## Section 1: 10-Q (10-Q)

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 <br> FORM 10-Q 

(MARK ONE)
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period ended September 30, 2008
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from to
Commission File No. 001-33065

## TIDELANDS BANCSHARES, INC.

(Exact name of registrant as specified in its charter)

South Carolina<br>(State or other jurisdiction<br>of incorporation)<br>> 875 Lowcountry Blvd. > Mount Pleasant, South Carolina 29464 > (Address of principal executive offices)

02-0570232
(I.R.S. Employer

Identification No.)
(843) 388-8433
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\boxtimes$ No $\square$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "larger accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer $\square$ | Accelerated filer $\square$ <br> Non-accelerated $\square$ (do not check if smaller reporting company) |
| :--- | :--- |
| Smaller reporting company $\boxtimes$ |  |

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## TIDELANDS BANCSHARES, INC. AND SUBSIDIARY

## Item 1. Financial Statements

## Consolidated Balance Sheets

|  | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) |  | (Audited) |  |
| Assets: |  |  |  |  |
| Cash and cash equivalents: |  |  |  |  |
| Cash and due from banks | \$ | 6,457,553 | \$ | 724,957 |
| Federal funds sold |  | 4,250,000 |  | 1,945,000 |
| Total cash and cash equivalents |  | 10,707,553 |  | 2,669,957 |
| Securities available for sale |  | 159,853,129 |  | 88,036,109 |
| Nonmarketable equity securities |  | 3,807,140 |  | 2,060,940 |
| Total securities |  | 163,660,269 |  | 90,097,049 |
| Mortgage loans held for sale |  | 346,392 |  | 1,426,800 |
| Loans receivable |  | 456,747,003 |  | 391,349,869 |
| Less allowance for loan losses |  | 5,023,538 |  | 4,158,324 |
| Loans, net |  | 451,723,465 |  | 387,191,545 |
| Premises, furniture and equipment, net |  | 19,516,323 |  | 17,759,388 |
| Accrued interest receivable |  | 2,802,478 |  | 3,164,124 |
| Bank owned life insurance |  | 13,206,116 |  | 7,849,156 |
| Other assets |  | 6,172,817 |  | 2,111,572 |
| Total assets | \$ | 668,135,413 | \$ | 512,269,591 |


| Liabilities: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Deposits: |  |  |  |  |
| Noninterest-bearing transaction accounts | \$ | 13,651,973 | \$ | 10,191,152 |
| Interest-bearing transaction accounts |  | 50,230,612 |  | 8,460,166 |
| Savings and money market |  | 161,842,300 |  | 199,833,835 |
| Time deposits \$100,000 and over |  | 80,133,243 |  | 29,876,086 |
| Other time deposits |  | 212,478,685 |  | 139,808,202 |
| Total deposits |  | 518,336,813 |  | 388,169,441 |
|  |  |  |  |  |
| Securities sold under agreements to repurchase |  | 30,000,000 |  | 41,040,000 |
| Junior subordinated debentures |  | 14,434,000 |  | 8,248,000 |
| Advances from Federal Home Loan Bank |  | 60,800,000 |  | 29,000,000 |
| ESOP borrowings |  | 2,675,000 |  | 2,427,500 |
| Other borrowings |  | 616,046 |  | - |
| Accrued interest payable |  | 1,915,169 |  | 1,341,161 |
| Other liabilities |  | 1,483,400 |  | 1,088,319 |
| Total liabilities |  | 630,260,428 |  | 471,314,421 |
| Commitments and contingencies |  | - |  | - |
|  |  |  |  |  |
| Shareholders' equity: |  |  |  |  |
| Preferred stock, \$. 01 par value, 10,000,000 shares authorized, none issued |  | - |  | - |
| Common stock, $\$ .01$ par value, $10,000,000$ shares authorized; $4,277,176$ and $4,277,176$ shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively |  | 42,772 |  | 42,772 |
| Unearned ESOP shares |  | $(2,642,415)$ |  | (2,427,500) |
| Capital surplus |  | 43,265,240 |  | 42,788,666 |
| Retained earnings (deficit) |  | $(2,853,528)$ |  | 49,164 |
| Accumulated other comprehensive income |  | 62,916 |  | 502,068 |
| Total shareholders' equity |  | 37,874,985 |  | 40,955,170 |
| Total liabilities and shareholders' equity | \$ | 668,135,413 | \$ | 512,269,591 |

The accompanying notes are an integral part of the consolidated financial statements.

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## TIDELANDS BANCSHARES, INC. AND SUBSIDIARY

## Consolidated Statements of Operations

For the nine and three months ended September 30, 2008 and 2007
(Unaudited)

|  | Nine Months Ended September 30, |  |  |  | Three Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 20,688,346 | \$ | 20,337,589 | \$ | 6,904,730 | \$ | 7,354,042 |
| Securities available for sale, taxable |  | 4,551,700 |  | 1,525,428 |  | 2,070,109 |  | 557,386 |
| Securities available for sale, non-taxable |  | 220,165 |  | 300,873 |  | 70,679 |  | 141,781 |
| Federal funds sold |  | 246,339 |  | 614,359 |  | 58,463 |  | 182,233 |
| Other interest income |  | 3,933 |  | 12,202 |  | 2,019 |  | 8,056 |
| Total interest income |  | 25,710,483 |  | 22,790,451 |  | 9,106,000 |  | 8,243,498 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Time deposits \$100,000 and over |  | 1,726,493 |  | 267,089 |  | 774,579 |  | 81,364 |
| Other deposits |  | 10,459,295 |  | 11,780,286 |  | 3,205,458 |  | 4,436,821 |
| Other borrowings |  | 2,592,080 |  | 1,640,037 |  | 1,088,197 |  | 585,582 |
| Total interest expense |  | 14,777,868 |  | 13,687,412 |  | 5,068,234 |  | 5,103,767 |
| Net interest income |  | 10,932,615 |  | 9,103,039 |  | 4,037,766 |  | 3,139,731 |
| Provision for loan losses |  | 1,473,000 |  | 1,025,000 |  | 696,000 |  | - |
| Net interest income after provision for loan losses |  | 9,459,615 |  | 8,078,039 |  | 3,341,766 |  | 3,139,731 |
|  |  |  |  |  |  |  |  |  |
| Noninterest income (loss): |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 26,917 |  | 26,882 |  | 8,605 |  | 9,806 |
| Residential mortgage origination income |  | 361,896 |  | 664,768 |  | 81,768 |  | 221,784 |
| Gain on sale of securities available for sale |  | 505,585 |  | 5,558 |  | 473,431 |  | 2,694 |
| Gain (loss) on sale of real estate |  | 10,979 |  | - |  | $(12,372)$ |  | - |
| Other service fees and commissions |  | 276,454 |  | 138,860 |  | 126,519 |  | 53,846 |


| Bank owned life insurance |  | 355,299 |  | 216,655 |  | 129,069 |  | 73,195 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impairment on securities available for sale |  | $(4,596,200)$ |  | - |  | $(4,596,200)$ |  | - |
| Other |  | 23,357 |  | 14,062 |  | 8,571 |  | 5,430 |
| Total noninterest income (loss) |  | $(3,035,713)$ |  | 1,066,785 |  | $(3,780,609)$ |  | 366,755 |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 6,220,329 |  | 5,137,237 |  | 1,815,989 |  | 1,929,775 |
| Net occupancy |  | 1,033,430 |  | 715,605 |  | 373,646 |  | 335,267 |
| Furniture and equipment |  | 526,868 |  | 330,417 |  | 192,769 |  | 155,733 |
| Other operating |  | 3,349,675 |  | 2,679,599 |  | 1,069,874 |  | 1,010,843 |
| Total noninterest expense |  | 11,130,302 |  | 8,862,858 |  | 3,452,278 |  | 3,431,618 |
| Income (loss) before income taxes |  | $(4,706,400)$ |  | 281,966 |  | $(3,891,121)$ |  | 74,868 |
| Income tax expense (benefit) |  | $(1,803,708)$ |  | 107,000 |  | $(1,453,228)$ |  | 28,000 |
| Net income (loss) | \$ | (2,902,692) | \$ | 174,966 | \$ | (2,437,893) | \$ | 46,868 |
| Earnings (loss) per common share |  |  |  |  |  |  |  |  |
| Basic earnings (loss) per share | \$ | (0.72) | \$ | 0.04 | \$ | (0.60) | \$ | 0.01 |
| Diluted earnings (loss) per share | \$ | (0.72) | \$ | 0.04 | \$ | (0.60) | \$ | 0.01 |
| Weighted average common shares outstanding |  |  |  |  |  |  |  |  |
| Basic |  | 4,052,354 |  | 4,275,215 |  | 4,044,186 |  | 4,276,686 |
| Diluted |  | 4,058,681 |  | 4,275,215 |  | 4,044,186 |  | 4,276,686 |

The accompanying notes are an integral part of the consolidated financial statements.

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TIDELANDS BANCSHARES, INC. AND SUBSIDIARY
Consolidated Statements of Changes in Shareholders' Equity and Comprehensive Income
For the nine months ended September 30, 2008 and 2007
(Unaudited)

|  | Common Stock |  |  |  | $\begin{aligned} & \text { earned } \\ & \text { SOP } \end{aligned}$ |  | Capital <br> surplus | Retained earnings (deficit) |  | Accumulated other comprehensive income (loss) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  |  |  |  |  |  |  |  |  |  |  |
| Balance, December 31, 2006 | 4,272,385 | \$ | 42,724 | \$ | - | \$ | 42,045,551 | \$ | $(364,140)$ | \$ | 96,319 | \$ | 41,820,454 |
| Proceeds from exercise of stock options | 4,391 |  | 44 |  |  |  | 39,205 |  |  |  |  |  | 39,249 |
| Stock based compensation expense |  |  |  |  |  |  | 526,243 |  |  |  |  |  | 526,243 |
| Guarantee of ESOP borrowings, net of current year repayments |  |  |  |  | (1,950,000) |  |  |  |  |  |  |  | (1,950,000) |
| Net income |  |  |  |  |  |  |  |  | 174,966 |  |  |  | 174,966 |
| Other comprehensive loss, net of taxes of $\$ 191,923$ |  |  |  |  |  |  |  |  |  |  | $(292,922)$ |  | $(292,922)$ |
| Comprehensive loss |  |  |  |  |  |  |  |  |  |  |  |  | $(117,956)$ |
| Balance, September 30, 2007 | 4,276,776 | \$ | 42,768 | \$ | $(1,950,000)$ | \$ | 42,610,999 | \$ | $(189,174)$ | \$ | $(196,603)$ | \$ | 40,317,990 |
| Balance, December 31, 2007 | 4,277,176 | \$ | 42,772 | \$ | (2,427,500) | \$ | 42,788,666 | \$ | 49,164 | \$ | 502,068 | \$ | 40,955,170 |
| Allocation of unearned ESOP shares |  |  |  |  |  |  | $(62,626)$ |  |  |  |  |  | $(62,626)$ |
| Stock based compensation expense |  |  |  |  |  |  | 539,200 |  |  |  |  |  | 539,200 |
| Guarantee of ESOP borrowings, net of current year repayments |  |  |  |  | $(214,915)$ |  |  |  |  |  |  |  | $(214,915)$ |
| Net loss |  |  |  |  |  |  |  |  | $(2,902,692)$ |  |  |  | $(2,902,692)$ |
| Other comprehensive loss, net of taxes of $\$ 269,157$ |  |  |  |  |  |  |  |  |  |  | $(439,152)$ |  | $(439,152)$ |
| Comprehensive loss |  |  |  |  |  |  |  |  |  |  |  |  | $(3,341,844)$ |
| Balance, September 30, 2008 | 4,277,176 | \$ | 42,772 | \$ | (2,642,415) | \$ | 43,265,240 | \$ | (2,853,528) | \$ | 62,916 | \$ | 37,874,985 |

The accompanying notes are an integral part of the consolidated financial statements.

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## (Unaudited)



The accompanying notes are an integral part of the consolidated financial statements.

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## NOTE 1 - BASIS OF PRESENTATION

The accompanying financial statements have been prepared in accordance with the requirements for interim financial statements and, accordingly, they are condensed and omit disclosures, which would substantially duplicate those contained in the most recent annual report on Form 10-KSB. The financial statements, as of September 30, 2008 and for the interim periods ended September 30, 2008 and 2007, are unaudited and, in the opinion of management, include all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation. Operating results for the nine months ended September 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008. The financial information as of December 31, 2007 has been derived from the audited financial statements as of that date. For further information, refer to the financial statements and the notes included in the Company's 2007 Annual Report on Form 10-KSB.

Organization - Tidelands Bancshares, Inc. (the "Company") was incorporated on January 31, 2002 to serve as a bank holding company for its subsidiary, Tidelands Bank (the "Bank"). The Company operated as a development stage company from January 31, 2002 to October 5, 2003. Tidelands Bank commenced business on October 6, 2003. The principal business activity of the Bank is to provide banking services to domestic markets, principally in Charleston, Dorchester, Berkeley, Horry and Beaufort counties in South Carolina. The Bank is a state-chartered commercial bank, and its deposits are insured by the Federal Deposit Insurance Corporation. The consolidated financial statements include the accounts of the parent company and its wholly-owned subsidiary after elimination of all significant intercompany balances and transactions. On February 22, 2006 and June 20, 2008, the Company formed Tidelands Statutory Trust I and Tidelands Statutory Trust II, respectively, for the purpose of issuing trust preferred securities. In accordance with current accounting guidance, the trusts are not consolidated in these financial statements.

Management's Estimates - The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for losses on loans, including valuation allowances for impaired loans, and the valuation of real estate acquired in connection with foreclosures or in satisfaction of loans. In connection with the determination of the allowances for losses on loans and foreclosed real estate, management obtains independent appraisals for significant properties. Management must also make estimates in determining the estimated useful lives and methods for depreciating premises and equipment.

While management uses available information to recognize losses on loans and foreclosed real estate, future additions to the allowances may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowances for losses on loans and foreclosed real estate. Such agencies may require the Bank to recognize additions to the allowances based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the allowances for losses on loans and foreclosed real estate may change materially in the near term.

