# WHITNEY HOLDING CORP 

## FORM 10-Q

(Quarterly Report)

Filed 11/10/08 for the Period Ending 09/30/08

Address 228 ST CHARLES AVE<br>NEW ORLEANS, LA 70130<br>Telephone 5045867272<br>CIK 0000106926<br>Symbol WTNY<br>SIC Code 6021 - National Commercial Banks<br>Industry Regional Banks<br>Sector Financial<br>Fiscal Year 12/31

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, DC 20549

## FORM 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008
Commission file number 0-1026
WHITNEY HOLDING CORPORATION
(Exact name of registrant as specified in its charter)

## Louisiana

(State or other jurisdiction of incorporation or organization)

72-6017893
( I.R.S. Employer Identification No.)

228 St. Charles Avenue<br>New Orleans, Louisiana 70130<br>(Address of principal executive offices)

(504) 586-7272
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\underline{\downarrow}$ No $\qquad$
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Non-accelerated filer
$\qquad$ Accelerated filer $\qquad$
Smaller reporting company __
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes $\qquad$ No $\underline{\checkmark}$

As of October 31, 2008, 64,013,683 shares of the registrant's no par value common stock were outstanding.

## WHITNEY HOLDING CORPORATION

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## PART 1. FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS WHITNEY HOLDING CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

| (dollars in thousands) | $\begin{gathered} \text { September } 30 \\ 2008 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December } \\ 31 \\ 2007 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
|  | (Unaudited) |  |
| ASSETS |  |  |
| Cash and due from financial institutions | \$ 296,143 | \$ 290,199 |
| Federal funds sold and short-term investments | 46,117 | 534,558 |
| Loans held for sale | 7,951 | 16,575 |
| Investment securities |  |  |
| Securities available for sale | 1,565,459 | 1,698,795 |
| Securities held to maturity, fair values of \$245,471 and \$288,444, respectively | 246,566 | 286,442 |
| Total investment securities | 1,812,025 | 1,985,237 |
| Loans, net of unearned income | 8,077,775 | 7,585,701 |
| Allowance for loan losses | $(125,370)$ | $(87,909)$ |
| Net loans | 7,952,405 | 7,497,792 |
| Bank premises and equipment | 183,669 | 190,095 |
| Goodwill | 331,295 | 331,295 |
| Other intangible assets | 11,626 | 17,103 |
| Accrued interest receivable | 37,592 | 44,860 |
| Other assets | 308,624 | 119,550 |
| Total assets | \$10,987,447 | \$11,027,264 |
| LIABILITIES |  |  |
| Noninterest-bearing demand deposits | \$ 2,809,923 | \$ 2,740,019 |
| Interest-bearing deposits | 5,244,508 | 5,843,770 |
| Total deposits | 8,054,431 | 8,583,789 |
| Short-term borrowings | 1,465,857 | 910,019 |
| Long-term debt | 156,907 | 165,455 |
| Accrued interest payable | 18,457 | 27,079 |
| Accrued expenses and other liabilities | 108,794 | 112,186 |
| Total liabilities | 9,804,446 | 9,798,528 |
| SHAREHOLDERS' EQUITY |  |  |
| Common stock, no par value |  |  |
| Authorized - 100,000,000 shares |  |  |
| Issued - 67,713,296 shares | 2,800 | 2,800 |
| Capital surplus | 412,163 | 408,266 |
| Retained earnings | 875,347 | 885,792 |
| Accumulated other comprehensive loss | $(12,437)$ | $(18,803)$ |
| Treasury stock at cost $-3,736,900$ and $1,887,780$ shares, respectively | $(94,872)$ | $(49,319)$ |
| Total shareholders' equity | 1,183,001 | 1,228,736 |
| Total liabilities and shareholders' equity | \$10,987,447 | \$11,027,264 |

The accompanying notes are an integral part of these financial statements.

## WHITNEY HOLDING CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

|  | Three Months Ended September 30 |  |  |  | Nine Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands, except per share data) |  | 2008 |  | 2007 |  | 2008 |  | 2007 |
| INTEREST INCOME |  |  |  |  |  |  |  |  |
| Interest and fees on loans | \$ | 116,501 | \$ | 141,448 | \$ | 358,973 | \$ | 415,877 |
| Interest and dividends on investment securities |  |  |  |  |  |  |  |  |
| Taxable securities |  | 19,732 |  | 19,976 |  | 62,818 |  | 57,030 |
| Tax-exempt securities |  | 2,091 |  | 2,257 |  | 6,516 |  | 6,834 |
| Interest on federal funds sold and short-term investments |  | 115 |  | 5,764 |  | 1,495 |  | 15,557 |
| Total interest income |  | 138,439 |  | 169,445 |  | 429,802 |  | 495,298 |
| INTEREST EXPENSE |  |  |  |  |  |  |  |  |
| Interest on deposits |  | 19,393 |  | 43,798 |  | 71,189 |  | 122,641 |
| Interest on short-term borrowings |  | 5,259 |  | 6,363 |  | 15,323 |  | 18,501 |
| Interest on long-term debt |  | 2,352 |  | 2,566 |  | 7,185 |  | 5,701 |
| Total interest expense |  | 27,004 |  | 52,727 |  | 93,697 |  | 146,843 |
| NET INTEREST INCOME |  | 111,435 |  | 116,718 |  | 336,105 |  | 348,455 |
| PROVISION FOR CREDIT LOSSES |  | 40,000 |  | 9,000 |  | 89,000 |  | 7,000 |
| NET INTEREST INCOME AFTER PROVISION |  |  |  |  |  |  |  |  |
| FOR CREDIT LOSSES |  | 71,435 |  | 107,718 |  | 247,105 |  | 341,455 |
| NONINTEREST INCOME |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 8,252 |  | 7,882 |  | 24,893 |  | 22,550 |
| Bank card fees |  | 4,452 |  | 4,344 |  | 13,024 |  | 12,178 |
| Trust service fees |  | 3,189 |  | 3,244 |  | 9,964 |  | 9,615 |
| Secondary mortgage market operations |  | 1,063 |  | 1,295 |  | 3,559 |  | 3,707 |
| Other noninterest income |  | 8,449 |  | 37,691 |  | 28,615 |  | 54,552 |
| Securities transactions |  | 67 |  | (1) |  | 67 |  | (1) |
| Total noninterest income |  | 25,472 |  | 54,455 |  | 80,122 |  | 102,601 |
| NONINTEREST EXPENSE |  |  |  |  |  |  |  |  |
| Employee compensation |  | 39,456 |  | 40,582 |  | 115,908 |  | 119,911 |
| Employee benefits |  | 8,547 |  | 8,414 |  | 26,547 |  | 25,453 |
| Total personnel |  | 48,003 |  | 48,996 |  | 142,455 |  | 145,364 |
| Net occupancy |  | 9,177 |  | 8,666 |  | 26,309 |  | 25,546 |
| Equipment and data processing |  | 6,048 |  | 5,710 |  | 18,510 |  | 17,200 |
| Telecommunication and postage |  | 2,684 |  | 3,033 |  | 8,136 |  | 9,527 |
| Corporate value and franchise taxes |  | 2,324 |  | 2,417 |  | 6,994 |  | 7,176 |
| Legal and other professional services |  | 2,951 |  | 2,712 |  | 7,728 |  | 7,678 |
| Amortization of intangibles |  | 1,641 |  | 2,853 |  | 5,478 |  | 8,735 |
| Other noninterest expense |  | 16,721 |  | 13,842 |  | 43,458 |  | 42,108 |
| Total noninterest expense |  | 89,549 |  | 88,229 |  | 259,068 |  | 263,334 |
| INCOME BEFORE INCOME TAXES |  | 7,358 |  | 73,944 |  | 68,159 |  | 180,722 |
| INCOME TAX EXPENSE |  | 310 |  | 25,178 |  | 18,382 |  | 59,912 |
| NET INCOME | \$ | 7,048 | \$ | 48,766 | \$ | 49,777 | \$ | 120,810 |
| EARNINGS PER SHARE |  |  |  |  |  |  |  |  |
| Basic | \$ | . 11 | \$ | . 72 | \$ | . 77 | \$ | 1.80 |
| Diluted |  | . 11 |  | . 71 |  | . 76 |  | 1.78 |
| WEIGHTED-AVERAGE SHARES OUTSTANDING |  |  |  |  |  |  |  |  |
| Basic |  | 64,057,895 |  | 67,526,329 |  | 64,324,441 |  | 66,957,065 |
| Diluted |  | 64,740,931 |  | 68,237,485 |  | 65,113,263 |  | 67,896,650 |



The accompanying notes are an integral part of these financial statements.

## WHITNEY HOLDING CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited)

| (dollars in thousands, except per share data) | Accumulated Other |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Common | Capital | Retained | Comprehensive | Treasury |  |
|  | Stock | Surplus | Earnings | Income (Loss) | Stock | Total |
| Balance at December 31, 2006 | \$2,800 | \$343,697 | \$812,644 | \$(41,015) | \$ (5,164) | \$1,112,962 |
| Adjustment on adoption of FIN 48 | - | - | 721 | - | - | 721 |
| Adjusted balance at beginning of period | 2,800 | 343,697 | 813,365 | $(41,015)$ | $(5,164)$ | 1,113,683 |
| Comprehensive income: |  |  |  |  |  |  |
| Net income | - | - | 120,810 | - | - | 120,810 |
| Other comprehensive income: |  |  |  |  |  |  |
| Unrealized net holding gain on sec net of reclassifications and tax | rities, | - | - | 8,024 | - | 8,024 |
| Net change in prior service credit and <br> net actuarial loss on retirement |  |  |  |  |  |  |
| plans, net of tax | - | - | - | 5,450 | - | 5,450 |
| Total comprehensive income | - | - | 120,810 | 13,474 | - | 134,284 |
| Cash dividends, \$.87 per share | - | - | $(59,221)$ | - | - | $(59,221)$ |
| Stock issued in business combination | - | 48,298 | - | - | - | 48,298 |
| Stock issued to dividend reinvestment plan | - | 877 | - | - | 1,443 | 2,320 |
| Long-term incentive plan stock |  |  |  |  |  |  |
| Restricted stock \& units | - | 7,575 | - | - | (129) | 7,446 |
| Stock options | - | 615 | - | - | 2,365 | 2,980 |
| Directors' compensation plan stock |  |  |  |  |  |  |
| Balance at September 30, 2007 | \$2,800 | \$403,666 | \$874,954 | \$(27,541) | \$ (70) | \$1,253,809 |
| Balance at December 31, 2007 | \$2,800 | \$408,266 | \$885,792 | \$ 18,803 ) | \$(49,319) | \$1,228,736 |
| Comprehensive income: |  |  |  |  |  |  |
| Net income | - | - | 49,777 | - | - | 49,777 |
| Other comprehensive income: |  |  |  |  |  |  |
| Unrealized net holding gain on securities, <br>  |  |  |  |  |  |  |
| Net change in prior service credit and |  |  |  |  |  |  |
| plans, |  |  |  |  |  |  |
| Total comprehensive income | - | - | 49,777 | 6,366 | - | 56,143 |
| Cash dividends, \$.93 per share | - | - | $(60,222)$ | - | - | $(60,222)$ |
| Stock acquired under repurchase program | - | - | - | - | $(50,484)$ | $(50,484)$ |


| Stock issued to dividend reinvestment plan | - | (331) | - | - | 2,827 | 2,496 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-term incentive plan stock activity: |  |  |  |  |  |  |
| Restricted stock \& units | - | 3,921 | - | - | 393 | 4,314 |
| Stock options | - | 530 | - | - | 800 | 1,330 |
| Directors' compensation plan stock activity | - | (223) | - | - | 911 | 688 |
| Balance at September 30, 2008 | \$2,800 | \$412,163 | \$875,347 | \$(12,437) | \$(94,872) | \$1,183,001 |

The accompanying notes are an integral part of these financial statements.

## WHITNEY HOLDING CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

|  | Nine Months Ended September 30 |  |
| :---: | :---: | :---: |
| (dollars in thousands) | 2008 | 2007 |
| OPERATING ACTIVITIES |  |  |
| Net income | \$ 49,777 | \$ 120,810 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation and amortization of bank premises and equipment | 13,888 | 13,038 |
| Amortization of purchased intangibles | 5,478 | 8,735 |
| Share-based compensation earned | 8,696 | 10,789 |
| Premium amortization (discount accretion) on securities, net | 819 | 744 |
| Provision for credit losses and losses on foreclosed assets | 89,530 | 7,088 |
| Net gains on asset dispositions, including gain on insurance settlement in 2007 | $(1,975)$ | $(33,257)$ |
| Deferred tax (benefit) expense | $(15,909)$ | 9,582 |
| Net decrease in loans originated and held for sale | 8,624 | 8,281 |
| Net (increase) decrease in interest and other income receivable and prepaid expenses | 293 | $(5,162)$ |
| Net increase (decrease) in interest payable and accrued income taxes and expenses | $(15,961)$ | 18,289 |
| Other, net | $(7,550)$ | (563) |
| Net cash provided by operating activities | 135,710 | 158,374 |
| INVESTING ACTIVITIES |  |  |
| Proceeds from sales of investment securities available for sale | 6,342 | 38,964 |
| Proceeds from maturities of investment securities available for sale | 502,965 | 292,338 |
| Purchases of investment securities available for sale | $(367,197)$ | $(273,992)$ |
| Proceeds from maturities of investment securities held to maturity | 39,654 | 8,441 |
| Purchases of investment securities held to maturity | - | $(5,022)$ |
| Net increase in loans | $(553,051)$ | $(182,048)$ |
| Net (increase) decrease in federal funds sold and short-term investments | 490,635 | $(78,613)$ |
| Purchases under bank-owned life insurance program | $(150,000)$ | - |
| Proceeds from sales of foreclosed assets and surplus property | 6,278 | 5,736 |
| Proceeds from insurance settlement |  | 30,801 |
| Purchases of bank premises and equipment | $(10,317)$ | $(16,595)$ |
| Net cash paid in acquisition | - | $(7,503)$ |
| Other, net | $(3,666)$ | (625) |
| Net cash used in investing activities | $(38,357)$ | $(188,118)$ |
| FINANCING ACTIVITIES |  |  |
| Net decrease in transaction account and savings account deposits | $(177,227)$ | $(538,650)$ |
| Net increase (decrease) in time deposits | $(351,937)$ | 273,163 |
| Net increase in short-term borrowings | 555,838 | 129,340 |
| Proceeds from issuance of long-term debt | - | 149,738 |
| Repayment of long-term debt | $(8,371)$ | $(4,211)$ |
| Proceeds from issuance of common stock | 3,380 | 5,532 |
| Purchases of common stock | $(52,576)$ | $(3,272)$ |
| Cash dividends | $(59,315)$ | $(57,597)$ |
| Other, net | $(1,201)$ | 863 |
| Net cash used in financing activities | $(91,409)$ | $(45,094)$ |
| Increase (decrease) in cash and cash equivalents | 5,944 | $(74,838)$ |
| Cash and cash equivalents at beginning of period | 290,199 | 318,165 |
| Cash and cash equivalents at end of period | \$ 296,143 | \$ 243,327 |

Cash received during the period for:

Cash paid during the period for:
Interest expense
\$ 102,589 \$ 136,834
Income taxes
38,500
Noncash investing activities:
Foreclosed assets received in settlement of loans
\$ $\mathbf{1 7 , 9 4 7} \quad \$ \quad 2,678$
The accompanying notes are an integral part of these financial statements.

## WHITNEY HOLDING CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## NOTE 1

## BASIS OF PRESENTATION

The consolidated financial statements include the accounts of Whitney Holding Corporation and its subsidiaries (the Company or Whitney). The Company's principal subsidiary is Whitney National Bank (the Bank), which represents virtually all of the Company's operations and net income. All significant intercompany balances and transactions have been eliminated.

In preparing the consolidated financial statements, the Company is required to make estimates, judgments and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. The consolidated financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of Whitney's financial condition, results of operations, changes in shareholders' equity and cash flows for the interim periods presented. These adjustments are of a normal recurring nature and include appropriate estimated provisions.

Pursuant to the rules and regulations of the Securities and Exchange Commission (SEC), some financial information and disclosures have been condensed or omitted in preparing the consolidated financial statements presented in this quarterly report on Form 10-Q. These financial statements should be read in conjunction with the Company's annual report on Form 10-K for the year ended December 31, 2007. Financial information reported in these financial statements is not necessarily indicative of the Company's financial condition, results of operations or cash flows of any other interim or annual periods.

