# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 <br> FORM 10-Q 

## (MARK ONE)

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period ended March 31, 2009

OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from to

Commission File No. 001-33065

## TIDELANDS BANCSHARES, INC.

(Exact name of registrant as specified in its charter)

South Carolina<br>(State or other jurisdiction of incorporation)

02-0570232
(I.R.S. Employer

Identification No.)

> 875 Lowcountry Blvd.
> Mount Pleasant, South Carolina 29464
> (Address of principal executive offices)
(843) 388-8433
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No 0

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See the definitions of "larger accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12 b -2 of the Exchange Act.

Large accelerated filer o
Accelerated filer 0
Non-accelerated o
Smaller reporting company x
(do not check if smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File
required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). o Yes o No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:
4,277,176 shares of common stock, \$.01 par value per share, were issued and outstanding as of May 1, 2009.

## Table of Contents

## INDEX

## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)
Consolidated Balance Sheets - March 31, 2009 and December 31, 20083Consolidated Statements of Operations -Three months ended March 31, 2009 and 2008Consolidated Statements of Changes in Shareholders' Equity and Comprehensive Income-Three months ended March 31, 2009 and 20085Consolidated Statements of Cash Flows - Three months ended March 31, 2009 and 20086
Notes to Consolidated Financial Statements ..... 7-21
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation22-41
Item 3. Quantitative and Qualitative Disclosures About Market Risk. ..... 42
Item 4. Controls and Procedures ..... 42

## PART II - OTHER INFORMATION

Item 6. Exhibits

## TIDELANDS BANCSHARES, INC. AND SUBSIDIARY

## Item 1. Financial Statements

## Consolidated Balance Sheets

## Assets:

Cash and cash equivalents:

| March 31, <br> 2009 |  | December 31, <br> 2008 |  |
| :---: | ---: | :---: | ---: |
|  | (Unaudited) |  | (Audited) |
|  |  |  |  |
|  | $13,724,944$ | $\$$ | $2,471,797$ |
|  | - |  | $40,375,000$ |


| Total cash and cash equivalents | 13,724,944 |  | 42,846,797 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Securities available-for-sale |  | 279,204,610 |  | 171,769,851 |
| Nonmarketable equity securities |  | 5,985,540 |  | 3,807,140 |
|  |  |  |  |  |
| Total securities |  | 285,190,150 |  | 175,576,991 |
|  |  |  |  |  |
| Mortgage loans held for sale |  | 1,016,703 |  | 241,500 |
|  |  |  |  |  |
| Loans receivable |  | 466,337,867 |  | 461,967,217 |
| Less allowance for loan losses |  | 8,656,043 |  | 7,635,173 |
|  |  |  |  |  |
| Loans, net |  | 457,681,824 |  | 454,332,044 |
|  |  |  |  |  |
| Premises, furniture and equipment, net |  | 19,228,302 |  | 19,411,592 |
| Accrued interest receivable |  | 3,266,047 |  | 3,337,660 |
| Bank owned life insurance |  | 13,459,685 |  | 13,335,170 |
| Other assets |  | 7,850,593 |  | 6,101,069 |
|  |  |  |  |  |
| Total assets | \$ | 801,418,248 | \$ | 715,182,823 |
|  |  |  |  |  |
| Liabilities: |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest-bearing transaction accounts | \$ | 11,373,865 | \$ | 12,133,098 |
| Interest-bearing transaction accounts |  | 45,106,865 |  | 46,987,209 |
| Savings and money market |  | 184,337,097 |  | 182,856,286 |
| Time deposits \$100,000 and over |  | 95,074,003 |  | 92,825,486 |
| Other time deposits |  | 218,988,287 |  | 226,423,397 |
|  |  |  |  |  |
| Total deposits |  | 554,880,117 |  | 561,225,476 |
|  |  |  |  |  |
| Securities sold under agreements to repurchase |  | 72,500,000 |  | 20,000,000 |
| Junior subordinated debentures |  | 14,434,000 |  | 14,434,000 |
| Advances from Federal Home Loan Bank |  | 100,800,000 |  | 60,800,000 |
| ESOP borrowings |  | 2,525,000 |  | 2,600,000 |
| Other borrowings |  | - |  | 615,837 |
| Accrued interest payable |  | 3,602,288 |  | 2,841,473 |
| Other liabilities |  | 696,565 |  | 706,605 |
|  |  |  |  |  |
| Total liabilities |  | 749,437,970 |  | 663,223,391 |
|  |  |  |  |  |
| Commitments and contingencies |  | - |  | - |
|  |  |  |  |  |
| Shareholders' equity: |  |  |  |  |
| Preferred stock, $\$ 1,000$ par value, 10,000,000 shares authorized, 14,448 issued and outstanding at March 31, 2009 and December 31, 2008 |  | 13,384,229 |  | 13,335,752 |
| Common stock, $\$ .01$ par value, $10,000,000$ shares authorized; 4,277,176 shares issued and outstanding at March 31, 2009 and December 31, 2008 |  | 42,772 |  | 42,772 |
| Common stock-warrants, 571,821 shares outstanding at March 31, 2009 and December 31, 2008 |  | 1,112,248 |  | 1,112,248 |
| Unearned ESOP shares |  | $(2,441,304)$ |  | $(2,522,860)$ |
| Capital surplus |  | 43,435,658 |  | 43,364,255 |
| Retained deficit |  | $(5,695,883)$ |  | $(4,905,419)$ |
| Accumulated other comprehensive income |  | 2,142,558 |  | 1,532,684 |
|  |  |  |  |  |
| Total shareholders’ equity |  | 51,980,278 |  | 51,959,432 |
|  |  |  |  |  |
| Total liabilities and shareholders' equity | \$ | 801,418,248 | \$ | 715,182,823 |

The accompanying notes are an integral part of the consolidated financial statements.

## TIDELANDS BANCSHARES, INC. AND SUBSIDIARY

## Consolidated Statements of Operations

## For the three months ended March 31, 2009 and 2008

 (Unaudited)

## Loss per common share

| Basic loss per share | \$ | (0.21) | \$ | (0.06) |
| :---: | :---: | :---: | :---: | :---: |
| Diluted loss per share | \$ | (0.21) | \$ | (0.06) |
| Weighted average common shares outstanding |  |  |  |  |
| Basic |  | 4,044,186 |  | 4,068,512 |
| Diluted |  | 4,044,186 |  | 4,068,512 |

The accompanying notes are an integral part of the consolidated financial statements.

## Table of Contents

## Consolidated Statements of Changes in Shareholders' Equity and Comprehensive Income For the three months ended March 31, 2009 and 2008 (Unaudited)



## Consolidated Statements of Cash Flows For the three months ended March 31, 2009 and 2008

 (Unaudited)|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net loss | \$ | $(629,614)$ | \$ | $(233,320)$ |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 2,135,000 |  | 463,000 |
| Depreciation and amortization expense |  | 239,037 |  | 200,632 |
| Discount accretion and premium amortization |  | 465,509 |  | $(20,826)$ |
| Stock based compensation expense |  | 131,783 |  | 185,192 |
| Increase in deferred income tax |  | - |  | $(351,018)$ |
| Proceeds from sale of residential mortgages |  | 7,562,442 |  | 11,218,906 |
| Disbursements for residential mortgages held-for-sale |  | $(8,337,645)$ |  | $(10,837,907)$ |
| Increase in accrued interest receivable |  | 71,613 |  | 719,467 |
| Increase in accrued interest payable |  | 760,815 |  | 57,018 |
| Increase in cash surrender value of life insurance |  | $(124,515)$ |  | $(97,000)$ |
| Loss (gain) from sale of real estate |  | 3,963 |  | $(20,520)$ |
| Loss from sale of other real estate owned and repossessed assets |  | 35,741 |  | - |
| Gain from sale of securities available for sale |  | $(307,004)$ |  | $(32,154)$ |
| Other than temporary impairment on nonmarketable equity securities |  | 75,000 |  | - |
| Increase in other assets |  | $(2,094)$ |  | $(177,357)$ |
| Decrease in other liabilities |  | $(10,040)$ |  | $(13,182)$ |
| Net cash provided by operating activities |  | 2,069,991 |  | 1,060,931 |
| Cash flows from investing activities: |  |  |  |  |
| Purchases of nonmarketable equity securities |  | - |  | $(135,200)$ |
| Purchases of securities available for sale |  | $(149,728,338)$ |  | $(9,511,187)$ |
| Proceeds from sales of securities available for sale |  | 19,908,287 |  | 5,278,866 |
| Proceeds from calls and maturities of securities available for sale |  | 20,957,057 |  | 2,727,625 |
| Net increase in loans receivable |  | $(7,641,746)$ |  | $(23,548,464)$ |
| Purchase of premises, furniture and equipment, net |  | $(59,710)$ |  | $(1,030,638)$ |
| Purchase of bank owned life insurance |  | - |  | $(5,001,662)$ |
| Net cash used by investing activities |  | $(116,564,450)$ |  | $(31,220,660)$ |
| Cash flows from financing activities: |  |  |  |  |
| Net decrease in demand deposits, interest-bearing transaction accounts and savings accounts |  | $(1,158,766)$ |  | $(9,602,313)$ |
| Net increase (decrease) in certificates of deposit and other time deposits |  | $(5,186,594)$ |  | 76,329,876 |
| Proceeds from securities sold under agreements to repurchase |  | 52,500,000 |  | - |
| Repayments of securities sold under agreements to repurchase |  | - |  | $(11,040,000)$ |
| Repayment of FHLB advances |  | - |  | $(4,000,000)$ |
| Proceeds from FHLB advances |  | 40,000,000 |  | - |
| Proceeds from ESOP borrowings |  | - |  | 472,500 |
| Repayment of ESOP borrowings |  | $(75,000)$ |  | $(75,000)$ |
| Repayment of other borrowings |  | $(615,837)$ |  | - |
| Decrease (increase) in unearned ESOP shares |  | 21,176 |  | $(386,062)$ |
| Preferred stock- dividends payable |  | $(112,373)$ |  | - |
| Net cash provided by financing activities |  | 85,372,606 |  | 51,699,001 |
| Net increase (decrease) in cash and cash equivalents |  | $(29,121,853)$ |  | 21,539,272 |
| Cash and cash equivalents, beginning of period |  | 42,846,797 |  | 2,669,957 |
| Cash and cash equivalents, end of period | \$ | 13,724,944 | \$ | 24,209,229 |

Cash paid during the period for:
Income taxes
$\$ \quad 49,552$
\$

## NOTE 1 - BASIS OF PRESENTATION

The accompanying financial statements have been prepared in accordance with the requirements for interim financial statements and, accordingly, they are condensed and omit disclosures, which would substantially duplicate those contained in the most recent annual report on Form 10-K. The financial statements, as of March 31, 2009 and for the interim periods ended March 31, 2009 and 2008, are unaudited and, in the opinion of management, include all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation. Operating results for the three months ended March 31, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009. The financial information as of December 31, 2008 has been derived from the audited financial statements as of that date. For further information, refer to the financial statements and the notes included in the Company's 2008 Annual Report on Form 10-K.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization - Tidelands Bancshares, Inc. (the "Company") was incorporated on January 31, 2002 to serve as a bank holding company for its subsidiary, Tidelands Bank (the "Bank"). The Company operated as a development stage company from January 31, 2002 to October 5, 2003. Tidelands Bank commenced business on October 6, 2003. The principal business activity of the Bank is to provide banking services to domestic markets, principally in Charleston, Dorchester, Berkeley, Horry and Beaufort counties in South Carolina. The Bank is a state-chartered commercial bank, and its deposits are insured by the Federal Deposit Insurance Corporation. The consolidated financial statements include the accounts of the parent company and its wholly-owned subsidiary after elimination of all significant intercompany balances and transactions. On February 22, 2006, the Company formed Tidelands Statutory Trust I for the purpose of issuing trust preferred securities. In accordance with current accounting guidance, the Trust is not consolidated in these financial statements. On June 20, 2008, the Company formed Tidelands Statutory Trust II for the purpose of issuing trust preferred securities. In accordance with current accounting guidance, the Trust is not consolidated in these financial statements. As further discussed in Note 18, on December 19, 2008, as part of the Capital Purchase Program established by the U.S. Department of the Treasury under the Emergency Economic Stabilization Act of 2008, Tidelands Bancshares, Inc. issued 14,448 preferred shares and 571,821warrants in return for $\$ 14.4$ million in cash, to the U.S. Department of Treasury.

Management's Estimates - The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for losses on loans, including valuation allowances for impaired loans, and the valuation of real estate acquired in connection with foreclosures or in satisfaction of loans. In connection with the determination of the allowances for losses on loans and foreclosed real estate, management obtains independent appraisals for significant properties. Management must also make estimates in determining the estimated useful lives and methods for depreciating premises and equipment.

While management uses available information to recognize losses on loans and foreclosed real estate, future additions to the allowances may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowances for losses on loans and foreclosed real estate. Such agencies may require the Bank to recognize additions to the allowances based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the allowances for losses on loans and foreclosed real estate may change materially in the near term.

Concentrations of Credit Risk - Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of loans receivable, investment securities, federal funds sold and amounts due from banks.

The Company makes loans to individuals and small businesses for various personal and commercial purposes primarily in the Charleston metropolitan area (which includes Charleston, Dorchester, and Berkeley counties), Horry and Beaufort counties, and additional markets along the South Carolina coast. The Company's loan portfolio is not concentrated in loans to any single borrower or a relatively small number of borrowers. Additionally, management is not aware of any concentrations of loans to classes of borrowers or industries that would be similarly affected by economic conditions.

In addition to monitoring potential concentrations of loans to particular borrowers or groups of borrowers, industries and geographic regions, management monitors exposure to credit risk from concentrations of lending products and practices such as loans that subject borrowers to substantial payment increases (e.g., principal deferral periods, loans with initial interest-only periods, etc.), and loans with high loan-to-value ratios.

Additionally, there are industry practices that could subject the

Table of Contents

Company to increased credit risk should economic conditions change over the course of a loan's life. For example, the Company makes variable rate loans and fixed rate principal-amortizing loans with maturities prior to the loan being fully paid (i.e., balloon payment loans). These loans are underwritten and monitored to manage the associated risks. Therefore, management believes that these particular practices do not subject the Company to unusual credit risk.

The Company's investment portfolio consists principally of obligations of the United States and its agencies or its corporations. In the opinion of management, there is no concentration of credit risk in its investment portfolio. The Company places its deposits and correspondent accounts with and sells its federal funds to high quality institutions. Management believes credit risk associated with correspondent accounts is not significant.

Securities Available for sale - Securities available-for-sale are carried at amortized cost and adjusted to estimated market value by recognizing the aggregate unrealized gains or losses in a valuation account. Aggregate market valuation adjustments are recorded in shareholders' equity net of deferred income taxes. Reductions in market value considered by management to be other than temporary are reported as a realized loss and a reduction in the cost basis of the security. The adjusted cost basis of investments available-for-sale is determined by specific identification and is used in computing the gain or loss upon sale.

Nonmarketable Equity Securities - Nonmarketable equity securities include the cost of the Company’s investment in the stock of the Federal Home Loan Bank and stock in community bank holding companies. The Federal Home Loan Bank stock has no quoted market value and no ready market exists. Investment in the Federal Home Loan Bank is a condition of borrowing from the Federal Home Loan Bank, and the stock is pledged to collateralize such borrowings. Dividends received on this stock are included as interest income on securities available-for-sale.

Loans Receivable - Loans are stated at their unpaid principal balance. Interest income on loans is computed based upon the unpaid principal balance. Interest income is recorded in the period earned.

The accrual of interest income is generally discontinued when a loan becomes contractually 90 days past due as to principal or interest. Management may elect to continue the accrual of interest when the estimated net realizable value of collateral exceeds the principal balance and accrued interest. A payment of interest on a loan that is classified as nonaccrual is applied against the principal balance. Other real estate owned is carried at net realizable value.

Loan origination and commitment fees are deferred and amortized to income over the contractual life of the related loans or commitments, adjusted for prepayments, using the straight-line method, which approximates the interest method.

Under Statement of Financial Accounting Standards ("SFAS") No. 114, Accounting by Creditors for Impairment of a Loan, and SFAS No. 118, Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures, loans are defined as impaired when it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. All loans are subject to this criteria except for "smaller balance homogeneous loans that are collectively evaluated for impairment" and loans "measured at fair value or at the lower of cost or fair value." The Company considers its consumer installment portfolio, credit card loans, and home equity lines as such exceptions. Therefore, the real estate and commercial loan portfolios are primarily affected by these statements.

