## Section 1: 10KSB (10KSB)

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> <br> Form 10-KSB 

 <br> <br> Form 10-KSB}
(Mark One)
囚 Annual Report under Section 13 or 15(d) of the Securities Exchange Act of 1934
For the fiscal year ended December 31, 2007
or
$\square$ Transition Report under Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from
to
Commission file number 001-33065

## TIDELANDS BANCSHARES, INC.

(Name of small business issuer in its charter)
South Carolina
(State or other jurisdiction of incorporation or organization)

875 Lowcountry Blvd
Mount Pleasant, SC
(Address of principal executive offices)

02-0570232
(I.R.S. Employer

Identification No.)

29464
(Zip Code)

Issuer's telephone number: (843) 388-8433
Securities registered under Section 12(b) of the Exchange Act:


The aggregate market value of the voting stock held by non-affiliates (shareholders holding less than $5 \%$ of an outstanding class of stock, excluding directors and executive officers), as of March 17, 2008, was approximately $\$ 24,957,440$. This calculation was based on the closing price of our common stock on March 17, 2008 of $\$ 10.00$ on the NASDAQ Global Market.

The number of shares outstanding of the issuer's common stock was 4,277,176 at March 17, 2008.

## DOCUMENTS INCORPORATED BY REFERENCE

Proxy Statement for the Annual Meeting of Shareholders to be held on May 19, 2008
Part III (Items 9-12, 14)
Transitional Small Business Disclosure Format. (Check one): Yes $\square$ No $\boxtimes$

## PART I

## Item 1. Description of Business.

This report contains statements which constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may relate to our financial condition, results of operation, plans, objectives, or future performance. These statements are based on many assumptions and estimates and are not guarantees of future performance. Our actual results may differ materially from those projected in any forward-looking statements, as they will depend on many factors about which we are unsure, including many factors which are beyond our control. The words "may," "would," "could," "will," "expect," "anticipate," "believe," "intend," "plan," and "estimate," as well as similar expressions, are meant to identify such forward-looking statements. Potential risks and uncertainties include, but are not limited to those described below under "Risk Factors" and the following:

- significant increases in competitive pressure in the banking and financial services industries;
- changes in the interest rate environment which could reduce anticipated or actual margins;
- changes in political conditions or the legislative or regulatory environment;
- general economic conditions, either nationally or regionally and especially in our primary service area, becoming less favorable than expected resulting in, among other things, a deterioration in credit quality;
- changes occurring in business conditions and inflation;
- changes in technology;
- changes in monetary and tax policies;
- the level of allowance for loan loss;
- the rate of delinquencies and amounts of charge-offs;
- the rates of loan growth;
- adverse changes in asset quality and resulting credit risk-related losses and expenses;
- loss of consumer confidence and economic disruptions resulting from terrorist activities;
- changes in the securities markets; and
- other risks and uncertainties detailed from time to time in our filings with the Securities and Exchange Commission.


## General Overview

We are a South Carolina corporation organized in 2002 as the holding company for Tidelands Bank, a state chartered bank headquartered in Mount Pleasant, South Carolina. We opened Tidelands Bank in October 2003, and we have grown rapidly since our inception. As of December 31, 2007, our assets totaled $\$ 512.3$ million and our shareholders equity was $\$ 41.0$ million. We are primarily engaged in the business of accepting demand deposits and savings deposits insured by the FDIC and providing commercial, consumer, and mortgage loans to the general public.

## Marketing Focus

We have created a strategic plan that focuses on professionals, entrepreneurs, small business owners, and their family members in our core market of the Charleston metropolitan area and other fast-growing areas along the South Carolina coast. The cornerstone of relationship banking is to hire and retain professional banking officers that know their customers and focus on their individual needs. This "relationship" service model ensures that we are able to generate both repeat business from existing customers as well as new business from customer referrals. We have recruited several banking officers with significant banking relationships in their respective communities, and we have grown our operations in these markets from these core customer bases.

## Location and Service Area

Our main office is located at 875 Lowcountry Boulevard, Mount Pleasant, South Carolina on a major artery and provides excellent visibility for the bank. In August 2004, we opened a loan production office in Summerville, South Carolina. Because of the success of this loan production office, we converted it to a temporary full service branch on April 4, 2005. On April 23, 2007, we opened the permanent full service banking facility in our Summerville location. In January 2005, we opened a loan production office in Myrtle Beach, South Carolina. We converted this office into a full service branch on October 11, 2005 and opened the permanent facility for our full service branch in Myrtle Beach on June 20, 2007. In addition, we opened a new full service branch office in the Park West area of Mount Pleasant on May 14, 2007 and converted the loan production office in the West Ashley area of Charleston to a full service branch on July 2, 2007. We also opened a loan production office in Bluffton, the Hilton Head area of South Carolina, in October 2006. The Bluffton loan production office was converted into a temporary full service banking facility in September 2007 and we plan to operate out of this temporary facility until construction on the permanent facility is complete.

Our primary market area is the Charleston metropolitan area (which includes Charleston, Dorchester, and Berkeley counties), Myrtle Beach, the Hilton Head area, and additional markets along the South Carolina coast. This area is one of the most attractive markets in the Southeast and includes over 90 miles of Atlantic coastline, reaches some 50 miles inland towards the intersection of Interstate highways 26 and 95 , and offers a wide diversity of recreational, arts, and cultural experiences to its residents and visitors. According to FDIC data, total deposits in the Charleston metropolitan area increased $106 \%$ from approximately $\$ 4.3$ billion in 2000 to approximately $\$ 8.8$ billion in 2007. According to U.S. Census Bureau estimates, the population of the Charleston metropolitan area was almost 600,000 in 2006, an increase of $8 \%$ from 2000. Mount Pleasant, which is where we are headquartered, now ranks as the sixth largest city in South Carolina with the third highest per capita income in the state.

The economy of Charleston is diverse and vibrant having recently experienced significant growth in tourism, healthcare, manufacturing and at the Port of Charleston. Notably, in 2004, approximately 4.7 million people visited the Charleston region (a $47 \%$ increase from 1997) and spent approximately $\$ 5.7$ billion (a $138 \%$ increase from 1997). The Port of Charleston is the top ranked container cargo port on the South Atlantic and Gulf coasts, is second only to New York and New Jersey on the East Coast, and is the fourth largest container port in the United States. Continued growth of the port's business is expected with plans to deepen its channel and create a new three-berth 280 -acre container terminal on the site of the former Charleston Naval complex. Recent economic expansion in the manufacturing sector includes the construction of two new plants designed for the production and assembly of the fuselage sections for Boeing's new 787 Dreamliner. These two plants are expected to create approximately 750 jobs. In total, these plants represent a $\$ 560$ million investment, the largest in South Carolina since BMW entered the state in the early 1990s.

Our additional market areas along the South Carolina coast are also experiencing significant growth. The Myrtle Beach area, also known as South Carolina's Grand Strand, is a 60-mile stretch of coastline extending from the South Carolina state line at Little River (Horry County) south to Pawleys Island (Georgetown County). According to FDIC data, total deposits in the Myrtle Beach metropolitan statistical area increased $96 \%$ from approximately $\$ 2.8$ billion in 2000 to approximately $\$ 5.5$ billion in 2007. According to U.S. Census Bureau estimates, the population of the Myrtle Beach metropolitan statistical area was approximately 227,000 in 2006, an increase of approximately $15 \%$ from 2000. A significant portion of this growth is attributable to retirees. In recent years, both The Wall Street Journal and Money magazine rated the Grand Strand as one of the nation's top retirement locations. Today, approximately $25 \%$ of South Carolina's residents are over 55 years of age and Horry County is No. 1 among the top five regions in the state where retirees are relocating. The growth in Myrtle Beach's retirement population is projected to fuel total population growth of $48 \%$ from 2005 to 2030. Similar to Charleston, tourism plays a vital role in the economy of Myrtle Beach. The American Automobile Association recently ranked the area as the nation's second most popular tourist destination with an estimated 13.7 million visitors annually.

Hilton Head, located in Beaufort County, approximately 45 miles north of Savannah, Georgia and 90 miles south of Charleston, is also an internationally recognized vacation destination famous for its championship golf courses, beaches, and resorts. The Hilton Head Chamber of Commerce estimates that the year-round tourism industry accounts for more than $60 \%$ of local jobs and contributes in excess of $\$ 1.5$ billion annually to the Hilton Head economy. According to FDIC data as of June 30, 2007, total deposits in Beaufort County increased $84 \%$ from
approximately $\$ 1.8$ billion in 2000 to approximately $\$ 3.4$ billion in 2007. According to U.S. Census Bureau estimates, the population of Beaufort County increased $14 \%$ from 120,937 in 2000 to 137,849 in 2005, and is projected to grow an additional $10 \%$ by 2010. The median family income of Hilton Head residents in 2005 was approximately $\$ 72,000$, compared with $\$ 43,000$ for South Carolina and $\$ 50,000$ nationally.

## Lending Activities

General. We emphasize a range of lending services, including commercial and residential real estate mortgage loans, real estate construction and land development loans, commercial business loans, consumer loans and equity-line loans to individuals and small- to mediumsized businesses and professional firms that are located in or conduct a substantial portion of their business in our market area. At December 31, 2007, we had total loans of $\$ 391.3$ million, representing $80.9 \%$ of our total earning assets. When we opened our bank, we introduced a strong credit culture based on traditional credit measures and our intimate knowledge of our markets through veteran bankers. We currently engage an outside firm to evaluate our loan portfolio on a semi-annual basis for credit quality and a second outside firm for compliance issues. As of December 31, 2007, we had three nonperforming assets totaling approximately $\$ 389,000$, or $0.10 \%$ of gross loans. In addition, we wrote off one loan totaling $\$ 115,760$ during the first quarter of 2007 , a partial charge off of $\$ 106,346$ during the second quarter of 2007 and wrote off $\$ 112,320$ in the fourth quarter of 2007.

Our underwriting standards vary for each type of loan, as described below. While we generally underwrite the loans in our portfolio in accordance with our own internal underwriting guidelines and regulatory supervisory guidelines, in certain circumstances we have made loans which exceed either our internal underwriting guidelines, supervisory guidelines, or both. We are permitted to hold loans that exceed supervisory guidelines up to $100 \%$ of bank capital, or $\$ 49.9$ million at December 31, 2007. As such, $\$ 58.5$ million, or $14.9 \%$, of our loans had loan-to-value ratios
that exceeded regulatory supervisory guidelines, of which eight loans totaling approximately $\$ 4.4$ million had loan-to-value ratios of $100 \%$ or more. In addition, supervisory limits on commercial loan to value exceptions are set at $30 \%$ of capital. At December 31, 2007, $\$ 38.9$ million of our commercial loans, or $73.0 \%$ of the bank's capital, exceeded the supervisory loan to value ratio.

We have focused our lending activities primarily on the professional market, including doctors, dentists, small business owners, and commercial real estate developers. By focusing on this customer base and by serving each customer with a consistent relationship team of bankers, we have generated a loan portfolio with an average outstanding loan balance of approximately $\$ 259,000$ as of December 31, 2007. At the same time, we have strived to maintain a diversified loan portfolio and limit the amount of our loans to any single customer. As of December 31, 2007, our 10 largest customer loan relationships represented approximately $\$ 48.4$ million, or $12.4 \%$ of our loan portfolio.

Real Estate Mortgage Loans. Loans secured by real estate mortgages are the principal component of our loan portfolio. We obtain a security interest in real estate whenever possible, in addition to any other available collateral, in order to increase the likelihood of the ultimate repayment of the loan. As of December 31, 2007, loans secured by first or second mortgages on real estate made up approximately $\$ 204.1$ million, or $52.1 \%$, of our loan portfolio.

These loans will generally fall into one of two categories: commercial real estate loans or residential real estate loans. Furthermore, each type of real estate loan may be secured by residential or commercial property. Real estate loans are subject to the same general risks as other loans and are particularly sensitive to fluctuations in the value of real estate. Fluctuations in the value of real estate, as well as other factors arising after a loan has been made, could negatively affect a borrower's cash flow, creditworthiness, and ability to repay the loan.

Commercial Real Estate Loans. At December 31, 2007, the outstanding balances on individual commercial real estate loans ranged from approximately $\$ 6,000$ to $\$ 3.4$ million, as we have participated credits in excess of our legal lending limit to correspondent banks. The average commercial real estate loan balance was approximately $\$ 419,000$. These loans generally have terms of five years or less, although payments may be structured on a longer amortization basis. We evaluate each borrower on an individual basis and attempt to determine the business risks and credit profile of each borrower. We attempt to reduce credit risk in the commercial real estate portfolio by emphasizing
loans on owner-occupied office buildings where the loan-to-value ratio, established by independent appraisals, does not exceed $85 \%$. We also generally require that a borrower's cash flow exceeds $125 \%$ of monthly debt service obligations. In order to ensure secondary sources of payment and liquidity to support a loan request, we typically review all of the personal financial statements of the principal owners and require their personal guarantees. At December 31, 2007, commercial real estate loans (other than construction loans) amounted to $\$ 160.9$ million, or approximately $41.1 \%$ of our loan portfolio.

Residential Real Estate Loans and Home Equity Loans. We do not generally originate traditional long term residential mortgages for our portfolio, but we do issue traditional second mortgage residential real estate loans and home equity lines of credit. At December 31, 2007, our individual residential real estate loans balances ranged from approximately $\$ 4,500$ to $\$ 2.3$ million, with an average loan balance of approximately $\$ 379,000$. Generally, we limit the loan-to-value ratio on our residential real estate loans to $85 \%$. We offer fixed and adjustable rate residential real estate loans with terms of up to 30 years through a third party rather than retaining these loans ourselves. We also offer home equity lines of credit. At December 31, 2007, our individual home equity lines of credit balances ranged up to $\$ 953,000$, with an average balance of approximately $\$ 110,000$. Our underwriting criteria for, and the risks associated with, home equity loans and lines of credit are generally the same as those for first mortgage loans. Home equity lines of credit typically have terms of 15 years or less. We generally limit the extension of credit to $90 \%$ of the available equity of each property, although in certain exceptions we may extend up to $100 \%$ of the available equity. At December 31, 2007, residential real estate loans (other than construction loans) amounted to $\$ 43.2$ million, or $11.0 \%$ of our loan portfolio. Included in the residential real estate loans was $\$ 16.3$ million, or $37.8 \%$ of our residential loan portfolio, in first and second mortgages on individuals' homes, and $\$ 26.9$ million, or $62.2 \%$ of our residential loan portfolio, in home equity loans.

Real Estate Construction and Land Development Loans. We offer fixed and adjustable rate residential and commercial construction loans to builders and developers and to consumers who wish to build their own homes. At December 31, 2007, outstanding balances on our commercial construction and development real estate loans ranged up to approximately $\$ 3.9$ million, with an average loan balance of approximately $\$ 486,000$. At December 31, 2007, the outstanding balances on our individual residential construction and development real estate loans ranged up to approximately $\$ 694,000$, with an average loan balance of approximately $\$ 183,000$. The term of our construction and development loans generally is limited to 18 months, although payments may be structured on a longer amortization basis. Construction and development loans generally carry a higher degree of risk than long-term financing of existing properties because repayment depends on the ultimate completion of the project and usually on the sale of the property. Specific risks include:

- cost overruns;
- mismanaged construction;
- inferior or improper construction techniques;
- economic changes or downturns during construction;
- a downturn in the real estate market;
- rising interest rates which may prevent sale of the property; and
- failure to sell completed projects in a timely manner.

We attempt to reduce the risk associated with construction and development loans by obtaining personal guarantees and by keeping the
loan-to-value ratio of the completed project at or below $85 \%$. At December 31, 2007, total construction loans amounted to $\$ 159.8$ million, or $40.8 \%$ of our total loan portfolio. Included in the $\$ 159.8$ million total was $\$ 150.1$ million in construction and development loans, or $93.9 \%$ of our construction loan portfolio, that were made to commercial construction developers, and approximately $\$ 9.7$ million, or $6.1 \%$ of our construction loan portfolio, that were made to consumers.

Commercial Business Loans. We make loans for commercial purposes in various lines of businesses, including the manufacturing industry, service industry, and professional service areas. At December 31, 2007, outstanding balances on our individual commercial business loans ranged up to approximately $\$ 2.3$ million, with an average loan balance of approximately $\$ 73,000$. Commercial loans are generally considered to have greater risk
than first or second mortgages on real estate because commercial loans may be unsecured, or if they are secured, the value of the collateral may be difficult to assess and more likely to decrease than real estate. At December 31, 2007, commercial business loans amounted to $\$ 24.3$ million, or $6.2 \%$ of our total loan portfolio.

We are eligible to offer small business loans utilizing government enhancements such as the Small Business Administration's ("SBA") 7 (a) program and SBA's 504 programs. These loans typically are partially guaranteed by the government, which helps to reduce their risk. Government guarantees of SBA loans do not exceed, and are generally less than, $80 \%$ of the loan. As of December 31, 2007, we had not originated any small business loans utilizing government enhancements.

Consumer Loans. We make a variety of loans to individuals for personal and household purposes, including secured and unsecured installment loans and revolving lines of credit. Consumer loans are underwritten based on the borrower's income, current debt level, past credit history, and the availability and value of collateral. Consumer rates are both fixed and variable, with negotiable terms. At December 31, 2007, the outstanding balance on our individual consumer loans ranged from approximately $\$ 69$ to $\$ 441,000$, with an average loan balance of approximately $\$ 18,000$. Our installment loans typically amortize over periods up to 60 months. Although we typically require monthly payments of interest and a portion of the principal on our revolving loan products, we will offer consumer loans with a single maturity date when a specific source of repayment is available. Consumer loans are generally considered to have greater risk than first or second mortgages on real estate because they may be unsecured, or, if they are secured, the value of the collateral may be difficult to assess and more likely to decrease in value than real estate. At December 31, 2007, consumer loans amounted to $\$ 3.5$ million, or $0.9 \%$ of our loan portfolio.

Loan Approval. Certain credit risks are inherent in making loans. These include prepayment risks, risks resulting from uncertainties in the future value of collateral, risks resulting from changes in economic and industry conditions, and risks inherent in dealing with individual borrowers. We attempt to mitigate repayment risks by adhering to internal credit policies and procedures. These policies and procedures include officer and customer lending limits, a multi-layered approval process for larger loans, documentation examination, and follow-up procedures for any exceptions to credit policies. Our loan approval policies provide for various levels of officer lending authority. When the amount of aggregate loans to a single borrower exceeds an individual officer's lending authority, the loan request will be reviewed by an officer with a higher lending authority. Between the Chief Executive Officer, Senior Commercial Banker and Chief Credit Officer, any two may combine their authority to approve credits up to $\$ 1.5$ million. If the loans exceed $\$ 1.5$ million, then a loan committee comprised of Mr. Coffee and five outside directors may approve the loans up to $10 \%$ of the Bank's capital and surplus. All loans in excess of this lending limit will be submitted for approval to the entire board of directors. We do not make any loans to any director or executive officer of the bank unless the loan is approved by the disinterested members of the board of directors of the bank and is on terms not more favorable to such person than would be available to a person not affiliated with the bank.

Credit Administration and Loan Review. We maintain a continuous loan review system. We also apply a credit grading system to each loan, and we use an independent consultant on a semi-annual basis to review the loan files on a test basis to confirm the grading of each loan. Each loan officer is responsible for each loan he or she makes, regardless of whether other individuals or committees joined in the approval. This responsibility continues until the loan is repaid or until the loan is officially assigned to another officer.

Lending Limits. Our lending activities are subject to a variety of lending limits imposed by federal law. In general, the bank is subject to a legal limit on loans to a single borrower equal to $15 \%$ of the bank's capital and unimpaired surplus. This limit will increase or decrease as the bank's capital increases or decreases. Based upon the capitalization of the bank at December 31, 2007, our legal lending limit was approximately $\$ 8.0$ million. Our internal lending limit was $\$ 5.2$ million at December 31, 2007. We are able to sell participations in our larger loans to other financial institutions, which allows us to manage the risk involved in these loans and to meet the lending needs of our customers requiring extensions of credit in excess of these limits.

## Deposit Products

We offer a full range of deposit services that are typically available in most banks and savings institutions,
businesses, associations, organizations, and governmental authorities.

## Other Banking Services

We also offer other bank services including safe deposit boxes, traveler's checks, direct deposit, United States Savings Bonds, and banking by mail. We are associated with the Cirrus, Master-Money, Pulse, and Subswitch ATM networks, which are available to our customers throughout the country. We believe that by being associated with a shared network of ATMs, we are better able to serve our customers and are able to attract customers who are accustomed to the convenience of using ATMs, although we do not believe that maintaining this association is critical to our success. We also offer internet banking services, bill payment services, and cash management services, along with remote deposit capture and ACH origination. We do not expect to exercise trust powers during our next few years of operation.

## Competition

The banking business is highly competitive, and we experience competition in our market from many other financial institutions. Competition among financial institutions is based upon interest rates offered on deposit accounts, interest rates charged on loans, other credit and service charges relating to loans, the quality and scope of the services rendered, the convenience of banking facilities, and, in the case of loans to commercial borrowers, relative lending limits. We compete with commercial banks, credit unions, savings institutions, mortgage banking firms, consumer finance companies, securities brokerage firms, insurance companies, money market funds, and other mutual funds, as well as other superregional, national, and international financial institutions that operate offices in the Charleston area and elsewhere.

As of June 30, 2007, there were 24 financial institutions other than us in Charleston County, and 21 and 22 in Horry and Beaufort County, where our Myrtle Beach and Hilton Head area offices are located, respectively. We compete with these institutions both in attracting deposits and in making loans. In addition, we have to attract our customer base from other existing financial institutions and from new residents. Many of our competitors are well-established, larger financial institutions with substantially greater resources and lending limits, such as BB\&T, Bank of America, Wachovia, and Carolina First Bank. These institutions offer some services, such as extensive and established branch networks and trust services, which we do not provide. In addition, many of our non-bank competitors are not subject to the same extensive federal regulations that govern bank holding companies and federally insured banks.

## Employees

As of March 17, 2008, we had 88 full-time employees and two part-time employees.

## SUPERVISION AND REGULATION

Both Tidelands Bancshares, Inc. and Tidelands Bank are subject to extensive state and federal banking regulations that impose restrictions on and provide for general regulatory oversight of their operations. These laws generally are intended to protect depositors and not shareholders. The following summary is qualified by reference to the statutory and regulatory provisions discussed. Changes in applicable laws or regulations may have a material effect on our business and prospects. Our operations may be affected by legislative changes and the policies of various regulatory authorities. We cannot predict the effect that fiscal or monetary policies, economic control, or new federal or state legislation may have on our business and earnings in the future.

The following discussion is not intended to be a complete list of all the activities regulated by the banking laws or of the impact of such laws and regulations on our operations. It is intended only to briefly summarize some material provisions.

## Tidelands Bancshares

We own $100 \%$ of the outstanding capital stock of the bank, and therefore we are considered to be a bank holding company under the federal Bank Holding Company Act of 1956 (the "Bank Holding Company Act"). As a result, we are primarily subject to the supervision, examination and reporting requirements of the Board of Governors of the Federal Reserve (the "Federal Reserve") under the Bank Holding Company Act and its regulations promulgated thereunder. As a bank holding company located in South Carolina, the South Carolina Board of Financial Institutions also regulates and monitors all significant aspects of our operations.

Permitted Activities. Under the Bank Holding Company Act, a bank holding company is generally permitted to engage in, or acquire direct or indirect control of more than $5 \%$ of the voting shares of any company engaged in, the following activities:

- banking or managing or controlling banks;
- furnishing services to or performing services for our subsidiaries; and
- any activity that the Federal Reserve determines to be so closely related to banking as to be a proper incident to the business of banking.

Activities that the Federal Reserve has found to be so closely related to banking as to be a proper incident to the business of banking include:
factoring accounts receivable;

- making, acquiring, brokering or servicing loans and usual related activities;
- leasing personal or real property;
- operating a non-bank depository institution, such as a savings association;
- trust company functions;
- financial and investment advisory activities;
conducting discount securities brokerage activities;
underwriting and dealing in government obligations and money market instruments;
providing specified management consulting and counseling activities;
performing selected data processing services and support services;
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acting as agent or broker in selling credit life insurance and other types of insurance in connection with credit transactions; and
performing selected insurance underwriting activities.
As a bank holding company we also can elect to be treated as a "financial holding company," which would allow us to engage in a broader array of activities. In sum, a financial holding company can engage in activities that are financial in nature or incidental or complementary to financial activities, including insurance underwriting, sales and brokerage activities, providing financial and investment advisory services, underwriting services and limited merchant banking activities. We have not sought financial holding company status, but may elect such status in the future as our business matures. If we were to elect in writing for financial holding company status, each insured depository institution we control would have to be well capitalized, well managed and have at least a satisfactory rating under the CRA (discussed below).

The Federal Reserve has the authority to order a bank holding company or its subsidiaries to terminate any of these activities or to terminate its ownership or control of any subsidiary when it has reasonable cause to believe that the bank holding company's continued ownership, activity or control constitutes a serious risk to the financial safety, soundness or stability of it or any of its bank subsidiaries.

Change in Control. In addition, and subject to certain exceptions, the Bank Holding Company Act and the Change in Bank Control Act, together with regulations promulgated there under, require Federal Reserve approval prior to any person or company acquiring "control" of a bank holding company. Moreover, the South Carolina Board of Financial Institutions also must approve an acquisition of a South Carolina bank holding company. Control is conclusively presumed to exist if an individual or company acquires $25 \%$ or more of any class of voting securities of a bank holding company. Control is rebuttably presumed to exist if a person acquires $10 \%$ or more, but less than $25 \%$, of any class of voting securities and either:

- the company has registered securities under Section 12 of the Securities Exchange Act of 1934; or
- no other person owns a greater percentage of that class of voting securities immediately after the transaction.

Our common stock is registered under Section 12 of the Securities Exchange Act of 1934. Any shareholder of $10 \%$ or more, but less than $25 \%$ of any class of our voting securities would be required to either file as a controlling shareholder of the company or rebut the presumption of control in accordance with Federal Reserve regulations. The regulations provide a procedure for rebutting control when ownership of any class of voting securities is below $25 \%$.

Source of Strength. In accordance with Federal Reserve Board policy, we are expected to act as a source of financial strength to the bank and to commit resources to support the bank in circumstances in which we might not otherwise do so. If the bank were to become "undercapitalized" (see below "Tidelands Bank - Prompt Corrective Action"), we would be required to provide a guarantee of the bank's plan to return to capital adequacy. Additionally, under the Bank Holding Company Act, the Federal Reserve Board may require a bank holding company to terminate any activity or relinquish control of a nonbank subsidiary, other than a nonbank subsidiary of a bank, upon the Federal Reserve Board's determination that such activity or control constitutes a serious risk to the financial soundness or stability of any depository institution subsidiary of the bank holding company. Further, federal bank regulatory authorities have additional discretion to require a bank holding company to divest itself of any bank or nonbank subsidiaries if the agency determines that divestiture may aid the depository institution's financial condition. Further, any loans by a bank holding company to a subsidiary bank are subordinate in right of payment to deposits and certain other indebtedness of the subsidiary bank. In the event of a bank holding company's bankruptcy, any commitment by the bank holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank at a certain level would be assumed by the bankruptcy trustee and entitled to priority payment.
holding company under the Bank Holding Company Act, including a minimum leverage ratio and a minimum ratio of "qualifying" capital to riskweighted assets. These requirements are essentially the same as those that apply to the bank and are described below under "Tidelands Bank Capital Regulations." Subject to our capital requirements and certain other restrictions, we are able to borrow money to make a capital contribution to the bank, and these loans may be repaid from dividends paid from the bank to the company. Our ability to pay dividends depends on the bank's ability to pay dividends to us, which is subject to regulatory restrictions as described below in "Tidelands bank - Dividends." We are also able to raise capital for contribution to the bank by issuing securities without having to receive regulatory approval, subject to compliance with federal and state securities laws.

South Carolina State Regulation. As a South Carolina bank holding company under the South Carolina Banking and Branching Efficiency Act, we are subject to limitations on sale or merger and to regulation by the South Carolina Board of Financial Institutions. We are not required to obtain the approval of the S.C. Board prior to acquiring the capital stock of a national bank, but we must notify them at least 15 days prior to doing so. We must receive the Board's approval prior to engaging in the acquisition of a South Carolina state chartered bank or another South Carolina bank holding company.

## Tidelands Bank

The bank operates as a state bank incorporated under the laws of the State of South Carolina and is subject to examination by the South Carolina Board of Financial Institutions.

The South Carolina Board of Financial Institutions and the FDIC regulate or monitor virtually all areas of the bank's operations, including:

- security devices and procedures;
- adequacy of capitalization and loss reserves;
- loans;
- investments;
- borrowings;
- deposits;
- mergers;
- issuances of securities;
- payment of dividends;
- interest rates payable on deposits;
- interest rates or fees chargeable on loans;
- establishment of branches;
- corporate reorganizations;
- maintenance of books and records; and
- adequacy of staff training to carry on safe lending and deposit gathering practices.