## NOTE 2

## MERGERS AND ACQUISITIONS

On November 7, 2008, Whitney completed its acquisition of Parish National Corporation (Parish), the parent of Parish National Bank. Parish National Bank operates 16 banking centers, primarily on the north shore of Lake Pontchartrain and other parts of the metropolitan New Orleans area, and had $\$ 771$ million in total assets, including a loan portfolio of $\$ 606$ million, and $\$ 636$ million in deposits at the acquisition date. The Company expects to merge Parish National Bank into Whitney National Bank before the end of 2008 upon the completion of systems-integration work and regulatory approval. The transaction was valued at approximately $\$ 158$ million, with approximately $\$ 97$ million paid to Parish's shareholders in cash and the remainder in Whitney stock totaling approximately 3.33 million shares. The purchase price allocation for this transaction has not yet been completed.

On March 2, 2007, Whitney completed its acquisition of Signature Financial Holdings, Inc. (Signature), headquartered in St. Petersburg, Florida and the parent of Signature Bank. Signature Bank operated seven banking centers in the Tampa Bay metropolitan area and had approximately $\$ 270$ million in total assets, including $\$ 220$ million of loans, and $\$ 210$ million in deposits at acquisition. The transaction was valued at approximately $\$ 61$ million, with $\$ 13$ million paid to Signature's shareholders in cash and the remainder in Whitney common stock totaling approximately 1.49 million shares. Applying purchase accounting to this transaction, the Company recorded goodwill of $\$ 39$ million and a $\$ 4$ million intangible asset for the estimated value of deposit relationships with a weightedaverage life of 2.4 years. Signature Bank has been merged into the Bank.

Whitney's financial statements include the results from acquired operations since the acquisition dates.

## NOTE 3

LOANS
The composition of the Company's loan portfolio was as follows.

|  |  | September 30 | December 31 |
| :--- | :---: | :---: | :---: |
| (in thousands) | $\mathbf{2 0 0 8}$ | 2007 |  |
| Commercial, financial and agricultural | $\mathbf{\$ 3 , 1 0 0 , 4 2 8}$ | $\mathbf{3 8 \%}$ | $\$ 2,822,752$ |
| Real estate - commercial, construction and other | $\mathbf{3 , 6 1 2 , 0 3 8}$ | $\mathbf{4 5}$ | $37 \%$ |
| Real estate - residential mortgage | $\mathbf{1 , 0 0 3 , 0 0 9}$ | $\mathbf{1 2}$ | 47,558 |
| Individuals | $\mathbf{3 6 2 , 3 0 0}$ | $\mathbf{5}$ | 933,797 |
| Total | $\mathbf{\$ 8 , 0 7 7 , 7 7 5}$ | $\mathbf{1 0 0 \%}$ | 12 |

## NOTE 4 <br> ALLOWANCE FOR LOAN LOSSES AND RESERVE FOR LOSSES ON UNFUNDED CREDIT COMMITMENTS, IMPAIRED LOANS AND NONPERFORMING LOANS

A summary analysis of changes in the allowance for loan losses follows.

|  | Three Months Ended September 30 |  | Nine Months Ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2008 | 2007 | 2008 | 2007 |
| Allowance at beginning of period | \$109,852 | \$75,099 | \$ 87,909 | \$ 75,927 |
| Allowance of acquired bank | - | - | - | 2,791 |
| Provision for credit losses | 40,000 | 9,400 | 89,000 | 7,900 |
| Loans charged off | $(27,325)$ | $(5,119)$ | $(56,659)$ | $(12,698)$ |
| Recoveries | 2,843 | 2,755 | 5,120 | 8,215 |
| Net charge-offs | (24,482) | $(2,364)$ | $(51,539)$ | $(4,483)$ |
| Allowance at end of period | \$125,370 | \$82,135 | \$125,370 | \$ 82,135 |

A summary analysis of changes in the reserve for losses on unfunded credit commitments follows. The reserve is reported with accrued expenses and other liabilities in the consolidated balance sheets.

|  | Three Months Ended <br> September 30 |  | Nine Months Ended |  |
| :--- | :---: | :---: | :---: | :---: |
| September 30 |  |  |  |  |

Information on loans evaluated for possible impairment loss follows.

|  | September 30 | December 31 |
| :--- | :---: | :---: |
| (in thousands) | $\mathbf{2 0 0 8}$ |  |
| Impaired loans | $\mathbf{\$ 1 6 4 , 9 6 1}$ | $\$ 86,920$ |
| Requiring a loss allowance | $\mathbf{4 8 , 1 7 7}$ | 2007 |
| Not requiring a loss allowance | $\mathbf{2 1 3 , 1 3 8}$ | $\$ 109,332$ |
| Total recorded investment in impaired loans | $\mathbf{\$ 1 1 , 6 1 9}$ | $\$ 22,590$ |
| Impairment loss allowance required |  |  |

The following is a summary of nonperforming loans. Substantially all of the impaired loans summarized above are included in the nonperforming loan totals.

|  | September 30 | December 31 |
| :--- | :---: | :---: |
| (in thousands) | $\mathbf{2 0 0 8}$ | 2007 |
| Loans accounted for on a nonaccrual basis | $\mathbf{\$ 2 3 5 , 1 3 6}$ | $\$ 120,096$ |
| Restructured loans accruing | - | - |
| Total nonperforming loans | $\mathbf{\$ 2 3 5 , 1 3 6}$ | $\mathbf{\$ 1 2 0 , 0 9 6}$ |

NOTE 5
DEPOSITS
The composition of deposits was as follows.

|  | September 30 | December 31 |
| :--- | ---: | :---: |
| (in thousands) | $\mathbf{2 0 0 8}$ |  |
| Noninterest-bearing demand deposits | $\mathbf{\$ 2 , 8 0 9 , 9 2 3}$ | $\$ 2,740,019$ |
| Interest-bearing deposits: | $\mathbf{9 5 8 , 9 4 0}$ |  |
| NOW account deposits | $\mathbf{1 , 1 5 8 , 5 0 7}$ |  |
| Money market deposits | $\mathbf{8 9 6 , 7 3 3}$ | $1,151,988$ |
| Savings deposits | $1,229,715$ |  |
| Other time deposits | $\mathbf{7 1 4 , 6 5 0}$ | 879,609 |
| Time deposits $\$ 100,000$ and over | $\mathbf{1 , 5 1 5 , 6 7 8}$ |  |
| Total interest-bearing deposits | $\mathbf{5 , 2 4 4 , 5 0 8}$ |  |
| Total deposits | $\mathbf{\$ 8 , 0 5 4 , 4 3 1}$ | $\$ 8,843,574$ |

Time deposits of $\$ 100,000$ or more include balances in treasury-management deposit products for commercial and certain other larger deposit customers. Balances maintained in such products totaled $\$ 447$ million at September 30, 2008 and $\$ 705$ million at December 31, 2007. Most of these deposits mature on a daily basis.

NOTE 6

## SHORT-TERM BORROWINGS

Short-term borrowings consisted of the following.

|  | September 30 | December 31 |
| :--- | :---: | :---: |
| (in thousands) | $\mathbf{2 0 0 8}$ | 2007 |
| Securities sold under agreements to repurchase | $\mathbf{\$}$ | $\mathbf{6 0 3 , 8 0 7}$ |
| Federal Home Loan Bank advances | $\mathbf{5 0 0 , 0 0 0}$ |  |
| Federal funds purchased | $\mathbf{3 2 2 , 0 5 7}$ | 98,717 |
| Treasury Investment Program | $\mathbf{3 9 , 9 9 3}$ | 40,000 |
| Total short-term borrowings | $\mathbf{\$ 1 , 4 6 5 , 8 5 7}$ | $\$ 910,019$ |

The Bank borrows funds on a secured basis by selling securities under agreements to repurchase, mainly in connection with treasury-management services offered to its deposit customers. Repurchase agreements generally mature daily.

Advances from the Federal Home Loan Bank (FHLB) mature within one month and are secured by a blanket lien on Bank loans secured by real estate.

Federal funds purchased are unsecured borrowings from other banks, generally on an overnight basis.
Under the Treasury Investment Program, excess U.S. Treasury receipts are loaned to participating financial institutions at 25 basis points under the federal funds rate. Repayment of these borrowed funds can be demanded at any time. The Bank participates up to a maximum of $\$ 40$ million and has pledged securities with a comparable value as collateral.

## NOTE 7

## OTHER ASSETS AND ACCRUED EXPENSES AND OTHER LIABILITIES

The more significant components of other assets and accrued expenses and other liabilities were as follows.

| (in thousands) | $\begin{gathered} \hline \text { September } 30 \\ 2008 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { December } 31 \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: |
| Other Assets |  |  |
| Cash surrender value of life insurance | \$164,858 | \$ 12,258 |
| Net deferred income tax asset | 64,078 | 51,718 |
| Low-income housing tax credit fund investments | 11,806 | 13,161 |
| Foreclosed assets and surplus property | 19,597 | 4,624 |
| Prepaid expenses | 9,721 | 7,736 |
| Miscellaneous investments, receivables and other assets | 38,564 | 30,053 |
| Total other assets | \$308,624 | \$119,550 |
| Accrued Expenses and Other Liabilities |  |  |
| Accrued taxes and other expenses | \$ 25,316 | \$ 27,969 |
| Dividend payable | 16,748 | 15,913 |
| Liability for pension benefits | 30,272 | 33,956 |
| Obligation for postretirement benefits other than pensions | 14,198 | 15,196 |
| Reserve for losses on unfunded credit commitments | 1,300 | 1,300 |
| Miscellaneous payables, deferred income and other liabilities | 20,960 | 17,852 |
| Total accrued expenses and other liabilities | \$108,794 | \$112,186 |

In late May 2008, Whitney paid premiums of $\$ 150$ million to purchase life insurance policies under a newlyadopted bank-owned life insurance program. The policies are carried at their cash surrender value, which represents the amount that could be realized as of the reporting date. Earnings on these policies are reported in noninterest income and are not taxable.

## NOTE 8

## OTHER NONINTEREST INCOME

The components of other noninterest income were as follows.

|  | Three Months Ended |  | Nine Months Ended |  |
| :--- | :---: | ---: | :---: | ---: |
| September 30 |  |  |  |  |

In the first quarter of 2008, Whitney recognized a $\$ 2.3$ million gain from the mandatory redemption of Visa Inc. (Visa) shares as discussed in Note 13. This gain is reflected in year-to-date other operating income.

During the third quarter of 2007, Whitney reached a final settlement on insurance claims primarily arising from the hurricanes that struck portions of its market area in the late summer of 2005. With this settlement, the Company recognized a gain of $\$ 31.3$ million, which is reported in other operating income.

## NOTE 9

## OTHER NONINTEREST EXPENSE

The components of other noninterest expense were as follows.

|  | Three Months Ended |  | Nine Months Ended |  |
| :--- | ---: | ---: | ---: | ---: |
| September 30 |  |  |  |  |
| September 30 | 2007 | $\mathbf{2 0 0 8}$ |  |  |
| (in thousands) | $\mathbf{2 0 0 8}$ | $\$ 4,000$ | $\mathbf{\$ 1 1 , 7 3 6}$ | $\$ 11,933$ |
| Security and other outsourced services | $\mathbf{3 , 8 0 2}$ | 610 | $\mathbf{3 , 4 8 4}$ | 1,851 |
| Deposit insurance and regulatory fees | $\mathbf{1 , 6 6 1}$ | $\mathbf{3 , 2 0 7}$ | 3,860 |  |
| Advertising and promotion | $\mathbf{1 , 0 1 5}$ | 1,464 | 3,000 |  |
| Bank card processing services | $\mathbf{1 , 0 9 9}$ | 1,068 | $\mathbf{3 , 2 2 2}$ | 3,234 |
| Operating supplies | $\mathbf{1 , 0 0 2}$ | 1,049 | $\mathbf{2 , 9 5 1}$ | 2,632 |
| Miscellaneous operating losses | $\mathbf{2 , 4 8 2}$ | 751 | $\mathbf{2 , 4 7 9}$ | 15,598 |
| Other operating expenses | $\mathbf{5 , 6 6 0}$ | 4,900 | $\mathbf{1 6 , 3 7 9}$ |  |
| Total | $\mathbf{\$ 1 6 , 7 2 1}$ | $\$ 13,842$ | $\mathbf{\$ 4 3 , 4 5 8}$ | $\$ 42,108$ |

Miscellaneous operating losses for the third quarter and first nine months of 2008 include $\$ 2.1$ million of casualty losses and expenses incurred during recent hurricanes. In the first quarter of 2008, Whitney reversed a $\$ 1.0$ million liability related to an indemnification agreement with Visa as discussed in Note 13. The impact is also reflected in year-to-date miscellaneous operating losses.

## NOTE 10

## EMPLOYEE RETIREMENT BENEFIT PLANS

## Retirement Income Plans

Whitney has maintained a noncontributory qualified defined-benefit pension plan covering substantially all of its employees, subject to minimum age and service-related requirements. Whitney also has an unfunded nonqualified defined-benefit pension plan that provides retirement benefits to designated executive officers.

Subsequent to September 30, 2008, Whitney's Board of Directors approved amendments to the qualified plan (a) to limit eligibility to those employees who are employed on December 31, 2008 and (b) to freeze benefit accruals for all participants other than those who are fully vested and whose age and years of benefit service combined equal at least 50 as of December 31, 2008. The Company anticipates recognizing a curtailment gain before year end as a result of these amendments, but the amount of the gain is still being determined.

Concurrent with these defined-benefit plan amendments, the Board also approved amendments to Whitney's employee savings plan. These amendments authorize the Company to make discretionary profit sharing contributions, beginning in 2009, on behalf of participants in the savings plan who are either (a) ineligible to participate in the qualified defined-benefit plan or (b) subject to the freeze in benefit accruals under the defined-benefit plan. The discretionary profit sharing contribution for a plan year is $4 \%$ of the participants' eligible compensation for such year and is allocated only to participants who are employed at year end. Participants must complete three years of service to become vested in the Company's contributions, subject to earlier vesting in the case of retirement, death or disability.

The Company made a $\$ 10$ million contribution to the qualified plan during the third quarter of 2008. The performance of the pension trust fund through the end of the third quarter of 2008 was substantially below the longterm expected rate of return, reflecting conditions in the equity and corporate debt markets. Management is monitoring fund performance as it considers whether it would be desirable to make an additional contribution before year end. The components of net pension expense were as follows for the combined qualified and nonqualified plans.

|  | Three Months Ended September 30 |  | Nine Months Ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2008 | 2007 | 2008 | 2007 |
| Service cost for benefits in period | \$ 2,095 | \$ 2,066 | \$ 6,284 | \$ 6,215 |
| Interest cost on benefit obligation | 2,519 | 2,338 | 7,545 | 6,907 |
| Expected return on plan assets | $(2,662)$ | $(2,672)$ | $(7,972)$ | $(8,023)$ |
| Amortization of: |  |  |  |  |
| Net actuarial loss | 269 | 342 | 808 | 848 |
| Prior service credit | (21) | (29) | (64) | (87) |
| Net periodic pension expense | \$ 2,200 | \$ 2,045 | \$ 6,601 | \$ 5,860 |

The actuarial gains or losses and prior service costs or credits with respect to a retirement benefit plan that arise in a period but are not immediately recognized as components of net periodic benefit expense are recognized, net of tax, as a component of other comprehensive income. The amounts included in accumulated other comprehensive income are adjusted as they are recognized as components of net periodic benefit expense in subsequent periods.

## Health and Welfare Plans

Whitney has offered health care and life insurance benefit plans for retirees and their eligible dependents. The Company funds its obligations under these plans as contractual payments come due to health care organizations and insurance companies. In the first quarter of 2007, Whitney amended these plans to eliminate postretirement health benefits for all participants other than retirees already receiving benefits and those active participants who were eligible to receive benefits by December 31, 2007 and to eliminate dental benefits for all participants. The amendment also froze the Company's health care benefit subsidy level and eliminated the life insurance benefit for employees who retire after December 31, 2007. The amounts recognized as net periodic expense for postretirement benefits were insignificant in both 2008 and 2007.

## NOTE 11

## SHARE-BASED COMPENSATION

Whitney maintains incentive compensation plans that incorporate share-based compensation. The plans for both employees and directors have been approved by the Company's shareholders. Descriptions of these plans, including the terms of awards and the number of Whitney shares authorized for issuance, were included in Note 16 to the consolidated financial statements in the Company's annual report on Form 10-K for the year ended December 31, 2007.