Impairment of a loan is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent. When management determines that a loan is impaired, the difference between the Company's investment in the related loan and the present value of the expected future cash flows, or the fair value of the collateral, is charged to bad debt expense with a corresponding entry to the allowance for loan losses. The accrual of interest is discontinued on an impaired loan when management determines the borrower may be unable to meet payments as they become due.

Allowance for Loan Losses - An allowance for loan losses is maintained at a level deemed appropriate by management to provide adequately for known and inherent losses in the loan portfolio. The allowance for loan losses represents an amount which the Company believes will be adequate to absorb probable losses on existing loans that may become uncollectible in the future. The Company's judgment as to the adequacy of the allowance for loan losses is based on a number of assumptions about future events, which the Company believes to be reasonable, but which may or may not prove to be accurate. The Company's determination of the allowance for loan losses is based on evaluations of the collectibility of loans, including consideration of factors such as the balance of impaired loans, the quality, mix, and size of the Company's overall loan portfolio, economic conditions that may affect the borrower's ability to repay, the amount and quality of collateral securing the loans, the Company's historical loan loss experience, and a review of specific problem loans. The Company also considers subjective issues such as changes in the lending policies and procedures, changes in the local/national economy, changes in volume or type of credits, changes in volume/severity of problem loans, quality of loan
review and board of director oversight, concentrations of credit, and peer group comparisons. Loans which are deemed to be uncollectible are charged off and deducted from the allowance. The provision for loan losses and recoveries of loans previously charged off are added to the allowance. Our analysis in accordance with SFAS No. 5, Accounting for Contingencies, and SFAS No. 114, Accounting by Creditors for Impairment of a Loan indicates that the level of the allowance for loan losses is appropriate to cover estimated credit losses on individually evaluated loans as well as estimated credit losses inherent in the remainder of the portfolio.

Residential Mortgage Loans Held-for-Sale - The Company's residential mortgage lending activities for sale in the secondary market are comprised of accepting residential mortgage loan applications, qualifying borrowers to standards established by investors, funding residential mortgage loans and selling mortgage loans to investors under pre-existing commitments. Funded residential mortgages held temporarily for sale to investors are recorded at the lower of cost or market value. Application and origination fees collected by the Company are recognized as income upon sale to the investor.

The Company issues rate lock commitments to borrowers based on prices quoted by secondary market investors. When rates are locked with borrowers, a sales commitment is immediately entered (on a best efforts basis) at a specified price with a secondary market investor. Accordingly, any potential liabilities associated with rate lock commitments are offset by sales commitments to investors.

Premises, Furniture and Equipment - Premises, furniture and equipment are stated at cost, less accumulated depreciation. The provision for depreciation is computed by the straight-line method, based on the estimated useful lives for furniture and equipment of five to 10 years and buildings of 40 years. Leasehold improvements are amortized over the life of the leases, which range from one to 40 years. The cost of assets sold or otherwise disposed of and the related allowance for depreciation are eliminated from the accounts and the resulting gains or losses are reflected in the income statement when incurred. Maintenance and repairs are charged to current expense. The costs of major renewals and improvements are capitalized.

Securities Sold Under Agreements to Repurchase - The Bank enters into sales of securities under agreements to repurchase. Fixed-coupon repurchase agreements are treated as financing, with the obligation to repurchase securities sold being reflected as a liability and the securities underlying the agreements remaining as assets.

Income Taxes - Income taxes are the sum of amounts currently payable to taxing authorities and the net changes in income taxes payable or refundable in future years. Income taxes deferred to future years are determined utilizing a liability approach. This method gives consideration to the future tax consequences associated with differences between financial accounting and tax bases of certain assets and liabilities which are principally the allowance for loan losses, depreciable premises and equipment, and the net operating loss carry forward.

Retirement Plan - The Company has a 401(k) profit sharing plan, which provides retirement benefits to substantially all officers and employees who meet certain age and service requirements. The plan includes a "salary reduction" feature pursuant to Section 401(k) of the Internal Revenue Code. At its discretion, the Bank can make matching contributions of $\$ .50$ for every dollar contributed up to $6 \%$ of the participants' annual compensation. Additionally, the Company maintains supplemental retirement plans for certain highly compensated employees designed to offset the impact of regulatory limits on benefits under qualified pension plans. There are supplemental retirement plans in place for certain current employees.

Bank Owned Life Insurance - Bank owned life insurance ("BOLI") represents life insurance on the lives of certain current and former employees who have provided positive consent allowing the Bank to be the beneficiary of such policies. The Bank purchases BOLI in order to use its earnings to help offset the costs of the Bank's benefit expenses including pre- and post-retirement employee benefits. Increases in the cash surrender value ("CSV") of the policies, as well as death benefits received net of any CSV, are recorded in other non-interest income, and are not subject to income taxes. The CSV of the policies are recorded as assets of the Bank. Any amounts owed to employees from policy benefits are recorded as liabilities of the Bank. The Company reviews the financial strength of the insurance carriers prior to the purchase of BOLI and annually thereafter. BOLI with any individual carrier is limited to $15 \%$ of tier one capital and BOLI in total is limited to $25 \%$ of tier one capital based on Company policy.

Stock Option Expense - On May 10, 2004, the Company established the 2004 Tidelands Bancshares, Inc. Stock Incentive Plan ("Stock Plan") that provides for the granting of options to purchase $20 \%$ of the outstanding shares of the Company's common stock to directors, officers, or employees of the Company. The per-share exercise price of incentive stock options granted under the Stock Plan may not be less than the fair market value of a share on the date of grant and vest based on continued service with the Company for a specified period, generally two to five years following the date of grant. The per-share exercise price of stock options granted is determined by a committee appointed by the Board of Directors. The
expiration date of any option may not be greater than 10 years from the date of grant. Options that expire, unexercised or are forfeited become available for reissuance.

Employee Stock Ownership Plan — The Company established the Tidelands Bancshares, Inc. Employee Stock Ownership Plan ("ESOP") for the exclusive benefit of all eligible employees and their beneficiaries subject to authority to amend, from time to time, or terminate, the ESOP. The ESOP is primarily designed to invest in common stock of the Company and is permitted to purchase Company common stock with contributions to the ESOP made by the Company. Also, the ESOP is permitted to borrow money and use the loan proceeds to purchase Company common stock. The money and Company common stock in the ESOP is intended to grow tax free until retirement, death, permanent disability or other severance of employment with the Company. When an employee retires, he/she will receive the value of the accounts that have been set up for the contributions to the ESOP. An employee may also be eligible for benefits in the event of death, permanent disability or other severance from employment with the Company. The employee must pay taxes when the money is paid following one of these events or any other distributable event described in the ESOP unless it is transferred to another tax-qualified retirement plan or an IRA.

Earnings (loss) per share - Basic earnings (loss) per share represent income available to shareholders divided by the weighted-average number of common shares outstanding during the period. Dilutive earnings (loss) per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued by the Company relate solely to outstanding stock options and are determined using the treasury stock method. Weighted average shares outstanding are reduced for shares encumbered by the ESOP borrowings.

Comprehensive Income - Accounting principles generally require that recognized income, expenses, gains, and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

Statements of Cash Flows - For purposes of reporting cash flows in the financial statements, the Company considers certain highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. Cash equivalents include amounts due from banks and federal funds sold. Generally, federal funds are sold for one-day periods.

Changes in the valuation account of securities available-for-sale, including the deferred tax effects, are considered noncash transactions for purposes of the statement of cash flows and are presented in detail in the notes to the consolidated financial statements.

Off-Balance-Sheet Financial Instruments - In the ordinary course of business, the Company enters into off-balance-sheet financial instruments consisting of commitments to extend credit and letters of credit. These financial instruments are recorded in the financial statements when they become payable by the customer.

Recently Issued Accounting Pronouncements - The following is a summary of recent authoritative pronouncements that could impact the accounting, reporting, and / or disclosure of financial information by the Company.

FSP EITF 99-20-1, "Amendments to the Impairment Guidance of EITF Issue No. 99-20," ("FSP EITF 99-20-1") was issued in January 2009. Prior to the FSP, other-than-temporary impairment was determined by using either Emerging Issues Task Force ("EITF") Issue No. 99-20, "Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests that Continue to be Held by a Transferor in Securitized Financial Assets," ("EITF 99-20") or SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities," ("SFAS 115") depending on the type of security. EITF 99-20 required the use of market participant assumptions regarding future cash flows regarding the probability of collecting all cash flows previously projected. SFAS 115 determined impairment to be other than temporary if it was probable that the holder would be unable to collect all amounts due according to the contractual terms. To achieve a more consistent determination of other-than-temporary impairment, the FSP amends EITF 99-20 to determine any other-than-temporary impairment based on the guidance in SFAS 115, allowing management to use more judgment in determining any other-than-temporary impairment. The FSP was effective for reporting periods ending after December 15, 2008. Management has reviewed the Company's security portfolio and evaluated the portfolio for any other-than-temporary impairments.

On April 9, 2009, the FASB issued three staff positions related to fair value which are discussed below.
FSP SFAS 115-2 and SFAS 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments," ("FSP SFAS 115-2 and SFAS 124-2") categorizes losses on debt securities available-for-sale or held-to-maturity determined by

Table of Contents
management to be other-than-temporarily impaired into losses due to credit issues and losses related to all other factors. Other-than-temporary impairment (OTTI) exists when it is more likely than not that the security will mature or be sold before its amortized cost basis can be recovered.

An OTTI related to credit losses should be recognized through earnings. An OTTI related to other factors should be recognized in other comprehensive income. The FSP does not amend existing recognition and measurement guidance related to other-than-temporary impairments of equity securities. Annual disclosures required in SFAS 115 and FSP SFAS 115-1 and SFAS 124-1 are also required for interim periods (including the aging of securities with unrealized losses).

FSP SFAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That are Not Orderly" recognizes that quoted prices may not be determinative of fair value when the volume and level of trading activity has significantly decreased. The evaluation of certain factors may necessitate that fair value be determined using a different valuation technique. Fair value should be the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction, not a forced liquidation or distressed sale. If a transaction is considered to not be orderly, little, if any, weight should be placed on the transaction price. If there is not sufficient information to conclude as to whether or not the transaction is orderly, the transaction price should be considered when estimating fair value. An entity's intention to hold an asset or liability is not relevant in determining fair value. Quoted prices provided by pricing services may still be used when estimating fair value in accordance with SFAS 157; however, the entity should evaluate whether the quoted prices are based on current information and orderly transactions. Inputs and valuation techniques are required to be disclosed in addition to any changes in valuation techniques.

FSP SFAS 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Financial Instruments" requires disclosures about the fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements and also requires those disclosures in summarized financial information at interim reporting periods A publicly traded company includes any company whose securities trade in a public market on either a stock exchange or in the over-the-counter market, or any company that is a conduit bond obligor. Additionally, when a company makes a filing with a regulatory agency in preparation for sale of its securities in a public market it is considered a publicly traded company for this purpose.

The three staff positions are effective for periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15 , 2009, in which case all three must be adopted. The Company will adopt the staff positions for its second quarter 10-Q but does not expect the staff positions to have a material impact on the consolidated financial statements.

Also on April 1, 2009, the FASB issued FSP SFAS 141(R)-1, "Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies." The FSP requires that assets acquired and liabilities assumed in a business combination that arise from a contingency be recognized at fair value. If fair value cannot be determined during the measurement period as determined in SFAS 141 (R), the asset or liability can still be recognized if it can be determined that it is probable that the asset existed or the liability had been incurred as of the measurement date and if the amount of the asset or liability can be reasonably estimated. If it is not determined to be probable that the asset/liability existed/was incurred or no reasonable amount can be determined, no asset or liability is recognized. The entity should determine a rational basis for subsequently measuring the acquired assets and assumed liabilities. Contingent consideration agreements should be recognized initially at fair value and subsequently reevaluated in accordance with guidance found in paragraph 65 of SFAS 141 (R). The FSP is effective for business combinations with an acquisition date on or after the beginning of the Company's first annual reporting period beginning on or after December 15, 2008. The Company will assess the impact of the FSP if and when a future acquisition occurs.

The Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin ("SAB") No. 111 on April 9, 2009 to amend Topic 5.M., "Other Than Temporary Impairment of Certain Investments in Debt and Equity Securities" and to supplement FSP SFAS 115-2 and SFAS 124-2. SAB 111 maintains the staff's previous views related to equity securities; however debt securities are excluded from its scope. The SAB provides that "other-than-temporary" impairment is not necessarily the same as "permanent" impairment and unless evidence exists to support a value equal to or greater than the carrying value of the equity security investment, a write-down to fair value should be recorded and accounted for as a realized loss. The SAB was effective upon issuance and had no impact on the Company's financial position.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations and cash flows.

Risks and Uncertainties - In the normal course of its business, the Company encounters two significant types of risks: economic and regulatory. There are three main components of economic risk: interest rate risk, credit risk and market risk.

Table of Contents

The Company is subject to interest rate risk to the degree that its interest-bearing liabilities mature or reprice at different speeds, or on different basis, than its interest-earning assets. Credit risk is the risk of default on the loan portfolio that results from borrower's inability or unwillingness to make contractually required payments. Market risk reflects changes in the value of collateral underlying loans receivable and the valuation of real estate held by the Company.

The Company is subject to the regulations of various governmental agencies. These regulations can and do change significantly from period to
period. Periodic examinations by the regulatory agencies may subject the company to further changes with respect to asset valuations, amounts of required loss allowances and operating restrictions from the regulators' judgments based on information available to them at the time of their examination.

Reclassifications - Certain captions and amounts in the 2008 financial statements were reclassified to conform to the 2009 presentation.

## NOTE 3 - COMPREHENSIVE INCOME

The change in the components of other comprehensive income and related tax effects are as follows for the three months ended March 31, 2009 and 2008:

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Change in unrealized gains on securities available for sale | \$ | 1,290,673 | \$ | 912,341 |
| Reclassification adjustment for gains realized in net income during the period |  | $(307,004)$ |  | $(32,154)$ |
| Net change in unrealized gains on securities |  | 983,669 |  | 880,187 |
| Tax effect |  | $(373,795)$ |  | $(334,472)$ |
| Net-of-tax amount | \$ | 609,874 | \$ | 545,715 |

## NOTE 4 - FAIR VALUE MEASUREMENTS

Effective January 1, 2008, the Company adopted SFAS No. 157, "Fair Value Measurements" ("SFAS 157") which provides a framework for measuring and disclosing fair value under generally accepted accounting principles. SFAS 157 requires disclosures about the fair value of assets and liabilities recognized in the balance sheet in periods subsequent to initial recognition, whether the measurements are made on a recurring basis (for example, available for sale investment securities) or on a nonrecurring basis (for example, impaired loans).

SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level $1 \quad$ Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities and derivative contracts that are traded in an active exchange market, as well as U.S. Treasury, other U.S. Government and agency mortgage-backed debt securities that are highly liquid and are actively traded in over-thecounter markets.

Level 2 Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes certain derivative contracts and impaired loans.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of

Table of Contents
fair value requires significant management judgment or estimation. For example, this category generally includes certain private equity investments, retained residual interests in securitizations, residential mortgage servicing rights, and highlystructured or long-term derivative contracts.

Assets and liabilities measured at fair value on a recurring basis are as follows as of March 31, 2009:

|  |  | Quoted market price in active markets (Level 1) |  | Significant other observable inputs (Level 2) |  | Significant unobservable inputs (Level 3) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-sale investment securities | \$ |  | \$ | 279,204,610 | \$ |  |


| Mortgage loans held for sale |  | - |  | 1,016,703 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | \$ | - | \$ | 280,221,313 | \$ |  |

The Company predominantly lends with real estate serving as collateral on a substantial majority of loans. Loans which are deemed to be impaired are primarily valued at the fair values of the underlying real estate collateral.

Assets measured at fair value on a nonrecurring basis are as follows as of March 31, 2009:


The Company has no assets or liabilities whose fair values are measured using level 3 inputs.

## NOTE 5 - CASH AND DUE FROM BANKS

The Company maintains cash balances with its correspondent banks to meet reserve requirements determined by the Federal Reserve. At March 31, 2009 and December 31, 2008, the bank had $\$ 1.4$ million and $\$ 1.0$ million on deposit with the Federal Reserve Bank to meet this requirement, respectively. At March 31, 2009, the bank had $\$ 1.2$ million in currency and cash on hand, $\$ 9.8$ million in due from non-interest bearing balances and $\$ 2.7$ million in due from interest bearing balances. At March 31, 2009, the Company maintained compensating balances totaling $\$ 100,000$ with a correspondent bank.