The South Carolina Board of Financial Institutions requires the bank to maintain specified capital ratios and imposes limitations on the bank's aggregate investment in real estate, bank premises, and furniture and fixtures. The

South Carolina Board of Financial Institutions also requires the bank to prepare quarterly reports on the bank's financial condition in compliance with its minimum standards and procedures.

All insured institutions must undergo regular on site examinations by their appropriate banking agency. The cost of examinations of insured depository institutions and any affiliates may be assessed by the appropriate agency against each institution or affiliate as it deems necessary or appropriate. Insured institutions are required to submit annual reports to the FDIC, their federal regulatory agency, and their state
supervisor when applicable. The FDIC has developed a method for insured depository institutions to provide supplemental disclosure of the estimated fair market value of assets and liabilities, to the extent feasible and practicable, in any balance sheet, financial statement, report of condition or any other report of any insured depository institution. The FDIC Improvement Act also requires the federal banking regulatory agencies to prescribe, by regulation, standards for all insured depository institutions and depository institution holding companies relating, among other things, to the following:

- internal controls;
- information systems and audit systems;
- loan documentation;
- credit underwriting;
- interest rate risk exposure; and
- asset quality.

Prompt Corrective Action. As an insured depository institution, the bank is required to comply with the capital requirements promulgated under the Federal Deposit Insurance Act and the regulations thereunder, which set forth five capital categories, each with specific regulatory consequences. Under these regulations, the categories are:

- Well Capitalized - The institution exceeds the required minimum level for each relevant capital measure. A well capitalized institution is one (i) having a total capital ratio of $10 \%$ or greater, (ii) having a tier 1 capital ratio of $6 \%$ or greater, (iii) having a leverage capital ratio of $5 \%$ or greater and (iv) that is not subject to any order or written directive to meet and maintain a specific capital level for any capital measure.
- Adequately Capitalized - The institution meets the required minimum level for each relevant capital measure. No capital distribution may be made that would result in the institution becoming undercapitalized. An adequately capitalized institution is one (i) having a total capital ratio of $8 \%$ or greater, (ii) having a tier 1 capital ratio of $4 \%$ or greater and (iii) having a leverage capital ratio of $4 \%$ or greater or a leverage capital ratio of $3 \%$ or greater if the institution is rated composite 1 under the CAMELS (Capital, Assets, Management, Earnings, Liquidity and Sensitivity to market risk) rating system.
- Undercapitalized - The institution fails to meet the required minimum level for any relevant capital measure. An undercapitalized institution is one (i) having a total capital ratio of less than $8 \%$ or (ii) having a tier 1 capital ratio of less than $4 \%$ or (iii) having a leverage capital ratio of less than $4 \%$, or if the institution is rated a composite 1 under the CAMELS rating system, a leverage capital ratio of less than $3 \%$.

Significantly Undercapitalized - The institution is significantly below the required minimum level for any relevant capital measure. A significantly undercapitalized institution is one (i) having a total capital ratio of less than $6 \%$ or (ii) having a tier 1 capital ratio of less than $3 \%$ or (iii) having a leverage capital ratio of less than $3 \%$.

Critically Undercapitalized - The institution fails to meet a critical capital level set by the appropriate
federal banking agency. A critically undercapitalized institution is one having a ratio of tangible equity to total assets that is equal to or less than $2 \%$.

If the FDIC determines, after notice and an opportunity for hearing, that the bank is in an unsafe or unsound condition, the regulator is authorized to reclassify the bank to the next lower capital category (other than critically undercapitalized) and require the submission of a plan to correct the unsafe or unsound condition.

If the bank is not well capitalized, it cannot accept brokered deposits without prior FDIC approval and, if approval is granted, cannot offer an effective yield in excess of 75 basis points on interests paid on deposits of comparable size and maturity in such institution's normal market area for deposits accepted from within its normal market area, or national rate paid on deposits of comparable size and maturity for deposits accepted outside the bank's normal market area. Moreover, if the bank becomes less than adequately capitalized, it must adopt a capital restoration plan acceptable to the FDIC. The bank also would become subject to increased regulatory oversight, and is increasingly restricted in the scope of its permissible activities. Each company having control over an undercapitalized institution also must provide a limited guarantee that the institution will comply with its capital restoration plan. Except under limited circumstances consistent with an accepted capital restoration plan, an undercapitalized institution may not grow. An undercapitalized institution may not acquire another institution, establish additional branch offices or engage in any new line of business unless determined by the appropriate federal banking agency to be consistent with an accepted capital restoration plan, or unless the FDIC determines that the proposed action will further the purpose of prompt corrective action. The appropriate federal banking agency may take any action authorized for a significantly undercapitalized institution if an undercapitalized institution fails to submit an acceptable capital restoration plan or fails in any material respect to implement a plan accepted by the agency. A critically undercapitalized institution is subject to having a receiver or conservator appointed to manage its affairs and for loss of its charter to conduct banking activities.

An insured depository institution may not pay a management fee to a bank holding company controlling that institution or any other person having control of the institution if, after making the payment, the institution, would be undercapitalized. In addition, an institution cannot make a capital distribution, such as a dividend or other distribution that is in substance a distribution of capital to the owners of the institution if following such a distribution the institution would be undercapitalized. Thus, if payment of such a management fee or the making of such would cause the bank to become undercapitalized, it could not pay a management fee or dividend to us.

As of December 31, 2007, the bank was deemed to be "well capitalized."
Standards for Safety and Soundness. The Federal Deposit Insurance Act ("FDIA") also requires the federal banking regulatory agencies to prescribe, by regulation or guideline, operational and managerial standards for all insured depository institutions relating to: (i) internal controls, information systems and internal audit systems; (ii) loan documentation; (iii) credit underwriting; (iv) interest rate risk exposure; and (v) asset growth. The agencies also must prescribe standards for asset quality, earnings, and stock valuation, as well as standards for compensation, fees and benefits. The federal banking agencies have adopted regulations and Interagency Guidelines Prescribing Standards for Safety and Soundness to implement these required standards. These guidelines set forth the safety and soundness standards that federal banking agencies use to identify and address problems at insured depository institutions before capital becomes impaired. Under the regulations, if the FDIC determines that the bank fails to meet any standards prescribed by the guidelines, the agency may require the bank to submit to the agency an acceptable plan to achieve compliance with the standard, as required by the FDIC. The final regulations establish deadlines for the submission and review of such safety and soundness compliance plans.

Deposit Insurance and Assessments. Deposits at the bank are insured by the Deposit Insurance Fund (the "DIF") as administered by the FDIC, up to the applicable limits established by law - generally $\$ 100,000$ per accountholder and $\$ 250,000$ for certain retirement accountholders. In November 2006, the FDIC adopted final regulations that set the deposit insurance assessment rates that took effect in 2007. The FDIC uses a riskbased assessment system that assigns insured depository institutions to one of four risk categories based on three primary sources of information - supervisory risk ratings for all institutions, financial ratios for most institutions, including the company, and long-term debt issuer ratings for large institutions that have such ratings. The new premium rate structure imposes a minimum assessment of from five to seven cents for every $\$ 100$ of domestic deposits at institutions that are assigned to the lowest risk category. This category is expected to encompass substantially all
insured institutions, including the bank. A one-time assessment credit is available to offset up to $100 \%$ of the 2007 assessment. Any remaining credit can be used to offset up to $90 \%$ of subsequent annual assessments through 2010. For institutions assigned to higher risk categories, the premium that took effect in 2007 ranges from 10 cents to 43 cents per $\$ 100$ of deposits.

The FDIC also collects a deposit-based assessment from insured financial institutions on behalf of The Financing Corporation ("FICO"). The funds from these assessments are used to service debt issued by FICO in its capacity as a financial vehicle for the Federal Savings and Loan Insurance Corporation. The FICO assessment rate is set quarterly and in 2006 ranged from 1.32 cents to 1.24 cents per $\$ 100$ of assessable deposits. For the first quarter of 2007, the FICO assessment rate was 1.22 cents per $\$ 100$ of assessable deposits.

Transactions with Affiliates and Insiders. The company is a legal entity separate and distinct from the bank and its other subsidiaries. Various legal limitations restrict the bank from lending or otherwise supplying funds to the company or its non-bank subsidiaries. The company and the bank are subject to Sections 23A and 23B of the Federal Reserve Act and Federal Reserve Regulation W. Section 23A of the Federal Reserve Act places limits on the amount of loans or extensions of credit to, or investments in, or certain other transactions with, affiliates and on the amount of advances to third parties collateralized by the securities or obligations of affiliates. The aggregate of all covered transactions is limited in amount, as to any one affiliate, to $10 \%$ of the bank's capital and surplus and, as to all affiliates combined, to $20 \%$ of the bank's capital and surplus. Furthermore, within the foregoing limitations as to amount, each covered transaction must meet specified collateral requirements. The bank is forbidden to purchase low quality assets from an affiliate.

Section 23B of the Federal Reserve Act, among other things, prohibits an institution from engaging in certain transactions with certain affiliates unless the transactions are on terms substantially the same, or at least as favorable to such institution or its subsidiaries, as those prevailing at the time for comparable transactions with nonaffiliated companies.

Regulation W generally excludes all non-bank and non-savings association subsidiaries of banks from treatment as affiliates, except to the extent that the Federal Reserve Board decides to treat these subsidiaries as affiliates. The regulation also limits the amount of loans that can be purchased by a bank from an affiliate to not more than $100 \%$ of the bank's capital and surplus.

The bank is also subject to certain restrictions on extensions of credit to executive officers, directors, certain principal shareholders, and their related interests. Such extensions of credit (i) must be made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with third parties and (ii) must not involve more than the normal risk of repayment or present other unfavorable features.

Branching. Under current South Carolina law, we may open branch offices throughout South Carolina with the prior approval of the South Carolina Board of Financial Institutions. In addition, with prior regulatory approval, the bank will be able to acquire existing banking operations in South Carolina. Furthermore, federal legislation has been passed that permits interstate branching by banks if allowed by state law, and interstate merging by banks. However, South Carolina law, with limited exceptions, currently permits branching across state lines only through interstate mergers.

Anti-Tying Restrictions. Under amendments to the Bank Holding Company Act and Federal Reserve regulations, a bank is prohibited
from engaging in certain tying or reciprocity arrangements with its customers. In general, a bank may not extend credit, lease, sell property, or furnish any services or fix or vary the consideration for these on the condition that (i) the customer obtain or provide some additional credit, property, or services from or to the bank, the bank holding company or subsidiaries thereof or (ii) the customer may not obtain some other credit, property, or services from a competitor, except to the extent reasonable conditions are imposed to assure the soundness of the credit extended. Certain arrangements are permissible: a bank may offer combined-balance products and may otherwise offer more favorable terms if a customer obtains two or more traditional bank products; and certain foreign transactions are exempt from the general rule. A bank holding company or any bank affiliate also is subject to anti-tying requirements in connection with electronic benefit transfer services.

Community Reinvestment Act. The Community Reinvestment Act ("CRA") requires that, in connection with examinations of financial institutions within their respective jurisdictions, a financial institution's primary regulator, which is the FDIC for the bank, shall evaluate the record of each financial institution in meeting the credit needs of its local community, including low and moderate income neighborhoods. These factors are also considered in evaluating mergers, acquisitions, and applications to open a branch or facility. Failure to adequately meet these criteria could impose additional requirements and limitations on our bank. Additionally, we must publicly disclose the terms of various CRA-related agreements.

Finance Subsidiaries. Under the Gramm-Leach-Bliley Act (the "GLBA"), subject to certain conditions imposed by their respective banking regulators, national and state-chartered banks are permitted to form "financial subsidiaries" that may conduct financial or incidental activities, thereby permitting bank subsidiaries to engage in certain activities that previously were impermissible. The GLBA imposes several safeguards and restrictions on financial subsidiaries, including that the parent bank's equity investment in the financial subsidiary be deducted from the bank's assets and tangible equity for purposes of calculating the bank's capital adequacy. In addition, the GLBA imposes new restrictions on transactions between a bank and its financial subsidiaries similar to restrictions applicable to transactions between banks and nonbank affiliates.

Consumer Protection Regulations. Activities of the bank are subject to a variety of statutes and regulations designed to protect consumers. Interest and other charges collected or contracted for by the bank are subject to state usury laws and federal laws concerning interest rates. The bank's loan operations are also subject to federal laws applicable to credit transactions, such as the:

- The federal Truth-In-Lending Act, governing disclosures of credit terms to consumer borrowers;
- The Home Mortgage Disclosure Act of 1975, requiring financial institutions to provide information to enable the public and public officials to determine whether a financial institution is fulfilling its obligation to help meet the housing needs of the community it serves;
- The Equal Credit Opportunity Act, prohibiting discrimination on the basis of race, creed or other prohibited factors in extending credit;
- The Fair Credit Reporting Act of 1978, as amended by the Fair and Accurate Credit Transactions Act, governing the use and provision of information to credit reporting agencies, certain identity theft protections and certain credit and other disclosures;
- The Fair Debt Collection Act, governing the manner in which consumer debts may be collected by collection agencies; and
- The Rules and regulations of the various federal agencies charged with the responsibility of implementing these federal laws.

The deposit operations of the bank also are subject to:

- the Right to Financial Privacy Act, which imposes a duty to maintain confidentiality of consumer financial records and prescribes procedures for complying with administrative subpoenas of financial records; and
- the Electronic Funds Transfer Act and Regulation E issued by the Federal Reserve Board to implement that Act, which governs automatic deposits to and withdrawals from deposit accounts and customers' rights and liabilities arising from the use of automated teller machines and other electronic banking services.

Enforcement Powers. The bank and its "institution-affiliated parties," including its management, employees, agents, independent contractors, and consultants such as attorneys and accountants and others who participate in the conduct of the financial institution's affairs, are subject to potential civil and criminal penalties for violations of law, regulations or written orders of a government agency. These practices can include the failure of an
institution to timely file required reports or the filing of false or misleading information or the submission of inaccurate reports. Civil penalties may be as high as $\$ 1,000,000$ a day for such violations. Criminal penalties for some financial institution crimes have been increased to 20 years. In addition, regulators are provided with greater flexibility to commence enforcement actions against institutions and institution-affiliated parties. Possible enforcement actions include the termination of deposit insurance. Furthermore, banking agencies' power to issue cease-and-desist orders were expanded. Such orders may, among other things, require affirmative action to correct any harm resulting from a violation or practice, including restitution, reimbursement, indemnifications or guarantees against loss. A financial institution may also be ordered to restrict its growth, dispose of
certain assets, rescind agreements or contracts, or take other actions as determined by the ordering agency to be appropriate.
Anti-Money Laundering. Financial institutions must maintain anti-money laundering programs that include established internal policies, procedures, and controls; a designated compliance officer; an ongoing employee training program; and testing of the program by an independent audit function. The company and the bank are also prohibited from entering into specified financial transactions and account relationships and must meet enhanced standards for due diligence and "knowing your customer" in their dealings with foreign financial institutions and foreign customers. Financial institutions must take reasonable steps to conduct enhanced scrutiny of account relationships to guard against money laundering and to report any suspicious transactions, and recent laws provide law enforcement authorities with increased access to financial information maintained by banks. Anti-money laundering obligations have been substantially strengthened as a result of the USA Patriot Act, enacted in 2001 and renewed in 2006. Bank regulators routinely examine institutions for compliance with these obligations and are required to consider compliance in connection with the regulatory review of applications. The regulatory authorities have been active in imposing "cease and desist" orders and money penalty sanctions against institutions found to be violating these obligations.

USA PATRIOT Act. The USA PATRIOT Act became effective on October 26, 2001, amended, in part, the Bank Secrecy Act, and provides, in part, for the facilitation of information sharing among governmental entities and financial institutions for the purpose of combating terrorism and money laundering by enhancing anti-money laundering and financial transparency laws, as well as enhanced information collection tools and enforcement mechanics for the U.S. government, including: (i) requiring standards for verifying customer identification at account opening; (ii) rules to promote cooperation among financial institutions, regulators, and law enforcement entities in identifying parties that may be involved in terrorism or money laundering; (iii) reports by nonfinancial trades and businesses filed with the Treasury Department's Financial Crimes Enforcement Network for transactions exceeding \$10,000; and (iv) filing suspicious activities reports by brokers and dealers if they believe a customer may be violating U.S. laws and regulations and requires enhanced due diligence requirements for financial institutions that administer, maintain, or manage private bank accounts or correspondent accounts for non-U.S. persons. Bank regulators routinely examine institutions for compliance with these obligations and are required to consider compliance in connection with the regulatory review of applications.

Under the USA PATRIOT Act, the Federal Bureau of Investigation ("FBI") can send our banking regulatory agencies lists of the names of persons suspected of involvement in terrorist activities. The bank can be requested, to search its records for any relationships or transactions with persons on those lists. If the bank finds any relationships or transactions, it must file a suspicious activity report and contact the FBI.

The Office of Foreign Assets Control ("OFAC"), which is a division of the U.S. Department of the Treasury, is responsible for helping to insure that United States entities do not engage in transactions with "enemies" of the United States, as defined by various Executive Orders and Acts of Congress. OFAC has sent, and will send, our banking regulatory agencies lists of names of persons and organizations suspected of aiding, harboring or engaging in terrorist acts. If the bank finds a name on any transaction, account or wire transfer that is on an OFAC list, it must freeze such account, file a suspicious activity report and notify the FBI. The bank has appointed an OFAC compliance officer to oversee the inspection of its accounts and the filing of any notifications. The bank actively checks high-risk OFAC areas such as new accounts, wire transfers and customer files. The bank performs these checks utilizing software, which is updated each time a modification is made to the lists provided by OFAC and other agencies of Specially Designated Nationals and Blocked Persons.

Privacy and Credit Reporting. Financial institutions are required to disclose their policies for collecting and protecting confidential information. Customers generally may prevent financial institutions from sharing
nonpublic personal financial information with nonaffiliated third parties except under narrow circumstances, such as the processing of transactions requested by the consumer or when the financial institution is jointly sponsoring a product or service with a nonaffiliated third party. Additionally, financial institutions generally may not disclose consumer account numbers to any nonaffiliated third party for use in telemarketing, direct mail marketing or other marketing to consumers. It is the bank's policy not to disclose any personal information unless required by law.

Like other lending institutions, the bank utilizes credit bureau data in its underwriting activities. Use of such data is regulated under the Federal Credit Reporting Act on a uniform, nationwide basis, including credit reporting, prescreening, sharing of information between affiliates, and the use of credit data. The Fair and Accurate Credit Transactions Act of 2003 (the "FACT Act") authorizes states to enact identity theft laws that are not inconsistent with the conduct required by the provisions of the FACT Act.

Payment of Dividends. A South Carolina state bank may not pay dividends from its capital. All dividends must be paid out of undivided profits then on hand, after deducting expenses, including reserves for losses and bad debts. The bank is authorized to pay cash dividends up to $100 \%$ of net income in any calendar year without obtaining the prior approval of the South Carolina Board of Financial Institutions, provided that the bank received a composite rating of one or two at the last federal or state regulatory examination. The bank must obtain approval from the South Carolina Board of Financial Institutions prior to the payment of any other cash dividends. In addition, under the FDIC Improvement Act, the bank may not pay a dividend if, after paying the dividend, the bank would be undercapitalized.

Check 21. The Check Clearing for the 21 st Century Act gives "substitute checks," such as a digital image of a check and copies made from that image, the same legal standing as the original paper check. Some of the major provisions include:

- allowing check truncation without making it mandatory;
demanding that every financial institution communicate to accountholders in writing a description of its substitute check processing program and their rights under the law;
legalizing substitutions for and replacements of paper checks without agreement from consumers;
retaining in place the previously mandated electronic collection and return of checks between financial institutions only when individual agreements are in place;
requiring that when accountholders request verification, financial institutions produce the original check (or a copy that accurately represents the original) and demonstrate that the account debit was accurate and valid; and
requiring the re-crediting of funds to an individual's account on the next business day after a consumer proves that the financial institution has erred.

Effect of Governmental Monetary Policies. Our earnings are affected by domestic economic conditions and the monetary and fiscal policies of the United States government and its agencies. The Federal Reserve Board's monetary policies have had, and are likely to continue to have, an important impact on the operating results of commercial banks through its power to implement national monetary policy in order, among other things, to curb inflation or combat a recession. The monetary policies of the Federal Reserve Board have major effects upon the levels of bank loans, investments and deposits through its open market operations in United States government securities and through its regulation of the discount rate on borrowings of member banks and the reserve requirements against member bank deposits. It is not possible to predict the nature or impact of future changes in monetary and fiscal policies.

Proposed Legislation and Regulatory Action. New regulations and statutes are regularly proposed that contain wide-ranging proposals for altering the structures, regulations, and competitive relationships of the nation's financial institutions. We cannot predict whether or in what form any proposed regulation or statute will be adopted or the extent to which our business may be affected by any new regulation or statute.

## RISK FACTORS

## We have grown rapidly and may not be able to sustain this rate of growth for future periods.

We have grown rapidly since opening Tidelands Bank in October 2003. However, we may not be able to sustain this rate of growth and may not even be able to grow our business at all. Because of our relatively small size and short operating history, it will be difficult for us to generate similar asset growth rates as we continue to expand, and consequently our historical results of operations are not necessarily indicative of our future operations. Various factors, such as economic conditions, regulatory and legislative considerations, and competition, may also impede our ability to expand our market presence. If we experience a significant decrease in our rate of growth, our results of operations and financial condition may be adversely affected because a high percentage of our operating costs are fixed expenses.

## We are dependent on key individuals and the loss of one or more of these key individuals could curtail our growth and adversely affect our prospects.

Robert E. Coffee, Jr., our president and chief executive officer, has extensive and long-standing ties within our market area and substantial experience with our operations which has contributed significantly to our growth. If we lose the services of Mr. Coffee, he would be difficult to replace and our business and development could be materially and adversely affected.

Our success also depends, in part, on our continued ability to attract and retain experienced management personnel and loan originators. The loss of the services of several of such key personnel could adversely affect our growth strategy and prospects to the extent we are unable to replace such personnel.

## The success of our growth strategy depends on our ability to identify and retain individuals with experience and relationships in the markets in which we intend to expand.

To expand our coastal franchise successfully, we must identify and retain experienced key management members with local expertise and relationships in these markets. We expect that competition for qualified management in the markets in which we may expand will be intense and that there will be a limited number of qualified persons with knowledge of and experience in the community banking industry in these markets. Even if we identify individuals that we believe could assist us in establishing a presence in a new market, we may be unable to recruit these individuals away from more established financial institutions. In addition, the process of identifying and recruiting individuals with the combination of skills and attributes required to carry out our strategy requires both management and financial resources and is often lengthy. Our inability to identify, recruit, and retain talented personnel to manage new offices effectively would limit our growth and could materially adversely affect our business, financial condition, and results of operations.

## An economic downturn, especially one affecting the Charleston, Myrtle Beach and Hilton Head metropolitan areas, could reduce our customer base, our level of deposits, and demand for financial products such as loans.

We are in uncertain economic times, including uncertainty with respect to financial markets that have been volatile as a result of sub-prime mortgage related and other matters. Our success significantly depends upon the growth in population, income levels, deposits and housing starts in our markets, primarily the Charleston, Myrtle Beach and Hilton Head metropolitan areas. If the communities in which we operate do not grow or if prevailing economic conditions locally or nationally are unfavorable, our business may not succeed. An economic downturn would likely contribute to the deterioration of the credit quality of our loan portfolio and reduce our level of customer deposits, which in turn would hurt our business. Interest received on loans represented approximately $88.5 \%$ of our interest income for the year ended December 31, 2007. If an economic
downturn occurs in the economy as a whole, or in the Charleston, Myrtle Beach or Hilton Head metropolitan markets, borrowers may be less likely to repay their loans as scheduled or at all. Moreover, the value of real estate or other collateral that may secure our loans could be adversely affected. Unlike many larger institutions, we are not able to spread the risks of unfavorable local economic conditions across a large number of diversified economies and geographic locations. An economic downturn could, therefore, result in losses that could materially and adversely affect our business.

## Our small- to medium-sized business target markets may have fewer financial resources to weather a downturn in the economy.

We target the banking and financial services needs of small- and medium-sized businesses. These businesses generally have fewer financial resources in terms of capital borrowing capacity than larger entities. If general economic conditions negatively impact these businesses in the markets in which we operate, our business, financial condition, and results of operation may be adversely affected.

## The lack of seasoning of our loan portfolio makes it difficult to assess the adequacy of our loan loss reserves accurately.

We attempt to maintain an appropriate allowance for loan losses to provide for potential losses in our loan portfolio. We periodically determine the amount of the allowance based on consideration of several factors, including:

- an ongoing review of the quality, mix, and size of our overall loan portfolio;
- our historical loan loss experience;
- evaluation of economic conditions;
- regular reviews of loan delinquencies and loan portfolio quality; and
- the amount and quality of collateral, including guarantees, securing the loans.

However, there is no precise method of predicting credit losses, since any estimate of loan losses is necessarily subjective and the accuracy depends on the outcome of future events. In addition, due to our rapid growth over the past several years and our limited operating history, a large portion of the loans in our loan portfolio was originated recently. In general, loans do not begin to show signs of credit deterioration or default until they have been outstanding for some period of time, a process referred to as "seasoning." As a result, a portfolio of older loans will usually perform more predictably than a newer portfolio. As of December 31, 2007, we had only three loans on nonaccrual status totaling approximately $\$ 389,000$. In addition, we have charged-off a total of $\$ 334,426$ in loans since our inception. Because our loan portfolio is relatively new, the current level of delinquencies and defaults may not be representative of the level that will prevail when the portfolio becomes more seasoned, which may be higher than current levels. If charge-offs in future periods increase, we may be required to increase our provision for loan losses, which would decrease our net income and possibly our capital.

## Our decisions regarding credit risk and reserves for loan losses may materially and adversely affect our business.

Making loans and other extensions of credit is an essential element of our business. Although we seek to mitigate risks inherent in lending by adhering to specific underwriting practices, our loans and other extensions of credit may not be repaid. The risk of nonpayment is affected by a number of factors, including:

- the duration of the credit;
- the credit profile of a particular customer;
- the changes in economic and industry conditions; and
- in the case of a collateralized loan, risks resulting from uncertainties about the future value of the collateral.

While we generally underwrite the loans in our portfolio in accordance with our own internal underwriting guidelines and regulatory supervisory guidelines, in certain circumstances we have made loans which exceed either our internal underwriting guidelines, supervisory guidelines, or both. As of December 31, 2007, approximately $\$ 58.5$ million, or $14.9 \%$, of our loans had loan-to-value ratios that exceeded regulatory supervisory guidelines, of which eight loans totaling approximately $\$ 4.4$ million had loan-to-value ratios of $100 \%$ or more. In addition, supervisory limits on commercial loan to value exceptions are set at $30 \%$ of our bank's capital. At December 31, 2007, $\$ 38.9$ million of our commercial loans, or $73.0 \%$ of our bank's capital, exceeded the supervisory loan to value ratio. The number of loans in our portfolio with loan-to-value ratios in excess of supervisory guidelines, our internal guidelines, or both could increase the risk of delinquencies and defaults in our portfolio.

## We may have higher loan losses than we have allowed for in our allowance for loan losses.

Our loan losses could exceed our allowance for loan losses. Our average loan size continues to increase and reliance on our historic allowance for loan losses may not be adequate. Approximately $88.2 \%$ of our loan portfolio is composed of construction, commercial mortgage and commercial loans. Repayment of such loans is generally considered more subject to market risk than residential mortgage loans. Industry experience shows that a portion of loans will become delinquent and a portion of loans will require partial or entire charge-off.

Regardless of the underwriting criteria utilized, losses may be experienced as a result of various factors beyond our control, including
among other things, changes in market conditions affecting the value of loan collateral and problems affecting the credit of our borrowers.

## A significant portion of our loan portfolio is secured by real estate, and events that negatively impact the real estate market could hurt our business.

A significant portion of our loan portfolio is secured by real estate. As of December 31, 2007, approximately $93.0 \%$ of our loans had real estate as a primary or secondary component of collateral. The real estate collateral in each case provides an alternate source of repayment in the event of default by the borrower and may deteriorate in value during the time the credit is extended. A weakening of the real estate market in our primary market area could result in an increase in the number of borrowers who default on their loans and a reduction in the value of the collateral securing their loans, which in turn could have an adverse effect on our profitability and asset quality. If we are required to liquidate the collateral securing a loan to satisfy the debt during a period of reduced real estate values, our earnings and capital could be adversely affected. Acts of nature, including hurricanes, tornados, earthquakes, fires and floods, which may cause uninsured damage and other loss of value to real estate that secures these loans, may also negatively impact our financial condition.

## A large percentage of the loans in our portfolio currently include exceptions to our loan policies and supervisory guidelines.