In June 2008, annual share-based compensation awards were made under the employee plan as follows.
$\left.\begin{array}{lccc}\hline & & \text { Grant Date } \\ & & \begin{array}{c}\text { Fair Value } \\ \text { of Option or }\end{array} & \text { Share-based }\end{array}\right]$
(a) A maximum of 434,874 shares could be issued under performance-based awards. Under certain levels of performance, no shares would be issued.
(b) Fair value of base award of 217,437 units was market price of Whitney common stock on the grant date, or \$18.77. Fair value of potential performance units that do not participate in Whitney dividends during the restriction period was \$15.13.
(c) Market price of Whitney common stock on the grant date.
(d) Based on the grant date fair value and number of shares that are ultimately expected to be issued, taking into consideration expected performance factors, if applicable, and forfeitures.

Employees forfeit their restricted stock units if they terminate employment within three years of the award date, although they can retain a prorated number of units in the case of retirement, death, disability and, in limited circumstances, involuntary termination. During the three-year period, they cannot transfer or otherwise dispose of the units awarded. The performance-based restricted stock units that ultimately vest will be determined with reference to Whitney's financial performance over a three-year period in relation to that of a designated peer group.

Employees can first exercise their stock options from the 2008 award three years from the grant date, provided they are still employed. A prorated number of options can vest and become immediately exercisable upon an employee's retirement, death or disability within this three-year period. All employee options expire after ten years, although an earlier expiration applies in the case of retirement, death or disability. The exercise price for employee options is set at an amount not lower than the opening market price for Whitney's stock on the grant date.

The Company recognized share-based compensation expense with respect to awards under the employee plan of $\$ 2.8$ million ( $\$ 1.8$ million after-tax) in the third quarter of 2008 and $\$ 3.3$ million ( $\$ 2.2$ million after-tax) in the third quarter of 2007. Share-based compensation expense for the employee plan was $\$ 8.5$ million ( $\$ 5.5$ million after-tax) for the first nine months of 2008 and $\$ 10.8$ million ( $\$ 7.0$ million after-tax) for the comparable period in 2007.

During June 2008, annual share-based compensation awards were made under the directors' plan as follows.

|  |  | Number | Grant Date <br> Fair Value <br> of Option or | Share-based |
| :--- | ---: | :---: | :---: | :---: |
| (dollars in thousands, except per share data) | Awarded | Stock | Compensation |  |
| Stock grant | 6,750 | $\$ 18.30$ | $\$ 124$ |  |
| Stock options | 45,000 | 3.42 | 154 |  |

Directors' stock grants are fully vested upon award, and their stock options are immediately exercisable and expire no later than ten years from the grant date. The exercise price for the directors' options was set at $\$ 18.30$, the closing market price for the Company's stock on the grant date.

## NOTE 12 <br> GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill is tested for impairment at least annually. No indication of goodwill impairment was identified in the annual assessment as of September 30, 2008.

## NOTE 13

## CONTINGENCIES

Legal Proceedings
The Company is party to various legal proceedings arising in the ordinary course of business. After reviewing pending and threatened actions with legal counsel, management believes that the ultimate resolution of these actions will not have a material effect on Whitney's financial condition, results of operations or cash flows.

## Indemnification Obligation

In October 2007, Visa completed restructuring transactions that modified the obligation of members of Visa USA, including Whitney, to indemnify Visa against pending and possible settlements of certain litigation matters. Whitney recorded a $\$ 1.0$ million liability in the fourth quarter of 2007 for the estimated value of its obligations under the indemnification agreement. In the first quarter of 2008, Visa completed an initial public offering of its shares and used the proceeds to redeem a portion of Visa USA members' equity interests and to establish an escrow account that will fund any settlement of the members' obligations under the indemnification agreement. Whitney recognized a $\$ 2.3$ million gain from the redemption proceeds and reversed the $\$ 1.0$ million liability for its indemnification obligations. Although the Company remains obligated to indemnify Visa for losses in connection with certain litigation matters whose claims exceed amounts set aside in the escrow account, Whitney's interest in the escrow balance approximates management's current estimate of the value of the Company's indemnification obligation.

The amount of offering proceeds escrowed for litigation settlements will reduce the number of shares of Visa stock to which Whitney will ultimately be entitled as a result of the restructuring.

## NOTE 14

## STOCK REPURCHASE PROGRAM

During the first six months of 2008, Whitney repurchased $2,039,788$ shares of its common stock at an average cost of $\$ 24.75$ per share. This completed the repurchase program announced in November 2007. Under this program Whitney repurchased a total of $3,934,879$ shares at an average cost of $\$ 25.41$ per share.

## NOTE 15

## EARNINGS PER SHARE

The components used to calculate basic and diluted earnings per share were as follows.

|  | Three Months Ended September 30 |  |  |  | Nine Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands, except per share data) |  | 2008 |  | 2007 |  | 2008 |  | 2007 |
| Numerator: |  |  |  |  |  |  |  |  |
| Net income | \$ | 7,048 | \$ | 48,766 | \$ | 49,777 | \$ | 120,810 |
| Effect of dilutive securities |  | - |  | - |  | - |  | - |
| Numerator for diluted earnings per share | \$ | 7,048 | \$ | 48,766 | \$ | 49,777 | \$ | 120,810 |
| Denominator: |  |  |  |  |  |  |  |  |
| Weighted-average shares outstanding |  | 64,057,895 |  | 67,526,329 |  | 64,324,441 |  | 66,957,065 |
| Effect of potentially dilutive securities and contingently issuable shares |  | 683,036 |  | 711,156 |  | 788,822 |  | 939,585 |
| Denominator for diluted earnings per share |  | 64,740,931 |  | 68,237,485 |  | 65,113,263 |  | 67,896,650 |
| Earnings per share: |  |  |  |  |  |  |  |  |
| Basic | \$ | . 11 | \$ | . 72 | \$ | . 77 | \$ | 1.80 |
| Diluted |  | . 11 |  | . 71 |  | . 76 |  | 1.78 |
| Antidilutive stock options |  | 3,129,524 |  | 1,562,080 |  | 2,200,076 |  | 892,962 |

## NOTE 16

## OFF-BALANCE-SHEET FINANCIAL INSTRUMENTS

To meet the financing needs of its customers, the Bank issues financial instruments which represent conditional obligations that are not recognized, wholly or in part, in the consolidated balance sheets. These financial instruments include commitments to extend credit under loan facilities and guarantees under standby and other letters of credit. Such instruments expose the Bank to varying degrees of credit and interest rate risk in much the same way as funded loans.

Revolving loan commitments are issued primarily to support commercial activities. The availability of funds under revolving loan commitments generally depends on whether the borrower continues to meet credit standards established in the underlying contract and has not violated other contractual conditions. A number of such commitments are used only partially or, in some cases, not at all before they expire. Nonrevolving loan commitments are issued mainly to provide financing for the acquisition and development or construction of real property, both commercial and residential, although many are not expected to lead to permanent financing by the Bank. Loan commitments generally have fixed expiration dates and may require payment of a fee. Credit card and personal credit lines are generally subject to cancellation if the borrower's credit quality deteriorates, and many lines remain partly or wholly unused.

Substantially all of the letters of credit are standby agreements that obligate the Bank to fulfill a customer's financial commitments to a third party if the customer is unable to perform. The Bank issues standby letters of credit primarily to provide credit enhancement to its customers' other commercial or public financing arrangements and to help them demonstrate financial capacity to vendors of essential goods and services. A substantial majority of standby letters of credit outstanding at September 30, 2008 have a term of one year or less.

The Bank's exposure to credit losses from these financial instruments is represented by their contractual amounts. The Bank follows its standard credit policies in approving loan facilities and financial guarantees and requires collateral support if warranted. The required collateral could include cash instruments, marketable securities, accounts receivable, inventory, property, plant and equipment, and income-producing commercial property. See Note 4 for a summary analysis of changes in the reserve for losses on unfunded credit commitments.

A summary of off-balance-sheet financial instruments follows.

|  | September 30 | December 31 |
| :--- | ---: | :---: |
| (in thousands) | $\mathbf{2 0 0 8}$ | 2007 |
| Loan commitments - revolving | $\mathbf{\$ 2 , 5 2 7 , 5 0 2}$ | $\$ 2,475,656$ |
| Loan commitments - nonrevolving | $\mathbf{5 5 4 , 4 2 8}$ | 534,673 |
| Credit card and personal credit lines | $\mathbf{5 1 9 , 6 2 4}$ | 551,748 |
| Standby and other letters of credit | $\mathbf{4 6 7 , 9 6 6}$ | 391,922 |

## NOTE 17

## FAIR VALUE DISCLOSURES

As discussed in Note 18, Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements, became effective for Whitney's 2008 fiscal year. SFAS No. 157 redefines fair value as the exchange price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Although the exchange price concept is not new, the new definition focuses on the exit price as opposed to

Level 1 Quoted prices in active markets for identical assets or liabilities. An active market is one in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis.
Level 2 Observable inputs other than Level 1 prices. This would include quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.
Level 3 Unobservable inputs, to the extent that observable inputs are unavailable. This allows for situations in which there is little or no market activity for the asset or liability at the measurement date.

The material assets or liabilities measured at fair value by Whitney on a recurring basis are summarized below. Securities available for sale primarily consist of U.S. government agency and agency mortgage-backed debt securities. The total excludes $\$ 50.8$ million of nonmarketable equity securities (Federal Reserve Bank and Federal Home Loan Bank stock) that are carried at cost.

|  | September 30, 2008 <br> Fepe |  |
| :--- | :---: | :---: |
| (in thousands) | Level 1 | Level 2 |
| Investment securities available for sale | - | Level 3 |

To measure the extent to which a loan is impaired, the relevant accounting principles permit or require the Company to compare the recorded investment in the impaired loans with the fair value of the underlying collateral in certain circumstances. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral, and other matters. As a result, substantially all of these fair value measurements fall within Level 3 of the hierarchy discussed above. The net carrying value of impaired loans which reflected a nonrecurring fair value measurement totaled $\$ 128$ million at September 30, 2008. The portion of the allowance for loan losses allocated to these loans totaled $\$ 29$ million at the end of the third quarter of 2008, and the recorded investment in such loans was written down by $\$ 19$ million during the third quarter and $\$ 30$ million over the first nine months of 2008 with a charge against the allowance for loan losses. The valuation allowance on impaired loans and charge-offs factor into the determination of the provision for credit losses.

## NOTE 18

## ACCOUNTING STANDARDS DEVELOPMENTS

The Financial Accounting Standards Board (FASB) issued SFAS No. 157, Fair Value Measurements , to increase consistency and comparability in fair value measurements and provide for expanded disclosures about the development of such measurements and their effect on earnings. The guidance in this statement was generally effective for Whitney's 2008 fiscal year. The effective date has been deferred to 2009 for nonfinancial assets and liabilities, except those that are recognized or disclosed at fair value on at least an annual basis. The initial application of this standard did not have a material impact on Whitney's financial condition or results of operations. Note 17 presents certain disclosures required by SFAS No. 157.

The FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities , in February 2007. This statement permits entities to choose to measure many financial instruments and certain other items at fair value, thereby reducing the earnings volatility caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. This statement is effective for Whitney's 2008 fiscal year. The Company has not elected the fair value option for any specific financial instrument or other items.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations. This revised standard expands the types of transactions or other events that will qualify as business combinations and requires that all business combinations will result in all assets and liabilities of the acquired business being recorded at their fair values, with limited exceptions. The standard also requires, among other provisions, that certain contingent assets and liabilities will be recognized at their fair values on the acquisition date. An acquirer will also recognize contingent consideration at its fair value on the acquisition date and, for certain arrangements, changes in fair value will be recognized in earnings until the contingency is settled. Under SFAS No. 141R, acquisition-related transaction and restructuring costs will be expensed rather than treated as part of the cost of the acquisition and included in the amount recorded for assets acquired. These and the other provisions of SFAS No. 141R are first effective for Whitney's business combinations with acquisition dates in 2009.

The FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities (an amendment of SFAS No. 133) , in March 2008. This standard calls for enhanced disclosures to help users of financial statements better understand how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for, and how these instruments and hedged items affect the entity's financial position, financial performance, and cash flows. To meet those objectives, SFAS No. 161 requires qualitative disclosures about objectives and strategies for using derivatives, disclosures about the fair value of and gains and losses on derivative instruments, and disclosures about credit-risk contingent features in derivative agreements. This statement is effective for Whitney's 2009 fiscal year, with earlier application encouraged. The Company currently makes minimal use of derivative instruments.

FASB Staff Position (FSP) EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities, was issued in June 2008. This FSP concluded that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are participating securities and must be included in the computation of earnings per share using the two-class method described in SFAS No. 128, Earnings per Share. Whitney has awarded share-based payments that are considered participating securities under this FSP. This guidance is effective for financial statements issued for the Company's 2009 fiscal year and must be applied retrospectively to earnings per share data presented for all prior periods. The Company is currently evaluating the impact of this FSP on its reported earnings per share.

## WHITNEY HOLDING CORPORATION AND SUBSIDIARIES

 SELECTED FINANCIAL DATA(Unaudited)


COMMON SHARE DATA
Earnings Per Share

| Basic | \$ | . 11 | \$ | . 20 | \$ | \$ . 72 | \$ | . 77 | \$ | 1.80 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted |  | . 11 |  | . 20 |  | . 71 |  | . 76 |  | 1.78 |
| Dividends |  |  |  |  |  |  |  |  |  |  |
| Cash dividends per share | \$ | . 31 | \$ | . 31 | \$ | \$ . 29 | \$ | . 93 | \$ | . 87 |
| Dividend payout ratio |  | 285.63\% |  | 155.49\% |  | 40.70\% |  | 120.98\% |  | 49.02\% |
| Book Value Per Share | \$ | 18.49 | \$ | 18.51 | \$ | \$ 18.53 | \$ | 18.49 | \$ | 18.53 |
| Tangible Book Value Per Share | \$ | 13.13 | \$ | 13.12 | \$ | \$ 13.35 | \$ | 13.13 | \$ | 13.35 |
| Trading Data |  |  |  |  |  |  |  |  |  |  |
| High sales price | \$ | 33.02 | \$ | 26.32 | \$ | \$ 30.32 | \$ | 33.02 | \$ | 33.26 |
| Low sales price |  | 13.96 |  | 17.85 |  | 23.02 |  | 13.96 |  | 23.02 |
| End-of-period closing price |  | 24.25 |  | 18.30 |  | 26.38 |  | 24.25 |  | 26.38 |
| Trading volume |  | 72,540,716 |  | 53,522,061 |  | 28,674,777 |  | 171,546,268 |  | 7,966,204 |
| Average Shares Outstanding |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 64,057,895 |  | 63,957,445 |  | 67,526,329 |  | 64,324,441 |  | 66,957,065 |
| Diluted |  | 64,740,931 |  | 64,761,553 |  | 68,237,485 |  | 65,113,263 |  | 7,896,650 |

Tax-equivalent (TE) amounts are calculated using a marginal federal income tax rate of $35 \%$.
The efficiency ratio is noninterest expense to total net interest (TE) and noninterest income, excluding securities transactions.

## Item 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The purpose of this discussion and analysis is to focus on significant changes in the financial condition of Whitney Holding Corporation and its subsidiaries (the Company or Whitney) from December 31, 2007 to September 30, 2008 and on their results of operations during the third quarters of 2008 and 2007 and during the nine-month periods through September 30 in each year. Nearly all of the Company's operations are contained in its banking subsidiary, Whitney National Bank (the Bank). This discussion and analysis is intended to highlight and supplement information presented elsewhere in this quarterly report on Form 10-Q, particularly the consolidated financial statements and related notes appearing in Item 1. This discussion and analysis should be read in conjunction with the Company's annual report on Form 10-K for the year ended December 31, 2007.

## FORWARD-LOOKING STATEMENTS

This discussion contains "forward-looking statements" within the meaning of section 27A of the Securities Act of 1933, as amended, and section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements provide projections of results of operations or of financial condition or state other forward-looking information, such as expectations about future conditions and descriptions of plans and strategies for the future. Forward-looking statements often contain words such as "anticipate," "believe," "could," "continue," "estimate," "expect," "forecast," "goal," "intend," "plan," "predict," "project" or other words of similar meaning.

The forward-looking statements made in this discussion include, but may not be limited to, (a) the description of Whitney's intended participation in the U.S. Treasury's Capital Purchase Program; (b) comments on conditions impacting certain sectors of the loan portfolio; (c) information about changes in the duration of the investment portfolio with changes in market rates; (d) statements of the results of net interest income simulations run by the Company to measure interest rate sensitivity; (e) discussion of the performance of Whitney's net interest income assuming certain conditions; (f) comments on the anticipated dividend capacity of the Bank and (g) comments on expected changes in expense levels for employee benefits.