Recently Issued Accounting Pronouncements - The following is a summary of recent authoritative pronouncements that could impact the accounting, reporting, and / or disclosure of financial information by the Company.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations," ("SFAS 141(R)") which replaces SFAS 141. SFAS 141 $(\mathrm{R})$ establishes principles and requirements for how an acquirer in a business combination recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any controlling interest; recognizes and measures goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. FAS $141(\mathrm{R})$ is effective for acquisitions by the Company taking place on or after January 1, 2009. Early adoption is prohibited. Accordingly, a calendar year-end company is required to record and disclose business combinations following existing accounting guidance until January 1, 2009. The Company will assess the impact of SFAS 141(R) if and when a future acquisition occurs.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51" ("SFAS 160"). SFAS 160 establishes new accounting and reporting standards for the

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noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Before this statement, limited guidance existed for reporting noncontrolling interests (minority interest). As a result, diversity in practice exists. In some cases minority interest is reported as a liability and in others it is reported in the mezzanine section between liabilities and equity. Specifically, SFAS 160 requires the recognition of a noncontrolling interest (minority interest) as equity in the consolidated financials statements and separate from the parent's equity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. SFAS 160 clarifies that changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this statement requires that a parent recognize gain or loss in net income when a subsidiary is deconsolidated. Such gain or loss will be measured using the fair value of the noncontrolling equity investment on the deconsolidation date. SFAS 160 also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interests. SFAS 160 is effective for the Company on January 1, 2009. Earlier adoption is prohibited. The Company is currently evaluating the impact, if any, the adoption of SFAS 160 will have on its financial position, results of operations and cash flows.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" ("SFAS 161"). SFAS 161 requires enhanced disclosures about an entity's derivative and hedging activities and thereby improving the transparency of financial reporting. It is intended to enhance the current disclosure framework in SFAS 133 by requiring that objectives for using derivative instruments be disclosed in terms of underlying risk and accounting designation. This disclosure better conveys the purpose of derivative use in terms of the risks that the entity is intending to manage. SFAS 161 is effective for the Company on January 1, 2009. This pronouncement does not impact accounting measurements but will result in additional disclosures if the Company is involved in material derivative and hedging activities at that time.

In February 2008, the FASB issued FASB Staff Position No. 140-3, "Accounting for Transfers of Financial Assets and Repurchase Financing Transactions" ("FSP 140-3"). This FSP provides guidance on accounting for a transfer of a financial asset and the transferor's repurchase financing of the asset. This FSP presumes that an initial transfer of a financial asset and a repurchase financing are considered part of the same arrangement (linked transaction) under SFAS No. 140. However, if certain criteria are met, the initial transfer and repurchase financing are not
evaluated as a linked transaction and are evaluated separately under Statement 140. FSP 140-3 will be effective for financial statements issued for fiscal years beginning after November 15, 2008, and interim periods within those fiscal years and earlier application is not permitted. Accordingly, this FSP is effective for the Company on January 1, 2009. The Company is currently evaluating the impact, if any, the adoption of FSP 140-3 will have on its financial position, results of operations and cash flows.

In April 2008, the FASB issued FASB Staff Position No. 142-3, "Determination of the Useful Life of Intangible Assets" ("FSP 142-3"). This FSP amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, "Goodwill and Other Intangible Assets." The intent of this FSP is to improve the consistency between the useful life of a recognized intangible asset under SFAS No. 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS No. 141(R), "Business Combinations," and other U.S. generally accepted accounting principles. This FSP is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years and early adoption is prohibited. Accordingly, this FSP is effective for the Company on January 1, 2009. The Company does not believe the adoption of FSP 142-3 will have a material impact on its financial position, results of operations or cash flows.

In May, 2008, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard ("SFAS") No. 162, "The Hierarchy of Generally Accepted Accounting Principles," ("SFAS No. 162"). SFAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (GAAP) in the United States (the GAAP hierarchy). SFAS No. 162 is effective November 15, 2008. The FASB has stated that it does not expect SFAS No. 162 will result in a change in current practice. The application of SFAS No. 162 will have no effect on the Company's financial position, results of operations or cash flows.

In June, 2008, the FASB issued FASB Staff Position No. EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities," ("FSP EITF 03-6-1"). The Staff Position provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are participating securities and must be included in the earnings per share computation. FSP EITF 03-6-1 is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those years. All prior-period earnings per share data presented must be adjusted retrospectively. Early application is not permitted. The

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adoption of this Staff Position will have no material effect on the Company's financial position, results of operations or cash flows.
FSP SFAS 133-1 and FIN 45-4, "Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161," ("FSP SFAS 133-1 and FIN 45-4") was issued September 2008, effective for reporting periods (annual or interim) ending after November 15, 2008. FSP SFAS 133-1 and FIN $45-4$ amends SFAS 133 to require the seller of credit derivatives to disclose the nature of the credit derivative, the maximum potential amount of future payments, fair value of the derivative, and the nature of any recourse provisions. Disclosures must be made for entire hybrid instruments that have embedded credit derivatives.

The staff position also amends FIN 45 to require disclosure of the current status of the payment/performance risk of the credit derivative guarantee. If an entity utilizes internal groupings as a basis for the risk, how the groupings are determined must be disclosed as well as how the risk is managed.

The staff position encourages that the amendments be applied in periods earlier than the effective date to facilitate comparisons at initial adoption. After initial adoption, comparative disclosures are required only for subsequent periods.

FSP SFAS 133-1 and FIN 45-4 clarifies the effective date of SFAS 161 such that required disclosures should be provided for any reporting period (annual or quarterly interim) beginning after November 15, 2008. The adoption of this Staff Position will have no material effect on the Company's financial position, results of operations or cash flows.

The SEC's Office of the Chief Accountant and the staff of the FASB issued press release 2008-234 on September 30, 2008 ("Press Release") to provide clarifications on fair value accounting. The press release includes guidance on the use of management's internal assumptions and the use of "market" quotes. It also reiterates the factors in SEC Staff Accounting Bulletin ("SAB") Topic 5M which should be considered when determining other-than-temporary impairment: the length of time and extent to which the market value has been less than cost; financial condition and near-term prospects of the issuer; and the intent and ability of the holder to retain its investment for a period of time sufficient to allow for any anticipated recovery in market value.

On October 10, 2008, the FASB issued FASB Staff Position ("FSP") FAS 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active" ("FSP FAS 157-3"). This FSP clarifies the application of SFAS No. 157, "Fair Value Measurements" (see Note 4) in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that asset is not active. The FSP is effective upon issuance, including prior periods for which financial statements have not been issued. For the Company, this FSP is effective for the quarter ended September 30, 2008. The Company considered the guidance in FSP FAS 157-3 when conducting its review for other-than-temporary impairment as of September 30, 2008 and determined that it did not result in a change to its impairment estimation techniques.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations and cash flows.

## NOTE 3 - COMPREHENSIVE INCOME

The change in the components of other comprehensive income and related tax effects are as follows for the nine and three months ended September 30, 2008 and 2007:

|  | Nine months ended September 30, |  |  |  | Three months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
| Change in unrealized gains (losses) on securities available-for-sale | \$ | $(4,798,924)$ | \$ | $(490,403)$ | \$ | (3,271,295) | \$ | 770,461 |
| Reclassification adjustment for gains realized in net income |  | 505,585 |  | 5,558 |  | 473,431 |  | 2,694 |
| Impairment on securities available for sale |  | (4,596,200) |  | - |  | (4,596,200) |  | - |
| Net change in unrealized gains (losses) on securities |  | $(708,309)$ |  | $(484,845)$ |  | 851,474 |  | 773,155 |
| Tax effect |  | 269,157 |  | 191,923 |  | 323,561 |  | $(286,256)$ |
| Net-of-tax amount | \$ | (439,152) | \$ | (292,922) | \$ | $\underline{529,913}$ | \$ | 486,899 |

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## NOTE 4 - FAIR VALUE MEASUREMENTS

Effective January 1, 2008, the Company adopted SFAS No. 157, "Fair Value Measurements" ("SFAS 157") which provides a framework for measuring and disclosing fair value under generally accepted accounting principles. SFAS 157 requires disclosures about the fair value of assets and liabilities recognized in the balance sheet in periods subsequent to initial recognition.

SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level $1 \quad$ Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as U.S. Treasuries and money market funds

Level 2 Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments, mortgage backed securities, municipal bonds and corporate debt securities, and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes certain derivative contracts and impaired loans.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. For example, this category generally includes certain private equity investments, retained residual interests in securitizations, residential mortgage servicing rights, and highly-structured or long-term derivative contracts.

Assets and liabilities measured at fair value on a recurring basis are as follows as of September 30, 2008:


The Company predominantly lends with real estate serving as collateral on a substantial majority of loans. Loans which are deemed to be impaired are primarily valued at the fair values of the underlying real estate collateral. Such fair values are obtained using independent appraisals on a nonrecurring basis, which the Company considers to be level 2 inputs. The aggregate carrying amount of impaired loans at September 30, 2008 was $\$ 4.6$ million.

FASB Staff Position No. FAS 157-2 delays the implementation of SFAS 157 until the first quarter of 2009 with respect to
goodwill, other intangible assets, real estate and other assets acquired through foreclosure and other non-financial assets measured at fair value on a nonrecurring basis.

The Company has no assets or liabilities whose fair values are measured using level 3 inputs

## NOTE 5 - CASH AND DUE FROM BANKS

The Company maintains cash balances with its correspondent banks to meet reserve requirements determined by the Federal Reserve. At September 30, 2008, the bank had $\$ 1.3$ million on deposit with the Federal Reserve Bank to meet this requirement. At December 31, 2007, the reserve requirement was met by the cash balance in the vault.

## NOTE 6 - INVESTMENT SECURITIES

The amortized cost and estimated fair values of securities available for sale were:

|  | Amortized Cost |  | Gross Unrealized |  |  |  | Estimated <br> Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Gains |  | Losses |  |  |  |
| September 30, 2008 |  |  |  |  |  |  |  |  |
| U.S. government agencies | \$ | 14,031,260 | \$ | 21,414 | \$ | 56,299 | \$ | 13,996,375 |
| Government-sponsored enterprises |  | 53,715,073 |  | 177,038 |  | 443,530 |  | 53,448,581 |
| Mortgage-backed securities |  | 84,839,449 |  | 683,117 |  | 68,963 |  | 85,453,603 |
| Municipals |  | 7,183,832 |  | 10,079 |  | 239,341 |  | 6,954,570 |
| Preferred stocks |  | - |  | - |  | - |  | - |
| Total | \$ | 159,769,614 | \$ | 891,648 | \$ | 808,133 | \$ | 159,853,129 |
|  |  |  |  |  |  |  |  |  |
| December 31, 2007 |  |  |  |  |  |  |  |  |
| U.S. government agencies | \$ | 14,033,960 | \$ | 229,275 | \$ | - | \$ | 14,263,235 |
| Government-sponsored enterprises |  | 33,237,738 |  | 417,287 |  | 1,002 |  | 33,654,023 |
| Mortgage-backed securities |  | 23,979,241 |  | 269,183 |  | 1,121 |  | 24,247,303 |
| Municipals |  | 12,440,346 |  | 23,629 |  | 64,341 |  | 12,399,634 |
| Preferred stocks |  | 3,553,000 |  | 71,914 |  | 153,000 |  | 3,471,914 |
| Total | \$ | 87,244,285 | \$ | 1,011,288 | \$ | 219,464 | \$ | 88,036,109 |

The amortized cost and estimated fair values of investment securities at September 30, 2008, by contractual maturity dates, are shown in the following chart. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without penalty. Mortgage-backed securities are presented as a separate line item since pay downs are expected before contractual maturity dates.

|  | Amortized Cost |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Due within one year | \$ | - | \$ | - |
| Due after one year through five years |  | 500,000 |  | 507,799 |
| Due after five years through ten years |  | 17,824,839 |  | 17,846,392 |
| Due after ten years |  | 56,605,326 |  | 56,045,335 |
| Subtotal |  | 74,930,165 |  | 74,399,526 |
| Mortgage-backed securities |  | 84,839,449 |  | 85,453,603 |
| Total Securities | \$ | 159,769,614 | \$ | 9,853,129 |

At September 30, 2008 and December 31, 2007, investment securities with book values of \$74,025,499 and \$52,472,339 and market values of $\$ 74,382,399$ and $\$ 53,110,819$, respectively, were pledged as collateral for securities sold under agreements to repurchase and Federal Home Loan Bank advances. Gross proceeds from the sale of investment securities totaled $\$ 42,813,219$ and $\$ 12,514,016$, resulting in a realized gain of $\$ 505,585$ and $\$ 37,637$ for the nine months ending September 30, 2008 and twelve months ending December 31, 2007, respectively.

For investments where fair value is less than amortized cost the following table shows gross unrealized losses and fair value, aggregated by investment category, and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2008 and December 31, 2007.
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|  | Less than Twelve months |  |  |  | Twelve months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value |  | Unrealizedlosses |  | Fair value |  | $\begin{aligned} & \text { Unrealized } \\ & \text { losses } \end{aligned}$ |  | Fair value |  | Unrealizedlosses |  |
| September 30, 2008 |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government agencies | \$ | 11,474,961 | \$ | 56,299 | \$ | - | \$ | - | \$ | 11,474,961 | \$ | 56,299 |
| Government-sponsored enterprises |  | 18,089,834 |  | 443,530 |  | - |  | - |  | 18,089,834 |  | 443,530 |
| Mortgage-backed securities |  | 8,962,785 |  | 68,963 |  | - |  | - |  | 8,962,785 |  | 68,963 |


| Municipals |  | 6,552,030 |  | 239,341 |  | - |  | - |  | 6,552,030 |  | 239,341 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred stocks |  | - |  | - |  | - |  | - |  | - |  | - |
|  | \$ | 45,079,610 | \$ | 808,133 | \$ | - | \$ | - | \$ | 45,079,610 | \$ | 808,133 |


|  | Less than Twelve months |  |  |  | Twelve months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value |  | $\begin{aligned} & \text { Unrealized } \\ & \text { losses } \end{aligned}$ |  | Fair value |  | Unrealized losses |  | Fair value |  | Unrealized losses |  |
| December 31, 2007 |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government agencies | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Government-sponsored enterprises |  | 959,510 |  | 214 |  | 1,472,299 |  | 788 |  | 2,431,809 |  | 1,002 |
| Mortgage-backed securities |  | 1,537,576 |  | 1,121 |  | - |  | - |  | 1,537,576 |  | 1,121 |
| Municipals |  | 5,843,156 |  | 50,535 |  | 1,346,625 |  | 13,806 |  | 7,189,781 |  | 64,341 |
| Preferred stocks |  | 300,000 |  | 153,000 |  | - |  | - |  | 300,000 |  | 153,000 |
|  | \$ | 8,640,242 | \$ | 204,870 | \$ | 2,818,924 | \$ | 14,594 | \$ | 11,459,166 | \$ | 219,464 |

Securities classified as available for sale are recorded at fair market value. Of the securities in an unrealized loss position, there was no security in a continuous loss position for 12 months or more at September 30, 2008. The Company has the ability and intent to hold these securities until such time as the value recovers or the securities mature. The Company believes, based on industry analyst reports and credit ratings, that the deterioration in value is attributable to changes in market interest rates and is not in the credit quality of the issuer and therefore, these losses are not considered other-than-temporary.

Nonmarketable equity securities include the cost of the Company's investment in the stock of the Federal Home Loan Bank and $\$ 151,640$ of stock in community bank holding companies for both periods ending September 30, 2008 and December 31, 2007, respectively. The Federal Home Loan Bank stock has no quoted market value and no ready market exists. Investment in the Federal Home Loan Bank is a condition of borrowing from the Federal Home Loan Bank, and the stock is pledged to collateralize such borrowings. At September 30, 2008 and December 31, 2007, the Company's investment in Federal Home Loan Bank stock was $\$ 3,655,500$ and $\$ 1,909,300$, respectively.