All of the loans that we make are subject to written loan policies adopted by our board of directors and to supervisory guidelines imposed by our regulators. Our loan policies are designed to reduce the risks associated with the loans that we make by requiring our loan officers to take certain steps that vary depending on the type and amount of the loan, prior to closing a loan. These steps include, among other things, making sure the proper liens are documented and perfected on property securing a loan, and requiring proof of adequate insurance coverage on property securing loans. Loans that do not fully comply with our loan policies are known as "exceptions." We categorize exceptions as policy exceptions, financial statement exceptions and collateral exceptions. As of December 31, 2007, approximately $17.7 \%$ of the loans in our portfolio included collateral exceptions to our loan policies, which exceeds the $10 \%$ suggested by our regulators. As a result of these exceptions, such loans may have a higher risk of loan loss than the other loans in the portfolio that fully comply with our loan policies. In addition, we may be subject to regulatory action by federal or state banking authorities if they believe the number of exceptions in our loan portfolio represents an unsafe banking practice. Although we have taken steps to reduce the number of exceptions in our loan portfolio, we may not be successful in further reducing and managing the number of exceptions in our loan portfolio.

## Changes in interest rates may reduce our profitability.

Our profitability depends in large part on our net interest income, which is the difference between interest income from interest-earning assets, such as loans and investment securities, and interest expense on interest-bearing liabilities, such as deposits and other borrowings. Approximately $56.6 \%$ of our loans were variable rate loans at December 31, 2007, and we were liability sensitive at December 31, 2007. During 2007, we expect to be liability sensitive over the one year horizon, which means that our net interest income will generally decrease in higher interest rate environments and rise in lower interest rate environments. Our net interest income will be adversely affected if market interest rates change such that the interest we earn on loans and investments decreases faster than the interest we pay on deposits and borrowings. Many factors cause changes in interest rates, including governmental monetary policies and domestic and international economic and political conditions. While we intend to manage the effects of changes in interest rates by adjusting the terms, maturities, and pricing of our assets and
liabilities, our efforts may not be effective and our financial condition and results of operations could suffer.

## We face strong competition for customers, which could prevent us from obtaining customers and may cause us to pay higher interest rates to attract customers.

The banking business is highly competitive, and we experience competition in our market from many other financial institutions. We compete with commercial banks, credit unions, savings institutions, mortgage banking firms, consumer finance companies, securities brokerage firms, insurance companies, money market funds, and other mutual funds, as well as other super-regional, national, and international financial institutions that operate offices in our primary market areas and elsewhere.

We compete with these institutions both in attracting deposits and in making loans. In addition, we have to attract our customer base from other existing financial institutions and from new residents. Many of our competitors are well-established, larger financial institutions, such as BB\&T, Bank of America, Wachovia, and Carolina First Bank. These institutions offer some services, such as extensive and established branch networks and trust services that we do not provide. We also compete with local community banks in our market. There is a risk that we will not be able to compete successfully with other financial institutions in our market, and that we may have to pay higher interest rates to attract deposits and pay higher wages for new employees, resulting in reduced profitability. In addition, competitors that are not depository institutions are generally not subject to the extensive regulations that apply to us.

## We may not be able to compete with our larger competitors for larger customers because our lending limits are lower than theirs.

We are limited in the amount we can loan a single borrower by the amount of the bank's capital. Our legal lending limit is $15 \%$ of the bank's capital and surplus, or $\$ 8.0$ million at December 31, 2007. Our internal lending limit was $\$ 5.2$ million at December 31, 2007. Even though our legal lending limit increased after we raised net proceeds of $\$ 16.4$ million in a public stock offering in October 2006, it is still significantly less than the limit for our larger competitors and may affect our ability to seek relationships with larger businesses in our market area.

## and not for the investors.

We operate in a highly regulated industry and are subject to examination, supervision, and comprehensive regulation by the South Carolina Board of Financial Institutions, the FDIC, and the Federal Reserve Board. Our compliance with these regulations is costly and restricts certain of our activities, including payment of dividends, mergers and acquisitions, investments, loans and interest rates charged, interest rates paid on deposits, and locations of offices. We must also meet regulatory capital requirements. If we fail to meet these capital and other regulatory requirements, our financial condition, liquidity, and results of operations would be materially and adversely affected. Our failure to remain "well capitalized" for regulatory purposes could affect customer confidence, our ability to grow, our cost of funds and FDIC insurance, our ability to pay dividends on common stock, and our ability to make acquisitions.

The laws and regulations applicable to the banking industry could change at any time, and we cannot predict the effects of these changes on our business and profitability. For example, new legislation or regulation could limit the manner in which we may conduct our business, including our ability to obtain financing, attract deposits, and make loans. Many of these regulations are intended to protect depositors, the public, and the FDIC, not shareholders. In addition, the burden imposed by these regulations may place us at a competitive disadvantage compared to competitors who are less regulated. The laws, regulations, interpretations, and enforcement policies that apply to us have been subject to significant change in recent years, sometimes retroactively applied, and may change significantly in the future. Our cost of compliance could adversely affect our ability to operate profitably. See "Supervision and Regulation."

## Our future growth may require us to raise additional capital in the future, but that capital may not be available when it is needed.

We are required by regulatory authorities to maintain adequate levels of capital to support our operations. We anticipate that our capital levels will satisfy our regulatory requirements for the foreseeable future. We may at some point, however, need to raise additional capital to support our continued growth. Our ability to raise additional capital will depend in part on conditions in the capital markets at that time, which are outside our control, and our financial performance. Accordingly, we may be unable to raise additional capital, if and when needed, on terms acceptable to us, or at all. If we cannot raise additional capital when needed, our ability to further expand our operations through internal growth and acquisitions could be materially impaired. In addition, if we decide to raise additional equity capital, your interest could be diluted.

## We will face risks with respect to future expansion and acquisitions or mergers.

Although we do not have any current plans to do so, we may seek to acquire other financial institutions or parts of those institutions. We may also expand into new markets or lines of business or offer new products or services. These activities would involve a number of risks, including:

- taking additional time and creating expense associated with identifying and evaluating potential acquisitions and merger partners;
- using inaccurate estimates and judgments to evaluate credit, operations, management, and market risks with respect to the target institution or assets;
diluting our existing shareholders in an acquisition;
- taking additional time and creating expense associated with evaluating new markets for expansion, hiring experienced local management, and opening new offices, as there may be a substantial time lag between these activities before we generate sufficient assets and deposits to support the costs of the expansion;
- taking a significant amount of time negotiating a transaction or working on expansion plans, resulting in management's attention being diverted from the operation of our existing business;
- taking time and creating expense integrating the operations and personnel of the combined businesses;
- creating an adverse short-term effect on our results of operations; and
- losing key employees and customers as a result of an acquisition that is poorly received.

We have never acquired another institution before, so we lack experience in handling any of these risks. There is also a risk that any expansion effort will not be successful.

Efforts to comply with Sarbanes-Oxley Act will involve significant expenditures, and non-compliance with the Sarbanes-Oxley Act may adversely affect us.

The Sarbanes-Oxley Act of 2002, and the related rules and regulations promulgated by the Securities and Exchange Commission that are now applicable to us, have increased the scope, complexity, and cost of corporate governance, reporting, and disclosure practices. We have experienced, and we expect to continue to experience, greater compliance costs, including costs related to internal controls, as a result of the Sarbanes-Oxley Act. For example, for the year ending December 31, 2007, we are required to comply with Section 404 of the Sarbanes-Oxley Act and our management has issued a report on our internal controls over financial reporting. Our independent registered public accounting firm will be required to provide an attestation with respect to management's report on our internal controls over financial reporting as of December 31, 2008. We expect the applicability of these rules and regulations to us will continue to increase our accounting, legal, and other costs, and to make some activities more difficult, time consuming and costly. In the event that we are unable to maintain or achieve compliance with the Sarbanes-Oxley Act and related rules, we may be adversely affected.

We have evaluated our internal control systems in order to allow management to report on our internal control over financial reporting, as required by Section 404 of the Sarbanes-Oxley Act. In the future, if we or our independent auditors were to identify significant deficiencies or
material weaknesses in our internal control over financial reporting that we could not remediate in a timely manner, or if we are unable to receive a positive
attestation from our independent registered public accounting firm, the trading price of our common stock could decline, our ability to obtain any necessary equity or debt financing could suffer, and our common stock could ultimately be delisted from the NASDAQ Global Market. In this event, the liquidity of our common stock would be severely limited and the market price of our common stock would likely decline significantly.

In addition, the rules adopted as a result of the Sarbanes-Oxley Act could make it more difficult or more costly for us to obtain certain types of insurance, including directors' and officers' liability insurance, which could make it more difficult for us to attract and retain qualified persons to serve on our board of directors or as executive officers.

## We are currently undertaking a number of construction projects which could divert the time and attention of our senior management.

We are currently engaged in two simultaneous construction projects relating to the improvement of our current facilities and the addition of new facilities expected to last over the next 9 months. These projects include the construction of two traditional stand-alone branches, one of which will replace a current store-front branch and one represents a new banking location. We rely on our chief administration officer to oversee these construction projects. There is a risk that such projects may take longer or result in greater expenses than we intend. In addition, the time required to oversee such projects could result in management's attention being materially diverted from the operations of our business. This could result in an adverse effect on our near-term results of operations.

## Given the geographic concentration of our operations, we could be significantly affected by any natural disaster that affects coastal South Carolina.

Our operations are concentrated in and our loan portfolio consists almost entirely of loans to persons and businesses located in coastal South Carolina. Similarly, the collateral for many of our loans consists of real and personal property located in this same geographic area. This area is susceptible to natural disasters which could cause extensive damage to the general region. Specifically, disaster conditions resulting from any hurricane that hits in this area would adversely affect the local economies and real estate markets, which could negatively impact our business. Adverse economic conditions resulting from such a disaster could also negatively impact the ability of our customers to repay their loans and could affect the value of the collateral securing these loans. Furthermore, damage resulting from any natural disaster could also result in continued economic uncertainty that could negatively impact businesses in those areas. Consequently, our ability to continue to originate loans may be impaired by adverse changes in local and regional economic conditions in this area following any natural disaster.

## Item 2. Description of Property.

Our main office facility is located at 875 Lowcountry Boulevard in Mount Pleasant, South Carolina. The building is a full service banking facility with two drive-through banking stations and an ATM. The lease has an initial term of 10 years from March 24, 2004 with options for two additional five-year renewal periods. We paid approximately $\$ 191,000$ in rent this year. Our annual rent payments increased in 2007 and will subsequently increase in accordance with a formula based on the Consumer Price Index.

On November 30, 2005, the bank purchased property for $\$ 1.6$ million, where we constructed a building for our permanent Summerville full service banking facility. This property is located at 1510 Old Trolley Road in Summerville, South Carolina, which opened on April 23, 2007.

On July 8,2005 , the bank purchased property, including a 4,340 square foot building, in the Park West section of Mount Pleasant for $\$ 1.6$ million. We opened as a full service banking facility at this location on May 14, 2007.

On July 1, 2007, the bank entered into a lease agreement for the permanent branch location located at 1312 Professional Drive in Myrtle Beach, South Carolina. We have a term of 20 years with an option to extend the term for two successive periods for an additional 10 years each. We pay approximately $\$ 12,500$ per month in rent.

On August 26, 2005, the bank purchased property and a facility for $\$ 1.3$ million at 840 Lowcountry Boulevard in Mount Pleasant, South Carolina. In January 2007, this facility became occupied by our operations departments.

On December 22, 2005, the bank entered into a land lease for a West Ashley location with the intent of building a branch located at 946 Orleans Road in Charleston, South Carolina, which opened on July 2, 2007. The lease has an initial 20-year term and may be extended at the bank's option for four additional five-year terms. The lease requires monthly payments of $\$ 5,833$ for the first five years, which increases $12 \%$ every fifth year thereafter.

On September 28, 2006, the bank entered into a lease for office space for its Bluffton loan production office. The lease has an initial oneyear term and may be extended at the bank's option for an additional 12 month term. The lease requires monthly payments of $\$ 3,000$ per month. In addition, the Bank leased office space for the permanent Bluffton branch location. The lease was originated on June 13, 2007 and has a 20-year term with four five-year renewal options.

On March 20, 2007, the bank also leased office space for its future Murrells Inlet branch location. The lease has a 20-year term and does not require monthly payments until July 1, 2008.

On April 24, 2007, the bank entered into a lease for office space located at 830 Lowcountry Boulevard, Mount Pleasant, SC for executive offices. The lease has a 20 -year term with four five-year renewal options. The lease requires monthly payments of $\$ 9,167$ for the first five years, increased $71 / 2 \%$ every fifth year thereafter.

We believe that all of our properties are adequately covered by insurance.

## Item 3. Legal Proceedings.

Neither the company nor the bank is a party to, nor is any of their property the subject of, any material pending legal proceedings incidental to the business of the company or the bank.

## Item 4. Submission of Matters to a Vote of Security Holders.

No matter was submitted to a vote of security holders during the fourth quarter of the fiscal year covered by this report.

## PART II

## Item 5. Market for Common Equity and Related Stockholder Matters and Small Business Issuer Purchases of Equity Securities.

In connection with our public offering in October 2006, our common stock was approved for listing on the NASDAQ Global Market under the symbol "TDBK." Prior to October 2006, our common stock was quoted on the OTC Bulletin Board under the symbol "TDBK.OB." As of December 31, 2007, we had approximately 531 shareholders of record.

The following table shows the reported high and low closing prices for shares of our common stock published by NASDAQ beginning with the fourth quarter of 2005 . For the prior periods indicated, the table shows the reported high and low bid information on the OTC Bulletin Board. The OTC Bulletin Board prices are quotations, which reflect inter-dealer prices, without retail mark-up, mark-down or commission, and may not represent actual transactions. Prior to our listing on NASDAQ, there was limited trading, at widely varying prices, and trading had not created an active market for our common stock. Thus, the prices at which trades occurred may not be representative of the actual value of our common stock. On a number of days during this period, there were no trades at all in our common stock.

|  | High |  | Low |  |
| :---: | :---: | :---: | :---: | :---: |
| $\underline{2007}$ |  |  |  |  |
| Fourth Quarter | \$ | 13.14 | \$ | 9.50 |
| Third Quarter |  | 13.55 |  | 12.77 |
| Second Quarter |  | 14.30 |  | 13.11 |
| First Quarter |  | 15.39 |  | 14.15 |
| $\underline{2006}$ |  |  |  |  |
| Fourth Quarter | \$ | 18.00 | \$ | 14.51 |
| Third Quarter |  | 18.35 |  | 17.50 |
| Second Quarter |  | 20.00 |  | 12.50 |
| First Quarter |  | 12.75 |  | 9.75 |
| $\underline{2005}$ |  |  |  |  |
| Fourth Quarter | \$ | 9.98 | \$ | 9.98 |

We have not declared or paid any cash dividends on our common stock since our inception. For the foreseeable future we do not intend to declare cash dividends. We intend to retain earnings to grow our business and strengthen our capital base. Our ability to pay dividends depends on the ability of our subsidiary, Tidelands Bank, to pay dividends to us. As a South Carolina state bank, Tidelands Bank may only pay dividends out of its net profits, after deducting expenses, including losses and bad debts. In addition, the bank is prohibited from declaring a dividend on its shares of common stock until its surplus equals its stated capital. At December 31, 2007, the bank was no longer prohibited from declaring a dividend.

## Item 6. Management's Discussion and Analysis or Plan of Operation.

The following discussion reviews our results of operations and assesses our financial condition. You should read the following discussion and analysis in conjunction with our consolidated financial statements and the related notes included elsewhere in this report. Our discussion and analysis for the years ended December 31, 2007, 2006 and 2005 is based on our audited financial statements for such periods. The following discussion describes our results of operations for the year ended December 31, 2007 as compared to December 31, 2006 and 2005, and also analyzes our financial condition as of December 31, 2007 as compared to December 31, 2006.

## Overview

We were incorporated in March 2002 to organize and serve as the holding company for Tidelands Bank. Since we opened our bank in October 2003, we have grown total assets to $\$ 512.3$ million, loans to $\$ 391.3$ million, and deposits to $\$ 388.2$ million.

Like most community banks, we derive the majority of our income from interest received on our loans and investments. Our primary source of funds for making these loans and investments is our deposits, on most of which we pay interest. Consequently, one of the key measures of our success is our amount of net interest income, or the difference between the income on our interest-earning assets, such as loans and investments, and the expense on our interest-bearing liabilities, such as deposits and borrowings. Another key measure is the spread between the yield we earn on these interest-earning assets and the rate we pay on our interest-bearing liabilities, which is called our net interest spread.

There are risks inherent in all loans, so we maintain an allowance for loan losses to absorb probable losses on existing loans that may become uncollectible. We maintain this allowance by charging a provision for loan losses against our operating earnings for each period. We have included a detailed discussion of this process, as well as several tables describing our allowance for loan losses.

In addition to earning interest on our loans and investments, we earn income through fees and other charges to our customers. We have also included a discussion of the various components of this noninterest income, as well as of our noninterest expense.

The following discussion and analysis also identifies significant factors that have affected our financial position and operating results during the periods included in the accompanying financial statements. We encourage you to read this discussion and analysis in conjunction with our financial statements and the other statistical information included in this report.

## Critical Accounting Policies

We have adopted various accounting policies that govern the application of accounting principles generally accepted in the United States and with general practices within the banking industry in the preparation of our financial statements. Our significant accounting policies are described in the footnotes to our audited consolidated financial statements as of December 31, 2007.

Certain accounting policies involve significant judgments and assumptions by us that have a material impact on the carrying value of certain assets and liabilities. We consider these accounting policies to be critical accounting policies. The judgment and assumptions we use are based on historical experience and other factors, which we believe to be reasonable under the circumstances. Because of the nature of the judgment and assumptions we make, actual results could differ from these judgments and estimates that could have a material impact on the carrying values of our assets and liabilities and our results of operations.

We believe the allowance for loan losses is the critical accounting policy that requires the most significant judgment and estimates used in preparation of our consolidated financial statements. Some of the more critical judgments supporting the amount of our allowance for loan losses include judgments about the credit worthiness of borrowers, the estimated value of the underlying collateral, the assumptions about cash flow, determination of loss factors for estimating credit losses, the impact of current events, and conditions and other factors impacting the level
of probable inherent losses. Under different conditions or using different assumptions, the actual amount of credit losses incurred by us may be different from management's estimates provided in our consolidated financial statements. Refer to the portion of this discussion that addresses our allowance for loan losses for a more complete discussion of our processes and methodology for determining our allowance for loan losses.

## Results of Operations

## Income Statement Review

## Summary

Our net income was approximately $\$ 413,000, \$ 1.5$ million and $\$ 40,000$ for the years ended December 31, 2007, 2006 and 2005, respectively. Net income before income tax expense was $\$ 688,000, \$ 2.4$ million and $\$ 60,000$ for the years ended December 31, 2007, 2006 and 2005, respectively. In comparing year-ends December 31, 2007 and 2006, the $\$ 1.7$ million decrease in net income before tax expense resulted from increases of $\$ 2.5$ million in net interest income and $\$ 568,000$ in other income offset by a $\$ 5.0$ million increase in noninterest expense. Noninterest expense increased in 2007 as a result of increases in salaries and benefits, occupancy costs, marketing and other expenses that are largely associated with our growth, as well as increased professional fees, including costs for implementation of Sarbanes-Oxley related requirements. Noninterest income increased from $\$ 787,000$ for the year ended December 31, 2006 to $\$ 1.4$ million for the year ended December 31, 2007. For the years ended December 31, 2006 and 2005, the $\$ 2.3$ million increase in net income before tax expense resulted from increases of $\$ 4.7$ million in net interest income and $\$ 312,000$ in other income partially offset by a $\$ 3.1$ million increase in noninterest expense. Noninterest income increased from $\$ 475,000$ for the year ended

December 31, 2005 to $\$ 787,000$ for the year ended December 31, 2006. We recorded provisions for loan losses of $\$ 1.0$ million, $\$ 1.2$ million and $\$ 1.5$ million for the years ended December 31, 2007, 2006 and 2005, respectively.

## Net Interest Income

Our level of net interest income is determined by the level of earning assets and the management of our net interest margin. The growth in our loan portfolio is the primary driver of the increase in net interest income. During the years ended December 31, 2007 and 2006, our loan portfolio increased $\$ 118.1$ million and $\$ 93.5$ million, respectively. We anticipate the growth in loans will continue to drive the growth in assets and the growth in net interest income. Since loans typically provide higher interest yields than other types of interest-earning assets, we invest a substantial percentage of our earning assets in our loan portfolio. However, no assurance can be given that we will be able to continue to increase loans at the same growth rate as we have experienced in the past.

Our decision to grow the loan portfolio at the current pace has created the need for a higher level of capital and the need to increase deposits and borrowings. This loan growth strategy also resulted in a significant portion of our assets being in higher earning loans than in lower yielding investments. At December 31, 2007, loans represented $76.4 \%$ of total assets, while securities and federal funds sold represented $18.0 \%$ of total assets. While we plan to continue our focus on increasing the loan portfolio, we also anticipate proportionately increasing the size of the investment portfolio.

The current interest rate environment, which is relatively low by historical measures, has allowed us to obtain short-term borrowings and wholesale certificates of deposit at rates that were typically lower than certificate of deposit rates being offered in our local market. This funding strategy allowed us to continue to operate in a growing branch environment, which in turn allowed us to focus on growing our loan portfolio. At December 31, 2007, retail deposits represented $\$ 131.2$ million, or $28.0 \%$ of total funding, which includes total deposits plus securities sold under agreements to repurchase and other borrowings. Commercial deposits represented $\$ 30.2$ million, or $6.4 \%$ of total funding, borrowings represented $\$ 80.7$ million, or $17.2 \%$ of total funding, and wholesale out-of-market deposits represented $\$ 226.8$ million, or $48.4 \%$ of total funding.

We converted two of our loan production offices into temporary full service banking facilities, one in the second quarter of 2005 in Summerville, South Carolina and the other in the fourth quarter of 2005 in Myrtle Beach, South Carolina. On April 23, 2007, we opened the permanent full service banking facility in our Summerville location. We opened the permanent facility for our full service branch in Myrtle Beach on June 20, 2007. In
addition, we opened a new full service branch office in the Park West area of Mount Pleasant on May 14, 2007 and converted the loan production office in the West Ashley area of Charleston to a full service branch office on July 2, 2007. We also opened a loan production office in Bluffton, the Hilton Head area of South Carolina, in October 2006. The Bluffton loan production office was converted into a temporary full service banking facility in September 2007 and we plan to operate out of this temporary facility until construction on the permanent facility is complete. We plan to focus our efforts at these branch locations on obtaining lower cost deposits that are less affected by rising rates.

We plan to continue to offer aggressive rates on investment checking and money market accounts. Based on prior experience, we anticipate the majority of these funds to be retained as core deposits. Our goal is to maintain a higher percentage of assets being funded by "in market" retail deposits and to increase the percentage of low-cost transaction accounts to total deposits. No assurance can be given that these objectives will be achieved. Although we anticipate that these additional retail deposit offices will assist us in meeting these objectives, we also anticipate that the current deposit strategies and the opening of new offices had a dampening effect on earnings. However, we believe that over time these two strategies will provide us with additional customers in our new markets and will provide a lower alternative cost of funding.

In addition to the growth in both assets and liabilities, and the timing of repricing of our assets and liabilities, net interest income is also affected by the ratio of interest-earning assets to interest-bearing liabilities and the changes in interest rates earned on our assets and interest rates paid on our liabilities. Our net interest income for the year ended December 31, 2007 increased because we had more interest-earning assets than interest-bearing liabilities. For the years ended December 31, 2007, 2006 and 2005, average interest-earning assets exceeded average interestbearing liabilities by $\$ 27.2$ million, $\$ 27.6$ million, and $\$ 22.0$ million, respectively.

The impact of the Federal Reserve's recent interest rate decreases will result in a decrease in both the yields on our variable rate assets and the rates that we pay for our short-term deposits and borrowings. The net interest spread and net interest margin decreased during the year ended December 31, 2007 as a result of the bank having more interest-earning liabilities than interest-bearing assets that repriced as market rates began to increase over the period. Our net interest margins for the years ended December 31, 2007, 2006 and 2005 were $3.05 \%, 3.63 \%$ and $3.75 \%$, respectively. During the year ended December 31, 2006, the net interest spread and net interest margin decreased as a result of the bank having more interest-bearing liabilities than interest-earning assets that repriced as market rates increased over the period. We anticipate that the recent decreases in short-term rates will result in a decrease in loan yields, while lower rates on our interest deposits and borrowings will also result in lower cost of funds to us.

We have included a number of unaudited tables to assist in our description of various measures of our financial performance. For example, the "Average Balances" tables show the average balance of each category of our assets and liabilities as well as the yield we earned or the rate we paid with respect to each category during 2007, 2006 and 2005. Our loans typically provide higher interest yields than do other types of interest-earning assets, which is why we direct a substantial percentage of our earning assets into our loan portfolio. Similarly, the "Rate/Volume Analysis" tables help demonstrate the effect of changing interest rates and changing volume of assets and liabilities on our financial condition during the periods shown. We also track the sensitivity of our various categories of assets and liabilities to changes in interest rates, and we have included tables to illustrate our interest rate sensitivity with respect to interest-earning accounts and interest-bearing accounts. Finally, we have included various tables that provide detail about our investment securities, our loans, our deposits and other borrowings.

## Years Ended December 31, 2007, 2006 and 2005

The following table sets forth information related to our average balance sheet, average yields on assets, and average costs of liabilities. We derived these yields by dividing income or expense by the average balance of the corresponding assets or liabilities. We derived average balances from the daily balances throughout the periods indicated. During the three years ended December 31, 2007, 2006 and 2005, we had no securities purchased with agreements to resell. All investments were owned at an original maturity of over one year.

## Average Balances, Income and Expenses, and Rates

|  | For the Year Ended December 31, 2007 |  |  |  | For the Year Ended December 31, 2006 |  |  |  | For the Year Ended December 31, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Income/ Expense | Yield/ Rate | Average Balance | Income/ Expense |  | Yield/ Rate | Average Balance | Income/ Expense |  | Yield/ Rate |
|  |  |  |  |  | (dollar | rs in | thousa |  |  |  |  |  |
| Earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest bearing balances | \$ | 283 | \$ 16 | 5.74\% \$ | \$ 51 | \$ | 3 | 5.15\% \$ | \$ 28 | \$ | 1 | 3.57 \% |
| Federal funds sold |  | 13,573 | 702 | $5.17 \%$ | 6,103 |  | 323 | $5.29 \%$ | 6,416 |  | 215 | 3.36\% |
| Taxable investment securities |  | 42,885 | 2,463 | 5.74\% | 24,483 |  | 1,307 | 5.34\% | 13,333 |  | 632 | 4.74 \% |
| Non-taxable investment securities. |  | 11,035 | 440 | 3.98\% | 180 |  | 7 | 3.79\% | - |  | - | -\% |
| Loans receivable |  | 339,774 | 27,805 | 8.18\% | 242,349 |  | 20,130 | 8.31\% | 118,531 |  | 8,383 | 7.07 \% |
| Total earning assets |  | 407,550 | 31,426 | 7.71 \% | 273,166 |  | 21,770 | 7.97\% | 138,308 |  | 9,231 | 6.67\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nonearning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 1,577 |  |  | 2,031 |  |  |  | 1,581 |  |  |  |
| Mortgage loans held for sale |  | 1,640 |  |  | 1,323 |  |  |  | 782 |  |  |  |
| Premises and equipment, net |  | 14,974 |  |  | 6,453 |  |  |  | 2,221 |  |  |  |
| Other assets |  | 12,256 |  |  | 4,353 |  |  |  | 1,824 |  |  |  |
| Allowance for loan losses |  | $(4,117)$ |  |  | $(3,032)$ |  |  |  | $(1,438)$ |  |  |  |
| Total nonearning assets |  | 26,330 |  |  | 11,128 |  |  |  | 4,970 |  |  |  |
| Total assets | \$ | 433,880 |  |  | \$ 284,294 |  |  |  | \$ 143,278 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest bearing transaction accounts | \$ | 6,718 | 240 | 3.58\% \$ | \$ 3,697 |  | 115 | 3.11 \% \$ | \$ 3,285 |  | 41 | 1.26\% |
| Savings \& money market |  | 186,732 | 9,081 | 4.86\% | 133,311 |  | 6,228 | 4.67 \% | 69,212 |  | 2,504 | 3.62\% |
| Time deposits less than \$100,000 |  | 131,130 | 6,691 | 5.10\% | 73,897 |  | 3,616 | 4.89\% | 19,430 |  | 652 | 3.35 \% |
| Time deposits greater than \$100,000 |  | 10,418 | 562 | $5.39 \%$ | 10,531 |  | 487 | 4.62\% | 16,867 |  | 560 | 3.32 \% |
| Junior subordinated debentures |  | 8,248 | 561 | 6.80\% | 7,073 |  | 470 | 6.65\% | - |  | - | -\% |
| Advances from FHLB |  | 20,575 | 1,012 | 4.92\% | 7,847 |  | 423 | 5.38\% | - |  | - | -\% |
| Securities sold under repurchase agreement |  | 14,828 | 736 | 4.96\% | 7,804 |  | 424 | 5.44\% | 6,500 |  | 236 | 3.62 \% |
| Federal funds purchased |  | 856 | 47 | 5.50\% | 540 |  | 28 | 5.14\% | 80 |  | 3 | $3.41 \%$ |
| ESOP borrowings |  | 854 | 60 | 7.02\% | - |  | - | -\% | - |  | - | -\% |
| Other borrowings |  | - | - | -\% | 834 |  | 57 | 6.85\% | 955 |  | 55 | 5.78\% |
| Total interest-bearing liabilities |  | 380,359 | 18,990 | $4.99 \%$ | 245,534 |  | 11,848 | 4.83\% | 116,329 |  | 4,051 | 3.48 \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits |  | 10,550 |  |  | 9,693 |  |  |  | 6,992 |  |  |  |
| Other liabilities |  | 1,710 |  |  | 1,395 |  |  |  | 601 |  |  |  |
| Shareholders' equity |  | 41,261 |  |  | 27,672 |  |  |  | 19,356 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total liabilities and shareholders' equity | \$ | 433,880 |  |  | \$ 284,294 |  |  |  | \$ 143,278 |  |  |  |
| Net interest income |  |  | \$ 12,436 |  |  | \$ | 9,922 |  |  | \$ | 5,180 |  |
| Net interest spread |  |  |  | 2.72\% |  |  |  | 3.14\% |  |  |  | $3.19 \%$ |
| Net interest margin |  |  |  | 3.05\% |  |  |  | 3.63\% |  |  |  | 3.75\% |

(1) Includes nonaccruing loans

Our net interest spread was $2.72 \%, 3.14 \%$ and $3.19 \%$ for the years ended December 31, 2007, 2006 and 2005, respectively. The net interest spread is the difference between the yield we earn on our interest-earning assets and the rate we pay on our interest-bearing liabilities.