Whitney's ability to accurately project results or predict the effects of plans or strategies is inherently limited. Although Whitney believes that the expectations reflected in its forward-looking statements are based on reasonable assumptions, actual results and performance could differ materially from those set forth in the forwardlooking statements.

Factors that could cause actual results to differ from those expressed in the Company's forward-looking statements include, but are not limited to:

- Whitney's ability to effectively manage interest rate risk and other market risk, credit risk and operational risk;
- changes in interest rates that affect the pricing of Whitney's financial products, the demand for its financial services and the valuation of its financial assets and liabilities;
- Whitney's ability to manage fluctuations in the value of its assets and liabilities and off-balance sheet exposure so as to maintain sufficient capital and liquidity to support its business;
- changes in general economic and business conditions, including the real estate and financial markets, in the United States and in the region and communities Whitney serves;
- the occurrence of natural disasters or acts of war or terrorism that directly or indirectly affect the financial health of Whitney's customer base;
- changes in laws and regulations that significantly affect the activities of the banking industry and its competitive position relative to other financial service providers;
- technological changes affecting the nature or delivery of financial products or services and the cost of providing them and Whitney's ability to keep pace with such changes;
- Whitney's ability to develop competitive new products and services in a timely manner and their acceptance by the Bank's customers;
- Whitney's ability to effectively and efficiently expand into new markets;
- the cost and other effects of material contingencies, including litigation contingencies;
- the failure to attract or retain key personnel;
- the failure to capitalize on growth opportunities and to realize cost savings in connection with business acquisitions;
- management's inability to develop and execute plans for Whitney to effectively respond to unexpected changes; and
- those other factors identified and discussed in Whitney's public filings with the SEC.

You are cautioned not to place undue reliance on these forward-looking statements. Whitney does not intend, and undertakes no obligation, to update or revise any forward-looking statements, whether as a result of differences in actual results, changes in assumptions or changes in other factors affecting such statements, except as required by law.

## OVERVIEW

Whitney earned $\$ 7.0$ million in the quarter ended September 30, 2008, compared with net income of $\$ 48.8$ million for the third quarter of 2007. Earnings were $\$ .11$ per diluted share in 2008's third quarter, compared to $\$ .71$ for the year-earlier period. The results for the third quarter of 2008 include casualty losses and expenses from Hurricanes Gustav and Ike totaling $\$ 2.1$ million ( $\$ 1.3$ million after-tax, or $\$ .02$ per diluted share for the quarter). During the third quarter of 2007, Whitney reached a settlement on insurance claims arising from the hurricanes that struck portions of its market area in the late summer of 2005. With this settlement, the Company recognized a gain of $\$ 31.3$ million ( $\$ 19.9$ million after-tax, or $\$ .29$ per diluted share for the quarter).

## Loans and Earning Assets

Loans totaled $\$ 8.1$ billion at the end of the third quarter of 2008 , which was up $6 \%$, or $\$ 492$ million, from yearend 2007, and $8 \%$, or $\$ 625$ million, from September 30, 2007. Loan demand and customer development activity in Whitney's Texas and Louisiana markets were the major contributors to the loan growth year over year, with demand from commercial customers serviced from the Houston area leading the growth during the third quarter of 2008. The

Florida-based portfolio was essentially unchanged year over year, with market conditions continuing to restrain loan demand from the state.

Loans, including loans held for sale, comprised $81 \%$ of average earning assets in the third quarter of 2008, up from $79 \%$ in the second quarter of 2008 and $76 \%$ in the year-earlier period.

## Deposits and Funding

Total deposits at September 30, 2008 were 6\% below the total at December 31, 2007 and 4\% below the total at the end of 2007's third quarter. These decreases were mainly from higher-cost time deposits, including deposits held in certain treasury-management products used mainly by commercial customers.

Average deposits in the third quarter of 2008 were stable compared to the second quarter of 2008, but down $3 \%$ from the year-earlier period. Noninterest-bearing demand deposits for the current quarter were up $1 \%$ on average from 2008's second quarter and $3 \%$ from the third quarter of 2007, concentrated in commercial accounts. To replace the higher-cost time deposits and fund loan growth, Whitney increased its short-term borrowings in the third quarter of 2008. Higher-cost interest-bearing funds, which include time deposits as well as borrowings, funded $37 \%$ of average earning assets in 2008's third quarter, up slightly from the second quarter of 2008 and the year-earlier period.

## Net Interest Income

Whitney's net interest income (TE) for the third quarter of 2008 decreased $5 \%$, or $\$ 5.6$ million, compared to the third quarter of 2007. Average earning assets increased $1 \%$ between these periods, and the mix of assets shifted fairly strongly in favor of loans. The net interest margin (TE) of $4.53 \%$ for the third quarter of 2008 was down 29 basis points from the year-earlier period, mainly reflecting the steep reduction in benchmark rates for the large variable-rate segment of Whitney's loan portfolio toward the end of 2007 that continued into 2008. The rates on approximately $31 \%$ of the loan portfolio at September 30, 2008 were tied to changes in Libor benchmarks, with another $25 \%$ tied to prime. A reduction in funding costs from declining market rates was partially offset by the impact of a shift toward higher-cost funding sources between these periods.

Net interest income (TE) for the third quarter of 2008 was essentially unchanged from the second quarter of 2008. Both average earning assets and the net interest margin (TE) were relatively stable between these periods. The funding mix shifted further toward higher-cost sources between these periods, mainly from additional short-term borrowings and public fund time deposits.

## Provision for Credit Losses and Credit Quality

Whitney provided $\$ 40.0$ million for credit losses in the third quarter of 2008, compared to $\$ 35.0$ million in 2008's second quarter and a $\$ 9.0$ million provision in the third quarter of 2007. Net loan charge-offs in 2008's third quarter were $\$ 24.5$ million or $1.22 \%$ of average loans on an annualized basis, compared to $\$ 16.9$ million in the second quarter of 2008 and $\$ 2.4$ million in the third quarter of 2007. The allowance for loan losses increased $\$ 15.5$ million during the current quarter and represented $1.55 \%$ of total loans at September 30, 2008, up from $1.38 \%$ at the end of 2008's second quarter and $1.10 \%$ a year earlier.

Continuing weaknesses in the residential real estate markets, primarily in Florida and coastal Alabama, accounted for approximately $\$ 25$ million of the provision and approximately $\$ 11$ million of the gross charge-offs for the third quarter of 2008, mainly related to loans for residential development. Problem commercial and industrial credits added approximately $\$ 5$ million to the provision for the third quarter of 2008 and accounted for approximately $\$ 10$ million of charge-offs for the period. Management added approximately $\$ 4$ million to the allowance and provision based on its regular assessment of current economic conditions and other qualitative factors.

The total of loans criticized through the Company's credit risk-rating process was $\$ 586$ million at September 30 , 2008, which represented $7 \%$ of total loans and a net increase of $\$ 121$ million from June 30, 2008. The increase was largely concentrated in loans for residential development, the majority of which were from the Florida and Alabama markets. Loans for residential development, investment or other residential purposes comprised approximately half of the criticized loan total at September 30, 2008, mainly concentrated in Florida.

## Noninterest Income

Excluding the insurance settlement gain in the third quarter of 2007 that was noted earlier, noninterest income for 2008's third quarter increased $10 \%$, or $\$ 2.3$ million, from the year-earlier period. Deposit service charge income in the third quarter of 2008 was up $5 \%$, or $\$ .4$ million, aided mainly by reduced earnings credits allowed on certain commercial deposit accounts. Fee income from Whitney's secondary mortgage market operations decreased 18\% reflecting difficult financial and housing market conditions. The categories comprising other noninterest income, excluding the insurance settlement gain, increased a combined $\$ 2.1$ million compared to the third quarter of 2007, with positive contributions from most recurring revenue sources, including $\$ 1.6$ million of earnings from a bank-owned life insurance program implemented in late May 2008.

Noninterest income decreased $3 \%$, or $\$ .7$ million, compared to 2008 's second quarter. There were small declines in most recurring revenue sources, other than from the life insurance program, most of which can be at least partly attributed to recent financial and credit market conditions and overall economic conditions.

## Noninterest Expense

Noninterest expense in the third quarter of 2008 increased $1 \%$, or $\$ 1.3$ million, from 2007's third quarter. The current year's period included $\$ 2.1$ million for uninsured casualty losses and expenses arising from Hurricanes Gustav and Ike that struck parts of the Company's market area in September. Whitney's personnel expense decreased 2\%, or $\$ 1.0$ million, between these periods, primarily due to a decrease in compensation associated with management incentive programs and the impact of a $3 \%$ reduction in the average full-time equivalent staff level.

Excluding storm-related items, noninterest expense for 2008's third quarter was up $2 \%$, or $\$ 1.9$ million, compared to the second quarter of 2008. Personnel expense increased $\$ .9$ million, although this was mainly related to a reduction in share-based compensation in the second quarter of 2008 that resulted from a periodic reassessment of multi-year performance estimates. Comparative expense levels for the third quarter of 2008 were also impacted by increased loan collection efforts, higher deposit insurance premiums under the new assessment system and certain seasonal factors.

## U.S. Treasury Department Capital Purchase Program

On October 14, 2008, the U.S. Department of Treasury (Treasury) announced a Capital Purchase Program (Program) as part of the actions to restore liquidity and stability to the financial system provided for under the Emergency Economic Stabilization Act of 2008 (EESA) that was signed into law on October 3, 2008. Under the Program, Treasury may invest in senior preferred stock of eligible financial institutions in an amount not less than $1 \%$ or more than $3 \%$ of an institution's risk-weighted assets as of September 30, 2008. Whitney filed an application to participate in the Program on November 7, 2008 that requested an investment by Treasury of up to $\$ 301$ million. Any capital raised through Treasury's investment will qualify as Tier 1 regulatory capital and be used in calculating all of Whitney's regulatory capital ratios.

Whitney will pay cumulative dividends on the senior preferred shares at an annual rate of 5\% for the first five years and $9 \%$ thereafter, unless Whitney redeems the shares earlier. Redemptions will be at $100 \%$ of issue price plus accrued dividends and are subject to prior regulatory approval. No redemptions are allowed for the first three years, unless the Company uses the proceeds of a sale of common or preferred stock that qualifies as Tier 1 regulatory capital.

Treasury will also receive 10-year warrants to purchase a number of shares of Whitney's common stock that have an aggregate market price equal to $15 \%$ of the amount of Treasury's investment in the senior preferred stock. This aggregate market price would equal $\$ 45.2$ million, assuming a maximum senior preferred issue, and the number of shares will be determined using a 20-day trailing average market price for the Company's common stock on the day before Whitney's application is approved by Treasury.

Whitney may not declare or pay dividends on its common stock or repurchase common stock without first having paid all accrued cumulative preferred dividends that are due. For three years after Treasury's investment in the senior preferred shares, the Company also may not increase its per share common stock dividend rate or repurchase its common shares without Treasury's consent, unless Treasury has transferred all the senior preferred shares to third parties.

To be eligible for the Program, Whitney must also comply with certain executive compensation and corporate governance requirements of the EESA, including a limit on the tax deductibility of executive compensation above $\$ 500,000$. The rules covering these requirements are being developed by Treasury and other government agencies.

Whitney's charter does not currently provide for the issuance of preferred stock. The Company has called a special shareholders' meeting to vote on a charter amendment to authorize the issuance of up to 20 million shares of preferred stock. If the shareholders do not approve this amendment, Whitney will be unable to participate in the Program. Shareholders are also being asked to vote on an increase in the authorized shares of common stock to 200 million shares from the current 100 million shares.

## Mergers and Acquisitions

On November 7, 2008, Whitney completed its acquisition of Parish National Corporation (Parish), the parent of Parish National Bank. Parish National Bank operates 16 banking centers, primarily on the north shore of Lake Pontchartrain and other parts of the metropolitan New Orleans area, and had $\$ 771$ million in total assets, including a loan portfolio of $\$ 606$ million, and $\$ 636$ million in deposits at the acquisition date. The Company expects to merge Parish National Bank into Whitney National Bank before the end of 2008. The transaction was valued at
approximately $\$ 158$ million, with $\$ 97$ million paid to Parish's shareholders in cash and the remainder in Whitney stock totaling approximately 3.33 million shares. Parish's operations since the acquisition date will be included in Whitney's financial information beginning with the fourth quarter of 2008.

On March 2, 2007, Whitney completed its acquisition of Signature Financial Holdings, Inc. (Signature), the parent of Signature Bank. Signature Bank operated seven banking centers in the Tampa Bay metropolitan area with approximately $\$ 270$ million in total assets, including $\$ 220$ million of loans, and $\$ 210$ million in deposits at acquisition. Whitney's financial information includes the results from these acquired operations since the acquisition date.

## FINANCIAL CONDITION

## LOANS, CREDIT RISK MANAGEMENT, AND ALLOWANCE AND RESERVE FOR CREDIT LOSSES

## Loan Portfolio Developments

Total loans at September 30, 2008 were up 6\%, or $\$ 492$ million, from year-end 2007, and $8 \%$, or $\$ 625$ million, from September 30, 2007. Loan demand and customer development activity in Whitney's Texas and Louisiana markets were the major contributors to the loan growth year over year, with demand from commercial customers serviced from the Houston area leading the growth during the third quarter of 2008. Compared to September 30, 2007, loans serviced from Whitney's operations in Houston, Texas grew by $35 \%$, those serviced in Louisiana markets outside New Orleans were up 9\%, and loans from the metropolitan New Orleans area grew 4\%. The Florida-based portfolio was essentially unchanged year over year, with market conditions continuing to restrain loan demand from the state.

Table 1 shows loan balances by type of loan at September 30, 2008 and at the end of the four prior quarters. Table 2 distributes the loan portfolio as of September 30, 2008 by the geographic region from which the loans are serviced. The following discussion provides a brief overview of the composition of the different portfolio sectors and the customers served in each as well as recent changes.

TABLE 1. LOANS

|  |  | $\mathbf{2 0 0 8}$ |  | 2007 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (in millions) | September 30 | June 30 | March 31 | December 31 | September 30 |
| Commercial, financial and <br> agricultural <br> Real estate - commercial, <br> construction and other | $\mathbf{\$ 3 , 1 0 1}$ | $\$ 3,087$ | $\$ 2,897$ | $\$ 2,823$ | $\$ 2,837$ |
| Real estate - <br> residential mortgage | $\mathbf{3 , 6 1 2}$ | 3,537 | 3,533 | 3,477 | 3,345 |
| Individuals | $\mathbf{1 , 0 0 3}$ | 983 | 950 | 934 | 924 |
| $\quad$ Total loans | $\mathbf{3 6 2}$ | 356 | 344 | 352 | 347 |

The portfolio of commercial loans, other than those secured by real property, increased $10 \%$, or $\$ 278$ million, between year-end 2007 and September 30, 2008, and this portfolio sector was up a comparable percentage and amount compared to the end of 2007's third quarter. This growth was concentrated in Whitney's Houston, Texas market and Louisiana markets, including
strong growth from customers in the oil and gas industry. Overall, the commercial portfolio has remained diversified, with customers in a range of industries, including oil and gas exploration and production, wholesale and retail trade in various durable and nondurable products and the manufacture of such products, marine transportation and maritime construction, financial services, and professional services. The growth in market areas outside of metropolitan New Orleans in recent years has increased the geographic diversification of customers represented in the commercial portfolio.

Loans outstanding to oil and gas industry customers represented approximately $11 \%$ of total loans at September 30, 2008, up from approximately $10 \%$ at year-end 2007. The majority of Whitney's customer base in this industry provides transportation and other services and products to support exploration and production activities. Loans outstanding to the exploration and production sector comprised close to one-third of the oil and gas industry portfolio at September 30, 2008. The prospect of a significant slowdown in global economic activity has led to a sharp reduction in commodity prices. Management monitors these prices and their impact on industry activity levels closely and makes appropriate adjustments to Whitney's credit underwriting guidelines and the management of existing relationships.

Outstanding balances under participations in larger shared-credit loan commitments totaled $\$ 549$ million at the end of 2008's third quarter, compared to $\$ 444$ million outstanding at year-end 2007. The total at September 30, 2008 included approximately $\$ 152$ million related to the oil and gas industry. Substantially all such shared credits are with customers operating in Whitney's market area.

The commercial real estate portfolio includes loans for construction and land development and investment, both commercial and residential, loans secured by multi-family residential properties and other income-producing properties, and loans secured by properties used by the owners in commercial or industrial operations. Table 2 presents information on the components and geographic distribution of the commercial real estate loan portfolio.