The Company reviews its investment securities portfolio at least quarterly and more frequently when economic conditions warrant, assessing whether there is any indication of other-than-temporary impairment ("OTTI"). This review is based on guidance provided in FASB Staff Position Nos. SFAS 115-1 and SFAS 124-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments." Factors considered in the review include estimated future cash flows, length of time and extent to which market value has been less than cost, the financial condition and near term prospects of the issuer, and our intent and ability to retain the security to allow for an anticipated recovery in market value.

If the review determines that there is OTTI, then an impairment loss is recognized in earnings equal to the entire difference between the investment's cost and its fair value at the balance sheet date of the reporting period for which the assessment is made. The fair value of investments on which OTTI is recognized then becomes the new cost basis of the investment and this basis is not adjusted for subsequent recoveries in fair value.

As a result of recent actions by the U.S. Treasury Department and the Federal Housing Finance Agency, effective in the third quarter of 2008, the Company recorded a pretax, non-cash impairment charge of $\$ 4,596,200$ for the OTTI of its investments in perpetual preferred securities issued by the Federal National Mortgage Association (Fannie Mae) and Federal National Mortgage Corporation (Freddie Mac). The net-of-tax effect to earnings is $\$ 3,033,492$.

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## NOTE 7 - LOANS RECEIVABLE

Major classifications of loans receivable are summarized as follows for the periods ended September 30, 2008 and December 31, 2007:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Real estate - construction | \$ | 171,136,502 | \$ | 159,814,556 |
| Real estate - mortgage |  | 253,662,520 |  | 204,068,162 |
| Commercial and industrial |  | 27,295,983 |  | 24,349,662 |
| Consumer and other |  | 4,941,614 |  | 3,466,949 |
| Deferred origination fees, net |  | $(289,616)$ |  | $(349,460)$ |
| Total loans receivable, gross |  | 456,747,003 |  | 391,349,869 |
| Less allowance for loan loss |  | 5,023,538 |  | 4,158,324 |
| Total loans receivable, net | \$ | 451,723,465 | \$ | 387,191,545 |

The composition of gross loans by rate type is as follows for the periods ended September 30, 2008 and December 31, 2007:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Variable rate loans | \$ | 256,326,647 | \$ | 221,524,585 |
| Fixed rate loans |  | 200,420,356 |  | 169,825,284 |

Transactions in the allowance for loan losses are summarized below for the periods ended September 30, 2008 and 2007:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance, beginning of year | \$ | 4,158,324 | \$ | 3,467,000 |
| Provision charged to operations |  | 1,473,000 |  | 1,025,000 |
| Net loan charge offs |  | $(608,286)$ |  | $(222,106)$ |
| Net loan recoveries |  | 500 |  | - |
| Balance, end of year | \$ | 5,023,538 | \$ | 4,269,894 |
| Gross loans outstanding, end of period | \$ | 456,747,003 | \$ | 361,679,237 |

The allowance for loan losses, as a percent of gross loans outstanding, was $1.10 \%$ and $1.18 \%$ for periods ending September 30, 2008 and 2007 , respectively. At September 30, 2008, the Bank had 15 impaired loans totaling $\$ 4,580,548$ compared to 3 loans totaling $\$ 389,095$ at December 31, 2007. Nonaccrual loans totaled $1.00 \%$ and $0.10 \%$ of gross loans at September 30, 2008 and December 31, 2008, respectively. Furthermore, there were no loans contractually past due 90 days or more and still accruing interest at September 30, 2008 or December 31, 2007.

The following table summarizes information related to the impairment of loans for the periods ended September 30, 2008 and December 31, 2007:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Impaired loans | \$ | 4,580,548 | \$ | 389,095 |
| Related Allowance |  | 904,557 |  | - |
| Interest income recognized |  | - |  | - |
| Foregone interest |  | 200,201 |  | 47,650 |

During the period ending September 30, 2008, the Bank held 4 properties in other real estate owned totaling $\$ 965,049$. The Bank did not possess any other real estate owned during the period ending December 31, 2007. Our analysis of SFAS No. 5, Accounting for Contingencies, and SFAS No. 114, Accounting by Creditors for Impairment of a Loan indicates that the level of the allowance for loan losses is appropriate to cover estimated credit losses on individually evaluated loans as well as estimated credit losses inherent in the remainder of the portfolio.

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## NOTE 8 -DEPOSITS

At September 30, 2008, the scheduled maturities of certificates of deposit were as follows:

| Maturing: |  | Amount |
| :--- | :--- | ---: |
| Remaining through 2008 |  | $87,362,154$ |
| 2009 |  | $151,267,486$ |
| 2010 |  | $48,078,237$ |
| 2011 |  | $4,570,247$ |
| 2012 |  | 872,272 |
| Thereafter |  | 461,532 |
| $\quad$ Total |  | $\mathbf{2 9 2 , 6 1 1 , 9 2 8}$ |
|  |  |  |

## NOTE 9 - JUNIOR SUBORDINATED DEBENTURES

On February 22, 2006, Tidelands Statutory Trust (the "Trust I"), a non-consolidated subsidiary of the Company, issued and sold floating rate capital securities of the trust (the "Trust I Securities"), generating proceeds of $\$ 8.0$ million. The Trust I loaned these proceeds to the Company to use for general corporate purposes, primarily to provide capital to the Bank. The debentures qualify as Tier 1 capital under Federal Reserve Board guidelines.

The Trust I Securities in the transaction accrue and pay distributions quarterly at a rate per annum equal to the three-month LIBOR plus $1.38 \%$, which was $4.18 \%$ at September 30, 2008. The distribution rate payable on the Trust I Securities is cumulative and payable quarterly in arrears. The Company has the right, subject to events of default, to defer payments of interest on the Trust I Securities for a period not to exceed 20 consecutive quarterly periods, provided that no extension period may extend beyond the maturity date of March 30, 2036. The Company has no current intention to exercise its right to defer payments of interest on the Trust I Securities.

The Trust I Securities mature or are mandatorily redeemable upon maturity on March 30, 2036 or upon earlier optional redemption as provided in the indenture. The Company has the right to redeem the Trust I Securities in whole or in part, on or after March 30, 2011. The Company may also redeem the Trust I Securities prior to such dates upon occurrence of specified conditions and the payment of a redemption premium.

On June 20, 2008, Tidelands Statutory Trust II (the "Trust II"), a non-consolidated subsidiary of the Company, issued and sold floating rate capital securities of the trust (the "Trust II Securities"), generating proceeds of $\$ 6.0$ million. The Trust II loaned these proceeds to the Company to use for general corporate purposes, primarily to provide capital to the Bank. A portion of the debentures qualifies as Tier 1, and the remaining portion
qualifies as Tier 2 capital, under Federal Reserve Board guidelines.
The Trust II Securities accrue and pay distributions quarterly at a rate equal to (i) $9.425 \%$ fixed for the first 5 years, and (ii) the three-month LIBOR rate plus $5.075 \%$ thereafter. The distribution rate payable on the Trust II Securities is cumulative and payable quarterly in arrears. The Company has the right, subject to events of default, to defer payments of interest on the Trust II Securities for a period not to exceed 20 consecutive quarterly periods, provided that no extension period may extend beyond the maturity date of June 30, 2038. The Company has no current intention to exercise its right to defer payments of interest on the Trust II Securities.

The Trust II Securities mature or are mandatorily redeemable upon maturity on June 30, 2038 or upon earlier optional redemption as provided in the indenture. The Company has the right to redeem the Trust II Securities in whole or in part, on or after June 30, 2013. The Company may also redeem the Trust II Securities prior to such dates upon occurrence of specified conditions and the payment of a redemption premium.

## NOTE 10 - COMMITMENTS AND CONTINGENCIES

The Company is subject to claims and lawsuits which arise primarily in the ordinary course of business. Management is not aware of any legal proceedings which they believe would reasonably be expected to have a material adverse effect on the financial position or operating results of the Company.

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## NOTE 11 - EARNINGS (LOSS) PER SHARE

Basic net income (loss) per share are computed by dividing net income by the weighted-average number of common shares outstanding. Diluted net income (loss) per share is computed by dividing net income by the weighted-average number of common shares outstanding and dilutive common share equivalents using the treasury stock method. Dilutive common share equivalents include common shares issuable upon exercise of outstanding stock options.

Basic and diluted net income (loss) per share are computed below for the nine and three months ended September 30, 2008 and 2007:

|  | Nine months ended September 30, |  |  |  | Three months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
| Basic earnings (loss) per share computation: |  |  |  |  |  |  |  |  |
| Net income (loss) available to common shareholders | \$ | $(2,902,692)$ | \$ | 174,966 | \$ | (2,437,893) | \$ | 46,868 |
| Average common shares outstanding - basic |  | 4,052,354 |  | 4,272,215 |  | 4,044,186 |  | 4,276,686 |
| Basic earnings (loss) per share | \$ | (0.72) | \$ | 0.04 | \$ | (0.60) | \$ | $\mathbf{0 . 0 1}$ |

## Diluted earnings (loss) per share computation:

| Net income (loss) available to common shareholders | \$ | $(2,902,692)$ | \$ | 174,966 | \$ | (2,437,893) | \$ | 46,868 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average common shares outstanding - basic |  | 4,052,354 |  | 4,272,215 |  | 4,044,186 |  | 4,276,686 |
| Incremental shares from assumed conversions: |  |  |  |  |  |  |  |  |
| Stock options |  | 6,327 |  | - |  | - |  | - |
| Average common shares outstanding - diluted |  | 4,058,681 |  | 4,272,215 |  | 4,044,186 |  | 4,276,686 |
| Diluted earnings (loss) per share | \$ | (0.72) | \$ | 0.04 | \$ | (0.60) | \$ | $\mathbf{0 . 0 1}$ |

## NOTE 12 - REGULATORY MATTERS

The Company and Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct adverse material effect on the Company's or Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and Bank must meet specific capital guidelines that involve quantitative measures of the Company's and Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and Bank to maintain minimum ratios of Tier 1 and total capital as a percentage of assets and off-balance-sheet exposures, adjusted for risk weights ranging from $0 \%$ to $100 \%$. Tier 1 capital consists of common shareholders' equity, excluding the unrealized gain or loss on securities available for sale, minus certain intangible assets plus the qualifying portion of junior subordinated debentures. Tier 2 capital consists of Tier 1 capital plus the general reserve for loan losses, subject to certain limitations plus the junior subordinated debentures in excess of the amount qualifying in Tier 1. Total capital for purposes of computing the capital ratios consists of the sum of Tier 1 and Tier 2 capital. The regulatory minimum requirements are $4 \%$ for Tier 1 and $8 \%$ for total riskbased capital.

As of September 30, 2008 and December 31, 2007, management believes it is categorized as well-capitalized under the regulatory framework for
prompt corrective action. There are no conditions or events that management believes have changed the Company's and Bank's category.

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The following table summarizes the capital amounts and ratios of the Company and the regulatory minimum requirements at September 30, 2008 and December 31, 2007:

| Tidelands Bancshares, Inc. | Actual |  |  | For Capital <br> Adequacy Purposes |  | To Be WellCapitalized Under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| September 30, 2008 |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ | 50,778,000 | 10.53\% \$ | 38,575,600 | 8.00\% | N/A | N/A |
| Tier 1 capital (to risk-weighted assets) |  | 41,761,000 | 8.66\% | 19,287,800 | 4.00\% | N/A | N/A |
| Tier 1 capital (to average assets) |  | 41,761,000 | 6.47\% | 25,803,040 | 4.00\% | N/A | N/A |
| December 31, 2007 |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ | 51,493,000 | 12.39\% \$ | 33,262,400 | 8.00\% | N/A | N/A |
| Tier 1 capital (to risk-weighted assets) |  | 47,335,000 | 11.39\% | 16,631,200 | 4.00\% | N/A | N/A |
| Tier 1 capital (to average assets) |  | 47,335,000 | 9.58\% | 19,771,480 | 4.00\% | N/A | N/A |

The following table summarizes the capital amounts and ratios of the Bank and the regulatory minimum requirements at September 30, 2008 and December 31, 2007:

| Tidelands Bank | Actual |  |  | For Capital Adequacy Purposes |  | To Be WellCapitalized Under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| September 30, 2008 |  |  |  |  |  |  |  |
| Total capital (to riskweighted assets) | \$ | 55,817,000 | 11.59\% \$ | 38,528,080 | 8.00\% \$ | 48,160,100 | 10.00\% |
| Tier 1 capital (to riskweighted assets) |  | 50,793,000 | 10.55\% | 19,264,040 | 4.00\% | 28,896,060 | 6.00\% |
| Tier 1 capital (to average assets) |  | 50,793,000 | 7.88\% | 25,779,320 | 4.00\% | 32,224,150 | 5.00\% |
| December 31, 2007 |  |  |  |  |  |  |  |
| Total capital (to riskweighted assets) | \$ | 53,318,000 | 12.80\% \$ | 33,334,160 | 8.00\% \$ | 41,667,700 | 10.00\% |
| Tier 1 capital (to riskweighted assets) |  | 49,160,000 | 11.80\% | 16,667,080 | 4.00\% | 25,000,620 | 6.00\% |
| Tier 1 capital (to average assets) |  | 49,160,000 | 9.93\% | 19,807,360 | 4.00\% | 24,759,200 | 5.00\% |

## NOTE 13 - UNUSED LINES OF CREDIT

As of September 30, 2008, the Bank had unused lines of credit to purchase federal funds from unrelated banks totaling $\$ 27.5$ million. These lines of credit are available on a one to 14 day basis for general corporate purposes. In addition to these credit lines, unused credit availability at the Federal Home Loan Bank amounted to \$29.1 million at September 30, 2008.

## NOTE 14 - SHAREHOLDERS' EQUITY

Restrictions on Dividends - South Carolina banking regulations restrict the amount of dividends that can be paid to shareholders. All of the Bank's dividends to Tidelands Bancshares, Inc. are payable only from the undivided profits of the Bank. The Bank is authorized to pay cash dividends up to $100 \%$ of net income in any calendar year without obtaining the prior approval of the Commissioner of Banking provided that the Bank received a composite rating of one or two at the last Federal or State regulatory examination. Under Federal Reserve Board regulations, the amounts of loans or advances from the Bank to the parent company are also restricted.

## NOTE 15 - EMPLOYEE STOCK OWNERSHIP PLAN

On May 17, 2007, the Company announced the formation of the externally leveraged Tidelands Bancshares, Inc. Employee Stock Ownership Plan
("ESOP"), a non-contributory plan, for its employees. The ESOP has purchased shares of the Company's common stock on the open market from time to time with funds borrowed from a loan from a third party lender. As of September 30, 2008, the ESOP has purchased 241,916 outstanding shares. All employees of the Company meeting certain tenure requirements are entitled to participate in the ESOP. Compensation expense related to the ESOP was $\$ 257,437$ for the nine months ended September 30, 2008. At September 30, 2008, the ESOP has outstanding loans amounting to $\$ 2,675,000$ at a variable rate of $4.00 \%$.