The net interest margin is calculated as net interest income divided by average interest-earning assets. Our net interest margin for the years ended December 31, 2007, 2006 and 2005 was $3.05 \%, 3.63 \%$ and $3.75 \%$, respectively. During 2007, interest-earning assets averaged $\$ 407.6$
million, compared to $\$ 273.2$ million in 2006 and $\$ 138.3$ million in 2005. During the same periods, average interest-bearing liabilities were $\$ 380.4$ million, $\$ 245.5$ million, and $\$ 116.3$ million, respectively.

The net interest spread and net interest margin decreased during the year ended December 31, 2007 as a result of the bank having more interest-earning liabilities than interest-bearing assets that repriced as market rates changed over the period and the bank's reliance on higher rate wholesale funding sources. The net interest spread and net interest margin also decreased during the year ended December 31, 2006 as a result of the bank having more interest-bearing liabilities than interest-earning assets that repriced as market rates increased over the period.

Net interest income, the largest component of our income, was $\$ 12.4$ million, $\$ 9.9$ million and $\$ 5.2$ million for the years ended December 31, 2007, 2006 and 2005, respectively. The significant increase in 2007 and 2006 resulted from higher levels of both average earning assets and interestbearing liabilities, rather than from an increase in the net interest spread.

The $\$ 2.5$ million increase in net interest income for the year ended December 31, 2007 compared to the same period in 2006 resulted from a $\$ 9.7$ million increase in interest income offset by a $\$ 7.2$ million increase in interest expense. The $\$ 4.7$ million increase in net interest income for the year ended December 31, 2006 compared to the same period in 2005 resulted from a $\$ 12.5$ million increase in interest income offset by a $\$ 7.8$ million increase in interest expense.

Interest income for the year ended December 31, 2007 was $\$ 31.4$ million, consisting primarily of $\$ 27.8$ million on loans, $\$ 2.9$ million on investments and interest bearing balances, and $\$ 702,000$ on federal funds sold. Interest income for the year ended December 31, 2006 was $\$ 21.8$ million, consisting primarily of $\$ 20.1$ million on loans, $\$ 1.3$ million on investments and interest bearing balances, and $\$ 323,000$ on federal funds sold. Interest income for the year ended December 31, 2005 was $\$ 9.2$ million, consisting of $\$ 8.4$ million on loans, $\$ 632,000$ on investments and $\$ 215,000$ on federal funds sold. Interest and fees on loans represented $88.5 \%, 92.5 \%$ and $90.8 \%$ of total interest income for the years ended December 31, 2007, 2006 and 2005, respectively. Meanwhile, income from investments, federal funds sold and interest bearing balances represented $11.5 \%, 7.5 \%$ and $9.2 \%$ of total interest income for the years ended December 31, 2007, 2006 and 2005, respectively. The high percentage of interest income from loans related to our strategy to maintain a significant portion of our assets in higher earning loans compared to lower yielding investments. Average loans represented $83.4 \%, 88.7 \%$ and $85.7 \%$ of average interest-earning assets for the years ended December 31, 2007, 2006 and 2005, respectively.

Interest expense for the year ended December 31, 2007 was approximately $\$ 19.0$ million, consisting primarily of $\$ 16.6$ million related to deposits, $\$ 736,000$ related to securities sold under repurchase agreements, $\$ 107,000$ federal funds purchased and other borrowings, $\$ 561,000$ related to junior subordinated debentures and $\$ 1.0$ million related to FHLB advances. Interest expense for the year ended December 31, 2006 was approximately $\$ 11.8$ million, consisting primarily of $\$ 10.4$ million related to deposits, $\$ 424,000$ related to securities sold under repurchase agreements, $\$ 85,000$ federal funds purchased and other borrowings, $\$ 470,000$ related to junior subordinated debentures and $\$ 423,000$ related to FHLB advances. Interest expense for the year ended December 31, 2005 was approximately $\$ 4.1$ million, consisting of $\$ 3.8$ million related to deposits, $\$ 236,000$ related to securities sold under repurchase agreements and $\$ 58,000$ federal funds purchased and other borrowings. Interest expense on deposits for the years ended December 31, 2007, 2006 and 2005 represented $87.3 \%, 88.2 \%$ and $92.8 \%$ respectively, of total interest expense. Meanwhile, interest expense on borrowings represented $12.7 \%, 11.8 \%$ and $7.2 \%$ of total interest expense at December 31, 2007, 2006 and 2005, respectively. During the year ended December 31, 2007, average interest-bearing liabilities were higher by $\$ 134.8$ million than for the same period in 2006, while other borrowings and federal funds purchased averaged $\$ 336,000$ higher, FHLB advances averaged $\$ 12.7$ million higher, junior subordinated debentures averaged $\$ 1.2$ million higher and securities sold under repurchase agreement
averaged $\$ 7.0$ million higher than for the same period ended December 31, 2006. During the year ended December 31, 2006, average interest-bearing liabilities were higher by $\$ 129.2$ million than for the same period in 2005 , while other borrowings and federal funds purchased averaged $\$ 339,000$ million higher, FHLB advances averaged $\$ 7.8$ million higher, junior subordinated debentures averaged $\$ 7.1$ million higher and securities sold under repurchase agreement averaged $\$ 1.3$ million higher than for the same period ended December 31, 2005.

## Rate/Volume Analysis

Net interest income can be analyzed in terms of the impact of changing interest rates and changing volume. The following tables set forth the effect which the varying levels of interest-earning assets and interest-bearing liabilities and the applicable rates have had on changes in net interest income for the periods presented.

|  | Year EndedDecember 31, 2007 vs. December 31, 2006 |  |  |  |  |  |  | Year Ended <br> December 31, 2006 vs. December 31, 2005 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Increase (Decrease) Due to |  |  |  |  |  |  | Increase (Decrease) Due to |  |  |  |  |  |  |  |
|  | Volume |  | Rate |  | $\begin{gathered} \text { Rate/ } \\ \text { Volume } \end{gathered}$ |  | Total | Volume |  | Rate |  | Rate/ Volume |  | Total |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 8,093 | \$ | (298) | \$ | (120) | 7,675 | \$ | 8,756 | \$ | 1,463 | \$ | 1,528 | \$ | 11,747 |
| Taxable investment securities |  | 982 |  | 100 |  | 74 | 1,156 |  | 529 |  | 80 |  | 66 |  | 675 |
| Non-taxable investment securities |  | 412 |  | - |  | 21 | 433 |  | - |  | - |  | 7 |  | 7 |
| Federal funds sold |  | 395 |  | (8) |  | (8) | 379 |  | (10) |  | 124 |  | (6) |  | 108 |
| Interest bearing balances |  | 12 |  | - |  | 1 | 13 |  | 1 |  | - |  | 1 |  | 2 |
| Total interest income |  | 9,894 |  | (206) |  | (32) | 9,656 |  | 9,276 |  | 1,667 |  | 1,596 |  | 12,539 |


| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits |  | 5,357 |  | 510 |  | 261 |  | 6,128 |  | 3,890 |  | 1,375 |  | 1,423 |  | 6,688 |
| Junior subordinated debentures |  | 78 |  | 11 |  | 2 |  | 91 |  | - |  | - |  | 470 |  | 470 |
| Advances from FHLB |  | 685 |  | (36) |  | (59) |  | 590 |  | - |  | - |  | 423 |  | 423 |
| Securities sold under repurchase agreements |  | 382 |  | (37) |  | (33) |  | 312 |  | 47 |  | 118 |  | 24 |  | 189 |
| Federal funds purchased |  | 17 |  | - |  | 1 |  | 18 |  | 16 |  | 1 |  | 8 |  | 25 |
| ESOP borrowings |  | - |  | - |  | 60 |  | 60 |  | - |  | - |  | - |  | - |
| Other borrowings |  | (57) |  | (57) |  | 57 |  | (57) |  | (7) |  | 10 |  | (1) |  | 2 |
| Total interest expense |  | 6,462 |  | 391 |  | 289 |  | 7,142 |  | 3,946 |  | 1,504 |  | 2,347 |  | 7,797 |
| Net interest income | \$ | 3,432 | \$ | (597) | \$ | (321) | \$ | 2,514 | \$ | 5,330 | \$ | 163 | \$ | (751) | \$ | 4,742 |

## Provision for Loan Losses

We have established an allowance for loan losses through a provision for loan losses charged as an expense on our statement of operations. We review our loan portfolio periodically to evaluate our outstanding loans and to measure both the performance of the portfolio and the adequacy of the allowance for loan losses. Please see the discussion below under "Balance Sheet Review - Provision and Allowance for Loan Losses" for a description of the factors we consider in determining the amount of the provision we expense each period to maintain this allowance.

Included in the statement of operations for the years ended December 31, 2007, 2006 and 2005 is a noncash expense related to the provision for loan losses of approximately $\$ 1.0$ million, $\$ 1.2$ million and $\$ 1.5$ million, respectively. The increases in the allowance relates to our decision to increase the allowance in response to the $\$ 118.1$ million, $\$ 93.5$ million and $\$ 124.4$ million growth in loans for the years ended December 31, 2007, 2006 and 2005, respectively. The allowance for loan losses was approximately $\$ 4.2$ million, $\$ 3.5$ million and $\$ 2.2$ million as of December 31, 2007, 2006 and 2005, respectively. The allowance for loan losses as a percentage of gross loans was $1.06 \%$ at December 31, 2007, $1.27 \%$ at December 31, 2006 and $1.25 \%$ at December 31, 2005. At December 31, 2007, we had three nonperforming loans totaling approximately $\$ 389,000$. Net charge offs amounted to approximately $\$ 334,000$ for the year ended December 31, 2007. We had two nonperforming loans totaling approximately $\$ 2.0$ million at December 31, 2006.

## Noninterest Income

The following table sets forth information related to our noninterest income:

|  | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
|  | (in thousands) |  |  |  |  |  |
| Service fees on deposit accounts | \$ | 35 | \$ | 24 | \$ | 13 |
| Residential mortgage origination fees |  | 651 |  | 573 |  | 337 |
| Origination income on mortgage loans sold |  | 113 |  | 91 |  | 62 |
| Gain (loss) on sale of investment securities |  | 38 |  | (137) |  | - |
| Gain on sale of property and equipment |  | 10 |  | 14 |  | - |
| Other service fees and commissions |  | 193 |  | 144 |  | 55 |
| Bank owned life insurance |  | 290 |  | 59 |  | - |
| Other |  | 25 |  | 19 |  | 8 |
| Total noninterest income | \$ | 1,355 | \$ | 787 | \$ | 475 |

Noninterest income for the year ended December 31, 2007 was approximately $\$ 1.4$ million, an increase of $\$ 568,000$ compared to noninterest income of $\$ 787,000$ during the same period in 2006. Noninterest income for the year ended December 31, 2006 was approximately $\$ 787,000$, an increase of $\$ 312,000$ compared to noninterest income of $\$ 475,000$ during the same period in 2005 . The increase was attributable to an increase in mortgage origination income, other service fees and other income. Residential mortgage origination fees increased approximately $\$ 78,000$ from 2006 and \$236,000 from 2005.

Residential mortgage origination fees consist primarily of late charge fees and mortgage origination fees we receive on residential loans funded and closed by a third party. Residential mortgage origination fees were $\$ 651,000, \$ 573,000$ and $\$ 337,000$ for the years ended December 31, 2007, 2006 and 2005, respectively. The additional $\$ 78,000$ in 2007 and $\$ 236,000$ in 2006 related primarily to increased volume in the mortgage department as we expanded this line of business with additional originators. Origination income on mortgage loans sold includes the interest income collected on mortgage payments prior to selling these loans to investors. Accordingly, we received $\$ 113,000$ of origination income on mortgage loans sold in 2007 compared to $\$ 91,000$ in 2006 and $\$ 62,000$ in 2005 . We anticipate that the level of mortgage origination fees will decrease if the mortgage refinancing business declines due to deteriorating economic conditions.

Service fees on deposit accounts consist primarily of service charges on our checking, money market, and savings accounts. Such fees were $\$ 35,000, \$ 24,000$ and $\$ 13,000$ for the years ended December 31, 2007, 2006, and 2005, respectively. The additional $\$ 11,000$ in income for 2007 and 2006 resulted from a larger number of customer accounts.

Other service fees, commissions, and the fee income received from customer non-sufficient funds transactions increased $\$ 49,000$ to $\$ 193,000$ for the year ended December 31, 2007 and increased $\$ 89,000$ to $\$ 144,000$ for the year ended December 31, 2006. The increase is attributed to
the growing number of customers to whom we provide financial services.
An additional $\$ 290,000$ and $\$ 59,000$ in noninterest income was primarily attributable to the income received from bank owned life insurance for the year ended December 31, 2007 and 2006. Other income consists primarily of fees received on debit and credit card transactions, income from sales of checks, and the fees received on wire transfers. Other income was $\$ 25,000, \$ 19,000$ and $\$ 8,000$ for the year ended December 31, 2007,2006 and 2005, respectively.

## Noninterest Expense

The following table sets forth information related to our noninterest expense.

|  | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
|  | (in thousands) |  |  |  |  |  |
| Salaries and benefits | \$ | 6,918 | \$ | 4,484 | \$ | 2,309 |
| Occupancy |  | 1,030 |  | 486 |  | 335 |
| Furniture and equipment expense |  | 484 |  | 298 |  | 265 |
| Professional fees |  | 1,108 |  | 511 |  | 238 |
| Advertising and marketing |  | 647 |  | 250 |  | 125 |
| Insurance |  | 360 |  | 108 |  | 72 |
| Data processing and related costs |  | 275 |  | 179 |  | 124 |
| Telephone |  | 153 |  | 75 |  | 50 |
| Postage |  | 26 |  | 24 |  | 18 |
| Office supplies, stationery and printing |  | 171 |  | 74 |  | 93 |
| Other |  | 905 |  | 635 |  | 422 |
| Total noninterest expense | \$ | 12,077 | \$ | 7,124 | \$ | 4,051 |

We incurred noninterest expense of $\$ 12.1$ million for the year ended December 31, 2007 compared to $\$ 7.1$ million for the year ended December 31, 2006 and $\$ 4.1$ million for the year ended December 31, 2005. For the year ended December 31, 2007, the $\$ 2.4$ million increase in salaries and benefits and $\$ 597,000$ increase in professional fees including costs for implementation of Sarbanes-Oxley accounted for $61.2 \%$ of the $\$ 4.9$ million increase in noninterest expense for the year ended December 31, 2007 compared to the same period in 2006. The increase was due to additional personnel and facilities to better service our customers. The remaining $\$ 1.9$ million increase resulted primarily from increases of $\$ 544,000$ in occupancy, $\$ 186,000$ in furniture and equipment expense, $\$ 397,000$ in marketing costs, $\$ 252,000$ in insurance costs, $\$ 96,000$ in data processing and related costs, and $\$ 447,000$ in other expense. For the year ended December 31, 2006, the $\$ 2.2$ million increase in salaries and benefits and $\$ 273,000$ increase in professional fees accounted for $80.0 \%$ of the $\$ 3.1$ million increase in noninterest expense for the year ended December 31, 2006 compared to the same period in 2005. The increase was due to additional personnel and facilities to better service our customers. The remaining $\$ 625,000$ increase resulted primarily from increases of $\$ 151,000$ in occupancy, $\$ 33,000$ in furniture and equipment expense, $\$ 125,000$ in marketing costs, $\$ 36,000$ in insurance costs, $\$ 55,000$ in data processing and related costs, and $\$ 225,000$ in other expense. A significant portion of the increase in professional fees is related to additional legal, audit and compliance expenses. The increase in marketing expense relates to expanding our market awareness in the Charleston, Myrtle Beach and Hilton Head markets, while a significant portion of the increase in other expense was due to increased costs of postage, office supplies, and additional staff education and training.

Salary and benefit expense was $\$ 6.9$ million, $\$ 4.5$ million and $\$ 2.3$ million for the years ended December 31, 2007, 2006 and 2005, respectively. Salaries and benefits represented $57.3 \%, 62.9 \%$ and $57.0 \%$ of our total noninterest expense for the years ended December 31, 2007, 2006 and 2005, respectively. The $\$ 2.4$ million increase in salaries and benefits expense in 2007 compared to 2006 resulted primarily from increases of $\$ 1.9$ million in base compensation, $\$ 452,000$ in stock compensation expense, $\$ 326,000$ in higher benefits costs and a decrease of $\$ 228,000$ in additional incentive compensation. The $\$ 1.9$ million increase in base compensation expense related to the cost of employing 27 additional employees in 2007, as well as annual salary increases. The $\$ 2.2$ million increase in salaries and benefits expense in 2006 compared to 2005 resulted primarily from increases of $\$ 1.3$ million in base compensation, $\$ 389,000$ in additional incentive compensation, $\$ 248,000$ in stock compensation expense and $\$ 283,000$ in higher benefits costs. The $\$ 1.3$ million increase in base compensation expense related to the cost of employing 21 additional employees in 2006, as well as annual salary increases.

Data processing and related costs were $\$ 275,000, \$ 179,000$ and $\$ 124,000$ for the years ended December 31, 2007, 2006 and 2005, respectively. During the year ended December 31, 2007, our data processing costs for our core processing system were $\$ 218,000$ compared to $\$ 113,000$ for the year ended December 31, 2006 and $\$ 84,000$ for the year ended December 31, 2005. We have contracted with an outside computer service company to provide our core data processing services.

Data processing costs increased $\$ 96,000$, or $53.6 \%$, for the year ended December 31, 2007 compared to the same period in 2006. Data processing costs increased $\$ 55,000$, or $44.4 \%$, for the year ended December 31, 2006 compared to the same period in 2005. A significant portion of the fee charged by our third party processor is directly related to the number of loan and deposit accounts and the related number of transactions, all of which have grown commensurate with the overall growth of the bank's assets and liabilities.

Income tax expense was $\$ 275,000, \$ 874,000$ and $\$ 20,000$ for the year ended December 31, 2007, 2006 and 2005 , respectively. The income tax expense is based on an effective tax rate of $40.0 \%, 37.0 \%$ and $34.0 \%$ for the year ended December 31, 2007, 2006 and 2005, respectively.

## Balance Sheet Review

## General

At December 31, 2007, we had total assets of $\$ 512.3$ million, consisting principally of $\$ 387.2$ million in net loans, $\$ 1.4$ million in loans held for sale, $\$ 90.1$ million in securities, $\$ 1.9$ million in federal funds sold, $\$ 17.8$ million in net premises, furniture and equipment, and $\$ 725,000$ in cash and due from banks. Our liabilities at December 31, 2007 totaled $\$ 471.3$ million, consisting principally of $\$ 388.2$ million in deposits, $\$ 41.0$ million in securities sold under agreements to repurchase, $\$ 8.2$ million in junior subordinated debentures and $\$ 29.0$ million in FHLB advances. At December 31, 2007, our shareholders' equity was $\$ 41.0$ million.

## Federal Funds Sold

At December 31, 2007, our $\$ 1.9$ million in short-term investments in federal funds sold on an overnight basis comprised $0.38 \%$ of total assets, compared to $\$ 2.5$ million, or $0.75 \%$ of total assets, at December 31, 2006.

## Investments

At December 31, 2007, the $\$ 88.0$ million in our available for sale investment securities portfolio represented approximately $17.2 \%$ of our total assets. We held U.S. government agency securities, government sponsored enterprises, municipals, mortgage-backed securities and preferred stocks with a fair value of $\$ 88.0$ million and an amortized cost of $\$ 87.2$ million for a net unrealized gain of $\$ 792,000$. As a result of the relatively low rate environment during the last two years, we have utilized the investment portfolio to provide additional income and absorb liquidity on occasion. We anticipate maintaining an investment portfolio to provide both increased earnings and liquidity.

Contractual maturities and yields on our investments at December 31, 2007 are shown in the following table. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | One year or less |  |  | After one year through five years |  | After five years through ten years |  | After ten years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Yield | Amount | Yield | Amount | Yield | Amount | Yield | Amount | Yield |
|  |  |  |  |  |  | llars in |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |
| U.S. agencies | \$ | - | -\% \$ | - | -\% \$ | 1,025 | 5.98 \% \$ | 13,238 | 5.90 \% \$ | 14,263 | 5.91\% |
| Government- sponsored enterprises |  | - | -\% | 1,011 | 5.31\% | 14,651 | 5.61\% | 17,992 | 5.79 \% | 33,654 | 5.70 \% |
| Mortgage-backed securities |  | - | -\% | - | -\% | - | -\% | 24,247 | 5.55 \% | 24,247 | 5.55\% |
| Municipals |  | - | -\% | - | -\% | 279 | 4.07\% | 12,121 | 3.96\% | 12,400 | 3.97 \% |
| Preferred stocks |  | - | -\% | - | -\% | - | -\% | 3,472 | 8.05\% | 3,472 | 8.05\% |
| Total | \$ | 二 | 二\%\$ | 1,011 | $5.31 \%$ \$ | 15,955 | $5.61 \% \$$ | 71,070 | 5.52 $\%$ \$ | 88,036 | 5.53\% |

At December 31, 2007, our investments included U.S. government agency bonds issued by the Federal Farm Credit Bank with an amortized cost of approximately $\$ 14.0$ million. Government sponsored enterprises consist of securities issued by the Federal Home Loan Bank, Federal Home Loan Mortgage Corporation and Federal National Mortgage Association with amortized costs of approximately $\$ 9.6$ million, $\$ 10.0$ million, and $\$ 13.7$ million, respectively. Mortgage-backed securities consist of securities issued by the Federal National Mortgage Association and Federal Home Loan Mortgage Corporation with amortized costs of approximately $\$ 16.6$ million and $\$ 7.4$ million, respectively. Municipals consist of securities issued by various different municipalities with an amortized cost of $\$ 12.4$ million. The preferred stocks consist of securities issued by the Federal Home Loan Mortgage Corporation and Federal National Mortgage Association with amortized costs of approximately $\$ 1.6$ million and $\$ 2.0$ million.

Other nonmarketable equity securities at December 31, 2007 consisted of Federal Home Loan Bank stock with a cost of $\$ 1,909,300$ and other investments of $\$ 151,640$.

The amortized costs and the fair value of our investments at December 31, 2007, 2006 and 2005 are shown in the following table.

|  | December 31, 2007 |  |  |  | December 31, 2006 |  |  |  | December 31, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |  | Amortized Cost |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |  | Amortized Cost |  | $\begin{gathered} \hline \text { Fair } \\ \text { Value } \end{gathered}$ |  |
|  | (in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 14,034 | \$ | 14,263 | \$ | 3,016 | \$ | 2,981 | \$ | - | \$ | - |
| Government-sponsored enterprises |  | 33,238 |  | 33,654 |  | 24,604 |  | 24,693 |  | 1,496 |  | 1,482 |
| Mortgage-backed securities |  | 23,979 |  | 24,247 |  | 6,108 |  | 6,204 |  | 10,561 |  | 10,300 |
| Municipals |  | 12,440 |  | 12,400 |  | 3,626 |  | 3,626 |  | - |  | - |
| Preferred stock |  | 3,553 |  | 3,472 |  | - |  | - |  | - |  | - |
| Total | \$ | 87,244 | \$ | 88,036 | \$ | 37,354 | \$ | 37,504 | \$ | 12,057 | \$ | 11,782 |

## Loans

Since loans typically provide higher interest yields than other types of interest-earning assets, a substantial percentage of our earning assets are invested in our loan portfolio. Average loans for the years ended December 31, 2007 and 2006 were $\$ 339.8$ million and $\$ 242.3$ million, respectively. Gross loans outstanding at December 31, 2007 and 2006 were $\$ 391.3$ million and $\$ 273.2$ million, respectively.

Loans secured by real estate mortgages are the principal component of our loan portfolio. Most of our real estate loans are secured by residential or commercial property. We do not generally originate traditional long term residential mortgages for the portfolio, but we do issue traditional second mortgage residential real estate loans and home equity lines of credit. We obtain a security interest in real estate whenever possible, in addition to any other available collateral. This collateral is taken to increase the likelihood of the ultimate repayment of the loan. Generally, we limit the loan-to-value ratio on loans we make to $85 \%$. Due to the short time our portfolio has existed, the current mix may not be indicative of the ongoing portfolio mix. We attempt to maintain a relatively diversified loan portfolio to help reduce the risk inherent in concentration in certain types of collateral.

The following table summarizes the composition of our loan portfolio at December 31, 2007, 2006, 2005, 2004 and 2003:

|  | 2007 |  |  | 2006 |  |  | 2005 |  |  | 2004 |  |  | 2003 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | \% of Total | Amount |  | $\begin{gathered} \% \text { of } \\ \text { Total } \end{gathered}$ |  | dollars in | sands) <br> \% of <br> Total | Amount |  | \% of Total | Amount |  | $\% \text { of }$ Total |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | \$ | 24,350 | 6.2 \% | \$ | 24,631 | 9.0\% | \$ | 11,360 | 6.3 \% | \$ | 7,173 | 13.0\% | \$ | 1,863 | 18.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Real Estate |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage |  | 204,068 | 52.2 \% |  | 124,715 | 45.7 \% |  | 85,025 | 47.3 \% |  | 29,837 | 54.0\% |  | 4,057 | 40.9\% |
| Construction |  | 159,815 | 40.8\% |  | 122,210 | 44.7 \% |  | 81,878 | 45.6 \% |  | 16,918 | 30.6\% |  | 3,170 | 31.9\% |
| Total real estate |  | 363,883 | 93.0 \% |  | 246,925 | 90.4\% |  | 166,903 | 92.9 \% |  | 46,755 | 84.6\% |  | 7,227 | 72.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer |  | 3,467 | 0.9 \% |  | 1,901 | 0.7\% |  | 1,708 | 1.0\% |  | 1,509 | 2.7 \% |  | 857 | 8.6 \% |
| Deferred origination fees, net |  | (350) | (0.1)\% |  | (247) | (0.1)\% |  | (311) | (0.2)\% |  | (146) | (0.3)\% |  | (20) | (0.2)\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total gross loans, net of deferred fees |  | 391,350 | 100.0\% |  | 273,210 | 100.0\% |  | 179,660 | 100.0\% |  | 55,291 | 100.0\% |  | 9,927 | 100.0\% |
| Less - allowance for loan losses |  | $(4,158)$ |  |  | $(3,467)$ |  |  | $(2,245)$ |  |  | (700) |  |  | (135) |  |
| Total loans, net | \$ | 387,192 |  | \$ | 269,743 |  |  | 177,415 |  | \$ | 54,591 |  | \$ | 9,792 |  |

## Maturities and Sensitivity of Loans to Changes in Interest Rates

The information in the following table is based on the contractual maturities of individual loans, including loans that may be subject to renewal at their contractual maturity. Renewal of such loans is subject to review and credit approval, as well as modification of terms upon maturity. Actual repayments of loans may differ from the maturities reflected below because borrowers have the right to prepay obligations with or without prepayment penalties.

