.**

Table of Contents

<a href="#">Part I</a>	<a href="#">Financial Information</a>	
<a href="#">Item 1.</a>	<a href="#">Financial Statements</a>	
	<a href="#">Consolidated Balance Sheets at September 30, 2008 (unaudited) and December 31, 2007</a>	3
	<a href="#">Consolidated Statements of Income (unaudited) for the Nine Months Ended September 30, 2008 and 2007 and for the Three Months Ended September 30, 2008 and 2007</a>	4
	<a href="#">Consolidated Statements of Changes in Shareholders' Equity (unaudited) for the Nine Months Ended September 30, 2008 and 2007</a>	5
	<a href="#">Consolidated Statements of Cash Flows (unaudited) for the Nine Months Ended September 30, 2008 and 2007</a>	6
	<a href="#">Notes to Consolidated Financial Statements (unaudited)</a>	7
<a href="#">Item 2.</a>	<a href="#">Management's Discussion and Analysis of Financial Condition and Results of Operations</a>	15
<a href="#">Item 3.</a>	<a href="#">Quantitative and Qualitative Disclosures About Market Risk</a>	28
<a href="#">Item 4.</a>	<a href="#">Controls and Procedures</a>	31
<a href="#">Part II</a>	<a href="#">Other Information</a>	31
<a href="#">Item 1A.</a>	<a href="#">Risk Factors</a>	31
<a href="#">Item 6.</a>	<a href="#">Exhibits</a>	32
<a href="#">Signatures</a>		33

[Table of Contents](#)

**PART I: FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS.**

TENNESSEE COMMERCE BANCORP, INC.  
CONSOLIDATED BALANCE SHEETS  
SEPTEMBER 30, 2008 (UNAUDITED) AND DECEMBER 31, 2007

<b>(Dollars in thousands, except per share data)</b>	<b>September 30, 2008</b>	<b>December 31, 2007 (1)</b>
<b>ASSETS</b>		
Cash and due from financial institutions	\$ 5,251	\$ 5,236
Federal funds sold	—	9,573
Cash and cash equivalents	5,251	14,809
Securities available for sale	76,651	73,753
Loans	997,839	794,322
Allowance for loan losses	(12,191)	(10,321)
Net loans	985,648	784,001
Premises and equipment, net	2,433	1,413

Accrued interest receivable	7,632	5,901
Restricted equity securities	1,376	938
Income tax receivable	—	1,886
Other assets	27,067	17,452
<b>Total assets</b>	<b>\$ 1,106,058</b>	<b>\$ 900,153</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
<b>Deposits</b>		
Non-interest bearing	\$ 30,573	\$ 27,427
Interest-bearing	958,091	787,626
<b>Total deposits</b>	<b>988,664</b>	<b>815,053</b>
Federal funds purchased	10,985	2,000
Accrued interest payable	3,099	2,292
Short-term borrowings	10,000	7,000
Accrued bonuses	496	1,700
Long-term subordinated debt	23,198	8,248
Deferred tax liabilities	770	139
Other liabilities	1,494	600
<b>Total liabilities</b>	<b>1,038,706</b>	<b>837,032</b>
<b>Shareholders' equity</b>		
Preferred stock, no par value; 1,000,000 shares authorized; none issued	—	—
Common stock, \$0.50 par value, 10,000,000 shares authorized at September 30, 2008 and December 31, 2007; 4,731,696 and 4,724,196 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively.	2,366	2,362
Additional paid-in capital	45,265	45,024
Retained earnings	20,533	15,426
Accumulated other comprehensive income/(loss)	(812)	309
<b>Total shareholders' equity</b>	<b>67,352</b>	<b>63,121</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 1,106,058</b>	<b>\$ 900,153</b>

(1) The balance sheet at December 31, 2007 has been derived from the audited consolidated financial statements at that date but does not include all of the information and notes required by generally accepted accounting principles for complete financial statements.

See accompanying notes to consolidated financial statements.

[Table of Contents](#)

TENNESSEE COMMERCE BANCORP, INC.  
CONSOLIDATED STATEMENTS OF INCOME  
NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007  
THREE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007  
(UNAUDITED)

(Dollars in thousands, except per share data)	Nine Months Ended September 30,		Three Months Ended September 30,	
	2008	2007	2008	2007
<b>Interest income</b>				
Loans, including fees	\$ 52,125	\$ 41,252	\$ 18,528	\$ 15,267
Securities	3,398	2,507	1,221	920
Federal funds sold	148	435	7	184
<b>Total interest income</b>	<b>55,671</b>	<b>44,194</b>	<b>19,756</b>	<b>16,371</b>
<b>Interest expense</b>				
Deposits	29,340	24,411	9,902	9,138
Other	1,199	462	580	143
<b>Total interest expense</b>	<b>30,539</b>	<b>24,873</b>	<b>10,482</b>	<b>9,281</b>
<b>Net interest income</b>	<b>25,132</b>	<b>19,321</b>	<b>9,274</b>	<b>7,090</b>
<b>Provision for loan losses</b>	<b>5,790</b>	<b>4,300</b>	<b>1,850</b>	<b>1,300</b>
<b>Net interest income after provision for loan losses</b>	<b>19,342</b>	<b>15,021</b>	<b>7,424</b>	<b>5,790</b>

Non-interest income				
Service charges on deposit accounts	89	98	40	30
Securities gains (losses)	(67)	10	(97)	—
Gain on sale of loans	1,419	1,827	1	547
Other	(13)	71	154	(3)
Total non-interest income	1,428	2,006	98	574
Non-interest expense				
Salaries and employee benefits	6,151	5,363	2,058	2,125
Occupancy and equipment	1,037	799	315	287
Data processing fees	910	729	376	224
Professional fees	1,531	543	627	51
Other	2,811	1,749	1,070	784
Total non-interest expense	12,440	9,183	4,446	3,471
Income before income taxes	8,330	7,844	3,076	2,893
Income tax expense	3,223	3,050	1,190	1,116
Net income	\$ 5,107	\$ 4,794	\$ 1,886	\$ 1,777
Earnings per share (EPS):				
Basic EPS	\$ 1.08	\$ 1.05	\$ 0.40	\$ 0.38
Diluted EPS	\$ 1.05	\$ 0.99	\$ 0.39	\$ 0.36
Weighted average shares outstanding:				
Basic	4,731,039	4,578,930	4,731,696	4,700,509
Diluted	4,878,150	4,857,681	4,851,831	4,979,260

See accompanying notes to consolidated financial statements.

[Table of Contents](#)

TENNESSEE COMMERCE BANCORP, INC.  
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY  
NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007  
(UNAUDITED)

(Dollars in thousands)	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
Balance at December 31, 2006	\$ 2,226	\$ 40,755	\$ 8,530	\$ (287)	\$ 51,224
Comprehensive income					
Net income	—	—	4,794	—	4,794
Other comprehensive income, net of income taxes					
Unrealized losses on securities available for sale during the period	—	—	—	79	79
Total comprehensive income					4,873
Exercise of stock options to purchase 255,522 common shares and related tax benefit					
	128	3,844	—	—	3,972
Stock-based compensation expense	—	124	—	—	124
Section 16 profit reimbursement	—	15	—	—	15
Balance at September 30, 2007	\$ 2,354	\$ 44,738	\$ 13,324	\$ (208)	\$ 60,208
Balance at December 31, 2007	\$ 2,362	\$ 45,024	\$ 15,426	\$ 309	\$ 63,121
Comprehensive income					
Net income	—	—	5,107	—	5,107
Other comprehensive income, net of income taxes					
Unrealized losses on securities available for sale during the period	—	—	—	(1,121)	(1,121)

Total comprehensive income					3,986
Stock-based compensation expense	155				155
Exercise of stock options to purchase 7,500 common shares and related tax benefit	4	86	—	—	90
Balance at September 30, 2008	\$ 2,366	\$ 45,265	\$ 20,533	\$ (812)	\$ 67,352

See accompanying notes to consolidated financial statements.

[Table of Contents](#)

TENNESSEE COMMERCE BANCORP, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
NINE MONTHS ENDED SEPTEMBER 30, 2008 AND 2007  
(UNAUDITED)

(Dollars in thousands)	Nine Months Ended September 30,	
	2008	2007
<b>Cash flows from operating activities</b>		
Net income	\$ 5,107	\$ 4,794
Adjustments to reconcile net income to net cash provided by (used by) operating activities		
Depreciation	295	250
Deferred loan fees	(295)	(563)
Stock-based compensation expense	155	124
Provision for loan losses	5,790	4,300
Deferred income tax	1,319	(1,506)
Net amortization of investment securities	(45)	11
(Gain) loss on sales of securities	67	(10)
Change in:		
Accrued interest receivable	(1,731)	(2,256)
Accrued interest payable	807	268
Other assets	(7,279)	(5,887)
Other liabilities	2,690	1,702
Net cash provided by operating activities	<u>6,880</u>	<u>1,227</u>
<b>Cash flows from investing activities</b>		
Purchases of securities available for sale	(63,137)	(24,434)
Proceeds from sales of securities available for sale	32,903	11,275
Proceeds from maturities, prepayments and calls of securities available for sale	25,505	1,488
Net change in loans	(207,142)	(195,092)
Purchases of FHLB stock	(438)	(305)
Net purchases of premises and equipment	(1,315)	(87)
Net cash used by investing activities	<u>(213,624)</u>	<u>(207,155)</u>
<b>Cash flows from financing activities</b>		
Net change in deposits	173,611	205,723
Net change in federal funds purchased and repurchase agreements	8,985	—
Proceeds from long-term subordinated debt	14,950	—
Purchases of capital securities of unconsolidated subsidiary	(450)	—
Proceeds from exercise of common stock options	38	2,002
Excess tax benefit from option exercises	52	1,970
Section 16 profit reimbursement	—	15
Net cash provided by financing activities	<u>197,186</u>	<u>209,710</u>
<b>Net change in cash and cash equivalents</b>	(9,558)	3,782
Cash and cash equivalents at beginning of period	<u>14,809</u>	<u>13,997</u>
<b>Cash and cash equivalents at end of period</b>	<u>\$ 5,251</u>	<u>\$ 17,779</u>
<b>Supplemental cash flow information:</b>		
Cash paid during period for interest	\$ 29,732	\$ 24,605
Cash paid during period for income taxes	\$ 228	\$ 4,175