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## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is a discussion of our financial condition as of September 30, 2008 compared to December 31, 2007 and the results of operations for the nine and three months ended September 30, 2008 compared to the nine and three months ended September 30, 2007. These comments should be read in conjunction with our consolidated financial statements and accompanying footnotes appearing in this report and in conjunction with the financial statements and related notes and disclosures in our 2007 Annual Report on Form 10-KSB.

This report contains statements which constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may relate to our financial condition, results of operation, plans, objectives, or future performance. These statements are based on many assumptions and estimates and are not guarantees of future performance. Our actual results may differ materially from those anticipated in any forward-looking statements, as they will depend on many factors about which we are unsure, including many factors which are beyond our control. The words "may," "would," "could," "will," "expect," "anticipate," "believe," "intend," "plan," and "estimate," as well as similar expressions, are meant to identify such forward-looking statements. Potential risks and uncertainties include, but are not limited to, those described under "Risk Factors" in Item 1 of our 2007 Annual Report on Form $10-\mathrm{KSB}$ and the following:

- significant increases in competitive pressure in the banking and financial services industries;
- changes in the interest rate environment which could reduce anticipated or actual margins;
- changes in political conditions or the legislative or regulatory environment;
- general economic conditions, either nationally or regionally and especially in our primary service area, becoming less favorable than expected resulting in, among other things, a deterioration in credit quality;
- changes occurring in business conditions and inflation;
- changes in technology;
- changes in monetary and tax policies;
- the level of allowance for loan loss;
- the rate of delinquencies and amounts of charge-offs;
- the rates of loan growth;
- adverse changes in asset quality and resulting credit risk-related losses and expenses;
- loss of consumer confidence and economic disruptions resulting from terrorist activities;
- changes in the securities markets; and
- other risks and uncertainties detailed from time to time in our filings with the Securities and Exchange Commission.

These risks are exacerbated by the recent developments in national and international financial markets, and we are unable to predict what effect these uncertain market conditions will have on our company. During 2008, the capital and credit markets have experienced extended volatility and disruption. In the last 90 days, the volatility and disruption have reached unprecedented levels. There can be no assurance that these unprecedented recent developments will not materially and adversely affect our business, financial condition and results of operations.

## Overview

Our bank subsidiary, Tidelands Bank, commenced operations in October 2003 through our main office located in Mount Pleasant, South Carolina. In April 2007, we opened a permanent full service banking office in our Summerville location. We opened a new full service banking office in the Park West area of Mount Pleasant in May 2007. In addition, we opened a permanent facility for our full service banking office in Myrtle Beach in June 2007, and converted the loan production office in the West Ashley area of Charleston to a full service banking office in July 2007. The Bluffton loan production office opened as a full service banking office in May 2008. In July 2008, we opened a permanent full service banking office in Murrells Inlet. We plan to focus our efforts at these branch locations on obtaining lower cost deposits that are less affected by rising rates. We have grown rapidly since our inception, with a focus on growing our loan portfolio.

The following discussion describes our results of operations for the nine and three months ended September 30, 2008 as compared to the nine and three months ended September 30, 2007 and also analyzes our financial condition as of September 30, 2008 as compared to December 31, 2007. Like most community banks, we derive the majority of our income from interest we receive on our loans and investments. In addition to earning interest on our loans and

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investments, we earn income through fees and other expenses we charge to our customers. We describe the various components of this noninterest income, as well as our noninterest expense, in the following discussion. Our primary source of funds for making these loans and
investments is our deposits, on which we pay interest. Consequently, one of the key measures of success is net interest income, or the difference between the income on our interest-earning assets, such as loans and investments, and the expense on our interest-bearing liabilities, such as deposits. Another key measure is the spread between the yield we earn on these interest-earning assets and the rate we pay on our interestbearing liabilities. There are risks inherent in all loans, so we maintain an allowance for loan losses to absorb probable losses on existing loans that may become uncollectible. We establish and maintain this allowance by charging a provision for loan losses against our operating earnings. In the following section we have included a detailed discussion of this process.

We encourage you to read this discussion and analysis in conjunction with the financial statements and the related notes and the other statistical information also included in this report.

## Recent Developments

In response to financial conditions affecting the banking system and financial markets and the potential threats to the solvency of investment banks and other financial institutions, the United States government has taken unprecedented actions. On October 3, 2008, President Bush signed into law the Emergency Economic Stabilization Act of 2008 (the "EESA"). Pursuant to the EESA, the U.S. Treasury will have the authority to, among other things, purchase mortgages, mortgage-backed securities, and other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. On October 14, 2008, the U.S. Department of Treasury announced the Capital Purchase Program ("CPP") under the EESA, pursuant to which the Treasury intends to make senior preferred stock investments in participating financial institutions. The CPP is voluntary and requires an institution to comply with a number of restrictions and provisions, including limits on executive compensation, stock redemptions and declaration of dividends. Applications must be submitted by November 14, 2008 and are subject to approval by the Treasury. The CPP provides for a minimum investment of $1 \%$ of Risk-Weighted Assets, with a maximum investment equal to the lesser of $3 \%$ of Total Risk-Weighted Assets or $\$ 25$ billion. The perpetual preferred stock investment will have a dividend rate of $5 \%$ per year, until the fifth anniversary of the Treasury investment, and a dividend of $9 \%$, thereafter. The CPP also requires the Treasury to receive warrants for common stock equal to $15 \%$ of the capital invested by the Treasury. The term of this Treasury preferred stock program could reduce investment returns to participating banks' shareholders by restricting dividends to common shareholders, diluting existing shareholders' interests, and restricting capital management practices.

Although both the company and our subsidiary, Tidelands Bank, meet all applicable regulatory capital requirements and remain well capitalized, we are evaluating whether to participate in the CPP. Participation in the program is not automatic and is subject to approval by the Treasury. Regardless of our participation, governmental intervention and new regulations under these programs could materially and adversely affect our business, financial condition and results of operations.

## Critical Accounting Policies

We have adopted various accounting policies that govern the application of accounting principles generally accepted in the United States and with general practices within the banking industry in the preparation of our financial statements. A description of other accounting policies are summarized in Note 1, Summary of Significant Accounting Policies in the Notes to Consolidated Financial Statements of the Company's Annual Report on Form 10-KSB for the year ended December 31, 2007. The Company has followed those policies in preparing this report.

## Results of Operations

## Income Statement Review

## Summary

Nine months ended September 30, 2008 and 2007
Our net loss was approximately $\$ 2.9$ million for the nine months ended September 30, 2008 compared to net income of $\$ 175,000$ for the same period in 2007. Net loss before income tax benefit was $\$ 4.7$ million for the nine months ended September 30, 2008 compared to net income before income tax expense of $\$ 282,000$ for the nine months ended

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September 30, 2007. The $\$ 5.0$ million decrease in net income before income tax effect resulted from a $\$ 4.6$ million loss in impairment on available for sale securities which was partially offset by a $\$ 506,000$ gain on the sale of securities in other income and a $\$ 2.3$ million increase in noninterest expense offset by an increase of $\$ 1.8$ million in net interest income before provision for loan losses. We recorded provisions for loan losses of $\$ 1.5$ million and $\$ 1.0$ million for the nine months ended September 30, 2008 and 2007, respectively.

## Three months ended September 30, 2008 and 2007

Our net loss was approximately $\$ 2.4$ million for the three months ended September 30, 2008 compared to net income of $\$ 47,000$ for the same period in 2007. Net loss before income tax benefit was $\$ 3.9$ million for the three months ended September 30, 2008 compared to net income before income tax expense of $\$ 75,000$ for the three months ended September 30, 2007. The $\$ 4.0$ million decrease in net income before income tax effect resulted primarily from a $\$ 4.6$ million loss in impairment on available for sale securities in other income offset by an increase of $\$ 898,000$ in net interest income before provision for loan losses. Additionally, we recorded provisions for loan losses of $\$ 696,000$ for the three months ended September 30, 2008 while we did not record any provisions for loan losses during the three months ended September 30, 2007.

## Net Interest Income

Our level of net interest income is determined by the level of earning assets and the management of our net interest margin. Our loan portfolio is the primary driver of net interest income. During the nine months ended September 30, 2008, our loan portfolio increased $\$ 65.4$ million from the year end balance. We anticipate the growth in loans will continue to drive the growth in assets and the growth in net interest income. However, we do not expect to maintain the same growth rate in our loan portfolio as we have experienced in the past.

Our decision to grow the loan portfolio at its historical pace has created the need for a higher level of capital and the need to increase deposits and borrowings. This loan growth strategy also resulted in a significant portion of our assets being in higher earning loans rather than in lower yielding investments. At September 30, 2008, loans represented $68.4 \%$ of total assets, while securities and federal funds sold represented $25.1 \%$ of total assets. While we plan to continue our focus on increasing the loan portfolio, we also anticipate proportionately increasing the size of the investment portfolio.

The current interest rate environment, which is relatively low by historical measures, has allowed us to obtain short-term borrowings and wholesale certificates of deposit at rates that were typically lower than certificate of deposit rates being offered in our local market. This funding strategy allowed us to continue to operate in a branch expansion environment, which in turn allowed us to focus on growing our loan portfolio. At September 30, 2008, retail deposits represented $\$ 269.3$ million, or $43.0 \%$ of total funding, which includes total deposits plus securities sold under agreements to repurchase plus other borrowings. Wholesale deposits represented $\$ 249.0$ million, or $39.7 \%$ of total funding.

We plan to continue to offer aggressive rates on investment checking and money market accounts. Our goal is to maintain a higher percentage of assets being funded by retail deposits and to increase the percentage of low-cost transaction accounts to total deposits. No assurance can be given that these objectives will be achieved. Although we anticipate that our new full service banking offices will assist us in meeting these objectives, we also believe that the current deposit strategies and the opening of new offices had a dampening effect on earnings. However, we believe that over time these two strategies will provide us with additional customers in our new markets and will provide a lower alternative cost of funding.

In addition to the growth in both assets and liabilities, and the timing of repricing of our assets and liabilities, net interest income is also affected by the ratio of interest-earning assets to interest-bearing liabilities and the changes in interest rates earned on our assets and interest rates paid on our liabilities. Our net interest income for the nine months ended September 30, 2008 increased primarily because we had more interest-earning assets than interest-bearing liabilities. For the nine months ended September 30, 2008 and 2007, average interest-earning assets exceeded average interest-bearing liabilities by $\$ 19.2$ million and $\$ 27.9$ million, respectively.

The impact of the Federal Reserve's interest rate cuts since August 2007 resulted in a decrease in both the yields on our variable rate assets and the rates that we pay for our short-term deposits and borrowings. The net interest spread and net interest margin decreased during the nine months ended September 30, 2008 when compared to the same period in 2007, as a result of the bank having less interest-bearing liabilities than interest-earning assets that repriced as market

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rates decreased over the period. Our net interest margins for the nine months ended September 30, 2008 and 2007 were 2.64\% and 3.14\%, respectively.

We have included a number of unaudited tables to assist in our description of various measures of our financial performance. For example, the "Average Balances" table shows the average balance of each category of our assets and liabilities as well as the yield we earned or the rate we paid with respect to each category during the nine and three months ended September 30, 2008 and 2007. Our loans typically provide higher interest yields than do other types of interest-earning assets, which is why we direct a substantial percentage of our earning assets into our loan portfolio. Similarly, the "Rate/Volume Analysis" tables help demonstrate the effect of changing interest rates and changing volume of assets and liabilities on our financial condition during the periods shown. We also track the sensitivity of our various categories of assets and liabilities to changes in interest rates, and we have included tables to illustrate our interest rate sensitivity with respect to interest-earning accounts and interest-bearing accounts. Finally, we have included various tables that provide detail about our investment securities, our loans, our deposits and other borrowings.

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Nine Months Ended September 30, 2008 and 2007
The following table sets forth information related to our average balance sheet, average yields on assets, and average costs of liabilities. We derived these yields by dividing income or expense by the average balance of the corresponding assets or liabilities. We derived average balances from the daily balances throughout the periods indicated. During the nine months ended September 30, 2008 and 2007, we had no securities purchased with agreements to resell. All investments were owned at an original maturity of over one year.

## Average Balances, Income and Expenses, and Rates

|  | September 30, 2008 |  |  |  |  | September 30, 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Income/ Expense |  | Yield/ Rate(1) | Average Balance | Income/ Expense |  | $\begin{gathered} \text { Yield/ } \\ \text { Rate(1) } \end{gathered}$ |
| Earning assets: |  |  |  |  |  |  |  |  |  |
| Interest bearing balances | \$ | 194 | \$ | 4 | 2.71\% \$ | \$ 280 | \$ | 12 | 5.82\% |
| Federal funds sold |  | 15,170 |  | 246 | 2.17\% | 15,817 |  | 614 | 5.19\% |
| Taxable investment securities |  | 105,964 |  | 4,552 | 5.74\% | 35,054 |  | 1,526 | 5.82\% |
| Non-taxable investment securities |  | 7,432 |  | 220 | 3.96\% | 10,037 |  | 301 | 4.01\% |
| Loans receivable(2) |  | 424,439 |  | 20,689 | 6.51\% | 326,648 |  | 20,338 | 8.32\% |
| Total earning assets |  | 553,199 |  | 25,711 | 6.21\% | 387,836 |  | 22,791 | 7.86\% |
|  |  |  |  |  |  |  |  |  |  |
| Nonearning assets: |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 3,747 |  |  |  | 1,115 |  |  |  |
| Mortgages held for sale |  | 649 |  |  |  | 2,037 |  |  |  |
| Premises and equipment, net |  | 18,970 |  |  |  | 14,074 |  |  |  |
| Other assets |  | 17,458 |  |  |  | 12,101 |  |  |  |
| Allowance for loan losses |  | $(4,671)$ |  |  |  | $(4,071)$ |  |  |  |
| Total nonearning assets |  | 36,153 |  |  |  | 25,256 |  |  |  |
| Total assets | \$ | 589,352 |  |  |  | \$ 413,092 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Interest bearing transaction accounts | \$ | 22,202 |  | 432 | 2.60\% \$ | \$ 6,085 |  | 173 | 3.79\% |
| Savings \& money market |  | 175,419 |  | 3,894 | 2.97\% | 178,159 |  | 6,649 | 4.99\% |
| Time deposits less than \$100,000 |  | 195,054 |  | 6,134 | 4.20\% | 130,648 |  | 4,959 | 5.07\% |
| Time deposits greater than \$100,000 |  | 54,738 |  | 1,726 | 4.21\% | 6,294 |  | 267 | 5.67\% |
| Junior subordinated debentures |  | 10,506 |  | 471 | 5.99\% | 8,248 |  | 423 | 6.86\% |
| Advances from FHLB |  | 34,238 |  | 980 | 3.82\% | 18,879 |  | 741 | 5.25\% |
| Securities sold under repurchase agreement |  | 38,717 |  | 1,034 | 3.57\% | 10,366 |  | 417 | 5.38\% |
| Federal funds purchased |  | 250 |  | 8 | 4.25\% | 744 |  | 31 | 5.62\% |
| ESOP borrowings |  | 2,807 |  | 95 | 4.51\% | 476 |  | 28 | -\% |
| Other borrowings |  | 87 |  | 4 | 5.94\% | - |  | - | -\% |
| Total interest-bearing liabilities |  | 534,018 |  | 14,778 | 3.70\% | 359,899 |  | 13,688 | 5.08\% |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Demand deposits |  | 12,336 |  |  |  | 10,299 |  |  |  |
| Other liabilities |  | 3,049 |  |  |  | 1,495 |  |  |  |
| Shareholders' equity |  | 39,949 |  |  |  | 41,399 |  |  |  |
| Total liabilities and shareholders' equity | S | 589,352 |  |  |  | \$ 413,092 |  |  |  |
| Net interest income |  |  | \$ | 10,933 |  |  | \$ | 9,103 |  |
| Net interest spread |  |  |  |  | 2.51\% |  |  |  | 2.78\% |
| Net interest margin |  |  |  |  | 2.64\% |  |  |  | 3.14\% |

(1) Annualized for the nine month period.
(2) Includes nonaccruing loans.