The following table summarizes the loan maturity distribution by type and related interest rate characteristics at December 31, 2007.

|  | One year or less |  |  | After one but within five years | After five years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |  |  |  |  |
| Commercial | \$ | 12,108 | \$ | 10,274 | \$ | 1,968 | \$ | 24,350 |
| Real estate |  | 126,328 |  | 186,030 |  | 51,525 |  | 363,883 |
| Consumer |  | 806 |  | 2,183 |  | 478 |  | 3,467 |
| Deferred origination fees, net |  | (85) |  | (231) |  | (34) |  | (350) |
| Total gross loans, net of deferred fees | \$ | 139,157 | \$ | 198,256 | \$ | 53,937 | \$ | 391,350 |
|  |  |  |  |  |  |  |  |  |
| Loans maturing after one year with: |  |  |  |  |  |  |  |  |
| Fixed interest rates |  |  |  |  |  |  | \$ | 132,598 |
| Floating interest rates |  |  |  |  |  |  |  | 119,860 |
| Total |  |  |  |  |  |  | \$ | 252,458 |

## Provision and Allowance for Loan Losses

We have established an allowance for loan losses through a provision for loan losses charged to expense on our statement of operations. The allowance for loan losses represents an amount which we believe will be adequate to absorb probable losses on existing loans that may become uncollectible. Our judgment as to the adequacy of the allowance for loan losses is based on a number of assumptions about future events, which we believe to be reasonable, but which may or may not prove to be accurate. Our determination of the allowance for loan losses is based on evaluations of the collectibility of loans, including consideration of factors such as the balance of impaired loans, the quality, mix, and size of our overall loan portfolio, economic conditions that may affect the borrower's ability to repay, the amount and quality of collateral securing the loans, our historical loan loss experience, and a review of specific problem loans. We also consider subjective issues such as changes in the lending policies and procedures, changes in the local/national economy, changes in volume or type of credits, changes in volume/severity of problem loans, quality of loan review and board of director oversight, concentrations of credit, and peer group comparisons. Due to our limited operating history, the provision for loan losses has been made primarily as a result of our assessment of general loan loss risk compared to banks of similar size and maturity. Periodically, we adjust the amount of the allowance based on changing circumstances. We recognize loan losses to the allowance and add subsequent recoveries back to the allowance for loan losses. There can be no assurance that charge-offs of loans in future periods will not exceed the allowance for loan losses as estimated at any point in time or that provisions for loan losses will not be significant to a particular accounting period.

The following table summarizes the activity related to our allowance for loan losses.

|  | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  |
|  | (dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Balance, beginning of year | \$ | 3,467 | \$ | 2,245 | \$ | 700 | \$ | 135 | \$ | - |
| Charge offs, Commercial and Industrial |  | 116 |  | - |  | - |  | - |  | - |
| Charge offs, Real Estate Mortgage |  | - |  | - |  | - |  | - |  | - |
| Charge offs, Real Estate Contstruction |  | 218 |  | - |  | - |  | - |  | - |
| Charge offs, Consumer |  | 1 |  | - |  | - |  | - |  | - |
| Recoveries |  | 1 |  | - |  | - |  | - |  | - |
| Provision for loan losses |  | 1,025 |  | 1,222 |  | 1,545 |  | 565 |  | 135 |
| Balance, end of year | \$ | 4,158 | \$ | 3,467 | \$ | 2,245 | \$ | 700 | \$ | 135 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total loans outstanding at end of period | \$ | 391,350 | \$ | 273,210 | \$ | 179,660 | \$ | 55,291 | \$ | 9,927 |
| Allowance for loan losses to gross loans |  | 1.06\% |  | 1.27\% |  | $1.25 \%$ |  | 1.27\% |  | 1.36\% |
| Net charge-offs to average loans |  | 0.10\% |  | 0.00\% |  | 0.00 \% |  | 0.00 \% |  | 0.00 \% |

We do not allocate the allowance for loan losses to specific categories of loans. Instead, we evaluate the adequacy of the allowance for loan losses on an overall portfolio basis utilizing our credit grading system that we apply to each loan. We have retained an independent consultant to review the loan files on a test basis to confirm the grading of each loan.

## Nonperforming Assets

The following table sets forth our nonperforming assets.

|  | December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  |
|  | (dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Nonaccrual loans | \$ | 389 | \$ | 1,965 | \$ | - | \$ | - | \$ | - |
| Loans 90 days or more past due and still accruing interest |  | - |  | - |  | - |  | - |  | - |
| Loans restructured or otherwise impaired |  | - |  | - |  | - |  | - |  | - |
| Total impaired loans |  | 389 |  | 1,965 |  | - |  | - |  | - |
| Other real estate owned |  | - |  | - |  | - |  | - |  | - |
| Total nonperforming assets | \$ | 389 | \$ | 1,965 | \$ | - | \$ | - | \$ | - |
| Nonperforming assets to gross loans |  | 0.10\% |  | 0.72 \% |  | 0.00 \% |  | 0.00\% |  | 0.00 \% |

The bank had three nonperforming assets at December 31, 2007 totaling $\$ 389,000$ and two nonperforming assets totaling $\$ 2.0$ million at December 31, 2006. As of December 31, 2005, we did not have any nonperforming assets and no loans past due 30 days or more. At December 31, 2007, 2006, and 2005, the allowance for loan losses was $\$ 4,158,000, \$ 3,467,000$, and $\$ 2,245,000$, respectively, or $1.06 \%, 1.27 \%$ and $1.25 \%$, respectively, of outstanding loans. As of December 31, 2007, we had 30 loans with a current principal balance of $\$ 10.1$ million on the watch list. At December 31, 2007, we did not have any loans past due greater than 90 days that were not already placed on nonaccrual. Generally, a loan is placed on nonaccrual status when it becomes 90 days past due as to principal or interest, or when we believe, after considering economic and business conditions and collection efforts, that the borrower's financial condition is such that collection of the loan is doubtful. A payment of interest on a loan that is classified as nonaccrual is applied against the principal balance. During the year ended December 31, 2007, we received approximately
$\$ 4,400$ in interest income in relation to loans on nonaccrual status and approximately $\$ 48,000$ in foregone interest income that was related to loans on nonaccrual status.

## Deposits and Other Interest-Bearing Liabilities

Our primary source of funds for loans and investments is our deposits. National and local market trends over the past several years suggest that consumers have moved an increasing percentage of discretionary savings funds into investments such as annuities, stocks, and mutual funds. Accordingly, it has become more difficult to attract local deposits. We have chosen to obtain a portion of our certificates of deposits from areas outside of our market, through various arrangements including brokered deposits. The deposits obtained outside of our market area generally have lower rates than rates being offered for certificates of deposits in our local market. We also utilize out-of-market deposits in certain instances to obtain longer-term deposits than are readily available in our local market. We anticipate that the ratio of out-of-market deposits will decline after we open additional retail deposit offices. The amount of out-of-market deposits was $\$ 226.8$ million, or $58.4 \%$ of total deposits, at December 31, 2007 compared to $\$ 110.7$ million, or $42.7 \%$ of total deposits, at December 31, 2006.

We anticipate being able to either renew or replace these out-of-market deposits when they mature, although we may not be able to replace them with deposits with the same terms or rates. Our loan-to-deposit ratio was $100.8 \%$ and $105.4 \%$ at December 31, 2007 and 2006, respectively.

The following table shows the average balance amounts and the average rates paid on deposits held by us for the years ended December 31, 2007, 2006 and 2005.

|  | December 31, 2007 |  |  | December 31, 2006 |  | December 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Rate | $\begin{array}{rr} \text { Amount } & \text { Rate } \\ \text { (dollars in }_{\text {In }}^{\text {thousands) }} \end{array}$ |  | Amount | Rate |
|  |  |  |  |  |  |  |  |
| Noninterest bearing demand deposits | \$ | 10,550 | -\% \$ | 9,693 | -\% \$ | 6,992 | -\% |
| Interest bearing demand deposits |  | 6,718 | 3.58\% | 3,697 | $3.11 \%$ | 3,285 | 1.26\% |
| Savings and money market accounts |  | 186,732 | 4.86\% | 133,311 | 4.67 \% | 69,212 | 3.62 \% |
| Time deposits less than \$100,000 |  | 131,130 | 5.10\% | 73,897 | 4.89 \% | 19,430 | 3.35 \% |
| Time deposits greater than \$100,000 |  | 10,418 | 5.39\% | 10,531 | 4.62\% | 16,867 | 3.32 \% |
| Total deposits | \$ | 345,548 | $4.80 \%$ \$ | 231,129 | $4.52 \%$ \$ | 115,786 | 3.25 \% |

All of our time deposits are certificates of deposits. The maturity distribution of our time deposits of $\$ 100,000$ or more at December 31, 2007, 2006 and 2005 is as follows:

|  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (in thousands) |  |  |  |
| Three months or less | \$ | 7,344 | \$ | 2,812 | \$ | 2,951 |
| Over three through six months |  | 20,111 |  | 3,084 |  | 4,617 |
| Over six though twelve months |  | 1,183 |  | 1,207 |  | 3,334 |
| Over twelve months |  | 1,238 |  | 711 |  | 200 |
| Total | \$ | 29,876 | \$ | 7,814 | \$ | 11,102 |

The increase in time deposits of $\$ 100,000$ or more for the year ended December 31, 2007 compared to the same period in 2006 resulted from our funding the growth of the bank with a variety of deposits products and the utilization of deposits that were obtained outside of our primary market.

## Borrowings

The following table outlines our various sources of borrowed funds during the years ended December 31, 2007, 2006, and 2005, and the amounts outstanding at the end of each period, at the maximum point for each component during the periods and on average for each period, and the average interest rate that we paid for each borrowing source. The maximum month-end balance represents the high indebtedness for each component of borrowed funds at any time during each of the periods shown.


| Federal funds purchased | - |  | -\% | 10,870 |  | 856 |  | 5.50\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ESOP borrowings |  | 2,428 | 6.50\% |  | 2,428 |  | 854 | 7.02\% |
| At or for the year ended December 31, 2006: |  |  |  |  |  |  |  |  |
| Note payable | \$ | - | -\% | \$ | 1,593 | \$ | 825 | 6.88\% |
| Securities sold under agreement to repurchase |  | 10,000 | 5.57 \% |  | 10,000 |  | 7,804 | 5.44 \% |
| Junior subordinated debentures |  | 8,248 | 6.75\% |  | 8,248 |  | 7,073 | 6.65\% |
| Advances from FHLB |  | 16,000 | 5.27\% |  | 16,000 |  | 7,847 | 5.38\% |
| Other borrowings |  | - | -\% |  | 29 |  | 9 | 3.75 \% |
| Federal funds purchased |  | - | -\% |  | 6,346 |  | 540 | 5.14\% |
|  |  |  |  |  |  |  |  |  |
| At or for the year ended December 31, 2005: |  |  |  |  |  |  |  |  |
| Note payable | \$ | 1,541 | 6.25\% | \$ | 1,541 | \$ | 651 | 5.72\% |
| Securities sold under agreement to repurchase |  | 6,500 | 4.66\% |  | 6,500 |  | 6,500 | 3.62\% |
| Junior subordinated debentures |  | - | -\% |  | - |  | - | -\% |
| Advance from FHLB |  | - | -\% |  | - |  | - | -\% |
| Other borrowings |  | 30 | 3.30\% |  | 2,050 |  | 304 | 4.47 \% |
| Federal funds purchased |  | - | -\% |  | 937 |  | 80 | 3.41 \% |

## Capital Resources

Total shareholders' equity was $\$ 41.0$ million at December 31, 2007 and $\$ 41.8$ million at December 31, 2006. The decrease is attributable to proceeds from the exercise of stock options of $\$ 43,199$, a decrease of $\$ 2,427,500$ in the guarantee of ESOP borrowings, net of current year reductions, plus an increase of $\$ 405,749$ in the fair value of available for sale securities, stock-based compensation expense of $\$ 699,964$ and net income of $\$ 413,304$ for the year ended December 31, 2007. Since our inception, we have not paid any cash dividends.

The following table shows the return on average assets (net income divided by average total assets), return on average equity (net income divided by average equity), and equity to assets ratio (average equity divided by average total assets) for the years ended December 31, 2007, 2006 and 2005:

|  | $\mathbf{2 0 0 7}$ |  | $0.10 \%$ |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 0 6}$ |  | $0.52 \%$ |
| Return on average assets | $\mathbf{2 0 0 5}$ |  |  |
| Return on average equity | $1.00 \%$ | $5.38 \%$ | $0.03 \%$ |
| Equity to assets ratio | $9.51 \%$ | $9.73 \%$ | $13.51 \%$ |

The Federal Reserve and bank regulatory agencies require bank holding companies and financial institutions to maintain capital at adequate levels based on a percentage of assets and off-balance sheet exposures, adjusted for risk weights ranging from $0 \%$ to $100 \%$. Under the capital adequacy guidelines, regulatory capital is classified into two tiers. These guidelines require an institution to maintain a certain level of Tier 1 and Tier 2 capital to risk-weighted assets. Tier 1 capital consists of common shareholders' equity, excluding the unrealized gain or loss on securities available for sale, minus certain intangible assets. In determining the amount of risk-weighted assets, all assets, including certain offbalance sheet assets, are multiplied by a risk-weight factor of $0 \%$ to $100 \%$ based on the risks believed to be inherent in the type of asset. Tier 2 capital consists of Tier 1 capital plus the general reserve for loan losses, subject to certain limitations. Our bank is required to maintain capital at a minimum level based on total average assets, which is known as the Tier 1 leverage ratio.

To be considered "well-capitalized," we must maintain total risk-based capital of at least $10 \%$, Tier 1 capital of at least $6 \%$, and a leverage ratio of at least $5 \%$. To be considered "adequately capitalized" under capital guidelines, we must maintain a minimum total risk-based capital of $8 \%$, with at least $4 \%$ being Tier 1 capital. In addition, we must maintain a minimum Tier 1 leverage ratio of at least $4 \%$.

The following table sets forth the company's various capital ratios at December 31, 2007 and 2006. For all periods, the company was considered "well capitalized."

|  | $\mathbf{2 0 0 7}$ |  | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: | ---: |
| Leverage ratio | $9.58 \%$ | $14.03 \%$ |  |
| Tier 1 risk-based capital ratio | $11.39 \%$ | $16.86 \%$ |  |
| Total risk-based capital ratio | $12.39 \%$ | $18.06 \%$ |  |

The following table sets forth the bank's various capital ratios at December 31, 2007 and 2006. For all periods, the bank was considered "well capitalized."

|  | $\mathbf{2 0 0 7}$ |  | $\mathbf{2 0 0 6}$ |  |
| :--- | ---: | ---: | ---: | :---: |
| Leverage ratio | $9.93 \%$ | $14.02 \%$ |  |  |
| Tier 1 risk-based capital ratio | $11.80 \%$ | $16.52 \%$ |  |  |
| Total risk-based capital ratio | $12.80 \%$ | $17.72 \%$ |  |  |

We intend to maintain a capital level for the bank that exceeds the FDIC requirements to be classified as a "well capitalized" bank. To
provide the additional capital needed to support our bank's growth in assets, during the first quarter of 2005 we borrowed $\$ 2.1$ million under a short-term holding company line of credit. On March 31, 2005, we completed a private placement of $1,712,000$ shares at $\$ 9.35$ to increase the capital of the bank. Net proceeds from the offering were approximately $\$ 14.9$ million. Upon closing the transaction, the holding company line of credit was repaid in full. On February 22, 2006, Tidelands Statutory Trust, a non-consolidated subsidiary of the company, issued and sold floating rate capital securities of the trust, generating net proceeds of $\$ 8.0$ million. The trust loaned these proceeds to the company to use for general corporate purposes, primarily to provide capital to the bank. The junior subordinated debentures qualify as Tier 1 capital under Federal Reserve Board guidelines. On October 10, 2006, we closed a public offering in which $1,200,000$ shares of our common stock were issued at a purchase price of $\$ 15.00$ per share. Net proceeds after deducting the underwriter's discount and expenses were $\$ 16.4$ million. We are using the proceeds from the offering to support the growth of the company and the bank.

## Effect of Inflation and Changing Prices

The effect of relative purchasing power over time due to inflation has not been taken into account in our consolidated financial statements. Rather, our financial statements have been prepared on an historical cost basis in accordance with generally accepted accounting principles.

Unlike most industrial companies, our assets and liabilities are primarily monetary in nature. Therefore, the effect of changes in interest rates will have a more significant impact on our performance than will the effect of changing prices and inflation in general. In addition, interest rates may generally increase as the rate of inflation increases, although not necessarily in the same magnitude. As discussed previously, we seek to manage the relationships between interest sensitive assets and liabilities in order to protect against wide rate fluctuations, including those resulting from inflation.

## Off-Balance Sheet Risk

Commitments to extend credit are agreements to lend to a customer as long as the customer has not violated any material condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a fee. At December 31, 2007, unfunded commitments to extend credit were $\$ 60.4$ million. A significant portion of the unfunded commitments related to consumer equity lines of credit. Based on historical experience, we anticipate that a significant portion of these lines of credit will not be funded. We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by us upon extension of credit, is based on our credit evaluation of the borrower. The type of collateral varies but may include accounts receivable, inventory, property, plant and equipment, and commercial and residential real estate.

At December 31, 2007, there were commitments totaling approximately $\$ 1.4$ million under letters of credit. The credit risk and collateral involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Since most of the letters of credit are expected to expire without being drawn upon, they do not necessarily represent future cash requirements.

Except as disclosed in this report, we are not involved in off-balance sheet contractual relationships, unconsolidated related entities that have off-balance sheet arrangements, or transactions that could result in liquidity needs or other commitments that significantly impact earnings.

## Market Risk

Market risk is the risk of loss from adverse changes in market prices and rates, which principally arises from interest rate risk inherent in our lending, investing, deposit gathering, and borrowing activities. Other types of market risk, such as foreign currency exchange rate risk and commodity price risk, do not generally arise in the normal course of our business.

We actively monitor and manage our interest rate risk exposure principally by measuring our interest sensitivity "gap," and net interest income simulations. Interest sensitivity gap is the positive or negative dollar difference between assets and liabilities that are subject to interest rate repricing within a given period of time. Interest rate sensitivity can be managed by repricing assets or liabilities, selling securities available for sale, replacing an asset or liability at maturity, or adjusting the interest rate during the life of an asset or liability. Managing the amount of assets and liabilities repricing in this same time interval helps to hedge the risk and minimize the impact on net interest income of rising or falling interest rates. We generally would benefit from increasing market rates of interest when we have an asset-sensitive gap position and generally would benefit from decreasing market rates of interest when we are liability-sensitive.

Approximately $56.6 \%$ of our loans were variable rate loans at December 31, 2007 and $88.7 \%$ of interest-bearing liabilities reprice within one year. However, interest rate movements typically result in changes in interest rates on assets that are different in magnitude from the corresponding changes in rates paid on liabilities. While, a substantial portion of our loans reprice within the first three months of the year, a larger majority of our deposits will
reprice within a 12-month period. However, our gap analysis is not a precise indicator of our interest sensitivity position. The analysis presents only a static view of the timing of maturities and repricing opportunities, without taking into consideration that changes in interest rates do not affect all assets and liabilities equally. For example, rates paid on a substantial portion of core deposits may change contractually within a relatively short time frame, but those rates are viewed by us as significantly less interest-sensitive than market-based rates such as those paid on noncore deposits. Net interest income may be affected by other significant factors in a given interest rate environment, including changes in the volume
and mix of interest-earning assets and interest-bearing liabilities.

## Liquidity and Interest Rate Sensitivity

Liquidity represents the ability of a company to convert assets into cash or cash equivalents without significant loss, and the ability to raise additional funds by increasing liabilities. Liquidity management involves monitoring our sources and uses of funds in order to meet our day-to-day cash flow requirements while maximizing profits. Liquidity management is made more complicated because different balance sheet components are subject to varying degrees of management control. For example, the timing of maturities of our investment portfolio is fairly predictable and subject to a high degree of control at the time investment decisions are made. However, net deposit inflows and outflows are far less predictable and are not subject to the same degree of control.

At December 31, 2007 and 2006, our liquid assets, which consist of cash and due from banks and federal funds sold, amounted to $\$ 2.7$ million and $\$ 5.4$ million, or $0.5 \%$ and $1.6 \%$ of total assets, respectively. Our available for sale securities at December 31, 2007 and 2006 amounted to $\$ 88.0$ million and $\$ 37.5$ million, or $17.2 \%$ and $11.1 \%$ of total assets, respectively. Investment securities traditionally provide a secondary source of liquidity since they can be converted into cash in a timely manner. However, approximately $\$ 52.5$ million of these securities are pledged against outstanding debt or borrowing lines of credit. Therefore, the related debt would need to be repaid prior to the securities being sold in order for these securities to be converted to cash.

Our ability to maintain and expand our deposit base and borrowing capabilities serves as our primary source of liquidity. We plan to meet our future cash needs through the generation of deposits. In addition, we will receive cash upon the maturity and sale of loans and the maturity of investment securities. During most of 2006 and 2007, as a result of historically low rates that were being earned on short-term investments, we chose to maintain a lower than normal level of short-term securities. In addition, we maintain three federal funds purchased lines of credit with correspondent banks totaling $\$ 24.5$ million. We are also a member of the Federal Home Loan Bank of Atlanta, from which applications for borrowings can be made for leverage or liquidity purposes. The FHLB requires that securities, qualifying mortgage loans, and stock of the FHLB owned by the bank be pledged to secure any advances. At December 31, 2007, we had $\$ 29.0$ million in total advances and letters of credit from the FHLB with an excess lendable collateral value of approximately $\$ 18.2$ million.

Asset/liability management is the process by which we monitor and control the mix and maturities of our assets and liabilities. The essential purposes of asset/liability management are to ensure adequate liquidity and to maintain an appropriate balance between interest sensitive assets and liabilities in order to minimize potentially adverse impacts on earnings from changes in market interest rates. Our asset/liability management committee monitors and considers methods of managing exposure to interest rate risk. The asset/liability management committee is responsible for maintaining the level of interest rate sensitivity of our interest sensitive assets and liabilities within board-approved limits.

The following table sets forth information regarding our rate sensitivity, as of December 31, 2007, at each of the time intervals. The information in the table may not be indicative of our rate sensitivity position at other points in time. In addition, the maturity distribution indicated in the table may differ from the contractual maturities of the earning assets and interest-bearing liabilities presented due to consideration of prepayment speeds under various interest rate change scenarios in the application of the interest rate sensitivity methods described above. The interest sensitivity table shown below does not reflect the optionality which inherently exists in both the loan and deposit portfolio.

|  | Within three months |  | After three but within twelve months |  | After one but within five years |  | After five years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (dolla | rs | ousands) |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Federal funds sold | \$ | 1,945 | \$ | - | \$ | - | \$ | - | \$ | 1,945 |
| Investment securities |  | 6,918 |  | 3,471 |  | 45,518 |  | 32,129 |  | 88,036 |
| Loans |  | 232,974 |  | 27,406 |  | 80,248 |  | 50,722 |  | 391,350 |
| Total interest-earning assets | \$ | 241,837 | \$ | 30,877 | \$ | 125,766 | \$ | 82,851 | \$ | 481,331 |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Money market and NOW | \$ | 208,166 | \$ | - | \$ | - | \$ | - | \$ | 208,166 |
| Regular savings |  | 128 |  | - |  | - |  | - |  | 128 |
| Time deposits |  | 40,043 |  | 77,785 |  | 46,400 |  | 5,457 |  | 169,685 |
| Junior subordinated debentures |  | 8,248 |  | - |  | - |  | - |  | 8,248 |
| Other borrowings |  | 72,468 |  | - |  | - |  | - |  | 72,468 |
| Total interest-bearing liabilities | \$ | 329,053 | \$ | 77,785 | \$ | 46,400 | \$ | 5,457 | \$ | 458,695 |
|  |  |  |  |  |  |  |  |  |  |  |
| Period gap | \$ | $(87,216)$ | \$ | $(46,908)$ | \$ | 79,366 | \$ | 77,394 | \$ | 22,636 |
| Cumulative gap | \$ | $(87,216)$ | \$ | $(134,124)$ | \$ | $(54,758)$ | \$ | 22,636 | \$ | 22,636 |
| Ratio of cumulative gap to total earning assets |  | (18.12)\% |  | (27.87)\% |  | (11.38)\% |  | 4.70 \% |  | 4.70\% |
|  |  | 43 |  |  |  |  |  |  |  |  |

Item 7: Financial Statements.

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

## The Board of Directors

Tidelands Bancshares, Inc.
Mount Pleasant, South Carolina
We have audited the accompanying consolidated balance sheets of Tidelands Bancshares, Inc. and its subsidiary as of December 31, 2007 and 2006 and the related consolidated statements of operations, changes in shareholders' equity and comprehensive income, and cash flows for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Tidelands Bancshares, Inc., and its subsidiary, as of December 31, 2007 and 2006 and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2007, in conformity with U.S. generally accepted accounting principles.

We were not engaged to examine management's assertion about the effectiveness of Tidelands Bancshares, Inc.'s internal control over financial reporting as of December 31, 2007 included in the accompanying Management's Report on Internal Control over Financial Reporting and, accordingly, we do not express an opinion thereon.

Elliott Davis, LLC
Columbia, South Carolina
March 18, 2008

## Tidelands Bancshares, Inc. and Subsidiary Consolidated Balance Sheets

| Assets: | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2006 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents: |  |  |  |  |
| Cash and due from banks | \$ | 724,957 | \$ | 2,899,995 |
| Federal funds sold |  | 1,945,000 |  | 2,514,000 |
| Total cash and cash equivalents |  | 2,669,957 |  | 5,413,995 |
| Securities available for sale |  | 88,036,109 |  | 37,503,989 |
| Nonmarketable equity securities |  | 2,060,940 |  | 1,182,100 |


| Total securities |  | 90,097,049 |  | 38,686,089 |
| :---: | :---: | :---: | :---: | :---: |
| Mortgage loans held for sale |  | 1,426,800 |  | 2,557,434 |
| Loans receivable |  | 391,349,869 |  | 273,210,128 |
| Less allowance for loan losses |  | 4,158,324 |  | 3,467,000 |
| Loans, net |  | 387,191,545 |  | 269,743,128 |
| Premises, furniture and equipment, net |  | 17,759,388 |  | 8,784,902 |
| Accrued interest receivable |  | 3,164,124 |  | 1,920,279 |
| Bank owned life insurance |  | 7,849,156 |  | 7,559,124 |
| Other assets |  | 2,111,572 |  | 1,907,133 |
| Total assets | \$ | 512,269,591 | \$ | 336,572,084 |
|  |  |  |  |  |
| Liabilities: |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest-bearing transaction accounts | \$ | 10,191,152 | \$ | 9,461,150 |
| Interest-bearing transaction accounts |  | 8,460,166 |  | 5,956,213 |
| Savings and money market |  | 199,833,835 |  | 138,834,651 |
| Time deposits \$100,000 and over |  | 29,876,086 |  | 7,814,307 |
| Other time deposits |  | 139,808,202 |  | 97,066,376 |
| Total deposits |  | 388,169,441 |  | 259,132,697 |
|  |  |  |  |  |
| Securities sold under agreements to repurchase |  | 41,040,000 |  | 10,000,000 |
| Junior subordinated debentures |  | 8,248,000 |  | 8,248,000 |
| Advances from Federal Home Loan Bank |  | 29,000,000 |  | 16,000,000 |
| ESOP borrowings |  | 2,427,500 |  | - |
| Accrued interest payable |  | 1,341,161 |  | 971,432 |
| Other liabilities |  | 1,088,319 |  | 399,501 |
| Total liabilities |  | 471,314,421 |  | 294,751,630 |
|  |  |  |  |  |
| Commitments and contingencies |  | - |  | - |
|  |  |  |  |  |
| Shareholders' equity: |  |  |  |  |
| Preferred stock, \$.01 par value, 10,000,000 shares authorized, none issued |  | - |  | - |
| Common stock, $\$ .01$ par value, $10,000,000$ shares authorized; $4,277,176$ and $4,272,385$ shares issued and outstanding at December 31, 2007 and December 31, 2006, respectively |  | 42,772 |  | 42,724 |
| Unearned ESOP shares |  | (2,427,500) |  | - |
| Capital surplus |  | 42,788,666 |  | 42,045,551 |
| Retained earnings (deficit) |  | 49,164 |  | $(364,140)$ |
| Accumulated other comprehensive income |  | 502,068 |  | 96,319 |
| Total shareholders' equity |  | 40,955,170 |  | 41,820,454 |
| Total liabilities and shareholders' equity | \$ | 512,269,591 | \$ | 336,572,084 |

The accompanying notes are integral to these financial statements.

Tidelands Bancshares, Inc. and Subsidiary
Consolidated Statements of Operations For the years ended December 31, 2007, 2006 and 2005


| Noninterest income: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts |  | 35,476 |  | 23,631 |  | 13,454 |
| Residential mortgage origination income |  | 764,130 |  | 664,454 |  | 398,577 |
| Gain (loss) on sale of securities available for sale |  | 37,637 |  | $(136,628)$ |  | - |
| Gain on sale of real estate |  | 9,488 |  | 13,686 |  | - |
| Other service fees and commissions |  | 192,697 |  | 144,236 |  | 54,785 |
| Bank owned life insurance |  | 290,032 |  | 59,124 |  | - |
| Other |  | 25,407 |  | 18,614 |  | 8,385 |
| Total noninterest income |  | 1,354,867 |  | 787,117 |  | 475,201 |
| Noninterest expense: |  |  |  |  |  |  |
| Salaries and employee benefits |  | 6,918,015 |  | 4,483,848 |  | 2,309,422 |
| Net occupancy |  | 1,029,784 |  | 486,311 |  | 335,307 |
| Furniture and equipment |  | 484,146 |  | 297,637 |  | 264,918 |
| Other operating |  | 3,645,293 |  | 1,856,422 |  | 1,141,024 |
| Total noninterest expense |  | 12,077,238 |  | 7,124,218 |  | 4,050,671 |
| Income before income taxes |  | 688,304 |  | 2,362,806 |  | 59,931 |
| Income tax expense |  | 275,000 |  | 874,000 |  | 20,411 |
| Net income | \$ | 413,304 | \$ | 1,488,806 | \$ | 39,520 |
| Earnings per common share: |  |  |  |  |  |  |
| Basic earnings per share | \$ | 0.10 | \$ | 0.45 | \$ | 0.02 |
| Diluted earnings per share | \$ | 0.10 | \$ | 0.44 | \$ | 0.02 |
| Weighted average common shares outstanding: |  |  |  |  |  |  |
| Basic |  | 4,214,910 |  | 3,327,103 |  | 2,620,990 |
| Diluted |  | 4,270,005 |  | 3,327,505 |  | 2,635,446 |

The accompanying notes are integral to these financial statements.