## NOTE 6 - INVESTMENT SECURITIES

The amortized cost and estimated fair values of securities available for sale were:

|  | Amortized Cost |  | Gross Unrealized |  |  |  | Estimated <br> Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Gains |  | Losses |  |  |  |
| March 31, 2009 |  |  |  |  |  |  |  |  |
| Government-sponsored enterprises | \$ | 49,594,882 | \$ | 661,687 | \$ | - | \$ | 50,256,569 |
| Mortgage-backed securities |  | 221,607,674 |  | 2,906,923 |  | 18,274 |  | 224,496,323 |
| Municipals |  | 4,564,276 |  | 2,380 |  | 114,938 |  | 4,451,718 |
| Total | \$ | 275,766,832 | \$ | 3,570,990 | \$ | 133,212 | \$ | 279,204,610 |
|  |  |  |  |  |  |  |  |  |
| December 31, 2008 |  |  |  |  |  |  |  |  |
| Government-sponsored enterprises | \$ | 61,105,520 | \$ | 1,109,228 | \$ | - | \$ | 62,214,748 |
| Mortgage-backed securities |  | 102,615,332 |  | 1,784,042 |  | 232,486 |  | 104,166,888 |
| Municipals |  | 5,594,891 |  | 4,547 |  | 211,223 |  | 5,388,215 |
| Total | \$ | $\underline{169,315,743}$ | \$ | 2,897,817 | \$ | 443,709 | \$ | $\underline{\text { 171,769,851 }}$ |

The amortized cost and estimated fair values of investment securities at March 31, 2009, by contractual maturity dates, are shown in the following chart. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without penalty. Mortgage-backed securities are presented as a separate line item since pay downs are expected before contractual maturity dates.

## Table of Contents

|  | Amortized Cost |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Due within one year | \$ | - | \$ | - |
| Due after one year through five years |  | - |  | - |
| Due after five years through ten years |  | 13,996,807 |  | 14,183,565 |
| Due after ten years |  | 40,162,351 |  | 40,524,722 |
| Subtotal |  | 54,159,158 |  | 54,708,287 |
| Mortgage-backed securities |  | 221,607,674 |  | 224,496,323 |
| Total Securities | \$ | 275,766,832 | \$ | 279,204,610 |

At March 31, 2009 and December 31, 2008, investment securities with book values of \$145,786,559 and \$62,762,434 and market values of $\$ 147,903,001$ and $\$ 64,093,923$, respectively, were pledged as collateral for securities sold under agreements to repurchase and Federal Home Loan Bank advances. Gross proceeds from the sale of investment securities totaled $\$ 19,908,287$ and $\$ 55,037,945$ for the three months ending March 31 , 2009 and twelve months ending December 31, 2008, respectively. The net realized gain on the sale of investment securities totaled $\$ 307,004$ with no net realized losses resulting in a gross realized gain of $\$ 307,004$ for the three months ending March 31, 2009. The net realized gain on the sale of investment securities totaled $\$ 633,070$ with net realized losses of $\$ 123,697$ resulting in a gross realized gain of $\$ 509,373$ for the twelve months ending December 31, 2008.

The following table shows gross unrealized losses and fair value, aggregated by investment category, and length of time that individual securities have been in a continuous unrealized loss position, at March 31, 2009 and December 31, 2008.

Securities available for sale:

|  | Less than Twelve months |  |  |  | Twelve months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value |  | Unrealized losses |  | Fair value |  | Unrealized losses |  | Fair value |  | Unrealized losses |  |
| March 31, 2009 |  |  |  |  |  |  |  |  |  |  |  |  |
| Government-sponsored enterprises | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Mortgage-backed securities |  | 4,396,022 |  | 18,274 |  | - |  | - |  | 4,396,022 |  | 18,274 |
| Municipals |  | 3,912,196 |  | 114,938 |  | - |  | - |  | 3,912,196 |  | 114,938 |
|  | \$ | \$ 8,308,218 | \$ | 133,212 | \$ | - | \$ | - | \$ | 8,308,218 | \$ | 133,212 |


|  | Less than Twelve months |  |  |  | Twelve months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value |  | Unrealized losses |  | Fair value |  | Unrealizedlosses |  | Fair value |  | Unrealizedlosses |  |
| December 31, 2008 |  |  |  |  |  |  |  |  |  |  |  |  |
| Government-sponsored enterprises | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Mortgage-backed securities |  | 26,207,907 |  | 232,486 |  | - |  | - |  | 26,207,907 |  | 232,486 |
| Municipals |  | 4,781,488 |  | 211,223 |  | - |  | - |  | 4,781,488 |  | 211,223 |
|  |  | \$ 30,989,395 | \$ | 443,709 | \$ | - | \$ | - | \$ | 30,989,395 | \$ | 443,709 |

Securities classified as available for sale are recorded at fair market value. Of the securities in an unrealized loss position, there were no securities in a continuous loss position for 12 months or more at March 31, 2009 and December 31, 2008. The Company has the ability and intent to hold these securities until such time as the value recovers or the securities mature. The Company believes, based on industry analyst reports and credit ratings, that the deterioration in value is attributable to changes in market interest rates and is not in the credit quality of the issuer and therefore, these losses are not considered other-than-temporary.

Nonmarketable equity securities include the cost of the Company’s investment in the stock of the Federal Home Loan Bank and \$76,640 of stock in community bank holding companies for the period ending March 31, 2009. At December 31, 2008, the Company held $\$ 151,640$ of stock in community bank holding companies. During the quarter, the Company wrote down \$75,000 after a valuation analysis reflected an other than temporary impairment related to these non-marketable equity securities. The Federal Home Loan Bank stock has no quoted market value and no ready market exists. Investment in the Federal Home Loan Bank is a condition of borrowing from the Federal Home Loan Bank, and the stock is pledged to collateralize such borrowings. At March 31, 2009 and December 31, 2008, the Company's investment in Federal Home Loan Bank stock was $\$ 5,908,900$ and $\$ 3,655,500$, respectively.

The Company reviews its investment securities portfolio at least quarterly and more frequently when economic conditions

## Table of Contents

warrant, assessing whether there is any indication of other-than-temporary impairment ("OTTI"). This review is based on guidance provided in FASB Staff Position Nos. SFAS 115-1 and SFAS 124-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments." Factors considered in the review include estimated future cash flows, length of time and extent to which market value has been less than cost, the financial condition and near term prospects of the issuer, and our intent and ability to retain the security to allow for an anticipated recovery in market value.

If the review determines that there is OTTI, then an impairment loss is recognized in earnings equal to the entire difference between the investment's cost and its fair value at the balance sheet date of the reporting period for which the assessment is made. The fair value of investments on which OTTI is recognized then becomes the new cost basis of the investment and this basis is not adjusted for subsequent recoveries in fair value.

## NOTE 7 - LOANS RECEIVABLE

Major classifications of loans receivable are summarized as follows for the periods ended March 31, 2009 and December 31, 2008:

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Real estate - construction | \$ | 147,467,609 | \$ | 161,298,108 |
| Real estate - mortgage |  | 286,093,538 |  | 268,499,717 |
| Commercial and industrial |  | 27,877,030 |  | 27,443,267 |
| Consumer and other |  | 5,057,053 |  | 4,935,890 |
| Deferred origination fees, net |  | $(157,363)$ |  | $(209,765)$ |
| Total loans receivable, gross |  | 466,337,867 |  | 461,967,217 |
| Less allowance for loan loss |  | 8,656,043 |  | 7,635,173 |
| Total loans receivable, net | \$ | 457,681,824 | \$ | 454,332,044 |

The composition of gross loans by rate type is as follows for the periods ended March 31, 2009 and December 31, 2008:

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Variable rate loans | \$ | 274,284,021 | \$ | 262,145,232 |
| Fixed rate loans |  | 192,053,846 |  | 199,821,985 |
| Total gross loans | \$ | 466,337,867 | \$ | 461,967,217 |

Transactions in the allowance for loan losses are summarized below for the periods ended March 31, 2009 and 2008:

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance, beginning of period | \$ | 7,635,173 | \$ | 4,158,324 |
| Provision charged to operations |  | 2,135,000 |  | 463,000 |
| Net loan charge offs |  | $(1,114,130)$ |  | $(59,478)$ |
| Net loan recoveries |  | - |  | 500 |
| Balance, end of period | \$ | 8,656,043 | \$ | 4,562,346 |
| Gross loans outstanding, end of period | \$ | $\underline{466,337,867}$ | \$ | 414,749,354 |

The following is a summary of information pertaining to impaired and nonaccrual loans at March 31, 2009 and December 31, 2008:

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Impaired loans without a valuation allowance | \$ | 10,859,185 | \$ | 5,662,064 |
| Impaired loans with a valuation allowance |  | 6,024,507 |  | 5,819,495 |
| Total impaired loans | \$ | 16,883,692 | \$ | 11,481,559 |
|  |  |  |  |  |
| Valuation allowance related to impaired loans | \$ | 2,756,490 | \$ | 1,675,496 |
| Average of impaired loans during the period | \$ | 17,236,031 | \$ | 12,364,627 |
| Total nonaccrual loans | \$ | 16,883,692 | \$ | 11,481,559 |
| Total loans past due 90 days and still accruing interest | \$ | - | \$ | - |

The allowance for loan losses, as a percent of gross loans outstanding, was $1.86 \%$ and $1.10 \%$ for periods ending March 31, 2009 and 2008 , respectively. At March 31, 2009, the Bank had 41 loans totaling $\$ 16,883,692$, or $3.62 \%$ of gross loans, in nonaccrual status. At December 31, 2008, the Bank had 25 loans totaling $\$ 11,481,559$, or $2.49 \%$ of gross loans, in nonaccrual status. Furthermore, there were no loans contractually past due 90 days or more and still accruing interest at March 31, 2009 or December 31, 2008. During the period ending March 31, 2009, the Bank held property in other real estate owned totaling $\$ 3,957,571$. The Bank possessed $\$ 1,800,604$ in other real estate owned during the period ending December

31, 2008. At March 31, 2009, the Bank had 41 impaired loans totaling $\$ 16,883,692$ compared to $\$ 11,481,559$ at December 31, 2008. Our analysis of SFAS No. 5, Accounting for Contingencies, and SFAS No. 114, Accounting by Creditors for Impairment of a Loan indicates that the level of the allowance for loan losses is appropriate to cover estimated credit losses on individually evaluated loans as well as estimated credit losses inherent in the remainder of the portfolio.

## NOTE 8 - PREMISES, FURNITURE AND EQUIPMENT

Premises, furniture and equipment consist of the following for the periods ended March 31, 2009 and December 31, 2008:

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Land and land improvements | \$ | 3,265,318 | \$ | 3,265,318 |
| Building and leasehold improvements |  | 13,291,236 |  | 13,289,774 |
| Furniture and equipment |  | 4,024,839 |  | 4,014,591 |
| Software |  | 606,295 |  | 568,953 |
| Construction in progress |  | 281,116 |  | 278,802 |
| Total |  | 21,468,804 |  | 21,417,438 |
| Less, accumulated depreciation |  | 2,240,502 |  | 2,005,846 |
| Premises, furniture and equipment, net | \$ | 19,228,302 | \$ | 19,411,592 |

Depreciation expense for the three months ended March 31, 2009 and 2008 amounted to $\$ 239,037$ and $\$ 200,632$, respectively. Construction in progress relates to the planned construction of an executive office building located at 830 Lowcountry Boulevard.

## NOTE 9 - DEPOSITS

At March 31, 2009, the scheduled maturities of certificates of deposit were as follows:

| Maturing: | Amount |  |
| :---: | :---: | :---: |
| Remaining through 2009 | \$ | 239,960,773 |
| 2010 |  | 68,024,713 |
| 2011 |  | 4,588,189 |
| 2012 |  | 872,272 |
| 2013 |  | 508,343 |
| Thereafter |  | 108,000 |
|  |  |  |
| Total | \$ | 314,062,290 |

## NOTE 10 - SECURITIES SOLD UNDER REPURCHASE AGREEMENTS

The Bank has entered into sales of securities under agreements to repurchase. These obligations to repurchase securities sold are reflected as liabilities in the consolidated balance sheets and consist of three obligations totaling $\$ 72.5$ million at March 31, 2009. On September 21, 2007, the Bank borrowed $\$ 10.0$ million under a five-year repurchase agreement at a fixed rate of $4.01 \%$. On November 14, 2007, the Bank borrowed $\$ 10.0$ million under a nine-year repurchase agreement at a fixed rate of $3.50 \%$. On February 21, 2009, the Bank borrowed $\$ 52.5$ million under a 60 day repurchase agreement at a fixed rate of $0.97 \%$. All repurchase agreements require quarterly interest only payments with principal and interest due on maturity. The dollar amounts of securities underlying the agreements are book entry securities. Available for sale securities with book values of $\$ 79,679,683$ and $\$ 21,851,616$ and fair values of $\$ 80,752,953$ and $\$ 22,266,107$ at March 31, 2009 and December 31, 2008, respectively, are used as collateral for the agreements.

Securities sold under repurchase agreements are summarized as follows for the periods ended March 31, 2009 and December 31, 2008:

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Amount outstanding at period end | \$ | 72,500,000 | \$ | 20,000,000 |
| Average amount outstanding during the period |  | 44,449,444 |  | 35,187,060 |
| Maximum outstanding at any month-end |  | 72,500,000 |  | 50,000,000 |
| Weighted average rate paid at period-end |  | 1.74\% |  | 3.76\% |
| Weighted average rate paid during the period |  | 2.22\% |  | 3.58\% |

## NOTE 11 - JUNIOR SUBORDINATED DEBENTURES

On February 22, 2006, Tidelands Statutory Trust (the "Trust I"), a non-consolidated subsidiary of the Company, issued and sold floating rate capital securities of the trust (the "Trust I Securities"), generating proceeds of $\$ 8.0$ million. The Trust I loaned these proceeds to the Company to use for general corporate purposes, primarily to provide capital to the Bank. The debentures qualify as Tier 1 capital under Federal Reserve Board guidelines.

The Trust I Securities in the transaction accrue and pay distributions quarterly at a rate per annum equal to the three-month LIBOR plus $1.38 \%$, which was $2.85 \%$ during the period ending March 31, 2009. The distribution rate payable on the Trust I Securities is cumulative and payable quarterly in arrears. The Company has the right, subject to events of default, to defer payments of interest on the Trust I Securities for a period not to exceed 20 consecutive quarterly periods, provided that no extension period may extend beyond the maturity date of March 30, 2036. The Company has no current intention to exercise its right to defer payments of interest on the Trust I Securities.

The Trust I Securities mature or are mandatorily redeemable upon maturity on March 30, 2036 or upon earlier optional redemption as provided in the indenture. The Company has the right to redeem the Trust I Securities in whole or in part, on or after March 30, 2011. The Company may also redeem the Trust I Securities prior to such dates upon occurrence of specified conditions and the payment of a redemption premium.

On June 20, 2008, Tidelands Statutory Trust II (the "Trust II"), a non-consolidated subsidiary of the Company, issued and sold floating rate capital securities of the trust (the "Trust II Securities"), generating proceeds of $\$ 6.0$ million. The Trust II loaned these proceeds to the Company to use for general corporate purposes, primarily to provide capital to the Bank. The debentures qualify as Tier 1under Federal Reserve Board guidelines.

The Trust II Securities accrue and pay distributions quarterly at a rate equal to (i) $9.425 \%$ fixed for the first 5 years, and (ii) the three-month LIBOR rate plus $5.075 \%$ thereafter. The distribution rate payable on the Trust II Securities is cumulative and payable quarterly in arrears. The Company has the right, subject to events of default, to defer payments of interest on the Trust II Securities for a period not to exceed 20 consecutive quarterly periods, provided that no extension period may extend beyond the maturity date of June 30, 2038. The Company has no current intention to exercise its right to defer payments of interest on the Trust II Securities.

The Trust II Securities mature or are mandatorily redeemable upon maturity on June 30, 2038 or upon earlier optional redemption as provided in the indenture. The Company has the right to redeem the Trust II Securities in whole or in part, on or after June 30, 2013. The Company may also redeem the Trust II Securities prior to such dates upon occurrence of specified conditions and the payment of a redemption premium.

## NOTE 12 - ADVANCES FROM FEDERAL HOME LOAN BANK

Other borrowings are comprised of five advances totaling $\$ 100.8$ million from the Federal Home Loan Bank ("FHLB"). On September 17, 2007, the Bank borrowed $\$ 16.0$ million under a five-year convertible advance at a fixed rate of $4.22 \%$. On September 21, 2007, the Bank borrowed $\$ 9.0$ million under a 10 -year convertible advance at a fixed rate of $3.96 \%$. On January 21, 2009, the Bank borrowed $\$ 40.0$ million under a three-year fixed advance at a rate of $2.35 \%$. On February 5, 2009, the Bank borrowed $\$ 20.9$ million under a nine-month fixed advance at a rate of $1.28 \%$. On March 18, 2009, the Bank borrowed $\$ 14.9$ million under a six-month fixed advance at a rate of $1.26 \%$. All advances require interest only payments with principal and interest due on maturity. The advances are collateralized by pledged FHLB stock and certain investment securities. At March 31, 2009, loans totaling $\$ 31.0$ million were pledged as collateral at the FHLB.