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Net interest spread and net interest margin decreased during the nine months ended September 30, 2008 primarily as a result of the bank having more interest-bearing assets than interest-earning liabilities that repriced as market rates began to decrease over the period.

Interest income for the nine months ended September 30, 2008 was $\$ 25.7$ million, consisting of $\$ 20.7$ million on loans, $\$ 4.8$ million on investments, and $\$ 250,000$ on federal funds sold and interest bearing balances. Interest income for the nine months ended September 30, 2007 was $\$ 22.8$ million, consisting of $\$ 20.3$ million on loans, $\$ 1.8$ million on investments, and $\$ 626,000$ on federal funds sold and interest bearing balances. Interest and fees on loans represented $80.5 \%$ and $89.2 \%$ of total interest income for the nine months ended September 30, 2008 and 2007, respectively. Income from investments, federal funds sold and interest bearing balances represented $19.5 \%$ and $10.8 \%$ of total interest income for the nine months ended September 30, 2008 and 2007, respectively. The high percentage of interest income from loans related to our strategy to maintain a significant portion of our assets in higher earning loans compared to lower yielding investments. Average loans represented $76.7 \%$ and $84.2 \%$ of average interest-earning assets for the nine months ended September 30, 2008 and 2007, respectively. The slight decrease in average loans as a percentage to average interest-earnings assets is a result of the slowing loan growth in the market and a focus on generating retail deposits.

Interest expense for the nine months ended September 30, 2008 was $\$ 14.8$ million, consisting of $\$ 12.2$ million related to deposits, $\$ 1.0$ million related to securities sold under a repurchase agreement, $\$ 471,000$ related to junior subordinated debentures, $\$ 980,000$ related to advances
from the Federal Home Loan Bank ("FHLB") and $\$ 107,000$ related to other borrowings and federal funds purchased. Interest expense for the nine months ended September 30, 2007 was $\$ 13.7$ million, consisting of $\$ 12.0$ million related to deposits, $\$ 417,000$ related to securities sold under repurchase agreements and fed funds purchased, $\$ 423,000$ related to junior subordinated debentures, $\$ 741,000$ related to FHLB advances and $\$ 59,000$ related to other borrowings. Interest expense on deposits for the nine months ended September 30, 2008 and 2007 represented $82.5 \%$ and $88.0 \%$ of total interest expense, respectively, while interest expense on borrowings represented $17.5 \%$ and $12.0 \%$, respectively, of total interest expense. During the nine months ended September 30, 2008, average interest-bearing liabilities were higher by $\$ 174.1$ million than for the same period in 2007.

Net interest income, the largest component of our income, was $\$ 10.9$ million and $\$ 9.1$ million for the nine months ended September 30, 2008 and September 30, 2007, respectively. The $\$ 1.8$ million increase in net interest income for the nine months ended September 30, 2008 compared to the same period in 2007 resulted from a $\$ 2.9$ million increase in interest income offset by a $\$ 1.1$ million increase in interest expense. The significant increase in 2008 resulted from the net effect of higher levels of both average earning assets and interest-bearing liabilities.

Our net interest spread was $2.51 \%$ for the nine months ended September 30, 2008, compared to $2.78 \%$ for the nine months ended September 30, 2007. The net interest spread is the difference between the yield we earn on our interest-earning assets and the rate we pay on our interest-bearing liabilities. The net interest margin is calculated as net interest income divided by average interest-earning assets. Our net interest margin for the nine months ended September 30,2008 was $2.64 \%$, compared to $3.14 \%$ for the nine months ended September 30, 2007. For the nine months ended September 30, 2008, interest-earning assets averaged $\$ 553.2$ million compared to $\$ 387.8$ million in the same quarter of 2007. During the same periods, average interest-bearing liabilities were $\$ 534.0$ million and $\$ 359.9$ million, respectively.

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## Three Months Ended September 30, 2008 and 2007

The following table sets forth information related to our average balance sheet, average yields on assets, and average costs of liabilities. We derived these yields by dividing income or expense by the average balance of the corresponding assets or liabilities. We derived average balances from the daily balances throughout the periods indicated. During the three months ended September 30, 2008 and 2007, we had no securities purchased with agreements to resell. All investments were owned at an original maturity of over one year.

## Average Balances, Income and Expenses, and Rates

|  | For the Three Months Ended September 30, 2008 |  |  |  |  | For the Three Months Ended September 30, 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Income/ Expense |  | $\begin{gathered} \text { Yield/ } \\ \text { Rate(1) } \end{gathered}$ | Average Balance | Income/ Expense |  | $\begin{gathered} \hline \text { Yield/ } \\ \text { Rate(1) } \end{gathered}$ |
|  | (dollars in thousands) |  |  |  |  |  |  |  |  |
| Earning assets: |  |  |  |  |  |  |  |  |  |
| Interest bearing balances | \$ | 376 | \$ | 2 | 2.13\% \$ | \$ 534 | \$ | 8 | 5.98\% |
| Federal funds sold |  | 11,738 |  | 58 | 1.98\% | 14,256 |  | 182 | 5.07\% |
| Taxable investment securities |  | 144,729 |  | 2,070 | 5.69\% | 37,623 |  | 558 | 5.88\% |
| Non-taxable investment securities |  | 7,073 |  | 71 | 3.98\% | 14,015 |  | 142 | 4.01\% |
| Loans receivable(2) |  | 447,294 |  | 6,905 | 6.14\% | 354,891 |  | 7,354 | 8.22\% |
| Total earning assets |  | 611,210 |  | 9,106 | 5.93\% | 421,319 |  | 8,244 | 7.76\% |
|  |  |  |  |  |  |  |  |  |  |
| Nonearning assets: |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 3,829 |  |  |  | 1,803 |  |  |  |
| Mortgages held for sale |  | 454 |  |  |  | 2,393 |  |  |  |
| Premises and equipment, net |  | 19,553 |  |  |  | 16,894 |  |  |  |
| Other assets |  | 18,639 |  |  |  | 12,518 |  |  |  |
| Allowance for loan losses |  | $(4,950)$ |  |  |  | $(4,365)$ |  |  |  |
| Total nonearning assets |  | 37,525 |  |  |  | 29,243 |  |  |  |
| Total assets | \$ | 648,735 |  |  | \$ | \$ 450,562 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Interest bearing transaction accounts | \$ | 41,280 |  | 299 | 2.88\% \$ | \$ 7,004 |  | 63 | 3.55\% |
| Savings \& money market |  | 156,027 |  | 949 | 2.42\% | 203,817 |  | 2,575 | 5.01\% |
| Time deposits less than \$100,000 |  | 204,600 |  | 1,957 | 3.81\% | 138,994 |  | 1,799 | 5.13\% |
| Time deposits greater than \$100,000 |  | 76,585 |  | 775 | 4.02\% | 6,263 |  | 81 | 5.15\% |
| Junior subordinated debentures |  | 14,434 |  | 237 | 6.54\% | 8,248 |  | 142 | 6.83\% |
| Advances from FHLB |  | 51,339 |  | 445 | 3.45\% | 20,565 |  | 263 | 5.07\% |
| Securities sold under repurchase agreement |  | 46,522 |  | 372 | 3.19\% | 11,087 |  | 147 | 5.26\% |
| Fed funds purchased |  | 270 |  | 2 | 2.71\% | 404 |  | 6 | 5.70\% |
| ESOP borrowings |  | 2,749 |  | 28 | 4.07\% | 1,369 |  | 28 | 8.05\% |
| Other borrowings |  | 247 |  | 4 | 6.23\% | - |  | - | -\% |
| Total interest-bearing liabilities |  | 594,053 |  | 5,068 | 3.39\% | 397,751 |  | 5,104 | 5.08\% |

Noninterest-bearing liabilities:

| Demand deposits |  | 12,400 |  |  |  |  | 10,726 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other liabilities |  | 3,818 |  |  |  |  | 1,667 |  |  |  |
| Shareholders' equity |  | 38,464 |  |  |  |  | 40,418 |  |  |  |
| Total liabilities and shareholders' equity | \$ | 648,735 |  |  |  | \$ | 450,562 |  |  |  |
| Net interest income |  |  | \$ | 4,038 |  |  |  | \$ | 3,140 |  |
| Net interest spread |  |  |  |  | 2.54\% |  |  |  |  | 2.68\% |
| Net interest margin |  |  |  |  | 2.63\% |  |  |  |  | 2.96\% |

(1) Annualized for the three month period.
(2) Includes nonaccruing loans.

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During the three months ended September 30, 2008, the net interest spread and net interest margin declined in comparison to the previous period in 2007.

Interest income for the three months ended September 30, 2008 was $\$ 9.1$ million, consisting of $\$ 6.9$ million on loans, $\$ 2.1$ million on investments, and $\$ 60,000$ on federal funds sold and interest bearing balances. Interest income for the three months ended September 30, 2007 was $\$ 8.2$ million, consisting of $\$ 7.3$ million on loans, $\$ 708,000$ on investments and interest bearing balances, and $\$ 182,000$ on federal funds sold. Interest and fees on loans represented $75.8 \%$ and $89.2 \%$ of total interest income for the three months ended September 30, 2008 and 2007, respectively. Income from investments, federal funds sold, and interest bearing balances represented $24.2 \%$ and $10.8 \%$ of total interest income for the three months ended September 30, 2008 and 2007, respectively. The high percentage of interest income from loans related to our strategy to maintain a significant portion of our assets in higher earning loans compared to lower yielding investments. Average loans represented $73.2 \%$ and $84.2 \%$ of average interest-earning assets for the three months ended September 30, 2008 and 2007, respectively. The slight decrease in average loans as a percentage to average interest-earnings assets is a result of the slowing loan growth in the market and a focus on generating retail deposits.

Interest expense for the three months ended September 30, 2008 was $\$ 5.1$ million, consisting of $\$ 4.0$ million related to deposits, $\$ 372,000$ related to securities sold under repurchase agreements, $\$ 237,000$ related to junior subordinated debentures, $\$ 445,000$ related to FHLB advances, $\$ 28,000$ related to ESOP borrowings and $\$ 6,000$ from fed funds purchased and other borrowings. Interest expense for the three months ended September 30, 2007 was $\$ 5.1$ million, consisting of $\$ 4.5$ million related to deposits, $\$ 153,000$ related to securities sold under repurchase agreements and fed funds purchased, $\$ 142,000$ related to junior subordinated debentures, $\$ 263,000$ related to FHLB advances and $\$ 28,000$ related to ESOP borrowings. Interest expense on deposits for the three months ended September 30, 2008 and 2007 represented $78.5 \%$ and $88.5 \%$, respectively, of total interest expense, while interest expense on other liabilities represented $21.5 \%$ and $11.5 \%$, respectively, of total interest expense. During the three months ended September 30, 2008, average interest-bearing liabilities were higher by $\$ 196.3$ million.

Net interest income, the largest component of our income, was $\$ 4.0$ million and $\$ 3.1$ million for the three months ended September 30, 2008 and 2007, respectively. The increase in 2008 resulted from the net effect of higher levels of both average earning assets and interest-bearing liabilities.

The approximately $\$ 898,000$ increase in net interest income for the three months ended September 30, 2008 compared to the same period in 2007 resulted from a $\$ 862,000$ increase in interest income offset by a $\$ 36,000$ decrease in interest expense. The increases in net interest income were derived by higher average earning assets and interest-bearing liabilities.

Our net interest spread was $2.54 \%$ for the three months ended September 30, 2008 compared to $2.68 \%$ for the three months ended September 30, 2007. Our net interest margin for the three months ended September 30, 2008 was $2.63 \%$, compared to $2.96 \%$ for the three months ended September 30, 2007. During the third quarter of 2008, interest-earning assets averaged $\$ 611.2$ million compared to $\$ 421.3$ million in the same quarter of 2007. During the same periods, average interest-bearing liabilities were $\$ 594.1$ million and $\$ 397.8$ million, respectively.