Tidelands Bancshares, Inc. and Subsidiary Consolidated Statements of Changes in Shareholders' Equity and Comprehensive Income For the years ended December 31, 2007, 2006 and 2005

|  | Common Stock |  |  | Unearned ESOP Shares |  | Capital surplus | Retained earnings (deficit) |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares |  | nount |  |  |  |  |  |  |  |  |  |
| Balance, December 31, 2004 | 1,318,693 | \$ | 13,187 | \$ | - | \$ 10,113,380 |  | (1,892,466) | \$ | 75,105 | \$ | 8,309,206 |
| Proceeds from exercise of stock options | 13,361 |  | 134 |  |  | 117,445 |  |  |  |  |  | 117,579 |
| Net proceeds from issuance of common stock | 1,712,000 |  | 17,120 |  |  | 14,867,753 |  |  |  |  |  | 14,884,873 |
| Net income |  |  |  |  |  |  |  | 39,520 |  |  |  | 39,520 |
| Other comprehensive loss, net of taxes of \$132,146 |  |  |  |  |  |  |  |  |  | $(256,520)$ |  | $(256,520)$ |
| Comprehensive loss |  |  |  |  |  |  |  |  |  |  |  | (217,000) |
| Balance, December 31, 2005 | 3,044,054 | \$ | 30,441 | \$ | - | \$25,098,578 |  | (1,852,946) | \$ | $(181,415)$ |  | 3,094,658 |
| Proceeds from exercise of stock options | 28,331 |  | 283 |  |  | 257,342 |  |  |  |  |  | 257,625 |
| Net proceeds from issuance of common stock | 1,200,000 |  | 12,000 |  |  | 16,442,045 |  |  |  |  |  | 16,454,045 |
| Stock based compensation expense |  |  |  |  |  | 247,586 |  |  |  |  |  | 247,586 |
| Net income |  |  |  |  |  |  |  | 1,488,806 |  |  |  | 1,488,806 |
| Other comprehensive income, net of taxes of \$146,916 |  |  |  |  |  |  |  |  |  | 277,734 |  | 277,734 |
| Comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 1,766,540 |
| Balance, December 31, 2006 | 4,272,385 | \$ | 42,724 | \$ | - | \$ 42,045,551 | \$ | (364,140) | \$ | $\mathbf{9 6 , 3 1 9}$ |  | 1,820,454 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Proceeds from exercise of stock options | 4,791 |  | 48 |  |  | 43,151 |  |  |  |  |  | 43,199 |
| Stock based compensation expense |  |  |  |  |  | 699,964 |  |  |  |  |  | 699,964 |
| Guarantee of ESOP borrowings, net of current year repayments |  |  |  |  | ,500) |  |  |  |  |  |  | (2,427,500) |
| Net income |  |  |  |  |  |  |  | 413,304 |  |  |  | 413,304 |
| Other comprehensive income, net of taxes of \$236,295 |  |  |  |  |  |  |  |  |  | 405,749 |  | 405,749 |
| Comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 819,053 |
| Balance, December 31, 2007 | 4,277,176 | \$ | 42,772 |  | 500 | \$42,788,666 | \$ | 49,164 | \$ | 502,068 |  | 0,955,170 |

## Tidelands Bancshares, Inc. and Subsidiary <br> Consolidated Statements of Cash Flows For the years ended December 31, 2007, 2006 and 2005

| Cash flows from operating activities: | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Net income | \$ | 413,304 | \$ | 1,488,806 | \$ | 39,520 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Provision for loan losses |  | 1,025,000 |  | 1,222,000 |  | 1,545,000 |
| Depreciation and amortization expense |  | 575,079 |  | 278,129 |  | 233,413 |
| Discount accretion and premium amortization |  | $(36,236)$ |  | $(35,739)$ |  | $(15,291)$ |
| Stock based compensation expense |  | 699,964 |  | 247,586 |  | - |
| (Increase) decrease in deferred income tax |  | $(211,396)$ |  | $(135,768)$ |  | 71,910 |
| Proceeds from sale of residential mortgages |  | 52,245,300 |  | 41,466,629 |  | 19,251,352 |
| Disbursements for residential mortgages held-for-sale |  | (51,114,666) |  | (42,859,214) |  | (19,752,201) |
| Increase in accrued interest receivable |  | $(1,243,845)$ |  | (1,015,051) |  | $(663,331)$ |
| Increase in accrued interest payable |  | 369,729 |  | 526,433 |  | 305,652 |
| Increase in cash surrender value of life insurance |  | $(290,032)$ |  | $(59,124)$ |  | - |
| (Gain) loss from sale of securities available-for-sale |  | $(37,637)$ |  | 136,628 |  |  |
| Increase in other assets |  | $(229,338)$ |  | $(668,227)$ |  | $(48,679)$ |
| Increase (decrease) in other liabilities |  | 688,818 |  | 244,598 |  | (113,501) |
| Net cash provided by operating activities |  | 2,854,044 |  | 837,686 |  | 853,844 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Purchases of nonmarketable equity securities |  | $(878,840)$ |  | $(1,031,500)$ |  | $(93,700)$ |
| Purchases of securities available-for-sale |  | $(64,389,788)$ |  | $(38,719,833)$ |  | - |
| Proceeds from sales of securities available-for-sale |  | 12,514,016 |  | 11,428,559 |  | - |
| Proceeds from calls and maturities of securities available-for-sale |  | 2,059,570 |  | 1,893,347 |  | 2,154,937 |
| Net increase in loans receivable |  | $(118,473,417)$ |  | (93,549,961) |  | (124,368,908) |
| Purchase of bank owned life insurance |  | - |  | (7,500,000) |  | - |
| Purchase of premises, furniture and equipment, net |  | (9,549,566) |  | $(3,545,124)$ |  | (4,956,623) |
| Net cash used by investing activities |  | (178,718,025) |  | (131,024,512) |  | (127,264,294) |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Net increase in demand deposits, interest-bearing transaction accounts and savings accounts |  | 64,233,139 |  | 23,023,661 |  | 87,718,411 |
| Net increase in certificates of deposit and other time deposits |  | 64,803,605 |  | 61,460,584 |  | 26,630,502 |
| Repayments on notes payable, and other borrowings |  | - |  | $(1,571,151)$ |  | (2,020,932) |
| Proceeds from notes payable |  | - |  | - |  | 3,551,643 |
| Increase in securities sold under agreements to repurchase |  | 31,040,000 |  | 3,500,000 |  | - |
| Proceeds from junior subordinated debentures |  | - |  | 8,248,000 |  | - |
| Increase in FHLB advances |  | 13,000,000 |  | 16,000,000 |  | - |
| Proceeds from ESOP borrowings |  | 2,527,500 |  | - |  | - |
| Repayment of ESOP borrowings |  | $(100,000)$ |  | - |  | - |
| Increase in unearned ESOP shares |  | (2,427,500) |  | - |  | - |
| Proceeds from issuance of common stock, net |  | - |  | 16,454,045 |  | 14,884,873 |
| Proceeds from exercise of stock options |  | 43,199 |  | 257,625 |  | 117,579 |
| Net cash provided by financing activities |  | 173,119,943 |  | 127,372,764 |  | 130,882,076 |
| Net increase (decrease) in cash and cash equivalents |  | (2,744,038) |  | (2,814,062) |  | 4,471,626 |
| Cash and cash equivalents, beginning of period |  | 5,413,995 |  | 8,228,057 |  | 3,756,431 |
| Cash and cash equivalents, end of period | \$ | 2,669,957 | \$ | 5,413,995 | \$ | 8,228,057 |
|  |  |  |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |  |  |
| Income taxes | \$ | 160,107 | \$ | 1,298,152 | \$ | - |
| Interest | \$ | 18,620,436 | \$ | 11,321,511 | \$ | 3,745,377 |

The accompanying notes are integral to these financial statements.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization - Tidelands Bancshares, Inc. (the "Company") was incorporated on January 31, 2002 to serve as a bank holding company for its
subsidiary, Tidelands Bank (the "Bank"). The Company operated as a development stage company from January 31, 2002 to October 5, 2003. Tidelands Bank commenced business on October 6, 2003. The principal business activity of the Bank is to provide banking services to domestic markets, principally in Charleston, Dorchester, Berkeley, Horry and Beaufort Counties in South Carolina. The Bank is a state-chartered commercial bank, and its deposits are insured by the Federal Deposit Insurance Corporation. The consolidated financial statements include the accounts of the parent company and its wholly-owned subsidiary after elimination of all significant intercompany balances and transactions. On February 22, 2006, the Company formed Tidelands Statutory Trust for the purpose of issuing trust preferred securities. In accordance with current accounting guidance, the Trust is not consolidated in these financial statements.

Management's Estimates - The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for losses on loans, including valuation allowances for impaired loans, and the valuation of real estate acquired in connection with foreclosures or in satisfaction of loans. In connection with the determination of the allowances for losses on loans and foreclosed real estate, management obtains independent appraisals for significant properties. Management must also make estimates in determining the estimated useful lives and methods for depreciating premises and equipment.

While management uses available information to recognize losses on loans and foreclosed real estate, future additions to the allowances may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowances for losses on loans and foreclosed real estate. Such agencies may require the Bank to recognize additions to the allowances based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the allowances for losses on loans and foreclosed real estate may change materially in the near term.

Concentrations of Credit Risk - Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of loans receivable, investment securities, federal funds sold and amounts due from banks.

The Company makes loans to individuals and small businesses for various personal and commercial purposes primarily in the Charleston metropolitan area (which includes Charleston, Dorchester, and Berkeley counties), Horry and Beaufort counties, and additional markets along the South Carolina coast. The Company's loan portfolio is not concentrated in loans to any single borrower or a relatively small number of borrowers. Additionally, management is not aware of any concentrations of loans to classes of borrowers or industries that would be similarly affected by economic conditions.

In addition to monitoring potential concentrations of loans to particular borrowers or groups of borrowers, industries and geographic regions, management monitors exposure to credit risk from concentrations of lending products and practices such as loans that subject borrowers to substantial payment increases (e.g., principal deferral periods, loans with initial interest-only periods, etc.), and loans with high loan-to-value ratios. Additionally, there are industry practices that could subject the Company to increased credit risk should economic conditions change over the course of a loan's life. For example, the Company makes variable rate loans and fixed rate principal-amortizing loans with maturities prior to the loan being fully paid (i.e., balloon payment loans). These loans are underwritten and monitored to manage the associated risks. Therefore, management believes that these particular practices do not subject the Company to unusual credit risk.

The Company's investment portfolio consists principally of obligations of the United States and its agencies or its corporations. In the opinion of management, there is no concentration of credit risk in its investment portfolio. The Company places its deposits and correspondent accounts with and sells its federal funds to high quality institutions. Management believes credit risk associated with correspondent accounts is not significant.

Securities Available-for-Sale - Securities available-for-sale are carried at amortized cost and adjusted to estimated market value by recognizing the aggregate unrealized gains or losses in a valuation account. Aggregate market valuation adjustments are recorded in shareholders' equity net of deferred income taxes. Reductions in market value considered by management to be other than temporary are reported as a realized loss and a reduction in the cost basis of the security. The adjusted cost basis of investments available-for-sale is determined by specific identification and is used in computing the gain or loss upon sale.

Nonmarketable Equity Securities - Nonmarketable equity securities include the cost of the Company's investment in the stock of the Federal Home Loan Bank and stock in community bank holding companies. The Federal Home Loan Bank stock has no quoted market value and no ready market exists. Investment in the Federal Home Loan Bank is a condition of borrowing from the Federal Home Loan Bank, and the stock is pledged to collateralize such borrowings. Dividends received on this stock are included as interest income on securities available for sale.
$\underline{\text { Loans Receivable - Loans are stated at their unpaid principal balance. Interest income on loans is computed based upon the unpaid principal }}$ balance. Interest income is recorded in the period earned.

The accrual of interest income is generally discontinued when a loan becomes contractually 90 days past due as to principal or interest. Management may elect to continue the accrual of interest when the estimated net realizable value of collateral exceeds the principal balance and accrued interest. A payment of interest on a loan that is classified as nonaccrual is applied against the principal balance.

Loan origination and commitment fees are deferred and amortized to income over the contractual life of the related loans or commitments, adjusted
for prepayments, using the straight-line method, which approximates the interest method.
Under Statement of Financial Accounting Standards ("SFAS") No. 114, Accounting by Creditors for the Impairment of a Loan, and SFAS No. 118, Accounting by Creditors for Impairment of a Loan-Income Recognition and Disclosures, loans are defined as impaired when it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. All loans are subject to this criteria except for "smaller balance homogeneous loans that are collectively evaluated for impairment" and loans "measured at fair value or at the lower of cost or fair value." The Company considers its consumer installment portfolio, credit card loans, and home equity lines as such exceptions. Therefore, the real estate and commercial loan portfolios are primarily affected by these statements.

Impairment of a loan is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent. When management determines that a loan is impaired, the difference between the Company's investment in the related loan and the present value of the expected future cash flows, or the fair value of the collateral, is charged to bad debt expense with a corresponding entry to the allowance for loan losses. The accrual of interest is discontinued on an impaired loan when management determines the borrower may be unable to meet payments as they become due.

Allowance for Loan Losses - An allowance for loan losses is maintained at a level deemed appropriate by management to provide adequately for known and inherent losses in the loan portfolio. The allowance for loan losses represents an amount which the Company believes will be adequate to absorb probable losses on existing loans that may become uncollectible in the future. The Company's judgment as to the adequacy of the allowance for loan losses is based on a number of assumptions about future events, which the Company believes to be reasonable, but which may or may not prove to be accurate. The Company's determination of the allowance for loan losses is based on evaluations of the collectibility of loans, including consideration of factors such as the balance of impaired loans, the quality, mix, and size of the Company's overall loan portfolio, economic conditions that may affect the borrower's ability to repay, the amount and quality of collateral securing the loans, the

Company's historical loan loss experience, and a review of specific problem loans. The Company also considers subjective issues such as changes in the lending policies and procedures, changes in the local/national economy, changes in volume or type of credits, changes in volume/severity of problem loans, quality of loan review and board of director oversight, concentrations of credit, and peer group comparisons. Loans which are deemed to be uncollectible are charged off and deducted from the allowance. The provision for loan losses and recoveries of loans previously charged off are added to the allowance. An analysis of SFAS No. 5, Accounting for Contingencies, and SFAS No. 114, Accounting by Creditors for Impairment of a Loan indicates that the level of the allowance for loan losses is appropriate to cover estimated credit losses on individually evaluated loans as well as estimated credit losses inherent in the remainder of the portfolio.

Residential Mortgage Loans Held-for-Sale - The Company's residential mortgage lending activities for sale in the secondary market are comprised of accepting residential mortgage loan applications, qualifying borrowers to standards established by investors, funding residential mortgage loans and selling mortgage loans to investors under pre-existing commitments. Funded residential mortgages held temporarily for sale to investors are recorded at the lower of cost or market value. Application and origination fees collected by the Company are recognized as income upon sale to the investor.

The Company issues rate lock commitments to borrowers based on prices quoted by secondary market investors. When rates are locked with borrowers, a sales commitment is immediately entered (on a best efforts basis) at a specified price with a secondary market investor. Accordingly, any potential liabilities associated with rate lock commitments are offset by sales commitments to investors.

Premises, Furniture and Equipment - Premises, furniture and equipment are stated at cost, less accumulated depreciation. The provision for depreciation is computed by the straight-line method, based on the estimated useful lives for furniture and equipment of five to 10 years and buildings of 40 years. Leasehold improvements are amortized over the life of the leases, which range from one to 40 years. The cost of assets sold or otherwise disposed of and the related allowance for depreciation are eliminated from the accounts and the resulting gains or losses are reflected in the income statement when incurred. Maintenance and repairs are charged to current expense. The costs of major renewals and improvements are capitalized.

Securities Sold Under Agreements to Repurchase - The Bank enters into sales of securities under agreements to repurchase. Fixed-coupon repurchase agreements are treated as financing, with the obligation to repurchase securities sold being reflected as a liability and the securities underlying the agreements remaining as assets.

Income Taxes - Income taxes are the sum of amounts currently payable to taxing authorities and the net changes in income taxes payable or refundable in future years. Income taxes deferred to future years are determined utilizing a liability approach. This method gives consideration to the future tax consequences associated with differences between financial accounting and tax bases of certain assets and liabilities which are principally the allowance for loan losses, depreciable premises and equipment, and the net operating loss carry forward.

Retirement Plan - The Company has a 401(k) profit sharing plan, which provides retirement benefits to substantially all officers and employees who meet certain age and service requirements. The plan includes a "salary reduction" feature pursuant to Section 401(k) of the Internal Revenue Code. At its discretion, the Bank can make matching contributions of $\$ .25$ for every dollar contributed up to $6 \%$ of the participants' annual compensation.

Stock Option Expense - On May 10, 2004, the Company established the 2004 Tidelands Bancshares, Inc. Stock Incentive Plan ("Stock Plan") that provides for the granting of options to purchase $20 \%$ of the outstanding shares of the Company's common stock to directors, officers, or
employees of the Company. The per-share exercise price of incentive stock options granted under the Stock Plan may not be less than the fair market value of a share on the date of grant and vest based on continued service with the Company for a specified period, generally two to five years following the date of grant. The per-share exercise price of stock options granted is determined by a committee appointed by the Board of Directors. The expiration date of any option may not be greater than 10 years from the date of grant. Options that expire, unexercised or are forfeited become available for reissuance.

Employee Stock Ownership Plan - The Company established the Tidelands Bancshares, Inc. Employee Stock Ownership Plan ("ESOP") for the exclusive benefit of all eligible Employees and their beneficiaries subject to authority to amend, from time to time, or terminate, the ESOP. The ESOP is primarily designed to invest in common stock of the Company and is permitted to purchase Company common stock with contributions to the ESOP made by the Company. Also, the ESOP is permitted to borrow money and use the loan proceeds to purchase Company common stock. The money and Company common stock in the ESOP is intended to grow tax free until retirement, death, permanent disability or other severance of employment with the Company. When an employee retires, he/she will receive the value of the accounts that have been set up for the contributions to the ESOP. An employee may also be eligible for benefits in the event of death, permanent disability or other severance from employment with the Company. The employee must pay taxes when the money is paid following one of these events or any other distributable event described in the ESOP unless it is transferred to another tax-qualified retirement plan or an IRA.

Earnings Per Share - Basic earnings per share represent income available to shareholders divided by the weighted-average number of common shares outstanding during the period. Dilutive earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued by the Company relate solely to outstanding stock options and are determined using the treasury stock method. Weighted average shares outstanding are reduced for shares encumbered by the ESOP borrowings.

Comprehensive Income - Accounting principles generally require that recognized income, expenses, gains, and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

Statements of Cash Flows - For purposes of reporting cash flows in the financial statements, the Company considers certain highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. Cash equivalents include amounts due from banks and federal funds sold. Generally, federal funds are sold for one-day periods.

Changes in the valuation account of securities available-for-sale, including the deferred tax effects, are considered noncash transactions for purposes of the statement of cash flows and are presented in detail in the notes to the consolidated financial statements.

Off-Balance-Sheet Financial Instruments - In the ordinary course of business, the Company enters into off-balance-sheet financial instruments consisting of commitments to extend credit and letters of credit. These financial instruments are recorded in the financial statements when they become payable by the customer.

Recently Issued Accounting Pronouncements - The following is a summary of recent authoritative pronouncements that could impact the accounting, reporting, and / or disclosure of financial information by the Company.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS 157"). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This standard eliminates inconsistencies found in various prior pronouncements but does not require any new fair value measurements. SFAS 157 is effective for the Company on January 1, 2008 and will not impact the Company's accounting measurements but it is expected to result in additional disclosures.

In September 2006, the FASB ratified the consensuses reached by the FASB's Emerging Issues Task Force ("EITF") relating to EITF 06-4, "Accounting for the Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements" ("EITF $06-4 "$ ). Entities purchase life insurance for various reasons including protection against loss of key employees and to fund postretirement benefits. The two most common types of life insurance arrangements are endorsement split dollar life and collateral assignment split dollar life. EITF 06-4 covers the former and EITF 06-10 (discussed below) covers the latter. EITF 06-4 states that entities with endorsement split-dollar life insurance arrangements that provide a benefit to an employee that extends to

06-5 states that a policyholder should consider any additional amounts included in the contractual terms of the insurance policy other than the cash surrender value in determining the amount that could be realized under the insurance contract. EITF 06-5 also states that a policyholder should determine the amount that could be realized under the life insurance contract assuming the surrender of an individual-life by individual-life policy (or certificate by certificate in a group policy). EITF $06-5$ is effective for the Company on January 1, 2008. The Company does not believe the adoption of EITF 06-5 will have a material impact on its financial position, results of operations or cash flows.

In March 2007, the FASB ratified the consensus reached on EITF 06-10, "Accounting for Collateral Assignment Split-Dollar Life Insurance Arrangements" ("EITF 06-10"). The postretirement aspect of this EITF is substantially similar to EITF 06-4 discussed above and requires that an employer recognize a liability for the postretirement benefit related to a collateral assignment split-dollar life insurance arrangement in accordance with either FASB Statement No. 106 or APB Opinion No. 12, as appropriate, if the employer has agreed to maintain a life insurance policy during the employee's retirement or provide the employee with a death benefit based on the substantive agreement with the employee. In addition, a consensus was reached that an employer should recognize and measure an asset based on the nature and substance of the collateral assignment split-dollar life insurance arrangement. EITF 06-10 is effective for the Company on January 1, 2008. The Company does not believe the adoption of EITF 06-10 will have a material impact on its financial position, results of operations or cash flows.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115" ("SFAS 159"). This statement permits, but does not require, entities to measure many financial instruments at fair value. The objective is to provide entities with an opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Entities electing this option will apply it when the entity first recognizes an eligible instrument and will report unrealized gains and losses on such instruments in current earnings. This statement 1) applies to all entities, 2) specifies certain election dates, 3 ) can be applied on an instrument-by-instrument basis with some exceptions, 4) is irrevocable and 5) applies only to entire instruments. One exception is demand deposit liabilities which are explicitly excluded as qualifying for fair value. With respect to SFAS 115, available-for-sale and held-to-maturity securities at the effective date are eligible for the fair value option at that date. If the fair value option is elected for those securities at the effective date, cumulative unrealized gains and losses at that date shall be included in the cumulativeeffect adjustment and thereafter, such securities will be accounted for as trading securities. SFAS 159 is effective for the Company on January 1, 2008. The Company is currently analyzing the fair value option that is permitted, but not required, under SFAS 159 .

In November 2007, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin No. 109, "Written Loan Commitments Recorded at Fair Value Through Earnings" ("SAB 109"). SAB 109 expresses the current view of the SEC staff that the expected net future cash flows related to the associated servicing of the loan should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. SEC registrants are expected to apply this guidance on a prospective basis to derivative loan commitments issued or modified in the first quarter of 2008 and thereafter. The Company is currently analyzing the impact of this guidance, which relates to the Company's mortgage loans held for sale.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations," ("SFAS 141(R)") which replaces SFAS 141. SFAS 141 $(R)$ establishes principles and requirements for how an acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any controlling interest; recognizes and measures goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. FAS $141(\mathrm{R})$ is effective for acquisitions by the Company taking place on or after January 1, 2009. Early adoption is prohibited. Accordingly, a calendar year-end company is required to record and disclose business combinations following existing accounting guidance until January 1, 2009. The Company will assess the impact of SFAS 141(R) if and when a future acquisition occurs.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51" ("SFAS 160"). SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Before this statement, limited guidance existed for reporting noncontrolling interests (minority interest). As a result, diversity in practice exists. In some cases minority interest is reported as a liability and in others it is reported in the mezzanine section between liabilities and equity. Specifically, SFAS 160 requires the recognition of a noncontrolling interest (minority interest) as equity in the consolidated financials statements and separate from the parent's equity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. SFAS 160 clarifies that changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this statement requires that a parent recognize gain or loss in net income when a subsidiary is deconsolidated. Such gain or loss will be measured using the fair value of the noncontrolling equity investment on the deconsolidation date. SFAS 160 also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interests. SFAS 160 is effective for the Company on January 1, 2009. Earlier adoption is prohibited. The Company is currently evaluating the impact, if any, the adoption of SFAS 160 will have on its consolidated financial statements.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations and cash flows.

Risks and Uncertainties - In the normal course of its business, the Company encounters two significant types of risks: economic and regulatory. There are three main components of economic risk: interest rate risk, credit risk and market risk. The Company is subject to interest rate risk to the degree that its interest-bearing liabilities mature or reprice at different speeds, or on different basis, than its interest-earning assets. Credit risk is the risk of default on the loan portfolio that results from borrower's inability or unwillingness to make contractually required payments. Market risk reflects changes in the value of collateral underlying loans receivable and the valuation of real estate held by the Company.

The Company is subject to the regulations of various governmental agencies. These regulations can and do change significantly from period to
period. Periodic examinations by the regulatory agencies may subject the company to further changes with respect to asset valuations, amounts of required loss allowances and operating restrictions from the regulators' judgments based on information available to them at the time of their examination.

Reclassifications - Certain captions and amounts in the 2005 and 2006 financial statements were reclassified to conform to the 2007 presentation.

## NOTE 2 - COMPREHENSIVE INCOME

The components of other comprehensive income and related tax effects are as follows:

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
| Unrealized gains (losses) on securities available-for-sale | \$ | 679,681 | \$ | 288,022 | \$ | $(388,666)$ |
| Reclassification adjustment for gain (loss) realized in net income |  | 37,637 |  | $(136,628)$ |  | - |
| Net unrealized gains (losses) on securities |  | 642,044 |  | 424,650 |  | $(388,666)$ |
| Tax effect |  | $(236,295)$ |  | $(146,916)$ |  | 132,146 |
| Net-of-tax amount | \$ | 405,749 | \$ | 277,734 | \$ | (256,520) |

## NOTE 3 - CASH AND DUE FROM BANKS

The Company maintains cash balances with its correspondent banks to meet reserve requirements determined by the Federal Reserve. At December 31, 2007 and 2006, the requirement was met by the cash balance in the vault.

## NOTE 4 - INVESTMENT SECURITIES

The amortized cost and estimated fair values of securities available for sale were:

|  | Amortized Cost |  | Gross Unrealized |  |  |  | Estimated <br> Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Gains |  | Losses |  |  |  |
| December 31, 2007 |  |  |  |  |  |  |  |  |
| U.S. agency securities | \$ | 14,033,960 | \$ | 229,275 | \$ | - | \$ | 14,263,235 |
| Government-sponsoredenterprises |  | 33,237,738 |  | 417,287 |  | 1,002 |  | 33,654,023 |
| Mortgage-backed securities |  | 23,979,241 |  | 269,183 |  | 1,121 |  | 24,247,303 |
| Municipals |  | 12,440,346 |  | 23,629 |  | 64,341 |  | 12,399,634 |
| Preferred stock |  | 3,553,000 |  | 71,914 |  | 153,000 |  | 3,471,914 |
| Total | \$ | 87,244,285 | \$ | $\underline{1,011,288}$ | \$ | 219,464 | \$ | 88,036,109 |
|  |  |  |  |  |  |  |  |  |
| December 31, 2006 |  |  |  |  |  |  |  |  |
| U.S. agency securities | \$ | 3,015,444 | \$ | - | \$ | 34,507 | \$ | 2,980,937 |
| Government-sponsoredenterprises |  | 24,604,091 |  | 154,537 |  | 64,987 |  | 24,693,641 |
| Mortgage-backed securities |  | 6,108,308 |  | 95,312 |  | - |  | 6,203,620 |
| Municipals |  | 3,626,366 |  | 33 |  | 608 |  | 3,625,791 |
| Total | \$ | 37,354,209 | \$ | 249,882 | \$ | 100,102 | \$ | 37,503,989 |

The amortized cost and estimated fair values of investment securities at December 31, 2007, by contractual maturity dates, are shown in the following chart. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without penalty. Mortgage-backed securities are presented as a separate line item since pay downs are expected before contractual maturity dates.

|  | Amortized Cost |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Due within one year | \$ | - | \$ | - |
| Due after one year through five years |  | 999,190 |  | 1,011,266 |
| Due after five years through ten years |  | 15,748,194 |  | 15,955,436 |
| Due after ten years |  | 46,517,660 |  | 46,822,104 |
| Subtotal |  | 63,265,044 |  | 63,788,806 |
| Mortgage-backed securities |  | 23,979,241 |  | 24,247,303 |
| Total Securities | \$ | 87,244,285 | \$ | 88,036,109 |

At December 31, 2007 and 2006, investment securities with book values of $\$ 52,472,339$ and $\$ 10,979,693$ and market values of $\$ 53,110,819$ and $\$ 11,017,268$, respectively, were pledged as collateral for securities sold under agreements to repurchase and Federal Home Loan Bank advances. Gross proceeds from the sale of investment securities totaled $\$ 12,514,016$ and $\$ 11,428,559$, resulting in a realized gain of $\$ 37,637$ and loss of $\$ 136,628$ for the year ended 2007and 2006, respectively. There were no sales of securities during the year ended December 31, 2005.