FHLB advances are summarized as follows for the periods ended March 31, 2009 and December 31, 2008:

|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| :--- | ---: | ---: |
| Amount outstanding at period end | $\mathbf{1 0 0 , 8 0 0 , 0 0 0}$ | $\$ \mathbf{6 0 , 8 0 0 , 0 0 0}$ |
| Average amount outstanding during the period | $91,977,778$ | $40,914,754$ |
| Maximum outstanding at any month-end | $100,800,000$ | $60,800,000$ |
| Weighted average rate at period-end | $2.41 \%$ | $2.71 \%$ |
| Weighted average rate during the period | $2.55 \%$ | $3.51 \%$ |

Table of Contents

## NOTE 13 - OTHER OPERATING EXPENSES

Other operating expenses for the three months ended March 31, 2009 and 2008 are summarized below:

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Professional fees | \$ | 306,607 | \$ | 229,297 |
| Telephone expenses |  | 47,561 |  | 34,873 |


| Office supplies, stationery, and printing | 28,704 | 36,251 |
| :--- | ---: | ---: |
| Insurance | 59,191 | 53,750 |
| Postage | 3,968 | 5,789 |
| Data processing | 125,967 | 93,762 |
| Advertising and marketing | 76,277 | 216,098 |
| FDIC Insurance | 240,000 | 75,000 |
| Other | 299,313 | 186,814 |
| Total | $\underline{\mathbf{1 , 1 8 7 , 5 8 8}}$ | $\mathbf{\$ 1}$ |

## NOTE 14 - COMMITMENTS AND CONTINGENCIES

The Company is subject to claims and lawsuits which arise primarily in the ordinary course of business. Management is not aware of any legal proceedings which they believe would reasonably be expected to have a material adverse effect on the financial position or operating results of the Company.

## NOTE 15 - EARNINGS (LOSS) PER SHARE

Basic net income (loss) per share are computed by dividing net income by the weighted-average number of common shares outstanding. Diluted net income (loss) per share is computed by dividing net income by the weighted-average number of common shares outstanding and dilutive common share equivalents using the treasury stock method. Dilutive common share equivalents include common shares issuable upon exercise of outstanding stock options.

Basic and diluted net income (loss) per share are computed below for the three months ended March 31, 2009 and 2008:

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Basic net income (loss) per share computation: |  |  |  |  |
| Net income (loss) available to common shareholders | \$ | $(858,691)$ | \$ | (233,320) |
| Average common shares outstanding - basic |  | 4,044,186 |  | 4,068,512 |
| Basic net income (loss) per share | \$ | $\stackrel{(0.21}{ })$ | \$ | $\stackrel{(0.06)}{ }$ |
| Diluted net income (loss) per share computation: |  |  |  |  |
| Net income available (loss) to common shareholders | \$ | $(858,691)$ | \$ | (233,320) |
| Average common shares outstanding - basic |  | 4,044,186 |  | 4,068,512 |
| Incremental shares from assumed conversions: |  |  |  |  |
| Stock options |  | - |  | - |
| Average common shares outstanding - diluted |  | 4,044,186 |  | 4,068,512 |
| Diluted net income (loss) per share | \$ | $(0.21)$ | \$ | $\stackrel{(0.06}{ }$ |

## NOTE 16 - REGULATORY MATTERS

The Company and Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct adverse material effect on the Company's or Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and Bank must meet specific capital guidelines that involve quantitative measures of the Company's and Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company's and Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

## Table of Contents

Quantitative measures established by regulation to ensure capital adequacy require the Company and Bank to maintain minimum ratios of Tier 1 and total capital as a percentage of assets and off-balance-sheet exposures, adjusted for risk weights ranging from $0 \%$ to $100 \%$. Tier 1 capital consists of common shareholders' equity, excluding the unrealized gain or loss on securities available for sale, minus certain intangible assets. Tier 2 capital consists of the allowance for loan losses subject to certain limitations. Total capital for purposes of computing the capital ratios consists of the sum of Tier 1 and Tier 2 capital. The regulatory minimum requirements are $4 \%$ for Tier 1 and $8 \%$ for total risk-based capital.

The Company and Bank are also required to maintain capital at a minimum level based on total assets, which is known as the leverage ratio. Only the strongest institutions are allowed to maintain capital at the minimum requirement of $3 \%$. All others are subject to maintaining ratios $1 \%$ to $2 \%$
above the minimum.

As of March 31, 2009 and December 31, 2008, management believes it is categorized as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events that management believes have changed the Company's and Bank’s category.

The following table summarizes the capital amounts and ratios of the Company and the regulatory minimum requirements at March 31, 2009 and December 31, 2008:

|  | Actual |  |  | For Capital <br> Adequacy Purposes |  |  | To Be WellCapitalized Under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Ratio |  | Amount | Ratio | Amount | Ratio |
| Tidelands Bancshares, Inc. |  |  |  |  |  |  |  |  |
| March 31, 2009 |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ | 70,190,000 | 14.91\% | \$ | 37,659,360 | 8.00\% | N/A | N/A |
| Tier 1 capital (to risk-weighted assets) |  | 64,272,000 | 13.65\% |  | 18,829,680 | 4.00\% | N/A | N/A |
| Tier 1 capital (to average assets) |  | 64,272,000 | 8.41\% |  | 30,582,240 | 4.00\% | N/A | N/A |
| December 31, 2008 |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ | 70,861,000 | 14.73\% | \$ | 38,495,760 | 8.00\% | N/A | N/A |
| Tier 1 capital (to risk-weighted assets) |  | 64,861,000 | 13.48\% |  | 19,247,880 | 4.00\% | N/A | N/A |
| Tier 1 capital (to average assets) |  | 64,861,000 | 9.39\% |  | 27,624,560 | 4.00\% | N/A | N/A |

The following table summarizes the capital amounts and ratios of the Bank and the regulatory minimum requirements at March 31, 2009 and December 31, 2008:

|  | Actual |  | For Capital <br> Adequacy Purposes |  | To Be WellCapitalized Under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Tidelands Bank |  |  |  |  |  |  |


| March 31, 2009 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total capital (to risk-weighted assets) | \$ | 58,193,000 | 12.39\% | \$ | 37,586,330 | 8.00\% | \$ | 46,982,920 | 10.00\% |
| Tier 1 capital (to risk-weighted assets) |  | 52,285,000 | 11.13\% |  | 18,793,170 | 4.00\% |  | 28,189,750 | 6.00\% |
| Tier 1 capital (to average assets) |  | 52,285,000 | 6.90\% |  | 30,302,880 | 4.00\% |  | 37,878,600 | 5.00\% |
| December 31, 2008 |  |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ | 57,495,000 | 12.02\% | \$ | 38,270,240 | 8.00\% | \$ | 47,837,800 | 10.00\% |
| Tier 1 capital (to risk-weighted assets) |  | 51,495,000 | 10.77\% |  | 19,135,120 | 4.00\% |  | 28,702,680 | 6.00\% |
| Tier 1 capital (to average assets) |  | 51,495,000 | 7.49\% |  | 27,511,800 | 4.00\% |  | 34,389,750 | 5.00\% |

## NOTE 17 - UNUSED LINES OF CREDIT

As of March 31, 2009, the Company had unused lines of credit to purchase federal funds from unrelated banks totaling $\$ 27.5$ million. These lines of credit are available on a one to 14 day basis for general corporate purposes. In addition to these credit lines, unused credit availability at the Federal Home Loan Bank amounted to \$77.4 million at March 31, 2009.

## NOTE 18 - SHAREHOLDERS' EQUITY

Preferred Stock - In December 2008, in connection with the TARP Capital Purchase Program, established as part of the Emergency Economic Stabilization Act of 2008, the Company issued to the U.S. Treasury 14,448 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series T (the "Preferred Stock"), having a liquidation preference of $\$ 1,000$ per share. The Preferred Stock has a dividend rate of $5 \%$ for the first five years and 9\% thereafter. The Preferred Stock has a call feature after three years.

## Table of Contents

In connection with the sale of the Preferred Stock, the Company also issued to the U.S. Treasury ten-year warrants to purchase up to 571,821 shares of the Company's common stock (the "Warrants"), par value $\$ 0.01$ per share at an initial exercise price of $\$ 3.79$ per share.

As required under the TARP Capital Purchase Program, dividend payments on and repurchase of the Company's common stock are subject to certain restrictions. For as long as the Preferred Stock is outstanding, no dividends may be declared or paid on the Company's common stock until all accrued and unpaid dividends on the Preferred Stock are fully paid. In addition, the U.S. Treasury's consent is required for any increase in dividends on common stock before the third anniversary of issuance of the Preferred Stock and for any repurchase of any common stock except for repurchases of common shares in connection with benefit plans.

The Preferred Stock and Warrants were sold to the U.S. Treasury for an aggregate purchase price of $\$ 14,448,000$ in cash. The purchase price was allocated between the Preferred Stock and the Warrants based upon the relative fair values of each to arrive at the amounts recorded by the Company. This resulted in the Preferred Stock being issued at a discount which is being amortized on a level yield basis as a charge to retained earnings over an assumed life of five years.

Restrictions on Dividends - South Carolina banking regulations restrict the amount of dividends that can be paid to shareholders. All of the Bank's dividends to Tidelands Bancshares, Inc. are payable only from the undivided profits of the Bank. The Bank is authorized to pay cash dividends up to $100 \%$ of net income in any calendar year without obtaining the prior approval of the Commissioner of Banking provided that the Bank received a composite rating of one or two at the last Federal or State regulatory examination. Under Federal Reserve Board regulations, the amounts of loans or advances from the Bank to the parent company are also restricted.

## NOTE 19 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments consist of commitments to extend credit and standby letters of credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. A commitment involves, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The Company's exposure to credit loss in the event of nonperformance by the other party to the instrument is represented by the contractual notional amount of the instrument. Since certain commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company uses the same credit policies in making commitments to extend credit as it does for on-balance-sheet instruments. Standby letters of credit are conditional commitments issued to guarantee a customer's performance to a third party and have essentially the same credit risk as other lending facilities.

Collateral held for commitments to extend credit and letters of credit varies but may include accounts receivable, inventory, property, plant, equipment and income-producing commercial properties.

The following table sets forth the length of time until maturity for unused commitments to extend credit and standby letters of credit at March 31, 2009.

| Commitments to extend credit | Amount |
| :--- | ---: |
| Standby letters of credit | $31,710,868$ |
| Total | 315,557 <br> $\mathbf{3 2 , 0 2 6 , 4 2 5}$ |

## NOTE 20 - EMPLOYEE STOCK OWNERSHIP PLAN

On May 17, 2007, the Company announced the formation of the Tidelands Bancshares, Inc. Employee Stock Ownership Plan ("ESOP"), a noncontributory plan, for its employees. The ESOP will purchase shares of the Company's common stock on the open market from time to time with funds borrowed from a loan from a third party lender. As of March 31, 2009, the ESOP has purchased 241,916 outstanding shares. All employees of the Company meeting certain tenure requirements are entitled to participate in the ESOP. Compensation expense related to the ESOP was $\$ 74,118$ for the quarter ended March 31, 2009. At March 31, 2009, the ESOP has outstanding loans amounting to $\$ 2,525,000$ at a variable rate of $2.25 \%$.

The Company has a $401(\mathrm{k})$ profit sharing plan, which provides retirement benefits to a majority of officers and employees who meet certain age and service requirements. The plan includes a "salary reduction" feature pursuant to Section 401(k) of the Internal Revenue Code. At its discretion, the Bank can make matching contributions of $\$ .50$ for every dollar contributed up to $6 \%$ of the participants' annual compensation. Expenses charged to earnings for the $401(\mathrm{k})$ profit sharing plan were approximately $\$ 28,877$ and $\$ 14,735$, for the quarter ended March 31 , 2009 and 2008, respectively.

The banking subsidiary has a Supplemental Executive Retirement Plan (Supplemental Plan). This plan provides an annual post-retirement cash payment beginning after a chosen retirement date for certain officers of the Bank. The officer will receive an annual payment from the Bank equal to the promised benefits. In connection with this plan, life insurance contracts were purchased on the officers. There was $\$ 118,146$ expense related to the plan for the quarter ended March 31, 2009.

## Table of Contents

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is a discussion of our financial condition as of March 31, 2009 compared to December 31, 2008 and the results of operations for the three months ended March 31, 2009 compared to the three months ended March 31, 2008. These comments should be read in conjunction with our consolidated financial statements and accompanying footnotes appearing in this report and in conjunction with the financial statements and related notes and disclosures in our 2008 Annual Report on Form 10-K.

This report contains statements which constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may relate to our financial condition, results of operation, plans, objectives, or future performance. These statements are based on many assumptions and estimates and are not guarantees of future performance. Our actual results may differ materially from those projected in any forward-looking statements, as they will depend on many factors about which we are unsure, including many factors which are beyond our control. The words "may," "would," "could," "will," "expect," "anticipate," "believe," "intend," "plan," and "estimate," as well as similar expressions, are meant to identify such forward-looking statements. Potential risks and uncertainties include, but are not limited, to those described under "Risk Factors" in Item 1 of our 2008 Annual Report on Form 10-K and the following:

- significant increases in competitive pressure in the banking and financial services industries;
- changes in the interest rate environment which could reduce anticipated or actual margins;
- changes in political conditions or the legislative or regulatory environment;
- general economic conditions, either nationally or regionally and especially in our primary service area, becoming less favorable than expected resulting in, among other things, a deterioration in credit quality;
- changes occurring in business conditions and inflation;
- changes in technology;
- changes in monetary and tax policies;
- the level of allowance for loan loss;
- the rate of delinquencies and amounts of charge-offs;
- the rates of loan growth;
- adverse changes in asset quality and resulting credit risk-related losses and expenses;
- loss of consumer confidence and economic disruptions resulting from terrorist activities;
- changes in the securities markets; and
- other risks and uncertainties detailed from time to time in our filings with the Securities and Exchange Commission.


## Overview

Our bank subsidiary, Tidelands Bank, commenced operations in October 2003 through our main office located in Mount Pleasant, South Carolina. On April 23, 2007, we opened a permanent full service banking facility in our Summerville location. We opened a permanent facility for our full service branch in Myrtle Beach on June 7, 2007. In addition, we opened a new full service branch office in the Park West area of Mount Pleasant on May 14, 2007, and converted the loan production office in the West Ashley area of Charleston to a full service branch on July 2, 2007. The Bluffton loan production office opened as a full service banking facility on May 21, 2008. On July 23, 2008, we opened a permanent full service banking facility in Murrells Inlet. We plan to focus our efforts at these branch locations on obtaining lower cost deposits that are less affected by rising rates. We have grown rapidly since our inception, with a focus on growing our loan portfolio.

The following discussion describes our results of operations for the three months ended March 31, 2009 as compared to the three months ended March 31, 2008 and also analyzes our financial condition as of March 31, 2009 as compared to December 31, 2008. Like most community banks, we derive most of our income from interest we receive on our loans and investments. In addition to earning interest on our loans and investments, we earn income through fees and other expenses we charge to our customers. We describe the various components of this noninterest income, as
well as our noninterest expense, in the following discussion. Our primary source of funds for making these loans and investments is our deposits, on which we pay interest. Consequently, one of the key measures of our success is our amount of net interest income, or the difference between the income on our interest-earning assets, such as loans and investments, and the expense on our interest-bearing liabilities, such as deposits. Another key measure is the spread between the yield we earn on these interest-earning assets and the rate we pay on our interest-bearing liabilities. There are risks inherent in all loans, so we maintain an allowance for loan losses to absorb probable losses on existing loans that may become uncollectible. We establish and maintain this allowance by charging a provision for loan losses against our operating earnings. In the

## Table of Contents

following section we have included a detailed discussion of this process.
We encourage you to read this discussion and analysis in conjunction with the financial statements and the related notes and the other statistical information also included in this report.

## Critical Accounting Policies

We have adopted various accounting policies that govern the application of accounting principles generally accepted in the United States and with general practices within the banking industry in the preparation of our financial statements. Our significant accounting policies are described in the footnotes to our unaudited consolidated financial statements as of March 31, 2009.