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## Rate/Volume Analysis

Net interest income can be analyzed in terms of the impact of changing interest rates and changing volume. The following table sets forth the effect which the varying levels of interest-earning assets and interest-bearing liabilities and the applicable rates have had on changes in net interest income for the periods presented.

| Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| September 30, 2008 vs. September 30, 2007 |  |  |  |
| Increase (Decrease) Due to |  |  |  |
| Volume | Rate $\quad$Rate $/$ <br> Volume | Total |  |


| Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: |
| September 30, 2007 vs. September 30, 2006 |  |  |  |
| Increase (Decrease) Due to |  |  |  |
| Volume | Rate/ |  |  |
| Rate | Volume $\quad$ Total |  |  |


|  |  |  |  |  |  |  | (in thousands) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 6,089 | \$ | $(4,416)$ | \$ | $(1,322)$ | \$ | 351 | \$ | 5,914 | \$ | 49 | \$ | 20 | \$ | 5,983 |
| Taxable investment securities |  | 3,086 |  | (20) |  | (40) |  | 3,026 |  | 556 |  | 97 |  | 67 |  | 720 |
| Non-taxable investment securities |  | (78) |  | (4) |  | 1 |  | (81) |  | - |  | - |  | 301 |  | 301 |
| Federal funds sold |  | (25) |  | (358) |  | 15 |  | (368) |  | 415 |  | 9 |  | 21 |  | 445 |
| Interest bearing balances |  | (5) |  | (5) |  | 2 |  | (8) |  | 9 |  | 二 |  | 1 |  | 10 |
| Total interest income |  | 9,067 |  | $(4,803)$ |  | $(1,344)$ |  | 2,920 |  | 6,894 |  | 155 |  | 410 |  | 7,459 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 4,735 |  | $(3,300)$ |  | $(1,297)$ |  | 138 |  | 3,817 |  | 641 |  | 337 |  | 4,795 |
| Junior subordinated debentures |  | 116 |  | (53) |  | (15) |  | 48 |  | 78 |  | 13 |  | 3 |  | 94 |
| Advances from FHLB |  | 603 |  | (201) |  | (163) |  | 239 |  | 555 |  | (5) |  | (14) |  | 536 |
| Securities sold under repurchase agreements |  | 1,140 |  | (140) |  | (383) |  | 617 |  | 132 |  | 2 |  | 1 |  | 135 |
| Federal funds purchased |  | (21) |  | (8) |  | 6 |  | (23) |  | 3 |  | 1 |  | - |  | 4 |
| ESOP borrowings |  | 136 |  | (11) |  | (58) |  | 67 |  | - |  | - |  | 28 |  | 28 |
| Other borrowings |  | - |  | - |  | 4 |  | 4 |  | (57) |  | (57) |  | 57 |  | (57) |
| Total interest expense |  | 6,709 |  | $(3,713)$ |  | $(1,906)$ |  | 1,090 |  | 4,528 |  | 595 |  | 412 |  | 5,535 |
| Net interest income | \$ | 2,358 | \$ | $(1,090)$ | \$ | 562 | \$ | 1,830 | S | 2,366 | \$ | (440) | \$ | (2) | \$ | 1,924 |


|  | Three Months Ended <br> September 30, 2008 vs. September 30, 2007 |  |  |  |  |  |  |  | Three Months Ended <br> September 30, 2007 vs. September 30, 2006 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Increase (Decrease) Due to |  |  |  |  |  |  |  | Increase (Decrease) Due to |  |  |  |  |  |  |  |
|  | Volume |  | Rate |  | $\begin{gathered} \text { Rate/ } \\ \text { Volume } \end{gathered}$ |  | Total |  | Volume |  | Rate |  | Rate/ Volume |  | Total |  |
|  |  |  |  |  |  |  |  | n thous | an |  |  |  |  |  |  |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 1,914 | \$ | $(1,876)$ | \$ | (488) | \$ | (450) | \$ | 2,032 | \$ | (165) | \$ | (61) | \$ | 1,806 |
| Taxable investment securities |  | 1,587 |  | (19) |  | (55) |  | 1,513 |  | 96 |  | 42 |  | 10 |  | 148 |
| Non-taxable investment securities |  | (70) |  | (2) |  | 1 |  | (71) |  | - |  | - |  | 142 |  | 142 |
| Federal funds sold |  | (32) |  | (111) |  | 19 |  | (124) |  | 113 |  | (3) |  | (4) |  | 106 |
| Interest bearing balances |  | (3) |  | (5) |  | 2 |  | (6) |  | 19 |  | (1) |  | (12) |  | 6 |
| Total interest income |  | 3,396 |  | $(2,013)$ |  | (521) |  | 862 |  | 2,260 |  | (127) |  | 75 |  | 2,208 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 1,553 |  | $(1,556)$ |  | (535) |  | (538) |  | 1,479 |  | 43 |  | 21 |  | 1,543 |
| Junior subordinated debentures |  | 107 |  | (7) |  | (5) |  | 95 |  | - |  | (3) |  | - |  | (3) |
| Advances from FHLB |  | 393 |  | (85) |  | (127) |  | 181 |  | 80 |  | (12) |  | (5) |  | 63 |
| Securities sold under repurchase agreements |  | 470 |  | (58) |  | (186) |  | 226 |  | (4) |  | (4) |  | 4 |  | (4) |
| Federal funds purchased |  | (2) |  | (3) |  | 1 |  | (4) |  | 42 |  | (9) |  | (3) |  | 30 |
| ESOP borrowings |  | 28 |  | (14) |  | (14) |  | - |  | 27 |  | - |  | - |  | 27 |
| Other borrowings |  | - |  | - |  | 4 |  | 4 |  | (1) |  | (1) |  | 1 |  | (1) |
| Total interest expense |  | 2,549 |  | $(1,723)$ |  | (862) |  | (36) |  | 1,623 |  | 14 |  | 18 |  | 1,655 |
| Net interest income | \$ | 847 | \$ | (290) | \$ | 341 | \$ | 898 | \$ | 637 | \$ | (141) | \$ | 57 | \$ | 553 |

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## Provision for Loan Losses

We have established an allowance for loan losses through a provision for loan losses charged as an expense on our statement of operations. We review our loan portfolio periodically to evaluate our outstanding loans and to measure both the performance of the portfolio and the adequacy of the allowance for loan losses. Please see the discussion below under "Balance Sheet Review - Allowance for Loan Losses" for a description of the factors we consider in determining the amount of the provision we expense each period to maintain this allowance.

## Nine Months Ended September 30, 2008 and 2007

Included in the statement of operations for the nine months ended September 30, 2008 and 2007 is a noncash expense related to the provision for loan losses of $\$ 1.5$ million and $\$ 1.0$ million, respectively. The provision was in response to the $\$ 65.4$ million and the $\$ 88.5$ million growth in loans for the nine months ended September 30, 2008 and 2007, respectively. The allowance for loan losses was approximately $\$ 5.0$ million and $\$ 4.3$ million as of September 30, 2008 and 2007, respectively. The allowance for loan losses as a percentage of gross loans was $1.10 \%$ at September 30, 2008 and $1.18 \%$ at September 30, 2007. At September 30, 2008, we had 15 nonperforming loans totaling approximately $\$ 4.6$ million. Net charge offs amounted to approximately \$608,000 for the nine months ended September 30, 2008.

Included in the statement of operations for the three months ended September 30, 2008 is a noncash expense related to the provision for loan losses of $\$ 696,000$. For the same period in 2007, there was no provision for loan losses. The provision was in response to the $\$ 23.8$ million and $\$ 20.3$ million growth in loans for the three months ended September 30, 2008 and 2007, respectively.

## Noninterest Income (Loss)

The following table sets forth information related to our noninterest income (loss) during the nine and three months ended September 30, 2008 and 2007:

|  | Nine Months Ended September 30, |  |  |  | Three Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
|  | (in thousands) |  |  |  |  |  |  |  |
| Service fees on deposit accounts | \$ | 27 | \$ | 27 | \$ | 9 | \$ | 10 |
| Residential mortgage origination fees |  | 329 |  | 558 |  | 74 |  | 176 |
| Origination income on mortgage loans sold |  | 33 |  | 107 |  | 7 |  | 46 |
| Gain (loss) on sale of investment securities |  | 505 |  | 6 |  | 473 |  | 3 |
| Gain (loss) on sale of real estate |  | 11 |  | - |  | (12) |  | - |
| Other service fees and commissions |  | 277 |  | 139 |  | 126 |  | 54 |
| Bank owned life insurance |  | 355 |  | 216 |  | 129 |  | 73 |
| Impairment on securities available for sale |  | $(4,596)$ |  | - |  | $(4,596)$ |  | - |
| Other |  | 23 |  | 14 |  | 9 |  | 5 |
| Total noninterest income (loss) | \$ | $(3,036)$ | \$ | 1,067 | \$ | $(3,781)$ | \$ | 367 |

## Nine Months Ended September 30, 2008 and 2007

Noninterest loss for the nine months ended September 30, 2008 was $\$ 3.0$ million, a decrease of $\$ 4.1$ million, compared to noninterest income of $\$ 1.1$ million during the same period in 2007. The decrease was attributable to the impairment of the bank's preferred stocks in Federal National Mortgage Association ("FNMA" or "Fannie Mae") and Federal Home Loan Mortgage Corporation ("FHLMC" or "Freddie Mac"). As a result of recent actions by the U.S. Treasury Department and the Federal Housing Finance Agency, effective in the third quarter of 2008, the Company recorded a pretax, non-cash impairment charge of $\$ 4.6$ million for the other-than-temporary impairment ("OTTI") of its investments in perpetual preferred securities issued by the Fannie Mae and Freddie Mac.

Residential mortgage origination income consists primarily of mortgage origination fees we receive on residential

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loans sold to a third party. Residential mortgage origination fees were $\$ 329,000$ and $\$ 558,000$ for the nine months ended September 30, 2008 and 2007 , respectively. The decrease of $\$ 229,000$ in 2008 related primarily to a decline in volume in the mortgage department. Origination income on mortgage loans sold includes the interest income collected on mortgage payments prior to selling these loans to investors. We received $\$ 33,000$ of origination income on mortgage loans sold for the nine months ended September 30, 2008 compared to $\$ 107,000$ for the same period in 2007. We anticipate that the level of mortgage origination fees will continue to decrease if the mortgage refinancing business declines due to deteriorating economic conditions. Further, changes in state law regarding the oversight of mortgage brokers and lenders could increase our costs of operations and affect our mortgage origination volume which could negatively impact our noninterest income in the future.

Service fees on deposits consist primarily of service charges on our checking, money market, and savings accounts. Deposit fees were $\$ 27,000$ for the nine months ended September 30, 2008 and 2007. Other service fees commissions and the fee income received from customer nonsufficient funds ("NSF") transactions increased $\$ 138,000$ to $\$ 277,000$ for the nine months ended September 30, 2008 when compared to the same period in 2007. The increase is attributed to the growing number of customers to whom we provide financial services.

An additional $\$ 139,000$ in noninterest income was primarily attributable to the income received from bank owned life insurance for the nine months ended September 30, 2008 when compared to the same period in 2007. Other income consists primarily of income received on fees received on debit and credit card transactions, income from sales of checks, and the fees received on wire transfers. Other income was $\$ 23,000$ and $\$ 14,000$ for the nine months ended September 30, 2008 and 2007, respectively.

## Three Months Ended September 30, 2008 and 2007

Noninterest loss for the three months ended September 30, 2008 was $\$ 3.8$ million, compared to noninterest income of $\$ 367,000$ during the same period in 2007.

Residential mortgage origination fees were $\$ 74,000$ and $\$ 176,000$ for the three months ended September 30, 2008 and 2007, respectively. The decrease of $\$ 102,000$ related primarily to a decrease in origination volume in the mortgage department. We received $\$ 7,000$ of origination income on mortgage loans sold for the three months ended September 30, 2008 compared to $\$ 46,000$ for the same period in 2007.

Service fees on deposits were $\$ 9,000$ and $\$ 10,000$ for the three months ended September 30, 2008 and 2007, respectively. Other service
fees, commissions, and the fee income received from customer NSF transactions increased $\$ 72,000$ to $\$ 126,000$ for the three months ended September 30, 2008, when compared to the same period in 2007.

An additional $\$ 56,000$ in noninterest income was primarily attributable to the income received from bank owned life insurance for the three months ended September 30, 2008 when compared to the same period in 2007. Other income consists primarily of income received on fees received on debit and credit card transactions, income from sales of checks, and the fees received on wire transfers. Other income was $\$ 9,000$ and $\$ 5,000$ for the three months ended September 30, 2008 and 2007, respectively.

## Noninterest Expense

The following table sets forth information related to our noninterest expense for the nine and three months ended September 30, 2008 and 2007:

|  | Nine Months <br> Ended September 30, |  |  |  | Three Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
|  | (in thousands) |  |  |  |  |  |  |  |
| Salaries and benefits | \$ | 6,220 | \$ | 5,165 | \$ | 1,816 | \$ | 1,930 |
| Occupancy |  | 1,034 |  | 716 |  | 374 |  | 335 |
| Furniture and equipment expense |  | 527 |  | 330 |  | 193 |  | 156 |
| Professional fees |  | 762 |  | 797 |  | 233 |  | 316 |
| Advertising and marketing |  | 661 |  | 483 |  | 183 |  | 190 |
| Insurance |  | 379 |  | 260 |  | 129 |  | 84 |
| Data processing and related costs |  | 317 |  | 198 |  | 125 |  | 76 |
| Telephone |  | 113 |  | 120 |  | 41 |  | 46 |
| Postage |  | 17 |  | 21 |  | 5 |  | 8 |
| Office supplies, stationery and printing |  | 123 |  | 127 |  | 46 |  | 65 |
| Other |  | 977 |  | 674 |  | 307 |  | 226 |
| Total noninterest expense | \$ | 11,130 | \$ | 8,891 | \$ | 3,452 | \$ | 3,432 |

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Nine Months Ended September 30, 2008 and 2007
We incurred noninterest expense of $\$ 11.1$ million for the nine months ended September 30, 2008 compared to $\$ 8.9$ million for the nine months ended September 30, 2007. The $\$ 1.1$ million increase in salaries and employee benefits and $\$ 318,000$ increase in occupancy expense accounted for $61.3 \%$ of the $\$ 2.2$ million increase in noninterest expense for the nine months ended September 30, 2008 compared to the same period in 2007. A significant portion of the increase in occupancy expenses is related to the addition of new branches. The remaining $\$ 866,000$ increase resulted primarily from, $\$ 196,000$ in furniture and equipment expense, $\$ 178,000$ in marketing costs, $\$ 119,000$ in insurance costs, $\$ 119,000$ in data processing and related costs, $\$ 289,000$ in other expenses offset by a decrease of $\$ 35,000$ in professional fees. These increases were primarily related to the expansion of our services and facilities.

Salaries and employee benefits expense was $\$ 6.2$ million and $\$ 5.2$ million for the nine months ended September 30, 2008 and 2007, respectively. These expenses represented $55.9 \%$ and $58.1 \%$ of our total noninterest expense for the nine months ended September 30, 2008 and 2007 , respectively. The $\$ 1.1$ million increase in salaries and employee benefits expense in 2008 compared to 2007 resulted from increases of $\$ 1.1$ million in base compensation, $\$ 10,000$ in stock based compensation, $\$ 336,000$ in higher benefits costs offset by a decrease of $\$ 342,000$ in incentive compensation. The increase in salaries and employee benefits was due to additional personnel for our facilities to better service our customers.

## Three Months Ended September 30, 2008 and 2007

We incurred noninterest expense of approximately $\$ 3.5$ million for the three months ended September 30,2008 and 2007. The $\$ 1.8$ million expense in salaries and employee benefits and $\$ 374,000$ in occupancy expense accounted for $63.4 \%$ of the $\$ 3.5$ million in noninterest expense for the three months ended September 30, 2008 compared to the same period in 2007. The remaining $\$ 1.3$ million resulted from $\$ 193,000$ in furniture and equipment expense, $\$ 183,000$ in marketing costs, $\$ 233,000$ in professional fees, $\$ 125,000$ in data processing and related costs, $\$ 129,000$ in insurance costs and $\$ 399,000$ in other expenses.

Salaries and employee benefits expense was approximately $\$ 1.8$ million and $\$ 1.9$ million for the three months ended September 30, 2008 and 2007, respectively. These expenses represented $52.6 \%$ and $55.8 \%$ of our total noninterest expense for the three months ended September 30, 2008 and 2007, respectively. The $\$ 114,000$ decrease in salaries and employee benefits expense in 2008 compared to 2007 resulted from increases of $\$ 185,000$ in base compensation, $\$ 126,000$ in higher benefits costs and decrease of $\$ 422,000$ in incentive compensation and $\$ 3,000$ in stock based compensation.

## Income Tax Expense

Nine Months Ended September 30, 2008 and 2007
Income tax benefit was approximately $\$ 1.8$ million for the nine months ended September 30, 2008 compared to income tax expense of
$\$ 107,000$ for the nine months ended September 30, 2007. Income taxes are based on effective tax rates of $38.0 \%$ and $38.0 \%$ for the nine months ended September 30, 2008 and 2007, respectively.