TABLE 2. GEOGRAPHIC DISTRIBUTION OF LOAN PORTFOLIO AT SEPTEMBER 30, 2008

| (dollars in millions) | Louisiana | Texas | Florida | Alabama/ Mississippi | Total Sept. 30 2008 | Percent of total | Total Dec. 31 2007 | Percent of total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial, financial and agricultural | \$2,147 | \$ 583 | \$ 101 | \$270 | \$3,101 | 38\% | \$2,823 | 37\% |
| Residential construction | 74 | 89 | 57 | 45 | 265 | 3 | 316 | 4 |
| Commercial construction, land \& land development | 377 | 367 | 433 | 241 | 1,418 | 18 | 1,454 | 19 |
| Commercial - owner-user | 488 | 89 | 180 | 65 | 822 | 10 | 741 | 10 |
| Commercial - other | 512 | 155 | 313 | 127 | 1,107 | 14 | 967 | 13 |
| Real estate - commercial, construction and other | 1,451 | 700 | 983 | 478 | 3,612 | 45 | 3,477 | 46 |
| Real estate residential mortgage | 533 | 125 | 221 | 124 | 1,003 | 12 | 934 | 12 |
| Individuals | 244 | 16 | 64 | 38 | 362 | 5 | 352 | 5 |
| Total | \$4,375 | \$1,424 | \$1,369 | \$910 | \$8,078 | 100\% | \$7,586 | 100\% |
| Percent of total | 54\% | 18\% | 17\% | 11\% | 100\% |  |  |  |

Project financing is an important component of the activity in this portfolio sector, and sector growth is impacted by the availability of new projects as well as the anticipated refinancing of seasoned income properties in the secondary market and payments on residential development loans as inventory is sold. This portfolio sector grew 4\%, or $\$ 135$ million, from December 31, 2007, and has increased $8 \%$, or $\$ 267$ million, since the end of the third quarter of 2007. The net growth was mainly in the Houston, Texas and Louisiana markets and involved a variety of retail, commercial and industrial facilities, as well as some multi-family and single-family residential development. A lack of growth in the Florida-based real estate portfolio reflected limited new project financing, particularly for residential development, coupled with gradual paydowns on existing project loans. The future pace of new real estate project financing in Whitney's market areas will reflect the level of confidence by Whitney and its customers in the sustainability of economic conditions favorable to successful project completion.

The residential mortgage loan portfolio increased $7 \%$, or $\$ 69$ million, from the end of 2007 to September 30, 2008 and was up $9 \%$ from a year earlier. Growth in this category has mainly come from Whitney's Louisiana and Texas markets and partly reflects the promotion of tailored home mortgage loan products generally targeted to the higher net worth customer base. The Bank continues to sell most conventional residential mortgage loan production in the secondary market. Whitney lending strategy has not included sub-prime home mortgage loans.

## Credit Risk Management and Allowance and Reserve for Credit Losses

## General Discussion of Credit Risk Management and Determination of Credit Loss Allowance and Reserve

Whitney manages credit risk mainly through adherence to underwriting and loan administration standards established by the Bank's Credit Policy Committee and through the efforts of the credit administration function to ensure consistent application and monitoring of standards throughout the Company. Lending officers are responsible for ongoing monitoring and the assignment of risk ratings to individual loans based on established guidelines. An independent credit review function reporting to the Audit Committee of the Board of Directors assesses the accuracy of officer ratings and the timeliness of rating changes and performs concurrent reviews of the underwriting processes.

Management's evaluation of credit risk in the loan portfolio is reflected in the estimate of probable losses inherent in the portfolio that is reported in the Company's financial statements as the allowance for loan losses. Changes in this evaluation over time are reflected in the provision for credit losses charged to expense. The methodology for determining the allowance involves significant judgment, and important factors that influence this judgment are re-evaluated quarterly to respond to changing conditions.

The recorded allowance encompasses three key elements: (1) allowances established for losses on criticized loans; (2) allowances based on historical loss experience for loans with acceptable credit quality and groups of homogeneous loans not individually rated; and (3) allowances based on general economic conditions and other qualitative risk factors internal and external to the Company. The allowance for criticized loans includes any specific allowances determined for loans that are deemed impaired under the definition in Statement of Financial Accounting Standards No. 114. The allowance for the remainder of criticized loans is calculated by applying loss factors to loan balances aggregated by severity of the internal risk rating.

The monitoring of credit risk also extends to unfunded credit commitments, such as unused commercial credit lines and letters of credit, and management establishes reserves as needed for its estimate of probable losses on such commitments.

## Credit Quality Statistics and Components of Credit Loss Allowance and Reserve

The total of loans criticized through the Company's credit risk-rating process was $\$ 586$ million at September 30 , 2008, which represented $7 \%$ of total loans and a net increase of $\$ 121$ million from June 30, 2008. Table 3 shows the composition of criticized loans at September 30, 2008, distributed by the geographic region from which the loans are serviced.

TABLE 3. CRITICIZED LOANS AT SEPTEMBER 30, 2008

| (dollars in millions) | Louisiana | Texas | Florida | Alabama/ Mississippi | Total | Percent of loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial, financial and agricultural | \$ 29 | \$38 | \$ 6 | \$ 26 | \$ 99 | 3\% |
| Residential construction | 8 | 10 | 20 | 3 | 41 | 15\% |
| Commercial construction, land \& land development | 28 | 3 | 140 | 34 | 205 | 14\% |
| Commercial - owner-user | 35 | 2 | 17 | 12 | 66 | 8\% |
| Commercial - other | 36 | - | 49 | 18 | 103 | 9\% |
| Real estate - commercial, construction and other | 107 | 15 | 226 | 67 | 415 | 11\% |
| Real estate residential mortgage | 24 | 2 | 31 | 6 | 63 | 6\% |
| Individuals | 5 | - | 2 | 2 | 9 | 2\% |
| Total | \$165 | \$55 | \$265 | \$101 | \$586 | 7\% |
| Percent of loans | 4\% | 4\% | 19\% | 11\% | 7\% |  |

The increase in criticized loans during the third quarter of 2008 was largely concentrated in loans for residential development, the majority of which were from the Florida and Alabama markets. Loans for residential development, investment or other residential purposes comprised approximately one-half of the criticized loan total at September 30, 2008, mainly concentrated in Florida. Nonresidential real estate loans accounted for another one-third of the criticized total, with the largest concentration in loans on income-producing and investment properties in the Florida market. Approximately $\$ 70$ million of the criticized nonresidential real estate loans were secured by properties used in the borrower's business operations. Loans to commercial and industrial relationships made up most of the remaining criticized total at September 30, 2008, with no significant concentrations related to industries or markets. Although management has not identified any systemic portfolio credit issues apart from the real estate problems concentrated in Florida and coastal Alabama, it has taken careful note of the general weakening in the overall economy and is closely monitoring its impact on the performance of the tourism and energy industries given their importance to the economies in Whitney's market.

Included in the total of criticized loans at September 30, 2008 was $\$ 235$ million of nonperforming loans, up a net $\$ 88$ million from June 30, 2008. Approximately two-thirds of the nonperforming loans at September 30, 2008 were residential-related real estate credits, heavily concentrated in Whitney's Florida market and, to a lesser extent, Alabama. The Florida market
accounted for $66 \%$ of total nonperforming loans at the end of the most recent quarter, followed by $14 \%$ from Alabama and $18 \%$ from Louisiana.

Table 4 provides information on nonperforming loans and other nonperforming assets at September 30, 2008 and at the end of the previous four quarters. Total foreclosed assets and surplus property increased to $\$ 19.6$ million at September 30, 2008, up from $\$ 14.5$ million at June 30, 2008, mainly related to residential development and investment properties as well as some surplus land originally intended for a branch site.

## TABLE 4. NONPERFORMING ASSETS

|  | 2008 |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | $\begin{gathered} \hline \text { September } \\ 30 \\ \hline \end{gathered}$ | $\begin{gathered} \text { June } \\ 30 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March } \\ 31 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December } \\ 31 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September } \\ 30 \end{gathered}$ |
| Loans accounted for on a nonaccrual basis | \$235,136 | \$147,383 | \$139,371 | \$120,096 | \$ | 88,580 |
| Restructured loans accruing | - | - | - | - |  | - |
| Total nonperforming loans | 235,136 | 147,383 | 139,371 | 120,096 |  | 88,580 |
| Foreclosed assets and surplus property | 19,597 | 14,524 | 11,980 | 4,624 |  | 2,628 |
| Total nonperforming assets | \$254,733 | \$161,907 | \$151,351 | \$124,720 | \$ | 91,208 |
| Loans 90 days past due still accruing | \$ 6,145 | \$ 7,490 | \$ 3,059 | \$ 8,711 | \$ | 2,967 |
| Ratios: |  |  |  |  |  |  |
| Nonperforming assets to loans plus foreclosed assets and surplus property | 3.15\% | 2.03\% | 1.96\% | 1.64\% |  | 1.22\% |
| Allowance for loan losses to nonperforming loans | 53.32 | 74.54 | 65.80 | 73.20 |  | 92.72 |
| Loans 90 days past due still accruing to loans | . 08 | . 09 | . 04 | . 11 |  | . 04 |

The overall allowance for loan losses increased $\$ 15.5$ million during the third quarter of 2008. The component of the allowance for criticized loans increased a net $\$ 10.2$ million after charge-offs of approximately $\$ 24$ million during the period. The allowance for loans with average or better quality ratings and loans not subject to individual rating increased $\$ 1.0$ million from June 30, 2008, mainly from the impact of recent charge-off experience on historical loss factors. Management also added $\$ 4.3$ million to the allowance based on its relative assessment of economic and other qualitative risk factors between these dates.

Continuing weaknesses in the residential real estate markets, primarily in Florida and coastal Alabama, accounted for approximately $\$ 25$ million of the provision and approximately $\$ 11$ million of the gross charge-offs for the third quarter of 2008, mainly related to loans for residential development. Until sufficient demand returns to these markets to establish a solid floor on real estate prices and stimulate renewed development, management cannot predict when the level of criticized loans will stabilize or retreat and its periodic estimate of inherent losses for this portfolio segment may be volatile. Problem commercial credits not secured by real estate added approximately $\$ 5$ million to the provision for the third quarter of 2008 and accounted for approximately $\$ 10$ million charge-offs for the period, substantially all of which had been anticipated in the valuation allowance for impaired loans at June 30, 2008.

Table 5 compares third quarter and year-to-date activity for 2008 in the allowance for loan losses and in the reserve for losses on unfunded credit commitments with the comparable periods of 2007.

TABLE 5. SUMMARY OF ACTIVITY IN THE ALLOWANCE FOR LOAN LOSSES AND RESERVE FOR LOSSES ON UNFUNDED CREDIT COMMITMENTS

|  | Three Months Ended September 30 |  | Nine Months Ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | 2008 | 2007 | 2008 | 2007 |
| ALLOWANCE FOR LOAN LOSSES |  |  |  |  |
| Allowance at beginning of period | \$109,852 | \$75,099 | \$ 87,909 | \$ 75,927 |
| Allowance of acquired bank | - | - | - | 2,791 |
| Provision for credit losses | 40,000 | 9,400 | 89,000 | 7,900 |
| Loans charged off: |  |  |  |  |
| Commercial, financial and agricultural | $(11,821)$ | $(3,247)$ | $(27,859)$ | $(8,143)$ |
| Real estate - commercial, construction and other | $(12,368)$ | (542) | $(19,859)$ | $(1,881)$ |
| Real estate - residential mortgage | $(2,470)$ | (719) | $(6,378)$ | (936) |
| Individuals | (666) | (611) | $(2,563)$ | $(1,738)$ |
| Total charge-offs | $(27,325)$ | $(5,119)$ | $(56,659)$ | $(12,698)$ |
| Recoveries on loans previously charged off: |  |  |  |  |
| Commercial, financial and agricultural | 2,150 | 2,302 | 3,447 | 6,864 |
| Real estate - commercial, construction and other | 367 | 15 | 575 | 148 |
| Real estate - residential mortgage | 30 | 215 | 260 | 384 |
| Individuals | 296 | 223 | 838 | 819 |
| Total recoveries | 2,843 | 2,755 | 5,120 | 8,215 |
| Net loans charged off | $(24,482)$ | $(2,364)$ | $(51,539)$ | $(4,483)$ |
| Allowance at end of period | \$125,370 | \$82,135 | \$125,370 | \$ 82,135 |
| Ratios: |  |  |  |  |
| Allowance for loan losses to loans at period end | 1.55\% | 1.10\% | 1.55\% | 1.10\% |
| Annualized net charge-offs to average loans | 1.22 | . 13 | . 87 | . 08 |
| Annualized gross charge-offs to average loans | 1.36 | . 28 | . 96 | . 23 |
| Recoveries to gross charge-offs | 10.40 | 53.82 | 9.04 | 64.70 |
| RESERVE FOR LOSSES ON UNFUNDED CREDIT COMMITMENTS |  |  |  |  |
| Reserve at beginning of period | \$ 1,300 | \$ 1,400 | \$ 1,300 | \$ 1,900 |
| Provision for credit losses | - | (400) | - | (900) |
| Reserve at end of period | \$ 1,300 | \$ 1,000 | \$ 1,300 | \$ 1,000 |

## INVESTMENT SECURITIES

The investment securities portfolio balance decreased $9 \%$, or $\$ 173$ million, from year-end 2007 to September 30,2008 , and average investment securities in the current quarter were down a comparable percentage and amount from the second quarter of 2008. A portion of the funds from portfolio maturities and normal principal payments has been used to support loan growth during 2008. The composition of the average portfolio of investment securities and effective yields are shown in Table 9.

The mix of investments in the portfolio shifted further toward mortgage-backed securities issued or guaranteed by U.S. government agencies during the third quarter of 2008 . The duration of the overall investment portfolio was 2.5 years at September 30, 2008 and would extend to 3.7 years assuming an immediate 300 basis point increase in market rates, according to the Company's asset/liability management model. Duration provides a measure of the sensitivity
of the portfolio's fair value to changes in interest rates. At December 31, 2007, the portfolio's estimated duration was 2.1 years.

Securities available for sale made up the bulk of the total investment portfolio at September 30, 2008. Available-for-sale securities are carried at fair value, and the balance reported at September 30, 2008 reflected gross unrealized gains of $\$ 14.5$ million and gross unrealized losses of $\$ 5.9$ million. The unrealized losses were mainly related to mortgage-backed securities and represented less than $1 \%$ of the total amortized cost of the underlying securities. Substantially all the unrealized losses at September 30, 2008 resulted from increases in market interest rates over the yields available on the underlying securities when they were purchased and other factors unrelated to credit quality. There were no securities in the investment portfolio tied to sub-prime home mortgage loans. In addition, management has the intent and ability to hold these securities until the market-based impairment is recovered; therefore, no value impairment was determined to be other than temporary.

The Company does not normally maintain a trading portfolio, other than holding trading account securities for short periods while buying and selling securities for customers. Such securities, if any, are included in other assets in the consolidated balance sheets.

## DEPOSITS AND BORROWINGS

Total deposits at September 30, 2008 were approximately $6 \%$, or $\$ 530$ million, below the total at December 31, 2007 and $4 \%$ below the total at the end of 2007's third quarter. Table 6 shows the composition of deposits at September 30, 2008, and at the end of the previous four quarters. Table 9 presents the composition of average deposits and borrowings and the effective rates on interest-bearing funding sources for the third and second quarters of 2008 and the third quarter of 2007, as well as for the nine-month period in each year.

TABLE 6. DEPOSIT COMPOSITION

| (dollars in millions) | 2008 |  |  |  |  |  | 2007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30 |  | June 30 |  | March 31 |  | December 31 |  | September 30 |  |
| Noninterest-bearing demand deposits | \$2,810 | 35\% | \$2,773 | 34\% | \$2,724 | 33\% | \$2,740 | 32\% | \$2,639 | 31\% |
| Interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| NOW account deposits | 959 | 12 | 1,033 | 12 | 1,068 | 13 | 1,152 | 13 | 1,009 | 12 |
| Money market deposits | 1,158 | 14 | 1,204 | 15 | 1,242 | 15 | 1,230 | 14 | 1,236 | 15 |
| Savings deposits | 897 | 11 | 939 | 11 | 925 | 11 | 880 | 10 | 898 | 11 |
| Other time deposits | 714 | 9 | 729 | 9 | 773 | 9 | 824 | 10 | 866 | 10 |
| Time deposits |  |  |  |  |  |  |  |  |  |  |
| \$100,000 and over | 1,516 | 19 | 1,589 | 19 | 1,563 | 19 | 1,758 | 21 | 1,739 | 21 |
| Total interest-bearing | 5,244 | 65 | 5,494 | 66 | 5,571 | 67 | 5,844 | 68 | 5,748 | 69 |
| Total | \$8,054 | 100\% | \$8,267 | 100\% | \$8,295 | 100\% | \$8,584 | 100\% | \$8,387 | 100\% |

Noninterest-bearing demand deposits grew 3\%, or \$70 million, from year-end 2007 and 6\% from September 30, 2007, mainly concentrated in commercial accounts. These demand deposits comprised $35 \%$ of total deposits at September 30, 2008 compared to $32 \%$ at the end of 2007. Total lower-cost interest-bearing deposits at September 30, 2008 were down $8 \%$, or $\$ 248$ million, from year-end 2007. The total for this deposit category declined $4 \%$ from the end of 2007's third quarter.