Certain accounting policies involve significant judgments and assumptions by us that have a material impact on the carrying value of certain assets and liabilities. We consider these accounting policies to be critical accounting policies. The judgment and assumptions we use are based on historical experience and other factors, which we believe to be reasonable under the circumstances. Because of the nature of the judgment and assumptions we make, actual results could differ from these judgments and estimates that could have a material impact on the carrying values of our assets and liabilities and our results of operations.

We believe the allowance for loan losses is the critical accounting policy that requires the most significant judgment and estimates used in preparation of our consolidated financial statements. Some of the more critical judgments supporting the amount of our allowance for loan losses include judgments about the credit worthiness of borrowers, the estimated value of the underlying collateral, the assumptions about cash flow, determination of loss factors for estimating credit losses, the impact of current events, and conditions and other factors impacting the level of probable inherent losses. Under different conditions or using different assumptions, the actual amount of credit losses incurred by us may be different from management's estimates provided in our consolidated financial statements. Refer to the portion of this discussion that addresses our allowance for loan losses for a more complete discussion of our processes and methodology for determining our allowance for loan losses.

## Recent Legislative and Regulatory Initiatives to Address Financial and Economic Crises

Markets in the United States and elsewhere have experienced extreme volatility and disruption for more than 12 months. These circumstances have exerted significant downward pressure on prices of equity securities and virtually all other asset classes, and have resulted in substantially increased market volatility, severely constrained credit and capital markets, particularly for financial institutions, and an overall loss of investor confidence. Loan portfolio performances have deteriorated at many institutions resulting from, among other factors, a weak economy and a decline in the value of the collateral supporting their loans. Dramatic slowdowns in the housing industry, due in part to falling home prices and increasing foreclosures and unemployment, have created strains on financial institutions. Many borrowers are now unable to repay their loans, and the collateral securing these loans has, in some cases, declined below the loan balance. In response to the challenges facing the financial services sector, several regulatory and governmental actions have recently been announced including:

- The Emergency Economic Stabilization Act of 2008 (the "EESA"), approved by Congress and signed by President Bush on October 3, 2008, which, among other provisions, allowed the Treasury Department to purchase troubled assets from banks, authorized the Securities and Exchange Commission to suspend the application of marked-to-market accounting, and temporarily raised the basic limit of FDIC deposit insurance from $\$ 100,000$ to $\$ 250,000$; the legislation contemplated a return to the $\$ 100,000$ limit on December 31, 2009;
- On October 7, 2008, the FDIC approved a plan to increase the rates banks pay for deposit insurance;
- On October 14, 2008, the U.S. Treasury announced the creation of the Capital Purchase Program (the "CPP") which encourages and allows financial institutions to build capital through the sale of senior preferred shares to the Treasury Department on terms that are nonnegotiable;
- On October 14, 2008, the FDIC announced the creation of the Temporary Liquidity Guarantee Program ("TLGP"), which seeks to strengthen confidence and encourage liquidity in the banking system. The TLGP has two primary components that are available on a

Table of Contents

- The Transaction Account Guarantee Program ("TAGP"), which provides unlimited deposit insurance coverage through December 31, 2009 for noninterest-bearing transaction accounts (typically business checking accounts) and certain funds swept into noninterest-bearing savings accounts. Institutions participating in the TLGP pay a 10 basis points fee (annualized) on the balance of each covered account in excess of $\$ 250,000$, while the extra deposit insurance is in place;
- The Debt Guarantee Program ("DGP"), under which the FDIC guarantees certain senior unsecured debt of FDIC-insured institutions and their holding companies. The unsecured debt must be issued on or after October 14, 2008 and not later than June 30,2009 , and the guarantee is effective through the earlier of the maturity date or June 30, 2012. The DGP coverage limit is generally $125 \%$ of the eligible entity's eligible debt outstanding on September 30, 2008 and scheduled to mature on or before June 30, 2009 or, for certain insured institutions, 2\% of their liabilities as of September 30, 2008. Depending on the term of the debt maturity, the nonrefundable DGP fee ranges from 50 to 100 basis points (annualized) for covered debt outstanding until the earlier of maturity or June 30, 2012. The TAGP and DGP are in effect for all eligible entities, unless the entity opted out on or before December 5, 2008.
- On February 17, 2009, the American Recovery and Reinvestment Act (the "Recovery Act") was signed into law in an effort to, among other things, create jobs and stimulate growth in the United States economy. The Recovery Act specifies appropriations of approximately $\$ 787$ billion for a wide range of Federal programs and will increase or extend certain benefits payable under the Medicaid, unemployment compensation, and nutrition assistance programs. The Recovery Act also reduces individual and corporate income tax collections and makes a variety of other changes to tax laws. The Recovery Act also imposes certain limitations on compensation paid by participants in the U.S. Treasury's Troubled Asset Relief Program ("TARP").
- On March 23, 2009, the U.S. Treasury, in conjunction with the FDIC and the Federal Reserve, announced the Public-Private Partnership Investment Program for Legacy Assets which consists of two separate plans, addressing two distinct asset groups:
- The Legacy Loan Program, which the primary purpose will be to facilitate the sale of troubled mortgage loans by eligible institutions, which include FDIC-insured federal or state banks and savings associations. Eligible assets may not be strictly limited to loans; however, what constitutes an eligible asset will be determined by participating banks, their primary regulators, the FDIC and the U.S. Treasury. Additionally, the Loan Program's requirements and structure will be subject to notice and comment rulemaking, which may take some time to complete.
- The Securities Program, which will be administered by the U.S. Treasury, involves the creation of public-private investment funds to target investments in eligible residential mortgage-backed securities and commercial mortgage-backed securities issued before 2009 that originally were rated AAA or the equivalent by two or more nationally recognized statistical rating organizations, without regard to rating enhancements (collectively, "Legacy Securities"). Legacy Securities must be directly secured by actual mortgage loans, leases or other assets, and may be purchased only from financial institutions that meet TARP eligibility requirements.

On December 19, 2008, as part of the CPP, we entered into the CPP Purchase Agreement with the Treasury Department under the CPP pursuant to which we sold 14,448 shares of our Series T Preferred Stock and the CPP Warrant to purchase 571,821 shares of our common stock for an aggregate purchase price of $\$ 14.4$ million in cash. The Series T Preferred Stock will qualify as Tier 1 capital and will be entitled to cumulative dividends at a rate of $5 \%$ per annum for the first five years, and $9 \%$ per annum thereafter. We must consult with the Federal Reserve before we may redeem the Series T Preferred Stock but, contrary to the original restrictions in the EESA, will not necessarily be required to raise additional equity capital in order to redeem this stock. The CPP Warrant has a 10-year term and is immediately exercisable upon its issuance, with an exercise price, subject to anti-dilution adjustments equal to $\$ 3.79$ per share of the common stock.

We will participate in the TAGP and have not opted out of the DGP.

## Results of Operations

## Income Statement Review

## Summary

Three months ended March 31, 2009 and 2008
Our net loss was approximately $\$ 630,000$ for the three months ended March 31, 2009 compared to net loss of $\$ 233,000$ for the same period ended March 31, 2008. Net loss before income tax benefit was $\$ 964,000$ for the three months ended March 31, 2009 compared to a net loss before income tax benefit of $\$ 388,000$ for the three months ended March 31, 2008. The $\$ 575,000$ increase in net loss before income tax benefit resulted from increases of $\$ 1.2$ million in net interest income before provision for loan losses and a $\$ 176,000$ increase in noninterest income offset by a $\$ 229,000$ increase in noninterest expense. Additionally, we recorded provisions for loan losses of $\$ 2.1$ million and $\$ 463,000$ for the three months ended March 31, 2009 and 2008, respectively.

## Net Interest Income

Our level of net interest income is determined by the level of earning assets and the management of our net interest margin. The growth in our loan portfolio has historically been the primary driver of the increase in net interest income. During the three months ended March 31, 2009, our loan portfolio increased $\$ 4.4$ million from the year end balance.

Growth in our loan and investment portfolios, as well as losses incurred in our securities portfolios have created the need for a higher level of capital and the need to increase deposits and borrowings. This strategy also resulted in a significant portion of our assets being in higher earning loans rather than in lower yielding investments. At March 31, 2009, loans represented $58.2 \%$ of total assets, while securities and federal funds sold represented $35.6 \%$ of total assets. While we plan to continue our focus on increasing our loan portfolio, we also anticipate continuing to increase the size of our investment portfolio during the ongoing economic recession as loan demand softens and investment yields become more attractive. No assurance can be given that we will be able to continue to increase loans or investments at the same growth rate as we have experienced in the past.

The current interest rate environment, which is low by historical measures, has allowed us to obtain short-term borrowings and wholesale certificates of deposit at rates lower than certificate of deposit rates being offered in our local market. This funding strategy allowed us to continue to operate in a growing branch environment, which in turn allowed us to focus on growing our loan portfolio. Recently, as our loan growth has slowed, we have begun to focus our efforts on obtaining retail deposits. At March 31, 2009, retail deposits represented $\$ 253.0$ million, or $34.0 \%$ of total funding, which includes total deposits plus securities sold under agreements to repurchase plus other borrowings. Commercial deposits represented $\$ 27.2$ million, or $3.6 \%$ of total funding, borrowings represented $\$ 190.3$ million, or $25.5 \%$ of total funding, and wholesale out-of-market deposits represented $\$ 274.6$ million, or $36.9 \%$ of total funding.

We plan to continue to offer aggressive rates on investment checking and money market accounts. Our goal is to maintain a higher percentage of assets being funded by retail deposits and to increase the percentage of low-cost transaction accounts to total deposits. No assurance can be given that these objectives will be achieved. Although we anticipate that our new full service banking offices will assist us in meeting these objectives, we believe that the current deposit strategies and the opening of new offices had a dampening effect on earnings. However, we believe that over time these two strategies will provide us with additional customers in our new markets and will provide a lower alternative cost of funding.

In addition to the growth in both assets and liabilities, and the timing of repricing of our assets and liabilities, net interest income is also affected by the ratio of interest-earning assets to interest-bearing liabilities and the changes in interest rates earned on our assets and interest rates paid on our liabilities. Our net interest income for the three months ended March 31, 2009 increased primarily because we had more interest-earning assets than interest-bearing liabilities. For the three months ended March 31, 2009 and 2008, average interest-earning assets exceeded average interest-bearing liabilities by $\$ 20.6$ million and $\$ 21.0$ million, respectively.

The impact of the Federal Reserve's interest rate cuts since August 2007 resulted in a decrease in both the yields on our variable rate assets and the rates that we pay for our short-term deposits and borrowings. The net interest margin decreased during the three months ended March 31, 2009 when compared to the same period in 2008, as a result of the bank having less interest-bearing liabilities than interest-earning assets that repriced as market rates decreased over the period. Our net interest margins for the three months ended March 31, 2009 and 2008 were 2.48\% and 2.57\%, respectively.

Table of Contents

We have included a number of unaudited tables to assist in our description of various measures of our financial performance. For example, the "Average Balances" table shows the average balance of each category of our assets and liabilities as well as the yield we earned or the rate we paid with respect to each category during the three months ended March 31, 2009 and 2008. Our loans typically provide higher interest yields than do other types of interest-earning assets, which is why we direct a substantial percentage of our earning assets into our loan portfolio. Similarly, the "Rate/Volume Analysis" tables help demonstrate the effect of changing interest rates and changing volume of assets and liabilities on our financial
condition during the periods shown. We also track the sensitivity of our various categories of assets and liabilities to changes in interest rates, and we have included tables to illustrate our interest rate sensitivity with respect to interest-earning accounts and interest-bearing accounts. Finally, we have included various tables that provide detail about our investment securities, our loans, our deposits and other borrowings.

## Table of Contents

## Three Months Ended March 31, 2009 and 2008

The following table sets forth information related to our average balance sheet, average yields on assets, and average costs of liabilities. We derived these yields by dividing income or expense by the average balance of the corresponding assets or liabilities. We derived average balances from the daily balances throughout the periods indicated. During the three months ended March 31, 2009 and 2008, we had no securities purchased with agreements to resell. All investments were owned at an original maturity of over one year.

## Average Balances, Income and Expenses, and Rates

|  | For the Three Months Ended March 31, 2009 |  |  |  |  | For the Three Months Ended March 31, 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Income/ Expense |  | $\begin{gathered} \hline \text { Yield/ } \\ \text { Rate(1) } \end{gathered}$ | Average Balance |  | Income/ <br> Expense |  | Yield/ <br> Rate(1) |
|  |  |  |  |  | (dollars in |  | nds) |  |  |  |
| Earning assets: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing balances | \$ | 1,416 | \$ | 1 | 0.21\% | \$ | 129 | \$ | 1 | 4.12\% |
| Federal funds sold |  | 7,301 |  | 3 | 0.20\% |  | 7,844 |  | 62 | 3.16\% |
| Taxable investment securities |  | 239,282 |  | 2,977 | 5.05\% |  | 80,356 |  | 1,167 | 5.78\% |
| Non-taxable investment securities |  | 5,172 |  | 51 | 3.97\% |  | 8,016 |  | 79 | 3.91\% |
| Loans receivable(2) |  | 464,258 |  | 6,137 | 5.36\% |  | 403,771 |  | 7,106 | 7.00\% |
| Total earning assets | \$ | 717,429 | \$ | 9,169 | 5.18\% | \$ | 500,116 | \$ | 8,415 | 6.69\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonearning assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 10,833 |  |  |  | \$ | 3,697 |  |  |  |
| Mortgages held for sale |  | 999 |  |  |  |  | 735 |  |  |  |
| Premises and equipment, net |  | 19,355 |  |  |  |  | 18,161 |  |  |  |
| Other assets |  | 23,828 |  |  |  |  | 15,488 |  |  |  |
| Allowance for loan losses |  | $(7,888)$ |  |  |  |  | $(4,427)$ |  |  |  |
| Total nonearning assets |  | 47,127 |  |  |  |  | 33,654 |  |  |  |
| Total assets | \$ | $\underline{764,556}$ |  |  |  | \$ | 533,770 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing transaction accounts | \$ | 45,485 | \$ | 199 | 1.78\% | \$ | 8,763 | \$ | 39 | 1.75\% |
| Savings \& money market |  | 184,148 |  | 766 | 1.69\% |  | 193,883 |  | 1,794 | 3.68\% |
| Time deposits less than \$100,000 |  | 222,497 |  | 1,889 | 3.44\% |  | 165,045 |  | 2,103 | 5.07\% |
| Time deposits greater than \$100,000 |  | 90,680 |  | 884 | 3.95\% |  | 34,131 |  | 406 | 4.73\% |
| Junior subordinated debentures |  | 14,434 |  | 205 | 5.75\% |  | 8,248 |  | 129 | 6.24\% |
| Advances from FHLB |  | 91,978 |  | 579 | 2.55\% |  | 26,187 |  | 275 | 4.17\% |
| Securities sold under repurchase agreement |  | 44,449 |  | 243 | 2.22\% |  | 39,543 |  | 390 | 3.92\% |
| ESOP borrowings |  | 2,588 |  | 15 | 2.29\% |  | 2,848 |  | 37 | 5.24\% |
| Federal funds purchased |  | 378 |  | 1 | 1.10\% |  | 479 |  | 6 | 5.07\% |
| Other borrowings |  | 178 |  | 2 | 3.87\% |  | - |  | - | 二\% |
| Total interest-bearing liabilities | \$ | 696,815 | \$ | 4,783 | 2.78\% |  | 479,127 | \$ | 5,179 | 4.30\% |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits |  | 11,393 |  |  |  |  | 11,272 |  |  |  |
| Other liabilities |  | 4,184 |  |  |  |  | 2,519 |  |  |  |
| Shareholders' equity |  | 52,164 |  |  |  |  | 40,852 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Total liabilities and shareholders' equity | \$ | 764,556 |  |  |  | \$ | 533,770 |  |  |  |
| Net interest income |  |  | \$ | 4,386 |  |  |  | \$ | 3,236 |  |
| Net interest spread |  |  |  |  | 2.40\% |  |  |  |  | 2.39\% |
| Net interest margin |  |  |  |  | 2.48\% |  |  |  |  | 2.57\% |

(1) Annualized for the three month period.
(2) Includes nonaccruing loans

## Table of Contents

During the three months ended March 31, 2009, the net interest spread increased while the net interest margin declined in comparison to the previous period in 2008.