The following table shows gross unrealized losses and fair value, aggregated by investment category, and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2007 and 2006.

Securities available-for-sale:

| December 31, 2007 | Less than Twelve months |  |  |  | Twelve months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value |  | Unrealizedlosses |  | Fair value |  | Unrealizedlosses |  | Fair value |  | Unrealizedlosses |  |
| U.S. government agencies | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Government-sponsored enterprises |  | 959,510 |  | 214 |  | 1,472,299 |  | 788 |  | 2,431,809 |  | 1,002 |
| Mortgage-backed securities |  | 1,537,576 |  | 1,121 |  | - |  | - |  | 1,537,576 |  | 1,121 |
| Municipals |  | 5,843,156 |  | 50,535 |  | 1,346,625 |  | 13,806 |  | 7,189,781 |  | 64,341 |
| Preferred stock |  | 300,000 |  | 153,000 |  | - |  | - |  | 300,000 |  | 153,000 |
|  | \$ | 8,640,242 | \$ | 204,870 | \$ | 2,818,924 | \$ | 14,594 | \$ | 11,459,166 | \$ | 219,464 |


| December 31, 2006 | Less than Twelve months |  |  |  | Twelve months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value |  | $\begin{aligned} & \text { Unrealized } \\ & \text { losses } \end{aligned}$ |  | Fair value |  | Unrealizedlosses |  | Fair value |  | Unrealizedlosses |  |
| U.S. government agencies | \$ | 2,980,937 | \$ | 34,507 | \$ | - | \$ | - | \$ | 2,980,937 | \$ | 34,507 |
| Government-sponsored enterprises |  | 8,162,453 |  | 52,619 |  | 1,484,531 |  | 12,368 |  | 9,646,984 |  | 64,987 |
| Mortgage-backed securities |  | - |  | - |  | - |  | - |  | - |  | - |
| Municipals |  | 788,839 |  | 608 |  | - |  | - |  | 788,839 |  | 608 |
|  | \$ | 1,932,229 | \$ | 87,734 | \$ | ,484,531 | \$ | 12,368 | \$ | ,416,760 |  | 00,102 |

Securities classified as available-for-sale are recorded at fair market value. Of the securities in an unrealized loss position, four securities were in a continuous loss position for 12 months or more. The Company has the ability and intent to hold these securities until such time as the value recovers or the securities mature. The Company believes, based on industry analyst reports and credit ratings, that the deterioration in value is attributable to changes in market interest rates and is not in the credit quality of the issuer and therefore, these losses are not considered other-than-temporary.

Nonmarketable equity securities include the cost of the Company's investment in the stock of the Federal Home Loan Bank and \$151,640 and $\$ 50,000$ of stock in community bank holding companies for the periods ending December 31, 2007 and 2006, respectively. The Federal Home Loan Bank stock has no quoted market value and no ready market exists. Investment in the Federal Home Loan Bank is a condition of borrowing from the Federal Home Loan Bank, and the stock is pledged to collateralize such borrowings. At December 31, 2007 and 2006, the Company's investment in Federal Home Loan Bank stock was $\$ 1,909,300$ and $\$ 1,132,100$, respectively.

## NOTE 5 - LOANS RECEIVABLE

Major classifications of loans receivable are summarized as follows:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Real estate - construction | \$ | 159,814,556 | \$ | 122,209,433 |
| Real estate - mortgage |  | 204,068,162 |  | 124,715,362 |
| Commercial and industrial |  | 24,349,662 |  | 24,630,818 |
| Consumer and other |  | 3,466,949 |  | 1,901,375 |
| Deferred origination fees, net |  | $(349,460)$ |  | $(246,860)$ |
| Total loans receivable, gross |  | 391,349,869 |  | 273,210,128 |
| Less allowance for loan loss |  | 4,158,324 |  | 3,467,000 |
| Total loans receivable, net | \$ | 387,191,545 | \$ | 269,743,128 |

The composition of gross loans by rate type is as follows:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Variable rate loans | \$ | 221,524,585 | \$ | 183,302,131 |
| Fixed rate loans |  | 169,825,284 |  | 89,907,997 |
| Total gross loans | \$ | 391,349,869 | \$ | 273,210,128 |

Transactions in the allowance for loan losses during 2007, 2006 and 2005 are summarized below:

|  |  | $\mathbf{2 0 0 7}$ |  | $\mathbf{2 0 0 6}$ |  | $\mathbf{2 0 0 5}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | $\$$ | $3,467,000$ | $\$$ | $2,245,000$ | $\$$ |
| Balance, beginning of year | $1,025,000$ |  | $1,222,000$ |  | $1,545,000$ |  |


| Net loan charge offs | 334,426 |  | - |  | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net loan recoveries |  | 750 |  | - |  | - |
| Balance, end of year | \$ | 4,158,324 | \$ | 3,467,000 | \$ | 2,245,000 |
| Gross loans outstanding, end of period | \$ | 391,349,869 | \$ | 273,210,128 | \$ | 179,660,168 |

The allowance for loan losses, as a percent of gross loans outstanding, was $1.06 \%, 1.27 \%$ and $1.25 \%$ at December 31, 2007, 2006 and 2005, respectively. At December 31, 2007, the Bank had three loans totaling $\$ 389,095$, or $0.10 \%$ of gross loans, in nonaccrual status. At December 31, 2006, the Bank had two loans totaling $\$ 1,964,983$, or $0.72 \%$ of gross loans, in nonaccrual status. There were no loans contractually past due 90 days or more still accruing interest at December 31, 2007 or 2006. In addition, the Bank did not possess any other real estate owned during the period ending December 31, 2007, 2006 or 2005. At December 31, 2007, the Bank had three impaired loans totaling $\$ 389,095$. Our analysis of SFAS No. 5, Accounting for Contingencies, and SFAS No. 114, Accounting by Creditors for Impairment of a Loan indicates that the level of the allowance for loan losses is appropriate to cover estimated credit losses on individually evaluated loans as well as estimated credit losses inherent in the remainder of the portfolio.

At December 31, 2007, loans totaling $\$ 41.5$ million were pledged as collateral at the Federal Home Loan Bank.

## NOTE 6 - PREMISES, FURNITURE AND EQUIPMENT

Premises, furniture and equipment consist of the following:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Land and land improvements | \$ | 3,839,286 | \$ | 2,918,130 |
| Building and leasehold improvements |  | 10,667,697 |  | 1,838,294 |
| Furniture and equipment |  | 3,224,925 |  | 1,049,777 |
| Software |  | 495,633 |  | 254,423 |
| Construction in progress |  | 734,394 |  | 3,366,033 |
| Total |  | 18,961,935 |  | 9,426,657 |
| Less, accumulated depreciation |  | 1,202,547 |  | 641,755 |
| Premises, furniture and equipment, net | \$ | 17,759,388 | \$ | 8,784,902 |

Depreciation expense for the years ended December 31, 2007, 2006 and 2005 amounted to $\$ 575,079, \$ 278,129$, and $\$ 233,413$, respectively. Construction in progress relates to the construction of future branch locations in Bluffton and Murrells Inlet. For the year ended December 31, 2007, the Bank capitalized $\$ 165,410$ in interest related to the construction of our new branch locations. There was no capitalized interest incurred during the year ended December 31, 2006 or 2005.

## NOTE 7 -DEPOSITS

At December 31, 2007, the scheduled maturities of certificates of deposit were as follows:

| Maturing: | Amount |  |
| :---: | :---: | :---: |
| 2008 | \$ | 117,838,949 |
| 2009 |  | 24,300,072 |
| 2010 |  | 10,404,616 |
| 2011 |  | 11,465,189 |
| 2012 |  | 5,567,462 |
| Thereafter |  | 108,000 |
| Total | \$ | 169,684,288 |

At December 31, 2007 and 2006, the Bank had customer relationships with four deposit brokerage firms, totaling $\$ 104.5$ million and $\$ 13.0$ million, respectively.

## NOTE 8 - SECURITIES SOLD UNDER REPURCHASE AGREEMENTS

The Bank has entered into sales of securities under agreements to repurchase. These obligations to repurchase securities sold are reflected as liabilities in the consolidated balance sheets and consist of four obligations totaling $\$ 41.0$ million. On October 23, 2006, the Bank borrowed $\$ 10.0$ million under a two-year repurchase agreement at a variable rate of $5.28 \%$ as of December 31, 2007. On September 21, 2007, the Bank borrowed $\$ 10.0$ million under a five-year repurchase agreement at a fixed rate of $4.01 \%$. On November 14,2007 , the Bank borrowed $\$ 10.0$ million under a nine-year repurchase agreement at a fixed rate of $3.50 \%$. On December 27, 2007, the Bank borrowed $\$ 11.0$ million under a short-term repurchase agreement at a fixed rate of $5.27 \%$ that was subsequently paid off on January 16, 2008. All repurchase agreements require quarterly interest only payments with principal and interest due on maturity. The dollar amounts of securities underlying the agreements are book entry securities. U.S. government agency securities with book values of $\$ 42,952,339$ and $\$ 10,979,693$ and fair values of $\$ 43,461,118$ and $\$ 11,017,268$ at December 31, 2007 and 2006, respectively, are used as collateral for the agreements.

Securities sold under repurchase agreements are summarized as follows for the years ended December 31, 2007 and 2006:

|  | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |
| :--- | ---: | ---: |
|  | $\mathbf{\$ m o u n t}$ outstanding at year end | $41,040,000$ |
| Average amount outstanding during year | $\mathbf{\$ 4 , 8 2 8 , 3 2 9}$ | $10,000,000$ |
| Maximum outstanding at any month-end | $41,040,000$ | $7,804,110$ |
| Weighted average rate paid at year-end | $4.54 \%$ | $10,000,000$ |
| Weighted average rate paid during the year | $4.96 \%$ | $5.57 \%$ |

## NOTE 9 - JUNIOR SUBORDINATED DEBENTURES

On February 22, 2006, Tidelands Statutory Trust (the "Trust"), a non-consolidated subsidiary of the Company, issued and sold floating rate capital securities of the trust (the "Capital Securities"), generating proceeds of $\$ 8.0$ million. The Trust loaned these proceeds to the Company to use for general corporate purposes, primarily to provide capital to the Bank. The debentures qualify as Tier 1 capital under Federal Reserve Board guidelines.

The Capital Securities in the transaction accrue and pay distributions quarterly at a rate per annum equal to the three-month LIBOR plus 138 basis points, which was $6.61 \%$ at December 31, 2007. The distribution rate payable on the Capital Securities is cumulative and payable quarterly in arrears. The Company has the right, subject to events of default, to defer payments of interest on the Capital Securities for a period not to exceed 20 consecutive quarterly periods, provided that no extension period may extend beyond the maturity date of March 30, 2036. The Company has no current intention to exercise its right to defer payments of interest on the Capital Securities.

The Capital Securities mature or are mandatorily redeemable upon maturity on March 30, 2036 and or upon earlier optional redemption as provided in the indenture. The Company has the right to redeem the Capital Securities in whole or in part, on or after February 22, 2009. The Company may also redeem the capital securities prior to such dates upon occurrence of specified conditions and the payment of a redemption premium.

## NOTE 10 - ADVANCES FROM FEDERAL HOME LOAN BANK

Other borrowings are comprised of three advances totaling $\$ 29.0$ million from the Federal Home Loan Bank ("FHLB"). On September 17, 2007, the Bank borrowed $\$ 16.0$ million under a five-year convertible advance at a fixed rate of $4.22 \%$. On September 21, 2007, the Bank borrowed $\$ 9.0$ million under a 10 -year convertible advance at a fixed rate of $3.96 \%$. On December 28,2007 , the Bank borrowed $\$ 4.0$ million under a one-month fixed advance at a rate of $4.69 \%$ that was subsequently paid off on January 28, 2008. All advances require quarterly interest only payments with principal and interest due on maturity. The advances are collateralized by pledged FHLB stock and certain investment securities. At December 31, 2007, loans totaling $\$ 41.5$ million were pledged as collateral at the Federal Home Loan Bank.

FHLB advances are summarized as follows for the periods ended December 31, 2007 and 2006:

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Amount outstanding at period end | \$ | 29,000,000 | \$ | 16,000,000 |
| Average amount outstanding during the period |  | 20,575,342 |  | 7,846,575 |
| Maximum outstanding at any month-end |  | 30,000,000 |  | 16,000,000 |
| Weighted average rate at period-end |  | 4.20\% |  | 5.27 \% |
| Weighted average rate during the period |  | 4.92\% |  | 5.38\% |

## NOTE 11 - OTHER OPERATING EXPENSES

Other operating expenses for the years ended December 31, 2007, 2006 and 2005 are summarized below:

|  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Professional fees | \$ | 1,107,653 | \$ | 511,230 | \$ | 238,132 |
| Telephone expenses |  | 153,174 |  | 74,666 |  | 50,307 |
| Office supplies, stationery, and printing |  | 170,697 |  | 74,107 |  | 93,372 |
| Insurance |  | 359,654 |  | 108,072 |  | 72,388 |
| Postage |  | 26,001 |  | 24,152 |  | 17,732 |
| Data processing |  | 275,158 |  | 178,649 |  | 124,004 |
| Advertising and marketing |  | 647,322 |  | 250,135 |  | 125,337 |
| FDIC Insurance |  | 238,885 |  | 24,366 |  | 10,326 |
| Other |  | 666,749 |  | 611,045 |  | 409,426 |
| Total | \$ | 3,645,293 | \$ | 1,856,422 | \$ | 1,141,024 |

For the years ended December 31, 2007, 2006 and 2005 income tax expense consisted of the following:

|  | 2007 |  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current portion: |  |  |  |  |  |  |
| Federal | \$ | 459,977 | \$ | 650,825 | \$ | 90,171 |
| State |  | 26,419 |  | 87,407 |  | 2,150 |
| Total current |  | 486,396 |  | 738,232 |  | 92,321 |
| Deferred income taxes |  | (211,396) |  | 135,768 |  | (71,910) |
| Income tax expense | \$ | 275,000 | \$ | 874,000 | \$ | 20,411 |

Deferred tax assets represent the future tax benefit of deductible differences and, if it is more likely than not that a tax asset will not be realized, a valuation allowance is required to reduce the recorded deferred tax assets to net realizable value. As of December 31, 2007 and 2006, management believes it will fully realize $100 \%$ of the Company's deferred tax asset.

At December 31, 2007, income tax returns from 2006, 2005 and 2004 remain subject to review by tax authorities.
The gross amounts of deferred tax assets and deferred tax liabilities are as follows:

|  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
| Deferred tax assets: |  |  |  |  |  |  |
| Allowance for loan losses | \$ | 984,449 | \$ | 701,690 | \$ | 748,950 |
| Net operating loss carry forward |  | 39,734 |  | 20,235 |  | - |
| Organization and start-up costs |  | 86,245 |  | 163,108 |  | 239,970 |
| Loan fees and costs |  | 118,816 |  | 83,932 |  | 105,745 |
| Unrealized loss on securities available for sale |  | - |  | - |  | 93,454 |
| Interest on nonaccrual loans |  | 6,104 |  | 19,541 |  | - |
| Tax credit |  | 18,038 |  | - |  | - |
| Stock option expense |  | 21,879 |  | - |  | - |
| Other |  | 28,901 |  | 39,232 |  | 19,891 |
| Total deferred tax assets |  | 1,304,166 |  | 1,027,738 |  | 1,208,010 |
| Deferred tax liabilities: |  |  |  |  |  |  |
| Accumulated depreciation |  | 166,891 |  | 129,093 |  | 79,146 |
| Prepaid expenses |  | 63,517 |  | 36,284 |  | 37,278 |
| Unrealized gain on securities available for sale |  | 289,757 |  | 53,462 |  | - |
| Total deferred tax liabilities |  | 520,165 |  | 218,839 |  | 116,424 |
| Net deferred tax asset | \$ | 784,001 | \$ | 808,899 | \$ | 1,091,586 |

A reconciliation between the income tax expense and the amount computed by applying the federal statutory rate of $34 \%$ for 2007,2006 and 2005 to income before income taxes follows:


## NOTE 13 - LEASES

The Bank renegotiated its lease agreement for its main branch location in 2004. The lease was originated on March 24, 2004 and had an initial 10year term. The lease requires monthly payments of $\$ 14,840$ for the first three years, increased $9 \%$ in year four and $3 \%$ every year thereafter. The lease is renewable at the bank's option for two five-year terms. Rental expense on this facility was $\$ 191,432, \$ 178,076$ and $\$ 178,076$ for the years ended December 31, 2007, 2006 and 2005, respectively.

The Bank also leased a building for its temporary Summerville branch location. The lease was originated on September 7, 2004 and had an initial one-year term. The lease required monthly payments of $\$ 3,303$ per month. The lease was terminated in April 2007. Rental expense under this operating lease agreement was $\$ 13,113, \$ 54,121$, and $\$ 42,390$ for the years ended December 31, 2007, 2006 and 2005 respectively.

The Bank also leased a building for its temporary Myrtle Beach branch location. The lease was originated on February 10, 2005 and had an initial two-year term. The lease was extended up until June 9, 2007 at a monthly expense of $\$ 3,000$. In addition, the Bank leases a building for the permanent Myrtle Beach branch location. The lease commenced on July 1, 2007 and has a 20-year term at a monthly expense of $\$ 12,500$. Rental expense under these operating lease agreements was $\$ 104,000, \$ 23,604$ and $\$ 22,367$ for the years ended December 31, 2007, 2006
and 2005. Director John Gandy is a $50 \%$ partner in Office Developers, LLC, which is the owner of an office building located at 1312 Professional Drive in Myrtle Beach, SC in which Tidelands Bank is a tenant and is leasing the site for a period of 20 years.

The Bank has entered into a land lease for a West Ashley branch, which opened in July 2007. The lease was originated on December 22, 2005 and has an initial 20-year term. The lease may be extended at the Bank's option for four additional five-year terms. The lease requires monthly payments of $\$ 5,833$ for the first five years, increased $12 \%$ every fifth year thereafter. In addition, the Bank leased office space for the West Ashley loan production location. The lease was originated on June 30, 2006 and had an initial one-year term. The lease was terminated at the end of the original term and required monthly payments $\$ 1,185$ per month. Rental expense under these operating lease agreements was $\$ 53,783$ and $\$ 12,155$ for the years ended December 31, 2007 and 2006.

The Bank also leases office space for its Bluffton loan production office. The lease was originated on September 28, 2006 and had an initial one-year term. The lease was extended at the Bank's option for an additional 12-month term. The lease requires minimum monthly payments of $\$ 3,000$ per month. In addition, the Bank leased office space for the permanent Bluffton branch location. The lease was originated on June 13, 2007 and has a 20 -year term with four five-year renewal options. Rental expense under these operating lease agreements was $\$ 79,558$ and $\$ 10,300$ for the years ended December 31, 2007 and 2006.

The Bank has entered into a lease for office space located at 830 Lowcountry Boulevard, Mount Pleasant, SC for executive offices. The lease was originated on April 24, 2007 and has a 20-year term with four five-year renewal options. The lease requires monthly payments of $\$ 9,167$ for the first five years, increased $7 \frac{1}{2} \%$ every fifth year thereafter. Rental expense under this operating lease agreement was $\$ 67,072$ for the year ended December 31, 2007.

The Bank also leases office space for its Murrells Inlet branch location. The lease was originated on March 20, 2007 and has a 20-year term. The lease does not require monthly payments until July 1, 2008.

Future minimum lease payments under these operating leases are summarized as follows:

| 2008 | $\$$ | 774,396 |
| :--- | ---: | ---: |
| 2009 | 813,364 |  |
| 2010 | 819,512 |  |
| 2011 | 825,844 |  |
| 2012 | 841,392 |  |
| Thereafter | $9,658,977$ |  |
|  | $\mathbf{\$}$ | $\mathbf{1 3 , 7 3 3 , 4 8 5}$ |

## NOTE 14 - RELATED PARTY TRANSACTIONS

Certain parties (principally certain directors and executive officers of the Company, their immediate families and business interests) were loan customers of and had other transactions in the normal course of business with the Company. Related party loans are made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with unrelated persons and do not involve more than the normal risk of collectibility.

Related party loan transactions for the years ended December 31, 2007 and 2006 are summarized below:

|  | December 31, |  |  |
| :--- | ---: | ---: | ---: |
| Balance, beginning of year | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ |  |
| New loans | $5,397,970$ | $\$$ | $4,684,731$ |
| Less loan payments | $1,510,428$ | $2,832,126$ |  |
| Other changes | $1,024,064$ | $2,118,887$ |  |
| Balance, end of year | $\mathbf{1 0 , 0 0 1 , 7 0 0}$ |  |  |
| $\mathbf{\$ 1 5 , 8 8 , 0 3 4}$ | $\mathbf{\$}$ | $\mathbf{5 , 3 9 7 , 9 7 0}$ |  |

Deposits from directors and executive officers and their related interests totaled $\$ 801,800$ and $\$ 424,920$, at December 31, 2007 and 2006, respectively. Other changes include the addition of three new board members during the year ended December 31, 2007. As mentioned in Note 13, Director John Gandy is a $50 \%$ partner in Office Developers, LLC, which is the owner of an office building in Myrtle Beach, SC in which Tidelands Bank is a tenant.

## NOTE 15 - COMMITMENTS AND CONTINGENCIES

The Company is subject to claims and lawsuits which arise primarily in the ordinary course of business. Management is not aware of any legal proceedings which would have a material adverse effect on the financial position or operating results of the Company.

Basic earnings per share is computed by dividing net income by the weighted-average number of common shares outstanding. Diluted earnings per share is computed by dividing net income by the weighted-average number of common shares outstanding and dilutive common share equivalents using the treasury stock method. Dilutive common share equivalents include common shares issuable upon the exercise of outstanding stock options.

Basic and diluted earnings per share are computed below:

|  | Year Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
| Basic earnings per share computation: |  |  |  |  |  |  |
| Net income available to common shareholders | \$ | 413,304 | \$ | 1,488,806 | \$ | 39,520 |
| Average common shares outstanding - basic |  | 4,214,910 |  | 3,327,103 |  | 2,620,990 |
| Basic net income per share | \$ | 0.10 | \$ | 0.45 | \$ | 0.02 |
| Diluted earnings per share computation: |  |  |  |  |  |  |
| Net income available to common shareholders | \$ | 413,304 | \$ | 1,488,806 | \$ | 39,520 |
| Average common shares outstanding - basic |  | 4,214,910 |  | 3,327,103 |  | 2,620,990 |
| Incremental shares from assumed conversions: Stock options |  | 55,095 |  | 45,402 |  | 14,456 |
| Average common shares outstanding - diluted |  | 4,270,005 |  | 3,372,505 |  | 2,635,446 |
| Diluted earnings per share | \$ | 0.10 | \$ | 0.44 | \$ | 0.02 |

For the years ended December 31, 2007 and 2006, there were 247,590 and 8,165 options that were anti-dilutive because the exercise price exceeded the average market price for the period. There were no anti-dilutive options at December 31, 2005.

## NOTE 17 - REGULATORY MATTERS

The Company and Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct adverse material effect on the Company's or Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and Bank must meet specific capital guidelines that involve quantitative measures of the Company's and Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and Bank to maintain minimum ratios of Tier 1 and total capital as a percentage of assets and off-balance-sheet exposures, adjusted for risk weights ranging from $0 \%$ to $100 \%$. Tier 1 capital consists of common shareholders' equity, excluding the unrealized gain or loss on securities available-for-sale, minus certain intangible assets. Tier 2 capital consists of the allowance for loan losses subject to certain limitations. Total capital for purposes of computing the capital ratios consists of the sum of Tier 1 and Tier 2 capital. The regulatory minimum requirements are $4 \%$ for Tier 1 and $8 \%$ for total risk-based capital.

The Company and Bank are also required to maintain capital at a minimum level based on total assets, which is known as the leverage ratio. Only the strongest institutions are allowed to maintain capital at the minimum requirement of $3 \%$. All others are subject to maintaining ratios $1 \%$ to $2 \%$ above the minimum.

As of December 31, 2007 and 2006, management believes it is categorized as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events that management believes have changed the Company's and Bank's category.

The following table summarizes the capital amounts and ratios of the Company and the regulatory minimum requirements at December 31, 2007 and 2006:

| Tidelands Bancshares, Inc. | Actual |  |  | For Capital <br> Adequacy Purposes |  |  | To Be WellCapitalized Under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Ratio | Amount |  | Ratio | Amount | Ratio |  |
| December 31, 2007 |  |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ | 51,493,000 | 12.39 \% | \$ | 33,262,400 | 8.00 \% | N/A |  | N/A |
| Tier 1 capital (to risk-weighted assets) |  | 47,335,000 | 11.39 \% |  | 16,631,200 | 4.00 \% | N/A |  | N/A |
| Tier 1 capital (to average assets) |  | 47,335,000 | 9.58 \% |  | 19,771,480 | 4.00 \% | N/A |  | N/A |
| December 31, 2006 |  |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ | 52,034,000 | 18.06 \% | \$ | 23,047,760 | 8.00 \% | N/A |  | N/A |


| Tier 1 capital (to risk-weighted assets) | $48,567,000$ | $16.86 \%$ | $11,523,880$ | $4.00 \%$ | N/A | N/A |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Tier 1 capital (to average assets) | $48,567,000$ | $14.03 \%$ | $13,850,640$ | $4.00 \%$ | N/A |  |

The following table summarizes the capital amounts and ratios of the Bank and the regulatory minimum requirements at December 31 , 2007 and 2006 :

| Tidelands Bank | Actual |  |  | For Capital <br> Adequacy Purposes |  |  | To Be WellCapitalized Under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Ratio | Amount |  | Ratio | Amount |  | Ratio |
| December 31, 2007 |  |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ | 53,318,000 | 12.80 \% | \$ | 33,334,160 | 8.00 \% | \$ | 41,667,700 | 10.00 \% |
| Tier 1 capital (to risk-weighted assets) |  | 49,160,000 | 11.80 \% |  | 16,667,080 | 4.00 \% |  | 25,000,620 | 6.00 \% |
| Tier 1 capital (to average assets) |  | 49,160,000 | 9.93 \% |  | 19,807,360 | 4.00 \% |  | 24,759,200 | 5.00 \% |
| December 31, 2006 |  |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ | 50,907,000 | 17.72 \% | \$ | 22,977,520 | 8.00 \% | \$ | 28,721,900 | 10.00 \% |
| Tier 1 capital (to risk-weighted assets) |  | 47,440,000 | 16.52 \% |  | 11,488,760 | 4.00 \% |  | 17,233,140 | 6.00 \% |
| Tier 1 capital (to average assets) |  | 47,440,000 | 14.02 \% |  | 13,530,600 | 4.00 \% |  | 16,913,250 | 5.00 \% |

## NOTE 18 - UNUSED LINES OF CREDIT

As of December 31, 2007, the Company had unused lines of credit to purchase federal funds from unrelated banks totaling $\$ 24.5$ million. These lines of credit are available on a one to 14 day basis for general corporate purposes. In addition to these credit lines, unused credit availability at the Federal Home Loan Bank amounted to $\$ 18.2$ million at December 31, 2007.

## NOTE 19 - SHAREHOLDERS' EQUITY

Public Stock Offering - On October 10, 2006, the Company closed a public offering in which 1,200,000 shares of the Company's common stock were issued at a purchase price of $\$ 15.00$ per share. Net proceeds after deducting underwriter discounts and expenses were $\$ 16.4$ million. Proceeds from the offering will be used to support the growth of the Company.

Restrictions on Dividends - South Carolina banking regulations restrict the amount of dividends that can be paid to shareholders. All of the Bank's dividends to Tidelands Bancshares, Inc. are payable only from the undivided profits of the Bank. The Bank is authorized to pay cash dividends up to $100 \%$ of net income in any calendar year without obtaining the prior approval of the Commissioner of Banking provided that the Bank received a composite rating of one or two at the last Federal or State regulatory examination. Under Federal Reserve Board regulations, the amounts of loans or advances from the Bank to the parent company are also restricted.

## NOTE 20 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments consist of commitments to extend credit and standby letters of credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. A commitment involves, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The Company's exposure to credit loss in the event of nonperformance by the other party to the instrument is represented by the contractual notional amount of the instrument. Since certain commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company uses the same credit policies in making commitments to extend credit as it does for on-balance-sheet instruments. Standby letters of credit are conditional commitments issued to guarantee a customer's performance to a third party and have essentially the same credit risk as other lending facilities.