[Table of Contents](#)

## TENNESSEE COMMERCE BANCORP, INC.

## Notes to Consolidated Financial Statements (unaudited)

## Note 1 — Basis of Presentation

Tennessee Commerce Bancorp, Inc. (the "Corporation") is the bank holding company for Tennessee Commerce Bank (the "Bank"). In March 2005, the Corporation formed a wholly owned subsidiary, Tennessee Commerce Bank Statutory Trust I (the "Trust I"). In June 2008, the Corporation formed a wholly owned subsidiary, Tennessee Commerce Bank Statutory Trust II (the "Trust II"). In July 2008, the corporation formed a wholly owned subsidiary, TCB Commercial Assets Services. As of September 30, 2008, the Bank, the Trust I, the Trust II and TCB Commercial Assets Services were the only subsidiaries of the Corporation. The accompanying consolidated financial statements include the accounts of the Corporation, the Bank and TCB Commercial Assets Services. The Trust I and the Trust II are not consolidated in accordance with Financial Accounting Standards Board ("FASB") Interpretation No. 46(R) (revised December 2003), "Consolidation of Variable Interest Entities." Material intercompany accounts and transactions have been eliminated.

The unaudited consolidated financial statements as of September 30, 2008 and for the nine- and three-month periods ended September 30, 2008 and 2007 have been prepared in accordance with accounting principles generally accepted in the United States of America and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X as promulgated by the Securities and Exchange Commission ("SEC"), and in the opinion of management, include all adjustments, consisting of normal recurring adjustments, to present fairly the information included therein. They do not include all the information and notes required by generally accepted accounting principles for complete financial statements. Operating results for the nine- and three-month periods ended September 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008. For further information, refer to the consolidated financial statements and notes thereto included in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2007.

## Note 2 — Earnings per Share of Common Stock

The factors used in the earnings per share computation follow:

(Dollars in thousands, except per share data)	Nine Months Ended September 30,		Three Months Ended September 30,	
	2008	2007	2008	2007
<b>Basic</b>				
Net income	\$ 5,107	\$ 4,794	\$ 1,886	\$ 1,777
Weighted average common shares outstanding	4,731,039	4,578,930	4,731,696	4,700,509
Basic earnings per common share	\$ 1.08	\$ 1.05	\$ 0.40	\$ 0.38
<b>Diluted</b>				
Net income	\$ 5,107	\$ 4,794	\$ 1,886	\$ 1,777
Weighted average common shares outstanding for basic earnings per common share	4,731,039	4,578,930	4,731,696	4,700,509
Add: Dilutive effects of assumed exercises of stock options	147,111	278,751	120,135	278,751
Average shares and dilutive potential common shares	4,878,150	4,857,681	4,851,831	4,979,260
Diluted earnings per common share	\$ 1.05	\$ 0.99	\$ 0.39	\$ 0.36

[Table of Contents](#)

## Note 3 — Stock-Based Compensation

On January 1, 2006, the Corporation adopted Statement of Financial Accounting Standards ("SFAS") No. 123(R), "Share-Based Payment" ("SFAS No. 123(R)"), which addresses the accounting for share-based payment transactions in which a company receives employee services in exchange for equity instruments. SFAS No. 123(R) eliminates the ability to account for share-based compensation transactions, as the Corporation formerly did, using the intrinsic value method as prescribed by Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and generally requires that such transactions be accounted for using a fair-value-based method and recognized as expense in the accompanying consolidated statement of income.

The Corporation adopted SFAS No. 123(R) using the modified prospective method which requires the application of the accounting standard as of January 1, 2006. The accompanying consolidated financial statements as of and for the periods ended September 30, 2008 reflect the impact of adopting SFAS No. 123(R). In accordance with the modified prospective method, the consolidated financial statements for prior periods have not been restated to reflect, and do not include, the impact of SFAS No. 123(R).

Stock-based compensation expense recognized during the period is based on the value of the portion of stock-based payment awards that is ultimately expected to vest. Stock-based compensation expense recognized in the accompanying consolidated statements of income for the period ended September 30, 2008 included any compensation expense for stock-based payment awards vesting during the period based on the grant date fair value estimated in accordance with SFAS No. 123(R). As stock-based compensation expense recognized in the accompanying statement of income for the period ended September 30, 2008 is based on awards ultimately expected to vest, it has been reduced for estimated forfeitures. SFAS No. 123(R) requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates.

For the nine months ended September 30, 2008, the Corporation granted options to purchase 150,000 shares of Corporation common stock and 10,955 restricted shares of Corporation common stock and there were 160,000 non-vested options outstanding prior to that period with 40,000 forfeited. There was \$155 stock-based expense recognized for the nine months ended September 30, 2008.

[Table of Contents](#)

A summary of the activity in the Corporation's stock-based compensation plan is as follows:

	Number	Weighted Average Exercise Price	Weighted Average Contractual Remaining Term (in years)	Aggregate Intrinsic Value (1) (000's)
Stock-based awards outstanding at December 31, 2007	798,570	\$ 13.14		
Options granted	150,000	22.15		
Shares of restricted stock granted	10,955	—		
Options exercised	(7,500)	5.00		
Options forfeited or expired	(100,000)	23.58		
Stock-based awards outstanding at September 30, 2008	852,025	\$ 13.58	4.90	\$ 395
Stock-based awards outstanding and expected to vest at September 30, 2008	852,025	\$ 13.58	4.90	\$ 395
Options exercisable at September 30, 2008	621,070	\$ 9.99	4.01	\$ 2,522

(1) The aggregate intrinsic value is calculated as the difference between the exercise price of each option and the closing price per share of Corporation common stock of \$14.05 for the 852,025 options outstanding and 621,070 options exercisable at September 30, 2008.

The estimated fair values are computed using the Black-Scholes option valuation model, using the following weighted-average assumptions as of the grant date shown below:

	2008	2007
Risk-free interest rate	3.27%	4.94%
Expected option life	3.5 years	3.5 years
Dividend yield	0.0%	0.0%

The Corporation granted options to purchase 150,000 shares of Corporation common stock and 10,955 restricted shares of Corporation common stock in the first nine months of 2008. The options granted in 2008 had an estimated fair value of \$4.45. The options granted in 2007 had an estimated fair value of \$5.75. The weighted average fair value of options granted during the year was \$4.45 for 2008 and \$5.75 for 2007.

[Table of Contents](#)

Note 4 — Trust Preferred Securities

In March 2005, the Trust I issued and sold 8,000 of its fixed/floating rate capital securities, with a liquidation amount of \$1,000 per capital security, to First Tennessee Bank National Association. The securities pay a fixed rate of 6.73% payable quarterly for the first five years and a floating rate based on a three-month LIBOR rate plus 1.98% thereafter. At the same time, the Corporation issued to the Trust I \$8,248,000 of fixed/floating rate junior subordinated deferrable interest debentures due 2035. The Corporation guarantees the payment of distributions and payments for redemptions or liquidation of the capital securities. The fixed/floating rate capital securities qualify as "Tier I Capital" for the Corporation under current regulatory definitions subject to certain limitations.

The debentures pay a fixed rate of 6.73% payable quarterly for the first five years and a floating rate based on a three-month LIBOR rate plus 1.98% thereafter. The distributions on the capital securities are accounted for as interest expense by the Corporation. Interest payments on the debentures and the corresponding distributions on the capital securities may be deferred at any time at the election of the Corporation for up to 20 consecutive quarterly periods (five years). The capital securities and debentures are redeemable at any time commencing after June 2010 at par. The Corporation reports as liabilities the subordinated debentures issued by the Corporation and held by the Trust I.

In June 2008, the Trust II issued and sold 14,500 of its floating rate capital securities, with a liquidation amount of \$1,000 per capital security, in a private placement. The securities pay a floating rate per annum, reset quarterly, equal to the prime rate of interest published in *The Wall Street Journal* on the first business day of each distribution period plus 50 basis points (but in no event greater than 8.0% or less than 5.75%). At the same time, the Corporation issued to the Trust II \$14.95 million of floating rate junior subordinated deferrable interest debentures due 2038. The Corporation guarantees the payment of distributions and payments for redemptions or liquidation of the capital securities. The floating rate capital securities qualify as "Tier I Capital" for the Corporation under current regulatory definitions subject to certain limitations.

The debentures pay a floating rate per annum, reset quarterly, equal to the prime rate of interest published in *The Wall Street Journal* on the first business day of each distribution period plus 50 basis points (but in no event greater than 8.0% or less than 5.75%). The distributions on the capital securities are accounted for as interest expense by the Corporation. Interest payments on the debentures and the corresponding distributions on the capital securities may be deferred at any time at the election of the Corporation for up to 20 consecutive quarterly periods (five years). The capital securities and debentures are redeemable at any time commencing after June 2013 at par. The Corporation reports as liabilities the subordinated debentures issued by the Corporation and held by the Trust II.

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[Table of Contents](#)

Note 5 – New Accounting Standards

In September 2006, the FASB released Statement of Financial Accounting Standards No. 157 ("SFAS No. 157"), "Fair Value Measurements." This statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS No. 157 clarifies the exchange price notion in the fair value definition to mean the price that would be received to sell the asset or paid to transfer the liability (an exit price), not the price that would be paid to acquire the asset or received to assume the liability (an entry price). This statement also clarifies that market participant assumptions should include assumptions about risk, should include assumptions about the effect of a restriction on the sale or use of an asset and should reflect its nonperformance risk (the risk that the obligation will not be fulfilled). Nonperformance risk should include the reporting entity's credit risk. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007. In February 2008, the FASB issued FASB Staff Position ("FSP") FAS 157-2, "Effective Date of FASB Statement No. 157," which delays the effective date of SFAS 157 for non-financial assets and non-financial liabilities that are recognized or disclosed in the financial statements on a non-recurring basis. The Corporation and the Bank both adopted SFAS No. 157 on January 1, 2008 and the adoption did not have a material impact on the financial statements.