Interest income for the three months ended March 31, 2009 was $\$ 9.2$ million, consisting of $\$ 6.1$ million on loans, $\$ 3.0$ million on investments and interest bearing balances, and $\$ 3,000$ on federal funds sold. Interest income for the three months ended March 31, 2008 was $\$ 8.4$ million, consisting of $\$ 7.1$ million on loans, $\$ 1.2$ million on investments and interest bearing balances, and $\$ 62,000$ on federal funds sold. Interest and fees on loans represented $66.9 \%$ and $84.4 \%$ of total interest income for the three months ended March 31, 2009 and 2008, respectively. Income from investments, federal funds sold, and interest bearing balances represented $33.1 \%$ and $15.6 \%$ of total interest income for the three months ended March 31 , 2009 and 2008, respectively. The higher percentage of interest income from loans relates to our strategy to maintain a significant portion of our assets in higher earning loans compared to lower yielding investments. The increase in income from investments relates to our having higher balances in investments in an environment of slowing loan growth. Average loans represented $64.7 \%$ and $80.7 \%$ of average interest-earning assets for the three months ended March 31, 2009 and 2008, respectively.

Interest expense for the three months ended March 31, 2009 was $\$ 4.8$ million, consisting of $\$ 3.7$ million related to deposits, $\$ 243,000$ related to securities sold under repurchase agreements, $\$ 205,000$ related to junior subordinated debentures, $\$ 579,000$ related to Federal Home Loan Bank ("FHLB") advances, and $\$ 18,000$ related to federal funds purchased, ESOP borrowings and other borrowings. Interest expense for the three months ended March 31, 2008 was $\$ 5.2$ million, consisting of $\$ 4.3$ million related to deposits, $\$ 390,000$ related to securities sold under repurchase agreements, $\$ 129,000$ related to junior subordinated debentures, $\$ 275,000$ related to FHLB advances, and $\$ 43,000$ related to federal funds purchased and ESOP borrowings. Interest expense on deposits for the three months ended March 31, 2009 and 2008 represented 78.2\% and 83.8\%, respectively, of total interest expense, while interest expense on other liabilities represented $21.8 \%$ and $16.2 \%$, respectively, of total interest expense for the three months ended March 31, 2009 and 2008, respectively. During the three months ended March 31, 2009, average interest-bearing liabilities were higher than the comparable period ended March 31, 2008 by $\$ 217.7$ million.

Net interest income, the largest component of our income, was $\$ 4.4$ million and $\$ 3.2$ million for the three months ended March 31, 2009 and March 31, 2008, respectively. The increase in 2009 resulted from the net effect of higher levels of both average earning assets and interest-bearing liabilities. The approximately $\$ 1.2$ million increase in net interest income for the three months ended March 31, 2009 compared to the same period in 2008 resulted from a $\$ 754,000$ increase in interest income, plus a $\$ 396,000$ million decrease in interest expense.

Our net interest spread was $2.40 \%$ for the three months ended March 31, 2009, compared to $2.39 \%$ for the three months ended March 31, 2008. Our net interest margin for the three months ended March 31 , 2009 was $2.48 \%$, compared to $2.57 \%$ for the three months ended March 31 , 2008. During the first quarter of 2009, interest-earning assets averaged $\$ 717.4$ million, compared to $\$ 500.1$ million in the same quarter of 2008 . During the same periods, average interest-bearing liabilities were $\$ 696.8$ million and $\$ 479.1$ million, respectively.

## Table of Contents

## Rate/Volume Analysis

Net interest income can be analyzed in terms of the impact of changing interest rates and changing volume. The following table sets forth the effect which the varying levels of interest-earning assets and interest-bearing liabilities and the applicable rates have had on changes in net interest income for the periods presented.

|  | Three Months Ended <br> March 31, 2009 vs. March 31, 2008 |  |  |  |  |  |  |  | Three Months Ended <br> March 31, 2008 vs. March 31, 2007 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Increase (Decrease) Due to |  |  |  |  |  |  |  | Increase (Decrease) Due to |  |  |  |  |  |  |  |
|  | Volume |  | Rate |  | Rate/ Volume |  | Total |  | Volume |  | Rate |  | Rate/ Volume |  | Total |  |
|  | (in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 1,064 | \$ | $(1,768)$ | \$ | (265) | \$ | (969) | \$ | 2,309 | \$ | (992) | \$ | (371) | \$ | 946 |


| Taxable investment securities |  | 2,308 |  | (167) |  | (330) |  | 1,811 |  | 677 |  | 9 |  | 12 |  | 698 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-taxable investment securities |  | (28) |  | - |  | - |  | (28) |  | 22 |  | - |  | - |  | 22 |
| Federal funds sold |  | (4) |  | (59) |  | 4 |  | (59) |  | (54) |  | (55) |  | 19 |  | (90) |
| Interest bearing balances |  | 13 |  | (1) |  | (13) |  | (1) |  | 1 |  | - |  | - |  | 1 |
| Total interest income |  | 3,353 |  | (1,995) |  | (604) |  | 754 |  | 2,955 |  | $(1,038)$ |  | (340) |  | 1,577 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 1,523 |  | $(1,573)$ |  | (552) |  | (602) |  | 1,644 |  | (495) |  | (237) |  | 912 |
| Junior subordinated debentures |  | 97 |  | (13) |  | (9) |  | 75 |  | - |  | (10) |  | - |  | (10) |
| Advances from FHLB |  | 690 |  | (110) |  | (276) |  | 304 |  | 82 |  | (54) |  | (17) |  | 11 |
| Securities sold under repurchase agreements |  | 48 |  | (174) |  | (22) |  | (148) |  | 413 |  | (41) |  | (122) |  | 250 |
| Federal funds purchased |  | (1) |  | (5) |  | 1 |  | (5) |  | (19) |  | (2) |  | 1 |  | (20) |
| ESOP borrowings |  | (3) |  | (21) |  | 2 |  | (22) |  | - |  | - |  | 38 |  | 38 |
| Other borrowings |  | - |  | - |  | 2 |  | 2 |  | - |  | - |  | - |  | - |
| Total interest expense |  | 2,354 |  | $(1,896)$ |  | (854) |  | (396) |  | 2,120 |  | (602) |  | (337) |  | 1,181 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 999 | \$ | (99) | \$ | 250 | \$ | 1,150 | \$ | 835 | \$ | (436) | \$ | (3) | \$ | 396 |

## Provision for Loan Losses

We have established an allowance for loan losses through a provision for loan losses charged as an expense on our statement of operations. We review our loan portfolio periodically to evaluate our outstanding loans and to measure both the performance of the portfolio and the adequacy of the allowance for loan losses. Please see the discussion below under "Balance Sheet Review - Allowance for Loan Losses" for a description of the factors we consider in determining the amount of the provision we expense each period to maintain this allowance.

Three Months Ended March 31, 2009 and 2008

Included in the statement of operations for the three months ended March 31, 2009 and 2008 is a noncash expense related to the provision for loan losses of $\$ 2.1$ million and $\$ 463,000$, respectively. The increase in the allowance for the three months ended March 31, 2009 relates to our decision to increase the allowance in response to the deteriorating credit environment as evidenced by the increasing level of nonperforming assets. The allowance for loan losses was approximately $\$ 8.7$ million and $\$ 4.6$ million as of March 31, 2009 and 2008, respectively. The allowance for loan losses as a percentage of gross loans was $1.86 \%$ at March 31, 2009 and $1.10 \%$ at March 31, 2008. At March 31, 2009, we had 41 nonperforming loans totaling approximately $\$ 16.9$ million. Net charge offs amounted to approximately $\$ 1.1$ million for the three months ended March 31, 2009.

## Table of Contents

## Noninterest Income

The following table sets forth information related to our noninterest income during the three months ended March 31, 2009 and 2008:

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |
| Service fees on deposit accounts | \$ | 10 | \$ | 10 |
| Residential mortgage origination fees |  | 65 |  | 128 |
| Origination income on mortgage loans sold |  | 11 |  | 13 |
| Gain on sale of investment securities |  | 307 |  | 32 |
| Gain (loss) on sale of real estate, other real estate owned and repossessed assets |  | (40) |  | 20 |
| Other service fees and commissions |  | 133 |  | 63 |
| Bank owned life insurance |  | 125 |  | 97 |
| Impairment on nonmarketable equity securities |  | (75) |  | - |
| Other |  | 8 |  | 5 |
| Total noninterest income | \$ | 544 | \$ | 368 |

## Three Months Ended March 31, 2009 and 2008

Noninterest income for the three months ended March 31, 2009 was $\$ 544,000$, compared to noninterest income of $\$ 368,000$ during the same period

Residential mortgage origination income consists primarily of mortgage origination fees we receive on residential loans sold to third parties. Residential mortgage origination fees were $\$ 65,000$ and $\$ 128,000$ for the three months ended March 31, 2009 and 2008, respectively. The decrease of $\$ 63,000$ related primarily to a decrease in origination volume in the mortgage department. We received $\$ 11,000$ of origination income on mortgage loans sold for the three months ended March 31, 2009 compared to $\$ 13,000$ for the same period in 2008. We anticipate that the level of mortgage origination fees will continue to decrease if the mortgage refinancing business declines due to deteriorating economic conditions. Further, changes in state law regarding the oversight of mortgage brokers and lenders could increase our costs of operations and affect our mortgage origination volume which could negatively impact our noninterest income in the future.

Service fees on deposits consist primarily of service charges on our checking, money market, and savings accounts. Deposit fees were $\$ 10,000$ for the three months ended March 31, 2009 and 2008. Similarly, other service fees, commissions, and the fee income received from customer nonsufficient fund transactions increased $\$ 70,000$ to $\$ 133,000$ for the three months ended March 31, 2009, when compared to the same period in 2008. The increase is attributed to the growing number of customers to whom we provide financial services.

An additional $\$ 125,000$ and $\$ 97,000$ in noninterest income was primarily attributable to the income received from bank owned life insurance for the three months ended March 31, 2009 and 2008, respectively. Other income consists primarily of income received on fees received on debit and credit card transactions, income from sales of checks, and the fees received on wire transfers. Other income was $\$ 8,000$ and $\$ 5,000$ for the three months ended March 31, 2009 and 2008, respectively.

Table of Contents

## Noninterest Expense

The following table sets forth information related to our noninterest expense for the three months ended March 31, 2009 and 2008:

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |
| Salaries and benefits | \$ | 1,971 | \$ | 2,115 |
| Occupancy |  | 384 |  | 325 |
| Furniture and equipment expense |  | 216 |  | 158 |
| Professional fees |  | 307 |  | 229 |
| Advertising and marketing |  | 76 |  | 216 |
| Insurance |  | 299 |  | 129 |
| Data processing and related costs |  | 126 |  | 94 |
| Telephone |  | 48 |  | 35 |
| Postage |  | 4 |  | 6 |
| Office supplies, stationery and printing |  | 29 |  | 36 |
| Other |  | 299 |  | 187 |
| Total noninterest expense | \$ | 3,759 | \$ | 3,530 |

## Three Months Ended March 31, 2009 and 2008

We incurred noninterest expense of approximately $\$ 3.8$ million for the three months ended March 31, 2009, compared to $\$ 3.5$ million for the three months ended March 31, 2008. The $\$ 229,000$ increase in noninterest expense in 2009 compared to 2008 resulted from increases of $\$ 171,000$ in insurance costs, $\$ 59,000$ in occupancy expense, $\$ 58,000$ in furniture and equipment expense, $\$ 77,000$ in professional fees, $\$ 32,000$ in data processing and related costs and $\$ 116,000$ in other expenses, offset by decreases of $\$ 140,000$ in marketing costs and \$144,000 in salaries and employee benefits.

Salaries and employee benefits expense was approximately $\$ 2.0$ million and $\$ 2.1$ million for the three months ended March 31, 2009 and 2008, respectively. These expenses represented $52.4 \%$ and $59.9 \%$ of our total noninterest expense for the three months ended March 31, 2009 and 2008 , respectively. The $\$ 144,000$ decrease in salaries and employee benefits expense in 2009 compared to 2008 resulted from increases of $\$ 72,000$ in higher benefits costs and payroll taxes offset by decreases of $\$ 72,000$ in base compensation, $\$ 54,000$ in stock based compensation and $\$ 90,000$ in additional incentive compensation.

Data processing and related costs increased approximately $\$ 32,000$, or $34.3 \%$, for the three months ended March 31 , 2009, compared to the same period in 2008. These expenses were $\$ 126,000$ and $\$ 94,000$ for the three months ended March 31, 2009 and 2008, respectively. During the three months ended March 31, 2009, our data processing costs for our core processing system were $\$ 95,000$, compared to $\$ 72,000$ for the three months ended March 31, 2008.

## Income Tax Expense

Three Months Ended March 31, 2009 and 2008

Income tax benefit was approximately $\$ 334,000$ for the three months ended March 31, 2009 compared to income tax benefit of $\$ 155,000$ for the three months ended March 31, 2008. Income taxes are based on effective tax rates of $34.7 \%$ and $40.0 \%$ for the three months ended March 31, 2009 and 2008, respectively.

## Balance Sheet Review

## General

At March 31, 2009, we had total assets of $\$ 801.4$ million, consisting principally of $\$ 457.7$ million in net loans, $\$ 1.0$ million in mortgage loans held for sale, $\$ 285.2$ million in investment securities, $\$ 19.2$ million in net premises, furniture and equipment, and $\$ 13.7$ million in cash and due from banks. Our liabilities at March 31, 2009 totaled $\$ 749.4$ million, consisting principally of $\$ 554.9$ million in deposits, $\$ 72.5$ million in securities sold under agreements to repurchase, $\$ 14.4$ million in junior subordinated debentures, $\$ 100.8$ million in FHLB advances and $\$ 2.5$ million in borrowings related to the ESOP. At March 31, 2009, our shareholders’ equity was $\$ 52.0$ million.

## Table of Contents

## Federal Funds Sold

At March 31, 2009, the Company maintained its liquidity position in a non-interest bearing account, which qualifies such funds as insured deposits under the Transaction Account Guarantee Program. Accordingly, the Bank did not have any short terms investments in federal funds sold on an overnight basis at March 31, 2009. At December 31, 2008, our $\$ 40.4$ million in short-term investments in federal funds sold on an overnight basis comprised $5.6 \%$ of total assets.

## Investments

At March 31, 2009, the $\$ 279.2$ million in our available for sale investment securities portfolio represented approximately $34.8 \%$ of our total assets compared to $\$ 171.8$ million, or $24.0 \%$ of total assets, at December 31, 2008. We held U.S. government agency securities, government sponsored enterprises, municipal and mortgage-backed securities with a fair value of $\$ 279.2$ million and an amortized cost of $\$ 275.8$ million for a net unrealized gain of $\$ 3.4$ million. As a result of the historical low rate environment during the last two years, we have utilized the investment portfolio to provide additional income and absorb liquidity on occasion. We anticipate maintaining an investment portfolio to provide both increased earnings and liquidity. As rates on investment securities rise and additional capital and deposits are obtained, we anticipate maintaining the relative size of the investment portfolio.

Contractual maturities and yields on our investments at March 31, 2009 are shown in the following table. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | One year or less |  |  | After one year through five years |  |  | After five years through ten years |  |  | After ten years |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield | Amount |  | Yield |
|  | (dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Government- sponsored enterprises | \$ | - | —\% | \$ | - | —\% |  | 13,216 | 5.33\% |  | 37,041 | 5.54\% |  | 50,257 | 5.49\% |
| Mortgage-backed securities |  | - | -\% |  | - | -\% |  | 357 | 5.35\% |  | 224,139 | 4.89\% |  | 224,496 | 4.89\% |
| Municipals |  | - | 二\% |  | - | 二\% |  | 968 | 3.90\% |  | 3,484 | 3.98\% |  | 4,452 | 3.96\% |
| Total | \$ | - | -\% | \$ | - | -\% | \$ | $\underline{14,541}$ | 5.21\% | \$ | 264,664 | 4.97\% | \$ | 279,205 | 4.97\% |

At March 31, 2009, our investments included government sponsored enterprises, which consist of securities issued by the Federal Farm Credit Bank, Federal Home Loan Bank, Federal Home Loan Mortgage Corporation and Federal National Mortgage Association with amortized costs of approximately $\$ 4.0$ million, $\$ 4.0$ million, $\$ 4.5$ million, and $\$ 37.1$ million, respectively. Mortgage-backed securities consist of securities issued by the Federal National Mortgage Association, Federal Home Loan Mortgage Corporation and Government National Mortgage Association with amortized costs of approximately $\$ 34.4$ million, $\$ 3.3$ million and $\$ 183.9$ million, respectively. Municipals consist of securities issued by various different municipalities with an amortized cost of $\$ 4.6$ million.