## Three Months Ended September 30, 2008 and 2007

Income tax benefit was approximately $\$ 1.5$ million for the three months ended September 30, 2008 compared to income tax expense of $\$ 28,000$ for the three months ended September 30, 2007. Income taxes are based on effective tax rates of $37.0 \%$ and $37.0 \%$ for the three months ended September 30, 2008 and 2007, respectively.

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## Balance Sheet Review

## General

At September 30, 2008, we had total assets of $\$ 668.1$ million, consisting principally of $\$ 456.7$ million in net loans, $\$ 346,000$ in mortgage loans held for sale, $\$ 159.9$ million in investment securities, $\$ 4.3$ million in federal funds sold, $\$ 19.5$ million in net premises, furniture and equipment, and $\$ 6.5$ million in cash and due from banks. Our liabilities at September 30, 2008 totaled $\$ 630.3$ million, consisting principally of $\$ 518.3$ million in deposits, $\$ 30.0$ million in securities sold under agreements to repurchase, $\$ 14.4$ million in junior subordinated debentures, $\$ 60.8$ million in FHLB advances and $\$ 2.7$ million in borrowings related to the ESOP. At September 30, 2008, our shareholders' equity was $\$ 37.9$ million.

## Federal Funds Sold

At September 30, 2008, our $\$ 4.3$ million in short-term investments in federal funds sold on an overnight basis comprised $0.6 \%$ of total assets compared to $\$ 1.9$ million, or $0.4 \%$ of total assets, at December 31, 2007.

## Investments

At September 30, 2008, the $\$ 159.9$ million in our available for sale investment securities portfolio represented approximately $23.9 \%$ of our total assets compared to $\$ 88.0$ million, or $17.2 \%$ of total assets, at December 31, 2007. We held U.S. government agency securities and government sponsored enterprises, municipal and mortgage-backed securities with a fair value of $\$ 159.9$ million and an amortized cost of $\$ 159.8$ million for a net unrealized gain of $\$ 84,000$. We utilize the investment portfolio to provide additional income and absorb liquidity on occasion. We anticipate maintaining an investment portfolio to provide both increased earnings and liquidity. As rates on investment securities rise and additional capital and deposits are obtained, we anticipate maintaining the relative size of the investment portfolio.

Contractual maturities and yields on our investments at September 30, 2008 are shown in the following table. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | One year or less |  |  | After one year through five years |  |  | After five years through ten years |  | After ten years |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Yield | Amount |  | Yield | Amount | Yield | Amount |  | Yield | Amount |  | Yield |
|  |  |  |  |  |  |  | (dollars in | nds) |  |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government securities | \$ | - | -\% | \$ | - | -\% | \$ 1,014 | 5.98\% | \$ | 12,982 | 5.91\% | \$ | 13,996 | 5.91\% |
| Government- sponsored enterprises |  | - | -\% |  | 508 | 5.52\% | 15,958 | 5.49\% |  | 36,983 | 5.85\% |  | 53,449 | 5.74\% |
| Mortgage-backed securities |  | - | -\% |  | - | -\% | 369 | 5.09\% |  | 85,085 | 5.86\% |  | 85,454 | 5.85\% |
| Municipals |  | - | -\% |  | - | -\% | 874 | 3.96\% |  | 6,080 | 3.95\% |  | 6,954 | 3.95\% |
| Preferred stocks |  | - | -\% |  | - | -\% | - | -\% |  | - | -\% |  | - | -\% |
| Total | \$ | - | -\% | \$ | 508 | 5.52\% | \$ 18,215 | 5.44\% | \$ | 41,130 | 5.78\% |  | 159,853 | 5.74\% |

At September 30, 2008, our investments included U.S. government agency bonds issued by the Federal Farm Credit Bank with an amortized cost of approximately $\$ 14.0$ million. Government sponsored enterprises consist of securities issued by the FHLB, FHLMC and FNMA with amortized costs of approximately $\$ 9.6$ million, $\$ 13.4$ million, and $\$ 30.7$ million, respectively. Mortgage-backed securities consist of securities issued by the FNMA, FHLMC and Government National Mortgage Association with amortized costs of approximately $\$ 37.7$ million, $\$ 3.6$ million and $\$ 43.5$ million, respectively. Municipals consist of securities issued by various different municipalities with an amortized cost of $\$ 7.2$ million. The amortized cost of preferred stocks, consisting of securities issued by the FHLMC and FNMA, was written down to zero in the third quarter of 2008.

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Other nonmarketable equity securities at September 30, 2008 consisted of FHLB stock with a cost of $\$ 3.7$ million, and other investments of \$151,640.

The amortized costs and the fair value of our investments at September 30, 2008 and December 31, 2007 are shown in the following table.

|  | September 30, 2008 |  |  |  | December 31, 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AmortizedCost |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |  | Amortized Cost |  | $\begin{aligned} & \hline \text { Fair } \\ & \text { Value } \end{aligned}$ |  |
|  | (in thousands) |  |  |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |  |  |  |
| U.S. government agencies | \$ | 14,031 | \$ | 13,996 | \$ | 14,034 | \$ | 14,263 |
| Government-sponsored enterprises |  | 53,715 |  | 53,449 |  | 33,238 |  | 33,654 |
| Mortgage-backed securities |  | 84,840 |  | 85,454 |  | 23,979 |  | 24,247 |
| Municipals |  | 7,184 |  | 6,954 |  | 12,440 |  | 12,400 |
| Preferred stocks |  | - |  | - |  | 3,553 |  | 3,472 |
| Total | \$ | 159,770 | \$ | 159,853 | \$ | 87,244 | \$ | 88,036 |

## Loans

Since loans typically provide higher interest yields than other types of interest-earning assets, a substantial percentage of our earning assets are invested in our loan portfolio. Average loans at September 30, 2008 and December 31, 2007 were $\$ 424.4$ million and $\$ 339.8$ million, respectively. Gross loans outstanding at September 30, 2008 and December 31, 2007 were $\$ 456.7$ million and $\$ 391.3$ million, respectively.

Loans secured by real estate mortgages are the principal component of our loan portfolio. Most of our real estate loans are secured by residential or commercial property. We do not generally originate traditional long term residential mortgages for the portfolio, but we do issue traditional second mortgage residential real estate loans and home equity lines of credit. We obtain a security interest in real estate whenever possible, in addition to any other available collateral. This collateral is taken to increase the likelihood of the ultimate repayment of the loan. Generally, we limit the loan-to-value ratio on loans we make to $85 \%$. Due to the short time our portfolio has existed, the current mix may not be indicative of our future portfolio mix. We attempt to maintain a relatively diversified loan portfolio to help reduce the risk inherent in concentration in certain types of collateral.

The following table summarizes the composition of our loan portfolio at September 30, 2008 and December 31, 2007.


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## Maturities and Sensitivity of Loans to Changes in Interest Rates

The information in the following table is based on the contractual maturities of individual loans, including loans that may be subject to renewal at their contractual maturity. Renewal of such loans is subject to review and credit approval, as well as modification of terms upon maturity. Actual repayments of loans may differ from the maturities reflected below because borrowers have the right to prepay obligations with or without prepayment penalties.

The following table summarizes the loan maturity distribution by type and related interest rate characteristics at September 30, 2008:

|  | One year or less |  | After one but within five years |  | After five years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |  |  |  |  |
| Commercial | \$ | 15,722 | \$ | 8,988 | \$ | 2,586 | \$ | 27,296 |
| Real estate |  | 142,509 |  | 217,298 |  | 64,992 |  | 424,799 |
| Consumer |  | 1,395 |  | 2,933 |  | 614 |  | 4,942 |
| Deferred origination fees, net |  | (27) |  | (257) |  | (6) |  | (290) |


| Total gross loans, net of deferred fees | \$ | 159,599 | , | 228,962 | \$ | 68,186 | \$ | 456,747 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross loans maturing after one year with: |  |  |  |  |  |  |  |  |
| Fixed interest rates |  |  |  |  |  |  | \$ | 160,995 |
| Floating interest rates |  |  |  |  |  |  |  | 136,416 |
| Total |  |  |  |  |  |  | \$ | 297,411 |

## Provision and Allowance for Loan Losses

We have established an allowance for loan losses through a provision for loan losses charged as an expense on our statement of operations. The allowance for loan losses represents an amount which we believe will be adequate to absorb probable losses on existing loans that may become uncollectible. Our judgment as to the adequacy of the allowance for loan losses is based on a number of assumptions about future events, which we believe to be reasonable, but which may or may not prove to be accurate. Our determination of the allowance for loan losses is based on evaluations of the collectibility of loans, including consideration of factors such as the balance of impaired loans, the quality, mix, and size of our overall loan portfolio, economic conditions that may affect the borrower's ability to repay, the amount and quality of collateral securing the loans, our historical loan loss experience, and a review of specific problem loans. We also consider subjective issues such as changes in the lending policies and procedures, changes in the local/national economy, changes in volume or type of credits, changes in volume/severity of problem loans, quality of loan review and board of director oversight, concentrations of credit, and peer group comparisons. Due to our limited operating history, the provision for loan losses has been made primarily as a result of our assessment of general loan loss risk compared to banks of similar size and maturity. Periodically, we adjust the amount of the allowance based on changing circumstances. We recognize loan losses to the allowance and add subsequent recoveries back to the allowance for loan losses. There can be no assurance that charge-offs of loans in future periods will not exceed the allowance for loan losses as estimated at any point in time or that provisions for loan losses will not be significant to a particular accounting period.

## $\underline{\text { Table of Contents }}$

The following table summarizes the activity related to our allowance for loan losses for the nine months ended September 30, 2008 and 2007.

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (dollars in thousands) |  |  |  |
| Balance, beginning of year | \$ | 4,158 | \$ | 3,467 |
| Charge-offs, Commercial and Industrial |  | (234) |  | (222) |
| Charge-offs, Real Estate Mortgage |  | (262) |  | - |
| Charge-offs, Real Estate Construction |  | (73) |  | - |
| Charge-offs, Consumer |  | (39) |  | - |
| Recoveries |  | 1 |  | - |
| Provision for loan losses |  | 1,473 |  | 1,025 |
| Balance, end of period | \$ | 5,024 | \$ | 4,270 |
|  |  |  |  |  |
| Total loans outstanding at end of period | \$ | 456,747 | \$ | 361,679 |
| Allowance for loan losses to gross loans |  | 1.10\% |  | 1.18\% |
| Net charge-offs to average loans |  | 0.14\% |  | 0.07\% |

We do not allocate the allowance for loan losses to specific categories of loans. Instead, we evaluate the adequacy of the allowance for loan losses on an overall portfolio basis utilizing our credit grading system that we apply to each loan. We have retained an independent consultant to review the loan files on a test basis to confirm the grading of each loan.

## Nonperforming Assets

The following table sets forth our nonperforming assets for the nine months ended September 30, 2008 and December 31, 2007:

|  | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (dollars in thousands) |  |  |  |
| Nonaccrual loans | \$ | 4,581 | \$ | 389 |
| Loans 90 days or more past due and still accruing interest |  | - |  | - |
| Loans restructured otherwise impaired |  | - |  | - |
| Total impaired loans |  | 4,581 |  | 389 |
| Other real estate owned |  | 965 |  | - |
| Total nonperforming assets | \$ | 5,546 | \$ | 389 |
|  |  |  |  |  |
| Nonperforming loans to gross loans |  | 1.00\% |  | 0.10\% |
| Nonperforming assets to total assets |  | 0.83\% |  | 0.08\% |

The bank had 15 nonperforming loans at September 30, 2008 totaling $\$ 4.6$ million and 3 nonperforming loans totaling $\$ 389,000$ at December 31, 2007. At September 30, 2008 and December 31, 2007, the allowance for loan losses was $\$ 5.0$ million and $\$ 4.2$ million, respectively, or $1.10 \%$ and $1.06 \%$, respectively, of outstanding loans. As of September 30, 2008, we had 75 loans with a current principal balance of $\$ 23.9$ million on the watch list. At September 30, 2008, we did not have any loans past due greater than 90 days that were not already placed on nonaccrual. Generally, a loan is placed on nonaccrual status when it becomes 90 days past due as to principal or interest, or when we believe, after considering economic and business conditions and collection efforts, that the borrower's financial condition is such that collection of the loan is doubtful. A payment of interest on a loan that is classified as nonaccrual is applied against the principal balance. In addition, the bank held $\$ 965,000$ in other real estate owned at the period ending September 30, 2008 and did not possess any other real estate owned at the period ending December 30, 2007.

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## Deposits

Our primary source of funds for loans and investments is our deposits. National and local market trends over the past several years suggest that consumers have moved an increasing percentage of discretionary savings funds into investments such as annuities, stocks, and mutual funds. Accordingly, it has become more difficult to attract local deposits. We have chosen to obtain a portion of our certificates of deposits from areas outside of our market. The deposits obtained outside of our market area generally have lower rates than rates being offered for similar deposit products in our local market. We also utilize wholesale deposits in certain instances to obtain deposits with more favorable maturities than are readily available in our local market. The ratio of wholesale deposits to total deposits has decreased from $58.4 \%$ at December 31 , 2007 to $48.0 \%$ at September 30, 2008, with the maturation of our retail deposit offices. Wholesale deposits were $\$ 249.0$ million at September 30, 2008, and $\$ 226.8$ million of total deposits at December 31, 2007.

We anticipate being able to either renew or replace these wholesale deposits when they mature, although we may not be able to replace them with deposits with the same terms or rates. Our loan-to-deposit ratio was $88.1 \%$ and $100.8 \%$ at September 30, 2008 and December 31, 2007, respectively.

The following table shows the average balance amounts and the average rates paid on deposits held by us for the nine months ended September 30, 2008 and the year ended December 31, 2007.

|  | September 30, 2008 |  |  | December 31, 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | $\frac{\text { Rate }}{\text { (dollars in thousands) }}$Average <br> Balance |  |  | Rate |  |
|  |  |  |  |  |  |  |  |
| Noninterest bearing demand deposits | \$ | 12,336 | 0.00\% | \$ | 10,550 |  | 0.00\% |
| Interest bearing demand deposits |  | 22,202 | 2.60\% |  | 6,718 |  | 3.58\% |
| Savings and money market accounts oney |  | 175,419 | 2.97\% |  | 186,732 |  | 4.86\% |
| Time deposits less than \$100,000 |  | 195,054 | 4.20\% |  | 131,130 |  | 5.10\% |
| Time deposits greater than \$100,000 |  | 54,738 | 4.21\% |  | 10,418 |  | 5.39\% |
| Total deposits | \$ | 459,749 | 3.54\% | \$ | 345,548 |  | 4.80\% |

All of our time deposits are certificates of deposits. The maturity distribution of our time deposits of $\$ 100,000$ or more at September 30, 2008 and December 31, 2007 was as follows:

|  | September 30, 2008 |  | December 31, 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (in tho | an |  |
| Three months or less | \$ | 16,097 | \$ | 7,344 |
| Over three through six months |  | 8,747 |  | 20,111 |
| Over six though twelve months |  | 44,081 |  | 1,183 |
| Over twelve months |  | 11,208 |  | 1,238 |
| Total | \$ | 80,133 | \$ | 29,876 |

The increase in time deposits of $\$ 100,000$ or more for the nine months ended September 30, 2008 compared to year end 2007 resulted from our funding the growth of the bank with a variety of deposit products, including retail time deposits.