Higher-cost time deposits at September 30, 2008 were down $14 \%$, or $\$ 352$ million, compared to year-end 2007. Consumer time deposits, which have become less attractive relative to other deposit and investment products in the current low interest rate environment, declined $12 \%$, or $\$ 149$ million, between these dates. Customers held $\$ 447$ million of funds in treasury-management deposit products at September 30 2008, down $\$ 258$ million from the total held at December 31, 2007. These products are used mainly by commercial customers with excess liquidity pending redeployment for corporate or investment purposes, and, while they provide a recurring source of funds, the amounts available over time can be volatile. Competitively bid public funds time deposits totaled approximately $\$ 273$ million at the end of the third quarter of 2008 , which was up $\$ 66$ million from year-end 2007. Treasury-management deposits and public funds deposits serve partly as an alternative to Whitney's other short-term borrowings.

To replace the higher-cost time deposits and fund loan growth, the Company increased its short-term borrowings. The balance of short-term borrowings at September 30, 2008, was up $61 \%$, or $\$ 556$ million, from yearend 2007. During 2008, Whitney obtained short-term Federal Home Loan Bank (FHLB) advances totaling \$500 million and purchased additional federal funds, which were up $\$ 224$ million at September 30, 2008 compared to yearend 2007. Total borrowings from customers under securities repurchase agreements decreased $22 \%$, or $\$ 168$ million, from December 31, 2007, partly reflecting temporary funds from certain large customer business transactions at year end.

## SHAREHOLDERS' EQUITY AND CAPITAL ADEQUACY

Shareholders' equity totaled $\$ 1.18$ billion at September 30, 2008, which was a decrease of $\$ 46$ million from the end of 2007. Whitney repurchased 2.04 million shares of its common stock during the first half of 2008 at a cost of $\$ 50$ million. This completed the program announced in November 2007 under which the Company repurchased a total of 3.93 million shares. For the first nine months of 2008, Whitney recognized $\$ 6$ million in additional equity from activity in share-based compensation plans for employees and directors, including option exercises. A net unrealized holding gain on securities available for sale during the first nine months of 2008 was the main factor behind the $\$ 6$ million in other comprehensive income for the period.

The Company declared dividends at a rate of $\$ .31$ per share for each of the first three quarters of 2008. The total dividends declared exceeded earnings for the first nine months of 2008 by $\$ 10$ million and represented a payout ratio of $121 \%$. Management is prepared to reconsider the current quarterly dividend rate if credit problems continue to have a significant adverse impact on Whitney's earnings performance. The dividend payout ratio was $52 \%$ for the full year in 2007.

The ratios in Table 7 show that the Company remained strongly capitalized at September 30, 2008. Tier 2 and total regulatory capital at both September 30, 2008 and December 31, 2007 include $\$ 150$ million in subordinated notes payable issued by the Bank. The decline in Whitney's capital-to-asset ratios since the end of 2007 mainly reflected the completion of the share repurchase program as discussed above and a dividend payout in excess of earnings for the period. The increase in risk-weighted assets from the end of 2007 mainly reflected the impact of loan growth, partly offset by the impact of a decrease in lower weighted short-term liquidity management investments during this period.

TABLE 7. RISK-BASED CAPITAL AND CAPITAL RATIOS

|  | September 30 | December 31 |
| :--- | ---: | :---: |
| (dollars in thousands) | $\mathbf{2 0 0 8}$ | 2007 |
| Tier 1 regulatory capital | $\mathbf{\$}$ | $\mathbf{8 6 1 , 9 8 3}$ |
| Tier 2 regulatory capital | $\mathbf{2 6 7 , 3 1 3}$ | $\$ 911,141$ |
| Total regulatory capital | $\mathbf{\$ 1 , 1 2 9 , 2 9 6}$ | $\mathbf{2 3 8 , 9 6 7}$ |
| Risk-weighted assets | $\mathbf{9 9 , 3 9 3 , 6 6 6}$ | $\$ 1,150,108$ |
| Ratios |  | $\$, 023,862$ |
| Leverage (Tier 1 capital to average assets) | $\mathbf{8 . 1 7 \%}$ |  |
| Tier 1 capital to risk-weighted assets | $\mathbf{9 . 1 8}$ | $8.79 \%$ |
| Total capital to risk-weighted assets | $\mathbf{1 2 . 0 2}$ | 10.10 |
| Shareholders' equity to total assets | $\mathbf{1 0 . 7 7}$ | 12.75 |

The minimum capital ratios for both the Company and the Bank are generally 4\% leverage, $4 \%$ Tier 1 capital and $8 \%$ total capital. Regulators may, however, set higher capital requirements for an individual institution when particular circumstances warrant. For a bank to qualify as well-capitalized under the regulatory framework for prompt corrective supervisory action, its leverage, Tier 1 and total capital ratios must be at least 5\%, $6 \%$ and $10 \%$, respectively. Bank holding companies must also have at least a $6 \%$ Tier 1 capital ratio and a $10 \%$ total capital ratio to be considered well-capitalized for various regulatory purposes. Both the Company and the Bank satisfied the capital criteria to be categorized as "well-capitalized" at September 30, 2008.

Under the Treasury Program, which is described in some detail in the earlier Overview section, the U.S. Treasury may invest in senior preferred stock of eligible financial institutions. Whitney filed an application to participate in the Program on November 7, 2008 that requested an investment by Treasury of up to $\$ 301$ million. Any capital raised through Treasury's investment will qualify as Tier 1 regulatory capital and be used in calculating all of Whitney's regulatory capital ratios.

## LIQUIDITY MANAGEMENT AND CONTRACTUAL OBLIGATIONS

## Liquidity Management

The objective of liquidity management is to ensure that funds are available to meet cash flow requirements of depositors and borrowers, while at the same time meeting the operating, capital and strategic cash flow needs of the Company and the Bank. Whitney develops its liquidity management strategies and measures and monitors liquidity risk as part of its overall asset/liability management process.

Liquidity management on the asset side primarily addresses the composition and maturity structure of the loan portfolio and the portfolio of investment securities and their impact on the Company's ability to generate cash flows from scheduled payments, contractual maturities, and prepayments, through use as collateral for borrowings, and through possible sale or securitization. At September 30, 2008, securities available for sale with a carrying value of $\$ 1.37$ billion, out of a total portfolio of $\$ 1.57$ billion, were sold under repurchase agreements, pledged to secure public deposits or pledged for other purposes.

On the liability side, liquidity management focuses on growing the base of core deposits at competitive rates, including the use of treasury-management products for commercial customers, while at the same time ensuring access to economical wholesale funding sources. In October 2008, the FDIC temporarily increased deposit insurance coverage limits for all deposit accounts from $\$ 100,000$ to $\$ 250,000$ per depositor through December 31, 2009 and offered to provide unlimited deposit insurance coverage for noninterest-bearing transaction accounts over the same period. These steps were taken as part of the government's response to the recent severe disruption in the credit markets and were designed to support deposit retention and enhance the liquidity of the nation's insured depository institutions and thereby assist in stabilizing the overall economy; however, there is no assurance these steps will be successful.

Wholesale funding currently used by the Bank includes FHLB advances and federal funds purchased from upstream correspondents. The unused borrowing capacity from the FHLB at September 30, 2008 totaled approximately $\$ 1.0$ billion and is secured by a blanket lien on loans secured by real estate. The Bank may also borrow from the Federal Reserve Discount Window and had a borrowing capacity at September 30, 2008 of approximately $\$ 1.0$ billion, based on collateral available for pledge. In addition, both the Company and the Bank have access to external funding sources in the financial markets, and the Bank has developed the ability to gather deposits at a nationwide level, although it has not used this ability to date. The section above entitled "Deposits and Borrowings" discusses changes in these liability-funding sources in the first nine months of 2008.

Cash generated from operations is another important source of funds to meet liquidity needs. The consolidated statements of cash flows located in Item 1 of this report present operating cash flows and summarize all significant sources and uses of funds for the first nine months of 2008 and 2007.

At September 30, 2008, Whitney Holding Corporation had approximately $\$ 84$ million in cash and demand notes from the Bank available to provide liquidity for acquisitions, dividend payments to shareholders, stock repurchases or other corporate uses, before consideration of any future dividends that may be received from the Bank. Approximately $\$ 97$ million of cash will be needed to fund the acquisition of Parish National Corporation that was completed on November 7, 2008. The dividend capacity of the Bank is sufficient to provide any additional funds needed for the acquisition and the quarterly dividend that was payable on October 1, 2008.

Under the Treasury Program, which is described in some detail in the earlier Overview section, the U.S. Treasury may invest in senior preferred stock of eligible financial institutions. Whitney filed an application to participate in the Program on November 7, 2008 that requested an investment by Treasury of up to $\$ 301$ million.

## Contractual Obligations

Payments due from the Company and the Bank under specified long-term and certain other binding contractual obligations, other than obligations under deposit contracts and short-term borrowings, were scheduled in Whitney's annual report on Form 10-K for the year ended December 31, 2007. The most significant obligations included longterm debt service, operating leases for banking facilities and various multi-year contracts for outsourced services and software licenses. There have been no material changes in contractual obligations from year-end 2007 through the end of 2008's third quarter.

The Company made a $\$ 10$ million contribution to the qualified plan during the third quarter of 2008. The performance of the pension trust fund through the end of the third quarter of 2008 was substantially below the longterm expected rate of return, reflecting conditions in the equity and corporate debt markets. Management is monitoring fund performance as it considers whether it would be desirable to make an additional contribution before year end.

## OFF-BALANCE-SHEET ARRANGEMENTS

As a normal part of its business, the Company enters into arrangements that create financial obligations that are not recognized, wholly or in part, in the consolidated financial statements. The most significant off-balance-sheet obligations are the Bank's commitments under traditional credit-related financial instruments. Table 8 schedules these commitments as of September 30, 2008 by the periods in which they expire. Commitments under credit card and personal credit lines generally have no stated maturity.

TABLE 8. CREDIT-RELATED COMMITMENTS

|  | Commitments expiring by period from September 30, 2008 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | Less than | $1-3$ | $3-5$ | More than |
| (in thousands) | Total | 1 year | years | years | 5 years |
| Loan commitments - revolving | $\$ 2,527,502$ | $\$ 1,808,464$ | $\$ 426,428$ | $\$ 254,751$ | $\$ 37,859$ |
| Loan commitments - nonrevolving | 554,428 | 290,950 | 261,745 | 1,733 | - |
| Credit card and personal credit lines | 519,624 | 519,624 | - | - |  |
| Standby and other letters of credit | 467,966 | 328,854 | 46,394 | 92,718 | - |
| Total | $\$ 4,069,520$ | $\$ 2,947,892$ | $\$ 734,567$ | $\$ 349,202$ | $\$ 37,859$ |

Revolving loan commitments are issued primarily to support commercial activities. The availability of funds under revolving loan commitments generally depends on whether the borrower continues to meet credit standards established in the underlying contract and has not violated other contractual conditions. A number of such commitments are used only partially or, in some cases, not at all before they expire. Credit card and personal credit lines are generally subject to cancellation if the borrower's credit quality deteriorates, and many lines remain partly or wholly unused. Unfunded balances on revolving loan commitments and credit lines should not be used to project actual future liquidity requirements. Nonrevolving loan commitments are issued mainly to provide financing for the acquisition and development or construction of real property, both commercial and residential, although many are not expected to lead to permanent financing by the Bank. Expectations about the level of draws under all credit-related commitments, including the prospect of temporarily increased levels of draws on back-up commercial facilities during this period of disruption in the credit markets, are incorporated into the Company's liquidity and asset/liability management models.

Substantially all of the letters of credit are standby agreements that obligate the Bank to fulfill a customer's financial commitments to a third party if the customer is unable to perform. The Bank issues standby letters of credit primarily to provide credit enhancement to its customers' other commercial or public financing arrangements and to help them demonstrate financial capacity to vendors. The Bank has historically had minimal calls to perform under standby agreements.

## ASSET/LIABILITY MANAGEMENT

The objective of the Company's asset/liability management is to implement strategies for the funding and deployment of its financial resources that are expected to maximize soundness and profitability over time at acceptable levels of risk.

Interest rate sensitivity is the potential impact of changing rate environments on both net interest income and cash flows. The Company measures its interest rate sensitivity over the near term primarily by running net interest income simulations. The net interest income simulations run at September 30, 2008 indicated that Whitney was moderately asset sensitive over the near term, similar to its position at year-end 2007. Based on these simulations, annual net interest income (TE) would be expected to increase $\$ 22.4$ million, or $4.5 \%$, and decrease $\$ 17.4$ million, or $3.5 \%$, if interest rates instantaneously increased or decreased, respectively, from current rates by 100 basis points. These changes are measured against the results of a base simulation run that uses growth forecasts as of the measurement date and that assumes a stable rate environment and structure. The comparable simulation run at yearend 2007 produced results that ranged from a positive impact on net interest income (TE) of $\$ 24.3$ million, or $5.2 \%$, to a negative impact of $\$ 26.5$ million, or $5.6 \%$.

The actual impact that changes in interest rates have on net interest income will depend on many factors. These factors include Whitney's ability to achieve expected growth in earning assets and maintain a desired mix of earning assets and interest-bearing liabilities, the actual timing when assets and liabilities reprice, the magnitude of interest rate changes and corresponding movement in interest rate spreads, and the level of success of asset/liability management strategies that are implemented.

## RESULTS OF OPERATIONS

## NET INTEREST INCOME (TE)

Net interest income (TE) for the third quarter of 2008 was essentially unchanged from the second quarter of 2008. Both average earning assets and the net interest margin (TE) were relatively stable between these periods. The funding mix shifted further toward higher-cost sources between these periods, mainly from additional short-term borrowings and public funds time deposits. Whitney's net interest income for the third quarter of 2008 decreased $5 \%$, or $\$ 5.6$ million, compared to the third quarter of 2007. Average earning assets increased $1 \%$ between these periods, and the mix of assets shifted fairly strongly in favor of loans. The net interest margin (TE) was $4.53 \%$ for the third quarter of 2008 , down 29 basis points from the year-earlier period. Tables 9 and 10 provide details on the components of the Company's net interest income (TE) and net interest margin (TE).

The overall yield on earning assets decreased 135 basis points from the third quarter of 2007, with this year-over-year decline mainly reflecting the steep reduction in benchmark rates for the large variable-rate segment of Whitney's loan portfolio toward the end of 2007 that continued into 2008. The rates on approximately $31 \%$, or $\$ 2.5$ billion, of the loan portfolio at September 30, 2008 were tied to changes in Libor benchmarks, with another $25 \%$, or $\$ 2.0$ billion, tied to prime. The recent disruption in credit markets has been reflected in wider than normal spreads for Libor rates that have continued into the fourth quarter of 2008. The benefit of the wider spreads to Whitney's net interest margin, which was estimated at 9 basis points for the third quarter of 2008, will be eliminated with the return of more normal historical relationships. The timing of this return is uncertain. Loans, which in Table 9 include loans held for sale, comprised $81 \%$ of average earning assets in the third quarter of 2008 , up from $76 \%$ in the year-earlier period.

The cost of funds decreased 106 basis points from the third quarter of 2007 to $1.09 \%$ in 2008's third quarter. The reduction in funding costs from declining market rates was partially offset by the impact of a shift toward higher-cost sources between these periods that mainly reflected the increased use of short-term borrowings to support earning asset growth. Average deposits in the third quarter of 2008 were down $3 \%$ compared to the third quarter of 2007. Noninterest-bearing deposits and other lower-cost interest-bearing deposits increased $1 \%$ on average between these periods, but the total for more rate-sensitive time deposits decreased $12 \%$ in the declining interest rate environment. Noninterest-bearing demand deposits funded approximately $28 \%$ of average earning assets for the period and the percentage of funding from all noninterest-bearing sources totaled $31 \%$ for the third quarter of 2008, which was down slightly from the third quarter of 2007. Higher-cost interest-bearing sources, including borrowings, funded $37 \%$ of average earning assets in 2008's third quarter, up from $35 \%$ in the year-earlier period.