In March 2006, the FASB issued Statement No. 156, "Accounting for Servicing of Financial Assets—an amendment of FASB Statement No. 140." This statement provides the following: (i) revised guidance on when a servicing asset and servicing liability should be recognized; (ii) requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable; (iii) permits an entity to elect to measure servicing assets and servicing liabilities at fair value each reporting date and report changes in fair value in earnings in the period in which the changes occur; (iv) upon initial adoption, permits a one-time reclassification of available-for-sale securities to trading securities for securities which are identified as off-setting the entity's exposure to changes in the fair value of servicing assets or liabilities that a servicer elects to subsequently measure at fair value; and (v) requires separate presentation of servicing assets and servicing liabilities subsequently measured at fair value in the statement of financial position and additional footnote disclosures. This standard is effective as of the beginning of an entity's first fiscal year that begins after September 15, 2006 with the effects of initial adoption being reported as a cumulative-effect adjustment to retained earnings. The adoption did not have a material impact on the financial statements.

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[Table of Contents](#)

Note 6 — Fair Value Measurement

The Bank has an established process for determining fair values, in accordance with SFAS No. 157. Fair value is based upon quoted market prices, where available. If listed prices or quotes are not available, fair value is based upon internally developed models or processes that use primarily market-based or independently-sourced market data, including interest rate yield curves, option volatilities and third party information. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments include amounts to reflect counterparty credit quality (for financial assets reflected at fair value), the Bank's creditworthiness (for financial liabilities reflected at fair value), liquidity and other unobservable parameters that are applied consistently over time as follows:

- Credit valuation adjustments are necessary when the market price (or parameter) is not indicative of the credit quality of the counterparty;
- Debit valuation adjustments are necessary to reflect the credit quality of the Bank in the valuation of liabilities measured at fair value;
- Liquidity valuation adjustments are necessary when the Bank may not be able to observe a recent market price for a financial instrument that



trades in inactive (or less active) markets or to reflect the cost of exiting larger- than-normal market-size risk positions; and

- Unobservable parameter valuation adjustments are necessary when positions are valued using internally developed models that use as their basis unobservable parameters – that is, parameters that must be estimated and are, therefore, subject to management judgment to substantiate the model valuation. These financial instruments are normally traded less actively.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Bank believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies, or assumptions, to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

### Valuation Hierarchy

SFAS No.157 establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

- Level 1 – inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 – inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 – inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Below is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

### [Table of Contents](#)

#### Assets

*Securities* - Available-for-sale securities are recorded at fair value on a recurring basis. Where quoted prices are available in an active market, securities are classified within level 1 of the valuation hierarchy. Level 1 securities include highly liquid government bonds, federal funds sold and certain other products. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, securities would generally be classified within level 2, and fair value would be determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but relying on the securities' relationship to other benchmark quoted securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within level 3 of the valuation hierarchy. For the nine months ended September 30, 2008, the entire Bank's available-for-sale securities were valued using matrix pricing and were classified within level 2 of the valuation hierarchy. At September 30, 2008, the Bank had no securities classified within level 3.

*Servicing Assets* - All separately recognized servicing assets and servicing liabilities are initially measured at fair value. Subsequent measurement methods include the amortization method, whereby servicing assets or servicing liabilities are amortized over the period of estimated net servicing income or net servicing loss, or the fair value method, whereby servicing assets or servicing liabilities are measured at fair value at each reporting date and changes in fair value are reported in earnings in the period in which they occur. Because of the unique nature of the Bank's servicing assets, quoted market prices may not be available. If no quoted market prices are available, the amortization method is used. The Bank assesses servicing assets or servicing liabilities for impairment or increased obligation based on the fair value at each reporting date. At September 30, 2008, the Bank had servicing assets measured at fair value on a recurring basis classified within level 3 of the valuation hierarchy.

*Interest-Only Strips* - When the Bank sells loans to others, it may hold interest-only strips, which is an interest that continues to be held by the transferor in the securitized receivable. It may also obtain servicing assets or assume servicing liabilities that are initially measured at fair value. Gain or loss on sale of the receivables depends in part on both (a) the previous carrying amount of the financial assets involved in the transfer, allocated between the assets sold and the interests that continue to be held by the transferor based on their relative fair value at the date of transfer, and (b) the proceeds received. To obtain fair values, quoted market prices are used if available. However, quotes are generally not available for interests that continue to be held by the transferor, so the Bank generally estimates fair value based on the future expected cash flows estimated using management's best estimates of the key assumptions – credit losses and discount rates commensurate with the risks involved. At September 30, 2008, the Bank had interest-only strips measured at fair value on a recurring basis classified within level 3 of the valuation hierarchy.

*Impaired Loans* – A loan is considered to be impaired when it is probable the Bank will be unable to collect all principal and interest payments due in accordance with the contractual terms of the loan agreement. Individually identified impaired loans are measured based on the present value of expected payments using the loan's original effective rate as the discount rate, the loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. If the recorded investment in the impaired loan exceeds the measure of fair value, a valuation allowance may be established as a component of the allowance for loan losses. At September 30, 2008, the Bank had impaired loans measured on a nonrecurring basis classified within level 3 of the valuation hierarchy.

*Other Assets* — Included in other assets are certain assets carried at fair value, including repossessions and other real estate owned ("OREO"). The carrying amount is based on an observable market price or appraisal value. The Bank reflects these assets within level 3 of the

valuation hierarchy. At September 30, 2008, the Bank had repossessions and OREO measured at fair value on a nonrecurring basis classified within level 3 of the valuation hierarchy

## Liabilities

*Recourse Obligations* - The maximum extent of the Bank's recourse obligations on loans transferred is 10% of the amount transferred adjusted for any early payoffs or terminations, based on the Bank's payment history on loans of the type transferred. At September 30, 2008, the Bank had recourse obligations measured at fair value on a recurring basis classified within level 3 of the valuation hierarchy.

## [Table of Contents](#)

The following table presents the financial instruments carried at fair value as of September 30, 2008, by caption on the consolidated balance sheets and by SFAS No. 157 valuation hierarchy (as described above) (dollars in thousands):

### Assets and liabilities measured at fair value on a recurring basis as of September 30, 2008

	Total carrying value in the consolidated balance sheet	Quoted market prices in an active market (Level 1)	Internal models with significant observable market parameters (Level 2)	Internal models with significant unobservable market parameters (Level 3)
Securities available for sale	76,651	—	76,651	—
Servicing assets	161	—	—	161
Interest-only strips	3,505	—	—	3,505
<b>Total assets at fair value</b>	<b>\$ 80,317</b>	<b>\$ —</b>	<b>\$ 76,651</b>	<b>\$ 3,666</b>
Recourse obligations	319	—	—	319
<b>Total liabilities at fair value</b>	<b>\$ 319</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 319</b>

The Corporation may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis in accordance with generally accepted accounting principles. These include assets that are measured at the lower of cost or market that were recognized at fair value below the cost at the end of the period. The following table presents the financial instruments carried at fair value as of September 30, 2008, by caption on the consolidated balance sheets and by SFAS No. 157 valuation hierarchy (as described above) (dollars in thousands):

### Assets and liabilities measured at fair value on a nonrecurring basis as of September 30, 2008

	Total carrying value in the consolidated balance sheet	Quoted market prices in an active market (Level 1)	Internal models with significant observable market parameters (Level 2)	Internal models with significant unobservable market parameters (Level 3)
Impaired loans	9,834	—	—	9,834
Other Assets	12,221	—	—	12,221
<b>Total assets at fair value</b>	<b>\$ 22,055</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 22,055</b>
Liabilities	—	—	—	—
<b>Total liabilities at fair value</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>

## Changes in level 3 fair value measurements

The table below includes a roll-forward of the balance sheet amounts for the second quarter of 2008 (including the change in fair value) for financial instruments classified by the Bank within level 3 of the valuation hierarchy for assets and liabilities measured at fair value on a recurring basis. When a determination is made to classify a financial instrument within level 3 of the valuation hierarchy, the determination is based upon the significance of the unobservable factors to the overall fair value measurement. However, since level 3 financial instruments typically include, in addition to the unobservable or level 3 components, observable components (that is, components that are actively quoted and can be validated to external sources), the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology.