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## Borrowings and Other Interest-Bearing Liabilities

The following table outlines our various sources of borrowed funds during the nine months ended September 30, 2008 and the year ended December 31, 2007, the amounts outstanding at the end of each period, at the maximum point for each component during the periods, on average for each period, and the average and period end interest rate that we paid for each borrowing source. The maximum month-end balance represents the highest amount borrowed for each component at any time during each of the periods shown.


## Capital Resources

Total shareholders' equity was $\$ 37.9$ million at September 30, 2008 and $\$ 41.0$ million at December 31, 2007. The decrease is attributable to proceeds from the additional paid in capital related to the ESOP of $\$ 62,626$ and the increase in the guarantee of ESOP borrowings of $\$ 214,915$, net of current year reductions, plus a decrease of $\$ 439,152$ in the fair value of available for sale securities, stock-based compensation expense of $\$ 539,200$ and net loss of $\$ 2,902,692$ for the nine months ended September 30, 2008. Since our inception, we have not paid any cash dividends.

The following table shows the annualized return on average assets (net income (loss) divided by average total assets), annualized return on average equity (net income (loss) divided by average equity), and average equity to average assets ratio (average equity divided by average total assets) for the nine months ended September 30, 2008 and the year ended December 31, 2007.

|  | September 30, 2008 |  | December 31, 2007 |
| :--- | :---: | :---: | :---: |
| Return on average assets | $(0.66) \%$ | $0.10 \%$ |  |
| Return on average equity | $(9.71) \%$ | $1.00 \%$ |  |
| Equity to assets ratio | $6.78 \%$ | $9.51 \%$ |  |

The Federal Reserve and bank regulatory agencies require bank holding companies and financial institutions to maintain capital at adequate levels based on a percentage of risk-weighted assets and off-balance sheet exposures. Under the capital adequacy guidelines, regulatory capital is classified into two tiers. These guidelines require an institution to maintain a certain level of Tier 1 and Tier 2 capital to riskweighted assets. Tier 1 capital consists of common shareholders' equity, excluding the unrealized gain or loss on securities available for sale, minus certain intangible assets plus the qualifying portion of junior subordinated debentures. Tier 2 capital consists of Tier 1 capital plus the general reserve for loan losses, subject to certain limitations plus the junior subordinated debentures in excess of the amount qualifying in Tier 1. In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet assets, are multiplied by a risk-weight factor of $0 \%$ to $100 \%$ based on the risks believed to be inherent in the type of asset. Our bank is required to maintain capital at a minimum level based on total average assets, which is known as the Tier 1 leverage ratio.

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To be considered "well-capitalized," we must maintain total risk-based capital of at least $10 \%$, Tier 1 capital of at least $6 \%$, and a leverage ratio of at least $5 \%$. To be considered "adequately capitalized" under capital guidelines, we must maintain a minimum total risk-based capital of $8 \%$, with at least $4 \%$ being Tier 1 capital. In addition, we must maintain a minimum Tier 1 leverage ratio of at least $4 \%$.

The following table sets forth the company's various capital ratios at September 30, 2008 and December 31, 2007. For all periods, the company was in compliance with regulatory capital requirements established within the Federal Reserve Board's Capital Adequacy Guidelines for Bank Holding Companies.

|  |  | September 30, <br> Tidelands Bancshares, Inc. | December 31, <br> $\mathbf{2 0 0 7}$ |
| :--- | :--- | ---: | ---: | ---: |
| Leverage ratio | $6.47 \%$ | $9.58 \%$ |  |
| Tier 1 risk-based capital ratio |  | $8.66 \%$ | $11.39 \%$ |
| Total risk-based capital ratio |  | $10.53 \%$ | $12.39 \%$ |

The following table sets forth the bank's various capital ratios at September 30, 2008 and December 31, 2007. For all periods, the bank was considered "well capitalized."

| Tidelands Bank | September 30, 2008 | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: |
| Leverage ratio | 7.88\% | 9.93\% |
| Tier 1 risk-based capital ratio | 10.55\% | 11.80\% |

We intend to maintain a capital level for the bank that exceeds the FDIC requirements to be classified as a "well capitalized" bank.
To provide the additional capital needed to support our bank's growth in assets, during the first quarter of 2005 we borrowed $\$ 2.1$ million under a short-term holding company line of credit. On March 31, 2005, we completed a private placement of 1,712,000 shares at $\$ 9.35$ to increase the capital of the bank. Net proceeds from the offering were approximately $\$ 14.9$ million. Upon closing the transaction, the holding company line of credit was repaid in full. On February 22, 2006, Tidelands Statutory Trust, a non-consolidated subsidiary of the company, issued and sold floating rate capital securities of the trust, generating net proceeds of $\$ 8.0$ million. The trust loaned these proceeds to the company to use for general corporate purposes, primarily to provide capital to the bank. The junior subordinated debentures qualify as Tier 1 capital under Federal Reserve Board guidelines. On October 10, 2006, we closed a public offering in which $1,200,000$ shares of our common stock were issued at a purchase price of $\$ 15.00$ per share. Net proceeds after deducting the underwriter's discount and expenses were $\$ 16.4$ million. On June 20, 2008, Tidelands Statutory Trust II ("Trust II"), a non-consolidated subsidiary of the company, issued and sold floating rate capital securities of the trust, generating proceeds of $\$ 6.0$ million. Trust II loaned these proceeds to the company to use for general corporate purposes, primarily to provide capital to the bank. A portion of the debentures qualifies as Tier 1, and the remaining portion qualifies as Tier 2 Capital, under Federal Reserve Board guidelines.

## Effect of Inflation and Changing Prices

The effect of relative purchasing power over time due to inflation has not been taken into account in our consolidated financial statements. Rather, our financial statements have been prepared on an historical cost basis in accordance with generally accepted accounting principles.

Unlike most industrial companies, our assets and liabilities are primarily monetary in nature. Therefore, the effect of changes in interest rates will have a more significant impact on our performance than will the effect of changing prices and inflation in general. In addition, interest rates may generally increase as the rate of inflation increases, although not necessarily in the same magnitude. As discussed previously, we seek to manage the relationships between interest sensitive assets and liabilities in order to protect against wide rate fluctuations, including those resulting from inflation.

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## Off-Balance Sheet Risk

Commitments to extend credit are agreements to lend to a customer as long as the customer has not violated any material condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a fee. At September 30, 2008, unfunded commitments to extend credit were $\$ 44.9$ million. A significant portion of the unfunded commitments related to consumer equity lines of credit. Based on historical experience, we anticipate that a significant portion of these lines of credit will not be funded. We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by us upon extension of credit, is based on our credit evaluation of the borrower. The type of collateral varies but may include accounts receivable, inventory, property, plant and equipment, and commercial and residential real estate.

At September 30, 2008, there were commitments totaling approximately $\$ 412,000$ under letters of credit. The credit risk and collateral involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Since most of the letters of credit are expected to expire without being drawn upon, they do not necessarily represent future cash requirements.

Except as disclosed in this report, we are not involved in off-balance sheet contractual relationships, unconsolidated related entities that have off-balance sheet arrangements, or transactions that could result in liquidity needs or other commitments that significantly impact earnings.

## Market Risk

Market risk is the risk of loss from adverse changes in market prices and rates, which principally arises from interest rate risk inherent in our lending, investing, deposit gathering, and borrowing activities. Other types of market risk, such as foreign currency exchange rate risk and commodity price risk, do not generally arise in the normal course of our business.

We actively monitor and manage our interest rate risk exposure principally by measuring our interest sensitivity "gap," and net interest income simulations. Interest sensitivity gap is the positive or negative dollar difference between assets and liabilities that are subject to interest rate repricing within a given period of time. Interest rate sensitivity can be managed by repricing assets or liabilities, selling securities available for sale, replacing an asset or liability at maturity, or adjusting the interest rate during the life of an asset or liability. Managing the amount of assets and liabilities repricing in this same time interval helps to hedge the risk and minimize the impact on net interest income of rising or falling interest rates. We generally would benefit from increasing market rates of interest when we have an asset-sensitive gap position and generally would benefit from decreasing market rates of interest when we are liability-sensitive.

Approximately $56.1 \%$ of our loans were variable rate loans at September 30, 2008 and $80.4 \%$ of interest-bearing liabilities reprice within one year. However, interest rate movements typically result in changes in interest rates on assets that are different in magnitude from the corresponding changes in rates paid on liabilities. While a substantial portion of our loans reprice within the next three months, a larger majority of our deposits will reprice within a 12 -month period. However, our gap analysis is not a precise indicator of our interest sensitivity position. The analysis presents only a static view of the timing of maturities and repricing opportunities, without taking into consideration that changes in
interest rates do not affect all assets and liabilities equally. For example, rates paid on a substantial portion of core deposits may change contractually within a relatively short time frame, but those rates are viewed by us as significantly less interest-sensitive than market-based rates such as those paid on noncore deposits. Net interest income may be affected by other significant factors in a given interest rate environment, including changes in the volume and mix of interest-earning assets and interest-bearing liabilities.

## Liquidity and Interest Rate Sensitivity

Liquidity represents the ability of a company to convert assets into cash or cash equivalents without significant loss, and the ability to raise additional funds by increasing liabilities. Liquidity management involves monitoring our sources and uses of funds in order to meet our day-to-day cash flow requirements while maximizing profits. Liquidity management is made more complicated because different balance sheet components are subject to varying degrees of management control. For example, the timing of maturities of our investment portfolio is fairly predictable and subject to a high degree of control at the time investment decisions are made. However, net deposit inflows and outflows are far less predictable and are not subject to the same degree of control.

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At September 30, 2008 and December 31, 2007, our liquid assets, which consist of cash and due from banks and federal funds sold, amounted to $\$ 10.7$ million and $\$ 2.7$ million, or $1.6 \%$ and $0.5 \%$ of total assets, respectively. Our available for sale securities at September 30, 2008 and December 31, 2007 amounted to $\$ 159.9$ million and $\$ 88.0$ million, or $23.9 \%$ and $17.2 \%$ of total assets, respectively. Investment securities traditionally provide a secondary source of liquidity since they can be converted into cash in a timely manner. However, approximately $\$ 74.4$ million of these securities are pledged against outstanding debt or borrowing lines of credit. Therefore, the related debt would need to be repaid prior to the securities being sold in order for these securities to be converted to cash.

Our ability to maintain and expand our deposit base and borrowing capabilities serves as our primary source of liquidity. We plan to meet our future cash needs through the generation of deposits. In addition, we will receive cash upon the maturity and sale of loans and the maturity of investment securities. During the previous year, as a result of historically low rates that were being earned on short-term investments, we chose to maintain a lower than normal level of short-term securities. In addition, we maintain three federal funds purchased lines of credit with correspondent banks totaling $\$ 27.5$ million. We are also a member of the Federal Home Loan Bank of Atlanta, from which applications for borrowings can be made for leverage or liquidity purposes. The FHLB requires that securities, qualifying mortgage loans, and stock of the FHLB owned by the bank be pledged to secure any advances. At September 30, 2008, we had $\$ 60.8$ million in total advances and letters of credit from the FHLB with an excess lendable collateral value of approximately $\$ 29.1$ million.

Asset/liability management is the process by which we monitor and control the mix and maturities of our assets and liabilities. The essential purposes of asset/liability management are to ensure adequate liquidity and to maintain an appropriate balance between interest sensitive assets and liabilities in order to minimize potentially adverse impacts on earnings from changes in market interest rates. Our risk management committee monitors and considers methods of managing exposure to interest rate risk. The risk management committee is responsible for maintaining the level of interest rate sensitivity of our interest sensitive assets and liabilities within board-approved limits.

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The following table sets forth information regarding our rate sensitivity, as of September 30, 2008, at each of the time intervals. The information in the table may not be indicative of our rate sensitivity position at other points in time. In addition, the maturity distribution implied in the table may differ from the contractual maturities of the earning assets and interest-bearing liabilities presented due to consideration of prepayment speeds under various interest rate change scenarios and other imbedded optionality in the application of the interest rate sensitivity methods described above.


| Period gap | \$ | $(70,216)$ | \$ | $(84,193)$ | \$ | 62,191 | \$ | 99,858 | \$ | 7,640 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cumulative gap | \$ | $(70,216)$ | \$ | $(154,409)$ | \$ | $(92,218)$ | \$ | 7,640 | \$ | 7,640 |
| Ratio of cumulative gap to total earning assets |  | (11.31)\% |  | (24.87)\% |  | (14.85)\% |  | 1.23\% |  | 1.23\% |

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## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not applicable.

## Item 4. Controls and Procedures.

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as defined in Exchange Act Rule 13a-15(e). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our current disclosure controls and procedures are effective as of September 30, 2008. There have been no significant changes in our internal controls over financial reporting during the fiscal quarter ended September 30, 2008 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

The design of any system of controls and procedures is based in part upon certain assumptions about the likelihood of future events. There can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

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## PART II - OTHER INFORMATION

## Item 6. Exhibits

31.1 Rule 13a-14(a) Certification of the Principal Executive Officer.
31.2 Rule 13a-14(a) Certification of the Principal Financial Officer.

32 Section 1350 Certifications.

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## SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 12, 2008

Date: November 12, 2008

By: /s/ Robert E. Coffee, Jr.
Robert E. Coffee, Jr.
Chief Executive Officer
(Principal Executive Officer)
By: /s/ Alan W. Jackson
Alan W. Jackson
Chief Financial Officer
(Principal Financial and Accounting Officer)

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## Section 2: EX-31.1 (EX-31.1)

Exhibit 31.1

## Rule 13a-14(a) Certification of the Principal Executive Officer

I, Robert E. Coffee, Jr., President and Chief Executive Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Tidelands Bancshares, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of a date within 90 days prior to the filing date covered by this report; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
/s/ Robert E. Coffee, Jr.
Robert E. Coffee, President and C.E.O.
(Principal Executive Officer)

## Rule 13a-14(a) Certification of the Principal Financial Officer

I, Alan W. Jackson, Chief Financial Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Tidelands Bancshares, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of a date within 90 days prior to the filing date covered by this report; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 12, 2008
/s/ Alan W. Jackson
Alan W. Jackson, Chief Financial Officer
(Principal Financial and Accounting Officer)

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## Section 4: EX-32 (EX-32)

Exhibit 32

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

The undersigned, the Chief Executive Officer and the Chief Financial Officer of Tidelands Bancshares, Inc. (the "Company"), each certify that, to his knowledge on the date of this certification:

1. The quarterly report of the Company for the period ended September 30, 2008 as filed with the Securities and Exchange Commission on this date (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## /s/ Robert E. Coffee, Jr.

Robert E. Coffee, Jr.
Chief Executive Officer
November 12, 2008
/s/ Alan W. Jackson
Alan W. Jackson
Chief Financial Officer
November 12, 2008
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