TABLE 9. SUMMARY OF AVERAGE BALANCE SHEETS, NET INTEREST INCOME(TE) ${ }^{(a)}$, YIELDS AND RATES

| (dollars in thousands) | Third Quarter 2008 |  |  | Second Quarter 2008 |  |  | Third Quarter 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Yield/ <br> Rate | Average Balance | Interest | Yield/ <br> Rate | Average Balance | Interest | Yield/ <br> Rate |
| ASSETS |  |  |  |  |  |  |  |  |  |
| EARNING ASSETS |  |  |  |  |  |  |  |  |  |
| Loans (TE) ${ }^{\text {(b) (c) }}$ | \$ 8,016,903 | \$116,541 | 5.79\% | \$ 7,884,193 | \$116,366 | 5.93\% | \$ 7,384,032 | \$141,760 | 7.62\% |
| Mortgage-backed securities | 1,421,397 | 17,380 | 4.89 | 1,525,745 | 18,031 | 4.73 | 1,246,234 | 14,970 | 4.80 |
| U.S. agency securities | 115,922 | 1,252 | 4.32 | 164,576 | 1,617 | 3.93 | 328,917 | 3,436 | 4.18 |
| U.S. Treasury securities | - | - | - | - | - | - | 24,973 | 307 | 4.88 |
| Obligations of states and political subdivisions (TE) | 261,419 | 3,808 | 5.83 | 288,098 | 4,248 | 5.90 | 281,615 | 4,188 | 5.95 |
| Other securities | 54,843 | 509 | 3.71 | 46,978 | 455 | 3.88 | 35,188 | 547 | 6.22 |
| Total investment securities | 1,853,581 | 22,949 | 4.95 | 2,025,397 | 24,351 | 4.81 | 1,916,927 | 23,448 | 4.89 |
| Federal funds sold and short-term investments | 21,681 | 115 | 2.13 | 20,093 | 109 | 2.18 | 445,225 | 5,764 | 5.14 |
| Total earning assets | 9,892,165 | \$139,605 | 5.62\% | 9,929,683 | \$140,826 | 5.70\% | 9,746,184 | \$170,972 | 6.97\% |
| NONEARNING ASSETS |  |  |  |  |  |  |  |  |  |
| Other assets | 1,121,313 |  |  | 1,002,012 |  |  | 964,076 |  |  |
| Allowance for loan losses | $(111,149)$ |  |  | $(92,783)$ |  |  | $(76,586)$ |  |  |
| Total assets | \$10,902,329 |  |  | \$10,838,912 |  |  | \$10,633,674 |  |  |

## LIABILITIES AND SHAREHOLDERS' EQUITY

INTEREST-BEARING LIABILITIES

|  |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| NOW account deposits | $\$ 1,013,472$ | $\$$ | 1,350 | $.53 \%$ | $\$ 1,071,995$ | $\$$ | 1,576 | $.59 \%$ | $\$ 1,000,496$ | $\$ 3,034$ |
| Money market deposits | $1,193,546$ | 2,853 | .95 | $1,216,436$ | 2,974 | .98 | $1,238,855$ | 9,411 | 3.01 |  |
| Savings deposits | 932,454 | 928 | .40 | 916,893 | 885 | .39 | 910,828 | 2,321 | 1.01 |  |
| Other time deposits | 722,900 | 5,067 | 2.79 |  | 749,091 | 6,080 | 3.27 | 863,651 | 8,589 | 3.95 |
| Time deposits \$100,000 and over | $1,596,776$ | 9,195 | 2.29 | $1,518,683$ | 9,872 | 2.61 | $1,780,079$ | 20,443 | 4.56 |  |
| Total interest-bearing deposits | $5,459,148$ | 19,393 | 1.41 | $5,473,098$ | 21,387 | 1.57 | $5,793,909$ | 43,798 | 3.00 |  |
| Short-term borrowings | $1,202,585$ | 5,259 | 1.74 | $1,130,748$ | 4,740 | 1.69 | 631,189 | 6,363 | 4.00 |  |
| Long-term debt | 156,962 | 2,352 | 6.00 | 157,387 | 2,355 | 5.99 | 168,754 | 2,566 | 6.08 |  |
| Total interest-bearing liabilities | $6,818,695$ | $\$ 27,004$ | $1.58 \%$ | $6,761,233$ | $\$ 28,482$ | $1.69 \%$ | $6,593,852$ | $\$ 52,727$ | $3.17 \%$ |  |

## NONINTEREST-BEARING LIABILITIES

AND SHAREHOLDERS' EQUITY

| Demand deposits | 2,771,101 |  |  | 2,747,125 |  |  |  | 2,686,189 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other liabilities | 119,998 |  |  | 117,093 |  |  |  | 128,693 |  |  |
| Shareholders' equity | 1,192,535 |  |  | 1,213,461 |  |  |  | 1,224,940 |  |  |
| Total liabilities and shareholders' equity | \$10,902,329 |  |  | \$10,838,912 |  |  |  | 10,633,674 |  |  |
| Net interest income and margin (TE) |  | \$112,601 | 4.53\% |  | \$112,344 | 4.54\% |  |  | \$118,245 | 4.82\% |
| Net earning assets and spread | \$ 3,073,470 |  | 4.04\% | \$ 3,168,450 |  | 4.01\% |  | \$ 3,152,332 |  | 3.80\% |
| Interest cost of funding earning assets |  |  | 1.09\% |  |  | 1.16\% |  |  |  | 2.15\% |

(a) Tax-equivalent (TE) amounts are calculated using a marginal federal income tax rate of $35 \%$.
(b) Includes loans held for sale.
(c) Balance includes nonaccruing loans of \$168,764, \$135,515 and \$62,598, respectively, in the third and second quarters of 2008 and the third quarter of 2007.

| (dollars in thousands) | Nine Months Ended September 30, 2008 |  |  | Nine Months Ended September 30, 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Yield/ <br> Rate | Average Balance | Interest | Yield/ Rate |
| ASSETS |  |  |  |  |  |  |
| EARNING ASSETS |  |  |  |  |  |  |
| Loans (TE) ${ }^{(\mathrm{b})(\mathrm{c})}$ | \$ 7,867,859 | \$359,119 | 6.10\% | \$ 7,299,265 | \$416,829 | 7.63\% |
| Mortgage-backed securities | 1,480,897 | 53,210 | 4.79 | 1,213,479 | 42,883 | 4.71 |
| U.S. agency securities | 189,822 | 5,764 | 4.04 | 307,280 | 9,482 | 4.11 |
| U.S. Treasury securities | - | - | - | 24,910 | 911 | 4.89 |
| Obligations of states and political subdivisions (TE) | 281,603 | 12,401 | 5.87 | 283,492 | 12,660 | 5.95 |
| Other securities | 45,620 | 1,468 | 4.30 | 36,000 | 1,607 | 5.95 |
| Total investment securities | 1,997,942 | 72,843 | 4.86 | 1,865,161 | 67,543 | 4.83 |
| Federal funds sold and short-term investments | 56,276 | 1,495 | 3.55 | 397,579 | 15,557 | 5.23 |
| Total earning assets | 9,922,077 | \$433,457 | 5.83\% | 9,562,005 | \$499,929 | 6.99\% |
| NONEARNING ASSETS |  |  |  |  |  |  |
| Other assets | 1,021,821 |  |  | 959,546 |  |  |
| Allowance for loan losses | $(97,780)$ |  |  | $(77,865)$ |  |  |
| Total assets | \$10,846,118 |  |  | \$10,443,686 |  |  |

## LIABILITES AND SHAREHOLDERS' EQUITY

INTEREST-BEARING LIABILITIES

| NOW account deposits | $\$ 1,065,852$ | $\$ 5,302$ | $.66 \%$ | $\$ 1,035,871$ | $\$ 9,143$ | $1.18 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Money market deposits | $1,221,660$ | 10,821 | 1.18 | $1,219,333$ | 27,110 | 2.97 |
| Savings deposits | 918,024 | 3,201 | .47 | 929,899 | 6,806 | .98 |
| Other time deposits | 754,403 | 18,540 | 3.28 | 821,240 | 23,234 | 3.78 |
| Time deposits $\$ 100,000$ and over | $1,593,513$ | 33,325 | 2.79 | $1,670,320$ | 56,348 | 4.51 |
| Total interest-bearing deposits | $5,553,452$ | 71,189 | 1.71 | $5,676,663$ | 122,641 | 2.89 |
| Short-term and other borrowings | $1,072,588$ | 15,323 | 1.91 | 606,161 | 18,501 | 4.08 |
| Long-term debt | 159,744 | 7,185 | 6.00 | 125,713 | 5,701 | 6.05 |
| Total interest-bearing liabilities | $6,785,784$ | $\$ 93,697$ | $1.84 \%$ | $6,408,537$ | $\$ 146,843$ | $3.06 \%$ |

## NONINTEREST-BEARING LIABILITIES

AND SHAREHOLDERS' EQUITY
Demand deposits

| $2,722,253$ | $2,718,156$ |
| ---: | ---: |
| 126,179 | 123,009 |
| $1,211,902$ | $1,193,984$ |

Shareholders' equity
Total liabilities and shareholders' equity
$\$ 10,846,118 \quad \$ 10,443,686$

| Net interest income and margin (TE) |  | \$339,760 | 4.57\% |  | \$353,086 | 4.93\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net earning assets and spread | \$ 3,136,293 |  | 3.99\% | \$ 3,153,468 |  | 3.93\% |
| Interest cost of funding earning assets |  |  | 1.26\% |  |  | 2.06\% |

(a) Tax-equivalent (TE) amounts are calculated using a marginal federal income tax rate of 35\%.
(b) Includes loans held for sale.
(c) Balance includes nonaccruing loans of \$145,259 in 2008 and \$56,634 in 2007.

TABLE 10. SUMMARY OF CHANGES IN NET INTEREST INCOME(TE)
(a) (b)

| (dollars in thousands) | Third Quarter 2008 Compared to: |  |  |  |  |  | Nine Months Ended September 30, 2008 Compared to 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Due to Change in |  | Total Increase (Decrease) | Due to Change in |  | TotalIncrease(Decrease) | Due to Change in |  | Total <br> Increase <br> (Decrease) |
|  | Volume | Yield/Rate |  | Volume | Yield/Rate |  | Volume | Yield/Rate |  |
| INTEREST INCOME (TE) |  |  |  |  |  |  |  |  |  |
| Loans (TE) | \$ 2,422 | \$(2,247) | \$ 175 | \$11,110 | \$(36,329) | \$(25,219) | \$ 30,648 | \$ $(88,358)$ | \$(57,710) |
| Mortgage-backed securities | $(1,259)$ | 608 | (651) | 2,138 | 272 | 2,410 | 9,597 | 730 | 10,327 |
| U.S. agency securities | (513) | 148 | (365) | $(2,297)$ | 113 | $(2,184)$ | $(3,569)$ | (149) | $(3,718)$ |
| U.S. Treasury securities | - | - | - | (153) | (154) | (307) | (455) | (456) | (911) |
| Obligations of states and political subdivisions (TE) | (389) | (51) | (440) | (295) | (85) | (380) | (84) | (175) | (259) |
| Other securities | 74 | (20) | 54 | 234 | (272) | (38) | 371 | (510) | (139) |
| Total investment securities | $(2,087)$ | 685 | $(1,402)$ | (373) | (126) | (499) | 5,860 | (560) | 5,300 |
| Federal funds sold and short-term investments | 9 | (3) | 6 | $(3,496)$ | $(2,153)$ | $(5,649)$ | $(10,234)$ | $(3,828)$ | $(14,062)$ |
| Total interest income (TE) | 344 | $(1,565)$ | $(1,221)$ | 7,241 | $(38,608)$ | $(31,367)$ | 26,274 | $(92,746)$ | $(66,472)$ |
| INTEREST EXPENS |  |  |  |  |  |  |  |  |  |
| NOW account deposits | (78) | (148) | (226) | 38 | $(1,722)$ | $(1,684)$ | 257 | $(4,098)$ | $(3,841)$ |
| Money market deposits | (44) | (77) | (121) | (333) | $(6,225)$ | $(6,558)$ | 52 | $(16,341)$ | $(16,289)$ |
| Savings deposits | 19 | 24 | 43 | 53 | $(1,446)$ | $(1,393)$ | (86) | $(3,519)$ | $(3,605)$ |
| Other time deposits | (196) | (817) | $(1,013)$ | $(1,258)$ | $(2,264)$ | $(3,522)$ | $(1,796)$ | $(2,898)$ | $(4,694)$ |
| Time deposits \$100,000 and over | 520 | $(1,197)$ | (677) | $(1,930)$ | $(9,318)$ | $(11,248)$ | $(2,485)$ | $(20,538)$ | $(23,023)$ |
| Total interest-bearing deposits | 221 | $(2,215)$ | $(1,994)$ | $(3,430)$ | $(20,975)$ | $(24,405)$ | $(4,058)$ | $(47,394)$ | $(51,452)$ |
| Short-term borrowings | 346 | 173 | 519 | 3,700 | $(4,804)$ | $(1,104)$ | 9,759 | $(12,937)$ | $(3,178)$ |
| Long-term debt | (7) | 4 | (3) | (178) | (36) | (214) | 1,531 | (47) | 1,484 |
| Total interest expense | 560 | $(2,038)$ | $(1,478)$ | 92 | $(25,815)$ | $(25,723)$ | 7,232 | $(60,378)$ | $(53,146)$ |
| Change in net interest income (TE) | \$ (216) | \$ 473 | \$ 257 | \$ 7,149 | \$(12,793) | \$ $(5,644)$ | \$ 19,042 | \$ $(32,368)$ | \$(13,326) |

(a) Tax-equivalent (TE) amounts are calculated using a marginal federal income tax rate of $35 \%$.
(b) The change in interest shown as due to changes in either volume or rate includes an allocation of the amount that reflects the interaction of volume and rate changes. This allocation is based on the absolute dollar amounts of change due solely to changes in volume or rate.

For the first nine months of 2008, net interest income (TE) decreased $4 \%$, or $\$ 13.3$ million, compared to the same period in 2007. Average earning assets increased $4 \%$ between these periods, while the net interest margin compressed by 36 basis points to $4.57 \%$ in 2008. Average loans represented $79 \%$ of average earning assets for the period, up from $76 \%$ for the year-to-date period in 2007, while short-term investments decreased to $1 \%$ in 2008 from $4 \%$ in 2007. The overall yield on earning assets for the first nine months of 2008 was down 116 basis points from the year-earlier period, and the overall cost of funds decreased 80 basis points between these periods. Noninterest-bearing sources funded $32 \%$ of earning assets on average in the first nine months of 2008 , compared to $33 \%$ in 2007 , while the percentage of earning assets funded by total higher-cost sources increased to $36 \%$ in 2008 from $34 \%$ in 2007. Substantially the same factors that affected the mix of and rates for earning assets and funding sources in the third quarter of 2008 were evident for the year-to-date period.

## PROVISION FOR CREDIT LOSSES

Whitney provided $\$ 40.0$ million for credit losses in the third quarter of 2008, compared to $\$ 35.0$ million in 2008's second quarter and a $\$ 9.0$ million provision in the third quarter of 2007. Net loan charge-offs in 2008's third quarter were $\$ 24.5$ million or $1.22 \%$ of average loans on an annualized basis, compared to $\$ 16.9$ million in the second quarter of 2008 and $\$ 2.4$ million in the third quarter of 2007. The allowance for loan losses increased $\$ 15.5$ million during the current quarter and represented $1.55 \%$ of total loans at September 30, 2008, up from $1.38 \%$ at the end of 2008's second quarter and $1.10 \%$ a year earlier.

Continuing weaknesses in the residential real estate markets, primarily in Florida and coastal Alabama, accounted for approximately $\$ 25$ million of the provision and approximately $\$ 11$ million of the gross charge-offs for the third quarter of 2008, mainly related to loans for residential development. Until sufficient demand returns to these markets to establish a solid floor on real estate prices and stimulate renewed development, management cannot predict when the level of criticized loans will stabilize or retreat and its periodic estimate of inherent losses for this portfolio segment may be volatile. Problem commercial and industrial credits added approximately $\$ 5$ million to the provision for the third quarter of 2008 and accounted for approximately $\$ 10$ million charge-offs for the period, substantially all of which had been anticipated in the valuation allowance for impaired loans at June 30, 2008. Management also added approximately $\$ 4$ million to the allowance and provision based on its regular assessment of current economic conditions and other qualitative factors. The quarterly provision also included approximately $\$ 4$ million related to charge-offs on consumer and other smaller credits and $\$ 1$ million associated with changes in the mix of noncriticized credits and historical loss factors.