Nine months ended September 30, 2008 (in thousands)	Assets		Liabilities	
Fair value, January 1, 2008	\$	3,564	\$	319
Total realized and unrealized gains/losses included in income		(2,225)		—
Purchases, issuances and settlements, net		2,328		—
Transfers in and/or out of level 3		—		—

Fair value, September 30, 2008	\$ 3,666	\$ 319
Total unrealized gains included in income related to financial assets and liabilities still on the consolidated balance sheet at September 30, 2008	\$ 2,238	\$ —

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[Table of Contents](#)
**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**
**Forward-Looking Statements**

Certain statements contained in this report may not be based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements may be identified by reference to a future period or by the use of forward-looking terminology, such as "expect," "anticipate," "believe," "estimate," "foresee," "may," "might," "will," "intend," "could," "would," "plan," "forecast" or future or conditional verb tenses and variations or negatives of such terms. These forward-looking statements include, without limitation, those relating to our operating results, vesting of stock-based awards, recently adopted accounting standards, fair value measurements, allowance for loan losses, business bank strategy, management's review of the loan portfolio, loan classifications, loan commitments, interest rate risk, economic value of equity model, loan sale transactions, tax rates, liquidity, inflation, internal control over financial reporting and our future growth and profitability. We caution you not to place undue reliance on the forward-looking statements contained in this report because actual results could differ materially from those indicated in such forward-looking statements as a result of a variety of factors. These factors include, but are not limited to, changes in economic conditions, competition for loans, mortgages and other financial services and products, changes in interest rates, concentrations within our loan portfolio, our ability to maintain credit quality, the effectiveness of our risk monitoring systems, changes in consumer preferences, the ability of our borrowers to repay loans, the availability of and costs associated with maintaining and/or obtaining adequate and timely sources of liquidity, changes in our operating strategy, our ability to meet regulatory capital adequacy requirements, our ability to collect amounts due under loan agreements and to attract deposits, our ability to attract, train and retain qualified personnel, the geographic concentration of our assets, our ability to operate and integrate new technology, our ability to provide market competitive products and services, our ability to diversify revenue, our ability to fund growth with lower cost liabilities, laws and regulations affecting financial institutions in general and other factors detailed from time to time in our press releases and filings with the Securities and Exchange Commission. We undertake no obligation to update these forward-looking statements to reflect the occurrence of changes or unanticipated events, circumstances or results that occur after the date of this report.

**Overview**

(Dollars in thousands, except per share data, throughout this Item 2)

The results of operations for the quarter ended September 30, 2008 compared to the quarter ended September 30, 2007 reflected a 6.13% increase in net income and an 8.33% increase in diluted earnings per share. The increase in earnings resulted primarily from a 30.80% increase in net interest income because of higher average loan balances. Increased net interest income was partially offset by increases in non-interest expense. For the three months ended September 30, 2008, net income was \$1,886, an increase of \$109 or 6.13% compared to net income of \$1,777 for the same period in 2007. Diluted earnings per share increased \$0.03 per share or 8.33% for the three months ended September 30, 2008 compared to the same period in 2007. The nine months ended September 30, 2008 reflected a continuation of our bank's trend of rapid asset growth, increasing by \$205,905 or 22.87% from \$900,153 at December 31, 2007 to \$1,106,058 at September 30, 2008. Net loans increased by 25.72% or \$201,647 from December 31, 2007 to September 30, 2008, while total deposits increased by 21.30% or \$173,611 during that same period.

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[Table of Contents](#)
**Corporation Overview**

Tennessee Commerce Bancorp, Inc., headquartered in Franklin, Tennessee, is the bank holding company for Tennessee Commerce Bank (the "Bank"). Organized in January 2000, Tennessee Commerce Bank has a focused strategy that serves the banking needs of small to medium-sized businesses, entrepreneurs and professionals in the Nashville metropolitan statistical area, or the Nashville MSA, as well as the funding needs of certain national and regional equipment vendors and financial services companies. We call this strategy our "business bank" strategy. We primarily conduct business from a single location in the Cool Springs commercial area of Franklin, Tennessee, 15 miles south of Nashville. We also operate three loan production offices—one in Birmingham, Alabama, and two new offices in Minneapolis, Minnesota and Atlanta, Georgia, both of which we opened in April and May 2008, respectively. Each of the two new offices is staffed with one senior lending officer.

We offer a full range of competitive retail and commercial banking services to local customers in the Nashville MSA. Our deposit services include a broad offering of checking accounts, savings accounts, money market investment accounts, certificates of deposits and retirement accounts. Lending services include consumer installment loans, various types of mortgage loans, personal lines of credit, home equity loans, credit cards, real estate construction loans, commercial loans to small and medium-sized businesses and professionals, and letters of credit. We issue VISA credit cards and are a merchant depository for cardholder drafts under VISA credit cards. We also offer check cards and debit cards. We offer our local customers free courier services, access to third-party automated teller machines, or ATMs, and state-of-the-art electronic banking. We have trust powers but do not have a trust department.

**Our Business Strategy**

We execute our business bank strategy by combining the personal service and appeal of a community banking institution with the sophistication of a larger bank. We believe this strategy distinguishes us from our competitors in efforts to attract loans and deposits of local small to medium-sized businesses and national and regional equipment vendors and financial services companies. Further, the rapid growth within the Nashville MSA, along with several bank mergers and acquisitions, has left many business owners without significant banking relationships. We seek to take advantage of this opportunity.

We do not compete based on the traditional definition of "convenience" and currently have no plans to develop a comprehensive branch bank network. For us, convenience is created by technology and by a free courier service for local customers which transports deposits directly from the business location to the bank. We conduct business primarily from a single banking office with no teller line, drive-through window or extended banking hours. We compete by providing responsive and personalized service to meet customer needs. We provide free electronic banking and cash management tools and on-site training for business customers. We compete for consumer business by providing superior products, attractive deposit rates, free internet banking services and access to a third-party regional ATM network.

The business bank strategy is highlighted by differences between the financial statements of our bank and more traditional financial institutions. The business bank model creates a high degree of leverage. By avoiding the investment and maintenance costs of a typical branch network, we are able to maintain earning assets at a higher level than peer institutions. Management targets a minimum earning asset ratio of 97%, compared to the average of 85% to 95% for all FDIC-insured banks at the end of the second quarter of 2008. At September 30, 2008, we had an earning asset ratio of 96.04%.

The business bank model is also highly efficient. We primarily target the non-retail (service, manufacturing and professional) sector of the commercial market, which is characterized by lower levels of transactions and processing costs. The commercial customer mix and the strategic outsourcing of non-customer functions, such as data processing, information technology and internal audit, allow us to operate with a small, highly-trained staff. Management targets a minimum asset per employee ratio of \$10,000 compared to the average ratio of approximately \$4,341 assets per employee for Tennessee banks at the end of the third quarter of 2008. At September 30, 2008, our assets per employee were \$13,826.

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[Table of Contents](#)

In addition to our Nashville MSA focus, we have developed expertise in indirect lending that allows us to access a national market. Our indirect lending transactions are fixed-rate monthly installment loans originated through a third-party equipment vendor or financial services company. Our national market lending is divided into two programs based on loan size. In the first program, through an established network of vendors and financial service companies, we have opportunities to finance business asset secured loan transactions nationally for middle-market and investment grade companies. In the second program, a different network of vendors and financial service companies located in Tennessee, Alabama, Georgia, California and Michigan partner with us in financing smaller transactions (generally \$150 or less per transaction). Both national market programs provide geographic and collateral diversity for our portfolio.

**Comparison of Operating Results for the Three Months Ended September 30, 2008 and September 30, 2007**

**Net Income** - Net income for the three months ended September 30, 2008 was \$1,886, an increase of \$109 or 6.13% compared to net income of \$1,777 for the three months ended September 30, 2007. The increase is attributable to a \$3,385 increase in interest income from \$16,371 for the three months ended September 30, 2007 to \$19,756 for the same period in 2008. We experienced an increase of \$975 in operating expense which was the result of our overall growth, including a \$48 increase in FDIC assessment at September 30, 2008 compared to the same date in 2007, as well as an increase in personnel and general operating expenses because of our growth.

(Dollars in thousands)	Three Months Ended September 30,		% Change
	2008	2007	
Interest income	\$ 19,756	\$ 16,371	20.68%
Interest expense	10,482	9,281	12.94
Net interest income	9,274	7,090	30.80
Provision for loan losses	1,850	1,300	42.31
Net interest after provision for loan losses	7,424	5,790	28.22
Non-interest income	98	574	(82.93)
Non-interest expense	4,446	3,471	28.09
Net income before taxes	3,076	2,893	6.33
Income tax expense	1,190	1,116	6.63
Net income	\$ 1,886	\$ 1,777	6.13%

**Provision for Loan Losses** - The provision for loan losses for the three months ended September 30, 2008 was \$1,850, an increase of \$550, or 42.31%, above the provision of \$1,300 expensed in the same period in 2007. This increase was primarily a result of the increase in loan volume. At September 30, 2008, the loan loss reserve of \$12,191 was 1.22% of gross loans of \$997,839.

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[Table of Contents](#)

**Non-interest Income** - Non-interest income decreased by 82.93% or \$476, from \$574 in the quarter ended September 30, 2007 to \$98 for the same period in 2008. The decrease was primarily a result of lower gains on loan sales due to the freeze in the financial markets significantly reducing loan sales to other banks. The gain on loan sales was \$1 and \$547 for the three-month periods ended September 30, 2008 and 2007, respectively.

We earned \$4 in mortgage origination fees during the three months ended September 30, 2008 compared to \$20 earned during the same period in 2007, a decrease of \$16 or 80.00%, primarily as a result of a slower market. We recognized a \$97 loss on the sale of securities in the three months ended September 30, 2008 and no gain or loss in the same period in 2007.

We earned \$1 on loan sale transactions in the three months ended September 30, 2008, a 99.82% decrease compared to \$547 during the same period in 2007. This decrease was primarily as a result of timing differences. Management will continue to consider loan sale transactions if the opportunity for a reasonable return is available.

**Non-interest Expense** - Non-interest expense for the three months ended September 30, 2008 was \$4,446, an increase of \$975 or 28.09%, over the \$3,471 expensed in the same period in 2007. The increase is mainly attributable to the increase in professional fees (audit, legal, and accounting).

**Net Interest Margin** - The net interest margin decreased from 3.67% for the three months ended September 30, 2007 to 3.46% for the same period in 2008 because of a lower average yield from the loan portfolio that was not fully offset by a decrease in our cost for deposits. Interest income increased by \$3,385 or 20.68%, from \$16,371 during the three months ended September 30, 2007 to \$19,756 during the same period in 2008. The increase was primarily a result of increased loan volume. Average earning assets increased from \$764,886 in the three months ended September 30, 2007 to \$1,064,396 in the same period in 2008, an increase of \$299,510 or 39.16%. The increase in earning assets was primarily a result of loan growth. Average loan balances increased by \$289,806 or 42.27% for the three months ended September 30, 2008, from the same period in 2007. The average yield on earning assets decreased from 8.48% in the three months ended September 30, 2007 to 7.37% in the same period in 2008. The decrease in the cost of funds, as a percentage of average balances was primarily a result of decreases in short-term interest rates paid on deposits that support our loan growth. Between September 30, 2007 and September 30, 2008, the Federal Reserve Open Market Committee, or FOMC, lowered the federal funds rate by 275 basis points.