Collateral held for commitments to extend credit and letters of credit varies but may include accounts receivable, inventory, property, plant, equipment and income-producing commercial properties.

The following table sets forth in thousands the length of time until maturity for unused commitments to extend credit and standby letters of credit at December 31, 2007.

|  | Amount |
| :--- | ---: |
| Commitments to extend credit | $\$ 9,004,522$ |
| Standby letters of credit | $\mathbf{1 , 3 9 7 , 3 6 0}$ |
| Total | $\mathbf{\$}$ |

## NOTE 21 - STOCK COMPENSATION PLANS

On May 10, 2004, the Company established the 2004 Tidelands Bancshares, Inc. Stock Incentive Plan ("Stock Plan") that provides for the granting of options to purchase $20 \%$ of the outstanding shares of the Company's common stock to directors, officers, or employees of the Company. The plan was amended during 2005 to provide for the designation of an additional 348,997 shares as incentive stock options. The per-share exercise
price of incentive stock options granted under the Stock Plan may not be less than the fair market value of a share on the date of grant and vest based on continued service with the Company for a specified period, generally two to five years following the date of grant. The per-share exercise price of stock options granted is determined by a committee appointed by the Board of Directors. The expiration date of any option may not be greater than 10 years from the date of grant. Options that expire, unexercised or are forfeited become available for reissuance.

The fair value of options granted is estimated as of the date granted using the Binomial option valuation model with the following weightedaverage assumptions used for grants:

|  | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ |  |
| :--- | :--- | ---: | ---: | ---: |
|  |  | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| Dividend yield | $19.5-24.6 \%$ | $13.7-20.5 \%$ | $7.1-8.0 \%$ |  |
| Expected volatility | $4.07 \%$ | $4.64 \%$ | $4.26 \%$ |  |
| Risk-free interest rate | $3.0-8.0$ | $3.0-8.0$ | $3.0-9.0$ |  |

The weighted-average fair value of options granted during the years 2007, 2006 and 2005 is $\$ 3.49, \$ 5.05$ and $\$ 2.36$, respectively. The total intrinsic value of options exercised during the years ended December 31, 2007, 2006 and 2005 was $\$ 24,724, \$ 215,041$ and $\$ 8,263$, respectively.

A summary of the status of the Company's Stock Plan as of December 31, 2007 and 2006 is presented below:

|  | 2007 |  |  |  |  | 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Options | Weighted Average Exercise Price |  | Aggregate <br> Intrinsic <br> Value |  | Options | Weighted <br> Average <br> Exercise <br> Price |  |
| Outstanding at beginning of year | 456,664 | \$ | 12.17 |  |  | 245,619 | \$ | 9.01 |
| Granted | 273,160 |  | 10.38 |  |  | 249,159 |  | 14.80 |
| Exercised | $(4,791)$ |  | 9.02 |  |  | $(28,331)$ |  | 9.09 |
| Forfeited | (16,713) |  | 14.77 |  |  | $(9,783)$ |  | 8.97 |
| Outstanding at end of year | 708,320 | \$ | 11.44 | \$ | 617,840 | 456,664 | \$ | 12.17 |
| Options exercisable at year-end | 253,878 |  |  | \$ | 289,754 | 162,327 |  |  |
| Shares available for grant (1) | 73,687 |  |  |  |  | 329,176 |  |  |

(1) $20 \%$ of outstanding shares

The aggregate intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Company's closing stock price on the last trading day of 2007 and the exercise price, multiplied by the number of in-the-money options) that would be received by the option holders had all options holders exercised their options on December 31, 2007. This amount changes based on the fair value of the Company's stock.

A summary of the status of the Company's nonvested shares as of December 31, 2007 is presented below:

|  |  | Weighted <br> Average |  |  |
| :--- | :--- | ---: | ---: | ---: |
| Nonvested Shares |  | Grant-Date <br> Fair Value |  |  |
| Nonvested at beginning of year |  | Shares |  | 4.54 |
| Granted |  | 294,337 | $\$$ | 3.49 |
| Vested | 273,160 | 3.73 |  |  |
| Forfeited | $(96,947)$ | 5.69 |  |  |
| Nonvested at end of year | $(16,108)$ | $\mathbf{4 . 0 4}$ |  |  |

As of December 31, 2007, there was $\$ 1.4$ million of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the Stock Plan. That cost is expected to be recognized over a weighted-average period of 2.5 years. The total fair value of shares vested during the years ended December 31, 2007, 2006 and 2005, was $\$ 361,194, \$ 136,506$ and $\$ 105,093$, respectively.

The following table summarizes information about the stock options outstanding under the Company's stock compensation plan at December 31, 2007:

| Range of Exercise Prices | Options Outstanding |  |  |  | Options Exercisable |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Weighted Number Outstanding at 12/31/07 | Weighted Average Remaining Contractual Life | Weighted Average Exercise Price |  | Number Exercisable at 12/31/07 | Average Exercise Price |  |
| \$ 8.80 to \$9.00 | 162,871 | 6.56 years | \$ | 8.80 | 137,709 | \$ | 8.80 |
| \$ 9.01 to \$10.00 | 253,973 | 9.64 years | \$ | 9.57 | 24,793 | \$ | 9.89 |
| \$ 10.01 to \$15.00 | 286,061 | 8.99 years | \$ | 14.50 | 87,561 | \$ | 14.54 |
| \$ 15.01 to \$17.65 | 5,415 | 8.56 years | \$ | 16.96 | 3,815 | \$ | 17.28 |

## NOTE 22 - EMPLOYEE STOCK OWNERSHIP PLAN

On May 17, 2007, the Company announced the formation of the Tidelands Bancshares, Inc. Employee Stock Ownership Plan ("ESOP"), a noncontributory plan, for its employees. The ESOP will purchase shares of the Company's common stock on the open market from time to time with funds borrowed from a loan from a third party lender. As of December 31, 2007, the ESOP has purchased 198,033 outstanding shares. All employees of the Company meeting certain tenure requirements are entitled to participate in the ESOP. Compensation expense related to the ESOP was $\$ 100,000$ for the year ended December 31, 2007. At December 31, 2007, the ESOP has outstanding loans amounting to $\$ 2,427,500$. Of the 198,033 shares the ESOP has purchased, 8,926 shares have been released for allocation to plan participants. The aggregate fair value of the 188,838 unallocated shares was $\$ 2,030,009$ based on the $\$ 10.75$ closing price of our common stock on December 31, 2007.

## NOTE 23 - RETIREMENT PLAN

The Company has a $401(\mathrm{k})$ profit sharing plan, which provides retirement benefits to substantially all officers and employees who meet certain age and service requirements. The plan includes a "salary reduction" feature pursuant to Section $401(\mathrm{k})$ of the Internal Revenue Code. At its discretion, the Bank can make matching contributions of $\$ .25$ for every dollar contributed up to $6 \%$ of the participants' annual compensation. Expenses charged to earnings for the $401(\mathrm{k})$ profit sharing plan were approximately $\$ 48,980, \$ 28,338$, and $\$ 14,902$, in 2007, 2006 and 2005, respectively.

## NOTE 24 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of a financial instrument is the amount at which the asset or obligation could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instruments. Because no market value exists for a significant portion of the financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. The following methods and assumptions were used to estimate the fair value of significant financial instruments:

Cash and Due from Banks - The carrying amount is a reasonable estimate of fair value.
Federal Funds Sold - Federal funds sold are for a term of one day, and the carrying amount approximates the fair value.
Securities - The fair values of securities available-for-sale equal the carrying amounts, which are the quoted market prices. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities. The carrying value of nonmarketable equity securities approximates the fair value since no ready market exists for the stocks.

Mortgage Loans Held for Sale - The carrying value for mortgage loans held for sale is a reasonable estimate for fair value considering the short time these loans are carried on the books. Management determined that only minor fluctuations occurred in fixed rate mortgage loans available for sale; therefore the carrying amount approximates fair value.

Loans Receivable - For certain categories of loans, such as variable rate loans which are repriced frequently and have no significant change in credit risk, fair values are based on the carrying amounts. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

Deposits - The fair value of demand deposits, savings, and money market accounts is the amount payable on demand at the reporting date. The fair values of certificates of deposit are estimated using a discounted cash flow calculation that applies current interest rates to a schedule of aggregated expected maturities.

Note Payable - The carrying amounts of variable rate notes are reasonable estimates of fair value because they can be repriced frequently.
Securities Sold Under Agreements to Repurchase - These repurchase agreements have variable rates that reprice every 90 days. Due to the minor change in interest rates, management estimates the carrying value to be a reasonable estimate of fair value.

Junior Subordinated Debentures - The carrying value of junior subordinated debentures approximates its fair value since the debentures were issued at a floating rate.

Advances from Federal Home Loan Bank - The fair values of fixed rate borrowings are estimated using a discounted cash flow calculation that applies the Company's current borrowing rate from the Federal Home Loan Bank. The carrying amounts of variable rate borrowings are reasonable estimates of fair value because they can be repriced frequently.

Accrued Interest Receivable and Payable - The carrying value of these instruments is a reasonable estimate of fair value.

Employee Stock Ownership Plan Borrowings- The carrying value of the ESOP borrowing is a reasonable estimate of fair value.
Off-Balance-Sheet Financial Instruments - Fair values for off-balance sheet, credit-related financial instruments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

The carrying values and estimated fair values of the Company's financial instruments are as follows:

|  | 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  |  | 2006 |  |  |  |
|  | Carrying Amount |  | Estimated Fair Value |  | Carrying Amount |  | Estimated Fair Value |  |
| Financial Assets: |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 724,957 | \$ | 724,957 | \$ | 2,899,995 | \$ | 2,899,995 |
| Federal funds sold |  | 1,945,000 |  | 1,945,000 |  | 2,514,000 |  | 2,514,000 |
| Securities available-for-sale |  | 88,036,109 |  | 88,036,109 |  | 37,503,989 |  | 37,503,989 |
| Mortgage loans held for sale |  | 1,426,800 |  | 1,426,800 |  | 2,557,434 |  | 2,557,434 |
| Nonmarketable equity securities |  | 2,060,940 |  | 2,060,940 |  | 1,182,100 |  | 1,182,100 |
| Loans receivable |  | 391,349,869 |  | 402,265,869 |  | 273,210,128 |  | 278,543,128 |
| Accrued interest receivable |  | 3,164,124 |  | 3,164,124 |  | 1,920,279 |  | 1,920,279 |
| Financial Liabilities: |  |  |  |  |  |  |  |  |
| Demand deposit, interest-bearing transaction, and savings accounts | \$ | 218,485,153 | \$ | 218,485,153 | \$ | 154,252,014 | \$ | 154,252,014 |
| Certificates of deposit and other time deposits |  | 169,684,288 |  | 173,859,000 |  | 104,880,683 |  | 105,119,000 |
| Note payable |  | - |  | - - |  | - - |  | -10,0000 |
| Securities sold under agreements to repurchase |  | 41,040,000 |  | 40,250,000 |  | 10,000,000 |  | 10,000,000 |
| Junior subordinated debentures |  | 8,248,000 |  | 8,248,000 |  | 8,248,000 |  | 8,248,000 |
| Advances from Federal Home Loan Bank |  | 29,000,000 |  | 29,046,000 |  | 16,000,000 |  | 16,000,000 |
| Accrued interest payable |  | 1,341,161 |  | 1,341,161 |  | 971,432 |  | 971,432 |
| ESOP borrowings |  | 2,427,500 |  | 2,427,500 |  | - |  | - |
|  |  | $\begin{aligned} & \text { tional } \\ & \text { lount } \end{aligned}$ |  | nated <br> Value |  | ional |  | mated <br> Value |
| Off-Balance Sheet Financial Instruments: |  |  |  |  |  |  |  |  |
| Commitments to extend credit | \$ | 59,004,522 | \$ | - | \$ | 56,163,050 | \$ | - |
| Letters of credit |  | 1,397,360 |  | - |  | 1,210,000 |  | - |

## NOTE 25 - TIDELANDS BANCSHARES, INC. (PARENT COMPANY ONLY)

Presented below are the condensed financial statements for Tidelands Bancshares, Inc. (Parent Company Only).

## Condensed Balance Sheets

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Assets: |  |  |  |  |
| Cash | \$ | 203,334 | \$ | 829,719 |
| Other equity securities |  | 151,640 |  | 50,000 |
| Investment in banking subsidiary |  | 49,940,976 |  | 48,361,015 |
| Other assets |  | 1,334,720 |  | 827,720 |
| Total assets | \$ | 51,630,670 | \$ | 50,068,454 |
|  |  |  |  |  |
| Liabilities and shareholders' equity: |  |  |  |  |
| Junior subordinated debentures | \$ | 8,248,000 | \$ | 8,248,000 |
| ESOP borrowings |  | 2,427,500 |  | - |
| Shareholders' equity |  | 40,955,170 |  | 41,820,454 |
| Total liabilities and shareholders' equity | \$ | 51,630,670 | \$ | $\mathbf{5 0 , 0 6 8 , 4 5 4}$ |

## Condensed Statements of Operations

|  | For the Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
| Income: |  |  |  |  |  |  |
| Income on trust preferred securities | \$ | 16,862 | \$ | 14,135 | \$ | - |
| Total income |  | 16,862 |  | 14,135 |  | - |
|  |  |  |  |  |  |  |
| Expense: |  |  |  |  |  |  |
| Stock based compensation |  | 699,964 |  | 247,586 |  | - |
| Other professional |  | 24,000 |  | 16,000 |  | - |
| Other |  | 560,806 |  | 470,118 |  | 12,447 |
| Total expense |  | 1,284,770 |  | 733,704 |  | 12,447 |
| Loss before income taxes and equity in undistributed earnings of banking subsidiary |  | (1,267,908) |  | $(719,569)$ |  | $(12,447)$ |
|  |  |  |  |  |  |  |
| Income tax benefit |  | $(507,000)$ |  | $(266,000)$ |  | $(4,200)$ |
| Equity in undistributed earnings of banking subsidiary |  | 1,174,212 |  | 1,942,375 |  | 47,767 |
| Net income | \$ | 413,304 | \$ | 1,488,806 | \$ | 39,520 |

NOTE 26 - TIDELANDS BANCSHARES, INC. (PARENT COMPANY ONLY) - continued

## Condensed Statements of Cash Flows




Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.
None

## Item 8A(T). Controls and Procedures.

## Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as defined in Exchange Act Rule 13a-15(e). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our current disclosure controls and procedures are effective as of December 31, 2007. There have been no significant changes in our internal controls over financial reporting during the fourth fiscal quarter ended December 31, 2007 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

The design of any system of controls and procedures is based in part upon certain assumptions about the likelihood of future events. There can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

## Management's Report on Internal Control Over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in the Exchange Act Rules 13a-15(f). A system of internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Under the supervision and with the participation of management, including the principal executive officer and the principal financial officer, our management has evaluated the effectiveness of our internal control over financial reporting as of December 31, 2007 based on the criteria established in a report entitled "Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission" and the interpretive guidance issued by the Commission in Release No. 34-55929. Based on this evaluation, our management has evaluated and concluded that our internal control over financial reporting was effective as of December 31, 2007.

We are continuously seeking to improve the efficiency and effectiveness of our operations and of our internal controls. This results in modifications to our processes throughout the company. However, there has been no change in our internal control over financial reporting that occurred during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

This annual report does not include an attestation report of the company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the company's registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the company to provide only management's report in this annual report.

## Item 8B. Other Information

None.

## PART III

Item 9. Directors, Executive Officers, Promoters, Control Persons and Corporate Governance; Compliance with Section 16(a) of the Exchange Act.

Information required by Item 9 is hereby incorporated by reference from our proxy statement for our 2007 annual meeting of shareholders to be held on May 19, 2008.

## Item 10. Executive Compensation.

Information required by Item 10 is hereby incorporated by reference from our proxy statement for our 2007 annual meeting of shareholders to be held on May 19, 2008.

## Item 11. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

Information required by Item 11 is hereby incorporated by reference from our proxy statement for our 2007 annual meeting of shareholders to be held on May 19, 2008.

## Item 12. Certain Relationships and Related Transactions and Director Independence.

Information required by Item 12 is hereby incorporated by reference from our proxy statement for our 2007 annual meeting of shareholders to be held on May 19, 2008.

## Item 13. Exhibits.

3.1. Restated Articles of Incorporation (incorporated by reference as Exhibit 3.1 to the Company's Form SB-2 filed with the SEC, File No. 33397035).
3.2. Amended and Restated Bylaws (incorporated by reference as Exhibit 3.1 to the Company's Form 8-K filed on September 19, 2007).
4.1. See Exhibits 3.1 and 3.2 for provisions in Tidelands Bancshares, Inc.'s Articles of Incorporation and Bylaws defining the rights of holders of the common stock.
4.2. Form of certificate of common stock (incorporated by reference as Exhibit 4.2 to the Company's Form SB-2 filed with the SEC, File No. 333-97035).
10.1 Lease Agreement between Savings Associates and Tidelands Bank (incorporated by reference as Exhibit 10.1 to the Company's Form 10-KSB filed with the SEC for the period ended December 31, 2004, File No. 000-50707).
10.2 Amended and Restated Employment Agreement between Tidelands Bancshares, Inc. and Robert H. Mathewes (incorporated by reference as Exhibit 10.9 to the Post-Effective Amendment filed February 28, 2003 to the Company's Form SB-2 filed with the SEC, File No. 333-97035).*
10.3 Employment Agreement between Tidelands Bancshares, Inc. and Robert E. Coffee, Jr. (incorporated by reference as Exhibit 10.10 the Post-Effective Amendment filed February 28, 2003 to the Company's Form SB-2 filed with the SEC, File No. 333-97035).*
10.4 Employment Agreement between Tidelands Bancshares, Inc. and Alan W. Jackson (incorporated by reference as Exhibit 10.2 to the Company's Form 10-QSB for the quarter ended September 30, 2003).*
10.5 Tidelands Bancshares, Inc. 2004 Stock Incentive Plan and Form of Stock Option Agreement (incorporated by reference as Exhibit 10.1 to the Company's Form 10-QSB for the quarter ended September 30, 2007).*
10.6 Intercept Master Agreement for Provision of Hardware with Tidelands Bank dated July 30, 2003 (incorporated by reference as Exhibit 10.1 to the Company's Form 10-QSB for the quarter ended September 30, 2003).
10.7 Amended and Restated Trust Agreement among Tidelands Bancshares, Inc., as depositor, Wilmington Trust Company, as property trustee, Wilmington Trust Company, as Delaware trustee, and the administrative trustees named therein, including exhibits containing the related forms of the Tidelands Statutory Trust I Common Securities Certificate and the Preferred Securities Certificate (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on February 28, 2006).
10.8 Guarantee Agreement between Tidelands Bancshares, Inc., as guarantor, and Wilmington Trust Company, as guarantee trustee (incorporated by reference to Exhibit 10.2 to the Company's Form 8-K filed on February 28, 2006). the Company's Form 10-QSB for the quarter ended June 30, 2005).
10.10 Agreement to Buy and Sell Real Estate between Tidelands Bank and Frank W. Brumley, Patrick W. McKinney, Michael C. Robinson and Milton E. Morgan (incorporated by reference to Exhibit 10.2 to the Company's Form 10-QSB for the quarter ended June 30, 2005).
10.11 Addendum I to Agreement to Buy and Sell between Tidelands Bank and Frank W. Brumley, Patrick W. McKinney, Michael C. Robinson and Milton E. Morgan (incorporated by reference to Exhibit 10.3 to the Company's Form 10-QSB for the quarter ended June 30, 2005).
21.1 Subsidiaries of the Company.

23 Consent of Independent Public Accounting Firm.
24 Power of Attorney (contained on the signature page hereof).
31.1 Rule 13a-14(a) Certification of the Chief Executive Officer.
31.2 Rule 13a-14(a) Certification of the Chief Financial Officer.

Section 1350 Certifications.

* Management contract or compensatory plan or arrangement required to be filed as an Exhibit to this Annual Report on Form 10-KSB.


## Item 14. Principal Accountant Fees and Services.

The information required by Item 14 is hereby incorporated by reference from our proxy statement for our 2007 annual meeting of shareholders to be held on May 19, 2008.

## SIGNATURES

In accordance with Section 13 or 15(d) of the Securities Exchange Act of 1934 (the "Exchange Act"), the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## TIDELANDS BANCSHARES, INC.

By: //s/Robert E. Coffee, Jr.
Robert E. Coffee, Jr.
President and Chief Executive Officer

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Robert E. Coffee, Jr., his true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any and all amendments to this Form $10-\mathrm{KSB}$, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto attorney-in-fact and agent full power and authority to do and perform each and every act and thing requisite or necessary to be done in and about the premises, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that attorney-in-fact and agent, or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature | Title | Date |
| :---: | :---: | :---: |
| /s/ Michael W. Burrell | Director | March 17, 2008 |
| Michael W. Burrell |  |  |
| /s/ John N. Cagle, III, DMD | Director | March 17, 2008 |
| John N. Cagle, III, DMD |  |  |
| /s/ Alan D. Clemmons | Director | March 17, 2008 |
| Alan D. Clemmons |  |  |
| /s/ Robert E. Coffee, Jr. | Director, President, and Chief Executive Officer | March 17, 2008 |


| /s/ John W. Gandy | Director | March 17, 2008 |
| :---: | :---: | :---: |
| John W. Gandy |  |  |
| /s/ Richard L. Granger | Director | March 17, 2008 |
| Richard L. Granger |  |  |
|  | Director |  |
| J. Louis Grant |  |  |
| 78 |  |  |
| /s/ Alan W. Jackson | Principal Accounting and Chief Financial Officer | March 17, 2008 |
| Alan W. Jackson |  |  |
| /s/ Barry I. Kalinsky | Director, Chairman | March 17, 2008 |
| Barry I. Kalinsky |  |  |
| /s/ Morris Kalinsky | Director | March 17, 2008 |
| Morris Kalinsky |  |  |
| /s/ Paul J. Kerwin, DVM | Director | March 17, 2008 |
| Paul J. Kerwin, DVM |  |  |
| /s/ John T. Parker, Jr. | Director | March 17, 2008 |
| John T. Parker, Jr. |  |  |
| /s/ Mary V. Propes | Director | March 17, 2008 |
| Mary V. Propes |  |  |
| /s/ Tanya D. Robinson | Director | March 17, 2008 |
| Tanya D. Robinson |  |  |
| /s/ Larry W. Tarleton | Director | March 17, 2008 |
| Larry W. Tarleton |  |  |

## TIDELANDS BANCSHARES, INC.

## Exhibit List

3.1. Restated Articles of Incorporation (incorporated by reference as Exhibit 3.1 to the Company's Form SB-2 filed with the SEC, File No. 333-97035).
3.2. Amended and Restated Bylaws (incorporated by reference as Exhibit 3.1 to the Company's Form 8-K filed on September 19, 2007).
4.1. See Exhibits 3.1 and 3.2 for provisions in Tidelands Bancshares, Inc.'s Articles of Incorporation and Bylaws defining the rights of holders of the common stock.
4.2. Form of certificate of common stock (incorporated by reference as Exhibit 4.2 to the Company's Form SB-2 filed with the SEC, File No. 333-97035).
10.1 Lease Agreement between Savings Associates and Tidelands Bank (incorporated by reference as Exhibit 10.1 to the Company's Form 10-KSB filed with the SEC for the period ended December 31, 2004, File No. 000-50707).
10.2 Amended and Restated Employment Agreement between Tidelands Bancshares, Inc. and Robert H. Mathewes (incorporated by reference as Exhibit 10.9 to the Post-Effective Amendment filed February 28, 2003 to the Company's Form SB-2 filed with the SEC, File No. 333-97035).
10.3 Employment Agreement between Tidelands Bancshares, Inc. and Robert E. Coffee, Jr. (incorporated by reference as Exhibit 10.10 the Post-Effective Amendment filed February 28, 2003 to the Company's Form SB-2 filed with the SEC, File No. 333-97035).
10.4 Employment Agreement between Tidelands Bancshares, Inc. and Alan W. Jackson (incorporated by reference as Exhibit 10.2 to the

Company's Form 10-QSB for the quarter ended September 30, 2003).
21.1 Subsidiaries of the Company. June 30, 2005).

Tidelands Bancshares, Inc. 2004 Stock Incentive Plan and Form of Stock Option Agreement (incorporated by reference as Exhibit 10.1 to the Company's Form 10-QSB for the quarter ended September 30, 2007).

Intercept Master Agreement for Provision of Hardware with Tidelands Bank dated July 30, 2003 (incorporated by reference as Exhibit 10.1 to the Company's Form 10-QSB for the quarter ended September 30, 2003).

Amended and Restated Trust Agreement among Tidelands Bancshares, Inc., as depositor, Wilmington Trust Company, as property trustee, Wilmington Trust Company, as Delaware trustee, and the administrative trustees named therein, including exhibits containing the related forms of the Tidelands Statutory Trust I Common Securities Certificate and the Preferred Securities Certificate (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on February 28, 2006).

Guarantee Agreement between Tidelands Bancshares, Inc., as guarantor, and Wilmington Trust Company, as guarantee trustee (incorporated by reference to Exhibit 10.2 to the Company's Form 8-K filed on February 28, 2006).

Agreement for Purchase and Sale between Park West Development, Inc. and Tidelands Bank (incorporated by reference to Exhibit 10.1 to the Company's Form 10-QSB for the quarter ended June 30, 2005).

Agreement to Buy and Sell Real Estate between Tidelands Bank and Frank W. Brumley, Patrick W. McKinney, Michael C. Robinson and Milton E. Morgan (incorporated by reference to Exhibit 10.2 to the Company's Form 10-QSB for the quarter ended June 30, 2005).

Addendum I to Agreement to Buy and Sell between Tidelands Bank and Frank W. Brumley, Patrick W. McKinney, Michael C. Robinson and Milton E. Morgan (incorporated by reference to Exhibit 10.3 to the Company's Form 10-QSB for the quarter ended

Consent of Independent Public Accounting Firm.
Power of Attorney (contained on the signature page hereof).
31.1 Rule 13a-14(a) Certification of the Chief Executive Officer.

Section 1350 Certifications.
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## Section 2: EX-21.1 (SUBSIDIARIES OF THE COMPANY)

Exhibit 21.1
Subsidiaries of the Company.
Tidelands Bank
Tidelands Statutory Trust
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## Section 3: EX-23 (CONSENT OF INDEPENDENT PUBLIC ACCOUNTING FIRM)

We consent to the incorporation by reference in Registration Statement No. 333-121716 of Tidelands Bancshares, Inc. on Form S-8, pertaining to the Tidelands Bancshares, Inc. 2004 Stock Incentive Plan, of our report, dated March 18, 2008, that is included in the Annual Report on Form 10KSB of Tidelands Bancshares, Inc. for the year ended December 31, 2007.
/s/ Elliott Davis LLC
Elliott Davis, LLC
Columbia, South Carolina
March 27, 2008
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# Section 4: EX-31.1 (RULE 13A-14(A) CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER) 

Exhibit 31.1

## Rule 13a-14(a) Certification of the Chief Executive Officer

I, Robert E. Coffee, Jr., President and Chief Executive Officer, certify that:

1. I have reviewed this annual report on Form 10-KSB of Tidelands Bancshares, Inc.
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the small business issuer as of, and for, the periods presented in this report;
4. The small business issuer's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the small business issuer and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the small business issuer, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the small business issuer's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the small business issuer's internal control over financial reporting that occurred during the small business issuer's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the small business issuer's internal control over financial reporting; and
5. The small business issuer's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the small business issuer's auditors and the audit committee of the small business issuer's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the small business issuer's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the small business issuer's internal control over financial reporting.

# Section 5: EX-31.2 (RULE 13A-14(A) CERTIFICATION OF THE CHIEF FINANCIAL OFFICER) 

Exhibit 31.2

## Rule 13a-14(a) Certification of the Chief Financial Officer

I, Alan W. Jackson, Chief Financial Officer, certify that:

1. I have reviewed this annual report on Form $10-\mathrm{KSB}$ of Tidelands Bancshares, Inc.
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the small business issuer as of, and for, the periods presented in this report;
4. The small business issuer's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the small business issuer and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the small business issuer, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the small business issuer's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the small business issuer's internal control over financial reporting that occurred during the small business issuer's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the small business issuer's internal control over financial reporting; and
5. The small business issuer's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the small business issuer's auditors and the audit committee of the small business issuer's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the small business issuer's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the small business issuer's internal control over financial reporting.

Date: March 17, 2008
/s/ Alan W. Jackson
Alan W. Jackson, Chief Financial Officer
(Principal Financial and Accounting Officer)

## Section 6: EX-32 (SECTION 1350 CERTFICATIONS)

Exhibit 32

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned, the Chief Executive Officer and the Chief Financial Officer of Tidelands Bancshares, Inc. (the "Company"), each certify that, to his knowledge on the date of this certification:

1. The annual report of the Company for the period ended December 31, 2007 as filed with the Securities and Exchange Commission on this date (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Robert E. Coffee, Jr.
Robert E. Coffee, Jr.
Chief Executive Officer
March 17, 2008
/s/ Alan W. Jackson
Alan W. Jackson
Chief Financial Officer
March 17, 2008