At March 31, 2009, the fair value of investments issued by the Federal Farm Credit Bank, Federal Home Loan Bank, Federal Home Loan Mortgage

Corporation and Federal National Mortgage Association with was approximately $\$ 4.2$ million, $\$ 4.0$ million, $\$ 4.6$ million, and $\$ 37.5$ million, respectively. Mortgage-backed securities consist of securities issued by the Federal National Mortgage Association, Federal Home Loan Mortgage Corporation and Government National Mortgage Association with fair value of approximately $\$ 35.5$ million, $\$ 3.4$ million and $\$ 185.5$ million, respectively. Municipals consist of securities issued by various different municipalities with a fair value of $\$ 4.5$ million.

Other nonmarketable equity securities at March 31,2009 consisted of FHLB stock with a cost of $\$ 5.9$ million, and other investments of $\$ 76,640$.

## Table of Contents

The amortized costs and the fair value of our investments at March 31, 2009 and December 31, 2008 are shown in the following table.

|  | March 31, 2009 |  |  |  | December 31, 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Fair Value |  | Amortized Cost |  | Fair Value |  |
|  | (in thousands) |  |  |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |  |  |  |
| Government-sponsored enterprises | \$ | 49,595 | \$ | 50,257 | \$ | 61,106 | \$ | 62,215 |
| Mortgage-backed securities |  | 221,608 |  | 224,496 |  | 102,615 |  | 104,167 |
| Municipals |  | 4,564 |  | 4,452 |  | 5,595 |  | 5,388 |
| Total | \$ | 275,767 | \$ | 279,205 | \$ | 169,316 | \$ | 171,770 |

## Loans

Since loans typically provide higher interest yields than other types of interest-earning assets, a substantial percentage of our earning assets are invested in our loan portfolio. Average loans at March 31, 2009 and December 31, 2008 were $\$ 464.3$ million and $\$ 433.6$ million, respectively. Gross loans outstanding at March 31, 2009 and December 31, 2008 were $\$ 466.3$ million and $\$ 462.0$ million, respectively.

Loans secured by real estate mortgages are the principal component of our loan portfolio. Most of our real estate loans are secured by residential or commercial property. We do not generally originate traditional long term residential mortgages for the portfolio, but we do issue traditional second mortgage residential real estate loans and home equity lines of credit. We obtain a security interest in real estate whenever possible, in addition to any other available collateral. This collateral is taken to increase the likelihood of the ultimate repayment of the loan. Generally, we limit the loan-to-value ratio on loans we make to $85 \%$. Due to the short time our portfolio has existed, the current mix may not be indicative of our future portfolio mix. We attempt to maintain a relatively diversified loan portfolio to help reduce the risk inherent in concentration in certain types of collateral.

The following table summarizes the composition of our loan portfolio at March 31, 2009 and December 31, 2008.

|  | March 31, 2009 |  |  | December 31, 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | $\begin{gathered} \hline \% \text { of } \\ \text { Total } \end{gathered}$ | Amount |  | $\begin{aligned} & \hline \% \text { of } \\ & \text { Total } \\ & \hline \end{aligned}$ |
|  | (dollars in thousands) |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and industrial | \$ | 27,877 | 6.0\% | \$ | 27,443 | 6.0\% |
|  |  |  |  |  |  |  |
| Real Estate |  |  |  |  |  |  |
| Mortgage |  | 286,093 | 61.4\% |  | 268,500 | 58.1\% |
| Construction |  | 147,468 | 31.6\% |  | 161,298 | 34.9\% |
| Total real estate |  | 433,561 | 93.0\% |  | 429,798 | 93.0\% |
|  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |
| Consumer |  | 5,057 | 1.1\% |  | 4,936 | 1.1\% |
|  |  |  |  |  |  |  |
| Deferred origination fees, net |  | (157) | (0.1)\% |  | (210) | (0.1)\% |
|  |  |  |  |  |  |  |
| Total gross loans, net of deferred fees |  | 466,338 | 100.00\% |  | 461,967 | $\underline{100.00} \%$ |
| Less - allowance for loan losses |  | $(8,656)$ |  |  | (7,635) |  |
| Total loans, net | \$ | 457,682 |  | \$ | 454,332 |  |

## Maturities and Sensitivity of Loans to Changes in Interest Rates

The information in the following table is based on the contractual maturities of individual loans, including loans that may be subject to renewal at their contractual maturity. Renewal of such loans is subject to review and credit approval, as well as modification of terms upon maturity. Actual repayments of loans may differ from the maturities reflected below because borrowers have the right to prepay obligations with or without prepayment penalties.

The following table summarizes the loan maturity distribution by type and related interest rate characteristics at March 31, 2009:

|  | One year or less |  | After one but within five years |  | After five years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |  |  |  |  |
| Commercial | \$ | 16,602 | \$ | 9,333 | \$ | 1,942 | \$ | 27,877 |
| Real estate |  | 169,745 |  | 199,108 |  | 64,708 |  | 433,561 |
| Consumer |  | 1,678 |  | 2,747 |  | 632 |  | 5,057 |
| Deferred origination fees, net |  | (22) |  | (132) |  | (3) |  | (157) |
| Total gross loans, net of deferred fees | \$ | 188,003 | \$ | 211,056 | \$ | 67,279 | \$ | 466,338 |
|  |  |  |  |  |  |  |  |  |
| Gross loans maturing after one year with: |  |  |  |  |  |  |  |  |
| Fixed interest rates |  |  |  |  |  |  | \$ | 155,759 |
| Floating interest rates |  |  |  |  |  |  |  | 122,711 |
| Total |  |  |  |  |  |  | \$ | 278,470 |

## Provision and Allowance for Loan Losses

We have established an allowance for loan losses through a provision for loan losses charged to expense on our statement of operations. The allowance is maintained at a level deemed appropriate by management to provide adequately for known and inherent losses in the portfolio. The allowance for loan losses represents an amount which we believe will be adequate to absorb probable losses on existing loans that may become uncollectible. Our judgment as to the adequacy of the allowance for loan losses is based on a number of assumptions about future events, which we believe to be reasonable, but which may or may not prove to be accurate. Our determination of the allowance for loan losses is based on evaluations of the collectibility of loans, including consideration of factors such as the balance of impaired loans, the quality, mix, and size of our overall loan portfolio, economic conditions that may affect the borrower's ability to repay, the amount and quality of collateral securing the loans, our historical loan loss experience, and a review of specific problem loans. We also consider subjective issues such as changes in the lending policies and procedures, changes in the local/national economy, changes in volume or type of credits, changes in volume/severity of problem loans, quality of loan review and board of director oversight, concentrations of credit, and peer group comparisons.

More specifically, in determining our allowance for loan loss, we review loans for specific and impaired reserves based on current appraisals less estimated closing costs. General and unallocated reserves are determined using historical loss trends applied to risk rated loans grouped by FDIC call report classification code. The general and unallocated reserves are calculated by applying the appropriate historical loss ratio to the loan categories grouped by risk rating (pass, special mention, substandard and doubtful). The quantitative value of the qualitative factors, as described below, is then applied to this amount to estimate the general and unallocated reserve for the specific loans within this rating category and particular loan category. Impaired loans are excluded from this analysis. The sum of all such amounts determines our general and unallocated reserves.

We also track loans to perform migration analysis on our portfolio and analyze loans grouped by call report categories. The first step in this process is to risk grade each and every loan in the portfolio based on one common set of parameters. These parameters include items like debt to worth, liquidity of the borrower, net worth, experience in a particular field and other factors such as underwriting exceptions. Weight is also given to the relative strength of any guarantors on the loan. Due to our short operating history and only recent experience with problem assets, the results of our migration analysis have yet to provide significant relevant information with respect to determining the general allowance related to non-impaired loans. We anticipate, however, that this analysis will eventually provide us with historical behavioral indications by credit grading as we develop sufficient history to analyze the general allowance related to non-impaired loans.

## Table of Contents

After risk grading each loan, we then use twelve qualitative factors to analyze the trends in the portfolio. These twelve factors include both internal
and external factors. The internal factors considered are the concentration of credit across the portfolio, current delinquency ratios and trends, the experience level of management and staff, our adherence to lending policies and procedures, current loss and recovery trends, the nature and volume of the portfolio's categories, current non-accrual and problem loan trends, the quality of our loan review system, and other factors which include collateral, loan to value ratio, and policy exceptions. The external factors considered are the current economic and business environment, which includes indicators such as national GDP, pricing indicators, employment statistics, housing statistics, market indicators, financial regulatory economic analysis, and economic forecasts from reputable sources. A quantitative value is assigned to each of the twelve internal and external factors, which, when added together, creates a net qualitative weight. The net qualitative weight is then added to the minimum loss ratio. Negative trends in the loan portfolio increase the quantitative values assigned to each of the qualitative factors and, therefore, increase the loss ratio. As a result, an increased loss ratio will result in a higher allowance for loan loss. For example, as general economic and business conditions decline, this qualitative factor's quantitative value will increase, which will increase the net qualitative weight and the loss ratio (assuming all other qualitative factors remain constant). Similarly, positive trends in the loan portfolio, such as an improvement in general economic and business conditions, will decrease the quantitative value assigned to this qualitative factor, thereby decreasing the net qualitative weight (assuming all other qualitative factors remain constant). These factors are reviewed and updated by the bank's Risk Management Committee on a quarterly basis to arrive at a consensus for our qualitative adjustments.

We then create a loss range by applying average historical industry loss rates for the last 18 years to determine the level of the allowance for loan and lease losses on the non-impaired loans in the portfolio. We utilize an 18 year time frame, as we believe it includes numerous complete economic cycles. As such, we consider the time frame long enough to include both favorable and problematic industry trends relevant in determining historical loss rates. The resulting unadjusted historical loss factor is used as a beginning point upon which we add our quantitative adjustments based on the qualitative factors discussed above. Once the qualitative adjustments are made, we refer to the final amount as the historical loss factor. The historical loss factor is then multiplied by the loans outstanding for the period ended, except for any loans classified as non-performing which are addressed specifically as discussed below.

Separately, we review all impaired loans individually to determine a specific allocation for each. In our assessment of impaired loans, we consider the primary source of repayment when determining whether loans are collateral dependent or not.

Periodically, we adjust the amount of the allowance based on changing circumstances. We recognize loan losses to the allowance and add subsequent recoveries back to the allowance for loan losses. In addition, on a quarterly basis we informally compare our allowance for loan losses to various peer institutions; however, we recognize that allowances will vary as financial institutions are unique in the make-up of their loan portfolios and customers, which necessarily creates different risk profiles for the institutions. We would only consider further adjustments to our allowance for loan losses based on this peer review if our allowance was significantly different from our peer group. To date, we have not made any such adjustment. There can be no assurance that charge-offs of loans in future periods will not exceed the allowance for loan losses as estimated at any point in time or that provisions for loan losses will not be significant to a particular accounting period, especially considering the overall weakness in the commercial real estate market in our market areas.

The following table summarizes the activity related to our allowance for loan losses for the three months ended March 31, 2009 and 2008.

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (dollars in thousands) |  |  |  |
| Balance, beginning of year | \$ | 7,635 | \$ | 4,158 |
| Charge offs, Commercial and Industrial |  | (9) |  | (60) |
| Charge offs, Real Estate Mortgage |  | (270) |  | - |
| Charge offs, Real Estate Construction |  | (830) |  | - |
| Charge offs, Consumer |  | (5) |  | - |
| Recoveries |  | - |  | 1 |
| Provision for loan losses |  | 2,135 |  | 463 |
| Balance, end of year | \$ | 8,656 | \$ | 4,562 |
|  |  |  |  |  |
| Total loans outstanding at end of period | \$ | 466,338 | \$ | 414,749 |
| Allowance for loan losses to gross loans |  | 1.86\% |  | 1.10\% |
| Net charge-offs to average loans |  | 0.24\% |  | 0.01\% |

## Table of Contents

## Nonperforming Assets

The following table sets forth our nonperforming assets for the three months ended March 31, 2009 and December 31, 2008:
$2009 \quad 2008$

|  | (dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$ | 16,884 | \$ | 11,482 |
| Loans 90 days or more past due and still accruing interest |  | - |  | - |
| Loans restructured or otherwise impaired |  | - |  | - |
| Total impaired loans |  | 16,884 |  | 11,482 |
| Other real estate owned |  | 3,957 |  | 1,801 |
| Total nonperforming assets | \$ | 20,841 | \$ | 13,283 |
| Nonperforming assets to total assets |  | 2.60\% |  | 1.86\% |

The bank had 41 nonperforming loans at March 31, 2009, totaling $\$ 16.9$ million and 25 nonperforming assets totaling $\$ 11.5$ million at December 31, 2008. Of this amount it is anticipated that 33 loans totaling approximately $\$ 14.6$ million will move to other real estate owned through foreclosure or through the bank's acceptance of a deed in lieu of foreclosure. An additional four loans amounting to approximately $\$ 2.1$ million are expected to be paid in full, and four loans totaling approximately $\$ 178,000$ will be refinanced either through the bank or elsewhere. At March 31, 2009 and December 31, 2008, the allowance for loan losses was $\$ 8.7$ million and $\$ 7.6$ million, respectively, or $1.86 \%$ and $1.65 \%$, respectively, of outstanding loans.

Included in non-performing loans at March 31, 2009 are $\$ 1.7$ million in residential properties, representing approximately $9.9 \%$ of the bank's nonperforming loan total. As a result of the current economic environment, the collateral value of these residential properties may have declined. To determine current collateral values, we obtain new appraisals on non-performing loans. In the process of estimating collateral values for nonperforming loans, management evaluates markets for stagnation or distress and discounts appraised values on a property by property basis. Currently, management does not review collateral values for properties located in stagnant or distressed residential areas if the loan is performing and not up for renewal.

As of March 31, 2009, we had 70 loans with a current principal balance of $\$ 34.3$ million on the watch list compared to 59 loans with a current principal balance of $\$ 22.9$ million at December 31, 2008. The watch list is the classification utilized by us when we have an initial concern about the financial health of a borrower. We then gather current financial information about the borrower and evaluate our current risk in the credit. We will then either move it to "substandard" or back to its original risk rating after a review of the information. There are times when we may leave the loan on the "watch list," if, in management's opinion, there are risks that cannot be fully evaluated without the passage of time, and want to review it on a more regular basis. Loans on the watch list are not considered "potential problem loans" until they are determined by management to be classified as substandard.

Loans past due $30-89$ days amounted to $\$ 3.3$ million at March 31, 2009, compared to $\$ 12.4$ million at December 31, 2008. At March 31, 2009, we did not have any loans past due greater than 90 days that were not already placed on nonaccrual. Generally, a loan is placed on nonaccrual status when it becomes 90 days past due as to principal or interest, or when we believe, after considering economic and business conditions and collection efforts, that the borrower's financial condition is such that collection of the loan is doubtful. A payment of interest on a loan that is classified as nonaccrual is applied against the principal balance. In addition, the bank held $\$ 3.9$ million and $\$ 1.8$ million in other real estate owned at the period ending March 31, 2009 and December 30, 2008, respectively.

## Table of Contents

## Deposits

Our primary source of funds for loans and investments is our deposits. National and local market trends over the past several years suggest that consumers have moved an increasing percentage of discretionary savings funds into investments such as annuities, stocks and mutual funds. Accordingly, it has become more difficult to attract local deposits. We have chosen to obtain a portion of money market and certificates of deposits from outside of our market. The deposits obtained outside of our market area generally have lower rates than rates being offered for similar deposit products in our local market. We also utilize wholesale deposits in certain instances to obtain deposits with more favorable maturities than are readily available in our local market. We anticipate that the ratio of wholesale deposits to total deposits will decline as our full service banking offices mature. The amount of wholesale deposits was $\$ 274.6$ million, or $49.5 \%$ of total deposits, at March 31, 2009, and $\$ 284.1$ million, or $50.6 \%$ of total deposits, at December 31, 2008.

We anticipate being able to either renew or replace these out-of-market deposits when they mature, although we may not be able to replace them with deposits with the same terms or rates. Our loan-to-deposit ratio was $84.0 \%$ and $82.3 \%$ at March 31, 2009 and December 31, 2008, respectively.