**Interest Expense** - Interest expense increased from \$9,281 in the three months ended September 30, 2007 to \$10,482 in the three months ended September 30, 2008. The \$1,201, or 12.94%, increase in expense was a result of increases in the volume of deposits partially offset by a decrease in the cost of funds. Average interest earning liabilities increased by \$303,015 or 42.87%. The cost of funds decreased from 5.07% in the three months ended September 30, 2007 to 4.04% during the same three months in 2008, a decrease of 103 basis points.

**Income Taxes** - Our effective tax rate for the three months ended September 30, 2008 was 38.69% compared to 38.58% for the three months ended September 30, 2007. Management anticipates that tax rates in future periods will approximate the rates paid in 2008.

**Efficiency Ratio** - Our efficiency ratio for the three months ended September 30, 2008 and 2007 was 47.44% and 45.29%, respectively, an increase of 215 basis points. The following table reflects the calculation of the efficiency ratio:

(Dollars in thousands)	Three Months Ended September 30,	
	2008	2007
Non-interest expense	\$ 4,446	\$ 3,471
Net interest income	9,274	7,090
Non-interest income	98	574
Total Revenues	\$ 9,372	\$ 7,664
Efficiency Ratio	47.44%	45.29%

[Table of Contents](#)

**Net Interest Income** - Net interest income for the three months ended September 30, 2008 was \$9,274 compared to \$7,090 for the same period in 2007, an increase of \$2,184 or 30.80%. The increase in net interest income was largely attributable to strong loan growth. The average net loan balance for the three months ended September 30, 2008 increased by 42.27% or \$289,806 from \$685,681 for that period in 2007 to \$975,487 for the same period in 2008. Loan growth was accompanied by an increase in average interest-bearing deposits from \$706,875 for the three months ended September 30, 2007, to \$1,009,890 for the same period in 2008, an increase of \$303,015 or 42.87%.

**Comparison of Operating Results for the Nine Months Ended September 30, 2008 and September 30, 2007**

**Net Income** - Net income for the nine months ended September 30, 2008 was \$5,107, an increase of \$313 or 6.53% compared to net income of \$4,794 for the nine months ended September 30, 2007. The increase is attributable to a 25.97% increase in interest income from \$44,194 for the nine months ended September 30, 2007 to \$55,671 for the same period in 2008. We experienced an increase of \$3,257 in operating expense which was the result of our overall growth, including a \$331 increase in FDIC assessment at September 30, 2008 compared to the same date in 2007, as well as an increase in personnel and general operating expenses because of our growth.

(Dollars in thousands)	Nine Months Ended September 30,		% Change
	2008	2007	

Interest income	\$ 55,671	\$ 44,194	25.97%
Interest expense	30,539	24,873	22.78
Net interest income	25,132	19,321	30.08
Provision for loan losses	5,790	4,300	34.65
Net interest after provision for loan losses	19,342	15,021	28.77
Non-interest income	1,428	2,006	(28.81)
Non-interest expense	12,440	9,183	35.47
Net income before taxes	8,330	7,844	6.20
Income tax expense	3,223	3,050	5.67
Net income	\$ 5,107	\$ 4,794	6.53%

**Provision for Loan Losses** - The provision for loan losses for the nine months ended September 30, 2008 was \$5,790, an increase of \$1,490, or 34.65%, above the provision of \$4,300 expensed in the same period in 2007. This increase was primarily a result of the increase in loan volume. At September 30, 2008, the loan loss reserve of \$12,191 was 1.22% of gross loans of \$997,839.

**Non-interest Income** - Non-interest income decreased by 28.81% or \$578, from \$2,006 in the nine months ended September 30, 2007 to \$1,428 for the same period in 2008. The decrease was primarily a result of repossessions in the transportation sector. The gain on loan sales was \$1,419 and \$1,827 for the nine-month periods ended September 30, 2008 and 2007, respectively.

We earned \$28 in mortgage origination fees during the nine months ended September 30, 2008 compared to \$69 earned during the same period in 2007, a decrease of \$41 or 59.42%, primarily as a result of a slower market. We lost \$67 on the sale of securities in the nine months ended September 30, 2008 compared with a gain of \$10 for the same period in 2007, primarily as a result of the restructuring of portfolios in response to the current economic situation.

We earned \$1,419 on loan sale transactions in the nine months ended September 30, 2008, a 22.33% decrease compared to \$1,827 during the same period in 2007. This decrease was primarily a result of the freeze in the financial markets, slowing loan sales to other banks. Management will continue to consider loan sale transactions if the opportunity for a reasonable return is available.

**Non-interest Expense** - Non-interest expense for the nine months ended September 30, 2008 was \$12,440, an increase of \$3,257 or 35.47%, over the \$9,183 expensed in the same period in 2007. Approximately 24.19% of the increase was a result of increases in personnel. At September 30, 2008, the Bank had 80 full-time employees compared with 61 full-time employees at September 30, 2007.

**Net Interest Margin** - The net interest margin decreased from 3.73% for the nine months ended September 30, 2007 to 3.40% for the same period in 2008 because of a lower average yield from the loan portfolio that was not fully offset by a decrease in our cost for deposits. Interest income increased by \$11,477 or 25.97%, from \$44,194 during the nine months ended September 30, 2007 to \$55,671 during the same period in 2008. The increase was primarily a result of increased loan volume. Average earning assets increased from \$692,219 in the nine months ended September 30, 2007 to \$986,080 in the same period in 2008, an increase of \$293,861 or 42.45%. The increase in earning assets was primarily a result of loan growth. Average loan balances increased by \$276,317 or 44.57% for the nine months ended September 30, 2008, from the same period in 2007. The average yield on earning assets decreased from 8.53% in the nine months ended September 30, 2007 to 7.54% in the same period in 2008. The decrease in the cost of funds, as a percentage of average balances was primarily a result of decreases in short-term interest rates paid on deposits that support our loan growth. Between September 30, 2007 and September 30, 2008, FOMC lowered the federal funds rate by 275 basis points.

[Table of Contents](#)

**Interest Expense** – Interest expense increased from \$24,873 in the nine months ended September 30, 2007 to \$30,539 in the nine months ended September 30, 2008. The \$5,666, or 22.78%, increase in expense was a result of increases in the volume of deposits partially offset by a decrease in the cost of funds. Average interest earning liabilities increased by \$291,708 or 45.87%. The cost of funds decreased from 5.06% in the nine months ended September 30, 2007 to 4.29% during the same nine months in 2008, a decrease of 77 basis points.

**Income Taxes** – Our effective tax rate for the nine months ended September 30, 2008 was 38.69% compared to 38.88% for the nine months ended September 30, 2007. Management anticipates that tax rates in future periods will approximate the rates paid in 2008.

**Efficiency Ratio** – Our efficiency ratio for the nine months ended September 30, 2008 and 2007 was 46.84% and 43.06%, respectively, an increase of 378 basis points. The following table reflects the calculation of the efficiency ratio:

(Dollars in thousands)	Nine Months Ended September 30,	
	2008	2007
Non-interest expense	\$ 12,440	\$ 9,183
Net interest income	25,132	19,321
Non-interest income	1,428	2,006
Total Revenues	\$ 26,560	\$ 21,327
Efficiency Ratio	46.84%	43.06%

**Net Interest Income** – Net interest income for the nine months ended September 30, 2008 was \$25,132 compared to \$19,321 for the same period in 2007, an increase of \$5,811 or 30.08%. The increase in net interest income was largely attributable to strong loan growth. The average net loan balance for the nine months ended September 30, 2008 increased by 44.57% or \$276,317 from \$619,924 for that period in 2007 to \$896,241 for the same period in 2008. Loan growth was accompanied by an increase in average interest-bearing deposits from \$635,881 for the nine months ended September 30, 2007, to \$927,589 for the same period in 2008, an increase of \$291,708 or 45.87%.

The following table outlines the components of net interest income for the nine-month periods ended September 30, 2008 and 2007 and identifies the impact of changes in volume and rate:

(Dollars in thousands)	September 30, 2008 change from September 30, 2007 due to:		
	Volume	Rate	Total
<b>Interest income</b>			
Loans	\$ 16,581	\$ (5,708)	\$ 10,873
Securities (taxable) (1)	856	35	891
Federal funds sold	(101)	(186)	(287)
<b>Total interest income</b>	<u>17,336</u>	<u>(5,859)</u>	<u>11,477</u>
<b>Interest expense</b>			
Deposits (other than demand)	9,269	(4,340)	4,929
Federal funds purchased	193	(31)	162
Subordinated debt	636	(61)	575
<b>Total interest expense</b>	<u>10,098</u>	<u>(4,432)</u>	<u>5,666</u>
<b>Net interest income</b>	<u>\$ 7,238</u>	<u>\$ (1,427)</u>	<u>\$ 5,811</u>

(1) Unrealized losses of \$31 and \$705 are excluded from yield calculation for the nine months ended September 30, 2008 and 2007, respectively.

## [Table of Contents](#)

### *Average Balance Sheets, Net Interest Income, and Changes in Interest Income and Interest Expense*

The table below shows the average daily balances of each principal category of our assets, liabilities and shareholders' equity, and an analysis of net interest income, and the change in interest income and interest expense segregated into amounts attributable to changes in volume and changes in rates for the nine-month periods ended September 30, 2008 and 2007. The table is presented on a tax equivalent basis, as applicable.