For a more detailed discussion of changes in the allowance for loan losses, the reserve for losses on unfunded credit commitments, nonperforming assets and general credit quality, see the earlier section entitled "Loans, Credit Risk Management, and Allowance and Reserve for Credit Losses." The future level of the allowance and reserve and the provisions for credit losses will reflect management's ongoing evaluation of credit risk, based on established internal policies and practices.

## NONINTEREST INCOME

Excluding the insurance settlement gain in the third quarter of 2007 that was noted earlier, noninterest income increased $10 \%$, or $\$ 2.3$ million, from the year-earlier period to a total of $\$ 25.5$ million in 2008 's third quarter.

Deposit service charge income in the third quarter of 2008 was up $5 \%$, or $\$ .4$ million in total, aided mainly by reduced earnings credits allowed on certain commercial deposit accounts. Service charges include periodic account maintenance fees, for both business and personal customers, charges for specific transactions or services, such as processing return items or wire transfers, and other revenue associated with deposit accounts, such as commissions on check sales.

Bank card fees, both credit and debit cards, increased a combined $2 \%$, or $\$ .1$ million, compared to the third quarter of 2007. Trust service fees were down slightly and fee income from Whitney's secondary mortgage market operations decreased $18 \%$ under difficult financial and housing market conditions. The categories comprising other noninterest income, excluding the insurance settlement gain, increased a combined $\$ 2.1$ million compared to the third quarter of 2007, with positive contributions from most recurring revenue sources, including $\$ 1.6$ million of earnings on the $\$ 150$ million used to purchase life insurance policies under a program implemented in late May 2008.

Noninterest income decreased $3 \%$, or $\$ .7$ million, compared to 2008 's second quarter. There were small declines in most recurring revenue sources, other than from the life insurance program, most of which can be at least partly attributed to recent financial and credit market conditions and overall economic conditions. Net gains on sales and other revenue from grandfathered assets carried at a nominal value were down $\$ .3$ million from the $\$ .6$ million total recognized in the second quarter of 2008.

Noninterest income for the first nine months of 2008 was $12 \%$, or $\$ 8.8$ million, higher than in the comparable period of 2007, again excluding the insurance settlement gain. Year-to-date changes in individual income categories from the prior year were for the most part consistent with the quarterly changes discussed above and were driven by substantially the same factors. Net gains and other revenue from grandfathered property interests totaled $\$ 3.6$ million for the first nine months of 2008, compared with $\$ 3.8$ million from same period in 2007.

## NONINTEREST EXPENSE

Noninterest expense increased $1 \%$, or $\$ 1.3$ million, to a total of $\$ 89.5$ million in the third quarter of 2008 compared to 2007's third quarter. The current year's period included $\$ 2.1$ million for uninsured casualty losses and expenses arising from two hurricanes that struck parts of the Company's market area in September.

Whitney's personnel expense decreased $2 \%$, or $\$ 1.0$ million, between these periods, with employee compensation down $3 \%$, or $\$ 1.1$ million, and the cost of employee benefits up slightly. The compensation added for normal salary adjustments was more than offset by a decrease in the compensation associated with management incentive programs, largely as a result of tightened performance criteria coupled with the current difficult operating environment, and by the favorable impact of a $3 \%$ reduction in the average full-time equivalent staff level between these periods.

The major components of employee benefits expense, in addition to payroll taxes, are the cost of providing health benefits for active and retired employees and the cost of providing pension benefits through both the definedbenefit plans and a $401(\mathrm{k})$ employee savings plan. As
described more fully in Note 10 to the consolidated financial statements, subsequent to September 30, 2008, Whitney amended its qualified defined-benefit plan to limit future eligibility and freeze benefit accruals for certain current participants. At the same time, the employee savings plan was amended to authorize the Company to make discretionary profit sharing contributions, beginning in 2009, on behalf of participants in the savings plan who are ineligible to participate in the qualified defined-benefit plan or subject to the freeze in benefit accruals. No overall reduction in retirement benefit expense is anticipated for 2009 as a direct result of the amendments to these plans. The Company does anticipate recognizing a curtailment gain before the end of 2008 as a result of the qualified definedbenefit plan amendments, but the amount of the gain is still being determined.

The performance of the pension trust fund through the end of the third quarter of 2008 was substantially below the long-term expected rate of return, reflecting conditions in the equity and corporate debt markets. This level of fund performance, if it persists through the end of 2008, will lead to an increase in the actuarially-determined periodic expense for the defined-benefit pension plan in 2009, holding other variables constant. It could also result in an increase in the recorded liability for unfunded accumulated pension benefits and a corresponding charge to other comprehensive income as of year-end 2008.

Net occupancy expense increased $6 \%$, or $\$ .5$ million, compared to the third quarter of 2007. Increased expenses related to de novo branch expansion, higher energy costs and nonrecurring or periodic facility repairs were partly offset by a reduction in the cost of insurance. Equipment and data processing expense increased $6 \%$, or $\$ .3$ million, driven in part by the cost of new customer-oriented applications associated with strategic initiatives and by branch expansion. The $\$ .3$ million reduction in telecommunications and postage expense mainly reflected the elimination of some redundant communication services used during an upgrade project in 2007. Legal and other professional fees and other noninterest expense were impacted by higher costs associated with problem loan collection efforts. Other noninterest expense in the third quarter of 2008 also included the $\$ 2.1$ million storm-related item mentioned earlier and increased deposit insurance expense with the change to the new assessment system in 2008.

Excluding storm-related items, noninterest expense for 2008's third quarter was up 2\%, or $\$ 1.9$ million, compared to the second quarter of 2008. Personnel expense increased $\$ .9$ million, although this was mainly related to a reduction in share-based compensation in the second quarter of 2008 that resulted from a periodic reassessment of multi-year performance estimates. Net occupancy expense was up $\$ .7$ million on nonrecurring repair costs and seasonal increases in energy costs. Increased loan collection efforts impacted both legal and other professional services and the other noninterest expense categories. Deposit insurance expense increased $\$ .6$ million, to $\$ 1.3$ million in the third quarter of 2008, after the one-time credit granted in connection with the new assessment system was fully utilized in the second quarter of 2008.

Recent bank failures and economic conditions have put pressure on deposit insurance reserve ratios and have led the FDIC to propose increased assessments beginning in 2009. Based on information as of September 30, 2008, the proposed assessments would approximately double the quarterly expense level from the amount recognized in the third quarter of 2008. The FDIC will update its reserve ratio projections before the proposed assessments become final and may adopt higher rates than those proposed. On October 3, 2008, the FDIC temporarily increased
deposit insurance limits for all deposit accounts from $\$ 100,000$ to $\$ 250,000$ per depositor through December 31, 2009.
Whitney has also elected to participate in the part of the FDIC's Temporary Liquidity Guarantee Program that provides for full deposit insurance coverage for noninterest-bearing transaction accounts, regardless of the dollar amount. This program began October 14, 2008 and will end December 31, 2009. The Company will be charged a separate assessment for this expanded coverage that will cost an estimated $\$ .8$ million annually based on current deposit levels.

For the nine-month period ended September 30, 2008, noninterest expense was down 2\%, or $\$ 4.3$ million, compared to the same period in 2007. The changes in major noninterest expense categories between these periods were for the most part influenced by the same factors cited in the discussion of quarterly results above.

## INCOME TAXES

The Company provided for income tax expense at an effective rate of $4.2 \%$ in the third quarter of 2008 compared to $34.1 \%$ in the third quarter of 2007. Year-to-date, the rate was $27.0 \%$ in 2008 and $33.2 \%$ in 2007. Because of the reduced level of pre-tax income in 2008, tax-exempt income and tax credits had a more pronounced impact on the effective rate for the current year's quarterly and year-to-date periods. Interest income from the financing of state and local governments has been the main component of Whitney's tax-exempt income, although tax-exempt earnings from the bank-owned life insurance program also became a significant factor in 2008. The main source of tax credits has been investments in affordable housing projects and in projects that primarily benefit low-income communities or help the recovery and redevelopment of communities in the Gulf Opportunity Zone.

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required for this item is included in the section entitled "Asset/Liability Management" in "Management's Discussion and Analysis of Financial Condition and Results of Operations" that appears in Item 2 of this quarterly report on Form 10-Q and is incorporated here by reference.

## Item 4. CONTROLS AND PROCEDURES

The Company's management, with the participation of the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this quarterly report on Form 10-Q. Based on that evaluation, the CEO and CFO have concluded that the disclosure controls and procedures as of the end of the period covered by this quarterly report are effective.

There were no changes in the Company's internal control over financial reporting during the fiscal quarter covered by this quarterly report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. LEGAL PROCEEDINGS

None

## Item 1A. RISK FACTORS

There has been no material change in the risk factors previously disclosed under Item 1A of Part I of the Company's annual report on From 10-K for the year ended December 31, 2007, except as set forth below. In addition to the other information contained in or incorporated by reference into this quarterly report on Form 10-Q, these risk factors should be considered carefully in evaluating the Company's overall risk profile. The risks described herein and in the Company's annual report on Form 10-K are not the only risks facing the Company. Additional risks not presently known, or that the Company may currently deem to be immaterial, may also adversely affect Whitney's business, financial condition or operating results.

## Unusually severe disruptions in the residential real estate market nationwide and in Whitney's market area may cause continued higher provisions for credit losses and increase the uncertainty inherent in management's estimate of credit losses as reflected in its financial condition and results of operations.

The residential real estate market has been under severe stress in the Florida and coastal Alabama markets served by Whitney and throughout many other areas of the country. The underlying imbalance of supply and demand will likely take some time to resolve and has caused declines in the value of many residential-related properties, including occupied residences, investment properties, homebuilders' inventories, developed lots and land for future development. These conditions increase the possibility of default on loans made by Whitney that are secured by residential-related properties as well as the probability that the realizable collateral value will not be sufficient to satisfy the debt, resulting in a loss. Whitney's loans secured by residential-related real estate in Florida and coastal Alabama at September 30, 2008 comprised approximately $9 \%$ of the loan portfolio. In addition, the problems in the residential real estate market have direct and indirect negative impacts on the broader economy that may increase the credit risk inherent in Whitney's loans to customers in these and other parts of Whitney's market area unrelated to residential real estate.

## The broader economy, both nationally and internationally, may be entering a potentially long and deep recession that could have an adverse affect on Whitney's financial condition, results of operations and cash flows.

Recessionary conditions in the broader economy could adversely affect the financial capacity of businesses and individuals in Whitney's market area. This could, among other consequences, increase the credit risk inherent in the current loan portfolio, restrain new loan demand from creditworthy borrowers and prompt Whitney to tighten its underwriting criteria, and reduce the liquidity in Whitney's customer base and the level of deposits that they maintain.

These economic conditions could also delay the correction of the imbalance of supply and demand in certain residential real estate markets as discussed above.

The impact on Whitney's financial results could include continued high levels of problem credits, provisions for credit losses and expenses associated with loan collection efforts, the need for Whitney to replace deposits with highercost sources of funds, and an inability to produce loan growth or overall growth in earning assets. Noninterest income from sources that are dependent on financial transactions and market valuations could also be reduced.

## Current levels of market volatility are unprecedented.

The capital and credit markets have been experiencing extreme volatility and periods of severe disruption that in recent weeks have reached unprecedented levels. Among other factors, these conditions reflect extreme uncertainty on the part of market participants in response to the rapid evolution of the credit crisis among major entities in the financial services industry. In some cases, the markets have pressured stock prices and limited credit availability for certain issuers seemingly without regard to those issuers' underlying business fundamentals. If current levels of market disruption and volatility continue or worsen, there can be no assurance that Whitney will not experience an adverse effect, which may be material, on our ability to access the capital markets.

## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides information with respect to purchases made by or on behalf of the Company or any "affiliated purchaser" (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, as amended) of the Company's common stock during the three months ended September 30, 2008.

|  |  |  | Total Number of Shares <br> Purchased as Part of Publicly <br> Anounced Plans or <br> Programs ${ }^{(1)}$ | Maximum Number of Shares <br> that May Yet Be Purchased <br> under the Plans or Programs <br> $(1)$ |
| :---: | :---: | :---: | :---: | :---: |
| Period | Total Number of Shares <br> Purchased | Average Price <br> Paid per Share | - | - |
| July 2008 | - | - | - | - |
| August 2008 | - | - | - | - |
| September 2008 | $306{ }^{(2)}$ | $\$ 26.97$ | - | - |
| Total | 306 | $\$ 26.97$ |  | - |

(1) No repurchase plans were in effect during the third quarter of 2008.
(2) Represents shares tendered to the Company as consideration for the exercise price of employee stock options.

## Item 3. DEFAULTS UPON SENIOR SECURITIES

None

## Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

## Item 5. OTHER INFORMATION

None

## Item 6. EXHIBITS

The exhibits listed on the accompanying Exhibit Index, located on page 47, are filed (or furnished, as applicable) as part of this report. The Exhibit Index is incorporated herein by reference in response to this Item 6.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WHITNEY HOLDING CORPORA TION (Registrant)

By: /s/ Thomas L. Callicutt, Jr. Thomas L. Callicutt, Jr. Executive Vice President and Chief Financial Officer (in his capacities as a duly authorized officer of the registrant and as principal accounting officer)

November 10, 2008
Date

## EXHIBIT INDEX

| Exhibit | Description |
| :--- | :--- |
| Exhibit 3.1 | Copy of the Company's Composite Charter (filed as Exhibit 3.1 to the Company's quarterly <br> report on Form 10-Q for the quarter ended September 30, 2000 (Commission file number 0- <br> 1026) and incorporated by reference). <br> Copy of the Company's Bylaws (filed as Exhibit 3.01 to the Company's current report on Form <br> 8-K filed on October 2, 2006 (Commission file number 0-1026) and incorporated by reference). <br> Exhibit 3.2 |
| Exhendment to the Whitney Holding Corporation Amended and Restated 2001 Directors' |  |

This amendment to the Whitney Holding Corporation Amended and Restated 2001 Directors' Compensation Plan (the "Plan") is made and entered into this 23rd day of July 2008 by Whitney Holding Corporation (the "Company").

Pursuant to a resolution of the Board of Directors of the Company, in accordance with Section 14.2 of the Plan, the Plan is hereby amended as follows:

1. By deleting Section 5.2 in its entirety and replacing it with the following:
"5.2 Number of Shares. The number of shares of Common Stock transferred by the Company to each Eligible Director for receipt or deferral hereunder as of each Stock Transfer Date shall be the number of whole shares of Common Stock equal to A divided by B, where:

$$
\begin{aligned}
& A=\text { the dollar value of } \$ 30,000 \text {; and } \\
& B=\text { the Fair Market Value per share of Common Stock on the Stock Transfer Date. }
\end{aligned}
$$

In determining the number of shares of Common Stock, any fraction of a share will be rounded up to the next whole number of shares. The amount of Common Stock shall be subject to adjustment, from time to time, as provided in Section 3.4 hereof."
2. By deleting Section 6.2 in its entirety and replacing it with the following:
"6.2 Grant of Options. Effective as of August 1, 2008, the Plan is amended to eliminate automatic annual grants of Options to Eligible Directors."

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This amendment shall be construed in all respects in accordance with, and governed by, the laws of the State of Louisiana. Except as specifically set forth herein, the terms of the Plan shall remain in full force and effect as prior to this Amendment.

IN WITNESS WHEREOF, the Company has caused this Amendment to be executed by its duly authorized officer as of the date first above written.

## WHITNEY HOLDING CORPORATION

By:
Name: John C. Hope, III
Title: $\quad$ Chairman of the Board \& Chief Executive Officer

## CERTIFICATION

I, John C. Hope, III, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the period ended September 30, 2008 of Whitney Holding Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Is/ John C. Hope, III
John C. Hope, III
Chief Executive Officer
Date: November 10, 2008

## CERTIFICATION

I, Thomas L. Callicutt, Jr., certify that:

1. I have reviewed this quarterly report on Form 10-Q for the period ended September 30, 2008 of Whitney Holding Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.
/s/ Thomas L. Callicutt, Jr.
Thomas L. Callicutt, Jr.
Chief Financial Officer
Date: November 10, 2008

CERTIFICATION PURSUANT TO 18 U.S.C SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Each of the undersigned officers of Whitney Holding Corporation (the Company), in the capacities and on the dates indicated below, hereby certify pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, based on their knowledge, that:
(1) the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2008 (the Report) fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
(2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated:
November 10, 2008
By: /s/ John C. Hope, III
John C. Hope, III
Chairman of the Board and
Chief Executive Officer

Dated:
November 10, 2008

By: /s/ Thomas L. Callicutt, Jr. Thomas L. Callicutt, Jr.
Executive Vice President and
Chief Financial Officer