The following table shows the average balance amounts and the average rates paid on deposits held by us for the three months ended March 31, 2009 and the year ended December 31, 2008.

|  | March 31, 2009 |  |  | December 31, 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | Rate | Average Balance |  | Rate |
|  |  |  | (dollars in th | ous |  |  |
| Noninterest bearing demand deposits | \$ | 11,393 | -\% | \$ | 12,272 | -\% |
| Interest bearing demand deposits |  | 45,485 | 1.78\% |  | 28,576 | 2.53\% |
| Savings and money market accounts |  | 184,148 | 1.69\% |  | 173,471 | 2.77\% |
| Time deposits less than \$100,000 |  | 222,497 | 3.44\% |  | 203,217 | 4.24\% |
| Time deposits greater than \$100,000 |  | 90,680 | 3.95\% |  | 63,180 | 4.17\% |
| Total deposits | \$ | 554,203 | 2.74\% | \$ | 480,716 | 3.49\% |

All of our time deposits are certificates of deposits. The maturity distribution of our time deposits of $\$ 100,000$ or more at March 31, 2009 and December 31, 2008 was as follows:

|  | March 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (in th | and |  |
| Three months or less | \$ | 46,973 | \$ | 17,243 |
| Over three through six months |  | 29,748 |  | 43,867 |
| Over six though twelve months |  | 3,233 |  | 17,514 |
| Over twelve months |  | 15,120 |  | 14,201 |
| Total | \$ | 95,074 | \$ | $\underline{92,825}$ |

The increase in time deposits of $\$ 100,000$ or more for the three months ended March 31, 2009 compared to year end 2008 resulted from our funding the growth of the bank with a variety of deposit products, including retail time deposits.

## Borrowings and Other Interest-Bearing Liabilities

The following table outlines our various sources of borrowed funds during the three months ended March 31, 2009 and the year ended December 31, 2008, the amounts outstanding at the end of each period, at the maximum point for each component during the periods, on average for each period, and the average and period end interest rate that we paid for each borrowing source. The maximum month-end balance represents the high indebtedness for each component of borrowed funds at any time during each of the periods shown.

## Table of Contents

|  | Ending Balance |  | Period End Rate | Maximum Month End Balance |  | Average for the Period |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Balance |  |  | Rate |
|  | (dollars in thousands) |  |  |  |  |  |  |  |
| At or for the three months ended March 31, 2009: |  |  |  |  |  |  |  |  |
| Securities sold under agreement to repurchase | \$ | 72,500 |  | 1.74\% | \$ | 72,500 | \$ | 44,449 | 2.22\% |
| Junior subordinated debentures |  | 14,434 | 5.67\% |  | 14,434 |  | 14,434 | 5.75\% |
| Advances from FHLB |  | 100,800 | 2.41\% |  | 100,800 |  | 91,978 | 2.55\% |
| Federal funds purchased |  | - | -\% |  | - |  | 378 | 1.10\% |
| ESOP borrowings |  | 2,525 | 2.25\% |  | 2,600 |  | 2,588 | 2.29\% |
| Other borrowings |  | - | -\% |  | - |  | 178 | 3.87\% |
|  |  |  |  |  |  |  |  |  |
| At or for the year ended December 31, 2008: |  |  |  |  |  |  |  |  |
| Securities sold under agreement to repurchase | \$ | 20,000 | 3.76\% | \$ | 50,000 | \$ | 35,187 | 3.58\% |
| Junior subordinated debentures |  | 14,434 | 6.98\% |  | 14,434 |  | 11,493 | 6.30\% |
| Advances from FHLB |  | 60,800 | 2.71\% |  | 60,800 |  | 40,915 | 3.51\% |
| Federal funds purchased |  | - | -\% |  | 2,963 |  | 187 | 4.25\% |
| ESOP borrowings |  | 2,600 | 2.25\% |  | 2,900 |  | 2,774 | 4.17\% |
| Other borrowings |  | 616 | 4.25\% |  | 616 |  | 220 | 5.53\% |

## Capital Resources

Total shareholders' equity was $\$ 52.0$ million at March 31,2009 and $\$ 52.0$ million at December 31, 2008. Any difference is attributable to the amount of preferred stock dividend paid of $\$ 112,373$, additional paid in capital related to the ESOP of $\$ 60,380$, an increase in the guarantee of

ESOP borrowings of $\$ 81,556$, net of current year reductions, an increase of $\$ 609,874$ in the fair value of available for sale securities and stock-based compensation expense of $\$ 131,783$, net of the loss of $\$ 629,614$ for the quarter ended March 31,2009 . Since our inception, we have not paid any cash dividends on our common shares.

The following table shows the annualized return on average assets (net income (loss) divided by average total assets), annualized return on average equity (net income (loss) divided by average equity), and average equity to average assets ratio (average equity divided by average total assets) for the three months ended March 31, 2009 and the year ended December 31, 2008.

|  | March 31, 2009 | December 31, 2008 |
| :--- | :---: | :---: |
| Return on average assets | $(0.33) \%$ | $(0.81) \%$ |
| Return on average equity | $(4.90) \%$ | $(12.40) \%$ |
| Equity to assets ratio | $6.82 \%$ | $6.50 \%$ |

The Federal Reserve and bank regulatory agencies require bank holding companies and financial institutions to maintain capital at adequate levels based on a percentage of assets and off-balance sheet exposures, adjusted for risk weights ranging from $0 \%$ to $100 \%$. Under the capital adequacy guidelines, regulatory capital is classified into two tiers. These guidelines require an institution to maintain a certain level of Tier 1 and Tier 2 capital to risk-weighted assets. Tier 1 capital consists of common shareholders’ equity, excluding the unrealized gain or loss on securities available for sale, minus certain intangible assets. In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet assets, are multiplied by a risk-weight factor of $0 \%$ to $100 \%$ based on the risks believed to be inherent in the type of asset. Tier 2 capital consists of Tier 1 capital plus the general reserve for loan losses, subject to certain limitations. Our bank is required to maintain capital at a minimum level based on total average assets, which is known as the Tier 1 leverage ratio.

To be considered "well-capitalized," we must maintain total risk-based capital of at least $10 \%$, Tier 1 capital of at least $6 \%$, and a leverage ratio of at least $5 \%$. To be considered "adequately capitalized" under capital guidelines, we must maintain a minimum total risk-based capital of $8 \%$, with at least $4 \%$ being Tier 1 capital. In addition, we must maintain a minimum Tier 1 leverage ratio of at least $4 \%$.

## Table of Contents

The following table sets forth the company’s various capital ratios at March 31, 2009 and December 31, 2008. For all periods, the company was considered "well capitalized."

|  | March 31, 2009 | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |
| :---: | :---: | :---: |
| Tidelands Bancshares, Inc. |  |  |
| Leverage ratio | 8.41\% | 9.39\% |
| Tier 1 risk-based capital ratio | 13.65\% | 13.48\% |
| Total risk-based capital ratio | 14.91\% | 14.73\% |

The following table sets forth the bank's various capital ratios at March 31, 2009 and December 31, 2008. For all periods, the bank was considered "well capitalized."

|  | March 31, <br>  <br>  <br> Tidelands Bank |  | December 31, <br> $\mathbf{2 0 0 8}$ |  |
| :--- | ---: | ---: | ---: | :---: |
| Leverage ratio | $6.90 \%$ |  |  |  |
| Tier 1 risk-based capital ratio | $11.13 \%$ | $7.49 \%$ |  |  |
| Total risk-based capital ratio | $12.39 \%$ | $10.77 \%$ |  |  |
|  |  | $12.02 \%$ |  |  |

We intend to maintain a capital level for the bank that exceeds the FDIC requirements to be classified as a "well capitalized" bank.

## Effect of Inflation and Changing Prices

The effect of relative purchasing power over time due to inflation has not been taken into account in our consolidated financial statements. Rather, our financial statements have been prepared on an historical cost basis in accordance with generally accepted accounting principles.

Unlike most industrial companies, our assets and liabilities are primarily monetary in nature. Therefore, the effect of changes in interest rates will have a more significant impact on our performance than will the effect of changing prices and inflation in general. In addition, interest rates may generally increase as the rate of inflation increases, although not necessarily in the same magnitude. As discussed previously, we seek to manage the relationships between interest sensitive assets and liabilities in order to protect against wide rate fluctuations, including those resulting from inflation.

## Off-Balance Sheet Risk

Commitments to extend credit are agreements to lend to a customer as long as the customer has not violated any material condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a fee. At March 31, 2009, unfunded commitments to extend credit were $\$ 32.0$ million. A significant portion of the unfunded commitments related to consumer equity lines of credit. Based on historical experience, we anticipate that a significant portion of these lines of credit will not be funded. We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by us upon extension of credit, is based on our credit evaluation of the borrower. The type of collateral varies but may include accounts receivable, inventory, property, plant and equipment, and commercial and residential real estate.

At March 31, 2009, there were commitments totaling approximately \$316,000 under letters of credit. The credit risk and collateral involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Since most of the letters of credit are expected to expire without being drawn upon, they do not necessarily represent future cash requirements.

Except as disclosed in this report, we are not involved in off-balance sheet contractual relationships, unconsolidated related entities that have offbalance sheet arrangements, or transactions that could result in liquidity needs or other commitments that significantly impact earnings.

Table of Contents

## Market Risk

Market risk is the risk of loss from adverse changes in market prices and rates, which principally arises from interest rate risk inherent in our lending, investing, deposit gathering, and borrowing activities. Other types of market risk, such as foreign currency exchange rate risk and commodity price risk, do not generally arise in the normal course of our business.

We actively monitor and manage our interest rate risk exposure principally by measuring our interest sensitivity "gap," and net interest income simulations. Interest sensitivity gap is the positive or negative dollar difference between assets and liabilities that are subject to interest rate repricing within a given period of time. Interest rate sensitivity can be managed by repricing assets or liabilities, selling securities available for sale, replacing an asset or liability at maturity, or adjusting the interest rate during the life of an asset or liability. Managing the amount of assets and liabilities repricing in this same time interval helps to hedge the risk and minimize the impact on net interest income of rising or falling interest rates. We generally would benefit from increasing market rates of interest when we have an asset-sensitive gap position and generally would benefit from decreasing market rates of interest when we are liability-sensitive.

Approximately 58.8\% of our loans were variable rate loans at March 31, 2009 and $85.2 \%$ of interest-bearing liabilities reprice within one year. However, interest rate movements typically result in changes in interest rates on assets that are different in magnitude from the corresponding changes in rates paid on liabilities. While a substantial portion of our loans reprice within the first three months of the year, a larger majority of our deposits will reprice within a 12-month period. However, our gap analysis is not a precise indicator of our interest sensitivity position. The analysis presents only a static view of the timing of maturities and repricing opportunities, without taking into consideration that changes in interest rates do not affect all assets and liabilities equally. For example, rates paid on a substantial portion of core deposits may change contractually within a relatively short time frame, but those rates are viewed by us as significantly less interest-sensitive than market-based rates such as those paid on noncore deposits. Net interest income may be affected by other significant factors in a given interest rate environment, including changes in the volume and mix of interest-earning assets and interest-bearing liabilities.

## Liquidity and Interest Rate Sensitivity

Liquidity represents the ability of a company to convert assets into cash or cash equivalents without significant loss, and the ability to raise additional funds by increasing liabilities. Liquidity management involves monitoring our sources and uses of funds in order to meet our day-to-day cash flow requirements while maximizing profits. Liquidity management is made more complicated because different balance sheet components are subject to varying degrees of management control. For example, the timing of maturities of our investment portfolio is fairly predictable and subject to a high degree of control at the time investment decisions are made. However, net deposit inflows and outflows are far less predictable and are not subject to the same degree of control.

At March 31, 2009 and December 31, 2008, our liquid assets, which consist of cash and due from banks, amounted to $\$ 13.7$ million and $\$ 42.8$ million, or $1.7 \%$ and $6.0 \%$ of total assets, respectively. Our available for sale securities at March 31, 2009 and December 31, 2008 amounted to $\$ 279.2$ million and $\$ 171.8$ million, or $34.8 \%$ and $24.0 \%$ of total assets, respectively. Investment securities traditionally provide a secondary source of liquidity since they can be converted into cash in a timely manner. However, approximately $\$ 147.9$ million of these securities are pledged against outstanding debt or borrowing lines of credit. Therefore, the related debt would need to be repaid prior to the securities being sold in order for these securities to be converted to cash.

Our ability to maintain and expand our deposit base and borrowing capabilities serves as our primary source of liquidity. We plan to meet our future cash needs through the generation of deposits. In addition, we will receive cash upon the maturity and sale of loans and the maturity of investment securities. During the previous year, as a result of historically low rates that were being earned on short-term investments, we chose to maintain a lower than normal level of short-term securities. In addition, we maintain four federal funds purchased lines of credit with correspondent banks totaling $\$ 27.5$ million. We are also a member of the Federal Home Loan Bank of Atlanta, from which applications for borrowings can be made for leverage or liquidity purposes. The FHLB requires that securities, qualifying mortgage loans, and stock of the FHLB owned by the bank be pledged to secure any advances. At March 31, 2009, we had $\$ 100.8$ million in total advances and letters of credit from the FHLB with an excess lendable collateral value of approximately $\$ 3.5$ million.

Asset/liability management is the process by which we monitor and control the mix and maturities of our assets and liabilities. The essential purposes of asset/liability management are to ensure adequate liquidity and to maintain an appropriate balance between interest sensitive assets and liabilities in order to minimize potentially adverse impacts on

## Table of Contents

earnings from changes in market interest rates. Our risk management committee monitors and considers methods of managing exposure to interest rate risk. The risk management committee is responsible for maintaining the level of interest rate sensitivity of our interest sensitive assets and liabilities within board-approved limits.

The following table sets forth information regarding our rate sensitivity, as of March 31, 2009, at each of the time intervals. The information in the table may not be indicative of our rate sensitivity position at other points in time. In addition, the maturity distribution implied in the table may differ from the contractual maturities of the earning assets and interest-bearing liabilities presented due to consideration of prepayment speeds under various interest rate change scenarios in the application of the interest rate sensitivity methods described above.

|  | Within three months |  | After three but within twelve months |  | After one but within five years |  | After five years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Federal funds sold | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Investment securities |  | 31,736 |  | 83,393 |  | 94,620 |  | 69,456 |  | 279,205 |
| Loans |  | 278,866 |  | 31,148 |  | 107,476 |  | 48,848 |  | 466,338 |
| Total interest-earning assets | \$ | 310,602 | \$ | 114,541 | \$ | 202,096 | \$ | 118,304 | \$ | 745,543 |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Money market and NOW | \$ | 219,836 | \$ | - | \$ | - | \$ | - | \$ | 219,836 |
| Regular savings |  | 9,608 |  | - |  | - |  | - |  | 9,608 |
| Time deposits |  | 140,653 |  | 156,090 |  | 16,706 |  | 613 |  | 314,062 |
| Junior subordinated debentures |  | 8,248 |  | - |  | - |  | 6,186 |  | 14,434 |
| Securities sold under agreements to repurchase |  | 52,500 |  | - |  | 10,000 |  | 10,000 |  | 72,500 |
| Advances from Federal Home Loan Bank |  | - |  | 35,800 |  | 56,000 |  | 9,000 |  | 100,800 |
| ESOP borrowings |  | 2,525 |  | - |  | - |  | - |  | 2,525 |
| Total interest-bearing liabilities | \$ | 433,370 | \$ | 191,890 | \$ | 82,706 | \$ | 25,799 | \$ | 733,765 |
|  |  |  |  |  |  |  |  |  |  |  |
| Period gap | \$ | $(122,768)$ | \$ | $(77,349)$ | \$ | 119,390 | \$ | 92,505 | \$ | 11,778 |
| Cumulative gap | \$ | $(122,768)$ | \$ | $(200,117)$ | \$ | $(80,727)$ | \$ | 11,778 | \$ | 11,778 |
| Ratio of cumulative gap to total earning assets |  | (16.47)\% |  | (26.84)\% |  | (10.83)\% |  | 1.58\% |  | 1.58\% |

Table of Contents

## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not applicable.

## Item 4T. Controls and Procedures.

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as defined in Exchange Act Rule 13a-15(e). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our current disclosure controls and procedures are effective as of March 31, 2009. There have been no significant changes in our internal controls over financial reporting during the fiscal quarter ended March 31, 2009 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

The design of any system of controls and procedures is based in part upon certain assumptions about the likelihood of future events. There can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

## PART II - OTHER INFORMATION

## Item 6. Exhibits

31.1 Rule 13a-14(a) Certification of the Principal Executive Officer.
31.2 Rule 13a-14(a) Certification of the Principal Financial Officer.

32 Section 1350 Certifications.

## Table of Contents

## SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 15, 2009

Date: May 15, 2009

By: /s/ Robert E. Coffee, Jr.
Robert E. Coffee, Jr.
Chief Executive Officer
(Principal Executive Officer)
By: /s/ Alan W. Jackson
Alan W. Jackson
Chief Financial Officer
(Principal Financial and Accounting Officer)

Table of Contents

## EXHIBIT INDEX

## Exhibit

Number
Description
31.1 Rule 13a-14(a) Certification of the Principal Executive Officer.
31.2 Rule 13a-14(a) Certification of the Principal Financial Officer.

Section 1350 Certifications.