(Dollars in thousands)	Nine Months Ended September 30, 2008			Nine Months Ended September 30, 2007		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
<b>ASSETS</b>						
<b>Interest earning assets</b>						
Securities (taxable) (1)	\$ 81,985	\$ 3,398	5.53%	\$ 61,298	\$ 2,507	5.41%
Loans (2) (3)	896,241	52,125	7.77%	619,924	41,252	8.90%
Federal funds sold	7,854	148	2.52%	10,997	435	5.29%
<b>Total interest earning assets</b>	<u>986,080</u>	<u>55,671</u>	<u>7.54%</u>	<u>692,219</u>	<u>44,194</u>	<u>8.53%</u>
<b>Non-interest earning assets</b>						
Cash and due from banks	3,612			5,275		
Net fixed assets and equipment	1,760			1,567		
Accrued interest and other assets	28,826			15,597		
<b>Total assets</b>	<u>\$ 1,020,278</u>			<u>\$ 714,658</u>		
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>						
<b>Interest-bearing liabilities</b>						
Deposits (other than demand)	\$ 895,780	\$ 29,340	4.38%	\$ 626,592	\$ 24,411	5.21%
Federal funds purchased	9,204	206	2.99%	1,012	44	5.81%
Subordinated debt	22,605	993	5.87%	8,277	418	6.75%
<b>Total interest-bearing liabilities</b>	<u>927,589</u>	<u>\$ 30,539</u>	<u>4.40%</u>	<u>635,881</u>	<u>\$ 24,873</u>	<u>5.23%</u>

Non-interest bearing liabilities		
Non-interest bearing demand deposits	23,870	20,514
Other liabilities	3,749	2,944
Shareholders' equity	65,070	55,319
<b>Total liabilities and shareholders' equity</b>	<b>\$ 1,020,278</b>	<b>\$ 714,658</b>
Net interest spread	3.14%	3.30%
Net interest margin	3.40%	3.73%

- (1) Unrealized losses of \$31 and \$705 are excluded from yield calculation for the nine months ended September 30, 2008 and 2007, respectively.
- (2) Non-accrual loans are included in average loan balances, and loan fees of \$3,698 and \$2,768 are included in interest income for the nine months ended September 30, 2008 and 2007, respectively.
- (3) Loans are presented net of allowance for loan loss.

21

## [Table of Contents](#)

### Comparison of Financial Condition at September 30, 2008 and December 31, 2007

**Assets** – Total assets at September 30, 2008 were \$1,106,058, an increase of \$205,905, or 22.87%, over total assets of \$900,153 at December 31, 2007. Loan growth was the primary reason for the increase. At September 30, 2008, net loans equaled \$985,648, up \$201,647, or 25.72%, over the December 31, 2007 total net loans of \$784,001. The cash and cash equivalents balance decreased by \$9,558 between December 31, 2007 and September 30, 2008, as funds were used to fund loans made in the first three quarters of 2008.

Our business bank model of operation generally results in a higher level of earning assets than our peer banks. Earning assets are defined as assets that earn interest income and include short-term investments, the investment portfolio and net loans. We generally maintain a higher level of earning assets than our peer banks because fewer assets are allocated to facilities, cash and "due from" bank accounts used for transaction processing. Earning assets at September 30, 2008 were \$1,062,299 or 96.04% of total assets of \$1,106,058. Earning assets at December 31, 2007 were \$867,327, or 96.35% of total assets of \$900,153.

**Loans** – We had total net loans of \$985,648 at September 30, 2008. The following table sets forth the composition of our loan portfolio at September 30, 2008 and December 31, 2007:

(Dollars in thousands)	September 30, 2008	December 31, 2007
Real estate		
Construction	\$ 165,511	\$ 112,405
1 to 4 family residential	38,128	33,560
Other	162,283	143,973
Commercial, financial and agricultural	580,501	477,666
Consumer	3,479	3,966
Other	47,937	22,752
<b>Total loans</b>	<b>997,839</b>	<b>794,322</b>
Less: allowance for loan losses	(12,191)	(10,321)
<b>Net loans</b>	<b>\$ 985,648</b>	<b>\$ 784,001</b>

The following table sets forth the percentage composition of our loan portfolio by type at September 30, 2008 and December 31, 2007:

	September 30, 2008	December 31, 2007
Real estate:		
Construction	16.59%	14.15%
1 to 4 family residential	3.82	4.22
Other	16.26	18.13
Commercial, financial and agricultural	58.18	60.14
Consumer	0.35	0.50
Other	4.80	2.86
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>

22



[Table of Contents](#)

The following table sets forth the composition of our commercial loan portfolio by source at September 30, 2008 and December 31, 2007:

(Dollars in thousands)	September 30, 2008		December 31, 2007	
	Amount	%	Amount	%
Direct funding	\$ 223,357	38.48%	\$ 193,943	40.60%
Indirect funding:				
Large	157,613	27.15	130,583	27.34
Small	199,531	34.37	153,140	32.06
Total	\$ 580,501	100.00%	\$ 477,666	100.00%

Management periodically reviews our loan portfolio, particularly non-accrual and renegotiated loans. The review may result in a determination that a loan should be placed on a non-accrual status for income recognition. When a loan is classified as non-accrual, any unpaid interest is reversed against current income. Interest is included in income thereafter only to the extent received in cash. The loan remains in a non-accrual classification until such time as the loan is brought current, when it may be returned to accrual classification.

The following table presents information regarding non-accrual, past due and restructured loans at September 30, 2008 and December 31, 2007:

(Dollars in thousands)	September 30, 2008	December 31, 2007
Non-accrual loans:		
Number	175	130
Amount	\$ 9,834	\$ 6,465
Accruing loans which are contractually past due 90 days or more as to principal and interest payments:		
Number	58	44
Amount	\$ 4,398	\$ 1,992
Loans defined as "troubled debt restructurings":		
Number	6	1
Amount	\$ 2,488	\$ 148

As of September 30, 2008 and December 31, 2007, there were no loans classified for regulatory purposes as doubtful or substandard that are not disclosed in the above table, which (i) represent or result from trends or uncertainties which management reasonably expects will materially impact future operating results, liquidity or capital resources, or (ii) represent material credits about which management is aware of any information that causes management to have serious doubts as to the ability of such borrowers to comply with the loan repayment terms. During the nine months ended September 30, 2008, non-performing loans increased as a result of the restructuring of four credits in a total amount of \$2,488.

[Table of Contents](#)

**Allowance for Loan Losses** – The maintenance of an adequate allowance for loan losses, or ALL, is one of the fundamental concepts of risk management for every financial institution. Management is responsible for ensuring that controls are in place to ensure the adequacy of the loan loss reserve in accordance with generally accepted accounting principles, our stated policies and procedures, and regulatory guidance.

It is management's intent to maintain an ALL that is adequate to absorb current and estimated losses which are inherent in a loan portfolio. The historical loss ratio (net charge-offs as a percentage of average loans) was 0.43% for the nine months ended September 30, 2008, and 0.33% for the nine months ended September 30, 2007. The ALL as a percentage of the outstanding loans at the end of the period was 1.22% at September 30, 2008, and 1.25% at September 30, 2007.

An analysis of our ALL and net charge-offs is furnished in the following table for the nine months ended September 30, 2008 and the same period ended September 30, 2007:

(Dollars in thousands)	September 30, 2008	September 30, 2007
Allowance for loan losses at beginning of period	\$ 10,321	\$ 6,968
Charge-offs:		
Real estate:		
Construction	205	—
1 to 4 family residential	—	—
Other	—	—
Commercial, financial and agricultural	3,685	2,268
Consumer	77	11

Total Charge-offs	3,967	2,279
Recoveries:		
Real estate:		
Construction	—	—
1 to 4 family residential	—	—
Other	—	—
Commercial, financial and agricultural	44	261
Consumer	3	—
Total Recoveries	47	261
Net Charge-offs	3,920	2,018
Provision for loans charged to expense	5,790	4,300
Allowance for loan losses at end of period	\$ 12,191	\$ 9,250
	<b>September 30, 2008</b>	<b>September 30, 2007</b>
Net charge-offs as a percentage of average total loans outstanding during the period	0.43%	0.33%
Ending allowance for loan losses as a percentage of total loans outstanding at end of the period	1.22%	1.25%

ALL is established by charges to operations based on management's evaluation of the loan portfolio, past due loan experience, collateral values, current economic conditions and other factors considered necessary to maintain the allowance at an adequate level. The increase in ALL was due to the Bank's growth in the loan portfolio compared to December 31, 2007.

**Securities** – The securities portfolio at September 30, 2008 was \$76,651 compared to \$73,753 at December 31, 2007. We view the securities portfolio as a source of income and liquidity. The securities portfolio was 6.93% of total assets at September 30, 2008 and 8.19% of total assets at September 30, 2007.

[Table of Contents](#)

**Liabilities** – We depend on a growing deposit base to fund loan and other asset growth. We compete for local deposits by offering attractive products with premium rates. We also obtain funding in the wholesale deposit market which is accessed by means of an electronic bulletin board. This electronic market links banks and acquirers of funds to credit unions, school districts, labor unions and other organizations with excess liquidity. The process is highly efficient and the average rate is generally less than rates paid in the local market. Wholesale deposits are categorized as "Purchased time deposits" on the detail of deposits shown in the table below.

**Deposits** – Total deposits at September 30, 2008 were \$988,664, up \$173,611 or 21.30% over the December 31, 2007 total deposits of \$815,053. Total average deposits during the nine months ended September 30, 2008, was \$919,650, an increase of \$272,544, or 42.12% over the total average deposits of \$647,106 during the nine months ended September 30, 2007. Average non-interest bearing deposits increased by \$3,356, or 16.36%, from \$20,514 in the nine months ended September 30, 2007, to \$23,870 in the nine months ended September 30, 2008.

The following table sets forth average deposit balances for the nine months ended September 30, 2008 and 2007 and the average rates paid on those balances:

	Nine Months Ended September 30,			
	2008		2007	
(Dollars in thousands)	Average Balance	Average Rate Paid (1)	Average Balance	Average Rate Paid (1)
<b>Types of Deposits:</b>				
Non-interest-bearing demand deposits	\$ 23,870	—%	\$ 20,514	—%
Interest-bearing demand deposits	6,704	0.92	6,499	3.69
Money market accounts	69,502	2.30	116,090	5.09
Savings accounts	6,412	2.72	7,481	2.68
IRA accounts	23,972	4.80	15,616	5.21
Purchased time deposits	428,489	4.62	235,896	5.27
Time deposits	360,701	4.55	245,010	5.32
Total deposits	\$ 919,650		\$ 647,106	

(1) Rate is annualized

**Short-Term Debt** – We have a \$15,000 line of credit with First Tennessee Bank, National Association. The outstanding principal balance on this line of credit at September 30, 2008 was \$10,000, and this line of credit expires on April 30, 2009.

**Subordinated Debt** – In March 2005, we formed a financing subsidiary, Tennessee Commerce Statutory Trust I, a Delaware statutory trust, or the Trust I. In March 2005, the Trust I issued and sold 8,000 of the Trust I's fixed/floating rate capital securities, with a liquidation amount of \$1 per capital security, to First Tennessee Bank, National Association. At the same time, we issued to Trust I \$8,248 of fixed/floating rate junior subordinated deferrable interest debentures due 2035. The debentures pay a 6.73% fixed rate payable quarterly for the first five years and a floating rate based on a three-month LIBOR rate plus a margin thereafter.

In April 2008, we formed a financing subsidiary, Tennessee Commerce Statutory Trust II, a Delaware statutory trust, or the Trust II. In June 2008, the Trust II issued and sold 14,500 of the Trust II's floating rate capital securities, with a liquidation amount of \$1 per capital security, in a private placement. At the same time, we issued to Trust II \$14,950 of floating rate junior subordinated deferrable interest debentures due 2038. The debentures pay a floating rate per annum, reset quarterly, equal to the prime rate of interest published in *The Wall Street Journal* on the first business day of each distribution period plus 50 basis points (but in no event greater than 8.0% or less than 5.75%).

In accordance with FASB Interpretation No. 46 (revised December 2003) "Consolidation of Variable Interest Entities," neither the Trust I nor the Trust II is consolidated. We report as liabilities the subordinated debentures issued by us and held by the Trust I and Trust II.

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[Table of Contents](#)

**Off-Balance Sheet Arrangements**

We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. At September 30, 2008, we had unfunded loan commitments outstanding of \$174,009 and standby letters of credit and financial guarantees of \$13,049. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet. The contract or notional amounts of those instruments reflect the extent of our involvement in those particular financial instruments. We use the same credit policies in making commitments and conditional obligations as we do for on-balance sheet instruments.

Because these commitments generally have fixed expiration dates and many will expire without being drawn upon, the total commitment level does not necessarily represent future cash requirements. If needed, we can liquidate federal funds sold or securities available for sale or borrow and purchase federal funds from other financial institutions, where we have available federal fund lines at September 30, 2008 totaling \$33,700.

**Liquidity/Capital Resources**

**Liquidity** – Of primary importance to depositors, creditors and regulators is the ability to have readily available funds sufficient to repay fully maturing liabilities. We are subject to general FDIC guidelines, which do not require a minimum level of liquidity. Liquidity requirements can be met through short-term borrowings or the disposition of short-term assets which are generally matched to correspond to the maturity of liabilities. Management believes our liquidity ratios meet the general FDIC guidelines and we have assets and borrowing capacity to provide adequate liquidity. Management does not know of any trends or demands that are reasonably likely to result in our liquidity increasing or decreasing in any material manner.

**Capital Resources** – Our objective is to maintain a level of capitalization that is sufficient to take advantage of profitable growth opportunities while meeting regulatory requirements. To continue to grow, we must increase capital by generating earnings, issuing equities, borrowing funds or a combination of those activities.

The Federal Reserve Board has adopted capital guidelines governing the activities of bank holding companies. These guidelines require the maintenance of an amount of capital based on risk-adjusted assets so that categories of assets with potentially higher credit risk will require more capital backing than assets with lower risk. In addition, banks and bank holding companies are required to maintain capital to support, on a risk-adjusted basis, certain off-balance sheet activities such as loan commitments.

The capital guidelines classify capital into two tiers, referred to as Tier I and Tier II. Under risk-based capital requirements, total capital consists of Tier I capital which is generally common shareholders' equity less goodwill and Tier II capital which is primarily a portion of the allowance for loan losses and certain preferred stock and qualifying debt instruments. In determining risk-based capital requirements, assets are assigned risk-weights of 0% to 100%, depending primarily on the regulatory assigned levels of credit risk associated with such assets. Off-balance sheet items are considered in the calculation of risk-adjusted assets through conversion factors established by the regulators. The framework for calculating risk-based capital requires banks and bank holding companies to meet the regulatory minimums of 4% Tier I and 8% total risk-based capital. In 1990, regulators added a leverage computation to the capital requirements, comparing Tier I capital to total average assets less goodwill.

The Federal Deposit Insurance Corporation Improvement Act of 1991 established five capital categories for banks and bank holding companies. The bank regulators adopted regulations defining these five capital categories in September 1992. Under these regulations, each bank is classified into one of the five categories based on its level of risk-based capital as measured by Tier I capital, total risk-based capital, Tier I leverage ratios and its supervisory ratings.

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[Table of Contents](#)

At September 30, 2008 and December 31, 2007, the Bank's and our risk-based capital ratios and the minimums for capital adequacy were considered well-capitalized under the Federal Reserve Board's prompt corrective action guidelines were as follows:

	September 30, 2008	December 31, 2007	Minimum for capital adequacy	Minimum to be considered well- capitalized
<b>Tier 1 leverage ratio</b>				
Tennessee Commerce Bank	8.52%	8.75%	4.00%	5.00%
Tennessee Commerce Bancorp, Inc.	8.22%	8.09%	4.00%	n/a
<b>Tier 1 "core" capital to risk-weighted assets</b>				
Tennessee Commerce Bank	9.01%	9.26%	4.00%	6.00%
Tennessee Commerce Bancorp, Inc.	8.69%	8.55%	4.00%	n/a
<b>Total capital to risk-weighted assets</b>				
Tennessee Commerce Bank	10.18%	10.51%	8.00%	10.00%
Tennessee Commerce Bancorp, Inc.	9.86%	9.80%	8.00%	n/a

Based solely on our analysis of federal banking regulatory categories, on September 30, 2008 and December 31, 2007, we and the Bank were within the "well capitalized" categories under the regulations.

**Impact of Inflation and Changing Prices** – The financial statements and related financial data presented herein have been prepared in accordance with U.S. generally accepted accounting principles which require the measurement of financial position and operating results in terms of historical dollars without considering the changes in the relative purchasing power of money over time and resulting from inflation. The impact of inflation on operations of the Bank is reflected in increased operating costs. Unlike most industrial companies, almost all of the assets and liabilities of the Bank are monetary in nature. As a result, interest rates have a more significant impact on the Bank's performance than the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or in the same magnitude as the price of goods and services.

#### Recent Developments

The subprime lending crisis and the rate of mortgage loan foreclosures during the past year have negatively impacted the banking industry specifically and financial markets generally. In response to the financial crises affecting the financial markets and the banking system, on October 3, 2008, the Emergency Economic Stabilization Act of 2008 ("EESA") was enacted, under which the United States Department of the Treasury ("Treasury") has authority, among other things, to purchase mortgages, mortgage-backed securities, capital stock and other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. On October 3, 2008, the Troubled Assets Relief Program ("TARP") was adopted under EESA. TARP gives the Treasury authority to deploy up to \$700 billion into the financial markets to address liquidity and related concerns. On October 14, 2008, the Treasury announced several initiatives under TARP intended to help stabilize the banking industry, including a voluntary capital purchase program (the "CPP") designed to encourage qualifying financial institutions to build capital. Under the CPP, the Treasury will purchase up to \$250 billion of senior preferred shares from eligible financial institutions on standardized terms with attached warrants to purchase common stock with an aggregate market price equal to 15 percent of the senior preferred investments. We are currently reviewing the details of the CPP as information is made available and are considering the effect of participation in the program. If we choose to participate, the range of the Treasury's preferred investment would be approximately \$10 to \$30 million.

#### [Table of Contents](#)

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Like all financial institutions, we are subject to market risk from changes in interest rates. Interest rate risk is inherent in the balance sheet because of the mismatch between the maturities of rate sensitive assets and rate sensitive liabilities. If rates are rising, and the level of rate sensitive liabilities exceeds the level of rate sensitive assets, the net interest margin will be negatively impacted. Conversely, if rates are falling, and the level of rate sensitive liabilities is greater than the level of rate sensitive assets, the impact on the net interest margin will be favorable. Managing interest rate risk is further complicated by the fact that all rates do not change at the same pace, in other words, short-term rates may be rising while longer term rates remain stable. In addition, different types of rate sensitive assets and rate sensitive liabilities react differently to changes in rates.

To manage interest rate risk, we must take a position on the expected future trend of interest rates. Rates may rise, fall or remain the same. The Bank's asset liability committee develops its view of future rate trends and strives to manage rate risk within a targeted range by monitoring economic indicators, examining the views of economists and other experts, and understanding the current status of our balance sheet. Our annual budget reflects the anticipated rate environment for the next twelve months. The asset liability committee conducts a quarterly analysis of the rate sensitivity position and reports its results to the Bank's board of directors.

The asset liability committee uses a computer model to analyze the maturities of rate sensitive assets and liabilities. The model measures the "gap" which is defined as the difference between the dollar amount of rate sensitive assets re-pricing during a period and the volume of rate sensitive liabilities re-pricing during the same period. Gap is also expressed as the ratio of rate sensitive assets divided by rate sensitive liabilities. If the ratio is greater than one, the dollar value of assets exceeds the dollar value of liabilities, and the balance sheet is "asset sensitive." Conversely, if the value of liabilities exceeds the value of assets, the ratio is less than one and the balance sheet is "liability sensitive." Our internal policy requires management to maintain the gap within a range of 0.75 to 1.25.

The model measures scheduled maturities in periods of three months, four to 12 months, one to five years and over five years. The chart below illustrates our rate sensitive position at September 30, 2008. Management uses the one-year gap as the appropriate time period for setting strategy.

[Table of Contents](#)

Rate Sensitivity Gap Analysis  
(Dollars in thousands)

	Floating	1-3 Months	4-12 Months	1-5 Years	Over 5 years	Total
<b>Maturities :</b>						
<u>Interest-Earnings Assets</u>						
Federal funds sold	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
<u>Securities</u>						
U.S. government agencies	—	35,314	—	183	40,839	76,336
Mortgage-backed securities	—	23	71	142	79	315
Total securities	—	35,337	71	325	40,918	76,651
Total loans	263,147	115,802	251,803	326,532	40,555	997,839
Total interest-earning assets	263,147	151,139	251,874	326,857	81,473	1,074,490
Other assets	—	—	—	—	31,568	31,568
Total assets	\$ 263,147	\$ 151,139	\$ 251,874	\$ 326,857	\$ 113,041	\$ 1,106,058
<u>Interest-bearing liabilities</u>						
<u>Deposits</u>						
Interest checking	\$ 2,622	\$ —	\$ —	\$ 3,077	\$ —	\$ 5,699
Money market and savings	33,239	—	—	28,315	—	61,554
Time deposits	—	166,008	592,128	132,702	—	890,838
Total deposits	35,861	166,008	592,128	164,094	—	958,091
Federal funds purchased	10,985	—	—	—	—	10,985
Short-term debt	—	—	10,000	—	—	10,000
Subordinated debt	—	—	—	—	23,198	23,198
Total interest-bearing liabilities	46,846	166,008	602,128	164,094	23,198	1,002,274
Other liabilities	—	—	—	—	36,432	36,432
Shareholders' equity	—	—	—	—	67,352	67,352
Total liabilities and shareholders' equity	\$ 46,846	\$ 166,008	\$ 602,128	\$ 164,094	\$ 126,982	\$ 1,106,058
Rate sensitive gap by period	\$ 216,301	\$ (14,869)	\$ (350,254)	\$ 162,763	\$ 58,275	
Cumulative gap		\$ 201,432	\$ (148,822)	\$ 13,941	\$ 72,216	
Cumulative gap as a percentage of total assets		18.21%	(13.46)%	1.26%	6.53%	
Rate sensitive assets / rate sensitive liabilities (cumulative)	5.62	1.95	0.82	1.01	1.07	

[Table of Contents](#)

From September 30, 2007 to September 30, 2008, the FOMC decreased interest rates by 275 basis points. Management has positioned the balance sheet to be essentially neutral for asset and liability sensitivity. At September 30, 2008, our one-year gap was 0.82.

The interest rate risk model that defines the gap position also performs a "rate shock" test of the balance sheet using an earnings

simulation model and an economic value of equity model. The rate shock test measures the impact on the net interest margin and the economic value of equity of an immediate shift in interest rates in either direction.

Our earnings simulation model measures the impact of changes in interest rates on net interest income. To limit interest rate risk, we have a guideline for our earnings at risk which sets a limit on the variance of net interest income to less than a 5% percent decline for a 100-basis point change up or down in rates from management's flat interest rate forecast over the next twelve months. At September 30, 2008, we were in compliance with this guideline.

Our economic value of equity model measures the extent that estimated economic values of our assets, liabilities and off-balance sheet items will change as a result of interest rate changes. To help limit interest rate risk, we have a guideline stating that for an instantaneous 100-basis point increase or decrease in interest rates, the economic value of equity will not decrease by more than 10% from the base case. At September 30, 2008, we were in compliance with this guideline.

The above analysis may not on its own be an entirely accurate indicator of how net interest income or net interest margin will be affected by changes in interest rates. Income associated with interest-earning assets and costs associated with interest-bearing liabilities may not be affected uniformly by changes in interest rates. In addition, the magnitude and duration of changes in interest rates may have a significant impact on net interest income. Interest rates on certain types of assets and liabilities fluctuate in advance of changes in general market rates, while interest rates on other types may lag behind changes in general market rates. The asset liability committee develops its view of future rate trends by monitoring economic indicators, examining the views of economists and other experts, and understanding the current status of our balance sheet and conducts a quarterly analysis of the rate sensitivity position. The results of the analysis are reported to the Bank's board of directors.

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[Table of Contents](#)

**ITEM 4. CONTROLS AND PROCEDURES.**

Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures, as defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. We carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on the evaluation of these disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective to allow timely decisions regarding disclosure in the reports that we file or submit to the Securities and Exchange Commission under the Exchange Act.

Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting during the quarter ended September 30, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II: OTHER INFORMATION**

**ITEM 1A. RISK FACTORS.**

There were no material changes to our risk factors included in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2007, as filed with the Securities and Exchange Commission on April 18, 2008.

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[Table of Contents](#)

**ITEM 6. EXHIBITS.**

<u>Exhibit No.</u>	<u>Description</u>
3.1	Charter of Tennessee Commerce Bancorp, Inc., as amended(1)
3.2	Articles of Amendment to the Charter of Tennessee Commerce Bancorp, Inc.(2)
3.3	Bylaws of Tennessee Commerce Bancorp, Inc.(1)
3.4	Amendment to Bylaws of Tennessee Commerce Bancorp, Inc.(3)
4.1	Shareholders' Agreement(1)
4.2	Form of Stock Certificate(4)
4.3	Indenture, dated as of June 20, 2008, between Tennessee Commerce Bancorp, Inc. and Wilmington Trust Company, as trustee(5)
4.4	Amended and Restated Declaration of Trust, dated as of June 20, 2008, among Tennessee Commerce Bancorp, Inc. , as sponsor, Wilmington Trust Company, as institutional and Delaware trustee, and Arthur F. Helf, H. Lamar Cox and Michael R. Sapp, as

- administrators(6)
- 4.5 Guarantee Agreement, dated as of June 20, 2008, between Tennessee Commerce Bancorp, Inc. and Wilmington Trust Company(5)
- 10.1 Offer of Employment, dated as of August 5, 2008, between Tennessee Commerce Bancorp, Inc. and Frank Perez(7)
- 31.1 Certification of Chief Executive Officer of Tennessee Commerce Bancorp, Inc. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer of Tennessee Commerce Bancorp, Inc. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer of Tennessee Commerce Bancorp, Inc. pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer of Tennessee Commerce Bancorp, Inc. pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

- (1) Previously filed as an exhibit to Tennessee Commerce Bancorp, Inc.'s Registration Statement on Form 10, as filed with the Securities and Exchange Commission on April 29, 2005, and incorporated herein by reference.
- (2) Previously filed as an exhibit to Tennessee Commerce Bancorp, Inc.'s Annual Report on Form 10-K, as filed with the Securities and Exchange Commission on April 18, 2008, and incorporated herein by reference.
- (3) Previously filed as an exhibit to Tennessee Commerce Bancorp, Inc.'s Current Report on Form 8-K, as filed with the Securities and Exchange Commission on February 5, 2008, and incorporated herein by reference.
- (4) Previously filed as an exhibit to Tennessee Commerce Bancorp, Inc.'s Registration Statement on Form S-8, as filed with the Securities and Exchange Commission on December 31, 2007 (Registration No. 333-148415), and incorporated herein by reference.
- (5) Previously filed as an exhibit to Tennessee Commerce Bancorp, Inc.'s Current Report on Form-8-K, as filed with the Securities and Exchange Commission on June 23, 2008, and incorporated herein by reference.
- (6) Previously filed as an exhibit to Tennessee Commerce Bancorp, Inc.'s Current Report on Form-8-K/A, as filed with the Securities and Exchange Commission on June 30, 2008, and incorporated herein by reference.
- (7) Previously filed as an exhibit to Tennessee Commerce Bancorp, Inc.'s Current Report on Form-8-K, as filed with the Securities and Exchange Commission on August 5, 2008, and incorporated herein by reference.

[Table of Contents](#)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Tennessee Commerce  
Bancorp, Inc.

\_\_\_\_\_  
(Registrant)

November 10, 2008  
\_\_\_\_\_  
(Date)

/s/ Frank Perez  
\_\_\_\_\_  
Frank Perez  
Chief Financial Officer

## Section 2: EX-31.1 (EX-31.1)

**EXHIBIT 31.1**

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE  
SARBANES-OXLEY ACT OF 2002**

I, Arthur F. Helf, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Tennessee Commerce Bancorp, Inc.

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 10, 2008

By: /s/ Arthur F. Helf  
Name: Arthur F. Helf  
Chairman and Chief Executive Officer

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## Section 3: EX-31.2 (EX-31.2)

**EXHIBIT 31.2**

### **CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Frank Perez, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Tennessee Commerce Bancorp, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report.
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our



supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 10, 2008

By: /s/ Frank Perez  
Name: Frank Perez  
Chief Financial Officer

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## Section 4: EX-32.1 (EX-32.1)

EXHIBIT 32.1

### CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Tennessee Commerce Bancorp, Inc. (the "Registrant") on Form 10-Q for the quarter ended September 30, 2008, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

By: /s/ Arthur F. Helf  
Arthur F. Helf  
Chairman and Chief Executive Officer

Dated: November 10, 2008

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## Section 5: EX-32.2 (EX-32.2)

EXHIBIT 32.2

### CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Tennessee Commerce Bancorp, Inc. (the "Registrant") on Form 10-Q for the quarter ended September 30, 2008, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

By: /s/ Frank Perez

Frank Perez

Chief Financial Officer

Dated: November 10, 2008

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